

TANGER FACTORY OUTLET CENTERS INC  
Form 10-Q  
August 03, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

**For the quarterly period ended June 30, 2007**

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission File No. 1-11986**

**TANGER FACTORY OUTLET CENTERS, INC.**  
(Exact name of Registrant as specified in its Charter)

**NORTH CAROLINA**  
(State or other jurisdiction  
of incorporation or organization)

**56-1815473**  
(I.R.S. Employer  
Identification No.)

**3200 Northline Avenue, Suite 360, Greensboro, North Carolina 27408**  
(Address of principal executive offices)  
(Zip code)

**(336) 292-3010**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☒

Indicated by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

31,304,701 shares of Common Stock,  
\$.01 par value, outstanding as of July 30, 2007



**TANGER FACTORY OUTLET CENTERS, INC.**

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**PART I. – FINANCIAL INFORMATION****Item 1 – Financial Statements****TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS**

(In thousands, except share and per share data)

(Unaudited)

|                                                                                                                                                                                    | June 30,<br>2007    | December 31,<br>2006 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|----------------------|
| <b>ASSETS:</b>                                                                                                                                                                     |                     |                      |
| Rental property                                                                                                                                                                    |                     |                      |
| Land                                                                                                                                                                               | \$ 130,138          | \$ 130,137           |
| Building, improvement and fixtures                                                                                                                                                 | 1,074,260           | 1,068,070            |
| Construction in progress                                                                                                                                                           | 39,728              | 18,640               |
|                                                                                                                                                                                    | 1,244,126           | 1,216,847            |
| Accumulated depreciation                                                                                                                                                           | (296,319)           | (275,372)            |
| Rental property, net                                                                                                                                                               | 947,807             | 941,475              |
| Cash and cash equivalents                                                                                                                                                          | 1,223               | 8,453                |
| Investments in unconsolidated joint ventures                                                                                                                                       | 14,324              | 14,451               |
| Deferred charges, net                                                                                                                                                              | 49,795              | 55,089               |
| Other assets                                                                                                                                                                       | 28,904              | 21,409               |
| <b>Total assets</b>                                                                                                                                                                | <b>\$ 1,042,053</b> | <b>\$ 1,040,877</b>  |
| <b>LIABILITIES, MINORITY INTEREST AND SHAREHOLDERS' EQUITY</b>                                                                                                                     |                     |                      |
| <b>Liabilities</b>                                                                                                                                                                 |                     |                      |
| Debt                                                                                                                                                                               |                     |                      |
| Senior, unsecured notes (net of discount of \$796 and \$832, respectively)                                                                                                         | \$ 498,704          | \$ 498,668           |
| Mortgages payable (including a debt premium of \$2,260 and \$3,441, respectively)                                                                                                  | 176,850             | 179,911              |
| Unsecured lines of credit                                                                                                                                                          | 7,900               | ---                  |
|                                                                                                                                                                                    | 683,454             | 678,579              |
| Construction trade payables                                                                                                                                                        | 27,840              | 23,504               |
| Accounts payable and accrued expenses                                                                                                                                              | 26,656              | 25,094               |
| <b>Total liabilities</b>                                                                                                                                                           | <b>737,950</b>      | <b>727,177</b>       |
| Commitments                                                                                                                                                                        |                     |                      |
| <b>Minority interest in operating partnership</b>                                                                                                                                  | <b>37,191</b>       | <b>39,024</b>        |
| <b>Shareholders' equity</b>                                                                                                                                                        |                     |                      |
| Preferred shares, 7.5% Class C, liquidation preference \$25 per share, 8,000,000 shares authorized, 3,000,000 shares issued and outstanding at June 30, 2007 and December 31, 2006 | 75,000              | 75,000               |
| Common shares, \$.01 par value, 150,000,000 shares authorized, 31,304,701 and 31,041,336 shares issued and outstanding at June 30, 2007 and December 31, 2006, respectively        | 313                 | 310                  |
| Paid in capital                                                                                                                                                                    | 349,599             | 346,361              |
| Distributions in excess of net income                                                                                                                                              | (165,139)           | (150,223)            |
| Accumulated other comprehensive income                                                                                                                                             | 7,139               | 3,228                |
| <b>Total shareholders' equity</b>                                                                                                                                                  | <b>266,912</b>      | <b>274,676</b>       |

**Total liabilities, minority  
interest, and shareholders'  
equity**

\$ 1,042,053

\$ 1,040,877

The accompanying notes are an integral part of these consolidated financial statements.

**TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

(In thousands, except per share data)

(Unaudited)

|                                                                                                                                     | Three months ended<br>June 30, |           | Six months ended<br>June 30, |           |
|-------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-----------|------------------------------|-----------|
|                                                                                                                                     | 2007                           | 2006      | 2007                         | 2006      |
| <b>Revenues</b>                                                                                                                     |                                |           |                              |           |
| Base rentals                                                                                                                        | \$ 36,456                      | \$ 33,879 | \$ 71,683                    | \$ 66,844 |
| Percentage rentals                                                                                                                  | 1,662                          | 1,398     | 3,130                        | 2,556     |
| Expense reimbursements                                                                                                              | 15,798                         | 13,747    | 30,843                       | 26,467    |
| Other income                                                                                                                        | 1,596                          | 1,504     | 3,097                        | 2,859     |
| Total revenues                                                                                                                      | 55,512                         | 50,528    | 108,753                      | 98,726    |
| <b>Expenses</b>                                                                                                                     |                                |           |                              |           |
| Property operating                                                                                                                  | 17,916                         | 15,995    | 34,921                       | 30,760    |
| General and administrative                                                                                                          | 4,907                          | 4,077     | 9,184                        | 8,158     |
| Depreciation and amortization                                                                                                       | 15,539                         | 13,593    | 34,026                       | 29,543    |
| Total expenses                                                                                                                      | 38,362                         | 33,665    | 78,131                       | 68,461    |
| Operating income                                                                                                                    | 17,150                         | 16,863    | 30,622                       | 30,265    |
| Interest expense                                                                                                                    | 10,072                         | 9,890     | 20,128                       | 19,924    |
| <b>Income before equity in earnings of<br/>unconsolidated joint ventures,<br/>minority<br/>interest and discontinued operations</b> | 7,078                          | 6,973     | 10,494                       | 10,341    |
| Equity in earnings of unconsolidated<br>joint ventures                                                                              | 334                            | 285       | 569                          | 432       |
| Minority interest in operating partnership                                                                                          | (987)                          | (969)     | (1,357)                      | (1,350)   |
| <b>Income from continuing operations</b>                                                                                            | 6,425                          | 6,289     | 9,706                        | 9,423     |
| Discontinued operations, net of<br>minority interest                                                                                | ---                            | ---       | ---                          | 11,713    |
| <b>Net income</b>                                                                                                                   | 6,425                          | 6,289     | 9,706                        | 21,136    |
| Preferred share dividends                                                                                                           | (1,407)                        | (1,406)   | (2,813)                      | (2,621)   |
| <b>Net income available to common<br/>shareholders</b>                                                                              | \$ 5,018                       | \$ 4,883  | \$ 6,893                     | \$ 18,515 |
| <b>Basic earnings per common share</b>                                                                                              |                                |           |                              |           |
| Income from continuing operations                                                                                                   | \$ .16                         | \$ .16    | \$ .22                       | \$ .22    |
| Net income                                                                                                                          | \$ .16                         | \$ .16    | \$ .22                       | \$ .61    |
| <b>Diluted earnings per common share</b>                                                                                            |                                |           |                              |           |
| Income from continuing operations                                                                                                   | \$ .16                         | \$ .16    | \$ .22                       | \$ .22    |
| Net income                                                                                                                          | \$ .16                         | \$ .16    | \$ .22                       | \$ .60    |
| Dividends paid per common share                                                                                                     | \$ .3600                       | \$ .3400  | \$ .7000                     | \$ .6625  |

The accompanying notes are an integral part of these consolidated financial statements.



**TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands)

(Unaudited)

|                                                                                      | Six Months Ended<br>June 30 |           |
|--------------------------------------------------------------------------------------|-----------------------------|-----------|
|                                                                                      | 2007                        | 2006      |
| <b>OPERATING ACTIVITIES</b>                                                          |                             |           |
| Net income                                                                           | \$ 9,706                    | \$ 21,136 |
| Adjustments to reconcile net income to net cash<br>provided by operating activities: |                             |           |
| Depreciation and amortization (including discontinued<br>operations)                 | 34,026                      | 29,659    |
| Amortization of deferred financing costs                                             | 835                         | 596       |
| Equity in earnings of unconsolidated joint ventures                                  | (569)                       | (432)     |
| Operating partnership minority interest<br>(including discontinued operations)       | 1,357                       | 3,678     |
| Compensation expense related to restricted shares<br>and options granted             | 1,889                       | 1,141     |
| Amortization of debt premiums and discount, net                                      | (1,274)                     | (1,236)   |
| Gain on sales of outparcels                                                          | ---                         | (225)     |
| Gain on sales of real estate                                                         | ---                         | (13,833)  |
| Distributions received from unconsolidated joint ventures                            | 1,250                       | 1,250     |
| Net accretion of market rent rate adjustment                                         | (600)                       | (806)     |
| Straight-line base rent adjustment                                                   | (1,553)                     | (1,065)   |
| Increase (decrease) due to changes in:                                               |                             |           |
| Other assets                                                                         | (6,697)                     | (1,663)   |
| Accounts payable and accrued expenses                                                | 4,491                       | (1,546)   |
| Net cash provided by operating activities                                            | 42,861                      | 36,654    |
| <b>INVESTING ACTIVITIES</b>                                                          |                             |           |
| Additions to rental property                                                         | (29,316)                    | (37,361)  |
| Additions to investments in unconsolidated joint ventures                            | ---                         | (2,020)   |
| Additions to deferred lease costs                                                    | (1,490)                     | (1,678)   |
| Net proceeds from sale of real estate                                                | ---                         | 21,091    |
| Net cash used in investing activities                                                | (30,806)                    | (19,968)  |
| <b>FINANCING ACTIVITIES</b>                                                          |                             |           |
| Cash dividends paid                                                                  | (24,622)                    | (22,895)  |
| Distributions to operating partnership minority interest                             | (4,245)                     | (4,019)   |
| Proceeds from sale of preferred shares                                               | ---                         | 19,445    |
| Proceeds from debt issuances                                                         | 23,900                      | 106,550   |
| Repayments of debt                                                                   | (17,880)                    | (118,433) |
| Proceeds from tax incentive financing                                                | 1,926                       | ---       |
| Additions to deferred financing costs                                                | (1)                         | (94)      |
| Proceeds from exercise of options                                                    | 1,637                       | 1,615     |
| Net cash used in financing activities                                                | (19,285)                    | (17,831)  |
| Net decrease in cash and cash equivalents                                            | (7,230)                     | (1,145)   |
| Cash and cash equivalents, beginning of period                                       | 8,453                       | 2,930     |

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|                                          |          |          |
|------------------------------------------|----------|----------|
| Cash and cash equivalents, end of period | \$ 1,223 | \$ 1,785 |
|------------------------------------------|----------|----------|

The accompanying notes are an integral part of these consolidated financial statements.

**TANGER FACTORY OUTLET CENTERS INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(Unaudited)

**1. Business**

Tanger Factory Outlet Centers, Inc. and subsidiaries is one of the largest owners and operators of factory outlet centers in the United States. We are a fully-integrated, self-administered and self-managed real estate investment trust, or REIT, that focuses exclusively on developing, acquiring, owning, operating and managing factory outlet shopping centers. As of June 30, 2007, we owned 30 outlet centers with a total gross leasable area, or GLA, of approximately 8.4 million square feet. These factory outlet centers were 97% occupied. We also owned a 50% interest in each of two outlet centers with a GLA of approximately 667,000 square feet and managed for a fee two outlet centers with a GLA of approximately 229,000 square feet.

Our factory outlet centers and other assets are held by, and all of our operations are conducted by, Tanger Properties Limited Partnership and subsidiaries. Accordingly, the descriptions of our business, employees and properties are also descriptions of the business, employees and properties of the Operating Partnership. Unless the context indicates otherwise, the term "Company" refers to Tanger Factory Outlet Centers, Inc. and subsidiaries and the term "Operating Partnership" refers to Tanger Properties Limited Partnership and subsidiaries. The terms "we", "our" and "us" refer to the Company or the Company and the Operating Partnership together, as the text requires.

We own the majority of the units of partnership interest issued by the Operating Partnership through our two wholly-owned subsidiaries, the Tanger GP Trust and the Tanger LP Trust. The Tanger GP Trust controls the Operating Partnership as its sole general partner. The Tanger LP Trust holds a limited partnership interest. The Tanger family, through its ownership of the Tanger Family Limited Partnership, holds the remaining units as a limited partner. Stanley K. Tanger, the Company's Chairman of the Board and Chief Executive Officer, is the sole general partner of Tanger Family Limited Partnership.

**2. Basis of Presentation**

Our unaudited consolidated financial statements have been prepared pursuant to accounting principles generally accepted in the United States of America and should be read in conjunction with the consolidated financial statements and notes thereto of our Annual Report on Form 10-K for the year ended December 31, 2006. The December 31, 2006 balance sheet data was derived from audited financial statements. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the Securities and Exchange Commission's ("SEC") rules and regulations, although management believes that the disclosures are adequate to make the information presented not misleading.

The accompanying unaudited consolidated financial statements include our accounts, our wholly-owned subsidiaries, as well as the Operating Partnership and its subsidiaries and reflect, in the opinion of management, all adjustments necessary for a fair presentation of the interim consolidated financial statements. All such adjustments are of a normal and recurring nature. Intercompany balances and transactions have been eliminated in consolidation.

Investments in real estate joint ventures that represent non-controlling ownership interests are accounted for using the equity method of accounting. These investments are recorded initially at cost and subsequently adjusted for our equity in the venture's net income (loss) and cash contributions and distributions.

### **3. Development of Rental Properties**

#### **Pittsburgh, Pennsylvania**

During the fourth quarter of 2006, we closed on the acquisition of our development site located south of Pittsburgh, Pennsylvania in Washington County for \$4.8 million. Tax incentive financing bonds have been issued, with net proceeds of approximately \$16.8 million expected to be received by us as we incur qualifying expenditures during construction of the center. As of June 30, 2007, we have received approximately \$2.4 million for qualifying expenditures. We currently expect to open the first phase of the center, approximately 308,000 square feet of GLA, during the third quarter of 2008. Upon completion of the project, the center will total approximately 418,000 square feet of GLA.

#### **Expansions at Existing Centers**

During 2007, we are expanding four centers by a combined 140,000 square feet. These centers are located in Barstow, California; Branson, Missouri; Gonzales, Louisiana and Tilton, New Hampshire. These expansions are projected to be open during the first quarter of 2008.

Commitments to complete construction of the new development, the expansions and other capital expenditure requirements amounted to approximately \$28.4 million at June 30, 2007. Commitments for construction represent only those costs contractually required to be paid by us.

Interest costs capitalized during the three months ended June 30, 2007 and 2006 amounted to \$300,000 and \$722,000, respectively, and for the six months ended June 30, 2007 and 2006 amounted to \$554,000 and \$1.2 million, respectively.

#### **Change in Accounting Estimate**

During the first quarter of 2007, our Board of Directors formally approved a plan to reconfigure our center in Foley, Alabama. As a part of this plan, approximately 40,000 square feet of GLA will be relocated within the property. The depreciable useful lives of the buildings to be demolished have been shortened to coincide with their demolition dates throughout the first three quarters of 2007 and the change in estimated useful life has been accounted for as a change in accounting estimate. Approximately 34,700 square feet of GLA was demolished as of June 30, 2007 with the remainder to be demolished during the third quarter. Accelerated depreciation recognized related to the reconfiguration reduced income from continuing operations and net income by approximately \$1.1 million, net of minority interest of approximately \$200,000, and approximately \$4.5 million, net of minority interest of approximately \$900,000, for the three and six months ended June 30, 2007, respectively. The effect on income from continuing operations per diluted share and net income per diluted share was a decrease of \$.03 and \$.14 per share for the three and six months ended June 30, 2007, respectively.

### **4. Investments in Unconsolidated Real Estate Joint Ventures**

Our investments in unconsolidated real estate joint ventures as of June 30, 2007 and December 31, 2006 aggregated \$14.3 million and \$14.5 million, respectively. We have evaluated the accounting treatment for each of the joint ventures under the guidance of FIN 46R and have concluded based on the current facts and circumstances that the equity method of accounting should be used to account for the individual joint ventures. We are members of the following unconsolidated real estate joint ventures:

| <b>Joint Venture</b>         | <b>Our<br/>Ownership %</b> | <b>Project Location</b>                           |
|------------------------------|----------------------------|---------------------------------------------------|
| Myrtle Beach Hwy 17          | 50%                        | Myrtle Beach, South<br>Carolina                   |
| Wisconsin Dells<br>Deer Park | 50%<br>33%                 | Wisconsin Dells, Wisconsin<br>Deer Park, New York |

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These investments are recorded initially at cost and subsequently adjusted for our equity in the venture's net income (loss) and cash contributions and distributions. Our investments in real estate joint ventures are reduced by 50% of the profits earned for leasing and development services we provided to the Myrtle Beach Hwy 17 and Wisconsin Dells joint ventures. The following management, leasing, marketing and development fees were recognized from services provided during the three and six months ended June 30, 2007 and 2006 (in thousands):

|             | Three Months Ended<br>June 30, |        | Six Months Ended<br>June 30, |        |
|-------------|--------------------------------|--------|------------------------------|--------|
|             | 2007                           | 2006   | 2007                         | 2006   |
| Fee:        |                                |        |                              |        |
| Management  | \$ 136                         | \$ 78  | \$ 256                       | \$ 156 |
| Leasing     | (2)                            | 25     | 23                           | 29     |
| Marketing   | 28                             | 9      | 57                           | 9      |
| Development | ---                            | 65     | ---                          | 162    |
| Total Fees  | \$ 162                         | \$ 177 | \$ 336                       | \$ 356 |

Our carrying value of investments in unconsolidated joint ventures differs from our share of the assets reported in the "Summary Balance Sheets – Unconsolidated Joint Ventures" shown below due to adjustments to the book basis, including intercompany profits on sales of services that are capitalized by the unconsolidated joint ventures. The differences in basis are amortized over the various useful lives of the related assets.

### ***Wisconsin Dells***

In March 2005, we established the Wisconsin Dells joint venture to construct and operate a Tanger Outlet center in Wisconsin Dells, Wisconsin. The 264,900 square foot center opened in August 2006. In February 2006, in conjunction with the construction of the center, the Wisconsin Dells joint venture closed on a construction loan in the amount of \$30.25 million with Wells Fargo Bank, NA due in February 2009. The construction loan is repayable on an interest only basis with interest floating based on the 30, 60 or 90 day LIBOR index plus 1.30%. The construction loan incurred by this unconsolidated joint venture is collateralized by its property as well as joint and several guarantees by us and designated guarantors of our venture partner. During the second quarter of 2007, the Wisconsin Dells joint venture received \$5.0 million in tax incentive financing proceeds which were used to repay amounts outstanding on the construction loan. The construction loan balance as of June 30, 2007 was approximately \$25.3 million.

### ***Deer Park***

In October 2003, we established the Deer Park joint venture to develop a shopping center in Deer Park, New York. As of June 30, 2007, the joint venture completed the demolition of existing buildings and parking lots located at the site. Construction has begun on the initial phase that will contain approximately 685,000 square feet of GLA including a sixteen screen cinema, a 32,000 square foot fitness center and a mix of luxury and upscale outlet stores. We currently expect to open the first phase of the center during the third quarter of 2008. Upon completion of the project, the shopping center will contain over approximately 800,000 square feet of GLA.

In May 2007, the joint venture closed on a \$284 million construction loan for the project arranged by Bank of America with a weighted average interest rate of LIBOR plus 1.49%. Over the life of the loan, if certain criteria are met, the weighted average interest rate can decrease to LIBOR plus 1.23%. The balance as of June 30, 2007 was \$51.2 million and is originally scheduled to mature in May 2010 with a one year extension option at that date. The loan is collateralized by the property as well as joint and several guarantees by all three venture partners. The joint venture entered into two interest rate swap agreements during June 2007. The first swap is for a notional amount of \$49.0 million and the second is a forward starting interest rate swap agreement with escalating notional amounts

beginning July 1, 2007 that will total \$121.0 million by November 1, 2008. The contracts expire on June 1, 2009. These swaps will effectively change the rate of interest on \$170.0 million of variable rate mortgage debt to a fixed rate of 6.75%. See footnote 9, Derivatives, for further discussion relating to these interest rate swap agreements.

Condensed combined summary financial information of joint ventures accounted for using the equity method is as follows (in thousands):

| <b>Summary Balance Sheets</b>             |                                        | As of      | As of      |          |          |
|-------------------------------------------|----------------------------------------|------------|------------|----------|----------|
| <b>– Unconsolidated Joint Ventures</b>    |                                        | June 30,   | December   |          |          |
| <b>Assets</b>                             |                                        | 2007       | 31, 2006   |          |          |
|                                           | Investment properties at cost, net     | \$ 73,272  | \$ 74,253  |          |          |
|                                           | Construction in progress               | 55,487     | 38,449     |          |          |
|                                           | Cash and cash equivalents              | 4,899      | 6,539      |          |          |
|                                           | Deferred charges, net                  | 2,733      | 2,824      |          |          |
|                                           | Other assets                           | 8,843      | 15,239     |          |          |
|                                           | Total assets                           | \$ 145,234 | \$ 137,304 |          |          |
| <b>Liabilities and Owners' Equity</b>     |                                        |            |            |          |          |
|                                           | Mortgages payable                      | \$ 112,292 | \$ 100,138 |          |          |
|                                           | Construction trade payables            | 1,423      | 2,734      |          |          |
|                                           | Accounts payable and other liabilities | 1,571      | 2,767      |          |          |
|                                           | Total liabilities                      | 115,286    | 105,639    |          |          |
|                                           | Owners' equity                         | 29,948     | 31,665     |          |          |
|                                           | Total liabilities and owners' equity   | \$ 145,234 | \$ 137,304 |          |          |
| <b>Summary Statements of Operations -</b> |                                        | Three      | Six        |          |          |
| <b>Unconsolidated Joint Ventures</b>      |                                        | Months     | Months     |          |          |
|                                           |                                        | Ended      | Ended      |          |          |
|                                           |                                        | June 30,   | 30,        |          |          |
|                                           |                                        | 2007       | 2006       | 2007     | 2006     |
|                                           | <b>Revenues</b>                        | \$ 4,780   | \$ 3,171   | \$ 9,416 | \$ 5,828 |
|                                           | <b>Expenses</b>                        |            |            |          |          |
|                                           | Property operating                     | 1,596      | 1,202      | 3,360    | 2,232    |
|                                           | General and administrative             | 117        | 66         | 159      | 73       |
|                                           | Depreciation and amortization          | 1,409      | 788        | 2,766    | 1,574    |
|                                           | Total expenses                         | 3,122      | 2,056      | 6,825    | 3,879    |
|                                           | <b>Operating income</b>                | 1,658      | 1,115      | 3,131    | 1,949    |
|                                           | Interest expense                       | 1,061      | 578        | 2,117    | 1,147    |
|                                           | <b>Net income</b>                      | \$ 597     | \$ 537     | \$ 1,014 | \$ 802   |
| <b>Tanger's share of:</b>                 |                                        |            |            |          |          |
|                                           | Net income                             | \$ 334     | \$ 285     | \$ 569   | \$ 432   |
|                                           | Depreciation (real estate related)     | 679        | 379        | 1,334    | 758      |

## 5. Disposition of Properties

### 2006 Transactions

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In January 2006, we completed the sale of our property located in Pigeon Forge, Tennessee. Net proceeds received from the sale of the center were approximately \$6.0 million. We recorded a gain on sale of real estate of approximately \$3.5 million.

In March 2006, we completed the sale of our property located in North Branch, Minnesota. Net proceeds received from the sale of the center were approximately \$14.2 million. We recorded a gain on sale of real estate of approximately \$10.3 million.

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We continue to manage and lease these properties for a fee. Based on the nature and amounts of the fees to be received, we have determined that our management relationship does not constitute a significant continuing involvement and therefore we have shown the results of operations and gain on sale of real estate as discontinued operations under the provisions of FAS 144. Below is a summary of the results of operations for the Pigeon Forge, Tennessee and North Branch, Minnesota properties sold during the first quarter of 2006 (in thousands):

|                                                                 |  | Three Months |        | Six Months |           |
|-----------------------------------------------------------------|--|--------------|--------|------------|-----------|
| Summary Statements of Operations -                              |  | Ended        |        | Ended      |           |
| Disposed Properties Included in                                 |  | June 30,     |        | June 30,   |           |
|                                                                 |  | 2007         | 2006   | 2007       | 2006      |
| <b>Discontinued Operations</b>                                  |  |              |        |            |           |
| <b>Revenues:</b>                                                |  |              |        |            |           |
| Base rentals                                                    |  | \$ ---       | \$ --- | \$ ---     | \$ 448    |
| Percentage rentals                                              |  | ---          | ---    | ---        | 6         |
| Expense reimbursements                                          |  | ---          | ---    | ---        | 219       |
| Other income                                                    |  | ---          | ---    | ---        | 14        |
| Total revenues                                                  |  | ---          | ---    | ---        | 687       |
| <b>Expenses:</b>                                                |  |              |        |            |           |
| Property operating                                              |  | ---          | ---    | ---        | 360       |
| General and administrative                                      |  | ---          | ---    | ---        | 3         |
| Depreciation and amortization                                   |  | ---          | ---    | ---        | 116       |
| Total expenses                                                  |  | ---          | ---    | ---        | 479       |
| Discontinued operations before gain on sale of real estate      |  | ---          | ---    | ---        | 208       |
| Gain on sale of real estate included in discontinued operations |  | ---          | ---    | ---        | 13,833    |
| Discontinued operations before minority interest                |  | ---          | ---    | ---        | 14,041    |
| Minority interest                                               |  | ---          | ---    | ---        | (2,328)   |
| <b>Discontinued operations</b>                                  |  | \$ ---       | \$ --- | \$ ---     | \$ 11,713 |

**Outparcel Sales**

Gains on sale of outparcels are included in other income in the consolidated statements of operations. Cost is allocated to the outparcels based on the relative market value method. Below is a summary of outparcel sales that we completed during the three and six months ended June 30, 2007 and 2006, respectively (in thousands, except number of outparcels):

|                                         | Three Months |       | Six Months   |       |
|-----------------------------------------|--------------|-------|--------------|-------|
|                                         | Months Ended |       | Months Ended |       |
|                                         | 2007         | 2006  | 2007         | 2006  |
| Number of outparcels                    | ---          | 1     | ---          | 3     |
| Net proceeds                            | ---          | \$238 | ---          | \$863 |
| Gains on sales included in other income | ---          | \$115 | ---          | \$225 |

**6. Other Comprehensive Income**

Total comprehensive income for the three and six months ended June 30, 2007 and 2006 is as follows (in thousands):

|                                                                                                                                                                                            | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|----------|------------------------------|-----------|
|                                                                                                                                                                                            | 2007                           | 2006     | 2007                         | 2006      |
| Net income                                                                                                                                                                                 | \$ 6,425                       | \$ 6,289 | \$ 9,706                     | \$ 21,136 |
| Other comprehensive income:                                                                                                                                                                |                                |          |                              |           |
| Reclassification adjustment for amortization of gain<br>on settlement of US treasury rate lock included<br>in net income, net of minority interest of \$(10),<br>\$(10), \$(21) and \$(20) | (54)                           | (51)     | (107)                        | (101)     |
| Change in fair value of treasury rate locks, net of<br>minority interest of \$955, \$303, \$798 and \$1,182                                                                                | 4,853                          | 1,535    | 4,055                        | 5,959     |
| Change in fair value of our portion of our<br>unconsolidated joint ventures' cash flow hedges,<br>net of minority interest of \$7, \$29, \$(7) and \$72                                    | 33                             | 149      | (37)                         | 364       |
| Other comprehensive income                                                                                                                                                                 | 4,832                          | 1,633    | 3,911                        | 6,222     |
| Total comprehensive income                                                                                                                                                                 | \$ 11,257                      | \$ 7,922 | \$ 13,617                    | \$ 27,358 |

**7. Share-Based Compensation**

During the first quarter of 2007, our Board of Directors approved the grant of 170,000 restricted common shares to the independent directors and our officers. The independent directors' restricted common shares vest ratably over a three year period. The officers' restricted common shares vest ratably over a five year period. The grant date fair value of the awards, or \$42.31 per share, was determined based upon the closing market price of our common shares on the day prior to the grant date in accordance with the terms of the Company's Incentive Award Plan. Compensation expense related to the amortization of the deferred compensation amount is being recognized in accordance with the vesting schedule of the restricted shares.

We recorded share based compensation expense for the three and six month periods ended June 30, 2007 and 2006, respectively as follows (in thousands):

|                                | Three<br>Months Ended<br>June 30, |        | Six<br>Months Ended<br>June 30, |          |
|--------------------------------|-----------------------------------|--------|---------------------------------|----------|
|                                | 2007                              | 2006   | 2007                            | 2006     |
| Restricted shares              | \$ 1,003                          | \$ 603 | \$ 1,787                        | \$ 1,027 |
| Options                        | 55                                | 58     | 102                             | 114      |
| Total share based compensation | \$ 1,058                          | \$ 661 | \$ 1,889                        | \$ 1,141 |

**8. Earnings Per Share**

The following table sets forth a reconciliation of the numerators and denominators in computing earnings per share in accordance with Statement of Financial Accounting Standards No. 128, Earnings Per Share (in thousands, except per share amounts):

|                                                                    | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |           |
|--------------------------------------------------------------------|--------------------------------|----------|------------------------------|-----------|
|                                                                    | 2007                           | 2006     | 2007                         | 2006      |
| <b>Numerator</b>                                                   |                                |          |                              |           |
| Income from continuing operations                                  | \$ 6,425                       | \$ 6,289 | \$ 9,706                     | \$ 9,423  |
| Less applicable preferred share dividends                          | (1,407)                        | (1,406)  | (2,813)                      | (2,621)   |
| Income from continuing operations available to common shareholders | 5,018                          | 4,883    | 6,893                        | 6,802     |
| Discontinued operations                                            | ---                            | ---      | ---                          | 11,713    |
| Net income available to common shareholders                        | \$ 5,018                       | \$ 4,883 | \$ 6,893                     | \$ 18,515 |
| <b>Denominator</b>                                                 |                                |          |                              |           |
| Basic weighted average common shares                               | 30,824                         | 30,593   | 30,784                       | 30,562    |
| Effect of exchangeable notes                                       | 381                            | ---      | 381                          | ---       |
| Effect of outstanding options                                      | 215                            | 220      | 231                          | 233       |
| Effect of unvested restricted share awards                         | 127                            | 102      | 141                          | 94        |
| Diluted weighted average common shares                             | 31,547                         | 30,915   | 31,537                       | 30,889    |
| <b>Basic earnings per common share</b>                             |                                |          |                              |           |
| Income from continuing operations                                  | \$ .16                         | \$ .16   | \$ .22                       | \$ .22    |
| Discontinued operations                                            | ---                            | ---      | ---                          | .39       |
| Net income                                                         | \$ .16                         | \$ .16   | \$ .22                       | \$ .61    |
| <b>Diluted earnings per common share</b>                           |                                |          |                              |           |
| Income from continuing operations                                  | \$ .16                         | \$ .16   | \$ .22                       | \$ .22    |
| Discontinued operations                                            | ---                            | ---      | ---                          | .38       |
| Net income                                                         | \$ .16                         | \$ .16   | \$ .22                       | \$ .60    |

The exchangeable notes of \$149.5 million are included in the diluted earnings per share computation if the effect is dilutive, using the treasury stock method. In applying the treasury stock method, the effect will be dilutive if the average market price of our common shares for at least 20 trading days in the 30 consecutive trading days at the end of each quarter is higher than the initial exchange rate of \$36.1198 per share.

The computation of diluted earnings per share excludes options to purchase common shares when the exercise price is greater than the average market price of the common shares for the period. No options were excluded from the computations for the three and six months ended June 30, 2007 and 2006, respectively. The assumed conversion of the partnership units held by the minority interest limited partner as of the beginning of the year, which would result in the elimination of earnings allocated to the minority interest in the Operating Partnership, would have no impact on earnings per share since the allocation of earnings to a partnership unit, as if converted, is equivalent to earnings allocated to a common share.

Restricted share awards are included in the diluted earnings per share computation if the effect is dilutive, using the treasury stock method. A total of 160,000 restricted shares were excluded from the computation of diluted weighted

average common shares outstanding for both the three and six months ended June 30, 2007. All restricted shares issued were included in the computation of diluted weighted average common shares outstanding for the three and six months ended June 30, 2006. If the share based awards were granted during the period, the shares issuable are weighted to reflect the portion of the period during which the awards were outstanding.

## 9. Derivatives

In accordance with our derivatives policy, all derivatives are assessed for effectiveness at the time the contracts are entered into and are assessed for effectiveness on an on-going basis at each quarter end. All of our derivatives have been designated as cash flow hedges. Unrealized gains and losses related to the effective portion of our derivatives are recognized in other comprehensive income and gains or losses related to ineffective portions are recognized in the income statement. At June 30, 2007, all of our derivatives were considered effective.

The following table summarizes the notional values and fair values of our derivative financial instruments as of June 30, 2007.

| Financial Instrument Type                    | Notional Value | Rate   | Maturity   | Fair Value   |
|----------------------------------------------|----------------|--------|------------|--------------|
| <b>TANGER PROPERTIES LIMITED PARTNERSHIP</b> |                |        |            |              |
| US Treasury Lock                             | \$100,000,000  | 4.526% | July 2008  | \$3,415,000  |
| US Treasury Lock                             | \$100,000,000  | 4.715% | July 2008  | \$2,182,000  |
| <b>DEER PARK</b>                             |                |        |            |              |
| LIBOR Interest Rate Swap<br>(1)              | \$49,000,000   | 5.47%  | June 2009  | \$ (230,000) |
| LIBOR Interest Rate Swap<br>(2)              | ---            | 5.34%  | June 2009  | \$ (186,000) |
| <b>MYRTLE BEACH HWY<br/>17</b>               |                |        |            |              |
| LIBOR Interest Rate Swap<br>(3)              | \$35,000,000   | 4.59%  | March 2010 | \$ 599,000   |

(1) Amount represents fair value recorded at the Deer Park joint venture, in which we have a 33.3% ownership interest.

(2) Derivative is a forward starting interest rate swap agreement with escalating notional amounts beginning July 1, 2007 that will total \$121.0 million by November 1, 2008. Amount represents fair value recorded at the Deer Park joint venture, in which we have a 33.3% ownership interest.

(3) Amount represents fair value recorded at the Myrtle Beach Hwy 17 joint venture, in which we have a 50% ownership interest.

## 10. Non-Cash Investing Activities

We purchase capital equipment and incur costs relating to construction of facilities, including tenant finishing allowances. Expenditures included in construction trade payables as of June 30, 2007 and 2006 amounted to \$27.8 million and \$22.4 million, respectively.

## 11. New Accounting Pronouncements

In February 2007, the Financial Accounting Standards Board, or FASB, issued Statement of Financial Accounting Standards No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities – including an amendment of FAS Statement No. 115," or FAS 159. FAS 159 permits entities to choose to measure many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis (the fair value option). FAS 159 becomes effective for us on January 1, 2008. Management is currently evaluating the potential impact of FAS 159 on our financial statements.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements," or FAS 157. FAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of this standard apply to other accounting pronouncements that require or permit fair value measurements. FAS 157 becomes effective for us on January 1, 2008. The adoption of FAS 157 is not expected to have a material impact on our financial statements.

In July 2006, the FASB issued Interpretation No. 48 “Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109”, or FIN 48, which clarifies the accounting for uncertainty in tax positions. FIN 48 requires that we recognize the impact of a tax position in our financial statements only if that position is more likely than not of being sustained on audit, based on the technical merits of the position. The provisions of FIN 48 are effective as of January 1, 2007, with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. As a result of the implementation of FIN 48, we recognized no adjustment in retained earnings for unrecognized income tax benefits. We had no provision for uncertain income tax benefits prior to adoption of FIN 48, and this remained unchanged subsequent to the adoption. The tax years 2003 - 2006 remain open to examination by the major tax jurisdictions to which we are subject.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The discussion of our results of operations reported in the unaudited, consolidated statements of operations compares the three and six months ended June 30, 2007 with the three and six months ended June 30, 2006. The following discussion should be read in conjunction with the unaudited consolidated financial statements appearing elsewhere in this report. Historical results and percentage relationships set forth in the unaudited, consolidated statements of operations, including trends which might appear, are not necessarily indicative of future operations. Unless the context indicates otherwise, the term “Company” refers to Tanger Factory Outlet Centers, Inc. and subsidiaries and the term “Operating Partnership” refers to Tanger Properties Limited Partnership and subsidiaries. The terms “we”, “our” and “us” refer to the Company or the Company and the Operating Partnership together, as the text requires.

### Cautionary Statements

Certain statements made below are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend for such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Reform Act of 1995 and included this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words “believe”, “expect”, “intend”, “anticipate”, “estimate”, “project”, or similar expressions. You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond our control and which could materially affect our actual results, performance or achievements. Factors which may cause actual results to differ materially from current expectations include, but are not limited to, those set forth under Item 1A – “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2006. There have been no material changes to the risk factors listed there through June 30, 2007.

### General Overview

At June 30, 2007, our consolidated portfolio included 30 wholly owned outlet centers in 21 states totaling 8.4 million square feet compared to 29 wholly owned outlet centers in 21 states totaling 8.0 million square feet at June 30, 2006. The changes in the number of outlet centers and gross leasable area, or GLA, are due to the following events:

|                     |                            | No. of<br>Centers | GLA<br>(000's) | States |
|---------------------|----------------------------|-------------------|----------------|--------|
| As of June 30, 2006 |                            | 29                | 8,029          | 21     |
| New development:    |                            |                   |                |        |
|                     | Charleston, South Carolina | 1                 | 352            | ---    |
| Demolition:         |                            |                   |                |        |
|                     | Foley, Alabama             | ---               | (35)           | ---    |

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|                     |       |     |       |     |
|---------------------|-------|-----|-------|-----|
|                     | Other | --- | 8     | --- |
| As of June 30, 2007 |       | 30  | 8,354 | 21  |

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The table set forth below summarizes certain information with respect to our existing outlet centers in which we have an ownership interest or manage as of June 30, 2007.

| <b>Location</b>                         | <b>GLA</b>       | <b>%</b>          |
|-----------------------------------------|------------------|-------------------|
| <b>Wholly Owned Properties</b>          | <b>(sq. ft.)</b> | <b>Occupied</b>   |
| Riverhead, New York <sup>(1)</sup>      | 729,315          | 99                |
| Rehoboth Beach, Delaware <sup>(1)</sup> | 568,926          | 99                |
| Foley, Alabama                          | 522,419          | 98                |
| San Marcos, Texas                       | 442,510          | 99                |
| Myrtle Beach Hwy 501, South Carolina    | 426,417          | 97                |
| Sevierville, Tennessee <sup>(1)</sup>   | 419,038          | 99                |
| Hilton Head, South Carolina             | 393,094          | 88                |
| Charleston, South Carolina              | 352,260          | 93                |
| Commerce II, Georgia                    | 347,025          | 96                |
| Howell, Michigan                        | 324,631          | 99                |
| Park City, Utah                         | 300,602          | 100               |
| Locust Grove, Georgia                   | 293,868          | 95                |
| Westbrook, Connecticut                  | 291,051          | 94                |
| Branson, Missouri                       | 277,883          | 100               |
| Williamsburg, Iowa                      | 277,230          | 98                |
| Lincoln City, Oregon                    | 270,280          | 96                |
| Tuscola, Illinois                       | 256,514          | 72                |
| Lancaster, Pennsylvania                 | 255,152          | 99                |
| Gonzales, Louisiana                     | 243,499          | 100               |
| Tilton, New Hampshire                   | 227,849          | 99                |
| Fort Meyers, Florida                    | 198,950          | 96                |
| Commerce I, Georgia                     | 185,750          | 90                |
| Terrell, Texas                          | 177,490          | 100               |
| West Branch, Michigan                   | 112,120          | 100               |
| Barstow, California                     | 109,600          | 100               |
| Blowing Rock, North Carolina            | 104,280          | 99                |
| Nags Head, North Carolina               | 82,178           | 100               |
| Boaz, Alabama                           | 79,575           | 96                |
| Kittery I, Maine                        | 59,694           | 100               |
| Kittery II, Maine                       | 24,619           | 94                |
| Totals                                  | 8,353,819        | 97 <sup>(2)</sup> |

**Unconsolidated Joint Ventures**

|                                                    |         |
|----------------------------------------------------|---------|
| Myrtle Beach Hwy 17, South Carolina <sup>(1)</sup> | 401,992 |
| Wisconsin Dells, Wisconsin                         | 264,929 |

**Managed Properties**

|                         |         |
|-------------------------|---------|
| North Branch, Minnesota | 134,480 |
| Pigeon Forge, Tennessee | 94,694  |

- (1) These properties or a portion thereof are subject to a ground lease.
- (2) Excludes the occupancy rate at our Charleston, South Carolina outlet center which opened during the third quarter of 2006 and has not yet stabilized.

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The table set forth below summarizes certain information as of June 30, 2007 related to GLA and debt with respect to our wholly owned existing outlet centers which serve as collateral for existing mortgage loans.

| Location<br>Capmark                     | GLA<br>(sq. ft.) | Mortgage Debt<br>(000's) as of |           | Interest<br>Rate | Maturity<br>Date |
|-----------------------------------------|------------------|--------------------------------|-----------|------------------|------------------|
|                                         |                  | June                           | 30,2007   |                  |                  |
| Rehoboth Beach, Delaware                | 568,926          |                                |           |                  |                  |
| Foley, Alabama                          | 522,419          |                                |           |                  |                  |
| Myrtle Beach Hwy 501, South<br>Carolina | 426,417          |                                |           |                  |                  |
| Hilton Head, South Carolina             | 393,094          |                                |           |                  |                  |
| Park City, Utah                         | 300,602          |                                |           |                  |                  |
| Westbrook, Connecticut                  | 291,051          |                                |           |                  |                  |
| Lincoln City, Oregon                    | 270,280          |                                |           |                  |                  |
| Tuscola, Illinois                       | 256,514          |                                |           |                  |                  |
| Tilton, New Hampshire                   | 227,849          |                                |           |                  |                  |
|                                         |                  |                                | \$174,590 | 6.590%           | 7/10/2008        |
| Net debt premium                        |                  |                                | 2,260     |                  |                  |
| <b>Totals</b>                           | 3,257,152        |                                | \$176,850 |                  |                  |

## RESULTS OF OPERATIONS

### Comparison of the three months ended June 30, 2007 to the three months ended June 30, 2006

Base rentals increased \$2.6 million, or 8%, in the 2007 period compared to the 2006 period. Our overall occupancy rates were comparable from period to period at 96.6% and 96.2%, respectively. Approximately \$1.6 million of the increase was due to the August 2006 opening of our new center in Charleston, South Carolina. Our base rental income increased \$1.1 million due to increases in rental rates on lease renewals and incremental rents from re-tenanting vacant space. During the 2007 period, we executed 93 leases totaling 394,000 square feet at an average increase of 24.8% in base rental rates. This compares to our execution of 113 leases totaling 466,000 square feet at an average increase of 21.9% in base rental rates during the 2006 period.

The values of the above and below market leases, recorded when operating properties are acquired, are amortized and recorded as either an increase (in the case of below market leases) or a decrease (in the case of above market leases) to rental income over the remaining term of the associated lease. The values of below market leases that are considered to have renewal periods with below market rents are amortized over the remaining term of the associated lease plus the renewal periods. For the 2007 period, we recorded \$236,000 of additional rental income for the net amortization of acquired lease values compared with \$348,000 of additional rental income for the 2006 period. If a tenant vacates its space prior to the contractual termination of the lease and no rental payments are being made on the lease, any unamortized balance of the related above or below market lease value will be written off and could materially impact our net income positively or negatively.

Percentage rentals, which represent revenues based on a percentage of tenants' sales volume above predetermined levels (the "breakpoint"), increased \$264,000 or 19%. Reported same-space sales per square foot for the rolling twelve months ended June 30, 2007 were \$340 per square foot. This represents a 3% increase compared to the same period in 2006. Same-space sales is defined as the weighted average sales per square foot reported in space open for the full duration of each comparison period.

Expense reimbursements, which represent the contractual recovery from tenants of certain common area maintenance, insurance, property tax, promotional, advertising and management expenses, generally fluctuate consistently with the reimbursable property operating expenses to which they relate. Expense reimbursements, expressed as a percentage of property operating expenses, were 88% and 86% in the 2007 and 2006 periods, respectively. The increase in expense reimbursements expressed as a percentage of property operating expense is due to a decrease in miscellaneous non-reimbursable expenses during the 2007 period such as franchise and excise taxes.

Property operating expenses increased \$1.9 million, or 12%, in the 2007 period as compared to the 2006 period. The increase is due primarily to the incremental operating costs at our Charleston, South Carolina outlet center in the 2007 period. Also in the 2007 period, we incurred higher snow removal costs at our northeastern properties and we have experienced a significant increase in property insurance costs as a result of higher policy rates at the time of our last renewal in August 2006.

General and administrative expenses increased \$830,000, or 20%, in the 2007 period as compared to the 2006 period. The increase is primarily due to additional restricted shares issued in late February 2007. As a percentage of total revenues, general and administrative expenses were 9% and 8%, respectively in the 2007 and 2006 periods.

Depreciation and amortization increased \$1.9 million, or 14%, in the 2007 period compared to the 2006 period. During the first quarter of 2007, our Board of Directors formally approved a plan to reconfigure our center in Foley, Alabama. As a part of this plan, approximately 40,000 square feet of GLA will be relocated within the property. The depreciable useful lives of the buildings to be demolished have been shortened to coincide with their demolition dates throughout the first three quarters of 2007 and the change in estimated useful life has been accounted for as a change in accounting estimate. Approximately 17,900 additional square feet of GLA was demolished during the second quarter of 2007 with the remainder to be demolished during the third quarter. Accelerated depreciation recognized related to the reconfiguration reduced income from continuing operations and net income by approximately \$1.1 million, net of minority interest of approximately \$200,000, for the three months ended June 30, 2007. The effect on income from continuing operations per diluted share and net income per diluted share was a decrease of \$.03 for the three months ended June 30, 2007.

#### **Comparison of the six months ended June 30, 2007 to the six months ended June 30, 2006**

Base rentals increased \$4.8 million, or 7%, in the 2007 period compared to the 2006 period. Our overall occupancy rates were comparable from period to period at 96.6% and 96.2%, respectively. Approximately \$3.1 million of the increase was due to the August 2006 opening of our new center in Charleston, South Carolina. Our base rental income increased \$2.1 million due to increases in rental rates on lease renewals and incremental rents from re-tenanting vacant space. During the 2007 period, we executed 338 leases totaling 1.4 million square feet at an average increase of 21.6% in base rental rates. This compares to our execution of 393 leases totaling 1.6 million square feet at an average increase of 15.8% in base rental rates during the 2006 period.

The values of the above and below market leases, recorded when operating properties are acquired, are amortized and recorded as either an increase (in the case of below market leases) or a decrease (in the case of above market leases) to rental income over the remaining term of the associated lease. The values of below market leases that are considered to have renewal periods with below market rents are amortized over the remaining term of the associated lease plus the renewal periods. For the 2007 period, we recorded \$600,000 of additional rental income for the net amortization of acquired lease values compared with \$806,000 of additional rental income for the 2006 period. If a tenant vacates its space prior to the contractual termination of the lease and no rental payments are being made on the lease, any unamortized balance of the related above or below market lease value will be written off and could materially impact our net income positively or negatively.

Expense reimbursements, which represent the contractual recovery from tenants of certain common area maintenance, insurance, property tax, promotional, advertising and management expenses, generally fluctuate consistently with the reimbursable property operating expenses to which they relate. Expense reimbursements, expressed as a percentage of property operating expenses, were 88% and 86% in the 2007 and 2006 periods, respectively. The increase in expense reimbursements expressed as a percentage of property operating expense is due to a decrease in miscellaneous non-reimbursable expenses during the 2007 period such as franchise and excise taxes.

Property operating expenses increased \$4.2 million, or 14%, in the 2007 period as compared to the 2006 period. The increase is due primarily to the incremental operating costs at our Charleston, South Carolina outlet center in the 2007 period. In addition, in the first quarter of 2007, we incurred higher snow removal costs at our northeastern properties and we have experienced a significant increase in property insurance costs as a result of higher policy rates at the time of our last renewal during August 2006.

General and administrative expenses increased \$1.0 million, or 13%, in the 2007 period as compared to the 2006 period. The increase is primarily due to restricted shares issued in late February 2007 and February 2006. As a percentage of total revenues, general and administrative expenses were 8% in both the 2007 and 2006 periods, respectively.



Depreciation and amortization increased \$4.5 million, or 15%, in the 2007 period compared to the 2006 period. During the first quarter of 2007, our Board of Directors formally approved a plan to reconfigure our center in Foley, Alabama. As a part of this plan, approximately 40,000 square feet of GLA will be relocated within the property. The depreciable useful lives of the buildings to be demolished have been shortened to coincide with their demolition dates throughout the first three quarters of 2007 and the change in estimated useful life has been accounted for as a change in accounting estimate. Approximately 34,700 square feet of GLA was demolished as of June 30, 2007 with the remainder to be demolished during the third quarter. Accelerated depreciation recognized related to the reconfiguration reduced income from continuing operations and net income by approximately \$4.5 million, net of minority interest of approximately \$900,000, for the six months ended June 30, 2007. The effect on income from continuing operations per diluted share and net income per diluted share was a decrease of \$.14 per share for the six months ended June 30, 2007.

Discontinued operations includes the results of operations and gains on sales of real estate for our Pigeon Forge, Tennessee and North Branch, Minnesota centers. No sales of real estate occurred in the 2007 period. The following table summarizes the results of operations and gains on sale of real estate for the 2006 period:

**Summary of discontinued operations**

|                                                   |           |
|---------------------------------------------------|-----------|
| Operating income from discontinued operations     | \$ 208    |
| Gain on sale of real estate                       | 13,833    |
| Income from discontinued operations               | 14,041    |
| Minority interest in discontinued operations      | (2,328)   |
| Discontinued operations, net of minority interest | \$ 11,713 |

**LIQUIDITY AND CAPITAL RESOURCES**

Net cash provided by operating activities was \$42.9 million and \$36.7 million for the six months ended June 30, 2007 and 2006, respectively. The increase in cash provided by operating activities is due primarily to higher operating cash flow from the addition of the Charleston, South Carolina center in August 2006 and higher renewal and re-tenant rates throughout our portfolio. Net cash used in investing activities was \$30.8 million and \$20.0 million during the first six months of 2007 and 2006, respectively. Both periods included significant construction activities for new projects, Charleston, SC in 2006 and Pittsburgh, Pennsylvania in 2007; however, in the 2006 period we received the proceeds from the sale of our Pigeon Forge, Tennessee outlet center which lowered the overall cash usage for investing activities. Net cash used in financing activities was \$19.3 million and \$17.8 million during the first six months of 2007 and 2006, respectively. Net cash used in financing was lower in 2006 due to the net proceeds of \$19.4 million from the sale of 800,000 preferred shares, a significant portion of which was used to repay amounts outstanding on our unsecured lines of credit. This factor was offset by tax incentive proceeds received related to our Pittsburgh, PA project for the six months ended June 30, 2007 of \$1.9 million.

***Current Developments and Dispositions***

Any developments or expansions that we, or a joint venture that we are involved in, have planned or anticipated may not be started or completed as scheduled, or may not result in accretive net income or funds from operations. In addition, we regularly evaluate acquisition or disposition proposals and engage from time to time in negotiations for acquisitions or dispositions of properties. We may also enter into letters of intent for the purchase or sale of properties. Any prospective acquisition or disposition that is being evaluated or which is subject to a letter of intent may not be consummated, or if consummated, may not result in an increase in net income or funds from operations.

## *WHOLLY OWNED CURRENT DEVELOPMENTS*

### **Pittsburgh, Pennsylvania**

During the fourth quarter of 2006, we closed on the acquisition of our development site located south of Pittsburgh, Pennsylvania in Washington County for \$4.8 million. Tax incentive financing bonds have been issued, with net proceeds of approximately \$16.8 million expected to be received by us as we incur qualifying expenditures during construction of the center. As of June 30, 2007, we have received approximately \$2.4 million for qualifying expenditures. We currently expect to open the first phase of the center, approximately 308,000 square feet of GLA, during the third quarter of 2008. Upon completion of the project, the center will total approximately 418,000 square feet of GLA.

### **Potential Future Developments**

We currently have an option for a new development site located in Mebane, North Carolina on the highly traveled Interstate 40/85 corridor, which sees over 83,000 cars daily. The site is located halfway between the Research Triangle Park area of Raleigh, Durham, and Chapel Hill, and the Triad area of Greensboro, High Point and Winston-Salem. During the option period we will be analyzing the viability of the site and determining whether to proceed with the development of a center at this location.

We have also started the initial pre-development and leasing for two additional sites. These sites are located in Burlington, New Jersey at Exit 47 on Interstate I-295 and Port St. Lucie, Florida at Exit 118 on Interstate I-95. At this time, we are in the initial study periods on these potential new locations. As such, there can be no assurance that any of these sites will ultimately be developed.

### **Expansions at Existing Centers**

During 2007, we are expanding four centers by a combined 140,000 square feet. These centers are located in Barstow, California; Branson, Missouri; Gonzales, Louisiana and Tilton, New Hampshire. These expansions are projected to be open during the first quarter of 2008.

Commitments to complete construction of the new development, the expansions and other capital expenditure requirements amounted to approximately \$28.4 million at June 30, 2007. Commitments for construction represent only those costs contractually required to be paid by us.

## *UNCONSOLIDATED JOINT VENTURES*

We are members of the following unconsolidated real estate joint ventures:

| Joint Venture       | Our<br>Ownership % | Project Location                |
|---------------------|--------------------|---------------------------------|
| Myrtle Beach Hwy 17 | 50%                | Myrtle Beach, South<br>Carolina |
| Wisconsin Dells     | 50%                | Wisconsin Dells, Wisconsin      |
| Deer Park           | 33%                | Deer Park, New York             |

### ***Wisconsin Dells***

In March 2005, we established the Tanger Wisconsin joint venture to construct and operate a Tanger Outlet center in Wisconsin Dells, Wisconsin. The 264,900 square foot center opened in August 2006. In February 2006, in conjunction with the construction of the center, the Wisconsin Dells joint venture closed on a construction loan in the amount of \$30.25 million with Wells Fargo Bank, NA due in February 2009. The construction loan is repayable on an interest only basis with interest floating based on the 30, 60 or 90 day LIBOR index plus 1.30%. The construction loan incurred by this unconsolidated joint venture is collateralized by its property as well as joint and several guarantees by us and designated guarantors of our venture partner. During the second quarter of 2007, the Wisconsin Dells joint venture received \$5.0 million in tax incentive financing proceeds which were used to repay amounts outstanding on the construction loan. The construction loan balance as of June 30, 2007 was approximately \$25.3 million.

### ***Deer Park***

In October 2003, we established the Deer Park joint venture to develop a shopping center in Deer Park, New York. As of June 30, 2007, the joint venture completed the demolition of existing buildings and parking lots located at the site. Construction has begun on the initial phase that will contain approximately 685,000 square feet of GLA including a sixteen screen cinema, a 32,000 square foot fitness center and a mix of luxury and upscale outlet stores. We currently expect to open the first phase of the center during the third quarter of 2008. Upon completion of the project, the shopping center will contain over approximately 800,000 square feet of GLA.

In May 2007, the joint venture closed on a \$284 million construction loan for the project arranged by Bank of America with a weighted average interest rate of LIBOR plus 1.49%. Over the life of the loan, if certain criteria are met, the weighted average interest rate can decrease to LIBOR plus 1.23%. The balance as of June 30, 2007 was \$51.2 million and is originally scheduled to mature in May 2010 with a one year extension option at that date. The loan is collateralized by the property as well as joint and several guarantees by all three venture partners. The joint venture entered into two interest rate swap agreements during June 2007. The first swap is for a notional amount of \$49.0 million and the second is a forward starting interest rate swap agreement with escalating notional amounts beginning July 1, 2007 that will total \$121.0 million by November 1, 2008. The contracts expire on June 1, 2009. These swaps will effectively change the rate of interest on \$170.0 million of variable rate mortgage debt to a fixed rate of 6.75%. See Item 1, footnote 9, Derivatives, for further discussion relating to these interest rate swap agreements.

### **Financing Arrangements**

At June 30, 2007, approximately 74% of our outstanding long-term debt represented unsecured borrowings and approximately 57% of the gross book value of our real estate portfolio was unencumbered. The average interest rate, including loan cost amortization, on average debt outstanding was 6.58% and 6.91% for the three months ended and 6.55% and 6.85% for the six months ended June 30, 2007 and 2006, respectively.

We intend to retain the ability to raise additional capital, including public debt or equity, to pursue attractive investment opportunities that may arise and to otherwise act in a manner that we believe to be in our shareholders' best interests. At the 2007 Annual Shareholders' Meeting, we increased our authorized common shares from 50 million to 150 million and added four additional classes of preferred shares with an authorized amount of four million shares each. During the third quarter of 2006, we updated our shelf registration as a well known seasoned issuer where we will be able to register unspecified amounts of different classes of securities on Form S-3. To generate capital to reinvest into other attractive investment opportunities, we may also consider the use of additional operational and developmental joint ventures, the sale or lease of outparcels on our existing properties and the sale of certain properties that do not meet our long-term investment criteria.

We maintain unsecured, revolving lines of credit that provided for unsecured borrowings of up to \$200 million at June 30, 2007. As of June 30, 2007 we had \$7.9 million outstanding on these lines of credit. All of our unsecured lines of

credit have maturity dates of June 2009 or later. Based on cash provided by operations, existing credit facilities, ongoing negotiations with certain financial institutions and our ability to sell debt or equity subject to market conditions, we believe that we have access to the necessary financing to fund the planned capital expenditures during 2007.

We anticipate that adequate cash will be available to fund our operating and administrative expenses, regular debt service obligations, and the payment of dividends in accordance with Real Estate Investment Trust, or REIT, requirements in both the short and long term. Although we receive most of our rental payments on a monthly basis, distributions to shareholders are made quarterly and interest payments on the senior, unsecured notes are made semi-annually. Amounts accumulated for such payments will be used in the interim to reduce the outstanding borrowings under the existing lines of credit or invested in short-term money market or other suitable instruments.

On July 12, 2007, our Board of Directors declared a \$.36 cash dividend per common share payable on August 15, 2007 to each shareholder of record on July 31, 2007, and caused a \$.72 per Operating Partnership unit cash distribution to be paid to the Operating Partnership's minority interest. The Board of Directors also declared a \$.46875 cash dividend per 7.5% Class C Cumulative Preferred Share payable on August 15, 2007 to holders of record on July 31, 2007.

### Off-Balance Sheet Arrangements

We are a party to a joint and several guarantee with respect to the \$25.3 million construction loan obtained by the Wisconsin Dells joint venture during the first quarter of 2006. We are also a party to a joint and several guarantee with respect to the loan obtained by the Deer Park joint venture which currently has a balance of \$51.2 million. See "Joint Ventures" section above for further discussion of off-balance sheet arrangements and their related guarantees. Our pro-rata portion of the Myrtle Beach Hwy 17 joint venture mortgage collateralized by the outlet center is \$17.9 million. We are not required to provide a guarantee for this mortgage.

### Critical Accounting Policies and Estimates

Refer to our 2006 Annual Report on Form 10-K for a discussion of our critical accounting policies which include principles of consolidation, acquisition of real estate, cost capitalization, impairment of long-lived assets and revenue recognition. There have been no material changes to these policies in 2007.

### Related Party Transactions

As noted above in "Unconsolidated Joint Ventures", we are 50% owners of the Myrtle Beach Hwy 17 and Wisconsin Dells joint ventures. These joint ventures pay us management, leasing, marketing and development fees, which we believe approximate current market rates, for such services. During the three and six months ended June 30, 2007 and 2006, we recognized the following fees:

|             | Three Months Ended<br>June 30, |        | Six Months Ended<br>June 30, |        |
|-------------|--------------------------------|--------|------------------------------|--------|
|             | 2007                           | 2006   | 2007                         | 2006   |
| Fee:        |                                |        |                              |        |
| Management  | \$ 136                         | \$ 78  | \$ 256                       | \$ 156 |
| Leasing     | (2)                            | 25     | 23                           | 29     |
| Marketing   | 28                             | 9      | 57                           | 9      |
| Development | ---                            | 65     | ---                          | 162    |
| Total Fees  | \$ 162                         | \$ 177 | \$ 336                       | \$ 356 |

Tanger Family Limited Partnership is a related party which holds a limited partnership interest in and is the minority owner of the Operating Partnership. Stanley K. Tanger, the Company's Chairman of the Board and Chief Executive Officer, is its sole general partner. The only material related party transaction with the Tanger Family Limited Partnership is the payment of quarterly distributions of earnings which were \$4.2 million and \$4.0 million for the six months ended June 30, 2007 and 2006, respectively.

### New Accounting Pronouncements

In February 2007, the Financial Accounting Standards Board, or FASB, issued Statement of Financial Accounting Standards No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities – including an amendment of FAS Statement No. 115," or FAS 159. FAS 159 permits entities to choose to measure many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis (the fair value option). FAS 159

becomes effective for us on January 1, 2008. Management is currently evaluating the potential impact of FAS 159 on our financial statements.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements," or FAS 157. FAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of this standard apply to other accounting pronouncements that require or permit fair value measurements. FAS 157 becomes effective for us on January 1, 2008. The adoption of FAS 157 is not expected to have a material impact on our financial statements.

In July 2006, the FASB issued Interpretation No. 48 "Accounting for Uncertainty in Income Taxes--an interpretation of FASB Statement No. 109", or FIN 48, which clarifies the accounting for uncertainty in tax positions. FIN 48 requires that we recognize the impact of a tax position in our financial statements only if that position is more likely than not of being sustained on audit, based on the technical merits of the position. The provisions of FIN 48 are effective as of January 1, 2007, with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. As a result of the implementation of FIN 48, we recognized no adjustment in retained earnings for unrecognized income tax benefits. We had no provision for uncertain income tax benefits prior to adoption of FIN 48, and this remained unchanged subsequent to the adoption. The tax years 2003 - 2006 remain open to examination by the major tax jurisdictions to which we are subject.

### **Funds From Operations**

Funds from Operations, or FFO, represents income before extraordinary items and gains (losses) on sale or disposal of depreciable operating properties, plus depreciation and amortization uniquely significant to real estate and after adjustments for unconsolidated partnerships and joint ventures.

FFO is intended to exclude historical cost depreciation of real estate as required by Generally Accepted Accounting Principles, or GAAP, which assumes that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization unique to real estate, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from net income.

We present FFO because we consider it an important supplemental measure of our operating performance and believe it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, any of which present FFO when reporting their results. FFO is widely used by us and others in our industry to evaluate and price potential acquisition candidates. The National Association of Real Estate Investment Trusts, Inc., of which we are a member, has encouraged its member companies to report their FFO as a supplemental, industry-wide standard measure of REIT operating performance. In addition, a percentage of bonus compensation to certain members of management is based on our FFO performance.

FFO has significant limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- § FFO does not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- § FFO does not reflect changes in, or cash requirements for, our working capital needs;
- § Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and FFO does not reflect any cash requirements for such replacements;
- § FFO does not reflect the impact of earnings or charges resulting from matters which may not be indicative of our ongoing operations; and
- § Other companies in our industry may calculate FFO differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, FFO should not be considered as a measure of discretionary cash available to us to invest in the growth of our business or our dividend paying capacity. We compensate for these limitations by relying primarily on our GAAP results and using FFO only supplementally.

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Below is a reconciliation of FFO to net income for the three and six months ended June 30, 2007 and 2006 as well as other data for those respective periods (in thousands):

|                                                                                                   | Three months ended<br>June 30, |                  | Six months ended<br>June 30, |                  |
|---------------------------------------------------------------------------------------------------|--------------------------------|------------------|------------------------------|------------------|
|                                                                                                   | 2007                           | 2006             | 2007                         | 2006             |
| <b>FUNDS FROM OPERATIONS</b>                                                                      |                                |                  |                              |                  |
| Net income                                                                                        | \$ 6,425                       | \$ 6,289         | \$ 9,706                     | \$ 21,136        |
| Adjusted for:                                                                                     |                                |                  |                              |                  |
| Minority interest in operating partnership                                                        | 987                            | 969              | 1,357                        | 1,350            |
| Minority interest, depreciation and amortization attributable to discontinued operations          | ---                            | ---              | ---                          | 2,444            |
| Depreciation and amortization uniquely significant to real estate – consolidated                  | 15,461                         | 13,526           | 33,873                       | 29,411           |
| Depreciation and amortization uniquely significant to real estate – unconsolidated joint ventures | 680                            | 379              | 1,334                        | 758              |
| (Gain) loss on sale of real estate                                                                | ---                            | ---              | ---                          | (13,833)         |
| <b>Funds from operations (FFO) (1)</b>                                                            | <b>23,553</b>                  | <b>21,163</b>    | <b>46,270</b>                | <b>41,226</b>    |
| Preferred share dividends                                                                         | (1,407)                        | (1,406)          | (2,813)                      | (2,621)          |
| <b>Funds from operations available to common shareholders</b>                                     | <b>\$ 22,146</b>               | <b>\$ 19,757</b> | <b>\$ 43,457</b>             | <b>\$ 38,645</b> |
| <b>Weighted average shares outstanding (2)</b>                                                    | <b>37,614</b>                  | <b>36,982</b>    | <b>37,604</b>                | <b>36,956</b>    |

(1) The three months ended June 30, 2006 includes gains on sales of outparcels of land of \$115. The six months ended June 30 2006 includes gains on sales of outparcels of land of \$225.

(2) Includes the dilutive effect of options, restricted share awards and exchangeable notes and assumes the partnership units of the Operating Partnership held by the minority interest are converted to common shares of the Company.

## **Economic Conditions and Outlook**

The majority of our leases contain provisions designed to mitigate the impact of inflation. Such provisions include clauses for the escalation of base rent and clauses enabling us to receive percentage rentals based on tenants' gross sales (above predetermined levels, which we believe often are lower than traditional retail industry standards) that generally increase as prices rise. Most of the leases require the tenant to pay their share of property operating expenses, including common area maintenance, real estate taxes, insurance and advertising and promotion, thereby reducing exposure to increases in costs and operating expenses resulting from inflation.

While factory outlet stores continue to be a profitable and fundamental distribution channel for brand name manufacturers, some retail formats are more successful than others. As typical in the retail industry, certain tenants have closed, or will close certain stores by terminating their lease prior to its natural expiration or as a result of filing for protection under bankruptcy laws.

During 2007, we have approximately 1,554,000 square feet, or 19% of our portfolio, coming up for renewal. If we were unable to successfully renew or re-lease a significant amount of this space on favorable economic terms, the loss in rent could have a material adverse effect on our results of operations.

As of June 30, 2007, we have renewed approximately 1,020,000 square feet, or 66% of the square feet scheduled to expire in 2007. The existing tenants have renewed at an average base rental rate approximately 14% higher than the expiring rate. We also re-tenanted approximately 429,000 square feet of vacant space during the first six months of 2006 at a 40% increase in the average base rental rate from that which was previously charged. Our factory outlet centers typically include well-known, national, brand name companies. By maintaining a broad base of creditworthy tenants and a geographically diverse portfolio of properties located across the United States, we reduce our operating and leasing risks. No one tenant (including affiliates) accounted for more than 5.6% of our combined base and percentage rental revenues for the three or six months ended June 30, 2007. Accordingly, we do not expect any material adverse impact on our results of operations and financial condition as a result of leases to be renewed or stores to be re-leased.

Our centers were 96.6% and 96.2% occupied as of June 30, 2007 and 2006, respectively. Consistent with our long-term strategy of re-merchandising centers, we will continue to hold space off the market until an appropriate tenant is identified. While we believe this strategy will add value to our centers in the long-term, it may reduce our average occupancy rates in the near term.

## **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

### **Market Risk**

We are exposed to various market risks, including changes in interest rates. Market risk is the potential loss arising from adverse changes in market rates and prices, such as interest rates. We may periodically enter into certain interest rate protection and interest rate swap agreements to effectively convert floating rate debt to a fixed rate basis and to hedge anticipated future financings. We do not enter into derivatives or other financial instruments for trading or speculative purposes.

***Tanger Properties Limited Partnership***

In September 2005, we entered into two forward starting interest rate lock protection agreements to hedge risks related to anticipated future financings in 2005 and 2008. The 2005 agreement locked the US Treasury index rate at 4.279% on a notional amount of \$125 million for 10 years from such date in December 2005. This lock was unwound in the fourth quarter of 2005 in conjunction with the issuance of the \$250 million senior unsecured notes due in 2015 and, as a result, we received a cash payment of \$3.2 million. The gain was recorded in other comprehensive income and is being amortized into earnings using the effective interest method over a 10 year period that coincides with the interest payments associated with the senior unsecured notes due in 2015. The 2008 agreement locked the US Treasury index rate at 4.526% on a notional amount of \$100 million for 10 years from such date in July 2008. In November 2005, we entered into an additional agreement which locked the US Treasury index rate at 4.715% on a notional amount of \$100 million for 10 years from such date in July 2008. We anticipate unsecured debt transactions of at least the notional amount to occur in the designated periods.

The fair value of the interest rate protection agreements represents the estimated receipts or payments that would be made to terminate the agreement. At June 30, 2007, we would have received approximately \$5.6 million if we terminated the agreements. If the US Treasury rate index decreased 1% and we were to terminate the agreements, we would have to pay \$10.0 million to do so. The fair value is based on dealer quotes, considering current interest rates and remaining term to maturity. We do not intend to terminate the agreements prior to their maturity because we plan on entering into the debt transactions as indicated.

***Myrtle Beach Hwy 17***

During March 2005, the Myrtle Beach Hwy 17 joint venture entered into an interest rate swap agreement with a notional amount of \$35 million for five years to hedge floating rate debt on the permanent financing that was obtained in April 2005. Under this agreement, the joint venture receives a floating interest rate based on the 30 day LIBOR index and pays a fixed interest rate of 4.59%. This swap effectively changes the rate of interest on \$35 million of variable rate mortgage debt to a fixed rate debt of 5.99% for the contract period.

The fair value of the interest rate swap agreement represents the estimated receipts or payments that would be made to terminate the agreement. At June 30, 2007, the Myrtle Beach Hwy 17 joint venture would have received approximately \$599,000 if the agreement was terminated. If the LIBOR index decreased 1% and the joint venture were to terminate the agreement, it would have to pay \$296,000 to do so. The fair value is based on dealer quotes, considering current interest rates and remaining term to maturity. The joint venture does not intend to terminate the interest rate swap agreement prior to its maturity. The fair value of this derivative is currently recorded as an asset on the joint venture's balance sheet; however, if held to maturity, the value of the swap will be zero at that time.

***Deer Park***

During June 2007, the Deer Park joint venture entered into two interest rate swap agreements to hedge the cash flows from the floating rate construction loan obtained in May 2007 to construct the outlet center in Deer Park, New York. The first interest rate swap had a notional amount of \$49 million. The second interest rate swap agreement is a forward starting agreement with escalating notional amounts beginning July 1, 2007 that will total \$121.0 million by November 1, 2008. The contracts expire June 1, 2009. These swaps will effectively change the rate of interest on \$170.0 million of variable rate mortgage debt to a fixed rate of 6.75%.

The fair value of the interest rate swap agreements represents the estimated receipts or payments that would be made to terminate the agreement. At June 30, 2007, the Deer Park joint venture would have had to pay approximately \$416,000 if the agreements were terminated. If the LIBOR index decreased 1% and the Deer Park joint venture were to terminate the agreements, it would have to pay \$2.5 million to do so. The fair value is based on dealer quotes, considering current interest rates and remaining term to maturity. The joint venture does not intend to terminate the interest rate swap agreements prior to their maturity. The fair value of these derivatives is currently recorded as a liability on the joint venture's balance sheet; however, if held to maturity, the value of the swaps will be zero at that time.

The fair market value of long-term fixed interest rate debt is subject to market risk. Generally, the fair market value of fixed interest rate debt will increase as interest rates fall and decrease as interest rates rise. The estimated fair value of our total long-term debt at June 30, 2007 was \$693.2 million and its recorded value was \$683.5 million. A 1% increase or decrease from prevailing interest rates at June 30, 2007 would result in a corresponding decrease or increase in fair value of total long-term debt by approximately \$40.0 million. Fair values were determined from quoted market prices, where available, using current interest rates considering credit ratings and the remaining terms to maturity.

The following table summarizes the notional values and fair values of our derivative financial instruments as of June 30, 2007.

| Financial Instrument Type                    | Notional Value | Rate   | Maturity   | Fair Value   |
|----------------------------------------------|----------------|--------|------------|--------------|
| <b>TANGER PROPERTIES LIMITED PARTNERSHIP</b> |                |        |            |              |
| US Treasury Lock                             | \$100,000,000  | 4.526% | July 2008  | \$3,415,000  |
| US Treasury Lock                             | \$100,000,000  | 4.715% | July 2008  | \$2,182,000  |
| <b>DEER PARK</b>                             |                |        |            |              |
| LIBOR Interest Rate Swap<br>(1)              | \$49,000,000   | 5.47%  | June 2009  | \$ (230,000) |
| LIBOR Interest Rate Swap<br>(2)              | ---            | 5.34%  | June 2009  | \$ (186,000) |
| <b>MYRTLE BEACH HWY 17</b>                   |                |        |            |              |
| LIBOR Interest Rate Swap<br>(3)              | \$35,000,000   | 4.59%  | March 2010 | \$ 599,000   |

(1) Amount represents fair value recorded at the Deer Park joint venture, in which we have a 33.3% ownership interest.

(2) Derivative is a forward starting interest rate swap agreement with escalating notional amounts beginning July 1, 2007 that will total \$121.0 million by November 1, 2008. Amount represents fair value recorded at the Deer Park joint venture, in which we have a 33.3% ownership interest.

(3) Amount represents fair value recorded at the Myrtle Beach Hwy 17 joint venture, in which we have a 50% ownership interest.

#### Item 4. Controls and Procedures

Based on the most recent evaluation, the Company's Chief Executive Officer and Chief Financial Officer, have concluded the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) were effective as of June 30, 2007. There were no changes to the Company's internal controls over financial

reporting during the quarter ended June 30, 2007, that materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

Neither the Company nor the Operating Partnership is presently involved in any material litigation nor, to their knowledge, is any material litigation threatened against the Company or the Operating Partnership or its properties, other than routine litigation arising in the ordinary course of business and which is expected to be covered by liability insurance.

**Item 1A. Risk Factors**

There have been no material changes from the risk factors disclosed in the “Risk Factors” section of our Annual Report on Form 10-K for the year ended December 31, 2006.

**Item 4. Submission of Matters to a Vote of Security Holders**

On May 18, 2007 we held our Annual Meeting of Shareholders. The meeting was adjourned and reconvened on May 30, 2007 in order to conclude the voting on the fourth matter described below. The common shareholders voted on four matters and the Class C Preferred shareholders voted on one matter. The first matter on which the common shareholders voted was the election of six directors to serve until the next Annual Meeting of Shareholders. The results of the voting are as shown below:

| Nominees           | Votes For  | Votes<br>Withheld |
|--------------------|------------|-------------------|
| Stanley K. Tanger  | 29,007,082 | 245,382           |
| Steven B. Tanger   | 28,846,848 | 405,616           |
| Jack Africk        | 25,227,373 | 4,025,091         |
| William G. Benton  | 25,246,054 | 4,006,410         |
| Thomas E. Robinson | 27,428,879 | 1,823,585         |
| Allan L. Schuman   | 25,255,830 | 3,996,634         |

The second matter on which the common shareholders voted was the ratification of the appointment of PricewaterhouseCoopers LLP as the Company’s independent register public accounting firm for the fiscal year ending December 31, 2007. The results of the voting are as shown below:

| Votes For  | Votes Against | Abstain |
|------------|---------------|---------|
| 23,512,646 | 5,675,006     | 64,813  |

The third matter on which the common shareholders voted was a proposal by the directors to amend the Company’s articles of incorporation to increase the number of common shares authorized for issuance from 50 million to 150 million common shares. The results of the voting are as shown below:

| Votes For  | Votes Against | Abstain |
|------------|---------------|---------|
| 22,333,763 | 6,822,381     | 96,320  |

The fourth matter on which the common and Class C Preferred shareholders voted was a proposal by the directors to amend the Company's articles of incorporation to create four new classes of preferred shares, each class having four million shares with a par value of \$.01 per share and to increase the number of common shares authorized for issuance from 50 million to 150 million common shares. The results of the voting are as shown below:

|                                | Votes For  | Votes Against | Abstain | Non-Votes |
|--------------------------------|------------|---------------|---------|-----------|
| Common shareholders            | 14,021,098 | 10,822,559    | 104,113 | 4,347,995 |
| Class C Preferred shareholders | 812,525    | 623,426       | 72,322  | ---       |

## Item 6.Exhibits

- 3.1E Amendment to Amended and Restated Articles of Incorporation dated June 13, 2007.
- 31.1 Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002.
- 31.2 Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002.
- 32.1 Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002.
- 32.2 Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

TANGER FACTORY OUTLET CENTERS, INC.

By: /s/ Frank C. Marchisello, Jr.

Frank C. Marchisello, Jr.

Executive Vice President, Chief Financial Officer & Secretary

DATE: August 3, 2007

Exhibit Index

| Exhibit No. | Description                                                                                                                                           |
|-------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|
| <hr/>       |                                                                                                                                                       |
| 3.1E        | Amendment to Amended and Restated Articles of Incorporation dated June 13, 2007.                                                                      |
| 31.1        | Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002. |
| 31.2        | Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes - Oxley Act of 2002. |
| 32.1        | Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002. |
| 32.2        | Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes - Oxley Act of 2002. |