Edgar Filing: HOAG JAY C - Form 4

HOAG JAY Form 4	C C										
January 04,	2012										
FORM		STATES	SECU	DITIES A		СП	NCE	COMMISSIC	N T	MB AF	PROVAL
		, D.C. 20	N OMB Numb	er:	3235-0287						
Check this box if no longer subject to Section 16. Form 4 or			CHANGES IN BENEFICIAL OWNERS SECURITIES						F Estima burde	Expires: Januar Estimated average burden hours per response	
Form 5 obligation may com <i>See</i> Instr 1(b).	ons Section 17	(a) of the l	Public U		ding Co	npan	ny Act	nge Act of 1934 of 1935 or Sec 940			
(Print or Type	Responses)										
HOAG JAY C Syn			Symbol	er Name and		ing	5. Relationship of Reporting Person(s) to Issuer				
(Last) (First) (Middle)			TechTarget Inc [TTGT] 3. Date of Earliest Transaction					(C	heck all app	olicable)	
C/O TECH	NOLOGY CROS ES, 528 RAMON	SSOVER		Day/Year)	Tansaction			below)	ive titleX belo be part of 13	Othe w)	
PALO ALT	(Street)			endment, D nth/Day/Yea	-	al		_X_ Form filed	y One Report	ing Per	son
(City)	(State)	(Zip)	Tah	le I - Non-I	Derivative	Secu	rities A	Person	l of or Ben	eficiall	v Owned
1.Title of Security (Instr. 3)	2. Transaction Dat (Month/Day/Year)		ed Date, if	3. Transactic Code	4. Securi onAcquired Disposed (Instr. 3,	ties (A) c of (D	or))	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. N Ind Ber Ow	Vature of irect neficial nership str. 4)
Common Stock	12/30/2011			A	8,989 (1)	A	\$0	8,989	I	Jay (2)	C. Hoag
Common Stock								29,998	I		2V nnagement 04, L.L.C.
Common Stock								12,537,480	Ι	TC (4)	VV, L.P.
Common Stock								238,594	I		V Member nd, L.P. <u>(5)</u>

Edgar Filing: HOAG JAY C - Form 4

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned

 (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	4. Transacti Code (Instr. 8)	5. orNumber of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	(Month/Day/Year) ve es d d		7. Title and Amount of Underlying Securities (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Nu Deriv Secu Bene Owne Follo Repo Trans (Instr
			Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares		

Reporting Owners

Reporting Owner Name / Address		Relationships						
reporting of the France Francess	Director	10% Owner	Officer	Other				
HOAG JAY C C/O TECHNOLOGY CROSSOVER VENTURES 528 RAMONA STREET PALO ALTO, CA 94301	X	Х		May be part of 13(d) group				
KIMBALL RICK C/O TECHNOLOGY CROSSOVER VENTURES 528 RAMONA STREET PALO ALTO, CA 94301		Х		May be part of 13(d) group				
DREW JOHN C/O TECHNOLOGY CROSSOVER VENTURES 528 RAMONA STREET PALO ALTO, CA 94301		Х		May be part of 13(d) group				
REYNOLDS JON Q JR C/O TECHNOLOGY CROSSOVER VENTURES 528 RAMONA STREET PALO ALTO, CA 94301		Х		May be part of 13(d) group				
GRIFFITH WILLIAM C/O TECHNOLOGY CROSSOVER VENTURES 528 RAMONA STREET		Х		May be part of 13(d) group				

PALO ALTO, CA 94301

Signatures

Frederic D. Fenton Authorized signatory for Jay C. Hoag	12/30/2011		
<u>**</u> Signature of Reporting Person	Date		
Frederic D. Fenton Authorized signatory for Richard H. Kimball	12/30/2011		
<u>**</u> Signature of Reporting Person	Date		
Frederic D. Fenton Authorized signatory for John L. Drew	12/30/2011		
<u>**</u> Signature of Reporting Person	Date		
Frederic D. Fenton Authorized signatory for Jon Q. Reynolds,			
Jr.	12/30/2011		
**Signature of Reporting Person	Date		
Frederic D. Fenton Authorized signatory for William J.G.			
Griffith IV	12/30/2011		
**Signature of Reporting Person	Date		

Explanation of Responses:

- * If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) These shares were issued as director compensation under the TechTarget, Inc., 2007 Stock Option and Incentive Plan; the number of shares is determined by dividing the accrued director's fees by the closing price of the issuer's shares on 12/30/2011.

These shares are directly held by Jay C. Hoag ("Hoag"). Hoag has sole dispositive power over the shares, however, TCV Management 2004, L.L.C. ("TCM 2004") owns 100% of the pecuniary interest therein. Hoag, Richard H. Kimball, John L. Drew, Jon Q. Reynolds, Jr.,

- (2) 2004, E.E.C. (TEM 2004) Jowns 100% of the pecuniary interest therein. Hoag, Richard H. Kinibali, John E. Diew, Joh Q. Reyholds, J. and William J.G. Griffith IV (collectively, the "TCM 2004 Members") are members of TCM 2004, but each disclaim beneficial ownership of such shares except to the extent of their pecuniary interest therein.
- (3) These shares are directly held by TCM 2004. The TCM 2004 Members are members of TCM 2004 but disclaim beneficial ownership of such shares except to the extent of their pecuniary interest therein.

These shares are directly held by TCV V, L.P. Each of the TCM 2004 Members are Class A Members of Technology Crossover Management V, L.L.C. ("TCM V") which is the general partner of TCV V, L.P. The TCM 2004 Members and TCM V may be deemed to

(4) Management V, E.E.C. (TCM V) which is the general parties of TCV V, E.P. The TCM 2004 Members and TCM V may be deemed to beneficially own the shares held by TCV V, L.P., but the TCM 2004 Members and TCM V disclaim beneficial ownership of such shares except to the extent of their pecuniary interest therein.

These shares are directly held by TCV Member Fund, L.P. Each of the TCM 2004 Members is (i) a Class A Member of TCM V, which is a general partner of TCV Member Fund, L.P. and (ii) a limited partner of TCV Member Fund, L.P. The TCM 2004 Members and TCM V

(5) a general particle of TCV Member Fund, L.P. and (n) a minice particle of TCV Member Fund, L.P. The TCW 2004 Members and TCM V disclaim beneficial ownership of such shares except to the extent of their pecuniary interest therein.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.