# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## Form 10-Q

[X] Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended October 31, 2009
[] Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from $\qquad$ to $\qquad$

Commission File Number:
0-21360
Shoe Carnival, Inc.
(Exact name of registrant as specified in its charter)
\(\left.\begin{array}{cc}Indiana \& \mathbf{3 5 - 1 7 3 6 6 1 4} <br>
(State or other jurisdiction of <br>
incorporation or organization) \& (IRS Employer Identification Number) <br>
\mathbf{7 5 0 0} East Columbia Street <br>

Evansville, IN\end{array}\right]\)| $\mathbf{4 7 7 1 5}$ |
| :--- |
| (Address of principal executive offices) |

(812) 867-6471
(Registrant's telephone number, including area code)

## NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X]Yes [ ]No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
[ ]Yes [ ]No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
[ ] Large accelerated filer [X] Accelerated filer [ ] Non-accelerated filer [ ] Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).

$$
[\text { ]Yes [X]No }
$$

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of Shares of Common Stock, $\$ .01$ par value, outstanding at December 7, 2009 were 13,006,252.

## SHOE CARNIVAL, INC. INDEX TO FORM 10-Q



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## SHOE CARNIVAL, INC.

## PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## SHOE CARNIVAL, INC. <br> CONDENSED CONSOLIDATED BALANCE SHEETS Unaudited

|  | October 31, | January 31, | November 1, |  |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands, except per share data) | 2009 | 2009 | 2008 |  |
| Assets |  |  |  |  |
| Current Assets: | $\$$ | 27,256 | $\$$ | 24,817 |
| $\quad$ Cash and cash equivalents | 1,378 | 1,607 | 9,143 |  |
| Accounts receivable |  | 1,281 |  |  |

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| Merchandise inventories |  | 204,000 | 189,494 |  |  | 194,827 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deferred income tax benefit |  | 2,708 |  | 2,305 |  | 2,401 |
| Other |  | 2,897 |  | 4,234 |  | 8,125 |
| Total Current Assets |  | 238,239 |  | 222,457 |  | 215,777 |
| Property and equipment-net |  | 65,119 |  | 70,217 |  | 73,541 |
| Other |  | 1,590 |  | 400 |  | 454 |
| Total Assets | \$ | 304,948 | \$ | 293,074 | \$ | 289,772 |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |
| Accounts payable | \$ | 50,301 | \$ | 60,320 | \$ | 51,074 |
| Accrued and other liabilities |  | 18,832 |  | 11,600 |  | 14,777 |
| Total Current Liabilities |  | 69,133 |  | 71,920 |  | 65,851 |
| Deferred lease incentives |  | 6,364 |  | 5,844 |  | 5,012 |
| Accrued rent |  | 5,176 |  | 5,331 |  | 5,576 |
| Deferred income taxes |  | 915 |  | 1,144 |  | 1,672 |
| Deferred compensation |  | 3,381 |  | 2,678 |  | 2,795 |
| Other |  | 1,958 |  | 1,521 |  | 1,458 |
| Total Liabilities |  | 86,927 |  | 88,438 |  | 82,364 |
| Shareholders' Equity: |  |  |  |  |  |  |
| Common stock, \$. 01 par value, 50,000 shares authorized, $13,655,13,664$ and 13,664 shares issued at October 31, 2009, January 31, 2009 and |  |  |  |  |  |  |
| November 1, 2008, respectively |  | 137 |  | 137 |  | 137 |
| Additional paid-in capital |  | 67,666 |  | 67,686 |  | 71,926 |
| Retained earnings |  | 166,478 |  | 153,866 |  | 156,915 |
| Treasury stock, at cost, 710, 745 and 942 shares at October 31, 2009, January 31, 2009 and |  |  |  |  |  |  |
| Total Shareholders' Equity |  | 218,021 |  | 204,636 |  | 207,408 |
| Total Liabilities and Shareholders' Equity | \$ | 304,948 | \$ | 293,074 | \$ | 289,772 |

See notes to condensed consolidated financial statements.

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## SHOE CARNIVAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME Unaudited

| (In thousands, except per share data) | Thirteen Weeks Ended October 31, 2009 |  | Thirteen Weeks Ended November 1, 2008 |  | Thirty-nine Weeks Ended October 31, 2009 |  | Thirty-nine Weeks Ended November 1, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 191,523 | \$ | 170,063 | \$ | 511,632 | \$ | 490,662 |
| Cost of sales (including buying, distribution and occupancy costs) |  | 134,424 |  | 123,746 |  | 366,969 |  | 355,119 |
| Gross profit |  | 57,099 |  | 46,317 |  | 144,663 |  | 135,543 |
| Selling, general and administrative expenses |  | 44,880 |  | 42,389 |  | 123,956 |  | 122,373 |
| Operating income |  | 12,219 |  | 3,928 |  | 20,707 |  | 13,170 |
| Interest income |  | (13) |  | (62) |  | (17) |  | (138) |
| Interest expense |  | 42 |  | 42 |  | 126 |  | 111 |
| Income before income taxes |  | 12,190 |  | 3,948 |  | 20,598 |  | 13,197 |
| Income tax expense |  | 4,692 |  | 1,341 |  | 7,986 |  | 4,829 |
| Net income | \$ | 7,498 | \$ | 2,607 | \$ | 12,612 | \$ | 8,368 |


| Net income per share: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic | \$ | . 60 | \$ | . 21 | \$ | 1.01 | \$ | . 68 |
| Diluted | \$ | . 59 | \$ | . 21 | \$ | 1.00 | \$ | . 67 |
| Average shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 12,503 |  | 12,431 |  | 12,490 |  | 12,383 |
| Diluted |  | 12,662 |  | 12,539 |  | 12,573 |  | 12,483 |

See notes to condensed consolidated financial statements.

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## SHOE CARNIVAL, INC.

CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY Unaudited

| (In thousands) | Common Stock |  |  |  | Additional Paid-In |  | Retained <br> Earnings |  | Treasury Stock |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 31, 2009 | 13,664 | (745) | \$ | 137 | \$ | 67,686 | \$ | 153,866 | \$ | $(17,053)$ |
| Stock option exercises |  | 19 |  |  |  | (296) |  |  |  | 429 |
| Stock-based compensation income tax benefit |  |  |  |  |  | 185 |  |  |  |  |
| Employee stock purchase plan purchases <br> Restricted stock awards |  | $\begin{array}{r} 12 \\ 4 \end{array}$ |  |  |  | $(148)$ $(98)$ |  |  |  | 266 98 |
| Restricted stock awards | (9) | $4$ |  |  |  | (98) |  |  |  | 98 |
| Stock-based compensation expense |  |  |  |  |  | 337 |  |  |  |  |
| Net income |  |  |  |  |  |  |  | 12,612 |  |  |
| Balance at October 31, 2009 | 13,655 | (710) | \$ | 137 | \$ | 67,666 | \$ | 166,478 | \$ | $(16,260)$ |

See notes to condensed consolidated financial statements.
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## SHOE CARNIVAL, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS Unaudited
\(\left.$$
\begin{array}{l|rr} & \begin{array}{c}\text { Thirty-nine } \\
\text { Weeks Ended } \\
\text { October 31, } \\
2009\end{array} & \begin{array}{c}\text { Thirty-nine } \\
\text { Weeks Ended } \\
\text { November 1, }\end{array}
$$ <br>

(In thousands) \& \mathbf{2 0 0 9} \& 2008\end{array}\right]\)| Cash Flows From Operating Activities |
| :--- |
| Net income |
| Adjustments to reconcile net income to net |
| cash provided by operating activities: |
| Depreciation and amortization |
| Stock-based compensation |
| Loss on retirement and impairment of assets |
| Deferred income taxes |
| Lease incentives |
| Other |

Changes in operating assets and liabilities:

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| Accounts receivable | 329 | $(870)$ |
| :---: | ---: | ---: |
| Merchandise inventories | $(14,506)$ | 5,954 |
| Accounts payable and accrued liabilities | $(4,928)$ | $(14,771)$ |
| Other | 4,436 | $(1,363)$ |
| Net cash provided by operating activities | 10,538 | 10,793 |

Cash Flows From Investing Activities

| Purchases of property and equipment | $(8,651)$ |
| :--- | ---: |
| Proceeds from sale of property and equipment | 8 |
| Proceeds from note receivable | 100 |
| Net cash used in investing activities | $(8,543)$ |


| Cash Flows From Financing Activities |  |  |
| :--- | ---: | :---: |
| Borrowings under line of credit | 0 | 0 |
| Payments on line of credit | 251 | $(6,625$ |
| Proceeds from issuance of stock | 193 | 1,515 |
| Excess tax benefits from stock-based compensation | 444 | 230 |
| Net cash provided by financing activities | 2,439 | 1,745 |
| Net increase (decrease) in cash and cash equivalents | 24,817 | $(34)$ |
| Cash and cash equivalents at beginning of period | 27,256 | $\$$ |
| Cash and Cash Equivalents at End of Period | $\$$ | 9,177 |


| Supplemental disclosures of cash flow information: |  |  |  |
| :--- | :--- | :--- | :--- |
| Cash paid during period for interest | $\$$ | 126 | $\$$ |
| Cash paid during period for income taxes | $\$$ | 180 | $\$$ |
| Capital expenditures incurred but not yet paid | $\$$ | 536 | $\$$ |

Supplemental disclosures of non-cash operating and investing activities: Forgiveness of accounts payable from litigation settlement ${ }^{(1)}$ Recording of note receivable from litigation settlement ${ }^{(1)}$
(1) See Note $5 \square$ Litigation Matters for details of the settlement. Cumulative settlement served to reduce the value of originally acquired assets.
See notes to condensed consolidated financial statements.

# SHOE CARNIVAL, INC. <br> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Unaudited 

## Note 1 - Basis of Presentation

In our opinion, the accompanying unaudited condensed consolidated financial statements contain all normal recurring adjustments necessary to present fairly our financial position and the results of our operations and our cash flows for the periods presented. Certain information and disclosures normally included in the notes to consolidated financial statements have been condensed or omitted according to the rules and regulations of the Securities and Exchange Commission (the "SEC"), although we believe that the disclosures are adequate to make the information presented not misleading. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. The condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto contained in our Annual Report on Form 10-K for the fiscal year ended January 31, 2009.

We determined that certain deposits and pre-paid expenses totaling $\$ 1.6$ million as of October 31, 2009 would not be utilized within the next 12 months and should be classified as long-term. Therefore, we have presented these amounts as Other in the long-term section of our condensed consolidated balance sheet. Similar assets in the amount of $\$ 400,000$ and $\$ 454,000$ as of January 31,2009 and November 1,2008 , respectively, that had previously been classified as Other within Current Assets have been presented as long-term in the accompanying comparative condensed consolidated balance sheets.

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## Note 2-Net Income Per Share

Net income per share of common stock is based on the weighted average number of shares and common share equivalents outstanding during the period. The following table presents a reconciliation of our basic and diluted weighted average common shares outstanding as required by Accounting Standards Codification 260 "Earnings Per Share":

|  | Thirteen <br> Weeks Ended <br> October 31, | Thirteen <br> Weeks Ended <br> November 1, | Thirty-nine <br> Weeks Ended <br> October 31, | Thirty-nine <br> Weeks Ended |
| :--- | :---: | :---: | :---: | :---: |
| November 1, |  |  |  |  |

Options to purchase 195,000 shares of common stock for the third quarter of fiscal 2009 and options to purchase 410,000 shares of common stock for the first nine months of fiscal 2009 were not included in the computation of diluted shares because the options' exercise prices were greater than the average market price of our common stock for the period. Options to purchase 196,100 shares of common stock for the third quarter of fiscal 2008 and options to purchase 219,600 shares of common stock for the first nine months of fiscal 2008 were not included in the computation of diluted shares because the options' exercise prices were greater than the average market price of our common stock for the period.

## Note $3 \square$ Recently Issued Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board ("FASB") issued FASB Accounting Standards Codification ("ASC") effective for financial statements issued for interim and annual periods ending after September 15, 2009. The ASC is an aggregation of previously issued authoritative generally accepted accounting principles in one comprehensive set of guidance organized by subject area. In accordance with the ASC, references to previously issued accounting standards have been replaced by ASC references. Subsequent revisions will be incorporated into the ASC through Accounting Standards Updates. Our adoption of the ASC during the third quarter of fiscal 2009 did not have a material impact on our consolidated financial position, results of operations or cash flows. For this initial period of adoption, we have included both the pre-adoption as well as post-adoption authoritative literature references.

In September 2006, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 157, "Fair Value Measurements," now ASC 820, "Fair Value Measurements and Disclosures" which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of ASC 820 are effective for fiscal years beginning after November 15, 2007. In February 2008, the FASB deferred the implementation of ASC 820 for certain non-financial assets and liabilities for fiscal years beginning after November 15, 2008. We adopted the provisions of ASC 820 for financial assets and liabilities on February 3, 2008 and adopted the provisions of ASC 820 for non-financial assets and liabilities on February 1, 2009. The adoption of ASC 820 did not have a material impact on our condensed consolidated financial statements. See Note 6 " "Fair Value Measurements" to our notes to condensed consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141R, "Business Combinations," now ASC 805, "Business Combinations." ASC 805 requires an acquirer to recognize the assets acquired, the liabilities assumed, and any non-controlling interest in the acquired business at the acquisition date, measured at their full fair values as of that date. We adopted the provisions of ASC 805 on February 1, 2009. The adoption of ASC 805 did not have a material impact on our condensed consolidated financial statements.

In April 2008, the FASB issued Financial Statement of Position ("FSP") No. FAS 142-3, "Determination of the Useful Life of Intangible Assets," now ASC 350-30, "General Intangibles Other than Goodwill." ASC 350-30 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset. ASC 350-30 allows an entity to use its own historical experience in renewing or extending similar arrangements, adjusted for specified entity-specific factors, in developing

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assumptions about renewal or extension used to determine the useful life of a recognized intangible asset. Additional disclosures are required to enable financial statement users to assess the extent to which the expected future cash flows associated with the asset are affected by the entity $\square$ s intent and/or ability to renew or extend the arrangement. The guidance for determining the useful life of a recognized intangible asset is to be applied prospectively to intangible assets acquired after the effective date. The disclosure requirements are to be applied prospectively to all intangible assets recognized as of, and subsequent to, the effective date. We adopted the provisions of ASC 350-30 on February 1, 2009. The adoption of ASC 350-30 did not have a material impact on our condensed consolidated financial statements.

In April 2009, the FASB issued FSP No. FAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly," now ASC 820. ASC 820 indicates that when determining the fair value of an asset or liability that is not a Level 1 fair value measurement, an entity should assess whether the volume and level of activity for the asset or liability have significantly decreased when compared with normal market conditions. If the entity concludes that there has been a significant decrease in the volume and level of activity, a quoted price (e.g., observed transaction) may not be determinative of fair value and may require a significant adjustment. The adoption of ASC 820 during the second quarter of fiscal 2009 did not have a material impact on our condensed consolidated financial statements.

In April 2009, the FASB issued FSP No. FAS 115-2 and FAS 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments," now ASC 320, "Investments-Debt and Equity Securities." ASC 320 modifies the requirements for recognizing other-than-temporarily impaired debt securities and changes the existing impairment model for such securities. It also modifies the presentation of other-than-temporary impairment losses and increases the frequency of and expands already required disclosures about other-than-temporary impairment for debt and equity securities. The adoption of ASC 320 during the second quarter of fiscal 2009 did not have a material impact on our condensed consolidated financial statements.

In April 2009, the FASB issued FSP No. FAS 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments," now ASC 825, "Financial Instruments." ASC 825 requires publicly traded companies to disclose the fair value of financial instruments within its scope in interim financial statements, adding to the current requirement to make those disclosures in annual financial statements. This also requires that companies disclose the method or methods and significant assumptions used to estimate the fair value of financial instruments and a discussion of changes, if any, in the method or methods and significant assumptions during the period. The adoption of ASC 825 during the second quarter of fiscal 2009 did not have a material impact on our condensed consolidated financial statements.

In May 2009, the FASB issued SFAS No. 165, "Subsequent Events," now ASC 855, "Subsequent Events." ASC 855 sets forth: 1) the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements; 2) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements; and 3) the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. ASC 855 is effective for interim and annual periods ending after June 15, 2009. Subsequent events were evaluated through December 10, 2009, the date on which the financial statements were issued. This assessment of subsequent events did not reveal the occurrence of any material events or transactions.

## Note 4-Stock-Based Compensation

## Stock Options

The following table summarizes the stock option transactions pursuant to the stock-based compensation plans for the thirty-nine week period ended October 31, 2009:

|  | Weighted- <br> Average <br> Remaining |  |  |
| :---: | :---: | :---: | :---: |
| Number of | Weighted- | Aggregate <br> Intrinsic |  |
|  | Average | Contractual | Value |


|  |  | Exercise <br> Price |  | Term (Years) | (in |
| :--- | ---: | ---: | ---: | ---: | ---: |
| thousands) |  |  |  |  |  |

The total fair value at grant date of previously non-vested stock options that vested during the thirty-nine week periods ended October 31, 2009 and November 1, 2008 were $\$ 32,000$ and $\$ 12,000$, respectively.

No stock options were granted during the first nine months of fiscal 2009. The weighted-average fair value of options granted was $\$ 6.46$ during the first nine months of fiscal 2008. The fair value of options granted during the first nine months of fiscal 2008 was estimated at grant date using a Black-Scholes option-pricing model with the following weighted-average assumptions:

|  | 2008 |
| :--- | ---: |
| Risk free interest rate | $3.1 \%$ |
| Expected dividend yield | $0.0 \%$ |
| Expected volatility | $45.39 \%$ |
| Expected term | 5 Years |

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The risk free interest rate was based on the U.S. Treasury yield curve in effect at the time of the grant. We had not paid and did not anticipate paying cash dividends; therefore, the expected dividend yield was assumed to be zero. Expected volatility was based on the historical volatility of our stock. The expected term of the options was based on our historical option exercise data taking into consideration the exercise and forfeiture patterns of the class of option holders during the option $\square$ s life.

The following table summarizes information regarding options exercised:

|  |  | Thirteen <br> Weeks <br> Ended <br> October <br> 31, <br> 2009 |  | Thirteen <br> Weeks Ended November 1, 2008 |  | Thirty-nine <br> Weeks Ended October 31, 2009 |  | hirty-nine <br> Weeks <br> Ended November <br> 1, <br> 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total intrinsic value ${ }^{(1)}$ | \$ | 100,000 | \$ | 613,000 | \$ | 138,000 | \$ | 640,000 |
| Total cash received | \$ | 111,000 | \$ | 1,084,000 | \$ | 133,000 | \$ | 1,376,000 |
| Associated excess income tax benefits recorded | \$ | 125,000 | \$ | 224,000 | \$ | 191,000 | \$ | 230,000 |

(1) Defined as the difference between the market value at exercise and the grant price of stock options exercised.
The following table summarizes information regarding outstanding and exercisable options at October 31, 2009:

|  | Options Outstanding |  |  |  | Options Exercisable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Weighted | Weighted Average |  | Number |  | hted |
| Range of | of Options | Average |  |  | of Options |  | age |
| Exercise Price | Outstanding | Remaining Life |  |  | Exercisable |  |  |
| \$ $4.38 \square 5.75$ | 49,767 | 1.08 | \$ | 4.48 | 49,767 | \$ | 4.48 |

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| $\$$ | $8.56 \square 12.14$ | 95,268 | 3.50 | $\$$ | 10.29 | 73,601 | $\$$ | 9.93 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$$ | $12.67 \square 16.30$ | 196,801 | 3.98 | $\$$ | 13.16 | 184,301 | $\$$ | 13.07 |
| $\$$ | 17.12 | 157,620 | 2.42 | $\$$ | 17.12 | 157,620 | $\$$ | 17.12 |

The following table summarizes information regarding stock-based compensation expense recognized for non-vested options:

|  | Thirteen <br> Weeks Ended October 31, 2009 | Thirteen Weeks Ended November 1, 2008 | Thirty-nine Weeks Ended October 31, 2009 | Thirty-nine <br> Weeks Ended November 1, 2008 |
| :---: | :---: | :---: | :---: | :---: |
| Stock-based compensation expense before the recognized income tax benefit | \$ 19,000 | \$ 11,000 | \$ 58,000 | \$ 48,000 |
| Income tax benefit | \$ 7,000 | \$ 4,000 | \$ 22,000 | \$ 18,000 |

As of October 31, 2009, there was approximately $\$ 102,000$ of unrecognized compensation expense, net of estimated forfeitures, remaining related to non-vested stock options. This expense is expected to be recognized over a weighted-average period of 1.5 years.

## Restricted Stock Awards

The following table summarizes the restricted share transactions for the thirty-nine week period ended October 31, 2009:

|  |  | Weighted- <br> Average |
| :--- | ---: | ---: |
|  | Number of | Srant |
| Date Fair |  |  |

The total fair value at grant date of previously non-vested stock awards that vested during the first nine months of fiscal 2009 was $\$ 13,000$. No previously non-vested stock awards vested during the first nine months of fiscal 2008. The weighted-average grant date fair values of stock awards granted during the thirty-nine week periods ended October 31, 2009 and November 1, 2008 were $\$ 12.26$ and $\$ 12.54$, respectively.

The following table summarizes information regarding stock-based compensation expense for restricted stock awards:

|  | Thirteen | Thirteen | Thirty-nine | Thirty-nine |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Weeks | Weeks |  |  |  |  |
| Weeks | Weeks | Weeeks | Ended | Ended |  |
|  | Ended | Ended | Ended | October | November |
| October | November |  |  |  |  |
| Stock-based compensation expense before | 31, | 1, | 31, | 1, |  |
| the recognized income tax benefit | 2009 | 2008 | 2009 | 2008 |  |
| Income tax benefit |  |  |  |  |  |

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The $\$ 258,000$ of expense recorded during the first nine months of fiscal 2009 was comprised of compensation expense of $\$ 911,000$ offset by income of $\$ 653,000$. The income was attributable to the first quarter reversal of the cumulative prior period expense for performance-based awards which now have been deemed by management as not probable of vesting.

As of October 31, 2009, there was approximately $\$ 3.1$ million of unrecognized compensation expense remaining related to both the performance-based and service-based non-vested stock awards. The expense is expected to be recognized over a weighted average period of 2.6 years. This incorporates the current assumptions of the estimated requisite service period required to achieve the designated performance conditions for performance-based stock awards.

## Cash-Settled Stock Appreciation Rights (SARs)

Cash-settled stock appreciation rights (SARs) were granted to non-executive employees in the fourth quarter of fiscal 2008 such that one-third of the shares underlying the SARs granted would vest and become fully exercisable on each of the first three anniversaries of the date of the grant and were assigned a five-year term from the date of grant. Each SAR entitles the holder, upon exercise, to receive cash in the amount equal to the closing price of our stock on the day prior to exercise less the exercise price. The maximum amount paid, however, cannot exceed $100 \%$ of the exercise price. In accordance with ASC 718, "Stock Compensation," cash-settled SARs are classified as Other liabilities on the condensed consolidated balance sheet as of October 31, 2009 and January 31, 2009.

No previously non-vested SARs vested nor were any SARs granted during the first nine months of fiscal 2009. The total number of non-vested SARs and the weighted-average exercise price at both January 31, 2009 and October 31,2009 was 157,000 and $\$ 9.72$, respectively. The weighted-average remaining contractual term for non-vested SARs at October 31, 2009 was 4.1 years.

ASC 718 requires the fair value of these liability awards be remeasured at each reporting period until the date of settlement. Increases or decreases in compensation expense are recognized over the vesting period, or immediately for vested awards. The weighted-average fair value of outstanding, non-vested SARs awards was $\$ 5.25$ as of October 31, 2009. The fair value was estimated using a trinomial lattice model with the following assumptions:

|  | October 31, 2009 |
| :--- | ---: |
| Risk free interest rate yield curve | $0.01 \%-2.31 \%$ |
| Expected dividend yield | $0.0 \%$ |
| Expected volatility | $59.78 \%$ |
| Maximum life | 4.13 Years |
| Exercise multiple | $1.74-1.8$ |
| Maximum payout | $\$ 9.72$ |
| Employee exit rate | $2.2 \%-9.0 \%$ |

The risk free interest rate was based on the U.S. Treasury yield curve in effect at the end of the reporting period. We had not paid and did not anticipate paying cash dividends; therefore, the expected dividend yield was assumed to be zero. Expected volatility was based on the historical volatility of our stock. The exercise multiple and employee exit rate are based on historical option data.

The following table summarizes information regarding stock-based compensation expense recognized for SARs:

|  | Thirteen | Thirty-nine |
| :---: | :---: | :---: |
| Weeks | Weeks |  |
| Ended | Ended |  |
| October 31, | October 31, |  |
| Stock-based compensation expense before the recognized |  |  |
| income tax benefit |  |  |

As of October 31, 2009, there was approximately $\$ 355,000$ in unrecognized compensation expense related to non-vested SARs. The expense is expected to be recognized over a weighted-average period of 1.1 years.

Employee Stock Purchase Plan
The following table summarizes information regarding stock-based compensation expense recognized for the employee stock purchase plan:

|  | Thirteen <br> Weeks <br> Ended October 31, 2009 |  | teen <br> eks <br> ded <br> mber <br> 1, <br> 008 |  | y-nine <br> eeks <br> ded <br> ober <br> 31, <br> 009 | Thirty-nine Weeks Ended November 1, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stock-based compensation expense before the recognized income tax benefit ${ }^{(1)}$ | \$ 6,000 | \$ | 6,000 | \$ | 21,000 |  | 25,000 |
| Income tax benefit | \$ 2,000 | \$ | 2,000 | \$ | 8,000 |  | 9,000 |

(1) Amounts are representative of the $15 \%$ discount employees are provided for purchases under the employee stock purchase plan.

## Note 5-Litigation Matters

On or about April 22, 2008, an arbitration claim was filed by SDI Industries, Inc. ("SDI") against us with the American Arbitration Association Western Case Management Center in Los Angeles, California, captioned SDI Industries, Inc. (Claimant and Counter-Respondent) v. Shoe Carnival, Inc. (Respondent and Counterclaimant), in which SDI sought payment of $\$ 1.2$ million of unpaid retainage, $\$ 700,000$ for services not yet billed, plus additional interest and legal fees. The retainage was withheld from progress billings for work performed on our distribution center and was recorded in accrued and other liabilities and fixed assets in our consolidated financial statements. We filed a Counterclaim and Response in this matter, denying SDI's claim, and seeking monetary damages of more than $\$ 3.0$ million. We asserted that SDI breached our contract with SDI ("Contract") due to its failure to deliver our distribution center's material handling system pursuant to the specifications of the Contract.

On May 30, 2009, the parties entered into a settlement of the above matter. Under the terms of the settlement, SDI agreed to forego collection of the $\$ 1.2$ million in unpaid retainage and to pay us $\$ 1.2$ million towards the remediation of the distribution center's material handling system. The $\$ 1.2$ million will be paid in installments over seven years and is evidenced by a promissory note secured by a standby letter of credit, renewable annually, in an amount not less than $\$ 200,000$ and by a security interest in SDI's accounts receivable. In addition, both parties agreed to the dismissal of all pending claims currently under arbitration. The installment due on the promissory note within the next 12 months has been recorded in Accounts receivable in our consolidated financial statements. The remaining balance of the promissory note is recorded in Other as a non-current asset. SDI remitted the first scheduled payment prior to the due date of July 1, 2009.

Although the investment we made in the distribution center will satisfy our distribution needs throughout fiscal 2009, we have not achieved the productivity that we expect will be required based on our plan for long-term store growth. We have contracted with another distribution logistics company to provide recommendations to improve throughput and have begun implementation of certain of these recommendations and will continue to make improvements in fiscal 2010.

We are involved in various other legal proceedings incidental to the conduct of our business. While the outcome of any legal proceeding is always uncertain, we do not currently expect that any such proceedings will have a material adverse effect on our financial position or results of operations.

## Note 6 - Fair Value Measurements

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As of February 1, 2009, ASC 820 applies to both our financial and non-financial assets and liabilities. Although the adoption of ASC 820 had no impact on our financial position or results of operations, it does result in additional disclosures regarding fair value measurements.

ASC 820 provides guidance for using fair value to measure assets and liabilities and only applies when other standards require or permit the fair value measurement of assets and liabilities. It does not expand the use of fair value measurements. ASC 820 establishes a fair value hierarchy, which prioritizes the inputs used in measuring fair value into three broad levels.

- Level 1 Q Quoted prices in active markets that are unadjusted and accessible at the measurement date for identical, unrestricted assets or liabilities;
- Level 2 Q Quoted prices for identical assets and liabilities in markets that are not active, quoted prices for similar assets and liabilities in active markets or financial instruments for which significant inputs are observable, either directly or indirectly; and
- Level $3 \square$ Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

Our financial assets as of October 31, 2009, January 31, 2009, and November 1, 2008 included cash and cash equivalents. We did not have any financial liabilities measured at fair value for these periods. The carrying value of cash and cash equivalents approximates fair value due to its short-term nature and is considered a Level 1 fair value measurement.

The following table summarizes our cash and cash equivalents that are measured at fair value on a recurring basis as of October 31, 2009, January 31, 2009, and November 1, 2008:


Cash and short-term investments represents cash deposits and short-term investments held with financial institutions. The cash balances held in bank operating accounts are covered by the Federal Deposit Insurance Corporation Transaction Account Guarantee Program. Through the end of the period, non-interest bearing checking accounts and certain low interest transaction accounts are fully guaranteed for the entire amount in the account. To date, we have experienced no loss or lack of access to either invested cash or cash held in our operating accounts. Short-term investments consist of investments in commercial paper that accrue interest on a periodic basis.

Our credit and debit card receivables are highly liquid financial assets that typically settle in less than three days.
We did not have any fair value measurements for our non-financial assets and liabilities during the third quarter or first nine months of fiscal 2009.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERA

## Factors That May Effect Future Results

This Quarterly Report on Form 10-Q contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve a number of risks and uncertainties. A number of factors could cause our actual results, performance, achievements or industry results to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. These factors include, but are not limited to: general economic conditions in the areas of the United States in which our stores are located; the effects and duration of the current economic downturn and the impact on the credit markets; changes in the overall retail environment and more specifically in the apparel and footwear retail sectors; our ability to generate increased sales at our stores; the potential impact of national and international security concerns on the retail environment; changes in our relationships with key suppliers; the impact of competition and pricing; changes in weather patterns, consumer buying trends and our ability to identify and respond to emerging fashion trends; the impact of disruptions in our distribution or information technology operations; the effectiveness of our inventory management; the impact of hurricanes or other natural disasters on our stores, as well as on consumer confidence and purchasing in general; risks associated with the seasonality of the retail industry; our ability to successfully execute our growth strategy, including the availability of desirable store locations at acceptable lease terms, our ability to open new stores in a timely and profitable manner and the availability of sufficient funds to implement our growth plans; higher than anticipated costs associated with the closing of underperforming stores; the inability of manufacturers to deliver products in a timely manner; changes in the political and economic environments in the People $\square$ s Republic of China, Brazil, Spain and East Asia, the primary manufacturers of footwear; and the continued favorable trade relations between the United States and China and the other countries which are the major manufacturers of footwear. For a more detailed discussion of certain risk factors see the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended January 31, 2009.

## General

Management $\square$ s Discussion and Analysis of Financial Condition and Results of Operations is intended to provide information to assist the reader in better understanding and evaluating our financial condition and results of operations. We encourage you to read this in conjunction with our condensed consolidated financial statements and the notes to those statements included in PART I, ITEM 1. FINANCIAL STATEMENTS of this Quarterly Report on Form 10-Q, as well as our Annual Report on Form 10-K for the fiscal year ended January 31, 2009 as filed with the SEC.

## Overview of Our Business

Shoe Carnival, Inc. is one of the nation $\square$ s largest family footwear retailers. As of October 31, 2009, we operated 317 stores in 30 states primarily in the Midwest, South and Southeast regions of the United States. We offer a distinctive shopping experience, a broad merchandise assortment and value to our customers while maintaining an efficient store level cost structure.

Our stores combine competitive pricing with a highly promotional, in-store marketing effort that encourages customer participation and creates a fun and exciting shopping experience. We believe this highly promotional atmosphere results in various competitive advantages, including increased multiple unit sales; the building of a loyal, repeat customer base; the creation of word-of-mouth advertising; and enhanced sell through of in-season goods. Our objective is to be the destination store-of-choice for a wide range of consumers seeking moderately priced, current season name brand and private label footwear. Our product assortment includes dress and casual shoes, sandals, boots and a wide assortment of athletic shoes for the entire family. We believe that by offering a

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wide selection of both athletic and non-athletic footwear, we are able to reduce our exposure to shifts in fashion preferences between those categories.

Our marketing effort targets moderate income, value-conscious consumers seeking name brand footwear for all age groups. We believe that by offering a wide selection of popular styles of name brand merchandise at competitive prices, we generate broad customer appeal. Our cost-efficient store operations and real estate strategy enable us to price products competitively. Low labor costs are achieved by housing merchandise directly on the selling floor in an open-stock format, enabling customers to serve themselves, if they choose. This reduces the staffing required to assist customers and reduces store level labor costs as a percentage of sales. We locate stores predominantly in strip shopping centers in order to take advantage of lower occupancy costs and maximize our exposure to value-oriented shoppers.

## Critical Accounting Policies

It is necessary for us to include certain judgments in our reported financial results. These judgments involve estimates that are inherently uncertain and actual results could differ materially from these estimates. The accounting policies that require the more significant judgments are:

Merchandise Inventories - Merchandise inventories are stated at the lower of cost or market using the first-in, first-out (FIFO) method. In determining market value, we estimate the future sales price of items of merchandise contained in the inventory as of the balance sheet date. Factors considered in this determination include, among others, current and recently recorded sales prices, the length of time product has been held in inventory and quantities of various product styles contained in inventory. The ultimate amount realized from the sale of certain product could differ materially from our estimates. We also estimate a shrinkage reserve for the period between the last physical count and the balance sheet date. The estimate for the shrinkage reserve can be affected by changes in merchandise mix and changes in actual shrinkage trends.

Valuation of Long-Lived Assets - We review long-lived assets whenever events or circumstances indicate the carrying value of an asset may not be recoverable and annually when no such event has occurred. We evaluate the ongoing value of assets associated with retail stores that have been open longer than one year. When events such as these occur, the assets subject to impairment are adjusted to estimated fair value and, if applicable, an impairment loss is recorded in selling, general and administrative expenses. Our assumptions and estimates used in the evaluation of impairment, including current and future economic trends for stores, are subject to a high degree of judgment and if actual results or market conditions differ from those anticipated, additional losses may be recorded.

Income Taxes - We calculate income taxes and account for uncertain tax positions in accordance with ASC 740, "Income Taxes" ("ASC 740"). Under ASC 740, deferred tax assets and liabilities are recognized based on the difference between the consolidated financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the estimated tax rates in effect in the years when those temporary differences are expected to reverse. We are also required to make many subjective assumptions and judgments regarding our income tax exposures. Interpretations of and guidance surrounding income tax laws and regulations are often complex, ambiguous and change over time. As such, changes in our subjective assumptions and judgments can materially affect amounts recognized in the consolidated financial statements.

Insurance Reserves - We use a combination of self-insurance and third-party insurance for workers' compensation, employee medical and general liability insurance. These plans have stop-loss provisions that protect us from individual and aggregate losses over specified dollar values. When estimating our self-insured liabilities, we consider a number of factors, including historical claims experience, severity factors, statistical trends and, in certain instances, valuation assistance provided by independent third-parties. We will continue to evaluate our self-insured liabilities and the underlying assumptions on a quarterly basis and make adjustments as needed. The ultimate cost of these claims may be greater than or less than the established accruals. While we believe that the recorded amounts are adequate, there can be no assurance that changes to management's estimates will not occur due to limitations inherent in the estimating process. In the event we determine an accrual should be increased or reduced, we will record such adjustments in the period in which such determination is made.

## Results of Operations Summary Information

| Quarter Ended | Beginning <br> Of Period | Number of Stores |  |  | Store Square Footage |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Opened | Closed | End of Period | Net Change | End of Period | Comparable Store Sales |
| May 2, 2009 | 304 | 10 | 1 | 313 | 78,000 | 3,413,000 | (0.3)\% |
| August 1, 2009 | 313 | 2 | 1 | 314 | 6,000 | 3,419,000 | (6.4)\% |
| October 31, 2009 | 314 | 4 | 1 | 317 | 29,000 | 3,448,000 | 10.2\% |
| Year-to-date 2009 | 304 | 16 | 3 | 317 | 113,000 | 3,448,000 | 1.4\% |
| May 3, 2008 | 291 | 2 | 0 | 293 | 16,000 | 3,254,000 | (4.9)\% |
| August 2, 2008 | 293 | 12 | 2 | 303 | 87,000 | 3,341,000 | (1.0)\% |
| November 1, 2008 | 303 | 8 | 1 | 310 | 62,000 | 3,403,000 | (5.0)\% |
| Year-to-date 2008 | 291 | 22 | 3 | 310 | 165,000 | 3,403,000 | (3.7)\% |

Comparable store sales for the periods indicated include stores that have been open for 13 full months prior to the beginning of the period, including those stores that have been relocated or remodeled. Therefore, stores opened or closed during the periods indicated are not included in comparable store sales.

The following table sets forth our results of operations expressed as a percentage of net sales for the periods indicated:

|  | Thirteen <br> Weeks | Thirteen <br> Weeks <br> Ended | Thirty-nine <br> Weeks <br> Ended | Thirty-nine <br> Weeks |
| :--- | :---: | :---: | :---: | :---: |
| Ended |  |  |  |  |

## Operational Summary

The third quarter of fiscal 2009 surpassed our expectations in regards to many key financial metrics including comparable store sales gains, gross profit margin, aged inventory and cash generation. The consumer responded well to our wide selection of value priced family footwear enabling us to generate a net sales increase of $12.6 \%$ and a comparable store sales increase of $10.2 \%$, both compared to the third quarter of fiscal 2008 . This $10.2 \%$ comparable store sales gain was the second largest quarterly comparable store sales increase in our history. Our positive sales results were broad based with every product category delivering a comparable store sales increase.

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Our gross profit margin increased to $29.8 \%$ for the third quarter of fiscal 2009 from $27.2 \%$ in the third quarter of fiscal 2008. The merchandise margin increased $1.1 \%$ primarily as a result of improved inventory management resulting in less clearance product along with strong sales of boots which carry a higher margin. We were able to leverage our buying, distribution and occupancy costs as a percentage of sales by $1.5 \%$ through a combination of higher sales and lower occupancy and distribution expenses.

Due to the strength of sales during the third quarter, we have recorded a $1.4 \%$ comparable store sales gain on a year-to-date basis. Our women's, children's and athletics categories recorded positive comparable store sales for the year and our overall gross profit margin is up $0.7 \%$. Selling, general and administrative expenses increased only $\$ 1.6$ million despite increasing our store base by a net of seven stores.

We expect our early-season strength in boots, particularly women's fashion boots, to continue into the holidays. In addition, we anticipate continued strength in the athletic category, in part, due to the favorable consumer response to wellness footwear. This type of footwear was not available in our stores last year. While our fourth quarter is historically not a quarter in which we report significant earnings, we do anticipate an improvement over the results in the fourth quarter last year. We expect positive comparable store sales and an improving gross profit margin will result in positive net earnings in the fourth quarter this year. We believe our business model of providing a wide selection of footwear for the entire family at a compelling value and in a fun shopping environment will continue to set us apart from the competition during the holiday shopping season.

## Results of Operations for the Third Quarter Ended October 31, 2009

## Net Sales

Net sales increased $\$ 21.4$ million to $\$ 191.5$ million during the third quarter ended October 31, 2009, a $12.6 \%$ increase from the prior year's third quarter net sales of $\$ 170.1$ million. The increase in sales resulted from a $10.2 \%$ comparable store sales gain plus an $\$ 8.6$ million increase in sales generated by new stores opened since the beginning of the third quarter of fiscal 2008. These increases were partially offset by a $\$ 3.5$ million loss in sales resulting from the closing of 12 stores over the past four quarters.

The sales-tax-free holidays in nine of our states shifted from the second quarter of fiscal 2009, where they were reported in fiscal 2008, into the third quarter this year. We estimate this shift negatively affected our comparable store sales in the second quarter of fiscal 2009 by $2 \%$ and positively affected our comparable store sales in the third quarter of fiscal 2009 by $2 \%$.

## Gross Profit

Gross profit increased $\$ 10.8$ million to $\$ 57.1$ million in the third quarter of fiscal 2009 from gross profit of $\$ 46.3$ million in the comparable prior year period. The gross margin in the third quarter of fiscal 2009 increased $2.6 \%$ from the same period last year to $29.8 \%$. The merchandise margin increased $1.1 \%$ and buying, distribution, and occupancy costs, as a percentage of sales, decreased $1.5 \%$. The merchandise margin benefited from less clearance activity and strong sales of men $\square$ s, women $\square$ s and children $\square$ s boots which carry a higher margin. The leverage on our buying, distribution and occupancy costs was the result of the sales increase combined with a $\$ 482,000$ decrease in occupancy and distribution expenses as compared to the third quarter of fiscal 2008. While additional occupancy costs were incurred for the operation of our new stores, these increases were more than offset by rent reductions on certain comparable stores, the elimination of rent from the 12 stores closed during the past four quarters and lower store closing costs. Distribution costs declined on a year-over-year basis as a result of various cost saving initiatives.

## Selling, General and Administrative Expenses

Selling, general and administrative expenses increased $\$ 2.5$ million in the third quarter of fiscal 2009 to $\$ 44.9$ million; however, our third quarter sales gain enabled us to leverage these costs as a percentage of sales by $1.5 \%$. The $\$ 2.5$ million increase between the comparable periods was primarily the result of incurring an additional $\$ 1.7$ million in expense for incentive compensation along with an increase of $\$ 1.3$ million in employee

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benefits. Included in employee benefits is our non-qualified deferred compensation plan. During the third quarter of fiscal 2008, we recorded a $\$ 742,000$ loss on investments for this plan due to a decline in the stock markets. For the third quarter of fiscal 2009, we recorded earnings on investments for this plan of $\$ 89,000$ resulting in an increase in expense between the two comparative periods of $\$ 831,000$. Even though we operated an additional seven stores at the end of the third quarter of fiscal 2009, we were able to achieve significant expense savings in a number of categories, including depreciation.

Pre-opening costs included in selling, general and administrative expenses decreased $\$ 161,000$ to $\$ 225,000$, or $0.1 \%$ of sales, for the third quarter of fiscal 2009 as compared to $\$ 386,000$, or $0.2 \%$ of sales, for the third quarter of fiscal 2008. We opened four stores in the third quarter of fiscal 2009 as compared to eight stores in the third quarter of fiscal 2008. Pre-opening costs, such as advertising, payroll and supplies, incurred prior to the opening of a new store are charged to expense in the period they are incurred. The total amount of pre-opening expense incurred will vary by store depending on the specific market and the promotional activities involved.

Store closing costs included in selling, general and administrative expenses decreased $\$ 279,000$ in the third quarter of fiscal 2009 to $\$ 138,000$, or $0.1 \%$ as a percentage of sales, as compared to $\$ 417,000$, or $0.2 \%$ as a percentage of sales, in the third quarter of fiscal 2008. We closed one store during the third quarter of both fiscal 2009 and fiscal 2008 and incurred costs related to other planned closures. The timing and actual amount of expense recorded in closing a store can vary significantly depending in part on the period in which management commits to a closing plan, the remaining basis in the fixed assets to be disposed of at closing and the amount of any lease buyout.

## Interest (Income) Expense, Net

We recorded net interest expense of $\$ 29,000$ in the third quarter of fiscal 2009 as compared to net interest income of $\$ 20,000$ in the third quarter of the prior year.

## Income Taxes

The effective income tax rate for the third quarter of fiscal 2009 increased to $38.5 \%$ from $34.0 \%$ for the third quarter of fiscal 2008. The unusually low tax rate in the third quarter of fiscal 2008 was the result of recording a period adjustment to reduce our estimated annual effective tax rate due to lowering projected annual earnings.

## Results of Operations for the Nine Months Ended October 31, 2009

## Net Sales

Net sales increased $\$ 20.9$ million to $\$ 511.6$ million during the nine months ended October 31, 2009, from net sales of $\$ 490.7$ million in the comparable prior year period. The increase in sales resulted from a $\$ 25.9$ million increase in sales generated by new stores opened since the beginning of fiscal 2008 in addition to a $1.4 \%$ comparable store sales gain. These increases were partially offset by an $\$ 11.3$ million loss in sales resulting from closing 14 stores since the beginning of fiscal 2008.

## Gross Profit

Gross profit increased $\$ 9.2$ million to $\$ 144.7$ million in the first nine months of fiscal 2009 from gross profit of $\$ 135.5$ million in the comparable prior year period. The gross margin in the first nine months of fiscal 2009 increased $0.7 \%$ from the same period last year to $28.3 \%$. The merchandise margin increased $0.1 \%$. Both as a percentage of sales and in dollars, buying, distribution and occupancy costs declined on a year-over-year basis.

[^0]
## Selling, General and Administrative Expenses

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Selling, general and administrative expenses increased $\$ 1.6$ million in the first nine months of fiscal 2009 to $\$ 124.0$ million, or $24.3 \%$ of sales; however, the sales gain for the first nine months of fiscal 2009 enabled us to leverage these costs, as a percentage of sales, by $0.6 \%$. The increase in expense between the two comparative periods was primarily the result of a $\$ 2.1$ million increase in employee benefits along with incurring an additional $\$ 1.6$ million in incentive compensation. Included in employee benefits is our non-qualified deferred compensation plan. During the first nine months of fiscal 2008, we recorded a loss on investments for this plan of $\$ 890,000$ due to the decline in the stock markets. For the first nine months of fiscal 2009, we recorded earnings on investments for this plan of $\$ 391,000$ resulting in an increase in expense between the two comparative periods of $\$ 1.3$ million. Even though we operated additional stores during the first nine months of fiscal 2009 compared to the prior year period, we were able to reduce store-level expenses. Expense reductions resulted primarily from decreases in depreciation and advertising and recording lower store closing costs.

Pre-opening costs included in selling, general and administrative expenses were $\$ 859,000$, or $0.2 \%$ of sales, for the first nine months of fiscal 2009 as compared to $\$ 826,000$, or $0.2 \%$ of sales, for the first nine months of fiscal 2008. We opened 16 stores in the first nine months of fiscal 2009 as compared to 22 stores in the first nine months of fiscal 2008. Pre-opening costs, such as advertising, payroll and supplies, incurred prior to the opening of a new store are charged to expense in the period they are incurred. The total amount of pre-opening expense incurred will vary by store depending on the specific market and the promotional activities involved.

The portion of store closing costs included in selling, general and administrative expenses were $\$ 400,000$, or $0.1 \%$ of sales, for the first nine months of fiscal 2009 as compared to $\$ 1.1$ million, or $0.2 \%$ of sales, for the first nine months of fiscal 2008. We closed three stores during the first nine months of both fiscal 2009 and fiscal 2008 and incurred costs related to other planned closures. The timing and actual amount of expense recorded in closing a store can vary significantly depending in part on the period in which management commits to a closing plan, the remaining basis in the fixed assets to be disposed of at closing and the amount of any lease buyout.

## Interest (Income) Expense, Net

We recorded net interest expense of $\$ 109,000$ in the first nine months of fiscal 2009 as compared to net interest income of $\$ 27,000$ in the first nine months of the prior year. As returns available on short-term investments fell to record lows, we held our excess funds for the first seven months of fiscal 2009 in non-interest bearing deposit accounts to offset bank service fees, which are included in selling, general and administrative expenses.

## Income Taxes

The effective income tax rate for the first nine months of fiscal 2009 increased to $38.8 \%$ from $36.6 \%$ for the same time period in 2008. The increase in rate between the two periods was primarily due to the federal tax rate falling below $35 \%$ in fiscal 2008 as a result of lower projected income before tax. The annual effective income tax rate for fiscal 2009 is expected to be approximately $39.0 \%$ compared to $36.5 \%$ for fiscal 2008.

## Liquidity and Capital Resources

Our primary sources of funds are cash flows from operations and borrowings under our revolving credit facility. Net cash provided by operations was $\$ 10.5$ million in the first nine months of fiscal 2009 as compared to net cash provided by operations of $\$ 10.8$ million in the first nine months of 2008 . While the change in operating cash flow when comparing the two periods of each year was minimal, we did experience a significant change in inventory, accounts payable and income taxes between the two periods. Due to slowing sales trends during the first nine months of fiscal 2008, we reduced our average per-store inventories over prior year levels. We reacted to the increasing sales experienced during the fiscal 2009 back-to-school and early fall seasons by modestly increasing our inventories on a per-store basis. The increase in per-store inventory levels, along with operating additional stores, resulted in a significant shift in the use of cash when comparing the two periods. The resulting use of cash was mostly offset by the timing of payments for accounts payable, an increase in income taxes payable, and the increase in net income.

Working capital increased $\$ 19.2$ million to $\$ 169.1$ million at October 31, 2009 from $\$ 149.9$ million at November 1,2008 primarily as a result of our increase in cash and cash equivalents. Our strong earnings performance coupled with tightly controlling our inventory and fixed asset investments enabled us to increase our cash and cash equivalents by $\$ 18.1$ million. The current ratio at October 31, 2009 was 3.5 as compared to 3.3 at November

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1, 2008. We had no interest bearing long-term debt as of the end of either period.
During the first nine months of fiscal 2009, we expended $\$ 8.7$ million in cash for the purchase of property and equipment. Of this expenditure, $\$ 6.3$ million was used for new stores, store remodeling and store relocation projects. An additional $\$ 1.1$ million was used to begin the remediation of our distribution center's material handling system. The remaining capital expenditures were used primarily for information technology and miscellaneous equipment purchases. We anticipate capital expenditures of approximately $\$ 1.3$ million to $\$ 2.3$ million will be made during the fourth quarter of fiscal 2009. We currently anticipate recognizing an additional $\$ 400,000$ in landlord incentives through the end of fiscal 2009 to bring our total to $\$ 2.1$ million for fiscal 2009.

During the first nine months of fiscal 2009, we opened 16 new stores averaging 9,700 square feet and have completed our new store openings for the fiscal year. On a per-store basis, the initial inventory investment averaged $\$ 484,000$, capital expenditures averaged $\$ 359,000$ and lease incentives received from landlords averaged $\$ 100,000$. Pre-opening expenses such as advertising, salaries and supplies, have averaged approximately $\$ 55,000$ per store.

We closed three stores during the first nine months of both fiscal years. We expect to close six stores during the fourth quarter of fiscal 2009 as compared to closing eight stores in the fourth quarter of fiscal 2008. We will continue to evaluate underperforming stores for possible closure in the current or future fiscal years. The timing and actual amount of expense recorded in closing a store can vary significantly depending, in part, on the period in which management commits to a closing plan, the remaining basis in the fixed assets to be disposed of at closing and the amount of any lease buyout.

Our unsecured credit agreement provides for up to $\$ 95.0$ million in cash advances and commercial and standby letters of credit. Borrowings under the revolving credit line are based on eligible inventory. The credit agreement contains the following covenants: (1) Total Shareholders' Equity, adjusted for the effect of any share repurchases, will not fall below that of the prior fiscal year-end; (2) the ratio of funded debt plus rent to EBITDA plus rent will not exceed 2.5 to 1.0 ; (3) total distributions for stock repurchases will not exceed $\$ 50.0$ million; and (4) cash dividends will not reduce our Total Shareholders' Equity, adjusted for the effect of any share repurchases, below that of the prior fiscal year-end. We were in compliance with these covenants as of October 31, 2009. Should a default condition be reported, the lenders may preclude additional borrowings and call all loans and accrued interest at their discretion. As of October 31, 2009, there were no cash advances outstanding and letters of credit outstanding were $\$ 7.9$ million. The amount available to us for additional borrowings was $\$ 87.1$ million as of October 31, 2009.

During December 2006, the Board of Directors authorized a $\$ 50.0$ million share repurchase program which will terminate on December 31, 2009. Share repurchases under this authorization may be made in the open market or in privately negotiated transactions. The timing and actual number of shares repurchased will depend on a variety of factors including price, corporate and regulatory requirements and other market conditions. As of October 31, 2009, approximately 1.2 million shares had been repurchased at an aggregate cost of $\$ 28.1$ million. The amount that remained available under the existing repurchase authorization at October 31, 2009 was $\$ 21.9$ million. No shares have been repurchased since the fourth quarter of fiscal 2007.

On or about April 22, 2008, an arbitration claim was filed by SDI Industries, Inc. ("SDI") against us with the American Arbitration Association Western Case Management Center in Los Angeles, California, captioned SDI Industries, Inc. (Claimant and Counter-Respondent) v. Shoe Carnival, Inc. (Respondent and Counterclaimant), in which SDI sought payment of $\$ 1.2$ million of unpaid retainage, $\$ 700,000$ for services not yet billed, plus additional interest and legal fees. The retainage was withheld from progress billings for work performed on our distribution center and was recorded in accrued and other liabilities and fixed assets in our consolidated financial statements. We filed a Counterclaim and Response in this matter, denying SDI's claim, and seeking monetary damages of more than $\$ 3.0$ million. We asserted that SDI breached our contract with SDI ("Contract") due to its failure to deliver our distribution center's material handling system pursuant to the specifications of the Contract.

On May 30, 2009, the parties entered into a settlement of the above matter. Under the terms of the settlement, SDI agreed to forego collection of the $\$ 1.2$ million in unpaid retainage and to pay us $\$ 1.2$ million towards the remediation of the distribution center's material handling system. The $\$ 1.2$ million will be paid in installments over seven years and is evidenced by a promissory note secured by a standby letter of credit, renewable annually, in an amount not less than $\$ 200,000$ and by a security interest in SDI's accounts receivable. In addition, both
parties agreed to the dismissal of all pending claims currently under arbitration. The installment due on the promissory note within the next 12 months has been recorded in Accounts receivable in our consolidated financial statements. The remaining balance of the promissory note is recorded in Other as a non-current asset. SDI remitted the first scheduled payment prior to the due date of July 1, 2009.

Although the investment we made in the distribution center will satisfy our distribution needs throughout fiscal 2009, we have not achieved the productivity that we expect will be required based on our plan for long-term store growth. We have contracted with another distribution logistics company to provide recommendations to improve throughput and have begun implementation of certain of these recommendations and will continue to make improvements in fiscal 2010.

We anticipate that our existing cash and cash flow from operations, supplemented by borrowings under our revolving credit line, will be sufficient to fund our planned store expansion along with other capital expenditures, any future repurchase of our common stock under our current repurchase plan and working capital requirements for at least the next 12 months.

## Seasonality

Our quarterly results of operations have fluctuated and are expected to continue to fluctuate in the future primarily as a result of seasonal variances and the timing of sales and costs associated with opening new stores. Non-capital expenditures, such as advertising and payroll, incurred prior to opening a new store are charged to expense as incurred. Therefore, our results of operations may be adversely affected in any quarter in which we incur pre-opening expenses related to the opening of new stores.

We have three distinct peak selling periods: Easter, back-to-school and Christmas.

## New Accounting Pronouncements

Recent accounting pronouncements applicable to our operations are contained in Note $3 \square$ "Recently Issued Accounting Pronouncements" contained in the Notes to Condensed Consolidated Financial Statements included in PART I, ITEM 1. FINANCIAL STATEMENTS of this Quarterly Report on Form 10-Q.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk in that the interest payable under our credit facility is based on variable interest rates and therefore is affected by changes in market rates. We do not use interest rate derivative instruments to manage exposure to changes in market interest rates. We had no borrowings during the first nine months of fiscal 2009.

## ITEM 4. CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of October 31, 2009, that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports filed or submitted by us under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by us in such reports is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

Management is continuously seeking to improve the efficiency and effectiveness of our operations and internal controls. This results in refinements to processes throughout the company. As part of our continued strategy to grow our store base and increase capacity, we are in the process of redesigning certain elements of the material handling system in our distribution center. The internal controls impacted by this project are mainly automated and operational in nature. See our Notes to Condensed Consolidated Financial Statements, Note $5 \square$ "Litigation Matters" included in PART I, ITEM 1. FINANCIAL STATEMENTS of this Quarterly Report on Form 10-Q for further details on this matter. There have been no other changes in our internal control over financial reporting
that occurred during the quarter ended October 31, 2009 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## SHOE CARNIVAL, INC. PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The information set forth in Note $5 \square$ "Litigation Matters" contained in the Notes to Condensed Consolidated Financial Statement included in PART I, ITEM 1. FINANCIAL STATEMENTS of this Quarterly Report on Form $10-\mathrm{Q}$ is incorporated herein by reference.

## ITEM 1A. RISK FACTORS

You should carefully consider the risks and uncertainties we describe both in this Quarterly Report on Form 10-Q and in the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended January 31, 2009 before deciding to invest in, or retain, shares of our common stock. These are not the only risks and uncertainties that we face. Additional risks and uncertainties that we do not currently know about, we currently believe are immaterial or we have not predicted may also harm our business operations or adversely affect us. If any of these risks or uncertainties actually occur, our business, financial condition, results of operations or cash flows could be materially adversely affected. There have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the fiscal year ended January 31, 2009.

## ITEM 6. EXHIBITS

Incorporated by Reference To

| Exhibit No. | Description | Form | Exhibit | Filing Date | Filed Herewith |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3-A | Restated Articles of Incorporation of Registrant | 10-K | 3-A | 4/25/2002 |  |
| 3-B | By-laws of Registrant, as amended to date | 8-K | 3-B | 6/12/2009 |  |
| 4 | (i) Amended and Restated Credit Agreement and Promissory Notes dated April 16, 1999, between Registrant and Mercantile Bank National Association, First Union National Bank and Old National Bank | 10-K | 4(I) | 4/29/1999 |  |
|  | (ii) Amendment to Amended and Restated Credit Agreement and Promissory Notes dated March 24, 2000, between Registrant and Mercantile Bank National Association, First Union National Bank and Old National Bank | 10-K | 4(II) | 4/28/2000 |  |
|  | (iii) Second Amendment to Amended and Restated Credit Agreement and Promissory Notes dated November 8, 2000, between Registrant and Firstar Bank N.A., First Union National Bank, Old National Bank and LaSalle Bank National Association | 10-Q | 4(III) | 12/12/2000 |  |



## EXHIBITS - Continued

| Exhibit No. | Incorporated by Reference To |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | Form | Exhibit | Filing Date | Filed <br> Herewith |
|  | (v) Fourth Amendment to Amended and Restated Credit Agreement and Promissory Notes dated March 12, 2003, between Registrant and U.S. Bank National Association, Wachovia Bank National Association, Old National Bank and LaSalle Bank National Association | 10-K | 4(V) | 5/1/2003 |  |
|  | (vi) Fifth Amendment to Amended and Restated Credit Agreement and Promissory Notes dated April 5, 2004, between Registrant and U.S. Bank National Association, Wachovia Bank National Association, Old National Bank and LaSalle Bank National Association | 10-K | 4(VI) | 4/14/2004 |  |
|  | (vii) Assignment Agreement dated June 1, 2004 among LaSalle Bank National Association as Assignor, Fifth Third Bank (Southern Indiana) as Assignee, Registrant as Borrower and U.S. Bank National Association as Agent relating to the Amended and Restated Credit Agreement as further amended | 10-Q | 4(VII) | 6/8/2004 |  |
|  | (viii) Sixth Amendment to Amended and Restated Credit Agreement and Notes dated April 5, 2005, between Registrant and U.S. Bank National Association, Wachovia Bank National Association, Fifth Third Bank (Southern Indiana) and Old National Bank | 8-K | 4(VIII) | 4/11/2005 |  |
|  | (ix) Seventh Amendment to Amended and Restated Credit Agreement and Notes dated March 31, 2006, between Registrant and U.S. Bank National Association, Wachovia Bank, National Association and Fifth Third Bank | 8-K | 4(IX) | 4/4/2006 |  |
|  | (x) Eighth Amendment to Amended and Restated Credit Agreement and Notes dated December 15, 2006, between | 8-K | 4(X) | 12/15/2006 |  |



## EXHIBITS - Continued

| ExhibitNo.31.2 | Description | Incorporated by Reference To |  |  | Filed Herewith |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Form | Exhibit | Filing Date |  |
| $31.2$ | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |  |  |  | X |
| 32.1 | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |  |  |  | X |
| 32.2 | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |  |  |  | X |

## SHOE CARNIVAL, INC. <br> SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed, on its behalf by the undersigned thereunto duly authorized.

Date: December 10, 2009

SHOE CARNIVAL, INC.
(Registrant)

By: /s/ W. Kerry Jackson
W. Kerry Jackson

Executive Vice President and


[^0]:    While occupancy costs increased on a year-over-year basis as a result of operating additional stores, we were able to offset these increases through cost saving initiatives within our buying and distribution functions resulting in a net expense savings of $\$ 514,000$. This savings coupled with the increase in net sales resulted in us leveraging these costs by $0.6 \%$ as a percentage of sales.

