

APPLERA CORP
Form 10-Q
May 09, 2006

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 1-4389

APPLERA CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

06-1534213

(I.R.S. Employer Identification No.)

301 Merritt 7, Norwalk, Connecticut

(Address of Principal Executive Offices)

06851-1070

(Zip Code)

(203) 840-2000

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Edgar Filing: APPLERA CORP - Form 10-Q

Yes No

As of the close of business on May 2, 2006, there were 185,050,595 shares of Applera Corporation-Applied Biosystems Group Common Stock and 76,977,344 shares of Applera Corporation-Celera Genomics Group Common Stock outstanding.

APPLERA CORPORATION

INDEX

	<u>Page</u>
<u>Part I. Financial Information</u>	
<u>Item 1. Financial Statements</u>	
<u>Condensed Consolidated Statements of Operations for the Three and Nine Months Ended March 31, 2005 and 2006</u>	<u>1</u>
<u>Condensed Consolidated Statements of Financial Position at June 30, 2005 and March 31, 2006</u>	<u>2</u>
<u>Condensed Consolidated Statements of Cash Flows for the Nine Months Ended March 31, 2005 and 2006</u>	<u>3</u>
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	<u>4-34</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	
<u>Discussion of Applera Corporation</u>	<u>35-47</u>
<u>Discussion of Applied Biosystems Group</u>	<u>48-53</u>
<u>Discussion of Celera Genomics Group</u>	<u>54-57</u>
<u>Market Risks</u>	<u>57</u>
<u>Outlook</u>	<u>58-59</u>
<u>Forward-Looking Statements and Risk Factors</u>	<u>59-74</u>
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	<u>75</u>
<u>Item 4. Controls and Procedures</u>	<u>75</u>
<u>Part II. Other Information</u>	
<u>Item 1. Legal Proceedings</u>	<u>76-77</u>

[Back to Index](#)**PART I FINANCIAL INFORMATION****Item 1. Financial Statements.****APPLERA CORPORATION****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(unaudited)

(Dollar amounts in thousands except per share amounts)

	Three Months Ended		Nine Months Ended	
	March 31,		March 31,	
	2005	2006	2005	2006
Products	\$376,866	\$399,197	\$1,084,166	\$1,140,835
Services	52,310	54,162	150,894	161,618
Other	40,254	44,402	119,067	107,223
Total Net Revenues	469,430	497,761	1,354,127	1,409,676
Products	180,841	191,493	536,393	555,132
Services	25,662	24,566	70,847	73,137
Other	4,419	3,720	15,270	10,779
Total Cost of Sales	210,922	219,779	622,510	639,048
Gross Margin	258,508	277,982	731,617	770,628
Selling, general and administrative	134,422	149,410	390,223	425,894
Research, development and engineering	86,844	67,359	248,191	210,198
Amortization of intangible assets	725		2,175	1,091
Employee-related charges, asset impairments and other	(951)	19,995	14,422	21,226
Asset dispositions and legal settlements		1,629	(38,172)	28,170
Acquired research and development		3,400		3,400
Operating Income	37,468	36,189	114,778	80,649
Gain on investments, net		3,125		7,628
Interest expense	(71)	(153)	(97)	(318)
Interest income	7,572	9,486	19,675	28,476
Other income (expense), net	743	845	3,910	3,553
Income before Income Taxes	45,712	49,492	138,266	119,988
Provision (benefit) for income taxes	11,038	(51,038)	32,626	(19,806)
Net Income	\$34,674	\$100,530	\$105,640	\$139,794

Edgar Filing: APPLERA CORP - Form 10-Q

Applied Biosystems Group (see Note 4)

Net Income per Share

Basic	\$0.28	\$0.67	\$0.85	\$1.05
Diluted	\$0.28	\$0.65	\$0.84	\$1.02

Dividends Declared per Share

\$0.0425	\$0.0425	\$0.1275	\$0.1275
----------	-----------------	----------	-----------------

Celera Genomics Group (see Note 4)

Net Loss per Share

Basic and diluted	\$(0.29) \$(0.31) \$(0.83) \$(0.77)
-------------------	---------	------------------	-----------	------------------	---

See accompanying notes to the Applera Corporation unaudited condensed consolidated financial statements.

[Back to Index](#)

APPLERA CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(unaudited)

(Dollar amounts in thousands)

	At June 30, 2005	At March 31, 2006
Assets		
Current assets		
Cash and cash equivalents	\$779,401	\$402,843
Short-term investments	645,084	535,359
Accounts receivable, net	383,938	365,726
Inventories, net	126,541	149,550
Prepaid expenses and other current assets	152,645	184,683
	<hr/>	<hr/>
Total current assets	2,087,609	1,638,161
Property, plant and equipment, net	438,398	404,419
Goodwill and intangible assets, net	63,076	327,256
Other long-term assets	575,102	611,986
	<hr/>	<hr/>
Total Assets	\$3,164,185	\$2,981,822
Liabilities and Stockholders Equity		
Current liabilities		
Accounts payable	\$174,022	\$186,527
Accrued salaries and wages	91,188	81,530
Accrued taxes on income	77,327	41,557
Other accrued expenses	250,134	292,056
	<hr/>	<hr/>
Total current liabilities	592,671	601,670
Other long-term liabilities	227,431	242,643
	<hr/>	<hr/>
Total Liabilities	820,102	844,313
Stockholders Equity		
Capital stock		
Applera Corporation Applied Biosystems Group	2,130	2,131
Applera Corporation Celera Genomics Group	743	768
Capital in excess of par value	2,132,364	2,176,427

Edgar Filing: APPLERA CORP - Form 10-Q

Retained earnings	558,065	653,832
Accumulated other comprehensive loss	(41,787)	(54,064)
Treasury stock, at cost	(307,432)	(641,585)
	<hr/>	<hr/>
Total Stockholders Equity	2,344,083	2,137,509
	<hr/>	<hr/>
Total Liabilities and Stockholders Equity	\$3,164,185	\$2,981,822
	<hr/>	<hr/>

See accompanying notes to the Applera Corporation unaudited condensed consolidated financial statements.

[Back to Index](#)**APPLERA CORPORATION****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(unaudited)****(Dollar amounts in thousands)**

	Nine months ended	
	March 31,	
	2005	2006
Operating Activities of Continuing Operations		
Net income	\$ 105,640	\$ 139,794
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	76,882	68,051
Asset impairments	4,200	8,366
Employee-related charges and other	6,945	5,066
Share-based compensation programs	6,342	8,623
Sale of assets and legal settlements, net	(29,662)	51,885
Deferred income taxes	(8,413)	(44,895)
Acquired research and development		3,400
Changes in operating assets and liabilities:		
Accounts receivable	22,441	23,658
Inventories	(151)	(9,387)
Prepaid expenses and other assets	(3,374)	(4,877)
Accounts payable and other liabilities	(54,412)	(71,136)
Net Cash Provided by Operating Activities of Continuing Operations	126,438	178,548
Net Cash Provided (Used) by Operating Activities of Discontinued Operations	488	(65)
Investing Activities of Continuing Operations		
Additions to property, plant and equipment, net	(69,990)	(36,058)
Proceeds from maturities of available-for-sale investments	1,722,460	139,373
Proceeds from sales of available-for-sale investments	563,348	326,066
Purchases of available-for-sale investments	(2,130,228)	(356,746)
Acquisitions and investments, net of cash acquired	(231)	(278,881)
Proceeds from the sale of assets, net	7,085	7,910
Net Cash Provided (Used) by Investing Activities of Continuing Operations	92,444	(198,336)
Financing Activities		
Net change in loans payable		(49)
Principal payments on debt	(6,000)	
Dividends	(25,019)	(16,128)
Purchases of common stock for treasury		(457,120)

Edgar Filing: APPLERA CORP - Form 10-Q

Proceeds from stock issued for stock plans and other	25,676	124,571
	<hr/>	<hr/>
Net Cash Used by Financing Activities	(5,343)	(348,726)
	<hr/>	<hr/>
Effect of Exchange Rate Changes on Cash	17,131	(7,979)
	<hr/>	<hr/>
Net Change in Cash and Cash Equivalents	231,158	(376,558)
Cash and Cash Equivalents Beginning of Period	507,870	779,401
	<hr/>	<hr/>
Cash and Cash Equivalents End of Period	\$ 739,028	\$ 402,843
	<hr/>	<hr/>

See accompanying notes to the Applera Corporation unaudited condensed consolidated financial statements.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Note 1 Interim Condensed Consolidated Financial Statements

Basis of Presentation

We prepare our unaudited interim condensed consolidated financial statements and related disclosures in conformity with accounting principles generally accepted in the United States of America, or GAAP. In preparing these statements, we are required to use estimates and assumptions.

While we believe we have considered all available information, actual results could affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. The results for the interim periods are not necessarily indicative of trends or future financial results. When used in these notes, the terms Applera, Company, we, us, or our mean Applera Corporation and its subsidiaries. We have reclassified some prior year amounts in the condensed consolidated financial statements and notes for comparative purposes.

We consistently applied the accounting policies described in our 2005 Annual Report to Stockholders in preparing these unaudited interim financial statements. In addition, we adopted Statement of Financial Accounting Standards (SFAS) No. 123, Share-Based Payment (revised 2004) in July 2005, as discussed in Note 5. We made all adjustments that are necessary, in our opinion, for a fair statement of the results for the interim periods. These adjustments are of a normal recurring nature. We condensed or omitted from these interim financial statements several notes and other information included in our 2005 Annual Report to Stockholders. You should read these unaudited interim condensed consolidated financial statements in conjunction with our consolidated financial statements presented in our 2005 Annual Report to Stockholders.

Note 2 Events Impacting Comparability

We are providing the following information on some actions taken by us or events that occurred in the three and nine-months ended March 31:

Income/(charge) (Dollar amounts in millions)	Three months ended March 31,		Nine months ended March 31,	
	2005	2006	2005	2006
Severance and benefit costs	\$	\$(10.7)	\$(11.3)	\$(12.2)
Excess lease space		(0.8)	(3.8)	(0.8)
Asset impairments		(8.0)	(0.2)	(9.1)
Other		(1.4)		(1.4)
Reduction of expected costs	0.9	0.9	0.9	2.3
Total employee-related charges, asset impairments and other	\$0.9	\$(20.0)	\$(14.4)	\$(21.2)
Other events impacting comparability:				
Impairment of inventory recorded in cost of sales	\$	\$	\$(1.7)	\$
Asset dispositions and legal settlements		(1.6)	38.2	(28.2)
Acquired research and development		(3.4)		(3.4)
Investment gains		3.1		7.6
Tax items		63.3		48.8

Employee-Related Charges, Asset Impairments and Other

Edgar Filing: APPLERA CORP - Form 10-Q

The following items have been recorded in the condensed consolidated statements of operations in employee-related charges, asset impairments and other, except as noted.

4

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Applied Biosystems group

Fiscal 2005

During the first nine months of fiscal 2005, the Applied Biosystems group recorded pre-tax charges of \$12.5 million, of which \$10.2 million was for employee terminations and \$2.3 million related to the cost of excess lease space at a facility in Massachusetts. Of the \$12.5 million in charges, \$5.2 million was recorded in the second quarter of fiscal 2005, consisting of \$2.9 million for employee terminations and \$2.3 million related to the cost of excess lease space. The remaining balance was recorded in the first quarter of fiscal 2005. The charge for the excess lease space represented the estimated cost of excess facility space less estimated future sublease income for a lease that extends through fiscal 2011. In the third quarter of fiscal 2005, the Applied Biosystems group recorded a pre-tax benefit of \$0.2 million for reductions in anticipated employee-related costs associated with severance and benefit charges recorded in fiscal 2003 through fiscal 2005. Additionally, in the third quarter of fiscal 2005, the Applied Biosystems group recorded a pre-tax benefit of \$0.7 million as a result of the repayment of a loan by HTS Biosystems, Inc. that was previously written off in the fourth quarter of fiscal 2004.

The severance charges for the first nine months of fiscal 2005 related primarily to staff reductions intended to better align the Applied Biosystems group's resources with anticipated business opportunities and to integrate the Applied Biosystems MALDI Time-of-Flight (TOF) product line into Applied Biosystems/MDS Sciex Instruments business, a 50/50 joint venture between the Applied Biosystems group and MDS Inc. The positions eliminated were primarily in the areas of research, manufacturing, sales and administration.

As of June 30, 2005, all of the affected employees had been terminated and substantially all cash payments related to the terminations had been made. In regards to the excess lease space charge, through the nine months ended March 31, 2006, we had made cash payments of \$0.3 million. The cash expenditures were funded by cash provided by operating activities.

Fiscal 2006

In the second quarter of fiscal 2006, the Applied Biosystems group recorded pre-tax charges of \$1.5 million for employee terminations related to the Applied Biosystems/MDS Sciex Instruments joint venture. MDS recorded a restructuring charge for a reduction in workforce as part of its strategy to focus on the life sciences market. The \$1.5 million represents the Applied Biosystems group's share of the restructuring charge.

The Applied Biosystems group recorded pre-tax benefits of \$1.4 million in the first nine months of fiscal 2006 for reductions in anticipated employee-related costs associated with the severance and benefit charges recorded in fiscal 2005.

In the fourth quarter of fiscal 2005, the Applied Biosystems group decided to pursue the sale of its San Jose, California facility and recorded a pre-tax impairment charge of \$1.7 million related to that decision. In the first quarter of fiscal 2006, the Applied Biosystems group recorded an additional \$1.1 million pre-tax impairment charge to write-down the carrying amount of the facility to its current estimated market value less estimated selling costs. In the third quarter of fiscal 2006, the Applied Biosystems group entered into an agreement to sell the facility and recognized a \$0.9 million pre-tax favorable adjustment to the charges previously recorded based on the sales price per the agreement. The sale is expected to be completed in the fourth quarter of fiscal 2006. Please see Note 8 for additional information.

Other

During the first nine months of fiscal 2006, the Applied Biosystems group made cash payments of \$10.6 million for severance and employee benefits and office closures related to charges recorded prior to fiscal 2006. The following table summarizes the remaining cash payments by event and the expected payment dates as of March 31, 2006.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

(Dollar amounts in millions)	Remaining cash payments	Expected payment dates	
Fiscal 2003 employee-related charge	\$0.5	Fiscal 2006	Fiscal 2007
Fiscal 2005 employee-related charge	0.2	Fiscal 2006	Fiscal 2007
Fiscal 2005 excess lease space and other charges	2.2	Fiscal 2006	Fiscal 2011
	\$2.9		

Celera Genomics group

Fiscal 2005

During the first quarter of fiscal 2005, the Celera Genomics group recorded pre-tax charges totaling \$4.5 million related to our decision to discontinue promotion of products and most operations of Paracel, Inc., a business we acquired in fiscal 2000. Paracel developed high-performance genomic data and text analysis systems for the pharmaceutical, biotechnology, information services, and government markets. Due to a shift in focus, Paracel was no longer deemed strategic to the overall business. The \$4.5 million charge consisted of \$2.8 million in employee-related charges, asset impairments and other, of which \$1.1 million was for severance and benefit costs and \$1.7 million was for excess facility lease expenses and asset impairments. The Celera Genomics group recorded the remaining \$1.7 million in cost of sales for the impairment of Paracel inventory. The charge for excess facility lease expenses and asset impairments was primarily for a revision to an accrual initially recorded in fiscal 2002 for the estimated cost of excess facility space for a lease that extends through fiscal 2011 and to write off related fixed assets.

As of March 31, 2005, the majority of the affected Paracel employees had been terminated. Substantially all cash payments related to these terminations were made as of June 30, 2005. During the first nine months of fiscal 2006, we made cash payments of \$1.5 million related to the excess lease space charge. The cash expenditures were funded by available cash. The remaining cash expenditures of approximately \$3.6 million related to excess lease space are expected to be disbursed by fiscal 2011.

Fiscal 2006

In the third quarter of fiscal 2006, the Celera Genomics group recorded pre-tax charges of \$20.9 million related to its decision to partner or sell its small molecule drug discovery and development programs and the integration of Celera Diagnostics into the Celera Genomics group. The charge consisted of \$10.7 million for severance and benefit costs, \$8.0 million for asset impairments, \$0.8 million for excess lease space, and \$1.4 million for other disposal costs. The severance charges related primarily to staff reductions in small molecule drug discovery and development. The asset impairment charges primarily related to a write-down of the carrying amount of an owned facility to its current estimated market value less estimated selling costs, as well as write-offs of leasehold improvements. As of March 31, 2006, all of the affected employees had been notified and the majority of them had been terminated. We anticipate that all affected employees will be terminated by June 30, 2006. Through March 31, 2006, we made cash payments of \$4.9 million related to the employee terminations and \$0.6 million related to other disposal costs.

Other

In the fourth quarter of fiscal 2005, the Celera Genomics group recorded a pre-tax charge of \$3.4 million related to the discontinuation of the Online/Information Business, an information products and service business. This charge consisted of \$1.8 million for severance and benefit costs and \$1.6 million for asset impairments, primarily related to information-technology leases. During the first nine months of fiscal 2006, the Celera Genomics group made cash payments of \$1.5 million for severance and employee benefits and \$1.5 million primarily for information technology leases related to this charge. The cash expenditures were funded by available cash. As of September 30, 2005, all affected employees had been terminated. The remaining cash expenditures related to this action of approximately \$0.2 million are expected to be disbursed by the end of fiscal 2006.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Other Events Impacting Comparability

Asset dispositions and legal settlements

The following items have been recorded in the condensed consolidated statements of operations in asset dispositions and legal settlements.

In the first quarter of fiscal 2005, the Applied Biosystems group received a payment of \$8.5 million from Illumina, Inc. in connection with the termination of a joint development agreement and settlement of patent infringement and breach of contract claims.

In the second quarter of fiscal 2005, the Applied Biosystems group recorded a net pre-tax gain of \$29.7 million for the sale of intellectual property, manufacturing inventory, and research and development assets related to the expansion of the scope of the Applied Biosystems/MDS Sciex Instruments joint venture with MDS Inc. Under the terms of the transaction, we received \$8 million in cash and a \$30 million note receivable for a 50 percent interest in intellectual property assets related to current Applied Biosystems MALDI TOF mass spectrometry systems and next-generation product-related manufacturing and research and development assets. The note receivable is due in 5 years, of which \$6 million is payable in October 2006 and \$8 million in October 2007, 2008, and 2009.

In the first quarter of fiscal 2006, we recorded a \$23.5 million pre-tax charge related to an outstanding litigation matter and an award in an arbitration proceeding with Amersham Biosciences, now GE Healthcare. We recorded the pre-tax charge as follows: \$22.8 million at the Applied Biosystems group and \$0.7 million at the Celera Genomics group. The charge included an estimate of the liability that would be incurred by us to resolve the litigation matter and the arbitration award described below. In the second quarter of fiscal 2006, we recorded an additional pre-tax charge of \$3.1 million as a result of the final determination of interest related to the arbitration award. We paid all amounts related to this arbitration matter in January 2006. The arbitration matter involved the interpretation of a license agreement relating to DNA sequencing reagents and kits. Amersham had alleged, among other things, that the Applied Biosystems group had underpaid royalties under the license agreement. The arbitrator awarded Amersham past damages based on an increase in royalty rates for some of its DNA sequencing enzymes and kits that contain those enzymes, plus interest, fees, and other costs. As a result of this decision, the Applied Biosystems group recorded a pre-tax charge of \$20.4 million in the first quarter of fiscal 2006, \$19.5 million of which was recorded in asset dispositions and legal settlements. As mentioned above, the Applied Biosystems group recorded an additional charge of \$3.1 million in the second quarter of fiscal 2006 related to the award.

On April 26, 2006, we joined with Beckman Coulter, Inc. in announcing the establishment of terms of a settlement to resolve all outstanding legal disputes between us regarding claims to some patented capillary electrophoresis technology and PCR instrumentation technology. As part of the settlement, the parties agreed to grant royalty-bearing licenses to each other. Additionally, the Applied Biosystems group will make a special payment to Beckman Coulter for rights to some Beckman Coulter technology and for the release of any and all claims of infringement relating to DNA sequencer and thermal cycler products. Beckman Coulter will make quarterly payments to the Celera Genomics group for diagnostic rights to some Applera technology. The U.S. District Court for the Central District of California has stayed its proceedings for 90 days pending completion of definitive agreements based on these terms.

In the third quarter of fiscal 2006, we recorded a net pre-tax charge of \$1.6 million, primarily comprised of a charge of \$35.0 million related to the settlement with Beckman Coulter described above and a benefit of \$33.4 million related to a settlement agreement involving patent infringement claims brought by us against Bio-Rad Laboratories, Inc. and MJ Research, Inc. The Bio-Rad Laboratories settlement resolves litigation brought by Bio-Rad against us for patent and trademark infringement, and counterclaims by us against Bio-Rad. By March 31, 2006, we had received all amounts related to the Bio-Rad settlement. See Note 13 for further information on these settlements.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Acquired research and development

In the third quarter of fiscal 2006, the Applied Biosystems group recorded a \$3.4 million charge to write-off the value of acquired in-process research and development (IPR&D) in connection with the acquisition of the Research Products Division of Ambion, Inc. As of the acquisition date, the technological feasibility of the related projects had not been established, and it was determined that the acquired projects had no future alternative uses. The amount attributed to acquired IPR&D was based on an independent appraisal. See Note 3 for more information on this acquisition.

Investments

The Celera Genomics group recorded pre-tax gains of \$4.5 million in the first quarter and \$3.1 million in the third quarter of fiscal 2006 in the condensed consolidated statements of operations in gain on investments, net from the sale of non-strategic minority equity investments.

Tax items

In the first quarter of fiscal 2006, the Applied Biosystems group recorded a tax benefit of \$13.5 million related to the resolution of transfer pricing matters in Japan. In the second quarter of fiscal 2006, the Applied Biosystems group recorded tax charges of \$28.0 million related to repatriation of cash balances held outside the U.S. This charge included the estimated tax on a \$500 million repatriation of cash as well as anticipated taxes on additional overseas dividends. Additionally, in the third quarter of fiscal 2006, the Applied Biosystems group recorded tax benefits of \$63.3 million related to a completed Internal Revenue Services (IRS) exam, state valuation allowance reversal, and R&D credits. The IRS completed the audit of Applera for the fiscal years 1996 through 2003 and as a result, the Applied Biosystems group recorded favorable adjustments of \$32.2 million to existing tax liabilities. A net of federal tax \$24.8 million increase in the net state deferred tax assets primarily related to a reduction in valuation allowance and the write-off of some state deferred tax assets. The reduction in the valuation allowance was due to management's reassessment of the future realization of deferred tax assets based on revised forecasted taxable income which includes the impacts of a change in the apportionment of income to California, a reduction in R&D spending, and increased revenues and profits from our worldwide operations. Also, Applera completed its assessment of fiscal years 2001 through 2004 R&D activities and as a result, the Applied Biosystems group recorded a net benefit of \$6.3 million for additional R&D credits.

Note 3 Acquisition

Effective March 1, 2006, we acquired the Research Products Division of Ambion, Inc. for approximately \$279 million in cash, including closing transaction costs. Ambion, which is based in Austin, Texas, is a leading supplier of ribonucleic acid (RNA) based reagents for life science research and drug development. Ambion develops and supplies innovative consumable products for stabilizing, synthesizing, handling, isolating, storing, detecting, and quantifying RNA. We believe that the acquisition will drive growth by delivering more complete customer workflow solutions and by expanding the Applied Biosystems group's consumables product offering. We expect that Ambion's RNA R&D expertise, consumables manufacturing capabilities, and culture of scientific innovation will complement our existing strengths. Ambion will continue to be based in Austin, Texas.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

We allocated the purchase price of \$279.3 million to tangible net assets and intangible assets as follows:

(Dollar amounts in millions)

Current assets	\$28.2
Long-term assets	16.0
Current liabilities	(8.5)
Long-term liabilities	(23.4)
Tangible net assets acquired, at approximate fair value	12.3
Goodwill	206.5
Customer relationships	27.1
Existing technology	24.8
Trade name	4.9
Acquired IPR&D	3.4
Purchase order backlog	0.3
Total intangible assets	267.0
Total purchase price	\$279.3

We are amortizing the recorded values of the intangible assets, other than the acquired IPR&D and the trade name, over their expected period of benefit, which on a weighted average basis is 5.5 years. An established client list, a recognized company name in the RNA field, a strong scientific employee base, and operations in a complementary consumables business were among the factors that contributed to a purchase price resulting in the recognition of goodwill. The goodwill and the trade name will be tested for impairment as part of our annual impairment test at the reporting unit level. In the third quarter of fiscal 2006, the Applied Biosystems group recorded approximately \$1 million of amortization of intangible assets and a \$3.4 million charge to write-off the value of acquired IPR&D (see Note 2) from this acquisition. We recorded a \$7.9 million deferred tax asset, included in current assets, for net operating loss carryforwards and other temporary differences of Ambion that we expect to use. The goodwill recognized will not be deductible for federal income tax purposes.

The net assets and results of operations of Ambion have been included in our condensed consolidated financial statements since the date of the acquisition, and have been allocated to the Applied Biosystems group. The following selected pro forma financial information for Applera and the Applied Biosystems group has been prepared assuming the acquisition had occurred at the beginning of fiscal 2005 and gives effect to purchase accounting adjustments:

	Three months ended		Nine months ended	
	March 31,		March 31,	
(Dollar amounts in millions except per share amounts)	2005	2006	2005	2006
Applera Corporation				
Net revenues	\$482.0	\$507.9	\$1,388.1	\$1,446.8
Net income	33.7	86.4	101.1	123.8

Edgar Filing: APPLERA CORP - Form 10-Q

Applied Biosystems Group

Net revenues	\$467.4	\$500.8	\$1,342.5	\$1,425.2
Net income, as allocated	54.6	109.7	161.8	181.2
Basic per share	0.28	0.60	0.83	0.96
Diluted per share	0.27	0.58	0.81	0.94

There was no impact on the Celera Genomics group related to this acquisition.

On consummation of the acquisition, the Applied Biosystems group recorded a \$3.4 million non-cash charge to write-off the value of acquired IPR&D, which has been included in the pro forma results above. This unaudited pro forma data is for informational purposes only and may not be indicative of the actual results that would have occurred had the acquisition been consummated at the beginning of fiscal 2005 or of the future operations of the combined companies.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Note 4 Earnings (Loss) per Share

The following table presents a reconciliation of basic and diluted earnings (loss) per share for the three months ended March 31:

(Dollar amounts in millions, except per share amounts)	Applied Biosystems Group		Celera Genomics Group	
	2005	2006	2005	2006
Net income (loss)	\$55.5	\$124.4	\$(21.0)	\$(23.3)
Allocated interperiod taxes	0.1	(0.6)		
Total net income (loss) allocated	55.6	123.8	(21.0)	(23.3)
Less dividends declared on common stock	8.4	7.9		
Undistributed earnings (loss)	\$47.2	\$115.9	\$(21.0)	\$(23.3)
Allocation of basic earnings (loss) per share				
Basic distributed earnings per share(1)	\$0.04	\$0.04	\$	\$
Basic undistributed earnings (loss) per share	0.24	0.63	(0.29)	(0.31)
Total basic earnings (loss) per share	\$0.28	\$0.67	\$(0.29)	\$(0.31)
Allocation of diluted earnings (loss) per share				
Diluted distributed earnings per share(1)	\$0.04	\$0.04	\$	\$
Diluted undistributed earnings (loss) per share	0.24	0.61	(0.29)	(0.31)
Total diluted earnings (loss) per share	\$0.28	\$0.65	\$(0.29)	\$(0.31)
Weighted average number of common shares				
Basic	196.4	183.5	73.4	75.8
Common stock equivalents	2.7	7.0		
Diluted	199.1	190.5	73.4	75.8

(1) Amounts represent actual dividends per share distributed.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

The following table presents a reconciliation of basic and diluted earnings (loss) per share for the nine months ended March 31:

(Dollar amounts in millions, except per share amounts)	Applied Biosystems Group		Celera Genomics Group	
	2005	2006	2005	2006
Net income (loss)	\$ 165.3	\$ 198.4	\$(60.8)	\$(57.4)
Allocated intercompany sales of assets		0.1		
Allocated interperiod taxes	1.1	(1.3)		
Total net income (loss) allocated	166.4	197.2	(60.8)	(57.4)
Less dividends declared on common stock	25.0	24.0		
Undistributed earnings (loss)	\$ 141.4	\$ 173.2	\$(60.8)	\$(57.4)
Allocation of basic earnings (loss) per share				
Basic distributed earnings per share(1)	\$0.13	\$0.13	\$	\$
Basic undistributed earnings (loss) per share	0.72	0.92	(0.83)	(0.77)
Total basic earnings (loss) per share	\$0.85	\$1.05	\$(0.83)	\$(0.77)
Allocation of diluted earnings (loss) per share				
Diluted distributed earnings per share(1)	\$0.13	\$0.13	\$	\$
Diluted undistributed earnings (loss) per share	0.71	0.89	(0.83)	(0.77)
Total diluted earnings (loss) per share	\$0.84	\$1.02	\$(0.83)	\$(0.77)
Weighted average number of common shares				
Basic	195.9	188.3	73.2	75.0
Common stock equivalents	2.7	4.7		
Diluted	198.6	193.0	73.2	75.0

(1) Amounts represent actual dividends per share distributed.

Options to purchase stock at exercise prices greater than the average market prices of our common stocks were excluded from the computation of diluted earnings per share because the effect would have been antidilutive. Additionally, options to purchase shares of Applera Corporation-Celera Genomics Group Common Stock (Applera-Celera Genomics stock) were excluded from the computation of diluted loss per share because the effect was antidilutive. The following table presents the number of shares excluded from the diluted earnings and loss per share computations at March 31:

(Shares in millions)	2005	2006
Applera Corporation-Applied Biosystems Group Common Stock	20.1	5.9
Applera-Celera Genomics stock	11.5	9.1

Note 5 Share-Based Compensation

SFAS No. 123R requires entities to measure and recognize the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. We adopted SFAS No. 123R using the modified prospective method of transition. This method required us to apply the provisions of SFAS No. 123R to new awards and to any awards that were unvested as of our adoption date and did not require us to restate prior periods. For information on our share-based plans, refer to Note 6 to our consolidated financial statements included in our 2005 Annual Report to Stockholders and Note 4 to our condensed consolidated financial statements in our first quarter 2006 Quarterly Report on Form 10-Q (which information is incorporated in this quarterly report by reference).

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

We recognize share-based compensation costs on a straight-line basis over the requisite service period for the entire grant. For the three and nine months ended March 31, 2006, total share-based compensation expense and the earnings per share effects of adopting the provisions of SFAS No. 123R were as follows:

	Applera-Applied Biosystems Stock		Applera-Celera Genomics Stock	
	Three months ended March 31	Nine months ended March 31	Three months ended March 31	Nine months ended March 31
(Dollar amounts in millions, except per share amounts)				
Pre-tax share-based compensation expense	\$3.7	\$7.4	\$0.4	\$1.0
Tax benefit	1.1	2.2	0.1	0.2
Net expense	\$2.6	\$5.2	\$0.3	\$0.8
Basic earnings per share	\$0.01	\$0.03	\$	\$0.01
Diluted earnings per share	0.01	0.03		0.01

The amounts above include pre-tax charges of \$3.2 million for the third quarter and \$5.8 million for the first nine months for our restricted stock plans, primarily allocated to the Applied Biosystems group, which would have been recorded as compensation expense under Accounting Principles Board Opinion No. (APB Opinion No.) 25, Accounting for Stock Issued to Employees. Cash received from option exercises under these plans was \$124.6 million and the total intrinsic value of options exercised was \$38.4 million in the first nine months of fiscal 2006. In connection with these exercises, we realized a tax benefit of \$11.9 million in the first nine months of fiscal 2006.

We settle employee stock option exercises primarily with treasury shares, if available. As of March 31, 2006, we had 28.5 million treasury shares of Applera Corporation-Applied Biosystems Group Common Stock (Applera-Applied Biosystems stock), and 13,500 treasury shares of Applera-Celera Genomics stock, including the 1993 Director Stock Purchase and Deferred Compensation Plan shares described below. In January 2006, we announced that our board of directors authorized the repurchase of up to 5 million shares of Applera-Applied Biosystems stock. This authorization supplements our existing authority to repurchase shares of Applera-Applied Biosystems stock and Applera-Celera Genomics stock from time to time to replenish shares issued under our various employee stock benefit plans. This new authorization has no time restrictions and delegates to management discretion to purchase shares at times and prices it deems appropriate through open market purchases, privately negotiated transactions, tender offers, exchange offers, or otherwise.

The following table summarizes option activity under our stock option plans during the first nine months of fiscal 2006:

Applera-Applied Biosystems Stock			
Number of Options	Weighted-Average Exercise Price	Weighted-Average Remaining	Aggregate Intrinsic Value

Edgar Filing: APPLERA CORP - Form 10-Q

			Contractual Life (in years)	
Outstanding at June 30, 2005	35,348,668	\$ 30.91		
Granted	565,250	23.95		
Exercised	(5,386,542)	18.69		
Cancelled	(2,216,485)	47.87		
	28,310,891	32.04	5.75	\$ 149.4 million
Outstanding at March 31, 2006				
Exercisable at March 31, 2006	27,550,596	\$ 32.30	5.66	145.8 million

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Applera-Celera Genomics Stock

	Number of Options	Weighted-Average Exercise Price	Weighted- Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value
Outstanding at June 30, 2005	10,412,800	\$ 19.02		
Granted	74,800	11.52		
Exercised	(897,075)	9.53		
Cancelled	(733,992)	49.84		
Outstanding at March 31, 2006	8,856,533	17.69	5.68	\$ 14.3 million
Exercisable at March 31, 2006	8,792,925	\$ 17.73	5.65	14.3 million

The following table summarizes nonvested award activity under our restricted stock plans during the first nine months of fiscal 2006:

	Applera-Applied Biosystems Stock			Applera-Celera Genomics Stock		
	Number of		Weighted-Average Grant-Date Fair Value	Number of		Weighted-Average Grant-Date Fair Value
	Shares	Units*		Shares	Units*	
Nonvested at June 30, 2005	209,448		\$ 20.98	60,834		\$ 10.44
Granted	23,400	1,131,613	26.58	9,000	133,630	12.52
Vested	(74,166)		21.23	(29,306)		10.12
Cancelled		(19,250)	26.62		(1,775)	12.54
Nonvested at March 31, 2006	158,682	1,112,363	\$ 25.98	40,528	131,855	\$ 12.19

* Each restricted stock unit represents the right to receive a share of the corresponding class of common stock on satisfaction of the applicable vesting conditions.

As of March 31, 2006, we had \$27.1 million of total unrecognized compensation costs related to nonvested awards and units that are expected to be recognized over a weighted average period of less than two years. At March 31, 2006, we had 50,800 shares of Applera-Applied Biosystems stock and 13,500 shares of Applera-Celera Genomics stock that have been deferred under our 1993 Director Stock Purchase and Deferred Compensation Plan and are treated as treasury shares for accounting purposes.

Edgar Filing: APPLERA CORP - Form 10-Q

Pro Forma Disclosures Prior to Adoption of SFAS No. 123R

Prior to fiscal 2006, we applied the provisions of APB Opinion No. 25 in accounting for our share-based plans. Under APB Opinion No. 25, we did not record any compensation cost related to stock options since the exercise price of stock options granted to employees, generally, equaled the fair market value of our stock prices at the date of grant. We also did not record any compensation expense related to our employee stock purchase plans since the provisions of these plans were deemed non-compensatory under APB Opinion No. 25. However, for restricted stock, the intrinsic value as of the grant date was amortized to compensation expense over the vesting period. We recorded pre-tax charges of \$1.0 million (\$0.7 million net of tax) for the third quarter and \$3.1 million (\$2.0 million net of tax) for the first nine months of fiscal 2005 for restricted stock under ABP Opinion No. 25. The following tables illustrate the effect on reported net income (loss) and earnings (loss) per share for the third quarter and first nine months of fiscal 2005 as if we had applied the fair value method of accounting for employee stock plans as required by SFAS No. 123, Accounting for Share-Based Compensation.

In the third quarter of fiscal 2005, our board of directors accelerated the vesting of substantially all unvested stock options previously awarded to employees, officers, and directors in light of the new accounting requirements of SFAS No. 123R. As a result of this acceleration, during the third quarter of fiscal 2005 the Applied Biosystems group recorded

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

a pre-tax charge of \$1.7 million and the Celera Genomics group recorded a pre-tax charge of \$1.1 million of compensation cost that represents the intrinsic value measured at the acceleration date for the estimated number of awards that, absent the acceleration, would have expired unexercisable. Our pro forma tables below include the acceleration of the unamortized portion of unvested stock options, which resulted in an additional pre-tax amount of approximately \$97 million for the Applied Biosystems group and approximately \$19 million for the Celera Genomics group for the third quarter of fiscal 2005.

The earnings (loss) per share and pro forma effects on results for the three months ended March 31, 2005, are presented below:

(Dollar amounts in millions)	Applera Corporation	Applied Biosystems Group	Celera Genomics Group
Net income (loss), as allocated	\$34.7	\$55.6	\$(21.0)
Add: Share-based employee compensation expense included in allocated net income, net of tax	2.9	1.8	1.1
Deduct: Share-based employee compensation expense determined under fair value based method, net of tax	110.5	91.6	18.9
Pro forma net loss	\$(72.9)	\$(34.2)	\$(38.8)
Earnings (loss) per share			
Basic and diluted - as reported		\$0.28	\$(0.29)
Basic and diluted - pro forma		(0.17)	(0.53)

The earnings (loss) per share and pro forma effects on results for the nine months ended March 31, 2005, are presented below:

(Dollar amounts in millions)	Applera Corporation	Applied Biosystems Group	Celera Genomics Group
Net income (loss), as allocated	\$105.6	\$166.4	\$(60.8)
Add: Share-based employee compensation expense included in allocated net income, net of tax	4.3	2.7	1.6
Deduct: Share-based employee compensation expense determined under fair value based method, net of tax	145.6	120.5	25.1
Pro forma net income (loss)	\$(35.7)	\$48.6	\$(84.3)
Earnings (loss) per share			
Basic - as reported		\$0.85	\$(0.83)
Basic - pro forma		0.25	(1.15)
Diluted - as reported		0.84	(0.83)
Diluted - pro forma		0.24	(1.15)

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Valuation Assumptions in Estimating Fair Value

We estimated the fair value of stock options at the grant date using the Black-Scholes option pricing model with the following weighted average assumptions:

	Three months ended		Nine months ended	
	March 31,		March 31,	
	2005	2006	2005	2006
Applied Biosystems Group				
Dividend yield	0.9%	0.6%	0.9%	0.7%
Risk-free interest rate	3.7%	4.6%	3.5%	4.3%
Expected option life in years	5	4	5	4
Volatility	65%	23%	68%	25%
Weighted-average fair value per option granted	\$11.06	\$6.91	\$11.10	\$7.60
Celera Genomics Group				
Risk-free interest rate	3.6%	4.6%	3.5%	4.3%
Expected option life in years	4	5	4	5
Volatility	45%	36%	53%	35%
Weighted-average fair value per option granted	\$4.93	\$4.44	\$5.24	\$4.36

Prior to fiscal 2006, we determined the expected term of our options primarily based on the average life of our options for both Applera-Applied Biosystems stock and Applera-Celera Genomics stock. With the adoption of SFAS No. 123R in fiscal 2006, we determined the expected term of our options based on historical exercise patterns, which factored in the historical weighted average holding period from grant date to settlement date and from vest date to exercise date. We used the historical exercise patterns to project future settlement of outstanding options. As a result, the expected option life for Applera-Applied Biosystems stock decreased from five to four years and increased from four to five years for Applera-Celera Genomics stock.

Prior to fiscal 2006, we determined expected volatility based on historical volatilities of our two classes of common stock over the expected term. With the adoption of SFAS No. 123R, we continue to determine expected volatility based on historical volatilities, but have incorporated some adjustments, as noted below, related to the Celera Genomics group. In addition, under SFAS No. 123R, we began using a mean reversion analysis, which we believe provides a better estimate of current and future volatility rate expectations for our classes of stock. The volatility rate for Applera-Applied Biosystems stock decreased from the prior year quarter primarily as a result of the decline in the expected option life as discussed in the preceding paragraph. We believe that the methodology used to determine the historical volatility for Applera-Celera Genomics stock under APB Opinion No. 25, which included the impact of the sequencing and publication of the human genome by the Celera Genomics group, resulted in extraordinary volatility in the Celera Genomics group's stock price. As such, with the adoption of SFAS No. 123R, we excluded this unusually volatile period from our mean-reversion analysis.

Note 6 Comprehensive Gain

The components of comprehensive gain (loss) are reflected net of tax, except for foreign currency translation adjustments, which are generally not adjusted for income taxes as they relate to indefinite investments in non U.S. subsidiaries. Comprehensive gain (loss) was as follows:

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

(Dollar amounts in millions)	Three months ended March 31,		Nine months ended March 31,	
	2005	2006	2005	2006
Net income	\$ 34.7	\$ 100.5	\$ 105.6	\$ 139.8
Other comprehensive gain (loss):				
Net unrealized gains (losses) on investments	(3.6)	0.2	(5.0)	0.1
Net unrealized gains (losses) on hedge contracts	8.1	(2.2)	(11.8)	4.8
Net unrealized (gains) losses on hedge contracts reclassified into earnings	2.3	(5.8)	10.0	(6.8)
Foreign currency translation adjustments	(25.2)	4.1	27.4	(10.4)
Total other comprehensive gain (loss)	(18.4)	(3.7)	20.6	(12.3)
Total comprehensive gain	\$ 16.3	\$ 96.8	\$ 126.2	\$ 127.5

Note 7 Inventories

Inventories included the following components:

(Dollar amounts in millions)	June 30, 2005	March 31, 2006
Raw materials and supplies	\$ 45.9	\$ 48.9
Work-in-process	5.3	11.9
Finished products	75.3	88.8
Total inventories, net	\$ 126.5	\$ 149.6

Note 8 Assets Held for Sale

In connection with the reduction and rebalancing of the Applied Biosystems group's workforce during the fourth quarter of fiscal 2005, the Applied Biosystems group decided to pursue the sale of its San Jose, California facility and recorded a \$1.7 million pre-tax charge that represented the write-down of the carrying amount of this facility to its estimated market value less estimated selling costs. As discussed in Note 2, the Applied Biosystems group adjusted the carrying value of this facility in both the first and third quarters of fiscal 2006. The Applied Biosystems group entered into an agreement to sell the facility, and the sale of this facility is expected to occur by June 30, 2006.

Also, during the second quarter of fiscal 2006, we reclassified property, plant and equipment into assets held for sale. This reclassification is for a facility in Connecticut that was previously used for manufacturing and administration. The facility was vacant but we have entered into a contract to sell this facility and expect the sale to close by June 30, 2006.

Edgar Filing: APPLERA CORP - Form 10-Q

In connection with the Celera Genomics group's decision to partner or sell its small molecule drug discovery and development programs as discussed in Note 2, the Celera Genomics group decided to pursue the sale of its South San Francisco, California facility. As a result of this decision, we reclassified property, plant and equipment into assets held for sale in the third quarter of fiscal 2006 and recorded a \$5.8 million pre-tax charge that represented the write-down of the carrying amount of this facility to its current estimated market value less estimated selling costs. We expect the sale of this facility to occur during the next twelve months.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

As of March 31, 2006, the carrying amounts for the following facilities were recorded in assets held for sale within prepaid expenses and other current assets:

(Dollar amount in millions)

San Jose, California	\$6.4
Connecticut facility	3.6
South San Francisco, California	11.5
Total assets held for sale	\$21.5

Note 9 Goodwill and Intangible Assets

The carrying amounts of our intangible assets were as follows:

(Dollar amounts in millions)	June 30, 2005		March 31, 2006	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Amortized intangible assets:				
Acquired technology	\$60.5	\$ 42.7	\$82.9	\$ 41.0
Patents	25.5	20.7	29.9	22.2
Customer relationships			27.1	0.3
Favorable operating leases	11.6	10.5		
Other			0.3	0.2
Total amortized intangible assets	\$97.6	\$ 73.9	\$140.2	\$ 63.7
Unamortized intangible assets:				
Trade name			4.9	
Total	\$97.6	\$ 73.9	\$145.1	\$ 63.7

Aggregate amortization expense was as follows:

Three months ended March 31,	Nine months ended March 31,
---------------------------------	--------------------------------

Edgar Filing: APPLERA CORP - Form 10-Q

(Dollar amounts in millions)	2005	2006	2005	2006
Applied Biosystems group	\$1.7	\$3.1	\$5.2	\$6.6
Celera Genomics group	1.3	0.6	3.8	2.8
Consolidated	\$3.0	\$3.7	\$9.0	\$9.4

The Applied Biosystems group records amortization expense in cost of sales and SG&A and the Celera Genomics group records amortization expense in costs of sales and amortization of intangible assets. The Applied Biosystems group recorded the following amortization of acquisition-related intangible assets:

(Dollar amounts in millions)	Three months ended March 31,		Nine months ended March 31,	
	2005	2006	2005	2006
Amortization of purchased intangible assets	\$0.3	\$1.3	\$1.0	\$1.9

At March 31, 2006, we estimated annual amortization expense of our intangible assets for each of the next five fiscal years as shown in the following table. Future acquisitions or impairment events could cause these amounts to change.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

(Dollar amounts in millions)	Applied Biosystems Group	Celera Genomics Group	Consolidated
Remainder of fiscal 2006	\$ 4.6	\$0.6	\$ 5.2
2007	16.7	2.1	18.8
2008	14.0	0.5	14.5
2009	13.0	0.1	13.1
2010	12.6	0.1	12.7

The change in the carrying amount of goodwill for the nine months ended March 31, 2006 is as follows:

(Dollar amounts in millions)	Applied Biosystems Group	Celera Genomics Group	Consolidated
Balance as of June 30, 2005	\$ 36.7	\$2.7	\$ 39.4
Goodwill acquired	206.5		206.5
Balance as of March 31, 2006	\$ 243.2	\$2.7	\$ 245.9

Refer to Note 3 for information on the goodwill we acquired in connection with the Ambion acquisition.

Note 10 Supplemental Cash Flow Information

Significant non-cash financing activity for the nine months ended March 31 was as follows:

(Dollar amounts in millions)	2005	2006
Dividends declared but not paid	\$	\$7.9

Note 11 Guarantees**Leases**

The Applied Biosystems group provides lease-financing options to its customers through third party financing companies. For some leases, the financing companies have recourse to us for any unpaid principal balance on default by the customer. The leases typically have terms of two to three years and are secured by the underlying instrument. In the event of default by a customer, we would repossess the underlying instrument. We record revenues from these transactions on the completion of installation/acceptance of products and maintain a reserve for estimated losses on all lease transactions with recourse provisions based on historical default rates and current economic conditions. At March 31, 2006, the financing companies' outstanding balance of lease receivables with recourse to us was \$8.6 million. We believe that we could recover the entire balance from the resale of the underlying instruments in the event of default by all customers.

Guarantee of Pension Benefits for Divested Business

As part of the divestiture of our Analytical Instruments business in fiscal 1999, the purchaser of the Analytical Instruments business is paying for the pension benefits for employees of a former German subsidiary. However, we guaranteed payment of these pension benefits should the purchaser fail to do so, as these benefits were not transferable to the buyer under German law. The guaranteed payment obligation, which approximated \$55 million at March 31, 2006, is not expected to have a material adverse effect on our condensed consolidated statement of financial position.

Indemnifications

In the normal course of business, we enter into some agreements under which we indemnify third parties for intellectual property infringement claims or claims arising from breaches of representations or warranties. In addition, from time to

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

time, we provide indemnity protection to third parties for claims relating to past performance arising from undisclosed liabilities, product liabilities, environmental obligations, representations and warranties, and other claims. In these agreements, the scope and amount of remedy, or the period in which claims can be made, may be limited. It is not possible to determine the maximum potential amount of future payments, if any, due under these indemnities due to the conditional nature of the obligations and the unique facts and circumstances involved in each agreement. Historically, payments made related to these indemnifications have not been material to our consolidated financial position.

Product Warranties

We accrue warranty costs for product sales at the time of shipment based on historical experience as well as anticipated product performance. Our product warranties extend over a specified period of time ranging up to two years from the date of sale depending on the product subject to warranty. The warranties cover equipment installation, customer training, and application support. We periodically review the adequacy of our warranty reserve, and adjust, if necessary, the warranty percentage and accrual based on actual experience and estimated costs to be incurred.

The following table provides an analysis of the warranty reserve for the nine months ended March 31:

(Dollar amount in millions)	2005	2006
Balance beginning of period	\$ 15.9	\$ 14.0
Accruals for warranties	16.0	13.3
Usage of reserve	(16.8)	(13.6)
Other	(0.7)	(2.5)
Balance at March 31	\$ 14.4	\$ 11.2

Other consists of accrual adjustments to reflect actual experience and currency translation.

Note 12 Pension and Other Postretirement Benefits

The components of net pension and postretirement benefit expenses for the three and nine-month periods ended March 31 were as follows:

(Dollar amounts in millions)	Three months ended March 31,		Nine months ended March 31,	
	2005	2006	2005	2006
Pension				
Service cost	\$ 0.8	\$ 0.9	\$ 1.8	\$ 2.4
Interest cost	9.9	8.9	29.8	27.0
Expected return on plan assets	(10.4)	(9.5)	(31.4)	(28.7)
Amortization of prior service cost		0.2	(0.1)	0.2
Amortization of losses	0.9	2.1	2.7	6.0

Edgar Filing: APPLERA CORP - Form 10-Q

Net periodic expense	\$1.2	\$2.6	\$2.8	\$6.9
Postretirement Benefit				
Service cost	\$0.1	\$0.1	\$0.2	\$0.2
Interest cost	1.0	0.5	3.0	2.1
Amortization of (gains) losses	(0.1)		(0.4)	0.1
Net periodic expense	\$1.0	\$0.6	\$2.8	\$2.4

We contributed approximately \$31 million to our pension plans during the nine months ended March 31, 2006. We do not expect to fund material additional amounts during the remainder of fiscal 2006. We made benefit payments of approximately \$5 million to the postretirement plan during the nine months ended March 31, 2006, and we expect to make approximately \$2 million of additional benefit payments during the remainder of fiscal 2006 under our postretirement plan.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Note 13 Contingencies

Supply Arrangement

On October 8, 2005, Delphi Medical Systems Texas Corporation, a supplier of some instruments and parts for the Applied Biosystems group (Delphi Medical Systems), and its parent Delphi Corporation, filed a petition in the United States Bankruptcy Court for the Southern District of New York seeking relief under the provisions of Chapter 11 of the federal Bankruptcy Code. As of March 31, 2006, the Applied Biosystems group had an accounts receivable balance of approximately \$7 million and an accounts payable balance of approximately \$4 million with Delphi Medical Systems. At the present time, no assessment can be made as to if and when or how much of the balance due from Delphi Medical Systems may be paid, how much of the amount owed to Delphi Medical Systems may be offset against the amounts payable by Delphi Medical Systems, or the effect of the Chapter 11 filing on the supply contract in effect between the companies.

Legal Proceedings

We are involved in various lawsuits, arbitrations, investigations, and other legal actions from time to time with both private parties and governmental entities. These legal actions currently involve, for example, commercial, intellectual property, antitrust, environmental, securities, and employment matters. We believe that we have meritorious defenses against the claims currently asserted against us and intend to defend them vigorously. The following is a description of some claims we are currently defending, including some counterclaims brought against us in response to claims filed by us against third parties.

Applera and some of its officers are defendants in a lawsuit brought on behalf of purchasers of Applera-Celera Genomics stock in our follow-on public offering of Applera-Celera Genomics stock completed on March 6, 2000. In the offering, we sold an aggregate of approximately 4.4 million shares of Applera-Celera Genomics stock at a public offering price of \$225 per share. The lawsuit, which was commenced with the filing of several complaints in April and May 2000, is pending in the U.S. District Court for the District of Connecticut, and an amended consolidated complaint was filed on August 21, 2001. The consolidated complaint generally alleges that the prospectus used in connection with the offering was inaccurate or misleading because it failed to adequately disclose the alleged opposition of the Human Genome Project and two of its supporters, the governments of the U.S. and the U.K., to providing patent protection to our genomic-based products. Although the Celera Genomics group has never sought, or intended to seek, a patent on the basic human genome sequence data, the complaint also alleges that we did not adequately disclose the risk that the Celera Genomics group would not be able to patent this data. The consolidated complaint seeks monetary damages, rescission, costs and expenses, and other relief as the court deems proper. On March 31, 2005, the court certified the case as a class action.

We were involved in several litigation matters with MJ Research, Inc. (acquired by Bio-Rad Laboratories, Inc. since the commencement of litigation), which commenced with our filing claims against MJ Research on June 24, 1998, in the U.S. District Court for the District of Connecticut based on its alleged infringement of some polymerase chain reaction, or PCR, patents. In response to our claims, MJ Research filed counterclaims including, among others, allegations that we licensed and enforced these patents through anticompetitive conduct in violation of federal and state antitrust laws, that some of our patents were unenforceable because of patent misuse, and that some of our patents were invalid and unenforceable because of inequitable conduct. MJ Research was seeking injunctive relief, monetary damages, costs and expenses, and other relief. These matters were adjudicated in part through a jury trial, which resulted in a verdict in our favor rendered in April 2004, and the remaining issues were resolved through a series of summary judgments granted by the District Court in several rulings issued in our favor between December 2004 and April 2005. As a result, MJ Research's counterclaims were rejected and MJ Research was held liable to us and Roche Molecular Systems, also a party to the litigation, for infringement of U.S. Patent Nos. 4,683,195, 4,683,202 and 4,965,188 (each relates to PCR process technology) and U.S. Patent Nos. 5,656,493, 5,333,675 and 5,475,610 (each relates to thermal cycler instrument technology). Further, the infringement of the 195, 202, 188 and 493 patents was held to be willful. As a result of these decisions in our favor, in April 2005, the District Court awarded us and Roche Molecular Systems damages of \$35.4 million plus reasonable attorneys' fees, an enhancement of the original damages award granted by the jury in the amount of \$19.8 million. The court also awarded, on August 26, 2005, prejudgment interest of approximately \$1 million. Additionally, on August 30, 2005, the court issued an order enjoining MJ Research from infringing U.S. Patent Nos. 5,333,675, 5,656,493 and 5,475,610. Both parties filed notices of appeals

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

of some of the rulings in the case, including the damages award and the order enjoining MJ Research. However, all of these legal proceedings were terminated by the parties pursuant to a settlement agreement signed on February 9, 2006. As part of the settlement, the parties filed with the court, and the court signed into effect, a consent judgment and permanent injunction. In connection with the settlement, Bio-Rad's existing license to some of Applera's thermal cycler patents and Roche Molecular Systems' PCR patents has been amended to include the MJ Research thermal cyclers that were subject to this litigation. The settlement agreement, which we refer to in this Legal Proceedings section as the Bio-Rad Settlement Agreement, resolved other legal proceedings as further described below.

Subsequent to the filing of our claims against MJ Research which are described in the preceding paragraph, on September 21, 2000, MJ Research filed an action against us in the U.S. District Court for the District of Columbia. This complaint was based on the allegation that the patents underlying our DNA sequencing instruments were improperly obtained because one of the alleged inventors, whose work was funded in part by the U.S. government, was knowingly omitted from the patent applications. Our patents at issue were U.S. Patent Nos. 5,171,534, entitled Automated DNA Sequencing Technique, 5,821,058, entitled Automated DNA Sequencing Technique, 6,200,748, entitled Tagged Extendable Primers and Extension Products, and 4,811,218, entitled Real Time Scanning Electrophoresis Apparatus for DNA Sequencing. The complaint asserted violations of the federal False Claims Act and the federal Bayh Dole Act, invalidity and unenforceability of the patents at issue, patent infringement, and various other civil claims against us. MJ Research was seeking monetary damages, costs and expenses, injunctive relief, transfer of ownership of the patents in dispute, and other relief as the court deemed proper. MJ Research claimed to be suing in the name of the U.S. government although the government declined to participate in the suit. On October 9, 2003, the case against us was dismissed but MJ Research filed an appeal. On November 21, 2005, the U.S. Court of Appeals for the Ninth Circuit affirmed the dismissal. Pursuant to the Bio-Rad Settlement Agreement described above, MJ Research agreed not to pursue an appeal of this decision and therefore these legal proceedings have terminated.

Bio-Rad Laboratories, Inc. filed a patent infringement, trademark infringement, and unfair competition action against us in the U.S. District Court for the Northern District of California on December 26, 2002. The complaint alleged that we were infringing Bio-Rad's U.S. Pat. No. 5,089,011, entitled Electrophoretic Sieving in Gel-Free Media with Dissolved Polymers, and infringing Bio-Rad's Bio-Rad trademark. They filed a third amended complaint against us on May 30, 2003. The allegedly infringing products according to the third amended complaint were instruments using, and reagents used for, capillary electrophoresis, and products using the BioCAD® name. Bio-Rad was seeking monetary damages, costs, expenses, injunctive relief, and other relief as the court deems proper. However, these legal proceedings were terminated by the parties pursuant to the Bio-Rad Settlement Agreement described above. As part of the settlement, the parties filed with the court, and the court signed into effect, a consent judgment and permanent injunction. Also as part of the settlement, Applera has entered into a license agreement with Bio-Rad relating to capillary electrophoresis technology.

We filed a patent infringement action against Bio-Rad Laboratories, Inc., MJ Research, Inc., and Stratagene Corporation in the U.S. District Court for the District of Connecticut on November 9, 2004. The complaint alleges that the defendants infringe U.S. Patent No. 6,814,934. The complaint specifically alleges that the defendants' activities involving instruments for real-time PCR detection result in infringement. We are seeking monetary damages, costs, expenses, injunctive relief, and other relief as the court deems proper. Bio-Rad and MJ Research answered the complaint and counterclaimed for declaratory relief that the '934 patent was invalid and not infringed. Bio-Rad and MJ Research were seeking dismissal of our complaint, a judgment that the '934 patent is invalid and not infringed, costs and expenses, and other relief as the court deemed proper. Pursuant to the Bio-Rad Settlement Agreement described above, Bio-Rad, MJ Research, and Applera settled the claims and counter-claims against each other described in this paragraph, and they filed with the court, and the court signed into effect, a consent judgment and permanent injunction. In addition, Bio-Rad has entered into a license agreement with Applera relating to real-time thermal cyclers sold in the U.S. and Canada, and a limited license for real-time thermal cyclers sold in Europe and Japan. Stratagene also answered the complaint and counterclaimed for declaratory relief that the '934 patent is invalid and not infringed. Stratagene is seeking dismissal of our complaint, a judgment that the '934 patent is invalid and not infringed, costs and expenses, and other relief as the court deems proper.

[Back to Index](#)**APPLERA CORPORATION****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****continued**

Promega Corporation filed a patent infringement action against Lifecodes Corporation, Cellmark Diagnostics, Genomics International Corporation, and us in the U.S. District Court for the Western District of Wisconsin on April 24, 2001. The complaint alleges that the defendants are infringing Promega's U.S. Patent Nos. 6,221,598 and 5,843,660, both entitled "Multiplex Amplification of Short Tandem Repeat Loci," due to the defendants' sale of forensic identification and paternity testing kits. Promega is seeking monetary damages, costs and expenses, injunctive relief, and other relief as the court deems proper. The defendants answered the complaint on July 9, 2001, and we asserted counterclaims alleging that Promega is infringing our U.S. Patent No. 6,200,748, entitled "Tagged Extendable Primers and Extension Products," due to Promega's sale of forensic identification and paternity testing kits. Because of settlement negotiations, the case was dismissed on October 29, 2002. However, the case was dismissed without prejudice, which means that Promega could re-file its claim against us.

Beckman Coulter, Inc. filed a patent infringement action against us in the U.S. District Court for the Central District of California on July 3, 2002. The complaint alleges that we are infringing Beckman Coulter's U.S. Patent Nos. RE 37,606 and 5,421,980, both entitled "Capillary Electrophoresis Using Replaceable Gels," and U.S. Patent No. 5,552,580, entitled "Heated Cover Device." The allegedly infringing products are the Applied Biosystems group's capillary electrophoresis sequencing and genetic analysis instruments, and PCR and real-time PCR systems. Since Beckman Coulter filed this claim, U.S. Patent No. 5,421,980 has been reissued as U.S. Patent No. RE 37,941, entitled "Capillary Electrophoresis Using Replaceable Gels." On January 13, 2003, the court permitted Beckman Coulter to make a corresponding amendment to its complaint. Beckman Coulter is seeking monetary damages, costs and expenses, injunctive relief, and other relief as the court deems proper. On February 10, 2003, we filed our answer to Beckman Coulter's allegations, and counterclaimed for declaratory relief that the Beckman Coulter patents underlying Beckman Coulter's claim are invalid, unenforceable, and not infringed. We are seeking dismissal of Beckman Coulter's complaint, costs and expenses, declaratory and injunctive relief, and other relief as the court deems proper. On April 26, 2006, we joined with Beckman Coulter in announcing the establishment of terms of a settlement to resolve all outstanding legal disputes between us, and the court has stayed its proceedings for 90 days pending completion of definitive agreements based on these terms.

On-Line Technologies, Inc. (since acquired by MKS Instruments, Inc.) filed claims for patent infringement, trade secret misappropriation, fraud, breach of contract and unfair trade practices against PerkinElmer, Inc., Sick UPA, GmbH, and us in the U.S. District Court for the District of Connecticut on or about November 3, 1999. The complaint alleges that products called the Spectrum One and the MCS100E manufactured by former divisions of the Applied Biosystems group, which divisions were sold to the co-defendants in this case, were based on allegedly proprietary information belonging to On-Line Technologies and that the MCS100E infringed U.S. Patent No. 5,440,143. On-Line Technologies seeks monetary damages, costs, expenses, injunctive relief, and other relief. On April 2, 2003, the U.S. District Court for the District of Connecticut granted our summary judgment motion and dismissed all claims brought by On-Line Technologies. On-Line Technologies filed an appeal with the U.S. Court of Appeals for the Federal Circuit seeking reinstatement of its claims, and on October 13, 2004, the Court of Appeals upheld dismissal of all claims except for the patent infringement claim, which will be decided by the District Court in subsequent proceedings.

Enzo Biochem, Inc., Enzo Life Sciences, Inc., and Yale University filed a patent infringement action against us in the U.S. District Court for the District of Connecticut on June 8, 2004. The complaint alleges that we are infringing six patents. Four of these patents are assigned to Yale University and licensed exclusively to Enzo Biochem, i.e., U.S. Patent No. 4,476,928, entitled "Modified Nucleotides and Polynucleotides and Complexes Formed Therefrom," U.S. Patent No. 5,449,767, entitled "Modified Nucleotides and Polynucleotides and Methods of Preparing Same," U.S. Patent No. 5,328,824 entitled "Methods of Using Labeled Nucleotides," and U.S. Patent No. 4,711,955, entitled "Modified Nucleotides and Polynucleotides and Methods of Preparing and Using Same." The other two patents are assigned to Enzo Life Sciences, i.e., U.S. Patent No. 5,082,830 entitled "End Labeled Nucleotide Probe" and U.S. Patent No. 4,994,373 entitled "Methods and Structures Employing Compoundly Labeled Polynucleotide Probes." The allegedly infringing products include the Applied Biosystems group's sequencing reagent kits, its TaqMan genotyping and gene expression assays, and the gene expression microarrays used with its Expression Array System. Enzo Biochem, Enzo Life Sciences, and Yale University are seeking monetary damages, costs, expenses, injunctive relief, and other relief as the court deems proper.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Molecular Diagnostics Laboratories filed a class action complaint against us and Hoffmann-La Roche, Inc. in the U.S. District Court for the District of Columbia on September 23, 2004. The complaint alleges anticompetitive conduct in connection with the sale of Taq DNA polymerase and PCR-related products. The anticompetitive conduct is alleged to arise from the prosecution and enforcement of U.S. Patent No. 4,889,818. This patent is assigned to Hoffmann-La Roche, with whom we have a commercial relationship covering, among other things, this patent and the sale of Taq DNA polymerase. The complaint seeks monetary damages, costs, expenses, injunctive relief, and other relief as the court deems proper.

We are involved in several legal actions with Thermo Electron Corporation and its subsidiary Thermo Finnigan LLC. These legal actions commenced when we, together with MDS, Inc. and our Applied Biosystems/MDS Sciex Instruments joint venture with MDS, filed a patent infringement action against Thermo Electron in the U.S. District Court for the District of Delaware on September 3, 2004. The complaint alleges infringement by Thermo Electron of U.S. Patent No. 4,963,736, and seeks monetary damages, costs, expenses, and other relief as the court deems proper. Thermo Electron has answered the complaint and counterclaimed for declaratory relief that the 736 patent is invalid, not infringed, and unenforceable, and is seeking dismissal of our complaint, a judgment that the 736 patent is invalid, not infringed, and unenforceable, costs and expenses, and other relief as the court deems proper. Subsequent to the filing of the action against Thermo Electron, on December 8, 2004, Thermo Finnigan filed a patent infringement action against us in the U.S. District Court for the District of Delaware. The complaint alleges that we have infringed U.S. Patent No. 5,385,654 as a result of, for example, our Applied Biosystems group's commercialization of the ABI PRISM® 3700 Genetic Analyzer. Thermo Finnigan is seeking monetary damages, costs, expenses, and other relief as the court deems proper. We have answered the complaint and counterclaimed for declaratory relief that the 654 patent is invalid, not infringed, and unenforceable, and are seeking dismissal of Thermo Finnigan's complaint, a judgment that the 654 patent is invalid, not infringed, and unenforceable, costs and expenses, and other relief as the court deems proper. Thermo Finnigan subsequently filed a second patent infringement action against us, MDS, and the Applied Biosystems/MDS Sciex Instruments joint venture, in the U.S. District Court for the District of Delaware on February 23, 2005. The complaint alleges that we and the other defendants have infringed U.S. Patent No. 6,528,784 as a result of, for example, our commercialization of the API 5000 LC/MS/MS system. Thermo Finnigan is seeking monetary damages, costs, expenses, and other relief as the court deems proper. We have answered the complaint and counterclaimed for declaratory relief that the 784 patent is invalid and not infringed, and are seeking dismissal of Thermo Finnigan's complaint, a judgment that the 784 patent is invalid and not infringed, costs and expenses, and other relief as the court deems proper.

Other than the charge recorded for the Beckman settlement (as discussed in Note 2) and for items deemed not material, we have not accrued for potential future losses, if any, in the ongoing legal proceedings described above because we believe that an adverse determination is not probable, and potential losses cannot be reasonably estimated, in any of these proceedings. However, the outcome of legal actions is inherently uncertain, and we cannot be sure that we will prevail in any of the ongoing proceedings described above or in our other legal actions. An adverse determination in some of our current legal actions, particularly the proceedings described above, could have a material adverse effect on us and our consolidated financial statements.

Note 14 Celera Diagnostics and Abbott Alliance Restructuring

Celera Diagnostics Restructuring

In January 2006, we announced that our board of directors had approved a restructuring of the Celera Diagnostics joint venture between the Applied Biosystems group and the Celera Genomics group. The joint venture was formed pursuant to a Celera Diagnostics Joint Venture Agreement dated as of April 1, 2001, and amended as of June 22, 2004.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

As a result of the restructuring, effective as of January 1, 2006, the Applied Biosystems group's interest in Celera Diagnostics was transferred to the Celera Genomics group in exchange for various considerations to the Applied Biosystems group. In determining that the restructuring was in the best interests of the Company and its stockholders, our board of directors considered numerous factors and used the assistance and advice of several independent advisors. Included in the process were independent analyses of: the Applied Biosystems group's 50 percent interest in Celera Diagnostics; the various considerations made to the Applied Biosystems group in the restructuring; and the pro forma impact of the restructuring on the Applied Biosystems group and the Celera Genomics group businesses.

The financial elements of the consideration made to the Applied Biosystems group in connection with the restructuring of Celera Diagnostics included:

The Applied Biosystems group gained the right to sell instrument platforms to end-user diagnostic customers, a field of activity previously reserved for Celera Diagnostics. The Applied Biosystems group anticipates its entry into the clinical diagnostic instrumentation market will increase revenue and margin. The Applied Biosystems group will also be the preferred supplier of some diagnostic instruments to the Celera/Abbott alliance, and the Celera/Abbott alliance will be the preferred diagnostics company marketing some of the Applied Biosystems group's instruments. Please refer to the Abbott Alliance Restructuring discussion below for more information.

The Celera Genomics group provides some R&D and regulatory support to the Applied Biosystems group at cost, including assistance in the development of new PCR reagents and clinical diagnostic instrument systems that are expected to lead to increased revenue and margin for the Applied Biosystems group. Additionally, the Celera Genomics group will use its GMP reagent manufacturing capability to manufacture selected products for the Applied Biosystems group's customers.

The Celera Genomics group forgave future royalties due through 2017 on sales of selected Applied Biosystems group's products under the terms of a marketing and distribution agreement between the Groups.

The Celera Genomics group paid the Applied Biosystems group \$30 million in cash.

Abbott Alliance Restructuring

In January 2006, we also announced that we had restructured our strategic alliance agreement with Abbott Laboratories. The restructured agreement was entered into on January 9, 2006. This agreement was originally entered into to discover, develop, and commercialize a broad range of *in vitro* diagnostic products for disease detection, prediction of disease predisposition, disease progression monitoring, and therapy selection. Under the agreement prior to the restructuring of the Abbott alliance, the parties were obligated to work exclusively with each other in the commercialization of nucleic acid-based (DNA or RNA) diagnostic products. Under the relationship as restructured, the companies will continue to work with each other exclusively through a profit sharing arrangement in specifically agreed areas of nucleic acid-based diagnostic products, and both companies may work independently outside the exclusive areas. This restructuring also enables the Applied Biosystems group to develop and sell diagnostic instruments to end-users for clinical diagnostic applications, an activity that was previously restricted under the Abbott alliance agreement.

Under the Abbott alliance agreement as restructured, the companies will continue to jointly fund their separate but coordinated research and development activities that are within the scope of the alliance. Generally, Abbott markets products developed and manufactured by the parties that are covered by the alliance. The Celera Genomics group believes that Abbott's expertise in the diagnostics industry and its global distribution system enhances the Celera Genomics group's ability to bring diagnostic products to market. Under the terms of its strategic alliance with Abbott, Abbott serves as the Celera Genomics group's exclusive worldwide distributor of nucleic acid-based diagnostic products developed under the agreement. Under the Abbott alliance agreement as restructured, the Celera Genomics group is entitled to a royalty based on sales by Abbott of nucleic acid-based products that are within the scope of the alliance but which are manufactured by other companies. These products had previously been part of the profit sharing arrangement. The Celera Genomics group is also exploring alternatives to commercialize its diagnostic products and technology that are not part of its alliance with Abbott.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

The Celera Genomics group expects to rely substantially on its alliance with Abbott for the success of a major portion of its diagnostic products business strategy for the foreseeable future. Although this is a long-term alliance, the alliance agreement contains provisions that could result in early termination for reasons that include the following: breach by either company; a change in control of either company; or either company's dissatisfaction with the financial performance of the alliance according to specifically-agreed parameters and a measurement period set forth in the alliance agreement. Also, the Celera Genomics group cannot ensure that Abbott will perform its obligations as expected. If Abbott terminates the alliance or otherwise fails to conduct its collaborative activities in a timely manner, the Celera Genomics group's development or commercialization of diagnostic products may be delayed or otherwise adversely affected.

Note 15 Segment and Consolidating Information

Presented below is our segment and consolidating financial information, including the allocation of expenses between our segments in accordance with our allocation policies, as well as other related party transactions, such as sales of products between segments. Our board of directors approves the method of allocating earnings to each class of common stock for purposes of calculating earnings per share. This determination is generally based on net income or loss amounts of the corresponding group calculated in accordance with GAAP, consistently applied.

As a result of the restructuring effective January 1, 2006, Celera Diagnostics is no longer a separate segment within Applera. For comparative purposes, we have restated prior period condensed consolidating financial information to reflect this change in our reportable segments. See Note 14 to our consolidated financial statements included in our 2005 Annual Report to Stockholders for a detailed description of the segments and the management and allocation policies applicable to the attribution of assets, liabilities, revenues and expenses to the segments (which information is incorporated in this quarterly report by reference).

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

The following table summarizes revenues earned between segments:

(Dollar amounts in millions)	Three months ended March 31,		Nine months ended March 31,	
	2005	2006	2005	2006
Applied Biosystems Group				
Sales to the Celera Genomics group (a)	\$ 1.8	\$ 1.9	\$ 4.4	\$ 4.8
Celera Genomics Group				
Royalties from the Applied Biosystems group (b)	\$ 0.8	\$ (0.1)	\$ 2.2	\$ 2.0

(a) The Applied Biosystems group recorded net revenues from leased instruments and sales of consumables and project materials to the Celera Genomics group.

(b) The Celera Genomics group recorded net revenues primarily for royalties generated from sales by the Applied Biosystems group of products integrating Celera Discovery System (CDS) and some other genomic and biological information under a marketing and distribution agreement. The Celera Genomics group forgave future royalties related to this agreement as discussed in Note 14.

Additionally, the Applied Biosystems group received, without reimbursement, \$36.7 million in the first nine months of fiscal 2005 and \$46.3 million in the first nine months of fiscal 2006 of tax benefits generated by the Celera Genomics group in accordance with our tax allocation policy.

In the following consolidating financial information, the Eliminations column represents the elimination of intersegment activity.

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Condensed Consolidating Statement of Operations for the Three Months Ended March 31, 2006

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Products	\$ 396,595	\$ 2,602	\$	\$ 399,197
Services	54,152	10		54,162
Other	37,993	6,409		44,402
Net revenues from external customers	488,740	9,021		497,761
Intersegment revenues	1,968	(60)	(1,908)	
Total Net Revenues	490,708	8,961	(1,908)	497,761
Products	188,969	3,376	(852)	191,493
Services	24,096	578	(108)	24,566
Other	2,670	1,050		3,720
Cost of Sales	215,735	5,004	(960)	219,779
Gross Margin	274,973	3,957	(948)	277,982
Selling, general and administrative	129,013	6,308	14,089	149,410
Corporate allocated expenses	12,022	2,074	(14,096)	
Research, development and engineering	48,007	20,324	(972)	67,359
Employee-related charges, asset impairments and other	(875)	20,870		19,995
Asset dispositions and legal settlements	1,629			1,629
Acquired research and development	3,400			3,400
Operating Income (Loss)	81,777	(45,619)	31	36,189
Gain on investments, net		3,125		3,125
Interest income, net	4,103	5,230		9,333
Other income (expense), net	862	(17)		845
Income (Loss) before Income Taxes	86,742	(37,281)	31	49,492
Benefit for income taxes	37,607	13,975	(544)	51,038
Net Income (Loss)	\$ 124,349	\$ (23,306)	\$ (513)	\$ 100,530

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Condensed Consolidating Statement of Operations for the Nine Months Ended March 31, 2006

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Products	\$ 1,132,598	\$ 8,237	\$	\$ 1,140,835
Services	160,577	1,041		161,618
Other	90,047	17,176		107,223
Net revenues from external customers	1,383,222	26,454		1,409,676
Intersegment revenues	4,867	1,964	(6,831)	
Total Net Revenues	1,388,089	28,418	(6,831)	1,409,676
Products	550,240	8,987	(4,095)	555,132
Services	70,628	2,895	(386)	73,137
Other	8,107	2,672		10,779
Cost of Sales	628,975	14,554	(4,481)	639,048
Gross Margin	759,114	13,864	(2,350)	770,628
Selling, general and administrative	366,277	20,959	38,658	425,894
Corporate allocated expenses	32,601	6,068	(38,669)	
Research, development and engineering	134,080	78,575	(2,457)	210,198
Amortization of intangible assets		1,091		1,091
Employee-related charges, asset impairments, and other	356	20,870		21,226
Asset dispositions and legal settlements	27,495	675		28,170
Acquired research and development	3,400			3,400
Operating Income (Loss)	194,905	(114,374)	118	80,649
Gain on investments, net		7,628		7,628
Interest income, net	11,758	16,400		28,158
Other income (expense), net	3,767	(214)		3,553
Income (Loss) before Income Taxes	210,430	(90,560)	118	119,988
Provision (benefit) for income taxes	12,052	(33,175)	1,317	(19,806)
Net Income (Loss)	\$ 198,378	\$(57,385)	\$(1,199)	\$ 139,794

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Condensed Consolidating Statement of Financial Position at March 31, 2006

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Assets				
Current assets				
Cash and cash equivalents	\$ 358,352	\$44,491		\$402,843
Short-term investments		535,359		535,359
Accounts receivable, net	359,489	7,767	(1,530)	365,726
Inventories, net	140,067	9,483		149,550
Prepaid expenses and other current assets	156,858	29,895	(2,070)	184,683
Total current assets	1,014,766	626,995	(3,600)	1,638,161
Property, plant and equipment, net	390,272	14,507	(360)	404,419
Goodwill and intangible assets, net	321,000	6,256		327,256
Other long-term assets	469,988	143,383	(1,385)	611,986
Total Assets	\$2,196,026	\$791,141	\$(5,345)	\$2,981,822
Liabilities and Stockholders Equity				
Current liabilities				
Accounts payable	\$ 183,136	\$6,426	\$(3,035)	\$ 186,527
Accrued salaries and wages	73,751	7,779		81,530
Accrued taxes on income	29,212	12,345		41,557
Other accrued expenses	278,860	14,048	(852)	292,056
Total current liabilities	564,959	40,598	(3,887)	601,670
Other long-term liabilities	236,467	6,515	(339)	242,643
Total Liabilities	801,426	47,113	(4,226)	844,313
Total Stockholders Equity	1,394,600	744,028	(1,119)	2,137,509
Total Liabilities and Stockholders Equity	\$2,196,026	\$791,141	\$(5,345)	\$2,981,822

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Condensed Consolidating Statement of Cash Flows for the Nine Months Ended March 31, 2006

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Operating Activities of Continuing Operations				
Net income (loss)	\$ 198,378	\$ (57,385)	\$ (1,199)	\$ 139,794
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:				
Depreciation and amortization	56,642	11,734	(325)	68,051
Asset impairments	215	8,151		8,366
Employee-related charges and other	(1,409)	6,475		5,066
Share-based compensation programs	7,632	991		8,623
Sale of assets and legal settlements, net	58,829	(6,944)		51,885
Deferred income taxes	(64,077)	18,621	561	(44,895)
Acquired research and development	3,400			3,400
Nonreimbursable utilization of intergroup tax benefits	46,308	(46,308)		
Changes in operating assets and liabilities:				
Accounts receivable	24,116	(1,006)	548	23,658
Inventories	(9,277)	(110)		(9,387)
Prepaid expenses and other assets	(4,443)	706	(1,140)	(4,877)
Accounts payable and other liabilities	(52,543)	(20,054)	1,461	(71,136)
Net Cash Provided (Used) by Operating Activities of Continuing Operations	263,771	(85,129)	(94)	178,548
Net Cash Provided by Operating Activities of Discontinued Operations	(65)			(65)
Investing Activities of Continuing Operations				
Additions to property, plant and equipment, net	(31,705)	(4,516)	163	(36,058)
Proceeds from maturities of available-for-sale investments		139,373		139,373
Proceeds from sales of available-for-sale investments	104,877	221,189		326,066
Purchases of available-for-sale investments	(104,877)	(251,869)		(356,746)
Acquisitions and investments, net of cash acquired	(278,881)			(278,881)
Proceeds from the sale of assets, net		7,979	(69)	7,910
Net Cash Provided (Used) by Investing Activities of Continuing Operations	(310,586)	112,156	94	(198,336)
Financing Activities				
Net change in loans payable	(49)			(49)
Dividends	(16,128)			(16,128)
Net cash funding from groups	25,644	(25,644)		
Purchases of common stock for treasury	(457,120)			(457,120)
Proceeds from stock issued for stock plans and other	104,628	19,943		124,571
Net Cash Used by Financing Activities	(343,025)	(5,701)		(348,726)

Edgar Filing: APPLERA CORP - Form 10-Q

Effect of Exchange Rate Changes on Cash	<u>(7,979)</u>	<u></u>	<u></u>	<u>(7,979)</u>
Net Change in Cash and Cash Equivalents	<u>(397,884)</u>	<u>21,326</u>	<u></u>	<u>(376,558)</u>
Cash and Cash Equivalents Beginning of Period	<u>756,236</u>	<u>23,165</u>	<u></u>	<u>779,401</u>
Cash and Cash Equivalents End of Period	<u>\$ 358,352</u>	<u>\$ 44,491</u>	<u>\$</u>	<u>\$ 402,843</u>

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Condensed Consolidating Statement of Operations for the Three Months Ended March 31, 2005

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Products	\$ 374,033	\$ 2,833	\$	\$ 376,866
Services	51,121	1,189		52,310
Other	27,850	12,404		40,254
Net revenues from external customers	453,004	16,426		469,430
Intersegment revenues	1,779	788	(2,567)	
Total Net Revenues	454,783	17,214	(2,567)	469,430
Products	179,238	3,046	(1,443)	180,841
Services	25,137	704	(179)	25,662
Other	3,308	1,167	(56)	4,419
Cost of sales	207,683	4,917	(1,678)	210,922
Gross Margin	247,100	12,297	(889)	258,508
Selling, general and administrative	112,466	8,762	13,194	134,422
Corporate allocated expenses	10,982	2,212	(13,194)	
Research, development and engineering	50,945	36,834	(935)	86,844
Amortization of intangible assets		725		725
Employee-related charges, asset impairments and other	(951)			(951)
Operating Income (Loss)	73,658	(36,236)	46	37,468
Interest income, net	3,524	3,977		7,501
Other income (expense), net	748	(5)		743
Income (Loss) before Income Taxes	77,930	(32,264)	46	45,712
Provision (benefit) for income taxes	22,382	(11,292)	(52)	11,038
Net Income (Loss)	\$ 55,548	\$ (20,972)	\$ 98	\$ 34,674

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Condensed Consolidating Statement of Operations for the Nine Months Ended March 31, 2005

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Products	\$ 1,077,789	\$ 6,377	\$	\$ 1,084,166
Services	146,874	4,020		150,894
Other	79,500	39,567		119,067
Net revenues from external customers	1,304,163	49,964		1,354,127
Intersegment revenues	4,371	2,177	(6,548)	
Total Net Revenues	1,308,534	52,141	(6,548)	1,354,127
Products	530,868	7,859	(2,334)	536,393
Services	69,754	1,479	(386)	70,847
Other	10,085	6,817	(1,632)	15,270
Total Cost of Sales	610,707	16,155	(4,352)	622,510
Gross Margin	697,827	35,986	(2,196)	731,617
Selling, general and administrative	329,341	22,666	38,216	390,223
Corporate allocated expenses	31,544	6,672	(38,216)	
Research, development and engineering	143,954	106,419	(2,182)	248,191
Amortization of intangible assets		2,175		2,175
Employee-related charges, asset impairments, and other	11,576	2,846		14,422
Asset dispositions and legal settlements	(38,172)			(38,172)
Operating Income (Loss)	219,584	(104,792)	(14)	114,778
Interest income, net	9,404	10,174		19,578
Other income (expense), net	2,769	1,141		3,910
Income (Loss) before Income Taxes	231,757	(93,477)	(14)	138,266
Provision (benefit) for income taxes	66,438	(32,717)	(1,095)	32,626
Net Income (Loss)	\$ 165,319	\$(60,760)	\$ 1,081	\$ 105,640

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Condensed Consolidating Statement of Financial Position at June 30, 2005

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Assets				
Current assets				
Cash and cash equivalents	\$ 756,236	\$ 23,165	\$	\$ 779,401
Short-term investments		645,084		645,084
Accounts receivable, net	378,159	6,761	(982)	383,938
Inventories, net	117,168	9,373		126,541
Prepaid expenses and other current assets	139,246	16,948	(3,549)	152,645
	<hr/>	<hr/>	<hr/>	<hr/>
Total current assets	1,390,809	701,331	(4,531)	2,087,609
Property, plant and equipment, net	400,422	38,567	(591)	438,398
Goodwill and intangible assets, net	54,643	8,433		63,076
Other long-term assets	413,275	161,556	271	575,102
	<hr/>	<hr/>	<hr/>	<hr/>
Total Assets	\$ 2,259,149	\$ 909,887	\$(4,851)	\$ 3,164,185
<hr/>				
Liabilities and Stockholders' Equity				
Current liabilities				
Accounts payable	\$ 167,060	\$ 11,159	\$(4,197)	\$ 174,022
Accrued salaries and wages	74,598	16,590		91,188
Accrued taxes on income	66,792	10,535		77,327
Other accrued expenses	238,242	12,626	(734)	250,134
	<hr/>	<hr/>	<hr/>	<hr/>
Total current liabilities	546,692	50,910	(4,931)	592,671
Other long-term liabilities	220,461	6,970		227,431
	<hr/>	<hr/>	<hr/>	<hr/>
Total Liabilities	767,153	57,880	(4,931)	820,102
	<hr/>	<hr/>	<hr/>	<hr/>
Total Stockholders' Equity	1,491,996	852,007	80	2,344,083
	<hr/>	<hr/>	<hr/>	<hr/>
Total Liabilities and Stockholders' Equity	\$ 2,259,149	\$ 909,887	\$(4,851)	\$ 3,164,185
	<hr/>	<hr/>	<hr/>	<hr/>

[Back to Index](#)

APPLERA CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

continued

Condensed Consolidating Statement of Cash Flows for the Nine Months Ended March 31, 2005

(Dollar amounts in thousands)	Applied Biosystems Group	Celera Genomics Group	Eliminations	Consolidated
Operating Activities of Continuing Operations				
Net income (loss)	\$ 165,319	\$ (60,760)	\$ 1,081	\$ 105,640
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:				
Depreciation and amortization	62,600	14,433	(151)	76,882
Asset impairments	2,315	1,885		4,200
Employee-related charges and other	4,307	2,638		6,945
Share-based compensation programs	4,077	2,265		6,342
Sale of assets and legal settlements, net	(29,672)	10		(29,662)
Deferred income taxes	(20,730)	13,909	(1,592)	(8,413)
Nonreimbursable utilization of intergroup tax benefits	36,650	(36,650)		
Changes in operating assets and liabilities:				
Accounts receivable	19,733	2,540	168	22,441
Inventories	(1,986)	1,835		(151)
Prepaid expenses and other assets	1,788	(4,416)	(746)	(3,374)
Accounts payable and other liabilities	(26,042)	(29,075)	705	(54,412)
Net Cash Provided (Used) by Operating Activities of Continuing Operations	218,359	(91,386)	(535)	126,438
Net Cash Provided by Operating Activities of Discontinued Operations	488			488
Investing Activities of Continuing Operations				
Additions to property, plant and equipment, net	(64,532)	(5,993)	535	(69,990)
Proceeds from maturities of available-for-sale investments		1,722,460		1,722,460
Proceeds from sales of available-for-sale investments	158,150	405,198		563,348
Purchases of available-for-sale investments	(109,525)	(2,020,703)		(2,130,228)
Acquisitions and investments, net of cash acquired	(231)			(231)
Proceeds from the sale of assets, net	7,079	6		7,085
Net Cash Provided (Used) by Investing Activities of Continuing Operations	(9,059)	100,968	535	92,444
Financing Activities				
Principal payments on debt		(6,000)		(6,000)
Dividends	(25,019)			(25,019)
Net cash funding from groups	(3,481)	3,481		
Proceeds from stock issued for stock plans and other	20,875	4,801		25,676
Net Cash Provided (Used) by Financing Activities	(7,625)	2,282		(5,343)

Edgar Filing: APPLERA CORP - Form 10-Q

Effect of Exchange Rate Changes on Cash	17,131			17,131
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Net Change in Cash and Cash Equivalents	219,294	11,864		231,158
Cash and Cash Equivalents Beginning of Period	456,322	51,548		507,870
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Cash and Cash Equivalents End of Period	\$ 675,616	\$ 63,412	\$	\$ 739,028
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

34

Back to Index

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

OF OPERATIONS continued

The purpose of the following management's discussion and analysis is to provide an overview of the business of Applera Corporation to help facilitate an understanding of significant factors influencing our historical operating results, financial condition, and cash flows and also to convey our expectations of the potential impact of known trends, events, or uncertainties that may impact our future results. You should read this discussion in conjunction with our consolidated financial statements and related notes included in this report and in our 2005 Annual Report to Stockholders. Historical results and percentage relationships are not necessarily indicative of operating results for future periods. When used in this management discussion, the terms Applera, Company, we, us, or our mean Applera Corporation and its subsidiaries.

We have reclassified some prior year amounts in the condensed consolidated financial statements and notes for comparative purposes.

Overview

Through December 31, 2005, we were comprised of three business segments: the Applied Biosystems group, the Celera Genomics group, and Celera Diagnostics.

The Applied Biosystems group serves the life science industry and research community by developing and marketing instrument-based systems, consumables, software, and services. Customers use these tools to analyze nucleic acids (DNA and RNA), small molecules, and proteins to make scientific discoveries and develop new pharmaceuticals. The Applied Biosystems group's products also serve the needs of some markets outside of life science research, which we refer to as applied markets, such as the fields of: human identity testing (forensic and paternity testing); biosecurity, which refers to products needed in response to the threat of biological terrorism and other malicious, accidental, and natural biological dangers; and quality and safety testing, for example in food and the environment.

The Celera Genomics Group uses proprietary genomics and proteomics discovery platforms to develop molecular diagnostic products and to identify and validate novel drug targets. The Celera Genomics group maintains a strategic alliance in molecular diagnostics with Abbott Laboratories. In addition, the Celera Genomics group is developing new molecular diagnostic and pharmacogenomic assays outside of its alliance with Abbott. Therapeutic antibodies against Celera-discovered drug targets are being advanced through strategic partnerships. On January 9, 2006, the Celera Genomics group announced that it will sell or partner its small molecule drug discovery and development programs. On April 10, 2006, the Celera Genomics group announced the sale to Pharmacyclics, Inc. of three of its programs around small molecule drug candidates for the treatment of cancer and other diseases. Please see the Business Highlights section below for more information.

Through December 31, 2005, Celera Diagnostics was a 50/50 joint venture between the Applied Biosystems group and the Celera Genomics group. Effective January 1, 2006, the Celera Genomics group acquired the Applied Biosystems group's 50 percent interest in the Celera Diagnostics joint venture such that it now owns 100 percent of Celera Diagnostics. As a result, Celera Diagnostics is no longer a separate segment within Applera and we have restated prior period condensed consolidating financial information to reflect this restructuring. Please see Note 14 to our condensed consolidated financial statements for more information. Since its formation in fiscal 2001, Celera Diagnostics has been focused on the discovery, development, and commercialization of diagnostic products. As part of the Celera Genomics group, the diagnostics business will continue to focus on these areas.

In fiscal 1999, as part of a recapitalization of our Company, we created two classes of common stock referred to as tracking stocks. Tracking stock is a class of stock of a corporation intended to track or reflect the relative performance of a specific business within the corporation.

Applera Corporation-Applied Biosystems Group Common Stock (Applera-Applied Biosystems stock) is listed on the New York Stock Exchange under the ticker symbol ABI and is intended to reflect the relative performance of the Applied Biosystems group. Applera Corporation-Celera Genomics Group Common Stock (Applera-Celera Genomics stock) is listed on the New York Stock Exchange under the ticker symbol CRA and is intended to reflect the relative performance of the Celera Genomics group. There is no single security that represents the performance of Applera as a whole, nor was there a separate security traded for Celera Diagnostics.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

OF OPERATIONS continued

Holders of Applera-Applied Biosystems stock and holders of Applera-Celera Genomics stock are stockholders of Applera. The Applied Biosystems group and the Celera Genomics group are not separate legal entities, and holders of these stocks are stockholders of a single company, Applera. As a result, holders of these stocks are subject to all of the risks associated with an investment in Applera and all of its businesses, assets, and liabilities. The Applied Biosystems group and the Celera Genomics group do not have separate boards of directors. Applera has one board of directors, which will make any decision in accordance with its good faith business judgment that the decision is in the best interests of Applera and all of its stockholders as a whole.

More information about the risks relating to our capital structure, particularly our two classes of capital stock, is contained in our Annual Report on Form 10-K for fiscal 2005 filed with the Securities and Exchange Commission.

Our fiscal year ends on June 30. The financial information for each segment is presented in Note 15 to our condensed consolidated financial statements, Segment and Consolidating Information. Management's discussion and analysis addresses the consolidated financial results followed by the discussions of our two segments.

Business Highlights:

Applera Corporation

On April 26, 2006, we joined with Beckman Coulter, Inc. in announcing the establishment of terms of a settlement to resolve all outstanding legal disputes between us regarding claims to some Beckman Coulter patented capillary electrophoresis technology and PCR instrumentation technology and Applera's allegations of breach of contract of some licensed technology. As part of the settlement, the parties will grant royalty-bearing licenses to each other. Beckman Coulter will grant Applera licenses to its patents for replaceable gels for capillary electrophoresis instruments and DNA sequencers and to its patent for a heated lid for thermal cyclers. Applera will grant Beckman Coulter licenses conferring rights in the diagnostics market to its patents for nucleic acid sequencing and real-time thermocycling. Additionally, the Applied Biosystems group will make a \$35 million special payment to Beckman Coulter on signing for rights to the referenced Beckman Coulter technology and for the release of any and all claims of infringement relating to DNA sequencer and thermal cycler products. Beckman Coulter will make a \$20 million payment over 10 quarters to the Celera Genomics group for rights in the diagnostics market to the referenced Applera technology. The U.S. District Court for the Central District of California has stayed its proceedings for 90 days pending completion of definitive agreements based on these terms.

Applied Biosystems Group

In March 2006, the Applied Biosystems group announced the commercial availability in Europe, Asia and Africa of its TaqMan[®] Influenza A/H5 Detection Kit, which is capable of rapidly and reliably detecting multiple strains of avian influenza in laboratory samples. In February 2006, the Applied Biosystems group announced that it had entered into a settlement agreement with Bio-Rad Laboratories, Inc. resolving a patent infringement suit by Applera and Roche Molecular Systems against MJ Research, Inc. (acquired by Bio-Rad Laboratories in 2004) relating to PCR methods and thermal cycler instruments, another patent infringement suit by Applera against Bio-Rad Laboratories and MJ Research relating to real-time PCR thermal cycler instruments, and a patent and trademark infringement suit by Bio-Rad Laboratories against Applera relating to capillary electrophoresis equipment, among other disputes. In conjunction with the settlement, Bio-Rad Laboratories' existing thermal cycler supplier license was amended to include MJ Research thermal cyclers, and Bio-Rad Laboratories licensed Applera under the asserted Bio-Rad Laboratories' patent. In January 2006, the Applied Biosystems group, together with its joint venture partner MDS Sciex, announced the launch of the QSTAR[®] Elite LC/MS/MS System, a new quadrupole time-of-flight (QqTOF) mass spectrometer designed for proteomics and metabolomics researchers discovering protein and small molecule biomarkers from complex biological samples.

Back to Index

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

OF OPERATIONS continued

Celera Genomics Group

The Celera Genomics group announced the presentation of data toward development of its Cirrhosis Risk Score at the 41 annual meeting of The European Association for the Study of the Liver, in Vienna, Austria, April 26-30, 2006. This presentation described the study in which the Celera Genomics group and its collaborators have discovered a multi-gene signature that predicts future risk of cirrhosis in patients with chronic hepatitis C. This program is not a part of the Celera Genomics group's alliance with Abbott.

Several new diagnostic products were launched since January 1, 2006, including a group of analyte specific reagents (ASRs) for thrombosis risk that were launched in January 2006, and ASRs to detect fragile X, the leading cause of inherited mental retardation, which were launched in April 2006. The commercialization of the fragile X ASRs follows the presentation of results from an evaluation study at the 2006 American College of Medical Genetics annual meeting in San Diego, California in March.

In April 2006, the Celera Genomics group announced the sale to Pharmacyclics, Inc. of three of its programs around small molecule drug candidates for the treatment of cancer and other diseases, which included programs that target histone deacetylase (HDAC) enzymes, selective HDAC enzymes, Factor VIIa, and B cell tyrosine kinases involved in immune function. The financial terms of the transaction included an upfront cash payment of \$2 million and an equity payment of between five hundred thousand and one million shares of Pharmacyclics common stock, depending on Pharmacyclics' stock price during a specified period. If these programs meet some developmental stage milestone events and result in drugs that are approved and commercialized in key geographical markets they may generate future milestone payments to the Celera Genomics group of up to \$144 million. In addition, the Celera Genomics group will be entitled to royalty payments in the mid- to high single digits based on annual sales of any drugs commercialized from the three programs. In February 2006, the Celera Genomics group announced that four of the Celera Genomics group's antigen targets have been selected for further investigation by Abbott Laboratories for therapeutic development under the collaboration between the Celera Genomics group and Abbott to discover, develop, and commercialize therapies for the treatment of cancer. These are in addition to the two targets that were selected for advancement under this collaboration in April 2005.

The proteomics discovery program has now yielded 42 cancer targets through immunohistochemistry and functional studies. An additional 176 potential targets have been selected for functional and expression validation, of which 48 have demonstrated functional activity in tumor cell lines. These targets represent discoveries from pancreatic, colon, breast, lung, renal, gastric, and prostate cancer specimens. New discovery programs have been initiated in hepatocellular cancer and melanoma, and additional discovery efforts are underway in cancer stem cells and tumor endothelial biology. Initial targets have been selected for validation from the Celera Genomics group's diabetes program.

Critical Accounting Estimates

There were no material changes to our critical accounting estimates during the first nine months of fiscal 2006. For further information on our critical accounting estimates, please refer to the discussion contained in the management's discussion and analysis section of our 2005 Annual Report to Stockholders (which discussion is incorporated in this quarterly report by reference).

Events Impacting Comparability

We are providing the following information on some actions taken by us or events that occurred in the periods indicated. We describe the effect of these items on our reported earnings for the purpose of providing you with a better understanding of our on-going operations. You should consider these items when making comparisons to past performance and assessing prospects for future results.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

OF OPERATIONS continued

Income/(charge) (Dollar amounts in millions)	Three months ended March 31,		Nine months ended March 31,	
	2005	2006	2005	2006
Severance and benefit costs	\$	\$ (10.7)	\$ (11.3)	\$ (12.2)
Excess lease space		(0.8)	(3.8)	(0.8)
Asset impairments		(8.0)	(0.2)	(9.1)
Other		(1.4)		(1.4)
Reduction of expected costs	0.9	0.9	0.9	2.3
Total employee-related charges, asset impairments and other	<u>\$0.9</u>	<u>\$ (20.0)</u>	<u>\$ (14.4)</u>	<u>\$ (21.2)</u>
Other events impacting comparability:				
Impairment of inventory recorded in cost of sales	\$	\$	\$ (1.7)	\$
Asset dispositions and legal settlements		(1.6)	38.2	(28.2)
Acquired research and development		(3.4)		(3.4)
Investment gains		3.1		7.6
Tax items		63.3		48.8

Acquisition

Effective March 1, 2006, we acquired the Research Products Division of Ambion, Inc. Ambion, which is based in Austin, Texas, is a leading supplier of ribonucleic acid (RNA) based reagents for life science research and drug development. The acquisition was accounted for under the purchase method of accounting. The net assets and results of operations of Ambion have been included in our condensed consolidated financial statements since the date of the acquisition, and have been allocated to the Applied Biosystems group. For further information on the Ambion acquisition, please see Note 3 to our condensed consolidated financial statements.

Acquired Research and Development

In the third quarter of fiscal 2006, the Applied Biosystems group recorded a \$3.4 million charge to write-off the value of acquired in-process research and development (IPR&D) in connection with the Ambion acquisition. As of the acquisition date, the technological feasibility of the related projects had not been established, and it was determined that the acquired projects had no future alternative uses. The amount attributed to acquired IPR&D was based on an independent appraisal.

Employee-Related Charges, Asset Impairments and Other

The following items have been recorded in the condensed consolidated statements of operations in employee-related charges, asset impairments and other, except as noted.

Applied Biosystems group

Fiscal 2006

Edgar Filing: APPLERA CORP - Form 10-Q

In the second quarter of fiscal 2006, the Applied Biosystems group recorded pre-tax charges of \$1.5 million for employee terminations related to the Applied Biosystems/MDS Sciex Instruments business, a 50/50 joint venture between the Applied Biosystems group and MDS Inc. MDS recorded a restructuring charge for a reduction in workforce as part of its strategy to focus on the life sciences market. The \$1.5 million represents the Applied Biosystems group's share of the restructuring charge.

The Applied Biosystems group recorded pre-tax benefits of \$1.4 million in the first nine months of fiscal 2006 for reductions in anticipated employee-related costs associated with the severance and benefit charges recorded in fiscal 2005.

In the fourth quarter of fiscal 2005, the Applied Biosystems group decided to pursue the sale of its San Jose, California facility and recorded a pre-tax impairment charge of \$1.7 million related to that decision. In the first quarter of fiscal 2006, the Applied Biosystems group recorded an additional \$1.1 million pre-tax impairment charge to write-down the carrying amount of the facility to its current estimated market value less estimated selling costs. In the third quarter of fiscal 2006, the Applied Biosystems group entered into an agreement to sell the facility and recognized a \$0.9 million pre-tax favorable adjustment to the charges previously recorded based on the sales price per the agreement. The sale is

[Back to Index](#)**APPLERA CORPORATION****MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS****OF OPERATIONS continued**

expected to be completed in the fourth quarter of fiscal 2006. Please see Note 8 to our condensed consolidated financial statements for additional information.

Fiscal 2005

During the first nine months of fiscal 2005, the Applied Biosystems group recorded pre-tax charges of \$12.5 million, of which \$10.2 million was for employee terminations and \$2.3 million related to the cost of excess lease space at a facility in Massachusetts. Of the \$12.5 million in charges, \$5.2 million was recorded in the second quarter of fiscal 2005, consisting of \$2.9 million for employee terminations and \$2.3 million related to the cost of excess lease space. The remaining balance was recorded in the first quarter of fiscal 2005. The charge for the excess lease space represented the estimated cost of excess facility space less estimated future sublease income for a lease that extends through fiscal 2011. In the third quarter of fiscal 2005, the Applied Biosystems group recorded a pre-tax benefit of \$0.2 million for reductions in anticipated employee-related costs associated with severance and benefit charges recorded in fiscal 2003 through fiscal 2005. Additionally, in the third quarter of fiscal 2005, the Applied Biosystems group recorded a pre-tax benefit of \$0.7 million as a result of the repayment of a loan by HTS Biosystems, Inc. that was previously written off in the fourth quarter of fiscal 2004.

The severance charges for the first nine months of fiscal 2005 related primarily to staff reductions intended to better align the Applied Biosystems group's resources with anticipated business opportunities and to integrate the Applied Biosystems MALDI Time-of-Flight (TOF) product line into Applied Biosystems/MDS Sciex Instruments joint venture. The positions eliminated were primarily in the areas of research, manufacturing, sales and administration. Following these actions, the Applied Biosystems group has hired, and may continue to hire, additional appropriately skilled employees to support future business needs.

As of June 30, 2005, all of the affected employees had been terminated and substantially all cash payments related to the terminations had been made. In regards to the excess lease space charge, through the nine months ended March 31, 2006, we had made cash payments of \$0.3 million. The cash expenditures were funded by cash provided by operating activities.

Other

During the first nine months of fiscal 2006, the Applied Biosystems group made cash payments of \$10.6 million for severance and employee benefits and office closures related to charges recorded prior to fiscal 2006. The following table summarizes the remaining cash payments by event and the expected payment dates as of March 31, 2006.

(Dollar amounts in millions)	Remaining cash payments	Expected payment dates
Fiscal 2003 employee-related charge	\$ 0.5	Fiscal 2006 Fiscal 2007
Fiscal 2005 employee-related charge	0.2	Fiscal 2006 Fiscal 2007
Fiscal 2005 excess lease space and other charges	2.2	Fiscal 2006 Fiscal 2011
	\$ 2.9	

Celera Genomics group

Fiscal 2006

In the third quarter of fiscal 2006, the Celera Genomics group recorded pre-tax charges totaling \$20.9 million related to its decision to partner or sell its small molecule drug discovery and development programs and the integration of Celera Diagnostics into the Celera Genomics group. The charge consisted of \$10.7 million for severance and benefit costs, \$8.0 million for asset impairments, \$0.8 million for excess lease space, and \$1.4 million for other disposal costs. The severance charges related primarily to staff reductions in small molecule drug discovery and development. The asset impairment charges primarily related to a write-down of the carrying amount of an owned facility to its current

Edgar Filing: APPLERA CORP - Form 10-Q

estimated market value less estimated selling costs, as well as write-offs of leasehold improvements. As of March 31, 2006, all of the affected employees had been notified and the majority of them had been terminated. We anticipate that all affected employees will be terminated by June 30, 2006. Through March 31, 2006, we made cash payments of \$4.9 million related to the employee terminations and \$0.6 million related to other disposal costs. These cash expenditures were funded by available cash. We believe these actions will enable the Celera Genomics group to focus on its molecular

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

diagnostics and proteomics businesses, reduce cash consumption, and accelerate its move toward profitability, in part due to lower R&D expenses.

Fiscal 2005

During the first quarter of fiscal 2005, the Celera Genomics group recorded pre-tax charges totaling \$4.5 million related to our decision to discontinue promotion of products and most operations of Paracel, Inc., a business we acquired in fiscal 2000. Paracel developed high-performance genomic data and text analysis systems for the pharmaceutical, biotechnology, information services, and government markets. Due to a shift in focus, Paracel was no longer deemed strategic to the overall business. The \$4.5 million charge consisted of \$2.8 million in employee-related charges, asset impairments and other, of which \$1.1 million was for severance and benefit costs and \$1.7 million was for excess facility lease expenses and asset impairments. The Celera Genomics group recorded the remaining \$1.7 million in cost of sales for the impairment of Paracel inventory. The charge for excess facility lease expenses and asset impairments was primarily for a revision to an accrual initially recorded in fiscal 2002 for the estimated cost of excess facility space for a lease that extends through fiscal 2011 and to write off related fixed assets.

As of March 31, 2005, the majority of the affected Paracel employees had been terminated. Substantially all cash payments related to these terminations were made as of June 30, 2005. During the first nine months of fiscal 2006, we made cash payments of \$1.5 million related to the excess lease space charge. The cash expenditures were funded by available cash. The remaining cash expenditures of approximately \$3.6 million related to excess lease space are expected to be disbursed by fiscal 2011. Although the Celera Genomics group anticipates modest expenses related to the closure of the Paracel business and completion of remaining service obligations during the remainder of fiscal 2006, these amounts are not expected to have a material impact on future operating results.

Other

In the fourth quarter of fiscal 2005, the Celera Genomics group recorded a pre-tax charge of \$3.4 million related to the discontinuation of the Online/Information Business, an information products and service business. This charge consisted of \$1.8 million for severance and benefit costs and \$1.6 million for asset impairments, primarily related to information-technology leases. During the first nine months of fiscal 2006, the Celera Genomics group made cash payments of \$1.5 million for severance and employee benefits and \$1.5 million primarily for information technology leases related to this charge. The cash expenditures were funded by available cash. As of September 30, 2005, all affected employees had been terminated. The remaining cash expenditures related to this action of approximately \$0.2 million are expected to be disbursed by the end of fiscal 2006.

Other Events Impacting Comparability

Asset dispositions and legal settlements

The following items have been recorded in the condensed consolidated statements of operations in asset dispositions and legal settlements.

On April 26, 2006, we joined with Beckman Coulter in announcing the establishment of terms of a settlement to resolve all outstanding legal disputes between us regarding claims to some patented capillary electrophoresis technology and PCR instrumentation technology. As part of the settlement, the parties agreed to grant royalty-bearing licenses to each other. Additionally, the Applied Biosystems group will make a special payment to Beckman Coulter for rights to some Beckman Coulter technology and for the release of any and all claims of infringement relating to DNA sequencer and thermal cycler products. Beckman Coulter will make quarterly payments to the Celera Genomics group for diagnostic rights to some Applera technology. The U.S. District Court for the Central District of California has stayed its proceedings for 90 days pending completion of definitive agreements based on these terms.

In the third quarter of fiscal 2006, we recorded a net pre-tax charge of \$1.6 million, primarily comprised of a charge of \$35.0 million related to the settlement with Beckman Coulter described above and a benefit of \$33.4 million related to a settlement agreement involving patent infringement claims brought by us against Bio-Rad Laboratories, Inc. and MJ Research, Inc. The Bio-Rad Laboratories settlement resolves litigation brought by Bio-Rad against us for patent and trademark infringement, and counterclaims by us

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS *continued*

against Bio-Rad. By March 31, 2006, we had received all amounts related to the Bio-Rad settlement. See Note 13 for further information on these settlements.

In the first quarter of fiscal 2006, we recorded a \$23.5 million pre-tax charge related to an outstanding litigation matter and an award in an arbitration proceeding with Amersham Biosciences, now GE Healthcare. We recorded the pre-tax charge as follows: \$22.8 million at the Applied Biosystems group and \$0.7 million at the Celera Genomics group. The charge included an estimate of the liability that would be incurred by us to resolve the litigation matter and the arbitration award described below. In the second quarter of fiscal 2006, we recorded an additional pre-tax charge of \$3.1 million as a result of the final determination of interest related to the arbitration award. We paid all amounts related to this arbitration in January 2006. The arbitration matter involved the interpretation of a license agreement relating to DNA sequencing reagents and kits. Amersham had alleged, among other things, that the Applied Biosystems group had underpaid royalties under the license agreement. The arbitrator awarded Amersham past damages based on an increase in royalty rates for some of its DNA sequencing enzymes and kits that contain those enzymes, plus interest, fees, and other costs. As a result of this decision, the Applied Biosystems group recorded a pre-tax charge of \$20.4 million in the first quarter of fiscal 2006, \$19.5 million of which was recorded in asset dispositions and legal settlements. As mentioned above, the Applied Biosystems group recorded an additional charge of \$3.1 million in the second quarter of fiscal 2006 related to the award.

In the second quarter of fiscal 2005, the Applied Biosystems group recorded a net pre-tax gain of \$29.7 million for the sale of intellectual property, manufacturing inventory, and research and development assets related to the expansion of the scope of the Applied Biosystems/MDS Sciex Instruments joint venture with MDS Inc. Under the terms of the transaction, we received \$8 million in cash and a \$30 million note receivable for a 50 percent interest in intellectual property assets related to current Applied Biosystems MALDI TOF mass spectrometry systems and next-generation product-related manufacturing and research and development assets. The note receivable is due in 5 years, of which \$6 million is payable in October 2006 and \$8 million in October 2007, 2008, and 2009.

In the first quarter of fiscal 2005, the Applied Biosystems group received a payment of \$8.5 million from Illumina, Inc. in connection with the termination of a joint development agreement and settlement of patent infringement and breach of contract claims.

Investments

The Celera Genomics group recorded pre-tax gains of \$4.5 million in the first quarter and \$3.1 million in the third quarter of fiscal 2006 in the condensed consolidated statements of operations in gain on investments, net from the sale of non-strategic minority equity investments.

Tax items

In the first quarter of fiscal 2006, the Applied Biosystems group recorded a tax benefit of \$13.5 million related to the resolution of transfer pricing matters in Japan. In the second quarter of fiscal 2006, the Applied Biosystems group recorded tax charges of \$28.0 million related to repatriation of cash balances held outside the U.S. This charge included the estimated tax on a \$500 million repatriation of cash as well as anticipated taxes on additional overseas dividends. Additionally, in the third quarter of fiscal 2006, the Applied Biosystems group recorded tax benefits of \$63.3 million related to a completed Internal Revenue Services (IRS) exam, state valuation allowance reversal, and R&D credits. The IRS completed the audit of Applera for the fiscal years 1996 through 2003 and as a result, the Applied Biosystems group recorded favorable adjustments of \$32.2 million to existing tax liabilities. A net of federal tax \$24.8 million increase in the net state deferred tax assets primarily related to a reduction in valuation allowance and the write-off of some state deferred tax assets. The reduction in the valuation allowance was due to management's reassessment of the future realization of deferred tax assets based on revised forecasted taxable income which includes the impacts of a change in the apportionment of income to California, a reduction in R&D spending, and increased revenues and profits from our worldwide operations. Also, Applera completed its assessment of fiscal years 2001 through 2004 R&D activities and as a result, the Applied Biosystems group recorded a net benefit of \$6.3 million for additional R&D credits.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS *continued*

Adoption of SFAS No. 123R

We adopted Statement of Financial Accounting Standards (SFAS) No. 123, Share-Based Payment (revised 2004) in July 2005. SFAS No. 123R requires entities to measure and recognize the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. We adopted SFAS No. 123R using the modified prospective method of transition. This method requires us to apply the provisions of SFAS No. 123R to new awards and to any awards that were unvested as of our adoption date and does not require us to restate prior periods.

Prior to fiscal 2006, we applied the provisions of Accounting Principles Board Opinion No. (APB Opinion No.) 25, Accounting for Stock Issued to Employees, in accounting for our share-based compensation plans. Under APB Opinion No. 25, we did not record any compensation cost related to stock options since the exercise price of stock options granted to employees generally equaled the fair market value of our stock prices at the date of grant. We also did not record any compensation expense related to our employee stock purchase plans since the provisions of these plans were deemed non-compensatory under APB Opinion No. 25. However, for restricted stock, the intrinsic value as of the grant date was amortized to compensation expense over the vesting period.

In the second half of fiscal 2005, our board of directors approved the accelerated vesting of substantially all unvested stock options. Please refer to Note 1 to our consolidated financial statements in our 2005 Annual Report to Stockholders for more information on the acceleration.

We recorded pre-tax charges of \$4.1 million (\$2.9 million net of tax) for the third quarter of fiscal 2006 and \$8.4 million (\$6.0 million net of tax) for the first nine months of fiscal 2006 in our condensed consolidated statements of operations for compensation costs related to our share-based plans. These amounts included \$3.2 million in the third quarter and \$5.8 million in the first nine months of fiscal 2006 for our restricted stock plans, which would have been recorded as compensation expense under APB Opinion No. 25. As of March 31, 2006, \$27.1 million of total unrecognized compensation costs related to nonvested awards and units are expected to be recognized over a weighted average period of less than two years.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

Discussion of Applera Corporation's Consolidated Operations

(Dollar amounts in millions)	Three Months Ended March 31,			Nine Months Ended March 31,		
	2005	2006	% Increase/ (Decrease)	2005	2006	% Increase/ (Decrease)
Net revenues	\$469.4	\$497.8	6.1 %	\$1,354.1	\$1,409.7	4.1 %
Cost of sales	210.9	219.8	4.2 %	622.5	639.1	2.7 %
Gross margin	258.5	278.0	7.5 %	731.6	770.6	5.3 %
SG&A expenses	134.4	149.4	11.2 %	390.2	425.9	9.1 %
R&D	86.8	67.4	(22.4) %	248.2	210.2	(15.3) %
Amortization of intangible assets	0.7		(100.0) %	2.2	1.1	(50.0) %
Employee-related charges, asset impairments and other	(0.9)	20.0		14.4	21.2	47.2 %
Asset dispositions and legal settlements		1.6		(38.2)	28.2	(173.8) %
Acquired research and development		3.4			3.4	
Operating income	37.5	36.2	(3.5) %	114.8	80.6	(29.8) %
Gain on investments, net		3.1			7.6	
Interest income, net	7.5	9.3	24.0 %	19.6	28.2	43.9 %
Other income (expense), net	0.7	0.9	28.6 %	3.9	3.6	(7.7) %
Income before income taxes	45.7	49.5	8.3 %	138.3	120.0	(13.2) %
Provision (benefit) for income taxes	11.0	(51.0)	(563.6) %	32.6	(19.8)	(160.7) %
Net income	\$34.7	\$100.5	189.6 %	\$105.7	\$139.8	32.3 %
Percentage of net revenues:						
Gross margin	55.1%	55.8%		54.0%	54.7%	
SG&A expenses	28.6%	30.0%		28.8%	30.2%	
R&D	18.5%	13.5%		18.3%	14.9%	
Operating income	8.0%	7.3%		8.5%	5.7%	
Effective income tax (benefit) rate	24%	(103) %		24%	(17) %	

The following table summarizes the impact of the previously described events impacting comparability included in the financial results for fiscal 2006 and 2005:

Edgar Filing: APPLERA CORP - Form 10-Q

(Dollar amounts in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2005	2006	2005	2006
Income (charge) included in income before income taxes	\$0.9	\$(21.9)	\$22.1	\$(45.2)
Provision (benefit) for income taxes	0.8	(70.2)	7.4	(62.4)

Net income increased in the third quarter and first nine months of fiscal 2006 primarily due to the previously described events impacting comparability, higher net revenues at the Applied Biosystems group, lower R&D expenses, and gains on sales of investments at the Celera Genomics group in fiscal 2006. Partially offsetting this increase were higher SG&A expenses at the Applied Biosystems group and lower net revenues at the Celera Genomics group. The net unfavorable effect of foreign currency on net income was approximately \$2 million during the third quarter of fiscal 2006 and approximately \$5 million during the first nine months of fiscal 2006 as compared to the prior year periods. Please read our discussion of segments for information on their financial results.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

Net revenues, which include the unfavorable effects of foreign currency, increased in the third quarter and first nine months of fiscal 2006 compared with the prior year periods. Revenues for the third quarter of fiscal 2006 included a favorable impact of approximately 1% related to the Ambion acquisition, which was effective March 1, 2006. The unfavorable effects of foreign currency decreased net revenues by approximately 2% for the third quarter and first nine months of fiscal 2006 compared to the prior year periods.

Net revenues increased at the Applied Biosystems group, driven by strength in the Real-Time PCR/Applied Genomics and Mass Spectrometry product categories. Also impacting the quarter were decreased sales in the DNA Sequencing product category. Included in revenues for the third quarter and the first nine months of fiscal 2006 were licensing fees and royalty payments of approximately \$14 million due to the previously described settlement with Bio-Rad Laboratories and MJ Research. More than half of this amount is related to one-time licensing fees.

Net revenues decreased at the Celera Genomics group, primarily as a result of the discontinuation of the Online/Information Business and the operations of Paracel. Diagnostic-related revenues for the third quarter of fiscal 2006 were essentially consistent with the prior year quarter.

The unfavorable effects of foreign currency decreased revenues by approximately 6% in Europe and by approximately 4% in Asia Pacific during the third quarter of fiscal 2006 as compared to the prior year quarter. Excluding the effects of foreign currency, revenues increased by approximately 13% in Europe primarily as a result of sales of MALDI TOF/TOF systems, human identification products used in forensics, Ambion products, and TaqMan® Gene Expression Assays products. During the third quarter of fiscal 2006, revenues in Japan, which are included in total revenues for Asia Pacific, were relatively flat as compared to the prior year quarter as the unfavorable foreign currency effects of approximately 5% almost entirely offset increased sales of new Mass Spectrometry Q TRAP® systems in that country. Revenues in other Asia Pacific countries increased by approximately 17%, including unfavorable foreign currency effects of approximately 2%, as compared to the prior year quarter. This increase was primarily due to increased sales of Q TRAP systems and MALDI TOF/TOF systems and low to medium throughput genetic analyzers. Sales in the U.S. increased primarily due to sales of Q TRAP systems, Ambion products, chromatography media, and increased royalty and licensing revenue.

The unfavorable effects of foreign currency decreased revenues by approximately 3% in Europe and by approximately 4% in Asia Pacific during the first nine months of fiscal 2006 as compared to the prior year period. Excluding the effects of foreign currency, revenues increased by approximately 9% in Europe primarily as a result of sales of human identification products used in forensics, TaqMan Gene Expression Assays products, and chromatography media. During the first nine months of fiscal 2006, revenues in Japan declined approximately 6% as compared to the prior year period primarily due to unfavorable foreign currency effects of approximately 6%. Revenues in other Asia Pacific countries increased by approximately 16% as compared to the prior year period primarily due to sales of Q TRAP systems and low to medium throughput genetic analyzers. Sales in the U.S. increased primarily due to sales of API triple quadrupole, or quad, systems, the purchase by a large genome center of high throughput genetic analyzers, TaqMan Gene Expression Assays products, and increased royalty and licensing revenue.

The higher gross margin percentage for the third quarter of fiscal 2006 as compared to the prior year quarter was due primarily to \$14 million of licensing fees and royalty payments related to the Bio-Rad Laboratories settlement, decreased software amortization, and improved service margins. Service margins at the Applied Biosystems group improved for the third quarter of fiscal 2006 primarily driven by efficiencies and growth in the volume of service contracts, as well as pricing on selected billable parts and service contracts. Partially offsetting these increases were lower revenues at the Celera Genomics group and the unfavorable effects of foreign currency at the Applied Biosystems group.

The higher gross margin percentage for the first nine months of fiscal 2006 as compared to the prior year period was due primarily to licensing fees and royalty payments related to the Bio-Rad Laboratories settlement, decreased software amortization, and improved service margins. Service margins at the Applied Biosystems group improved for the first nine months of fiscal 2006 primarily driven by efficiencies and growth in the volume of service contracts, as well as pricing on selected billable parts and service contracts. Additionally, for the first nine months of fiscal 2006, favorably impacting gross margin were sales of higher margin products in the DNA Sequencing product category. Partially offsetting these increases were lower revenues at the Celera Genomics group and the unfavorable effects of foreign currency and higher royalty expenses at the Applied Biosystems group.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

SG&A expenses for the third quarter of fiscal 2006 increased compared to the prior year quarter due primarily to: increased employee-related costs and sales force investments of approximately \$10 million at the Applied Biosystems group, including the impact of adopting SFAS No. 123R, and increased spending of approximately \$6 million, which was comprised of: costs related to strategic initiatives; legal expenses; the development of, and enhancements to, the Applied Biosystems Portal; and Ambion-related expenses at the Applied Biosystems group. The Applied Biosystems Portal is an electronic commerce Internet web site. This increase was partially offset by the favorable effects of foreign currency of approximately \$4 million, lower expenses due to the discontinuation of the Online/Information Business, and the Celera Genomics group's decision to exit small molecule drug discovery and development.

SG&A expenses for the first nine months of fiscal 2006 increased compared to the prior year period due primarily to: increased employee-related costs and sales force investments of approximately \$22 million at the Applied Biosystems group, including the impact of adopting SFAS No. 123R, and increased spending of approximately \$12 million, which was comprised of: costs related to strategic initiatives; the development of, and enhancements to, the Applied Biosystems Portal; and Ambion-related expenses at the Applied Biosystems group. This increase was partially offset by the favorable effects of foreign currency and lower legal expenses of approximately \$9 million at the Applied Biosystems group, and lower expenses due to the discontinuation of the Online/Information Business.

R&D expenses decreased for both the third quarter and first nine months of fiscal 2006 compared to the prior year periods, primarily as a result of: cost savings realized from the integration in fiscal 2005 of the MALDI TOF product line into the Applied Biosystems/MDS Sciex Instruments joint venture with MDS Inc. at the Applied Biosystems group; the decision announced in the fourth quarter of fiscal 2005 to reduce and rebalance the workforce at the Applied Biosystems group; the discontinuation of Online/Information Business; and the Celera Genomics group's decision to exit small molecule drug discovery and development. Partially offsetting these decreases were higher employee-related expenses at the Applied Biosystems group.

Interest income, net increased during the third quarter and first nine months of fiscal 2006 as compared to the same periods last year, primarily due to higher average interest rates, partially offset by lower average cash and cash equivalents and short-term investments. The lower cash and cash equivalents and short-term investments were primarily as a result of share repurchase activity and the acquisition of Ambion.

The effective tax rate in the third quarter and first nine months of fiscal 2006 was a benefit compared to an expense in the third quarter and first nine months of fiscal 2005. The changes in both the quarter and year to date periods were primarily due to the previously described events impacting comparability, including the events described under tax items, as well as increased R&D credits at the Celera Genomics group.

Applera Corporation

Discussion of Condensed Consolidated Financial Resources and Liquidity

We had cash and cash equivalents and short-term investments of \$938.2 million at March 31, 2006, and \$1.4 billion at June 30, 2005. We maintain a \$200 million unsecured revolving credit agreement with four banks that matures on April 15, 2010, under which there were no borrowings outstanding at March 31, 2006. Cash provided by operating activities has been our primary source of funds over the last fiscal year.

We believe that existing funds, cash generated from operations, and existing sources of debt financing are more than adequate to satisfy our normal operating cash flow needs, planned capital expenditures, acquisitions, dividends, and approved share repurchases for the next twelve months and for the foreseeable future.

In January 2006, we announced that our board of directors authorized the repurchase of up to 5 million shares of Applera-Applied Biosystems stock. This authorization supplements our existing authority to repurchase shares of Applera-Applied Biosystems stock and Applera-Celera Genomics stock from time to time to replenish shares issued under our various employee stock benefit plans. This new authorization has no time restrictions and delegates to management discretion to purchase shares at times and prices it deems appropriate through open market purchases, privately negotiated transactions, tender offers, exchange offers, or otherwise. It is anticipated that repurchases will be made from time to time depending on market conditions and will be funded using the Applied Biosystems group's U.S. surplus cash and cash

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

generated from domestic operations, as well as funds to be borrowed under our revolving credit agreement, if and when required.

(Dollar amounts in millions)	June 30, 2005	March 31, 2006
Cash and cash equivalents	\$779.4	\$402.8
Short-term investments	645.1	535.4
Total cash and cash equivalents and short-term investments	\$1,424.5	\$938.2
Working capital	1,494.9	1,036.5

Cash and cash equivalents decreased during the first nine months of fiscal 2006 from June 30, 2005, as cash expenditures for the repurchase of Applera-Applied Biosystems stock, the acquisition of Ambion, the purchase of capital and other assets, and the payment of dividends, exceeded cash generated from operating activities, proceeds from the sales and maturities of available-for-sale investments, net of purchases, and proceeds from stock issuances.

Net cash flows from continuing operations for the nine months ended March 31 were as follows:

(Dollar amounts in millions)	2005	2006
Net cash from operating activities	\$126.4	\$178.5
Net cash from investing activities	92.4	(198.3)
Net cash from financing activities	(5.3)	(348.7)
Effect of exchange rate changes on cash	17.1	(8.0)

Operating activities:

The increase in net cash provided from operating activities for the first nine months of fiscal 2006 compared to the first nine months of fiscal 2005 resulted primarily from higher income-related cash flows, including the \$33 million Bio-Rad settlement, partially offset by a higher use of cash from a decrease in accounts payable and other liabilities. The decrease in accounts payable and other liabilities was primarily due to a voluntary contribution of approximately \$31 million to our pension plans in fiscal 2006 and the payment of approximately \$23 million related to the previously discussed Amersham arbitration matter, partially offset by lower income tax payments at the Applied Biosystems group in fiscal 2006. Through the first nine months of fiscal 2005, we had not funded our U.S. pension plan as no contributions were required under the Employee Retirement Income Security Act (ERISA) regulations. In the first nine months of fiscal 2006 compared to the first nine months of fiscal 2005, working capital at the Celera Genomics group benefited primarily from a lower decrease in accounts payable and other liabilities, in part due to the discontinuation of the Online/Information Business. Partially offsetting this lower decrease were lower liabilities as a result of the decision to exit small molecule drug discovery and development and higher severance and lease payments.

Investing activities:

Edgar Filing: APPLERA CORP - Form 10-Q

Capital expenditures, net of disposals, in the first nine months of fiscal 2006 were \$33.9 million lower than in the prior year period due primarily to the purchase of several buildings in Foster City, California, in fiscal 2005 for approximately \$42 million, partially offset by higher expenditures for the development of, and enhancements to, the Applied Biosystems Portal in fiscal 2006. The first nine months of fiscal 2006 included lower proceeds generated from sales and maturities of available-for-sale investments, net of purchases. In March 2006, we acquired Ambion for approximately \$279 million as described in Note 3 to our condensed consolidated financial statements. The first nine months of fiscal 2005 included approximately \$7 million received from MDS representing the first installment payment related to the previously discussed sale of MALDI TOF assets, net of expenses, and the maturation of non-callable U.S. government obligations, pledged as collateral for the 8% senior secured convertible notes assumed in connection with the acquisition of Axyx. A portion of the proceeds from the principal and interest received on these U.S. government obligations was used to fund the interest and principal payments under the notes.

[Back to Index](#)**APPLERA CORPORATION****MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF****OPERATIONS continued***Financing activities:*

The first nine months of fiscal 2006 included two dividend payments on Applera-Applied Biosystems stock compared to three payments in the first nine months of fiscal 2005. In the first nine months of fiscal 2006, we repurchased approximately 19.5 million shares of Applera-Applied Biosystems stock at an aggregate cost of \$457.1 million. During the first nine months of fiscal 2006, we received higher proceeds from stock issued for stock plans than in the first nine months of fiscal 2005. In the first quarter of fiscal 2005, we repaid the remaining principal amount of the 8% senior secured convertible notes assumed in connection with the Axys acquisition of approximately \$6 million.

Contractual Obligations

Our significant contractual obligations at March 31, 2006, and the anticipated payments under these obligations were as follows:

(Dollar amounts in millions)	Payments by Period				
	Total	2006 ^(a)	2007 - 2008	2009 - 2010	Thereafter
Minimum operating lease payments ^(b)	\$ 140.7	\$ 10.2	\$ 58.1	\$ 36.8	\$ 35.6
Purchase obligations ^(c)	122.5	57.2	37.8	21.6	5.9
Other long-term liabilities ^(d)	35.2	1.0	1.3	1.0	31.9
Total	\$ 298.4	\$ 68.4	\$ 97.2	\$ 59.4	\$ 73.4

^(a) Represents cash obligations for the remainder of fiscal 2006.

^(b) Please refer to Note 9 to our consolidated financial statements in our 2005 Annual Report to Stockholders for further information.

^(c) Purchase obligations are entered into with various vendors in the normal course of business, and include commitments related to capital expenditures, R&D arrangements and collaborations, license agreements, and other services.

^(d) We have excluded deferred revenues as they have no impact on our future liquidity. We have also excluded deferred tax liabilities and obligations connected with our pension and postretirement plans and other foreign employee-related plans as they are not contractually fixed as to timing and amount. Please see Note 12 to our condensed consolidated financial statements contained in this report and Note 4 to our consolidated financial statements in our 2005 Annual Report to Stockholders for more information on these plans.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

Discussion of Segments Operations, Financial Resources and Liquidity

Applied Biosystems Group

(Dollar amounts in millions)	Three Months Ended March 31,			Nine Months Ended March 31,		
	2005	2006	% Increase/ (Decrease)	2005	2006	% Increase/ (Decrease)
Net revenues	\$454.8	\$490.7	7.9%	\$1,308.5	\$1,388.1	6.1%
Cost of sales	207.7	215.7	3.9%	610.7	629.0	3.0%
Gross margin	247.1	275.0	11.3%	697.8	759.1	8.8%
SG&A expenses	123.4	141.1	14.3%	360.9	398.9	10.5%
R&D	50.9	48.0	(5.7%)	144.0	134.1	(6.9%)
Employee-related charges, asset impairments and other	(0.9)	(0.9)	%	11.6	0.3	(97.4%)
Asset dispositions and legal settlements		1.6		(38.2)	27.5	(172.0%)
Acquired research and development		3.4			3.4	
Operating income	73.7	81.8	11.0%	219.5	194.9	(11.2%)
Interest income, net	3.5	4.1	17.1%	9.4	11.8	25.5%
Other income (expense), net	0.7	0.8	14.3%	2.8	3.7	32.1%
Income before income taxes	77.9	86.7	11.3%	231.7	210.4	(9.2%)
Provision (benefit) for income taxes	22.4	(37.7)	(268.3%)	66.4	12.0	(81.9%)
Net income	\$55.5	\$124.4	124.1%	\$165.3	\$198.4	20.0%
Percentage of net revenues:						
Gross margin	54.3%	56.0%		53.3%	54.7%	
SG&A expenses	27.1%	28.8%		27.6%	28.7%	
R&D	11.2%	9.8%		11.0%	9.7%	
Operating income	16.2%	16.7%		16.8%	14.0%	
Effective income tax (benefit) rate	29%	(43%)		29%	6%	

The following table summarizes the impact of the previously described events impacting comparability included in the financial results for fiscal 2006 and 2005:

Edgar Filing: APPLERA CORP - Form 10-Q

	Three Months Ended		Nine Months Ended	
	March 31,		March 31,	
(Dollar amounts in millions)	2005	2006	2005	2006
Income (charge) included in income before income taxes	\$0.9	\$(4.1)	\$26.6	\$(31.2)
Provision (benefit) for income taxes	0.8	(64.0)	9.0	(58.0)

Net income increased in the third quarter and first nine months of fiscal 2006 primarily due to: the previously described events impacting comparability, including \$63.3 million of tax benefits; higher net revenues; and lower R&D expenses. Partially offsetting this increase were higher SG&A expenses. The net effect of foreign currency on net income was a charge of approximately \$2 million during the third quarter of fiscal 2006 and a charge of approximately \$5 million during the first nine months of fiscal 2006 compared to the prior year periods.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS *continued**Revenues overall summary*

The following table sets forth the Applied Biosystems group's revenues by product categories for the three and nine-month periods ended March 31:

(Dollar amounts in millions)	Three Months Ended March 31,			Nine Months Ended March 31,		
	2005	2006	% Increase/ (Decrease)	2005	2006	% Increase/ (Decrease)
DNA Sequencing <i>% of total revenues</i>	\$ 141.6 <i>31%</i>	\$ 136.5 <i>28%</i>	(4%)	\$ 400.7 <i>31%</i>	\$ 402.1 <i>29%</i>	<i>%</i>
Real-Time PCR/Applied Genomics <i>% of total revenues</i>	132.2 <i>29%</i>	162.2 <i>33%</i>	23%	376.0 <i>29%</i>	430.7 <i>31%</i>	15%
Mass Spectrometry <i>% of total revenues</i>	104.9 <i>23%</i>	113.9 <i>23%</i>	9%	307.6 <i>23%</i>	330.6 <i>24%</i>	7%
Core PCR & DNA Synthesis <i>% of total revenues</i>	49.9 <i>11%</i>	51.7 <i>11%</i>	4%	144.8 <i>11%</i>	146.7 <i>10%</i>	1%
Other Product Lines <i>% of total revenues</i>	26.2 <i>6%</i>	26.4 <i>5%</i>	1%	79.4 <i>6%</i>	78.0 <i>6%</i>	(2%)
Total	\$454.8	\$490.7	8%	\$ 1,308.5	\$ 1,388.1	6%

Net revenues, which include the unfavorable effects of foreign currency, increased in the third quarter of fiscal 2006 compared with the prior year quarter. Revenues for the third quarter of fiscal 2006 included a favorable impact of approximately 1% related to the Ambion acquisition, which was effective March 1, 2006. The unfavorable effects of foreign currency decreased net revenues in the third quarter of fiscal 2006 by approximately 2% as compared to the third quarter of fiscal 2005.

Revenues in the Real-Time PCR/Applied Genomics product category increased primarily due to increased sales of consumables products, in part due to the acquisition of Ambion, and higher license and royalty revenues. Sales of human identification products used in forensics and TaqMan® Gene Expression Assays products, used in academic and pharmaceutical research, contributed significantly to the product category growth. Additionally, license and royalty revenue increased primarily due to the previously discussed settlement with Bio-Rad Laboratories and MJ Research.

Revenues in the Mass Spectrometry product category were led by sales of the Q TRAP® systems and MALDI TOF/TOF systems, partially offset by lower sales of the API triple quad systems.

Revenues in the DNA Sequencing product category decreased due to reduced sales of high throughput genetic analyzers and DNA sequencing consumables.

Edgar Filing: APPLERA CORP - Form 10-Q

Net revenues, which include the unfavorable effects of foreign currency, increased in the first nine months of fiscal 2006 compared with the prior year period. The unfavorable effects of foreign currency decreased net revenues in the first nine months of fiscal 2006 by approximately 2% as compared to the first nine months of fiscal 2005.

Revenues in the Real-Time PCR/Applied Genomics product category increased primarily due to higher sales of consumables products. Sales of human identification products used in forensics and TaqMan® Gene Expression Assays products contributed significantly to the product category growth. Additionally, license and royalty revenue increased primarily due to the previously discussed settlement with Bio-Rad Laboratories and MJ Research.

Revenues in the Mass Spectrometry product category were led by sales of Q TRAP® systems, API triple quad systems, and MALDI TOF/TOF systems and higher service and support revenues.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS *continued**Revenue by sources*

The following table sets forth the Applied Biosystems group's revenues by sources for the three and nine-month periods ended March 31:

(Dollar amounts in millions)	Three Months Ended March 31,			Nine Months Ended March 31,		
	2005	2006	% Increase/ (Decrease)	2005	2006	% Increase/ (Decrease)
Instruments	\$ 199.1	\$ 207.1	4.0%	\$ 579.0	\$ 601.4	3.9%
Consumables	176.4	191.1	8.3%	502.2	535.1	6.6%
Other sources	79.3	92.5	16.6%	227.3	251.6	10.7%
Total	\$ 454.8	\$ 490.7	7.9%	\$ 1,308.5	\$ 1,388.1	6.1%

Instruments

For the third quarter of fiscal 2006, instrument revenues increased from the prior year quarter primarily due to higher sales in the Mass Spectrometry and Real-Time PCR/Applied Genomics product categories, partially offset by lower sales in the DNA Sequencing product category. Within the Mass Spectrometry category, higher sales of Q TRAP[®] systems and MALDI TOF/TOF systems were partially offset by reduced sales of API triple quad systems. Contributing to the increased sales in the Real-Time PCR/Applied Genomics category were real-time PCR instruments. The DNA Sequencing category decreased in the third quarter of fiscal 2006 due to reduced sales of high throughput genetic analyzers.

For the first nine months of fiscal 2006, instrument revenues increased as compared to the prior year period due primarily to higher sales in both the Mass Spectrometry and Real-Time PCR/Applied Genomics product categories. Contributing to the increased sales in the Mass Spectrometry category were the Q TRAP[®] systems, API triple quad systems, and MALDI TOF/TOF systems, all of which benefited from new product introductions in the second half of fiscal 2005. The Real-Time PCR/Applied Genomics category benefited in fiscal 2006 from higher sales of real-time PCR instruments.

Consumables

The increase in consumables sales in the third quarter and first nine months of fiscal 2006 primarily reflected the strength of Real-Time PCR/Applied Genomics consumables sales. These sales increased primarily as a result of higher sales of human identification products used in forensics, TaqMan[®] Gene Expression Assays products, and chromatography media. Additionally, sales were favorably affected by the Ambion acquisition.

Other sources

Revenues from other sources, which included service and support, royalties, licenses, and contract research, increased for the third quarter and first nine months of fiscal 2006 primarily due to higher licensing and royalty revenues and higher service and support revenues. Included in revenues for the third quarter and the first nine months of fiscal 2006 were licensing fees and royalty payments of approximately \$14 million due to the previously described settlement with Bio-Rad Laboratories and MJ Research. More than half of this amount was related to one-time licensing fees. Included in revenues for the third quarter and the first nine months of fiscal 2005 was a \$2.5 million non-recurring licensing fee for some mass spectrometry technology. In the Real-Time PCR/Applied Genomics category, revenues increased in the nine-month period in part due to the issuance of a Real-Time instrument license in the second quarter of fiscal 2006.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS *continued**Revenues by geographic area*

The following table sets forth the Applied Biosystems group's revenues by geographic area for the three and nine-month periods ended March 31:

(Dollar amounts in millions)	Three Months Ended March 31,			Nine Months Ended March 31,		
	2005	2006	% Increase/ (Decrease)	2005	2006	% Increase/ (Decrease)
United States	\$ 197.1	\$ 218.1	10.7%	\$ 580.0	\$ 624.4	7.7%
Europe	146.9	157.1	6.9%	433.7	458.8	5.8%
Asia Pacific	91.4	96.3	5.4%	247.9	252.0	1.7%
Latin America and other markets	19.4	19.2	(1.0%)	46.9	52.9	12.8%
Total	\$ 454.8	\$ 490.7	7.9%	\$ 1,308.5	\$ 1,388.1	6.1%

The unfavorable effects of foreign currency decreased revenues by approximately 6% in Europe and by approximately 4% in Asia Pacific during the third quarter of fiscal 2006 as compared to the prior year quarter. Excluding the effects of foreign currency, revenues increased by approximately 13% in Europe primarily as a result of sales of MALDI TOF/TOF systems, human identification products used in forensics, Ambion products, and TaqMan[®] Gene Expression Assays products. During the third quarter of fiscal 2006, revenues in Japan, which are included in total revenues for Asia Pacific, were relatively flat as compared to the prior year quarter as the unfavorable foreign currency effects of approximately 5% almost entirely offset increased sales of new Mass Spectrometry Q TRAP[®] systems in that country. Revenues in other Asia Pacific countries increased by approximately 17%, including unfavorable foreign currency effects of approximately 2%, as compared to the prior year quarter. This increase was primarily due to increased sales of Q TRAP systems and MALDI TOF/TOF systems and low to medium throughput genetic analyzers. Sales in the U.S. increased primarily due to sales of Q TRAP systems, Ambion products, chromatography media, and increased royalty and licensing revenue.

The unfavorable effects of foreign currency decreased revenues by approximately 3% in Europe and by approximately 4% in Asia Pacific during the first nine months of fiscal 2006 as compared to the prior year period. Excluding the effects of foreign currency, revenues increased by approximately 9% in Europe primarily as a result of sales of human identification products used in forensics, TaqMan Gene Expression Assays products, and chromatography media. During the first nine months of fiscal 2006, revenues in Japan declined approximately 6% as compared to the prior year period primarily due to unfavorable foreign currency effects of approximately 6%. Revenues in other Asia Pacific countries increased by approximately 16% as compared to the prior year period primarily due to sales of Q TRAP systems and low to medium throughput genetic analyzers. Sales in the U.S. increased primarily due to sales of API triple quad systems, the purchase by a large genome center of high throughput genetic analyzers, TaqMan Gene Expression Assays products, and increased royalty and licensing revenue.

Gross margin, as a percentage of net revenues, increased for the third quarter over the prior year quarter due primarily to \$14 million of licensing fees and royalty payments related to the Bio-Rad Laboratories settlement, decreased software amortization, and improved service margins. The improvement in service margins was primarily driven by efficiencies and growth in the volume of service contracts, as well as pricing on selected billable parts and service contracts. Partially offsetting these increases were the unfavorable effects of foreign currency.

Gross margin, as a percentage of net revenues, increased for the first nine months over the prior year period due primarily to licensing fees and royalty payments related to the Bio-Rad Laboratories settlement. Additionally, gross margin was favorably affected by sales of some higher margin products in the DNA Sequencing product category and decreased software amortization. Service margins also improved for the first nine months of fiscal 2006 primarily driven by efficiencies and growth in the volume of service contracts, as well as pricing on selected billable parts

Edgar Filing: APPLERA CORP - Form 10-Q

and service contracts. Partially offsetting these increases were the unfavorable effects of foreign currency and higher royalty expenses.

SG&A expenses for the third quarter of fiscal 2006 increased compared to the prior year quarter due primarily to: increased employee-related costs and sales force investments of approximately \$10 million, including the impact of adopting SFAS No. 123R, and increased spending of approximately \$6 million, which was comprised of: costs related to strategic

Back to Index

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS *continued*

initiatives; legal expenses; the development of, and enhancements to, the Applied Biosystems Portal; and Ambion-related expenses. This increase was partially offset by the favorable effects of foreign currency of approximately \$4 million.

SG&A expenses for the first nine months of fiscal 2006 increased compared to the prior year period due primarily to: increased employee-related costs and sales force investments of approximately \$22 million, including the impact of adopting SFAS No. 123R, and increased spending of approximately \$12 million, which was comprised of: costs related to strategic initiatives; the development of, and enhancements to, the Applied Biosystems Portal; and Ambion-related expenses. This increase was partially offset by the favorable effects of foreign currency and lower legal expenses of approximately \$9 million.

R&D expenses decreased in the third quarter and first nine months of fiscal 2006 from the prior year periods primarily as a result of cost savings realized from the integration in fiscal 2005 of the MALDI TOF product line into the Applied Biosystems/MDS Sciex Instruments joint venture with MDS Inc. and the decision announced in the fourth quarter of fiscal 2005 to reduce and rebalance the workforce. Partially offsetting the decrease were higher employee-related expenses.

Interest income, net increased during the third quarter and first nine months of fiscal 2006 as compared to the prior year periods due to higher average interest rates, partially offset by lower average cash and cash equivalents and short-term investments. The lower cash and cash equivalents and short-term investments were primarily as a result of share repurchase activity and the acquisition of Ambion.

Other income (expense), net increased in the first nine months of fiscal 2006 compared to the prior year period due to higher benefits associated with our foreign currency risk management program.

The effective tax rate in the third quarter of fiscal 2006 was a benefit compared to an expense in the third quarter of fiscal 2005. On a year to date basis, the effective tax rate decreased in the first nine months of fiscal 2006 compared to the prior year period. The changes in both the quarter and year to date periods were primarily due to the previously described events impacting comparability, including the events described under tax items.

Applied Biosystems Group

Discussion of Financial Resources and Liquidity

The Applied Biosystems group had cash and cash equivalents of \$358.4 million at March 31, 2006, and \$756.2 million at June 30, 2005. We maintain a \$200 million unsecured revolving credit agreement with four banks that matures on April 15, 2010, under which there were no borrowings outstanding at March 31, 2006. Cash provided by operating activities has been our primary source of funds over the last fiscal year.

We believe that existing funds, cash generated from operations, and existing sources of debt financing are more than adequate to satisfy the Applied Biosystems group's normal operating cash flow needs, planned capital expenditures, acquisitions, dividends, and approved share repurchases for the next twelve months and for the foreseeable future.

In January 2006, we announced that our board of directors authorized the repurchase of up to 5 million shares of Applera-Applied Biosystems stock. This authorization supplements our existing authority to repurchase shares of Applera-Applied Biosystems stock and Applera-Celera Genomics stock from time to time to replenish shares issued under our various employee stock benefit plans. This new authorization has no time restrictions and delegates to management discretion to purchase shares at times and prices it deems appropriate through open market purchases, privately negotiated transactions, tender offers, exchange offers, or otherwise. It is anticipated that repurchases will be made from time to time depending on market conditions and will be funded using the Applied Biosystems group's U.S. surplus cash and cash generated from domestic operations, as well as funds to be borrowed under our revolving credit agreement, if and when required.

We manage the investment of surplus cash and the issuance and repayment of short and long-term debt for the Applied Biosystems group and the Celera Genomics group on a centralized basis and allocate activity within these balances to the group that uses or generates such resources.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS *continued*

(Dollar amounts in millions)	June 30, 2005	March 31, 2006
Cash and cash equivalents	\$ 756.2	\$ 358.4
Working capital	844.1	449.8

Cash and cash equivalents decreased from June 30, 2005, as cash expenditures for the repurchase of Applera-Applied Biosystems stock, the acquisition of Ambion, the purchase of capital and other assets, and the payment of dividends, exceeded cash generated from operating activities, proceeds from stock issuances, and the \$30 million cash received for its interest in the Celera Diagnostics joint venture. Net cash flows of continuing operations for the nine months ended March 31 were as follows:

(Dollar amounts in millions)	2005	2006
Net cash from operating activities	\$ 218.4	\$ 263.8
Net cash from investing activities	(9.1)	(310.6)
Net cash from financing activities	(7.6)	(343.0)
Effect of exchange rate changes on cash	17.1	(8.0)

Operating activities:

Net cash from operating activities of continuing operations for the first nine months of fiscal 2006 was \$45.4 million higher than in the first nine months of fiscal 2005. This increase resulted primarily from higher income-related cash flows, including the \$33 million Bio-Rad settlement, partially offset by a higher use of cash due primarily to a decrease in accounts payable and other liabilities. The decrease in accounts payable and other liabilities was primarily due to a voluntary contribution of approximately \$31 million to our pension plans in fiscal 2006 and the payment of approximately \$23 million related to the previously discussed Amersham arbitration matter, partially offset by lower income tax payments in fiscal 2006. Through the first nine months of fiscal 2005, we had not funded our U.S. pension plan as no contributions were required under ERISA regulations. The Applied Biosystems group's days sales outstanding were 56 days at March 31, 2006 and June 30, 2005 and 63 days at March 31, 2005. This decrease resulted primarily from continued strong collections activity, primarily in the U.S. and Europe. Additionally, total sales in Japan, although flat year over year, decreased as a percentage of total sales, which favorably impacted days sales outstanding because Japan historically has a longer collection cycle than other geographic areas. Inventory on hand was 3.0 months at March 31, 2006 compared to 2.4 months at June 30, 2005.

Investing activities:

Capital expenditures for the first nine months of fiscal 2006, net of disposals, were \$32.8 million lower than in the prior year period due primarily to the purchase of several buildings in Foster City, California, in fiscal 2005 for approximately \$42 million, partially offset by higher expenditures for the development of, and enhancements to, the Applied Biosystems Portal in fiscal 2006. The first nine months of fiscal 2006 included lower proceeds from sales of available for sale investments, net of purchases. In March 2006, we acquired Ambion for approximately \$279 million as described in Note 3 to our condensed consolidated financial statements. The first nine months of fiscal 2005 included approximately \$7 million received from MDS representing the first installment payment related to the previously discussed sale of MALDI TOF assets, net of expenses.

Financing activities:

The first nine months of fiscal 2006 included two dividend payments on Applera-Applied Biosystems stock compared to three payments in the first nine months of fiscal 2005. During the first nine months of fiscal 2006, we repurchased approximately 19.5 million shares of Applera-Applied Biosystems stock at an aggregate cost of \$457.1 million. In the first nine months of fiscal 2006, we received higher proceeds

Edgar Filing: APPLERA CORP - Form 10-Q

from stock issued for stock plans than in the first nine months of fiscal 2005. In fiscal 2006, the Applied Biosystems group received \$30 million from the Celera Genomics group as partial consideration for its interest in the Celera Diagnostics joint venture.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

Celera Genomics Group

(Dollar amounts in millions)	Three Months Ended March 31,			Nine Months Ended March 31,		
	2005	2006	% Increase/ (Decrease)	2005	2006	% Increase/ (Decrease)
Net revenues	\$ 17.2	\$ 8.9	(48.3%)	\$ 52.1	\$ 28.4	(45.5%)
Cost of sales	4.9	4.9	%	16.2	14.5	(10.5%)
R&D	36.9	20.4	(44.7%)	106.4	78.6	(26.1%)
SG&A expenses	10.9	8.3	(23.9%)	29.3	27.0	(7.8%)
Amortization of intangible assets	0.7		(100.0%)	2.2	1.1	(50.0%)
Employee-related charges, asset impairments and other		20.9		2.8	20.9	646.4%
Asset dispositions and legal settlements					0.7	
Operating loss	(36.2)	(45.6)	26.0%	(104.8)	(114.4)	9.2%
Gain on investments, net		3.1			7.6	
Interest income, net	4.0	5.2	30.0%	10.2	16.4	60.8%
Other income (expense), net	(0.1)		(100.0%)	1.1	(0.2)	(118.2%)
Loss before income taxes	(32.3)	(37.3)	15.5%	(93.5)	(90.6)	(3.1%)
Benefit for income taxes	11.3	14.0	23.9%	32.7	33.2	1.5%
Net loss	\$(21.0)	\$(23.3)	11.0%	\$(60.8)	\$(57.4)	(5.6%)
Effective income tax benefit rate	35%	38%		35%	37%	

The following table summarizes the impact of the previously described events impacting comparability included in the financial results for fiscal 2006 and 2005:

(Dollar amounts in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2005	2006	2005	2006
Charge included in income before income taxes	\$	\$ (17.8)	\$ (4.5)	\$ (14.0)
Benefit for income taxes		(6.2)	(1.6)	(4.8)

Effective January 1, 2006, the Celera Genomics group acquired the Applied Biosystems group's 50 percent interest in the Celera Diagnostics joint venture such that it now owns 100 percent of Celera Diagnostics. Prior to that date, the Celera Genomics group accounted for its interest in the Celera Diagnostics joint venture under the equity method of accounting and included 100 percent of the losses of Celera Diagnostics in its

Edgar Filing: APPLERA CORP - Form 10-Q

statement of operations as Loss from joint venture . Additionally, the Celera Genomics group recorded 100 percent of net losses at Celera Diagnostics. The Celera Genomics group s historical results have been restated for comparative purposes to reflect the transaction. However, the acquisition did not affect the Celera Genomics group s net loss for the periods presented.

The higher net loss in the third quarter of fiscal 2006 compared to the third quarter of fiscal 2005 primarily resulted from the previously described events impacting comparability and lower net revenues, partially offset by lower R&D expenses. The lower net loss in the first nine months of fiscal 2006 compared to the same period last year primarily resulted from lower R&D expenses and higher interest income, almost completely offset by lower net revenues and the previously described events impacting comparability.

Reported revenues for the Celera Genomics group are comprised of product sales, equalization payments, and license and collaborative revenue. Under an alliance agreement with Abbott Laboratories, we work with each other exclusively through a profit sharing arrangement in most areas of molecular diagnostics, while both companies will also work independently outside the alliance in other selected areas. Product sales currently consist primarily of shipments to our

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS *continued*

partner, Abbott, at a cost recovery price. Equalization payments result from an equal sharing of alliance profits and losses between the alliance partners and vary each period depending on the relative income and expense contribution of the partners.

Reported revenues for the third quarter of fiscal 2006 were primarily comprised of diagnostic-related revenues and were essentially consistent with Celera Diagnostics' revenues in the prior year quarter. On a year to date basis, diagnostic revenues were approximately \$2 million lower than the prior year period, primarily as a result of decreased equalization revenues from Abbott, partially offset by higher product sales to Abbott. Reported revenues decreased for the third quarter and first nine months of fiscal 2006 compared to the prior year periods, primarily as a result of the discontinuation of the Online/Information Business and the operations of Paracel. Substantially all of the existing customer contracts related to the Online/Information Business terminated on or prior to June 30, 2005.

Cost of sales in the first nine months of fiscal 2005 included \$1.7 million related to the impairment of Paracel inventory.

R&D expenses decreased in the third quarter and first nine months of fiscal 2006 compared to the prior year periods primarily due to the decision to exit small molecule drug discovery and development, the reimbursement by the Applied Biosystems group of some expenses incurred by the Celera Genomics group for research performed to assist the Applied Biosystems group in product development activities, and the discontinuation of the Online/Information Business.

SG&A expenses decreased in the third quarter and first nine months of fiscal 2006 compared to the same periods last year primarily due to the discontinuation of the Online/Information Business. SG&A expenses also decreased in the third quarter compared to the prior year quarter due to the decision to exit small molecule drug discovery and development. Additionally, impacting the year to date period were higher professional and legal services.

Interest income, net increased during the third quarter and first nine months of fiscal 2006 as compared to the prior year periods primarily due to higher average interest rates, partially offset by lower average cash and cash equivalents and short-term investments.

Other income, net for the first nine months of fiscal 2005 included a non-recurring receipt of \$1.0 million related to a financing activity for a non-strategic investment and the write-down of an investment acquired as part of the Axys acquisition.

The increase in the effective income tax benefit rate for the third quarter and first nine months of fiscal 2006 compared to the prior year periods was primarily attributable to an increase in R&D credits and the tax benefit recorded on the previously described events impacting comparability.

Supplemental information

(Dollar amounts in millions)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2005	2006	2005	2006
Equalization revenue, net	\$5.3	\$4.7	\$15.7	\$ 12.4
End-user alliance sales for all products sold primarily through Abbott Laboratories	15.7	20.0	43.5	57.0
The Celera Genomics group's 50% pre-tax loss from alliance activities	(8.6)	(5.4)	(28.2)	(18.3)

End-user alliance sales for all products sold primarily through Abbott increased for the third quarter of fiscal 2006 compared to the prior year quarter primarily due to increased sales of Hepatitis C Virus (HCV) and Human Immunodeficiency Virus (HIV) RealTime assays used on the m2000 system and increased sales of high resolution human leukocyte antigen (HLA) products and the Celera Genomics group's cystic fibrosis ASRs and ViroSeq® products. This increase was partially offset by the discontinuation of the low resolution HLA product line that was removed from the alliance in December 2005.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

End-user alliance sales for all products sold primarily through Abbott increased for the first nine months of fiscal 2006 compared to the prior year period primarily due to increased sales of HCV and HIV RealTime assays used on the *m2000* system, third party high resolution HLA products, and the Celera Genomics group's ASRs for HCV. These end-user sales were partially offset by lower sales of the low resolution HLA product line that was removed from the alliance in December 2005.

During the third quarter of fiscal 2006, the Celera Genomics group's 50 percent portion of the pre-tax loss of the alliance decreased compared to the prior year quarter primarily due to reduced R&D spending. Gross margin during the third quarter remained relatively unchanged, and declined modestly as a percentage of end-user sales, from the prior year quarter primarily due to activities associated with launching the *m2000* system in Europe. During the first nine months of fiscal 2006, the Celera Genomics group's 50 percent portion of the pre-tax loss of the alliance decreased compared to the prior year period primarily as a result of increased gross margin resulting from the higher end-user sales coupled with reduced R&D spending. Gross margin as a percentage of end-user sales in the first nine months of fiscal 2006 was relatively unchanged from the same period in the prior year.

Celera Genomics Group

Discussion of Financial Resources and Liquidity

The Celera Genomics group had cash and cash equivalents and short-term investments of \$579.8 million at March 31, 2006, and \$668.3 million at June 30, 2005. We maintain a \$200 million unsecured revolving credit agreement with four banks that matures on April 15, 2010, under which there were no borrowings outstanding at March 31, 2006.

We believe that existing funds and existing sources of debt financing are more than adequate to satisfy the Celera Genomics group's normal operating cash flow needs and planned capital expenditures for the next twelve months and for the foreseeable future, including those of Celera Diagnostics following the acquisition by the Celera Genomics group, effective January 1, 2006, of the Applied Biosystems group's 50 percent interest in Celera Diagnostics.

We manage the investment of surplus cash and the issuance and repayment of short and long-term debt for the Celera Genomics group and the Applied Biosystems group on a centralized basis and allocate activity within these balances to the group that uses or generates such resources.

(Dollar amounts in millions)	June 30, 2005	March 31, 2006
Cash and cash equivalents	\$23.2	\$44.4
Short-term investments	645.1	535.4
Total cash and cash equivalents and short-term investments	\$668.3	\$579.8
Working capital	650.4	586.4

Cash and cash equivalents decreased from June 30, 2005, as the amount expended on operations, the \$30 million payment by the Celera Genomics group to the Applied Biosystems group as partial consideration for its interest in the Celera Diagnostics joint venture, and the purchase of capital assets exceeded the proceeds received from the sales and maturities of available for sale investments, net of purchases, the sale of assets, and stock issuances. Net cash flows for the nine months ended March 31 were as follows:

Edgar Filing: APPLERA CORP - Form 10-Q

<u>(Dollar amounts in millions)</u>	<u>2005</u>	<u>2006</u>
Net cash from operating activities	\$(91.4)	\$(85.1)
Net cash from investing activities	101.0	112.2
Net cash from financing activities	2.3	(5.7)

Operating activities:

Net cash used by operating activities for the first nine months of fiscal 2006 was \$6.3 million lower than in the first nine months of fiscal 2005. The lower use of cash resulted primarily from lower working capital requirements in fiscal 2006, partially offset by higher net cash operating losses in fiscal 2006. In the first nine months of fiscal 2006 compared to the

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

first nine months of fiscal 2005, working capital benefited primarily from a lower decrease in accounts payable and other liabilities, in part due to the discontinuation of the Online/Information Business. Partially offsetting this lower decrease were lower liabilities as a result of the decision to exit small molecule drug discovery and development and higher severance and lease payments.

Investing activities:

Net cash from investing activities for the first nine months of fiscal 2006 increased from the first nine months of fiscal 2005 due primarily to the proceeds received on the sale of non-strategic investments in fiscal 2006. The first nine months of fiscal 2005 included the maturation of non-callable U.S. government obligations pledged as collateral for the 8% senior secured convertible notes assumed in connection with the acquisition of Axys. A portion of the proceeds from the principal and interest received from these U.S. government obligations was used to fund the interest and principal payments under the notes.

Financing activities:

During the first nine months of fiscal 2005, we repaid the remaining \$6 million principal amount of the convertible notes assumed in connection with the acquisition of Axys. In the first nine months of fiscal 2006, we received higher proceeds from stock issued for stock plans compared to the first nine months of fiscal 2005. We also received proceeds from the exercise of options held by The Institute for Genomic Research (TIGR) in the first nine months of fiscal 2006. TIGR received these options in fiscal 1999 in connection with the formation of the Celera Genomics group. In the first nine months of fiscal 2006, we paid \$30 million to the Applied Biosystems group as partial consideration for its interest in the Celera Diagnostics joint venture.

Market Risks

Our foreign currency risk management strategy uses derivative instruments to hedge various foreign currency forecasted revenues and intercompany transactions and to offset the impact of changes in currency rates on various foreign currency-denominated assets and liabilities. The principal objective of this strategy is to minimize the risks and/or costs associated with our global financial and operating activities. We use forward, option, and range forward contracts to manage our foreign currency exposures. At March 31, 2006, we recorded in our condensed consolidated financial statements a net asset of \$7.9 million related to these forward and option contracts, compared with a net asset of \$14.0 million at June 30, 2005. This decrease was primarily attributed to the fluctuations in currency rates. We do not use derivative financial instruments for trading or speculative purposes, nor are we a party to leveraged derivatives.

We performed a sensitivity analysis as of March 31, 2006. Assuming a hypothetical 10% adverse change in currency rates relative to the U.S. dollar as of March 31, 2006, we calculated a hypothetical after-tax loss of \$14.2 million, as compared to a hypothetical after-tax loss of \$13.8 million at June 30, 2005. Our analysis included the change in value of the derivative financial instruments, along with the impact of translation on foreign currency-denominated assets and liabilities. However, our analysis excluded the impact of translation of foreign currency-denominated forecasted revenues and intercompany transactions. If currency rates actually change in a manner similar to the assumed change in the foregoing calculation, the hypothetical loss calculated would be more than offset by the recognition of higher U.S. dollar equivalent foreign revenues. Actual gains and losses in the future could, however, differ materially from this analysis, based on changes in the timing and amount of currency rate movements and actual exposures and hedges.

For further information on our market risks, please refer to the discussion contained in the management's discussion and analysis section of our 2005 Annual Report to Stockholders (which discussion is incorporated in this quarterly report by reference).

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

Outlook

The outlook below for the Applied Biosystems group contains non-GAAP EPS information, including financial measures that have been adjusted to exclude some costs, expenses, gains and losses and other specified items. These measures are not in accordance with, or an alternative for, generally accepted accounting principles, or GAAP, and may be different from non-GAAP measures used by other companies. Among the items included in GAAP earnings but excluded for purposes of determining non-GAAP EPS are: gains or losses from sales of operating assets and investments; restructuring charges, including severance charges; charges and recoveries relating to significant legal proceedings; asset impairment charges; and amortization of acquired intangibles. We believe the presentation of non-GAAP information provides useful information to management and investors regarding various financial and business trends relating to our financial condition and results of operations, and that when GAAP information is viewed in conjunction with non-GAAP information, investors are provided with a more meaningful understanding of our ongoing operating performance. In addition, this information is among the primary indicators we use as a basis for evaluating performance, allocating resources, setting incentive compensation targets, and planning and forecasting future periods. This information is not intended to be considered in isolation or as a substitute for GAAP financial information.

Applied Biosystems Group

The Applied Biosystems group believes that its fiscal year 2006 outlook and financial performance will be affected by, among other things: the introduction and adoption of new products; the level of commercial investments in life science R&D; the level of government funding for life science research; the outcome of pending litigation matters; competitive product introductions and pricing; and the success of the Applied Biosystems group's expanded licensing program for real-time PCR technology.

Subject to the inherent uncertainty associated with these factors, the Applied Biosystems group has the following expectations for fiscal 2006. This Outlook includes the impact from the acquisition of Ambion.

At exchange rates existing as of mid April 2006, the Applied Biosystems group expects mid single digit revenue growth for fiscal 2006.

The Applied Biosystems group anticipates revenue growth in the Real-Time PCR/Applied Genomics, Mass Spectrometry, and Core PCR and DNA Synthesis product categories and revenue declines in the remaining categories: DNA Sequencing, and Other Product Lines.

Ambion revenues are recognized in the Real-Time PCR/Applied Genomics category.

Excluding specified items that affect the comparability of both fiscal periods, the Applied Biosystems group expects double digit non-GAAP EPS growth over the prior year.

The Applied Biosystems group continues to expect the effective tax rate to be approximately 29%.

The Applied Biosystems group expects capital spending for fiscal 2006 to be in the range of \$45-50 million.

The Applied Biosystems group expects the pre-tax impact of adopting SFAS No. 123R (accounting for stock based compensation) to be approximately \$8.5 million, with an EPS impact of approximately \$0.03.

In addition, the Applied Biosystems group anticipates charges of approximately \$3 million in the fourth quarter of fiscal 2006 related to the amortization of acquired intangibles.

Other risks and uncertainties that may affect the Applied Biosystems group's financial performance are detailed in the Forward-Looking Statements and Risk Factors section of this report.

Celera Genomics Group

With the acquisition of the Applied Biosystems group's interest in Celera Diagnostics effective January 1, 2006, this outlook for the Celera Genomics group includes the outlook for Celera Diagnostics. The Celera Genomics group anticipates that its fiscal 2006 financial performance will be affected by, among other things, continued growth in demand for current and new diagnostic products and potential revenue from technology licenses and collaborations. Additionally, the Celera Genomics group intends to partner or sell its remaining small molecule pipeline, and programs that are not partnered or sold will be terminated.

Subject to the inherent uncertainty associated with these factors, the Celera Genomics group has the following expectations regarding its financial performance:

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

The Celera Genomics group anticipates end-user sales of products sold through the strategic alliance with Abbott of \$75 to \$85 million.

The Celera Genomics group anticipates R&D expenses to be in the range of \$93 to \$100 million.

Total pre-tax restructuring charges associated with the decision to reduce the Celera Genomics group's small molecule program workforce are anticipated to be approximately \$30 million. Approximately \$20 million of these charges will be cash charges.

The Celera Genomics group anticipates that its net loss for fiscal 2006 will be in the range of \$70 to \$78 million. This net loss includes the estimated charges and shutdown costs, as well as the estimated expenses, associated with the completion of the partnering or sale of the small molecule programs. This net loss does not include any value that might be received from any partnering or sale of its small molecule programs and associated assets. On an annualized basis for fiscal 2006, variable spending associated with the small molecule programs would have been approximately \$75 million, of which approximately 90% would have been cash expenses.

At the end of fiscal 2006, the Celera Genomics group expects to have cash and short-term investments in the range of \$550 to \$570 million.

This outlook excludes any potential proceeds from any partnering, or sale, of its small molecule programs and associated assets.

The Celera Genomics group anticipates that its net loss for fiscal 2007 will be less than \$40 million.

Other risks and uncertainties that may affect the Celera Genomics group's financial performance are detailed in the Forward-Looking Statements and Risk Factors section of this report.

Forward-Looking Statements and Risk Factors

Some statements contained in, or incorporated by reference in, this report, including the Outlook section, are forward-looking and are subject to a variety of risks and uncertainties. Similarly, the press releases we issue and other public statements we make from time to time may contain language that is forward-looking. These forward-looking statements may be identified by the use of forward-looking words or phrases such as forecast, believe, expect, intend, anticipate, should, plan, estimate, and potential, among others. The forward-looking statements in this report are based on our current expectations, and those made at other times will be based on our expectations when the statements are made. We cannot guarantee that any forward-looking statements will be realized.

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. In order to comply with the terms of the safe harbor, we note that a variety of factors could cause actual results and experience to differ materially from anticipated results or other expectations expressed in forward-looking statements. We also note that achievement of anticipated results or expectations in forward-looking statements is subject to the possibility that assumptions underlying forward-looking statements will prove to be inaccurate. Investors should bear this in mind as they consider forward-looking statements. The risks and uncertainties that may affect the operations, performance, development, and results of our business include, but are not limited to, those described below under the headings "Factors Relating to Applied Biosystems" and "Factors Relating to Celera Genomics."

Also, we note that owners of Applera-Applied Biosystems stock and Applera-Celera Genomics stock are subject to risks arising from their ownership of common stock of a corporation with two separate classes of common stock. The risks and uncertainties that arise from our capital structure, particularly our two separate classes of common stock, include, but are not limited to, those described in Part II, Item 5 of our 2005 Annual Report on Form 10-K under the heading "Forward-Looking Statements and Risk factors - Risks Relating to a Capital Structure with Two Separate Classes of Common Stock."

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

Factors Relating to the Applied Biosystems Group

Rapidly changing technology in life sciences could make the Applied Biosystems group's product line obsolete unless it continues to develop and manufacture new and improved products and services, and pursue new market opportunities. A significant portion of the net revenues for the Applied Biosystems group each year is derived from products and services that did not exist in the prior year. The Applied Biosystems group's products and services are based on complex technology which is subject to rapid change as new technologies are developed and introduced in the marketplace. The Applied Biosystems group's future success depends on its ability to continually improve its current products and services, develop and introduce, on a timely and cost-effective basis, new products and services that address the evolving needs of its customers, and pursue new market opportunities that develop as a result of technological and scientific advances in life sciences. These new market opportunities may be outside the scope of the group's proven expertise or in areas which have unproven market demand, and there can be no assurance that there will be market acceptance of the utility and value of new products and services developed by the Applied Biosystems group. This includes, for example, new products under development for the clinical diagnostics market, which are described in the immediately following paragraph. The inability to gain market acceptance of new products and services could adversely affect the group's future operating results. The group's future success also depends on its ability to manufacture these improved and new products to meet customer demand in a timely and cost-effective manner, including its ability to resolve in a timely manner manufacturing issues that may arise from time to time as the group commences production of these complex products. Unanticipated difficulties or delays in replacing existing products and services with new products and services or in manufacturing improved or new products in sufficient quantities to meet customer demand could adversely affect future demand for the group's products and services and its future operating results.

The Applied Biosystems group may not successfully develop instruments for use in the clinical diagnostics market, and even if it does develop these products they may not receive needed regulatory clearances or approvals and the Applied Biosystems group may not be able to manufacture these products in accordance with regulatory requirements. The Applied Biosystems group intends to commit significant resources to the development of instruments for use in the clinical diagnostics market. Although the group has experience in developing and commercializing instrumentation for the life science research market, the group has only limited prior experience with products of any type for use in the regulated clinical diagnostics market. This is an emerging business area for the Applied Biosystems group, and the group may not have or be able to obtain the necessary expertise to successfully develop instruments for use in this market. In addition, in the U.S. and other countries, instruments cannot be marketed for clinical diagnostics use until they first receive regulatory clearance or approval. The regulatory review and clearance or approval process can be time consuming and require substantial expense and may not be successful. Even if the Applied Biosystems group obtains regulatory clearance or approval for an instrument for use in the clinical diagnostics market, the manufacture, sale, and distribution of that product may be subject to ongoing regulatory requirements. The inability to comply with these requirements could cause the Applied Biosystems group to suspend the manufacture or sale of these products and delay or prevent the group from generating revenues from the sale of these products.

The Applied Biosystems group relies on third parties for the manufacture of some of its products and also for the supply of some components of the products it manufactures on its own. Although the Applied Biosystems group has contracts with most of these manufacturers and suppliers, there can be no assurance that their operations will not be disrupted. These disruptions could be caused by conditions unrelated to the business or operations of the Applied Biosystems group, including the bankruptcy of the manufacturer or supplier. For example, Delphi Medical Systems Texas Corporation, a supplier of some instruments, parts, and components to the group pursuant to a manufacturing and supply contract, filed a petition in the United States Bankruptcy Court on October 8, 2005, seeking relief under the provisions of Chapter 11 of the federal Bankruptcy Code. Since the filing of the bankruptcy petition, Delphi has continued to perform under the contract and has not indicated to us that it will discontinue performing. However, as of the date of this report, the Applied Biosystems group does not know the ultimate effect of this filing, if any, on Delphi's or the group's operations and there remains an ongoing risk that Delphi will discontinue performing under the contract because of its financial situation or the bankruptcy proceedings. The Applied Biosystems group does not currently have alternative third party manufacturing or supply arrangements for some of the key products and key components manufactured or supplied by third parties. Although the Applied Biosystems group has its own manufacturing facilities, and believes it might be able to manufacture some of the products and components currently sourced from third parties, it also believes that it would take considerable

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS *continued*

time and resources to establish the capability to do so. Accordingly, if third party manufacturers or suppliers are unable or fail to fulfill their obligations to the Applied Biosystems group, the Applied Biosystems group might not be able to satisfy customer demand in a timely manner, and its business could be adversely affected.

A significant portion of sales depends on customers' capital spending policies that may be subject to significant and unexpected decreases. A significant portion of the Applied Biosystems group's instrument product sales are capital purchases by its customers. The Applied Biosystems group's customers include pharmaceutical, environmental, research, biotechnology, and chemical companies, and the capital spending policies of these companies can have a significant effect on the demand for the Applied Biosystems group's products. These policies are based on a wide variety of factors, including the resources available to make purchases, the spending priorities among various types of research equipment, and policies regarding capital expenditures during recessionary periods. Any decrease in capital spending or change in spending policies of these companies could significantly reduce the demand for the Applied Biosystems group's products.

A substantial portion of the Applied Biosystems group's sales is to customers at universities or research laboratories whose funding is dependent on both the amount and timing of funding from government sources. As a result, the timing and amount of revenues from these sources may vary significantly due to factors that can be difficult to forecast. Research funding for life science research has increased more slowly during the past several years compared to previous years and has declined in some countries, and some grants have been frozen for extended periods or otherwise become unavailable to various institutions, sometimes without advance notice. Budgetary pressures may result in reduced allocations to government agencies that fund research and development activities. If government funding necessary to purchase the Applied Biosystems group's products were to become unavailable to researchers for any extended period of time, or if overall research funding were to decrease, the business of the Applied Biosystems group could be adversely affected.

The Applied Biosystems group is currently, and could in the future be, subject to lawsuits, arbitrations, investigations, and other legal actions with private parties and governmental entities, particularly involving claims for infringement of patents and other intellectual property rights, and it may need to obtain licenses to intellectual property from others. The Applied Biosystems group believes that it has meritorious defenses against the claims currently asserted against it and intends to defend them vigorously. However, the outcome of legal actions is inherently uncertain, and the Applied Biosystems group cannot be sure that it will prevail in any of these actions. An adverse determination in some of the group's current legal actions, particularly the cases described below, could have a material adverse effect on our consolidated financial statements.

The Applied Biosystems group's products are based on complex, rapidly developing technologies. These products could be developed without knowledge of previously filed patent applications that mature into patents that cover some aspect of these technologies. In addition, because patent litigation is complex and the outcome inherently uncertain, the Applied Biosystems group's belief that its products do not infringe the technology covered by valid and enforceable patents could be successfully challenged by third parties. The Applied Biosystems group has from time to time been notified that it may be infringing patents and other intellectual property rights of others. Also, in the course of its business, the Applied Biosystems group may from time to time have access to confidential or proprietary information of third parties, and these parties could bring a claim against the Applied Biosystems group asserting that the Applied Biosystems group had misappropriated their technologies, which though not patented are protected as trade secrets, and had improperly incorporated such technologies into the Applied Biosystems group's products. Due to these factors, there remains a constant risk of intellectual property litigation and other legal actions, which could include antitrust claims, affecting the group. The Applied Biosystems group has been made a party to litigation and has been subject to other legal actions regarding intellectual property matters, which have included claims of violations of antitrust laws. Such actions currently include the legal proceedings described in the following paragraph, some of which, if determined adversely, could have a material adverse effect on the Applied Biosystems group. To avoid or settle legal claims, it may be necessary or desirable in the future to obtain licenses relating to one or more products or relating to current or future technologies, and the Applied Biosystems group cannot be assured that it will be able to obtain these licenses or other rights on commercially reasonable terms, or at all.

Several legal actions have been filed against us that could affect the intellectual property rights of the Applied Biosystems group and its products and services, including the following:

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

Promega Corporation has filed a lawsuit against us alleging that the Applied Biosystems group, along with some other named defendants, is infringing two Promega patents due to the sale of forensic identification and paternity testing kits.

Beckman Coulter, Inc. has filed a lawsuit against us alleging that the Applied Biosystems group is infringing three Beckman Coulter patents. The allegedly infringing products are the Applied Biosystems group's capillary electrophoresis sequencing and genetic analysis instruments, and PCR and real-time PCR systems.

Enzo Biochem, Inc., Enzo Life Sciences, Inc., and Yale University have filed a lawsuit against us alleging that we are infringing six patents due to the sale of sequencing reagent kits, TaqMan[®] genotyping and gene expression assays, and the gene expression microarrays used with the Applied Biosystems group's Expression Array System.

Molecular Diagnostics Laboratories has filed a class action complaint against us and Hoffmann-La Roche, Inc. alleging anticompetitive conduct in connection with the sale of Taq DNA polymerase and PCR-related products. The anticompetitive conduct is alleged to arise from the prosecution and enforcement of U.S. Patent No 4,889,818. This patent is assigned to Hoffmann-La Roche, with whom we have a commercial relationship covering, among other things, this patent and the sale of Taq DNA polymerase.

In response to patent infringement claims made by us against Stratagene Corporation, Stratagene has filed counterclaims seeking declaratory judgment that our U.S. Patent No. 6,814,934 in the field of real-time PCR is invalid and not infringed.

In response to a claim that we, MDS, Inc., and our Applied Biosystems/MDS Sciex Instruments joint venture with MDS filed against Thermo Electron Corporation, Thermo Electron has filed a counterclaim seeking a declaratory judgment that our U.S. Patent No. 4,963,736 is invalid. Subsequent to the filing of this action against Thermo Electron, its subsidiary Thermo Finnigan LLC filed a lawsuit against us alleging that we are infringing one of its patents as a result of, for example, the Applied Biosystems group's commercialization of the ABI PRISM[®] 3700 Genetic Analyzer. Thermo Finnigan subsequently filed a second lawsuit against us, MDS, and the Applied Biosystems/MDS Sciex Instruments joint venture alleging that we and the other defendants have infringed one of Thermo Finnigan's patents as a result of, for example, our commercialization of the API 5000 LC/MS/MS system.

These cases are described in further detail in Part I, Item 3, of our 2005 Annual Report on Form 10-K under the heading "Legal Proceedings Commercial Litigation," as updated by the information in Part II, Item 1 of our subsequent Quarterly Reports on Form 10-Q, including Part II, Item 1 of this report. The cost of litigation and the amount of management time associated with these cases is expected to be significant. There can be no assurance that these matters will be resolved favorably; that we will not be enjoined from selling the products or services in question or other products or services as a result; or that any monetary or other damages assessed against us will not have a material adverse effect on the financial condition of our company, the Applied Biosystems group, or the Celera Genomics group.

The Applied Biosystems group may become involved in legal proceedings to enforce its intellectual property rights. The intellectual property rights of biotechnology companies, including the Applied Biosystems group, involve complex factual, scientific, and legal questions. Even though the Applied Biosystems group may believe that it has a valid patent on a particular technology, other companies have from time to time taken, and may in the future take, actions that the Applied Biosystems group believes violate its patent rights. Although the Applied Biosystems group has licensing programs to provide industry access to some of its patent rights, other companies have in the past refused to participate in these licensing programs and companies may refuse to participate in them in the future, resulting in a loss of potential licensing revenue. Legal actions to enforce these patent rights can be expensive and may involve the diversion of significant management time. In addition, these legal actions could be unsuccessful and could also result in the invalidation of some of the Applied Biosystems group's intellectual property rights.

Since the Applied Biosystems group's business is dependent on foreign sales, fluctuating currencies will make revenues and operating results more volatile. Approximately 55% of the Applied Biosystems group's net revenues for the nine months ended March 31, 2006 of our 2006 fiscal year were derived from sales to customers outside of the U.S. The majority of these sales were based on the relevant customer's local currency. A significant portion of the related costs for the Applied Biosystems group are based on the U.S. dollar. As a result, the Applied Biosystems group's reported and

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

anticipated operating results and cash flows are subject to fluctuations due to material changes in foreign currency exchange rates that are beyond the Applied Biosystems group's control.

The future growth of the Applied Biosystems group depends in part on its ability to acquire complementary technologies through acquisitions, investments, or other strategic relationships or alliances, which may absorb significant resources, may be unsuccessful, and could dilute holders of Applera-Applied Biosystems stock. Acquisitions, investments and other strategic relationships and alliances, if pursued, may involve significant cash expenditures, debt incurrence, and expenses that could have a material effect on the Applied Biosystems group's financial condition and operating results. If these types of transactions are pursued, it may be difficult for the Applied Biosystems group to complete these transactions quickly and to integrate these acquired operations efficiently into its current business operations. Potential technological advances resulting from the integration of technologies may not be achieved as successfully or rapidly as anticipated, if at all. Any acquisitions, investments or other strategic relationships and alliances by the Applied Biosystems group may ultimately have a negative impact on its business and financial condition. In addition, future acquisitions may not be as successful as originally anticipated and may result in impairment charges. We have incurred these charges in recent years in relation to acquisitions. For example, we incurred charges for impairment of goodwill, intangibles and other assets and other charges in the amounts of \$69.1 million during our 2001 fiscal year, \$25.9 million during our 2002 fiscal year, and \$4.5 million during our 2005 fiscal year in relation to the Celera Genomics group's acquisition of Paracel, Inc. Similarly, we incurred charges for the impairment of patents and acquired technology in the amount of \$14.9 million during our 2004 fiscal year in relation to the Applied Biosystems group's acquisition of Boston Probes, Inc. Additionally, during our current fiscal year we incurred charges, including for severance and benefit costs and asset impairments, relating to the Celera Genomics group's acquisition of Axys Pharmaceuticals, Inc. These charges were included within a charge of \$20.9 million related to the group's decision to partner or sell its small molecule drug discovery and development programs and integration of Celera Diagnostics into the Celera Genomics group. In addition, acquisitions and other transactions may involve the issuance of a substantial amount of Applera-Applied Biosystems stock without the approval of the holders of Applera-Applied Biosystems stock. Any issuances of this nature could be dilutive to holders of Applera-Applied Biosystems stock.

The Applied Biosystems group's businesses, particularly those focused on developing and marketing information-based products and services, depend on the continuous, effective, reliable, and secure operation of its computer hardware, software, and Internet applications and related tools and functions. The Applied Biosystems group's business requires manipulating and analyzing large amounts of data, and communicating the results of the analysis to its internal research personnel and to its customers via the Internet. Also, the Applied Biosystems group relies on a global enterprise software system to operate and manage its business. The Applied Biosystems group's business therefore depends on the continuous, effective, reliable, and secure operation of its computer hardware, software, networks, Internet servers, and related infrastructure. To the extent that the Applied Biosystems group's hardware or software malfunctions or access to the Applied Biosystems group's data by internal research personnel or customers through the Internet is interrupted, the Applied Biosystems group's business could suffer.

The Applied Biosystems group's computer and communications hardware is protected through physical and software safeguards. However, it is still vulnerable to fire, storm, flood, power loss, earthquakes, telecommunications failures, physical or software break-ins, software viruses, and similar events. In addition, the Applied Biosystems group's online products and services are complex and sophisticated, and as such, could contain data, design, or software errors that could be difficult to detect and correct. Software defects could be found in current or future products. If the Applied Biosystems group fails to maintain and further develop the necessary computer capacity and data to support its computational needs and its customers' access to information-based product and service offerings, it could experience a loss of or delay in revenues or market acceptance. In addition, any sustained disruption in Internet access provided by third parties could adversely affect the Applied Biosystems group.

The Applied Biosystems group's operations involve the use, manufacture, sale, and distribution of hazardous materials, and the mishandling of these hazardous materials could result in substantial liabilities and harm to Applied Biosystems. The Applied Biosystems group's research and development and manufacturing activities involve the controlled use of potentially hazardous materials, including biological materials, chemicals, and various radioactive compounds. Also, some of the Applied Biosystems group's products are hazardous materials or include hazardous materials. The Applied Biosystems group cannot completely eliminate the risk of accidental or other contamination or injury from these

Back to Index

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

materials, and the Applied Biosystems group could be held liable for resulting damages, which could be substantial. Under some laws and regulations, a party can be subject to strict liability for damages caused by some hazardous materials, which means that a party can be liable without regard to fault or negligence. In addition, the Applied Biosystems group is subject to federal, state, local, and foreign laws, regulations, and permits governing the use, storage, handling, and disposal of hazardous materials and specified waste products, as well as the shipment and labeling of materials and products containing hazardous materials. If the Applied Biosystems group fails to comply with any of these laws, regulations, or permits, we could be subject to substantial fine or penalty, payment of remediation costs, loss of permits, and/or other adverse governmental action. Any of these events could have a material adverse effect on the Applied Biosystems group's business and financial condition.

Earthquakes could disrupt operations in California. The headquarters and principal operations of the Applied Biosystems group are located in the San Francisco Bay area, a region near major California earthquake faults. The ultimate impact of earthquakes on the Applied Biosystems group, its significant suppliers, and the general infrastructure is unknown, but operating results could be materially affected in the event of a major earthquake.

Applera-Applied Biosystems stock price may be volatile. The market price of Applera-Applied Biosystems stock has in the past been and may in the future be volatile due to the risks and uncertainties described in this section of this report, as well as other factors that may have affected or may in the future affect the market price, such as:

- conditions and publicity regarding the genomics, biotechnology, pharmaceutical, or life sciences industries generally;
- price and volume fluctuations in the stock market at large which do not relate to Applied Biosystems' operating performance; and
- comments by securities analysts or government officials, including with regard to the viability or profitability of the biotechnology sector generally or with regard to intellectual property rights of life science companies, or the Applied Biosystems group's ability to meet market expectations.

The stock market has from time to time experienced extreme price and volume fluctuations that are unrelated to the operating performance of particular companies. In the past, companies that have experienced volatility have sometimes been the subjects of securities class action litigation. If litigation was instituted on this basis, it could result in substantial costs and a diversion of management's attention and resources.

Factors Relating to the Celera Genomics Group

The Celera Genomics group has incurred net losses to date and may not achieve profitability. The Celera Genomics group has accumulated net losses of approximately \$851 million as of March 31, 2006, and expects that it will continue to incur net losses for the foreseeable future. These cumulative losses are expected to increase as the Celera Genomics group continues to make investments in new technology and diagnostic and therapeutic product discovery and development. As an early stage business, the Celera Genomics group faces significant challenges in expanding its business operations. As a result, the Celera Genomics group may not be able to achieve profitable operations.

The Celera Genomics group's therapeutic product business is focused on the discovery of potential therapeutic targets, and the group does not have the capability to advance therapeutic targets into development without collaborating with other companies or licensing its targets to other companies. We recently announced plans for the Celera Genomics group to partner or sell its small molecule drug discovery and development programs. As a consequence of this decision, the Celera Genomics group reduced its workforce and eliminated substantially all of its personnel with capabilities in the field of drug development. Although the Celera Genomics group continues to conduct therapeutic target discovery research, it does not currently have the personnel or other resources necessary to develop any potential therapeutic products for those targets or to move any potential therapeutic products through pre-clinical or clinical development, and the Celera Genomics group does not currently plan to develop those capabilities. As a result, for the foreseeable future the Celera Genomics group expects that it will only be able to develop, or participate in the development of, therapeutic products for targets that it discovers by collaborating with other companies or by licensing targets to other companies. There can be no assurance that other companies will be interested in entering into these relationships with the Celera Genomics group, or that they will be interested in doing so on terms that we consider acceptable.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

The Celera Genomics group's diagnostics business is substantially dependent on a strategic alliance agreement with Abbott Laboratories. The Celera Genomics group entered into this agreement with Abbott for the joint discovery, development, manufacturing, and commercialization of nucleic acid-based diagnostic products. Although this is a long-term alliance, the alliance agreement contains provisions that could result in early termination for reasons that include the following: breach by either company; a change in control of either company; or either company's dissatisfaction with the financial performance of the alliance according to specifically-agreed parameters and a measurement period set forth in the alliance agreement. In addition, the amount and timing of resources to be devoted to research, development, eventual clinical trials and commercialization activities by Abbott are not within the Celera Genomics group's control. Future strategic alliances, if any, with other third parties are likely to be subject to similar terms and conditions.

The Celera Genomics group's diagnostic product business is dependent on entering into other partnerships, joint ventures, alliances, and other forms of collaborations with other companies. The Celera Genomics group's strategy for the discovery, development, clinical testing, manufacturing and/or commercialization of most of its diagnostic product candidates includes entering into these types of arrangements with other companies, in addition to its strategic alliance with Abbott Laboratories. Although the Celera Genomics group has expended, and continues to expend, time and money on internal research and development programs, it may be unsuccessful in creating diagnostic product candidates that would enable it to form additional collaborations and alliances and, if applicable, receive milestone and/or royalty payments from collaborators.

The Celera Genomics group's diagnostics and/or therapeutics businesses could be adversely affected if collaborators or licensees fail to perform under their agreements with the Celera Genomics group or if they terminate those agreements. Each of the Celera Genomics group's existing collaboration and other agreements may be canceled under some circumstances. In addition, the amount and timing of resources to be devoted to research, development, clinical trials and commercialization activities by the Celera Genomics group's collaborators are not within the Celera Genomics group's control. The Celera Genomics group cannot ensure that its collaborators or licensees will perform their obligations as expected. If any of the Celera Genomics group's collaborators or licensees terminate their agreements or otherwise fail to conduct their collaborative or licensed activities in a timely manner, the development or commercialization of diagnostic or therapeutic products may be delayed or otherwise adversely affected. If the Celera Genomics group assumes responsibilities for continuing programs on its own after termination of a collaboration or other agreement, the Celera Genomics group may be required to devote additional resources to product development and commercialization or the Celera Genomics group may need to cancel some development programs.

The Celera Genomics group's efforts to discover diagnostic markers and therapeutic targets depend, in part, on the use of novel and unproven discovery methods. It is therefore possible that the Celera Genomics group's discovery efforts will not result in any new diagnostic markers or therapeutic targets that could be developed into commercial diagnostic or therapeutic products. The Celera Genomics group and its collaborators are seeking to identify diagnostic markers that can be used to develop new diagnostic products based on information derived from the study of the genetic material of organisms, or genomics. This method carries inherent risks, as only a limited number of diagnostic products based on genomic discoveries have been developed and commercialized to date. Also, the Celera Genomics group is seeking to identify novel targets for the development of new treatments for disease through the use of technology in the field of proteomics, the study of proteins. The Celera Genomics group is also seeking to incorporate novel disease association study findings arising from its disease association studies conducted as part of its diagnostic marker discovery efforts into its therapeutic target discovery efforts. To our knowledge, neither of these approaches to target discovery has to date been effectively used to develop a therapeutic product that has been commercialized, and therefore the potential benefit to the Celera Genomics group of its use of proteomics technology and disease association study information to support therapeutic target discovery is unknown.

For some of the Celera Genomics group's diagnostic research and product development programs and therapeutic target discovery research programs, the Celera Genomics group needs access to human tissue and/or blood samples from diseased and healthy individuals, other biological materials, and related clinical and other information, which may be in limited supply. The Celera Genomics group may not be able to obtain or maintain access to these materials and information on acceptable terms, or may not be able to obtain needed consents from individuals providing tissue, blood, or other samples. In addition, government regulation in the U.S. and foreign countries could result in restricted access to,

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

or use of, human tissue or blood samples or other biological materials. If the Celera Genomics group loses access to sufficient numbers or sources of tissue or blood samples or other required biological materials, or if tighter restrictions are imposed on the use of related clinical or other information or information generated from tissue or blood samples or other biological materials, these research and development programs and the Celera Genomics group's business could be adversely affected.

Diagnostic product candidates and therapeutic target discoveries may never result in a commercialized product. Most of the Celera Genomics group's diagnostic product candidates are in various stages of research and development and will require significant additional research and development efforts by the Celera Genomics group or its collaborators before they can be marketed. For potential diagnostic products, these efforts include extensive clinical testing and may require lengthy regulatory review and clearance or approval by the U.S. Food and Drug Administration and comparable agencies in other countries. All of the Celera Genomics group's therapeutic small molecule program product candidates, which will be partnered, sold or terminated, will require significant additional research and development efforts by the companies with which they are partnered or to whom they are sold before they can be marketed. Similarly, all of the Celera Genomics group's therapeutic target discoveries will require significant additional research and development efforts before therapeutic product candidates against such targets are identified, if any. For potential therapeutic products, these efforts include extensive preclinical and clinical testing and lengthy regulatory review for approval by the U.S. Food and Drug Administration and comparable agencies in other countries. For the foreseeable future, the Celera Genomics group expects that it will only be able to develop, or participate in the development of, therapeutic products for targets that it discovers by collaborating with other companies or by licensing targets to other companies. The Celera Genomics group's development of diagnostic and therapeutic products, including development efforts through collaborators or licensees, is highly uncertain and subject to a number of significant risks. To date, the Celera Genomics group, whether working alone or with collaborators, has not commercialized any therapeutic product and the Celera Genomics group does not expect any of its therapeutic product candidates to be commercially available for a number of years, if ever. Diagnostic and therapeutic product candidates that appear to be promising at early stages of development may later be found to be ineffective or to cause harmful side effects, or to have limited medical value. Furthermore, even if these products are found to be safe and effective they may never be developed into commercial products due to considerations such as: inability to obtain required regulatory clearances or approvals; inability to obtain needed licenses to intellectual property owned by others; market and competitive conditions; and manufacturing difficulties or cost considerations.

If the Celera Genomics group or its collaborators or licensees fail to satisfy regulatory requirements for any diagnostic or therapeutic product candidate, the Celera Genomics group or its collaborators or licensees may be unable to complete the development and commercialization of that product. The Celera Genomics group is currently developing its internal capability to move potential diagnostic products through clinical testing, manufacturing, and the approval processes of the U.S. Food and Drug Administration, and comparable agencies in other countries. In the U.S., either the Celera Genomics group or its collaborators or licensees must show through pre-clinical studies and clinical trials that each of the Celera Genomics group's or its collaborators' or licensees' diagnostic and therapeutic product candidates is safe and effective in humans for each indication before obtaining regulatory clearance or approval from the FDA for the commercial sale of that product as an *in vitro* diagnostic product with clinical claims or as a therapeutic, as applicable. Outside of the U.S., the regulatory requirements for commercialization vary from country to country. If the Celera Genomics group or its collaborators or licensees fail to adequately show the safety and effectiveness of a diagnostic or therapeutic product candidate, regulatory clearance or approval could be delayed or denied. The results from pre-clinical studies may be different from the results that are obtained in clinical trials, and the Celera Genomics group cannot be certain that it or its collaborators or licensees will show sufficient safety and effectiveness in its clinical trials to allow them to obtain the needed regulatory clearance or approval. The regulatory review and approval process can take many years and require substantial expense and may not be successful.

Even if the Celera Genomics group or its collaborators or licensees obtain regulatory clearance or approval for a particular diagnostic or therapeutic product, that product will remain subject to ongoing regulatory requirements, and our inability to meet these requirements could prevent or require us to suspend commercialization of a product. Our manufacture of diagnostic products is subject to the U.S. Food and Drug Administration's Quality System Regulations, and manufacture of therapeutic products by our collaborators or licensees is subject to the FDA's Good Manufacturing Practices regulations. In addition, identification of some adverse side effects after a therapeutic product is on the market or the occurrence of manufacturing problems for either diagnostic or therapeutic products could cause subsequent

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

suspension of product manufacture or withdrawal of regulatory approval, or could require reformulation of a diagnostic or therapeutic product, additional testing, or changes in labeling of the product. This could delay or prevent the Celera Genomics group from generating revenues from the sale of that diagnostic or therapeutic product.

Clinical trials of diagnostic or therapeutic product candidates may not be successful. This is particularly applicable to clinical trials of therapeutic product candidates, which are subject to more extensive regulatory requirements than clinical trials of potential diagnostic products. Clinical trials may not begin on time, may not be completed on schedule, or at all, or may not be sufficient for registration of the products or result in products that can receive necessary clearances or approvals. Numerous unforeseen events during, or as a result of, clinical testing could delay or prevent commercialization of the Celera Genomics group's or its collaborators' or licensees' diagnostic or therapeutic product candidates. Many companies in the pharmaceutical and diagnostics industries, including biotechnology companies, have suffered significant setbacks in advanced clinical trials, even after promising results in earlier studies. The results from pre-clinical studies may be different from the results that are obtained in clinical trials. Factors that could cause delays in or termination of or otherwise adversely affect the success of clinical trials of a therapeutic product candidate include:

- the Celera Genomics group's or its collaborators' or licensees' therapeutic product candidates may not prove to be efficacious or may cause unacceptable toxicity or other harmful side effects;
- negative or inconclusive clinical trial results may require the Celera Genomics group or its collaborators or licensees to conduct further testing or to abandon projects that appeared promising in preliminary studies;
- registration or enrollment of patients or other volunteer participants in the Celera Genomics group's or its collaborators' or licensees' clinical testing may be lower than anticipated, resulting in delay or cancellation of clinical testing; and
- regulators or institutional review boards may prevent, delay, suspend, or terminate clinical research for various reasons, including noncompliance with regulatory requirements or their determination that participating patients or other volunteers are being exposed to unacceptable health risks.

Also, the clinical testing of therapeutic product candidates may be delayed or abandoned if other therapeutic product candidates are later discovered that show significantly improved safety or efficacy compared to the then-current product candidates. Any of the foregoing events could limit the Celera Genomics group's ability to generate revenues, cause the Celera Genomics group to incur additional expenses, and adversely affect the Celera Genomics group's financial results.

Clinical trials may take several years or more and can be very expensive. The length of time for clinical trials generally varies substantially according to the type, complexity, novelty, and intended use of a product candidate. The duration and costs of clinical trials, particularly clinical trials for a therapeutic product candidate, may vary significantly over the life of a project as a result of factors relating to the trial, including, among others:

- the number of patients or other volunteers that ultimately participate in the trial;
- the duration of participant follow-up that is appropriate in view of the results;
- the number of clinical sites included in the trials; and
- the length of time required to enroll suitable participants.

The Celera Genomics group relies on other companies to conduct ongoing clinical trials of small molecule drug candidates. The Celera Genomics group is continuing to conduct clinical trials of some of its small molecule drug candidates while it seeks to partner or sell its small molecule drug and discovery programs. The Celera Genomics group has limited experience in conducting clinical trials and may not be able to rapidly or effectively continue the further development of these small molecule drug candidates and meet current or future requirements, if any, identified by the U.S. Food and Drug Administration. The Celera Genomics group does not have the ability to independently conduct these clinical trials, and must rely on other companies, such as contract research organizations, medical institutions, clinical investigators, and contract laboratories to conduct clinical trials. If these other companies do not successfully perform their contractual duties or regulatory obligations or meet expected deadlines, if the other companies need to be replaced, or if the quality or accuracy of the data they obtain is compromised due to the failure to adhere to the Celera Genomics group's clinical protocols or regulatory requirements or for other reasons, these clinical trials may be extended, delayed, suspended, or terminated.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

The Celera Genomics group does not have sales and service capability in the clinical diagnostics market. The Celera Genomics group currently does not have a sales and service organization for its diagnostic products. Accordingly, its ability to successfully sell these products depends on its ability to develop a sales and service organization, work with Abbott Laboratories under the existing strategic alliance agreement that is described above, work with another distributor, or pursue a combination of these alternatives. In jurisdictions where the Celera Genomics group uses third party distributors for its diagnostic products, its success in marketing these products depends to a great extent on the efforts of the distributors.

The Celera Genomics group has limited manufacturing experience and capability for its diagnostic products and may encounter difficulties expanding the operations of its diagnostic products business. If diagnostic product sales or clinical trial usage needs increase, the Celera Genomics group may have to increase the capacity of its diagnostic product manufacturing processes and facilities or rely on its collaborators in this field of business, if any. The Celera Genomics group may encounter difficulties in scaling-up diagnostic product manufacturing processes and may be unsuccessful in overcoming such difficulties. In such circumstances, the Celera Genomics group's ability to meet diagnostic product demand or clinical trial usage needs may be impaired or delayed.

The Celera Genomics group's diagnostic product manufacturing facilities are subject, on an ongoing basis, to the U.S. Food and Drug Administration's Quality System Regulations, international quality standards and other regulatory requirements, including requirements for good manufacturing practices and the State of California Department of Health Services Food and Drug Branch requirements. The Celera Genomics group may encounter difficulties expanding its diagnostic product manufacturing operations in accordance with these regulations and standards, which could result in a delay or termination of manufacturing or an inability to meet product demand or clinical trial usage needs.

The Celera Genomics group's diagnostic product manufacturing operations are located in a facility in Alameda, California. The Celera Genomics group expects to operate its diagnostic product manufacturing out of this facility for the foreseeable future, and it does not have alternative production plans in place or alternative facilities available should its existing manufacturing facility cease to function. Accordingly, the Celera Genomics group's diagnostic product business could be adversely affected by unexpected interruptions in manufacturing caused by events such as labor problems, equipment failures, or other factors, and the resulting inability to meet customer orders or clinical trial usage needs on a timely basis.

Single suppliers or a limited number of suppliers provide key components of the Celera Genomics group's diagnostic products. If these suppliers fail to supply these components, the Celera Genomics group may be unable to satisfy product demand or clinical trial usage needs.

Several key components of the Celera Genomics group's products come from, or are manufactured for the Celera Genomics group by, a single supplier or a limited number of suppliers. This applies in particular to components such as enzymes, fluorescent dyes, phosphoramidites, and oligonucleotides. The Celera Genomics group acquires some of these and other key components on a purchase-order basis, meaning that the supplier is not required to supply the Celera Genomics group with specified quantities over any set period of time or set aside part of its inventory for the Celera Genomics group's forecasted requirements. The Celera Genomics group has not arranged for alternative supply sources for some of these components and it may be difficult to find alternative suppliers, especially to replace enzymes and oligonucleotides. Furthermore, in order to maintain compliance with Quality System Regulations, the Celera Genomics group must verify that its suppliers of key components are in compliance with all applicable U.S. Food and Drug Administration regulations. The Celera Genomics group believes that compliance with these regulatory requirements would increase the difficulty in arranging for needed alternative supply sources, particularly for components that are from single source suppliers, which means that they are currently the only supplier of custom-ordered components. If the Celera Genomics group's diagnostic product sales increase beyond the forecast levels, or if its suppliers are unable or unwilling to supply items on commercially acceptable terms or comply with regulations applicable to manufacturing of the Celera Genomics group's diagnostic products, it may not have access to sufficient quantities of key components on a timely basis and may be unable to satisfy product demand or clinical trial usage needs.

In addition, if any of the components of the Celera Genomics group's products are no longer available in the marketplace, it may be forced to further develop its products or technology to incorporate alternate components. The incorporation of new components into its diagnostic products may require the Celera Genomics group to seek clearances or approvals from the FDA or foreign regulatory agencies prior to commercialization.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS *continued*

The Celera Genomics group's collaborations with outside experts may be subject to restriction and change. The Celera Genomics group collaborates with scientific and clinical experts at academic and other institutions that provide assistance and guidance to the Celera Genomics group's research and development efforts. These advisors and collaborators are not employees of the Celera Genomics group and may have other commitments that limit their availability to the Celera Genomics group. Although they generally agree not to do competing work, if a conflict of interest arises between their work for the Celera Genomics group and their work for another entity, the Celera Genomics group may lose the services of these experts. In addition, although the Celera Genomics group's advisors and collaborators sign agreements not to disclose the Celera Genomics group's confidential information, it is possible that valuable proprietary knowledge may become publicly known or otherwise available to other parties, including the Celera Genomics group's competitors, through them.

The pharmaceutical and diagnostics industries are intensely competitive and evolving. There is intense competition among healthcare, pharmaceutical, diagnostic, and biotechnology companies attempting to discover candidates for potential new diagnostic and therapeutic products. These companies may:

- develop new diagnostic or therapeutic products in advance of the Celera Genomics group or its collaborators or licensees;
- develop products which are more effective diagnostic products or therapeutic products, or more cost-effective, than those developed by the Celera Genomics group or its collaborators or licensees;
- obtain regulatory clearances or approvals of their diagnostic or therapeutic products more rapidly than the Celera Genomics group or its collaborators or licensees; or
- obtain patent protection or other intellectual property rights that would limit the ability of the Celera Genomics group or its collaborators or licensees to develop and commercialize diagnostic or therapeutic products, or that would limit the ability of customers to use such products.

The Celera Genomics group's diagnostic products business competes with companies in the U.S. and abroad that are engaged in the development and commercialization of products and services that provide genetic information. These companies may develop products or services that are competitive with the diagnostic products offered by the Celera Genomics group or its collaborators, such as analyte specific reagents, diagnostic test kits or diagnostic testing services that perform the same or similar purposes as the Celera Genomics group's or its collaborators' diagnostic products. Also, clinical laboratories may offer testing services that are competitive with the diagnostic products sold by the Celera Genomics group or its collaborators. For example, a clinical laboratory can use either reagents purchased from manufacturers other than the Celera Genomics group, or use their own internally developed reagents, to make diagnostic tests. If clinical laboratories make tests in this manner for a particular disease, they could offer testing services for that disease as an alternative to diagnostic products sold by the Celera Genomics group for use in the testing of the same disease. The testing services offered by clinical laboratories may be easier to develop and market than test kits developed by the Celera Genomics group or its collaborators because the testing services are not subject to the same clinical validation requirements that are applicable to U.S. Food and Drug Administration cleared or approved diagnostic test kits. The diagnostic testing services market is dominated by a small number of large clinical testing laboratories, including Laboratory Corporation of America Holdings, Quest Diagnostics Inc., and Specialty Laboratories, Inc.

Also, a substantial portion of all sales of diagnostic products are made to a small number of clinical reference laboratories, including those identified above, and therefore the Celera Genomics group expects to rely on these laboratories for a substantial portion of its diagnostics business sales. The Celera Genomics group's inability to establish or maintain one or more of these laboratories as a customer could adversely affect its business, financial condition, and operating results.

The Celera Genomics group's diagnostic products may not be fully accepted by physicians and laboratories. The growth and success of the Celera Genomics group's diagnostics business depends on market acceptance by physicians and laboratories of its products as clinically useful and cost-effective. The Celera Genomics group expects that most of its diagnostic products will use genotyping and gene expression information to predict predisposition to diseases, disease progression or severity, or responsiveness to treatment. Market acceptance depends on the widespread acceptance and use by doctors and clinicians of genetic testing for these purposes. The use of genotyping and gene expression

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS *continued*

information by doctors and clinicians for these purposes is relatively new. The Celera Genomics group cannot be certain that doctors and clinicians will want to use its products designed for these purposes.

Even if genetic testing is accepted as a method to manage health care, the Celera Genomics group cannot be certain that its diagnostic products will be accepted in the clinical diagnostics market. If genetic testing becomes widely accepted in the clinical diagnostics market, the Celera Genomics group cannot predict the extent to which doctors and clinicians may be willing to utilize the Celera Genomics group's diagnostic products in providing patient care. Doctors and clinicians may prefer competing technologies and products that can be used for the same purposes as the Celera Genomics group's products.

If insurance companies and other third-party payors do not reimburse doctors and patients for the Celera Genomics group's diagnostic tests, its ability to sell its products to the clinical diagnostics market will be impaired. Sales of the Celera Genomics group's diagnostic products will depend, in large part, on the availability of adequate reimbursement to users of those products from government insurance plans, including Medicare and Medicaid in the U.S., managed care organizations, and private insurance plans. Physicians' recommendations to use diagnostic tests, as well as decisions by patients to pursue those tests, are likely to be influenced by the availability of reimbursement by insurance companies and other third-party payors. Third-party payors are increasingly attempting to contain health care costs by limiting both the extent of coverage and the reimbursement rate for testing and treatment products and services. In particular, products and services that are determined to be investigational in nature or that are not considered reasonably necessary for diagnosis or treatment may be denied reimbursement coverage. In addition, third-party payors are increasingly limiting reimbursement coverage for medical diagnostic products and, in many instances, are exerting pressure on medical suppliers to reduce their prices. Thus, third-party reimbursement may not be consistently available or financially adequate to cover the cost of the Celera Genomics group's diagnostic products. This could limit the ability of the Celera Genomics group to sell its diagnostic products, cause the Celera Genomics group to reduce the prices of its products, or otherwise adversely affect the Celera Genomics group's operating results.

Because each third-party payor individually approves reimbursement, obtaining these approvals is a time-consuming and costly process that requires the Celera Genomics group to provide scientific and clinical support for the use of each of its diagnostic products to each payor separately with no assurance that such approval will be obtained. This process can delay the broad market introduction of new products and could have a negative effect on the Celera Genomics group's revenues and operating results.

Introduction of new diagnostic and therapeutic products may expose the Celera Genomics group to product liability claims. New products developed by the Celera Genomics group or its collaborators or licensees could expose the Celera Genomics group to potential product liability risks that are inherent in the testing, manufacturing, marketing, and sale of human diagnostic and therapeutic products. In addition, clinicians, patients, third-party payors, and others may at times seek damages based on testing or analysis errors based on a technician's misreading of results, mishandling of the patient samples, or similar claims. Product liability claims or product recalls, regardless of the ultimate outcome, could require the Celera Genomics group to spend significant time and money in litigation and to pay significant damages. Although the Celera Genomics group expects to seek and maintain product liability insurance to cover claims relating to the testing and use of diagnostic and therapeutic products, there can be no assurance that such insurance will be available on commercially reasonable terms, if at all, or that the amount of coverage obtained will be adequate to cover losses from any particular claim.

The Celera Genomics group's operations involve the use, manufacture, sale, and distribution of hazardous materials, and the mishandling of these hazardous materials could result in substantial liabilities and harm to the Celera Genomics group. The Celera Genomics group's diagnostic and therapeutic research and development activities, and diagnostic manufacturing activities involve the controlled use of potentially hazardous materials, including biological materials, chemicals, and various radioactive compounds. Also, some of the Celera Genomics group's diagnostic products, including products sold through its strategic alliance with Abbott Laboratories, are hazardous materials or include hazardous materials. The Celera Genomics group cannot completely eliminate the risk of accidental or other contamination or injury from these materials, and the Celera Genomics group could be held liable for resulting damages, which could be substantial. Under some laws and regulations, a party can be subject to strict liability for damages caused by some hazardous materials, which means that a party can be liable without regard to fault or negligence.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS *continued*

Furthermore, the Celera Genomics group could be held indirectly responsible for contamination or injury arising from the conduct of Abbott Laboratories in manufacturing, selling, or distributing alliance diagnostic products. The group could be held similarly responsible for the actions of its other collaborators or licensees. In addition, the Celera Genomics group is subject to federal, state, local, and foreign laws, regulations, and permits governing the use, storage, handling, and disposal of hazardous materials and specified waste products, as well as the shipment and labeling of materials and products containing hazardous materials. If the Celera Genomics group fails to comply with any of these laws, regulations, or permits, or if the Celera Genomics group is held indirectly responsible for conduct of Abbott Laboratories or other collaborators or licensees found to be non-compliant, we could be subject to substantial fine or penalty, payment of remediation costs, loss of permits, and/or other adverse governmental action. Any of these events could have a material adverse effect on the Celera Genomics group's business and financial condition.

The Celera Genomics group's business depends on the continuous, effective, reliable, and secure operation of its computer hardware, software, and Internet applications and related tools and functions. The Celera Genomics group's business requires manipulating and analyzing large amounts of data, and communicating the results of the analysis to its internal research personnel and its collaborators via the Internet. Also, the Celera Genomics group relies on a global enterprise software system to operate and manage its business. The Celera Genomics group's business therefore depends on the continuous, effective, reliable, and secure operation of its computer hardware, software, networks, Internet servers, and related infrastructure. To the extent that the Celera Genomics group's hardware or software malfunctions or access to the Celera Genomics group's data by the Celera Genomics group's internal research personnel or collaborators through the Internet is interrupted, the group's business could suffer.

The Celera Genomics group's computer and communications hardware is protected through physical and software safeguards. However, it is still vulnerable to fire, storm, flood, power loss, earthquakes, telecommunications failures, physical or software break-ins, software viruses, and similar events. If the Celera Genomics group fails to maintain and further develop the necessary computer capacity and data to support its and its collaborators' diagnostic products and therapeutic target discovery, research, and development programs, including its associated computational needs, it could experience a loss of or delay in revenues. In addition, any sustained disruption in Internet access provided by third parties could adversely affect the Celera Genomics group's business.

The Celera Genomics group's competitive position depends on maintaining its intellectual property protection. The Celera Genomics group's ability to compete and to achieve and maintain profitability depends, in part, on its ability to protect its proprietary discoveries and technologies through obtaining and enforcing patent rights, obtaining copyright protection, maintaining its trade secrets, and operating without infringing the intellectual property rights of others. The Celera Genomics group's ability to obtain patent protection for the inventions it makes is uncertain. The patentability of biotechnology and pharmaceutical inventions involves complex factual, scientific, and legal questions. As a result, it is difficult to predict whether patents will issue or the breadth of claims that will be allowed in biotechnology and pharmaceutical patents. This may be particularly true with regard to the patenting of gene sequences, gene functions, and genetic variations. In this regard, the U.S. Patent and Trademark Office has adopted guidelines for use in the review of the utility of inventions, particularly biotechnology inventions. These guidelines increased the amount of evidence required to demonstrate utility in order to obtain a patent in the biotechnology field, making patent protection more difficult to obtain. Also, the Celera Genomics group cannot ensure that changes in policies or to laws, or interpretations of these policies or laws, relevant to the patenting of biotechnology and pharmaceutical inventions will not adversely affect its patent position in the U.S. or other countries. Opposition to the protection of these inventions in the U.S. or other countries could result in stricter standards for obtaining or enforcing biotechnology or pharmaceutical patent rights.

In some instances, patent applications in the U.S. are maintained in secrecy until a patent issues. In most instances, the content of U.S. and international patent applications is made available to the public approximately 18 months after the initial filing from which priority is claimed. As a result, the Celera Genomics group cannot be certain that others have not filed patent applications for inventions covered by the Celera Genomics group's patent applications or that the Celera Genomics group inventors were the first to make the invention. Accordingly, the Celera Genomics group's patent applications may be preempted or the Celera Genomics group may have to participate in interference proceedings before the U.S. Patent and Trademark Office. These proceedings determine the priority of invention and the right to a patent for the claimed invention in the U.S.

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

The Celera Genomics group also relies on trade secret protection for its confidential and proprietary information and procedures, including procedures related to sequencing genes and to searching and identifying important regions of genetic information. The Celera Genomics group protects its trade secrets through recognized practices, including access control, confidentiality and non-use agreements with employees, consultants, collaborators and customers, and other security measures. These confidentiality and non-use agreements may be breached, however, and the Celera Genomics group may not have adequate remedies for a breach. In addition, the Celera Genomics group's trade secrets may otherwise become known or be independently developed by competitors. Accordingly, it is uncertain whether the Celera Genomics group's reliance on trade secret protection will be adequate to safeguard its confidential and proprietary information and procedures.

Disputes may arise in the future with regard to the ownership of rights to any invention developed with collaborators. These and other possible disagreements with collaborators could lead to delays in the achievement of milestones or receipt of royalty payments or in research, development and commercialization of the Celera Genomics group's diagnostic or therapeutic products. In addition, these disputes could require or result in lawsuits or arbitration. Lawsuits and arbitration are time-consuming and expensive. Even if the Celera Genomics group wins, the cost of these proceedings could adversely affect its business, financial condition and operating results.

The Celera Genomics group may infringe the intellectual property rights of third parties, may become involved in expensive intellectual property legal proceedings, and may need to obtain licenses to intellectual property from others. There has been substantial litigation and other legal proceedings regarding patents and other intellectual property rights in the biotechnology, pharmaceutical, and diagnostics industries. The intellectual property rights of biotechnology companies, including the Celera Genomics group, are generally uncertain and involve complex factual, scientific, and legal questions. The Celera Genomics group's success in diagnostic and therapeutic discovery and development may depend, in part, on its ability to operate without infringing the intellectual property rights of others and to prevent others from infringing its intellectual property rights.

The Celera Genomics group may initiate proceedings at the U.S. Patent and Trademark Office to determine its patent rights with respect to third parties, referred to as interference proceedings. Also, the Celera Genomics group may initiate patent litigation to enforce its patent rights or invalidate patents held by third parties. These legal actions may similarly be initiated against the Celera Genomics group by third parties alleging that the Celera Genomics group is infringing their rights. The cost to the Celera Genomics group of any patent litigation or proceedings, even if the Celera Genomics group is successful, could be substantial, and these legal actions may absorb significant management time. If infringement claims against the Celera Genomics group are resolved unfavorably to the Celera Genomics group, the Celera Genomics group may be enjoined from manufacturing or selling its products or services without a license from a third party, and the Celera Genomics group may not be able to obtain a license on commercially acceptable terms, or at all. Also, the Celera Genomics group could become subject to significant liabilities to third parties if these claims are resolved unfavorably to the Celera Genomics group. Similarly, contractual disputes related to existing license rights under third party patents may affect the Celera Genomics group's ability to develop, manufacture, and sell its products.

Ethical, legal, and social issues related to the use of genetic information and genetic testing may cause less demand for the Celera Genomics group's diagnostic and therapeutic products. Genetic testing has raised issues regarding confidentiality and the appropriate uses of the resulting information. For example, concerns have been expressed regarding the use of genetic test results by insurance carriers or employers to discriminate on the basis of this information, resulting in barriers to the acceptance of genetic tests by consumers. This could lead to governmental authorities calling for limits on or regulation of the use of genetic testing or prohibiting testing for genetic predisposition to some diseases, particularly those that have no known cure. Any of these scenarios could reduce the potential markets for products of the Celera Genomics group.

The Celera Genomics group may pursue acquisitions, investments, or other strategic relationships or alliances, which may consume significant resources, may be unsuccessful, and could dilute the holders of Applera-Celera Genomics stock. Acquisitions, investments and other strategic relationships and alliances, if pursued, may involve significant cash expenditures, debt incurrence, additional operating losses, and expenses that could have a material effect on the Celera Genomics group's financial condition and operating results. Acquisitions involve numerous other risks, including:

Back to Index

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS continued

diversion of management from daily operations;
difficulties integrating acquired technologies and personnel into the business of the Celera Genomics group;
inability to obtain required financing on favorable terms;
entry into new markets in which the Celera Genomics group has little previous experience;
potential loss of key employees, key contractual relationships, or key customers of acquired companies or of the Celera Genomics group; and
assumption of the liabilities and exposure to unforeseen liabilities of acquired companies.

If these types of transactions are pursued, it may be difficult for the Celera Genomics group to complete these transactions quickly and to integrate these acquired operations efficiently into its current business operations. Any acquisitions, investments or other strategic relationships and alliances by the Celera Genomics group may ultimately have a negative impact on its business and financial condition. In addition, future acquisitions may not be as successful as originally anticipated and may result in impairment charges. We have incurred these charges in recent years in relation to acquisitions. For example, we incurred charges for impairment of goodwill, intangibles and other assets and other charges in the amounts of \$69.1 million during our 2001 fiscal year, \$25.9 million during our 2002 fiscal year, and \$4.5 million during our 2005 fiscal year in relation to the Celera Genomics group's acquisition of Paracel, Inc. Similarly, we incurred charges for the impairment of patents and acquired technology in the amount of \$14.9 million during our 2004 fiscal year in relation to the Applied Biosystems group's acquisition of Boston Probes, Inc. Additionally, during our current fiscal year we incurred charges, including for severance and benefit costs and asset impairments, relating to the Celera Genomics group's acquisition of Axys Pharmaceuticals, Inc. These charges were included within a charge of \$20.9 million related to the group's decision to partner or sell its small molecule drug discovery and development programs and integration of Celera Diagnostics into the Celera Genomics group.

In addition, acquisitions and other transactions may involve the issuance of a substantial amount of Applera-Celera Genomics stock without the approval of the holders of Applera-Celera Genomics stock. Any issuances of this nature could be dilutive to holders of Applera-Celera Genomics stock.

Earthquakes could disrupt operations in California. The Celera Genomics group has headquarters, research and development, and administrative facilities in Alameda and South San Francisco, California. Alameda and South San Francisco are located near major California earthquake faults. The ultimate impact of earthquakes on the Celera Genomics group, its significant suppliers, and the general infrastructure is unknown, but operating results could be materially affected in the event of a major earthquake.

Applera-Celera Genomics stock price may be volatile. The market price of Applera-Celera Genomics stock has in the past been and may in the future be volatile due to the risks and uncertainties described in this section of this report, as well as other factors that may have affected or may in the future affect the market price, such as:

conditions and publicity regarding the genomics, biotechnology, pharmaceutical, diagnostics, or life sciences industries generally;
price and volume fluctuations in the stock market at large which do not relate to the Celera Genomics group's operating performance;
and
comments by securities analysts or government officials, including with regard to the viability or profitability of the biotechnology sector generally or with regard to intellectual property rights of life science companies, or the Celera Genomics group's ability to meet market expectations.

The stock market has from time to time experienced extreme price and volume fluctuations that are unrelated to the operating performance of particular companies. In the past, companies that have experienced volatility have sometimes been the subjects of securities class action litigation. If litigation was instituted on this basis, it could result in substantial costs and a diversion of management's attention and resources.

Our company is subject to a class action lawsuit relating to its 2000 offering of shares of Applera-Celera Genomics stock that may be expensive and time consuming. Our company and some of our officers are defendants in a lawsuit brought on behalf of purchasers of Applera-Celera Genomics stock in our follow-on public offering of Applera-Celera Genomics stock completed on March 6, 2000. In the offering, we sold an aggregate of approximately 4.4 million shares of Applera-

[Back to Index](#)

APPLERA CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF

OPERATIONS *continued*

Celera Genomics stock at a public offering price of \$225 per share. The lawsuit was commenced with the filing of several complaints in 2000, which have been consolidated into a single case which has been certified by the court as a class action. The consolidated complaint generally alleges that the prospectus used in connection with the offering was inaccurate or misleading because it failed to adequately disclose the alleged opposition of the Human Genome Project and two of its supporters, the governments of the U.S. and the U.K., to providing patent protection to our genomic-based products. Although the Celera Genomics group has never sought, or intended to seek, a patent on the basic human genome sequence data, the complaint also alleges that we did not adequately disclose the risk that the Celera Genomics group would not be able to patent this data. The consolidated complaint seeks unspecified monetary damages, rescission, costs and expenses, and other relief as the court deems proper. Although we believe the asserted claims are without merit and intend to defend the case vigorously, the outcome of this or any other litigation is inherently uncertain. The defense of this case will require management attention and resources.

Back to Index

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We are exposed to potential loss from exposure to market risks represented principally by changes in foreign exchange rates, interest rates, and equity prices. Please refer to the market risks section of the management's discussion and analysis included on page 57 of this report. Additional information can also be found in the market risk section of the management's discussion and analysis included on page 44 of our 2005 Annual Report to Stockholders (which section is incorporated in this report by reference).

Item 4. Controls and Procedures.

We maintain disclosure controls and procedures designed to ensure that the information required to be disclosed in the reports that we file or submit under the Securities Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of these disclosure controls and procedures as of the end of the third quarter of our 2006 fiscal year, the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are effective to achieve their stated purpose. However, there is no assurance that our disclosure controls and procedures will operate effectively under all circumstances. No changes were made to our internal control over financial reporting during the third quarter of our 2006 fiscal year that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

[Back to Index](#)

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

We are involved in various lawsuits, arbitrations, investigations, and other legal actions from time to time with both private parties and governmental entities. These legal actions currently involve, for example, commercial, intellectual property, antitrust, environmental, securities, and employment matters. We disclosed information about some of our legal actions in Part I, Item 3, of our 2005 Annual Report on Form 10-K. We made additional disclosures regarding our legal actions in Item 1 of Part II of our previously filed Quarterly Reports on Form 10-Q for the first and second quarters of our current fiscal year, updating the information disclosed in our 2005 10-K. Set forth below is a further update to those disclosures, including specifically a description of previously disclosed cases in which there have been recent developments that may be material.

We believe that we have meritorious defenses against the claims currently asserted against us, including the ongoing claims described in our 2005 10-K as updated by the disclosures in our subsequent Quarterly Reports, including this report, and we intend to defend them vigorously. However, the outcome of legal actions is inherently uncertain, and we cannot be sure that we will prevail in our defense of claims currently asserted against us. An adverse determination in the cases we are currently defending, particularly the claims against us described in Item 3 of our 2005 10-K under the heading Commercial Litigation, as updated by the disclosures in our subsequent Quarterly Reports, including this report, could have a material adverse effect on us, the Applied Biosystems group, or the Celera Genomics group.

We were involved in several litigation matters with MJ Research, Inc. (acquired by Bio-Rad Laboratories, Inc. since the commencement of litigation), which commenced with our filing claims against MJ Research on June 24, 1998, in the U.S. District Court for the District of Connecticut based on its alleged infringement of some polymerase chain reaction, or PCR, patents. In response to our claims, MJ Research filed counterclaims including, among others, allegations that we licensed and enforced these patents through anticompetitive conduct in violation of federal and state antitrust laws, that some of our patents were unenforceable because of patent misuse, and that some of our patents were invalid and unenforceable because of inequitable conduct. MJ Research was seeking injunctive relief, monetary damages, costs and expenses, and other relief. These matters were adjudicated in part through a jury trial, which resulted in a verdict in our favor rendered in April 2004, and the remaining issues were resolved through a series of summary judgments granted by the District Court in several rulings issued in our favor between December 2004 and April 2005. As a result, MJ Research's counterclaims were rejected and MJ Research was held liable to us and Roche Molecular Systems, also a party to the litigation, for infringement of U.S. Patent Nos. 4,683,195, 4,683,202 and 4,965,188 (each relates to PCR process technology) and U.S. Patent Nos. 5,656,493, 5,333,675 and 5,475,610 (each relates to thermal cycler instrument technology). Further, the infringement of the 195, 202, 188 and 493 patents was held to be willful. As a result of these decisions in our favor, in April 2005, the District Court awarded us and Roche Molecular Systems damages of \$35.4 million plus reasonable attorneys' fees, an enhancement of the original damages award granted by the jury in the amount of \$19.8 million. The court also awarded, on August 26, 2005, prejudgment interest of approximately \$1 million. Additionally, on August 30, 2005, the court issued an order enjoining MJ Research from infringing U.S. Patent Nos. 5,333,675, 5,656,493 and 5,475,610. Both parties filed notices of appeals of some of the rulings in the case, including the damages award and the order enjoining MJ Research. However, all of these legal proceedings were terminated by the parties pursuant to a settlement agreement signed on February 9, 2006. As part of the settlement, the parties filed with the court, and the court signed into effect, a consent judgment and permanent injunction. In connection with the settlement, Bio-Rad's existing license to some of Applera's thermal cycler patents and Roche Molecular Systems' PCR patents has been amended to include the MJ Research thermal cyclers that were subject to this litigation. The settlement agreement, which we refer to in this Legal Proceedings section as the Bio-Rad Settlement Agreement, resolved other legal proceedings as further described below.

Subsequent to the filing of our claims against MJ Research which are described in the preceding paragraph, on September 21, 2000, MJ Research filed an action against us in the U.S. District Court for the District of Columbia. This complaint was based on the allegation that the patents underlying our DNA sequencing instruments were improperly obtained because one of the alleged inventors, whose work was funded in part by the U.S. government, was knowingly omitted from the patent applications. Our patents at issue were U.S. Patent Nos. 5,171,534, entitled Automated DNA Sequencing Technique, 5,821,058, entitled Automated DNA Sequencing Technique, 6,200,748, entitled Tagged Extendable Primers and Extension Products, and 4,811,218, entitled Real Time Scanning Electrophoresis Apparatus for DNA Sequencing. The complaint asserted violations of the federal False Claims Act and the federal Bayh Dole Act, invalidity and unenforceability of the patents at issue, patent infringement, and various other civil claims against us. MJ Research was seeking monetary damages, costs and

Back to Index

expenses, injunctive relief, transfer of ownership of the patents in dispute, and other relief as the court deemed proper. MJ Research claimed to be suing in the name of the U.S. government although the government declined to participate in the suit. On October 9, 2003, the case against us was dismissed but MJ Research filed an appeal. On November 21, 2005, the U.S. Court of Appeals for the Ninth Circuit affirmed the dismissal. Pursuant to the Bio-Rad Settlement Agreement described above, MJ Research agreed not to pursue an appeal of this decision and therefore these legal proceedings have terminated.

Bio-Rad Laboratories, Inc. filed a patent infringement, trademark infringement, and unfair competition action against us in the U.S. District Court for the Northern District of California on December 26, 2002. The complaint alleged that we were infringing Bio-Rad's U.S. Pat. No. 5,089,011, entitled "Electrophoretic Sieving in Gel-Free Media with Dissolved Polymers," and infringing Bio-Rad's Bio-Rad trademark. They filed a third amended complaint against us on May 30, 2003. The allegedly infringing products according to the third amended complaint were instruments using, and reagents used for, capillary electrophoresis, and products using the BioCAD® name. Bio-Rad was seeking monetary damages, costs, expenses, injunctive relief, and other relief as the court deems proper. However, these legal proceedings were terminated by the parties pursuant to the Bio-Rad Settlement Agreement described above. As part of the settlement, the parties filed with the court, and the court signed into effect, a consent judgment and permanent injunction. Also as part of the settlement, Applera has entered into a license agreement with Bio-Rad relating to capillary electrophoresis technology.

We filed a patent infringement action against Bio-Rad Laboratories, Inc., MJ Research, Inc., and Stratagene Corporation in the U.S. District Court for the District of Connecticut on November 9, 2004. The complaint alleges that the defendants infringe U.S. Patent No. 6,814,934. The complaint specifically alleges that the defendants' activities involving instruments for real-time PCR detection result in infringement. We are seeking monetary damages, costs, expenses, injunctive relief, and other relief as the court deems proper. Bio-Rad and MJ Research answered the complaint and counterclaimed for declaratory relief that the '934 patent was invalid and not infringed. Bio-Rad and MJ Research were seeking dismissal of our complaint, a judgment that the '934 patent is invalid and not infringed, costs and expenses, and other relief as the court deemed proper. Pursuant to the Bio-Rad Settlement Agreement described above, Bio-Rad, MJ Research, and Applera settled the claims and counter-claims against each other described in this paragraph, and they filed with the court, and the court signed into effect, a consent judgment and permanent injunction. In addition, Bio-Rad has entered into a license agreement with Applera relating to real-time thermal cyclers sold in the U.S. and Canada, and a limited license for real-time thermal cyclers sold in Europe and Japan. Stratagene also answered the complaint and counterclaimed for declaratory relief that the '934 patent is invalid and not infringed. Stratagene is seeking dismissal of our complaint, a judgment that the '934 patent is invalid and not infringed, costs and expenses, and other relief as the court deems proper.

Beckman Coulter, Inc. filed a patent infringement action against us in the U.S. District Court for the Central District of California on July 3, 2002. The complaint alleges that we are infringing Beckman Coulter's U.S. Patent Nos. RE 37,606 and 5,421,980, both entitled "Capillary Electrophoresis Using Replaceable Gels," and U.S. Patent No. 5,552,580, entitled "Heated Cover Device." The allegedly infringing products are the Applied Biosystems group's capillary electrophoresis sequencing and genetic analysis instruments, and PCR and real-time PCR systems. Since Beckman Coulter filed this claim, U.S. Patent No. 5,421,980 has been reissued as U.S. Patent No. RE 37,941, entitled "Capillary Electrophoresis Using Replaceable Gels." On January 13, 2003, the court permitted Beckman Coulter to make a corresponding amendment to its complaint. Beckman Coulter is seeking monetary damages, costs and expenses, injunctive relief, and other relief as the court deems proper. On February 10, 2003, we filed our answer to Beckman Coulter's allegations, and counterclaimed for declaratory relief that the Beckman Coulter patents underlying Beckman Coulter's claim are invalid, unenforceable, and not infringed. We are seeking dismissal of Beckman Coulter's complaint, costs and expenses, declaratory and injunctive relief, and other relief as the court deems proper. On April 26, 2006, we joined with Beckman Coulter in announcing the establishment of terms of a settlement to resolve all outstanding legal disputes between us, and the court has stayed its proceedings for 90 days pending completion of definitive agreements based on these terms.

[Back to Index](#)**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

This table provides information regarding our purchases of shares of Applera-Applied Biosystems stock during the third quarter of fiscal 2006.

Period	Total Number of Shares Purchased (1)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Number of Shares (or Approximate Dollar Value) that May Yet be Purchased Under the Plans or Programs (2)(3)
January 1-January 31, 2006	1,928	\$27.8200		5,000,000 shares
February 1-February 28, 2006	6,094	\$28.4990		5,000,000 shares
March 1- March 31, 2006		\$		5,000,000 shares
Total	8,022	\$28.3358		5,000,000 shares

(1) Consists of shares tendered by employees to cover the exercise price of employee stock options and taxes relating to the vesting of restricted stock.

(2) On January 25, 2006, we announced that our board of directors authorized the repurchase of up to 5,000,000 shares of Applera-Applied Biosystems stock, in addition to the authorization described in footnote (3) below. The new authorization has no time restrictions and delegates to Company management discretion to purchase shares at times and prices it deems appropriate through open market purchases, privately negotiated transactions, tender offers, exchange offers, or otherwise. It is anticipated that repurchases will be made from time to time depending on market conditions and will be funded using the Applied Biosystems group's U.S. surplus cash and cash generated from domestic operations, as well as funds to be borrowed under our revolving corporate credit facility or from other sources, if and when required. No shares were purchased under this authorization during the third quarter of fiscal 2006.

(3) We previously announced that our board of directors has authorized the repurchase of shares of Applera-Applied Biosystems stock from time to time to replenish shares issued under our various employee stock benefit plans. This authorization has no set dollar or time limits and delegates to Company management discretion to purchase shares at times and prices it deems appropriate through open market or negotiated purchases. Accordingly, the amounts in this column do not reflect this authorization. No shares were purchased under this authorization during the third quarter of fiscal 2006.

This table provides information regarding our purchases of shares of Applera-Celera Genomics stock during the third quarter of fiscal 2006.

Period	Total Number of Shares Purchased (1)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Number of Shares (or Approximate Dollar Value) that May Yet be Purchased Under the Plans or Programs (2)
January 1-January 31, 2006		\$		
February 1-February 28, 2006	968	\$11.73		

Edgar Filing: APPLERA CORP - Form 10-Q

March 1-March 31, 2006

\$

Total

968

\$11.73

- (1) Consists of shares tendered by employees to cover the exercise price of employee stock options.
- (2) We previously announced that our board of directors has authorized the repurchase of shares of Applera-Celera Genomics stock from time to time to replenish shares issued under our various employee stock benefit plans. This authorization has no set dollar or time limits and delegates to Company management discretion to purchase shares at times and prices it deems appropriate through open market or negotiated purchases. Accordingly, the amounts in this column do not reflect this authorization. No shares were purchased under this authorization during the third quarter of fiscal 2006.

Back to Index

Item 6. Exhibits.

- 10.1* Restated Strategic Alliance Agreement, effective as of January 9, 2006, among Applera Corporation, Celera Diagnostics, LLC, and Abbott Laboratories.
- 10.2 Celera Diagnostics Reorganization Agreement dated as of April 22, 2006, and effective as of January 1, 2006, among Applera Corporation, its Applied Biosystems group, its Celera Genomics group, Foster City Holdings, LLC, and Rockville Holdings, LLC.
- 13.1 Annual Report to Stockholders for the fiscal year ended June 30, 2005, to the extent incorporated herein by reference (incorporated by reference to Exhibit 13 to Annual Report on Form 10-K of the Company for the fiscal year ended June 30, 2005 (Commission file number 1-4389)).
- 13.2 Quarterly Report on Form 10-Q of Applera Corporation for the fiscal quarter ended September 30, 2005, to the extent incorporated herein by reference (Commission file number 1-4389).
- 31.1 Certification of Principal Executive Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Principal Financial Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

* Portions of this exhibit have been omitted and filed separately with the Securities and Exchange Commission pursuant to a confidential treatment request under Rule 24b-2 of the Securities Exchange Act of 1934, as amended.

[Back to Index](#)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

APPLERA CORPORATION

By: /s/ Dennis L. Winger

Dennis L. Winger
Senior Vice President and
Chief Financial Officer

By: /s/ Ugo D. DeBlasi

Ugo D. DeBlasi
Vice President and
Controller
(Chief Accounting Officer)

Dated: May 9, 2006

[Back to Index](#)

EXHIBIT INDEX

**Exhibit
Number**

- | | |
|-------|--|
| 10.1* | Restated Strategic Alliance Agreement, effective as of January 9, 2006, among Applera Corporation, Celera Diagnostics, LLC, and Abbott Laboratories. |
| 10.2 | Celera Diagnostics Reorganization Agreement dated as of April 22, 2006, and effective as of January 1, 2006, among Applera Corporation, its Applied Biosystems group, its Celera Genomics group, Foster City Holdings, LLC, and Rockville Holdings, LLC. |
| 31.1 | Certification of Principal Executive Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of Principal Financial Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2 | Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |

* Portions of this exhibit have been omitted and filed separately with the Securities and Exchange Commission pursuant to a confidential treatment request under Rule 24b-2 of the Securities Exchange Act of 1934, as amended.
