Quadrant 4 Systems Corp Form 10-Q July 20, 2012

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

- x QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2012
- o TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from to

Commission File Number 33-42498

QUADRANT 4 SYSTEMS CORPORATION (Exact name of registrant as specified in its charter)

Florida (State or other jurisdiction of incorporation or organization)

65-0254624 (IRS Employer Identification No.)

2850 Golf Road, Suite 405, Rolling Meadows, IL 60008 (Address of principal executive offices)

(732) 798-3000 (Registrant's telephone number, including area code)

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or

information statements incorporated by reference in Part III of this Form 10-Q or any amendment to this Form 10-Q. x

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer o

Non-accelerated filer o

Smaller reporting company x

(Do not check if a smaller reporting company)

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 126.2 of the Exchange Act). Yes o No x

The number of shares of common stock outstanding as of July 20, 2012 was 51,740,448.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

QUADRANT 4 SYSTEMS CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (unaudited)

31-Mar 2012

31-Dec

ASSETS

| | (Unaudited) | 2011 |
|--|--------------|--------------|
| Current assets | | |
| Cash | \$77,659 | \$1,079,248 |
| Accounts receivables (net of allowance for doubtful accounts of \$599,232 | | |
| and \$498,535 for March 31, 2012 and December 31, 2011, respectively) | 4,903,137 | 5,296,113 |
| Other current assets | 1,220,557 | 415,099 |
| | | . = 0.0 |
| Total current assets | 6,201,353 | 6,790,460 |
| Intangible assets | 15,583,698 | 16,595,261 |
| Property and equipment – net | 4,250 | 4,500 |
| Other assets | 929,791 | 1,039,632 |
| | | |
| TOTAL ASSETS | \$22,719,092 | \$24,429,853 |
| | | |
| | | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current liabilities | | |
| Accounts payable and accrued expenses | \$3,524,291 | \$3,499,512 |
| Note payable – revolving line of credit | 3,761,207 | 4,309,317 |
| Notes payable – other | - | 140,000 |
| | | |
| Total current liabilities | 7,285,498 | 7,948,829 |
| | | |
| Long-term debt | 8,191,162 | 8,474,494 |
| Derivative liability | 426,659 | 333,329 |
| Total liabilities | 15,903,319 | 16,756,652 |
| 1 om montion | 15,705,517 | 10,750,052 |
| Stockholders' equity | | |
| Preferred stock - \$0.001 par value; authorized: 10,000,000,000 shares: issued and outstanding: none | _ | _ |
| outstanding. None | 51,740 | 51,740 |
| | | |

| Common stock - \$0.001 par value; authorized: 5,000,000,000 shares: issued and | | |
|--|--------------|--------------|
| outstanding | | |
| 51,740,448 and 51,740,448 at March 31, 2012 and December 31, 2011, | | |
| respectively | | |
| Additional paid-in capital | 11,179,746 | 11,179,746 |
| Accumulated deficit | (4,415,713) | (3,558,285) |
| | | |
| Total stockholders' equity | 6,815,773 | 7,673,201 |
| | | |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$22,719,092 | \$24,429,853 |

See notes to the consolidated financial statements

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QUADRANT 4 SYSTEMS CORPORATION

AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

| | Three Months Ended March 31, | |
|-------------------------------------|------------------------------|--------------|
| | 2012 | 2011 |
| Revenue | \$6,727,639 | \$5,434,993 |
| Cost of revenue | 5,316,123 | 4,318,874 |
| Gross margin | 1,411,516 | 1,116,119 |
| General and administrative expenses | (731,916 |) (355,423) |
| Amortization expense | (1,011,562 |) (659,513) |
| Interest expense | (432,136 |) (268,790) |
| Derivative loss | (93,330 |) - |
| Net loss before income taxes | (857,428 |) (167,607) |
| Income taxes | - | - |