SIERRA CONCEPTS, INC. Form 10-K November 17, 2009

# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-K

[X]ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

> For the fiscal year ended September 30, 2009

[ ] TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT

> For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number: 333-155375

Sierra Concepts, Inc. (Exact name of registrant as specified in its charter)

Nevada 26-3387077 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

> 6074 Citation Court Reno, Nevada (Address of principal executive offices)

89523 (Zip Code)

Registrant's telephone number: 775-200-6853

Securities registered under Section 12(b) of the Exchange Act:

Title of each class Name of each exchange on which registered

not applicable none

Securities registered under Section 12(g) of the Exchange Act:

Title of each class Name of each exchange on which registered

none not applicable

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#### PART I

### Item 1. Business

We were incorporated as Sierra Concepts, Inc. on September 16, 2008 in the State of Nevada for the purpose of developing a web-based service for consumers designed to assist them with proper household budgeting, setting financial priorities, and dealing effectively with debt. Our service, which we plan to offer through the website www.24yearfitness.com, is currently under development.

Our planned service will feature a series of exercises and tools which members can access through the website in order to address different areas of personal financial health and different issues which commonly affect the typical consumer. In exchange for a reasonable monthly fee, our members will be able to access our various personal planning and decision making tools any time they wish. Through use of our service over time, members will have the ability to gradually improve the long term health and soundness of their personal finances. The name of our service and website – "24 Year Fitness" – reflects our philosophy that one must put forth continual effort year after year in order to maintain a fit and healthy financial life. Our founder and executive officer, David Davis, is the inventor of the "24 Year Fitness" concept and is the primary developer of our web-based service.

#### The "24 Year Fitness" Service

Our planned "24 Year Fitness" service will be centered on the customer's use of a group of ongoing exercises designed to assist the user to gain positive control over both their short term and long term personal financial life. Although we anticipate that we will develop and improve our service and add to its component exercises on a continual basis, we anticipate that the initial website will be built aroung three basic financial tools for consumers: (1) the "Sisyphus" system; (2) the "Decider" tool; and (3) a utility known as the "List."

## (1) The Sisyphus System

Named for the mythological Greek king Sisyphus, who was compelled by the gods to roll a huge rock up a steep hill over and again for eternity, this financial tool is built around the idea that continual effort is required in order put one's personal finances in order and to keep them there. Sisyphus begins with an interview of the customers about their financial situation. During the interview, the user will input the sum total of their monthly bills and other expenses, the sum total of their savings and other liquid assets, and the total of their monthly or other periodic income. Based on this and similar information, Sisyphus will use proprietary algorithms and other coding to design a group of concrete goals for each individual user. Each user's group of concrete goals will be his financial workout 'set' and will feature MIN, MID, and IDEAL levels for each area.

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As an example, Sisyphus might determine the following types of goals for a particular user based on the information given during the interview stage:

Exercise 1 – maintain appropriate checking account balance

MIN: \$200 MID: \$1,500

IDEAL: 1 month's income

Exercise 2 – maintain appropriate savings account balance

MIN: \$500 MID: \$1,500

IDEAL: 6 month's income

Exercise 3 – make scheduled monthly payments for utilities and secured debts

MIN: make minimum mortgage payment due; pay minimum car payment due plus1% of outstanding balance; pay utilities payment due

MID: all MIN requirements, except pay minimum car payment due plus 3% of theoutstanding balance

IDEAL: car is paid off, no mortgage payments projected after age 50

Exercise 4 – make scheduled monthly payments for unsecured debts (credit cards)

MIN: minimum payment, plus second monthly payment = 10% of total balance MID: minimum payment, plus second monthly payment = 30% of total balance

IDEAL: pay balances in full monthly

Exercise 5 – eliminate unnecessary expenses

MIN: eliminate cable TV bill (may reinstate after MID level achieved)

Exercise 6 – limit consumption expenses

MIN: limit gas and restaurant food to \$120 per week (may revise slightly after MIDlevel achieved)

The user's personal financial fitness zone will be determined by his ability to complete all of the assigned these types of assigned financial exercise 'sets' over time. The program will feature a levels system based upon three color-coded "zones" of personal financial fitness. The three zones are described as follows:

Red Zone – Users in the Red Zone are unable to meet their minimum basic requirements for personal financial responsibility. One or more of the MIN level goals established by Sisyphus is not being met by the user. These users are advised to cease spending except for their most basic needs. Depending on the situation, the user may be advised to consult a financial professional.

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Yellow Zone – Users in the Yellow Zone are meeting all of their MIN level goals and their personal financial situation is stable or improving. Users in this zone are actively working toward achieving their MID level goals. Generally, Yellow Zone users will be advised to improve on their rate of savings and to be prudently cautious with their spending habits.

Green Zone – Users in the Green Zone are meeting all of their MID level goals and are working toward achieving their IDEAL goals. These users will have established consistent and disciplined personal spending habits. Users in this zone will typically have established a strong habit of personal savings. Depending on the circumstances, these users may be referred to a licensed investment advisor to explore wealth-building strategies beyond the simple personal savings account.1

Over time, the system will also become progressive in the MIN requirements it sets for the user until the IDEAL level for each set is reached. Once a MIN level is reached, the criteria stay at that level indefinitely. The idea is to allow a user who is not in good financial position to hit some goals without feeling completely overwhelmed. As steady progress is made, the goal criteria are raised until the MIN criteria are at certain standard levels.

We believe the Sisyphus system will give our users a unique ability to set personalized financial goals, to progress systematically toward their goals, and to maintain personal financial fitness once it has been achieved.

### (2) The Decider Tool

A common financial problem for consumers is the overwhelming number of choices they face in the marketplace for most types of major purchases. Consumers often have difficult choices to make with options to choose from and many factors to consider. Because major consumer choices can cause a lot of stress, "The Decider" will help the users make the best individual decisions for them.

If the user is choosing from some well-known product decisions, much of the basic information will already be entered for them in a proprietary database. For example, if the user is trying to choose the right vehicle for them, "The Decider" will already know about most of the product details for the vehicles they are considering. For less common product decisions, the user will need assist the system by typing in the key attributes of each product.

In addition to the basic product information, users will be able to prioritize which aspects are more important to them than others. When choosing vehicles, for example, the user will be able to say that 'color' is more important than 'mileage' which is more important than 'number of seats' and the tool will help them find the right vehicle automatically.

he user can search	for 2 or more	choices to compare.	(For example	Ford vs. Chevy)

All choices must share a common 'c	category' to be	e comparable
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1 Sierra Concepts, Inc. will not provide any services as an investment advisor within the definition of the Investment Advisors Act of 1940. We will not provide our customers any advice as to value of any securities or as to the advisability of investing in, purchasing, or selling any securities.

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## Sample screen:

|| Choice --> || Ford || Chevy || (Parameter) || Color || Black || Red || Mileage || 12 mpg || 20 mpg || Seats || 4 || 2

The user will be able to drag the order of parameters to sort which ones are more important. In this example, the user can specify that Color is more important to them than Mileage, which is more important than Number of Seats. The Decider will allow the user to click on the choice they prefer for each parameter (i.e.: "Black" vs. "Red"), and will then weight their parameter choices with the order of the choices and output a "which is better?" decision that is customized to the user's personal preferences.

### (3) The List

Consumers are often in the habit of buying things based on impulse and many of them may find it difficult to prioritize and/or to limit compulsive spending.

"The List" is a utility designed to help consumers take control of their spending habits by deferring and prioritizing purchases. The basic concept behind the List is that users will, whenever they feel the urge to purchase something, add it to a running list which tracks their interest in purchasing particular items. The List is a simple management program that allows its data to be easily be imported, sorted, and exported.

Users will be assigned an email address such as joe\_plumber@list.24yearfitness.com. Security measures will help pair incoming addresses to this account. When a compulsory urge hits while the user is in a store or elsewhere, the user can text message (SMS) a description of the item desired to the assigned email address. Users will also have the option of assigning an initial priority or "want level" to each item. Email can also be sent from a regular account.

Full-text searching will help the user determine which items are similar and combine them on 'the list'. When items are combined, their explicit prioritization will be increased. Priority levels will be integer: -2, -1, 0, +1, +2, etc. Anytime a duplicate request is made, the priority will be increased by +1.

For example, if the same 'special Barbie' is requested every time, the 'list' will help it 'bubble up' by determining that it is a consistent request, grouping similar items together, either automatically or by suggestion with manual intervention.

Items will be manually taken off the list. They can also be taken off by sending an email such as "remove \_\_".

The core of the List is a proprietary system which:

- tracks when an item is added -- the older an item is, when it remains on the list, the more 'valid' the item is
  - track the 'want' level explicitly entered by the user
    - automatically sort the list
    - allow easy import and export of data

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The idea is to create an easy outlet for either an entire family, or an individual, whenever an 'I want' situation arises. Lists can be coordinated and viewed by family members, especially useful on special occasions (i.e.: birthdays).

A scheduled (daily, weekly, monthly) report of the list can be sent out to users. The list will show the top 3 items at any time. Longer reports may be generated at 'special' times of the year (Christmas, Birthday, etc.).

### Pricing and Revenue Model

The base of our intended pricing structure will be monthly subscription dues paid to access the Sisyphus system, which we believe will be core feature of our service. The Decider and the List will be included with a Sisyphus subscription, but may also be available separately. After the initial sign-up, monthly fees will be charged automatically to the user's credit or debit card. An initial minimum subscription of six months will be required for Sisyphus, with subscription renewing monthly thereafter until cancelled. We anticipate that our initial fee structure will be as follows:

Subscription to Sisyphus: \$40 sign-up fee, plus \$20 per month
Six month minimum original contract, with automaticrenewal thereafter until cancelled. The List and the Deciderare also included.

Subscription to the List only: \$5 per month, with automatic renewal thereafter untilcancelled.

The Decider only: \$5 for one-time use, or unlimited use for \$10 per month

We believe this pricing model offers an affordable point of entry for the types of consumers who will be most attracted to our "24 Year Fitness" service. At the same time, however, we believe that it will position us to begin earning residual revenues without significant addition costs beyond the development and launching of our website.

### Competition

We believe that our planned service will be relatively unique once it is fully developed and offered to the public. Currently, there are numerous non-profit websites and related organizations dedicated to providing general financial advice and counseling, but these all lack the type of customization, personal tailoring, and ongoing interaction and guidance that we believe our planned service can provide.

Packaged financial management software (like "Quickbooks") is, of course, widely available, but these systems typically require micro-management of finances. Detailed line item dual-entry accounting transactions must be accurately maintained for these types of programs to create great value for the customer. Our planned service will work at a manageable and practical macro-level, with the minimum resolution being a monthly view of the consumer's finances.

If we are successful in generating traffic to our website and in providing a quality experience to our first users, we believe that the customization and ease of use over time featured by our system will provide a significant competitive advantage.

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# Intellectual Property

Some aspects of our planned system will depend on proprietary algorithms, coding, and systems design. Although no copyrights have yet been filed on these materials, we plan to protect our rights in these materials when our website "goes live" under trade secret, unfair competition, and copyright laws.

While there can be no assurance that registered copyrights will protect our proprietary information, we intend to assert our intellectual property rights against any infringer. Although any assertion of our rights can result in a substantial cost to, and diversion of effort by, our company, management believes that the protection of our intellectual property rights is a key component of our operating strategy.

## Regulatory Matters

We are unaware of and do not anticipate having to expend significant resources to comply with any governmental regulations applicable to our planned operations. We are subject to the laws and regulations which are generally applicable to business operations, such as business licensing requirements, income taxes and payroll taxes.

## **Employees**

We have no other employees other than our sole officer and director, David Davis. Mr. Davis is our President, CEO, CFO, and sole member of the Board of Directors. Mr. Davis oversees all responsibilities in the areas of corporate administration, product development, and marketing. As our planned operations commence and as we begin to generate revenues, we may expand our current management in the future to retain skilled directors, officers, and employees with experience relevant to our business focus.

### **Environmental Laws**

We have not incurred and do not anticipate incurring any expenses associated with environmental laws.

Item 1A. Risk Factors.

A smaller reporting company is not required to provide the information required by this Item.

Item 1B. Unresolved Staff Comments

A smaller reporting company is not required to provide the information required by this Item.

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# Item 2. Properties

We do not own any real property. We maintain our corporate office at 6074 Citation Court, Reno, Nevada 89523.

# Item 3. Legal Proceedings

We are not a party to any pending legal proceeding. We are not aware of any pending legal proceeding to which any of our officers, directors, or any beneficial holders of 5% or more of our voting securities are adverse to us or have a material interest adverse to us.

# Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of the Company's shareholders during the fiscal year ended September 30, 2009.

### **PART II**

Item 5. Market for Registrant's Common Equity and Related Stockholder Matters and Issuer Purchases of Equity Securities

### Market Information

Our common stock is currently quoted on the OTC Bulletin Board ("OTCBB"), which is sponsored by FINRA. The OTCBB is a network of security dealers who buy and sell stock. The dealers are connected by a computer network that provides information on current "bids" and "asks", as well as volume information. Our shares are quoted on the OTCBB under the symbol "SRRC."

The following table sets forth the range of high and low bid quotations for our common stock for each of the periods indicated as reported by the OTCBB. These quotations reflect inter-dealer prices, without retail mark-up, mark-down or commission and may not necessarily represent actual transactions.

Fiscal Year En	ding Septembe	er, 2009
Quarter Ended	High \$	Low \$
September 30,	0.01	0.01
2009		
June 30, 2009	0.01	0.01
March 31,	0.01	0.01
2009		
December 31,	n/a	n/a
2008		

### Penny Stock

The SEC has adopted rules that regulate broker-dealer practices in connection with transactions in penny stocks. Penny stocks are generally equity securities with a market price of less than \$5.00, other than securities registered on certain national securities exchanges or quoted on the NASDAQ system, provided that current price and volume information with respect to transactions in such securities is provided by the exchange or system. The penny stock rules require a broker-dealer, prior to a transaction in a penny stock, to deliver a standardized risk disclosure document prepared by the SEC, that: (a) contains a description of the nature and level of risk in the market for penny stocks in both public offerings and secondary trading; (b) contains a description of the broker's or dealer's duties to the customer and of the rights and remedies available to the customer with respect to a violation of such duties or other requirements of the securities laws; (c) contains a brief, clear, narrative description of a dealer market, including bid and ask prices for penny stocks and the significance of the spread between the bid and ask price; (d) contains a toll-free telephone number for inquiries on disciplinary actions; (e) defines significant terms in the disclosure document or in the conduct of trading in penny stocks; and (f) contains such other information and is in such form, including language, type size and format, as the SEC shall require by rule or regulation.

The broker-dealer also must provide, prior to effecting any transaction in a penny stock, the customer with (a) bid and offer quotations for the penny stock; (b) the compensation of the broker-dealer and its salesperson in the transaction; (c) the number of shares to which such bid and ask prices apply, or other comparable information relating to the depth and liquidity of the market for such stock; and (d) a monthly account statement showing the market value of each penny stock held in the customer's account.

In addition, the penny stock rules require that prior to a transaction in a penny stock not otherwise exempt from those rules, the broker-dealer must make a special written determination that the penny stock is a suitable investment for the purchaser and receive the purchaser's written acknowledgment of the receipt of a risk disclosure statement, a written agreement as to transactions involving penny stocks, and a signed and dated copy of a written suitability statement.

These disclosure requirements may have the effect of reducing the trading activity for our common stock. Therefore, stockholders may have difficulty selling our securities.

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Holders of Our Common Stock

As of November 17, 2009, we had 8,400,000 shares of our common stock issued and outstanding, held by 32 shareholders of record.

### Dividends

There are no restrictions in our articles of incorporation or bylaws that prevent us from declaring dividends. The Nevada Revised Statutes, however, do prohibit us from declaring dividends where after giving effect to the distribution of the dividend:

- 1. we would not be able to pay our debts as they become due in the usual course of business, or;
- 2. our total assets would be less than the sum of our total liabilities plus the amount that would be needed to satisfy the rights of shareholders who have preferential rights superior to those receiving the distribution.

We have not declared any dividends and we do not plan to declare any dividends in the foreseeable future.

Securities Authorized for Issuance under Equity Compensation Plans

We do not have any equity compensation or incentive plans.

Recent Sales of Unregistered Securities

None.

Item 6. Selected Financial Data

A smaller reporting company is not required to provide the information required by this Item.

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Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

# Forward-Looking Statements

Certain statements, other than purely historical information, including estimates, projections, statements relating to our business plans, objectives, and expected operating results, and the assumptions upon which those statements are based, are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements generally are identified by the words "believes," "project," "expects," "anticipates," "estimates," "intends," "strategy," "plan," "may," "will," "would," "will be," "will continue," "will likely result," and similar expressions. V such forward-looking statements to be covered by the safe-harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of complying with those safe-harbor provisions. Forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties which may cause actual results to differ materially from the forward-looking statements. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse affect on our operations and future prospects on a consolidated basis include, but are not limited to: changes in economic conditions, legislative/regulatory changes, availability of capital, interest rates, competition, and generally accepted accounting principles. These risks and uncertainties should also be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. We undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Further information concerning our business, including additional factors that could materially affect our financial results, is included herein and in our other filings with the SEC.

#### Website Development

The "24 Year Fitness" service is currently in development. We expect that design and programming activities, directed principally by our President, Mr. Davis, to continue into the first part of our second full fiscal year. We had originally estimated that the "beta" version of our website would be launched sometime during our third quarter. Our president, however, has experienced unusual demands on his time at his outside place of employment. In addition, we have been working on certain adjustments to our algorithms in an attempt to account for certain changes indicated by the continuing severity of the recent financial crisis. These adjusted algorithms are being alpha-tested. In the Spring of 2009, we also launched a single-user proof-concept version of our "List" product www.thesqueakiestwheel.com. Currently, we hope to launch the beta version of our site by the end of the 2009 calendar year.

Once the beta version of our site is launched, it will be tested, modified, and perfected based on the experience and feedback of real-world volunteer users who will be allowed to use the service for free in exchange for sharing their experiences and working with us on the development and improvement of the "24 Year Fitness" service.

If development of our website goes as currently planned, we estimate that the fully-functional service will "go live" at www.24yearfitness.com in the early part of 2010. Inevitably, the experience and feedback of paying customers to site will lead to additional improvements and developments for the "24 Year Fitness" service.

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## **Initial Marketing Efforts**

Our initial efforts to direct traffic to our website will include generating "buzz" among Internet users about our service through postings on online communities such as Yahoo! Groups and other methods of getting Internet users to refer others to our website by e-mail or word of mouth and search engine optimization. Our President, Mr. Davis, will be primarily responsible for these efforts. In addition we may chose to market our website via search engines by purchasing sponsored placement in search results on a limited basis. In addition, we may enter into affiliate marketing relationships with other website providers to increase our access to Internet consumers Until our planned service establishes positive cash flow, however, we expect to rely on viral marketing as the primary source of traffic to our website, with search engine optimization and affiliate marketing as secondary sources.

#### Personnel

During the next year of operations, our sole officer and director, David Davis, will provide his time to the business at no charge. Mr. Davis will be responsible for all administrative duties as well as overseeing the ongoing development, testing, improvement, and the launch of the "24 Year Fitness" online service.

As we have limited financial resources, Mr. Davis has committed to dedicating approximately 10-15 hours per week in order to attend to needs of the business.

Expected Changes In Number of Employees, Plant, and Equipment

We do not have plans to purchase any physical plant or any significant equipment or to change the number of our employees during the next twelve months.

Results of Operations for the fiscal year ended September 30, 2009 and September 30, 2008.

We have not earned any revenues from inception through the fiscal year ending September 30, 2009. During the fiscal year ending September 30, 2009, we focused primarily developing our planned web-based service. We currently do not anticipate earning any revenues until the middle part of calendar year 2010. We are presently in the development stage of our business and we can provide no assurance that we will produce significant revenues from the sale of our services or if revenues are earned, that we will be profitable.

We incurred expenses and net losses in the amount of \$50,605 during the fiscal year ended September 30, 2009 (our first full fiscal year) and in the amount of \$3,500 during the fiscal year ended September 30, 2009. We incurred total expenses and net losses in the amount of \$54,105 from our inception on September 16, 2008 through the year ending September 30, 2009. Our operating expenses from inception through September 30, 2009 have consisted of professional fees and general and administrative expenses. Our losses are attributable to our operating expenses combined with a lack of revenues during our current stage of development. We anticipate our operating expenses will increase as we continue with our plan of operations.

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## Liquidity and Capital Resources

As of September 30, 2009, we had total current assets of \$14,519, consisting entirely of cash. We had current liabilities of \$50,624 as of September 30, 2009. Accordingly, we had a working capital deficit of \$36,105 as of September 30, 2009.

Our ability to operate on a sustained basis over the next fiscal year will be contingent upon us obtaining additional financing and/or upon realizing significant revenues from operations. We do not have any formal commitments or arrangements for the sales of stock or the advancement or loan of funds at this time. There can be no assurance that any additional financing will be available to us on acceptable terms, or at all.

Off Balance Sheet Arrangements

As of September 30, 2009, there were no off balance sheet arrangements.

## Going Concern

Our financial statements have been prepared on a going concern basis. We have a working capital deficit of \$36,105 as of September 30, 2009 and have accumulated deficit of \$54,105 since inception. Our ability to continue as a going concern is dependent upon our ability to generate profitable operations in the future and/or to obtain the necessary financing to meet our obligations and repay our liabilities arising from normal business operations when they come due. The outcome of these matters cannot be predicted with any certainty at this time. These factors raise substantial doubt that we will be able to continue as a going concern. Management plans to continue to provide for our capital needs by the issuance of common stock and related party advances.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

A smaller reporting company is not required to provide the information required by this Item.

Item 8. Financial Statements and Supplementary Data

See the financial statements annexed to this annual report.

Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure

No events occurred requiring disclosure under Item 307 and 308 of Regulation S-K during the fiscal year ending September 30, 2009.

## Item 9A(T). Controls and Procedures

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in company reports filed or submitted under the Securities Exchange Act of 1934 (the "Exchange Act") is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include without limitation, controls and procedures designed to ensure that information required to be disclosed in company reports filed or submitted under the Exchange Act is accumulated and communicated to management, including our chief executive officer and treasurer, as appropriate to allow timely decisions regarding required disclosure.

As required by Rules 13a-15 and 15d-15 under the Exchange Act, our chief executive officer and chief financial officer carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2009. Based on his evaluation, he concluded that our disclosure controls and procedures were effective.

Our internal control over financial reporting is a process designed by, or under the supervision of, our chief executive officer and chief financial officer and effected by our board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of our financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of our assets; provide reasonable assurance that transactions are recorded as necessary to permit preparation of our financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with the authorization of our board of directors and management; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on our financial statements.

Under the supervision and with the participation of our management, including our chief executive officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based on this evaluation under the criteria established in Internal Control – Integrated Framework, our management concluded that our internal control over financial reporting was effective as of September 30, 2009.

This annual report does not include an attestation report of our registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by our registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit us to provide only management's report in this annual report.

During the most recently completed fiscal quarter, there has been no change in our internal control over financial reporting that has materially affected or is reasonably likely to materially affect, our internal control over financial reporting.

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Item 9B. Other Information

None

### **PART III**

Item 10. Directors, Executive Officers and Corporate Governance

Our executive officers and directors and their respective ages as of September 30, 2009 are as follows:

Name Age Position(s) and Office(s) Held
David Davis 35 President, Chief Executive Officer, Chief
Financial Officer, and Director

Set forth below is a brief description of the background and business experience of each of our current executive officers and directors.

David Davis. Mr. Davis graduated from the University of Nevada, Reno in 1997 with a Biology degree. He is currently on sabbatical from pursuing a Master's in Computer Science. Mr. Davis has worked as a professional Software Developer since 2000, developing diverse applications for the medical, financial, insurance industries, as well as non-government organizations. Most notably, he has helped build DealerTrend.com from a startup to a nationally recognized automotive marketing company. Mr. Davis regularly attends the Reno Linux Users Group, as well as the Ruby programming language group. He enjoys using open-source software to develop scalable web applications.

## Directors

Our bylaws authorize no less than one (1) director. We currently have one Director.

# Term of Office

Our Directors are appointed for a one-year term to hold office until the next annual general meeting of our shareholders or until removed from office in accordance with our bylaws. Our officers are appointed by our board of directors and hold office until removed by the board.

## Significant Employees

We have no significant employees other than our officers and directors.

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## Family Relationships

There are no family relationships between or among the directors, executive officers or persons nominated or chosen by us to become directors or executive officers.

### Involvement in Certain Legal Proceedings

To the best of our knowledge, during the past five years, none of the following occurred with respect to a present or former director, executive officer, or employee: (1) any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time; (2) any conviction in a criminal proceeding or being subject to a pending criminal proceeding (excluding traffic violations and other minor offenses); (3) being subject to any order, judgment or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, permanently or temporarily enjoining, barring, suspending or otherwise limiting his or her involvement in any type of business, securities or banking activities; and (4) being found by a court of competent jurisdiction (in a civil action), the SEC or the Commodities Futures Trading Commission to have violated a federal or state securities or commodities law, and the judgment has not been reversed, suspended or vacated.

#### **Audit Committee**

We do not have a separately-designated standing audit committee. The entire Board of Directors performs the functions of an audit committee, but no written charter governs the actions of the Board when performing the functions of what would generally be performed by an audit committee. The Board approves the selection of our independent accountants and meets and

### Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Exchange Act requires our directors and executive officers and persons who beneficially own more than ten percent of a registered class of the Company's equity securities to file with the SEC initial reports of ownership and reports of changes in ownership of common stock and other equity securities of the Company. Officers, directors and greater than ten percent beneficial shareholders are required by SEC regulations to furnish us with copies of all Section 16(a) forms they file. To the best of our knowledge based solely on a review of Forms 3, 4, and 5 (and any amendments thereof) received by us during or with respect to the year ended September 30, 2006, the following persons have failed to file, on a timely basis, the identified reports required by Section 16(a) of the Exchange Act during fiscal year ended September 30, 2009:

Name and principal	Number	Transactions	Known
position	of	not	failures to
	late	timely	file a required
	reports	reported	form
David Davis	0	0	0

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#### Code of Ethics

As of September 30, 2009, we had not adopted a Code of Ethics for Financial Executives, which would include our principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions.

### Item 11. Executive Compensation

## Compensation Discussion and Analysis

The Company presently not does have employment agreements with any of its named executive officers and it has not established a system of executive compensation or any fixed policies regarding compensation of executive officers. Due to financial constraints typical of those faced by a development stage business, the company has not paid any cash and/or stock compensation to its named executive officers

Our sole executive officer holds substantial ownership in the Company and is motivated by a strong entrepreneurial interest in developing our operations and potential revenue base to the best of his ability. As our business and operations expand and mature, we expect to develop a formal system of compensation designed to attract, retain and motivate talented executives.

## **Summary Compensation Table**

The table below summarizes all compensation awarded to, earned by, or paid to each named executive officer for our last two completed fiscal years for all services rendered to us.

		,	SUMMA	ARY CON	<b>IPENSATION</b>	N TABLE		
Name					Non-Equity	Nonqualified		
and			Stock	Option I	ncentive Plan	Deferred	All Other	
principal S	Salary	Bonus	Awards	Awards (	Compensation	Compensation (	Compensation	1Total
posit <b>Yora</b> r	(\$)	(\$)	(\$)	(\$)	(\$)	Earnings (\$)	(\$)	(\$)
Dav <b>2</b> 008	0	0	0	0	0	0	0	0
Dav <b>2</b> 009	0	0	0	0	0	0	0	0
President,								
CEO,								
CFO,								
and								
director								

### Narrative Disclosure to the Summary Compensation Table

Our named executive officer does not currently receive any compensation from the Company for his service as an officer of the Company.

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Outstanding Equity Awards At Fiscal Year-end Table

The table below summarizes all unexercised options, stock that has not vested, and equity incentive plan awards for each named executive officer outstanding as of the end of our last completed fiscal year.

	(	OUTSTANDI	NG EQUITY	AWAR	DS AT FIS	CAL YE	EAR-EN	ID	
		OPTION .	AWARDS				STOCE	( AWAR	DS
									Equity
								Equity	Incentive
								Incentive	Plan
							Market	Plan	Awards:
							Value	Awards:	Market or
			Equity				of	Number	Payout
			Incentive			Numbe	r Shares	of	Value of
			Plan			of	or	Unearned	lUnearned
			Awards:			Shares	Shares	Shares,	Shares,
	Number of	Number of	Number of			or	of	Shares or	Shares or
	Securities	Securities	Securities			Shares	Stock	Other	Other
	Underlying	Underlying	Underlying			of	That	Rights	Rights
	Unexercised	dUnexercised	Unexercised	Option	Option	Stock	Have	That	That
	Options	Options	Unearned	Exercise	eExpiratior	nThat	Not	Have	Have Not
	(#)	(#)	Options	Price	Date	Have	Vested	Not	Vested
Name	Exercisable	Unexercisable	e(#)	(\$)		Not	(\$)	Vested	(#)
						Vested		(#)	
						(#)			
David Davis	0	0	0	0	0	0	0	0	0

# Compensation of Directors Table

The table below summarizes all compensation paid to our directors for our last completed fiscal year.

			DIRECT	OR COMPEN	ISATION		
Name	Fees			Non-Equity	Non-Qualified		
	Earned			Incentive	Deferred	All	
	or	Stock	Option	Plan	Compensation	Other	
	Paid in	Awards	Awards	Compensation	n Earnings	Compensation	Total
	Cash	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
	(\$)						
David	0	0	0	0	0	0	0
Davis							

Narrative Disclosure to the Director Compensation Table

Our directors do not currently receive any compensation from the Company for their service as members of the Board of Directors of the Company.

# Stock Option Plans

We have not adopted any stock option or incentive plans.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The following table sets forth certain information known to us with respect to the beneficial ownership of our Common Stock as of November 16, 2009, by (1) all persons who are beneficial owners of 5% or more of our voting securities, (2) each director, (3) each executive officer, and (4) all directors and executive officers as a group. The information regarding beneficial ownership of our common stock has been presented in accordance with the rules of the Securities and Exchange Commission. Under these rules, a person may be deemed to beneficially own any shares of capital stock as to which such person, directly or indirectly, has or shares voting power or investment power, and to beneficially own any shares of our capital stock as to which such person has the right to acquire voting or investment power within 60 days through the exercise of any stock option or other right. The percentage of beneficial ownership as to any person as of a particular date is calculated by dividing (a) (i) the number of shares beneficially owned by such person plus (ii) the number of shares as to which such person has the right to acquire voting or investment power within 60 days by (b) the total number of shares outstanding as of such date, plus any shares that such person has the right to acquire from us within 60 days. Including those shares in the tables does not, however, constitute an admission that the named stockholder is a direct or indirect beneficial owner of those shares. Unless otherwise indicated, each person or entity named in the table has sole voting power and investment power (or shares that power with that person's spouse) with respect to all shares of capital stock listed as owned by that person or entity.

Except as otherwise indicated, all Shares are owned directly and the percentage shown is based on 8,400,000 Shares of Common Stock issued and outstanding as of November 16, 2009.

Title of class	Name and address of beneficial owner	Amount of beneficial ownership	Percent of class
Common	David Davis 6074 Citation Court	6,000,000	71.43%
Common	Reno, Nevada 89523 Total all executive officers and directors	6,000,000	71.43%
Common	5% Shareholders None		

Other than the shareholders listed above, we know of no other person who is the beneficial owner of more than five percent (5%) of our common stock.

## Item 13. Certain Relationships and Related Transactions, and Director Independence

None of our directors or executive officers, nor any proposed nominee for election as a director, nor any person who beneficially owns, directly or indirectly, shares carrying more than 5% of the voting rights attached to all of our outstanding shares, nor any members of the immediate family (including spouse, parents, children, siblings, and in-laws) of any of the foregoing persons has any material interest, direct or indirect, in any transaction over the last two years or in any presently proposed transaction which, in either case, has or will materially affect us.

Item 14. Principal Accounting Fees and Services

Below is the table of Audit Fees (amounts in US\$) billed by our auditor in connection with the audit of the Company's annual financial statements for the years ended:

Financial Statements for	Audit Services	Audit Related Fees	Tax Fees	Other Fees
the Year Ended				
September 30				
2009	\$4,000	\$0	\$0	\$0
2008	\$5,000	\$0	\$0	\$0

### **PART IV**

## Item 15. Exhibits, Financial Statements Schedules

Index to Financial Statements Required by Article 8 of Regulation S-X:

### **Audited Financial Statements:**

F-1	Report of Independent Registered Public Accounting Firm
F-2	Consolidated BalaBalance Sheets as of September 30, 2009 and 2008
F-3	Statements of Operations for the years ended September 30, 2009 and 2008 and period from inception to September 30, 2009
F-4	Statement of Stockholders' Equity for period from inception to September 30, 2009
F-5	Statements of Cash Flows for the years ended September 30, 2009 and 2008 and period from inception to September 30, 2009
F-6	Notes to Financial Statements

# ExhibitDescription

### Number

- 3.1 Articles of Incorporation (1)
- 3.2 Bylaws (1)
- 23.1 Consent of Maddox Ungar Silberstein, PLLC, Certified Public Accountants
- 31.1 Certification of Chief Executive Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
  - 1 Incorporated by reference to Registration Statement on Form S-1 filed November 14, 2008.

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## **SIGNATURES**

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Sierra Concepts, Inc.

By: /s/David Davis

**David Davis** 

President, Chief Executive Officer, Chief Financial Officer and sole Director

November 17, 2009

In accordance with Section 13 or 15(d) of the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

By: /s/David Davis

**David Davis** 

President, Chief Executive Officer, Chief Financial Officer and sole Director

November 17, 2009

### **Table of Contents**

Maddox Ungar Silberstein, PLLC CPAs and Business Advisors

Phone (248) 203-0080 Fax (248) 281-0940 30600 Telegraph Road, Suite 2175 Bingham Farms, MI 48025-4586 www.maddoxungar.com

Report of Independent Registered Public Accounting Firm

To the Board of Directors of Sierra Concepts, Inc. Reno, Nevada

We have audited the accompanying balance sheets of Sierra Concepts, Inc. (the "Company") as of September 30, 2009 and 2008, and the related statements of operations, stockholders' equity (deficit), and cash flows for the periods then ended and for the period from September 16, 2008 (Date of Inception) through September 30, 2009. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sierra Concepts, Inc. as of September 30, 2009 and 2008 and the results of its operations and its cash flows for the periods then ended and the period from September 16, 2008 (Date of Inception) through September 30, 2009 in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the financial statements, the Company has limited working capital, has not yet received revenue from sales of products or services, and has incurred losses from operations. These factors raise substantial doubt about the Company's ability to continue as a going concern. Management's plans with regard to these matters are described in Note 2. The accompanying financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ Maddox Ungar Silberstein, PLLC

Bingham Farms, Michigan November 17, 2009

# SIERRA CONCEPTS, INC. (A DEVELOPMENT STAGE COMPANY) BALANCE SHEETS

As of September 30, 2009 and 2008

	2009	2008
ASSETS		
Current assets		
Cash and cash equivalents	\$ 14,519	\$ 6,000
Total Assets	\$ 14,519	\$ 6,000
LIABILITIES AND STOCKHOLDERS' EQUITY		
(DEFICIT)		
LIABILITIES		
Current Liabilities		
Accrued expenses	\$ 50,624	\$ 3,500
Total Liabilities	50,624	3,500
STOCKHOLDERS' EQUITY (DEFICIT)		
Common stock, \$.001 par value, 100,000,000 shares		
authorized, 8,400,000 and 6,000,000 shares issued and		
outstanding as of September 30, 2009 and 2008, respectively	8,400	6,000
Additional paid in capital	9,600	0
Deficit accumulated during the development stage	(54,105)	(3,500)
Total Stockholders' Equity (Deficit)	(36,105)	2,500
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY		
(DEFICIT)	\$ 14,519	\$ 6,000

# SIERRA CONCEPTS, INC. (A DEVELOPMENT STAGE COMPANY) STATEMENTS OF OPERATIONS

For the Periods Ended September 30, 2009 and 2008 For the Period from September 16, 2008 (Inception) to September 30, 2009

	S	eriod ended September 30, 2009		Period ended September 30, 2008	(I I S	Period from eptember 16, 2008 inception) to eptember 30, 2009
REVENUES	\$	0	\$	0	\$	0
OPED ATING EMPENAGES						
OPERATING EXPENSES		<b>7</b> 0.400		2 700		<b>70</b> 600
Professional fees		50,199		3,500		53,699
General and administrative		406		0		406
TOTAL OPERATING EXPENSES		50,605		3,500		54,105
NET LOSS BEFORE INCOME TAXES		(50,605	)	(3,500	)	(54,105)
PROVISION FOR INCOME TAXES		0		0		0
NET LOSS	\$	(50,605	) \$	(3,500	) \$	(54,105)
NET LOSS PER SHARE: BASIC AND						
DILUTED	\$	(0.01	) \$	(0.00)	)	
WEIGHTED AVERAGE SHARES						
OUTSTANDING: BASIC AND DILUTED		7,893,699	)	6,000,000	)	

# SIERRA CONCEPTS, INC. (A DEVELOPMENT STAGE COMPANY) STATEMENT OF STOCKHOLDERS' EQUITY (DEFICIT)

Period from September 16, 2008 (Date of Inception) through September 30, 2009

			Deficit accumulated Additional during the					
	Common Shares	stock Amount	paid-in capital	developmen stage	t	Total		
Issuance of common stock for cash to	ć 000 000	Φ. 6.000	ф	Ф	Ф	C 000		
founders	6,000,000	\$ 6,000	\$ -	\$ -	\$	6,000		
Net loss for the period ended September 30,								
2008	-	-	-	(3,500	)	(3,500)		
Balance, September 30, 2008	6,000,000	6,000	-	(3,500	)	2,500		
Issuance of common stock for cash in								
private placement	2,400,000	2,400	9,600	-		12,000		
Net loss for the year ended September 30,				(50.605	`	(50,605)		
2009	-	-	-	(50,605	)	(50,605)		
Balance, September 30, 2009	8,400,000	\$ 8,400	\$ 9,600	\$ (54,105	) \$	(36,105)		

# SIERRA CONCEPTS, INC. (A DEVELOPMENT STAGE COMPANY) STATEMENT OF CASH FLOWS

For the Periods Ended September 30, 2009 and 2008 For the Period from September 16, 2008 (Inception) to September 30, 2009

		Period ended		Period ended	Se 1	Period from eptember 6, 2008 nception) to
	September 30, 2009		September 30, 2008			eptember 80, 2009
CASH FLOWS FROM OPERATING ACTIVITIES						
Net loss for the period	\$	(50,605)	\$	(3,500	) \$	(54,105)
Changes in assets and liabilities:						
Increase in accrued expenses		47,124		3,500		50,624
CASH FLOWS USED IN OPERATING ACTIVITIES		(3,481)		0		(3,481)
CASH FLOWS FROM FINANCING ACTIVITIES						
Proceeds from sale of common stock		12,000		6,000		18,000
CASH FLOWS PROVIDED BY FINANCING ACTIVITIES		12,000		6,000		18,000
NET INCREASE IN CASH		8,519		6,000		14,519
Cash, beginning of period	d.	6,000	ф	0	ф	0
Cash, end of period	\$	14,519	\$	6,000	\$	14,519
SUPPLEMENTAL CASH FLOW INFORMATION:						
Interest paid	\$	0	\$	0	\$	0
Income taxes paid	\$	0	\$	0	\$	0

# SIERRA CONCEPTS, INC. (A DEVELOPMENT STAGE COMPANY) NOTES TO THE FINANCIAL STATEMENTS September 30, 2009

### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Business

Sierra Concepts, Inc. ("Sierra" or the "Company") was incorporated in Nevada on September 16, 2008. Sierra is a development stage company and has not yet realized any revenues from its planned operations. Sierra is currently in the process of developing a web-based service to assist consumers with financial decisions.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the balance sheet. Actual results could differ from those estimates.

#### **Basic Loss Per Share**

Basic loss per share has been calculated based on the weighted average number of shares of common stock outstanding during the period.

# Comprehensive Income

The Company has which established standards for reporting and display of comprehensive income, its components and accumulated balances. When applicable, the Company would disclose this information on its Statement of Stockholders' Equity (Deficit). Comprehensive income comprises equity except those resulting from investments by owners and distributions to owners. The Company has not had any significant transactions that are required to be reported in other comprehensive income.

#### Income Tax

Deferred income taxes reflect the net effect of (a) temporary difference between carrying amounts of assets and liabilities for financial purposes and the amounts used for income tax reporting purposes, and (b) net operating loss carry-forwards. No net provision for refundable Federal income tax has been made in the accompanying statement of loss because no recoverable taxes were paid previously. Similarly, no deferred tax asset attributable to the net operating loss carry-forward has been recognized, as it is not deemed likely to be realized.

#### Cash and Cash Equivalents

The Company considers all highly liquid investments with the original maturities of three months or less to be cash equivalents

#### **Recent Accounting Pronouncements**

Sierra does not expect the adoption of recently issued accounting pronouncements to have a significant impact on the Company's results of operations, financial position or cash flow.

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# SIERRA CONCEPTS, INC. (A DEVELOPMENT STAGE COMPANY) NOTES TO THE FINANCIAL STATEMENTS September 30, 2009

### NOTE 2 - GOING CONCERN

Sierra has limited working capital and has a deficit accumulated during the development stage of \$54,105 as of September 30, 2009. Sierra's financial statements are prepared using the generally accepted accounting principles applicable to a going concern, which contemplates the realization of assets and liquidation of liabilities in the normal course of business. However, Sierra has no current source of revenue. Without realization of additional capital, it would be unlikely for Sierra to continue as a going concern. Sierra's management plans on raising cash from public or private debt or equity financing, on an as needed basis and in the longer term, revenues from the acquisition, Development and development of mineral interests, if found. Sierra's ability to continue as a going concern is dependent on these additional cash financings, and, ultimately, upon achieving profitable operations through the development of mineral interests.

### NOTE 3 – INCOME TAXES

The provision for Federal income tax consists of the following:

	September 30, 2009			September	
				0, 2008	
Refundable Federal income tax attributable to:					
Current Operations	\$	17,206	\$	1,190	
Less: valuation allowance		(17,206)		(1,190)	
Net provision for Federal income taxes	\$	-	\$	-	

The cumulative tax effect at the expected rate of 34% of significant items comprising our net deferred tax amount is as follows:

	September 30, 2009		September 30, 2008	
Deferred tax asset attributable to:				
Net operating loss carryover	\$	18,396	\$	1,190
Less: valuation allowance		(18,396)		(1,190)
Net deferred tax asset	\$	-	\$	-

At September 30, 2009, Sierra had an unused net operating loss carryover approximating \$54,105 that is available to offset future taxable income; it expires beginning in 2027.

# SIERRA CONCEPTS, INC. (A DEVELOPMENT STAGE COMPANY) NOTES TO THE FINANCIAL STATEMENTS September 30, 2009

### NOTE 4 - COMMON STOCK

At inception, Sierra issued 6,000,000 shares of stock to its founding shareholder for \$6,000 cash.

During the year ended September 30, 2009 the Company issued 2,400,000 shares for cash totaling \$12,000 in a private placement.

Total shares issued and outstanding at September 30, 2009 are 8,400,000.

## NOTE 5 – COMMITMENTS

Sierra neither owns nor leases any real or personal property. An officer has provided office services without charge. There is no obligation for the officer to continue this arrangement. Such costs are immaterial to the financial statements and accordingly are not reflected herein. The officers and directors are involved in other business activities and most likely will become involved in other business activities in the future.

# NOTE 6-SUBSEQUENT EVENTS

The Company has analyzed its operations subsequent to September 30, 2009 through November 17, 2009 and has determined that it does not have any material subsequent events to disclose in these financial statements.