Linens ' N Things Center, Inc.
Form 10-K
March 20, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 29, 2007
Or
o
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## LINENS HOLDING CO.

LINENS N THINGS, INC. LINENS N THINGS CENTER, INC.
(Exact names of registrants as specified in their charters)

Delaware

Delaware

California
(States or other jurisdictions of incorporation or organization)
(I.R.S. Employer

Identification Nos.)

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6 Brighton Road, Clifton, New Jersey 07015
(Address of principal executive offices) (Zip Code)
(973) 778-1300
(Registrants telephone number, including area code)

## Securities registered pursuant to Section 12(b) or 12(g) of the Act:


#### Abstract

None

Indicate by check mark if the registrants are well-known seasoned issuers, as defined in Rule 405 of the Securities Act:

Yes o No x


Indicate by check mark if the registrants are not required to file reports pursuant to Section 13 or 15(d) of the Act:

$$
\text { Yes o No } \mathrm{x}
$$

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days:

$$
\text { Yes } x \text { No o }
$$

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrants knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form $10-\mathrm{K}$ : x

Indicate by check mark whether the registrants are large accelerated filers, accelerated filers, or non-accelerated filers. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filers o
Accelerated Filers o
Non-accelerated Filers x
Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act):

As of March 1, 2008, there were 13, 013,000 shares of Linens Holding Co. common stock, $\$ 0.01$ par value, outstanding; 1,000 shares of Linens Things, Inc. common stock, $\$ 0.01$ par value, outstanding; and 100 shares of Linens $n$ Things Center, Inc. common stock, no par value, outstanding. None is publicly traded.

## DOCUMENTS INCORPORATED BY REFERENCE

None

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## EXPLANATORY NOTE


#### Abstract

In November 2005, Affiliates of Apollo Management, L.P., National Realty \& Development Corp. and Silver Point Capital Fund Investments LLC (collectively, the Sponsors ) formed Linens Holding Co. (the Company ) to serve as a holding company. On February 14, 2006, the Company acquired Linens n Things, Inc. when its newly formed subsidiary, Linens Merger Sub Co., merged with and into Linens n Things, Inc. (the Merger ), and Linens $n$ Things, Inc., as the surviving corporation, became a wholly owned subsidiary of the Company. The Merger was financed in part by the issuance of $\$ 650.0$ million aggregate principal amount of Senior Secured Floating Rate Notes (the Notes ) due 2014 of Linens n Things, Inc. and Linens n Things Center, Inc., a wholly owned subsidiary of Linens n Things, Inc. The Notes are guaranteed by the Company and each of its domestic subsidiaries (other than Linens $n$ Things, Inc. and Linens $n$ Things Center, Inc.). This report also contains the consolidated financial statements of the Company s predecessor entity, Linens n Things, Inc. and its subsidiaries, for the period January 1, 2006 to February 13, 2006 and for the fiscal year ended December 31, 2005. The accompanying consolidated financial statements are those of Linens Holding Co. and its subsidiaries. The Company has not presented separate financial statements for Linens n Things, Inc. and its subsidiaries or Linens n Things Center, Inc. and its subsidiaries (collectively, the Issuers as described in Note 18 to the consolidated financial statements) because management has determined that the differences in such financial statements are minor. Unless the context requires otherwise, we, us, our or the Company refer to Linens Holding Co. and its subsidiaries and, for periods prior to February 14, 2006, the Company s predecessor entity and its subsidiaries.


## FORWARD-LOOKING STATEMENTS

This report may contain forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934) with respect to the Company s financial condition, results of operations and business that is not historical information. All statements, other than statements of historical fact, included in this report are forward looking statements. In particular, statements that the Company makes relating to its overall volume trends, industry forces, margin trends, anticipated capital expenditures and its strategies are forward looking statements. When used in this document, the words believe, expect, anticipate, intend, estimate, project, plan, and similar expressions, as well as future or conditional verbs such as will, should, could, are intended to identify forward looking statements.

These statements are based on assumptions and assessments made by the Company s management in light of its experience and its perception of historical trends, current conditions, expected future developments and other factors it believes to be appropriate. The Company believes there is a reasonable basis for its expectations and beliefs, but they are inherently uncertain, the Company may not realize its expectations and its beliefs may not prove correct. Any forward looking statements are not guarantees of the Company s future performance and are subject to risks and uncertainties that could cause actual results, developments and business decisions to differ materially from those described or implied by any such forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. Such factors include, without limitation: general economic conditions; changes in the retailing environment and consumer spending habits; inclement weather and natural disasters; competition from existing and potential competitors; the amount of merchandise markdowns; loss or retirement of key members of management; increases in the costs of borrowings and unavailability of additional debt or equity capital; impact of the Company s substantial indebtedness on its operating income and its ability to grow; the cost of labor; labor disputes; increased healthcare benefit costs; other costs and expenses; and other important factors that could cause actual results to differ materially from those described or implied by the forward-looking statements contained in this report.

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## PART I FINANCIAL INFORMATION

## Item 1. Business

## About the Company

Linens Holding Co, a Delaware corporation (the Company ), together with its wholly owned consolidated subsidiaries, including Linens Things, Inc. and Linens $n$ Things Center, Inc., is an entity that was formed in connection with the acquisition of all of the outstanding shares of common stock of Linens n Things, Inc. for aggregate consideration of approximately $\$ 1.3$ billion. The Company was incorporated on November 7, 2005.

In November 2005, Affiliates of Apollo Management, L.P., National Realty \& Development Corp. and Silver Point Capital Fund Investments LLC (collectively, the Sponsors ) formed the Company to serve as a holding company. On February 14, 2006, the Company acquired Linens Things, Inc. when its newly formed subsidiary, Linens Merger Sub Co., merged with and into Linens $n$ Things, Inc. in the merger described in Note 3 to the consolidated financial statements included elsewhere in this report (the Merger ), and Linens Things, Inc., as the surviving corporation, became a wholly owned subsidiary of the Company.

Linens n Things, Inc., a Deleware corporation, was incorporated on September 10, 1996 and was a wholly owned subsidiary of CVS Corporation ( CVS ), formerly Melville Corporation, until November 26, 1996, when CVS completed an initial public offering of the Linens Things, Inc. common stock. Linens $n$ Things Center, Inc., a California corporation and wholly owned subsidiary of Linens $n$ Things, Inc., was incorporated on January 12, 1996.

The Company is the second largest specialty retailer of home textiles, housewares and home accessories in North America operating 589 stores in 47 U.S. states and seven Canadian provinces as of December 29, 2007. The Company is a destination retailer, offering one of the broadest and deepest selections of high quality brand-name as well as private label home furnishings merchandise in the industry. The Company saverage store size of approximately 33,000 gross square feet enables it to offer a more comprehensive product and brand selection than department stores and other retailers that sell home furnishings. The Company believes its store format coupled with its knowledgeable sales assistance and attentive service to its customers, who the Company refers to as its guests, creates an enjoyable shopping experience. The Company s primary target guest is female between the ages of 25 and 55 who is fashion and brand conscious, has good-to-better income and focuses on the home as a reflection of her individuality.

The Company is committed to providing its guests with a one-stop shopping destination for home furnishings. The Company s extensive merchandise offering enables its guests to select from a wide assortment of styles, brands, colors and designs across varying price points at competitive values. The Company s linens product line includes home textiles such as bedding, towels, window treatments and table linens. Its things product line includes housewares and home accessories such as cookware, dinnerware, glassware, small appliances, candles, picture frames and storage and cleaning products. The Company offers a wide array of national home furnishing brands, including All-Clad, Braun, Calphalon, Conair, Croscill, Cuisinart, Henckels, Krups, KitchenAid, Nautica, OXO, Wamsutta and Yankee Candle. It also offers products under its LNT Home private label brand, which is designed to complement its brand name products by offering its guests quality merchandise at value prices. The Company also carries a number of exclusive products, including several high-fashion home textile patterns from the Waverly collection.

The Company s store format features an efficient racetrack layout in a visually appealing format that encourages guests to shop the entire store. It operates various store size formats generally ranging from 25,000 to 40,000 gross square feet. This allows the Company to match the size of its stores with the market potential of each location. The Company s stores are located predominately in power strip centers adjacent to complementary broad-based retail chains. In addition, its stores are generally located in geographic trading areas with at least 150,000 people within a 5 to 10 mile radius and with demographic characteristics that match its target guest profile.

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## Business Strategy

Under the leadership of Robert J. DiNicola, who assumed the role of Chairman and Chief Executive Officer in 2006, the Company intends to focus on growing its sales per square foot to improve the productivity of its existing store base, which the Company believes is key to improving its profitability and cash flow.

Beginning in March 2006, the Company instituted a long-term three phase multi-year plan to turn the Company around. The first phase consists of getting back to basics, which the Company is now deeply committed to.

As part of this committment, the Company intends to pursue the following initiatives:

Improve Its Overall Merchandise Assortments. The Company intends to maximize merchandise productivity by continuing to implement the following assortment planning initiatives:

- Reduce its overall SKUs and increase the in-stock positions of its most popular merchandise;
- Re-allocate space in its stores to more productive categories; and,
- Selectively expand existing merchandise categories and key vendor assortments as well as introduce new merchandise product lines that better reflect the style preferences of its guests.

Establish a Key Item Program. The Company has established a Best Bets program in order to provide its guests superior value on the Company s top 100 selling items. The Company prices these key items competitively and maintains deep in-stock positions to meet guest demand. The Company believes that its key item program will help drive store traffic, improve sales per square foot and strengthen the Linens $n$ Things brand over the long-term.

Increase the Effectiveness of Its Marketing Expenditures. The Company has implemented an aggressive new, multi-tiered marketing campaign that re-invigorates the Linens $n$ Things brand, emphasizes its commitment to its Best Bets program and drives traffic to its stores. Its marketing expenditures were approximately $\$ 157.0$ million in fiscal 2007, or $5.6 \%$ of net sales. The Company expects marketing expenditures in fiscal 2008 to be similar to the prior year, broadening its reach with a more diversified mix of marketing utilizing broadcast media, preprint, newspaper advertising and direct mail. The Company believes that these changes, coupled with a greater emphasis on national advertising, will be more effective in communicating its merchandising strategy while attracting new guests into its stores and enhancing its brand.

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Improve Its Guests Shopping Experience. The Company s goal is to exceed its guests expectations in every store, every day. It intends to achieve this goal by building on its existing service philosophy and by creating a more inviting atmosphere for its guests. The Company believes it can make its guests shopping experience more efficient and enjoyable through enhanced merchandise presentation, including more stimulating product displays and clearer in-store signage.

Improve Its Operating Free Cash Flow. The Company is highly committed to increasing its operating free cash flow. As a result, it plans to reduce new store openings over the next few years and focus on improving the operations of its existing stores. During fiscal 2007, the Company opened 18 new stores as opposed to an average of approximately 47 new stores per year during the three fiscal years preceding fiscal 2007. The Company currently expects to open approximately 10 new stores in fiscal 2008. As a result, the Company currently expects its fiscal 2008 capital expenditures to be approximately $\$ 25$ million, as opposed to $\$ 37.0$ million in fiscal 2007. In addition, in connection with its merchandise assortment planning and sales productivity initiatives, the Company expects to improve its inventory turns and reduce its working capital. Its new business strategy does not require any out of the ordinary or one-time capital expenditures.

Realize Improved Financial Performance as Recently Opened Stores Mature. As of December 29, 2007, the Company operates 589 stores, 104 of which were opened since the beginning of 2005. These 104 stores have not yet reached sales and store-level EBITDA consistent with the Company s stores that were opened before 2005. Store-level EBITDA represents operating profit derived for each store, before depreciation for all fixed assets located at each store and amortization, where operating profit is based on each store s actual sales less direct expenses

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excluding an allocation of overhead. Historically, new stores take four to five years to reach the financial performance of a mature store.

## Competitive Strength

Strong Brand Name Recognition. The Linens $n$ Things brand name has a strong reputation as a leading provider of home furnishings. Its brand recognition is reinforced by its national footprint and highly visible store locations. Additionally, the Company utilizes extensive national and local advertising through multiple formats to reinforce its guest recognition and support its promotional events. According to the Company s most recent study, nine out of 10 U.S. households located in its markets recognize the Linens $n$ Things brand.

Leading Destination for Home Furnishings. The Company is the second largest specialty retailer of home textiles, housewares and home accessories in North America and operates 589 stores in 47 U.S. states and seven Canadian provinces with an aggregate of approximately 19.4 million gross square feet as of December 29,2007 . With over 25,000 SKUs, the Company markets one of the broadest and deepest selections of home furnishings in the industry, providing the Company with a competitive advantage over department stores and mass merchants who offer a more limited product selection. The Company s more comprehensive product and brand selection provides its guests with a one-stop shopping destination for their home furnishing needs.

Well Maintained Store Base with Attractive Real Estate. The Company s portfolio of stores is primarily located in high traffic suburban locations that are convenient and accessible to its core guests and in close proximity to other high quality, national retailers. According to its most recent study, the Company s real estate is extremely competitive as to location and size with other national specialty retailers of home furnishings. The Company s store base is up to date with an average age per store of approximately seven years. The Company believes that the average age of its store base minimizes its near-term maintenance and remodeling capital expenditure requirements.

Strong and Diversified Vendor Relationships. The Company is one of the largest purchasers of home furnishings in the United States and has developed strong long-term relationships with its vendors, from whom it consistently purchases large quantities of quality merchandise. The Company believes that its strong and diversified vendor relationships coupled with its buying power provides it a competitive advantage in the U.S. home furnishings market. In addition, due to its broad range of branded products, the Company s success is not dependent on any one specific product or vendor. In fiscal 2007, the Company s largest single vendor accounted for approximately $7 \%$ of its purchases.

Strong Guest Base. The Company has cultivated a strong base of loyal guests who return to its stores time and again. This is complemented by its Internet website which allows guests both to purchase its products and receive product information. The Company has a large customer database that it uses to reach its target guests through, among other things, direct mail events. The Company defines active guests as those who have visited its stores at least once in the last 12 months. The Company has over 10 million active guests in its database, who on average visit its stores approximately 2.0 times each year. To further strengthen its guest base, the Company also offers a private label charge card program, which has built-in loyalty programs to encourage more frequent visits and allows it to more efficiently target its direct mail efforts.

## Products and Merchandising

The Company offers quality home textiles, housewares and home accessories at compelling values. The Company s extensive merchandise offering of over 25,000 SKUs in an average store enables its guests to select from within each of its major product lines a wide assortment of
styles, brands, colors and designs that exceed the selection generally available in department stores. The Company s linens product line includes home textiles such as bedding, towels, window treatments and table linens. Its things product line includes housewares, home accessories and storage and cleaning, such as cookware, dinnerware, glassware, small appliances, candles and picture frames. The Company is committed to maintaining a consistent in-stock inventory position and ensuring that its stores carry a broad and deep merchandise selection.

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The Company also intends to continue to implement its assortment planning and space management initiatives to maximize productivity. It will continue to re-allocate space in its stores to merchandise categories that better reflect guest demand. This effort allows the Company the opportunity to maximize productivity by expanding high-growth categories. As a result, the Company s stores now carry a deeper, more balanced selection of merchandise that more closely corresponds with the preferences of its guests. In addition, the Company s merchandise is displayed with impactful presentations in groups of related product lines, and seasonal merchandise and impulse items are prominently displayed in the front of the store. The presentation of its merchandise is designed to maximize customer convenience and reinforce its guests impression that the Company offers a wide selection. For fiscal 2008, the Company intends to continue its focus on adding more newness in its assortment by offering updated merchandise and building brands both within a category and across categories. As part of its back to basics approach, the Company will continue to clear aged and non-productive inventory, reinvesting those dollars into more productive categories, classifications and key items, particularly in support of the Best Bets program to highlight the top 100 best selling core items, reinvigorating the textile side of the business with a concerted effort to focus on sheets, towels, pillows and comforters, and emphasizing tabletop beginning with a focus on dinnerware, glassware and flatware. In addition, the Company intends to focus on improving the in-store experience with enhanced merchandise presentation and clearer signage.

Merchandise and sample brands offered in each major department are highlighted below:

| Department | Items Sold |
| :--- | :--- | :--- |
| Bath | Towels, shower curtains, waste baskets, bathroom |
| rugs and wall hardware |  | Croscill, Nautica and Wamsutta | Sample Brands |
| :--- |

The Company s merchandise procurement is done centrally rather than in store operations. The Company utilizes an auto-replenishment system, whereby approximately $95 \%$ of its core products are replenished from a centralized monitoring system, accounting for approximately $60 \%$ of the Company s receipts.

## Guest Service and Marketing

The Company treats every customer as a guest. The Company s philosophy is to enhance its guests entire shopping experience so that it will become the store of first choice for its guests home furnishing needs. To facilitate the ease of shopping, the Company s assisted self-service culture is complemented by trained department specialists, zoned floor coverage, product information displays and videos, self-demonstrations and in-store product seminars. The entire store team is trained to be highly visible in order to assist guests with their selections. The use of modern technologies reduces the need for its associates to manage back office activities so that the majority of their time can be focused on greeting and assisting guests and delivering attentive service. Sophisticated management systems that provide efficient guest service and the Company s fair return policies are geared toward making each guest s visit a convenient, efficient and pleasant experience.

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## Sales Associates

The Company seeks to maintain a sales force of knowledgeable, professional and well-trained sales associates to deliver personal attention and service to its guests. The Company offers competitive wages and on-going training and personnel development in order to attract and retain qualified, motivated associates committed to providing superior guest service. Training at the sales associate level focuses on the areas of guest interaction, product knowledge and store systems usage.

## Marketing and Advertising

The Company uses its advertising programs to communicate, build and strengthen the Linens $n$ Things brand. The Company has implemented an aggressive new, multi-tiered marketing campaign that re-invigorates the Linens $n$ Things brand, emphasizes the Company s commitment to its Best Bets key-item program and drives traffic to its stores. The Company expects marketing expenditures in fiscal 2008 to be similar to the prior year and to continue its initiatives started in fiscal 2006 to broaden its reach with a more diversified mix of marketing utilizing broadcast media, preprint and newspaper advertising and direct mail. The Company believes that these changes, coupled with a greater emphasis on national advertising, will be more effective in communicating its merchandising strategy while attracting new guests into its stores and enhancing its brand. The Company focuses its advertising programs during key selling seasons such as spring/summer, back-to-school and holidays. In addition, it utilizes its proprietary marketing database to track the buying habits of its guests.

## Private Label Charge Card

To further strengthen its guest base and build guest loyalty, the Company offers a private label charge card program. Through a points program, guests receive enhanced value by using the card. The program also allows the Company to provide consistent and effective communication with its guests, while increasing its information base of its guests purchasing patterns. Subject to customary exceptions, credit risk relating to this program is borne by GE Money, a top issuer of private label credit cards.

## Vendor Relationships

The Company s merchandise assortment consists of a wide selection of high quality, brand name fashion home textiles, housewares and home accessories from both established and emerging vendors. The Company communicates with its vendors frequently, providing feedback on current demand for their products. Many of the Company s key vendors limit the number of retail channels they use to sell their merchandise, and competition among retailers to obtain and sell these key-vendor-sourced goods is intense. The Company s relationships with its vendors have been a significant contributor to its past success. The Company monitors and evaluates the sales and profitability performance of each vendor and adjusts its future purchasing decisions from time to time based upon the results of this analysis. The Company has no guaranteed supply arrangements with its principal merchandising sources.

The Company purchases its merchandise from a diverse vendor base of approximately 1,000 suppliers, of which approximately $18 \%$ are located overseas. In fiscal 2007, products supplied by the Company s 25 largest vendors represented approximately $43 \%$ of its purchases, with its top three vendors supplying approximately $13 \%$ of its purchases and its largest single vendor supplying approximately $7 \%$ of its purchases. The Company believes that this buying power and its ability to make centralized purchases generally allow it to acquire products at favorable terms.

In addition, the breadth of the Company s sourcing helps mitigate risks associated with a single brand or designer.

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## Store Operations

## Store Management and Operations

The Company places a strong emphasis on its people, their development and their opportunity for advancement, and is committed to maintaining a high internal promotion rate. The Company s practice is to open each new store with a seasoned management team, which usually includes managers who have significant experience with the Company. Additionally, the Company s structured management-training program requires that each new manager learn all facets of the business within the framework of a fully operational store. This program includes, among other things, product knowledge, merchandise presentation, business and sales perspective, employee relations and manpower planning. At the sales associate level, the Company focuses its training on guest interaction, product knowledge and store systems usage. The Company believes that its policy of promoting from within, as well as the opportunities for advancement from its store expansion program, serve as incentives to attract and retain quality individuals.

Linens n Things stores are open seven days a week, generally from 9:00 am to 9:30 pm Monday through Saturday and 10:00 am to 7:00 pm on Sunday unless affected by local laws.

## Distribution

The Company currently operates distribution centers in Shepherdsville, Kentucky; Swedesboro, New Jersey and Greensboro, North Carolina. It also uses third-party logistics companies to supplement its distribution centers. The Company believes that the utilization of centralized distribution centers has resulted in lower average freight expense, more timely control of inventory shipments to stores and improved information flow. The Company also believes strong distribution support for its stores is a critical element in its strategy and is central to its ability to maintain a low cost operating structure.

The Company manages the distribution process centrally from its corporate headquarters. Purchase orders issued by the Company are electronically transmitted to nearly all of its suppliers. The Company plans to continue its efforts to ship as much merchandise through its distribution centers as possible to ensure all benefits of its logistics strategy are fully utilized. Continued growth will also facilitate new uses of electronic data interchange technologies between its suppliers and the Company to exploit the most productive and beneficial use of its assets and resources. In order to realize greater efficiency, the Company also uses third-party freight carriers to ship its merchandise from its distribution centers to its stores.

## Management Information Systems

The Company continually evaluates and upgrades its management information systems to enhance the quantity, quality and timeliness of information available to management. The Company believes its management information systems have fully integrated its stores, headquarters and distribution process. Over the last several years, the Company has made significant investments in technology to improve guest service such as Internet and online bridal and gift registry tools. The Company operates an IBM AS/400 management information system that integrates all major aspects of its business, including sales, distribution, purchasing, inventory control, merchandise planning and replenishment and financial systems. Information obtained from management information systems results in automatic inventory replenishment in response to specific
requirements of each store, thereby improving in-stock positions and enhancing guest service. The Company also utilizes hand-held scanners with inventory status and price look-up capabilities, which allow its sales associates to remain accessible to guests on the selling floor.

## Competition

The U.S. retail home furnishings market is highly fragmented. The market includes many different types of retailers including, among others, department stores, mass merchandisers and discounters, specialty retailers, home improvement centers and warehouse clubs. The Company believes that its ability to compete successfully in its

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market is influenced by several factors, including price, breadth and quality of product selection, in-stock availability of merchandise, effective merchandise presentation, guest service and superior store locations. The Company believes that it is well positioned to compete on the basis of these factors. Nevertheless, there can be no assurance that any or all of the factors that enable the Company to compete favorably will not be adopted by companies having greater financial and other resources. The Company generally classifies its competition as follows:

## Department Stores

This category includes national and regional department stores such as J.C. Penney Company Inc., Sears, Roebuck and Co., a wholly owned subsidiary of Sears Holdings Corporation, and the department store chains operated by Federated Department Stores, Inc. These retailers offer name brand merchandise as well as their own private label furnishings. In general, department stores offer a more limited selection of home furnishings merchandise than the Company does. The prices offered by department stores during off-sale periods generally are significantly higher than those of the Company and during on-sale periods are comparable to or slightly higher than those of the Company.

## Mass Merchandisers

This category includes companies such as Wal-Mart Stores, Inc. and Target Corporation. Fashion home furnishings generally represent only a small portion of the total merchandise sales in these stores; however, this channel of distribution makes up the largest portion of home furnishings sales. These stores generally offer a more limited merchandise selection with fewer high quality name brands and lower quality merchandise at lower price points. In addition, these mass merchandisers typically have more limited guest service staffing than the Company does.

## Specialty Stores/Retailers

This category includes large format home furnishings retailers including Bed Bath \& Beyond, Inc., Home Goods, a division of TJX Companies, Inc. and smaller format retailers such as Pier One Inc., Crate \& Barrel and Williams-Sonoma, Inc. The Company estimates that the large format stores range in size from approximately 25,000 to 70,000 gross square feet offering home furnishing merchandise selection of approximately 15,000 to 40,000 SKUs. These retailers attempt to develop loyal guests and increase guest traffic by providing a single outlet to satisfy the guest shousehold needs. The smaller format retailers generally offer a more limited selection of merchandise within a specific niche and generally range in size from 2,000 to 20,000 gross square feet.

## Other Retailers

This category includes mail order retailers, such as Domestications; off-price retailers, such as Kohl s Corporation; the T.J. Maxx and Marshall s divisions of the TJX Companies, Inc.; home improvement stores, such as The Home Depot, Inc. and Lowe s Companies, Inc.; warehouse clubs, such as Costco Wholesale Corporation and Sam s Club and smaller local retail stores. These retailers, with the exception of off-price retailers, generally offer a more limited selection of merchandise. Off-price retailers typically offer closeout or out of season name brand merchandise at competitive prices.

## Seasonality and Inflation

The Company s business is subject to substantial seasonal variations. Historically, the Company has realized a significant portion of its net sales and, prior to the Merger before the Company became highly leveraged, substantially all of its net income for the year during the third and fourth quarters. The Company s quarterly results of operations may also fluctuate significantly as a result of a variety of other factors, including the timing of new store openings. The Company believes this is the general pattern associated with its segment of the retail industry
and expects this pattern will continue in the future. Consequently, comparisons between quarters are not necessarily meaningful and the results for any quarter are not necessarily indicative of future results.

The Company does not believe that its operating results have been materially affected by inflation during the past year. There can be no assurance; however, that the Company s operating results will not be affected by inflation in the future.

## Intellectual Property

The Company uses Linens $n$ Things and LNT as trademarks and as service marks in connection with retail services. The Company has registered the Linens $n$ Things and LNT marks with both the United States Patent and Trademark Office and the Canadian Intellectual Property Office. The Company believes that the name Linens n Things and its related marks are important elements of its business. Its corporate website address is www.lnt.com.

## Employees

As of December 29, 2007, the Company employed approximately 17,500 individuals, of whom approximately 6,600 were full-time employees and 10,900 were part-time employees. None of its employees is represented by a union, and the Company believes that it has a good relationship with its employees.

## Government Regulation

The Company s operations are affected by numerous federal and state laws that impose disclosure and other requirements upon the origination, servicing and enforcement of credit accounts and limitations on the maximum amount of finance charges that may be charged by a credit provider. In addition to its proprietary credit cards, credit to its guests is also provided through third parties such as American Express, Visa and MasterCard. Any change in the regulation of credit that would materially limit the availability of credit to its guest base could adversely affect the Company s results of operations or financial condition.

The Company s and its competitors practices are subject to review in the ordinary course of business by the Federal Trade Commission and are subject to numerous federal and state laws. Additionally, the Company is subject to certain customs, truth-in-advertising and other laws, including consumer protection regulations that regulate retailers generally and/or govern the importation, promotion and sale of merchandise. The Company undertakes to monitor changes in these laws and believes that it is in material compliance with all applicable state and federal regulations with respect to such practices.

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## Foreign Sales

The Company s current international business is in Canada. The following table represents a summary of net sales and long-lived assets:

|  | Fiscal 2007 |  |  | February 14, 2006 to December 30, 2006 |  |  | ons | January 1, 2006 to February 13, 2006 |  | Fiscal 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales from stores located within: |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 2,539.4 | 90.9\% | \$ | 2,346.2 | 92.6\% | \$ | 267.5 | 93.9\% | \$ | 2,535.5 | 94.1\% |
| Canada |  | 255.4 | 9.1\% |  | 188.2 | 7.4\% |  | 17.5 | 6.1\% |  | 159.2 | 5.9\% |
| Total | \$ | 2,794.8 | 100.0\% | \$ | 2,534.4 | 100.0\% | \$ | 285.0 | 100.0\% | \$ | 2,694.7 | 100.0\% |
| Long-lived assets(1)(2) |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 811.8 | 92.3\% | \$ | 922.3 | 93.8\% | \$ | 1,010.9 | 94.3\% | \$ | 601.2 | 93.6\% |
| Canada |  | 67.6 | 7.7\% |  | 60.9 | 6.2\% |  | 61.1 | 5.7\% |  | 41.2 | 6.4\% |
| Total | \$ | 879.4 | 100.0\% | \$ | 983.2 | 100.0\% | \$ | 1,072.0 | 100.0\% | \$ | 642.4 | 100.0\% |

(1) Includes property and equipment, net of accumulated depreciation; identifiable intangible assets, net of accumulated amortization; goodwill and deferred financing costs and other noncurrent assets, net.
(2) Amounts presented at February 13, 2006 are after purchase accounting adjustments in connection with the Merger of Linens n Things, Inc.

## Available Information

Prior to the consummation of the Merger on February 14, 2006, when the common stock of Linens $n$ Things, Inc. was publicly traded on the New York Stock Exchange, the Company made available free of charge through its website, www.Int.com, all materials that Linens n Things, Inc. filed electronically with the Securities and Exchange Commission (SEC ), including annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as soon as reasonably practicable after electronically filing such materials with, or furnishing them to, the SEC.

As a result of becoming a privately-held company upon the consummation of the Merger and the issuance in a private placement of the Senior Secured Floating Rate Notes due 2014, the Company was not required to file these reports with the SEC. However, in accordance with the indenture governing these notes, reports were prepared on a basis that was equivalent to, but not filed with, the SEC , and such reports were furnished to noteholders by making them available on the Company s website. In August 2006 the notes were exchanged for new notes with terms that were identical to the original notes except that the exchange notes were registered under the Securities Act. At such time, the Company once again became subject to filing obligations with the SEC pursuant to the Securities Exchange Act. The Company has made available free of charge through its website all materials subsequently filed by the Company electronically with the SEC, including its Registration Statement on Form S-4, quarterly reports on Form 10-Q and current reports on Form 8-K, and amendments to those reports filed or
furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act, as soon as reasonably practicable after electronically filing such materials with, or furnishing them to, the SEC.

Investors may also read and copy any materials filed by the Company with the SEC at the SEC s Public Reference Room at 100 F Street, N.E., Room 1580, Washington, DC 20549-0102. You may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. In addition, the SEC maintains an Internet website, www.sec.gov, that contains reports, proxy and information statements and other information which the Company or its predecessor, Linens $n$ Things, Inc., filed electronically with the SEC.

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## Item 1A. Risk Factors

The following risks comprise all the material risks of which the Company is aware of; however, these risks and uncertainties may not be the only ones the Company faces. Additional risks and uncertainties not presently known to the Company or that it currently believes are immaterial may also adversely affect the Company s business or financial performance. The following risks could materially harm the Company s business, financial condition, future results of operations and cash flow.

## Risks Related to the Company s Business

The Company s profitability would be adversely affected if its merchandise selections do not match guest preferences.

The retail industry is subject to changing merchandise trends and consumer preferences. The Company s success depends in large part on its ability to identify merchandise trends as well as to anticipate, gauge and react to changing consumer demands in a timely manner. The Company cannot give assurance that its merchandise selections will accurately reflect the preferences of its guests at any given time. In addition, any decline in the popularity or quality of any of its key brands could adversely affect its business. Furthermore, the products the Company sells often require long lead times to order and must appeal to consumers whose preferences cannot be predicted with certainty and often change rapidly. Consequently, the Company must stay abreast of changing lifestyle and consumer trends and anticipate trends and fashions that will appeal to its guests. If the Company miscalculates the market for its merchandise or the purchasing preferences of its guests, its business and financial results could be adversely affected.

The Company does not have long-term contracts with any of its vendors and if the Company is unable to purchase suitable merchandise in sufficient quantities at competitive prices, it may be unable to offer a merchandise mix that is attractive to its guests and its sales may be harmed.

Third-party vendors manufacture virtually all of the products that the Company offers. In fiscal 2007, the Company purchased its merchandise from approximately 1,000 vendors. Many of the Company s key vendors limit the number of retail channels they use to sell their merchandise and competition among retailers to obtain and sell these goods is intense. In addition, nearly all of the brands of its top vendors are sold by competing retailers, and some of its top vendors also have their own dedicated retail stores. Moreover, the Company typically buys products from its vendors on a purchase order basis. The Company has no long-term purchase contracts with any of its vendors and, therefore, has no contractual assurances of continued supply, pricing or access to products, and any vendor could change the terms upon which they sell to the Company or discontinue selling to the Company at any time. In fiscal 2007, products supplied by its 25 largest vendors represented approximately $43 \%$ of its purchases, with its top three vendors supplying approximately $13 \%$ and its largest single vendor supplying approximately $7 \%$ of its purchases for the year.

If the Company $s$ relationships with its vendors are disrupted, it might not be able to acquire the merchandise the Company requires in sufficient quantities or on terms acceptable to it. Any inability to acquire suitable merchandise would have a negative effect on the Company s business and operating results because it would be missing products from its merchandise mix unless and until alternative supply arrangements were made, resulting in deferred or lost guest sales.

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Delays in receipt of merchandise in connection with either the manufacturing or shipment of such merchandise could affect the Company $s$ performance.

Virtually all of the Company s merchandise is delivered to it by its vendors as finished goods and is manufactured in numerous locations. The Company s vendors rely on third-party carriers to deliver merchandise to its distribution facilities. In addition, the Company s success depends on its ability to efficiently source and distribute merchandise to its retail stores and online guests. Events such as labor disputes, natural disasters, availability of raw materials, vendor financial liquidity, general conditions in the credit markets, including increased challenges faced by vendors seeking to factor or insure their receivables from their retail customers, inclement

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weather, work stoppages or boycotts affecting the manufacturing or transportation sectors could increase the cost or reduce the supply of merchandise available to the Company and could adversely affect its results of operations. Upon the loss of one or more of its vendors, the Company may not be able to develop relationships with new vendors, and products from alternative sources, if available, may be more expensive or of a different or inferior quality from the ones the Company currently sells.

In addition, a significant portion of the Company s merchandise is currently sourced by it or by its domestic suppliers from foreign vendors. As a result, events resulting in the disruption of trade from other countries or the imposition of additional regulations relating to duties upon imports could cause significant delays or interruptions in the supply of its merchandise or increase its costs, either of which could have a material adverse effect on its business. Examples of such events include:

- political unrest, terrorist activities, war or other hostilities;
- strikes and labor problems;
- economic upheaval;
- import duties and quotas; and
- loss or change in Most Favored Nation status of the United States with a particular foreign country.

An increase in the cost to manufacture, or a disruption in shipment to the Company of, foreign-sourced products could decrease its sales and profitability.

The Company s future growth and profitability could be adversely affected if its advertising and marketing programs are not effective in generating sufficient levels of customer awareness and traffic.

The Company relies heavily on print advertising, including direct mail, to promote new store openings, to increase consumer awareness of its product offerings and pricing and to drive store traffic. In addition, the Company relies and will increasingly rely on other forms of media advertising. The Company s future growth and profitability will depend in large part upon the effectiveness and efficiency of its advertising and marketing programs. In order for its advertising and marketing programs to be successful, it must:

- effectively manage advertising and marketing costs in order to maintain acceptable operating margins and return on its marketing investment; and
- convert customer awareness into actual store visits and product purchases.

The Company s planned advertising and marketing expenditures may not result in increased total or comparable store sales or generate sufficient levels of product awareness. The Company may not be able to manage its advertising and marketing expenditures on a cost-effective basis.

There are a limited number of companies capable of distributing the Company $s$ direct mail advertising at the volume levels it requires. If any of these companies cease operations, or if their expenses (e.g., postage, printing and paper costs) increase substantially, then it is likely that the Company s advertising expenses will increase, which will have a negative effect on its business and operating results.

Weak economic conditions may significantly impact discretionary consumer spending and reduce the Company sales and profitability.

Most of the products that the Company sells are not consumer necessities. Purchases of the Company s merchandise are largely dependent upon discretionary spending by its guests. A number of external economic factors could affect purchases by its guests of the type of merchandise it offers, including:

- disposable income or consumer confidence in future economic conditions;
- general economic and business conditions; and
- increased interest rates or consumer debt levels.

Decreases in consumer confidence and consumer spending could adversely impact the Company s sales and results of operations. Reduced consumer spending may also require increased markdowns and increased promotional expenses, which would adversely impact its results of operations.

## Competitive factors could reduce the Company s sales and profitability.

The U.S. retail home furnishings market is highly fragmented and intensely competitive. The Company competes with many different types of retailers, including among others department stores, mass merchandisers and discounters, specialty retail stores, home improvement centers, warehouse clubs and other retailers. Some of the Company s competitors sell many of the same products and brands that it sells. The competitive challenges facing the Company include:

- anticipating and quickly responding to changing consumer demands;
- increasing customer awareness and traffic to its stores;
- variety and fashion of the products it offers;
- maintaining favorable brand recognition and achieving customer perception of value;
- effectively marketing and competitively pricing its products to its target guests; and
- competing with entities that have substantially greater financial and other resources than the Company does.

Competition by existing or future competitors, including aggressive price competition, could result in the need to reduce the Company s prices or increase its spending and could result in a decrease in its sales and profitability and require a change in its operating strategies.

Attrition among the Company sbuyers or key sales associates could adversely affect its financial performance and its growth.

The Company s success is largely dependent on the efforts and abilities of its buyers and key sales associates. The Company sability to meet its labor needs generally is subject to numerous factors, including the availability of a sufficient number of qualified persons in the work force, unemployment levels, the wages and benefits it pays, prevailing wage rates, changing demographics, health and other insurance costs and changes in employment legislation. If the Company were to lose buyers or key sales associates and not promptly fill their positions with comparably qualified individuals, its ability to benefit from long-standing relationships with key vendors or to provide relationship-based guest service may suffer. The Company cannot give assurance that it will not suffer significant attrition among its current buyers or key sales associates. The loss of these individuals could adversely affect its business.

The Company may not be successful in opening and operating new stores profitably or making its recently opened stores profitable.

Although at a decreased rate as compared to prior years, the Company plans to open a number of new stores as part of its growth strategy. There are many risks inherent in its store expansion strategy, and the Company cannot give assurance that it will be able to achieve its expansion goals. The Company s ability to grow its store base and operate its new and recently opened stores profitably will be affected by many factors, including:

- risks inherent in constructing, furnishing and supplying a store in a timely and cost effective manner, including obtaining necessary permits and zoning approvals;
- integrating the new store into its distribution network;
- its ability to maintain financing on commercially reasonable terms;
- its ability to identify and secure favorable sites for its new stores in well-trafficked areas and to negotiate satisfactory rent and other lease terms;
- the competition for favorable store sites;
- the presence of other complementary retail outlets at the locations where the Company opens its new stores;
- the proximity of its competitors stores;
- the impact on sales at its existing stores if the Company locates new stores in the same market;
- its ability to invest in and expand its distribution, information technology, management and logistics infrastructure to support a continually increasing store base;


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- its ability to attract, train and retain good and experienced store managers and store personnel for its new stores; and
- acceptance of its new stores in markets where the Company has limited or no existing presence.

The Company intends to open additional stores in new markets, as well as in existing markets, in fiscal years 2008, 2009 and beyond. The new markets the Company enters may have different competitive conditions, consumer trends and discretionary spending patterns than its existing markets, which may cause the Company s stores in these new markets to be less successful than stores in its existing markets.

Where the Company adds stores into its existing markets, it may not be able to attract sufficient new customers to these new stores and, in addition, these new stores may have the effect of reducing sales from the Company s existing stores in those markets, which may have an adverse effect on its results of operations.

The Company cannot give assurance that its new or recently opened stores will meet its internal financial operating targets or that it will be able to operate its new or recently opened stores profitably. The Company also cannot give assurance that the operating results of its new or recently built stores will be comparable to the operating results of its mature existing stores.

A disruption in the operation of the Company s distribution centers would impact its ability to deliver merchandise to its stores, which could adversely impact its sales and its results of operations.

The Company s inventory is generally shipped by its suppliers to one of its three distribution centers, which are located in Shepherdsville, Kentucky; Swedesboro, New Jersey and Greensboro, North Carolina. At its distribution centers, the merchandise is processed, sorted and shipped to its stores. Events such as fire or other catastrophic events, any malfunction or disruption of its centralized information systems or shipping problems may result in delays or disruptions in the timely distribution of merchandise to its stores, which could adversely impact

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the Company s sales and its results of operations. Additionally, increases in variable expenses such as fuel costs associated with its distribution operations may adversely impact the Company s results of operations.

## The Company s revenues and cash requirements are affected by the seasonal nature of its business.

The Company s business is subject to substantial seasonal variations. Historically, the Company has realized a significant portion of its net sales for the year during the third and fourth quarters, with a majority of net sales realized in the fourth quarter. The Company s quarterly results of operations may also fluctuate significantly as a result of a variety of other factors, including the timing of new store openings, holiday spending patterns and general economic conditions. The Company believes this is the typical pattern associated with its segment of the retail industry, and the Company expects this pattern will continue in the future. In anticipation of its peak selling season, the Company incurs substantial additional costs, including additional inventory, payroll and advertising costs. If for any reason the Company s sales during the fourth quarter of any year were significantly below expectations, its results of operations for that full year would be materially adversely affected.

## A problem with the Company s management information systems could impact its flow of product and information and adversely affect its operating productivity and results of operations.

The Company relies heavily upon its existing management information systems in operating and monitoring all aspects of its business, including sales, warehousing, distribution, purchasing, inventory control, merchandise planning and replenishment and its financial systems. The bulk of the Company s management information systems are centrally located at its headquarters, with offsite backup at other locations. Any extended disruption in the operation of the Company $s$ management information systems could have an adverse effect on its operating productivity and results of operations.

Furthermore, to keep pace with changing technology, the Company must continuously provide for the design and implementation of new information technology systems as well as enhancements of its existing systems. Any failure to adequately maintain and update the information technology systems supporting the Company s sales operations or inventory control could prevent it from processing and delivering merchandise, which could adversely affect its business.

## The Company s business can be affected by extreme or unseasonable weather conditions.

Extreme weather conditions in the areas in which the Company s stores are located could adversely affect its business. For example, heavy snowfall, rainfall or other extreme weather conditions over a prolonged period might make it difficult for the Company s guests to travel to its stores and thereby reduce its sales and profitability. The Company s business is also susceptible to unseasonable weather conditions. For example, extended periods of unseasonably warm weather temperatures during the winter seasons could render a portion of the Company s inventory incompatible with those conditions. Reduced sales from extreme or prolonged unseasonable weather conditions would adversely affect the Company s business.

## Acts of terrorism could adversely affect the Company s business.

The economic downturn that followed the terrorist attacks of September 11, 2001 had a material adverse effect on its business. Any further acts of terrorism or other future conflict may disrupt commerce and undermine consumer confidence, cause a downturn in the economy generally, cause consumer spending or shopping center traffic to decline or reduce the desire of its guests to make discretionary purchases. Any of the foregoing factors could negatively impact the Company s sales revenue, particularly in the case of any terrorist attack targeting retail space, such as a shopping center. Furthermore, an act of terrorism or war, or the threat thereof, could negatively impact the Company s business by interfering with its ability to obtain merchandise from foreign manufacturers. Any future inability to obtain merchandise from its foreign manufacturers or to substitute other manufacturers, at similar costs and in a timely manner, could adversely affect its business.

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## The Company is subject to numerous regulations that could affect its operations.


#### Abstract

The Company is subject to customs, truth-in-advertising and other laws, including consumer protection regulations and zoning and occupancy ordinances, which regulate retailers generally and/or govern the importation, promotion and sale of merchandise and the operation of retail stores and warehouse facilities. Although the Company undertakes to monitor changes in these laws, if these laws change without its knowledge, or are violated by importers, designers, manufacturers or distributors, the Company could experience delays in shipments and receipt of goods or be subject to fines or other penalties under the controlling regulations, any of which could adversely affect its business.


If the Company is unable to enforce its intellectual property rights, or if it is accused of infringing on a third party sintellectual property rights, its profitability may be adversely affected.

The Company and its subsidiaries currently own its trademarks and service marks, including the Linens n Things and LNT marks. The Company s trademarks and service marks are registered with both the United States Patent and Trademark Office and the Canadian Intellectual Property Office. The laws of some foreign countries do not protect proprietary rights to the same extent as do the laws of the United States. Moreover, the Company is unable to predict the effect that any future foreign or domestic intellectual property legislation or regulation may have on its existing or future business. The loss or reduction of any of the Company s significant proprietary rights could have an adverse effect on its business.

Additionally, third parties may assert claims against the Company alleging infringement, misappropriation or other violations of their trademarks, copyrights or patents (including with respect to alleged proprietary designs) or other proprietary rights, whether or not the claims have merit. Claims like these may be time consuming and expensive to defend and could result in the Company being required to cease using the trademark, copyright or patent, design or other rights and selling the allegedly infringing products or to acquire licenses to continue using such intellectual property. This might have an adverse affect on the Company s sales or business operations and cause it to incur significant litigation costs and expenses.

If the Company significantly overestimates its sales, its profitability may be adversely affected.

The Company makes decisions regarding the purchase of its merchandise well in advance of the season in which it will be sold, generally six months to one year. If the Company s sales during any season, particularly a peak season, are significantly lower than it expects for any reason, the Company may not be able to adjust its expenditures for inventory and other expenses in a timely fashion and may be left with a substantial amount of unsold inventory. If that occurs, the Company may be forced to rely on markdowns or promotional sales to dispose of excess inventory. This could have an adverse effect on the Company s margins and operating income. At the same time, if the Company fails to purchase a sufficient quantity of merchandise or if its vendors do not have the capacity to handle its new purchase commitments, it may not have an adequate supply of products to meet guest demand. This may cause the Company to lose sales or adversely affect its reputation.

Changes in its credit card arrangements, applicable regulations and consumer credit patterns could adversely impact the Company sability to facilitate the provision of consumer credit to its guests and adversely affect its business.

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The Company maintains a proprietary credit card program through which credit is extended to guests under the Linens n Things name. Changes in the Company s proprietary credit card arrangements that adversely impact its ability to facilitate the provision of consumer credit may adversely affect its performance. Credit card operations are subject to numerous federal and state laws that impose disclosure and other requirements upon the origination, servicing and enforcement of credit accounts and limitations on the maximum amount of finance charges that may be charged by a credit provider. Any effect of these regulations or change in the regulation of credit arrangements that would materially limit the availability of credit to the Company s guest base could adversely affect its business. In addition, changes in credit card use, payment patterns and default rates may result

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from general conditions in the credit markets and a variety of economic, legal, social and other factors that the Company cannot control or predict with certainty.

## Failure to maintain competitive terms under the Company s loyalty programs could adversely affect its business.

As part of its strategy, the Company intends to formalize and maintain loyalty programs that are designed to cultivate long-term relationships with its customers and enhance the quality of service the Company provides to its customers. The Company must constantly monitor and update the terms of its loyalty programs so that it continues to meet the demands and needs of its customers and remains competitive with loyalty programs offered by its competitors. The Company s failure to provide quality service and competitive loyalty programs to its customers could adversely affect its business.

If the Company is unable to renew or replace its store leases or enter into leases for new stores on favorable terms, or if any of its current leases are terminated prior to the expiration of their stated term and it cannot find suitable alternate locations, its growth and profitability could be harmed.

The Company leases all of its store locations. The Company s current leases expire at various dates through 2029 subject, in many cases, to renewal options for periods ranging from five to 20 years in total. The Company s ability to renew any expired lease or, if such lease cannot be renewed, its ability to lease a suitable alternate location, and its ability to enter into leases for new stores on favorable terms will depend on many factors which are not within the Company s control, such as conditions in the local real estate market, competition for desirable properties and its relationships with current and prospective landlords. If the Company is unable to renew existing leases or lease suitable alternate locations, or enter into leases for new stores on favorable terms, its growth and its profitability may be significantly harmed.

Restrictions contained in some of the Company sleases relating to change of control of the Company may make any change of control more difficult or impair the Company sability to retain such leases in the event of a change of control.

Some of the Company s leases contain, and leases related to new stores may contain, various restrictions relating to a change of control of the Company. In such cases, a change of control of the Company without the consent of the landlord may result in a violation of the terms of such lease, thereby exposing it to potential damages or lease termination. This, in turn, could harm the Company s growth and profitability. The presence of such provisions may also make any change of control in the future more difficult.

The Company has previously identified certain issues relating to its internal controls and procedures, which, if not remedied effectively, could have an adverse effect on its business.

At the end of fiscal 2006, the Company determined that its control procedures did not include adequate review over the completeness and accuracy of the income tax accounts to ensure compliance with generally accepted accounting principles. The Company out-sourced the preparation of the income tax provision to a third party and did not apply a thorough review to detect misstatements. This deficiency resulted in material errors in the Company s preliminary income tax provision in the 2006 consolidated financial statements. The Company corrected the provision for income taxes and related balances prior to the issuance of the financial statements. Accordingly, management determined that this condition constituted a material weakness.

A material weakness is a deficiency (within the meaning of paragraph A7 of the Public Company Accounting Oversight Board ( PCAOB ) Auditing Standard No. 5), or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company $s$ annual or interim financial statements will not be prevented or detected on a timely basis.

Although the Company has taken certain actions to address this issue, if it is unable to identify and remedy all such issues promptly and effectively, it could have a material adverse effect on its business, results of operations and financial condition. Maintaining effective control over financial reporting is necessary for the Company to produce

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reliable financial reports and is important in helping to prevent financial fraud. If the Company s management or its independent registered public accounting firm were to conclude again in the future that its internal control over financial reporting was ineffective, investors could lose confidence in the Company s reported financial information.

The Company is indirectly owned and controlled by the Sponsors, and their interests as equity holders may conflict with creditors.

The Company is indirectly owned and controlled by the Sponsors, and the Sponsors have the ability to elect all of the members of its board of directors and thereby control its policies and operations, including the appointment of management, future issuances of its common stock or other securities, the payment of dividends, if any, on its common stock, the incurrence of debt by the Company, amendments to its certificate of incorporation and bylaws and the entering into of extraordinary transactions. The interests of the Sponsors may not in all cases be aligned with the interests of noteholders. For example, if the Company encounters financial difficulties or is unable to pay its indebtedness as it matures, the interests of its equity holders might conflict with the interests of noteholders. In addition, the Company s equity holders may have an interest in pursuing acquisitions, divestitures, financings or other transactions that, in their judgment, could enhance their equity investments, even though such transactions might involve risks to noteholders. Furthermore, the Sponsors may in the future own businesses that directly or indirectly compete with the Company. One or more of the Sponsors also may pursue acquisition opportunities that may be complementary to the Company s business, and as a result, those acquisition opportunities may not be available to the Company. So long as the Sponsors continue to own a significant amount of the Company s combined voting power, even if such amount is less than $50 \%$, they will continue to be able to strongly influence or effectively control the Company s decisions.

## Risks Related to the Company s Substantial Debt

The Company s substantial leverage may impair its financial condition and prevent it from fulfilling its obligations under the Notes.

The Company has a substantial amount of indebtedness, which could have important consequences to investors, including:

- making it more difficult for the Company to satisfy its obligations with respect to the Notes;
- increasing the Company s vulnerability to general adverse economic and industry conditions by making it more difficult for it to react quickly to changing conditions;
- limiting the Company $s$ ability to obtain additional financing to fund future working capital, capital expenditures, acquisitions and other general corporate requirements;
- requiring a substantial portion of the Company $s$ cash flow from operations for the payment of interest on its indebtedness and reducing the Company $s$ ability to use its cash flow to fund working capital, capital expenditures,
acquisitions and general corporate requirements;
- exposing the Company to risks inherent in interest rate fluctuations because some of the Company s borrowings will be at variable rates of interest, which could result in a higher interest expense in the event of increases in interest rates;
- limiting the Company s flexibility in planning for, or reacting to, changes in its business, and the industry in which it operates; and
- placing the Company at a competitive disadvantage compared with its competitors that have less indebtedness.


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Despite current indebtedness levels, the Company and its subsidiaries may still be able to incur substantially more indebtedness. This could further exacerbate the risks associated with its substantial leverage.


#### Abstract

Subject to specified limitations, the indenture governing the Notes and the credit agreement governing its asset-based revolving credit facility permits the Company and its subsidiaries to incur substantial additional indebtedness, including $\$ 700.0$ million of borrowings under the Company s asset-based revolving credit facility, which is not subject to any financial maintenance covenants and ranks equally with the Notes. If new indebtedness is added to the Company $s$ and its subsidiaries current indebtedness levels, the risks described above could intensify.


## Covenant restrictions under the Company sindebtedness may limit its ability to operate its business.

The indenture governing the Notes and the credit agreement governing the Company sasset-based revolving credit facility do, and its future indebtedness agreements may, contain covenants that may restrict the Company sability to finance future operations or capital needs or to engage in other business activities. The Company s indenture and its asset-based revolving credit facility restrict, among other things, its ability and the ability of its restricted subsidiaries to:

- incur, assume or guarantee additional indebtedness;
- issue redeemable stock and preferred stock;
- repurchase capital stock;
- make other restricted payments including, without limitation, paying dividends and making investments;
- create liens;
- redeem debt that is junior in right of payment to the Notes;
- sell or otherwise dispose of assets, including capital stock of subsidiaries;
- enter into agreements that restrict dividends from subsidiaries;
- enter into mergers or consolidations;
- enter into transactions with affiliates; and
- enter into sale/leaseback transactions.

In addition, the Company s asset-based revolving credit facility contains certain customary affirmative and negative covenants and events of default but no financial maintenance covenants. Events beyond the Company s control, including changes in general economic and business conditions, may result in a breach of any of these covenants and result in a default under the Company s indenture and its asset-based revolving credit facility. If an event of default under its asset-based revolving credit facility occurs, the lenders could terminate all commitments to lend and elect to declare all amounts outstanding thereunder, together with accrued interest, to be immediately due and payable. If the Company was unable to pay such amounts, the lenders could proceed against the collateral pledged to them. All obligations under the Company s asset-based revolving credit facility, and the guarantees of those obligations, are secured, subject to certain exceptions, by substantially all of the assets of the borrowers including: (1) a first-priority security interest in inventory, accounts receivable, cash, securities and other general intangibles; and (2) a second-priority security interest in equipment, intellectual property rights and related general intangibles and all of the capital stock of Linens $n$ Things, Inc. and the capital stock of certain subsidiaries. Should the lenders proceed against the collateral pledged to them, the Company cannot give assurance that it would have sufficient assets to pay amounts due on the Notes. As a result, an investor may receive less than the full amount that the investor would be otherwise entitled to receive on the Notes.

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The Company will require a significant amount of cash, and its ability to generate sufficient cash depends upon many factors, some of which
are beyond its control.

The Company s ability to make payments on and refinance its indebtedness and to fund working capital needs and planned capital expenditures depends on its ability to generate adequate cash flow in the future. To some extent, this is subject to general economic, financial, competitive, legislative and regulatory factors and other factors that are beyond its control. For example, the Company s need to stock substantial inventory could increase its working capital needs. Also, current conditions in the credit markets generally and those relating to the retail sector specifically, including the ability of vendors to factor or insure their receivables from their retail customers, could result in reduced cash flow or increased challenges in obtaining additional financing or refinancing. The Company cannot give assurance that its business will continue to generate cash flow from operations at current levels or that its cash needs will not increase. If the Company is unable to generate sufficient cash flow from operations in the future to service its indebtedness and meet its other needs, it may have to refinance all or a portion of its existing indebtedness, obtain additional financing, reduce expenditures that it deems necessary to its business or sell assets. The Company cannot give assurance that any refinancing of this kind would be possible or that any additional financing could be obtained or could be obtained on commercially reasonable terms. The inability to obtain additional financing could have a material adverse effect on the Company sfinancial condition and on its ability to meet its obligations to an investor under the Notes.

Variable rate indebtedness subjects the Company to interest rate risk, which could cause its debt service obligations to increase significantly.

Certain of the Company s borrowings, primarily borrowings under its asset-based revolving credit facility and the Notes, are, and are expected to continue to be, at variable rates of interest and expose the Company to interest rate risk. If interest rates increase, the Company s debt service obligations on the variable rate indebtedness would increase even though the amount borrowed remained the same, and its net income would decrease. Borrowings under the Company s asset-based revolving credit facility bear interest at a rate equal to, at the Company s option, either (a) an alternate base rate determined by reference to the higher of (1) the base rate in effect on such day and (2) the federal funds effective rate plus $0.50 \%$ or (b) a LIBOR rate, with respect to any Eurodollar borrowing, determined by reference to the costs of funds for U.S. dollar deposits for the interest period relevant to such borrowing adjusted for certain additional costs, in each case plus an applicable margin. The initial applicable margin for borrowings under the revolving commitment is $0.25 \%$ with respect to alternate base rate borrowings and $1.50 \%$ with respect to LIBOR borrowings. The applicable margin with respect to the Tranche B commitment (consisting of per annum rate margins) is $2.75 \%$ in the case of Eurodollar borrowings and, in the event the adjusted LIBOR rate is not available, $1.25 \%$ in the case of alternate base rate borrowings. The applicable margin for borrowings under the asset-based revolving credit facility is subject to adjustment based on its excess availability. As of December 29, 2007, such margins remained at the intial levels established. The applicable fixed margin with respect to the Notes is a percentage per annum equal to $5.625 \%$. Assuming all revolving loans are fully drawn, each quarter point change in interest rates would result in a $\$ 3.4$ million change in annual interest expense on the Company s asset-based revolving credit facility and the Notes. Pursuant to the indenture governing the Notes, the Company is required to enter into interest rate swaps, involving the exchange of floating for fixed rate interest payments, or other forms of derivative transactions, to reduce interest rate volatility. In July 2006 the Company entered into two derivative financial instruments to reduce interest rate volatility through January 15, 2009; however, beyond this date, the Company may not be able to successfully enter into interest rate swaps, or other forms of derivative transactions, on commercially reasonable terms or at all.

## Item 1B. Unresolved SEC Staff Comments

None.

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## Item 2. Properties

The Company leases its corporate headquarters, which is located at 6 Brighton Road, in Clifton, New Jersey. Concurrent with the acquisition of the building by the landlord in December 2006, the Company entered into a lease with a 20 -year primary lease term providing for fixed rent during the first seven years and certain tenant-driven refinancing options at the end of the seventh year consisting of an outright purchase, prepaying rent in one lump sum for the remaining 13 years or replacing the landlord s mortgage with a successor mortgage.

As of December 29, 2007, the Company operated 589 stores in 47 U.S. states and seven Canadian provinces. The Company s stores generally range in size from 25,000 to 40,000 gross square feet. The Company s stores are predominately located in power strip centers containing other complementary broad-based retail chains. The Company currently leases all of its existing stores and expects that its policy of leasing rather than owning will continue.

## Distribution Centers

The Company owns its Greensboro, North Carolina distribution center and leases its Swedesboro, New Jersey and Shepherdsville, Kentucky distribution centers. Combined total square footage for these Company-operated facilities is approximately 1.2 million. Both the New Jersey and Kentucky distribution centers can be expanded.

## Leased Properties

At December 29, 2007, the Company leased the real property of all 589 of its stores. The aggregate rent paid for fiscal 2007 was $\$ 300.8$ million. The Company believes that none of its leases is individually material to it. The Company has non-cancelable operating leases, primarily for retail stores, which expire through 2029. The Company s leases provide for original lease terms that generally range from 10 to 20 years and most of the leases provide for one or more renewal options ranging from five to 20 years in total. Generally leases provide for scheduled rent increases and many of the leases provide for contingent rent (based upon store sales exceeding stipulated amounts). Most of the Company s leases require it to pay costs such as real estate taxes and common area maintenance costs.

The table below sets forth the number and location of the Company s 551 stores in the United States as of December 29, 2007:
$\left.\begin{array}{lrll}\text { State } & \begin{array}{c}\text { Number of } \\ \text { Stores }\end{array} & & \text { State }\end{array} \begin{array}{l}\text { Number of } \\ \text { Stores }\end{array}\right)$
(1) For reporting purposes, District of Columbia is included in Virginia total stores. This is consistent with the prior year.

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The table below sets forth the number and location of the Company s 38 stores in Canada as of December 29, 2007:

| Province | Number of <br> Stores |
| :--- | ---: |
| Alberta | 9 |
| British Columbia | 6 |
| Manitoba | 1 |
| Nova Scotia | 2 |
| Ontario | 18 |
| Prince Edward Island | 1 |
| Saskatchewan | 1 |

The Company believes that it will be able to negotiate acceptable extensions of the leases for those locations that it intends to continue operating. Beyond termination of the Company s contractual lease obligations through the end of the term, early termination of these leases would not result in significant penalty to the Company. A total of 8 leases will be expiring in fiscal 2008 or 2009.

When appropriate, the Company has chosen to sell and then lease-back certain properties. Factors leading to this decision include alternative desires for use of cash and minimalization of the risks associated with owning the property, especially changes in the valuation due to population shifts, urbanization and proximity to high volume streets.

The following table sets forth information concerning the Company s store expansion program during the past five years:

| Fiscal Year | Store Openings | Store <br> Closings | Total Square Footage (In Thousands) |  | Store Count |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Beginning of Year | End of Year | $\begin{gathered} \text { Beginning } \\ \text { of Year } \end{gathered}$ | End of Year |
| 2003 | 58 | 9 | 13,607 | 15,106 | 391 | 440 |
| 2004 | 54 | 2 | 15,106 | 16,702 | 440 | 492 |
| 2005 | 55 | 5 | 16,702 | 18,071 | 492 | 542 |
| 2006 | 31 | 2 | 18,071 | 18,928 | 542 | 571 |
| 2007 | 18 | 0 | 18,928 | 19,423 | 571 | 589 |

## Item 3. Legal Proceedings

The Company is involved in various claims and legal, regulatory and administrative actions arising in the ordinary course of business, including actions before the Equal Employment Opportunity Commission. In the opinion of management, the ultimate disposition of these matters is not expected to have a material adverse effect on the Company s consolidated financial position, results of operations or liquidity.

Item 4. Submission of Matters to a Vote of Security Holders

## None.

## PART II

Item 5. Market for Registrants Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Prior to the Merger, the common stock of Linens $n$ Things, Inc., par value $\$ 0.01$ (the Predecessor Common Stock ) was listed on the New York Stock Exchange ( NYSE ). Its trading symbol was LIN.

In connection with the closing of the Merger, each share of Predecessor Common Stock was converted into the right to receive cash for aggregate consideration of approximately $\$ 1.3$ billion.

The last trading day of the Predecessor Common Stock was February 14, 2006. On the following day the stock was delisted from the NYSE and a Form 25 was filed with the SEC by the NYSE to strike the Predecessor Common Stock from listing and registration thereon.

As a result of the Merger, the Company s common stock is privately held, and there is no established trading market for its stock. As of the date of the filing of this report, there were four holders of record of the Company s common stock.

## Dividends

The Company has not declared dividends on its common stock for the two most recent fiscal years. The indenture governing the Notes and the credit agreement governing the Company sasset-based revolving credit facility contain covenants that restrict the Company sability to pay dividends.

## Securities Authorized for Issuance under Equity Compensation Plans

The following table sets forth information about the Company s common stock that may be issued upon exercise of options, warrants and rights under all of the Company s equity compensation plans as of December 29, 2007.

| Plan Category | Number of securities to be issued upon exercise of outstanding options, warrants and rights (a) | Weighted-average exercise price of outstanding options, warrants and rights <br> (b) | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) <br> (c) |
| :---: | :---: | :---: | :---: |


| Equity compensation plans <br> approved by security holders | 911,696 | $\$$ | 50.00 | 305,602 |
| :--- | :---: | :---: | :---: | :---: |
| Equity compensation plans not <br> approved by security holders | 53,000 | $\$$ | 50.00 |  |
| Total | 964,696 | $\$$ | 50.00 | 305,602 |

## Stock Option Plan

On February 14, 2006, the board of directors and stockholders of the Company adopted the Linens Holding Co. Stock Option Plan. The plan provides employees or directors of the Company or its subsidiaries, who are in a position to contribute to the long-term success of these entities, with options to acquire shares in the Company to aid in attracting, retaining and motivating persons of outstanding ability. The plan was amended in March 2006 to increase the number of shares of common stock, par value $\$ 0.01$ per share, of the Company available for issuance under the Plan to $1,157,298$ shares. If any shares reserved for an option are forfeited or any option otherwise terminates without a payment being made to the optionee in the form of stock, the shares underlying such option will also become available for future option grants under the plan. The stock options granted under the plan to each optionee are equally

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divided between a Time Option and a Performance Option, as those terms are defined in the standard form of option grant letter. The options expire seven years after the date of grant.

## Director Options

On June 13, 2006, the board of directors of the Company approved and adopted a director compensation policy, which provided for the grant to the Chairman of the Board and each non-employee director, upon first election to the board of directors, of a non-qualified stock option to purchase a minimum of 5,000 shares of the Company s common stock, such number to be determined by the board of directors in its discretion, and such grants to be made outside of the Linens Holding Co. Stock Option Plan and to be fully exercisable upon grant. The director options as contemplated in the director compensation policy were also authorized and approved by the stockholders of the Company in June 2006.

## Investment Options

In connection with three purchases of shares of common stock from the Company by directors or executive officers during the fiscal year ended December 30, 2006, the board of directors of the Company approved the grant of a non-qualified stock option to purchase the same number of shares at an exercise price equal to the purchase price per share. Each of these option grants was fully exercisable on the date of grant. These options were made outside of the Linens Holding Co. Stock Option Plan.

## Item 6. Selected Financial Data

The following table sets forth select consolidated historical financial information. This information should be read in conjunction with the consolidated financial statements of the Company and related notes thereto and Management s Discussion and Analysis of Financial Condition and Results of Operations appearing elsewhere herein.

As a result of the transactions related to the Merger, the financial results for the 52 weeks ended December 30, 2006 are separately presented in the table below between the Successor Entity, covering the period February 14, 2006 through December 30, 2006, and the Predecessor Entity, covering the period January 1, 2006 through February 13, 2006, which is the date of the consummation of the Merger. The financial results for the 52 weeks ended December 29, 2007 are presented under Successor Entity and the results for each of the 52 weeks ended December 31, 2005, January 1, 2005 and January 3, 2004 are presented under Predecessor Entity.

## Five-Year Financial Summary (dollars in thousands, except for ratios and store data)

| Successor |  | Predecessor |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | February 14, | January 1, | Fiscal Year | Fiscal Year | Fiscal Year |
| Ended | 2006 to | 2006 to | Ended | Ended | Ended |
| December 29, | December 30, | February 13, | December 31, | January 1, | January 3, |
| 2007(1) | 2006 | 2006 | $2005(1)$ | 2005(1)(2) | 2004(1) |


| Income Statement Data: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 2,794,776 | \$ | 2,534,365 | \$ | 284,971 | \$ | 2,694,742 | \$ | 2,661,469 | \$ | 2,395,272 |
| Cost of sales, including buying and distribution costs |  | 1,747,904 |  | 1,557,011 |  | 180,675 |  | 1,595,394 |  | 1,589,700 |  | 1,428,706 |
| Gross profit |  | 1,046,872 |  | 977,354 |  | 104,296 |  | 1,099,348 |  | 1,071,769 |  | 966,566 |
| Selling, general and administrative expenses |  | 1,221,324 |  | 1,040,680 |  | 175,424 |  | 1,036,599 |  | 975,840 |  | 849,334 |
| Impairment of property and equipment |  | 16,779 |  | 27,992 |  |  |  | 4,059 |  | 900 |  |  |
| Impairment of identifiable intangible asset |  | 100 |  | 3,119 |  |  |  |  |  |  |  |  |
| Operating (loss) profit |  | $(191,331)$ |  | $(94,437)$ |  | $(71,128)$ |  | 58,690 |  | 95,029 |  | 117,232 |
| Interest income |  | (386) |  | (190) |  | (668) |  | (894) |  | (542) |  | (169) |
| Interest expense |  | 101,042 |  | 79,795 |  |  |  | 4,860 |  | 3,903 |  | 4,001 |
| Writeoff of deferred financing costs |  | 6,986 |  |  |  |  |  |  |  |  |  |  |


| Interest expense <br> (income), net | 107,642 | 79,605 | $(668)$ | 3,966 | 3,361 | 3,832 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | $(4,334)$ |
| Other income, net | $(6,251)$ | $(657)$ | $(1,286)$ | $(3,137)$ | $(6,261)$ |  |


| (Loss) income before (benefit) provision for income taxes |  | $(292,722)$ |  | $(173,385)$ |  | $(69,174)$ |  | 57,861 |  | 97,929 |  | 117,734 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Benefit) provision for income taxes |  | $(50,631)$ |  | $(66,852)$ |  | $(21,270)$ |  | 21,879 |  | 37,408 |  | 44,975 |
| Net (loss) income | \$ | $(242,091)$ | \$ | $(106,533)$ | \$ | $(47,904)$ | \$ | 35,982 | \$ | 60,521 | \$ | 72,759 |
| Other Financial Data: |  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted EBITDA(4) | \$ | $(26,235)$ | \$ | 75,744 | \$ | $(14,170)$ | \$ | 175,158 | \$ | 229,052 | \$ | 216,934 |
| Depreciation and amortization | \$ | 130,301 | \$ | 114,509 | \$ | 12,642 | \$ | 90,270 | \$ | 81,318 | \$ | 71,348 |
| Capital expenditures |  |  |  |  |  |  |  |  |  |  |  |  |
| New stores | \$ | 25,210 | \$ | 43,090 | \$ | 10,055 | \$ | 95,008 | \$ | 79,254 | \$ | 82,806 |
| Existing stores and other |  | 11,812 |  | 23,190 |  | 901 |  | 33,904 |  | 31,189 |  | 30,765 |
| Total capital expenditures | \$ | 37,022 | \$ | 66,280 | \$ | 10,956 | \$ | 128,912 | \$ | 110,443 | \$ | 113,571 |
| Cash interest expense | \$ | 91,113 | \$ | 58,577 | \$ | 135 | \$ | 4,851 | \$ | 4,018 | \$ | 3,888 |



| Balance Sheet Data (at period end): |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 16,071 | \$ | 12,526 | \$ | 90,333 | \$ | 158,158 | \$ | 204,009 | \$ | 136,129 |
| Working capital |  | 414,390 |  | 428,043 |  | 507,899 |  | 537,516 |  | 519,686 |  | 458,519 |
| Total assets |  | 1,740,387 |  | 1,857,934 |  | 1,614,744 |  | 1,650,834 |  | 1,591,884 |  | 1,467,456 |
| Senior secured notes and other long-term debt |  | 855,859 |  | 689,876 |  | 2,131 |  | 2,139 |  | 2,196 |  |  |
| Total shareholders equity(7) |  | 322,784 |  | 544,743 |  | 831,858 |  | 849,863 |  | 809,353 |  | 737,377 |
| Cash Flow: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash (used in) provided by: |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating activities | \$ | $(123,354)$ | \$ | 2,202 | \$ | $(61,956)$ | \$ | 79,097 | \$ | 167,259 | \$ | 151,167 |
| Investing activities |  | $(31,622)$ |  | $(1,266,865)$ |  | $(10,956)$ |  | $(128,912)$ |  | $(110,443)$ |  | $(113,571)$ |
| Financing activities |  | 157,813 |  | 1,277,249 |  | 4,962 |  | 3,803 |  | 10,200 |  | 11,375 |

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(1) Fiscal 2007, 2005, 2004 and 2003 were 52-week periods.


#### Abstract

(2) Fiscal 2004 results include the implementation of the provisions of EITF 02-16. Prior to January 4, 2004, certain funds received from vendors were reflected immediately as a reduction of advertising expense in SG\&A or cost of sales. Effective January 4, 2004, in connection with the implementation of EITF 02-16, the Company treats these vendor funds as a reduction of the cost of inventory and, as a result, these funds are recognized as a reduction of cost of sales when the inventory is sold. The effect of the implementation of EITF 02-16 was to reduce income before provision for income taxes by $\$ 21.5$ million ( $\$ 13.3$ million, net of tax) for the fiscal year ended January $1,2005$.


(3) For purposes of calculating the ratio of earnings to fixed charges, earnings represent income (loss) from continuing operations before income taxes plus fixed charges. Fixed charges include interest expense, including amortization of debt issuance costs and one third of rental expense which management believes is representative of the interest component of rental expense.


#### Abstract

(4) EBITDA represents (loss) income before (benefit) provision for income taxes, interest expense (income), net and depreciation and amortization. Adjusted EBITDA represents EBITDA further adjusted to exclude non-cash and unusual items. Management uses EBITDA and Adjusted EBITDA as additional tools to assess the Company s operating performance. Management considers EBITDA and Adjusted EBITDA to be useful measures in highlighting trends in the Company s business and in analyzing the profitability of similar enterprises. It is also used as a measurement for the calculation of management incentive compensation. Management believes that EBITDA and Adjusted EBITDA are effective, when used in conjunction with net income, in evaluating asset performance and differentiating efficient operators in the industry. Furthermore, management believes that EBITDA and Adjusted EBITDA provide useful information to, and is commonly used by, investors, analysts and others to measure operating performance and because it provides insights into management s evaluation of the Company s results of operations. EBITDA and Adjusted EBITDA (as calculated with contractually-specified adjustments) are also one of the key measures used in calculating compliance with covenants in the Company s notes. Non-compliance with financial covenants could prevent the Company from engaging in certain activities or result in a default under its notes.


EBITDA and Adjusted EBITDA are not measures of financial performance under GAAP, are not intended to represent cash flow from operations under GAAP and should not be used as an alternative to net income as an indicator of operating performance or to cash flow from operating, investing or financing activities as a measure of liquidity. Management compensates for the limitations of using EBITDA and Adjusted EBITDA by using it only to supplement the Company s GAAP results to provide a more complete understanding of the factors and trends affecting its business. EBITDA and Adjusted EBITDA have limitations as an analytical tool, and investors should not consider them in isolation or as a substitute for analysis of the Company $s$ results of operations and cash flows as reported under GAAP. Some of the limitations of EBITDA and Adjusted EBITDA are:

- EBITDA and Adjusted EBITDA do not reflect the Company s cash used for capital expenditures;
- although depreciation and amortization are non-cash charges, the assets being depreciated or amortized often will have to be replaced and EBITDA and Adjusted EBITDA do not reflect the cash requirements for such replacements;

[^0]- EBITDA and Adjusted EBITDA do not reflect the cash necessary to make payments of interest or principal on the Company s indebtedness; and
- EBITDA and Adjusted EBITDA do not reflect non-recurring expenses which qualify as extraordinary such as one-time write-offs to inventory and reserve accruals.

While EBITDA and Adjusted EBITDA are frequently used as a measure of operations and of the Company sability to meet indebtedness service requirements, they are not necessarily comparable to other similarly titled captions of other companies due to potential inconsistencies in the method of calculation.

The following table reconciles EBITDA and Adjusted EBITDA as presented above, to net loss (income) as presented in the Company s consolidated statements of operations and in accordance with GAAP (in thousands):

|  | Successor |  |  |  | Predecessor |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal Year Ended December 29, 2007 |  | February 14, 2006 to December 30, 2006 |  | January 1, 2006 to February 13, 2006 |  | Fiscal Year Ended December 31, 2005 |  | Fiscal Year Ended January 1, 2005 |  | Fiscal Year Ended January 3, 2004 |  |
| Net (loss) income | \$ | $(242,091)$ | \$ | $(106,533)$ | \$ | $(47,904)$ | \$ | 35,982 | \$ | 60,521 | \$ | 72,759 |
| (Benefit) provision for income taxes |  | $(50,631)$ |  | $(66,852)$ |  | $(21,270)$ |  | 21,879 |  | 37,408 |  | 44,975 |
| Interest expense (income), net |  | 107,642 |  | 79,605 |  | (668) |  | 3,966 |  | 3,361 |  | 3,832 |
| Depreciation and amortization |  | 130,301 |  | 114,509 |  | 12,642 |  | 90,270 |  | 81,318 |  | 71,348 |
| EBITDA |  | $(54,779)$ |  | 20,729 |  | $(57,200)$ |  | 152,097 |  | 182,608 |  | 192,914 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-cash rent expense(a) |  | 9,227 |  | 10,739 |  | 534 |  | 4,739 |  | 7,978 |  | 8,052 |
| Non-cash lease transactions(m) |  | $(2,470)$ |  | $(2,112)$ |  |  |  |  |  |  |  |  |
| Non-cash landlord allowance amortization(b) |  | $(1,357)$ |  | (875) |  | $(2,959)$ |  | $(21,633)$ |  | $(19,968)$ |  | $(17,283)$ |
| Cash landlord allowances received(c) |  | 3,034 |  | 6,004 |  | 1,277 |  | 28,697 |  | 29,096 |  | 30,410 |
| EBITDA after rent-related adjustments |  | $(46,345)$ |  | 34,485 |  | $(58,348)$ |  | 163,900 |  | 199,714 |  | 214,093 |
| Transaction expenses(d) |  |  |  | 1,824 |  | 31,730 |  | 3,322 |  |  |  |  |
| Non-cash impairment of property and equipment(e) |  | 16,779 |  | 27,992 |  |  |  | 4,059 |  | 900 |  | 760 |
| Non-cash impairment of identifiable intangible asset (n) |  | 100 |  | 3,119 |  |  |  |  |  |  |  |  |
| Non-cash writeoff of property and equipment(o) |  | 21 |  | 671 |  |  |  | 1,433 |  | 2,209 |  | 1,265 |
| Non-cash stock-based compensation(f) |  |  |  | 37 |  | 3,143 |  | 1,243 |  | 510 |  | 816 |
| Accounting change for vendor allowances (g) |  |  |  |  |  |  |  |  |  | 21,468 |  |  |
| Non-recurring consulting expenses(h) |  |  |  |  |  |  |  | 5,412 |  | 4,251 |  |  |
| Accelerated payment of stock option(i) |  |  |  |  |  | 9,305 |  |  |  |  |  |  |
| Stock-based compensation expense(p) |  | 3,189 |  | 4,263 |  |  |  |  |  |  |  |  |
| Executive severance(j) |  | 21 |  | 3,353 |  |  |  |  |  |  |  |  |
| $(2,211)$ |  |  |  |  |  |  |  |  |  |  |  |  |


(a) Represents the straight-line effect of scheduled rent increases over the expected lease term.
(b) Non-cash landlord allowance amortization represents the amortization of cash allowances received from landlords at inception of leases. Non-cash landlord allowance amortization has the effect of reducing rent expense.
(c) Represents cash allowances received from landlords at inception of leases.
(d) Transaction costs represent legal and other merger-related expenses.
(e) Represents the non-cash accelerated write-down of the book value of certain underperforming property and equipment.
$(f)$ Represents non-cash compensation expense related to predecessor period restricted stock grants.

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$(\mathrm{g})$ Prior to January 4, 2004, certain funds received from vendors were reflected immediately as a reduction of advertising expense in SG\&A or cost of sales. Effective January 4, 2004, in connection with the implementation of EITF 02-16, the Company treats these vendor funds as a reduction of the cost of inventory and, as a result, these funds are recognized as a reduction of cost of sales when the inventory is sold. The effect of the implementation of EITF $02-16$ was to reduce income before provision for income taxes by $\$ 21.5$ million for the fiscal year ended January 1, 2005.
(h) Represents non-recurring consulting costs related to a strategic corporate profitability project that began in 2004 and was completed in 2005 and that was significantly greater in scope and costs than what the Company typically incurs or is expected to incur.
(i) Represents acceleration of compensation expense related to stock option grants, as a result of the acquisition of the Company by the Sponsors.
(j) Charges related to severance for a former executive coupled with individuals affected under the Company s cost containment initiative.
(k) Represents the Company s share of the Visa/MasterCard antitrust litigation settlement.
( $l$ ) Represents non-recurring gain from sale of favorable lease.
(m) Represents non-cash unfavorable lease amortization for leases valued below market as a result of the acquisition of the Company by the Sponsors.
(n) Represents the non-cash accelerated write-down of a certain identifiable intangible asset.
(o) Represents the non-cash disposal of fixed assets for locations that have closed.
(p) Represents stock-based compensation expense related to stock option grants under Statement of Financial Accounting Standards No. 123 (Revised 2004), Share-Based Payment .
(5) Comparable store sales include the Company $s$ internet sales and sales for its stores beginning on the first day of the month following the 13th full month of sales. In the case of a store to be permanently closed, such store s sales are not considered comparable once the store closing process has commenced.
(6) For the 52-week period ended December 30, 2006.
(7) The balance at December 31, 2005 includes the cumulative effect of the adoption of SEC Staff Accounting Bulletin No. 108 see Note 2 to the consolidated financial statements under Staff Accounting Bulletin No. 108.

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## Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations


#### Abstract

The following discussion of the Company s financial condition and results of operations should be read in conjunction with its audited historical consolidated financial statements and related notes thereto appearing elsewhere in this report. The results described below are not necessarily indicative of the results to be expected in any future periods. This discussion contains forward-looking statements based on the Company s current expectations, which are inherently subject to risks and uncertainties. Actual results may differ significantly from those projected in such forward-looking statements due to a number of factors. The Company undertakes no obligation to update or revise any forward-looking statement.


## Introduction

The Company, together with its wholly owned consolidated subsidiaries, including Linens $n$ Things, Inc. and Linens $n$ Things Center, Inc., is an entity that was formed in connection with the February 2006 acquisition of all of the outstanding shares of common stock of Linens $n$ Things, Inc. (the Predecessor Entity or Predecessor ) for aggregate consideration of approximately $\$ 1.3$ billion.

In November 2005, Affiliates of the Sponsors formed the Company to serve as a holding company. On February 14, 2006, the Company acquired Linens $n$ Things, Inc. when its newly formed subsidiary, Linens Merger Sub Co., merged with and into Linens $n$ Things, Inc. in the merger described in Note 3 to the consolidated financial statements included elsewhere in this report, and Linens n Things, Inc., as the surviving corporation, became a wholly owned subsidiary of the Company.

The Company is the second largest specialty retailer of home textiles, housewares and home accessories in North America operating 589 stores under the Linens n Things, Inc. banner in 47 U.S. states and seven Canadian provinces at December 29. 2007. During fiscal 2007, the Company opened 18 new stores, increasing its total net square footage by $2.6 \%$ to approximately 19.4 million.

## Acquisition of the Company by Apollo Management, L.P. Together with Certain Co-Investors

On November 8, 2005, Linens Merger Sub Co. and the Company entered into an Agreement and Plan of Merger with Linens n Things, Inc. to acquire Linens $n$ Things, Inc. through a merger (the Merger ). Pursuant to the merger agreement, each share of common stock of Linens n Things, Inc. (other than shares held in treasury or owned by Linens Merger Sub Co., the Company or any affiliate of Linens Merger Sub Co. and other than shares held by stockholders who properly demanded and perfected appraisal rights) would be converted into the right to receive cash for aggregate consideration of approximately $\$ 1.3$ billion. The Merger was structured as a reverse subsidiary merger, and on February 14, 2006, Linens Merger Sub Co. was merged with and into Linens n Things, Inc., with Linens n Things, Inc. as the surviving corporation. As the surviving corporation in the Merger, Linens $n$ Things, Inc. assumed by operation of law all of the rights and obligations of Linens Merger Sub Co., including $\$ 650.0$ million aggregate principal amount of Senior Secured Floating Rate Notes (the Notes ) due 2014 of Linens n Things, Inc. and Linens n Things Center, Inc. (collectively, the Issuers ) issued on the same day and the related indenture. Linens n Things Center, Inc., a direct wholly owned subsidiary of Linens n Things, Inc., is a co-issuer of the Notes.

Affiliates of Apollo Management, L.P., National Realty \& Development Corp. and Silver Point Capital Fund Investments LLC (the Sponsors ) collectively contributed approximately $\$ 648$ million as equity to Linens Merger Sub Co. immediately prior to the Merger.

The Sponsors financed the purchase of Linens n Things, Inc. and paid related fees and expenses through the offering of the Notes, the equity investment described above and excess cash on hand at Linens n Things, Inc. At closing, Linens n Things, Inc. did not draw on a new asset-based revolving credit facility entered into in connection with the closing.

These transactions, including the Merger and payment of any costs related to these transactions, are collectively referred to herein as the
Transactions. In connection with the Transactions, Linens $n$ Things, Inc. incurred significant indebtedness and became highly leveraged.

Immediately following the Merger, Linens n Things, Inc. became a wholly owned subsidiary of Linens Holding Co. Linens Holding Co. is an entity that was formed in connection with the Transactions and has no assets or liabilities other than the shares of Linens Merger Sub Co. and its rights and obligations under and in connection with

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the merger agreement with Linens $n$ Things, Inc. and the equity commitment letters and debt financing commitment letters provided in connection with the Transactions.

The closing of the Merger occurred on February 14, 2006 simultaneously with:

- the closing of the Note offering;
- the closing of Linens n Things, Inc. s $\$ 600.0$ million senior secured asset-based revolving credit facility (the Original Credit Facility );
- the termination of Linens $n$ Things, Inc. s existing $\$ 250.0$ million unsecured revolving credit facility and CAD \$40.0 million unsecured credit facility agreements; and
- the equity investments described above.

The consummation of the Note offering was conditioned upon the consummation of the Merger, the closing of the Original Credit Facility and the equity investments described above, all of which were completed on February 14, 2006.

As a result of the Merger, all of Linens $n$ Things, Inc. s issued and outstanding capital stock was acquired by Linens Holding Co. At such time, investment funds associated with or designated by the Sponsors acquired approximately $99.7 \%$ of the common stock of Linens Holding Co. through an investment vehicle controlled by Apollo Management V, L.P., or one of its affiliates, and Robert J. DiNicola, the Chairman and Chief Executive Officer of the Company, acquired the remaining $0.3 \%$ at the same price paid by the Sponsors.

As a result of becoming a privately-held company upon the consummation of the Transactions and the issuance in a private placement of the senior secured floating rate notes, Linens $n$ Things, Inc. delisted its shares of common stock from the New York Stock Exchange, deregistered under Section 12 of the Securities Exchange Act upon the filing of a Form 25 with the SEC and was no longer required to file reports with the SEC. However, in accordance with the indenture governing these notes, reports were prepared on a basis that was equivalent to, but not filed with, the SEC, and such reports were furnished to noteholders by making them available on the Company s website. In September 2006 the notes were exchanged for new notes with terms that were identical to the original notes except that the exchange notes were registered under the Securities Act upon the filing of a Form S-4 and a related amendment in July 2006 and August 2006, respectively, with the SEC. At such time, the Company once again became subject to a filing obligation with the SEC.

The Original Credit Facility was subsequently amended and restated in May 2007 (the Old Credit Facility ) and then replaced in its entirety by a new $\$ 700.0$ million senior secured asset-based revolving credit facility in October 2007 (the New Credit Facility ).

## Effect of the Transactions

The Merger was accounted for as a business combination using the purchase method of accounting, whereby the purchase price (including liabilities assumed) was allocated to the assets acquired based on their estimated fair market values at the date of acquisition. The purchase price
paid by the Company to acquire Linens n Things, Inc. and related purchase accounting adjustments were pushed down and recorded in Linens n Things, Inc. and its subsidiaries financial statements and resulted in a new basis of accounting for the Successor period beginning on the day the Merger was completed. The purchase price and related costs were allocated to the estimated fair values of the assets acquired and liabilities assumed at the time of the Merger based on management $s$ best estimates of the values of certain of the tangible and intangible assets acquired. The Company s assets and liabilities were adjusted to fair value as of the closing date of the Transactions (see Note 3 to the consolidated financial statements), and the excess of the total purchase price over the fair value of the Company s net assets was allocated to goodwill.

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The following table presents the initial preliminary allocation of the excess of cost of acquisition over net assets acquired as of the closing date of the Transactions (in thousands):

| Cost of Acquisition |  |  |  |
| :---: | :---: | :---: | :---: |
| Cash paid | \$ | 1,295,834 |  |
| Transaction costs |  | 22,824 |  |
| Cost of acquisition |  | \$ | 1,318,658 |
| Net Assets Acquired: |  |  |  |
| Historical net assets | \$ | 831,858 |  |
| Add: deferred rent reversed |  | 252,236 |  |
| Less: new basis of accounting for previous ownership percentage |  | $(1,112)$ |  |
| Less: historical goodwill |  | $(18,126)$ |  |
| Write-off Southern Linens |  | (252) |  |
|  |  |  |  |
| Net assets acquired |  |  | 1,064,604 |
| Excess of cost of acquisition over net assets acquired |  | \$ | 254,054 |
| Allocated to: |  |  |  |
| Property and equipment |  | \$ | (57) |
| Definite-lived intangible assets |  |  | 38,330 |
| Indefinite-lived intangible assets |  |  | 122,688 |
| Unfavorable lease liability |  |  | $(20,000)$ |
| Goodwill |  |  | 265,985 |
| Deferred Income taxes |  |  | $(152,892)$ |
|  |  | \$ | 254,054 |

Intangible assets identified in the initial preliminary purchase price allocation above included the following:

| Definite-lived intangible assets (liabilities) |  |  |
| :--- | :---: | :---: |
| Credit card customer relationships and customer list (estimated life 3 to 5 years) | 10,542 |  |
| Favorable leases (average life 8 years) | 27,788 |  |
| Unfavorable leases (average life 8 years) | $(20,000)$ |  |
| Indefinite-lived intangible assets | $\$$ | 122,688 |

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As presented in the above table, the Company s assets and liabilities were adjusted to fair value as of the closing date of the Transactions, and the excess of the total purchase price over the fair value of the Company $s$ net assets was allocated to goodwill. The following table presents an analysis of the change in goodwill since the closing date of the Transactions:

| (in thousands) | Amount |  |
| :---: | :---: | :---: |
| Balance at February 13, 2006 (predecessor entity) | \$ | 18,126(1) |
| Purchase accounting adjustments from preliminary allocation |  | 259,309 |
| Initial preliminary balance at February 14, 2006 |  | 277,435 |
| SAB 108 adjustment (see Note 2 to the consolidated financial statements) |  | $(11,450)$ |
| Balance at February 14, 2006 (Successor Entity) |  | 265,985 |
| Pre-existing tax adjustments |  | 1,885 |
| Pre-existing book adjustments, net |  | (618) |
| Book adjustment for returned deposit on building purchase option assigned |  | 722 |
| Other foreign currency translation |  | (144) |
| Balance at December 30, 2006 (Successor Entity) |  | 267,830 |
| Pre-existing tax adjustments |  | 12,635 |
| Pre-existing book adjustments, net |  | $(11,130)$ |
| Other foreign currency translation |  | 3,085 |
| Balance at December 29, 2007 (Successor Entity) | \$ | 272,420 |

(1) The predecessor entity goodwill has been written-off in purchase accounting.

In connection with the Transactions, the Company incurred significant additional indebtedness, including $\$ 650.0$ million aggregate principal amount on the Notes issued by two of the Company s subsidiaries, which increased the Company s interest expense. Payments required to service this indebtedness substantially increased the Company s liquidity requirements beginning in fiscal 2006 into fiscal 2007 and will continue to do so in future years. The Company s depreciation and amortization expense increased significantly as well, primarily due to decreases in the depreciable lives of tangible assets and an increase in the fair values of the Company $s$ amortizable intangible assets.

## Overview of Business

The Company is a destination retailer, offering one of the broadest and deepest selections of high quality brand-name as well as private label home furnishings merchandise in the industry. The Company s average store size of approximately 33,000 gross square feet enables it to offer a more comprehensive product and brand selection than department stores and other retailers that sell home furnishings. The Company believes its store format coupled with its knowledgeable sales assistance and attentive service to its customers, whom the Company refers to as guests, creates an enjoyable shopping experience. The Company s primary target guest is female between the ages of 25 and 55 who is fashion and brand conscious, has good-to-better income and focuses on the home as a reflection of her individuality.

The Company sfinancial performance is significantly affected by the Transactions. The incurrence of long-term debt to finance the Transactions results in materially higher interest expense and the application of purchase accounting results in significantly higher depreciation and amortization, which make the net loss of the Company not comparable to net income of the Predecessor Entity before the Transactions. None of

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these effects of the Merger affect the Company s underlying fundamentals, which management believes remain strong, including its strong brand name recognition and attractive real estate locations. Effective upon the consummation of the Transactions, Robert J. DiNicola became the Company s Chairman and Chief Executive Officer. Mr. DiNicola is a $35-$ year veteran of the retail industry, with extensive experience in retail, including home furnishings. Previously, Mr. DiNicola served as Executive Chairman of General Nutrition Centers, Inc. and as Chairman and Chief Executive Officer of Zale Corporation. Under the leadership of Mr. DiNicola, the Company continues to focus on growing its sales per square foot and improving the productivity of its existing store base, which it believes is key to improving the Company s profitability and cash flow. The Company plans to capitalize on its national presence and use its leverage and its buying power in the long-term and its marketing skills in the short-term to help drive the Company to the appropriate

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level of business. Since the completion of the Merger, the Company has implemented a long-term, three phase multi-year plan to restore the Company to a competitive position within the marketplace. The overriding operating philosophy of the Company in the first phase of the plan has been to go back to basics. During this first phase, the Company is taking steps necessary to rebuild the core business.

As a result of the transactions related to the Merger, the financial results for the 52 weeks ended December 30, 2006 are separately presented in the table below between the Successor Entity, covering the period February 14, 2006 through December 30, 2006, and the Predecessor Entity, covering the period January 1, 2006 through February 13, 2006, which is the date of the consummation of the Merger. For comparative purposes, the Company combines the two periods in its discussion below for the 52 weeks ended December 30, 2006. This combination is not a GAAP presentation. However, the Company believes this presentation is useful to provide the reader a more accurate and meaningful comparison. The financial results for the 52 weeks ended December 29, 2007 are presented under Successor Entity and the results for the 52 weeks ended December 31, 2005 are presented under Predecessor Entity.

The following table sets forth the results of operations and percentages of net sales included in the Company s Consolidated Statements of Operations for the 52 weeks ended December 29, 2007, the periods February 14, 2006 to December 30, 2006 and January 1, 2006 to February 13, 2006 (collectively, fiscal 2006 ) and the 52 weeks ended December 31, 2005 ( fiscal 2005 ):

| (dollars in thousands) |  | Fiscal Year Ended December 29, 2007 (Successor) |  | February 14, 2006 to December 30, 2006(1) (Successor) |  |  | January 1, 2006 to February 13, 2006 (Predecessor) |  |  |  | Fiscal Year Ended December 31, 2005 (Predecessor) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 2,794,776 | 100.0\% | \$ | 2,534,365 | 100.0\% | \$ | 284,971 | 100.0\% | \$ | 2,694,742 | 100.0\% |
| Cost of sales |  | 1,747,904 | 62.5\% |  | 1,557,011 | 61.4\% |  | 180,675 | 63.4\% |  | 1,595,394 | 59.2\% |
| Gross profit |  | 1,046,872 | 37.5\% |  | 977,354 | 38.6\% |  | 104,296 | 36.6\% |  | 1,099,348 | 40.8\% |
| Selling, general and administrative expenses |  | 1,221,324 | 43.7\% |  | 1,040,680 | 41.1\% |  | 175,424 | 61.6\% |  | 1,036,599 | 38.5\% |
| Impairment of property and equipment |  | 16,779 | 0.6\% |  | 27,992 | 1.1\% |  |  | \% |  | 4,059 | 0.1\% |
| Impairment of identifiable intangible asset |  | 100 | \% |  | 3,119 | 0.1\% |  |  | \% |  |  | \% |
| Operating (loss) profit |  | $(191,331)$ | (6.8)\% |  | $(94,437)$ | (3.7)\% |  | $(71,128)$ | (25.0)\% |  | 58,690 | 2.2\% |
| Interest expense (income), net (2) |  | 107,642 | 3.9\% |  | 79,605 | 3.1\% |  | (668) | (0.2)\% |  | 3,966 | 0.2\% |
| Other income, net |  | $(6,251)$ | (0.2)\% |  | (657) | \% |  | $(1,286)$ | (0.5)\% |  | $(3,137)$ | (0.1)\% |
| (Loss) income before (benefit) provision for income taxes |  | $(292,722)$ | (10.5)\% |  | $(173,385)$ | (6.8)\% |  | $(69,174)$ | (24.3)\% |  | 57,861 | 2.1\% |
| (Benefit) provision for income taxes |  | $(50,631)$ | (1.8)\% |  | $(66,852)$ | (2.6)\% |  | $(21,270)$ | (7.5)\% |  | 21,879 | 0.8\% |
| Net (loss) income | \$ | $(242,091)$ | (8.7)\% | \$ | $(106,533)$ | (4.2)\% | \$ | $(47,904)$ | (16.8)\% |  | 35,982 | 1.3\% |

(1)

The consolidated financial statements for the period after February 13, 2006 are presented on a different basis than that for the periods before February 14, 2006, as a result of the application of purchase accounting as of February 14, 2006 and therefore are not comparable.
(2)

Fiscal 2007 includes the writeoff of deferred financing costs totaling approximately $\$ 7.0$ million.

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The Company uses a number of key indicators of financial condition and operating performance to evaluate the performance of its business, including the following:

| Key Performance Indicators | Fiscal Year Ended December 29, 2007 (Successor) |  | February 14, 2006 to December 30, 2006 (Successor) |  | January 1, 2006 to February 13, 2006 (Predecessor) |  | Fiscal Year Ended December 31, 2005 (Predecessor) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales growth(1) |  | (0.9)\% |  | 4.6\% |  | N/A |  | 1.2\% |
| Comparable store sales growth(1) |  | (3.4)\% |  | (0.7)\% |  | N/A |  | (6.0)\% |
| Net sales per average square foot | \$ | 146 | \$ | 137 | \$ | 16 | \$ | 156 |
| Average net sales per store (in millions) | \$ | 4.8 | \$ | 4.6 | \$ | 0.5 | \$ | 5.2 |
| Gross profit as a \% of net sales |  | 37.5\% |  | 38.6\% |  | 36.6\% |  | 40.8\% |
| SG\&A as a \% of net sales(3) |  | 43.7\% |  | 41.1\% |  | 61.6\% |  | 38.5\% |
| SG\&A per average square foot(4) | \$ | 63.73 | \$ | 56.32 | \$ | 9.71 | \$ | 59.83 |
| Impairment as a \% of net sales(3) |  | 0.6\% |  | 1.2\% |  | \% |  | 0.1\% |
| Impairment per average square foot(4) | \$ | 0.88 | \$ | 1.68 | \$ |  | \$ | 0.23 |
| Operating (loss) profit as a \% of net sales |  | (6.8)\% |  | (3.7)\% |  | (25.0)\% |  | 2.2\% |
| Net (loss) income as a \% of net sales |  | (8.7)\% |  | (4.2)\% |  | (16.8)\% |  | 1.3\% |
| Inventory turnover(2) |  | 2.1 |  | 2.0 |  | N/A |  | 2.0 |
| Inventory per square foot | \$ | 40.95 | \$ | 41.90 | \$ | 45.35 | \$ | 43.57 |
| Net square footage growth(1) |  | 2.6\% |  | 4.7\% |  | N/A |  | 8.2\% |

(1) amount for the period February 14, 2006 to December 30, 2006 represents growth for the entire 52 weeks ended December 30, 2006.
(2) amount for the period February 14, 2006 to December 30, 2006 represents turnover for the entire 52 weeks ended December 30, 2006.
(3) transaction expenses incurred during the periods February 14, 2006 to December 30, 2006 and January 1, 2006 to February 13, 2006 increased these percentages compared to other periods presented as follows:

|  | February 14, 2006 to December 30, 2006 (Successor) | January 1, 2006 to February 13, 2006 <br> (Predecessor) |
| :---: | :---: | :---: |
| Transaction expenses | 0.1\% | 15.4\% |
| All other SG\&A | 41.0\% | 46.2\% |

(4) detailed as follows for the periods February 14, 2006 to December 30, 2006 and January 1, 2006 to February 13, 2006:

|  | February 14, 2006 to December 30, 2006 (Successor) |  | January 1, 2006 to <br> February 13, <br> 2006 <br> (Predecessor) |  |
| :---: | :---: | :---: | :---: | :---: |
| Transaction expenses | \$ | 0.10 | \$ | 2.43 |
| All other SG\&A | \$ | 56.22 | \$ | 7.28 |

Following completion of the Merger in February 2006, the Company developed its initial plans to focus on growing its sales per square foot and improving the productivity of its existing store base, which it believes is key to improving its profitability and cash flow. The Company laid the groundwork to improve its overall merchandise assortment, establish a formalized key item program, increase the effectiveness and diversify the mix of its marketing expenditures, improve its guests shopping experience with consistent store execution and improve its operating free cash flow.

The Company s focus on improving merchandise began with its efforts to clear aged and discontinued merchandise in order to re-invest in more productive categories, classifications and key items. The paring down of distressed inventory has been a top priority in the first stage of the Company s nine-year three-phase turn around program. As a result of this on-going strategy, inventory per square foot continued to decrease in fiscal 2007 as it did in fiscal 2006. Inventory per square foot decreased $2.3 \%$ to $\$ 40.95$ in fiscal 2007 compared to $\$ 41.90$ in fiscal 2006 as the Company continued to eliminate inventory it considered to be non-core while maintaining appropriate depth to ensure that its in-stock position remained strong in its core offerings. While the effort to clear aged and non-productive inventory has reached a more balanced approach compared to the defined focus of last year, the Company will continue to reduce its levels of this merchandise in a timely and consistent manner going forward.

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The Company launched the Best Bets program during fiscal 2006 to feature its top- 100 best selling core items within its stores with enhanced marketing and improved in-stock levels. These items are considered important traffic drivers in establishing consistency with in-stock execution and in solidifying the Company s value proposition with its customers. The Company continues to invest in the basics, and its overall inventory ownership in fiscal 2007 reflects the Company s continued commitment to its key classifications. The Company also improved its store execution standards, focusing on its top-101 stores as a means to both enhance productivity and customer satisfaction. Additional programs undertaken were focused on reinvigorating its textile and tabletop categories, re-focusing its marketing campaign to emphasize key items and value, and reducing the overall SKU level to free up inventory dollars, eliminate clutter and reduce confusion in the stores and create a sharper presentation to the Company s customers.

The Company was focused on making fiscal 2007 the year that it began to recapture lost market share in textiles. In fiscal 2007, the Company s textile business began to show evidence of a rebound. A renewed marketing focus on the top-of-bed categories coupled with a strong foundation in the basics such as sheets and pillows has helped the Company to recapture in the second half of the year some of the lost market share that it has experienced in the past.

Comparable store sales for fiscal 2007 were (3.4) \% compared to ( 0.7 ) \% for fiscal 2006. The Company s sales performance in fiscal 2007 reflects the sluggish overall economy in general and the challenging retail environment in particular. A highly promotional sales environment across the home furnishing sector resulted in a negative impact of 90 basis points to the Company s gross margin rate to $37.5 \%$ in fiscal 2007 from $38.4 \%$ in fiscal 2006. Although the Company experienced an increase of 60 basis points over the prior year in its SG\&A rate to $43.7 \%$ from $43.1 \%$, primarily due to the deleveraging of higher occupancy and marketing costs in light of negative comparable store sales, SG\&A cost per average square foot decreased $\$ 2.09$, or approximately $3.2 \%$, to $\$ 63.73$ in fiscal 2007 from $\$ 65.82$ for all of fiscal 2006. In fiscal 2007, the Company implemented a more disciplined strategy to reduce its cost structure and eliminated certain excess administrative expenses.

The Company slowed its square footage growth in fiscal 2007 and continued to refine its stores design in order to improve the guest shopping experience and improve its stores productivity. In fiscal 2008, the Company expects to open approximately 10 new stores as opposed to opening 18 new stores in fiscal 2007 and an average of approximately 47 new stores per year during the immediate three fiscal years preceding fiscal 2007. Additionally, real estate typically has a 12 to 18 month lead-time, and although the Company believes that there are ample real estate opportunities, it will continue to be selective in executing its real estate strategy.

In October 2007, the Company entered into a new senior secured asset-based revolving credit facility agreement. The new credit facility is beneficial compared to the prior credit facility that it replaced in several respects, including the use of higher advance rates on inventory and accounts receivable in the borrowing base computation and the total elimination of all financial maintenance covenants. All of the agent banks that were party to the previous credit facility continued to be participants in the new credit facility. As a result of entering into this agreement, the Company s liquidity position was significantly enhanced.

The overall economy in general and the retail environment in particular remain challenging. Yet, the Company believes that it is beginning to see a healthier merchandise mix that reflects its commitment to recapture market share in the textiles business. Despite a difficult retail landscape, the Company remains focused on executing its turnaround strategies.

## Consolidated Results of Operations

The following discusses the consolidated results of operations for each of the 52 weeks ended December 29, 2007, December 30, 2006 and December 31, 2005. For comparative purposes in its discussion below, for fiscal 2006 the Company combined the Predecessor Entity covering the period January 1, 2006 through February 13, 2006 and the Successor Entity covering the period February 14, 2006 through December 30, 2006. This combination is not a GAAP presentation. However, the Company believes this presentation is a more meaningful presentation for the reader and provides a more accurate comparison, except with respect to net income, which, as noted above, is not comparable as a result of the significant change in the Company s capital structure following the Transactions.

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## Fiscal 2007 Compared with Fiscal 2006

## Net Sales

Net sales for fiscal 2007 decreased approximately $0.9 \%$ to $\$ 2,794.8$ million compared to $\$ 2,819.3$ million for fiscal 2006. Net sales consist of gross sales to customers, net of returns, discounts and incentives. Provisions for estimated future sales returns are recorded in the period that the related sales are recorded. The Company determines the amount of provision based on historical information. Sales discounts, coupons, cash rebates and other similar incentives are recorded as a reduction of sales revenue in the period when the related sales are recorded. The decrease in net sales was primarily due to the impact of a $3.4 \%$ decline in comparable store sales offset by the opening of new stores in fiscal 2007. The Company opened 18 stores and closed no stores in fiscal 2007 as compared with opening 31 stores and closing two stores in fiscal 2006. Net square footage increased $2.6 \%$ to 19.4 million at December 29, 2007 compared with 18.9 million at December 30, 2006.

Comparable store sales decreased $3.4 \%$ in fiscal 2007 compared to a decrease of $0.7 \%$ for fiscal 2006. Comparable store sales percentages are based on total net sales. Comparable store sales include the Company s Internet sales and sales for its stores beginning on the first day of the month following the 13th full month of sales. In the case of a store to be permanently closed, such store s sales are not considered comparable once the store closing process has commenced. The decline in comparable store sales was primarily due to a decline in guest transactions and strong clearance sales in fiscal 2006 following the Merger to pare down and clear aged, discontinued and distressed merchandise, which were not as significant a component of sales in fiscal 2007.

The Company s average net sales per store were $\$ 4.8$ million in fiscal 2007 and $\$ 5.1$ million in fiscal 2006. The decrease in average net sales per store was attributable to the comparable store sales decrease of $3.4 \%$ for fiscal 2007.

The Company s core business strategy is to offer a broad and deep selection of high quality brand name linens (e.g., bedding, towels and table linens) and things (e.g., housewares and home accessories) merchandise. For fiscal 2007, net sales of linens merchandise decreased approximately $1.3 \%$ compared to a increase of $2.4 \%$ in fiscal 2006, while net sales of things increased approximately $0.4 \%$ compared to a $7.5 \%$ increase in fiscal 2006. While the Company has shown a modest $0.4 \%$ increase in its things merchandise in fiscal 2007, its textile business remained challenging. As part of its back-to-basics initiative, the Company has undertaken a concerted effort to improve its core textiles businesses beginning with its sheet, towel, pillow and comforter programs which showed improvement in the later half of the fiscal year.

The Company s proprietary merchandise accounted for approximately $12 \%$ of fiscal 2007 sales. Such proprietary merchandise is an important point of differentiation from its competitors, providing its guests with high value merchandise in categories that the Company believes are underserved by national brand names.

## Gross Profit

In addition to the cost of inventory sold, the Company includes its buying and distribution expenses in its cost of sales. Buying expenses include all direct and indirect costs to procure merchandise. Distribution expenses include the cost of operating the Company s distribution centers and freight expense related to transporting merchandise. For fiscal 2007, gross profit was $\$ 1,046.9$ million, or $37.5 \%$ of net sales, compared with $\$ 1,081.7$ million, or $38.4 \%$ of net sales, for fiscal 2006. The decrease in gross profit as a percentage of net sales was due to the highly

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promotional sales environment across the home furnishing sector.

Expenses

The Company s selling, general and administrative expenses consist of store selling expenses, occupancy costs, advertising expenses and corporate office expenses. SG\&A for fiscal 2007 was $\$ 1,221.3$ million, or $43.7 \%$ of net sales, compared with $\$ 1,216.1$ million, or $43.1 \%$ of net sales, for fiscal 2006, which included approximately $\$ 46.0$ million of costs related to the Merger, or $1.6 \%$ of net sales. SG\&A also included depreciation and amortization of $\$ 130.3$ million, or $4.7 \%$ of net sales for fiscal 2007 , compared with $\$ 127.2$ million, or $4.5 \%$ of net sales, for fiscal 2006. The increase in SG\&A (excluding depreciation and amortization and costs related to the Merger in the prior year) as a percentage of net sales to $39.0 \%$ in fiscal 2007 from $37.0 \%$ in fiscal 2006 was primarily due to higher occupancy costs and marketing costs in light of negative comparable store sales. SG\&A cost per average square foot

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(excluding costs related to the Merger) increased approximately $0.6 \%$ to $\$ 63.73$ in fiscal 2007 from $\$ 63.33$ in fiscal 2006.

The Company determined that the carrying value of certain property and equipment exceeded its related estimated future undiscounted cash flows. As a result, the Company reduced the carrying value of property and equipment to its fair value by approximately $\$ 16.8$ million in fiscal 2007 , or $0.6 \%$ of net sales, compared to $\$ 28.0$ million, or $1.0 \%$ of net sales, in fiscal 2006, which is included in impairment of property and equipment on the consolidated statements of operations.

Operating loss for fiscal 2007 was approximately $\$ 191.3$ million, or ( $6.8 \%$ ) of net sales, compared with an operating loss of $\$ 165.6$ million, or (5.9\%) of net sales, for fiscal 2006.

Interest expense, net for fiscal 2007 increased to approximately $\$ 107.6$ million from $\$ 78.9$ million for fiscal 2006 primarily due to the additional interest expense associated with the Notes. In addition, the Company s new asset-based revolving credit facility required it to accelerate the writeoff of approximately $\$ 7.0$ million of deferred financing costs related to the earlier asset-based credit facility arrangement, as amended and restated, which it replaced.

## Income Taxes

The Company recorded an income tax benefit of $\$ 50.6$ million for fiscal 2007 compared with an income tax benefit of $\$ 88.1$ million for fiscal 2006. The Company s effective tax benefit rate for fiscal 2007 decreased to $17.3 \%$ compared to $36.3 \%$ for fiscal 2006 primarily due to the $\$ 55.6$ million valuation allowance which was recorded against United States net operating losses in the current year. See Note 15 to the consolidated financial statements for additional detail concerning the valuation allowance.

## Net Loss

The Company s net loss for fiscal 2007 was approximately $\$ 242.1$ million compared with a net loss of $\$ 154.4$ million for fiscal 2006. As noted above, the net loss for the current year is not necessarily comparable to the net loss for the prior year as the current year includes the tax valuation allowance, while the prior period includes significantly higher costs related to the Merger partially offset by lower interest, depreciation and amortization recorded prior to the completion of the Merger in February 2006.

Fiscal 2006 Compared with Fiscal 2005

The Company changed its method of accounting for stock-based payments in fiscal 2006 as more fully described below.

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In connection with the adoption of SFAS No. 123 (Revised 2004) on January 1, 2006 the Company was required to recognize compensation expense beginning in fiscal 2006 in the consolidated statements of operations related to the fair value of its employee stock-based options. By the Company s election to use the modified prospective method of transition, prior periods were not restated. Prior to adopting SFAS No. 123 (Revised 2004), the Company applied the recognition and measurement principles of Accounting Principles Board Opinion No. 25 and related interpretations. All employee stock options were granted at or above the grant date market price. Accordingly, for fiscal 2005 the Company did not recognize compensation expense for stock option grants and amortized compensation expense for restricted stock unit awards at fair market value at the date of award over specified vesting periods. The Company also disclosed the pro-forma effect on net income related to compensation expense as a note to its consolidated financial statements.

For the period January 1, 2006 to February 13, 2006, the Company recognized approximately $\$ 9.3$ million and $\$ 3.2$ million of total unrecognized compensation cost as of December 31, 2005 related to stock option grants and restricted stock unit awards, respectively, under the Linens $n$ Things, Inc. stock option plans. The consummation of the Merger accelerated the recognition of compensation cost, and, accordingly, all of this cost was included in selling, general and administrative expenses in the consolidated statements of operations during the period January 1, 2006 to

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February 13, 2006. In connection with the Merger, the Company adopted the Linens Holding Co. Stock Option Plan. The compensation cost that was charged against income for stock option grants to eligible employees of the Company and its subsidiaries was $\$ 4.3$ million during the period February 14, 2006 to December 30, 2006 and is included in selling, general and administrative expenses in the consolidated statements of operations.

## Net Sales

Net sales for fiscal 2006 were $\$ 2,819.3$ million, an increase of $4.6 \%$ over fiscal 2005 net sales of $\$ 2,694.7$ million, primarily as a result of new store openings offset by a $0.7 \%$ decrease in comparable store sales. The Company opened 31 new stores and closed two stores in fiscal 2006, compared with opening 55 stores and closing five stores in fiscal 2005. Net square footage increased $4.7 \%$ to 18.9 million at December 30, 2006 compared with 18.1 million at December 31, 2005.

Comparable store sales decreased $0.7 \%$ for fiscal 2006 compared with a decrease of $6.0 \%$ in fiscal 2005. The improvement in comparable store sales as compared with the decrease for fiscal 2005 is primarily attributable to higher guest traffic, which was positively impacted by the repositioning of the Company s marketing program, offset by a decrease in average transaction value due to markdowns associated with the Company s efforts to clear nonproductive and aged inventory.

The Company s average net sales per store were $\$ 5.1$ million in fiscal 2006 and $\$ 5.2$ million in fiscal 2005. The slight decrease in average net sales per store was attributable to the comparable store sales decrease of $0.7 \%$ for fiscal 2006.

The Company s core business strategy is to offer a broad and deep selection of high quality brand name linens (e.g., bedding, towels and table linens) and things (e.g., housewares and home accessories) merchandise. For fiscal 2006, net sales of linens merchandise increased approximately $2.4 \%$ compared to a decrease of $2.7 \%$ in fiscal 2005, while net sales of things increased approximately $7.5 \%$ compared to a $6.1 \%$ increase in the prior year. While the Company showed improvement over the previous year, its textile business remained challenging. As part of its back-to-basics initiative, in fiscal 2006 the Company undertook a concerted effort to improve its core textiles businesses beginning with its sheet, towel, pillow and comforter programs.

The Company s proprietary merchandise accounted for approximately $12.5 \%$ of fiscal 2006 sales. Such proprietary merchandise is an important point of differentiation from its competitors, providing its guests with high value merchandise in categories that the Company believes are underserved by national brand names.

## Gross Profit

Gross profit for fiscal 2006 was $\$ 1,081.7$ million, or $38.4 \%$ of net sales, compared with $\$ 1,099.3$ million, or $40.8 \%$ of net sales, for fiscal 2005. The decrease in gross profit as a percentage of net sales was primarily caused by increased markdowns and lower mark-on. The markdowns were associated with the Company s efforts to sell nonproductive and aged inventory in order to transition to newer assortments, expand the Best Bets program to highlight the top 100 best selling core items and drive traffic to the stores.

The Company s selling, general and administrative expenses consist of store selling expenses, occupancy costs, advertising expenses, corporate office expenses and costs related to the Merger. SG\&A for fiscal 2006 was $\$ 1,216.1$ million, or $43.1 \%$ of net sales, which included approximately $\$ 46.0$ million of costs related to the Merger, or $1.6 \%$ of net sales. SG\&A for fiscal 2005 was $\$ 1,036.6$ million or $38.5 \%$ of net sales, which included approximately $\$ 3.3$ million of costs related to the Merger, or $0.1 \%$ of net sales. SG\&A also included depreciation and amortization of $\$ 127.2$ million, or $4.5 \%$ of net sales, for fiscal 2006, compared with $\$ 90.3$ million, or $3.3 \%$ of net sales, for fiscal 2005. The increase in SG\&A (excluding depreciation and amortization and costs related to the Merger) as a percentage of net sales to $37.0 \%$ in fiscal 2006 from $35.1 \%$ in fiscal 2005 was primarily due to the deleveraging of higher occupancy and other costs in light of negative comparable store sales and higher depreciation and amortization expense as a result of the implementation of purchase accounting. As a result, SG\&A per average square foot (excluding costs related to the Merger) increased $6.2 \%$ to $\$ 63.33$ in fiscal 2006 compared to $\$ 59.64$ in fiscal 2005.

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The Company determined that the carrying values of (1) certain property and equipment and (2) a certain identifiable intangible asset exceeded their respective estimated future undiscounted cash flows. As a result, the Company reduced the carrying value of (1) property and equipment to its fair value by approximately $\$ 28.0$ million in fiscal 2006 , or $1.0 \%$ of net sales, compared to $\$ 4.1$ million, or $0.1 \%$ of net sales, in fiscal 2005 and (2) the identifiable intangible asset to its fair value by approximately $\$ 3.1$ million in fiscal 2006 only, or $0.1 \%$ of net sales, which is included in impairment of property and equipment and impairment of identifiable intangible asset, respectively, on the consolidated statements of operations.

Operating loss for fiscal 2006 was $\$ 165.6$ million, or ( $5.9 \%$ ) of net sales, compared with an operating profit of $\$ 58.7$ million, or $2.2 \%$ of net sales for fiscal 2005.

Net interest expense in fiscal 2006 was $\$ 78.9$ million compared to $\$ 4.0$ million in fiscal 2005. The significant increase in interest expense was principally due to the additional interest expense associated with the Notes issued on February 14, 2006. In addition, approximately $\$ 3.9$ million of deferred financing costs related to the Notes and the Company s original asset-based credit facility was recognized in interest expense. Furthermore, higher average borrowings required to fund working capital needs and an increase in average borrowing interest rates offset by lower average investment balances also contributed to the overall increase in net interest expense.

Income Taxes

The Company recorded an income tax benefit of $\$ 88.1$ million for fiscal 2006, compared with income tax expense of $\$ 21.9$ million for fiscal 2005. Primarily due to additional expenses related to the Merger, including interest expense on the Notes, a loss was generated in fiscal 2006 with a resulting fiscal 2006 tax benefit rate of $36.3 \%$ compared to a fiscal 2005 tax expense rate of $37.8 \%$. The lower fiscal 2006 tax benefit rate was due to Merger-related non-deductible expenses.

## Net Income

The Company s net loss for fiscal 2006 was $\$ 154.4$ million compared with net income of $\$ 36.0$ million for fiscal 2005. As noted above, the net loss for fiscal 2006 is not comparable to the net income for fiscal 2005 due to the significant change in the Company s capital structure and the increased depreciation and amortization associated with purchase accounting in connection with the Merger.

## Liquidity and Capital Resources

In connection with the Merger, the Company incurred $\$ 650.0$ million of debt through the issuance of the Senior Secured Floating Rate Notes. The Company also entered into the $\$ 600.0$ million Original Credit Facility, which was subsequently amended and restated in May 2007 and then replaced in its entirety by the $\$ 700.0$ million New Credit Facility in October 2007.

Cash outlays for the payment of interest are significantly higher in fiscal 2007 and fiscal 2006 than in prior years as a result of the Notes.

The Notes consist of $\$ 650.0$ million aggregate principal amount of Senior Secured Floating Rate Notes due 2014 of Linens n Things, Inc. and Linens n Things Center, Inc. (the Issuers ). The Notes bear interest at a per annum rate equal to LIBOR plus $5.625 \%$, which is payable every three months on January 15, April 15, July 15 and October 15, commencing April 15, 2006. The interest rate on the Notes is reset quarterly. The Notes mature on January 15, 2014. As of December 29, 2007, the interest rate on the Notes was $10.9 \%$, based on a LIBOR rate of $5.2 \%$.

On July 7, 2006, the Company entered into a zero cost interest rate collar agreement to hedge the cash flows associated with the LIBOR component of the interest rate on the Notes. On July 7, 2006, the Company also purchased a one-year forward-starting interest rate cap agreement which took effect on January 15, 2008 (see Note 11 to the consolidated financial statements).

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The Notes are fully and unconditionally guaranteed jointly and severally on a senior basis by the Company and by certain of the Company s domestic subsidiaries other than the Issuers (collectively, the Note Guarantors ), and are secured by first-priority liens on all of the Company s and Note Guarantors equipment, intellectual property rights and related general intangibles and the capital stock of the Issuers and certain subsidiaries and by second-priority liens on the Issuers and the Note Guarantors inventory, accounts receivable, cash, securities and other general intangibles. The lien on capital stock may be released under certain circumstances. As a result of the filing and effectiveness of an exchange offer registration statement with the SEC and the issuance of registered Notes, the Issuers and the Note Guarantors became subject to applicable SEC rules, including reporting requirements. To the extent that the securities of any Issuer or Note Guarantor constitute collateral for the Notes and the value of the securities equals or exceeds $20 \%$ of the principal amount, or $\$ 130.0$ million of the Notes, separate financial statements of the Issuer or Note Guarantor would be required under these SEC rules to be included in the Company s SEC filings. The indenture that governs the Notes provides, however, with respect to any direct or indirect subsidiary of Linens n Things, Inc., that the securities of the subsidiary are released from the lien on capital stock on the date that the lien triggers this separate financial statement requirement. Accordingly, for any subsidiary with securities that equal or exceed the $20 \%$ threshold, the lien on the capital stock securing the Notes has been released with respect to those securities. The lien on the capital stock of Linens $n$ Things, Inc. remains in place.

If the Issuers sell certain assets or experience specific kinds of changes in control, the Issuers must offer to repurchase the Notes. The Issuers may, at their option, redeem the Notes at any time on or after January 15, 2008 at pre-determined prices.

## Senior Secured Asset-Based Revolving Credit Facility Agreement

In February 2006, the Company entered into the $\$ 600.0$ million Original Credit Facility with third-party institutional lenders, which had an expiration date of February 14, 2011. In May 2007, the Company amended the Original Credit Facility by entering into an amended and restated credit agreement for $\$ 700.0$ million under the Old Credit Facility. The provisions of the Old Credit Facility were substantially the same as in the Original Credit Facility with several modifications that were generally favorable to the Company. The provisions of the Old Credit Facility were modified for: (1) a $\$ 100.0$ million increase in the Old Credit Facility maximum availability from $\$ 600.0$ million to $\$ 700.0$ million; (2) a decrease in the Excess Availability threshold for purposes of mandatory compliance with certain financial ratio maintenance covenants from $\$ 75.0$ million to $\$ 70.0$ million; and (3) several other modifications that were all favorable to the Company. The Old Credit Facility required the Company to comply with financial ratio maintenance covenants if the excess availability under the Old Credit Facility, at any time, did not exceed $\$ 70.0$ million. The Company always maintained excess availability above $\$ 70.0$ million during fiscal 2007 until October 2007. In October 2007, all outstanding amounts under the Old Credit Facility were paid off and the Old Credit Facility was terminated when the Company entered into the New Credit Facility.

On October 24, 2007, the Company entered into the $\$ 700.0$ million New Credit Facility with third-party institutional lenders, which expires October 24, 2012. The New Credit Facility extends $\$ 700.0$ million of revolving credit facilities to the Company, comprised of (1) a $\$ 625.0$ million Revolving Commitment and (2) a $\$ 75.0$ million Tranche B Commitment, both of which are subject to a borrowing base. A portion of the New Credit Facility, not to exceed $\$ 40.0$ million, is also available to a Canadian subsidiary of the Company subject to the Canadian borrowing base. The borrowing base is a formula based on certain eligible inventory and receivables, minus certain reserves. The New Credit Facility reflects increases in the Company s advance rates on this collateral, which enhances the liquidity position of the Company in comparison to the Old Credit Facility. The New Credit Facility also eliminates all financial maintenance covenants. These changes result in an increase to the Company s aggregate borrowing base and excess availability as compared with the Old Credit Facility. Other terms and conditions in the New Credit Facility are similar to those under the Old Credit Facility.

All obligations under the New Credit Facility are unconditionally guaranteed by the Company and certain of its existing and future domestic subsidiaries. All obligations under the New Credit Facility, and the guarantees of those obligations, are secured, subject to certain exceptions, by substantially all of the assets of the borrowers, consisting of Linens n Things, Inc., Linens n Things Center, Inc. and Linens n Things Canada Corp. (collectively, the Borrowers ), and the subsidiary guarantors, including: (1) a first-priority security interest in inventory, accounts receivable, cash, securities and other general intangibles; and (2) a second-priority security interest in equipment, intellectual property rights and
related general intangibles and all of the capital stock of Linens $n$ Things, Inc. and the capital stock of certain subsidiaries.

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Borrowings under the New Credit Facility bear interest at a rate equal to, at the Borrowers option, either (a) an alternate base rate determined by reference to the higher of (1) the base rate in effect on such day and (2) the federal funds effective rate plus $0.50 \%$ or (b) a LIBOR rate, with respect to any Eurodollar borrowing, determined by reference to the costs of funds for U.S. dollar deposits for the interest period relevant to such borrowing adjusted for certain additional costs, in each case plus an applicable margin. The initial applicable margin for borrowings under the $\$ 625.0$ million Revolving Commitment is $0.25 \%$ with respect to alternate base rate borrowings and $1.50 \%$ with respect to LIBOR borrowings. The applicable margin with respect to the $\$ 75.0$ million Tranche B Commitment (consisting of per annum rate margins) shall be $2.75 \%$ in the case of Eurodollar borrowings and, in the event the adjusted LIBOR rate is not available, $1.25 \%$ in the case of alternate base rate borrowings. The applicable margin for borrowings under the New Credit Facility will be subject to adjustment based on the excess availability under the New Credit Facility. In addition to paying interest on outstanding principal under the New Credit Facility, the Borrowers are required to pay a commitment fee, initially $0.375 \%$ per annum, in respect of the unutilized commitments thereunder and the commitment fee will be subject to adjustment based on the excess availability under the New Credit Facility. The New Credit Facility contains certain customary affirmative and negative covenants and events of default, but all financial maintenance covenants were eliminated. The Borrowers must also pay customary letter of credit fees and agency fees. The Borrowers initiated borrowings under the New Credit Facility on October 24,2007 to meet operational working capital needs. A portion of the proceeds of the New Credit Facility was used to pay off the outstanding amounts under and terminate the Old Credit Facility.

As of December 29, 2007, the Issuers had (1) $\$ 205.9$ million in borrowings outstanding under the New Credit Facility at an average interest rate of $7.0 \%$, (2) $\$ 16.1$ million of cash on hand, (3) $\$ 53.0$ million of letters of credit outstanding issued under the New Credit Facility, which includes standby letters of credit and import letters of credit used for merchandise purchases and (4) $\$ 302.9$ million of excess availability under the New Credit Facility.

The Company incurred total deferred financing costs of approximately $\$ 16.8$ million, $\$ 2.1$ million and $\$ 6.1$ million related to the Original Credit Facility, the Old Credit Facility and the New Credit Facility, respectively. The New Credit Facility required the Company to accelerate the writeoff of approximately $\$ 7.0$ million of deferred financing costs related to the earlier asset-based credit facility arrangement, as amended and restated, which it replaced, and is included in writeoff of deferred financing costs on the consolidated statements of operations.

## Historical

The Company funds its operations through a combination of internally generated cash from operations and from borrowings under the New Credit Facility. The Company s primary uses of cash are working capital requirements, new store expenditures, new store inventory purchases and debt service requirements. The Company anticipates that cash generated from operations together with amounts available under the New Credit Facility will be sufficient to meet its future working capital requirements, new store expenditures, new store inventory purchases and debt service obligations as they become due. However, the Company $s$ ability to fund future operating expenses and capital expenditures and its ability to make scheduled payments of interest on, to pay principal on or refinance indebtedness and to satisfy any other present or future debt obligations will depend on future operating performance, prevailing conditions in the credit markets generally and in the retail sector specifically, as well as general economic, financial and other factors beyond the Company s control, including those disclosed under Risk Factors in this report.

As a result of the Merger, the cash flow results for fiscal 2006 have been separately presented in the consolidated statements of cash flows split between the Predecessor Entity , covering the period January 1, 2006 to February 13, 2006 and the Successor Entity covering the period February 14, 2006 to December 30, 2006. The comparable period results for fiscal 2007 are presented under Successor Entity. For comparative purposes, the Company combined the two periods from January 1, 2006 through December 30, 2006 in its discussion below. This combination is not a GAAP presentation. However, the Company believes this combination is useful to provide the reader a more accurate comparison and is provided to enhance the reader $s$ understanding of cash flows for the periods presented.

Net cash used in operating activities for fiscal 2007 was $\$ 123.4$ million compared with net cash used in operating activities for fiscal 2006 of $\$ 59.8$ million, determined by combining $\$ 2.2$ million of net cash provided by operating activities for the period February 14, 2006 to December 30, 2006 and net cash used in operating activities of

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$\$ 62.0$ million for the period January 1, 2006 to February 13, 2006. The $\$ 63.6$ million additional use of net cash is primarily due to the decrease in operating profit and higher interest payments, partially offset by a decrease in working capital.

Net cash used in investing activities for fiscal 2007 was $\$ 31.6$ million compared with $\$ 1,277.8$ million of net cash used in investing activities for fiscal 2006, determined by combining net cash used in investing activities of $\$ 1,266.8$ million and $\$ 11.0$ million for the periods February 14 , 2006 to December 30, 2006 and January 1, 2006 to February 13, 2006, respectively. Excluding acquisition costs in connection with the Transactions, net cash used in investing activities for fiscal 2006 was $\$ 72.3$ million. The $\$ 40.7$ million decrease in net use of cash in fiscal 2007 compared to fiscal 2006 (excluding acquisition costs) is primarily due to fewer new store openings. The Company currently estimates capital expenditures will be approximately $\$ 25$ million in fiscal 2008, primarily to open approximately 10 new stores, to maintain existing stores and for system enhancements and other capital additions. For fiscal 2007, such amounts totaled approximately $\$ 25.2$ million, $\$ 6.7$ million and $\$ 5.1$ million to open new stores, to maintain existing stores and for system enhancements and other capital additions, respectively.

Net cash provided by financing activities for fiscal 2007 was $\$ 157.8$ million compared with $\$ 1,282.2$ million of net cash provided by financing activities for fiscal 2006, determined by combining net cash provided by financing activities of $\$ 1,277.2$ million and $\$ 5.0$ million for the periods February 14, 2006 to December 30, 2006 and January 1, 2006 to February 13, 2006, respectively. Excluding fiscal 2006 cash flows resulting from the Transactions, net cash provided by financing activities was $\$ 37.0$ million. The $\$ 120.8$ million additional net cash from financing activities in fiscal 2007 compared to fiscal 2006 (excluding acquisition costs) is due to higher borrowings under the asset-based revolving credit facility to fund working capital needs.

Management regularly reviews and evaluates its liquidity and capital needs. The Company experiences peak periods for its liquidity needs generally during the third quarter and fourth quarter of the fiscal year. Such peak periods may require increases in the amounts available under its New Credit Facility from those currently existing and/or other debt or equity funding. Management currently believes that the Company s cash flows from operations and its availability under the New Credit Facility will be sufficient to fund its expected capital expenditures and working capital requirements as they become due; however, this is dependent on the factors noted above (including those disclosed under Risk Factors in this report) and no assurance can be given that the Company will be able to obtain access to increases to its credit facility or additional capacity from new credit facilities in the future should they become necessary.

## Off-Balance Sheet Arrangements

The Company does not have any transactions or relationships that could be considered material off-balance sheet arrangements.

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## Contractual Commitments

The following table summarizes existing contractual obligations requiring the use of cash, as of December 29, 2007:

|  |  | Pay |  | Priod (is |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | , |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Contractual Obligations |  |  |  |  |  |  |  |  |  |  |
| Operating leases real property | \$ | 2,344.0 | \$ | 306.5 | \$ | 613.0 | \$ | 558.1 | \$ | 866.4 |
| Operating leases personal property |  | 7.0 |  | 3.2 |  | 3.6 |  | 0.2 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Total operating leases(1) |  | 2,351.0 |  | 309.7 |  | 616.6 |  | 558.3 |  | 866.4 |
| Inventory purchases |  | 314.7 |  | 314.7 |  |  |  |  |  |  |
| New store capital additions |  | 2.6 |  | 2.6 |  |  |  |  |  |  |
| Long-term debt obligations(2)(3) |  | 1,395.0 |  | 96.3 |  | 188.8 |  | 386.3 |  | 723.6 |
| Total | \$ | 4,063.3 | \$ | 723.3 | \$ | 805.4 | \$ | 944.6 | \$ | 1,590.0 |

## (1)

As of December 29, 2007, the Company has fully executed leases for 23 stores planned to open in fiscal 2008 and 2009 for which aggregate minimum rental payments over the term of the leases is approximately $\$ 107.6$ million. The table above includes payments for stores that had fully executed leases as of December 29, 2007.

The Company also has assigned property at a retail location in which it guarantees the payment of rent over the specified lease term in the event of non-performance. As of December 29, 2007, the maximum potential amount of future payments the Company could be required to make under such guarantee is approximately $\$ 0.4$ million.
(2)

Long-term debt obligations include senior notes and the asset-based revolving credit facility through their respective maturity dates. Any future indebtedness under the asset-based revolving credit facility, which will significantly increase the Company s long-term liabilities, is not included.

## (3)

Estimated floating interest rate payments related to the senior notes and the asset-based revolving credit facility are included in the above table using actual interest rates in effect as of the end of the fiscal year. As of December 29, 2007, the Company had (1) $\$ 650.0$ million aggregate principal amount in senior notes at an interest rate of $10.9 \%$, based on a LIBOR rate of $5.2 \%$, and (2) $\$ 205.9$ million in borrowings outstanding under its asset-based revolving credit facility at an average interest rate of $7.0 \%$. The senior notes bear interest at a per annum rate equal to LIBOR plus $5.625 \%$. Borrowings under the asset-based revolving credit facility bear interest at a rate equal to, at the Company s option, either (a) an alternate base rate determined by reference to the higher of (1) the base rate in effect on such day and (2) the federal funds effective rate plus $0.50 \%$ or (b) a LIBOR rate, with respect to any Eurodollar borrowing, determined by reference to the costs of funds for U.S. dollar deposits for the interest period relevant to such borrowing adjusted for certain additional costs, in each case plus an applicable margin. The effect of any future changes in the base rates is not included.

## Seasonality

The Company s business is subject to substantial seasonal variations. Historically, the Company has realized a significant portion of its net sales and, prior to the Merger before the Company became highly leveraged, substantially all of its net income for the year during the third and fourth quarters. The Company s quarterly results of operations may also fluctuate significantly as a result of a variety of other factors, including the timing of new store openings. The Company believes this is the general pattern associated with its segment of the retail industry and expects this pattern will continue in the future. Consequently, comparisons between quarters are not necessarily meaningful and the results for any quarter are not necessarily indicative of future results.

## Accounting Pronouncements

In December 2007, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 ( SFAS No. 160 ). SFAS No. 160 amends Accounting Research Bulletin No. 51 to establish accounting and reporting standards for a Company $s$ noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity. SFAS No. 160 requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest and also requires separate disclosure of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. SFAS No. 160 is effective for fiscal years, and interim periods within those fiscal years,

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beginning on or after December 15, 2008. The adoption of SFAS No. 160 is not expected to have a material effect on the Company s financial position, results of operations or cash flows.

In December 2007, the FASB issued SFAS No. 141 (Revised 2007), Business Combinations ( SFAS No. 141R ). This statement replaces FASB Statement No. 141, Business Combinations ( SFAS No. 141 ). SFAS No. 141R retains the fundamental requirements of SFAS No. 141 that the purchase method of accounting be used for all business combinations and for an acquirer to be identified for each business combination. However, the scope of SFAS No. 141R is broader than that of SFAS No. 141, which applied only to business combinations in which control was obtained by transferring consideration. By applying the purchase method of accounting to all transactions and other events in which one entity obtains control over one or more other businesses, SFAS No. 141R improves the comparability of the information about business combinations provided in financial reports. SFAS No. 141R establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, including goodwill, the liabilities assumed and any non-controlling interest in the acquiree. It also establishes disclosure requirements to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141R is effective for business combinations for which the acquisition date is on or after the beginning of the first fiscal year beginning on or after December 15, 2008. The impact of adopting SFAS 141R will be dependent on the future business combinations that the Company may pursue, if any, after its effective date.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115 ( SFAS No. 159 ). SFAS No. 159 permits, but does not require, companies to report at fair value the majority of recognized financial assets, financial liabilities and firm commitments. Under this standard, unrealized gains and losses on items for which the fair value option is elected are reported in earnings at each subsequent reporting date. The adoption of SFAS No. 159 is not expected to have a material effect on the Company s financial position, results of operations or cash flows when it becomes effective on December 30, 2007.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R) ( SFAS No. 158 ). SFAS No. 158 requires, among other items, recognition of the overfunded or underfunded status of an entity $s$ defined benefit postretirement plan as an asset or liability, respectively, in the balance sheet, requires the measurement of defined benefit postretirement plan assets and obligations as of the end of the employer s fiscal year, and requires recognition of changes in funded status of defined benefit postretirement plans in the year in which the changes occur in other comprehensive income. SFAS No. 158 became effective as of December 29, 2007. The adoption of SFAS No. 158 did not have a material effect on the Company s financial position, results of operations or cash flows.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements ( SFAS No. 157 ) which is effective for fiscal years beginning after November 15, 2007 and for interim periods within those years. In December 2007, the FASB provided a one year deferral of SFAS No. 157 for nonfinancial assets and nonfinancial liabilities. This statement defines fair value, establishes a framework for measuring fair value and expands the related disclosure requirements. SFAS No. 157 does not require any new fair value measurements. However, it eliminates inconsistencies in the guidance provided in previous accounting pronouncements. The adoption of SFAS No. 157 on December 30, 2007 is not expected to have a material impact on the Company s financial position, results of operations or cash flows with respect to its financial assets and financial liabilities. The Company is currently evaluating the impact of SFAS No. 157 with respect to its non-financial assets and liabilities.

In June 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 ( FIN No. 48 ). FIN No. 48 prescribes a recognition threshold and measurement process for recording in the financial statements uncertain tax positions taken or expected to be taken in a tax return in accordance with SFAS No. 109, Accounting for Income Taxes. Tax positions must meet a more-likely-than-not recognition threshold at the effective date to be recognized upon the adoption of FIN No. 48 and in subsequent periods. Additionally, FIN No. 48 provides guidance on derecognition, classification, accounting in interim periods, interest and penalties and disclosure requirements for uncertain tax positions. The accounting provisions of FIN No. 48 became effective for the Company
beginning on the first day of fiscal 2007. The Company, in its opening balance sheet for fiscal 2007, was required to reflect, as cumulative adjustments to the Company s

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retained earnings, the impact of FIN No. 48 on its income tax accruals for all prior years subject to adjustment by federal, state, local and foreign taxing authorities (open years). The Company has undertaken an analysis of all material tax positions in its tax accruals for all open years and has identified all of its outstanding tax positions and estimated the transition amounts with respect to each item at the effective date. The Company has determined that no adjustment to shareholders equity was required as a result of applying FIN No. 48. The Company will continue its policy of classifying interest on tax liabilities as part of its provision for income taxes.

In June 2006, the FASB s Emerging Issues Task Force reached a consensus on Issue No. 06-3, How Taxes Collected from Customers and Remitted to Governmental Authorities Should be Presented in the Income Statement (That Is, Gross versus Net Presentation) ( EITF 06-3 ). EITF 06-3 includes sales, use, value-added and some excise taxes that are assessed by a governmental authority on specific revenue producing transactions between a seller and a customer. EITF 06-3 requires disclosure of the method of accounting for the applicable assessed taxes and the amount of assessed taxes included in revenues if such taxes are accounted for under the gross method. EITF 06-3 became effective for both interim and annual periods beginning in fiscal 2007. EITF 06-3 did not impact the Company s method for recording these applicable assessed taxes because the Company has historically presented sales excluding such taxes (e.g., a net presentation).

## Impact of Inflation

The Company does not believe that its operating results have been materially affected by inflation during the preceding three years. There can be no assurance, however, that the Company s operating results will not be affected by inflation in the future.

## Critical Accounting Policies

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts and timing of revenues and of expenses during the reporting periods. The Company bases its estimates on historical experience and on other assumptions that it believes to be relevant under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. The Company s management believes the following critical accounting estimates involve significant estimates and judgments inherent in the preparation of the consolidated financial statements. The Company bases these estimates on historical results and various other assumptions believed to be reasonable at the time. Management discussed the development and selection of these critical accounting estimates with the audit committee of the board of directors.

## Business Combination

On February 14, 2006, the Company acquired all of the outstanding common stock of the Company spredecessor entity, Linens n Things, Inc., for total cash consideration of approximately $\$ 1.3$ billion. The Merger was accounted for as a business combination in accordance with the provisions set forth in Statement of Financial Accounting Standards No. 141, Business Combinations ( SFAS No. 141 ), using the purchase method of accounting, whereby the purchase price (including liabilities assumed) was allocated to the assets acquired based on their estimated fair market values at the date of acquisition. The purchase price paid by the Company to acquire Linens n Things, Inc. and related purchase accounting adjustments were pushed down and recorded in Linens $n$ Things, Inc. and its subsidiaries financial statements and resulted in a new basis of accounting for the Successor period beginning on the day the Merger was completed. The purchase price and related costs were allocated to the estimated fair values of the assets acquired and liabilities assumed at the time of the Merger based on management s best estimates of the values of certain of the tangible and intangible assets acquired. The Company s assets and liabilities were adjusted to fair value

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as of the closing date of the Transactions (see Note 3 to the consolidated financial statements), and the excess of the total purchase price over the fair value of the Company s net assets was allocated to goodwill.

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## Valuation of Inventory

Merchandise inventory is a significant portion of the Company s balance sheet, representing approximately $45.7 \%$ of total assets at December 29, 2007. Inventories are valued using the lower of cost or market value, determined by the retail inventory method ( RIM ). Under RIM, the valuation of inventories at cost and the resulting gross margins are determined by applying a calculated cost-to-retail ratio to the retail value of inventories. RIM is an averaging method that is used in the retail industry due to its practicality. Inherent in RIM calculations are certain significant management judgments and estimates including, among others, merchandise mark-on, mark-up, markdowns and shrinkage based on historical experience between the dates of physical inventories, all of which significantly impact the ending inventory valuation at cost. The methodologies utilized by the Company in its application of RIM are consistent for all periods presented. Such methodologies include the development of the cost-to-retail ratios, the development of shrinkage reserves and the accounting for price changes. At any one time, inventories include items that have been written down to the Company s best estimate of their realizable value. Factors considered in estimating realizable value include the age of merchandise and anticipated demand. Actual realizable value could differ materially from this estimate based upon future customer demand or economic conditions.

## Sales Returns

The Company estimates future sales returns and records a provision in the period that the related sales are recorded based on historical return rates. Should actual returns differ from the Company s estimates, the Company may be required to revise estimated sales returns. Although these estimates have not varied materially from historical provisions, estimating sales returns requires management judgment as to changes in preferences and quality of products being sold, among other things; therefore, these estimates may vary materially in the future. The sales returns calculations are regularly compared with actual return experience. In preparing its consolidated financial statements as of December 29, 2007 and December 30, 2006, the Company s sales returns reserve was approximately $\$ 8.7$ million and $\$ 5.9$ million, respectively.

## Impairment of Long-Lived Assets (including Goodwill)

In accordance with SFAS No. 144, Accounting for Impairment or Disposal of Long-Lived Assets, long-lived assets, such as property and equipment and purchased intangible assets subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be fully recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized for the amount that the carrying value of the asset exceeds the fair value of the asset, which is determined by discounting the future cash flows expected to be generated by the asset.

In accordance with SFAS No. 142, Goodwill and Other Intangible Assets, goodwill and intangible assets that have indefinite useful lives are tested annually for impairment. These assets are tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset s fair value. For goodwill, the impairment determination is made at the reporting unit level and consists of two steps. First, the Company determines the fair value of a reporting unit and compares it to its carrying amount. Second, if the carrying amount of a reporting unit exceeds its fair value, an impairment loss is recognized for any excess of the carrying amount of the reporting unit s goodwill over the implied fair value of the goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation, in accordance with SFAS No. 141. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill.

The Company s judgments regarding the existence of impairment indicators are based on market conditions and operational performance. Future events could cause the Company to conclude that impairment indicators exist and that the value of long-lived assets and goodwill is impaired. As of December 29, 2007 and December 30, 2006, the Company s net book value for property and equipment was approximately $\$ 425.5$ million and $\$ 530.8$ million, respectively, goodwill was approximately $\$ 272.4$ million and $\$ 267.8$ million, respectively, and identifiable intangible assets was $\$ 142.8$ million and $\$ 150.0$ million, respectively.

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During fiscal 2007, the period February 14, 2006 to December 30, 2006 and fiscal 2005, the Company determined that the carrying value of certain assets exceeded their related estimated future undiscounted cash flows. As a result, the Company reduced the carrying value of property and equipment to their fair value by approximately $\$ 16.8$ million, $\$ 28.0$ million and $\$ 4.1$ million for fiscal 2007, the period February 14,2006 to December 30, 2006 and fiscal 2005, respectively. The related impairment loss was recognized in impairment of property and equipment on the Company s consolidated statements of operations. In addition, during fiscal 2007 and the period February 14, 2006 to December 30, 2006, the Company reduced the carrying value of favorable leases included in identifiable intangible assets, net by approximately $\$ 0.1$ million and $\$ 3.1$ million, respectively, with a corresponding charge to impairment of identifiable intangible asset. The Company also performed its annual impairment test on goodwill and determined that no impairment exists.

## Self-Insurance

The Company purchases third-party insurance for workers compensation, medical and general liability costs that exceed certain limits for each type of insurance program. The Company is responsible for the payment of claims under these insured excess limits. The Company establishes accruals for its insurance programs based on available claims data and historical trend and experience, as well as loss development factors for its medical insurance, workers compensation and general liability insurance. Workers compensation is recorded at its net present value. In preparing the estimates, the Company also considers the nature and severity of the claims, analysis provided by third-party claims administrators, as well as current legal, economic and regulatory factors.

The Company evaluates the accrual and the underlying assumptions periodically and makes adjustments as needed. The ultimate cost of these claims may vary from the established accrual. While the Company believes that the recorded amounts are adequate, there can be no assurance that changes to management s estimates will not occur due to limitations inherent in the estimate process. In the event the Company determines the accruals should be increased or reduced, the Company would record such adjustments in the period in which such determination is made.

The accrued obligation for these self-insurance programs was approximately $\$ 17.4$ million and $\$ 16.2$ million as of December 29, 2007 and December 30, 2006, respectively.

## Stock-based Compensation

SFAS No. 123 (Revised 2004) requires the recognition of compensation expense in the consolidated statements of operations related to the fair value of employee stock-based options. The Company uses the Monte Carlo simulation option-pricing model for estimating the fair value of performance-based options and the Black Scholes option pricing model for time-based options issued under its stock option plan. Both models include various assumptions, including the expected life of stock options, the expected volatility and the expected risk-free interest rate. These assumptions reflect the Company s best estimates, but they involve inherent uncertainties based on certain conditions generally outside the control of the Company. As a result, if other assumptions had been used, total stock-based compensation cost, as determined in accordance with SFAS No. 123 (Revised 2004) could have been materially impacted. Furthermore, if the Company uses different assumptions for future grants, stock-based compensation cost could be materially impacted in future periods.

Under SFAS No. 123 (Revised 2004), the Company is also required to record stock-based compensation expense, net of estimated forfeitures. The Company s forfeiture rate assumption used in determining its stock-based compensation expense is estimated primarily based upon historical data. The actual forfeiture rate could differ from these estimates.

## Income Taxes

The Company uses the asset and liability method to account for income taxes. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to the differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to be applied to taxable income in the year in which temporary differences are expected to be recovered or settled. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in the consolidated statement of operations in the period that includes the enactment date.

Determining the provision for income taxes and related accruals, deferred tax assets and deferred tax liabilities requires judgment. There are transactions and calculations arising in the ordinary course of business where the ultimate tax outcome is uncertain. Additionally, tax returns filed by the Company are subject to audit by various tax authorities. Although the Company believes that its estimates are reasonable, actual results could differ from these estimates.

In assessing the realizability of deferred tax assets included in the consolidated balance sheets, management considers whether it is more likely than not that some portion or all of the tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. In accordance with this policy and the requirements of SFAS No. 109, Accounting for Income Taxes, a valuation allowance is established for the estimated portion of tax assets that will not be realized.

## Litigation

The Company records an estimated liability related to various claims and legal actions arising in the ordinary course of business, which is based on available information and advice from outside counsel where applicable. As additional information becomes available, the Company assesses the potential liability related to its pending claims and may adjust its estimates accordingly.

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## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The Company continuously evaluates the market risk associated with its financial instruments. Market risks relating to the Company soperations result primarily from changes in interest rates. The Company does not engage in financial transactions for trading or speculative purposes.

Since fiscal 2005, market risk exposure has significantly increased due to the issuance of the Notes in connection with the Merger and Transactions.

## Interest Rate Risk

The Company s financial instruments include cash and cash equivalents and borrowings under the senior secured asset-based revolving credit facility and the Notes. The asset-based revolving credit facility and the Notes carry floating rate interest and, therefore, the Company s consolidated statements of operations and the consolidated statements of cash flows will be exposed to changes in interest rates. As of December 29, 2007, the Company had (1) $\$ 16.1$ million of cash on hand, (2) $\$ 205.9$ million in borrowings outstanding under the New Credit Facility at an average interest rate of $7.0 \%$, (3) $\$ 53.0$ million of letters of credit outstanding issued under the New Credit Facility, which includes standby letters of credit and import letters of credit used for merchandise purchases, (4) $\$ 302.9$ million of excess availability under the New Credit Facility and (5) $\$ 650.0$ million aggregate principal amount in Notes at an interest rate of $10.9 \%$, based on a LIBOR rate of $5.2 \%$. As of December 29, 2007 and December 30, 2006, a hypothetical one percentage point change in floating rate interest would cause an increase to interest expense of approximately $\$ 8.6$ million and $\$ 6.9$ million, respectively.

The Company employs derivative financial instruments to manage its exposure to interest rate changes and to limit the volatility and impact of interest rate changes on earnings and cash flows.

The Company does not enter into other derivative financial instruments for trading or speculative purposes. The Company faces credit risk if the counterparties to these transactions are unable to perform their obligations. However, the Company seeks to minimize this risk by entering into transactions with counterparties that are major financial institutions with high credit ratings.

On July 7, 2006, the Company entered into a zero cost interest rate collar agreement (the Collar Agreement ) to hedge the cash flows associated with the LIBOR component of the interest rate on the Notes. The Collar Agreement provided for payments to be made to or received from the counterparty when the LIBOR rate in effect for the Notes is below $4.45 \%$ or above $6.51 \%$ for a given reset period. Such payments represent the difference between the rates stated above in the Collar Agreement and those in effect on the Notes for the given reset period. Payment and reset dates under the Collar Agreement are matched exactly to those of the Notes. The Collar Agreement matured on January 15, 2008. At December 29, 2007, the notional amount of debt related to the Collar Agreement was $\$ 650.0$ million and the fair value of the Collar Agreement was zero. At December 30, 2006, the notional amount of debt related to the Collar Agreement was $\$ 650.0$ million and the fair value of the Collar Agreement was approximately a $\$ 0.1$ million liability.

On July 7, 2006, the Company also purchased a one-year forward-starting interest rate cap agreement (the Cap Agreement ) which took effect on January 15, 2008. The Cap Agreement provides for payments to be received from the counterparty where the rate in effect on a LIBOR-based borrowing arrangement is above $6.51 \%$ for a given reset period. Such payments represent the difference between the LIBOR rate stated above

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in the Cap Agreement and those in effect on a LIBOR-based borrowing arrangement for the given reset period. Payment and reset dates under the Cap Agreement are matched exactly to those of the LIBOR-based borrowing arrangement. The Cap Agreement has an ultimate maturity of January 15, 2009. The Issuers paid a premium of $\$ 0.7$ million to purchase the Cap Agreement. The Cap Agreement consists of two components, a forward contract and an interest rate cap agreement. The Company s intent is to hedge the cash flow associated with the LIBOR component of the interest rate on a LIBOR-based borrowing arrangement beyond $6.51 \%$ for the period January 15, 2008 through January 15, 2009. The forward contract enabled the Company to achieve this objective. Once the forward contract became an interest rate cap agreement, effectiveness was assessed and documented as a new relationship. The interest rate cap agreement was perfectly effective at such time, and the Company will continue to subsequently verify and document that the critical terms of the interest rate cap agreement and the hedged item continue to match exactly over the remaining life of the
relationship. At December 29, 2007, the notional amount of debt related to the Cap Agreement was $\$ 650.0$ million and the fair value of the instrument was a de minimis asset. At December 30, 2006, the notional amount of debt related to the Cap Agreement was $\$ 650.0$ million and the fair value of the instrument was approximately a $\$ 0.1$ million asset.

The Company has determined that the Collar Agreement and the Cap Agreement have been appropriately designated and documented as cash flow hedges under SFAS No. 133. As such, changes in the fair value of the Collar Agreement and the Cap Agreement have been recorded in accumulated other comprehensive income (loss) on the consolidated balance sheets. During fiscal 2007 and the period from inception of the derivative arrangement on July 7, 2006 to December 30, 2006, the Company has recorded a de minimis gain and a loss of approximately $\$ 0.7$ million ( $\$ 0.4$ million, net of tax), respectively, in accumulated other comprehensive income (loss) related to these changes in fair value. The Collar Agreement and the Cap Agreement had no ineffectiveness and provided no amounts received or paid under the hedges that affected net loss during the periods. Both agreements are expected to have no ineffectiveness during their contractual lives.

## Foreign Currency Risk

The Company enters into some purchase obligations outside of the United States, which are predominately settled in U.S. dollars, and therefore, the Company does not have a material exposure to foreign currency exchange risks. The Company operated 38 stores in Canada as of December 29,2007 . The Company believes its foreign currency translation risk is not material, as a hypothetical $10 \%$ strengthening or weakening of the U.S. dollar relative to the Canadian dollar would not materially affect the Company s results from operations or cash flow for fiscal 2007 and fiscal 2006. As of December 29, 2007 and for the fiscal year then ended the Company did not hedge against foreign currency risks.

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## Item 8. Financial Statements and Supplementary Data

The financial statements and financial information required by the Item are included below. The financial statements are indexed under Item 15(a)(1).

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders

Linens Holding Co.

We have audited the accompanying consolidated balance sheet of Linens Holding Co. and subsidiaries (the Company ) as of December 29, 2007, and the related consolidated statement of operations, shareholders equity and comprehensive income (loss), and cash flows for the year ended December 29, 2007. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company s internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Linens Holding Co. and subsidiaries at December 29, 2007, and the consolidated results of their operations and their cash flows for the year ended December 29, 2007, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 2 to the consolidated financial statements, in 2007, the Company adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109.
/s/ Ernst \& Young LLP

Iselin, New Jersey

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

## The Board of Directors and Shareholders

Linens Holding Co.:

We have audited the accompanying consolidated balance sheet of Linens Holding Co. and subsidiaries (the Company) as of December 30, 2006 (Successor Period), and the related consolidated statements of operations, shareholders equity and comprehensive income (loss) and cash flows for the period February 14, 2006 to December 30, 2006 (Successor Period), the period January 1, 2006 to February 13, 2006 (Predecessor Period) and the year ended December 31, 2005 (Predecessor Period). These consolidated financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 30, 2006 (Successor Period), and the related consolidated statements of operations, shareholders equity and comprehensive income (loss) and cash flows for the period February 14, 2006 to December 30, 2006 (Successor Period), the period January 1, 2006 to February 13, 2006 (Predecessor Period) and for the year ended December 31, 2005 (Predecessor Period), in conformity with U.S. generally accepted accounting principles.

As discussed in Notes 2 and 13 to the consolidated financial statements, the Company changed its method of accounting for share-based payments in 2006 and as discussed in Note 2, the Company changed its method of quantifying errors in 2006.

## /s/ KPMG LLP

New York, New York
March 26, 2007

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands)

|  | Fiscal Year Ended December 29, 2007 <br> Successor Entity |  | February 14, 2006 to December 30, 2006 <br> Successor Entity |  | January 1, 2006 to February 13, 2006 <br> Predecessor Entity |  | Fiscal Year Ended December 31, 2005 <br> Predecessor Entity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 2,794,776 | \$ | 2,534,365 | \$ | 284,971 | \$ | 2,694,742 |
| Cost of sales, including buying and distribution costs |  | 1,747,904 |  | 1,557,011 |  | 180,675 |  | 1,595,394 |
| Gross profit |  | 1,046,872 |  | 977,354 |  | 104,296 |  | 1,099,348 |
| Selling, general and administrative expenses |  | 1,221,324 |  | 1,040,680 |  | 175,424 |  | 1,036,599 |
| Impairment of property and equipment |  | 16,779 |  | 27,992 |  |  |  | 4,059 |
| Impairment of identifiable intangible asset |  | 100 |  | 3,119 |  |  |  |  |
| Operating (loss) profit |  | $(191,331)$ |  | $(94,437)$ |  | $(71,128)$ |  | 58,690 |
| Interest income |  | (386) |  | (190) |  | (668) |  | (894) |
| Interest expense |  | 101,042 |  | 79,795 |  |  |  | 4,860 |
| Writeoff of deferred financing costs |  | 6,986 |  |  |  |  |  |  |
| Interest expense (income), net |  | 107,642 |  | 79,605 |  | (668) |  | 3,966 |
| Other income, net |  | $(6,251)$ |  | (657) |  | $(1,286)$ |  | $(3,137)$ |
| (Loss) income before (benefit) provision for income taxes |  | $(292,722)$ |  | $(173,385)$ |  | $(69,174)$ |  | 57,861 |
| (Benefit) provision for income taxes |  | $(50,631)$ |  | $(66,852)$ |  | $(21,270)$ |  | 21,879 |
| Net (loss) income | \$ | $(242,091)$ | \$ | $(106,533)$ | \$ | $(47,904)$ | \$ | 35,982 |

See accompanying Notes to Consolidated Financial Statements.

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## CONSOLIDATED BALANCE SHEETS

(in thousands, except share amounts)


See accompanying Notes to Consolidated Financial Statements.

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY AND COMPREHENSIVE INCOME (LOSS)

| Predecessor Entity | Common Stock |  |  | Additional <br> Paid-in <br> Capital <br> (in thous |  | Retained Earnings (Accumulated Deficit) <br> ds, except numb |  | Accumulated Other <br> Comprehensive Income (Loss) of shares ) |  | Treasury <br> Stock |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at January 1, 2005 | 45,200,896 | \$ | 455 | \$ | 372,627 | \$ | 440,914 | \$ | 2,619 | \$ | $(7,262)$ | \$ | 809,353 |
| Net income |  |  |  |  |  |  | 35,982 |  |  |  |  |  | 35,982 |
| Currency translation adjustment |  |  |  |  |  |  |  |  | 668 |  |  |  | 668 |
| Comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  | 36,650 |
| Common stock issued under stock incentive plans and related tax benefits | 193,487 |  | 2 |  | 4,103 |  |  |  |  |  |  |  | 4,105 |
| Increase in treasury stock, net | $(4,408)$ |  |  |  |  |  |  |  |  |  | (245) |  | (245) |
| Balance at December 31, 2005 | 45,389,975 |  | 457 |  | 376,730 |  | 476,896 |  | 3,287 |  | $(7,507)$ |  | 849,863 |
| Cumulative effect of adoption of SAB No. 108, net of tax |  |  |  |  |  |  | 11,450 |  |  |  |  |  | 11,450 |
| Adjusted balance at January 1, 2006 | 45,389,975 |  | 457 |  | 376,730 |  | 488,346 |  | 3,287 |  | $(7,507)$ |  | 861,313 |
| Net loss for period January 1, 2006 to February 13, 2006 |  |  |  |  |  |  | $(47,904)$ |  |  |  |  |  | $(47,904)$ |
| Currency translation adjustment |  |  |  |  |  |  |  |  | 253 |  |  |  | 253 |
| Comprehensive loss |  |  |  |  |  |  |  |  |  |  |  |  | $(47,651)$ |
| Stock-based compensation under stock incentive plans |  |  |  |  | 13,224 |  |  |  |  |  |  |  | 13,224 |
| Tax benefit from exercise of stock options in connection with the acquisition |  |  |  |  | 4,298 |  |  |  |  |  |  |  | 4,298 |
| Decrease in treasury stock, net |  |  |  |  |  |  |  |  |  |  | 674 |  | 674 |


| Balance at February 13, <br> 2006 (prior to acquisition      <br> (ransactions)      |
| :--- |
| 45,389,975 |

## Successor Entity



[^1]
## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (in thousands)

|  | Fiscal Year Ended December 29, 2007 Successor Entity |  |  | February 14, 2006 to December 30, 2006 Successor Entity | $\begin{gathered} \text { January 1, } \\ 2006 \\ \text { to February 13, } \\ 2006 \\ \text { Predecessor } \\ \text { Entity } \end{gathered}$ |  | Fiscal Year Ended December 31, 2005 <br> Predecessor Entity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash inflows (outflows) from operating activities: |  |  |  |  |  |  |  |  |
| Net (loss) income | \$ | $(242,091)$ | \$ | $(106,533)$ | \$ | $(47,904)$ | \$ | 35,982 |
| Adjustments to reconcile net (loss) income to net cash (used in) provided by operating activities: |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 130,301 |  | 114,509 |  | 12,642 |  | 90,270 |
| Deferred income taxes |  | $(66,518)$ |  | $(73,641)$ |  | $(6,725)$ |  | $(11,265)$ |
| Stock-based compensation |  | 3,189 |  | 4,263 |  | 12,484 |  | 1,243 |
| Writeoff of deferred financing costs |  | 6,986 |  |  |  |  |  |  |
| Amortization of deferred financing charges |  | 7,441 |  | 3,930 |  | 43 |  | 154 |
| Loss on sales and disposals of property and equipment |  | 539 |  | 671 |  |  |  | 1,433 |
| Impairment of property and equipment |  | 16,779 |  | 27,992 |  |  |  | 4,059 |
| Impairment of identifiable intangible asset |  | 100 |  | 3,119 |  |  |  |  |
| (Increase) decrease in assets, net of effect of acquisition: |  |  |  |  |  |  |  |  |
| Accounts receivable |  | 3,539 |  | 8,727 |  | $(2,240)$ |  | $(17,704)$ |
| Inventories |  | 7,615 |  | 26,133 |  | $(31,886)$ |  | $(70,657)$ |
| Prepaid expenses and other current assets |  | 5,490 |  | 13,482 |  | $(12,153)$ |  | 20,544 |
| Identifiable intangible assets and other noncurrent assets |  | 20 |  | 124 |  | 9,580 |  | $(1,360)$ |
| Increase (decrease) in liabilities, net of effect of acquisition: |  |  |  |  |  |  |  |  |
| Accounts payable |  | $(31,035)$ |  | $(26,921)$ |  | 12,010 |  | 14,687 |
| Accrued expenses and other liabilities |  | 34,291 |  | 6,347 |  | $(7,807)$ |  | 11,711 |
| Net cash (used in) provided by operating activities |  | $(123,354)$ |  | 2,202 |  | $(61,956)$ |  | 79,097 |
| Cash inflows (outflows) from investing activities: |  |  |  |  |  |  |  |  |
| Acquisition of the Predecessor Entity, net of cash acquired(1) |  |  |  | $(1,205,502)$ |  |  |  |  |
| Additions to property and equipment |  | $(37,022)$ |  | $(66,280)$ |  | $(10,956)$ |  | $(128,912)$ |
| Proceeds from sales of property and equipment |  | 5,400 |  | 3,100 |  |  |  |  |
| Proceeds from return of building purchase option deposit |  |  |  | 1,817 |  |  |  |  |
| Net cash used in investing activities |  | $(31,622)$ |  | $(1,266,865)$ |  | $(10,956)$ |  | $(128,912)$ |

## Cash inflows (outflows) from financing

activities:

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Issuance of common stock to Linens Investors


|  |  | Fiscal Year Ended December 29, 2007 Successor Entity |  | February 14, 2006 to <br> December 30, 2006 <br> Successor Entity |  | $\begin{gathered} \text { January 1, } \\ 2006 \\ \text { to February 13, } \\ 2006 \\ \text { Predecessor } \\ \text { Entity } \end{gathered}$ |  | Fiscal Year Ended December 31, 2005 Predecessor Entity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Supplemental disclosure of cash flow information |  |  |  |  |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |  |  |  |  |
| Interest (net of amounts capitalized)(2) | \$ | 91,113 | \$ | 58,577 | \$ | 135 | \$ | 4,851 |
| Income taxes |  |  |  |  |  |  |  |  |
| Income taxes paid | \$ | 17,638 | \$ | 42,010 | \$ | 57 | \$ | 33,684 |
| Income tax refunds | \$ | 1,473 | \$ | 22,914 | \$ |  | \$ | 875 |
| Non-cash transactions: |  |  |  |  |  |  |  |  |
| Decrease in accrued additions to property and equipment | \$ | 5,429 | \$ | 1,940 | \$ | 3,180 | \$ | 1,330 |
| Increase in goodwill due to purchase accounting adjustments, net | \$ | 1,505 | \$ | 1,845 | \$ |  | \$ |  |
| Unrealized income (loss) on hedge arrangements, net of tax | \$ | 6 | \$ | (430) | \$ |  | \$ |  |

(1)

In connection with the Merger, net cash settlements of approximately $\$ 20.0$ million and $\$ 4.4$ million for stock options and restricted stock units, respectively, are included in Acquisition of the Predecessor Entity, net of cash acquired.

## (2)

Excludes deferred financing costs of approximately $\$ 48.2$ million, $\$ 2.1$ million and $\$ 6.1$ million incurred in connection with the Merger, the May 2007 amended revolving credit facility and the Oct 2007 new revolving credit facility, respectively. Such costs are being charged-off to interest expense over the life of the related financing commitments.

See accompanying Notes to Consolidated Financial Statements.

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Business

Linens Holding Co., a Delaware corporation, together with its wholly owned consolidated subsidiaries, including Linens n Things, Inc. and Linens $n$ Things Center, Inc. (collectively, the Company ), is an entity that was formed in connection with the February 2006 acquisition of all of the outstanding shares of common stock of Linens n Things, Inc. for aggregate consideration of approximately $\$ 1.3$ billion (see Note 3 for additional details about the acquisition of Linens $n$ Things, Inc. by Linens Holding Co.).

The Company operates in one segment, the retail industry, and had 589 stores in 47 states across the United States and in seven provinces in Canada as of December 29, 2007. The Company s stores offer a broad assortment of home textiles, housewares and home accessories, carrying both national brands and private label goods.

## 2. Summary of Significant Accounting Policies

## Basis of Presentation

The accompanying consolidated financial statements present the financial position of successor entity Linens Holding Co. and its wholly owned subsidiaries (the Successor or Successor Entity ), and predecessor entity Linens n Things, Inc. and its wholly owned subsidiaries (the Predecessor or Predecessor Entity ). The consolidated financial statements as of December 29, 2007 and December 30, 2006, for the 52 weeks ended December 29, 2007 and for the period February 14, 2006 to December 30, 2006 show the financial position and results of operations and cash flows of the Successor Entity. The consolidated financial statements for the period January 1, 2006 to February 13, 2006 and the 52 weeks ended December 31, 2005 show the results of operations and cash flows of the Predecessor Entity. All significant intercompany balances and transactions have been eliminated.

The Company has not presented separate financial statements for Linens n Things, Inc. and its subsidiaries or Linens n Things Center, Inc. and its subsidiaries (collectively, the Issuers as described in Note 18) because management has determined that the differences in such financial statements are minor.

## Immaterial Reclassifications

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In order to enhance the presentation of the consolidated financial statements, the Company reclassified certain accounts in fiscal 2007; accordingly, certain prior period amounts have been reclassified to conform to the current period presentation. As of December 29, 2007 and December 30, 2006, approximately $\$ 62.9$ million and $\$ 55.3$ million, respectively, of amounts due to customers have been reclassified to accrued expenses and other current liabilities from accounts payable on the consolidated balance sheets. The consolidated statements of operations now include other income, net, which was previously included in selling, general and administrative expenses. Such amounts total $\$ 6.3$ million, $\$ 0.7$ million, $\$ 1.3$ million and $\$ 3.1$ million for the 52 weeks ended December 29, 2007 ( fiscal 2007 ), the period February 14, 2006 to December 30, 2006, the period January 1, 2006 to February 13, 2006 and the 52 weeks ended December 31, 2005 ( fiscal 2005 ), respectively.

## Staff Accounting Bulletin No. 108

In September 2006, the SEC staff issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB No. 108 ). This SAB provides guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. SAB No. 108 establishes an approach that requires quantification of financial statement errors based on the effects on each of the Company sfinancial statements and related financial statement disclosures. The SAB permits existing public companies to record the cumulative effect of initially applying this approach in the first year ending after November 15, 2006 by recording the necessary correcting adjustments to the carrying values of assets and liabilities as of the beginning of that year with the offsetting adjustment recorded to the opening balance of retained earnings. Additionally, the use of the cumulative effect transition method requires detailed disclosure of the nature and amount of each individual error being corrected

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through the cumulative adjustment and how and when it arose. At December 31, 2006, the Company recorded an adjustment under SAB No. 108.

The transition provisions of SAB No. 108 permit the Company to adjust for the cumulative effect on retained earnings of immaterial errors relating to prior years. SAB No. 108 also requires the adjustment of any prior quarterly financial statements within the fiscal year of adoption for the effects of such errors on the quarters when the information is next presented. Such adjustments do not require previously filed reports with the SEC to be amended.

The Company adopted SAB No. 108 effective the beginning of the 52 -week period ended December 30, 2006. In accordance with the requirements of SAB No. 108, the Company has adjusted the opening retained earnings of its Predecessor Entity for 2006 in the accompanying consolidated financial statements for an adjustment to its net deferred income tax liability.

At the end of 2006, the Company re-evaluated its deferred income tax asset and liability balances. This review resulted in a determination that the Company s noncurrent deferred income tax liability for depreciation was overstated by approximately $\$ 10.4$ million and other net current deferred tax liabilities were overstated by approximately $\$ 1.1$ million for an aggregate amount of $\$ 11.5$ million. Consequently, the Company recorded an adjustment to decrease its net deferred income tax liability and increase opening retained earnings of its Predecessor Entity by approximately $\$ 11.5$ million. The adjustment had no impact on income tax expense. The adjustment was due to the carryover impact of excess deferred income tax liabilities from prior years which had accumulated over a period of years prior to 2002. The Company considers this adjustment to be immaterial as it did not impact the consolidated statements of operations and the adjustment to the excess deferred tax liability was not material to the consolidated balance sheets in prior periods.

The cumulative effect of the adjustment above on the opening balances of the Predecessor Entity s balance sheet prior to the acquistion is as follows (in thousands):
$\left.\left.\begin{array}{lcccc} & & \text { As of January 1, 2006 } \\ \text { Liabilities } \\ \text { and }\end{array}\right] \begin{array}{c}\text { Shareholders } \\ \text { Equity }\end{array}\right]$

## Fiscal Periods

The Company utilizes a $52 / 53$-week period ending on the Saturday nearest the last day of December. However, because of the acquisition (see Note 3), the presentation of results of operations and cash flows for the 52 weeks ended December 30, 2006 ( fiscal 2006 ) has been segregated between the Successor Entity and Predecessor Entity. Fiscal years 2007, 2006 and 2005 were each 52-week periods.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts and timing of revenues and of expenses during the reporting periods. The Company bases its estimates on historical experience and on other assumptions that it believes to be relevant under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Judgment is used in such areas as the valuation of inventory, the allocation of purchase price to assets acquired and in the determination of goodwill in a business combination using the purchase method of accounting, estimating future sales returns, recognizing charges for an impairment of long-lived assets including goodwill,

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establishing accruals for store closures, self-insurance and litigation, assumptions used to determine the fair value of stock option grants and estimating forfeiture rates used in the determination of stock-based compensation expense, accounting for derivative financial instruments used as a cash flow hedge, and determining the provision for income taxes and related accruals, deferred tax assets and deferred tax liabilities, and tax asset valuation allowance. Actual results could differ from these estimates.

## Business Combination

On February 14, 2006, the Company acquired all of the outstanding common stock of the Company spredecessor entity, Linens n Things, Inc., for total cash consideration of approximately $\$ 1.3$ billion. The acquisition of Linens $n$ Things, Inc. was accounted for as a business combination in accordance with the provisions set forth in Statement of Financial Accounting Standards ( SFAS ) No. 141, Business Combinations ( SFAS No. 141 ) using the purchase method of accounting, whereby the purchase price (including liabilities assumed) was allocated to the assets acquired based on their estimated fair market values at the date of acquisition. The purchase price paid by the Company to acquire Linens $n$ Things, Inc. and related purchase accounting adjustments were pushed down and recorded in Linens n Things, Inc. and its subsidiaries financial statements and resulted in a new basis of accounting for the Successor period beginning on the day the acquisition was completed. The purchase price and related costs were allocated to the estimated fair values of the assets acquired and liabilities assumed at the time of the acquisition based on management $s$ best estimates of the values of certain of the tangible and intangible assets acquired. The Company s assets and liabilities were adjusted to fair value as of the closing date of the Transactions (see Note 3), and the excess of the total purchase price over the fair value of the Company $s$ net assets was allocated to goodwill.

## Revenue Recognition


#### Abstract

The Company recognizes revenue at the time merchandise is purchased by customers at its retail stores and when shipped for merchandise purchased from its website or ordered by telephone. Shipping terms for merchandise purchased from its website or ordered by telephone are FOB shipping point and title passes to the customer upon delivery of the merchandise to the carrier. Shipping and handling fees billed to customers in a sale transaction are included in sales.


Revenue from gift cards, gift certificates and merchandise credits are recognized when redeemed. As part of the Company s private-label credit card ( PLCC ) program, when customers purchase merchandise using their PLCC they earn points that enable them to receive future free or discounted merchandise once they reach certain purchase thresholds. The value of these points is accrued for on each PLCC purchase, net of an estimate for points never to be redeemed. The resulting net value of these points is reflected as an increase in cost of goods sold in the consolidated statements of operations.

Provisions for estimated future sales returns are recorded in the period that the related sales are recorded. The Company determines the amount of provision based on historical information. Sales discounts, coupons, cash rebates and other similar incentives are recorded as a reduction of sales in the period when the related sales are recorded. The Company periodically offers rebate programs in which customers receive either a check or a gift card upon receipt of an approved rebate claim form. During the promotion period for each respective rebate promotion, the Company accrues the total amount eligible to be disbursed at the time each item is sold. During the period when the related qualifying sales subject to rebate are recorded, the Company records cash rebates earned as a reduction of sales and gift cards to be awarded as an increase to cost of sales in the consolidated statements of operations.

## Sales Tax Recognition

In accordance with local laws, the Company collects sales tax on merchandise purchased by customers. Sales tax collections are presented in the accompanying consolidated statements of operations on a net basis (excluded from revenues).

## Sales Returns

The Company estimates future sales returns and records a provision in the period that the related sales are recorded based on historical return rates. Should actual returns differ from the Company s estimates, the Company

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may be required to revise estimated sales returns. Although these estimates have not varied materially from historical provisions, estimating sales returns requires management judgment as to changes in preferences and quality of products being sold, among other things; therefore, these estimates may vary materially in the future. The sales returns calculations are regularly compared with actual return experience. In preparing its consolidated financial statements as of December 29, 2007 and December 30, 2006, the Company s sales returns reserve was approximately $\$ 8.7$ million and $\$ 5.9$ million, respectively.

## Costs of Sales

In addition to the cost of inventory sold, the Company includes its buying and distribution expenses in its cost of sales. Buying expenses include all direct and indirect costs to procure merchandise. Distribution expenses include the cost of operating the Company s distribution centers and freight expense related to transporting merchandise.

## Vendor Allowances

The Company receives various types of allowances from its merchandise vendors, which are based on negotiated terms, to cover costs such as freight expense and markdowns. These allowances are recorded as an offset to the expense as incurred or when the merchandise is sold, as applicable, and is reflected as a reduction of cost of sales in accordance with the provisions of the Emerging Issues Task Force Issue No. 02-16, Accounting by a Customer (Including a Reseller) for Certain Consideration Received from a Vendor ( EITF 02-16 ).

EITF 02-16 states that cash consideration received from a vendor is presumed to be a reduction of the prices of the vendor sproducts or services and should, therefore, be characterized as a reduction of cost of merchandise sold when recognized in the Company s consolidated statement of operations. That presumption may be overcome when the consideration is either a reimbursement of specific, incremental and identifiable costs incurred to sell the vendor s products, or a payment for assets or services delivered to the vendor. In accordance with EITF 02-16, the Company treats certain funds received from vendors as a reduction to the cost of inventory and, as a result, these funds are recognized as a reduction to cost of merchandise sold when the inventory is sold. Vendor allowances, which are reflected as a reduction of inventory, and vendor purchase discounts are amortized to reduce cost of sales on an inventory turn basis.

## Selling, General and Administrative Expenses

Other selling, general and administrative expenses ( SG\&A ) in the consolidated statements of operations include store payroll and selling expenses, store occupancy costs, advertising and other corporate expenses.

## Impairment of Long-Lived Assets (including Goodwill)

In accordance with SFAS No. 144, Accounting for Impairment or Disposal of Long-Lived Assets, long-lived assets, such as property and equipment and purchased intangible assets subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be fully recoverable. Recoverability of assets to be held and used is measured by a

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comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized for the amount that the carrying value of the asset exceeds the fair value of the asset, which is determined by discounting the future cash flows expected to be generated by the asset.

In accordance with SFAS No. 142, Goodwill and Other Intangible Assets, goodwill and intangible assets that have indefinite useful lives are tested annually for impairment. These assets are tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset s fair value. For goodwill, the impairment determination is made at the reporting unit level and consists of two steps. First, the Company determines the fair value of a reporting unit and compares it to its carrying amount. Second, if the carrying amount of a reporting unit exceeds its fair value, an impairment loss is recognized for any excess of the carrying amount of the reporting unit s goodwill over the implied fair value of the goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation, in accordance with SFAS No. 141. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill.

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The Company s judgments regarding the existence of impairment indicators are based on market conditions and operational performance. Future events could cause the Company to conclude that impairment indicators exist and that the value of long-lived assets and goodwill is impaired. As of December 29, 2007 and December 30, 2006, the Company s net book value for property and equipment was approximately $\$ 425.5$ million and $\$ 530.8$ million, respectively, goodwill was approximately $\$ 272.4$ million and $\$ 267.8$ million, respectively, and identifiable intangible assets was $\$ 142.8$ million and $\$ 150.0$ million, respectively.

During fiscal 2007, the period February 14, 2006 to December 30, 2006 and fiscal 2005, the Company determined that the carrying value of certain assets exceeded their related estimated future undiscounted cash flows. As a result, the Company reduced the carrying value of property and equipment to their fair value by approximately $\$ 16.8$ million, $\$ 28.0$ million and $\$ 4.1$ million for fiscal 2007, the period February 14 , 2006 to December 30, 2006 and fiscal 2005, respectively. The related impairment loss was recognized in impairment of property and equipment on the Company s consolidated statements of operations. In addition, during fiscal 2007 and the period February 14, 2006 to December 30, 2006, the Company reduced the carrying value of favorable leases included in identifiable intangible assets, net by approximately $\$ 0.1$ million and $\$ 3.1$ million, respectively, with a corresponding charge recognized in impairment of identifiable intangible asset on the Company s consolidated statements of operations. The Company also performed its annual impairment test on goodwill and determined that no impairment exists.

## Advertising Costs

The Company expenses the production costs of advertising at the commencement date of the advertisement. Advertising costs, recorded as a component of SG\&A, were $\$ 157.0$ million for fiscal 2007, $\$ 115.0$ million for the period February 14, 2006 to December 30, 2006, $\$ 12.0$ million for the period January 1, 2006 to February 13, 2006 and $\$ 114.0$ million for fiscal 2005.

## Store Opening and Closing Costs

New store opening costs are charged to expense as incurred. Certain legal and construction-related overhead costs are capitalized. Store opening costs primarily include rent, store payroll and general operating costs incurred prior to the store opening.

In the event a store is closed before its lease expires, the remaining lease obligation, less anticipated sublease rental income, asset impairment charges related to improvements and fixtures, inventory writedowns and other miscellaneous closing costs associated with the disposal activity is recognized when they are incurred.

## Stock-Based Compensation

On January 1, 2006, the Company adopted SFAS No. 123 (Revised 2004), Share-Based Payment ( SFAS No. 123 (Revised 2004) ), requiring the recognition of compensation cost for all equity classified awards granted, modified or settled after the effective date and for the unvested portion of awards outstanding as of the effective date using the fair-value measurement method.

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Prior to adopting SFAS No. 123 (Revised 2004), the Company accounted for its stock-based compensation plans using the intrinsic value method prescribed under the provisions of Accounting Principles Board Opinion No. 25, as permitted under SFAS No. 148, Accounting for Stock-Based Compensation - Transition and Disclosure - an amendment of FASB Statement No. 123. ( SFAS No. 148 ). During the period January 1, 2006 to February 13, 2006 and fiscal 2005, the Company recognized compensation expense for restricted stock unit awards over the related service period in the consolidated statements of operations, but did not recognize compensation expense for stock options, since the Company s stock options had been granted at fair market value on the date of grant.

In connection with the adoption of SFAS No. 123 (Revised 2004) the Company elected the modified prospective method of transition; accordingly, prior periods have not been restated. During the period January 1, 2006 to February 13, 2006, the Company did not grant any stock options. Upon completion of the acquisition (see Note 3) and in accordance with the terms of the stock plans, all of the outstanding stock options and restricted stock units became fully vested and immediately exercisable. Accordingly, under SFAS No. 123 (Revised 2004) the Company recorded stock-based compensation expense for the entire portion of previously granted stock-based awards that remained unvested at the date of the adoption.

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On February 14, 2006, the board of directors and stockholders of Linens Holding Co. adopted the Linens Holding Co. Stock Option Plan (the Plan ). Under the Plan, the Company grants stock options for a fixed number of shares to key employees and directors. The Company recognizes the cost of all time-based employee stock option grants on a straight-line attribution basis and the cost of all performance-based employee stock options on an accelerated basis in accordance with Financial Accounting Standards Board Interpretation No. 28, Accounting for Stock Appreciation Rights and Other Variable Stock Option or Award Plans over their respective vesting periods, net of estimated forfeitures. There are no restricted stock units under the Plan.

The Company uses the Monte Carlo simulation option-pricing model for estimating the fair value of performance-based options and the Black Scholes option pricing model for time-based options issued under the Plan. Both models include various assumptions, including the expected life of stock options, the expected volatility and the expected risk-free interest rate. These assumptions reflect the Company sbest estimates, but they involve inherent uncertainties based on certain conditions generally outside the control of the Company. As a result, if other assumptions had been used, total stock-based compensation cost, as determined in accordance with SFAS No. 123 (Revised 2004) could have been materially impacted. Furthermore, if the Company uses different assumptions for future grants, stock-based compensation cost could be materially impacted in future periods.

Under SFAS No. 123 (Revised 2004), the Company is also required to record stock-based compensation expense, net of estimated forfeitures. The Company s forfeiture rate assumption used in determining its stock-based compensation expense is estimated, primarily based upon historical data. The actual forfeiture rate could differ from these estimates.

## Financial Instruments

Cash and cash equivalents, accounts receivable, accounts payable and accrued expenses are reflected in the consolidated financial statements at carrying values which approximate fair value due to the short-term nature of these instruments. The carrying amount for borrowings under the Company s revolving credit facility approximates fair value because of the variable market interest rate charged to the Company for these borrowings. The fair value of the Company s Notes is determined based on quoted bid prices. As of December 29, 2007, the fair value of the Company s $\$ 650.0$ million senior secured notes is approximately $\$ 320.1$ million.

## Cash and Cash Equivalents

Cash equivalents are considered to be those securities with maturities of three months or less when purchased. The Company s cash management program utilizes zero balance disbursement accounts. Accordingly, outstanding checks have been reclassified to accounts payable or accrued expenses and other current liabilities in the consolidated balance sheets. Such outstanding checks included in accounts payable totaled $\$ 40.7$ million and $\$ 24.6$ million at December 29, 2007 and December 30, 2006, respectively, and outstanding checks included in accrued expenses and other current liabilities totaled $\$ 49.9$ million and $\$ 48.0$ million at December 29, 2007 and December 30, 2006, respectively.

## Inventories

Inventories consist of the cost of finished goods purchased from domestic and foreign vendors, including inbound freight and other importation costs, product development costs and certain vendor allowances.

Inventories are valued using the lower of cost or market value, determined by the retail inventory method ( RIM ). Under RIM, the valuation of inventories at cost and the resulting gross margins are determined by applying a calculated cost-to-retail ratio to the retail value of inventories. Amounts are removed from inventory at their weighted-average cost. RIM is an averaging method that is used in the retail industry due to its practicality. Inherent in RIM calculations are certain significant management judgments and estimates including, among others, merchandise mark-on, mark-up, markdowns and shrinkage based on historical experience between the dates of physical inventories, all of which significantly impact the ending inventory valuation at cost. The methodologies utilized by the Company in its application of RIM are consistent for all periods presented. Such methodologies include the development of the cost-to-retail ratios, the development of shrinkage reserves and the accounting for price changes. At any one time, inventories include items that have been written down to the Company s best estimate of their realizable value. Factors considered in estimating realizable value include the age of merchandise and anticipated demand. Actual realizable value could differ materially from this estimate based upon future customer demand or

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economic conditions.

## Property and Equipment

Additions to property and equipment are stated at cost. Depreciation and amortization is computed on a straight-line basis over the estimated useful lives of the assets ( 5 to 10 years for furniture, fixtures and equipment and 3 to 5 years for computer hardware and capitalized software costs). Leasehold improvements are amortized over the lesser of the expected useful life and expected lease term, including renewal periods in those instances where such renewal periods are reasonably assured of being exercised at the inception of the lease.

Maintenance and repairs are charged directly to expense as incurred. Major renewals or replacements are capitalized after making the necessary adjustments to the asset and accumulated depreciation accounts of the items renewed or replaced.

## Deferred Charges

Deferred charges, principally lease acquisition fees, are amortized on a straight-line basis, generally over the expected lease term, beginning when the Company first obtains possession of the premises, including renewal periods in those instances where such renewal periods are reasonably assured of being exercised at the inception of the lease.

## Derivative Financial Instruments

In accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities ( SFAS No. 133 ), as amended, the Company designated certain derivative instruments entered into on July 7, 2006 as cash flow hedges and recognizes the fair value of the instruments on the consolidated balance sheet. Gains and losses related to a hedge and that result from changes in the fair value of the hedge are either recognized in income to offset the gain or loss on the hedged item, or deferred and reported as a component of accumulated other comprehensive income (loss) in stockholders equity on the consolidated balance sheets and subsequently recognized in income when the hedged item affects net income. The ineffective portion of the change in fair value of a hedge is recognized in income immediately. There was no hedge ineffectiveness during the period from inception of the derivative arrangement on July 7, 2006 to December 29, 2007.

## Self-Insurance

The Company purchases third-party insurance for workers compensation, medical and general liability costs that exceed certain limits for each type of insurance program. The Company is responsible for the payment of claims under these insured excess limits. The Company establishes accruals for its insurance programs based on available claims data and historical trend and experience, as well as loss development factors for its medical insurance, workers compensation and general liability insurance. Workers compensation is recorded at its net present value. In preparing the estimates, the Company also considers the nature and severity of the claims, analysis provided by third-party claims administrators, as well as current legal, economic and regulatory factors.

The Company evaluates the accrual and the underlying assumptions periodically and makes adjustments as needed. The ultimate cost of these claims may vary from the established accrual. While the Company believes that the recorded amounts are adequate, there can be no assurance that changes to management s estimates will not occur due to limitations inherent in the estimate process. In the event the Company determines the accruals should be increased or reduced, the Company would record such adjustments in the period in which such determination is made.

The accrued obligation for these self-insurance programs was approximately $\$ 17.4$ million and $\$ 16.2$ million as of December 29, 2007 and December 30, 2006, respectively.

## Deferred Rent

The Company accrues for scheduled rent increases contained in its leases on a straight-line basis over the expected lease term, beginning when the Company first obtains possession of the premises, including renewal periods in those instances where such renewal periods are reasonably assured of being exercised at the inception of the lease.

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## Income Taxes

The Company uses the asset and liability method to account for income taxes. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to the differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to be applied to taxable income in the year in which temporary differences are expected to be recovered or settled. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in the consolidated statement of operations in the period that includes the enactment date.

Determining the provision for income taxes and related accruals, deferred tax assets and deferred tax liabilities requires judgment. There are transactions and calculations arising in the ordinary course of business where the ultimate tax outcome is uncertain. Additionally, tax returns filed by the Company are subject to audit by various tax authorities. Although the Company believes that its estimates are reasonable, actual results could differ from these estimates.

In assessing the realizability of deferred tax assets included in the consolidated balance sheets, management considers whether it is more likely than not that some portion or all of the tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. In accordance with this policy and the requirements of SFAS No. 109, Accounting for Income Taxes, a valuation allowance is established for the estimated portion of tax assets that will not be realized.

The Company adopted the provisions of Financial Accounting Standards Board ( FASB ) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109 ( FIN No. 48 ) at the beginning of the current fiscal year. FIN No. 48 addresses the determination of how tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FIN No. 48 , the Company must recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The Company s estimates of the tax benefit from uncertain tax positions may change in the future due to new developments in each matter.

## Litigation

The Company records an estimated liability related to various claims and legal actions arising in the ordinary course of business, which is based on available information and advice from outside counsel where applicable. As additional information becomes available, the Company assesses the potential liability related to its pending claims and may adjust its estimates accordingly.

## 3. Acquisition of Linens $n$ Things, Inc. by Linens Holding Co.

On November 8, 2005, Linens Merger Sub Co. and the Company entered into an Agreement and Plan of Merger with Linens n Things, Inc. to acquire Linens $n$ Things, Inc. through a merger (the Merger ). Pursuant to the merger agreement, each share of common stock of Linens n Things, Inc. (other than shares held in treasury or owned by Linens Merger Sub Co., the Company or any affiliate of Linens Merger Sub Co.

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and other than shares held by stockholders who properly demanded and perfected appraisal rights) would be converted into the right to receive cash for aggregate consideration of approximately $\$ 1.3$ billion. The Merger was structured as a reverse subsidiary merger, and on February 14, 2006, Linens Merger Sub Co. was merged with and into Linens $n$ Things, Inc., with Linens $n$ Things, Inc. as the surviving corporation. As the surviving corporation in the Merger, Linens n Things, Inc. assumed by operation of law all of the rights and obligations of Linens Merger Sub Co., including $\$ 650.0$ million aggregate principal amount of Senior Secured Floating Rate Notes (the Notes ) due 2014 of Linens $n$ Things, Inc. and Linens n Things Center, Inc. (collectively, the Issuers ) issued on the same day and the related indenture. Linens n Things Center, Inc., a direct wholly owned subsidiary of Linens n Things, Inc., is a co-issuer of the Notes.

Affiliates of Apollo Management, L.P., National Realty \& Development Corp. and Silver Point Capital Fund Investments LLC (the Sponsors ) collectively contributed approximately $\$ 648$ million as equity to Linens Merger Sub Co. immediately prior to the Merger.

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The Sponsors financed the purchase of Linens $n$ Things, Inc. and paid related fees and expenses through the offering of the Notes, the equity investment described above and excess cash on hand at Linens $n$ Things, Inc. At closing, Linens $n$ Things, Inc. did not draw on a new asset-based revolving credit facility entered into in connection with the closing.

These transactions, including the Merger and payment of any costs related to these transactions, are collectively referred to herein as the Transactions. In connection with the Transactions, Linens $n$ Things, Inc. incurred significant indebtedness and became highly leveraged.

Immediately following the Merger, Linens $n$ Things, Inc. became a wholly owned subsidiary of Linens Holding Co. Linens Holding Co. is an entity that was formed in connection with the Transactions and has no assets or liabilities other than the shares of Linens Merger Sub Co. and its rights and obligations under and in connection with the merger agreement with Linens n Things, Inc. and the equity commitment letters and debt financing commitment letters provided in connection with the Transactions.

The closing of the Merger occurred on February 14, 2006 simultaneously with:

- the closing of the Note offering;
- the closing of Linens $n$ Things, Inc. s $\$ 600.0$ million senior secured asset-based revolving credit facility (the Original Credit Facility );
- the termination of Linens $n$ Things, Inc. s existing $\$ 250.0$ million unsecured revolving credit facility and CAD $\$ 40.0$ million unsecured credit facility agreements; and
- the equity investments described above.

The consummation of the Note offering was conditioned upon the consummation of the Merger, the closing of the Original Credit Facility and the equity investments described above, all of which were completed on February 14, 2006.

The Notes bear interest at a per annum rate equal to LIBOR plus $5.625 \%$, which is payable every three months on January 15, April 15, July 15 and October 15, commencing April 15, 2006. The interest rate on the Notes is reset quarterly. The Notes mature on January 15, 2014.

On July 7, 2006, the Company entered into a zero cost interest rate collar agreement to hedge the cash flows associated with the LIBOR component of the interest rate on the Notes. On July 7, 2006, the Company also purchased a one-year forward-starting interest rate cap agreement which took effect on January 15, 2008 (see Note 11 for disclosures regarding these derivatives).

The Notes are fully and unconditionally guaranteed, jointly and severally, on a senior basis by the Company and by each of the Company s direct and indirect subsidiaries (other than the Issuers) that guarantee the New Credit Facility except for its Canadian subsidiaries (collectively, the Note Guarantors ).

All obligations under the Notes, and the guarantees of those obligations, are secured by first-priority liens, subject to permitted liens, on all of the Company s, the Issuers and the Note Guarantors equipment, intellectual property rights and related general intangibles and the capital stock of the Issuers and certain of the subsidiaries.

The lien on capital stock may be released under certain circumstances. As a result of the filing and effectiveness of a registration statement on Form S-4, and amendment thereto, with the SEC with respect to the Notes, the Issuers and the Note Guarantors became subject to applicable SEC rules with respect to information required to be included in the prospectus in the registration statement. To the extent that the securities of any Issuer or Guarantor constitute collateral for the Notes and the value of the securities equals or exceeds $20 \%$ of the principal amount, or $\$ 130.0$ million of the Notes, separate financial statements of the Issuer or Guarantor would be required under these SEC rules to be included in the Company s SEC filings. The indenture that governs the Notes provides, however, with respect to any direct or indirect subsidiary of Linens $n$ Things, Inc., that the securities of the subsidiary are released from the lien on capital stock on the date that the lien triggers this separate financial statement requirement. Accordingly, for any subsidiary with securities that equal or exceed the $20 \%$ threshold, the lien on the capital stock securing the Notes has been released with respect to those securities. The lien on the capital stock of Linens $n$ Things, Inc. remains in place.

The Notes and guarantees are also secured by second-priority liens, subject to permitted liens, on all of the Issuers and the Note Guarantors inventory, accounts receivable, cash, securities and other general intangibles.

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If the Issuers sell certain assets or experience specific kinds of changes in control, the Issuers must offer to repurchase the Notes. The Issuers may, at their option, redeem the Notes at any time on or after January 15, 2008 at pre-determined prices.

The Original Credit Facility was subsequently amended and restated in May 2007 (the Old Credit Facility ) and then replaced in its entirety by a new $\$ 700.0$ million senior secured asset-based revolving credit facility in October 2007 (the New Credit Facility ) with third-party institutional lenders, which expires October 24, 2012.

The New Credit Facility extends $\$ 700.0$ million of revolving credit facilities to the Company, comprised of (1) a $\$ 625.0$ million Revolving Commitment and (2) a $\$ 75.0$ million Tranche B Commitment, both of which are subject to a borrowing base. A portion of the New Credit Facility, not to exceed $\$ 40.0$ million, is also available to a Canadian subsidiary of the Company subject to the Canadian borrowing base. The borrowing base is a formula based on certain eligible inventory and receivables, minus certain reserves. The New Credit Facility reflects increases in the Company s advance rates on this collateral, which enhances the liquidity position of the Company in comparison to the Old Credit Facility. The New Credit Facility also eliminates all financial maintenance covenants. These changes result in an increase to the Company s aggregate borrowing base and excess availability as compared with the Old Credit Facility. Other terms and conditions in the New Credit Facility are similar to those under the Old Credit Facility.

All obligations under the New Credit Facility are unconditionally guaranteed by the Company and certain of its existing domestic subsidiaries. All obligations under the New Credit Facility, and the guarantees of those obligations, are secured, subject to certain exceptions, by substantially all of the assets of the borrowers, consisting of Linens n Things, Inc., Linens n Things Center, Inc. and Linens n Things Canada Corp. (collectively, the Borrowers ), and the subsidiary guarantors, including: (1) a first-priority security interest in inventory, accounts receivable, cash, securities and other general intangibles; and (2) a second-priority security interest in equipment, intellectual property rights and related general intangibles and all of the capital stock of Linens $n$ Things, Inc. and the capital stock of certain subsidiaries.

Borrowings under the New Credit Facility bear interest at a rate equal to, at the Borrowers option, either (a) an alternate base rate determined by reference to the higher of (1) the base rate in effect on such day and (2) the federal funds effective rate plus $0.50 \%$ or (b) a LIBOR rate, with respect to any Eurodollar borrowing, determined by reference to the costs of funds for U.S. dollar deposits for the interest period relevant to such borrowing adjusted for certain additional costs, in each case plus an applicable margin. The initial applicable margin for borrowings under the $\$ 625.0$ million Revolving Commitment is $0.25 \%$ with respect to alternate base rate borrowings and $1.50 \%$ with respect to LIBOR borrowings. The applicable margin with respect to the $\$ 75.0$ million Tranche B Commitment (consisting of per annum rate margins) shall be $2.75 \%$ in the case of Eurodollar borrowings and, in the event the adjusted LIBOR rate is not available, $1.25 \%$ in the case of alternate base rate borrowings. The applicable margin for borrowings under the New Credit Facility will be subject to adjustment based on the excess availability under the New Credit Facility. In addition to paying interest on outstanding principal under the New Credit Facility, the Borrowers are required to pay a commitment fee, initially $0.375 \%$ per annum, in respect of the unutilized commitments thereunder and the commitment fee will be subject to adjustment based on the excess availability under the New Credit Facility. The New Credit Facility contains certain customary affirmative and negative covenants and events of default, but all financial maintenance covenants were eliminated. The Borrowers must also pay customary letter of credit fees and agency fees. The Borrowers initiated borrowings under the New Credit Facility on October 24, 2007 to meet operational working capital needs. A portion of the proceeds of the New Credit Facility was used to pay off the outstanding amounts under and terminate the Old Credit Facility.

As a result of the Merger, all of Linens n Things, Inc. s issued and outstanding capital stock was acquired by Linens Holding Co. At such time, investment funds associated with or designated by the Sponsors acquired approximately $99.7 \%$ of the common stock of Linens Holding Co. through an investment vehicle controlled by Apollo Management V, L.P., or one of its affiliates, and Robert J. DiNicola, the Chairman and Chief Executive Officer of the Company, acquired the remaining $0.3 \%$ at the same price paid by the Sponsors.

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Upon consummation of the Transactions and the issuance in a private placement of the senior secured floating rate notes, Linens $n$ Things, Inc. delisted its shares of common stock from the New York Stock Exchange (the NYSE ) and deregistered under Section 12 of the Securities Exchange Act of 1934. The last day of trading on the NYSE was February 14, 2006. In September 2006 the notes were exchanged for new notes with terms that were identical to the original notes except that the exchange notes were registered under the Securities Act upon the filing of a Form S-4 and a related amendment in July 2006 and August 2006, respectively, with the SEC. At such time, the Company once again became subject to a filing obligation with the SEC.

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Total fees and expenses related to the Transactions were approximately $\$ 109.6$ million, consisting of approximately $\$ 49.1$ million of pre-merger transaction cost incurred by the Company s predecessor entity, Linens $n$ Things, Inc., $\$ 12.3$ million of direct acquisition costs of the Company and $\$ 48.2$ million of deferred financing costs. Such fees include commitment, placement, financial advisory and other transaction fees as well as legal, accounting and other professional fees. The direct acquisition costs were included in the purchase price and is a component of goodwill. Deferred financing costs of approximately $\$ 17$ million relates to the Original Credit Facilty. The New Credit Facility entered into in October 2007 required the Company to accelerate the writeoff of approximately $\$ 7$ million of deferred financing costs in fiscal 2007; the balance is being amortized over five years on a straight-line basis. Deferred financing costs of approximately $\$ 31$ million relates to the Notes, which are amortized over eight years using the effective interest method.

The Merger was accounted for as a business combination using the purchase method of accounting, whereby the purchase price (including liabilities assumed) was allocated to the assets acquired based on their estimated fair market values at the date of the Merger.

As a result of the consummation of the Transactions, a new entity was formed with an effective date of February 14, 2006, consisting of Linens Holding Co. and Subsidiaries. The consolidated financial statements for the successor entity as of December 29, 2007 and December 30, 2006 and for fiscal 2007 and the period February 14, 2006 to December 30, 2006 show the operations and cash flows of the successor entity, Linens Holding Co. and Subsidiaries. The consolidated financial statements for the periods January 1 to February 13, 2006 and fiscal 2005 are shown under the predecessor entity caption, consisting of Linens $n$ Things, Inc. and Subsidiaries.

As a result of the consummation of the Transactions, the consolidated financial statements for the period after February 13, 2006 are presented on a different basis than that for the periods before February 14, 2006 as a result of the application of purchase accounting as of February 14, 2006 and therefore are not comparable.

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A reconciliation of the purchase price adjustments recorded in connection with the Transactions is presented below (in thousands):

(1) Represents an accrual for unpaid transaction expenses.
(2) Reflects adjustment of the carrying value of deferred tax liabilities of the Predecessor Entity totaling $\$ 11.5$ million as of January 1, 2006 to correct the effects of a difference between the book and tax bases of property and equipment and other adjustments.
(3) Consists of the following purchase accounting adjustments:

| Unfavorable leases | $\$$ | 20,000 |
| :--- | :---: | ---: |
| Deferred rents |  |  |
|  | $\$ 50,020)$ |  |
|  | $\$$ | $(230,020)$ |

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As presented in the above table, the Company s assets and liabilities were adjusted to fair value as of the closing date of the Transactions, and the excess of the total purchase price over the fair value of the Company $s$ net assets was allocated to goodwill. The following table presents an analysis of the change in goodwill.

| (in thousands) | Amount |  |
| :--- | :---: | :---: |
| Balance at February 13, 2006 (predecessor entity) | $\$$ | $18,126(1)$ |
| Purchase accounting adjustments from preliminary allocation | 259,309 |  |
| Initial preliminary balance at February 14, 2006 | 277,435 |  |
| SAB 108 adjustment (see Note 2) | $(11,450)$ |  |
| Balance at February 14, 2006 (Successor Entity) | $\mathbf{2 6 5 , 9 8 5}$ |  |
| Pre-existing tax adjustments | 1,885 |  |
| Pre-existing book adjustments, net | $(618)$ |  |
| Book adjustment for returned deposit on building purchase option assigned | 722 |  |
| Other foreign currency translation | $(144)$ |  |
| Balance at December 30, 2006 (Successor Entity) | $\mathbf{2 6 7 , 8 3 0}$ |  |
| Pre-existing tax adjustments | 12,635 |  |
| Adjustment for transaction fee paid to the Sponsors | $(10,500)$ |  |
| Other pre-existing book adjustment | $(630)$ |  |
| Other foreign currency translation | $\mathbf{3 , 0 8 5}$ |  |
| Balance at December 29, 2007 (Successor Entity) | $\mathbf{2 7 2 , 4 2 0}$ |  |

(1) The predecessor entity goodwill has been written-off in purchase accounting.

The unaudited pro forma results of operations presented below for the fiscal years ended December 30, 2006 and December 31, 2005 are presented as though the Transactions had occurred at the beginning of the periods presented, after giving effect to purchase accounting adjustments relating to depreciation and amortization of the revalued assets, interest expense associated with the Notes and the Credit Facility and other acquisition-related adjustments in connection with the Transactions. The pro forma results of operations are not necessarily indicative of the combined results that would have occurred had the Transactions been consummated at the beginning of the periods presented, nor are they necessarily indicative of future operating results.

| (In Thousands) | Fiscal Year Ended <br> December 30, 2006 | Fiscal Year Ended <br> December 31, 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Net sales | $\$$ | $2,819,336$ | $\$$ | $2,694,742$ |
| Loss before benefit for income taxes | $\$$ | $(213,896)$ | $\$$ | $(71,626)$ |
| Net loss | $\$$ | $(130,850)$ | $\$$ | $(43,523)$ |

## 4. Restructuring and Asset Impairment Charge

In fiscal 2001, the Predecessor developed and committed to a strategic initiative designed to improve store performance and profitability. This initiative called for the closing of certain under-performing stores, which did not meet the Predecessor s profit objectives. In connection with this initiative, the Predecessor recorded a pre-tax restructuring and asset impairment charge of $\$ 37.8$ million ( $\$ 23.7$ million after-tax) in fiscal 2001
consisting of a reserve of $\$ 20.5$ million for estimated lease commitments, a writedown of $\$ 9.5$ million for impairment of property and equipment, a reserve of $\$ 4.0$ million for other estimated miscellaneous store closing costs and a charge of $\$ 3.8$ million included in cost of sales for estimated inventory markdowns below cost for the stores to be closed.

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The following table displays a roll forward of the activity for fiscal 2007 and fiscal 2006, and the reserves remaining as of December 29, 2007, which is included in accrued expenses and other current liabilities in the consolidated balance sheets (in millions):

|  | Remaining at December 31, 2005 (Predecessor) |  | 2006 Net Usage |  | Remaining at December 30, 2006 (Successor) |  | 2007 Net Usage |  | Remaining at December 29, 2007 (Successor) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lease commitments | \$ | 5.4 | \$ | (1.8) | \$ | 3.6 | \$ | (1.3) | \$ | 2.3 |
|  | \$ | 5.4 | \$ | (1.8) | \$ | 3.6 | \$ | (1.3) | \$ | 2.3 |

Restructuring expense related to the reserve was $\$ 0.2$ million, $\$ 1.8$ million and $\$ 1.5$ million for fiscal 2007, the period February 14,2006 to December 30, 2006 and fiscal 2005, respectively, and is included in other income, net in the Company s consolidated statements of operations.

## 5. Accounts Receivable

| Accounts receivable consisted of the <br> following (in thousands): | December 29, <br> $\mathbf{2 0 0 7}$ | December 30, <br> $\mathbf{2 0 0 6}$ |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Credit card settlements due | $\$$ | 27,972 | $\$$ | 28,730 |
| Due from landlords |  | 1,284 | 2,598 |  |
| Other | 4,933 | 5,735 |  |  |
|  | $\$$ | $\mathbf{3 4 , 1 8 9}$ | $\$$ | $\mathbf{3 7 , 0 6 3}$ |

The Company s bad debt experience has historically been insignificant and, accordingly, a minimal allowance for doubtful accounts has been established for these receivables.

Amounts due from landlords are allowances provided by landlords recorded as deferred rent credits included in other long-term liabilities on the consolidated balance sheets. Deferred rent credits are amortized as a reduction of rent expense over the expected lease term, including renewal periods in those instances where such renewal periods are reasonably assured of being exercised at the inception of the lease.

## 6. Property and Equipment

| Property and equipment consisted of the | December 29, <br> $\mathbf{2 0 0 7}$ <br> following (in thousands): | December 30, <br> $\mathbf{2 0 0 6}$ |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Land | $\$$ | 1,030 | $\$$ | 1,480 |
| Building | 5,010 | 6,031 |  |  |
| Furniture, fixtures and equipment | 349,468 | 334,579 |  |  |
| Leasehold improvements | 264,269 | 266,886 |  |  |

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| Computer hardware and software | 25,873 | 19,687 |  |
| :--- | :--- | ---: | ---: |
| Construction-in-progress |  | 2,782 |  |
|  |  | $\mathbf{6 4 5 , 6 5 0}$ | $\mathbf{6 3 1 , 4 4 5}$ |
| Less: | 220,114 | 100,616 |  |
| Accumulated depreciation and amortization | $\mathbf{\$}$ | $\mathbf{4 2 5 , 5 3 6}$ | $\mathbf{\$}$ |
|  | $\mathbf{5 3 0 , 8 2 9}$ |  |  |

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Depreciation expense for fiscal 2007, the period February 14, 2006 to December 30, 2006, the period January 1, 2006 to February 13, 2006 and fiscal 2005 was approximately $\$ 122.8$ million, $\$ 106.7$ million, $\$ 12.6$ million and $\$ 90.1$ million, respectively.

During fiscal 2007, the period February 14, 2006 to December 30, 2006 and fiscal 2005, the Company determined that the carrying value of certain assets exceeded their related estimated future undiscounted cash flows. As a result, the Company reduced the carrying value of property and equipment to their fair value by approximately $\$ 16.8$ million, $\$ 28.0$ million and $\$ 4.1$ million for fiscal 2007, the period February 14,2006 to December 30, 2006 and fiscal 2005, respectively. The related charge is included in impairment of property and equipment in the consolidated statements of operations.

## 7. Identifiable Intangible Assets

In connection with the Transactions, the Company s intangible assets were revalued. The carrying amount and accumulated amortization of identifiable intangible assets consisted of the following:

| Identifiable intangible assets, net consisted of the following (in thousands): | $\begin{gathered} \text { December 29, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { December 30, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Intangible assets subject to amortization: |  |  |  |  |
| Credit card customer relationships | \$ | 10,273 | \$ | 10,129 |
| Customer list |  | 406 |  | 406 |
| Favorable leases |  | 23,967 |  | 23,852 |
|  |  |  |  |  |
|  |  | 34,646 |  | 34,387 |
| Less: accumulated amortization |  | $(14,580)$ |  | $(7,031)$ |
|  |  |  |  |  |
| Total intangible assets subject to amortization |  | 20,066 |  | 27,356 |
| Total indefinite-lived trademarks |  | 122,688 |  | 122,688 |
|  |  |  |  |  |
| Total identifiable intangible assets | \$ | 142,754 | \$ | 150,044 |

Customer list has an estimated life of 5 years, credit card customer relationships have an estimated life of 3 years and favorable leases have an average estimated life of 8 years. For fiscal 2007, the period February 14, 2006 to December 30, 2006, the period January 1, 2006 to February 13, 2006 and fiscal 2005, amortization expense of approximately $\$ 7.5$ million, $\$ 7.8$ million, $\$ 0.02$ million and $\$ 0.2$ million, respectively, and an impairment charge of approximately $\$ 0.1$ million and $\$ 3.1$ million for fiscal 2007 and the period February 14, 2006 to December 30, 2006, respectively, was recorded by the Company.

The following is a summary table representing the remaining amortization of identifiable intangible assets with definitive lives, by year (in thousands):

| Fiscal Year | Amortization |  |
| :--- | ---: | ---: | ---: |
| 2008 | $\$$ | 6,546 |
| 2009 |  | 3,145 |

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| 2010 | 2,419 |
| :--- | ---: |
| 2011 | 2,044 |
| 2012 | 1,708 |
| 2013 and thereafter | 4,204 |
| Total | $\mathbf{2 0 , 0 6 6}$ |

## 8. Accrued Expenses and Other Current Liabilities

| Accrued expenses and other current liabilities consisted of the following (in thousands): | $\begin{gathered} \text { December 29, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { December 30, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Other taxes payable | \$ | 43,894 | \$ | 41,062 |
| Income taxes payable |  | 9,822 |  | 7,650 |
| Amounts due customers |  | 62,856 |  | 55,329 |
| Accrued real estate taxes |  | 24,558 |  | 21,567 |
| Accrued advertising |  | 21,495 |  | 14,274 |
| Salaries and employee benefits |  | 11,505 |  | 14,487 |
| Accrued interest |  | 16,774 |  | 15,759 |
| Reclassification of outstanding checks |  | 49,870 |  | 48,020 |
| Other |  | 26,779 |  | 23,763 |
|  |  |  |  |  |
|  | \$ | 267,553 | \$ | 241,911 |

Amounts due customers principally consists of obligations for gift cards, customer rebates and sales returns. Income from gift cards that are not expected to be redeemed is included in other income, net in the consolidated statements of operations. Such amounts recognized for fiscal 2007, the period February 14, 2006 to December 30, 2006, the period January 1, 2006 to February 13, 2006 and fiscal 2005 were approximately $\$ 4.7$ million, $\$ 4.0$ million, $\$ 0.5$ million and $\$ 2.8$ million, respectively, and is included in other income, net in the Company s consolidated statements of operations.

Included in other is miscellaneous store operating and corporate office accrued expenses.

Reclassification of outstanding checks includes the reclassification of outstanding checks due to the Company s utilization of zero balance disbursement accounts under its cash management program (see Note 2 cash and cash equivalents).

## 9. Long-Term Debt

## Senior Secured Notes and Other Long-Term Debt

| Senior secured notes and other long-term debt consisted of the <br> following (in thousands): | December 29, <br> $\mathbf{2 0 0 7}$ | December 30, <br> $\mathbf{2 0 0 6}$ |  |
| :--- | :--- | :--- | :--- |
| Senior secured floating rate notes due 2014 <br> Mortgage note payable (1) | $\$$ | 650,000 | $\$$ | | 650,000 |
| ---: | :--- |

[^2]Senior secured floating rate notes due 2014 consist of $\$ 650.0$ million aggregate principal amount of Senior Secured Floating Rate Notes due 2014 of Linens $n$ Things, Inc. and Linens $n$ Things Center, Inc.

The Notes bear interest at a per annum rate equal to LIBOR plus $5.625 \%$, which is payable every three months on January 15, April 15, July 15 and October 15 , commencing April 15, 2006. The interest rate on the Notes is reset

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quarterly. The Notes mature on January 15, 2014. As of December 29, 2007, the interest rate on the Notes was $10.9 \%$, based on a LIBOR rate of $5.2 \%$.

On July 7, 2006, the Company entered into a zero cost interest rate collar agreement to hedge the cash flows associated with the LIBOR component of the interest rate on the Notes. On July 7, 2006, the Company also purchased a one-year forward-starting interest rate cap agreement which took effect on January 15, 2008 (see Note 11).

Deferred financing costs of approximately $\$ 31.4$ million relating to the Notes are being amortized over eight years using the effective interest method and are included in interest expense on the consolidated statements of operations.

The Notes are fully and unconditionally guaranteed jointly and severally on a senior basis by the Company and by certain of the Company s domestic subsidiaries other than the Issuers (collectively, the Note Guarantors ), and are secured by first-priority liens on all of the Company s and Note Guarantors equipment, intellectual property rights and related general intangibles and the capital stock of the Issuers and certain subsidiaries and by second-priority liens on the Issuers and the Note Guarantors inventory, accounts receivable, cash, securities and other general intangibles. The lien on capital stock may be released under certain circumstances. As a result of the filing and effectiveness of an exchange offer registration statement with the SEC and the issuance of registered Notes, the Issuers and the Note Guarantors became subject to applicable SEC rules, including reporting requirements. To the extent that the securities of any Issuer or Note Guarantor constitute collateral for the Notes and the value of the securities equals or exceeds $20 \%$ of the principal amount, or $\$ 130.0$ million of the Notes, separate financial statements of the Issuer or Note Guarantor would be required under these SEC rules to be included in the Company s SEC filings. The indenture that governs the Notes provides, however, with respect to any direct or indirect subsidiary of Linens n Things, Inc., that the securities of the subsidiary are released from the lien on capital stock on the date that the lien triggers this separate financial statement requirement. Accordingly, for any subsidiary with securities that equal or exceed the $20 \%$ threshold, the lien on the capital stock securing the Notes has been released with respect to those securities. The lien on the capital stock of Linens $n$ Things, Inc. remains in place.

If the Issuers sell certain assets or experience specific kinds of changes in control, the Issuers must offer to repurchase the Notes. The Issuers may, at their option, redeem the Notes at any time on or after January 15, 2008 at pre-determined prices.

## Senior Secured Asset-based Revolving Credit Facility

In February 2006, the Company entered into a $\$ 600.0$ million senior secured asset-based revolving credit facility agreement (the Original Credit Facility ) with third-party institutional lenders, which had an expiration date of February 14, 2011. In May 2007, the Company amended the Original Credit Facility by entering into a $\$ 700.0$ million amended and restated credit agreement (the Old Credit Facility ). The provisions of the Old Credit Facility were substantially the same as in the Original Credit Facility with several modifications that were generally favorable to the Company. The provisions of the Old Credit Facility were modified for: (1) a $\$ 100.0$ million increase in the Old Credit Facility maximum availability from $\$ 600.0$ million to $\$ 700.0$ million; (2) a decrease in the Excess Availability threshold for purposes of mandatory compliance with certain financial ratio maintenance covenants from $\$ 75.0$ million to $\$ 70.0$ million; and (3) several other modifications that were all favorable to the Company. The Old Credit Facility required the Company to comply with financial ratio maintenance covenants if the excess availability under the Old Credit Facility, at any time, did not exceed $\$ 70.0$ million. The Company always maintained excess availability above $\$ 70.0$ million during fiscal 2007 until October 2007. In October 2007, all outstanding amounts under the Old Credit Facility were paid off and the Old Credit Facility was terminated when the Company entered into a new agreement.

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On October 24, 2007, the Company entered into a new $\$ 700.0$ million senior secured asset-based revolving credit facility agreement (the New Credit Facility ) with third-party institutional lenders, which expires October 24, 2012. The New Credit Facility extends $\$ 700.0$ million of revolving credit facilities to the Company, comprised of (1) a $\$ 625.0$ million Revolving Commitment and (2) a $\$ 75.0$ million Tranche B Commitment, both of which are subject to a borrowing base. A portion of the New Credit Facility, not to exceed $\$ 40.0$ million, is also available to a Canadian subsidiary of the Company subject to the Canadian borrowing base. The borrowing base is a formula based on certain eligible inventory and receivables, minus certain reserves. The New Credit Facility also eliminates all financial maintenance covenants. Other terms and conditions in the New Credit Facility are similar to those under the Old Credit Facility.

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All obligations under the New Credit Facility are unconditionally guaranteed by the Company and certain of its existing domestic subsidiaries. All obligations under the New Credit Facility, and the guarantees of those obligations, are secured, subject to certain exceptions, by substantially all of the assets of the borrowers, consisting of Linens $n$ Things, Inc., Linens $n$ Things Center, Inc. and Linens $n$ Things Canada Corp. (collectively, the Borrowers ), and the subsidiary guarantors, including: (1) a first-priority security interest in inventory, accounts receivable, cash, securities and other general intangibles; and (2) a second-priority security interest in equipment, intellectual property rights and related general intangibles and all of the capital stock of Linens $n$ Things, Inc. and the capital stock of certain subsidiaries.

Borrowings under the New Credit Facility bear interest at a rate equal to, at the Borrowers option, either (a) an alternate base rate determined by reference to the higher of (1) the base rate in effect on such day and (2) the federal funds effective rate plus $0.50 \%$ or (b) a LIBOR rate, with respect to any Eurodollar borrowing, determined by reference to the costs of funds for U.S. dollar deposits for the interest period relevant to such borrowing adjusted for certain additional costs, in each case plus an applicable margin. The initial applicable margin for borrowings under the $\$ 625.0$ million Revolving Commitment is $0.25 \%$ with respect to alternate base rate borrowings and $1.50 \%$ with respect to LIBOR borrowings. The applicable margin with respect to the $\$ 75.0$ million Tranche B Commitment (consisting of per annum rate margins) shall be $2.75 \%$ in the case of Eurodollar borrowings and, in the event the adjusted LIBOR rate is not available, $1.25 \%$ in the case of alternate base rate borrowings. The applicable margin for borrowings under the New Credit Facility will be subject to adjustment based on the excess availability under the New Credit Facility. In addition to paying interest on outstanding principal under the New Credit Facility, the Borrowers are required to pay a commitment fee, initially $0.375 \%$ per annum, in respect of the unutilized commitments thereunder and the commitment fee will be subject to adjustment based on the excess availability under the New Credit Facility. The New Credit Facility contains certain customary affirmative and negative covenants and events of default, but all financial maintenance covenants were eliminated. The Borrowers must also pay customary letter of credit fees and agency fees. The Borrowers initiated borrowings under the New Credit Facility on October 24, 2007 to meet operational working capital needs. A portion of the proceeds of the New Credit Facility was used to pay off the outstanding amounts under and terminate the Old Credit Facility.

The Company incurred total deferred financing costs of approximately $\$ 16.8$ million, $\$ 2.1$ million and $\$ 6.1$ million related to the Original Credit Facility, the Old Credit Facility and the New Credit Facility, respectively. The New Credit Facility required the Company to accelerate the writeoff of approximately $\$ 7.0$ million of deferred financing costs related to the earlier asset-based credit facility arrangement, as amended and restated, which it replaced and is included in writeoff of deferred financing costs on the consolidated statements of operations. The remaining amount is being amortized over five years on a straight-line basis and is included in interest expense on the consolidated statements of operations.

As of December 29, 2007, the Issuers had (1) $\$ 205.9$ million in borrowings outstanding under the New Credit Facility at an average interest rate of $7.0 \%$, (2) $\$ 16.1$ million of cash on hand, (3) $\$ 53.0$ million of letters of credit outstanding issued under the New Credit Facility, which includes standby letters of credit and import letters of credit used for merchandise purchases and (4) $\$ 302.9$ million of excess availability under the New Credit Facility.

The following is a summary table representing required principal repayments of long-term debt over the next five years and thereafter as of December 29, 2007 (in thousands):

| Fiscal Year | Amount |  |
| :--- | ---: | :--- |
| 2008 | $\$$ |  |
| 2009 |  |  |
| 2010 | 205,859 |  |
| 2011 | 650,000 |  |

## 10. Other Long-Term Liabilities

| Other long-term liabilities consisted of the following (in thousands): | December 29, <br> $\mathbf{2 0 0 7}$ | December 30, <br> $\mathbf{2 0 0 6}$ |  |  |
| :--- | ---: | ---: | ---: | ---: |
| (eferred rent | $\$$ | 21,246 | $\$$ | 11,751 |
| Deferred rent credit | 13,597 | 11,568 |  |  |
| Intangible liability for unfavorable retail leases | 15,701 | 18,071 |  |  |
| Other | $\mathbf{1 2 , 3 9 7}$ | 9,277 |  |  |
|  | $\mathbf{\$}$ | $\mathbf{6 2 , 9 4 1}$ | $\mathbf{\$}$ | $\mathbf{5 0 , 6 6 7}$ |

Deferred rent represents the unamortized accrual for scheduled rent increases contained in the Company s leases and deferred rent credit represents the unamortized portion of landlord allowances. The intangible liability for unfavorable retail leases represents the assignment of a portion of the purchase accounting allocation for leases valued at above market rents.

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## 11. Derivative Financial Instruments

The Company accounts for derivative instruments in accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities ( SFAS No. 133 ), as amended. In accordance with SFAS No. 133, the Company reports all derivative financial instruments on its balance sheet at fair value and has established criteria for designation and evaluation of effectiveness of transactions entered into for hedging purposes.

The Company employs derivative financial instruments to manage its exposure to interest rate changes and to limit the volatility and impact of interest rate changes on earnings and cash flows.

The Company does not enter into other derivative financial instruments for trading or speculative purposes. The Company faces credit risk if the counterparties to these transactions are unable to perform their obligations. However, the Company seeks to minimize this risk by entering into transactions with counterparties that are major financial institutions with high credit ratings.

The Company records unrealized gains and losses on derivative financial instruments qualifying as cash flow hedges in accumulated other comprehensive income (loss) on the consolidated balance sheets, to the extent that hedges are effective. For derivative financial instruments which do not qualify as cash flow hedges, any changes in fair value would be recorded in the consolidated statements of operations.

The Company may at its discretion terminate or de-designate any such hedging instrument agreements prior to maturity. At that time, any gains or losses previously reported in accumulated other comprehensive income (loss) on termination would amortize into interest expense or interest income to correspond to the recognition of interest expense or interest income on the hedged debt. If such debt instrument was also terminated, the gain or loss associated with the terminated derivative included in accumulated other comprehensive income (loss) at the time of termination of the debt would be recognized in the consolidated statement of operations at that time.

On July 7, 2006, the Company entered into a zero cost interest rate collar agreement (the Collar Agreement ) to hedge the cash flows associated with the LIBOR component of the interest rate on the Notes. The Collar Agreement provided for payments to be made to or received from the counterparty when the LIBOR rate in effect for the Notes is below $4.45 \%$ or above $6.51 \%$ for a given reset period. Such payments represent the difference between the rates stated above in the Collar Agreement and those in effect on the Notes for the given reset period. Payment and reset dates under the Collar Agreement are matched exactly to those of the Notes. The Collar Agreement matured on January 15, 2008. At December 29, 2007, the notional amount of debt related to the Collar Agreement was $\$ 650.0$ million and the fair value of the Collar Agreement was zero. At December 30, 2006, the notional amount of debt related to the Collar Agreement was $\$ 650.0$ million and the fair value of the Collar Agreement was approximately a $\$ 0.1$ million liability.

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On July 7, 2006, the Company also purchased a one-year forward-starting interest rate cap agreement (the Cap Agreement ) which took effect on January 15, 2008. The Cap Agreement provides for payments to be received from the counterparty where the rate in effect on a LIBOR-based borrowing arrangement is above $6.51 \%$ for a given reset period. Such payments represent the difference between the LIBOR rate stated above in the Cap Agreement and those in effect on a LIBOR-based borrowing arrangement for the given reset period. Payment and reset dates under the Cap Agreement are matched exactly to those of the LIBOR-based borrowing arrangement. The Cap Agreement has an ultimate maturity of January 15, 2009. The Issuers paid a premium of $\$ 0.7$ million to purchase the Cap Agreement. The Cap Agreement consists of two components, a forward contract and an interest rate cap agreement. The Company s intent is to hedge the cash flow associated with the LIBOR component of the interest rate on a LIBOR-based borrowing arrangement beyond $6.51 \%$ for the period January 15, 2008 through January 15, 2009. The forward contract enabled the Company to achieve this objective. Once the forward contract became an interest rate cap agreement, effectiveness was assessed and documented as a new relationship. The interest rate cap agreement was perfectly effective at such time, and the Company will continue to subsequently verify and document that the critical terms of the interest rate cap agreement and the hedged item continue to match exactly over the remaining life of the relationship. At December 29, 2007, the notional amount of debt related to the Cap Agreement was $\$ 650.0$ million and the fair value of the instrument was a de minimis asset. At December 30, 2006, the notional amount of debt related to the Cap Agreement was $\$ 650.0$ million and the fair value of the instrument was approximately a $\$ 0.1$ million asset.

The Company has determined that the Collar Agreement and the Cap Agreement have been appropriately designated and documented as cash flow hedges under SFAS No. 133. As such, changes in the fair value of the Collar Agreement and the Cap Agreement have been recorded in accumulated other comprehensive income (loss) on the consolidated balance sheets. During fiscal 2007 and the period from inception of the derivative arrangement on July 7, 2006 to December 30, 2006, the Company has recorded a de minimis gain and a loss of approximately $\$ 0.7$ million ( $\$ 0.4$ million, net of tax), respectively, in accumulated other comprehensive income (loss) related to these changes in fair value. The Collar Agreement and the Cap Agreement had no ineffectiveness and provided no amounts received or paid under the hedges that affected net loss during the periods. Both agreements are expected to have no ineffectiveness during their contractual lives.

## 12. Leases

The Company has non-cancelable operating leases, primarily for retail stores, which expire through 2029. The leases generally contain renewal options for periods ranging from five to 20 years in total and require the Company to pay costs such as real estate taxes and common area maintenance. Rental expense, net of landlord allowance amortization of $\$ 1.4$ million, $\$ 0.9$ million, $\$ 3.0$ million and $\$ 21.6$ million for fiscal 2007, the period February 14, 2006 to December 30, 2006, the period January 1, 2006 to February 13, 2006 and fiscal 2005, respectively, and sublease rentals, for all operating leases was as follows (in thousands):

|  | Fiscal Year Ended December 29, 2007 Successor |  | February 14, 2006 to December 30, 2006 Successor |  | January 1, 2006 to February 13, 2006 <br> Predecessor |  | Fiscal Year Ended December 31, 2005 <br> Predecessor |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rental expense | \$ | 305,736 | \$ | 260,195 | \$ | 34,394 | \$ | 249,210 |
| Less: |  |  |  |  |  |  |  |  |
| Sublease rentals |  | 4,919 |  | 4,099 |  | 596 |  | 4,489 |
|  | \$ | 300,817 | \$ | 256,096 | \$ | 33,798 | \$ | 244,721 |

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At December 29, 2007, the future minimum rental payments required under operating leases and the future minimum sublease rentals excluding lease obligations for closed stores resulting from the 2001 restructuring and asset impairment charge were as follows (in thousands):

| Fiscal Year | Amount |  |
| :--- | ---: | ---: |
| 2008 | $\$$ | 309,742 |
| 2009 |  | 311,417 |
| 2010 |  | 305,207 |
| 2011 |  | 291,920 |
| 2012 | $\$$ | 266,361 |
| Thereafter | $2,351,049$ |  |
|  | $\$$ | 24,277 |
| Total future minimum sublease | $\$$ |  |

As of December 29, 2007, the Company had fully executed leases for 23 stores planned to open in fiscal years 2008 and 2009, for which aggregate minimum rental payments over the term of the leases is approximately $\$ 107.6$ million. The table above includes payments for stores that had fully executed leases as of December 29, 2007.

The Company also has assigned property at a retail location in which the Company guarantees the payment of rent over the specified lease term in the event of non-performance. As of December 29, 2007, the maximum potential amount of future payments the Company could be required to make under such guarantee is approximately $\$ 0.4$ million.

## 13. Stock Incentive Plans

On January 1, 2006, the Company adopted SFAS No. 123 (Revised 2004), Share-Based Payment, requiring the recognition of compensation cost for all equity classified awards granted, modified or settled after the effective date and for the unvested portion of awards outstanding as of the effective date using the fair-value measurement method. SFAS No. 123 (Revised 2004) revised SFAS No. 123, Accounting for Stock-Based Compensation, ( SFAS No. 123 ) and superseded Accounting Principles Board (APB ) Opinion No. 25, Accounting for Stock Issued to Employees.

The Company recognizes the cost of all time-based employee stock options on a straight-line attribution basis and the cost of all performance-based employee stock options on an accelerated basis in accordance with Financial Accounting Standards Board Interpretation No. 28, Accounting for Stock Appreciation Rights and Other Variable Stock Option or Award Plans over their respective vesting periods, net of estimated forfeitures. The Company selected the modified prospective method of transition; accordingly, fiscal 2005 has not been restated. Prior to adopting SFAS No. 123 (Revised 2004), the Company applied the recognition and measurement principles of APB Opinion No. 25 and related interpretations. All employee stock options were granted at or above the grant date market price. Accordingly, the Company did not recognize compensation expense for stock option grants. Restricted stock units awarded at fair market value at the date of award were amortized over specified vesting periods in the consolidated financial statements.

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Prior to the completion of the Merger, the Predecessor granted stock options and awarded restricted stock units for a fixed number of shares to employees and directors under two stock-based compensation plans, the 2004 Stock Award and Incentive Plan and the New Hire Authorization. The exercise prices of the stock options were equal to the fair market value of the underlying shares of the Predecessor s common stock at the date of grant. The right to exercise options generally commenced one to five years after the grant date, and the options expired between five to ten years after the grant date. Compensation expense for restricted stock unit awards was measured at fair value on the date of award based on the number of shares awarded and the quoted market price of the Predecessor s common stock. Such value was recognized as an expense over the vesting period of the award adjusted for actual forfeitures. Restrictions on restricted stock unit awards lapsed over vesting periods of up to five years.

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Upon completion of the Merger and in accordance with the terms of the stock plans, all of the outstanding stock options became fully vested and immediately exercisable. Each option was valued at an amount equal to the excess of $\$ 28.00$ over the underlying stock option exercise price, less applicable withholding taxes. Each restricted stock unit award was exercised at $\$ 28.00$ in cash less applicable withholding taxes.

The following is a summary of activity under the stock option plans that were in effect upon adoption of SFAS No. 123 (Revised 2004) through the effective date of the Merger, when all of the stock options and restricted stock units were exercised:

| Plan | Outstanding at January 1, 2006 |  |  | ecessor Entity | $\begin{aligned} & \text { Outstanding } \\ & \text { at February 13, } \\ & 2006 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Exercised |  |  |  |
| Stock options |  |  |  |  |  |  |
| 1996 Plan |  | 1,151,673 |  | 1,151,673 |  |  |
| Directors Plan |  | 48,800 |  | 48,800 |  |  |
| 2000 Plan |  | 1,463,796 |  | 1,463,796 |  |  |
| Broad-based Equity Plan |  | 1,470,638 |  | 1,470,638 |  |  |
| 2004 Plan |  | 1,246,690 |  | 1,246,690 |  |  |
| New Hire Authorization |  | 450,000 |  | 450,000 |  |  |
|  |  |  |  |  |  |  |
| Total options outstanding |  | 5,831,597 |  | 5,831,597 |  |  |
| Weighted-average exercise price per option | \$ | 25.20 | \$ | 25.20 | \$ |  |
| Weighted-average remaining contractual term per option |  | 4.6 years |  |  |  |  |
|  |  |  |  |  |  |  |
| Options exercisable at period end: |  |  |  |  |  |  |
| Number of options |  |  |  |  |  |  |
| Weighted-average exercise price |  |  |  |  |  |  |
| Weighted-average remaining contractual term |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Restricted stock units |  |  |  |  |  |  |
| 2000 Plan |  | 7,500 |  | 7,500 |  |  |
| Broad-based Equity Plan |  | 9,850 |  | 9,850 |  |  |
| 2004 Plan |  | 118,066 |  | 118,066 |  |  |
| New Hire Authorization |  | 20,000 |  | 20,000 |  |  |
| New |  |  |  |  |  |  |
| Total units outstanding |  | 155,416 |  | 155,416 |  |  |
| Weighted-average fair market value per unit at date of award | \$ | 25.71 | \$ | 25.71 | \$ |  |
| Weighted-average remaining contractual term for restrictions |  | 2.9 years |  |  |  |  |

There were no stock-based option grants or restricted stock unit awards during the period January 1, 2006 to February 13, 2006. The weighted-average grant date fair value of options granted during fiscal 2005 was $\$ 8.28$. The weighted-average award date fair value of restricted stock units awarded during fiscal 2005 was $\$ 25.49$.

The total intrinsic value of stock options and restricted stock units exercised due to the Merger was approximately $\$ 20.0$ million and $\$ 4.4$ million, respectively, for the period January 1, 2006 to February 13, 2006. The total intrinsic value of stock options exercised during fiscal 2005 was approximately $\$ 1.3$ million. The total intrinsic value of restricted stock units converted into common stock during fiscal 2005 was approximately $\$ 0.8$ million.

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The following is a summary of the activity for nonvested stock option grants and restricted stock unit awards as of February 13, 2006 and the changes for the period January 1, 2006 to February 13, 2006:

|  | Predecessor Entity |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Stock Options |  |  | Restricted Stock Units |  |  |
|  | Options | Fair Value(1) |  | Units | $\begin{gathered} \text { Fair } \\ \text { Value(1) } \end{gathered}$ |  |
| Nonvested at January 1, 2006 | 1,064,620 | \$ | 10.59 | 155,416 | \$ | 25.71 |
| Grants |  | \$ |  |  | \$ |  |
| Vested(2) | (1,060,940) | \$ | 10.59 | $(155,416)$ | \$ | 25.71 |
| Cancelled | $(3,680)$ | \$ | 11.12 |  | \$ |  |
| Nonvested at February 13, 2006 |  | \$ |  |  | \$ |  |

(1) Represents the weighted-average grant date fair value per share-based unit, using the Black-Scholes option-pricing model for stock options and the average high/low market price of the Linens n Things, Inc. common stock for restricted stock units.
(2) All of the share-based units became immediately vested on the date of the Merger.

The total fair value of stock options and restricted stock units vested during the period from January 1, 2006 to February 13, 2006 was approximately $\$ 11.2$ million and $\$ 4.0$ million, respectively. The total fair value of stock options vested during fiscal 2005 was approximately $\$ 8.0$ million. The total fair value of restricted stock units vested during fiscal 2005 was approximately $\$ 0.8$ million.

As of December 31, 2005, there was approximately $\$ 9.3$ million and $\$ 3.2$ million of total unrecognized compensation cost related to stock option grants and restricted stock unit awards, respectively, under the stock-based compensation plans. The consummation of the Merger accelerated the recognition of compensation cost, and, accordingly, all of this cost was included in selling, general and administrative expenses in the consolidated statements of operations in the period January 1, 2006 to February 13, 2006.

The compensation cost that has been charged against income for restricted stock unit awards in fiscal 2005 was approximately $\$ 1.2$ million. No compensation cost was recognized for stock option grants in fiscal 2005.

## Stock-based Compensation Plans Successor Entity

On February 14, 2006, the board of directors (the Board ) and stockholders of Linens Holding Co. adopted the Linens Holding Co. Stock Option Plan (the Plan ). The Plan provides employees or directors of the Company or its subsidiaries, who are in a position to contribute to the long-term success of these entities, with options to acquire shares in the Company to aid in attracting, retaining and motivating persons of outstanding ability. The Plan was amended in March 2006 to increase the number of shares of common stock, par value $\$ 0.01$ per share, of Linens Holding Co. (the Common Stock ) available for issuance under the Plan to $1,157,298$ shares.

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As of December 29, 2007, a total of 964,696 stock options were outstanding.

Stock options granted under the Plan to each optionee are equally divided between a Time Option and a Performance Option, as those terms are defined in the standard form of option grant letter. For each stock option granted the estimated fair market value of the underlying shares at the date of grant was less than or equal to the stock option s exercise price of $\$ 50.00$ per share, and expire seven years after the date of grant. Time Options become vested and exercisable in four equal installments on either (1) each of February 14, 2007, February 14, 2008, February 14, 2009, and February 14, 2010 with respect to options initially granted March 27, 2006 or (2) on each of the first four anniversaries of the date of grant for all other Time Options. With respect to Performance Options and as provided for and defined in the standard form of grant letter, the stock options become vested and exercisable in two equal installments from a measurement date if, on such measurement date, the value per share equals or exceeds a
target stock price.

The following is a summary of stock-based option activity for the period February 14, 2006 to December 30, 2006 and fiscal 2007:

| Options | Shares |  | WeightedAverage Exercise Price | Weighted-Average Remaining Contractual Term (years) |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at February 14, 2006 |  | \$ |  |  |
| Granted | 963,946 |  | 50.00 |  |
| Exercised |  |  |  |  |
| Canceled | $(124,000)$ |  | 50.00 |  |
| Outstanding at December 30, 2006 | 839,946 | \$ | 50.00 | 6.29 |
| Exercisable at December 30, 2006 | 103,000 | \$ | 50.00 | 6.32 |
| Granted | 242,250 |  | 50.00 |  |
| Exercised |  |  |  |  |
| Canceled | $(117,500)$ |  | 50.00 |  |
| Outstanding at December 29, 2007 | 964,696 | \$ | 50.00 | 5.55 |
| Exercisable at December 29, 2007 | 191,595 | \$ | 50.00 | 5.38 |

There are no provisions in the Plan for the issuance of restricted stock units.

The weighted-average grant date fair value of options granted during fiscal 2007 and the period February 14, 2006 to December 30 , 2006 was $\$ 8.92$ and $\$ 17.34$, respectively.

The following is a summary of the activity for nonvested stock option grants for the period February 14, 2006 to December 30,2006 and fiscal 2007:

|  | Options | Fair Value(1) |  |
| :---: | :---: | :---: | :---: |
| Nonvested at February 14, 2006 |  | \$ |  |
| Grants | 963,946 |  | 17.34 |
| Vested | $(103,000)$ |  | 16.68 |
| Canceled | $(124,000)$ |  | 17.46 |
| Nonvested at December 30, 2006 | 736,946 | \$ | 17.41 |
| Grants | 242,250 |  | 8.92 |
| Vested | $(92,841)$ |  | 16.60 |


| Canceled | $(113,254)$ | 16.62 |
| :--- | :--- | :--- |
| Nonvested at December 29, 2007 | $\mathbf{7 7 3 , 1 0 1}$ | $\$$ |

(1) Represents the weighted-average grant date fair value per option, using the Monte Carlo simulation option-pricing model for Performance Options, and the Black-Scholes option-pricing model for Time Options.

The total fair value of stock options vested during fiscal 2007 and the period February 14, 2006 to December 30, 2006 was approximately $\$ 1.5$ million and $\$ 1.7$ million, respectively.

As of December 29, 2007, there was approximately $\$ 6.8$ million of total unrecognized compensation cost related to stock option grants both under and outside the Plan. This cost is expected to be recognized over a remaining weighted-average period of 2.1 years. The compensation cost that has been charged against income for stock option

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grants was approximately $\$ 3.2$ million and $\$ 4.3$ million for fiscal 2007 and for the period February 14, 2006 to December 30, 2006, respectively. Such compensation cost is included in selling, general and administrative expenses in the consolidated statements of operations.

Prior to the adoption of SFAS 123 (Revised 2004) the Company used the Black-Scholes option-pricing model for estimating the fair value for all options granted. Beginning in the first quarter of 2006, the Company used the Monte Carlo simulation option-pricing model for estimating the fair value of Performance Options and the Black-Scholes option-pricing model for Time Options. This change was made in order to provide a better estimate of fair value. The Monte Carlo option-pricing model is particularly useful in the valuation of options with complicated features that make them difficult to value through a straight-forward Black-Scholes-style computation.

Presented below is a comparative summary of valuation assumptions for grants issued in each of the indicated periods:

| Valuation Assumptions: | Successor <br> (Monte Carlo Simulation <br> Black-Scholes) |  |  |  | Predecessor (Black-Scholes) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ```Fiscal Year Ended December 29, 2007``` |  | February 14, 2006 to December 30, 2006 | $\begin{gathered} \text { January 1, } \\ 2006 \text { to } \\ \text { February 13, } \\ 2006 \end{gathered}$ |  | ```Fiscal Year Ended December 31, 2005``` |
| Weighted-average fair value of options granted | \$ | 8.92 | \$ | 17.34 | No Grants | \$ | 8.24 |
| Expected volatility (1) |  | N/A |  | N/A | No Grants |  | 28.4\%-41.1\% |
| Weighted-average volatility (1) |  | 33.6\% |  | 37.9\% | No Grants |  | 35.2\% |
| Weighted-average expected term (in years) |  | 3.4 |  | 3.7 | No Grants |  | 4.0 |
| Dividend yield |  |  |  |  | No Grants |  |  |
| Risk-free interest rate |  | 2.9\%-5.1\% |  | 4.6\%-5.2\% | No Grants |  | 3.8\%-4.4\% |
| Weighted-average risk-free interest rate |  | 4.6\% |  | 4.8\% | No Grants |  | 4.0\% |
| Weighted-average expected annual forfeiture |  | 1.9\% |  | 3.8\% | No Grants |  | 1.0\% |

(1) The Company used the average of the historical volatility of each of the component companies included in the Standard \& Poor s Specialty Retail Index as a substitute for expected volatility.

The Company utilized historical optionee behavioral data to estimate the option rates used in the Black-Scholes option-pricing model prior to the adoption of SFAS No. 123 (Revised 2004). The expected term of the options represents the period of time the options were expected to be outstanding based on historical trends. Expected volatility was based on the historical volatility of the common stock of the Predecessor for a period approximating the expected life. The Predecessor has never paid dividends, and, accordingly, the dividend yield is zero. The risk-free interest rate within the expected term was based on the U.S. Treasury yield curve in effect at the time of grant.

For the period subsequent to the adoption of SFAS No. 123 (Revised 2004), it is not possible for the Company, whose stock is not publicly traded, to use Company-specific volatility in determining a reasonable estimate of fair value of options granted. Accordingly, the Company is required to use an alternative measurement method. Under the alternative measurement method, a nonpublic entity uses a calculated volatility, determined by applying the historical volatility of an appropriate index of public entities, as an input to the valuation models. The Company used the Standard \& Poor s Specialty Retail Index for a period approximating the expected term as this index most closely approximates the

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Company s applicable operating industry. Expected term of share options granted represents the period of time that the option grants are expected to be outstanding. The Company is not expected to pay dividends and, accordingly, the dividend yield is zero. The risk-free interest rate within the expected term was based on the U.S. Treasury yield curve in effect at the time of grant.

Set forth below for fiscal 2005, the last fiscal year in which no compensation cost was recognized for stock option grants, is the Company s net income presented as reported and as if the Company had applied the fair value method to its stock-based compensation under the disclosure provisions of SFAS No. 123 and amended disclosure provisions of SFAS No. 148:

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| (In millions) | Fiscal Year <br> Ended <br> December 31, <br> 2005 <br> (Predecessor) |
| :--- | :---: |
| Net income: | $\$$ |
| As reported <br> Add: stock-based employee compensation expense included in net <br> income as reported, net of related tax effects | 36.0 |
| Deduct: total stock-based employee compensation expense determined <br> under the fair value based method of accounting for all awards, net of <br> related tax effects |  <br> Pro forma net income |

Stock-based employee compensation expense included in net loss in the consolidated statements of operations, net of related tax effects, is detailed as follows:


## 14. Employee Benefit Plans

The Company has a $401(\mathrm{k})$ plan for its US employees and an employee savings plan for its Canadian employees. Company contributions to the two plans amounted to approximately $\$ 2.9$ million, $\$ 3.4$ million, $\$ 0.3$ million and $\$ 1.4$ million for fiscal 2007, the period February 14,2006 to December 30, 2006, the period January 1, 2006 to February 13, 2006 and fiscal 2005, respectively. The Company elected to make safe harbor matching contributions in accordance with statutory requirements to all eligible participants in its 401(k) plan beginning January $1,2006$.

Effective July 1, 1999, the Company established a Supplemental Executive Retirement Program ( SERP ). The SERP, which in part was funded with the cash surrender values of certain life insurance policies owned by the Company, provided eligible executives with supplemental pension benefits, in addition to amounts received under the Company s $401(\mathrm{k})$ benefit plan.

The former Chairman and Chief Executive Officer of the Predecessor was the only participant under the SERP, whose employment terminated on February 16, 2006 following the consummation of the Merger. In accordance with

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his employment agreement, the Company was obligated to pay severance and other entitlements. These entitlements included a payment of approximately $\$ 5.6$ million representing the defined benefit portion of his SERP, $\$ 1.0$ million representing the defined contribution portion of his SERP, and his then current interest under the frozen split dollar life insurance arrangement of approximately $\$ 0.3$ million.

The Company recorded expenses related to the SERP of approximately $\$ 0.2$ million for fiscal 2005.

## 15. Income Taxes

The components of (loss) income before (benefit) provision for income taxes are comprised of the following:
$\left.\begin{array}{lccccr} & \begin{array}{c}\text { Fiscal Year Ended } \\ \text { December 29, } \\ \text { 2007 }\end{array} & \begin{array}{c}\text { February 14, 2006 to } \\ \text { December 30, } \\ \text { 2006 }\end{array} & \begin{array}{c}\text { January 1, 2006 to } \\ \text { February 13, }\end{array} & \begin{array}{c}\text { Fiscal Year Ended } \\ \text { December 31, }\end{array} \\ \text { Successor } & & \text { Successor } & & \text { 2006 } \\ \text { Predecessor }\end{array}\right)$

The (benefit) provision for income taxes is comprised of the following:

| (in thousands) |  | Fiscal Year Ended <br> December 29, 2007 Successor |  | ebruary 14, 2006 to <br> December 30, 2006 <br> Successor |  | January 1, 2006 to February 13, 2006 Predecessor |  | Fiscal Year Ended <br> December 31, 2005 <br> Predecessor |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current: |  |  |  |  |  |  |  |  |
| U.S. Federal | \$ | (348) | \$ | $(1,990)$ | \$ | $(14,545)$ | \$ | 21,516 |
| U.S. State |  | 7,878 |  | 187 |  | 354 |  | 8,526 |
| Non-U.S. |  | 8,357 |  | 8,592 |  | (354) |  | 3,102 |
|  |  | 15,887 |  | 6,789 |  | $(14,545)$ |  | 33,144 |
| Deferred: |  |  |  |  |  |  |  |  |
| U.S. Federal | \$ | $(59,400)$ | \$ | $(62,568)$ | \$ | $(3,239)$ | \$ | $(6,578)$ |
| Non-U.S. |  | $(4,916)$ |  | $(9,458)$ |  | $(3,481)$ |  | $(3,654)$ |
|  |  | $(2,202)$ |  | $(1,615)$ |  | (5) |  | $(1,033)$ |
|  |  | $(66,518)$ |  | $(\mathbf{7 3 , 6 4 1})$ |  | $(6,725)$ |  | $(11,265)$ |
| Total | \$ | $(50,631)$ | \$ | $(66,852)$ | \$ | $(21,270)$ | \$ | 21,879 |

Undistributed earnings of the Company s foreign subsidiaries of approximately $\$ 32.3$ million at December 29,2007 are considered permanently reinvested outside the United States, and as a result, the Company has not provided federal income taxes on the unremitted earnings. It is not practicable to determine the tax liability, if any, that would be payable if such earnings were not reinvested indefinitely.

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The following is a reconciliation between the statutory Federal income tax rate and the Company seffective tax rate for:
$\left.\begin{array}{lcccc} & \begin{array}{c}\text { Fiscal Year } \\ \text { Ended } \\ \text { December 29, } \\ \text { 2007 } \\ \text { Successor }\end{array} & \begin{array}{c}\text { February 14, } \\ \text { 2006 to } \\ \text { December 30, } \\ \mathbf{2 0 0 6} \\ \text { Successor }\end{array} & \begin{array}{c}\text { January 1, } \\ \text { 2006 to } \\ \text { February 13, } \\ \mathbf{2 0 0 6} \\ \text { Predecessor }\end{array} & \begin{array}{c}\text { Fiscal Year } \\ \text { Ended } \\ \text { December 31, } \\ \text { 2005 }\end{array} \\ \text { Predecessor }\end{array}\right\}$

For the fiscal year ended December 29, 2007, the effective tax benefit rate of $17.3 \%$ is lower than the statutory federal rate of $35 \%$ primarily due to $\$ 55.6$ million of valuation allowances recorded during 2007 which partially offset the tax benefit on the loss before taxes. The Successor Entity effective tax benefit rate for the period February 14, 2006 to December 30, 2006 was $38.6 \%$. This exceeds the statutory federal tax rate of $35.0 \%$ primarily due to expected deferred state tax benefits.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company s deferred tax assets and liabilities were as follows (in thousands):

|  | $\begin{gathered} \text { December 29, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { December 30, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets: |  |  |  |  |
| Employee benefits | \$ | 2,905 | \$ | 1,640 |
| Inventories |  |  |  | 693 |
| Federal NOL |  | 83,868 |  | 21,560 |
| State NOL |  | 25,899 |  | 17,277 |
| Accrued expenses and reserves |  | 38,648 |  | 31,973 |
| Other |  | 7,039 |  | 6,365 |
|  |  |  |  |  |
| Total gross deferred tax assets |  | 158,359 |  | 79,508 |
| Valuation allowances |  | $(68,645)$ |  | $(13,040)$ |
|  |  |  |  |  |
| Total net deferred tax asset | \$ | 89,714 | \$ | 66,468 |
|  |  |  |  |  |
| Deferred tax liabilities: |  |  |  |  |
| Inventories | \$ | 963 | \$ |  |
| Property and equipment |  | 84,981 |  | 120,922 |
| Intangible assets |  | 51,118 |  | 51,047 |
| Other |  | 4,407 |  | 3,661 |
|  |  |  |  |  |
| Total deferred tax liabilities | \$ | 141,469 | \$ | 175,630 |
|  |  |  |  |  |
| Net deferred tax liability | \$ | 51,755 | \$ | 109,162 |

At December 29, 2007, the Company has approximately $\$ 239.6$ million of federal net operating loss carryforwards which expire in 2026 and 2027. In assessing the realizability of deferred tax assets included in the consolidated balance sheets, management considers whether it is more likely than not that some portion or all of the tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. In accordance with this policy and the requirements of SFAS No. 109, the valuation

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allowance of $\$ 55.6$ million referred to above was recorded against United States net operating losses in the current year.

At December 29, 2007 and December 30, 2006, the net deferred tax liability was included in the consolidated balance sheets as follows (in thousands):

|  | December 29, <br> 2007 |  | December 30, <br> $\mathbf{2 0 0 6}$ |
| :--- | :---: | :---: | :---: |
| Current deferred asset | $\$$ | 469 | $\$$ |
| Current deferred liability |  | $(52,224)$ | 16,815 |
| Non-current deferred income tax liability | $\$$ | $(\mathbf{5 1 , 7 5 5 )}$ | $\$$ |
| Net deferred tax liability |  |  | $(125,977)$ |

During October 2006, the Company collected a predecessor carryback tax receivable of $\$ 20.1$ million.

## Adoption of Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109

The Company is subject to tax in the United States and in various states and foreign jurisdictions. The Company, joined by its domestic subsidiaries, files a consolidated income tax return for Federal income tax purposes. With few exceptions, the Company is no longer subject to U.S. Federal, state and local income tax or non-U.S. income tax examinations by tax authorities for tax years before 2004. The Internal Revenue Service ( IRS ) commenced an examination of the Company s U.S. consolidated income tax returns for the years 2004 and 2005 and the period January 1, 2006 to February 13, 2006, inclusive, in the first quarter of 2007. Based on its work to date, the IRS has not proposed any adjustments to any of the Company s tax positions.

Financial Accounting Standards Board ( FASB ) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109 ( FIN No. 48 ), was issued in June 2006 and interprets FASB SFAS No. 109, Accounting for Income Taxes ( SFAS No. 109 ). FIN No. 48 is effective for fiscal years beginning after December 15, 2006. The Company, in its opening balance sheet for 2007, is required to reflect, as cumulative adjustments to the Company s retained earnings, the impact of FIN No. 48 on its income tax accruals for all prior years subject to adjustment by federal, state, local and foreign taxing authorities (open years). The Company has undertaken an analysis of all material tax positions in its tax accruals for all open years and has identified all of its outstanding tax positions and estimated the transition amounts with respect to each item at the effective date. The Company has determined that no adjustment to shareholders equity is required as a result of applying FIN No. 48. The Company expects no material change for the next twelve months as a result of adopting FIN No. 48. The Company will continue its policy of classifying interest on tax liabilities as part of the provision for income taxes. The Company does not anticipate any significant payments with respect to any tax assessments within the next twelve months.

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The Company adopted the provisions of FIN No. 48 on December 31, 2006. As a result of the implementation of FIN No. 48, the Company recognized no change with respect to any unrealized tax benefits and therefore made no change to the December 31, 2006 opening retained earnings balance. A reconciliation of the beginning and ending amount of unrecognized tax benefits, excluding accrued interest and penalties, is as follows (in thousands):

|  | Amount |
| :--- | ---: |
| Beginning balance at December 31, 2006 (date of adoption) | $\$$ |
| Additions for current year tax positions | 7,802 |
| Additions for prior year tax positions | 3,731 |
| Reductions for prior year tax positions <br> Settlements <br> Reductions due to a lapse of the applicable statute of limitations <br> Ending balance at December 29, 2007 | $\$$ |

The entire balance of unrecognized tax benefits at December 29,2007 of $\$ 11.6$ million would affect the Company s effective tax rate if recognized.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits as part of the provision for income taxes. At December 29, 2007 and December 31, 2006 (the date of adoption), accrued interest and penalties included in the FIN No. 48 reserve amounted to approximately $\$ 2.7$ million and $\$ 0.9$ million, respectively. The Company recorded approximately $\$ 1.9$ million of FIN No. 48 expense during the fiscal year ended December 29, 2007 which is included in benefit (provision) for income taxes in the consolidated statements of operations.

## 16. Commitments and Contingencies

The Company is involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management the ultimate disposition of these matters is not expected to have a material adverse effect on the Company s consolidated financial position, results of operations or liquidity.

## 17. Related Party Transactions

## Management Services Agreement

Upon consummation of the Merger, the Company entered into a management services agreement with Apollo Management V, L.P., NRDC Linens B LLC and Silver Point Capital Fund Investments LLC (each of whom is an affiliate of the Company). Under this management services agreement, the Sponsors agreed to provide to the Company certain investment banking, management, consulting, financial planning and real estate advisory services on an ongoing basis for an aggregate fee of $\$ 2.0$ million per year, which is payable on a monthly basis to Apollo Management V, L.P. and to NRDC Linens B LLC. Effective with the January 2008 payment, Apollo Management V, L.P. and NRDC Linens B LLC agreed with the Company to allow the monthly services fee to accrue rather than be paid in cash each month. Apollo Management V, L.P. and NRDC Linens B LLC have the right to withdraw this accrual agreement at any time. Apollo Management V, L.P. also agreed to provide to the Company certain financial advisory and investment banking services from time to time in connection with major financial transactions that may be undertaken by it or its subsidiaries in exchange for fees customary for such services after taking into account Apollo Management V , L.P. s expertise and relationships within the business and financial community. In connection with the services being provided, the Company also agreed to provide customary indemnification.

In addition, pursuant to the management services agreement, the Company paid a transaction fee of $\$ 15.0$ million in the aggregate (plus reimbursement of expenses) to the Sponsors for financial advisory services rendered in connection with the Merger. Thirty percent of this fee, or $\$ 4.5$ million, was included as part of the purchase price and the remaining $70 \%$, or $\$ 10.5$ million, has been included in deferred financing costs. These services included assisting the Company in structuring the Merger, taking into account tax considerations and optimal access to financing, and

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assisting in the negotiation of the Company s material agreements and financing arrangements in connection with the Merger.

## Stockholders Agreement

The only stockholders of the Company are Linens Investors, LLC, a limited liability company owned by the Sponsors, two executives of the Company, Robert J. DiNicola, Chairman and Chief Executive Officer, and F. David Coder, Executive Vice President, Store Operations, and one nonemployee director, George G. Golleher. Linens Investors, LLC has entered into a stockholders agreement with the Company, and each of the other stockholders have entered into joinder agreements to be bound by the stockholders agreement. The stockholders agreement sets forth certain provisions relating to the management of the Company. In addition, the stockholders agreement contains customary drag along rights, tag along rights, registration rights, restrictions on the transfer of the Company s common stock and an indemnity of the Sponsors.

## 18. Supplemental Consolidating Financial Information

On February 14, 2006, Linens n Things, Inc. and Linens n Things Center, Inc. (collectively, the Issuers ), issued $\$ 650.0$ million aggregate principal amount of Senior Secured Floating Rate Notes due 2014. The Notes are fully and unconditionally guaranteed, jointly and severally, on a senior basis by the Company, and by each of the Company s direct and indirect subsidiaries that guarantee the Company s New Credit Faciliy except for its Canadian subsidiaries. The Company s Canadian subsidiaries (the
Non-Guarantors ) are not guarantors of the Notes.

The following tables present the supplemental consolidating financial information for the Company (Parent), the Co-Issuers, the Guarantors (excluding the Company which is also a Guarantor but is separately presented) and the Non-Guarantors, together with eliminations, as of and for the periods indicated. The Company has not presented separate financial statements and other disclosures concerning the Co-Issuers, Guarantors and Non-Guarantors because management has determined that such information is not meaningful to investors. The accounting policies for Parent, Co-Issuers, Guarantors, and Non-Guarantors are as described for the Company under Summary of Significant Accounting Policies (see Note 2). The financial information may not necessarily be indicative of the financial position, results of operations or cash flows had the Parent, Co-Issuers, Guarantors and Non-Guarantors operated as independent entities.

The information (1) as of December 29, 2007 and December 30, 2006, and (2) for fiscal 2007 and the period February 14, 2006 to December 30, 2006, presents the financial position and results of operations and cash flows, respectively, of the Successor Entity. The information for the periods January 1, 2006 to February 13, 2006 and fiscal 2005 presents the results of operations and cash flows of the Predecessor Entity.

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## (Successor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

For the Fifty-two Week Period Ended December 29, 2007


## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

(Successor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

For the Period February 14, 2006 - December 30, 2006

| (In Thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Parent |  | Co-Issuers |  | Guarantors |  | Non-Guarantors |  |  | Eliminations |  | Consolidated |  |
| $\begin{array}{lllllllllllll}\text { Net sales } & \$ & \$ & 63,019 & \$ & 2,283,151 & \$ & 188,195 & \$ & \end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost of sales, including buying and distribution costs |  |  |  | 38,092 |  | 1,422,088 |  |  | 96,831 |  |  |  | 1,557,011 |
| Gross profit |  |  |  | 24,927 |  | 861,063 |  |  | 91,364 |  |  |  | 977,354 |
| Selling, general and administrative expenses |  |  |  | 18,779 |  | 950,811 |  |  | 71,090 |  |  |  | 1,040,680 |
| Impairment of property and equipment |  |  |  |  |  | 27,992 |  |  |  |  |  |  | 27,992 |
| Impairment of identifiable intangible asset |  |  |  |  |  | 3,119 |  |  |  |  |  |  | 3,119 |
| Operating profit (loss) |  |  |  | 6,148 |  | $(120,859)$ |  |  | 20,274 |  |  |  | $(94,437)$ |
| Interest income |  |  |  | $(91,609)$ |  | (142) |  |  | (99) |  | 91,660 |  | (190) |
| Interest expense |  |  |  | 79,610 |  | 90,652 |  |  | 1,193 |  | $(91,660)$ |  | 79,795 |
| Interest (income) expense, net |  |  |  | $(11,999)$ |  | 90,510 |  |  | 1,094 |  |  |  | 79,605 |
| Other expense (income), net |  |  |  | 330 |  | $(1,804)$ |  |  | 817 |  |  |  | (657) |
| Income (loss) before income taxes <br> $\mathbf{1 7 , 8 1 7}$ <br> $(209,565)$ <br> 18,363 <br> $(173,385)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision (benefit) for income taxes |  |  |  | 6,774 |  | $(79,658)$ |  |  | 6,032 |  |  |  | $(66,852)$ |
| Net income (loss) | \$ |  | \$ | 11,043 | \$ | $(129,907)$ | \$ |  | 12,331 | \$ |  | \$ | $(106,533)$ |

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

(Predecessor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

## For the Period January 1, 2006 - February 13, 2006

|  |  | (In Thousands) |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## (Predecessor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

For the Fifty-two Week Period Ended December 31, 2005
(In Thousands)

|  | Co-Issuers |  | Guarantors |  | NonGuarantors |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 73,754 | \$ | 2,461,747 | \$ | 159,241 | \$ |  | \$ | 2,694,742 |
| Cost of sales, including buying and distribution costs |  | 42,647 |  | 1,467,510 |  | 85,237 |  |  |  | 1,595,394 |
| Gross profit |  | 31,107 |  | 994,237 |  | 74,004 |  |  |  | 1,099,348 |
| Selling, general and administrative expenses |  | 19,754 |  | 951,115 |  | 65,730 |  |  |  | 1,036,599 |
| Impairment of property and equipment |  |  |  | 4,059 |  |  |  |  |  | 4,059 |
| Operating profit |  | 11,353 |  | 39,063 |  | 8,274 |  |  |  | 58,690 |
| Interest income |  | $(14,301)$ |  | (11) |  | (157) |  | 13,575 |  | (894) |
| Interest expense |  | 1,944 |  | 15,282 |  | 1,209 |  | $(13,575)$ |  | 4,860 |
| Interest (income) expense, net |  | $(12,357)$ |  | 15,271 |  | 1,052 |  |  |  | 3,966 |
| Other income, net |  | (791) |  | $(1,063)$ |  | $(1,283)$ |  |  |  | $(3,137)$ |
| Income before income taxes |  | 24,501 |  | 24,855 |  | 8,505 |  |  |  | 57,861 |
| Provision for income taxes |  | 9,834 |  | 9,977 |  | 2,068 |  |  |  | 21,879 |
| Net income | \$ | 14,667 | \$ | 14,878 | \$ | 6,437 | \$ |  | \$ | 35,982 |

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## SUPPLEMENTAL CONDENSED CONSOLIDATING BALANCE SHEET

December 29, 2007

## (In Thousands)

|  | Parent |  | Co-Issuers |  | Guarantors |  | Non- <br> Guarantors |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Current assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ |  | \$ | (954) | \$ | 13,009 | \$ | 4,016 | \$ |  | \$ | 16,071 |
| Accounts receivable |  |  |  | 556 |  | 29,647 |  | 3,986 |  |  |  | 34,189 |
| Inventories |  |  |  | 12,770 |  | 713,946 |  | 68,655 |  |  |  | 795,371 |
| Prepaid expenses and other current assets |  |  |  | 260 |  | 13,917 |  | 692 |  |  |  | 14,869 |
| Current deferred income taxes |  |  |  |  |  |  |  | 469 |  |  |  | 469 |
| Total current assets |  |  |  | 12,632 |  | 770,519 |  | 77,818 |  |  |  | 860,969 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property and equipment, net |  |  |  | 5,336 |  | 373,441 |  | 46,759 |  |  |  | 425,536 |
| Identifiable intangible assets, net |  |  |  | 586 |  | 140,671 |  | 1,497 |  |  |  | 142,754 |
| Goodwill |  |  |  | 11,254 |  | 241,906 |  | 19,260 |  |  |  | 272,420 |
| Intercompany receivables |  |  |  |  |  | 576,372 |  | 38,078 |  | $(614,450)$ |  |  |
| Intercompany notes receivable |  |  |  | 1,181,428 |  |  |  | 27,765 |  | $(1,209,193)$ |  |  |
| Investment in subsidiaries |  | 322,784 |  | 588,866 |  |  |  |  |  | $(911,650)$ |  |  |
| Deferred financing costs and other noncurrent assets, net |  |  |  | 38,002 |  | 650 |  | 56 |  |  |  | 38,708 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 322,784 | \$ | 1,838,104 | \$ | 2,103,559 | \$ | 211,233 | \$ | $(2,735,293)$ | \$ | 1,740,387 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities and Shareholders Equity |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts payable | \$ |  | \$ |  | \$ | 135,754 | \$ | 43,272 | \$ |  | \$ | 179,026 |
| Accrued expenses and other current liabilities |  |  |  | 44,183 |  | 208,189 |  | 15,181 |  |  |  | 267,553 |
| Total current liabilities |  |  |  | 44,183 |  | 343,943 |  | 58,453 |  |  |  | 446,579 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Intercompany payable |  |  |  | 614,450 |  |  |  |  |  | $(614,450)$ |  |  |
| Intercompany notes payable |  |  |  |  |  | 1,153,800 |  | 55,393 |  | $(1,209,193)$ |  |  |
| Senior secured notes |  |  |  | 650,000 |  |  |  |  |  |  |  | 650,000 |
| Asset-based credit facility |  |  |  | 205,859 |  |  |  |  |  |  |  | 205,859 |
| Noncurrent deferred income |  |  |  |  |  |  |  |  |  |  |  |  |
| Other long-term liabilities |  |  |  | 828 |  | 56,687 |  | 5,426 |  |  |  | 62,941 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total liabilities |  |  |  | 1,515,320 |  | 1,602,268 |  | 123,658 |  | $(1,823,643)$ |  | 1,417,603 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total shareholders equity |  | 322,784 |  | 322,784 |  | 501,291 |  | 87,575 |  | $(911,650)$ |  | 322,784 |

Total liabilities and shareholders equity

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## SUPPLEMENTAL CONDENSED CONSOLIDATING BALANCE SHEET

December 30, 2006

## (In Thousands)



| Total shareholders | equity | 544,742 | 544,742 | $\mathbf{7 3 4 , 5 8 6}$ | $\mathbf{6 7 , 6 5 5}$ | $(1,346,982)$ | 544,743 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total liabilities and <br> shareholders equity |  |  |  |  |  |  |  |

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## (Successor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

## For the Fifty-two Week Period Ended December 29, 2007

## (In Thousands)

|  | Parent | Co-Issuers |  | Guarantors |  | NonGuarantors |  | Eliminations | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash inflows (outflows) from operating activities: |  |  |  |  |  |  |  |  |  |  |
| Net (loss) income | \$ | \$ | $(16,068)$ | \$ | $(233,297)$ | \$ | 7,274 | \$ | \$ | $(242,091)$ |
| Adjustments to reconcile net (loss) income to net cash provided by (used in) operating activities: |  |  |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  |  | 2,525 |  | 117,890 |  | 9,886 |  |  | 130,301 |
| Deferred income taxes |  |  | 17,778 |  | $(82,173)$ |  | $(2,123)$ |  |  | $(66,518)$ |
| Stock-based compensation |  |  | 3,186 |  | ) |  |  |  |  | 3,189 |
| Writeoff of deferred financing costs |  |  | 6,986 |  |  |  |  |  |  | 6,986 |
| Amortization of deferred financing charges |  |  | 7,441 |  |  |  |  |  |  | 7,441 |
| Loss on sales and disposals of property and equipment |  |  | 291 |  | 247 |  | 1 |  |  | 539 |
| Impairment of property and equipment |  |  |  |  | 16,779 |  |  |  |  | 16,779 |
| Impairment of identifiable intangible asset |  |  |  |  | 100 |  |  |  |  | 100 |
| (Increase) decrease in assets: |  |  |  |  |  |  |  |  |  |  |
| Accounts receivable |  |  | (121) |  | 3,437 |  | 223 |  |  | 3,539 |
| Inventories |  |  | 2,052 |  | 14,556 |  | $(8,993)$ |  |  | 7,615 |
| Prepaid expenses and other current assets |  |  | (119) |  | 744 |  | 4,865 |  |  | 5,490 |
| Identifiable intangible assets and other noncurrent assets |  |  |  |  | 37 |  | (17) |  |  | 20 |
| Increase (decrease) in liabilities: |  |  |  |  |  |  |  |  |  |  |
| Accounts payable |  |  |  |  | $(45,405)$ |  | 14,370 |  |  | $(31,035)$ |
| Accrued expenses and other liabilities |  |  | 2,937 |  | 35,593 |  | $(4,239)$ |  |  | 34,291 |
| Net cash provided by (used in) operating activities |  |  | 26,888 |  | $(171,489)$ |  | 21,247 |  |  | $(123,354)$ |
| Cash inflows (outflows) from investing activities: |  |  |  |  |  |  |  |  |  |  |
| Additions to property and equipment |  |  | $(1,984)$ |  | $(30,139)$ |  | $(4,899)$ |  |  | $(37,022)$ |
| Proceeds from sales of property and equipment |  |  | 3,300 |  | 2,100 |  |  |  |  | 5,400 |
| Net cash provided by (used in) investing activities |  |  | 1,316 |  | $(28,039)$ |  | $(4,899)$ |  |  | $(31,622)$ |

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

(Successor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Fifty-two Week Period Ended December 29, 2007

## (In Thousands)

|  | Parent | Co-Issuers | Guarantors | Non- <br> Guarantors | Eliminations |
| :--- | :---: | :---: | :---: | :---: | :---: | Consolidated

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

(Successor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Period February 14, 2006 - December 30, 2006

## (In Thousands)

Parent Co-Issuers Guarantors | Non- |
| :---: |
| Guarantors | Eliminations Consolidated

| Cash inflows (outflows) from operating activities: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) | \$ | \$ | 11,043 | \$ | $(129,907)$ | \$ | 12,331 | \$ | \$ | $(106,533)$ |
| Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities: |  |  |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  |  | 1,985 |  | 105,406 |  | 7,118 |  |  | 114,509 |
| Deferred income taxes |  |  | $(28,623)$ |  | $(43,094)$ |  | $(1,924)$ |  |  | $(73,641)$ |
| Stock-based compensation |  |  | 4,263 |  |  |  |  |  |  | 4,263 |
| Amortization of deferred financing charges |  |  | 3,930 |  |  |  |  |  |  | 3,930 |
| Loss on sale and disposals of property and equipment |  |  |  |  | 671 |  |  |  |  | 671 |
| Impairment of property and equipment |  |  |  |  | 27,992 |  |  |  |  | 27,992 |
| Impairment of identifiable intangible asset |  |  |  |  | 3,119 |  |  |  |  | 3,119 |
| (Increase) decrease in assets, net of effect of acquisition: |  |  |  |  |  |  |  |  |  |  |
| Accounts receivable |  |  | 213 |  | 9,257 |  | (743) |  |  | 8,727 |
| Inventories |  |  | (403) |  | 27,833 |  | $(1,297)$ |  |  | 26,133 |
| Prepaid expenses and other current assets |  |  | 193 |  | 13,302 |  | (13) |  |  | 13,482 |
| Identifiable intangible assets and other noncurrent assets |  |  | (9) |  | 150 |  | (17) |  |  | 124 |
| Increase (decrease) in liabilities, net of effect of acquisition: |  |  |  |  |  |  |  |  |  |  |
| Accounts payable |  |  |  |  | $(36,523)$ |  | 9,602 |  |  | $(26,921)$ |
| Accrued expenses and other liabilities |  |  | $(57,046)$ |  | 54,951 |  | 8,442 |  |  | 6,347 |
| Net cash (used in) provided by operating activities |  |  | $(64,454)$ |  | 33,157 |  | 33,499 |  |  | 2,202 |
| Cash inflows (outflows) from investing activities: |  |  |  |  |  |  |  |  |  |  |
| Acquisition of the Predecessor Entity, net of cash acquired |  |  | $(1,220,465)$ |  | 7,632 |  | 7,331 |  |  | (1,205,502) |
| Investment in Linens n Things, Inc. |  |  |  |  |  |  |  |  |  |  |
| Additions to property and equipment |  |  | $(3,138)$ |  | $(55,342)$ |  | $(7,800)$ |  |  | $(66,280)$ |
| Proceeds from sale of property and equipment |  |  |  |  | 3,100 |  |  |  |  | 3,100 |
| Proceeds from return of building purchase option deposit |  |  |  |  | 1,817 |  |  |  |  | 1,817 |


| Decrease (increase) to investment in <br> subsidiary | 113,486 | $(1,055)$ |  | $(112,431)$ |
| :--- | :---: | :---: | :---: | :---: |
| Net cash used in investing <br> activities | $(\mathbf{6 5 0 , 6 5 0})$ | $(\mathbf{1 , 2 2 4 , 6 5 8}$ | $\mathbf{( 4 2 , 7 9 3 )}$ | $\mathbf{( 4 6 9 )}$ |

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

(Successor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Period February 14, 2006 - December 30, 2006
(In Thousands)

|  | Parent |  | Co-Issuers |  | Guarantors |  | NonGuarantors |  | minations |  | solidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash inflows (outflows) from financing activities: |  |  |  |  |  |  |  |  |  |  |  |
| Issuance of common stock to Linens |  |  |  |  |  |  |  |  |  |  |  |
| Investors LLC and others | 650,650 |  |  |  |  |  | 1,055 |  | $(1,055)$ |  | 650,650 |
| Investment from Parent |  |  | 650,650 |  |  |  |  |  | $(650,650)$ |  |  |
| Issuance of floating rate notes |  |  | 650,000 |  |  |  |  |  |  |  | 650,000 |
| Financing and direct acquisition costs |  |  | $(60,447)$ |  |  |  |  |  |  |  | $(60,447)$ |
| Premium paid for derivative financial instrument |  |  | (700) |  |  |  |  |  |  |  | (700) |
| Intercompany movements |  |  | 12,896 |  | 19,908 |  | $(32,804)$ |  |  |  |  |
| Change in borrowings under asset-based revolving credit facility: |  |  |  |  |  |  |  |  |  |  |  |
| Proceeds from borrowings |  |  | 940,271 |  |  |  | 25,057 |  |  |  | 965,328 |
| Repayments |  |  | $(902,471)$ |  |  |  | $(25,057)$ |  |  |  | $(927,528)$ |
| Payments on mortgage note |  |  |  |  | (54) |  |  |  |  |  | (54) |
| Net cash provided by (used in) financing activities | 650,650 |  | 1,290,199 |  | 19,854 |  | $(31,749)$ |  | $(651,705)$ |  | 1,277,249 |
| Effect of exchange rate changes on cash and cash equivalents |  |  |  |  |  |  | (60) |  |  |  | (60) |
| Net increase in cash and cash equivalents |  |  | 1,087 |  | 10,218 |  | 1,221 |  |  |  | 12,526 |
| Cash and cash equivalents at beginning of period |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents at end of period | \$ | \$ | 1,087 | \$ | 10,218 | \$ | 1,221 | \$ |  | \$ | 12,526 |

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## (Predecessor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

## For the Period January 1, 2006 - February 13, 2006

(In Thousands)


## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## (Predecessor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

## For the Period January 1, 2006 - February 13, 2006

(In Thousands)

|  | Co-Issuers |  | Guarantors |  | NonGuarantors |  | Eliminations | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash inflows (outflows) from financing activities: |  |  |  |  |  |  |  |  |  |
| Intercompany movements |  | $(52,158)$ |  | 49,564 |  | 2,594 |  |  |  |
| Federal tax benefit from common stock issued under stock incentive plans |  | 4,298 |  |  |  |  |  |  | 4,298 |
| Payments on mortgage note |  |  |  | (10) |  |  |  |  | (10) |
| Decrease in treasury stock |  |  |  | 674 |  |  |  |  | 674 |
| Net cash (used in) provided by financing activities |  | $(47,860)$ |  | 50,228 |  | 2,594 |  |  | 4,962 |
| Effect of exchange rate changes on cash and cash equivalents |  |  |  |  |  | 125 |  |  | 125 |
| Net decrease in cash and cash equivalents |  | $(61,200)$ |  | $(1,085)$ |  | $(5,540)$ |  |  | $(67,825)$ |
| Cash and cash equivalents at beginning of period |  | 136,569 |  | 8,718 |  | 12,871 |  |  | 158,158 |
| Cash and cash equivalents at end of period | \$ | 75,369 | \$ | 7,633 | \$ | 7,331 | \$ | \$ | 90,333 |
| 103 |  |  |  |  |  |  |  |  |  |

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## (Predecessor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

## For the Fifty-two Week Period Ended December 31, 2005

## (In Thousands)

|  | Co-Issuers |  | Guarantors |  | Non- <br> Guarantors |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash inflows (outflows) from operating activities: |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 14,667 | \$ | 14,878 | \$ | 6,437 |  |  | \$ | 35,982 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 1,453 |  | 83,749 |  | 5,068 |  |  |  | 90,270 |
| Deferred income taxes |  | 2,162 |  | $(12,810)$ |  | (617) |  |  |  | $(11,265)$ |
| Stock-based compensation |  | 185 |  | 1,058 |  |  |  |  |  | 1,243 |
| Amortization of deferred financing charges |  |  |  | 154 |  |  |  |  |  | 154 |
| Loss on disposals of property and equipment |  | 35 |  | 1,360 |  | 38 |  |  |  | 1,433 |
| Impairment of property and equipment |  |  |  | 4,059 |  |  |  |  |  | 4,059 |
| (Increase) decrease in assets: |  |  |  |  |  |  |  |  |  |  |
| Accounts receivable |  | 396 |  | $(16,268)$ |  | $(1,832)$ |  |  |  | $(17,704)$ |
| Inventories |  | (605) |  | $(68,851)$ |  | $(1,201)$ |  |  |  | $(70,657)$ |
| Prepaid expenses and other current assets |  | 1 |  | 21,461 |  | (918) |  |  |  | 20,544 |
| Identifiable intangible assets and other noncurrent assets |  | 25 |  | $(1,251)$ |  | (134) |  |  |  | $(1,360)$ |
| Increase (decrease) in liabilities: |  |  |  |  |  |  |  |  |  |  |
| Accounts payable |  | (2) |  | 17,563 |  | $(2,040)$ |  | (834) |  | 14,687 |
| Accrued expenses and other liabilities |  | 11,964 |  | $(11,046)$ |  | 9,959 |  | 834 |  | 11,711 |
| Net cash provided by operating activities |  | 30,281 |  | 34,056 |  | 14,760 |  |  |  | 79,097 |
| Net cash provided by operating activities |  |  |  |  |  |  |  |  |  |  |
| Cash outflows from investing activities: |  |  |  |  |  |  |  |  |  |  |
| Additions to property and equipment |  | $(9,663)$ |  | $(107,860)$ |  | $(11,389)$ |  |  |  | $(128,912)$ |
| Increase to investment in subsidiary |  | (919) |  |  |  |  |  | 919 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Net cash used in investing activities |  | $(10,582)$ |  | $(107,860)$ |  | $(11,389)$ |  | 919 |  | $(128,912)$ |

## LINENS HOLDING CO. AND SUBSIDIARIES (AND PREDECESSOR)

## (Predecessor Entity)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

## For the Fifty-two Week Period Ended December 31, 2005

## (In Thousands)

|  | Co-Issuers | Guarantors | Non- <br> Guarantors | Eliminations | Consolidated |
| :--- | :---: | :---: | :---: | :---: | :---: |

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Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

On April 12, 2007 the Company s previous Independent Registered Public Accounting Firm, KPMG LLP, was dismissed as its principal accountant. Concurrently, the Company s current Independent Registered Public Accounting Firm, Ernst \& Young LLP, was engaged as its principal accountant to audit the Company s financial statements.

The information required by this Item is further set forth in a Current Report on Form 8-K filed with the SEC by the Company on April 18, 2007.

## Item 9A. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

The Company s management, including its Chief Executive Officer and its Chief Financial Officer, performed an evaluation of the effectiveness of the design and operation of the Company s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of December 29, 2007. Disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act has been appropriately recorded, processed, summarized and reported on a timely basis and are effective in ensuring that such information is accumulated and communicated to the Company s management, including the Company s Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Based upon that evaluation, the Company s management, including the Chief Executive Officer and the Chief Financial Officer, concluded that the Company s disclosure controls and procedures were effective as of December 29, 2007.

## Inherent Limitations over Internal Controls

The Company $s$ management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act. The Company s internal control over financial reporting is designed to provide reasonable assurance regarding the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Changes in Internal Control over Financial Reporting

There have been no significant changes to the Company sinternal control over financial reporting during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

## Management s Annual Report on Internal Control over Financial Reporting

The Company s management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934, as amended). Management conducted an evaluation of the effectiveness of the Company s internal control over financial reporting based on the criteria set forth in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ( COSO ). Based on this evaluation, management has concluded that the Company s internal control over financial reporting was effective as of December 29, 2007.

Item 9B. Other Information

None

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## PART III

## Item 10. Directors, Executive Officers and Corporate Governance

## Directors and Executive Officers

The Company s executive officers and directors, and their ages and positions, are as follows:

| Name | Age |  |
| :--- | :--- | :--- |
| Robert J. DiNicola | 60 | Chairman of the Board of Directors, President and Chief Executive Officer |
| Francis M. Rowan | 45 | Senior Vice President and Chief Financial Officer |
| F. David Coder | 50 | Executive Vice President, Store Operations |
| Robert Homler | 62 | Executive Vice President, Merchandising |
| Scott Silver | 47 | Executive Vice President, Merchandising |
| Joyce F. Brown | 61 | Director |
| Peter P. Copses | 49 | Director |
| George G. Golleher | 60 | Director |
| Damian J. |  |  |
| Giangiacomo | 31 | Director |
| Andrew S. Jhawar | 36 | Director |
| Ron Marshall | 54 | Director |
| Lee S. Neibart | 57 | Director |
| Brian H. Pall | 48 | Director |
| Pamela J. Romano | 50 | Director |
|  |  |  |

(1) Each director is a member of the board of directors of each of Linens Holding Co. and Linens $n$ Things, Inc.

Robert J. DiNicola became Chairman of the Company s Board of Directors and its President and Chief Executive Officer in February 2006 upon the consummation of the Merger. Mr. DiNicola has operated in the retail industry for 35 years. He previously served as the Executive Chairman of GNC Corporation and General Nutrition Centers, Inc. (collectively, GNC ) from October 2004 to March 2007 and as a director from December 2003 to March 2007. He also served as GNC s interim Chief Executive Officer from December 2004 to May 2005. Mr. DiNicola is the former Chairman of the Board of Directors of Zale Corporation. Mr. DiNicola joined Zale Corporation as its Chairman and Chief Executive Officer in April 1994. In July 1999, Mr. DiNicola relinquished his position as Chief Executive Officer of Zale Corporation and as an officer of the company the following year, but remained a member of the board. At the request of the board, he rejoined Zale Corporation in February 2001 as Chairman and Chief Executive Officer. Mr. DiNicola subsequently relinquished his position as Chief Executive Officer of Zale Corporation in August 2002 but retained his position as Chairman of the Board until March 2004. Prior to joining Zale Corporation, Mr. DiNicola served as the Chairman and Chief Executive Officer of the Bon Marché, a division of Federated Department Stores, located in Seattle, Washington. Mr. DiNicola also serves as the Senior Retail Advisor for Apollo Management, L.P. Beginning his retail career in 1972, Mr. DiNicola has also worked for Macy s, May Company and Federated Department Stores. He has held numerous executive positions in buying, merchandising and store operations across the country during his retail career. Mr. DiNicola is a graduate of St. Peter s College in New Jersey and a veteran of the U.S. Army.

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Francis M. Rowan became the Company s Senior Vice President and Chief Financial Officer in April 2006. Mr. Rowan joined Linens in Things, Inc. in 1989 as the Budget Manager. He was promoted in April 1993 to Director of Inventory Control and promoted to Assistant Controller in November 1995, Executive Director in August 1999 and Vice President in August 2000. Most recently, Mr. Rowan served as Divisional Vice President. Mr. Rowan has a Bachelor of Science degree in Accounting from St. Peter s College and a Master of Business Administration degree from Montclair State University.
F. David Coder became the Company s Executive Vice President of Stores in 2005. Mr. Coder joined Linens n Things, Inc. in 1989 as Regional Manager Mid-Atlantic Region. He was promoted to Vice President in 1994, was promoted to Vice President of Stores Eastern Zone in 1995 and was promoted to Senior Vice President, Store Operations in 2001. Prior to joining Linens n Things, Inc. Mr. Coder held various store management positions including Market Manager at Branden s, a Division of

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Dayton-Hudson, and Regional Merchandise Manager at Montgomery Wards. Mr. Coder studied Business Management and Psychology at Anderson College.

Robert Homler became an Executive Vice President, Merchandising in May 2006. Mr. Homler joined Linens n Things, Inc. in April 2006 as Senior Vice President of Marketing. Prior to that, he was Executive Vice President and Chief Operating Officer of GNC, after having served as Chief Merchandising Officer of GNC from February to December 2005. From March 2001 until January 2005, Mr. Homler owned a Coffee Beanery (a gourmet coffee retailer) franchise operation in East Brunswick, New Jersey. From July 1998 to January 2000, Mr. Homler was President of Merchandising and Marketing of Levitz Furniture Corporation. Prior to joining Levitz Furniture Corporation, Mr. Homler was, from January 1994 to June 1998, Executive Vice President of Home Store Operations at Macy s East Division of Federated Department Stores. From 1984 through 1994, Mr. Homler was a General Merchandise Manager of Home Store Operations at various Federated Department Store divisions: A \& S/Jordan Marsh from 1992 until 1994; Rich s Department Stores from 1991 until 1992; and the Bon Marché from 1988 until 1992. From 1984 until 1988, Mr. Homler was Senior Vice President Director of Merchandising for R.H. Macy Corporation where he began his retail career in 1968 as a buyer and merchandiser.

Scott Silver became an Executive Vice President, Merchandising in August 2007. Mr. Silver joined Linens n Things, Inc. in April 2000 as a District Merchandising Manager. He was promoted to Senior Vice President, Merchandising in April 2006 and was promoted to Senior Vice President and General Merchandising Manager in January 2007. Prior to joining Linens n Things, Inc., Mr. Silver held various store management positions at Macy s, Bloomingdales and Le Gourmet Chef. Mr. Silver has a Bachelor of Arts degree in Economics from the State University of New York at Buffalo.

Dr. Joyce F. Brown became a member of the board of directors in June 2006. Dr. Brown is president of the Fashion Institute of Technology ( FIT ), a specialized college of art and design, business, and technology of the State University of New York. Prior to her appointment at FIT in 1998, Dr. Brown was Professor of Clinical Psychology at the Graduate School and University Center of the City University of New York ( CUNY ), where she is currently Professor Emerita. From 1983 to 1992, Dr. Brown served CUNY in a variety of capacities, including acting President of Bernard Baruch College and Vice Chancellor for Urban Affairs and Development. From 1993 to 1994, Dr. Brown served as Deputy Mayor for Public and Community Affairs in the Office of the Mayor of the City of New York. In addition to her position at FIT, Dr. Brown serves as Chief Executive Officer of the Educational Foundation for the Fashion Industries, an advisory and support body to FIT. She is also a director of Polo Ralph Lauren Corporation, an apparel, accessories and home furnishings designer and distributor, and USEC Inc., a global energy company. Dr. Brown earned her doctorate and master s degrees in Counseling Psychology from New York University and her bachelor s degree from Marymount College in Tarrytown, New York. She also received a certificate from the Institute for Educational Management at Harvard University.

Peter P. Copses became a member of the board of directors in February 2006 upon the consummation of the Merger. Mr. Copses co-founded Apollo Management, L.P., one of the Sponsors, in 1990. Mr. Copses was initially an investment banker at Drexel Burnham Lambert Incorporated and subsequently at Donaldson, Lufkin \& Jenrette Securities Corporation, concentrating on the structuring, financing and negotiation of mergers and acquisitions. Mr. Copses is also a director of Claire s Stores, Inc., a specialty retailer of jewelry and accessories, where he also serves as Chairman of the Board, and RBS Global, Inc., a diversified, multi-platform industrial company. Mr. Copses received his Master of Business Administration degree from the Stanford University Graduate School of Business and his Bachelor of Commerce degree from the University of Toronto.

Damian J. Giangiacomo became a member of the board of directors in March 2006. Mr. Giangiacomo is a principal at Apollo Management, L.P., where he has been employed since July 2000. Prior to joining Apollo, Mr. Giangiacomo was an investment banker at Morgan Stanley \& Co. Mr. Giangiacomo received a Bachelor of Business degree in Finance from the University of Notre Dame.

George G. Golleher became a member of the board of directors in March 2006. Since March 2007, Mr. Golleher has served as the Chairman of the Board and Chief Executive Officer of Smart \& Final, Inc., a wholesale and retail food distributor operating on the West Coast. Mr. Golleher was a director of Simon Worldwide, Inc., a promotional marketing company, from September 1999 to April 2006 and was also its Chief Executive Officer from March 2003 to April 2006. From March 1998 to May 1999, Mr. Golleher

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served as President, Chief Operating Officer and director of Fred Meyer, Inc. a food and drug retailer. Prior to joining Fred Meyer, Inc., Mr. Golleher served for 15 years with Ralphs Grocery Company until March 1998, ultimately as the Chief Executive Officer and Vice Chairman of the Board. Mr. Golleher is also a director of Claire s Stores, Inc. and Rite Aid Corporation.

Andrew S. Jhawar became a member of the board of directors in February 2006 upon the consummation of the Merger. Mr. Jhawar is a partner of Apollo Management, L.P., where he has been employed since February 2000. Prior to joining Apollo, Mr. Jhawar was an investment banker at Donaldson, Lufkin \& Jenrette Securities Corporation and, prior to that, at Jefferies \& Company, Inc. where he specialized in leveraged finance. Mr. Jhawar received his Master of Business Administration degree from Harvard University s Graduate School of Business and his Bachelor of Science degree in Economics with a concentration in Finance from the Wharton School of the University of Pennsylvania.

Ron Marshall became a member of the board of directors in August 2007. Mr. Marshall has been a principal of Wildridge Capital Management since 2006. From 1998 to 2006, he served as Chief Executive Officer of Nash Finch Company and was a member of its board of directors. Prior to joining Nash Finch, Mr. Marshall served as Chief Financial Officer of Pathmark Stores, Inc., Dart Group Corporation, Barnes \& Noble Bookstores, Inc., NBI s The Office Place, and Jack Eckerd Corporation. Mr. Marshall is a certified public accountant.

Lee S. Neibart became a member of the board of directors in February 2006 upon the consummation of the Merger. Mr. Neibart has been a Senior Partner of Apollo Real Estate Advisors since 1993 and is a founder of NRDC Real Estate Advisors ( NRDC ). From 1989 to 1993, Mr. Neibart was with the Robert Martin Company, most recently as Executive Vice President and Chief Operating Officer. Robert Martin was a real estate development and management firm with a portfolio of approximately seven million square feet of commercial real estate. Mr. Neibart serves on the Advisory Boards of both The Enterprise Foundation and The Real Estate Institute of New York University. He is also a past President of the New York Chapter of the National Association of Industrial and Office Parks. Mr. Neibart graduated with a Bachelor of Arts degree from the University of Wisconsin and a Master of Business Administration degree from New York University.

Brian Pall became a member of the board of directors on October 20, 2006. Mr. Pall is Managing Director of NRDC, where he has been employed since 2004. Prior to joining NRDC, Mr. Pall spent 17 years with The Great Atlantic and Pacific Tea Company, Inc., where he most recently served as Senior Vice President and Chief Development Officer.

Pamela J. Romano became a member of the board of directors in August 2007. Ms. Romano served as the President and Chief Operating Officer of Friedman s Inc. from 2005 until February 2008. From 1997 to 2005, she served as Group Senior Vice President of Zale Corporation and President of Zales Jewelers, and also ran Zales.com, the company s Internet site. Prior to joining Zales, Ms. Romano held various merchandising positions with Macy s, serving most recently as Vice President of Merchandising for Macy s East Fine and Fashion Jewelry.

## Board Composition

The board of directors is composed of ten directors. Each director serves for annual terms and until his or her successor is elected and qualified. Apollo Management V, L.P. indirectly controls a majority of the common stock of the Company. Pursuant to the stockholders agreement governing ownership of the Company, the Sponsors have the right to appoint all of the members of the Company s board of directors.

## Board Committees

The board of directors has the authority to appoint committees to perform certain management and administration functions. The board of directors has provided for an audit committee and a compensation committee.

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## Audit Committee

The audit committee is currently comprised of Messrs. Copses (chairman), Giangiacomo and Marshall. The audit committee is responsible for reviewing and monitoring the Company s accounting controls and internal audit functions and recommending to the board of directors the engagement of its outside auditors. The audit committee meets regularly with management, without the Company s independent registered public accounting firm present, to discuss management $s$ evaluations of the performance of the independent auditors. The audit committee also meets regularly with internal audit personnel to discuss the Company sinternal audit process and the results of ongoing or recently completed internal audits.

The board of directors has determined that Mr. Copses is an audit committee financial expert within the meaning of SEC regulations. Of the three members of the audit committee, only Mr. Marshall is an independent director; Messrs. Copses and Giangiacomo are not independent directors because of their affiliations with the Sponsors.

## Compensation Committee

The members of the compensation committee are Messrs. Jhawar (chairman), Pall and Golleher. The compensation committee reviews and either approves, on behalf of the board of directors, or recommends to the board of directors for approval the annual salaries and other compensation of its executive officers and individual stock and stock option grants. The compensation committee also provides assistance and recommendations with respect to the Company s compensation policies and practices and assists with the administration of its compensation plans.

## Code of Ethics

The board of directors has adopted a code of ethics that applies to the Company s chief executive officer and senior financial officers. A waiver from any provision of the code of ethics may only be granted by the audit committee. In addition, Linens n Things, Inc. has adopted a Code of Business Conduct and Ethics applicable to all employees, officers and directors.

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## Item 11. Executive Compensation

## Compensation Discussion and Analysis

## Overview

The compensation committee of the Company s board of directors is empowered to review and approve the annual compensation and compensation structure for the Company s executive officers and management compensation generally. The Company sexecutive officers are the Chairman and Chief Executive Officer, the Senior Vice President and Chief Financial Officer, the Executive Vice President of Store Operations and the two Executive Vice Presidents, Merchandising. Each of the executive officers is employed by the Company s wholly owned subsidiary, Linens n Things, Inc. ( LNT ). The board of directors and compensation committee of each of the Company and LNT have the same composition.

The primary objective of the Company s compensation program, including compensation of executives, is to attract and retain qualified, energetic associates who are enthusiastic about the Company s mission and culture. A further objective of the Company s compensation program is to provide incentives and to reward each associate for their contribution to the Company. In addition, the Company strives to promote an ownership mentality among key leadership and the Company s board of directors. Finally, the Company intends for its compensation structure to be perceived as fair to associates, stockholders and noteholders.

The Company s compensation program is designed to reward each associate sindividual contribution to the Company, incentivize each associate s future performance and recognize the Company s growth and financial performance. The Company s compensation structure, including executive compensation, was reviewed and restructured in 2006 following the Company s acquisition of LNT in February 2006. Executive compensation is then reviewed on at least an annual basis. The compensation committee considers numerous factors, including the associates experience in conjunction with the level and complexity of the position. Regarding the compensation program and structure generally and all aspects of executive compensation, management provides recommendations to the compensation committee; however, the compensation committee does not delegate any of its functions to others in setting executive compensation. The compensation committee is also responsible for reviewing and making recommendations to the board of directors regarding director compensation. The Company does not currently engage any consultant related to executive or director compensation matters.

## Elements of the Company s Executive Compensation

Annual executive officer compensation consists of the following components: base salary; annual performance bonus; stock options; and certain benefits. The compensation committee intends to set executive cash compensation at a level to attract and retain a strong motivated leadership team, but not so high that it creates a negative perception with the Company s associates generally, noteholders or stockholders. Annual incentive compensation is included to reward executives for the Company s growth and financial performance based on achievement of criteria established by the Chairman and approved by the compensation committee.

Each of the Company s executive officers receives stock option grants under the Linens Holding Co. Stock Option Plan. All of the Company s associates are eligible for stock option grants, which recognize and incentivize performance. The stock option plan was established in 2006
following the acquisition and grants were made to associates at the position of buyer and above. The compensation committee considers management s recommendation for annual stock option grants to the executive officers and other associates and for grants related to promotions and new hires. Since the inception of the stock option plan, approximately $52 \%$ of the stock options granted under the stock option plan have been granted to associates who are not executive officers (as adjusted to take into account forfeited options). With respect to grants in the year ended December 29, 2007, that percentage was $82 \%$. The Company

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believes that through its broad-based plan, the economic interests of the Company s associates, including its executives, are more closely aligned to ownership interests.

The Company provides only limited benefits to its executive officers and senior vice presidents, including medical and dental insurance (expense shared by the Company and the executive), long-term disability insurance (executive s expense), life insurance (basic policy at Company expense and additional coverage available at executive $s$ expense), cellular telephone and service needed with the performance of the executive $s$ responsibilities (Company expense), specified financial planning services (Company expense) and 401(k) Plan matching contributions (Company expense). The Company s more highly compensated associates are also eligible to participate in the Company s deferred compensation plan, although none of the executive officers are currently participating in the plan. Under certain circumstances, management may recommend and the compensation committee may approve more limited benefits or additional benefits, such as relocation expenses for new executives.

## Stock Option Grants

The compensation committee intends for stock option grants generally to be considered on an annual basis, except for new hires, promotions and special performance recognition. The compensation committee adopted a formal stock option administration policy in February 2008 that provides, among other things, that grants other than annual grants will be considered on a quarterly basis by the compensation committee. Stock option grants are recommended to the compensation committee by management, but all grants must be approved by the compensation committee. Stock option grants may be approved by the compensation committee at in-person or telephonic meetings or by unanimous written consents. The date of grant is established based on the date of the meeting or, with respect to written consents, the date the last signature of the compensation committee members is obtained.

The compensation committee sets the exercise price per share for stock option grants at an amount greater than or equal to the fair market value per share of the Company s common stock. Since the Company s common stock is not publicly traded, the compensation committee s determination is based on information provided by management and reviewed and approved by the compensation committee. In 2006 , the exercise price for stock option grants was determined by reference to the purchase price paid by the Company for the February 2006 acquisition of LNT, which was calculated as $\$ 50$ per share of common stock. The compensation committee has continued to use $\$ 50$ per share as the option exercise price and believes, based upon information provided by management, that $\$ 50$ per share is greater than or equal to the fair market value per share of the common stock.

The compensation committee does not delegate any function of the stock option grants, and executives are not treated differently from other associates.

## How the Company Chooses Amounts and/or Formulas for Each Element

Each executive $s$ current and prior compensation is considered in setting future compensation. In addition, the Company reviews the compensation practices of other companies. Base salary amounts are determined by complexity and level of position as well as market comparisons. Base salaries for executive officers and other senior management are reviewed by management and the compensation committee on at least an annual basis, and the compensation committee may approve increases in base salary. Each year, the compensation committee completes and approves an annual compensation review based on the prior year s performance. The table below reflects base salary increases approved for the Company s executive officers in May 2007 and March 2008:

## Amount of Base Salary Increase

| Executive Officer | May 2007 |  | March 2008 |  | Current Base Salary |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DiNicola | \$ |  | \$ |  | \$ | 1,350,000 |
| Rowan | \$ | 25,000 | \$ | 25,000 | \$ | 300,000 |
| Coder | \$ | 25,000 | \$ | 15,000 | \$ | 440,000 |
| Homler | \$ | 25,000 | \$ |  | \$ | 425,000 |
| Silver(1) | \$ | 15,000 | \$ | 10,000 | \$ | 410,000 |

(1) The May 2007 increase for Mr. Silver was before his appointment to an executive officer position. Mr. Silver s base salary was subsequently increased to $\$ 400,000$ in connection with his appointment as an Executive Vice President, Merchandising in August 2007. Mr. Silver s initial base salary as an executive officer was based on the initial base compensation level for the Company sother executive vice presidents.

The base salary increases were based on a review of the executives skills and experience and for competitive reasons in order to retain the executives. Based on their base salary level, management did not recommend increases for Mr. DiNicola in May 2007 or March 2008 or for Mr. Homler in March 2008.

The executive officers are entitled to certain annual performance bonuses pursuant to the terms of their employment agreements. See Summary Compensation Table Employment Agreements below. Each executive officer has a target annual bonus expressed as a percentage of his annual base salary. The respective percentages are determined by position and level of responsibility. The Company s Chairman of the Board and Chief Executive Officer has a target annual bonus of $100 \%$ of his annual base salary if LNT exceeds sales, EBITDA and cash generation goals based on levels to be determined by the LNT board of directors or compensation committee for the applicable year. Based on their employment agreements, the other executive officers have target annual bonuses of $40 \%$ (for the Company s Chief Financial Officer) or $50 \%$ of annual base salary; however, the bonus amount is to be determined by the LNT board or compensation committee in its sole discretion.

No annual performance bonuses were paid with respect to the year ended December 30, 2006.

In May 2007, the compensation committee approved a 2007 Bonus Plan recommended by management, which included incentive compensation potential for the named executive officers at the following levels:

- First threshold $25 \%$ of target based on achieving $83 \%$ of budgeted EBITDA.
- Second threshold $50 \%$ of target based on achieving $90 \%$ of budgeted EBITDA.
- Third threshold $75 \%$ of target based on achieving $97 \%$ of budgeted EBITDA.
- Target $100 \%$ of target based on achieving $100 \%$ of budgeted EBITDA.
- Maximum $150 \%$ of target based on achieving $103 \%$ of budgeted EBITDA.

In connection with the 2007 Bonus Plan and its 2007 annual compensation review, the compensation committee increased the target annual bonus for the Chief Financial Officer to $50 \%$ to match the other named executive officers, excluding the Chairman of the Board and Chief Executive Officer.

No annual performance bonuses were paid with respect to the year ended December 29, 2007, because the Company did not achieve the first threshold level of $83 \%$ of budgeted EBITDA.

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In February 2008, the compensation committee approved a 2008 Bonus Plan recommended by management, which includes incentive compensation potential for the named executive officers at the following levels:

- First threshold $25 \%$ of target based on achieving $67 \%$ of budgeted EBITDA.
- Second threshold $50 \%$ of target based on achieving $73 \%$ of budgeted EBITDA.
- Third threshold $75 \%$ of target based on achieving $87 \%$ of budgeted EBITDA.
- Target $100 \%$ of target based on achieving $100 \%$ of budgeted EBITDA.

The Company s bonus plans have been based on achieving $100 \%$ of budgeted EBITDA, and management and the compensation committee believe that achieving budgeted EBITDA is the appropriate level for paying $100 \%$ of the target bonus. They also believe, however, that there is a need for appropriate incentive compensation at thresholds below budgeted EBITDA. In connection with the 2007 Bonus Plan, management and the compensation committee believed that while achieving $100 \%$ of budgeted EBITDA in fiscal year 2007 was possible, it presented a significant challenge for the named executive officers and the Company. Ultimately, it was not achieved. Similarly, with the 2008 Bonus Plan, management and the compensation believe that achieving $100 \%$ of budgeted EBITDA again presents a significant challenge. Recognizing that incentive compensation was not paid in fiscal 2006 or fiscal 2007 and based upon a desire to have incentive compensation be perceived as more achievable, the 2008 Bonus Plan reflects lower percentages of budgeted EBITDA for the first, second and third thresholds.

The Company does not disclose its internal budget for results of operations, including budgeted EBITDA. Budgeted EBITDA is confidential financial information of the Company, and the Company believes that its disclosure would cause the Company competitive harm by disclosing to competitors a key element of its internal projections.

Stock option grant awards are determined in accordance with performance and level of position based on management s recommendations to the compensation committee. Executive officers and other associates are eligible to be considered for stock option grants at the time of hiring, in connection with promotions, and as part of an annual compensation review.

Each of the stock option grants are granted under the Linens Holding Co. Stock Option Plan and are divided equally between a time option and a performance option. The stock options expire seven years after the date of grant. The time options become vested and exercisable in four equal installments based on the anniversary of the date of grant or the anniversary of a designated date. The performance option provides that if on any Measurement Date, the Value Per Share equals or exceeds the Target Stock Price (as such terms are defined in the option grant letter), then the performance option will vest and become exercisable in two equal annual installments on each of the first two anniversaries of the Measurement Date, subject to acceleration in the event of a change in control or a specified liquidity event, as set forth in the option grant letter. Prior to a qualified initial public offering, with gross proceeds to the Company of not less than $\$ 150.0$ million, a Measurement Date is the end of a fiscal quarter beginning with or following December 31, 2007. Prior to a qualified initial public offering, Value Per Share is the Company s
Net Equity Value divided by the number of fully diluted shares. Net Equity Value is calculated as the sum of (1) 7.5 times the Company s EBITDA for the four fiscal quarters ending on the Measurement Date, (2) the sum of all cash and cash equivalents and the aggregate exercise price of all outstanding options or warrants to purchase shares of the Company s common stock, less (3) the Company s debt as of the Measurement Date. Upon a defined liquidity event, Value Per Share is the price per share realized by the Company s principal stockholder. The Target Stock Price means $\$ 50.00$ compounded at an annual rate of $25 \%$ from February 14, 2006 to the Measurement Date.

Accounting and Tax Considerations

The Company s stock option grant policies have been impacted by the implementation of SFAS No. 123 (Revised 2004), which it adopted on January 1, 2006. The Company is required to recognize compensation expense in its consolidated statements of operations related to the fair value of its employee

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stock-based options. The Company uses the Monte Carlo simulation option-pricing model for estimating the fair value of performance-based options and the Black-Scholes option pricing model for time-based options issued under its stock option plan. Both models include various assumptions, including the expected life of stock options, the expected volatility and the expected risk-free interest rate. These assumptions reflect the Company s best estimates, but they involve inherent uncertainties based on certain conditions generally outside the control of the Company. As a result, if other assumptions had been used, total stock-based compensation cost, as determined in accordance with SFAS No. 123 (Revised 2004) could have been materially impacted. Furthermore, if the Company uses different assumptions for future grants, stock-based compensation cost could be materially impacted in future periods.

Under SFAS No. 123 (Revised 2004), the Company is also required to record stock-based compensation expense, net of estimated forfeitures. The Company s forfeiture rate assumption used in determining its stock-based compensation expense is estimated primarily based upon historical data. The actual forfeiture rate could differ from these estimates.

The Company has structured its compensation program to comply with Internal Revenue Code Sections 162(m) and 409A. Under Section 162(m) of the Internal Revenue Code, a limitation was placed on tax deductions of any publicly-held corporation for individual compensation to certain executives of such corporation exceeding $\$ 1,000,000$ in any taxable year, unless the compensation is performance-based. The Company has no individuals with non-performance based compensation paid in excess of the Internal Revenue Code Section $162(\mathrm{~m})$ tax deduction limit. If an executive is entitled to nonqualified deferred compensation benefits that are subject to Section 409A, and such benefits do not comply with Section 409A, then the benefits are taxable in the first year they are not subject to a substantial risk of forfeiture. In such case, the executive is subject to regular federal income tax, interest and an additional federal income tax of $20 \%$ of the benefit includible in income.

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## Summary Compensation Table

The following table sets forth information with respect to compensation for the fiscal years ended December 30, 2006 and December 29, 2007 with respect to each of the Company s executive officers, including the Company s principal executive officer and principal financial officer. The listed persons are referred to in this Item 11 as the named executive officers.

(1) The 2007 Bonus amounts reflect discretionary retention bonuses paid to Mr. Rowan and Mr. Silver in January 2007 pursuant to March 2006 letter agreements with LNT. The retention bonuses were payable on January 1, 2007 contingent upon the named executive officer remaining active with LNT until January 1, 2007. The 2006 Bonus amounts reflect transaction incentive bonuses paid upon consummation of the acquisition of LNT in February 2006.
(2) Reflects portion of grant date fair value reported in the Company s consolidated financial statements for the year ended December 29, 2007, in accordance with SFAS 123R, with respect to 2007 stock option grants to the named executive officers and the additional grant date fair value recognized in fiscal 2007 with respect to 2006 stock option grants. See Note (13) to the Company s consolidated financial statements included in this report regarding the related valuation assumptions.
(3) Includes perquisites, tax reimbursements and equity distributions received by the named executive officers and employer $401(\mathrm{k})$ Plan contributions and the imputed value of life insurance premiums paid on behalf of the named executive officers, in each case in the fiscal year indicated, as follows:

| Item | DiNicola |  | Rowan |  | Coder |  | Homler |  | Silver |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Car allowance (perquisite) (a) |  |  |  |  |  |  |  |  |  |  |
| 2007 | \$ | 51,152 | \$ |  | \$ |  | \$ |  | \$ |  |
| 2006 | \$ | 33,431 | \$ |  | \$ |  | \$ |  |  |  |
| Financial planning (perquisite) |  |  |  |  |  |  |  |  |  |  |
| 2007 | \$ |  | \$ | 14,550(b) | \$ | 8,000 | \$ | 4,226 | \$ |  |
| 2006 | \$ |  | \$ |  | \$ | 8,000 | \$ |  |  |  |
| Executive relocation (perquisite) (c) |  |  |  |  |  |  |  |  |  |  |
| 2007 | \$ | 5,059 | \$ |  | \$ |  | \$ | 16,800 | \$ |  |
| 2006 | \$ | 688,479 | \$ |  | \$ |  | \$ | 76,211 |  |  |
| Tax reimbursement (d) |  |  |  |  |  |  |  |  |  |  |
| 2007 | \$ | 3,422 | \$ | 7,313 | \$ | 4,021 | \$ | 8,664 | \$ |  |
| 2006 | \$ | 566,303 | \$ |  | \$ | 4,021 | \$ | 92,947 |  |  |
| Insurance premiums |  |  |  |  |  |  |  |  |  |  |
| 2007 | \$ | 11,485 | \$ | 403 | \$ | 663 | \$ | 2,917 | \$ | 603 |
| 2006 | \$ | 5,898 | \$ | 102 | \$ | 267 | \$ | 1,904 |  |  |
| Employer 401(k) contribution |  |  |  |  |  |  |  |  |  |  |
| 2007 | \$ | 15,500 | \$ | 11,139 | \$ | 10,510 | \$ |  | \$ | 15,570 |
| 2006 | \$ |  | \$ | 7,784 | \$ | 10,077 | \$ |  |  |  |
| Equity distribution (e) |  |  |  |  |  |  |  |  |  |  |
| 2007 | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  |
| 2006 | \$ |  | \$ | 92,225 | \$ | 492,949 | \$ |  |  |  |

(a) The total perquisites for each named executive officer are reflected in the following table:

|  | 2007 |  | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: | ---: |
|  | $\$$ | 56,211 | $\$$ |
| DiNicola | $\$$ | 14,550 | $\$$ |
| Rowan | $\$$ | $8,000 \$$ | 721,910 |
| Coder | $\$$ | $21,026 \$$ | 176,211 |
| Homler | $\$$ |  |  |
| Silver |  |  |  |

(b) This amount includes a $\$ 4,050$ reimbursement received in January 2007 for financial planning services in fiscal 2006, which was previously reported as received in fiscal 2006.
(c) Reflects relocation reimbursement related to sale and purchase of home and moving expenses.
(d) For Mr. DiNicola, reflects reimbursement of taxes on relocation reimbursement. For Mr. Rowan and Mr. Coder, reflects reimbursement of taxes on financial planning services reimbursement. For Mr. Homler, reflects reimbursement of taxes (1) on relocation reimbursement of \$6,540 in fiscal 2007 and $\$ 92,947$ in fiscal 2006 and (2) on financial planning services reimbursement of $\$ 2,124$ in fiscal 2007.
(e) Reflects equity distribution in connection with the acquisition of LNT in February 2006.
(4) Mr. DiNicola became the Company s Chairman of the Board and Chief Executive Officer on February 14, 2006. Salary amount includes director fees in 2007 of $\$ 50,500$ and in 2006 of $\$ 32,000$. Also, Option Awards amount includes value of director options granted on June 13, 2006. See Director Compensation below.
(5) Mr. Rowan became the Company s Senior Vice President and Chief Financial Officer on April 28, 2006 and was an employee of LNT throughout 2006.
(6) Mr. Homler became an Executive Vice President, Merchandising of the Company on May 5, 2006.
(7) Mr. Silver became an Executive Vice President, Merchandising of the Company on August 2, 2007 and previously served as Senior Vice President, Merchandising since April 2006.

## Employment Agreements

LNT entered into an employment agreement with each of the current executive officers in the fiscal year ended December 30, 2006. LNT entered into an amended and restated employment agreement with Mr. Silver effective January 1, 2007 and a further amended and restated employment agreement effective August 2, 2007 when he was promoted to Executive Vice President, Merchandising. The following summarizes the principal terms of the current employment agreements.

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The initial term of employment for Mr. DiNicola and Mr. Silver continues until December 31, 2008. The initial employment term for each of Mr. Rowan, Mr. Coder and Mr. Homler continues until December 31, 2007. Each of the employment terms is subject to automatic one-year renewals unless LNT or the executive provides one-year advance notice of an election not to renew the term. The employment terms for Mr. Rowan, Mr. Coder and Mr. Homler were automatically extended to December 31, 2008, effective as of January 1, 2007. In addition, notice of non-renewal was not given to any of the named executive officers on or before December 31, 2007. The employment term for each officer was, therefore, automatically extended for one additional year, to December 31, 2009, effective as of January 1, 2008.

The employment agreements provide for payment of an annual base salary that will be reviewed on an annual basis by LNT s compensation committee. The current annual base salaries are $\$ 1,350,000$ for Mr. DiNicola, $\$ 300,000$ for Mr. Rowan, $\$ 440,000$ for Mr. Coder, $\$ 425,000$ for Mr. Homler and $\$ 410,000$ for Mr. Silver.


#### Abstract

The executives are entitled to certain annual performance bonuses pursuant to the terms of their employment agreements. Mr. DiNicola has a target annual bonus of $100 \%$ of his annual base salary if LNT exceeds sales, EBITDA and cash generation goals based on levels to be determined by the LNT compensation committee for the applicable year. Mr. Rowan, Mr. Coder, Mr. Homler and Mr. Silver are eligible for annual performance bonuses in an amount to be determined by the LNT compensation committee in its sole discretion for the applicable year. Pursuant to the respective employment agreements, the target annual bonus is $40 \%$ of annual base salary for Mr. Rowan and $50 \%$ of annual base salary for each of Mr. Coder, Mr. Homler and Mr. Silver. In connection with the adoption of the 2007 Bonus Plan, the target annual bonus for Mr. Rowan was increased to $50 \%$ of annual base salary.


The employment agreements generally provide for the executives to participate in and receive benefits under any benefit plans, arrangements or policies made available by LNT to its employees generally and certain specified benefits, including health insurance, prescription drug coverage, dental insurance, long-term disability insurance, life insurance, cellular telephone and service and annual financial planning services. In addition, Mr. DiNicola and Mr. Homler were each entitled to relocation expenses, including moving expenses and certain expenses in connection with the sale of an existing home and purchase of a new home, as well as reimbursement for income taxes incurred as result of such payments. Mr. DiNicola is also entitled to transportation between the Company s headquarters and his permanent or temporary residence in the New York City area or a New York City area airport. If he does not utilize this benefit, he is entitled to equivalent cash compensation.

Each of the employment agreements also includes customary covenants including noncompetition, confidentiality and nondisclosure and nonsolicitation of employees.

In addition to employment agreements, Mr. Rowan and Mr. Silver were each party to a March 2006 letter agreement with LNT prior to becoming an executive officer. The letter agreements provided for the payment of discretionary retention bonuses of $\mathbf{\$ 1 5 , 0 0 0}$ to Mr. Rowan and $\mathbf{\$ 5 0 , 0 0 0}$ to Mr. Silver contingent upon the officers remaining active with LNT until January 1, 2007. The retention bonuses were paid in January 2007.

## Grants of Plan-Based Awards

The following table sets forth certain information with respect to stock options granted during the fiscal year ended December 29, 2007 to each of the named executive officers.

| Name | Estimated Future Payouts Undestimated Future Payouts Under Non-Equity Incentive Plan Awandquity Incentive Plan Awards |  |  |  |  |  |  | All Other Stock Awards: Number of Shares of Stock or Units (\#) | All Other Option Awards: Number of Securities <br> Underlying Options (\#) (1) | Exercise or Base Price of Option Awards (\$/ Sh) |  | Grant Date <br> Fair <br> Value of Stock and Option Awards (\$) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Grant <br> Date |  | Target <br> (\$) | Maximum (\$) | Threshold <br> (\#) | Target <br> (\#) | Maximum (\#) |  |  |  |  |  |  |
| Francis M. Rowan | 4/11/2007 | \$ | \$ | \$ |  |  |  |  | 5,000 | \$ | 50.00 | \$ | 45,850 |
| F. David Coder | 4/11/2007 | \$ | \$ | \$ |  |  |  |  | 10,000 | \$ | 50.00 | \$ | 91,700 |
| Robert Homler | 4/11/2007 | \$ | \$ | \$ |  |  |  |  | 10,000 | \$ | 50.00 | \$ | 91,700 |
| Scott Silver | 1/24/2007 | \$ | \$ | \$ |  |  |  |  | 5,000 | \$ | 50.00 | \$ | 50,550 |
|  | 8/7/2007 | \$ | \$ | \$ |  |  |  |  | 10,000 | \$ | 50.00 | \$ | 84,150 |

(1) The stock options were granted under the Linens Holding Co. Stock Option Plan and are equally divided between a time option and a performance option. The stock options expire seven years after the date of grant. Each time option becomes vested and exercisable in four equal installments based on the anniversary of the date of grant. Each performance option provides that if on any Measurement Date, the Value Per Share equals or exceeds the Target Stock Price (as such terms are defined in the option grant letter), then the performance option will vest and become exercisable in two equal annual installments on each of the first two anniversaries of the Measurement Date, subject to acceleration in the event of a change in control or a specified liquidity event. Prior to a qualified initial public offering, a Measurement Date is the end of a fiscal quarter beginning with or following December 31, 2007. The Target Stock Price means \$50, compounded at an annual rate of $25 \%$ from February 14, 2006 to the Measurement Date. None of the performance options vested in the year ended December 29, 2007.

## Outstanding Equity Awards at Fiscal Year-End

The following table sets forth certain information regarding exercisable and unexercisable stock options granted to the named executive officers and held as of December 29, 2007, the end of the fiscal year. No stock options were exercised in the 2007 fiscal year.

| Option Awards | Stock Awards |  |
| :---: | :---: | :---: |
|  | Equity | Equity <br> Incentive <br> Plan |
| Equity | Incentive | Awards: |
| Incentive |  |  |

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## Director Compensation

The following table sets forth information with respect to compensation for each of the Company s directors for the fiscal year ended December 29, 2007.

(1) Reflects grant date fair value reported in the Company s consolidated financial statements for the year ended December 29, 2007, in accordance with SFAS 123R, with respect to 2007 stock option grants to the listed directors. Since the stock options are fully exercisable upon grant, these amounts represent the total grant date fair value. See Note (13) to the Company s consolidated financial statements included in this report regarding the valuation assumptions with respect to the amounts shown. None of the options granted to current or former directors were exercised in the fiscal year ended December 29, 2007 and were held by the listed current or former directors as of December 29, 2007.
(2) The amounts reflected in the table above for Mr. DiNicola are also included in the Summary Compensation Table under Salary. See Summary Compensation Table above.
(3) Resigned as a director of the Company effective August 17, 2007.
(4) Appointed as a director of the Company effective August 20, 2007.

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## Post Termination Payments and Benefits

Pursuant to their respective employment agreements with LNT, each of the executive officers is entitled to specified severance compensation in the event of a termination of employment by LNT without cause or by the executive officer for good reason. In either case, the executive officer is entitled to continued payments of base salary and benefits for the remainder of the term, but no less than two years if the termination occurs during the six-month period following a change in control (as defined in the employment agreement). In addition, the executive officer will be entitled to payment of a prorated share of the annual performance bonus based on the period of actual employment during the year. With respect to Mr. DiNicola, the prorated bonus payment will be made provided that bonus targets are met for the year of such termination. With respect to the other executive officers, the prorated bonus payments are subject to the discretion of LNT s board of directors or compensation committee. Upon such a termination, all unvested stock options will terminate and the executive will be entitled to exercise vested options for a specified period following the termination. For Mr. DiNicola, the period is 180 days; for the other executive officers, it is 90 days. In addition to any other severance, Mr. Homler is entitled to the continuation of the fringe benefits available to him immediately prior to the termination for as long as he continues to receive payments of base salary post-termination.

Pursuant to his employment agreement, upon the occurrence of a change of control, all of Mr. DiNicola s outstanding options will become fully exercisable, provided that any performance option shall not vest solely because of a change of control. In addition, the option grant letters for each of the executive officers provide that their time options will become fully exercisable immediately prior to a change of control, but that vesting will not be accelerated for any performance option unless the change of controls occurs after a measurement date (as defined in the grant letter).

The employment agreements further provide that if any payment to the executive would be subject to or result in the imposition of the excise tax imposed by Section 4999 of the Internal Revenue Code of 1986, then the amount of such payments shall be reduced to the highest amount that may be paid by LNT without subjecting such payment to the excise tax. The executive will have the right to designate those payments or benefits that will be reduced or eliminated. Notwithstanding the foregoing, in the employment agreements for Mr. DiNicola and Mr. Homler, the reduction will not apply if the executive would, on a net after-tax basis, receive less compensation than if the payment were not so reduced. All determinations with regard to such excise tax and any reduction in connection with payments to the executive shall be made by a nationally recognized accounting firm that acts as LNT s outside auditors at the time of such determination.

Upon termination of employment because of death or disability, the executive (or his estate) will be entitled to the executive s current base salary (less any payments made under Company-sponsored disability benefit plans) for the remainder of the employment period, plus payment of a prorated share of the annual performance bonus based on the period of actual employment during the year. With respect to Mr. DiNicola, the prorated bonus payment will be made provided that bonus targets are met for the year of such termination. With respect to the other executive officers, the prorated bonus payments are subject to the discretion of LNT s board of directors or compensation committee. Stock options that are not exercisable as of the date of termination because of death or disability will expire, and options which are exercisable as of such date will remain exercisable for a 180-day period. In the event of Mr. DiNicola s termination because of death or disability, all of his outstanding options will become fully exercisable.

Upon a termination of employment, if any of the named executive officers other than Mr. DiNicola own shares of common stock of the Company, the shares are subject to repurchase by LNT or its designee for a period of 180 days ( 270 days upon termination because of death or disability) following the termination based on fair value as determined by the LNT board of directors.

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The following tables summarize the value of the compensation that the executive officers would receive if they had terminated employment on December 29, 2007 under the circumstances shown. The tables exclude (1) amounts accrued through December 29, 2007 that would be paid in the normal course of continued employment, such as accrued but unpaid salary, and (2) vested account balances under the LNT 401(k) Plan that are generally available to all of LNT s salaried employees. No annual performance bonuses were paid with respect to the year ended December 29, 2007.

| Name | Benefit |  | Before Change in Control Termination w/o Cause or for Good Reason (1) |  | After Change in Control Termination w/o Cause or for Good Reason |  | Voluntary Termination |  | Death (1) |  | ability (1) |  | ge in trol |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Robert J. DiNicola | Continued base salary | \$ | 1,350,000 | \$ | 2,700,000 | \$ | \$ | \$ | 1,350,000 | \$ | 1,350,000 | \$ |  |
|  | Continued fringe benefits | \$ |  | \$ |  | \$ | \$ | \$ |  | \$ |  | \$ |  |
|  | Acceleraton of vesting of stock options | \$ |  | \$ | 1,371 | \$ | \$ | \$ | 1,371 | \$ | 1,371 | \$ | 1,371 |
| Francis M. <br> Rowan | Continued base salary | \$ | 275,000 | \$ | 550,000 | \$ | \$ | \$ | 275,000 | \$ | 275,000 | \$ |  |
|  | Continued fringe benefits | \$ |  | \$ |  | \$ | \$ | \$ |  | \$ |  | \$ |  |
|  | Acceleraton of vesting of stock options | \$ |  | \$ | 2 | \$ | \$ | \$ |  | \$ |  | \$ | 2 |
| F. David Coder | Continued base salary | \$ | 425,000 | \$ | 850,000 | \$ | \$ | \$ | 425,000 | \$ | 425,000 | \$ |  |
|  | Continued fringe benefits | \$ |  | \$ |  | \$ | \$ | \$ |  | \$ |  | \$ |  |
|  | Acceleraton of vesting of stock options | \$ |  | \$ | 6 | \$ | \$ | \$ |  | \$ |  | \$ | 6 |
| Robert <br> Homler | Continued base salary | \$ | 425,000 | \$ | 850,000 | \$ | \$ | \$ | 425,000 | \$ | 425,000 | \$ |  |
|  | Continued fringe benefits | \$ | 9,796 | \$ | 9,796 | \$ | \$ | \$ |  | \$ |  | \$ |  |
|  | Acceleraton of vesting of stock options | \$ |  | \$ | 6 | \$ | \$ | \$ |  | \$ |  | \$ | 6 |
| Scott Silver | Continued base salary | \$ | 400,000 | \$ | 800,000 | \$ | \$ | \$ | 400,000 | \$ | 400,000 | \$ |  |
|  | Continued fringe benefits | \$ |  | \$ |  | \$ | \$ | \$ |  | \$ |  | \$ |  |
|  | Acceleraton of vesting of stock options | \$ |  | \$ | 9 | \$ | \$ | \$ |  | \$ |  | \$ | 9 |

(1) As of December 29, 2007, the remaining employment term for each named executive officer was approximately one year, until December 31, 2008, and the continued base salary amounts shown in these columns reflect one year of continued base salary. As discussed above under Summary Compensation Table Employment Agreements, the employment agreement for each named executive officer provides for automatic one-year renewals unless LNT or the executive provides one-year advance notice of an election not to renew the term. Notice of non-renewal was not given to any of the named executive officers on or before December 31, 2007. The employment term for each officer was, therefore, automatically extended for one additional year, to December 31, 2009, effective as of January 1, 2008. If the information in the table above had been provided as of January 1, 2008, the continued base salary amounts in these columns would have reflected two years of continued base salary because of the one-year extension of the employment term.

## Compensation Committee Report

The compensation committee of the board of directors of the Company oversees the compensation program of the Company on behalf of the board of directors. In fulfilling its oversight responsibilities, the compensation committee reviewed and discussed with management of the Company the Compensation Discussion and Analysis included in this report.

In reliance on this review and discussion, the compensation committee recommended to the board of directors that the Compensation Discussion and Analysis be included in this report to be filed with the SEC.

Members of the Compensation Committee:

Andrew S. Jhawar, Chairman

George Golleher
Brian H. Pall

This Compensation Committee Report shall not be deemed to be incorporated by reference by any general statement incorporating by reference this annual report into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, and shall not otherwise be deemed filed under such acts.

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## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The following table sets forth, as of March 1, 2008 (the Ownership Date ), the number of shares of the Company s common stock beneficially owned by (1) each person or group known by the Company to own beneficially more than $5 \%$ of the outstanding shares of common stock, (2) each director, (3) each of the named executive officers and (4) all directors and executive officers as a group.

Unless otherwise indicated in the footnotes to the table, and subject to community property laws where applicable, the following persons have sole voting and investment control with respect to the shares beneficially owned by them. In accordance with SEC rules, if a person has a right to acquire beneficial ownership of any shares of Common Stock, on or within 60 days of the Ownership Date, upon exercise of outstanding options or otherwise, the shares are deemed beneficially owned by that person and are deemed to be outstanding solely for the purpose of determining the percentage of the Company s shares that person beneficially owns. These shares are not included in the computations of percentage ownership for any other person.

| Name of Beneficial Owner(1) | Number of <br> Shares | Percentage |
| :--- | ---: | ---: |
| Linens Investors, LLC(2) | $12,960,000$ | $99.6 \%$ |
| Robert J. DiNicola(3)(4) | 155,486 | $1.2 \%$ |
| Francis M. Rowan(5) | 4,375 | $*$ |
| F. David Coder(3)(6) | 13,500 | $*$ |
| Robert Homler(7) | 7,500 | $*$ |
| Joyce F. Brown(8) | 5,000 | $*$ |
| Peter P. Copses(9) | $12,965,000$ | $99.6 \%$ |
| Damian J. Giangiacomo(8) | 5,000 | $*$ |
| George G. Golleher(3)(10) | 25,000 | $*$ |
| Andrew S. Jhawar(9) | $12,965,000$ | $99.6 \%$ |
| Ron Marshall(8) | 5,000 | $*$ |
| Lee S. Neibart(8)(11) | 5,000 | $*$ |
| Brian H. Pall(8)(11) | 5,000 | $*$ |
| Pamela J. Romano(8) | 5,000 | $*$ |
| Scott Silver $(12)$ | 5,625 | $*$ |
| All officers and directors as a group (14 persons)(13) | $13,211,486$ | $100.0 \%$ |

* Less than $1 \%$ of the outstanding shares.
(1) The address of Linens Investors, LLC ( Linens Investors ) is c/o Apollo Management V, L.P., 10250 Constellation Boulevard, Los Angeles, California 90067. The address of each named executive officer, Dr. Brown, Mr. Golleher, Mr. Marshall and Ms. Romano is c/o Linens n Things, Inc., 6 Brighton Road, Clifton, New Jersey 07015. The address for each of Messrs. Copses, Jhawar and Giangiacomo is c/o Apollo Management V, L.P., 10250 Constellation Boulevard, Los Angeles, California 90067. The address for each of Messrs. Neibart and Pall is c/o NRDC Real Estate Advisors I LLC, 3 Manhattanville Road, Purchase, New York 10577.
(2) Linens Investors is the Company s principal stockholder. Linens Investors is a special purpose entity that was created in connection with the Merger and is controlled by Apollo Linens Investors, LLC and its affiliates (Apollo Linens Investors ) which, together with NRDC Real Estate Advisors I LLC and Silver Point Capital Fund Investments LLC, and their respective affiliates, own all of the membership interests of Linens Investors. Apollo Management V, L.P. ( Apollo Management V ) is the manager of Linens Investors and has sole voting and investment and control with respect to the shares. Pursuant to a stockholders agreement, Linens Investors has shares dispositive power with respect to all of the outstanding shares of common stock. Linens Investors also has sole voting power over all of the outstanding shares of common stock pursuant to the stockholders agreement. Linens Investors expressly disclaims beneficial ownership of such shares of common stock held by each of the parties to the stockholders agreement, except to the extent of its pecuniary interest in the Company.
(3) On February 14, 2006, the Company entered into a stockholders agreement with each of its stockholders. Each stockholder who purchased shares after that time has also agreed to be bound by the stockholders agreement. Pursuant to the stockholders agreement, each stockholder agreed to give Linens Investors a voting proxy to vote with respect to certain matters as set forth in the stockholders agreement. As a result, Linens Investors may be deemed to be the beneficial owner of the shares of common stock held by the parties to the stockholders agreement. Linens Investors expressly disclaims beneficial ownership of such shares of common stock held by each of the parties to the stockholders agreement, except to the extent of its pecuniary interest.


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(4) Includes 40,000 shares of common stock purchased on February 14, 2006 and options to purchase 115,486 shares of common stock that are currently exercisable or exercisable within 60 days of the Ownership Date.
(5) Includes options to purchase 4,375 shares of common stock that are currently exercisable or exercisable within 60 days of the Ownership Date.
(6) Includes 3,000 shares of common stock purchased in May 2006 and options to purchase 10,500 shares of common stock that are currently exercisable or exercisable within 60 days of the Ownership Date.
(7) Includes options to purchase 7,500 shares of common stock that are currently exercisable or exercisable within 60 days of the Ownership Date.
(8) Includes options to purchase 5,000 shares of common stock that are currently exercisable.
(9) Includes options to purchase 5,000 shares of common stock that are currently exercisable and $12,960,000$ shares of common stock beneficially owned by Linens Investors. Linens Investors is controlled by its manager, Apollo Management V. Peter P. Copses and Andrew S. Jhawar, two of the Company s directors, are affiliates of Apollo Management V and, therefore, may be deemed to be beneficial owners of the membership interests of Linens Investors and the shares of the Company s common stock owned by Linens Investors. Each of Messrs. Copses and Jhawar disclaim beneficial ownership of any such interests in which he does not have a pecuniary interest.
(10) Includes 10,000 shares of common stock purchased in August 2006 and options to purchase 15,000 shares of common stock that are currently exercisable.
(11) Lee S. Neibart and Brian Pall, two of the Company s directors, are affiliates of NRDC Real Estate Advisors I LLC, and therefore, may be deemed to be beneficial owners of the membership interests of NRDC Real Estate Advisors I LLC. Each of Messrs. Neibart and Pall disclaim beneficial ownership of any such interests in which he does not have a pecuniary interest.
(12) Includes options to purchase 5,625 shares of common stock that are currently exercisable or exercisable within 60 days of the Ownership Date.
(13) Includes (a) options to purchase an aggregate of 198,486 shares of common stock that are currently exercisable or exercisable within 60 days of the Ownership Date and (b) 12,960,000 shares owned by Linens Investors.

## Item 13. Certain Relationships and Related Transactions, and Director Independence

## Management Services Agreement

Upon consummation of the Merger, the Company entered into a management services agreement with Apollo Management V, L.P., NRDC Linens B LLC and Silver Point Capital Fund Investments LLC (each of whom is an affiliate of the Company). Under this management services agreement, the Sponsors agreed to provide to the Company certain investment banking, management, consulting, financial planning and real estate advisory services on an ongoing basis for an aggregate fee of $\$ 2.0$ million per year, which is payable on a monthly basis to Apollo Management V, L.P. and to NRDC Linens B LLC. Effective with the January 2008 payment, Apollo Management V, L.P. and NRDC Linens B LLC agreed with the Company to allow the monthly services fee to accrue rather than be paid in cash each month. Apollo Management V, L.P. and NRDC Linens B LLC have the right to withdraw this accrual agreement at any time. Apollo Management V, L.P. also agreed to provide to the Company certain financial advisory and investment banking services from time to time in connection with major financial transactions that may be undertaken by it or its subsidiaries in exchange for fees customary for such services after taking into account Apollo Management V, L.P. s expertise and relationships within the business and financial community. In connection with the services being provided, the Company also agreed to provide customary indemnification.

In addition, pursuant to the management services agreement, the Company paid a transaction fee of $\$ 15.0$ million in the aggregate (plus reimbursement of expenses) to the Sponsors for financial advisory services rendered in connection with the Merger. Thirty percent of this fee, or $\$ 4.5$ million, was included as part of the purchase price and the remaining $70 \%$, or $\$ 10.5$ million, has been included in deferred financing costs. These services included assisting the Company in structuring the Merger, taking into account tax considerations and optimal access to financing, and assisting in the negotiation of the Company s material agreements and financing arrangements in connection with the Merger.

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## Stockholders Agreement

The only stockholders of the Company are Linens Investors, LLC, a limited liability company owned by the Sponsors, two executives of the Company, Robert J. DiNicola, Chairman and Chief Executive Officer, and F. David Coder, Executive Vice President, Store Operations, and one nonemployee director, George G. Golleher. In connection therewith, Linens Investors, LLC has entered into a stockholders agreement with the Company, and each of the other stockholders have entered into joinder agreements to be bound by the stockholders agreement. The stockholders agreement sets forth certain provisions relating to the management of the Company. In addition, the stockholders agreement contains customary drag along rights, tag along rights, registration rights, restrictions on the transfer of the Company s common stock and an indemnity of the Sponsors.

## Director Independence

Pursuant to the stockholders agreement, the Sponsors have the right to appoint all of the members of the Company s board of directors. Only four of the ten members of the board of directors, Dr. Joyce F. Brown, George Golleher, Ron Marshall and Pamela J. Romano are not affiliates of the Sponsors. Mr. Golleher purchased 10,000 shares of the Company in August 2006. Dr. Brown, Mr. Marshall and Ms. Romano do not currently own any common stock of the Company. Although the Company is not a listed issuer, if the New York Stock Exchange s director independence rules were applicable, only Dr. Brown, Mr. Golleher, Mr. Marshall and Ms. Romano would be considered independent directors.

The board of directors has provided for an audit committee and a compensation committee. The members of the Compensation Committee are Messrs. Jhawar (chair), Golleher and Pall. The Audit Committee is currently comprised of Messrs. Copses (chair), Giangiacomo and Marshall. Of the six named committee members Messrs. Copses, Giangiacomo, Jhawar and Pall are affiliates of the Sponsors and would not be considered independent committee members under the New York Stock Exchange rules. Mr. Golleher would be considered an independent member of the compensation committee and Mr. Marshall would be considered an independent member of the audit committee.

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## Item 14. Principal Accountant Fees and Services

The information regarding principal accountant fees and services and the Company s pre-approval policies and procedures for audit and non-audit services provided by the Company s independent accountants is summarized as follows:

The audit committee of the board of directors appointed Ernst \& Young LLP and KPMG LLP as the Company s independent registered public accounting firm to examine the Company s consolidated financial statements for fiscal 2007 and fiscal 2006, respectively, and to render other professional services as required. The audit committee has not yet formally adopted a resolution appointing the Company s independent registered public accounting firm for fiscal 2008.

Aggregate fees paid and payable to Ernst \& Young LLP and KPMG LLP for audit services related to fiscal 2007 and fiscal 2006, respectively, and for other professional services billed in fiscal 2007 and fiscal 2006, respectively, were as follows:

| Type of Service | Fiscal 2007 | Fiscal 2006 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Audit Fees: | $\$$ | $1,238,000$ | $\$$ | $1,450,000$ |
| Annual Audit and Quarterly Reviews(1) |  |  | 995,000 |  |
| Registration Statement and Purchase Accounting(2) |  | $1,238,000$ | $2,445,000$ |  |
| Tax Fees |  | 13,000 | 273,000 |  |
| Total | $\$$ | $1,251,000$ | $\$$ | $2,718,000$ |

(1) Annual audit and quarterly review fees consisted of the audit of the Company $s$ annual financial statements and reviews of the Company s quarterly financial statements, as well as consents to SEC filings.
(2) Registration statement and purchase accounting fees consisted of services related to the Merger and related purchase accounting and the preparation of the comfort letter.

During fiscal 2007, the audit committee conformed with a formal policy it adopted concerning the pre-approval of audit and non-audit services to be provided by the independent registered public accounting firm to the Company. The policy required that all services to be performed by Ernst \& Young LLP, the Company s independent registered public accounting firm, including audit services, audit-related services and permitted non-audit services, be pre-approved by the audit committee. The policy permitted the audit committee to delegate pre-approval authority to one or more members, provided that any pre-approval decisions are reported to the audit committee at its next meeting. Specific services being provided by the independent registered public accounting firm were regularly reviewed in accordance with the pre-approval policy. At subsequent audit committee meetings, the audit committee received updates on services being provided by the independent registered public accounting firm, and management presented additional services for approval. For 2007, all audit and non-audit services provided by Ernst \& Young LLP were approved in advance by the audit committee.

## PART IV

## Item 15. Exhibits, Financial Statement Schedules

(a) The following documents are filed as part of this report.

## 1. Financial Statements

The following Consolidated Financial Statements for the 52 weeks ended December 29, 2007 are included in this report as follows:

|  | Pages |
| :---: | :---: |
| Reports of Independent Registered Public Accounting Firms on the Co | 5455 |
| Consolidated Statements of Operations for the fiscal year ended December 29, 2007 (Successor Entity), the period |  |
| February 14, 2006 to December 30, 2006 (Successor Entity), the period January 1, 2006 to February 13, 2006 (Predecessor |  |
| Entity) and the fiscal year ended December 31, 2005 (Predecessor Entity) | 56 |
| Consolidated Balance Sheets as of December 29, 2007 and December 30, 2006 | 57 |
| Consolidated Statements of Shareholders Equity and Comprehensive Income (Loss) for the fiscal vear ended December 29, |  |
| February 13, 2006 (Predecessor Entity) and the fiscal year ended December 31, 2005 (Predecessor Entity) | 58 |
| Consolidated Statements of Cash Flows for the fiscal year ended December 29, 2007 (Successor Entity), the period |  |
| February 14, 2006 to December 30, 2006 (Successor Entity), the period January 1, 2006 to February 13, 2006 (Predecessor |  |
| Entity) and the fiscal year ended December 31, 2005 (Predecessor Entity) | 5960 |
| Notes to Consolidated Financial Statements | 61105 |

## 2. Schedules

Schedule II, Valuation and Qualifying Accounts, is omitted because the information is included in the consolidated financial statements and notes.

## 3. Exhibits

The exhibits on the accompanying exhibit index are filed as part of, and incorporated by reference into, this report.

## Exhibits

Exhibit
Number
3.1(2) Certificate of Merger merging Linens Merger Sub Co. with and into Linens $n$ Things, Inc.
3.2(2) Amended and Restated Certificate of Incorporation of Linens $n$ Things, Inc.
3.3(2) Amended and Restated By-laws of Linens $n$ Things, Inc.
3.4(2) Articles of Incorporation of Linens $n$ Things Center, Inc.
3.5(2) By-laws of Linens $n$ Things Center, Inc.
3.6(2) Amended and Restated Certificate of Incorporation of Linens Holding Co.
3.7(2) Amended and Restated By-laws of Linens Holding Co.
3.8(2) Articles of Incorporation of Bloomington, MN., L.T., Inc.
3.9(2) By-laws of Bloomington, MN., L.T., Inc.
3.10(2) Certificate of Formation of Vendor Finance, LLC
3.11(2) Amended and Restated Operating Agreement of Vendor Finance, LLC
3.12(2) Certificate of Incorporation of E W Kalkin, Inc. (n/k/a) LNT, Inc.
3.13(2) Certificate of Amendment to the Certificate of Incorporation of E W Kalkin, Inc. (changing name to Linens n Things, Inc.)
3.14(2) Certificate of Amendment to the Certificate of Incorporation of Linens $n$ Things, Inc. (changing name to LNT, Inc.)
3.15(2) By-laws of LNT, Inc.
3.16(2) Certificate of Incorporation of LNT Services, Inc.
3.17(2) By-laws of LNT Services, Inc.
3.18(2) Certificate of Formation of LNT Leasing II, LLC
3.19(2) Amended and Restated Operating Agreement of LNT Leasing II, LLC
3.20(2) Certificate of Incorporation of LNT West, Inc.
3.21(2) By-laws of LNT West, Inc.
3.22(2) Certificate of Organization of LNT Virginia LLC
3.23(2) Amended and Restated Operating Agreement of LNT Virginia LLC
3.24(2) Certificate of Formation of LNT Merchandising Company LLC
3.25(2) Amended and Restated Operating Agreement of LNT Merchandising Company LLC
3.26(2) Certificate of Formation of LNT Leasing III, LLC
3.27(2) Amended and Restated Operating Agreement of LNT Leasing III, LLC
3.28(2) Certificate of Formation of Citadel LNT, LLC
3.29(2) Amended and Restated Operating Agreement of Citadel LNT, LLC
4.1(1) Indenture, dated as of February 14, 2006, among Linens $n$ Things, Inc., Linens $n$ Things Center, Inc., the Guarantors (as defined therein) and The Bank of New York, as Trustee, with respect to the Senior Secured Floating Rate Notes due 2014
4.2(1) Form of Senior Secured Floating Rate Notes due 2014 (included as Exhibit A to Exhibit 4.1)

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4.3(1) Registration Rights Agreement, dated February 14, 2006, by and among Linens n Things, Inc., Linens $n$ Things Center, Inc., the Guarantors listed on Schedule I thereto and Bear, Stearns \& Co. Inc. and UBS Securities LLC
10.1(1) Credit Agreement, (the Credit Agreement ) dated as of February 14, 2006, among Linens n Things, Inc., Linens n Things Center, Inc., the Subsidiary Guarantors (as defined therein), the parties named therein from time to time as lenders, whether by execution of the Credit Agreement or an Assignment and Acceptance, UBS Securities LLC, as Arranger and Bookmanager, UBS AG, Stamford Branch, as Issuing Bank, US Administrative Agent and US Co-Collateral Agent, UBS AG, Canada Branch, as Canadian Co-Collateral Agent, Wachovia Bank, National Association, as US Co-Collateral Agent, Co-Documentation Agent and an Issuing Bank, Wachovia Capital Finance Corporation (Canada), as Canadian Administrative Agent, Canadian Co-Collateral Agent and Canadian Swingline Lender, UBS Loan Finance LLC, as US Swingline Lender, UBS Securities LLC and Bear, Stearns \& Co. Inc., as Joint Book Runners, Bear, Stearns \& Co. Inc., as Co-Syndication Agent, Wells Fargo, as Co-Documentation Agent and The CIT Group/Business Credit, Inc., as Co-Syndication Agent
10.2(4) \$700,000,000 Amended and Restated Credit Agreement, dated as of May 24, 2007, among Linens n Things, Inc. and Linens n Things Center, Inc., as US borrowers, Linens n Things Canada Corp., as Canadian borrower, Linens Holding Co. and the other guarantors party thereto, as guarantors, the lenders party thereto, UBS Securities LLC, as Arranger and Bookmanager, UBS AG, Stamford Branch, as Issuing Bank, US Administrative Agent and US Co-Collateral Agent, UBS AG Canada Branch, as Canadian Co-Collateral Agent, Wachovia Bank, National Association, as US Co-Collateral Agent, Co-Documentation Agent and an Issuing Bank, Wachovia Capital Finance Corporation (Canada), as Canadian Administrative Agent, Canadian Co-Collateral Agent and Canadian Swingline Lender, UBS Loan Finance LLC, as US Swingline Lender, UBS Securities LLC and Bear, Stearns \& Co. Inc., as Joint Book-Runners, Bear, Stearns \& Co. Inc., as Co-Syndication Agent, Wells Fargo Retail Finance, LLC, as Co-Documentation Agent, and The CIT Group/Business Credit, Inc., as Co-Syndication Agent
10.3(5) Credit Agreement, dated as of October 24, 2007, among Linens n Things, Inc., Linens $n$ Things Center, Inc., as U.S. borrowers, Linens n Things Canada Corp., as Canadian borrower, Linens Holding Co., as guarantor, the subsidiary guarantors party thereto, the lenders party thereto, GE Capital Markets, Inc., as lead arranger, General Electric Capital Corporation, as U.S. swingline lender, U.S. administrative agent, and U.S. collateral agent, GE Canada Finance Holding Company, as Canadian swingline lender, Canadian administrative agent, and Canadian collateral agent.
10.4(2) Stockholders Agreement, dated as of February 14, 2006, between Linens Holding Co. and its stockholders
10.5(2) Security Agreement, dated as of February 14, 2006, by Linens n Things, Inc., Linens n Things Center, Inc., the Guarantors party thereto and The Bank of New York
10.6(2) Security Agreement, dated as of February 14, 2006, by Linens n Things, Inc., Linens n Things Center, Inc., the Guarantors party thereto, UBS AG, Stamford Branch and Wachovia Bank, National Association
10.7(2) Management Services Agreement, dated as of February 14, 2006, among Linens n Things, Inc., Linens Holding Co., Apollo Management V, L.P., NRDC Linens B LLC and Silver Point Capital Fund Investments LLC
10.8(2) Intercreditor Agreement, dated as of February 14, 2006, by and among Linens n Things, Inc., Linens Holding Co., Linens n Things Center, Inc., Linens n Things Canada Corp., the Subsidiary Guarantors (as defined therein), UBS AG, Stamford Branch, Wachovia Bank, National Association, UBS AG Canada Branch, Wachovia Capital Finance Corporation and The Bank of New York
10.9(1) Employment Agreement with Robert J. DiNicola
10.10(1) Option Grant Letter with Robert J. DiNicola
10.11(3) Employment Agreement with Francis M. Rowan
10.12(1) Amended and Restated Employment Agreement with F. David Coder
10.13(1) Option Grant Letter with F. David Coder
10.14(1) Amended and Restated Employment Agreement with Robert Homler
10.15(7) Second Amended and Restated Employment Agreement with Scott Silver
10.16(1) Linens Holding Co. Stock Option Plan
10.17(1) Standard Form of Option Grant Letter
10.18(1) Director Compensation Policy
10.19(1) Standard Form of Director Option Grant Letter
10.20(2) Trademark Security Agreement, dated as of February 14, 2006, by Bloomington, MN., L.T., Inc. in favor of The Bank of New York
10.21(2) Trademark Security Agreement, dated as of February 14, 2006, by LNT Merchandising Company LLC in favor of The Bank of New York
10.22(2) Trademark Security Agreement, dated as of February 14, 2006, by LNT Services, Inc. in favor of The Bank of New York
10.23(2) Copyright Security Agreement, dated as of February 14, 2006, by Linens n Things, Inc. in favor of The Bank of New York
10.24(2) Copyright Security Agreement, dated as of February 14, 2006, by Linens $n$ Things Center, Inc. in favor of The Bank of New York

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14.1(2) Code of Ethics for the Chief Executive Officer and Senior Financial Officers of Linens n Things, Inc. and Linens Holding Co.
16.1(6) Letter from KPMG LLP to the Securities and Exchange Commission, dated April 17, 2007.
21.1(1) Subsidiaries of Linens Holding Co.
31.1(7) Certification of the Chief Executive Officer of Linens Holding Co., Linens $n$ Things, Inc. and Linens $n$ Things Center, Inc. pursuant to Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended
31.2(7) Certification of the Chief Financial Officer of Linens Holding Co., Linens n Things, Inc. and Linens n Things Center, Inc. pursuant to Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended
32.1(7) Certification of the Chief Executive Officer and Chief Financial Officer of Linens Holding Co., Linens n Things, Inc. and Linens n Things Center, Inc. pursuant to 18 U.S.C. Section 1350
(1) Filed previously as an exhibit to the Registration Statement on Form S-4 (File No. 333-135646) filed by the Registrants on July 7, 2006.
(2) Filed previously as an exhibit to the Registration Statement on Form S-4/A (File No. 333-135646) filed by the Registrants on August 11, 2006.
(3) Filed previously as an exhibit to the Annual Report on Form 10-K for the fiscal year ended December 30, 2006 filed by the Registrants on March 27, 2007.
(4) Filed previously as an exhibit to a Current Report on Form 8-K filed by the Registrants on May 29, 2007.
(5) Filed previously as an exhibit to a Current Report on Form 8-K filed by the Registrants on October 26, 2007.
(6) Filed previously as an exhibit to a Current Report on Form 8-K filed by the Registrants on April 18, 2007.
(7) Included herein.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrants have duly caused this Report to be signed on their behalf by the undersigned, thereunto duly authorized.

## LINENS HOLDING CO. <br> LINENS N THINGS, INC. LINENS N THINGS CENTER, INC.

By:
/s/ Robert J. DiNicola
Robert J. DiNicola
Chairman and Chief Executive Officer (principal executive officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrants and in the capacities indicated on the 20th day of March, 2008.

| Signature | Title | Date |
| :---: | :---: | :---: |
| /s/ Robert J. DiNicola Robert J. DiNicola | Chairman and Chief Executive Officer (principal executive officer) | March 20, 2008 |
| /s/ Francis M. Rowan Francis M. Rowan | Senior Vice President and Chief Financial Officer (principal financial and accounting officer) | March 20, 2008 |
| /s/ Joyce F. Brown Joyce F. Brown | Director | March 20, 2008 |
| /s/ Peter P. Copses <br> Peter P. Copses | Director | March 20, 2008 |
| /s/ Damian J. Giangiacomo Damian J. Giangiacomo | Director | March 20, 2008 |
| /s/ George G. Golleher George G. Golleher | Director | March 20, 2008 |
| /s/ Andrew S. Jhawar Andrew S. Jhawar | Director | March 20, 2008 |

/s/ Ron Marshall
Ron Marshall
/s/ Lee S. Neibart Lee S. Neibart
/s/ Brian H. Pall
Brian H. Pall
/s/ Pamela J. Romano Director

March 20, 2008


[^0]:    - EBITDA and Adjusted EBITDA do not reflect changes in, or cash requirements for, the Company s working capital requirements;

[^1]:    See accompanying Notes to Consolidated Financial Statements

[^2]:    (1) Mortgage note payable represented an $8.2 \%$ fixed-rate mortgage note on the land and building of one of the Company s closed stores. In July 2007, the land and building were sold and the mortgage was repaid.

