

Piedmont Office Realty Trust, Inc.  
Form DEF 14A  
March 22, 2016

SCHEDULE 14A  
(RULE 14A-101)  
INFORMATION REQUIRED IN PROXY STATEMENT  
SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a)  
of the Securities Exchange Act of 1934

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Definitive Proxy Statement
- Definitive Additional Materials  Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Soliciting Material Pursuant to § 240.14a-11(c) or § 240.14a-12

PIEDMONT OFFICE REALTY TRUST, INC.

(Name of Registrant as Specified in its Charter)

(Name of Person(s) Filing Proxy Statement, if other than Registrant)

Payment of Filing Fee (Check the appropriate box)

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.
  - (1) Title of each class of securities to which transaction applies:
  - (2) Aggregate number of securities to which transaction applies:
  - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
  - (4) Proposed maximum aggregate value of transaction:
  - (5) Total fee paid:
- Fee paid previously with preliminary materials.  
Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
  - (1) Amount Previously Paid:
  - (2) Form, Schedule or Registration No.:
  - (3) Filing Party:
  - (4) Date Filed:



March 22, 2016

Dear Stockholder:

Attached for your review is a notice of the 2016 Annual Meeting of Stockholders and Proxy Statement for Piedmont Office Realty Trust, Inc. ("Piedmont"). YOUR VOTE IS VERY IMPORTANT. Please respond immediately to help us avoid potential delays and additional expense to solicit votes.

We are asking you to read the enclosed materials and to vote on the election of your board of directors, the ratification of the appointment of our independent registered public accounting firm for fiscal 2016, and the approval, on an advisory basis, of the compensation of our named executive officers. You will find more detail about these proposals in the attached documents. We ask that you review these documents thoroughly and submit your vote as soon as possible in advance of the annual meeting on May 12, 2016.

If you have any questions, please call your broker or financial advisor, or contact Piedmont Shareowner Services by calling 866-354-3485 or emailing [investor.services@piedmontreit.com](mailto:investor.services@piedmontreit.com). To view our latest company regulatory filings and updates, including Form 8-K filings, please visit our Web site at [www.piedmontreit.com](http://www.piedmontreit.com).

Thank you for your support of Piedmont and for your prompt vote.

Sincerely,

/s/ DONALD A. MILLER, CFA

Donald A. Miller, CFA

Chief Executive Officer

Piedmont Office Realty Trust, Inc.

---

PIEDMONT OFFICE REALTY TRUST, INC  
PROXY STATEMENT  
2016 ANNUAL MEETING OF STOCKHOLDERS  
TABLE OF CONTENTS

	Page No.
<u>Questions and Answers</u>	<u>1</u>
<u>Proposal I: Election of Directors</u>	<u>5</u>
<u>Proposal II: Ratification of Ernst &amp; Young LLP as Independent Registered Public Accounting Firm for Fiscal 2016</u>	<u>9</u>
<u>Proposal III: Advisory Vote to Approve Named Executive Officer Compensation</u>	<u>11</u>
<u>Certain Information about Management</u>	<u>12</u>
<u>Information Regarding the Board of Directors and Committees</u>	<u>15</u>
<u>Executive Compensation</u>	<u>21</u>
<u>Summary Compensation Table</u>	<u>32</u>
<u>Realized Pay Table</u>	<u>33</u>
<u>Grants of Plan Based Awards</u>	<u>34</u>
<u>Outstanding Equity Awards at Fiscal Year End</u>	<u>36</u>
<u>Stock Vested</u>	<u>38</u>
<u>Change of Control</u>	<u>38</u>
<u>Director Compensation</u>	<u>40</u>
<u>Equity Compensation Plan Information</u>	<u>41</u>
<u>Report of the Compensation Committee</u>	<u>41</u>
<u>Compensation Policies and Practices as they Relate to Risk Management</u>	<u>42</u>
<u>Certain Relationships and Related Transactions</u>	<u>42</u>
<u>Stock Ownership</u>	<u>43</u>
<u>Audit Committee Report</u>	<u>44</u>
<u>Stockholder Proposals</u>	<u>45</u>
<u>Householding</u>	<u>45</u>
<u>Other Matters</u>	<u>45</u>

---

PIEDMONT OFFICE REALTY TRUST, INC.

11695 Johns Creek Parkway, Suite 350

Johns Creek, Georgia 30097

Notice of Annual Meeting of Stockholders  
and Proxy Statement

To Be Held May 12, 2016

Dear Stockholder:

On Thursday, May 12, 2016, Piedmont Office Realty Trust, Inc. (“Piedmont”), a Maryland corporation, will hold its 2016 Annual Meeting of Stockholders (the “Annual Meeting”) at the Metropolitan Club, 5895 Windward Parkway #100, Alpharetta, GA 30005. The meeting will begin at 11:00 a.m. Eastern daylight time.

The purpose of this Annual Meeting is to:

- (i) elect nine directors identified in the 2016 proxy statement to hold office for terms expiring at our 2017 annual meeting;
- (ii) ratify the appointment of Ernst & Young LLP as Piedmont’s independent registered public accounting firm for fiscal 2016;
- (iii) approve, on an advisory basis, the compensation of our named executive officers; and
- (iv) transact any other business as may properly come before the meeting.

Your board of directors has selected March 3, 2016 as the record date for determining stockholders entitled to vote at the meeting.

On March 31, 2016, we will begin mailing our stockholders a Notice of Internet Availability of Proxy Materials containing instructions on how to access our proxy materials, including our 2016 proxy statement and our Annual Report to Stockholders for fiscal 2015, and how to vote online.

Whether or not you plan to attend the meeting, your vote is very important, and we encourage you to vote promptly. You may vote via a toll-free telephone number or over the Internet. If you received a paper copy of the proxy card by mail, you may sign, date, and mail the proxy card in the envelope provided. Instructions regarding all three methods offered for voting are contained in the proxy card or Notice of Internet Availability of Proxy Materials. If you execute a proxy but later decide to attend the meeting in person, or for any other reason desire to revoke your proxy, you may do so at any time before 11:59 p.m. Eastern daylight time on May 11, 2016.

BY ORDER OF THE BOARD OF DIRECTORS

/s/ THOMAS A. MCKEAN

Thomas A. McKean

Associate General Counsel and Corporate Secretary

Atlanta, Georgia

March 22, 2016

Important Notice Regarding the Availability of Proxy Materials for the Stockholders Meeting to Be Held on May 12, 2016: Our 2016 proxy statement and our Annual Report to Stockholders for fiscal 2015 are available at [www.envisionreports.com/PDM](http://www.envisionreports.com/PDM).

---

## QUESTIONS AND ANSWERS

We are providing you with this proxy statement, which contains information about the items to be voted upon at our Annual Meeting. To make this information easier to understand, we have presented some of the information below in a question and answer format.

Q: Will my vote make a difference?

Yes – **YOUR VOTE IS VERY IMPORTANT.** Your vote is needed to ensure that the proposals can be acted upon.

A: Your immediate response will help avoid potential delays and may save us significant additional expenses associated with soliciting stockholder votes.

Q: Why am I receiving this proxy statement and proxy card?

You are receiving a proxy statement and proxy card from us because our board of directors is soliciting your proxy to vote your shares at the Annual Meeting. This proxy statement describes issues on which we would like you, as a stockholder, to vote. It also gives you information on these issues so that you can make an informed decision.

A: When you vote using the Internet, by telephone, or by signing and returning the proxy card, you appoint Donald A. Miller, CFA, our Chief Executive Officer, and Robert E. Bowers, our Chief Financial Officer, as your representatives at the Annual Meeting. Messrs. Miller and Bowers will vote your shares at the Annual Meeting as you have instructed them or if an issue that is not on the proxy card comes up for vote, in accordance with their best judgment. This way, your shares will be voted whether or not you attend the Annual Meeting. Even if you plan to attend the Annual Meeting, it is a good idea to vote in advance of the Annual Meeting just in case your plans change.

Q: Why did I receive a Notice of Internet Availability of Proxy Materials in the mail instead of a printed set of proxy materials?

Pursuant to rules adopted by the Securities and Exchange Commission (the "SEC"), we are permitted to furnish our proxy materials over the Internet to our stockholders by delivering a notice in the mail. If you received a notice by mail, you will not receive a printed copy of the proxy materials in the mail. Instead, the notice instructs

A: you on how to access and review the proxy statement and annual report over the Internet at [www.envisionreports.com/PDM](http://www.envisionreports.com/PDM). The notice also instructs you on how you may vote. If you received a notice by mail and would like to receive a printed copy of our proxy materials, you should follow the instructions for requesting these materials contained on the notice.

Q: When is the Annual Meeting and where will it be held?

A: The Annual Meeting will be held on Thursday, May 12, 2016, at 11:00 a.m. (Eastern daylight time) at the Metropolitan Club, 5895 Windward Parkway #100, Alpharetta, GA 30005.

Q: What is the record date?

A: The record date is March 3, 2016. Only holders of record of common stock as of the close of business on the record date will be entitled to vote at the Annual Meeting.

Q: How many shares of common stock are outstanding and can vote?

A: As of the record date, there were 145,063,043 shares of our common stock issued and outstanding. Every stockholder is entitled to one vote for each share of common stock held.

Q: How many votes do you need to hold the Annual Meeting?

A: In order for us to conduct the Annual Meeting, we must have a quorum, which means that a majority of our outstanding shares of common stock as of the record date must be present in person or by proxy at the Annual Meeting. Your shares will be counted as present at the Annual Meeting if you:

- vote over the Internet or by telephone;
- properly submit a proxy card (even if you do not provide voting instructions); or
- attend the Annual Meeting and vote in person.



Q: What items am I being asked to vote on at the Annual Meeting?

A: You are being asked to:

- (i) elect nine directors identified in this proxy statement to hold office for terms expiring at our 2017 annual meeting;
- (ii) ratify the appointment of Ernst & Young LLP as Piedmont's independent registered public accounting firm for fiscal 2016; and
- (iii) approve, on an advisory basis, the compensation of the named executive officers as disclosed in this proxy statement.

No cumulative voting rights are authorized, and dissenter's rights are not applicable to the matters being voted upon.

Q: How do I vote if I am a registered stockholder?

A: If you are a registered stockholder, meaning that your shares are registered in your name, you have four voting options as described below:

You may vote by using the Internet. The address of the website for Internet voting can be found on your proxy card. Internet voting is available 24 hours a day until 11:59 p.m. eastern daylight time on May 11, 2016.

You may vote by telephone. The toll-free telephone number can be found on your proxy card. Telephone voting is available 24 hours a day until 11:59 p.m. eastern daylight time on May 11, 2016.

You may vote by mail. If you choose to vote by mail, simply mark and sign your proxy card and return it in the enclosed prepaid and addressed envelope. Voted proxy cards must be mailed and received by 11:59 p.m. eastern daylight time on May 11, 2016 in order to be counted.

You may vote by attending the Annual Meeting and voting in person.

If you have Internet access, we encourage you to record your vote on the Internet. It is convenient, and it saves us significant postage and processing costs. In addition, when you vote via the Internet or by phone prior to the meeting date, your vote is recorded immediately and there is no risk that postal delays will cause your vote to arrive late and, therefore, not be counted. For further instructions on voting, see your enclosed proxy card in this proxy statement or the Notice of Internet Availability of Proxy Materials.

Q: Are voting procedures different if I hold my shares in the name of a broker, bank or other nominee?

A: If your shares are held in "street name" through a broker, bank or other nominee, please refer to your proxy card or the instructions provided by your broker, bank, or other nominee regarding how to vote your shares or to revoke your voting instructions. The availability of telephone and Internet voting depends on the voting processes of the broker, bank or other nominee.

Written ballots will be passed out to anyone who wants to vote at the Annual Meeting. However, if you hold your shares in street name, you must obtain a legal proxy from your broker, bank or other nominee to be able to vote in person at the Annual Meeting.

Q: How may I vote for the nominees for director, and how many votes must the nominees receive to be elected?

A: With respect to the election of directors, you may:

vote FOR ALL nine nominees for director;

vote FOR ALL EXCEPT which will be considered a vote in favor of all nominees EXCEPT those nominees you specifically list in the space provided; or

WITHHOLD ALL which will be considered a vote against all director nominees.

Directors are elected by a plurality vote. As a result, the nine nominees receiving the highest number of FOR votes will be elected as directors. If you sign your proxy card with no further instructions, your shares will be voted FOR ALL nine nominees for director.



We have a majority voting policy for the election of non-employee directors. The policy, which is part of our Corporate Governance Guidelines, sets forth our procedures if a nominee is elected, but receives a majority of votes withheld. In an uncontested election, any non-employee nominee for director who receives a greater number of votes withheld from his or her election than votes for his or her election is required to promptly tender his or her resignation. Our Nominating and Corporate Governance Committee is required to promptly consider the resignation offer and make a recommendation to the board of directors with respect to the resignation. The board is required to take action with respect to this recommendation. The policy is more fully described below under “Information Regarding the Board of Directors and Committees--Majority Voting Policy.”

Q: What happens if a nominee is unable to stand for election?

A: If a nominee is unable to stand for election, the board of directors may reduce the number of directors that serve on the board or designate a substitute nominee. If the board of directors designates a substitute nominee, shares represented by proxies voted for the nominee who is unable to stand for election will be voted for the substitute nominee. In no event will more than nine directors be elected at the Annual Meeting.

Q: How may I vote for the ratification of Ernst & Young LLP as the independent registered public accounting firm, and how many votes must the ratification receive to pass?

A: With respect to the ratification of Ernst & Young LLP as independent registered public accounting firm, you may:

- vote FOR the ratification;
- vote AGAINST the ratification; or
- abstain from voting.

Ernst & Young LLP will be ratified as the independent registered public accounting firm if the proposal receives the affirmative vote of a majority of the votes cast at the Annual Meeting. If you sign your proxy card with no further instructions, your shares will be counted as a vote FOR the ratification of Ernst & Young LLP.

Q: How may I vote on the proposal to approve, on an advisory basis, the executive compensation of the named executive officers as disclosed in this proxy statement, and how many votes must the proposal receive to pass?

A: With respect to this proposal, you may:

- vote FOR the approval, on an advisory basis, of the compensation of the named executive officers;
- vote AGAINST the approval, on an advisory basis, of the compensation of the named executive officers; or
- abstain from voting.

Unlike some of the other proposals you are voting on, this is an advisory proposal, which means it is not binding. The board of directors will review the voting results and consider the outcome in making future decisions on executive compensation. The compensation of our named executive officers will be approved, on an advisory basis, if the proposal receives the affirmative vote of a majority of the votes cast at the Annual Meeting. If you sign your proxy card with no further instructions, your shares will be counted as a vote FOR the approval of executive compensation.

Q: How does the board of directors recommend I vote on the proposals?

A: The board of directors recommends a vote FOR ALL nine nominees for election as director who are named as such in this proxy statement; FOR the ratification of Ernst & Young LLP as independent registered public accounting firm for fiscal 2016; and FOR the approval, on an advisory basis, of the compensation of the named executive officers.

Q: What if I vote and then change my mind?

A: If you are a registered stockholder, you have the right to revoke your proxy at any time before 11:59 p.m. Eastern daylight time on May 11, 2016 by:

- voting again over the Internet or by telephone;
- giving written notice to Thomas A. McKean, our Secretary; or
- returning a new, valid proxy card bearing a later date, that is received before such time.

You may also revoke your proxy by attending the Annual Meeting and voting in person. If you hold your shares in the name of a broker, bank, or other nominee, please refer to your broker's proxy card or instructions to revoke your vote.



Q: How will the proxies be voted?

A: Any proxy, if it is received in time, is properly signed and is not revoked, will be voted at the Annual Meeting in accordance with the directions of the stockholder signing the proxy. If you return a signed proxy card but do not provide voting instructions, your shares will be voted FOR all of the nine nominees to serve on the board of directors; FOR the ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for fiscal 2016; and FOR the approval, on an advisory basis, of the compensation of the named executive officers.

Q: What are the effects of abstentions and broker non-votes?

Abstentions and broker non-votes with respect to a proposal are counted for purposes of establishing a quorum.

If your shares are held in “street name” through a broker, bank or other nominee and you do not provide voting instructions, your broker, bank or other nominee may only vote your shares on your behalf for “routine” matters.

A: On “routine” matters, such as the ratification of independent registered public accounting firm, brokerage firms have authority to vote their customers’ shares if their customers do not provide voting instructions. When a brokerage firm votes its customers’ shares on a routine matter without receiving voting instructions, these shares are counted both for establishing a quorum to conduct business at the meeting and in determining the number of shares voted for or against the routine matter.

On “non-routine” matters, such as the election of directors and the approval, on an advisory basis, of the compensation of the named executive officers, the brokerage firm cannot vote the shares on that proposal if it has not received voting instructions from the beneficial owner of such shares. A “broker non-vote” occurs when a beneficial owner fails to provide voting instructions to his or her broker as to how to vote shares held by the broker in street name and the broker does not have discretionary authority to vote without instructions.

With respect to the proposals to elect nine nominees to our board of directors; the ratification of Ernst & Young LLP as the independent registered public accounting firm; and to approve, on an advisory basis, the executive compensation of the named executive officers, abstentions, withhold votes, and broker non-votes (each as applicable) will have no effect on the outcome of the vote.

Q: Who pays the cost of this proxy solicitation?

A: We will pay all the costs of mailing and soliciting these proxies. Our employees will not be paid any additional compensation for soliciting proxies. Georgeson, Inc., our proxy solicitor, will be paid an administrative fee of approximately \$6,500 plus \$4.00 per phone vote as well as out-of-pocket expenses for its basic solicitation services. We may also reimburse brokerage houses and other custodians, nominees and fiduciaries for their reasonable out-of-pocket expenses for forwarding proxy and solicitation materials to beneficial owners.

Q: Is this proxy statement the only way that proxies are being solicited?

A: No. In addition to mailing proxy solicitation material, Georgeson, Inc. (our third party proxy solicitor) and our directors and employees may also solicit proxies in person, via the Internet, by telephone or by any other electronic means of communication we deem appropriate.

Q: How can I obtain additional copies of this proxy statement or other information filed with the SEC relating to this solicitation?

A: You may obtain additional copies of this proxy statement, our Annual Report to Stockholders for fiscal 2015 and all other relevant documents filed by us with the SEC free of charge from our Web site at [www.piedmontreit.com](http://www.piedmontreit.com) or by calling Shareowner Services at 866-354-3485.

In addition, we file annual, quarterly and special reports, proxy statements and other information with the SEC. Our SEC filings are available to the public on the website maintained by the SEC at <http://www.sec.gov>.

**PROPOSAL I:  
ELECTION OF DIRECTORS**

At the Annual Meeting, you will vote on the election of nine directors. Those persons elected will serve as directors until the next annual meeting unless otherwise stated and until the election and qualification of their successors. All of the nominees have served as directors since our last meeting with the exception of Mr. Taysom, who joined our board on October 1, 2015, and Ms. Barrett, who joined our board on March 1, 2016. Each nominee has been nominated for election by our board of directors in accordance with our established nomination procedures discussed in this proxy statement. Mr. Taysom and Ms. Barrett were both recommended as candidates for director by multiple board members and members of our management team.

Name	Age	Position(s)
Michael R. Buchanan	68	Director* and Chairman of the Board of Directors
Kelly H. Barrett	51	Director*
Wesley E. Cantrell	81	Director*
Barbara B. Lang	72	Director*
Frank C. McDowell	67	Director* and Vice-Chairman of the Board of Directors
Raymond G. Milnes, Jr.	64	Director*
Donald A. Miller, CFA	53	Chief Executive Officer, President and Director
Jeffrey L. Swope	65	Director*
Dale H. Taysom	67	Director*

\* Indicates that such director is considered independent under the New York Stock Exchange (“NYSE”) independence standards as determined by our board of directors.

Pursuant to our Bylaws and Maryland General Corporation Law, except in the cases of death or resignation, each director will serve until the next annual meeting of our stockholders unless otherwise stated and until his successor has been duly elected and qualified.

The following is detailed information regarding each of the nominees:

Michael R. Buchanan has served as a director of our company since 2002 and as Chairman of the Board of Directors since February 2015. He was employed by Bank of America, N.A. and its predecessor banks, NationsBank and C&S National Bank, from 1972 until his retirement in March 2002. While at Bank of America, he held several key positions, including Managing Director of the Real Estate Banking Group, which was responsible for providing real estate loans, including construction, acquisition, development and bridge financing for the commercial and residential real estate industry, as well as providing structured financing for REITs. Mr. Buchanan also currently serves as director of D.R. Horton, Inc. (NYSE: DHI).

Mr. Buchanan brings many years of real estate financing and transactional expertise to the board including extensive experience dealing with lenders and ratings agencies, structured finance transactions, complex financial instruments and the financing process with lenders. Based on his many years of reviewing real estate financing opportunities, he is very familiar with the different geographic markets in which Piedmont owns or may potentially own properties. Additionally, his years of experience serving on our board of directors, including service as Chairman of the Capital Committee, member of the Compensation Committee and member of the Nominating and Corporate Governance Committee at various points during his tenure, added to his experience serving on the board of another large publicly-traded real estate company, D.R. Horton, make him well-qualified to serve as a member of the Audit Committee and Chairman of the Board of Directors.

Kelly H. Barrett joined our Board on March 1, 2016. She has been employed by The Home Depot since 2003, serving in various roles including Corporate Controller and Senior Vice President of Enterprise Program Management prior to assuming her current role of Vice-President of Internal Audit and Corporate Compliance. Prior to her employment by The Home Depot, Ms. Barrett was employed by Cousins Properties Incorporated for eleven years in various financial roles, ultimately including that of Chief Financial Officer. During that time, she was very active in the National Association of Real Estate Investment Trusts (NAREIT) as an Accounting Committee Co-Chairperson

and member of the Best Financial Practices Council as well as the Real Estate Group of Atlanta. Ms. Barrett brings over 30 years of leadership and financial management expertise to the Board. As a former member of NAREIT's Accounting Committee and Best Financial Practices Council and former chief financial officer of an office REIT,

5

---

she is well qualified to provide oversight and guidance for Piedmont and serve as a member and financial expert for our Audit Committee.

Wesley E. Cantrell has served as a director of our company since 2007. He was employed by Lanier Worldwide, Inc. (formerly NYSE: LR), a global document management company, from 1955 until his retirement in 2001. While at Lanier, Mr. Cantrell served in a number of key positions, including President, Chief Executive Officer, and Chairman. Mr. Cantrell formerly served as a director for AnnTaylor Stores Corporation (NYSE: ANN), Oxford Industries, Inc. (NYSE: OXM), and First Union National Bank of Atlanta.

Mr. Cantrell brings to the board broad senior management expertise based on his years as President, Chief Executive Officer and Chairman of a large, complex business such as Lanier Worldwide. While serving on AnnTaylor's board of directors, Mr. Cantrell chaired the Nominating and Corporate Governance Committee and thus brings experience with corporate governance practices to his role as Chairman of the Nominating and Corporate Governance Committee of the Piedmont board of directors. As author of books on integrity and ethical decision-making in business, Mr. Cantrell offers unique insight into issues influencing our company culture and business practices.

Barbara B. Lang joined our board of directors on January 2, 2015. Ms. Lang is Managing Principal & CEO of Lang Strategies, LLC, a business consulting firm, located in Washington, D.C. From 2002 to 2014, Ms. Lang served as president and CEO of the D.C. Chamber of Commerce. Prior to joining the Chamber, Ms. Lang was the Vice President of Corporate Services and Chief Procurement Officer for Fannie Mae. She also had a long career with IBM where she served in several management positions in finance, administration and product forecasting. Ms. Lang has received numerous awards and accolades throughout her career, including being twice named one of Washingtonian Magazine's 150 Most Powerful People in the Washington, D.C. region, Business Leader of the Year by the District of Columbia Building Industry Association and a Lifetime Legacy Award from Washington Business Journal. Ms. Lang also serves on the board of Cardinal Financial Corporation (NASDAQ: CFNL), the Metropolitan Washington Airports Authority, and Sibley Hospital Foundation.

Ms. Lang brings to the board a broad personal network of corporate and governmental contacts in one of the Company's key operating markets. In addition, she has extensive senior management expertise with both private corporations and governmental agencies based on her years of experience leading the D.C. Chamber of Commerce and her management experience with Fannie Mae and IBM. In addition, Ms. Lang has broad business, financial, and governance expertise based on her experience as a business consultant, independent director with another public company, and executive of a nonprofit organization.

Frank C. McDowell has served as a director of our company since 2008 and as Vice Chairman of the Board of Directors since 2010. From 1995 until his retirement in 2004, Mr. McDowell served as President, Chief Executive Officer and Director of BRE Properties, Inc., a self-administered equity REIT, which owns and operates income-producing properties, primarily apartments, in selected Western U.S. markets. From 1992 to 1995, Mr. McDowell was Chairman and CEO of Cardinal Realty, the nation's fifteenth largest apartment management company and the nineteenth largest owner of multifamily housing at the time. Before joining Cardinal Realty, Mr. McDowell had served as a senior executive and head of real estate at First Interstate Bank of Texas and Allied Bancshares, where he had responsibility for regional management, real estate lending and problem asset workout. Additionally, Mr. McDowell served as a director of Eagle Hospitality Trust (NYSE: EHP) from 2006 to 2008 and was a licensed CPA in Texas from 1973 to 1993.

Mr. McDowell brings to the board extensive experience as a CEO of an approximate 500-employee, public company within the real estate sector as a result of serving as CEO of BRE Properties and as a result of his experience as head of real estate for First Interstate Bank of Texas and Allied Bancshares. He is very familiar with the public markets, including dealing with analysts and institutional investors as well as an in-depth working knowledge of various financial structures and the capital raising process. In addition he has expertise in strategic planning, establishing and managing compensation for senior real estate executives, and in other financial matters given his background as a CPA. These skills make him well suited to serve as Chairman of the Compensation Committee.

Raymond G. Milnes, Jr. has served as a director of our company since 2011. He retired as a partner from the accounting firm of KPMG LLP in 2011 where he had served as the National Sector Leader for the Building, Construction and Real Estate Practice for fourteen years. Mr. Milnes was employed by KPMG for 38 years and has

extensive accounting, auditing, and advisory experience in all sectors of the real estate and construction industries, including real estate investment funds, real estate investment trusts, developers, operating properties, and syndicates of private and public real estate partnerships. Mr. Milnes has served as the lead audit partner or account executive for several of KPMG's largest real estate and construction clients, including both domestic and global clients and has been a frequent speaker and panelist on current trends in the building, construction, and real estate industry and has contributed to numerous real estate industry publications. In addition to his national role with KPMG, Mr. Milnes also has been an associate member of the Board of Governors of NAREIT, has served



on the Advisory Board of the The Real Estate Center of DePaul University, and has been a member of the The Real Estate Roundtable President's Council. In addition, he is an Adjunct Faculty member in DePaul University's School of Real Estate. He has a BS in Accounting from the University of Detroit and is a licensed CPA.

Mr. Milnes brings to the board real estate specific financial knowledge and experience including dealing with complex financial and accounting related issues based on his many years serving as a KPMG partner and his leadership roles within the KPMG organization. Additionally, he has an in-depth knowledge of the workings of the SEC and risk management expertise as well as contacts at other real estate firms. Finally, his financial expertise makes him well qualified to serve as Chairman of the Audit Committee and an audit committee financial expert.

Donald A. Miller, CFA, has served as the Chief Executive Officer, President, and a member of the board of directors of Piedmont Office Realty Trust since 2007. From 2003 to 2007, Mr. Miller was the head of real estate activities at Wells Real Estate Funds, Inc. In such capacity, he was responsible for directing all aspects of the acquisitions, asset management, dispositions, property management, and construction groups. From 2001 to 2003, Mr. Miller headed the U.S. equity real estate operations of Lend Lease, a leading international commercial real estate property group where he had worked since 1994. Prior to Lend Lease, Mr. Miller was responsible for regional acquisitions for Prentiss Properties Realty Advisors, a predecessor entity to Prentiss Properties Trust, a publicly traded REIT (which was acquired by Brandywine Realty Trust in 2005). Earlier in his career, Mr. Miller worked in the pension investment management department of Delta Air Lines and was responsible for real estate and international equity investment programs. Mr. Miller is also a Chartered Financial Analyst. He received a B.A. from Furman University in Greenville, South Carolina. He currently sits on the board of directors of Pacolet Milliken Enterprises, a Spartanburg South Carolina investment company specializing in real estate and energy. From 2012 to 2015, he served on the Board of Governors for the National Association of Real Estate Investment Trusts (NAREIT). He is currently a member of the Urban Land Institute (ULI), and the National Association of Industrial and Office Properties (NAIOP).

Through his experience serving as Chief Real Estate Officer for Wells Real Estate Funds, Inc. as well as his work at Lend Lease, Prentiss Properties, and managing real estate investments for Delta Air Lines, Mr. Miller brings to the board almost 30 years of experience in dealing with virtually all aspects of real estate acquisition, financing, management, leasing, disposition as well as both portfolio and asset management experience. He also has an extensive personal network of contacts throughout the real estate industry given his involvement in ULI, NAIOP and NAREIT. Mr. Miller is very knowledgeable about each of the individual geographic markets in which Piedmont currently owns or may own property. In addition, he has extensive financial expertise given his Chartered Financial Analyst designation and great insight into our strategies and operations as well as our corporate culture and values given his many years of service to Piedmont.

Jeffrey L. Swope has served as a director of our company since 2008. In 1991, Mr. Swope formed Champion Partners Ltd., a nationwide developer and investor of office, industrial and retail properties, where he has served as Managing Partner and Chief Executive Officer since 1991. In addition, during 2011, Mr. Swope co-founded Champion Private Equity, a private real estate capital and investment company. He also serves as a member of the University of Texas at Austin Business School Advisory Council.

As a nationwide developer of real estate property, Mr. Swope has handled the acquisition, financing, leasing and management of over 50 million square feet of real estate during his approximately 40 year career in the commercial real estate industry and thus brings extensive experience in virtually all aspects of real estate and a wealth of knowledge regarding the individual geographic markets in which Piedmont currently owns or may own property. His development expertise is also beneficial to Piedmont as we pursue various development and redevelopment strategies. His deep real estate and financing experience makes him well suited to serve as Chairman of the Capital Committee. He also has an extensive personal network of contacts throughout the real estate industry given his involvement in many industry groups such as the Urban Land Institute (ULI), the National Association of Industrial and Office Properties (NAIOP), and his involvement with the University of Texas.

Dale H. Taysom joined our Board of Directors as an independent director on October 1, 2015. Prior to his retirement in 2013, Mr. Taysom was Global Chief Operating Officer for Prudential Real Estate Investors ("PREI"). During his

36-year career with PREI, Mr. Taysom held various positions including Head of United States Transactions and Global Head of Transactions, among others, prior to completing his tenure as Global Chief Operating Officer (“COO”). Additionally, he was a member of PREI’s domestic and international investment committees and a member of the Global Management Committee. His responsibilities included asset management, acquisitions, sales, development, and portfolio management. He is currently a member of the Urban Land Institute and a former member of both the National Multi-Housing Council and the National Association of Real Estate Investment Managers.

As a former COO of a large real estate company, Mr. Taysom brings many years of experience dealing with almost every facet of owning and operating commercial real estate including mortgage loan origination, asset management,

7

---

acquisitions, sales, development and portfolio management. He is familiar with many of the markets in which our properties are located and has an extensive personal network of contacts throughout the real estate industry. In addition to his financial and budgetary responsibilities as COO of PREI, Mr. Taysom also participated with the management committee in formulating the strategic vision of the company including the review, approval, and responsibility for financial performance. This experience makes him well suited to serve as a member of Piedmont's Audit Committee.

Your board of directors unanimously recommends a vote "FOR ALL" nine nominees listed for election as directors.

8

---

**PROPOSAL II:**

**RATIFICATION OF ERNST & YOUNG LLP AS INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR FISCAL 2016**

**Engagement of Ernst & Young LLP**

On February 17, 2016, the Audit Committee engaged Ernst & Young LLP as our independent registered public accounting firm to audit our financial statements for the year ending December 31, 2016. This proposal asks you to ratify the selection of Ernst & Young LLP as our independent registered public accounting firm. Although we are not required to obtain such ratification from our stockholders, the board of directors believes it is good practice to do so. Notwithstanding the ratification, the Audit Committee in its discretion may select a different independent registered public accounting firm at any time during the year if it determines that the change would be in the best interests of Piedmont and our stockholders. In the event that the appointment of Ernst & Young LLP is not ratified, the Audit Committee will consider the appointment of another independent registered public accounting firm, but will not be required to appoint a different firm.

A representative of Ernst & Young LLP will be present at the Annual Meeting, will have the opportunity to make a statement and will be available to respond to appropriate questions by stockholders.

Your board of directors unanimously recommends a vote “FOR” the ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for fiscal 2016.

**Pre-Approval Policies**

The Audit Committee must pre-approve all auditing services performed for us by our independent registered public accounting firm, as well as all permitted non-audit services (including the fees and terms thereof), in order to ensure that the provision of such services does not impair the registered public accounting firm’s independence. Unless a type of service to be provided by our independent registered public accounting firm has received “general” pre-approval, it will require “specific” pre-approval by the Audit Committee.

All requests or applications for services to be provided by our independent registered public accounting firm that do not require specific pre-approval by the Audit Committee will be submitted to management and must include a detailed description of the services to be rendered. Management will determine whether such services are included within the list of services that have received the general pre-approval of the Audit Committee. The Audit Committee will be informed on a timely basis of any such services rendered by our independent registered public accounting firm. Requests or applications to provide services that require specific pre-approval by the Audit Committee will be submitted to the Audit Committee by both our independent registered public accounting firm and our chief financial officer, treasurer, or chief accounting officer, and must include a joint statement as to whether, in their view, the request or application is consistent with the SEC’s rules on registered public accounting firm independence. The chairman of the Audit Committee has been delegated the authority to specifically pre-approve all services not covered by the general pre-approval guidelines, up to an amount not to exceed \$75,000 per occurrence. Amounts requiring pre-approval in excess of \$75,000 per occurrence require specific pre-approval by our Audit Committee prior to engagement of Ernst & Young LLP, our current independent registered public accounting firm. All amounts specifically pre-approved by the Chairman of the Audit Committee in accordance with this policy are to be disclosed to the full Audit Committee at the next regularly scheduled meeting.

**Fees Paid to Independent Registered Public Accounting Firm**

The Audit Committee reviewed the audit and non-audit services performed by Ernst & Young LLP, as well as the fees charged by Ernst & Young LLP for such services. In its review of any non-audit service fees, the Audit Committee considers whether the provision of such services is compatible with maintaining the independence of Ernst & Young LLP. The aggregate fees billed to us for professional accounting services provided by Ernst & Young LLP, including the audits of our annual financial statements, for the years ended December 31, 2015 and 2014, respectively, are set forth in the table below.

	2015	2014
Audit Fees	\$1,037,000	\$937,400
Audit-Related Fees	—	100,000

Edgar Filing: Piedmont Office Realty Trust, Inc. - Form DEF 14A

Tax Fees	—	—
All Other Fees	—	—
Total	\$1,037,000	\$1,037,400

9

---

For purposes of the preceding table, the professional fees are classified as follows:

**Audit Fees**—These are fees for professional services performed for the audit of our annual financial statements and the required review of quarterly financial statements and other procedures to be performed by the independent registered public accounting firm to be able to form an opinion on our consolidated financial statements. These fees also cover services that are normally provided by independent registered public accounting firms in connection with statutory and regulatory filings or engagements, and services that generally only the independent registered public accounting firm reasonably can provide, such as services associated with filing registration statements, periodic reports, and other filings with the SEC.

**Audit-Related Fees**—These are fees for assurance and related services that traditionally are performed by independent registered public accounting firms, such as due diligence related to acquisitions and dispositions, attestation services that are not required by statute or regulation, internal control reviews, non recurring agreed-upon procedures and other professional fees associated with transactional activity.

**Tax Fees**—These are fees for all professional services performed by professional staff in our independent registered public accounting firm's tax division, except those services related to the audit of our financial statements. These include fees for tax compliance filings, tax planning, and tax advice, including federal, state, and local issues. Services may also include assistance with tax notices, audits and appeals before the Internal Revenue Service and similar state and local agencies.

**All Other Fees**—These are fees for other permissible work performed that do not meet the above-described categories, including assistance with internal audit plans and risk assessments.

For the year ended December 31, 2015, all services rendered by Ernst & Young LLP were pre-approved by the Audit Committee in accordance with the policies and procedures described above.

**PROPOSAL III—ADVISORY VOTE TO APPROVE NAMED EXECUTIVE OFFICER COMPENSATION**

Pay that reflects performance and alignment of pay with the long-term interests of our stockholders are key principles that underlie our compensation program. In accordance with the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”), stockholders have the opportunity to vote, on an advisory basis, on the compensation of our named executive officers. This is often referred to as a say on pay, and provides you, as a stockholder, with the ability to cast a vote with respect to our 2015 executive compensation programs and policies and the compensation paid to the named executive officers as disclosed in this proxy statement through the following resolution:

“RESOLVED, that the stockholders approve the compensation of the named executive officers, as described in the Compensation Discussion and Analysis section and in the compensation tables and accompanying narrative disclosure in this proxy statement.”

As discussed in "Executive Compensation --- Compensation Discussion and Analysis" below, the compensation paid to our named executive officers is designed to meet the following objectives:

- to attract and retain candidates capable of performing at the highest levels of our industry;
- to create and maintain a performance-focused culture, by rewarding outstanding company and individual performance based upon objective predetermined metrics;
- to reflect the qualifications, skills, experience and responsibilities of each named executive officer;
- to link incentive compensation levels with the creation of stockholder value;
- to align the interests of our executives and stockholders by creating opportunities and incentives for executives to increase their equity ownership in us; and
- to motivate our executives to manage our business to meet and appropriately balance our short- and long-term objectives.

Although the vote is non-binding, the Compensation Committee will review the voting results and consider the outcome in making decisions about future compensation arrangements for our named executive officers.

As required by the Dodd-Frank Act, this vote does not overrule any decisions by the board of directors, will not create or imply any change to or any additional fiduciary duties of the board of directors and will not restrict or limit the ability of stockholders generally to make proposals for inclusion in proxy materials related to executive compensation.

Your board of directors unanimously recommends a vote “FOR”

the approval, on an advisory basis, of the compensation of our named executive officers.

## CERTAIN INFORMATION ABOUT MANAGEMENT

## Executive Officers

Name	Age	Position(s)
Donald A. Miller, CFA	53	Chief Executive Officer, President and Director
Robert E. Bowers	59	Executive Vice President and Chief Financial Officer
Laura P. Moon	45	Senior Vice President and Chief Accounting Officer
Raymond L. Owens	57	Executive Vice President and Chief Investment Officer
Joseph H. Pangburn	55	Executive Vice President—Southwest Region
Thomas R. Prescott	58	Executive Vice President—Midwest Region
Carroll A. Reddic, IV	50	Executive Vice President—Real Estate Operations, Assistant Secretary
C. Brent Smith	40	Executive Vice President - New York Metro Region and Strategic Investments
George M. Wells	53	Executive Vice President - Southeast Region
Robert K. Wiberg	60	Executive Vice President—Mid-Atlantic Region and Head of Development

The following is detailed information about each of our executive officers other than Mr. Miller whose biographical information is included under “Proposal I: Election of Directors” above.

Robert E. Bowers has served as our Chief Financial Officer since 2007. A veteran of the public financial services industry, including having served as Chief Financial Officer for three other public companies, Mr. Bowers’ experience includes investor relations, debt and capital offerings, mergers and acquisitions, asset allocation, financial management and strategic planning. Mr. Bowers is also responsible for management of our information technology, risk management and human resource functions. From 2004 until 2007, he served as Chief Financial Officer and Vice President of Wells Real Estate Funds, Inc. and was a Senior Vice President of Wells Capital. Mr. Bowers was Chief Financial Officer and Director of NetBank, Inc. (formerly NASDAQ: NTBK) from 1997 to 2002. From 1984 to 1996, Mr. Bowers was Chief Financial Officer and Director of Stockholder Systems, Inc. (formerly NASDAQ: SSIAA), an Atlanta, Georgia-based financial applications company and its successor, CheckFree Corporation (formerly NASDAQ:CKFR). Mr. Bowers has provided strategic financial counsel to a range of organizations, including venture capital funds, public corporations and businesses considering listing on a national securities exchange. Mr. Bowers is a member of NAREIT and a CPA who began his career in 1978 with Arthur Andersen & Company in Atlanta.

Laura P. Moon has served as our Senior Vice President and Chief Accounting Officer since 2007. She has approximately twenty five years of experience with accounting and reporting for public companies and at Piedmont she is responsible for all general ledger accounting, SEC and tax reporting functions. Prior to joining us, Ms. Moon had been Vice President and Chief Accounting Officer at Wells Real Estate Funds, Inc. since 2005 where she had responsibility for all general ledger accounting, financial and tax reporting, and internal audit supervision for 19 public registrants as well as several private real estate partnerships. From 2003 to 2005, Ms. Moon served as Senior Director of Financial Planning and Analysis for ChoicePoint, Inc. (formerly NYSE: CPS) (since February 2008, a wholly-owned subsidiary of Reed Elsevier) and from 1999 to 2003 was Chief Accounting Officer for NetBank, Inc. (formerly NASDAQ: NTBK). Ms. Moon is a CPA and began her career in 1991 with Deloitte & Touche LLP.

Raymond L. Owens was recently promoted to Executive Vice President and Chief Investment Officer after serving as our Executive Vice President - Capital Markets since 2007. He is responsible for acquisition, disposition and financing activities of our company. Prior to joining us, Mr. Owens spent five years as a Managing Director—Capital Markets for Wells Real Estate Funds, Inc. where he oversaw its western regional acquisition team and its real estate finance team. Prior to joining Wells Real Estate Funds, Inc., Mr. Owens served as Senior Vice President for PM Realty Group from 1997 to 2002, overseeing all management operations in Atlanta, Washington, D.C., Chicago, and New York. Before joining PM Realty Group, Mr. Owens served as Vice President at General Electric Asset Management, where he managed and negotiated dispositions as well as third-party, nonrecourse financing for real estate assets. Mr. Owens is a member of the National Association of Real Estate Investment Managers (NAREIM), the National Association of Industrial & Office Properties (NAIOP), and the Urban Land Institute (ULI).



Joseph H. Pangburn has served as our Executive Vice President - Southwest Region since 2014. In this capacity, he is responsible for overseeing Piedmont's Southwest Region operations, comprised of approximately 2.5 million square feet principally located in Texas and Arizona, including all development, leasing, asset management and transactional activity. A native of Dallas, Mr. Pangburn has approximately 30 years of real estate experience, including acquisitions, asset management,

development, real estate loan restructuring, and workouts, most notably in the office and industrial sectors. Prior to his promotion to his current position in 2014, Mr. Pangburn had been responsible for the leasing and asset management activities for the Company's Western Region portfolio since 2007. From 2001 to 2007, Mr. Pangburn was Director of Acquisitions at Wells Real Estate Funds, Inc. and his career also includes tenures at Lend Lease Real Estate Investments, Inc. and Prentiss Properties Limited, Inc. Throughout his career, his activities and experience have been concentrated on properties located in the western United States, and specifically in Texas. Mr. Pangburn is a member of the Office Development Council of the Urban Land Institute.

Thomas R. Prescott joined Piedmont in 2014 as Executive Vice President for the Midwest Region and is responsible for all leasing, asset management, acquisitions, dispositions and development projects for Piedmont's Midwest Region, which is comprised of approximately 3.7 million square feet located primarily in metropolitan Chicago and Minneapolis. From 2009 to 2014, Mr. Prescott served as President of Metropolis Investment Holdings Inc., a Chicago-based investor and owner of Class A office properties, where he was responsible for overseeing the leasing, management and overall performance of the firm's 6 million square foot portfolio. Mr. Prescott has had a long career focused on the acquisition, leasing, development, and management of office, industrial and mixed-use properties throughout the United States and Canada, including tenures at Forest City Enterprises and Higgins Development Partners (formerly Walsh, Higgins & Company). Earlier in his career, he also served as Senior Vice President of The Shaw Company where he oversaw the firm's brokerage and management operations and developed multiple office buildings, hotels, a research park and a 700-unit retirement community. Mr. Prescott is a recognized real estate industry leader and a member of NAIOP and the Urban Land Institute.

Carroll A. ("Bo") Reddic, IV has served as our Executive Vice President for Real Estate Operations since 2007. His responsibilities include leading our company's asset and property management divisions. Additionally, he provides oversight to our company's construction management team with regard to tenant build outs and oversight to our tenant relationship function. From 2005 to 2007, Mr. Reddic was a Managing Director in the Asset Management Department at Wells Real Estate Funds, Inc., where he was responsible for supervising the firm's asset management function in its Midwest and South regions. Prior to joining Wells Real Estate Funds, Inc., Mr. Reddic was an Executive Director with Morgan Stanley (including the predecessor companies of The Yarmouth Group and Lend Lease Real Estate Investments) from 1990 to 2004, where he served as portfolio manager for domestic commingled investment funds and international separate account portfolios. Mr. Reddic is a member of the National Association of Industrial & Office Properties (NAIOP), the Urban Land Institute (ULI), BOMA and CoreNet Global.

C. Brent Smith joined Piedmont in 2012 and serves as Executive Vice President of our New York Metro Region and Strategic Investments. In this role, he is responsible for all leasing, asset management, acquisitions, dispositions and development activity for the Company's approximately 2 million square foot New York/New Jersey portfolio. In addition to these responsibilities, he also focuses on large scale capital market transactions and financings for Piedmont. Prior to joining Piedmont, Mr. Smith served as an Executive Director with Morgan Stanley in the Real Estate Investment Banking division advising a wide range of public and private real estate clients in both New York and Singapore on over \$100 billion of transactions and financings. He brings over ten years of corporate- and property-level real estate acquisitions experience in both North America and Asia. Prior to receiving his MBA with a concentration in Real Estate Finance from Columbia Business School, Mr. Smith worked in the Strategy and Business Architecture group at Accenture and received his Bachelors' Degree in Industrial and Systems Engineering from the Georgia Institute of Technology.

George M. Wells serves as Executive Vice President of our Southeastern Region. As such, he oversees all acquisition and development opportunities, as well as leasing and property management activity for twelve Class A office buildings totaling approximately 2.3 million square feet located in Atlanta, South/Central Florida, and Nashville. Mr. Wells has over 30 years of commercial real estate experience including approximately twelve years of service with Piedmont and its former advisor, Wells Real Estate Funds, Inc. Prior to joining Wells Real Estate Funds, Inc., Mr. Wells experience included tenures with Lend Lease Real Estate Investments and Equitable Real Estate. Mr. Wells is a member of the National Association of Industrial & Office Properties (NAIOP) and REAIC.

Robert K. Wiberg joined Piedmont in 2012 as Executive Vice President for the Mid-Atlantic Region and Head of Development. Mr. Wiberg is responsible for all leasing, property management, asset management, acquisitions and

dispositions in the Mid-Atlantic Region, as well as all development projects nationwide. Piedmont's Mid-Atlantic Region is comprised of over 3 million square feet of office space located primarily in the metropolitan Washington, D.C. area. From 2006 to October of 2012, Mr. Wiberg was employed by Brandywine Realty Trust as EVP for their Metro Washington, D.C. region and also oversaw their California markets for a portion of that time. From 1997 to 2006, he was EVP for the Mid-Atlantic region for Prentiss Properties. Mr. Wiberg has had a long career focused on office leasing and development, including tenures at Cadillac Fairview and Coldwell Banker (now CBRE), garnering expertise in the Los Angeles, CA; Dallas, TX; and Atlanta, GA markets, among others. As a recognized industry leader, he has served on the board of directors of the Northern Virginia Chapter of NAIOP and currently serves on the board of the Arlington Partnership for Affordable Housing. Mr. Wiberg earned his B.A.

from Cornell University, an MBA from the University of California at Berkeley, and a Master of City and Regional Planning degree from Harvard University.

There are no family relationships among our directors or executive officers. Officers are elected annually by our board of directors. The board of directors retains the power to remove any officer at any time.

14

---

## INFORMATION REGARDING THE BOARD OF DIRECTORS AND COMMITTEES

### Leadership Structure

Our nine member board of directors is currently comprised of eight independent members and our Chief Executive Officer. Each of our board members is subject to re-election on an annual basis. We do not divide our directors into classes or stagger terms. Mr. Buchanan currently serves as Chairman of the Board. The Chairman is elected by the board of directors on an annual basis. The board currently has no formal policy with respect to the separation of the positions of Chairman of the Board and Chief Executive Officer; however, the board believes that the separation of the positions is in our best interests as it provides leadership for the independent board and the benefit of additional support, experience and oversight for the management team.

### Board Committees

Our board of directors has established four standing committees: the Audit Committee, the Compensation Committee, the Nominating and Corporate Governance Committee, and the Capital Committee. Each of the Audit Committee, the Compensation Committee and the Nominating and Corporate Governance Committee complies with the listing requirements and other rules and regulations of the NYSE, as amended or modified from time to time. All members of the committees described below are independent as such term is defined in the NYSE's listing standards and as affirmatively determined by our board of directors.

Board Committee	Chairman	Members
Audit Committee	Raymond G. Milnes, Jr.*	Kelly H. Barrett* Michael R. Buchanan Dale H. Taysom
Compensation Committee	Frank C. McDowell	Barbara B. Lang Jeffrey L. Swope
Nominating & Corporate Governance Committee	Wesley E. Cantrell	Barbara B. Lang Frank C. McDowell
Capital Committee	Jeffrey L. Swope	Michael R. Buchanan Wesley E. Cantrell Raymond G. Milnes, Jr

\* Designated as an Audit Committee financial expert.

### The Audit Committee

Our board of directors has established a standing Audit Committee comprised of Messrs. Milnes (Chairman), Buchanan, Taysom, and Ms. Barrett. Each member of the Audit Committee meets the independence, experience, financial literacy and expertise requirements of the NYSE, the Sarbanes-Oxley Act of 2002, the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and applicable rules and regulations of the SEC, all as in effect from time to time, as well as the independent director requirements set forth in our Corporate Governance Guidelines. The board of directors has determined that Mr. Milnes and Ms. Barrett satisfy the requirements of an "audit committee financial expert" as defined by the rules and regulations of the SEC.

The Audit Committee operates pursuant to a written charter adopted by our board of directors, a copy of which is available on our website at [www.piedmontreit.com](http://www.piedmontreit.com). The primary responsibilities of the Audit Committee, as set forth in the committee's charter, include the following:

assisting the board of directors in the oversight of (1) the integrity of our financial statements; (2) our compliance with legal and regulatory requirements; (3) the system of internal controls which our management has established; (4) the qualification, independence and performance of our independent registered public accounting firm; and (5) the

performance of our internal audit function;

• maintaining a free and open means of communication among our independent registered public accounting firm, our management, our internal audit department and our board of directors;

15

---

review and discuss with management the Company's earnings and dividend press releases, as well as financial information, earnings or dividend guidance provided to the analysts and rating agencies;

reviewing and discussing with management and the independent registered public accounting firm our annual audited financial statements, and, based upon such discussions, recommending to the board of directors that our audited financial statements be included in our annual report on Form 10-K;

reviewing and discussing with management and the independent registered public accounting firm our quarterly financial statements and each of our quarterly reports on Form 10-Q;

preparing an Audit Committee report for inclusion in our annual proxy statements for our annual stockholder meetings;

appointing, compensating, overseeing, retaining, discharging and replacing our independent registered public accounting firm;

pre-approving all auditing services, and all permitted non-audit services, performed for us by the independent registered public accounting firm; and

overseeing our code of business conduct and ethics.

During 2015, the Audit Committee held five meetings.

The Compensation Committee

The board of directors has established a standing Compensation Committee. The members of the Compensation Committee are Messrs. McDowell (Chairman) and Swope, and Ms. Lang. The members of the Compensation Committee are all independent directors who meet the current independence requirements of the NYSE, as well as the independent director requirements set forth in our Corporate Governance Guidelines and applicable rules and regulations of the SEC. For additional information about the Compensation Committee's processes and the role of executive officers and compensation consultants in determining compensation, see "Executive Compensation." The Compensation Committee operates pursuant a written charter adopted by our board of directors, a copy of which is available on our website at [www.piedmontreit.com](http://www.piedmontreit.com). The primary responsibilities of the Compensation Committee, as set forth in the committee's charter include the following:

- setting the overall compensation strategy and compensation policies for our executive officers and directors;
- reviewing and approving corporate goals and objectives relevant to the compensation of our Chief Executive Officer;
- evaluating the Chief Executive Officer's performance in light of those goals and objectives and, either as a committee or together with the other independent directors, determining and approving the Chief Executive Officer's compensation based on this evaluation;
- reviewing and approving the compensation of other executive officers or making recommendations to the board with respect to such compensation;
- making recommendations to the board with respect to the compensation of all non-employee directors, including board and committee retainers, meeting fees, equity-based compensation and such other compensation as the committee may deem advisable;
- reviewing and approving grants under all incentive-based compensation plans and equity-based plans and approving any new compensation plans or material changes to existing plans;
- administering our 2007 Omnibus Incentive Plan;
- reviewing and approving any employment agreements, change in control agreements or severance agreements proposed to be entered into with any current or former executive officer;
- overseeing and assisting in preparing the Compensation Discussion and Analysis and recommending it for inclusion in our proxy statement and/or annual report on Form 10-K; and
- preparing a Compensation Committee report, as required by applicable SEC regulations, to be included in our proxy statements and/or annual report on Form 10-K.

Our Compensation Committee met five times during 2015.

### The Nominating and Corporate Governance Committee

Our board of directors has established a standing Nominating and Corporate Governance Committee, which is comprised of Messrs. Cantrell (Chairman) and McDowell, and Ms. Lang. The members of the Nominating and Corporate Governance Committee are all independent directors who meet the current independence requirements of the NYSE, as well as the independent director requirements set forth in our Corporate Governance Guidelines. The Nominating and Corporate Governance Committee operates pursuant to a written charter adopted by our board of directors, a copy of which is available on our website at [www.piedmontreit.com](http://www.piedmontreit.com). The primary responsibilities of the Nominating and Corporate Governance Committee, as set forth in the committee's charter include:

- identifying individuals qualified to serve on the board of directors, consistent with criteria approved by the board of directors, and recommending that the board of directors select a slate of director nominees for election by our stockholders at the annual meeting of our stockholders;
- evaluating the independence of candidates for the board of directors;
- developing and implementing the process necessary to identify prospective members of our board of directors;
- determining the advisability of retaining any search firm or consultant to assist in the identification and evaluation of candidates for membership on the board of directors;
- overseeing an annual evaluation of the board of directors, each of the committees of the board and management;
- developing and recommending to our board of directors a set of corporate governance principles and policies; and
- periodically reviewing our corporate governance structures and procedures and suggesting improvements thereto to our board of directors.

The Nominating and Corporate Governance Committee is also responsible for reviewing stockholder communications and responding to inquiries concerning our governance practices, business ethics and corporate conduct. During 2015, the Nominating and Corporate Governance Committee held four meetings.

### The Capital Committee

Our board of directors has established a Capital Committee, which is comprised of Messrs. Swope (Chairman), Buchanan, Cantrell, and Milnes. The primary responsibilities of the Capital Committee include:

- reviewing and advising the board of directors on our overall financial performance, including issues related to capital structure, operating earnings, dividends and budgetary and reporting processes; and
- reviewing and advising the board of directors on investment criteria and acquisition and disposition policies, general economic environment in various real estate markets, existing or prospective properties or tenants, and portfolio diversification goals.

During 2015, the Capital Committee met four times.

### Board Membership Criteria

The Nominating and Corporate Governance Committee annually reviews with the board of directors the appropriate experience, skills and characteristics required of board members in the context of the current membership of the board as well as in the context of potential turnover of the existing board. The review includes consideration of the following characteristics in the context of the perceived needs of the board at the time:

- financial expertise;
- chief executive or chief financial officer experience (with a preference for REIT-specific experience);
- public company experience;
- industry specific knowledge;
- strategic planning experience or expertise;
- experience mentoring top level leaders;
- general management experience;



- real estate development/ construction expertise;
- investment banking experience;
- racial and/or gender diversity;
- legal expertise;
- risk management expertise;
- marketing expertise; and
- international experience.

The board considers all of these characteristics when assessing candidates for board membership. Other considerations included in both the annual assessment of existing members and the assessment of new candidates include the candidate or incumbent's status as an independent director, the ability of the candidate or incumbent to attend board meetings regularly and to devote an appropriate amount of effort in preparation for those meetings, and whether the candidate's knowledge and experience of a particular aspect of the real estate industry or particular skill set is additive to the existing experience or skill sets of incumbent members of the board. While we have not adopted a formal policy regarding diversity of our board, in selecting nominees, the Nominating and Corporate Governance Committee considers the diversity of experience (particularly with regard to different facets of the real estate industry), qualifications, attributes and skills that a potential nominee would bring to the board. Although a number of our directors are retired, it is also expected that independent directors nominated by the board of directors shall be individuals who possess a reputation and hold positions or affiliations befitting a director of a large publicly held company and are active in their occupation, profession, or community.

Our Corporate Governance Guidelines provide that the board of directors will not nominate for re-election any non-employee director who has served 15 years or more prior to the applicable election, subject to exceptions granted by the board of directors.

#### Selection of Directors

The board of directors is responsible for selecting its own nominees and recommending them for election by the stockholders. The board delegates the screening process necessary to identify qualified candidates to the Nominating and Corporate Governance Committee, in consultation with the Chief Executive Officer.

The Nominating and Corporate Governance Committee annually reviews director suitability and the continuing composition of the board of directors and recommends director nominees who are voted on by the full board of directors. All director nominees then stand for election by the stockholders annually.

In recommending director nominees to the board of directors, the Nominating and Corporate Governance Committee solicits candidate recommendations from its own members, other directors, and members of our management. The Nominating and Corporate Governance Committee may engage the services of a search firm to assist in identifying potential director nominees. The Nominating and Corporate Governance Committee will also consider recommendations for director candidates made by stockholders and other interested persons. Candidates for director must meet the established director criteria set forth above. In addition, under our Bylaws, stockholders may directly nominate candidates for election as directors. In order for a stockholder to make a nomination, the stockholder must satisfy the procedural requirements for such nomination as provided in Article II, Section 12 of our Bylaws. Any stockholder may request a copy of our Bylaws free of charge by writing to our Secretary at our corporate address.

In evaluating candidates for director, the Nominating and Corporate Governance Committee will consider each candidate without regard to the source of the recommendation and take into account those factors that the Nominating and Corporate Governance Committee determines are relevant, including the factors discussed above under "Board Membership Criteria".

#### Board Self-Evaluation Process

Annually, the board of directors undertakes a robust self-evaluation process which is administered by the Nominating and Corporate Governance Committee with the assistance of outside counsel. Members of the Board complete a detailed, confidential questionnaire which provides for ratings in key areas and also seeks subjective comments. Outside counsel collects and analyzes the data and reports the results and information compiled from the questionnaires to the Nominating and Corporate Governance Committee. Comments pertaining to particular Board Committees are shared with each respective Committee chairperson, and comments regarding the full Board are shared with the full Board. Matters requiring follow up are addressed by the Chairman of the Nominative and Corporate Governance Committee, the Chairman of the Board, or Chairman of the applicable Board Committee, as appropriate.

## Majority Voting Policy

Our Corporate Governance Guidelines include a majority voting policy for the election of non-employee directors. Pursuant to this policy, in an uncontested election of directors, any non-employee nominee who receives a greater number of votes withheld from his or her election than votes for his or her election will promptly tender his or her resignation for consideration by the Nominating and Corporate Governance Committee. The Nominating and Corporate Governance Committee will promptly consider the resignation offer and make a recommendation to the board of directors. The board will act on the Nominating and Corporate Governance Committee's recommendation within 90 days following the certification of the stockholder vote. We will publicly disclose, in a Form 8-K furnished to the SEC, the board's decision regarding whether to accept the resignation offer. Any director who tenders his or her resignation will not participate in the committee or board deliberations regarding such matter.

## Risk Oversight

The board of directors is involved in risk oversight through direct decision-making authority on significant matters as well as through the oversight of management and appropriate advice and counsel from legal, financial, and compensation advisors. In particular, the board of directors manages risk by reviewing and discussing periodic reports with management including, but not limited to, reports detailing Piedmont's concentrations of geographic, tenant, industry, and lease expiration risk. Through its various committees, the board monitors acquisition, disposition, leasing and investing activities and has delegated authority to the appropriate levels of management to carry out such activities with appropriate governance reporting at respective committee meetings.

In accordance with its charter, the Audit Committee also monitors major issues regarding accounting principles and financial statement presentation, including any significant changes in the application of accounting principles, and major issues regarding the adequacy of Piedmont's internal controls and analyses prepared by management and/or the independent registered public accounting firm setting forth significant financial reporting issues and judgments made in connection with the preparation of the financial statements. In addition, the Audit Committee follows the effect of regulatory and accounting initiatives, as well as off-balance sheet structures, on Piedmont's financial statements and the type and presentation of financial information to be included in earnings press releases, reports, and earnings guidance provided to analysts and rating agencies. The Audit Committee reviews and discusses with management Piedmont's major financial risk exposures and the steps management has taken to monitor and control such exposures. The Audit Committee is also periodically briefed on Piedmont's processes and policies with respect to risk assessment and risk management and the Audit Committee Chairman is interviewed in conjunction with Piedmont's annual risk assessment process. Finally, the Audit Committee is periodically briefed on insurance coverage limits, any significant change in Piedmont's insurance policies, monitoring of Piedmont's code of ethics, whistleblower policy, and insider trading policies, as well as quarterly REIT test and debt covenant compliance calculations.

## Director Independence

The NYSE requires each NYSE-listed company to have a majority of independent board members and a nominating/corporate governance committee, compensation committee and audit committee each comprised solely of independent directors. Our board of directors has adopted the NYSE independence standards as part of its Corporate Governance Guidelines.

In accordance with NYSE rules, the board of directors affirmatively determined that each of the following directors is independent within the meaning of the NYSE's director independence standards:

Kelly H. Barrett  
Michael R. Buchanan  
Wesley E. Cantrell  
Barbara B. Lang  
Frank C. McDowell  
Raymond G. Milnes, Jr.  
Jeffrey L. Swope  
Dale H. Taysom

The persons listed above include all of our current directors, other than Donald A. Miller, CFA, our President and Chief Executive Officer.

The board of directors has also determined that each of the current members of our Audit, Compensation, and Nominating and Corporate Governance Committees is independent within the meaning the NYSE's director independence

standards applicable to members of such committees. Additionally, our Audit Committee members satisfy the enhanced independence standards set forth in Rule 10A-3(b)(1)(i) under the Exchange Act and NYSE listing standards.

#### Attendance

Our board of directors met twelve times during 2015, either in person or telephonically, and each member of the board of directors attended in excess of 75% of the 2015 board and committee meetings on which such director served.

We do not have a formal policy with regard to board member attendance at our annual stockholder meetings. In 2015, all of the members of our board of directors who were directors at the time of our 2015 annual meeting of stockholders attended the annual meeting of stockholders either telephonically or in person.

#### Communications with Stockholders or Other Interested Parties

We have established several means for stockholders or other interested parties to communicate their concerns to the board of directors. If the concern relates to our financial statements, accounting practices or internal controls, the concerns should be submitted in writing to the Chairman of our Audit Committee in care of our Secretary at our headquarters address. If the concern relates to our governance practices, business ethics or corporate conduct, the concern may be submitted in writing to the Chairman of our Nominating and Corporate Governance Committee in care of our Secretary at our headquarters address. If a stockholder is uncertain as to which category his or her concern relates, he or she may communicate it to any one of the independent directors in care of our Secretary at our headquarters address. Stockholders or other interested parties who wish to communicate with our Chairman or with the non-management directors as a group may do so by writing to our Chairman at our headquarters address.

#### Corporate Governance Guidelines and Code of Ethics

Our board of directors, upon the recommendation of the Nominating and Corporate Governance Committee, has adopted Corporate Governance Guidelines establishing a common set of expectations to assist the board of directors in performing their responsibilities. The Corporate Governance Guidelines, which meet the requirements of the NYSE's listing standards, address a number of topics, including, among other things, director qualification standards, director responsibilities, the responsibilities and composition of the board committees, director access to management and independent advisers, director compensation, and evaluations of the performance of the board. Our board of directors has also adopted a Code of Ethics, including a conflicts of interest policy, that applies to all of our directors and executive officers including our principal executive officer, principal financial officer, principal accounting officer and persons performing similar functions. The Code of Ethics meets the requirements of the rules and regulations of the SEC. A copy of our Corporate Governance Guidelines and our Code of Ethics is available on our website at [www.piedmontreit.com](http://www.piedmontreit.com). Any amendments to, or waivers of, the Code of Ethics will be disclosed on our website promptly following the date of such amendment or waivers.

## EXECUTIVE COMPENSATION

### Compensation Discussion and Analysis

The following Compensation Discussion and Analysis explains our compensation philosophy, objectives, policies and practices and the decisions made with respect to compensation for 2015 for our Chief Executive Officer, Chief Financial Officer and our three other most highly compensated executive officers, whom we refer to collectively as our Named Executive Officers (“NEOs”), as determined in accordance with applicable SEC rules.

#### Executive Summary

2015 was an excellent operational year for Piedmont as we met or exceeded each of the quantitative metrics that had been established at the beginning of the year. Total leasing volume for the year totaled 3.1 million square feet, far exceeding the overall 2015 leasing goal of 1.5 million square feet, with approximately half of the volume associated with new tenant leases. Because of the new leasing success, our leased percentage increased 380 basis points from December 31, 2014 and ended the year at 91.5%. Core FFO (which is one of the performance metrics for our incentive plans) for the year ended December 31, 2015 was \$1.60 per share, near the midpoint of the original stated range for the year, despite the sale of our largest asset, Aon Center, during the fourth quarter.

Overall transactional activity was at historic high levels as we capitalized on a strong sellers' market by disposing of nine assets. Net sales proceeds were used to reduce our total debt outstanding, to repurchase approximately nine million shares of our common stock, and to acquire five assets located in some of our strategic markets. From a balance sheet perspective, we replaced maturing debt with a \$170 million bank term loan and a \$160 million mortgage loan as well as extended our \$500 million line of credit, all at more favorable rates.

Total Stockholder Return (“TSR”) relative to our peer group (see Market Reference Data below) improved significantly during 2015. We ended the year at the 73rd percentile as compared to the 50th percentile for the year ended December 31, 2014, as investors rewarded our successful leasing efforts and capital allocation strategies. For 2015, our Compensation Committee and the board of directors unanimously approved achievement of the board discretion component of our NEOs Short-Term Cash Incentive Compensation Plan (“STIC Plan”) at the target level. The Compensation Committee and the board of directors relied heavily on the extensive set of strategic and operating goals/metrics that were established at the beginning of the year, noting that the management team had met or exceeded target for every metric. In addition, the Compensation Committee recognized that the leasing and operating metrics achieved were at historic highs and the the Company's TSR for the year ended December 31, 2015 was almost in the top quartile of the Company's peer group. Consequently, the Compensation Committee determined that the award of the target for the discretionary component was appropriate. The target award for the board discretion component combined with the out performance in various quantitative performance measures resulted in the payment of STIC awards for 2015 that ranged from 4-39% above target for our NEOs.

During the year ended December 31, 2015, our Compensation Committee also made deferred stock awards pursuant to our 2014 Long Term Incentive Compensation (“LTIC”) Plan. Based on 2014 performance, we performed at or above target levels for each of the three quantitative metrics for the annual deferred stock component of our LTIC plan as set forth under “Annual Deferred Stock Grant” below. In recognition of an excellent year of operations, the Compensation Committee and board of directors unanimously approved achievement of the board discretion component of the 2014 Long Term Incentive Compensation (“LTIC”) Plan at above target levels.

#### Consideration of “Say on Pay” Voting Results and Compensation Best Practices

In conjunction with our 2015 annual meeting, we held a stockholder advisory vote on the compensation of our NEOs for 2014. Our stockholders overwhelmingly approved the compensation of our NEOs, with approximately 97% of stockholder votes cast in favor of our say on pay resolution. Based on these results, we believe our programs are effectively designed and working well in alignment with the interests of our stockholders. Further, we believe that our

compensation programs include a number of best practices such as:

- Our compensation of our Chief Executive Officer generally places a greater emphasis (80%) on variable, performance-based compensation than typical market practice;

- 61% of our Chief Executive Officer's pay opportunity is in the form of long-term, equity based compensation;

- Approximately 50% of the target for our LTIC Plan is delivered in the form of performance shares which are earned based on our multi-year TSR relative to our peers;

21

---

- All of our short-term and long-term incentive programs contain caps on payouts and our Compensation Committee reserves the right to decrease payouts in their discretion;
- The quantitative metrics of all of our incentive-based pay programs are tied to operational, financial, or market performance measures;
- Our employment agreements with our CEO and CFO contain "clawback" provisions which require them to reimburse us for incentive-based compensation they have received if we are required to prepare an accounting restatement due to our material noncompliance, as a result of misconduct, with any financial reporting requirement under the securities laws (see "Executive Clawback Provisions" for further details);
- Our NEOs and Directors are required to meet stock ownership guidelines;
- Our Insider Trading Policy prohibits hedging and pledging of our stock by our executive officers and directors;
- We award minimal perquisites and no supplemental executive benefits to our NEOs; and
- We do not provide tax gross ups to our NEOs.

As a result of the above considerations, our Compensation Committee decided to retain our general approach to executive compensation for 2015, which links the compensation of our NEOs to our operating objectives and emphasizes the enhancement of total stockholder return.

#### Compensation Philosophy and Objectives

We seek to maintain a total compensation package that provides fair, reasonable and competitive compensation for our executives while also permitting us the flexibility to differentiate actual pay based on the level of individual and organizational performance. We place significant emphasis on annual and long-term performance-based incentive compensation, including cash and equity-based incentives, which are designed to reward our executives based on the achievement of predetermined individual and company goals, including, among others, TSR relative to a comparative peer group as further described below.

The objectives of our executive compensation programs are:

- to attract and retain candidates capable of performing at the highest levels of our industry;
- to create and maintain a performance-focused culture, by rewarding outstanding company and individual performance based upon objective predetermined metrics;
- to reflect the qualifications, skills, experience and responsibilities of each NEO;
- to link incentive compensation levels with the creation of stockholder value;
- to align the interests of our executives and stockholders by creating opportunities and incentives for executives to increase their equity ownership; and
- to motivate our executives to manage our business to meet and appropriately balance our short- and long-term objectives.

#### Compensation Committee Members, Independence and Responsibilities

Our executive compensation program is administered by the Compensation Committee of our board of directors. The members of the Compensation Committee currently include Frank C. McDowell (Chairman), Barbara B. Lang, and Jeffrey L. Swope, all of whom are independent directors, and all of whom meet the enhanced independence requirements applicable to Compensation Committee members under NYSE listing standards.

The Compensation Committee sets the overall compensation strategy and compensation policies for our executive officers and directors. The Compensation Committee has the authority to determine the form and amount of compensation appropriate to achieve our strategic objectives, including salary, bonus, incentive or performance-based compensation, and equity awards. The Compensation Committee reviews its compensation strategy annually to confirm that it supports our objectives and stockholders' interests and that executive officers are being rewarded in a manner that is consistent with our strategy.

- With respect to the compensation of our Chief Executive Officer, the Compensation Committee is responsible for:
- reviewing and approving our corporate goals and objectives with respect to the compensation of the Chief Executive Officer;
  - evaluating the Chief Executive Officer's performance in light of those goals and objectives; and





determining the Chief Executive Officer's compensation (including annual base salary level, annual cash bonus, long-term incentive compensation awards, perquisites and any special or supplemental benefits) based on such evaluation.

With respect to the compensation of NEOs other than the Chief Executive Officer, the Compensation Committee is responsible for:

- reviewing and approving the compensation; and

- reviewing and approving grants and awards under all incentive-based compensation plans and equity-based plans.

#### Role of the Compensation Consultant

To assist in carrying out its responsibilities, the Compensation Committee utilized the services of FTI Consulting, Inc. ("FTI"), a nationally recognized compensation consulting firm, to assist it in establishing our 2015 compensation plans and analyzing competitive executive compensation levels for 2015. FTI was not engaged by management to perform any work on behalf of management during 2015 and the Compensation Committee considered FTI to be independent with regard to services performed on its behalf during 2015.

During 2015, FTI provided advice and recommendations regarding our short and long term incentive compensation plans for our employees, including our NEOs. In addition, FTI provided our Compensation Committee input on our director compensation program, competitive market compensation data and recommendations for target pay levels for each component of our 2015 executive compensation program.

The FTI compensation consultant periodically attends Compensation Committee meetings as requested by the Compensation Committee and consults with our Compensation Committee Chairman, our Director of Human Resources, our Chief Executive Officer, and our Chief Financial Officer as directed by the Compensation Committee on compensation related issues.

#### Compensation Consultant Independence Assessment

During 2015, the Company requested and received information from FTI addressing its independence and potential conflicts of interest, including the following factors: (1) other services provided to us by the consultant; (2) fees paid by us as a percentage of the consulting firm's total revenue; (3) policies or procedures maintained by the consulting firm that are designed to prevent a conflict of interest; (4) any business or personal relationships between the individual consultants involved in the engagement and a member of the Compensation Committee; (5) any company stock owned by the individual consultants involved in the engagement; and (6) any business or personal relationships between our executive officers and the consulting firm or the individual consultants involved in the engagement. Based on an assessment of these factors, including information gathered from directors and executive officers addressing business or personal relationships with the consulting firm or the individual consultants, the Compensation Committee concluded that FTI is independent and that the work of FTI did not raise any conflict of interest.

#### Role of Executive Officers in Compensation Decisions

Our Chief Executive Officer reviewed the performance of each of the other NEOs and considered the recommendations of the FTI consultant with regard to each of the other NEOs. Based on this review and input, he made compensation recommendations to the Compensation Committee for all of the NEOs other than himself, including recommendations for performance targets, base salary adjustments, the discretionary components of our short-term cash incentive compensation, and long-term equity-based incentive awards. The Compensation Committee considers these recommendations along with data and input provided by FTI. The Compensation Committee retains full discretion to set all compensation for the executive officers.

#### Market Reference Data

In November 2015, FTI provided our Compensation Committee with a competitive market analysis of our NEOs' pay level relative to the practices of a peer group of 13 public REITs. The peer group includes companies that either primarily invest in office properties or are diversified REITs whose portfolio includes significant office assets. In

addition, companies that were recommended were generally no less than half the size and no more than twice as large as Piedmont and are within guidelines used by Institutional Shareholder Services. The following table provides the names and estimated financial information for each peer company at the time the Compensation Committee reviewed the market data in November of 2015:

23

---

(\$ in millions)

Company	Implied Equity Market Capitalization (\$)	Total Enterprise Value (\$)	Total Assets (\$)	Total Revenue (\$)	Sector
Brandywine Realty Trust	2,379.3	4,655.7	4,814.3	597.0	Office
Columbia Property Trust, Inc.	3,018.3	5,222.1	5,126.2	540.8	Office
Corporate Office Properties Trust	2,244.1	4,420.4	3,910.9	586.5	Office
Cousins Properties Incorporated	2,172.5	2,753.5	2,685.5	361.4	Office
Douglas Emmett, Inc.	5,486.8	8,132.2	6,038.7	599.5	Office
Equity Commonwealth <sup>(1)</sup>	3,747.5	4,402.4	5,548.0	861.9	Office
Highwoods Properties, Inc.	4,279.2	6,327.4	4,039.6	608.5	Office
Hudson Pacific Properties, Inc.	4,267.2	6,621.0	6,313.1	253.4	Office
Kilroy Realty Corporation	6,111.5	8,413.7	5,686.9	521.7	Office
Mack-Cali Realty Corporation	2,249.3	3,957.3	4,153.5	636.8	Office
Paramount Group, Inc. <sup>(1)</sup>	4,737.3	7,716.4	8,954.9	227.4	Office
Parkway Properties, Inc.	2,034.6	3,641.6	3,626.7	456.7	Office
Washington Real Estate Investment Trust	1,855.9	3,041.9	2,090.2	288.6	Diversified
Median	3,018.3	4,655.7	4,814.3	540.8	
Piedmont Office Realty Trust, Inc.	2,977.9	4,983.1	4,781.3	566.3	Office

<sup>(1)</sup> Added to the peer group for 2015.

Eleven of the above companies are consistent with the peer group used for market comparison in 2014. Four companies (Chambers Street Properties, PS Business Parks, Inc., Duke Realty Corporation and Liberty Property Trust) were removed from the 2014 peer group either because they had merged with another firm or because they had repositioned their portfolio to include less than 20% of office properties. A fifth company, Empire State Realty Trust, Inc. was removed from the peer group upon the addition of Paramount Group, Inc. to limit the exposure to New York City-focused office REITs. In general, Piedmont approximates the median in terms of implied equity market capitalization and total enterprise value as compared to the peer group.

We apply our compensation policies to all of our NEOs on the same basis, with differences in compensation opportunities between each of our executive officers reflecting each of the officers' roles, responsibilities and personal performance within our Company, as well as market pay practices. In November of 2015, FTI provided our Compensation Committee with an analysis of each of our NEO's 2015 target pay opportunity and 2014 reported pay relative to the compensation paid to executives employed by the peer group above in comparable positions to each of our NEOs. The analysis utilized the most recently filed proxy for each company in the peer group and FTI's proprietary compensation database. Additionally, for each of our EVPs, other than our Chief Financial Officer, supplemental peer group data for applicable benchmark peers based on FTI's proprietary compensation database was utilized in the analysis. Benchmark peer data used to compare each of our NEOs compensation was as follows:

Total 2015 Benchmark Compensation<sup>(1)</sup>

(in thousands)		25th Percentile	50th Percentile	75th Percentile	Average
Chief Executive Officer	Peer Group	\$3,389	\$3,958	\$7,255	\$5,525
Chief Financial Officer	Peer Group	\$1,389	\$2,010	\$2,745	\$2,070
EVP - Capital Markets <sup>(2)</sup>	Peer Group	\$923	\$1,213	\$1,269	\$1,161
	Supplemental Position	\$557	\$836	\$1,257	\$892
EVP - Real Estate Operations	Peer Group	\$879	\$1,121	\$1,269	\$1,113
	Supplemental Position	\$560	\$808	\$1,027	\$853
EVP - Mid-Atlantic Region and Head of Development	Peer Group	\$932	\$1,418	\$1,715	\$1,533
	Supplemental Position	\$717	\$1,123	\$1,256	\$1,828

<sup>(1)</sup> Total 2015 Benchmark Compensation includes base salary, annual short-term cash incentive, long-term equity incentives and other miscellaneous income and is based on actual 2014 compensation paid at peer companies.

<sup>(2)</sup> Mr. Owen's title was changed to EVP- Chief Investment Officer upon his promotion subsequent to FTI's analysis.

## Other Compensation Committee Considerations

In addition to considering market reference data set forth above in making decisions about our NEOs' compensation opportunities and actual compensation to be paid, the Compensation Committee considers other factors such as each executive officer's experience, scope of responsibilities, performance and prospects; internal equity in relation to other executive officers with similar levels of experience, scope of responsibilities, performance and prospects; and individual performance of each NEO during their tenure with Piedmont.

## Employment Agreements with our Named Executive Officers

We are currently party to employment agreements with each of our NEOs, other than Mr. Wiberg, that were originally put in place in 2007 and renew annually unless either party gives 90 days written notice prior to the end of the renewal term or his employment otherwise terminates in accordance with the terms of the agreement. Significant terms include executive clawback provisions for our CEO and CFO and severance in the event of certain circumstances as further described below:

**Executive Clawback Provisions.** If we are required to prepare an accounting restatement due to our material noncompliance, as a result of misconduct, with any financial reporting requirement under the securities laws, Messrs. Miller and Bowers' agreements contain provisions that provide for the executives to reimburse us, to the extent required by Section 304 of the Sarbanes-Oxley Act of 2002, for any incentive-based (whether cash or equity-based) compensation received by the executives from us during the 12-month period following the first public issuance or filing with the SEC (whichever occurs first) of the financial document embodying such financial reporting requirement. In addition, each executive will reimburse us for any profits realized from the sale of our securities during that 12-month period.

**Severance.** Each of our NEOs that is subject to an employment agreement is entitled to receive severance payments under certain circumstances in the event that their employment is terminated. These circumstances and payments are described below under "Potential Payments Upon Termination or Change of Control." Our Compensation Committee believes that these severance payments were an important factor in attracting the NEOs to join our Company in 2007 and are an important factor in retaining our NEOs. The agreements with our NEOs do not provide for tax "gross ups" in the event such payments are made.

## Elements of 2015 Executive Compensation

Base salaries and target short-term cash incentive compensation (expressed as a percentage of their base salary) for the NEOs for 2015 were as follows:



Name and Position	2015 Annual Base Salary	Annual Short-Term Cash Incentive Compensation as a % of Base Salary		
		Threshold	Target	Maximum
Donald A. Miller, CFA Chief Executive Officer	\$720,000	75%	120%	200%
Robert E. Bowers Chief Financial Officer	\$450,000	50%	100%	125%
Raymond L. Owens Chief Investment Officer	\$275,000	35%	70%	105%
Carroll A. Reddic, IV EVP—Real Estate Operations	\$275,000	35%	70%	105%
Robert K. Wiberg EVP—Mid-Atlantic Region	\$320,000	50%	75%	100%

Base Salary. Our Compensation Committee believes that payment of a competitive base salary is a necessary element of any compensation program that is designed to attract and retain talented and qualified executives. The goal of our base salary program is to provide salaries at a level that allows us to attract and retain qualified executives while preserving significant flexibility to recognize and reward individual performance with other elements of the overall compensation program. Base salary levels also affect the short-term cash incentive compensation because each NEO's target opportunity is expressed as a percentage of base salary. The following items are generally considered by the Compensation Committee when determining base salary annual increases; however no particular weight is assigned to an individual item:

- market data provided by the compensation consultant;
- comparability to compensation practices of other office REITs of similar size;
- our financial resources;
- the executive officer's experience, scope of responsibilities, performance and prospects;
- internal equity in relation to other executive officers with similar levels of experience, scope of responsibilities, performance, and prospects; and
- individual performance of each NEO during the preceding calendar year.

For 2015, FTI recommended that base salaries remain flat for our CEO and CFO, as their cash compensation was generally appropriate and their base salaries were slightly above the median of the peer group. As our EVP base salaries were generally below the median of the peer group, FTI recommended increases in the 3.2 -5.8% range for Mr. Wiberg, Mr. Owens, and Mr. Reddic. Based on our compensation consultant's recommendations, as well as consideration of each NEO's individual performance, prospects, and relative pay, our Compensation Committee approved FTI's recommendations for each of our NEO's 2015 base salary.

Short-Term Cash Incentive Compensation Plan. We provide an annual STIC Plan which sets forth target cash incentive payments for each of our NEOs as a percentage of base salary. The actual amounts earned under the STIC Plan may be greater or less than the NEO's respective target based on actual performance against the performance goals established by the Compensation Committee at the beginning of each year, as well as assessment of each NEO's personal contributions and performance for the year. All of the performance measures established by the Compensation Committee for 2015 were based on specific corporate metrics measured on a quantitative basis, with the exception of the Board Discretion/ Individual Performance measure which the Compensation Committee considered on a qualitative basis. Those qualitative considerations included, but were not limited to, the CEO's assessment of each NEO's performance other than his own. The performance goals that the Compensation Committee established for each of the quantitative metrics were set in line with the annual business plan for the year and were considered achievable, but not without above average performance. The following table sets forth the target

performance goals, actual performance, and relative weighting of each of the performance measures established by the Compensation Committee for the 2015 STIC Plan:

26

---



Edgar Filing: Piedmont Office Realty Trust, Inc. - Form DEF 14A

Performance Measure	Target Performance Goal	Actual Performance	Over(Under) Performance	Relative Weighting	
Core FFO per share to Budget	\$1.554	\$1.598	2.8%	20.00	%
Balance Sheet Management:					
Refinance \$105m of secured debt (in millions)	\$250m unsecured	\$330m (\$160m secured and \$170m unsecured)	Achieved	2.50	%
Achieve all-in rate -7 yr loan refi	3.75%	3.48%	Achieved	2.50	%
Maximum Percentage of Debt to Gross Asset Value	less than or equal to 40%	37.2%	Achieved	2.50	%
Ladder maturities (excludes line of credit)	less than or equal to 25% per annum	less than or equal to 25% per annum	Achieved	2.50	%
Weighted Average Committed Capital Per Square Foot Leased Relative to Budget	\$7.12	\$6.44	9.5%	10.00	%
Leasing Targets (in 000s of square feet):					
New Leasing	1,316	1,565	19.0%	15.00	%
Renewal Leasing	190	1,537	709.0%	10.00	%
Capital Allocations/ Markets (in millions except per share information)					
Acquisitions	\$242.0	\$387.9	60.3%	10.00	%
Dispositions	\$267.0	\$965.0	261.4%	5.00	%
Board Discretion/ Individual Performance	Qualitative	Qualitative	Achieved Target	20.00	%
Total				100.00	%

Core FFO performance relative to Budget is considered important because our ability to meet consensus estimates of Core FFO is a factor when equity analysts value, or when present or potential stockholders make investment decisions about, our company's securities. See the definition of Core FFO and the reconciliation of Net income attributable to Piedmont to Core FFO on pages 35 and 36 of our Annual Report on Form 10-K for the year ended December 31, 2015.

Balance Sheet Management is important because maintaining the appropriate capital structure, including the magnitude of total debt, mix of unsecured vs secured debt, debt to gross assets ratio, and laddering of maturities is critical to the overall financial strength of the Company. Additionally, as a Real Estate Investment Trust ("REIT"), we are required to pay out 90% of our taxable income each year in the form of dividends to our stockholders. Therefore, we must constantly seek new sources of capital for our Company which requires careful management of the magnitude, timing, and cost of our borrowings.

Weighted Average Committed Capital Per Square Foot measures the future capital outlays that our management team has committed to in order to execute leases during the current year. This metric serves as a cross-check to ensure that management does not trade long-term capital expenditures to procure short-term growth in Core FFO. The target performance level for this metric is based on goals for commitments that are market specific and the weighted average performance goal is a function of the level of actual leasing activity in our respective markets.

Leasing Targets are important as keeping our portfolio as fully leased as possible directly impacts our cash flow, financial results, and value of our equity securities.

Capital Allocations/Markets refers to how we allocate our capital resources, whether it be to acquire new properties or to repurchase shares of our common stock, and is important because it impacts the overall composition and quality of our portfolio of assets. The quality of our portfolio and our management team's ability to allocate capital resources effectively are two factors that equity analysts and present or potential stockholders consider when they assess our overall enterprise value.

The Board Discretion component is considered important as it allows the Compensation Committee to appropriately reward aspects of the management team's or individual's performance that may not be captured through the use of the quantitative metrics. For 2015, our Compensation Committee and the board of directors unanimously approved achievement of this component at the target level. The Compensation Committee and the board of directors relied heavily on the extensive set of strategic and operating goals/metrics that were established at the beginning of the year, noting that the management team had met or exceeded target for every metric. In addition, the Compensation Committee recognized that the leasing and operating metrics achieved were at historic highs and the the Company's TSR for the year ended December 31, 2015 was almost in the top quartile of the Company's peer group. Consequently, the Compensation Committee determined that the award of the target for the discretionary component was appropriate.

Actual awards are calculated based on performance against the above metrics according to the following scale:

Measure	Adjustment Factor	Incentive Available to be Earned Based on Actual Performance (as a Percentage of Target)		Relative Weighting
		Threshold	Maximum	
Core FFO per share to Budget	Every 1% variance in performance increases or decreases the targeted award by 10%, based on relative weighting	50%	150%	(1) 20%
Balance Sheet Management	Metrics are measured as "Achieved" resulting in full target payout or "Not Achieved" resulting in no payout	100%	100%	10%
Weighted Average Committed Capital Per Square Foot Leased Relative to Budget	Every 1% variance in performance increases or decreases the targeted award by 5%, based on relative weighting	50%	150%	(1) 10%
Leasing Targets	Every 1% variance in performance increases or decreases the targeted award by 2%, based on relative weighting	50%	150%	(1) 25%
Capital Allocations/ Markets	Every 1% variance in performance increases or decreases the targeted award by 2%, based on relative weighting	50%	150%	(1) 15%
Board Discretion/ Individual Performance	Qualitative			20%

(1)200% in the case of the CEO.

In February 2016, after (i) reviewing the results of the quantitative performance measures as set forth in the table above; (ii) considering the CEO's assessment of each of the other NEO's performance; and (iii) assessing the CEO's performance, the Compensation Committee determined actual awards for the 2015 performance period for each individual NEO as follows:

Name	2015 Target Annual Incentive for NEOs (\$)	2015 Actual Annual Incentive for NEOs (\$)
Mr. Miller	864,000	1,200,000
Mr. Bowers	450,000	560,000
Mr. Owens	192,500	265,000
Mr. Reddic	192,500	230,000

Mr. Wiberg	240,000	250,000
Total	1,939,000	2,505,000

---

Long-Term Incentive Compensation Plan. The objective of our Long-Term Incentive Compensation Plan (“LTIC Plan”) is to attract and retain qualified personnel by offering an equity-based program that is competitive with our peer companies and that is designed to encourage each of our NEOs, as well as our broader employee base, to balance long-term company performance with short-term company goals and to foster employee retention.

To date, LTIC awards have only been granted in the form of deferred stock pursuant to the 2007 Omnibus Incentive Plan approved by our stockholders. The Compensation Committee has determined that, as a REIT, the grant of deferred stock awards is appropriate because our high dividend distribution requirements lead to a significant portion of our total stockholder return being delivered through our dividends. Although our 2007 Omnibus Incentive Plan permits the issuance of other types of equity awards, including stock options, we have never issued stock options to any of our employees, including our NEOs, and anticipate that any future equity awards granted will continue to only be in the form of deferred stock. Further, our Compensation Committee has prohibited the cash buyout of underwater options, should any options ever be issued. Although we have not attached specific holding periods to our equity awards, in general our equity awards vest or are earned over a three year period. In addition, each of our executive officers, including our NEOs, is subject to stock ownership requirements (see Stock Ownership Guidelines below). We feel that appropriately designed equity awards, particularly those with future vesting provisions, promote a performance-focused culture and align our employees' interests with those of our stockholders, thereby motivating their efforts on our behalf and strengthening their desire to remain with us for an extended period of time.

Each NEO's annual LTIC target opportunity is divided equally between the two components of our LTIC Plan: a multi-year Performance Share Program and an Annual Deferred Stock Grant as further described below.

**Performance Share Program.** Approximately half of our NEOs' LTIC opportunity relates to a multi-year performance share compensation program (the "Performance Share Program"). The purpose of the Performance Share Program is to motivate and reward long term performance. Participants are provided with the opportunity to earn shares of Piedmont stock based on our TSR performance relative to a peer group over a three-year performance period. The peer group for the 2015-17 Performance Period was established at the beginning of the 2015 calendar year based on the 2014 peer group and included the same companies listed under "Market Reference Data" above, with the exception of Paramount Group, Inc. and the addition of PS Business Parks, Inc., Duke Realty Corporation, Liberty Property Trust and Empire State Realty Group. Participants have a defined target award expressed as a number of shares. The target number of shares established for each participant may be earned if Piedmont's TSR is at the median of the peer group, up to 200% of target may be earned if Piedmont's TSR is at or above the 75<sup>th</sup> percentile of the peer group, and up to 50% of target may be earned if Piedmont's TSR at the 25<sup>th</sup> percentile of the peer group. No shares are earned if Piedmont's TSR is below the 25<sup>th</sup> percentile. If our return is between the 25<sup>th</sup> and 75<sup>th</sup> percentile, the payout will adjust on a proportional basis. Performance cycles overlap, with a new three-year performance cycle beginning each year. At the end of each three-year performance period, any earned awards vest immediately upon issuance. A grant date for this portion of the award is established when the Compensation Committee and the board of directors approve the multi-year plan. In accordance with SEC rules, the grant date fair value of the portion of the award related to the TSR three-year performance period assuming target performance is included in the Summary Compensation Table in the calendar year in which the grant date is established. For the range of shares that could be earned by each NEO for the 2015-17 performance period, see the Grants of Plan Based Awards for 2015 Table.

**Annual Deferred Stock Grant.** The other half of our NEOs' LTIC opportunity is comprised of an annual deferred stock grant opportunity, as determined by the Compensation Committee, that considers four performance measures. The performance targets that the Compensation Committee established for the quantitative metrics for 2014 were considered achievable, but not without above average performance. While such measures establish a framework for the Compensation Committee to evaluate performance, the pool of shares available to be granted is ultimately established by the Compensation Committee in its sole discretion irrespective of actual performance. As such, a grant date for accounting purposes is not established until the Compensation Committee has reviewed the Company's actual performance against the metrics and exercised its discretion to determine the pool of shares to be awarded. This process normally occurs during the calendar year following the performance period after year-end audit results are available. In accordance with SEC rules, therefore, the deferred stock granted pursuant to this component of our LTIC plan is included in the Summary Compensation Table in the calendar year of the grant, which is subsequent to the performance period.

The following table sets forth the target goals for each of the quantitative measures and weights assigned to each measure as well as the actual results for each performance measure for the deferred stock grant that was awarded in 2015 based on 2014 performance (dollars in millions except for per share amounts):



Measure	2014 Goal			Actual	Weight	
	Threshold	Target	Maximum			
Core FFO Relative to Budget (per share)	\$1.26	\$1.40	\$1.54	\$1.49	25	%
Actual Adjusted Funds From Operations Before Capital Expenditures Relative to Budget (in millions)	\$169.6	\$188.4	\$207.2	\$202.8	25	%
Actual General and Administrative Expense Relative to Budget (in millions)	\$30.0	\$27.3	\$24.6	\$23.8	25	%
Board Discretion/Individual Performance	Qualitative	Qualitative	Qualitative	Achieved Above Target	25	%

Core FFO performance relative to Budget is considered important because our ability to meet consensus estimates of Core FFO is a factor when equity analysts value, or when present or potential stockholders make investment decisions about, our company's securities. See the definition of Core FFO and the reconciliation of Net income attributable to Piedmont to Core FFO on pages 35 and 36 of our Annual Report on Form 10-K for the year ended December 31, 2015.

Actual Adjusted Funds from Operations Before Capital Expenditures vs Budget is important because it more closely mirrors the actual cash flow generated by the company in that it removes certain non-cash revenue and expense items such as the effect of straight-line rents which are not adjusted when computing FFO in accordance with the definition established by the National Association of Real Estate Investment Trusts ("NAREIT").

Actual General and Administrative Expense Relative to Budget is considered important because it measures how efficiently we manage our controllable overhead expenses such as labor, professional services, and stockholder communication expenses, among others.

The Board Discretion component allows the Compensation Committee to appropriately recognize aspects of the management team's or individual's performance that may not be captured through the use of the quantitative metrics. For the 2014 deferred stock grant opportunity, our Compensation Committee and the board of directors unanimously approved achievement of this component above target. The Compensation Committee and the board of directors relied heavily on the quantitative strategic and operating goals/metrics that were approved at the beginning of the performance period. The Compensation Committee and the board of directors recognized that the management team had met or exceeded every metric. In particular, the Compensation Committee and board of directors recognized that 2014 was a "watershed" year in terms of positive net absorption in the portfolio for the first time in several years. The increase in lease expirations had been well known, but management produced the results/reversal that had been forecast and was expected by stockholders. In addition, the Compensation Committee and board of directors recognized that the Company's TSR for the year ended December 31, 2014 was approximately 20%, well within the relative returns of our peer group. The fact that the Company's management team was confident enough in the future direction of operating cash flow to propose that the Board approve an increase in the dividend for the first time in several years was also indicative of the significant improvement of the Company's future operating metrics. The Compensation Committee and board of directors determined it was appropriate to reward management for an overall excellent year of operations.

Each individual NEO's targeted number of shares was established by the Compensation Committee based on recommendations from our compensation consultant regarding comparability with awards to officers of our peer group of office REITs as well as taking into consideration each officer's salary and experience level. The actual number of shares that each individual NEO was eligible to earn was determined by the Compensation Committee after considering performance against the above metrics according to the following scale:





Measure	Adjustment Factor	Incentive Available to be Earned Based on Actual Performance (as a Percentage of Target)		Relative Weighting		
		Threshold	Maximum <sup>(1)</sup>			
Core FFO per share to Budget	Every 1% variance in performance increases or decreases the targeted award by 5%, based on relative weighting	50	% 150	%	25	%
Actual Adjusted Funds From Operations Before Capital Expenditures Relative to Budget	Every 1% variance in performance increases or decreases the targeted award by 5%, based on relative weighting	50	% 150	%	25	%
Actual General and Administrative Expense Relative to Budget	Every 1% variance in performance increases or decreases the targeted award by 5%, based on relative weighting	50	% 150	%	25	%
Board Discretion/ Individual Performance	Qualitative				25	%

<sup>(1)</sup> 200% in the case of the CEO.

On May 1, 2015 the Compensation Committee granted equity awards pursuant to our LTIC Plan for the 2014 service period in the form of deferred stock in accordance with the terms of the 2007 Omnibus Incentive Plan described above. See “Grants of Plan Based Awards for 2015” table below for information on the number of shares of deferred stock granted to each of the NEOs during 2015. For the awards granted, 25% vested immediately, while the remaining 75% vests in 25% increments over the next three years on the grant anniversary date. Any accrued dividends are paid out upon vesting of the underlying shares.

**Benefits.** All of our NEOs participate in the health and welfare benefit programs, including medical, dental and vision care coverage, disability, long-term care and life insurance, and our 401(k) plan that are generally available to the rest of our employees. We do not have any special benefits or retirement plans for our NEOs other than the ability to defer certain amounts of their compensation and an annual physical for our Chief Executive Officer.

#### Stock Ownership Guidelines

Our board of directors has established stock ownership guidelines whereby our NEOs are required to own stock equal to the lesser of shares with a value equal to a specified multiple of their base salary or a specific number of shares as follows:

	Lesser Of: Multiple of Salary	Shares of Stock
Chief Executive Officer	5x	195,000
Chief Financial Officer	3x	75,000
Chief Investment Officer	2x	30,000
EVP—Real Estate Operations	2x	30,000
EVP—Mid-Atlantic Region and Head of Development	2x	30,000

As of December 31, 2015, each of our NEOs has achieved his ownership requirement.

In addition, each member of our board of directors is required to own the lesser of 10,000 shares or \$200,000. All of our directors currently meet this requirement, with the exception of Mss. Lang and Barrett and Mr. Taysom, each of whom recently joined our board and will have four years from the date they joined the board to meet the requirement.

Hedging, Pledging and Insider Trading Policy.

Our insider trading policy prohibits our employees, officers and directors from hedging their ownership of our stock, including a prohibition on short sales and buying or selling of puts and calls. Our insider trading policy also prohibits our employees, officers and directors from purchasing or selling our securities while in possession of material non-public information. Our insider trading policy also prohibits our executive officers and directors from pledging our securities or otherwise using our securities as collateral. None of our executive officers or directors holds any of our stock subject to pledge.

#### The Impact of Regulatory Requirements on Compensation

Section 162(m) of the Code limits to \$1.0 million a publicly held company's tax deduction each year for compensation to any "covered employee," except for certain qualifying "performance-based compensation." As long as we qualify as a REIT, however, we do not pay taxes at the corporate level. Therefore, we believe any potential future loss of deductibility of compensation which may occur would not have a significant adverse impact on us.

To the extent that any part of our compensation expense does not qualify for deduction under Section 162(m), a larger portion of stockholder distributions may be subject to federal income tax as ordinary income rather than return of capital, and any such compensation allocated to our taxable REIT subsidiary whose income is subject to federal income tax would result in an increase in income taxes due to the inability to deduct such compensation.

Although we and the Compensation Committee will be mindful of the limits imposed by Section 162(m), even if it is determined that Section 162(m) applies or may apply to certain compensation packages, we nevertheless reserve the right to structure compensation packages and awards in a manner that may exceed the limitation on deduction imposed by Section 162(m).

#### 2015 Executive Compensation Tables

The following table sets forth information concerning the compensation for the three years ended December 31, 2015 by our NEOs, reported in accordance with SEC rules.

#### SUMMARY COMPENSATION TABLE FOR 2015

Name and Principal Position	Year	Salary (\$)	Stock Awards (\$) <sup>(1)</sup>	Non-Equity Incentive Plan Compensation (\$)	All Other Compensation (\$)	Total (\$)
Donald A. Miller, CFA Chief Executive Officer and President	2015	720,000	2,767,737	<sup>(2)</sup> 1,200,000	26,408	<sup>(5)</sup> 4,714,145
	2014	720,000	2,045,933	<sup>(3)</sup> 1,149,639	25,303	3,940,875
	2013	685,000	1,672,962	<sup>(4)</sup> 787,374	25,318	3,170,654
Robert E. Bowers Executive Vice President and Chief Financial Officer	2015	450,000	1,041,735	<sup>(2)</sup> 560,000	24,282	<sup>(5)</sup> 2,076,017
	2014	450,000	800,881	<sup>(3)</sup> 553,208	23,282	1,827,371
	2013	433,000	669,157	<sup>(4)</sup> 372,190	23,192	1,497,539
Raymond L. Owens Executive Vice President and Chief Investment Officer	2015	275,000	382,942	<sup>(2)</sup> 265,000	24,282	<sup>(5)</sup> 947,224
	2014	260,000	282,629	<sup>(3)</sup> 220,000	23,282	785,911
	2013	250,000	239,011	<sup>(4)</sup> 188,029	20,192	697,232
Carroll A. Reddic, IV Executive Vice President—Real Estate Operations	2015	275,000	382,942	<sup>(2)</sup> 230,000	24,282	<sup>(5)</sup> 912,224
	2014	260,000	282,629	<sup>(3)</sup> 223,742	17,782	784,153
	2013	252,500	239,011	<sup>(4)</sup> 189,909	17,692	699,112
Robert K. Wiberg	2015	320,000	466,745	<sup>(2)</sup> 250,000	12,282	<sup>(5)</sup> 1,049,027

Edgar Filing: Piedmont Office Realty Trust, Inc. - Form DEF 14A

Executive Vice President—	2014	310,000	612,055	(3)	264,000	6,032	1,192,087
Mid-Atlantic Region and Head of Development	2013	300,000	324,250	(4)	225,635	5,942	855,827

---

In accordance with SEC rules, the stock award column includes the annual deferred stock grant and the aggregate  
<sup>(1)</sup> grant date fair value of the Performance Share Component of our LTIC program at target levels, even though there is no guarantee that any amounts will ultimately be earned

by and paid to the executive. See "2015 Realized Pay Table" and "Stock Vested for 2015" table below for the value of actual stock awards which vested during the year ended December 31, 2015.

Represents the aggregate grant date fair value of potential awards under the 2015-17 Performance Share Program at target levels and the deferred stock awards granted in 2015 for 2014 performance, both under our LTIC program. Values are estimated as the total expense associated with each grant to be recognized for financial statement reporting purposes over the respective service period associated with each grant calculated in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 718, Share-Based Payments. Pursuant to SEC rules the values are not reduced by an estimate for the probability of forfeiture. The aggregate grant date fair value of the 2014 annual deferred stock award granted in 2015 was based on the closing price of our common stock on the May 1, 2015 grant date of \$17.59 per share. The aggregate grant date fair value of the 2015 Performance Share Program was based on an estimated fair value per share as of the grant date of \$18.42 per share utilizing a Monte Carlo valuation model that models the plan's potential payoff depending on Piedmont's and its peer group's future stock price movements. The potential value of the 2015-17 Performance Share Program award at the grant date assuming the highest level of performance conditions were achieved would have been (in 000's): Miller - \$2,500; Bowers - \$900; Owens - \$350; Reddic - \$350; and Wiberg \$500.

Represents the aggregate grant date fair value of potential awards under the 2014-16 Performance Share Program at target levels and the deferred stock awards granted in 2014 for 2013 performance, both under our LTIC program. Values are estimated as the total expense associated with each grant to be recognized for financial statement reporting purposes over the respective service period associated with each grant calculated in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 718, Share-Based Payments. Pursuant to SEC rules the values are not reduced by an estimate for the probability of forfeiture. The aggregate grant date fair value of the 2013 annual deferred stock award granted in 2014 was based on the closing price of our common stock on the May 9, 2014 grant date of \$18.51 per share. The aggregate grant date fair value of the 2014 Performance Share Program was based on an estimated fair value per share as of the grant date of \$22.00 per share utilizing a Monte Carlo valuation model that models the plan's potential payoff depending on Piedmont's and its peer group's future stock price movements. The potential value of the 2014-16 Performance Share Program award at the grant date assuming the highest level of performance conditions were achieved would have been (in 000's): Miller - \$2,000; Bowers - \$800; Owens - \$280; Reddic - \$280; and Wiberg \$400.

Represents the aggregate grant date fair value of potential awards under the 2013-15 Performance Share Program at target levels and the deferred stock awards granted in 2013 for 2012 performance, both under our LTIC program. Values are estimated as the total expense associated with each grant to be recognized for financial statement reporting purposes over the respective service period associated with each grant calculated in accordance with FASB ASC Topic 718, Share-Based Payments. Pursuant to SEC rules the values are not reduced by an estimate for the probability of forfeiture. The aggregate grant date fair value of the 2012 annual deferred stock award granted in 2013 was based on the closing price of our common stock on the April 2, 2013 grant date of \$19.47 per share. The aggregate grant date fair value of the 2013-15 Performance Share Program was based on an estimated fair value per share as of the grant date of \$18.91 per share utilizing a Monte Carlo valuation model that models the plan's potential payoff depending on Piedmont's and its peer group's future stock price movements. The potential value of the 2013-15 Performance Share Program award at the grant date assuming the highest level of performance conditions were achieved would have been (in 000's): Miller - \$1,750; Bowers - \$700; Owens - \$250; Reddic - \$250; and Wiberg - \$375.

(5) All other compensation for 2015 was comprised of the following:

Name	Matching Contributions to 401(k) (\$)	Premium for Company Paid Life	Executive Health Physical (\$)	Total Other Compensation (\$)
------	---------------------------------------	-------------------------------	--------------------------------	-------------------------------

		Insurance (\$)		
Donald A. Miller, CFA	24,000	282	2,126	26,408
Robert E. Bowers	24,000	282	—	24,282
Raymond L. Owens	24,000	282	—	24,282
Carroll A. Reddic, IV	24,000	282	—	24,282
Robert K. Wiberg	12,000	282	—	12,282

Other than our CEO's executive health physical, the above benefits were paid pursuant to the same benefit plans offered to all of our employees.

### 2015 Realized Pay Table

As noted in the Summary Compensation Table above, SEC rules require the stock award column of the Summary Compensation Table to include the aggregate grant date fair value of the performance share component of our LTIC program at target levels, even though there is no guarantee that any amounts will ultimately be earned by and paid to the executive. In addition, SEC rules require the entire aggregate grant date fair value of the deferred stock award component of our LTIC program to be included in the year the award is granted although such awards vest over a three-year period. As a supplement to the Summary Compensation Table, the table below shows the compensation actually realized by each of our NEOs during each of the last three years ended December 31, 2015. The realized pay during the three year period is less than the value shown in

the summary compensation table as the realized pay, specifically the value of vesting stock awards, is affected by our stock price performance, and as such, reflects the pay for performance orientation of our executive compensation program.

In the table below, the stock award column is calculated by multiplying the number of shares that actually vested during the respective year by our closing stock price on the vesting date, and adding the value of any dividend equivalents rights that were paid to the NEO in conjunction with the vestings of the stock:

REALIZED PAY TABLE FOR 2015

Name and Principal Position	Year	Salary (\$)	Stock Awards That Vested (\$) <sup>(1)</sup>	Non-Equity Incentive Plan Compensation (\$)	All Other Compensation (\$)	Total (\$)
Donald A. Miller, CFA Chief Executive Officer and President	2015	720,000	1,103,036	1,200,000	<sup>(2)</sup> 26,408	<sup>(3)</sup> 3,049,444
	2014	720,000	885,595	1,149,639	25,303	2,780,537
	2013	685,000	1,383,687	787,374	25,318	2,881,379
Robert E. Bowers Chief Financial Officer, Executive Vice President	2015	450,000	433,550	560,000	<sup>(2)</sup> 24,282	<sup>(3)</sup> 1,467,832
	2014	450,000	349,836	553,208	23,282	1,376,326
	2013	433,000	588,307	372,190	23,192	1,416,689
Raymond L. Owens Chief Investment Officer, Executive Vice President	2015	275,000	153,850	265,000	<sup>(2)</sup> 24,282	<sup>(3)</sup> 718,132
	2014	260,000	124,959	220,000	23,282	628,241
	2013	250,000	209,648	188,029	20,192	667,869
Carroll A. Reddic, IV Executive Vice President—Real Estate Operations	2015	275,000	153,850	230,000	<sup>(2)</sup> 24,282	<sup>(3)</sup> 683,132
	2014	260,000	124,959	223,742	17,782	626,483
	2013	252,500	194,150	189,909	17,692	654,251
Robert K. Wiberg <sup>(1)</sup> Executive Vice President—Mid-Atlantic Region and Head of Development	2015	320,000	288,882	250,000	<sup>(2)</sup> 12,282	<sup>(3)</sup> 871,164
	2014	310,000	167,436	264,000	6,032	747,468
	2013	300,000	136,274	225,635	5,942	667,851

Calculated based on the number of shares vesting on each vesting date during the respective year multiplied by the <sup>(1)</sup> closing price of our common stock on the respective vesting date and adding the value of any dividend equivalent rights paid out in conjunction with the vestings.

<sup>(2)</sup> Represents amounts earned during the year ended December 31, 2015, which were paid in February 2016.

<sup>(3)</sup> See detail of all other compensation for 2015 included under Summary Compensation Table above.

Plan-Based Awards

The table below sets forth: (1) the threshold, target, and maximum of our 2015 STIC plan and of the Performance Share Component of our 2015-17 LTIC plan, and (2) the actual shares that were granted in 2015 pursuant to the Deferred Stock Component of our 2014 LTIC Plan.

## GRANTS OF PLAN-BASED AWARDS FOR 2015

	Grant Date	Estimated Potential Payouts Under Non-Equity Incentive Plan Awards <sup>(1)</sup>			Estimated Future Payouts Under Equity Incentive Plan Awards <sup>(2)</sup>			All Other Stock Awards: Number of Shares of Stock	Grant Date Fair Value of Stock Awards
		Threshold	Target	Maximum	Threshold (Number of Shares)	Target (Number of Shares)	Maximum (Number of Shares)		
Donald A. Miller, CFA									
2015 STIC Plan		\$540,000	\$864,000	\$1,440,000					
2015 LTIC									
Plan—2015-17 Performance Share Component	May 1, 2015				35,532	71,063	142,126	\$1,308,980	
2014 LTIC									
Plan—Deferred Stock Component	May 1, 2015						82,931 <sup>(3)</sup>	\$1,458,756	
Robert E. Bowers									
2015 STIC Plan		\$225,000	\$450,000	\$562,500					
2015 LTIC									
Plan—2015-17 Performance Share Component	May 1, 2015				12,792	25,583	51,166	\$471,239	
2014 LTIC									
Plan—Deferred Stock Component	May 1, 2015						32,433 <sup>(3)</sup>	\$570,496	
Raymond L. Owens									
2015 STIC Plan		\$96,250	\$192,500	\$288,750					
2015 LTIC									
Plan—2015-17 Performance Share Component	May 1, 2015				4,975	9,949	19,898	\$183,261	
2014 LTIC									
Plan—Deferred Stock Component	May 1, 2015						11,352 <sup>(3)(4)</sup>	\$199,682	
Carroll A. Reddic, IV									
2015 STIC Plan		\$96,250	\$192,500	\$288,750					
2015 LTIC									
Plan—2015-17 Performance Share Component	May 1, 2015				4,975	9,949	19,898	\$183,261	
2014 LTIC									
Plan—Deferred Stock Component	May 1, 2015						11,352 <sup>(3)</sup>	\$199,682	
Robert K. Wiberg									
2015 STIC Plan		\$160,000	\$240,000	\$320,000					
					7,107	14,213	28,426	\$261,803	



2015 LTIC Plan—2015-17 Performance Share Component	May 1, 2015		
2014 LTIC Plan—Deferred Stock Component	May 1, 2015	11,651 <sup>(3)</sup>	\$ 204,941

---

- (1) Represents cash payout opportunity for 2015 under the STIC Plan. The amounts actually earned for 2015 are included in the non-equity incentive plan compensation column of the Summary Compensation Table.  
Represents the potential number of shares associated with the payout opportunity under the 2015-17 Performance
- (2) Share Component of the 2015 LTIC Plan. Any amounts earned will be granted in the form of deferred stock in 2018.
- (3) Represents shares awarded in 2015 pursuant to the Deferred Stock Component of the 2014 LTIC Plan (year ended December 31, 2014 performance period).
- (4) Mr. Owens elected to defer 5,676 shares of his May 1, 2015 stock award under our Nonqualified Deferred Compensation Plan.

#### Outstanding Equity Awards at Fiscal Year-End

The following table provides information regarding unvested time-based stock awards and equity incentive plan awards that had not been earned or vested as of December 31, 2015 held by our NEOs as of December 31, 2015. All market values were determined by multiplying the number of shares of stock that have not vested or the number of unearned unvested shares by the closing price of our common stock on December 31, 2015 and adding the value of any unvested dividend equivalent rights as of December 31, 2015. All equity incentive programs were established pursuant to the 2007 Omnibus Incentive Plan and no options to purchase shares of our common stock have ever been awarded or granted to our NEOs.

## OUTSTANDING EQUITY AWARDS AT FISCAL YEAR END 2015

Name	LTIC Stock Awards Deferred Stock Component		Performance Share Component Equity Incentive Plan	
	Number of Shares or Units of Stock That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested	Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested
<b>Donald A. Miller, CFA:</b>				
April 2, 2013 plan award <sup>(1)(5)</sup>			22,470	\$ 474,791
April 2, 2013 award <sup>(2)(5)</sup>	10,246	\$ 216,498		
May 9, 2014 plan award <sup>(3)(6)</sup>			60,508	\$ 1,230,128
May 9, 2014 award <sup>(2)(6)</sup>	23,160	\$ 470,843		
May 1, 2015 plan award <sup>(4)(7)</sup>			136,441	\$ 2,661,964
May 1, 2015 award <sup>(2)(7)</sup>	62,199	\$ 1,213,502		
<b>Total</b>	<b>95,605</b>	<b>\$ 1,900,843</b>	<b>219,419</b>	<b>\$ 4,366,883</b>
<b>Robert E. Bowers</b>				
April 2, 2013 plan award <sup>(1)(5)</sup>			8,988	\$ 189,916
April 2, 2013 award <sup>(2)(5)</sup>	4,098	\$ 86,591		
May 9, 2014 plan award <sup>(3)(6)</sup>			24,203	\$ 492,047
May 9, 2014 award <sup>(2)(6)</sup>	8,792	\$ 178,741		
May 1, 2015 plan award <sup>(4)(7)</sup>			49,119	\$ 958,312
May 1, 2015 award <sup>(2)(7)</sup>	24,325	\$ 474,581		
<b>Total</b>	<b>37,215</b>	<b>\$ 739,913</b>	<b>82,310</b>	<b>\$ 1,640,275</b>
<b>Raymond L. Owens</b>				
April 2, 2013 plan award <sup>(1)(5)</sup>			3,210	\$ 67,827
April 2, 2013 award <sup>(2)(5)</sup>	1,464	\$ 30,934		
May 9, 2014 plan award <sup>(3)(6)</sup>			8,471	\$ 172,215
May 9, 2014 award <sup>(2)(6)</sup>	3,140	\$ 63,836		
May 1, 2015 plan award <sup>(4)(7)</sup>			19,102	\$ 372,680
May 1, 2015 award <sup>(2)(7)</sup>	8,514	\$ 166,108		
<b>Total</b>	<b>13,118</b>	<b>\$ 260,878</b>	<b>30,783</b>	<b>\$ 612,722</b>
<b>Carroll A. Reddic, IV</b>				
April 2, 2013 plan award <sup>(1)(5)</sup>			3,210	\$ 67,827
April 2, 2013 award <sup>(2)(5)</sup>	1,464	\$ 30,934		
May 9, 2014 plan award <sup>(3)(6)</sup>			8,471	\$ 172,215
May 9, 2014 award <sup>(2)(6)</sup>	3,140	\$ 63,836		
May 1, 2015 plan award <sup>(4)(7)</sup>			19,102	\$ 372,680
May 1, 2015 award <sup>(2)(7)</sup>	8,514	\$ 166,108		
<b>Total</b>	<b>13,118</b>	<b>\$ 260,878</b>	<b>30,783</b>	<b>\$ 612,722</b>
<b>Robert K. Wiberg</b>				
April 2, 2013 plan award <sup>(1)(5)</sup>			4,815	\$ 101,741
April 2, 2013 award <sup>(2)(5)</sup>	1,756	\$ 37,104		
January 3, 2014 award <sup>(8)</sup>	9,726	\$ 199,675		
May 9, 2014 plan award <sup>(3)(6)</sup>			12,102	\$ 246,034
May 9, 2014 award <sup>(2)(6)</sup>	4,710	\$ 95,754		

Edgar Filing: Piedmont Office Realty Trust, Inc. - Form DEF 14A

May 1, 2015 plan award <sup>(4)(7)</sup>			27,288	\$ 532,389
May 1, 2015 award <sup>(2)(7)</sup>	8,739	\$170,498		
	24,931	\$503,031	44,205	\$ 880,164

---

Estimated based on Piedmont's actual relative TSR performance for the three year performance period ended

- (1) December 31, 2015. Actual awards to be paid to NEOs will be determined during 2016 and any shares awarded will vest immediately upon issuance.
- (2) Awards vest 25% immediately upon grant with the remaining 75% vesting 25% per year on the anniversary of the grant date.

- Estimated based on Piedmont's actual relative TSR performance for the three year performance period ended December 31, 2016 as of December 31, 2015. Actual awards to be paid to NEOs will be determined during 2017 based on Piedmont's actual relative TSR performance for the three year period ended December 31, 2016 and any shares awarded will vest immediately upon issuance.
- Estimated based on Piedmont's actual relative TSR performance for the three year performance period ended December 31, 2017 as of December 31, 2015. Actual awards to be paid to NEOs will be determined during 2018 based on Piedmont's actual relative TSR performance for the three year period ended December 31, 2017 and any shares awarded will vest immediately upon issuance.
- Market value of unearned shares is based on our closing stock price as of December 31, 2015 of \$18.88 per share, plus \$2.25 per share of dividend equivalent rights that vest upon vesting of the underlying shares.
- Market value of unearned shares is based on our closing stock price as of December 31, 2015 of \$18.88 per share, plus \$1.45 per share of dividend equivalent rights that vest upon vesting of the underlying shares.
- Market value of unearned shares is based on our closing stock price as of December 31, 2015 of \$18.88 per share, plus \$.63 per share of dividend equivalent rights that vest upon vesting of the underlying shares.
- Award vests pro-rata over five years beginning on the anniversary of the date of grant. Market value of unearned shares is based on our closing stock price as of December 31, 2015 of \$18.88 per share, plus \$1.65 per share of dividend equivalent rights that vest upon vesting of the underlying shares.

#### Stock Vested

The following table provides information regarding the actual number of shares vested for each of our NEOs during the year ended December 31, 2015. No options to purchase shares of our common stock have ever been awarded or granted to our NEOs.

#### STOCK VESTED FOR 2015

Name	Stock Awards Number of Shares Acquired On Vesting (#)	Value Realized on Vesting (\$) <sup>(1)</sup>
Donald A. Miller, CFA	57,281	1,103,036
Robert E. Bowers	22,491	433,550
Raymond L. Owens	7,976	153,850
Carroll A. Reddic, IV	7,976	153,850
Robert K. Wiberg	14,444	288,882

Value realized on vesting is calculated based on the number of shares vesting on each vesting date during 2015 multiplied by the closing price of our common stock on the respective vesting date and adding the value of any dividend equivalent rights paid out in conjunction with the vestings.

#### Potential Payments upon Termination or Change of Control

The employment agreements with four of our NEOs provide for severance payments and benefits upon termination of employment in certain circumstances as set forth in the table below. Mr. Wiberg's 2012 offer letter in conjunction with his employment contained change in control severance benefits for the first two years of employment that expired in

2014. If an executive resigns without good reason (which includes retirement), or if we terminate an executive for cause, then such executive is only entitled to receive his Accrued Benefits, as defined below.

	Without Cause or For Good Reason	Termination in the Event of Change-in-Control, Without Cause, or For Good Reason	Non-renewal by Us of Executive's Employment Agreement	Death or Disability
<b>Donald A. Miller, CFA:</b>				
Accrued Benefits <sup>(1)</sup>	X	X	X	X
Pro-rated annual bonus <sup>(2)</sup>	X	X	X	X
2x Annual Salary and Average Bonus <sup>(3)</sup>	X	X	X	X
Two years of medical benefits <sup>(4)</sup>	X	X		
One year of medical benefits <sup>(4)</sup>			X	X
<b>Robert E. Bowers:</b>				
Accrued Benefits <sup>(1)</sup>	X	X	X	X
Pro-rated annual bonus <sup>(2)</sup>	X	X	X	X
2x Annual Salary and Average Bonus <sup>(3)</sup>	X	X	X	X
Two years of medical benefits <sup>(4)</sup>	X	X		
One year of medical benefits <sup>(4)</sup>			X	X
<b>Raymond L. Owens</b>				
Accrued Benefits <sup>(1)</sup>	X	X	X	X
Pro-rated annual bonus <sup>(2)</sup>	X	X	X	X
1x Annual Salary and Average Bonus <sup>(3)</sup>	X	X	X	X
One year of medical benefits <sup>(4)</sup>	X	X	X	X
<b>Carroll A. Reddic, IV</b>				
Accrued Benefits <sup>(1)</sup>	X	X	X	X
Pro-rated annual bonus <sup>(2)</sup>	X	X	X	X
1x Annual Salary and Average Bonus <sup>(3)</sup>	X	X	X	X
One year of medical benefits <sup>(4)</sup>	X	X	X	X

"Accrued Benefits" include any unpaid annual salary that has accrued, payment for unused vacation, any earned but unpaid annual bonus for the previous year, unreimbursed expenses, and any rights granted the executive

(1) pursuant to our 2007 Omnibus Incentive Plan, including the executive's pro-rata share of any unvested Performance Share Program awards earned considering the number of service months worked as compared to the total service months of the plan.

(2) For the then-current year.

(3) Average bonus is based upon bonuses paid for the three years prior to the year of termination.

(4) For the executive and the executive's spouse and eligible dependents.

The amounts described above do not include payments and benefits to the extent they have been earned prior to the termination of employment or are provided on a non-discriminatory basis to salaried employees upon termination of employment. These include:

- distribution of balances under our 401(k) plan;
- life insurance proceeds in the event of death; and
- disability insurance payouts in the event of disability.

The employment agreements do not provide for tax “gross ups” in the event such payments are made.



The following table summarizes the potential cash payments and estimated equivalent cash value of benefits that would be payable to the NEOs under the terms of their employment agreements under the various termination scenarios listed below, assuming the event occurred on December 31, 2015:

Name	Without Cause/ For Good Reason (\$)	Change-in-Control		Death/ Disability (\$)
		(Termination Without Cause/ For Good Reason) (\$)	Non-renewal by Us of Initial or Subsequent Term (\$)	
Donald A. Miller, CFA <sup>(1)</sup>	7,691,095	7,691,095	7,666,578	7,666,578
Robert E. Bowers <sup>(2)</sup>	3,533,885	3,533,885	3,509,368	3,509,368
Raymond L. Owens <sup>(3)</sup>	1,102,167	1,102,167	1,102,167	1,102,167
Carroll A. Reddic, IV <sup>(4)</sup>	1,092,374	1,092,374	1,092,374	1,092,374

(1)Includes \$4,083,027 representing the value of unvested equity awards that would vest upon each triggering event.

(2)Includes \$1,577,278 representing the value of unvested equity awards that would vest upon each triggering event.

(3)Includes \$567,730 representing the value of unvested equity awards that would vest upon each triggering event.

(4)Includes \$567,730 representing the value of unvested equity awards that would vest upon each triggering event.

## DIRECTOR COMPENSATION FOR 2015

### Compensation of Directors

We pay our non-employee directors a combination of cash and equity compensation for serving on the board of directors.

### Cash Compensation

As compensation for serving on the board of directors, during 2015 we paid each of our non-employee directors an annual retainer of \$65,000 (\$70,000 for Audit Committee members) and paid our chairman of the board an additional \$65,000 annual retainer. Additionally, we also paid annual retainers to each of our committee chairmen in the following amounts:

\$12,500 to the Chairman of the Audit Committee;

\$10,000 to the Chairman of the Compensation Committee; and

\$7,500 to the Chairman of each of our other committees.

All directors may receive reimbursement of reasonable out-of-pocket expenses incurred in connection with attendance at meetings of the board of directors. We do not provide any perquisites to our directors.

### Non-Employee Director Equity Awards

Non-employee directors are granted an equity award pursuant to the 2007 Omnibus Incentive Plan either annually or upon their initial appointment to the board of directors. The award is equivalent to \$70,000 payable in the form of shares of our common stock and vest upon grant. The amount of the award was determined based on the advice and recommendation of our compensation consultant after considering the peer group described in the Compensation Discussion and Analysis.

The following table sets forth information regarding the compensation that we paid to any person that served as one of our non-employee directors during the year ended December 31, 2015. Mr. Miller did not receive any additional compensation for his service as director in 2015 and Ms. Barrett did not join our board until March 1, 2016.

Name	Fees Earned or Paid in Cash (\$)	Stock Awards (\$) <sup>(1)</sup>	All Other Compensation (\$)	Total (\$)
Michael R. Buchanan	117,500	70,000	(2) —	187,500
Wesley E. Cantrell	72,500	70,000	(2) —	142,500
William H. Keogler, Jr. <sup>(3)</sup>	52,500	70,000	(2) —	122,500
Frank C. McDowell	75,000	70,000	(2) —	145,000
Barbara B. Lang	65,000	70,000	(4) —	135,000
Raymond G. Milnes, Jr.	82,500	70,000	(2) —	152,500
Donald S. Moss <sup>(5)</sup>	35,000	—	—	35,000
Jeffrey L. Swope	72,500	70,000	(2) —	142,500
Dale H. Taysom	17,808	70,000	(6) —	87,808
W. Wayne Woody <sup>(7)</sup>	35,625	—	—	35,625

(1) As of December 31, 2015, Mr. Buchanan held 334 vested options. No other director owns any vested options and none of our non-employee directors held any unvested stock as of December 31, 2015.

(2) Amount represents the grant date fair value for financial statement reporting purposes in accordance with FASB ASC Topic 718 and is based on the closing price of our common stock on May 12, 2015 of \$17.65 per share.

(3) Mr. Keogler retired from our board of directors on September 30, 2015.

Amount represents the grant date fair value for financial statement reporting purposes in accordance with FASB

(4) ASC Topic 718 and is based on the closing price of our common stock on January 1, 2015 (date of Ms. Lang's appointment to the board of directors) of \$19.12 per share.

(5) Mr. Moss retired from our board of directors on May 12, 2015.

Amount represents the grant date fair value for financial statement reporting purposes in accordance with FASB

(6) ASC Topic 718 and is based on the closing price of our common stock on October 1, 2015 (date of Mr. Taysom's appointment to the board of directors) of \$18.05 per share.

(7) Mr. Woody was our former Chairman of the Board who passed away in January 2015.

#### EQUITY COMPENSATION PLAN INFORMATION

Prior to the adoption of the 2007 Omnibus Incentive Plan, we granted equity awards under the 2000 Independent Director Stock Option Plan (the "Director Option Plan"). During 2007, our board of directors suspended the Director Option Plan; however, outstanding awards continued to be governed by the terms of the Director Option Plan. The following table summarizes outstanding director options as well as shares remaining for future issuance under the 2007 Omnibus Incentive Plan as of December 31, 2015:

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants, and rights (#)	Weighted-average exercise price of outstanding options, warrants, and rights	Number of securities remaining available for future issuance under equity compensation plans (#)
Equity compensation plans approved by security holders	334	\$ 36.00	2,430,332
Equity compensation plans not approved by security holders	—	—	—
Total	334	\$ 36.00	2,430,332

REPORT OF THE COMPENSATION COMMITTEE

The Compensation Committee is responsible for, among other things, reviewing and approving compensation for the executive officers, establishing the performance goals on which the compensation plans are based and setting the overall compensation principles that guide the committee's decision-making. The Compensation Committee has reviewed the Compensation Discussion and Analysis ("CD&A") and discussed it with management. Based on the review and the discussions with management, the Compensation Committee recommended to the board of directors that the CD&A be included in this 2015 proxy statement and incorporated by reference into the Annual Report on Form 10-K for the year ended December 31, 2015.

The Compensation Committee:

Frank C. McDowell

Barbara B. Lang

Jeffrey L. Swope

#### Compensation Committee Interlocks and Insider Participation

None of the members of our Compensation Committee is or has been employed by us. None of our executive officers currently serves, or in the past three years has served, as a member of the board of directors or Compensation Committee of another entity that has one or more executive officers serving on our board of directors.

#### COMPENSATION POLICIES AND PRACTICES AS THEY RELATE TO RISK MANAGEMENT

To address potential risk to our stockholders our Compensation Committee designed our compensation programs with the following characteristics:

- the Compensation Committee of the board of directors has discretion to adjust any award that is earned based on achievement of performance goals. If the Compensation Committee believes that any of the targets set forth in the compensation plans has been achieved in a manner that is not consistent with the long-term best interests of the Company's stockholders, or believes that the overall compensation to be paid under the terms of the plan is not appropriate for any reason, the Compensation Committee may adjust the calculated compensation associated with that plan accordingly;

- oversight of programs (or components of programs) by a broad-based group of individuals, including human resources, finance, internal audit, and an independent compensation consultant;

- a mix of compensation elements that provide focus on both short- and long-term goals as well as cash and equity-based compensation so as not to inappropriately emphasize one measure of our performance;

- caps on the maximum payouts available under certain incentive programs, including both short and long-term incentive plans;

- performance goals within incentive programs that reference reportable, broad-based financial metrics;

- setting performance goals that are intended to be challenging yet provide employees a reasonable opportunity to reach the threshold amount, while requiring meaningful performance to reach the target level and substantial performance to reach the maximum level;

- equity compensation awards that may be earned or vest over a number of years ensuring that our executives' interests align with those of our stockholders over the long term; and

- stock ownership guidelines that require our executive officers and directors to accumulate and maintain a significant ownership interest in the Company.

#### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

##### Review, Approval or Ratification of Transactions with Related Persons

Our Code of Ethics, which is posted on our Web site at [www.piedmontreit.com](http://www.piedmontreit.com), prohibits directors and executive officers from engaging in transactions that may result in a conflict of interest with us. Our Audit and Nominating and Corporate Governance Committees review any transaction a director or executive officer proposes to have with us that could give rise to a conflict of interest or the appearance of a conflict of interest, including any transaction that would require disclosure under Item 404(a) of Regulation S-K. In conducting this review, these committees ensure that all such transactions are approved by a majority of the board of directors (including a majority of independent directors) not otherwise interested in the transaction and are fair and reasonable to us and on terms not less favorable to us than those available from unaffiliated third parties. No transaction has been entered into with any director or executive officer that does not comply with those policies and procedures. There were no transactions since January 1, 2015 that would require disclosure under Item 404(a) of Regulation S-K.



## STOCK OWNERSHIP

The following table sets forth certain information regarding the beneficial ownership of shares of our common stock as of February 29, 2016. Except as described below, each stockholder has sole investment and dispositive power over such shares.

Name of Beneficial Owner <sup>(1)</sup>	Common Stock Beneficially Owned	Percentage <sup>(10)</sup>	
Michael R. Buchanan <sup>(2)</sup>	32,448	0.02	%
Wesley E. Cantrell	35,811	0.02	%
Barbara B. Lang	2,423	*	
Frank C. McDowell	46,841	0.03	%
Raymond G. Milnes, Jr.	11,645	0.01	%
Jeffrey L. Swope	49,277	0.03	%
Dale H. Taysom	3,878	*	
Donald A. Miller, CFA <sup>(3)</sup>	427,897	0.29	%
Robert E. Bowers <sup>(4)</sup>	149,346	0.10	%
Raymond L. Owens <sup>(5)</sup>	70,769	0.05	%
Carroll A. Reddic <sup>(5)</sup>	54,902	0.04	%
Robert K. Wiberg <sup>(6)</sup>	31,277	0.02	%
Blackrock, Inc. <sup>(7)</sup>	9,011,873	6.21	%
FMR LLC <sup>(8)</sup>	14,902,991	10.27	%
The Vanguard Group, Inc. <sup>(9)</sup>	21,331,860	14.71	%
All executive officers and directors as a group (17 persons) <sup>(11)</sup>	999,374	0.69	%

\* Less than 0.01% of the outstanding common stock.

The address of each of the stockholders listed, other than Blackrock, Inc., Vanguard Specialized Funds, FMR LLC, (1) and The Vanguard Group, Inc., is c/o Piedmont Office Realty Trust, Inc., 11695 Johns Creek Parkway, Suite 350, Johns Creek, Georgia 30097.

(2) Includes options to purchase up to 334 shares of common stock, which are exercisable within 60 days of February 29, 2016.

(3) Includes 32,716 shares vesting within 60 days of February 29, 2016.

(4) Includes 13,086 shares vesting within 60 days of February 29, 2016.

(5) Includes 4,674 shares vesting within 60 days of February 29, 2016.

(6) Includes 6,571 shares vesting within 60 days of February 29, 2016.

According to Amendment No. 3 to Schedule 13G filed on February 10, 2016, BlackRock Inc. has sole voting (7) power over 8,431,366 shares and dispositive power over 9,011,873 shares. The address of Blackrock, Inc. is 55 East 52nd Street, New York, NY 10022.

According to Amendment No. 5 to Schedule 13G filed on March 9, 2016, FMR LLC has sole voting power over (8) 7,149,528 shares and sole dispositive power over 14,902,991 shares. The address of FMR LLC is 245 Summer Street, Boston, MA 02210.

According to Amendment No. 6 to Schedule 13G filed on February 11, 2016, The Vanguard Group has sole voting power over 326,244 shares, shared voting power over 118,200 shares, sole dispositive power over 21,105,159 shares, and shared dispositive power over 226,701 shares. The address of the Vanguard Group, Inc. is 100

(9) Vanguard Blvd., Malvern, PA 19355. We understand that The Vanguard Group, Inc. has determined that it does not own such shares for purposes of the 9.8% ownership limitation in our corporate charter (giving effect to the ownership definitions in our corporate charter), notwithstanding that it is deemed to beneficially own such shares for purposes of SEC regulations.

(10) Based on 145,063,043 shares outstanding as of February 29, 2016.

<sup>(11)</sup> Includes 67,566 shares vesting within 60 days of February 29, 2016.

None of the shares beneficially owned by our directors or executive officers are subject to pledge and no other persons own 5% or greater of our common stock. Derivative and hedging transactions involving Piedmont stock are strictly prohibited by our Insider Trading Policy.

#### Section 16(a) Beneficial Ownership Reporting Compliance

Under Section 16(a) of the Exchange Act, directors, executive officers and any persons beneficially owning more than 10% of our common stock are required to file reports of ownership and changes in ownership of such stock with the SEC. Based solely on our review of copies of these reports filed with the SEC and written representations furnished to us by our officers and directors, we believe that all of the persons subject to the Section 16(a) reporting requirements filed the required reports on a timely basis with respect to fiscal year 2015.

## AUDIT COMMITTEE REPORT

### Report of the Audit Committee

Pursuant to the Audit Committee Charter adopted by the board of directors of Piedmont, the Audit Committee's primary function is to assist the board of directors in fulfilling its oversight responsibilities by overseeing the independent registered public accounting firm and reviewing the financial information to be provided to the stockholders and others, the system of internal control over financial reporting which management has established, and the audit and financial reporting process. The 2015 Audit Committee was composed of three independent directors and met five times in fiscal year 2015. Management of Piedmont has the primary responsibility for the financial statements and the reporting process, including the system of internal control over financial reporting. Membership on the Audit Committee does not call for the professional training and technical skills generally associated with career professionals in the field of accounting and auditing. In addition, the independent registered public accounting firm devotes more time and has access to more information than does the Audit Committee. Accordingly, the Audit Committee's role does not provide any special assurances with regard to the financial statements of Piedmont, nor does it involve a professional evaluation of the quality of the audits performed by the independent registered public accounting firm.

In this context, in fulfilling its oversight responsibilities, the Audit Committee reviewed the audited financial statements in the Annual Report on Form 10-K with management, including a discussion of the quality and acceptability of the financial reporting and controls of Piedmont; the reasonableness of significant judgments; and the clarity of disclosures in the financial statements.

The Audit Committee reviewed with the independent registered public accounting firm, who is responsible for expressing an opinion on the conformity of those audited financial statements with U.S. generally accepted accounting principles, its judgments as to the quality and acceptability of the financial and such other matters as are required to be discussed with the Audit Committee under Statement on Auditing Standards No. 61, as amended, AICPA, Professional Standards, Vol. 1 AU, Section 380 as adopted by the Public Company Accounting Oversight Board in Rule 3200T, and other standards of the Public Company Accounting Oversight Board, rules of the Securities and Exchange Commission, and other applicable regulations. The Audit Committee also received from and discussed with the independent registered public accounting firm the written disclosures and the letter required by the applicable requirements of the Public Company Accounting Oversight Board relating to that firm's independence from Piedmont and has discussed with that firm their independence. In addition, the Audit Committee considered the compatibility of non-audit services provided by the independent registered public accounting firm with the registered public accounting firm's independence.

The Audit Committee discussed with the independent registered public accounting firm the overall scope and plans for its audits. The Audit Committee meets periodically with the internal auditors and the independent registered public accounting firm, with and without management present, to discuss the results of their examinations, their evaluations of the internal controls, and the overall quality of the financial reporting of Piedmont.

In reliance on these reviews and discussions, the Audit Committee approved the audited financial statements of Piedmont be included in its Annual Report on Form 10-K for the year ended December 31, 2015 for filing with the Securities and Exchange Commission. The board of directors approved the Annual Report on Form 10-K for the year ended December 31, 2015 for filing with the Securities and Exchange Commission.

The 2015 Audit Committee

Raymond G. Milnes, Jr.(Chairman)

Michael R. Buchanan

Dale H. Taysom

The Report of the Audit Committee to stockholders is not "soliciting material" and is not deemed "filed" with the SEC and is not to be incorporated by reference in any filing of Piedmont under the Securities Act of 1933 or the Securities Exchange Act of 1934, whether made before or after the date hereof and irrespective of any general incorporation language in any such filing.





## STOCKHOLDER PROPOSALS

In order to be eligible for presentation at our 2016 annual meeting, our Bylaws require that written notice of any director nominations or other stockholder proposals must be received by our Secretary no earlier than November 3, 2016 and no later than December 3, 2016 at the following address: Thomas A. McKean, Secretary, Piedmont Office Realty Trust, 11695 Johns Creek Parkway, Suite 350, Johns Creek, Georgia 30097. Pursuant to Rule 14a-8 under the Exchange Act, stockholder proposals submitted for inclusion in our proxy statement for the 2017 Annual Meeting must be received by December 3, 2016.

## HOUSEHOLDING

The SEC has adopted a rule concerning the delivery of disclosure documents. The rule allows us to send a single annual report, proxy statement, proxy statement combined with a prospectus, information statement, or Notice of Internet Availability of Proxy Materials to any household at which two or more stockholders reside if they share the same last name or we reasonably believe they are members of the same family. This procedure is referred to as "Householding." This rule benefits both you and Piedmont. It reduces the volume of duplicate information received at your household and helps Piedmont reduce expenses. Each stockholder subject to Householding will continue to receive a separate proxy card or voting instruction card.

If any stockholders in your household wish to receive a separate annual report, proxy statement, or Notice of Internet Availability of Proxy Materials, they may call us at 866-354-3485, write to us at Piedmont Shareowner Services at P.O. Box 30170, College Station, TX 77842-3170, or e-mail us at [investor.services@piedmontreit.com](mailto:investor.services@piedmontreit.com). If you are a stockholder that receives multiple copies of our proxy materials or Notice of Internet Availability of Proxy Materials, you may request Householding by contacting us in the same manner and requesting a householding consent.

## OTHER MATTERS

As of the date of this proxy statement, we know of no business that will be presented for consideration at the Annual Meeting other than the items referred to herein. If any other matter is properly brought before the meeting for action by stockholders, proxies in the enclosed form returned to us will be voted in accordance with the recommendation of the board of directors or, in the absence of such a recommendation, in accordance with the discretion of the proxy holder.



