

FIRST WASHINGTON FINANCIAL CORP  
Form SC 13D  
June 25, 2004

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**SCHEDULE 13D**

**Under the Securities Exchange Act of 1934**

**First Washington Financial Corp.**

(Name of Issuer)

**Common Stock, no par value**

(Title of Class of Securities)

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(CUSIP Number)

**Rufus A. Fulton, Jr.**

**President and Chief Executive Officer**

**Fulton Financial Corporation**

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**One Penn Square**

**Lancaster, Pennsylvania 17604**

**(717) 291-2411**

**(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)**

**June 15, 2004**

**(Date of Event Which Requires Filing of this Statement)**

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(b)(3) or (4), check the following box " ".

The information required on the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 (the Exchange Act ) or otherwise subject to the liabilities of that section of the Exchange Act but shall be subject to all other provisions of the Exchange Act.

The total number of shares reported herein is 850,000 shares, which constitutes approximately 20.04% of the total number of shares of the issuer outstanding as of June 15, 2004 (4,239,886). Unless otherwise indicated, all ownership percentages set forth herein assume that as of June 15, 2004 there were 4,239,886 shares of the issuer outstanding.

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1. NAME OF REPORTING PERSON S.S. OR I.R.S. IDENTIFICATION NO. OF ABOVE PERSON

Fulton Financial Corporation IRS Employer Identification No. 23-2195389

2. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) ..

Not Applicable

(b) ..

3. SEC USE ONLY

4. SOURCE OF FUNDS

WC

5. CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(D) OR 2(E)

Not applicable

..

6. CITIZENSHIP OR PLACE OF ORGANIZATION

Pennsylvania

NUMBER OF 7. SOLE VOTING POWER

SHARES

BENEFICIALLY 850,000<sup>1</sup>

OWNED BY 8. SHARED VOTING POWER

EACH

REPORTING 0

PERSON 9. SOLE DISPOSITIVE POWER

WITH

850,000<sup>1</sup>

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10. SHARED DISPOSITIVE POWER

0

11. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

850,000<sup>2</sup>

12. CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

Not Applicable

..

13. PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

20.04%

14. TYPE OF REPORTING PERSON

CO, HC

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<sup>1</sup> The Reporting Person disclaims beneficial ownership of these shares pursuant to Rule 13d-4 under the Exchange Act.

<sup>2</sup> The Reporting Person disclaims beneficial ownership of these shares pursuant to Rule 13d-4 under the Exchange Act. See Item 5 of this Schedule 13D.

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**ITEM 1. SECURITY AND ISSUER.**

This Schedule 13D relates to the common stock, no par value (the First Washington Common Stock ), of First Washington Financial Corp. ( First Washington ), a corporation organized and existing under the laws of the State of New Jersey and registered as a financial holding company under the Bank Holding Company Act of 1956, as amended (the BHC Act ). The principal executive offices of First Washington are located at U.S. Route 130 and Main Street, Windsor, New Jersey.

**ITEM 2. IDENTITY AND BACKGROUND.**

(a)-(c) and (f) This Schedule 13D is filed by Fulton Financial Corporation ( Fulton ), a corporation organized and existing under the laws of the Commonwealth of Pennsylvania and registered as a financial holding company under the BHC Act. Through its subsidiaries, Fulton provides a wide range of financial services to individuals and businesses located in Pennsylvania, New Jersey, Maryland, Delaware and Virginia. Fulton 's principal offices are located at One Penn Square, Lancaster, Pennsylvania 17602.

Each executive officer and each director of Fulton is a citizen of the United States. The name, business address and present principal occupation of each director and executive officer of Fulton is set forth in Exhibit 1 to this Schedule 13D and is specifically incorporated herein by reference.

(d)-(e) During the last five years, neither Fulton nor, to the best of Fulton 's knowledge, any of its executive officers or directors has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors) or has been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which Fulton or such person was or is subject to a judgment, decree, or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws, or finding any violation with respect to such laws.

**ITEM 3. SOURCE AND AMOUNT OF FUNDS OR OTHER CONSIDERATION.**

Pursuant to a Warrant Agreement dated as of June 15, 2004, between First Washington, as issuer, and Fulton, as grantee (the Warrant Agreement ), First Washington has granted Fulton an option to purchase the shares of First Washington Common Stock covered by this Schedule 13D under certain circumstances (the Warrant ). Specifically, the Warrant grants Fulton the right to purchase up to 850,000 shares of First Washington Common

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Stock (the Warrant Shares ) (which represent 20.04% of the number of shares outstanding on June 15, 2004, giving effect to the issuance of the shares pursuant to an exercise of the Warrant), subject to certain adjustments, at a price, subject to certain adjustments, of \$21.00 per share. The Warrant was granted by First Washington in connection with an Agreement and Plan of Merger, dated as of June 14, 2004 between Fulton and First Washington (the Merger Agreement ).

The exercise of the Warrant for the full number of Warrant Shares currently covered thereby would require aggregate funds of approximately \$17.85 million. It is anticipated that, should the Warrant become exercisable and should Fulton elect to exercise the Warrant, Fulton would obtain the funds for purchase from working capital.

Copies of the Warrant Agreement and the Warrant are included as Exhibits 99.1 and 99.2 to the Current Report on Form 8-K filed by Fulton with the Securities and Exchange Commission (the SEC ) on June 15, 2004 and are incorporated herein by reference in their entirety.

#### **ITEM 4. PURPOSE OF TRANSACTION.**

In connection with the execution of the Merger Agreement, First Washington and Fulton executed the Warrant Agreement. The following description of the Warrant Agreement does not purport to be complete and is qualified in its entirety by reference to the Warrant Agreement, which is incorporated herein in its entirety.

Pursuant to the Warrant Agreement, First Washington issued to Fulton a warrant (the Warrant ) to purchase from First Washington up to 850,000 fully paid and non-assessable shares of First Washington Common Stock at a price per share equal to \$21.00, subject to adjustment as provided for in the Warrant Agreement (such exercise price, as so adjusted, is referred to herein as the Exercise Price ). The effect of the Warrant Agreement is to increase the likelihood that the Merger will occur by making it more difficult and expensive for another party to acquire First Washington and to provide Fulton with compensation in the event of a third party offer for First Washington.

The Warrant may be exercised in whole or in part at any time or from time to time on or after the occurrence of an Exercise Event (as defined below) until termination of the Warrant. So long as the Warrant is owned by Fulton, it may be exercised for no more than the number of shares of First Washington Common Stock equal to 850,000 (subject to adjustment as described below) less the number of shares of First Washington Common Stock at the time owned by Fulton.

Under the terms of the Warrant and the Warrant Agreement, Fulton may not sell, assign, transfer or exercise the Warrant, in whole or in part, without the prior written consent of First Washington except upon or after the occurrence of any of the following (an Exercise Event ): (i) a breach of any representation, warranty, or covenant set forth in the Merger Agreement by First Washington which would permit a termination of the Merger Agreement by Fulton pursuant to Section 8.1(e) thereof following: (A) the occurrence of an event described in subparagraphs (iii) or (iv) below or (B) an offer or filing described in subparagraph (v) below; (ii) the failure of First Washington's shareholders to approve the Merger Agreement at a meeting called for such

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purpose if at the time of such meeting there has been an announcement by any Person (other than Fulton) of an offer or proposal to acquire 25% or more of the Common Stock (before giving effect to any exercise of the Warrant), or to acquire, merge or consolidate with First Washington, or to purchase all or substantially all of First Washington's assets (including without limitation any shares of any subsidiary of First Washington or all or substantially all of any such subsidiary's assets) and, within ten business days after such announcement, the Board of Directors of First Washington either fails to recommend against acceptance of such offer by First Washington's shareholders or takes no position with respect thereto; (iii) the acquisition by any person of Beneficial Ownership (as defined in the Warrant Agreement) of 25% or more of the Common Stock (before giving effect to any exercise of the Warrant); (iv) any Person (other than Fulton) shall have commenced a tender or exchange offer, or shall have filed an application with an appropriate bank regulatory authority with respect to a publicly announced offer, to purchase or acquire securities of First Washington such that, upon consummation of such offer, such person would have Beneficial Ownership of 25% or more of the Common Stock (before giving effect to any exercise of the Warrant) and, within 12 months from such offer or filing, such person consummates an acquisition described in subparagraph (iii) above; (v) First Washington shall have entered into an agreement, letter of intent, or other understanding with any person (other than Fulton) providing for such person (A) to acquire, merge, consolidate or enter into a statutory share exchange with First Washington or to purchase all or substantially all of First Washington's assets (including without limitation any shares of any subsidiary of First Washington or all or substantially all of any such subsidiary's assets), or (B) to negotiate with First Washington with respect to any of the events or transactions mentioned in the preceding clause (A); or (vi) termination, or attempted termination, of the Merger Agreement by First Washington under Section 8.1(h) of the Merger Agreement.

The Warrant may be exercised by presentation and surrender thereof to First Washington at its principal office accompanied by (i) a written notice of exercise, (ii) payment of the Exercise Price for the number of shares of First Washington Common Stock specified in such notice, and (iii) a certificate of the holder of the Warrant (the "Holder") specifying the event or events which have occurred and which entitle the Holder to exercise the Warrant. Upon such presentation and surrender, First Washington shall issue promptly to the Holder the number of shares of First Washington Common Stock to which the Holder is entitled. If the Warrant is exercised in part, First Washington will, upon surrender of the Warrant for cancellation, execute and deliver a new Warrant entitling the Holder to purchase the balance of the shares of First Washington Common Stock issuable thereunder.

Generally, in the event of any change in the outstanding shares of First Washington Common Stock by reason of a stock dividend, stock split or stock reclassification, the number and kind of shares or securities subject to the Warrant and the Exercise Price shall be appropriately and equitably adjusted so that the Holder shall receive upon exercise of the Warrant the number and class of shares or other securities or property that the Holder would have received in respect of the shares of First Washington Common Stock that could have been purchased upon exercise of the Warrant if the Warrant could have been and had been exercised immediately prior to such event. If, at any time after the Warrant may be exercised or sold by Fulton, First Washington has received a written request from Fulton, First Washington shall

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prepare, file and keep effective and current any governmental approvals required in connection with the Warrant and/or the shares of First Washington Common Stock issued or issuable upon exercise of the Warrant. All expenses incurred by First Washington in complying with such governmental approvals will be paid by First Washington. Fulton will pay all expenses incurred by Fulton in connection with such governmental approvals, including fees and disbursements of its counsel and accountants, underwriting discounts and commissions, and transfer taxes payable by Fulton.

The Warrant and the rights conferred thereby will terminate (i) upon the Effective Time of the Merger provided for in the Merger Agreement, (ii) upon a valid termination of the Merger Agreement (except a termination pursuant to Section 8.1(e) by Fulton, Section 8.1(g) or Section 8.1(h) of the Merger Agreement) unless an event described in Paragraph 2 of the Warrant Agreement occurs prior to such termination in which case the Warrant will not terminate until 12 months after the occurrence of such event, or (iii) to the extent the Warrant has not previously been exercised, 12 months after the occurrence of an event described in Paragraph 2 of the Warrant Agreement (unless termination of the Merger Agreement in accordance with its terms (other than under Section 8.1(e) by Fulton, Section 8.1(g) or Section 8.1(h) thereof) occurs prior to the occurrence of such event, in which case (ii) above shall apply).

Under the Warrant Agreement, Fulton has the right to require First Washington to repurchase the Warrant or, in the event the Warrant has been exercised in whole or in part, redeem the shares obtained upon such exercise. In the case of a repurchase of shares obtained upon exercise of the Warrant, the redemption price per share (the "Redemption Price") is to be equal to the highest of: (i) 110% of the Exercise Price, (ii) the highest price paid or agreed to be paid for any share of Common Stock by an Acquiring Person (as defined below) during the one year period immediately preceding the date of redemption, and (iii) in the event of a sale of all or substantially all of First Washington's assets or all or substantially all of a subsidiary of First Washington's assets: (x) the sum of the price paid in such sale for such assets and the current market value of the remaining assets of First Washington as determined by a recognized investment banking firm selected by such Holder and reasonably acceptable to First Washington, divided by (y) the number of shares of Common Stock then outstanding. If the price paid consists in whole or in part of securities or assets other than cash, the value of such securities or assets shall be their then current market value as determined by a recognized investment banking firm selected by the Holder and reasonably acceptable to First Washington.

In the case of a repurchase of the Warrant, the redemption price is to be equal to the product obtained by multiplying: (i) the number of shares of First Washington Common Stock represented by the portion of the Warrant that Fulton is requiring First Washington to repurchase, times (ii) the excess of the Redemption Price over the Exercise Price.

#### **ITEM 5. INTEREST IN SECURITIES OF ISSUER.**

(a) - (b) By reason of its execution of the Warrant Agreement, pursuant to Rule 13d-3(d)(1)(i) promulgated under the Exchange Act, Fulton may be deemed to have sole voting and sole dispositive power with respect to the First Washington Common Stock subject to the Warrant and, accordingly,



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may be deemed to beneficially own 850,000 shares of First Washington Common Stock, or 19.9% of the First Washington Common Stock issued and outstanding as of June 15, 2004. However, because the Warrant is exercisable only in the circumstances set forth in Item 4 of this Schedule 13D, none of which has occurred as of the date hereof, and would require the approval of applicable bank regulatory authorities, Fulton expressly disclaims any beneficial ownership of the 850,000 shares of First Washington Common Stock which are obtainable by Fulton upon exercise of the Warrant.

Except as set forth above, as of the date hereof, neither Fulton nor, to the best of Fulton's knowledge, any of the individuals named in Schedule 1 hereto, is a beneficial owner of any First Washington Common Stock.

(c) Except as set forth above, as of the date hereof, no transactions in First Washington Common Stock were effected during the past 60 days by Fulton or, to the best of Fulton's knowledge, by any of the individuals named in Schedule 1 hereto.

(d) So long as Fulton has not purchased the Shares of First Washington Common Stock subject to the Warrant, Fulton does not have the right to receive or the power to direct the receipt of dividends from, or the proceeds from the sale of, any shares of First Washington Common Stock.

(e) Inapplicable.

**ITEM 6. CONTRACTS, ARRANGEMENTS, UNDERSTANDINGS OR RELATIONSHIPS WITH RESPECT TO SECURITIES OF THE ISSUER.**

As described above, the Merger Agreement contains certain customary restrictions on the conduct of the business of First Washington, including certain customary restrictions relating to the First Washington Common Stock. Except as provided in the Merger Agreement and the Warrant Agreement, neither Fulton nor, to the best of Fulton's knowledge, any of the individuals named in Schedule 1 hereto, has any contracts, arrangements, understandings, or relationships (legal or otherwise), with any person with respect to any securities of First Washington, including, but not limited to, transfer or voting of any securities, finder's fees, joint ventures, loan or Warrant arrangements, puts or calls, guarantees of profits, division of profits or losses or the giving or withholding of proxies.

**ITEM 7. MATERIAL TO BE FILED AS EXHIBITS.**

The following exhibits are filed as part of this Schedule 13D:

See Exhibit Index, following.

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**SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete, and correct.

FULTON FINANCIAL CORPORATION

By: /s/ CHARLES J. NUGENT  
**Charles J. Nugent**  
**Senior Executive Vice President and**  
**Chief Financial Officer**

June 25, 2004

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**EXHIBIT INDEX**

<b><u>Exhibit</u></b>	<b><u>Description</u></b>
Exhibit 1	Name, business address and present principal occupation of each director and executive officer of Fulton Financial Corporation.
Exhibit 2	Press Release dated June 14, 2004, relating to transactions between Fulton Financial Corporation and First Washington FinancialCorp. (incorporated by reference to Exhibit 99.3 of Fulton Financial Corporation's Current Report on Form 8-K filed on June 15, 2004).
Exhibit 3	Agreement and Plan of Merger, dated as of June 14, 2004, between Fulton Financial Corporation and First Washington FinancialCorp. (incorporated by reference to Exhibit 2.1 and Exhibit 99.1 of Fulton's Current Report on Form 8-K, filed on June 15, 2004).
Exhibit 4	Warrant Agreement dated as of June 15, 2004 between First Washington FinancialCorp., as issuer, and Fulton Financial Corporation, as grantee (incorporated by reference to Exhibit 99.1 to Fulton Financial Corporation's Current Report on Form 8-K filed on June 15, 2004).
Exhibit 5	Warrant dated as of June 15, 2004 (incorporated by reference to Exhibit 99.2 to Fulton Financial Corporation's Current Report on Form 8-K filed on June 15, 2004).