

TORO CO  
Form 11-K  
June 23, 2011  
Table of Contents

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 11-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the fiscal year ended December 31, 2010**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 1-8649**

A. Full title of the plan and address of the plan, if different from that of the issuer named below:

**The Toro Company Investment, Savings, and Employee Stock Ownership Plan**

**The Toro Company**

**8111 Lyndale Avenue South**

**Bloomington, MN 55420**

**Attn: Director, Human Resources**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

**The Toro Company**

**8111 Lyndale Avenue South**

**Bloomington, MN 55420**

---

Table of Contents

**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

**Table of Contents**

	<b>Page</b>
<u>Report of Independent Registered Public Accounting Firm</u>	1
<u>Statements of Net Assets Available for Benefits</u>	2
<u>Statements of Changes in Net Assets Available for Benefits</u>	3
<u>Notes to Financial Statements</u>	4
<u>Schedule H, Line 4i - Schedule of Assets (Held at End of Year)</u>	11

---

Table of Contents

**Report of Independent Registered Public Accounting Firm**

The Plan Administrator  
The Toro Company Investment, Savings,  
and Employee Stock Ownership Plan:

We have audited the accompanying statements of net assets available for benefits of The Toro Company Investment, Savings, and Employee Stock Ownership Plan (the Plan) as of December 31, 2010 and 2009, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2010 and 2009, and the changes in net assets available for benefits for the years then ended, in conformity with U.S. generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) as of December 31, 2010 is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ KPMG LLP

Minneapolis, Minnesota

June 23, 2011

---

Table of Contents

**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

Statements of Net Assets Available for Benefits

December 31, 2010 and 2009

	<b>2010</b>	<b>2009</b>
Assets:		
Investments at fair value:		
Interest in the Toro Company Master Trust Fund	\$ 625,411,544	520,442,217
Employee contribution receivable	61,260	32,529
Employer contribution receivable	12,075,607	11,801,421
Loans	1,156	1,156
Total receivables	12,138,023	11,835,106
Total assets before adjustment at fair value	637,549,567	532,277,323
Adjustment from fair value to contract value for fully benefit-responsive investment contracts	(2,174,255)	(182,381)
Net assets available for benefits	\$ 635,375,312	532,094,942

See accompanying notes to financial statements.

Table of Contents**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

## Statements of Changes in Net Assets Available for Benefits

Years ended December 31, 2010 and 2009

	2010	2009
Additions to net assets:		
Investment income:		
Plan interest in net investment income of the Toro Company Master Trust Fund	\$ 114,071,540	97,533,690
Net investment income	114,071,540	97,533,690
Employer contributions	15,267,989	14,413,888
Employee contributions	12,790,079	11,559,241
Rollover contributions	410,336	247,386
Total contributions	28,468,404	26,220,515
Total additions to net assets	142,539,944	123,754,205
Deductions from net assets:		
Administrative fees	(49,572)	(33,097)
Benefit payments	(39,353,415)	(45,898,850)
Total deductions from net assets	(39,402,987)	(45,931,947)
Assets transferred to the Plan	143,413	67,342
Net increase in net assets available for benefits	103,280,370	77,889,600
Net assets available for benefits:		
Beginning of year	532,094,942	454,205,342
End of year	\$ 635,375,312	532,094,942

See accompanying notes to financial statements.

Table of Contents

**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

Notes to Financial Statements

December 31, 2010 and 2009

**(1) Summary Description of Plan**

The following description of The Toro Company Investment, Savings, and Employee Stock Ownership Plan (the Plan) is provided for general information purposes only. Participants should refer to the Plan document restated as of May 8, 2009 for more complete information. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). Effective January 1, 2002, The Toro Company Employee Stock Ownership Plan was merged into The Toro Company Investment and Savings Plan to become the Plan. However, there continues to be an Employee Stock Ownership (ESOP) portion and a profit sharing portion of the Plan. Effective September 2, 2003, the Exmark Manufacturing Company, Inc. 401(k) Profit Sharing Plan was merged into the Plan. The Exmark Manufacturing Company, Inc. 401(k) Profit Sharing Plan offered loans to participants. Since loans are not offered under the Plan, outstanding loan balances were transferred as a result of the merger into the Plan and continue to be repaid by participants. Effective April 4, 2008, the Rain Master Irrigation Systems, Inc. 401(k) Profit Sharing Plan was merged into the Plan.

The primary purpose of the ESOP portion of the Plan is to provide employees who become participants in the Plan an opportunity to have their account balances invested in common stock, par value \$1.00 per share (Common Stock), of The Toro Company (the Company). The portions of participant accounts that hold Common Stock of the Company are included in the ESOP portion of the Plan. The portions of participant accounts that do not hold such stock are included in the profit sharing portion of the Plan.

Participants may make their own contributions to the Plan. These are initially made to the profit sharing portion of the Plan.

Plan participants are also eligible to have the Company make ESOP and Investment Fund contributions to the Plan on their behalf after two years of qualifying service with the Company. Participants are fully vested in the entire balance of their individual accounts attributable to those contributions. The Company also makes matching contributions to the Plan with respect to participant contributions. Participants are eligible for matching contributions after completing one year of qualifying service with the Company. Company matching contributions, together with income attributable thereto, vest at a rate of 20% after one year of vesting service, with an additional 20% being accumulated annually thereafter until the participant is 100% vested.

Participants may choose to have their accounts including those initially invested in Common Stock of the Company invested in any of the investment funds made available under the Plan or in Common Stock of the Company. All contributions under the Plan are made to a trust that holds all of the assets of the Plan.

Participants may receive distributions from their vested accounts under the Plan upon termination of employment, retirement, or death in the form of a lump-sum payment or in installments. Participants are allowed to withdraw amounts that they previously rolled into the Plan. Withdrawals are also allowed from selected accounts in the event of a defined financial hardship to the extent necessary to satisfy the financial need. To the extent an account is invested in Company Common Stock, a withdrawal or distribution can be in the form of Common Stock or cash.



Table of Contents

**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

Notes to Financial Statements

December 31, 2010 and 2009

Benefit payments and transfers of participants' interests are made by the trustee, Fidelity Investments (the Trustee).

During the years ended December 31, 2010 and 2009, forfeited nonvested accounts totaled \$18,350 and \$18,268, respectively. These amounts are used to offset future Company contributions.

The Company (administrator of the Plan) designs, manufactures, and markets professional turf maintenance equipment and services, turf and agricultural micro-irrigation systems, landscaping equipment, and residential yard and snow removal products. The Company absorbs all administrative costs of the Plan, with the exception of investment management fees, which are netted against investment income.

**(2) Summary of Significant Accounting Policies**

**(a) Basis of Financial Statement Presentation**

The accompanying financial statements of the Plan are presented in accordance with U.S. generally accepted accounting principles (U.S. GAAP). The accounting records of the Plan are maintained on the accrual basis.

**(b) Investments**

The Plan's investments are in a Master Trust held by the Trustee. The investment securities are stated at fair values based upon published quotations or, in the absence of available quotations, at fair values determined by the Trustee. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. Purchases and sales of securities are recorded on a trade-date basis. Interest is recorded on an accrual basis. Dividends are recorded on the ex-dividend date. Net appreciation (depreciation) includes the Plan's gains and losses on investments bought and sold as well as held during the year.

The Company maintains one Master Trust for three profit sharing and retirement plans that are sponsored by the Company. The three plans are the Plan, The Toro Company Profit Sharing Plan for Plymouth Union Employees and the Hahn Equipment Company Savings Plan for Union Employees. The purpose of the Master Trust is to pool investment transactions and achieve uniform rates of return on comparable funds under all plans. The Master Trust invests in fully benefit-responsive investment contracts stated at fair value which are then adjusted to contract value. Fair value of the contracts is calculated by discounting the related cash flows based on current yields of similar instruments with comparable durations.

The Plan's proportionate share of net investment income (loss) from the Master Trust is based upon the percentage of the fair value of the Plan's investment in the Master Trust's net assets. The Plan's percentage interest in the net assets of the Master Trust was approximately 99% as of December 31, 2010 and 2009.

Table of Contents

**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

Notes to Financial Statements

December 31, 2010 and 2009

*(c) Accounting Estimates*

The preparation of financial statements in conformity with U.S. GAAP requires the Company, as administrator of the Plan, to make estimates and assumptions that affect the reported amounts of net assets available for benefits and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of changes in net assets available for benefits during the reporting period. Actual results could differ from those estimates.

*(d) Concentrations of Risk*

The Plan has investments in a variety of investment funds. Investments in general are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statements of net assets available for benefits.

The assets held by the Master Trust include the Common Stock of the Company. At December 31, 2010 and 2009, approximately 34% and 30%, respectively, of the investments of the Master Trust were invested in Common Stock of the Company. The underlying value of the Common Stock of the Company is entirely dependent upon the performance of the Company and the market's evaluation of such performance and other factors.

*(e) Fully Benefit-Responsive Investment Contracts*

The Plan indirectly invests in investment contracts and security-backed contracts through the Wells Fargo Stable Value Fund E. An investment contract is a contract issued by a financial institution to provide a stated return to the buyer of the contract for a specified period of time. A security-backed contract has similar characteristics as a traditional investment contract and is comprised of two parts: the first part is a fixed-income security or portfolio of fixed-income securities; the second part is a contract value guarantee (wrapper) provided by a third party. The yield earned by the Wells Fargo Stable Value Fund E at December 31, 2010 and 2009 was 2.38% and 3.40%, respectively.

Investment contracts held by a defined contribution plan are required to be reported at fair value. However, contract value is the relevant measurement attribute for that portion of the net assets available for benefits of a defined contribution plan attributable to fully benefit-responsive investment contracts because contract value is the amount participants would receive if they were to initiate permitted transactions under the terms of the Plan. The statements of net assets available for benefits present the fair value of the Master Trust, as well as the adjustment of the fully benefit-responsive investment contract from fair value to contract value. The statements of changes in net assets available for benefits is prepared on a contract value basis.

Table of Contents

**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

Notes to Financial Statements

December 31, 2010 and 2009

**(3) Funding Policy, Contributions, and Plan Transfers**

For the ESOP portion of the Plan, the Company, at its discretion, may choose to make an annual contribution to a qualified employee's or participant's account in the form of Common Stock of the Company. To the extent that a contribution is made for a plan year, it is contributed based on a percentage of the participant's eligible compensation for the plan year.

For the profit sharing portion of the Plan, the Company, at its discretion, may choose to make an annual contribution to a qualified employee's or participant's account in the form of cash. This contribution is allocated to a participant's account based on a participant's allocation of funds under the 401(k) feature. To the extent that a contribution is made for a plan year, it is contributed based on a percentage of the participant's eligible compensation for the plan year plus a percentage of the participant's eligible compensation above the Social Security taxable wage base.

Participants can also elect salary reduction elections under a 401(k) feature, after-tax contributions and rollover funds from other qualified plans. The Company may, at its discretion, make a matching contribution to employee contributions to the Plan.

Transfers to/from other funds represent participant elected rollovers to/from plans of other employers or other transfers to/from other plans.

**(4) Party-in-interest Transactions**

The Trustee and the Company are parties-in-interest with respect to the Plan. The Plan's investments are held by the Trustee, and some of the investment funds available to participants include mutual funds managed by the Trustee. In the opinion of the Plan's legal counsel, transactions between the Plan and the Trustee are exempt from being considered as prohibited transactions under the ERISA Section 408(b).

**(5) Plan Termination**

The Company has voluntarily agreed to make contributions to the Plan. Although the Company has not expressed any intent to terminate the Plan, it may do so at any time. Each participant's interest in the Plan is 100% vested at all times, except for the portion attributable to matching contributions which is vested in a manner described above. Upon termination of the Plan, interests of active participants in the Plan fully vest.

**(6) Master Trust Fund**

Under the terms of the trust agreement, the Trustee manages investment funds on behalf of the Plan. The Trustee has been granted discretionary authority concerning the purchases and sales of the investments of the investment funds, except to the extent the trustee is subject to the discretion of participants, other fiduciaries or the Company. In accordance with the trust agreement, the assets of the Plan are held together with assets of other plans sponsored by the Company in the Master Trust. Investment income related to the Master Trust is allocated to the individual plans based upon beginning of the month balances invested in the Plan.

Table of Contents**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

## Notes to Financial Statements

December 31, 2010 and 2009

Fair values of Master Trust investments at December 31, 2010 and 2009 were as follows:

	<b>2010</b>	<b>2009</b>
Common Collective Trusts	\$ 116,012,014	104,183,622
Registered Investment Securities	216,205,251	193,218,407
Common Stock	211,007,726	158,746,139
Pooled Funds	85,415,812	67,136,494
Total Master Trust Investments	\$ 628,640,803	523,284,662
Plan Interest in Master Trust	\$ 625,411,544	520,442,217

Net investment income for the Master Trust for the years-ended December 31, 2010 and 2009 was as follows:

	<b>2010</b>	<b>2009</b>
Net realized and unrealized appreciation in fair value of investments		
Common Collective Trusts	\$ 5,454,739	9,015,165
Registered Investment Securities	25,287,058	42,330,621
Common Stock	72,947,240	35,544,807
Pooled Funds	8,644,492	12,281,063
Net realized and unrealized appreciation	\$ 112,333,529	99,171,656
Dividends	4,457,733	4,215,433
Net investment income	\$ 116,791,262	103,387,089

The Master Trust categorizes its assets and liabilities into one of three levels based on the assumptions (inputs) used in valuing the asset or liability. Level 1 provides the most reliable measure of fair value, while Level 3 generally requires significant management judgment. The three levels are defined as follows:

Level 1 Quoted prices in active markets for identical assets or liabilities.

## Edgar Filing: TORO CO - Form 11-K

Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.



Table of Contents**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

## Notes to Financial Statements

December 31, 2010 and 2009

The Master Trust's investments in Common Stock and registered investment securities are classified as Level 1 assets in the fair value hierarchy, while the Master Trust's investments in common collective trusts and pooled funds are classified as Level 2 assets in the fair value hierarchy.

Assets measured at fair value, as of December 31, 2010 and December 31, 2009 are summarized below:

<b>December 31, 2010</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Common Stock	\$ 211,007,726			211,007,726
Registered Investment Securities	216,205,251			216,205,251
Common Collective Trusts		116,012,014		116,012,014
Pooled Funds		85,415,812		85,415,812
<b>Total</b>	<b>\$ 427,212,977</b>	<b>201,427,826</b>		<b>628,640,803</b>
<b>December 31, 2009</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Common Stock	\$ 158,746,139			158,746,139
Registered Investment Securities	193,218,407			193,218,407
Common Collective Trusts		104,183,622		104,183,622
Pooled Funds		67,136,494		67,136,494
<b>Total</b>	<b>\$ 351,964,546</b>	<b>171,320,116</b>		<b>523,284,662</b>

The following presents investments in the Master Trust as of December 31, 2010 and 2009 that represent 5% or more of the Master Trust's net assets in either year:

<b>Description</b>	<b>2010</b>	<b>2009</b>
Wells Fargo Stable Value Fund E	\$ 101,268,883	91,706,130
Fidelity Diversified International Fund	33,825,531	36,584,929
Growth Fund of America	57,928,854	54,973,274
Eaton Vance Large Cap Value I	40,767,149	38,510,863
The Toro Company Common Stock	211,007,726	158,746,139

**(7) Federal Income Taxes**

The Plan obtained its latest determination letter on February 19, 2008, in which the Internal Revenue Service stated that the Plan, as then designed, was in compliance with the applicable requirements of the Internal Revenue Code. The Plan has been amended since the date of this letter. However, the Company, as the administrator of the Plan, believes that the Plan is currently designed and being operated in compliance with the applicable requirements of the Internal Revenue Code. Therefore, no provision for income taxes has been included in the Plan's financial statements.

**(8) Subsequent Events**

The Company evaluated all subsequent events and concluded that no additional subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.

Table of Contents

**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

Notes to Financial Statements

December 31, 2010 and 2009

**(9) Reconciliation of Differences between these Financial Statements and the Financial Information Required on Form 5500:**

	<b>December 31, 2010</b>
Net assets available for benefits as presented in these financial statements	\$ 635,375,312
Adjustment from contract value to fair value for fully benefit-responsive investment contracts at December 31, 2010	2,174,255
Net assets available for benefits as presented on Form 5500	\$ 637,549,567
	<b>Year Ended December 31, 2010</b>
Net increase in net assets available for benefits as presented in these financial statements	\$ 103,280,370
Adjustment from contract value to fair value for fully benefit-responsive investment contracts at December 31, 2010	2,174,255
Adjustment from contract value to fair value for fully benefit-responsive investment contracts at December 31, 2009	(182,381)
Net increase in net assets available for benefits as presented on Form 5500	\$ 105,272,244

Table of Contents

**Schedule 1**

**THE TORO COMPANY INVESTMENT, SAVINGS,  
AND EMPLOYEE STOCK OWNERSHIP PLAN**

Schedule H, line 4i Schedule of Assets (Held at End of the Year)

December 31, 2010

<b>Description</b>	<b>Cost</b>	<b>Current value</b>
*Participant Loans		\$ 1,156
<b>Total</b>		<b>\$ 1,156</b>

\*Party-in-interest as defined by ERISA.

See accompanying report of independent registered public accounting firm.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

The Toro Company Investment, Savings, and  
Employee Stock Ownership Plan

Date: June 23, 2011

By /s/ Stephen P. Wolfe  
Stephen P. Wolfe  
Vice President Finance  
and Chief Financial Officer  
of The Toro Company

Table of Contents

**Exhibit Index**

<b>Exhibit Number</b>	<b>Description</b>
23.1	Consent of Independent Registered Public Accounting Firm