

EMCLAIRE FINANCIAL CORP
Form 10-Q
November 09, 2018

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **September 30, 2018**

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: **001-34527**

EMCLAIRE FINANCIAL CORP

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(Exact name of registrant as specified in its charter)

Pennsylvania **25-1606091**
(State or other jurisdiction of incorporation or organization) (IRS Employer Identification No.)

612 Main Street, Emlenton, Pennsylvania **16373**
(Address of principal executive offices) (Zip Code)

(844) 767-2311
(Registrant's telephone number)

N/A
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer
Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

The number of shares outstanding of the Registrant's common stock was 2,690,312 at November 8, 2018.

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EMCLAIRE FINANCIAL CORP

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Consolidated Balance Sheets (Unaudited)

As of September 30, 2018 and December 31, 2017

(Dollar amounts in thousands, except share and per share data)

| | September 30, 2018 | December 31, 2017 |
|---|-----------------------------------|----------------------------------|
| <u>Assets</u> | | |
| Cash and due from banks | \$ 2,776 | \$ 3,072 |
| Interest earning deposits with banks | 19,904 | 11,302 |
| Cash and cash equivalents | 22,680 | 14,374 |
| Securities-available for sale | 97,509 | 99,350 |
| Securities-equity investments | 473 | 1,817 |
| Loans held for sale | 120 | 504 |
| Loans receivable, net of allowance for loan losses of \$6,360 and \$6,127 | 592,125 | 577,234 |
| Federal bank stocks, at cost | 4,466 | 4,662 |
| Bank-owned life insurance | 11,974 | 11,724 |
| Accrued interest receivable | 2,302 | 2,217 |
| Premises and equipment, net | 17,722 | 18,010 |
| Goodwill | 10,288 | 10,288 |
| Core deposit intangible, net | 278 | 481 |
| Prepaid expenses and other assets | 12,867 | 9,423 |
| Total Assets | \$ 772,804 | \$ 750,084 |
| <u>Liabilities and Stockholders' Equity</u> | | |
| <u>Liabilities:</u> | | |
| Deposits: | | |
| Non-interest bearing | \$ 133,311 | \$ 126,263 |
| Interest bearing | 549,050 | 528,380 |
| Total deposits | 682,361 | 654,643 |
| Short-term borrowed funds | 2,050 | 2,500 |
| Long-term borrowed funds | 17,750 | 23,500 |
| Accrued interest payable | 460 | 413 |
| Accrued expenses and other liabilities | 10,573 | 9,937 |

| | | |
|---|------------|------------|
| Total Liabilities | 713,194 | 690,993 |
| Commitments and Contingent Liabilities | - | - |
| Stockholders' Equity: | | |
| Common stock, \$1.25 par value, 12,000,000 shares authorized; 2,373,156 and 2,373,156 shares issued; 2,271,139 and 2,271,139 shares outstanding, respectively | 2,966 | 2,966 |
| Additional paid-in capital | 31,218 | 31,031 |
| Treasury stock, at cost; 102,017 shares | (2,114) | (2,114) |
| Retained earnings | 34,940 | 32,726 |
| Accumulated other comprehensive loss | (7,400) | (5,518) |
| Total Stockholders' Equity | 59,610 | 59,091 |
| Total Liabilities and Stockholders' Equity | \$ 772,804 | \$ 750,084 |

See accompanying notes to consolidated financial statements.

Table of Contents**Emclaire Financial Corp**

Consolidated Statements of Net Income (Unaudited)

For the three and nine months ended September 30, 2018 and 2017

(Dollar amounts in thousands, except share and per share data)

| | For the three months ended September 30, 2018 | | For the nine months ended September 30, 2017 | |
|--|--|--------------|---|---------------|
| Interest and dividend income: | | | | |
| Loans receivable, including fees | \$6,688 | \$5,966 | \$19,703 | \$17,333 |
| Securities: | | | | |
| Taxable | 464 | 421 | 1,312 | 1,208 |
| Exempt from federal income tax | 137 | 134 | 430 | 418 |
| Federal bank stocks | 65 | 64 | 221 | 179 |
| Interest earning deposits with banks | 112 | 98 | 228 | 151 |
| Total interest and dividend income | 7,466 | 6,683 | 21,894 | 19,289 |
| Interest expense: | | | | |
| Deposits | 1,183 | 824 | 3,277 | 2,276 |
| Borrowed funds | 142 | 322 | 440 | 954 |
| Total interest expense | 1,325 | 1,146 | 3,717 | 3,230 |
| Net interest income | 6,141 | 5,537 | 18,177 | 16,059 |
| Provision for loan losses | 300 | 270 | 980 | 633 |
| Net interest income after provision for loan losses | 5,841 | 5,267 | 17,197 | 15,426 |
| Noninterest income: | | | | |
| Fees and service charges | 528 | 448 | 1,428 | 1,290 |
| Net gain (loss) on sales of securities | (4) | - | (34) | 350 |
| Net gain on sales of loans | 35 | 46 | 60 | 176 |
| Other than temporary impairment losses | - | - | - | (508) |
| Earnings on bank-owned life insurance | 105 | 103 | 311 | 305 |
| Gain on bargain purchase | - | 1,307 | - | 1,307 |
| Other | 398 | 370 | 1,244 | 1,076 |
| Total noninterest income | 1,062 | 2,274 | 3,009 | 3,996 |
| Noninterest expense: | | | | |
| Compensation and employee benefits | 2,519 | 2,288 | 7,493 | 6,957 |
| Premises and equipment | 736 | 718 | 2,264 | 2,203 |
| Intangible asset amortization | 67 | 58 | 203 | 177 |
| Professional fees | 243 | 157 | 712 | 575 |
| Federal deposit insurance | 103 | 115 | 391 | 325 |
| Acquisition costs | 677 | 963 | 1,036 | 1,069 |
| Other | 1,210 | 1,143 | 3,437 | 3,434 |
| Total noninterest expense | 5,555 | 5,442 | 15,536 | 14,740 |

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| | | | | |
|--|-----------|-----------|-----------|-----------|
| Income before provision for income taxes | 1,348 | 2,099 | 4,670 | 4,682 |
| Provision for income taxes | 187 | 392 | 735 | 978 |
| Net income | 1,161 | 1,707 | 3,935 | 3,704 |
| Preferred stock dividends | - | - | - | - |
| Net income available to common stockholders | \$1,161 | \$1,707 | \$3,935 | \$3,704 |
| Basic earnings per common share | \$0.51 | \$0.77 | \$1.73 | \$1.70 |
| Diluted earnings per common share | 0.51 | 0.77 | 1.72 | 1.69 |
| Average common shares outstanding - basic | 2,271,139 | 2,204,949 | 2,271,139 | 2,174,210 |
| Average common shares outstanding - diluted | 2,291,286 | 2,220,420 | 2,288,723 | 2,190,647 |

See accompanying notes to consolidated financial statements.

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Consolidated Statements of Comprehensive Income (Unaudited)

For the three and nine months ended September 30, 2018 and 2017

(Dollar amounts in thousands)

| | For the three months ended September 30, 2018 | | For the nine months ended September 30, 2017 | |
|---|--|---------|---|---------|
| Net income | \$1,161 | \$1,707 | \$3,935 | \$3,704 |
| Other comprehensive income (loss) | | | | |
| Unrealized gains/(losses) on securities: | | | | |
| Unrealized holding gain/(loss) arising during the period | (566) | 232 | (2,180) | 638 |
| Reclassification adjustment for (gains) losses included in net income | 4 | - | 34 | (350) |
| Reclassification adjustment for other than temporary impairment losses included in net income | - | - | - | 508 |
| Net period change | (562) | 232 | (2,146) | 796 |
| Tax effect | 118 | (79) | 451 | (271) |
| Net of tax | (444) | 153 | (1,695) | 525 |
| Comprehensive income | \$717 | \$1,860 | \$2,240 | \$4,229 |

See accompanying notes to consolidated financial statements.

Table of Contents**Emclaire Financial Corp**

Condensed Consolidated Statements of Cash Flows (Unaudited)

For the nine months ended September 30, 2018 and 2017

(Dollar amounts in thousands)

| | For the nine months ended September 30, 2018 | 2017 |
|--|---|-------------|
| Cash flows from operating activities | | |
| Net income | \$ 3,935 | \$ 3,704 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 862 | 864 |
| Provision for loan losses | 980 | 633 |
| Amortization of premiums, net | 309 | 367 |
| Amortization of intangible assets and mortgage servicing rights | 244 | 213 |
| Securities impairment loss recognized in earnings | - | 508 |
| Realized losses (gains) on sales of securities, net | 34 | (350) |
| Net gains on sales of loans | (60) | (176) |
| Net losses on foreclosed real estate | 40 | (10) |
| Gain on sale of premises and equipment | (25) | - |
| Loans originated for sale | (4,241) | (4,266) |
| Proceeds from the sale of loans originated for sale | 4,685 | 4,418 |
| Write-down of foreclosed real estate | 11 | - |

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| | | |
|---|-----------------|-----------------|
| Stock compensation expense | 187 | 164 |
| Increase in bank-owned life insurance, net | (250) | (249) |
| Increase in accrued interest receivable | (85) | (310) |
| (Increase) decrease in prepaid expenses and other assets | (2,959) | 1,265 |
| Increase (decrease) in accrued interest payable | 47 | 154 |
| Decrease in accrued expenses and other liabilities | 636 | 1,095 |
| Gain on bargain purchase | - | (1,307) |
| Net cash provided by operating activities | 4,350 | 6,717 |
| Cash flows from investing activities | | |
| Loan originations and principal collections, net | (16,679) | (43,771) |
| Purchase of residential mortgage loans | - | - |
| Proceeds from sales of loans held for sale previously classified as portfolio loans | - | 1,817 |
| Settlement of syndicated national credits | - | - |
| Securities: | | |
| Sales | 12,683 | 18,195 |
| Maturities, repayments and calls | 6,822 | 7,818 |
| Purchases | (18,645) | (25,163) |
| Net cash paid for acquisition | - | 2,517 |
| Redemption of federal bank stocks | 196 | (34) |
| Proceeds from the sale of bank premises and equipment | 155 | - |
| Proceeds from the sale of foreclosed real estate | 388 | 144 |
| Purchases of premises and equipment | (574) | (279) |
| Net cash used in investing activities | (15,654) | (38,756) |
| Cash flows from financing activities | | |
| Net increase in deposits | 27,718 | 57,864 |

| | | | | |
|---|---------|--------|---------|--------|
| Repayments on long-term debt | (5,750) | | (750) | |
| Proceeds from other long-term debt | - | | 5,000 | |
| Net change in short-term borrowings | (450) | | (7,000) | |
| Proceeds from exercise of stock options | - | | 1,376 | |
| Dividends paid | (1,908) | | (1,763) | |
| Net cash provided by financing activities | 19,610 | | 54,727 | |
| Increase in cash and cash equivalents | 8,306 | | 22,688 | |
| Cash and cash equivalents at beginning of period | 14,374 | | 17,568 | |
| Cash and cash equivalents at end of period | \$ | 22,680 | \$ | 40,256 |
| Supplemental information: | | | | |
| Interest paid | \$ | 3,670 | \$ | 3,070 |
| Income taxes paid | | 560 | | 875 |
| Supplemental noncash disclosure: | | | | |
| Transfers from loans to foreclosed real estate | | 526 | | 272 |
| Transfers from portfolio loans to loans held for sale | | - | | 1,725 |

See accompanying notes to consolidated financial statements.

Table of Contents**Emclaire Financial Corp. and Subsidiary**

Consolidated Statements of Changes in Stockholders' Equity

For the nine months ended September 30, 2018 and 2017

(Dollar amounts in thousands, except per share data)

| | Common | Additional | Treasury | Retained | Accumulated | Total |
|--|-----------------|------------------|-------------------|------------------|-------------------|------------------|
| | Stock | Paid-in | Stock | Earnings | Other | Stockholders' |
| | | Capital | | | Comprehensive | Equity |
| | | | | | Income | |
| Balance at January 1, 2017 | \$ 2,818 | \$ 27,900 | \$ (2,114) | \$ 29,960 | \$ (4,491) | \$ 54,073 |
| Net income | - | - | - | 3,704 | - | 3,704 |
| Other comprehensive income | - | - | - | - | 525 | 525 |
| Stock compensation expense | - | 164 | - | - | - | 164 |
| Exercise of stock options (53,586 shares) | 67 | 1,309 | - | - | - | 1,376 |
| Issuance of common stock (58,445 shares) | 73 | 1,601 | - | - | - | 1,674 |
| Cash dividends declared on common stock (\$0.81 per share) | - | - | - | (1,763) | - | (1,763) |
| Balance at September 30, 2017 | \$ 2,958 | \$ 30,974 | \$ (2,114) | \$ 31,901 | \$ (3,966) | \$ 59,753 |
| Balance at January 1, 2018, as previously presented | \$ 2,966 | \$ 31,031 | \$ (2,114) | \$ 32,726 | \$ (5,518) | \$ 59,091 |
| Cumulative effect of change in accounting principle for marketable equity securities, net of tax | - | - | - | 187 | (187) | - |
| Balance at January 1, 2018, as adjusted | \$ 2,966 | \$ 31,031 | \$ (2,114) | \$ 32,913 | \$ (5,705) | \$ 59,091 |
| Net income | - | - | - | 3,935 | - | 3,935 |
| Other comprehensive loss | - | - | - | - | (1,695) | (1,695) |
| Stock compensation expense | - | 187 | - | - | - | 187 |
| Cash dividends declared on common stock (\$0.84 per share) | - | - | - | (1,908) | - | (1,908) |
| Balance at September 30, 2018 | \$ 2,966 | \$ 31,218 | \$ (2,114) | \$ 34,940 | \$ (7,400) | \$ 59,610 |

See accompanying notes to consolidated financial statements.

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Emclair Financial Corp

Notes to Consolidated Financial Statements (Unaudited)

1. Nature of Operations and Basis of Presentation

Emclair Financial Corp (the Corporation) is a Pennsylvania corporation and the holding company of The Farmers National Bank of Emlenton (the Bank) and Emclair Settlement Services, LLC (the Title Company). The Corporation provides a variety of financial services to individuals and businesses through its offices in western Pennsylvania and northern West Virginia. Its primary deposit products are checking, savings and term certificate accounts and its primary lending products are residential and commercial mortgages, commercial business loans and consumer loans.

The consolidated financial statements include the accounts of the Corporation and its wholly owned subsidiaries, the Bank and the Title Company. All significant intercompany transactions and balances have been eliminated in preparing the consolidated financial statements.

The accompanying unaudited consolidated financial statements for the interim periods include all adjustments, consisting of normal recurring accruals, which are necessary, in the opinion of management, to fairly reflect the Corporation's consolidated financial position and results of operations. Additionally, these consolidated financial statements for the interim periods have been prepared in accordance with instructions for the Securities and Exchange Commission's (SEC's) Form 10-Q and Article 10 of Regulation S-X and therefore do not include all information or footnotes necessary for a complete presentation of financial condition, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America (GAAP). For further information, refer to the audited consolidated financial statements and footnotes thereto for the year ended December 31, 2017, as contained in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2017 filed with the SEC.

The balance sheet at December 31, 2017 has been derived from the audited financial statements at that date but does not include all the information and footnotes required by GAAP for complete financial statements.

The preparation of financial statements, in conformity with GAAP, requires management to make estimates and assumptions that affect the reported amounts in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim quarterly or year-to-date periods are not necessarily indicative of the results that may be expected for the entire year or any other period. Certain amounts previously reported may have been reclassified to conform to the current year's financial statement presentation.

2. Mergers and Acquisitions

On October 1, 2018, the Corporation completed its acquisition of Community First Bancorp, Inc. (Community First), and its banking subsidiary Community First Bank, a Pennsylvania bank headquartered in Reynoldsville, Pennsylvania.

Under the terms of the merger agreement, Community First merged into the Corporation and shareholders of Community First received 1.2008 shares of the Corporation's common stock and \$6.95 in cash for each share of common stock of Community First or approximately \$15.6 million in common stock and \$2.4 million in cash in the aggregate. In addition, Community First Bank merged into the Bank.

The transaction added total consolidated assets, loans and deposits of approximately \$121.0 million, \$111.6 million and \$106.5 million, respectively. Acquisition costs for the three and nine month periods were \$677,000 and \$1.0 million, respectively. It is anticipated that the Corporation will recognize approximately \$2.6 million of additional merger costs during the fourth quarter. The initial accounting for the acquisition is incomplete as the fair value adjustments to the acquired assets and assumed liabilities are not finalized.

Table of Contents**3. Earnings per Common Share**

Basic earnings per common share (EPS) excludes dilution and is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted EPS includes the dilutive effect of additional potential common shares for assumed issuance of restricted stock and shares issued under stock options.

The factors used in the Corporation's earnings per common share computation follow:

| <i>(Dollar amounts in thousands, except for per share amounts)</i> | For the three months ended | | For the nine months ended | |
|---|-----------------------------------|-------------|----------------------------------|-------------|
| | September 30, 2018 | 2017 | September 30, 2018 | 2017 |
| <u>Earnings per common share - basic</u> | | | | |
| Net income | \$1,161 | \$1,707 | \$3,935 | \$3,704 |
| Less: Preferred stock dividends | - | - | - | - |
| Net income available to common stockholders | \$1,161 | \$1,707 | \$3,935 | \$3,704 |
| Average common shares outstanding | 2,271,139 | 2,204,949 | 2,271,139 | 2,174,210 |
| Basic earnings per common share | \$0.51 | \$0.77 | \$1.73 | \$1.70 |
| <u>Earnings per common share - diluted</u> | | | | |
| Net income available to common stockholders | \$1,161 | \$1,707 | \$3,935 | \$3,704 |
| Average common shares outstanding | 2,271,139 | 2,204,949 | 2,271,139 | 2,174,210 |
| Add: Dilutive effects of assumed issuance of restricted stock and exercise of stock options | 20,147 | 15,471 | 17,584 | 16,437 |
| Average shares and dilutive potential common shares | 2,291,286 | 2,220,420 | 2,288,723 | 2,190,647 |
| Diluted earnings per common share | \$0.51 | \$0.77 | \$1.72 | \$1.69 |
| Stock options not considered in computing earnings per share because they were antidilutive | - | - | - | - |

Table of Contents**4. Securities***Equity Securities*

The Corporation held equity securities with fair values of \$473,000 and \$1.8 million at September 30, 2018 and December 31, 2017, respectively. Beginning January 1, 2018, with the adoption of ASU 2016-01, changes in the fair value of these securities are included in other income on the consolidated statements of net income as opposed to accumulated other comprehensive loss on the consolidated balance sheets. During the three and nine months ended September 30, 2018, the Corporation recognized a loss of \$1,000 and a gain of \$62,000, respectively, on the equity securities held at September 30, 2018. During the three months ended September 30, 2018, the Corporation did not sell any equity securities. During the nine months ended September 30, 2018, the Corporation sold \$1.2 million of equity securities with a realized net loss of \$25,000.

Debt Securities - Available for Sale

The following table summarizes the Corporation's debt securities as of September 30, 2018 and December 31, 2017:

(Dollar amounts in thousands)

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| <u>Available for sale:</u> | | | | |
| September 30, 2018: | | | | |
| U.S. Treasury and federal agency | \$ 4,534 | \$ - | \$ (139) | \$ 4,395 |
| U.S. government sponsored entities and agencies | 17,058 | - | (508) | 16,550 |
| U.S. agency mortgage-backed securities: residential | 28,526 | - | (862) | 27,664 |
| U.S. agency collateralized mortgage obligations: residential | 20,171 | 36 | (1,002) | 19,205 |
| State and political subdivisions | 22,943 | 3 | (686) | 22,260 |
| Corporate debt securities | 7,520 | 1 | (86) | 7,435 |
| Total Securities available-for-sale | \$ 100,752 | \$ 40 | \$ (3,283) | \$ 97,509 |
| December 31, 2017: | | | | |
| U.S. Treasury and federal agency | \$ 4,541 | \$ - | \$ (69) | \$ 4,472 |
| U.S. government sponsored entities and agencies | 14,136 | 2 | (212) | 13,926 |
| U.S. agency mortgage-backed securities: residential | 20,904 | 7 | (153) | 20,758 |
| U.S. agency collateralized mortgage obligations: residential | 22,607 | 25 | (708) | 21,924 |
| State and political subdivisions | 29,249 | 87 | (96) | 29,240 |
| Corporate debt securities | 9,009 | 38 | (17) | 9,030 |
| Total Securities available-for-sale | \$ 100,446 | \$ 159 | \$ (1,255) | \$ 99,350 |

The following table summarizes scheduled maturities of the Corporation's debt securities as of September 30, 2018. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. Mortgage-backed securities and collateralized mortgage obligations are not due at a single maturity and are shown separately.

| <i>(Dollar amounts in thousands)</i> | Available for sale | |
|--|--------------------|---------------|
| | Amortized Cost | Fair Value |
| Due in one year or less | \$1,924 | \$1,912 |
| Due after one year through five years | 30,077 | 29,308 |
| Due after five through ten years | 15,305 | 14,803 |
| Due after ten years | 4,749 | 4,617 |
| Mortgage-backed securities: residential | 28,526 | 27,664 |
| Collateralized mortgage obligations: residential | 20,171 | 19,205 |
| Total | \$100,752 | \$97,509 |

Table of Contents**4. Securities (continued)**

Information pertaining to debt securities with gross unrealized losses at September 30, 2018 and December 31, 2017, aggregated by investment category and length of time that individual securities have been in a continuous loss position are included in the table below:

| <i>(Dollar amounts in thousands)</i> | Less than 12 Months | | 12 Months or More | | Total | |
|--|---------------------|-----------------|-------------------|-----------------|------------|-----------------|
| | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss |
| September 30, 2018: | | | | | | |
| U.S. Treasury and federal agency | \$- | \$ - | \$4,395 | \$(139) | \$4,395 | \$(139) |
| U.S. government sponsored entities and agencies | 7,796 | (134) | 8,754 | (374) | 16,550 | (508) |
| U.S. agency mortgage-backed securities: residential | 21,938 | (600) | 5,726 | (262) | 27,664 | (862) |
| U.S. agency collateralized mortgage obligations: residential | 1,500 | (5) | 15,870 | (997) | 17,370 | (1,002) |
| State and political subdivisions | 17,386 | (514) | 4,325 | (172) | 21,711 | (686) |
| Corporate debt securities | 2,936 | (68) | 484 | (18) | 3,420 | (86) |
| Total | \$51,556 | \$(1,321) | \$39,554 | \$(1,962) | \$91,110 | \$(3,283) |
| December 31, 2017: | | | | | | |
| U.S. Treasury and federal agency | \$- | \$ - | \$4,472 | \$(69) | \$4,472 | \$(69) |
| U.S. government sponsored entities and agencies | 3,447 | (42) | 8,975 | (170) | 12,422 | (212) |
| U.S. agency mortgage-backed securities: residential | 9,659 | (48) | 6,581 | (105) | 16,240 | (153) |
| U.S. agency collateralized mortgage obligations: residential | 954 | (16) | 19,147 | (692) | 20,101 | (708) |
| State and political subdivisions | 10,510 | (60) | 3,487 | (36) | 13,997 | (96) |
| Corporate debt securities | 2,992 | (16) | 999 | (1) | 3,991 | (17) |
| Total | \$27,562 | \$(182) | \$43,661 | \$(1,073) | \$71,223 | \$(1,255) |

Gains/losses on sales of securities for the three and nine months ended September 30 were as follows:

| <i>(Dollar amounts in thousands)</i> | For the three months ended September 30, | | For the nine months ended September 30, | |
|--------------------------------------|--|------|---|----------|
| | 2018 | 2017 | 2018 | 2017 |
| Proceeds | \$5,888 | \$ - | \$12,683 | \$18,195 |
| (Losses) Gains | (4) | - | (34) | 350 |
| Tax provision related to gains | (1) | - | (7) | 119 |

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic, market or other conditions warrant such evaluation. Consideration is given to: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions and (4) whether the Corporation has the intent to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis. If the Corporation intends to sell an impaired security, or if it is more likely than not the Corporation will be required to sell the security before its anticipated recovery, the Corporation records an other-than-temporary loss in an amount equal to the entire difference between fair value and amortized cost. Otherwise, only the credit portion of the estimated loss on debt securities is recognized in earnings, with the other portion of the loss recognized in other comprehensive income.

Table of Contents**4. Securities (continued)**

There were 133 debt securities in an unrealized loss position as of September 30, 2018, of which 56 were in an unrealized loss position for more than 12 months. Of these 56 securities, 24 were government-backed collateralized mortgage obligations, 12 were state and political subdivision securities, eight were U.S. government sponsored entity and agency securities, six were mortgage-backed securities, five were U.S. Treasury securities and one was a corporate security. The unrealized losses associated with these securities were not due to the deterioration in the credit quality of the issuer that would likely result in the non-collection of contractual principal and interest, but rather have been caused by a rise in interest rates from the time the securities were purchased. Based on that evaluation and other general considerations, and given that the Corporation's current intention is not to sell any impaired securities and it is more likely than not it will not be required to sell these securities before the recovery of its amortized cost basis, the Corporation does not consider these debt securities with unrealized losses as of September 30, 2018 to be other-than-temporarily impaired.

5. Loans Receivable and Related Allowance for Loan Losses

The Corporation's loans receivable as of the respective dates are summarized as follows:

| <i>(Dollar amounts in thousands)</i> | September 30, 2018 | December 31, 2017 |
|---------------------------------------|-----------------------------------|----------------------------------|
| Mortgage loans on real estate: | | |
| Residential first mortgages | \$ 237,106 | \$ 221,823 |
| Home equity loans and lines of credit | 99,668 | 99,940 |
| Commercial real estate | 200,169 | 193,068 |
| Total | 536,943 | 514,831 |
| Other loans: | | |
| Commercial business | 52,594 | 58,941 |
| Consumer | 8,948 | 9,589 |
| Total | 61,542 | 68,530 |
| Total loans, gross | 598,485 | 583,361 |
| Less allowance for loan losses | 6,360 | 6,127 |
| Total loans, net | \$ 592,125 | \$ 577,234 |

Included in total loans above are net deferred costs of \$1.9 million and \$1.5 million at September 30, 2018 and December 31, 2017, respectively.

An allowance for loan losses (ALL) is maintained to absorb probable incurred losses from the loan portfolio. The ALL is based on management's continuing evaluation of the risk characteristics and credit quality of the loan portfolio, assessment of current economic conditions, diversification and size of the portfolio, adequacy of collateral, past and anticipated loss experience and the amount of nonperforming loans.

Management reviews the loan portfolio on a quarterly basis using a defined, consistently applied process in order to make appropriate and timely adjustments to the ALL. When information confirms all or part of specific loans to be uncollectible, these amounts are promptly charged off against the ALL.

The allowance for loan losses is based on estimates and actual losses may vary from current estimates. Management believes that the granularity of the homogeneous pools and the related historical loss ratios and other qualitative factors, as well as the consistency in the application of assumptions, result in an ALL that is representative of the risk found in the components of the portfolio at any given date.

At September 30, 2018, there was no allowance for loan losses allocated to loans acquired in the April 2016 acquisition of United American Savings Bank or the September 2017 acquisition of Northern Hancock Bank and Trust Co.

Table of Contents**5. Loans Receivable and Related Allowance for Loan Losses (continued)**

The following table details activity in the ALL and the recorded investment by portfolio segment based on impairment method:

(Dollar amounts in thousands)

| | Residential Mortgages | Home Equity & Lines of Credit | Commercial Real Estate | Commercial Business | Consumer | Total |
|---|--------------------------|---|---------------------------|------------------------|----------|------------|
| Three months ended September 30, 2018: | | | | | | |
| Allowance for loan losses: | | | | | | |
| Beginning Balance | \$ 2,033 | \$ 650 | \$ 2,882 | \$ 499 | \$ 54 | \$ 6,118 |
| Charge-offs | - | (26) | (6) | - | (44) | (76) |
| Recoveries | - | 1 | 13 | - | 4 | 18 |
| Provision | 128 | 34 | 81 | 11 | 46 | 300 |
| Ending Balance | \$ 2,161 | \$ 659 | \$ 2,970 | \$ 510 | \$ 60 | \$ 6,360 |
| Nine months ended September 30, 2018: | | | | | | |
| Allowance for loan losses: | | | | | | |
| Beginning Balance | \$ 2,090 | \$ 646 | \$ 2,753 | \$ 585 | \$ 53 | \$ 6,127 |
| Charge-offs | (61) | (109) | (424) | - | (213) | (807) |
| Recoveries | 3 | 12 | 32 | 1 | 12 | 60 |
| Provision | 129 | 110 | 609 | (76) | 208 | 980 |
| Ending Balance | \$ 2,161 | \$ 659 | \$ 2,970 | \$ 510 | \$ 60 | \$ 6,360 |
| At September 30, 2018: | | | | | | |
| Ending ALL balance attributable to loans: | | | | | | |
| Individually evaluated for impairment Acquired loans | \$ 7 | \$ - | \$ - | \$ - | \$ - | \$ 7 |
| Collectively evaluated for impairment | 2,154 | 659 | 2,970 | 510 | 60 | 6,353 |
| Total | \$ 2,161 | \$ 659 | \$ 2,970 | \$ 510 | \$ 60 | \$ 6,360 |
| Total loans: | | | | | | |
| Individually evaluated for impairment Acquired loans | \$ 401 | \$ 6 | \$ 2,512 | \$ 39 | \$ - | \$ 2,958 |
| Collectively evaluated for impairment | 17,767 | 9,817 | 22,784 | 1,778 | 1,080 | 53,226 |
| Total | \$ 237,106 | \$ 99,668 | \$ 200,169 | \$ 52,594 | \$ 8,948 | \$ 598,485 |
| At December 31, 2017: | | | | | | |
| Ending ALL balance attributable to loans: | | | | | | |
| Individually evaluated for impairment Acquired loans | \$ 7 | \$ - | \$ - | \$ - | \$ - | \$ 7 |
| Collectively evaluated for impairment | 2,083 | 646 | 2,753 | 585 | 53 | 6,120 |
| Total | \$ 2,090 | \$ 646 | \$ 2,753 | \$ 585 | \$ 53 | \$ 6,127 |

| | | | | | | |
|---------------------------------------|------------|----------|------------|-----------|----------|-----------|
| Total loans: | | | | | | |
| Individually evaluated for impairment | \$ 425 | \$ 8 | \$ 914 | \$ 569 | \$ - | \$1,916 |
| Acquired loans | 20,300 | 10,873 | 27,404 | 1,451 | 2,893 | 62,921 |
| Collectively evaluated for impairment | 201,098 | 89,059 | 164,750 | 56,921 | 6,696 | 518,524 |
| Total | \$ 221,823 | \$99,940 | \$ 193,068 | \$ 58,941 | \$ 9,589 | \$583,361 |

Three months ended September 30, 2017:

| | | | | | | |
|----------------------------|----------|--------|----------|--------|-------|---------|
| Allowance for loan losses: | | | | | | |
| Beginning Balance | \$ 1,994 | \$ 639 | \$ 2,460 | \$ 621 | \$ 53 | \$5,767 |
| Charge-offs | (2) | (33) | (36) | (4) | (26) | (101) |
| Recoveries | - | 1 | 2 | - | 1 | 4 |
| Provision | 46 | 20 | 200 | (21) | 25 | 270 |
| Ending Balance | \$ 2,038 | \$ 627 | \$ 2,626 | \$ 596 | \$ 53 | \$5,940 |

Nine months ended September 30, 2017:

| | | | | | | |
|----------------------------|----------|--------|----------|--------|-------|---------|
| Allowance for loan losses: | | | | | | |
| Beginning Balance | \$ 1,846 | \$ 633 | \$ 2,314 | \$ 700 | \$ 52 | \$5,545 |
| Charge-offs | (38) | (44) | (126) | (14) | (53) | (275) |
| Recoveries | - | 21 | 6 | - | 10 | 37 |
| Provision | 230 | 17 | 432 | (90) | 44 | 633 |
| Ending Balance | \$ 2,038 | \$ 627 | \$ 2,626 | \$ 596 | \$ 53 | \$5,940 |

Table of Contents**5. Loans Receivable and Related Allowance for Loan Losses (continued)**

The following table presents impaired loans by class, segregated by those for which a specific allowance was required and those for which a specific allowance was not necessary as of September 30, 2018:

(Dollar amounts in thousands)

| | Impaired Loans with Specific Allowance | | | For the three months | | |
|---------------------------------|--|------------|------------|--------------------------|------------|------------|
| | As of September 30, 2018 | | | ended September 30, 2018 | | |
| | | | | Cash Basis | | |
| | Unpaid | | | Average | Interest | Interest |
| | Principal | Recorded | Related | Recognized | Recognized | Recognized |
| | Balance | Investment | Allowance | Investment | in Period | in Period |
| Residential first mortgages | \$74 | \$ 74 | \$ 7 | \$74 | \$ 1 | \$ 1 |
| Home equity and lines of credit | 6 | 6 | - | 7 | - | - |
| Commercial real estate | - | - | - | - | - | - |
| Commercial business | - | - | - | - | - | - |
| Consumer | - | - | - | - | - | - |
| Total | \$80 | \$ 80 | \$ 7 | \$81 | \$ 1 | \$ 1 |
| | For the nine months | | | | | |
| | ended September 30, 2018 | | | | | |
| | Cash Basis | | | | | |
| | Average | Interest | Interest | | | |
| | Recognized | Recognized | Recognized | | | |
| | Investment | in Period | in Period | | | |
| Residential first mortgages | \$75 | \$ 2 | \$ 2 | | | |
| Home equity and lines of credit | 7 | - | - | | | |
| Commercial real estate | - | - | - | | | |
| Commercial business | - | - | - | | | |
| Consumer | - | - | - | | | |
| Total | \$82 | \$ 2 | \$ 2 | | | |

Impaired Loans with No Specific Allowance

For the three months
As of September 30, 2018 ended September 30, 2018

| | Cash Basis | | |
|-----------|------------|------------|------------|
| Unpaid | Average | Interest | Interest |
| Principal | Recognized | Recognized | Recognized |
| | | | |

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| | Balance | Investment | Investment | in Period | in Period |
|---------------------------------|---------|------------|------------|-----------|-----------|
| Residential first mortgages | \$438 | \$ 327 | \$330 | \$ 2 | \$ 2 |
| Home equity and lines of credit | - | - | - | - | - |
| Commercial real estate | 2,512 | 2,512 | 1,278 | 83 | 2 |
| Commercial business | 39 | 39 | 39 | 1 | 1 |
| Consumer | - | - | - | - | - |
| Total | \$2,989 | \$ 2,878 | \$1,647 | \$ 86 | \$ 5 |

For the nine months
ended September 30, 2018

Cash Basis

| | Average | Interest Income | Interest |
|---------------------------------|------------|--------------------|------------|
| | Recorded | Recognized | Recognized |
| | Investment | in Period | in Period |
| Residential first mortgages | \$338 | \$ 3 | \$ 3 |
| Home equity and lines of credit | - | - | - |
| Commercial real estate | 952 | 125 | 42 |
| Commercial business | 300 | 74 | 74 |
| Consumer | - | - | - |
| Total | \$1,590 | \$ 202 | \$ 119 |

Table of Contents**5. Loans Receivable and Related Allowance for Loan Losses (continued)**

The following table presents impaired loans by class, segregated by those for which a specific allowance was required and those for which a specific allowance was not necessary as of December 31, 2017:

(Dollar amounts in thousands)

| | Impaired Loans with Specific Allowance | | | | | |
|---------------------------------|---|-----------------|---|--------------|--------------|-------------|
| | As of December 31, 2017 | | For the year ended December 31, 2017 | | | |
| | Unpaid | | Average | Interest | Cash Basis | |
| Principal | Recorded | Related | Recorded | Recognized | Recognized | |
| Balance | Investment | Allowance | Investment | in Period | in Period | |
| Residential first mortgages | \$75 | \$ 75 | \$ 7 | \$88 | \$ 3 | \$ 3 |
| Home equity and lines of credit | 8 | 8 | - | 2 | - | - |
| Commercial real estate | - | - | - | 111 | - | - |
| Commercial business | - | - | - | 118 | - | - |
| Consumer | - | - | - | - | - | - |
| Total | \$83 | \$ 83 | \$ 7 | \$319 | \$ 3 | \$ 3 |
| | | | | | | |
| | Impaired Loans with No Specific Allowance | | | | | |
| | As of December 31, 2017 | | For the year ended December 31, 2017 | | | |
| | Unpaid | | Average | Interest | Cash Basis | |
| Principal | Recorded | Recorded | Recorded | Recognized | Recognized | |
| Balance | Investment | Investment | Investment | in Period | in Period | |
| Residential first mortgages | \$461 | \$ 350 | \$289 | \$ 8 | \$ 8 | |
| Home equity and lines of credit | - | - | - | - | - | |
| Commercial real estate | 1,089 | 914 | 855 | 3 | 3 | |
| Commercial business | 569 | 569 | 498 | 3 | 3 | |
| Consumer | - | - | - | - | - | |
| Total | \$2,119 | \$ 1,833 | \$1,642 | \$ 14 | \$ 14 | |

Table of Contents**5. Loans Receivable and Related Allowance for Loan Losses (continued)**

The following table presents impaired loans by class, segregated by those for which a specific allowance was required and those for which a specific allowance was not necessary as of September 30, 2017:

(Dollar amounts in thousands)

| | Impaired Loans with Specific Allowance | | | For the three months | | |
|---------------------------------|--|------------|-----------|--------------------------|------------|------------|
| | As of September 30, 2017 | | | ended September 30, 2017 | | |
| | Unpaid | | | Average | Interest | Interest |
| | Principal | Recorded | Related | Investment | Recognized | Recognized |
| | Balance | Investment | Allowance | Investment | in Period | in Period |
| Residential first mortgages | \$76 | \$ 76 | \$ 8 | \$76 | \$ - | \$ - |
| Home equity and lines of credit | - | - | - | - | - | - |
| Commercial real estate | - | - | - | - | - | - |
| Commercial business | - | - | - | - | - | - |
| Consumer | - | - | - | - | - | - |
| Total | \$76 | \$ 76 | \$ 8 | \$76 | \$ - | \$ - |

| | For the nine months | | |
|---------------------------------|--------------------------|------------|------------|
| | ended September 30, 2017 | | |
| | Average | Interest | Interest |
| | Investment | Recognized | Recognized |
| | Investment | in Period | in Period |
| Residential first mortgages | \$91 | \$ 2 | \$ 2 |
| Home equity and lines of credit | - | - | - |
| Commercial real estate | 139 | - | - |
| Commercial business | 147 | - | - |
| Consumer | - | - | - |
| Total | \$377 | \$ 2 | \$ 2 |

| | Impaired Loans with No Specific Allowance | | |
|--|---|------------|------------|
| | For the three months | | |
| | As of September | | |
| | 30, 2017 | | |
| | Unpaid | Average | Interest |
| | Principal | Investment | Recognized |
| | Recorded | Investment | Recognized |
| | | | |

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| | Balance | Investment | Investment | in Period | in Period |
|---------------------------------|---------|------------|------------|-----------|-----------|
| Residential first mortgages | \$469 | \$ 357 | \$362 | \$ 1 | \$ 1 |
| Home equity and lines of credit | - | - | - | - | - |
| Commercial real estate | 1,113 | 939 | 957 | 1 | 1 |
| Commercial business | 585 | 585 | 592 | 1 | 1 |
| Consumer | - | - | - | - | - |
| Total | \$2,167 | \$ 1,881 | \$1,911 | \$ 3 | \$ 3 |

For the nine months
ended September 30, 2017

Cash Basis

| | Average | Interest | Interest |
|---------------------------------|------------|------------|------------|
| | Recorded | Recognized | Recognized |
| | Investment | in Period | in Period |
| Residential first mortgages | \$274 | \$ 5 | \$ 5 |
| Home equity and lines of credit | - | - | - |
| Commercial real estate | 840 | 2 | 2 |
| Commercial business | 481 | 2 | 2 |
| Consumer | - | - | - |
| Total | \$1,595 | \$ 9 | \$ 9 |

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5. Loans Receivable and Related Allowance for Loan Losses (continued)

Unpaid principal balance includes any loans that have been partially charged off but not forgiven. Accrued interest is not included in the recorded investment in loans presented above or in the tables that follow based on the amounts not being material.

Troubled debt restructurings (TDR). The Corporation has certain loans that have been modified in order to maximize collection of loan balances. If, for economic or legal reasons related to the customer's financial difficulties, management grants a concession compared to the original terms and conditions of the loan that it would not have otherwise considered, the modified loan is classified as a TDR. Concessions related to TDRs generally do not include forgiveness of principal balances. The Corporation generally does not extend additional credit to borrowers with loans classified as TDRs.

At September 30, 2018 and December 31, 2017, the Corporation had \$407,000 and \$433,000, respectively, of loans classified as TDRs, which are included in impaired loans above. The Corporation had allocated \$7,000 and \$7,000 of specific allowance for these loans at September 30, 2018 and December 31, 2017, respectively.

During the three and nine month periods ended September 30, 2018, the Corporation did not modify any loans as TDRs. During the three month period ended September 30, 2017, the Corporation did not modify any loans as TDRs. During the nine month period ended September 30, 2017, the Corporation modified one residential mortgage loan with a recorded investment of \$323,000 due to a bankruptcy order. At September 30, 2017, the Corporation did not have any specific allowance for loan losses allocated to this specific loan.

A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms. During the three and nine month periods ended September 30, 2018 and 2017, the Corporation did not have any loans which were modified as TDRs for which there was a payment default within twelve months following the modification.

Credit Quality Indicators. Management categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information and current economic trends, among other factors.

Commercial real estate and commercial business loans not identified as impaired are evaluated as risk rated pools of loans utilizing a risk rating practice that is supported by a quarterly special asset review. In this review process, strengths and weaknesses are identified, evaluated and documented for each criticized and classified loan and

borrower, strategic action plans are developed, risk ratings are confirmed and the loan's performance status is reviewed.

Management has determined certain portions of the loan portfolio to be homogeneous in nature and assigns like reserve factors for the following loan pool types: residential real estate, home equity loans and lines of credit, and consumer installment and personal lines of credit.

The reserve allocation for risk rated loan pools is developed by applying the following factors:

Historic: Management utilizes a computer model to develop the historical net charge-off experience which is used to formulate the assumptions employed in the migration analysis applied to estimate losses in the portfolio. Outstanding balance and charge-off information are input into the model and historical loss migration rate assumptions are developed to apply to pass, special mention, substandard and doubtful risk rated loans. A twelve-quarter rolling weighted-average is utilized to estimate probable incurred losses in the portfolios.

Qualitative: Qualitative adjustment factors for pass, special mention, substandard and doubtful ratings are developed and applied to risk rated loans to allow for: quality of lending policies and procedures; national and local economic and business conditions; changes in the nature and volume of the portfolio; experiences, ability and depth of lending management; changes in trends, volume and severity of past due, nonaccrual and classified loans and loss and recovery trends; quality of loan review systems; concentrations of credit and other external factors.

Management uses the following definitions for risk ratings:

Pass: Loans classified as pass typically exhibit good payment performance and have underlying borrowers with acceptable financial trends where repayment capacity is evident. These borrowers typically would have a sufficient cash flow that would allow them to weather an economic downturn and the value of any underlying collateral could withstand a moderate degree of depreciation due to economic conditions.

Table of Contents**5. Loans Receivable and Related Allowance for Loan Losses (continued)**

Special Mention: Loans classified as special mention are characterized by potential weaknesses that could jeopardize repayment as contractually agreed. These loans may exhibit adverse trends such as increasing leverage, shrinking profit margins and/or deteriorating cash flows. These borrowers would inherently be more vulnerable to the application of economic pressures.

Substandard: Loans classified as substandard exhibit weaknesses that are well-defined to the point that repayment is jeopardized. Typically, the Corporation is no longer adequately protected by both the apparent net worth and repayment capacity of the borrower.

Doubtful: Loans classified as doubtful have advanced to the point that collection or liquidation in full, on the basis of currently ascertainable facts, conditions and value, is highly questionable or improbable.

The following table presents the classes of the loan portfolio summarized by the aggregate pass and the criticized categories of special mention, substandard and doubtful within the Corporation's internal risk rating system as of September 30, 2018 and December 31, 2017:

(Dollar amounts in thousands)

| | Not Rated | Pass | Special Mention | Substandard | Doubtful | Total |
|---------------------------------|--------------|-----------|--------------------|-------------|----------|-----------|
| September 30, 2018: | | | | | | |
| Residential first mortgages | \$235,817 | \$- | \$- | \$ 1,289 | \$ - | \$237,106 |
| Home equity and lines of credit | 98,647 | - | - | 1,021 | - | 99,668 |
| Commercial real estate | - | 189,273 | 3,785 | 7,111 | - | 200,169 |
| Commercial business | - | 51,381 | 150 | 1,063 | - | 52,594 |
| Consumer | 8,851 | - | - | 97 | - | 8,948 |
| Total | \$343,315 | \$240,654 | \$ 3,935 | \$ 10,581 | \$ - | \$598,485 |
| December 31, 2017: | | | | | | |
| Residential first mortgages | \$220,730 | \$- | \$- | \$ 1,093 | \$ - | \$221,823 |
| Home equity and lines of credit | 98,946 | - | - | 994 | - | 99,940 |
| Commercial real estate | - | 182,460 | 2,744 | 7,864 | - | 193,068 |
| Commercial business | - | 56,960 | 477 | 1,504 | - | 58,941 |
| Consumer | 9,443 | - | - | 146 | - | 9,589 |
| Total | \$329,119 | \$239,420 | \$ 3,221 | \$ 11,601 | \$ - | \$583,361 |

Table of Contents**5. Loans Receivable and Related Allowance for Loan Losses (continued)**

Management further monitors the performance and credit quality of the loan portfolio by analyzing the age of the portfolio as determined by the length of time a recorded payment is past due. The following table presents the classes of the loan portfolio summarized by the aging categories of performing loans and nonperforming loans as of September 30, 2018 and December 31, 2017:

(Dollar amounts in thousands)

| | Performing | | | Nonperforming | | |
|---------------------------------|------------|----------|----------|---------------|------------|-----------|
| | Accruing | Accruing | Accruing | Accruing | | |
| | Loans | 30-59 | 60-89 | 90 | | Total |
| | Not | Days | Days | Days | | |
| | Past Due | Past Due | Past Due | Past Due | Nonaccrual | Loans |
| | | | | Due | | |
| September 30, 2018: | | | | | | |
| Residential first mortgages | \$233,448 | \$ 2,019 | \$ 427 | \$ 129 | \$ 1,083 | \$237,106 |
| Home equity and lines of credit | 97,716 | 906 | 146 | 379 | 521 | 99,668 |
| Commercial real estate | 196,184 | 737 | 8 | - | 3,240 | 200,169 |
| Commercial business | 52,233 | 322 | - | - | 39 | 52,594 |
| Consumer | 8,704 | 97 | 50 | 27 | 70 | 8,948 |
| Total loans | \$588,285 | \$ 4,081 | \$ 631 | \$ 535 | \$ 4,953 | \$598,485 |
| December 31, 2017: | | | | | | |
| Residential first mortgages | \$218,515 | \$ 1,936 | \$ 357 | \$ 159 | \$ 856 | \$221,823 |
| Home equity and lines of credit | 98,112 | 598 | 370 | 334 | 526 | 99,940 |
| Commercial real estate | 190,451 | 1,026 | 430 | 197 | 964 | 193,068 |
| Commercial business | 58,058 | 74 | 225 | - | 584 | 58,941 |
| Consumer | 9,162 | 273 | 81 | - | 73 | 9,589 |
| Total loans | \$574,298 | \$ 3,907 | \$ 1,463 | \$ 690 | \$ 3,003 | \$583,361 |

Table of Contents**5. Loans Receivable and Related Allowance for Loan Losses (continued)**

The following table presents the Corporation's nonaccrual loans by aging category as of September 30, 2018 and December 31, 2017:

(Dollar amounts in thousands)

| | Not Past Due | 30-59 Days Past Due | 60-89 Days Past Due | 90 Days + Past Due | Total Loans |
|---------------------------------|--------------------|------------------------------|------------------------------|-----------------------------|----------------|
| September 30, 2018: | | | | | |
| Residential first mortgages | \$346 | \$ - | \$74 | \$663 | \$1,083 |
| Home equity and lines of credit | 7 | - | - | 514 | 521 |
| Commercial real estate | 2,665 | - | 268 | 307 | 3,240 |
| Commercial business | 39 | - | - | - | 39 |
| Consumer | - | - | - | 70 | 70 |
| Total loans | \$3,057 | \$ - | \$342 | \$1,554 | \$4,953 |
| December 31, 2017: | | | | | |
| Residential first mortgages | \$366 | \$ - | \$75 | \$415 | \$856 |
| Home equity and lines of credit | 8 | - | - | 518 | 526 |
| Commercial real estate | 341 | - | - | 623 | 964 |
| Commercial business | 569 | - | - | 15 | 584 |
| Consumer | - | - | - | 73 | 73 |
| Total loans | \$1,284 | \$ - | \$75 | \$1,644 | \$3,003 |

6. Goodwill and Intangible Assets

The following table summarizes the Corporation's acquired goodwill and intangible assets as of September 30, 2018 and December 31, 2017:

| | September 30, 2018 | | December 31, 2017 | |
|--------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Goodwill | \$10,288 | \$ - | \$10,288 | \$ - |
| Core deposit intangibles | 4,426 | 4,148 | 4,426 | 3,945 |
| Total | \$14,714 | \$ 4,148 | \$14,714 | \$ 3,945 |

Goodwill resulted from four acquisitions. Goodwill represents the excess of the total purchase price paid for the acquisitions over the fair value of the identifiable assets acquired, net of the fair value of the liabilities assumed. Goodwill is not amortized but is evaluated for impairment on an annual basis or whenever events or changes in circumstances indicate the carrying value may not be recoverable. Impairment exists when a reporting unit's carrying value of goodwill exceeds its fair value. The Corporation has selected November 30 as the date to perform the annual impairment test. No goodwill impairment charges were recorded during 2017 or in the first nine months of 2018.

The core deposit intangible asset, resulting from three acquisitions, is amortized using the double declining balance method over a weighted average estimated life of the related deposits and is not estimated to have a significant residual value. During the three and nine month periods ending September 30, 2018 the Corporation recorded intangible amortization expense totaling \$67,000 and \$203,000, respectively, compared to \$58,000 and \$177,000, respectively for the same periods in 2017.

Table of Contents**7. Stock Compensation Plan**

In April 2014, the Corporation adopted the 2014 Stock Incentive Plan (the 2014 Plan), which is shareholder approved and permits the grant of restricted stock awards and options to its directors, officers and employees for up to 176,866 shares of common stock. As of September 30, 2018, 52,533 shares of restricted stock and 88,433 stock options remain available for issuance under the plan.

Incentive stock options, non-incentive or compensatory stock options and share awards may be granted under the Plan. The exercise price of each option shall at least equal the market price of a share of common stock on the date of grant and have a contractual term of ten years. Options shall vest and become exercisable at the rate, to the extent and subject to such limitations as may be specified by the Corporation. Compensation cost related to share-based payment transactions must be recognized in the financial statements with measurement based upon the fair value of the equity instruments issued.

At September 30, 2018 there are no options that were granted or outstanding under the Plan.

A summary of the status of the Corporation's nonvested restricted stock awards as of September 30, 2018, and changes during the period then ended is presented below:

| | Shares | Weighted-Average Grant-date Fair Value |
|------------------------------------|---------|--|
| Nonvested at January 1, 2018 | 33,400 | \$ 27.70 |
| Granted | - | - |
| Vested | - | - |
| Forfeited | (2,500) | 27.17 |
| Nonvested as of September 30, 2018 | 30,900 | \$ 27.74 |

For the three and nine month periods ended September 30, 2018, the Corporation recognized stock compensation expense of \$37,000 and \$187,000, respectively, compared to \$55,000 and \$164,000, respectively, for the same period in 2017. As of September 30, 2018, there was \$411,000 of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the Plan. That cost is expected to be recognized over the next three years. It is the Corporation's policy to issue shares on the vesting date for restricted stock awards. Unvested restricted stock awards do not receive dividends declared by the Corporation.

8. Fair Value

Management uses its best judgment in estimating the fair value of the Corporation's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Corporation could have realized in a sale transaction or exit price on the date indicated. The estimated fair value amounts have been measured as of their respective dates and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported.

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair value.

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the Corporation has the ability to access at the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect the Corporation's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

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8. Fair Value (continued)

An asset or liability's level is based on the lowest level of input that is significant to the fair value measurement.

The Corporation used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

Securities (debt-available for sale, equities) – The fair value of all investment securities are based upon the assumptions market participants would use in pricing the security. If available, investment securities are determined by quoted market prices (Level 1). Level 1 includes U.S. Treasury, federal agency securities and certain equity securities. For investment securities where quoted market prices are not available, fair values are calculated based on market prices on similar securities (Level 2). Level 2 includes U.S. Government sponsored entities and agencies, mortgage-backed securities, collateralized mortgage obligations, state and political subdivision securities and certain corporate debt securities. For investment securities where quoted prices or market prices of similar securities are not available, fair values are calculated by using unobservable inputs (Level 3) and may include certain corporate debt and equity securities held by the Corporation. The Level 3 corporate debt securities consist of certain subordinated notes which are priced at par because management has determined that the par value approximates the fair value of these instruments. The Level 3 equity security valuations were supported by an analysis prepared by the Corporation which relies on inputs such as the security issuer's publicly attainable financial information, multiples derived from prices in observed transactions involving comparable businesses and other market, financial and nonfinancial factors.

Impaired loans – At the time a loan is considered impaired, it is valued at the lower of cost or fair value. Impaired loans carried at fair value generally receive a specific allowance for loan losses. For collateral dependent loans, fair value is commonly based on real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a Level 3 classification. Impaired loans are evaluated on a quarterly basis for additional impairment and adjusted accordingly. As of September 30, 2018 and December 31, 2017, the Corporation did not have any impaired loans carried at fair value measured using the fair value of collateral. There was no additional provision for loan losses recorded for impaired loans during the three and nine month periods ended September 30, 2018 and 2017.

Other real estate owned (OREO) – Assets acquired through or instead of foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals.

Management's ongoing review of appraisal information may result in additional discounts or adjustments to the valuation based upon more recent market sales activity or more current appraisal information derived from properties of similar type and/or locale. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. As of September 30, 2018 and December 31, 2017, the Corporation did not have any OREO measured at fair value.

Appraisals for both collateral-dependent impaired loans and OREO are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed by the Corporation. Once received, management reviews the assumptions and approaches utilized in the appraisal as well as the overall resulting fair value in comparison with independent data sources such as recent market data or industry-wide statistics. On an annual basis, the Corporation compares the actual selling price of OREO that has been sold to the most recent appraisal to determine what additional adjustment should be made to the appraisal value to arrive at fair value. The most recent analysis performed indicated that a discount of 10% should be applied.

Table of Contents**8. Fair Value (continued)**

For assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy are as follows:

(Dollar amounts in thousands)

| Description | Total | (Level 1) | (Level 2) | (Level 3) |
|--|----------|---|--|---------------------------------------|
| | | Quoted Prices in Active Market for Identical Assets | Significant Other Observable Inputs | Significant Unobservable Inputs |
| September 30, 2018: | | | | |
| Securities available for sale | | | | |
| U.S. Treasury and federal agency | \$4,395 | \$ 4,395 | \$ - | \$ - |
| U.S. government sponsored entities and agencies | 16,550 | - | 16,550 | - |
| U.S. agency mortgage-backed securities: residential | 27,664 | - | 27,664 | - |
| U.S. agency collateralized mortgage obligations: residential | 19,205 | - | 19,205 | - |
| State and political subdivision | 22,260 | - | 22,260 | - |
| Corporate debt securities | 7,435 | - | 3,935 | 3,500 |
| Total | \$97,509 | \$ 4,395 | \$ 89,614 | \$ 3,500 |
| Equity securities | \$473 | \$ 473 | \$ - | \$ - |
| December 31, 2017: | | | | |
| Securities available for sale | | | | |
| U.S. Treasury and federal agency | \$4,472 | \$ 4,472 | \$ - | \$ - |
| U.S. government sponsored entities and agencies | 13,926 | - | 13,926 | - |
| U.S. agency mortgage-backed securities: residential | 20,758 | - | 20,758 | - |
| U.S. agency collateralized mortgage obligations: residential | 21,924 | - | 21,924 | - |
| State and political subdivisions | 29,240 | - | 29,240 | - |
| Corporate debt securities | 9,030 | - | 1,032 | 7,998 |
| Total | \$99,350 | \$ 4,472 | \$ 86,880 | \$ 7,998 |
| Equity securities | \$1,817 | \$ 1,683 | \$ - | \$ 134 |

Table of Contents**8. Fair Value (continued)**

The Corporation's policy is to transfer assets or liabilities from one level to another when the methodology to obtain the fair value changes such that there are more or fewer unobservable inputs as of the end of the reporting period. During the nine month period ended September 30, 2018 the Corporation reclassified a restricted bank stock from the equity security portfolio to other assets and certain corporate securities from Level 3 to Level 2. Also during the nine month period, \$25,000 in Level 3 equity securities were sold from the portfolio. For the same period in 2017, the Corporation had no transfers between levels. The following table presents changes in Level 3 assets measured on a recurring basis for the three and nine month periods ended September 30, 2018 and 2017:

| <i>(Dollar amounts in thousands)</i> | Three months ended | | Nine months ended | |
|--|---------------------------|-------------|---------------------------|-------------|
| | September 30, 2018 | 2017 | September 30, 2018 | 2017 |
| Balance at the beginning of the period | \$3,500 | \$135 | \$8,132 | \$136 |
| Total gains or losses (realized/unrealized): | - | - | - | - |
| Included in earnings | - | - | 1 | - |
| Included in other comprehensive income | - | (1) | - | (2) |
| Acquired | - | - | - | - |
| Sold out of Level 3 | - | - | (25) | - |
| Transfers in and/or out of Level 3 | - | - | (4,608) | - |
| Balance at the end of the period | \$3,500 | \$134 | \$3,500 | \$134 |

The Corporation had no OREO assets measured at fair value on a non-recurring basis at September 30, 2018 and December 31, 2017.

The Corporation had an impaired residential mortgage loan totaling \$62,000 and an impaired home equity loan totaling \$6,000 at September 30, 2018 which were classified as TDRs and measured using a discounted cash flow methodology. At December 31, 2017 these loans were valued at \$68,000 and \$8,000, respectively.

Table of Contents**8. Fair Value (continued)**

The following table sets forth the carrying amount and estimated fair values of the Corporation's financial instruments included in the consolidated balance sheet as of September 30, 2018 and December 31, 2017:

(Dollar amounts in thousands)

| Description | Carrying Amount | Fair Value Measurements using: | | | |
|-------------------------------|-----------------|--------------------------------|-----------|-----------|-----------|
| | | Total | Level 1 | Level 2 | Level 3 |
| September 30, 2018: | | | | | |
| Financial Assets: | | | | | |
| Cash and cash equivalents | \$22,680 | \$22,680 | \$22,680 | \$- | \$- |
| Securities-available for sale | 97,509 | 97,509 | 4,395 | 89,614 | 3,500 |
| Securities-equities | 473 | 473 | 473 | - | - |
| Loans held for sale | 120 | 120 | - | 120 | - |
| Loans, net | 592,125 | 583,741 | - | - | 583,741 |
| Federal bank stock | 4,466 | N/A | N/A | N/A | N/A |
| Accrued interest receivable | 2,302 | 2,302 | 88 | 353 | 1,861 |
| Total | \$719,675 | \$706,825 | \$27,636 | \$90,087 | \$589,102 |
| Financial Liabilities: | | | | | |
| Deposits | 682,361 | 685,333 | 513,011 | 172,322 | - |
| Borrowed funds | 19,800 | 19,414 | - | 19,414 | - |
| Accrued interest payable | 460 | 460 | 38 | 422 | - |
| Total | \$702,621 | \$705,207 | \$513,049 | \$192,158 | \$- |

| Description | Carrying Amount | Fair Value Measurements using: | | | |
|-------------------------------|-----------------|--------------------------------|-----------|-----------|-----------|
| | | Total | Level 1 | Level 2 | Level 3 |
| December 31, 2017: | | | | | |
| Financial Assets: | | | | | |
| Cash and cash equivalents | \$14,374 | \$14,374 | \$14,374 | \$- | \$- |
| Securities-available for sale | 99,350 | 99,350 | 4,472 | 86,880 | 7,998 |
| Securities-equities | 1,817 | 1,817 | 1,683 | - | 134 |
| Loans held for sale | 504 | 504 | - | 504 | - |
| Loans, net | 577,234 | 577,616 | - | - | 577,616 |
| Federal bank stock | 4,662 | N/A | N/A | N/A | N/A |
| Accrued interest receivable | 2,217 | 2,217 | 59 | 338 | 1,820 |
| Total | \$700,158 | \$695,878 | \$20,588 | \$87,722 | \$587,568 |
| Financial Liabilities: | | | | | |
| Deposits | 654,643 | 657,414 | 483,956 | 173,458 | - |
| Borrowed funds | 26,000 | 25,499 | - | 25,499 | - |
| Accrued interest payable | 413 | 413 | 23 | 390 | - |
| Total | \$681,056 | \$683,326 | \$483,979 | \$199,347 | \$- |

Table of Contents**9. Regulatory Matters**

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action.

In 2015, the Board of Governors of the Federal Reserve System amended its Small Bank Holding Company Policy Statement by increasing the policy's consolidated assets threshold from \$500 million to \$1 billion. The primary benefit of being deemed a "small bank holding company" is the exemption from the requirement to maintain consolidated regulatory capital ratios; instead, regulatory capital ratios only apply at the subsidiary bank level.

The final rules implementing Basel Committee on Banking Supervision's capital guidelines for U.S. banks (BASEL III rules) became effective for the Bank on January 1, 2015 with full compliance with all of the requirements being phased in over a multi-year schedule, and fully phased in by January 1, 2019. Under the BASEL III rules, the Bank must hold a capital conservation buffer above the adequately capitalized risk-based capital ratios. The capital conservation buffer is being phased in from 0.0% for 2015 to 2.50% by 2019. The capital conservation buffer for 2018 is 1.875% and was 1.25% for 2017 and 0.625% for 2016. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital. Management believes as of September 30, 2018, the Bank meets all capital adequacy requirements to which they are subject.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. At September 30, 2018, the most recent regulatory notifications categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the institution's category.

The following table sets forth certain information concerning the Bank's regulatory capital as of the dates presented. The capital adequacy ratios disclosed below are exclusive of the capital conservation buffer.

(Dollar amounts in thousands)

| | September 30, 2018 | December 31, 2017 |
|--|-----------------------|----------------------|
| | Amount Ratio | Amount Ratio |

Total capital to risk-weighted assets:

| | | | | |
|-------------------------------|----------|--------|----------|--------|
| Actual | \$66,711 | 13.22% | \$64,221 | 12.96% |
| For capital adequacy purposes | 40,381 | 8.00% | 39,630 | 8.00% |
| To be well capitalized | 50,476 | 10.00% | 49,537 | 10.00% |

Tier 1 capital to risk-weighted assets:

| | | | | |
|-------------------------------|----------|--------|----------|--------|
| Actual | \$60,401 | 11.97% | \$58,088 | 11.73% |
| For capital adequacy purposes | 30,286 | 6.00% | 29,722 | 6.00% |
| To be well capitalized | 40,381 | 8.00% | 39,630 | 8.00% |

Common Equity Tier 1 capital to risk-weighted assets:

| | | | | |
|-------------------------------|----------|--------|----------|--------|
| Actual | \$60,401 | 11.97% | \$58,088 | 11.73% |
| For capital adequacy purposes | 22,714 | 4.50% | 22,292 | 4.50% |
| To be well capitalized | 32,809 | 6.50% | 32,199 | 6.50% |

Tier 1 capital to average assets:

| | | | | |
|-------------------------------|----------|-------|----------|-------|
| Actual | \$60,401 | 7.90% | \$58,088 | 7.71% |
| For capital adequacy purposes | 30,574 | 4.00% | 30,117 | 4.00% |
| To be well capitalized | 38,218 | 5.00% | 37,647 | 5.00% |

Table of Contents**10. Accumulated Other Comprehensive Income (Loss)**

The following tables summarize the changes within each classification of accumulated other comprehensive income (loss), net of tax, for the three months ended September 30, 2018 and 2017 and summarizes the significant amounts reclassified out of each component of accumulated other comprehensive income:

(Dollar amounts in thousands)

| | Unrealized Gains and Losses on Available-for-Sale Securities | Defined Benefit Pension Items | Totals |
|---|---|--|------------|
| Accumulated Other Comprehensive Income (Loss) at July 1, 2018 | \$ (2,117) | \$ (4,839) | \$ (6,956) |
| Other comprehensive income before reclassification | (447) | - | (447) |
| Amounts reclassified from accumulated other comprehensive income (loss) | 3 | - | 3 |
| Net current period other comprehensive income | (444) | - | (444) |
| Accumulated Other Comprehensive Income (Loss) at September 30, 2018 | \$ (2,561) | \$ (4,839) | \$ (7,400) |

(Dollar amounts in thousands)

| | Amount Reclassified from Accumulated Other Comprehensive Income For the three months ended September 30, 2018 | Affected Line Item in the Statement Where Net Income is Presented |
|--|--|---|
| Details about Accumulated Other Comprehensive Income Components | | |
| Unrealized gains and losses on available-for-sale securities | \$ (4) | Net gain on sale of available-for-sale securities |
| Unrealized gains and losses on available-for-sale securities | - | Other than temporary impairment losses |
| Total reclassifications for the period | \$ (3) | Provision for income taxes Net of tax |

(Dollar amounts in thousands)

| | Unrealized Gains and Losses on | Defined Benefit |
|--|-----------------------------------|--------------------|
|--|-----------------------------------|--------------------|

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| | Available-for-Sale Securities | Pension Items | Totals |
|---|----------------------------------|------------------|-----------|
| Accumulated Other Comprehensive Income (Loss) at July 1, 2017 | \$ (307) | \$(3,812) | \$(4,119) |
| Other comprehensive income before reclassification | 153 | - | 153 |
| Amounts reclassified from accumulated other comprehensive income (loss) | - | - | - |
| Net current period other comprehensive income | 153 | - | 153 |
| Accumulated Other Comprehensive Income (Loss) at September 30, 2017 | \$ (154) | \$(3,812) | \$(3,966) |

Table of Contents**10. Accumulated Other Comprehensive Income (Loss)**

| | | |
|--|---|---|
| <i>(Dollar amounts in thousands)</i> | Amount Reclassified from Accumulated Other Comprehensive Income | Affected Line Item in the Statement Where Net Income is Presented |
| Details about Accumulated Other Comprehensive Loss Components | For the three months ended September 30, 2017 | |
| Unrealized gains and losses on available-for-sale securities | \$ - | Net gain on sale of available-for-sale securities |
| | \$ - | Other than temporary impairment losses |
| | - | Provision for income taxes |
| Total reclassifications for the period | \$ - | Net of tax |

The following tables summarize the changes within each classification of accumulated other comprehensive income (loss), net of tax, for the nine months ended September 30, 2018 and 2017 and summarized the significant amounts reclassified out of each component of accumulated other comprehensive income:

| | | | |
|---|---|--|------------|
| <i>(Dollar amounts in thousands)</i> | Unrealized Gains and Losses on Available-for-Sale Securities | Defined Benefit Pension Items | Totals |
| Accumulated Other Comprehensive Income (Loss) at January 1, 2018 | \$ (679) | \$ (4,839) | \$ (5,518) |
| Other comprehensive income before reclassification | (1,722) | - | (1,722) |
| Amounts reclassified from accumulated other comprehensive income (loss) | 27 | - | 27 |
| Net current period other comprehensive income | (1,695) | - | (1,695) |
| Cumulative effect of adoption of ASU 2016-01 | (187) | - | (187) |
| Accumulated Other Comprehensive Income (Loss) at September 30, 2018 | \$ (2,561) | \$ (4,839) | \$ (7,400) |

| | |
|--------------------------------------|--|
| <i>(Dollar amounts in thousands)</i> | Amount Reclassified from Accumulated Other |
|--------------------------------------|--|

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| Details about Accumulated Other | Comprehensive Income For the nine months ended | Affected Line Item in the Statement Where Net |
|--|--|---|
| Comprehensive Income Components | September 30, 2018 | Income is Presented |
| Unrealized gains and losses on available-for-sale securities | \$ (34) | Net gain on sale of available-for-sale securities |
| Unrealized gains and losses on available-for-sale securities | - | Other than temporary impairment losses |
| | 7 | Provision for income taxes |
| Total reclassifications for the period | \$ (27) | Net of tax |

Table of Contents*(Dollar amounts in thousands)*

| | Unrealized Gains and Losses on Available-for-Sale Securities | Defined Benefit Pension Items | Totals |
|---|---|--|------------|
| Accumulated Other Comprehensive Income (Loss) at January 1, 2017 | \$ (679) | \$ (3,812) | \$ (4,491) |
| Other comprehensive income before reclassification | 421 | - | 421 |
| Amounts reclassified from accumulated other comprehensive income (loss) | 104 | - | 104 |
| Net current period other comprehensive income | 525 | - | 525 |
| Accumulated Other Comprehensive Income (Loss) at September 30, 2017 | \$ (154) | \$ (3,812) | \$ (3,966) |

(Dollar amounts in thousands)

| | Amount Reclassified from Accumulated Other Comprehensive Income For the nine months ended September 30, 2017 | Affected Line Item in the Statement Where Net Income is Presented |
|--|---|---|
| Details about Accumulated Other Comprehensive Income Components | | |
| Unrealized gains and losses on available-for-sale securities | \$ 350 | Net gain on sale of available-for-sale securities |
| Unrealized gains and losses on available-for-sale securities | (508) | Other than temporary impairment losses |
| Total reclassifications for the period | \$ (104) | Provision for income taxes Net of tax |

11. Revenue Recognition

On January 1, 2018, the Corporation adopted ASU 2014-09 "Revenue from Contracts with Customers" (Topic 606) and all subsequent ASUs that modified Topic 606. Interest income, net securities gains (losses) and bank-owned life insurance are not included within the scope of Topic 606. For the revenue streams in the scope of Topic 606, service charges on deposits and electronic banking fees, there are no significant judgments related to the amount and timing of revenue recognition. All of the Corporation's revenue from contracts with customers is recognized within noninterest income.

Service charges on deposits: The Corporation earns fees from its deposit customers for transaction-based, account

maintenance and overdraft services. Transaction-based fees, which include services such as stop payment charges, statement rendering and other fees, are recognized at the time the transaction is executed as that is the point in time the Corporation fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Corporation satisfies the performance obligation. Overdraft fees are recognized at the point in time that the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.

Electronic banking fees: The Corporation earns interchange and other ATM related fees from cardholder transactions conducted through the various payment networks. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder. The gross amount of these fees are processed through noninterest income. Other fees, such as transaction surcharges and card replacement fees are withdrawn from the customer's account balance at the time of service.

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The following table presents the Corporation's sources of noninterest income for the three and nine months ended September 30, 2018 and 2017:

| <i>(Dollar amounts in thousands)</i> | Three months ended | | Nine months ended | |
|--|---------------------------|-------------|--------------------------|-------------|
| | September 30, | | September 30, | |
| | 2018 | 2017 | 2018 | 2017 |
| Non Interest Income | | | | |
| In-scope of Topic 606: | | | | |
| Service charges on deposits | | | | |
| Maintenance fees | \$38 | \$40 | \$114 | \$118 |
| Overdraft fees | 417 | 341 | 1,100 | 965 |
| Other fees | 73 | 66 | 214 | 207 |
| Electronic banking fees | 327 | 292 | 971 | 855 |
| Noninterest income (in-scope of Topic 606) | 855 | 739 | 2,399 | 2,145 |
| Noninterest income (out-of-scope of Topic 606) | 207 | 1,535 | 610 | 1,851 |
| Total noninterest income | \$1,062 | \$2,274 | \$3,009 | \$3,996 |

⁽¹⁾ Noninterest income items that are out-of-scope include net realized gains (losses) on sales of securities, net gains (losses) on sales of loans, earnings on bank-owned life insurance and certain other noninterest income items.

12. Recent Accounting PronouncementsNewly Issued Not Yet Effective Accounting Standards

In February 2016, the FASB issued ASU 2016-02 "Leases". This ASU requires lessees to record most leases on their balance sheet but recognize expenses in the income statement in a manner similar to current accounting treatment. This ASU changes the guidance on sale-leaseback transactions, initial direct costs and lease execution costs, and, for lessors, modifies the classification criteria and the accounting for sales-type and direct financing leases. ASU 2016-02 is effective for annual periods beginning after December 15, 2018, and interim periods therein. Entities are required to use a modified retrospective approach for leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements. The Corporation has analyzed data on leased assets and purchased software to manage lease accounting. The adoption of this guidance is expected to increase both assets and liabilities, but is not expected to have a material impact on the consolidated statement of income.

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments". ASU 2016-13 significantly changes the way impairment of financial instruments is recognized by requiring immediate recognition of estimated credit losses expected to occur over the remaining life of the financial instruments. The main provisions of the guidance include (1) replacing the "incurred loss"

approach under current GAAP with an “expected loss” model for instruments measured at amortized cost, (2) requiring entities to record an allowance for available-for-sale debt securities rather than reduce the carrying amount of the investments, as is required by the other-than-temporary impairment model under current GAAP, and (3) a simplified accounting model for purchased credit-impaired debt securities and loans. The ASU is effective for interim and annual reporting periods beginning after December 15, 2019, although early adoption is permitted. Management is currently in the developmental stages of collecting available historical information in order to assess the expected credit losses and determine the impact of the adoption of ASU 2016-13 on the Corporation's financial statements.

Table of Contents**12. Recent Accounting Pronouncements (continued)**

In January 2017, FASB ASU 2017-04, "Simplifying the Test for Goodwill Impairment". This ASU simplifies the measurement of goodwill by eliminating Step 2 from the goodwill impairment test. Instead, under this amendment, an entity should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value; however, the loss should not exceed the total amount of goodwill allocated to that reporting unit. The amendments are effective for public business entities for the first interim and annual reporting periods beginning after December 15, 2019. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The Corporation has goodwill from prior business combinations and performs an annual impairment test or more frequently if changes or circumstances occur that would more likely than not reduce the fair value of the reporting unit below its carrying value. The Corporation's most recent annual impairment assessment determined that the Corporation's goodwill was not impaired. Although the Corporation cannot anticipate future goodwill impairment assessments, based on the most recent assessment it is unlikely that an impairment amount would need to be calculated and, therefore, does not anticipate a material impact from these amendments to the Corporation's financial position and results of operations. The current accounting policies and processes are not anticipated to change, except for the elimination of the Step 2 analysis.

In March 2017, the FASB issued ASU 2017-08, "Receivable - Nonrefundable Fees and Other Costs (Subtopic 310-20) Premium Amortization on Purchased Callable Debt Securities." ASU 2017-08 amends guidance on the amortization period of premiums on certain purchased callable debt securities to shorten the amortization period of premiums on certain purchased callable debt securities to the earliest call date. The amendments are effective for public business entities for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020. Early adoption is permitted, including adoption in an interim period. The Corporation is currently evaluating the potential impact of ASU 2017-08 on its financial statements and disclosures.

In August 2017, the FASB issued ASU 2017-12, "Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities." The amendments in this Update are to better reflect the economic results of hedging in the financial statements along with simplification of certain hedge accounting requirements. Specifically, the entire change in the fair value of the hedging instrument is required to be presented in the same income statement line as and in the same period that the earnings effect of the hedged item is recognized. Therefore, hedge ineffectiveness will not be reported separately or in a different period. In addition, hedge effectiveness can be determined qualitatively in periods following inception. The amendments permit an entity to measure the change in fair value of the hedged item on the basis of the benchmark rate component. They also permit an entity to measure the hedged item in a partial-term fair value hedge of interest rate risk by assuming the hedged item has a term that reflects only the designated cash flows being hedged. For a closed portfolio of prepayable financial assets, an entity is permitted to designate the amount that is not expected to be affected by prepayments or defaults as the hedged item. For public business entities, the new guidance is effective for fiscal years beginning after December 15, 2018, and interim periods therein. Early adoption is permitted. The Corporation is currently evaluating the impact of adopting the new guidance on the consolidated financial statements, but it is not expected to have a material impact.

In August 2018, the FASB issued ASU 2018-13 "Fair Value Measurement". ASU 2018-13 eliminates, adds and modifies certain disclosure requirements for fair value measurements. Disclosures for transfers between Level 1 and Level 2, the policy for timing of transfers between levels, and the valuation processes for Level 3 fair value measurement will be removed. Additional disclosures will be required relating to (a) changes in unrealized gains/losses in OCI for Level 3 fair value measurements for assets held at the end of the reporting period, and (b) the process of calculating weighted average for significant unobservable inputs used to develop Level 3 fair value measurements. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2019. Early adoption is permitted. The Corporation is currently evaluating the potential impact of ASU 2018-13 on its financial statements and disclosures.

In August 2018, the FASB issued ASU 2018-14 "Compensation - Retirement Benefits - Defined Benefit Plans". ASU 2018-14 removes disclosures pertaining to (a) the amounts of AOCI expected to be recognized as pension costs over the next fiscal year, (b) the amount and timing of plan assets expected to be returned to the employer, and (c) the effect of one-percentage-point change in the assumed health care trends on (i) service and interest costs and (ii) post-retirement health care benefit obligation. A disclosure will be added requiring an explanation of the reasons for significant gains and losses related to changes in the benefit obligation for the period. The amendments in this update are effective retrospectively for annual periods and interim periods within those annual periods beginning after December 15, 2020. Early adoption is permitted. The Corporation is currently evaluating the potential impact of ASU 2018-14 on its financial statements and disclosures.

Adoption of New Accounting Policies

In March 2017, the FASB issued ASU 2017-07, "Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost." The amendments in this update require that an employer disaggregate the service cost component from the other components of net benefit cost. The amendments also provide explicit guidance on how to present the service cost component and the other components of net benefit cost in the income statement and allow only the service cost component of net benefit cost to be eligible for capitalization. The amendments in this update improve the consistency, transparency, and usefulness of financial information to users that have communicated that the service cost component generally is analyzed differently from the other components of net benefit cost. The amendments in this update become effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. The adoption of the new guidance did not have a material impact on the consolidated financial statements.

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In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-9 “Revenue from Contracts with Customers”. ASU 2014-9 provides guidance that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. The guidance does not apply to revenue associated with financial instruments, including loans and securities. The Corporation has evaluated the nature of its contracts with customers and determined that further disaggregation of revenue from contracts with customers into more granular categories beyond what is presented in the Consolidated Statements of Income was not necessary. The Corporation generally fully satisfies its performance obligations on its contracts with customers as services are rendered and the transaction prices are typically fixed; charged either on a periodic basis or based on activity. The Corporation has evaluated revenue streams within noninterest income to assess the applicability of this guidance and determined that service charges on deposits and electronic banking fees within the scope of this ASU. Because performance obligations are satisfied as services are rendered and the fees are fixed, there is little judgment involved in applying the guidance that significantly affects the determination of the amount and timing of revenue from contracts with customers. The adoption of this guidance on January 1, 2018 did not have a material impact on the Corporation's financial statements. See Note 11 for further detail related to the adoption of this standard.

In January 2016, the FASB issued ASU 2016-1 “Recognition and Measurement of Financial Assets and Financial Liabilities”. ASU 2016-1 revises the accounting for the classification and measurement of investments in equity securities and revises the presentation of certain fair value changes for financial liabilities measured at fair value. For equity securities, the guidance in ASU 2016-1 requires equity investments to be measured at fair value with changes in fair value recognized in net income. For financial liabilities that are measured at fair value in accordance with the fair value option, the guidance requires presenting in other comprehensive income the change in fair value that relates to a change in instrument-specific credit risk. ASU 2016-1 also eliminates the disclosure assumptions used to estimate fair value for financial instruments measured at amortized cost and requires disclosure of an exit price notion in determining the fair value of financial instruments measured at amortized cost. ASU 2016-1 was effective for interim and annual periods beginning after December 15, 2017. The adoption of ASU 2016-1 did not have a significant impact on the Corporation's financial statements.

In August 2016, the FASB issued ASU 2016-15, “Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments (a consensus of the FASB Emerging Issues Task Force)”. ASU 2016-15 clarifies the presentation of specific types of cash flow receipts and payments, including the payment of debt prepayment or debt extinguishment costs, contingent consideration cash payments paid subsequent to the acquisition date and proceeds from settlement of BOLI policies. This guidance was effective for fiscal years beginning after December 15, 2017. The adoption of ASU 2016-15 did not have an impact the Corporation's financial statements and disclosures.

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Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

This section discusses the consolidated financial condition and results of operations of Emclaire Financial Corp and its wholly owned subsidiaries for the three and nine months ended September 30, 2018, compared to the same periods in 2017 and should be read in conjunction with the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2017, filed with the SEC and with the accompanying consolidated financial statements and notes presented in this Form 10-Q.

This Form 10-Q, including the financial statements and related notes, contains forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. These forward looking statements represent plans, estimates, objectives, goals, guidelines, expectations, intentions, projections and statements of our beliefs concerning future events, business plans, objectives, expected operating results and the assumptions upon which those statements are based. Forward looking statements include without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and are typically identified with words such as “may,” “could,” “should,” “will,” “would,” “believe,” “anticipate,” “estimate,” “expect,” “intend,” “plan” or words or phrases of similar meaning. We caution that the forward looking statements are based largely on our expectations and are subject to a number of known and unknown risks and uncertainties that are subject to change based on factors which are, in many instances, beyond our control. Actual results, performances or achievements could differ materially from those contemplated, expressed or implied by the forward looking statements. Therefore, we caution you not to place undue reliance on our forward looking information and statements. Except as required by applicable law or regulation, we will not update the forward looking statements to reflect actual results or changes in factors affecting the forward looking statements.

CHANGES IN FINANCIAL CONDITION

Total assets increased \$22.7 million to \$772.8 million at September 30, 2018 from \$750.1 million at December 31, 2017. Asset growth was driven by increases in cash and equivalents and net loans receivable of \$8.3 million and \$14.9 million, respectively. Total liabilities increased \$22.2 million to \$713.2 million at September 30, 2018 from \$691.0 million at December 31, 2017, resulting primarily from a \$27.7 million, or 4.2%, increase in customer deposits, partially offset by a \$6.2 million decrease in borrowed funds. Deposit growth consisted of a \$20.7 million, or 3.9%, increase in interest bearing deposits and a \$7.0 million, or 5.6%, increase in non-interest bearing deposits.

Stockholders’ equity increased \$519,000 to \$59.6 million at September 30, 2018 from \$59.1 million at December 31, 2017 primarily due to a \$2.2 million increase in retained earnings as a result of \$3.9 million of net income, partially offset by \$1.9 million of common dividends paid, and a \$1.9 million decrease in accumulated other comprehensive income. The Corporation remains well capitalized and is positioned for continued growth with total stockholders’ equity at 7.7% of total assets. Tangible book value per common share was \$21.59 at September 30, 2018, compared

to \$21.28 at December 31, 2017.

At September 30, 2018, the Bank was considered “well-capitalized” with a Tier 1 leverage ratio, Common Equity Tier 1 ratio, Tier 1 risk-based capital ratio and total risk-based capital ratio of 7.90%, 11.97%, 11.97% and 13.22%, respectively. The Bank was also considered “well-capitalized” at December 31, 2017 with a Tier 1 leverage ratio, Common Equity Tier 1 ratio, Tier 1 risk-based capital ratio and total risk-based capital ratio of 7.71%, 11.73%, 11.73% and 12.96%, respectively.

RESULTS OF OPERATIONS

Comparison of Results for the Three Months Ended September 30, 2018 and 2017

General. Net income decreased \$546,000, or 32.0%, to \$1.2 million, or \$0.51 per common share, for the three months ended September 30, 2018 from \$1.7 million, or \$0.77 per common share, for the same period in 2017. This decrease was the result of a \$1.2 million decrease in noninterest income and increases in noninterest expense and the provision for loan losses of \$113,000 and \$30,000, respectively, partially offset by a \$604,000 increase in net interest income and a decrease of \$205,000 in the provision for income taxes.

Net interest income. Tax equivalent net interest income increased \$519,000, or 9.2%, to \$6.2 million for the three months ended September 30, 2018 from \$5.7 million for the three months ended September 30, 2017. This increase was attributed to an increase in tax equivalent interest income of \$697,000, partially offset by an increase in interest expense of \$179,000.

Interest income. Tax equivalent interest income increased \$697,000, or 10.2%, to \$7.5 million for the three months ended September 30, 2018 from \$6.8 million for the same period in 2017. This increase was attributed to increases in interest earned on loans, securities and interest-earning deposits with banks of \$664,000, \$18,000 and \$14,000, respectively.

Tax equivalent interest earned on loans receivable increased \$664,000, or 11.0%, to \$6.7 million for the three months ended September 30, 2018 compared to \$6.1 million for the same period in 2017. This increase resulted from a \$37.5 million, or 6.7%, increase in average loans, accounting for an increase of \$418,000 in interest income. The increase in loans receivable was related to the acquisition of Northern Hancock Bank and Trust Co. (Northern Hancock) in September 2017 and strong loan growth achieved in late 2017 and the first nine months of 2018. Adding to this favorable volume variance, the average yield on loans increased 17 basis points to 4.48% for the three months ended September 30, 2018, versus 4.31% for the same period in 2017. This favorable yield variance accounted for a \$246,000 increase in interest income.

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Tax equivalent interest earned on securities increased \$18,000, or 3.0%, to \$622,000 for the three months ended September 30, 2018 compared to \$604,000 for the three months ended September 30, 2017. This increase resulted from a 12 basis point increase in the average yield on securities to 2.48% for the three months ended September 30, 2018 versus 2.36% for the same period in 2017. This favorable yield variance accounted for a \$30,000 increase in interest income. Partially offsetting this favorable variance, the average balance of securities decreased \$2.0 million, accounting for a \$12,000 decrease in interest income.

Interest earned on deposits with banks increased \$14,000, or 14.3%, to \$112,000 for the three months ended September 30, 2018 compared to \$98,000 for the three months ended September 30, 2017. This increase resulted from a 57 basis point increase in the average yield on these accounts to 1.73% for the three months ended September 30, 2018, versus 1.16% for the same period in 2017, accounting for a \$41,000 increase in interest income. Partially offsetting this favorable variance, the average balance of interest-earning deposits decreased \$7.8 million, or 23.4%, accounting for a decrease of \$27,000 in interest income.

Interest expense. Interest expense increased \$179,000, or 15.6%, to \$1.3 million for the three months ended September 30, 2018 from \$1.1 million for the same period in 2017. This increase in interest expense can be attributed to a \$359,000 increase in interest incurred on deposits, partially offset by a decrease of \$180,000 in interest incurred on borrowed funds.

Interest expense incurred on deposits increased \$359,000, or 43.6%, to \$1.2 million for the three months ended September 30, 2018 compared to \$824,000 for the same period in 2017. The average cost of interest-bearing deposits increased 22 basis points to 0.86% for the three months ended September 30, 2018, versus 0.64% for the same period in 2017, accounting for a \$288,000 increase in interest expense. Additionally, the average balance of interest-bearing deposits increased \$40.8 million, or 8.0%, to \$548.5 million for the three months ended September 30, 2018, compared to \$507.6 million for the same period in 2017 causing a \$71,000 increase in interest expense. This increase was primarily due to the acquisition of Northern Hancock in September 2017 and strong deposit growth during late 2017 and the first nine months of 2018.

Interest expense incurred on borrowed funds decreased \$180,000, or 55.9%, to \$142,000 for the three months ended September 30, 2018, compared to \$322,000 for the same period in the prior year. The average balance of borrowed funds decreased \$21.5 million, or 52.0%, to \$19.8 million for the three months ended September 30, 2018, compared to \$41.3 million for the same period in 2017 causing a \$143,000 decrease in interest expense. The reduction in the outstanding balance of borrowed funds resulted from the payoff of maturing FHLB long-term notes of \$15.0 million in November 2017 and the early payoff of a \$5.0 million FHLB long-term note in February 2018. In addition, the average cost of borrowed funds decreased 28 basis points to 2.82% for the three months ended September 30, 2018 compared to 3.10% for the same period in 2017 causing a \$38,000 decrease in interest expense.

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Average Balance Sheet and Yield/Rate Analysis. The following table sets forth, for the periods indicated, information concerning the total dollar amounts of interest income from interest-earning assets and the resulting average yields, the total dollar amounts of interest expense on interest-bearing liabilities and the resulting average costs, net interest income, interest rate spread and the net interest margin earned on average interest-earning assets. For purposes of this table, average loan balances include nonaccrual loans and exclude the allowance for loan losses and interest income includes accretion of net deferred loan fees. Interest and yields on tax-exempt loans and securities (tax-exempt for federal income tax purposes) are shown on a fully tax equivalent basis. The information is based on average daily balances during the periods presented.

(Dollar amounts in thousands)

| | Three months ended September 30, | | | | | |
|--|----------------------------------|-----------------|-----------------|--------------------|-----------------|-----------------|
| | 2018 | | | 2017 | | |
| | Average Balance | Interest | Yield / Rate | Average Balance | Interest | Yield / Rate |
| <u>Interest-earning assets:</u> | | | | | | |
| Loans, taxable | \$574,904 | \$ 6,536 | 4.51% | \$532,225 | \$ 5,763 | 4.30% |
| Loans, tax exempt | 19,294 | 180 | 3.70% | 24,495 | 289 | 4.69% |
| <i>Total loans receivable</i> | 594,198 | 6,716 | 4.48% | 556,720 | 6,052 | 4.31% |
| Securities, taxable | 75,759 | 464 | 2.43% | 75,367 | 421 | 2.22% |
| Securities, tax exempt | 23,733 | 158 | 2.65% | 26,100 | 183 | 2.78% |
| <i>Total securities</i> | 99,492 | 622 | 2.48% | 101,467 | 604 | 2.36% |
| Interest-earning deposits with banks | 25,670 | 112 | 1.73% | 33,512 | 98 | 1.16% |
| Federal bank stocks | 4,453 | 65 | 5.79% | 4,882 | 64 | 5.20% |
| <i>Total interest-earning cash equivalents</i> | 30,123 | 177 | 2.33% | 38,394 | 162 | 1.67% |
| Total interest-earning assets | 723,813 | 7,515 | 4.12% | 696,581 | 6,818 | 3.88% |
| Cash and due from banks | 2,940 | | | 2,720 | | |
| Other noninterest-earning assets | 46,375 | | | 45,308 | | |
| Total Assets | \$773,128 | | | \$744,609 | | |
| <u>Interest-bearing liabilities:</u> | | | | | | |
| Interest-bearing demand deposits | \$379,544 | \$ 502 | 0.52% | \$340,771 | \$ 314 | 0.37% |
| Time deposits | 168,933 | 681 | 1.60% | 166,872 | 510 | 1.21% |
| <i>Total interest-bearing deposits</i> | 548,477 | 1,183 | 0.86% | 507,643 | 824 | 0.64% |
| Borrowed funds, short-term | 2,050 | 33 | 6.31% | 2,500 | 28 | 4.50% |
| Borrowed funds, long-term | 17,753 | 109 | 2.42% | 38,766 | 294 | 3.01% |
| <i>Total borrowed funds</i> | 19,803 | 142 | 2.84% | 41,266 | 322 | 3.10% |
| Total interest-bearing liabilities | 568,280 | 1,325 | 0.93% | 548,909 | 1,146 | 0.83% |
| Noninterest-bearing demand deposits | 134,183 | - | - | 128,254 | - | - |
| Funding and cost of funds | 702,463 | 1,325 | 0.75% | 677,163 | 1,146 | 0.67% |
| Other noninterest-bearing liabilities | 10,733 | | | 10,061 | | |
| Total Liabilities | 713,196 | | | 687,224 | | |
| Stockholders' Equity | 59,932 | | | 57,385 | | |
| Total Liabilities and Stockholders' Equity | \$773,128 | | | \$744,609 | | |
| Net interest income | | \$ 6,190 | | | \$ 5,672 | |
| Interest rate spread (difference between weighted average rate on interest-earning assets and interest-bearing liabilities) | | | 3.19% | | | 3.05% |

| | | |
|---|--------------|--------------|
| Net interest margin (net interest income as a percentage of average interest-earning assets) | 3.39% | 3.23% |
|---|--------------|--------------|

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Analysis of Changes in Net Interest Income. The following table analyzes the changes in interest income and interest expense in terms of: (1) changes in volume of interest-earning assets and interest-bearing liabilities and (2) changes in yields and rates. The table reflects the extent to which changes in the Corporation's interest income and interest expense are attributable to changes in volume (changes in volume multiplied by prior year rate), rate (change in rate multiplied by prior year volume) and changes attributable to the combined impact of volume/rate (change in rate multiplied by change in volume). The changes attributable to the combined impact of volume/rate are allocated on a consistent basis between the volume and rate variances. Changes in interest income on loans and securities reflect the changes in interest income on a fully tax equivalent basis.

| <i>(Dollar amounts in thousands)</i> | Three months ended September 30, 2018 versus 2017 Increase (Decrease) due to | | |
|--------------------------------------|---|-------------|--------------|
| | Volume | Rate | Total |
| Interest income: | | | |
| Loans | \$418 | \$246 | \$664 |
| Securities | (12) | 30 | 18 |
| Interest-earning deposits with banks | (27) | 41 | 14 |
| Federal bank stocks | (6) | 7 | 1 |
| Total interest-earning assets | 373 | 324 | 697 |
| Interest expense: | | | |
| Interest-bearing deposits | 70 | 289 | 359 |
| Borrowed funds, short-term | (6) | 11 | 5 |
| Borrowed funds, long-term | (136) | (49) | (185) |
| Total interest-bearing liabilities | (72) | 251 | 179 |
| Net interest income | \$445 | \$73 | \$518 |

Provision for loan losses. The Corporation records provisions for loan losses to maintain a level of total allowance for loan losses that management believes, to the best of its knowledge, covers all probable incurred losses estimable at each reporting date. Management considers historical loss experience, the present and prospective financial condition of borrowers, current conditions (particularly as they relate to markets where the Corporation originates loans), the status of nonperforming assets, the estimated underlying value of the collateral and other factors related to the collectability of the loan portfolio.

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Information pertaining to the allowance for loan losses and nonperforming assets for the three months ended September 30, 2018 and 2017 is as follows:

| <i>(Dollar amounts in thousands)</i> | As of or for the three months ended September 30, | |
|---|--|-------------|
| | 2018 | 2017 |
| Balance at the beginning of the period | \$6,118 | \$5,767 |
| Provision for loan losses | 300 | 270 |
| Charge-offs | (76) | (101) |
| Recoveries | 18 | 4 |
| Balance at the end of the period | \$6,360 | \$5,940 |
| Nonperforming loans | \$5,488 | \$3,731 |
| Nonperforming assets | 6,088 | 4,160 |
| Nonperforming loans to total loans | 0.92% | 0.64% |
| Nonperforming assets to total assets | 0.79% | 0.54% |
| Allowance for loan losses to total loans | 1.06% | 1.02% |
| Allowance for loan losses to non-performing loans | 115.89% | 159.21% |

Nonperforming loans increased \$3.0 million to \$5.5 million at September 30, 2018 from \$2.5 million at June 30, 2018. This increase was primarily due to a \$2.5 million commercial mortgage loan being placed on nonaccrual status based on the deteriorating financial condition of the borrower. Given the estimated value of the borrower's significant real estate holdings, most of which are pledged as collateral for the loan, the Corporation does not currently expect to incur any loss on this loan and the loan continues to pay per its contractual terms. Of the \$5.5 million in nonperforming loans, \$3.1 million were not 30 days or more past due at September 30, 2018.

As of September 30, 2018, the Corporation's classified and criticized assets amounted to \$14.5 million, or 1.9% of total assets, with \$10.6 million classified as substandard and \$3.9 million identified as special mention. This compares to classified and criticized assets of \$14.3 million, or 1.9% of total assets, with \$10.3 million classified as substandard and \$4.1 million identified as special mention at June 30, 2018.

The provision for loan losses increased \$30,000, or 11.1%, to \$300,000 for the three months ended September 30, 2018 from \$270,000 for the same period in 2017 due primarily to general growth in the loan portfolio experienced in the third quarter of 2018.

Noninterest income. Noninterest income decreased \$1.2 million, or 53.3%, to \$1.1 million for the three months ended September 30, 2018, compared to \$2.3 million for the same period in 2017. During the quarter ended

September 30, 2017, the Corporation recorded a \$1.3 million bargain purchase gain related to the acquisition of NHBT. Partially offsetting this, fees and service charges increased \$80,000 as overdraft charges for the three months ended September 30, 2018 outpaced the same period in the prior year and other income increased \$28,000 due to increased interchange fee income.

Noninterest expense. Noninterest expense increased \$113,000, or 2.1%, to \$5.6 million for the three months ended September 30, 2018 compared to \$5.4 million for the same period in 2017. This increase in noninterest expense can be attributed primarily to increases in compensation and benefits expense and professional fees of \$231,000 and \$86,000 respectively, partially offset by a \$286,000 decrease in acquisition costs.

Compensation and employee benefits increased \$231,000, or 10.1%, to \$2.5 million for the three months ended September 30, 2018 compared to \$2.3 million for the same period in 2017. This increase was primarily the result of increases in salaries, other compensation and benefits and insurance benefits of \$179,000, \$39,000 and \$33,000, respectively. These increases are primarily related to costs associated with the operation of the new full-service banking office in Chester, West Virginia which was acquired from Northern Hancock, increased health insurance costs and normal salary and benefit increases.

Professional fees increased \$86,000, or 54.8%, to \$243,000 for the three months ended September 30, 2018 compared to \$157,000 for the same period in 2017. This increase was primarily the result of the addition of new consulting agreements added during the period as compared to 2017.

Acquisition costs decreased \$286,000 for the three months ended September 30, 2018 compared to the same period in 2017. Costs related to the acquisition of Community First totaled \$677,000 for the three months ended September 30, 2018, while costs related to the acquisition of Northern Hancock totaled \$963,000 for the three months ended September 30, 2017.

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Provision for income taxes. The provision for income taxes decreased \$205,000, or 52.3%, to \$187,000 for the three months ended September 30, 2018 compared to \$392,000 for the same period in the prior year. This related to a decrease in net income before taxes and a decrease in the Corporation's effective tax rate to 13.9% for the three months ended September 30, 2018 compared to 18.7% for the same period in 2017. The decrease in the Corporation's effective tax rate was due to the enactment of the Tax Cuts and Job Act in December 2017 and the reduction of the corporate income tax rate from a maximum of 35% to a flat 21%.

Comparison of Results for the Nine Months Ended September 30, 2018 and 2017

General. Net income increased \$231,000, or 6.3%, to \$3.9 million, or \$1.72 per diluted share, for the nine months ended September 30, 2018 from \$3.7 million, or \$1.69 per diluted share, for the same period in 2017. This increase was the result of a \$2.1 million increase in net interest income and a \$243,000 decrease in the provision for income taxes, partially offset by increases in the provision for loan losses and noninterest expense of \$347,000 and \$796,000, respectively, and a \$987,000 decrease in noninterest income.

Net interest income. Tax equivalent net interest income increased \$1.9 million, or 11.4%, to \$18.3 million for the nine months ended September 30, 2018 from \$16.5 million for the nine months ended September 30, 2017. This increase was attributed to an increase in tax equivalent interest income of \$2.4 million, partially offset by an increase in interest expense of \$487,000.

Interest income. Tax equivalent interest income increased \$2.4 million, or 12.0%, to \$22.0 million for the nine months ended September 30, 2018 from \$19.7 million for the same period in 2017. This increase was attributed to increases in interest earned on loans and interest-earning deposits with banks, dividends on federal bank stocks and interest earned on securities of \$2.2 million, \$77,000, \$42,000 and \$27,000, respectively.

Tax equivalent interest earned on loans receivable increased \$2.2 million, or 12.6%, to \$19.8 million for the nine months ended September 30, 2018 compared to \$17.6 million for the same period in 2017. This increase resulted from a \$44.3 million, or 8.1%, increase in average loans, accounting for a \$1.5 million increase in interest income. The increase in loans receivable was related to the acquisition of Northern Hancock in September 2017 and strong loan growth achieved in late 2017 and the first nine months of 2018. Adding to this favorable volume variance, the average yield on loans increased 18 basis points to 4.48% for the nine months ended September 30, 2018, versus 4.30% for the same period in 2017. This favorable yield variance accounted for a \$745,000 increase in interest income. Included in interest earned on loans receivable for the nine months ended September 30, 2018, the Corporation recorded \$113,000 of recovered interest related to the payoff of a nonperforming loan relationship totaling \$789,000.

Tax equivalent interest earned on securities increased \$27,000, or 1.5%, to \$1.8 million for the nine months ended September 30, 2018 and September 30, 2017. This increase resulted from a 6 basis point increase in the average yield on securities to 2.44% for the nine months ended September 30, 2018 versus 2.38% for the same period in 2017. This favorable yield variance accounted for a \$48,000 increase in interest income. Partially offsetting this favorable variance, the average balance of securities decreased \$1.2 million, accounting for a \$21,000 decrease in interest income.

Interest earned on deposits with banks increased \$77,000, or 51.0%, to \$228,000 for the nine months ended September 30, 2018 compared to \$151,000 for the nine months ended September 30, 2017. This increase resulted from a 47 basis point increase in the average yield on these accounts to 1.47% for the nine months ended September 30, 2018, versus 1.00% for the same period in 2017, accounting for a \$73,000 increase in interest income. Additionally, the average balance of interest-earning deposits increased \$485,000, accounting for an increase of \$4,000 in interest income.

Dividends on federal bank stocks increased \$42,000, or 23.5%, to \$221,000 for the nine months ended September 30, 2018 from \$179,000 for the same period in 2017. This increase was primarily due to an increase of 172 basis points in the average yield on federal bank stocks to 6.64% for the nine months ended September 30, 2018, versus 4.92% for the same period in 2017, accounting for a \$58,000 increase in interest income. The increase in the average yield resulted from recent increases in the dividend rate paid on FHLB stock. Partially offsetting the favorable yield variance, the average balance of federal bank stocks decreased \$408,000, or 8.4%, accounting for a \$16,000 decrease in interest income.

Interest expense. Interest expense increased \$487,000, or 15.1%, to \$3.7 million for the nine months ended September 30, 2018 from \$3.2 million for the same period in 2017. This increase in interest expense can be attributed to a \$1.0 million increase in interest incurred on deposits, partially offset by a decrease of \$514,000 in interest incurred on borrowed funds.

Interest expense incurred on deposits increased \$1.0 million, or 44.0%, to \$3.3 million for the nine months ended September 30, 2018 compared to \$2.3 million for the same period in 2017. The average cost of interest-bearing deposits increased 18 basis points to 0.81% for the nine months ended September 30, 2018, versus 0.63% for the same period in 2017, accounting for a \$702,000 increase in interest expense. Additionally, the average balance of interest-bearing deposits increased \$58.8 million, or 12.1%, to \$543.7 million for the nine months ended September 30, 2018, compared to \$484.9 million for the same period in 2017 causing a \$299,000 increase in interest expense. This increase was primarily due to the acquisition of Northern Hancock in September 2017 and strong deposit growth during late 2017 and the first nine months of 2018.

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Interest expense incurred on borrowed funds decreased \$514,000, or 53.9%, to \$440,000 for the nine months ended September 30, 2018, compared to \$954,000 for the same period in the prior year. The average balance of borrowed funds decreased \$20.8 million, or 49.2%, to \$21.5 million for the nine months ended September 30, 2018, compared to \$42.2 million for the same period in 2017 causing a \$422,000 decrease in interest expense. The reduction in the outstanding balance of borrowed funds resulted from the payoff of maturing FHLB long-term notes of \$15.0 million in November 2017 and the early payoff of a \$5.0 million FHLB long-term note in February 2018. In addition, the average cost of borrowed funds decreased 28 basis points to 2.74% for the nine months ended September 30, 2018 compared to 3.02% for the same period in 2017 causing a \$92,000 decrease in interest expense.

Average Balance Sheet and Yield/Rate Analysis. The following table sets forth, for the periods indicated, information concerning the total dollar amounts of interest income from interest-earning assets and the resulting average yields, the total dollar amounts of interest expense on interest-bearing liabilities and the resulting average costs, net interest income, interest rate spread and the net interest margin earned on average interest-earning assets. For purposes of this table, average loan balances include nonaccrual loans and exclude the allowance for loan losses and interest income includes accretion of net deferred loan fees. Interest and yields on tax-exempt loans and securities (tax-exempt for federal income tax purposes) are shown on a fully tax equivalent basis. The information is based on average daily balances during the periods presented.

(Dollar amounts in thousands)

| | Nine months ended September 30, | | | | | |
|--|---------------------------------|---------------|-----------------|--------------------|---------------|-----------------|
| | 2018 | | | 2017 | | |
| | Average Balance | Interest | Yield / Rate | Average Balance | Interest | Yield / Rate |
| <u>Interest-earning assets:</u> | | | | | | |
| Loans, taxable | \$569,745 | \$19,223 | 4.51% | \$522,156 | \$16,747 | 4.29% |
| Loans, tax exempt | 20,661 | 568 | 3.68% | 23,914 | 833 | 4.66% |
| <i>Total loans receivable</i> | 590,406 | 19,791 | 4.48% | 546,070 | 17,580 | 4.30% |
| Securities, taxable | 73,705 | 1,312 | 2.38% | 74,128 | 1,208 | 2.18% |
| Securities, tax exempt | 25,239 | 497 | 2.63% | 26,008 | 574 | 2.95% |
| <i>Total securities</i> | 98,944 | 1,809 | 2.44% | 100,136 | 1,782 | 2.38% |
| Interest-earning deposits with banks | 20,763 | 228 | 1.47% | 20,278 | 151 | 1.00% |
| Federal bank stocks | 4,461 | 221 | 6.64% | 4,869 | 179 | 4.92% |
| <i>Total interest-earning cash equivalents</i> | 25,224 | 449 | 2.38% | 25,147 | 330 | 1.75% |
| Total interest-earning assets | 714,574 | 22,049 | 4.13% | 671,353 | 19,692 | 3.92% |
| Cash and due from banks | 2,812 | | | 2,684 | | |
| Other noninterest-earning assets | 46,172 | | | 45,882 | | |
| Total Assets | \$763,558 | | | \$719,919 | | |
| <u>Interest-bearing liabilities:</u> | | | | | | |
| Interest-bearing demand deposits | \$373,534 | \$1,375 | 0.49% | \$321,177 | \$685 | 0.28% |
| Time deposits | 170,151 | 1,902 | 1.49% | 163,746 | 1,591 | 1.30% |
| <i>Total interest-bearing deposits</i> | 543,685 | 3,277 | 0.81% | 484,923 | 2,276 | 0.63% |
| Borrowed funds, short-term | 2,817 | 98 | 4.64% | 5,237 | 100 | 2.55% |
| Borrowed funds, long-term | 18,661 | 342 | 2.45% | 37,011 | 854 | 3.09% |
| <i>Total borrowed funds</i> | 21,478 | 440 | 2.74% | 42,248 | 954 | 3.02% |

| | | | | | | |
|--|----------------|-----------------|--------------|----------------|-----------------|--------------|
| Total interest-bearing liabilities | 565,163 | 3,717 | 0.88% | 527,171 | 3,230 | 0.82% |
| Noninterest-bearing demand deposits | 128,590 | - | - | 127,331 | - | - |
| Funding and cost of funds | 693,753 | 3,717 | 0.72% | 654,502 | 3,230 | 0.66% |
| Other noninterest-bearing liabilities | 10,494 | | | 9,580 | | |
| Total Liabilities | 704,247 | | | 664,082 | | |
| Stockholders' Equity | 59,311 | | | 55,837 | | |
| Total Liabilities and Stockholders' Equity | \$763,558 | | | \$719,919 | | |
| Net interest income | | \$18,332 | | | \$16,462 | |
| Interest rate spread (difference between weighted average rate on interest-earning assets and interest-bearing liabilities) | | | 3.25% | | | 3.10% |
| Net interest margin (net interest income as a percentage of average interest-earning assets) | | | 3.43% | | | 3.28% |

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Analysis of Changes in Net Interest Income. The following table analyzes the changes in interest income and interest expense in terms of: (1) changes in volume of interest-earning assets and interest-bearing liabilities and (2) changes in yields and rates. The table reflects the extent to which changes in the Corporation's interest income and interest expense are attributable to changes in volume (changes in volume multiplied by prior year rate), rate (change in rate multiplied by prior year volume) and changes attributable to the combined impact of volume/rate (change in rate multiplied by change in volume). The changes attributable to the combined impact of volume/rate are allocated on a consistent basis between the volume and rate variances. Changes in interest income on loans and securities reflect the changes in interest income on a fully tax equivalent basis.

| <i>(Dollar amounts in thousands)</i> | Nine months ended September 30, 2018 versus 2017 Increase (Decrease) due to | | |
|--------------------------------------|--|--------------|----------------|
| | Volume | Rate | Total |
| Interest income: | | | |
| Loans | \$1,466 | \$745 | \$2,211 |
| Securities | (21) | 48 | 27 |
| Interest-earning deposits with banks | 4 | 73 | 77 |
| Federal bank stocks | (16) | 58 | 42 |
| Total interest-earning assets | 1,433 | 924 | 2,357 |
| Interest expense: | | | |
| Interest-bearing deposits | 299 | 702 | 1,001 |
| Borrowed funds, short-term | (59) | 57 | (2) |
| Borrowed funds, long-term | (363) | (149) | (512) |
| Total interest-bearing liabilities | (123) | 610 | 487 |
| Net interest income | \$1,556 | \$314 | \$1,870 |

Provision for loan losses. The Corporation records provisions for loan losses to maintain a level of total allowance for loan losses that management believes, to the best of its knowledge, covers all probable incurred losses estimable at each reporting date. Management considers historical loss experience, the present and prospective financial condition of borrowers, current conditions (particularly as they relate to markets where the Corporation originates loans), the status of nonperforming assets, the estimated underlying value of the collateral and other factors related to the collectability of the loan portfolio.

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Information pertaining to the allowance for loan losses and nonperforming assets for the nine months ended September 30, 2018 and 2017 is as follows:

| <i>(Dollar amounts in thousands)</i> | As of or for the nine months | |
|---|-------------------------------------|-------------|
| | September 30, | |
| | 2018 | 2017 |
| Balance at the beginning of the period | \$6,127 | \$5,545 |
| Provision for loan losses | 980 | 633 |
| Charge-offs | (807) | (275) |
| Recoveries | 60 | 37 |
| Balance at the end of the period | \$6,360 | \$5,940 |
| Non-performing loans | \$5,488 | \$3,731 |
| Non-performing assets | 6,088 | 4,160 |
| Non-performing loans to total loans | 0.92% | 0.64% |
| Non-performing assets to total assets | 0.79% | 0.54% |
| Allowance for loan losses to total loans | 1.06% | 1.02% |
| Allowance for loan losses to non-performing loans | 115.89% | 159.21% |

Nonperforming loans increased \$1.8 million, or 48.6%, to \$5.5 million at September 30, 2018 from \$3.7 million at December 31, 2017. This increase was primarily due to a \$2.5 million commercial mortgage loan being placed on nonaccrual status based on the deteriorating financial condition of the borrower. Given the estimated value of the borrower's significant real estate holdings, most of which are pledged as collateral for the loan, the Corporation does not currently expect to incur any loss on this loan and the loan continues to pay per its contractual terms. Partially offsetting this increase, a \$559,000 commercial mortgage was transferred to OREO and a \$789,000 commercial relationship was repaid in full during the nine months ended September 30, 2018. Of the \$5.5 million in nonperforming loans, \$3.1 million were not 30 days or more past due at September 30, 2018.

As of September 30, 2018, the Corporation's classified and criticized assets amounted to \$14.5 million, or 1.9% of total assets, with \$10.6 million classified as substandard and \$3.9 million identified as special mention. This compares to classified and criticized assets of \$14.8 million, or 2.0% of total assets, with \$11.6 million classified as substandard and \$3.2 million identified as special mention at December 31, 2017. This decrease was primarily related to the risk rating upgrade of one \$1.9 million commercial loan relationship, the payoff of two commercial loan relationships totaling \$1.1 million and the aforementioned \$559,000 loan transferred to OREO. These favorable changes to the Corporation's classified and criticized assets were partially offset by the risk rating downgrades of three commercial loan relationships to special mention and substandard.

The provision for loan losses increased \$347,000, or 54.8%, to \$980,000 for the nine months ended September 30, 2018 from \$633,000 for the same period in 2017 due primarily to general growth in the loan portfolio and

certain charge-offs experienced during the first nine months of 2018.

Noninterest income. Noninterest income decreased \$987,000, or 24.7%, to \$3.0 million for the nine months ended September 30, 2018 from \$4.0 million for the same period in 2017. During the nine months ended September 30, 2017, the Corporation recorded a \$1.3 million bargain purchase gain related to the acquisition of NHBT. Also during the nine months ended September 30, 2017, the Corporation recorded a \$508,000 other-than-temporary impairment charge on a subordinated debt investment issued by First NBC Bank Holding Company. Partially offsetting the impairment charge, the Corporation realized security gains of \$350,000 during the nine months ended September 30, 2017. During the nine months ended September 30, 2018, the Corporation realized security losses of \$34,000. Additionally, fees and service charges increased \$138,000 as overdraft charges for the nine months ended September 30, 2018 outpaced the same period in the prior year and other income increased \$168,000 due to increased interchange fee income and fair value adjustments related to the Corporation's equity securities. Partially offsetting these favorable items, gains on the sales of loans totaled \$60,000 for the nine months ended September 30, 2018, compared to \$176,000 for the same period in 2017.

Noninterest expense. Noninterest expense increased \$796,000, or 5.4%, to \$15.5 million for the nine months ended September 30, 2018 compared to \$14.7 million for the same period in 2017. This increase in noninterest expense can be attributed to increases in compensation and benefits and professional fees of \$536,000 and \$137,000, respectively.

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Compensation and employee benefits increased \$536,000, or 7.7%, to \$7.5 million for the nine months ended September 30, 2018 compared to \$7.0 million for the same period in 2017. This increase was primarily the result of increases in salaries, insurance benefits and stock compensation expense of \$341,000, \$91,000 and \$22,000, respectively. These increases are primarily related to costs associated with the operation of the new full-service banking office in Chester, West Virginia which was acquired from Northern Hancock, increased health insurance costs and normal salary and benefit increases.

Professional fees costs increased \$137,000, or 23.8%, to \$712,000 for the nine months ended September 30, 2018 compared to \$575,000 for the same period in 2017. The increase was primarily the result of additional consulting agreements added during 2018.

Provision for income taxes. The provision for income taxes decreased \$243,000, or 24.9%, to \$735,000 for the nine months ended September 30, 2018 compared to \$978,000 for the same period in the prior year. This related to an decrease in the Corporation's effective tax rate to 15.7% for the nine months ended September 30, 2018 compared to 20.9% for the same period in 2017, partially offset by an increase in net income before income taxes. The decrease in the Corporation's effective tax rate was due to the enactment of the Tax Cuts and Job Act in December 2017 and the reduction of the corporate income tax rate from a maximum of 35% to a flat 21%.

LIQUIDITY

The Corporation's primary sources of funds generally have been deposits obtained through the offices of the Bank, borrowings from the FHLB, Federal Reserve and other correspondent banks, and amortization and prepayments of outstanding loans and maturing securities. During the nine months ended September 30, 2018, the Corporation used its sources of funds primarily to fund loan advances and repay long-term borrowed funds. As of September 30, 2018, the Corporation had outstanding loan commitments, including undisbursed loans and amounts available under credit lines, totaling \$99.9 million, and standby letters of credit totaling \$96,000, net of collateral maintained by the Bank.

At September 30, 2018, time deposits amounted to \$169.4 million, or 24.9% of the Corporation's total consolidated deposits, including approximately \$44.0 million of which are scheduled to mature within the next year. Management of the Corporation believes (i) it has adequate resources to fund all of its commitments, (ii) all of its commitments will be funded as required by related maturity dates and (iii) based upon past experience and current pricing policies, it can adjust the rates of time deposits to retain a substantial portion of maturing liabilities if necessary.

Aside from liquidity available from customer deposits or through sales and maturities of securities, the Corporation and the Bank have alternative sources of funds. These sources include a line of credit for the Corporation with a correspondent bank, the Bank's line of credit and term borrowing capacity from the FHLB and the Federal Reserve's

discount window and, to a more limited extent, through the sale of loans. At September 30, 2018, the Corporation had borrowed funds of \$19.8 million consisting of \$15.0 million of long-term FHLB advances, a \$2.8 million long-term advance with a correspondent bank and \$2.1 million outstanding on a line of credit with a correspondent bank. At September 30, 2018, the Corporation's borrowing capacity with the FHLB, net of funds borrowed and irrevocable standby letters of credit issue to secure certain deposit accounts, was \$191.6 million.

Management is not aware of any conditions, including any regulatory recommendations or requirements, which would adversely impact its liquidity or its ability to meet funding needs in the ordinary course of business.

RECENT REGULATORY DEVELOPMENTS

The final rules implementing the Basel Committee on Banking Supervision's (BCBS) capital guidelines for U.S. banks were approved by the FRB and FDIC. Under the final rules, minimum requirements increased for both the quantity and quality of capital. The rules include a new common equity Tier 1 capital to risk-weighted assets minimum ratio of 4.5%, raise the minimum ratio of Tier 1 capital to risk-weighted assets from 4.0% to 6.0%, require a minimum ratio of Total Capital to risk-weighted assets of 8.0% and require a minimum Tier 1 leverage ratio of 4.0%. A new capital conservation buffer comprised of common equity Tier 1 capital was also established above the regulatory minimum capital requirements. This capital conservation buffer was phased in beginning January 1, 2016 at 0.625% of risk-weighted assets and will increase each subsequent year by an additional 0.625% until reaching its final level of 2.5% on January 1, 2019. Eligibility criteria for regulatory capital instruments were also implemented under the final rules. The final rules also revised the definition and calculation of Tier 1 capital, Total Capital and risk-weighted assets. The phase-in period for the final rules became effective on January 1, 2015 with full compliance with all of the final rules' requirements phased in over a multi-year schedule to be fully phased-in by January 1, 2019.

At September 30, 2018, the Bank exceeded all minimum capital requirements under these capital guidelines.

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CRITICAL ACCOUNTING POLICIES

The Corporation's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America and follow general practices within the industry in which it operates. Application of these principles requires management to make estimates or judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates or judgments. Certain policies inherently have a greater reliance on the use of estimates, and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates or judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by third-party sources, when available. When third-party information is not available, valuation adjustments are estimated in good faith by management primarily through the use of internal cash flow modeling techniques.

The most significant accounting policies followed by the Corporation are presented in Note 1 to the consolidated financial statements included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2017. These policies, along with the disclosures presented in the other financial statement notes provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Management views critical accounting policies to be those which are highly dependent on subjective or complex judgments, estimates and assumptions and where changes in those estimates and assumptions could have a significant impact on the financial statements. Management has identified the following as critical accounting policies.

Allowance for loan losses. The Corporation considers that the determination of the allowance for loan losses involves a higher degree of judgment and complexity than its other significant accounting policies. The balance in the allowance for loan losses is determined based on management's review and evaluation of the loan portfolio in relation to past loss experience, the size and composition of the portfolio, current economic events and conditions and other pertinent factors, including management's assumptions as to delinquencies, recoveries and losses. All of these factors may be susceptible to significant change. Among the many factors affecting the allowance for loan losses, some are quantitative while others require qualitative judgment. Although management believes its process for determining the allowance adequately considers all of the potential factors that could potentially result in credit losses, the process includes subjective elements and may be susceptible to significant change. To the extent actual outcomes differ from management's estimates, additional provisions for loan losses may be required that would adversely impact the Corporation's financial condition or earnings in future periods.

Other-than-temporary impairment. Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic, market or other concerns warrant such evaluation.

Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions and (4) whether the Corporation has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery.

Goodwill and intangible assets. Goodwill represents the excess cost over fair value of assets acquired in a business combination. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually. The impairment test is a two-step process that begins with an initial impairment evaluation. If the initial evaluation suggests that an impairment of the asset value exists, the second step is to determine the amount of the impairment. If the tests conclude that goodwill is impaired, the carrying value is adjusted and an impairment charge is recorded. As of November 30, 2017, the required annual impairment test of goodwill was performed and management concluded that no impairment existed as of that date. Intangible assets with estimable useful lives are amortized over their respective estimated useful lives to their estimated residual values.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk for the Corporation consists primarily of interest rate risk exposure and liquidity risk. Since virtually all of the interest-earning assets and interest-bearing liabilities are at the Bank, virtually all of the interest rate risk and liquidity risk lies at the Bank level. The Bank is not subject to currency exchange risk or commodity price risk, and has no trading portfolio, and therefore, is not subject to any trading risk. In addition, the Bank does not participate in hedging transactions such as interest rate swaps and caps. Changes in interest rates will impact both income and expense recorded and also the market value of long-term interest-earning assets and interest-bearing liabilities. Interest rate risk and liquidity risk management is performed at the Bank level. Although the Bank has a diversified loan portfolio, loans outstanding to individuals and businesses depend upon the local economic conditions in the immediate trade area.

One of the primary functions of the Corporation's asset/liability management committee is to monitor the level to which the balance sheet is subject to interest rate risk. The goal of the asset/liability committee is to manage the relationship between interest rate sensitive assets and liabilities, thereby minimizing the fluctuations in the net interest margin, which achieves consistent growth of net interest income during periods of changing interest rates.

Interest rate sensitivity is the result of differences in the amounts and repricing dates of the Bank's rate sensitive assets and rate sensitive liabilities. These differences, or interest rate repricing "gap", provide an indication of the extent that the Corporation's net interest income is affected by future changes in interest rates. A gap is considered positive when the amount of interest rate-sensitive assets exceeds the amount of interest rate-sensitive liabilities and is considered negative when the amount of interest rate-sensitive liabilities exceeds the amount of interest rate-sensitive assets. Generally, during a period of rising interest rates, a negative gap would adversely affect net interest income while a positive gap would result in an increase in net interest income. Conversely, during a period of falling interest rates, a negative gap would result in an increase in net interest income and a positive gap would adversely affect net interest income. The closer to zero that gap is maintained, generally, the lesser the impact of market interest rate changes on net interest income.

Assumptions about the timing and variability of cash flows are critical in gap analysis. Particularly important are the assumptions driving mortgage prepayments and the expected attrition of the core deposits portfolios. These assumptions are based on the Corporation's historical experience, industry standards and assumptions provided by a federal regulatory agency, which management believes most accurately represents the sensitivity of the Corporation's assets and liabilities to interest rate changes. As of September 30, 2018, the Corporation's interest-earning assets maturing or repricing within one year totaled \$177.0 million while the Corporation's interest-bearing liabilities maturing or repricing within one-year totaled \$155.5 million, providing an excess of interest-earning assets over interest-bearing liabilities of \$21.5million. At September 30, 2018, the percentage of the Corporation's assets to liabilities maturing or repricing within one year was 113.8%.

For more information, see “Market Risk Management” in the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2017.

Item 4. Controls and Procedures

The Corporation maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Corporation’s Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to the Corporation’s management, including its Chief Executive Officer (CEO) and Chief Financial Officer (CFO), as appropriate, to allow timely decisions regarding required disclosure based on the definition of “disclosure controls and procedures” in Rule 13a-15(e).

As of September 30, 2018, the Corporation carried out an evaluation, under the supervision and with the participation of the Corporation’s management, including the Corporation’s CEO and CFO, of the effectiveness of the design and operation of the Corporation’s disclosure controls and procedures. Based on the foregoing, the Corporation’s CEO and CFO concluded that the Corporation’s disclosure controls and procedures were effective. There have been no significant changes in the Corporation’s internal controls or in other factors that could significantly affect the internal controls subsequent to the date the Corporation completed its evaluation.

There has been no change made in the Corporation’s internal control over financial reporting during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Corporation’s internal control over financial reporting.

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PART II - OTHER INFORMATION

Item 1. Legal Proceedings

The Corporation is involved in various legal proceedings occurring in the ordinary course of business. It is the opinion of management, after consultation with legal counsel, that these matters will not materially affect the Corporation's consolidated financial position or results of operations.

Item 1A. Risk Factors

Not applicable.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

(a) Not applicable.

(b) Not applicable.

Item 6. Exhibits

Exhibit 31.1 Rule 13a-14(a) Certification of Principal Executive Officer

Exhibit 31.2 Rule 13a-14(a) Certification of Principal Financial Officer

Exhibit 32.1 CEO Certification Pursuant to 18 U.S.C. Section 1350

Exhibit 32.2 CFO Certification Pursuant to 18 U.S.C. Section 1350

101.INS XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema Document

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF XBRL Taxonomy Extension Definitions Linkbase Document

101.LAB XBRL Taxonomy Extension Label Linkbase Document

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

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Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

EMCLAIRE
FINANCIAL CORP

Date: November 9, 2018 By: /s/ William C. Marsh
William C. Marsh
Chairman of the Board,
President and Chief
Executive Officer

Date: November 9, 2018 By: /s/ Amanda L. Engles
Amanda L. Engles
Chief Financial Officer
Treasurer