

CANADIAN IMPERIAL BANK OF COMMERCE /CAN/  
Form 6-K  
January 15, 2003

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

-----  
FORM 6-K

Report of Foreign Issuer

Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934

Annual Report for the year ended October 31, 2002

CANADIAN IMPERIAL BANK OF COMMERCE  
(Translation of registrant's name into English)

Commerce Court  
Toronto, Ontario  
Canada M5L 1A2  
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual  
reports under cover of Form 20-F or Form 40-F:

Form 20-F    /    /

Form 40-F    /X/

Indicate by check mark if the registrant is submitting the Form 6-K in  
paper as permitted by Regulation S-T Rule 101(b)(1): \_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in  
paper as permitted by Regulation S-T Rule 101(b)(7): \_\_\_\_\_

Indicate by check mark whether by furnishing the information contained  
in this form, the registrant is also hereby furnishing the information to the  
Commission pursuant to Rule 12g 3-2(b) under the Securities Exchange Act of  
1934:

Yes        [    ]

No        [X]

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934,  
the registrant has duly caused this report to be signed on its behalf by the  
undersigned, thereto duly authorized.

CANADIAN IMPERIAL BANK OF COMMERCE

Date: January 14, 2003

By: /s/ Paul T. Fisher

-----  
Name:    Paul T. Fisher

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Title: Vice President and  
Corporate Secretary

By: /s/ C. Allen Logue

Name: C. Allen Logue  
Title: Vice President

## 2002 Financial Highlights

As at or for the years ended October 31	2002	2001	2000	1999
Common Share Information				
Per share(2)				
- basic earnings	- reported \$ 1.37	\$ 4.19	\$ 4.95	\$ 2.2
	- operating(3) \$ 2.58	\$ 5.27	\$ 5.52	\$ 3.4
- diluted earnings	- reported \$ 1.35	\$ 4.13	\$ 4.90	\$ 2.2
	- operating(3) \$ 2.56	\$ 5.19	\$ 5.46	\$ 3.3
- dividends	\$ 1.60	\$ 1.44	\$ 1.29	\$ 1.2
- book value	\$ 25.75	\$ 26.44	\$ 25.17	\$ 22.6
Share price	- high \$ 57.70	\$ 57.00	\$ 50.50	\$ 42.6
	- low \$ 34.26	\$ 43.20	\$ 30.50	\$ 28.0
	- closing \$ 38.75	\$ 48.82	\$ 48.40	\$ 31.7
Shares outstanding (thousands)				
- average basic	360,553	372,305	388,951	409,78
- average diluted(2)	363,227	377,807	392,921	412,76
- end of period	359,064	363,188	377,140	402,27
Market capitalization (\$ millions)	\$ 13,914	\$ 17,731	\$ 18,254	\$ 12,75
Value Measures				
Price to earnings multiple (12 month trailing)				
	- reported 28.9	11.7	9.8	14.
	- operating(3) 15.2	9.3	8.8	9.
Dividend yield (based on closing share price)	4.1 %	2.9 %	2.7 %	3.
Dividend payout ratio	- reported >100 %	34.2 %	25.9 %	53.
	- operating(3) 62.0 %	27.2 %	23.3 %	35.
Market value to book value ratio	1.50	1.85	1.92	1.4
Financial Results (\$ millions)				
Total revenue on a taxable equivalent basis (TEB) (4)				
	- reported \$ 11,152	\$ 11,306	\$ 12,210	\$ 10,26
	- operating(3) 10,719	11,262	11,824	10,26
Provision for credit losses-	specific 1,500	1,100	970	60
	- general -	-	250	15
	- total 1,500	1,100	1,220	75
Non-interest expenses	- reported 9,129	8,226	8,096	7,99
	- operating(3) 7,815	7,445	7,744	7,34
Earnings	- reported 653	1,686	2,060	1,02
	- operating(3) 1,091	2,089	2,279	1,51

## Financial Measures

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Efficiency ratio	- reported	81.9 %	72.8 %	66.3 %	77.1 %
	- operating(3)	72.9 %	66.1 %	65.5 %	71.1 %
Return on common equity	- reported	5.1 %	16.1 %	20.5 %	9.1 %
	- operating(3)	9.7 %	20.2 %	22.8 %	15.1 %
Ratio of retail/wholesale					
operating earnings/(loss) (3) (5)		122%/ (22) %	64%/36 %	55%/45 %	62%/36 %
Net interest margin (TEB) (4)		1.92 %	1.68 %	1.68 %	1.68 %
Net interest margin on average					
interest earning assets (TEB) (4)		2.24 %	1.97 %	1.99 %	2.00 %
Return on average assets		0.22 %	0.60 %	0.78 %	0.33 %
Return on interest earning assets		0.26 %	0.71 %	0.93 %	0.44 %
Regular workforce headcount(6)		42,552	42,315	44,215	45,990
-----					
Balance Sheet and Off-Balance					
Sheet Information (\$ millions)					
Cash resources and securities	\$	74,804	\$ 86,144	\$ 79,921	\$ 72,010
Loans and acceptances		159,937	163,740	154,740	145,640
Total assets		273,293	287,474	267,702	250,330
Deposits		196,630	194,352	179,632	160,040
Common shareholders' equity		9,245	9,601	9,493	9,120
Average assets		292,510	278,798	263,119	271,840
Average interest earning assets		250,427	238,655	221,331	223,770
Average common shareholders' equity		9,566	9,739	9,420	9,320
Assets under administration		729,400	657,400	696,800	614,800
-----					
Balance Sheet Quality Measures(7)					
Common equity to risk-weighted assets		7.3 %	7.4 %	7.1 %	6.1 %
Risk-weighted assets (\$ billions)	\$	126.5	\$ 129.9	\$ 132.9	\$ 134.1
Tier 1 capital ratio		8.7 %	9.0 %	8.7 %	8.1 %
Total capital ratio		11.3 %	12.0 %	12.1 %	11.1 %
Net impaired loans after general allowance (\$ millions)	\$	(13)	\$ (592 )	\$ (575)	\$ (260)
Net impaired loans to net loans and acceptances		(0.01)%	(0.36)%	(0.37)%	(0.11)%
-----					

- (1) Represents the translation of Canadian dollar financial information into US\$ using the year-end rate of \$0.6421 for balance sheet figures and the average rate of \$0.6363 for average balances and income statement items.
- (2) On November 1, 2001, CIBC retroactively adopted the requirements of the CICA handbook section 3500 in respect of earnings per share. Prior period information has been restated.
- (3) Operating excludes unusual items and the net impact of Amicus. For a discussion of these items in 2002 to 2000, see pages 23 and 24. During 2002, certain items were reallocated from electronic banking services and mortgages to Amicus. Prior period information has been reclassified. The words "operating earnings" do not have standardized meanings under GAAP and, consequently, may not be comparable to similar measures presented by other companies. Please refer to the How CIBC Reports section in this report for further details.
- (4) For the definition of taxable equivalent basis (TEB), see footnote 1 of Note 26 on page 110 of the consolidated financial statements.
- (5) Retail includes CIBC Retail Markets, CIBC Wealth Management and commercial banking (reported as part of CIBC World Markets). Wholesale reflects CIBC World Markets, excluding commercial banking.
- (6) In 2001, CIBC introduced a new measure - regular workforce headcount - to

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

replace full-time equivalent employees (FTE) reported previously. Regular workforce headcount comprises regular full-time and part-time employees, base plus commissioned employees and 100% commissioned employees. Full-time employees are counted as one and part-time employees as one-half. The FTE measure used previously included the regular workforce headcount plus casual and contract employees, consultants, and employees on paid leave, and was calculated based on standard hours worked during the month. Consequently, the regular workforce headcount is lower than the previously used FTE measure. CIBC implemented the regular workforce headcount measure prospectively in 2001.

- (7) Debt ratings - S & P - Senior Long Term: A+; Moody's - Senior Long Term: Aa3.

### 2002 FINANCIAL HIGHLIGHTS

- > In 1999, the management team of CIBC set aggressive financial targets as part of a strategy to transform CIBC into an organization that operates with a strong investor mindset. While we have made progress against our targets, we still have work to do to achieve the full potential of our franchise. With that in mind, we have set new go-forward medium-term objectives to allow our shareholders to measure and monitor our performance.

#### Measuring Performance

(versus three-year objectives established November 1999)

FINANCIAL TARGETS	MEASUREMENT	2002 RESULTS / COMMENTS
Share Price	Best total return to shareholders among the major Canadian banks, beginning November 1, 1999	While CIBC met this objective for the first two of its target timeframe, events of the past year resulted in a disappointing comparative result. In spite of an overall return to shareholders of 34.1% our relative position fell from first to among the major Canadian banks. Generating the best total shareholder return continues to be a priority.
Return on Equity (ROE)	18% operating ROE (1)	We exceeded this objective in each of the first years of our target period. In 2002, we did not meet this objective. We are maintaining 18% as the high end of our medium-term objective range.
EPS Growth	Diluted operating EPS growth of 15% per year (1)	Although our earnings per share growth rate was for the first two years, we did not meet this objective in 2002.
Efficiency	Non-interest expenses to revenue of 60% (1)	We set an aggressive target for our efficiency ratio. While we have made progress in moderating the growth of our operating cost base, reduced revenue in 2002 made the achievement of our target ratio more difficult. We have more work to do. We have specific plans to improve operational efficiency and increase revenue.
Capital	8.5% - 9.5% Tier 1 11.0% - 12.5% total	Our capital position has continued to be strong. We have raised our target range for total capital.

capital

(1) Based on operating results. Operating earnings exclude items that management believes are unusual or relate to substantial strategic investments, thereby allowing analysis of business trends and the performance of CIBC's business lines. These measures do not have standardized meanings under GAAP and may not be comparable to similar measures used by other companies. Refer to Management's Discussion and Analysis, Overview section, for reconciliation of operating earnings to reported earnings.

#### Setting the Course

##### FINANCIAL TARGETS

##### MEDIUM-TERM OBJECTIVES (3 - 5 years)

Share Price - among the  
major Canadian banks

Best total return to shareholders

Return on Equity

14 - 18% return on average common equity

Earnings Growth

Retail & Wealth

10% per year

Operating Efficiency

Revenue growth to exceed expense growth

Capital Management

Tier 1 capital ratio equal to 8.5 - 9.5%  
Total capital ratio of 11.5 - 12.5%

Business Mix

70% retail/30% wholesale  
Reduce wholesale loan and merchant  
banking portfolios by 1/3

#### 2002 FINANCIAL HIGHLIGHTS

#### Monitoring Progress

To monitor our progress, we review over 190 performance metrics every month. Based on these results, we direct capital and other resources to those businesses where we have a long-term sustainable advantage. This process provides the detailed analysis required to make key business decisions during times of change and is fundamental to CIBC's accountability commitment to our shareholders. The following are examples of some of the metrics we use to continually assess our performance. (Some of our metrics are based on operating results which are explained on pages 24 and 29.)

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Return on Equity

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

	98	99	00	01	02
Reported ROE (%)	10.3	9.8	20.5	16.1	5.1
Operating ROE (%)	13.7	15.0	22.8	20.2	9.7

RETURN ON EQUITY (ROE)  
(Reported, operating, %)

Reported ROE was 5.1% in 2002 compared to 16.1% in 2001. Operating ROE was 9.7% for the year, compared to 20.2% in 2001. ROE is a key measure of bank profitability. It is calculated as net income divided by common shareholders' equity.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Earnings per Share and Dividends

	98	99	00	01	02
Reported EPS (\$)	2.22	2.21	4.90	4.13	1.35
Operating EPS (\$)	2.94	3.38	5.46	5.19	2.56
Dividends (\$)	1.20	1.20	1.29	1.44	1.60

EARNINGS PER SHARE (EPS) AND DIVIDENDS  
(Reported, operating, \$)

Reported EPS, diluted, were \$1.35 in 2002, compared to \$4.13 in 2001. Operating EPS, diluted were \$2.56 in 2002, compared to \$5.19 a year earlier. EPS is a measure of net income after tax and preferred share dividends, divided by average common shares outstanding. CIBC's dividends per common share for 2002 were \$1.60, as compared to \$1.44 in 2001.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Total Revenue

	98	99	00	01	02
Reported revenue (TEB) (\$ billions)	9.2	10.3	12.2	11.3	11.2
Operating revenue (TEB) (\$ billions)	9.1	10.3	11.8	11.3	10.7

TOTAL REVENUE  
(Reported, operating, \$ billions)

Total reported revenue on a taxable equivalent basis (TEB) was \$11.2 billion in

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

2002, compared to \$11.3 billion in 2001. Operating revenue for the year was \$10.7 billion, compared to \$11.3 billion in the previous year. Total revenue is comprised of: interest and dividends earned on assets, net of interest paid on liabilities; plus non-interest income, which includes income earned from fees for services, such as wealth management services and underwriting.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

### NIX Ratio

	98	99	00	01	02
Reported NIX ratio (%)	77.1	77.9	66.3	72.8	81.9
Operating NIX ratio (%)	73.7	71.5	65.5	66.1	72.9

### NIX RATIO

(Reported, operating, %)

The NIX ratio, which is a measure of non-interest expenses divided by total revenue, was 81.9% on a reported basis in 2002, compared to 72.8% in 2001. On an operating basis, the NIX ratio was 72.9% in 2002, compared to 66.1% in 2001.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

### Risk-Weighted Assets

	98	99	00	01	02
Risk-weighted assets (\$ billions)	145.5	134.5	132.9	130.0	126.5

### RISK-WEIGHTED ASSETS

(\$ billions)

Risk-weighted assets were \$126.5 billion in 2002, compared to \$129.9 billion in 2001. Risk-weighted assets are calculated by applying weighting factors as specified by the industry regulator to all of our balance sheet assets and off-balance sheet exposures.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

### Capital Ratios

	98	99	00	01	02
Tier 1 capital ratio (%)	7.7	8.3	8.7	9.0	8.7
Total capital ratio (%)	10.8	11.5	12.1	12.0	11.3

CAPITAL RATIOS  
(%)

CIBC continues to be a strongly capitalized bank. At year-end, our Tier 1 capital ratio was 8.7% and our total capital ratio was 11.3%.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Total Investor Return (Cumulative from November 1, 1999, %)

Month	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Total Return (%)	80.8	85.0	83.6	76.4	91.8	85.8	73.7	66.5	54.5	47.8	40.0	34.1

TOTAL INVESTOR RETURN  
(Cumulative from November 1, 1999, %)

CIBC generated a total investor return of 34% for the three-year period ended October 31, 2002.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Creditor Insurance Sales Penetration (%)

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
Personal lines of credit (%)	47	46	47	48	49	50	51	52	52
Residential mortgages (%)	50	52	52	53	54	55	56	58	59

CREDITOR INSURANCE SALES PENETRATION  
(%)

CIBC continued to realize success in its efforts to improve penetration in key creditor insurance products.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Electronic Banking Transactions (millions)

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
Electronic banking transactions (millions)	81.9	87	82	76.4	87.3	87.9	91.4	88.6	92.9



ELECTRONIC BANKING TRANSACTIONS  
(millions)

The growth in emerging channels supports our customers' increasing preference to conduct more of their transactions electronically. Electronic transactions reached a high of 95 million in the month of October.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

President's Choice Financial Customers (thousands)

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Customers (thousands)	784.7	807.9	835.9	857.9	878.7	901.8	924.8	945.6

PRESIDENT'S CHOICE FINANCIAL(TM)  
CUSTOMERS  
(thousands)

President's Choice Financial had approximately 1.05 million registered customers at year-end, up 40% year-over-year.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

President's Choice Financial Funds Under Management (\$ billions)

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
Funds under management (\$ billions)	4.8	5.1	5.3	5.5	5.8	5.9	6.1	6.3	6.5

PRESIDENT'S CHOICE FINANCIAL  
FUNDS UNDER MANAGEMENT  
(\$ billions)

President's Choice Financial funds under management grew by 58% to \$7 billion.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Card Balances Under Administration (\$ billions)

	Nov	Dec	Jan	Feb	Mar	Apr	May	Ju
Card balances under administration (\$ billions)	8.7	8.9	8.9	8.5	8.5	8.6	8.8	9

CARD BALANCES UNDER ADMINISTRATION

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

(\$ billions)

Card loans measured by average balances under administration, including securitization, grew to \$9.3 billion in 2002. Market share of purchase volumes remained at 32%.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

## Personal Transaction Accounts (%)

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	J
Personal transaction accounts (%)	18.72	18.94	19.09	19.26	19.4	19.34	19.29	19.24	19

## PERSONAL TRANSACTION ACCOUNTS

(Chequing and savings accounts)

(% market share of \$, incl. President's Choice Financial)

CIBC increased its market share of consumer chequing and savings accounts during the year. Among the major Canadian banks, CIBC's market share increased to 19.4% as at the end of September 2002 compared to 18.6% in October 2001.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

## Residential Mortgages (\$ billions)

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Residential mortgages (\$ billions)	60.1	60.7	61.3	61.8	62.4	63.2	64.2	65.2
Market Share (%)	13.3	13.5	13.5	13.7	13.7	13.8	13.8	14.0

## RESIDENTIAL MORTGAGES

(\$ billions, %)

The portfolio of residential mortgages under administration increased to \$69.1 billion in 2002, up from \$59.1 billion in 2001. New mortgage originations reached a record high \$26.7 billion and market share increased to a high of 14.1% in August 2002.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

## Dually Employed Financial Advisers

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Dually employed financial advisers	399	459	519	557	592	655	696	755

## DUALLY EMPLOYED FINANCIAL ADVISERS

CIBC now has more than 850 branch-based financial advisers who are licensed to

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

provide investment advice on a wide range of third-party investment choices, as well as offering CIBC's complete range of investment, credit and day-to-day banking solutions. CIBC was the first financial institution in Canada to launch this service.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Mutual Fund AUM Market Share (%)

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Mutual Fund AUM Market Share (%)	7.22	7.20	7.21	8.31	8.22	8.25	8.21	8.26

ASSETS UNDER MANAGEMENT (AUM)  
MARKET SHARE OF TOTAL INDUSTRY  
(%)

CIBC's mutual fund AUM market share among all Canadian mutual fund companies, including acquired assets, increased to 8.5% from 7.2% in November 2001. CIBC's ranking improved to #4 in October 2002, up from #7 in November 2001.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Large Corporate Assets Core Loan Portfolio  
(Risk-weighted assets, \$ billions)

	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Large Corporate Assets Core Loan Portfolio (Risk-weighted assets, \$ billions)	22.04	21.45	21.13	21.56	21.01	21.37	19.66	19.66

LARGE CORPORATE ASSETS CORE LOAN PORTFOLIO  
(Risk-weighted assets, \$ billions)

The large corporate core loan portfolio decreased reflecting our strategy to actively manage our credit portfolio and focus only on core loans. At the end of 2002, the portfolio decreased to \$14.8 billion from \$22.0 billion in November 2001.

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Investment Banking Canada Equity New Issues Lead (cumulative)

MUTUAL FUNDS  
(Cumulative net sales, \$ millions)

	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Mutual Funds (Cumulative net sales, \$ millions)	516	782	1,133	1,527	1,630	1,540	1,447	1,269

MUTUAL FUNDS

(Cumulative net sales, \$ millions)

CIBC is ranked first among major Canadian banks in mutual fund net sales. During the year, cumulative net sales from CIBC's entire suite of mutual funds grew to \$1.26 billion.

-----

-----

CORPORATE PROFILE

-----

CIBC is a leading North American financial institution comprising four business lines: CIBC Retail Markets; CIBC Wealth Management; CIBC World Markets; and Amicus. CIBC provides financial services to retail and small business banking customers as well as corporate and investment banking customers. At year-end, total assets were \$273 billion, market capitalization was \$14 billion and Tier 1 capital ratio was 8.7%.

-----

A NOTE ABOUT FORWARD-LOOKING STATEMENTS

This annual report contains forward-looking statements which are made pursuant to the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about the operations, business lines, financial condition, risk management, priorities, targets, ongoing objectives, strategies and outlook of CIBC for 2003 and subsequent periods. Forward-looking statements are typically identified by the words "believe," "expect," "anticipate," "intend," "estimate" and other similar expressions or future or conditional verbs such as "will," "should," "would" and "could." A forward-looking statement is subject to inherent risks and uncertainties that may be general or specific. A variety of factors, many of which are beyond CIBC's control, affect the operations, performance and results of CIBC and its business lines, and could cause actual results to differ materially from the expectations expressed in any of CIBC's forward-looking statements. For more information on forward-looking statements, see page 20.

CONTENTS

4	2002 Financial Highlights
5	Measuring Performance
5	Setting the Course
6	Monitoring Progress
8	Chairman's Letter to Shareholders
12	Lead Director's Message
14	2002 Performance Highlights
16	Public Accountability Statement
19	Management's Discussion and Analysis
20	Overview
28	Business Line Review
29	How CIBC Reports
30	CIBC Retail & Wealth
32	CIBC Retail & Wealth - CIBC Retail Markets
36	CIBC Retail & Wealth -

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

	CIBC Wealth Management
40	CIBC World Markets
45	Amicus
46	Corporate and Other
47	Treasury, Balance Sheet and Risk Management
48	Administration
49	Technology and Operations
50	Corporate Development
51	Consolidated Financial Review
55	Management of Risk and Balance Sheet Resources
69	Business Environment
71	Consolidated Financial Results
119	Principal Subsidiaries
120	Supplementary Annual Financial Information
127	Quarterly Review
128	Ten-Year Statistical Review
130	Directors of the Bank
131	Senior Officers
132	Corporate Governance
133	Board Committees
134	Investor Information
136	Corporate Information

---

### innovation

---

We are stepping up our drive to develop new ways of serving our customers, while improving efficiency and creating an exceptional work environment for our employees.

[PHOTO OMITTED]

---

### accountability

---

By focusing on our customers and supporting our people, we are committed to building long-term value for all of our stakeholders.

[PHOTO OMITTED]

[PHOTO OMITTED]

---

### Chairman's Letter to Shareholders

---

> JOHN HUNKIN (above right), Chairman and Chief Executive Officer with TOM  
WOODS (above left), Executive Vice-President and Chief Financial Officer at  
CIBC's head office at Commerce Court in Toronto.

---

[PHOTO OMITTED]

For CIBC, 2002 was a challenging and, ultimately, disappointing year. Deteriorating capital markets and the rapid emergence of a new economic reality in the wholesale sector, particularly in the United States, overshadowed a very strong performance by our Canadian retail, wealth management, and wholesale banking businesses.

CHAIRMAN'S LETTER TO SHAREHOLDERS

-----  
Stepping Up  
-----

For the first time in three years, CIBC did not deliver the best total return among the major Canadian banks. And while our three-year total return to shareholders was 34.1%, your management clearly viewed this year's financial performance as unacceptable. We are determined to step up our efforts to create the kind of high performance organization that can deliver sustainable, superior returns.

-----  
We have chosen the theme "Stepping Up" for this year's report. Stepping Up is a fitting theme on two fronts: First, our employees did step up in a very challenging environment; and second, we will need to further step up our efforts if we are to produce better results.

OUR EMPLOYEES - STEPPING UP WHEN IT COUNTED MOST

This year, across CIBC, our employees delivered a tremendous performance in the face of what was a truly difficult environment.

- o In CIBC Retail & Wealth, our decision to make large investments in training, technology, product development and brand awareness is paying off. With the help of new technology and new sales tools, our people took CIBC's retail franchise to new heights - a \$7.9 billion business with earnings of \$1.4 billion. We made significant gains in revenue and funds managed, and we gained market share in deposits and mortgages.
- o In CIBC Wealth Management, our employees made the large and complex integration of the acquired businesses of Merrill Lynch successful. In 1999, CIBC had a fully licensed adviser group of over 1,300; today, thanks to acquisitions and the internal development of our Imperial Service branch-based sales force, the number exceeds 3,000. Going forward, we are committed to maintaining our leadership in advice-based distribution. A decision to segment our customer base enabled us to focus resources on the entire high net worth market. Today over 850 of our Imperial Service advisers are licensed to sell both bank products and third-party investment products. With the completion of the acquisition of TAL and Merrill Lynch Investment Managers Canada Inc., CIBC's total mutual fund assets under management is now the 4th highest in Canada among all Canadian mutual fund companies. In 2002 we ranked 1st among the major Canadian banks in mutual fund net sales.

- 
- o CIBC World Markets was ranked Canada's #1 mergers and acquisition franchise

in 2002, both in terms of number and value of deals, by the National Post. CIBC World Markets was also the Canadian leader in the emerging Income Trust sector and maintained #1 industry ranking with respect to in-country equity financing.

- o Rates of customer acquisition continue to be strong at President's Choice Financial services. At year-end, total number of customers was 1.05 million, up 40% from 2001. Total funds managed at year-end grew to \$7.0 billion, up 58%. Customer satisfaction levels for President's Choice Financial remained higher than those of competitors.
- o In Treasury, Balance Sheet and Risk Management, we continue to expand our ability to actively manage our loan portfolio. Since 1998, we have reduced risk-weighted assets by \$19 billion, through a combination of disciplined loan underwriting and syndication practices, as well as several innovative structures to distribute credit risk.
- o Our Administration group provided expertise and leadership in the all-important area of corporate governance, supporting the board's efforts to keep CIBC at the forefront of best governance practices. Lead Director Bill Etherington addresses this topic in his message, on page 12.

Clearly 2002 challenged us in profound and unexpected ways. We now see that the tragedy of September 11, 2001, and its consequences continued to reverberate into the year. A series of corporate failures and oversight lapses served to further undermine the very trust that makes a market economy viable. Although we had already begun to shift capital and other resources towards the retail sectors of our business - as witnessed by our investments in the branch system and the Merrill Lynch acquisition - with the benefit of hindsight we did not do so quickly enough. We are committed to taking action to return CIBC's performance to levels that you - and we - demand.

To get there, in 2002 we moved quickly to identify and tackle several issues that affected our performance in 2002:

- o In October, we decided to close our U.S. electronic banking operations.
- o We further downsized our U.S. corporate and investment banking operations.
- o We undertook a thorough review of our merchant banking portfolio and our collateralized debt obligations and high yield debt portfolios, taking appropriate write-downs.
- o We implemented branch re-configuration and efficiency measures in our retail banking businesses.
- o We moved to reduce capital allocated to our large corporate loan book by one-third over the next three years.
- o We announced our intention to reduce the size of our merchant bank portfolio by one-third over the next three years.

-----

10

CIBC ANNUAL REPORT 2002

CHAIRMAN'S LETTER TO SHAREHOLDERS

-----

#### STEPPING AHEAD

The late 1990s produced exaggerated market trends. Adjusting for inflation, the Toronto Stock Exchange rose by 72% through the 1990s, four times the average of the three previous decades. Future growth is expected to be solid but slower and few expect the market to be as generous. So, what does that mean for CIBC?

In order to achieve best shareholder returns, CIBC's strategy will continue to be grounded in its traditional priorities:

- o Good corporate governance.
- o Putting our customers at the centre of our strategy.
- o Creating attractive career opportunities for our employees.
- o Maintaining a strict focus on our financial goals:
  - o A significant shift in the business mix of the bank in favour of CIBC Retail & Wealth.
  - o Strong targets for growth in earnings and market share in CIBC Retail & Wealth.
  - o A substantial reduction in earnings volatility.
  - o A commitment to maintaining high levels of capital.
  - o Improved efficiency ratios.

Solid, steady growth with a heightened emphasis on the deliberate execution of our objectives - that, in essence, is CIBC's objective.

We will continue to closely monitor changes in Canadian government policies regarding consolidation in the financial services sector. In that context, the government's initiative in late 2002 to invite comment on the subject of bank mergers was a welcome development.

The core strengths of a strong and vibrant organization do not change during periods of adversity; they simply stiffen with resolve. CIBC's core strengths - innovation, accountability and teamwork - were all evident as our people stepped up to meet unprecedented challenges. These are the same qualities that will move CIBC forward and build value - long-term value - for our shareholders and for all of our stakeholders.

/s/ J.S. Hunkin

J.S. Hunkin

Chairman and Chief Executive Officer

11  
CIBC ANNUAL REPORT 2002

LEAD DIRECTOR'S MESSAGE

Lead Director's Message

At CIBC, leadership in corporate governance has long been a key objective of the Board of Directors and management. As part of our journey to this destination, we have taken numerous steps to strengthen our corporate governance policies and practices. 2002 was no exception.

As Lead Director, I want to share with you, my fellow shareholders, just some of the actions your Board of Directors has undertaken in the last 12 months to enhance corporate governance. We have:

- o Announced the separation of auditing and consulting work by our external auditors;
- o Mandated that all non-auditing work must be approved by the board's Audit Committee;
- o Instituted a CIBC-wide prohibition on the awarding of any information technology or systems implementation projects to CIBC's auditing firms; and



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

- o Expensed stock options to provide greater financial transparency to investors.

During the year, the board also initiated an extensive review of the shareholders' auditors, including the practice of using two auditing firms. The Audit Committee of the board, independent of management but with management's assistance, established a review process that included assessing submissions from the four global accounting firms.

Following that review, the committee unanimously recommended to the Board of Directors that one firm - Ernst & Young LLP - be retained to audit CIBC's 2003 consolidated financial statements. CIBC's complex needs for assurance services can best be met by one firm. The three other firms that were not selected will be eligible to compete for other consulting work. The recommendation was approved by the board in October. The existing auditors will resign their office in December 2002, and Ernst & Young LLP will act as CIBC's auditors until the next annual meeting in February 2003, where the appointment of Ernst & Young LLP will be put to the shareholders for a vote.

-----  
[PHOTO OMITTED]

WILLIAM A. ETHERINGTON  
Lead Director

Mandate of the  
Lead Director

- o Appointed annually by the Board of Directors
- o Role is to facilitate the independence of the board and to strive for the highest standards of corporate governance

-----  
12  
CIBC ANNUAL REPORT 2002

### LEAD DIRECTOR'S MESSAGE

-----

The actions undertaken in 2002 with respect to corporate governance support the board's and management's focus to provide CIBC's shareholders with enhanced financial and operational transparency. They also reflect our ongoing commitment to manage CIBC with a tough investor-focused mindset and to take the action necessary to protect the long-term value of our shareholders' investments.

These beliefs are deep rooted at CIBC. A special board task force, commissioned by John Hunkin upon becoming chairman and chief executive officer in 1999, put forth several recommendations for enhancing our corporate governance framework, forming the cornerstone of our current policies and practices. One of these recommendations, implemented in March 2000, established the role of the Lead Director to strengthen board independence. Another resulted in the formation of formal and rigorous assessment procedures for the board, its committees and individual directors, managed by the Corporate Governance Committee.

Our experiences over the past several years have shown that, while regulations

and guidelines are necessary to protect the interests of shareholders, strong corporate governance derives from the mutual trust and open communication that exists between the Board of Directors and management. The board is pleased with the progress made during the year to further enhance our corporate governance policies and practices, and for the continued constructive working relationship we have with the chairman and chief executive officer and the senior management team.

As John Hunkin describes in his letter, 2002 was clearly a difficult and challenging year. Your board works closely with management and fully supports decisive actions taken during the year to reallocate resources, realize cost savings and lower risk. These actions are focused on improving performance in 2003 and further reflect our commitment to serve the long-term interests of CIBC's shareholders.

-----  
For more  
information  
on how CIBC  
manages and  
governs, see:

Management of Risk and  
Balance Sheet Resources  
page 55

Regulatory  
page 70

Related-Party Procedures  
page 70

Corporate Governance  
page 132  
-----

13  
CIBC ANNUAL REPORT 2002

#### 2002 PERFORMANCE HIGHLIGHTS

[GRAPHIC OMITTED]

[FIRST CARIBBEAN LOGO]

[PHOTO OMITTED]

>2002 Performance Highlights  
-----

In 2002, CIBC continued to stress innovation and accountability across the organization. Below are some of our significant operating achievements for the year.  
-----

Created the largest full-service brokerage in Canada through the continuing integration of Merrill Lynch Canada Private Client Group, with assets under

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

administration of \$83 billion and over 1,500 investment professionals providing CIBC Wealth Management clients with objective financial advice.

Continued to have the largest VISA(TM) market share in Canada in both average outstanding card balances and purchase volumes. This year, we built up our strength with an agreement with American Express Limited to issue American Express-branded credit cards, becoming the first bank to offer both VISA and American Express in Canada. The entourage(TM) line of American Express-branded cards also includes the first smart-chip credit card available nationally.

Established FirstCaribbean International Bank(TM) (FCIB) through the combination of CIBC's Caribbean retail, corporate and international banking operations with those of Barclays Bank PLC. FCIB has operations in 13 Caribbean countries with over US\$9.2 billion in assets and over 700,000 accounts.

Increased market share in mortgages. CIBC's market share in residential mortgages increased to 14%, up from 13% last year. Our multi-channel strategy, coupled with product innovation, continues to perform well and we are on track to become the leader in this market in 2003.

Continued to record positive growth through President's Choice Financial services. As a result of our alliance with Loblaw Companies Limited, our customer base in Canada grew by 40% to 1.05 million. In the recent Gomez survey of Internet sites of Canadian banks, President's Choice Financial received top ranking in the overall cost category and was ranked #3 in customer confidence.

CIBC World Markets participated in three of the five biggest M&A deals of the year in Canada, including acting as lead adviser in the biggest deal of the year, Alberta Energy Company Ltd.'s merger with PanCanadian Energy Corp. to form EnCana.

14

CIBC ANNUAL REPORT 2002

### 2002 PERFORMANCE HIGHLIGHTS

CIBC World Markets was ranked the #1 M&A franchise in Canada in 2002 by the National Post, both in terms of number and value of deals. CIBC World Markets also achieved a year-to-date #1 industry ranking with respect to equity financings completed in Canada.

CIBC World Markets participated in the largest ever mezzanine financing provided in a European leveraged buy-out. CIBC World Markets arranged and underwrote senior and mezzanine facilities in respect of Paribas Affaires Industrielles' acquisition of Holdelis SA.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Achieved ongoing success in our strategy to grow our CIBC Wealth Management business with non-institutional assets under administration growing to \$207 billion, a 24% increase from last year.

-----

Completed the integration of Treasury and Balance Sheet Management with Risk Management. This ensures that authority and accountability resides in one functional group, creating greater efficiency and effectiveness in managing the resources of CIBC.

-----

Continued our program of proactive credit portfolio management through additional single-name and bulk loan sales and hedges. Such activities have been instrumental in supporting CIBC's reduction of risk-weighted assets by \$19 billion since 1998.

-----

Continued to meet the needs of those customers looking for alternative ways to do their banking; the number of internet transactions in 2002 more than doubled from 2001 to almost 25 million transactions.

-----

Offered the latest in payment innovation and convenience via an arrangement with Certapay Inc. and other Canadian banks to launch the world's first real-time, bank-to-bank, secure email transfers.

-----

Selected for 2002/2003 Dow Jones Sustainability World Index. CIBC was one of two Canadian financial services companies to be listed on this index, which tracks the financial performance of the leading sustainability-driven companies worldwide.

-----

Implemented a new branch technology infrastructure that allows the introduction of new performance and sales measurement tools, faster transaction processing times for our customers, as well as e-learning for employees.

-----

Announced a new seven-year outsourcing agreement with Hewlett-Packard (Canada) Co., along with the divestiture of CIBC's interest in INTRIA-HP. The agreement enables CIBC to drive down costs by reducing technology diversification while concentrating on its core business. The new outsourcing relationship also establishes new service levels and governance standards that will ensure service delivery and minimize operational risk.

-----

(right)

In August 2002, CIBC opened the CIBC Children's Centre, Canada's first employer-sponsored centre dedicated to back-up childcare. Operated by ChildrenFirst Ltd.,

the centre is exclusively for CIBC employees

[PHOTO OMITTED]

(below)

In June 2002, CIBC celebrated National Aboriginal Day with ceremonies held at Commerce Court.

[PHOTO OMITTED]

[PHOTO OMITTED]

(above)

The CIBC Run for the Cure(TM) is the bank's biggest employee fundraising activity in Canada, raising over \$13 million for the fight against breast cancer.

=====

#### Public Accountability Statement

-----

CIBC is stepping up efforts to create sustainable business excellence by building employee satisfaction, delivering enhanced long-term value for customers and shareholders, and promoting greater commitment to the communities we serve.

-----

At CIBC, accountability means more than delivering solid financial results to our shareholders. It is our commitment to make a difference to all stakeholders - to win respect from our employees, to deliver quality and value to customers, to foster strong, healthy communities, and to work diligently to exceed the expectations of shareholders.

CIBC is one of Canada's leading corporations, with major business operations around the world. In 2002, we employed more than 42,000 people worldwide, the majority of them in Canada. Taxes paid to all levels of government in Canada totalled \$1,317 million. During the year, CIBC contributed more than \$46 million to hundreds of causes around the world, including almost \$24 million in Canada, and we supported our employees' volunteer initiatives that raised millions of dollars for grassroots community organizations across the country.

In 2002, CIBC made significant progress to step up our efforts to grow into a performance-driven culture focused on innovation and business excellence to better serve CIBC's stakeholders. As a public corporation and good corporate citizen, our mission is clear: To have a positive impact on the lives of Canadians by offering them superior financial solutions, and by playing a leading role in the growth of our communities.

Responsible stewardship of the environment is an important priority. CIBC's longstanding environmental policy reflects our commitment to responsible conduct, both to protect and conserve the environment and to safeguard the interests of stakeholders from environmental risk.

CIBC's retail customers want banking products and services that they can afford, and easily access whenever they want them. Our small business customers insist upon more choice of financial solutions, as well as greater access to credit and financial advice, to help them manage their businesses efficiently. And, national, regional and grassroots community groups across Canada look to us for commitment and support, to help them accomplish their goals.

Here are some examples of the initiatives CIBC took in 2002 to respond to our stakeholders' needs.

16  
CIBC ANNUAL REPORT 2002

PUBLIC ACCOUNTABILITY STATEMENT

AFFORDABLE ACCESSIBLE BANKING

Banking in the 21st century is changing. Today, our customers want more choice, more convenience and the freedom to pick the delivery channel that works best for them - going to their branch, visiting an ABM, picking up the telephone or clicking their mouse. CIBC is listening to what they are telling us. In 2002, we provided faster, more convenient ways to access our services "24/7" by strengthening our entire distribution network, which includes 1,139 branches and more than 4,300 ABMs nationwide, and expanding our telephone and computer banking capabilities.

Our customers also want a greater selection of affordable banking products and services to meet their financial needs more effectively. We've responded by providing a wider choice of Smart Simple Solutions(TM) to allow customers to weigh the options and pick the solution that is right for them.

Some of the initiatives taken in 2002 include:

- o Upgrading our ABM network infrastructure to add functionality to more than 4,300 machines, allowing customers to do more of their banking at the ABM.
- o Introducing email money transfer, so personal account customers now have the convenience of transferring money electronically, through the world's first real-time, bank-to-bank secure email transfer.
- o Offering more flexible mortgage options, giving customers the choice between the variable-rate CIBC Better Than Prime Mortgage(TM) or the fixed-rate CIBC Better Than Posted Mortgage(TM).
- o Providing faster, more powerful telephone banking solutions. We introduced speech-recognition technology and added more call centres to meet increased customer demand.
- o Expanding low-cost banking options by extending our co-branded electronic, no fee daily banking offer to 212 President's Choice Financial services pavilions in grocery stores through our strategic alliance with Loblaw Companies Limited.

SUPPORTING SMALL BUSINESS

Small businesses across Canada make a vital contribution to this country's economic growth. In today's economic environment, conditions for Canadian small business growth have never been better. Entrepreneurs are taking the Canadian economy forward and CIBC is behind them, supporting their growth in regional and national markets, and helping them to establish themselves competitively on the global stage.

At year-end, CIBC had more than 480,000 small business customers and more than \$25.8 billion in authorized loans (under \$5 million in authorized credit)

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

supporting business across Canada, including over \$4.5 billion in authorized loans in agriculture.

During the last year, CIBC introduced a broad range of initiatives and enhancements to better support our small business customers – versatile solutions that will save them more time, so that they can accomplish their goals more effectively. We updated our lending processes and procedures, launched new products, enhanced delivery through upgraded alternative channels and provided easier access to a wealth of CIBC resources to give small business customers greater, more timely access to the products and services they need.

We enhanced our offer to small business customers by providing them with faster, more convenient access to credit products to finance their businesses and offering a range of new products and services to make their banking experience more productive and meaningful. Our initiatives included:

- o Expanding CIBC Small Business Credit Edge(TM) eligibility requirements to allow more businesses to apply. The Small Business Credit Edge offers customers up to \$100,000 either as a loan or line of credit, with only minimal information required, a two-page application and typically a 48-hour turnaround.
- o Eliminating restrictive conditions for customers borrowing less than \$250,000, including the margining of accounts receivable and maintenance of financial covenants, to enhance and simplify access to credit.
- o Introducing CIBC entourage Business(TM) American Express(R) Card, a no-annual fee, low interest rate card with a great combination of travel, entertainment and savings features built in, offering value, convenience and choice to small business owners.

Total employees  
approximately 42,000

Taxes paid in Canada  
\$1,317 million

Global contributions  
to community-based  
organizations were  
more than \$46 million

17

CIBC ANNUAL REPORT 2002

PUBLIC ACCOUNTABILITY STATEMENT

- o An expanded Online Banking and Telephone Banking offer that includes new services and transaction capabilities, such as requests for:
  - o Loan balance information.
  - o Copies of transaction documents, including cheques, credit memos, debit memos, deposits, and electronic funds transfer items and withdrawals.
  - o A dedicated team of small business specialists within CIBC's telephone banking channel to assist customers with day-to-day

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

banking transactions.

### SUPPORTING COMMUNITY AND EMPLOYEE VOLUNTEER ACTIVITIES

Community giving is at the heart of CIBC. Through the volunteer efforts of our employees and corporate donations, CIBC's contribution to Canadian communities is significant.

In 2002, CIBC contributed more than \$46 million worldwide, including almost \$24 million in Canada to hundreds of national, regional and grassroots organizations in communities across the country. Supporting youth is the strategic focus of our commitment. Through CIBC Youthvision(TM), we fund research, education, mentoring and skills development programs aimed at helping Canadian youth prepare for the future. The CIBC Youthvision Scholarship Program - our flagship program - is a unique arrangement with Big Brothers Big Sisters of Canada and YMCA Canada.

Each year, 30 scholarships valued up to \$35,000 each are awarded to Grade 10 students enrolled in a mentoring program with these charitable partners. Winning a CIBC Youthvision Scholarship gives young Canadians the once-in-a-lifetime opportunity to stay in school and reap all the benefits of a post-secondary education.

The volunteer activities of CIBC employees make up the lion's share of our contribution to communities. Through the Employee as Ambassador Program, CIBC encourages their community spirit by donating up to \$1,000 per employee to each community organization they support. In 2002, we donated over \$289,000 to local organizations on behalf of our employees. We're also proud to support their significant volunteer efforts in raising millions of dollars for high-profile events, such as the CIBC Run for the Cure, the CIBC World Markets Children's Miracle Day(TM) and the United Way.

The CIBC Run for the Cure is the bank's biggest employee fundraising activity in Canada, and the country's premier annual event dedicated to raising money for the fight against breast cancer. This year's event was the largest ever, even breaking last year's incredible record for the number of participants. More than 135,000 people in 38 communities across Canada took part in 2002, including over 14,000 CIBC employees, their families and friends nationwide, raising over \$13 million for breast cancer research, education, diagnosis and treatment.

The CIBC World Markets Children's Miracle Day is held each year, on the first Wednesday in December, when CIBC World Markets and CIBC Wood Gundy sales and trading staff in Canada, the U.S., Europe and Asia donate their fees and commissions to children's charities. On Miracle Day 2001, CIBC raised more than \$19 million globally, including more than \$3 million in Canada. Since one solitary broker, the late Timothy Miller, came up with the idea for the event back in 1984, Children's Miracle Day has raised more than \$85 million.

These funds are directed back to the communities where they were raised, providing help for more than 350 local and national charitable organizations dedicated to improving the education, health, and well-being of children.

CIBC provided more than \$2.4 million in corporate donations to United Way agencies across Canada, in addition to \$250,000 in gifts-in-kind. CIBC's employees contributed \$3.7 million through their organizational and fundraising efforts and payroll deductions.

### PUBLIC ACCOUNTABILITY

CIBC publishes its public accountability statement annually, outlining its contribution to the economic and social well-being of our communities and our



country. A full version of CIBC's 2002 Public Accountability Statement will be available online on our corporate website at [www.cibc.com](http://www.cibc.com) in the first quarter of 2003.

-----  
18  
CIBC ANNUAL REPORT 2002

Management's Discussion and Analysis for 2002 has been designed to provide readers with a more meaningful presentation of our businesses and our risk management approach. Strategic commentary and key messages from each business line leader have been integrated into the business line review to supplement the financial analysis.

-----  
Management's Discussion and Analysis  
=====

=====

Management's Discussion and Analysis of CIBC's 2002 results and operations is organized into five sections

-----

OVERVIEW

To facilitate an understanding of CIBC's 2002 results, this section sets out CIBC's significant business themes and critical accounting policies. An overview of the consolidated financial results is also provided to set the framework for the more detailed business line discussions that follow.

- 20 Business Themes
- 21 Critical Accounting Policies
- 23 Consolidated Financial Results
- 27 Outlook

BUSINESS LINE REVIEW

This section reviews CIBC's businesses and provides an explanation of CIBC's reporting structure, which is consistent with how the business is managed. In addition, each business line leader reviews financial results for the year. Business line performance is measured against 2002 objectives. Ongoing objectives and priorities, together with an outlook for 2003 are also provided. Finally, an in-depth financial review is provided.

- 28 Business Line Review
- 29 How CIBC Reports
- 30 CIBC Retail & Wealth
- 32 CIBC Retail Markets
- 36 CIBC Wealth Management
- 40 CIBC World Markets
- 45 Amicus

FUNCTIONAL GROUPS

The functional groups provide infrastructure support services to the business lines. In this section, the business leader for each functional group reviews the year and establishes priorities going forward.

- 47 Treasury, Balance Sheet and Risk Management

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

48 Administration  
49 Technology and Operations  
50 Corporate Development

### CONSOLIDATED FINANCIAL REVIEW

This section provides a discussion of CIBC's consolidated income statements and consolidated balance sheets, as well as a detailed outline of how CIBC manages risk and balance sheet resources.

51 Consolidated Income Statements  
53 Consolidated Balance Sheets  
54 Contractual Obligations and Off-Balance Sheet  
Credit-Related Arrangements  
55 Management of Risk and Balance Sheet Resources

### BUSINESS ENVIRONMENT

This section provides an economic review of the year 2002 and the outlook for 2003, an overview of the regulatory environment in which CIBC operates and related-party procedures. Accounting and reporting developments complete the section.

69 Economic  
70 Regulatory  
70 Related-Party Procedures  
70 Accounting and Reporting Developments

=====

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### Overview

-----

#### BUSINESS THEMES

Disciplined balance sheet management and capital strength continued to be priorities for CIBC in 2002. The balance sheet management process is aimed at reallocating economic capital and balance sheet resources to businesses with strong, stable results and ensuring CIBC remains strongly capitalized. The performance of every business across CIBC is assessed based on both quantity and quality of earnings criteria. As a result, CIBC places each of its 37 businesses into one of the four quadrants in the balance sheet resource allocation matrix presented below.

#### BALANCE SHEET RESOURCE ALLOCATION MATRIX

[GRAPHIC OMITTED]

The quantity of earnings is measured on a performance management basis, including risk-adjusted return on capital (RAROC) and economic profit. RAROC and economic profit are measured using economic capital, which captures the inherent risks associated with each business (see page 29). Quality of earnings considers volatility, sustainability, strategic importance, and growth potential. These are dynamic assessments based on financial performance and management judgment, which support the allocation of balance sheet resources to each business.

Businesses with strong earnings, high strategic importance and long-term growth potential are considered "Growth" businesses. Examples of businesses in this quadrant include both cards and the Canadian full-service brokerage, which

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

continued strong growth in 2002. Balance sheet resources in cards were up 7% in 2002, supporting 15% operating revenue growth. In 2002, CIBC acquired Merrill Lynch Canada Inc.'s Private Client & Securities Services businesses and Merrill Lynch Investment Managers Canada Inc., now CM Investment Management Inc. These acquisitions have enabled CIBC to increase its Canadian full-service brokerage platform under the CIBC Wood Gundy name. In aggregate, the CIBC Canadian full-service brokerage business increased its balance sheet resource usage by over 100% in 2002. The performance of these now integrated businesses continues to exceed expectations.

Businesses with low current earnings but long-term profitability and growth potential are considered "Investment" businesses. In 2002, CIBC continued to invest in the electronic banking operations of Amicus in Canada (President's Choice Financial) which continues to perform well and is expected to become profitable in the fourth quarter of 2003. The total number of customers for President's Choice Financial at the year-end was 1.05 million, up 40% from 2001. It also experienced strong revenue growth in 2002 due to increasing volumes and spreads.

"Managed growth" businesses are those that deliver strong financial results, but have more moderate long-term growth prospects. In 2002, mortgages grew by over 13%, with revenue up by 30%. CIBC also completed the combination of its Caribbean retail, corporate and international banking operations with those of Barclays Bank PLC to form FirstCaribbean International Bank(TM). The combined operations will be both more efficient and better able to compete in the region from a position of enhanced market share.

Businesses with low earnings and lower long-term growth potential fall into the category of "Fix, reduce, exit." CIBC continued to liberate capital and other balance sheet resources from these businesses and redeploy them to "Investment" and "Growth" businesses. Examples of activities in 2002 included:

-----

### A NOTE ABOUT FORWARD-LOOKING STATEMENTS

This annual report contains forward-looking statements which are made pursuant to the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about the operations, business lines, financial condition, risk management, priorities, targets, ongoing objectives, strategies and outlook of CIBC for 2003 and subsequent periods. Forward-looking statements are typically identified by the words "believe," "expect," "anticipate," "intend," "estimate" and other similar expressions or future or conditional verbs such as "will," "should," "would" and "could." A forward-looking statement is subject to inherent risks and uncertainties that may be general or specific. A variety of factors, many of which are beyond CIBC's control, affect the operations, performance and results of CIBC and its business lines, and could cause actual results to differ materially from the expectations expressed in any of CIBC's forward-looking statements. These factors include: current, pending and proposed legislative or regulatory developments in the jurisdictions where CIBC operates, including pending developments in Canadian laws regulating financial institutions and U.S. regulatory changes affecting foreign companies listed on a U.S. exchange; political conditions and developments, including conflict in the Middle East and the war on terrorism; weakened market conditions; intensifying competition from established competitors and new entrants in the financial services industry; technological change; global capital market activity; interest rate fluctuation; currency value fluctuation; general economic conditions worldwide, as well as in Canada, the United States and other countries where CIBC has operations; the impact of the events of September 11, 2001; changes in market rates and prices which may adversely affect the value of financial products; CIBC's success in developing and

introducing new products and services to a receptive market, expanding existing distribution channels, developing new ones and realizing increased revenue from these channels, including electronic commerce-based efforts. This list is not exhaustive of the factors that may affect any of CIBC's forward-looking statements. These and other factors should be considered carefully and readers should not place undue reliance on CIBC's forward-looking statements. CIBC does not undertake to update any forward-looking statement that is contained in this annual report.

20

CIBC ANNUAL REPORT 2002

MANAGEMENT'S DISCUSSION AND ANALYSIS

- (i) The continued reduction of the non-core loan portfolio, through loan sales credit derivatives and maturities, resulting in the release of more than 34% of balance sheet resources related to this portfolio.
- (ii) The decision to close the U.S. electronic banking operations. Operating losses from these activities will be substantially reduced in 2003.
- (iii) The commitment to reduce capital allocated to the corporate loan and merchant banking portfolios by one-third over the next three years.

CIBC continued to meet its targets for capital strength throughout 2002, with strong growth in key retail businesses in spite of a difficult economic environment. Share repurchases were curtailed earlier in the year to ensure continued capital strength and flexibility.

CRITICAL ACCOUNTING POLICIES

A summary of significant accounting policies is presented in Note 1 to the consolidated financial statements. Certain accounting policies of CIBC are critical to understanding the results of operations and the financial condition of CIBC.

These critical accounting policies require management to make certain judgments and estimates, some of which may relate to matters that are uncertain. Changes in these judgments and estimates could have a material impact on CIBC's financial results and financial condition. Management has established control procedures that are intended to ensure that accounting policies are applied consistently and that the processes for changing methodologies are well controlled, and occur in an appropriate and systematic manner. The following details CIBC's critical accounting policies that require management's judgments and estimates.

Valuation of financial instruments

CIBC's financial instruments include debt and equity securities, derivatives and investments in merchant banking activities. Financial instruments that are classified as held for trading purposes are carried at fair value, and financial instruments that are classified as held for investment purposes, including those held in the merchant banking portfolios, are carried at cost and amortized cost adjusted for write-downs to reflect other-than-temporary impairments in value.

For debt and equity securities carried at fair value, the fair values are based on quoted market prices, where available; otherwise, fair values are estimated using quoted market prices for similar securities or other third-party

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

evidence as available. The fair values are adjusted for bid-offer considerations, including consideration of concentration exposure, where appropriate.

For derivative instruments carried at fair value, the fair values are based on quoted market prices or dealer quotes, where available; otherwise, fair values are estimated on the basis of pricing models that incorporate current market measures for interest rates, currency exchange rates, equity prices and indices, credit spreads, corresponding market volatility levels and other market-based pricing factors. Where appropriate, fair value includes a valuation adjustment to cover credit, model and market risks, as well as administrative costs.

Realized and unrealized gains or losses on securities and derivatives held for trading purposes are included in trading activities in the consolidated statements of income.

For financial instruments carried at cost and amortized cost, CIBC conducts regular reviews to assess whether other-than-temporary impairment has occurred. Management's assessment is based upon a review of various factors, including quoted market price of public securities; the investee's financial results; future prospects and values derived from discounted cash flow models. Impairment losses that are considered other-than-temporary are recognized in earnings.

Management uses judgment in the estimation of fair values and impairments as there is often limited market information. Management has control procedures in place relating to valuation processes, the process for obtaining external prices, periodic model review, and the consistent application of control procedures from period to period. Imprecise estimates can affect the amount of gain or loss recorded in trading activities and the impairment recorded for a particular position or portfolio.

For additional details of fair value by type of on- and off-balance sheet financial instruments, see Note 22 to the consolidated financial statements.

### Allowance for credit losses

Management establishes and maintains an allowance for credit losses that it considers the best estimate of probable credit-related losses existing in CIBC's portfolio of on- and off-balance sheet financial instruments, giving due regard to current conditions and credit protection purchased from third parties. The allowance for credit losses consists of specific and general components. A number of factors affect management judgment and estimates relating to CIBC's allowance for credit losses, including probability of default, risk ratings, expected loss and recovery rates, and the degree of risk inherent in the loan portfolios. Changes in these estimates due to any number of circumstances can have a direct impact on the provision for credit losses, and may result in a change in the allowance.

Management establishes specific allowances against impaired loans for larger non-homogeneous loan portfolios based on continuous monitoring of these portfolios. Generally, a loan is classified as impaired when management is of the opinion that there is no longer a reasonable assurance of the full and timely collection of principal and interest. Impaired loans are carried at their estimated realizable values determined by discounting the expected future cash flows at the interest rate inherent in the loan. When the amount and timing of future cash flows cannot be estimated reliably, the loan is carried at either the fair value of the security underlying the loan or the market price of the loan. Any changes in the estimated realizable amounts over time are reported as a charge or credit to the allowance for credit losses.

The general allowance is established, based on expected loss rates associated with different credit portfolios and estimated time period for losses that are present but yet to be specifically identified, adjusting for management's view of the current and ongoing economic and portfolio trends.

-----

21

CIBC ANNUAL REPORT 2002

MANAGEMENT'S DISCUSSION AND ANALYSIS

-----

CIBC's homogeneous loans include residential mortgages, and personal and credit card loan portfolios. Management evaluates its homogeneous loan portfolios for specific allowances by reference to historical write-offs of balances outstanding. The general allowance for these consumer loan portfolios is based on CIBC's historical flow and loss rates. Further analysis and evaluation of the allowance is performed to account for the aging of the portfolios, along with the impact of economic trends and conditions. For a further discussion of the methodologies used in establishing CIBC's allowance for credit losses, see "Management of credit risk" included in the "Management of Risk and Balance Sheet Resources" section. For details of the allowance for credit losses, see Note 4 to the consolidated financial statements.

Securitizations

CIBC periodically transfers groups of loans or receivables to special purpose entities (SPEs) that issue securities to investors. These investors are entitled to a return of cash flows, based on the principal and interest provided by the group of loans or receivables transferred. This process is referred to as securitization.

Securitizations are accounted for as sales when CIBC surrenders control of the transferred assets and receives consideration other than beneficial interests in the transferred assets.

Gains or losses on transfers accounted for as sales depend, in part, upon the allocation of previous carrying amounts to assets sold and retained interests. These carrying amounts are allocated in proportion to the relative fair value of the assets sold and retained interests. As market prices are generally not available for retained interests, CIBC estimates fair values based on the present value of expected future cash flows. This requires management to estimate expected credit losses, prepayment rates, discount rates, forward yield curves, and other factors that influence the value of retained interests.

There are two key accounting determinations to be made relating to securitizations. First, accounting rules require a determination to be made as to whether a transfer of a group of loans or receivables should be considered a sale for accounting purposes. Second, a decision is required whether a securitization SPE should be considered a subsidiary of CIBC and be consolidated into the financial statements. If the SPE is sufficiently restricted to meet certain accounting requirements, the seller of the transferred assets need not consolidate the SPE.

CIBC's securitizations that meet the accounting criteria are recorded as a sale of assets and are not consolidated for financial reporting purposes. For additional information on CIBC's securitizations, see Note 5 to the consolidated financial statements.

As further discussed in the section "Off-balance sheet arrangements

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

involving SPEs," CIBC administers several SPEs that purchase pools of third-party financial assets and may be involved in other financial transactions involving SPEs. Under current accounting requirements, if the administrator does not control the SPEs, the administrator need not consolidate the SPEs.

In August 2002, the Canadian Institute of Chartered Accountants (CICA) issued a draft guideline "Consolidation of Special-Purpose Entities." As well, in June 2002, the Financial Accounting Standards Board in the U.S. issued an exposure draft addressing the accounting for SPEs. The impact of these exposure drafts on CIBC's consolidated financial statements is not yet determinable.

### Valuation of goodwill and other intangible assets

Effective November 1, 2001, CIBC adopted the requirements of the CICA handbook section 3062, "Goodwill and Other Intangible Assets." Under this section, goodwill is no longer subject to amortization. Rather, goodwill is subject to at least an annual assessment for impairment by applying a fair value-based test at the reporting unit level. Impairment loss is recognized to the extent that the carrying amount of goodwill exceeds the implied fair value. Under the standard, an acquired intangible asset should be separately recognized if the benefit of the intangible asset is obtained through contractual or other legal rights, or if the intangible asset can be sold, transferred, licensed, rented, or exchanged, regardless of the acquirer's intent to do so. Determining the useful lives of intangible assets requires considerable judgment and fact-based analysis. Intangible assets with an indefinite life are not amortized but are tested at least annually for impairment.

The fair values of the reporting units and intangible assets with an indefinite life are derived from internally and externally developed valuation models, using a market or income approach. These models consider various factors, including normalized earnings, projected forward earnings, price earnings multiples and discount rates. Management uses judgment to estimate the fair value of the reporting units and intangible assets with an indefinite life. Imprecise estimates can affect the value reported for goodwill and other intangible assets with an indefinite life. For details of goodwill and other intangible assets, see Note 7 to the consolidated financial statements.

### Pension and other post-retirement benefits

Pension and other post-retirement benefit costs and obligations are dependent on assumptions used in calculating such amounts. These assumptions include discount rates, projected salary increases, expected return on assets, health care cost trend rates, turnover of employees, retirement age and mortality rates. In accordance with Canadian generally accepted accounting principles, actual results that differ from the assumptions are accumulated and amortized over future periods and, therefore, generally affect recognized expense and the recorded obligation in future periods.

CIBC's approach to managing its pension plans is based upon a comprehensive framework to ensure that the pension plans are properly governed, managed, and operated in each region. This framework is built upon an effective system that holds its decision-makers accountable for results under changing conditions. During the year, key assumptions were reviewed and adopted for the principal CIBC Pension Plan. These assumptions, which affect the October 31, 2002 accrued benefit obligation and funded status of the plan and which will be used to determine expense for 2003 are as follows:

-----

MANAGEMENT'S DISCUSSION AND ANALYSIS

---

- o The discount rate is based on the yield of high-quality debt instruments with cash flows that match the timing and amount of expected benefit payments. As at the measurement date of September 30, 2002, the rate was 6.75%, consistent with the prior year.
- o The assumed rate of compensation increase was reduced from 4% to 3.5%. The impact of this assumption change was to decrease the accrued benefit obligation by \$53 million.
- o The expected long-term rate of return on plan assets remains at 7.5%. The rate is based on the long-term market outlook and CIBC Pension Fund investment policies.

Actual future experience different from that assumed or future changes in assumptions may affect CIBC's pension and other post-retirement benefit obligations and future expense.

For a further discussion of the key assumptions used in determining CIBC's annual pension expense and accrued pension liability, see Note 15 to the consolidated financial statements.

#### Income taxes

Management uses judgment in the estimation of income taxes, and future income tax assets and liabilities. As part of the process of preparing CIBC's consolidated financial statements, management is required to estimate income taxes in each of the jurisdictions in which CIBC operates. This process involves estimating actual current tax exposure, together with assessing temporary differences that result from different treatment of items for tax and accounting purposes and the tax loss carryforwards. These temporary differences and tax loss carryforwards result in future income tax assets and liabilities, which are included on CIBC's consolidated balance sheets. Substantially all of CIBC's tax loss carryforwards originated from the U.S. operations in 2002 and expire in 20 years. In addition, as other future income tax assets naturally reverse into tax losses in the U.S., CIBC will have 20 years from the date such temporary differences become tax losses to utilize them before they would begin to expire under current tax law. Management is required to assess whether it is more likely than not that future income tax assets will be realized prior to their expiration and, based on all available evidence, determine if a valuation allowance is required on all or a portion of its future income tax assets. The factors used to assess the likelihood of realization are management's forecast of future net income before taxes, available tax planning strategies that could be implemented to realize the net future income tax assets and the remaining expiration period of loss carryforwards. Although realization is not assured, management believes, based on all available evidence, that it is more likely than not that all of the future tax assets will be realized prior to their expiration. In this regard, CIBC has initiated various expense management initiatives, refocused its business activities and committed to provide additional capital which will generate additional income. The amount of the future income tax asset considered realizable, however, could be reduced in the near term if forecasted income during the carryforward period is not achieved. Factors that may affect CIBC's ability to achieve sufficient forecasted income include, but are not limited to, the following: deterioration of capital and credit markets, a decline in revenue or margins, loss of market share or increased competition.

For details of CIBC's income taxes, see Note 18 to the consolidated financial statements.



# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

## CONSOLIDATED FINANCIAL RESULTS

### Highlights

- o Total shareholder return of 34.1% for the three-year period ended October 31, 2002, versus the TSX Banks and Trust Index of 44.5%
- o Strong Tier 1 and total capital ratios of 8.7% and 11.3%, respectively
- o Reported ROE of 5.1%

### Earnings

CIBC's reported earnings were \$653 million for the year, down \$1,033 million from 2001. This was primarily due to a restructuring charge in the U.S. electronic banking operations and other businesses, lower revenue from the CIBC World Markets business line, and a higher provision for credit losses. This was partially offset by lower revenue-related compensation and the gain resulting from the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC, to form FirstCaribbean International Bank(TM), now reflected as an equity investment. As well, CIBC benefited from significant tax recoveries in 2002. Reported EPS, diluted, and reported ROE were \$1.35 and 5.1%, respectively, compared with \$4.13 and 16.1% in 2001.

CIBC's reported earnings in 2001 were \$1,686 million, down \$374 million from 2000. This resulted from a combination of lower revenue, reflecting weaker markets that were further challenged by the events of September 11, 2001, and higher expenses related to increased technology spending and a restructuring charge. Concurrently, CIBC benefited from a relatively lower income tax expense. Reported EPS, diluted, and reported ROE were \$4.13 and 16.1%, respectively, compared with \$4.90 and 20.5% in 2000.

The accompanying table adjusts reported earnings for unusual items and CIBC's investment in Amicus. Refer to page 29 for more information on operating earnings.

23

CIBC ANNUAL REPORT 2002

## MANAGEMENT'S DISCUSSION AND ANALYSIS

### EARNINGS

\$ millions, for the years ended October 31	2002	2001
Reported earnings	\$ 653	\$ 1,686
Less:		
Gain on sales of corporate assets (1)	200	65
Restructuring charge(2)	(323)	(123)
Merrill Lynch acquisition-related costs (3)	(112)	-
Events of September 11, 2001(4)	(19)	(4)
Adjustment to future income tax assets (5)	52	(66)
Bulk sale of U.S. corporate loans (6)	-	(94)
Restructured ownership of certain U.S.-based loans and leases (7)	-	142

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Specific provision for credit losses (6) (8)	-	(28)
General provision for credit losses (9)	-	-
Goodwill amortization (10)	-	(46)
Other items (11)	-	(4)
Adjusted earnings(12)	855	1,844
Less:		
Net impact of Amicus (13)	(236)	(245)
Operating earnings(12)	\$ 1,091	\$ 2,089
EPS(14) - diluted, reported	\$ 1.35	\$ 4.13
- diluted, adjusted	\$ 1.91	\$ 4.54
- diluted, operating	\$ 2.56	\$ 5.19
ROE - reported	5.1%	16.1%
- adjusted	7.3%	17.7%
- operating	9.7%	20.2%

- (1) During the fourth quarter of 2002, CIBC and Barclays Bank PLC completed the combination of their Caribbean retail, corporate and international banking operations. As a result of this combination, CIBC recognized an after-tax gain of \$190 million (pre-tax \$190 million). During the third quarter of 2002, a \$10 million after-tax gain (pre-tax \$13 million) was recognized relating to the sale of CIBC's investment in Life of Barbados Limited. Gains in 2001 included the sale of CIBC's two offshore banking subsidiaries, CIBC Fund Managers (Guernsey) Limited and CIBC Bank and Trust Company (Channel Islands) Limited, collectively the Guernsey private banking business, for an after-tax gain of \$22 million (pre-tax \$22 million) and the sale of the Merchant Card Services business for an after-tax gain of \$43 million (pre-tax \$58 million). The after-tax gains in 2000 included \$143 million (pre-tax \$203 million) from the sale of CIBC's portfolio of various wholly-owned office properties; \$97 million (pre-tax \$97 million) from the sale of CIBC's property and casualty insurance companies; and \$20 million (pre-tax \$28 million) from the sale of CIBC Suisse S.A.
- (2) During the fourth quarter of 2002, CIBC recorded an after-tax restructuring charge of \$323 million (pre-tax \$514 million). This amount included \$232 million (pre-tax \$366 million) relating to closing the U.S. electronic banking operations. During the fourth quarter of 2001, CIBC recorded an after-tax restructuring charge of \$123 million (pre-tax \$207 million). The \$18 million after-tax restructuring credit (pre-tax \$31 million) in 2000 represented an adjustment of the 1999 after-tax restructuring charge of \$242 million (pre-tax \$426 million).
- (3) In 2002, CIBC incurred after-tax costs of \$112 million (pre-tax \$183 million) relating to the acquisition of Merrill Lynch Canada Inc.'s Private Client & Securities Services businesses. These costs also include additional compensation to certain investment advisers within CIBC Wood Gundy.
- (4) During 2002, net after-tax expenses of \$19 million (pre-tax \$32 million) were recognized relating to losses and incremental expenses incurred for certain of CIBC's New York operations located at One World Financial Center, in close proximity to the World Trade Center. In the fourth quarter of 2001, CIBC recognized an after-tax expense of \$4 million (pre-tax \$7 million) in respect of such losses and incremental expenses.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

- (5) During the fourth quarter of 2002, CIBC recorded \$52 million in recognition of certain United Kingdom tax losses related to prior years. In June 2002, the Ontario Government proposed that the tax rate reductions previously announced by it be delayed by one year. This measure was substantively enacted in 2002. During the third quarter of 2001, it was determined that the provincial income tax rate decreases proposed in the May 9, 2001 Ontario Budget and the July 30, 2001 British Columbia Budget Update were substantively enacted. As a result, CIBC recognized a \$21 million charge to income tax expense in that quarter, thereby reducing its future income tax assets, in recognition of the fact that temporary differences will reverse when the rates are lower. An adjustment of \$45 million was recognized in the first quarter of 2001, resulting from the federal income tax rate decreases proposed in the October 18, 2000 federal government Economic Statement and Budget Update.
- (6) In the fourth quarter of 2001, CIBC completed a sale of \$848 million of non-investment grade loans and \$195 million of undrawn credit commitments. CIBC recorded an after-tax specific provision for credit losses of \$28 million (pre-tax \$48 million) related to the loans and incurred an after-tax loss on the sale of \$94 million (pre-tax \$162 million).
- (7) During the fourth quarter of 2001, CIBC restructured ownership of certain U.S.-based loans and leases, resulting in a net reduction of income tax expense of \$142 million.
- (8) In 2000, CIBC recorded an after-tax additional specific provision of \$143 million (pre-tax \$250 million) for credit losses related to government-sponsored student loans.
- (9) In 2000, CIBC recorded an after-tax general provision for credit losses of \$146 million (pre-tax \$250 million).
- (10) On November 1, 2001, CIBC adopted the requirements of the CICA handbook section 3062, "Goodwill and Other Intangible Assets," which require that amortization of goodwill, including that relating to equity accounted investments, cease after October 31, 2001. Accordingly, adjusted earnings for 2001 and 2000 include adding back amortization of goodwill to present 2001 and 2000 results on a basis comparable to the current year.
- (11) In the fourth quarter of 2001, CIBC incurred after-tax costs of \$4 million (pre-tax \$8 million) related to the restructured ownership of certain U.S.-based loans and leases. In 2000, CIBC recorded after-tax costs of \$12 million (pre-tax \$20 million) for Oppenheimer acquisition-related costs. In 2000, other after-tax costs of \$27 million (pre-tax \$50 million) related to CIBC's New York premises consolidation.
- (12) Operating earnings exclude items that, in management's opinion, are either unusual in nature, or that relate to substantial strategic investments, thereby allowing for the analysis of business trends and the performance of CIBC's business lines. Adjusted earnings exclude only unusual items. The words "operating earnings" and "adjusted earnings" do not have standardized meanings under generally accepted accounting principles and, consequently, may not be comparable to similar measures presented by other companies. Refer to the "Operating performance measurements" section in this report for further details.
- (13) During the first quarter of 2002, certain business activities were moved from CIBC Retail Markets (formerly Retail Products and Retail Markets) to Amicus. Refer to the "Business line review" section in this report for further details. Comparative information has been reclassified.
- (14) During the first quarter of 2002, CIBC retroactively adopted the CICA

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

handbook section 3500, "Earnings Per Share." Prior period EPS figures have been restated.

24

### CIBC ANNUAL REPORT 2002

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

##### Revenue

Reported revenue in 2002 was \$11,152 million on a taxable equivalent basis (TEB), down \$154 million from the prior year. The decrease in revenue was mainly due to lower trading and origination revenue, lower net merchant banking revenue and write-downs related to collateralized debt obligation and high-yield portfolios, all as a result of continued weak markets. This decrease was partially offset by the gain resulting from the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC. Revenue also benefited from increased net interest income related to increased volumes in credit products (cards, lending products and mortgages) and in customer deposits, as well as revenue related to acquired businesses.

##### REVENUE

\$ millions, for the years ended October 31	2002	2001	2000
Reported revenue (TEB)	\$ 11,152	\$ 11,306	\$ 12,210
Less:			
Gain on sales of corporate assets	203	80	328
Bulk sale of U.S. corporate loans	--	(162)	--
Amicus	230	148	75
Goodwill amortization - equity accounted investments	--	(22)	(17)
Operating revenue (TEB)	\$ 10,719	\$ 11,262	\$ 11,824

Reported revenue in 2001 was \$11,306 million, down \$904 million from the prior year. Revenue for the year included gains from sales of CIBC's Merchant Card Services business and the Guernsey private banking business. These gains were more than offset by the loss associated with the bulk sale of the U.S. corporate loans. In 2000, revenue included gains of \$328 million related to the sales of certain office properties, the property and casualty insurance companies and CIBC Suisse S.A. Reported revenue in 2001 was also lower from 2000 as a result of revenue declines in CIBC Wealth Management and CIBC World Markets businesses, reflecting weaker market conditions and the events of September 11, 2001.

##### Non-interest expenses

CIBC's reported non-interest expenses for the year were \$9,129 million, up \$903 million from 2001. The increase in non-interest expenses was primarily due to a higher restructuring charge and the ongoing expenses related to acquired businesses, as well as acquisition-related costs, partially offset by lower revenue-related compensation. Details of the restructuring charge are outlined

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

below.

The reported efficiency ratio was 81.9% in 2002, compared with 72.8% in the prior year.

At October 31, 2002, CIBC had a regular workforce headcount of 42,552, up 237 from 2001 due to the impact of acquired businesses partly offset by staff reductions as part of restructuring and the exclusion of the West Indies workforce. The regular workforce headcount measure comprises regular full-time and part-time employees, base salaried plus commissioned employees and 100% commissioned employees.

NON-INTEREST EXPENSES			
\$ millions, for the years ended October 31	2002	2001	2000
Reported non-interest expenses	\$ 9,129	\$ 8,226	\$ 8,096
Less:			
Restructuring charge	514	207	(31)
Merrill Lynch acquisition-			
related costs	183	--	--
Events of September 11, 2001	32	7	--
Amicus	585	535	290
Goodwill amortization	--	24	23
Other items	--	8	70
Operating non-interest expenses	\$ 7,815	\$ 7,445	\$ 7,744

Reported non-interest expenses were \$8,226 million in 2001, up \$130 million from the prior year. This was primarily the result of increased Amicus spending and the restructuring charge related to CIBC's cost-reduction program, partially offset by lower revenue-related compensation.

### Restructuring

In 2002, CIBC recorded a restructuring charge of \$366 million relating to the closing of its U.S. electronic banking operations and an additional \$142 million related to restructuring initiatives in other businesses. These initiatives in total are expected to result in the elimination of approximately 2,700 positions.

The charge relating to closing the U.S. electronic banking operations, subject to regulatory approval, consisted of contract termination costs, termination benefits and other related charges, including the write-down of assets. The initiative is expected to be substantially completed by the end of the first quarter of 2003.

CIBC World Markets has reduced staff levels, primarily in the U.S., as a result of the continued low level of business activity in capital markets and investment banking. In addition, selective reductions will be made in Asian, European and commercial banking businesses.

CIBC Retail Markets will reduce staff levels, reconfigure its branch network and close bizSmart(TM), CIBC's direct banking offer which provided internet and telephone based banking services to small businesses.

Operations and systems development support for CIBC World Markets, CIBC

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Wealth Management and CIBC Retail Markets businesses will rationalize to align their cost structures with current market conditions.

In 2001, a CIBC-wide cost-reduction program was initiated in response to changing economic conditions. Significant actions taken in 2002 under the program included consolidation of branches, rationalization of business support functions, realignment of the workforce, reorganization of certain operations, and termination of certain leases. This program was substantially completed in 2002 and the original estimate was revised by a net increase of \$6 million.

Events of September 11, 2001

CIBC's New York operations located at One World Financial Center (WFC), in close proximity to the World Trade Center, were directly affected by the events of September 11, 2001. These events caused the temporary

---

25

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

---

relocation of employees from WFC to CIBC's other major premises in mid-town Manhattan, as well as to temporary locations in the vicinity.

For the year ended October 31, 2002, CIBC recorded expenses, net of insurance recoveries, related to the events of September 11, 2001 of \$32 million (2001: \$7 million). CIBC has received payments on account of insurance claims of \$90 million in 2002 (2001: \$9 million). Although CIBC is still in discussions with its insurance carrier as to the ultimate settlement amount, CIBC has recorded insurance recoveries for amounts for which it considers recovery is probable. In addition, no insurance recovery amounts are recorded under the business interruption insurance claim as negotiations are still continuing. Management is still in the process of evaluating various scenarios concerning the premises in New York. The full financial impact of these decisions, including related insurance recoveries, was not determinable at the time of preparation of the consolidated financial statements.

For details relating to expenses related to the events of September 11, 2001, refer to Note 17 to the consolidated financial statements.

#### Taxes

CIBC's reported income tax recovery for the year was \$279 million, compared with an income tax expense of \$92 million in 2001 primarily due to a higher provision for credit losses in North America in 2002 and increased restructuring charge and other losses in CIBC's U.S. operations. Also contributing to the reduced income tax expense were the gain resulting from the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC, upon which no tax expense was provided, and the recognition of a future tax asset in respect of certain United Kingdom tax losses relating to prior years.

CIBC has not provided for a valuation allowance related to future income tax assets. Included in the tax loss carryforwards amount is \$447 million relating to losses in the U.S. operations in 2002 which expire in 20 years. In addition, as other future income tax assets naturally reverse into tax losses in the U.S., CIBC will have 20 years from the date such temporary differences become tax losses to utilize them before they would begin to expire under

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

current tax law. Although realization is not assured, CIBC believes that, based on all available evidence, it is more likely than not that all of the future tax assets will be realized prior to their expiration. In this regard, CIBC has initiated various expense management initiatives, refocused its business activities and committed to provide additional capital which will generate additional income. See pages 52 and 53 for a more detailed discussion.

### Assets

CIBC's balance sheet decreased by \$14.2 billion, to \$273.3 billion, from October 31, 2001. Decreases were largely driven by reductions in business and government loans (\$4.7 billion), securities borrowed or purchased under a resale agreement (\$8.1 billion), trading securities (\$7.2 billion), investment securities (\$2.3 billion), customers' liability under acceptances (\$1.3 billion), and interest-bearing deposits with banks (\$1.6 billion). These decreases were partially offset by increases in retail assets, such as residential mortgages (\$7.9 billion), and personal and credit card loans (\$2.4 billion). Large reductions in balances, specifically in the fourth quarter of 2002, were partially the result of the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC, and also as a result of continuing efforts to manage the balance sheet to appropriate levels.

The net unrealized excess of market value over book value of CIBC's investment portfolio totalled \$671 million at year-end. The unrealized gains in corporate equity of \$271 million related mainly to investments held in the merchant banking portfolio.

Gross impaired loans were \$2.28 billion at October 31, 2002, up from \$1.70 billion from the prior year. CIBC's total allowance for credit losses, which includes specific and general allowances, was \$2.29 billion at year-end, and exceeded gross impaired loans by \$13 million, compared with \$592 million at October 31, 2001.

The specific provision for credit losses was \$1,500 million for the year, up from \$1,100 million in 2001. As at October 31, 2002, the general allowance remained at \$1.25 billion, unchanged from the prior year. The increase in specific provisions mainly related to the business and government loan portfolio and reflects the continuing decline in credit conditions experienced in the U.S. and Europe.

### Capital management

CIB's total capital for regulatory purposes was \$14.3 billion at October 31, 2002, down \$1.3 billion from 2001 mainly as a result of increased deductions for goodwill (from Tier 1 capital) and for equity accounted investments (from total regulatory capital). Goodwill increased as a result of acquisitions during the year. The increase in equity accounted investments resulted from the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC. CIBC's Tier 1 and total regulatory capital ratios were 8.7% and 11.3%, respectively, at October 31, 2002, compared with 9.0% and 12.0% a year ago.

### Shareholder value

CIBC's common share price was \$38.75 at October 31, 2002, compared with \$48.82 at the end of 2001. Current dividends of 41 cents per quarter, implying an annual dividend of \$1.64, represent a dividend yield of 4.2% based on the closing share price for the year. Book value was \$25.75 per share, down from \$26.44 per share in 2001.

Under a normal course issuer bid that began on January 9, 2002, CIBC purchased 5.7 million common shares for cancellation during the year for an

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

aggregate consideration of \$313 million, representing an average price of \$55.05 per share. The normal course issuer bid ends January 8, 2003.

### Stock option plans

CIBC has two stock option plans: the Employee Stock Option Plan and the Non-Officer Director Stock Option Plan, as detailed in Note 14 to the consolidated financial statements.

26

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

During the year, CIBC early adopted the fair value-based method to account for stock options. This is further explained in Note 14 to the consolidated financial statements.

The dilution impact of the stock option plans is summarized in the table below. The dilution impact is calculated as the new option grants for the year, net of options forfeited by employees leaving CIBC, divided by the average number of shares outstanding during the year.

#### STOCK OPTIONS

As at or for the years ended October 31	2002	2001	2000	1999	1998	1997
Net options granted (millions)	2.7	2.4	5.1	4.5	3.4	3.0
Average number of shares outstanding (millions)	360.6	372.3	388.9	409.8	415.0	413.0
Net grants during period as % of average number of shares outstanding	0.8%	0.6%	1.3%	1.1%	0.8%	0.7%

#### OUTLOOK

The current North American economic environment remains uncertain. An earlier recovery in the U.S. has faltered amid weak gains in employment and little appetite for renewed capital spending by corporations. In Canada, the picture is somewhat brighter with relatively strong consumer spending and a healthy trade surplus, although it is unclear how long this divergence can continue in light of the conditions south of the border. Ultimately, North American economic growth is expected to slowly strengthen, particularly during the latter part of 2003, as low interest rates support retail sales and companies finally begin re-investing in their businesses. The key uncertainty in this forecast remains the threat of war in the Middle East.

In light of these challenges, CIBC will continue to shift its business mix away from the capital and credit markets to its core retail and wealth management businesses. Loan loss provisions are expected to decline in 2003 and management's efforts will be focused on improving operational efficiency and maintaining strong capital ratios.



We have four strategic business lines - CIBC Retail Markets, CIBC Wealth Management, CIBC World Markets and Amicus. CIBC Retail Markets and CIBC Wealth Management together comprise our CIBC Retail & Wealth operations. These business lines are supported by four functional groups - Treasury, Balance Sheet and Risk Management; Administration; Technology and Operations; and Corporate Development.

# Business Line Review

## BUSINESS LINE REVIEW

AVERAG  
ASSET  
(% of tota

### CIBC RETAIL & WEALTH

58.7

#### CIBC RETAIL MARKETS

Provides financial services and lending, credit cards, mortgages, deposit, insurance and investment products to retail and small business customers through CIBC branches, ABM network, internet and telephone banking.

49.4

#### CIBC WEALTH MANAGEMENT

Provides relationship-based advisory sales, services and products through a sales force of more than 3,000 investment professionals. Products and services include full-service brokerage in Canada and the U.S., discount brokerage, global private banking and trust services, asset management, and a variety of other wealth products.

9.3

#### CIBC WORLD MARKETS

Provides integrated investment and corporate banking solutions to clients throughout North America, with niche capabilities in the U.K. and Asia. Areas of specialization include mergers and acquisitions; research; sales and trading of securities and derivatives; merchant banking; and commercial banking.

39.5

#### AMICUS

Provides co-branded electronic retail banking services. Operating through pavilions in retail locations, Amicus offers a variety of deposit and credit products.

1.8

## FUNCTIONAL GROUPS

CORPORATE AND OTHER includes the four functional groups that provide infrastructure support services, with revenue and expenses generally allocated to the business lines. These functional groups are:

- o Treasury, Balance Sheet and Risk Management-manages CIBC's balance sheet resource allocation process and also measures, monitors and controls CIBC's exposure to credit, market, liquidity and operational risk.
- o Administration - provides governance and support services to CIBC and its

strategic business lines.

- o Technology and Operations - provides a wide range of shared technology and operations services to CIBC's businesses.
- o Corporate Development - reinforces an owner-manager mindset among CIBC's leaders to develop and grow their businesses.

=====

## MANAGEMENT'S DISCUSSION AND ANALYSIS

-----

### How CIBC Reports

-----

CIBC's four business lines are CIBC Retail Markets, CIBC Wealth Management, CIBC World Markets and Amicus. CIBC Retail Markets and CIBC Wealth Management together comprise CIBC Retail & Wealth operations, the focus of CIBC's overall strategy of concentrating resources and increasing capital to the retail operations.

-----

CIBC's business lines are supported by four functional groups: Treasury, Balance Sheet and Risk Management; Administration; Technology and Operations; and Corporate Development.

During 2002, CIBC merged most of the businesses within Electronic Commerce, and Retail and Small Business Banking into a new business line, CIBC Retail Markets. Amicus (previously part of Electronic Commerce) became a separate business line, and Technology and Operations became a part of Corporate and Other. Prior year segmented financial information has been reclassified to reflect these changes.

CIBC's Manufacturer/Customer Segment/Distributor Management Model is used to measure and report the results of operations of the four business lines. Under this model, internal payments for sales commissions and distribution service fees are made among the business lines. As well, revenue and expenses relating to certain activities, such as the payments business included in CIBC Retail Markets, are fully allocated to other business lines. In addition, the revenue, expenses and balance sheet resources of the four functional groups are generally allocated to the business lines. Corporate and Other comprises the four functional groups, as well as CIBC Mellon's custody business and other revenue and expense items not directly attributable to the business lines. Management uses this model to better understand the economics of customer segments, products and delivery channels.

The model employs certain estimates and allocation methodologies in the preparation of segmented financial information. In 2002, the sales and service fees paid to segments for certain products were renegotiated among the business lines. Prior year financial information was not reclassified to reflect these fee changes.

## OPERATING PERFORMANCE MEASUREMENTS

The principal measurements used by CIBC to assess business line performance include operating earnings; return on equity, which is based on risk-adjusted (economic) capital; and economic profit. These measurements are outlined in more detail in the following sections and are provided as part of the business line performance reviews on pages 30 to 46.

#### Operating earnings

Management uses operating earnings and adjusted earnings to review and analyse the performance of the business lines. Operating earnings exclude items that, in management's opinion, are either unusual in nature or relate to substantial strategic investments, thereby allowing for the analysis of business trends. Adjusted earnings exclude only unusual items. Examples of excluded items are the impact of gains (or losses) on sales of non-strategic assets, restructuring costs within each business line and the costs related to the events of September 11, 2001. These items are explained in more detail in the footnotes to the table under earnings on page 24. Business line results show both reported and operating earnings. The discussions on pages 30 to 46 refer to operating earnings. In addition, further details on the business lines are provided in Note 26 to the consolidated financial statements.

#### Risk-adjusted return on capital (RAROC)

RAROC is a risk-adjusted profitability measurement and management framework for measuring risk-adjusted financial performance and for providing a consistent view of profitability across all businesses. RAROC is defined as the ratio of risk-adjusted return to economic capital.

Economic capital is attributed on the basis of three risk factors: credit, market and operational risk. The fundamental approaches to managing these risk factors are described in the "Management of Risk and Balance Sheet Resources" section. The use of risk-based capital strengthens the risk management discipline within CIBC's business lines, as the methodologies employed quantify the level of risk within each business line and attribute capital accordingly. This process assists CIBC in achieving its objectives of controlled growth and returns commensurate with the risk taken.

Economic capital methodologies can be applied across products, clients, lines of business and other segmentations, as required, to measure certain types of performance. The resulting capital attributed to each business line provides the financial framework to understand and evaluate sustainable performance, and to actively manage the composition of the business portfolio. This enables CIBC to increase shareholder value by reallocating capital to those businesses with high strategic value and sustainable returns, or with long-term growth and profitability potential.

Business line return on equity is also measured using risk-adjusted (economic) capital, which, in many instances, may be different from legal capital. The difference between economic capital allocated to the business lines and legal capital is held in Corporate and Other. Periodically, enhancements are made to CIBC's economic capital allocation model as part of CIBC's risk measurement process. These changes are made prospectively.

#### Economic profit

Economic profit elaborates on RAROC by incorporating the cost of equity capital, which is based on the market required rate of return from holding CIBC's equity instruments, to assess whether shareholder wealth is being created. Economic profit measures the return generated by each business in excess of CIBC's cost of equity capital. Shareholder wealth is increased if capital can be employed at a return in excess of CIBC's cost of equity capital. Similarly, when returns do not exceed the cost of equity capital, then shareholder wealth is diminished and a more effective deployment of that capital is sought.

2002 Results

- o Reported earnings of \$1,347 million; including commercial banking, reported earnings of \$1,430 million
- o Growth in transaction account balances of 22%
- o Growth in personal loans administered of 14%
- o Growth in non-institutional assets under administration of 24%

Our Priorities

- o Customer satisfaction
- o Proactive sales and service
- o Leadership in advice-based wealth management products and services
- o Operational efficiency

[GRAPHIC OMITTED]

=====

[PHOTO OMITTED]

JILL DENHAM  
Vice-Chair  
CIBC Retail Markets

[PHOTO OMITTED]

GERRY McCAUGHEY  
Vice-Chair  
CIBC Wealth Management

CIBC Retail & Wealth

-----

PAT REILLY (above right), Executive Assistant, Corporate Communications and Public Affairs, long-time employee and CIBC customer for almost 50 years, meets with fellow veteran employee Shirley McLellan (above left), CIBC's Client Care Ambassador, at CIBC's main branch in Toronto.

-----

CIBC Retail & Wealth comprises CIBC Retail Markets and CIBC Wealth Management business lines and represents CIBC's combined retail operations. The combination of these two business lines reflects CIBC's strategy to focus resources in its retail business. CIBC Retail & Wealth products and services are provided to customers in Canada, the U.S. and the Caribbean through a variety of channels.

-----  
CIBC Retail & Wealth  
-----

SCOPE AND SCALE

Personal transaction  
account balances  
\$ billions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	00	01	02
	16.86	17.83	21.78

Personal Loans  
administered  
\$ billions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	00	01	02
Cards	7.69	8.71	15.24
Residential Mortgages	57.01	64.79	75.65
Other Consumer Loans	28.48	28.17	29.56

Non-institutional assets  
under administration  
\$ billions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	00	01	02
	163.4	166.4	207

The following tables set out the reported and operating earnings as well as operating revenue for CIBC Retail & Wealth by business.

In addition, while CIBC manages its commercial banking operations within CIBC World Markets, some financial institutions include commercial banking with their retail operations. The accompanying tables also set out the effect of including CIBC's commercial banking operations under CIBC Retail & Wealth.

Earnings  
\$ millions

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Earnings			
Reported			
CIBC Retail & Wealth and commercial banking	1251	1331	1430
CIBC Retail & Wealth	1121	1228	1347
Operating			
CIBC Retail & Wealth	1150	1216	1292
Commercial banking	130	106	86

Revenue  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Operating Revenue			
CIBC Retail & Wealth	6759	6632	7469
Commercial banking	491	481	446

## EARNINGS

\$ millions for the years ended October 31	2002	2001	2000
CIBC Retail Markets	\$ 1,171	\$ 917	\$ 687
CIBC Wealth Management	176	311	434
	1,347	1,228	1,121
Commercial banking	83	103	130
Reported earnings	1,430	1,331	1,251
Less:			
Gain on sales of corporate assets	200	65	117
Restructuring charge	(36)	(42)	6
Merrill Lynch acquisition-related costs	(112)	--	--
Specific provision for credit losses	--	--	(143)
Goodwill amortization	--	(14)	(9)
Operating earnings	\$ 1,378	\$ 1,322	\$ 1,280

REVENUE			
\$ millions for the years ended October 31	2002	2001	2000
Operating revenue (TEB) (1)			
CIBC Retail Markets			
Personal banking	\$ 1,126	\$ 993	\$ 952
Small business banking	720	661	681
West Indies	245	281	268
Cards	1,241	1,077	936
Lending products	582	634	624
Mortgages (2)	623	479	332
Insurance	72	50	148
Other	67	163	105
	4,676	4,338	4,046
Operating revenue (TEB) (1)			
CIBC Wealth Management			
Imperial Service	667	627	558
Private client investment	1,320	977	1,280
Global private banking and trust	127	123	163
Wealth products	643	486	663
Other	36	81	49
	2,793	2,294	2,713
	7,469	6,632	6,759
Commercial banking	446	481	491
Operating revenue (TEB)	\$ 7,915	\$ 7,113	\$ 7,250

(1) Operating revenue excludes gain on sales of corporate assets and adds back goodwill amortization - equity accounted investments.

(2) Comparative figures have been reclassified to conform with the presentation used in 2002.

#### 2002 Results

- o Operating ROE of 44%
- o Overall customer loyalty remained unchanged
- o Top rated of the big five banks for Satisfaction with Problem Resolution for 2002
- o Small business customer

loyalty increased by 4%

Our Priorities

- o Improve customer loyalty
- o Drive profitable growth
- o Continue market leadership in cards

Our Ongoing Objectives

- o Achieve operating earnings growth of 10% for the year
- o Improve customer loyalty
- o Become the leading bank for small business customers

[PHOTO OMITTED]

=====

[PHOTOS OMITTED]

JILL DENHAM  
Vice-Chair

CIBC Retail & Wealth -  
CIBC Retail Markets

-----

> CIBC'S SMALL BUSINESS BANKING customer Derek Gardner (above centre), President, CLO Glass Limited of Concord, Ontario pictured with sons Kevin (above right) and Paul (above left) who serve as vice-presidents of the company.

-----

CIBC Retail Markets serves both personal and small business customers across Canada. We offer deposit products, personal and student loans, cards, mortgages and insurance, and small business and agricultural loans through CIBC's Canadian branch network, telephone banking, internet banking and ABMs. In addition to the banking services offered in Canada, we have an approximate 44% equity investment in FirstCaribbean International Bank(TM).

MANAGEMENT'S DISCUSSION AND ANALYSIS

-----

CIBC Retail & Wealth - CIBC Retail Markets

-----

2002 marked the first full year of new leadership in CIBC Retail Markets, and performance was strong, with increased revenue, funds managed and profitability. With a renewed focus on leveraging the strengths of our retail franchise, we launched a wide range of initiatives to increase our value to customers, increase performance and improve the efficiency of our operations.



Our three-year goal is to become the best relationship retailer of financial services in Canada. To achieve this goal, we are building on both our current strengths and new opportunities for competitive advantage.

#### CURRENT STRENGTHS

Our cards business again experienced significant growth in 2002. Total purchase volumes were up 13% and balances under administration increased 9% to \$9.5 billion as at year end. We maintained our #1 position in market share of card purchase volumes and average outstanding card balances and remained the leading issuer of premium credit cards based on purchase volumes.

We are committed to continued growth in this core business through ongoing product innovation and operating efficiencies. We launched several new card products during 2002, including the entourage suite of cards as part of our alliance with American Express Limited. CIBC also launched the CIBC Shoppers Optimum(TM) VISA card, a co-branded, loyalty-based no-fee credit card with Shoppers Drug Mart Inc.

Our mortgage business continues to perform exceptionally well. New residential mortgage originations reached a record high of \$26.7 billion this year, increasing total residential mortgages under administration by 17% and our market share by a full percentage point. Our multi-brand, multi-channel mortgage strategy sells mortgages under the CIBC, FirstLine(TM) and President's Choice Financial brands through CIBC retail channels, Home Loans Canada, independent brokers and President's Choice Financial channels.

New automated sales management tools and processes introduced this year to our branch-based sales force played an important role in increasing personal and small business banking revenues, with a significant increase in revenues per salesperson.

We continued to develop innovative products with significant customer appeal. Our new CIBC Better Than Posted Mortgage, the introduction of CIBC Audio Access(TM) ABM service for elderly customers and those with visual impairments, and our new email money transfer service are examples of our continued success at delivering valued products and services.

In small business banking, we introduced a new credit process to give small business customers faster turnaround on credits up to \$30,000 for unsecured startup ventures. Small business customer loyalty is now at its highest point in four years. We made the decision to close bizSmart, our direct banking offer which provided internet and telephone-based banking services to small businesses.

FirstCaribbean International Bank(TM) was formed on October 11, 2002 as a result of the combination of our Caribbean retail, corporate and international banking operations with those of Barclays Bank PLC. The new bank operates in 13 countries in the West Indies, and will leverage one of the largest capital bases of any Caribbean bank to focus on growth and excellent customer service.

#### NEW OPPORTUNITIES FOR COMPETITIVE ADVANTAGE

While product excellence in areas such as mortgages and cards is important, our objective is to be recognized by customers as the bank that can fulfill all of their financial services needs, at each stage of their lives.

This year, we took a number of steps to achieve stronger relationships with customers in order to better meet their financial needs. Our detailed understanding of customer segments is driving our product development, marketing

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

activities, distribution decisions and our sales focus.

We implemented a sophisticated, new branch technology infrastructure that has allowed us to introduce automated performance measurement and sales leads, e-learning for employees, and faster transaction processing times. We continue to invest in learning and sales management tools for branch staff so that we can achieve our goals for deepening our customer relationships.

Also, we have begun to streamline our organization by overhauling processes to improve the customer experience and reduce associated costs and time.

### OUTLOOK FOR 2003

CIBC Retail Markets will grow revenue from initiatives that deepen customer relationships, increase the sales performance of employees and improve operational efficiencies.

33

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

Earnings  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Earnings			
Reported earnings	687	917	1,171
Operating earnings	742	907	1,007

Revenue  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Revenue			
Reported revenue	4,143	4,389	4,879
Operating revenue	4,046	4,338	4,676

Expenses  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

	2000	2001	2002
Expenses			
Reported non-interest expenses	2,540	2,685	2,831
Operating non-interest expenses	2,530	2,646	2,773

## Financial Results: CIBC Retail & Wealth - CIBC Retail Markets

### EARNINGS

CIBC Retail Markets operating earnings in 2002, as set out in the table below, were \$1,007 million, up \$100 million from the prior year due to growth in operating revenue, partially offset by higher expenses.

In 2001, operating earnings were \$907 million, up \$165 million from 2000 as a result of strong revenue growth and a lower provision for credit losses, partially offset by higher expenses.

Reported earnings are set out in the table below.

### EARNINGS - CIBC RETAIL MARKETS

\$ millions, for the years ended October 31	2002	2001	2000
Total revenue (TEB)	\$ 4,879	\$ 4,389	\$ 4,143
Provision for credit losses	418	396	679
Non-interest expenses	2,831	2,685	2,540
Income before income taxes and non-controlling interests	1,630	1,308	924
Income taxes and non-controlling interests	459	391	237
Reported earnings	1,171	917	687
Less:			
Gain on sales of corporate assets	200	43	97
Restructuring charge	(36)	(19)	--
Goodwill amortization	--	(14)	(9)
Additional student loan provision	--	--	(143)
Operating earnings	\$ 1,007	\$ 907	\$ 742
Reported efficiency ratio	58.1%	61.2%	61.3%
Reported ROE	51.4%	36.5%	21.5%
Reported economic profit	\$ 906	\$ 616	\$ 277
Operating efficiency ratio	59.3%	61.0%	62.5%
Operating ROE	43.9%	36.0%	23.3%
Operating economic profit	\$ 742	\$ 606	\$ 333

### REVENUE

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Operating revenue for the year was \$4,676 million, up \$338 million from 2001 due to volume growth experienced in all credit products (cards, lending products and mortgages) and in customer deposits. Spreads improved in cards and mortgages but declined elsewhere. Revenue also increased due to gains on sales of mortgages, higher prepayment fees, higher hedging gains from managing prepayment risk, and higher student loan servicing fees, partially offset by lower student loan volumes. These increases were partially offset by lower revenue from lending products as a result of higher internal commissions paid to the segments, including personal banking and small business banking, the loss of ongoing revenue from the sale of the Merchant Card Services business in 2001, lower treasury revenue and lower West Indies revenue due to the change to equity accounting.

In 2001, operating revenue was \$4,338 million, up \$292 million from 2000. The increase was due to volume growth in deposits, cards and mortgages, improved spreads in mortgages, cards and lending products, and higher treasury earnings, partially offset by lower deposit spreads and the loss of ongoing revenue from exiting property and casualty insurance and Merchant Card Services businesses.

Reported revenue is set out in the table below.

REVENUE - CIBC RETAIL MARKETS			
\$ millions, for the years ended October 31	2002	2001	2000
-----			
Reported revenue (TEB)			
Personal banking	\$ 1,126	\$ 993	\$ 952
Small business banking	720	661	681
West Indies	448	281	268
Cards	1,241	1,128	936
Lending products	582	634	624
Mortgages(1)	623	479	332
Insurance	72	50	245
Other	67	163	105
	4,879	4,389	4,143
-----			
Less:			
Gain on sales of corporate assets	203	58	97
Goodwill amortization	--	(7)	--
Operating revenue (TEB)	\$4,676	\$ 4,338	\$ 4,046
=====			
By business:			
Personal banking	\$ 1,126	\$ 993	\$ 952
Small business banking	720	661	681
West Indies	245	281	268
Cards	1,241	1,077	936
Lending products	582	634	624
Mortgages(1)	623	479	332
Insurance	72	50	148
Other	67	163	105
Operating revenue (TEB)	\$ 4,676	\$ 4,338	\$ 4,046
=====			

(1) Comparative figures have been reclassified to conform with the presentation used in 2002.

Revenue details are as follows:

Personal banking is the individual customer segment (customers other than those in Imperial Service and global private banking and trust). Revenue is earned from commission and service fees paid by CIBC's product

34

CIBC ANNUAL REPORT 2002

groups, primarily the investments, deposits, mortgages and lending products businesses. Operating revenue was \$1,126 million, up \$133 million from 2001 due to increases in fee revenue and internal commission income, as well as volume growth in customer deposits, partially offset by the effect of lower interest rates.

Small business banking is the customer segment supporting small owner-operated businesses, including owners' personal holdings. Revenue is earned from commission and service fees paid by CIBC's product groups, primarily the investments, deposits, mortgages and lending products businesses. Operating revenue was \$720 million, up \$59 million from 2001 as a result of higher internal commission revenue and volume growth in customer deposits, partially offset by the effect of lower interest rates.

West Indies, prior to October 11, 2002 when FirstCaribbean International Bank(TM) (FCIB) was formed, was a full-service banking operation in eight countries, servicing all customer segments through a 42-branch network and electronic delivery channels. Revenue was earned on net interest spreads, and sales and service fees. FCIB was formed as a result of the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC. After the formation of FCIB, revenue represents CIBC's earnings from its approximate 44% equity investment in FCIB. Operating revenue was \$245 million, down \$36 million from 2001 due to the change to equity accounting.

Cards comprises a portfolio of credit cards. Revenue is earned through spreads and fees. Operating revenue was \$1,241 million, up \$164 million from 2001 due to improved spreads and growth in average balances under administration. These factors more than offset the loss of ongoing revenue from the sale of the Merchant Card Services business in 2001.

Lending products comprises personal (including student loans), small business and agricultural lending portfolios. Revenue is earned through net interest spreads and service fees, less internal commissions paid to the customer segments. Operating revenue was \$582 million, down \$52 million from 2001. Volume increases in all products, other than student loans, were more than offset by higher internal commissions paid to the segments. Fees earned on managing student loans more than offset the impact of reduced volumes within the student loan portfolio.

Mortgages includes both residential and commercial mortgages. Revenue is earned through spreads, fees, mortgage sales and hedging activities, less internal commissions paid to the customer segments. Operating revenue was \$623 million, up \$144 million from 2001 due to improved volume and spreads, gains on sales of mortgages, higher prepayment fees earned and higher hedging gains from managing prepayment risk.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Insurance provides creditor insurance products. Revenue comprises earned premiums less claims plus investment income. Operating revenue was \$72 million, up \$22 million from 2001 due to increased penetration of creditor insurance products.

Other includes electronic and self-service banking, and the allocation of a portion of treasury revenue. Operating revenue was \$67 million, down \$96 million from 2001 primarily due to reduced treasury earnings.

### PROVISION FOR CREDIT LOSSES

The provision for credit losses was \$418 million in 2002, up \$22 million from the prior year due to higher volumes.

In 2001, the provision for credit losses was \$396 million, down \$283 million from 2000. In 2000, the provision included \$365 million related to government-sponsored student loans. Excluding the provision of \$365 million from 2000, the provision for credit losses in 2001 was up \$82 million from 2000 reflecting volume growth in the cards business and weakening economic conditions.

### NON-INTEREST EXPENSES

NON-INTEREST EXPENSES - CIBC RETAIL MARKETS			
\$ millions, for the years ended October 31	2002	2001	2000
Reported non-interest expenses	\$2,831	\$2,685	\$2,540
Less:			
Restructuring charge	58	32	1
Goodwill amortization	--	7	9
Operating non-interest expenses	\$2,773	\$2,646	\$2,530

Operating non-interest expenses were \$2,773 million in 2002, up \$127 million from the prior year due to higher compensation costs and spending on marketing and technology.

The operating efficiency ratio for 2002 improved to 59.3% from 61.0% in 2001.

In 2001, operating non-interest expenses were \$2,646 million, up \$116 million from 2000 as a result of spending to support growth in credit products' volumes, higher compensation and occupancy costs and infrastructure spending, partially offset by expense declines as a result of businesses exited.

Reported non-interest expenses are set out in the table above.

The regular workforce headcount was 16,978 at year-end, down 1,550 from the prior year mainly due to the exclusion of the West Indies workforce.

### AVERAGE ASSETS

Average assets in 2002 were \$144.6 billion, up \$13.2 billion from the prior year, largely related to the growth in residential mortgages.

2002 Results

- o Operating ROE was 54%
- o Non-institutional assets under administration, including acquired assets, increased by 24%. Excluding acquired assets, growth was negative 4%
- o Mutual fund assets increased by 14% for the year, including acquired assets. Excluding acquired assets, growth was negative 1%, vs. overall mutual fund industry decline of 3%

Our Priorities

- o Capitalize on acquisitions to support and accelerate our growth objective
- o Continue to increase the investment advisory capability of our branch-based sales force
- o Enhance products and services through additional CIBC and third-party offerings

Our Ongoing Objectives

- o Achieve operating earnings growth of 10% for the year
- o Increase mutual fund assets by 5%
- o Increase non-institutional assets under administration by 4%

[PHOTO OMITTED]

=====

[PHOTOS OMITTED]

GERRY McCAUGHEY  
Vice-Chair

CIBC Retail & Wealth -  
CIBC Wealth Management

PETER E. MCCAWLEY (above), President of Aramark Canada Ltd. meets with  
> CIBC Wealth Management Private Banker Lynne Maxwell in CIBC's Private  
Banking Hall to discuss his integrated financial management needs.

CIBC Wealth Management is focused on providing relationship-based advisory sales, service and product solutions to the full spectrum of wealth-building clients. A sales force of more than 3,000 investment professionals in our Canadian and U.S. full-service brokerages, and our Imperial Service and private banking branch-based network, deliver investment products and services to help clients achieve their financial goals.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

##### CIBC Retail & Wealth - CIBC Wealth Management

Our products and services include asset management, a full range of CIBC and third-party mutual funds, fixed-term investments, trust services, and a broad selection of investment and credit products, as well as our online discount brokerage services. TAL Global Asset Management Inc. (TAL) delivers global investment services for institutional, private and mutual fund investors.

Canadian household investible assets are expected to more than double this decade, rising from \$1.6 trillion in 2001 to almost \$3.7 trillion in 2010.\* Through our team of investment professionals, we are well positioned to meet the growing demand for advice and the desire for more sophisticated products.

##### IMPERIAL SERVICE

This branch-based advisory group provides affluent clients with objective and comprehensive advice and planning on a broad range of investment, credit and banking products. We have over 1,200 financial advisers and investment specialists, of whom more than 850 are licensed to provide investment advice on a wide range of third-party investment choices, as well as offering CIBC's complete range of investment, credit and day-to-day banking solutions. In 2003, our goal is to continue growing our team of fully licensed advisers to more than 1,000 in order to better meet the full financial needs of our clients.

##### PRIVATE CLIENT INVESTMENT

This group includes CIBC Wood Gundy and CIBC Oppenheimer, CIBC's Canadian and U.S. full-service brokerages, and focuses on both affluent and high-net-worth individuals. In 2002, we created the largest full-service brokerage in Canada through the integration of the Merrill Lynch Canada retail brokerage business with CIBC Wood Gundy. In 2003, our full-service brokerage operations will continue to emphasize fee-based financial services and solutions.

##### GLOBAL PRIVATE BANKING AND TRUST

This group provides a comprehensive range of global solutions, including investment management, trusts, private banking and global custody, to meet the financial management needs of high-net-worth individuals, families and corporations. In 2002, our goal was to further strengthen Private Banking client relationships by continuing to enhance our services. We achieved this through a



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

greater focus on our personalized service and through a variety of additional measures, including a new Internet presence and a new Private Banking Convenience Card(TM) with ABM messaging. In 2003, our goal is to enhance our product offer by focusing on managed products sold directly by Private Banking as well as with the support of our TAL Private Management Ltd. and CIBC Wood Gundy partners.

### WEALTH PRODUCTS

This group includes mutual funds, investment management services, GICs and discount brokerage services. The acquisition of Merrill Lynch Canada's retail brokerage business also included CM Investment Management Inc. (formerly Merrill Lynch Investment Managers Canada Inc.) and has added 39 additional mutual funds to our proprietary product offering, including what is now the Renaissance family of funds and Frontiers pools. This acquisition also included what is now CIBC Wood Gundy Investment Consulting Service(TM), our separately managed account program.

The above transaction, combined with CIBC Mutual Funds and the Talvest family of funds, positions us as #2 among the Canadian banks (and #4 in the industry), in terms of mutual fund assets under management. CIBC ranked #1 in mutual fund net sales among banks in 2002.

CIBC ranks second in assets under management in the Canadian mutual fund wrap market. Over the course of the year, CIBC Personal Portfolio Services(R), our fee-based, discretionary investment management product, grew 10% from \$5.9 billion to \$6.5 billion. Managed Portfolio Services, CIBC All-In-One Fund Solution, has recorded total net sales of \$444 million since its launch in February 2002. As well, CIBC Wood Gundy Investment Consulting Service, our separately managed wrap product, maintained its leadership position in the market with assets under management growing 2% in 2002.

### OUTLOOK FOR 2003

In 2003, we expect to maintain our leadership in advice-based distribution. This leadership position will allow us to reach our existing and new customers with a broad range of investment management products and services. In these unpredictable capital markets, we believe clients will be well served by our comprehensive, advice-based approach. As well, we will continue to drive scale efficiencies and to improve our revenue productivity.

\*Source Investor Economics, Household Balance Sheet research

### MANAGEMENT'S DISCUSSION AND ANALYSIS

Earnings  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Earnings			

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Reported earnings	434	311	176
Operating earnings	408	309	285

Revenue  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Revenue			
Reported revenue	2,741	2,316	2,793
Operating revenue	2,713	2,294	2,793

Expenses  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Expenses			
Reported non-interest expenses	2,093	1,920	2,551
Operating non-interest expenses	2,104	1,887	2,374

-----  
Financial Results: CIBC Retail & Wealth - CIBC Wealth Management  
-----

## EARNINGS

### ----- EARNINGS - CIBC WEALTH MANAGEMENT

\$ millions, for the years ended October 31	2002	2001	2000
Total revenue (TEB)	\$ 2,793	\$ 2,316	\$ 2,741
Provision for credit losses	--	--	1
Non-interest expenses	2,551	1,920	2,093
Income before income taxes	242	396	647
Income taxes	66	85	213
Reported earnings	176	311	434
Less:			
Gain on sales of corporate assets	--	22	20
Restructuring charge	3	(20)	6
Merrill Lynch acquisition-related costs	(112)	--	--
Operating earnings	\$ 285	\$ 309	\$ 408

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Reported efficiency ratio	91.3%	82.9%	76.4%
Reported ROE	32.6%	72.0%	74.1%
Reported economic profit	\$ 115	\$ 258	\$ 356
Operating efficiency ratio	85.0%	82.3%	77.6%
Operating ROE	53.7%	71.4%	69.7%
Operating economic profit	\$ 224	\$ 255	\$ 331

CIBC Wealth Management operating earnings, as set out in the table above, were \$285 million in 2002, down \$24 million from the prior year. This was primarily due to lower retail trading volumes reflecting continued weakness in equity markets, lower GIC revenue as a result of narrower spreads and lower volumes, as well as lower treasury earnings. The decrease was partially offset by increased Imperial Service commission revenue due to increased loan, mortgage and investment product volumes, higher average asset values generating fee-based revenue and earnings from the acquisitions noted below.

In 2001, operating earnings were \$309 million, down \$99 million from 2000 due to lower revenue on retail trading activities, resulting from weaker equity market conditions that were further challenged by the events of September 11, 2001. The decrease was partially offset by improved Imperial Service revenue that resulted from product volume increases, and revenue and expense allocations renegotiated during the year.

Reported earnings are set out in the table above.

## REVENUE

### REVENUE - CIBC WEALTH MANAGEMENT

\$ millions, for the years ended October 31	2002	2001	2000
Reported revenue (TEB)			
Imperial Service	\$ 667	\$ 627	\$ 558
Private client investment(1)	1,320	977	1,280
Global private banking and trust	127	145	191
Wealth products(1)	643	486	663
Other	36	81	49
	2,793	2,316	2,741

### Less:

Gain on sales of corporate assets	--	22	28
Operating revenue (TEB)	\$2,793	\$2,294	\$2,713

### By business:

Imperial Service	\$ 667	\$ 627	\$ 558
Private client investment(1)	1,320	977	1,280
Global private banking and trust	127	123	163
Wealth products(1)	643	486	663
Other	36	81	49

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Operating revenue (TEB)	\$2,793	\$2,294	\$2,713
=====			

(1) Comparative figures have been reclassified to conform with the presentation used in 2002.

Operating revenue for the year was \$2,793 million, up \$499 million from 2001 primarily due to the acquisitions of:

- o The remaining shares in TAL Global Asset Management Inc. in October 2001;
- o The retail brokerage business of Merrill Lynch Canada Inc. in December 2001; and
- o CM Investment Management Inc. (formerly Merrill Lynch Investment Managers Canada Inc.) in January 2002.

In addition, revenue increased due to higher Imperial Service revenue, partially offset by lower GIC and retail trading revenue.

In 2001, operating revenue was \$2,294 million, down \$419 million from 2000 as a result of lower annual incentive fees and retail trading volumes associated with weaker equity markets. Also, the loss of ongoing revenue resulting from the sales of the Guernsey private banking business in the third quarter of 2001 and CIBC Suisse S.A. in the fourth quarter of 2000 contributed to the overall decline in revenue.

Reported revenue is set out in the table above.

38

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

Revenue details are as follows:

Imperial Service is the customer segment offering financial advice to CIBC's affluent clients. Specially trained financial advisers support the financial planning and product fulfillment needs of these clients. Revenue is earned primarily from sales and service fees paid by CIBC's product groups. Operating revenue was \$667 million, up \$40 million from 2001 as a result of increased commissions earned on higher loan, mortgage and investment product volumes, partially offset by narrower spreads on transaction deposits.

Private client investment generates fees and commissions from full-service retail brokerage, providing equity and debt investments, mutual fund products, asset management services and advisory and financial planning services to individuals in Canada and the U.S. Operating revenue was \$1,320 million, up \$343 million from 2001, resulting from the acquisition of the retail brokerage business of Merrill Lynch Canada Inc. in December 2001. Excluding revenue earned from the acquired business, revenue was down \$43 million from 2001 due to lower retail trading volumes, reflecting a continued weakness in the equity markets.

Global private banking and trust provides a comprehensive range of global solutions, including investment management, trusts, private banking and global custody, to meet the financial management needs of individuals, families and

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

corporations with significant financial resources. Revenue is earned from net interest spreads, fees and commissions. Operating revenue was \$127 million, up \$4 million from 2001. Excluding foregone revenue related to the exit of the Guernsey private banking business in July 2001, operating revenue was up \$18 million as a result of increased business growth, particularly in the Asian and Cayman operations.

Wealth products includes mutual funds, investment management services, GICs and discount brokerage services. These investment products are developed and distributed to retail, institutional, small business and Imperial Service customers. Revenue is earned from net interest spreads, fees and commissions. Operating revenue was \$643 million, up \$157 million from 2001 due to the acquisition of the remaining shares in TAL Global Asset Management Inc. in October 2001, and CM Investment Management Inc. in January 2002. Excluding revenue earned from the acquired businesses, operating revenue was down \$27 million primarily due to lower GIC revenue as a result of narrower spreads and lower volumes.

Other consists primarily of the allocation of a portion of treasury revenue. Operating revenue was \$36 million, down \$45 million from 2001 due to lower treasury revenue.

### NON-INTEREST EXPENSES

NON-INTEREST EXPENSES - CIBC WEALTH MANAGEMENT			
\$ millions, for the years ended October 31			
	2002	2001	2000
Reported non-interest expenses	\$ 2,551	\$ 1,920	\$ 2,093
Less:			
Restructuring charge	(6)	33	(11)
Merrill Lynch acquisition-related costs	183	--	--
Operating non-interest expenses	\$ 2,374	\$ 1,887	\$ 2,104

Operating non-interest expenses for the year were \$2,374 million, up \$487 million from 2001. Excluding the ongoing expenses of the acquired businesses, operating non-interest expenses were down \$40 million. This was primarily due to cost-containment activities, including savings on staff-related costs as a result of the cost-reduction program announced in the fourth quarter of 2001 and lower revenue-related compensation.

The operating efficiency ratio for 2002 was 85.0%, up from 82.3% in 2001.

In 2001, operating non-interest expenses were \$1,887 million, down \$217 million from 2000 as a result of lower revenue-related and staff-related expenses, combined with active cost-management activities. As well, expenses were lower due to the reduction of ongoing costs related to the Guernsey private banking business sold in the third quarter of 2001 and CIBC Suisse S.A. sold in the fourth quarter of 2000.

Reported non-interest expenses are set out in the table above.

The regular workforce headcount totalled 9,062 at year-end, up 2,032 from 2001 due to the acquisitions noted above, partially offset by integration synergies from the acquired businesses and the cost-reduction program announced in the fourth quarter of 2001.

SELECTED INFORMATION

Average assets in 2002 were \$27.3 billion, up \$4.4 billion from the prior year primarily due to acquired businesses.

CIBC Wealth Management assets under administration for individuals totalled \$207.0 billion at year-end, an increase of \$40.6 billion, or 24.4%, from 2001 primarily due to acquired businesses.

CIBC WEALTH MANAGEMENT ASSETS UNDER ADMINISTRATION - FOR INDIVIDUALS			
\$ billions, as at October 31	2002	2001	2000
Private client - Canada	\$ 83.4	\$ 38.3	\$ 42.5
Private client - U.S.	57.5	61.2	65.4
Global private banking and trust	17.4	18.4	17.1
Wealth products	70.7	63.6	52.6
Intersegment elimination(1)	(22.0)	(15.1)	(14.2)
	\$ 207.0	\$ 166.4	\$ 163.4

- (1) Intersegment elimination represents assets under management of wealth products administered by private client, and global private banking and trust.

2002 Results

- o Operating loss of \$160 million
- o Operating ROE of (5.9)%
- o Merchant banking revenue of \$198 million

Our Priority

- o Reduce capital employed in lending and merchant banking

Our Ongoing Objectives

- o Operating earnings of \$400 million to \$600 million
- o Operating ROE of 15% to 20%

[PHOTO OMITTED]

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

[PHOTO OMITTED]

DAVID KASSIE  
Vice-Chair

CIBC World Markets

---

> GWYN MORGAN (above), President and CEO, of EnCana, one of the world's leading independent oil and gas companies. EnCana was formed in 2002 following the merger of Alberta Energy Company Ltd. with PanCanadian Energy Corp. CIBC World Markets acted as a lead adviser on the deal.

---

CIBC World Markets is a full-service investment bank, active throughout North America, with niche capabilities in the U.K. and Asia. Our strategy is to provide our full capabilities to targeted sectors and industry groups where we excel and have strong potential for profitability.

### MANAGEMENT'S DISCUSSION AND ANALYSIS

---

CIBC World Markets

---

Clearly, 2002 was a difficult year for North America's investment banks. Reports of corporate malfeasance, coming closely on the heels of the events of September 11, led to a prolonged weakening and near unprecedented volatility in the capital markets. Our earnings were further affected by higher-than-expected corporate loan losses, higher write-downs in the collateralized debt obligation and high-yield debt portfolios, and lower merchant banking net revenue resulting from higher merchant banking write-downs.

---

Given these factors, we did not achieve our operating earnings, operating ROE or merchant banking revenue targets during 2002 - after averaging \$900 million in operating NIAT and a 20.5% operating ROE for the three years ended October 31, 2001.

Our top priority is to return CIBC World Markets to profitability and to deliver the level of returns that we, and our shareholders, have come to expect from our wholesale business.

### REDUCING CAPITAL

To achieve this we are aggressively focused on one objective - reducing capital. Reducing capital is key to addressing the underlying factors that affected our performance in 2002.

By lowering our economic capital, particularly in the riskier businesses, we will reduce future earnings volatility; decrease the level of absolute loan losses; increase the liquidity of capital; and generate higher levels of ROE. Our target is to bring capital usage down to under \$4 billion over the next three years from its current level of more than \$5 billion and improve capital efficiency and quality.

During the year we initiated several actions in support of this objective including:

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

- o Changing our philosophy for managing credit: While CIBC World Markets will continue to be a major underwriter of credit for large corporate clients, we will do so at less risk by holding less exposure. We have changed our approach from one of "originating and holding credit," which places pressure on our balance sheet, to one of "originating and selling credit," which will increase the velocity of capital and allow us to increase our underwriting activities. We've also instituted lower hold levels, by risk rating and region, which will significantly reduce our risk to future name exposures.
- o Reducing capital in the large corporate loan book: We will use credit derivatives and hedging strategies to reduce concentrations of core loans and manage down our remnant portfolio. This strategy has proved successful in the past in freeing up capital and balance sheet resources.
- o Reducing commitments in the merchant banking portfolio: We are reviewing commitments within the portfolio on a fund-by-fund basis to determine what additional assets can be sold into the secondary market, as well as examining bulk portfolio sales or securitizations in order to further maximize capital relief. Early success has been achieved in this more recent initiative with the completion of three sales of our private equity fund investments during 2002, resulting in a decrease in commitments of approximately \$395 million.

### REFOCUSING THE U.S. OPERATIONS

During the year, we took steps to rightsize our U.S. operations through the elimination of 299 positions. These reductions were necessary to align our cost structure with the particularly weak market conditions. At the same time, we continued to selectively upgrade talent in sectors or industry groups where we have the strongest potential for growth and profitability, particularly our growth and industrial teams. These additions, combined with the realignment of our resources and the strength of our mid-market strategy, leave our U.S. business poised for improved performance as markets strengthen.

### ENHANCING OUR LEADERSHIP POSITION IN CANADA

In Canada, despite a year that was distinguished by very few deals, our M&A team achieved the #1 position by advising on 30 transactions worth a total of \$33.4 billion. Among our successes was our participation in three of the five biggest deals of the year, including acting as a lead adviser on the biggest of them all, the merger of Alberta Energy Company Ltd. with PanCanadian Energy Corp. to form EnCan. CIBC World Markets also achieved the #1 industry ranking, with respect to equity financings completed in Canada in 2002, and its research capabilities were ranked #1 by Canadian fixed income clients for 2002. The overall strength of our Canadian operations, including having the largest salesforce, will ensure that we continue to be a dominant player in 2003.

### MANAGEMENT'S DISCUSSION AND ANALYSIS

### GROWING OUR NICHE CAPABILITIES IN THE U.K. AND ASIA

In the U.K., we are well on our way to transforming our business from being solely focused on providing credit to corporate clients, to a leading leveraged



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

finance franchise with strong advisory capabilities. In Asia, we continue to develop our alliance strategy which has demonstrated strong value to both our Asian and North American client base.

### EMPLOYEES - A CORE STRENGTH

While our overall performance fell below our expectations in 2002, our employees stepped up their commitment in the face of extremely difficult markets. This was particularly true in our U.S. franchise where the events of September 11 and the challenge of resuming operations in the face of a weakening environment put our employees under tremendous stress. Their efforts to continue to battle the external conditions are an inherent strength of our organization - and will continue to be a key factor in improving our performance in the months to come.

### OUTLOOK FOR 2003

Given the economic outlook, we are expecting flat to modest revenue growth in 2003. Our focus will be on reducing capital usage and managing our business mix, as a way to reduce earnings volatility and minimize risk. The key risk to our 2003 outlook continues to be the extent of the current market downturn. The rate of recovery will play a major role in trading room volumes, origination, new issues, mergers and acquisitions activities, and loan losses.

42

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### Financial Results: CIBC World Markets

#### EARNINGS

CIBC World Markets operating loss, as set out in the table below, was \$160 million in 2002, down from operating earnings of \$843 million in 2001 due to significantly lower revenue and a higher provision for credit losses, reflecting difficult financial markets in the U.S., partially offset by lower non-interest expenses and increased income tax recoveries.

In 2001, operating earnings were \$843 million, down \$333 million from 2000 primarily due to decreased revenue and an increase in the provision for credit losses, reflecting deteriorating market conditions and the effects of the September 11, 2001 events, partially offset by lower revenue-related expenses and reduced income taxes.

Reported earnings are set out in the table below.

#### EARNINGS - CIBC WORLD MARKETS

\$ millions, for the years ended October 31	2002	2001	2000
Total revenue (TEB)	\$ 3,013	\$ 4,066	\$ 4,781
Provision for credit losses	1,062	694	286
Non-interest expenses	2,518	2,730	2,938

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

(Loss) income before income taxes and non-controlling interests	(567)	642	1,557
Income taxes and non-controlling interests	(423)	(166)	434
Reported (loss) earnings	(144)	808	1,123
Less:			
Restructuring charge	(36)	(37)	--
Adjustment to future income tax assets	52	--	--
Bulk sale of U.S. corporate loans	--	(94)	--
Restructured ownership of certain U.S.-based loans and leases	--	138	--
Specific provisions for credit losses associated with the bulk loan sale	--	(28)	--
New York premises consolidation	--	--	(27)
Oppenheimer acquisition-related costs	--	--	(12)
Goodwill amortization	--	(14)	(14)
Operating (loss) earnings	\$ (160)	\$ 843	\$ 1,176
Reported efficiency ratio	83.6%	67.1%	61.4%
Reported ROE	(5.5)%	18.8%	25.6%
Reported economic (loss) profit	\$ (598)	\$ 309	\$ 556
Operating efficiency ratio	81.6%	62.5%	59.7%
Operating ROE	(5.9)%	19.7%	26.9%
Operating economic (loss) profit	\$ (614)	\$ 343	\$ 610

## REVENUE

In 2002, operating revenue was \$3,013 million, down \$1,215 million from the prior year due to lower trading and origination activities. These results reflect the impact of difficult financial markets in the U.S. associated with weak economic conditions. Current year results also include increased net merchant banking write-downs, and write-downs to CIBC's collateralized debt obligation and high-yield portfolios (both reported within investment banking and credit products).

Operating revenue in 2001 was \$4,228 million, down \$553 million from 2000 due to lower U.S. investment banking revenue, combined with a decrease in net merchant banking gains. Reported revenue is set out in the table below.

## REVENUE - CIBC WORLD MARKETS

\$ millions, for the years ended October 31	2002	2001	2000
Reported revenue (TEB)			
Capital markets	\$ 1,288	\$ 1,534	\$ 1,516
Investment banking and credit products	1,115	1,474	1,723
Merchant banking	198	569	1,021
Commercial banking	446	481	491
Other	(34)	8	30
	\$ 3,013	\$ 4,066	\$ 4,781

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Less:

Bulk sale of U.S. corporate loans	--	(162)	--
--------------------------------------	----	-------	----

Operating revenue (TEB)	\$ 3,013	\$ 4,228	\$ 4,781
-------------------------	----------	----------	----------

By business:

Capital markets	1,288	1,534	1,516
Investment banking and credit products	1,115	1,636	1,723
Merchant banking	198	569	1,021
Commercial banking	446	481	491
Other	(34)	8	30

Operating revenue (TEB)	\$ 3,013	\$ 4,228	\$ 4,781
-------------------------	----------	----------	----------

Revenue details are as follows:

Capital markets operates trading, sales and research businesses serving institutional, corporate and government clients across North America and around the world. Revenue is generated from fees, commissions, spread-based income and from taking proprietary positions within prescribed risk parameters. Operating revenue was \$1,288 million, down \$246 million from 2001 due to weaker performance from the equity structured products business and fixed income activities resulting from the effects of unfavourable market conditions.

Earnings

\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Earnings			
Reported (loss) earnings	1,123	808	(144)
Operating (loss) earnings	1,176	843	(160)

Revenue

\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Revenue			
Reported revenue	4,781	4,066	3,013
Operating revenue	4,781	4,228	3,013

Expenses

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Expenses			
Reported non-interest expenses	2,938	2,730	2,518
Operating non-interest expenses	2,854	2,645	2,459

43

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

Investment banking and credit products provides advisory services and underwriting of debt, credit and equity for corporate and government clients across North America and around the world. Revenue is earned from fees relating to merger and acquisition services, underwriting activities, advisory services, and loan syndications. In addition, net interest is earned on spreads on corporate loans. Operating revenue was \$1,115 million, down \$521 million from 2001 due to lower origination activities in the U.S. associated with weak economic conditions. Current year results also include the impact of higher write-downs to CIBC's collateralized debt obligation and high-yield portfolios.

Merchant banking makes investments to create, grow and recapitalize companies across a variety of industries. Revenue is generated from fees, interest and dividends earned on investments and from gains or losses associated with these investments. Operating revenue was \$198 million, down \$371 million from 2001 as a result of the combination of lower realized gains and higher asset write-downs.

Commercial banking originates financial solutions centred around credit products for medium-sized businesses in Canada. Revenue is generated from interest, fees and service charges. Operating revenue was \$446 million, down \$35 million from 2001 due to decreased asset levels and narrower credit spreads.

Other includes the allocation of a portion of treasury revenue, net of unallocated funding charges; CEF Capital Limited, an affiliated Asian merchant bank holding company; and other revenue not directly attributed to the main businesses listed above. Operating revenue was \$(34) million, down \$42 million from 2001 primarily as a result of interest income on a tax reassessment included in the prior year.

#### PROVISION FOR CREDIT LOSSES

The provision for credit losses was \$1,062 million in 2002, up \$416 million from 2001, after excluding the provision associated with the bulk loan sale in the prior year, due to a combination of deteriorating market conditions and specific provisions relating to Enron Corporation, Global Crossing Ltd. and Teleglobe Inc.

In 2001, the provision for credit losses was \$646 million, after excluding the provision associated with the bulk loan sale, up \$360 million from 2000 due

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

to general weakening of credit markets in the latter part of the year.

## NON-INTEREST EXPENSES

NON-INTEREST EXPENSES - CIBC WORLD MARKETS			
\$ millions, for the years ended October 31	2002	2001	2000
Reported non-interest expenses	\$2,518	\$2,730	\$2,938
Less:			
Restructuring charge	59	63	--
Restructured ownership of certain			
U.S.-based loans and leases	--	8	--
New York premises consolidation	--	--	50
Oppenheimer acquisition-related costs	--	--	20
Goodwill amortization	--	14	14
Operating non-interest expenses	\$2,459	\$2,645	\$2,854

Operating non-interest expenses were \$2,459 million in 2002, down \$186 million from the prior year mainly due to lower variable compensation associated with lower revenue and savings from the cost-reduction program initiated in 2001. These reductions were partially offset by the impact of consolidation of Juniper Financial Corporation, expenditures associated with the rising costs of litigation in the U.S. and higher severance costs.

The operating efficiency ratio for 2002 was 81.6%, up from 62.5% in 2001, primarily as a result of lower revenue.

In 2001, operating non-interest expenses were \$2,645 million, down \$209 million from 2000 as a result of lower variable compensation.

Reported non-interest expenses are set out in the table above.

The regular workforce headcount was 3,131 at year-end, up 135 from the end of 2001. Excluding the impact of consolidation of Juniper Financial Corporation, regular workforce headcount was down 203 from the end of 2001 as a result of the cost-reduction program initiated at the end of 2001 and additional 2002 programs to reduce staff levels.

## AVERAGE ASSETS

Average assets in 2002 were \$115.4 billion, down \$6.6 billion from the prior year as lower equity securities resulted from the bearish market outlook present in the U.S. throughout the year. Lending assets were also reduced.

Amicus comprises the co-branded retail electronic banking businesses, including President's Choice Financial services (Loblaw Companies Limited), Marketplace Bank (Winn-Dixie Stores, Inc.), Safeway SELECT Bank (Safeway Inc.) and the non-branch ABM business. During the year, CIBC decided to close its U.S. electronic banking operations and focus on operations in Canada where, during the year, almost 300,000 new customers opened accounts at 212 pavilions across the country.

-----

During 2002, CIBC made a commitment to its stakeholders that we would assess the U.S. operations of Amicus and mitigate the financial impact of this business by year-end. While we were encouraged by the early performance of Amicus in the U.S., where there is tremendous opportunity for growth, we knew it was necessary to weigh this carefully against the costs and risks associated with expansion. During the year, we assessed the ability of the business to meet CIBC's value commitment to its shareholders in the timeframe required. Various options were considered, including potential strategic alliances to assist in this expansion. In October 2002, it was determined that the closure of the U.S. operations was necessary to meet CIBC's commitment to significantly reduce losses in 2003. This will be conducted in a prudent and orderly fashion with regard to customers, affected employees and the U.S. retailers.

The focus for President's Choice Financial was on expanding products and services for over one million customers, capitalizing on their satisfaction with our no fee daily banking offer and convenient in-store pavilions. President's Choice Financial's customer base grew 40% during the year and funds managed increased 58%. Funds managed per customer are growing steadily and customer satisfaction ratings continue to exceed the industry norm. In a recent independent survey, President's Choice Financial maintained a loyalty index at 17 points above the industry average.

In addition, in the recent Gomez survey of Internet sites of Canadian banks, President's Choice Financial received top ranking in the Overall Cost category, confirming the strong value proposition offered to our customers. The website was ranked third in Customer Confidence, reflecting its reliability, strong customer service and detailed privacy and security policies and procedures.

#### OUTLOOK FOR 2003

For 2003, President's Choice Financial will continue to drive value, balancing growth and customer acquisition with disciplined cost control. We expect to be profitable in the fourth quarter of 2003.

-----

#### 2002 Results

- o Added 788,000 new Amicus customers for the two-year period ended October 31, 2002
- o President's Choice Financial continued to build a strong franchise, with 1.05 million customers and \$7.0 billion in funds managed at October 31, 2002
- o The decision was made to

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

close the U.S. electronic  
banking operations

### Our Priorities

- o Maintain industry leading  
customer loyalty and  
satisfaction levels
- o Continue customer acquisition

### Our Ongoing Objectives

- o Achieve profitability in  
Canada by the end of 2003
- o Grow President's Choice  
Financial to more than two  
million customers

[PHOTO OMITTED]

45

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

Earnings  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Earnings			
Reported loss	(129)	(274)	(468)
Adjusted loss	(129)	(245)	(236)

Revenue  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Revenue			
Reported revenue	75	148	230
Adjusted revenue	75	148	230

Expenses  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2000	2001	2002
Expenses			
Reported non-interest expenses	290	578	951
Adjusted non-interest expenses	290	535	585

-----  
Financial Results: Amicus  
-----

-----  
EARNINGS - AMICUS

\$ millions, for the years ended October 31	2002	2001	2000
Total revenue (TEB)	\$ 230	\$ 148	\$ 75
Provision for credit losses	20	10	4
Non-interest expenses	951	578	290
Loss before taxes	(741)	(440)	(219)
Income taxes	(273)	(166)	(90)
Reported loss	(468)	(274)	(129)
Less:			
Restructuring charge	(232)	(26)	--
Goodwill amortization	--	(3)	--
Adjusted loss	\$ (236)	\$ (245)	\$ (129)

=====

Adjusted loss for the year was \$236 million, down \$9 million from 2001 due to revenue growth that more than offset increases in non-interest expenses and the provision for credit losses. Adjusted loss for 2001 was \$245 million, up \$116 million from 2000 due to higher spending to support business growth. Adjusted loss relating to the Canadian operations was \$62 million (2001: \$83 million; 2000: \$63 million).

Reported loss is set out in the table above.

Reported and adjusted revenue for the year were \$230 million, up \$82 million from 2001 due to increasing volumes and spreads, primarily in Canada. Revenue in 2001 was \$148 million, up \$73 million from 2000 due to business growth.

Provision for credit losses was \$20 million for the year, up \$10 million from 2001 due to volume growth. Provision for credit losses in 2001 was \$10 million, up \$6 million from 2000 for the reason noted above.

Adjusted non-interest expenses for the year, as set out in the table below, were \$585 million. This was up \$50 million from 2001 to support business growth, partially offset by cost-reduction initiatives in Canada and the U.S. Reported non-interest expenses were up \$373 million from the prior year primarily as a result of the restructuring charge of \$366 million to close the



# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

U.S. electronic banking operations.

Non-interest expenses in 2001 were \$578 million, up \$288 million from 2000 to support volume growth.

-----			
NON-INTEREST EXPENSES - AMICUS			
\$ millions, for the years ended October 31	2002	2001	2000
-----			
Reported non-interest expenses	\$951	\$578	\$290
Less:			
Restructuring charge	366	40	--
Goodwill amortization	--	3	--
-----			
Adjusted non-interest expenses	\$585	\$535	\$290
=====			

The regular workforce headcount totalled 2,349 at year-end, down 371 from 2001 due to cost-reduction initiatives.

## ----- Corporate and Other -----

Corporate and Other comprises the four functional groups - Treasury, Balance Sheet and Risk Management (TBRM); Administration; Technology and Operations; and Corporate Development - that support CIBC's business lines, as well as CIBC Mellon's custody business and other revenue and expense items not directly attributable to the four business lines. The revenue and expenses of these functional groups are generally allocated to the business lines.

Treasury revenue refers to revenue generated by TBRM from funding and hedging activities, and is generally allocated to the four business lines. In 2002, market positioning for interest rate movements generated lower revenue than 2001. This was partially offset by gains on specific risk portfolios managed by TBRM.

The operating earnings in Corporate and Other reflect the results at the corporate level after application of CIBC's Manufacturer / Customer Segment / Distributor Management Model, which is used to measure and report the results of operations of the four business lines.

Operating loss for the year was \$41 million, compared with operating earnings of \$30 million for 2001, primarily due to lower treasury revenue and write-down of a preferred share investment in 2002, offset by interest income on a tax reassessment.

-----			
EARNINGS - CORPORATE AND OTHER			
\$ millions, for the years ended October 31	2002	2001 (1)	2000 (1)
-----			
Reported (loss)	\$ (82)	\$ (76)	\$ (55)
Less:			
Gain on sale of corporate assets	--	--	143
Events of September 11, 2001	(19)	(4)	--

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Restructuring charge	(22)	(21)	12
Adjustment to future income tax assets	--	(66)	--
General allowance	--	--	(146)
Goodwill amortization	--	(15)	(17)
<hr/>			
Operating (loss) earnings	\$ (41)	\$ 30	\$ (47)
<hr/>			

(1) Certain comparative figures have been reclassified to conform with the presentation used in 2002.

46  
CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### Treasury, Balance Sheet and Risk Management

A key success factor behind CIBC's ongoing strategy is the rigorous management of CIBC's balance sheet and risk resources. The Treasury, Balance Sheet and Risk Management (TBRM) group facilitates the direction of risk and balance sheet (including capital) resources to higher-return and/or strategic growth activities. In 2002, this approach was enhanced through the combination of Treasury and Balance Sheet Management, with Risk Management, ensuring that authority and accountability reside in one functional group, and creating greater efficiency and effectiveness in managing CIBC's balance sheet (including capital) and risk resources.

TBRM comprises the following services, functions and activities:

- o Treasury provides CIBC-wide asset-liability, funding, liquidity, cash and collateral management. It also ensures that CIBC is strongly and effectively capitalized and manages capital in CIBC's legal entities.
- o Credit Asset and Merchant Banking Portfolio Management applies market-based techniques and models to the management of capital attributed to large corporate credit assets and merchant banking investments. By using direct loan sales, derivative hedges or structured transactions, risky or concentrated positions are reduced, and selected exposures are added to the portfolio to increase diversification and returns.
- o Balance Sheet Measurement, Monitoring and Control oversees the critically important balance sheet resource allocation process and is responsible for the calculation of economic capital, including risk-adjusted return on capital (RAROC) methodologies.
- o TBRM's risk management services and functions identify, measure, monitor and control CIBC's global credit, market, liquidity and operational risk exposures. In addition, they develop and recommend risk management policies and standards, and develop and implement methodologies and infrastructure necessary to measure, monitor and control risk, in accordance with these policies and standards.

During 2002, significant highlights for TBRM included:

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

- o The re-engineering of retail credit adjudication services to support CIBC's future growth in domestic retail activities.
- o Continued disciplined management of CIBC's balance sheet and risk resources, including the mix and use of capital, to optimize shareholder value through the reduction of lower-quality balance sheet and risk resources.
- o The rigorous balance sheet resource allocation process continued to be part of a common, CIBC-wide approach and now includes liquidity as a formally rationed resource. Since the end of 1998, wholesale risk-weighted assets have declined by almost \$30 billion, while retail risk-weighted assets have increased by \$11 billion.
- o Continued active management of the large corporate non-core loan portfolio by the Credit Asset and Merchant Banking Portfolio Management group, increasing our ability to liquefy our credit assets. In addition, the group's mandate was expanded to include the governance and oversight of merchant banking investments.
- o The total allowance for credit losses exceeded gross impaired loans by \$13 million as at October 31, 2002, compared with \$592 million at the end of 2001.
- o Maintenance of low aggregate Risk Measurement Unit (RMU) levels during 2002, in spite of continued challenging market conditions. This is reflected in low RMUs across CIBC's trading and non-trading portfolios.
- o Implementation of an enhanced framework of policies and standards for the identification, measurement, monitoring and control of operational risk congruent with industry standards.
- o Development of a model for strategic risk capital.

### OUTLOOK FOR 2003

In 2003, TBRM will play a leading role in reducing CIBC's large corporate credit and merchant banking exposures as part of its ongoing independent measurement, monitoring, control and optimization of balance sheet and risk resources. The group is directing the implementation of a technology program aimed at enhancing the accuracy, completeness and timeliness of CIBC's credit risk information. Also, TBRM will continue to enhance its support of the governance of CIBC through its interaction with the Board of Directors, its Risk Management and Audit committees, and management committees.

---

### 2002 Results

- o Integrated Treasury & Balance Sheet Management and Risk Management into an independent functional group
- o Achieved Tier 1 capital ratio of 8.7%, and total capital ratio of 11.3%, as at October 31, 2002
- o Managed and reallocated balance sheet and risk resources to support CIBC's

growth based on economic performance and other key metrics

- o Developed and enhanced models for credit, market, liquidity and operational risk and introduced a model for strategic risk

#### Our Priorities

- o Target capital ratios of 8.5% to 9.5% (Tier 1) and 11.5% to 12.5% (Total)
- o Manage and reallocate balance sheet and risk resources to support achievement of CIBC's targets
- o Actively lead and participate in a new technology program aimed at enhancing the accuracy, completeness and timeliness of CIBC's credit risk information
- o Identify, measure, monitor and control risk

[PHOTOS OMITTED]

WAYNE FOX  
Vice-Chair and  
Chief Risk Officer

47

CIBC ANNUAL REPORT 2002

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### Our Priorities

- o Target expense growth at less than the rate of inflation
- o Demonstrate excellence in all corporate governance practices
- o Reinforce performance measurement and accountability at both individual and business levels
- o Improve the frequency and quality of communications to our internal and external audiences

- o Extend e-learning strategies across the enterprise
- o Continue to set high standards for the Administration group's customer service levels
- o Create attractive career opportunities for our employees

[PHOTO OMITTED]

RON LALONDE

Senior Executive Vice-President and  
Chief Administrative Officer

---

#### Administration

---

The Administration group provides governance and support services to CIBC and its business lines, and comprises the following functions: finance, corporate communications and public affairs, human resources, marketing, corporate real estate, and governance, including legal, audit and compliance.

Our mandate is to establish CIBC-wide processes to ensure that CIBC, its subsidiaries and businesses operate in an efficient, controlled and integrated manner, emphasizing a performance measurement and accountability culture throughout the organization.

An area of ongoing focus is the delivery of the best possible value in Administration group services. In 2002, we exceeded our expense target by 3%. For 2003, we are targeting to limit our growth in expenses to less than the rate of inflation - and we will endeavour to better this target.

One strategy that we have used to achieve efficiency gains has been to outsource non-core functions to best-in-class service providers. In 2002, our group engineered a new alliance with IBM to provide electronic training across the organization. The pilot for this program involved employees in our branch network and leveraged updated technology installed over the past two years. Training is a critical activity at CIBC, and we expect to be able to improve our productivity and the reach of our training programs through this new relationship.

We are also very proud of the arrangement CIBC made with ChildrenFirst Ltd. to launch Canada's inaugural back-up childcare centre in August 2002. CIBC employees now have access to a secure childcare facility in downtown Toronto when their primary childcare arrangements fall through. One of our objectives for 2003 will be to extend this innovative capability to other CIBC locations in Canada.

The Administration group is also taking a leadership role to ingrain a performance and accountability culture at CIBC, as we continue to work with senior management to establish operating and financial performance targets, and to review progress against these targets. These detailed metrics are also reviewed quarterly with our Board of Directors. The commitment to a performance culture also extends to individual performance measurement and management. It is our objective that every employee in the organization will have a personal performance plan against which performance is measured. These performance plans are cascaded from the Board of Directors and the chief executive officer to all

levels of the organization to ensure that efforts of all employees are aligned with our shareholders' objectives.

CIBC has always aspired to the highest levels of corporate governance, and the Administration group provides expertise and leadership in this area. Our group has kept abreast with developments in this area over the year, ensuring that CIBC continues to comply with legal and regulatory requirements. For example, CIBC's internal financial control accountability process was enhanced and formalized by our group; this has allowed CIBC to more readily comply with new standards regarding the certification of financial information.

#### OUTLOOK FOR 2003

In 2003, the Administration group will continue to focus on the efficient delivery of a broad range of services within CIBC, including excellence in the areas of control and corporate governance.

48

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### Technology and Operations

Technology and Operations (T&O) provides a wide range of shared technology and operations services to CIBC's businesses, focusing on service quality as measured from our customers' perspective.

The group is organized into four areas:

##### Operations:

- o Global Operations provides back office processing, middle office and other support for businesses in Canada, the U.S., Europe and Asia.
- o INTRIA Items Inc., a joint venture with Fiserv Solutions of Canada Inc., offers a fully integrated suite of back office operations.

##### Technology Development:

- o Technology Development is responsible for the delivery of technology in support of all CIBC's businesses and customers, combining in-house systems development and working with leading technology suppliers.

##### Enterprise Technology Services:

- o Enterprise Technology Services is responsible for CIBC-wide technology architecture and platforms in Canada and around the globe.

##### Global Sourcing and Payments:

- o Creates value and saves time and money for CIBC's businesses by providing procurement, vendor and supplier cost management disciplines for the CIBC group of companies.

T&O made significant progress in providing technology and operations leadership to enhance CIBC's market position. During the year, significant highlights

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

included:

- o A new, seven-year outsourcing agreement with Hewlett-Packard (Canada) Co. (HP), along with the divestiture of CIBC's interest in INTRIA-HP Corporation (I-HP). The agreement enables CIBC to reduce technology costs while concentrating on its core businesses. The new outsourcing relationship covers technology previously managed by I-HP. A rigorous structure to track operations performance has been put in place to monitor service delivery against negotiated levels and to minimize operational risk.
- o Successfully integrated Merrill Lynch's technology and operations to create a consolidated wealth management operating platform.
- o Completed a two-year program to provide new technology to all retail branches.
- o Delivered several infrastructure improvements including the consolidation to one enterprise-wide email system and launch of a new Corporate Information Security program that will allow the bank to effectively manage information security and risk.
- o Completed a significant re-build in New York City concluding the 9/11 recovery effort and creating a resilient technology infrastructure.

### OUTLOOK FOR 2003

For 2003, T&O's focus will be on providing innovative, cost-effective technology and operations solutions, resulting in improved service at lower cost. In these challenging times, the group will concentrate on managing operational risk to protect the interests of CIBC and its customers. In addition, we will optimize technology and operations investments through initiatives focused on simplifying the environment, increasing resiliency and security of systems, and re-engineering workflow and operations.

---

### Our Priorities

- o Increase shareholder value through CIBC-wide efficiencies from Technology and Operations
- o Work with businesses to expand CIBC's capabilities in the marketplace
- o Create new value through innovation in CIBC's usage of technology and operations
- o Continue to enhance controls to safeguard CIBC's customers' assets and to ensure integrity of CIBC's balance sheet

[PHOTOS OMITTED]

MICHAEL WOELLER

Senior Executive Vice-President  
and Chief Information Officer

MANAGEMENT'S DISCUSSION AND ANALYSIS

Our Priorities

- o Reinforce an owner-manager mindset among CIBC's leaders to develop and grow their businesses to increase value to CIBC shareholders
- o Seek, assess and act on opportunities to maximize the value of CIBC's portfolio of businesses through acquisition, divestiture or joint venture

[PHOTO OMITTED]

Richard Venn  
Senior Executive Vice-President

-----  
Corporate Development  
-----

Corporate Development continued to promote an owner-manager mindset among the organization's business leaders to further align business decisions with the interests of shareholders.

The group continuously examines CIBC's activities in light of market conditions, to identify and capitalize on opportunities to maximize the value of CIBC's portfolio of businesses.

Over the past few years, Corporate Development has worked with CIBC's business lines to review ways to accelerate growth, especially in CIBC Wealth Management and CIBC Retail Markets. In 2002, Corporate Development was integral in CIBC's successful acquisition of Merrill Lynch Canada's retail brokerage and asset management businesses. This, coupled with the acquisition of the remaining shares of TAL Global Asset Management in 2001, has positioned CIBC to build an exceptional wealth management business in Canada.

In the course of reviewing ways in which CIBC might accelerate growth in CIBC Retail Markets, Corporate Development assessed the strategic future of our West Indies operations. We helped initiate discussions with Barclays Bank PLC to combine our retail, corporate and international banking operations in the Caribbean to create a new entity with greater scale providing the opportunity to be a dominant player in this market. During the year, Corporate Development worked closely with other areas in CIBC to successfully launch this business combination, FirstCaribbean International Bank(TM) (FCIB). CIBC owns an approximate 44% equity investment in FCIB.

Corporate Development also seeks to maximize the value of CIBC's businesses through optimizing and enhancing its relationships with third parties. We played a key role in the analysis and negotiations of CIBC's new and competitive outsourcing arrangement with HP. In addition, our group assisted in the sale of CIBC's interest in the INTRIA-HP joint venture to HP. This allows us



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

to focus on our core businesses, enhancing alignment in the relationship while continuing to provide excellent service to CIBC customers.

CIBC had previously established a joint venture, EDULINX Canada Corporation, with USA Education, Inc. to provide student loans portfolio administration and other related services to financial institutions and the federal and provincial government-sponsored student loans industry. During the year, we facilitated the process whereby CIBC became the sole shareholder of EDULINX once it was determined that 100% ownership would better allow CIBC to achieve its objectives.

Corporate Development also manages CIBC's relationship with CIBC Mellon, the growing and successful joint venture between CIBC and Mellon Financial Corporation, which provides domestic and global custody, securities lending, multi-currency, accounting and other services. During the year, CIBC Mellon acquired TD Bank Financial Group's third-party investment fund custody business and became TD Bank's primary supplier of internal custodial services. This transaction affirmed CIBC Mellon's position as an industry-leading provider of custody services. CIBC Mellon was recognized as Canada's number one sub-custodian by Global Custodian magazine.

### OUTLOOK FOR 2003

In 2003, the group will continue to work with CIBC Retail & Wealth operations to grow and enhance their businesses. We will maintain our ongoing focus on operations and assets of CIBC that are under-leveraged and assess opportunities to maximize their value. Finally, we will review CIBC's major joint venture relationships to determine if they are appropriately structured and are continuing to meet CIBC's needs.

50

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### Consolidated Financial Review

#### CONSOLIDATED INCOME STATEMENTS

##### Revenue

Total revenue consists of net interest and non-interest income.

Reported revenue in 2002 was \$11,152 million on a taxable equivalent basis (TEB), down \$154 million, or 1.4%, from the prior year due to a decrease in non-interest income of \$1,082 million, offset in part by an increase of \$928 million in net interest income.

In 2001, reported revenue was \$11,306 million (TEB), down \$904 million from 2000 due to a decrease in non-interest income of \$1,184 million, partially offset by an increase of \$280 million in net interest income.

##### Net interest income and margin

Net interest income includes interest and dividends earned on assets, net of interest paid on liabilities. Net interest margin is net interest income expressed as a percentage of average assets.

NET INTEREST INCOME AND MARGIN			
\$ millions, for the years ended October 31	2002	2001	2000
Average assets	\$ 292,510	\$ 278,798	\$ 263,119
Net interest income (TEB)	\$ 5,621	\$ 4,693	\$ 4,413
Net interest margin (TEB)	1.92%	1.68%	1.68%

In 2002, net interest income of \$5,621 million benefited from the increase in average assets, particularly in cards and mortgages, and an improvement in spreads. The increase in net interest margin over 2001 also benefited from lower funding costs on trading activities. Additional analysis of net interest income and margin is provided in the supplementary annual financial information on pages 120 and 121.

In 2001, net interest income was \$4,693 million, up \$280 million from 2000 as a result of higher average assets and improvement in spreads.

#### Non-interest income

Non-interest income includes all revenue not classified as net interest income.

Non-interest income of \$5,531 million in 2002 was down \$1,082 million, or 16.4%, from the prior year. Non-interest income was adversely affected by lower origination and trading activities, particularly in the U.S., and increased net merchant banking write-downs and other write-downs in the collateralized debt obligation and high-yield portfolios, all associated with weaker market conditions. This was offset by revenue from acquired businesses and the \$190 million gain resulting from the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC.

NON-INTEREST INCOME			
\$ millions, for the years ended October 31	2002	2001	2000
Fees for services			
Underwriting	\$ 698	\$ 614	\$ 886
Deposit	605	521	503
Credit	410	493	508
Card	331	363	368
Investment management and custodial	486	322	379
Mutual funds	561	351	358
Insurance	148	100	124
	3,239	2,764	3,126
Commissions on securities transactions	1,203	1,089	1,480
Trading activities	273	1,343	1,140
Investment securities (losses) gains, net	(168)	575	970
Income from securitized assets	177	223	237
Other	807	619	844
Total non-interest income	\$ 5,531	\$ 6,613	\$ 7,797

=====

Fees for services were up \$475 million, or 17.2%, from the prior year.

- o Underwriting fees increased by 13.7% due to higher new equity issue volumes and the impact of acquired businesses.
- o Deposit fees increased by 16.1% as a result of higher fees earned in Amicus and CIBC Retail Markets.
- o Credit fees were down by 16.8% mainly in CIBC World Markets due to lower origination activities.
- o Investment management and custodial fees increased by 50.9% from 2001, reflecting the impact of acquired businesses.
- o Fees from mutual funds increased by 59.8% mainly due to the impact of the acquired businesses.

Commissions on securities transactions were up \$114 million, or 10.5%, resulting from the impact of the acquired businesses.

Trading activities were down \$1,070 million, or 79.7%, from 2001 mainly due to weaker performance from equity structured products business and fixed income activities business. For a detailed discussion of trading activities, see "Management of market risk" included in the "Management of Risk and Balance Sheet Resources" section.

Investment securities (losses) gains include realized gains and losses on disposals, as well as write-downs, to reflect other-than-temporary impairments in the value of securities held for investment purposes. Revenue was down \$743 million, or 129.2%, from 2001 due to higher asset write-downs, as a result of deteriorating economic conditions. The prior year also benefited from higher gains on disposal of securities.

Income from securitized assets was down \$46 million, or 20.6%, from 2001 primarily due to decreases in revenue from credit card loans securitization, partially offset by increases in revenue from residential mortgages securitization.

Other includes the gains and losses on the disposal of fixed assets and sale of subsidiaries, foreign exchange commissions and fees. Other was up \$188 million, or 30.4%, from 2001. Excluding the loss associated with the bulk sale of U.S. corporate loans and gain on sales of corporate

MANAGEMENT'S DISCUSSION AND ANALYSIS

-----

assets in 2001, other was up \$106 million over 2001. This increase was mainly due to the gain resulting from the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC, and increase in non-trading foreign exchange revenue, partially offset by write-downs related to investments in limited partnerships and lower revenue from third-party securitization and advisory fees.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

In 2001, non-interest income was \$6,613 million, a decrease of \$1,184 million from 2000. The decrease resulted from decreased U.S. investment banking activity, reduced trading volumes, lower net merchant banking gains, all associated with deteriorating market conditions, and the loss incurred on the bulk sale of the U.S. corporate loans, and lower gain on sales of corporate assets.

### Non-interest expenses

Non-interest expenses include all of CIBC's costs except interest expenses, provision for credit losses and income taxes.

In 2002, reported non-interest expenses were \$9,129 million, up \$903 million, or 11.0%, from 2001. A detailed analysis of non-interest expenses is provided below.

NON-INTEREST EXPENSES			
\$ millions, for the years ended October 31	2002	2001	2000
Employee compensation and benefits			
Salaries	\$2,620	\$2,417	\$2,235
Incentive bonuses	933	1,372	1,636
Commissions	767	474	633
Benefits	562	469	433
	4,882	4,732	4,937
Occupancy costs	715	631	634
Computer and office equipment	985	834	758
Communications	441	412	371
Advertising and business development	295	286	273
Professional fees	297	327	240
Business and capital taxes	114	109	108
Restructuring charge	514	207	(31)
Other	886	688	806
Total non-interest expenses	\$9,129	\$8,226	\$8,096

Employee compensation and benefits was up \$150 million, or 3.2%, from the prior year due to higher salary expenses and commissions associated with the impact of acquired businesses, increased severance costs, particularly in CIBC World Markets, as well as higher pension and other benefit costs. These increases were partially offset by lower revenue-related incentive compensation, reflecting the effect of weaker markets.

Occupancy costs in 2002 were up \$84 million, or 13.3%, over the prior year mainly due to acquired businesses.

Computer and office equipment was up \$151 million, or 18.1%, from 2001 primarily due to spending on technology initiatives and the impact of acquired businesses.

Communications comprises telecommunications, postage, courier and stationery. Expenses were up \$29 million, or 7.0%, from 2001 mainly due to the impact of acquired businesses.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Advertising and business development was up \$9 million, or 3.1%, mainly due to the impact of acquired businesses.

Professional fees were down \$30 million, or 9.2%, mainly because the prior year included fees relating to certain strategic initiatives.

Business and capital taxes were up \$5 million, or 4.6%, over the prior year.

Restructuring charge of \$514 million in 2002 included \$366 million relating to closing of the U.S. electronic banking operations, \$142 million relating to restructuring initiatives in other businesses and a \$6 million revised estimate related to the 2001 cost-reduction program. This was up \$307 million from the prior year, which included a charge for a CIBC-wide cost-reduction program.

Other comprises outside services, unrecoverable losses, other personnel costs and donations. Other was up \$198 million, or 28.8%, from 2001 primarily as a result of higher non-credit losses, the rising cost of litigation in the U.S., costs related to the events of September 11, 2001 and the impact of acquired businesses.

In 2001, non-interest expenses totalled \$8,226 million, up \$130 million, or 1.6%, over 2000. Excluding the restructuring charge of \$207 million, non-interest expenses were down 1% over 2000 mainly due to lower revenue-related compensation and commissions, offset by increased salaries and costs of strategic initiatives.

### Taxes

TAXES			
\$ millions, for the years ended October 31	2002	2001	2000
Income taxes			
Income taxes	\$ (279)	\$ 92	\$ 641
Taxable equivalent adjustment	111	144	131
Total income taxes (TEB)	(168)	236	772
Indirect taxes			
Capital taxes	100	98	92
Property and business taxes	44	38	44
Payroll taxes (employer portion)	235	209	202
GST and sales taxes	204	198	182
Total indirect taxes	583	543	520
Total taxes (TEB)	\$ 415	\$ 779	\$1,292
Combined Canadian federal and provincial tax rate			
Income taxes as a percentage of net income before income taxes (TEB)	38.7%	41.6%	42.8%
Total taxes as a percentage of net income before deduction of total taxes (TEB)	(32.1)%	11.9%	26.7%
Total taxes as a percentage of net income before deduction of total taxes (TEB)	38.6%	31.3%	38.1%

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Total income and indirect taxes decreased \$364 million, or 46.7%, in 2002.

Income taxes are comprised of income taxes imposed on CIBC non-consolidated (the "parent"), as well as on CIBC's domestic and foreign subsidiaries.

Total income taxes (TEB) were a tax recovery of \$168 million in 2002, down \$404 million from an income tax expense of \$236 million in 2001. This decrease was primarily due to increased losses in CIBC's U.S. operations, partially offset by increased income in the Canadian operations. Also, no taxes were provided for on the gain resulting from the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC, to form FirstCaribbean International Bank(TM), now reflected as an equity investment. In addition, a future tax asset of \$52 million was recognized in respect of certain United Kingdom tax losses relating to prior years. In 2001, there was a tax reduction arising from the restructured ownership of certain U.S.-based loans and leases.

52

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

The combined Canadian federal and provincial income tax rate of 38.7% (2001: 41.6%) is the parent's statutory income tax rate. Variations in this rate can result from legislative changes to corporate income tax rates enacted by the federal and provincial governments and from changes in the proportions of income earned in each of the provinces and in offshore branches of the parent. In 2002, the rate declined primarily as a result of a reduction in the federal income tax rate from 27% to 25%, effective January 1, 2002, and a reduction in the Ontario corporate income tax rate from 14% to 12.5%, effective October 1, 2001. A substantial proportion of the parent's business is carried on in Ontario.

Income taxes as a percentage of income before income taxes (TEB) declined from 11.9% in 2001 to (32.1)% in 2002. The decline was attributable to reduced income levels earned in subsidiaries operating in the U.S., a higher tax jurisdiction, and a greater proportion of income earned in subsidiaries operating in lower tax jurisdictions, including the gain resulting from the combination of the Caribbean retail, corporate and international operations of CIBC and Barclays Bank PLC. The reduced income levels were caused by various factors, including increased credit losses, merchant banking losses, and restructuring charges mainly associated with the decision to close the U.S. electronic banking operations. In 2001, a permanent income tax reduction of \$142 million resulted from the restructured ownership of certain U.S.-based loans and leases.

CIBC pays tax in a number of jurisdictions. There are continuous discussions with taxation authorities. These discussions could favourably or adversely affect CIBC's financial results.

Indirect taxes are comprised of capital, property and business, payroll, and GST and sales taxes.

Indirect taxes were \$583 million, up \$40 million, or 7.4%, from 2001, primarily as a result of an increase in payroll taxes. These increased primarily due to increases in Canadian government pension plan premiums, provincial medicare charges and foreign payroll taxes.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Under Canadian generally accepted accounting principles, CIBC is required to establish a future tax asset in respect of expenses recorded currently for which a tax deduction will be available in a future period, such as the general allowance for credit losses and loss carryforwards. The future tax asset is established using tax rates that will apply in the future period. Federal and Ontario government tax rate decreases proposed in 2000 continue to be phased in.

CIBC has not provided for a valuation allowance related to future income tax assets. Included in the tax loss carryforwards amount is \$447 million relating to losses in the U.S. operations in 2002 which expire in 20 years. In addition, as other future income tax assets naturally reverse into tax losses in the U.S., CIBC will have 20 years from the date such temporary differences become tax losses to utilize them before they would begin to expire under current tax law. Although realization is not assured, CIBC believes that, based on all available evidence, it is more likely than not that all of the future tax assets will be realized prior to their expiration. In this regard, CIBC has initiated various expense management initiatives, refocused its business activities and committed to provide additional capital which will generate additional income.

In 2001, total income and indirect taxes decreased to \$779 million from \$1,292 million in 2000. This was attributable to decreased total income taxes of \$536 million, which occurred primarily because of decreased income levels in the North American operations and the permanent income tax reduction of \$142 million discussed above.

### ----- CONSOLIDATED BALANCE SHEETS

#### ----- CONDENSED BALANCE SHEETS

\$ millions, as at October 31	2002	2001 (1)
-----		
Assets		
Cash resources	\$ 9,512	\$ 11,350
-----		
Securities		
Securities held for investment and loan substitutes	20,664	22,996
Securities held for trading	44,628	51,798
	65,292	74,794
-----		
Loans		
Residential mortgages	66,612	58,751
Personal and credit card loans	30,784	28,411
Business and government loans, including acceptances	48,809	54,793
Allowance for credit losses	(2,288)	(2,294)
	143,917	139,661
-----		
Securities borrowed or purchased under resale agreements	16,020	24,079
Derivative instruments market valuation	24,717	25,723
Other assets	13,835	11,867
	\$273,293	\$287,474
=====		

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Liabilities and shareholders' equity		
Deposits	\$196,630	\$194,352
Obligations related to securities sold short	8,436	11,213
Obligations related to securities lent or sold under repurchase agreements	9,615	21,403
Derivative instruments market valuation	24,794	26,395
Other liabilities and acceptances	17,858	18,212
Subordinated indebtedness	3,627	3,999
Shareholders' equity	12,333	11,900
-----		
	\$273,293	\$287,474
=====		

(1) Certain comparative figures have been reclassified to conform with the presentation used in 2002.

## Assets

Total assets were \$273.3 billion as at October 31, 2002, down \$14.2 billion from the prior year. Decreases were largely driven by reductions in business and government loans (\$4.7 billion), securities borrowed or purchased under a resale agreement (\$8.1 billion), trading securities (\$7.2 billion), investment securities (\$2.3 billion), customers' liability under acceptances (\$1.3 billion), and interest bearing deposits with banks (\$1.6 billion). These decreases were partially offset by increases in retail assets, such as residential mortgages (\$7.9 billion), and personal and credit card loans (\$2.4 billion). Large reductions in balances, specifically in the fourth quarter of 2002, were partially a result of the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC, to form FirstCaribbean International Bank(TM), now reflected as an equity investment, and also as a result of continuing efforts to manage the balance sheet to appropriate levels.

A detailed discussion of the loan portfolio is included in "Management of credit risk" included in the "Management of Risk and Balance Sheet Resources" section.

## Liabilities and shareholders' equity

Deposits were \$196.6 billion at October 31, 2002, up \$2.3 billion from October 31, 2001. The increase related to growth in deposits from businesses and governments, as well as higher retail deposits. Further details on the composition of deposits are provided in Note 9 to the consolidated financial statements and in the supplementary annual financial information on page 126.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Obligations related to securities lent or sold under repurchase agreements were \$9.6 billion, down \$11.8 billion from 2001 consistent with the reduction in securities borrowed or purchased under resale agreements.

Subordinated indebtedness was \$3.6 billion at October 31, 2002, down \$0.4 billion from 2001. Further details on subordinated indebtedness are provided in Note 11 to the consolidated financial statements.



# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Shareholders' equity was \$12.3 billion at October 31, 2002, up \$0.4 billion from the prior year.

## CONTRACTUAL OBLIGATIONS

CIBC has contractual obligations to make future payments on subordinated indebtedness and lease agreements. Subordinated indebtedness is reflected on the consolidated balance sheets, while operating lease obligations are not recorded on the consolidated balance sheets. For further details, see Notes 11 and 27 to the consolidated financial statements, respectively.

The following table summarizes these obligations based on time periods.

## CONTRACTUAL OBLIGATIONS

	Residual term to contract maturity						2008 and thereafter	Total
	2003	2004	2005	2006	2007			
\$ millions, as at October 31								
Subordinated indebtedness	\$ 64	\$ 68	\$ 25	\$ --	\$ --		\$3,470	\$3,527
Operating leases	423	396	335	286	223		1,038	2,671
	\$ 487	\$ 464	\$ 360	\$ 286	\$ 223		\$4,508	\$6,198

CIBC enters into a number of long-term outsourcing contracts as part of normal business operations. These outsourcing contracts, along with CIBC's other outstanding contracts, allow the organization to focus on its core businesses and enhance customer service.

## OFF-BALANCE SHEET CREDIT-RELATED ARRANGEMENTS

The table below summarizes CIBC's credit-related arrangements. For a detailed description of these arrangements, see Note 24 to the consolidated financial statements.

## CREDIT-RELATED ARRANGEMENTS

	Contract amounts expiration per period					2002 Total
	Less than 1 year	1 to 3 years	4 to 5 years	Over 5 years		
\$ millions, as at October 31						
Lines of credit(1)	\$ 86,459	\$ 5,035	\$ 4,507	\$ 1,991		\$ 97,992
Direct credit substitutes						
Financial guarantees	5,818	960	198	369		7,345
Securities lent	17,510	--	--	--		17,510
Transaction-related contingencies	1,363	195	127	11		1,696
Documentary letters of credit	86	92	5	2		185
Other(2)	367	--	--	--		367
	\$111,603	\$ 6,282	\$ 4,837	\$ 2,373		\$125,095

- 
- (1) Includes irrevocable lines of credit totalling \$76,972 million of which \$63,805 million will expire in one year or less, and excludes lines of credit for credit cards as the lines are short-term in nature and are revocable at CIBC's discretion.
- (2) Includes forward asset purchases.
- 

54

CIBC ANNUAL REPORT 2002

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

---

##### Management of Risk and Balance Sheet Resources

---

CIBC exposes itself to risk, including credit, market, liquidity and operational, in the normal course of its business. CIBC manages risk and related balance sheet resources within tolerance levels established by its management committees and approved by the Board of Directors and its committees, with the objective of optimizing shareholder return. This is achieved through a comprehensive framework of measurement, monitoring and control policies and standards that supports active and effective management of CIBC's risk and capital exposures, resources and levels. The board and management committees, outlined below, establish risk and capital management, measurement, monitoring and control policies and standards, approve risk and capital management strategies, and monitor portfolio performances and trends. In 2002, enhancements were made to both the board and management committees as a result of the continuing integration of Treasury and Balance Sheet Management with Risk Management. As a result, a closer linkage now exists between the board and management committees (i.e. between the Risk Management Committee and the Capital & Risk Committee and between the Audit Committee and the Operations & Administration Committee). Further, the linkage of the Capital & Risk Committee to the Credit Committee and the Investment Committee, its two most senior sub-committees, was enhanced in order to optimize the use of risk and capital resources relating to CIBC's credit assets and equity investments.

---

##### BOARD OF DIRECTORS COMMITTEES

##### RISK MANAGEMENT COMMITTEE

- o Approves policies and standards with respect to credit, market and liquidity risks
- o Monitors adherence to the above policies and standards
- o Reviews and approves individual credits and investments
- o Reviews wholesale and consumer credit portfolio trends
- o Reviews merchant banking investment portfolio trends
- o Reviews market and liquidity risk trends
- o Reviews results of the Balance Sheet Resource Allocation Process

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

- o Reviews Canada Deposit Insurance Corporation (CDIC) self-assessment process
- o Reports its activities to the full board

Chair: External Director

### AUDIT COMMITTEE

- o Approves policies and standards with respect to the management of capital and internal controls
- o Reviews operational risk and related policies and standards
- o Monitors adherence to the above policies and standards
- o Monitors and reviews procedures for dealing with related-party transactions and conflict of interest issues
- o Oversees the financial reporting process, including the review of financial statements and provision for credit losses
- o Liaises with internal and external auditors
- o Reviews CDIC self-assessment process
- o Reports its activities to the full board

Chair: External Director

---

### MANAGEMENT COMMITTEES

#### SENIOR EXECUTIVE TEAM (SET)

- o Oversees CIBC-wide governance
- o Establishes mandates and membership of management committees
- o Establishes CIBC-wide strategic direction and performance targets
- o Assesses strategy and monitors asset-liability management
- o Approves delegated authorities and limits of the Capital & Risk Committee
- o Approves material transactions and strategic investments

Chair: Chairman & CEO

#### CAPITAL & RISK COMMITTEE (CRC)

- o Recommends policies and standards for credit, market and liquidity risks to the Risk Management Committee for approval
- o Approves balance sheet (including capital and funding) resource allocation and economic capital measurement within parameters established by the SET
- o Monitors portfolio performance
- o Approves mandates and membership for the Credit Committee and the Investment Committee, including delegation of limits and authorities

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

- o Approves new material risk and strategic allocation of balance sheet resources for the introduction of new initiatives
- o Refers matters relating to operational risk to the Operations & Administration Committee

Chair: Vice-Chair and Chief Risk Officer, Treasury, Balance Sheet and Risk Management (TBRM)

### OPERATIONS & ADMINISTRATION COMMITTEE (OAC)

- o Approves policies and standards for CIBC-wide management of operational risk and internal controls, and performs ongoing assessment of effectiveness
- o Reviews internal assessments of adherence to the internal control framework
- o Oversees corrective action concerning significant internal control weaknesses or emerging control issues
- o Monitors implementation and execution of significant initiatives and intervenes as required
- o Refers matters relating to credit, market or liquidity risk, as well as those having balance sheet resource implications, to the CRC
- o Reviews periodic reports from Internal Audit, Legal & Compliance and TBRM on internal control-related matters

Chair: Vice-Chair, CIBC Wealth Management

### CREDIT COMMITTEE\*

- o Approves credits above limits delegated to individual officers
- o Recommends significant credits to the Risk Management Committee for approval
- o Responsible for the integrity, accuracy and timeliness of risk ratings
- o Monitors the risk of portfolio concentrations

Chair: Executive Vice-President, Corporate & Commercial Credit Adjudication, TBRM

### INVESTMENT COMMITTEE\*

- o Advises deal teams during the investigation and negotiation of potential investments
- o Approves all investments for the merchant banking portfolio
- o Monitors the performance of previously approved investments
- o Ensures investments conform to CIBC corporate governance standards prior to approval

Chair: Executive Vice-President, Credit Asset & Merchant Banking Portfolio Management, TBRM

\* Sub-committee of the Capital & Risk Committee

MANAGEMENT'S DISCUSSION AND ANALYSIS

MANAGEMENT OF CREDIT RISK

Credit risk is the potential for financial loss resulting from the failure of a borrower or counterparty to fully honour its financial or contractual obligations, such as repayment of loans or settlement of derivatives contracts.

CIBC's framework for the management of credit risk comprises infrastructure, policies and standards, and measurement, monitoring and control practices that are designed to instill a strong sense of accountability and discipline throughout CIBC.

Infrastructure

The CRC is responsible for reviewing CIBC's credit risk management policies. These policies are tabled before the board's Risk Management Committee for review and approval on an annual basis. The CRC is also responsible for ensuring that these policies are implemented and that procedures are in place to manage and control credit risk, along with overseeing that the quality of the credit portfolio is in accordance with these policies. Senior management reports regularly to the Risk Management Committee on material credit risk matters, including individual credit transactions, credit concentrations on a related borrower, industry and geographic basis, impaired loans and credit loss provisioning levels. In addition, senior management also reviews impaired loan balances, allowances and credit loss provisioning levels with the Audit Committee of the board.

The day-to-day responsibility for measuring and monitoring credit risk is delegated to TBRM. TBRM is independent of the business lines and is responsible for the initial credit approval and ongoing measurement and monitoring of the credit portfolio to ensure that credit risk is actively controlled. This is accomplished through the establishment of lending policies; the approval of all models used for risk rating and credit scoring of individual loans; the exercising of approval authority for all significant credit transactions; the monitoring of exposures against policies and limits; and rigorous management of past due and impaired loans by specialized groups.

Management of credit risks also takes place within TBRM, which uses market-based techniques in the management of the credit risk component of economic capital. It applies enhanced credit models to the analysis of CIBC's large corporate credit portfolio. Higher risk or concentrated positions are reduced through the use of direct loan sales, credit derivative hedges or structured transactions. By the same means, selected credit exposures are added to the portfolio to enhance diversification and increase returns. Given that the credit risk component of economic capital is a scarce resource, CIBC endeavours to allocate and liberate credit risk capital in the most cost-efficient manner. High risk and impaired loans are managed by a specialized loan workout group. Merchant banking investments are governed by the Investment Committee, which reviews the structuring, negotiation and monitoring of new and existing merchant banking investments.

Policies and standards

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

CIBC's credit risk management policies outline the credit risk appetite, as well as the detailed parameters under which credit risk is to be controlled. Policies and standards establish the basis for how credit is granted, measured, aggregated, monitored and reported. In this regard, CIBC has policies and standards for the control of credit risk within both the consumer loan portfolio and the business and government loan portfolio.

Policies designed to prevent concentrations within CIBC's loan portfolios are fundamental to the management of credit risk. There are two key policies:

- o The common risk/concentration policy manages CIBC's exposure to any individual borrower or group of related borrowers, based on risk rating.
- o The industry concentration policy limit, which manages CIBC's exposure to 45 industry categories, ensures diversification of the loan and securities portfolios.

Other credit risk policies ensure prudent lending practices address management of geographic and product concentrations, syndicated bank and bridge credit exposures, requirements for environmental reviews and real estate appraisals, maintenance of portfolio lending standards, and conflicts of interest with respect to mergers and acquisitions.

### Measurement, monitoring and control

CIBC continues to develop and enhance its credit risk management measurement, monitoring and control systems as it prepares for the proposed November 1, 2006 implementation of the Bank of International Settlements (BIS) Capital Accord proposals.

For consumer loans, the large number of transactions of smaller dollar size makes statistical techniques, such as credit scoring and computer-based loan models, well suited to identification and management of risk. CIBC's consumer loan portfolio is well diversified to ensure that concentrations by customer and product type are within prudent and acceptable limits. Consumer loans constitute 67% of CIBC's portfolio, excluding securities borrowed or purchased under resale agreements. These loans are inherently diversified in that they represent thousands of borrowers with relatively small individual loan balances. Residential mortgages, which constitute 69% of the total consumer loan portfolio, exhibit very low levels of credit risk. Consistent with CIBC's managed growth strategy for this business, residential mortgages increased by \$7.8 billion from the prior year. CIBC's consumer loan growth strategy resulted in an increase of 12% in the personal loan portfolio and 10% in the credit card loan portfolio. The student loan portfolio continued to decrease in 2002 and is lower by 17% compared with the prior year.

Consumer  
loans  
\$ billions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

	2002	2001
Residential mortgages	66.6	58.7
Personal (including students loans)	22.6	21.1

Credit card loans

7.5

6.8

56

CIBC ANNUAL REPORT 2002

MANAGEMENT'S DISCUSSION AND ANALYSIS

Within the business and government loan portfolio, specialized lenders assess each credit transaction, assigning an internal risk rating to each, and for all significant transactions, independent credit approval is required from TBRM. All business and government loans are rated on a 13-category scale that is calibrated to reflect the associated probability of loss. These internal risk ratings assist in monitoring the portfolio, and are also key inputs used in CIBC's economic models for the attribution of the credit risk component of economic capital.

CIBC diversifies the business and government loan portfolio through the establishment and continual monitoring of exposures against common risk, and industry and geographic concentration limits. Related borrower risk is managed through limits on concentrations by risk rating; industry concentrations are measured against limits for 45 different industry sectors; and geographic concentrations are measured against limits established for exposure to foreign countries.

Business and government loans (including acceptances) constitute 33% of CIBC's portfolio, excluding securities borrowed or purchased under resale agreements, and are 11% lower than last year before deducting the general allowance. This is consistent with CIBC's strategy to aggressively manage balance sheet (including capital) resources. The portfolio is diversified from an industry perspective with the largest industry group, business services, constituting approximately 11% of total business and government loans (including acceptances) before deducting the general allowance in 2002.

Management monitors industry concentrations on an ongoing basis, taking into consideration the current economic outlook and recent world events.

Geographically, 87% of the business and government loan portfolio is in North America, with the remaining balance predominantly in the United Kingdom and Western Europe. Exposure to Asia continues to be managed down to lower levels through significant repayment and/or recovery experience. Exposures in Eastern Europe, Latin and South America and elsewhere are limited. The increasing sophistication of decision-support tools used at origination have significantly contributed to the maintenance of a well-diversified portfolio.

Country risk is the risk that assets may become frozen in a foreign country because of imposed exchange controls or other political or economic disturbances. CIBC actively manages country risk through limits on exposures to individual countries outside of North America. These limits establish the maximum amount of acceptable country risk and control its sub-components, such as bank deposits and trade finance.

The majority of CIBC's credit risk exposure relates to the loan and acceptances portfolio. However, CIBC also engages in activities that expose it to off-balance sheet credit risk. These include credit-related arrangements and derivative instruments as explained in Notes 23, 24 and 25 to the consolidated financial statements. CIBC manages these exposures through the same credit risk

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

management framework as described above.

CIBC is active in the credit derivative markets both as a market maker facilitating the credit hedging needs of its clients and as a principal as part of managing its own credit portfolios. CIBC is an active user of single-name credit derivatives in addition to synthetic collateralized loan obligations (CLOs) to reduce credit risk as part of managing its overall credit portfolio. Credit derivatives are used to mitigate sector concentrations and single-name exposure, or as part of portfolio diversification techniques. The largest sector concentrations hedged through these programs were telecommunications and cable (\$724 million), utilities (\$354 million) and financial institutions (\$346 million). The notional amount outstanding relating to credit protection (including synthetic CLOs) was \$4 billion as at October 31, 2002.

CIBC has counterparty credit exposure that arises from its interest rate, foreign exchange, equity, commodity and credit derivatives market making and portfolio management activities. CIBC measures and manages the credit exposure on its derivative contracts, taking into account both the current mark-to-market value of each contract, as well as a prudent estimate of the potential future exposure for each transaction. This is based upon statistically driven simulation approaches and taking into account any legally enforceable risk-mitigating techniques for each obligor, such as netting and collateral or margin arrangements. Under a margin agreement, CIBC obtains collateral from and/or pledges collateral to its counterparties, consisting primarily of cash or marketable securities, which are revalued on a regular basis.

CIBC's derivative credit exposure represents a variety of product types. Investment grade counterparts account for 91% of CIBC's derivative credit exposure. CIBC actively measures, monitors and limits its credit exposure arising from its derivative activities. Clear credit policies, processes and procedures are in place to ensure effective credit exposure management.

Business and government loans (including acceptances) by industry groups - summarized(1)

[THE FOLLOWING DATA WAS REPRESENTED AS A PIE CHART IN THE PRINTED MATERIAL]

2002

Business service	11.4%
Resource-based industries	11.1%
Manufacturing, consumer and capital goods	10.6%
Real estate and construction	9.0%
Telecommunications, media and technology	8.8%
Agriculture	8.7%
Financial institutions	8.6%
Non-residential mortgages	8.0%
Utilities	5.4%
Retail	5.2%
Transportation	5.1%
Other	4.7%
Publishing, printing and broadcasting	2.6%
Hardware and software	0.8%

[THE FOLLOWING DATA WAS REPRESENTED AS A PIE CHART IN THE PRINTED MATERIAL]



2001

Financial institutions	12.7%
Resource-based industries	11.5%
Manufacturing, consumer and capital goods	11.4%
Business service	11.0%
Telecommunications, media and technology	8.6%
Real estate and construction	7.4%
Agriculture	7.1%
Non-residential mortgages	6.0%
Retail	5.9%
Transportation	5.0%
Utilities	4.4%
Other	4.0%
Publishing, printing and broadcasting	3.3%
Hardware and software	1.7%

- (1) Industry classifications provided have been summarized. Refer to the supplementary annual financial information on pages 122 to 123 for further details.

57

CIBC ANNUAL REPORT 2002

## MANAGEMENT'S DISCUSSION AND ANALYSIS

## Impaired loans

While CIBC imposes a disciplined approach to risk by continuously monitoring all credit exposures, it also aggressively manages all impaired accounts. Generally, a loan is classified as impaired when management is of the opinion that there is no longer a reasonable assurance of the full and timely collection of principal and interest. Certain exceptions to this policy are outlined in Note 1 to the consolidated financial statements.

During the year, \$3.36 billion of loans were newly classified as impaired, up \$1,137 million from 2001. The largest increase in gross impaired loans was within the telecommunications, media and technology industry sector, primarily in the U.S. and Europe. Overall, Canadian classifications increased by \$50 million, while foreign classifications increased by \$1,087 million, of which \$784 million were related to classifications in the U.S.

Reductions in gross impaired loans through remediation, repayment or sale were \$1,084 million, up \$149 million from 2001. The increase included \$95 million related to consumer loans and \$54 million in business and government loans. For the year, write-offs totalled \$1,705 million, up \$456 million from a year ago. Business and government loan write-offs accounted for \$346 million of this increase, while consumer loan write-offs increased by \$110 million.

## CHANGES IN NET IMPAIRED LOANS(1)

Business  
andT  
be

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

\$ millions, as at or for the years ended October 31	government loans	Consumer loans (2)	ge allo
Gross impaired loans			
Balance at beginning of year	\$ 1,197	\$ 505	\$
New additions	2,354	1,008	
Returned to performing status, repaid or sold	(583)	(501)	(
Gross impaired loans prior to write-offs	2,968	1,012	
Write-offs	(1,104)	(601)	(
Balance at end of year	\$ 1,864	\$ 411	\$
Allowances			
Balance at beginning of year	\$ 519	\$ 525	\$
Write-offs	(1,104)	(601)	(
Provisions	1,097	403	
Recoveries	92	125	
Foreign exchange and other	(9)	(9)	
Balance at end of year(3)	\$ 595	\$ 443	\$
Net impaired loans			
Balance at beginning of year	\$ 678	\$ (20)	\$
Net change in gross impaired	667	(94)	
Net change in allowance	(76)	82	
Balance at end of year(3)	\$ 1,269	\$ (32)	\$
Gross impaired loans less specific allowance as a percentage of total net loans and acceptances			
Net impaired loans and acceptances after general allowance:			
As a percentage of total net loans and acceptances			
As a percentage of shareholders' equity			

\$ millions, as at or for the years ended October 31	Business and government loans	Consumer loans (2)	To bef gene allowa
Gross impaired loans			
Balance at beginning of year	\$ 1,204	\$ 457	\$ 1,
New additions	1,280	945	2,
Returned to performing status, repaid or sold	(529)	(406)	(
Gross impaired loans prior to write-offs	1,955	996	2,
Write-offs	(758)	(491)	(1,
Balance at end of year	\$ 1,197	\$ 505	\$ 1,
Allowances			

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Balance at beginning of year	\$ 476	\$ 510	\$
Write-offs	(758)	(491)	(1,
Provisions	736	364	1,
Recoveries	44	141	
Foreign exchange and other	21	1	
Balance at end of year(3)	\$ 519	\$ 525	\$ 1,
Net impaired loans			
Balance at beginning of year	\$ 728	\$ (53)	\$
Net change in gross impaired	(7)	48	
Net change in allowance	(43)	(15)	
Balance at end of year(3)	\$ 678	\$ (20)	\$
Gross impaired loans less specific allowance as a percentage of total net loans and acceptances			
Net impaired loans and acceptances after general allowance:			
As a percentage of total net loans and acceptances			
As a percentage of shareholders' equity			

\$ millions, as at or for the years ended October 31	Business and government loans	Consumer loans (2)	To bef gene allowa
Gross impaired loans			
Balance at beginning of year	\$ 1,019	\$ 463	\$ 1,
New additions	1,008	776	1,
Returned to performing status, repaid or sold	(408)	(348)	(
Gross impaired loans prior to write-offs	1,619	891	2,
Write-offs	(415)	(434)	(
Balance at end of year	\$ 1,204	\$ 457	\$ 1,
Allowances			
Balance at beginning of year	\$ 505	\$ 243	\$
Write-offs	(415)	(434)	(
Provisions	346	624	
Recoveries	44	77	
Foreign exchange and other	(4)	--	
Balance at end of year(3)	\$ 476	\$ 510	\$
Net impaired loans			
Balance at beginning of year	\$ 514	\$ 220	\$
Net change in gross impaired	185	(6)	
Net change in allowance	29	(267)	(
Balance at end of year(3)	\$ 728	\$ (53)	\$
Gross impaired loans less specific allowance as a			

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

percentage of total net loans and acceptances

Net impaired loans and acceptances after general allowance:

As a percentage of total net loans and acceptances

As a percentage of shareholders' equity

=====

- (1) Impaired loans include loan substitute securities of \$30 million (2001: nil; 2000: \$13 million) and allowances for credit losses of nil (2001: nil; 2000: \$2 million) relating to loan substitute securities.
- (2) Specific allowances for large numbers of homogeneous balances of relatively small amounts are established by reference to historical ratios of write-offs to balances outstanding. This may result in negative net impaired loans as individual loans are generally classified as impaired when repayment of principal or payment of interest is contractually 90 days in arrears.
- (3) Excludes allowances on letters of credit totalling \$1 million (2001: \$1 million; 2000: \$2 million).

-----

58

CIBC ANNUAL REPORT 2002

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Provision for credit losses

-----			
PROVISION FOR (RECOVERY OF) CREDIT LOSSES			
\$ millions, for the years ended October 31	2002	2001	2000
-----			
Canada			
Residential mortgages	\$ 3	\$ 3	\$ 5
Student loans	--	(2)	365
Personal loans	108	84	94
Credit card loans	271	270	154
-----			
Total consumer loans	382	355	618
-----			
Non-residential mortgages	4	3	5
Financial institutions	(3)	(2)	2
Service and retail industries	37	49	15
Manufacturing, consumer and capital goods	25	24	51
Real estate and construction	(29)	(8)	(28)
Agriculture	13	8	5
Resource-based industries	1	7	14
Telecommunications, media and technology	76	31	(2)
Transportation	3	1	66
Utilities	11	1	6
Other	1	4	1
-----			
Total business and government loans	139	118	135
-----			
	521	473	753
-----			

-----			
United States			
Total consumer loans	18	--	(6)
Financial institutions	(2)	2	45
Service and retail industries	12	163	61
Manufacturing, consumer and capital goods	18	148	29
Real estate and construction	38	(1)	(15)
Resource-based industries	292	50	13
Telecommunications, media and technology	381	227	12
Transportation	27	(2)	13
Utilities	70	8	--
Other	--	28	46
-----			
	854	623	198
-----			
Other countries			
Total consumer loans	3	9	12
Financial institutions	(2)	(10)	1
Service and retail industries	(1)	1	2
Manufacturing, consumer and capital goods	--	(3)	2
Real estate and construction	(4)	3	(6)
Agriculture	(1)	--	1
Resource-based industries	18	--	--
Telecommunications, media and technology	108	8	(2)
Transportation	--	1	6
Utilities	4	(5)	4
Other	--	--	(1)
-----			
	125	4	19
-----			
Credit losses charged to income			
Specific provision	1,500	1,100	970
General provision	--	--	250
-----			
Total credit losses charged to the consolidated statements of income	\$1,500	\$1,100	\$1,220
=====			
As a percentage of total net loans and acceptances	0.94%	0.67%	0.79%
=====			

The provision for credit losses is the amount charged to income that increases the total allowance for credit losses to a level that management considers prudent to cover all probable credit-related losses in the portfolio, given due regard to existing economic conditions and credit derivatives.

The provision for credit losses charged to income in 2002 was \$1,500 million, compared with \$1,100 million in 2001. The entire 2002 provision was allocated to specific allowances, with the general allowance remaining unchanged at \$1.25 billion. During 2001, the total provision for credit losses charged to income of \$1,100 million was also allocated to specific allowances. Total specific provisions for credit losses increased by \$400 million in 2002. This increase was mainly attributable to the business and government loan portfolio, and reflects the continuing decline in credit conditions experienced in the U.S. and Europe, primarily in the telecommunications, utilities and resource-based industry groups.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

The specific provision of \$970 million in 2000 included a \$250 million additional provision for credit losses related to government-sponsored student loans, resulting in a total student loan provision of \$365 million for the year.

### Allowances for credit losses

The total allowance for credit losses consists of specific and general allowance components. Specific allowances are recorded when loans are identified as impaired. For business and government loans, specific allowances are established through ongoing assessments of the portfolio on an account-by-account basis when impaired loans are identified. Specific allowances for consumer loans are determined by reference to historical ratios of write-offs to balances outstanding.

The general allowance provides for credit losses that are present in the credit portfolios, but which have not yet been specifically identified.

The credit portfolios to which the general allowance applies include business loans and acceptances, off-balance sheet credit instruments, such as credit commitments and letters of credit, and consumer loans. The general allowance does not apply to loans or credit facilities that are impaired, as appropriate specific provisions are taken to provide for these.

The methodology for determining the appropriate level of general allowance involves using expected loss rates associated with different credit portfolios, and for different risk levels within portfolios, estimating a time period over which losses that are present would be specifically identified and a specific provision taken, and adjusting for management's view of the current and ongoing economic and portfolio trends.

Expected loss rates for business loan portfolios are based on the risk rating of each credit facility and on the probability of default factors associated with each risk rating, as well as estimates of loss given default. The probability of default factors reflects CIBC's historical experience over an economic cycle, and is supplemented by data derived from defaults in the public debt markets. Loss given default estimates are based on CIBC's experience over many years. For consumer loan portfolios, expected losses are based on CIBC's historical flow and loss rates.

The level of general allowance is determined by a number of factors, including the portfolios' size, the relative risk profiles of the portfolios, the economic trends and evidence of credit quality improvements or deterioration.

### MANAGEMENT'S DISCUSSION AND ANALYSIS

The general allowance requirement is assessed using these criteria. On a regular basis, the parameters that drive the general allowance calculation are updated, based on CIBC's market experience.

As at October 31, 2002, the specific allowance for credit losses was \$1.04 billion, down \$6 million from 2001. The change year-over-year was the result of a decrease related to the consumer loan portfolio of \$82 million, and an increase in respect of the business and government loan portfolio of \$76

million.

During 2002, CIBC's general allowance remained unchanged at \$1.25 billion, resulting in a total allowance for credit losses of \$2.29 billion. This amount was viewed as prudent in light of the composition of the credit portfolio, as well as continued levels of uncertainty of economic performance in CIBC's major lending markets.

The total allowance for credit losses is reviewed and approved on a quarterly basis by the SET and the Audit Committee. The total allowance for credit losses exceeded gross impaired loans by \$13 million as at October 31, 2002 compared with \$592 million at the end of the prior year. While management believes that the allowance for credit losses is sufficient at October 31, 2002, future additions to the allowance will be subject to continuing evaluation of risks in the loan portfolio and changing economic conditions.

---

#### MANAGEMENT OF MARKET RISK

Market risk is the risk of financial loss arising from changes in values of financial instruments and includes interest rate, credit spread, foreign exchange, equity, commodity and liquidity risks. CIBC is exposed to market risk in its trading and investment portfolios, and through its asset-liability management activities.

CIBC's framework for the management of market risk comprises infrastructure, policies and standards, and measurement, monitoring and control practices, which CIBC believes incorporate best practice risk management standards. TBRM performs market risk management functions independently of CIBC's business lines. The risk measurement, monitoring and control processes ensure that overall market risk and its components are well understood within CIBC.

##### Infrastructure

The activities of TBRM are reviewed and approved, as appropriate, by the CRC, the SET and ultimately by the Risk Management Committee of the board. In addition to understanding, measuring, monitoring and controlling risks, TBRM ensures on a daily basis that the individual components and overall market risk exposures of CIBC are within approved risk limits and that only authorized activities are undertaken.

The quality and skills of risk managers are critical to achieving effective risk management. Each business incurring significant market risk is the focus of an experienced market risk manager, supplemented by regional risk management professionals located in all major CIBC trading centres, facilitating comprehensive risk coverage. Data from trading systems around the world are consolidated in a central risk management database. Centralized risk measurement and access to large amounts of risk management data support the global management of market risk through integrated risk reporting and analysis, and limit monitoring. CIBC generates a detailed risk report and limit-monitoring summary each morning, based on the previous day's trading. This report provides a CIBC-wide view of market risk in the trading portfolios and is integral to the review of risk exposure at CIBC's trading room meeting each morning. A similar report provides a CIBC-wide view of non-trading market risks. Each day, all risk positions are monitored against authorized limits by an independent risk manager, and positions that exceed authorized limits are promptly reported to senior management. Reports on compliance with risk limits are made weekly to the CRC and quarterly to the Risk Management Committee.

##### Policies and standards

CIBC has developed comprehensive policies and standards for market risk management. These relate to identification and measurement of the various types of market risk, and to the establishment of limits within which CIBC manages its overall exposure. The policies explicitly state risk tolerance levels, expressed in terms of both statistically based Value-at-Risk (VaR) measures and of potential worst-case stress losses. The Risk Management Committee approves overall levels of risk that CIBC may assume.

CIBC uses a three-tiered approach to set market risk limits on the amounts of interest rate, credit spread, foreign exchange, commodity and equity risks that the organization can assume in its trading and non-trading activities. The first-tier limits are CIBC's overall market risk and worst-case scenario limits, and are set by the SET, in keeping with the risk tolerance expressed by the Risk Management Committee. The second-tier limits are designed to control the risk profile of positioning activities in each business, and are established by agreement of TBRM and the businesses, and are approved by the CRC. The third-tier limits are delegated down to the desk level and are designed to monitor risk concentration and the impact of book-specific stress events. Policies also outline requirements for yield curve and valuation model construction, and link to accounting policies with respect to mark-to-market methodologies and the independent valuation of positions.

#### Measurement, monitoring and control

Since no single measure reflects all aspects of market risk, CIBC uses several different risk measures:

- o VaR - CIBC's Risk Measurement Unit (RMU) methodology, which enables the like-for-like comparison of risk in different businesses and asset classes.
- o Stress testing and scenario analysis, which provide insight into portfolio behaviour under extreme circumstances.
- o Backtesting, which validates the effectiveness of risk quantification through analysis of actual and theoretical profit and loss outcomes.

#### RMU methodology

CIBC has developed and adopted a comprehensive VaR market risk measurement methodology that expresses risk in terms of RMUs. The VaR or RMU methodology is a statistically defined, probability-based approach that uses volatilities and correlations to quantify risk in dollar terms.

The RMU is CIBC's market risk measure of the potential loss from adverse market movements that can occur under normal market conditions, based on historical data and recent market experience. An RMU is defined as the overnight loss with less than a 1% probability of occurring in normal markets. The RMU methodology uses numerous risk factors as inputs, including, for example, interest rate risk, exposure to multiple yield curve points, exposure to multiple basis and spread relationships, and



exposure to multiple implied volatility points. The RMU is computed through use of the historical volatility of each risk factor and the associated historical correlations among them, updated on a regular basis. A composite RMU measure is determined by aggregating the RMU measures for each of interest rate, credit spread, equity, foreign exchange and commodity market risks, and the reduction due to the portfolio effect of combining the risks. The composite RMU is then expressed as a potential worst-case loss that can occur over one day, no more than 1% of the time, or equivalently, within a confidence interval of 2.33 standard deviations, in normal markets. The model covers all financial products traded by CIBC, including foreign exchange products, derivatives, debt securities, equities and commodities. The RMU methodology is based on a variance-covariance model, supplemented by an historical simulation model.

#### Stress testing and scenario analysis

While the RMU methodology captures CIBC's exposure to unlikely events in normal market conditions, stress testing and scenario analysis are designed to add insight to the possible outcomes of abnormal market conditions.

CIBC's stress testing measures the effect on portfolio values of a wide range of extreme moves in market prices, based on historical experience and/or referenced to specific book concentrations. The stress test methodology assumes that no actions are taken during the stress event to mitigate risk, reflecting the decreased liquidity that frequently accompanies market shocks.

CIBC's scenario analysis approach simulates the impact on the portfolio of extreme market events unfolding over an extended period of up to a full calendar quarter. In this case, the changing portfolio characteristics and the market movements are dynamic. This allows analysis of the impact of changes in market liquidity and potential risk mitigation strategies over time.

Scenarios are developed using actual historical market data during periods of market disruption, or are based on the hypothetical occurrence of economic events, political events and natural disasters suggested and designed by economists, business leaders and risk managers.

As of October 31, 2002, CIBC's scenario analysis program included various historical and hypothetical scenarios. Among the historical scenarios used were the 1987 equity market crash, the 1994 period of U.S. Federal Reserve tightening, the 1998 Russian-led crisis, and the market events following September 11, 2001. The hypothetical scenarios used include potential market crises originating in North America and in Asia. Key to the effectiveness of the scenario analysis program is the timely review of the applicability of the scenarios.

CIBC's core stress tests and scenario analyses are run daily, with further ad hoc analyses carried out on a regular basis. Limits are placed on the maximum acceptable loss to the aggregate portfolio under any worst-case scenario and on the impact of stress testing at the detailed portfolio level.

A variation of CIBC's scenario analysis model is employed to add insight to risks in the merchant banking portfolio. In this case, the simulation framework is extended to quantify potential losses over a full year.

The effectiveness of stress testing and scenario analysis is demonstrated during actual periods of market disruption.

#### Backtesting

The process of backtesting is key to the sustained integrity of CIBC's risk models. For each of CIBC's trading portfolios, and in aggregate, daily RMUs are compared with trading revenue. The backtesting process serves to confirm that

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

actual profit and loss (P/L) outcomes are consistent with the statistical assumptions of the RMU model. This process is further enhanced through the calculation of a hypothetical or static P/L. This represents the theoretical change in portfolio value due to each day's price movements, of the prior day's closing portfolio, on the assumption that it remained unchanged. Comparison of this daily static P/L with RMU is required by the Office of the Superintendent of Financial Institutions (OSFI) and serves as a further validation of the integrity of the RMU model.

### Trading activities

CIBC holds positions in both liquid and less liquid traded financial instruments as a fundamental component of providing integrated financial solutions to meet client investment and risk management needs. Trading revenue is generated from these transactions with clients and, to a lesser extent, from proprietary trading. Traded instruments include debt and equity securities, as well as foreign exchange, commodity and derivative products. Positions are recorded at fair values, with realized or unrealized gains and losses from changes in fair value recognized in trading activities as non-interest income, while net interest earned on trading positions after funding is reflected as net interest income in the consolidated statements of income. Trading and related risk management strategies can periodically shift revenue between trading activities and net interest income. Therefore, trading revenue includes net interest income earned on trading portfolios in addition to net gains or losses from trading activities.

#### ----- TRADING REVENUE

\$ millions, for the years ended October 31	2002	2001	2000
-----			
Net interest income (TEB)	\$ 382	\$ (201)	\$ (260)
Trading activities	273	1,343	1,140
-----			
Total trading revenue (TEB)	\$ 655	\$1,142	\$ 880
=====			
By type:			
Interest rate	\$ 290	\$ 505	\$ 231
Foreign exchange(1)	152	179	199
Equities	136	391	394
Other(2)	77	67	56
-----			
Total trading revenue (TEB)	\$ 655	\$1,142	\$ 880
=====			

(1) Revenue earned on foreign exchange for other than trading activities is included in other non-interest income.

(2) Includes commodities, credit derivatives and secondary loan trading and sales.

In 2002, total trading revenue (TEB) was \$655 million, which decreased by \$487 million over the prior year. The decrease was primarily due to difficult financial conditions associated with weaker economic conditions in the U.S. Both equity and fixed income activities faced weaker performance as a result of these market conditions.

In 2001, trading revenue (TEB) was \$1,142 million, which increased by \$262 million over 2000. The increase was primarily due to a reduction in interest

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

funding costs on traded instruments as a result of interest rate reductions in 2001, partially offset by the effects of weaker markets in 2001 and the fourth quarter market impact of September 11, 2001. In addition, trading revenue benefited in 2001 from increased revenue in the fixed income businesses.

The RMU by risk type table on the next page shows the mix of market risks through 2002 by type of risk and aggregate risk. These risks are interrelated and, consequently, are only additive after taking into account the diversification effect, which reflects the reduction of risk due to portfolio effects among the trading positions. CIBC's trading risk exposures to interest

61

CIBC ANNUAL REPORT 2002

### MANAGEMENT'S DISCUSSION AND ANALYSIS

rates arise from activities in the global debt and money markets, particularly from transactions in Canadian, U.S., European and Japanese markets. The primary instruments are government and corporate debt, and interest rate swaps. The bulk of the trading exposure to foreign exchange risk arises from transactions involving the U.S. dollar, the Euro, the British pound, and the Japanese yen, whereas the primary risks of loss in equities are in the U.S., Canadian and European equity markets. During 2002, aggregate risk levels were generally lower than in 2001, with reductions concentrated primarily in credit spread risk. Limitations on significant directional exposure and active securities inventory management were major components in constraining risk, consistent with CIBC's goal of low earnings volatility.

The histogram below presents the frequency distribution of daily trading revenue for 2002. Trading revenue was positive for 74% of the days in 2002, compared with 81% in 2001 and 74% in 2000. Average daily trading revenue was \$2.5 million in 2002, compared with \$4.4 million in 2001 and \$3.5 million in 2000.

The trading revenue and RMU backtesting graph below compares the 2002 actual daily trading revenue with the previous day's RMU measures. As indicated previously, these VaR measures are derived from statistically defined probability-based models that use CIBC's market positions and prior market correlations and volatilities under normal market conditions.

#### RMU BY RISK TYPE - TRADING PORTFOLIO

\$ millions	2002 Year-end	2002 Average	2001 Year-end	2001 Average
Interest rate risk	\$ 7.32	\$ 8.47	\$ 6.14	\$ 7.05
Credit spread risk	5.65	5.79	6.72	8.50
Equity risk	9.29	8.34	8.33	9.81
Foreign exchange risk	0.53	0.76	0.87	0.81
Commodity risk	2.56	1.02	1.05	1.16
Diversification effect	(10.00)	(11.46)	(11.95)	(13.13)
Total risk	\$ 15.35	\$ 12.92	\$ 11.16	\$ 14.20

=====

Frequency distribution of daily 2002 trading revenue  
Frequency (days)

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

-----  
Trading  
revenue                      Frequency  
(\$ millions)                (days)  
-----

-22	0
-21	0
-20	0
-19	0
-18	0
-17	0
-16	0
-15	0
-14	0
-13	0
-12	1
-11	0
-10	2
-9	1
-8	1
-7	4
-6	6
-5	3
-4	7
-3	8
-2	6
-1	14
0	15
1	21
2	24
3	29
4	30
5	16
6	19
7	10
8	12
9	4
10	7
11	3
12	5
13	5
14	2
15	0
16	0
17	1
18	1
19	0
20	1
21	0
22	1

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Backtesting of trading revenue vs. RMU  
\$ millions

[THE FOLLOWING DATA WAS REPRESENTED AS A BAR CHART IN THE PRINTED MATERIAL]

Date	RMU	Trading Revenue
-----	-----	-----
1-Nov-01	(11.15)	4.71
2-Nov-01	(11.21)	4.33
5-Nov-01	(11.32)	5.49
6-Nov-01	(12.04)	2.65
7-Nov-01	(12.89)	12.93
8-Nov-01	(14.05)	3.08
9-Nov-01	(13.87)	3.47
12-Nov-01	(12.89)	1.86
13-Nov-01	(13.98)	(0.43)
14-Nov-01	(13.31)	(1.10)
15-Nov-01	(13.27)	(1.43)
16-Nov-01	(12.29)	2.96
19-Nov-01	(12.56)	3.50
20-Nov-01	(13.01)	1.18
21-Nov-01	(13.23)	0.09
22-Nov-01	(12.67)	2.63
23-Nov-01	(12.56)	(0.81)
26-Nov-01	(12.34)	7.07
27-Nov-01	(12.78)	5.71
28-Nov-01	(12.60)	4.22
29-Nov-01	(11.47)	4.63
30-Nov-01	(12.03)	21.41
3-Dec-01	(12.03)	12.99
4-Dec-01	(11.75)	3.88
5-Dec-01	(11.87)	6.25
6-Dec-01	(13.08)	0.24
7-Dec-01	(13.72)	3.07
10-Dec-01	(14.60)	11.22
11-Dec-01	(13.48)	4.29
12-Dec-01	(14.03)	3.45
13-Dec-01	(12.87)	2.38
14-Dec-01	(13.72)	12.82
17-Dec-01	(12.47)	0.22
18-Dec-01	(13.51)	9.34
19-Dec-01	(14.02)	5.62
20-Dec-01	(13.06)	9.45
21-Dec-01	(14.54)	11.10
24-Dec-01	(14.14)	(1.10)
26-Dec-01	(14.29)	0.66
27-Dec-01	(15.10)	(0.35)
28-Dec-01	(14.56)	13.45
31-Dec-01	(14.29)	5.89
2-Jan-02	(14.30)	5.86
3-Jan-02	(14.48)	5.16
4-Jan-02	(15.22)	4.35
7-Jan-02	(14.88)	4.25
8-Jan-02	(14.77)	6.55
9-Jan-02	(14.15)	2.51
10-Jan-02	(14.58)	8.67
11-Jan-02	(14.41)	11.22
14-Jan-02	(14.91)	8.18

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

15-Jan-02	(14.46)	17.14
16-Jan-02	(14.39)	3.26
17-Jan-02	(15.06)	3.88
18-Jan-02	(16.66)	(3.06)
21-Jan-02	(15.23)	1.43
22-Jan-02	(14.92)	9.59
23-Jan-02	(13.90)	3.34
24-Jan-02	(14.62)	1.48
25-Jan-02	(15.48)	(1.59)
28-Jan-02	(16.01)	2.70
29-Jan-02	(15.51)	7.08
30-Jan-02	(15.40)	2.73
31-Jan-02	(15.26)	(2.11)
1-Feb-02	(15.14)	7.94
4-Feb-02	(14.93)	1.35
5-Feb-02	(15.39)	7.04
6-Feb-02	(15.32)	(1.47)
7-Feb-02	(15.27)	7.13
8-Feb-02	(15.62)	5.71
11-Feb-02	(15.35)	5.92
12-Feb-02	(15.40)	(0.21)
13-Feb-02	(15.20)	1.24
14-Feb-02	(12.38)	(2.22)
15-Feb-02	(11.96)	0.99
18-Feb-02	(11.88)	6.37
19-Feb-02	(11.86)	2.91
20-Feb-02	(11.87)	(1.94)
21-Feb-02	(11.97)	3.52
22-Feb-02	(12.14)	4.84
25-Feb-02	(12.53)	1.51
26-Feb-02	(12.39)	2.72
27-Feb-02	(12.81)	(3.51)
28-Feb-02	(12.49)	(10.50)
1-Mar-02	(13.70)	3.46
4-Mar-02	(13.35)	(9.02)
5-Mar-02	(14.16)	5.04
6-Mar-02	(14.16)	2.80
7-Mar-02	(14.78)	(4.03)
8-Mar-02	(15.90)	(1.06)
11-Mar-02	(16.31)	1.06
12-Mar-02	(16.28)	2.80
13-Mar-02	(14.86)	7.65
14-Mar-02	(14.89)	(6.09)
15-Mar-02	(15.20)	5.40
18-Mar-02	(14.22)	1.43
19-Mar-02	(15.34)	2.28
20-Mar-02	(15.27)	1.18
21-Mar-02	(15.19)	(1.63)
22-Mar-02	(15.19)	(1.51)
25-Mar-02	(15.66)	1.67
26-Mar-02	(14.24)	5.81
27-Mar-02	(13.91)	6.21
28-Mar-02	(14.00)	7.40
29-Mar-02	(14.42)	(3.53)
1-Apr-02	(14.58)	(0.02)
2-Apr-02	(15.25)	5.91
3-Apr-02	(14.55)	9.64
4-Apr-02	(14.37)	2.47
5-Apr-02	(12.59)	4.48
8-Apr-02	(11.73)	(0.26)
9-Apr-02	(12.60)	0.32
10-Apr-02	(11.79)	0.70

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

11-Apr-02	(10.94)	1.82
12-Apr-02	(11.53)	9.38
15-Apr-02	(11.58)	(1.60)
16-Apr-02	(11.59)	(0.37)
17-Apr-02	(12.17)	9.86
18-Apr-02	(11.36)	2.49
19-Apr-02	(12.01)	10.12
22-Apr-02	(12.15)	2.41
23-Apr-02	(11.26)	(0.62)
24-Apr-02	(12.00)	0.97
25-Apr-02	(10.88)	0.23
26-Apr-02	(10.63)	2.12
29-Apr-02	(10.82)	5.96
30-Apr-02	(10.46)	(1.83)
1-May-02	(10.40)	0.16
2-May-02	(9.93)	4.13
3-May-02	(10.78)	5.85
6-May-02	(10.24)	(3.51)
7-May-02	(10.94)	10.53
8-May-02	(11.03)	5.51
9-May-02	(11.00)	2.83
10-May-02	(10.77)	1.48
13-May-02	(11.45)	2.15
14-May-02	(12.15)	(5.89)
15-May-02	(11.88)	6.84
16-May-02	(11.65)	0.62
17-May-02	(11.40)	(7.39)
20-May-02	(12.08)	0.70
21-May-02	(12.99)	12.50
22-May-02	(12.25)	3.16
23-May-02	(12.66)	7.52
24-May-02	(13.17)	0.41
27-May-02	(12.38)	0.85
28-May-02	(12.56)	5.62
29-May-02	(11.73)	3.26
30-May-02	(11.56)	1.78
31-May-02	(11.31)	3.74
3-Jun-02	(10.77)	3.11
4-Jun-02	(11.13)	3.12
5-Jun-02	(10.84)	5.64
6-Jun-02	(10.44)	0.65
7-Jun-02	(10.65)	(3.19)
10-Jun-02	(10.28)	3.35
11-Jun-02	(9.89)	1.51
12-Jun-02	(9.51)	(4.09)
13-Jun-02	(9.01)	9.40
14-Jun-02	(9.46)	(0.03)
17-Jun-02	(9.65)	(3.63)
18-Jun-02	(9.03)	3.06
19-Jun-02	(8.67)	7.30
20-Jun-02	(9.76)	(3.18)
21-Jun-02	(9.34)	3.02
24-Jun-02	(9.99)	1.02
25-Jun-02	(9.78)	4.67
26-Jun-02	(10.03)	(6.85)
27-Jun-02	(10.25)	4.87
28-Jun-02	(9.75)	3.53
1-Jul-02	(9.53)	(0.02)
2-Jul-02	(9.99)	1.79
3-Jul-02	(9.52)	3.04
4-Jul-02	(9.14)	7.58
5-Jul-02	(9.21)	(6.29)

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

8-Jul-02	(8.50)	2.38
9-Jul-02	(8.36)	3.64
10-Jul-02	(8.62)	(0.23)
11-Jul-02	(9.21)	2.66
12-Jul-02	(9.14)	6.37
15-Jul-02	(10.13)	(7.25)
16-Jul-02	(10.98)	5.79
17-Jul-02	(10.75)	0.94
18-Jul-02	(9.62)	6.93
19-Jul-02	(8.36)	(6.19)
22-Jul-02	(10.74)	(7.45)
23-Jul-02	(11.41)	(6.24)
24-Jul-02	(13.08)	8.62
25-Jul-02	(10.88)	(1.00)
26-Jul-02	(12.55)	(3.21)
29-Jul-02	(11.96)	3.06
30-Jul-02	(11.25)	3.26
31-Jul-02	(11.03)	4.85
1-Aug-02	(12.15)	19.09
2-Aug-02	(12.85)	(2.71)
5-Aug-02	(12.95)	(0.12)
6-Aug-02	(13.74)	3.60
7-Aug-02	(14.24)	(10.14)
8-Aug-02	(14.44)	11.87
9-Aug-02	(13.93)	2.25
12-Aug-02	(13.27)	2.22
13-Aug-02	(13.31)	(1.61)
14-Aug-02	(13.84)	1.93
15-Aug-02	(12.72)	3.86
16-Aug-02	(12.71)	3.52
19-Aug-02	(13.29)	3.36
20-Aug-02	(12.90)	0.65
21-Aug-02	(13.27)	4.52
22-Aug-02	(13.40)	2.84
23-Aug-02	(13.16)	10.96
26-Aug-02	(13.14)	3.44
27-Aug-02	(12.70)	0.29
28-Aug-02	(13.24)	6.68
29-Aug-02	(12.94)	(0.75)
30-Aug-02	(12.81)	16.78
2-Sep-02	(12.41)	(0.99)
3-Sep-02	(12.68)	(4.02)
4-Sep-02	(13.14)	12.67
5-Sep-02	(14.04)	(5.92)
6-Sep-02	(13.45)	8.56
9-Sep-02	(13.03)	2.13
10-Sep-02	(13.06)	2.88
11-Sep-02	(12.46)	7.01
12-Sep-02	(12.96)	(4.95)
13-Sep-02	(13.74)	1.90
16-Sep-02	(14.19)	2.79
17-Sep-02	(13.49)	3.52
18-Sep-02	(15.25)	7.98
19-Sep-02	(15.86)	(12.85)
20-Sep-02	(16.41)	4.95
23-Sep-02	(14.91)	(4.71)
24-Sep-02	(15.38)	(2.17)
25-Sep-02	(15.12)	13.38
26-Sep-02	(15.10)	(8.08)
27-Sep-02	(15.07)	1.99
30-Sep-02	(15.08)	11.77
1-Oct-02	(15.24)	6.67



2-Oct-02	(14.63)	1.81
3-Oct-02	(15.34)	(2.12)
4-Oct-02	(14.19)	(0.13)
7-Oct-02	(14.19)	0.39
8-Oct-02	(14.35)	(4.11)
9-Oct-02	(14.00)	0.62
10-Oct-02	(14.57)	1.01
11-Oct-02	(14.16)	2.06
14-Oct-02	(14.11)	0.00
15-Oct-02	(14.17)	7.00
16-Oct-02	(13.57)	4.96
17-Oct-02	(13.32)	(4.93)
18-Oct-02	(12.55)	2.52
21-Oct-02	(13.24)	5.55
22-Oct-02	(13.17)	(1.27)
23-Oct-02	(13.16)	2.20
24-Oct-02	(13.96)	1.58
25-Oct-02	(14.53)	(5.09)
28-Oct-02	(14.78)	(2.24)
29-Oct-02	(14.22)	(6.69)
30-Oct-02	(15.94)	1.68
31-Oct-02	(16.07)	(7.24)

62

CIBC ANNUAL REPORT 2002

# MANAGEMENT'S DISCUSSION AND ANALYSIS

## Non-trading activities

CIBC manages market risks, including interest rate, foreign exchange and equity exposures arising from the retail customer banking business, merchant banking portfolios and other non-trading activities. Foreign exchange exposures arising from structural on-balance sheet assets and liabilities and from investments in foreign operations are also included in non-trading activities.

The RMU by risk type table below shows the mix of non-trading risks by type of risk and aggregate risk. These risks are interrelated and, consequently, are only additive after taking into account the diversification effect that reflects the increases of risk due to portfolio effects among the different positions. During 2002, risk levels were higher than in 2001, with increases concentrated primarily in interest rate risk. Despite reduced directional positions in the asset-liability gap, volatile market conditions led to sharply higher risk parameters, reflected in higher RMU.

Due to the illiquid nature of many of the merchant banking investments, CIBC does not employ overnight RMU as a risk measure for these portfolios. In addition to being measured and monitored in notional terms, CIBC subjects the portfolio to scenario analysis which simulates potential losses over a one-year timeframe.

Non-trading interest rate risk consists primarily of risk inherent in asset-liability management activities and the activities of foreign and domestic subsidiaries. Interest rate risk results from differences in the maturities or repricing dates of assets and liabilities, both on- and off-balance sheet, as well as from embedded optionality in retail products. This optionality arises

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

predominantly from the prepayment exposures of mortgage products, mortgage commitments and some GIC products with early redemption features. A variety of cash instruments and derivatives, principally interest rate swaps, futures and options, are used to manage and control these risks. Derivatives are used to modify the interest rate characteristics of related balance sheet instruments and to hedge anticipated exposures.

### ----- RMU BY RISK TYPE - NON-TRADING PORTFOLIO

\$ millions	2002 Year-end	2002 Average	2001 Year-end	2001 Average
Interest rate risk	\$57.76	\$65.41	\$50.91	\$50.12
Credit spread risk	3.86	2.15	1.52	1.61
Equity risk	3.82	2.91	2.11	8.07
Foreign exchange risk	0.98	0.64	0.64	0.49
Diversification effect	(9.03)	(5.87)	(4.52)	(6.16)
Total risk	\$57.39	\$65.24	\$50.66	\$54.13

CIBC's total non-trading interest rate risk exposure, as at October 31, 2002, is included in Note 12 to the consolidated financial statements. On- and off-balance sheet assets and liabilities are reported in timeframes based on the earlier of their contractual repricing date or maturity date. It should be noted that this reported interest rate position presents CIBC's risk exposure only at a point in time. Exposure can change depending on customer preference for products and terms, including mortgage prepayment or other option exercise, and the nature of CIBC's management of the various and diverse portfolios that comprise the consolidated interest rate risk position. Given CIBC's consolidated maturity and repricing portfolio profile at October 31, 2002, as adjusted for estimated prepayments, an immediate 1% increase in interest rates across all maturities would increase net income after taxes by approximately \$48 million over the next 12 months, and reduce common shareholders' equity as measured on a present value basis by approximately \$263 million.

Non-trading equity exposure arises primarily from merchant banking activities, as well as from equity-linked retail products (equity-linked GICs), including embedded optionality, and associated hedges. A variety of cash instruments and derivatives, including equity swaps, futures and options, are used to manage and control these risks.

Non-trading foreign exchange risk of the CIBC consolidated balance sheets arises primarily from structural on-balance sheet assets and liabilities and from investments in foreign operations. CIBC's approach to the structural foreign exchange position is designed to ensure this exposure is minimized.

CIBC offers and originates a broad array of retail products with various market risk characteristics. Changes in market conditions, customer behaviour and competitive market pressures can have an impact on the market risk exposure and retail margins earned from these products.

CIBC has \$3.1 billion in the active as well as strategic merchant banking investments. The active portfolio consists of \$2.5 billion of debt, equity and private equity fund investments. This portfolio was down 23% from the prior year due to a combination of write-downs and efforts to reduce exposures to this type of investment. The portfolio is diversified from an industry perspective with

over 13 industry groups.

Merchant banking portfolio industry diversification(1)

[THE FOLLOWING DATA WAS REPRESENTED AS A PIE CHART IN THE PRINTED MATERIAL]

	2002
Industrial growth and services	20.7%
Hardware and software	16.1%
Telecommunications and cable	11.1%
Services	9.6%
Healthcare	9.0%
Retail	7.8%
Financial services	5.2%
Other	4.9%
Media and publishing	4.8%
Resource-based industries	3.1%
Utilities	2.8%
Real estate	2.6%
Entertainment	2.3%

(1) The industry classifications represent those of the debt and equity securities, including the underlying investees of the fund investments.

Non-exchange traded commodity derivatives

CIBC controls and manages its commodity derivatives risk through its RMU methodology as described earlier. The following table indicates the fair value based upon maturity of non-exchange traded commodity contracts as at October 31, 2002.

\$ millions	Positive	Negative	Net
Maturity less than 1 year	\$ 254	\$ (276)	\$ (22)
Maturity 1 - 3 years	277	(331)	(54)
Maturity 4 - 5 years	41	(22)	19
Maturity in excess of 5 years	413	(435)	(22)
Gross fair value of contracts	\$ 985	\$ (1,064)	\$ (79)

# MANAGEMENT'S DISCUSSION AND ANALYSIS

During the year, CIBC had exposure to energy and other commodity derivatives. Wherever possible, CIBC independently verifies the fair value of the positions

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

using third-party pricing sources. In the event that these are not available, independently approved modelling techniques or other valuation methodologies are utilized. The table below summarizes the methodology for independently checking the fair value of the commodity exposures at October 31, 2002.

### SOURCES OF FAIR VALUE

\$ millions, as at October 31, 2002	Gross fair value of o		
	Maturity less than 1 year	Maturity 1 - 3 years	Maturity 4 - 5 years
Sources of fair value			
Quoted prices from external sources	\$ (22)	\$ (54)	
Prices based upon models or other valuation methodologies	--	--	
	\$ (22)	\$ (54)	

### MANAGEMENT OF LIQUIDITY RISK

CIBC's liquidity risk framework is designed to ensure the availability of sufficient funds to honour financial commitments in the most cost-effective manner possible.

CIBC's approach to managing liquidity exposure is based upon a comprehensive framework, comprising infrastructure, policies and standards supporting measurement, monitoring and control techniques. Liquidity risk is actively managed with emphasis on exposure identification, containment and mitigation.

#### Infrastructure

Global liquidity management is the responsibility of TBRM. Major regional funding centres and operating subsidiaries in North America, Europe and Asia provide regional liquidity management. Daily monitoring is undertaken to ensure compliance with approved liquidity guidelines and limits. Measurement systems and liquidity reports are independently monitored and reviewed.

#### Policies and standards

CIBC's liquidity policy framework is reviewed and approved annually by the Risk Management Committee of the board. The policy establishes guidelines and limits on minimum liquid asset inventories, funding diversification measures and net cash outflows in both Canadian dollars and foreign currencies.

As CIBC operates in a variety of jurisdictions, the funding process is designed to ensure compliance with all governing regulatory restrictions on the inter-company transfer of funds within the CIBC group and to ensure appropriate liquidity in each region.

#### Measurement, monitoring and control

CIBC has measurement systems to monitor both actual and anticipated inflows and outflows of funds on a daily basis from on- and off-balance sheet exposures. These measurement systems generate detailed liquidity reports that are integral

to the containment of liquidity risk exposure through the use of a prudent distribution of liability maturities to ensure net cash outflows in any given time horizon are manageable.

CIBC's liquidity management framework incorporates the use of scenario analyses, designed to measure the potential impact of abnormal market conditions on the liquidity risk profile. These scenarios are intended to enhance insight into potential liquidity risk exposures under extreme market conditions. Contingency plans for responding to liquidity stress events are reviewed, tested and updated regularly.

CIBC further mitigates liquidity risk exposure through the maintenance of segregated term funded pools of higher-quality liquid assets. These liquid assets may be sold or pledged as secured borrowings to provide a ready source of cash. Balance sheet liquid assets as at October 31, 2002 include cash of \$0.8 billion, securities of \$65.3 billion and deposits with banks of \$8.7 billion. CIBC also had \$16.0 billion of securities borrowed or purchased under resale agreements as at October 31, 2002.

In the course of CIBC's regular business activities, certain assets are pledged as part of collateral management, including repurchase agreements and security lending. Pledged asset requirements as at October 31, 2002 totalled \$26.8 billion, as outlined in Note 27 to the consolidated financial statements.

A broad base of retail and wholesale funding sources is used to meet consolidated liquidity needs. CIBC's ability to generate core deposits provides a stable and secure source of funding. As at October 31, 2002, Canadian dollar deposits from individuals totalled \$61.8 billion.

As at October 31, 2002, CIBC had outstanding \$103.8 billion of unsecured wholesale term debt sourced through various funding instruments and term profiles as market conditions warranted.

CIBC's access to wholesale funding sources and the cost of that funding is linked to its credit rating. During 2002, CIBC's credit rating was placed under review by both Moody's Investors Service and Standard & Poor's credit rating agencies. Moody's review reaffirmed both the short- and long-term credit ratings as P-1 and Aa3, respectively. In September 2002, Standard & Poor's rating agency downgraded CIBC's long-term credit rating by one notch from "AA minus" to "A plus," revising the outlook to "stable" from "negative." It also lowered the short-term rating from A-1+ to A-1. As a result of this rating change, the cost of wholesale funding along with collateral requirements for derivative transactions has increased marginally.

In addition to the issuance of unsecured wholesale debt, CIBC has securitized various financial assets, including credit card receivables, residential and commercial mortgages, and business loans through special purpose entities.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

##### OFF-BALANCE SHEET ARRANGEMENTS INVOLVING SPECIAL PURPOSE ENTITIES (SPEs)

SPEs are an important part of the financial markets, providing market liquidity by facilitating investors' access to specific portfolios of assets and risks. SPEs may be formed as a corporation, partnership, limited liability company or

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

trust. In a securitization, an entity transfers assets to an SPE in exchange for cash. An SPE may also buy certain pre-defined assets for cash in the marketplace (where the seller may at times be CIBC). The SPE will fund these purchases by issuing ownership interests and debt securities in the form of commercial paper and other evidence of indebtedness to third-party investors. SPEs can be structured to be bankruptcy remote, thereby insulating investors from the impact of the creditors of other entities, including the asset seller. Investors can benefit from, and have recourse to, the SPE assets such as a cash collateral account and over-collateralization in the form of excess assets or a liquidity facility. Accordingly, the SPE may obtain a more favourable credit rating from rating agencies than the transferor could obtain for its own debt issuance, resulting in lower financing costs.

CIBC's activities with respect to SPEs are consistently undertaken within a regulatory framework and are subject to standard regulatory review.

CIBC's involvement in SPEs takes one of three forms: securitization of CIBC's own assets, securitization of third-party assets and other financial transactions involving SPEs.

### Securitization of CIBC's own assets

Securitizations are accounted for as asset sales only when CIBC surrenders control of the transferred assets and receives consideration other than beneficial interests in the transferred assets. Accounting regulations require a determination to be made as to whether the SPE should be considered a subsidiary of CIBC for the purpose of consolidation into CIBC's consolidated financial statements. Where the criteria are met allowing recognition of the securitization as a sale of assets permitting non-consolidation for financial reporting purposes, CIBC records the sale. When such asset sales occur, CIBC may retain interest-only strips, one or more senior or subordinated tranches of debt and cash reserve accounts, all of which are considered "retained interests" in the securitized assets. CIBC periodically reviews the carrying value of these retained interests and when a decline in value is identified that is other than temporary, the affected carrying amount is written down to its fair value. CIBC continues to service all securitized assets after transfer, except for some business loans, receiving servicing fees.

CIBC sells credit card receivables to SPEs on a non-recourse basis. CIBC provides credit enhancement to the SPE using cash collateral accounts and arranges for third parties to provide credit enhancements to the SPE through letters of credit. CIBC retains some risk of loss with respect to the receivables held by the SPE to the extent of its retained interests. CIBC's credit card securitizations are revolving securitizations, with new credit card receivables transferred to the SPE each period to replenish receivable amounts as they are repaid. As at October 31, 2002, outstanding securitized credit card receivables were \$2.4 billion, while retained interests amounted to \$43 million.

CIBC securitizes certain residential mortgage loans through the creation of mortgage-backed securities and transfers to SPEs. CIBC continues to service securitized residential mortgage loans and may be exposed to risks of the transferred loans through retained interests. There are no expected credit losses on the retained interests of securitized residential mortgages as they are government guaranteed. As at October 31, 2002, outstanding securitized residential mortgage loans were \$3.2 billion and retained interests amounted to \$106 million.

CIBC securitizes commercial mortgages and other business loans, which in addition to providing a source of liquidity and less expensive funding, may reduce CIBC's credit exposure. As at October 31, 2002, outstanding securitized commercial mortgage and business loans were \$0.5 billion and retained interests amounted to \$21 million.

#### Securitization of third-party assets

CIBC administers several SPEs that purchase pools of third-party financial assets, such as trade receivables, credit cards and mortgages. CIBC has no ownership interest in these SPEs. Third parties that transfer assets to the SPEs may continue to service the assets, and may be exposed to credit losses realized on these assets through provision of collateral or other retained interests. The SPEs may obtain credit enhancement, if any, from third-party providers. CIBC may provide commercial paper back-stop liquidity facilities, securities distribution, accounting, cash management and operations services. All fees earned in respect of these activities are on a market basis.

#### Other financial transactions involving SPEs

CIBC provides a wide range of financial products, including mutual funds, structured notes and other financial instruments for institutional and private bank clients, including SPEs as counterparties, as well as retail customers. These financial products are created, from time to time, using an SPE as issuer or obligor of the financial products. CIBC may provide certain administrative services and other financial facilities to the SPEs in exchange for market-rate compensation. In all cases, CIBC would have nominal or no ownership interest in such SPEs.

---

#### MANAGEMENT OF OPERATIONAL RISK

Operational risk is inherent in all of CIBC's activities and is the potential loss that could arise from failures in internal controls, which include people, processes and systems. The resulting losses may be financial or non-financial. Operational risk excludes potential losses that are directly attributable to either credit or market risk.

CIBC's framework for the management of operational risk comprises measurement, monitoring and control policies and standards that are designed to promote a strong internal control structure within all levels of CIBC.

#### Infrastructure

Under CIBC's integrated internal control framework, businesses have responsibility for the day-to-day management of operational risks. TBRM is responsible for measuring, monitoring and controlling operational risk on a CIBC-wide basis and also ensures that businesses are managing operational risk in compliance with policies and standards that were approved by the OAC. CIBC's infrastructure groups, such as the departments in TBRM, Legal and Compliance, Technology and Operations, Finance, and Human

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

---

Resources support the businesses in this regard. These groups establish other internal control-related policies and standards, provide consultative and advisory services, and perform governance activities. These include a comprehensive self-assessment process encompassing monitoring of the effectiveness of controls and reporting back to the board, the Audit Committee,

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

the SET and the OAC. CIBC's independent Internal Audit function plays an important role in the governance process through regular reporting to the Audit Committee, the SET and the OAC on the effectiveness of, and adherence to, internal control policies and standards.

As previously discussed, the OAC directs the management of operational risk and oversees the effectiveness of the CIBC internal control framework within the parameters and strategic objectives established by the SET. The SET is accountable to the board and the Audit Committee for maintaining a strong and disciplined internal control environment that provides reasonable assurance of prudent operational risk management and an effective internal control structure.

### Policies and standards

CIBC has a comprehensive set of policies and standards that are designed to measure, monitor and control operational risk associated with people, processes and systems, and to promote a sound internal control structure across CIBC. These policies and standards were formally approved by the OAC during 2002 and form the basis for operational risk reporting by TBRM to the Audit Committee and the OAC. Operational risks driven by people are mitigated through human resource policies and practices, including employee training and development, comprehensive recruiting and screening programs and selection criteria, as well as formal compliance and ethical codes of conduct and corporate security programs. Operational risks driven by processes are mitigated through procedural controls, such as requirements for clear delegation of authority and accountability, as well as segregation of incompatible duties, documentation of policies and standards, safeguarding and record-keeping controls and the provision of timely, accurate and complete management information for measurement, monitoring and control purposes. Operational risks driven by systems are managed through controls over systems development and change management, as well as through information security programs and system access controls. As a result, people, processes and systems are managed so that operational risk is controlled at acceptable levels, given CIBC's strategy and the environment in which it operates.

While operational risk can be minimized through a sound internal control structure, it is inherent in CIBC's businesses and, therefore, can never be fully eliminated. In the event that an operational risk materializes into a loss, CIBC will seek to cover the loss through earnings, capital and, for certain types of losses, insurance. Furthermore, the risks of catastrophic loss are covered through risk avoidance or control programs that reduce the probability or potential severity of such losses to within acceptable corporate parameters. For example, CIBC maintains a comprehensive corporate insurance program to protect its earnings from potential unexpected high-severity losses arising from criminal activity, property loss or damage, and liability exposures.

CIBC also has in place a global business continuity management program to ensure that its key business functions will continue and normal operations will be restored effectively and efficiently in the event of a major unexpected disaster affecting CIBC's operations. The business continuity plan is regularly updated and was thoroughly tested in each of Canada, the U.K. and the U.S. in September, October and November 2002, respectively, during comprehensive simulation exercises. CIBC's insurance, business continuity management and other related programs are overseen by TBRM.

### Measurement, monitoring and control

CIBC has developed and continues to enhance an operational risk measurement methodology with a desire to receive regulatory approval to attribute operational risk capital using the Advanced Measurement Approach, effective November 1, 2006, in respect of the BIS Capital Accord proposals. This



measurement methodology uses historical loss information, where available, supplemented by scenario analyses, to produce loss event frequencies and severities. These loss event frequencies and severities (or combined expected losses) are used to determine the operational risk component of economic capital. In line with the BIS proposals, CIBC's operational risk measurement methodology attributes operational risk capital to expected losses arising from the following event types:

- o Legal liability (in regard to third parties, clients and employees)
- o Client restitution
- o Regulatory, compliance and taxation violations
- o Loss or damage to assets
- o Transaction processing errors
- o Theft, fraud and unauthorized activities

---

#### MANAGEMENT OF REGULATORY CAPITAL

##### Capital strength

Capital strength is important to protect CIBC's depositors and creditors from risks inherent in CIBC's various businesses, to enable CIBC to take advantage of attractive business opportunities, and to maintain a favourable credit standing.

##### Infrastructure

TBRM is responsible for ensuring that CIBC remains strongly capitalized and for managing capital in CIBC's legal entities, as well as the consolidated bank. This includes managing the issuance and purchase of common shares, as well as the issuance, purchase, redemption or conversion of preferred shares and subordinated indebtedness, in order that CIBC's capital is structured in the most effective manner.

##### Policies and standards

The Board of Directors approves CIBC's capital management policies and capital plan on an annual basis. These policies set CIBC's capital levels to meet or exceed regulatory requirements specified in guidelines issued by OSFI, market expectations for capital strength and internal assessments of economic capital. Internal assessments, which are determined using risk measurement techniques, are outlined as part of the "Management of Risk and Balance Sheet Resources" section.

##### Management of capital resources

CIBC manages its capital level and capital mix within its policy framework to optimize shareholder value. Consistent with these policies, CIBC repurchases common shares, redeems expensive preferred shares and issues new ones at lower cost, and reduces its levels of less important debenture

capital, while still maintaining regulatory capital ratios in excess of targets stipulated by the OSFI.

In the past three years, CIBC has repurchased a total of 49.1 million common shares for aggregate consideration of \$2,252 million. Net new issues of preferred shares totalled \$1,200 million during the same period. Some of the new preferred shares replaced expensive existing issues which were redeemed early, while others replaced some of the repurchased common shares. The cumulative effect of these activities has been to increase the proportion of less costly preferred shares in CIBC's Tier 1 capital.

CIBC has reduced its debenture capital over the past three years through a combination of maturities, early redemptions, exchanges for an equivalent amount of senior debt, and market repurchases. Total debenture reductions during this period amounted to approximately \$1,250 million.

These capital management tools remain available to CIBC, and domestic and international markets are regularly monitored for attractive opportunities to implement capital initiatives. Moreover, CIBC's capital needs are continually re-evaluated on the basis of changing business and market circumstances.

#### Measurement, monitoring and control

Regulatory capital requirements are determined in accordance with guidelines issued by OSFI. These requirements are explained in Note 20 to the consolidated financial statements.

The components of CIBC's regulatory capital are shown in the accompanying table. Tier 1 capital decreased by \$712 million during 2002, reflecting the impact of common share repurchases, increased goodwill, restructuring charges and credit losses, partly offset by the issue of \$800 million in preferred shares. Tier 2 capital decreased by \$104 million from 2001, which in part reflects the redemption of debenture issues. Deductions from total capital increased by \$488 million, primarily due to the restructuring of CIBC's Caribbean retail, corporate and international banking operations.

In April 2002, CIBC issued \$400 million of non-cumulative Class A Preferred Shares Series 25. A portion of the proceeds of these preferred shares, while structurally qualifying as Tier 1 capital, is temporarily reported as Tier 2 capital because CIBC's total Tier 1 qualifying preferred shares exceed the limit of 25% of net Tier 1 capital prescribed by OSFI.

As at October 31, 2002, CIBC's Tier 1 ratio was 8.7% and the total capital ratio was 11.3%. These ratios are in excess of OSFI's target Tier 1 and total capital ratios of 7% and 10%, respectively. The capital ratio targets presented on page 5 are established on the basis of a number of factors, including CIBC's standing among its peers, and the expectations of rating agencies and investors. Financial institutions must also meet a leverage ratio (or assets-to-capital multiple) test. CIBC's leverage ratio was 18.3 times capital, within the bank's permitted maximum of 23 times capital.

#### REGULATORY CAPITAL AND CAPITAL RATIOS

\$ millions, as at October 31	2002	2001	2000
-------------------------------	------	------	------

Tier 1 capital			
----------------	--	--	--

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Common shares	\$ 2,842	\$ 2,827	\$ 2,868
Contributed surplus	26	--	--
Retained earnings	6,377	6,774	6,625
Non-cumulative preferred shares	2,759	2,299	1,876
Non-controlling interests in subsidiaries	111	249	248
Goodwill	(1,078)	(400)	(110)
	11,037	11,749	11,507
Tier 2 capital			
Perpetual debentures	594	638	614
Preferred shares - other	329	--	--
Other debentures (net of amortization)	2,900	3,259	3,672
General allowance for credit losses(1)	1,107	1,137	997
	4,930	5,034	5,283
Total Tier 1 and Tier 2 capital	15,967	16,783	16,790
Securitization-related deductions	(174)	(396)	(308)
Investments in unconsolidated subsidiaries and other substantial investments	(1,497)	(787)	(428)
Total capital available for regulatory purposes	\$ 14,296	\$ 15,600	\$ 16,054
Total risk-weighted assets	\$126,535	\$129,938	\$132,893
Regulatory capital ratios			
Tier 1 capital	8.7%	9.0%	8.7%
Total capital	11.3%	12.0%	12.1%
Leverage ratio	18.3x	17.7x	16.3x

(1) The maximum amount of general allowances for credit losses eligible for inclusion in Tier 2 capital was increased to 0.875% of risk-weighted assets effective October 31, 2001.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

### RISK-WEIGHTED ASSETS

Risk-weighted assets are calculated in accordance with guidelines issued by OSFI, as explained in Note 20 to the consolidated financial statements.

As shown in the table below, CIBC's risk-weighted assets were \$126.5 billion as at October 31, 2002.

Changes in regulatory capital requirements

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

In 1999, the BIS launched a major review of the capital requirements as a result of many changes that have taken place in the financial marketplace. This review will address more sophisticated techniques for measuring credit risk and will introduce a capital charge for operational risk. For a description of CIBC's initiatives regarding BIS requirements for operational risk, see the "Management of operational risk" section. The expected implementation date for the new BIS requirements is November 1, 2006.

### RISK-WEIGHTED ASSETS

\$ millions, as at October 31	2002 Amount	Risk-weighted a	
		2002	2001
On-balance sheet assets			
Cash resources	\$ 9,512	\$ 1,027	\$ 1,685
Securities issued or guaranteed by Canada, provinces, municipalities, OECD banks and governments	38,994	426	810
Other securities	26,298	5,049	4,433
Loans to or guaranteed by Canada, provinces, territories, municipalities, OECD banks and governments	5,709	504	327
Mortgage loans	70,407	22,570	19,501
Other loans	76,973	61,397	63,997
Acceptances	6,848	5,557	7,485
Other assets	38,552	7,832	7,463
Total on-balance sheet assets	\$ 273,293	\$104,362	\$105,701
Off-balance sheet instruments			
Credit-related arrangements			
Lines of credit	\$ 97,992	\$ 7,601	\$ 9,121
Guarantees and letters of credit	9,226	4,758	4,620
Securities lent	17,510	133	242
Other	367	367	310
	125,095	12,859	14,293
Derivatives	1,314,021	5,476	6,072
Total off-balance sheet instruments	\$1,439,116	\$ 18,335	\$ 20,365
Total risk-weighted assets before adjustments for market risk		\$122,697	\$126,066
Add: Market risk for trading activity(1)		3,838	3,872
Total risk-weighted assets		\$126,535	\$129,938

(1) Under the BIS 1998 Capital Accord, effective January 1998, trading assets are subject to market risk calculations.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Business Environment

-----

### ECONOMIC

Over the past year, the North American economy experienced an uneven recovery from the 2001 recession. Financial markets have continued to wrestle with the prior year's lingering damage to investor confidence, corporate profits and balance sheets, and significant uncertainties remain about the durability of the emerging recovery.

In the U.S., spurred on by last year's aggressive combination of income tax and interest rate cuts, consumer spending allowed GDP to return to positive growth, beginning in the fourth quarter of 2001.

To date, however, the U.S. economy has failed to gather sufficient, sustained momentum to see a return to health in corporate hiring. The missing ingredient in the recovery has been business capital spending, which continued to decline through the first half of 2002.

Canada's economy has fared better, enjoying vigorous job creation in 2002. The gap with the U.S. was, in part, owing to a reduced weighting in technology industries and a greater weight in energy and automotive products. Growth in housing and consumer spending supported CIBC's retail businesses. As a result of Canada's lighter 2001 downturn and superior 2002 recovery, the Bank of Canada took steps to reduce monetary stimulus, raising overnight interest rates by 75 basis points over the period April to July 2002.

Longer-term Canadian interest rates, however, did not rise in step, as through September, investors continued to shift out of stocks into government bonds, responding to a series of earnings disappointments. The scale of the equity correction also reflected the high valuations reached during the late 1990s boom, a reduction in longer-term growth expectations for technology, and accounting scandals that undermined investor confidence. Global uncertainties, including threats of terrorism or war in the Middle East, also hurt equity performance. The equity downturn had an adverse impact on related businesses of CIBC Wealth Management and CIBC World Markets, and led to write-downs in the merchant banking portfolio.

Corporate debt markets experienced a rise in both downward ratings adjustments and defaults, particularly in the highly leveraged telecommunications sector. As a result, the interest rate spread between corporate bonds and government issues widened markedly. The deterioration in credit quality had an adverse impact on CIBC's provisions for credit losses.

### Stock Price Index

TSX 300 & Dow Jones 30

[THE FOLLOWING DATA WAS REPRESENTED AS A LINE CHART IN THE PRINTED MATERIAL]

	TSX 300	Dow Jones 30	S&P 500
Jan-00	8481.11	10940.53	1394.46
Feb-00	9128.99	10128.31	1366.42
Mar-00	9462.39	10921.92	1498.58
Apr-00	9347.61	10733.91	1452.43
May-00	9251.99	10522.33	1420.60
Jun-00	10195.45	10447.89	1454.60
Jul-00	10406.31	10521.98	1430.83
Aug-00	11247.91	11215.10	1517.68

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Sep-00	10377.92	10650.92	1436.51
Oct-00	9639.57	10971.14	1429.40
Nov-00	8819.92	10414.49	1314.95
Dec-00	8933.68	10786.85	1320.28
Jan-01	9321.87	10887.36	1366.01
Feb-01	8078.72	10495.28	1239.94
Mar-01	7608.00	9878.78	1160.33
Apr-01	7946.63	10734.97	1249.46
May-01	8161.87	10911.94	1255.82
Jun-01	7736.35	10502.40	1224.42
Jul-01	7689.69	10522.81	1211.23
Aug-01	7399.22	9949.75	1133.58
Sep-01	6838.56	8847.56	1040.94
Oct-01	6885.70	9075.14	1059.78
Nov-01	7425.65	9851.56	1139.45
Dec-01	7688.41	10021.50	1148.08
Jan-02	7648.49	9920.00	1130.20
Feb-02	7637.50	10106.13	1106.73
Mar-02	7851.47	10403.94	1147.39
Apr-02	7663.39	9946.22	1076.92
May-02	7656.13	9925.25	1067.14
Jun-02	7145.61	9243.26	989.82
Jul-02	6605.42	8736.59	911.62
Aug-02	6611.95	8663.50	916.07
Sep-02	6180.42	7591.93	815.28
Oct-02	6248.79	8397.03	885.76

Mortgage Rates and existing home sales

[THE FOLLOWING DATA WAS REPRESENTED AS A LINE CHART IN THE PRINTED MATERIAL]

	Canada Existing Home Sales(1) Units	Mortgage rates (one year) (%)
Nov-00	28925	7.90
Dec-00	26039	7.70
Jan-01	28572	7.40
Feb-01	29114	7.20
Mar-01	29094	6.70
Apr-01	29553	6.80
May-01	31587	6.70
Jun-01	31633	6.70
Jul-01	31267	6.45
Aug-01	32807	6.20
Sep-01	30837	5.45
Oct-01	32773	4.90
Nov-01	35460	4.60
Dec-01	37759	4.60
Jan-02	41732	4.55
Feb-02	38864	4.55
Mar-02	35508	5.30
Apr-02	36736	5.40
May-02	34097	5.55
Jun-02	32156	5.55
Jul-02	32431	5.35
Aug-02	33489	5.35

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Sep-02	34949	5.30
Oct-02	36041	5.30

### Outlook

Canadian economic growth is expected to ease to a more moderate pace in 2003. A weaker U.S. export market, falling global commodity prices, and the completion of a domestic inventory buildup will all contribute to a slowdown in GDP growth next year. Economic growth is expected to slow down to below 3% over the first half of 2003, with growth gradually accelerating over the latter half of next year.

Consumer price index inflation has increased significantly due to the distortions caused by the events of September 11 and falling oil prices last year. However, inflation is expected to fall off markedly thereafter, and should be running at no more than 2% by the end of next year.

U.S. economic prospects look somewhat less favourable, given the lack of consumer spending support from job creation and excess capacity in manufacturing and office space. While next year's U.S. GDP growth is expected to closely track this year's estimated 2 1/2% advance, the U.S. jobless rate is expected to increase further next year.

Due to continuing difficulties in North American equity markets and slow growth in the U.S. economy, the Federal Reserve Board cut interest rates half a point in early November 2002, with further cuts still possible in early 2003. While the Treasury yield curve is likely to remain extraordinarily steep, long-term interest rates are nevertheless expected to decline further.

Stronger economic growth in Canada, as well as somewhat different monetary policy objectives at the Bank of Canada, stand in the way of Canadian short-term interest rates following U.S. rates down.

The wider gap between Canadian and U.S. interest rates should be supportive for a gradual appreciation of the Canadian dollar, particularly once geopolitical uncertainties pass.

Index of consumer confidence(2) (3)

[THE FOLLOWING DATA WAS REPRESENTED AS A LINE CHART IN THE PRINTED MATERIAL]

(Calendar quarter)

Q1 2000	116.2832
Q2 2000	118.925
Q3 2000	119.2013
Q4 2000	109.4623
Q1 2001	109.3816
Q2 2001	113.1
Q3 2001	108
Q4 2001	111
Q1 2002	126.7
Q2 2002	128.4
Q3 2002	123.7

(1) Source: The Canadian Real Estate Association

(2) Based on data available at completion of annual report.

(3) Source: The Conference Board of Canada

---

69

CIBC ANNUAL REPORT 2002

MANAGEMENT'S DISCUSSION AND ANALYSIS

---

REGULATORY

CIBC is subject to complex and changing legal and regulatory environments in Canada and other jurisdictions. The principal regulators include the federal, provincial and territorial governments in Canada and the governments of the U.S. and other countries where CIBC conducts business. Securities regulators such as the Canadian Securities Administrators and the U.S. Securities and Exchange Commission (SEC); stock exchanges such as the Toronto and the New York stock exchanges; and other self-regulatory organizations also regulate CIBC's activities.

During the last year, there have been many Canadian and U.S. developments affecting corporate governance, corporate accountability and corporate disclosure. Numerous reports, proposals, guidelines and new laws have been announced by the Canadian and U.S. securities regulatory authorities, self-regulatory organizations, accounting organizations and committees comprising industry specialists.

One of the most significant developments affecting CIBC is the U.S. Sarbanes-Oxley Act signed into law on July 30, 2002. The Act revises many U.S. securities laws governing director and officer responsibilities and corporate disclosure, and increases penalties for violations of securities laws. Many provisions of the Act apply to CIBC as a non-U.S. public company with securities listed on a U.S. exchange. The internal controls, processes and policies established by CIBC's management and the Board of Directors facilitate CIBC's compliance, and are assessed, reviewed and enhanced on an ongoing basis in light of operating, risk management, and regulatory requirements.

In Canada, CIBC has long been subject to the bylaws of the Canada Deposit Insurance Corporation (CDIC) that require adherence to standards of sound business and financial practices intended to ensure that member institutions are prudently managed. CIBC has a detailed management self-assessment process to evaluate adherence to these standards. CIBC makes an annual attestation to CDIC signed by the Chairman and Chief Executive Officer and by the Chief Administrative Officer. A supporting resolution of the board is also provided to CDIC. The frequency of reports to CDIC depends on the annual rating received by CIBC under the CDIC Differential Premiums Bylaw.

The Government of Canada passed into law major amendments to the legislation affecting federally regulated financial institutions in October 2001. These amendments also affected certain regulatory agencies, the payments system and the deposit insurance system. Under the amended laws, the Financial Consumer Agency of Canada was created to ensure compliance with consumer provisions of federal financial legislation, as well as to monitor industry self-regulatory codes, promote consumer awareness and respond to consumer enquiries. Regulations have been written on many areas of this new law and it is expected that additional regulations will be issued. On October 24, 2002, the Deputy Prime Minister and Finance Minister, and the Secretary of State



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

(International Financial Institutions) requested that the chairs of the House of Commons Standing Committee on Finance and the Standing Senate Committee on Banking, Trade and Commerce provide the government with the committees' views on the "major considerations that should apply in determining the public interest" with respect to bank merger reviews.

Legislative changes in other countries, as well as their examination, regulatory and supervisory practices and decisions, also exert considerable influence over CIBC.

Comprehensive controls, policies and procedures are in place to facilitate compliance with applicable laws and regulations by CIBC and its subsidiaries, their directors, management and employees. Management is responsible for ongoing compliance with such laws and regulations, and CIBC's Compliance and Internal Audit functions each have a mandate to assess and report on the performance of management in discharging its governance responsibilities.

---

### RELATED-PARTY PROCEDURES

The Bank Act contains related-party rules and other self-dealing provisions. Generally, these rules are designed to prevent related parties from misusing their position for personal benefit, potentially putting a bank at risk from such transactions.

CIBC's senior management has established written procedures to identify related parties and to maintain a list of related parties. CIBC's related parties include directors, certain senior officers, their spouses, minor children and entities controlled by any of these parties.

CIBC's related-party procedures were initially reviewed by CIBC's Risk Management and Conduct Review Committee (renamed the Risk Management Committee in June 2002) of the board. In June 2002, the Audit Committee assumed the responsibility of reviewing related-party transactions. The procedures set out how related-party transactions are approved and monitored, and where required, reported to the Audit Committee for review.

---

### ACCOUNTING AND REPORTING DEVELOPMENTS

Compliance with U.S. generally accepted accounting principles

As a Canadian company, CIBC's consolidated financial statements are prepared in accordance with Canadian generally accepted accounting principles (GAAP).

Effective November 13, 1997, CIBC was listed on the New York Stock Exchange. Accordingly, CIBC's financial statements include additional note disclosure in accordance with U.S. GAAP. To a large extent, Canadian and U.S. GAAP are consistent. However, in those instances where Canadian and U.S. GAAP are not consistent, Canadian GAAP prevails. Material differences are explained and quantified in Note 28 to the consolidated financial statements.

Future accounting policy changes

The impact of recently issued Canadian accounting standards to be implemented in the future is explained in Note 29 to the consolidated financial statements. The impact of recently issued U.S. accounting standards to be implemented in the future is explained in Note 28 to the consolidated financial statements.

-----  
Consolidated Financial Results  
=====

=====

CONTENTS

-----

72	Financial Reporting Responsibility of Management
73	Auditors' Reports to Shareholders
74	Consolidated Balance Sheets
75	Consolidated Statements of Income
76	Consolidated Statements of Changes in Shareholders' Equity
77	Consolidated Statements of Cash Flows
78	Notes to the Consolidated Financial Statements
119	Principal Subsidiaries
120	Supplementary Annual Financial Information
127	Quarterly Review
128	Ten-Year Statistical Review

=====

CONSOLIDATED FINANCIAL RESULTS

-----

Financial Reporting Responsibility of Management

-----

The management of Canadian Imperial Bank of Commerce (CIBC) is responsible for the preparation of the Annual Report, which includes the consolidated financial statements. The consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles, including the accounting requirements of the Superintendent of Financial Institutions, Canada (OSFI) and, of necessity, contain items that reflect the best estimates and judgments of management. All financial information appearing throughout the Annual Report is consistent with that in the consolidated financial statements.

In meeting its responsibility for the reliability and integrity of the consolidated financial statements, management has developed, and maintains, a comprehensive system of internal controls designed to ensure that transactions are properly authorized, assets are safeguarded and financial records are reliable. The system focuses on the need for the employment and training of qualified and professional staff, effective communication between management and staff, and management guidelines and policies. The system also includes policies on corporate conduct and a management organization philosophy that reflects accountability within delineated areas of responsibility. The system of internal controls is reviewed by the Audit Committee of the Board of Directors of CIBC.

The Chief Auditor and his staff review and report on CIBC's internal controls, including computerized information system controls and security, the overall control environment, and accounting and financial controls. Systems and procedures to ensure employee compliance with conflict of interest rules and with securities legislation are monitored by the Compliance Officer. The Chief Auditor and the Compliance Officer have full and independent access to the Audit Committee.

The Audit Committee is composed of directors who are not officers or

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

employees of CIBC. CIBC's interim and annual consolidated financial statements and management discussion and analysis are discussed and reviewed by the Audit Committee with management and the shareholders' auditors before such financial information is approved by the Board of Directors.

In addition, the Audit Committee has the duty to review investments and transactions that could adversely affect the well-being of CIBC; to review financial reports requiring board approval prior to submission to securities commissions or other regulatory authorities; to review key management estimates and judgments underlying financial statements; and to approve the shareholders' auditors' fees.

Deloitte & Touche LLP and PricewaterhouseCoopers LLP, the shareholders' auditors, obtain an understanding of CIBC's internal controls and procedures for financial reporting to plan and conduct such tests and other audit procedures as they consider necessary in the circumstances to express an opinion in their report that follows. The shareholders' auditors have full and independent access to the Audit Committee to discuss their audit and related matters. Arthur Andersen LLP, one of the shareholders' auditors for 2001 and 2000, is no longer able to provide assurance on the financial statements for those years. PricewaterhouseCoopers LLP has reissued its opinion on the 2001 and 2000 consolidated financial statements.

J.S. HUNKIN  
Chairman and  
Chief Executive Officer

T.D. WOODS  
Chief Financial Officer  
November 27, 2002

-----  
72

CIBC ANNUAL REPORT 2002

### CONSOLIDATED FINANCIAL RESULTS

-----  
Auditors' Reports to Shareholders  
-----

We have audited the consolidated balance sheet of Canadian Imperial Bank of Commerce (CIBC) as at October 31, 2002 and the consolidated statements of income, changes in shareholders' equity and cash flows for the year then ended. These consolidated financial statements are the responsibility of CIBC's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of CIBC as at October 31, 2002 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles, including the accounting requirements of the Superintendent of Financial Institutions, Canada.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

The consolidated financial statements of CIBC as at October 31, 2001 and for the two-year period then ended were audited by PricewaterhouseCoopers LLP, who expressed an opinion without reservation on those statements in their report dated November 27, 2002.

DELOITTE & TOUCHE LLP  
PRICEWATERHOUSECOOPERS LLP  
Chartered Accountants  
Toronto, Canada  
November 27, 2002

We have audited the consolidated balance sheet of Canadian Imperial Bank of Commerce (CIBC) as at October 31, 2001 and the consolidated statements of income, changes in shareholders' equity and cash flows for each of the years in the two-year period then ended. These consolidated financial statements are the responsibility of CIBC's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of CIBC as at October 31, 2001 and the results of its operations and its cash flows for each of the years in the two-year period then ended in accordance with Canadian generally accepted accounting principles, including the accounting requirements of the Superintendent of Financial Institutions, Canada.

PRICEWATERHOUSECOOPERS LLP  
Chartered Accountants  
Toronto, Canada  
November 27, 2002

73

CIBC ANNUAL REPORT 2002

### CONSOLIDATED FINANCIAL STATEMENTS

Consolidated Financial Statements

#### CONSOLIDATED BALANCE SHEETS

\$ millions, as at October 31

2002

2001

#### ASSETS

Cash resources

Cash and non-interest-bearing deposits with banks

\$ 1,300

\$ 1,500

Interest-bearing deposits with banks

8,212

9,800

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

	9,512	11,3
-----		
Securities (Note 3)		
Securities held for investment	20,583	22,8
Securities held for trading	44,628	51,7
Loan substitute securities	81	1
-----		
	65,292	74,7
-----		
Loans (Note 4)		
Residential mortgages	66,612	58,7
Personal and credit card loans	30,784	28,4
Business and government loans	41,961	46,6
Securities borrowed or purchased under resale agreements	16,020	24,0
Allowance for credit losses	(2,288)	(2,2
-----		
	153,089	155,6
-----		
Other		
Derivative instruments market valuation (Note 22)	24,717	25,7
Customers' liability under acceptances	6,848	8,1
Land, buildings and equipment (Note 6)	2,247	1,7
Goodwill (Note 7)	1,078	4
Other intangible assets (Note 7)	297	2
Other assets (Note 8)	10,213	9,4
-----		
	45,400	45,6
-----		
	\$ 273,293	\$ 287,4
=====		
LIABILITIES AND SHAREHOLDERS' EQUITY		
Deposits (Note 9)		
Individuals	\$ 67,975	\$ 66,8
Businesses and governments	117,986	114,2
Banks	10,669	13,2
-----		
	196,630	194,3
-----		
Other		
Derivative instruments market valuation (Note 22)	24,794	26,3
Acceptances	6,878	8,1
Obligations related to securities sold short	8,436	11,2
Obligations related to securities lent or sold under repurchase agreements	9,615	21,4
Other liabilities (Note 10)	10,980	10,1
-----		
	60,703	77,2
-----		
Subordinated indebtedness (Note 11)	3,627	3,9
-----		
Shareholders' equity		
Preferred shares (Note 13)	3,088	2,2
Common shares (Note 13)	2,842	2,8
Contributed surplus	26	
Retained earnings	6,377	6,7
-----		
	12,333	11,9
-----		
	\$ 273,293	\$ 287,4
=====		

(1) Certain comparative figures have been reclassified to conform with the

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

presentation used in 2002.

The accompanying notes are an integral part of the consolidated financial statements.

J.S. HUNKIN  
Chairman and Chief Executive Officer

I.E.H. DUVAR  
Director

## 74 CIBC ANNUAL REPORT 2002

### CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENTS OF INCOME			
\$ millions, for the years ended October 31			
	2002	2001	2000
Interest income			
Loans	\$ 8,552	\$ 10,818	\$ 11,467
Securities	2,750	3,530	3,297
Deposits with banks	222	426	563
	11,524	14,774	15,327
Interest expense			
Deposits and other liabilities	5,794	9,925	10,728
Subordinated indebtedness	220	300	317
	6,014	10,225	11,045
Net interest income (Note 3)	5,510	4,549	4,282
Provision for credit losses (Note 4)	1,500	1,100	1,220
	4,010	3,449	3,062
Non-interest income			
Fees for services			
Underwriting	698	614	886
Deposit	605	521	503
Credit	410	493	508
Card	331	363	368
Investment management and custodial	486	322	379
Mutual funds	561	351	358
Insurance	148	100	124
	3,239	2,764	3,126
Commissions on securities transactions	1,203	1,089	1,480
Trading activities (Note 3)	273	1,343	1,140
Investment securities (losses) gains, net	(168)	575	970
Income from securitized assets	177	223	237
Other	807	619	844
	5,531	6,613	7,797
	9,541	10,062	10,859
Non-interest expenses			

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Employee compensation and benefits	4,882	4,732	4,937
Occupancy costs	715	631	634
Computer and office equipment	985	834	758
Communications	441	412	371
Advertising and business development	295	286	273
Professional fees	297	327	240
Business and capital taxes	114	109	108
Restructuring charge (Note 16)	514	207	(31)
Events of September 11, 2001 (Note 17)	32	7	--
Other	854	681	806
	9,129	8,226	8,096
Income before income taxes and non-controlling interests	412	1,836	2,763
Income taxes (Note 18)	(279)	92	641
	691	1,744	2,122
Non-controlling interests in net income of subsidiaries	38	58	62
Net income	\$ 653	\$ 1,686	\$ 2,060
Earnings per share(1) (in dollars) (Note 19) - Basic	\$ 1.37	\$ 4.19	\$ 4.95
- Diluted	\$ 1.35	\$ 4.13	\$ 4.90
Dividends per common share (in dollars) (Note 13)	\$ 1.60	\$ 1.44	\$ 1.29

(1) On November 1, 2001, CIBC retroactively adopted the requirements of the Canadian Institute of Chartered Accountants handbook section 3500, "Earnings Per Share." Comparative figures have been restated.

The accompanying notes are an integral part of the consolidated financial statements.

75

CIBC ANNUAL REPORT 2002

## CONSOLIDATED FINANCIAL STATEMENTS

### CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

\$ millions, as at or for the years ended October 31	2002	2001	2000
Preferred shares (Note 13)			
Balance at beginning of year	\$ 2,299	\$ 1,876	\$ 1,933
Issue of preferred shares	800	400	345
Redemption of preferred shares	--	--	(425)
Translation adjustment on foreign currency preferred shares	(11)	23	23
Balance at end of year	\$ 3,088	\$ 2,299	\$ 1,876
Common shares (Note 13)			
Balance at beginning of year	\$ 2,827	\$ 2,868	\$ 3,035
Issue of common shares	59	90	34
Purchase of common shares for cancellation	(44)	(131)	(201)

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Balance at end of year	\$ 2,842	\$ 2,827	\$ 2,868
=====			
Contributed surplus			
Balance at beginning of year	\$ --	\$ --	\$ --
Stock option expense (Note 14)	26	--	--
-----			
Balance at end of year	\$ 26	\$ --	\$ --
=====			
Retained earnings			
Balance at beginning of year, as previously reported	\$ 6,774	\$ 6,625	\$ 6,090
Adjustment for change in accounting policies (Notes 14 & 15)	(42)	(140)	--
-----			
Balance at beginning of year, as restated	6,732	6,485	6,090
Net income	653	1,686	2,060
Dividends (Note 13)	(738)	(657)	(629)
Premium on redemption of preferred shares	--	--	(17)
Premium on purchase of common shares	(269)	(736)	(873)
Foreign currency translation adjustment, net of income taxes(1)	2	38	8
Other	(3)	(42)	(14)
-----			
Balance at end of year	\$ 6,377	\$ 6,774	\$ 6,625
=====			

(1) The cumulative balance in the foreign currency translation account is \$42 million (2001: \$40 million; 2000: \$2 million).

The accompanying notes are an integral part of the consolidated financial statements.

76  
CIBC ANNUAL REPORT 2002

## CONSOLIDATED FINANCIAL STATEMENTS

### CONSOLIDATED STATEMENTS OF CASH FLOWS

\$ millions, as at or for the years ended October 31	2002	2001 (1)
-----		
Cash flows provided by (used in) operating activities		
Net income	\$ 653	\$ 1,686
Adjustments to determine net cash flows:		
Provision for credit losses	1,500	1,100
Amortization of buildings, furniture, equipment and leasehold improvements	333	310
Amortization of goodwill	--	24
Amortization of intangible assets	32	25
Restructuring charge, net of cash payments	375	121
Future income taxes	(1,141)	(540)
Investment securities losses (gains), net	168	(575)
Accrued interest receivable	82	63
Accrued interest payable	(627)	(539)
Net change in securities held for trading	7,170	1,419
Gains on disposal of subsidiaries	(190)	(22)
Gains on disposal of land, buildings and equipment	(8)	(12)
Current income taxes	758	(723)



# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Insurance proceeds received	90	9
Other, net	(294)	(1,044)
	8,901	1,302
Cash flows provided by (used in) financing activities		
Deposits, net of withdrawals	2,278	14,475
Obligations related to securities sold short	(2,777)	(2,779)
Net obligations related to securities lent or sold under repurchase agreements	(11,788)	7,204
Redemption of subordinated indebtedness	(342)	(232)
Issue of preferred shares	800	400
Redemption of preferred shares	--	--
Issue of common shares	59	90
Purchase of common shares for cancellation	(313)	(867)
Dividends	(738)	(657)
Other, net	(800)	(131)
	(13,621)	17,503
Cash flows provided by (used in) investing activities		
Interest-bearing deposits with banks	1,610	(526)
Loans, net of repayments	(8,930)	(9,062)
Proceeds from securitizations	1,952	1,306
Purchase of securities held for investment	(33,284)	(23,687)
Proceeds on sale of securities held for investment	35,651	17,527
Net securities borrowed or purchased under resale agreements	8,059	(3,618)
Net cash paid for acquisitions	(626)	(308)
Proceeds from disposal of subsidiaries	--	54
Purchase of land, buildings and equipment	(235)	(588)
Proceeds from disposal of land, buildings and equipment	7	29
	4,204	(18,873)
Effect of exchange rate changes on cash and cash equivalents	(13)	31
Net decrease in cash and cash equivalents during year	(529)	(37)
Cash and cash equivalents at beginning of year	1,487	1,524
Cash and cash equivalents at end of year	\$ 958	\$ 1,487
Represented by:		
Cash and non-interest-bearing deposits with banks	\$ 1,300	\$ 1,528
Cheques and other items in transit, net (Note 10)	(342)	(41)
Cash and cash equivalents at end of year	\$ 958	\$ 1,487
Cash interest paid	\$ 6,641	\$ 10,764
Cash income taxes paid	\$ 249	\$ 1,007

(1) Certain comparative figures have been reclassified to conform with the presentation used in 2002.

The accompanying notes are an integral part of the consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

-----  
Notes to the Consolidated Financial Statements  
-----

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements of Canadian Imperial Bank of Commerce (CIBC) and its subsidiaries have been prepared in accordance with Canadian generally accepted accounting principles (GAAP), including the accounting requirements of the Superintendent of Financial Institutions, Canada (OSFI).

A reconciliation of the impact on assets, liabilities, shareholders' equity and net income arising from differences between Canadian and U.S. GAAP is provided in Note 28. Disclosures reflected in these consolidated financial statements substantially comply with those required under U.S. GAAP.

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the balance sheet date and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

The following paragraphs describe CIBC's significant accounting policies:

Basis of consolidation

The consolidated financial statements include the accounts of all subsidiaries on a consolidated basis. Inter-company balances and transactions have been eliminated.

Investments in companies over which CIBC has significant influence are accounted for by the equity method, other than those held in the merchant banking portfolio, and are included in securities held for investment on the consolidated balance sheets. CIBC's share of earnings from these investments is included in interest income.

Investments in which CIBC exercises joint control are accounted for using the proportionate consolidation method whereby CIBC's share of the assets, liabilities, revenue and expenses of these joint ventures are included in the consolidated financial statements.

Goodwill and other intangible assets

Effective November 1, 2001, CIBC adopted the requirements of the Canadian Institute of Chartered Accountants (CICA) handbook section 3062, "Goodwill and Other Intangible Assets." Under this section, goodwill, representing the excess of the purchase price over the fair value of the net assets acquired in business combinations, and other intangible assets with an indefinite life are no longer amortized after October 31, 2001, but are reviewed at least annually for impairment and written down for any impairment losses. Intangible assets with a finite life are amortized over their estimated useful lives, generally not exceeding 20 years, on a straight-line basis.

In 2001, CIBC adopted the requirements of the CICA handbook section 1581, "Business Combinations." Under this section, if certain criteria are met upon the initial adoption of section 3062, reclassifications between goodwill and other intangible assets are required for any business combinations completed before July 1, 2001. The implementation of section 3062 did not have a

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

significant impact on CIBC and no reclassifications were required.

### Foreign currency translation

Assets and liabilities arising from foreign currency transactions are translated into Canadian dollars at month-end exchange rates at the dates of the consolidated financial statements, while the associated revenue and expenses are translated using average monthly exchange rates. Realized and unrealized gains and losses arising on the translation are included in the current year consolidated statements of income.

Assets and liabilities of CIBC's foreign operations are translated into Canadian dollars using month-end exchange rates at balance sheet dates, while the associated revenue and expenses are translated at the average monthly exchange rates in effect. Exchange gains and losses arising from the translation of net investment positions and from the results of hedging these positions net of applicable taxes are reported in retained earnings.

### Securities

Securities held for investment comprise debt and equity securities, including investments held in the merchant banking portfolio, originally purchased with the intention of holding to maturity or a pre-determined period of time, which may be sold in response to changes in investment objectives arising from changing market conditions. Equity securities are stated at cost and debt securities at amortized cost, determined on the average cost basis. Realized gains and losses on disposal and write-downs to reflect other than temporary impairments in value are included in investment securities gains in the consolidated statements of income. Realized and unrealized gains on securities used in hedging activities are included in earnings in the same period as the earnings from the items hedged.

Securities held for trading are purchased for resale within a short period of time and are stated at fair value. Fair value is determined based on market value, or where market prices are not readily available by using quoted market prices for similar securities or other third-party evidence as available. Gains and losses realized on disposal and unrealized gains and losses from market fluctuations are included in trading activities in the consolidated statements of income.

Loan substitute securities are accounted for in the same manner as loans. They represent after-tax financing arrangements, which provide issuers with tax-effective borrowings.

Obligations related to securities sold short are recorded as liabilities and are carried at fair value. Realized and unrealized gains and losses on securities sold short that are used in hedging activities are included in earnings in the same period as the earnings from the items hedged. Realized and unrealized gains and losses on securities sold short that are used in trading are included in trading activities in the consolidated statements of income.

Dividend and interest income on all securities, including the amortization of premiums and discounts on debt securities held for investment, are included in interest income in the consolidated statements of income.

### Loans

Loans are stated net of unearned income and allowance for credit losses.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

-----  
Impaired loans

A loan is classified as impaired when, in the opinion of management, there no longer is reasonable assurance of the timely collection of the full amount of principal and interest. Generally, loans on which repayment of principal or payment of interest is contractually 90 days in arrears are automatically considered impaired unless they are fully secured and in the process of collection. Notwithstanding management's assessment of collectibility, such loans are considered impaired if payments are 180 days in arrears. Exceptions are as follows:

Credit card loans are not classified as impaired but are instead fully written off when payments are contractually 180 days in arrears.

Loans guaranteed or insured by the Canadian government, the provinces or a Canadian government agency are classified as impaired only when payments are contractually 365 days in arrears.

When a loan is classified as impaired, accrual of interest ceases. All uncollected interest is recorded as part of the loan's carrying value for the purpose of determining the loan's estimated realizable value and establishing allowances for credit losses. No portion of cash received on any impaired loan is recorded as income until such time as any prior write-off has been recovered or any specific allowance has been reversed and it is determined that the loan principal is fully collectible in accordance with the original contractual terms of the loan.

Loan fees and origination costs

Fees relating to loan origination, including commitment, restructuring and renegotiation fees, are considered an integral part of the yield earned on the loan and are deferred as unearned income and amortized to interest income over the term of the loan. Incremental direct costs for originating or acquiring a loan are netted against origination fees and deferred as unearned income. Fees received for commitments which are not expected to result in a loan are included in non-interest income over the commitment period. Loan syndication fees are included in non-interest income on completion of the syndication arrangement, provided that the yield on the portion of the loan retained by CIBC is at least equal to the average yield earned by the other lenders involved in the financing; otherwise, an appropriate portion of the fee is deferred as unearned income and amortized to interest income to produce an equal average yield over the term of the loan.

Securitizations

CIBC periodically sells groups of loans or receivables to special purpose entities (SPEs) that issue securities to investors - a process referred to as securitization. In 2001, CIBC adopted the CICA Accounting Guideline (AcG) 12, "Transfers of Receivables," for securitizations occurring on or after April 1, 2001. This guideline redefined the criteria that must be met in order for a securitization to be recognized as a sale. The impact of this change in accounting policy was not significant to CIBC.

Under AcG 12, securitizations are accounted for as sales when CIBC surrenders control of the transferred assets and receives consideration other than beneficial interests in the transferred assets. When such sales occur, CIBC

may retain interest-only strips, one or more subordinated tranches, and in some cases, a cash reserve account, all of which are considered retained interests in the securitized assets. Securitizations taking place, or committed to, before April 1, 2001, were accounted for as sales if, among other criteria, the transactions transferred the significant risks and rewards of ownership from CIBC to the SPEs.

Gains or losses on transfers accounted for as sales under AcG 12 depend, in part, upon the allocation of previous carrying amounts to assets sold and retained interests. These carrying amounts are allocated in proportion to the relative fair value of the assets sold and retained interests. Quoted market prices, if available, are used to obtain fair values. However, as market prices are generally not available for retained interests, CIBC estimates fair value based on the present value of expected future cash flows. This may require management to estimate credit losses, the rate of prepayments, forward yield curves, discount rates and other factors that influence the value of retained interests.

The gains or losses on securitizations are calculated as the excess or shortfall of consideration over the pro-rata share of the original carrying amounts attributed to the assets sold. Gains and losses on these transactions are included in other non-interest income in the consolidated statements of income. Retained interests in securitized assets are classified as securities held for investment on the consolidated balance sheets and stated at their pro-rata share of the original carrying amounts. Retained interests are reviewed each reporting period for impairment.

Securitization affects the components of income reported in the consolidated statements of income. Non-interest income from securitized assets comprises income from retained interests, losses under recourse arrangements and servicing income.

#### Allowance for credit losses

Management establishes and maintains an allowance for credit losses that it considers the best estimate of probable credit-related losses existing in CIBC's portfolio of on- and off-balance sheet financial instruments, giving due regard to current conditions and credit derivatives. Impaired loans are carried at their estimated realizable values determined by discounting the expected future cash flows at the interest rate inherent in the loan. When the amount and timing of future cash flows cannot be estimated reliably, the loan is carried at either the fair value of the security underlying the loan or the market price of the loan. Any changes in the estimated realizable amounts over time are reported as a charge or credit to the allowance for credit losses. The allowance for credit losses consists of specific and general components.

Management conducts ongoing credit assessments of the business and government loan portfolio on an account-by-account basis and establishes specific allowances when impaired loans are identified. Residential mortgage and personal and credit card loan portfolios consist of large numbers of homogeneous balances of relatively small amounts, for which specific allowances are established by reference to historical ratios of write-offs to balances outstanding.

The general allowance is provided for losses which management estimates are in the portfolio at the balance sheet date, and which relate to loans not yet specifically identified as impaired and not yet captured in the determination of specific allowances.

The credit portfolios to which the general allowance applies include business loans and acceptances, off-balance sheet credit instruments, such as credit commitments and letters of credit, and consumer loans. The general

allowance does not apply to loans or credit facilities that are impaired, as appropriate specific provisions are taken to provide for these.

The general allowance is established based on expected loss rates associated with different credit portfolios at different risk levels, and the estimated time period for losses that are present but yet to be specifically

79

CIBC ANNUAL REPORT 2002

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

identified, adjusting for management's view of the current and ongoing economic and portfolio trends.

Expected loss rates for business loan portfolios are based on the risk rating of each credit facility and on probability of default factors associated with each risk rating, as well as estimates of loss given default. The probability of default factors reflects CIBC's historical experience over an economic cycle, and is supplemented by data derived from defaults in the public debt markets. Loss given default estimates are based on CIBC's experience over past years. For consumer loan portfolios, expected losses are based on CIBC's historical flow and loss rates.

The level of the general allowance is determined by a number of factors, including the portfolios' size, the relative risk profiles of the portfolios, the economic trends, and evidence of credit quality improvements or deterioration. The general allowance requirement is assessed using these criteria. On a regular basis, the parameters that drive the general allowance calculation are updated, based on CIBC's market experience.

Securities borrowed or purchased under resale agreements and obligations related to securities lent or sold under repurchase agreements

Securities purchased under resale agreements are stated at cost plus accrued interest and are secured loans insofar as they represent a purchase of securities by CIBC effected with a simultaneous agreement to sell them back at a future date, which is generally near term. Interest income is included in loan interest income in the consolidated statements of income. Obligations related to securities sold under repurchase agreements are stated at cost plus accrued interest and represent the borrowing equivalent of securities purchased under resale agreements. Interest is reflected in deposits and other liabilities interest expense in the consolidated statements of income.

Securities borrowed and securities lent are recorded at the amount of cash advanced or received. Securities borrowed consist primarily of government and equity securities. CIBC monitors the market value of the securities borrowed and lent on a daily basis and calls for additional collateral when appropriate. Fees earned or incurred are recorded as interest income or interest expense in the consolidated statements of income.

Derivative instruments

Derivative instruments are contracts that require or provide the opportunity to exchange cash flows or payments determined by applying certain rates, indices or changes therein to notional contract amounts.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

CIBC utilizes derivatives in two broadly defined activities: trading and asset-liability management.

### Derivatives held for trading purposes

CIBC's derivative trading activities are primarily driven by client trading activities. Clients transact with CIBC as part of their own risk management, investing and trading activities. To facilitate these activities, CIBC acts as a derivatives dealer or market maker, and is prepared to transact with clients by quoting bid and offer prices, with the objective of providing a spread to CIBC. CIBC also takes limited proprietary trading positions in the interest rate, foreign exchange, debt, equity and commodity markets, with the objective of earning income.

All financial and commodity derivative instruments entered into for trading purposes, including derivatives used to hedge risks created by assets and liabilities which are marked to market, are stated at fair values. Quoted market prices, when available, are used to determine the fair values of derivatives held for trading. Otherwise, fair values are estimated using pricing models that are based on current market quotations wherever possible. Where appropriate, the estimates include a valuation adjustment to cover market, model and credit risks, as well as administrative costs. Realized and unrealized trading gains and losses are included in trading activities in the consolidated statements of income. Derivatives with a positive fair value are reported as assets, while derivatives with a negative fair value are reported as liabilities on the consolidated balance sheets, in both cases as derivative instruments market valuation. Assets and liabilities with the same counterparty are netted only where CIBC has the legal right, as well as the intent, to settle the derivative assets and liabilities on a net basis.

### Derivatives held for asset-liability management purposes

CIBC uses derivative financial instruments, primarily interest rate swaps and, to a lesser degree, futures, forward rate agreements and options contracts, to manage financial risks, such as movements in interest rates and foreign exchange rates. These instruments are used for hedging activities or to modify interest rate characteristics of specific non-trading on-balance sheet assets and liabilities, or groups of non-trading on-balance sheet assets and liabilities, and as hedges of firm commitments or anticipated transactions.

When derivative instruments, primarily interest rate swaps, modify the interest rate characteristics of specific financial assets or liabilities or groups of financial assets and liabilities, these derivative instruments are accounted for using the accrual method. Under this method, interest income or expense on these derivative instruments is accrued for and included in interest income or expense in the consolidated statements of income and reported in other assets or other liabilities on the consolidated balance sheets. This accounting treatment results in interest income or expense on non-trading on-balance sheet assets and liabilities being reflected in the consolidated statements of income at their modified rates rather than their original contractual interest rates.

Derivative instruments may also be designated as specific hedges of financial risk exposures of on-balance sheet assets or liabilities, firm commitments and anticipated transactions, or of foreign currency exposures arising from net investments in foreign operations. Designation as a hedge is only allowed if, both at the inception of the hedge and throughout the hedge period, the changes in the fair value or cash flows of the derivative instrument are expected to substantially offset the changes in the fair values or cash flows of the hedged items.

Gains and losses on derivative instruments used to hedge interest rate risk exposures of on-balance sheet assets and liabilities, except for hedges of

foreign currency denominated assets and liabilities, are recognized as interest income or expense at the same time as interest income or expense related to the hedged on-balance sheet assets and liabilities.

Certain liabilities, whose values are determined based on an underlying index or asset, are accounted for on a modified accrual basis. Under this method, the carrying value of the liabilities is adjusted to reflect changes in the value of the underlying index or asset, subject to a minimum guaranteed redemption value, if any. These adjustments are recorded as interest expense in the consolidated statements of income. Derivatives that are used to hedge these liabilities are accounted for on an

80

CIBC ANNUAL REPORT 2002

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

offsetting basis, with adjustments recorded as interest expense in the consolidated statements of income.

Foreign currency derivative instruments that hedge foreign currency risk exposures from foreign currency denominated assets and liabilities are revalued each month, using the spot foreign exchange rate, and are included in other assets or other liabilities on the consolidated balance sheets. Resulting gains and losses are recognized as non-interest income in the consolidated statements of income. The hedged items are also revalued using the spot foreign exchange rate, with the resulting gains or losses recognized as non-interest income. Any premium or discount resulting from differences between the contracted forward and spot foreign exchange rates due to interest rate differentials at the date of inception on the foreign currency derivative hedge is accrued in interest income or expense in the consolidated statements of income.

Derivative instruments, primarily credit default swaps, are also used to mitigate credit exposure in the non-trading portfolios. The existence of these derivative instruments is considered in determining the provision for credit losses. Amounts recoverable from credit default swaps are recorded as an increase in the allowance for credit losses. Premiums paid are deferred and amortized to interest income over the term of the instruments.

Realized and unrealized gains and losses on derivative instruments used to hedge firm commitments or anticipated transactions are deferred and amortized over the period that the committed or anticipated transactions occur and are recognized in income. Anticipated transactions can be hedged only when significant characteristics and expected terms of the anticipated transactions are identified, and it is probable that the anticipated transactions will occur. There is no recognition in the consolidated statements of income of unrealized gains or losses on derivatives hedging anticipated transactions until the anticipated transactions occur.

Premiums paid for options used for hedging purposes are amortized over the life of the contract.

A hedging relationship is terminated if the hedge ceases to be effective; if the underlying asset, liability or future transaction being hedged is liquidated or terminated and the derivative instrument is still outstanding; or if the derivative instrument is no longer designated as a hedging instrument.



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

If the relationship of hedging or modification of interest rate characteristics is terminated, the difference between the fair value of the derivative and its accrued value upon termination is deferred in other assets or other liabilities and amortized into income or expense over the remaining term to maturity of the derivative hedge or the remaining term of the hedged asset or liability, as appropriate.

### Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are presented on a net basis on the balance sheet when this reflects CIBC's expected future cash flows from settling two or more separate financial instruments. A financial asset and a financial liability are offset when CIBC has a legally enforceable right to set off the recognized amounts and intends to settle on a net basis, or to realize the asset and settle the liability simultaneously.

### Acceptances and customers' liability under acceptances

Acceptances constitute a liability of CIBC on negotiable instruments issued third parties by customers of CIBC. CIBC earns a fee for guaranteeing and then making the payment to the third parties. The amounts owed to CIBC its customers in respect of these guaranteed amounts are reflected in assets as customers' liability under acceptances on the consolidated balance sheets.

### Land, buildings and equipment

Land is reported at cost. Buildings, furniture, equipment and leasehold improvements are reported at cost less accumulated amortization. Amortization is recorded on a straight-line basis as follows:

Buildings	40 years
Computer equipment	2 to 7 years
Office furniture and other equipment	4 to 15 years
Leasehold improvements	Over estimated useful life

Gains and losses on disposal are reported in non-interest income in the consolidated statements of income.

### Future income taxes

CIBC uses the asset and liability method to provide for income taxes on all transactions recorded in the consolidated financial statements. The asset and liability method requires that income taxes reflect the expected future tax consequences of temporary differences between the carrying amounts of assets or liabilities and their tax bases. Future income tax assets and liabilities are determined for each temporary difference and unused losses, as applicable, at rates expected to be in effect when the asset is realized or the liability is settled. A valuation allowance is established to reduce future income tax assets to the amount that is more likely than not to be realized.

### Post-employment and post-retirement plans

In 2001, CIBC adopted the requirements of the CICA handbook section 3461, "Employee Future Benefits." Under section 3461, employee future benefits are defined as pension and other benefits provided after retirement; post-employment benefits provided to former active employees; compensated absences, such as parental leave and sabbaticals; and termination benefits. This section outlines new measurement and disclosure requirements for employee future benefits.

CIBC is the sponsor of pension plans under which all eligible employees are entitled to benefits based on length of service and salary levels. CIBC also provides certain health care, life insurance and other benefits to eligible

pensioners and inactive employees. CIBC has a long-term disability plan to provide benefits to disabled employees.

Based on management's best estimate assumptions, actuarial valuations of the obligations for pensions, post-retirement and post-employment benefits are made periodically for accounting purposes by an independent actuary.

The annual expense includes the estimated present value of the cost of future benefits payable in respect of services rendered in the current period; interest on projected obligations net of earnings on plan assets; and the amortization of experience gains and losses. Amortization is charged on a straight-line basis over the expected average remaining service life of the employee groups covered by the plan.

81

CIBC ANNUAL REPORT 2002

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

##### Stock-based compensation

CIBC provides compensation to directors and certain employees in the form of stock options and deferred share-based awards.

In 2002, CIBC early adopted, effective November 1, 2001, the requirements of the CICA handbook section 3870, "Stock-Based Compensation and Other Stock-Based Payments." As encouraged by section 3870, CIBC adopted the fair value-based method to account for stock-based transactions with employees and non-officer members of CIBC's Board of Directors. The value is recognized over the applicable vesting period as an increase to compensation expense and contributed surplus. When the options are exercised, the proceeds received by CIBC, together with the amount in contributed surplus, will be credited to common share capital. For options granted prior to November 1, 2001, CIBC continues to follow the accounting policy under which no expense is recognized for these stock options. When these options are exercised, the proceeds received by CIBC are recorded as common share capital.

Up to 50% of options relating to the Employee Stock Option Plan granted prior to 2000 can be exercised as stock appreciation rights (SARs). Under section 3870, CIBC's obligations, which arise from changes in the market price of CIBC's common shares, are recorded over the applicable vesting period in compensation expense with a corresponding accrual in other liabilities. If SARs are exercised as purchases of shares, the exercise price together with the relevant amount in other liabilities, representing the value of shares at the market price, is credited to common share capital. The impact of this change in accounting policy is detailed in Note 14.

Compensation expense in respect of awards under the Restricted Share Program is recognized in an amount equal to the sum to be transferred to the trust in respect of the current year allocations. Amounts paid under the directors' plans are charged to compensation expense. Obligations relating to deferred share units under the directors' plans change with CIBC's common share price and the change is recognized as a compensation (expense) credit in the period in which the change occurs.

CIBC's contribution under its Employee Share Purchase Plan is expensed as incurred.

#### Earnings per share

In 2002, CIBC retroactively adopted, effective November 1, 2001, the requirements of the CICA handbook section 3500, "Earnings Per Share." Under this section, basic earnings per share (EPS) is determined as net income minus dividends and premiums on preferred shares, divided by the weighted-average number of common shares outstanding for the period.

Diluted EPS is determined as net income minus dividends and premiums on preferred shares, divided by the weighted-average number of diluted common shares outstanding for the period. Diluted common shares reflect the potential dilutive effect of exercising the stock options outstanding and other dilutive conversions based on the treasury stock method, whereby incremental shares are calculated as if stock options were exercised at the beginning of the period and funds received were used to purchase CIBC's own stock.

#### Assets under administration

Assets under administration comprise assets under management, assets securitized and still administered by CIBC, and assets administered by CIBC in the capacity of custodian. Mutual fund assets managed by CIBC on behalf of its clients are considered assets under management. Assets under administration are not the property of CIBC and are not included on the consolidated balance sheets. Investment management and custodial, and mutual fund fees are included in non-interest income as fees for services. Investment management and custodial fees are primarily investment, estate and trust management fees and are recorded on an accrual basis. Accordingly, prepaid fees are deferred and amortized over the contract term. Mutual fund fees are recorded on an accrual basis.

#### Cash and cash equivalents

Cash and cash equivalents in the consolidated statements of cash flows comprise cash, deposits with the Bank of Canada, current operating accounts, overnight deposits with banks and, on a net basis, uncleared cheques and other items in transit.

#### 2001 and 2000 financial information

Certain 2001 and 2000 financial information has been reclassified, where necessary, to conform with the presentation adopted in 2002.

#### Future accounting policy changes

A description of future Canadian accounting policy changes is provided in Note 29. A description of future U.S. accounting policy changes is provided in Note 28.

---

## 2. SIGNIFICANT ACQUISITIONS AND DISPOSITIONS

#### Acquisitions

In March 2002, CIBC acquired control of Juniper Financial Corp. (Juniper), a U.S. credit card company. In July 2002, CIBC invested an additional \$79 million in Juniper to acquire Class D Preferred Shares. As at October 31, 2002, CIBC owned 90% of the voting equity in Juniper.

In December 2001 and January 2002, CIBC acquired Merrill Lynch Canada Inc.'s Private Client & Securities Services businesses and Merrill Lynch Investment Managers Canada Inc. (MLIM), Merrill Lynch's asset management business in Canada, respectively, for cash. MLIM was subsequently renamed CM

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Investment Management Inc. CIBC is in the process of integrating the acquired businesses' operations with its existing operations. As part of the integration plan, CIBC is carrying out staff reductions, branch closures and exiting of certain activities of the acquired businesses. These costs were accrued as liabilities in the purchase equation. CIBC expects the integration to be substantially completed by the end of the first quarter of 2003.

82

CIBC ANNUAL REPORT 2002

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

In October 2001, CIBC acquired control of TAL Global Asset Management Inc. (TAL) through the acquisition of the remaining 34% of its outstanding common shares. TAL is a Canadian investment management firm in which CIBC previously held a 66% equity interest that was accounted for by the equity method. During 2002, CIBC completed the review and determination of the fair value of the assets acquired and liabilities assumed from the acquisition of the remaining shares in TAL. As a result, the allocation of the purchase price has been adjusted and goodwill increased by \$14 million. CIBC also completed assessing useful lives of the identified intangible assets acquired, of which \$41 million were determined to have an indefinite life. The remaining identified intangible assets are amortized over periods ranging from five to 10 years.

The results of operations of these businesses have been included in CIBC's consolidated financial statements since the effective date of control. Details of these transactions are as follows:

	Juniper Financial Corp.	Merrill Lynch Canada Inc.'s Private Client & Securities Services Businesses	Merrill Inves Man Canada
\$ millions			
Effective date of control	March 29, 2002	December 28, 2001	January 31,
Percentage of voting shares acquired	90%	Asset purchase	
Goodwill	\$108	\$558	
Business line assigned to	CIBC World Markets	CIBC Wealth Management	CIBC Wealth Manag
Deductible for tax purposes	--	\$376	
Other intangible assets	--	--	
Assigned to	--	--	Contract- intang
Subject to amortization	--	--	
Not subject to amortization (indefinite life)	--	--	

Details of the aggregate consideration given and the fair value of net assets

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

acquired are as follows:

	Juniper Financial Corp.	Merrill Lynch Canada Inc.'s Private Client & Securities Services Businesses	Me
\$ millions			
Aggregate consideration			
Acquisition cost (paid in cash)	\$310	\$555	
Direct acquisition expenses	--	4	
	\$310	\$559	
Fair value of net assets acquired			
Cash resources	\$117	\$--	
Loans	356	--	
Land, buildings and equipment	27	25	
Goodwill	108	558	
Other intangible assets	--	--	
Future tax asset	--	26	
Other assets	50	5	
Total assets acquired	658	614	
Deposits	334	--	
Future tax liability	--	--	
Integration liabilities	--	45 (2)	
Other liabilities	14	10	
Total liabilities assumed	348	55	
Net assets acquired	\$310	\$559	

- (1) The allocation of the purchase price has been adjusted to reflect the fair value of the assets acquired and liabilities assumed.
- (2) Includes severance of \$19 million, exit costs of \$19 million and other costs of \$7 million. As at October 31, 2002, \$18 million has been paid.
- (3) Includes severance of \$2 million and exit costs of \$1 million. As at October 31, 2002, \$2 million has been paid.

83  
CIBC ANNUAL REPORT 2002

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

The following table reflects on an unaudited pro-forma basis, the combined results of CIBC as if these acquisitions had occurred at the beginning of the respective years presented.

UNAUDITED PRO-FORMA COMBINED RESULTS OF OPERATIONS

\$ millions, for the years ended October 31	2002	2001
Net interest income	\$ 5,516	\$ 4,527
Non-interest income	5,599	7,019
Provision for credit losses	1,508	1,113
Non-interest expenses	9,249	8,720
Income before income taxes and non-controlling interests	358	1,713
Income taxes and non-controlling interests	(239)	164
Net income	\$ 597	\$ 1,549
Diluted EPS	\$ 1.20	\$ 3.76

Dispositions

In October 2002, CIBC and Barclays Bank PLC completed the combination of their Caribbean retail, corporate and international banking operations, which was named FirstCaribbean International Bank Limited(TM) (FCIB). FCIB commenced operations on October 14, 2002. This transaction resulted in CIBC divesting of its 77% ownership in its Caribbean subsidiaries and taking back an equity interest of approximately 44% in FCIB, which is accounted for by the equity method. CIBC recognized a pre-tax dilution gain of \$190 million (\$190 million after-tax), which was included in other non-interest income in the consolidated statements of income. An additional dilution could result depending on the outcome of certain future events, including the rights issue available to the public shareholders of FCIB, which is scheduled to close in the first quarter of 2003.

On September 17, 2002, CIBC signed an agreement with Hewlett-Packard (Canada) Co. (HP) to sell CIBC's 51% interest in INTRIA-HP Corporation, a technology outsourcing company, and other related assets. The transaction closed on November 1, 2002, and any impact from the transaction will be recorded in the 2003 consolidated financial statements and is not expected to be significant. In addition, CIBC entered into a seven-year outsourcing agreement with HP to provide CIBC with comprehensive information technology services valued at approximately \$2 billion, beginning on November 1, 2002.

In July 2001, CIBC sold two of its offshore banking subsidiaries located in the Channel Islands. As a result, CIBC recognized a pre-tax gain of \$22 million (\$22 million after-tax), which was included in other non-interest income in the consolidated statements of income.

3. SECURITIES

	Residual term to contractual maturity					
	Within 1 year		1 to 5 years		5 to 10 years	
\$ millions, as at October 31	Carrying value	Yield(1)	Carrying value	Yield(1)	Carrying value	Yield(1)

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Securities held for investment

Canadian federal government	\$ 3,013	3.0%	\$ 4,323	4.3%	\$ 648	5.6%
Other Canadian governments	85	5.1	243	5.6	--	--
U.S. Treasury	2	5.2	--	--	--	--
Other U.S. agencies	370	6.2	290	5.0	870	5.5
Other foreign governments	124	5.8	19	4.7	159	6.7
Corporate debt	1,205	6.7	1,193	6.4	464	7.5
Corporate equity	59	3.1	276	5.9	--	--

Total debt securities

Carrying value	\$ 4,799	\$ 6,068	\$ 2,141
Fair value	\$ 4,598	\$ 6,193	\$ 2,332

Total equity securities

Carrying value	\$ 59	\$ 276	\$ --
Fair value(2)	\$ 47	\$ 272	\$ --

Total investment securities

Carrying value	\$ 4,858	\$ 6,344	\$ 2,141
Fair value(2)	\$ 4,645	\$ 6,465	\$ 2,332

Securities held for trading(3)

Canadian federal government	\$ 1,775	\$ 8,829	\$ 161
Other Canadian governments	220	864	383
U.S. Treasury and agencies	6,480	151	50
Other foreign governments	654	231	33
Corporate debt	6,104	1,434	641
Corporate equity	96	315	3

Total trading securities	\$ 15,329	\$ 11,824	\$ 1,271
--------------------------	-----------	-----------	----------

Loan substitute securities

Carrying value	\$ 30	2.9%	\$ 51	4.4%	\$ --	--
Fair value	\$ 30		\$ 51		\$ --	

Total securities

Carrying value	\$ 20,217	\$ 18,219	\$ 3,412
Fair value(2)	\$ 20,004	\$ 18,340	\$ 3,603

Residual term to contractual maturity

	No specific maturity		2002 Total		2001 Total	
\$ millions, as at October 31	Carrying value	Yield(1)	Carrying value	Yield(1)	Carrying value	Yield(1)
Securities held for investment						
Canadian federal government	\$ --	--	\$ 8,316	4.1%	\$ 9,851	5.4%
Other Canadian governments	--	--	626	6.0	801	6.3
U.S. Treasury	--	--	2	5.2	583	5.5
Other U.S. agencies	--	--	4,930	5.7	4,513	6.1
Other foreign governments	--	--	302	6.2	854	6.6
Corporate debt	--	--	3,554	6.7	3,162	6.5
Corporate equity	2,518	--	2,853	--	3,085	--
Total debt securities						
Carrying value	\$ --		\$ 17,730		\$ 19,764	
Fair value	\$ --		\$ 18,130		\$ 20,363	





# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Other Canadian governments	626	56	--	682	801
U.S. Treasury	2	--	--	2	583
Other U.S. agencies	4,930	287	(19)	5,198	4,513
Other foreign governments	302	52	--	354	854
Corporate securities					
Debt	3,554	103	(245)	3,412	3,162
Equity(1)	2,853	405	(134)	3,124	3,085
	\$ 20,583	\$ 1,069	\$ (398)	\$ 21,254	\$ 22,849
					\$

- (1) In 2001, equity securities held for investment included one security partially hedged by forward sales contracts which were unwound in 2002. The unrealized gain related to securities held for investment as at October 31, 2001 would have increased by \$815 million as a result of these hedges.

## Trading activities

Trading revenue is earned through the trading of securities and foreign exchange and derivative products. Net interest income on trading assets is integral to trading activities and is therefore included in total trading revenue.

Trading activities include dealing and other securities and derivatives trading activities measured at fair value, with gains and losses recognized in income. Trading activities exclude underwriting fees and commissions on securities transactions, which are shown separately in the consolidated statements of income.

## TRADING REVENUE

\$ millions, for the years ended October 31	2002	2001	2000
Net interest income consists of:			
Non-trading related	\$ 5,220	\$ 4,862	\$ 4,632
Trading related	290	(313)	(350)
Net interest income	\$ 5,510	\$ 4,549	\$ 4,282
Trading revenue consists of:			
Trading related net interest income	\$ 290	\$ (313)	\$ (350)
Non-interest income - trading activities	273	1,343	1,140
Trading revenue	\$ 563	\$ 1,030	\$ 790
Trading revenue by product line:			
Interest rates	\$ 290	\$ 505	\$ 231
Foreign exchange(1)	152	179	199
Equities	44	279	304
Other(2)	77	67	56
Trading revenue	\$ 563	\$ 1,030	\$ 790

- (1) Revenue earned on foreign exchange for other than trading activities is included in other non-interest income.
- (2) Includes commodities, credit derivatives and secondary loan trading and sales.

## 4. LOANS

	2002		
\$ millions, as at October 31	Gross amount	Total allowance	Net total
Residential mortgages	\$ 66,612	\$ 40	\$ 66,572
Personal and credit card loans(1)	30,784	701	30,083
Business and government loans	41,961	1,547	40,414
Securities borrowed or purchased under resale agreements	16,020	--	16,020
General allowance(2)	--	--	--
	\$155,377	\$2,288	\$153,089

- (1) Includes \$303 million (2001: \$233 million), non-recourse portion of approximately \$141 million (2001: \$106 million), relating to loans to certain employees of CIBC and its subsidiaries to finance a portion of their participation in funds which make private equity investments on a side by side basis with CIBC and its affiliates. These loans are secured by the borrowers' interest in the fund. Of the total loans outstanding, \$61 million (2001: \$22 million) relates to individuals who are no longer employed by CIBC and its subsidiaries.
- (2) Pursuant to an OSFI guideline issued in October 2001, the general allowance has been allocated to related asset categories in 2002. Prior to 2002, the general allowance was not allocated.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## LOAN MATURITIES

	Residual term to contract		
\$ millions, as at October 31	Within 1 year	1 to 5 years	5 to 10 years
Residential mortgages	\$ 13,842	\$ 48,864	\$ 3,562
Personal and credit card loans	23,836	6,925	20
Business and government loans	26,305	12,823	2,442
Securities borrowed or purchased under resale agreements	16,020	--	--
	\$ 80,003	\$ 68,612	\$ 6,024

## ALLOWANCE FOR CREDIT LOSSES

\$ millions, as at or for the years ended October 31	Specific allowance			General allowance		
	2002	2001	2000	2002	2001	2000
Balance at beginning of year	\$ 1,045	\$ 988	\$ 752	\$ 1,250	\$ 1,250	\$ 1,045
Provision for credit losses charged to the consolidated statements of income	1,500	1,100	970	--	--	217
Write-offs	(1,705)	(1,249)	(849)	--	--	--
Recoveries (2)	217	185	121	--	--	--
Foreign exchange and other adjustments	(18)	21	(6)	--	--	--
Balance at end of year	1,039	1,045	988	1,250	1,250	1,250
Less: allowance on letters of credit (3)	(1)	(1)	(2)	--	--	--
Allowance for credit losses	\$ 1,038	\$ 1,044	\$ 986	\$ 1,250	\$ 1,250	\$ 1,250

- (1) Pursuant to an OSFI guideline issued in October 2001, the general allowance has been allocated to related asset categories in 2002. Prior to 2002, the general allowance was not allocated.
- (2) Includes credit protection purchased from third parties.
- (3) Allowance on letters of credit is included in other liabilities.

#### IMPAIRED LOANS

\$ millions, as at October 31	2002			
	Gross amount	Specific allowance	Net total	Gross amount
Residential mortgages	\$ 172	\$ 21	\$ 151	\$ 172
Personal and credit card loans (1)	239	422	(183)	239
Business and government loans	1,834	595	1,239	1,834
Total impaired loans	2,245	1,038	1,207	2,245
Loan substitute securities	30	--	30	30
Total impaired loans and loan substitute securities	\$ 2,275	\$ 1,038	\$ 1,237	\$ 2,275

- (1) Specific allowances for large numbers of homogeneous balances of relatively small amounts are established by reference to historical ratios of write-offs to balances outstanding. This may result in negative net impaired loans as individual loans are generally classified as impaired when repayment of principal or payment of interest is contractually 90 days in arrears.

As at October 31, 2002, other past due loans totalled \$38 million (2001: \$68 million)

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

million) of which \$38 million (2001: \$67 million) were in Canada and nil (2001: \$1 million) were outside Canada. Other past due loans, excluding credit card loans and government guaranteed loans, are loans where repayment of principal or payment of interest is contractually in arrears between 90 and 180 days. These loans have not been classified as impaired loans because they are both fully secured and in the process of collection. If the number of days in arrears reaches 180, the loans become impaired notwithstanding the security held.

As at October 31, 2002, the interest entitlements on loans classified as impaired totalled \$114 million (2001: \$95 million; 2000: \$146 million) of which \$60 million (2001: \$72 million; 2000: \$101 million) were in Canada and \$54 million (2001: \$23 million; 2000: \$45 million) were outside Canada. During the year, interest recognized on loans before being classified as impaired totalled \$84 million (2001: \$62 million; 2000: \$77 million) of which \$33 million (2001: \$36 million; 2000: \$51 million) were in Canada and \$51 million (2001: \$26 million; 2000: \$26 million) were outside Canada.

86

CIBC ANNUAL REPORT 2002

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 5. SECURITIZATIONS

During the year, CIBC securitized \$1,971 million (2001: \$810 million) of government-guaranteed residential mortgage loans through the creation of mortgage-backed securities, and subsequently sold \$1,969 million (2001: \$809 million) of those securities. CIBC received net cash proceeds of \$1,952 million (2001: \$809 million) and retained the rights to future excess interest on residential mortgages valued at \$82 million (2001: \$37 million). A pre-tax gain on the sale, net of transaction costs, of \$21 million (2001: \$17 million) was recognized as other non-interest income in the consolidated statements of income. CIBC retained responsibility for servicing the mortgages and recognizes revenue for servicing as these services are provided. The key assumptions used to value the sold and retained interests include a prepayment rate of 12% and discount rates of 4.5% to 5.5%. There are no expected credit losses as the mortgages are government guaranteed.

During 2001, CIBC also securitized \$848 million of non-investment grade loans. In addition, CIBC sold \$195 million of undrawn credit commitments. In consideration for the sale, CIBC received cash proceeds of \$497 million and \$141 million in an investment grade note issued by the securitization vehicle. CIBC recognized a pre-tax loss of \$162 million, which was included in other non-interest income in the consolidated statements of income, and a specific provision for credit losses of \$48 million. CIBC did not retain responsibility for servicing these loans. The key assumptions used to value the retained interest include expected credit losses of 11.0%.

A servicing asset or liability is not generally recognized in these securitizations because CIBC receives adequate compensation for the servicing that it provides with respect to the transferred assets.

The following table summarizes certain cash flows received from or paid to SPEs:

\$ millions, for the years ended October 31

2002

2001

Proceeds from new securitizations	\$ 1,952	\$ 1,306
Proceeds from collections reinvested in previous credit card securitizations	\$ 9,236	\$ 8,246
Servicing fees received	\$ 12	\$ 10
Purchase of impaired loans	\$ (63)	\$ (69)
Other cash flows received on retained interests	\$ 242	\$ 282

Key economic assumptions used in measuring the fair value of retained interests in securitizations and the sensitivity of the current fair value of residual cash flows to changes in those assumptions are as follows:

\$ millions, as at October 31	Commercial mortgages	Residential mortgages	Credit card loans
2002 Carrying amount of retained interests	\$ 21	\$ 106	\$ 43
Fair value of retained interests	\$ 21	\$ 109	\$ 42
Weighted-average remaining life (in years)	2	5	revolving
Prepayment rate	NA (2)	12.0 - 21.5%	15.0 - 45.4
Impact on fair value of a 10% adverse change	--	\$ (3)	\$ (3)
Impact on fair value of a 20% adverse change	--	\$ (5)	\$ (5)
Expected credit losses	0.3%	NA (5)	2.7 - 5.0
Impact on fair value of a 10% adverse change	--	--	\$ (1)
Impact on fair value of a 20% adverse change	--	--	\$ (2)
Residual cash flows discount rate (annual rate)	6.5%	4.7%	17.1 - 18.0
Impact on fair value of a 10% adverse change	--	\$ (1)	--
Impact on fair value of a 20% adverse change	--	\$ (2)	--
2001 Carrying amount of retained interests	\$ 42	\$ 45	\$ 29
Fair value of retained interests	\$ 42	\$ 48	\$ 27
Weighted-average remaining life (in years)	3	5	revolving
Prepayment rate	NA (2)	12.0%	38.7
Impact on fair value of a 10% adverse change	--	\$ (1)	\$ (2)
Impact on fair value of a 20% adverse change	--	\$ (2)	\$ (4)
Expected credit losses	0.3%	NA (5)	4.0
Impact on fair value of a 10% adverse change	--	--	\$ (1)
Impact on fair value of a 20% adverse change	--	--	\$ (3)
Residual cash flows discount rate (annual rate)	6.5%	4.6 - 5.6%	16.9
Impact on fair value of a 10% adverse change	--	--	--
Impact on fair value of a 20% adverse change	--	\$ (1)	--

- (1) During 2002, the SPE for investment grade loans was wound up.
- (2) Not applicable as these retained interests are not subject to prepayment risk.
- (3) Monthly prepayment rate.
- (4) Not applicable as the retained interest is rated as investment grade and does not represent future excess interest on the loans.
- (5) Not applicable as these mortgages are government guaranteed.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

-----

The sensitivities are hypothetical and should be used with caution. As the amounts indicate, changes in fair value based on variations in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption. Changes in one factor may result in changes in another, which might magnify or counteract the sensitivities.

The following table analyses CIBC's expected static pool credit losses:

% of outstanding loans, as at October 31		Commercial mortgages	Residential mortgages	Credit card loans
-----				
2002	Actual and projected credit losses	0.3%	NA (1)	2.7 - 5.0%
=====				
2001	Actual and projected credit losses	0.3%	NA (1)	4.0%
=====				

(1) Static pool losses are not applicable to residential mortgages as the mortgages are government guaranteed.

Information about impaired and other past due loans and net credit losses for components of reported and securitized financial assets is presented in the following table:

\$ millions, as at or for the years ended October 31

Type of loan		Total principal amount of loans (1)
-----		
2002	Residential mortgages	\$ 69,812
	Personal and credit card loans	33,184
	Business and government loans(2)	42,461
	Securities borrowed or purchased under resale agreements	16,020
	-----	
	Total loans reported and securitized(3)	161,477
	Less: loans securitized	(6,100)
-----		
	Loans reported before allowance for credit losses	\$155,377
=====		
2001	Residential mortgages	\$ 60,431

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Personal and credit card loans	30,111
Business and government loans(2)	49,013
Securities borrowed or purchased under resale agreements	24,079
<hr/>	
Total loans reported and securitized(3)	163,634
Less: loans securitized	(5,700)
<hr/>	
Loans reported before allowance for credit losses	\$157,934
<hr/>	

- (1) Certain comparative figures have been reclassified to conform with the presentation used in 2002.
- (2) Includes commercial mortgages and investment grade loans.
- (3) Includes loans outstanding and loans that have been securitized, which CIBC continues to service.

## 6. LAND, BUILDINGS AND EQUIPMENT

			2002	2001
\$ millions, as at October 31	Cost	Accumulated amortization(1)	Net book value	Net book value
<hr/>				
Land	\$ 81	\$ --	\$ 81	\$ 106
Buildings(2)	1,122	217	905	351
Computer equipment	2,080	1,547	533	464
Office furniture and other equipment	1,080	540	540	585
Leasehold improvements	664	476	188	263
<hr/>				
	\$5,027	\$2,780	\$2,247	\$1,769
<hr/>				

- (1) Amortization of buildings, furniture, equipment and leasehold improvements for the year amounted to \$333 million (2001: \$310 million; 2000: \$313 million).
- (2) Includes \$576 million not being amortized as it relates to a building under construction.

88  
CIBC ANNUAL REPORT 2002

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 7. GOODWILL AND OTHER INTANGIBLE ASSETS

As explained in Note 1, CIBC adopted the requirements of the CICA handbook section 3062, "Goodwill and Other Intangible Assets," in 2002 and the CICA handbook section 1581, "Business Combinations," in 2001.

CIBC completed its annual impairment testing on goodwill and other intangible assets with an indefinite life. There were no impairment write-downs.

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

During the year, CIBC decided to exit its U.S. electronic banking operations. As a result, CIBC recognized a write-down of \$34 million on finite-lived other intangible assets related to these operations, and this amount is recorded in the restructuring charge.

The components of other intangible assets are as follows:

	2002			
\$ millions, as at October 31	Gross carrying amount	Accumulated amortization(1)	Net carrying amount	Gross carrying amount
Finite-lived other intangible assets				
Customer relationships(2)	\$157	\$ 26	\$131	\$108
Contract based(3)	57	16	41	8
Technology based	43	35	8	4
Other(3)	5	4	1	1
	262	81	181	23
Indefinite-lived other intangible assets				
Contract based(4)	116	--	116	4
Total other intangible assets	\$378	\$ 81	\$297	\$27

- (1) Amortization of other intangible assets for the year amounted to \$32 million (2001: \$25 million; 2000: \$24 million).
- (2) Changes in gross carrying amount include acquisitions of third-party custody business and credit card relationships.
- (3) Changes in gross carrying amount include the write-down relating to the exit of U.S. electronic banking operations.
- (4) Changes in gross carrying amount include \$75 million of other intangible assets acquired in the acquisition of MLIM.

The changes in the carrying amount of goodwill are as follows:

\$ millions, as at or for the years ended October 31	CIBC Retail Markets	CIBC Wealth Management	CIBC World Markets
2002 Balance at beginning of year	\$ 7	\$ 305	\$ 67
Goodwill acquired during the year	4	563	108
Adjustments(1)	--	14	(4)
Balance at end of year	\$ 11	\$ 882	\$ 171
2001 Balance at beginning of year	\$ 14	\$ --	\$ 82
Goodwill acquired during the year	--	279	4
Amortization	(7)	--	(15)
Adjustments(1)	--	26(2)	(4)



Balance at end of year	\$	7	\$	305	\$	67
------------------------	----	---	----	-----	----	----

- (1) Includes foreign currency translation and other purchase price equation adjustments.
- (2) Represents goodwill previously included in the equity interest in TAL accounted for by the equity method.

In accordance with the CICA handbook section 3062, the effect of this accounting change is reflected prospectively. Supplemental comparative disclosure, as if the change had been retroactively applied to fiscal years 2001 and 2000, is as follows:

\$ millions, except per share amounts, for the years ended October 31			2002		
Reported net income			\$	653	\$
Add back:					
Goodwill amortization(1)				--	
Goodwill amortization - equity accounted investments(2)				--	
				--	
Net income adjusted for goodwill amortization			\$	653	\$
Basic EPS - Reported			\$	1.37	\$
- Adjusted for goodwill			\$	1.37	\$
Diluted EPS - Reported			\$	1.35	\$
- Adjusted for goodwill			\$	1.35	\$

- (1) Recorded in non-interest expenses in the consolidated statements of income.
- (2) Recorded in interest income in the consolidated statements of income.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 8. OTHER ASSETS

\$ millions, as at October 31	2002	2001 (1)
Accrued interest receivable	\$ 1,423	\$ 1,505
Brokers' client accounts	994	836
Prepaid pension costs (Note 15)	467	413
Future income taxes (Note 18)	1,782	581

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Other prepayments and deferred items	1,037	1,656
Other, including accounts receivable	4,510	4,479
	\$10,213	\$ 9,470

- (1) Goodwill and other intangible assets have been reclassified from other assets in 2002.

## 9. DEPOSITS

\$ millions, as at October 31	Payable on demand(1)	Payable after notice(2)	Payable on a fixed date			
			Within 1 year	1 to 5 years	5 to 10 years	10 years or more
Individuals	\$ 6,620	\$ 25,338	\$ 23,335	\$ 12,652	\$ 30	\$
Businesses and governments	17,059	6,072	85,182	5,408	2,617	
Banks	568	101	8,525	1,427	9	
	\$ 24,247	\$ 31,511	\$117,042	\$ 19,487	\$ 2,656	\$

Total deposits include:

- Non-interest-bearing deposits
  - In domestic offices
  - In foreign offices
- Interest-bearing deposits
  - In domestic offices
  - In foreign offices
- U.S. federal funds purchased

- (1) Deposits payable on demand include all deposits for which CIBC does not have the right to require notice of withdrawal. These deposits are, in general, chequing accounts.
- (2) Deposits payable after notice include all deposits for which CIBC can legally require notice of withdrawal. These deposits are, in general, savings accounts.
- (3) Deposits payable on a fixed date include all deposits which mature on a specified date. These deposits are generally term deposits, guaranteed investment certificates and similar instruments.

## 10. OTHER LIABILITIES

\$ millions, as at October 31

2002

2001

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Accrued interest payable	\$ 1,437	\$ 2,064
Gold and silver certificates	161	263
Brokers' client accounts	2,139	1,777
Cheques and other items in transit, net	342	41
Deferred gain on sale of real estate properties(1)	110	126
Other deferred items	344	251
Restructuring provision (Note 16)	452	212
Employee benefit plans (Note 15)	525	467
Accrued expenses	874	1,010
Non-controlling interests in subsidiaries	111	249
Other, including accounts payable	4,485	3,652
	<hr/>	<hr/>
	\$10,980	\$10,112
	<hr/>	<hr/>

- (1) Deferred gain is being recognized in income each year over the approximate 10-year average term of the leases relating to properties sold and leased back by CIBC in 2000, which CIBC continues to occupy.

90  
CIBC ANNUAL REPORT 2002

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

11. SUBORDINATED INDEBTEDNESS

The following indebtedness is unsecured and subordinated to deposits and other liabilities. Foreign-denominated indebtedness either funds foreign-denominated assets (including net investments in foreign operations) or is combined with cross-currency swaps to provide Canadian dollar equivalent funding.

TERMS OF SUBORDINATED INDEBTEDNESS

\$ millions, as at October 31

Interest rate %	Maturity date	Earliest date redeemable by CIBC		Denom foreign
		At greater of Canada Yield Price(1) and par	At par	
5.5	June 21, 2003(3)			Yen
11.125	February 10, 2004(3)			
7.1	March 10, 2004	March 10, 1999		
8.55	May 12, 2005(13)	May 12, 2000		
8.65	August 22, 2005(14)	August 22, 2000		
Floating(4)	March 7, 2007(10)		March 7, 2002	
Floating(5)	October 30, 2007(16)		October 30, 2002	
Floating(5)	March 4, 2008		March 4, 2003	
Floating(6)(7)	May 19, 2008		May 18, 2003	US\$ 25
6.5(2)	October 21, 2009	October 21, 1999	October 21, 2004	
7.4(2)	January 31, 2011		January 31, 2006	

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

8.15(2)	April 25, 2011	April 25, 2001	April 25, 2006	
7.0(2)	October 23, 2011	October 23, 2001	October 23, 2006	
Floating(6)(8)	August 14, 2012		August 14, 2007	US\$ 30
5.89(2)	February 26, 2013	February 26, 1998	February 26, 2008	
9.65	October 31, 2014	November 1, 1999		
8.7	May 25, 2029(3)			
11.6	January 7, 2031	January 7, 1996		
10.8	May 15, 2031	May 15, 2021		
8.7	May 25, 2032(3)			
8.7	May 25, 2033(3)			
8.7	May 25, 2035(3)			
Floating(9)	July 31, 2084		July 27, 1990	US\$ 25
Floating(11)	August 31, 2085		August 20, 1991	US\$ 12

- 
- (1) Canada Yield Price: a price calculated to provide a yield to maturity equal to the yield of a Government of Canada bond of appropriate maturity plus a predetermined spread.
- (2) Interest rate is fixed at the indicated rate until the earliest date redeemable at par by CIBC and thereafter, at the three-month bankers' acceptance rate plus 1.00%.
- (3) Not redeemable prior to maturity date.
- (4) Interest rate is based on the three-month bankers' acceptance rate plus 0.20% until the earliest date redeemable by CIBC and thereafter, on the three-month bankers' acceptance rate plus 1.00%.
- (5) Interest rate is based on the three-month bankers' acceptance rate plus 0.21% until the earliest date redeemable by CIBC and thereafter, on the three-month bankers' acceptance rate plus 1.00%.
- (6) Issued by CIBC World Markets plc and guaranteed by CIBC on a subordinated basis.
- (7) Interest rate is based on the three-month London inter-bank offered rate (LIBOR) plus 0.25% until the earliest date redeemable by CIBC World Markets plc and thereafter, on the three-month LIBOR plus 0.75%.
- (8) Interest rate is based on the three-month LIBOR plus 0.35% until the earliest date redeemable by CIBC World Markets plc and thereafter, on the three-month LIBOR plus 1.35%.
- (9) Interest rate is based on the six-month LIBOR plus 0.25%.
- (10) Redeemed for cash on March 7, 2002.
- (11) Interest rate is based on the six-month LIBOR plus 0.125%.
- (12) US\$2 million of the indebtedness was repurchased for cash on February 16, 2001.
- (13) On May 12, 2001, \$69 million of the indebtedness was converted to 8.55% Deposit Notes maturing May 12, 2005.
- (14) On August 22, 2001, \$176 million of the indebtedness was converted to 8.65% Deposit Notes maturing August 22, 2005.

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

(15) US\$20 million of the indebtedness was repurchased for cash on April 26, 2002.

(16) Redeemed for cash on October 30, 2002.

The aggregate contractual maturities of CIBC's subordinated indebtedness are outlined in the following table:

## REPAYMENT SCHEDULE

\$ millions

Within 1 year	\$ 64
1 to 2 years	68
2 to 3 years	25
3 to 4 years	--
4 to 5 years	--
Over 5 years	3,470
	\$3,627

91

CIBC ANNUAL REPORT 2002

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 12. INTEREST RATE SENSITIVITY

CIBC is exposed to interest rate risk as a consequence of the mismatch, or gap, between the assets, liabilities and off-balance sheet instruments scheduled to mature or reprice on particular dates. The gaps which existed at October 31 are detailed below.

\$ millions, as at October 31	Based on earlier of maturity or repricing date of interest				
	Floating rate	Within 3 months	3 to 12 months	1 to 5 years	Over 5 years
2002 Assets					
Cash resources	\$ 14	\$ 6,960	\$ 1,238	\$ --	\$ --
Effective yield(1)		2.51%	1.91%		
Securities held for investment and loan substitute securities	2,582	673	4,174	6,597	4,174
Effective yield(1)		4.27%	4.32%	4.81%	
Securities held for trading	--	12,472	2,942	11,398	3,470

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Loans	Effective yield(1)	68,968	1.93%	2.89%	3.90%	5
Other	Effective yield(1)	--	3.61%	5.72%	6.47%	
			24,717	--	--	
<hr/>						
Total assets		\$ 71,564	\$ 80,482	\$ 20,192	\$ 46,558	\$ 13
<hr/>						
Liabilities and shareholders' equity						
<hr/>						
Deposits		\$ 51,903	\$ 80,533	\$ 26,472	\$ 17,359	\$ 2
	Effective yield(1)		2.28%	2.63%	3.81%	
Obligations related to securities sold short		--	491	1,380	1,606	1
	Effective yield(1)		1.83%	3.25%	3.52%	
Obligations related to securities lent or sold under repurchase agreements		--	9,404	--	--	
	Effective yield(1)		3.21%			
Subordinated indebtedness		--	1,500	64	1,243	
	Effective yield(1)		2.10%	5.50%	7.19%	
Other		--	24,794	--	--	
<hr/>						
Total liabilities and shareholders' equity		\$ 51,903	\$ 116,722	\$ 27,916	\$ 20,208	\$ 4
<hr/>						
On-balance sheet gap		\$ 19,661	\$ (36,240)	\$ (7,724)	\$ 26,350	\$ 8
Off-balance sheet gap		--	27,844	(17,456)	(8,567)	(1
<hr/>						
Total gap		\$ 19,661	\$ (8,396)	\$ (25,180)	\$ 17,783	\$ 6
Total cumulative gap		\$ 19,661	\$ 11,265	\$ (13,915)	\$ 3,868	\$ 10
<hr/>						
Gap by currency						
<hr/>						
On-balance sheet gap						
Canadian currency		\$ 38,063	\$ (50,138)	\$ (4,494)	\$ 25,682	\$ 4
Foreign currencies		(18,402)	13,898	(3,230)	668	3
<hr/>						
Total on-balance sheet gap		19,661	(36,240)	(7,724)	26,350	8
<hr/>						
Off-balance sheet gap						
Canadian currency		--	6,036	(3,608)	(1,236)	(1
Foreign currencies		--	21,808	(13,848)	(7,331)	
<hr/>						
Total off-balance sheet gap		--	27,844	(17,456)	(8,567)	(1
<hr/>						
Total gap		\$ 19,661	\$ (8,396)	\$ (25,180)	\$ 17,783	\$ 6
<hr/>						
2001 Gap by currency						
<hr/>						
On-balance sheet gap						
Canadian currency		\$ 23,521	\$ (42,902)	\$ (1,891)	\$ 30,828	\$ 4
Foreign currencies		(14,624)	20,444	(14,549)	(2,761)	
<hr/>						
Total on-balance sheet gap		8,897	(22,458)	(16,440)	28,067	5
<hr/>						
Off-balance sheet gap						
Canadian currency		--	(1,293)	3,743	(446)	(2
Foreign currencies		--	10,132	(13,772)	(1,084)	4
<hr/>						
Total off-balance sheet gap		--	8,839	(10,029)	(1,530)	2
<hr/>						

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Total gap	\$	8,897	\$	(13,619)	\$	(26,469)	\$	26,537	\$	8
Total cumulative gap	\$	8,897	\$	(4,722)	\$	(31,191)	\$	(4,654)	\$	3

(1) Represents the weighted-average effective yield based on the earlier of contractual repricing or maturity date.

92

## CIBC ANNUAL REPORT 2002

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 13. SHARE CAPITAL

##### Authorized

##### Preferred shares

An unlimited number of Class A Preferred Shares and Class B Preferred Shares without nominal or par value issuable in series provided that for each class of preferred shares, the maximum aggregate consideration for all outstanding shares at any time does not exceed \$10 billion.

##### Common shares

An unlimited number of common shares without nominal or par value provided that the maximum aggregate consideration for all outstanding common shares at any time does not exceed \$15 billion.

##### Share rights and privileges

##### Class A Preferred Shares

Each series of Class A Preferred Shares bears quarterly non-cumulative dividends and is redeemable for cash by CIBC on or after the specified redemption dates at the cash redemption prices indicated below. Each series, except as noted below, provides CIBC and the shareholders with the right to convert the shares to CIBC common shares on or after a specified conversion date. Each share is convertible into a number of common shares determined by dividing the then applicable cash redemption price by 95% of the average common share price (as defined in the short form prospectus or prospectus supplement), subject to a minimum price of \$2.00 per share. Where shareholders exercise their conversion right, CIBC has the right, subject to OSFI's consent, to elect to redeem for cash any shares tendered for conversion or to arrange for their cash sale to another purchaser.

#### TERMS OF PREFERRED SHARES

	Quarterly dividends per share(1)	Specified redemption date	Cash redemption price per share	con
Series 14	\$0.371875	July 31, 2003 July 31, 2004	\$26.00 \$25.50	J

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

		July 31, 2005	\$25.00	
Series 15	\$0.353125	July 31, 2004 July 31, 2005 July 31, 2006	\$26.00 \$25.50 \$25.00	J
Series 16	US \$0.353125	October 29, 2004 October 29, 2005 October 29, 2006	US \$25.50 US \$25.25 US \$25.00	Octo
Series 17	\$0.340625	October 29, 2004 October 29, 2005 October 29, 2006	\$25.50 \$25.25 \$25.00	Octo
Series 18	\$0.343750	October 29, 2012	\$25.00	not
Series 19	\$0.309375	April 30, 2008 April 30, 2009 April 30, 2010 April 30, 2011 April 30, 2012 April 30, 2013	\$25.75 \$25.60 \$25.45 \$25.30 \$25.15 \$25.00	Ap
Series 20	US \$0.321875	October 31, 2005 October 31, 2006 October 31, 2007	US \$25.50 US \$25.25 US \$25.00	Octo
Series 21	\$0.375000	July 31, 2005 July 31, 2006 July 31, 2007 July 31, 2008 July 31, 2009	\$26.00 \$25.75 \$25.50 \$25.25 \$25.00	J
Series 22	US \$0.390625	July 31, 2005 July 31, 2006 July 31, 2007 July 31, 2008 July 31, 2009	US \$26.00 US \$25.75 US \$25.50 US \$25.25 US \$25.00	J
Series 23	\$0.331250	October 31, 2007 October 31, 2008 October 31, 2009 October 31, 2010	\$25.75 \$25.50 \$25.25 \$25.00	Octo
Series 24	\$0.375000	January 31, 2007 January 31, 2008 January 31, 2009 January 31, 2010 January 31, 2011	\$26.00 \$25.75 \$25.50 \$25.25 \$25.00	Janu
Series 25	\$0.375000	July 31, 2007 July 31, 2008 July 31, 2009 July 31, 2010 July 31, 2011	\$26.00 \$25.75 \$25.50 \$25.25 \$25.00	J

(1) The quarterly dividends are adjusted for the number of days during the quarter that the share is outstanding at the time of issuance and redemption.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

OUTSTANDING SHARES AND DIVIDENDS PAID

2002

As at or for the years ended October 31	Shares outstanding		Dividends paid	
	No. of shares	\$ millions	\$ millions	\$ per share
Class A Preferred Shares				
Fixed-rate shares				
entitled to				
non-cumulative dividends				
Series 12	--	\$ --	\$ --	\$ --
Series 13	--	--	--	\$ --
Series 14	8,000,000	200	12	\$1.49
Series 15	12,000,000	300	17	\$1.41
Series 16	5,500,000	214	12	US\$1.41
Series 17	6,500,000	162	9	\$1.36
Series 18	12,000,000	300	16	\$1.38
Series 19	8,000,000	200	10	\$1.24
Series 20	4,000,000	156	8	US\$1.29
Series 21	8,000,000	200	12	\$1.50
Series 22	4,000,000	156	10	US\$1.56
Series 23	16,000,000	400	21	\$1.33
Series 24	16,000,000	400	21	\$1.30
Series 25	16,000,000	400	13	\$0.80
Total preferred share capital and dividends		\$3,088	\$161	
Common shares				
Total common share capital at beginning of year	363,187,931	\$2,827		
Issued pursuant to stock option plans	1,562,438	59		
Purchase of common shares for cancellation	(5,686,000)	(44)		
Total common share capital and dividends	359,064,369	\$2,842	\$577	\$1.60
Total dividends paid			\$738	

2001

2000

Dividends paid		Dividends paid	
\$ millions	\$ per share	\$ millions	\$ per share

Class A Preferred Shares  
Fixed-rate shares  
entitled to

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

non-cumulative dividends				
Series 12	\$ --	\$ --	\$14	US \$1.63
Series 13	--	\$ --	14	\$1.75
Series 14	12	\$1.49	12	\$1.49
Series 15	17	\$1.41	17	\$1.41
Series 16	11	US\$1.41	11	US\$1.41
Series 17	9	\$1.36	9	\$1.36
Series 18	17	\$1.38	17	\$1.38
Series 19	10	\$1.24	10	\$1.24
Series 20	8	US\$1.29	8	US\$1.29
Series 21	12	\$1.50	9	\$1.14
Series 22	9	US\$1.56	7	US\$1.18
Series 23	16	\$0.99	--	--
Series 24	--	--	--	--
Series 25	--	--	--	--
-----				
Total preferred share capital and dividends	\$121		\$128	
-----				
Common shares				
Total common share capital at beginning of year				
Issued pursuant to stock option plans				
Purchase of common shares for cancellation				
-----				
Total common share capital and dividends	\$536	\$1.44	\$501	\$1.29
=====				
Total dividends paid	\$657		\$629	
=====				

## Restrictions on the payment of dividends

CIBC is prohibited by the Bank Act (Canada) from declaring or paying any dividends on its preferred shares or common shares if there are reasonable grounds for believing that CIBC is, or the payment would cause CIBC to be, in contravention of any capital adequacy or liquidity regulation or any direction to CIBC made by OSFI regarding CIBC's capital or liquidity.

In addition, Section 79(5) of the Bank Act, which was proclaimed into force on October 24, 2001, prohibits CIBC from paying a dividend in any financial year without the approval of OSFI if, on the day the dividend is declared, the total of all dividends declared by CIBC in that year would exceed the aggregate of CIBC's net income up to that day in that year and of its retained net income for the preceding two financial years.

CIBC's ability to pay common share dividends is also restricted by the terms of the outstanding preferred shares which provide that CIBC may not pay dividends on its common shares at any time without the approval of holders of the outstanding preferred shares unless all dividends which are then payable have been declared and paid or set apart for payment.

## Shareholder Investment Plan

Under the Shareholder Investment Plan, eligible shareholders have the right to participate in one or more of the Dividend Reinvestment Option, the Share Purchase Option and the Stock Dividend Option.

## Shares reserved for issue

As at October 31, 2002, 30,735,308 common shares were reserved for future issue pursuant to stock option plans.

Normal course issuer bid

CIBC commenced a normal course issuer bid, effective for one year, on January 9, 2002. Under this bid, CIBC may purchase up to 18 million common shares, just under 5% of its outstanding common shares as at December 31, 2001. As at October 31, 2002, 5.7 million shares were repurchased under the program for an aggregate consideration of \$313 million.

On December 20, 2000, CIBC commenced a normal course issuer bid, effective for one year, to purchase up to 18.8 million common shares, just under 5% of CIBC's outstanding common shares as at November 30, 2000. As at October 31, 2001, 16.9 million shares were purchased under the program for an aggregate consideration of \$867 million. There were no purchases under this bid during fiscal 2002.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

14. STOCK-BASED COMPENSATION

CIBC has the following significant stock-based compensation plans:

Stock option plans

CIBC has two stock option plans: Employee Stock Option Plan and Non-Officer Director Stock Option Plan.

Under CIBC's Employee Stock Option Plan, stock options are periodically granted to selected employees. Options provide the employee with the right to purchase CIBC common shares from CIBC at a fixed price not less than the closing price of the shares on the trading day immediately preceding the grant date. In general, the options vest evenly over a four-year period and expire 10 years from the grant date. Certain options expiring in February 2010 vest based upon the attainment of specified share prices, and certain options vest based upon the earlier of the attainment of these prices and seven years.

Up to 50% of options relating to the Employee Stock Option Plan granted prior to 2000 can be exercised as SARs. SARs can be exchanged for a cash amount equal to the excess of the weighted-average price of the common shares on the Toronto Stock Exchange on the trading day immediately preceding the day the SARs are exercised over the option strike price.

Under CIBC's Non-Officer Director Stock Option Plan, each director who is not an officer or employee of CIBC or any of its subsidiaries is provided with the right to purchase CIBC common shares from CIBC at a fixed price equal to the five-day average of the closing price per share on the Toronto Stock Exchange for the five trading days preceding the date of the grant. The options, which are not eligible for SARs, vest immediately and expire 10 years from the grant date.

A maximum of 42,834,500 common shares may be issued under CIBC's stock

option plans.

Adoption of CICA handbook section 3870

In 2002, CIBC early adopted, effective November 1, 2001, the requirements of the CICA handbook section 3870, "Stock-Based Compensation and Other Stock-Based Payments." The impact of this change in accounting policy is detailed below:

Stock option plans

As a result of adopting the fair value-based method encouraged by section 3870, compensation expense increased by \$26 million for the year. None of the options granted since November 1, 2001 have been exercised.

The weighted-average grant-date fair value of options granted during 2002 has been estimated at \$16.24 using the Black-Scholes option-pricing model. The pricing model assumes weighted-average risk-free interest rates of 5.42%, weighted-average expected dividend yields of 3.00% annually, weighted-average expected common stock price volatility of 25.86% and a weighted-average expected life of 10 years.

Because the fair value-based method of accounting has not been applied to options granted prior to November 1, 2001, the compensation expense of \$26 million may not be representative of that expected in future years.

SARs

Section 3870 requires that the cumulative amount relating to all vested SARs outstanding at the beginning of the fiscal year of adoption be charged to opening retained earnings for that fiscal year. This resulted in a \$42 million after-tax charge to opening retained earnings at November 1, 2001, a \$72 million pre-tax increase in liabilities and an increase in future income tax asset of \$30 million. Compensation expense decreased by \$41 million pre-tax for the year.

The accounting for other stock-based compensation plans as outlined below is not affected by this change in accounting policy.

Employee Share Purchase Plan

Under CIBC's Employee Share Purchase Plan, qualifying employees can choose each year to have up to 10% of their annual base earnings withheld to purchase CIBC common shares. CIBC matches 50% of the employee contribution amount up to a maximum of 3%. All contributions are used by the plan trustee to purchase common shares during each pay period in the open market. CIBC contributions vest after two years of continuous participation in the plan, and all subsequent contributions vest immediately. CIBC's contribution is expensed as incurred and totalled \$29 million for 2002 (2001: \$30 million; 2000: \$24 million).

Restricted Share Program

Under CIBC's Restricted Share Program (RSP), share equivalents are awarded under the following compensation plans:

Restricted Share Awards

Under the CIBC Restricted Share Awards (RSA) Plan, which began in 2000, certain key employees are granted awards to receive CIBC common shares as part of their total compensation. Additionally, RSAs may be awarded as special grants. The funding for awards under this plan is paid into a trust which purchases CIBC common shares in the open market. RSAs vest one-third annually and the common shares held in the trust are distributed generally within a three-year period, beginning one year after the fiscal year of the grant. Compensation expense in

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

respect of RSAs totalled \$38 million for 2002 (2001: \$51 million; 2000: \$22 million).

### Stock Participation Plan

Under the CIBC Stock Participation Plan (SPP), which began in 2000, certain key employees are granted awards to receive CIBC common shares as a portion of their total compensation. The funding for awards under this program is paid into a trust which purchases CIBC common shares in the open market. SPP awards vest one-third annually and the common shares held in the trust are distributed generally within a three-year period, beginning one year after the fiscal year of the grant. Additionally, SPP awards may be issued as special grants, which generally vest and the common shares held in the trust are distributed within three years from the grant date. Compensation expense in respect of SPP awards totalled \$173 million for 2002 (2001: \$98 million; 2000: \$128 million).

95

CIBC ANNUAL REPORT 2002

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Long Term Incentive Plan and Special Incentive Program

Under CIBC's Long Term Incentive Plan (LTIP), certain key CIBC employees are granted awards to receive CIBC common shares as a portion of their total compensation. The funding for awards under this plan is paid into a trust which purchases CIBC common shares in the open market. Generally, LTIP awards vest and the common shares held in the trust are distributed within a three-year period, beginning one year after the fiscal year of the grant.

Under CIBC's Special Incentive Program (SIP), certain key employees receive common share-based awards. The funding for awards under the SIP is comparable with those of the LTIP. The awards under the SIP vest and are distributed when the plan expires on October 31, 2003.

Compensation expense for these two plans totalled \$113 million for 2002 (2001: \$150 million; 2000: \$171 million).

#### Directors' plans

Members of CIBC's Board of Directors who are not officers or employees of CIBC or any of its subsidiaries may elect to receive the annual amount payable by CIBC under the Deferred Share Unit/Common Share Election Plan as deferred share units (DSUs) or CIBC common shares.

The members may also elect, under the Director Share Plan, to receive all or a portion of their compensation (annual retainer, committee member fee, committee chair fee and meeting fees) in the form of cash, CIBC common shares or DSUs.

Compensation expense in respect of these plans totalled \$2 million for 2002 (2001: \$2 million; 2000: \$2 million). The value of DSUs credited to a director is payable when he or she is no longer a director or employee of CIBC. In addition, under the Deferred Share Unit/Common Share Election Plan the value of DSUs is payable when the director is no longer related to or affiliated with CIBC as "related" and "affiliated" are defined in the Income Tax Act (Canada).

#### STOCK OPTION PLANS

2002

As at or for the years ended October 31	Number of stock options	Weighted- average exercise price	Number of stock options	Wei av exe
Outstanding at beginning of year	19,070,952	\$36.55	20,247,187	\$
Granted	3,042,992	\$54.48	3,021,990 (1)	\$
Exercised	(1,562,438)	\$30.78	(2,983,736)	\$
Forfeited/Cancelled	(302,277)	\$42.78	(652,749)	\$
Exercised as SARs	(306,275)	\$30.12	(561,740)	\$
Outstanding at end of year	19,942,954	\$39.74	19,070,952	\$
Exercisable at end of year	10,683,434	\$34.48	13,202,090	\$

(1) Includes 48,000 options granted to non-officer members of CIBC's Board of Directors in 2000, that were approved by CIBC's shareholders at the annual meeting on March 1, 2001.

#### STOCK OPTIONS OUTSTANDING AND VESTED

Range of exercise prices	Stock options outstanding			
	Number outstanding	Weighted- average contractual life remaining	Weighted- average exercise price	Number outstanding
\$15.375 - \$21.125	2,180,869	2.33	\$18.64	2,179,369
\$31.700 - \$39.850	9,307,861	6.40	\$36.86	5,282,322
\$40.350 - \$49.940	4,200,684	6.46	\$42.66	2,908,243
\$50.330 - \$57.190	4,253,540	8.88	\$53.99	313,500
Total	19,942,954	6.50	\$39.74	10,683,434

96

CIBC ANNUAL REPORT 2002

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

##### 15. POST-EMPLOYMENT AND POST-RETIREMENT PLANS

As explained in Note 1, CIBC adopted the requirements of the CICA handbook section 3461, "Employee Future Benefits," in 2001. This section was adopted retroactively without restatement, resulting in a \$140 million after-tax charge to opening retained earnings on November 1, 2000, and a \$237 million pre-tax increase in the accrued benefit liability, offset by a reduction in future

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

income taxes of \$97 million.

Under CIBC's defined benefit pension plans, pension benefits are provided to qualified employees. These benefits are, in general, based on years of service and compensation near retirement. CIBC also provides post-retirement benefits to retired employees, including life insurance, health and dental care benefits. In addition, post-employment benefits are also provided to inactive employees.

The funded status of the employee benefit plans and the amounts recognized on CIBC's consolidated balance sheets are as follows:

		P benefit
\$ millions, as at or for the years ended October 31	2002	
Accrued benefit obligation(1)		
Balance at beginning of year	\$ 2,226	\$
Adjustment for change in accounting policy	--	
Adjustment for inclusion of subsidiary plans	216 (2)	
Current service cost	80	
Employees' contributions	10	
Interest cost	167	
Benefits paid	(142)	
Foreign exchange rate changes	7	
Actuarial (gains) losses	(73)	
Plan amendments	45	
Corporate restructuring giving rise to curtailments	1	
Balance at end of year	\$ 2,537	\$
Plan assets(1)		
Fair value at beginning of year	\$ 2,121	\$
Adjustment for change in accounting policy	--	
Adjustment for inclusion of subsidiary plans	211 (2)	
Actual return on plan assets	(106)	
Employer contributions	88	
Employees' contributions	10	
Benefits paid	(142)	
Foreign exchange rate changes	6	
Fair value at end of year	\$ 2,188	\$
Funded status - plan deficit	\$ (349)	\$
Employer contribution received after measurement date	15	
Unamortized net actuarial losses	786	
Unamortized past service costs	54	
Unamortized transitional obligation	(23)	
Accrued benefit asset (liability)	483	
Valuation allowance(3)	(16)	
Accrued benefit asset (liability), net of valuation allowance	\$ 467	\$

(1) Measurement date is as at September 30, 2002

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

- (2) Net of valuation allowance of \$24 million.
- (3) Represents excess of accrued benefit asset over the amount expected to be realized in the future.

Included in the accrued benefit obligation and fair value of the plan assets at year-end are the following amounts in respect of plans that are not fully funded:

	Pension benefit plans		Other benefit plans	
\$ millions, as at October 31	2002	2001	2002	2001
Accrued benefit obligation	\$ 2,499	\$ 120	\$ 696	\$ 609
Fair value of plan assets	2,128	--	106	103
Funded status - plan deficit	\$ (371)	\$ (120)	\$ (590)	\$ (506)

Plan assets include securities of CIBC having a fair value of \$15 million at October 31, 2002 (2001: \$15 million). The significant actuarial assumptions adopted in measuring CIBC's accrued benefit obligation are as follows:

	Pension benefit plans			Other benefit plans	
For the years ended October 31	2002(1)	2001	2000	2002(1)	2001
Discount rate	6.7%	6.75%	7.5%	6.4%	6.75%
Expected long-term rate of return on plan assets	7.5%	7.5%	7.5%	7.0%	7.5%
Rate of compensation increase	3.7%	4.0%	4.5%	3.4%	4.0%

- (1) Weighted-average assumptions of CIBC and subsidiary plans.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

A 9.2% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2002 (2001: 9%). The rate was assumed to decrease gradually to 4.5% for 2009 and remain at that level thereafter. The effect of a 1% increase each year in the assumed health care cost trend rate would be to increase the post-retirement benefit expense by \$10 million (2001: \$7 million; 2000: \$7 million) and the accumulated post-retirement benefit obligation by \$80 million (2001: \$60 million; 2000: \$46 million).



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

CIBC's net benefit plan expense is reported as employee compensation and benefits in the consolidated statements of income as follows:

	Pension benefit plans		
\$ millions, as at or for the years ended October 31	2002	2001	2000
Current service cost	\$ 80	\$ 66	\$ 54
Interest cost	167	148	145
Expected return on plan assets	(199)	(191)	(168)
Amortization of past service costs	2	1	9
Amortization of net actuarial (gains) losses	2	--	(12)
Amortization of transitional asset	(2)	--	--
Curtailment (gains) losses	2	(5)	2
Change in valuation allowance	(8)	--	--
Net benefit plan expense	\$ 44	\$ 19	\$ 30

The expense for CIBC's defined contribution pension plans totalled \$25 million (2001: \$26 million; 2000: \$23 million). Additionally, the expense for government pension plans (CPP/QPP/FICA) totalled \$87 million (2001: \$78 million; 2000: \$66 million).

### 16. RESTRUCTURING

During the year, CIBC recorded a restructuring charge of \$508 million relating to the closing of its U.S. electronic banking business and restructuring initiatives in other businesses. These initiatives are expected to result in the elimination of approximately 2,700 positions.

The pre-tax charge of \$366 million relating to the closing of electronic banking business in the U.S. consists of contract termination costs, termination benefits and other related charges, including the write-down of assets. The initiative, subject to regulatory approval, is expected to be substantially complete by the end of the first quarter of 2003. Activities include transfer of customer accounts to other financial institutions and discontinuation of product offerings.

In addition, CIBC recorded other restructuring charges of \$142 million substantially relating to the elimination of approximately 1,400 positions.

CIBC World Markets has reduced staff levels, primarily in the U.S., as a result of the continued low level of business activity in capital markets and investment banking. In addition, selective reductions will be made in Asian, European and commercial banking businesses.

CIBC Retail Markets will reduce staff levels, reconfigure its branch network and close bizSmart.

Operations and systems development support for CIBC World Markets, CIBC Wealth Management and CIBC Retail Markets businesses will be rationalized to align their cost structures with current market conditions.

In 2001, a pre-tax restructuring charge of \$207 million was taken as CIBC initiated an organization-wide cost-reduction program in response to changing



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

insurance recoveries, was not determinable at the time of preparation of these consolidated financial statements.

Expenses related to the events of September 11, 2001 include costs related to the write-off of damaged assets; lease termination costs; and other direct and incremental costs including employee relocation, which required reconfiguring alternative office facilities, technology and telecommunications, and providing transportation.

Details of the net loss relating to events of September 11, 2001 are as follows:

\$ millions, for the years ended October 31	2002	2001
<hr/>		
Non-interest income		
Insurance proceeds on fixed assets	\$ 59	\$ --
<hr/>		
Non-interest expenses		
Assets written off	44	--
Lease termination costs at WFC	11	--
Other direct and incremental expenses	92	18
Less: insurance recoveries on expenditures	(56)	(11)
<hr/>		
	91	7
<hr/>		
Net loss relating to events of September 11, 2001	\$ (32)	\$ (7)
<hr/>		

### 18. INCOME TAXES

The components of income tax expense reported in the consolidated statements of income consist of the following:

#### COMPONENTS OF INCOME TAX EXPENSE

\$ millions, for the years ended October 31	2002	2001	2000
<hr/>			
Current income taxes			
Federal	\$ 631	\$ 587	\$ 510
Provincial	237	237	194
Foreign	(6)	(192)	204
<hr/>			
	862	632	908
<hr/>			
Future income taxes			
Federal	(66)	(86)	(162)
Provincial	(31)	(26)	(59)
Foreign(1)	(1,044)	(428)	(46)
<hr/>			
	(1,141)	(540)	(267)
<hr/>			
	\$ (279)	\$ 92	\$ 641
<hr/>			

- (1) 2002 includes the recognition of a previously unrecorded future tax asset of \$52 million in respect of certain U.K. tax losses.

Income taxes are reported in the consolidated financial statements as follows:

-----  
TOTAL INCOME TAXES

\$ millions, for the years ended October 31	2002	2001	2000
-----			
Consolidated statements of income			
Income taxes	\$ (279)	\$ 92	\$ 641
Consolidated statements of changes			
in shareholders' equity			
Foreign currency translation			
adjustment	107	(323)	(179)
Accounting policy changes(1)	(30)	(97)	--
Other	(4)	--	--
-----			
	\$ (206)	\$ (328)	\$ 462
=====			

- (1) Represents the effect of implementing the CICA handbook section 3870, "Stock-Based Compensation and Other Stock-Based Payments" in 2002, and section 3461, "Employee Future Benefits" in 2001.

Future income tax balances are included in other assets (Note 8) and result from temporary differences between the tax basis of assets and liabilities and their carrying amounts on the balance sheet.

99

CIBC ANNUAL REPORT 2002

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

-----  
The combined Canadian federal and provincial income tax rate varies each year according to changes in the statutory rates imposed by each of these jurisdictions and according to changes in the proportion of CIBC's business carried on in each province. CIBC is also subject to Canadian taxation on income of foreign branches. Earnings of foreign subsidiaries would generally only be subject to Canadian tax when distributed to Canada. Additional Canadian taxes that would be payable if all foreign subsidiaries' retained earnings were distributed to the Canadian parent are estimated at \$92 million as at October 31, 2002 (2001: \$84 million; 2000: \$90 million).

The effective rates of income tax in the consolidated statements of income are different from the combined Canadian federal and provincial income tax rate of 38.7% (2001: 41.6%; 2000: 42.9%) as set out below:

-----  
RECONCILIATION OF INCOME TAXES

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

\$ millions, for the years ended October 31	2002	2001	2000
Combined Canadian federal and provincial income tax rate applied to income before income taxes	\$ 160	\$ 764	\$ 1,184
Income taxes adjusted for the effect of:			
Earnings of foreign subsidiaries	(396)	(654)	(504)
Tax-exempt income and gains	(68)	(81)	(122)
Federal large corporations tax	10	14	14
Temporary tax on capital	--	--	8
Earnings of domestic subsidiaries	(1)	20	39
Future tax rate reductions	30	90	--
Other	(14)	(61)	22
Income taxes in the consolidated statements of income	\$ (279)	\$ 92	\$ 641

During 2001, various proposed federal and provincial income tax rate decreases were passed into law, resulting in phased-in income tax reductions over a three-to four-year period. In 2002, CIBC recognized a \$30 million charge (2001: \$90 million) to income tax expense, thereby reducing its future income tax asset in recognition of the fact that temporary differences will reverse when the rates are lower.

## SOURCES OF FUTURE INCOME TAX BALANCES

\$ millions, as at October 31	2002	2001 (1)	2000 (1)
Future income tax liability			
Lease receivables	\$ 939	\$ 789	\$ 816
Buildings and equipment	--	--	43
Pension and employee benefits	--	--	88
Undistributed earnings of foreign subsidiaries	91	73	320
Unrealized foreign currency translation gains	122	166	115
Goodwill	33	32	5
Other	16	102	98
	1,201	1,162	1,485
Future income tax asset			
Allowance for credit losses	1,006	901	757
Buildings and equipment	56	20	--
Pension and employee benefits	35	12	--
Unearned income	144	113	104
Investment revaluations	532	260	262
Tax loss carryforwards	547	20	5
Provisions	499	261	228
Deferred charges	107	137	123
Other	57	19	4
	2,983	1,743	1,483
Future income tax (asset) liability	\$ (1,782)	\$ (581)	\$ 2

- (1) Certain comparative figures have been reclassified to conform with the presentation used in 2002.

CIBC has not provided for a valuation allowance related to future income tax assets. Included in the above tax loss carryforwards amount is \$447 million relating to losses in the U.S. operations in 2002 which expire in 20 years. In addition, as other future income tax assets naturally reverse into tax losses in the U.S., CIBC will have 20 years from the date such temporary differences become tax losses, to utilize them before they would begin to expire under current tax law. CIBC believes that, based on all available evidence, it is more likely than not that all of the future tax assets will be realized prior to their expiration. In this regard, CIBC has initiated various expense management initiatives, refocused its business activities and committed to provide additional capital which will generate additional income.

100

CIBC ANNUAL REPORT 2002

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

19. EARNINGS PER SHARE

As explained in Note 1, CIBC adopted the requirements of the CICA handbook section 3500, "Earnings Per Share," in 2002.

The requirements of section 3500 were adopted retroactively and basic and diluted EPS for prior years were changed. As a result, CIBC's basic EPS was decreased by \$0.01 and \$0.02 for the years ended October 31, 2001 and 2000, respectively, and CIBC's diluted EPS was increased by \$0.06 for the years ended October 31, 2001 and 2000.

The following is a reconciliation of net income and share data used in the basic and diluted EPS computations for the years ended October 31:

\$ millions, except per share amounts, for the years ended October 31 2002

Basic EPS		
Net income	\$	653
Preferred share dividends and premiums		(165)
Net income applicable to common shares	\$	488
Weighted-average common shares outstanding (thousands)		360,553
Per share	\$	1.37
Diluted EPS(1)		
Net income applicable to common shares	\$	488
Weighted-average common shares outstanding (thousands)		360,553
Add: number of incremental shares(2)		2,674
Weighted-average diluted common shares outstanding (thousands)		363,227

Per share	\$ 1.35
-----------	---------

- (1) The computation of diluted EPS excludes average options outstanding of 3,676,586 with a weighted-average exercise price of \$53.32; average options outstanding of 1,016,875 with a weighted-average exercise price of \$52.57; and average options outstanding of 3,952,396 with a weighted-average exercise price of \$39.66 for the years ended October 31, 2002, 2001 and 2000, respectively, as the options' exercise prices were greater than the average market price of CIBC's common shares. Also excluded from the computation are average options outstanding of 590,704 with a weighted-average exercise price of \$37.60; average options outstanding of 764,167 with a weighted-average exercise price of \$37.60; and average options outstanding of 1,141,958 with a weighted-average exercise price of \$35.87 for the years ended October 31, 2002, 2001 and 2000, respectively, as these options are performance based and the vesting criteria for these options had not been achieved.
- (2) The number of incremental shares is determined by computing a weighted average of the number of incremental shares included in each interim period.

## 20. CAPITAL REQUIREMENTS

CIBC's regulatory capital requirements are determined in accordance with guidelines issued by OSFI. The OSFI guidelines evolve from the framework of risk-based capital standards developed by the Bank for International Settlements (BIS).

Total regulatory capital is the sum of Tier 1 and Tier 2 capital less certain deductions. Tier 1 capital consists of common shares, contributed surplus, retained earnings, non-cumulative preferred shares and non-controlling interests in subsidiaries, less goodwill and identified other intangible assets in excess of 5% of gross Tier 1 capital. Tier 2 capital consists of unamortized subordinated indebtedness, general allowance for credit losses to a maximum of 0.875% of risk-weighted assets, and non-cumulative preferred shares in excess of the regulatory maximum permitted for inclusion in Tier 1 capital. The concept of Tier 3 capital was created under the BIS standards in conjunction with the introduction of market risk capital requirements in January 1998. Specific qualifying guidelines with respect to Tier 3 capital have not been issued by OSFI. No Tier 3 capital has been issued by CIBC.

Risk-weighted assets arising from credit risk are calculated by applying the weighting factors specified in OSFI guidelines to all balance sheet assets and off-balance sheet exposures. Risk-weighted assets reflecting market risk in the trading portfolio are calculated based on CIBC's value-at-risk simulation models approved by OSFI. Regulatory capital ratios are then determined by dividing Tier 1 and total regulatory capital by the calculated amount of risk-weighted assets.

BIS standards require that banks maintain minimum Tier 1 and total capital ratios of 4% and 8%, respectively. OSFI has established that Canadian deposit-taking financial institutions should attain Tier 1 and total capital ratios of at least 7% and 10%, respectively, and that banks not exceed a maximum leverage ratio (or asset to capital multiple) of 20 times capital, unless otherwise approved. OSFI has approved a maximum leverage ratio for CIBC of 23 times capital.

CIBC's capital ratios and leverage ratio are as follows:

-----  
CAPITAL AND LEVERAGE RATIOS

\$ millions, as at October 31	2002	2001
Tier 1 capital	\$ 11,037	\$ 11,749
Total regulatory capital	\$ 14,296	\$ 15,600
Tier 1 capital ratio	8.7%	9.0%
Total capital ratio	11.3%	12.0%
Leverage ratio	18.3x	17.7x
=====		

-----  
21. RELATED-PARTY TRANSACTIONS

In the ordinary course of business, CIBC provides normal banking services to affiliated companies on terms similar to those offered to non-related parties.

Loans, at varied rates and terms, are made to directors, officers and employees.

-----  
AMOUNTS OUTSTANDING FROM DIRECTORS, OFFICERS AND EMPLOYEES

\$ millions, as at October 31	2002	2001
Mortgage loans	\$1,144	\$ 604
Personal loans	1,044	672
	\$2,188	\$1,276
=====		

-----  
101  
CIBC ANNUAL REPORT 2002

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

-----  
22. FAIR VALUE OF FINANCIAL INSTRUMENTS

The tables below present the fair value of both on- and off-balance sheet financial instruments of CIBC, based on the valuation approach set out below.

Fair value represents management's estimate of the amount of cash value at which a financial instrument could be exchanged in an arm's length transaction between willing parties under no compulsion to act, carried out in the normal course of business. Fair value is best evidenced by a quoted market price, if one exists.

Quoted market prices are not available for a significant portion of CIBC's



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

balance sheet because of the lack of traded markets for certain instruments and also, where such markets do exist, they are not currently considered sufficiently liquid to be used as a basis for valuation. Where quoted markets exist and are considered sufficiently liquid to be used as a basis for fair value, these quoted prices are used to calculate fair value. Fair values for CIBC's trading portfolios are adjusted for bid-offer considerations, including consideration of concentration exposure where appropriate.

In those instances where traded markets do not exist or are not sufficiently liquid, CIBC's measure of fair value is estimated, using a variety of valuation techniques and models. The results of these valuation techniques and models may vary from the ultimate net realizable value, even if market conditions were to remain unchanged. CIBC has an ongoing process of enhancing its valuation techniques and models. CIBC's techniques and models take into account the effect of changes in market rates, including market interest rates and credit quality, where CIBC is exposed to the credit risk of an issuer, borrower or counterparty.

Both book and fair values of loans and loan commitments are affected by credit quality. In this regard, CIBC relies on its allowance for credit processes to simultaneously write down (but never up) both the book value and fair value of loans and to account for reductions in credit quality in loan commitments and other credit-related arrangements on which CIBC has credit exposure. This applies to impaired assets and assets not yet specifically identified as impaired through specific and general allowances, respectively. The specific allowance for credit losses is designed to write down the book value of impaired loans to the recoverable amounts and to account for any impairment on loan commitments and other credit-related arrangements. Recoverable amounts take into account the credit protection available to CIBC under guarantees, including protection purchased through credit derivatives. The general allowance for credit losses is similarly designed to write down the book value of loans to reflect losses inherent in the portfolio of loans (and commitments and other credit-related arrangements) that are not yet specifically identified as impaired. The recoverable amounts thus calculated and used for book value purposes already include the effect of credit quality in CIBC's measure of fair value and therefore no further adjustments are made. Both the book and fair values disclosed are net of all general and specific allowances for credit losses. The policy followed in setting allowances for credit losses is explained in Note 1.

For changes in fair value due to interest rate risk on financial instruments where traded markets do not exist, the calculation of fair value for interest rate products is based on the difference between the original and current market interest rates for the same type of product using present value techniques. The actual cash flows based on the original interest rate are discounted using current market interest rates for the remaining term to the repricing or maturity date, whichever is earlier. The remaining term used is generally contractual. For this purpose, there is no adjustment to fair values for variable rate instruments. CIBC does not make additional adjustments to fair value for bid-offer considerations for its non-trading portfolios fair values.

Due to the judgment used in applying a wide variety of acceptable valuation techniques and models, as well as the use of estimates that are inherent in this process, estimates of fair values of the same or similar assets may differ among financial institutions. The calculation of fair values is based on market conditions at October 31, 2002 and may not be reflective of future fair values.

The fair values disclosed below exclude the values of assets that are not financial instruments. Excluded from this table are assets, such as land, buildings and equipment, as well as goodwill and other intangible assets, including customer relationships, which in management's opinion add significant

## 2002

\$ millions, as at October 31	Book value	Fair value	Fair value over (under) book value	Book
Assets				
Cash resources	\$ 9,512	\$ 9,512	\$ --	\$ 1
Securities	65,292	65,963	671	7
Loans	153,089	154,252	1,163	15
Customers' liability under acceptances	6,848	6,848	--	
Other assets	5,819	5,819	--	
=====				
Liabilities				
Deposits	\$ 196,630	\$ 197,449	\$ 819	\$ 19
Acceptances	6,878	6,878	--	
Obligations related to securities sold short	8,436	8,436	--	1
Obligations related to securities lent or sold under repurchase agreements	9,615	9,615	--	2
Other liabilities	7,483	7,483	--	
Subordinated indebtedness	3,627	3,904	277	
=====				
Derivative financial instruments				
Net assets				
(liabilities) - held for trading	\$ (77)	\$ (77)	\$ --	\$
- held for asset-liability management	\$ (87)	\$ (540)	\$ (453)	\$

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FAIR VALUE OF DERIVATIVE FINANCIAL INSTRUMENTS (1)

		2002 Fair value					
\$ millions, as at October 31		Positive	Negative	Net	Posi		
Held for trading purposes							
Interest rate products							
Forward rate agreements	\$	38	\$	13	\$	25	\$
Swap contracts		16,662		15,186		1,476	15
Purchased options		1,028		--		1,028	1
Written options		--		1,289		(1,289)	

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Total interest rate products	17,728	16,488	1,240	17
Foreign exchange products				
Forward contracts	1,080	878	202	1
Swap contracts	2,948	2,928	20	3
Purchased options	168	--	168	
Written options	--	181	(181)	
Total foreign exchange products	4,196	3,987	209	5
Credit derivatives(2)				
Swap contracts	49	5	44	
Purchased options	28	--	28	
Written options	--	66	(66)	
Total credit derivatives	77	71	6	
Equities(2)(3)	1,737	3,268	(1,531)	1
Other(2)(4)	979	980	(1)	1
Total held for trading	24,717	24,794	(77)	25
Held for asset-liability management purposes				
Interest rate products				
Swap contracts	1,869	2,363	(494)	2
Purchased options	9	--	9	
Written options	--	1	(1)	
Total interest rate products	1,878	2,364	(486)	2
Foreign exchange products				
Forward contracts	152	228	(76)	
Swap contracts	109	298	(189)	
Purchased options	1	--	1	
Total foreign exchange products	262	526	(264)	
Credit derivatives(2)				
Swap contracts	--	1	(1)	
Purchased options	200	--	200	
Written options(5)	--	42	(42)	
Total credit derivatives	200	43	157	
Equities(2)(3)	67	14	53	
Total held for asset-liability management purposes	2,407	2,947	(540)	3
Total fair value	27,124	27,741	(617)	29
Less: impact of master netting agreements	(18,932)	(18,932)	--	(20)
	\$ 8,192	\$ 8,809	\$ (617)	\$ 9
Average fair value of derivatives held for trading purposes(6)				
Interest rate products	\$ 14,173	\$ 13,217	\$ 956	\$ 10
Foreign exchange products	4,876	4,506	370	6
Credit derivatives(2)	97	78	19	
Equities(2)	1,994	3,076	(1,082)	2

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Other (2)	953	1,518	(565)	2
	\$ 22,093	\$ 22,395	\$ (302)	\$ 21

(1) As at October 31, 2002, deferred losses associated with derivative instruments used to hedge anticipated asset-liability management transactions (including firm commitments) were \$7 million (2001: \$23 million).

(2) Reclassified from other in 2002.

(3) Includes swaps and options.

(4) Includes commodity forwards, swaps and options.

(5) Reported as financial guarantees in Note 24.

(6) Average fair values represent monthly averages.

Methods and assumptions: on-balance sheet financial instruments

Financial instruments with fair value equal to book value

Due to their short-term maturity, and where CIBC considers any difference between fair value and book value to be insignificant, the fair values of certain on-balance sheet financial instruments are assumed to equal their book values. These categories include cash resources, customers' liability under acceptances, other assets, acceptances, obligations related to securities sold short, obligations related to securities sold under repurchase agreements and other liabilities.

103  
CIBC ANNUAL REPORT 2002

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### FAIR VALUE OF DERIVATIVE FINANCIAL INSTRUMENTS(1)

	2002 Fair value				
\$ millions, as at October 31	Positive	Negative	Net	Positive	Ne
Held for trading purposes					
Interest rate products					
Forward rate agreements	\$ 38	\$ 13	\$ 25	\$ 50	\$
Swap contracts	16,662	15,186	1,476	15,794	
Purchased options	1,028	--	1,028	1,160	
Written options	--	1,289	(1,289)	--	
Total interest rate products	17,728	16,488	1,240	17,004	
Foreign exchange products					
Forward contracts	1,080	878	202	1,674	
Swap contracts	2,948	2,928	20	3,298	
Purchased options	168	--	168	369	

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Written options	--	181	(181)	--
Total foreign exchange products	4,196	3,987	209	5,341
Credit derivatives(2)				
Swap contracts	49	5	44	35
Purchased options	28	--	28	79
Written options	--	66	(66)	--
Total credit derivatives	77	71	6	114
Equities(2) (3)	1,737	3,268	(1,531)	1,625
Other(2) (4)	979	980	(1)	1,639
Total held for trading	24,717	24,794	(77)	25,723
Held for asset-liability management purposes				
Interest rate products				
Swap contracts	1,869	2,363	(494)	2,122
Purchased options	9	--	9	2
Written options	--	1	(1)	--
Total interest rate products	1,878	2,364	(486)	2,124
Foreign exchange products				
Forward contracts	152	228	(76)	49
Swap contracts	109	298	(189)	418
Purchased options	1	--	1	--
Total foreign exchange products	262	526	(264)	467
Credit derivatives(2)				
Swap contracts	--	1	(1)	--
Purchased options	200	--	200	--
Written options(5)	--	42	(42)	--
Total credit derivatives	200	43	157	--
Equities(2) (3)	67	14	53	863
Total held for asset-liability management	2,407	2,947	(540)	3,454
Total fair value	27,124	27,741	(617)	29,177
Less: impact of master netting agreements	(18,932)	(18,932)	--	(20,014)
	\$ 8,192	\$ 8,809	\$ (617)	\$ 9,163
=====				
Average fair value of derivatives held for trading purposes(6)				
Interest rate products	\$ 14,173	\$ 13,217	\$ 956	\$ 10,307
Foreign exchange products	4,876	4,506	370	6,980
Credit derivatives(2)	97	78	19	184
Equities(2)	1,994	3,076	(1,082)	2,190
Other(2)	953	1,518	(565)	2,136
	\$ 22,093	\$ 22,395	\$ (302)	\$ 21,797
=====				

(1) As at October 31, 2002, deferred losses associated with derivative instruments used to hedge anticipated asset-liability management

transactions (including firm commitments) were \$7 million (2001: \$23 million).

- (2) Reclassified from other in 2002.
- (3) Includes swaps and options.
- (4) Includes commodity forwards, swaps and options.
- (5) Reported as financial guarantees in Note 24.
- (6) Average fair values represent monthly averages.

Methods and assumptions: on-balance sheet financial instruments

Financial instruments with fair value equal to book value

Due to their short-term maturity, and where CIBC considers any difference between fair value and book value to be insignificant, the fair values of certain on-balance sheet financial instruments are assumed to equal their book values. These categories include cash resources, customers' liability under acceptances, other assets, acceptances, obligations related to securities sold short, obligations related to securities sold under repurchase agreements and other liabilities.

-----

103

CIBC ANNUAL REPORT 2002

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

-----

Securities

The fair values of securities are detailed in Note 3 and are based on quoted market prices where available; otherwise, fair values are estimated using quoted market prices for similar securities or other third-party evidence as available.

The quoted market price used to value publicly traded equity securities, held for investment purposes, generally does not take into account any adjustments for resale restrictions that expire within one year, adjustments for liquidity or future expenses.

For privately issued securities that have no reasonably liquid market, CIBC considers the fair value to be equal to book value. The book value of privately issued securities is adjusted to reflect other-than-temporary declines in value, including private market transactions that provide evidence of other-than-temporary impairment. Where private market transactions provide a new valuation level not incorporated in book values, this new level is used to determine fair value.

Loans

The fair values for variable-rate loans and those that reprice frequently are assumed to be equal to their book value. The fair value for fixed-rate loans is estimated, using a discounted cash flow calculation that uses market interest rates currently charged for loans with similar terms and credit risks. As noted above, the book value of loans is adjusted to take account of impaired assets and assets not yet specifically identified as impaired through the specific and

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

general allowance categories, respectively. The fair value of loans is reduced by the fair value of credit derivatives held as credit protection against these loans. The fair value of these credit derivatives is disclosed separately.

### Mortgages

The fair values of variable-rate mortgages are assumed to equal their book value. The fair values of fixed-rate mortgages are estimated, using a discounted cash flow calculation that uses market interest rates currently charged for mortgages with similar remaining terms. The valuation model used for mortgages takes into account prepayment optionality, as well as consumer behaviour, as appropriate.

### Deposit liabilities

The fair values of floating-rate deposits and demand deposits are assumed to be equal to their book values. The fair values of fixed-rate deposits are determined by discounting the contractual cash flows, using market interest rates currently offered for deposits of similar terms. The fair values for deposit liabilities with embedded optionality (cashable option) include the value of those options.

### Subordinated debt

The fair values are determined by reference to current market prices for the same or similar debt instruments.

### Methods and assumptions: off-balance sheet financial instruments

#### Derivative instruments

The fair values of derivatives are based on quoted market prices or dealer quotes, where available. Otherwise, fair values are estimated on the basis of pricing models that incorporate current market measures for interest rates, currency exchange rates, equity prices and indices, credit spreads, corresponding market volatility levels and other market-based pricing factors.

For trading derivatives, fair value reflects a valuation adjustment for market, model and credit risks, as well as administrative costs, as appropriate. Specifically, credit risk adjustments are based on current and potential credit exposure and take into account both collateral and netting arrangements. Administrative cost adjustments reflect the expected future costs of processing by type of deal and term.

#### Mortgage commitments

The fair value of mortgage commitments is for fixed-rate mortgage commitments and is based on increases, if any, in market interest rates between the commitment and funding dates. The valuation model takes into account the expected probability that the outstanding commitments will be exercised. The fair value of these commitments is insignificant.

#### Credit commitments

Other commitments to extend credit are primarily variable rate and consequently, do not expose CIBC to interest rate risk, although they do expose CIBC to credit risk. These commitments generally contain provisions, whereby drawn credit commitments are priced based on the credit quality of the obligor at the date funds are drawn. As noted above, the credit exposure on loan commitments is included in CIBC's assessment of its specific and general allowances and hence, no further adjustments are made.

23. DERIVATIVE FINANCIAL INSTRUMENTS

As explained in Note 1, in the normal course of business, CIBC utilizes various derivative instruments, which will limit or give rise to varying degrees and types of risk.

Derivative products used by CIBC

The majority of CIBC's derivative contracts are over-the-counter transactions that are privately negotiated between CIBC and a counterparty to the contract. The remainder, are transacted through organized and regulated exchanges and consist primarily of options and futures.

Interest rate derivatives

Forward rate agreements are over-the-counter contracts that effectively fix a future interest rate for a period of time. The agreement provides that at a predetermined future date, a cash settlement will be made between the counterparties based upon the difference between the contracted rate and a future market rate calculated on a specified notional principal amount. No exchange of principal amount takes place.

Interest rate futures are standardized contracts transacted on an exchange. They are based upon an agreement to buy or sell a specified quantity of a financial instrument on a specified future date, at a contracted price. These contracts differ from forward contracts in that they are in standard amounts with standard settlement dates and are transacted on an exchange.

Interest rate swaps are over-the-counter contracts in which two counter-parties agree to exchange interest cash flows over a period of time based on rates applied to a specified notional principal amount. A typical interest rate

-----  
104

CIBC ANNUAL REPORT 2002

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
-----

swap would require one counterparty to pay a fixed market interest rate in exchange for a variable market interest rate determined from time to time with both sets of cash flows calculated on the same notional principal. No exchange of principal amount takes place.

Interest rate options are contracts in which one party (the purchaser of an option) acquires from another party (the writer of an option) in exchange for a premium, the right, but not the obligation, either to buy or sell, on a specified future date or within a specified time, a specified financial instrument at a contracted price. The underlying financial instrument will have a market price that is sensitive to changes in interest rates. In managing its interest rate exposure, CIBC acts both as a writer and purchaser of these options. Options are transacted both over-the-counter and through exchanges.

Foreign exchange derivatives

Foreign exchange forwards are contracts in which one counterparty contracts with another to exchange a specified amount of one currency for a specified amount of a second currency, at a future date or range of dates.



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Foreign exchange futures contracts are similar in mechanics to forward contracts but differ in that they are in standard amounts with standard settlement dates and are transacted on an exchange.

Swap contracts comprise foreign exchange swaps and cross currency interest rate swaps. Foreign exchange swaps are transactions in which a foreign currency is simultaneously purchased in the spot market and sold in the forward market, or vice-versa. Cross currency interest rate swaps are transactions in which counterparties exchange principal and interest flows in different currencies over a period of time. These contracts are used to manage both currency and interest rate exposures.

### Credit derivatives

Credit derivatives are over-the-counter contracts designed to transfer the credit risk in an underlying financial instrument (usually termed a reference asset) from one counterparty to another. The most common credit derivatives are credit default swaps (referred to as option contracts) and total return swaps (referred to as swap contracts). In option contracts, an option purchaser acquires credit protection on a reference asset or group of assets from an option writer in exchange for a premium. The credit protection compensates the option purchaser for any deterioration in value of the reference asset upon the occurrence of certain credit events such as bankruptcy or failure to pay. Settlement may be cash based or physical in requiring the delivery of the reference asset to the option writer. In swap contracts, one counterparty agrees to pay or receive from the other cash amounts based on changes in the value of a reference asset or group of assets.

### Equity derivatives

Equity index futures are standardized contracts transacted on an exchange. They are based on an agreement to pay or receive a cash amount based on the difference between the contracted price level of an underlying stock index and its corresponding market price level at a specified future date. There is no actual delivery of stocks that comprise the underlying index. These contracts are in standard amounts with standard settlement dates.

Equity swaps are over-the-counter contracts in which one counterparty agrees to pay or receive from the other cash amounts based on changes in the value of a stock index, a basket of stocks or a single stock.

Equity options give the purchaser of the option, for a premium, the right but not the obligation to buy from or sell to the writer of an option, an underlying equity index, basket of stocks or single stock at a contracted price.

### Other derivative products

CIBC also transacts in other derivative products including commodity derivatives such as precious metal and energy-related products in both over-the-counter and exchange markets.

### Notional amounts

The table below presents the notional amounts of derivative instruments.

The notional amounts are not recorded as assets or liabilities on the consolidated balance sheets as they represent the face amount of the contract to which a rate or price is applied to determine the amount of cash flows to be exchanged. Notional amounts represent the volume of outstanding transactions and do not represent the potential gain or loss associated with market risk or credit risk of such instruments. As at October 31, 2002, the notional amounts of derivatives held for trading purposes were \$1,141 billion (2001: \$1,115

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

billion), or 87% of total notional amounts (2001: 88%). The notional amounts of derivatives held for asset-liability management were \$173 billion (2001: \$154 billion), or 13% of total notional amounts (2001: 12%).

## 105 CIBC ANNUAL REPORT 2002

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### NOTIONAL AMOUNTS

	Residual term to contractual maturity					
					2002 Total	
\$ millions, as at October 31	Under 3 months	3 to 12 months	1 to 5 years	Over 5 years	notional amounts	Trading
Interest rate products						
Over-the-counter						
Forward rate agreements	\$ 25,735	\$ 12,137	\$ 2,548	\$ --	\$ 40,420	\$ 40,420
Swap contracts	87,827	136,272	308,814	161,367	694,280	574,514
Purchased options	6,779	8,568	20,545	6,552	42,444	40,868
Written options	4,796	11,198	23,292	7,060	46,346	46,315
	125,137	168,175	355,199	174,979	823,490	702,117
Exchange traded						
Futures contracts	26,179	64,693	17,515	130	108,517	101,540
Purchased options	2,504	3,675	2,961	--	9,140	9,140
Written options	3,291	6,452	4,828	--	14,571	14,571
	31,974	74,820	25,304	130	132,228	125,251
Total interest rate products	157,111	242,995	380,503	175,109	955,718	827,368
Foreign exchange products						
Over-the-counter						
Forward contracts	92,084	34,946	6,789	45	133,864	105,184
Swap contracts	3,318	10,373	27,864	25,634	67,189	58,121
Purchased options	2,349	2,740	2,277	197	7,563	7,095
Written options	2,034	2,704	1,638	319	6,695	6,695
	99,785	50,763	38,568	26,195	215,311	177,095
Exchange traded						
Futures contracts	76	--	--	--	76	76
Total foreign exchange products	99,861	50,763	38,568	26,195	215,387	177,171
Credit derivatives (2)						
Over-the-counter						
Swap contracts	94	131	1,439	127	1,791	1,791
Purchased options	5,992	1,849	11,599	2,283	21,723	18,370
Written options (3)	15,191	1,577	16,751	639	34,158	33,961
Total credit derivatives	21,277	3,557	29,789	3,049	57,672	54,122

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Equities (2) (4)						
Over-the-counter	9,610	13,275	20,631	3,971	47,487	46,384
Exchange traded	13,599	3,952	1,488	--	19,039	17,730
Total equities	23,209	17,227	22,119	3,971	66,526	64,114
Other (2) (5)						
Over-the-counter	2,719	3,962	7,957	3,026	17,664	17,664
Exchange traded	421	404	218	11	1,054	1,054
Total other	3,140	4,366	8,175	3,037	18,718	18,718
	\$304,598	\$318,908	\$479,154	\$211,361	\$1,314,021	\$1,141,493

- (1) ALM: asset-liability management.
- (2) Reclassified from other in 2002.
- (3) ALM written options are reported as financial guarantees in Note 24.
- (4) Includes futures, swaps and options.
- (5) Includes commodity forwards, futures, swaps and options.

### Risk

#### Market risk

Derivative instruments, in the absence of any compensating upfront cash payments, generally have no market value at inception. They obtain value, positive or negative, as relevant interest rates, exchange rates, equity, commodity or credit prices or indices change, such that the previously contracted derivative transactions have become more or less favourable than what can be negotiated under current market conditions for contracts with the same remaining period to expiry. The potential for derivatives to increase or decrease in value as a result of the foregoing factors is generally referred to as market risk.

The market risks arising through trading activities are managed in order to mitigate risk, where appropriate, and with a view to maximize trading revenue. To further manage risks, CIBC may enter into contracts with other market makers or may undertake cash market hedges. There is no correlation between the high notional values of contracts to which CIBC is a party and the net market and credit risks to which CIBC is exposed.

#### Credit risk

Credit risk arises from the potential for a counterparty to default on its contractual obligations and the risk that prevailing market conditions are such that CIBC would incur a loss in replacing the defaulted transaction. CIBC limits the credit risk of derivatives traded over-the-counter by dealing with counterparties that are creditworthy and by actively pursuing risk mitigation opportunities through the use of multi-product master netting agreements, collateral and other credit mitigation techniques. Credit risk on exchange traded futures and options is limited as these transactions are standardized contracts executed on established exchanges that assume the obligations of counterparties, and are subject to initial margins and daily settlement of variation margins.

Written options generally have no credit risk if the counterparty has

already performed in accordance with the terms of the contract through an upfront payment of the premium. Written options will however have some credit risk to the extent of any unpaid premiums.

The table below summarizes the credit exposure of CIBC arising from derivative instruments. The current replacement cost is the estimated

106

CIBC ANNUAL REPORT 2002

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

cost of replacement of all contracts which have a positive market value, representing an unrealized gain to CIBC. The replacement cost of an instrument is dependent upon its terms relative to prevailing market prices, and will fluctuate as market prices change and as the derivative approaches its scheduled maturity.

The credit equivalent amount is the sum of the current replacement cost and the potential credit exposure. The potential credit exposure is an estimate of the amount that the current replacement cost could increase over the remaining term of each transaction, based on a formula prescribed by OSFI. OSFI prescribes a standard measure of counterparty credit risk to be applied to the credit equivalent amount to arrive at the risk-weighted amount. This is presently used in determining the regulatory capital requirements for derivatives.

CIBC negotiates master netting agreements with counterparties with which it has significant credit risk through derivatives activities. Such agreements provide for the simultaneous close out and netting of all transactions with a counterparty in an event of default. An increasing number of these agreements also provide for the exchange of collateral between parties in the event that the mark-to-market value of outstanding transactions between the parties exceeds an agreed threshold. Such agreements are used both to accommodate business with less creditworthy counterparties, as well as to help contain the build-up of credit exposure resulting from multiple deals with more active counterparties.

## CREDIT RISK

2002

\$ millions, as at October 31	Current replacement cost			Credit equivalent amount	Risk-weighted amount
	Trading	ALM	Total		
Interest rate products					
Forward rate agreements	\$ 38	\$ --	\$ 38	\$ 51	\$ 13
Swap contracts	16,662	1,869	18,531	22,400	6,011
Purchased options	1,028	9	1,037	1,238	345
	17,728	1,878	19,606	23,689	6,369
Foreign exchange products					
Forward contracts	1,080	152	1,232	2,550	804
Swap contracts	2,948	109	3,057	6,510	1,691
Purchased options	168	1	169	348	124

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

	4,196	262	4,458	9,408	2,619
Credit derivatives(1) (2)					
Swap contracts	49	--	49	191	92
Purchased options	28	--	28	1,360	541
	77	--	77	1,551	633
Equities(1) (3)	1,737	67	1,804	4,033	1,342
Other(1) (4)	979	--	979	2,737	1,246
	24,717	2,207	26,924	41,418	12,209
Less: impact of master netting agreements	(18,932)	--	(18,932)	(24,402)	(6,733)
	\$ 5,785	\$2,207	\$ 7,992	\$ 17,016	\$ 5,476

2001

	Current replacement cost			Credit	Risk-
	Trading	ALM	Total	equivalent	weighted
\$ millions, as at October 31				amount	amount
Interest rate products					
Forward rate agreements	\$ 50	\$ --	\$ 50	\$ 71	\$ 22
Swap contracts	15,794	2,122	17,916	21,562	5,844
Purchased options	1,160	2	1,162	1,383	397
	17,004	2,124	19,128	23,016	6,263
Foreign exchange products					
Forward contracts	1,674	49	1,723	3,086	961
Swap contracts	3,298	418	3,716	7,012	1,867
Purchased options	369	--	369	598	201
	5,341	467	5,808	10,696	3,029
Credit derivatives(1) (2)					
Swap contracts	35	--	35	155	77
Purchased options	79	--	79	1,907	705
	114	--	114	2,062	782
Equities(1) (3)	1,625	863	2,488	4,217	1,351
Other(1) (4)	1,639	--	1,639	3,571	1,657
	25,723	3,454	29,177	43,562	13,082
Less: impact of master netting agreements	(20,014)	--	(20,014)	(24,516)	(7,010)
	\$ 5,709	\$3,454	\$ 9,163	\$ 19,046	\$ 6,072

(1) Reclassified from other in 2002.

- (2) ALM credit derivative purchased options, with a replacement cost of \$200 million, are given guarantee treatment for credit risk capital purposes, and are excluded from the table above.
- (3) Includes swaps and options.
- (4) Includes commodity forwards, swaps and options.

107

CIBC ANNUAL REPORT 2002

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

24. CREDIT-RELATED ARRANGEMENTS

Credit-related arrangements are off-balance sheet instruments and are typically entered into to meet the financing needs of customers or to facilitate international trade. CIBC's policy of requiring collateral or other security to support credit-related arrangements and the types of security held is generally the same as for loans. The contract amounts shown below for credit-related arrangements represent the maximum amount of additional credit that CIBC could be obligated to extend. The contract amounts also represent the credit risk amounts should the contracts be fully drawn down, the counterparties default and any collateral held proves to be of no value. As many of these arrangements will expire or terminate without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements or credit risk.

	Contract amounts	
	2002	2001
\$ millions, as at October 31		
Lines of credit(1)	\$ 97,992	\$103,569
Direct credit substitutes:		
Financial guarantees(2)	7,345	7,570
Securities lent	17,510	16,283
Transaction-related contingencies	1,696	1,464
Documentary letters of credit	185	217
Other(3)	367	310
	\$125,095	\$129,413

- (1) Includes irrevocable lines of credit totalling \$76,972 million (2001: \$83,896 million) of which \$63,805 million (2001: \$64,383 million) will expire in one year or less, and excludes lines of credit for credit cards as the lines are short term in nature and are revocable at CIBC's discretion.
- (2) Includes credit derivatives - written options of \$197 million (2001: \$32 million), which have also been reported as derivatives in Note 23.
- (3) Includes forward asset purchases.

Lines of credit are undrawn lending facilities that have been approved by CIBC to meet the business requirements of customers. The majority of such commitments are of a general nature with annual review provisions and/or various conditions for drawdown. The credit risk associated with undrawn lending facilities arises from the possibility that a commitment may be drawn down as a loan. Therefore, a

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

lending commitment is subject to the same credit review process as a loan. The amount of collateral obtained, if deemed necessary by CIBC, is based on management's credit evaluation of the borrower and may include a charge over present and future assets of the borrower.

Direct credit substitutes include guarantees or equivalent instruments, such as standby letters of credit which back financial obligations of the customer. Also included as direct credit substitutes are securities lent against collateral. The credit risk associated with direct credit substitutes is essentially the same as that involved in extending loan commitments to customers. The amount of collateral obtained, if deemed necessary by CIBC, is based on management's credit evaluation of the borrower and may include a charge over present and future assets of the borrower.

Transaction-related contingencies are guarantees, which back particular performance obligations rather than customers' financial obligations. Examples of transaction-related contingencies are performance bonds, warranties and indemnities.

Documentary letters of credit are short-term instruments issued on behalf of a customer, authorizing a third party, such as an exporter, to draw drafts on CIBC up to a specified amount, subject to specific terms and conditions. CIBC is at risk for any drafts drawn that are not ultimately settled by the customer, however the amounts drawn are collateralized by the related goods.

### 25. CONCENTRATION OF CREDIT RISK

Concentrations of credit exposure may arise with a group of counterparties which have similar economic characteristics or that are located in the same geographic region. The ability of such counterparties to meet contractual obligations would be similarly affected by changing economic, political or other conditions.

The amounts of foreign and domestic credit exposure associated with CIBC's on-balance sheet financial instruments are summarized in the table "Geographic Distribution of Major Assets" in Note 26.

The amounts of credit exposure associated with CIBC's off-balance sheet financial instruments are summarized in the table below.

#### CREDIT EXPOSURE

	2002				
\$ millions, as at October 31	Canada	United States	Other countries	Total	Canada
Credit-related arrangements(1)					
Lines of credit	\$51,950	\$36,998	\$ 9,044	\$ 97,992	\$40,994
Other credit-related arrangements	19,937	4,214	2,952	27,103	16,853
	\$71,887	\$41,212	\$11,996	\$125,095	\$57,847
Derivative instruments(2) (3)					
By counterparty type					
Financial institutions	\$ 2,834	\$ 9,435	\$10,647	\$ 22,916	\$ 3,738
Governments	962	10	3	975	1,060
Other	1,250	1,160	623	3,033	1,757
	5,046	10,605	11,273	26,924	6,555

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Less: impact of master netting agreements	(3,453)	(8,090)	(7,389)	(18,932)	(4,157)
Total derivative instruments	\$ 1,593	\$ 2,515	\$ 3,884	\$ 7,992	\$ 2,398

- (1) Credit-related arrangements are allocated based on the location in which they are recorded.
- (2) Derivative instruments are allocated based on the location of ultimate risk.
- (3) ALM credit derivative purchased options, with a replacement cost of \$200 million, are given guarantee treatment for credit risk capital purposes, and are excluded from the table above.

108

CIBC ANNUAL REPORT 2002

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 26. SEGMENTED INFORMATION

During the year, CIBC merged most of the businesses within Electronic Commerce and Retail and Small Business Banking into a new business line, CIBC Retail Markets. Amicus (previously part of Electronic Commerce) became a separate business line, and Technology and Operations became a part of Corporate and Other. In addition, asset management moved from private client investment to wealth products, both within CIBC Wealth Management.

As a result, CIBC is organized into four business lines that are segmented on the basis of products and services provided or delivery channels used. The four business lines are: CIBC Retail Markets, CIBC Wealth Management, CIBC World Markets, and Amicus. These business lines are supported by four functional groups which form Corporate and Other: Treasury, Balance Sheet and Risk Management (TBRM); Administration; Technology and Operations; and Corporate Development.

Comparative figures have been reclassified to reflect the new management reporting structure.

CIBC Retail Markets provides financial services and products to personal and small business customers in Canada. These services are offered through CIBC's Canadian branch network and through electronic channels, such as telephone banking, internet banking and ABMs. The business line's suite of products comprises personal and small business loans, card products, mortgages and insurance. The business line also manages the payments business (chequing, savings and current accounts) for which revenue and expenses are allocated to all the customer segments. It also has an approximate 44% equity investment in FCIB. FCIB was formed on October 11, 2002 as a result of the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC.

CIBC Wealth Management is focused on providing relationship-based advisory sales, service and product solutions to the full spectrum of wealth building clients. The business delivers a wide selection of investment products and services - full-service brokerage in Canada and the U.S., discount brokerage, asset management, global private banking and trust, and a broad selection of investment and credit services through its branch-based sales force.



# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

CIBC World Markets is a full-service investment bank, active throughout North America, with niche capabilities in the U.K. and Asia.

Amicus comprises the co-branded retail electronic banking businesses, including President's Choice Financial (Loblaw Companies Limited), Marketplace Bank (Winn-Dixie Stores, Inc.), Safeway SELECT Bank (Safeway Inc.) and the non-branch ABM business. As previously announced, CIBC decided to close its U.S. electronic banking operations and focus on further developing its electronic banking operations in Canada.

Corporate and Other comprises the four functional groups - TBRM; Administration; Technology and Operations; and Corporate Development -as well as CIBC Mellon's custody business and other revenue and expense items not directly attributable to the business lines. TBRM revenue, expenses and balance sheet (including capital) items are allocated to the business lines through a combination of funds transfer pricing and revenue, expense and balance sheet (including capital) allocation models. TBRM is responsible for CIBC's overall balance sheet (including capital) and risk measurement, monitoring and control. As well, TBRM's integrated Treasury Division provides CIBC-wide asset-liability, funding, liquidity and cash collateral management. Activities of the functional groups on behalf of CIBC as a whole are included in Corporate and Other. Expenses of these groups are generally allocated to the business lines.

109

CIBC ANNUAL REPORT 2002

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### RESULTS BY BUSINESS LINE

	CIBC Retail Markets	CIBC Wealth Management	CIBC World Markets
\$ millions, for the years ended October 31			
2002 Net interest income (TEB) (1)	\$ 3,855	\$ 609	\$ 850
Non-interest income	1,600	1,816	1,951
Intersegment revenue (2)	(576)	368	212
Total revenue (TEB) (1)	4,879	2,793	3,013
Provision for credit losses	418	--	1,062
Non-interest expenses	2,773	2,557	2,459
Restructuring charge	58	(6)	59
Income (loss) before taxes and non-controlling interests	1,630	242	(567)
Income taxes	436	66	(415)
Non-controlling interests	23	--	(8)
Net income (loss)	\$ 1,171	\$ 176	\$ (144)
Average assets (3)	\$144,585	\$ 27,315	\$115,410
2001 Net interest income (TEB) (1)	\$ 3,510	\$ 561	\$ 323
Non-interest income	1,441	1,404	3,525
Intersegment revenue (2)	(562)	351	218
Total revenue (TEB) (1)	4,389	2,316	4,066

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Provision for credit losses	396	--	694
Non-interest expenses	2,653	1,887	2,667
Restructuring charge	32	33	63
<hr/>			
Income (loss) before taxes and non-controlling interests	1,308	396	642
Income taxes	362	85	(177)
Non-controlling interests	29	--	11
<hr/>			
Net income (loss)	\$ 917	\$ 311	\$ 808
<hr/>			
Average assets (3)	\$131,406	\$ 22,918	\$121,969
<hr/>			
2000 Net interest income (TEB) (1)	\$ 3,259	\$ 576	\$ 407
Non-interest income	1,443	1,837	4,138
Intersegment revenue (2)	(559)	328	236
<hr/>			
Total revenue (TEB) (1)	4,143	2,741	4,781
Provision for credit losses	679	1	286
Non-interest expenses	2,539	2,104	2,938
<hr/>			
Restructuring charge	1	(11)	--
Income (loss) before taxes and non-controlling interests	924	647	1,557
Income taxes	211	213	410
Non-controlling interests	26	--	24
<hr/>			
Net income (loss)	\$ 687	\$ 434	\$ 1,123
<hr/>			
Average assets (3)	\$124,969	\$ 19,307	\$117,900
<hr/>			

- (1) Taxable equivalent basis (TEB). Net interest income includes tax-exempt income on certain securities. Since this income is not taxable to CIBC, the rate of interest or dividend received by CIBC is significantly lower than would apply to a loan of the same amount. As the impact of tax-exempt income varies from year to year, such income has been adjusted to a taxable equivalent basis to permit uniform measurement and comparison of net interest income. An equal and offsetting adjustment is made to increase the provision for income taxes. This is the measure reviewed by CIBC's management.
- (2) Intersegment revenue represents internal sales commissions and revenue allocations under the Manufacturer/Customer Segment/Distributor Management Model.
- (3) Assets are disclosed on an average basis as this measure is most relevant to a financial institution and is the measure reviewed by CIBC's management.
- (4) Represents an increase in the general allowance for credit losses.

Results for CIBC's operating segments are based on CIBC's internal financial reporting systems that are maintained on a taxable equivalent basis and adjusted to be consistent with systems utilized in the preparation of CIBC's consolidated financial statements. The assets and liabilities of the segments are transfer priced, using a funding methodology that best reflects their nature and term, at wholesale market rates. Non-interest expenses are matched against the revenue to which they relate. Indirect expenses are allocated to the segments based on appropriate criteria.

To measure and report the results of operations of the four business lines, CIBC utilizes the Manufacturer/Customer Segment/Distributor Management

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Model that was developed in 2000. Under this model, internal payments for sales commissions and distribution service fees are made among the business lines. As well, revenue and expenses relating to certain activities are fully allocated to the other business lines. In addition, the revenue, expenses and balance sheet items (including capital) of the four functional groups are generally allocated to the four business lines. This model allows management to better understand the economics of CIBC's customer segments, products and delivery channels.

The model utilizes certain estimates and allocation methodologies in the preparation of segmented financial information. These estimates and methodologies may be refined from time to time and restatement of various periods may occur.

In 2001, CIBC refined certain estimates and allocation methodologies underlying the model. Key changes included refinements to customer

110

CIBC ANNUAL REPORT 2002

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

segmentation and cost recovery methodologies. These changes primarily affected Imperial Service in the CIBC Wealth Management business line and both personal banking and small business banking in the CIBC Retail Markets business line. Prior year segmented financial information has been reclassified.

Each year, the sales and service fees paid to segments for certain products are renegotiated among the business lines. Prior year financial information has not been reclassified to reflect these fee changes.

#### Revenue

Revenue for each of the business lines is summarized as follows:

#### REVENUE BY BUSINESS LINE(1) (TEB)

\$ millions, for the years ended October 31	2002	2001	2000
CIBC Retail Markets			
Personal banking	\$ 1,126	\$ 993	\$ 952
Small business banking	720	661	681
West Indies	448	281	268
Cards	1,241	1,128	936
Lending products	582	634	624
Mortgages	623	479	332
Insurance	72	50	245
Other	67	163	105
	4,879	4,389	4,143
CIBC Wealth Management			
Imperial Service	667	627	558
Private client investment	1,320	977	1,280
Global private banking and trust	127	145	191
Wealth products	643	486	663

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Other	36	81	49
	2,793	2,316	2,741
CIBC World Markets			
Capital markets	1,288	1,534	1,516
Investment banking and credit products	1,115	1,474	1,723
Merchant banking	198	569	1,021
Commercial banking	446	481	491
Other	(34)	8	30
	3,013	4,066	4,781
Amicus	230	148	75
Corporate and Other	237	387	470
Total (2)	\$11,152	\$11,306	\$12,210

- (1) Revenue includes the impact of internal sales commissions and revenue allocations under the Manufacturer/Customer Segment/Distributor Management Model.
- (2) A TEB adjustment of \$111 million (2001: \$144 million; 2000: \$131 million) must be deducted from this table to reconcile combined segment revenue to reported revenue of \$11,041 million (2001: \$11,162 million; 2000: \$12,079 million) in the consolidated statements of income.

## CIBC Retail Markets

Personal banking is the individual customer segment (customers other than those in Imperial Service and global private banking and trust). Revenue is earned from commission and service fees paid by CIBC's product groups, primarily the investments, deposits, mortgages and lending products businesses.

Small business banking is the customer segment supporting small owner-operated businesses, including owners' personal holdings. Revenue is earned from commission and service fees paid by CIBC's product groups, primarily the investments, deposits, mortgages and lending products businesses.

West Indies prior to October 11, 2002, when FCIB was formed, was a full-service banking operation in eight countries, servicing all customer segments through a 42-branch network and electronic delivery channels. Revenue was earned on net interest spreads, and sales and service fees. FCIB was formed as a result of the combination of the Caribbean retail, corporate and international banking operations of CIBC and Barclays Bank PLC. After the formation of FCIB, revenue represents CIBC's earnings from its approximate 44% equity investment in FCIB.

Cards comprises a portfolio of credit cards. Revenue is earned through spreads and fees.

Lending products comprises personal (including student loans), small business and agricultural lending portfolios. Revenue is earned through net interest spreads and service fees, less internal commissions paid to the customer segments.

Mortgages includes both residential and commercial mortgages. Revenue is earned through spreads, fees, mortgage sales and hedging activities, less

internal commissions paid to the customer segments.

Insurance provides creditor insurance products. Revenue comprises earned premiums less claims plus investment income.

Other includes electronic and self-service banking, and the allocation of a portion of treasury revenue.

#### CIBC Wealth Management

Imperial Service is the customer segment offering financial advice to CIBC's affluent clients. Specially trained financial advisers support the financial planning and product fulfillment needs of these clients. Revenue is earned primarily from sales and service fees paid by CIBC's product groups.

Private client investment generates fees and commissions from full-service retail brokerage, providing equity and debt investments, mutual fund products, asset management services and advisory and financial planning services to individuals in Canada and the U.S.

Global private banking and trust provides a comprehensive range of global solutions, including investment management, trusts, private banking and global custody, to meet the financial management needs of individuals, families and corporations with significant financial resources. Revenue is earned from net interest spreads, fees and commissions.

Wealth products includes mutual funds, investment management services, GICs and discount brokerage services. These investment products are developed and distributed to retail, institutional, small business and Imperial Service customers. Revenue is earned from net interest spreads, fees and commissions.

Other consists primarily of the allocation of a portion of treasury revenue.

#### CIBC World Markets

Capital markets operates trading, sales and research businesses serving institutional, corporate and government clients across North America and around the world. Revenue is generated from fees, commissions, spread-based income and from taking proprietary positions within prescribed risk parameters.

Investment banking and credit products provides advisory services and underwriting of debt, credit and equity for corporate and government clients across North America and around the world. Revenue is earned from fees relating to merger and acquisition services, underwriting activities, advisory services, and loan syndications. In addition, net interest is earned on spreads on corporate loans.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Merchant banking makes investments to create, grow and recapitalize companies across a variety of industries. Revenue is generated from fees, interest and dividends earned on investments and from gains or losses associated with these investments.

Commercial banking originates financial solutions centred around credit products for medium-sized businesses in Canada. Revenue is generated from interest, fees and service charges.

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Other includes the allocation of a portion of treasury revenue, net of unallocated funding charges; CEF Capital, an affiliated Asian merchant bank holding company; and other revenue not directly attributed to the main businesses listed above.

## Geographic distribution

CIBC earns revenue and incurs expenses from domestic and foreign activities, and has domestic and foreign assets from which income is earned. Assets are allocated based on the location of ultimate risk, while net income (loss) and related income taxes are allocated based on the geographic location in which income is recorded. The geographic distribution of net income (loss) and major assets are set out in the following tables.

Included in the geographic distribution of major assets are loans and acceptances, net of allowance for credit losses, totalling \$160 billion, and no industry or foreign jurisdiction accounts for more than 10% of this amount, except for the U.S. which accounts for 13% of the total amount outstanding.

## ----- GEOGRAPHIC DISTRIBUTION OF NET INCOME (LOSS)

\$ millions, for the years ended October 31		Canada	United States	West Indies	co
2002	Net interest income	\$ 4,421	\$ 347	\$ 522	
	Non-interest income	3,388	655	1,210	
	Total revenue	7,809	1,002	1,732	
	Provision for credit losses	540	827	--	
	Non-interest expenses	5,732	2,787	210	
	Income (loss) before taxes and non-controlling interests	1,537	(2,612)	1,522	
	Income taxes	590	(1,109)	269	
	Non-controlling interests	23	(8)	23	
	Net income (loss)	\$ 924	\$ (1,495)	\$ 1,230	
2001	Net interest income	\$ 3,468	\$ (5)	\$ 770	
	Non-interest income	3,247	2,183	866	
	Total revenue	6,715	2,178	1,636	
	Provision for credit losses	476	620	9	
	Non-interest expenses	5,093	2,591	191	
	Income (loss) before taxes and non-controlling interests	1,146	(1,033)	1,436	
	Income taxes	536	(686)	195	
	Non-controlling interests	12	11	35	
	Net income (loss)	\$ 598	\$ (358)	\$ 1,206	
2000	Net interest income	\$ 2,957	\$ 119	\$ 772	
	Non-interest income	4,032	2,827	867	
	Total revenue	6,989	2,946	1,639	
	Provision for credit losses	1,034	166	21	
	Non-interest expenses	4,918	2,632	185	
	Income before taxes and non-controlling interests	1,037	148	1,433	

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Income taxes	428	22	220
Non-controlling interests	12	24	26
<hr/>			
Net income	\$ 597	\$ 102	\$ 1,187
<hr/>			

112  
CIBC ANNUAL REPORT 2002

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### GEOGRAPHIC DISTRIBUTION OF MAJOR ASSETS(1)

\$ millions, as at September 30 and October 31		2002	2001	2000
<hr/>				
Canada		\$ 171,083	\$ 174,031	\$ 157,493
United States		57,450	66,329	66,079
<hr/>				
Europe	United Kingdom	5,811	6,432	6,862
	France	3,049	3,637	3,731
	Germany	6,367	6,626	6,469
	Other European countries	9,684	10,413	9,173
		24,911	27,108	26,235
<hr/>				
Latin America		334	535	510
<hr/>				
West Indies		1,823	5,088	4,776
<hr/>				
Asia and Pacific	Japan	1,878	1,889	2,072
	Hong Kong	870	985	1,172
	Australia	230	346	439
	Other Asian and Pacific countries	636	770	1,348
		3,614	3,990	5,031
<hr/>				
Middle East and Africa		171	568	1,041
<hr/>				
General allowance for credit losses(2)		--	(1,250)	(1,250)
<hr/>				
Major assets(1)		259,386	276,399	259,915
Other assets		13,835	11,097	8,975
<hr/>				
Total assets as at September 30(3)		273,221	287,496	268,890
Net change in October(3)		72	(22)	(1,188)
<hr/>				
Total assets as at October 31		\$ 273,293	\$ 287,474	\$ 267,702
<hr/>				
Canadian currency(4)		\$ 172,979	\$ 178,895	\$ 161,393
Foreign currencies		\$ 100,314	\$ 108,579	\$ 106,309
<hr/>				

(1) Major assets consist of cash, loans, securities, deposits with banks, customers' liability under acceptances, and derivative instruments market

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

valuation, after deduction of allowance for credit losses.

- (2) Pursuant to an OSFI guideline issued in October 2001, the general allowance has been allocated to geographic regions in 2002. Prior to 2002, the general allowance was not allocated.
- (3) The information presented here is compiled for regulatory purposes and reported on a calendar quarter basis. Significant movement in October has been assigned to the appropriate geographic regions.
- (4) For purposes of presentation, the general allowance for credit losses has been entirely applied to Canadian dollar-based-lending.

### 27. COMMITMENTS AND CONTINGENT LIABILITIES

#### Long-term commitments for leases

CIBC has obligations under non-cancellable leases for buildings and equipment.

Future minimum lease payments for all lease commitments for each of the five succeeding years and thereafter are as follows:

#### LEASE COMMITMENTS (1) (2) (3)

\$ millions

2003	\$ 423
2004	396
2005	335
2006	286
2007	223
2008 and thereafter	1,038
=====	

- (1) Total rental expense in respect of buildings and equipment charged to the consolidated statements of income was \$487 million (2001: \$412 million; 2000: \$428 million).
- (2) Includes future minimum lease commitments under sale-leaseback amounting to \$54 million in 2003, \$51 million in 2004, \$51 million in 2005, \$50 million in 2006, \$49 million in 2007 and \$171 million in 2008 and thereafter.
- (3) Includes \$168 million relating to one of CIBC's premises in New York. These premises were sublet, with the commencement date effective November 2002.

#### Other commitments and contingent liabilities

In the ordinary course of business, securities and other assets are pledged against liabilities or used to facilitate certain activities. The table presents the details of notional amounts pledged.

#### PLEDGED ASSETS



# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

\$ millions, as at October 31	2002	2001
Foreign governments and central banks(1)	\$ 2,757	\$ 3,937
Clearing systems, payment systems and depositories(1)	728	680
Margins for exchange traded futures and options, and collateralized derivative transactions	1,977	3,033
Collateral related to securities borrowed, securities sold short and securities lent or sold under repurchase agreements	21,316	36,607
	\$26,778	\$44,257

(1) Includes assets pledged in order to participate in clearing and payment systems and depositories or to have access to the facilities of central banks in foreign jurisdictions.

CIBC and in some cases certain of its affiliates have been named as defendants in five Enron related actions along with, among others, commercial and/or investment banks, certain current and former Enron officers and directors, lawyers and accountants. Three of those cases are putative class actions brought on behalf of individuals who purchased Enron or NewPower securities. The remaining two actions were brought by purchasers of Marlin

113

CIBC ANNUAL REPORT 2002

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Water Trust notes issued by an Enron special purpose entity. CIBC believes that each of these lawsuits filed against CIBC and its affiliates is without merit and intends to defend each of these actions vigorously.

Additionally, CIBC and certain of its affiliates have received inquiries and requests for information from various regulatory and governmental agencies and a U.S. Senate committee regarding certain transactions and business relationships with Enron and its affiliates. CIBC will continue to cooperate fully with these authorities and with such other agencies and authorities as may request information.

In addition to the matters described above, CIBC and its subsidiaries are party to legal proceedings in the ordinary course of their businesses. Management does not expect the outcome of any of these proceedings, individually or in the aggregate, to have a material adverse effect on the consolidated financial position or results of the bank's operations.

## 28. RECONCILIATION OF CANADIAN AND UNITED STATES GENERALLY ACCEPTED ACCOUNTING PRINCIPLES

CIBC's consolidated financial statements are prepared in accordance with Canadian GAAP, including the accounting requirements of OSFI. Set out below are more significant differences which would result if U.S. GAAP were applied in the preparation of the consolidated financial statements.

CONDENSED CONSOLIDATED BALANCE SHEETS

	2002			
\$ millions, as at October 31	Canadian GAAP	Adjustments	U.S. GAAP	Canadian GAAP
<b>ASSETS</b>				
Cash resources	\$ 9,512	\$ 308	\$ 9,820	\$ 11,350
Securities				
Securities held for investment	20,583	(20,583)	--	22,840
Securities available for sale	--	19,666	19,666	--
Securities held for trading	44,628	52	44,680	51,790
Loan substitute securities	81	(81)	--	140
Loans	153,089	1,661	154,750	155,640
Other				
Derivative instruments market valuation	24,717	1,385	26,102	25,720
Customers' liability under acceptances	6,848	--	6,848	8,100
Land, buildings and equipment	2,247	--	2,247	1,760
Goodwill	1,078	(73)	1,005	400
Other intangible assets	297	--	297	220
Other assets	10,213	2,631	12,844	9,470
	\$ 273,293	\$ 4,966	\$ 278,259	\$ 287,470
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
Deposits	\$ 196,630	\$ 2,052	\$ 198,682	\$ 194,350
Other				
Derivative instruments market valuation	24,794	1,818	26,612	26,390
Acceptances	6,878	--	6,878	8,100
Obligations related to securities sold short	8,436	779	9,215	11,210
Obligations related to securities lent or sold under repurchase agreements	9,615	--	9,615	21,400
Other liabilities	10,980	329	11,309	10,110
Subordinated indebtedness	3,627	(7)	3,620	3,990
Shareholders' equity				
Preferred shares	3,088	--	3,088	2,290
Common shares	2,842	(11)	2,831	2,820
Contributed surplus	26	--	26	--
Retained earnings	6,377	(427)	5,950	6,770
Accumulated other comprehensive income	--	433	433	--
	\$ 273,293	\$ 4,966	\$ 278,259	\$ 287,470

(1) Restated.

(2) Certain comparative figures have been reclassified to conform with the presentation used in 2002.

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

\$ millions, except per share amounts,  
for the years ended October 31

	2002	2001 (1) (2)	2000 (2)
Net income as reported	\$ 653	\$ 1,686	\$ 2,060
Provision for credit losses	(123)	--	--
Non-interest income			
Trading activities	2	(8)	35
Equity accounting adjustments	(60)	(56)	(31)
Impairment measurements	--	(18)	--
Other	123	--	--
Derivative instruments and hedging activities			
Transitional provision	--	183	--
Current year adjustments	(635)	87	--
Non-interest expenses			
Employee future benefits	(17)	(98)	(67)
Restructuring charge	--	--	(216)
Stock-based compensation	(39)	(9)	(28)
Lease termination costs	--	(50)	50
Income taxes and net change in income taxes due to the above items	275	(16)	110
	(474)	15	(147)
Net income based on U.S. GAAP	179	1,701	1,913
Preferred share dividends and premiums	(165)	(121)	(128)
Net income applicable to common shares based on U.S. GAAP	\$ 14	\$ 1,580	\$ 1,785
Weighted-average common shares outstanding (thousands)	360,553	372,305	388,951
Add: number of incremental shares (3)	3,654	3,477	1,279
Weighted-average diluted common shares outstanding (thousands)	364,207	375,782	390,230
Basic EPS	\$ 0.05	\$ 4.24	\$ 4.59
Diluted EPS	\$ 0.05	\$ 4.20	\$ 4.57

(1) Restated.

(2) Adjusted for the retroactive application of equity accounting due to additional interests acquired in the investments during 2002.

(3) It is assumed that 80% of average options outstanding will be exercised for shares while the remaining 20% will be exercised as SARs.

### Comprehensive income

Statement of Financial Accounting Standard (SFAS) 130, "Reporting Comprehensive Income," requires that a statement of comprehensive income be displayed with the same prominence as other financial statements. Comprehensive income, which incorporates net income, includes all changes in equity during a period, except

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

those resulting from investments by, and distributions to, owners. There is no requirement to disclose comprehensive income under Canadian GAAP.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

\$ millions, for the years ended October 31	2002	2001(1)	2000
Net income based on U.S. GAAP	\$ 179	\$ 1,701	\$ 1,913
Other comprehensive income, net of tax			
Change in foreign currency translation adjustments(2)	2	38	8
Change in net unrealized losses on securities available for sale(3) (4)	(115)	(1,119)	(637)
Change in net unrealized (losses) gains on hedges of securities available for sale	--	(51)	51
Derivative instruments and hedging activities			
Transitional provision(5)	--	(17)	--
Change in unrealized (losses) gains(5)	(485)	499	--
Change in additional pension obligation(6)	(12)	--	--
Total other comprehensive income	(610)	(650)	(578)
Comprehensive income	\$ (431)	\$ 1,051	\$ 1,335

(1) Restated.

(2) Net of income tax (expense) benefit of \$(107) million (2001: \$323 million; 2000: \$179 million).

(3) Net of income tax benefit of \$1 million (2001: \$690 million; 2000: \$414 million).

(4) Net of reclassification adjustments for net realized gains included in net income of \$70 million (2001: \$819 million; 2000: \$1,063 million).

(5) Net of income tax benefit (expense) of \$306 million (2001: \$(303) million; 2000: nil).

(6) Net of income tax benefit of \$6 million (2001: nil; 2000: nil).

## ACCUMULATED OTHER COMPREHENSIVE INCOME

\$ millions, as at or for the years ended October 31	2002	2001(1)	2000
Accumulated other comprehensive income net of tax			
Unrealized foreign currency translation gains	\$ 42	\$ 40	\$ 2

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Unrealized gains on securities available for sale	406	521	1,640
Unrealized gains on hedges of available-for-sale securities	--	--	51
Unrealized (losses) gains on derivatives designated as hedges	(3)	482	--
Additional pension obligation	(12)	--	--
Balance at end of year	\$433	\$1,043	\$1,693

(1) Restated.

## A. 2001 Restatement

In 2002, CIBC concluded that in 2001 it did not meet all of the hedge accounting criteria in SFAS 133 for certain of our derivative instruments, notwithstanding that all of these instruments were designated as hedges and highly effective in achieving their intended purpose from an economic point of view. Consequently, CIBC has revised the 2001 U.S. GAAP results. Net income has increased by \$90 million (income before tax increased by \$154 million); both basic and diluted EPS increased by \$0.24; other comprehensive income has decreased by \$148 million; deposits has increased by \$100 million; other liabilities has decreased by \$42 million; and shareholders' equity has decreased by \$58 million.

115

CIBC ANNUAL REPORT 2002

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### B. Securities available for sale

Under Canadian GAAP, securities held for investment are carried at cost or at amortized cost. U.S. GAAP requires these securities to be classified as either securities held to maturity or as securities available for sale. The accounting for securities held to maturity is consistent with the accounting for securities held for investment, while securities available for sale are reported at estimated fair value with unrealized gains and losses recognized in other comprehensive income.

U.S. GAAP also requires the following additional disclosures:

### SECURITIES AVAILABLE FOR SALE

\$ millions, for the years ended October 31	2002	2001	2000
Proceeds from sales	\$35,651	\$17,527	\$12,587
Gross realized gains	\$ 1,083	\$ 1,058	\$ 1,137
Gross realized losses	\$ 167	\$ 36	\$ 26

### C. Provision and allowance for credit losses

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Under Canadian GAAP, the existence of credit protection on loan balances from the purchases of credit derivatives is considered when determining the provision for credit losses. Amounts recoverable from credit default swaps are included in allowance for credit losses. Under U.S. GAAP, credit derivatives are recognized at fair value.

In addition, under Canadian GAAP, loss on sale of performing loans is included in other non-interest income. Loss on sale of impaired loans is included in allowance for credit losses. Under U.S. GAAP, loss on sale of loans is included in allowance for credit losses, unless the decline is due to a change in general market level of interest or foreign exchange rates.

As a result of these classification differences, provision for credit losses increased by \$123 million and other non-interest income increased by \$123 million in 2002.

### D. Trading activities

Under Canadian GAAP, CIBC records certain valuation adjustments to trading securities to reflect resale restrictions that expire within one year or adjustments for liquidity. Under U.S. GAAP, these valuation adjustments are not permitted.

### E. Equity accounting adjustments

Under Canadian GAAP, CIBC accounts for merchant banking investments on a cost basis. U.S. GAAP requires the use of equity method to account for such investments when the equity interest is between 20% and 50%. In addition, under Canadian GAAP, investments accounted for by the cost method are not restated retroactively to the equity method when the investor acquires an additional interest in the business. U.S. GAAP requires retroactive application of the equity method. As a result of the retroactive application, 2001 and 2000 net income decreased by \$21 million and \$18 million, respectively (income before tax decreased by \$28 million and \$31 million, respectively), and securities decreased by \$59 million and \$31 million, respectively.

Under Canadian GAAP, certain of CIBC's investments in limited partnerships are accounted for on a cost basis. CIBC records an impairment loss on these investments when there is evidence of an other-than-temporary decline in their value. U.S. GAAP requires the use of the equity method to account for such investments when the equity interest is more than minor.

### F. Impairment measurements

Under Canadian GAAP, CIBC records securities held for investment at cost, less amounts for impairment of carrying values deemed to be other-than-temporary in nature. When an other-than-temporary impairment has occurred on a publicly traded available-for-sale security, CIBC records the security at expected realizable value. Under U.S. GAAP, when an other-than-temporary impairment has occurred on a publicly traded available-for-sale security, it requires the establishment of a new cost basis for the security, equal to its quoted market price at the time impairment is determined to be other-than-temporary.

### G. Derivative instruments and hedging activities

Effective November 1, 2000, CIBC adopted the new U.S. standard on accounting for derivative instruments and hedging activities. This standard requires that all derivative instruments, including derivative instruments embedded in financial instruments that are not clearly and closely related to the economic characteristics of the underlying host financial instruments, be recognized at fair value in the consolidated financial statements. Under Canadian GAAP, derivatives used for trading purposes are already carried at fair value on the

consolidated balance sheets with changes in fair value reflected in current earnings. However, as explained more fully in Note 1, under Canadian GAAP, gains and losses on both securities and derivative instruments used for hedging purposes, are recognized in the income statement on the same basis and in the same period as the underlying hedged items. Thus, while there is no difference in accounting between Canadian and U.S. GAAP in respect of derivatives held for trading purposes, there are significant differences in accounting in respect of derivatives held for hedging purposes.

The accounting under U.S. GAAP for changes in the fair value of derivatives held for hedging purposes depends on their intended use. For fair value hedges, the effective portion of changes in fair value of derivative instruments is offset in income against the change in fair value, attributed to the risk being hedged, of the underlying hedged asset, liability or firm commitment. For cash flow hedges, the effective portion of changes in fair value of derivative instruments is offset through other comprehensive income, until the variability in cash flows being hedged is recognized in earnings in future accounting periods. For both fair value and cash flow hedges, if a derivative instrument is designated as a hedge and meets the criteria for hedge effectiveness, earnings offset is available, but only to the extent that the hedge is effective. The ineffective portion of the change in fair value of a qualifying derivative instrument hedge is always recognized in current earnings for both fair value and cash flow hedges. In addition, cash (on-balance sheet) financial instruments do not, in most cases, qualify as hedging instruments under U.S. GAAP.

In order to qualify for hedge accounting offsets, the U.S. accounting standard requires that extensive documentation be maintained and that hedge effectiveness tests prescribed by that standard be met at both the inception of a hedge relationship and on a periodic, ongoing basis. In this regard, CIBC has elected, for operational and cost considerations, not to designate certain derivatives as hedges for U.S. GAAP accounting purposes, even though these hedges are highly effective for economic purposes. In addition, the U.S. accounting standard disallows the use of cash instrument hedges and certain credit derivative hedges of loans and loan commitments are difficult to qualify for hedge accounting, even though such hedges are also highly effective for economic purposes. In consequence,

-----  
116  
CIBC ANNUAL REPORT 2002

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

in respect of accounting for hedging activities, the U.S. GAAP reported earnings may exhibit significant volatility in any given period.

Upon adoption of this standard on November 1, 2000, CIBC recorded a pre-tax income of \$183 million as a transitional adjustment.

#### H. Employee future benefits

Under Canadian GAAP, prior to November 1, 2000, CIBC recognized the pension costs when services were rendered by employees, with the corresponding obligation valued using management's best estimate of the long-term rate of return on assets, while the costs of other post-retirement benefits were expensed when paid. Under U.S. GAAP, it requires both pension and other post-retirement benefits be recognized in the period services are rendered by employees and the related obligations be valued using current market rates.

As explained in Note 15, effective November 1, 2000, CIBC retroactively adopted the requirements of the CICA handbook section 3461, "Employee Future Benefits," which substantially harmonized Canadian and U.S. GAAP. CIBC continues to recognize certain unamortized actuarial losses and transitional obligations that resulted from the application of U.S. GAAP on a prospective basis. As a result, there will continue to be an adjustment to income until amounts, previously deferred under U.S. GAAP, have been fully amortized into income.

Under Canadian GAAP, an entity's accrued benefit asset is limited to the amount it can realize in the future by applying any surplus to reduce an entity's contributions. The valuation allowance is not included under U.S. GAAP resulting in an adjustment to income which is all recognized in 2002. In addition, for defined benefit plans, U.S. GAAP requires that the unfunded accumulated benefit obligation be recorded as additional minimum liability and the excess of the unfunded accumulated benefit obligation over the unrecognized prior service cost be recorded in other comprehensive income.

#### I. Restructuring charge

Prior to November 1, 2000, when CIBC adopted "Employee Future Benefits," under Canadian GAAP, a liability for special termination benefits pursuant to a restructuring required that management approve a plan of termination. U.S. GAAP differed from Canadian GAAP for years prior to November 1, 2000, as it also required that, prior to the date of the financial statements, the termination benefit arrangements be communicated to employees. This U.S. GAAP condition was not met for \$216 million of CIBC's 1999 restructuring charge until 2000, resulting in a timing difference for the recognition of the restructuring charge under Canadian and U.S. GAAP. The principles of Canadian and U.S. GAAP have since been harmonized.

#### J. Stock-based compensation

CIBC adopted the expense recognition provisions of SFAS 123, "Accounting for Stock-Based Compensation," effective November 1, 2001. The impact of this change in accounting policy is the same as under Canadian GAAP (as detailed in Note 14) except as it relates to SARs outstanding as of the date of adoption.

Under Canadian GAAP, the cost of SARs is measured assuming that all options eligible for SARs are exercised as SARs. Under U.S. GAAP, for SARs granted prior to the date of adoption of SFAS 123, the Financial Accounting Standards Board (FASB) Interpretation No. 28, "Accounting for SARs and Other Variable Stock Option or Award Plans," continues to apply under which the accrual is determined as an estimate (based on past experience) of the proportion of stock options expected to be exercised for cash.

Upon its acquisition by CIBC in 2001, TAL settled all its outstanding employee stock options in cash. Under Canadian GAAP, the cash settlement of these variable stock options was charged to retained earnings. Under U.S. GAAP, Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," requires this settlement payment to be charged to income.

#### K. Lease termination costs

Prior to October 31, 2000, CIBC made the decision to consolidate its leased premises in New York and move out of existing premises within three years. Under Canadian GAAP, all future net costs related to pre-existing leases are recognized as an expense in the period when the decision is made to stop using the pre-existing leased property. Under U.S. GAAP, future net costs related to pre-existing leased property that will no longer be used cannot be recognized as an expense until a confirming event occurs, in this case, the signing of a sub-lease, which occurred in 2001.



L. Income taxes

Under Canadian GAAP, tax rate changes are reflected in the measurement of the future income tax balances when they are substantively enacted. Under U.S. GAAP, only the enacted tax rates under current legislation are required to be used.

M. Pro-forma disclosures

SFAS 123 requires pro-forma disclosure of net income and EPS as if the fair value-based method had been applied for awards granted subsequent to 1995. The fair value-based method requires that the cost of SARs is measured assuming that all options eligible for SARs are exercised as SARs.

Had the fair value-based method been used for awards granted subsequent to 1995 until October 31, 2001, U.S. GAAP net income in 2002 would have been decreased by \$21 million (2001: \$37 million; 2000: \$52 million) and basic and diluted EPS reduced by \$0.06 (2001: \$0.10; 2000: \$0.13).

N. Special purpose entities

Under Canadian GAAP, CIBC is required to consolidate certain SPEs when CIBC has control and has the right and ability to obtain future economic benefits from the SPE and is exposed to the related risks. U.S. GAAP requires consolidation of SPEs when CIBC is the sponsor and there is insufficient third-party equity. As a result, certain SPEs are consolidated under U.S. GAAP.

O. Non-cash collateral

Under Canadian GAAP, non-cash collateral received from securities lending is not recognized in the financial statements. Under U.S. GAAP, certain non-cash collateral received in securities lending transactions is recognized as an asset, and a liability is recorded for obligations to return the collateral.

P. Netting of financial instruments

Under Canadian GAAP, two or more separate financial instruments can be presented on a net basis if certain criteria are met. In addition to the same criteria, under U.S. GAAP, only financial instruments with the same party can be presented on a net basis.

-----  
117  
CIBC ANNUAL REPORT 2002

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
-----

Q. Future U.S. accounting policy changes

CIBC will be required to adopt the following accounting standards for U.S. GAAP purposes in future years.

In August 2001, the FASB issued SFAS 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which supercedes FASB No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of." Under SFAS 144, long-lived assets classified as held for sale should be measured at the lower of their carrying amount or fair value less cost to sell. SFAS 144 requires operating losses from discontinued operations to be reported in future periods, as incurred. In addition, a component of an entity may

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

qualify to be reported as a discontinued operation. CIBC adopted the provisions of SFAS 144 as of November 1, 2002. Adoption of SFAS 144 will primarily affect CIBC if and when qualifying future business dispositions occur.

In June 2002, the FASB issued SFAS 146, "Accounting for Costs Associated with Exit or Disposal Activities." The standard requires a liability to be recognized for costs associated with exit or disposal activities when they are incurred rather than the date upon which a company commits to an exit plan. This standard is effective for exit or disposal activities that are initiated after December 31, 2002.

In June 2002, the FASB issued an exposure draft "Consolidation of Certain Special-Purpose Entities." The exposure draft addresses the application of consolidation policies and disclosure requirements of SPEs. CIBC is monitoring the status of this exposure draft and the potential impact on its consolidated financial statements is not yet determinable.

In June 2002, the FASB issued an exposure draft "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." The exposure draft requires a guarantor to recognize a liability for the fair value of the obligations it has undertaken in issuing the guarantee, and elaborates on the disclosures to be made by a guarantor. CIBC is monitoring the status, and its potential impact on the consolidated financial statements is not yet determinable.

---

### 29. FUTURE CANADIAN ACCOUNTING POLICY CHANGES

CIBC will be required to adopt the following accounting standards for Canadian GAAP purposes in future years:

In November 2001, the CICA issued AcG 13, "Hedging Relationships," which will be effective for CIBC beginning fiscal 2004.

AcG 13 addresses the identification, designation, documentation and effectiveness of hedging relationships for the purposes of applying hedge accounting. In addition, it establishes conditions for applying hedge accounting and deals with the discontinuance of hedge accounting.

Under the new guideline, CIBC is required to document its hedging relationships and explicitly demonstrate that the hedges are sufficiently effective in order to continue accrual accounting for derivatives hedging certain positions. Otherwise, the derivative instrument will need to be marked-to-market through the current year's consolidated statements of income. The impact of implementing this guideline in CIBC's consolidated financial statements is not yet determinable.

In August 2002, the CICA issued a draft guideline "Consolidation of Special-Purpose Entities." The guideline establishes principles for determining when an entity includes the assets, liabilities and results of activities of an SPE in its consolidated financial statements. CIBC uses SPEs to securitize its own assets, provide clients access to liquidity in the commercial paper market through CIBC administered conduits and as an intermediary, and to structure SPE transactions for clients. CIBC is monitoring the status of this draft guideline, and its potential impact on the consolidated financial statements is not yet determinable.

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

## PRINCIPAL SUBSIDIARIES

### Principal Subsidiaries

As at October 31, 2002

Subsidiary Name(1)	Address of head or principal office
Amicus Bank	Toronto, Canada
CIBC BA Limited	Toronto, Canada
CIBC Financial Planning Inc.	Toronto, Canada
CIBC Investor Services Inc.	Toronto, Canada
CIBC Life Insurance Company Limited	Toronto, Canada
CIBC Mortgages Inc.	Toronto, Canada
3877337 Canada Inc. (Home Loans Canada)	Toronto, Canada
CIBC Securities Inc.	Toronto, Canada
CIBC Trust Corporation	Toronto, Canada
CIBC World Markets Inc.	Toronto, Canada
CIBC World Markets (Japan) Inc.	Tokyo, Japan
CIBC World Markets Asset Securitisation Pty Ltd.	Sydney, Australia
CIBC World Markets Securities Australia Limited	Sydney, Australia
CM Investment Management Inc.	Toronto, Canada
EDULINX Canada Corporation	Toronto, Canada
INTRIA Corporation(4)	Toronto, Canada
INTRIA Items Inc. (90%)	Mississauga, Canada
INTRIA-HP Corporation (90%)(4)	Toronto, Canada
Services Hypothecaires CIBC Inc.	Longueuil, Canada
TAL Global Asset Management Inc.	Montreal, Canada
Talvest Fund Management Inc.	Montreal, Canada
Talvest (LSVC) Inc.	Montreal, Canada
TAL Private Management Ltd.	Montreal, Canada
T.A.L. Asset Management (Cayman) Limited	George Town, Cayman Islands
TAL CEF Global Holding Limited	Tortola, British Virgin Islands
TAL CEF Asset Management Holding Limited	Tortola, British Virgin Islands
TAL CEF Global Asset Management Limited	Hong Kong, China
TAL CEF Global Asset Management (Bermuda) Limited	Hamilton, Bermuda
TAL Global Asset Management (Cayman) Limited	George Town, Cayman Islands
T.A.L. Asset Management (Guernsey) Limited	St. Peter Port, Guernsey
CIBC Capital Funding L.P.	New York, U.S.A.
CIBC Capital Funding II L.P.	New York, U.S.A.
CIBC Delaware Holdings Inc.	New York, U.S.A.
CIBC World Markets Corp.	New York, U.S.A.
Juniper Financial Corp. (90%)	Wilmington, U.S.A.
Canadian Imperial Holdings Inc.	New York, U.S.A.
CIBC INC	New York, U.S.A.
CIBC Trading (Delaware Corp.)	New York, U.S.A.
Amicus Holdings Inc.	Falls Church, U.S.A.
Amicus FSB	Cicero, U.S.A.
CIBC National Bank	Maitland, U.S.A.
CIBC Holdings (Cayman) Limited	George Town, Cayman Islands
CIBC Bank and Trust Company (Cayman) Limited	George Town, Cayman Islands
CIBC Investments (Cayman) Limited	George Town, Cayman Islands
CIBC Trust Company (Bahamas) Limited	Nassau, Bahamas
CIBC Offshore Services Inc.	St. Michael, Barbados

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

CIBC Reinsurance Company Limited	St. Michael, Barbados
CIBC World Markets (International) Arbitrage Corp.	St. Michael, Barbados
CIBC Offshore Banking Services Corporation	St. Michael, Barbados
CIBC Australia Holdings Limited	Sydney, Australia
CIBC Australia Limited	Sydney, Australia
CIBC Asia Ltd.	Singapore
CIBC World Markets plc	London, U.K.
CIBC Offshore Finance (Ireland) Limited	Dublin, Ireland
CIBC World Markets Ireland Limited	Dublin, Ireland
CIBC World Market Securities Ireland Limited	Dublin, Ireland

- (1) CIBC and other subsidiaries of CIBC own 100% of the voting shares of each subsidiary, except as otherwise noted.
- (2) Book value of shares of subsidiaries are shown at cost.
- (3) The book value of shares owned by CIBC is less than one million dollars.
- (4) On November 1, 2002, INTRIA Corporation was dissolved and CIBC sold its interest in INTRIA-HP Corporation to Hewlett-Packard (Canada) Co.

119  
CIBC ANNUAL REPORT 2002

## SUPPLEMENTARY ANNUAL FINANCIAL INFORMATION

### Supplementary Annual Financial Information

#### AVERAGE BALANCE SHEET, NET INTEREST INCOME AND MARGIN

		Average balance		
\$ millions (TEB), as at or for the years ended October 31		2002	2001	2000
Domestic assets(1)				
Cash resources		\$ 1,526	\$ 1,695	\$ 1,354
Securities	Held for investment	13,804	10,275	8,311
	Held for trading	26,028	26,911	23,796
Loans				
	Residential mortgages	61,706	53,905	48,086
	Personal and credit card loans	26,507	25,093	22,990
	Business and government loans	22,769	22,400	23,170
	Securities borrowed or purchased under resale agreements	11,886	8,351	7,604
Total loans		122,868	109,749	101,850
Other interest-bearing assets		450	604	450
Derivative instruments market valuation		6,121	6,117	6,233
Customers' liability under acceptances		7,258	8,720	9,513
Other non-interest-bearing assets		7,265	3,943	3,802
Total domestic assets		185,320	168,014	155,309

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

-----					
Foreign assets(1)					
Cash resources		10,173	9,854	11,115	
Securities	Held for investment	10,864	9,158	7,517	
	Held for trading	27,617	29,902	24,665	
-----					
Loans	Residential mortgages	1,039	744	606	
	Personal and credit card loans	3,286	2,756	3,102	
	Business and government loans	19,720	23,197	23,551	
	Securities borrowed or purchased under resale agreements	13,502	14,414	15,464	
-----					
Total loans		37,547	41,111	42,723	1
-----					
Other interest-bearing assets		346	447	645	
Derivative instruments market valuation		15,972	15,680	17,238	
Customers' liability under acceptances		17	61	179	
Other non-interest-bearing assets		4,654	4,571	3,728	
-----					
Total foreign assets		107,190	110,784	107,810	2
-----					
Total assets		\$292,510	\$278,798	\$263,119	\$ 11
=====					
Domestic liabilities(1)					
Deposits	Individuals	\$ 62,837	\$ 59,360	\$ 56,278	\$ 1
	Businesses and governments	52,944	53,385	45,999	1
	Banks	664	675	355	
-----					
Total deposits		116,445	113,420	102,632	2
Derivative instruments market valuation		6,443	6,350	6,507	
Acceptances		7,264	8,720	9,513	
Obligations related to securities sold short		7,333	6,960	8,507	
Obligations related to securities lent or sold under repurchase agreements		11,178	10,780	5,219	
Other liabilities		6,280	5,510	6,385	
Subordinated indebtedness		2,359	2,792	2,946	
-----					
Total domestic liabilities		157,302	154,532	141,709	3
-----					
Foreign liabilities(1)					
Deposits	Individuals	5,912	4,915	5,295	
	Businesses and governments	68,096	54,802	50,314	1
	Banks	11,970	14,293	14,204	
-----					
Total deposits		85,978	74,010	69,813	2
Derivative instruments market valuation		15,952	15,753	17,689	
Acceptances		17	61	179	
Obligations related to securities sold short		5,421	6,553	8,763	
Obligations related to securities lent or sold under repurchase agreements		9,876	10,695	9,870	
Other liabilities		3,871	3,731	2,005	
Subordinated indebtedness		1,541	1,536	1,497	
-----					
Total foreign liabilities		122,656	112,339	109,816	2
-----					
Total liabilities		279,958	266,871	251,525	6
Shareholders' equity		12,552	11,927	11,594	
-----					
Total liabilities and shareholders' equity		\$292,510	\$278,798	\$263,119	\$ 6
=====					
Net interest income and margin					\$ 5
=====					

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

## Additional disclosures:

### Non-interest-bearing demand deposits

Domestic	\$ 7,503	\$ 6,821	\$ 6,167
Foreign	\$ 1,025	\$ 937	\$ 1,000

		Average rate		
		-----	-----	-----
\$ millions (TEB), as at or for the years ended October 31		2002	2001	2000
		-----	-----	-----
Domestic assets(1)				
Cash resources		0.98%	1.53%	1.18%
Securities	Held for investment	4.48	7.24	8.54
	Held for trading	4.19	5.20	5.21
-----		-----	-----	-----
Loans	Residential mortgages	5.23	6.37	6.53
	Personal and credit card loans	7.70	8.86	9.18
	Business and government loans	5.79	8.27	8.97
	Securities borrowed or purchased under resale agreements	2.57	4.50	6.81
-----		-----	-----	-----
Total loans		5.61	7.19	7.70
-----		-----	-----	-----
Other interest-bearing assets		17.56	11.09	7.11
Derivative instruments market valuation				
Customers' liability under acceptances				
Other non-interest-bearing assets				
-----		-----	-----	-----
Total domestic assets		4.69	6.03	6.34
-----		-----	-----	-----
Foreign assets(1)				
Cash resources		2.03	4.06	4.92
Securities	Held for investment	5.37	6.31	6.37
	Held for trading	2.06	3.19	4.05
-----		-----	-----	-----
Loans	Residential mortgages	7.80	9.14	9.90
	Personal and credit card loans	4.72	7.18	11.64
	Business and government loans	4.78	6.71	7.54
	Securities borrowed or purchased under resale agreements	2.82	6.90	8.61
-----		-----	-----	-----
Total loans		4.15	6.85	8.26
-----		-----	-----	-----
Other interest-bearing assets		6.07	10.51	9.15
Derivative instruments market valuation				
Customers' liability under acceptances				
Other non-interest-bearing assets				
-----		-----	-----	-----
Total foreign assets		2.74	4.33	5.21
-----		-----	-----	-----
Total assets		3.98%	5.35%	5.87%
-----		-----	-----	-----
Domestic liabilities(1)				
Deposits	Individuals	2.21%	3.47%	3.60%
	Businesses and governments	2.02	4.10	4.69
	Banks	1.96	4.74	5.07
-----		-----	-----	-----
Total deposits		2.12	3.78	4.09
Derivative instruments market valuation				

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Acceptances			
Obligations related to securities sold short	3.68	4.68	4.10
Obligations related to securities lent or sold under repurchase agreements	2.67	4.86	9.06
Other liabilities	0.64	0.04	1.22
Subordinated indebtedness	7.59	7.70	7.81
Total domestic liabilities	2.07	3.46	3.76
Foreign liabilities(1)			
Deposits Individuals	2.38	4.05	4.53
Businesses and governments	2.56	5.06	6.04
Banks	2.46	4.43	5.11
Total deposits	2.53	4.87	5.74
Derivative instruments market valuation			
Acceptances			
Obligations related to securities sold short	2.67	6.07	7.11
Obligations related to securities lent or sold under repurchase agreements	3.20	5.88	9.26
Other liabilities	1.99	4.21	4.24
Subordinated indebtedness	2.66	5.53	5.81
Total foreign liabilities	2.25	4.34	5.20
Total liabilities	2.15	3.83	4.39
Shareholders' equity			
Total liabilities and shareholders' equity	2.06%	3.67%	4.20%
Net interest income and margin	1.92%	1.68%	1.68%

(1) Classification as domestic or foreign is based on domicile of debtor or customer.

120

CIBC ANNUAL REPORT 2002

## SUPPLEMENTARY ANNUAL FINANCIAL INFORMATION

### VOLUME/RATE ANALYSIS OF CHANGES IN NET INTEREST INCOME

		Increase (decrease) due to	
		Average balance	Average rate
\$ millions (TEB)			
Domestic assets(1)			
Cash resources		\$ (3)	\$ (8)
Securities	Held for investment	256	(381)
	Held for trading	(46)	(262)
Loans			
	Residential mortgages	497	(705)
	Personal and credit card loans	125	(308)

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Business and government loans		31	(565)
Securities borrowed or purchased under resale agreements		159	(229)
Total loans		812	(1,807)
Other interest-bearing assets		(17)	29
Change in domestic interest income		1,002	(2,429)
Foreign assets		(1)	
Cash resources		13	(206)
Securities	Held for investment	108	(103)
	Held for trading	(73)	(312)
Loans	Residential mortgages	27	(14)
	Personal and credit card loans	38	(81)
	Business and government loans	(233)	(381)
	Securities borrowed or purchased under resale agreements	(63)	(550)
Total loans		(231)	(1,026)
Other interest-bearing assets		(11)	(15)
Change in foreign interest income		(194)	(1,662)
Total change in interest income		\$ 808	\$ (4,091)
Domestic liabilities(1)			
Deposits	Individuals	\$ 121	\$ (794)
	Businesses and governments	(18)	(1,106)
	Banks	(1)	(18)
Total deposits		102	(1,918)
Obligations related to securities sold short		17	(73)
Obligations related to securities lent or sold under repurchase agreements		19	(244)
Other liabilities		--	38
Subordinated indebtedness		(33)	(3)
Change in domestic interest expense		105	(2,200)
Foreign liabilities(1)			
Deposits	Individuals	40	(98)
	Businesses and governments	673	(1,703)
	Banks	(103)	(235)
Total deposits		610	(2,036)
Obligations related to securities sold short		(69)	(184)
Obligations related to securities lent or sold under repurchase agreements		(48)	(265)
Other liabilities		5	(85)
Subordinated indebtedness		--	(44)
Change in foreign interest expense		498	(2,614)
Total change in interest expense		\$ 603	\$ (4,814)
Change in total net interest income		\$ 205	\$ 723

		Increase (decrease) due to	
		Average	Average
		balance	rate
\$ millions (TEB)			



Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Domestic assets(1)			
Cash resources		\$ 4	\$ 6
Securities	Held for investment	168	(134)
	Held for trading	162	(3)
-----			
Loans	Residential mortgages	380	(85)
	Personal and credit card loans	193	(80)
	Business and government loans	(69)	(157)
	Securities borrowed or purchased under resale agreements	51	(193)
-----			
Total loans		555	(515)
Other interest-bearing assets		11	24
-----			
Change in domestic interest income		900	(622)
-----			
Foreign assets			
Cash resources		(62)	(85)
Securities	Held for investment	105	(6)
	Held for trading	212	(258)
-----			
Loans	Residential mortgages	14	(6)
	Personal and credit card loans	(40)	(123)
	Business and government loans	(27)	(192)
	Securities borrowed or purchased under resale agreements	(90)	(248)
-----			
Total loans		(143)	(569)
Other interest-bearing assets		(18)	6
-----			
Change in foreign interest income		94	(912)
-----			
Total change in interest income		\$ 994	\$ (1,534)
=====			
Domestic liabilities(1)			
Deposits	Individuals	\$ 111	\$ (74)
	Businesses and governments	347	(314)
	Banks	16	(2)
-----			
Total deposits		474	(390)
Obligations related to securities sold short		(63)	40
Obligations related to securities lent or sold under repurchase agreements		504	(453)
Other liabilities		(11)	(65)
Subordinated indebtedness		(12)	(3)
-----			
Change in domestic interest expense		892	(871)
-----			
Foreign liabilities(1)			
Deposits	Individuals	(17)	(24)
	Businesses and governments	271	(538)
	Banks	5	(98)
-----			
Total deposits		259	(660)
Obligations related to securities sold short		(157)	(68)
Obligations related to securities lent or sold under repurchase agreements		76	(361)
Other liabilities		78	(6)
Subordinated indebtedness		2	(4)
-----			
Change in foreign interest expense		258	(1,099)
-----			
Total change in interest expense		\$ 1,150	\$ (1,970)
=====			

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Change in total net interest income \$ (156) \$ 436

(1) Classification as domestic or foreign is based on domicile of debtor or customer.

121

CIBC ANNUAL REPORT 2002

## SUPPLEMENTARY ANNUAL FINANCIAL INFORMATION

### ANALYSIS OF NET LOANS AND ACCEPTANCES

	Canada (1)				
\$ millions, as at October 31	2002	2001	2000	1999	1998
Residential mortgages	\$ 66,251	\$ 57,777	\$ 51,203	\$ 46,043	\$ 42,646
Student loans	2,960	3,568	4,263	4,380	3,991
Personal loans	17,656	15,324	14,569	13,462	14,657
Credit card loans	7,194	6,707	5,564	4,158	3,043
Total consumer loans	94,061	83,376	75,599	68,043	64,337
Non-residential mortgages	3,821	3,085	2,270	1,775	2,370
Financial institutions	2,143	2,706	2,349	2,217	3,059
Retail	2,165	2,563	3,485	3,292	3,597
Business services	3,574	3,635	3,906	3,694	3,462
Manufacturing, capital goods	1,595	1,876	1,873	1,982	2,442
Manufacturing, consumer goods	1,863	2,278	2,319	2,593	2,751
Real estate and construction	2,135	2,058	2,311	2,656	2,620
Agriculture	4,177	3,807	3,701	3,458	2,994
Oil and gas	2,784	3,230	4,038	3,801	4,345
Mining	507	420	322	633	706
Forest products	559	598	897	979	1,307
Hardware and software	187	290	394	330	357
Telecommunications and cable	872	942	844	531	450
Publishing, printing and broadcasting	613	1,275	499	663	926
Transportation	1,063	1,246	1,116	1,282	1,107
Utilities	490	453	358	242	199
Education, health and social services	1,280	1,185	1,212	1,125	1,148
Governments	836	706	878	825	665
General allowance allocated to business and government loans (2)	(414)	--	--	--	--
Total business and government loans including acceptances	30,250	32,353	32,772	32,078	34,505
Securities borrowed or purchased under resale agreements	8,563	12,376	9,153	6,776	12,464
General allowance for credit losses (2)					
Total net loans and acceptances	\$132,874	\$128,105	\$117,524	\$106,897	\$111,306

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

U.S. (1)

\$ millions, as at October 31	2002	2001	2000	1999	1998
Residential mortgages	\$ 321	\$ 239	\$ 79	\$ 46	\$ 49
Student loans	--	--	--	--	--
Personal loans	1,803	1,657	2,409	1,762	1,907
Credit card loans	278	4	--	--	--
Total consumer loans	2,402	1,900	2,488	1,808	1,956
Non-residential mortgages	--	--	--	--	--
Financial institutions	1,120	2,851	2,564	2,873	2,720
Retail	298	294	467	444	386
Business services	1,238	1,079	1,358	1,199	1,650
Manufacturing, capital goods	797	845	1,353	1,304	1,306
Manufacturing, consumer goods	559	533	367	624	644
Real estate and construction	2,121	1,599	1,465	1,579	1,614
Agriculture	--	--	6	6	33
Oil and gas	605	850	876	735	790
Mining	73	55	277	100	130
Forest products	356	297	158	240	271
Hardware and software	126	497	331	495	233
Telecommunications and cable	1,144	1,336	1,883	1,381	1,265
Publishing, printing and broadcasting	362	282	382	423	430
Transportation	667	612	813	798	842
Utilities	1,562	1,157	868	872	512
Education, health and social services	162	161	237	339	275
Governments	13	12	61	483	70
General allowance allocated to business and government loans (2)	(333)	--	--	--	--
Total business and government loans including acceptances	10,870	12,460	13,466	13,895	13,171
Securities borrowed or purchased under resale agreements	6,611	10,576	10,420	10,862	21,225
General allowance for credit losses (2)					
Total net loans and acceptances	\$19,883	\$24,936	\$26,374	\$26,565	\$36,352

(1) Classification by country is based on domicile of debtor or customer.

(2) Pursuant to an OSFI guideline issued in October 2001, the general allowance has been allocated to related asset categories in 2002. Prior to 2002, the general allowance was not allocated.

SUMMARY OF ALLOWANCES FOR CREDIT LOSSES

\$ millions, as at or for the years ended October 31	2002	2001	2000	1999
Balance at beginning of year	\$ 2,295	\$ 2,238	\$ 1,752	\$ 1,626
Provision for credit losses	1,500	1,100	1,220	750

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

## Write-offs

Domestic				
Residential mortgages	6	4	6	11
Student loans	145	131	129	102
Personal and credit card loans	430	349	283	224
Other business and government loans	183	90	214	273
Foreign				
Personal and credit card loans	20	7	16	9
Other business and government loans	921	668	201	135
Total write-offs	1,705	1,249	849	754
Recoveries				
Domestic				
Personal and credit card loans	60	48	41	40
Student loans	63	89	35	35
Other business and government loans	30	25	16	39
Foreign				
Personal and credit card loans	2	4	1	--
Other business and government loans	62	19	28	30
Total recoveries	217	185	121	144
Net write-offs	1,488	1,064	728	610
Foreign exchange and other adjustments	(18)	21	(6)	(14)
Balance at end of year	2,289	2,295	2,238	1,752
Less: allowance on letters of credit	(1)	(1)	(2)	(4)
Allowance for credit losses	\$ 2,288	\$ 2,294	\$ 2,236	\$ 1,748
Ratio of net write-offs during year to average loans outstanding during year	0.93%	0.71%	0.50%	0.41%

122

CIBC ANNUAL REPORT 2002

## SUPPLEMENTARY ANNUAL FINANCIAL INFORMATION

### ANALYSIS OF NET LOANS AND ACCEPTANCES (continued)

					Other (1)
\$ millions, as at October 31	2002	2001	2000	1999	1998
Residential mortgages	\$ --	\$ 712	\$ 616	\$ 524	\$ 477
Student loans	--	--	--	--	--
Personal loans	192	589	589	713	733
Credit card loans	--	60	58	57	51
Total consumer loans	192	1,361	1,263	1,294	1,261
Non-residential mortgages	15	170	174	140	138
Financial institutions	866	1,315	2,954	3,774	4,048
Retail	64	329	357	651	507

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Business services	692	1,273	866	668	2,500
Manufacturing, capital goods	167	291	348	442	602
Manufacturing, consumer goods	109	378	360	291	506
Real estate and construction	69	357	305	505	563
Agriculture	--	39	36	63	54
Oil and gas	96	263	203	591	425
Mining	264	370	434	353	171
Forest products	116	185	83	22	35
Hardware and software	59	139	106	156	189
Telecommunications and cable	2,247	2,384	2,143	808	896
Publishing, printing and broadcasting	278	222	183	156	230
Transportation	734	830	601	851	561
Utilities	553	753	665	548	549
Education, health and social services	--	26	28	99	147
Governments	18	137	95	252	458
General allowance allocated to business and government loans(2)	(205)	--	--	--	--

Total business and government loans including acceptances	6,142	9,461	9,941	10,370	12,579
--	-------	-------	-------	--------	--------

Securities borrowed or purchased under resale agreements	846	1,127	888	1,520	2,604
---	-----	-------	-----	-------	-------

General allowance for credit losses(2)	--	--	--	--	--
--	----	----	----	----	----

Total net loans and acceptances	\$7,180	\$11,949	\$12,092	\$13,184	\$16,444
---------------------------------	---------	----------	----------	----------	----------

	Total				
	2002	2001	2000	1999	1998
\$ millions, as at October 31					
Residential mortgages	\$ 66,572	\$ 58,728	\$ 51,898	\$ 46,613	\$ 43,172
Student loans	2,960	3,568	4,263	4,380	3,991
Personal loans	19,651	17,570	17,567	15,937	17,297
Credit card loans	7,472	6,771	5,622	4,215	3,094
Total consumer loans	96,655	86,637	79,350	71,145	67,554
Non-residential mortgages	3,836	3,255	2,444	1,915	2,508
Financial institutions	4,129	6,872	7,867	8,864	9,827
Retail	2,527	3,186	4,309	4,387	4,490
Business services	5,504	5,987	6,130	5,561	7,612
Manufacturing, capital goods	2,559	3,012	3,574	3,728	4,350
Manufacturing, consumer goods	2,531	3,189	3,046	3,508	3,901
Real estate and construction	4,325	4,014	4,081	4,740	4,797
Agriculture	4,177	3,846	3,743	3,527	3,081
Oil and gas	3,485	4,343	5,117	5,127	5,560
Mining	844	845	1,033	1,086	1,007
Forest products	1,031	1,080	1,138	1,241	1,613
Hardware and software	372	926	831	981	779
Telecommunications and cable	4,263	4,662	4,870	2,720	2,611
Publishing, printing and broadcasting	1,253	1,779	1,064	1,242	1,586
Transportation	2,464	2,688	2,530	2,931	2,510
Utilities	2,605	2,363	1,891	1,662	1,260
Education, health and social services	1,442	1,372	1,477	1,563	1,570
Governments	867	855	1,034	1,560	1,193
General allowance allocated to business and government loans(2)	(952)	--	--	--	--

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Total business and government loans including acceptances	47,262	54,274	56,179	56,343	60,255
Securities borrowed or purchased under resale agreements	16,020	24,079	20,461	19,158	36,293
General allowance for credit losses(2)	--	(1,250)	(1,250)	(1,000)	(850)
Total net loans and acceptances	\$159,937	\$163,740	\$154,740	\$145,646	\$163,252

- (1) Classification by country is based on domicile of debtor or customer.
- (2) Pursuant to an OSFI guideline issued in October 2001, the general allowance has been allocated to related asset categories in 2002. Prior to 2002, the general allowance was not allocated.

ALLOWANCE FOR CREDIT LOSSES AS A PERCENTAGE OF EACH LOAN CATEGORY(1) (2)

\$ millions, as at October 31	Allowance for credit losses					All
	2002	2001	2000	1999	1998	
Domestic						
Residential mortgages	\$ 40	\$ 23	\$ 23	\$ 24	\$ 27	0.06%
Personal and credit card loans	680	488	478	208	173	2.39
Other business and government loans	795	396	340	391	397	3.29
Total domestic	1,515	907	841	623	597	1.27
Foreign						
Personal and credit card loans	21	14	9	11	8	0.92
Other business and government loans	752	123	136	114	154	4.23
Total foreign	773	137	145	125	162	3.79
General allowance for credit losses(3)	--	1,250	1,250	1,000	850	--
Total allowance	\$2,288	\$2,294	\$2,236	\$1,748	\$1,609	1.64%

- (1) Percentage is calculated on loan portfolio excluding acceptances and securities borrowed or purchased under resale agreements.
- (2) Certain comparative figures have been reclassified to conform with the presentation used in 2002.
- (3) Pursuant to an OSFI guideline issued in October 2001, the general allowance has been allocated to related asset categories in 2002. Prior to 2002, the general allowance was not allocated.

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

123

CIBC ANNUAL REPORT 2002

## SUPPLEMENTARY ANNUAL FINANCIAL INFORMATION

### IMPAIRED LOANS BEFORE GENERAL ALLOWANCES

	Canada (1)					
\$ millions, as at October 31	2002	2001	2000	1999	1998	2000
Gross impaired loans						
Residential mortgages	\$ 172	\$ 182	\$ 148	\$ 138	\$ 135	\$ —
Student loans	123	177	167	136	113	—
Personal and credit card loans	114	101	99	143	158	—
Total gross impaired consumer loans	409	460	414	417	406	—
Non-residential mortgages	28	28	40	43	64	—
Financial institutions	7	9	12	19	9	4
Service and retail industries	253	197	152	164	122	3
Manufacturing, consumer and capital goods	54	128	112	217	69	5
Real estate and construction	51	84	110	140	259	2
Agriculture	35	42	28	18	22	—
Resource-based industries	17	23	31	44	10	9
Telecommunications, media and technology	87	62	11	20	42	37
Transportation	236	236	229	6	11	3
Utilities	8	9	15	77	75	8
Other	9	9	9	7	15	—
Total gross impaired - business and government loans	785	827	749	755	698	73
Total gross impaired loans	1,194	1,287	1,163	1,172	1,104	73
Other past due loans (2)	38	67	58	44	26	—
Total gross impaired and other past due loans	\$1,232	\$1,354	\$1,221	\$1,216	\$1,130	\$73
Allowance for credit losses						
Residential mortgages	\$ 21	\$ 23	\$ 23	\$ 24	\$ 27	\$ —
Student loans	237	320	363	93	55	—
Personal and credit card loans	179	168	115	115	118	—
Total allowance - consumer loans (3)	437	511	501	232	200	—
Non-residential mortgages	14	16	23	25	41	—
Financial institutions	5	8	12	11	7	2
Service and retail industries	117	93	63	78	70	—
Manufacturing, consumer and capital goods	45	72	60	98	34	—
Real estate and construction	30	65	71	102	163	—
Agriculture	13	9	6	5	5	—
Resource-based industries	15	17	18	13	8	—
Telecommunications, media and technology	52	33	5	15	27	3
Transportation	76	74	74	5	8	—
Utilities	8	3	3	35	21	4
Other	6	6	5	4	13	—

Total allowance - business and government loans	381	396	340	391	397	12
Total allowance	\$ 818	\$ 907	\$ 841	\$ 623	\$ 597	\$13
Net impaired loans						
Residential mortgages	\$ 151	\$ 159	\$ 125	\$ 114	\$ 108	\$
Student loans	(114)	(143)	(196)	43	58	—
Personal and credit card loans	(65)	(67)	(16)	28	40	(
Total net impaired consumer loans (3)	(28)	(51)	(87)	185	206	(
Non-residential mortgages	14	12	17	18	23	—
Financial institutions	2	1	--	8	2	1
Service and retail industries	136	104	89	86	52	2
Manufacturing, consumer and capital goods	9	56	52	119	35	4
Real estate and construction	21	19	39	38	96	2
Agriculture	22	33	22	13	17	—
Resource-based industries	2	6	13	31	2	8
Telecommunications, media and technology	35	29	6	5	15	33
Transportation	160	162	155	1	3	3
Utilities	--	6	12	42	54	3
Other	3	3	4	3	2	
Total net impaired - business and government loans	404	431	409	364	301	60
Total net impaired loans	\$ 376	\$ 380	\$ 322	\$ 549	\$ 507	\$60

- (1) Classification by country is based on domicile of debtor or customer.
- (2) Other past due loans, which have not been classified as impaired, are described in Note 4 to the consolidated financial statements.
- (3) Specific allowances for large numbers of homogeneous balances of relatively small amounts are established by reference to historical ratios of write-offs to balances outstanding. This may result in negative net impaired loans as individual loans are generally classified as impaired when repayment of principal or interest is contractually 90 days in arrears.

124  
CIBC ANNUAL REPORT 2002

SUPPLEMENTARY ANNUAL FINANCIAL INFORMATION

IMPAIRED LOANS BEFORE GENERAL ALLOWANCES (continued)

	Other (1)						
\$ millions, as at October 31	2002	2001	2000	1999	1998	2002	2001
Gross impaired loans							
Residential mortgages	\$ --	\$ --	\$ --	\$ --	\$ --	\$ 172	\$ 1
Student loans	--	--	--	--	--	123	1



Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Personal and credit card loans	--	44	42	44	28	116	1
Total gross impaired consumer loans	--	44	42	44	28	411	5
Non-residential mortgages	--	--	--	--	--	28	
Financial institutions	3	9	25	48	6	55	
Service and retail industries	--	33	11	15	15	283	2
Manufacturing, consumer and capital goods	--	4	10	5	6	109	1
Real estate and construction	9	23	31	41	28	84	1
Agriculture	3	6	6	6	6	38	
Resource-based industries	34	--	--	--	--	144	
Telecommunications, media and technology	274	56	8	20	54	733	1
Transportation	--	1	25	34	77	268	2
Utilities	21	12	16	11	19	109	
Other	--	--	2	4	6	13	
Total gross impaired - business and government loans	344	144	134	184	217	1,864	1,1
Total gross impaired loans	344	188	176	228	245	2,275	1,7
Other past due loans(2)	--	1	2	18	28	38	
Total gross impaired and other past due loans	\$344	\$189	\$178	\$246	\$273	\$2,313	\$1,7
Allowance for credit losses							
Residential mortgages	\$ --	\$ --	\$ --	\$ --	\$ --	\$ 21	\$
Student loans	--	--	--	--	--	237	3
Personal and credit card loans	--	14	9	11	8	185	1
Total allowance - consumer loans(3)	--	14	9	11	8	443	5
Non-residential mortgages	--	--	--	--	--	14	
Financial institutions	2	4	13	27	3	33	
Service and retail industries	--	5	2	5	7	119	1
Manufacturing, consumer and capital goods	--	2	5	3	3	53	
Real estate and construction	9	13	22	29	13	40	
Agriculture	3	4	4	4	4	16	
Resource-based industries	18	--	--	--	--	41	
Telecommunications, media and technology	38	7	8	18	40	123	
Transportation	--	--	10	6	40	77	
Utilities	16	12	16	11	15	73	
Other	--	--	--	2	2	6	
Total allowance - business and government loans	86	47	80	105	127	595	5
Total allowance	\$ 86	\$ 61	\$ 89	\$116	\$135	\$1,038	\$1,0
Net impaired loans							
Residential mortgages	\$ --	\$ --	\$ --	\$ --	\$ --	\$ 151	\$ 1
Student loans	--	--	--	--	--	(114)	(1
Personal and credit card loans	--	30	33	33	20	(69)	(
Total net impaired consumer loans(3)	--	30	33	33	20	(32)	(
Non-residential mortgages	--	--	--	--	--	14	
Financial institutions	1	5	12	21	3	22	
Service and retail industries	--	28	9	10	8	164	1
Manufacturing, consumer and capital goods	--	2	5	2	3	56	

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Real estate and construction	--	10	9	12	15	44	
Agriculture	--	2	2	2	2	22	
Resource-based industries	16	--	--	--	--	103	
Telecommunications, media and technology	236	49	--	2	14	610	1
Transportation	--	1	15	28	37	191	1
Utilities	5	--	--	--	4	36	
Other	--	--	2	2	4	7	
<hr/>							
Total net impaired - business and government loans	258	97	54	79	90	1,269	6
<hr/>							
Total net impaired loans	\$258	\$127	\$ 87	\$112	\$110	\$1,237	\$ 6
<hr/>							

- (1) Classification by country is based on domicile of debtor or customer.
- (2) Other past due loans, which have not been classified as impaired, are described in Note 4 to the consolidated financial statements.
- (3) Specific allowances for large numbers of homogeneous balances of relatively small amounts are established by reference to historical ratios of write-offs to balances outstanding. This may result in negative net impaired loans as individual loans are generally classified as impaired when repayment of principal or interest is contractually 90 days in arrears.

125

CIBC ANNUAL REPORT 2002

## SUPPLEMENTARY ANNUAL FINANCIAL INFORMATION

### DEPOSITS

	Average balance			Interest			
\$ millions, as at October 31	2002	2001	2000	2002	2001	2000	2000
<hr/>							
Deposits in domestic bank offices							
Payable on demand							
Individuals	\$ 5,793	\$ 4,040	\$ 3,249	\$ 53	\$ 126	\$ 116	0
Businesses and governments	15,063	13,193	11,602	122	297	311	0
Banks	356	378	301	4	8	6	1
Payable after notice							
Individuals	23,348	18,317	16,869	115	146	131	0
Businesses and governments	6,000	5,640	5,539	101	219	241	1
Banks	1	1	1	--	--	--	
Payable on a fixed date							
Individuals	35,463	38,401	37,910	1,249	1,847	1,857	3
Businesses and governments	32,934	33,269	30,276	860	1,603	1,673	2
Banks	735	926	920	16	45	54	2
<hr/>							
Total domestic	119,693	114,165	106,667	2,520	4,291	4,389	2
<hr/>							
Deposits in foreign bank offices							
Payable on demand							

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Individuals	736	622	770	6	7	5	0
Businesses and governments	969	1,061	1,235	6	15	28	0
Banks	114	138	363	2	5	8	1
Payable after notice							
Individuals	1,254	643	537	38	28	26	3
Businesses and governments	135	160	179	2	3	3	1
Banks	11	--	--	--	--	--	--
Payable on a fixed date							
Individuals	2,155	2,252	2,238	68	106	129	3
Businesses and governments	65,939	54,864	47,482	1,719	2,827	2,942	2
Banks	11,417	13,525	12,974	286	607	676	2
Total foreign deposits	82,730	73,265	65,778	2,127	3,598	3,817	2
Total deposits	\$202,423	\$187,430	\$172,445	\$4,647	\$7,889	\$8,206	2

## SHORT-TERM BORROWINGS

\$ millions, as at or for the years ended October 31	2002	2001
Amounts outstanding at end of year		
Obligations related to securities sold short	\$ 8,436	\$11,213
Obligations related to securities lent or sold under repurchase agreements	9,615	21,403
Total short-term borrowings	\$18,051	\$32,616
Obligations related to securities sold short		
Average balance	\$12,754	\$13,513
Maximum month-end balance	\$16,413	\$16,082
Average interest rate	3.25%	5.36%
Obligations related to securities lent or sold under repurchase agreements		
Average balance	\$21,054	\$21,475
Maximum month-end balance	\$23,977	\$27,660
Average interest rate	2.92%	5.37%

126

CIBC ANNUAL REPORT 2002

## QUARTERLY REVIEW

### Quarterly Review

### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	2002
Unaudited, \$ millions, for the quarter	Q4 Q3 Q2 Q1

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Net interest income (TEB) (1)	\$1,457	\$1,353	\$1,336	\$1,475
Deduct taxable equivalent adjustment	31	28	21	31
Net interest income (consolidated statement of income basis)	1,426	1,325	1,315	1,444
Non-interest income	1,065	1,209	1,654	1,603
Total revenue	2,491	2,534	2,969	3,047
Provision for credit losses	280	290	390	540
Non-interest expenses	2,673	1,982	2,313	2,161
(Loss) income before taxes and non-controlling interests	(462)	262	266	346
Income taxes	(378)	54	32	13
Non-controlling interests in net income of subsidiaries	16	15	7	--
Net (loss) income	\$ (100)	\$ 193	\$ 227	\$ 333
Dividends on preferred shares	\$ 44	\$ 45	\$ 40	\$ 32
Net (loss) income applicable to common shares	\$ (144)	\$ 148	\$ 187	\$ 301

## CONDENSED CONSOLIDATED BALANCE SHEETS

2002

Unaudited, \$ millions, as at quarter end	Q4	Q3	Q2	Q1
<b>Assets</b>				
Cash resources	\$ 9,512	\$ 12,845	\$ 13,889	\$ 10,748
Securities	65,292	84,782	79,932	76,893
Loans (2)				
Residential mortgages	66,612	65,226	62,713	61,254
Personal and credit card loans	30,784	30,950	30,178	29,485
Business and government loans	41,961	44,316	44,464	44,334
Securities borrowed or purchased under resale agreements	16,020	23,845	22,243	27,865
Allowance for credit losses	(2,288)	(2,552)	(2,467)	(2,354)
Derivative instruments market valuation	24,717	23,890	19,585	22,331
Customers' liability under acceptances	6,848	6,739	7,097	7,542
Other assets	13,835	14,619	13,553	13,196
	\$273,293	\$304,660	\$291,187	\$291,294
<b>Liabilities and shareholders' equity</b>				
Deposits				
Individual	\$ 67,975	\$ 70,515	\$ 69,970	\$ 69,457
Businesses and governments	117,986	127,208	123,494	120,286
Banks	10,669	16,847	10,446	12,728
Derivative instruments market valuation	24,794	23,584	19,985	23,004
Acceptances	6,878	6,739	7,097	7,542
Obligations related to securities lent or sold short or under repurchase agreements	18,051	31,453	31,780	30,859
Other liabilities	10,980	11,863	11,987	11,035
Subordinated indebtedness	3,627	3,863	3,845	3,992
Shareholders' equity	12,333	12,588	12,583	12,391
	\$273,293	\$304,660	\$291,187	\$291,294

2001

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

-----				
Unaudited, \$ millions, as at quarter end	Q4	Q3	Q2	Q1
-----				
Assets				
Cash resources	\$ 11,350	\$ 11,422	\$ 12,437	\$ 10,781
Securities	74,794	78,032	80,518	76,940
Loans(2)				
Residential mortgages	58,751	56,381	54,450	52,987
Personal and credit card loans	28,411	28,619	28,270	28,049
Business and government loans	46,693	46,955	46,537	48,030
Securities borrowed or purchased under resale agreements	24,079	21,966	23,215	20,772
Allowance for credit losses	(2,294)	(2,283)	(2,239)	(2,215)
Derivative instruments market valuation	25,723	19,014	19,463	20,015
Customers' liability under acceptances	8,100	8,050	8,805	9,072
Other assets	11,867	9,808	9,992	9,754
	\$287,474	\$277,964	\$281,448	\$274,185
=====				
Liabilities and shareholders' equity				
Deposits				
Individual	\$ 66,826	\$ 65,181	\$ 65,941	\$ 63,859
Businesses and governments	114,270	105,239	108,701	106,647
Banks	13,256	14,317	13,089	18,251
Derivative instruments market valuation	26,395	19,732	20,635	20,545
Acceptances	8,100	8,050	8,805	9,072
Obligations related to securities lent or sold short or under repurchase agreements	32,616	39,841	38,721	30,367
Other liabilities	10,112	9,172	9,086	9,132
Subordinated indebtedness	3,999	4,338	4,412	4,381
Shareholders' equity	11,900	12,094	12,058	11,931
	\$287,474	\$277,964	\$281,448	\$274,185
=====				

-----  
SELECT FINANCIAL MEASURES

2002

-----				
Unaudited, as at or for the quarter	Q4	Q3	Q2	Q1
-----				
Return on common equity(3)	(6.0)%	6.2%	8.0%	12.4%
Return on average assets	(0.13)%	0.26%	0.32%	0.46%
Average common shareholders' equity (\$ millions)	\$ 9,487	\$ 9,525	\$ 9,601	\$ 9,653
Average assets (\$ millions)	\$298,174	\$294,975	\$289,533	\$287,262
Average assets to average common equity	31.4	31.0	30.2	29.8
Tier 1 capital ratio	8.7%	8.8%	8.9%	9.0%
Total capital ratio	11.3%	11.9%	12.0%	12.1%
Net interest margin (TEB)	1.94%	1.82%	1.89%	2.04%
Efficiency ratio(4)	106.0%	77.4%	77.3%	70.2%
=====				

-----  
2001

-----				
Unaudited, as at or for the quarter	Q4	Q3	Q2	Q1
-----				

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Return on common equity(3)	8.5%	17.4%	18.4%	20.1%
Return on average assets	0.34%	0.65%	0.69%	0.75%
Average common shareholders' equity (\$ millions)	\$ 9,765	\$ 9,768	\$ 9,767	\$ 9,658
Average assets (\$ millions)	\$281,333	\$280,801	\$280,707	\$272,350
Average assets to average common equity	28.8	28.7	28.7	28.2
Tier 1 capital ratio	9.0%	9.3%	9.1%	9.1%
Total capital ratio	12.0%	12.5%	12.4%	12.5%
Net interest margin (TEB)	1.93%	1.70%	1.58%	1.50%
Efficiency ratio(4)	84.6%	71.4%	68.5%	67.2%

## COMMON SHARE INFORMATION

2002

Unaudited, as at or for the quarter	Q4	Q3	Q2	Q1
Average shares outstanding (thousands)	359,057	358,961	360,817	363,386
Per share				
- basic (loss) earnings(5)	\$ (0.40)	\$ 0.41	\$ 0.51	\$ 0.82
- diluted (loss) earnings(5)	\$ (0.40)	\$ 0.41	\$ 0.51	\$ 0.82
- dividends	\$ 0.41	\$ 0.41	\$ 0.41	\$ 0.37
- book value(6)	\$ 25.75	\$ 26.44	\$ 26.45	\$ 26.71
Share price(7)				
- high	\$ 44.57	\$ 54.50	\$ 57.70	\$ 56.60
- low	\$ 34.26	\$ 38.75	\$ 49.45	\$ 50.45
- close	\$ 38.75	\$ 45.10	\$ 54.70	\$ 54.45
Price to earnings multiple(8) (12-month trailing)	28.9	19.5	17.9	14.7
Dividend payout ratio	>100%	99.1%	79.2%	44.7%

2001

Unaudited, as at or for the quarter	Q4	Q3	Q2	Q1
Average shares outstanding (thousands)	365,955	371,042	375,271	377,048
Per share				
- basic (loss) earnings(5)	\$ 0.57	\$ 1.15	\$ 1.16	\$ 1.29
- diluted (loss) earnings(5)	\$ 0.56	\$ 1.13	\$ 1.15	\$ 1.27
- dividends	\$ 0.37	\$ 0.37	\$ 0.37	\$ 0.33
- book value(6)	\$ 26.44	\$ 26.64	\$ 26.19	\$ 25.70
Share price(7)				
- high	\$ 57.00	\$ 54.70	\$ 51.30	\$ 52.57
- low	\$ 47.20	\$ 48.60	\$ 49.70	\$ 43.20
- close	\$ 48.82	\$ 50.95	\$ 49.85	\$ 52.57
Price to earnings multiple(8) (12-month trailing)	11.7	11.6	10.6	10.1
Dividend payout ratio	64.5%	32.0%	31.6%	25.6%

(1) Taxable equivalent basis (TEB). Net interest income includes tax-exempt income on certain securities. Since this income is not taxable to CIBC, the rate of interest or dividend received by CIBC is significantly lower than would apply to a loan of the same amount. As the impact of tax-exempt income varies from year to year, such income has been adjusted to a taxable equivalent basis to permit uniform measurement and comparison of net interest income. An equal and offsetting adjustment is made to increase provision for income taxes.

(2) Comparative figures have been reclassified to conform with the

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

presentation used in 2002.

- (3) Net income applicable to common shares divided by average common shareholders' equity for the period, annualized.
- (4) Efficiency ratio may also be referred to as non-interest expenses to revenue ratio. Calculated as non-interest expenses divided by the sum of net interest income (taxable equivalent basis) and non-interest income.
- (5) On November 1, 2001, CIBC retroactively adopted the requirements of the CICA handbook section 3500, "Earnings Per Share." Comparative figures have been restated.
- (6) Common shareholders' equity divided by the number of common shares issued and outstanding at end of quarter.
- (7) The high and low price during the period, and closing price on the last trading day of the period, on the Toronto Stock Exchange.
- (8) Closing common share price expressed as a multiple of net income per common share.

127

CIBC ANNUAL REPORT 2002

Exhibit 6

## TEN-YEAR STATISTICAL REVIEW

Ten-Year Statistical Review

### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

\$ millions, for the years ended October 31	2002	2001	2000	1999	1998	1997
Net interest income (TEB) (1)	\$ 5,621	\$ 4,693	\$ 4,413	\$ 4,537	\$4,438	\$4,641
Deduct taxable equivalent adjustment	111	144	131	129	101	124
Net interest income (consolidated statement of income basis)	5,510	4,549	4,282	4,408	4,337	4,517
Non-interest income	5,531	6,613	7,797	5,728	4,804	3,980
Total revenue	11,041	11,162	12,079	10,136	9,141	8,497
Provision for credit losses	1,500	1,100	1,220	750	480	610
Non-interest expenses	9,129	8,226	8,096	7,998	7,125	5,372
Income before taxes and non-controlling interests	412	1,836	2,763	1,388	1,536	2,515
Income taxes	(279)	92	641	320	460	937
Non-controlling interests in net income of subsidiaries	38	58	62	39	20	27
Net income	\$ 653	\$ 1,686	\$ 2,060	\$ 1,029	\$1,056	\$1,551
Dividends on preferred shares	\$ 161	\$ 121	\$ 128	\$ 112	\$ 116	\$ 98
Net income applicable to common shares	\$ 492	\$ 1,565	\$ 1,932	\$ 917	\$ 940	\$1,453

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

(1) Taxable equivalent basis, as described in footnote (1) in Quarterly Review on page 127.

CONDENSED CONSOLIDATED BALANCE SHEETS

\$ millions, as at October 31	2002	2001	2000	1999	1998
<b>Assets</b>					
Cash resources	\$ 9,512	\$ 11,350	\$ 10,679	\$ 12,527	\$ 10,679
Securities	65,292	74,794	69,242	59,492	60,111
Loans(1)					
Residential mortgages	66,612	58,751	51,921	46,637	43,751
Personal and credit card loans	30,784	28,411	27,939	24,751	24,751
Business and government loans	41,961	46,693	47,567	47,552	49,751
Securities borrowed or purchased under resale agreements	16,020	24,079	20,461	19,158	36,111
Allowance for credit losses	(2,288)	(2,294)	(2,236)	(1,748)	(1,748)
Customers' liability under acceptances	6,848	8,100	9,088	9,296	10,679
Derivative instruments market valuation	24,717	25,723	23,847	24,449	37,111
Land, buildings and equipment	2,247	1,769	1,508	2,213	2,213
Other assets	11,588	10,098	7,686	6,004	7,686
	\$273,293	\$287,474	\$267,702	\$250,331	\$281,111

Liabilities and shareholders' equity

<b>Deposits</b>					
Individuals	\$ 67,975	\$ 66,826	\$ 63,109	\$ 60,878	\$ 59,492
Businesses and governments	117,986	114,270	103,141	85,940	84,751
Banks	10,669	13,256	13,382	13,223	15,111
Acceptances	6,878	8,100	9,088	9,296	10,679
<b>Obligations related to securities lent or sold</b>					
short or under repurchase agreements	18,051	32,616	28,191	29,203	48,751
Derivative instruments market valuation	24,794	26,395	24,374	25,097	36,111
Other liabilities	10,980	10,112	10,630	11,092	9,751
Subordinated indebtedness	3,627	3,999	4,418	4,544	4,751
<b>Shareholders' equity</b>					
Preferred shares	3,088	2,299	1,876	1,933	1,933
Common shares	2,842	2,827	2,868	3,035	3,035
Contributed surplus	26	--	--	--	--
Retained earnings	6,377	6,774	6,625	6,090	6,625
	\$273,293	\$287,474	\$267,702	\$250,331	\$281,111

\$ millions, as at October 31	1997	1996	1995	1994	1993
<b>Assets</b>					
Cash resources	\$ 7,931	\$ 8,120	\$ 15,419	\$ 9,436	\$ 7,931
Securities	45,252	39,817	38,255	28,753	24,751
Loans(1)					
Residential mortgages	40,039	36,932	34,686	32,248	30,784
Personal and credit card loans	22,305	20,132	18,716	16,953	14,751
Business and government loans	47,107	45,642	44,013	45,715	48,751
Securities borrowed or purchased					



# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

under resale agreements	37,629	32,534	14,173	6,584	5,
Allowance for credit losses	(1,591)	(1,422)	(1,467)	(1,562)	(2,
Customers' liability under acceptances	10,375	8,733	8,315	7,259	7,
Derivative instruments market valuation	21,977	13,314	9,207	7,100	7,
Land, buildings and equipment	2,071	1,983	2,013	1,995	1,
Other assets	4,894	4,447	3,178	2,894	2,
	\$237,989	\$210,232	\$186,508	\$157,375	\$148,
=====					
Liabilities and shareholders' equity					
Deposits					
Individuals	\$ 59,188	\$ 61,484	\$ 61,061	\$ 59,040	\$ 57,
Businesses and governments	60,272	43,705	45,738	36,213	34,
Banks	19,438	22,232	22,683	20,209	19,
Acceptances	10,375	8,733	8,315	7,259	7,
Obligations related to securities lent or sold					
short or under repurchase agreements	43,932	41,907	22,211	10,569	7,
Derivative instruments market valuation	21,376	12,500	8,135	6,373	6,
Other liabilities	8,267	7,041	6,015	5,836	4,
Subordinated indebtedness	4,894	3,892	3,671	3,441	3,
Shareholders' equity					
Preferred shares	1,518	1,068	1,355	1,691	1,
Common shares	3,105	3,055	3,202	3,200	3,
Contributed surplus	--	--	--	--	--
Retained earnings	5,624	4,615	4,122	3,544	3,
	\$237,989	\$210,232	\$186,508	\$157,375	\$148,
=====					

(1) Comparative figures have been reclassified to conform with the presentation used in 2002.

128  
CIBC ANNUAL REPORT 2002

## TEN-YEAR STATISTICAL REVIEW

### CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

\$ millions, as at or for the years ended October 31	2002	2001	2000	1999
Balance at beginning of year	\$11,900	\$11,369	\$11,058	\$11,136
Adjustment for change in accounting policy	(42) (1)	(140) (2)	--	--
Premium on redemption/repurchase				
of share capital				
Preferred	--	--	(17)	--
Common	(269)	(736)	(873)	(397)
Changes in share capital				
Preferred	800	400	(80)	--
Common	15	(41)	(167)	(93)
Changes in contributed surplus	26	--	--	--
Net income	653	1,686	2,060	1,029
Dividends				
Preferred	(161)	(121)	(128)	(112)
Common	(577)	(536)	(501)	(492)
Other	(12)	19	17	(13)
Balance at end of year	\$12,333	\$11,900	\$11,369	\$11,058

\$ millions, as at or for the years ended October 31	1997	1996	1995	1994	1993
Balance at beginning of year	\$ 8,738	\$8,679	\$8,435	\$7,954	\$6,600
Adjustment for change in accounting policy	--	(94) (3)	--	--	--
Premium on redemption/repurchase of share capital					
Preferred	--	(34)	--	--	--
Common	--	(281)	--	--	--
Changes in share capital					
Preferred	436	(290)	(336)	(187)	400
Common	50	(147)	2	184	500
Changes in contributed surplus	--	--	--	--	--
Net income	1,551	1,366	1,015	890	700
Dividends					
Preferred	(98)	(112)	(111)	(141)	(100)
Common	(434)	(352)	(320)	(281)	(200)
Other	4	3	(6)	16	(10)
Balance at end of year	\$10,247	\$8,738	\$8,679	\$8,435	\$7,954

- (1) Represents the effect of implementing the CICA handbook section 3870, "Stock-Based Compensation and Other Stock-Based Payments," which introduced the requirement to account for SARs based on quoted market price on an ongoing basis. Additionally, CIBC adopted the fair value-based method to account for stock transactions with employees and non-officer Directors, as encouraged by section 3870.
- (2) Represents the effect of implementing the CICA handbook section 3461, "Employee Future Benefits," which introduced the requirement to accrue the cost of post-retirement and post-employment benefits during the years employees provide services to CIBC.
- (3) Represents the effect of implementing the CICA handbook section 3025, "Impaired Loans," which introduced the requirement to discount expected cash flows on impaired loans when determining the allowance for credit losses.

#### SELECT FINANCIAL MEASURES

As at or for the years ended October 31	2002	2001	2000	1999	1998
Return on common equity(1)	5.1%	16.1%	20.5%	9.8%	10.3%
Return on average assets	0.22%	0.60%	0.78%	0.38%	0.38%
Average common shareholders' equity (\$ millions)	\$ 9,566	\$ 9,739	\$ 9,420	\$ 9,323	\$ 9,100
Average assets (\$ millions)	\$292,510	\$278,798	\$263,119	\$271,844	\$278,823
Average assets to average common equity	30.6	28.6	27.9	29.2	30.6
Tier 1 capital ratio	8.7%	9.0%	8.7%	8.3%	7.7%
Total capital ratio	11.3%	12.0%	12.1%	11.5%	10.8%
Net interest margin (TEB) (2)	1.92%	1.68%	1.68%	1.67%	1.59%
Efficiency ratio(3)	81.9%	72.8%	66.3%	77.9%	77.1%

As at or for the years ended October 31	1997	1996	1995	1994	1993
---	------	------	------	------	------

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Return on common equity(1)	17.7%	17.1%	12.9%	11.7%	10.6%
Return on average assets	0.66%	0.70%	0.61%	0.57%	0.51%
Average common					
shareholders' equity (\$ millions)	\$ 8,195	\$ 7,332	\$ 7,003	\$ 6,393	\$ 5,664
Average assets (\$ millions)	\$236,025	\$196,063	\$165,846	\$155,640	\$144,041
Average assets to average common equity	28.8	26.7	23.7	24.3	25.4
Tier 1 capital ratio	7.0%	6.6%	7.0%	7.1%	6.9%
Total capital ratio	9.8%	9.0%	9.6%	9.9%	9.7%
Net interest margin (TEB) (2)	1.97%	2.33%	2.51%	2.64%	2.66%
Efficiency ratio(3)	62.3%	61.5%	62.1%	61.4%	61.8%

- (1) Net income applicable to common shares divided by average common shareholders' equity for the year.
- (2) Taxable equivalent basis, as described in footnote (1) in Quarterly Review on page 127.
- (3) Efficiency ratio may also be referred to as non-interest expenses to revenue ratio. Calculated as non-interest expenses divided by the sum of net interest income (taxable equivalent basis) and non-interest income.

## COMMON SHARE INFORMATION

As at or for the years ended October 31	2002	2001	2000	1999	
Average number outstanding (thousands)	360,553	372,305	388,951	409,789	41
Per share					
- basic earnings(1)	\$ 1.37	\$ 4.19	\$ 4.95	\$ 2.23	\$
- diluted earnings(1)	\$ 1.35	\$ 4.13	\$ 4.90	\$ 2.21	\$
- dividends	\$ 1.60	\$ 1.44	\$ 1.29	\$ 1.20	\$
- book value(2)	\$ 25.75	\$ 26.44	\$ 25.17	\$ 22.68	\$
Share price(3)					
- high	\$ 57.70	\$ 57.00	\$ 50.50	\$ 42.60	\$
- low	\$ 34.26	\$ 43.20	\$ 30.50	\$ 28.00	\$
- close	\$ 38.75	\$ 48.82	\$ 48.40	\$ 31.70	\$
Price to earnings multiple(4) (12-month trailing)	28.9	11.7	9.8	14.2	
Dividend payout ratio(5)	>100%	34.2%	25.9%	53.6%	

As at or for the years ended October 31	1997	1996	1995	1994	
Average number outstanding (thousands)	413,545	415,028	432,614	425,464	4
Per share					
- basic earnings(1)	\$ 3.51	\$ 2.94	\$ 2.09	\$ 1.76	\$
- diluted earnings(1)	\$ 3.49	\$ 2.93	\$ 2.09	\$ 1.76	\$
- dividends	\$ 1.05	\$ 0.85	\$ 0.74	\$ 0.66	\$
- book value(2)	\$ 21.07	\$ 18.62	\$ 16.93	\$ 15.59	\$
Share price(3)					
- high	\$ 41.75	\$ 28.30	\$ 18.57	\$ 18.13	\$
- low	\$ 26.55	\$ 18.00	\$ 15.57	\$ 14.00	\$
- close	\$ 41.20	\$ 27.85	\$ 18.19	\$ 16.00	\$
Price to earnings multiple(4) (12-month trailing)	11.7	9.5	8.7	9.1	
Dividend payout ratio(5)	29.9%	28.1%	35.4%	37.5%	

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

- (1) On November 1, 2001, CIBC retroactively adopted the requirements of the CICA handbook section 3500, "Earnings Per Share." Comparative figures have been restated.
- (2) Common shareholders' equity divided by the number of common shares issued and outstanding at end of year.
- (3) The high and low price during the year, and closing price on the last trading day of the year, on the Toronto Stock Exchange.
- (4) Closing common share price expressed as a multiple of net income per common share for the year. Comparative figures have been restated to conform with the presentation used in 2002.
- (5) Total common share dividends divided by net income applicable to common shares for the year.

### DIVIDENDS ON PREFERRED SHARES(1)

For the years ended October 31		2002	2001	2000	1999	1998	1997	1996
Class A	Series 4	--	--	--	--	--	\$3.4106	\$4.7360
	Series 5	--	--	--	--	--	\$0.8240	\$1.1600
	Series 6	--	--	--	--	--	--	--
	Series 7	--	--	--	--	--	--	--
	Series 8	--	--	--	--	--	--	--
	Series 9	--	--	--	--	\$1.1375	\$2.2750	\$2.2750
	Series 10	--	--	--	--	--	--	\$2.8175
	Series 11	--	--	--	--	--	--	\$2.4060
	Series 12	--	--	\$2.4100	\$2.4267	\$2.4097	\$2.2462	\$2.2188
	Series 13	--	--	\$1.7500	\$1.7500	\$1.7500	\$1.7500	\$1.7500
	Series 14	\$1.4875	\$1.4875	\$1.4875	\$1.4875	\$1.4875	\$1.4870	\$1.1197
	Series 15	\$1.4125	\$1.4125	\$1.4125	\$1.4125	\$1.4125	\$1.4110	--
	Series 16	\$2.2244	\$2.1724	\$2.0948	\$2.1093	\$2.0946	\$1.1367	--
	Series 17	\$1.3625	\$1.3625	\$1.3625	\$1.3625	\$1.3625	\$0.7880	--
	Series 18	\$1.3750	\$1.3750	\$1.3750	\$1.3750	\$1.3628	--	--
	Series 19	\$1.2375	\$1.2375	\$1.2375	\$1.2375	\$0.7404	--	--
	Series 20	\$2.0276	\$1.9801	\$1.9095	\$1.9227	\$1.1703	--	--
	Series 21	\$1.5000	\$1.5000	\$1.1372	--	--	--	--
	Series 22	\$2.4606	\$2.4031	\$1.7713	--	--	--	--
	Series 23	\$1.3250	\$0.9938	--	--	--	--	--
	Series 24	\$1.2962	--	--	--	--	--	--
	Series 25	\$0.8048	--	--	--	--	--	--

- (1) The dividends are adjusted for the number of days during the year that the share is outstanding at the time of issuance and redemption.

DOUGLAS G. BASSETT ('80)  
O.C., O.Ont., LL.D., D.Litt.  
Chairman  
Windward Investments  
(Toronto, Ontario, Canada)

JALYNN H. BENNETT ('94)  
C.M.  
President  
Jalynn H. Bennett and Associates Ltd.  
(Toronto, Ontario, Canada)

THE LORD BLACK OF  
CROSSHARBOUR ('77)  
P.C. (Can), O.C., KCSG  
Chairman and  
Chief Executive Officer  
Argus Corporation Limited  
(London, England)

PAT M. DELBRIDGE ('93)  
President  
PDA Partners Inc.  
(Toronto, Ontario, Canada)

WILLIAM L. DUKE ('91)  
Farmer  
(Redvers, Saskatchewan, Canada)

IVAN E.H. DUVAR ('89)  
B.E., DCL, P.Eng.  
President and  
Chief Executive Officer  
MIJAC Inc.  
(Amherst, Nova Scotia, Canada)

WILLIAM A. ETHERINGTON ('94)  
Lead Director  
CIBC  
(Toronto, Ontario, Canada)

A.L. FLOOD ('89)  
C.M.  
Company Director  
CIBC  
(Thornhill, Ontario, Canada)

MARGOT A. FRANSSEN ('92)  
O.C.  
President and Partner  
The Body Shop Canada  
(Toronto, Ontario, Canada)

R.D. FULLERTON ('74)  
Company Director  
CIBC  
(Toronto, Ontario, Canada)

HON. GORDON D. GIFFIN ('01)  
Senior Partner

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

McKenna Long & Aldridge  
(Atlanta, Georgia, U.S.A.)

HON. JAMES A. GRANT ('91)  
P.C., Q.C.  
Partner  
Stikeman Elliott  
(Montreal, Quebec, Canada)

ALBERT E.P. HICKMAN ('89)  
Chairman and President  
Hickman Motors Limited  
(St. John's, Newfoundland,  
and Labrador, Canada)

JOHN S. HUNKIN ('93)  
Chairman and  
Chief Executive Officer  
CIBC  
(Toronto, Ontario, Canada)

W. DARCY McKEOUGH ('78)  
O.C., B.A., LL.D.  
Chairman  
McKeough Supply Inc.  
(Chatham, Ontario, Canada)

ARNOLD NAIMARK ('87)  
O.C., M.D., LL.D., F.R.C.P.(C), F.R.S. (Can.)  
Past President  
The University of Manitoba  
Director  
Centre for the Advancement  
of Medicine  
(Winnipeg, Manitoba, Canada)

MICHAEL E.J. PHELPS ('89)  
O.C., B.A., LL.B., LL.M., LL.D.  
Chairman  
Dornoch Capital Inc.  
(Vancouver, British Columbia, Canada)

CHARLES SIROIS ('97)  
C.M., B.Fin., M.Fin., C.Q.  
Chairman and  
Chief Executive Officer  
Telesystem Ltd.  
(Montreal, Quebec, Canada)

STEPHEN G. SNYDER ('00)  
B.Sc., M.B.A.  
President and  
Chief Executive Officer  
TransAlta Corporation  
(Calgary, Alberta, Canada)

W. GALEN WESTON ('78)  
O.C.  
Chairman  
George Weston Limited  
Loblaw Companies Limited  
(Toronto, Ontario, Canada)

As at October 31, 2002, the directors and senior officers of CIBC as a group, beneficially owned, directly or indirectly, or exercised control or direction of less than 1% of the outstanding common shares of CIBC. To the knowledge of CIBC, no director or senior officer of CIBC beneficially owned or controlled voting securities of any subsidiaries of CIBC.

---

130  
CIBC ANNUAL REPORT 2002

SENIOR OFFICERS

Senior Officers

---

SENIOR EXECUTIVE TEAM

HUNKIN, J.S. (JOHN)  
Chairman and  
Chief Executive Officer

DENHAM, G.H. (JILL)  
Vice-Chair  
CIBC Retail Markets

FOX, W.C. (WAYNE)  
Vice-Chair and  
Chief Risk Officer  
Treasury, Balance Sheet and  
Risk Management

KASSIE, D.J. (DAVID)  
Vice-Chair  
CIBC  
Chairman and  
Chief Executive Officer  
CIBC World Markets

LALONDE, R.A. (RON)  
Senior Executive Vice-President  
and Chief Administrative Officer  
Administration

McCAUGHEY, G.T. (GERALD)  
Vice-Chair  
CIBC Wealth Management

VENN, R.E. (RICHARD)  
Senior Executive Vice-President  
Corporate Development

WOELLER, M.D. (MIKE)  
Senior Executive Vice-President  
and Chief Information Officer  
Technology and Operations

OFFICERS

ADOLPHE, K.J.E. (KEVIN)

Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Managing Director and  
Chief Administrative  
and Financial Officer  
CIBC World Markets

BAXENDALE, S.A. (SONIA)  
Executive Vice-President  
Global Private Banking and  
Investment Management Services  
CIBC Wealth Management

CAPATIDES, M.G. (MICHAEL)  
Executive Vice-President and  
General Counsel  
Legal and Compliance  
Administration

CATHCART, R. (RON)  
Executive Vice-President  
Retail Credit Adjudication  
Treasury, Balance Sheet and  
Risk Management

CHORNOBOY, D. (DOUGLAS)  
Senior Vice-President and  
Controller  
Administration

CROUCHER, C. (CHRISTINE)  
Executive Vice-President  
CIBC Card Products,  
Collections, Retail and Small  
Business Lending

ELLIOTT, M.A. (MARY ANNE)  
Executive Vice-President  
Retail Markets Projects  
CIBC Retail Markets

FERGUSON, D.S. (DAN)  
Executive Vice-President  
Corporate and Commercial Adjudication  
Treasury, Balance Sheet and  
Risk Management

FISHER, P.T. (PAUL)  
Vice-President and  
Corporate Secretary  
Administration

GETTINGS, W.E. (ED)  
Executive Vice-President  
CIBC Mortgages Inc. and Insurance  
CIBC Retail Markets

GRAHAM, S.D. (STEPHEN)  
Executive Vice-President and  
Chief Marketing Officer  
CIBC Retail Markets

GRAY, C.J. (CAROL)  
Executive Vice-President



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Small Business Banking  
CIBC Retail Markets

HORROCKS, M.G. (MICHAEL)  
Executive Vice-President and  
Treasurer  
Treasury, Balance Sheet and  
Risk Management

HUMBER, K.A. (KATHRYN)  
Senior Vice-President  
Investor Relations  
Administration

KILGOUR, P.K.M. (KEN)  
Executive Vice-President  
Credit Asset and Merchant Banking  
Portfolio Management  
Treasury, Balance Sheet  
and Risk Management

LALONDE, K.W. (KENN)  
Executive Vice-President  
Personal Banking  
CIBC Retail Markets

LAUZON, M. (MICHEL)  
President and  
Chief Operating Officer  
TAL Global Asset Management  
CIBC Wealth Management

LINDSAY, D.R. (DON)  
Managing Director  
Canadian Investment and  
Corporate Banking and  
Head of Asia Pacific Region  
CIBC World Markets

MacDONALD, B.E. (BARBARA)  
Senior Vice-President  
and Chief Accountant  
Administration

MacLACHLAN, L.W. (LACH)  
Senior Vice-President  
and Ombudsman  
Office of the Chairman and  
Chief Executive Officer

McGIRR, S.R. (STEVE)  
Managing Director  
Global Debt Capital Markets and  
Foreign Exchange  
CIBC World Markets

McNAIR, S.M. (STEVEN)  
Executive Vice-President  
Imperial Service  
CIBC Wealth Management

McSHERRY, J.R. (JAMES)

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Executive Vice-President  
and Managing Director  
Commercial Banking  
CIBC World Markets

MONAHAN, T.S. (TOM)  
Managing Director and  
Head of CIBC Wood Gundy  
and CIBC Investors Edge  
CIBC Wealth Management

PHILLIPS, J.M. (JOYCE)  
Executive Vice-President  
Human Resources  
Administration

PURI, P. (PANKAJ)  
Executive Vice-President  
and Chief Auditor  
Internal Audit and Corporate Security  
Administration

RAFTUS, S.T. (STUART)  
Managing Director and  
Head of CIBC Oppenheimer  
Private Client Group  
CIBC Wealth Management

ROGERS, P.D. (PAUL)  
Managing Director  
USA Region  
CIBC World Markets

SCHMID, G. (GERRARD)  
Executive Vice-President and  
Chief Operating Officer  
CIBC Retail Markets

SHAW, B.G. (BRIAN)  
Managing Director  
Institutional Equities and  
Commodities Products  
CIBC World Markets

WAITE, R.E. (BOB)  
Senior Vice-President  
Corporate Communications  
and Public Affairs  
Administration

WOODS, T.D. (TOM)  
Executive Vice-President and  
Chief Financial Officer  
Administration

-----

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

For more information on how CIBC manages and governs, see:

Lead Director's Message  
page 12

Management of Risk and  
Balance Sheet Resources  
page 55

Regulatory  
page 70

Related Party Procedures  
page 70

---

### Corporate Governance

---

CIBC's Board of Directors regularly reviews enhancements to its governance practices. Certain events in the past year have reinforced the need for adherence to the best corporate governance principles, as well as the need to do so with integrity and accountability. CIBC Lead Director, William Etherington, discusses some of the initiatives the board has taken to enhance CIBC's governance policies and practices in 2002 in his Message on page 12 of this report.

The board believes that good governance requires constant review and adjustment; it requires both proper structure and principled execution. The fundamental statutory duty of the Board of Directors is to supervise the management of the business of CIBC. The board recognizes the importance of the protection and enhancement of long-term shareholder value, particularly in this current unsettled environment.

In 2001, the board initiated a formal assessment process for itself and its members; this has now become an ongoing process. In 2002, the board used the results of this assessment to assist it in enhancing its governance practices. Through the board, CIBC has made substantial progress in strengthening its governance practices and has responded quickly and effectively to external events which have eroded investor confidence in the North American marketplace.

The quality, composition and effectiveness of the board, both collectively and of its individual directors, are of fundamental importance. The Board of Directors of CIBC has delegated some of the detailed work to monitor and enhance these governance elements to the Corporate Governance Committee (although it remains a significant responsibility of the full board). This committee nominates directors for approval by the board and by the shareholders at the annual meeting. Such appointments are made annually and reflect the committee's evaluation of the individual's contributions. The board seeks the highest quality individuals to serve on the board, while also considering diversity, the geographical size of Canada, and the importance of CIBC's business interests in jurisdictions outside of Canada.

The Corporate Governance Committee also makes recommendations to the board concerning any proposed changes in the objectives or responsibilities of the board and its committees. The terms of reference of all committees were amended by the board in June 2002 with the re-allocation of a number of duties between committees. In addition, the mandates of the chairman and chief executive officer and of the lead director were revised to clarify their respective duties.

All committees review the information required to perform committee work effectively. In certain cases, this will include the retention of independent consultants and advisers. For some years, the Management Resources and Compensation and the Audit committees have retained consulting firms from both Canada and the United States to advise them on various issues. In 2001 and early 2002, the Corporate Governance Committee also retained an external consultant to provide services related to board, committee and director assessment.

The Canada Deposit Insurance Corporation (CDIC) issued new standards of sound business and financial practices in 2002 to which all its member institutions, including CIBC, are required to adhere. Under the management of the lead director and the Corporate Governance Committee, the board undertook a self-assessment of its practices against these standards. The board also received a report from management on its systems of internal controls and the control framework in place at CIBC for the management of risk, based on the results of an extensive control self-assessment process undertaken throughout the corporation. CIBC has submitted to CDIC its required attestations of compliance to the standards for the current reporting year, which include a formal resolution passed by the Board of Directors. The system of internal controls is part of the corporate governance structures, policies and procedures which have enabled the board to conclude that CIBC is in full compliance with the Guidelines for Corporate Governance established by the Toronto Stock Exchange, and will be outlined in the Management Proxy Circular.

-----

132  
CIBC ANNUAL REPORT 2002

BOARD COMMITTEES

Board Committees

-----

The board believes that its proper governance and effectiveness in carrying out its duties is greatly enhanced by the use of committees. The mandates of each of the four board committees were reviewed by each committee at the beginning of 2002. Revisions to these mandates were recommended to the full board on June 6, 2002, and changes were agreed upon.

The Corporate Governance Committee reviews corporate governance matters pertaining to the Shareholders and the Board of Directors. The committee:

- o Has the specific and ongoing responsibility to review the state of CIBC's corporate governance as to quality and effectiveness and to recommend enhancements to the Board of Directors.
- o Reviews the performance of the chief executive officer (CEO) and succession planning for the CEO.
- o Reviews the role and composition of the board and its committees and the methods and processes by which the board fulfills its duties.
- o Reviews the performance of the board, its committees and the directors.
- o Considers board and committee agendas and the quality of material being presented.
- o Establishes criteria for election and re-election as a director, thereby managing the director nomination process.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

- o Reviews and monitors CIBC's compliance with the CDIC standards relating to board responsibilities.

Members: J.H. Bennett, I.E.H. Duvar, W.A. Etherington (Chair)\*, J.A. Grant, M.E.J. Phelps

The Management Resources and Compensation Committee provides, on behalf of the board, detailed review, oversight and approval of CIBC's policies, practices and procedures relating to human resources to ensure ongoing, long-term development and deployment of high-calibre senior management resources. The committee:

- o Reviews compensation to ensure the relationship between senior management performance and compensation is appropriate and set with reference to competitive benchmarks.
- o Reviews human resource matters with emphasis on overall strategy and programs relating to the recruitment, development and retention of personnel.
- o Reviews overall compensation programs.
- o Monitors succession planning for senior management other than the CEO.
- o Approves investment policies and oversees the administration of the pension plan to ensure fiduciary obligations are met in accordance with established rules, policies and guidelines.

Members: J.H. Bennett, M.A. Franssen, M.E.J. Phelps (Chair), C. Sirois, S.G. Snyder

The Audit Committee oversees CIBC's financial reporting procedures to satisfy itself that there are adequate internal controls over accounting and financial reporting systems. The committee:

- o Reviews the annual and quarterly statements prior to approval by the board and other published or regulatory financial statements.
- o Reviews and monitors CIBC's compliance with the CDIC standards relating to strategic management/business planning, risk management process, operational risk management, fiduciary risk management, control environment, independent internal audit and business conduct/ethical behaviour.
- o Examines the mandate, nature and scope of CIBC's internal and external audit work, including the independence of the external auditors.
- o Monitors procedures established by the board to provide disclosure of information to customers.
- o Reviews and monitors legislative amendments impacting the financial services sector.
- o Meets annually, together with the Risk Management Committee, with the Superintendent of Financial Institutions Canada; and regularly with CIBC's executive vice-president, legal and compliance, chief accountant, chief auditor and the shareholders' auditors.
- o Acts as the Audit Committee of certain CIBC subsidiaries and in so doing carries out review and approval of their financial reporting

and control procedures.

- o Acts as the Conduct Review Committee for CIBC and for certain regulated subsidiaries of CIBC.
- o Monitors procedures established by the Board of Directors to identify and resolve conflicts of interest and restrict the use of confidential information as required by the Bank Act.
- o Reviews procedures and practices with respect to self-dealing and establishes criteria to measure materiality of such transactions.

Members: D.G. Bassett, P.M. Delbridge, W.L. Duke, I.E.H. Duvar (Chair), R.D. Fullerton, G.D. Giffin

The Risk Management Committee ensures policy guidelines and systems exist and are being followed to maintain credit, market and liquidity risks at an acceptable level. The committee:

- o Reviews and approves delegated authorities for credit and market risks.
- o Reviews and monitors CIBC's compliance with CDIC standards relating to credit, market (including structural) and liquidity risk management.
- o Reviews and approves credits above certain threshold amounts and reviews impaired loans and anticipated loan losses regularly.
- o Reviews and recommends to the Board of Directors investment and lending policies, standards and procedures.

Members: A.L. Flood, J.A. Grant (Chair), A.E.P. Hickman, W.D. McKeough, A. Naimark

Information on the number of board and committee meetings held and director attendance will be included in the Management Proxy Circular.

All committees are composed entirely of outside directors.

- \* W.A. Etherington, Lead Director, is an ex-officio member of the Management Resources and Compensation Committee, the Audit Committee and the Risk Management Committee.

133

CIBC ANNUAL REPORT 2002

## INVESTOR INFORMATION

### Investor Information

#### DIVIDENDS

#### COMMON SHARES

Ex-dividend date	Record date	Payment date	Dividend per share	Number of common shares on record date
---------------------	----------------	-----------------	-----------------------	--

# Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Sep. 25/02	Sep. 27/02	Oct. 28/02	\$ 0.41	363,745,578
Jun. 26/02	Jun. 28/02	Jul. 29/02	\$ 0.41	360,234,109
Mar. 26/02	Mar. 28/02	Apr. 29/02	\$ 0.41	359,016,744
Dec. 24/01	Dec. 28/01	Jan. 28/02	\$ 0.37	359,058,869
=====				

## PREFERRED SHARES

Ex-dividend date	Record date	Payment date	Series 14	Series 15	Series 16	Series 17	Series 18
-----							
Sep. 25/02	Sep. 27/02	Oct. 28/02	\$ 0.371875	\$ 0.353125	US\$0.353125	\$ 0.340625	\$ 0.343750
Jun. 26/02	Jun. 28/02	Jul. 29/02	\$ 0.371875	\$ 0.353125	US\$0.353125	\$ 0.340625	\$ 0.343750
Mar. 26/02	Mar. 28/02	Apr. 29/02	\$ 0.371875	\$ 0.353125	US\$0.353125	\$ 0.340625	\$ 0.343750
Dec. 24/01	Dec. 28/01	Jan. 28/02	\$ 0.371875	\$ 0.353125	US\$0.353125	\$ 0.340625	\$ 0.343750
=====							

Ex-dividend date	Series 19	Series 20	Series 21	Series 22	Series 23	Series 24	Series 25
-----							
Sep. 25/02	\$ 0.309375	US\$0.321875	\$ 0.375	US\$0.390625	\$ 0.33125	\$ 0.375	\$ 0.375
Jun. 26/02	\$ 0.309375	US\$0.321875	\$ 0.375	US\$0.390625	\$ 0.33125	\$ 0.375	\$ 0.429775
Mar. 26/02	\$ 0.309375	US\$0.321875	\$ 0.375	US\$0.390625	\$ 0.33125	\$ 0.546196*	
Dec. 24/01	\$ 0.309375	US\$0.321875	\$ 0.375	US\$0.390625	\$ 0.33125		
=====							

\* Initial dividend amount. Dividend for period from December 21, 2001 to April 30, 2002 inclusive.

\*\* Initial dividend amount. Dividend for period from April 18, 2002 to July 31, 2002 inclusive.

## Normal course issuer bid

CIBC commenced a normal course issuer bid, effective for one year, on January 9, 2002. Under this bid, CIBC may purchase up to 18 million common shares, just under 5% of its outstanding common shares as at December 31, 2001. As at October 31, 2002, 5.7 million shares were repurchased under the program for an aggregate consideration of \$313 million. The bid was part of CIBC's overall program to maintain an efficient capital structure and enhance long-term value for common shareholders.

On December 20, 2000, CIBC commenced a normal course issuer bid, effective for one year, to purchase up to 18.8 million common shares, just under 5% of CIBC's outstanding common shares as at November 30, 2000. As at October 31, 2001, 16.9 million shares were purchased under the program for an aggregate consideration of \$867 million. There were no purchases under this bid during fiscal 2002.

## Exchange Listings

### COMMON SHARES

Stock symbol	Stock exchange
-----	
CM	Toronto
BCM	New York

PREFERRED SHARES

Series 14	CM.PR.L
Series 15	CM.PR.M
Series 16	CM.PR.X
Series 17	CM.PR.N
Series 18	CM.PR.P
Series 19	CM.PR.R
Series 20	CM.PR.Y
Series 21	CM.PR.T
Series 22	CM.PR.U
Series 23	CM.PR.A
Series 24	CM.PR.B
Series 25	CM.PR.C

CREDIT RATINGS

	Senior debt	Preferred shares
DBRS	AA(low)	Pfd-1(low)n
FITCH	AA(low)	
Moody's	Aa3	
S&P	A+	P-1(low)

Shareholder investment plan

Registered holders of CIBC common shares may participate in one or more of the following options, and pay no brokerage commissions or service charges:

Dividend reinvestment option: Common dividends may be reinvested in additional CIBC common shares. Residents of the United States and Japan are not eligible.

Share purchase option: Up to \$50,000 of additional CIBC common shares may be purchased during the fiscal year. Residents of the United States and Japan are not eligible.

Stock dividend option: U.S. residents may elect to receive stock dividends on CIBC common shares.

For further information and a copy of the offering circular, contact the Corporate Secretary.

PRICE OF COMMON SHARES PURCHASED UNDER THE SHAREHOLDER INVESTMENT PLAN

Date purchased	Dividend reinvestment & stock dividend options	Share purchase option
Oct. 28/02	\$ 42.27	
Oct. 1/02		\$ 39.85
Sep. 3/02		\$ 42.70
Aug. 1/02		\$ 44.25
Jul. 29/02	\$ 43.70	
Jul. 2/02		\$ 47.38
Jun. 3/02		\$ 51.00
May 1/02		\$ 53.50
Apr. 29/02	\$ 53.89	



## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Apr. 1/02		\$ 56.48
Mar. 1/02		\$ 53.10
Feb. 1/02		\$ 55.09
Jan. 28/02	\$ 56.53	
Jan. 2/02		\$ 54.85
Dec. 3/01		\$ 53.40
Nov. 1/01		\$ 49.35

=====

134

CIBC ANNUAL REPORT 2002

### INVESTOR INFORMATION

#### Direct dividend deposit service

Canadian-resident holders of common shares may have their dividends deposited by electronic transfer directly into their account at any financial institution which is a member of the Canadian Payments Association. To arrange, please write to CIBC Mellon Trust Company (see Transfer Agent and Registrar).

#### Transfer agent and registrar

For information relating to shareholdings, dividends, dividend reinvestment accounts, lost certificates or to eliminate duplicate mailings of shareholder material, please contact CIBC Mellon Trust Company at  
P.O. Box 7010, Adelaide Street Postal Station  
Toronto, Ontario M5C 2W9  
(416) 643-5500 or fax (416) 643-5501  
1-800-387-0825 (toll-free in Canada and the U.S.)  
Email: [inquiries@cibcmellon.com](mailto:inquiries@cibcmellon.com)

Common and preferred shares are transferable in Canada at the offices of our agent, CIBC Mellon Trust Company, in Toronto, Montreal, Halifax, Winnipeg, Regina, Calgary and Vancouver.

In the United States, common shares are transferable at:  
Mellon Investor Services LLC  
Overpeck Centre  
85 Challenger Road  
Ridgefield Park, NJ 07660

Outside of North America, common shares are transferable at:  
CIBC Mellon Trust Company  
Balfour House, 390 High Road  
Ilford, Essex, England IG1 1NQ

---

#### THE FOLLOWING ARE TRADEMARKS OF CIBC OR ITS SUBSIDIARIES:

Imperial Service, Smart Simple Solutions, Small Business Credit Edge, bizSmart, CIBC Better Than Prime Mortgage, CIBC Better Than Posted Mortgage, entourage, entourage Business, FirstLine, CIBC Audio Access, Convenience Card, CIBC Personal Portfolio Services, Wood Gundy Investment Consulting Service, CIBC World Markets, Frontiers, Renaissance.

#### THE FOLLOWING ARE TRADEMARKS OF OTHER PARTIES:

VISA is a trademark of Visa International Service Association, CIBC licensed

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

user. President's Choice and President's Choice Financial are trademarks of Loblaw Companies Limited; Amicus Bank licensee of marks. President's Choice Financial services are provided by Amicus Bank, a member of the CIBC group of companies. Shoppers Optimum is a trademark of Shoppers Drug Mart Limited, used under license. American Express is a trademark of American Express Company; used under license. Run for the Cure is a trademark of Canadian Breast Cancer Foundation, used under license. FirstCaribbean International Bank is a trademark of FirstCaribbean International Bank Limited.

135

CIBC ANNUAL REPORT 2002

### CORPORATE INFORMATION

---

#### Corporate Information

---

##### CIBC head office

Commerce Court, Toronto, Ontario, Canada M5L 1A2  
Telephone number: (416) 980-2211  
Telex number: 065 24116  
Cable address: CANBANKTOR  
Website: [www.cibc.com](http://www.cibc.com)

##### Incorporation

Canadian Imperial Bank of Commerce (CIBC) is a diversified financial institution governed by the Bank Act (Canada). CIBC was formed through the amalgamation of The Canadian Bank of Commerce and Imperial Bank of Canada in 1961. The Canadian Bank of Commerce was originally incorporated as Bank of Canada by special act of the legislature of the Province of Canada in 1858. Subsequently, the name was changed to The Canadian Bank of Commerce and it opened for business under that name in 1867. Imperial Bank of Canada was incorporated in 1875 by special act of the Parliament of Canada and commenced operations in that year.

##### Annual meeting

Shareholders are invited to attend the CIBC annual meeting on Thursday, February 27, 2003, at 10:00 a.m. at Roy Thomson Hall, 60 Simcoe Street, Toronto, Ontario.

##### CIBC annual report

Additional print copies of the annual report may be obtained by calling (416) 980-4523 or emailing [financialreport@cibc.com](mailto:financialreport@cibc.com)  
The annual report is also available online at [www.cibc.com](http://www.cibc.com)

La version française : Sur simple demande, nous nous ferons un plaisir de vous faire parvenir la version française du présent rapport. Veuillez composer le (416) 980-4523 ou nous faire parvenir un courriel [rapportfinancier@cibc.com](mailto:rapportfinancier@cibc.com)  
Le rapport annuel est aussi disponible en ligne [www.cibc.com](http://www.cibc.com)

##### Further information

Corporate secretary: Shareholders may call (416) 980-3096 or fax (416) 980-7012.

Investor relations: Financial analysts, portfolio managers and other investors requiring financial information may call (416) 980-8306 or fax (416) 980-5028.

## Edgar Filing: CANADIAN IMPERIAL BANK OF COMMERCE /CAN/ - Form 6-K

Corporate communications: Financial, business and trade media may call (416) 980-4523 or fax (416) 363-5347.

CIBC telephone banking: As part of our commitment to our customers, information about CIBC products and services is available by calling 1-800-465-2422 toll free across Canada.

Office of the CIBC ombudsman: CIBC Ombudsman Lachlan MacLachlan can be reached by telephone at 1-800-308-6859 (Toronto (416) 861-3313), or by fax at 1-800-308-6861 (Toronto (416) 980-3754).