

CODORUS VALLEY BANCORP INC

Form 10-Q

November 04, 2015

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the quarterly period ended September 30, 2015**

**or**

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission file number: 0-15536**

**CODORUS VALLEY BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**Pennsylvania J3-2428543**

(State or other (I.R.S. jurisdiction of Employer

incorporation Identification  
or organization) No.)

**105 Leader Heights Road, P.O. Box 2887, York, Pennsylvania 17405**  
(Address of principal executive offices) (Zip code)

**717-747-1519**

(Registrant's  
telephone  
number,  
including area  
code)

**Not Applicable**

(Former name,  
former address  
and former fiscal  
year,

if changed since  
the last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer  
Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  
No

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. On October 30, 2015, 5,893,936 shares of common stock, par value \$2.50, were outstanding.

Codorus Valley Bancorp, Inc.

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Codorus Valley Bancorp, Inc.

Consolidated Balance Sheets

|                                                                                                                                                                                                         | <b>(Unaudited)</b>                |                                  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|----------------------------------|
|                                                                                                                                                                                                         | <b>September<br/>30,<br/>2015</b> | <b>December<br/>31,<br/>2014</b> |
| <i>(dollars in thousands, except share and per share data)</i>                                                                                                                                          |                                   |                                  |
| <b>Assets</b>                                                                                                                                                                                           |                                   |                                  |
| Interest bearing deposits with banks                                                                                                                                                                    | \$59,329                          | \$17,420                         |
| Cash and due from banks                                                                                                                                                                                 | 12,704                            | 13,674                           |
| Total cash and cash equivalents                                                                                                                                                                         | 72,033                            | 31,094                           |
| Securities, available-for-sale                                                                                                                                                                          | 210,678                           | 213,174                          |
| Restricted investment in bank stocks, at cost                                                                                                                                                           | 5,028                             | 3,799                            |
| Loans held for sale                                                                                                                                                                                     | 608                               | 464                              |
| Loans (net of deferred fees of \$2,487 - 2015 and \$2,249 - 2014)                                                                                                                                       | 1,055,649                         | 920,090                          |
| Less-allowance for loan losses                                                                                                                                                                          | (12,380 )                         | (11,162 )                        |
| Net loans                                                                                                                                                                                               | 1,043,269                         | 908,928                          |
| Premises and equipment, net                                                                                                                                                                             | 22,812                            | 18,471                           |
| Goodwill                                                                                                                                                                                                | 2,421                             | 0                                |
| Other assets                                                                                                                                                                                            | 40,227                            | 37,916                           |
| Total assets                                                                                                                                                                                            | \$1,397,076                       | \$1,213,846                      |
| <b>Liabilities</b>                                                                                                                                                                                      |                                   |                                  |
| Deposits                                                                                                                                                                                                |                                   |                                  |
| Noninterest bearing                                                                                                                                                                                     | \$144,955                         | \$121,673                        |
| Interest bearing                                                                                                                                                                                        | 949,688                           | 833,300                          |
| Total deposits                                                                                                                                                                                          | 1,094,643                         | 954,973                          |
| Short-term borrowings                                                                                                                                                                                   | 47,329                            | 42,184                           |
| Long-term debt                                                                                                                                                                                          | 120,335                           | 90,406                           |
| Other liabilities                                                                                                                                                                                       | 9,325                             | 7,843                            |
| Total liabilities                                                                                                                                                                                       | 1,271,632                         | 1,095,406                        |
| <b>Shareholders' equity</b>                                                                                                                                                                             |                                   |                                  |
| Preferred stock, par value \$2.50 per share; \$1,000 liquidation preference, 1,000,000 shares authorized; Series B shares issued and outstanding:<br>12,000 at September 30, 2015 and December 31, 2014 | 12,000                            | 12,000                           |

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|                                                                                                                                                                           |             |             |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------|
| Common stock, par value \$2.50 per share; 15,000,000 shares authorized; shares issued and outstanding: 6,184,645 at September 30, 2015 and 5,830,913 at December 31, 2014 | 15,461      | 14,577      |
| Additional paid-in capital                                                                                                                                                | 68,988      | 62,713      |
| Retained earnings                                                                                                                                                         | 26,569      | 26,483      |
| Accumulated other comprehensive income                                                                                                                                    | 2,426       | 2,667       |
| Total shareholders' equity                                                                                                                                                | 125,444     | 118,440     |
| Total liabilities and shareholders' equity                                                                                                                                | \$1,397,076 | \$1,213,846 |

See accompanying notes.

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Codorus Valley Bancorp, Inc.

Consolidated Statements of Income

Unaudited

|                                                         | <b>Three months<br/>ended<br/>September 30,</b> |             | <b>Nine months<br/>ended<br/>September 30,</b> |             |
|---------------------------------------------------------|-------------------------------------------------|-------------|------------------------------------------------|-------------|
|                                                         | <b>2015</b>                                     | <b>2014</b> | <b>2015</b>                                    | <b>2014</b> |
| <i>(dollars in thousands, except per share data)</i>    |                                                 |             |                                                |             |
| <b>Interest income</b>                                  |                                                 |             |                                                |             |
| Loans, including fees                                   | \$12,868                                        | \$11,272    | \$37,735                                       | \$33,157    |
| Investment securities:                                  |                                                 |             |                                                |             |
| Taxable                                                 | 738                                             | 867         | 2,280                                          | 2,564       |
| Tax-exempt                                              | 412                                             | 467         | 1,256                                          | 1,513       |
| Dividends                                               | 64                                              | 48          | 270                                            | 171         |
| Other                                                   | 35                                              | 16          | 68                                             | 42          |
| Total interest income                                   | 14,117                                          | 12,670      | 41,609                                         | 37,447      |
| <b>Interest expense</b>                                 |                                                 |             |                                                |             |
| Deposits                                                | 1,564                                           | 1,682       | 4,755                                          | 5,094       |
| Federal funds purchased and other short-term borrowings | 47                                              | 43          | 126                                            | 116         |
| Long-term debt                                          | 484                                             | 299         | 1,199                                          | 881         |
| Total interest expense                                  | 2,095                                           | 2,024       | 6,080                                          | 6,091       |
| Net interest income                                     | 12,022                                          | 10,646      | 35,529                                         | 31,356      |
| <b>Provision for loan losses</b>                        | 500                                             | 250         | 2,300                                          | 1,100       |
| Net interest income after provision for loan losses     | 11,522                                          | 10,396      | 33,229                                         | 30,256      |
| <b>Noninterest income</b>                               |                                                 |             |                                                |             |
| Trust and investment services fees                      | 604                                             | 592         | 1,809                                          | 1,644       |
| Income from mutual fund, annuity and insurance sales    | 265                                             | 178         | 580                                            | 503         |
| Service charges on deposit accounts                     | 882                                             | 783         | 2,514                                          | 2,221       |
| Income from bank owned life insurance                   | 179                                             | 184         | 523                                            | 532         |
| Other income                                            | 110                                             | 155         | 426                                            | 458         |
| Net gain on sales of loans held for sale                | 181                                             | 124         | 489                                            | 306         |
| Gain on sales of securities                             | 121                                             | 146         | 492                                            | 146         |
| Total noninterest income                                | 2,342                                           | 2,162       | 6,833                                          | 5,810       |
| <b>Noninterest expense</b>                              |                                                 |             |                                                |             |
| Personnel                                               | 5,367                                           | 4,436       | 15,520                                         | 13,040      |
| Occupancy of premises, net                              | 811                                             | 505         | 2,395                                          | 1,586       |
| Furniture and equipment                                 | 664                                             | 552         | 2,014                                          | 1,646       |
| Postage, stationery and supplies                        | 153                                             | 199         | 505                                            | 521         |
| Professional and legal                                  | 198                                             | 223         | 618                                            | 612         |
| Marketing                                               | 242                                             | 340         | 931                                            | 1,060       |

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|                                                          |         |         |         |         |
|----------------------------------------------------------|---------|---------|---------|---------|
| FDIC insurance                                           | 177     | 149     | 526     | 511     |
| Debit card processing                                    | 235     | 199     | 657     | 592     |
| Charitable donations                                     | 21      | 66      | 763     | 835     |
| Telephone                                                | 208     | 141     | 527     | 432     |
| External data processing                                 | 306     | 186     | 850     | 621     |
| Merger related                                           | 0       | 161     | 474     | 211     |
| Foreclosed real estate including (gains) losses on sales | 66      | 60      | 215     | 307     |
| Other                                                    | 1,062   | 785     | 2,072   | 1,662   |
| Total noninterest expense                                | 9,510   | 8,002   | 28,067  | 23,636  |
| Income before income taxes                               | 4,354   | 4,556   | 11,995  | 12,430  |
| <b>Provision for income taxes</b>                        | 1,343   | 1,377   | 3,630   | 3,441   |
| Net income                                               | 3,011   | 3,179   | 8,365   | 8,989   |
| Preferred stock dividends                                | 30      | 30      | 90      | 144     |
| Net income available to common shareholders              | \$2,981 | \$3,149 | \$8,275 | \$8,845 |
| Net income per common share, basic                       | \$0.48  | \$0.52  | \$1.34  | \$1.52  |
| Net income per common share, diluted                     | \$0.48  | \$0.51  | \$1.33  | \$1.49  |

See accompanying notes.



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Codorus Valley Bancorp, Inc.

Consolidated Statements of Comprehensive Income

Unaudited

| <i>(dollars in thousands)</i>                                                                                                        | <b>Three months<br/>ended<br/>September 30,<br/>2015    2014</b> |         |
|--------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|---------|
| <b>Net income</b>                                                                                                                    | \$3,011                                                          | \$3,179 |
| <b>Other comprehensive income (loss):</b>                                                                                            |                                                                  |         |
| Securities available for sale:                                                                                                       |                                                                  |         |
| Net unrealized holding gains (losses) arising during the period<br>(net of tax expense (benefit) of \$268 and (\$420), respectively) | 521                                                              | (816 )  |
| Reclassification adjustment for (gains) included in net income<br>(net of tax expense of \$41 and \$50, respectively) (a) (b)        | (80 )                                                            | (96 )   |
| Net unrealized gains (losses)                                                                                                        | 441                                                              | (912 )  |
| Comprehensive income                                                                                                                 | \$3,452                                                          | \$2,267 |

| <i>(dollars in thousands)</i>                                                                                                  | <b>Nine months<br/>ended<br/>September<br/>30,<br/>2015    2014</b> |         |
|--------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|---------|
| <b>Net income</b>                                                                                                              | \$8,365                                                             | \$8,989 |
| <b>Other comprehensive income (loss):</b>                                                                                      |                                                                     |         |
| Securities available for sale:                                                                                                 |                                                                     |         |
| Net unrealized holding gains arising during the period<br>(net of tax expense of \$43 and \$217, respectively)                 | 84                                                                  | 420     |
| Reclassification adjustment for (gains) included in net income<br>(net of tax expense of \$167 and \$50, respectively) (a) (b) | (325 )                                                              | (96 )   |
| Net unrealized (losses) gains                                                                                                  | (241 )                                                              | 324     |
| Comprehensive income                                                                                                           | \$8,124                                                             | \$9,313 |

(a) Amounts are included in net gain on sales of securities on the Consolidated Statements of Income within noninterest income.

(b) Income tax amounts are included in provision for income taxes on the Consolidated Statements of Income.

See accompanying notes.



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Codorus Valley Bancorp, Inc.

Consolidated Statements of Cash Flows

Unaudited

|                                                                         | <b>Nine months ended<br/>September 30,</b> |             |
|-------------------------------------------------------------------------|--------------------------------------------|-------------|
|                                                                         | <b>2015</b>                                | <b>2014</b> |
| <i>(dollars in thousands)</i>                                           |                                            |             |
| <b>Cash flows from operating activities</b>                             |                                            |             |
| Net income                                                              | \$8,365                                    | \$8,989     |
| Adjustments to reconcile net income to net cash provided by operations: |                                            |             |
| Depreciation/amortization                                               | 1,693                                      | 1,311       |
| Net amortization of premiums on securities                              | 784                                        | 732         |
| Amortization of deferred loan origination fees and costs                | (630 )                                     | (538 )      |
| Provision for loan losses                                               | 2,300                                      | 1,100       |
| Provision for losses on foreclosed real estate                          | 57                                         | 0           |
| Deferred income tax benefit                                             | 0                                          | (145 )      |
| Amortization of investment in real estate partnership                   | 0                                          | 208         |
| Increase in bank owned life insurance                                   | (523 )                                     | (532 )      |
| Originations of loans held for sale                                     | (23,508)                                   | (14,795)    |
| Proceeds from sales of loans held for sale                              | 23,853                                     | 14,974      |
| Net gain on sales of loans held for sale                                | (489 )                                     | (306 )      |
| Net loss on disposal of premises and equipment                          | 60                                         | 5           |
| Gain on sales of securities, available-for-sale                         | (492 )                                     | (146 )      |
| Net loss on sales of foreclosed real estate                             | 19                                         | 40          |
| Stock-based compensation                                                | 229                                        | 229         |
| Decrease in interest receivable                                         | 0                                          | 142         |
| Decrease (increase) in other assets                                     | 249                                        | (1,100 )    |
| Increase (decrease) in interest payable                                 | 9                                          | (6 )        |
| (Decrease) increase in other liabilities                                | (1,311 )                                   | 98          |
| Net cash provided by operating activities                               | 10,665                                     | 10,260      |
| <b>Cash flows from investing activities</b>                             |                                            |             |
| Purchases of securities, available-for-sale                             | (40,613)                                   | (34,214)    |
| Maturities, repayments and calls of securities, available-for-sale      | 35,390                                     | 29,910      |
| Sales of securities, available-for-sale                                 | 9,615                                      | 4,147       |
| (Purchase) redemption of restricted investment in bank stock            | (1,229 )                                   | 32          |
| Net proceeds from acquisition                                           | 21,091                                     | 0           |
| Proceeds from acquired receivables of sold investment settlements       | 15,256                                     | 0           |
| Net increase in loans made to customers                                 | (58,824)                                   | (34,014)    |
| Purchases of premises and equipment                                     | (3,544 )                                   | (1,890 )    |
| Investment in bank owned life insurance                                 | (7 )                                       | (1,186 )    |
| Proceeds from sale of premises and equipment                            | 51                                         | 0           |
| Proceeds from sales of foreclosed real estate                           | 238                                        | 2,750       |
| Net cash used in investing activities                                   | (22,576)                                   | (34,465)    |

**Cash flows from financing activities**

|                                                |          |          |
|------------------------------------------------|----------|----------|
| Net increase in demand and savings deposits    | 74,993   | 28,298   |
| Net (decrease) increase in time deposits       | (55,868) | 5,494    |
| Net increase in short-term borrowings          | 5,145    | 1,014    |
| Proceeds from issuance of long-term debt       | 35,000   | 10,000   |
| Repayment of long-term debt                    | (5,071 ) | (64 )    |
| Tax benefit on vested restricted stock         | 0        | 3        |
| Cash dividends paid to preferred shareholder   | (90 )    | (177 )   |
| Cash dividends paid to common shareholders     | (2,225 ) | (1,920 ) |
| Redemption of preferred stock                  | 0        | (13,000) |
| Issuance of common stock                       | 966      | 13,726   |
| Net cash provided by financing activities      | 52,850   | 43,374   |
| Net increase in cash and cash equivalents      | 40,939   | 19,169   |
| Cash and cash equivalents at beginning of year | 31,094   | 15,062   |
| Cash and cash equivalents at end of period     | \$72,033 | \$34,231 |

See accompanying notes.

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Codorus Valley Bancorp, Inc.

Consolidated Statements of Changes in Shareholders' Equity

Unaudited

| <i>(dollars in thousands, except per share data)</i>                   | <b>Preferred<br/>Stock</b> | <b>Common<br/>Stock</b> | <b>Additional<br/>Paid-in<br/>Capital</b> | <b>Retained<br/>Earnings</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Income</b> | <b>Treasury<br/>Stock</b> | <b>Total</b> |
|------------------------------------------------------------------------|----------------------------|-------------------------|-------------------------------------------|------------------------------|-----------------------------------------------------------|---------------------------|--------------|
| Balance, January 1, 2015                                               | \$12,000                   | \$14,577                | \$62,713                                  | \$26,483                     | \$2,667                                                   | \$0                       | \$118,440    |
| Net income                                                             |                            |                         |                                           | 8,365                        |                                                           |                           | 8,365        |
| Other comprehensive loss, net of tax                                   |                            |                         |                                           |                              | (241 )                                                    |                           | (241 )       |
| Common stock cash dividends (\$0.362 per share, adjusted)              |                            |                         |                                           | (2,225 )                     |                                                           |                           | (2,225 )     |
| 5% common stock dividend, 294,507 shares at fair value                 |                            | 736                     | 5,228                                     | (5,964 )                     |                                                           |                           | 0            |
| Preferred stock cash dividends                                         |                            |                         |                                           | (90 )                        |                                                           |                           | (90 )        |
| Stock-based compensation including related tax benefit                 |                            |                         | 229                                       |                              |                                                           |                           | 229          |
| Forfeiture of restricted stock                                         |                            |                         | 8                                         |                              |                                                           | (8 )                      | 0            |
| Issuance and reissuance of common stock including related tax benefit: |                            |                         |                                           |                              |                                                           |                           |              |
| 14,756 shares under the dividend reinvestment and stock purchase plan  |                            | 37                      | 499                                       |                              |                                                           |                           | 536          |
| 41,207 shares under the stock option plan                              |                            | 103                     | 264                                       |                              |                                                           | 8                         | 375          |
| 3,361 shares under employee stock purchase plan                        |                            | 8                       | 47                                        |                              |                                                           |                           | 55           |
| Balance, September 30, 2015                                            | \$12,000                   | \$15,461                | \$68,988                                  | \$26,569                     | \$2,426                                                   | \$0                       | \$125,444    |
| Balance, January 1, 2014                                               | \$25,000                   | \$12,001                | \$45,399                                  | \$23,077                     | \$2,172                                                   | \$0                       | \$107,649    |
| Net income                                                             |                            |                         |                                           | 8,989                        |                                                           |                           | 8,989        |
| Other comprehensive income, net of tax                                 |                            |                         |                                           |                              | 324                                                       |                           | 324          |
| Common stock cash dividends (\$0.331 per share, adjusted)              |                            |                         |                                           | (1,920 )                     |                                                           |                           | (1,920 )     |
| 5% common stock dividend, 276,417 shares at fair value                 |                            | 691                     | 4,887                                     | (5,578 )                     |                                                           |                           | 0            |
| Preferred stock cash dividends                                         |                            |                         |                                           | (144 )                       |                                                           |                           | (144 )       |
| Redemption of preferred stock                                          | (13,000)                   |                         |                                           |                              |                                                           |                           | (13,000)     |
| Stock-based compensation including related tax benefit                 |                            |                         | 232                                       |                              |                                                           |                           | 232          |
| Issuance and reissuance of common stock including related tax benefit: |                            |                         |                                           |                              |                                                           |                           |              |

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|                                                                          |          |          |          |          |         |     |           |
|--------------------------------------------------------------------------|----------|----------|----------|----------|---------|-----|-----------|
| 650,000 shares through private placement                                 |          | 1,625    | 10,885   |          |         |     | 12,510    |
| 13,219 shares under the dividend<br>reinvestment and stock purchase plan |          | 33       | 247      |          |         |     | 280       |
| 61,411 shares under the stock option plan                                |          | 154      | 721      |          |         |     | 875       |
| 3,613 shares under employee stock purchase<br>plan                       |          | 9        | 52       |          |         |     | 61        |
| Balance, September 30, 2014                                              | \$12,000 | \$14,513 | \$62,423 | \$24,424 | \$2,496 | \$0 | \$115,856 |

See accompanying notes.

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**Note 1—Summary of Significant Accounting Policies**

**Nature of Operations and Basis of Presentation**

The accompanying consolidated balance sheet at December 31, 2014 has been derived from audited financial statements, and the unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information, the instructions to Form 10-Q, and FASB Accounting Standards Codification (ASC) 270. Accordingly, the interim financial statements do not include all of the financial information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the interim consolidated financial statements include all adjustments necessary to present fairly the financial condition and results of operations for the reported periods, and all such adjustments are of a normal and recurring nature.

Codorus Valley Bancorp, Inc. (“Corporation” or “Codorus Valley”) is a one-bank holding company headquartered in York, Pennsylvania that provides a full range of banking services through its subsidiary, PeoplesBank, A Codorus Valley Company (“PeoplesBank” or “Bank”). PeoplesBank operates two wholly-owned subsidiaries, Codorus Valley Financial Advisors, Inc., which sells nondeposit investment products, and SYC Settlement Services, Inc., which provides real estate settlement services. In addition, PeoplesBank may periodically create nonbank subsidiaries for the purpose of temporarily holding foreclosed properties pending the liquidation of these properties. PeoplesBank operates under a state charter and is subject to regulation by the Pennsylvania Department of Banking and Securities, and the Federal Deposit Insurance Corporation. The Corporation is subject to regulation by the Federal Reserve Board and the Pennsylvania Department of Banking and Securities.

The consolidated financial statements include the accounts of Codorus Valley and its wholly-owned bank subsidiary, PeoplesBank, and two wholly-owned nonbank subsidiaries, SYC Realty Company, Inc. and CVLY Corp. SYC Realty is primarily used to hold foreclosed properties obtained by PeoplesBank and was inactive during the period ended September 30, 2015. CVLY Corp. was formed to facilitate the acquisition of Madison Bancorp, Inc. (“Madison”) and may be used, as needed, for the financial and legal management of future acquisition transactions. The accounts of CVB Statutory Trust No. 1 and No. 2 are not included in the consolidated financial statements as discussed in Note 8—Short-Term Borrowings and Long-Term Debt. All significant intercompany account balances and transactions have been eliminated in consolidation. The accounting and reporting policies of Codorus Valley and subsidiaries conform to accounting principles generally accepted in the United States of America and have been followed on a consistent basis.

These consolidated statements should be read in conjunction with the notes to the audited consolidated financial statements contained in the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2014.

The results of operations for the three and nine months ended September 30, 2015 are not necessarily indicative of the results to be expected for the full year.

In accordance with FASB ASC 855, the Corporation evaluated the events and transactions that occurred after the balance sheet date of September 30, 2015 and through the date these consolidated financial statements were issued, for items of potential recognition or disclosure.

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**Loans**

Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at their outstanding unpaid principal balances less amounts charged off, net of an allowance for loan losses and any deferred fees or costs. Interest income is accrued on the unpaid principal balance. Generally, loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the yield (interest income) over the contractual life of the loan. The loans receivable portfolio is segmented into commercial and consumer loans. Commercial loans consist of the following industry classes: builder & developer, commercial real estate investor, residential real estate investor, hotel/motel, wholesale & retail, agriculture, manufacturing and all other. Consumer loans consist of the following classes: residential mortgage, home equity and all other.

For all classes of loans receivable, the accrual of interest is discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectability of principal or interest, even though the loan may be currently performing. A past due loan may remain on accrual status if it is in the process of collection and well secured. When a loan is placed on nonaccrual status, unpaid interest credited to income in the current year is reversed and unpaid interest accrued in prior years is charged against the allowance for loan losses. Interest received on nonaccrual loans, including impaired loans, generally is either applied against principal or reported as interest income, according to the Corporation's judgment as to the collectability of principal. Generally, nonaccrual loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time, generally six months, and the ultimate collectability of the total contractual principal and interest is no longer in doubt. The past due status of all classes of loans receivable is determined based on contractual due dates for loan payments.

**Acquired Loans**

Acquired loans are initially recorded at their acquisition date fair values. The carryover of allowance for loan losses is prohibited as any credit losses in the loans are included in the determination of the fair value of the loans at the acquisition date. Fair values for acquired loans are based on a discounted cash flow methodology that involves assumptions and judgments as to credit risk, prepayment risk, liquidity risk, default rates, loss severity, payment speeds, collateral values and discount rate.

For acquired loans that are not deemed impaired at acquisition, credit discounts representing principal losses expected over the life of the loan are a component of the initial fair value and amortized over the life of the asset. Subsequent to the acquisition date, the methods used to estimate the required allowance for loan losses on these loans is similar to originated loans. However, the Corporation records a provision for loan losses only when the required allowance for loan losses exceeds any remaining credit discount. The remaining differences between the acquisition date fair value and the unpaid principal balance at the date of acquisition are recorded in interest income over the life of the loan.



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Acquired loans that have evidence of deterioration in credit quality since origination and for which it is probable, at acquisition, that the Corporation will be unable to collect all contractually required payments are accounted for as impaired loans under ASC 310-30. The excess of cash flows expected at acquisition over the estimated fair value is referred to as the accretable discount and is recognized into interest income over the remaining life of the loans. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the non-accretable discount. The non-accretable discount represents estimated future credit losses expected to be incurred over the life of the loan. Subsequent decreases to the expected cash flows require the Corporation to evaluate the need for an allowance for loan losses on these loans. Subsequent improvements in expected cash flows result in the reversal of a corresponding amount of the non-accretable discount which the Corporation then reclassifies as an accretable discount that is recognized into interest income over the remaining life of the loans using the interest method.

The following is a summary of acquired impaired loans from the merger, as discussed in Note 2-Merger With Madison Bancorp, Inc.:

| <i>(dollars in thousands)</i>                                 | <b>January 16, 2015</b> |
|---------------------------------------------------------------|-------------------------|
| Contractually required principal and interest at acquisition  | \$ 1,961                |
| Contractual cash flows not expected to be collected           | 1,185                   |
| Expected cash flows at acquisition                            | 776                     |
| Interest component of expected cash flows                     | 160                     |
| Basis in acquired loans at acquisition - estimated fair value | \$ 616                  |

**Allowance for Loan Losses**

The allowance for loan losses represents the Corporation's estimate of losses inherent in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. Based on an analysis of the loan portfolio, the Corporation believes that the level of the allowance for loan losses at September 30, 2015 is adequate. The allowance for loan losses is increased by the provision for loan losses, and decreased by charge-offs, net of recoveries. Loans deemed to be uncollectable are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance. All, or part, of the principal balance of loans receivable are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. While the Corporation attributes a portion of the allowance to individual loans and groups of loans that it evaluates and determines to be impaired, the allowance is available to cover all charge-offs that arise from the loan portfolio.

The allowance for loan losses is maintained at a level considered by management to be adequate to provide for losses that can be reasonably anticipated. The Corporation performs a quarterly evaluation of the adequacy of the allowance. The allowance is based on the Corporation's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions and other relevant factors. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant revision as more information

becomes available.

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The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as impaired, generally substandard and nonaccrual loans. For loans that are classified as impaired, an allowance is established when the collateral value (or discounted cash flows or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers pools of loans by loan class, including commercial loans not considered impaired, as well as smaller balance homogeneous loans such as residential real estate, home equity and other consumer loans. These pools of loans are evaluated for loss exposure based upon historical loss rates for each of these classes of loans, adjusted for qualitative (environmental) risk factors. Historical loss rates are based on a two year rolling average of net charge-offs. Qualitative risk factors that supplement historical losses in the evaluation of loan pools are shown below. Each factor is assigned a value to reflect improving, stable or declining conditions based on the Corporation's best judgment using relevant information available at the time of the evaluation.

- Changes in national and local economies and business conditions
- Changes in the value of collateral for collateral dependent loans
- Changes in the level of concentrations of credit
- Changes in the volume and severity of classified and past due loans
- Changes in the nature and volume of the portfolio
- Changes in collection, charge-off, and recovery procedures
- Changes in underwriting standards and loan terms
- Changes in the quality of the loan review system
- Changes in the experience/ability of lending management and key lending staff
- Regulatory and legal regulations that could affect the level of credit losses
- Other pertinent environmental factors

The unallocated component is maintained to cover uncertainties that could affect the Corporation's estimate of probable losses. For example, increasing credit risks and uncertainties, not yet reflected in current leading indicators, associated with prolonged low economic growth, or recessionary business conditions for certain industries or the broad economy, or the erosion of real estate values, represent risk factors, the occurrence of any or all of which can adversely affect a borrowers' ability to service their loans. The unallocated component of the allowance also reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the loan portfolio, including the unpredictable timing and amounts of charge-offs and related historical loss averages, and specific-credit or broader portfolio future cash flow value and collateral valuation uncertainties which could negatively impact unimpaired portfolio loss factors.

As disclosed in Note 5—Loans, the Corporation engages in commercial and consumer lending. Loans are made within the Corporation's primary market area and surrounding areas, and include the purchase of whole loan or participation interests in loans from other financial institutions or private equity companies. Commercial loans, which pose the greatest risk of loss to the Corporation, whether originated or purchased, are generally secured by real estate. Within the consumer loan segment, junior (i.e., second) liens present a slightly higher risk to the Corporation because economic and housing market conditions can adversely affect the underlying value of the collateral and the ability of some borrowers to service their debt, which could render the Corporation under-secured or unsecured depending on

the deterioration in the value of the collateral.

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered in determining impairment include payment status and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. The Corporation determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Loans that are deemed impaired are evaluated for impairment loss based on the net realizable value of the collateral, as applicable. Loans that are not collateral dependent will rely on the present value of expected future cash flows discounted at the loan's effective interest rate to determine impairment loss. Large groups of smaller balance homogeneous loans such as residential mortgage loans, home equity loans and other consumer loans are collectively evaluated for impairment, unless they are classified as impaired.

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An allowance for loan losses is established for an impaired commercial loan if its carrying value exceeds its estimated fair value. For commercial loans secured by real estate, estimated fair values are determined primarily through third-party appraisals of the underlying collateral. When a real estate secured loan becomes impaired, a decision is made regarding whether an updated certified appraisal of the real estate is necessary. This decision is based on various considerations, including the age of the most recent appraisal, the loan-to-value ratio based on the most recent appraisal and the condition of the property. Appraisals are generally discounted to provide for selling costs and other factors to determine an estimate of the net realizable value of the property. For commercial loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, estimated fair values are determined based on the borrower's financial statements, inventory reports, accounts receivable aging or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets. In instances when specific consumer related loans become impaired, they may be partially or fully charged off, which obviates the need for a specific allowance.

Loans whose terms are modified are classified as troubled debt restructurings if the Corporation grants borrowers experiencing financial difficulties concessions that it would not otherwise consider. Concessions granted under a troubled debt restructuring may involve an interest rate that is below the market rate given the associated credit risk of the loan or an extension of a loan's stated maturity date. Loans classified as troubled debt restructurings are designated as impaired. Non-accrual troubled debt restructurings are restored to accrual status if principal and interest payments, under the modified terms, are current for a reasonable period of time, generally six consecutive months after modification and future payments are reasonably assured.

Banking regulatory agencies, as an integral part of their examination process, periodically review the Corporation's allowance for loan losses and may require the Corporation to recognize additions to the allowance based on their judgments about information available to them at the time of their examination, which may not be currently available to the Corporation.

### **Foreclosed Real Estate**

Foreclosed real estate, included in other assets, is comprised of property acquired through a foreclosure proceeding or property that is acquired through in-substance foreclosure. Foreclosed real estate is initially recorded at fair value minus estimated costs to sell at the date of foreclosure, establishing a new cost basis. Any difference between the carrying value and the new cost basis is charged against the allowance for loan losses. Appraisals, obtained from an independent third party, are generally used to determine fair value. After foreclosure, management reviews valuations at least quarterly and adjusts the asset to the lower of cost or fair value minus estimated costs to sell through a valuation allowance or a write-down. Costs related to the improvement of foreclosed real estate are generally capitalized until the real estate reaches a saleable condition subject to fair value limitations. Revenue and expense from operations and changes in the valuation allowance are included in noninterest expense. When a foreclosed real estate asset is ultimately sold, any gain or loss on the sale is included in the income statement as a component of noninterest expense. At September 30, 2015, foreclosed real estate, net of allowance, was \$2,276,000, compared to \$2,542,000 at December 31, 2014. Included within loans receivable as of September 30, 2015, was a recorded

investment of \$221,000 of consumer mortgage loans secured by residential real estate properties, for which formal foreclosure proceedings were in process according to local requirements of the applicable jurisdiction.

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Table of Contents**Goodwill and Core Deposit Intangible Assets**

Goodwill arising from acquisitions is not amortized, but is subject to an annual impairment test to determine if an impairment loss has occurred. Significant judgment is applied when goodwill is assessed for impairment. This judgment includes developing cash flow projections, selecting appropriate discount rates, identifying relevant market comparables, incorporating general economic and market conditions, and selecting an appropriate control premium. At September 30, 2015, the Corporation does not have any indicators of potential impairment of goodwill.

Core deposit intangibles represent the value assigned to demand, interest checking, money market, and savings accounts acquired as part of an acquisition. The core deposit intangible value represents the future economic benefit of potential cost savings from acquiring core deposits as part of an acquisition compared to the cost of alternative funding sources and the alternative cost to grow a similar core deposit base. The core deposit intangible asset resulting from the merger with Madison Bancorp, Inc. was determined to have a definite life and is being amortized using the sum of the years' digits method over ten years.

**Per Common Share Data**

All per share computations include the effect of stock dividends declared, including a 5% common stock dividend declared October 13, 2015. The computation of net income per common share is provided in the table below.

|                                                                                 | <b>Three months ended</b> |             | <b>Nine months ended</b> |             |
|---------------------------------------------------------------------------------|---------------------------|-------------|--------------------------|-------------|
|                                                                                 | <b>September 30,</b>      | <b>2014</b> | <b>September 30,</b>     | <b>2014</b> |
|                                                                                 | <b>2015</b>               |             | <b>2015</b>              | <b>2014</b> |
| <i>(in thousands, except per share data)</i>                                    |                           |             |                          |             |
| Net income available to common shareholders                                     | \$2,981                   | \$3,149     | \$8,275                  | \$8,845     |
| Weighted average shares outstanding (basic)                                     | 6,182                     | 6,070       | 6,157                    | 5,822       |
| Effect of dilutive stock options                                                | 60                        | 100         | 69                       | 109         |
| Weighted average shares outstanding (diluted)                                   | 6,242                     | 6,170       | 6,226                    | 5,931       |
| Basic earnings per common share                                                 | \$0.48                    | \$0.52      | \$1.34                   | \$1.52      |
| Diluted earnings per common share                                               | \$0.48                    | \$0.51      | \$1.33                   | \$1.49      |
| Anti-dilutive stock options excluded from the computation of earnings per share | 30                        | 24          | 31                       | 29          |

**Comprehensive Income**

Accounting principles generally accepted in the United States require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the shareholders' equity section of the balance

sheet, such items, along with net income, are components of comprehensive income.

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Table of Contents**Cash Flow Information**

For purposes of the statements of cash flows, the Corporation considers interest bearing deposits with banks, cash and due from banks, and federal funds sold to be cash and cash equivalents.

Supplemental cash flow information is provided in the table below.

| <i>(dollars in thousands)</i>                                                       | <b>Nine months<br/>ended<br/>September 30,</b> |             |
|-------------------------------------------------------------------------------------|------------------------------------------------|-------------|
|                                                                                     | <b>2015</b>                                    | <b>2014</b> |
| Cash paid during the period for:                                                    |                                                |             |
| Income taxes                                                                        | \$4,100                                        | \$3,126     |
| Interest                                                                            | \$6,071                                        | \$6,097     |
| Noncash investing activities:                                                       |                                                |             |
| Transfer of loans to foreclosed real estate                                         | \$41                                           | \$1,570     |
| Charitable donation of foreclosed real estate                                       | \$0                                            | \$43        |
| Increase in other liabilities for purchase of securities settling after quarter end | \$1,157                                        | \$0         |

**Reclassification**

Certain amounts in the 2014 consolidated financial statements have been reclassified to conform to the 2015 presentation. Such reclassification did not impact net income or shareholders' equity.

**Recent Accounting Pronouncements**

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). This standards update provides a framework that replaces most existing revenue recognition guidance. The guidance requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. ASU 2014-09 is effective for interim and annual reporting periods beginning after December 15, 2017, with earlier adoption permitted. The Corporation is currently evaluating the impact of the adoption of this guidance on its consolidated financial statements.

**Note 2-Merger With Madison Bancorp, Inc.**

On July 22, 2014, the Corporation entered into an Agreement and Plan of Merger (the “Merger Agreement”) with Madison Bancorp, Inc., a Maryland corporation (“Madison”), and CVLY Corp., a Pennsylvania corporation and wholly-owned subsidiary of the Corporation (“Acquisition Subsidiary”). Pursuant to the Merger Agreement, Madison agreed to cause its wholly-owned subsidiary, Madison Square Federal Savings Bank (“MSFSB”), to merge with and into the Corporation’s wholly-owned bank subsidiary, PeoplesBank, with PeoplesBank being the surviving bank in the Bank Merger. The acquisition of Madison and MSFSB was completed on January 16, 2015, as reported on a Form 8-K filed on the same date. Pursuant to the Merger Agreement, each share of Madison common stock was converted into the right to receive \$22.90 in cash, without interest, and each outstanding option to purchase Madison common stock was converted into the right to receive cash based on a formula set forth in the Merger Agreement. Total consideration paid was \$14,425,000, which included the purchase of 608,116 shares of Madison common stock as well as the cash out of 41,270 options to purchase Madison common stock with an average exercise price of \$10.81 per share.

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The merger was accounted for using acquisition accounting, which requires the Corporation to allocate total consideration transferred to the assets acquired and liabilities assumed, based on their respective fair value at the merger date, with any remaining excess consideration being recorded as goodwill. The fair value estimates are subject to change for up to one year after the closing date of the transaction if additional information relative to the closing date fair values becomes available. As the Corporation continues to analyze the acquired assets and liabilities, there may be adjustments to the recorded carrying values. The table below presents the detail of the total acquisition cost as well as a summary of the assets acquired and liabilities assumed recorded at their estimated fair value, as of the January 16, 2015 acquisition date.

| <i>(in thousands, except per share data)</i>                                     | <b>January 16, 2015</b> |
|----------------------------------------------------------------------------------|-------------------------|
| Cash paid for outstanding shares of Madison common stock and outstanding options | \$14,425                |
| Assets Acquired:                                                                 |                         |
| Cash and due from banks                                                          | \$35,516                |
| Securities, available for sale                                                   | 1,396                   |
| Loans                                                                            | 77,228                  |
| Premises and equipment                                                           | 2,601                   |
| Other assets                                                                     | 17,447                  |
| Total assets acquired                                                            | 134,188                 |
| Liabilities Assumed:                                                             |                         |
| Deposits                                                                         | 120,545                 |
| Other liabilities                                                                | 1,639                   |
| Total liabilities assumed                                                        | 122,184                 |
| Net goodwill resulting from merger                                               | \$2,421                 |

The fair value of total assets acquired as a result of the merger totaled \$134,188,000, which included \$1,396,000 of securities which were subsequently sold in the first quarter of 2015. Additionally, other assets of \$17,447,000 included \$15,256,000 of receivables related to investment securities sold prior to the merger, pending receipt of sales proceeds, which were subsequently collected. The transaction also resulted in a core deposit intangible of \$39,000 and goodwill of \$2,421,000. Goodwill arising from the acquisition consists largely of synergies and the cost savings expected to result from the combining of operations and is not expected to be deductible for income tax purposes.

The following table presents unaudited pro forma information as if the merger between PeoplesBank and MSFSB had been completed on January 1, 2014. Nonrecurring merger related expenses of \$1,423,000 related to the acquisition of MSFSB are reflected in the unaudited pro forma amounts. The pro forma information does not necessarily reflect the results of operations that would have occurred had MSFSB merged with PeoplesBank at the beginning of 2014. The pro forma financial information does not include the impact of possible business model changes, nor does it consider any potential impacts of current market conditions or revenues, cost savings, or other factors.

| <i>(in thousands, except per share data)</i> | <b>Pro<br/>forma for<br/>the year<br/>ended<br/>December<br/>31, 2014</b> |
|----------------------------------------------|---------------------------------------------------------------------------|
| Net interest income                          | \$ 44,598                                                                 |
| Noninterest income                           | 8,246                                                                     |
| Net income available to common shareholders  | 10,972                                                                    |

Pro forma earnings per share:

|         |         |
|---------|---------|
| Basic   | \$ 1.96 |
| Diluted | \$ 1.92 |

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Table of Contents**Note 3-Securities**

A summary of securities available-for-sale at September 30, 2015 and December 31, 2014 is provided below. The securities available-for-sale portfolio is generally comprised of high quality debt instruments, principally obligations of the United States government or agencies thereof and investments in the obligations of states and municipalities. The majority of municipal bonds in the portfolio are general obligation bonds, which can draw upon multiple sources of revenue, including taxes, for payment. Only a few bonds are revenue bonds, which are dependent upon a single revenue stream for payment, but they are for critical services such as water and sewer. In many cases, municipal debt issues are insured or, in the case of school districts of selected states, backed by specific loss reserves. At September 30, 2015, the fair value of the municipal bond portfolio was concentrated in the states of Pennsylvania at 55 percent and Texas at 14 percent.

| <i>(dollars in thousands)</i>            | <b>Amortized<br/>Cost</b> | <b>Gross<br/>Unrealized<br/>Gains</b> | <b>Losses</b> | <b>Fair<br/>Value</b> |
|------------------------------------------|---------------------------|---------------------------------------|---------------|-----------------------|
| <b>September 30, 2015</b>                |                           |                                       |               |                       |
| Debt securities:                         |                           |                                       |               |                       |
| U.S. agency                              | \$ 14,564                 | \$ 30                                 | \$(6 )        | \$ 14,588             |
| U.S. agency mortgage-backed, residential | 120,869                   | 2,652                                 | (4 )          | 123,517               |
| State and municipal                      | 71,569                    | 1,066                                 | (62 )         | 72,573                |
| Total debt securities                    | \$ 207,002                | \$ 3,748                              | \$(72 )       | \$ 210,678            |
| <b>December 31, 2014</b>                 |                           |                                       |               |                       |
| Debt securities:                         |                           |                                       |               |                       |
| U.S. agency                              | \$ 17,811                 | \$ 193                                | \$(97 )       | \$ 17,907             |
| U.S. agency mortgage-backed, residential | 122,443                   | 2,373                                 | (1 )          | 124,815               |
| State and municipal                      | 68,879                    | 1,610                                 | (37 )         | 70,452                |
| Total debt securities                    | \$ 209,133                | \$ 4,176                              | \$(135 )      | \$ 213,174            |

The amortized cost and estimated fair value of debt securities at September 30, 2015 by contractual maturity are shown below. Actual maturities may differ from contractual maturities if call options on select debt issues are exercised in the future. Mortgage-backed securities are included in the maturity categories based on average expected life.

| <i>(dollars in thousands)</i>          | <b>Available-for-sale<br/>Amortized Fair</b> |              |
|----------------------------------------|----------------------------------------------|--------------|
|                                        | <b>Cost</b>                                  | <b>Value</b> |
| Due in one year or less                | \$ 15,890                                    | \$ 16,024    |
| Due after one year through five years  | 169,344                                      | 172,725      |
| Due after five years through ten years | 13,858                                       | 13,866       |
| Due after ten years                    | 7,910                                        | 8,063        |
| Total debt securities                  | \$ 207,002                                   | \$ 210,678   |





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Gross realized gains and losses on sales of securities available-for-sale are shown below. Realized gains and losses are computed on the basis of specific identification of the adjusted cost of each security and are shown net as a separate line item in the income statement.

|                               | Three months ended |                    | Nine months ended  |                    |
|-------------------------------|--------------------|--------------------|--------------------|--------------------|
|                               | September 30, 2015 | September 30, 2014 | September 30, 2015 | September 30, 2014 |
| <i>(dollars in thousands)</i> |                    |                    |                    |                    |
| Realized gains                | \$121              | \$146              | \$492              | \$146              |
| Realized losses               | 0                  | 0                  | 0                  | 0                  |
| Net gains                     | \$121              | \$146              | \$492              | \$146              |

Securities, issued by agencies of the federal government, with a carrying value of \$170,494,000 and \$174,834,000 on September 30, 2015 and December 31, 2014, respectively, were pledged to secure public and trust deposits, repurchase agreements and other short-term borrowings.

The table below shows gross unrealized losses and fair value, aggregated by investment category and length of time, for securities that have been in a continuous unrealized loss position, at September 30, 2015 and December 31, 2014.

|                                                                | Less than 12 months  |            |                   | 12 months or more    |            |                   | Total                |            |                   |
|----------------------------------------------------------------|----------------------|------------|-------------------|----------------------|------------|-------------------|----------------------|------------|-------------------|
|                                                                | Number of Securities | Fair Value | Unrealized Losses | Number of Securities | Fair Value | Unrealized Losses | Number of Securities | Fair Value | Unrealized Losses |
| <i>(dollars in thousands)</i>                                  |                      |            |                   |                      |            |                   |                      |            |                   |
| <b>September 30, 2015</b>                                      |                      |            |                   |                      |            |                   |                      |            |                   |
| Debt securities:                                               |                      |            |                   |                      |            |                   |                      |            |                   |
| U.S. agency                                                    | 0                    | \$0        | \$0               | 1                    | \$2,056    | \$(6)             | 1                    | \$2,056    | \$(6)             |
| U.S. agency mortgage-backed, residential                       | 2                    | 4,011      | (4)               | 0                    | 0          | 0                 | 2                    | 4,011      | (4)               |
| State and municipal                                            | 13                   | 8,997      | (55)              | 4                    | 1,806      | (7)               | 17                   | 10,803     | (62)              |
| Total temporarily impaired debt securities, available-for-sale | 15                   | \$13,008   | \$(59)            | 5                    | \$3,862    | \$(13)            | 20                   | \$16,870   | \$(72)            |
| <b>December 31, 2014</b>                                       |                      |            |                   |                      |            |                   |                      |            |                   |
| Debt securities:                                               |                      |            |                   |                      |            |                   |                      |            |                   |
| U.S. agency                                                    | 2                    | \$5,999    | \$(27)            | 2                    | \$5,019    | \$(70)            | 4                    | \$11,018   | \$(97)            |
| U.S. agency mortgage-backed, residential                       | 1                    | 2,054      | (1)               | 0                    | 0          | 0                 | 1                    | 2,054      | (1)               |
| State and municipal                                            | 16                   | 6,379      | (18)              | 4                    | 1,686      | (19)              | 20                   | 8,065      | (37)              |
| Total temporarily impaired debt securities, available-for-sale | 19                   | \$14,432   | \$(46)            | 6                    | \$6,705    | \$(89)            | 25                   | \$21,137   | \$(135)           |

Securities available-for-sale are analyzed quarterly for possible other-than-temporary impairment. The analysis considers, among other factors: 1) whether the Corporation has the intent to sell its securities prior to market recovery or maturity; 2) whether it is more likely than not that the Corporation will be required to sell its securities prior to market recovery or maturity; 3) default rates/history by security type; 4) third-party securities ratings; 5) third-party guarantees; 6) subordination; 7) payment delinquencies; 8) nature of the issuer; and 9) current financial news.

The Corporation believes that unrealized losses at September 30, 2015 were primarily the result of changes in market interest rates and that the Corporation has the ability to hold these investments for a time necessary to recover the amortized cost. Through September 30, 2015, the Corporation has collected all interest and principal on its investment securities as scheduled. The Corporation believes that collection of the contractual principal and interest is probable and, therefore, all impairment is considered to be temporary.

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**Note 4—Restricted Investment in Bank Stocks**

Restricted stock, which represents required investments in the common stock of correspondent banks, is carried at cost and, as of September 30, 2015 and December 31, 2014, consisted primarily of the common stock of the Federal Home Loan Bank of Pittsburgh (FHLBP) and, to a lesser degree, Atlantic Community Bankers Bank (ACBB). Under the FHLBP's Capital Plan, PeoplesBank is required to maintain a minimum member stock investment, as a condition of becoming and remaining a member and as a condition of obtaining borrowings from the FHLBP. The FHLBP uses a formula to determine the minimum stock investment, which is based on the volume of loans outstanding, unused borrowing capacity and other factors.

The FHLBP paid dividends during the periods ended September 30, 2015 and 2014. The FHLBP restricts the repurchase of the excess capital stock of member banks. The amount of excess capital stock that can be repurchased from any member is currently the lesser of five percent of the member's total capital stock outstanding or its excess capital stock outstanding.

Management evaluates the restricted stock for impairment in accordance with FASB ASC Topic 942. Management's determination of whether these investments are impaired is based on their assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. Using the FHLBP as an example, the determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as: (1) the significance of the decline in net assets of the FHLBP as compared to the capital stock amount for the FHLBP and the length of time this situation has persisted; (2) commitments by the FHLBP to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLBP; and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the FHLBP. Management believes no impairment charge was necessary related to the restricted stock during the periods ended September 30, 2015 and 2014.

Table of Contents**Note 5—Loans***Loan Portfolio Composition*

The table below provides the composition of the loan portfolio at September 30, 2015 and December 31, 2014. The portfolio is comprised of two segments, commercial and consumer loans. The commercial loan segment is disaggregated by industry class which allows the Corporation to monitor risk and performance. Those industries representing the largest dollar investment and most risk are listed separately. The “Other” commercial loans category is comprised of various industries. The consumer related segment is comprised of residential mortgages, home equity and other consumer loans. The Corporation has not engaged in sub-prime residential mortgage originations.

|                                  | <b>September<br/>30,<br/>2015</b> | <b>%<br/>Total<br/>Loans</b> | <b>December<br/>31,<br/>2014</b> | <b>%<br/>Total<br/>Loans</b> |
|----------------------------------|-----------------------------------|------------------------------|----------------------------------|------------------------------|
| <i>(dollars in thousands)</i>    |                                   |                              |                                  |                              |
| Builder & developer              | \$ 133,817                        | 12.7                         | \$ 114,695                       | 12.5                         |
| Commercial real estate investor  | 172,805                           | 16.4                         | 144,206                          | 15.7                         |
| Residential real estate investor | 122,682                           | 11.6                         | 97,562                           | 10.6                         |
| Hotel/Motel                      | 84,744                            | 8.0                          | 79,412                           | 8.6                          |
| Wholesale & retail               | 76,831                            | 7.3                          | 75,063                           | 8.2                          |
| Manufacturing                    | 33,105                            | 3.1                          | 34,162                           | 3.7                          |
| Agriculture                      | 38,290                            | 3.6                          | 42,136                           | 4.6                          |
| Other                            | 203,650                           | 19.3                         | 186,086                          | 20.2                         |
| Total commercial related loans   | 865,924                           | 82.0                         | 773,322                          | 84.1                         |
| Residential mortgages            | 73,079                            | 6.9                          | 32,453                           | 3.5                          |
| Home equity                      | 84,917                            | 8.0                          | 82,256                           | 8.9                          |
| Other                            | 31,729                            | 3.1                          | 32,059                           | 3.5                          |
| Total consumer related loans     | 189,725                           | 18.0                         | 146,768                          | 15.9                         |
| Total loans                      | \$1,055,649                       | 100.0                        | \$920,090                        | 100.0                        |

*Loan Risk Ratings*

The Corporation’s internal risk rating system follows regulatory guidance as to risk classifications and definitions. Every approved loan is assigned a risk rating. Generally, risk ratings for commercial related loans and residential mortgages held for investment are determined by a formal evaluation of risk factors performed by the Corporation’s underwriting staff. For consumer loans, and commercial loans up to \$750,000, the Corporation uses third-party credit scoring software models for risk rating purposes. The loan portfolio is monitored on a continuous basis by loan officers, loan review personnel and senior management. Adjustments of loan risk ratings are generally performed by the Special Asset Committee, which includes senior management. The Committee, which meets monthly, makes

changes, as appropriate, to risk ratings when it becomes aware of credit events such as payment delinquency, cessation of a business or project, bankruptcy or death of the borrower, or changes in collateral value.

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The Corporation uses ten risk ratings to grade loans. The first seven ratings, representing loans with lower risk, are combined and given a “pass” rating. A pass rating is a satisfactory credit rating, which applies to a loan that is expected to perform in accordance with the loan agreement and has a low probability of loss. A loan rated “special mention” has a potential weakness which may, if not corrected, weaken the loan or inadequately protect the Corporation’s position at some future date. A loan rated “substandard” is inadequately protected by the current net worth or paying capacity of the borrower or of the collateral pledged. A substandard loan has a well-defined weakness or weaknesses that could jeopardize liquidation of the loan, which exposes the Corporation to loss if the deficiencies are not corrected. A loan classified “doubtful” has all the weaknesses inherent in one classified substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and value highly improbable and the possibility of loss extremely high. When circumstances indicate that collection of the loan is doubtful, the loan is risk rated “nonaccrual,” the accrual of interest income is discontinued, and any unpaid interest previously credited to income is reversed. The table below does not include the regulatory classification of “doubtful,” which is subsumed within the nonaccrual risk rating category, nor does it include the regulatory classification of “loss” because the Corporation promptly charges off known loan losses.

The table below presents a summary of loan risk ratings by loan class at September 30, 2015 and December 31, 2014.

| <i>(dollars in thousands)</i>    | <b>Pass</b> | <b>Special<br/>Mention</b> | <b>Substandard</b> | <b>Nonaccrual</b> | <b>Total</b> |
|----------------------------------|-------------|----------------------------|--------------------|-------------------|--------------|
| <b>September 30, 2015</b>        |             |                            |                    |                   |              |
| Builder & developer              | \$121,820   | \$6,536                    | \$ 4,067           | \$ 1,394          | \$133,817    |
| Commercial real estate investor  | 165,299     | 1,474                      | 6,012              | 20                | 172,805      |
| Residential real estate investor | 114,421     | 6,659                      | 881                | 721               | 122,682      |
| Hotel/Motel                      | 84,298      | 0                          | 0                  | 446               | 84,744       |
| Wholesale & retail               | 69,492      | 7,223                      | 116                | 0                 | 76,831       |
| Manufacturing                    | 28,523      | 3,946                      | 636                | 0                 | 33,105       |
| Agriculture                      | 35,880      | 1,988                      | 0                  | 422               | 38,290       |
| Other                            | 200,540     | 1,173                      | 848                | 1,089             | 203,650      |
| Total commercial related loans   | 820,273     | 28,999                     | 12,560             | 4,092             | 865,924      |
| Residential mortgage             | 72,914      | 0                          | 98                 | 67                | 73,079       |
| Home equity                      | 84,195      | 519                        | 0                  | 203               | 84,917       |
| Other                            | 31,346      | 77                         | 130                | 176               | 31,729       |
| Total consumer related loans     | 188,455     | 596                        | 228                | 446               | 189,725      |
| Total loans                      | \$1,008,728 | \$29,595                   | \$ 12,788          | \$ 4,538          | \$1,055,649  |
| <b>December 31, 2014</b>         |             |                            |                    |                   |              |
| Builder & developer              | \$102,109   | \$6,613                    | \$ 3,861           | \$ 2,112          | \$114,695    |
| Commercial real estate investor  | 133,923     | 3,733                      | 3,377              | 3,173             | 144,206      |
| Residential real estate investor | 91,765      | 4,059                      | 266                | 1,472             | 97,562       |
| Hotel/Motel                      | 78,892      | 0                          | 0                  | 520               | 79,412       |
| Wholesale & retail               | 66,415      | 8,526                      | 0                  | 122               | 75,063       |
| Manufacturing                    | 29,528      | 3,979                      | 655                | 0                 | 34,162       |
| Agriculture                      | 39,025      | 2,679                      | 432                | 0                 | 42,136       |

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|                                |           |          |          |          |           |
|--------------------------------|-----------|----------|----------|----------|-----------|
| Other                          | 183,556   | 1,083    | 840      | 607      | 186,086   |
| Total commercial related loans | 725,213   | 30,672   | 9,431    | 8,006    | 773,322   |
| Residential mortgage           | 32,307    | 0        | 28       | 118      | 32,453    |
| Home equity                    | 81,581    | 566      | 0        | 109      | 82,256    |
| Other                          | 31,586    | 80       | 0        | 393      | 32,059    |
| Total consumer related loans   | 145,474   | 646      | 28       | 620      | 146,768   |
| Total loans                    | \$870,687 | \$31,318 | \$ 9,459 | \$ 8,626 | \$920,090 |

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Table of Contents*Impaired Loans*

The table below presents a summary of impaired loans at September 30, 2015 and December 31, 2014. Generally, impaired loans are loans risk rated substandard and nonaccrual or classified as troubled debt restructurings. An allowance is established for individual commercial loans where the Corporation has doubt as to full recovery of the outstanding principal balance. Typically, impaired consumer loans are partially or fully charged off obviating the need for a specific allowance. The recorded investment represents outstanding unpaid principal loan balances adjusted for charge-offs.

| <i>(dollars in thousands)</i>                  | <b>With No Allowance</b>   |                         | <b>With A Related Allowance</b> |                         |                          | <b>Total</b>               |                         |
|------------------------------------------------|----------------------------|-------------------------|---------------------------------|-------------------------|--------------------------|----------------------------|-------------------------|
|                                                | <b>Recorded Investment</b> | <b>Unpaid Principal</b> | <b>Recorded Investment</b>      | <b>Unpaid Principal</b> | <b>Related Allowance</b> | <b>Recorded Investment</b> | <b>Unpaid Principal</b> |
| <b>September 30, 2015</b>                      |                            |                         |                                 |                         |                          |                            |                         |
| Builder & developer                            | \$4,166                    | \$4,302                 | \$1,295                         | \$1,295                 | \$495                    | \$5,461                    | \$5,597                 |
| Commercial real estate investor                | 6,032                      | 6,047                   | 0                               | 0                       | 0                        | 6,032                      | 6,047                   |
| Residential real estate investor               | 775                        | 1,201                   | 827                             | 870                     | 142                      | 1,602                      | 2,071                   |
| Hotel/Motel                                    | 446                        | 446                     | 0                               | 0                       | 0                        | 446                        | 446                     |
| Wholesale & retail                             | 383                        | 383                     | 0                               | 0                       | 0                        | 383                        | 383                     |
| Manufacturing                                  | 636                        | 636                     | 0                               | 0                       | 0                        | 636                        | 636                     |
| Agriculture                                    | 0                          | 0                       | 422                             | 422                     | 263                      | 422                        | 422                     |
| Other commercial                               | 1,937                      | 2,337                   | 0                               | 0                       | 0                        | 1,937                      | 2,337                   |
| <b>Total impaired commercial related loans</b> | <b>14,375</b>              | <b>15,352</b>           | <b>2,544</b>                    | <b>2,587</b>            | <b>900</b>               | <b>16,919</b>              | <b>17,939</b>           |
| Residential mortgage                           | 165                        | 189                     | 0                               | 0                       | 0                        | 165                        | 189                     |
| Home equity                                    | 203                        | 243                     | 0                               | 0                       | 0                        | 203                        | 243                     |
| Other consumer                                 | 306                        | 324                     | 0                               | 0                       | 0                        | 306                        | 324                     |
| <b>Total impaired consumer related loans</b>   | <b>674</b>                 | <b>756</b>              | <b>0</b>                        | <b>0</b>                | <b>0</b>                 | <b>674</b>                 | <b>756</b>              |
| <b>Total impaired loans</b>                    | <b>\$15,049</b>            | <b>\$16,108</b>         | <b>\$2,544</b>                  | <b>\$2,587</b>          | <b>\$900</b>             | <b>\$17,593</b>            | <b>\$18,695</b>         |
| <b>December 31, 2014</b>                       |                            |                         |                                 |                         |                          |                            |                         |
|                                                | \$3,928                    | \$3,928                 | \$2,045                         | \$2,045                 | \$953                    | \$5,973                    | \$5,973                 |



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|                                         |          |          |         |         |         |          |          |
|-----------------------------------------|----------|----------|---------|---------|---------|----------|----------|
| Builder & developer                     |          |          |         |         |         |          |          |
| Commercial real estate investor         | 5,055    | 5,055    | 1,495   | 1,495   | 600     | 6,550    | 6,550    |
| Residential real estate investor        | 785      | 785      | 953     | 953     | 559     | 1,738    | 1,738    |
| Hotel/Motel                             | 520      | 520      | 0       | 0       | 0       | 520      | 520      |
| Wholesale & retail                      | 394      | 394      | 0       | 0       | 0       | 394      | 394      |
| Manufacturing                           | 655      | 655      | 0       | 0       | 0       | 655      | 655      |
| Agriculture                             | 0        | 0        | 432     | 432     | 100     | 432      | 432      |
| Other commercial                        | 973      | 973      | 474     | 474     | 300     | 1,447    | 1,447    |
| Total impaired commercial related loans | 12,310   | 12,310   | 5,399   | 5,399   | 2,512   | 17,709   | 17,709   |
| Residential mortgage                    | 146      | 172      | 0       | 0       | 0       | 146      | 172      |
| Home equity                             | 109      | 109      | 0       | 0       | 0       | 109      | 109      |
| Other consumer                          | 393      | 393      | 0       | 0       | 0       | 393      | 393      |
| Total impaired consumer related loans   | 648      | 674      | 0       | 0       | 0       | 648      | 674      |
| Total impaired loans                    | \$12,958 | \$12,984 | \$5,399 | \$5,399 | \$2,512 | \$18,357 | \$18,383 |

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The table below presents a summary of average impaired loans and related interest income that was included in net income for the three and nine months ended September 30, 2015 and 2014.

|                                              | With No Related Allowance |                |                     | With A Related Allowance |                |                     | Total            | Total          |
|----------------------------------------------|---------------------------|----------------|---------------------|--------------------------|----------------|---------------------|------------------|----------------|
|                                              | Average Recorded          | Total Interest | Cash Basis Interest | Average Recorded         | Total Interest | Cash Basis Interest | Average Recorded | Total Interest |
| <i>(dollars in thousands)</i>                | Investment                | Income         | Income              | Investment               | Income         | Income              | Investment       | Income         |
| <b>Three months ended September 30, 2015</b> |                           |                |                     |                          |                |                     |                  |                |
| Builder & developer                          | \$4,128                   | \$93           | \$30                | \$1,445                  | \$0            | \$0                 | \$5,573          | \$93           |
| Commercial real estate investor              | 4,935                     | 83             | 33                  | 1,106                    | 0              | 0                   | 6,041            | 83             |
| Residential real estate investor             | 776                       | 5              | 0                   | 998                      | 7              | 0                   | 1,774            | 12             |
| Hotel/Motel                                  | 470                       | 6              | 6                   | 0                        | 0              | 0                   | 470              | 6              |
| Wholesale & retail                           | 385                       | 4              | 0                   | 0                        | 0              | 0                   | 385              | 4              |
| Manufacturing                                | 638                       | 10             | 0                   | 0                        | 0              | 0                   | 638              | 10             |
| Agriculture                                  | 0                         | 0              | 0                   | 422                      | 0              | 0                   | 422              | 0              |
| Other commercial                             | 1,935                     | 14             | 0                   | 0                        | 0              | 0                   | 1,935            | 14             |
| Total impaired commercial related loans      | 13,267                    | 215            | 69                  | 3,971                    | 7              | 0                   | 17,238           | 222            |
| Residential mortgage                         | 159                       | 1              | 0                   | 0                        | 0              | 0                   | 159              | 1              |
| Home equity                                  | 172                       | 0              | 0                   | 0                        | 0              | 0                   | 172              | 0              |
| Other consumer                               | 343                       | 4              | 1                   | 0                        | 0              | 0                   | 343              | 4              |
| Total impaired consumer related loans        | 674                       | 5              | 1                   | 0                        | 0              | 0                   | 674              | 5              |
| Total impaired loans                         | \$13,941                  | \$220          | \$70                | \$3,971                  | \$7            | \$0                 | \$17,912         | \$227          |
| <b>Three months ended September 30, 2014</b> |                           |                |                     |                          |                |                     |                  |                |

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|                                         |          |       |      |         |      |     |          |       |
|-----------------------------------------|----------|-------|------|---------|------|-----|----------|-------|
| Builder & developer                     | \$4,277  | \$64  | \$1  | \$2,045 | \$5  | \$0 | \$6,322  | \$69  |
| Commercial real estate investor         | 6,620    | 76    | 26   | 0       | 0    | 0   | 6,620    | 76    |
| Residential real estate investor        | 571      | 24    | 22   | 1,526   | 2    | 0   | 2,097    | 26    |
| Hotel/Motel                             | 582      | 5     | 0    | 0       | 0    | 0   | 582      | 5     |
| Wholesale & retail                      | 605      | 8     | 5    | 0       | 0    | 0   | 605      | 8     |
| Manufacturing                           | 665      | 10    | 0    | 0       | 0    | 0   | 665      | 10    |
| Agriculture                             | 0        | 0     | 0    | 439     | 8    | 0   | 439      | 8     |
| Other commercial                        | 1,151    | 5     | 0    | 475     | 7    | 0   | 1,626    | 12    |
| Total impaired commercial related loans | 14,471   | 192   | 54   | 4,485   | 22   | 0   | 18,956   | 214   |
| Residential mortgage                    | 146      | 0     | 0    | 0       | 0    | 0   | 146      | 0     |
| Home equity                             | 208      | 1     | 1    | 0       | 0    | 0   | 208      | 1     |
| Other consumer                          | 474      | 6     | 6    | 0       | 0    | 0   | 474      | 6     |
| Total impaired consumer related loans   | 828      | 7     | 7    | 0       | 0    | 0   | 828      | 7     |
| Total impaired loans                    | \$15,299 | \$199 | \$61 | \$4,485 | \$22 | \$0 | \$19,784 | \$221 |

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|                                             | With No Related Allowance         |                             |                                  | With A Related Allowance          |                             |                                  | Total<br>Average<br>Recorded<br>Investment | Total<br>Interest<br>Income |
|---------------------------------------------|-----------------------------------|-----------------------------|----------------------------------|-----------------------------------|-----------------------------|----------------------------------|--------------------------------------------|-----------------------------|
|                                             | Average<br>Recorded<br>Investment | Total<br>Interest<br>Income | Cash Basis<br>Interest<br>Income | Average<br>Recorded<br>Investment | Total<br>Interest<br>Income | Cash Basis<br>Interest<br>Income |                                            |                             |
| <i>(dollars in thousands)</i>               |                                   |                             |                                  |                                   |                             |                                  |                                            |                             |
| <b>Nine months ended September 30, 2015</b> |                                   |                             |                                  |                                   |                             |                                  |                                            |                             |
| Builder & developer                         | \$4,037                           | \$214                       | \$32                             | \$1,745                           | \$0                         | \$0                              | \$5,782                                    | \$214                       |
| Commercial real estate investor             | 4,704                             | 562                         | 416                              | 1,491                             | 0                           | 0                                | 6,195                                      | 562                         |
| Residential real estate investor            | 926                               | 19                          | 1                                | 897                               | 19                          | 0                                | 1,823                                      | 38                          |
| Hotel/Motel                                 | 492                               | 11                          | 11                               | 0                                 | 0                           | 0                                | 492                                        | 11                          |
| Wholesale & retail                          | 389                               | 14                          | 2                                | 0                                 | 0                           | 0                                | 389                                        | 14                          |
| Manufacturing                               | 645                               | 30                          | 0                                | 0                                 | 0                           | 0                                | 645                                        | 30                          |
| Agriculture                                 | 0                                 | 0                           | 0                                | 425                               | 13                          | 13                               | 425                                        | 13                          |
| Other commercial                            | 1,617                             | 81                          | 31                               | 118                               | 0                           | 0                                | 1,735                                      | 81                          |
| Total impaired commercial related loans     | 12,810                            | 931                         | 493                              | 4,676                             | 32                          | 13                               | 17,486                                     | 963                         |
| Residential mortgage                        | 167                               | 4                           | 0                                | 0                                 | 0                           | 0                                | 167                                        | 4                           |
| Home equity                                 | 149                               | 0                           | 0                                | 0                                 | 0                           | 0                                | 149                                        | 0                           |
| Other consumer                              | 367                               | 13                          | 6                                | 0                                 | 0                           | 0                                | 367                                        | 13                          |
| Total impaired consumer related loans       | 683                               | 17                          | 6                                | 0                                 | 0                           | 0                                | 683                                        | 17                          |
| Total impaired loans                        | \$13,493                          | \$948                       | \$499                            | \$4,676                           | \$32                        | \$13                             | \$18,169                                   | \$980                       |
| <b>Nine months ended September 30, 2014</b> |                                   |                             |                                  |                                   |                             |                                  |                                            |                             |
| Builder & developer                         | \$4,211                           | \$228                       | \$18                             | \$4,437                           | \$18                        | \$0                              | \$8,648                                    | \$246                       |
|                                             | 7,229                             | 226                         | 78                               | 0                                 | 0                           | 0                                | 7,229                                      | 226                         |

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|                                               |          |       |       |         |      |     |          |       |
|-----------------------------------------------|----------|-------|-------|---------|------|-----|----------|-------|
| Commercial<br>real estate<br>investor         |          |       |       |         |      |     |          |       |
| Residential<br>real estate<br>investor        | 462      | 29    | 22    | 1,522   | 5    | 0   | 1,984    | 34    |
| Hotel/Motel                                   | 449      | 15    | 0     | 0       | 0    | 0   | 449      | 15    |
| Wholesale &<br>retail                         | 856      | 82    | 73    | 0       | 0    | 0   | 856      | 82    |
| Manufacturing                                 | 667      | 32    | 0     | 0       | 0    | 0   | 667      | 32    |
| Agriculture                                   | 0        | 0     | 0     | 444     | 24   | 0   | 444      | 24    |
| Other<br>commercial                           | 1,202    | 36    | 21    | 369     | 14   | 0   | 1,571    | 50    |
| Total impaired<br>commercial<br>related loans | 15,076   | 648   | 212   | 6,772   | 61   | 0   | 21,848   | 709   |
| Residential<br>mortgage                       | 148      | 4     | 3     | 0       | 0    | 0   | 148      | 4     |
| Home equity                                   | 233      | 3     | 3     | 0       | 0    | 0   | 233      | 3     |
| Other<br>consumer                             | 504      | 21    | 21    | 0       | 0    | 0   | 504      | 21    |
| Total impaired<br>consumer<br>related loans   | 885      | 28    | 27    | 0       | 0    | 0   | 885      | 28    |
| Total impaired<br>loans                       | \$15,961 | \$676 | \$239 | \$6,772 | \$61 | \$0 | \$22,733 | \$737 |

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Table of Contents*Past Due and Nonaccrual*

The performance and credit quality of the loan portfolio is also monitored by using an aging schedule that shows the length of time a loan is past due. The table below presents a summary of past due loans, nonaccrual loans and current loans by loan segment and class at September 30, 2015 and December 31, 2014.

| <i>(dollars in thousands)</i>    | <b>30-59</b>    | <b>60-89</b>    | <b>≥ 90 Days</b> |                   | <b>Total Past</b> |                | <b>Total</b> |
|----------------------------------|-----------------|-----------------|------------------|-------------------|-------------------|----------------|--------------|
|                                  | <b>Days</b>     | <b>Days</b>     | <b>Past Due</b>  | <b>and</b>        | <b>Due and</b>    | <b>Current</b> |              |
|                                  | <b>Past Due</b> | <b>Past Due</b> | <b>Accruing</b>  | <b>Nonaccrual</b> | <b>Nonaccrual</b> | <b>Current</b> | <b>Loans</b> |
| <b>September 30, 2015</b>        |                 |                 |                  |                   |                   |                |              |
| Builder & developer              | \$ 1,983        | \$ 311          | \$ 1,202         | \$ 1,394          | \$ 4,890          | \$ 128,927     | \$ 133,817   |
| Commercial real estate investor  | 0               | 0               | 0                | 20                | 20                | 172,785        | 172,805      |
| Residential real estate investor | 1,628           | 0               | 0                | 721               | 2,349             | 120,333        | 122,682      |
| Hotel/Motel                      | 0               | 0               | 0                | 446               | 446               | 84,298         | 84,744       |
| Wholesale & retail               | 0               | 53              | 0                | 0                 | 53                | 76,778         | 76,831       |
| Manufacturing                    | 0               | 0               | 0                | 0                 | 0                 | 33,105         | 33,105       |
| Agriculture                      | 0               | 0               | 0                | 422               | 422               | 37,868         | 38,290       |
| Other                            | 1,169           | 0               | 0                | 1,089             | 2,258             | 201,392        | 203,650      |
| Total commercial related loans   | 4,780           | 364             | 1,202            | 4,092             | 10,438            | 855,486        | 865,924      |
| Residential mortgage             | 0               | 250             | 80               | 67                | 397               | 72,682         | 73,079       |
| Home equity                      | 365             | 0               | 0                | 203               | 568               | 84,349         | 84,917       |
| Other                            | 77              | 267             | 5                | 176               | 525               | 31,204         | 31,729       |
| Total consumer related loans     | 442             | 517             | 85               | 446               | 1,490             | 188,235        | 189,725      |
| Total loans                      | \$ 5,222        | \$ 881          | \$ 1,287         | \$ 4,538          | \$ 11,928         | \$ 1,043,721   | \$ 1,055,649 |
| <b>December 31, 2014</b>         |                 |                 |                  |                   |                   |                |              |
| Builder & developer              | \$ 106          | \$ 0            | \$ 0             | \$ 2,112          | \$ 2,218          | \$ 112,477     | \$ 114,695   |
| Commercial real estate investor  | 0               | 0               | 0                | 3,173             | 3,173             | 141,033        | 144,206      |
| Residential real estate investor | 51              | 55              | 25               | 1,472             | 1,603             | 95,959         | 97,562       |
| Hotel/Motel                      | 0               | 0               | 0                | 520               | 520               | 78,892         | 79,412       |
| Wholesale & retail               | 163             | 0               | 0                | 122               | 285               | 74,778         | 75,063       |
| Manufacturing                    | 0               | 0               | 0                | 0                 | 0                 | 34,162         | 34,162       |
| Agriculture                      | 432             | 0               | 0                | 0                 | 432               | 41,704         | 42,136       |
| Other                            | 1,200           | 129             | 0                | 607               | 1,936             | 184,150        | 186,086      |
| Total commercial related loans   | 1,952           | 184             | 25               | 8,006             | 10,167            | 763,155        | 773,322      |

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|                              |          |        |       |          |           |           |           |
|------------------------------|----------|--------|-------|----------|-----------|-----------|-----------|
| Residential mortgage         | 0        | 0      | 29    | 118      | 147       | 32,306    | 32,453    |
| Home equity                  | 2,450    | 0      | 0     | 109      | 2,559     | 79,697    | 82,256    |
| Other                        | 94       | 80     | 0     | 393      | 567       | 31,492    | 32,059    |
| Total consumer related loans | 2,544    | 80     | 29    | 620      | 3,273     | 143,495   | 146,768   |
| Total loans                  | \$ 4,496 | \$ 264 | \$ 54 | \$ 8,626 | \$ 13,440 | \$906,650 | \$920,090 |

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Table of Contents*Troubled Debt Restructurings*

Loans classified as troubled debt restructurings (TDRs) are designated impaired and arise when the Corporation grants borrowers experiencing financial difficulties concessions that it would not otherwise consider. Concessions granted with respect to these loans generally involve an extension of the maturity date or a below market interest rate relative to new debt with similar credit risk. Generally, these loans are secured by real estate. If repayment of the loan is determined to be collateral dependent, the loan is evaluated for impairment loss based on the fair value of the collateral. For loans that are not collateral dependent, the present value of expected future cash flows, discounted at the loan's original effective interest rate, is used to determine any impairment loss.

A nonaccrual TDR represents a nonaccrual loan, as previously defined, which includes an economic concession. Nonaccrual TDRs are restored to accrual status if principal and interest payments, under the modified terms, are current for six consecutive payments after the modification and future principal and interest payments are reasonably assured. In contrast, an accruing TDR represents a loan that, at the time of the modification, has a demonstrated history of payments and management believes that future loan payments are reasonably assured under the modified terms.

The table below shows loans whose terms have been modified under TDRs during the three and nine months ended September 30, 2015. There was no impairment loss recognized on any of these TDRs, and they are all performing under their modified terms. There were no defaults during the three and nine months ended September 30, 2015 for TDRs entered into during the previous 12 month period.

|                                   | <b>Modifications</b>               |                                                                      |                                                                       |                                                  |
|-----------------------------------|------------------------------------|----------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------------------------------|
|                                   | <b>Number<br/>of<br/>Contracts</b> | <b>Pre-Modification<br/>Outstanding<br/>Recorded<br/>Investments</b> | <b>Post-Modification<br/>Outstanding<br/>Recorded<br/>Investments</b> | <b>Recorded<br/>Investment<br/>at Period End</b> |
| <i>(dollars in thousands)</i>     |                                    |                                                                      |                                                                       |                                                  |
| <b><u>Three months ended:</u></b> |                                    |                                                                      |                                                                       |                                                  |
| <b>September 30, 2015</b>         |                                    |                                                                      |                                                                       |                                                  |
| None                              |                                    |                                                                      |                                                                       |                                                  |
| <b>September 30, 2014</b>         |                                    |                                                                      |                                                                       |                                                  |
| None                              |                                    |                                                                      |                                                                       |                                                  |
| <b><u>Nine months ended:</u></b>  |                                    |                                                                      |                                                                       |                                                  |
| <b>September 30, 2015</b>         |                                    |                                                                      |                                                                       |                                                  |
| None                              |                                    |                                                                      |                                                                       |                                                  |



**September 30, 2014**

|                                   |   |       |       |       |
|-----------------------------------|---|-------|-------|-------|
| Commercial related loans accruing | 1 | \$194 | \$194 | \$188 |
| Consumer related loans nonaccrual | 1 | \$150 | \$120 | \$120 |

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Table of Contents**NOTE 6 – Allowance for Loan Losses**

The table below shows the activity in and the composition of the allowance for loan losses by loan segment and class detail as of and for the three and nine months ended September 30, 2015 and 2014.

| <i>(dollars in thousands)</i>    | <b>Allowance for Loan Losses</b> |                    |                   |                  | <b>September 30, 2015</b> |
|----------------------------------|----------------------------------|--------------------|-------------------|------------------|---------------------------|
|                                  | <b>July 1, 2015</b>              |                    |                   |                  |                           |
|                                  | <b>Balance</b>                   | <b>Charge-offs</b> | <b>Recoveries</b> | <b>Provision</b> | <b>Balance</b>            |
| Builder & developer              | \$1,906                          | \$0                | \$0               | \$234            | \$ 2,140                  |
| Commercial real estate investor  | 2,630                            | 0                  | 0                 | (530 )           | 2,100                     |
| Residential real estate investor | 1,384                            | (42 )              | 0                 | 225              | 1,567                     |
| Hotel/Motel                      | 702                              | 0                  | 0                 | 183              | 885                       |
| Wholesale & retail               | 586                              | 0                  | 2                 | 105              | 693                       |
| Manufacturing                    | 192                              | 0                  | 0                 | 52               | 244                       |
| Agriculture                      | 509                              | 0                  | 0                 | 18               | 527                       |
| Other commercial                 | 1,523                            | 0                  | 0                 | 372              | 1,895                     |
| Total commercial related loans   | 9,432                            | (42 )              | 2                 | 659              | 10,051                    |
| Residential mortgage             | 66                               | 0                  | 0                 | 3                | 69                        |
| Home equity                      | 158                              | 0                  | 0                 | 1                | 159                       |
| Other consumer                   | 153                              | (49 )              | 3                 | 70               | 177                       |
| Total consumer related loans     | 377                              | (49 )              | 3                 | 74               | 405                       |
| Unallocated                      | 2,157                            | 0                  | 0                 | (233 )           | 1,924                     |
| Total                            | \$11,966                         | \$(91 )            | \$5               | \$500            | \$ 12,380                 |

| <i>(dollars in thousands)</i>    | <b>Allowance for Loan Losses</b> |                    |                   |                  | <b>September 30, 2014</b> |
|----------------------------------|----------------------------------|--------------------|-------------------|------------------|---------------------------|
|                                  | <b>July 1, 2014</b>              |                    |                   |                  |                           |
|                                  | <b>Balance</b>                   | <b>Charge-offs</b> | <b>Recoveries</b> | <b>Provision</b> | <b>Balance</b>            |
| Builder & developer              | \$2,241                          | \$0                | \$0               | \$(95 )          | \$ 2,146                  |
| Commercial real estate investor  | 1,592                            | 0                  | 0                 | 95               | 1,687                     |
| Residential real estate investor | 1,420                            | 0                  | 0                 | (7 )             | 1,413                     |
| Hotel/Motel                      | 655                              | 0                  | 0                 | (19 )            | 636                       |
| Wholesale & retail               | 637                              | 0                  | 3                 | (32 )            | 608                       |
| Manufacturing                    | 212                              | 0                  | 0                 | (3 )             | 209                       |
| Agriculture                      | 318                              | 0                  | 0                 | 0                | 318                       |
| Other commercial                 | 1,513                            | 0                  | 0                 | (21 )            | 1,492                     |
| Total commercial related loans   | 8,588                            | 0                  | 3                 | (82 )            | 8,509                     |
| Residential mortgage             | 61                               | 0                  | 0                 | 1                | 62                        |
| Home equity                      | 157                              | 0                  | 5                 | (2 )             | 160                       |
| Other consumer                   | 323                              | (15 )              | 10                | (66 )            | 252                       |
| Total consumer related loans     | 541                              | (15 )              | 15                | (67 )            | 474                       |
| Unallocated                      | 1,331                            | 0                  | 0                 | 399              | 1,730                     |

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|       |          |       |        |       |           |
|-------|----------|-------|--------|-------|-----------|
| Total | \$10,460 | \$(15 | ) \$18 | \$250 | \$ 10,713 |
|-------|----------|-------|--------|-------|-----------|

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Table of Contents**Allowance for Loan Losses**

|                                  | <b>January 1, 2015</b> |                    |                   | <b>September 30, 2015</b> |                |
|----------------------------------|------------------------|--------------------|-------------------|---------------------------|----------------|
| <i>(dollars in thousands)</i>    | <b>Balance</b>         | <b>Charge-offs</b> | <b>Recoveries</b> | <b>Provision</b>          | <b>Balance</b> |
| Builder & developer              | \$2,236                | \$0                | \$0               | \$(96 )                   | \$ 2,140       |
| Commercial real estate investor  | 2,204                  | 0                  | 0                 | (104 )                    | 2,100          |
| Residential real estate investor | 1,484                  | (585 )             | 2                 | 666                       | 1,567          |
| Hotel/Motel                      | 671                    | 0                  | 0                 | 214                       | 885            |
| Wholesale & retail               | 691                    | 0                  | 19                | (17 )                     | 693            |
| Manufacturing                    | 201                    | 0                  | 0                 | 43                        | 244            |
| Agriculture                      | 329                    | 0                  | 0                 | 198                       | 527            |
| Other commercial                 | 1,554                  | (400 )             | 0                 | 741                       | 1,895          |
| Total commercial related loans   | 9,370                  | (985 )             | 21                | 1,645                     | 10,051         |
| Residential mortgage             | 64                     | (40 )              | 21                | 24                        | 69             |
| Home equity                      | 176                    | (40 )              | 0                 | 23                        | 159            |
| Other consumer                   | 216                    | (81 )              | 22                | 20                        | 177            |
| Total consumer related loans     | 456                    | (161 )             | 43                | 67                        | 405            |
| Unallocated                      | 1,336                  | 0                  | 0                 | 588                       | 1,924          |
| Total                            | \$11,162               | \$(1,146 )         | \$64              | \$2,300                   | \$ 12,380      |

**Allowance for Loan Losses**

|                                  | <b>January 1, 2014</b> |                    |                   | <b>September 30, 2014</b> |                |
|----------------------------------|------------------------|--------------------|-------------------|---------------------------|----------------|
| <i>(dollars in thousands)</i>    | <b>Balance</b>         | <b>Charge-offs</b> | <b>Recoveries</b> | <b>Provision</b>          | <b>Balance</b> |
| Builder & developer              | \$2,073                | \$0                | \$0               | \$73                      | \$ 2,146       |
| Commercial real estate investor  | 1,500                  | (200 )             | 0                 | 387                       | 1,687          |
| Residential real estate investor | 1,482                  | (91 )              | 190               | (168 )                    | 1,413          |
| Hotel/Motel                      | 595                    | 0                  | 0                 | 41                        | 636            |
| Wholesale & retail               | 637                    | (35 )              | 25                | (19 )                     | 608            |
| Manufacturing                    | 217                    | 0                  | 0                 | (8 )                      | 209            |
| Agriculture                      | 307                    | 0                  | 0                 | 11                        | 318            |
| Other commercial                 | 1,393                  | 0                  | 0                 | 99                        | 1,492          |
| Total commercial related loans   | 8,204                  | (326 )             | 215               | 416                       | 8,509          |
| Residential mortgage             | 65                     | (30 )              | 4                 | 23                        | 62             |
| Home equity                      | 237                    | (41 )              | 40                | (76 )                     | 160            |
| Other consumer                   | 269                    | (265 )             | 41                | 207                       | 252            |
| Total consumer related loans     | 571                    | (336 )             | 85                | 154                       | 474            |
| Unallocated                      | 1,200                  | 0                  | 0                 | 530                       | 1,730          |
| Total                            | \$9,975                | \$(662 )           | \$300             | \$1,100                   | \$ 10,713      |



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The table below shows the allowance amount required for loans individually evaluated for impairment and the amount required for loans collectively evaluated for impairment at September 30, 2015 and 2014 and December 31, 2014.

| <i>(dollars in thousands)</i>    | Allowance for Loan Losses                      |                                                |          | Loans                                          |                                                |             |
|----------------------------------|------------------------------------------------|------------------------------------------------|----------|------------------------------------------------|------------------------------------------------|-------------|
|                                  | Individually<br>Evaluated<br>For<br>Impairment | Collectively<br>Evaluated<br>For<br>Impairment | Balance  | Individually<br>Evaluated<br>For<br>Impairment | Collectively<br>Evaluated<br>For<br>Impairment | Balance     |
| <b>September 30, 2015</b>        |                                                |                                                |          |                                                |                                                |             |
| Builder & developer              | \$495                                          | \$ 1,645                                       | \$2,140  | \$5,461                                        | \$ 128,356                                     | \$133,817   |
| Commercial real estate investor  | 0                                              | 2,100                                          | 2,100    | 6,032                                          | 166,773                                        | 172,805     |
| Residential real estate investor | 142                                            | 1,425                                          | 1,567    | 1,602                                          | 121,080                                        | 122,682     |
| Hotel/Motel                      | 0                                              | 885                                            | 885      | 446                                            | 84,298                                         | 84,744      |
| Wholesale & retail               | 0                                              | 693                                            | 693      | 383                                            | 76,448                                         | 76,831      |
| Manufacturing                    | 0                                              | 244                                            | 244      | 636                                            | 32,469                                         | 33,105      |
| Agriculture                      | 263                                            | 264                                            | 527      | 422                                            | 37,868                                         | 38,290      |
| Other commercial                 | 0                                              | 1,895                                          | 1,895    | 1,937                                          | 201,713                                        | 203,650     |
| Total commercial related         | 900                                            | 9,151                                          | 10,051   | 16,919                                         | 849,005                                        | 865,924     |
| Residential mortgage             | 0                                              | 69                                             | 69       | 165                                            | 72,914                                         | 73,079      |
| Home equity                      | 0                                              | 159                                            | 159      | 203                                            | 84,714                                         | 84,917      |
| Other consumer                   | 0                                              | 177                                            | 177      | 306                                            | 31,423                                         | 31,729      |
| Total consumer related           | 0                                              | 405                                            | 405      | 674                                            | 189,051                                        | 189,725     |
| Unallocated                      | 0                                              | 1,924                                          | 1,924    | -                                              | -                                              | -           |
| Total                            | \$900                                          | \$ 11,480                                      | \$12,380 | \$17,593                                       | \$ 1,038,056                                   | \$1,055,649 |
| <b>December 31, 2014</b>         |                                                |                                                |          |                                                |                                                |             |
| Builder & developer              | \$953                                          | \$1,283                                        | \$2,236  | \$5,973                                        | \$108,722                                      | \$114,695   |
| Commercial real estate investor  | 600                                            | 1,604                                          | 2,204    | 6,550                                          | 137,656                                        | 144,206     |
| Residential real estate investor | 559                                            | 925                                            | 1,484    | 1,738                                          | 95,824                                         | 97,562      |
| Hotel/Motel                      | 0                                              | 671                                            | 671      | 520                                            | 78,892                                         | 79,412      |
| Wholesale & retail               | 0                                              | 691                                            | 691      | 394                                            | 74,669                                         | 75,063      |
| Manufacturing                    | 0                                              | 201                                            | 201      | 655                                            | 33,507                                         | 34,162      |
| Agriculture                      | 100                                            | 229                                            | 329      | 432                                            | 41,704                                         | 42,136      |
| Other commercial                 | 300                                            | 1,254                                          | 1,554    | 1,447                                          | 184,639                                        | 186,086     |
| Total commercial related         | 2,512                                          | 6,858                                          | 9,370    | 17,709                                         | 755,613                                        | 773,322     |
| Residential mortgage             | 0                                              | 64                                             | 64       | 146                                            | 32,307                                         | 32,453      |
| Home equity                      | 0                                              | 176                                            | 176      | 109                                            | 82,147                                         | 82,256      |
| Other consumer                   | 0                                              | 216                                            | 216      | 393                                            | 31,666                                         | 32,059      |
| Total consumer related           | 0                                              | 456                                            | 456      | 648                                            | 146,120                                        | 146,768     |
| Unallocated                      | 0                                              | 1,336                                          | 1,336    | -                                              | -                                              | -           |
| Total                            | \$2,512                                        | \$8,650                                        | \$11,162 | \$18,357                                       | \$901,733                                      | \$920,090   |

**September 30, 2014**

|                                  |         |         |          |          |           |           |
|----------------------------------|---------|---------|----------|----------|-----------|-----------|
| Builder & developer              | \$953   | \$1,193 | \$2,146  | \$6,190  | \$101,352 | \$107,542 |
| Commercial real estate investor  | 0       | 1,687   | 1,687    | 6,597    | 144,865   | 151,462   |
| Residential real estate investor | 559     | 854     | 1,413    | 1,937    | 87,261    | 89,198    |
| Hotel/Motel                      | 0       | 636     | 636      | 565      | 74,806    | 75,371    |
| Wholesale & retail               | 0       | 608     | 608      | 402      | 66,651    | 67,053    |
| Manufacturing                    | 0       | 209     | 209      | 663      | 34,869    | 35,532    |
| Agriculture                      | 100     | 218     | 318      | 436      | 39,806    | 40,242    |
| Other commercial                 | 300     | 1,192   | 1,492    | 1,486    | 175,308   | 176,794   |
| Total commercial related         | 1,912   | 6,597   | 8,509    | 18,276   | 724,918   | 743,194   |
| Residential mortgage             | 0       | 62      | 62       | 146      | 32,530    | 32,676    |
| Home equity                      | 0       | 160     | 160      | 233      | 82,352    | 82,585    |
| Other consumer                   | 0       | 252     | 252      | 443      | 33,106    | 33,549    |
| Total consumer related           | 0       | 474     | 474      | 822      | 147,988   | 148,810   |
| Unallocated                      | 0       | 1,730   | 1,730    | -        | -         | -         |
| Total                            | \$1,912 | \$8,801 | \$10,713 | \$19,098 | \$872,906 | \$892,004 |

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Table of Contents**Note 7—Deposits**

The composition of deposits as of September 30, 2015 and December 31, 2014 is shown below.

| <i>(dollars in thousands)</i>     | <b>September 30,<br/>2015</b> | <b>December 31,<br/>2014</b> |
|-----------------------------------|-------------------------------|------------------------------|
| Noninterest bearing demand        | \$ 144,955                    | \$ 121,673                   |
| NOW                               | 103,499                       | 90,158                       |
| Money market                      | 364,607                       | 313,932                      |
| Savings                           | 70,835                        | 43,098                       |
| Time deposits less than \$100,000 | 244,016                       | 222,237                      |
| Time deposits \$100,000 or more   | 166,731                       | 163,875                      |
| Total deposits                    | \$ 1,094,643                  | \$ 954,973                   |

**Note 8—Short-Term Borrowings and Long-Term Debt**

Short-term borrowings consist of securities sold under agreements to repurchase, federal funds purchased and other borrowings. At September 30, 2015, the balance of securities sold under agreements to repurchase was \$47,329,000 compared to \$42,184,000 at December 31, 2014. There were no other short-term borrowings at September 30, 2015 and December 31, 2014.

The following table presents a summary of long-term debt as of September 30, 2015 and December 31, 2014. PeoplesBank's long-term debt obligations to the FHLBP are fixed rate instruments. Under terms of a blanket collateral agreement with the FHLBP, the obligations are secured by FHLBP stock and PeoplesBank qualifying loan receivables, principally real estate secured loans.

| <i>(dollars in thousands)</i>                | <b>September 30,<br/>2015</b> | <b>December 31,<br/>2014</b> |
|----------------------------------------------|-------------------------------|------------------------------|
| PeoplesBank's obligations:                   |                               |                              |
| Federal Home Loan Bank of Pittsburgh (FHLBP) |                               |                              |
| Due July 2015, 1.90%                         | 0                             | 5,000                        |
| Due July 2016, 2.35%                         | 5,000                         | 5,000                        |
| Due September 2016, 1.18%                    | 10,000                        | 10,000                       |
| Due October 2016, 1.06%                      | 10,000                        | 10,000                       |
| Due October 2016, 1.10%                      | 10,000                        | 10,000                       |



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|                                                                                         |            |           |
|-----------------------------------------------------------------------------------------|------------|-----------|
| Due April 2017, 0.97%                                                                   | 10,000     | 10,000    |
| Due November 2017, 1.19%                                                                | 5,000      | 5,000     |
| Due March 2018, 1.17%                                                                   | 10,000     | 10,000    |
| Due June 2018, 1.87%                                                                    | 5,000      | 5,000     |
| Due November 2018, 1.62%                                                                | 5,000      | 5,000     |
| Due June 2019, 2.10%                                                                    | 5,000      | 5,000     |
| Due June 2019, 1.64%                                                                    | 5,000      | 0         |
| Due June 2020, 1.87%                                                                    | 15,000     | 0         |
| Due June 2021, 2.14%                                                                    | 15,000     | 0         |
| Total FHLBP                                                                             | 110,000    | 80,000    |
| Capital lease obligation                                                                | 25         | 96        |
| Codorus Valley Bancorp, Inc. obligations:                                               |            |           |
| Junior subordinated debt                                                                |            |           |
| Due 2034, 2.36%, floating rate based on 3 month<br>LIBOR plus 2.02%, callable quarterly | 3,093      | 3,093     |
| Due 2036, 1.83% floating rate based on 3 month<br>LIBOR plus 1.54%, callable quarterly  | 7,217      | 7,217     |
| Total long-term debt                                                                    | \$ 120,335 | \$ 90,406 |

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PeoplesBank obtained \$35,000,000 in new FHLBP advances during the second quarter of 2015. These new advances are lower-rate borrowings with intermediate term bullet maturities to supplement deposits for funding loan growth, and to provide a partial hedge against market interest rates by having maturities similar to the amortization of fixed rate commercial loans in the Corporation's portfolio.

In June 2006, Codorus Valley formed CVB Statutory Trust No. 2, a wholly-owned special purpose subsidiary whose sole purpose was to facilitate a pooled trust preferred debt issuance of \$7,217,000. In November 2004, Codorus Valley formed CVB Statutory Trust No. 1 to facilitate a pooled trust preferred debt issuance of \$3,093,000. The Corporation owns all of the common stock of these nonbank subsidiaries, and the debentures are the sole assets of the Trusts. The accounts of both Trusts are not consolidated for financial reporting purposes in accordance with FASB ASC 810. For regulatory capital purposes, all of the Corporation's trust preferred securities qualified as Tier 1 capital for all reported periods. Trust preferred securities are subject to capital limitations under the FDIC's risk-based capital guidelines. The Corporation used the net proceeds from these offerings to fund its operations.

**Note 9—Regulatory Matters**

Codorus Valley and PeoplesBank are subject to various regulatory capital requirements. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if imposed, could have a material adverse effect on Codorus Valley's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, Codorus Valley and PeoplesBank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators.

On July 2, 2013, the Board of Governors of the Federal Reserve System finalized its rule implementing the Basel III regulatory capital framework, which the FDIC adopted on July 9, 2013. Under the rule, minimum requirements increased both the quantity and quality of capital held by banking organizations. Consistent with the Basel III framework, the rule included a new minimum ratio of common equity Tier 1 capital to risk-weighted assets of 4.5 percent, and a common equity Tier 1 conservation buffer of 2.5 percent of risk-weighted assets, that applies to all supervised financial institutions, which is to be phased in over a four year period beginning January 1, 2016, with the full 2.5 percent required as of January 1, 2019. The rule also raised the minimum ratio of Tier 1 capital to risk-weighted assets from 4 percent to 6 percent, and includes a minimum leverage ratio of 4 percent for all banking organizations. The new rule also increased the risk weights for past-due loans, certain commercial real estate loans, and some equity exposures, and makes selected other changes in risk weights and credit conversion factors. The rule for smaller, less complex institutions, including the Corporation, took effect January 1, 2015.

Management believes that Codorus Valley and PeoplesBank were well capitalized on September 30, 2015 based on regulatory capital guidelines. The table below provides a comparison of the Corporation's and PeoplesBank's risk-based capital ratios and leverage ratios to the minimum regulatory requirement for the periods indicated.

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|                                                    | Actual     |       | Minimum for Capital Adequacy |       |        | Well Capitalized Minimum* |        |
|----------------------------------------------------|------------|-------|------------------------------|-------|--------|---------------------------|--------|
|                                                    | Amount     | Ratio | Amount                       | Ratio | Amount | Ratio                     |        |
| <i>(dollars in thousands)</i>                      |            |       |                              |       |        |                           |        |
| <b>Codorus Valley Bancorp, Inc. (consolidated)</b> |            |       |                              |       |        |                           |        |
| <b>at September 30, 2015</b>                       |            |       |                              |       |        |                           |        |
| Capital ratios:                                    |            |       |                              |       |        |                           |        |
| Common equity Tier 1                               | \$ 108,583 | 10.11 | % \$ 48,350                  | 4.50  | %      | n/a                       | n/a    |
| Tier 1 risk based                                  | 130,583    | 12.15 | 64,467                       | 6.00  |        | n/a                       | n/a    |
| Total risk based                                   | 142,963    | 13.31 | 85,956                       | 8.00  |        | n/a                       | n/a    |
| Leverage                                           | 130,583    | 9.45  | 55,255                       | 4.00  |        | n/a                       | n/a    |
| <b>at December 31, 2014</b>                        |            |       |                              |       |        |                           |        |
| Capital ratios:                                    |            |       |                              |       |        |                           |        |
| Tier 1 risk based                                  | \$ 125,773 | 13.24 | % \$ 37,991                  | 4.00  | %      | n/a                       | n/a    |
| Total risk based                                   | 136,935    | 14.42 | 75,982                       | 8.00  |        | n/a                       | n/a    |
| Leverage                                           | 125,773    | 10.32 | 48,759                       | 4.00  |        | n/a                       | n/a    |
| <b>PeoplesBank, A Codorus Valley Company</b>       |            |       |                              |       |        |                           |        |
| <b>at September 30, 2015</b>                       |            |       |                              |       |        |                           |        |
| Capital ratios:                                    |            |       |                              |       |        |                           |        |
| Common equity Tier 1                               | \$ 126,991 | 11.86 | % \$ 48,183                  | 4.50  | %      | \$ 69,598                 | 6.50 % |
| Tier 1 risk based                                  | 126,991    | 11.86 | 64,245                       | 6.00  |        | 85,659                    | 8.00   |
| Total risk based                                   | 139,371    | 13.02 | 85,659                       | 8.00  |        | 107,074                   | 10.00  |
| Leverage                                           | 126,991    | 9.22  | 55,106                       | 4.00  |        | 68,882                    | 5.00   |
| <b>at December 31, 2014</b>                        |            |       |                              |       |        |                           |        |
| Capital ratios:                                    |            |       |                              |       |        |                           |        |
| Tier 1 risk based                                  | \$ 121,634 | 12.85 | % \$ 37,863                  | 4.00  | %      | \$ 56,795                 | 6.00 % |
| Total risk based                                   | 132,796    | 14.03 | 75,727                       | 8.00  |        | 94,658                    | 10.00  |
| Leverage                                           | 121,634    | 10.01 | 48,615                       | 4.00  |        | 60,768                    | 5.00   |

\*To be well capitalized under prompt corrective action provisions prior to January 1, 2015; and the new Basel III requirements after January 1, 2015.

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**Note 10—Shareholders' Equity**

*Private Placement of Common Stock*

On March 26, 2014, the Corporation completed a private placement of 650,000 shares of its common stock, par value \$2.50 per share, pursuant to the terms of a Securities Purchase Agreement (“Purchase Agreement”) dated March 26, 2014, by and among the Corporation and seven accredited investors. Pursuant to the terms of the Purchase Agreement, the accredited investors also entered into a Registration Rights Agreement with the Corporation, under which the Corporation agreed to file with the Securities and Exchange Commission (the “SEC”) a registration statement covering the resale of the common stock issued pursuant to the Purchase Agreement. This registration statement was filed with the SEC on April 25, 2014. The full text and form of both the Purchase Agreement and the Registration Rights Agreement are attached to the Corporation’s related Form 8-K filed on March 27, 2014.

The Corporation raised net proceeds of approximately \$12,500,000 resulting from the gross amount of the private placement transaction of \$13,000,000, less related issuance costs of approximately \$500,000. On May 30, 2014, the Corporation used the net proceeds from the private placement, and additional cash, to redeem \$13,000,000 of the \$25,000,000 in outstanding shares of the Corporation’s preferred stock held by the United States Department of the Treasury.

*Preferred Stock Issued under the US Treasury’s Small Business Lending Fund Program*

The U.S. Department of the Treasury (“Treasury”) has a capital investment in the Corporation pursuant to the Corporation’s participation in the Treasury’s Small Business Lending Funding Program (“SBLF Program”). In August 2011, the Corporation sold to the Treasury, for an aggregate purchase price of \$25,000,000, 25,000 shares of non-cumulative, perpetual preferred stock, Series B, \$1,000 liquidation value, \$2.50 par value. On May 30, 2014, the Corporation redeemed 13,000 of the 25,000 outstanding shares of the Corporation’s preferred stock that had been issued to the Treasury, leaving 12,000 outstanding shares representing \$12,000,000 of preferred stock outstanding as of September 30, 2015. The May 30, 2014 preferred stock redemption was funded primarily with the funds the Corporation raised in the March 26, 2014 private placement of its common stock.

The annualized dividend rate on the preferred stock issued under the SBLF Program was 1 percent for the three and nine months ended September 30, 2015 and 2014. Based on the increase in the qualified small business lending portfolio balance over the baseline level at September 30, 2013, the dividend rate will remain at 1 percent through February 18, 2016. Thereafter, under the terms of the Series B preferred stock, the dividend rate will increase to 9

percent (including a quarterly lending incentive fee of .5 percent). Additional information about the Series B preferred stock is disclosed in Note 10—Shareholders' Equity in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2014.

*Common Stock Dividend*

Periodically, the Corporation distributes stock dividends on its common stock. On October 13, 2015, the Corporation declared a 5 percent common stock dividend payable on December 8, 2015, to shareholders of record at the close of business on October 27, 2015. Distribution of this stock dividend will result in the issuance of approximately 294,507 additional common shares. The Corporation distributed a 5 percent stock dividend on December 9, 2014, which resulted in the issuance of 275,900 additional common shares.

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**Note 11—Contingent Liabilities**

There are no legal proceedings pending against Codorus Valley Bancorp, Inc. or any of its subsidiaries which are expected to have a material impact upon the consolidated financial position and/or operating results of the Corporation, other than routine litigation incidental to the business. Management is not aware of any proceedings known or contemplated by government authorities.

**Note 12—Guarantees**

Codorus Valley does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. Standby letters of credit are written conditional commitments issued by PeoplesBank to guarantee the performance of a customer to a third party. Generally, all letters of credit, when issued, have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as those that are involved in extending loan facilities to customers. The Corporation generally holds collateral and/or personal guarantees supporting these commitments. The Corporation had \$18,106,000 of standby letters of credit outstanding on September 30, 2015, compared to \$19,651,000 on December 31, 2014. Management believes that the proceeds obtained through a liquidation of collateral and the enforcement of guarantees would be sufficient to cover the potential amount of future payments required under the corresponding letters of credit. The amount of the liability as of September 30, 2015 and December 31, 2014, for guarantees under standby letters of credit issued, was not material. Many of the commitments are expected to expire without being drawn upon and, therefore, generally do not present significant liquidity risk to the Corporation or PeoplesBank.

**Note 13—Fair Value of Assets and Liabilities**

The Corporation uses its best judgment in estimating the fair value of the Corporation's assets and liabilities; however, there are inherent weaknesses in any estimation technique. Therefore, the fair value estimates herein are not necessarily indicative of the amounts that could be realized in sales transactions on the dates indicated. The estimated fair value amounts have been measured as of their respective period-ends and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values subsequent to the respective reporting dates may be different than the amounts reported at each period end.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for an asset or liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date. GAAP establishes a fair value hierarchy that

prioritizes the use of inputs used in valuation methodologies into the following three levels:

Level 1: Inputs to the valuation methodology are quoted prices, unadjusted, for identical assets or liabilities in active markets. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.

Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; inputs to the valuation methodology include quoted prices for identical or similar assets or liabilities in markets that are not active; or inputs to the valuation methodology that utilize model-based techniques for which all significant assumptions are observable in the market.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement; inputs to the valuation methodology that utilize model-based techniques for which significant assumptions are not observable in the market; or inputs to the valuation methodology that require significant management judgment or estimation, some of which may be internally developed.



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Since management maximizes the use of observable inputs and minimizes the use of unobservable inputs when determining fair value, an asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. Management reviews and updates the fair value hierarchy classifications on a quarterly basis.

**Assets Measured at Fair Value on a Recurring Basis****Securities available-for-sale**

The fair values of investment securities were measured using information from a third-party pricing service. The pricing service uses quoted market prices on nationally recognized securities exchanges (Level 1), or matrix pricing (Level 2), which is a mathematical technique, used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities, but rather, by relying on the securities' relationship to other benchmark quoted prices. At least annually, the Corporation reviews a random sample of the pricing information received from the third-party pricing service by comparing it to price quotes from third-party brokers. Historically, price deviations have been immaterial.

| <i>(dollars in thousands)</i>               | <b>Total</b> | <b>Fair Value Measurements</b>                                                        |                                                                  |                                                                    |
|---------------------------------------------|--------------|---------------------------------------------------------------------------------------|------------------------------------------------------------------|--------------------------------------------------------------------|
|                                             |              | <b>(Level 1)<br/>Quoted Prices in<br/>Active Markets<br/>for<br/>Identical Assets</b> | <b>(Level 2)<br/>Significant Other<br/>Observable<br/>Inputs</b> | <b>(Level 3)<br/>Significant Other<br/>Unobservable<br/>Inputs</b> |
| <b>September 30, 2015</b>                   |              |                                                                                       |                                                                  |                                                                    |
| Securities available-for-sale:              |              |                                                                                       |                                                                  |                                                                    |
| U.S. agency                                 | \$ 14,588    | \$ 0                                                                                  | \$ 14,588                                                        | \$ 0                                                               |
| U.S. agency mortgage-backed,<br>residential | 123,517      | 0                                                                                     | 123,517                                                          | 0                                                                  |
| State and municipal                         | 72,573       | 0                                                                                     | 72,573                                                           | 0                                                                  |
| <b>December 31, 2014</b>                    |              |                                                                                       |                                                                  |                                                                    |
| Securities available-for-sale:              |              |                                                                                       |                                                                  |                                                                    |
| U.S. agency                                 | \$ 17,907    | \$ 0                                                                                  | \$ 17,907                                                        | \$ 0                                                               |
| U.S. agency mortgage-backed,<br>residential | 124,815      | 0                                                                                     | 124,815                                                          | 0                                                                  |
| State and municipal                         | 70,452       | 0                                                                                     | 70,452                                                           | 0                                                                  |

**Assets Measured at Fair Value on a Nonrecurring Basis**

**Impaired loans**

Impaired loans are those that are accounted for under FASB ASC Topic 310, in which the Corporation has measured impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These loans are included as Level 3 fair values, based on the lowest level of input that is significant to the fair value measurements. At September 30, 2015, the fair value of impaired loans with a valuation allowance or charge-off was \$2,948,000, which is net of valuation allowances of \$900,000 and charge-offs of \$925,000. At December 31, 2014 the fair value of impaired loans with a valuation allowance or charge-off was \$3,058,000, which is net of valuation allowances of \$2,512,000 and charge-offs of \$26,000.

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Other real estate property acquired through foreclosure is initially recorded at fair value of the property at the transfer date less estimated selling cost. Subsequently, other real estate owned is carried at the lower of its carrying value or the fair value less estimated selling cost. Fair value is usually determined based upon an independent third-party appraisal of the property or occasionally upon a recent sales offer. At September 30, 2015, the fair value of foreclosed real estate with a valuation allowance or write-down was \$1,013,000, which is net of valuation allowances of \$1,660,000 and write-downs of \$34,000. At December 31, 2014, the carrying value of foreclosed real estate with a valuation allowance or write-down was \$1,198,000, which is net of valuation allowances of \$1,687,000 and no write-downs.

| <i>(dollars in thousands)</i> | <b>Total</b> | <b>Fair Value Measurements</b>                                                    |                                                                  |                                                                        |
|-------------------------------|--------------|-----------------------------------------------------------------------------------|------------------------------------------------------------------|------------------------------------------------------------------------|
|                               |              | <b>(Level 1)<br/>Quoted Prices in<br/>Active Markets for<br/>Identical Assets</b> | <b>(Level 2)<br/>Significant Other<br/>Observable<br/>Inputs</b> | <b>(Level 3)<br/>Significant<br/>Other<br/>Unobservable<br/>Inputs</b> |
| <b>September 30, 2015</b>     |              |                                                                                   |                                                                  |                                                                        |
| Impaired loans                | \$ 2,948     | \$ 0                                                                              | \$ 0                                                             | \$ 2,948                                                               |
| Foreclosed real estate        | 1,013        | 0                                                                                 | 0                                                                | 1,013                                                                  |
| <b>December 31, 2014</b>      |              |                                                                                   |                                                                  |                                                                        |
| Impaired loans                | \$ 3,058     | \$ 0                                                                              | \$ 0                                                             | \$ 3,058                                                               |
| Foreclosed real estate        | 1,198        | 0                                                                                 | 0                                                                | 1,198                                                                  |

The following table presents additional quantitative information about assets measured at fair value on a nonrecurring basis and for which the Corporation has utilized Level 3 inputs to determine fair value:

| <i>(dollars in thousands)</i> | <b>Quantitative Information about Level 3 Fair Value Measurements</b> |                             |                           |              |                         |
|-------------------------------|-----------------------------------------------------------------------|-----------------------------|---------------------------|--------------|-------------------------|
|                               | <b>Fair Value Estimate</b>                                            | <b>Valuation Techniques</b> | <b>Unobservable Input</b> | <b>Range</b> | <b>Weighted Average</b> |
| <b>September 30, 2015</b>     |                                                                       |                             |                           |              |                         |
| Impaired loans                | \$2,948                                                               | Appraisal(1)                | Appraisal adjustments (2) | 15% - 25%    | 16 %                    |
| Foreclosed real estate        | 1,013                                                                 | Appraisal(1)                | Appraisal adjustments (2) | 15% - 65%    | 62 %                    |
| <b>December 31, 2014</b>      |                                                                       |                             |                           |              |                         |
| Impaired loans                | \$3,058                                                               | Appraisal(1)                | Appraisal adjustments (2) | 13% - 25%    | 16 %                    |
| Foreclosed real estate        | 1,198                                                                 | Appraisal(1)                | Appraisal adjustments (2) | 15% - 68%    | 64 %                    |

(1) Fair value is generally determined through independent appraisals, which generally include various level 3 inputs that are not identifiable.

(2) Appraisals may be adjusted downward by the Corporation's management for qualitative factors such as economic conditions and estimated liquidation expenses. The range of liquidation expenses and other appraisal adjustments are presented as a percent of the appraisal.

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**Disclosures about Fair Value of Financial Instruments**

The following methods and assumptions were used to estimate the fair value of the Corporation's financial instruments as of September 30, 2015 and December 31, 2014:

**Cash and cash equivalents**

The carrying amount is a reasonable estimate of fair value.

**Securities available for sale**

The fair value of securities available for sale is determined in accordance with the methods described under FASB ASC Topic 820 as described above.

**Restricted investment in bank stocks**

The carrying amount of restricted investment in bank stocks is a reasonable estimate of fair value. The Corporation is required to maintain minimum investment balances in these stocks. These stocks are not actively traded and, therefore, have no readily determinable market value.

**Loans held for sale**

The fair value of loans held for sale is determined, when possible, using quoted secondary-market prices. If no such quoted prices exist, the fair value of a loan is determined using quoted prices for a similar loan or loans, adjusted for the specific attributes of that loan.

**Loans, net**

The fair value of loans, excluding all impaired loans, is estimated using discounted cash flow analyses using the current interest rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Loans were first segregated by type such as commercial, real estate, and consumer, and were further segmented into fixed and variable rate. Projected future cash flows are calculated based on contractual maturity or call dates. For variable rate loans that reprice frequently and have no significant change in credit risk, fair value is based on carrying value.

### **Interest receivable**

The carrying value of interest receivable is a reasonable estimate of fair value.

### **Deposits**

The fair value of demand deposits, savings accounts and money market deposits is the amount payable on demand at the reporting date. The fair values of time deposits are estimated using a discounted cash flow analyses. The discount rates used are based on rates currently offered for deposits with similar remaining maturities. The fair values of variable rate time deposits that repriced frequently are based on carrying value. The fair values of time deposit liabilities do not take into consideration the value of the Corporation's long-term relationships with depositors, which may have significant value.

### **Short-term borrowings**

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

### **Long-term debt**

Long-term debt includes FHLBP advances (Level 2) and junior subordinated debt (Level 3). The fair value of FHLBP advances is estimated using discounted cash flow analysis, based on quoted prices for new FHLBP advances with similar credit risk characteristics, terms and remaining maturity. These prices are obtained from this active market and represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party. The fair value of junior subordinated debt is estimated using discounted cash flow analysis, based on market rates and spread characteristics of similar debt with similar credit risk characteristics, terms and remaining maturity.

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The carrying value of interest payable is a reasonable estimate of fair value.

**Off-balance sheet instruments**

Off-balance sheet instruments consist of lending commitments and letters of credit are based on fees currently charged in the market to enter into similar arrangements, taking into account the remaining terms of the agreements and counterparties' credit standing. These amounts were not considered material.

The following presents the carrying amounts and estimated fair values of the Corporation's financial instruments as of September 30, 2015 and December 31, 2014.

| <i>(dollars in thousands)</i>        | <b>Carrying<br/>Amount</b> | <b>Estimated<br/>Fair Value</b> | <b>Fair Value Estimates<br/>(Level<br/>1)<br/>Quoted<br/>Prices<br/>in<br/>Active<br/>Markets<br/>for<br/>Identical<br/>Assets</b> | <b>(Level 2)<br/>Significant<br/>Other<br/>Observable<br/>Inputs</b> | <b>(Level 3)<br/>Significant<br/>Other<br/>Unobservable<br/>Inputs</b> |
|--------------------------------------|----------------------------|---------------------------------|------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|------------------------------------------------------------------------|
| <b>September 30, 2015</b>            |                            |                                 |                                                                                                                                    |                                                                      |                                                                        |
| Financial assets                     |                            |                                 |                                                                                                                                    |                                                                      |                                                                        |
| Cash and cash equivalents            | \$72,033                   | \$72,033                        | \$72,033                                                                                                                           | \$0                                                                  | \$0                                                                    |
| Securities available-for-sale        | 210,678                    | 210,678                         | \$0                                                                                                                                | 210,678                                                              | 0                                                                      |
| Restricted investment in bank stocks | 5,028                      | 5,028                           | 0                                                                                                                                  | 5,028                                                                | 0                                                                      |
| Loans held for sale                  | 608                        | 623                             | 0                                                                                                                                  | 623                                                                  | 0                                                                      |
| Loans, net                           | 1,043,269                  | 1,057,412                       | 0                                                                                                                                  | 0                                                                    | 1,057,412                                                              |
| Interest receivable                  | 3,702                      | 3,702                           | 0                                                                                                                                  | 3,702                                                                | 0                                                                      |
| Financial liabilities                |                            |                                 |                                                                                                                                    |                                                                      |                                                                        |
| Deposits                             | \$1,094,643                | \$1,095,720                     | \$0                                                                                                                                | \$1,095,720                                                          | \$0                                                                    |
| Short-term borrowings                | 47,329                     | 47,329                          | 0                                                                                                                                  | 47,329                                                               | 0                                                                      |
| Long-term debt                       | 120,335                    | 117,796                         | 0                                                                                                                                  | 111,122                                                              | 6,674                                                                  |
| Interest payable                     | 486                        | 486                             | 0                                                                                                                                  | 486                                                                  | 0                                                                      |
| Off-balance sheet instruments        | 0                          | 0                               | 0                                                                                                                                  | 0                                                                    | 0                                                                      |

**December 31, 2014**

## Financial assets

|                                      |          |          |          |         |         |
|--------------------------------------|----------|----------|----------|---------|---------|
| Cash and cash equivalents            | \$31,094 | \$31,094 | \$31,094 | \$0     | \$0     |
| Securities available-for-sale        | 213,174  | 213,174  | 0        | 213,174 | 0       |
| Restricted investment in bank stocks | 3,799    | 3,799    | 0        | 3,799   | 0       |
| Loans held for sale                  | 464      | 475      | 0        | 475     | 0       |
| Loans, net                           | 908,928  | 924,930  | 0        | 0       | 924,930 |
| Interest receivable                  | 3,702    | 3,702    | 0        | 3,702   | 0       |

## Financial liabilities

|                       |           |           |     |           |       |
|-----------------------|-----------|-----------|-----|-----------|-------|
| Deposits              | \$954,973 | \$955,581 | \$0 | \$955,581 | \$0   |
| Short-term borrowings | 42,184    | 42,184    | 0   | 42,184    | 0     |
| Long-term debt        | 90,406    | 88,120    | 0   | 80,367    | 7,753 |
| Interest payable      | 477       | 477       | 0   | 477       | 0     |

|                               |   |   |   |   |   |
|-------------------------------|---|---|---|---|---|
| Off-balance sheet instruments | 0 | 0 | 0 | 0 | 0 |
|-------------------------------|---|---|---|---|---|

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Table of Contents**Note 14—Assets and Liabilities Subject to Offsetting***Securities Sold Under Agreements to Repurchase*

PeoplesBank enters into agreements with customers in which it sells securities subject to an obligation to repurchase the same securities (“repurchase agreements”). The contractual maturity of the repurchase agreement is overnight and continues until either party terminates the agreement. These repurchase agreements are accounted for as a collateralized financing arrangement (i.e., secured borrowings) and not as a sale and subsequent repurchase of securities. The obligation to repurchase the securities is reflected as a liability (short-term borrowings) in the Corporation’s consolidated financial statements of condition, while the securities underlying the repurchase agreements are appropriately segregated for safekeeping purposes and remain in the respective securities asset accounts. Thus, there is no offsetting or netting of the securities with the repurchase agreement liabilities.

|                               | <b>Gross<br/>Amounts of<br/>Recognized<br/>Liabilities</b> | <b>Gross<br/>Amounts<br/>Offset in the<br/>Statements<br/>of Condition</b> | <b>Net Amounts<br/>of Liabilities<br/>Presented in<br/>the Statements<br/>of Condition</b> | <b>Gross amounts Not Offset in<br/>the Statements of Condition<br/>Financial Instruments</b> |                    | <b>Cash<br/>Collateral<br/>Pledged</b> | <b>Net<br/>Amount</b> |
|-------------------------------|------------------------------------------------------------|----------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|--------------------|----------------------------------------|-----------------------|
| <i>(dollars in thousands)</i> |                                                            |                                                                            |                                                                                            | <b>U.S. agency<br/>mortgage-backed,<br/>residential</b>                                      | <b>U.S. agency</b> |                                        |                       |
| <b>September 30, 2015</b>     |                                                            |                                                                            |                                                                                            |                                                                                              |                    |                                        |                       |
| Repurchase Agreements         | \$ 47,329                                                  | \$ 0                                                                       | \$ 47,329                                                                                  | \$ (39,338 )                                                                                 | (7,991 )           | \$ 0                                   | \$ 0                  |
| <b>December 31, 2014</b>      |                                                            |                                                                            |                                                                                            |                                                                                              |                    |                                        |                       |
| Repurchase Agreements         | \$ 42,184                                                  | \$ 0                                                                       | \$ 42,184                                                                                  | (42,184 )                                                                                    | 0                  | \$ 0                                   | \$ 0                  |

As of September 30, 2015 and December 31, 2014, the fair value of securities pledged in connection with repurchase agreements was \$48,386,000 and \$60,872,000, respectively.

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**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

Management’s discussion and analysis of the significant changes in the results of operations, capital resources and liquidity presented in the accompanying consolidated financial statements for Codorus Valley Bancorp, Inc. (Codorus Valley or the Corporation), a bank holding company, and its wholly-owned subsidiary, PeoplesBank, A Codorus Valley Company (PeoplesBank), are provided below. Codorus Valley’s consolidated financial condition and results of operations consist almost entirely of PeoplesBank’s financial condition and results of operations. Current performance does not guarantee, and may not be indicative of, similar performance in the future.

**Forward-looking Statements**

Management of the Corporation has made forward-looking statements in this Form 10-Q. These forward-looking statements may be subject to risks and uncertainties. Forward-looking statements include information concerning possible or assumed future results of operations of the Corporation and its subsidiaries. When words such as “believes,” “expects,” “anticipates” or similar expressions occur in the Form 10-Q, management is making forward-looking statements.

Note that many factors, some of which are discussed elsewhere in this report and in the documents that are incorporated by reference, could affect the future financial results of the Corporation and its subsidiaries, both individually and collectively, and could cause those results to differ materially from those expressed in the forward-looking statements contained or incorporated by reference in this Form 10-Q. These factors include, but are not limited to, the following:

Operating, legal and regulatory risks;

Credit risk, including an increase in nonperforming assets requiring loss provisions and the incurrence of carrying costs related to nonperforming assets;

Interest rate fluctuations which could increase our cost of funds or decrease our yield on earning assets and therefore reduce our net interest income;

Other-than-temporary declines in the market value of investment securities;

Unavailability of capital when needed, or availability at less than favorable terms;

Unauthorized disclosure of sensitive or confidential client or customer information, whether through a breach of our computer systems or otherwise, which may adversely affect the Corporation's operations, net income or reputation;

Inability to achieve merger-related synergies, and difficulties in integrating the business and operations of acquired institutions;

· A prolonged economic downturn;

· Political and competitive forces affecting banking, securities, asset management and credit services businesses;

· The effects of and changes in the rate of FDIC premiums, including special assessments;

· Future legislative or administrative changes to U.S. governmental capital programs;

Enacted financial reform legislation which may have a significant impact on the Corporation's business and operating results; and

The risk that management's analysis of these risks and forces could be imprecise and/or that the strategies developed to address them could be unsuccessful.

The Corporation undertakes no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances that arise after the date of this report.

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**Critical Accounting Policies**

The Corporation's critical accounting policies, as summarized in Note 1—Summary of Significant Accounting Policies, include those related to the allowance for loan losses, valuation of foreclosed real estate, evaluation of other-than-temporary impairment of securities, and determination of acquisition-related goodwill and fair value adjustments, which require management to make significant judgments, estimates and assumptions that have a material impact on the carrying value of the respective assets and liabilities. For this Form 10-Q, there were no material changes made to the Corporation's critical accounting policies, which are more fully disclosed in Item 7 of the Corporation's previously filed Annual Report on Form 10-K for the year ended December 31, 2014.

**Three Months Ended September 30, 2015 vs. Three Months Ended September 30, 2014**

**Financial Highlights**

The Corporation's net income available to common shareholders (earnings) was \$2,981,000 for the quarter ended September 30, 2015, as compared to \$3,149,000 for the quarter ended September 30, 2014, a decrease of \$168,000 or 5 percent.

Net interest income for the third quarter of 2015 increased \$1,376,000 or 13 percent above the same period in 2014, primarily due to a higher average balance of loans outstanding in the third quarter of 2015. The increased loan volume resulted from both PeoplesBank core commercial loan growth over the previous twelve months, and the Corporation's acquisition of \$77 million of loans, mostly residential mortgages, in the Madison transaction on January 16, 2015.

The provision for loan losses for the third quarter of 2015 was \$500,000, representing a \$250,000 increase as compared to a provision of \$250,000 for the third quarter of 2014. The increased provision supported adequate loan loss reserve coverage considering several factors, including the Corporation's commercial loan growth for the twelve months ending September 30, 2015. The allowance as a percentage of total loans was 1.17 percent at September 30, 2015, as compared to 1.21 percent at December 31, 2014, and 1.20 percent at September 30, 2014.

Noninterest income for the third quarter of 2015 increased \$180,000 or 8 percent compared to the third quarter of 2014. Several sources contributed to the rise in noninterest revenues, including increased deposit service fees generated by higher transaction volumes and fee schedule changes, growth in trust and wealth management assets and related fees, and gains from a higher volume of mortgage loans originated and sold in the third quarter of 2015

versus the same period in the prior year.

Noninterest expenses in the third quarter of 2015 were \$1,508,000 or 19 percent higher than the third quarter of 2014. Personnel and facility costs accounted for the majority of the increase, reflecting additional compensation, benefits, and occupancy expenses supporting business banking and retail services in the Maryland markets and financial centers from the Madison transaction, and the two Pennsylvania financial centers in Shrewsbury and Camp Hill opened after the third quarter of 2014.

The provision for income taxes for the third quarter of 2015 decreased by \$34,000 or 2 percent as compared to the third quarter of 2014, reflecting both (i) pre-tax income in the third quarter of 2015 being 4 percent less than the third quarter of 2014, and (ii) a slightly higher effective tax rate for the third quarter of 2015 due to less tax-exempt investment income in 2015 as compared to the prior year.

The Corporation's net interest margin (tax-equivalent basis) for the third quarter of 2015 was 3.71 percent, compared to 3.80 percent for the third quarter of 2014. The decrease relates to yields on new loan growth and new investments being slightly lower than maturing interest-earning assets in the continued low rate environment, and the additional interest expense on a higher volume of long-term borrowings in the third quarter of 2015 versus the same period in the prior year.

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The schedule below presents selected performance metrics for the third quarter of both 2015 and 2014. Per share computations include the effect of stock dividends, including the 5 percent common stock dividend declared on October 13, 2015.

|                                            | <b>Three months ended</b> |             |
|--------------------------------------------|---------------------------|-------------|
|                                            | <b>September 30,</b>      |             |
|                                            | <b>2015</b>               | <b>2014</b> |
| Basic earnings per common share            | \$0.48                    | \$0.52      |
| Diluted earnings per common share          | \$0.48                    | \$0.51      |
| Cash dividend payout ratio                 | 25.67%                    | 21.80%      |
| Return on average assets                   | 0.87 %                    | 1.05 %      |
| Return on average equity                   | 9.68 %                    | 11.03%      |
| Net interest margin (tax equivalent basis) | 3.71 %                    | 3.80 %      |
| Net overhead ratio                         | 2.10 %                    | 1.98 %      |
| Efficiency ratio                           | 65.00%                    | 61.17%      |
| Average equity to average assets           | 8.98 %                    | 9.56 %      |

A more detailed analysis of the factors and trends affecting the Corporation's earnings and financial position follows.

**Income Statement Analysis****Net Interest Income**

Net interest income for the quarter ended September 30, 2015 was \$12,022,000, an increase of \$1,376,000 or 13 percent compared to net interest income of \$10,646,000 for the third quarter of 2014. The increase was primarily attributable to increased loan interest income. The Corporation's net interest margin, computed as net interest income (tax-equivalent basis) annualized as a percentage of average interest earning assets for the quarter, was 3.71 percent for the third quarter of 2015, compared to the 3.80 percent net interest margin for the third quarter of 2014. The reduction in the net interest margin was due primarily to a reduction in the yield on interest-earning assets, as maturing loans and investments had slightly higher yields, on average, than both new loans and new investments in 2015, as a result of the continuing low rate environment.

Total interest income for the third quarter of 2015 was \$14,117,000, an increase of \$1,447,000 or 11 percent above the amount of total interest income for the third quarter of 2014. The increase was primarily a result of a significant increase in loan income, partially offset by a decline in investment income.

Interest income on loans increased \$1,596,000 or 14 percent in the third quarter of 2015 compared to the same period in 2014. The average volume of loans increased approximately \$155,000,000 or 17 percent in the third quarter of 2015 compared to the same quarter in 2014, reflecting both core commercial loan growth over the past year, and the impact of the \$77 million of loans acquired from Madison during the first quarter of 2015. The Corporation's carrying value of Madison-acquired loans as of September 30, 2015 was approximately \$63 million, with the reduction in the portfolio since the January 2015 acquisition date resulting primarily from normal scheduled repayments received during the year, as well as some loan payoffs and sales. The impact of the increased loan volume on interest income was slightly offset by a decrease in the overall tax-equivalent yield on loans for the third quarter of 2015, which declined by 15 basis points compared to the third quarter of 2014, as maturing loans had slightly higher yields, on average, than new loans as a result of the continuing low interest rates and competitive market pricing.

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Investment income for the third quarter of 2015 decreased \$168,000 or 12 percent compared to the third quarter of 2014. Contributing to the decrease, the tax-equivalent yield on investments for the third quarter of 2015 was 2.65 percent or 18 basis points lower than the taxable-equivalent investment yield of 2.83 percent for the third quarter of 2014, as the yields on maturing investments (primarily tax-exempt municipal securities and mortgage-backed securities) were generally higher than yields on new investments purchased in the current lower interest rate environment. Also, the average balance of investment securities decreased 6 percent when comparing the third quarter of 2015 to the same period in 2014, as some funds from investment maturities and sales were not fully reinvested, but were used for other purposes, including providing funds to support loan growth.

Total interest expense for the third quarter of 2015 totaled \$2,095,000, an increase of \$71,000 or 4 percent as compared to total interest expense of \$2,024,000 for the third quarter of 2014. An increase in both the average volume and cost of long-term borrowings, used to fund commercial loans of a similar duration, more than offset a favorable decrease in the cost of deposits.

Interest expense on deposits decreased \$118,000 or 7 percent in the third quarter of 2015 compared to the same period in 2014. Decreases in the rate of interest paid on deposits in the continuing low rate environment more than offset the additional interest expense attributable to an increase in the volume of deposits. The average rate paid on interest-bearing deposits in the third quarter of 2015 was 0.66 percent, a decrease from the average rate of 0.78 percent paid on interest-bearing deposits during the third quarter of 2014. The average balance of interest-bearing deposits for the third quarter of 2015 increased by \$95,000,000 or 11 percent compared to the third quarter of 2014. This increase was primarily due to the growth of demand and savings deposits, including those assumed in the Madison transaction in January 2015. Also, the Corporation experienced a favorable increase in noninterest-bearing deposits, with the average balance for the third quarter of 2015 increasing to \$149,000,000 as compared to \$120,000,000 for the third quarter of 2014.

Interest expense on borrowings for the third quarter of 2015 increased by \$189,000 compared to the third quarter of 2014, due primarily to an increase in the average balance of long-term debt. Outstanding long-term borrowings averaged \$120,000,000 for the third quarter of 2015, compared to an average balance of approximately \$80,000,000 for the third quarter of 2014. The increase related primarily to new FHLB advances totaling \$35,000,000 obtained in June 2015 as disclosed in Note 8 – Short-Term Borrowings and Long-Term Debt. The advances obtained in 2015 are borrowings with intermediate term bullet maturities to supplement deposits for funding expected loan growth, and to provide a partial hedge against rising market interest rates by having maturities similar to the amortization of fixed rate commercial loans in the Corporation's portfolio. The overall rate on average long-term borrowings for the third quarter of 2015 was 1.60 percent, an increase as compared to the rate of 1.47 percent for the third quarter of 2014.



Table of Contents**Table 1-Average Balances and Interest Rates (tax equivalent basis)**

| <i>(dollars in thousands)</i>               | Three months ended September 30, |          |            | 2014            |          |            |
|---------------------------------------------|----------------------------------|----------|------------|-----------------|----------|------------|
|                                             | Average Balance                  | Interest | Yield/Rate | Average Balance | Interest | Yield/Rate |
| <b>Assets</b>                               |                                  |          |            |                 |          |            |
| Interest bearing deposits with banks        | \$55,258                         | \$35     | 0.25 %     | \$25,462        | \$16     | 0.25 %     |
| Investment securities:                      |                                  |          |            |                 |          |            |
| Taxable                                     | 145,609                          | 802      | 2.19       | 154,871         | 915      | 2.34       |
| Tax-exempt                                  | 66,855                           | 615      | 3.65       | 71,364          | 697      | 3.87       |
| Total investment securities                 | 212,464                          | 1,417    | 2.65       | 226,235         | 1,612    | 2.83       |
| <b>Loans:</b>                               |                                  |          |            |                 |          |            |
| Taxable (1)                                 | 1,026,039                        | 12,706   | 4.91       | 872,908         | 11,110   | 5.05       |
| Tax-exempt                                  | 21,321                           | 241      | 4.48       | 19,039          | 241      | 5.02       |
| Total loans                                 | 1,047,360                        | 12,947   | 4.90       | 891,947         | 11,351   | 5.05       |
| Total earning assets                        | 1,315,082                        | 14,399   | 4.34       | 1,143,644       | 12,979   | 4.50       |
| Other assets (2)                            | 70,821                           |          |            | 62,999          |          |            |
| Total assets                                | \$1,385,903                      |          |            | \$1,206,643     |          |            |
| <b>Liabilities and Shareholders' Equity</b> |                                  |          |            |                 |          |            |
| <b>Deposits:</b>                            |                                  |          |            |                 |          |            |
| Interest bearing demand                     | \$459,921                        | \$412    | 0.36 %     | \$388,500       | \$325    | 0.33 %     |
| Savings                                     | 71,580                           | 18       | 0.10       | 41,945          | 15       | 0.14       |
| Time                                        | 414,674                          | 1,134    | 1.08       | 420,587         | 1,342    | 1.27       |
| Total interest bearing deposits             | 946,175                          | 1,564    | 0.66       | 851,032         | 1,682    | 0.78       |
| Short-term borrowings                       | 37,413                           | 47       | 0.50       | 32,900          | 43       | 0.52       |
| Long-term debt                              | 120,349                          | 484      | 1.60       | 80,442          | 299      | 1.47       |
| Total interest bearing liabilities          | 1,103,937                        | 2,095    | 0.75       | 964,374         | 2,024    | 0.83       |
| Noninterest bearing deposits                | 149,204                          |          |            | 119,633         |          |            |
| Other liabilities                           | 8,339                            |          |            | 7,322           |          |            |
| Shareholders' equity                        | 124,423                          |          |            | 115,314         |          |            |
| Total liabilities and shareholders' equity  | \$1,385,903                      |          |            | \$1,206,643     |          |            |
| Net interest income (tax equivalent basis)  |                                  | \$12,304 |            |                 | \$10,955 |            |
| Net interest margin (3)                     |                                  |          | 3.71 %     |                 |          | 3.80 %     |
| Tax equivalent adjustment                   |                                  | (282 )   |            |                 | (309 )   |            |
| Net interest income                         |                                  | \$12,022 |            |                 | \$10,646 |            |

(1) Average balance includes average nonaccrual loans of \$7,210,000 for 2015 and \$8,248,000 for 2014. Interest includes net loan fees of \$511,000 for 2015 and \$487,000 for 2014.

- (2) Average balance includes average bank owned life insurance, foreclosed real estate and unrealized holding gains (losses) on investment securities.
- (3) Net interest income (tax equivalent basis) annualized as a percentage of average interest earning assets.

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Table of Contents**Table 2-Rate/Volume Analysis of Changes in Net Interest Income (tax equivalent basis)**

| <i>(dollars in thousands)</i>        | <b>Three months ended<br/>September 30,<br/>2015 vs. 2014</b> |             |            |
|--------------------------------------|---------------------------------------------------------------|-------------|------------|
|                                      | <b>Increase (decrease) due<br/>to change in*</b>              |             |            |
|                                      | <b>Volume</b>                                                 | <b>Rate</b> | <b>Net</b> |
| Interest Income                      |                                                               |             |            |
| Interest bearing deposits with banks | \$19                                                          | \$0         | \$19       |
| Investment securities:               |                                                               |             |            |
| Taxable                              | (54 )                                                         | (59 )       | (113 )     |
| Tax-exempt                           | (44 )                                                         | (38 )       | (82 )      |
| Loans:                               |                                                               |             |            |
| Taxable                              | 1,949                                                         | (353 )      | 1,596      |
| Tax-exempt                           | 29                                                            | (29 )       | 0          |
| Total interest income                | 1,899                                                         | (479 )      | 1,420      |
| Interest Expense                     |                                                               |             |            |
| Deposits:                            |                                                               |             |            |
| Interest bearing demand              | 73                                                            | 14          | 87         |
| Savings                              | 11                                                            | (8 )        | 3          |
| Time                                 | (19 )                                                         | (189 )      | (208 )     |
| Short-term borrowings                | 6                                                             | (2 )        | 4          |
| Long-term debt                       | 141                                                           | 44          | 185        |
| Total interest expense               | 212                                                           | (141 )      | 71         |
| Net interest income                  | \$1,687                                                       | \$(338 )    | \$1,349    |

\*Changes which are due to both volume and rate are allocated in proportion to their relationship to the amount of change attributed directly to volume or rate.

**Provision for Loan Losses**

The provision for loan losses is an expense charged to earnings to cover the estimated losses attributable to uncollectible loans. The provision reflects management's judgment of an appropriate level for the allowance for loan losses. For the third quarter of 2015, the provision for loan losses was \$500,000 as compared to a provision of \$250,000 for the third quarter of 2014. The increased provision was provided to maintain the adequacy of the allowance for loan losses, particularly given the continued growth in the commercial loan portfolio in the twelve months ending September 30, 2015. Despite the comparatively higher provision for the third quarter of 2015 versus

the same period in 2014, the allowance as a percentage of total loans was 1.17 percent at September 30, 2015, as compared to 1.21 percent at December 31, 2014, and 1.20 percent at September 30, 2014. The impact of the increased provision for the third quarter of 2015 on the allowance for loan losses balance was partially offset by \$86,000 of net charge-offs recorded in the third quarter of 2015. Also, no allowance for loan losses was added relative to the \$77,000,000 of loans acquired from Madison in January 2015 as such loans were recorded on the Corporation's balance sheet at fair value in accordance with acquisition accounting principles.

More information about the allowance for loan losses can be found in this report under the caption Allowance for Loan Losses on page 63.

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Table of Contents**Noninterest Income**

The following table presents the components of total noninterest income for the third quarter of 2015, compared to the third quarter of 2014.

**Table 3 - Noninterest income**

|                                                      | Three months ended |                    | Change              |      |
|------------------------------------------------------|--------------------|--------------------|---------------------|------|
|                                                      | September 30, 2015 | September 30, 2014 | Increase (Decrease) |      |
| (dollars in thousands)                               | 2015               | 2014               | \$                  | %    |
| Trust and investment services fees                   | \$604              | \$592              | \$12                | 2 %  |
| Income from mutual fund, annuity and insurance sales | 265                | 178                | 87                  | 49   |
| Service charges on deposit accounts                  | 882                | 783                | 99                  | 13   |
| Income from bank owned life insurance                | 179                | 184                | (5 )                | (3 ) |
| Other income                                         | 110                | 155                | (45 )               | (29) |
| Net gain on sales of loans held for sale             | 181                | 124                | 57                  | 46   |
| Gain on sales of securities                          | 121                | 146                | (25 )               | (17) |
| Total noninterest income                             | \$2,342            | \$2,162            | \$180               | 8 %  |

The discussion that follows addresses changes in selected categories of noninterest income.

**Income from mutual fund, annuity and insurance sales**—The \$87,000 or 49 percent increase in income from the sale of mutual fund, annuity and insurance products by Codorus Valley Financial Advisors, Inc. (“CVFA”), a subsidiary of PeoplesBank, was due to the higher volume of assets under management and fee income for the third quarter of 2015 (the strongest quarterly performance in the previous two years). This increase reflected the addition of a significant volume of assets under management in the third quarter of 2015 due primarily to the addition of a new larger retirement plan client.

**Service charges on deposit accounts**—The \$99,000 or 13 percent increase in service charge income on deposit accounts was due to both (i) an increase in the volume of demand deposit accounts subject to fees, including deposit accounts assumed in the Madison acquisition in January 2015, and (ii) planned fee schedule increases for certain service charge categories. The fee schedule changes were implemented during the first quarter of 2015, and were in effect during the

entire third quarter of 2015.

***Net gain on sales of loans held for sale***—The \$57,000 or 46 percent increase in gains from the sale of residential mortgage loans held for sale follows the 2015 year-to-date favorable trend of increased fixed-rate mortgage originations and refinance activity, while the mortgage origination and sales during the third quarter of 2014 had reflected a lower-than-average volume of activity.

***Gain on sales of securities***—The \$25,000 or 17 percent decrease in gains on the sale of securities was consistent with a lower volume of security sales in the third quarter of 2015 versus the same period in 2014. Securities sold included those where market pricing for certain instruments provided a favorable total return upon the sale and reinvestment of proceeds, versus holding the respective securities to maturity.

***Other income***—The \$45,000 or 29 percent decrease in other income reflects the impact of realized losses on the disposal of premises and equipment during the third quarter of 2015.

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Table of Contents**Noninterest Expense**

The following table presents the components of total noninterest expense for the third quarter of 2015, compared to the third quarter of 2014.

**Table 4 - Noninterest expense**

| (dollars in thousands)                                   | Three months ended |         | Change                 |       |
|----------------------------------------------------------|--------------------|---------|------------------------|-------|
|                                                          | September 30,      |         | Increase<br>(Decrease) |       |
|                                                          | 2015               | 2014    | \$                     | %     |
| Personnel                                                | \$5,367            | \$4,436 | \$931                  | 21 %  |
| Occupancy of premises, net                               | 811                | 505     | 306                    | 61    |
| Furniture and equipment                                  | 664                | 552     | 112                    | 20    |
| Postage, stationery and supplies                         | 153                | 199     | (46 )                  | (23 ) |
| Professional and legal                                   | 198                | 223     | (25 )                  | (11 ) |
| Marketing                                                | 242                | 340     | (98 )                  | (29 ) |
| FDIC insurance                                           | 177                | 149     | 28                     | 19    |
| Debit card processing                                    | 235                | 199     | 36                     | 18    |
| Charitable donations                                     | 21                 | 66      | (45 )                  | (68 ) |
| Telephone                                                | 208                | 141     | 67                     | 48    |
| External data processing                                 | 306                | 186     | 120                    | 65    |
| Merger related                                           | 0                  | 161     | (161 )                 | (100) |
| Foreclosed real estate including (gains) losses on sales | 66                 | 60      | 6                      | 10    |
| Other                                                    | 1,062              | 785     | 277                    | 35    |
| Total noninterest expense                                | \$9,510            | \$8,002 | \$1,508                | 19 %  |

The discussion that follows addresses changes in selected categories of noninterest expense.

**Personnel**—The \$931,000 or 21 percent increase in personnel expense was due largely to the impact of adding new employees from (i) the four Maryland financial centers acquired in the Madison acquisition in January 2015, (ii) the two financial centers in Shrewsbury, PA and Camp Hill, PA that were opened after the third quarter of 2014, and (iii) the addition of business banking personnel to support loan growth in the Corporation's newer markets. These financial center personnel additions as well as other planned staff additions to support continued business growth resulted in a 15 percent increase to the Corporation's full-time equivalents (FTEs) from year-end 2014 to September 30, 2015.

**Occupancy; furniture and equipment** – The \$418,000 or 40 percent increase in combined occupancy and furniture and equipment costs was due primarily to the addition of seven facilities to the Corporation since the third quarter of 2014, including four financial centers from the Madison acquisition, two financial centers in Pennsylvania (Shrewsbury and Camp Hill), and a new administrative services center near the Corporation’s headquarters in York, PA.

**Postage, stationery and supplies**—The \$46,000 or 23 percent decrease in postage, stationery, and supplies expenses reflects variances in the timing of promotional mailings, and the additional supplies expenses in the third quarter of 2014 reflecting the Corporation’s updated branding.

**Professional and legal**—The \$25,000 or 11 percent decrease in professional and legal expenses reflects the higher volume of third-party consulting and legal support in the third quarter of 2014 versus the third quarter of 2015, including charges associated with strategic consulting supporting fee-based revenue enhancement.



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**Marketing**—The \$98,000 or 29 percent decrease in marketing expenses reflects timing differences in the Corporation's planned branding, promotion, and advertising activities. Also, the third quarter of 2014 included additional nonrecurring marketing expenses for promotions related to the PeoplesBank 150<sup>th</sup> anniversary events.

**FDIC insurance**—The \$28,000 or 19 percent increase in FDIC insurance is attributable to year over year deposit growth including deposits assumed in the January 2015 Madison acquisition.

**Debit card processing**—The \$36,000 or 18 percent increase in debit card processing reflects year over year higher debit card transaction volume, due primarily to the increased number of demand deposit accounts and debit cards, including those related to the Madison acquisition.

**Charitable donations**—The \$45,000 or 68 percent decrease in quarterly charitable donations was primarily due to changes in the timing of donations (as the comparison of year-to-date charitable donations reflects a lower 9 percent variance). Most donations to nonprofit organizations qualify for related state tax credits that typically range from 55 to 90 percent of the donated amount, effectively lowering the cost of the donation. PeoplesBank uses state tax credits from donations to reduce its Pennsylvania shares tax expense which is included in other expenses.

**External data processing**—The \$120,000 or 65 percent increase in external data processing expenses reflects the additional third-party processing costs to support file-count and transaction-based data processing and information security requirements for the new customers from the addition of six new financial centers since the third quarter of 2014, including those added from the Corporation's acquisition of Madison in January 2015.

**Merger related expenses**—The Corporation incurred \$161,000 of pre-merger related expenses in the third quarter of 2014 related to the eventual acquisition of Madison Bancorp in the first quarter of 2015. Merger-related integration activities were completed in the first half of 2015, and no acquisition expenses were incurred in the third quarter of 2015. The merger agreement between the Corporation and Madison was executed on July 22, 2014, and merger-related expenses in the third quarter of 2014 included professional fees supporting legal, investment banking, regulatory application and integration activities.

**Other expenses**—The \$277,000 or 35 percent increase in other expenses included the costs for the inception of corporate-wide seminars supporting expansion of revenue generation activities, as well as increases in costs associated with franchise expansion, such as additional insurance, employee training and travel, and additional courier expenses.

## **Provision for Income Taxes**

The provision for income taxes for the third quarter of 2015 was \$1,343,000, a decrease of \$34,000 or 2 percent as compared to the third quarter of 2014. The decrease reflected the lower level of pre-tax income for the third quarter of 2015 versus the same period in 2014, partially offset by the impact of the lower level of tax-exempt investment income for 2015 as compared to the prior year. For both the second quarter of 2015 and 2014, the Corporation's statutory federal income tax rate was 34 percent. However, the effective income tax rate was 31 percent for the third quarter of 2015, compared to 30 percent for the third quarter of 2014. The effective tax rate differs from the statutory tax rate due to the impact of certain elements with specific tax benefits, including low-income housing credits and tax-exempt income, including income from tax-exempt investments, tax-exempt loans, and bank-owned life insurance. The Corporation's income earned on tax-exempt investments decreased in the third quarter of 2015 as compared to the third quarter of 2014, resulting in a decrease of the related tax benefit.

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**Preferred Stock Dividends**

Preferred stock dividends for both the third quarter of 2015 and 2014 were \$30,000 in each period as the same annualized dividend rate of 1 percent applied to the same balance for both periods of \$12,000,000 in outstanding shares of the Corporation's Series B preferred stock held by the United States Department of the Treasury. The Corporation is currently paying the lowest permissible dividend rate under the U.S. Treasury's Small Business Lending Fund Program ("SBLF Program") as a result of originating loans that qualify for the SBLF Program in excess of a pre-determined loan portfolio baseline balance. Information about the SBLF Program is provided in this report at Note 10-Shareholders' Equity.

**Nine Months Ended September 30, 2015 vs. Nine Months Ended September 30, 2014**

**Financial Highlights**

The Corporation's net income available to common shareholders (earnings) was \$8,275,000 for the first nine months of 2015 compared to \$8,845,000 for the first nine months of 2014, a decrease of \$570,000 or 6 percent. Contributing to the decrease was (i) nonrecurring expenses associated with the Madison acquisition which occurred in the first quarter of 2015, (ii) personnel and occupancy expenses related to the Corporation's business expansion, and (iii) additional loan loss provision in consideration of commercial loan growth and net charge offs for the previous twelve months.

Net interest income for the first nine months of 2015 increased \$4,173,000 or 13 percent above the first nine months of 2014, primarily due to increased interest income from a higher volume of loans due to both PeoplesBank core commercial loan growth over the previous twelve months, and the Corporation's acquisition of \$77 million of loans, mostly residential mortgages, in the Madison transaction on January 16, 2015.

The Corporation's net interest margin (tax-equivalent basis) for the nine months ended September 30, 2015 was 3.82 percent, which was comparable to the 3.83 percent net interest margin for the first nine months of 2014. Yields on new loans and new investments were slightly lower for 2015 in the continuing low interest rate environment, which was offset by a reduction in the cost of deposits.

The provision for loan losses for the first nine months of 2015 was \$2,300,000 or a \$1,200,000 increase as compared to a loan loss provision of \$1,100,000 for the first nine months of 2014. The increased provision for 2015 supported adequate loan loss reserve coverage considering several factors, including the Corporation's substantial commercial loan growth in the past twelve months, and higher net charge-offs of \$1,082,000 in the first nine months of 2015 as

compared to net charge offs of \$362,000 for the same period in 2014. The charge-offs recorded in the first nine months of 2015 included a combined \$827,000 on three impaired commercial credits reflecting confirmed losses from collateral deficiencies.

Noninterest income for the first nine months of 2015 increased \$1,023,000 or 18 percent compared to the first nine months of 2014. Several sources contributed to the rise in noninterest revenues, including increased deposit service fees generated by higher transaction volumes and fee schedule changes, growth in trust assets under management and related fees, a greater volume of sold mortgages and related gains, and gains on sales of securities.

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Noninterest expenses for the first nine months of 2015 were \$4,431,000 or 19 percent higher than the first nine months of 2014. Personnel and facility costs accounted for the majority of the increase, reflecting additional compensation, benefits, and occupancy expenses supporting expanded business banking and retail banking activities in the Maryland financial centers from the Madison acquisition, and the two financial centers in Shrewsbury, PA and Camp Hill, PA opened after the third quarter of 2014. Also contributing to the noninterest expense increase was \$474,000 of nonrecurring noninterest expenses in the first nine months of 2015 associated with the Madison acquisition, an increase of \$263,000 compared to acquisition-related expenses for the first nine months of 2014. Acquisition expenses included one-time costs for systems conversion and integration, external legal and professional fees, and severance costs.

The provision for income taxes for the first nine months of 2015 increased by \$189,000 or 5 percent as compared to the first nine months of 2014, primarily related to the lower amount of tax-exempt investment income for 2015 as compared to the prior year.

As of September 30, 2015, the Corporation's total assets were nearly \$1.4 billion, an increase of \$183 million or 15 percent since December 31, 2014. The increase resulted from both the Corporation's acquisition of \$134 million of assets from Madison in the first quarter of 2015, and commercial loan growth generated through PeoplesBank during the first nine months of the year.

The Corporation's capital level remained sound as evidenced by regulatory capital ratios that exceed current regulatory requirements for well capitalized institutions. As of September 30, 2015, the Corporation's capital calculations and ratios reflect full compliance with the Basel III regulatory capital framework, which became effective on January 1, 2015.

The schedule below presents selected performance metrics for the first nine months of both 2015 and 2014. Per share computations include the effect of stock dividends, including the 5 percent common stock dividend declared on October 13, 2015.

|                                            | <b>Nine months<br/>ended<br/>September 30,</b> |             |
|--------------------------------------------|------------------------------------------------|-------------|
|                                            | <b>2015</b>                                    | <b>2014</b> |
| Basic earnings per common share            | \$ 1.34                                        | \$ 1.52     |
| Diluted earnings per common share          | \$ 1.33                                        | \$ 1.49     |
| Cash dividend payout ratio                 | 26.89%                                         | 29.52%      |
| Return on average assets                   | 0.83 %                                         | 1.01 %      |
| Return on average equity                   | 9.15 %                                         | 10.48%      |
| Net interest margin (tax equivalent basis) | 3.82 %                                         | 3.83 %      |
| Net overhead ratio                         | 2.16 %                                         | 2.02 %      |

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|                                  |        |        |
|----------------------------------|--------|--------|
| Efficiency ratio                 | 65.19% | 61.70% |
| Average equity to average assets | 9.08 % | 9.62 % |

A more detailed analysis of the factors and trends affecting the Corporation's earnings and financial position follows.

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**Income Statement Analysis**

**Net Interest Income**

Net interest income for the nine months ending September 30, 2015 was \$35,529,000, an increase of \$4,173,000 or 13 percent compared to net interest income of \$31,356,000 for the first nine months of 2014. The increase was primarily attributable to increased loan interest income. The Corporation's net interest margin, computed as net interest income (tax-equivalent basis) annualized as a percentage of average interest earning assets for the quarter, was 3.82 percent for the first nine months of 2015, which was comparable to the 3.83 percent net interest margin for the same period in 2014.

Total interest income for the first nine months of 2015 was \$41,609,000, an increase of \$4,162,000 or 11 percent above total interest income of \$37,447,000 for the first nine months of 2014. The increase was primarily a result of a significant increase in loan income, partially offset by a decline in investment income.

Interest income on loans increased \$4,578,000 or 14 percent in the first nine months of 2015 compared to the same period in 2014. The average balance of loans increased approximately \$145,000,000 or 17 percent in the first nine months of 2015 compared to the first nine months of 2014, reflecting core commercial loan growth over the past year, and the impact of the \$77 million of loans acquired from Madison during the first quarter of 2015. The impact of the increased loan volume on interest income was slightly offset by a decrease in the overall tax-equivalent yield on loans for the first nine months of 2015, which declined by 12 basis points compared to the same period in 2014.

Investment income for the first nine months of 2015 decreased by \$442,000 or 10 percent compared to the first nine months of 2014. Contributing to the decrease, the average balance of investment securities decreased 6 percent when comparing the first nine months of 2015 to the same period in 2014, as some funds from investment maturities and sales were not fully reinvested, but were used for other purposes, including providing funds to support loan growth. Also, the tax-equivalent yield on investments for the first nine months of 2015 was 2.77 percent or 17 basis points lower than the investment yield of 2.94 percent for the first nine months of 2014, as the yields on maturing investments (primarily tax-exempt municipal securities) were generally higher than yields on investments purchased in the current low interest rate environment.

Total interest expense for the first nine months of 2015 totaled \$6,080,000, a slight decrease of \$11,000 or less than 1 percent as compared to total interest expense of \$6,091,000 for the first nine months of 2014. A decrease in the overall cost of deposits was substantially offset by additional interest expense from an increase in the average volume of

long-term borrowings outstanding.

Interest expense on deposits decreased of \$339,000 or 7 percent in the first nine months of 2015 compared to the same period in 2014. Decreases in the rate of interest paid on deposits in the continuing low rate environment more than offset the additional interest expense attributable to an increase in the volume of deposits. The average rate paid on interest-bearing deposits in the first nine months of 2015 was 0.68 percent, a decrease from the average rate of 0.81 percent paid on interest-bearing deposits during the first nine months of 2014. The average volume of interest-bearing deposits for the first nine months of 2015 increased by \$91,000,000 or 11 percent compared to the average for the first nine months of 2014. This increase was primarily due to the retention of a significant amount of the time deposits and savings deposits assumed in the Madison transaction in January 2015. Also, the Corporation experienced a favorable increase in noninterest-bearing deposits, with the average volume for the first nine months of 2015 increasing to \$139,000,000 as compared to \$113,000,000 for the first nine months of 2014.

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Interest expense on borrowings for the first nine months of 2015 increased by \$328,000 or 33 percent compared to the first nine months of 2014, due primarily to an increase in the average balance of long-term debt. Long-term borrowings averaged \$104,329,000 for the first nine months of 2015, an increase of 32 percent compared to an average balance of approximately \$79,254,000 for the first nine months of 2014. The increase related to new FHLB advances since the end of the second quarter of 2014, including \$35,000,000 of FHLB borrowings obtained in June 2015 as disclosed in Note 8 – Short-Term Borrowings and Long-Term Debt. These new borrowings are intermediate term bullet maturities to supplement deposits for funding expected loan growth, and to provide a partial hedge against rising market interest rates by having maturities similar to the amortization of fixed rate commercial loans in the Corporation's portfolio. The rate on average long-term borrowings for the first nine months of 2015 was 1.54 percent, an increase as compared to the rate of 1.49 percent for the first nine months of 2014.

Table of Contents**Table 5-Average Balances and Interest Rates (tax equivalent basis)**

| <i>(dollars in thousands)</i>               | <b>Nine months ended September 30,</b> |                 |                        |                            |                 |                        |
|---------------------------------------------|----------------------------------------|-----------------|------------------------|----------------------------|-----------------|------------------------|
|                                             | <b>2015</b>                            |                 |                        | <b>2014</b>                |                 |                        |
|                                             | <b>Average<br/>Balance</b>             | <b>Interest</b> | <b>Yield/<br/>Rate</b> | <b>Average<br/>Balance</b> | <b>Interest</b> | <b>Yield/<br/>Rate</b> |
| <b>Assets</b>                               |                                        |                 |                        |                            |                 |                        |
| Interest bearing deposits with banks        | \$35,765                               | \$68            | 0.25 %                 | \$22,359                   | \$42            | 0.25 %                 |
| Investment securities:                      |                                        |                 |                        |                            |                 |                        |
| Taxable                                     | 146,998                                | 2,550           | 2.32                   | 149,634                    | 2,735           | 2.44                   |
| Tax-exempt                                  | 66,309                                 | 1,873           | 3.78                   | 76,889                     | 2,253           | 3.92                   |
| Total investment securities                 | 213,307                                | 4,423           | 2.77                   | 226,523                    | 4,988           | 2.94                   |
| <b>Loans:</b>                               |                                        |                 |                        |                            |                 |                        |
| Taxable (1)                                 | 1,002,312                              | 37,219          | 4.96                   | 860,963                    | 32,707          | 5.08                   |
| Tax-exempt                                  | 21,840                                 | 771             | 4.72                   | 17,978                     | 672             | 5.00                   |
| Total loans                                 | 1,024,152                              | 37,990          | 4.96                   | 878,941                    | 33,379          | 5.08                   |
| Total earning assets                        | 1,273,224                              | 42,481          | 4.46                   | 1,127,823                  | 38,409          | 4.55                   |
| Other assets (2)                            | 69,773                                 |                 |                        | 60,489                     |                 |                        |
| Total assets                                | \$1,342,997                            |                 |                        | \$1,188,312                |                 |                        |
| <b>Liabilities and Shareholders' Equity</b> |                                        |                 |                        |                            |                 |                        |
| <b>Deposits:</b>                            |                                        |                 |                        |                            |                 |                        |
| Interest bearing demand                     | \$434,801                              | \$1,095         | 0.34 %                 | \$386,581                  | \$1,021         | 0.35 %                 |
| Savings                                     | 68,253                                 | 51              | 0.10                   | 40,970                     | 60              | 0.20                   |
| Time                                        | 431,959                                | 3,609           | 1.12                   | 416,642                    | 4,013           | 1.29                   |
| Total interest bearing deposits             | 935,013                                | 4,755           | 0.68                   | 844,193                    | 5,094           | 0.81                   |
| Short-term borrowings                       | 33,824                                 | 126             | 0.50                   | 29,467                     | 116             | 0.53                   |
| Long-term debt                              | 104,329                                | 1,199           | 1.54                   | 79,254                     | 881             | 1.49                   |
| Total interest bearing liabilities          | 1,073,166                              | 6,080           | 0.76                   | 952,914                    | 6,091           | 0.85                   |
| Noninterest bearing deposits                | 138,939                                |                 |                        | 113,213                    |                 |                        |
| Other liabilities                           | 8,941                                  |                 |                        | 7,866                      |                 |                        |
| Shareholders' equity                        | 121,951                                |                 |                        | 114,319                    |                 |                        |
| Total liabilities and shareholders' equity  | \$1,342,997                            |                 |                        | \$1,188,312                |                 |                        |
| Net interest income (tax equivalent basis)  |                                        | \$36,401        |                        |                            | \$32,318        |                        |
| Net interest margin (3)                     |                                        |                 | 3.82 %                 |                            |                 | 3.83 %                 |
| Tax equivalent adjustment                   |                                        | (872 )          |                        |                            | (962 )          |                        |
| Net interest income                         |                                        | \$35,529        |                        |                            | \$31,356        |                        |

(1) Average balance includes average nonaccrual loans of \$7,935,000 for 2015 and \$11,418,000 for 2014.

Interest includes net loan fees of \$1,531,000 for 2015 and \$1,308,000 for 2014.

- (2) Average balance includes average bank owned life insurance, foreclosed real estate and unrealized holding gains (losses) on investment securities.
- (3) Net interest income (tax equivalent basis) annualized as a percentage of average interest earning assets.

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Table of Contents**Table 6-Rate/Volume Analysis of Changes in Net Interest Income (tax equivalent basis)**

| <i>(dollars in thousands)</i>        | <b>Nine months ended<br/>September 30,<br/>2015 vs. 2014<br/>Increase (decrease) due to<br/>change in*</b> |             |            |
|--------------------------------------|------------------------------------------------------------------------------------------------------------|-------------|------------|
|                                      | <b>Volume</b>                                                                                              | <b>Rate</b> | <b>Net</b> |
| Interest Income                      |                                                                                                            |             |            |
| Interest bearing deposits with banks | \$26                                                                                                       | \$0         | \$26       |
| Investment securities:               |                                                                                                            |             |            |
| Taxable                              | 19                                                                                                         | (204 )      | (185 )     |
| Tax-exempt                           | (310 )                                                                                                     | (70 )       | (380 )     |
| Loans:                               |                                                                                                            |             |            |
| Taxable                              | 5,370                                                                                                      | (858 )      | 4,512      |
| Tax-exempt                           | 144                                                                                                        | (45 )       | 99         |
| Total interest income                | 5,249                                                                                                      | (1,177)     | 4,072      |
| Interest Expense                     |                                                                                                            |             |            |
| Deposits:                            |                                                                                                            |             |            |
| Interest bearing demand              | 162                                                                                                        | (88 )       | 74         |
| Savings                              | 40                                                                                                         | (49 )       | (9 )       |
| Time                                 | 147                                                                                                        | (551 )      | (404 )     |
| Short-term borrowings                | 20                                                                                                         | (10 )       | 10         |
| Long-term debt                       | 266                                                                                                        | 52          | 318        |
| Total interest expense               | 635                                                                                                        | (646 )      | (11 )      |
| Net interest income                  | \$4,614                                                                                                    | \$(531 )    | \$4,083    |

\*Changes which are due to both volume and rate are allocated in proportion to their relationship to the amount of change attributed directly to volume or rate.

**Provision for Loan Losses**

For the first nine months of 2015, the provision for loan losses was \$2,300,000 as compared to a provision of \$1,100,000 for the first nine months of 2014. The increased provision was provided to maintain the adequacy of the allowance for loan losses, particularly given the substantial growth in the loan portfolio in the twelve months ending September 30, 2015. The impact of the increased provision on the allowance for loan losses was partially offset by \$1,082,000 of net charge-offs recorded in the first nine months of 2015, including partial charge-offs totaling \$827,000 on three impaired commercial credits to reflect confirmed losses due primarily to collateral deficiencies. For the first nine months of 2014, net charge-offs were \$362,000 which reflected a favorable large recovery of \$190,000

on a previously charged-off credit. Despite the comparatively higher provision for the first nine months of 2015 versus the same period in 2014, the allowance as a percentage of total loans was 1.17 percent as of September 30, 2015, as compared to 1.21 percent at December 31, 2014, and 1.20 percent at September 30, 2014. Also, no allowance for loan losses was added relative to the \$77,000,000 of loans acquired from Madison in January 2015 as such loans were recorded on the Corporation's balance sheet at fair value in accordance with acquisition accounting principles.

More information about the allowance for loan losses can be found in this report under the caption Allowance for Loan Losses on page 63.

Table of Contents**Noninterest Income**

The following table presents the components of total noninterest income for the first nine months of 2015, compared to the first nine months of 2014.

*Table 7 - Noninterest income*

| <i>(dollars in thousands)</i>                        | <b>Nine months ended</b>  |             | <b>Change</b>              |          |
|------------------------------------------------------|---------------------------|-------------|----------------------------|----------|
|                                                      | <b>September 30, 2015</b> | <b>2014</b> | <b>Increase (Decrease)</b> |          |
|                                                      |                           |             | <b>\$</b>                  | <b>%</b> |
| Trust and investment services fees                   | \$1,809                   | \$1,644     | \$165                      | 10 %     |
| Income from mutual fund, annuity and insurance sales | 580                       | 503         | 77                         | 15       |
| Service charges on deposit accounts                  | 2,514                     | 2,221       | 293                        | 13       |
| Income from bank owned life insurance                | 523                       | 532         | (9 )                       | (2 )     |
| Other income                                         | 426                       | 458         | (32 )                      | (7 )     |
| Net gain on sales of loans held for sale             | 489                       | 306         | 183                        | 60       |
| Gain on sales of securities                          | 492                       | 146         | 346                        | 237      |
| Total noninterest income                             | \$6,833                   | \$5,810     | \$1,023                    | 18 %     |

The discussion that follows addresses changes in selected categories of noninterest income.

**Trust and investment services fees**—The \$165,000 or 10 percent increase in trust and investment services fees was due primarily to an increase in the volume of assets under management from both growth in traditional trust business and appreciation in the market value of managed accounts, as well as rate increases in certain wealth management fees.

**Income from mutual fund, annuity and insurance sales**—The \$77,000 or 15 percent increase in income from mutual fund, annuity and insurance sales was due primarily to an increase in the volume of assets under management from a substantial increase in sales of non-deposit investment products, and the addition of a new large retirement plan client during the third quarter of 2015.

***Service charges on deposit accounts***—The \$293,000 or 13 percent increase in service charge income on deposit accounts was due to both (i) an increase in the volume of demand deposit accounts subject to fees, including deposit accounts assumed in the Madison acquisition in January 2015, and (ii) planned increases on certain service charge categories which were implemented during the first quarter of 2015.

***Net gain on sales of loans held for sale***—The \$183,000 or 60 percent increase in gains from the sale of residential mortgage loans held for sale follows the 2015 year-to-date favorable trend of increased fixed-rate mortgage originations and refinance activity, while the mortgage origination and sales during the first nine months of 2014 reflected a lower-than-average volume of activity.

***Gain on sales of securities***— The Corporation realized \$492,000 in gains from the sales of securities in the first nine months of 2015 compared to securities gains of \$146,000 for the first nine months of 2014. The increased gains on the sales of securities in 2015 substantially offset the impact of additional noninterest expenses during the first nine months of 2015 related to the Madison acquisition. Securities sold included those where market pricing for certain instruments provided a favorable total return upon the sale and reinvestment of proceeds, versus holding the respective securities to maturity.

Table of Contents**Noninterest Expense**

The following table presents the components of total noninterest expense for the first nine months of 2015, compared to the first nine months of 2014.

*Table 8 - Noninterest expense*

| <i>(dollars in thousands)</i>                            | <b>Nine months ended</b> |             | <b>Change</b>              |          |
|----------------------------------------------------------|--------------------------|-------------|----------------------------|----------|
|                                                          | <b>September 30,</b>     |             | <b>Increase (Decrease)</b> |          |
|                                                          | <b>2015</b>              | <b>2014</b> | <b>\$</b>                  | <b>%</b> |
| Personnel                                                | \$15,520                 | \$13,040    | \$2,480                    | 19 %     |
| Occupancy of premises, net                               | 2,395                    | 1,586       | 809                        | 51       |
| Furniture and equipment                                  | 2,014                    | 1,646       | 368                        | 22       |
| Postage, stationery and supplies                         | 505                      | 521         | (16 )                      | (3 )     |
| Professional and legal                                   | 618                      | 612         | 6                          | 1        |
| Marketing                                                | 931                      | 1,060       | (129 )                     | (12 )    |
| FDIC insurance                                           | 526                      | 511         | 15                         | 3        |
| Debit card processing                                    | 657                      | 592         | 65                         | 11       |
| Charitable donations                                     | 763                      | 835         | (72 )                      | (9 )     |
| Telephone                                                | 527                      | 432         | 95                         | 22       |
| External data processing                                 | 850                      | 621         | 229                        | 37       |
| Merger related                                           | 474                      | 211         | 263                        | 125      |
| Foreclosed real estate including (gains) losses on sales | 215                      | 307         | (92 )                      | (30 )    |
| Other                                                    | 2,072                    | 1,662       | 410                        | 25       |
| Total noninterest expense                                | \$28,067                 | \$23,636    | \$4,431                    | 19 %     |

The discussion that follows addresses changes in selected categories of noninterest expense.

**Personnel**—The \$2,480,000 or 19 percent increase in personnel expense was due largely to the impact of adding new business banking and retail banking employees from (i) the four Maryland financial centers acquired from Madison in January of 2015, and (ii) the two financial centers in Shrewsbury, PA and Camp Hill, PA that were opened after the third quarter of 2014. These financial center personnel additions as well as other planned staff additions to support continued business growth resulted in a 15 percent increase to the Corporation's full-time equivalents (FTEs) from year-end 2014 to September 30, 2015. Additionally, the personnel expense includes an accrual for the employment agreement liability related to the separation of the Corporation's former Chief Operating Officer as reported on the



Form 8-K filed on March 31, 2015.

***Occupancy; furniture and equipment*** – The \$1,177,000 or 36 percent increase in combined occupancy and furniture and equipment costs was due primarily to the addition of seven facilities to the Corporation since the third quarter of 2014, including four financial centers from the Madison acquisition, two financial centers in Pennsylvania (Shrewsbury and Camp Hill), and a new administrative services center near the Corporation’s headquarters in York, PA.

***Marketing***—The \$129,000 or 12 percent decrease in marketing expenses reflects timing differences in the Corporation’s planned branding, promotion, and advertising activities. Also, the nine months of 2014 included additional nonrecurring marketing expenses for promotions related to the PeoplesBank 150<sup>th</sup> anniversary events.

***Debit card processing***—The \$65,000 or 11 percent increase in debit card processing reflects year over year higher debit card transaction volume, due primarily to the increased number of demand deposit accounts and debit cards, including those related to the Madison acquisition.

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**Charitable donations**—The \$72,000 or 9 percent decrease in charitable donations was primarily due to changes in the timing of donations. Most donations to nonprofit organizations qualify for related state tax credits that typically range from 55 to 90 percent of the donated amount, effectively lowering the cost of the donation. PeoplesBank uses state tax credits from donations to reduce its Pennsylvania shares tax expense which is included in other expenses.

**Telephone**—The \$95,000 or 22 percent increase in telephone expenses reflects the additional system costs for the new employees and lines associated with the six new financial centers added subsequent to the third quarter of 2014, including those from the Corporation's acquisition of Madison in January 2015.

**External data processing**—The \$229,000 or 37 percent increase in external data processing expenses reflects the additional third-party processing costs for new systems and applications to support file-count and transaction-based data processing and information security requirements for the new customers from the addition of six financial centers since the third quarter of 2014, including those added from the Corporation's acquisition of Madison in January 2015.

**Merger related** - Nonrecurring merger-specific costs related to the Corporation's acquisition of Madison in the first nine months of 2015 totaled \$474,000 compared to \$211,000 for the same period in 2014. Acquisition-related expenses included systems and data conversion, severance payments, and legal services. The merger agreement between the Corporation and Madison was executed on July 22, 2014, and merger-related expenses in the first nine months of 2014 included professional fees supporting legal, investment banking, regulatory application and integration activities.

**Foreclosed real estate**—The \$92,000 or 30 percent decrease in foreclosed real estate expenses was primarily the result of a significant reduction in the number of foreclosed properties held by the Bank in 2015 versus the prior year. These expenses include real estate taxes, property maintenance, marketing and listing expenses, appraisal costs, and valuation adjustments based upon updated impairment analyses.

**Other expense** —Other expense, comprised of many underlying expenses, increased \$410,000 or 25 percent reflecting the costs of several activities in the first nine months of 2015, including the costs for the inception of corporate-wide seminars supporting expansion of revenue generation activities, as well as increases in costs associated with franchise expansion, such as additional insurance, employee training and travel, additional courier expenses, and new checkbooks for demand deposit accounts from the Madison acquisition.

**Provision for Income Taxes**

The provision for income taxes for the first nine months of 2015 was \$3,630,000, an increase of \$189,000 or 5 percent as compared to the first nine months of 2014, despite the reduced level of pretax income for the first nine months of 2015. For both years, the Corporation's statutory federal income tax rate was 34 percent. However, the effective income tax rate was 30 percent for the first nine months of 2015, compared to 28 percent for the first nine months of 2014. The effective tax rate differs from the statutory tax rate due to the impact of certain elements with specific tax benefits, including low-income housing credits and tax-exempt income, including income from tax-exempt investments, tax-exempt loans, and bank-owned life insurance. The Corporation's income earned on tax-exempt investment assets decreased by approximately 17 percent in the first nine months of 2015 as compared to the same period of 2014, resulting in a decrease of the related tax benefit.

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**Preferred Stock Dividends**

Preferred stock dividends for the first nine months of 2015 totaled \$90,000 compared to \$144,000 for the first nine months of 2014. Though an annualized dividend rate of 1 percent applied to both periods, the amount of preferred stock dividends for the first nine months of 2015 decreased compared to the same period in 2014 because, on May 30, 2014 (as reported on a Form 8-K filed on the same date), the Corporation used the net proceeds from a private placement of common stock, and additional cash, to redeem \$13,000,000 of the \$25,000,000 in outstanding shares of the Corporation's Series B preferred stock held by the United States Department of the Treasury. The Corporation is currently paying the lowest permissible dividend rate under the U.S. Treasury's Small Business Lending Fund Program ("SBLF Program") as a result of originating loans that qualify for the SBLF Program in excess of a pre-determined loan portfolio baseline balance. Information about the SBLF Program is provided in this report at Note 10-Shareholders' Equity.

**Balance Sheet Review**

**Interest Bearing Deposits with Banks**

On September 30, 2015, interest bearing deposits with banks totaled \$59,000,000, compared to \$17,000,000 at year-end 2014. The increase resulted from both increased deposit balances, including increased public funds from the cyclical September 30 real estate tax collections, and a net \$30 million of additional FHLB borrowings obtained in 2015, with such borrowings expected to be used to both fund new loan originations, and to hedge fixed-rate loans with a similar duration.

**Investment Securities (Available-for-Sale)**

The Corporation's entire investment securities portfolio is classified available-for-sale, and is comprised primarily of interest-earning debt securities. The overall composition of the Corporation's investment securities portfolio is provided in Note 3—Securities. On September 30, 2015, the fair value of investment securities available-for-sale totaled \$211,000,000, which represented a decrease of less than \$2,000,000 as compared to the fair value of investment securities at year-end 2014. During the first nine months of 2015, funds from investment securities maturities and sales, and mortgage-backed securities payments, were reinvested in primarily tax-exempt municipal and U.S. Agency securities.

## Loans

On September 30, 2015, total loans, net of deferred fees, were \$1.06 billion which was \$136,000,000 or 15 percent higher than the level at year-end 2014. The increase in volume was due primarily to the loans acquired in the Madison transaction on January 16, 2015 (primarily residential mortgage and consumer loans), which totaled \$77,000,000 on the acquisition date. As of September 30, 2015, \$63 million of the Madison-acquired loans remained with the decrease resulting from both normal and scheduled loan repayments, and some payoffs and loan sales. Also, year-to-date commercial loan growth was generated by PeoplesBank across most of the Corporation's reportable commercial industry sectors. Commercial loans within the builder & developer, commercial real estate investor and residential real estate investor sectors were all more than 10 percent of the total portfolio. The composition of the Corporation's loan portfolio is provided in Note 5—Loans.

## Deposits

Deposits are the Corporation's principal source of funding for earning assets. On September 30, 2015, deposits totaled \$1.09 billion, which reflected a \$140,000,000 or 15 percent increase compared to the level at year-end 2014. The increase in total deposits resulted substantially from the \$121,000,000 in deposit liabilities assumed in the acquisition of Madison on January 16, 2015. The composition of the Corporation's total deposit portfolio is provided in Note 7—Deposits.

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**Long-term Debt**

The Corporation uses long-term borrowings as a secondary funding source for asset growth. On September 30, 2015, long-term debt totaled \$120,000,000, an increase of \$30,000,000 from the level of long-term borrowings at year-end 2014. The increase reflects the maturity of one \$5 million note in July 2015, and \$35,000,000 of new FHLB borrowings obtained in June 2015 as disclosed in Note 8 – Short-Term Borrowings and Long-Term Debt. These new borrowings are intermediate term bullet maturities to supplement deposits for funding expected loan growth, and to provide a partial hedge against rising market interest rates by having maturities similar to the amortization of fixed rate commercial loans in the Corporation’s portfolio. No borrowings were assumed in the acquisition of Madison in January 2015. A listing of outstanding long-term debt obligations is provided in Note 8—Short-Term Borrowings and Long-Term Debt.

**Shareholders’ Equity and Capital Adequacy**

Shareholders’ equity, or capital, enables Codorus Valley to maintain asset growth and absorb losses. Capital adequacy can be affected by a multitude of factors, including profitability, new stock issuances, corporate expansion and acquisitions, dividend policy and distributions, and regulatory mandates. The Corporation’s total shareholders’ equity was approximately \$125,000,000 on September 30, 2015, an increase of approximately \$7,000,000 or 6 percent, compared to the level at year-end 2014. The increase in capital was primarily the result of retained earnings from profitable operations, less cash dividends paid during the first nine months of 2015. The regulatory capital measurements and the calculation of certain regulatory capital components as of September 30, 2015, have changed since year-end 2014 due to both (i) goodwill resulting from the acquisition of Madison in January 2015, as goodwill is excluded from regulatory capital, and (ii) the implementation of the Basel III regulatory framework changes, including changes to the risk-weighting of certain assets, which became effective for the Corporation and PeoplesBank January 1, 2015.

*Cash Dividends on Common Stock*

The Corporation has historically paid cash dividends on its common stock on a quarterly basis. The Board of Directors determines the dividend rate after considering the Corporation’s capital requirements, current and projected net income, and other relevant factors. As recently announced, the Board of Directors declared a quarterly cash dividend of \$0.13 per common share on October 13, 2015, payable on November 10, 2015, to common shareholders of record at the close of business on October 27, 2015. The Corporation’s total cash dividends declared for the four quarters of 2015 total \$0.51, representing a \$0.02 or 4 percent increase compared to \$0.49 of total cash dividends in 2014.

*Stock Dividend*

The Board of Directors declared a five percent common stock dividend on October 13, 2015, payable on December 8, 2015, to common shareholders of record at the close of business on October 27, 2015. The Corporation also distributed a five percent stock dividend in the fourth quarter of 2014.

*Redemption of Preferred Stock and Preferred Stock Dividends*

As previously announced on the Form 8-K filed on May 30, 2014, the Corporation redeemed \$13,000,000 of the \$25,000,000 of outstanding preferred stock issued to the U.S. Treasury under its Small Business Lending Fund Program. For the nine month periods ended September 30, 2015 and 2014, accrued preferred stock dividends equated to an annualized dividend rate of 1 percent on the preferred stock outstanding.

Table of Contents*Capital Adequacy*

The Corporation and PeoplesBank are subject to various regulatory capital requirements administered by banking regulators that involve quantitative guidelines and qualitative judgments. The regulatory capital measures for the Corporation and PeoplesBank as of September 30, 2015, and the quantitative measures established by regulators pertain to minimum capital ratios, are set forth in Note 9—Regulatory Matters to the financial statements. We believe that Codorus Valley and PeoplesBank were well capitalized on September 30, 2015.

Our capital adequacy as of September 30, 2015, reflects updated regulatory capital guidelines from the Board of Governors of the Federal Reserve System finalized rule which implemented the Basel III regulatory capital framework, and which became effective for the Corporation and PeoplesBank on January 1, 2015. Under the revised regulatory capital framework, minimum requirements increased both the quantity and quality of capital held by banking organizations. Additionally, a new minimum ratio of common equity Tier 1 capital to risk-weighted assets of 4.5 percent and a common equity Tier 1 conservation buffer of risk-weighted assets applies to all supervised financial institutions. The rule also raised the minimum ratio of Tier 1 capital to risk-weighted assets from 4 percent to 6 percent and includes a minimum leverage ratio of 4 percent for all banks. The new rule also increases the risk weights for past-due loans, certain commercial real estate loans and some equity exposures, and makes selected other changes in risk weights and credit conversion factors.

The new rule further provides that, in order to avoid restrictions on capital distributions, including dividend payments and certain discretionary bonus payments to executive officers, a banking organization must hold the 2.5 percent capital conservation buffer, which is to be phased in over a four year period beginning January 1, 2016, with the full 2.5 percent required as of January 1, 2019.

The transition schedule for new ratios, including the capital conservation buffer, is as follows:

|                                                                             | <b>As of January 1:</b> |             |             |             |             |
|-----------------------------------------------------------------------------|-------------------------|-------------|-------------|-------------|-------------|
|                                                                             | <b>2015</b>             | <b>2016</b> | <b>2017</b> | <b>2018</b> | <b>2019</b> |
| Minimum common equity Tier 1 capital ratio                                  | 4.5 %                   | 4.5 %       | 4.5 %       | 4.5 %       | 4.5 %       |
| Common equity Tier 1 capital conservation buffer                            | N/A                     | 0.625 %     | 1.25 %      | 1.875 %     | 2.5 %       |
| Minimum common equity Tier 1 capital ratio plus capital conservation buffer | 4.5 %                   | 5.125 %     | 5.75 %      | 6.375 %     | 7.0 %       |
| Phase-in of most deductions from common equity Tier 1 capital               | 40 %                    | 60 %        | 80 %        | 100 %       | 100 %       |
| Minimum Tier 1 capital ratio                                                | 6.0 %                   | 6.0 %       | 6.0 %       | 6.0 %       | 6.0 %       |
| Minimum Tier 1 capital ratio plus capital conservation buffer               | N/A                     | 6.625 %     | 7.25 %      | 7.875 %     | 8.5 %       |
| Minimum total capital ratio                                                 | 8.0 %                   | 8.0 %       | 8.0 %       | 8.0 %       | 8.0 %       |
| Minimum total capital ratio plus capital conservation buffer                | N/A                     | 8.625 %     | 9.25 %      | 9.875 %     | 10.5 %      |



As fully phased in, a banking organization with a buffer greater than 2.5% would not be subject to limits on dividend payments or discretionary bonus payments; however, a banking organization with a buffer less than 2.5% would be subject to increasingly stringent limitations as the buffer approaches zero. The new rule also prohibits a banking organization from paying dividends or discretionary bonuses if its eligible net income is negative in that quarter and its capital conservation buffer ratio was less than 2.5% as of the beginning of that quarter. Eligible net income is defined as net income for the four calendar quarters preceding the current calendar quarter, net of any distributions and associated tax effects not already reflected in net income.

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A summary of payout restrictions based on the capital conservation buffer is as follows:

| <b>Capital Conservation Buffer</b><br>(as a % of risk-weighted assets) | <b>Maximum Payout</b><br>(as a % of eligible net income) |
|------------------------------------------------------------------------|----------------------------------------------------------|
| Greater than 2.5%                                                      | No payout limitation applies                             |
| ≤2.5% and >1.875%                                                      | 60 %                                                     |
| ≤1.875% and >1.25%                                                     | 40 %                                                     |
| ≤1.25% and >0.625%                                                     | 20 %                                                     |
| ≤0.625%                                                                | 0 %                                                      |

Under the new rule as effective through the quarter ending September 30, 2015, the Corporation and PeoplesBank had no regulatory dividend restrictions and remained well capitalized by all regulatory capital measures (see Note 9—Regulatory Matters to the financial statements). The Corporation plans to manage its capital adequacy to ensure continued compliance with the new capital rules.

**Risk Management****Credit Risk Management**

Credit risk represents the possibility that a loan client, counterparty or issuer may not perform in accordance with contractual terms, posing one of the most significant risks of loss to the Corporation. Accordingly, the Corporation emphasizes the management of credit risk, and has established a lending policy which management believes is sound given the nature and scope of our operations. The Credit Risk Management section included in Item 7 of the Corporation's previously filed Annual Report on Form 10-K as of December 31, 2014, provides a more detailed overview of the Corporation's credit risk management process.

*Nonperforming Assets*

The following table presents asset categories posing the greatest risk of loss and related ratios. We generally place a loan on nonaccrual status and cease accruing interest income (i.e., recognize interest income on a cash basis, as long as the loan is sufficiently collateralized) when loan payment performance is unsatisfactory and the loan is past due 90 days or more. Loans past due 90 days or more and still accruing interest represent loans that are contractually past due, but are well collateralized and in the process of collection.

Foreclosed real estate represents real estate acquired to satisfy debts owed to PeoplesBank. Troubled debt restructurings pertain to loans whose terms have been modified to include a concession that we would not ordinarily consider due to the debtor's financial difficulties. Concessions granted under a troubled debt restructuring typically involve a reduction of interest rate lower than the current market rate for new debt with similar risk, the deferral of payments or extension of the stated maturity date. Troubled debt restructurings are evaluated for impairment if they have been restructured during the most recent calendar year, or if they cease to perform in accordance with the modified terms. The paragraphs and table below address significant changes in the aforementioned categories as of September 30, 2015, compared to December 31, 2014.

Nonperforming assets are under the purview of in-house counsel, who continuously monitors and manages the collection of these accounts. Additionally, an internal asset quality control committee meets monthly to review nonperforming assets. We generally rely on appraisals performed by independent licensed appraisers to determine the value of collateral for impaired collateral-dependent loans. Generally, an appraisal is performed when: an account reaches 90 days past due, unless a certified appraisal was completed within the past twelve months; market values have changed significantly; the condition of the property has changed significantly; or the existing appraisal is outdated. In instances where the value of the collateral, net of costs to sell, is less than the net carrying amount for impaired commercial related loans, a specific loss allowance is established for the difference. When it is probable that some portion or an entire loan balance will not be collected, that amount is charged off as loss against the allowance.

Table of Contents**Table 9 - Nonperforming Assets**

| <i>(dollars in thousands)</i>                                                        | <b>September<br/>30,<br/>2015</b> |   | <b>December<br/>31,<br/>2014</b> |   |
|--------------------------------------------------------------------------------------|-----------------------------------|---|----------------------------------|---|
| Nonaccrual loans                                                                     | \$4,350                           |   | \$6,384                          |   |
| Nonaccrual loans, troubled debt restructurings                                       | 188                               |   | 2,242                            |   |
| Accruing loans 90 days or more past due                                              | 1,287                             |   | 54                               |   |
| Total nonperforming loans                                                            | 5,825                             |   | 8,680                            |   |
| Foreclosed real estate, net of allowance                                             | 2,276                             |   | 2,542                            |   |
| Total nonperforming assets                                                           | \$8,101                           |   | \$11,222                         |   |
| Accruing troubled debt restructurings                                                | \$3,941                           |   | \$1,996                          |   |
| <br>                                                                                 |                                   |   |                                  |   |
| Total period-end loans, net of deferred fees                                         | \$1,055,649                       |   | \$920,090                        |   |
| Allowance for loan losses (ALL)                                                      | \$12,380                          |   | \$11,162                         |   |
| ALL as a % of total period-end loans                                                 | 1.17                              | % | 1.21                             | % |
| Annualized net charge-offs as a % of average total loans                             | 0.14                              | % | 0.05                             | % |
| ALL as a % of nonperforming loans                                                    | 212.54                            | % | 128.59                           | % |
| Nonperforming loans as a % of total period-end loans                                 | 0.55                              | % | 0.94                             | % |
| Nonperforming assets as a % of total period-end loans and net foreclosed real estate | 0.77                              | % | 1.22                             | % |
| Nonperforming assets as a % of total period-end assets                               | 0.58                              | % | 0.92                             | % |
| Nonperforming assets as a % of total period-end shareholders' equity                 | 6.46                              | % | 9.47                             | % |

The level of nonperforming assets as of September 30, 2015, has decreased by approximately \$3,121,000 or 28 percent when compared to year-end 2014. Significant transactions contributing to the decrease include the successful workout and payoff of \$1,300,000 on a nonaccrual commercial loan relationship in the first quarter of 2015, and the upgrade of a \$2,200,000 nonaccrual loan to substandard-accrual status as the Corporation obtained substantial additional collateral value on the related debt, eliminating a previously estimated \$845,000 collateral deficiency and specific reserve allocation on the relationship. The Corporation regularly monitors large and criticized assets in its commercial loan portfolio recognizing that prolonged low economic growth, or a weakening economy, could have negative effects on these commercial borrowers.

*Nonaccrual Loans*

We evaluate the adequacy of the allowance for loan losses at least quarterly and have established a loss allowance for selected loan relationships where the net realizable value of the collateral is insufficient to repay the loan. In this regard, allowances, if applicable, are noted below within the description of the loan. Collection efforts, including modification of contractual terms for individual accounts based on prevailing market conditions and liquidation of collateral assets, are being employed to maximize recovery. Further provisions for loan losses may be required for nonaccrual loans as additional information becomes available or conditions change. There is also the potential for

adjustment to the allowance as a result of regulatory examinations. A loan is returned to interest accruing status when we determine that circumstances have improved to the extent that all of the principal and interest amounts contractually due are current for at least six consecutive payments and future payments are reasonably assured.

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As of September 30, 2015, the nonperforming loan portfolio balance totaled \$5,825,000, compared to \$8,680,000 at year-end 2014. Significant activity contributing to the net decrease included the aforementioned payments received on, and upgrades of, nonaccrual commercial loan relationships, partially offset by some net downgrades of other loan relationships through September 30, 2015. For both periods, the nonperforming portfolio balance was comprised primarily of collateralized commercial loans. On September 30, 2015, the nonaccrual loan portfolio was comprised of twenty-three loan relationships with outstanding principal balances ranging in size from \$7,000 to \$1,295,000. Two commercial relationships, which represent 32 percent of the nonperforming loan portfolio balance, are described below.

Loan no. 1—At September 30, 2015, the balance of this loan relationship was \$1,295,000. The remaining balance is collateralized by various commercial and residential properties, some with prior liens. A \$495,000 specific allowance was allocated for this relationship. Since December 31, 2014, the specific reserve amount on this relationship decreased by \$255,000 due to cash flow information and updated third-party appraisal-based collateral valuations obtained by the Corporation as part of the collection and workout process. During the third quarter of 2015, the Corporation collected \$300,000 of cash payments from the principals as part of the workout process. Management is pursuing fulfillment of remaining workout commitments from the principals, and other applicable legal remedies, to recover the remaining balance.

Loan no. 2—At September 30, 2015, the balance of this loan relationship was \$422,000 and was collateralized by junior liens on several real estate properties. A \$263,000 specific allowance was allocated for this relationship. Since December 31, 2014, the specific reserve amount on this relationship increased by \$163,000 due to cash flow information and updated collateral valuations obtained by the Corporation as part of the collection and workout process. Management is pursuing its legal remedies to recover the remaining amount due.

*Foreclosed Real Estate*

Foreclosed real estate is included in the Other Assets category on the Corporation's balance sheet. The carrying amount of foreclosed real estate on September 30, 2015, net of allowance, totaled \$2,276,000 and was comprised of seven unrelated accounts ranging in size from \$41,000 to \$910,000. Total foreclosed real estate decreased by \$266,000 or over 10 percent from December 31, 2014, to September 30, 2015, with the decrease primarily attributable to the sales of certain smaller properties, and valuation adjustments recorded on certain foreclosed real estate assets during the first nine months of 2015.

Two unrelated foreclosed real estate properties, which represent 79 percent of the foreclosed real estate portfolio balance, net of allowance, as of September 30, 2015, are described below. If a valuation allowance for probable loss has been established for a particular property, it is so noted in the property description below. Further valuation

allowances may be required on any foreclosed property as additional information becomes available or conditions change.

Property no. 1— The carrying amount of this property at September 30, 2015 was \$889,000, which is net of a \$1,627,000 valuation allowance. The property is comprised of 130 approved residential building lots. Of this total, 23 lots are improved.

Property no. 2 – The carrying amount of this property at September 30, 2015 was \$910,000. The property is comprised of an 8 acre parcel improved for commercially developable sites. The property is expected to sell with a net realizable value of approximately the carrying amount in the fourth quarter of 2015 under a pending sales agreement on this property.

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Table of Contents*Allowance for Loan Losses*

Although the Corporation believes that it maintains sound credit policies, certain loans deteriorate and must be charged off as losses. The allowance for loan losses is maintained to absorb losses inherent in the portfolio. The allowance is increased by provisions charged to expense and is reduced by loan charge-offs, net of recoveries. The allowance is based upon management's continuous evaluation of the loan portfolio coupled with a formal review of adequacy on a quarterly basis, which is subject to review and approval by the Board.

The allowance for loan losses consists primarily of three components: specific allowances for individually impaired commercial loans; allowances calculated for pools of loans; and an unallocated component, which reflects the margin of imprecision inherent in the assumptions that underlie the evaluation of the adequacy of the allowance. The Corporation uses an internal risk rating system to evaluate individual loans. Loans are segmented into industry groups or pools with similar characteristics, and an allowance for loan losses is allocated to each segment based on quantitative factors such as recent loss history (two-year rolling average of net charge-offs) and qualitative factors, such as the results of internal and external credit reviews, changes in the size and composition of the loan portfolio, adequacy of collateral, and general economic conditions. Determining the level of the allowance for probable loan losses at any given period is subjective, particularly during deteriorating or uncertain economic periods, and requires that we make estimates using assumptions. There is also the potential for adjustment to the allowance as a result of regulatory examinations.

The following table presents an analysis of the activity in the allowance for loan losses for the nine months ended September 30, 2015 and 2014:

Table 10 -  
Analysis of  
Allowance for  
Loan Losses

| <b>(dollars in thousands)</b>          | <b>2015</b> | <b>2014</b> |
|----------------------------------------|-------------|-------------|
| Balance-January 1,                     | \$ 11,162   | \$ 9,975    |
| Provision charged to operating expense | 2,300       | 1,100       |

Loans charged off:



|                                              |          |          |
|----------------------------------------------|----------|----------|
| Commercial,<br>financial and<br>agricultural | 985      | 326      |
| Real estate -<br>residential<br>mortgages    | 40       | 30       |
| Consumer and<br>home equity                  | 121      | 306      |
| Total loans<br>charged off                   | 1,146    | 662      |
| Recoveries:                                  |          |          |
| Commercial,<br>financial and<br>agricultural | 21       | 215      |
| Real estate -<br>residential<br>mortgages    | 21       | 4        |
| Consumer and<br>home equity                  | 22       | 81       |
| Total recoveries                             | 64       | 300      |
| Net charge-offs                              | 1,082    | 362      |
| Balance-September<br>30,                     | \$12,380 | \$10,713 |

Ratios:

|                                                                     |         |   |         |   |
|---------------------------------------------------------------------|---------|---|---------|---|
| Allowance for loan<br>losses as a % of<br>total period-end<br>loans | 1.17    | % | 1.20    | % |
| Annualized net<br>charge-offs as a %<br>of average total<br>loans   | 0.14    | % | 0.05    | % |
| Allowance for loan<br>losses as a % of<br>nonperforming<br>loans    | 212.54% |   | 125.30% |   |

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The allowance for loan losses increased \$1,667,000 or 16 percent from September 30, 2014 to September 30, 2015. Total loans, net of deferred fees, increased \$164,000,000 or 18 percent over the same 12 month period. This increase in loans included over \$63,000,000 of loans remaining from the Madison acquisition in January 2015 which. In accordance with purchase accounting principles, these loans were acquired at estimated fair value and were added to the Corporation's loan portfolio with no respective allowance for loan loss balance.

Net charge-offs for the first nine months of 2015 were \$1,082,000 compared to \$362,000 of net charge-offs for the same period of 2014. The variance is due primarily to the following:

In the first nine months of 2015, the Corporation recorded larger partial charge-offs on three commercial credits totaling \$827,000 to reflect confirmed losses due primarily to updated collateral valuations and resulting deficiencies.

During the first nine months of 2014, the Corporation realized a favorable large recovery of \$190,000 on a previously charged-off credit.

Affecting our estimation of the allowance for loan and lease losses are several considerations that are not specifically measureable through either specific loan impairment analyses, or portfolio-based historical losses. For example, we believe that we could face increasing credit risks and uncertainties, not yet reflected in current leading indicators, associated with prolonged low economic growth, or recessionary business conditions for certain industries or the broad economy, or the erosion of real estate values, any or all of which can adversely affect our borrowers' ability to service their loans. Additionally, we have experienced continued strong commercial loan growth, including growth in newer markets where we have less of a loss history. Also, we recognize the inherent imprecision in any methodology for estimating specific and general loan losses, including the unpredictable timing and amounts of charge-offs and related historical loss averages, and specific-credit or broader portfolio future cash flow value and collateral valuation uncertainties which could negatively impact unimpaired portfolio loss factors. Accordingly, for the nine months ended September 30, 2015, we recorded a higher provision than we did for the first nine months of 2014, and we maintained a higher 16 percent unallocated portion of our allowance for loan losses, similar to the 16 percent unallocated portion of the allowance as of September 30, 2014, but higher than the 12 percent unallocated portion of the allowance as of December 31, 2014. Despite the higher year-to-date provision, the allowance as a percentage of total loans at September 30, 2015 of 1.15 percent was less than the 1.21 percent allowance-to-loan ratio at December 31, 2014, and the 1.12 percent allowance-to-loan ratio at September 30, 2014. It is important to note that this allowance coverage ratio was impacted by the Madison acquisition in the first quarter of 2015, as the Corporation acquired \$77,000,000 of loans from Madison which were recorded on the Corporation's balance sheet at fair value (and thus, no allowance recorded with the acquired loan pool) in accordance with acquisition accounting principles. The unallocated portion of the allowance was \$1,924,000 or 16 percent of the total allowance as of September 30, 2015, as compared to \$1,336,000 or 12 percent of the total allowance as of December 31, 2014, and \$1,730,000 or 16 percent of the total allowance as of September 30, 2014.

## **Liquidity Risk Management**

Maintaining adequate liquidity provides the Corporation with the ability to meet financial obligations to depositors, loan customers, employees, and shareholders on a timely and cost effective basis in the normal course of business. Additionally, adequate liquidity provides funds for growth and business opportunities as they arise. Liquidity is generated from transactions relating to both the Corporation's assets and liabilities. The primary sources of asset liquidity are funds received from customer loan payments, investment maturities and cash inflows from mortgage-backed securities, and the net proceeds of asset sales. The primary sources of liability liquidity are deposit growth, and funds obtained from short-term borrowings and long-term debt. The Consolidated Statements of Cash Flows, included in this report, present the changes in cash from operating, investing and financing activities. At September 30, 2015, we believe that liquidity was adequate based upon the potential liquidation of unpledged available-for-sale securities with a fair value totaling approximately \$38,000,000 and available credit from the Federal Home Loan Bank of Pittsburgh totaling approximately \$238,000,000. The Corporation's loan-to-deposit ratio was 96 percent as of September 30, 2015, as compared to a 96 percent loan-to-deposit ratio as of December 31, 2014, and a 93 percent loan-to-deposit ratio as of September 30, 2014.

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**Off-Balance Sheet Arrangements**

The Corporation's financial statements do not reflect various commitments that are made in the normal course of business, which may involve some liquidity risk. These commitments consist primarily of commitments to grant new loans, unfunded commitments under existing loan facilities, and letters of credit issued under the same standards as on-balance sheet instruments. Unused commitments on September 30, 2015, totaled \$307,000,000 and consisted of \$214,000,000 in unfunded commitments under existing loan facilities, \$75,000,000 to grant new loans and \$18,000,000 in letters of credit. Generally these commitments have fixed expiration dates or termination clauses and are for specific purposes. Accordingly, many of the commitments are expected to expire without being drawn upon and, therefore, generally do not present significant liquidity risk to the Corporation or PeoplesBank.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The most significant market risk to which the Corporation is exposed is interest rate risk. The primary business of the Corporation and the composition of its balance sheet consist of investments in interest earning assets (primarily loans and securities) which are funded by interest bearing liabilities (deposits and borrowings), all of which have varying levels of sensitivity to changes in market interest rates. Changes in rates also have an impact on the Corporation's liquidity position and could affect its ability to meet obligations and continue to grow.

The Corporation employs various management techniques to minimize its exposure to interest rate risk. An Asset Liability Management Committee, consisting of key financial and senior management personnel, meets on a regular basis. The Committee is responsible for reviewing the interest rate sensitivity and liquidity positions of the Corporation, reviewing projected sources and uses of funds, approving asset and liability management policies, monitoring economic conditions, and overseeing the formulation and implementation of strategies regarding balance sheet positions.

Simulation of net interest income is performed for the next twelve-month period. A variety of interest rate scenarios are used to measure the effects of sudden and gradual movements upward and downward in the yield curve. These results are compared to the results obtained in a flat or unchanged interest rate scenario. Simulation of net interest income is used primarily to measure the Corporation's short-term earnings exposure to rate movements. A "shock" is an immediate upward or downward movement of interest rates. The shocks do not take into account changes in customer behavior that could result in changes to mix and/or volumes in the balance sheet, nor do they account for competitive pricing over the forward 12-month period. The Corporation applies these interest rate "shocks" to its financial instruments up and down 100, 200, 300, and 400 basis points. A 300 and 400 basis point decrease in interest rates cannot be simulated at this time due to the historically low interest rate environment.



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The following table summarizes the expected impact of interest rate shocks on net interest income as well as the Corporation's policy limits at each level:

| <b>Change<br/>in<br/>Interest<br/>Rates<br/><br/>(basis<br/>points)</b> | <b>Annual<br/>Change in<br/>Net<br/><br/>Interest<br/>Income (in<br/>thousands)</b> | <b>%<br/>Change<br/>in Net<br/><br/>Interest<br/>Income</b> | <b>%<br/>Change<br/><br/>Policy<br/>Limit</b> |
|-------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------|-----------------------------------------------|
| +100                                                                    | \$ 867                                                                              | 1.86 %                                                      | (5.00 )%                                      |
| -100                                                                    | \$ (24 )                                                                            | (0.05 )%                                                    | (5.00 )%                                      |
| +200                                                                    | \$ 2,999                                                                            | 6.44 %                                                      | (15.00)%                                      |
| -200                                                                    | \$ (65 )                                                                            | (0.14 )%                                                    | (15.00)%                                      |
| +300                                                                    | \$ 4,982                                                                            | 10.70 %                                                     | (25.00)%                                      |
| +400                                                                    | \$ 6,882                                                                            | 14.79 %                                                     | (35.00)%                                      |

**Item 4. Controls and Procedures**

The Corporation carried out an evaluation, under the supervision and with the participation of the Corporation's management, including the Corporation's Chief Executive Officer and Chief Financial Officer, of the effectiveness of its disclosure controls and procedures, as defined in Exchange Act Rules 13a-15(e) and 15d-15(e). Based upon the evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2015, the Corporation's disclosure controls and procedures were effective. The Corporation's disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that information required to be disclosed in the Corporation's reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. A control system, no matter how well conceived and operated, must reflect the fact that there are resource constraints and that the benefits of controls must be considered relative to their costs, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

There has been no change in the Corporation's internal control over financial reporting that occurred during the nine months ended September 30, 2015, that has materially affected or is reasonably likely to materially affect, the

Corporation's internal control over financial reporting.

## **Part II—OTHER INFORMATION**

### **Item 1. Legal proceedings**

The Corporation and PeoplesBank are involved in routine litigation incidental to their business. In the opinion of management, there are no legal proceedings pending against the Corporation or any of its subsidiaries which are expected to have a material impact upon the consolidated financial position and/or operating results of the Corporation. Management is not aware of any adverse proceedings known or contemplated by government authorities.

### **Item 1A. Risk factors**

See Item 1A – Risk Factors – in our Annual Report on Form 10-K for the year ended December 31, 2014 for a detailed discussion of risk factors affecting the Corporation.

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**Item 2. Unregistered sales of equity securities and use of proceeds**

The Corporation relies on its subsidiary PeoplesBank, A Codorus Valley Company, for dividend distributions, which are subject to restrictions as reported in Note 9—Regulatory Matters of the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2014.

The Corporation has a Share Repurchase Program (Program), which was authorized in 1995, and has been periodically amended, to permit the purchase of up to a maximum of 4.9 percent of the outstanding shares of the Corporation’s common stock at a price per share no greater than 200 percent of the latest quarterly published book value. For the nine month period ended September 30, 2015 and the year ended December 31, 2014, the Corporation had not acquired any of its common stock under the Program. The U.S. Treasury’s Small Business Lending Fund (SBLF) agreement imposes limits on the ability of the Corporation to repurchase shares of common stock if it fails to declare and pay quarterly dividends on the SBLF preferred stock.

**Item 3. Defaults upon senior securities**

None

**Item 4. Mine safety disclosures**

This Item 4 is not applicable to the Corporation.

**Item 5. Other information**

None



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**Item 6. Exhibits**

| Exhibit Number | Description of Exhibit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1            | Amended Articles of Incorporation (Incorporated by reference to Exhibit 3(i) to the Registrant's Quarterly Report on Form 10-Q for September 30, 2012, filed with the Commission on November 13, 2012)                                                                                                                                                                                                                                                                                                                                                                                  |
| 3.2            | Amended By-laws (Incorporated by reference to Exhibit 3(ii) to the Registrant's Current Report on Form 8-K, filed with the Commission on February 17, 2012)                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 3.3            | Certificate of Designation of Senior Non-Cumulative Perpetual Preferred Stock, Series B (Incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on August 24, 2011)                                                                                                                                                                                                                                                                                                                                                         |
| 4.1            | Rights Agreement dated as of November 4, 2005 (Incorporated by reference to Exhibit 4 to the Registrant's Quarterly Report on Form 10-Q for September 30, 2010, filed with Commission on November 15, 2010), as amended January 9, 2009 (Incorporated by reference to Exhibit 4.1 to the Registrant's Quarterly Report on Form 10-Q for September 30, 2010, filed with the Commission on November 15, 2010), as further amended August 18, 2011 (Incorporated by reference to Exhibit 4.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on August 24, 2011) |
| 4.2            | Specimen Certificate for Senior Non-Cumulative Perpetual Preferred Stock, Series B (Incorporated by reference to Exhibit 4.2 to Registrant's Registration Statement on Form S-3 filed with the Commission on November 21, 2013)                                                                                                                                                                                                                                                                                                                                                         |
| 4.3            | Registration Rights Agreement dated March 26, 2014 (Incorporated by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed with the Commission on March 26, 2014)                                                                                                                                                                                                                                                                                                                                                                                               |
| 10.1           | Employment Agreement of A. Dwight Utz dated September 17, 2015 (Incorporated by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K, filed with the Commission on September 22, 2015)                                                                                                                                                                                                                                                                                                                                                                              |
| 31.1           | Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 31.2           | Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

<sup>32</sup> Certification of Principal Executive Officer and Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Financial statements from the Quarterly Report on Form 10-Q of Codorus Valley Bancorp, Inc. for the quarter ended September 30, 2015, formatted in XBRL: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income (iii) the Consolidated Statements of Comprehensive Income (iv) the Consolidated Statements of Cash Flows, (v) the Consolidated Statements of Changes in Shareholder's Equity, and (vi) the Notes to Consolidated Financial Statements – filed herewith.

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**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned there unto duly authorized.

Codorus Valley  
Bancorp, Inc.  
(Registrant)

November 4, 2015 /s/ Larry J. Miller  
Date Larry J. Miller  
President & CEO  
(Principal  
Executive Officer)

November 4, 2015 /s/ Michael D. Peduzzi  
Date Michael D. Peduzzi,  
CPA  
Treasurer & Assistant  
Secretary  
(Principal Financial and  
Accounting Officer)