

INTERNATIONAL BANCSHARES CORP  
Form 10-Q  
May 09, 2013

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2013

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-09439

**INTERNATIONAL BANCSHARES CORPORATION**

(Exact name of registrant as specified in its charter)

Texas

74-2157138

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(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1200 San Bernardo Avenue, Laredo, Texas 78042-1359

(Address of principal executive offices)

(Zip Code)

(956) 722-7611

(Registrant's telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark if the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date

Class  
Common Stock, \$1.00 par value

Shares Issued and Outstanding  
67,189,605 shares outstanding at May 6, 2013



## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Condition (Unaudited)

(Dollars in Thousands)

	March 31, 2013	December 31, 2012
<b>Assets</b>		
Cash and cash equivalents	\$ 234,959	\$ 283,100
Investment securities:		
Held-to-maturity (Market value of \$2,400 on March 31, 2013 and \$2,400 on December 31, 2012)	2,400	2,400
Available-for-sale (Amortized cost of \$5,102,700 on March 31, 2013 and \$5,423,189 on December 31, 2012)	5,180,274	5,525,015
Total investment securities	5,182,674	5,527,415
Loans	4,826,509	4,775,004
Less allowance for probable loan losses	(62,968)	(58,193)
Net loans	4,763,541	4,716,811
Bank premises and equipment, net	480,828	481,287
Accrued interest receivable	28,384	31,034
Other investments	368,075	372,739
Identified intangible assets, net	6,682	7,819
Goodwill	282,532	282,532
Other assets	172,497	179,936
Total assets	\$ 11,520,172	\$ 11,882,673

## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Condition, continued (Unaudited)

(Dollars in Thousands)

	March 31, 2013	December 31, 2012
<b>Liabilities and Shareholders Equity</b>		
<b>Liabilities:</b>		
<b>Deposits:</b>		
Demand non-interest bearing	\$ 2,612,327	\$ 2,465,750
Savings and interest bearing demand	2,868,564	2,867,151
Time	2,835,652	2,954,312
<b>Total deposits</b>	<b>8,316,543</b>	<b>8,287,213</b>
Securities sold under repurchase agreements	1,055,587	1,129,679
Other borrowed funds	387,493	749,027
Junior subordinated deferrable interest debentures	190,726	190,726
Other liabilities	134,949	90,320
<b>Total liabilities</b>	<b>10,085,298</b>	<b>10,446,965</b>
<b>Commitments, Contingent Liabilities and Other Tax Matters (Note 10)</b>		
<b>Shareholders equity:</b>		
Common shares of \$1.00 par value. Authorized 275,000,000 shares; issued 95,725,560 shares on March 31, 2013 and 95,724,517 shares on December 31, 2012	95,726	95,725
Surplus	163,413	163,287
Retained earnings	1,384,173	1,369,543
Accumulated other comprehensive income (including \$(7,234) and \$(6,811) of comprehensive loss related to other-than-temporary impairment for non-credit related issues)	50,071	65,662
	1,693,383	1,694,217
Less cost of shares in treasury, 28,537,180 shares on March 31, 2013 and 28,537,180 December 31, 2012	(258,509)	(258,509)
<b>Total shareholders equity</b>	<b>1,434,874</b>	<b>1,435,708</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 11,520,172</b>	<b>\$ 11,882,673</b>

See accompanying notes to consolidated financial statements.



## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Income (Unaudited)

(Dollars in Thousands, except per share data)

	Three Months Ended March 31,	
	2013	2012
Interest income:		
Loans, including fees	\$ 63,534	\$ 68,323
Investment securities:		
Taxable	20,519	24,512
Tax-exempt	3,036	2,861
Other interest income	21	86
Total interest income	87,110	95,782
Interest expense:		
Savings deposits	1,011	1,623
Time deposits	4,445	6,485
Securities sold under repurchase agreements	7,568	10,302
Other borrowings	290	208
Junior subordinated interest deferrable debentures	1,164	2,047
Total interest expense	14,478	20,665
Net interest income	72,632	75,117
Provision for probable loan losses	7,419	5,285
Net interest income after provision for probable loan losses	65,213	69,832
Non-interest income:		
Service charges on deposit accounts	23,830	22,753
Other service charges, commissions and fees		
Banking	9,983	10,064
Non-banking	1,061	1,251
Investment securities transactions, net	9,601	1,172
Other investments, net	6,997	5,134
Other income	1,780	2,803
Total non-interest income	\$ 53,252	\$ 43,177

## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Income, continued (Unaudited)

(Dollars in Thousands, except per share data)

	Three Months Ended	
	2013	March 31, 2012
Non-interest expense:		
Employee compensation and benefits	\$ 30,211	\$ 29,401
Occupancy	7,812	8,734
Depreciation of bank premises and equipment	6,625	6,927
Professional fees	3,723	3,370
Deposit insurance assessments	1,616	1,567
Net expense, other real estate owned	1,789	1,181
Amortization of identified intangible assets	1,137	1,137
Advertising	1,846	1,827
Early termination fee securities sold under repurchase agreements	9,885	
Impairment charges (Total other-than-temporary impairment charges, \$968 net of \$658, and \$1,650, net of \$1,464, included in other comprehensive income)	310	186
Other	15,907	13,813
Total non-interest expense	80,861	68,143
Income before income taxes	37,604	44,866
Provision for income taxes	9,535	13,179
Net income	\$ 28,069	\$ 31,687
Preferred stock dividends		3,343
Net income available to common shareholders	\$ 28,069	\$ 28,344
Basic earnings per common share:		
Weighted average number of shares outstanding:	67,187,583	67,271,146
Net income	\$ .42	\$ .42
Fully diluted earnings per common share:		
Weighted average number of shares outstanding:	67,279,981	67,355,427
Net income	\$ .42	\$ .42

See accompanying notes to consolidated financial statements.





## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Comprehensive Income (Unaudited)

(Dollars in Thousands)

	Three Months Ended March 31,	
	2013	2012
Net income	\$ 28,069	\$ 31,687
Other comprehensive income, net of tax:		
Net unrealized holding losses on securities available for sale arising during period (tax effects of \$(5,143) and \$(3,959))	(9,552)	(7,352)
Reclassification adjustment for gains on securities available for sale included in net income (tax effects of \$(3,360) and \$(410))	(6,241)	(762)
Reclassification adjustment for impairment charges on available for sale securities included in net income (tax effects of \$108 and \$65)	202	121
	(15,591)	(7,993)
Comprehensive income	\$ 12,478	\$ 23,694

See accompanying notes to consolidated financial statements.

## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Cash Flows (Unaudited)

(Dollars in Thousands)

	Three Months Ended March 31,	
	2013	2012
Operating activities:		
Net income	\$ 28,069	\$ 31,687
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for probable loan losses	7,419	5,285
Specific reserve, other real estate owned	(70)	427
Depreciation of bank premises and equipment	6,625	6,927
(Gain) loss on sale of bank premises and equipment	(21)	30
Gain on sale of other real estate owned	(39)	(232)
Accretion of investment securities discounts	(894)	(755)
Amortization of investment securities premiums	11,204	6,435
Investment securities transactions, net	(9,601)	(1,172)
Impairment charges on available-for-sale investment securities	310	186
Amortization of identified intangible assets	1,137	1,137
Stock based compensation expense	114	131
Earnings from affiliates and other investments	(4,702)	(5,050)
Deferred tax (benefit) expense	(2,098)	1,091
Decrease in accrued interest receivable	2,650	2,352
Net decrease (increase) in other assets	8,926	(113)
Net increase in other liabilities	4,404	11,629
Net cash provided by operating activities	53,433	59,995
Investing activities:		
Proceeds from maturities of securities		200
Proceeds from sales and calls of available for sale securities	178,124	17,331
Purchases of available for sale securities	(217,214)	(272,091)
Principal collected on mortgage-backed securities	396,105	306,652
Net (increase) decrease in loans	(59,937)	78,532
Purchases of other investments	(512)	(150)
Distributions of other investments	9,878	10,396
Purchases of bank premises and equipment	(6,166)	(9,566)
Proceeds from sales of other real estate owned	4,410	11,099
Proceeds from sale of bank premises and equipment	21	514
Net cash provided by investing activities	304,709	142,917



## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Cash Flows, continued (Unaudited)

(Dollars in Thousands)

	Three Months Ended March 31,	
	2013	2012
Financing activities:		
Net increase in non-interest bearing demand deposits	\$ 146,577	\$ 136,582
Net increase in savings and interest bearing demand deposits	1,413	215,514
Net (decrease) increase in time deposits	(118,660)	19,627
Net (decrease) increase in securities sold under repurchase agreements	(74,092)	13,805
Net decrease in other borrowed funds	(361,534)	(296,033)
Purchases of treasury stock		(558)
Proceeds from stock transactions	13	10
Payments of dividends on preferred stock		(2,700)
Net cash (used in) provided by financing activities	(406,283)	86,247
(Decrease) increase in cash and cash equivalents	(48,141)	289,159
Cash and cash equivalents at beginning of period	283,100	261,885
Cash and cash equivalents at end of period	\$ 234,959	\$ 551,044
Supplemental cash flow information:		
Interest paid	\$ 15,590	\$ 21,493
Income taxes paid	5,000	50
Non-cash investing and financing activities:		
Accrued dividends, preferred shares	\$	\$ 1,350
Dividends declared, not yet paid	13,439	13,450
Net transfer from loans to other real estate owned	5,788	28,765
Purchases of available-for-sale securities not yet settled	37,545	26,195

See accompanying notes to consolidated financial statements.

**INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

**(Unaudited)**

**Note 1 - Basis of Presentation**

The accounting and reporting policies of International Bancshares Corporation ( Corporation ) and Subsidiaries (the Corporation and Subsidiaries collectively referred to herein as the Company ) conform to accounting principles generally accepted in the United States of America and to general practices within the banking industry. The consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiaries, International Bank of Commerce, Laredo ( IBC ), Commerce Bank, International Bank of Commerce, Zapata, International Bank of Commerce, Brownsville and the Corporation 's wholly-owned non-bank subsidiaries, IBC Subsidiary Corporation, IBC Life Insurance Company, IBC Trading Company, IBC Capital Corporation and Premier Tierra Holdings, Inc. All significant inter-company balances and transactions have been eliminated in consolidation. The consolidated financial statements are unaudited, but include all adjustments, which, in the opinion of management, are necessary for a fair presentation of the results of the periods presented. All such adjustments were of a normal and recurring nature. It is suggested that these financial statements be read in conjunction with the financial statements and the notes thereto in the Company 's latest Annual Report on Form 10-K. The consolidated statement of condition at December 31, 2012 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. Certain reclassifications have been made to make prior periods comparable.

The Company operates as one segment. The operating information used by the Company 's chief executive officer for purposes of assessing performance and making operating decisions about the Company is the consolidated statements presented in this report. The Company has four active operating subsidiaries, namely, the bank subsidiaries, otherwise known as International Bank of Commerce, Laredo, Commerce Bank, International Bank of Commerce, Zapata and International Bank of Commerce, Brownsville. The Company applies the provisions of Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ), FASB ASC 280, Segment Reporting , in determining its reportable segments and related disclosures.

The Company has evaluated all events or transactions that occurred through the date the Company issued these financial statements. During this period, the Company did not have any material recognizable or non-recognizable subsequent events.

**Note 2 Fair Value Measurements**

ASC Topic 820, Fair Value Measurements and Disclosures ( ASC 820 ) defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. ASC 820 applies to all financial instruments that are being measured and reported on a fair value basis. ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; it also establishes a fair value hierarchy that prioritizes the inputs used in valuation methodologies into the following three levels:

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- Level 1 Inputs Unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2 Inputs Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Inputs Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or other valuation techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy is set forth below.

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The following table represents assets and liabilities reported on the consolidated balance sheets at their fair value as of March 31, 2013 by level within the fair value measurement hierarchy:

	Fair Value Measurements at Reporting Date Using (in thousands)			
	Assets/Liabilities Measured at Fair Value March 31, 2013	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<i>Measured on a recurring basis:</i>				
Assets:				
Available for sale securities				
Residential mortgage-backed securities	\$ 4,923,211	\$	\$ 4,892,514	\$ 30,697
States and political subdivisions	235,910		235,910	
Other	21,153	21,153		
	\$ 5,180,274	\$ 21,153	\$ 5,128,424	\$ 30,697

The following table represents assets and liabilities reported on the consolidated balance sheets at their fair value as of December 31, 2012 by level within the fair value measurement hierarchy:

	Fair Value Measurements at Reporting Date Using (in thousands)			
	Assets/Liabilities Measured at Fair Value December 31, 2012	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<i>Measured on a recurring basis:</i>				
Assets:				
Available for sale securities				
Residential mortgage-backed securities	\$ 5,265,204	\$	\$ 5,232,344	\$ 32,860
States and political subdivisions	238,675		238,675	
Other	21,136	21,136		
	\$ 5,525,015	\$ 21,136	\$ 5,471,019	\$ 32,860



Investment securities available-for-sale are classified within level 2 and level 3 of the valuation hierarchy, with the exception of certain equity investments that are classified within level 1. For investments classified as level 2 in the fair value hierarchy, the Company obtains fair value measurements for investment securities from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. Investment securities classified as level 3 are non-agency mortgage-backed securities. The non-agency mortgage-backed securities held by the Company are traded in inactive markets and markets that have experienced significant decreases in volume and level of activity, as evidenced by few recent transactions, a significant decline or absence of new issuances, price quotations that are not based on comparable securities transactions and wide bid-ask spreads among other factors. As a result of the inability to use quoted market prices to determine fair value for these securities, the Company determined that fair value, as determined by level 3 inputs in the fair value hierarchy, is more appropriate for financial reporting and more consistent with the expected performance of the investments. For the investments classified within level 3 of the fair value hierarchy, the Company used a discounted cash flow model to determine fair value. Inputs in the model included both historical performance and expected future performance based on information currently available.

Assumptions used in the discounted cash flow model as of March 31, 2013 and December 31, 2012, were applied separately to those portions of the bond where the underlying residential mortgage loans had been performing under original contract terms for at least the prior 24 months and those where the underlying residential mortgages had not been meeting the original contractual obligation for the same period. Unobservable inputs included in the model are estimates on future principal prepayment rates, and default and loss severity rates. For that portion of the bond where the underlying residential mortgage had been meeting the original contract terms for at least 24 months, the Company used the following estimates in the model: (i) a voluntary prepayment rate of 7%, (ii) a 1% default rate, (iii) a loss severity rate of 25%, and (iv) a discount rate of 13%. The assumptions used in the model for the rest of the bond included the following estimates: (i) a voluntary prepayment rate of 2%, (ii) a default rate of 4.5%, (iii) a loss severity rate that started at 60% for the first year (2012) then declines by 5% for the following five years (2013, 2014, 2015, 2016 and 2017) and remains at 25% thereafter (2018 and beyond), and (iv) a discount rate of 13%. The estimates used in the model to determine fair value are based on observable historical data of the underlying collateral. The model anticipates that the housing market will gradually improve and that the underlying collateral will eventually all perform in accordance with the original contract terms on the bond. Should the number of loans in the underlying collateral that default and go into foreclosure or the severity of the losses in the underlying collateral significantly change, the results of the model would be impacted. The Company will continue to evaluate the actual historical performance of the underlying collateral and will modify the assumptions used in the model as necessary.

The following table presents a reconciliation of activity for such mortgage-backed securities on a net basis (Dollars in thousands):

Balance at December 31, 2012	\$	32,860
Principal paydowns		(1,195)
Total unrealized losses included in:		
Other comprehensive income		(658)
Impairment realized		(310)
Balance at March 31, 2013	\$	30,697

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis. The instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

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The following table represents financial instruments measured at fair value on a non-recurring basis as of March 31, 2013 by level within the fair value measurement hierarchy:

	Fair Value Measurements at Reporting Date Using (in thousands)				Net Provision (Credit) During Period
	Assets/Liabilities Measured at Fair Value March 31, 2013	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<i>Measured on a non-recurring basis:</i>					
Assets:					
Impaired loans	\$ 27,330	\$	\$	\$ 27,330	\$ 10,332
Other real estate owned	2,752			2,752	(70)

The following table represents financial instruments measured at fair value on a non-recurring basis as of December 31, 2012 by level within the fair value measurement hierarchy:

	Fair Value Measurements at Reporting Date Using (in thousands)				Net Provision During the Period
	Assets/Liabilities Measured at Fair Value December 31, 2012	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<i>Measured on a non-recurring basis:</i>					
Assets:					
Impaired loans	\$ 11,981	\$	\$	\$ 11,981	\$ 295
Other real estate owned	18,749			18,749	

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The Company's assets measured at fair value on a non-recurring basis are limited to impaired loans and other real estate owned. Impaired loans are classified within level 3 of the valuation hierarchy. The fair value of impaired loans is derived in accordance with FASB ASC 310,

Receivables. Impaired loans are primarily comprised of collateral-dependent commercial loans. The fair value of impaired loans is based on the fair value of the collateral, as determined through an appraisal process. The basis for the Company's appraisal and appraisal review process is based on regulatory guidelines and strives to comply with all regulatory appraisal laws, regulations and the Uniform Standards of Professional Appraisal Practice. Understanding that as the primary sources of loan repayments decline, the secondary repayment source comes into play and correctly evaluating the fair value of that secondary source, the collateral, becomes even more important. New or updated appraisals may be obtained as warranted after evaluation of any material deterioration in the performance of the project, the conditions for the geographic area where the property is located, the property type, differences between the current property conditions and the conditions assumed in prior appraisals or evaluations, or changes in project specifications. All appraisals and evaluations are as is (the property's highest and best use) valuations based on the current conditions of the property/project at that point in time. The determination of the fair value of the collateral is based on the net realizable value, which is the appraised value less any closing costs, when applicable. Impaired loans are remeasured and reported at fair value through a specific valuation allowance allocation of the allowance for probable loan losses based upon the fair value of the underlying collateral. As of March 31, 2013, the Company had \$70,267,000 of impaired commercial collateral dependent loans, of which \$50,579,000 had an appraisal or evaluation performed within the last twelve months. As of December 31, 2012, the Company had \$73,646,000 of impaired commercial collateral dependent loans, of which \$48,856,000 had an appraisal or evaluation performed within the last twelve months.

Other real estate owned is comprised of real estate acquired by foreclosure and deeds in lieu of foreclosure. Other real estate owned is carried at the lower of the recorded investment in the property or its fair value less estimated costs to sell such property (as determined by independent appraisal) within level 3 of the fair value hierarchy. Prior to foreclosure, the value of the underlying loan is written down to the fair value of the real estate to be acquired by a charge to the allowance for probable loan losses, if necessary. The fair value is reviewed periodically and subsequent write downs are made accordingly through a charge to operations. Other real estate owned is included in other assets on the consolidated financial statements. For the three months ended March 31, 2013 and the twelve months ended December 31, 2012, respectively the Company recorded \$61,000 and \$10,450,000 in charges to the allowance for probable loan losses in connection with loans transferred to other real estate owned. For the three months ended March 31, 2013 and twelve months ended December 31, 2012, respectively, the Company recorded \$(70) and \$0 in adjustments to fair value in connection with other real estate owned.

The fair value estimates, methods, and assumptions for the Company's financial instruments at March 31, 2013 and December 31, 2012 are outlined below.

### *Cash and Due From Banks and Federal Funds Sold*

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

### *Time Deposits with Banks*

The carrying amounts of time deposits with banks approximate fair value.

### *Investment Securities Held-to-Maturity*

The carrying amounts of investments held-to-maturity approximate fair value.

*Investment Securities*

For investment securities, which include U.S. Treasury securities, obligations of other U.S. government agencies, obligations of states and political subdivisions and mortgage pass through and related securities, fair values are from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. See disclosures of fair value of investment securities in Note 6.

*Loans*

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, real estate and consumer loans as outlined by regulatory reporting guidelines. Each category is segmented into fixed and variable interest rate terms and by performing and non-performing categories.

For variable rate performing loans, the carrying amount approximates the fair value. For fixed rate performing loans, except residential mortgage loans, the fair value is calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risk inherent in the loan. For performing residential mortgage loans, fair value is estimated by discounting contractual cash flows adjusted for prepayment estimates using discount rates based on secondary market sources or the primary origination market. Fixed rate performing loans are within Level 3 of the fair value hierarchy. At March 31, 2013, and December 31, 2012, the carrying amount of fixed rate performing loans was \$1,175,326,000 and \$1,189,585,000, respectively, and the estimated fair value was \$1,122,036,000 and \$1,126,228,000, respectively.

*Accrued Interest*

The carrying amounts of accrued interest approximate fair value.

*Deposits*

The fair value of deposits with no stated maturity, such as non-interest bearing demand deposit accounts, savings accounts and interest bearing demand deposit accounts, was equal to the amount payable on demand as of March 31, 2013 and December 31, 2012. The fair value of time deposits is based on the discounted value of contractual cash flows. The discount rate is based on currently offered rates. Time deposits are within Level 3 of the fair value hierarchy. At March 31, 2013 and December 31, 2012, the carrying amount of time deposits was \$2,835,652,000 and \$2,954,312,000, respectively, and the estimated fair value was \$2,844,576,000 and \$2,962,190,000, respectively.

*Securities Sold Under Repurchase Agreements*

Securities sold under repurchase agreements include both short and long-term maturities. Due to the contractual terms of the short-term instruments, the carrying amounts approximated fair value at March 31, 2013 and December 31, 2012. The fair value of the long-term instruments is based on established market spreads using option adjusted spread methodology. Long-term repurchase agreements are within level 3 of the fair value hierarchy. At March 31, 2013 and December 31, 2012, respectively, the carrying amount of long-term repurchase agreements was \$730,000,000 and \$800,000,000, respectively, and the estimated fair value was \$842,507,000 and \$932,007,000, respectively.

*Junior Subordinated Deferrable Interest Debentures*

The Company currently has floating rate junior subordinated deferrable interest debentures outstanding. Due to the contractual terms of the floating rate junior subordinated deferrable interest debentures, the carrying amounts approximated fair value at March 31, 2013 and December 31, 2012.

*Other Borrowed Funds*

The company currently has short and long-term borrowings issued from the Federal Home Loan Bank ( FHLB ). Due to the contractual terms of the short-term borrowings, the carrying amounts approximated fair value at March 31, 2013 and December 31, 2012. The fair value of the long-term borrowings is based on established market spreads for similar types of borrowings. The long-term borrowings are included in Level 2 of the fair value hierarchy. At March 31, 2013 and December 31, 2012, the carrying amount of the long-term FHLB borrowings was \$6,493,000, and \$6,527,000, respectively, and the estimated fair value was \$7,011,000 and \$7,073,000, respectively.

*Commitments to Extend Credit and Letters of Credit*

Commitments to extend credit and fund letters of credit are principally at current interest rates, and, therefore, the carrying amount approximates fair value.

*Limitations*

Fair value estimates are made at a point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on-and off-statement of condition financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Other significant assets and liabilities that are not considered financial assets or liabilities include the bank premises and equipment and core deposit value. In addition, the tax ramifications related to the effect of fair value estimates have not been considered in the above estimates.

**Note 3 Loans**

A summary of loans, by loan type at March 31, 2013 and December 31, 2012 is as follows:

	<b>March 31, 2013</b>	<b>December 31, 2012</b>
	<b>(Dollars in Thousands)</b>	
Commercial, financial and agricultural	\$ 2,657,248	\$ 2,525,380
Real estate mortgage	829,088	838,467
Real estate construction	1,085,506	1,147,669
Consumer	70,030	74,514
Foreign	184,637	188,974
<b>Total loans</b>	<b>\$ 4,826,509</b>	<b>\$ 4,775,004</b>

**Note 4 - Allowance for Probable Loan Losses**

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The allowance for probable loan losses primarily consists of the aggregate loan loss allowances of the bank subsidiaries. The allowances are established through charges to operations in the form of provisions for probable loan losses. Loan losses or recoveries are charged or credited directly to the allowances. The allowance for probable loan losses of each bank subsidiary is maintained at a level considered appropriate by management, based on estimated probable losses in the loan portfolio. The allowance for probable loan losses is derived from the following elements: (i) allowances established on specific loans, which are based on a review of the individual characteristics of each loan, including the customer's ability to repay the loan, the underlying collateral values, and the industry in which the customer operates, (ii) allowances based on actual historical loss experience for similar types of loans in the Company's loan portfolio, and (iii) allowances based on general economic conditions, changes in the mix of loans, company resources, border risk and credit quality indicators, among other things. All segments of the loan portfolio continue to be impacted by the prolonged economic downturn. Loans secured by real estate could be impacted negatively by the continued economic environment and resulting decrease in collateral values. Consumer loans may be impacted by continued and prolonged unemployment rates.



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The Company's management continually reviews the allowance for loan losses of the bank subsidiaries using the amounts determined from the allowances established on specific loans, the allowance established on quantitative historical loss percentages, and the allowance based on qualitative data to establish an appropriate amount to maintain in the Company's allowance for loan losses. Should any of the factors considered by management in evaluating the adequacy of the allowance for probable loan losses change, the Company's estimate of probable loan losses could also change, which could affect the level of future provisions for probable loan losses. While the calculation of the allowance for probable loan losses utilizes management's best judgment and all information available, the adequacy of the allowance is dependent on a variety of factors beyond the Company's control, including, among other things, the performance of the entire loan portfolio, the economy, changes in interest rates and the view of regulatory authorities towards loan classifications.

The specific loan loss provision is determined using the following methods. On a weekly basis, loan past due reports are reviewed by the credit quality committee to determine if a loan has any potential problems and if a loan should be placed on the Company's internal classified report. Additionally, the Company's credit department reviews the majority of the Company's loans for proper internal classification purposes regardless of whether they are past due and segregates any loans with potential problems for further review. The credit department will discuss the potential problem loans with the servicing loan officers to determine any relevant issues that were not discovered in the evaluation. Also, an analysis of loans that is provided through examinations by regulatory authorities is considered in the review process. After the above analysis is completed, the Company will determine if a loan should be placed on an internal classified report because of issues related to the analysis of the credit, credit documents, collateral and/or payment history.

A summary of the transactions in the allowance for probable loan losses by loan class is as follows:

	2013						Consumer	Foreign	Total
	Domestic			Foreign					
	Commercial	Commercial real estate: other construction & land development	Commercial real estate: farmland & commercial	Commercial real estate: multifamily	Residential: first lien	Residential: junior lien			
	(Dollars in Thousands)								
Balance at December 31,	\$ 11,632	\$ 12,720	\$ 21,880	\$ 694	\$ 4,390	\$ 4,448	\$ 1,289	\$ 1,140	\$ 58,193
Losses charge to allowance	(2,663)	(128)	(60)	(172)	(255)	(211)	(20)	(3,509)	
Recoveries credited to allowance	694	13	13	5	94	46		865	
Net losses charged to allowance	(1,969)	(115)	(47)	(167)	(161)	(165)	(20)	(2,644)	
Provision charged to operations	11,263	(1,552)	(1,182)	(85)	(355)	(276)	(304)	(90)	7,419
Balance at March 31,	\$ 20,926	\$ 11,053	\$ 20,651	\$ 609	\$ 3,868	\$ 4,011	\$ 820	\$ 1,030	\$ 62,968

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	2012								
	Domestic						Foreign		
	Commercial	Commercial real estate: other construction & land development	Commercial real estate: farmland & commercial	Commercial real estate: multifamily	Residential: first lien	Residential: junior lien	Consumer	Foreign	Total
Balance at December 31,	\$ 26,617	\$ 19,940	\$ 24,227	\$ 1,003	\$ 4,562	\$ 4,760	\$ 1,724	\$ 1,359	\$ 84,192
Losses charge to allowance	(3,424)	(71)	(7,994)		(36)	(312)	(247)		(12,084)
Recoveries credited to allowance	1,244	5	31		2	45	61		1,388
Net losses charged to allowance	(2,180)	(66)	(7,963)		(34)	(267)	(186)		(10,696)
Provision charged to operations	140	(108)	5,546	(154)	(149)	12	64	(66)	5,285
Balance at March 31,	\$ 24,577	\$ 19,766	\$ 21,810	\$ 849	\$ 4,379	\$ 4,505	\$ 1,602	\$ 1,293	\$ 78,781

The allowance for probable loan losses is a reserve established through a provision for probable loan losses charged to expense, which represents management's best estimate of probable loan losses when evaluating loans (i) individually or (ii) collectively. The allowance for probable loan losses increased 8.2% to \$62,968,000 at March 31, 2013 from \$58,193,000 at December 31, 2012. The change is primarily driven by the addition of a specific reserve of approximately \$10,000,000 on a previously identified impaired commercial loan that further deteriorated during the three months ended March 31, 2013, partially offset by a decrease in the general reserve due to the stability of general economic factors evaluated by management.

The table below provides additional information on the balance of loans individually or collectively evaluated for impairment and their related allowance, by loan class as of March 31, 2013 and December 31, 2012:

	March 31, 2013			
	Loans individually evaluated for impairment		Loans collectively evaluated for impairment	
	Recorded Investment	Allowance	Recorded Investment	Allowance
Domestic				
Commercial	\$ 33,108	\$ 11,544	\$ 835,849	\$ 9,382
Commercial real estate: other construction & land development	26,172	823	1,059,334	10,230
Commercial real estate: farmland & commercial	11,900	2,644	1,697,537	18,007
Commercial real estate: multifamily	338		78,516	609
Residential: first lien	4,546		445,845	3,868
Residential: junior lien	1,702		376,995	4,011
Consumer	1,245		68,785	820
Foreign	462		184,175	1,030
Total	\$ 79,473	\$ 15,011	\$ 4,747,036	\$ 47,957



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	December 31, 2012			
	Loans individually evaluated for impairment		Loans collectively evaluated for impairment	
	Recorded Investment	Allowance (Dollars in Thousands)	Recorded Investment	Allowance
Domestic				
Commercial	\$ 32,768	\$ 1,477	\$ 736,342	\$ 10,155
Commercial real estate: other construction & land development	28,660	539	1,119,009	12,181
Commercial real estate: farmland & commercial	13,945	2,730	1,659,377	19,150
Commercial real estate: multifamily	353		82,595	694
Residential: first lien	3,656		453,075	4,390
Residential: junior lien	1,850		379,886	4,448
Consumer	1,326		73,188	1,289
Foreign	447		188,527	1,140
<b>Total</b>	<b>\$ 83,005</b>	<b>\$ 4,746</b>	<b>\$ 4,691,999</b>	<b>\$ 53,447</b>

The table below provides additional information on loans accounted for on a non-accrual basis by loan class at March 31, 2013 and December 31, 2012:

	March 31, 2013	December 31, 2012
	(Dollars in Thousands)	
Domestic		
Commercial	\$ 32,292	\$ 31,929
Commercial real estate: other construction & land development	23,922	26,410
Commercial real estate: farmland & commercial	9,636	11,681
Commercial real estate: multifamily	338	353
Residential: first lien	1,702	1,175
Residential: junior lien	126	175
Consumer	42	45
Foreign	21	
<b>Total non-accrual loans</b>	<b>\$ 68,079</b>	<b>\$ 71,768</b>

Impaired loans are those loans where it is probable that all amounts due according to contractual terms of the loan agreement will not be collected. The Company has identified these loans through its normal loan review procedures. Impaired loans are measured based on (1) the present value of expected future cash flows discounted at the loan's effective interest rate; (2) the loan's observable market price; or (3) the fair value of the collateral if the loan is collateral dependent. Substantially all of the Company's impaired loans are measured at the fair value of the collateral. In limited cases the Company may use other methods to determine the level of impairment of a loan if such loan is not collateral dependent.

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The following tables detail key information regarding the Company's impaired loans by loan class at March 31, 2013 and December 31, 2012:

	Recorded Investment	Unpaid Principal Balance	March 31, 2013		Average Recorded Investment	Interest Recognized
			Related Allowance (Dollars in Thousands)			
<b>Loans with Related Allowance</b>						
Domestic						
Commercial	\$ 18,668	\$ 18,702	\$ 11,544	\$ 18,688	\$ 9	
Commercial real estate: other construction & land development	5,516	5,605	823	5,478		
Commercial real estate: farmland & commercial	6,438	9,717	2,644	6,452	23	
Total impaired loans with related allowance	\$ 30,622	\$ 34,024	\$ 15,011	\$ 30,618	\$ 32	

	Recorded Investment	Unpaid Principal Balance	March 31, 2013		Average Recorded Investment	Interest Recognized
			Related Allowance (Dollars in Thousands)			
<b>Loans with No Related Allowance</b>						
Domestic						
Commercial	\$ 14,440	\$ 14,487	\$ 15,147	\$ 1		
Commercial real estate: other construction & land development	20,656	20,743	20,878	18		
Commercial real estate: farmland & commercial	5,462	6,232	5,006			
Commercial real estate: multifamily	338	338	345			
Residential: first lien	4,546	4,595	3,840	33		
Residential: junior lien	1,702	1,720	1,732	24		
Consumer	1,245	1,250	1,246			
Foreign	462	463	457	5		
Total impaired loans with no related allowance	\$ 48,851	\$ 49,828	\$ 48,651	\$ 81		

	Recorded Investment	Unpaid Principal Balance	December 31, 2012		Average Recorded Investment	Interest Recognized
			Related Allowance (Dollars in Thousands)			
<b>Loans with Related Allowance</b>						
Domestic						
Commercial	\$ 1,633	\$ 1,679	\$ 1,477	\$ 21,126	\$ 39	
Commercial real estate: other construction & land development	3,671	3,671	539	6,608		
Commercial real estate: farmland & commercial	6,678	9,923	2,730	7,342	92	
Total impaired loans with related allowance	\$ 11,982	\$ 15,273	\$ 4,746	\$ 35,076	\$ 131	



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	December 31, 2012			
	Recorded Investment	Unpaid Principal Balance	Average Recorded Investment	Interest Recognized
	(Dollars in Thousands)			
<b>Loans with No Related Allowance</b>				
<b>Domestic</b>				
Commercial	\$ 31,135	\$ 31,170	\$ 2,996	\$ 4
Commercial real estate: other construction & land development	24,989	25,160	39,449	141
Commercial real estate: farmland & commercial	7,267	9,340	16,536	8
Commercial real estate: multifamily	353	353	381	
Residential: first lien	3,656	3,984	2,876	60
Residential: junior lien	1,850	1,944	1,939	104
Consumer	1,326	1,330	1,193	
Foreign	447	447	166	6
<b>Total impaired loans with no related allowance</b>	<b>\$ 71,023</b>	<b>\$ 73,728</b>	<b>\$ 65,536</b>	<b>\$ 323</b>

A portion of the impaired loans have adequate collateral and credit enhancements not requiring a related allowance for loan loss. The level of impaired loans is reflective of the economic weakness that has been created by the financial crisis and the subsequent economic downturn. Management is confident the Company's loss exposure regarding these credits will be significantly reduced due to the Company's long-standing practices that emphasize secured lending with strong collateral positions and guarantor support. Management is likewise confident the reserve for probable loan losses is adequate. The Company has no direct exposure to sub-prime loans in its loan portfolio, but the sub-prime crisis has affected the credit markets on a national level, and as a result, the Company has experienced an increasing amount of impaired loans; however, management's decision to place loans in this category does not necessarily mean that the Company will experience significant losses from these loans or significant increases in impaired loans from these levels.

Management of the Company recognizes the risks associated with these impaired loans. However, management's decision to place loans in this category does not necessarily mean that losses will occur. In the current environment, troubled loan management can be protracted because of the legal and process problems that delay the collection of an otherwise collectable loan. Additionally, management believes that the collateral related to these impaired loans and/or the secondary support from guarantors mitigates the potential for losses from impaired loans. It is also important to note that even though the economic conditions in Texas and Oklahoma are weakened, we believe these markets are improving and better positioned to recover than many other areas of the country. Loans accounted for as troubled debt restructuring, which are included in impaired loans, were not significant and totaled \$19,232,000 and \$24,300,000 as of March 31, 2013 and December 31, 2012, respectively.

The bank subsidiaries charge off that portion of any loan which management considers to represent a loss as well as that portion of any other loan which is classified as a loss by bank examiners. Commercial and industrial or real estate loans are generally considered by management to represent a loss, in whole or part, when an exposure beyond any collateral coverage is apparent and when no further collection of the loss portion is anticipated based on the borrower's financial condition and general economic conditions in the borrower's industry. Generally, unsecured consumer loans are charged-off when 90 days past due.

While management of the Company considers that it is generally able to identify borrowers with financial problems reasonably early and to monitor credit extended to such borrowers carefully, there is no precise method of predicting loan losses. The determination that a loan is likely to be uncollectible and that it should be wholly or partially charged-off as a loss is an exercise of judgment. Similarly, the determination of the adequacy of the allowance for probable loan losses can be made only on a subjective basis. It is the judgment of the Company's management that the allowance for probable loan losses at March 31, 2013 was adequate to absorb probable losses from loans in the portfolio at that date.





The following table presents information regarding the aging of past due loans by loan class at March 31, 2013 and December 31, 2012: