BROOKLINE BANCORP INC Form 10-Q May 11, 2015 <u>Table of Contents</u>

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

#### FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

Commission file number 0-23695

Brookline Bancorp, Inc. (Exact name of registrant as specified in its charter)

| Delaware   | 04-3402944                           |
|--|--------------------------------------|
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |
| 131 Clarendon Street, Boston, MA                               | 02116                                |
| (Address of principal executive offices)                       | (Zip Code)                           |

(617) 425-4600 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer x Accelerated filer o Non-accelerated filer o Smaller Reporting Company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO x

At May 11, 2015, the number of shares of common stock, par value \$0.01 per share, outstanding was 70,049,670.

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES FORM 10-Q

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#### PART I — FINANCIAL INFORMATION Item 1. Unaudited Consolidated Financial Statements BROOKLINE BANCORP, INC. AND SUBSIDIARIES Unaudited Consolidated Balance Sheets

| Unaudred Consolidated Balance Sheets  |                  |                 |
|---|------------------|-----------------|
|   | At March 31,     | At December 31, |
|   | 2015             | 2014            |
| ASSETS  | (In Thousands Ex | -               |
| Cash and due from banks   | \$35,118         | \$36,893        |
| Short-term investments  | 162,003          | 25,830          |
| Total cash and cash equivalents   | 197,121          | 62,723          |
| Investment securities available-for-sale                                      | 565,115          | 550,761         |
| Investment securities held-to-maturity (fair value of \$500)                  | 500              | 500             |
| Total investment securities   | 565,615          | 551,261         |
| Loans and leases held-for-sale  | 787              | 1,537           |
| Loans and leases:   |                  |                 |
| Commercial real estate loans  | 2,500,887        | 2,467,801       |
| Commercial loans and leases   | 1,227,352        | 1,167,094       |
| Indirect automobile loans   | 23,335           | 316,987         |
| Consumer loans  | 883,020          | 870,725         |
| Total loans and leases  | 4,634,594        | 4,822,607       |
| Allowance for loan and lease losses   | (55,106)         | (53,659)        |
| Net loans and leases  | 4,579,488        | 4,768,948       |
| Restricted equity securities  | 74,804           | 74,804          |
| Premises and equipment, net of accumulated depreciation of \$46,460 and       | 70.252           | 90 (10          |
| \$44,668, respectively  | 79,252           | 80,619          |
| Deferred tax asset  | 25,834           | 27,687          |
| Goodwill  | 137,890          | 137,890         |
| Identified intangible assets, net of accumulated amortization of \$26,976 and | 12,806           | 13,544          |
| \$26,238, respectively  | 12,800           | 15,544          |
| Other real estate owned ("OREO") and repossessed assets, net                  | 2,023            | 1,456           |
| Other assets*   | 79,526           | 80,479          |
| Total assets*   | \$5,755,146      | \$5,800,948     |
| LIABILITIES AND EQUITY  |                  |                 |
| Deposits:   |                  |                 |
| Non-interest-bearing deposits:  |                  |                 |
| Demand checking accounts  | \$729,932        | \$726,118       |
| Interest-bearing deposits:  |                  |                 |
| NOW accounts  | 237,200          | 235,063         |
| Savings accounts  | 571,030          | 531,727         |
| Money market accounts   | 1,525,053        | 1,518,490       |
| Certificate of deposit accounts   | 1,051,580        | 946,708         |
| Total interest-bearing deposits   | 3,384,863        | 3,231,988       |
| Total deposits  | 4,114,795        | 3,958,106       |
| Borrowed funds:   |                  |                 |
| Advances from the Federal Home Loan Bank of Boston ("FHLBB")                  | 806,491          | 1,004,026       |
| Subordinated debentures and notes   | 82,806           | 82,763          |
| Other borrowed funds  | 35,628           | 39,615          |
| Total borrowed funds  | 924,925          | 1,126,404       |
|   | ~                |                 |

| Mortgagors' escrow accounts<br>Accrued expenses and other liabilities<br>Total liabilities  | 8,414<br>51,046<br>5,099,180                         | 8,501<br>61,332<br>5,154,343                           |        |
|---|--|--|--------|
| Commitments and contingencies (Note 13)   |  |  |        |
| Stockholders' Equity:<br>Brookline Bancorp, Inc. stockholders' equity:<br>Common stock, \$0.01 par value; 200,000,000 shares authorized; 75,744,445<br>shares issued  | 757  | 757  |        |
| Additional paid-in capital<br>Retained earnings, partially restricted*<br>Accumulated other comprehensive income (loss)<br>Treasury stock, at cost; 5,042,238 shares and 5,040,571 shares, respectively   | 617,845<br>90,589<br>1,747<br>(58,301                | 617,475<br>84,860<br>(1,622<br>) (58,282               | )<br>) |
| Unallocated common stock held by the Employee Stock Ownership Plan<br>("ESOP"); 241,803 shares and 251,382 shares, respectively<br>Total Brookline Bancorp, Inc. stockholders' equity*<br>Noncontrolling interest in subsidiary<br>Total stockholders' equity*<br>Total liabilities and stockholders' equity* | (1,318<br>651,319<br>4,647<br>655,966<br>\$5,755,146 | ) (1,370<br>641,818<br>4,787<br>646,605<br>\$5,800,948 | )      |

(\*) Previously reported amounts have been restated to reflect a retrospective change in accounting principle for investments in qualified affordable housing projects, in accordance with ASU 2014-01. Refer to Note 8, "Investments in Qualified Affordable Projects".

See accompanying notes to the unaudited consolidated financial statements.

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

Unaudited Consolidated Statements of Income

| Unaudited Consolidated Statements of Income                           |              |                       |
|---|--------------|-----------------------|
|   | Three Month  | s Ended March 31,     |
|   | 2015         | 2014                  |
|   | (In Thousand | ls Except Share Data) |
| Interest and dividend income:   |              | -                     |
| Loans and leases  | \$ 53,381    | \$ 51,942             |
| Debt securities   | 2,683        | 2,259                 |
| Marketable and restricted equity securities                           | 524          | 449                   |
| Short-term investments  | 21           | 44                    |
|   |              |                       |
| Total interest and dividend income                                    | 56,609       | 54,694                |
| Interest expense:   |              |                       |
| Deposits  | 4,304        | 4,291                 |
| Borrowed funds  | 3,777        | 2,669                 |
| Total interest expense  | 8,081        | 6,960                 |
| Total interest expense  | 0,001        | 0,900                 |
| Net interest income   | 48,528       | 47,734                |
| Provision for credit losses   | 2,263        | 2,443                 |
| Net interest income after provision for credit losses                 | 46,265       | 45,291                |
| The interest meanic after provision for creat losses                  | -10,205      | 13,291                |
| Non-interest income:  |              |                       |
| Deposit fees  | 2,066        | 1,959                 |
| Loan fees   | 342          | 434                   |
| Gain on sales of loans and leases held-for-sale                       | 869          | 602                   |
| Gain on sale/disposals of premises and equipment, net                 |              | 1,510                 |
| Other   | 1 102        |                       |
|   | 1,193        | 1,123                 |
| Total non-interest income*  | 4,470        | 5,628                 |
| Non-interest expense:   |              |                       |
| Compensation and employee benefits                                    | 17,524       | 18,032                |
| Occupancy   | 3,472        | 4,405                 |
| Equipment and data processing   | 4,020        | 4,377                 |
|   |              |                       |
| Professional services   | 1,094        | 1,727                 |
| FDIC insurance  | 867          | 860                   |
| Advertising and marketing   | 748          | 665                   |
| Amortization of identified intangible assets                          | 738          | 861                   |
| Other*  | 2,863        | 2,649                 |
| Total non-interest expense*   | 31,326       | 33,576                |
| Income before provision for income taxes*                             | 19,409       | 17,343                |
| -   |              |                       |
| Provision for income taxes*   | 7,104        | 6,379                 |
| Net income before noncontrolling interest in subsidiary*              | 12,305       | 10,964                |
| Less net income attributable to noncontrolling interest in subsidiary | 602          | 422                   |
| Net income attributable to Brookline Bancorp, Inc.*                   | \$ 11,703    | \$ 10,542             |
| The means autouable to brooking balloup, ne.                          | ψ11,705      | ψ 10,5 τ2             |
| Earnings per common share:  |              |                       |
| Basic*  | \$ 0.17      | \$ 0.15               |
|   | ,            |                       |

| Diluted*  | 0.17                     | 0.15                     |
|---|--------------------------|--------------------------|
| Weighted average common shares outstanding during the period:<br>Basic<br>Diluted | 70,036,090<br>70,164,105 | 69,875,473<br>69,983,999 |
| Dividends declared per common share   | \$ 0.085                 | \$ 0.085                 |

(\*) Previously reported amounts have been restated to reflect a retrospective change in accounting principle for investments in qualified affordable housing projects, in accordance with ASU 2014-01. Refer to Note 8, "Investments in Qualified Affordable Projects".

See accompanying notes to the unaudited consolidated financial statements.

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

# Unaudited Consolidated Statements of Comprehensive Income

|  | Three Months Ended March 31, |          |   |  |  |
|--|------------------------------|----------|---|--|--|
|  | 2015                         | 2014     |   |  |  |
|  | (In Thousands                | 3)       |   |  |  |
| Net income before noncontrolling interest in subsidiary*             | \$12,305                     | \$10,964 |   |  |  |
| Other comprehensive income, net of taxes:                            |                              |          |   |  |  |
| Investment securities available-for-sale:                            |                              |          |   |  |  |
| Unrealized securities holding gains                                  | 5,371                        | 3,293    |   |  |  |
| Income tax expense   | (2,002                       | (1,262   | ) |  |  |
| Net unrealized securities holding gains                              | 3,369                        | 2,031    |   |  |  |
| Postretirement benefits:   |                              |          |   |  |  |
| Adjustment of accumulated obligation for postretirement benefits     |                              | (85      | ) |  |  |
| Income tax benefit   | _                            | 33       |   |  |  |
| Net adjustment of accumulated obligation for postretirement benefits |                              | (52      | ) |  |  |
| Other comprehensive income, net of taxes                             | 3,369                        | 1,979    |   |  |  |
| Comprehensive income*  | 15,674                       | 12,943   |   |  |  |
| Net income attributable to noncontrolling interest in subsidiary     | 602                          | 422      |   |  |  |
| Comprehensive income attributable to Brookline Bancorp, Inc.*        | \$15,072                     | \$12,521 |   |  |  |
|  |                              |          |   |  |  |

(\*) Previously reported amounts have been restated to reflect a retrospective change in accounting principle for investments in qualified affordable housing projects, in accordance with ASU 2014-01. Refer to Note 8, "Investments in Qualified Affordable Projects".

See accompanying notes to the unaudited consolidated financial statements.

| BROOKLINE BANCORP, INC. AND SUBSIDIARIES<br>Unaudited Consolidated Statements of Changes in Equity<br>Three Months Ended March 31, 2015 and 2014 |                    |  |                                    |   |            |                                      |   |  |                            |
|--|--------------------|--|------------------------------------|---|------------|--------------------------------------|---|--|----------------------------|
|  | Comn<br>Stock      | Additiona<br>non<br>Paid-in<br>Capital | <sup>l</sup> Retained<br>Earnings* | Accumulat<br>Other<br>Comprehen<br>(Loss)<br>Income |            | Unallocate<br>Common S<br>Held by ES | Total Brook<br>Bancorp, In<br>Stock<br>Stockholder<br>Equity* | line<br>Noncontro<br>Interest in<br>Subsidiary | olling<br>Total<br>Equity* |
|  | (In Th             | nousands E                             | xcept Share                        |   |            |                                      |   |  |                            |
| Balance at December 31, 2014   | 4 <sup>\$757</sup> | \$617,475                              | \$84,860                           | \$ (1,622)  | \$(58,282) | \$ (1,370)                           | \$ 641,818  | \$ 4,787                                       | \$646,605                  |
| Net income<br>attributable to<br>Brookline<br>Bancorp, Inc.  |                    | _                                      | 11,703                             | _   | _          | _                                    | 11,703  | _  | 11,703                     |
| Net income<br>attributable to<br>noncontrolling<br>interest in<br>subsidiary   |                    | _                                      | _                                  | _   | _          | _                                    | _   | 602  | 602                        |
| Other<br>comprehensive<br>income   |                    | _                                      | _                                  | 3,369   | _          | _                                    | 3,369   | _  | 3,369                      |
| Common stock<br>dividends of<br>\$0.085 per share  |                    | _                                      | (5,974)                            | _   | _          | _                                    | (5,974)   | _  | (5,974 )                   |
| Dividend to owner<br>of noncontrolling<br>interest in<br>subsidiary  | ·s                 |  | _                                  |   | _          | _                                    |   | (742 )   | (742 )                     |
| Compensation<br>under recognition<br>and retention plans   |                    | 329                                    | _                                  | _   | (19)       | _                                    | 310   | —  | 310                        |
| Common stock<br>held by ESOP<br>committed to be<br>released (9,579<br>shares)  |                    | 41                                     | _                                  |   | _          | 52                                   | 93  | _  | 93                         |
| Balance at March 31, 2015  | \$757              | \$617,845                              | \$90,589                           | \$ 1,747  | \$(58,301) | \$(1,318)                            | \$ 651,319  | \$ 4,647                                       | \$655,966                  |

(\*) Previously reported amounts have been restated to reflect a retrospective change in accounting principle for investments in qualified affordable housing projects, in accordance with ASU 2014-01. Refer to Note 8, "Investments in Qualified Affordable Projects".

## BROOKLINE BANCORP, INC. AND SUBSIDIARIES Unaudited Consolidated Statements of Changes in Equity (Continued) Three Months Ended March 31, 2015 and 2014

|  | SIUCK | Additiona<br>Paid-in<br>Capital<br>nousands E: | Lamings  | Accumulat<br>Other<br>Comprehen<br>(Loss)<br>Income<br>Data) |            | Unallocate<br>Common S<br>Held by ES | Total Brook<br>d<br>Bancorp, Ind<br>tock<br>Stockholder<br>Equity* | line<br>Noncontro<br><sup>2</sup> Interest in<br><sup>S</sup> Subsidiary | olling<br>Total<br>Equity* |
|--|-------|--|----------|--|------------|--------------------------------------|--|--|----------------------------|
| Balance at December 31, 2013   |       |  |          |  | \$(59,826) | \$ (1,590)                           | \$ 614,412   | \$ 4,304   | \$618,716                  |
| Net income<br>attributable to<br>Brookline<br>Bancorp, Inc.                    |       | _  | 10,542   | _  | _          | _                                    | 10,542   | _  | 10,542                     |
| Net income<br>attributable to<br>noncontrolling<br>interest in<br>subsidiary   | _     | _  | _        | _  | _          | _                                    |  | 422  | 422                        |
| Other<br>comprehensive los   | s     | _  | _        | 1,979  | _          | _                                    | 1,979  | _  | 1,979                      |
| Common stock<br>dividends of<br>\$0.085 per share                              | _     | _  | (5,964 ) | _  | _          | _                                    | (5,964)  | _  | (5,964 )                   |
| Dividend to owner<br>of noncontrolling<br>interest in<br>subsidiary            | s<br> | _  | _        | _  | _          | _                                    | _  | (805)  | (805)                      |
| Compensation<br>under recognition<br>and retention plans                       |       | 401  | _        | _  | _          | _                                    | 401  | _  | 401                        |
| Common stock<br>held by ESOP<br>committed to be<br>released (10,071<br>shares) | _     | 39   |          | _  | _          | 55                                   | 94   | _  | 94                         |
| Balance at March 31, 2014  | \$757 | \$617,978                                      | \$70,026 | \$ (5,936)   | \$(59,826) | \$(1,535)                            | \$ 621,464   | \$ 3,921   | \$625,385                  |

(\*) Previously reported amounts have been restated to reflect a retrospective change in accounting principle for investments in qualified affordable housing projects, in accordance with ASU 2014-01. Refer to Note 8, "Investments in Qualified Affordable Projects".

See accompanying notes to the unaudited consolidated financial statements.

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

Unaudited Consolidated Statements of Cash Flows

|   | Three Months H<br>2015<br>(In Thousands) | Ended March 31,<br>2014   |    |
|---|--|---------------------------|----|
| Cash flows from operating activities:   | ¢11 702                                  | ¢ 10 542                  |    |
| Net income attributable to Brookline Bancorp, Inc. *                                | \$11,703                                 | \$10,542                  |    |
| Adjustments to reconcile net income to net cash provided from operating activities: |  |                           |    |
| Net income attributable to noncontrolling interest in subsidiary                    | 602                                      | 422                       |    |
| Provision for credit losses   | 2,263                                    | 2,443                     |    |
| Origination of loans and leases held-for-sale                                       | (5,185                                   | ) (652                    | )  |
| Proceeds from loans and leases held-for-sale, net                                   | 273,446                                  | 14,449                    | )  |
| Proceeds from sales of other real estate owned and repossessed assets               | 2,647                                    | 3,879                     |    |
| Deferred income tax (benefit) expense   | (149                                     | ) 1,261                   |    |
| Depreciation of premises and equipment  | 1,792                                    | 1,670                     |    |
| Amortization of investment securities premiums and discounts, net                   | 509                                      | 698                       |    |
| Amortization of deferred loan and lease origination costs, net                      | 1,860                                    | 2,439                     |    |
| Amortization of identified intangible assets  | 738                                      | 861                       |    |
| Amortization of debt issuance costs   | 25                                       |                           |    |
| Accretion of acquisition fair value adjustments, net                                | (1,875                                   | ) (4,841                  | )  |
| Gain on sales of loans and leases held-for-sale                                     | (869                                     | ) (602                    | )  |
| Gain on sales of OREO and repossessed assets, net                                   |  | (16                       | )  |
| Write-down of OREO and repossessed assets   | 38                                       | 111                       |    |
| Gain on sale/disposals of premises and equipment, net                               |  | (1,510                    | )  |
| Compensation under recognition and retention plans                                  | 366                                      | 401                       |    |
| ESOP shares committed to be released  | 93                                       | 94                        |    |
| Net change in:  |  |                           |    |
| Cash surrender value of bank-owned life insurance                                   | (263                                     | ) (258                    | )  |
| Other assets *  | 1,216                                    | 3,373                     |    |
| Accrued expenses and other liabilities  | (10,525                                  | ) (5,893                  | )  |
| Net cash provided from operating activities *                                       | 278,432                                  | 28,871                    |    |
|   |  |                           |    |
| Cash flows from investing activities:   |  |                           |    |
| Proceeds from maturities, calls and principal repayments of investment securiti     | les 19,974                               | 16,466                    |    |
| available-for-sale  |  | ·                         |    |
| Purchases of investment securities available-for-sale                               | (29,466                                  | ) (48,516                 | )  |
| Proceeds from maturities, calls, and principal repayments of investment             | _  | 500                       |    |
| securities held-to-maturity   |  |                           | `  |
| Purchases of investment securities held-to-maturity                                 |  | (500                      | )  |
| Net increase in loans and leases  | (83,175                                  | ) (102,081                | )  |
| Proceeds from sales of premises and equipment                                       |  | 1,972                     | `` |
| Purchase of premises and equipment, net   | (466                                     | ) (3,069                  | )  |
| Net cash used for investing activities  | (93,133                                  | ) (135,228<br>(Continued) | )  |
|   |  | (Continued)               |    |

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

# Unaudited Consolidated Statements of Cash Flows (Continued)

|  | Three Months Ended March 31,20152014(In Thousands)   |   |                  |  |  |
|--|--|---|------------------|--|--|
| Cash flows from financing activities:<br>Increase in demand checking, NOW, savings and money market accounts<br>Increase/(decrease) in certificates of deposit<br>Proceeds from FHLBB advances<br>Repayment of FHLBB advances<br>Decrease in other borrowed funds, net<br>(Decrease)/increase in mortgagors' escrow accounts, net<br>Payment of dividends on common stock<br>Payment of dividends to owners of noncontrolling interest in subsidiary<br>Net cash (used for)/provided from financing activities | 51,817<br>104,915<br>1,587,500<br>(1,784,343<br>(3,987<br>(87<br>(5,974<br>(742<br>(50,901 | 29,539<br>(16,961<br>594,501<br>) (506,629<br>) (7,700<br>) 807<br>) (5,964<br>) (805<br>) 86,788 | )<br>)<br>)<br>) |  |  |
| Net increase/(decrease) in cash and cash equivalents<br>Cash and cash equivalents at beginning of period<br>Cash and cash equivalents at end of period   | 134,398<br>62,723<br>\$197,121   | (19,569<br>92,505<br>\$72,936   | )                |  |  |
| Supplemental disclosures of cash flows information:<br>Cash paid during the period for:<br>Interest on deposits, borrowed funds and subordinated debt<br>Income taxes<br>Non-cash investing activities:<br>Transfer from loans and leases to loans and leases held-for-sale<br>Transfer from loans to other real estate owned  | \$9,996<br>3,216<br>\$266,421<br>3,252   | \$7,747<br>599<br>\$—<br>3,686  |                  |  |  |

(\*) Previously reported amounts have been restated to reflect a retrospective change in accounting principle for investments in qualified affordable housing projects, in accordance with ASU 2014-01. Refer to Note 8, "Investments in Qualified Affordable Projects".

See accompanying notes to the unaudited consolidated financial statements.

Table Of Contents BROOKLINE BANCORP, INC. AND SUBSIDIARIES Notes to Unaudited Consolidated Financial Statements At and for the Three Months Ended March 31, 2015 and 2014

#### (1) Basis of Presentation

#### Overview

Brookline Bancorp, Inc. (the "Company") is a bank holding company (within the meaning of the Bank Holding Company Act of 1956, as amended) and the parent of Brookline Bank, a Massachusetts-chartered savings bank; Bank Rhode Island ("BankRI"), a Rhode Island-chartered financial institution; and First Ipswich Bank ("First Ipswich" and formerly known as the First National Bank of Ipswich), a Massachusetts-chartered savings bank (collectively referred to as the "Banks"). The Banks are all members of the Federal Reserve System. The Company is also the parent of Brookline Securities Corp. ("BSC"). The Company's primary business is to provide commercial, business and retail banking services to its corporate, municipal and individual customers through its banks and non-bank subsidiaries.

Brookline Bank, which includes its wholly-owned subsidiaries BBS Investment Corp., Longwood Securities Corp. and its 84.7%-owned subsidiary, Eastern Funding LLC ("Eastern Funding"), operates 24 full-service banking offices in the greater Boston metropolitan area. BankRI, which includes its wholly-owned subsidiaries BRI Investment Corp., Macrolease Corporation ("Macrolease"), Acorn Insurance Agency, BRI Realty Corp. and BRI MSC Corp., operates 19 full-service banking offices in the greater Providence area. First Ipswich, which includes its wholly-owned subsidiaries First Ipswich Securities II Corp. and First Ipswich Insurance Agency, operates 5 full-service banking offices on the north shore of eastern Massachusetts.

The Company's activities include acceptance of commercial, municipal and retail deposits, origination of mortgage loans on commercial and residential real estate located principally in Massachusetts and Rhode Island, origination of commercial loans and leases to small- and mid-sized businesses, investment in debt and equity securities, and the offering of cash management and investment advisory services. The Company also provides specialty equipment financing through its subsidiaries Eastern Funding, which is based in New York City, New York, and Macrolease, which is based in Plainview, New York. The Company ceased the origination of indirect automobile loans in December 2014.

The Company and the Banks are supervised, examined and regulated by the Board of Governors of the Federal Reserve System ("FRB"). As Massachusetts-chartered banks, Brookline Bank and First Ipswich are also subject to regulation under the laws of the Commonwealth of Massachusetts and the jurisdiction of the Massachusetts Division of Banks. As a Rhode Island-chartered bank, BankRI is also subject to regulation under the laws of the State of Rhode Island and the jurisdiction of the Banking Division of the Rhode Island Department of Business Regulation.

The Federal Deposit Insurance Corporation ("FDIC") offers insurance coverage on all deposits up to \$250,000 per depositor at each of the three Banks. As FDIC-insured depository institutions, all three Banks are also secondarily subject to supervision, examination and regulation by the FDIC. Additionally, as a Massachusetts-chartered savings bank, Brookline Bank is also insured by the Depositors Insurance Fund ("DIF"), a private industry-sponsored insurance company. The DIF insures savings bank deposits in excess of the FDIC insurance limits. As such, Brookline Bank offers 100% insurance on all deposits as a result of a combination of insurance from the FDIC and the DIF. Brookline Bank is required to file reports with the DIF.

Basis of Financial Statement Presentation

The unaudited consolidated financial statements of the Company presented herein have been prepared pursuant to the rules of the Securities and Exchange Commission ("SEC") for quarterly reports on Form 10-Q and do not include all of the information and note disclosures required by U.S. generally accepted accounting principles ("GAAP"). In the opinion of management, all adjustments (consisting of normal recurring adjustments) and disclosures considered necessary for the fair presentation of the accompanying consolidated financial statements have been included. Interim results are not necessarily reflective of the results of the entire year. The accompanying unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

The unaudited consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany transactions and balances are eliminated in consolidation.

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In preparing these consolidated financial statements, management is required to make significant estimates and assumptions that affect the reported amounts of assets, liabilities, income, expenses and disclosure of contingent assets and liabilities. Actual results could differ from those estimates based upon changing conditions, including economic conditions and future events. Material estimates that are particularly susceptible to significant change in the near-term include the determination of the allowance for loan and lease losses, the determination of fair market values of assets and liabilities, including acquired loans and leases, the review of goodwill and intangibles for impairment and the review of deferred tax assets for valuation allowances.

The judgments used by management in applying these critical accounting policies may be affected by a further and prolonged deterioration in the economic environment, which may result in changes to future financial results. For example, subsequent evaluations of the loan and lease portfolio, in light of the factors then prevailing, may result in significant changes in the allowance for loan and lease losses in future periods, and the inability to collect outstanding principal may result in increased loan and lease losses.

#### Reclassification

Certain previously reported amounts have been reclassified to conform to the current year's presentation, which did not change stockholders' equity and net income reported.

(2) Recent Accounting Pronouncements

During the quarter ended March 31, 2015, the Financial Accounting Standards Board ("FASB") issued no new Accounting Standards Updates ("ASUs") that were applicable to the Company. Refer to page F-20 of the Company's Annual Report on Form 10-K for the year ended December 31, 2014 for applicable ASUs issued in 2014.

The Company adopted ASU 2014-01, Accounting for Investments in Qualified Affordable Housing Projects, which required retrospective application. Refer to Note 8, "Investments in Qualified Affordable Projects" for the impact the adoption had on the Company's financial statements.

#### (3) Investment Securities

The following tables set forth investment securities available-for-sale and held-to-maturity at the dates indicated:

|   | At March 31, 2015 |                              |                               |                         |
|---|-------------------|------------------------------|-------------------------------|-------------------------|
|   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair Value |
|   | (In Thousa        | nds)                         |                               |                         |
| Debt securities:                            |                   |                              |                               |                         |
| GSEs  | \$22,890          | \$363                        | \$—                           | \$23,253                |
| GSE CMOs                                    | 229,591           | 342                          | 2,090                         | 227,843                 |
| GSE MBSs                                    | 267,648           | 3,783                        | 397                           | 271,034                 |
| SBA commercial loan asset-backed securities | 199               |                              | 2                             | 197                     |
| Corporate debt obligations                  | 39,829            | 712                          |                               | 40,541                  |
| Trust preferred securities                  | 1,464             |                              | 202                           | 1,262                   |
| Total debt securities                       | 561,621           | 5,200                        | 2,691                         | 564,130                 |

| Marketable equity securities<br>Total investment securities available-for-sale | 950<br>\$562,571 | 35<br>\$5,235 |     | 985<br>\$565,115 |  |  |  |  |
|--|------------------|---------------|-----|------------------|--|--|--|--|
| Investment securities held-to-maturity   | \$500            | \$—           | \$— | \$500            |  |  |  |  |

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# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

Notes to Unaudited Consolidated Financial Statements

At and for the Three Months Ended March 31, 2015 and 2014

|  | At Decemb         | er 31, 2014                  |                               |                         |
|--|-------------------|------------------------------|-------------------------------|-------------------------|
|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair Value |
|  | (In Thousa        | nds)                         |                               |                         |
| Debt securities:                               |                   |                              |                               |                         |
| GSEs   | \$22,929          | \$88                         | \$29                          | \$22,988                |
| GSE CMOs                                       | 238,910           | 80                           | 4,821                         | 234,169                 |
| GSE MBSs                                       | 249,329           | 2,531                        | 879                           | 250,981                 |
| SBA commercial loan asset-backed securities    | 205               |                              | 2                             | 203                     |
| Corporate debt obligations                     | 39,805            | 403                          | 1                             | 40,207                  |
| Trust preferred securities                     | 1,463             |                              | 223                           | 1,240                   |
| Total debt securities                          | 552,641           | 3,102                        | 5,955                         | 549,788                 |
| Marketable equity securities                   | 947               | 26                           |                               | 973                     |
| Total investment securities available-for-sale | \$553,588         | \$3,128                      | \$5,955                       | \$550,761               |
| Investment securities held-to-maturity         | \$500             | \$—                          | \$—                           | \$500                   |

At March 31, 2015, the fair value of all investment securities available-for-sale was \$565.1 million, with net unrealized gains of \$2.5 million, compared to a fair value of \$550.8 million and net unrealized losses of \$2.8 million at December 31, 2014. At March 31, 2015, \$194.0 million, or 34.3% of the portfolio, had gross unrealized losses of \$2.7 million, compared to \$335.7 million, or 60.9%, with gross unrealized losses of \$6.0 million at December 31, 2014.

Investment Securities as Collateral

At March 31, 2015 and December 31, 2014, respectively, \$483.9 million and \$473.1 million of investment securities available-for-sale were pledged as collateral for repurchase agreements; municipal deposits; treasury, tax and loan deposits; swap agreements; and FHLBB borrowings.

Other-Than-Temporary Impairment ("OTTI")

Investment securities at March 31, 2015 and December 31, 2014 that have been in a continuous unrealized loss position for less than twelve months or twelve months or longer are as follows:

|  | At March 31<br>Less than Ty | , 2015<br>welve Months | Twelve Mon | ths or Longer | Total      |            |
|--|-----------------------------|------------------------|------------|---------------|------------|------------|
|  | Estimated                   | Unrealized             | Estimated  | Unrealized    | Estimated  | Unrealized |
|  | Fair Value                  | Losses                 | Fair Value | Losses        | Fair Value | Losses     |
|  | (In Thousan                 | ds)                    |            |               |            |            |
| Investment securities:                         |                             |                        |            |               |            |            |
| GSE CMOs                                       | \$40,851                    | \$160                  | \$116,877  | \$1,930       | \$157,728  | \$2,090    |
| GSE MBSs                                       | 15,485                      | 45                     | 19,319     | 352           | 34,804     | 397        |
| SBA commercial loan<br>asset-backed securities | 7                           | _                      | 180        | 2             | 187        | 2          |
| Trust preferred securities                     |                             | —                      | 1,262      | 202           | 1,262      | 202        |

| Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q  |          |       |           |         |           |         |  |  |
|--|----------|-------|-----------|---------|-----------|---------|--|--|
| Total temporarily impaired investment securities | \$56,343 | \$205 | \$137,638 | \$2,486 | \$193,981 | \$2,691 |  |  |
| 10   |          |       |           |         |           |         |  |  |

#### <u>Table Of Contents</u> BROOKLINE BANCORP, INC. AND SUBSIDIARIES Notes to Unaudited Consolidated Financial Statements At and for the Three Months Ended March 31, 2015 and 2014

|  | At Decembe              | er 31, 2014 |            |               |            |            |  |
|--|-------------------------|-------------|------------|---------------|------------|------------|--|
|  | Less than Twelve Months |             | Twelve Mor | ths or Longer | Total      |            |  |
|  | Estimated               | Unrealized  | Estimated  | Unrealized    | Estimated  | Unrealized |  |
|  | Fair Value              | Losses      | Fair Value | Losses        | Fair Value | Losses     |  |
|  | (In Thousan             | ds)         |            |               |            |            |  |
| Investment securities:                           |                         |             |            |               |            |            |  |
| GSEs   | \$11,086                | \$29        | \$—        | \$—           | \$11,086   | \$29       |  |
| GSE CMOs   | 39,095                  | 179         | 190,345    | 4,642         | 229,440    | 4,821      |  |
| GSE MBSs   | 50,099                  | 84          | 39,555     | 795           | 89,654     | 879        |  |
| SBA commercial loan asset-backed securities      | 8                       |             | 186        | 2             | 194        | 2          |  |
| Corporate debt obligations                       | 4,069                   | 1           |            |               | 4,069      | 1          |  |
| Trust preferred securities                       |                         |             | 1,240      | 223           | 1,240      | 223        |  |
| Total temporarily impaired investment securities | \$104,357               | \$293       | \$231,326  | \$5,662       | \$335,683  | \$5,955    |  |

The Company performs regular analysis on the investment securities available-for-sale portfolio to determine whether a decline in fair value indicates that an investment security is OTTI. In making these OTTI determinations, management considers, among other factors, the length of time and extent to which the fair value has been less than amortized cost; projected future cash flows; credit subordination and the creditworthiness, capital adequacy and near-term prospects of the issuers.

Management also considers the Company's capital adequacy, interest-rate risk, liquidity and business plans in assessing whether it is more likely than not that the Company will sell or be required to sell the investment securities before recovery. If the Company determines that a decline in fair value is OTTI and that it is more likely than not that the Company will not sell or be required to sell the investment security before recovery of its amortized cost, the credit portion of the impairment loss is recognized in the Company's unaudited consolidated statements of income and the noncredit portion is recognized in accumulated other comprehensive income. The credit portion of the OTTI impairment represents the difference between the amortized cost and the present value of the expected future cash flows of the investment security. If the Company determines that a decline in fair value is OTTI and it is more likely than not that it will sell or be required to sell the investment security before recovery of its amortized cost, the entire difference between the amortized cost and the present value of the expected future cash flows of the investment security. If the Company determines that a decline in fair value is OTTI and it is more likely than not that it will sell or be required to sell the investment security before recovery of its amortized cost, the entire difference between the amortized cost and the fair value of the investment security will be recognized in the Company's unaudited consolidated statements of income.

At March 31, 2015, it is more likely than not that the Company will not sell or be required to sell the investment securities before recovery of its amortized cost. The Company's ability and intent to hold these investment securities until recovery is supported by the Company's strong capital and liquidity positions as well as its historically low portfolio turnover. As such, Management has determined that the investment securities are not OTTI at March 31, 2015. If market conditions for investment securities worsen or the creditworthiness of the underlying issuers deteriorates, it is possible that the Company may recognize additional OTTI in future periods.

#### **Debt Securities**

#### U.S. Government-Sponsored Enterprises

The Company invests in securities issued by U.S. Government-sponsored enterprises ("GSEs"), including GSE debt securities, mortgage-backed securities ("MBSs"), and collateralized mortgage obligations ("CMOs"). GSE securities include obligations issued by the Federal National Mortgage Association ("FNMA"), the Federal Home Loan Mortgage Corporation ("FHLMC"), the Government National Mortgage Association ("GNMA"), the Federal Home Loan Banks ("FHLB") and the Federal Farm Credit Bank. At March 31, 2015, only GNMA MBSs and CMOs, and Small Business Administration ("SBA") commercial loan asset-backed securities with an estimated fair value of \$25.4 million were backed explicitly by the full faith and credit of the U.S. Government, compared to \$26.2 million at December 31, 2014.

At March 31, 2015, the Company held GSE debentures with a total fair value of \$23.3 million and a net unrealized gain of \$0.4 million. At December 31, 2014, the Company held GSE debentures with a total fair value of \$23.0 million which

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approximated amortized cost. At March 31, 2015, none of the eight securities in this portfolio were in unrealized loss positions. At December 31, 2014, four of the eight securities in this portfolio were in unrealized loss positions. All securities are performing and backed by the implicit (FHLB / FNMA / FHLMC) or explicit (GNMA / SBA) guarantee of the U.S. Government.

At March 31, 2015, the Company held GSE mortgage-related securities with a total fair value of \$498.9 million and a net unrealized gain of \$1.6 million. This compares to a total fair value of \$485.2 million and a net unrealized loss of \$3.1 million at December 31, 2014. At March 31, 2015, 53 of the 257 securities in this portfolio were in unrealized loss positions, compared to 79 of the 250 securities at December 31, 2014. All securities are performing and backed by the implicit (FHLB / FNMA / FHLMC) or explicit (GNMA) guarantee of the U.S. Government. During the three months ended March 31, 2015, the Company purchased \$29.5 million in GSE CMOs and GSE MBSs. This compares to a total of \$36.5 million during the same period in 2014.

#### SBA Commercial Loan Asset-Backed Securities

At March 31, 2015 and December 31, 2014, the Company held eight SBA securities with a total fair value of \$0.2 million which approximated amortized cost. At March 31, 2015 and December 31, 2014, seven of the eight securities in this portfolio were in unrealized loss positions. All securities are performing and backed by the explicit (SBA) guarantee of the U.S. Government.

#### **Corporate Obligations**

From time to time, the Company will invest in high-quality corporate obligations to provide portfolio diversification and improve the overall yield on the portfolio. The Company owned thirteen corporate obligation securities with a total fair value of \$40.5 million and a net unrealized gain of \$0.7 million at March 31, 2015. This compares to thirteen corporate obligation securities with a total fair value of \$40.2 million and a net unrealized gain of \$0.4 million at December 31, 2014. At March 31, 2015, none of the thirteen securities in this portfolio were in unrealized loss positions. At December 31, 2014, one of the thirteen securities in this portfolio is in unrealized loss position. Full collection of the obligations is expected because the financial condition of the issuers is sound, none of the issuers has defaulted on scheduled payments, the obligations are rated investment grade and the Company has the ability and intent to hold the obligations for a period of time to recover the amortized cost. During the three months ended March 31, 2015, the Company did not purchase any corporate obligations. This compares to a total of \$12.0 million purchased during the same period in 2014.

#### **Trust Preferred Securities**

Trust preferred securities represent subordinated debt issued by financial institutions. At March 31, 2015, the Company owned two trust preferred securities with a total fair value of \$1.3 million and total net unrealized loss of \$0.2 million. This compares to two trust preferred securities with a total fair value of \$1.2 million and a total net unrealized loss of \$0.2 million at December 31, 2014. At March 31, 2015 and December 31, 2014, both of the securities in this portfolio were in unrealized loss positions. Full collection of the obligations is expected because the financial condition of the issuers is sound, none of the issuers has defaulted on scheduled payments, the obligations are rated investment grade and the Company has the ability and intent to hold the obligations for a period of time to recover the amortized cost.

#### Marketable Equity Securities

At March 31, 2015 and December 31, 2014, the Company owned marketable equity securities with a fair value of \$1.0 million, which approximated amortized cost. At March 31, 2015 and December 31, 2014, none of the securities in this portfolio was in an unrealized loss position.

Investment Securities Held-to-Maturity

At March 31, 2015 and December 31, 2014, the Company owned a held-to-maturity investment security with a carrying value of \$0.5 million and a fair value of \$0.5 million. This investment security matures in March 2016 and carries an interest rate of 1.3%.

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#### Portfolio Maturities

The final stated maturities of the debt securities are as follows at the dates indicated:

|   | At March 31, 2015 |                         |                             | At December 31, 2014 |                   |                         |                             |   |
|---|-------------------|-------------------------|-----------------------------|----------------------|-------------------|-------------------------|-----------------------------|---|
|   | Amortized<br>Cost | Estimated<br>Fair Value | Weighted<br>Average<br>Rate |                      | Amortized<br>Cost | Estimated<br>Fair Value | Weighted<br>Average<br>Rate |   |
|   | (Dollars in T     | housands)               |                             |                      |                   |                         |                             |   |
| Investment securities available-for-sale: |                   |                         |                             |                      |                   |                         |                             |   |
| Within 1 year                             | \$5,985           | \$6,027                 | 2.42                        | %                    | \$3,057           | \$3,081                 | 3.00                        | % |
| After 1 year through 5 years              | 55,299            | 56,593                  | 2.46                        | %                    | 55,631            | 56,586                  | 2.48                        | % |
| After 5 years through 10 years            | 94,946            | 96,674                  | 1.98                        | %                    | 103,268           | 104,208                 | 2.00                        | % |
| Over 10 years                             | 405,392           | 404,837                 | 1.91                        | %                    | 390,685           | 385,913                 | 1.91                        | % |
|   | \$561,622         | \$564,131               | 1.98                        | %                    | \$552,641         | \$549,788               | 1.99                        | % |
| Investment securities                     |                   |                         |                             |                      |                   |                         |                             |   |
| held-to-maturity:                         |                   |                         |                             |                      |                   |                         |                             |   |
| Within 1 year                             | \$500             | \$500                   | 1.30                        | %                    | \$—               | \$—                     |                             | % |
| After 1 year through 5 years              |                   |                         |                             | %                    | 500               | 500                     | 1.30                        | % |
|   | \$500             | \$500                   | 1.30                        | %                    | \$500             | \$500                   | 1.30                        | % |

Actual maturities of debt securities may differ from those presented above since certain obligations provide the issuer the right to call or prepay the obligation prior to scheduled maturity without penalty. At March 31, 2015, issuers of debt securities with an estimated fair value of \$12.0 million had the right to call or prepay the obligations. Of the \$12.0 million matures in 6 - 10 years. At December 31, 2014, issuers of debt securities with an estimated fair value of \$16.1 million had the right to call or prepay the obligations. Of the \$16.1 million, approximately \$5.0 million matures in 1 - 5 years, \$9.9 million matures in 6 - 10 years and \$1.2 million matures after ten years. MBSs and CMOs are included above based on their contractual maturities; the remaining lives, however, are expected to be shorter due to anticipated prepayments.

#### Security Sales

Security transactions are recorded on the trade date. When securities are sold, the adjusted cost of the specific security sold is used to compute the gain on loss on the sale. There were no security sales during the three-month periods ended March 31, 2015 and 2014.

#### <u>Table Of Contents</u> BROOKLINE BANCORP, INC. AND SUBSIDIARIES Notes to Unaudited Consolidated Financial Statements At and for the Three Months Ended March 31, 2015 and 2014

#### (4) Loans and Leases

The following tables present loan and lease balances and weighted average coupon rates for the originated and acquired loan and lease portfolios at the dates indicated:

|                               | At March 31   | , 2015    |     |             |          |     |             |          |    |
|-------------------------------|---------------|-----------|-----|-------------|----------|-----|-------------|----------|----|
|                               | Originated    |           |     | Acquired    |          |     | Total       |          |    |
|                               |               | Weighted  |     |             | Weighted |     |             | Weighted |    |
|                               | Balance       | Average   |     | Balance     | Average  |     | Balance     | Average  |    |
|                               |               | Coupon    |     |             | Coupon   |     |             | Coupon   |    |
|                               | (Dollars in T | housands) |     |             |          |     |             |          |    |
| Commercial real estate loans: |               |           |     |             |          |     |             |          |    |
| Commercial real estate        | ¢ 1 471 054   | 4.16      | 01  | ¢ 0.42 0.96 | 4.24     | 01  | ¢ 1 714 140 | 4 17     | 07 |
| mortgage                      | \$1,471,054   | 4.16      | %0  | \$243,086   | 4.24     | %0  | \$1,714,140 | 4.17     | %  |
| Multi-family mortgage         | 590,590       | 4.10      | %   | 61,910      | 4.48     | %   | 652,500     | 4.13     | %  |
| Construction                  | 132,229       | 3.71      | %   | 2,018       | 5.42     | %   | 134,247     | 3.73     | %  |
| Total commercial real estate  | 2 102 972     | 4.10      | 01  | 207.014     | 4 20     | 01  | 2 500 997   | 4 1 4    | %  |
| loans                         | 2,193,873     | 4.12      | %   | 307,014     | 4.30     | %   | 2,500,887   | 4.14     | %  |
| Commercial loans and leases:  |               |           |     |             |          |     |             |          |    |
| Commercial                    | 515,375       | 3.85      | %   | 44,969      | 4.33     | %   | 560,344     | 3.89     | %  |
| Equipment financing           | 602,045       | 6.88      | %   | 12,256      | 6.14     | %   | 614,301     | 6.87     | %  |
| Condominium association       | 52,707        | 4.59      | %   | —           | —        | %   | 52,707      | 4.59     | %  |
| Total commercial loans and    | 1,170,127     | 5.44      | 07- | 57 225      | 4.72     | 07- | 1 227 252   | 5.41     | %  |
| leases                        | 1,170,127     | 3.44      | 70  | 57,225      | 4.72     | %   | 1,227,352   | 3.41     | 70 |
| Indirect automobile loans     | 23,335        | 5.69      | %   |             | —        | %   | 23,335      | 5.69     | %  |
| Consumer loans:               |               |           |     |             |          |     |             |          |    |
| Residential mortgage          | 482,774       | 3.59      | %   | 96,220      | 3.81     | %   | 578,994     | 3.63     | %  |
| Home equity                   | 191,715       | 3.35      | %   | 100,483     | 3.85     | %   | 292,198     | 3.53     | %  |
| Other consumer                | 11,666        | 4.95      | %   | 162         | 16.61    | %   | 11,828      | 5.11     | %  |
| Total consumer loans          | 686,155       | 3.55      | %   | 196,865     | 3.84     | %   | 883,020     | 3.62     | %  |
| Total loans and leases        | \$4,073,490   | 4.41      | %   | \$561,104   | 4.18     | %   | \$4,634,594 | 4.39     | %  |
|                               |               |           |     |             |          |     |             |          |    |

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES

Notes to Unaudited Consolidated Financial Statements

At and for the Three Months Ended March 31, 2015 and 2014

|                               | At Decembe              | er 31, 2014 |    |           |          |    |             |          |               |
|-------------------------------|-------------------------|-------------|----|-----------|----------|----|-------------|----------|---------------|
|                               | Originated              |             |    | Acquired  |          |    | Total       |          |               |
|                               |                         | Weighted    |    |           | Weighted |    |             | Weighted |               |
|                               | Balance                 | Average     |    | Balance   | Average  |    | Balance     | Average  |               |
|                               |                         | Coupon      |    |           | Coupon   |    |             | Coupon   |               |
|                               | (Dollars in T           | Thousands)  |    |           |          |    |             |          |               |
| Commercial real estate loans: |                         |             |    |           |          |    |             |          |               |
| Commercial real estate        | \$1,425,621             | 4.18        | 0% | \$254,461 | 4.29     | 0% | \$1,680,082 | 4.20     | %             |
| mortgage                      | φ1, <del>4</del> 23,021 | 4.10        | 70 | ψ234,401  | 7.27     | 70 | \$1,000,002 | 4.20     |               |
| Multi-family mortgage         | 576,214                 | 4.11        | %  | 63,492    | 4.50     | %  | 639,706     | 4.15     | %             |
| Construction                  | 146,074                 | 3.79        | %  | 1,939     | 5.50     | %  | 148,013     | 3.81     | %             |
| Total commercial real estate  | 2,147,909               | 4.13        | 0% | 319,892   | 4.34     | 0% | 2,467,801   | 4.16     | %             |
| loans                         | 2,177,909               | 4.15        | 70 | 517,072   | т.5т     | 70 | 2,407,001   | 4.10     | $\mathcal{H}$ |
| Commercial loans and leases:  |                         |             |    |           |          |    |             |          |               |
| Commercial                    | 462,730                 | 3.88        |    | 51,347    | 4.14     | %  | 514,077     | 3.91     | %             |
| Equipment financing           | 587,496                 | 6.92        | %  | 13,928    | 6.22     | %  | 601,424     | 6.90     | %             |
| Condominium association       | 51,593                  | 4.60        | %  |           |          | %  | 51,593      | 4.60     | %             |
| Total commercial loans and    | 1,101,819               | 5.53        | 0% | 65,275    | 4.58     | %  | 1,167,094   | 5.48     | %             |
| leases                        |                         |             |    |           | 1.50     |    |             | 5.10     |               |
| Indirect automobile loans     | 316,987                 | 4.47        | %  |           |          | %  | 316,987     | 4.47     | %             |
| Consumer loans:               |                         |             |    |           |          |    |             |          |               |
| Residential mortgage          | 472,078                 | 3.60        |    | 99,842    | 3.77     | %  | 571,920     | 3.63     | %             |
| Home equity                   | 181,580                 | 3.35        | %  | 105,478   | 3.85     | %  | 287,058     | 3.53     | %             |
| Other consumer                | 11,580                  | 5.13        | %  | 167       | 16.35    | %  | 11,747      | 5.29     | %             |
| Total consumer loans          | 665,238                 | 3.56        | %  | 205,487   | 3.82     | %  | 870,725     | 3.62     | %             |
| Total loans and leases        | \$4,231,953             | 4.43        | %  | \$590,654 | 4.19     | %  | \$4,822,607 | 4.40     | %             |

The Company lends primarily in the eastern half of Massachusetts, southern New Hampshire and Rhode Island, with the exception of equipment financing, 35.5% of which is in the greater New York/New Jersey metropolitan area and 64.5% of which is in other areas in the United States of America at March 31, 2015, compared to 35.9% of which is in the greater New York/New Jersey metropolitan area and 64.1% of which is in other areas in the United States of America at December 31, 2014.

Competition for the indirect automobile loans increased significantly as credit unions and large national banks entered indirect automobile lending in a search for additional sources of income. That competition drove interest rates down and, in some cases, changed the manner in which interest rates are developed, from including a dealer-shared spread to imposing a dealer-based fee to originate the loan. Given this market condition, management ceased the Company's origination of indirect automobile loans in December 2014. For the quarter ended March 31, 2015, the Company sold over 90% of the portfolio for \$255.2 million, which resulted in a loss of \$11.8 thousand. Refer to Note 5, "Allowance for Loan and Lease Losses" for the impact of the sale on the Company's allowance for loan and lease losses.

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Accretable Yield for the Acquired Loan Portfolio

The following table summarizes activity in the accretable yield for the acquired loan portfolio for the periods indicated:

| Three Mon   | ths Ended Marc  | h  |
|-------------|---|--|
| 31,         |   |  |
| 2015        | 2014  |  |
| (In Thousar | nds)  |  |
| \$32,044    | \$45,789  |  |
| 1,440       | 1,440   |  |
| (2,824      | ) (4,728  | )  |
| \$30,660    | \$42,501  |  |
|             | 31,<br>2015<br>(In Thousar<br>\$32,044<br>1,440<br>(2,824 | 2015 2014<br>(In Thousands)<br>\$32,044 \$45,789<br>1,440 1,440<br>(2,824 ) (4,728 |

On a quarterly basis, subsequent to acquisition, management reforecasts the expected cash flows for acquired ASC 310-30 loans, taking into account prepayment speeds, probability of default and loss given defaults. Management compares cash flow projections per the reforecast to the original cash flow projections and determines whether any reduction in cash flow expectations is due to credit deterioration, or if the change in cash flow is related to noncredit events. This cash flow analysis is used to evaluate the need for a loan loss provision and/or prospective yield adjustments. During the three months ended March 31, 2015 and 2014, accretable yield adjustments totaling \$1.4 million were made for certain loan pools. These prospective accretable yield adjustments, which are subject to continued re-assessment, will be recognized over the remaining lives of those pools.

The aggregate remaining nonaccretable difference (representing both principal and interest) applicable to acquired loans and leases totaled \$2.1 million and \$3.6 million at March 31, 2015 and December 31, 2014, respectively.

Loans and Leases Pledged as Collateral

At March 31, 2015 and December 31, 2014, there were \$2.0 billion and \$1.6 billion, respectively, of loans and leases pledged as collateral for repurchase agreements; municipal deposits; treasury, tax and loan deposits; swap agreements; and FHLBB borrowings. The Banks did not have any outstanding FRB borrowings at March 31, 2015 and December 31, 2014.

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#### (5) Allowance for Loan and Lease Losses

The following tables present the changes in the allowance for loan and lease losses and the recorded investment in loans and leases by portfolio segment for the periods indicated:

|  | Three Mont   | hs Ended Mar  | ch 31, 2015                                       |                        |                        |                    |   |
|--|--|---|---|------------------------|------------------------|--------------------|---|
|  | Commercia  | Commercial  | Indirect  | Consumer               | Unallocated            | Total              |   |
|  | Real Estate  | Commercial  | Automobile  | Consumer               | Ullallocateu           | Total              |   |
|  | (In Thousan  | ids)  |   |                        |                        |                    |   |
| Balance at December 31, 2014                 | \$29,594   | \$15,957  | \$2,331   | \$3,359                | \$2,418                | \$53,659           |   |
| Charge-offs                                  | (388)  | (450)   | (820)   | (7)                    |                        | (1,665             | ) |
| Recoveries                                   |  | 212   | 581   | 18                     |                        | 811                |   |
| Provision (credit) for loan and lease losses | 254  | 3,365   | (1,634)   | 249                    | 67                     | 2,301              |   |
| Balance at March 31, 2015                    | \$29,460   | \$19,084  | \$458   | \$3,619                | \$2,485                | \$55,106           |   |
|  |  |   |   |                        |                        |                    |   |
|  |  |   |   |                        |                        |                    |   |
|  | Three Mont   | hs Ended Ma   | rch 31, 2014                                      |                        |                        |                    |   |
|  | Commercia  | 1   | Indirect  | Consumer               | Unallocated            | Total              |   |
|  | Commercia<br>Real Estate                                 | <sup>1</sup> Commercial                                       |   | Consumer               | Unallocated            | Total              |   |
|  | Commercia<br>Real Estate<br>(In Thousar                  | <sup>l</sup> Commercial<br>(ds)                               | Indirect<br>Automobile                            |                        |                        |                    |   |
| Balance at December 31, 2013                 | Commercia<br>Real Estate                                 | <sup>l</sup> Commercial<br>ads)<br>\$15,220                   | Indirect<br>Automobile<br>\$3,924                 | \$3,375                | Unallocated<br>\$2,932 | \$48,473           |   |
| Balance at December 31, 2013<br>Charge-offs  | Commercia<br>Real Estate<br>(In Thousar                  | <sup>l</sup> Commercial<br>(ds)                               | Indirect<br>Automobile                            |                        |                        |                    | ) |
| Charge-offs<br>Recoveries                    | Commercia<br>Real Estate<br>(In Thousar<br>\$23,022<br>— | <sup>1</sup> Commercial<br>(ds)<br>\$ 15,220<br>(551 )<br>251 | Indirect<br>Automobile<br>\$3,924<br>(289)<br>104 | \$3,375<br>(210)<br>29 | \$2,932<br>            | \$48,473           | ) |
| Charge-offs                                  | Commercia<br>Real Estate<br>(In Thousar                  | <sup>1</sup> Commercial<br>ids)<br>\$ 15,220<br>(551 )        | Indirect<br>Automobile<br>\$3,924<br>(289)        | \$3,375<br>(210)       |                        | \$48,473<br>(1,050 | ) |

The liability for unfunded credit commitments, which is included in other liabilities, was \$1.2 million, \$1.3 million and \$1.1 million at March 31, 2015, December 31, 2014 and March 31, 2014, respectively. The liability for unfunded credit commitments reflects changes in the estimate of loss exposure associated with certain unfunded credit commitments. No credit commitments were charged off against the liability account in the three-month periods ended March 31, 2015 and 2014.

#### Provision for Credit Losses

The provision for credit losses are set forth below for the periods indicated:

|   | Three Mor<br>31, | nths Ended Ma | arch |
|---|------------------|---------------|------|
|   | 2015             | 2014          |      |
|   | (In Thousa       | ands)         |      |
| Provision (credit) for loan and lease losses: |                  |               |      |
| Commercial real estate                        | \$254            | \$1,836       |      |
| Commercial                                    | 3,365            | 624           |      |
| Indirect automobile                           | (1,634           | ) (75         | )    |
| Consumer                                      | 249              | (84           | )    |
| Unallocated                                   | 67               | 116           |      |

| Total provision for loan and lease losses | 2,301   | 2,417   |
|---|---------|---------|
| Unfunded credit commitments               | (38)    | 26      |
| Total provision for credit losses         | \$2,263 | \$2,443 |

Procedure for Placing Loans and Leases on Nonaccrual

Accrual of interest on loans generally is discontinued when contractual payment of principal or interest becomes past due 90 days or, if in management's judgment, reasonable doubt exists as to the full timely collection of interest. Exceptions may be

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made if the loan has matured and is in the process of renewal or is well-secured and in the process of collection. When a loan is placed on nonaccrual status, interest accruals cease and uncollected accrued interest is reversed and charged against current interest income. Interest payments on nonaccrual loans are generally applied to principal. If collection of the principal is reasonably assured, interest payments are recognized as income on the cash basis. Loans are generally returned to accrual status when principal and interest payments are current, full collectability of principal and interest is reasonably assured and a consistent record of at least six consecutive months of performance has been achieved.

#### Allowance for Loan and Lease Losses Methodology

Management has established a methodology to determine the adequacy of the allowance for loan and lease losses that assesses the risks and losses inherent in the loan and lease portfolio. Additions to the allowance for loan and lease losses are made by charges to the provision for credit losses. Losses on loans and leases are charged off against the allowance when all or a portion of a loan or lease is considered uncollectible. Subsequent recoveries on loans previously charged off, if any, are credited to the allowance when realized.

The allowance for loan and lease losses consists of general, specific and unallocated reserves and reflects management's estimate of probable loan and lease losses inherent in the loan portfolio at the balance sheet date. Management uses a consistent and systematic process and methodology to evaluate the adequacy of the allowance for loan and lease losses on a quarterly basis. For purposes of determining the allowance for loan and lease losses, the Company has segmented certain loans and leases in the portfolio by product type into the following pools: (1) commercial real estate loans, (2) commercial loans and leases, (3) indirect automobile loans and (4) consumer loans. Portfolio segments are further disaggregated into classes based on the associated risks within the segments. Commercial real estate loans are divided into three classes: commercial real estate mortgage loans, multi-family mortgage loans and construction loans. Commercial loans and leases are divided into three classes: commercial loan segment is not divided into classes. Consumer loans are divided into three classes: residential mortgage loans, home equity loans and other consumer loans. A formula-based credit evaluation approach is applied to each group, coupled with an analysis of certain loans for impairment.

#### General Allowance

The general allowance related to loans collectively evaluated for impairment is determined using a formula-based approach utilizing the risk ratings of individual credits and loss factors derived from historic portfolio loss rates which includes estimates of incurred losses over an estimated loss emergence period ("LEP"). The LEP was generated utilizing a charge-off look-back analyses which studied the time from the first indication of elevated risk of repayment (or other early event indicating a problem) to eventual charge-off to support the LEP considered in the allowance calculation. This reserving methodology established the approximate number of months of a LEP that incurred losses should be carried for each portfolio. Other relevant qualitative factors include, but are not limited to, historic levels and trends in loan charge-offs and recoveries; past-due loans; risk-rated loans; classified loans and impaired loans; the pace of loan growth; underwriting policies and adherence to such policies; changes in credit concentration; the experience of lending personnel and management; trends in the economy and employment; business conditions; industry conditions; and political, legislative and regulatory changes. The general allowance related to the acquired loans collectively evaluated for impairment are determined based upon the degree, if any, of deterioration in the pooled loans subsequent to acquisition. The qualitative factors used in the determination are the same as those used for originated loans.

The general allowance for loan and lease losses was \$49.7 million at March 31, 2015, compared to \$50.1 million at December 31, 2014. The general portion of the allowance for loan and lease losses decreased by \$0.4 million during the three months ended March 31, 2015, largely a result of the sale of the indirect automobile portfolio, partially offset by growth in commercial real estate and commercial loan and lease portfolios. The sale of the indirect automobile portfolio resulted in a release of \$1.9 million in the general allowance for loan and lease losses.

# Specific Allowance

Specific valuation allowances are established for impaired originated loans with book values greater than the discounted present value of expected future cash flows or, in the case of collateral-dependent impaired loans, for any excess of a loan's book balance and the fair value of its underlying collateral. Specific valuation allowances are established for acquired loans

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with deterioration in the discounted present value of expected future cash flows since acquisitions or, in the case of collateral dependent impaired loans, for any increase in the excess of a loan's book balance greater than the fair value of its underlying collateral. A specific valuation allowance for losses on troubled debt restructured loans is determined by comparing the net carrying amount of the troubled debt restructured loan with the restructured loan's cash flows discounted at the original

effective rate. Impaired loans are reviewed quarterly with adjustments made to the calculated reserve as deemed necessary.

The specific allowance for loan and lease losses was \$2.9 million at March 31, 2015, compared to \$1.2 million at December 31, 2014. The specific allowance increased by \$1.7 million during the three months ended March 31, 2015, primarily due to one commercial relationship which was downgraded during the three months ended March 31, 2015.

# Unallocated Allowance

Determination of the unallocated portion of the allowance is a subjective process. Management believes the unallocated allowance is an important component of the total allowance because it addresses the probable inherent risk of loss that exists in that part of the Company's loan portfolio with repayment terms that extend over many years. It also helps to minimize the risk related to the margin of imprecision inherent in the estimation of the allocated components of the allowance. The Company has not allocated the unallocated portion of the allowance to the various loan categories and classes because such an allocation would imply a degree of precision that does not exist.

The unallocated allowance for loan and lease losses was \$2.5 million at March 31, 2015, compared to \$2.4 million at December 31, 2014. The unallocated portion of the allowance for loan and lease losses increased by \$0.1 million during the three months ended March 31, 2015, largely as the result of the increase in overall allowance for loan and lease losses.

# Credit Quality Assessment

At the time of loan origination, a rating is assigned based on the financial strength of the borrower and the value of assets pledged as collateral. The Company continually monitors the asset quality of the loan portfolio using all available information. The officer responsible for handling each loan is required to initiate changes to risk ratings when changes in facts and circumstances occur that warrant an upgrade or downgrade in a loan rating. Based on this information, loans demonstrating certain payment issues or other weaknesses may be categorized as delinquent, impaired, nonperforming and/or put on nonaccrual status. Additionally, in the course of resolving such loans, the Company may choose to restructure the contractual terms of certain loans to match the borrower's ability to repay the loan based on their current financial condition. If a restructured loan meets certain criteria, it may be categorized as a troubled debt restructuring.

The Company reviews numerous credit quality indicators when assessing the risk in its loan portfolio. For the commercial real estate mortgage, multi-family mortgage, construction, commercial, equipment financing, condominium association and other consumer loan and lease classes, the Company utilizes an eight-grade loan rating system, which assigns a risk rating to each borrower based on a number of quantitative and qualitative factors associated with a loan transaction. Factors considered include industry and market conditions; position within the industry; earnings trends; operating cash flow; asset/liability values; debt capacity; guarantor strength; management and controls; financial reporting; collateral; and other considerations. In addition, the Company's independent loan review group evaluates the credit quality and related risk ratings of the commercial real estate and commercial loan

portfolios. The results of these reviews are reported to the Board of Directors. For consumer loans, the Company primarily relies on payment status for monitoring credit risk.

The ratings categories used for assessing credit risk in the commercial real estate mortgage, multi-family mortgage, construction, commercial, equipment financing, condominium association and other consumer loan and lease classes are defined as follows:

1-4 Rating — Pass

Loan rating grades "1" through "4" are classified as "Pass," which indicates borrowers are performing in accordance with the terms of the loan and are less likely to result in loss due to the capacity of the borrower to pay and the adequacy of the value of assets pledged as collateral.

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5 Rating — Other Asset Especially Mentioned ("OAEM")

Borrowers exhibit potential credit weaknesses or downward trends deserving management's attention. If not checked or corrected, these trends will weaken the Company's asset and position. While potentially weak, currently these borrowers are marginally acceptable; no loss of principal or interest is envisioned.

#### 6 Rating — Substandard

Borrowers exhibit well-defined weaknesses that jeopardize the orderly liquidation of debt. Substandard loans may be inadequately protected by the current net worth and paying capacity of the obligors or by the collateral pledged, if any. Normal repayment from the borrower is in jeopardy. Although no loss of principal is envisioned, there is a distinct possibility that a partial loss of interest and/or principal will occur if the deficiencies are not corrected. Collateral coverage may be inadequate to cover the principal obligation.

#### 7 Rating — Doubtful

Borrowers exhibit well-defined weaknesses that jeopardize the orderly liquidation of debt with the added provision that the weaknesses make collection of the debt in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Serious problems exist to the point where partial loss of principal is likely.

8 Rating — Definite Loss

Borrowers deemed incapable of repayment. Loans to such borrowers are considered uncollectable and of such little value that continuation as active assets of the Company is not warranted.

Assets rated as "OAEM," "substandard" or "doubtful" based on criteria established under banking regulations are collectively referred to as "criticized" assets.

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#### Credit Quality Information

The following tables present the recorded investment in loans in each class at March 31, 2015 by credit quality indicator.

|                  | At March 31  | , 2015    |                   |            |           |             |          |
|------------------|--------------|-----------|-------------------|------------|-----------|-------------|----------|
|                  | Commercial   | Multi-    |                   |            | Equipment | Condominium | Other    |
|                  | Real Estate  | Family    | Construction Comm | Commercial | Financing | Association | Consumer |
|                  | Mortgage     | Mortgage  |                   |            | Tinaneing | Association | Consumer |
|                  | (In Thousand | ls)       |                   |            |           |             |          |
| Originated:      |              |           |                   |            |           |             |          |
| Loan rating:     |              |           |                   |            |           |             |          |
| Pass             | \$1,454,500  | \$589,373 | \$132,229         | \$499,770  | \$598,603 | \$52,707    | \$11,621 |
| OAEM             | 13,368       | 1,217     |                   | 6,665      | 896       |             |          |
| Substandard      | 3,186        |           |                   | 7,997      | 1,106     |             | 45       |
| Doubtful         |              | —         |                   | 943        | 1,440     |             |          |
| Total originated | 1,471,054    | 590,590   | 132,229           | 515,375    | 602,045   | 52,707      | 11,666   |
|                  |              |           |                   |            |           |             |          |
| Acquired:        |              |           |                   |            |           |             |          |
| Loan rating:     |              |           |                   |            |           |             |          |
| Pass             | 226,510      | 59,169    | 1,791             | 39,101     | 12,186    |             | 162      |
| OAEM             | 8,177        | 1,008     | 227               | 1,568      |           |             |          |
| Substandard      | 7,978        | 1,733     | —                 | 4,208      | 70        |             |          |
| Doubtful         | 421          |           |                   | 92         |           |             |          |
| Total acquired   | 243,086      | 61,910    | 2,018             | 44,969     | 12,256    |             | 162      |
|                  |              |           |                   |            |           |             |          |
| Total loans      | \$1,714,140  | \$652,500 | \$134,247         | \$560,344  | \$614,301 | \$52,707    | \$11,828 |

At March 31, 2015, there were no loans categorized as definite loss.

|                    | Indirect Automobile |           |   |  |  |
|--------------------|---------------------|-----------|---|--|--|
|                    | (In Thousands)      | (Percent) |   |  |  |
| Originated:        |                     |           |   |  |  |
| Credit score:      |                     |           |   |  |  |
| Over 700           | \$15,915            | 68.2      | % |  |  |
| 661-700            | 5,403               | 23.2      | % |  |  |
| 660 and below      | 1,781               | 7.6       | % |  |  |
| Data not available | 236                 | 1.0       | % |  |  |
| Total loans        | \$23,335            | 100.0     | % |  |  |

At March 31, 2015

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|                      | At March 31, 2015    |              |    |             |              |   |  |  |
|----------------------|----------------------|--------------|----|-------------|--------------|---|--|--|
|                      | Residential Mortgage |              |    | Home Equity |              |   |  |  |
|                      | (In Thousand         | ds) (Percent | t) | (In Thousan | ds)(Percent) |   |  |  |
| Originated:          |                      |              |    |             |              |   |  |  |
| Loan-to-value ratio: |                      |              |    |             |              |   |  |  |
| Less than 50%        | \$105,225            | 18.1         | %  | \$122,455   | 41.9         | % |  |  |
| 50% - 69%            | 194,651              | 33.6         | %  | 37,398      | 12.8         | % |  |  |
| 70% - 79%            | 162,574              | 28.1         | %  | 27,437      | 9.4          | % |  |  |
| 80% and over         | 18,015               | 3.1          | %  | 3,352       | 1.2          | % |  |  |
| Data not available   | 2,309                | 0.4          | %  | 1,073       | 0.4          | % |  |  |
| Total originated     | 482,774              | 83.3         | %  | 191,715     | 65.7         | % |  |  |
| Acquired:            |                      |              |    |             |              |   |  |  |
| Loan-to-value ratio: |                      |              |    |             |              |   |  |  |
| Less than 50%        | 18,962               | 3.3          | %  | 66,105      | 22.6         | % |  |  |
| 50% - 69%            | 34,476               | 6.0          | %  | 23,163      | 7.9          | % |  |  |
| 70% - 79%            | 22,022               | 3.8          | %  | 9,040       | 3.1          | % |  |  |
| 80% and over         | 16,114               | 2.8          | %  | 1,170       | 0.4          | % |  |  |
| Data not available   | 4,646                | 0.8          | %  | 1,005       | 0.3          | % |  |  |
| Total acquired       | 96,220               | 16.7         | %  | 100,483     | 34.3         | % |  |  |
| Total loans          | \$578,994            | 100.0        | %  | \$292,198   | 100.0        | % |  |  |
|                      |                      |              |    |             |              |   |  |  |

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The following tables present the recorded investment in loans in each class at December 31, 2014 by credit quality indicator.

| Originated:               | At December<br>Commercial<br>Real Estate<br>Mortgage<br>(In Thousand | Multi-<br>Family<br>Mortgage | Construction | Commercial | Equipment<br>Financing | Condominium<br>Association | Other<br>Consumer |
|---------------------------|--|------------------------------|--------------|------------|------------------------|----------------------------|-------------------|
| Loan rating:              |  |                              |              |            |                        |                            |                   |
| Pass                      | \$1,402,121  | \$574,972                    | \$146,074    | \$447,778  | \$583,340              | \$51,593                   | \$11,540          |
| OAEM                      | 22,491   | 1,242                        |              | 12,193     | 932                    |                            |                   |
| Substandard               | 1,009  |                              |              | 1,671      | 2,338                  |                            | 40                |
| Doubtful                  |  |                              |              | 1,088      | 886                    |                            |                   |
| Total originated          | 1,425,621  | 576,214                      | 146,074      | 462,730    | 587,496                | 51,593                     | 11,580            |
| Acquired:<br>Loan rating: |  |                              |              |            |                        |                            |                   |
| Pass                      | 237,439  | 60,837                       | 1,709        | 43,925     | 13,795                 |                            | 167               |
| OAEM                      | 8,351  | 713                          | 230          | 1,852      |                        |                            |                   |
| Substandard               | 8,250  | 1,942                        |              | 5,424      | 133                    |                            |                   |
| Doubtful                  | 421  |                              |              | 146        |                        |                            |                   |
| Total acquired            | 254,461  | 63,492                       | 1,939        | 51,347     | 13,928                 |                            | 167               |
| Total loans               | \$1,680,082  | \$639,706                    | \$148,013    | \$514,077  | \$601,424              | \$51,593                   | \$11,747          |

At December 31, 2014, there were no loans categorized as definite loss.

|                    | At December 31, 2014 |       |   |  |  |
|--------------------|----------------------|-------|---|--|--|
|                    | Indirect Automobile  |       |   |  |  |
|                    | (In Thousands)       |       |   |  |  |
| Originated:        |                      |       |   |  |  |
| Credit score:      |                      |       |   |  |  |
| Over 700           | \$262,160            | 82.7  | % |  |  |
| 661-700            | 43,422               | 13.7  | % |  |  |
| 660 and below      | 9,927                | 3.1   | % |  |  |
| Data not available | 1,478                | 0.5   | % |  |  |
| Total loans        | \$316,987            | 100.0 | % |  |  |

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|                      | At Decembe           | At December 31, 2014 |    |             |       |   |  |
|----------------------|----------------------|----------------------|----|-------------|-------|---|--|
|                      | Residential Mortgage |                      |    | Home Equity |       |   |  |
|                      | (In Thousand         | ds) (Percent         | :) | (In Thousan | t)    |   |  |
| Originated:          |                      |                      |    |             |       |   |  |
| Loan-to-value ratio: |                      |                      |    |             |       |   |  |
| Less than 50%        | \$105,342            | 18.4                 | %  | \$113,541   | 39.6  | % |  |
| 50% - 69%            | 179,319              | 31.4                 | %  | 35,660      | 12.4  | % |  |
| 70% - 79%            | 166,467              | 29.1                 | %  | 27,123      | 9.4   | % |  |
| 80% and over         | 19,335               | 3.4                  | %  | 4,195       | 1.5   | % |  |
| Data not available   | 1,615                | 0.3                  | %  | 1,061       | 0.4   | % |  |
| Total originated     | 472,078              | 82.6                 | %  | 181,580     | 63.2  | % |  |
| Acquired:            |                      |                      |    |             |       |   |  |
| Loan-to-value ratio: |                      |                      |    |             |       |   |  |
| Less than 50%        | 19,574               | 3.4                  | %  | 70,293      | 24.5  | % |  |
| 50% - 69%            | 35,131               | 6.2                  | %  | 22,581      | 7.9   | % |  |
| 70% - 79%            | 22,972               | 4.0                  | %  | 10,569      | 3.7   | % |  |
| 80% and over         | 16,268               | 2.8                  | %  | 1,178       | 0.4   | % |  |
| Data not available   | 5,897                | 1.0                  | %  | 857         | 0.3   | % |  |
| Total acquired       | 99,842               | 17.4                 | %  | 105,478     | 36.8  | % |  |
| Total loans          | \$571,920            | 100.0                | %  | \$287,058   | 100.0 | % |  |
|                      |                      |                      |    |             |       |   |  |

#### <u>Table Of Contents</u> BROOKLINE BANCORP, INC. AND SUBSIDIARIES Notes to Unaudited Consolidated Financial Statements At and for the Three Months Ended March 31, 2015 and 2014

Age Analysis of Past Due Loans and Leases

The following tables present an age analysis of the recorded investment in total loans and leases at March 31, 2015 and December 31, 2014.

| At March 31, 2015Past DueLoans and<br>Leases PastTotalCurrentTotal Loans<br>and LeasesDaysGreater<br>DaysTotalCurrentLoans and<br>LeasesOriginated:<br>Commercial real<br>estate loans:TotalCurrentTotal Loans<br>and LeasesOriginated:<br>Commercial real<br>estate mortgage\$1,122\$200\$1,501\$1,469,553\$1,471,054\$\$3,135Originated:<br>Commercial real<br>estate loans:<br>Commercial real<br>estate loans\$3,135Originated:<br>Commercial real<br>estate loans\$1,122\$200\$1,501\$1,469,553\$1,471,054\$\$3,135Originated:<br>Commercial real<br>estate loansConstruction <t< th=""><th>and December 51, 201</th><th></th><th>21 2015</th><th></th><th></th><th></th><th></th><th></th><th></th></t<>   | and December 51, 201                 |           | 21 2015  |         |          |             |             |             |            |
|--|--------------------------------------|-----------|----------|---------|----------|-------------|-------------|-------------|------------|
| $ \begin{array}{ c c c c c } Past Due & Past$ |                                      | At March  | 31, 2015 |         |          |             |             | <b>T</b> 1  |            |
| $ \begin{array}{c c c c c c c c c c c c c c c c c c c $  |                                      | Past Due  |          |         |          |             |             |             |            |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   |                                      |           |          | Than 90 | Total    | Current     |             | Than 90 Day | sLoans and |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   |                                      | (In Thous | ands)    | -       |          |             |             | _           | -          |
| estate mortgage\$1,79\$1,122\$200\$1,501\$1,469,553\$1,471,054\$ $=$ \$3,155Multi-family<br>mortgage590,590Construction132,229132,229Total commercial real<br>estate loans1791,1222001,5012,192,3722,193,873-3,135Commercial loans and<br>leases:36351,450515,375-8,810Equipment financing<br>association1,6593551,7753,789598,256602,045-2,321Condominium<br>association36336352,34452,707Total commercial<br>loans and leases2,8154073,8557,0771,163,0501,170,127-11,131Indirect automobile<br>loans:1,9576241302,71120,62423,335-468Consumer loans:-204363191,352191,715-2,290Home equity159-204363191,352191,715-235Other consumer<br>Loans246376711,59911,666-45Total consumer loans3563357401,431684,724686,155-2,570  | Commercial real estate loans:        |           |          |         |          |             |             |             |            |
| mortgage $        -$ Construction $        -$ Total commercial real<br>estate loans $179$ $1,122$ $200$ $1,501$ $2,192,372$ $2,193,873$ $  3,135$ Commercial loans and<br>leases: $   363$ $  8,810$ Equipment financing<br>association $363$ $  363$ $52,344$ $52,707$ $ -$ Total commercial<br>loans and leases $2,815$ $407$ $3,855$ $7,077$ $1,163,050$ $1,170,127$ $ 11,131$ Indirect automobile<br>consumer loans: $1,957$ $624$ $130$ $2,711$ $20,624$ $23,335$ $ 468$ Consumer loans: $ 204$ $363$ $191,352$ $191,715$ $ 2,290$ Home equity $159$ $ 204$ $363$ $191,352$ $191,715$ $ 2,355$ Other consumer $24$ $6$ $37$ $67$ $11,599$ $11,666$ $ 45$ Total consumer loans $356$ $335$ $740$ $1,431$ $684,724$ $686,155$ $ 2,570$  | estate mortgage                      | \$179     | \$1,122  | \$200   | \$1,501  | \$1,469,553 | \$1,471,054 | \$—         | \$3,135    |
| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$   | •                                    | _         | _        | —       | _        | 590,590     | 590,590     | —           |            |
| estate loans1791,1222001,3012,192,3722,193,873 $=$ 3,133Commercial loans and<br>leases:Commercial793522,0802,925512,450515,375 $-$ 8,810Equipment financing1,6593551,7753,789598,256602,045 $-$ 2,321Condominium<br>association363 $ -$ 36352,34452,707 $ -$ Total commercial<br>loans and leases2,8154073,8557,0771,163,0501,170,127 $-$ 11,131Indirect automobile<br>consumer loans:1,9576241302,71120,62423,335 $-$ 468Consumer loans:2,290Home equity159 $-$ 204363191,352191,715 $-$ 235Other consumer246376711,59911,666 $-$ 45Total consumer loans3563357401,431684,724686,155 $-$ 2,570  | Construction                         |           | _        |         |          | 132,229     | 132,229     |             |            |
| leases:Commercial793522,0802,925512,450515,375-8,810Equipment financing1,6593551,7753,789598,256602,045-2,321Condominium<br>association $363$ $363$ 52,344 $52,707$ Total commercial<br>loans and leases2,815407 $3,855$ $7,077$ $1,163,050$ $1,170,127$ - $11,131$ Indirect automobile1,957624130 $2,711$ $20,624$ $23,335$ -468Consumer loans:2,290Home equity159-204 $363$ 191,352191,715-2,35Other consumer246376711,59911,6664545Total consumer loans3563357401,431684,724686,155-2,570   |                                      | 179       | 1,122    | 200     | 1,501    | 2,192,372   | 2,193,873   |             | 3,135      |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$  | Commercial loans and                 | 1         |          |         |          |             |             |             |            |
| Equipment financing1,6593551,7753,789598,256 $602,045$ —2,321Condominium<br>association $363$ —— $363$ $52,344$ $52,707$ ——Total commercial<br>loans and leases2,815 $407$ $3,855$ $7,077$ $1,163,050$ $1,170,127$ — $11,131$ Indirect automobile $1,957$ $624$ $130$ $2,711$ $20,624$ $23,335$ — $468$ Consumer loans:Residential mortgage $173$ $329$ $499$ $1,001$ $481,773$ $482,774$ — $2,290$ Home equity $159$ — $204$ $363$ $191,352$ $191,715$ — $235$ Other consumer $24$ $6$ $37$ $67$ $11,599$ $11,666$ — $45$ Total consumer loans $356$ $335$ $740$ $1,431$ $684,724$ $686,155$ — $2,570$  |                                      |           |          |         |          |             |             |             |            |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$  |                                      |           |          | ,       | ,        | ,           | ,           |             | ,          |
| association $363$ $363$ $52,344$ $52,707$ Total commercial<br>loans and leases $2,815$ $407$ $3,855$ $7,077$ $1,163,050$ $1,170,127$ - $11,131$ Indirect automobile $1,957$ $624$ $130$ $2,711$ $20,624$ $23,335$ - $468$ Consumer loans: $499$ $1,001$ $481,773$ $482,774$ - $2,290$ Home equity $159$ - $204$ $363$ $191,352$ $191,715$ - $235$ Other consumer $24$ $6$ $37$ $67$ $11,599$ $11,666$ - $45$ Total consumer loans $356$ $335$ $740$ $1,431$ $684,724$ $686,155$ - $2,570$  |                                      | 1,659     | 355      | 1,775   | 3,789    | 598,256     | 602,045     |             | 2,321      |
| loans and leases2,8154073,8557,0771,163,0501,170,127—11,131Indirect automobile1,9576241302,71120,62423,335—468Consumer loans:Residential mortgage1733294991,001481,773482,774—2,290Home equity159—204363191,352191,715—235Other consumer246376711,59911,666—45Total consumer loans3563357401,431684,724686,155—2,570   | association                          | 363       | _        | _       | 363      | 52,344      | 52,707      | _           | _          |
| Consumer loans:Residential mortgage 173 $329$ $499$ $1,001$ $481,773$ $482,774$ — $2,290$ Home equity $159$ — $204$ $363$ $191,352$ $191,715$ — $235$ Other consumer $24$ $6$ $37$ $67$ $11,599$ $11,666$ — $45$ Total consumer loans $356$ $335$ $740$ $1,431$ $684,724$ $686,155$ — $2,570$  |                                      | 2,815     | 407      | 3,855   | 7,077    | 1,163,050   | 1,170,127   | —           | 11,131     |
| Home equity $159$ $ 204$ $363$ $191,352$ $191,715$ $ 235$ Other consumer $24$ $6$ $37$ $67$ $11,599$ $11,666$ $ 45$ Total consumer loans $356$ $335$ $740$ $1,431$ $684,724$ $686,155$ $ 2,570$  |                                      | 1,957     | 624      | 130     | 2,711    | 20,624      | 23,335      | —           | 468        |
| Home equity $159$ $ 204$ $363$ $191,352$ $191,715$ $ 235$ Other consumer $24$ $6$ $37$ $67$ $11,599$ $11,666$ $ 45$ Total consumer loans $356$ $335$ $740$ $1,431$ $684,724$ $686,155$ $ 2,570$  |                                      | 173       | 329      | 499     | 1,001    | 481,773     | 482,774     |             | 2,290      |
| Total consumer loans 356 335 740 1,431 684,724 686,155 2,570   |                                      |           |          |         |          |             |             |             | -          |
| The set of              | Other consumer                       | 24        | 6        | 37      | 67       | 11,599      | 11,666      | _           | 45         |
| Total originated loans   | Total consumer loans                 | 356       | 335      | 740     | 1,431    | 684,724     | 686,155     |             | 2,570      |
| and leases $5,307$ $2,488$ $4,925$ $12,720$ $4,060,770$ $4,073,490$ $ 17,304$  | Total originated loans<br>and leases | \$5,307   | \$2,488  | \$4,925 | \$12,720 | \$4,060,770 | \$4,073,490 | \$—         | \$17,304   |

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# BROOKLINE BANCORP, INC. AND SUBSIDIARIES Notes to Unaudited Consolidated Financial Statements At and for the Three Months Ended March 31, 2015 and 2014

|   | At March      | 31, 2015      |                            |             |                  |                           |   |       |
|---|---------------|---------------|----------------------------|-------------|------------------|---------------------------|---|-------|
|   | Past Due      |               |                            |             |                  |                           | Loans and<br>Leases Past                    |       |
|   | 31-60<br>Days | 61-90<br>Days | Greater<br>Than 90<br>Days | Total       | Current          | Total Loans<br>and Leases | Due Greater<br>Than 90 Days<br>and Accruing |       |
|   | (In Thous     | sands)        |                            |             |                  |                           |   |       |
| Acquired:   |               |               |                            |             |                  |                           |   |       |
| Commercial real estate loans:                             |               |               |                            |             |                  |                           |   |       |
| Commercial real estate mortgage                           | \$3,186       | \$387         | \$3,180                    | \$6,753     | \$236,333        | \$243,086                 | \$3,065                                     | \$115 |
| Multi-family mortgage                                     | 690           | —             | 2,188                      | 2,878       | 59,032           | 61,910                    | 2,188                                       |       |
| Construction  |               | 227           | —                          | 227         | 1,791            | 2,018                     | —   |       |
| Total commercial<br>real estate loans<br>Commercial loans | 3,876         | 614           | 5,368                      | 9,858       | 297,156          | 307,014                   | 5,253                                       | 115   |
| and leases:   |               |               |                            |             |                  |                           |   |       |
| Commercial<br>Equipment financing                         | 348<br>       | 594<br>—      | 3,309<br>62                | 4,251<br>62 | 40,718<br>12,194 | 44,969<br>12,256          | 624<br>72                                   | 3,229 |
| Total commercial loans and leases                         | 348           | 594           | 3,371                      | 4,313       | 52,912           | 57,225                    | 696   |       |