

Edgar Filing: RIO TINTO PLC - Form 425

RIO TINTO PLC
Form 425
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Subject Company: Rio Tinto plc

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The following are slides comprising a presentation that was given by Don Argus, Chairman, BHP Billiton on November 11, 2008.

Resourcing the Future
11 November 2008
Don Argus
Chairman
SHANGHAI

Slide 2

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Slide 3

Disclaimer

(continued)

No statement concerning expected cost savings, revenue benefits (and resulting incremental EBITDA) and EPS accretion in the earnings per share of the enlarged BHP Billiton group for current and future financial years will necessarily match or exceed the actual estimated cost savings and revenue benefits (and resulting EBITDA enhancement) may be materially greater or less. References in this presentation to \$ are to United States dollars unless otherwise specified.

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Information

Relating

to

the

US

Offer

for

Rio

Tinto

plc

Information

for

US

Holders

of

Rio

Tinto

Limited

Shares

Information

Relating

to

the

US

Offer

for

Rio

Tinto

plc

and

the
Rio
Tinto
Limited
Offer
for
Rio
Tinto
shareholders
located
in
the
US

Slide 4

-2

0

2

4

6

8

10

12

14

Short-term global economic turmoil

Source: IMF World Economic Indicators, October / November 2008

Gross domestic production

(% growth, constant 2006 US\$)

Asian Banking

Crisis

Technology

Correction

Current Financial

Crisis

China

Emerging and

developing economies

Advanced economies

Slide 5
Housing
Structural
Reform
High Value
Manufacturing
Urbanisation

In the long-term China remains on the steep part of the
development curve supported by six growth drivers

Rising

Incomes

Rural Development

Slide 6
The significance of the resources sector to Australia
GDP
(Percent of GDP)
Exports
Percent (based on FOB value)
17%

83%
0%
20%
40%
60%
80%
100%
2006-07
46%
54%
0%
20%
40%
60%
80%
100%
2007
Total = A\$168bn
Total = A\$998bn
Other exports
Mineral
commodities**
All other
sectors
Mining
sector*

* Direct and indirect contribution to GDP, contribution grew by 7.3% (absolute value) over this period, compared with 2.3% for

** Defined as mineral fuels/lubricants (coal, petroleum products and gas) and metalliferous ores (iron ore, copper, nickel, bauxite, other base and precious metals)

Source: Australian Bureau of Statistics 5204.0 Australian System of National Accounts, 2006-07, Table 9 Industry Gross Value Added (in current prices); Australian Bureau of Statistics 5209.0 Australian National Accounts Input-Output Tables 1998-99; Australian Bureau of Statistics 5368.0 International Trade in Goods and Services, Table 12a,b

Slide 7
Outstanding performance
Neptune
Gulf of Mexico

Slide 8

Our core strategy sets us apart in our industry

Focus on world-class assets that are large, low-cost and expandable

Focus on the extraction of upstream natural resources

Portfolio diversified by commodity, customer and geography
reducing the volatility of cash flows

Maintenance of a deep diversified inventory of growth options

Focus on export orientated products

Overriding commitment to ethics, safety, environmental
practice and community engagement

Employer of choice, and a preferred partner for countries and
customers

Simplicity

Accountability

Effectiveness

Slide 9

0
100
200
300
400
500

600

700

BHP Billiton

Rio Tinto(a)

Vale

Xstrata

Anglo American

Note: EBIT and Employees as per last published Annual Report, data does not include contractors. BHP Billiton as at 30-Jun-2007, as at 31-Dec-2007.

(a)

Rio Tinto Post Alcan EBIT based on CY2007 full year proforma results.

EBIT per employee

(US\$ 000)

Pre-Alcan

Post-Alcan

Despite our size, simplicity is a core element of this strategy

Slide 10
Outstanding results
delivering superior returns to shareholders
Ordinary dividends per share
(US cents per share)
13
15
26

28

36

47

70

0

10

20

30

40

50

60

70

FY2002

FY2003

FY2004

FY2005

FY2006

FY2007

FY2008

Note:

Two interim dividends were paid in FY2004.

H1

H2

Slide 11
Outstanding results
driven by strategy and execution

Achieved record profit for the 7
th
consecutive year

Attributable profit up 12%, EPS up 18%

Dividend rebased upwards a signal of our outlook confidence

Full year dividend of 70 US cents per share, 49% increase

Production increases in 13 commodities, records in 7

10 major growth projects completed

A further 7 major projects sanctioned by the Board

Strong performance demonstrates the power of our diversified and high margin portfolio

Underlying

EBIT margin

(a)
(FY2008)

48%

67%

30%

31%

62%

51%

58%

24%

25%

20%

Iron Ore

Manganese

Energy Coal

Metallurgical Coal

Diamonds and

Specialty Products

Base Metals

Petroleum

Stainless Steel

Materials

Aluminium

Group

Notes:

(a)

EBIT Margin excludes third party trading activities.

Slide 12
Underlying
EBIT
margin

(a)

(%)

The benefits of diversification across a high margin portfolio

0
10
20
30
40
50
60
70
80
H1
H2
H1
H2
H1
H2
H1
H2
H1
H2
H1
H2
H1
H2
Petroleum
Aluminium
Base Metals
D&SP
SSM
Iron Ore
Manganese
Met Coal
Energy Coal
BHP Billiton
FY2002
FY2003
FY2004
FY2005
FY2006
FY2007
FY2008
Notes:

(a)

FY2002 to FY2005 are calculated under UKGAAP. Subsequent periods are calculated under IFRS. All periods exclude third p

Slide 13
As at 14 August 2008
Proposed capital expenditure
SSM
Energy Coal
D&SP
Iron Ore
Base Metals
Petroleum
Met Coal
CSG
Manganese
Aluminium
2009
Execution
2013
Feasibility
Future Options
Maintenance of a deep diversified inventory of growth options
Boffa/Santou
Refinery
Pyrenees
Alumar
Atlantis
North
Bakhuis
Worsley
E&G
Douglas-

Middelburg
Newcastle
Third Port
WA Iron Ore
Quantum 2
Potash -
Jansen
WA Iron Ore
Quantum 1
Nimba
Angola
& DRC
WA Iron Ore
RGP 5
CW Africa
Exploration
Turrum
NWS
CWLH
DRC
Smelter
NWS
T5
NWS Nth
Rankin B
WA Iron Ore
RGP 4
Kipper
Olympic Dam
Expansion 2
Browse
LNG
Olympic Dam
Expansion 1
CMSA Heap
Leach 2
Shenzi
Nth
Klipspruit
NWS
Angel
Shenzi
GEMCO
Potash
Olympic Dam
Expansion 3
Thebe
CMSA
Pyro Expansion
Wards

Well
Scarborough
Caroona
WA Iron Ore
RGP 6
Eastern
Indonesian
Facility
Escondida
3rd Conc
RBM
Puma
Blackwater
UG
NWS
WFGH
MKO
Talc
Cannington
Life Ext
Corridor
Sands
Kennedy
Gabon
Saraji
Exp
Red Hill
UG
Resolution
Neptune
Nth
GEMCO
Exp
Ekati
Guinea
Alumina
Angostura
Gas
HPX3
Maruwai
Stage 1
Knotty
Head
Samarco 4
Peak Downs
Exp (Caval
Ridge)
Macedon
CMSA Heap
Leach 1

Antamina
Exp
Newcastle
Third Port Exp
Mad Dog
West
Mt Arthur
Coal UG
Cerrejon
Opt Exp
Daunia
Maruwai
Stage 2
Navajo Sth
Perseverance
Deeps
Mt Arthur Coal
OC (MAC20)
Mt Arthur Coal
(MACX)
New Saraji
Goonyella
Expansions
Escondida
Moly
\$501m-\$2bn
\$2bn+
\$500m

Slide 14
Focused on low risk volume growth from existing assets and in
our own backyard
By
project
type
(b)

87%

13%

Brownfield

Greenfield

By

region

(c)

Existing

New

3%

97%

63%

Notes:

a)

Growth in production volumes on a copper equivalent units basis between CY2007 and CY2012 calculated using BHP Billiton

Production

volumes

exclude

BHP

Billiton s

Specialty

Products

operation

and

all

bauxite

production.

All

energy

coal

businesses

are

included.

Alumina

volumes

reflect

only

tonnes

available

for

external

sale.

Conversion

of

production

forecasts

to

copper

equivalent

units

completed
using
long
term
consensus
price
forecasts,
plus
BHP
Billiton
assumptions
for
diamonds,
domestic
coal
and
manganese.
Prices
as
at
July
2008.

b)

Brownfield includes growth from existing operations as at 31-Dec-2007, as well as expansions and additional developments of

c)

Existing regions represents those countries in which BHP Billiton already has asset operating as at 31-Dec-2007.

Expected
production
growth

(a)

(Copper equivalent tonnes, CY2007-CY2012)

Slide 15
The Rio Tinto Offer

Slide 16

Notes:

a)

Australian CGT rollover relief will be available for Australian resident shareholders accepting the Rio Tinto Ltd Offer if company rollover provisions will apply to accepting Rio Tinto plc shareholders if there are at least 70 per cent acceptances under the

b)

Estimated total incremental EBITDA (nominal) based on publicly available information. To be read in conjunction with the notes

6-Feb-2008. Full run rate synergies expected in the seventh full year following completion.

c)

Premium based on the combined volume-weighted market capitalisation of Rio Tinto based on the volume-weighted average closing share prices of £43.09 and A\$109.20 for Rio Tinto plc and Rio Tinto Ltd respectively and volume-weighted average closing share prices of BHP Billiton Ltd of £17.99 and A\$45.77 respectively. Based on BHP Billiton and Rio Tinto issued ordinary shares outstanding (excluding BHP Billiton's shareholding in Rio Tinto Ltd) as at 9-Nov-2007 and exchange rates of 2.077 US\$/£ and 0.909 US\$/A\$ as at 9-Nov-2007. NOTE: Consistent with the UK City Code on Takeovers and Mergers, the offer represents a 29% discount based on the combined volume-weighted average closing share prices of Rio Tinto plc of £43.50 on 7-Nov-2007 and Rio Tinto Ltd of A\$113.40 on 8-Nov-2007 and closing share prices of BHP Billiton Ltd of £11.40 and A\$31.60 respectively on 5-Nov-2008. Based on BHP Billiton and Rio Tinto issued ordinary shares outstanding (excluding BHP Billiton's shareholding in Rio Tinto Ltd) as at 5-Nov-2008 and exchange rates of 1.615 US\$/£ and 0.701 US\$/A\$ as at 5-Nov-2008.

d)

The offer is conditional on more than 50% acceptances of the publicly held shares in each of Rio Tinto plc and Rio Tinto Ltd.

e)

i.e. if BHP Billiton acquires 100% of the shares in Rio Tinto Limited and Rio Tinto plc on the 3.4:1 announced offer terms.

f)

Pre-conditional offer, capable of acceptance by shareholders following completion of regulatory processes and posting of offer documents

Regulatory processes anticipated to be completed by early 2009

Regulatory processes anticipated to be completed by early 2009

Rio Tinto
shareholders

are
being
offered

3.4
BHP
Billiton
shares

for
every
Rio
Tinto
share
held

All share offer

No
shareholder
forced
to
exit

exchange
shares
into
a
stronger
combined

company

Ability to participate in the synergies as well as the premium

CGT
rollover
relief
for
eligible
shareholders
(a)

Unlocks
US\$3.7bn
per
annum
of
quantifiable
synergies
(b)

The
offer
represents
a
45%
premium
to
the
undisturbed
price
(c)

50%
minimum
acceptance
condition
(d)

Proposed
share
buyback
of
up
to
US\$30bn
following
completion
if
the

offer
is
successful
(e)

BHP Billiton believes this offer is compelling for Rio Tinto shareholders, and value enhancing for BHP Billiton shareholders

Overview of the offer for Rio Tinto

Slide 17
3.4 continues to be compelling value
45%
premium
(a)
Ongoing
regulatory
clearance

process

Prior to

BHP Billiton's

approach

1.

2.

Initial period following

announcement of proposal/offer

3.

Historical

share

exchange

ratio

(b)

2.2 : 1

2.4 : 1

2.6 : 1

2.8 : 1

3.0 : 1

3.2 : 1

3.4 : 1

3.6 : 1

Jul-2007

Sep-2007

Nov-2007

Jan-2008

Mar-2008

May-2008

Jul-2008

Sep-2008

BHP Billiton's offer for Rio Tinto

Source: Datastream (as at 5-Nov-2008).

a)

Premium based on the combined volume-weighted market capitalisation of Rio Tinto based on the volume-weighted average closing share prices of £43.09 and A\$109.20 for Rio Tinto plc and Rio Tinto Ltd respectively and volume-weighted average closing share prices of BHP Billiton Ltd of £17.99 and A\$45.77 respectively. Based on BHP Billiton and Rio Tinto issued ordinary shares outstanding (excluding Rio Tinto plc's shareholding in Rio Tinto Ltd) as at 9-Nov-2007 and exchange rates of 2.077 US\$/£ and 0.927 US\$/A\$ as at 9-Nov-2007.

NOTE: Consistent with the UK City Code on Takeovers and Mergers, the offer represents a 29% discount based on the combined volume-weighted average closing share prices of Rio Tinto plc of £43.50 on 7-Nov-2007 and Rio Tinto Ltd of A\$113.40 on 8-Nov-2007 and closing share prices of BHP Billiton Ltd of £11.40 and A\$31.60 respectively on 5-Nov-2008. Based on BHP Billiton and Rio Tinto issued ordinary shares outstanding (excluding Rio Tinto plc's shareholding in Rio Tinto Ltd) as at 5-Nov-2008 and exchange rates of 1.615 US\$/£ and 0.701 US\$/A\$ as at 5-Nov-2008.

b)

Exchange ratio assumes 100% BHP Billiton Ltd shares for each Rio Tinto Ltd share and BHP Billiton shares for each Rio Tinto plc share and 20% BHP Billiton Ltd shares.

Slide 18
Shareholder questions
and a few answers

If satisfactory regulatory clearance is not achieved and/or the offer fails, what will happen to Rio Tinto's relative share price?

What happens if regulatory clearance is achieved and Rio Tinto shareholders accept the offer?

Capture the 45% premium

(a)

Exchange your Rio Tinto shares for a share in a stronger combined company:

With an unrivalled portfolio of long life, low cost assets

That unlocks substantial synergies not available to Rio Tinto any other way

That is more diversified, lower risk, has greater financial strength and is positioned to deliver superior returns, including higher dividends, through the cycle

That is better positioned to capture renewed growth in demand

And what is in it for BHP Billiton shareholders?

Earnings per share and cashflow per share accretive in the first full fiscal year following completion

(b)

Become shareholders in the same stronger combined company which will unlock the substantial synergies that are also not available to BHP Billiton on its own

Notes:

a)

Premium based on the combined volume-weighted market capitalisation of Rio Tinto based on the volume-weighted average closing share price on 31-Oct-2007 of £43.09 and A\$109.20 for Rio Tinto plc and Rio Tinto Ltd respectively and volume-weighted average closing share price of BHP Billiton Plc and BHP Billiton Ltd of £17.99 and A\$45.77 respectively. Based on BHP Billiton and Rio Tinto issued ordinary shares

and

cross

shareholdings

eg.

Rio

Tinto

plc s

shareholding

in

Rio

Tinto

Ltd)

as

at

9-Nov-2007

and

exchange

rates

of

2.077

US\$/£
and
0.927
US\$/A\$
as
at
31-Oct-2007.

NOTE:

Consistent with the UK City Code on Takeovers and Mergers, the offer represents a 29% discount based on the combined market share prices of Rio Tinto plc of £43.50 on 7-Nov-2007 and Rio Tinto Ltd of A\$113.40 on 8-Nov-2007 and closing share prices of

A\$31.60
respectively
on
5-Nov-2008.

Based
on
BHP
Billiton
and
Rio
Tinto
issued
ordinary
shares
outstanding
(excluding
Treasury
shares
and
cross
shareholdings

eg.
Rio
Tinto
plc s
shareholding
in
Rio
Tinto
Ltd)

as
at
5-Nov-2008
and
exchange
rates

of
1.615
US\$/£

and
0.701
US\$/A\$
as
at
5-Nov-2008.

b)
Earnings per share accretive after adjusting for the proposed share buyback and excluding depreciation on the write-up of Rio Tinto
accretive after adjusting for the proposed share buyback.

Slide 19
Comparative dividend per share
FY2008
dividends
per
A\$1,000
of

shares

(a)

Net

debt

(c)

Notes:

a)

Calculated based on Rio Tinto Ltd and BHP Billiton Ltd share prices as at 5-Nov-2008 and using the dividend for the respective BHP Billiton and Rio Tinto.

b)

Dividends per share on a US\$ basis. Rio Tinto's ordinary dividends per share restated to June year end.

c)

As at 30-Jun-2008.

FY2007

to

FY2008

DPS

growth

(b)

FY2008 vs

FY2002 DPS

(b)

31%

49%

Rio Tinto

BHP Billiton

Rio Tinto

BHP Billiton

A\$24.95

(2.50% yield)

A\$19.67

(1.97% yield)

2.2

x

5.4

x

Rio Tinto

BHP Billiton

Rio Tinto

BHP Billiton

US\$8.5bn

US\$42.1bn

Slide 20

Combination is about reducing risk, not increasing it

Increased
size
does
not

mean
increased
complexity

simplicity
of
the
business
model
remains
key

We believe operating as one company results in:

More diversified and higher quality asset portfolio, lower risk

An enhanced portfolio of growth opportunities

Greater ability to develop the next generation of large scale projects in new geographies

Operating and capital cost efficiencies

Quantifiable
synergies
of
US\$3.7bn
per
annum
(a)

Other combination benefits

Key management positions will be filled by drawing on the best of both management teams

High share price correlation means similar portfolio concentration, whether the companies are combined or separate

Notes:

(a)

Estimated incremental EBITDA (nominal) based on publicly available information. To be read in conjunction with the notes in BHP Billiton's announcement dated 6-Feb-2008. Full run rate synergies expected in the seventh full year following completion

Slide 21
Indicative timetable for the offer
Jan
2009
2008
Offer Period
Event

Jul
Aug
Sep
Oct
Nov
Dec
Day
0
(a)
Day 60
Post Day 60
Regulatory Approvals
Satisfaction of regulatory approval
pre-conditions
Offer Documentation
Posting of offer documents for Rio Tinto plc offer
and Rio Tinto Ltd offer to shareholders
Offer Fulfilment
Last date for fulfilment of greater than 50%
minimum acceptance condition in both the Rio
Tinto plc and Rio Tinto Ltd offers
Post Day 60
Notes:
a)
Date
for
Day
0
may
fall
in
2008
or
2009.
Timetable
is
indicative
only.
(within 28 days of the
pre conditions being
satisfied)
If
minimum
acceptance
conditions
are
met

offer
continues.

(i.e.
in
order
to
receive
sufficient
acceptances to enable compulsory acquisition)

Slide 22
Summary

We expect financial market volatility and economic uncertainty to continue in the short-term

However, China, India and other developing economies

are expected to continue to drive demand for commodities in the long-term

Our uniquely diversified portfolio of low cost and high quality assets places us at a competitive advantage in the current uncertain environment

Our strong cash flow and balance sheet allows us to re-invest throughout the cycle

Strong future production growth expected to be delivered from lower risk projects and high margin products

BHP Billiton is working towards completing the regulatory review process for the Rio Tinto offer by early 2009

BHP Billiton believes this offer is compelling for Rio Tinto shareholders, and value enhancing for BHP Billiton shareholders
Cannington

Slide 23
Questions and Answers

Slide 24
BHP Billitons
senior management team
Chairman and Chief Executive Officer
Group Management Committee
Don Argus
Chairman

Chairman of BHP Billiton
Group since June 2001

Chairman of BHP Limited
since April 1999
Marius Kloppers
Chief Executive Officer

15 years resources
experience

15 years at BHP Billiton
Marcus Randolph
Chief Executive Ferrous and Coal

31 years resources experience

9 years at BHP Billiton

Previously worked at Rio Tinto
Alex Vanselow
Chief Financial Officer

19 years resources experience

19 years at BHP Billiton
Karen Wood
Chief People Officer

7 years resources experience

7 years at BHP Billiton
Michael Yeager
Chief Executive Petroleum

27 years resources experience

2 years at BHP Billiton
Alberto Calderon
Chief Commercial Officer

9 years resources experience

2 years at BHP Billiton

Slide 25

More information for shareholders

Internet

More information on BHP Billiton or BHP Billiton's offer for Rio Tinto can be found at either of the following web pages:

BHP Billiton:

www.bhpbilliton.com

BHP Billiton's offer for Rio Tinto:

www.bhpbilliton.com\RioTintoOffer

Or Email:

investor.relations@bhpbilliton.com

BHP Billiton Shareholder Information Helpline

If you have any additional questions you can contact the Shareholder Information Helpline on the following numbers:

Australia toll free:

1300 766 363

New Zealand toll free:

0800 668 228

For other callers:

+61 3 9415 4365

BHP

Billiton

Shareholder

Services

-

Computershare

For information about your shareholding contact:

Within Australia:

1300 656 780

Outside Australia:

+61 3 9415 4020

Fax:

+61 3 9473 2460

