

Lightspeed Venture Partners VII, L.P.  
Form 4  
August 17, 2018

**FORM 4**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Lightspeed Venture Partners VII,  
L.P.

2. Issuer Name and Ticker or Trading Symbol  
AEROHIVE NETWORKS, INC  
[HIVE]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
2200 SAND HILL ROAD  
(Street)

3. Date of Earliest Transaction  
(Month/Day/Year)  
08/15/2018

\_\_\_\_ Director  
\_\_\_\_ Officer (give title below)  
\_\_X\_\_ 10% Owner  
\_\_\_\_ Other (specify below)

MENLO PARK, CA 94025

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
\_\_\_\_ Form filed by One Reporting Person  
\_\_X\_\_ Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
Common Stock	08/15/2018		J <sup>(1)</sup>	628,270 D	① 5,654,437	I	By Lightspeed Venture Partners VII, L.P. <sup>(2)</sup> <sup>(3)</sup>
Common Stock	08/15/2018		J <sup>(1)</sup>	130,679 A	① 130,679	I	By Lightspeed General Partner VII, L.P. <sup>(2)</sup> <sup>(4)</sup>
	08/15/2018		J <sup>(5)</sup>	130,679 D	⑤ 0	I	

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Common Stock									By Lightspeed General Partner VII, L.P. <sup>(2)</sup> <sup>(4)</sup>
Common Stock	08/15/2018	J <sup>(5)</sup>	19,146	A	52,489	I			By Barry Eggers Revocable Trust dtd 6/4/2008 <sup>(6)</sup>
Common Stock	08/15/2018	J <sup>(5)</sup>	19,564	A	53,635	D <sup>(7)</sup>			
Common Stock	08/15/2018	J <sup>(5)</sup>	19,146	A	52,489	D <sup>(8)</sup>			
Common Stock					10,192	I			By Lightspeed Venture Partners VIII, L.P. <sup>(9)</sup>

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. Price of Derivative Security (Instr. 5)	9. Number of Derivative Securities Owned Following Reporting Transaction (Instr. 6)
						Date Exercisable	Expiration Date	Title	Amount or Number of Shares
						Code	V	(A)	(D)

## Reporting Owners

Reporting Owner Name / Address

Relationships

Reporting Owners

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Director 10% Owner Officer Other

Lightspeed Venture Partners VII, L.P.  
2200 SAND HILL ROAD  
MENLO PARK, CA 94025 X

Lightspeed General Partner VII, L.P.  
2200 SAND HILL ROAD  
MENLO PARK, CA 94025 X

Lightspeed Ultimate General Partner VII, Ltd.  
2200 SAND HILL ROAD  
MENLO PARK, CA 94025 X

LIGHTSPEED VENTURE PARTNERS VIII LP  
2200 SAND HILL ROAD  
MENLO PARK, CA 94025 X

Lightspeed General Partner VIII, L.P.  
2200 SAND HILL ROAD  
MENLO PARK, CA 94025 X

Lightspeed Ultimate General Partner VIII, Ltd.  
2200 SAND HILL ROAD  
MENLO PARK, CA 94025 X

Eggers Barry  
2200 SAND HILL ROAD  
MENLO PARK, CA 94025 X

Mhatre Ravi  
2200 SAND HILL ROAD  
MENLO PARK, CA 94025 X

Nieh Peter  
2200 SAND HILL ROAD  
MENLO PARK, CA 94025 X

## Signatures

LIGHTSPEED VENTURE PARTNERS VII, L.P. By: Lightspeed General Partner VII, L.P., its general partner By: Lightspeed Ultimate General Partner VII, Ltd., its general partner By: /s/ Christopher J. Schaepe Duly Authorized Signatory 08/17/2018

\_\_Signature of Reporting Person Date

LIGHTSPEED GENERAL PARTNER VII, L.P. By: Lightspeed Ultimate General Partner VII, Ltd., its general partner By: /s/ Christopher J. Schaepe Duly Authorized Signatory 08/17/2018

\_\_Signature of Reporting Person Date

LIGHTSPEED ULTIMATE GENERAL PARTNER VII, LTD. By: /s/ Christopher J. Schaepe Duly Authorized Signatory 08/17/2018

\_\_Signature of Reporting Person Date

LIGHTSPEED VENTURE PARTNERS VIII, L.P. By: Lightspeed General Partner VIII, L.P., its general partner By: Lightspeed Ultimate General Partner VIII, Ltd., its general partner By: /s/ Christopher J. Schaepe Duly Authorized Signatory 08/17/2018

\_\_Signature of Reporting Person Date

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LIGHTSPEED GENERAL PARTNER VIII, L.P. By: Lightspeed Ultimate General Partner VIII, Ltd., its general partner By: /s/ Christopher J. Schaepe Duly Authorized Signatory	08/17/2018
__Signature of Reporting Person	Date
LIGHTSPEED ULTIMATE GENERAL PARTNER VIII, LTD. By: /s/ Christopher J. Schaepe Duly Authorized Signatory	08/17/2018
__Signature of Reporting Person	Date
/s/ Barry Eggers	08/17/2018
__Signature of Reporting Person	Date
/s/ Rhavi Mhatre	08/17/2018
__Signature of Reporting Person	Date
/s/ Peter Nieh	08/17/2018
__Signature of Reporting Person	Date

### Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents in-kind distribution by Lightspeed VII without consideration to its partners (including LGP VII, the general partner of Lightspeed VII).

Lightspeed Ultimate General Partner VII, Ltd. is the sole general partner of Lightspeed General Partner VII, L.P. ("LGP VII"), which is the sole general partner of Lightspeed Venture Partners VII, L.P. ("Lightspeed VII"). The individual directors of Lightspeed Ultimate General Partner VII, Ltd. are Christopher J. Schaepe, Barry Eggers, Ravi Mhatre and Peter Nieh. Messrs. Schaepe, Eggers, Mhatre, and Nieh disclaim their beneficial ownership of the shares except to the extent of their pecuniary interest therein. Mr. Schaepe is a director of the Issuer and files Section 16 reports separately.
  - (2) General Partner VII, Ltd. are Christopher J. Schaepe, Barry Eggers, Ravi Mhatre and Peter Nieh. Messrs. Schaepe, Eggers, Mhatre, and Nieh disclaim their beneficial ownership of the shares except to the extent of their pecuniary interest therein. Mr. Schaepe is a director of the Issuer and files Section 16 reports separately.
  - (3) The shares are held of record by Lightspeed VII.
  - (4) The shares are held of record by LGP VII.
  - (5) Represents in-kind distribution by LGP VII without consideration to its partners (including Messrs. Schaepe, Eggers, Mhatre, and Nieh).
  - (6) The shares are held of record by Barry Eggers Revocable Trust dtd 6/4/2008, for which Barry Eggers serves as trustee.
  - (7) The shares are held of record by Ravi Mhatre.
  - (8) The shares are held of records by Peter Y. Nieh.
- Lightspeed Ultimate General Partner VIII, Ltd. is the sole general partner of Lightspeed General Partner VIII, L.P. ("LGP VIII"), which is the sole general partner of Lightspeed Venture Partners VIII, L.P. ("Lightspeed VIII"). The individual directors of Lightspeed Ultimate General Partner VIII, Ltd. are Christopher J. Schaepe, Barry Eggers, Ravi Mhatre and Peter Nieh. Messrs. Schaepe, Eggers, Mhatre, and Nieh disclaim their beneficial ownership of the shares except to the extent of their pecuniary interest therein. Mr. Schaepe is a director of the Issuer and files Section 16 reports separately.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.