

UMB FINANCIAL CORP
Form 10-Q
November 03, 2011
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 0-4887

UMB FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

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Missouri (State or other jurisdiction of incorporation or organization)	43-0903811 (I.R.S. Employer Identification Number)
1010 Grand Boulevard, Kansas City, Missouri (Address of principal executive offices)	64106 (ZIP Code)
(Registrant's telephone number, including area code): (816) 860-7000	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer <input checked="" type="checkbox"/>	Accelerated filer <input type="checkbox"/>
Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company <input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

As of October 31, 2011, UMB Financial Corporation had 40,391,225 shares of common stock outstanding.

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Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****UMB FINANCIAL CORPORATION****CONDENSED CONSOLIDATED BALANCE SHEETS***(unaudited, dollars in thousands, except share and per share data)*

	September 30, 2011	December 31, 2010
<u>ASSETS</u>		
Loans:	\$ 4,776,071	\$ 4,583,683
Allowance for loan losses	(72,876)	(73,952)
Net loans	4,703,195	4,509,731
Loans held for sale	11,562	14,414
Investment Securities:		
Available for sale	5,757,923	5,613,047
Held to maturity (market value of \$99,625 and \$68,752, respectively)	88,376	63,566
Trading	71,077	42,480
Federal Reserve Bank stock and other	22,789	23,011
Total investment securities	5,940,165	5,742,104
Federal funds sold and securities purchased under agreements to resell	86,695	235,176
Interest-bearing due from banks	322,993	848,598
Cash and due from banks	383,757	356,092
Bank premises and equipment, net	225,593	219,727
Accrued income	75,189	76,653
Goodwill	211,114	211,114
Other intangibles	88,243	92,297
Other assets	90,578	99,026
Total assets	\$ 12,139,084	\$ 12,404,932
<u>LIABILITIES</u>		
Deposits:		
Noninterest-bearing demand	\$ 3,617,202	\$ 2,888,881
Interest-bearing demand and savings	4,434,430	4,445,798
Time deposits under \$100,000	635,055	693,600
Time deposits of \$100,000 or more	708,336	1,000,462
Total deposits	9,395,023	9,028,741
Federal funds purchased and repurchase agreements	1,340,693	2,084,342
Short-term debt	30,689	35,220
Long-term debt	7,841	8,884
Accrued expenses and taxes	181,210	145,458
Other liabilities	13,329	41,427
Total liabilities	10,968,785	11,344,072
<u>SHAREHOLDERS EQUITY</u>		

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Common stock, \$1.00 par value; 80,000,000 shares authorized; 55,056,730 shares issued; and 40,395,963 and 40,430,081 shares outstanding, respectively	55,057	55,057
Capital surplus	721,511	718,306
Retained earnings	682,942	623,415
Accumulated other comprehensive income	77,286	25,465
Treasury stock, 14,660,767 and 14,626,649 shares, at cost, respectively	(366,497)	(361,383)
Total shareholders' equity	1,170,299	1,060,860
Total liabilities and shareholders' equity	\$ 12,139,084	\$ 12,404,932

See Notes to Condensed Consolidated Financial Statements.

Table of Contents**UMB FINANCIAL CORPORATION****CONDENSED CONSOLIDATED STATEMENTS OF INCOME***(unaudited, dollars in thousands, except share and per share data)*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
<u>INTEREST INCOME</u>				
Loans	\$ 55,424	\$ 56,581	\$ 164,519	\$ 166,013
Securities:				
Taxable interest	20,511	22,026	64,896	68,301
Tax-exempt interest	8,825	7,330	25,345	21,675
Total securities income	29,336	29,356	90,241	89,976
Federal funds and resell agreements	45	29	73	137
Interest-bearing due from banks	628	749	2,633	3,099
Trading securities	191	176	682	500
Total interest income	85,624	86,891	258,148	259,725
<u>INTEREST EXPENSE</u>				
Deposits	6,139	7,900	18,968	25,985
Federal funds and repurchase agreements	339	525	1,405	1,473
Other	72	83	335	441
Total interest expense	6,550	8,508	20,708	27,899
Net interest income	79,074	78,383	237,440	231,826
Provision for loan losses	4,500	7,700	17,200	24,110
Net interest income after provision for loan losses	74,574	70,683	220,240	207,716
<u>NONINTEREST INCOME</u>				
Trust and securities processing	51,928	39,843	157,291	114,029
Trading and investment banking	4,952	7,897	20,449	20,454
Service charges on deposits	18,880	19,431	55,669	60,114
Insurance fees and commissions	1,038	1,554	3,407	4,540
Brokerage fees	2,627	1,746	7,540	4,679
Bankcard fees	15,882	14,555	46,869	40,554
Gain on sales of available for sale securities, net	2,411	752	15,891	7,270
Other	3,239	4,306	9,447	13,950
Total noninterest income	100,957	90,084	316,563	265,590
<u>NONINTEREST EXPENSE</u>				
Salaries and employee benefits	74,905	69,044	220,726	194,849
Occupancy, net	9,398	9,162	28,582	27,007
Equipment	10,424	11,122	32,135	33,205
Supplies and services	5,513	4,822	16,670	14,209
Marketing and business development	4,912	4,426	14,192	12,561
Processing fees	12,704	11,570	38,197	33,812
Legal and consulting	3,272	4,108	9,965	8,500

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Bankcard	4,001	4,292	12,072	11,842
Amortization of intangible assets	4,022	3,150	12,187	7,684
Regulatory fees	2,130	3,219	8,241	9,974
Class action litigation settlement			7,800	
Other	8,147	5,720	19,758	20,470
Total noninterest expense	139,428	130,635	420,525	374,113
Income before income taxes	36,103	30,132	116,278	99,193
Income tax provision	10,088	7,359	33,072	27,223
NET INCOME	\$ 26,015	\$ 22,773	\$ 83,206	\$ 71,970
<u>PER SHARE DATA</u>				
Net income basic	\$ 0.65	\$ 0.57	\$ 2.08	\$ 1.80
Net income diluted	0.64	0.57	2.06	1.78
Dividends	0.195	0.185	0.585	0.555
Weighted average shares outstanding	40,020,772	40,081,108	40,057,009	40,083,419
See Notes to Condensed Consolidated Financial Statements.				

Table of Contents**UMB FINANCIAL CORPORATION****CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY***(unaudited, dollars in thousands, except per share data)*

	Common Stock	Capital Surplus	Retained Earnings	Accumulated Other Comprehensive Income	Treasury Stock	Total
Balance January 1, 2010	\$ 55,057	\$ 712,774	\$ 562,748	\$ 40,454	\$ (355,482)	\$ 1,015,551
Comprehensive income						
Net income			71,970			71,970
Change in unrealized gains on securities				26,945		26,945
Total comprehensive income						98,915
Cash dividends (\$0.555 per share)			(22,453)			(22,453)
Purchase of treasury stock					(7,554)	(7,554)
Issuance of equity awards		(1,617)			1,742	125
Recognition of equity based compensation		4,398				4,398
Net tax benefit related to equity compensation plans		155				155
Sale of treasury stock		333			188	521
Exercise of stock options		235			287	522
Balance September 30, 2010	\$ 55,057	\$ 716,278	\$ 612,265	\$ 67,399	\$ (360,819)	1,090,180
Balance January 1, 2011	\$ 55,057	\$ 718,306	\$ 623,415	\$ 25,465	\$ (361,383)	\$ 1,060,860
Comprehensive income						
Net income			83,206			83,206
Change in unrealized gains on securities				51,821		51,821
Total comprehensive income						135,027
Cash dividends (\$0.585 per share)			(23,679)			(23,679)
Purchase of treasury stock					(8,435)	(8,435)
Issuance of equity awards		(2,244)			2,484	240
Recognition of equity based compensation		4,964				4,964
Net tax benefit related to equity compensation plans		96				96
Sale of treasury stock		213			205	418
Exercise of stock options		176			632	808
Balance September 30, 2011	\$ 55,057	\$ 721,511	\$ 682,942	\$ 77,286	\$ (366,497)	\$ 1,170,299

See Notes to Condensed Consolidated Financial Statements.

Table of Contents**UMB FINANCIAL CORPORATION****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS***(unaudited, dollars in thousands)*

	Nine Months Ended September 30,	
	2011	2010
Operating Activities		
Net Income	\$ 83,206	\$ 71,970
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	17,200	24,110
Depreciation and amortization	32,720	28,846
Deferred income tax benefit	(3,740)	(9,349)
Net increase in trading securities	(28,597)	(2,306)
Gains on sales of securities available for sale, net	(15,891)	(7,270)
Gains on sales of assets	61	(105)
Amortization of securities premiums, net of discount accretion	32,092	22,739
Originations of loans held for sale	(146,125)	(131,607)
Net gains on sales of loans held for sale	(1,139)	(648)
Proceeds from sales of loans held for sale	150,116	138,522
Issuance of equity awards	240	125
Equity based compensation	4,964	4,398
Changes in:		
Accrued income	1,464	959
Accrued expenses and taxes	17,481	(3,113)
Other assets and liabilities, net	(11,170)	1,630
Net cash provided by operating activities	132,882	138,901
Investing Activities		
Proceeds from maturities of securities held to maturity	7,153	8,264
Proceeds from sales of securities available for sale	991,014	515,256
Proceeds from maturities of securities available for sale	1,222,172	1,650,870
Purchases of securities held to maturity	(32,299)	(10,949)
Purchases of securities available for sale	(2,294,900)	(2,318,615)
Net increase in loans	(215,792)	(206,467)
Net decrease in fed funds sold and resell agreements	148,481	307,366
Net decrease in interest-bearing balances due from other financial institutions	35,523	95,022
Purchases of bank premises and equipment	(26,780)	(19,755)
Net cash paid for acquisitions	(8,133)	(114,405)
Proceeds from sales of bank premises and equipment	160	430
Net cash used in investing activities	(173,401)	(92,983)
Financing Activities		
Net increase in demand and savings deposits	716,953	377,476
Net decrease in time deposits	(350,671)	(310,299)
Net decrease in fed funds purchased and repurchase agreements	(743,649)	(495,428)
Net decrease in short-term debt	(3,331)	(2,868)
Proceeds from long-term debt	500	
Repayment of long-term debt	(2,743)	(15,217)
Payment of contingent consideration on acquisitions	(8,316)	
Cash dividends paid	(23,528)	(22,446)

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Net tax benefit related to equity compensation plans	96	155
Proceeds from exercise of stock options and sales of treasury shares	1,226	1,043
Purchases of treasury stock	(8,435)	(7,554)
Net cash used in financing activities	(421,898)	(475,138)
Increase (decrease) in cash and due from banks	(462,417)	(429,220)
Cash and due from banks at beginning of period	1,033,617	1,229,645
Cash and due from banks at end of period	\$ 571,200	\$ 800,425
Supplemental Disclosures:		
Income taxes paid	\$ 28,110	\$ 37,547
Total interest paid	\$ 21,781	\$ 31,595
See Notes to Condensed Consolidated Financial Statements.		

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The condensed consolidated financial statements include the accounts of UMB Financial Corporation and its subsidiaries (collectively, the Company) after elimination of all intercompany transactions. In the opinion of management of the Company, all adjustments, which were of a normal recurring nature and necessary for a fair presentation of the financial position and results of operations, have been made. The results of operations and cash flows for the interim periods presented may not be indicative of the results of the full year. The financial statements should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and in conjunction with the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

2. Summary of Accounting Policies

The Company is a multi-bank financial holding company, which offers a wide range of banking and other financial services to its customers through its branches and offices in the states of Missouri, Kansas, Colorado, Illinois, Oklahoma, Arizona, Nebraska, Pennsylvania, South Dakota, Indiana, Wisconsin, New Jersey, and Massachusetts. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. These estimates and assumptions also impact reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. A summary of the significant accounting policies to assist the reader in understanding the financial presentation is listed in the Notes to Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

Interest-bearing Due From Banks

Amounts due from the Federal Reserve Bank which are interest-bearing for all periods presented, and amounts due from certificates of deposits held at other financial institutions are included in interest-bearing due from banks. The amount due from the Federal Reserve Bank totaled \$187.4 million and \$467.7 million at September 30, 2011 and September 30, 2010, respectively, and is considered cash and cash equivalents. The amounts due from certificates of deposit totaled \$135.6 million and \$191.6 million at September 30, 2011 and September 30, 2010, respectively.

This table provides a summary of cash and due from banks as presented on the Consolidated Statement of Cash Flows as of September 30, 2011 and September 30, 2010 (in thousands):

	September 30,	
	2011	2010
Due from the Federal Reserve	\$ 187,443	\$ 467,726
Cash and due from banks	383,757	332,699
Cash and due from banks at end of period	\$ 571,200	\$ 800,425

Per Share Data

Basic income per share is computed based on the weighted average number of shares of common stock outstanding during each period. Diluted quarterly per share data includes the dilutive effect of 299,465 and 218,495 shares issuable upon the exercise of options granted by the Company and outstanding at September 30, 2011 and 2010, respectively. Diluted year-to-date income per share includes the dilutive effect of 307,866 and 250,966 shares issuable upon the exercise of stock options granted by the Company and outstanding at September 30, 2011 and 2010, respectively.

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Options issued under employee benefit plans to purchase 883,294 shares of common stock were outstanding at September 30, 2011, but were not included in the computation of quarterly and year-to-date diluted EPS because the options were anti-dilutive. Options issued under employee benefit plans to purchase 1,107,949 shares of common stock were outstanding at September 30, 2010, but were not included in the computation of

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quarterly diluted EPS because the options were anti-dilutive. Options issued under employee benefit plans to purchase 784,904 shares of common stock were outstanding at September 30, 2010, but were not included in the computation of year-to-date diluted EPS because the options were anti-dilutive.

3. New Accounting Pronouncements

Credit Quality of Financing Receivables and the Allowance for Credit Losses In July 2010, the FASB issued ASU No. 2010-20, Disclosures About the Credit Quality of Financing Receivables and the Allowance for Credit Losses (ASU 2010-20), which amends ASC 310 by requiring more robust and disaggregated disclosures about the credit quality of an entity's financial receivables and its allowance for credit losses. ASU 2010-20 was effective for the Company for the annual reporting period ended December 31, 2010. The Company adopted this statement on December 31, 2010 with no impact on its financial position or results of operations except for additional financial statement disclosures. In January 2011, the FASB issued ASU No. 2011-01, Deferral of the Effective Date of Disclosures About Troubled Debt Restructurings (TDRs) in Update No. 2010-20, which temporarily defers the effective date in ASU 2010-20 for disclosures about TDRs by creditors until the FASB finalizes its project on determining what constitutes a TDR for a creditor. In April 2011, the FASB issued ASU No. 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring, which adds clarification to ASC 310 about which loan modifications constitute TDRs. It is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a TDR, both for purposes of recording an impairment loss and for disclosure of TDRs. ASU 2011-02 was effective for the Company for the interim reporting period ended September 30, 2011. The Company adopted this statement on September 30, 2011 with no material impact on its financial position or results of operations except for additional financial statement disclosures.

Presentation of Comprehensive Income In June 2011, the FASB issued ASU No. 2011-05, Comprehensive Income: Presentation of Comprehensive Income (ASU 2011-05), which amends the FASB Standards Codification to allow the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. These amendments do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2011-05 will be effective for the Company for the interim reporting period ending March 31, 2012. The Company does not expect this standard to have a material impact on its financial position or results of operations except for a change in presentation.

Testing for Goodwill Impairment In September 2011, the FASB issued ASU No. 2011-08, Testing for Goodwill Impairment (ASU 2011-08), which amends ASC 350 to allow companies the option of performing a qualitative assessment before calculating the fair value of the reporting unit (i.e. step one of the goodwill impairment test). If the Company determines, on the basis of qualitative factors, that the fair value of the reporting unit is more likely than not greater than the carrying amount, the two-step impairment test would not be required. The amendments are effective for interim and annual goodwill impairment tests performed for fiscal years beginning after December 15, 2011. However, early adoption is permitted. The Company has not made a decision on adoption of the amended standard for the year ending December 31, 2011. The Company does not expect this standard to have a material impact on its financial position or results of operations.

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NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2011 (UNAUDITED)

4. Loans and Allowance for Loan Losses

Loan Origination/Risk Management

The Company has certain lending policies and procedures in place that are designed to minimize the level of risk within the loan portfolio. Diversification of the loan portfolio manages the risk associated with fluctuations in economic conditions. The Company maintains an independent loan review department that reviews and validates the credit risk program on a continual basis. Management regularly evaluates the results of the loan reviews. The loan review process complements and reinforces the risk identification and assessment decisions made by lenders and credit personnel, as well as the Company's policies and procedures.

Commercial loans are underwritten after evaluating and understanding the borrower's ability to operate profitably and prudently expand its business. Commercial loans are made based on the identified cash flows of the borrower and on the underlying collateral provided by the borrower. The cash flows of the borrower, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial loans are secured by the assets being financed or other business assets such as accounts receivable or inventory and may incorporate a personal guarantee. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts from its customers. Commercial credit cards are generally unsecured and are underwritten with criteria similar to commercial loans including an analysis of the borrower's cash flow, available business capital, and overall credit-worthiness of the borrower.

Commercial real estate loans are subject to underwriting standards and processes similar to commercial loans, in addition to those of real estate loans. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is largely dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. The Company requires an appraisal of the collateral be made at origination, on an as-needed basis, in conformity with current market conditions and regulatory requirements. The underwriting standards address both owner and non-owner occupied real estate.

Construction loans are underwritten using feasibility studies, independent appraisal reviews, sensitivity analysis or absorption and lease rates and financial analysis of the developers and property owners. Construction loans are based upon estimates of costs and value associated with the complete project. Construction loans often involve the disbursement of substantial funds with repayment substantially dependent on the success of the ultimate project. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term borrowers, sales of developed property or an interim loan commitment from the Company until permanent financing is obtained. These loans are closely monitored by on-site inspections and are considered to have higher risks than other real estate loans due to their repayment being sensitive to interest rate changes, governmental regulation of real property, economic conditions and the availability of long-term financing.

Underwriting standards for residential real estate and home equity loans are based on the borrower's loan-to-value percentage, collection remedies, and overall credit history.

Consumer loans are underwritten based on the borrower's repayment ability. The Company monitors delinquencies on all of its consumer loans and leases and periodically reviews the distribution of FICO scores relative to historical periods to monitor credit risk on its credit card loans. The underwriting and review practices, combined with the relatively small loan amounts that are spread across many individual borrowers, minimizes risk. Consumer loans and leases that are 90 days past due or more are considered non-performing.

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This table provides a summary of loan classes and an aging of past due loans at September 30, 2011 and December 31, 2010 (*in thousands*):

		September 30, 2011					
		30-89 Days Past Due and Accruing	Greater than 90 Days Past Due and Accruing	Non- Accrual Loans	Total Past Due	Current	Total Loans
Commercial:							
Commercial		\$ 3,882	\$ 641	\$ 3,470	\$ 7,993	\$ 2,090,775	\$ 2,098,768
Commercial	credit card	514	513		1,027	102,705	103,732
Real estate:							
Real estate	construction	674	109	876	1,659	120,551	122,210
Real estate	commercial	4,548	656	4,248	9,452	1,335,144	1,344,596
Real estate	residential	3,102	1,406	1,057	5,565	185,209	190,774
Real estate	HELOC	981		367	1,348	510,822	512,170
Consumer:							
Consumer	credit card	3,186	2,905	4,904	10,995	310,340	321,335
Consumer	other	3,238	157	1,148	4,543	73,648	78,191
Leases						4,295	4,295
Total loans		\$ 20,125	\$ 6,387	\$ 16,070	\$ 42,582	\$ 4,733,489	\$ 4,776,071

		December 31, 2010					
		30-89 Days Past Due and Accruing	Greater than 90 Days Past Due and Accruing	Non- Accrual Loans	Total Past Due	Current	Total Loans
Commercial:							
Commercial		\$ 9,585	\$ 204	\$ 11,345	\$ 21,134	\$ 1,915,918	\$ 1,937,052
Commercial	credit card	1,391	296		1,687	82,857	84,544
Real estate:							
Real estate	construction	674	262	600	1,536	126,984	128,520
Real estate	commercial	10,682	340	6,753	17,775	1,277,122	1,294,897
Real estate	residential	4,802	153	1,094	6,049	187,108	193,157
Real estate	HELOC	1,318	62	75	1,455	474,602	476,057
Consumer:							
Consumer	credit card	3,892	3,731	4,424	12,047	310,161	322,208
Consumer	other	1,745	432	634	2,811	137,382	140,193
Leases						7,055	7,055
Total loans		\$ 34,089	\$ 5,480	\$ 24,925	\$ 64,494	\$ 4,519,189	\$ 4,583,683

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The Company sold \$150.1 million and \$138.5 million of loans during the nine month periods ended September 30, 2011 and September 30, 2010, respectively. The Company has ceased the recognition of interest on loans with a carrying value of \$16.1 million and \$24.9 million at September 30, 2011 and December 31, 2010, respectively. Restructured loans totaled \$4.1 million and \$0.2 million at September 30, 2011 and December 31, 2010, respectively. Loans 90 days past due and still accruing interest amounted to \$6.4 million and \$5.5 million at September 30, 2011 and December 31, 2010, respectively. There was an insignificant amount of interest recognized on impaired loans during 2011 and 2010.

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UMB FINANCIAL CORPORATION

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2011 (UNAUDITED)

Credit Quality Indicators

As part of the on-going monitoring of the credit quality of the Company's loan portfolio, management tracks certain credit quality indicators including trends related to the risk grading of specified classes of loans, net charge-offs, non-performing loans, and general economic conditions.

The Company utilizes a risk grading matrix to assign a rating to each of its commercial, commercial real estate, and construction real estate loans. The loan rankings are summarized into the following categories: Non-watch list, Watch, Special Mention, and Substandard. Any loan not classified in one of the categories described below is considered to be a Non-watch list loan. A description of the general characteristics of the loan ranking categories is as follows:

Watch This rating represents credit exposure that presents higher than average risk and warrants greater than routine attention by Company personnel due to conditions affecting the borrower, the borrower's industry or the economic environment. These conditions have resulted in some degree of uncertainty that results in higher than average credit risk.

Special Mention This rating reflects a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or the institution's credit position at some future date. The rating is not adversely classified and does not expose an institution to sufficient risk to warrant adverse classification.

Substandard This rating represents an asset inadequately protected by the current sound worth and paying capacity of the borrower or of the collateral pledged, if any. Assets so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. Loans in this category are characterized by the distinct possibility that the bank will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard assets, does not have to exist in individual assets classified substandard. This category may include loans where the collection of full principal is doubtful or remote. All other classes of loans are generally evaluated and monitored based on payment activity. Non-performing loans include restructured loans, impaired loans, and loans greater than 90 days past due.

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This table provides an analysis of the credit risk profile of each loan class at September 30, 2011 and December 31, 2010 (*in thousands*):

Credit Exposure**Credit Risk Profile by Risk Rating**

	Commercial		Real estate- construction	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Non-watch list	\$ 1,926,670	\$ 1,718,691	\$ 118,495	\$ 127,709
Watch	87,694	77,201	3,033	
Special Mention	34,863	48,915	44	44
Substandard	49,541	92,245	638	767
Total	\$ 2,098,768	\$ 1,937,052	\$ 122,210	\$ 128,520

	Real estate - commercial	
	September 30, 2011	December 31, 2010
Non-watch list	\$ 1,235,437	\$ 1,196,679
Watch	17,428	18,917
Special Mention	36,525	34,006
Substandard	55,206	45,295
Total	\$ 1,344,596	\$ 1,294,897

Credit Exposure**Credit Risk Profile Based on Payment Activity**

	Commercial credit card		Real estate- residential	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Performing	\$ 103,219	\$ 82,857	\$ 188,311	\$ 201,522
Non-performing	513	1,687	2,463	6,049
Total	\$ 103,732	\$ 84,544	\$ 190,774	\$ 207,571

	Real estate - HELOC		Consumer credit card	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010

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Performing	\$ 511,803	\$ 474,602	\$ 313,526	\$ 314,053
Non-performing	367	1,455	7,809	8,155
Total	\$ 512,170	\$ 476,057	\$ 321,335	\$ 322,208

	Consumer - other		Leases	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Performing	\$ 76,886	\$ 139,127	\$ 4,295	\$ 7,055
Non-performing	1,305	1,066		
Total	\$ 78,191	\$ 140,193	\$ 4,295	\$ 7,055

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UMB FINANCIAL CORPORATION

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2011 (UNAUDITED)

Allowance for Loan Losses

The allowance for loan losses is a reserve established through a provision for loan losses charged to expense, which represents management's judgment of losses within the Company's loan portfolio as of the balance sheet date. The allowance is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. Accordingly, the methodology is based on historical loss trends adjusted for the current environment. The Company's process for determining the appropriate level of the allowance for loan losses is designed to account for credit deterioration as it occurs. The provision for possible loan losses reflects loan quality trends, including the levels of and trends related to non-accrual loans, past due loans, potential problem loans, criticized loans and net charge-offs or recoveries, among other factors.

The level of the allowance reflects management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio. Portions of the allowance may be allocated for specific loans; however, the entire allowance is available for any loan that, in management's judgment, should be charged off. While management utilizes its best judgment and information available, the adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including, among other things, the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The Company's allowance for loan losses consists of specific valuation allowances and general valuation allowances based on historical loan loss experience for similar loans with similar characteristics and trends, general economic conditions and other qualitative risk factors both internal and external to the Company.

The allowances established for probable losses on specific loans are based on a regular analysis and evaluation of problem loans. Loans are classified based on an internal risk grading process that evaluates the obligor's ability to repay, the underlying collateral, if any, and the economic environment and industry in which the borrower operates. When a loan is considered impaired, the loan is analyzed to determine the need, if any, to specifically allocate a portion of the allowance for loan losses to the loan. Specific valuation allowances are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk ranking of the loan and economic conditions affecting the borrower's industry.

General valuation allowances are calculated based on the historical loss experience of specific types of loans including an evaluation of the time span and volume of the actual charge-off. The Company calculates historical loss ratios for pools of similar loans with similar characteristics based on the proportion of actual charge-offs experienced to the total population of loans in the pool. The historical loss ratios are updated based on actual charge-off experience. A valuation allowance is established for each pool of similar loans based upon the product of the historical loss ratio, time span to charge-off, and the total dollar amount of the loans in the pool. The Company's pools of similar loans include similarly risk-graded groups of commercial loans, commercial real estate loans, commercial credit card, home equity loans, consumer real estate loans and consumer and other loans. The Company also considers a loan migration analysis for criticized loans. This analysis includes an assessment of the probability that a loan will move to a loss position based on its criticized category. In addition, a portion of the allowance is determined by a review of qualitative factors by Management. These factors focus on economic environmental influences that can impact the Company's loan portfolio.

Table of Contents**UMB FINANCIAL CORPORATION****NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2011 (UNAUDITED)****ALLOWANCE FOR LOAN LOSSES AND RECORDED INVESTMENT IN LOANS (in thousands)**

This table provides a rollforward of the allowance for loan losses by portfolio segment for the three and nine months ended September 30, 2011 (in thousands):

	Three Months Ended September 30, 2011				
	Commercial	Real estate	Consumer	Leases	Total
Allowance for loan losses:					
Beginning balance	\$ 35,604	\$ 22,886	\$ 13,941	\$ 11	\$ 72,442
Charge-offs	(1,372)	(48)	(3,575)		(4,995)
Recoveries	108	9	812		929
Provision	3,226	(1,033)	2,307		4,500
Ending Balance	\$ 37,566	\$ 21,814	\$ 13,485	\$ 11	\$ 72,876
	Nine Months Ended September 30, 2011				
	Commercial	Real estate	Consumer	Leases	Total
Allowance for loan losses:					
Beginning balance	\$ 39,138	\$ 18,557	\$ 16,243	\$ 14	\$ 73,952
Charge-offs	(9,456)	(505)	(11,888)		(21,849)
Recoveries	484	24	3,065		3,573
Provision	7,400	3,738	6,065	(3)	17,200
Ending Balance	\$ 37,566	\$ 21,814	\$ 13,485	\$ 11	\$ 72,876
Ending Balance: individually evaluated for impairment	\$ 1,597	\$ 616	\$	\$	\$ 2,213
Ending Balance: collectively evaluated for impairment	35,969	21,198	13,485	11	70,663
Ending Balance: loans acquired with deteriorated credit quality					
Loans:					
Ending Balance: loans	\$ 2,202,500	\$ 2,169,750	\$ 399,526	\$ 4,295	\$ 4,776,071
Ending Balance: individually evaluated for impairment	5,115	10,729	23		15,867
Ending Balance: collectively evaluated for impairment	2,197,385	2,159,021	399,503	4,295	4,760,204
Ending Balance: loans acquired with deteriorated credit quality					

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This table provides a rollforward of the allowance for loan losses for the three and nine months ended September 30, 2010 (*in thousands*):

	Three Months Ended September 30, 2010	Nine Months Ended September 30, 2010
Beginning allowance	\$ 70,110	64,139
Additions (deductions):		
Charge-offs	(6,060)	(18,424)
Recoveries	969	2,894
Net charge-offs	(5,091)	(15,530)
Provision charged to expense	7,700	24,110
Ending allowance	\$ 72,719	72,719

Impaired Loans

This table provides an analysis of impaired loans by class at September 30, 2011 and December 31, 2010 (*in thousands*):

	September 30, 2011					
	Unpaid Principal Balance	Recorded Investment with No Allowance	Recorded Investment with Allowance	Total Recorded Investment	Related Allowance	Average Recorded Investment
Commercial:						
Commercial	\$ 6,787	\$ 1,931	\$ 3,184	\$ 5,115	\$ 1,597	\$ 7,282
Commercial credit card						
Real estate:						
Real estate construction	7	7		7		6
Real estate commercial	8,661	6,429	1,261	7,690	389	6,443
Real estate residential	3,236	1,625	1,406	3,032	227	2,093
Real estate HELOC						
Consumer:						
Consumer credit card						
Consumer other	23	24		23		29
Leases						
Total	\$ 18,714	\$ 10,016	\$ 5,851	\$ 15,867	\$ 2,213	\$ 15,853

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	December 31, 2010					
	Unpaid Principal Balance	Recorded Investment with No Allowance	Recorded Investment with Allowance	Total Recorded Investment	Related Allowance	Average Recorded Investment
Commercial:						
Commercial	\$ 13,497	\$ 10,180	\$ 1,733	\$ 11,913	\$ 798	\$ 15,426
Commercial credit card						
Real estate:						
Real estate construction						121
Real estate commercial	7,415	439	6,612	7,051	1,475	4,092
Real estate residential	2,071	612	1,223	1,835	287	2,535
Real estate HELOC						
Consumer:						
Consumer credit card						
Consumer other	15	15		15		6
Leases						
Total	\$ 22,998	\$ 11,246	\$ 9,568	\$ 20,814	\$ 2,560	\$ 22,180

Table of Contents**UMB FINANCIAL CORPORATION****NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2011 (UNAUDITED)****Troubled Debt Restructurings**

The Company adopted ASU No. 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring, as of July 1, 2011. This update provides additional guidance on evaluating whether a modification or restructuring of a receivable is a TDR. A loan modification is considered a TDR when a concession had been granted to a debtor experiencing financial difficulties. The Company assessed loan modifications made to borrowers experiencing financial distress occurring after January 1, 2011. The Company's modifications generally include interest rate adjustments, and amortization and maturity date extensions. These modifications allow the debtor short-term cash relief to allow them to improve their financial condition. The Company's restructured loans are individually evaluated for impairment and evaluated as part of the allowance for loan loss as described above in the Allowance for Loan Losses section of this note. There was no significant impact to the allowance for loan losses as a result of adopting the new guidance. The Company had \$2,000 in commitments to lend to borrowers with loan modifications classified as TDRs.

This table provides a summary of loans restructured by class for the three and nine months ended September 30, 2011 (*in thousands*):

	For the Three Months Ended September 30, 2011		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Troubled Debt Restructurings			
Commercial:			
Commercial		\$	\$
Commercial credit card			
Real estate:			
Real estate construction			
Real estate commercial			
Real estate residential	1	162	162
Real estate HELOC			
Consumer:			
Consumer credit card			
Consumer other			
Leases			
Total	1	\$ 162	\$ 162

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	For the Nine Months Ended September 30, 2011		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Troubled Debt Restructurings			
Commercial:			
Commercial	1	\$ 250	\$ 250
Commercial credit card			
Real estate:			
Real estate construction			
Real estate commercial	2	2,806	2,862
Real estate residential	2	862	862
Real estate HELOC			
Consumer:			
Consumer credit card			
Consumer other			
Leases			
Total	5	\$ 3,918	\$ 3,974

The Company made no TDRs in the last 12 months that had payment defaults for the three and nine months ended September 30, 2011.

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This table provides detailed information about securities available for sale at September 30, 2011 and December 31, 2010 (*in thousands*):

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
September 30, 2011				
U.S. Treasury	\$ 179,810	\$ 4,665	\$	\$ 184,475
U.S. Agencies	1,662,534	18,354		1,680,888
Mortgage-backed	2,099,178	59,386	(421)	2,158,143
State and political subdivisions	1,605,281	41,008	(840)	1,645,449
Corporates	89,075	166	(273)	88,968
Total	\$ 5,635,878	\$ 123,579	\$ (1,534)	\$ 5,757,923
December 31, 2010				
U.S. Treasury	\$ 482,912	\$ 3,801	\$	\$ 486,713
U.S. Agencies	1,994,696	12,567	(6,965)	2,000,298
Mortgage-backed	1,813,023	33,718	(13,266)	1,833,475
State and political subdivisions	1,252,067	18,347	(8,139)	1,262,275
Corporates	30,453	7	(174)	30,286
Total	\$ 5,573,151	\$ 68,440	\$ (28,544)	\$ 5,613,047

The following table presents contractual maturity information for securities available for sale at September 30, 2011 (*in thousands*):

	Amortized Cost	Fair Value
Due in 1 year or less	\$ 814,532	\$ 819,395
Due after 1 year through 5 years	2,144,609	2,185,684
Due after 5 years through 10 years	496,074	512,310
Due after 10 years	81,485	82,391
Total	3,536,700	3,599,780
Mortgage-backed securities	2,099,178	2,158,143
Total securities available for sale	\$ 5,635,878	\$ 5,757,923

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Securities may be disposed of before contractual maturities due to sales by the Company or because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

For the nine months ended September 30, 2011, proceeds from the sales of securities available for sale were \$991.0 million compared to \$515.3 million for the same period in 2010. Securities transactions resulted in gross realized gains of \$16.0 million and \$7.5 million for the nine months ended September 30, 2011 and 2010. The gross realized losses for the nine months ended September 30, 2011 and 2010 were \$0.07 million and \$0.2 million, respectively.

Trading Securities

The net unrealized gains on trading securities at September 30, 2011 and September 30, 2010 were \$193.5 thousand and \$110.0 thousand respectively, and were included in trading and investment banking income.

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The table below provides detailed information for securities held to maturity at September 30, 2011 and December 31, 2010 (*in thousands*):

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
September 30, 2011				
State and political subdivisions	\$ 88,376	\$ 11,249	\$	\$ 99,625
December 31, 2010				
State and political subdivisions	\$ 63,566	\$ 5,186	\$	\$ 68,752

The following table presents contractual maturity information for securities held to maturity at September 30, 2011 (*in thousands*):

	Amortized Cost	Fair Value
Due in 1 year or less	\$ 2,273	\$ 2,562
Due after 1 year through 5 years	19,111	21,544
Due after 5 years through 10 years	16,430	18,521
Due after 10 years	50,562	56,998
Total securities held to maturity	\$ 88,376	\$ 99,625

Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

There were no sales of securities held to maturity during the first nine months of 2011 and 2010.

Securities available for sale and held to maturity with a market value of \$3.8 billion at September 30, 2011, and \$4.6 billion at December 31, 2010, were pledged to secure U.S. Government deposits, other public deposits and certain trust deposits as required by law.

The following table shows the Company's available for sale investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2011 and December 31, 2010 (*in thousands*).

September 30, 2011	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Description of Securities						
U.S. Treasury Obligations	\$	\$	\$	\$	\$	\$
Direct obligations of U.S. government agencies						

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Federal agency mortgage backed securities	122,772	(421)			122,772	(421)
Municipal securities	112,442	(817)	3,114	(23)	115,556	(840)
Corporates	37,839	(273)			37,839	(273)
Total temporarily-impaired debt securities available for sale	\$ 273,053	\$ (1,511)	\$ 3,114	\$ (23)	\$ 276,167	\$ (1,534)

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December 31, 2010	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Description of Securities						
U.S. Treasury obligations	\$	\$	\$	\$	\$	\$
Direct obligations of U.S. government agencies	515,230	(6,965)			515,230	(6,965)
Federal agency mortgage backed securities	541,061	(13,266)			541,061	(13,266)
Municipal securities	374,350	(8,139)			374,350	(8,139)
Corporates	26,774	(174)			26,774	(174)
Total temporarily-impaired debt securities available for sale	\$ 1,457,415	\$ (28,544)	\$	\$	\$ 1,457,415	\$ (28,544)

The unrealized losses in the Company's investments in direct obligations of U.S. treasury obligations, U.S. government agencies, federal agency mortgage-backed securities, and municipal securities were caused by changes in interest rates. Because the Company does not have the intent to sell these securities, it is more likely than not that the Company will not be required to sell these securities before a recovery of fair value. The Company expects to recover its cost basis in the securities and does not consider these investments to be other-than-temporarily impaired at September 30, 2011.

6. Goodwill and Other Intangibles

Changes in the carrying amount of goodwill for the periods ended September 30, 2011 and December 31, 2010 by operating segment are as follows (*in thousands*):

	Commercial Financial Services	Institutional Financial Services	Personal Financial Services	Total
Balances as of January 1, 2010	\$ 42,845	\$ 51,339	\$ 37,172	\$ 131,356
Prairie Capital Management, LLC acquired during period			32,228	32,228
Reams Asset Management, LLC acquired during period		47,530		47,530
Balances as of December 31, 2010	\$ 42,845	\$ 98,869	\$ 69,400	\$ 211,114
Balances as of January 1, 2011	\$ 42,845	\$ 98,869	\$ 69,400	\$ 211,114
Balances as of September 30, 2011	\$ 42,845	\$ 98,869	\$ 69,400	\$ 211,114

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Following are the intangible assets that continue to be subject to amortization as of September 30, 2011 and December 31, 2010 (*in thousands*):

	As of September 30, 2011		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Core deposit intangible assets	\$ 36,497	\$ 28,172	\$ 8,325
Customer relationships	105,544	27,354	78,190
Other intangible assets	3,247	1,519	1,728
Total intangible assets	\$ 145,288	\$ 57,045	\$ 88,243

	As of December 31, 2010		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Core deposit intangible assets	\$ 36,497	\$ 26,700	\$ 9,797
Customer relationships	97,410	17,169	80,241
Other intangible assets	3,247	988	2,259
Total intangible assets	\$ 137,154	\$ 44,857	\$ 92,297

Following is the aggregate amortization expense recognized in each period (*in thousands*):

	Three Months Ended		Nine Months Ended	
	September 30, 2011	September 30, 2010	September 30, 2011	September 30, 2010
Aggregate amortization expense	\$ 4,022	\$ 3,150	\$ 12,187	\$ 7,684

Estimated amortization expense of intangible assets on future years (*in thousands*):

For the three months ended December 31, 2011	\$ 3,913
For the year ended December 31, 2012	14,855
For the year ended December 31, 2013	13,408
For the year ended December 31, 2014	12,335
For the year ended December 31, 2015	9,739

7. Other Comprehensive Income

The Company's only component of other comprehensive income for the three and nine months ended September 30, 2011 and 2010 was the net unrealized gains and losses on available for sale securities (*in thousands*):

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	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Change in unrealized holding gains, net	\$ 37,526	\$ 11,856	\$ 98,039	\$ 49,770
Less: Reclassification adjustments for gains included in income	(2,411)	(752)	(15,891)	(7,270)
Net unrealized holding gains	35,115	11,104	82,148	42,500
Income tax expense	(12,940)	(4,082)	(30,327)	(15,555)
Other comprehensive income	\$ 22,175	\$ 7,022	\$ 51,821	\$ 26,945

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In the normal course of business, the Company is party to financial instruments with off-balance-sheet risk in order to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit, commercial letters of credit, standby letters of credit, futures contracts, forward foreign exchange contracts and spot foreign exchange contracts. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated balance sheet. The contract or notional amount of those instruments reflects the extent of involvement the Company has in particular classes of financial instruments. Many of the commitments expire without being drawn upon, therefore, the total amount of these commitments does not necessarily represent the future cash requirements of the Company.

The Company's exposure to credit loss in the event of nonperformance by the counterparty to the financial instruments for commitments to extend credit, commercial letters of credit, and standby letters of credit is represented by the contract or notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

The following table summarizes the Company's off-balance sheet financial instruments.

Contract or Notional Amount (in thousands):

	September 30, 2011	December 31, 2010
Commitments to extend credit for loans (excluding credit card loans)	\$ 2,128,228	\$ 1,729,011
Commitments to extend credit under credit card loans	2,027,670	1,970,508
Commercial letters of credit	21,912	3,537
Standby letters of credit	308,263	308,154
Futures contracts	64,800	22,400
Forward foreign exchange contracts	55,361	3,685
Spot foreign exchange contracts	2,633	2,608

During 2010, two suits were filed against UMB Bank, N.A. (the Bank) in Missouri state court alleging that the Bank's deposit account posting practices resulted in excessive overdraft fees in violation of Missouri's consumer protection statute and the account agreement. Both suits sought class-action status for the Bank's Missouri customers who may have been similarly affected. The Bank removed the first of the two suits (Johnson, et. al. vs. UMB Bank N.A.) to the U.S. District Court for the Western District of Missouri. The action was then transferred to the multidistrict litigation in the U.S. District Court for the Southern District of Florida, where similar claims against other financial institutions are pending. The second suit (Allen, et. al. vs. UMB Bank N.A., et. al.) was also filed in Missouri state court by another Bank customer alleging substantially identical facts. The Allen suit was subsequently amended to add the Company and all of its other bank subsidiaries as defendants, and to seek to include customers of all of the defendant banks in a class action. During the first quarter of 2011, a third suit (Downing vs. UMB Bank N.A., et. al.) was filed in the U.S. District Court for the Western District of Oklahoma by another bank customer alleging similar facts and also seeking class action status. On May 13, 2011, the Company and all of its bank subsidiaries entered into an agreement to settle the Allen suit. To resolve the litigation, and without admitting any wrongdoing, the Company agreed to establish a \$7.8 million escrow settlement fund, and recognized the related expense in its consolidated statements of income for the period ended June 30, 2011. The settlement was subject to approval by the Circuit Court of Jackson County, Missouri. The court gave preliminary approval to the settlement agreement on June 27, 2011, and gave final approval to the settlement agreement at a fairness hearing on October 31, 2011. The Johnson suit was dismissed without prejudice on August 31, 2011.

Table of Contents**UMB FINANCIAL CORPORATION****NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2011 (UNAUDITED)****9. Business Segment Reporting**

The Company has strategically aligned its operations into the following reportable segments (collectively, *Business Segments*): Commercial Financial Services, Institutional Financial Services, and Personal Financial Services. The management accounting system assigns balance sheet and income statement items to each business segment using methodologies that are refined on an ongoing basis. For comparability purposes, amounts in all periods are based on methodologies in effect at September 30, 2011.

The following summaries provide information about the activities of each segment:

Commercial Financial Services serves the commercial lending and leasing, capital markets, and treasury management needs of the Company's mid-market businesses and governmental entities by offering various products and services. Such services include commercial loans, letters of credit, loan syndication services, consultative services, and a variety of financial options for companies that need non-traditional banking services. Capital markets services include asset-based financing, asset securitization, equity and mezzanine financing, factoring, private and public placement of senior debt, as well as merger and acquisition consulting. Treasury management services include depository services, account reconciliation services, electronic fund transfer services, controlled disbursements, lockbox services, and remote deposit capture services.

Institutional Financial Services is a combination of banking services, fund services, and asset management services provided to institutional clients. This segment also includes consumer and commercial credit card services in addition to healthcare services, mutual fund cash management, and international payments. Institutional Financial Services includes businesses such as the Company's institutional investment services functions, Scout Investment Advisors, UMB Fund Services, corporate trust and escrow services as well as correspondent banking, investment banking, and healthcare services. Products and services include bond trading transactions, cash letter collections, FiServ account processing, investment portfolio accounting and safekeeping, reporting for asset/liability management, and Fed funds transactions. UMB Fund Services provides fund administration and accounting, investor services and transfer agency, marketing and distribution, custody and alternative investment services.

Personal Financial Services combines consumer services and asset management services provided to personal clients. This segment combines the Company's consumer bank with the individual investment and wealth management solutions. The range of services offered to UMB clients extends from a basic checking account to estate planning and trust services. Products and services include the Company's bank branches, call center, internet banking and ATM network, deposit accounts, private banking, installment loans, home equity lines of credit, residential mortgages, small business loans, brokerage services, and insurance services in addition to a full spectrum of investment advisory, trust, and custody services.

Treasury and Other Adjustments includes asset and liability management activities and miscellaneous other items of a corporate nature not allocated to specific business lines. Corporate eliminations are also allocated to this segment.

Business Segment Information

Segment financial results were as follows (*in thousands*):

	Three Months Ended September 30,			
	Commercial Financial Services		Institutional Financial Services	
	2011	2010	2011	2010
Net interest income	\$ 40,903	\$ 38,864	\$ 13,370	\$ 13,338

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Provision for loan losses	1,706	2,727	2,485	4,505
Noninterest income	9,736	9,395	64,470	54,977
Noninterest expense	31,098	29,486	58,454	52,375
Income before income taxes	\$ 17,835	\$ 16,046	\$ 16,901	\$ 11,435
Average assets	\$ 3,894,000	\$ 3,668,000	\$ 797,000	\$ 713,000
Depreciation and amortization	1,952	2,218	4,766	3,792
Expenditures for additions to premises and equipment	3,083	1,867	5,024	3,485

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	Personal Financial Services		Treasury and Other Adjustments	
	2011	2010	2011	2010
Net interest income	\$ 24,941	\$ 26,181	\$ (140)	\$
Provision for loan losses	310	468	(1)	
Noninterest income	26,480	24,843	271	869
Noninterest expense	48,144	48,430	1,732	344
Income before income taxes	\$ 2,967	\$ 2,126	\$ (1,600)	\$ 525
Average assets	\$ 796,000	\$ 765,000	\$ 6,670,000	