**EMC CORP** Form DEF 14A April 01, 2016 **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 **SCHEDULE 14A** Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. Filed by the Registrant ý Filed by a Party other than the Registrant " Check the appropriate box: **Preliminary Proxy Statement** Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2)) **Definitive Proxy Statement Definitive Additional Materials** Soliciting Material Pursuant to §240.14a-12 **EMC** Corporation (Name of Registrant as Specified In Its Charter) (Name of Person(s) Filing Proxy Statement, if other than the Registrant) Payment of Filing Fee (Check the appropriate box): ý No fee required. Fee computed on table below per Exchange Act Rules 14a-6(i)(l) and 0-11. (1) Title of each class of securities to which transaction applies: (2) Aggregate number of securities to which transaction applies: Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined): (4) Proposed maximum aggregate value of transaction: (5) Total fee paid:

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Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.				
(1) Amount Previously Paid:				
(2)Form, Schedule or Registration Statement No.:				
(3)Filing Party:				
(4)Date Filed:				

April 1, 2016

Dear Shareholder:

We cordially invite you to attend our 2016 Annual Meeting of Shareholders, which will be held on Thursday, May 12, 2016, at 10:00 a.m., E.D.T., at EMC's facility at 176 South Street, Hopkinton, Massachusetts.

At the meeting you will vote on a number of important matters. You should carefully read the attached Proxy Statement which contains detailed information about each proposal.

If you plan to join us at the meeting, please register at www.emc.com/annualmeeting2016.

Very truly yours,

JOSEPH M. TUCCI Chairman and Chief Executive Officer

#### NOTICE OF THE ANNUAL MEETING OF SHAREHOLDERS

April 1, 2016

#### To the Shareholders:

The Annual Meeting of Shareholders of EMC Corporation, a Massachusetts corporation, will be held at EMC's facility at 176 South Street, Hopkinton, Massachusetts, on Thursday, May 12, 2016, at 10:00 a.m., E.D.T., for the following purposes:

- 1. Election of the nine director nominees listed in the attached Proxy Statement to the Board of Directors.
- 2. Ratification of the selection by the Audit Committee of PricewaterhouseCoopers LLP as EMC's independent auditors for the fiscal year ending December 31, 2016, as described in the attached Proxy Statement.
- 3. Advisory approval of our executive compensation, as described in the attached Proxy Statement. In addition, we will consider any and all other business that may properly come before the meeting or any adjournments or postponements of the meeting.

All shareholders of record at the close of business on March 14, 2016 are entitled to notice of and to vote at the meeting and any adjournments or postponements of the meeting. We are making these proxy materials available to you on or about April 1, 2016 on the Internet or by delivering printed versions of these materials to you by mail. Your vote is important. Whether or not you plan to attend the meeting, please vote as soon as possible. We encourage you to vote by Internet. It is convenient for you and saves us significant postage and processing costs. If you previously elected to access the 2016 Proxy Statement and Annual Report on Form 10-K for 2015 electronically, you must vote your proxy over the Internet. Otherwise, you may vote your shares via a toll-free telephone number or over the Internet. Additionally, if you received a proxy card or voting instruction form by mail, you may submit your proxy card or voting instruction form for the 2016 Annual Meeting by completing, signing, dating and returning your proxy card or voting instruction form in the pre-addressed envelope provided. For specific instructions on how to vote your shares, please refer to the section entitled "Questions and Answers about the Annual Meeting and Voting" beginning on page 79 of the attached Proxy Statement.

EMC's Annual Report on Form 10-K for 2015 accompanies this Notice. By order of the Board of Directors PAUL T. DACIER Executive Vice President, General Counsel and Assistant Secretary April 1, 2016

Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting of Shareholders to be held on May 12, 2016: The Annual Report on Form 10-K for 2015 and 2016 Proxy Statement are available at www.proxyvote.com.

#### YOUR VOTE IS IMPORTANT

Whether or not you plan to attend the meeting, please vote as soon as possible. Under New York Stock Exchange rules, your broker will NOT be able to vote your shares on proposals 1 or 3 unless they receive specific instructions from you. We strongly encourage you to vote.

We encourage you to vote by Internet. It is convenient for you and saves us significant postage and processing costs. For specific instructions on how to vote your shares, please refer to the section entitled "Questions and Answers about the Annual Meeting and Voting" beginning on page 79 of the attached Proxy Statement.

We have been advised that many states are strictly enforcing escheatment laws and requiring shares held in "inactive" accounts to be escheated to the state in which the shareholder was last known to reside. One way you can ensure your account is active is to vote your shares.

Any shareholder who would like a copy of our 2015 Annual Report on Form 10-K may obtain one, without charge, by sending a written request to EMC Investor Relations at 176 South Street, Hopkinton, MA 01748. You may also obtain a copy of the Form 10-K from our website at www.emc.com/corporate/investor-relations/index.htm.

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#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Proxy Statement contains forward-looking statements, within the meaning of the Federal securities laws, about our business and prospects. The forward-looking statements do not include the potential impact of any mergers, acquisitions, divestitures, securities offerings or business combinations that may be announced or closed after the date hereof. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words "believes," "plans," "intends," "expects," "goals" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these words. Our future results may differ materially from our past results and from those projected in the forward-looking statements due to various uncertainties and risks, including, but not limited to, those described in Item 1A of Part I (Risk Factors) of our Annual Report on Form 10-K for 2015. The forward-looking statements speak only as of the date of this Proxy Statement and undue reliance should not be placed on these statements. We disclaim any obligation to update any forward-looking statements contained herein after the date of this Proxy Statement.

#### SUMMARY INFORMATION

This summary highlights information contained elsewhere in this Proxy Statement. For more complete information about these topics, please review the Company's Annual Report on Form 10-K and the entire Proxy Statement. Annual Meeting of Shareholders

• Date and Time: May 12, 2016 at 10:00 a.m., E.D.T.

• Place: EMC Corporation

176 South Street, Hopkinton, MA 01748

• Record Date: March 14, 2016

All shareholders may attend the meeting. If you plan to join us at the meeting, please go to www.emc.com/annualmeeting2016 to complete the registration form. The deadline for

• Attendance: registration is May 5, 2016. All shareholders who attend the meeting will be required to present

valid government-issued picture identification, such as a driver's license or passport, and will be

subject to security screenings. Check-in will begin at 9:00 a.m.

Shareholders as of the record date are entitled to vote. Each share of common stock is entitled to

• Voting: one vote for each director nominee and each of the other proposals.

Vote Vote by Vote by Vote by Vote by Internet Mobile Device Telephone Mail In Person Scan this OR code to Go to vote with your mobile Call 1-800-690-6903 or Complete, sign and www.proxyvote.com andlevice. You will need the number on your date the proxy card or enter the 12 digit the 12 digit control proxy card or voting voting instruction See the instructions control number number provided on instruction form. You form and mail it in the above regarding provided on your proxyyour proxy card, voting will need the 12 digit control number provided accompanying attendance at the card, voting instruction instruction form or pre-addressed Annual Meeting. form or Notice of Notice of Internet on your proxy card or envelope. voting instruction form. Internet Availability of Availability of Proxy **Proxy Materials** Materials.

We encourage you to vote by Internet. It is convenient for you and saves us significant postage and processing costs. If you previously elected to access the 2016 Proxy Statement and Annual Report on Form 10-K for 2015 electronically, you must vote your proxy over the Internet. Otherwise, you may vote your shares via the other methods described above.

Pending Merger with Dell

At a Special Meeting of Shareholders, EMC shareholders will vote to approve an Agreement and Plan of Merger, dated as of October 12, 2015, among Denali Holding Inc., Dell Inc., Universal Acquisition Co., and EMC, pursuant to which Universal Acquisition Co. will be merged with and into EMC and EMC will continue as a wholly owned subsidiary of Denali (the "Merger"), and related matters. Completion of the Merger is conditioned on shareholder approval, receipt of governmental approvals and the satisfaction of other conditions. Notwithstanding the pending Merger, state law and New York Stock Exchange listing standards require us to hold this Annual Meeting of Shareholders and ask you to

#### **Summary Information (continued)**

approve the matters set forth on the meeting agenda. For more information on the pending Merger, please see the Registration Statement on Form S-4 (File No. 333-208524) that Denali Holding Inc. has filed with the Securities and Exchange Commission (the "SEC") that includes a proxy statement of EMC.

Meeting Agenda and Voting Recommendations

Agenda Item	<b>Board Recommendation</b>	Page
Election of nine directors	FOR EACH NOMINEE	5
Ratification of selection of PricewaterhouseCoopers LLP as our independent auditors	FOR	19
Advisory approval of our executive compensation	FOR	21
Director Nominees		

We are asking you to vote "for" all of the director nominees listed below. In 2015, all directors attended at least 75% of the Board meetings and committee meetings which were held during the period in which he or she was a director of EMC and in which he or she was a member of such committee. Set forth below is summary information about each director nominee.

Nominee and Principal Occupation	Age	Director Since	Independent	Current Committee Membership
Donald J. Carty			ü	• Audit
Former Chairman of AMR Corporation and American Airlines	69	2015		<ul><li>Corporate Governance and Nominating</li><li>Finance (chair)</li></ul>
Randolph L. Cowen Former co-Chief Administrative Officer of	65	2009	ü	• Leadership and Compensation (chair)
The Goldman Sachs Group, Inc. James S. DiStasio				Mergers and Acquisitions
Former Senior Vice Chairman and Americas Chief Operating Officer of Ernst & Young LLP	68	2010	ü	<ul><li>Audit (chair)</li><li>Corporate Governance and Nominating</li></ul>
John R. Egan Managing Partner and General Partner of Egan Managed Capital	58	1992		<ul><li>Finance</li><li>Mergers and Acquisitions (chair)</li></ul>
William D. Green Former Chairman of Accenture plc	62	2013	ü	<ul><li>Audit</li><li>Leadership and Compensation</li><li>Mergers and Acquisitions</li></ul>
Jami Miscik Co-Chief Executive Officer and Vice Chairman of Kissinger Associates, Inc.	57	2012	ü	• Corporate Governance and Nominating (chair)
Paul Sagan Executive In Residence (XIR) of General Catalyst Partners	57	2007	ü	• Leadership and Compensation
Laura J. Sen Non-Executive Chairman of BJ's Wholesale Club, Inc.	59	2015	ü	<ul><li> Corporate Governance and Nominating</li><li> Finance</li></ul>
Joseph M. Tucci Chairman and Chief Executive Officer of EMC Corporation	68	2001		<ul><li>Finance</li><li>Mergers and Acquisitions</li></ul>

## **Summary Information (continued)**

Corporate Governance Highlights

- ü Substantial majority of independent directors (7 of 9 nominees)
- ü Annual election of directors
- ü Majority vote for directors
- ü Independent Lead Director
- ü Annual review of Board leadership structure
- ü Board oversight of risk management
- $\ddot{\text{u}}$  Succession planning at all levels, including for
- directors and CEO
- ü Commitment to Board diversity
- Auditors

- $\ddot{\text{u}} \text{ Long-standing shareholder engagement program}$
- ü Annual Board, committee and director evaluations
- ü Executive sessions of non-management directors and independent directors
- ü Continuing director education
- ü Strong executive and director stock ownership guidelines
- ü No supermajority voting requirements
- ü Board oversight of sustainability program
- ü Board oversight and disclosure of political spending

As a matter of good corporate governance, we are asking you to ratify the selection by the Audit Committee of PricewaterhouseCoopers LLP ("PwC") as our independent auditors for 2016. The following table summarizes the fees PwC billed us for 2015 and 2014. The Audit Committee pre-approved all audit, review and attest services performed by PwC.

	Audit Fees (\$)	Audit-Related Fees (\$)	Tax Fees (\$)	All Other Fees (\$)
2015	9,512,413	211,262	2,475,141	38,000
2014	9,092,340	235,485	2,857,106	187,000

Advisory Approval of our Executive Compensation

The Leadership and Compensation Committee (the "Compensation Committee") approved an executive compensation program for 2015 that implemented our pay for performance philosophy.

Since our financial results fell below applicable incentive plan targets and the Named Executive Officers failed to achieve all of their respective strategic and operational goals, cash bonuses and performance equity awards paid out or vested below target, as follows:

- 82.3% of target was paid out under the 2015 Corporate Incentive Plan;
- 71% to 86% of target was paid out under the 2015 Executive MBO; and
- 62.6% of the 2012 LTIP stock units became eligible to vest.

#### Summary Information (continued)

Below is a summary of the Named Executive Officers' 2014 and 2015 compensation as set forth in the Summary Compensation Table:

Name Year  Salary (\$)  Cash Incentive Equity All Other Compensation (\$) (\$)  (\$)	Total (\$)
Joseph M. Tucci 2015 1,000,000 1,144,422 7,942,324 320,964	10,407,710
2014 1,000,000 1,307,021 8,415,112 481,186	11,203,318
Zane C. Rowe 2015 750,000 600,741 4,963,999 195,373	6,510,113
2014 167,308 174,686 6,000,019 54,350	6,696,362*
David I. Goulden 2015 850,000 954,415 7,942,324 103,051	9,849,790
2014 850,000 1,075,513 8,415,112 190,632	10,531,257
Jaramy Burton 2015 800,000 665,940 6,964,012 86,626	8,516,578
Jeremy Burton 2014 768,750 717,035 5,259,464 158,236	6,903,485
Howard D. Elias 2015 781,923 665,940 6,964,012 84,644	8,496,519
750,000 746,183 5,259,464 178,839	6,934,486

<sup>\*</sup>Also includes a \$300,000 sign-on bonus that Mr. Rowe received in 2014.

For more information, please see the Summary Compensation Table, and the accompanying compensation tables, beginning on page 57 of this Proxy Statement.

Other Compensation Practices

What We Do

- ü Pay-for-performance
- ü Maintain "double trigger" change in control agreemen
- ü Maintain a clawback policy applicable to all
- employees for cash and equity incentive compensation
- ü Compensation Committee oversees risks associated with compensation policies and practices
- ü Compensation Committee retains an independent compensation consultant
- 2017 Annual Meeting

What We Do Not Do

- û No hedging or pledging of Company stock
- ů No excessive perquisites for executives
- û No pension or SERP benefits for executives
- û No discounted stock options
- û No option repricings without shareholder approval
- û No dividend equivalents paid unless equity awards vest
- û No excise tax gross-ups

Deadline for shareholder proposals for inclusion in the proxy statement: December 2, 2016 Deadline for business and nominations for director: January 7, 2017 - February 6, 2017

#### PROPOSAL 1 - ELECTION OF DIRECTORS

# THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR" THE ELECTION OF EACH OF THE NOMINEES LISTED BELOW

Under EMC's Bylaws, the Board of Directors may determine the total number of directors to be elected at any annual meeting of shareholders or special meeting in lieu of an annual meeting. On the recommendation of the Corporate Governance and Nominating Committee (the "Governance Committee"), the Board of Directors has nominated the nine people named below for election as directors at this Annual Meeting, each to serve for a one year term or until the director's successor is elected and qualified.

Director and Nominee Experience and Qualifications Board Membership Criteria

The Board believes that its members, collectively, should possess diverse and complementary skills and experience in order to oversee our business and evaluate management strategy effectively. In addition, the Board believes that each director should possess certain attributes, as reflected in the Board's membership criteria described below. Accordingly, the Board and the Governance Committee consider the qualifications of directors and director candidates individually and in the broader context of the Board's overall composition and dynamics and EMC's current and future needs.

The Governance Committee is responsible for reviewing, assessing and recommending Board membership criteria to the Board for approval. The criteria, which are set forth in the Governance Committee's charter, include judgment, integrity, diversity, prior experience, the interplay of the nominee's experience with the experience of other Board members, the extent to which the nominee would be desirable as a member of any committees of the Board, and the candidate's willingness to devote substantial time and effort to Board responsibilities. The Governance Committee also considers service on other public company boards as this provides directors with a deeper understanding of the role and responsibilities of boards and insight into matters being handled by our Board.

In 2015, the Board amended the Governance Committee's charter to state explicitly the Board's commitment to actively identify and recruit diverse candidates, including women and minority candidates, as part of the search process for Board members.

The Board has determined that it is important to have individuals with the following skills and experiences:

Industry expertise, including a deep understanding of the information technology industry and the disruptive impact of new technology, or another industry that has undergone rapid growth or transformational change, to assess EMC's strategy and long-term business plan to take advantage of the opportunities ahead.

Functional expertise in areas such as finance and accounting, talent management or marketing to support the Company's business development and growth as well as the Board's required committees.

International expertise, including experience attained through key leadership or management roles in a global business or responsibility for non-U.S. operations, which is important given EMC's growth in markets around the world. Operational experience with a business of significant scale and complexity or in an industry with continual structural change to understand the competitive dynamics of our business strategy and execution and key business processes as well as the leadership requirements and organizational dynamics driven by rapid change.

#### Proposal 1 - Election of Directors (continued)

In identifying director candidates, the Governance Committee may establish other specific skills and experience that it believes the Board should seek in order to maintain a balanced and effective Board.

At least once a year, the Governance Committee assesses the skills and experience of Board members, and compares them with those skills that might prove valuable in the future, giving consideration to the changing circumstances of the Company and the then current Board membership. This assessment enables the Board to consider whether the skills and experience described above continue to be appropriate as the Company's needs evolve over time, the effectiveness of the Board membership criteria, and whether the Board should seek individuals with specific areas of expertise in the future. To facilitate this process, from time to time, the Governance Committee may use a critical skills matrix.

**Board Evaluations** 

Each year, the Governance Committee, together with the Lead Director, oversees an annual evaluation process. The evaluations help inform the Governance Committee's discussions regarding Board succession planning and refreshment, and complement the Governance Committee's evaluation of the size and composition of the Board. The process, as described in more detail in the chart below, is as follows:

Each director evaluates the Board as a whole;

Each member of the standing committees of the Board of Directors evaluates the committees on which he or she serves; and

Each director prepares an individual self-evaluation.

After these evaluations are complete, the results are discussed by the Board and each committee, as applicable, and changes in practices or procedures are considered as necessary. The Lead Director meets with each director to discuss the individual self-evaluations and Board performance. To the extent possible, these one-on-one meetings are scheduled as in-person meetings. Among other topics, the Lead Director discusses with each director the individual's role, the individual's performance, committee service, and the individual's willingness to continue serving on the Board. The Chairman discusses the Lead Director's self-evaluation with the Lead Director, and the Governance Committee considers the Lead Director's performance.

In 2015, this three-tier process generated robust comments and discussion at all levels of the Board, including with respect to Board refreshment and Board processes. Among other things, the Board noted the recent rotation of chairs for the Audit Committee (James S. DiStasio) and the Governance Committee (Jami Miscik) as well as the addition of new directors that reflected the Board's focus on director succession planning and independent oversight.

A summary of the Board's evaluation process in 2015 is set forth below.

A summary of the Board's evaluation process in 2013 is set form below.						
Evaluation	By	Process	Outcome			
		l Board members complete a detailed questionnaire which (a) provides for				
		quantitative ratings in key areas, (b)	l Results are discussed by the			
		seeks subjective comment in each of	Board in an executive session			
Full Board	All members of	those areas and (c) solicits specific	chaired by the Lead Director.			
(Annual)	the Board	topics on which Directors would like	1 Changes in practices or			
		to focus on during the Board's	procedures are considered as			
		discussion.	necessary.			
		l Responses are reviewed by the				
		Chairman and Lead Director.				

Proposal 1 - Election of Directors (continued)

Evaluation	By	Process	Outcome
Board Committees (Annual)	All members of each committee	l Members of each committee complete a detailed questionnaire to evaluate how well their respective committee is operating.	l Results are discussed by each committee in executive session. l The Chair of each committee reports on the committee's discussion to the full Board. l Changes in practices or procedures are considered as necessary. l The Board reviews and considers any proposed changes to the committee charter.
Individual Directors (Annual)	Each Director	l Each Director completes a detailed questionnaire. l The Lead Director receives the questionnaires. l The Lead Director meets with each Director to discuss the individual's performance and contributions to the Board and applicable committees.	l Lead Director discusses the results with the Governance Committee and reports summary results to the full Board.

#### **Board Refreshment**

The Board is focused on ensuring it has individuals with the right skills and experience to exercise independent judgment in overseeing our business. Accordingly, the Board pays careful attention to succession planning and refreshment for members of the Board. The Board's process reflects both a deliberate search for specific skills and experiences, as needed, as well as opportunistic additions when high-caliber individuals become available. This practice has become a foundation of our Board's effectiveness and, very importantly, keeps our Board energized with valuable expertise and additional perspectives.

In considering incumbent directors for renomination and evaluating director candidates, the Board and the Governance Committee consider a variety of factors. These include each nominee's independence, personal and professional accomplishments, and experience in light of the needs of the Company. For incumbent directors, the factors also include contributions to the Board, the results of the Board self-assessment process detailed above, and whether the Governance Committee believes it is in shareholders' best interests to nominate the director for re election. Board Tenure

The Board also considers the tenure of its members when evaluating its composition and nominees for election. The Board believes that varied lengths of service provide an effective balance of experience from longer-serving directors and fresh perspectives from newer directors. The average tenure of our Board members is 7.9 years, and the average tenure of the independent members of our Board is 4.8 years.

Proposal 1 - Election of Directors (continued)

#### Independence

A substantial majority of the current directors (7 of the 9 director nominees) are independent under the director independence standards of the New York Stock Exchange (the "NYSE") and EMC's Categorical Standards of Independence.

EMC has adopted Categorical Standards of Independence, which are available at www.emc.com/corporate/investor-relations/governance/corporate-governance.htm to assist it in assessing director independence. Pursuant to these standards, the Board broadly considers the specific standards, as well as all relevant facts and circumstances in its determination of independence of all Board members (including any relationships set forth in this Proxy Statement under the heading "Certain Transactions"). EMC's Board of Directors has affirmatively determined that the following directors have no direct or indirect material relationship with EMC, and therefore are independent under our Categorical Standards and the NYSE listing standards: Michael W. Brown, Donald J. Carty, Randolph L. Cowen, James S. DiStasio, William D. Green, Edmund F. Kelly, Jami Miscik, Paul Sagan, and Laura J. Sen. The Board had previously determined that José E. Almeida, Gail Deegan and David N. Strohm, who served on the Board during 2015, were independent.

In determining that the above-mentioned directors are independent, the Board considered transactions during 2015 between EMC and BJ's Wholesale Club, Inc. (where Ms. Sen formerly was the Chief Executive Officer and is now the Non-Executive Chairman) and between EMC and Akamai Technologies, Inc. (where Mr. Sagan formerly was the Vice Chairman), and determined that the amount of business fell below the thresholds in EMC's Categorical Standards of Independence. These transactions include purchases and sales of goods and services in the ordinary course of business that were less than 0.14% of each company's annual revenues. The Board also considered transactions during 2015 between EMC and companies, universities and other organizations with which Messrs. Brown, Carty, Cowen, DiStasio, Green, Kelly, and Sagan, and Mses. Miscik and Sen, are affiliated as directors, trustees or members of an advisory board and determined that these relationships were not material to an evaluation of these directors' independence. Finally, the Board considered that EMC made donations to charities where Messrs. Cowen, Green, Kelly, and Sagan and Ms. Sen are directors or trustees, and determined that the amount of the donations fell below the thresholds in EMC's Categorical Standards of Independence.

Identifying Potential Director Candidates

The Governance Committee identifies Board candidates through numerous sources, including recommendations from directors, executive officers and shareholders of EMC as well as professional search firms retained from time to time to assist in identifying Board candidates. The Governance Committee seeks to identify those individuals most qualified to serve as Board members and considers many factors with regard to each candidate, including those described above. New candidates are interviewed by members of the Governance Committee and other Board members.

EMC shareholders may recommend individuals to the Governance Committee for consideration as potential director candidates by submitting their names and appropriate background and biographical information to the Governance Committee, 176 South Street, Hopkinton, MA 01748. Assuming that the appropriate information is timely provided, the Governance Committee will consider these candidates in substantially the same manner as it considers other Board candidates it identifies. EMC shareholders may also nominate director candidates by following the advance notice provisions of EMC's Bylaws as described under "Business and Nominations for EMC's 2017 Annual Meeting" on page 77 of this Proxy Statement.

In 2015, the Governance Committee undertook a broad and extensive search for a new director. As part of the search process, the Governance Committee engaged a professional search firm to assist it in identifying potential candidates. After considering many candidates, in September 2015, the Board elected Laura J. Sen to the Board. Ms. Sen was identified by the search firm.

Proposal 1 - Election of Directors (continued)

#### **Board Meetings**

During the fiscal year ended December 31, 2015, EMC's Board of Directors held 19 meetings. All directors attended at least 75% of the Board meetings and committee meetings which were held during the period in which he or she was a director of EMC and in which he or she was a member of such committees.

Attendance at Annual Meeting of Shareholders

EMC's Corporate Governance Guidelines provide that each director is expected to attend the Annual Meeting of Shareholders. All twelve of the then current directors attended the 2015 Annual Meeting of Shareholders. Nominees to Serve as Directors

The Board believes that all of the current nominees are highly qualified and have the skills and experience required for effective service on our Board. The directors' individual biographies below contain information about their experience, qualifications and skills that led the Board to nominate them.

Each nominee has agreed to be named in this Proxy Statement and to serve if elected. Should any nominee be unable to serve or for good cause will not serve as a director, the proxy holders will vote for such other person as the Board may recommend.

All of the director nominees (other than Ms. Sen, who joined the Board in September 2015) were previously elected by the shareholders.

Messrs. Brown and Kelly will not stand for re-election at our Annual Meeting. Accordingly, the Board has reduced the size of the Board to nine directors, effective immediately prior to the commencement of the Annual Meeting. Our Board extends its sincere gratitude to Messrs. Brown and Kelly for their many years of service.

The affirmative vote of a majority of votes properly cast on this proposal at the Annual Meeting is required to elect each director.

#### Proposal 1 - Election of Directors (continued)

Donald J. Carty, 69

Director Since

1 January 2015

**Primary Occupation** 

1 Former Chairman of AMR Corporation and American Airlines

Other Current Public Company Boards

1 Canadian National Railway Company

Chair of the Audit Committee

Corporate Governance and Nominating Committee

Environment, Safety and Security Committee

Human Resources and Compensation Committee

Strategic Planning Committee

1 Virgin America Inc.

Chairman of the Board

**Audit Committee** 

Chair of the Nominating and Corporate Governance Committee

1 VMware, Inc. (EMC holds approximately 80% economic interest in VMware) Audit Committee

Former Public Company Boards (within the past 5 years)

- 1 Barrick Gold Corporation
- 1 Dell Inc.
- 1 Gluskin Sheff and Associates
- 1 Hawaiian Holdings Inc.
- 1 Talisman Energy Inc.

**Audit Committee** 

Chair of the Human Resources Committee

#### **Business Experience**

1 Dell Inc., a computer technology company Vice Chairman and Chief Financial Officer (January 2007 to June 2008)

AMR Corporation and American Airlines
 Chairman and Chief Executive Officer (1998 to 2003)
 Chief Financial Officer (October 1989 to March 1995)

Education

- 1 Bachelor's degree in Economics and Mathematics from Queen's University in Kingston, Ontario
- 1 Honorary Doctor of Laws from Queen's University in Kingston, Ontario
- 1 MBA from Harvard Business School

## Qualifications and Skills

1 Mr. Carty is a seasoned executive who brings to the Board significant financial acumen, industry insight and strategic planning experience gained from his previous leadership positions. His service on other public company boards also provides him with valuable experience.

## Proposal 1 - Election of Directors (continued)

#### Randolph L. Cowen, 65

#### **Director Since**

1 January 2009

## **Primary Occupation**

1 Former co-Chief Administrative Officer of The Goldman Sachs Group, Inc.

#### **Business Experience**

1 The Goldman Sachs Group, Inc., a global investment, banking, securities and investment management firm

Co-Chief Administrative Officer (October 2007 until his retirement in November 2008)

Global Head of Technology and Operations (September 2004 until his retirement in November 2008)

Chief Information Officer (October 2001 to October 2007)

Joined Goldman Sachs in 1982

#### Education

1 Bachelor's degree in History with a minor in Mathematics from Michigan State University

#### **Qualifications and Skills**

l With over 30 years of experience managing IT and making the technology infrastructure purchasing decisions at a global financial services firm, Mr. Cowen brings to the Board extensive knowledge about technology, the IT industry, and defining and implementing an effective IT strategy. In addition, through various senior management positions, Mr. Cowen has demonstrated leadership skills and gained significant business operations experience, including developing and managing top talent.

Proposal 1 - Election of Directors (continued)

James S. DiStasio, 68 Director Since

Pullstan Skoll Bull Vigo Compianny a Board Americas Chief Operating Officer of Ernst &

YoungiLbPthe Finance Committee
Compensation Committee
Executive Committee