BANK OF NOVA SCOTIA Form 424B2 March 25, 2016

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Registration Statement No. 333-200089
(To Prospectus dated December 1, 2014,
Prospectus Supplement dated December 1, 2014
and
Product Prospectus Supplement EQUITY INDICES
SUN-1 dated December 7, 2015)

The notes are being issued by The Bank of Nova Scotia ( BNS ). There are important differences between the notes and a conventional debt security, including different investment risks and certain additional costs. See <u>Risk Factors</u> beginning on page TS-6 of this term sheet and beginning on page PS-7 of product prospectus supplement EQUITY INDICES SUN-1.

The initial estimated value of the notes as of the pricing date is \$9.58 per unit, which is less than the public offering price listed below.

See Summary on the following page, Risk Factors beginning on page TS-6 of this term sheet and Structuring the Notes on page TS-13 of this term sheet for additional information. The actual value of your notes at any time will reflect many factors and cannot be predicted with accuracy.

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None of the U.S. Securities and Exchange Commission (the SEC), any state securities commission, or any other regulatory body has approved or disapproved of these securities or determined if this Note Prospectus (as defined below) is truthful or complete. Any representation to the contrary is a criminal offense.

	Per Unit	<u>Total</u>
Public offering price	\$ 10.00	\$5,840,210.00
Underwriting discount	\$ 0.25	\$146,005.25
Proceeds, before expenses, to BNS	\$ 9.75	\$5,694,204.75

#### The notes:

Are Not FDIC Insured	Are Not Bank Guaranteed	May Lose Value

# Merrill Lynch & Co.

March 23, 2016

Linked to the S&P 500® Index, due March 27, 2020

# Summary

The Market-Linked Step Up Notes Linked to the S&P 500® Index, due March 27, 2020 (the notes) are our senior unsecured debt securities. The notes are not guaranteed or insured by the Canada Deposit Insurance Corporation or the FDIC, and are not, either directly or indirectly, an obligation of any third party. The notes will rank equally with all of our other unsecured senior debt. Any payments due on the notes, including any repayment of principal, will be subject to the credit risk of BNS. The notes provide you with a Step Up Payment if the Ending

Value of the Market Measure, which is the S&P 500® Index (the Index), is equal to or greater than the Starting Value, but is not greater than the Step Up Value. If the Ending Value is greater than the Step Up Value, you will participate on a 1-for-1 basis in the increase in the level of the Index above the Starting Value. If the Ending Value is less than the Starting Value but greater than or equal to the Threshold Value, you will receive the principal amount of your notes. If the Ending Value is less than the Threshold Value, you will lose a portion, which could be significant, of the principal amount of your notes. Payments on the notes, including the amount you receive at maturity, will be calculated based on the \$10 principal amount per unit and will depend on the performance of the Index, subject to our credit risk. See Terms of the Notes below.

The economic terms of the notes (including the Step Up Payment) are based on our internal funding rate, which is the rate we would pay to borrow funds through the issuance of market-linked notes, and the economic terms of certain related hedging arrangements. Our internal funding rate is typically lower than the rate we would pay when we issue conventional fixed rate debt securities. This difference in funding rate, as well as the underwriting discount and the hedging related charge described below, reduced the economic terms of the notes to you and the initial estimated value of the notes on the pricing date. Due to these factors, the public offering price you pay to purchase the notes is greater than the initial estimated value of the notes.

On the cover page of this term sheet, we have provided the initial estimated value for the notes. This estimated value was determined by reference to our internal pricing models, which take into consideration certain factors, such as our internal funding rate on the pricing date and our assumptions about market parameters. For more information about the initial estimated value and the structuring of the notes, see Structuring the Notes on page TS-13.

## Terms of the Notes

# Redemption Amount Determination

On the maturity date, you will receive a cash payment per unit determined as follows:

Issuer: The Bank of Nova Scotia

(BNS)

Principal Amount: Term: \$10.00 per unit

Market Measure:

Approximately four years

Market Measure: The S&F

The S&P 500® Index (Bloomberg

symbol: SPX ), a price return

index 2.036.71

Starting Value:

**Ending Value:** 

The closing level of the Market

Measure on the scheduled calculation day. The calculation day is subject to postponement in the event of Market Disruption Events, as described beginning on page PS-21 of product

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prospectus supplement EQUITY

INDICES SUN-1.

Step Up Value: 2,536.72 (124.55% of the Starting

Value, rounded to two decimal

places).

Step Up Payment: \$2.455 per unit, which represents

a return of 24.55% over the

principal amount.

Threshold Value: 1,833.04 (90% of the Starting

Value, rounded to two decimal

places).

Calculation Day: March 20, 2020

Fees and Charges: The underwriting discount of

\$0.25 per unit listed on the cover page and the hedging related charge of \$0.075 per unit described in Structuring the Notes on page TS-13

**Calculation Agent:** 

Merrill Lynch, Pierce, Fenner & Smith Incorporated (MLPF&S).

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Linked to the S&P 500® Index, due March 27, 2020

The terms and risks of the notes are contained in this term sheet and in the following:

- § Product prospectus supplement EQUITY INDICES SUN-1 dated December 7, 2015: http://www.sec.gov/Archives/edgar/data/9631/000089109215010457/e67267\_424b5.htm
- § Prospectus supplement dated December 1, 2014: http://www.sec.gov/Archives/edgar/data/9631/000089109214008993/e61583-424b3.htm
- Prospectus dated December 1, 2014:
  http://www.sec.gov/Archives/edgar/data/9631/000089109214008992/e61582 424b3.htm

These documents (together, the Note Prospectus ) have been filed as part of a registration statement with the SEC, which may, without cost, be accessed on the SEC website as indicated above or obtained from MLPF&S by calling 1-800-294-1322. Before you invest, you should read the Note Prospectus, including this term sheet, for information about us and this offering. Any prior or contemporaneous oral statements and any other written materials you may have received are superseded by the Note Prospectus. Capitalized terms used but not defined in this term sheet have the meanings set forth in product prospectus supplement EQUITY INDICES SUN-1. Unless otherwise indicated or unless the context requires otherwise, all references in this document to we, us, our, or similar references are to BNS.

## **Investor Considerations**

#### You may wish to consider an investment in the notes if:

- § You anticipate that the Index will increase from the Starting Value to the Ending Value.
- § You are willing to risk a substantial loss of principal if the Index decreases from the Starting Value to an Ending Value that is below the Threshold Value.
- You are willing to forgo the interest payments that are paid on conventional interest bearing debt securities.
- You are willing to forgo dividends or other benefits of owning the stocks included in the Index.

#### The notes may not be an appropriate investment for you if:

- You believe that the Index will decrease from the Starting Value to the Ending Value.
- You seek principal repayment or preservation of capital.
- § You seek interest payments or other current income on your investment.
- You want to receive dividends or other distributions paid on the stocks included in the Index.

- § You are willing to accept a limited or no market for sales prior to maturity, and understand that the market prices for the notes, if any, will be affected by various factors, including our actual and perceived creditworthiness, our internal funding rate and fees and charges on the notes.
- secondary market.
- § You are unwilling or are unable to take market risk on the notes or to take our credit risk as issuer of the notes.

You seek an investment for which there will be a liquid

§ You are willing to assume our credit risk, as issuer of the notes, for all payments under the notes, including the Redemption Amount.

We urge you to consult your investment, legal, tax, accounting, and other advisors before you invest in the notes.

Market-Linked Step Up Notes TS-3

Linked to the S&P 500® Index, due March 27, 2020

# Hypothetical Payout Profile and Examples of Payments at Maturity

Market-Linked Step Up Notes

This graph reflects the returns on the notes, based on the Threshold Value of 90% of the Starting Value, the Step Up Payment of \$2.455 per unit, and the Step Up Value of 124.55% of the Starting Value. The green line reflects the returns on the notes, while the dotted gray line reflects the returns of a direct investment in the stocks included in the Index, excluding dividends.

This graph has been prepared for purposes of illustration only.

The following table and examples are for purposes of illustration only. They are based on hypothetical values and show hypothetical returns on the notes. They illustrate the calculation of the Redemption Amount and total rate of return based on a hypothetical Starting Value of 100, a Threshold Value of 90, the Step Up Value of 124.55, the Step Up Payment of \$2.455 per unit and a range of hypothetical Ending Values. The actual amount you receive and the resulting total rate of return will depend on the actual Starting Value, Threshold Value, Ending Value, Step Up Value, and whether you hold the notes to maturity. The following examples do not take into account any tax consequences from investing in the notes.

For recent actual levels of the Market Measure, see The Index section below. The Index is a price return index and as such the Ending Value will not include any income generated by dividends paid on the stocks included in the Index, which you would otherwise be entitled to receive if you invested in those stocks directly. In addition, all payments on the notes are subject to issuer credit risk.

Ending Value	Percentage Change from the Starting Value to the Ending Value	Redemption Amount per Unit	Total Rate of Return on the Notes
0.00	-100.00%	\$1.00	-90.00%
50.00	-50.00%	\$6.00	-40.00%
80.00	-20.00%	\$9.00	-10.00%
90.00(1)	-10.00%	\$10.00	0.00%
94.00	-6.00%	\$10.00	0.00%
95.00	-5.00%	\$10.00	0.00%
97.00	-3.00%	\$10.00	0.00%

100.00(2)	0.00%	\$12.455(3)	24.55%
102.00	2.00%	\$12.455	24.55%
105.00	5.00%	\$12.455	24.55%
110.00	10.00%	\$12.455	24.55%
120.00	20.00%	\$12.455	24.55%
124.55(4)	24.55%	\$12.455	24.55%
130.00	30.00%	\$13.00	30.00%
140.00	40.00%	\$14.00	40.00%
143.00	43.00%	\$14.30	43.00%
150.00	50.00%	\$15.00	50.00%
160.00	60.00%	\$16.00	60.00%

- (1) This is the **hypothetical** Threshold Value.
- The hypothetical Starting Value of 100 used in these examples has been chosen for illustrative purposes only. The actual Starting Value is (2) 2,036.71, which was the closing level of the Market Measure on the pricing date.

  This amount represents the sum of the principal amount and the Step Up Payment of \$2.455.
- (3)
- (4) This is the **hypothetical** Step Up Value.

Market-Linked Step Up Notes
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Linked to the S&P 500® Index, due March 27, 2020

#### **Redemption Amount Calculation Examples**

#### Example 1

The Ending Value is 80.00, or 80.00% of the Starting Value:

Starting Value: 100.00 Threshold Value: 90.00 Ending Value: 80.00

Redemption Amount per unit

#### Example 2

The Ending Value is 95.00, or 95.00% of the Starting Value:

Starting Value: 100.00 Threshold Value: 90.00 Ending Value: 95.00

Redemption Amount per unit = \$10.00, the principal amount, since the Ending Value is less than the Starting Value, but is equal to or greater than the Threshold Value.

#### Example 3

The Ending Value is 110.00, or 110.00% of the Starting Value:

Starting Value: 100.00 Step Up Value: 124.55 Ending Value: 110.00

Redemption Amount per unit, the principal amount plus the Step Up Payment, since the Ending Value is

equal to or greater than the Starting Value, but less than the Step Up Value.

#### Example 4

The Ending Value is 143.00, or 143.00% of the Starting Value:

Starting Value: 100.00 Step Up Value: 124.55 Ending Value: 143.00

Redemption Amount per unit

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Linked to the S&P 500® Index, due March 27, 2020

## **Risk Factors**

those listed i on page PS-	nportant differences between the notes and a conventional debt security. An investment in the notes involves significant risks, including below. You should carefully review the more detailed explanation of risks relating to the notes in the Risk Factors sections beginning of product prospectus supplement EQUITY INDICES SUN-1, page S-2 of the prospectus supplement, and page 6 of the prospectus ove. We also urge you to consult your investment, legal, tax, accounting, and other advisors before you invest in the notes.
	Depending on the performance of the Index as measured shortly before the maturity date, your investment may result in a loss; there is ed return of principal.
§ comparable	Your return on the notes may be less than the yield you could earn by owning a conventional fixed or floating rate debt security of maturity.
§	Your investment return may be less than a comparable investment directly in the stocks included in the Index.
-	Payments on the notes are subject to our credit risk, and actual or perceived changes in our creditworthiness are expected to affect the notes. If we become insolvent or are unable to pay our obligations, you may lose your entire investment.
§	The notes may be subject to write-off, write-down or conversion under current and proposed Canadian resolution powers.
an estimate. structuring th	Our initial estimated value of the notes is lower than the public offering price of the notes. Our initial estimated value of the notes is only The public offering price of the notes exceeds our initial estimated value because it includes costs associated with selling and ne notes, as well as hedging our obligations under the notes with a third party, which may include MLPF&S or one of its affiliates. These are the underwriting discount and an expected hedging related charge, as further described in Structuring the Notes, on page TS-13.

Our initial estimated value of the notes does not represent future values of the notes and may differ from others estimates. Our initial

estimated value of the notes is determined by reference to our internal pricing models when the terms of the notes are set. These pricing models consider certain factors, such as our internal funding rate on the pricing date, the expected term of the notes, market conditions and other relevant factors existing at that time, and our assumptions about market parameters, which can include volatility, dividend rates, interest rates and other factors. Different pricing models and assumptions could provide valuations for the notes that are different from our initial estimated value. In addition, market conditions and other relevant factors in the future may change, and any of our assumptions may prove to be incorrect. On future dates, the market value of the notes could change significantly based on, among other things, the performance of the Index, changes in market conditions, our creditworthiness, interest rate movements and other relevant factors. These factors, together with various credit, market and

economic factors over the term of the notes, are expected to reduce the price at which you may be able to sell the notes in any secondary market and will affect the value of the notes in complex and unpredictable ways. Our initial estimated value does not represent a minimum price at which we or any agents would be willing to buy your notes in any secondary market (if any exists) at any time.

Our initial estimated value is not determined by reference to credit spreads or the borrowing rate we would pay for our conventional fixed-rate debt securities. The internal funding rate used in the determination of our initial estimated value of the notes generally represents a discount from the credit spreads for our conventional fixed-rate debt securities and the borrowing rate we would pay for our conventional fixed-rate debt securities. If we were to use the interest rate implied by the credit spreads for our conventional fixed-rate debt securities, or the borrowing rate we would pay for our conventional fixed-rate debt securities, we would expect the economic terms of the notes to be more favorable to you. Consequently, our use of an internal funding rate for the notes would have an adverse effect on the economic terms of the notes, the initial estimated value of the notes on the pricing date, and the price at which you may be able to sell the notes in any secondary market.
§ A trading market is not expected to develop for the notes. Neither we nor MLPF&S is obligated to make a market for, or to repurchase, the notes. There is no assurance that any party will be willing to purchase your notes at any price in any secondary market.
§ Our business, hedging and trading activities, and those of MLPF&S and our respective affiliates (including trades in shares of companies included in the Index), and any hedging and trading activities we, MLPF&S or our respective affiliates engage in for our clients accounts may affect the market value and return of the notes and may create conflicts of interest with you.
§ The Index sponsor may adjust the Index in a way that may adversely affect its level and your interests, and the Index sponsor has no obligation to consider your interests.
§ You will have no rights of a holder of the securities included in the Index, and you will not be entitled to receive securities or dividends or other distributions by the issuers of those securities.
While we, MLPF&S or our respective affiliates may from time to time own securities of companies included in the Index, except to the extent that the common stock of Bank of America Corporation (the parent company of MLPF&S) is included in the Index, we, MLPF&S and our respective affiliates do not control any company included in the Index, and have not verified any disclosure made by any other company.
Market-Linked Step Up Notes TS-6

# Market-Linked Step Up Notes

Linked to the S&P 500® Index, due March 27, 2020

Market-Linked Step Up Notes

§ the calculat	There may be potential conflicts of interest involving the calculation agent, which is MLPF&S. We have the right to appoint and remove tion agent.
§ U.S. Federa	The U.S. federal income tax consequences of the notes are uncertain, and may be adverse to a holder of the notes. See Summary of al Income Tax Consequences below.
assurance t administrati deemed to Amount. You withholding income tax Taxation D	The conclusion that no portion of the interest paid or credited or deemed to be paid or credited on a note will be Participating Debt ubject to Canadian withholding tax is based in part on the current published administrative position of the CRA. There cannot be any that CRA is current published administrative practice will not be subject to change, including potential expansion in the current ive interpretation of Participating Debt Interest subject to Canadian withholding tax. If, at any time, the interest paid or credited or be paid or credited on a note is subject to Canadian withholding tax, you will receive an amount that is less than the Redemption ou should consult your own adviser as to the potential for such withholding and the potential for reduction or refund of part or all of such, including under any bilateral Canadian tax treaty the benefits of which you may be entitled. For a discussion of the Canadian federal consequences of investing in the notes, see Summary of Canadian Federal Income Tax Consequences below, Canadian Pederal Income Tax on page 38 of the prospectus dated December 1, 2014, and Supplemental Discussion of Canadian Federal Income Tax on page PS-29 of product prospectus supplement EQUITY INDICES SUN-1.

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# Market-Linked Step Up Notes

Linked to the S&P 500® Index, due March 27, 2020