GAP INC Form 10-Q/A December 09, 2002 Table of Contents

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q/A**

(Amendment No. 1)

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended August 3, 2002

or

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from\_\_\_\_\_\_ to\_\_\_\_\_

**Commission File Number 1-7562** 

# THE GAP, INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State of Incorporation) 94-1697231 (I.R.S. Employer Identification No.)

Two Folsom Street San Francisco, California 94105 (Address of principal executive offices)

Registrant s telephone number, including area code: (650) 952-4400

Securities registered pursuant to Section 12(b) of the Act:

Common Stock, \$0.05 par value (Title of class) New York Stock Exchange, Inc. Pacific Exchange, Inc. (Name of each exchange where registered)

Securities registered pursuant to Section 12(g) of the Act: None

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Indicate by check mark whether Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days Yes x No "

Indicate the number of shares outstanding of each of the issuer s classes of Common Stock, as of the latest practicable date.

Common Stock, \$0.05 par value, 870,460,193 shares as of September 6, 2002

## THE GAP, INC.

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## Explanatory Note

The purpose of this amendment to The Gap, Inc. s Quarterly Report on Form 10-Q is to correct an understatement of the company s merchandise inventory and accounts payable balances. The condensed consolidated balance sheets as of August 3, 2002 and August 4, 2001 and the condensed consolidated statements of cash flows for the twenty-six weeks ended August 3, 2002 and August 4, 2001 have been restated as discussed in Note 8 to the accompanying condensed consolidated financial statements.

This amendment does not reflect events occurring after the original filing of the Quarterly Report on September 12, 2002 or modify or update those disclosures as presented in the original Form 10-Q, except to reflect the restatement as described above.

PAGE NUMBER

## THE GAP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

	August 3, 2002 (As Restated, See Note 8)	February 2, 2002	August 4, 2001 (As Restated, See Note 8)
(\$000 except share and par value)			
ASSETS			
Current Assets:			
Cash and equivalents	\$ 2,386,829	\$ 1,035,749	\$ 722,952
Merchandise inventory	2,087,485	1,768,613	2,305,149
Other current assets	342,658	331,685	396,371
	4.916.070	2 126 047	2 424 472
Total Current Assets	4,816,972	3,136,047	3,424,472
Property and equipment, net	4,007,674	4,161,290	4,221,567
Lease rights and other assets	406,727	385,486	358,484
Total Assets	\$ 9,231,373	\$ 7,682,823	\$ 8,004,523
LIABILITIES AND SHAREHOLDERS EQUITY			
Current Liabilities:			
Notes payable	\$	\$ 41,889	\$ 691,670
Current maturities of long-term debt	500,000		250,000
Accounts payable	1,115,845	1,196,614	1,237,745
Accrued expenses and other current liabilities	877,730	827,119	763,625
Income taxes payable	137,471	82,108	
	2 (21 04)		2.0.12.0.10
Total Current Liabilities	2,631,046	2,147,730	2,943,040
Long-Term Liabilities:			
Long-term debt	2,873,132	1,961,397	1,268,036
Deferred lease credits and other liabilities	563,570	564,115	544,618
Total Long-Term Liabilities	3,436,702	2,525,512	1,812,654
Shareholders Equity:			
Common stock \$.05 par value			
Authorized 2,300,000,000 shares;			
Issued 952,032,089; 948,597,949			
and 945,896,525 shares;			
Outstanding 870,401,079; 865,726,890			
and 861,650,291 shares	47,602	47,430	47,294
Additional paid-in capital	495,086	461,408	432,411
Retained earnings	4,964,519	4,890,375	5,160,981
Accumulated other comprehensive losses	(36,391)	(61,824)	(39,820)
Deferred compensation	(5,322)	(7,245)	(11,054)
Treasury stock, at cost	(2,301,869)	(2,320,563)	(2,340,983)
Total Shareholders Equity	3,163,625	3,009,581	3,248,829
Total Liabilities and Shareholders Equity	\$ 9,231,373	\$ 7,682,823	\$ 8,004,523

See accompanying notes to condensed consolidated financial statements.

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## THE GAP, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Thirteen Weeks Ended				Twenty-six Weeks Ended				
	August 3, August 4, 2002 2001		August 3, 2002			August 4, 2001			
(\$000 except share and per share amounts) Net sales	\$	3,268,309	\$	3,245,219	\$	6,159,149	\$	6,424,875	
Costs and expenses	φ.	5,208,509	¢	3,243,219	φ	0,139,149	φ	0,424,075	
Cost of goods sold and occupancy expenses	4	2,177,774		2,204,137		4,189,536		4,258,619	
Operating expenses		922,080		872,772		1,688,497		1,793,184	
Interest expense		66,964		28,863		115,081		52,901	
Interest income		(9,843)		(1,893)		(17,216)		(3,028)	
Earnings before income taxes		111,334		141,340		183,251		323,199	
Income taxes		54,554		51,589		89,793		117,968	
Net earnings	\$	56,780	\$	89,751	\$	93,458	\$	205,231	
Weighted average number of shares basic	869	9,518,765	8	59,671,047	8	68,102,226	8	57,002,238	
Weighted average number of shares diluted		5,609,916		83,662,826		375,306,720		79,933,693	
Earnings per share basic	\$	0.07	\$	0.10	\$	0.11	\$	0.24	
Earnings per share diluted	\$	0.06	\$	0.10	\$	0.11	\$	0.23	
Cash dividends per share	\$	0.02	\$	0.02	\$	0.04 <sub>(a)</sub>	\$	0.04	

See accompanying notes to condensed consolidated financial statements.

<sup>(a)</sup> Includes a dividend of \$0.02 per share declared in fourth quarter of fiscal 2001 but paid in first quarter of fiscal 2002. <sup>(b)</sup> Includes a dividend of \$0.02 per share declared in fourth quarter of fiscal 2000 but paid in first quarter of fiscal 2001.

## THE GAP, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Twenty-six	Weeks Ended
	August 3, 2002 (As Restated, See Note 8)	August 4, 2001 (As Restated, See Note 8)
(\$000)		
Cash Flows from Operating Activities:		
Net earnings	\$ 93,458	\$ 205,231
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	389,082	382,383
Loss on disposal of property and equipment	11,471	6,003
Tax benefit from exercise of stock options and vesting of restricted stock	7,858	48,469
Changes in operating assets and liabilities:		
Merchandise inventory	(306,930)	(407,968)
Other current assets	6,963	(70,051)
Accounts payable	(86,890)	174,137
Accrued expenses	45,436	102,952
Income taxes payable	52,951	(17,824)
Deferred lease credits and other liabilities	(3,446)	25,337
Net cash provided by operating activities	209,953	448,669
Cash Flows from Investing Activities:		
Purchase of property and equipment	(184,452)	(594,392)
Acquisition of lease rights and other assets	1,638	(4,995)
Net cash used for investing activities	(182,814)	(599,387)
Cash Flows from Financing Activities:		
Net (decrease) in notes payable	(41,942)	(86,087)
Issuance of long-term debt	1,345,500	495,886
Issuance of common stock	43,330	99,278
Cash dividends paid	(38,533)	(38,029)
Net cash provided by financing activities	1,308,355	471,048
Effect of exchange rate fluctuations on cash	15,586	(6,172)
Net increase in cash and equivalents	1,351,080	314,158
	1.005.710	400 50 4
Cash and equivalents at beginning of period	1,035,749	408,794
Cash and equivalents at end of period	\$ 2,386,829	\$ 722,952

See accompanying notes to condensed consolidated financial statements.

## THE GAP, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## 1. BASIS OF PRESENTATION

The condensed consolidated balance sheets as of August 3, 2002 and August 4, 2001 and the interim condensed consolidated statements of operations for the thirteen and twenty-six weeks ended August 3, 2002 and August 4, 2001 and cash flows for the twenty-six weeks ended August 3, 2002 and August 4, 2001 and cash flows for the twenty-six weeks ended August 3, 2002 and August 4, 2001 have been prepared by The Gap, Inc. (the Company , we and our ), without audit. In the opinion of management, such statements include all adjustments (which include only normal recurring adjustments) considered necessary to present fairly our financial position, results of operations and cash flows at August 3, 2002 and August 4, 2001, and for all periods presented.

Certain information and disclosures normally included in the notes to the annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted from these interim financial statements. We suggest that you read these condensed consolidated financial statements in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K/A for the year ended February 2, 2002.

Certain amounts from the prior period have been reclassified to conform to the current period presentation. These reclassifications had no effect on net income as previously reported.

The condensed consolidated balance sheet as of February 2, 2002, was derived from our February 2, 2002 balance sheet included in our 2001 Annual Report on Form 10-K/A.

The results of operations for the twenty-six weeks ended August 3, 2002 are not necessarily indicative of the operating results that may be expected for the year ending February 1, 2003.

## 2. <u>COMPREHENSIVE EARNINGS</u>

Comprehensive earnings include net earnings and other comprehensive earnings (losses). Other comprehensive earnings (losses) include foreign currency translation adjustments and fluctuations in the fair market value of certain derivative financial instruments. Comprehensive earnings for the thirteen and twenty-six weeks ended August 3, 2002 and August 4, 2001 were as follows:

	Thirteen W	eeks Ended	Twenty-six Weeks Ended		
	August 3, 2002	August 4, 2001	August 3, 2002	August 4, 2001	
(\$000)					
Net earnings	\$ 56,780	\$ 89,751	\$ 93,458	\$ 205,231	
Other comprehensive earnings (losses)	18,664	(7,488)	25,433	(19,647)	
Comprehensive earnings	\$ 75,444	\$ 82,263	\$ 118,891	\$ 185,584	

#### 3. DEBT AND OTHER CREDIT ARRANGEMENTS

In March 2002, we issued \$1.38 billion aggregate principal amount of 5.75 percent senior convertible notes due March 15, 2009, and received net proceeds of \$1.35 billion in cash. Interest is payable semi-annually on March 15 and September 15 of each year, commencing on September 15, 2002. We have an option to call the notes on or after March 20, 2005. The notes are convertible, unless previously redeemed or repurchased, at the option of the holder at any time prior to maturity, into shares of our common stock at a conversion price of \$16.12 per share, subject to adjustment upon certain events, for an initial total of 85,607,940 shares. If converted, these additional shares would reduce our future earnings per share. Prior to conversion, the convertible notes are potentially dilutive at certain earnings levels. The effects of these dilutive securities are computed using the if-converted method.

In March 2002, we replaced our existing \$1.45 billion bank facilities, \$1.3 billion of which was scheduled to expire in June 2002, with a new \$1.4 billion secured two-year credit facility (the new Facility). The new Facility is being used for general corporate purposes, primarily as back up for our trade letters of credit issuance. The new Facility contains financial and other covenants, including limitations on capital expenditures, liens, cash dividends and maintenance of certain financial ratios, including a fixed charge coverage ratio and an asset coverage ratio. Violation of

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these covenants could result in a default under the new Facility which would permit the participating banks to restrict our ability to further access the new Facility for letters of credit or advances and require the immediate repayment of any

outstanding advances under the new Facility. In addition, such a default could, under certain circumstances, permit the holders of our outstanding unsecured debt to accelerate the payment of such obligations.

As of August 3, 2002, we had \$965 million in trade letters of credit issued under the new Facility.

## 4. EARNINGS PER SHARE

Basic earnings per share are computed using the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share includes the dilutive effect of the Company s potentially dilutive securities, which include certain stock options and unvested shares of restricted stock, calculated using the treasury stock method, and convertible notes which are potentially dilutive at certain earnings levels, and are computed using the if-converted method. The following summarizes the incremental shares from the potentially dilutive securities:

		Thirteen We	eks Ended	Twenty-six W	eeks Ended
		August 3, 2002	August 4, 2001	August 3, 2002	August 4, 2001
Weighted-average number of shares bases ba	sic	869,518,765	859,671,047	868,102,226	857,002,238
Stock options		7,091,151	23,937,596	7,204,494	22,801,584
Restricted stock			54,183		129,871
Weighted-average number of shares dil	luted	876,609,916	883,662,826	875,306,720	879,933,693

The calculation above excludes stock options to purchase 76,128,495 and 76,889,619 shares of common stock during the thirteen and twenty-six weeks ended August 3, 2002, respectively, and 21,401,588 and 23,003,521 shares of unvested restricted stock during the thirteen and twenty-six weeks ended August 4, 2001, respectively. The calculation above also excludes senior convertible notes which are convertible to 85,607,940 shares of common stock during the thirteen and twenty-six weeks ended August 3, 2002, because their inclusion would have an anti-dilutive effect on earnings per share.

## 5. EXCESS FACILITIES, SEVERANCE AND SUBLEASE LOSS RESERVE

In 2001, we announced plans to close four distribution facilities in Ventura, California, Basildon, England, Erlanger, Kentucky and Roosendaal, Holland. The closure of the Ventura and Basildon facilities were completed by the first quarter of fiscal 2002, and the Roosendaal facilities were closed during the second quarter of fiscal 2002. The Erlanger facility is expected to be closed by the third quarter of fiscal 2002.

The land and buildings of the distribution centers in Ventura, California and Roosendaal, Holland, are classified as held for sale in accordance with Statement of Financial Accounting Standards No. 144 (SFAS 144), Accounting for the Impairment or Disposal of Long-Lived Assets. The total carrying value of the land and buildings as of August 3, 2002 was \$17.7 million.

Facilities-related charges associated with distribution center closures include costs associated with lease terminations, facilities restoration and equipment removal. Remaining cash expenditures of \$7 million associated with facilities as of August 3, 2002 are expected to be paid by the first quarter of fiscal 2003. Employee separation expenses are comprised of severance pay, outplacement services, medical and other related benefits. Remaining cash expenditures of \$1.6 million associated with employee separations are expected to be paid by the third quarter of fiscal 2002.

During 2001, we consolidated and downsized headquarters facilities in our San Francisco and San Bruno campuses as part of our cost containment efforts. We recorded charges during fiscal 2001, which primarily related to the difference between our contract rent obligations and the rate at which we expect to be able to sublease the properties.

The remaining reserve balance related to the distribution center exit costs and sublease loss as of August 3, 2002 was as follows:

	 rance and placement	Facilities Charges			Total
(\$000)	 				
Balance at February 2, 2002	\$ 5,435	\$ 7,040	\$	44,220	\$ 56,695
Payments	3,830	90		3,152	7,072
Balance at August 3, 2002	\$ 1,605	\$ 6,950	\$	41,068	\$ 49,623

## 6. INCOME TAXES

The effective tax rate was 49 percent and 36.5 percent for the second quarter and first half of fiscal 2002 and 2001, respectively. The increase in tax rate resulted primarily from the decline in earnings from historical levels. We expect the effective tax rate for fiscal 2002 to be sensitive to the level and mix of earnings in the third and fourth quarters.

## 7. NEW ACCOUNTING PRONOUNCEMENTS

We adopted SFAS 142, Goodwill and Other Intangible Assets for the fiscal year beginning February 3, 2002. We concluded that our intangible assets have definite useful lives equivalent to their original useful lives. Intangible assets subject to amortization consist of temporary lease rights, which are amortized over the useful lives of the respective leases, not to exceed 20 years. The adoption of SFAS 142 did not have a significant impact on the financial statements. The gross carrying value and accumulated amortization of lease rights was \$156 million and \$55 million, respectively, as of August 3, 2002, \$146 million and \$49 million, respectively, as of February 2, 2002, and \$145 million and \$46 million, respectively, as of August 4, 2001. Aggregate amortization of lease rights was \$4.5 million and \$4.5 million for the twenty-six weeks ended August 3, 2002 and August 4, 2001, respectively. We expect amortization expense to be \$3.9 million for the third and fourth quarters of fiscal 2002, \$8.0 million in 2003, \$7.6 million in 2004, \$6.5 million in 2005, and \$5.9 million in 2006.

In June 2001, the FASB issued Statement of Financial Accounting Standards No. 143 (SFAS 143), Accounting for Asset Retirement Obligations, which is effective for fiscal years beginning after June 15, 2002. SFAS 143 addresses the financial accounting and reporting for obligations and retirement costs related to the retirement of tangible long-lived assets. We do not expect that the adoption of SFAS 143 will have a significant impact on our financial statements.

In August 2001, the FASB issued Statement of Financial Accounting Standards No. 144 (SFAS 144), Accounting for the Impairment or Disposal of Long-Lived Assets, which is effective for fiscal years beginning after December 15, 2001. SFAS 144 supersedes FASB Statement No 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of, and the accounting and reporting provisions relating to the disposal of a segment of a business of Accounting Principles Board Opinion No. 30. The adoption of SFAS 144 did not have a significant impact on the financial statements.

In April 2002, the FASB issued Statement of Financial Accounting Standards No. 145 (SFAS 145), Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13 and Technical Corrections. SFAS No. 145 primarily affects the reporting requirements and classification of gains and losses from the extinguishment of debt, rescinds the transitional accounting requirements for intangible assets of motor carriers, and requires that certain lease modifications with economic effects similar to sale-leaseback transactions be accounted for in the same manner as sale-leaseback transactions. SFAS 145 is effective for financial statements issued after April 2002, with the exception of the provisions affecting the accounting for lease transactions, which should be applied for transactions entered into after May 15, 2002, and the provisions affecting classification of gains and losses from the extinguishment of debt, which should be applied in fiscal years beginning after May 15, 2002. We do not expect that the adoption of SFAS 145 will have a significant impact on our financial statements.

In June 2002, the FASB issued Statement of Financial Accounting Standards No. 146 (SFAS 146), Accounting for Costs Associated with Exit or Disposal Activities, which addresses accounting for restructuring and similar costs. SFAS 146 supercedes previous accounting guidance, principally Emerging Issues Task Force Issue No. 94-3 (Issue 94-3), Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (Including Certain Costs Incurred in a Restructuring). We will adopt the provisions of SFAS 146 for restructuring activities, if any, initiated after December 31, 2002. SFAS 146 requires

that the liability for costs associated with an exit or disposal activity be recognized when the liability is incurred. Under Issue 94-3, a liability for an exit cost was recognized at the date of our commitment to an exit plan. SFAS 146 also establishes that the liability should initially be measured and recorded at fair value. Accordingly, SFAS 146 may affect the timing of recognizing future restructuring costs, if any, as well as the amounts recognized.

## 8. RESTATEMENT FOR MERCHANDISE INVENTORY AND ACCOUNTS PAYABLE

During the third quarter of 2002, we made changes in an accounting report used to record in-transit merchandise inventory. These changes corrected an understatement of the Company s in-transit inventory balances and the corresponding accounts payable balances.

While the in-transit inventory tracking system was accurately capturing data, a software upgrade in April 2002 inadvertently caused the system to begin generating accounting reports that understated in-transit inventory levels for financial reporting purposes. While addressing this issue, we also determined that the methodology for recording in-transit inventory required modifications to accurately report in-transit balances for financial reporting purposes for the quarters ended May 5, 2001 through August 3, 2002. These issues were identified in October 2002.

These adjustments will not impact previously reported net sales, net earnings, net cash flow, net working capital or financial covenant compliance. Additionally, there was no impact on the amount of inventory actually ordered from vendors or sold to customers in any affected reporting period.

As a result, the accompanying condensed consolidated balance sheets as of August 3, 2002 and August 4, 2001 and the condensed consolidated statements of cash flows for the twenty-six weeks ended August 3, 2002 and August 4, 2001 have been restated from the amounts previously reported to reflect the adjustments discussed above. The following table summarizes the significant effects of the restatement:

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	August 3, 2002						
	As Previously Reported			Previously			As Restated
(\$000)							
Merchandise inventory	\$	1,853,726	\$	2,087,485			
Total Current Assets	\$	4,583,213	\$	4,816,972			
Total Assets	\$	8,997,614	\$	9,231,373			
	_		_				
Accounts payable	\$	882,086	\$	1,115,845			
Total Current Liabilities	\$	2,397,287		2,631,046			
Total Liabilities and Shareholders Equity	\$	8,997,614	\$	9,231,373			

		August 4, 2001				
		As Previously Reported			As Restated	
(\$000)						
Merchandise inventory		\$	2,149,223	\$	2,305,149	
Total Current Assets		\$	3,268,546	\$	3,424,472	
Total Assets		\$	7,848,597	\$	8,004,523	
Accounts payable		\$	1,081,819	\$	1,237,745	
Total Current Liabilities		\$	2,787,114		2,943,040	
Total Liabilities and Shareholders Eq	quity	\$	7,848,597	\$	8,004,523	

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Deloitte & Touche

## INDEPENDENT ACCOUNTANTS REPORT

To the Board of Directors and Shareholders of The Gap, Inc.:

We have reviewed the accompanying condensed consolidated balance sheets of The Gap, Inc. and subsidiaries as of August 3, 2002 and August 4, 2001, and the related condensed consolidated statements of operations for the thirteen and twenty-six week periods ended August 3, 2002 and August 4, 2001, and of cash flows for the twenty-six week periods ended August 3, 2002 and August 4, 2001. These financial statements are the responsibility of the Company s management.

We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and of making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheet of The Gap, Inc. and subsidiaries as of February 2, 2002, and the related consolidated statements of operations, shareholders equity, and cash flows for the year then ended (not presented herein); and in our report dated March 12, 2002, November 18, 2002 as to Note L, we expressed an unqualified opinion and included an explanatory paragraph relating to the restatement described in Note L, on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of February 2, 2002 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

As discussed in Note 8, the condensed consolidated balance sheets as of August 3, 2002 and August 4, 2001, and the condensed consolidated statements of cash flows for the twenty-six week periods ended August 3, 2002 and August 4, 2001, have been restated.

/s/ Deloitte & Touche LLP

San Francisco, California August 21, 2002 (November 18, 2002 as to Note 8)

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## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information in this quarterly report on Form 10-Q/A contains certain forward-looking statements which reflect the current view of The Gap, Inc. (the Company, we and our) with respect to future events and financial performance. Wherever used, the words expect, plan, anticipate, believe, may and similar expressions identify forward-looking statements.

Any such forward-looking statements are subject to risks and uncertainties and our future results of operations could differ materially from historical results or current expectations. Some of these risks include, without limitation, ongoing competitive pressures in the apparel industry, risks associated with challenging domestic and international retail environments, changes in the level of consumer spending or preferences in apparel, trade restrictions and political or financial instability in countries where our goods are manufactured, impact of legal proceedings, and/or other factors that may be described in our Annual Report on Form 10-K/A and/or other filings with the Securities and Exchange Commission. Future economic and industry trends that could potentially impact revenues and profitability are difficult to predict.

We suggest that this document is read in conjunction with the Management s Discussion and Analysis included in our Annual Report on Form 10-K/A for the fiscal year ended February 2, 2002.

We assume no obligation to publicly update or revise our forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied therein will not be realized.

The Management s Discussion and Analysis of Financial Condition and Results of Operations presented below reflects the effects of the restatement of our condensed consolidated balance sheets as of August 3, 2002 and August 4, 2001 and our condensed consolidated statements of cash flows for the twenty-six weeks ended August 3, 2002 and August 4, 2001. See Note 8 to the condensed consolidated financial statements for further discussion of this matter.

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## **RESULTS OF OPERATIONS**

## **Net Sales**

	Thirteen Weeks Ended				Twenty-six Weeks Ended																																	
	August 3, A 2002						August 4, 2001																													gust 3, 2002		gust 4, 2001
Net sales (\$000)	\$ 3,2	68,309	\$ 3,2	45,219	\$ 6,1	159,149	\$ 6,4	424,875																														
Total net sales (decrease) increase percentage		1		10		(4)		13																														
Comparable store sales (decrease) percentage		(7)		(9)		(12)		(8)																														
Net sales per average square foot	\$	86	\$	94	\$	163	\$	191																														
Square footage of gross store space at end of period (000)						37,377		34,381																														
Number of Store Concepts:																																						
Beginning of Year						4,171		3,676																														
New store concepts						131		337																														
Expanded store concepts <sup>(1)</sup>						16		98																														
Closed store concepts						(41)		(40)																														
End of Period						4,261		3,973																														
								<u> </u>																														
Number of Store Locations:																																						
Beginning of Year						3,097		2,848																														
New store locations						79		189																														
Closed store locations						(37)		(16)																														
End of Period						3,139		3,021																														

Store count and square footage at quarter end for fiscal 2002 and 2001 were as follows:

		August 3, 2002			August 4, 2001	
	Number of Store Concepts	Number of Store Locations	Sq. Ft. (millions)	Number of Store Concepts	Number of Store Locations	Sq. Ft. (millions)
Gap Domestic	2,323	1,484	13.3	2,201	1,488	12.6
Gap International <sup>(2)</sup>	656	373	3.6	594	355	3.3
Banana Republic <sup>(3)</sup>	440	440	3.7	430	430	3.5
Old Navy <sup>(4)</sup>	842	842	16.8	748	748	15.0
Total	4,261	3,139	37.4	3,973	3,021	34.4

Since the beginning of fiscal 2000, Gap Brand stores have been reported based on concepts. Any Gap Adult, GapKids, babyGap or GapBody that meets a certain square footage threshold has been counted as a store, even when residing within a single physical location. In the table above, we present the number of store concepts and the number of locations.

<sup>(1)</sup> Expanded stores do not change store count.