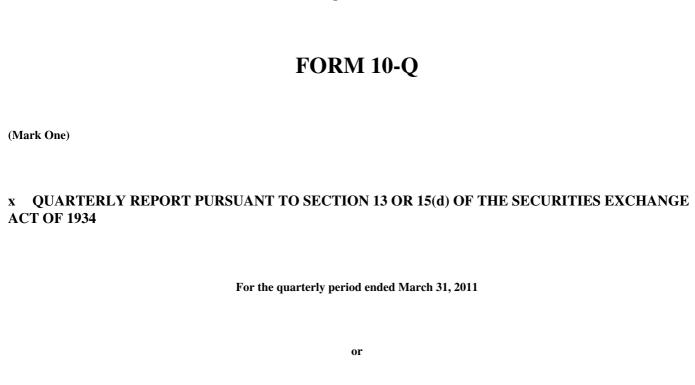
ENTERCOM COMMUNICATIONS CORP Form 10-Q May 09, 2011 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549



o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-14461

Entercom Communications Corp.

(Exact name of registrant as specified in its charter)

| Pennsylvania (State or other jurisdiction of incorporation or organization) | 23-1701044 (I.R.S. employer identification no.) |
|---|--|
| , , | , |
| 401 City Aver | nue, Suite 809 |
| Bala Cynwyd, Pe | nnsylvania 19004 |
| (Address of principal exec | utive offices and zip code) |
| | |
| (610) 60 | 50-5610 |
| (Registrant s telephone n | umber, including area code) |
| | |
| | |
| (Former name, former address and former | er fiscal year, if changed since last report) |
| | |
| Indicate by check mark whether the registrant (1) has filed all reports recoff 1934 during the preceding 12 months (or for such shorter period that t | • |
| to such filing requirements for the past 90 days. Yes x No o | β |
| | |
| Indicate by check mark whether the registrant has submitted electronical File required to be submitted and posted pursuant to Rule 405 of Regular | |
| months (or for such shorter period that the registrant was required to sub | |
| | |
| Indicate by check mark whether the registrant is a large accelerated filer, company. See the definitions of large accelerated filer, accelerated | an accelerated filer, a non-accelerated filer, or a smaller reporting filer and smaller reporting company in Rule 12b-2 of the Exchange Act. |
| 1 7 | and a first of the first section and a secti |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Large accelerated filer o

Non-accelerated filer o

Accelerated filer x

Smaller reporting company o

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class A common stock, \$0.01 par value 31,028,567 Shares Outstanding as of April 30, 2011

(Class A Shares Outstanding include 2,319,492 unvested and vested but deferred restricted stock units)

Class B common stock, \$0.01 par value 7,367,532 Shares Outstanding as of April 30, 2011

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ENTERCOM COMMUNICATIONS CORP.

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Private Securities Litigation Reform Act Safe Harbor Statement

In addition to historical information, this report contains statements by us with regard to our expectations as to financial results and other aspects of our business that involve risks and uncertainties and may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934.

Forward-looking statements are presented for illustrative purposes only and reflect our current expectations concerning future results and events. All statements other than statements of historical fact are forward-looking statements for purposes of federal and state securities laws, including, without limitation, any projections of earnings, revenues or other financial items; any statements of the plans, strategies and objectives of management for future operations; any statements concerning proposed new services or developments; any statements regarding future economic conditions or performance; any statements of belief; and any statements of assumptions underlying any of the foregoing.

You can identify forward-looking statements by our use of words such as anticipates, believes, continues, expects, intends, likely, may, opportunity, plans, potential, project, will, and similar expressions which identify forward-looking statements, whether in the negative or the affirmative. We cannot guarantee that we actually will achieve these plans, intentions or expectations. These forward-looking statements are subject to risks, uncertainties and other factors, some of which are beyond our control, which could cause actual results to differ materially from those forecasted or anticipated in such forward-looking statements. You should not place undue reliance on these forward-looking statements,

which reflect our view only as of the date of this report. We undertake no obligation to update these statements or publicly release the result of any revision(s) to these statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.

Key risks to our company are described in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 9, 2011 and as may be supplemented by the risks described under Part II, Item 1A of our quarterly reports on Form 10-Q and in our Current Reports on Form 8-K.

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PART I

FINANCIAL INFORMATION

ITEM 1. Financial Statements

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED BALANCE SHEETS

 $(amounts\ in\ thousands)$

(unaudited)

| | MARCH 31, 2011 | DECEMBER 31, 2010 |
|--|-------------------|----------------------|
| ASSETS: | | |
| Cash and cash equivalents \$ | 1,330 | \$ 3,768 |
| Accounts receivable, net of allowance for doubtful accounts | 61,188 | 70,897 |
| Prepaid expenses, deposits and other | 7,819 | 5,370 |
| Prepaid and refundable federal and state income taxes | 429 | 810 |
| Deferred tax assets | | 651 |
| Total current assets | 70,766 | 81,496 |
| Investments | 217 | 217 |
| Net property and equipment | 61,485 | 62,729 |
| Radio broadcasting licenses | 715,902 | 707,852 |
| Goodwill | 38,892 | 38,168 |
| Deferred charges and other assets, net of accumulated amortization | 9,262 | 10,563 |
| TOTAL ASSETS \$ | 896,524 | \$ 901,025 |
| | | |
| LIABILITIES: | | |
| Accounts payable \$ | 5,959 | \$ 4,209 |
| Accrued expenses | 9,644 | 7,537 |
| Accrued compensation and other current liabilities | 11,781 | 13,476 |
| Long-term debt, current portion | 203,026 | 165,026 |
| Total current liabilities | 230,410 | 190,248 |
| Long-term debt, net of current portion | 435,129 | 485,122 |
| Financing method lease obligations | 12,610 | 12,610 |
| Deferred tax liabilities | 23,877 | 23,704 |
| Other long-term liabilities | 19,359 | 18,674 |
| Total long-term liabilities | 490,975 | 540,110 |
| Total liabilities | 721,385 | 730,358 |
| | | |
| CONTINGENCIES AND COMMITMENTS | | |
| | | |

SHAREHOLDERS EQUITY:

| Preferred stock | | |
|---|------------------|-----------|
| Class A, B and C common stock | 384 | 381 |
| Additional paid-in capital | 594,101 | 592,643 |
| Accumulated deficit | (414,058) | (415,080) |
| Accumulated other comprehensive loss | (5,288) | (7,277) |
| Total shareholders equity | 175,139 | 170,667 |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | \$ 896,524 \$ | 901,025 |

See notes to condensed consolidated financial statements.

Diluted

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(amounts in thousands, except share and per share data)

(unaudited)

THREE MONTHS ENDED MARCH 31, 2011 2010 **NET REVENUES** \$ 82,514 80,834 **OPERATING EXPENSE:** Station operating expenses, including non-cash compensation expense 61,920 59,388 Depreciation and amortization expense 2,892 3,381 Corporate general and administrative expenses, including non-cash compensation expense 8,621 5,875 Merger and acquisition costs 1,542 Net time brokerage agreement fees 244 Net loss on sale or disposal of assets 29 20 Total operating expense 75,239 68,673 **OPERATING INCOME** 12,161 7,275 **OTHER (INCOME) EXPENSE:** 5,976 6,980 Interest expense, including amortization of deferred financing expense Interest and dividend income (4)(7) Net loss on extinguishment of debt 62 Other income (22)TOTAL OTHER EXPENSE 5,972 7,013 INCOME BEFORE INCOME TAXES 1,303 5,148 **INCOME TAXES** 282 948 \$ 1,021 \$ **NET INCOME** 4,200 \$ **NET INCOME PER SHARE - BASIC** 0.03 0.12 \$ **NET INCOME PER SHARE - DILUTED** \$ 0.03 \$ 0.11 **WEIGHTED AVERAGE SHARES:** Basic 36,052,811 35,622,615 37,865,223

See notes to condensed consolidated financial statements.

37,571,384

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(amounts in thousands)

(unaudited)

| | | THREE MONTHS ENDED MARCH 31, | | | |
|--|----|------------------------------|----|-------|--|
| | 20 | 011 | | 2010 | |
| NET INCOME | \$ | 1,021 | \$ | 4,200 | |
| OTHER COMPREHENSIVE INCOME, NET OF TAXES: | | | | | |
| Net unrealized gain on derivatives, net of taxes | | 1,989 | | 23 | |
| COMPREHENSIVE INCOME | \$ | 3,010 | \$ | 4,223 | |

See notes to condensed consolidated financial statements.

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

THREE MONTHS ENDED MARCH 31, 2011 AND YEAR ENDED DECEMBER 31, 2010

(amounts in thousands, except share data)

(unaudited)

| | Clas | | nmon | Stock Clas | na D | | | lditional Paid-in | | Retained Earnings | 0 | mulated ther | | |
|-------------------------------|------------|--------------|------|---------------|---------------|------------|----|----------------------|----|------------------------|----|------------------------|----|---------|
| | Shares | ss A Amou | nf | Shares | ss d Amoui | nf | | Capital | (A | ccumulated Deficit) | • | rehensive ne (Loss) | | Total |
| Balance, December 31, | 51111 05 | 111101 | | Similes | 11110 | | | -uprui | | Z circio, | | (2000) | | 10 |
| 2009 | 29,755,161 | \$ | 297 | 7,457,532 | \$ | 75 | \$ | 588,622 | \$ | (461,610) | \$ | (13,432) | \$ | 113,952 |
| Net income | | | | | | | | | | 46,436 | | | | 46,436 |
| Conversion of Class B | | | | | | | | | | | | | | |
| common stock to Class A | | | | | | | | | | | | | | |
| common stock | 90,000 | | 1 | (90,000) | | (1) | | | | | | | | |
| Compensation expense | | | | | | | | | | | | | | |
| related to granting of | | | | | | | | | | | | | | |
| stock options | | | | | | | | 549 | | | | | | 549 |
| Compensation expense | | | | | | | | | | | | | | |
| related to granting of | | | | | | | | | | | | | | |
| restricted stock units | 941,213 | | 10 | | | | | 4,969 | | | | | | 4,979 |
| Exercise of stock options | 97,725 | | 1 | | | | | 129 | | | | | | 130 |
| Purchase of vested | | | | | | | | | | | | | | |
| employee restricted stock | (102.521) | | (2) | | | | | (1.626) | | | | | | (1.600) |
| units Forfeitures of dividend | (183,531) | | (2) | | | | | (1,626) | | | | | | (1,628) |
| equivalents | | | | | | | | | | 94 | | | | 94 |
| Net unrealized gain on | | | | | | | | | | 94 | | | | 94 |
| derivatives | | | | | | | | | | | | 6,155 | | 6,155 |
| Balance, December 31, | | | | | | | | | | | | 0,133 | | 0,133 |
| 2010 | 30,700,568 | | 307 | 7,367,532 | | 74 | | 592,643 | | (415,080) | | (7,277) | | 170,667 |
| Net income | 20,700,200 | | 507 | 7,507,552 | | <i>,</i> . | | 372,013 | | 1,021 | | (1,211) | | 1,021 |
| Compensation expense | | | | | | | | | | 1,021 | | | | 1,021 |
| related to granting of | | | | | | | | | | | | | | |
| stock options | | | | | | | | 135 | | | | | | 135 |
| Compensation expense | | | | | | | | | | | | | | |
| related to granting of | | | | | | | | | | | | | | |
| restricted stock units | 431,436 | | 4 | | | | | 3,003 | | | | | | 3,007 |
| Exercise of stock options | 42,625 | | | | | | | 57 | | | | | | 57 |
| Purchase of vested | | | | | | | | | | | | | | |
| employee restricted stock | | | | | | | | | | | | | | |
| units | (147,903) | | (1) | | | | | (1,737) | | | | | | (1,738) |
| Forfeitures of dividend | | | | | | | | | | | | | | |
| equivalents | | | | | | | | | | 1 | | | | 1 |
| Net unrealized gain on | | | | | | | | | | | | 1.000 | | 1.000 |
| derivatives | 21.026.726 | ¢ | 210 | 7.267.522 | ¢ | 74 | d. | 504 101 | ¢ | (414.050) | ¢ | 1,989 | ф | 1,989 |
| Balance, March 31, 2011 | 31,026,726 | \$ | 310 | 7,367,532 | \$ | 74 | \$ | 594,101 | \$ | (414,058) | \$ | (5,288) | \$ | 175,139 |

See notes to condensed consolidated financial statements.

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)

(unaudited)

| | | THREE MONTHS ENDED MARCH 31, | | |
|---|---------------------------------------|------------------------------|--------|----------|
| | | 2011 | сн 31, | 2010 |
| OPERATING ACTIVITIES: | | 2011 | | 2010 |
| Net income | \$ | 1,021 | \$ | 4,200 |
| | , , , , , , , , , , , , , , , , , , , | -, | | -, |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | | |
| Depreciation and amortization | | 2,892 | | 3,381 |
| Amortization of deferred financing costs | | 963 | | 549 |
| Net deferred tax benefit and other | | 824 | | 1,643 |
| Provision for bad debts | | 57 | | 65 |
| Net loss on sale or disposal of assets | | 20 | | 29 |
| Non-cash stock-based compensation expense | | 3,140 | | 1,750 |
| Deferred rent | | 47 | | 10 |
| Unearned revenue - long-term | | 10 | | |
| Net loss on extinguishment of debt | | | | 62 |
| Deferred compensation | | 345 | | 579 |
| Net accretion expense for asset retirement obligations | | 83 | | |
| Other income | | | | (22) |
| | | | | |
| Changes in assets and liabilities: | | | | |
| Accounts receivable | | 9,662 | | 9,851 |
| Prepaid expenses and deposits | | (2,449) | | 13,822 |
| Prepaid and refundable income taxes | | 381 | | 90 |
| Accounts payable and accrued liabilities | | 2,973 | | (15,960) |
| Accrued interest expense | | (4) | | (192) |
| Accrued liabilities - long-term | | 1,097 | | (763) |
| Prepaid expenses - long-term | | 184 | | 250 |
| Net cash provided by operating activities | | 21,246 | | 19,344 |
| | | | | |
| INVESTING ACTIVITIES: | | | | |
| Additions to property and equipment | | (869) | | (793) |
| Proceeds from sale of property, equipment, intangibles and other assets | | 75 | | 106 |
| Purchases of radio station assets | | (9,000) | | |
| Deferred charges and other assets | | (1,043) | | (11) |
| Proceeds from investments | | | | 22 |
| Station acquisition deposits and costs | | 1,350 | | |
| Net cash used in investing activities | | (9,487) | | (676) |

ENTERCOM COMMUNICATIONS CORP.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)

(unaudited)

THREE MONTHS ENDED MARCH 31, 2011 2010 FINANCING ACTIVITIES: Deferred expenses related to bank facility amendment (5,155)Proceeds from issuance of long-term debt 10,000 21,000 Payments of long-term debt (22,007)(34,006)Retirement of senior subordinated notes (6,579)Proceeds from the exercise of stock options 57 92 Purchase of vested restricted stock units (1,738)(1,396)Payment of dividend equivalents on vested restricted stock units (792)(509)Net cash used in financing activities (14,197)(26,836)NET DECREASE IN CASH AND CASH EQUIVALENTS (2,438)(8,168)CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR 3,768 10,751 CASH AND CASH EQUIVALENTS, END OF PERIOD 1,330 \$ \$ 2,583 SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: Cash paid during the period for: Interest 4,818 \$ \$ 6,617 Income taxes \$ 82 \$

SUPPLEMENTAL DISCLOSURES ON NON-CASH INVESTING AND FINANCING ACTIVITIES:

During the three months ended March 31, 2011, the Company issued 0.4 million restricted stock units (net of forfeitures) that will increase its paid-in capital by \$4.5 million over the vesting period of the restricted stock units.

During the three months ended March 31, 2010, the Company issued less than 0.1 million restricted stock units (net of forfeitures) that will decrease its paid-in capital by less than \$0.1 million over the vesting period of the restricted stock units, as the fair value of the restricted stock units forfeited exceeded the fair value of the restricted stock units granted.

See notes to condensed consolidated financial statements.

ENTERCOM COMMUNICATIONS CORP.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

THREE MONTHS ENDED MARCH 31, 2011 AND 2010

1. BASIS OF PRESENTATION

The condensed consolidated interim unaudited financial statements included herein have been prepared by Entercom Communications Corp. and its subsidiaries (collectively, the Company) in accordance with: (i) generally accepted accounting principles (U.S. GAAP) for interim financial information; and (ii) the instructions of the Securities and Exchange Commission (the SEC) for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for annual financial statements. In the opinion of management, the financial statements reflect all adjustments considered necessary for a fair statement of the results of operations and financial position for the interim periods presented. All such adjustments are of a normal and recurring nature. The Company s results are subject to seasonal fluctuations and, therefore, the results shown on an interim basis are not necessarily indicative of results for a full year.

This Form 10-Q should be read in conjunction with the financial statements and related notes included in the Company s audited financial statements as of and for the year ended December 31, 2010 and filed with the SEC on February 9, 2011, as part of the Company s Annual Report on Form 10-K. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations.

Recent Accounting Pronouncements

No new accounting pronouncements issued during the current period are expected to have a material impact on the Company s results of operations, cash flows or financial condition.

2. SIGNIFICANT ACCOUNTING POLICIES

There have been no material changes from the Significant Accounting Policies described in our Form 10-K, filed with the SEC on February 9, 2011.

3. ACCOUNTS RECEIVABLE AND RELATED ALLOWANCE FOR DOUBTFUL ACCOUNTS

Accounts receivable are primarily attributable to advertising that has aired on the Company s radio stations, but for which payment has not been collected, net of agency commissions and an estimated allowance for doubtful accounts. Estimates of the allowance for doubtful accounts are recorded based on management s judgment of the collectability of the accounts receivable based on historical information, relative improvements or deteriorations in the age of the accounts receivable and changes in current economic conditions.

The accounts receivable balances and reserve for doubtful accounts are presented in the following table as of the periods indicated:

| | March 31, 2011 | | December 31, 2010 | | |
|---|------------------------|---------|----------------------|---------|--|
| | (amounts in thousands) | | | | |
| Accounts receivable | \$ | 64,136 | \$ | 74,024 | |
| Allowance for doubtful accounts | | (2,948) | | (3,127) | |
| Accounts receivable, net of allowance for doubtful accounts | \$ | 61,188 | \$ | 70,897 | |

See the table in Note 6 for the amounts outstanding as of the periods indicated for: (1) accounts receivable credits; and (2) unearned revenues.

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4. INTANGIBLE ASSETS AND GOODWILL

(A) Indefinite-Lived Intangibles

Goodwill and certain intangible assets are not amortized. The Company accounts for its acquired broadcasting licenses as indefinite-lived intangible assets and, similar to goodwill, these assets are reviewed at least annually for impairment. At the time of each review, if the fair value is less than the recorded value of goodwill and certain intangibles (such as broadcasting licenses), then a charge is recorded to the results of operations.

The Company may only write down the carrying value of its indefinite-lived intangibles. The Company is not permitted to increase the carrying value if the fair value of these assets subsequently increases.

(1) Broadcasting Licenses Impairment Test

The Company performs its annual broadcasting license impairment test during the second quarter of each year by evaluating its broadcasting licenses for impairment at the market level using the direct method. For purposes of testing impairment, indefinite-lived intangible assets are combined into a single unit of accounting. Since the broadcasting licenses in each market are operated as a single asset, each market s broadcasting licenses are a single unit of accounting. The Company determines the fair value of the broadcasting licenses in each of its markets by relying on a discounted cash flow approach (a 10-year income model) assuming a start-up scenario in which the only assets held by an investor are broadcasting licenses. The Company s fair value analysis contains assumptions incorporating variables that are based on past experiences and judgments about future performance using industry normalized information for an average station within a certain market. These variables include, but are not limited to: (1) the risk-adjusted discount rate used in the valuation of fair value; (2) market share and profit margin of an average station within a market based upon market size and station type; (3) the forecast growth rate of each radio market, including assumptions regarding each market s population, household income, retail sales and other factors that would influence advertising expenditures; (4) estimated capital start-up costs and losses incurred during the early years; (5) the likely media competition within the market area; (6) an effective tax rate assumption; and (7) future terminal values.

The following table presents the changes in broadcasting licenses for the periods indicated:

| | Bi 2011 (ar | | | 2010 |
|--|-------------------|---------|----|---------|
| Beginning of period balance as of January 1, | \$ | 707,852 | \$ | 707,852 |
| Acquisition (Note 17) | | 8,050 | | |
| Ending period balance as of March 31, | \$ | 715,902 | \$ | 707,852 |

There were no events or circumstances since the Company s prior year s second quarter annual broadcasting licenses test that required the Company to test the carrying value of its broadcasting licenses. If actual market conditions are less favorable than those projected by the industry or the Company, or if events occur or circumstances change that would reduce the fair value of the Company s broadcasting licenses below the amount reflected in the balance sheet, the Company may be required to conduct an interim test and possibly recognize impairment charges, which may be material, in future periods.

(2) Goodwill

The Company performs its annual impairment test on its goodwill during the second quarter of each year by comparing the fair value for each reporting unit with the amount reflected on the balance sheet. The Company has determined that a radio market is a reporting unit and, in total, the Company assesses goodwill at 19 separate reporting units (four of the Company s 23 reporting units had no goodwill recorded as of the end of the current period). If the fair value of any reporting unit is less than the amount reflected in the balance sheet, an indication exists that the amount of goodwill attributed to a reporting unit may be impaired, and the Company is required to perform a second step of the impairment test. In the second step, the Company compares the amount reflected in the

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balance sheet to the implied fair value of the reporting unit s goodwill, determined by allocating the reporting unit s fair value to all of its assets and liabilities in a manner similar to a purchase price allocation.

To determine the fair value, the Company uses an income and market approach for each reporting unit. The market approach compares recent sales and offering prices of similar properties. The income approach uses the subject property s income generated over a specified time and capitalized at an appropriate market rate to arrive at an indication of the most probable selling price.

The following table presents the changes in goodwill for each of the periods indicated:

| | Goodwill Carrying Amount | | | | | |
|--|-----------------------------|-----------|----|-----------|--|--|
| | 2011 | | | 2010 | | |
| | (amounts in thousands) | | | | | |
| Goodwill before cumulative loss on impairment as of January 1, | \$ | 163,783 | \$ | 163,783 | | |
| Accumulated loss on impairment | | (125,615) | | (125,615) | | |
| Beginning balance after cumulative loss on impairment | | 38,168 | | 38,168 | | |
| Acquisition (Note 17) | | 724 | | | | |
| Ending balance as of March 31, | \$ | 38,892 | \$ | 38,168 | | |

There were no events or circumstances since the Company s prior year s second quarter annual goodwill test that required the Company to test the carrying value of its goodwill. If actual market conditions are less favorable than those projected by the industry or the Company, or if events occur or circumstances change that would reduce the fair value of the Company s goodwill below the amount reflected in the balance sheet, the Company may be required to conduct an interim test and possibly recognize impairment charges, which could be material, in future periods.

5. DEFERRED CHARGES AND OTHER ASSETS

Deferred Charges And Other Assets

Deferred charges and other assets, including definite-lived intangible assets, consist of the following as of the periods indicated:

Deferred Charges And Other Assets,
Net Of Accumulated Amortization
March 31, December 31,
2011 2010
(amounts in thousands)

| Deferred contracts and other agreements, net | \$ 834 | \$ 659 |
|--|-----------|-----------|
| Acquired advertising contracts, net | 29 | |
| Advertiser lists and customer relationships, net | 157 | 3 |

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| Total definite-lived assets | 1,020 | 662 |
|--|-------------|--------------|
| Software costs, net | 1,411 | 550 |
| Prepaid assets - long-term | 1,795 | 1,995 |
| Note receivable - long-term | 99 | 109 |
| Debt issuance costs, net | 3,974 | 4,936 |
| Leasehold premium, net | 618 | 633 |
| Station deposits and acquisition costs | | 1,350 |
| Deposits - long-term | 345 | 328 |
| | \$ 9,262 | \$ 10,563 |

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The following table reflects deferred amortization expense (charged to interest expense) for the periods presented:

| | Three Months Ended March 31, | | | | | |
|----------------------------|---------------------------------|----------------------------------|----|-----|--|--|
| | | 2011 2010 (amounts in thousands) | | | | |
| Deferred financing expense | \$ | 963 | \$ | 549 | | |

6. OTHER CURRENT AND LONG-TERM LIABILITIES

Other Current Liabilities

Accrued compensation and other current liabilities consist of the following as of the periods indicated:

| | | Accrued Compensation And Other Current Liabilities | | | | |
|---|----|---|----|--------------|--|--|
| | , | | | December 31, | | |
| | | 2011 2010 (amounts in thousands) | | | | |
| | | nus) | | | | |
| Accrued compensation | \$ | 5,900 | \$ | 5,803 | | |
| Accounts receivable credits | | 2,130 | | 1,909 | | |
| Derivative valuation - short-term | | 1,624 | | 2,958 | | |
| Advertiser obligations | | 1,001 | | 1,110 | | |
| Accrued interest payable | | 200 | | 204 | | |
| Unearned revenue - short-term | | 171 | | 216 | | |
| Accrued dividend equivalents - short-term | | 12 | | 522 | | |
| Other | | 743 | | 754 | | |
| | \$ | 11,781 | \$ | 13,476 | | |

The following table reflects deferred rent liabilities included under other long-term liabilities as of the periods indicated:

| | March | March 31, 2011 D (amounts in thous | | | |
|---------------------------|-------|------------------------------------|----|-------|--|
| Deferred rent liabilities | \$ | 3,448 | \$ | 3,401 | |

7. LONG-TERM DEBT

(A) Senior Debt

Credit Agreement (the Bank Facility)

The Company has a \$1,050 million senior secured credit facility with a syndicate of lenders (in excess of 50 lenders as of March 31, 2011) that matures on June 30, 2012. The Bank Facility was originally comprised of \$650 million in revolving credit (the Revolver) and a \$400 million term loan (the Term Loan). The Term Loan reduces in quarterly amounts, which payments started at \$15 million (effective September 30, 2009), are currently at \$25 million and ultimately increase to \$60 million effective September 30, 2011. The Company plans to continue to fund the amortization of the Term Loan with cash flow from operations and its available Revolver capacity.

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As of March 31, 2011, the Company had outstanding under the Bank Facility \$638.0 million, including: (i) \$375.0 million in drawn Revolver; and (ii) \$263.0 million in Term Loan. As of March 31, 2011, the Company had \$1.3 million in cash and cash equivalents. As of March 31, 2011, the undrawn amount of the Revolver was \$274.4 million. The amount of the Revolver available to the Company, however, is a function of covenant compliance at the time of borrowing. Based on the Company s financial covenant analysis as of March 31, 2011, the Company would be limited to borrowings significantly less than the undrawn limit unless such borrowings were used to repay indebtedness or for transactions that increase cash flow for purposes of covenant calculation.

On March 11, 2010, the Company amended its Bank Facility (the Amendment). The Company is required to maintain certain financial covenants which are defined terms within the agreement, including: (i) a maximum Consolidated Leverage Ratio that decreases quarterly in 2011 from a ratio of 6.75 times as of March 31, 2011 to a ratio that will not exceed 6.0 times as of December 31, 2011 and thereafter; and (ii) a minimum ratio of Consolidated Operating Cash Flow to Consolidated Interest Charges of two times. Management believes the Company is in compliance with all financial covenants and all other terms of the Bank Facility as of March 31, 2011.

In addition, certain key terms as defined within the Bank Facility were revised as follows:

- Depending on the Consolidated Leverage Ratio (Consolidated Funded Indebtedness to Consolidated Operating Cash Flow), the Company may elect an interest rate equal to: (1) the Eurodollar Rate plus fees that can range from 0.5% to 2.5%; or (2) the Base Rate plus fees that can range from 0.0% to 1.5%, where the Base Rate is the highest of: (a) the Federal Funds Rate plus 0.5%; (b) the Eurodollar Rate plus 1.0%; or (c) the Prime Rate.
- During periods when the Consolidated Leverage Ratio exceeds six times (defined in the Bank Facility as a Restricted Period), the Company is: (a) restricted in its ability to take certain actions, including but not limited to, the payment of dividends and the repurchase of its stock; and (b) subject to additional limitations on acquisitions and investments. As of March 31, 2011, the Consolidated Leverage Ratio was less than six times.
- The Company pays a commitment fee that varies, depending on the Company s Consolidated Leverage Ratio and the amount of the unused commitment, up to a maximum of 0.50% per year on the average unused balance of the Revolver.

The Company s ability to maintain compliance with its covenants is highly dependent on the Company s results of operations. If the Company were to enter into an agreement with its lenders for covenant compliance relief, such relief could result in higher interest expense.

Management believes that for the next 12 months the Company can continue to maintain its compliance with these covenants. Management also believes that cash on hand and cash from operating activities, together with available borrowings under the Revolver, will be sufficient to permit the Company to meet its liquidity requirements for the next 12 months, including the Company s scheduled debt repayments. The Company s operating cash flow remains positive and management believes that it is adequate to fund the Company s operating needs. As a result, the Company has not been required to rely upon, and the Company does not anticipate being required to rely upon, the Revolver to fund the Company s operations.

Amending the Company s Bank Facility or obtaining other funding or additional financing prior to the expiration of the current agreement will be essential since the Revolver balance outstanding along with the final \$60.0 million Term Loan installment will be due in full upon the expiration of the Bank Facility on June 30, 2012. The Company expects to reclassify all of its debt outstanding under the Bank Facility from long-term to

short-term as of June 30, 2011.

The Bank Facility is secured by a pledge of 100% of the capital stock and other equity interest in all of the Company s wholly owned subsidiaries. In addition, the Bank Facility is secured by a lien on all of the Company s assets, other than real property.

The Amendment was treated as a modification to a debt instrument. As a result, in the first quarter of 2010, the Company recorded deferred financing costs of \$5.2 million related to the Amendment which will be amortized over the remaining life of the Bank Facility on: (1) a straight-line basis for the Revolver; and (2) an effective interest rate method for the Term. In addition, unamortized deferred financing costs of \$3.1 million as of the Amendment date will continue to be amortized over the remaining life of the Bank Facility.

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Prior to the Amendment, the interest rate on the Company s Bank Facility was: (i) the Eurodollar rate plus a rate that ranges from 0.50% to 1.13%; or (ii) the greater of prime rate plus a rate that ranges from 0.0% to 0.13% or the federal funds rate plus a rate that ranges from 0.50% to 0.63%.

(B) 7.625% Senior Subordinated Notes (Notes)

The following table presents for the periods indicated: (1) the amount of gain or loss recorded on the extinguishment of the Notes; and (2) the amount of Notes retired:

| | Mo M | r the Three nths Ended March 31, 2010 mounts in nousands) |
|--|---------|--|
| Write-off of deferred financing costs | \$ | 62 |
| Gain on debt extinguishment | | |
| Net (gain) loss on debt extinguishment | \$ | 62 |
| | | |
| Amount of Notes retired | \$ | 6,579 |

On March 8, 2010, the Company redeemed at par all of its remaining outstanding senior subordinated notes that were due March 1, 2014 and recorded in the statement of operations a loss on the extinguishment of debt.

8. DERIVATIVES AND HEDGING ACTIVITIES

The Company from time to time enters into derivative financial instruments, including interest rate exchange agreements (Swaps) and interest rate collar agreements (Collars), to manage its exposure to fluctuations in interest rates.

Hedge Accounting Treatment

During the year ended December 31, 2008, the Company entered into interest rate derivative transactions in the aggregate notional amount of \$550.0 million which were designated as a hedge against the Company s variable rate senior debt. During the period of the hedging relationship, the Company s variable rate debt is expected to be greater than the notional amount of the derivative rate hedging transactions. These transactions are tied to the one-month Eurodollar London Interbank Offered Rate (LIBOR) interest rate. Under a fixed rate swap, the Company pays a fixed rate on a notional amount to the counter-party, and the counter-party pays to the Company a variable rate on the notional amount equal to the Company s LIBOR borrowing rate. A Collar establishes two separate agreements: an upper limit, or cap, and a lower limit, or floor, for the Company s LIBOR borrowing rate.

During the three months ended March 31, 2011 and 2010, the Company had outstanding the aggregate notional amounts of \$225.0 million and \$475.0 million, respectively, of interest rate transactions that were hedged against the Company s variable rate senior debt.

As of March 31, 2011, the Company had the following derivatives outstanding:

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| Type Of Hedge | Aı (ar | otional mount nounts nillions) | Effective Date | Collar | Fixed LIBOR Rate | Expiration Date |
|---------------------|-----------|---|-------------------|--------|------------------------|--------------------|
| Swap | \$ | 125.0 | March 28, 2008 | n/a | 2.91% | September 28, 2011 |
| Swap | | 100.0 | May 28, 2008 | n/a | 3.62% | May 28, 2012 |
| Total | \$ | 225.0 | | | | |

The following tables include those derivatives that expired during the periods indicated:

Three Months Ended March 31, 2011

| Type Of Hedge | A (a | otional mount mounts millions) | Effective Date | Col | Fixed LIBOR lar Rate | Expiration Date |
|---------------------|---------|---|-------------------|------|----------------------------|---------------------|
| Swap | \$ | 150.0 | January 28, 2008 | n/ | a 3.03% | January 28, 2011 |
| Collar | | 100.0 | February 28, 2008 | [Ca | |] February 28, 2011 |
| | | 250.0 | | | | |

Three Months Ended March 31, 2010

| Type Of Hedge | (| Notional Amount (amounts n millions) | Effective Date | Collar | Fixed LIBOR Rate | Expiration Date |
|---------------------|----|---|-------------------|--------|------------------------|--------------------|
| Swap | \$ | 75.0 | January 28, 2008 | n/a | 3.03% | January 28, 2010 |

The following is a summary of the gains (losses) related to the Company s cash flow hedges for the periods indicated:

| | | onths Ended rch 31, |
|--|---------------|------------------------|
| Description | 2011 (amounts | 2010 in thousands) |
| Type Of Derivative Designated As A Cash Flow Hedge | Interact Data | Interest D |

| Type Of Derivative Designated As A Cash Flow Hedge | Interest Rate | | Interest Rate | |
|--|---------------|--------------|---------------|-----------------|
| Amount of Gain (Loss) Recognized In Other | | | | |
| Comprehensive Income (OCI) | \$ | 1,989 | \$ | 23 |
| Location Of Gain (Loss) Reclassified From OCI To | | | | |
| Statement Of Operations | Inte | rest Expense | In | nterest Expense |

| Amount of Gain (Loss) Reclassified From OCI To | | |
|--|------------------|------------------|
| Statement Of Operations | \$ | \$ |
| Location Of Gain (Loss) In Statement Of Operations | Interest Expense | Interest Expense |
| Amount Of Gain (Loss) In Statement Of Operations Due | | |
| To Ineffectiveness | \$ | \$ |

The gains and losses were recorded to the statement of comprehensive income (loss) as these derivatives qualified for hedge accounting treatment (see Note 14 for the net change in the fair value). The fair value of these derivatives was determined using observable market-based inputs (a Level 2 measurement as described under Note

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16) and the impact of the credit risk on a derivative s fair value (the creditworthiness of the transaction s counterparty for assets and the creditworthiness of the Company for liabilities).

The Company does not expect to reclassify any portion of this amount to the statement of operations over the next twelve months.

The following table presents the accumulated derivative gain (loss) recorded in the statements of other comprehensive income (loss) as of the periods indicated:

| | Fair Value Of Accumulated Derivatives Outstanding | | | | |
|---|--|----------------------|----------|--|--|
| | March 31, 2011 | December 31, 2010 | | | |
| | Assets (L (amounts in | | · | | |
| Beginning balance as of January 1 | \$ (7,277) | \$ | (13,432) | | |
| Net unrealized gain (loss) on derivatives, net of taxes (benefit) | 1,989 | | 6,155 | | |
| Ending balance | \$ (5,288) | \$ | (7,277) | | |

The following is a summary of the fair value of the derivatives outstanding as of the periods indicated:

| | | Fair Value | | | | |
|----------------------------------|----------------------|------------|-----------|-------------------|---------|--|
| | | I | March 31, | December 31, | | |
| | Balance Sheet | 2011 | | 2010 | | |
| | Location A | | | Asset (Liability) | | |
| | | | ids) | | | |
| Designated Derivatives | | | | | | |
| Interest rate hedge transactions | Current liabilities | \$ | (1,624) | \$ | (2,958) | |
| | Other long-term | | | | | |
| Interest rate hedge transactions | liabilities | \$ | (3,664) | \$ | (4,319) | |

9. CONTINGENCIES, GUARANTOR ARRANGEMENTS AND COMMITMENTS

Contingencies

The Company is subject to various outstanding claims which arise in the ordinary course of business and to other legal proceedings. Management anticipates that any potential liability of the Company, which may arise out of or with respect to these matters, will not materially affect the Company s financial position, results of operations or cash flows.

The Company uses a combination of insurance and self-insurance mechanisms to mitigate the potential liabilities for workers compensation, general liability, property, directors and officers liability, vehicle liability and employee health care benefits. Liabilities associated with the risks that are retained by the Company are estimated, in part, by considering claims experience, demographic factors, severity factors, outside expertise and other actuarial assumptions. Under one of these policies, the Company is required to maintain a letter of credit in the amount of \$0.6 million.

The Company could face increased costs in the form of fines and a greater risk that the Company could lose any one or more of its broadcasting licenses if the FCC concludes that programming broadcast by a Company station was obscene, indecent or profane and such conduct warrants license revocation. The FCC s authority to impose a fine for the broadcast of such material is \$325,000 for a single incident, with a maximum fine of up to \$3,000,000 for a continuing violation. In the past, the FCC has issued Notices of Apparent Liability and a Forfeiture Order with respect to several of the Company s stations proposing fines for certain programming which the FCC deemed to have been indecent. These cases are the subject of pending administrative appeals.

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The FCC has also investigated other complaints from the public that some of the Company s stations broadcast indecent programming. These investigations remain pending. The FCC initiated an investigation into an incident where a person died after participating in a contest at one of our stations and this investigation remains pending. The Company has determined that, at this time, the amount of potential fines and penalties is not fixed or determinable.

The Company has filed on a timely basis renewal applications for those radio stations with radio broadcasting licenses that are subject to renewal with the FCC. The Company s costs to renew its licenses with the FCC are nominal and are expensed as incurred rather than capitalized. Certain licenses were not renewed prior to the renewal date. The Company continues to operate these radio stations under their existing licenses until the licenses are renewed. The FCC may delay the renewal pending the resolution of open inquiries. The affected stations are, however, authorized to continue operations until the FCC acts upon the renewal applications.

The Company s agreements with Broadcast Music, Inc. (BMI) and American Society of Composers, Authors and Publishers (ASCAP) each expired as of December 31, 2009. In January 2010, the Radio Music Licensing Committee, of which the Company is a participant, filed motions in the New York courts against BMI and ASCAP on behalf of the radio industry, seeking interim fees and a determination of fair and reasonable industry-wide license fees. During 2010, the courts approved reduced interim fees for ASCAP and BMI. The final fees, as determined by the courts, may be retroactive to the beginning of the period and may be different from these interim fees.

Commitments

Disposition Of Multiple Tower Sites

The Company completed the sale of certain tower sites in 2009. Due to the Company s continuing involvement through a potential earn-out in the year 2013, the transaction was classified under the financing method.

Guarantor Arrangements

The Company enters into indemnification agreements in the ordinary course of business and other agreements which include indemnification provisions. The Company believes that the estimated fair value of these agreements is minimal and has not recorded liabilities for these agreements as of March 31, 2011.

10. SHAREHOLDERS EQUITY

Dividends

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|--|
| The following table presents the amounts accrued and unpaid on unvested RSUs as of the periods indicated: |
| The Company s grants of restricted stock units (RSUs) include the right, upon vesting, to receive a cash payment equal to the aggregate amount of dividends, if any, that the holder would have received on the shares of common stock underlying their RSUs if such RSUs had been vested during the period. |
| Dividend Equivalents |
| Pursuant to the Company s current Bank Facility, during periods when the Company s Consolidated Leverage Ratio exceeds six times, the Company would be prohibited from paying dividends. |
| Any future dividends will be at the discretion of the Board of Directors based upon the relevant factors at the time of such consideration. |

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| | Balance Sheet Location | March 31, 2011 | | December 31, 2010 | |
|--|-----------------------------|-------------------|------------|----------------------|-----|
| | | (| amounts in | thousand | ls) |
| Short-term dividend equivalent liability | Other current liabilities | \$ | 12 | \$ | 522 |
| Long-term dividend equivalent liability | Other long-term liabilities | | 275 | | 276 |
| Total dividend equivalent liability | | \$ | 287 | \$ | 798 |

The following table presents: (a) the amount of dividend equivalents that were paid to the holders of RSUs that vested; and (b) the tax benefits that were recorded to paid-in capital.

| | | Three Months Ended March 31, | | | |
|---|-----|----------------------------------|----|-----|--|
| | 201 | 2011 2010 (amounts in thousands) | | | |
| Dividend equivalents paid | \$ | 509 | \$ | 792 | |
| Tax benefit recognized to paid-in capital | \$ | | \$ | | |

Deemed Repurchases Of Vested RSUs

Upon vesting of an RSU, a tax obligation is created for both the employer and the employee. Unless employees elect to pay their tax withholding obligations in cash, the Company withholds shares of stock in an amount sufficient to cover their tax withholding obligations. The withholding of these shares by the Company is deemed to be a repurchase of its stock.

The following table presents for the periods indicated: (1) the shares of stock the Company was deemed to have repurchased; and (2) the amounts that the Company recorded as financing activity in the consolidated statements of cash flows:

| | Three Months Ended March 31, | | | | | |
|---------------------------------------|---------------------------------|------------------------|----|-------|--|--|
| | | 2011 2010 | | | | |
| | | (amounts in thousands) | | | | |
| Shares of stock deemed repurchased | | 148 | | 157 | | |
| Amount recorded as financing activity | \$ | 1,738 | \$ | 1,396 | | |

Company Share Repurchase Programs

The Company s Board of Directors has authorized in the past, and may authorize in the future, share repurchase programs for the purchase of Class A common stock over a defined period of time. Such authorizations may be limited by the Company s Bank Facility. See Note 7 for further discussion. There are no share repurchase programs open as of March 31, 2011.

11. SHARE-BASED COMPENSATION

Equity Compensation Plan

Under the Entercom Equity Compensation Plan (the Plan), the Company is authorized to issue share-based compensation awards to key employees, directors and consultants.

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Restricted Stock Units (RSUs)

The following is a summary of the changes in RSUs under the Company s Plan during the current period:

| | Period Ended | Rest St | mber Of tricted tock Juits | Weighted Average Purchase Price | Weighte Averag Remaini Contracti Term (Yea | e ng ual | Aggregate Intrinsic Value As Of March 31, 2011 |
|---|-------------------|------------|--|--|--|----------------|--|
| RSUs outstanding as of: | December 31, 2010 | | 2,329,174 | | | | |
| RSUs awarded | | | 442,713 | | | | |
| RSUs released | | | (442,625) | | | | |
| RSUs forfeited | | | (10,902) | | | | |
| RSUs outstanding as of: | March 31, 2011 | | 2,318,360 | \$ | | 1.8 | \$ 25,548,327 |
| | | | | | | | |
| RSUs vested and expected to vest as | | | | | | | |
| of: | March 31, 2011 | | 2,071,020 | \$ | | 1.7 | \$ 21,863,944 |
| RSUs exercisable (vested and deferred) | | | | | | | |
| as of: | March 31, 2011 | | 86,996 | \$ | | | \$ 958,696 |
| Weighted average remaining | | | | | | | |
| recognition period in years | | | 2.7 | | | | |
| Unamortized compensation expense, net of estimated forfeitures (amount in | | | | | | | |
| thousands) | | \$ | 12,731 | | | | |

Options

Option Activity

The following table presents for the periods indicated: (1) the intrinsic value of options exercised; (2) cash received from options exercised; and (3) the tax benefit from options exercised, before the impact of a valuation allowance:

| | Three Months Ended March 31, | | | | |
|--|------------------------------|-----|------|-----|--|
| Other Option Disclosures | 2 | 011 | 2010 | | |
| | (amounts in thousands) | | | | |
| Intrinsic value of options exercised | \$ | 458 | \$ | 640 | |
| Cash received from exercise price of options exercised | \$ | 57 | \$ | 93 | |
| Tax benefit from options exercised, before impact of valuation allowance | \$ | 23 | \$ | 37 | |

The following table presents the option activity during the current period under the Company s stock option plan:

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| | Period Ended | Number of Options | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term (Years) | Intrinsic Value As of March 31, 2011 |
|---|-------------------|----------------------|--|---|--|
| Options outstanding as of: | December 31, 2010 | 983,150 | \$ 3.02 | | |
| Options granted | | | | | |
| Options exercised | | (42,625) | 1.34 | | |
| Options forfeited | | (10,655) | 1.61 | | |
| Options expired | | (10,375) | 32.10 | | |
| Outstanding as of: | March 31, 2011 | 919,495 | \$ 2.78 | 7.7 | \$ 8,295,227 |
| | | | | | |
| Options vested and expected to vest as | | | | | |
| of: | March 31, 2011 | 871,489 | \$ 2.84 | 7.7 | \$ 7,843,979 |
| Options vested and exercisable as of: | March 31, 2011 | 405,704 | \$ 4.19 | 7.5 | \$ 3,485,542 |
| Weighted average remaining | | | | | |
| recognition period in years: | | 1.9 | | | |
| Unamortized compensation expense, | | | | | |
| net of estimated forfeitures (amount in | | | | | |
| thousands) | | \$ 472 | | | |

The following table summarizes significant ranges of outstanding and exercisable options as of the current period:

| Exerciso | e Price | s | Number Of Options Outstanding March 31, 2011 | Options Outstanding Weighted Average Remaining Contractual Life | Average Weighted Remaining Average Contractual Exercise | | Options Number Of Options Exercisable March 31, 2011 | Exercis | able Weighted Average Exercise Price |
|-------------|---------|-------|--|---|---|-------|--|---------|--------------------------------------|
| \$ 1.34 | \$ | 1.34 | 843,275 | 7.8 | \$ | 1.34 | 356,653 | \$ | 1.34 |
| \$ 2.02 | \$ | 12.08 | 54,720 | 7.6 | \$ | 8.95 | 27,551 | \$ | 10.26 |
| \$ 33.90 | \$ | 47.77 | 8,500 | 3.4 | \$ | 36.86 | 8,500 | \$ | 36.86 |
| \$ 48.00 | \$ | 48.21 | 13,000 | 1.2 | \$ | 48.03 | 13,000 | \$ | 48.03 |
| | | | 919,495 | 7.7 | \$ | 2.78 | 405,704 | \$ | 4.19 |

Valuation Of Options

The fair value of each option grant, using the Black-Scholes option-pricing model, was estimated on the date of each grant. There were no grants of options during the three months ended March 31, 2011 and 2010.

Recognized Non-Cash Compensation Expense

The following table summarizes recognized stock-based compensation expense related to awards of RSUs and employee stock options:

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| | Three Months Ended March 31, | | | | | |
|--|---------------------------------|-------------|-----------|-------|--|--|
| | | 2011 | | 2010 | | |
| | | (amounts in | thousands | s) | | |
| Station operating expenses | \$ | 105 | \$ | 178 | | |
| Corporate general and administrative expenses | | 3,035 | | 1,572 | | |
| Stock-based compensation expense included in operating | | | | | | |
| expenses | | 3,140 | | 1,750 | | |
| Income tax benefit (net of a fully reserved valuation | | | | | | |
| allowance) | | | | | | |
| Total | \$ | 3,140 | \$ | 1,750 | | |

For all of the above periods, stock-based compensation expense consisted primarily of RSU awards.

Windfall Tax Benefit Or Paid-In Capital Pool Account

A deferred tax asset is recorded as a result of recognizing share-based compensation expense. A current income tax deduction arises at the time an RSU vests (together with any applicable dividend equivalent payments) and/or a stock option is exercised. If the current income tax deduction is greater than the associated deferred tax asset, the difference creates a windfall tax benefit, which is recorded in financing activities in the consolidated statement of cash flows. A windfall tax benefit is not recognized for book purposes, however, until it is realized.

In the event the current income tax deduction is less than the associated deferred tax asset, the difference is charged to the windfall tax benefit account; otherwise, the shortfall is charged to income tax expense (before a valuation adjustment, if applicable). The amount of the Company s windfall tax benefit account was zero as of March 31, 2011. Based upon outstanding awards, there is no amount available in the windfall tax benefit account to absorb any future shortfalls.

12. NET INCOME PER COMMON SHARE

Net income per common share is calculated as basic net income per share and diluted net income per share. Basic net income per share excludes dilution and is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted net income per share is computed in the same manner as basic net income after assuming issuance of common stock for all potentially dilutive equivalent shares, which includes the potential dilution that could occur: (1) if all the Company s outstanding stock options that are in-the-money were exercised (using the treasury stock method); (2) if the RSUs with service conditions were fully vested (using the treasury stock method); and (3) if the RSUs with service and market conditions were considered contingently issuable.

For the periods indicated, the following table presents the computations of basic and diluted net income per share:

Three Months Ended

| | | | March 31, 2011 (amount | s in thou | sands, exce | pt shar | e and per sha | March 31, 2010 re data) | | |
|-------------------------------|-----|------------|---------------------------|-----------|-------------|---------|---------------|----------------------------|-----|---------|
| | | Net Income | | | | | | | Net | Income |
| | Net | Income | Shares | Per | Share | Net | Income | Shares | Pe | r Share |
| Basic net income per common | | | | | | | | | | |
| share: | | | | | | | | | | |
| Net income | \$ | 1,021 | 36,052,811 | \$ | 0.03 | \$ | 4,200 | 35,622,615 | \$ | 0.12 |
| Impact of equity awards | | | 1,812,412 | | | | | 1,948,769 | | |
| Diluted net income per common | | | | | | | | | | |
| share: | | | | | | | | | | |
| Net income | \$ | 1,021 | 37,865,223 | \$ | 0.03 | \$ | 4,200 | 37,571,384 | \$ | 0.11 |

Incremental Shares Disclosure As Anti-Dilutive

For the periods indicated, the following table provides the incremental shares excluded as they were anti-dilutive: (1) under the treasury stock method; and (2) when reporting a net loss:

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Three Months Ended March 31, 2011

Impact Of Equity Awards

(amounts in thousands, except per share amounts)

| Dilutive or anti-dilutive for all potentially dilutive equivalent | | |
|---|-------------|-------------|
| shares: | dilutive | dilutive |
| Excluded shares as anti-dilutive under the treasury stock method: | | |
| Options | 54 | 69 |
| Price range of options: from | \$ 11.03 | \$ 9.48 |
| Price range of options: to | \$ 48.21 | \$ 48.21 |
| RSUs with service conditions | 202 | 120 |
| RSUs with service and market conditions | 200 | 56 |
| Total RSUs | 402 | 176 |

13. INCOME TAXES

Effective Tax Rate - Overview

The Company s effective income tax rate, or a tax (benefit), may be impacted by: (1) changes in the level of income in any of the Company s taxing jurisdictions; (2) changes in the statutes and rules applicable to taxable income in the jurisdictions in which the Company operates; (3) changes in the expected outcome of income tax audits; (4) changes in the estimate of expenses that are not deductible for tax purposes; (5) income taxes in certain states where the states current taxable income is dependent on factors other than the Company s consolidated net income; (6) the effect of recording changes in the Company s liabilities for uncertain tax positions; and (7) adding facilities in states that on average have different income tax rates from states in which we currently operate and the resulting effect on previously reported temporary differences between the tax and financial reporting bases of our assets and liabilities.

Tax Rate For The Three Months Ended March 31, 2011

The effective income tax rate was 21.6% for the three months ended March 31, 2011, which reflects an increase in net deferred tax liabilities associated with non-amortizable assets such as broadcasting licenses and goodwill, offset by certain discrete items of tax.

Tax Rate For The Three Months Ended March 31, 2010

The effective income tax rate was 18.4% for the three months ended March 31, 2010, which reflects an increase in the deferred tax asset valuation allowance for the reasons as described below under Valuation Allowance For Deferred Tax Assets (after excluding net deferred tax liabilities associated with non-amortizable assets such as broadcasting licenses and goodwill). The increase in the valuation allowance was offset by certain discrete items of tax.

Deferred Tax Liabilities

As of March 31, 2011 and December 31, 2010, deferred tax liabilities were \$23.9 million and \$23.7 million, respectively. The income tax accounting process to determine the deferred tax liabilities involves estimating all temporary differences between the tax and financial reporting bases of the Company s assets and liabilities, based on enacted tax laws and statutory tax rates applicable to the period in which the differences are expected to affect taxable income. The Company estimated the current exposure by assessing the temporary differences and computing the provision for income taxes by applying the estimated effective tax rate to income.

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Valuation Allowance For Deferred Tax Assets

As a result of cumulative losses incurred by the Company since 2006, a deferred tax asset valuation allowance was established due to the uncertainty that the deferred tax assets would be realized in future years (after consideration for any net deferred tax liabilities associated with non-amortizable assets such as broadcasting licenses and goodwill). The Company decreased its valuation allowance to \$41.9 million as of March 31, 2011 from \$43.8 million as of December 31, 2010 primarily due to an increase in its deferred tax liabilities, which were used to offset an increase in its deferred tax assets associated with federal and state income tax loss carryforwards and share-based compensation. The valuation allowance as of March 31, 2011 and December 31, 2010 includes \$2.1 million and \$2.9 million, respectively, for an income tax benefit recorded in other comprehensive income.

The Company has also considered future taxable income and ongoing prudent and feasible tax-planning strategies in assessing the need for the valuation allowance. On a quarterly basis, management assesses whether it remains more likely than not that the deferred tax assets will not be realized. In the event the Company determines at a future time that it could realize its deferred tax assets in excess of the net amount recorded, the Company will reduce its deferred tax asset valuation allowance and decrease income tax expense in the period when the Company makes such determination.

The Company may determine in a subsequent 2011 quarter that it is no longer necessary to maintain a full valuation allowance. This assessment may be based upon the recent trend in improved business conditions and results, and would involve other factors such as management s expectations for future results.

Liabilities For Uncertain Tax Positions

The Company s liabilities for uncertain tax positions, which amounts were recorded as long-term liabilities in the balance sheets, are reflected in the following table as of the periods indicated:

| | March 31, 2011 | | Γ | December 31, 2010 | |
|---|------------------------|-------|----|----------------------|--|
| | (amounts in thousands) | | | | |
| Liabilities for uncertain tax positions | | | | | |
| Tax | \$ | 1,313 | \$ | 1,674 | |
| Interest and penalties | | 933 | | 1,147 | |
| Total | \$ | 2,246 | \$ | 2,821 | |

The decrease in liabilities for uncertain tax positions for the three months ended March 31, 2011 primarily reflects the expiration of statutes of limitation for certain tax jurisdictions. The Company reviews its estimates on a quarterly basis and any change in its liabilities for uncertain tax positions will result in an adjustment to its income tax expense in the statement of operations in each period measured.

The following table presents, for the periods indicated, the expense (income) for uncertain tax positions, which amounts were reflected in the consolidated statements of operations as an increase (decrease) to income tax expense:

| | Three Months Ended March 31, | | | | | |
|---|---------------------------------|-------------|---------|-------|--|--|
| | | 2011 | | 2010 | | |
| | | (amounts in | thousan | ds) | | |
| Tax expense (income) | \$ | (361) | \$ | (493) | | |
| Interest and penalties (income) | | (214) | | (245) | | |
| Income taxes (benefit) from uncertain tax | | | | | | |
| positions | \$ | (575) | \$ | (738) | | |

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Federal And State Income Tax Audits

The Company is subject to federal and state income tax audits from time to time that could result in proposed assessments. The Company cannot predict with certainty how these audits will be resolved and whether the Company will be required to make additional tax payments, which may include penalties and interest. During the fourth quarter of 2010, the Company concluded an audit by the Internal Revenue Service with no proposed adjustment for the tax years of 2004 through 2008. For most states where the Company conducts business, the Company is subject to examination for the preceding three to six years. In certain states, the period could be longer.

Management believes that the Company has made sufficient tax provisions for tax periods that are within the statutory period of limitations not previously audited and that are potentially open for examination by the taxing authorities. Potential liabilities associated with these years will be resolved when an event occurs to warrant closure, primarily through the completion of audits by the taxing jurisdictions. To the extent audits or other events result in a material adjustment to the accrued estimates, the effect would be recognized during the period of the event. There can be no assurance, however, that the ultimate outcome of audits will not have a material adverse impact on the Company s financial position, results of operations or cash flows.

Income Tax Payments And Refunds

The following table provides the amount of income tax payments and income tax refunds for the periods indicated:

| | Three Months Ended March 31, 2011 2010 (amounts in thousands) | | | | |
|--------------------------------------|---|------|----|------|---|
| | | 2011 | | 2010 | |
| | | s) | | | |
| State income tax payments | \$ | 82 | \$ | | 1 |
| Federal and state income tax refunds | \$ | | \$ | | |

14. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The Company s accumulated comprehensive income (loss) consists of net income (loss) and other items recorded directly to the equity accounts.

The following table summarizes the types of other comprehensive income (loss) recorded to the statements of comprehensive income (loss) for the periods indicated:

Accumulated Other Comprehensive Income (Loss)

| | Three Months Ended March 31, | | | | | | | |
|---|---------------------------------|-------------|---------|----------|--|--|--|--|
| Category | | 2011 | 2010 | | | | | |
| | | (amounts in | thousan | ds) | | | | |
| Beginning balance | \$ | (7,277) | \$ | (13,432) | | | | |
| Interest Rate Derivatives | | | | | | | | |
| Net gain (loss) on derivatives | | 1,989 | | 23 | | | | |
| Income taxes (benefit) | | 696 | | 9 | | | | |
| Net gain (loss) on derivatives, net of taxes and before | | | | | | | | |
| valuation allowance | | 1,293 | | 14 | | | | |
| Valuation allowance - (decrease) increase | | (696) | | (9) | | | | |
| Net gain (loss) on investments, net of taxes | | 1,989 | | 23 | | | | |
| Ending balance | \$ | (5,288) | \$ | (13,409) | | | | |

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15. EMPLOYEE SAVINGS AND BENEFIT PLANS

Deferred Compensation Plans

The Company provides certain of its employees and the Board of Directors with an opportunity to defer a portion of their compensation on a tax-favored basis. The obligations by the Company to pay these benefits under the deferred compensation plans represent unsecured general obligations that rank equally with the Company s other unsecured indebtedness. Amounts deferred under these plans were included in other long-term liabilities in the consolidated balance sheets. Any change in the deferred compensation liability for each quarter is recorded to general and administrative expense and to station operating expenses in the statements of operations.

401(k) Savings Plan

In the fourth quarter of 2010, the Company announced that, effective July 1, 2011 it intends to reinstate a discretionary matching contribution, subject to certain conditions. The Company s previous discretionary matching contribution was suspended in 2008.

The Company has a retirement plan which is intended to be qualified under Section 401(k) of the Internal Revenue Code. The retirement plan is a defined contribution plan, available to all eligible employees, and allows participants to contribute up to the legal maximum of their eligible compensation, not to exceed the maximum tax-deferred amount allowed by the Internal Revenue Service. The retirement plan also allows the Company to make discretionary matching contributions, which may be reduced, suspended or reinstated at any given time.

Benefit Plan Data

The following table presents, for the periods indicated, certain information on employee savings and benefit plans:

| | | ed | | | | | | |
|---|------------------------|-------|------|-------|--|--|--|--|
| Benefit Plan Disclosures | | 2011 | 2010 | | | | | |
| | (amounts in thousands) | | | | | | | |
| Reconciliation Of Deferred Compensation Liabilities | | | | | | | | |
| Beginning of period balance, January 1 | \$ | 6,622 | \$ | 5,173 | | | | |
| Employee compensation deferrals | | 309 | | 356 | | | | |
| Employee compensation payments | | (248) | | (27) | | | | |
| Increase (decrease) in plan fair value | | 284 | | 206 | | | | |
| End of period balance | \$ | 6,967 | \$ | 5,708 | | | | |

16. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair Value Of Financial Instruments Subject To Fair Value Measurements

The fair value is the price that would be received to sell an asset or be paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). The Company utilizes market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent to the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable. The Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy prioritizes the inputs used to measure fair value. The hierarchy assigns the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurement).

Recurring Fair Value Measurements

The following tables set forth, by level within the fair value hierarchy, the Company s financial assets and liabilities that were accounted for at fair value on a recurring basis as of the periods indicated. The financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Company s assessment of the significance of a particular input to the fair value measurement

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requires judgment and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

| | March 31, 2011 Value Measurements At Reporting Date Using Quoted Prices | | | | | | | | | |
|--|---|---------|----|--|----------|---------|----------|---|--|--|
| Description | Total | | | In Active Markets For Identical Assets Or Liabilities (Level 1) Assets (Liadilities) (amounts in the | bilities | * | Uno I | nificant bservable nputs evel 3) | | |
| Assets | | | | | | | | | | |
| Cash equivalents (1) | \$ | 358 | \$ | 358 | \$ | | \$ | | | |
| | | | | | | | | | | |
| Liabilities | | | | | | | | | | |
| Deferred Compensation (2) | \$ | (6,967) | \$ | (6,967) | \$ | | \$ | | | |
| Interest Rate Cash Flow Hedges - | | | | | | | | | | |
| Designated As Qualifying Instruments (3) (4) | \$ | (1,624) | \$ | | \$ | (1,624) | \$ | | | |
| Interest Rate Cash Flow Hedges - | | | | | | | | | | |
| Designated As Qualifying Instruments (3) (5) | \$ | (3,664) | \$ | | \$ | (3,664) | \$ | | | |
| Lease abandonment liability (6) | \$ | (723) | \$ | | \$ | (723) | \$ | | | |
| Lease abandonment liability (7) | \$ | (41) | \$ | | \$ | (41) | \$ | | | |

| Description | Total | (| December a e Measurements At Quoted Prices In Active Markets For Identical Assets Or Liabilities (Level 1) Assets (1) (amounts i | Report Liabilit | significant Other Observable Inputs (Level 2) ies) | Significant Unobservable Inputs (Level 3) |
|--|---------------|----|--|--------------------|--|--|
| Assets | | | ` | | , | |
| Cash equivalents (1) | \$ 3,540 | \$ | 3,540 | \$ | | \$ |
| Liabilities | | | | | | |
| Deferred Compensation (2) | \$ (6,622) | \$ | (6,622) | \$ | | \$ |
| Interest Rate Cash Flow Hedges - | | | | | | |
| Designated As Qualifying Instruments (3) (4) | \$ (2,958) | \$ | | \$ | (2,958) | \$ |
| Interest Rate Cash Flow Hedges - | | | | | | |
| Designated As Qualifying Instruments (3) (5) | \$ (4,319) | \$ | | \$ | (4,319) | \$ |

⁽¹⁾ Cash equivalents, which are included under current assets as cash and cash equivalents, are invested in institutional money market funds. This investment is considered a Level 1 measurement, using quoted prices in active markets for identical investments.

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- (2) The Company s deferred compensation liability, which is included in other long-term liabilities, is recorded at fair value on a recurring basis. The unfunded plan allows participants to hypothetically invest in various specified investment options such as equity funds, stock funds, capital appreciation funds, money market funds, bond funds, mid-cap value funds and growth funds. The nonqualified deferred compensation plan liability is valued based on quoted market prices of the underlying investments. The Company classifies its nonqualified deferred compensation plan liability as Level 1.
- (3) For the Company s interest rate hedges, the Company pays a fixed rate and receives a variable interest rate that is observable based upon a forward interest rate curve and is therefore considered a Level 2 measurement based on the Eurodollar rate. The Company factors into the fair value of its interest rate hedges an adjustment for a non-performance risk by either the Company and/or by the Company s counterparty.
- (4) The Company reflects the short-term derivative liability under current liabilities.
- (5) The Company reflects the long-term derivative liability under other long-term liabilities.
- (6) The Company s lease abandonment liability, which is included in other long-term liabilities, is recorded at fair value on a recurring basis. The company used Level 2 inputs for its valuation methodology as the fair value was based on expected future cash flows of the underlying lease that was adjusted for a non-performance risk by the Company.
- (7) The Company s lease abandonment liability, which is included in other other current liabilities, is recorded at fair value on a recurring basis. The company used Level 2 inputs for its valuation methodology as the fair value was based on expected future cash flows of the underlying lease that was adjusted for a non-performance risk by the Company.

Non-Recurring Fair Value Measurements

The Company has certain assets that are measured at fair value on a non-recurring basis under the circumstances and events described in Note 4 and are adjusted to fair value only when the carrying values are more than the fair values. The categorization of the framework used to price the assets is considered Level 3, due to the subjective nature of the unobservable inputs used to determine the fair value. See Note 4 for the disclosure of certain key assumptions used to develop the unobservable inputs.

During the three months ended March 31, 2011 and 2010, there were no adjustments to fair value as there were no indicators that would have required interim testing.

The Company performs its annual testing of indefinite-lived intangible assets during the second quarter of each year.

Fair Value Of Financial Instruments Subject To Disclosures

The estimated fair value of financial instruments is determined using the best available market information and appropriate valuation methodologies. Considerable judgment is necessary, however, in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented are not necessarily indicative of the amounts that the Company could realize in a current market exchange, or the value that ultimately will be realized upon maturity or disposition. The use of different market assumptions may have a material effect on the estimated fair value amounts.

| The following methods and assumptions were used to estimate the fair value of financial instruments: |
|---|
| (1) Cash and cash equivalents (other than as disclosed above as a Level 1 measurement), accounts receivable and accounts payable, including accrued liabilities: The carrying amount of these assets and liabilities approximates fair value because of the short maturity of these instruments |
| (2) Senior debt under the Bank Facility: The Company s determination of the fair value was based on a risk adjusted rate. |
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- (3) Finance method lease obligations: The Company does not believe it is practicable to estimate the fair value of this obligation as it is unlikely that the Company will be required to repay the amount outstanding.
- (4) Outstanding Standby Letter of Credit: The Company does not believe it is practicable to estimate the fair value of this financial instrument and does not expect any material loss from the resolution since performance is not likely to be required.

The following table presents the carrying value and, where practicable, the fair value as of the periods indicated:

| | | ch 31, 11 | | | ber 31, 10 | |
|--------------------------------------|-------------------|--------------|------------------------------|---------------------------|---------------|---------------|
| | Carrying Value | | Fair Value (amounts in | Carrying Value nds) | | Fair Value |
| Senior debt (2) | \$ 638,000 | \$ | 623,962 | \$ 650,000 | \$ | 619,713 |
| Finance method lease obligations (3) | \$ 12,610 | | | \$ 12,610 | | |
| Letter of credit (4) | \$ 570 | | | \$ 670 | | |

17. ACQUISITIONS, DIVESTITURES AND PRO FORMA SUMMARY

Acquisition During The Current Period

San Jose, California

On February 28, 2011, the Company acquired the assets of KUFX-FM, a radio station serving the San Jose, California radio market, for \$9.0 million in cash, of which \$1.4 million was paid as a deposit in December 2010. The source of the funds used to complete this transaction was as follows: (1) \$7.6 million from funds borrowed under the Company s senior bank facility; and (2) \$1.4 million from the deposit. In December 2010, the Company entered into an asset purchase agreement and a time brokerage agreement (TBA) under which the Company commenced operations on January 19, 2011.

With the commencement of the TBA, the Company began simulcasting the format of KUFX-FM on KUZX-FM (call letters were formerly KDFC-FM) (one of three radio stations owned and operated by the Company in the San Francisco market), thereby providing a complement to the signal coverage of the KUFX-FM format into the northern portion of the San Francisco metropolitan market.

During the period of the TBA, the Company included net revenues and station operating expenses associated with operating the San Jose station in the Company s consolidated financial statements. As a result of simulcasting the format of KUFX-FM on KUZX-FM, the Company cannot

separately identify the net revenues and station operating expenses of KUFX-FM during the period of the TBA. During the period of the TBA, the Company incurred TBA expense of \$0.2 million.

Management considered the accounting guidelines for variable interest entities, which require that the primary beneficiary consolidate the entity into its financial statements during the period prior to acquisition. As a result of this review, the Company determined that since the Company was not the primary beneficiary of this entity, the Company did not meet the requirements to include the entity in its consolidated financial statements as of December 31, 2010.

The Company recorded goodwill of \$0.7 million on its books, of which \$0.4 million was recorded for tax. The amount recorded for tax is fully deductible for income tax purposes. Management believes that this acquisition provides the Company with an opportunity to increase the market share of its San Francisco radio stations. In addition, the proximity of the San Jose radio market to the San Francisco market allows for certain synergies in programming, sales and administration. For a discussion of the abandonment of a lease that was assumed in

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connection with this transaction, see Note 6. The Company does not currently own or operate any other radio stations in the San Jose market.

For this acquisition, the aggregate purchase price, excluding transaction costs estimated to be less than \$0.1 million, was allocated as follows:

| Description | Amount (in thousands) | Useful Lives |
|---|--------------------------|-----------------------------|
| Leasehold improvements | \$ 113 | 3.8 to 7.5 years |
| Furniture and equipment | 69 | less than 1 year to 3 years |
| Equipment | 463 | 3 to 5 years |
| Total tangible assets | 645 | |
| | | |
| Income agreements | 200 | 3.8 to 4.6 years |
| Advertiser lists and customer relationships | 161 | 3 years |
| Acquired advertising contracts | 59 | less than 1 year |
| Broadcasting licenses | 8,050 | non-amortizing |
| Goodwill | 723 | non-amortizing |
| Total intangible assets | 9,193 | |
| | | |
| Total assets | 9,838 | |
| Unfavorable lease liability | (765) | 7.5 years |
| Asset retirement liabilities | (73) | 3.8 to 7.5 years |
| Net assets acquired | \$ 9,000 | |

Acquired Unfavorable Lease Liability

In connection with the acquisition of KUFX-FM, the Company acquired an unfavorable lease for studio space in San Jose, California, as the lease terms were significantly above market. Acquired lease terms for all leases acquired were compared to current market lease terms to determine if the acquired leases were below or above the current rates tenants would pay for similar leases. The unfavorable lease liability is recorded in other liabilities and has a remaining life of approximately 7.5 years as of the acquisition date. The unfavorable lease is amortized to rent expense on a straight line basis over the life of the lease.

Other

Merger and Acquisition Costs

During the first quarter of 2011, the Company incurred legal and advisory expenses associated with its unsuccessful proposal to acquire a large radio group operator.

In connection with the Company s acquisition on February 28, 2011 of KUFX-FM, San Jose, California, the Company assumed a lease for studio space. Upon completion of this transaction, the Company ceased use of the studio space and as a result, the Company recorded a lease abandonment expense during the first quarter of 2011.

Lease abandonment costs include lease liabilities offset by estimated sublease income. As a result of soft rental conditions in the Northern California real estate market, including a higher than normal vacancy rate that is expected to continue throughout the remaining term of the lease, the Company did not include an estimate to sublease any of the space. The Company will continue to evaluate the opportunities to sublease this space and revise its sublease estimates accordingly. Any increase in the estimate of sublease income will be reflected through the income statement and such amount will also reduce its lease abandonment liability. The lease expires during the third quarter of 2018. The lease abandonment liability is discounted using a credit risk adjusted basis using the estimated rental cash flows over the remaining term of the agreement.

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The following table presents the expense recognized in the consolidated statement of income as merger and acquisition costs:

| | | Three Months Ended March 31, 2011 (amounts in thousands) |
|---|----|--|
| Merger expenses (legal and advisory expenses) | \$ | 767 |
| Lease abandonment expense | | 775 |
| Merger and acquisition costs | \$ | 1,542 |
| | | |

Unaudited Pro Forma Summary Of Financial Information

The following pro forma information presents the consolidated results of operations as if any acquisition which occurred had occurred as of the beginning of each period presented, after giving effect to certain adjustments, including depreciation and amortization of assets and interest expense on any debt incurred to fund the acquisition which would have been incurred had such acquisition occurred as of the beginning of the periods presented. These unaudited pro forma results have been prepared for comparative purposes only and do not purport to be indicative of what would have occurred had the acquisitions been made as of that date or results which may occur in the future.

| | | Three Months Ended March 31, | | | | |
|---------------------------------------|---|---------------------------------|----|----------|--|--|
| | 2011 2010 (amounts in thousands, except per share data) | | | | | |
| | | Proforma | | Proforma | | |
| Net revenues | \$ | 82,693 | \$ | 81,951 | | |
| Net income | \$ | 1,254 | \$ | 4,313 | | |
| Net income per common share - basic | \$ | 0.03 | \$ | 0.12 | | |
| Net income per common share - diluted | \$ | 0.03 | \$ | 0.11 | | |
| | | | | | | |

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ITEM 2. Management s Discussion And Analysis Of Financial Condition And Results Of Operations

In preparing the discussion and analysis contained in this Item 2, we presume that readers have read or have access to the discussion and analysis contained in our Annual Report on Form 10-K filed with the Securities and Exchange Commission (the SEC) on February 9, 2011. In addition, you should read the following discussion and analysis of our financial condition and results of operations in conjunction with our consolidated financial statements and related notes included elsewhere in this report. The following results of operations include a discussion of the three months ended March 31, 2011 as compared to the three months ended March 31, 2010. Our results of operations during the relevant periods represent the operations of the radio stations owned or operated by us.

We evaluate net revenues, station operating expenses and operating income by comparing the performance of stations owned or operated by us throughout a relevant period to the performance of those same stations in the prior period whether or not owned or operated by us. On January 19, 2011 we commenced operations under a time brokerage agreement (TBA) of KUFX-FM, a station licensed to San Jose, California. During January 2011, we began simulcasting the format of KUFX-FM on the frequency of one of our three San Francisco stations owned and operated by us, thereby providing a complement to the signal coverage of the KUFX-FM format into the northern portion of the San Francisco metropolitan market. On February 28, 2011, we acquired KUFX-FM. We did not consider the operation nor ownership of KUFX-FM as impacting our same station computations as the operation of KUFX-FM allows us the ability to enhance an existing station s listening audience. Otherwise, the operation of this station would have been treated as a new stand-alone profit center that would have impacted same station computations. Same station comparisons are used by us and those in the industry to assess the effect of acquisitions and dispositions on our operations throughout the periods measured.

Results Of Operations For The Year-To-Date

The following significant factors affected our results of operations for the three months ended March 31, 2011 as compared to the three months ended March 31, 2010:

- On February 28, 2011, we acquired KUFX-FM, a station in San Jose, California, for \$9.0 million in cash. We began operating this station on January 19, 2011 under a TBA that in 2011 increased our net revenues, station operating expenses, depreciation and amortization expense and interest expense.
- During the first quarter of 2011, we incurred \$1.5 million in merger and acquisition costs from: (i) legal and advisory expenses from an unsuccessful proposal to acquire a large radio group operator; and (ii) lease abandonment costs associated with the acquisition of KUFX-FM.
- During March 2010, we amended our senior credit agreement (the Amendment to our Bank Facility) that increased our interest expense due to: (i) an increase in deferred financing expense of \$5.2 million, which will be amortized over the remaining term of the Bank Facility; and (ii) an increase in fees incurred under the Bank Facility, primarily on outstanding debt.

• During the three months ended March 31, 2010, we repurchased \$6.6 million of our Notes and recognized a net loss on extinguishment of debt of \$(0.1) million.

Three Months Ended March 31, 2011 As Compared To The Three Months Ended March 31, 2010

Net Revenues

| | | Three Months Ended | | |
|-------------------|-----------------------|--------------------------|----|------|
| | March | March 31, 2011 March 31, | | |
| | (dollars in millions) | | | |
| Net Revenues | \$ | 82.5 | \$ | 80.8 |
| Amount of Change | \$ | 1.7 | | |
| Percentage Change | | 2.1% | | |

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Based upon our improved results for the current period as well as other indicators, we expect revenues to continue to grow for the remainder of 2011. In 2010, our revenues were favorably impacted by the strengthening of the economy and improving business conditions for both the industry and for us.

Net revenues in the current period increased in most of our markets. Our net revenues increased the most for those radio stations located in our Austin, Kansas City, Milwaukee, Norfolk and Seattle markets.

Station Operating Expenses

| | Three Months Ended | | | |
|----------------------------|--------------------------|------|----|---------------|
| | March 31, 2011 March 31, | | | arch 31, 2010 |
| | (dollars in millions) | | | |
| Station Operating Expenses | \$ | 61.9 | \$ | 59.4 |
| Amount of Change | \$ | 2.5 | | |
| Percentage Change | | 4.2% | | |

The increase in station operating expenses was primarily due to: (1) an increase in net revenues as described above under Net Revenues as certain variable expenses increase with a corresponding increase in net revenues; and (2) an increase in our audience ratings expense primarily due to the continued rollout across our markets of PPM, a new audience measurement methodology.

Management expects that the trend of increased station operating expenses will continue for the balance of the year for the reasons as described above and due to certain variable expenses associated with an anticipated increase in net revenues in 2011.

Depreciation And Amortization Expense

| | | Three Months Ended | | | |
|---------------------------------------|-----------------------|-------------------------|----|-----|--|
| | March 3 | March 31, 2011 March 31 | | | |
| | (dollars in millions) | | | | |
| Depreciation And Amortization Expense | \$ | 2.9 | \$ | 3.4 | |
| Amount of Change | \$ | (0.5) | | | |
| Percentage Change | | (14.7)% | | | |

Depreciation and amortization expense decreased in 2011 primarily due to the decrease over the past several years in: (i) capital expenditures; (ii) deferred charges and other assets; and (iii) acquisitions. The \$9.0 million acquisition of a radio station in San Jose, California during the first quarter of 2011 did not have a significant impact on depreciation and amortization expense.

Corporate General And Administrative Expenses

| | Three Months Ended | | | |
|---|------------------------|-------|----|--------------|
| | March 31, 2011 March 3 | | | rch 31, 2010 |
| | (dollars in millions) | | | |
| Corporate General And Administrative Expenses | \$ | 8.6 | \$ | 5.9 |
| Amount of Change | \$ | 2.7 | | |
| Percentage Change | | 45.8% | | |

Corporate general and administrative expenses increased primarily due to: (1) an increase in non-cash compensation expense of \$1.5 million primarily due to the amortization of equity compensation awards that were granted during the fourth quarter of 2010 and the first quarter of 2011; and (2) an increase in cash corporate executive incentives, which for the prior year were partially paid in equity.

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Operating Income

| | | Three Months Ended | | | |
|-------------------|---------|----------------------------|----|------|--|
| | March 3 | March 31, 2011 March 31, 2 | | | |
| | | (dollars in millions) | | | |
| Operating Income | \$ | 7.3 | \$ | 12.2 | |
| Amount of Change | \$ | (4.9) | | | |
| Percentage Change | | (40.2)% | | | |

The decrease in operating income was primarily due to: (1) an increase in corporate general and administrative expenses for the reasons described under Corporate General And Administrative Expenses; (2) an increase of \$1.5 million in merger and acquisition costs from: (i) legal and advisory expenses from an unsuccessful proposal to acquire a large radio group operator; and (ii) lease abandonment costs associated with the acquisition in 2011 of a radio station in San Jose, California (the proximity of the San Jose radio market to our radio stations in the San Francisco market allows for certain operating synergies); and (3) an increase in station operating expenses, net of revenues, for the reasons described above under Station Operating Expenses.

Interest Expense

| | Three Months Ended | | | |
|-------------------|---------------------------|--------------------------|----|-----|
| | March : | March 31, 2011 March 31, | | |
| | (dollars in millions) | | | |
| Interest Expense | \$ | 6.0 | \$ | 7.0 |
| Amount of Change | \$ | (1.0) | | |
| Percentage Change | | (14.3)% | | |

The decrease in interest expense was primarily due to: (1) a decline in outstanding debt upon which interest is computed; and (2) a decline in the average interest rate primarily due to the expiration of certain interest rate hedges that fixed a portion of our variable rate debt at a higher rate than the current short-term LIBOR rate. Interest rates on outstanding debt remained relatively flat during the three months ended March 31, 2011 as compared to the three months ended March 31, 2010.

Income Before Income Taxes

| | | Three Months Ended | | | |
|----------------------------|-----------------------|----------------------------|----|-----|--|
| | March 3 | March 31, 2011 March 31, 2 | | | |
| | (dollars in millions) | | | | |
| Income Before Income Taxes | \$ | 1.3 | \$ | 5.1 | |
| Amount of Change | \$ | (3.8) | | | |
| Percentage Change | | (74.5)% | | | |

The decrease was primarily attributable to a decrease in operating income for the reasons as described above under Operating Income, offset by a decrease in interest expense for the reasons described under Interest Expense.

Income Taxes

| | | Three Months Ended | | | |
|-------------------|---------|-------------------------------|----|-----|--|
| | March 3 | March 31, 2011 March 31, 2010 | | | |
| | | (dollars in millions) | | | |
| Income Taxes | \$ | 0.3 | \$ | 0.9 | |
| Amount of Change | \$ | (0.6) | | | |
| Percentage Change | | (66.7)% | | | |
| | | | | | |

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Income tax expense for the current period was primarily due to the recording of net deferred tax liabilities associated with non-amortizable assets such as broadcasting licenses and goodwill. Offset against this expense was a reduction in liabilities for uncertain tax positions due to the expiration of the statute of limitations in certain tax jurisdictions.

As a result of cumulative losses incurred by the Company since 2006, a deferred tax asset valuation allowance was established due to the uncertainty that the deferred tax assets would be realized in future years (after excluding deferred tax liabilities associated with non-amortizable assets as these deferred tax liabilities cannot be used to offset deferred tax assets).

We may determine in a subsequent 2011 quarter that it is no longer necessary to maintain a full valuation allowance. This assessment may be based upon the recent trend in improved business conditions and results, and would involve other factors such as management s expectations for future results.

Net Income

| | | Three Mon | ths Ended | | | |
|-------------------|-----|-----------------------|-----------|------------|--|--|
| | Mar | ch 31, 2011 | Marc | h 31, 2010 | | |
| | | (dollars in millions) | | | | |
| Net Income | \$ | 1.0 | \$ | 4.2 | | |
| Amount of Change | \$ | (3.2) | | | | |
| Percentage Change | | (76.2)% | | | | |

The net change was primarily attributable to the reasons described above under Income Before Income Taxes and Income Taxes.

Future Impairments

As part of our annual review during the second quarter of 2010, we tested our broadcasting licenses and goodwill for impairment. No impairment was recorded as the fair value was greater than the amount reflected on our balance sheet. Future tests could result in impairments based on economic conditions at that time.

Liquidity And Capital Resources

Liquidity

Historically, we have carried significant amounts of debt. As of March 31, 2011, we had \$638.0 million outstanding under our Bank Facility, which is comprised of \$263.0 million in a term loan (the Term Loan) and \$375.0 million in drawn revolving credit (the Revolver). In addition, we have outstanding finance method lease obligations of \$12.6 million and \$0.6 million in a letter of credit.

The Term Loan reduces in quarterly amounts, which payments started at \$15 million, are currently at \$25 million and ultimately increase to \$60 million on September 30, 2011. We plan to fund the amortization of the Term Loan with cash flow from operations and our available Revolver capacity.

As of March 31, 2011, we had \$1.3 million in cash and cash equivalents. During the three months ended March 31, 2011, we decreased our outstanding debt by \$12.0 million.

Our Bank Facility, As Amended

On March 11, 2010, we amended our Bank Facility. Pursuant to the Amendment, our Consolidated Leverage Ratio cannot exceed 6.75 times as of March 31, 2011, 6.50 times as of June 30, 2011, 6.25 times as of September 30, 2011 and 6.0 times as of and subsequent to December 31, 2011. Depending on the Consolidated Leverage Ratio (Consolidated Funded Indebtedness to Consolidated Operating Cash Flow), we may elect an interest rate equal to: (1) the Eurodollar Rate plus fees that can range from 0.5% to 2.5%; or (2) the Base Rate plus fees that can range from 0.0% to 1.5%, where the Base Rate is the highest of: (a) the Federal Funds Rate plus 0.5%; (b) the Eurodollar Rate plus 1.0%; or (c) the Prime Rate.

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During periods when the Consolidated Leverage Ratio exceeds six times (defined in the Bank Facility as a Restricted Period), we would be: (a) restricted in our ability to take certain actions, including but not limited to, the payment of dividends and the repurchase of our stock; and (b) subject to additional limitations on acquisitions and investments.

The undrawn amount of the Revolver was \$274.4 million as of March 31, 2011. The amount available under the Revolver is a function of covenant compliance at the time of borrowing. Based on our financial covenant analysis as of March 31, 2011, we would be limited to borrowings significantly less than the undrawn limit unless such borrowings were used to repay indebtedness or for transactions that increase cash flow for purposes of covenant calculation.

The Bank Facility requires us to comply with certain financial covenants which are defined terms within the agreement, including: (1) a maximum Consolidated Leverage Ratio; and (2) a minimum ratio of Consolidated Operating Cash Flow to Consolidated Interest Charges of two times. Management believes we are in compliance with all financial covenants and all other terms of the Bank Facility as of March 31, 2011.

As of March 31, 2011, our Consolidated Leverage Ratio was 5.6 times and our Consolidated Interest Coverage Ratio was 4.5 times.

Our ability to maintain compliance with our covenants is highly dependent on our results of operations. If we were to enter into an agreement with our lenders for covenant compliance relief, such relief could result in higher interest expense.

We believe that over the next 12 months we can continue to maintain our compliance with these covenants. We believe that cash on hand and cash from operating activities, together with available borrowings under the Revolver, will be sufficient to permit us to meet our liquidity requirements over the next 12 months, including our debt repayments. Our operating cash flow remains positive, and we believe that it is adequate to fund our operating needs. As a result, we have not been required to rely upon, and we do not anticipate being required to rely upon, the Revolver to fund our operations.

Amending our Bank Facility or obtaining other funding or additional financing prior to the expiration of the current agreement will be essential since the Revolver balance outstanding along with the final \$60.0 million Term Loan installment will be due in full upon the expiration of the Bank Facility on June 30, 2012. We expect to reclassify all of our debt outstanding under the Bank Facility from long-term to short-term as of June 30, 2011.

As of March 31, 2011, the following table presents the computations (in thousands, other than the ratios) of the Company s Consolidated Leverage Ratio and Consolidated Interest Coverage Ratio as defined under the Company s Bank Facility:

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Consolidated Leverage Ratio Computations:

| Numerator: Consolidated Funded Indebtedness | |
|---|---------------|
| Senior debt outstanding | \$ 638,155 |
| Letter of credit outstanding | 570 |
| Total debt outstanding | 638,725 |
| Less cash outstanding in excess of \$3 million, not to exceed \$10 million | |
| Consolidated Funded Indebtedness | \$ 638,725 |
| | |
| Denominator: Consolidated Operating Cash Flow | |
| Net income | \$ 43,257 |
| Income taxes | 19,929 |
| Depreciation and amortization | 12,171 |
| Interest expense | 29,506 |
| Non-cash compensation expense | 6,918 |
| Deferred non-cash charges | 1,172 |
| Investment loss | 174 |
| Pro forma for tower disposition as if the disposition occurred as of the beginning of this period | (709) |
| Pro forma for KUFX-FM acquisition as if the acquisition occurred as of the beginning of this period | 1,875 |
| Consolidated Operating Cash Flow | \$ 114,293 |
| | |
| Consolidated Leverage Ratio | 5.6 |

Consolidated Interest Coverage Ratio Computations:

| Numerator: Consolidated Operating Cash Flow | \$ 114,293 |
|---|---------------|
| Denominator: Consolidated Interest Charges | |
| Interest expense | \$ 29,506 |
| Less interest income and certain deferred financing expense | (4,342) |
| Add interest expense on KUFX-FM acquisition as if acquisition occurred as of the beginning of this period | 107 |
| Consolidated Interest Charges | \$ 25,271 |
| | |
| Consolidated Interest Coverage Ratio | 4.5 |

The Revolver provides us with funds for working capital and general corporate purposes including capital expenditures, and, except as limited under the Amendment, any one or more of the following: repurchases of Class A common stock, investments, dividends and acquisitions. The Bank Facility is secured by a pledge of 100% of the capital stock and other equity interest in all of our wholly owned subsidiaries. In addition, the Bank Facility, as amended, is secured by a lien on all of our assets, other than our real property.

Based upon our improved results for the current period as well as other indicators evidencing that advertiser demand continues to accelerate, we expect revenues to grow for the remainder of 2011. Our revenues were favorably impacted in 2010 by the strengthening of the economy and improving business conditions for both the industry and us.

The 2010 Amendment was treated as a modification to a debt instrument. As a result, in the first quarter of 2010, we recorded deferred financing costs of \$5.2 million related to the Amendment which are amortized over the remaining life of the Bank Facility on: (1) a straight-line basis for the Revolver; and (2) an effective interest rate method for the Term Loan. In addition, unamortized deferred financing costs of \$3.1 million as of the Amendment date will continue to be amortized over the remaining life of the Bank Facility.

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|---|
| Operating Activities |
| Net cash flows provided by operating activities were \$21.2 million and \$19.3 million for the three months ended March 31, 2011 and 2010, respectively. The increase in 2011 was mainly attributable to a \$4.7 million increase in cash from working capital, primarily due to an increase in accounts payable and accrued liabilities (net of prepaid expenses and deposits) as an insurance claim of \$16.5 million was settled during the first quarter of 2010. |
| Investing Activities |
| Net cash flows used in investing activities were \$9.5 million and \$0.7 million for the three months ended March 31, 2011 and 2010, respectively |
| For the three months ended March 31, 2011, the cash used in investing activities primarily reflects \$9.0 million for the purchase of a radio station in San Jose, California. For the three months ended March 31, 2010, the cash used in investing activities primarily reflects \$0.8 million for additions to property and equipment. |
| Financing Activities |
| Net cash flows used in financing activities were \$14.2 million and \$26.8 million for the three months ended March 31, 2011 and 2010, respectively. |
| For the three months ended March 31, 2011, the cash flows used in financing activities primarily reflect the reduction to our net borrowings of \$12.0 million under our Revolver and Term Loan. For the three months ended March 31, 2010, the cash flows used in financing activities primarily reflect the reduction to our net borrowings of \$13.0 million under our Revolver and Term Loan and the repurchase of our Notes at \$6.0 million. |
| Dividends |
| Any future dividends will be at the discretion of the Board of Directors based upon the relevant factors at the time of such consideration, including, without limitation, compliance with the restrictions set forth in our Credit Facility. Specifically, pursuant to our Credit Facility, we are prohibited from paying dividends if our Consolidated Leverage Ratio exceeds six times. |

| Previously, we have used a por | rtion of our capital resources to | pay dividends on a quarterly | y basis effective beginning | g with the first quarter of |
|--------------------------------|-----------------------------------|------------------------------|-----------------------------|-----------------------------|
| 2006 and ending with and inclu | uding the third quarter of 2008. | Our Board of Directors has | not declared any dividend | ls since that time. |

Income Taxes

During the three months ended March 31, 2011, we paid \$0.1 million in state income taxes. We anticipate that it will not be necessary to make any quarterly estimated federal and state income tax payments for the remainder of 2011 based upon existing prepayments and expected quarterly income subject to tax.

Capital Expenditures

Capital expenditures for the three months ended March 31, 2011 were \$0.9 million. We anticipate that capital expenditures in 2011 will be between \$4.0 million and \$4.5 million.

Contractual Obligations

The following table reflects a summary as of March 31, 2011 of our calendar contractual obligations for the remainder of the year 2011 and thereafter:

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| | Payments Due By Period | | | | | | | | | |
|--|------------------------|----|---------------------|----|-----------------|----|-----------------|----|-------------------------|--|
| Contractual Obligations: | Total | | Less Than 1 Year | | 1 To 3 Years | | 3 To 5 Years | | More Than 5 Years | |
| Long-term debt obligations (1) | \$ 653,133 | \$ | 153,416 | \$ | 499,642 | \$ | 39 | \$ | 36 | |
| Operating lease obligations | 78,023 | | 9,346 | | 22,578 | | 17,363 | | 28,736 | |
| Financing method lease obligations (2) | 33,810 | | 507 | | 14,021 | | 1,498 | | 17,784 | |
| Purchase obligations (3) | 221,017 | | 57,000 | | 103,072 | | 42,945 | | 18,000 | |
| Other long-term liabilities (4) | 43,236 | | 195 | | 4,880 | | 1,461 | | 36,700 | |
| Total | \$ 1,029,219 | \$ | 220,464 | \$ | 644,193 | \$ | 63,306 | \$ | 101,256 | |

^{(1) (}a) Our Bank Facility had outstanding debt in the amount of \$638.0 million as of March 31, 2011. The maturity under our Bank Facility could be accelerated if we do not maintain compliance with certain covenants.

(2) Finance lease obligations outstanding include principal and interest expense. When our continuing involvement in this transaction ceases in the year 2013, we expect we will discontinue finance accounting and instead treat our obligations under the accounting guidance for capital and operating leases.

We will also recognize additional obligations included in the above table that cover lease payments for the period subsequent to the initial period of 42 months of continuing involvement. The minimum term for each of the leases is 20 years, which covers the period of continuing involvement and the period subsequent to continuing involvement.

- (3) (a) We have purchase obligations of \$220.4 million, including contracts primarily for on-air personalities, sports programming rights, ratings services, music licensing fees, equipment maintenance and certain other operating contracts.
- (b) We have \$0.6 million in liabilities related to our obligation to provide a letter of credit.
- Included within total other long-term liabilities of \$43.2 million are deferred income tax liabilities of \$23.9 million that are recognized for all temporary differences between the tax and financial reporting bases of our assets and liabilities based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. Deferred tax liabilities may vary according to changes in tax laws, tax rates and our operating results. It is impractical to determine whether there will be a cash impact to an individual year. Therefore, deferred income tax liabilities, together with liabilities for uncertain tax positions, are reflected in the above table in the column labeled as More Than 5 Years. See Note 13, Income Taxes, in the accompanying notes to the consolidated financial statements for a discussion of deferred tax liabilities, including liabilities for uncertain tax positions.

⁽b) The above table includes projected interest expense under the remaining term of our Bank Facility.

Off-Balance Sheet Arrangements

As of March 31, 2011, we had no off-balance sheet arrangements.

Recent Accounting Pronouncements

See Note 1 to the accompanying financial statements, Basis Of Presentation - Recent Accounting Pronouncements, for a discussion of the status and potential impact of new accounting pronouncements.

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See Note 4, to the accompanying financial statements, for a discussion of intangible assets and goodwill.

For a more comprehensive list of our accounting policies, please see Note 2, Significant Accounting Policies, accompanying the consolidated financial statements included in our latest annual report on Form 10-K for the year ended December 31, 2010. Note 2 to the consolidated financial statements included with Form 10-K contains several other policies, including policies governing the timing of revenue recognition, that are important to the preparation of our consolidated financial statements, but do not meet the SEC s definition of critical accounting policies because they do not involve subjective or complex judgments. In addition, for further discussion of new accounting policies, if any, that were effective for us on January 1, 2011, please refer to the new accounting pronouncements under Note 1 to the accompanying notes to the financial statements.

ITEM 3. Quantitative And Qualitative Disclosures About Market Risk

We are exposed to market risk from changes in interest rates on our variable rate senior debt. From time to time, we may seek to limit our exposure to interest rate volatility through the use of derivative rate hedging instruments. If the borrowing rates under LIBOR were to increase 1% above the current rates as of March 31, 2011, our interest expense on our senior debt would increase by approximately \$4.7 million on an annual basis, including any interest benefit or interest expense associated with the use of derivative rate hedging instruments as described below.

The following derivative rate hedging transactions, which fix interest on our variable rate debt and are tied to the one-month LIBOR interest rate, are outstanding as of March 31, 2011:

| Type Of Hedge | A (a | otional mount mounts millions) | Effective Date | Collar | Fixed LIBOR Rate | Expiration Date |
|---------------------|---------|---|-------------------|--------|------------------------|--------------------|
| Swap | \$ | 125.0 | March 28, 2008 | n/a | 2.91% | September 28, 2011 |
| Swap | | 100.0 | May 28, 2008 | n/a | 3.62% | May 28, 2012 |
| Total | \$ | 225.0 | | | | |

The fair value (based upon current market rates) of the rate hedging transactions is included as derivative instruments in long-term assets and/or liabilities for those instruments with maturity dates greater than one year and short-term assets and/or liabilities for those instruments with maturity dates less than one year. The fair value of the hedging transactions is affected by a combination of several factors, including the remaining period to maturity and the forward interest rate to maturity. Assuming the hedging transaction is a liability: (i) any decrease in the remaining period to maturity and/or an increase in the forward interest rate to maturity results in a more favorable valuation; and (ii) any decrease in the forward interest rate to maturity results in a less favorable valuation. Our credit exposure under these hedging agreements, or similar agreements we may enter into in the future, is the cost of replacing an agreement in the event of non-performance by our counter-party.

As of March 31, 2011, the fair value of our derivative instruments was a liability of \$5.3 million, which represented a decrease in liability from the balance as of December 31, 2010. The change was primarily due to the effect of a decrease in the remaining period to maturity of each derivative instrument as the forward interest rate curve to maturity for those derivatives remained relatively flat. The liability as of March 31,

2011 included a reduction in value for non-performance in accordance with the accounting provisions for fair value measurement.

Our cash equivalents are money market instruments consisting of short-term government securities and repurchase agreements that are fully collateralized by government securities. We do not believe that we have any material credit exposure with respect to these assets.

Our credit exposure related to our accounts receivable does not represent a significant concentration of credit risk due to the quantity of advertisers, the minimal reliance on any one advertiser, the multiple markets in which we operate and the wide variety of advertising business sectors.

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|-------------|----|------------------|----------|----|--------|----|-----|-----|
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See also additional disclosures regarding liquidity and capital resources made under Liquidity and Capital Resources in Part 1, Item 2, above.

ITEM 4. Controls And Procedures

Evaluation Of Controls And Procedures

We maintain disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) that are designed to ensure that: (i) information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms; and (ii) such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, our management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on the foregoing, our President/Chief Executive Officer and Executive Vice President - Operations/Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level.

Changes In Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II

OTHER INFORMATION

ITEM 1. Legal Proceedings

There were no material developments relating to the legal proceedings described in our Annual Report on Form 10-K for the year ended December 31, 2010, filed with the Securities and Exchange Commission on February 9, 2011.

ITEM 1A. Risk Factors

There have been no material changes from the Risk Factors described in our Form 10-K, filed with the SEC on February 9, 2011.

ITEM 2. Unregistered Sales Of Equity Securities And Use Of Proceeds

During the three-month period ending March 31, 2011, we withheld shares of stock upon the vesting of restricted stock units to cover withholding tax obligations, unless an employee elected to pay such tax in cash. The following table provides information on shares withheld (which are considered repurchased) during the three-month period ended March 31, 2011:

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| Period | (a) Total Number Of Shares Purchased | (b) Average Price Paid Per Share | (c) Total Number Of Shares Purchased As Part Of Publicly Announced Plans Or Programs | (d) Maximum Approximate Dollar Value Of Shares That May Yet Be Purchased Under The Plans Or Programs |
|--------------------------------------|--|--|--|--|
| January 1, 2011 - January 31, 2011 | 9,349 | \$ 10.46 | 8 | \$ |
| February 1, 2011 - February 28, 2011 | 128,908 | \$ 11.75 | | \$ |
| March 1, 2011 - March 31, 2011 | 9,646 | \$ 12.96 | | \$ |
| Total | 147,903 | | | |

In connection with employee tax obligations related to the vesting of restricted stock units during the three months ended March 31, 2011 and in accordance with elections by certain employees, we are deemed to have repurchased the following shares withheld to satisfy employees tax obligations: (i) 9,349 shares at an average price of \$10.46 per share in January 2011; (ii) 128,908 shares at an average price of \$11.75 per share in February 2011, and (iii) 9,646 shares at an average price of \$12.96 per share in March 2011. These shares are included in the above table.

| in February 2011, a | nd (iii) 9,646 shares at an average price of \$12.96 per share in March 2011. These shares are included in the above table. |
|---------------------|---|
| ІТЕМ 3. | Defaults Upon Senior Securities |
| None. | |
| ITEM 4. | [Reserved] |
| N/A | |
| ITEM 5. | Other Information |
| None. | |
| | 39 |

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ITEM 6. Exhibits

| Exhibit | |
|---------|--|
| Number | Description |
| 3.01 | Amended and Restated Articles of Incorporation of the Entercom Communications Corp. as further amended on December 19, |
| | 2007 and May 15, 2009. (1) |
| 3.02 | Amended and Restated Bylaws of the Entercom Communications Corp. (2) |
| 31.01 | Certification of President and Chief Executive Officer required by Rule 13a-14(a) or Rule 15d-14(a), as created by Section 302 |
| | of the Sarbanes-Oxley Act of 2002. (3) |
| 31.02 | Certification of Executive Vice President and Chief Financial Officer required by Rule 13a-14(a) or Rule 15d-14(a), as created |
| | by Section 302 of the Sarbanes-Oxley Act of 2002. (3) |
| 32.01 | Certification of President and Chief Executive Officer pursuant to 18 U.S.C. § 1350, as created by Section 906 of the |
| | Sarbanes-Oxley Act of 2002. (4) |
| 32.02 | Certification of Executive Vice President and Chief Financial Officer pursuant to 18 U.S.C. § 1350, as created by Section 906 of |
| | the Sarbanes-Oxley Act of 2002. (4) |
| | |

⁽¹⁾ Incorporated by reference to Exhibit 3.01 of our Amendment to Registration Statement on Form S-1, as filed on January 27, 1999 (File No. 333-61381), Exhibit 3.1 of our Current Report on Form 8-K as filed on December 21, 2007 and Exhibit 3.02 of our Quarterly Report on Form 10-Q for the quarter ended June 30, 2009, as filed on August 5, 2009.

- (2) Incorporated by reference to Exhibit 3.1 of our Current Report on Form 8-K as filed on February 21, 2008.
- (3) Filed herewith.
- (4) These exhibits are submitted herewith as accompanying this Quarterly Report on Form 10-Q and shall not be deemed to be filed as part of such Quarterly Report on Form 10-Q.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ENTERCOM COMMUNICATIONS CORP.

(Registrant)

Date: May 9, 2011 /S/ David J. Field Name: David J. Field

Title: President and Chief Executive Officer

(principal executive officer)

Date: May 9, 2011 /S/ Stephen F. Fisher Name: Stephen F. Fisher

Title: Executive Vice President - Operations and Chief Financial

Officer (principal financial officer)

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