CENVEO, INC Form 10-Q May 06, 2009

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 10-Q

### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 28, 2009

Commission file number 1-12551

#### CENVEO, INC.

(Exact name of Registrant as specified in its charter.)

**COLORADO** 

84-1250533

(State or other jurisdiction of

(I.R.S. Employer Identification No.)

incorporation or organization)

ONE CANTERBURY GREEN 201 BROAD STREET STAMFORD, CT

(Address of principal executive offices)

06901

(Zip Code)

203-595-3000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Large accelerated filer o Accelerated filer x Non-accelerated filer o Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x
As of May 4, 2009 the registrant had 54,606,238 shares of common stock outstanding.

#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

### CENVEO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands) (unaudited)

	Mai	rch 28, 2009	January 3, 2009		
Assets					
Current assets:					
Cash and cash equivalents	\$	10,207	\$	10,444	
Accounts receivable, net		249,998		270,145	
Inventories		149,653		159,569	
Prepaid and other current assets		68,544		74,890	
Total current assets		478,402		515,048	
Property, plant and equipment, net		409,831		420,457	
Goodwill		311,183		311,183	
Other intangible assets, net		274,628		276,944	
Other assets, net		27,401		28,482	
Total assets	\$	1,501,445	\$	1,552,114	
Liabilities and Shareholders' Deficit					
Current liabilities:					
Current maturities of long-term debt	\$	16,481	\$	24,314	
Accounts payable		181,422		174,435	
Accrued compensation and related liabilities		32,953		37,319	
Other current liabilities		83,553		88,870	
Total current liabilities		314,409		324,938	
Long-term debt		1,244,741		1,282,041	
Deferred income taxes		25,955		26,772	
Other liabilities		137,717		139,318	
Commitments and contingencies					
Shareholders' deficit:					
Preferred stock		_	_		
Common stock		545		542	
Paid-in capital		274,852		271,821	
Retained deficit		(451,277)		(446,966)	
Accumulated other comprehensive loss		(45,497)		(46,352)	
Total shareholders' deficit		(221,377)		(220,955)	
Total liabilities and shareholders' deficit	\$	1,501,445	\$	1,552,114	

See notes to condensed consolidated financial statements.

### CENVEO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data) (unaudited)

	Three Months Ended					
	Marc	h 28, 2009	Mar	ch 29, 2008		
Net sales	\$	412,100	\$	534,328		
Cost of sales		348,316		436,298		
Selling, general and administrative		52,515		63,126		
Amortization of intangible assets		2,316		2,175		
Restructuring, impairment and other charges		8,732		9,749		
Operating income		221		22,980		
Interest expense, net		22,545		26,978		
Gain on early extinguishment of debt		(17,642)		_		
Other expense, net		35		461		
Loss from continuing operations before income taxes		(4,717)		(4,459)		
Income tax benefit		(530)		(1,716)		
Loss from continuing operations		(4,187)		(2,743)		
Loss from discontinued operations, net of taxes		(124)		(656)		
Net loss	\$	(4,311)	\$	(3,399)		
Loss per share – basic and diluted:						
Continuing operations	\$	(0.08)	\$	(0.05)		
Discontinued operations		<u> </u>		(0.01)		
Net loss	\$	(0.08)	\$	(0.06)		
Weighted average shares:						
Basic and diluted		54,352		53,715		

See notes to condensed consolidated financial statements.

# CENVEO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

	Three Months Ended				
	Marc	h 28, 2009	Mar	ch 29, 2008	
Cash flows from operating activities:					
Net loss	\$	(4,311)	\$	(3,399)	
Adjustments to reconcile net loss to net cash provided by operating					
activities:					
Loss from discontinued operations, net of taxes		124		656	
Depreciation and amortization, excluding non-cash interest expense		17,450		18,013	
Non-cash interest expense, net		485		390	
Gain on early extinguishment of debt		(17,642)		_	
Stock-based compensation provision		3,462		2,692	
Non-cash restructuring, impairment and other charges		3,334		3,456	
Deferred income taxes		(1,154)		(1,775)	
Gain on sale of assets		(47)		(294)	
Other non-cash charges, net		1,556		3,140	
Changes in operating assets and liabilities:					
Accounts receivable		19,329		35,195	
Inventories		9,040		(10,106)	
Accounts payable and accrued compensation and related liabilities		4,051		(3,442)	
Other working capital changes		2,268		12,955	
Other, net		(1,527)		(3,050)	
Net cash provided by operating activities		36,418		54,431	
Cash flows from investing activities:					
Capital expenditures		(9,150)		(9,097)	
Proceeds from sale of property, plant and equipment		363		348	
Net cash used in investing activities		(8,787)		(8,749)	
Cash flows from financing activities:					
Repayment of term loans		(19,328)		(1,800)	
Repayment of 8 % senior subordinated notes		(18,959)		_	
Repayment of 10½% senior notes		(3,250)		_	
Repayment of 7 % senior subordinated notes		(3,125)			
Repayments of other long-term debt		(2,242)		(1,806)	
Purchase and retirement of common stock upon vesting of RSUs		(431)		_	
Payment of fees on early extinguishment of debt		(94)		_	
(Repayments) borrowings under revolving credit facility, net		19,750		(45,200)	
Proceeds from exercise of stock options		_		288	
Net cash used in financing activities		(27,679)		(48,518)	
Effect of exchange rate changes on cash and cash equivalents		(189)		9	
Net decrease in cash and cash equivalents		(237)		(2,827)	
Cash and cash equivalents at beginning of year		10,444		15,882	
Cash and cash equivalents at end of quarter	\$	10,207	\$	13,055	

See notes to condensed consolidated financial statements.

## CENVEO, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements (the "Financial Statements") of Cenveo, Inc. and subsidiaries (collectively, "Cenveo" or the "Company") have been prepared in accordance with Rule 10-01 of Regulation S-X promulgated by the Securities and Exchange Commission (the "SEC") and, therefore, do not include all information and footnotes necessary for a fair presentation of financial position, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America ("GAAP"). In the opinion of the Company, however, the Financial Statements contain all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the Company's financial position, results of operations and cash flows as of and for the three month period ended March 28, 2009. The results of operations for the three month period ended March 28, 2009 are generally not indicative of the results to be expected for the full year. These Financial Statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended January 3, 2009 (the "Form 10-K").

It is the Company's practice to close its quarters on the Saturday closest to the last day of the calendar quarter. The reporting periods ending on March 28, 2009 and March 29, 2008 consist of 12 and 13 weeks, respectively.

#### **New Accounting Pronouncements**

Effective January 4, 2009, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 141R, Business Combinations ("SFAS 141R"). SFAS 141R establishes revised principles and requirements for how the Company will recognize and measure assets and liabilities acquired in a business combination. SFAS 141R is effective for business combinations completed on or after January 4, 2009 for the Company. In accordance with the transition guidance in SFAS 141R, the Company recorded a charge in the fourth quarter of 2008 to write-off acquisition-related costs. Acquisition-related costs are included in selling, general and administrative expenses in its condensed consolidated statement of operations. SFAS 141R did not have a material impact on the Company's condensed consolidated statement of operations for the three months ended March 28, 2009.

Effective January 4, 2009, the Company adopted SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51" ("SFAS 160"). SFAS 160 establishes accounting and reporting standards for the noncontrolling interests in a subsidiary and for the deconsolidation of a subsidiary. SFAS 160 had no impact on the Company's condensed consolidated financial statements at January 4, 2009.

Effective January 4, 2009, the Company adopted SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities: an amendment of FASB Statement No. 133" ("SFAS 161"). SFAS 161 changes the disclosure requirements for derivative instruments and hedging activities. SFAS 161 had no impact on the Company's condensed consolidated financial statements at January 4, 2009.

#### 2. Stock-Based Compensation

The Company did not issue any form of stock-based compensation in the first quarter of 2009. The only changes to the Company's stock-based compensation awards from the amounts presented as of January 3, 2009 were the vesting of 445,063 restricted stock units for shares of the Company's common stock and the cancellation or forfeiture of 20,000 stock options and 13,098 restricted share units.

Total stock-based compensation expense recognized in selling, general and administrative expenses in the Company's condensed consolidated statements of operations was \$3.5 million and \$2.7 million for the three months ended March 28, 2009 and March 29, 2008, respectively.

#### 3. Inventories

Inventories by major category are as follows (in thousands):

	M	Iarch 28,	Ja	anuary 3,	
		2009	2009		
Raw materials	\$	63,166	\$	67,236	
Work in process		22,734		27,011	
Finished goods		63,753		65,322	
	\$	149 653	\$	159 569	

#### 4. Property, Plant and Equipment

Property, plant and equipment are as follows (in thousands):

	N	1arch 28, 2009	Ja	anuary 3, 2009
Land and land improvements	\$	21,412	\$	21,421
Buildings and building improvements		111,142		111,208
Machinery and equipment		618,256		622,929
Furniture and fixtures		12,772		12,589
Construction in progress		16,229		14,558
		779,811		782,705
Accumulated depreciation		(369,980)		(362,248)
_	\$	409,831	\$	420,457

#### 5. Other Intangible Assets

Other intangible assets are as follows (in thousands):

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El
ying
ount
29,331
6,922
1,273
822
376
18,724
2

Intangible assets with indefinite lives:

Trademarks	127,500		127,500	127,500		127,500
Pollution credits	720	_	720	720	_	720
Total	\$ 314,689	\$ (40,061) \$	274,628	\$ 314,689	\$ (37,745) \$	276,944

As of March 28, 2009, the weighted average remaining amortization period for customer relationships was 17 years, trademarks and tradenames was 24 years, patents was five years, non-compete agreements was three years and other was 27 years.

Total pre-tax amortization expense for each of the five years in the period ending March 29, 2014 is estimated to be as follows: \$9.5 million, \$9.4 million, \$9.3 million, \$9.1 million and \$8.9 million, respectively.

#### 6. Long-Term Debt

Long-term debt is as follows (in thousands):

	ľ	March 28, 2009		January 3, 2009
Term loan, due 2013	\$	688,572	\$	707,900
7 % senior subordinated notes, due 2013		298,370		303,370
10½% senior notes, due 2016		170,000		175,000
8 % senior subordinated notes, due 2014 (\$39.6 million and				
\$72.3 million outstanding principal amount as of March 28,				
2009 and January 3, 2009, respectively)		40,268		73,581
Revolving credit facility, due 2012		27,750		8,000
Other		36,262		38,504
		1,261,222		1,306,355
Less current maturities		(16,481)		(24,314)
Long-term debt	\$	1,244,741	\$	1,282,041

#### Extinguishments

During the first quarter of 2009, the Company purchased in the open market and retired principal amounts of approximately \$32.7 million, \$5.0 million and \$5.0 million of its 8 % senior subordinated notes due 2014 (the "8 % Notes"), 10½% senior notes due 2016 (the "10½% Notes") and 7 % senior subordinated notes due 2013 (the "7 % Notes") respectively, for approximately \$19.0 million, \$3.3 million and \$3.1 million, respectively, plus accrued and unpaid interest. In connection with these repurchases, the Company recorded gains on early extinguishment of debt of \$17.6 million, which included the write-off of \$0.6 million of fair value increase related to the 8 % Notes, \$0.2 million of previously unamortized debt issuance costs and fees paid of \$0.1 million. These open market purchases were made within permitted restricted payment limits under the Company's debt agreements.

From March 29, 2009 through April 8, 2009, the Company purchased in the open market and retired principal amounts of approximately \$7.4 million of its 8 % Notes and approximately \$2.1 million of its 7 % Notes for approximately \$4.1 million and \$1.2 million, respectively, plus accrued and unpaid interest. In connection with these purchases, the Company will record gains on early extinguishment of debt of approximately \$4.3 million during the second quarter of 2009. These open market purchases were made within permitted restricted payment limits under the Company's debt agreements at the time of purchase.

#### Debt Compliance and Amendment of Amended Credit Facilities

The Company's revolving credit facility due 2012 (the "Revolving Credit Facility"), and its term loans and delayed-draw term loans due 2013 (the "Term Loans" and collectively with the Revolving Credit Facility the "Amended Credit Facilities"), contain two financial covenants that must be complied with: a minimum consolidated interest coverage ratio ("Interest Coverage Covenant") and a maximum consolidated leverage ratio ("Leverage Covenant"). The Company was in compliance with all debt agreement covenants as of March 28, 2009.

On April 24, 2009, the Company amended its Amended Credit Facilities with the consent of the lenders thereunder, which included, among other things, modifications to the Leverage Covenant and the Interest Coverage

Covenant. The Company's Leverage Covenant, which it must be in pro forma compliance with at all times, has been increased through March 31, 2010, and then proceeds to step down through the end of the term of the Amended Credit Facilities. The Company's Interest Coverage Covenant, which it must be in compliance with on a quarterly basis, has been reduced through December 31, 2009, and then proceeds to step up through the end of the term of the Amended Credit Facilities. Additionally, the calculations of the two financial covenants discussed above have been modified to permit the adding back of certain amounts.

#### 6. Long-Term Debt (Continued)

As conditions to the amendment, the Company agreed, among other things, to increase the pricing on all outstanding Revolving Credit Facility balances and Term Loans to include interest at the three-month London Interbank Offered Rate (LIBOR) plus a spread ranging from 400 basis points to 450 basis points, depending on the quarterly Leverage Covenant then in effect. Previously, the Company's LIBOR borrowing spread under the Revolving Credit Facility ranged from 175 basis points to 200 basis points, based upon the Leverage Covenant, and the LIBOR borrowing spread on the Term Loans was 200 basis points. Further, the amendment: (i) reduces the Revolving Credit Facility from \$200.0 million to \$172.5 million; (ii) increases the unfunded commitment fee paid to revolving credit lenders from 50 basis points to 75 basis points; (iii) eliminates the Company's ability to request a \$300.0 million incremental term loan facility; (iv) limits new unsecured debt and debt assumed from acquisitions; (v) eliminates the restricted payments basket while leverage exceeds certain thresholds; (vi) requires that certain additional financial information be delivered; (vii) lowers the annual amount that can be spent on capital expenditures; and (viii) increases certain mandatory prepayments. An amendment fee of 50 basis points was paid to all consenting lenders who approved the amendment. Except as provided in the amendment, all other provisions of the Company's Amended Credit Facilities remain in full force and effect.

In connection with the above amendment in the second quarter of 2009, the Company will incur a loss on extinguishment of debt of approximately \$5.0 million, of which approximately \$3.9 million relates to fees paid to consenting lenders and approximately \$1.1 million relates to the write-off of previously unamortized debt issuance costs. In addition, the Company will capitalize approximately \$3.4 million of third party costs and fees paid to consenting lenders and amortize them over the remaining life of the Amended Credit Facilities.

#### Interest Rate and Forward Starting Interest Rate Swaps

The Company enters into interest rate swap agreements to hedge interest rate exposure of notional amounts of its floating rate debt. As of March 28, 2009 and January 3, 2009, the Company had \$595.0 million of such interest rate swaps. The Company's hedges of interest rate risk were designated and documented at inception as cash flow hedges and are evaluated for effectiveness at least quarterly. Effectiveness of the hedges is calculated by comparing the fair value of the derivatives to hypothetical derivatives that would be a perfect hedge of floating rate debt. The accounting for gains and losses associated with changes in the fair value of cash flow hedges and the effect on the Company's condensed consolidated financial statements depends on whether the hedge is highly effective in achieving offsetting changes in fair value of cash flows of the liability hedged. As of March 28, 2009, the Company does not anticipate reclassifying any ineffectiveness into its results of operations for the next twelve months.

In June 2009, \$220.0 million of the \$595.0 million interest rate swap agreements will mature. In the fourth quarter of 2008, the Company entered into \$75.0 million of forward starting interest rate swaps to partially replace these maturing swap agreements.

The Company's interest rate swaps are valued using discounted cash flows, as no quoted market prices exist for the specific instruments. The primary inputs to the valuation are maturity and interest rate yield curves, specifically three-month LIBOR, using commercially available market sources. The interest rate swaps are categorized as Level 2 under SFAS No. 157, Fair value Measurements ("SFAS 157"). The table below presents the fair value of the Company's interest rate swaps (in thousands):

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	arch 28, 2009	January 3 2009			
Current Liabilities:					
Interest Rate Swaps	\$ 2,394	\$	4,483		
Long-Term Liabilities:					
Interest Rate Swaps	21,930		23,180		
Forward Starting Swaps	1,512		943		

#### 7. Restructuring, Impairment and Other Charges

The Company has one active and two residual cost savings plans: (i) the 2009 Cost Savings and Restructuring Plan and (ii) the 2007 Cost Savings and Integration Plan and the 2005 Cost Savings and Restructuring Plan.

#### 2009 Cost Savings and Restructuring Plan

In the first quarter of 2009, the Company developed and implemented a cost savings and restructuring plan to reduce its operating costs and realign its manufacturing platform in order to compete effectively during the current economic downturn. Accordingly, in the first quarter of 2009, the Company implemented cost savings initiatives throughout its operations and closed three envelope plants in Deer Park, New York, Boone, Iowa and Carlstadt, New Jersey, as well as one commercial printing plant in Easton, Maryland and consolidated their operations into other existing operations. As a result of these actions in the first quarter of 2009, the Company reduced headcount by approximately 400. The following tables present the details of the expenses recognized as a result of this plan.

#### 2009 Activity

Restructuring and impairment charges for the three months ended March 28, 2009 were as follows (in thousands):

	For	velopes, ms and abels		mmercial Printing	Total
Employee separation costs	\$	1,999	\$	3,194	\$ 5,193
Asset impairments		2,571		147	2,718
Equipment moving expenses		133		18	151
Lease termination expenses		_	_	184	184
Building clean-up and other expenses		7		187	194
Total restructuring and impairment charges	\$	4,710	\$	3,730	\$ 8,440

A summary of the activity charged to the restructuring liabilities for the 2009 Cost Savings and Restructuring Plan is as follows (in thousands):

	Le	ease	Employee			
	Termination		Separation Other			
	Co	osts	Costs	Exit Costs		Total
Balance at January 3, 2009	\$	—\$	_	- \$	<b>—</b> \$	
Accruals, net		184	5,193	345		5,722
Payments			(875)	(244)	)	(1,119)
Balance at March 28, 2009	\$	184 \$	4,318	\$ 101	\$	4,603

#### 2007 Cost Savings and Integration Plan

The following tables present the details of the expenses recognized as a result of this plan.

#### 2009 Activity

Restructuring and impairment charges for the three months ended March 28, 2009 were as follows (in thousands):

	Enve	elopes,						
	Forms and		Commercial					
	La	bels		Printing	Corporate			Total
Employee separation costs	\$	61	\$	82	\$	29	\$	172
Asset impairments, net of gain on sale		_	_	17		_	_	17
Equipment moving expenses		_	_	8		_	_	8
Lease termination expenses		13		54		3		70
Building clean-up and other expenses		8		192		18		218
Total restructuring and impairment charges	\$	82	\$	353	\$	50	\$	485

#### 7. Restructuring, Impairment and Other Charges (Continued)

#### 2008 Activity

Restructuring and impairment charges for the three months ended March 29, 2008 were as follows (in thousands):

	Env	elopes,				
	For	ms and	Commercial			
	L	abels	Printing			Total
Employee separation costs	\$	813	\$	730	\$	1,543
Asset impairments		152		_	_	152
Equipment moving expenses		48		67		115
Lease termination expenses		294		_		294
Building clean-up and other expenses		155		228		383
Total restructuring and impairment charges	\$	1,462	\$	1,025	\$	2,487

A summary of the activity charged to the restructuring liabilities for the 2007 Cost Savings and Integration Plan is as follows (in thousands):

		Lease Termination Costs		Employee Separation		Pension ithdrawal		
				Costs	Liabilities			Total
Balance at January 3, 2009	\$	3,589	\$	1,975	\$	1,800	\$	7,364
Accruals, net		70		172			_	242
Payments		(434)		(1,218)		_	-	(1,652)
Balance at March 28, 2009	\$	3,225	\$	929	\$	1,800	\$	5,954

#### 2005 Cost Savings and Restructuring Plan

The following tables present the details of the expenses recognized as a result of this plan.

#### 2009 Activity

Restructuring and impairment charges (income) for the three months ended March 28, 2009 were as follows (in thousands):

	Envelop	pes,			
	Forms	and C	Commercial		
	Labe	ls	Printing	Corporate	Total
Employee separation costs	\$	—\$	_	\$	-\$ —
Asset impairments				_	
Equipment moving expenses		_	_	_	
Lease termination expenses		(41)	20	67	46
Building clean-up and other expenses		5	(244)	_	- (239)
Total restructuring and impairment charges					
(income)	\$	(36) \$	(224)	\$ 67	\$ (193)

#### 7. Restructuring, Impairment and Other Charges (Continued)

#### 2008 Activity

Restructuring and impairment charges for the three months ended March 29, 2008 were as follows (in thousands):

	Env	elopes,					
	Forms and		C	ommercial			
	Labels			Printing	g Corporate		Total
Employee separation costs	\$	13	\$	122	\$	68	\$ 203
Asset impairments, net of gain on sale		_	_	(476)		_	(476)
Equipment moving expenses		_	_	322		_	322
Lease termination expenses		32			_	34	66
Building clean-up and other expenses		148		361		_	509
Total restructuring and impairment charges	\$	193	\$	329	\$	102	\$ 624

A summary of the activity charged to the restructuring liabilities for the 2005 Cost Savings and Restructuring Plan is as follows (in thousands):

		Lease ermination Costs	Employee Separation Costs	With	nsion ndrawal bilities		Total	
Balance at January 3, 2009	\$	3,877	\$	—\$	208	\$	4,085	
Accruals, net		46		_	_	_	46	
Payments		(948)		_	(29)		(977)	
Balance at March 28, 2009	\$	2,975	\$	—\$	179	\$	3,154	

#### Other Charges

In connection with the internal review conducted by outside counsel under the direction of the Company's audit committee in the first quarter of 2008, the Company incurred a non-recurring charge in 2008 of approximately \$6.7 million for professional fees.

#### Liabilities Related to Exit Activities from Acquisitions

The Company recorded liabilities in the purchase price allocation in connection with its plans to exit certain activities of prior year acquisitions. A summary of the activity recorded for these liabilities is as follows (in thousands):

	Lease			
	Teri	mination		
	(	Costs		
Balance at January 3, 2009	\$	2,264		
Accruals, net		_		
Payments		(134)		
Balance at March 28, 2009	\$	2,130		

#### 8. Pension Plans

The components of the net periodic pension expense for the Company's pension plans and other postretirement benefit plans are as follows (in thousands):

		Pension and							
		Postretirement Plans							
		Three Months Ended							
	N	March 28,							
		2009	2008						
Service cost	\$	99	\$	119					
Interest cost		2,493		2,581					
Expected return on plan assets		(1,926)		(2,685)					
Net amortization and deferral				2					
Recognized net actuarial loss		588		56					
Net periodic pension expense	\$	1,254	\$	73					

Interest cost on projected benefit obligation includes \$0.2 million and \$0.3 million related to the Company's postretirement plans in the three months ended March 28, 2009 and March 29, 2008, respectively.

For the three months ended March 28, 2009, the Company made contributions of \$1.2 million to its pension plans and postretirement plans. The Company expects to contribute approximately \$6.1 million to its pension plans and postretirement plans for the remainder of 2009.

#### 9. Commitments and Contingencies

The Company is party to various legal actions that are ordinary and incidental to its business. While the outcome of pending legal actions cannot be predicted with certainty, management believes the outcome of these various proceedings will not have a material adverse effect on the Company's consolidated financial condition or results of operations.

#### 10. Comprehensive Loss

A summary of comprehensive loss is as follows (in thousands):

	Three Months Ended					
	Ma	arch 28,	M	March 29,		
		2009	2008			
Net loss	\$	(4,311)	\$	(3,399)		
Other comprehensive income (loss):						
Unrealized gain (loss) on cash flow hedges		1,555		(9,359)		
Currency translation adjustment		(700)		(1,250)		
Comprehensive loss	\$	(3,456)	\$	(14,008)		

#### 11. Loss per Share

Basic loss per share is computed based upon the weighted average number of common shares outstanding for the period. Diluted loss per share reflects the potential dilution that could occur if options, restricted stock and restricted share units ("RSUs") to issue common stock were exercised under the treasury stock method. The only Company securities as of March 28, 2009 that could dilute basic loss per share for periods subsequent to March 28, 2009 that were not included in the computation of diluted earnings per share are (i) outstanding stock options which are exercisable into 2,901,975 shares of the Company's common stock and (ii) 2,122,628 shares of restricted stock and RSUs.

#### 11. Loss per Share (Continued)

The following table sets forth the computation of basic and diluted loss per share for the periods ended (in thousands, except per share data):

	Three Months Ended					
	M	arch 28,	March 29,			
		2009		2008		
Numerator for basic and diluted loss per share:						
Loss from continuing operations	\$	4,187	\$	2,743		
Loss from discontinued operations, net of taxes		124		656		
Net loss	\$	4,311	\$	3,399		
Denominator weighted average common shares outstanding:						
Basic and diluted shares		54,352		53,715		
Loss per share – basic and diluted:						
Continuing operations	\$	0.08	\$	0.05		
Discontinued operations		_		0.01		
Net loss	\$	0.08	\$	0.06		

#### 12. Segment Information

The Company operates in two segments: the envelopes, forms and labels segment and the commercial printing segment. The envelopes, forms and labels segment specializes in the design, manufacturing and printing of: (i) custom and direct mail envelopes developed for the advertising, billing and remittance needs of a variety of customers, including financial services companies; (ii) custom labels and specialty forms sold through an extensive network of resale distributors for industries including food and beverage, manufacturing and pharmacy chains; and (iii) stock envelopes, labels and business forms generally sold to independent distributors, office-products suppliers and office-products retail chains. The commercial printing segment provides print, design and content management offerings, including: (i) high-end printed materials, which includes a wide range of premium products for major national and regional customers; (ii) general commercial printing products for regional and local customers; (iii) scientific, technical and medical journals and special interest and trade magazines for non-profit organizations, educational institutions and specialty publishers; and (iv) specialty packaging and high quality promotional materials for multinational consumer products companies.

Operating income of each segment includes substantially all costs and expenses directly related to the segment's operations. Corporate expenses include corporate general and administrative expenses (Note 2).

Corporate identifiable assets primarily consist of cash and cash equivalents, deferred financing fees, deferred tax assets and other assets.

#### 12. Segment Information (Continued)

The following tables present certain segment information (in thousands):

	Three Months Ended					
	N	March 28,	N.	Iarch 29,		
Net sales:		2009		2008		
Envelopes, forms and labels	\$	182,431	\$	238,137		
Commercial printing	Ψ	229,669	Ψ	296,191		
Total	\$	412,100	\$	534,328		
Total	Ψ	112,100	Ψ	331,320		
Operating income (loss):						
Envelopes, forms and labels	\$	8,406	\$	25,626		
Commercial printing		1,430		11,278		
Corporate		(9,615)		(13,924)		
Total	\$	221	\$	22,980		
Restructuring, impairment and other charges:						
Envelopes, forms and labels	\$	4,756	\$	1,655		
Commercial printing		3,859		1,354		
Corporate		117		6,740		
Total	\$	8,732	\$	9,749		
				150		
Net sales by product line:						
Envelopes	\$	126,675	\$	165,668		
Commercial printing		155,775		201,405		
Journals and periodicals		73,333		93,845		
Labels and business forms		56,317		73,410		
Total	\$	412,100	\$	534,328		
Intercompany sales:						
Envelopes, forms and labels to commercial printing	\$	1,367	\$	1,234		
Commercial printing to envelopes, forms and labels		540		1,514		
Total	\$	1,907	\$	2,748		
	_		_	_		
		March 28, January				
Y1	20	09	200	9		
Identifiable assets:	ф	601 100	Φ.	(24.7(0		
Envelopes, forms and labels	\$	601,180	\$	624,760		
Commercial printing		837,310		863,224		
Corporate	Ф	62,955		64,130		
Total	\$	1,501,445		1,552,114		

#### 13. Condensed Consolidating Financial Information

Cenveo is a holding company ("Parent Company"), which is the ultimate parent of all Cenveo subsidiaries. In January 2004, the Parent Company's wholly owned subsidiary, Cenveo Corporation (the "Subsidiary Issuer"), issued 7 % Notes and, in connection with the acquisition of Cadmus Communications Corporation ("Cadmus"), assumed Cadmus' 8 % Notes (the "Subsidiary Issuer Notes"), which are fully and unconditionally guaranteed, on a joint and several basis, by the Parent Company and substantially all of its wholly-owned subsidiaries (the "Guarantor Subsidiaries").

Presented below is condensed consolidating financial information for the Parent Company, the Subsidiary Issuer, the Guarantor Subsidiaries and Non-Guarantor Subsidiaries for the three months ended March 28, 2009 and March 29, 2008. The condensed consolidating financial information has been presented to show the nature of assets held, results of operations and cash flows of the Parent Company, the Subsidiary Issuer, the Guarantor Subsidiaries and Non-Guarantor Subsidiaries, assuming the guarantee structure of the Subsidiary Issuer Notes was in effect at the beginning of the periods presented.

The supplemental condensed consolidating financial information reflects the investments of the Parent Company in the Subsidiary Issuer, the Guarantor Subsidiaries and Non-Guarantor Subsidiaries using the equity method of accounting. The Company's primary transactions with its subsidiaries other than the investment account and related equity in net loss of unconsolidated subsidiaries are the intercompany payables and receivables between its subsidiaries.

#### 13. Condensed Consolidating Financial Information (Continued)

## CENVEO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATING BALANCE SHEET March 28, 2009 (in thousands)

	Parent company	Subsidiary Issuer	Guarantor ubsidiaries		Von-Guaraı Subsidiari			liminations	Co	onsolidated
Assets										
Current assets:										
Cash and cash										
equivalents	\$ _	5,040	\$ 634		\$ 4,53	33	\$	_	\$	10,207
Accounts receivable,										
net	_	124,066	119,627		6,30	)5			-	249,998
Inventories	_	81,209	67,018		1,42	26		_	-	149,653
Notes receivable										
from subsidiaries		39,213		_	_	_	_	(39,213)		
Prepaid and other										
current assets	_	54,658	11,671		2,21	5		_	-	68,544
Total current										
assets		304,186	198,950		14,47	79		(39,213)		478,402
Investment in										
subsidiaries	(221,377)	1,385,122	8,739			_	_	(1,172,484)		_
Property, plant and										
equipment, net	_	162,143	247,294		39	94		_	-	409,831
Goodwill	_	29,245	281,938			_	-	_	-	311,183
Other intangible assets,										
net	_	8,988	265,640			_	_	_	-	274,628
Other assets, net		21,172	5,903		32			_	-	27,401
Total assets	\$ (221,377) \$	1,910,856	\$ 1,008,464		\$ 15,19	99	\$	(1,211,697)	\$	1,501,445
Liabilities and										
Shareholders' Equity										
(Deficit)										
Current liabilities:										
Current maturities of										
long-term debt	\$ _	,	\$ 8,015		•		\$	<u> </u>	\$	16,481
Accounts payable		107,481	72,142		1,79	99		_	-	181,422
Accrued										
compensation and										
related liabilities	_	20,596	12,357			_	-	_	-	32,953
Other current										
liabilities	_	66,963	15,574		1,01			<u> </u>	_	83,553
	_	691,345	(695,793)	)	4,44	18		_	-	_

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Intercompany						
payable (receivable)						
Notes payable to						
issuer	_	_	39,213		(39,213)	
Total current						
liabilities	_	894,851	(548,492)	7,263	(39,213)	314,409
Long-term debt	_	1,223,619	21,122	_	_	1,244,741
Deferred income tax						
liability (asset)		(59,585)	86,343	(803)		25,955
Other liabilities	_	73,348	64,369	_	_	137,717
Shareholders' equity						
(deficit)	(221,377)	(221,377)	1,385,122	8,739	(1,172,484)	(221,377)
Total liabilities and						
shareholders' equity						
(deficit)	\$ (221,377) \$	1,910,856 \$	1,008,464 \$	15,199 \$	(1,211,697) \$	1,501,445

#### 13. Condensed Consolidating Financial Information (Continued)

### CENVEO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

For the three months ended March 28, 2009 (in thousands)

Non-

	Parent	Subsidiary	Guarantor	Guarantor		
	Company	Issuer	Subsidiaries	Subsidiaries	Eliminations	Consolidated
Net sales		<b>-</b> \$ 194,866	\$ 212,442	\$ 4,792		\$ 412,100
Cost of sales	_	- 166,643	178,831	2,842	_	- 348,316
Selling, general and						
administrative	_	_ 31,384	21,028	103	_	- 52,515
Amortization of						
intangible assets	-	_ 101	2,215	_		- 2,316
Restructuring,						
impairment and other						
charges	-	- 4,229	4,503	_		- 8,732
Operating income (loss)	_	<b>–</b> (7,491)	5,865	1,847	_	- 221
Interest expense						
(income), net	-	_ 22,235	336	(26)	_	- 22,545
Intercompany interest						
expense (income)	_	- (284)	284	_		
Gain on early						
extinguishment of debt	_	<b>—</b> (17,642)	-			- (17,642)
Other (income) expense,						
net	_	_ 248	54	(267)	_	- 35
Income (loss) from						
continuing operations						
before income taxes and						
equity in income of						
unconsolidated						
subsidiaries	-	<b>—</b> (12,048)	5,191	2,140	_	- (4,717)
Income tax expense						
(benefit)	_	- (2,362)	1,778	54	_	- (530)
Income (loss) from						
continuing operations						
before equity in income						
of unconsolidated						
subsidiaries	-	- (9,686)	3,413	2,086	_	- (4,187)
Equity in income of						
unconsolidated						
subsidiaries	(4,311)	5,499	2,086	_	- (3,274)	

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Income (loss) from						
continuing operations	(4,311)	(4,187)	5,499	2,086	(3,274)	(4,187)
Loss from discontinued						
operations, net of taxes	_	(124)	_	_	_	(124)
Net income (loss)	\$ (4,311) \$	(4,311) \$	5,499 \$	2,086 \$	(3,274) \$	(4,311)

#### 13. Condensed Consolidating Financial Information (Continued)

### CENVEO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the three months ended March 28, 2009 (in thousands)

	Parent	Subsidiary Issuer	Guarantor Subsidiaries	Non- Guarantor	Eliminations	Cancalidated
Cash flows from operating	Company	Issuer	Subsidiaries	Substataties	Eliminations	Consolidated
activities:						
Net cash provided by						
(used in) operating activities	\$ 3,462	\$ (5,730)	\$ 38,636	\$ 50	\$ _	-\$ 36,418
Cash flows from investing	Ψ 3,102	ψ (2,730)	Ψ 20,020	Ψ 20	Ψ	\$ 50,110
activities:						
Capital expenditures	_	- (4,258)	(4,892)	<u> </u>	_	- (9,150)
Intercompany note	_	$- \qquad (18)$	_	_	- 18	
Proceeds from sale of		,				
property, plant and equipment	_	_ 1	362			- 363
Net cash (used in)						
provided by						
investing activities	-	- (4,275)	(4,530)	_	- 18	(8,787)
Cash flows from financing						
activities:						
Repayment of term loans	_	- (19,328)	_			- (19,328)
Repayment of 8 % senior						
subordinated notes	_	- (18,959)	_			- (18,959)
Repayment of 10½%						
senior notes	_	- (3,250)	_			- (3,250)
Repayment of 7 % senior						
subordinated notes	_	- (3,125)	_			- (3,125)
Repayments of other						
long-term debt	_	$- \qquad (155)$	(2,087)	_		- (2,242)
Purchase and retirement of						
common stock upon						
vesting of RSUs	(431)	_				- (431)
Payment of fees on early						
extinguishment of debt	_	<b>–</b> (94)	_	_		- (94)
(Repayments) borrowings						
under revolving credit facility,						
net	<u>-</u>	_ 19,750	_			- 19,750
Intercompany note	-		- 18		- (18)	_
Intercompany advances	(3,031)		(32,456)	(4)		
Net cash (used in)	(3,462)	10,330	(34,525)	(4)	(18)	(27,679)
provided by financing						

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activities						
Effect of exchange rate						
changes on cash and cash						
equivalents				(189)		(189)
Net (decrease)						
increase in cash and cash						
equivalents	_	325	(419)	(143)	<u>—</u>	(237)
Cash and cash equivalents at						
beginning of year	_	4,715	1,053	4,676		10,444
Cash and cash equivalents at						
end of quarter	\$ <b>—</b> \$	5,040 \$	634 \$	4,533 \$	<b>-</b> \$	10,207

#### 13. Condensed Consolidating Financial Information (Continued)

#### CENVEO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATING BALANCE SHEET January 3, 2009

(in thousands)

	Parent Company		Subsidiary Issuer		Guarantor ubsidiaries		on-Guarantor Subsidiaries	Eliminations	Co	onsolidated
Assets	•									
Current assets:										
Cash and cash										
equivalents	\$	-\$	4,715	\$	1,053	\$	4,676	\$ -	_\$	10,444
Accounts receivable,										
net		—	127,634		137,746		4,765	-		270,145
Inventories		—	86,219		72,149		1,201	-		159,569
Notes receivable from										
subsidiaries		_	39,195		-			- (39,195)	)	_
Prepaid and other										
current assets			62,961		9,879		2,050	-		74,890
Total current assets			320,724		220,827		12,692	(39,195)	)	515,048
Investment in subsidiaries	(220,95	55)	1,380,326		7,063			- (1,166,434)	)	
Property, plant and										
equipment, net			165,140		254,841		476	-		420,457
Goodwill			29,245		281,938					311,183
Other intangible assets,										
net		_	9,089		267,855		_			276,944
Other assets, net		—	21,936		6,205		341	-		28,482
Total assets	\$ (220,95	(5) \$	1,926,460	\$	1,038,729	\$	13,509	\$ (1,205,629)	\$	1,552,114
Liabilities and										
Shareholders' (Deficit)										
Equity										
Current liabilities:										
Current maturities of										
long-term debt	\$	-\$	15,956	\$	8,358	\$	S —	-\$ -	_\$	24,314
Accounts payable		—	99,150		73,402		1,883	_	_	174,435
Accrued compensation										
and related liabilities		—	21,311		16,008		_		_	37,319
Other current liabilities		_	74,653		13,302		915	_	_	88,870
Intercompany payable										
(receivable)		—	658,885		(663,337)	)	4,452	-	_	_
Notes payable to issuer		_	_	_	39,195			(39,195)	)	
Total current										
liabilities		—	869,955		(513,072)	)	7,250	(39,195)		324,938

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Long-term debt	_	1,259,175	22,866	_	_	1,282,041
Deferred income tax						
liability (asset)	_	(56,500)	84,076	(804)	_	26,772
Other liabilities	<u> </u>	74,785	64,533	<u> </u>	<u>—</u>	139,318
Shareholders' (deficit)						
equity	(220,955)	(220,955)	1,380,326	7,063	(1,166,434)	(220,955)
Total liabilities and						
shareholders' (deficit)						
equity	\$ (220,955) \$	1,926,460 \$	1,038,729 \$	13,509 \$	(1,205,629) \$	1,552,114

# CENVEO, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

# 13. Condensed Consolidating Financial Information (Continued)

# CENVEO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS For the three months ended March 29, 2008

(in thousands)

Non-

							11011				
		Parent S	Subsidiary	G	uarantor	Gua	arantor				
	Co	mpany	Issuer	Sul	bsidiaries	Subs	sidiaries	Elimi	inations	Con	solidated
Net sales	\$	<b>—</b> \$	260,292	\$	269,624	\$	4,412	\$	_	_\$	534,328
Cost of sales		_	218,786		214,254		3,258		_	_	436,298
Selling, general and											
administrative		_	36,468		26,507		151		_	_	63,126
Amortization of intangible											
assets		_	111		2,064		_	_	_		2,175
Restructuring, impairment											
and other charges		_	9,708		41		_	_	_	_	9,749
Operating income (loss)		_	(4,781)		26,758		1,003		_	_	22,980
Interest expense, net		_	26,560		437		(19)		_	_	26,978
Intercompany interest			•				, i				
expense (income)		_	(944)		944		_	_	_	_	
Other expense, net		_	186		275		_	_	_	_	461
Income (loss) from											
continuing operations before											
income taxes and equity in											
income of unconsolidated											
subsidiaries		_	(30,583)		25,102		1,022		_	_	(4,459)
Income tax expense (benefit)		_	(3,823)		2,107		_	_	_	_	(1,716)
Income (loss) from					·						
continuing operations before											
equity in income of											
unconsolidated subsidiaries		_	(26,760)		22,995		1,022		_	_	(2,743)
Equity in income of											
unconsolidated subsidiaries		(3,399)	24,017		1,022		_	_	(21,640)		_
Income (loss) from											
continuing operations		(3,399)	(2,743)		24,017		1,022		(21,640)		(2,743)
Loss from discontinued											
operations, net of taxes		_	(656)		_	_	_	_	_	_	(656)
Net income (loss)	\$	(3,399) \$	(3,399)	\$	24,017	\$	1,022	\$	(21,640)	\$	(3,399)
		•	· ·						•		· · · · · · · · · · · · · · · · · · ·

# CENVEO, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

# 13. Condensed Consolidating Financial Information (Continued)

# CENVEO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the three months ended March 29, 2008 (in thousands)

	Parent Subsidiary Company Issuer		Non- Guarantor Guarantor Subsidiaries Subsidiaries El			Fliminatio	Eliminations Consolidated			
Cash flows from operating	mpany		155401	Su	osidiaries	54	iosiaiaries	Diffiffiation	5115	Consondated
activities:										
Net cash provided by										
operating activities	\$ 2,692	\$	13,903	\$	37,668	\$	168	\$		\$ 54,431
Cash flows from investing	 _,-,-,-	_	,-		2.,000			· ·		
activities:										
Intercompany note	_	_	683		_	_	_	- (6	583)	_
Capital expenditures	_	_	(1,712)		(7,385)		_	_	_	(9,097)
Proceeds from sale of										
property, plant and equipment	_	_	195		153		_	_	_	348
Net cash used in										
investing activities	_	_	(834)		(7,232)		_	- (6	583)	(8,749)
Cash flows from financing										
activities:										
Repayments under										
revolving credit facility, net	_	_	(45,200)		_	_	_	_		(45,200)
Proceeds from exercise of										
stock options	288		_	_	_	_	_	_		288
Repayments of term loans	_	_	(1,800)		_	_	_	_		(1,800)
Repayments of other										
long-term debt	_	_	(97)		(1,709)		_	_		(1,806)
Intercompany note	_	_	_	_	(683)		_	- 6	583	_
Intercompany advances	(2,980)		29,630		(26,841)		191		_	
Net cash (used in)										
provided by financing										
activities	(2,692)		(17,467)		(29,233)		191	6	583	(48,518)
Effect of exchange rate										
changes on cash and cash										
equivalents	_	_	_	_	9		_	_	_	9
Net (decrease) increase										
in cash and cash equivalents	_	_	(4,398)		1,212		359		_	(2,827)
Cash and cash equivalents at										
beginning of year	_	_	13,091		882		1,909		_	15,882
Cash and cash equivalents at										
end of quarter	\$ _	-\$	8,693	\$	2,094	\$	2,268	\$	(	\$ 13,055

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Management's Discussion and Analysis of Financial Condition and Results of Operations, of Cenveo, Inc. and its subsidiaries, which we refer to as Cenveo, should be read in conjunction with the accompanying condensed consolidated financial statements and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year ended January 3, 2009, which we refer to as our 2008 Form 10-K. Item 7 of our 2008 Form 10-K describes the application of our critical accounting policies, for which there have been no significant changes as of March 28, 2009.

## Forward-Looking Statements

Certain statements in this report may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements generally can be identified by the use of terminology such as "may," "expect," "intend," "estimate," "anticipate," "plan," "foresee," "believe" or "continue" expressions, or as other statements that do not relate solely to historical facts. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that could cause actual results to differ materially from what is expressed or forecasted in these forward-looking statements. In view of such uncertainties, investors should not place undue reliance on our forward-looking statements. Such statements speak only as of the date they were made, and we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Factors that could cause actual results to differ materially from management's expectations include, without limitation: (i) a decline of our consolidated or individual reporting units operating performance as a result of the current economic environment could affect the results of our operations and financial position, including the impairment of our goodwill and other long-lived assets; (ii) our substantial indebtedness could impair our financial condition and prevent us from fulfilling our business obligations; (iii) our ability to service or refinance our debt; (iv) the terms of our indebtedness imposing significant restrictions on our operating and financial flexibility; (v) additional borrowings are available to us that could further exacerbate our risk exposure from debt; (vi) our ability to successfully integrate acquisitions; (vii) intense competition in our industry; (viii) the absence of long-term customer agreements in our industry, subjecting our business to quarterly and cyclical fluctuations; (ix) factors affecting the U.S. postal services impacting demand for our products; (x) the availability of the Internet and other electronic media affecting demand for our products; (xi) increases in paper costs and decreases in its availability; (xii) our labor relations; (xiii) compliance with environmental rules and regulations; and (xiv) dependence on key management personnel. This list of factors is not exhaustive, and new factors may emerge or changes to the foregoing factors may occur that would impact our business. Additional information regarding these and other factors can be found elsewhere in this report and in our other filings with the Securities and Exchange Commission, which we refer to as the SEC.

#### **Business Overview**

We are the third largest diversified printing company in North America. Our broad portfolio of products includes envelope, form, and label manufacturing, commercial printing and packaging and publisher offerings. We operate from a global network of approximately 70 printing and manufacturing, content management and distribution facilities, which we refer to as manufacturing facilities, serving a diverse base of over 100,000 customers. Since current management took over in late 2005, we have consolidated and closed plants, centralized and leveraged our purchasing spend, sought operational efficiencies and reduced corporate and field staff. In addition, we have made investments in our businesses through acquisition of highly complementary companies and capital expenditures, while also divesting non-strategic businesses.

We operate our business in two complementary segments: envelopes, forms and labels and commercial printing.

## Envelopes, Forms and Labels

We are a leading North American direct mail envelope manufacturer, a leading forms and labels provider, and the largest North American prescription labels manufacturer for the retail pharmacy chains. Our envelopes, forms and labels segment represented approximately 44% of our net sales for the three months ended March 28, 2009. The segment operates approximately 30 manufacturing facilities in North America and primarily specializes in the design, manufacturing and printing of:

- direct mail and customized envelopes for advertising, billing and remittance;
  - custom labels and specialty forms; and
  - stock envelopes, labels and business forms.

Our envelopes, forms and labels segment serves customers ranging from Fortune 50 companies to middle market and small companies serving niche markets. We offer direct mail products used for customer solicitations and custom envelopes used for billing and remittance by end users including banks, brokerage firms and credit card companies in addition to a broad group of other customers in varying industries. We manufacture and print customized envelopes used as inserts within wholesale and retail product catalogs. We print a diverse line of custom labels and specialty forms for a broad range of industries including manufacturing, warehousing, packaging, food and beverage, and health and beauty, which we sell through an extensive network of resale distributors. We produce a diverse line of custom products for our small and mid-size business forms and labels customers, including both traditional and specialty forms and labels for use with desktop PCs and laser printers. Our printed office products include business documents, specialty documents and short-run secondary labels, which are made of paper or film affixed with pressure sensitive adhesive and are used for mailing, messaging, bar coding and other applications by large through smaller-sized customers across a wide spectrum of industries. We produce pressure-sensitive prescription labels for the retail pharmacy chain market. We also produce a broad line of stock envelopes, labels and traditional business forms that are sold through independent distributors, contract stationers, national catalogs for the office products market and office products superstores.

## **Commercial Printing**

We are one of the leading commercial printing companies in North America and one of the largest providers of editorial, content processing and production assistance to scientific, technical and medical publishers, which we refer to as STM publishers. In 2008, we added to our commercial printing business with the acquisition of Rex Corporation and its manufacturing facility, which we refer to as Rex. Prior to our acquisition, Rex had annual revenues of approximately \$40.0 million. Our commercial printing segment represented approximately 56% of our net sales for the three months ended March 28, 2009. The segment operates approximately 40 manufacturing facilities in the United States, Canada, Latin America and Asia and provides one-stop print, design and content management offerings, including:

- high-end color printing of a wide range of premium products for national and regional customers;
  - general commercial printing for regional and local customers;
- •STM publishers and special interest and trade magazines for not-for-profit organizations, educational institutions and specialty publishers; and
  - specialty packaging and high quality promotional materials for multinational consumer products companies.

Our commercial printing segment primarily serves the consumer products, pharmaceutical, financial services, publishing and telecommunications industries, with customers ranging from Fortune 50 companies to middle market and small companies operating in niche markets. We provide a wide array of commercial print offerings to our customers including electronic prepress, digital asset archiving, direct-to-plate technology, high-quality color printing on web and sheet-fed presses and digital printing. The broad array of commercial printing products we produce also includes annual reports, car brochures, direct mail products, specialty packaging, journals and specialized periodicals, advertising literature, corporate identity materials, financial printing, books, directories, calendars, brand marketing materials, catalogs, and maps. In our journal and specialty magazine business, we offer complete solutions, including editing, content processing, content management, electronic peer review, production and reprint marketing. Our primary customers for our specialty packaging and promotional products are pharmaceutical, apparel, technology and other large multi-national consumer product companies.

## **Consolidated Operating Results**

Management's Discussion and Analysis of Financial Condition and Results of Operations includes an overview of our condensed consolidated results for the three month period ended March 28, 2009 followed by a discussion of the

results of each of our reported segments for the same period. Our results for the three month period ended March 29, 2008 did not include the operating results of Rex.

In the first quarter of 2009, the economic downturn that accelerated in the second half of 2008 continued to significantly impact the results of our operations. Our commercial printing segment experienced volume declines as compared to the prior year in substantially all of the markets we serve primarily due to the economic downturn and excess capacity and intense pricing pressures. Our envelopes, forms and labels segment experienced volume declines as compared to the prior year primarily due to the economic downturn and our financial services customers who historically reached targeted customers via our direct mail capabilities suspending this practice. In order to compete effectively in this current environment, we continue to focus on improving productivity and creating operating efficiencies by reducing our costs. For example, in the first quarter of 2009, we reduced our employee headcount by approximately 400 primarily resulting from the closure of three envelope plants and a commercial printing plant and consolidating them into existing operations.

The current U.S. and global economic conditions have affected and, most likely, will continue to affect our results of operations and financial position. These uncertainties about future economic conditions in a very challenging environment make it more difficult for us to forecast our future operating results. We are pursuing additional cost savings opportunities in an effort to mitigate the impacts of the current economic conditions. As a result, we are developing plans for additional plant closures and/or consolidations and employee headcount reductions to ensure our cost structure is aligned with our estimated net sales.

A summary of our condensed consolidated statements of operations is presented below. The summary presents reported net sales and operating income (loss). See Segment Operations below for a summary of net sales and operating income (loss) of our operating segments that we use internally to assess our operating performance. Our fiscal quarters end on the Saturday closest to the last day of the calendar month. The reporting periods in this report consist of the 12 weeks ending on March 28, 2009 and the 13 weeks ending on March 29, 2008.

	Three Months Ended			
	March 28,	N	Iarch 29,	
	2009		2008	
	(in thou	sands, e	xcept	
	per sha	ire amou	ints)	
Net sales	\$ 412,100	\$	534,328	
Operating income (loss):				
Envelopes, forms and labels	8,406		25,626	
Commercial printing	1,430		11,278	
Corporate	(9,615)		(13,924	)
Total operating income	221		22,980	
Interest expense, net	22,545		26,978	
Gain on early extinguishment of debt	(17,642)		_	_
Other expense, net	35		461	
Loss from continuing operations before income taxes	(4,717)		(4,459	)
Income tax benefit	(530)		(1,716	)
Loss from continuing operations	(4,187)		(2,743	)
Loss from discontinued operations, net of taxes	(124)		(656	)
Net loss	\$ (4,311)	\$	(3,399	)
Loss per share–basic and diluted:				
Continuing operations	\$ (0.08)	\$	(0.05	)
Discontinued operations	_		(0.01	)
Net loss	\$ (0.08)	\$	(0.06	)

#### Net Sales

Net sales decreased \$122.2 million in the first quarter of 2009, as compared to the first quarter of 2008, due to lower sales from our commercial printing segment of \$66.5 million and from our envelopes, forms and labels segment of \$55.7 million. These decreases were primarily due to having one less week in the first quarter of 2009, as compared to the first quarter of 2008, and volume declines, pricing pressures and changes in product mix, primarily due to current general economic conditions. See Segment Operations below for a detailed discussion of the primary factors affecting the change in our net sales by reportable segment.

## Operating Income

Operating income decreased \$22.8 million in the first quarter of 2009, as compared to the first quarter of 2008. This decrease was primarily due to decreases in operating income from our envelopes, forms and labels segment of \$17.2 million and from our commercial printing segment of \$9.8 million. These declines were primarily due to the fact that the first quarter of 2009 had one less week than the first quarter of 2008, and due to the current general economic conditions. See Segment Operations below for a more detailed discussion of the primary factors for the changes in operating income by reportable segment.

#### Interest Expense

Interest expense decreased \$4.4 million to \$22.5 million in the first quarter of 2009, as compared to \$27.0 million in the first quarter of 2008. This decrease in 2009 was primarily due to repayments of our long-term debt, lower interest rates and the fact that there was one less week of interest expense. Interest expense in the first quarter of 2009 reflected average outstanding debt of approximately \$1.3 billion and a weighted average interest rate of 7.0%, as compared to average outstanding debt of \$1.4 billion and a weighted average interest rate of 7.3% in the first quarter

of 2008. As a result of the amendment to our existing senior secured credit facilities, which we refer to as the Amended Credit Facilities, which became effective on April 24, 2009, we expect to have higher interest expense for the remainder of 2009.

## Gain on Early Extinguishment of Debt

In the first quarter of 2009, we repurchased and retired principal amounts of approximately \$32.7 million of our 8 % senior subordinated notes due 2014, which we refer to as the 8 % Notes; \$5.0 million of our 10½% senior notes, due 2016, which we refer to as the 10½% Notes; and \$5.0 million of our 7 % senior subordinated notes, due 2013, which we refer to as the 7 % Notes, and recognized gains on early extinguishment of debt of \$17.6 million.

#### Income Taxes

		Three Mon	ths End	ed	
	Ma	rch 28,	M	arch 29,	
	2	2009		2008	
		(in thou	sands)		
Income tax benefit from U.S. operations	\$	(644)	\$	(1,74	5)
Income tax expense from foreign operations		114		29	
Income tax benefit	\$	(530)	\$	(1,71	6)
Effective income tax rate		11.2%		38.5	%

In the first quarter of 2009, we had an income tax benefit of \$0.5 million, compared to an income tax benefit of \$1.7 million in the first quarter of 2008, which primarily relates to income tax benefits from taxes on our domestic operations, partially offset by discrete items. Our effective tax rate in the first quarter of both years was lower than the statutory rate, primarily due to non-deductible expenses and state income taxes.

We assess the recoverability of our deferred tax assets and, based upon this assessment, record a valuation allowance against deferred tax assets to the extent recoverability does not satisfy the "more likely than not" recognition criteria in Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes. We consider our recent operating results and anticipated future taxable income in assessing the need for a valuation allowance. As of March 28, 2009, the total valuation allowance on our net U.S. deferred tax assets was approximately \$28.1 million.

## **Segment Operations**

Our Chief Executive Officer monitors the performance of the ongoing operations of our two reportable segments. We assess performance based on net sales and operating income (loss).

## Envelopes, Forms and Labels

	Three Months Ended			
	M	arch 28,	N	March 29,
		2009		2008
		(in thou	ısands)	
Segment net sales	\$	182,431	\$	238,137
Segment operating income		8,406		25,626
Operating income margin		4.6%		10.8%
Restructuring and impairment charges	\$	4,756	\$	1,655

#### Segment Net Sales

Segment net sales for our envelopes, forms and labels segment decreased \$55.7 million, or 23.4%, in the first quarter of 2009, as compared to the first quarter of 2008. This decrease was primarily due to lower sales volume of approximately \$60.9 million, primarily due to having one less week in the first quarter of 2009, as compared to the first quarter of 2008, and current general economic conditions which have had a significant impact on our envelope business, for which we have seen a shift from direct mail and customized envelopes to generic transactional envelopes. As a result of current conditions, in March of 2009 we closed and consolidated three envelope plants into existing operations. This decrease was offset in part by higher sales of approximately \$5.2 million, primarily due to

price increases, including material price increases that are generally passed onto our envelope customers, net of changes in product mix.

## Segment Operating Income

Segment operating income for our envelopes, forms and labels segment decreased \$17.2 million, or 67.2%, in the first quarter of 2009, as compared to the first quarter of 2008. This decrease was primarily due to lower gross margins of \$18.8 million primarily due to having one less week in the first quarter of 2009, as compared to the first quarter of 2008, and the current general economic conditions, which has resulted in pricing pressure and product mix changes from high color direct mail envelopes to transactional envelope products and increased restructuring and impairment charges of \$3.1 million, primarily due to the closure of three envelope plants. These decreases were partially offset by lower selling, general and administrative expenses of \$4.7 million primarily due to our cost reduction programs and lower commission expenses resulting from lower sales.

#### **Commercial Printing**

		Three Mor	nths End	ed
	M	Iarch 28,	$\mathbf{N}$	Iarch 29,
2009		2008		
	(in thousands)			
Segment net sales	\$	229,669	\$	296,191
Segment operating income	\$	1,430	\$	11,278
Operating income margin		0.6%		3.8%
Restructuring and impairment charges	\$	3,859	\$	1,354

#### Segment Net Sales

Segment net sales for our commercial printing segment decreased \$66.5 million, or 22.5%, in the first quarter of 2009, as compared to the first quarter of 2008. This decrease was primarily due to lower sales of approximately \$76.5 million from having one less week in the first quarter of 2009, as compared to the first quarter of 2008 and pricing pressures, volume declines and changes in product mix, primarily due to current general economic conditions, offset in part by higher sales due to material price increases. This decrease was partially offset by \$10.0 million of sales generated from the integration of Rex into our operations, as Rex was not included in our results in the first quarter of 2008.

#### Segment Operating Income

Segment operating income for our commercial printing segment decreased \$9.8 million, or 87.3%, in the first quarter of 2009, as compared to the first quarter of 2008. This decrease was primarily due to lower gross margins of approximately \$14.6 million primarily due to having one less week in the first quarter of 2009, as compared to the first quarter of 2008, and the current general economic conditions, which has resulted in pricing pressure and product mix changes from high color to transactional commercial print products, partially offset by gross margins from Rex, as Rex was not included in our results in the first quarter of 2008, and increased restructuring and impairment charges of \$2.5 million primarily due to the closure and consolidation of a print plant into other operations in March of 2009. These decreases were partially offset by lower selling, general and administrative expenses of \$7.3 million primarily due to our cost reduction programs and lower commission expenses resulting from lower sales, partially offset by selling, general and administrative expenses of Rex, as Rex was not included in our results in the first quarter of 2008.

#### Corporate Expenses

Corporate expenses include the costs of running our corporate headquarters. Corporate expenses were lower in the first quarter of 2009, as compared to the first quarter of 2008, primarily due to the \$6.7 million non-recurring charge incurred in 2008 for professional fees in connection with an internal review conducted by our audit committee, offset in part by higher stock-based compensation expense.

#### Restructuring, Impairment and Other Charges

In the first quarter of 2009, we developed and implemented a cost savings and restructuring plan, which we refer to as the 2009 Plan, to reduce our operating costs and realign our manufacturing platform in order to compete effectively during the current economic downturn. As a result, in the first quarter of 2009, we closed four manufacturing facilities and reduced headcount by approximately 400. We anticipate further headcount reductions and plant closures in 2009. In April 2009, we announced the closure of a commercial printing plant on the West Coast, which is being

consolidated into other existing operations. As of March 28, 2009, our total restructuring liability was \$15.8 million.

During the first quarter of 2009, we incurred \$8.7 million of restructuring, impairment and other charges, which included \$5.4 million of employee separation costs, asset impairments, net of \$2.7 million, equipment moving expenses of \$0.2 million, lease termination expenses of \$0.3 million, and building clean-up and other expenses of \$0.1 million. During the first quarter of 2008, we incurred \$9.7 million of restructuring, impairment and other charges, which included a \$6.7 million non-recurring charge for professional fees related to an internal review initiated by our audit committee, \$1.7 million of employee separation costs, asset impairments, net of \$(0.3) million which includes the gain on sale of equipment, equipment moving expenses of \$0.4 million, lease termination expenses of \$0.4 million, and building clean-up and other expenses of \$0.9 million.

## Liquidity and Capital Resources

Net Cash Provided by Operating Activities. Net cash provided by operating activities was \$36.4 million in the first three months of 2009, which was primarily due to a decrease in our working capital of \$34.7 million and net income adjusted for non-cash items of \$3.3 million. The decrease in our working capital primarily resulted from a decrease in receivables, primarily due to the timing of collections from our customers and lower sales due to one less week in the first quarter of 2009, as compared to 2008, and a decrease in inventories, primarily due to the timing of work performed for our customers.

Net cash provided by operating activities was \$54.4 million in the first three months of 2008, which was primarily due to a decrease in our working capital of \$34.6 million and net income adjusted for non-cash items of \$22.9 million. The decrease in our working capital primarily resulted from a decrease in receivables primarily due to the timing of collections and the timing of sales to our customers and the timing of interest payments, partially offset by an increase in inventories primarily due to the timing of work performed for our customers.

Net Cash Used in Investing Activities. Net cash used in investing activities was \$8.8 million and \$8.7 million in the first three months of 2009 and 2008, respectively, primarily resulting from capital expenditures.

Net Cash Used in Financing Activities. Net cash used in financing activities was \$27.7 million in the first three months of 2009, primarily due to (i) the repayment of \$19.3 million of term loans under our term loan and delayed-draw term loan facility, which collectively we refer to as the Term Loans, primarily related to our excess cash flow sweep requirement under our Amended Credit Facilities, (ii) repurchases of \$19.0 million, \$3.3 million and \$3.1 million of our 8 % Notes, 10½% Notes, and 7 % Notes, respectively, and (iii) the repayment of other long-term debt of \$2.2 million, offset in part by the proceeds on borrowings under our revolving credit facility, which we refer to as the Revolving Credit Facility, of \$19.8 million.

Net cash used in financing activities was \$48.5 million in the first three months of 2008, primarily due to the repayment of our Revolving Credit Facility of \$45.2 million, our term loans of \$1.8 million and \$1.8 million of other long-term debt.

Cash provided by operating activities is generally sufficient to meet daily disbursement needs. On days when our cash receipts exceed disbursements, we reduce our revolving credit balance or place excess funds in conservative, short-term investments until there is an opportunity to pay down debt. On days when our cash disbursements exceed cash receipts, we use invested cash balances and/or our revolving credit to fund the difference. As a result, our daily revolving credit balance fluctuates depending on working capital needs. Regardless, at all times we believe we have sufficient liquidity available to us to fund our cash needs.

Long-Term Debt. Our total outstanding long-term debt, including current maturities, was approximately \$1.3 billion as of March 28, 2009, a decrease of \$45.1 million from January 3, 2009. This decrease was primarily due to: (i) paying down our debt with cash flows provided by operating activities and (ii) the repurchase of a portion of our 8 % Notes, 10½% Notes and 7 % Notes during the first quarter of 2009. As of March 28, 2009, approximately 90% of our outstanding debt was subject to fixed interest rates. From time to time we may seek to retire our outstanding debt through open market purchases, privately negotiated transactions or otherwise. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. See the remainder of this Long-Term Debt section that follows. As of May 4, 2009, we had approximately \$37.6 million borrowing availability under our Revolving Credit Facility.

#### Extinguishments

During the first quarter of 2009, we purchased in the open market and retired principal amounts of approximately \$32.7 million, \$5.0 million and \$5.0 million of our 8 % Notes,  $10\frac{1}{2}$ % Notes and 7 % Notes, respectively, for approximately \$19.0 million, \$3.3 million and \$3.1 million, respectively, plus accrued and unpaid interest. In connection with these repurchases, we recorded gains on early extinguishment of debt of \$17.6 million, which included the write-off of \$0.6 million of fair value increase related to the 8 % Notes, \$0.2 million of previously unamortized debt issuance costs and fees paid of \$0.1 million. These open market purchases were made within permitted restricted payment limits under our debt agreements.

From March 29, 2009 through April 8, 2009, we purchased in the open market and retired principal amounts of approximately \$7.4 million of our 8 % Notes and approximately \$2.1 million of our 7 % Notes for approximately \$4.1 million and \$1.2 million, respectively, plus accrued and unpaid interest. In connection with these purchases, we will record gains on early extinguishment of debt of approximately \$4.3 million during the second quarter of 2009. These open market purchases were all made within permitted restricted payment limits under our debt agreements at the time of purchase.

## Interest Rate and Forward Starting Interest Rate Swaps

We enter into interest rate swap agreements to hedge interest rate exposure of our notional floating rate debt. As of March 28, 2009 we had \$595.0 million of such interest rate swaps. In June 2009, \$220.0 million of these interest rate swaps mature, of which \$75.0 million have been replaced with forward starting swaps entered into during 2008. We continue to monitor interest rate-related developments and may execute additional interest rate swaps should conditions suggest there may be a benefit. If we do not enter into cash flow hedges for the remaining \$145.0 million of interest rate swaps maturing in June 2009, our exposure to floating rate interest rate will increase.

#### Letters of Credit

On March 28, 2009, we had outstanding letters of credit of approximately \$17.4 million and a de minimis amount of surety bonds related to performance and payment guarantees. Based on our experience with these arrangements, we do not believe that any obligations that may arise will be significant.

#### Debt Compliance and Amendment of Amended Credit Facilities

Our Amended Credit Facilities, contain two financial covenants that we must comply with: a minimum consolidated interest coverage ratio, which we refer to as the Interest Coverage Covenant, and a maximum consolidated leverage ratio, which we refer to as the Leverage Covenant. We were in compliance with all debt agreement covenants as of March 28, 2009.

On April 24, 2009, we amended our Amended Credit Facilities with the consent of the lenders thereunder, which included, among other things, modifications to the Leverage Covenant and the Interest Coverage Covenant. Our Leverage Covenant, which we must be in pro forma compliance with at all times, has been increased through March 31, 2010, and then proceeds to step down through the end of the term of the Amended Credit Facilities. Our Interest Coverage Covenant, which we must be in compliance with on a quarterly basis, has been reduced through December 31, 2009, and then proceeds to step up through the end of the term of the Amended Credit Facilities. Additionally, the calculations of the two financial covenants discussed above have been modified to permit the adding back of certain amounts.

As conditions to the amendment, we agreed, among other things, to increase the pricing on all outstanding Revolving Credit Facility balances and Term Loans to include interest at the three-month London Interbank Offered Rate (LIBOR) plus a spread ranging from 400 basis points to 450 basis points, depending on the quarterly Leverage Covenant then in effect. Previously, our LIBOR borrowing spread under the Revolving Credit Facility ranged from 175 basis points to 200 basis points, based upon the Leverage Covenant, and the LIBOR borrowing spread on the Term Loans was 200 basis points. Further, the amendment: (i) reduces the Revolving Credit Facility from \$200.0 million to \$172.5 million; (ii) increases the unfunded commitment fee paid to revolving credit lenders from 50 basis points to 75 basis points; (iii) eliminates our ability to request a \$300.0 million incremental term loan facility; (iv) limits new unsecured debt and debt assumed from acquisitions; (v) eliminates the restricted payments basket while leverage exceeds certain thresholds; (vi) requires that certain additional financial information be delivered; (vii) lowers the annual amount that can be spent on capital expenditures; and (viii) increases certain mandatory prepayments. An amendment fee of 50 basis points was paid to all consenting lenders who approved the amendment. Except as provided in the amendment, all other provisions of our Amended Credit Facilities remain in full force and effect.

In connection with the above amendment in the second quarter of 2009, we will incur a loss on extinguishment of debt of approximately \$5.0 million, of which approximately \$3.9 million relates to fees paid to consenting lenders and approximately \$1.1 million relates to the write-off of previously unamortized debt issuance costs. In addition, we will

capitalize approximately \$3.4 million of third party costs and fees paid to consenting lenders and amortize them over the remaining life of the Amended Credit Facilities.

## Credit Ratings

Our current credit ratings are as follows:

		Amended					
	Corporate	Credit	101/2%	7 %	8 %		
Rating Agency	Rating	Facilities	Notes	Notes	Notes	Outlook	Last Update
Standard & Poor's	B+	BB-	B-	B-	B-	Negative	March 2009
Moody's	B1	Ba2	B2	В3	В3	Negative	June 2008

In March 2009, Standard & Poor's Ratings Services, which we refer to as Standard & Poor's, lowered our Corporate Rating from BB- to B+ and all of our debt credit ratings citing the negative impact of the current general economic environment and its anticipated impact on our results of operations. Moody's Investors Services, which

we refer to as Moody's, placed us on negative ratings outlook prior to our acquisition of Cadmus in 2007, which we believe was due to our business strategy of pursuing strategic acquisitions and our level of debt.

The terms of our existing debt do not have any rating triggers that impact our funding availability or unduly influence our daily operations, including planned capital expenditures. We do not believe that our current ratings will unduly influence our ability to raise additional capital. Some of our constituents closely track rating agency actions and would note any raising or lowering of our credit ratings; however, we believe that along with reviewing our credit ratings, additional quantitative and qualitative analyses must be performed to accurately judge our financial condition.

The current credit markets downturn that began in 2007 and continues through the date hereof makes raising additional capital expensive for any issuer. We do not have plans to enter the current credit market for new financing given that we have no significant debt maturities until 2013. Further, we expect that our internally generated cash flows and financing available under our Revolving Credit Facility will be sufficient to fund our working capital needs and short-term growth for the next 12 months; however, this cannot be assured.

Share Repurchase Plan. On July 31, 2008, our Board of Directors authorized a program for the repurchase of up to \$15.0 million of our common stock, which we refer to as the Share Repurchase Plan. The Share Repurchase Plan is effective for 12 months and may be limited or terminated at any time without prior notice. Share repurchases under the Share Repurchase Plan may be made through open-market and privately negotiated transactions within the governing limits of our credit agreement and bond indentures. The timing and actual number of shares, if any, that we actually repurchase will depend on a variety of factors including price, regulatory requirements, contractual agreements and market conditions. No purchases had been made under the Share Repurchase Plan as of March 28, 2009.

Off-Balance Sheet Arrangements. It is not our business practice to enter into off-balance sheet arrangements. Accordingly, as of March 28, 2009, we do not have any off-balance sheet arrangements.

Guarantees. In connection with the disposition of certain operations, we have indemnified the purchasers for certain contingencies as of the date of disposition. We have accrued the estimated probable cost of these contingencies.

#### Seasonality

Our commercial printing plants experience seasonal variations. Revenues from annual reports are generally concentrated from February through April. Revenues associated with consumer publications, such as holiday catalogs and automobile brochures, tend to be concentrated from July through October. Revenues associated with the educational and scholarly market and promotional materials tend to decline in the summer. In addition, several envelope market segments and certain segments of the direct mail market have historically experienced seasonality with a higher percentage of volume of products sold to these markets occurring during the fourth quarter of the year. This seasonality is due to the increase in sales to the direct mail market related to holiday purchases. As a result of these seasonal variations, some of our operations operate at or near capacity at certain times throughout the year.

## **New Accounting Pronouncements**

We are required to adopt certain new accounting pronouncements. See Note 1 to our condensed consolidated financial statements included herein.

## Available Information

Our Internet address is: www.cenveo.com. We make available free of charge through our website our Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after such documents are filed electronically with the SEC. In addition, our earnings conference calls are archived for replay on our website and presentations to securities analysts are also included on our website.

## **Legal Proceedings**

From time to time, we are involved in litigation that we consider to be ordinary and incidental to our business. While the outcome of pending legal actions cannot be predicted with certainty, we believe the outcome of these proceedings will not have a material adverse effect on our consolidated financial position, results of operations or liquidity.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risks such as changes in interest and foreign currency exchange rates, which may adversely affect results of operations and financial position. Risks from interest rate fluctuations and changes in foreign currency exchange rates are managed through normal operating and financing activities. We do not utilize derivatives for speculative purposes.

Exposure to market risk from changes in interest rates relates primarily to our variable rate debt obligations. The interest on this debt is LIBOR plus a margin. At March 28, 2009, we had variable rate debt outstanding of \$130.4 million, after considering our interest rate swaps. A 1% increase in LIBOR on debt outstanding subject to variable interest rates would increase our annual interest expense by approximately \$1.3 million.

We have foreign operations, primarily in Canada, and thus are exposed to market risk for changes in foreign currency exchange rates. For the three months ended March 28, 2009, a uniform 10% strengthening of the U.S. dollar relative to the local currency of our foreign operations would have resulted in a decrease in sales and operating income of approximately \$1.8 million and \$0.2 million, respectively. The effects of foreign currency exchange rates on future results would also be impacted by changes in sales levels or local currency prices.

#### Item 4. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this quarterly report. Based on that evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 28, 2009 in order to provide reasonable assurance that information required to be disclosed by the Company in its filings under the Exchange Act was recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.

## Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting during the quarter ended March 28, 2009 that have materially affected or are reasonably likely to materially affect, our internal control over financial reporting.

#### Inherent Limitations on Effectiveness of Controls

Our management, including our Chief Executive Officer and our Chief Financial Officer, does not expect that our disclosure controls or our internal control over financial reporting will prevent or detect all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

## PART II. OTHER INFORMATION

#### Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended January 3, 2009, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 6.	Exhibits
Exhibit Number	Description
2.1	Agreement of Merger dated as of December 26, 2006 among Cenveo, Inc., Mouse Acquisition Corp. and Cadmus Communications Corporation—incorporated by reference to Exhibit 2.1 to registrant's current report on Form 8-K filed December 27, 2006.
2.2	Stock Purchase Agreement dated as of July 17, 2007 among Cenveo Corporation, Commercial Envelope Manufacturing Co., Inc. and its shareholders—incorporated by reference to Exhibit 2.1 to registrant's current report on Form 8-K filed July 20, 2007.
3.1	Articles of Incorporation—incorporated by reference to Exhibit 3(i) of the registrant's quarterly report on Form 10-Q for the quarter ended June 30, 1997, filed August 14, 1997.
3.2	Articles of Amendment to the Articles of Incorporation dated May 17, 2004—incorporated by reference to Exhibit 3.2 to registrant's quarterly report on Form 10-Q for the quarter ended June 30, 2004, filed August 2, 2004.
3.3	Amendment to Articles of Incorporation and Certificate of Designations of Series A Junior Participating Preferred Stock of the Registrant dated April 20, 2005—incorporated by reference to Exhibit 3.1 to registrant's current report on Form 8-K filed April 21, 2005.
3.4	Bylaws as amended and restated effective February 22, 2007—incorporated by reference to Exhibit 3.2 to registrant's current report on Form 8-K filed August 30, 2007.
3.5	Registration Statement on Form S-8 dated September 11, 2008 registering shares under the Cenveo, Inc. 2007 Long-Term Equity Incentive Plan, and filed with the Securities & Exchange Commission on September 11, 2008—incorporated by reference to Exhibit 3.5 to registrant's quarterly report on Form 10-Q for the quarter ended September 27, 2008.
3.6	Registration Statement on Form S-8 dated September 11, 2008 de-registering shares under the Cenveo, Inc. 2001 Long-Term Equity Incentive Plan, and filed with the Securities & Exchange Commission on September 11, 2008—incorporated by reference to Exhibit 3.6 to registrant's quarterly report on Form 10-Q for the quarter ended September 27, 2008.

- 4.1 Indenture dated as of February 4, 2004 between Mail-Well I Corporation and U.S. Bank National Association, as Trustee, and Form of Senior Subordinated Note and Guarantee relating to Mail-Well I Corporation's 7 % Senior Subordinated Notes due 2013—incorporated by reference to Exhibit 4.5 to registrant's annual report on Form 10-K for the year ended December 31, 2003.
- 4.2 Registration Rights Agreement dated February 4, 2004, between Mail-Well I Corporation and Credit Suisse First Boston LLC, as Initial Purchaser, relating to Mail-Well I Corporation's 7 % Senior Subordinated Notes due 2013—incorporated by reference to Exhibit 4.6 to registrant's annual report on Form 10-K for the year ended December 31, 2003.

Exhibit Number	Description
4.3	Supplemental Indenture, dated as of June 21, 2006 among Cenveo Corporation (f/k/a Mail-Well I Corporation), the Guarantors named therein and U.S. Bank National Association, as Trustee, to the Indenture dated as of February 4, 2004 relating to the 7 % Senior Subordinated Notes due 2013—incorporated by reference to Exhibit 4.2 to registrant's current report on Form 8-K filed June 27, 2006.

- Third Supplemental Indenture, dated as of March 7, 2007 among Cenveo Corporation (f/k/a Mail-Well I Corporation), the Guarantors named therein and U.S. Bank National Association, as Trustee, to the Indenture dated as of February 4, 2004 relating to the 7 % Senior Subordinated Notes due 2013—incorporated by reference to Exhibit 4.7 to registrant's quarterly report on Form 10-Q for the quarter ended March 31, 2007.
- 4.5 Fourth Supplemental Indenture, dated as of July 9, 2007 among Cenveo Corporation (f/k/a Mail-Well I Corporation), the Guarantors named therein and U.S. Bank National Association, as Trustee, to the Indenture dated as of February 4, 2004 relating to the 7 % Senior Subordinated Notes due 2013—incorporated by reference to Exhibit 4.8 to registrant's quarterly report on Form 10-Q for the quarter ended June 30, 2007.
- 4.6 Fifth Supplemental Indenture, dated as of August 30, 2007 among Cenveo Corporation (f/k/a Mail-Well I Corporation), the Guarantors named therein and U.S. Bank National Association, as Trustee, to the Indenture dated as of February 4, 2004 relating to the 7 % Senior Subordinated Notes due 2013—incorporated by reference to Exhibit 4.6 to registrant's quarterly report on Form 10-Q for the quarter ended September 29, 2007.
- 4.7 Sixth Supplemental Indenture, dated as of April 16, 2008 among Cenveo Corporation (f/k/a Mail-Well I Corporation), the Guarantors named therein and U.S. Bank National Association, as Trustee, to the Indenture dated as of February 4, 2004 relating to the 7 % Senior Subordinated Notes due 2013—incorporated by reference to Exhibit 4.7 to registrant's quarterly report on Form 10-Q for the quarter ended June 28, 2008.
- 4.8 Seventh Supplemental Indenture, dated as of August 20, 2008 among Cenveo Corporation (f/k/a Mail-Well I Corporation), the Guarantors named therein and U.S. Bank National Association, as Trustee, to the Indenture dated as of February 4, 2004 relating to the 7 % Senior Subordinated Notes due 2013—incorporated by reference to Exhibit 4.8 to registrant's quarterly report on Form 10-Q for the quarter ended September 27, 2008.
- 4.9 Indenture, dated as of June 15, 2004, among Cadmus Communications Corporation, the Guarantors named therein and Wachovia Bank, National Association, as Trustee, relating to the 8 % Senior Subordinated Notes due 2014—incorporated by reference to Exhibit 4.9 to Cadmus Communications Corporation's registration statement on Form S-4 filed August 24, 2004.

- 4.10 Registration Rights Agreement, dated June 15, 2004, among Cadmus Communications Corporation, the Guarantors named therein and Wachovia Capital Markets, LLC and Banc of America Securities LLC on behalf of the Initial Purchasers, relating to the 8 % Senior Subordinated Notes due 2014—incorporated by reference to Exhibit 4.10 to Cadmus Communications Corporation's registration statement on Form S-4 filed August 24, 2004.
- 4.11 First Supplemental Indenture, dated as of March 1, 2005, to the Indenture dated as of June 15, 2004, among Cadmus Communications Corporation, the Guarantors named therein and Wachovia Bank, National Association, as Trustee, relating to the 8 % Senior Subordinated Notes due 2014—incorporated by reference to Exhibit 4.9.1 to Cadmus Communications Corporation's quarterly report on Form 10-Q for the quarter ended March 31, 2005, filed May 13, 2005.

Exhibit Number	Description
4.12	Second Supplemental Indenture, dated as of May 19, 2006, to the Indenture dated as of June 15, 2004, among Cadmus Communications Corporation, the Guarantors named therein and U.S. Bank National Association (successor to Wachovia Bank, National Association), as Trustee, relating to the 8 % Senior Subordinated Notes due 2014—incorporated by reference to Exhibit 4.9.2 to Cadmus Communications Corporation's annual report on Form 10-K for the year ended June 30, 2006, filed September 13, 2006.
4.13	Third Supplemental Indenture, dated as of March 7, 2007, to the Indenture dated as of June 15, 2004, among Cenveo Corporation (as successor to Cadmus Communications Corporation), the Guarantors named therein and U.S. Bank National Association (successor to Wachovia Bank, National Association), as Trustee, relating to the 8 % Senior Subordinated Notes due 2014—incorporated by reference to Exhibit 4.11 to registrant's quarterly report on Form 10-Q for the quarter ended March 31, 2007.
4.14	Fourth Supplemental Indenture, dated as of July 9, 2007, to the Indenture dated as of June 15, 2004, among Cenveo Corporation (as successor to Cadmus Communications Corporation), the Guarantors named therein and U.S. Bank National Association (successor to Wachovia Bank, National Association), as Trustee, relating to the 8 % Senior Subordinated Notes due 2014—incorporated by reference to Exhibit 4.13 to registrant's quarterly report on Form 10-Q for the quarter ended June 30, 2007.
4.15	Fifth Supplemental Indenture, dated as of August 30, 2007, to the Indenture dated as of June 15, 2004, among Cenveo Corporation (as successor to Cadmus Communications Corporation), the Guarantors named therein and U.S. Bank National Association (successor to Wachovia Bank, National Association), as Trustee, relating to the 8 % Senior Subordinated Notes due 2014—incorporated by reference to Exhibit 4.13 to registrant's quarterly report on Form 10-Q for the quarter ended September 29, 2007.
4.16	Sixth Supplemental Indenture, dated as of November 7, 2007, to the Indenture dated as of June 15, 2004, among Cenveo Corporation (as successor to Cadmus Communications Corporation), the Guarantors named therein and U.S. Bank National Association (successor to Wachovia Bank, National Association), as Trustee, relating to the 8 % Senior Subordinated Notes due 2014—incorporated by reference to Exhibit 4.12 to registrant's annual report on Form 10-K for the year ended December 29, 2007.
4.17	Seventh Supplemental Indenture, dated as of April 16, 2008, to the Indenture dated as of June 15, 2004, among Cenveo Corporation (as successor to Cadmus Communications Corporation), the Guarantors named therein and U.S. Bank National Association (successor to Wachovia Bank, National Association), as Trustee, relating to the 8 % Senior Subordinated Notes due 2014—incorporated by reference to Exhibit 4.16 to registrant's quarterly report on Form 10-Q for the quarter ended June 28, 2008.

4.18

Eighth Supplemental Indenture, dated as of August 20, 2008, to the Indenture dated as of June 15, 2004, among Cenveo Corporation (as successor to Cadmus Communications Corporation), the Guarantors named therein and U.S. Bank National Association (successor to Wachovia Bank, National Association), as Trustee, relating to the 8 % Senior Subordinated Notes due 2014—incorporated by reference to Exhibit 4.18 to registrant's quarterly report on Form 10-Q for the quarter ended September 27, 2008.

Exhibit Number	Description
4.19	Indenture, dated as of June 13, 2008, between Cenveo Corporation, the other guarantors named therein and U.S. Bank National Association, as Trustee, relating to the 10½% Notes of Cenveo Corporation—incorporated by reference to Exhibit 4.1 to registrant's current report on Form 8-K dated (date of earliest event reported) June 9, 2008, filed June 13, 2008.
4.20	Guarantee by Cenveo, Inc. and the other guarantors named therein relating to the 10½% Notes of Cenveo Corporation—incorporated by reference to Exhibit 4.2 to registrant's current report on Form 8-K dated (date of earliest event reported) June 9, 2008, filed June 13, 2008.
4.21	First Supplemental Indenture, dated as of August 20, 2008, to the Indenture of June 13, 2008 between Cenveo Corporation, the other guarantors named therein and U.S. Bank National Association, as Trustee, relating to the 10½% Notes of Cenveo Corporation—incorporated by reference to Exhibit 4.21 to registrant's quarterly report on Form 10-Q for the quarter ended September 27, 2008.
4.22	Registration Rights Agreement dated as June 13, 2008, among Cenveo Corporation, Cenveo Inc., the other guarantors named therein and Lehman Brothers Inc.—incorporated by reference to Exhibit 10.1 to registrant's current report on Form 8-K dated (date of earliest event reported) June 9, 2008, filed June 13, 2008.
10.1	Third Amendment, dated as of April 24, 2009, to Credit Agreement, dated as of June 21, 2006, as amended, among Cenveo Corporation, Cenveo, Inc., Bank of America, N.A., as Administrative Agent, and the other lenders party thereto—incorporated by reference to the registrant's current report on Form 8-K filed April 27, 2009.
31.1*	Certification by Robert G. Burton, Sr., Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification by Mark S. Hiltwein, Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1*	Certification of the Chief Executive Officer and of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished as an exhibit to this report on Form 10-Q.

<sup>\*</sup>Filed herewith.

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Stamford, State of Connecticut, on May 6, 2009.

CENVEO, INC.

By: /s/ Robert G. Burton, Sr. Robert G. Burton, Sr.

Chairman and Chief Executive Officer
(Principal Executive Officer)

By: /s/ Mark S. Hiltwein

Mark S. Hiltwein
Chief Financial Officer
(Principal Financial Officer and
Principal Accounting Officer)