#### JOHNSON CONTROLS INC

Form 4

November 18, 2004

## FORM 4 UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**OMB APPROVAL** 

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Washington, D.C. 20549

Form 5 obligations may continue. See Instruction

Check this box

if no longer

subject to

Section 16.

Form 4 or

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \* 5. Relationship of Reporting Person(s) to 2. Issuer Name and Ticker or Trading DAVIS SUSAN F Issuer Symbol JOHNSON CONTROLS INC [JCI] (Check all applicable) (First) (Middle) (Last) 3. Date of Earliest Transaction (Month/Day/Year) Director 10% Owner X\_ Officer (give title Other (specify 5757 N. GREEN BAY 11/17/2004 below) AVENUE, P.O. BOX 591 Vice President, Human Resource (Street) 4. If Amendment, Date Original 6. Individual or Joint/Group Filing(Check Filed(Month/Day/Year) Applicable Line) \_X\_ Form filed by One Reporting Person Form filed by More than One Reporting MILWAUKEE, WI 53201-0591 Person (City) (State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1.Title of 2. Transaction Date 2A. Deemed 3. 4. Securities 5. Amount of 6. Ownership 7. Nature of Security (Month/Day/Year) Execution Date, if TransactionAcquired (A) or Securities Form: Direct Indirect (Instr. 3) Code Disposed of (D) Beneficially (D) or Beneficial (Instr. 3, 4 and 5) Indirect (I) Ownership (Month/Day/Year) (Instr. 8) Owned Following (Instr. 4) (Instr. 4) Reported (A) Transaction(s) or (Instr. 3 and 4) Code V Amount (D) Price Common 58,023.351 (1) D Stock

Common Stock 6,460.09 (2) I By 401(k) Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474

(9-02)

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## $\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (e.g., puts, calls, warrants, options, convertible securities) \end{tabular}$

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transact Code (Instr. 8)	)	5. Number Derivativ Securities Acquired or Dispos (D) (Instr. 3, and 5)	e s (A) sed of	6. Date Exercisable Expiration Date (Month/Day/Year)	e and	7. Title and A Underlying S (Instr. 3 and 4
				Code V	V	(A)	(D)	Date Exercisable	Expiration Date	Title
Phantom Stock Units/Excess Benefit Plan-Common	(3)							<u>(4)</u>	<u>(4)</u>	Common Stock
Phantom Stock Units/EICP	<u>(3)</u>							<u>(6)</u>	<u>(6)</u>	Common Stock
Phantom Stock Units/LTPP	<u>(3)</u>							(8)	(8)	Common Stock
Phanton Stock Units/ Restricted Stock Grant	(3)							(10)	(10)	Common Stock
Stock Option	\$ 61.69	11/17/2004		A		46,000		11/17/2006(12)	11/17/2014	Common Stock
Stock Option	\$ 29.2032							11/17/2001	11/17/2009	Common Stock
Stock Option	\$ 28.4219							11/15/2002	11/15/2010	Common Stock
Stock Option	\$ 40.115							11/14/2003	11/14/2011	Common Stock
Stock Option	\$ 40.2975							11/20/2004(12)	11/20/2012	Common Stock
Stock Option	\$ 52.55							11/19/2005(12)	11/19/2013	Common Stock

# **Reporting Owners**

Reporting Owner Name / Address	Kelationships							
. 0	Director	10% Owner	Officer	Other				
DAVIS SUSAN F			Vice					
5757 N. GREEN BAY AVENUE			President,					
P.O. BOX 591			Human					

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MILWAUKEE, WI 53201-0591

Resource

### **Signatures**

Arlene D. GummAttorney-in-Fact for Susan F. Davis

11/18/2004

\*\*Signature of Reporting Person

Date

### **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Includes 62.865 shares acquired through the reinvestment of dividends on June 30 and September 30, 2004, at prices ranging from \$52.9788 to \$56.3182 per share.
- The number of underlying securities is based on the stock fund balance on November 17, 2004. The actual number of shares issuable upon the distribution date is not determinable since the stock fund is a unitized account consisting of 96% company stock and 4% money market fund. The stock account balance reflected in this report is based on a November 17, 2004, stock fund price of \$61.81 per share.
- (3) The phantom stock units convert to the common stock's cash value on a one-for-one basis.
- (4) The phantom stock units were accrued under the Johnson Controls Equalization 401(k) Benefit Plan and are to be settled 100% in cash upon the reporting person's retirement.
- Incudes 43.775 phantom stock units acquired through reinvestment of dividends on June 30 and September 30, 2004, at prices of \$53.38 and \$56.81 per phantom unit.
- (6) The phantom stock units were accrued under the Johnson Controls Executive Incentive Compensation Plan and are to be settled 100% in cash upon retirement.
- (7) Incudes 48.845 phantom stock units acquired through reinvestment of dividends on June 30 and September 30, 2004, at prices of \$53.38 and \$56.81 per phantom unit.
- (8) The phantom stock units were accrued under the Johnson Controls Long-Term Performance Plan and are to be settled 100% in cash upon retirement.
- (9) Incudes 90.263 phantom stock units acquired through reinvestment of dividends on June 30 and September 30, 2004, at prices of \$53.38 and \$56.81 per phantom unit.
- (10) The phantom stock units were accrued under the Johnson Controls Deferred Restricted Stock Plan and are to be settled 100% in cash upon the reporting person's retirement.
- (11) Incudes 188.288 phantom stock units acquired through reinvestment of dividends on June 30 and September 30, 2004, at prices of \$53.38 and \$56.81 per phantom unit.
- (12) Fifty percent of the options become exercisable two years after the grant date; the remaining 50%, three years after grant date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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