

Arrayit Corp  
Form 10-Q  
November 21, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

---

FORM 10-Q

---

**þ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: September 30, 2012

or

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from: \_\_\_\_\_ to \_\_\_\_\_

---

**Arrayit corporation, INC.**

(Exact name of registrant as specified in its charter)

---

Nevada 001-16381 79-0600966  
(State or Other Jurisdiction (Commission (I.R.S. Employer  
of Incorporation or Organization) File Number) Identification No.)

**524 East Weddell Drive Sunnyvale, CA 94089**  
(Address of Principal Executive Offices) (Zip Code)

**(408) 744- 1331**  
(Registrant's telephone number, including area code)

**N/A**  
(Former name or former address and former fiscal year, if changed since last report)

Edgar Filing: Arrayit Corp - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of the issuer's common stock, as of the latest practical date:

There were 28,027,934 shares of the Registrant's common stock outstanding at October 29, 2012.

**Form 10-Q**

**For the Quarterly Period Ended September 30, 2012**

**TABLE OF CONTENTS**

	Page
<b>PART I. FINANCIAL INFORMATION</b>	
Item 1. Consolidated Financial Statements	
<u>Consolidated Balance Sheets at September 30, 2012 (unaudited) and December 31, 2011(audited)</u>	4
<u>Consolidated Statements of Operations for the three months and nine months ended September 30, 2012 and 2011 (unaudited)</u>	5
<u>Consolidated Statements of Cash Flows for the nine months ended September 30, 2012 and 2011 (unaudited)</u>	6
<u>Notes to Consolidated Financial Statements</u>	7
Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations	16
Item 3. Quantitative and Qualitative Disclosure About Market Risk	18
Item 4. Controls and Procedures	18
<b>PART II. OTHER INFORMATION</b>	
Item 1. Legal Proceedings	19
Item 1A. Risk Factors	19
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	19
Item 3. Defaults Upon Senior Securities	19
Item 4. Removed and Reserved	19
Item 5. Other Information	19
Item 6. <u>Exhibits</u>	20
<u>Signatures</u>	20
Exhibit 31.1	
Exhibit 31.2	
Exhibit 32.1	
Exhibit 32.2	



This report contains trademarks and trade names that are the property of Arrayit Corporation and its subsidiaries, and of other companies, as indicated.

## **FORWARD-LOOKING STATEMENTS**

Portions of this Form 10-Q, including disclosure under “Management’s Discussion and Analysis of Financial Position and Results of Operations,” contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), Section 21E of the Securities and Exchange Act of 1934, as amended (the “Exchange Act”), and the Private Securities Litigation Reform Act of 1995, as amended. These forward-looking statements are subject to risks and uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from the results, performance or achievements expressed or implied by the forward-looking statements. You should not unduly rely on these statements. Forward-looking statements involve assumptions and describe our plans, strategies, and expectations. You can generally identify a forward-looking statement by words such as may, will, should, expect, anticipate, estimate, believe, intend, contemplate or project. Factors, risks, and uncertainties that could cause actual results to differ materially from those in the forward-looking statements include, among others,

- our ability to raise capital,
- our ability obtain and retain customers,
  
- our ability to provide our products and services at competitive rates,
- our ability to execute our business strategy in a very competitive environment,
  
- our degree of financial leverage,
- risks associated with our acquiring and integrating companies into our own,
  
- risks related to market acceptance and demand for our services,
- the impact of competitive services,
  
- other risks referenced from time to time in our SEC filings.

With respect to any forward-looking statement that includes a statement of its underlying assumptions or bases, we caution that, while we believe such assumptions or bases to be reasonable and have formed them in good faith, assumed facts or bases almost always vary from actual results, and the differences between assumed facts or bases and actual results can be material depending on the circumstances. When, in any forward-looking statement, we or our

management express an expectation or belief as to future results, that expectation or belief is expressed in good faith and is believed to have a reasonable basis, but there can be no assurance that the stated expectation or belief will result or be achieved or accomplished. All subsequent written and oral forward-looking statements attributable to us, or anyone acting on our behalf, are expressly qualified in their entirety by the cautionary statements. We do not undertake any obligations to publicly release any revisions to any forward-looking statements to reflect events or circumstances after the date of this report or to reflect unanticipated events that may occur.

**PART I – FINANCIAL INFORMATION****ITEM 1.****ARRAYIT CORPORATION****CONSOLIDATED BALANCE SHEETS**

	09/30/2012	12/31/2011
<b>ASSETS</b>		
Current Assets:		
Cash	\$23,702	\$1,519
Accounts receivable	[1]198,582	[2]276,954
Inventory	352,691	180,638
Prepaid expenses	2,250	2,250
Total current assets {sum}	577,225	461,361
Property and equipment, net	6,492	16,310
Deposits	18,365	18,365
Total assets {sum}	\$602,082	\$496,036
Liabilities and Stockholders' Deficit		
Current liabilities:		
Accounts payable and accrued liabilities	\$6,905,678	\$6,564,585
Bank overdraft	199,718	173,262
Due to related parties	586,783	615,783
Customer deposits	4,895	4,895
Notes payables, current portion including related parties	1,149,541	1,145,892
Total current liabilities {sum}	8,846,615	8,504,417
Notes payable, long term	0	0
Total liabilities {sum}	8,846,615	8,504,417
Commitments and contingencies	0	0
Stockholders' Deficit		
Preferred stock, \$0.001 par value; 20,000,000 shares authorized;		
Preferred stock, Series A, 22,034 shares outstanding	22	22
Preferred stock, Series C,\$0.001 par value; 89,091 and 90,934 shares outstanding	92	92
Common stock, \$0.001 par value; 480,000,000 shares authorized, 27,803,584 and 26,978,501 issued and outstanding	27,614	26,788
Additional paid-in capital	16,581,416	16,546,092
Accumulated deficit	(25,437,081)	(24,544,723)
Total Arrayit Corp's Stockholders' Equity (Deficit) {sum}	(8,827,937)	(7,971,729)
Total Non-controlling interests	583,404	(36,652)

Edgar Filing: Arrayit Corp - Form 10-Q

Total stockholders' deficit {sum}	(8,244,533)	(8,008,381)
Total liabilities and stockholders' deficit {sum}	\$602,082	\$496,036
[1] Accounts receivable, net of allowance for doubtful accounts of \$133,000		
[2] Accounts receivable, net of allowance for doubtful accounts of \$133,000		

*The accompanying notes are an integral part of these consolidated financial statements*



**ARRAYIT CORPORATION****CONSOLIDATED STATEMENTS OF OPERATIONS****(Unaudited)**

	<b>For the Three Months Ended Sept 30, 2012</b>	<b>For the Three Months Ended Sept 30, 2011</b>	<b>For the Nine Months Ended Sept 30, 2012</b>	<b>For the Nine Months Ended Sept 30, 2011</b>
Statement of Operations				
Total Revenues	\$ 547,233	\$ 780,455	\$ 1,850,935	\$ 2,561,837
Cost of Sales	252,003	451,065	966,185	1,523,008
Gross Margin {sum}	295,230	329,380	884,750	1,038,829
Selling, General and Administrative	297,745	359,764	2,037,425	1,061,441
Research and Development	771	3,427	26,221	22,633
Legal Expense	8,331	23,621	51,917	74,542
Loss from operations {sum}	(11,617	) (57,432	) (1,230,813	) (119,787
Interest expense	(27,859	) (40,587	) (122,358	) (141,049
Net loss	(39,476	) (98,019	) (1,353,171	) (260,836
Less: Net loss attributable to the non-controlling interest	(44,407	) (10,124	) (460,813	) (37,880
Net Income (Loss) attributable to common stockholders {sum}	4,931	(87,895	) (892,358	) (222,956
Profit (Loss) per share - basic	\$(0.00	)(\$0.00	)(\$0.03	)(\$0.01
Basic weighted average number of common shares	27,803,584	26,660,419	27,434,176	26,480,759

*The accompanying notes are an integral part of these consolidated financial statements*

**ARRAYIT CORPORATION****CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

	For the Nine Months Ended September 30	
	2012	2011
Cash flows from operating activities:		
Net loss	\$(1,353,171)	\$(260,836)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation	9,818	22,502
Amortization	0	8,916
Stock paid for services	36,150	173,200
Increase in non-controlling interest	1,080,868	0
Changes in operating assets and liabilities		
Accounts receivable	78,372	19,232
Inventory	(172,053 )	22,804
Prepays	0	(14,803 )
Deposits	0	559
Accounts payable and accrued liabilities	341,094	152,690
Bank overdraft	26,456	82,425
Due to related parties	(29,000 )	(46,833 )
Accrued interest	70,388	0
Customer deposits	(0 )	(25,693 )
Net cash provided by operating activities	88,922	134,163
Cash flows from investing activities:		
Net cash provided by (used in) investing activities	0	(3,290 )
Cash paid for purchase of fixed assets	0	(3,290 )
Cash flows from financing activities:		
Proceeds from loans, net	85,320	0
Repayment of notes payable	(152,059 )	(140,100)
Net cash used in financing activities	(66,739 )	(140,100)
Net increase (decrease) in cash	22,183	(9,227 )
Cash, beginning of period	1,519	10,833

Edgar Filing: Arrayit Corp - Form 10-Q

Cash, end of period	23,702	1,606
Supplemental cash flow information:		
Cash paid for interest	0	141,049
Cash paid for income taxes	0	0
Noncash Transaction:		
Payment of bank note by related party in exchange for note payable with the company	0	161,602
Conversion of accrued interest to notes payable	0	47,174
Conversion of preferred stock	610	220
Shares issued for services	0	173,200

***The accompanying notes are an integral part of these consolidated financial statements***

## **ARRAYIT CORPORATION**

### **NOTES TO CONSOLIDATED UNAUDITED STATEMENTS**

**September 30, 2012**

#### **NOTE 1 – ORGANIZATION AND BUSINESS OPERATIONS**

Arrayit Corporation (the “Company” or “Arrayit”) is a Nevada “C” Corporation that entered into the life sciences in 1996. Arrayit is a leading edge developer, manufacturer and marketer of next-generation life science tools and integrated systems for the large scale analysis of genetic variation, biological function and diagnostics. Using Arrayit’s proprietary and patented technologies, the Company provides a comprehensive line of products and services that currently serve the sequencing, genotyping, gene expression and protein analysis markets, and the Company expects to enter the market for manufacturing molecular diagnostics.

Arrayit has earned respect as a leader in the health care and life sciences industries with its proven expertise in three key areas: the development and support of microarray tools and components, custom printing and analysis of microarrays for research, and the identification and development of diagnostic microarrays and tools for early detection of treatable disease states. As a result, Arrayit has provided tools and services to thousands of the leading genomic research centers, pharmaceutical companies, academic institutions, clinical research organizations, government agencies and biotechnology companies worldwide.

Arrayit has a December 31 year end.

Arrayit’s principal office is in Sunnyvale, California. Arrayit presently has nine employees.

#### **Interim financial statements**

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X, and, therefore, do not include all information and footnotes necessary for a complete presentation of financial position, results of operations, cash flows, and stockholders’ equity in conformity with accounting principles generally accepted in the United States of America. In the opinion of management, all adjustments considered necessary for a fair presentation of the results of operations and financial position have been included and all such adjustments are of a normal recurring nature.

These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto contained in Arrayit’s Annual Report filed with the SEC on Form 10-KA. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the

Edgar Filing: Arrayit Corp - Form 10-Q

consolidated financial statements, which would substantially duplicate the disclosure contained in the audited financial statements for fiscal year 2011 as reported in Form 10-KA, have been omitted.

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GOING CONCERN***Basis of Presentation*

The following includes a description of subsidiaries and percentage ownership at September 30, 2012:

<b>Subsidiary</b>	<b>Date of Incorporation</b>	<b>Business of Entity</b>	<b>Ownership</b>
TeleChem International, Inc.	November 1, 1993	Import, export and distribution of wholesale industrial chemicals	100% owned by Arrayit Corporation
Arrayit Diagnostics, Inc.	June 2, 1009	Markets a test for Ovarian Cancer incorporating the technology and equipment developed by Arrayit Corporation	61% owned by Arrayit Corporation
Arrayit Scientific Solutions, Inc.	October 15, 2009	Markets a test for Parkinson's Disease incorporating the technology and equipment developed by Arrayit Corporation	98% owned by Arrayit Corporation (2% owned by the President of Arrayit Scientific Solutions, Inc.)

On December 12, 2011, Arrayit Corporation signed an Agreement and Plan of Distribution with its subsidiary, Arrayit Diagnostics, Inc., whereby 19,350,000 shares of common stock of Arrayit Diagnostics (61% of the total outstanding) owned by Arrayit Corporation will be distributed ratably to the shareholders of Arrayit Corporation on the record date which will occur upon approval by the SEC of the Form S-1 registration statement to be submitted by Arrayit Diagnostics, Inc. Arrayit Diagnostics submitted the Form S-1 registration statement to the SEC during the fourth quarter of 2012.

*Summary of Significant Accounting Policies***Financial Reporting:**

The Company prepares its financial statements in conformity with accounting principles generally accepted in the United States of America. Revenues and expenses are reported on the accrual basis, which means that income is recognized as it is earned and expenses are recognized as they are incurred. Inventories are stated at the lower of cost

or market, cost determined on the basis of FIFO. The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is reasonably assured.

Management acknowledges that it is solely responsible for adopting sound accounting practices, establishing and maintaining a system of internal accounting control and preventing and detecting fraud. The Company's system of internal accounting control is designed to assure, among other items, that 1) recorded transactions are valid; 2) valid transactions are recorded; and 3) transactions are recorded in the proper period in a timely manner to produce financial statements which present fairly the financial condition, results of operations and cash flows of the Company for the respective periods being presented.

#### **Non-Controlling Interest:**

Arrayit Corporation is the controlling interest of an affiliated group, since it maintains investments in each of its operating entities. Effective December 12, 2011, Arrayit Corporation, signed an Agreement and Plan of Distribution with its subsidiary, Arrayit Diagnostics, Inc., whereby 19,350,000 shares of common stock of Arrayit Diagnostics (61% of the total outstanding) owned by Arrayit Corporation will be distributed ratably to the shareholders of Arrayit Corporation on the record date which occur upon approval by the SEC of the Form S-1 registration statement to be submitted by Arrayit Diagnostics, Inc. The shares of Arrayit Corporation entitled to participate in the "spin-off" shares will include shares of Arrayit Corporation issuable on the record date upon conversion of outstanding securities and exercise of outstanding warrants and options.

The Company accounts for the non-controlling interest in two of its subsidiaries under ASC 810-10-45-16, Non-controlling Interest in a Subsidiary. This standard defines a non-controlling interest, previously called a minority interest, as the portion of equity in a subsidiary not attributable, directly or indirectly, to a parent. The standard requires, among other items, that a non-controlling interest be included in the consolidated statement of financial position within equity separate from the parent's equity; consolidated net income to be reported at amounts inclusive of both the parent's and non-controlling interest's shares and, separately, the amounts of consolidated net income attributable to the parent and non-controlling interest all on the consolidated statement of operations; and if a subsidiary is deconsolidated, any retained non-controlling equity investment in the former subsidiary be measured at fair value and a gain or loss be recognized in net income based on such fair value. Additionally, the standard defines a non-controlling interest as a financial instrument issued by a subsidiary that is classified as equity in the subsidiary's financial statements. A financial instrument issued by a subsidiary that is classified as a liability in the subsidiary's financial statements based on the guidance in other standards is not a controlling interest because it is not an ownership interest.

Royalty interests that entitle the holder to participate in future earnings and were not repayable are classified as non-controlling interests.

#### **Recent Accounting Pronouncements**

ASU 2011-5, Statement of Comprehensive Income, was effective for the first quarter of 2012, but the guidance, which required companies to present net income and comprehensive income in one continuous statement or two consecutive statements had no impact on the Company's financial statements.

The Company has reviewed all recently issued, but not yet effective, accounting pronouncements and does not believe the future adoption of any such pronouncements may be expected to cause a material impact on its financial condition or the results of its operations.

#### **Loss per Common and Common Equivalent Share**



## Edgar Filing: Arrayit Corp - Form 10-Q

The computation of basic loss per common share is computed using the weighted average number of common shares outstanding during the year. The computation of diluted earnings per common share is based on the weighted average number of shares outstanding during the year plus common stock equivalents which would arise from their exercise using the treasury stock method and the average market price per share during the year. The Company determined that the effect of common stock equivalents (Stock Options, Stock Warrants and convertible Series "C" Preferred Shares) outstanding at September 30, 2012 and at December 31, 2011 were anti dilutive.

### NOTE 3 – GOING CONCERN

The accompanying consolidated financial statements of the Company were prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The Company has incurred significant net losses and negative cash from operations. At September 30, 2012, Arrayit had a working capital deficit of \$8,269,390 an accumulated deficit of \$25,437,081, and recurring net losses. Management believes that current available resources will not be sufficient to fund the Company's planned expenditures over the next 12 months. The Company's ability to continue to meet its obligations and to achieve its business objectives is dependent upon, among other things, raising additional capital or generating sufficient revenue in excess of costs. At such time as the Company requires additional funding, the Company will seek to raise such additional funding from various possible sources, including its parent company, the public equity market, private financings, sales of assets, collaborative arrangements and debt. If the Company raises additional capital through the issuance of equity securities or securities convertible into equity, stockholders will experience dilution, and such securities may have rights, preferences or privileges senior to those of the holders of common stock or convertible senior notes. If the Company raises additional funds by issuing debt, the Company may be subject to limitations on its operations, through debt covenants or other restrictions. If the Company obtains additional funds through arrangements with collaborators or strategic partners, the Company may be required to relinquish its rights to certain technologies or products that it might otherwise seek to retain. There can be no assurance that the Company will be able to raise additional funds, or raise them on acceptable terms. If the Company is unable to obtain financing on acceptable terms, it may be unable to execute its business plan, the Company could be required to delay or reduce the scope of its operations, and the Company may not be able to pay off its obligations, if and when they come due.

These factors create substantial doubt about Arrayit's ability to continue as a going concern. These consolidated financial statements do not include any adjustments relating to the recoverability or classification of recorded assets and liabilities or other adjustments that may be necessary should the Company not be able to continue as a going concern.

The ability of Arrayit to continue as a going concern is dependent on Arrayit generating cash from the sale of its common stock or obtaining debt financing and attaining future profitable operations. Management's plans include selling its equity securities and obtaining debt financing to fund its capital requirement and ongoing operations; however, there can be no assurance Arrayit will be successful in these efforts.

**NOTE 4 – ACCOUNTS RECEIVABLE**

Accounts receivable are shown net of an Allowance for Doubtful Accounts. As more fully explained in Note 5 below, accounts receivable has been reduced by Accounts Receivable loans sold with recourse.

	September 30, 2012	December 31, 2011
Gross accounts receivable	\$525,558	\$652,504
Less:		
Allowance for doubtful accounts	(133,000)	(133,000)
Loan value of receivables sold with recourse (see note 5)	(193,976)	(242,550)
Total	\$198,582	\$276,954

**NOTE 5 – ACCOUNTS RECEIVABLE SOLD WITH RECOURSE**

Pursuant to an agreement dated July 5, 2007, the Company has sold some of its Accounts Receivable to a financial institution with full recourse. The financial institution retains a 15% portion of the proceeds from the receivable sales as reserves, which are released to the Company as the Receivables are collected. The maximum commitment under this facility is \$450,000, and is limited to receivables that are less than 31 days outstanding. The facility bears interest at 16% at September 30, 2012, and is secured by an unconditional guarantee of the Company and a first charge against the Accounts Receivable. At September 30, 2012, the balance outstanding under the recourse contracts was \$193,976 net of a hold back reserve of \$43,573 (December 31, 2011, \$242,550 net of a hold back reserve of \$59,405). Because of the Company's credit policies, repossession losses and refunds in the event of default have not been significant and losses under the present recourse obligations are not expected to be significant, it is at least reasonably possible that the Company's estimate will change within the near term.

**NOTE 6 – FIXED ASSETS**

Property and equipment consisted of the following:

	September 30, 2012	December 31, 2011
Fixed Assets – Cost	\$ 350,429	\$350,429
Less:		

Edgar Filing: Arrayit Corp - Form 10-Q

Accumulated Depreciation	(343,937	)	(334,119)
Total	\$ 6,492		\$16,310

Depreciation expense totalled \$9,818 and \$7,425, respectively, for the three months ended September 30, 2012 and 2011.

**NOTE 7 – ACCOUNTS PAYABLE AND ACCRUED LIABILITIES**

Accounts payable and accrued liabilities, consisted of the following:

	September, 2012	December 31, 2011
<b>ACCOUNTS PAYABLE</b>		
Trade Vendors	\$1,518,598	\$ 1,179,108
Professional Advisors	3,021,936	3,110,669
Total Accounts Payable	4,540,534	4,289,777
<b>ACCRUED LIABILITIES</b>		
Accrued salaries and wages	1,863,612	1,443,574
Judgment Interest	415,787	391,982
Other	85,745	439,252
Total Accrued Liabilities	2,365,144	2,274,808
<b>TOTAL</b>	<b>\$6,905,678</b>	<b>\$ 6,564,585</b>

**NOTE 8 – DEBT**

	September 30, 2012	December 31, 2011
<b>NOTES PAYABLE - ARRAYIT DIAGNOSTICS, INC.</b>		
Note payable to WEM Equity Capital, with interest at 10%, due January 22, 2011 and now past due, secured by 1,000,000 shares of the Company's common stock. The terms also called for Arrayit Corporation to issue 300,000 warrants for shares of common stock at \$0.22 per share, expires February 15, 2013.	\$ 78,556	\$ 66,371
Note payable Juggernaut Financial Group, LLC, interest at 10%, due August 10, 2010 and is now past due, secured by 200,000 shares of the Company's common stock, pledged by Company shareholders	63,487	53,640
Note payable to Chief Executive Officer of the Company, interest of 10%, due on demand	85,000	0
	\$ 227,043	\$ 120,011
<b>NOTES PAYABLE - ARRAYIT CORP.</b>		
Notes payable, interest at 10%, which was due August 10, 2010 and is now past due, secured by 1,000,000 shares out of the Company's common stock, pledged to the private lender without compensation by the Company's Chairman. The terms also called for the lender to withhold proceeds of \$20,000 as a debt origination fee and the issuance of 200,000 warrants issuable for shares of common stock at \$1.00 per share.	268,750	250,000
Notes payable, interest at 8%, unsecured due on demand from Arrayit creditors	34,166	34,509
Notes payable, interest at rates varying from 8% to 10%, unsecured due on demand from the former TeleChem shareholders and their families.	619,582	741,372
	922,498	1,025,881
Notes payable including related parties	\$ 1,149,541	\$ 1,145,892
Short Term Debt	\$ 1,149,541	\$ 1,145,892
Long Term Debt	0	0
Notes payable including related parties	\$ 1,149,541	\$ 1,145,892

12

**NOTE 9 – WARRANTS AND OPTIONS**

The following table summarizes options and warrants outstanding at September 30, 2012:

	<b>Number of Options and Warrants</b>	<b>Weighted Average Exercise Price Per Share</b>
Outstanding at December 31, 2011	2,190,000	\$ 0.23
Granted	—	—
Cancelled/forfeited	—	—
Expired	—	—
Exercised	—	—
Outstanding at September 30, 2012	2,190,000	\$ 0.23

3

**NOTE 10 – ROYALTY OBLIGATIONS**

(a) Wayne State University – ARRAYIT DIAGNOSTICS, INC.

Under terms of a biomarker license agreement between Wayne State University and Arrayit Diagnostics, Inc (ADI), effective December 7, 2009 ADI is obligated to pay the University royalties of 5% of net sales. In addition the license agreement provides for lump sum payments to be made as milestone events are achieved.

There were no revenues generated during the fiscal period ended September 30, 2012, and hence no obligation to pay any amounts to Wayne State University.

(b) The Parkinson's Institute – ARRAYIT SCIENTIFIC SOLUTIONS, INC.

Pursuant to an agreement dated February 9, 2009 between the Company, and The Parkinson's Institute, a California Corporation, Arrayit Scientific Solutions, Inc. is obligated to make payments, of 5% of gross earnings generated from Research derived from the biological specimens from Parkinson's disease patients and control patients provided by the Parkinson's Institute.

There were no revenues generated during the fiscal periods ended September 30, 2012 and hence no obligation to pay any amounts to the Parkinson's Institute.

**NOTE 11 – STOCK-BASED COMPENSATION**

The Company adopted ASC 718 and ASC 505, "Share-Based Payment", to account for its stock options and similar equity instruments issued. Accordingly, compensation costs attributable to stock options or similar equity instruments granted are measured at the fair value at the grant date, and expensed over the expected vesting period. ASC 718 and ASC 505 requires excess tax benefits be reported as a financing cash inflow rather than as a reduction of taxes paid.

Operations for the periods ended September 30, 2012 and December 31, 2011 include \$0 and \$149,200 of stock-based compensation, arising from the granting of 0 and 656,000 unregistered common shares, respectively. Restricted shares were issued in exchange for services related to website consulting and investor relations. The Company relied upon the exemption under Section 4(2) of the Securities Act.



**NOTE 12 – CONVERTIBLE PREFERRED STOCK***Convertible Preferred Stock*

The Series A Preferred Stock has no stated dividend rate and has a liquidation preference of \$.001 per share. The Series A Preferred Stock also has voting rights that entitle the preferred shareholders to vote with the common shareholders as if the preferred stock had converted to common. Both the conversion ratio of the preferred into common and the number of shares outstanding is subject to revision upon reverse stock dividends or splits that reduce the total shares outstanding.

The Series C Preferred Stock has no stated dividend rate. The Series C Preferred Stock also has voting rights that entitle the preferred shareholders to vote with the common shareholders as if the preferred stock had converted to common. The conversion ratio of the preferred into common is not subject to revision upon reverse stock dividends or splits that reduce the total shares outstanding. The 103,143 Series C Preferred Stock was issued on February 21, 2008. These Series C Preferred shares are convertible into 36,100,000 common shares at the rate of 350:1. On August 15, 2008 the articles of designation for the Series C Preferred Stock were amended to limit the conversion to common shares to 10% of the holders' original holdings in any quarter. During the three months ended September 30, 2012, zero Series C Preferred Stock shares were converted into shares of common stock.

**NOTE 13- STOCKHOLDERS' EQUITY**

The following table summarizes changes in stockholders' equity during the quarter ended September 30, 2012:

**TOTAL ARRAYIT CORPORATION STOCKHOLDERS' EQUITY (DEFICIENCY)**

Description	Preferred Series A		Preferred Serious C		Common Stock		Additional Paid in Capital	Retained Earnings	Total
	Number	Dollar	Number	Dollar	Number	Dollar			
Balance, December 31, 2011	22,034	\$22	90,934	\$92	26,978,501	\$26,788	\$16,546,092	\$(24,544,723)	\$(7,971,729)
Convert Preferred C to Common			(1,853)	0	720,020	720	(720)		0
					106,325	106	36,044	0	36,150

Issuance of  
shares for  
services

Increase in  
non-controlling  
interest

Net Loss for the  
six months  
ended

September 30,  
2012

(892,358 ) (892,358 )

Balance,

September 30,  
2012

22,034 \$22 89,081 \$92 27,803,584 \$27,614 \$16,581,416 \$(25,437,081) \$(8,827,937)

## **NOTE 14 – INCOME TAXES**

At September 30, 2012 and December 31, 2011, the Company had net operating loss (NOL) carry-forwards available to offset future taxable income of approximately \$25 million. The utilization of the NOL carry-forwards is dependent upon the tax laws in effect at the time the NOL carry-forwards can be utilized. It is likely that utilization of the NOL carry-forwards are limited based on changes in control. A valuation allowance of approximately \$10 million has been recorded against the deferred tax asset for as of September 30, 2012 and December 31, 2011 due to the uncertainty surrounding its realization caused by the Company's recurring losses. There was no change in the valuation allowance during the quarter ended September 30, 2012. The NOL carry-forwards will fully expire in 2031.

## **NOTE 15 - COMMITMENTS AND CONTINGENCIES**

### Long Term Lease Commitments

The Company leases its office facility in Sunnyvale, California under operating leases that expire November 30, 2012. Future minimum lease payments as of September 30, 2012 are as follows:

#### YEAR ENDING

2012 \$ 30,967

Rent expense was \$147,927 and \$134,880 for the nine months ended September 30, 2012 and 2011, respectively.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS AND RESULTS OF OPERATIONS**

For a description of our significant accounting policies and an understanding of the significant factors that influenced our performance during the nine months ended September 30, 2012, this "Management's Discussion and Analysis" should be read in conjunction with the Consolidated Unaudited Financial Statements, including the related notes, appearing in Item 1 of this Quarterly Report, as well as the Company's Annual Report on Form 10-KA for the year ended December 31, 2011. The preparation of this Quarterly Report on Form 10-Q requires us to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of our financial statements, and the reported amounts of revenue and expenses during the reporting period. There can be no assurance that actual results reported in the future will not differ from those estimates or that

revisions of these estimates may not become necessary in the future.

### **Forward-Looking Statements**

This Quarterly Report on Form 10-Q, includes statements that constitute “forward-looking statements.” These forward-looking statements are often characterized by the terms "may," "believes," "projects," "expects," or "anticipates," and do not reflect historical facts. Specific forward-looking statements contained in this portion of the Annual Report include, but are not limited to the Company's (i) expectation that certain of its liabilities listed on the balance sheet under the headings "Accounts Payable," "Accrued Liabilities" and "Note Payable" will be retired by issuing stock versus cash during the next 24 months; (ii) expectation that it will continue to devote capital resources to fund continued development of the Arrayit technology; (iii) anticipation that it will incur significant capital expenditures to further its deployment of the Arrayit offerings; and (iv) anticipation of a significant increase in operational and SG&A costs as it accelerates the development and marketing of the Arrayit operations.

Forward-looking statements involve risks, uncertainties and other factors, which may cause our actual results, performance or achievements to be materially different from those expressed or implied by such forward-looking statements. Factors and risks that could affect our results and achievements and cause them to materially differ from those contained in the forward-looking statements include those to be identified in our Annual Report on Form 10-KA for the year ended December 31, 2011 in the section titled “Risk Factors,” as well as other factors that we are currently unable to identify or quantify, but may exist in the future.

In addition, the foregoing factors may generally affect our business, results of operations and financial position. Forward-looking statements speak only as of the date the statement was made. We do not undertake and specifically decline any obligation to update any forward-looking statements.

## Results of Operations

### Comparison of Operating Results –Three and Nine Months Ended September 30, 2012 and 2011

Gross revenues for the three months ended September 30, 2012 and 2011 were \$547,233 and \$780,445, respectively, representing an 30% decrease in gross revenues for the period. Gross revenues for the nine months ended September 30, 2012 and 2011 were \$1,850,935 and \$2,561,837, respectively, representing a 28% decrease in gross revenues for the period. The Company has an increasing backlog of orders to fulfill, and attributes the decrease in gross revenues to a shortage of working capital to fulfill orders more timely. The backlog of orders for the period ending September 30, 2012 is approximately \$355,250 and the backlog of orders was approximately \$150,000 for the period ending September 30, 2011.

The cost of sales for the three months ended September 30, 2012 and 2011 were \$252,003 and \$451,065, respectively resulting in gross profit for the period of \$295,230 and \$329,380, respectively. The cost of sales for the nine months ended September 30, 2012 and 2011 amounted to \$966,185 and \$1,523,008, respectively, resulting in gross profit for the nine months ended September 30, 2012 and 2011 of \$884,750 and \$1,038,829, respectively. The Company's cost of sales is dependent upon product mix. During the third quarter of 2012, the gross margin was 58% versus 41% for the third quarter of 2011. The Company sold more microarray manufacturing services in the third quarter of 2012, which has a higher gross margin percentage than the instruments and consumables that were sold in the quarter ended September 30, 2011.

Selling, general and administrative expenses for the three months ended September 30, 2012 and 2011 were \$297,745 and \$359,764, respectively. The decrease of \$62,019 is attributable to the cost of issuing stock during the three months ended September 30, 2011, and no shares were issued during the three months ended September 30, 2012.

Net loss from operations was \$39,476 for the three months ended September 30, 2012, compared with a net loss from operations of \$98,019 for the three months ended September 30, 2011. Net loss from operations for the nine months ended September 30, 2012 was \$1,353,171, compared with a net loss from operations of \$260,836 for the nine months ended September 30, 2011.

Legal expenses of \$8,331 and \$51,917 for the three months and nine months ended September 30, 2012 were attributable to the cost of preparing the Form S-1 for Arrayit Diagnostics and maintenance fees on the patents of TeleChem International, Inc. and Arrayit Corporation. Legal expenses of \$23,621 and \$74,542 for the three months and nine months ended September 30, 2011 were related to settling the lawsuit between Pediatrix and Arrayit's wholly owned subsidiary, TeleChem International, Inc.

Interest expense was \$27,859 and \$122,358 for the three months and nine months ended September 30, 2012, compared to \$40,587 and \$141,049 for the three months and nine months ended September 30, 2011. The interest costs for 2012 and 2011 include the amortized cost of debt arrangement fees and warrants issued in connection with financing. The decrease in interest costs was the result of negotiating lower interest rates on past due balances with creditors.

Net loss attributable to the non-controlling interest in our Arrayit Diagnostics, Inc. subsidiary amounted to \$44,407 and \$10,124 for the three months ended September 30, 2012 and 2011, respectively, and \$460,813 and \$37,880 for the nine months ended September 30, 2012 and 2011, respectively.

## Liquidity and Capital Resources

Cash flows provided by operations were \$88,922 for the nine months ended September 30, 2012, and cash flows provided by operations were \$134,163 for the nine months ended September 30, 2011. As of September 30, 2012, we had had a working capital deficiency of \$8,269,390 and an accumulated deficit of \$25,437,081. The working capital deficiency, in addition to amounts payable in the normal course of business, is primarily attributable to accrued legal expenses, deferred compensation, and judgement interest.

We currently have no commitments, understandings or arrangements for any additional working capital. If we are unable to secure additional financing to cover our operating losses until breakeven operations can be achieved we may not be able to continue as a going concern. We are not aware of any trends, events or uncertainties that have a material impact upon our short-term or long-term liquidity.

We estimate that we may require approximately \$1,200,000 over the next twelve (12) months to meet our expenses and to continue to perfect our proprietary microarray technology. We may require additional funds over the next eighteen (18) months to assist in realizing our business objectives. The amount and timing of additional funds required will be dependent on a variety of factors and cannot be determined at this time. The Company has been successful in paying its operating costs and funding its development from operations supplemented by short term borrowings from officers and third parties. We cannot be certain that we will be able to raise any additional capital to fund our ongoing operations.

Even if we cannot raise additional capital, we believe that we will be able to continue operations for the next 12 months, based on the funding currently provided and revenues that we anticipate generating in the near future. Our investors should assume that any additional funding may cause substantial dilution to current stockholders. In addition, we may not be able to raise additional funds on favorable terms, if at all.

#### *Source of Liquidity*

During the nine months ended September 30, 2012, the Company relied upon short term loans and extended terms from its creditors to finance its loss from operations.

#### **Off-Balance Sheet Arrangements**

We currently have no off-balance sheet arrangements.

## Forward-Looking Statements

This document contains forward-looking statements that involve risks and uncertainties. We use words such as anticipate, believe, plan, expect, future, intend and similar expressions to identify such forward-looking statements. You should not place too much reliance on these forward-looking statements.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not required for smaller reporting companies.

## ITEM 4. CONTROLS AND PROCEDURES

### (a) Evaluation of disclosure controls and procedures

Disclosure controls and procedures are designed with an objective of ensuring that information required to be disclosed in our periodic reports filed with the Securities and Exchange Commission, such as this Quarterly Report on Form 10-Q, is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission. Disclosure controls also are designed with an objective of ensuring that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, in order to allow timely consideration regarding required disclosures.

The evaluation of our disclosure controls by our chief executive officer, who is also our acting chief financial officer, included a review of the controls' objectives and design, the operation of the controls, and the effect of the controls on the information presented in this Quarterly Report. Our management, including our chief executive officer, does not expect that disclosure controls can or will prevent or detect all errors and all fraud, if any. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Also, projections of any evaluation of the disclosure controls and procedures to future periods are subject to the risk that the disclosure controls and procedures may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Based on this review and evaluation as of the end of the period covered by this Form 10-Q, and subject to the inherent limitations all as described above, our chief executive officer, who is also our acting chief financial officer, has concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) contain material weaknesses and are not effective

A material weakness is a significant deficiency, or a combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected.

The material weaknesses we have identified are the direct result of a lack of adequate staffing in our accounting department. Currently, our chief executive officer and a controller have sole responsibility for receipts and disbursements. We do not employ any other parties to prepare the periodic financial statements and public filings. Reliance on these limited resources impairs our ability to provide for a proper segregation of duties and the ability to ensure consistently complete and accurate financial reporting, as well as disclosure controls and procedures. As we grow, and as resources permit, we project that we will hire such additional competent financial personnel to assist in the segregation of duties with respect to financial reporting, and Sarbanes-Oxley Section 404 compliance.

**(b) Changes in internal control over financial reporting**

There were no changes in our internal control over financial reporting that occurred during the quarter.

18



**PART II – OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

On October 11, 2012, Baker Hughes, Inc. filed a Notice of Motion and Motion for Appointment of Intellectual Property Receiver against the Company's subsidiary, TeleChem International, Inc., seeking to compel assignment of intellectual property in partial satisfaction of a judgment. The Company's counsel will defend this action at the Santa Clara County Municipal Court on November 29, 2012.

There are no other legal proceedings, although we may, from time to time, be party to certain legal proceedings and other various claims and lawsuits in the normal course of our business, which, in the opinion of management, are not material to our business or financial condition.

**ITEM 1A – RISKS FACTORS**

Not required for smaller reporting companies.

**ITEM 2 – UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

NONE

**ITEM 3 – DEFAULTS UPON SENIOR SECURITIES**

NONE

**ITEM 4 – REMOVED AND RESERVED**

NONE

**ITEM 5 – OTHER INFORMATION**

NONE

**ITEM 6 – EXHIBITS**

Exhibit No.	Description
31.1	Certification of Chief Executive Officer and Principal Accounting Officer pursuant to Section 302 of the Sarbanes - Oxley Act of 2002. (Filed herewith)
32.1	Certification of Chief Executive Officer and Principal Accounting Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (Filed herewith)

**SIGNATURES**

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**Arrayit  
Corporation**

Dated: November 20, 2012

By: /s/ RENE A.  
SCHENA  
Rene A. Schena  
Chairman and  
Director

