**GAIAM INC** Form 4 March 13, 2008

## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number:

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**OMB APPROVAL** 

response...

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

Section 16. Form 4 or Form 5 obligations may continue. See Instruction

Check this box

if no longer

subject to

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

1(b).

(Last)

(Print or Type Responses)

1. Name and Address of Reporting Person \* Prentice Capital Management, LP

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to

Issuer

below)

(Middle)

GAIAM INC [GAIA]

03/12/2008

(Check all applicable)

(First)

(Street)

623 FIFTH AVENUE, 32ND **FLOOR** 

3. Date of Earliest Transaction (Month/Day/Year)

Director Officer (give title

\_X\_\_ 10% Owner \_ Other (specify

4. If Amendment, Date Original

6. Individual or Joint/Group Filing(Check

Applicable Line)

Filed(Month/Day/Year) Form filed by One Reporting Person X Form filed by More than One Reporting

NEW YORK, NY 10022

(City)	(State) (Z	iip) Table	I - Non-De	erivative S	ecurit	ies Acqu	ired, Disposed of	, or Beneficiall	y Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. 4. Securities Acquired Transaction(A) or Disposed of (D) Code (Instr. 3, 4 and 5) (Instr. 8)  (A) or Code V Amount (D) Price		5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
Class A Common Stock ("Common Stock")	03/13/2008		Р	800	A	\$ 17.98	4,409,138 <u>(1)</u> <u>(2)</u>	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008		P	4,200	A	\$ 18	4,413,338 <u>(1)</u> <u>(2)</u>	I (1)	See <u>(1)</u>
Class A Common	03/13/2008		P	317	A	\$ 18.06	4,413,655 <u>(1)</u> <u>(2)</u>	I (1)	See <u>(1)</u>

Stock ("Common Stock")								
Class A Common Stock ("Common Stock")	03/13/2008	P	158	A	\$ 18.1	4,413,813 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	18	A	\$ 18.19	4,413,831 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	1,300	A	\$ 18.25	4,415,131 <u>(1)</u> <u>(2)</u>	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	200	A	\$ 18.27	4,415,331 (1) (2)	I (1)	See <u>(1)</u>
Class A Common Stock ("Common Stock")	03/13/2008	P	100	A	\$ 18.29	4,415,431 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	200	A	\$ 18.3	4,415,631 <u>(1)</u> <u>(2)</u>	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	400	A	\$ 18.31	4,416,031 <u>(1)</u> <u>(2)</u>	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	400	A	\$ 18.33	4,416,431 (1) (2)	I (1)	See (1)
Class A Common Stock	03/13/2008	P	400	A	\$ 18.34	4,416,831 <u>(1)</u> <u>(2)</u>	I (1)	See (1)

("Common Stock")								
Class A Common Stock ("Common Stock")	03/13/2008	Р	400	A	\$ 18.35	4,417,231 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	500	A	\$ 18.36	4,417,731 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	400	A	\$ 18.38	4,418,131 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	100	A	\$ 18.39	4,418,231 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	200	A	\$ 18.4	4,418,431 <u>(1)</u> <u>(2)</u>	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	200	A	\$ 18.41	4,418,631 <u>(1)</u> <u>(2)</u>	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	300	A	\$ 18.43	4,418,931 <u>(1)</u> <u>(2)</u>	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	100	A	\$ 18.44	4,419,031 <u>(1)</u> <u>(2)</u>	I (1)	See <u>(1)</u>
Class A Common Stock ("Common	03/13/2008	P	200	A	\$ 18.45	4,419,231 <u>(1)</u> <u>(2)</u>	I (1)	See (1)

Stock")								
Class A Common Stock ("Common Stock")	03/13/2008	P	300	A	\$ 18.46	4,419,531 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	300	A	\$ 18.47	4,419,831 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	300	A	\$ 18.48	4,420,131 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	2,153	A	\$ 18.49	4,422,284 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	7,154	A	\$ 18.5	4,429,438 <u>(1)</u> <u>(2)</u>	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	200	A	\$ 18.51	4,429,638 (1) (2)	I (1)	See (1)
Class A Common Stock ("Common Stock")	03/13/2008	P	300	A	\$ 18.53	4,429,938 (1) (2)	I (1)	See (1)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474

(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2.	3. Transaction Date	3A. Deemed	4.	5.	6. Date Exerc	isable and	7. Title and	8. Price of	9. Nu
Derivative	Conversion	(Month/Day/Year)	Execution Date, if	Transacti	onNumber	Expiration Da	ate	Amount of	Derivative	Deriv
Security	or Exercise		any	Code	of	(Month/Day/	Year)	Underlying	Security	Secui
(Instr. 3)	Price of		(Month/Day/Year)	(Instr. 8)	Derivativ	e		Securities	(Instr. 5)	Bene
	Derivative				Securities	S		(Instr. 3 and	4)	Own
	Security				Acquired					Follo
	•				(A) or					Repo
					Disposed					Trans
					of (D)					(Instr
					(Instr. 3,					`
					4, and 5)					
				Code V	(A) (D)	Date	Expiration	Title Amou	nt	
				Coue v	(A) (D)		*		.111	
						Exercisable	Date	or		
								Numb	er	
								of		
								Shares	3	

# **Reporting Owners**

Reporting Owner Name / Address	Relationships							
<b></b>	Director	10% Owner	Officer	Other				
Prentice Capital Management, LP 623 FIFTH AVENUE 32ND FLOOR NEW YORK, NY 10022		X						
Zimmerman Michael 623 FIFTH AVENUE 32ND FLOOR NEW YORK NY 10022		X						

## **Signatures**

PRENTICE CAPITAL MANAGEMENT, LP, By: Michael Weiss as Chief Financial Officer, /s/ Michael Weiss

03/13/2008

\*\*Signature of Reporting Person

Date

# **Explanation of Responses:**

- If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Prentice Capital Management, LP (the "Investment Manager") serves as investment manager to a number of investment funds (including Prentice Capital Partners, LP, Prentice Capital Partners QP, LP, Prentice Capital Offshore, Ltd., Prentice Special Opportunities, LP, Prentice Special Opportunities Offshore, Ltd. and Prentice Special Opportunities Master, L.P.) and manages investments for certain

- (1) entities in managed accounts with respect to which it has voting and dispositive authority over the Common Stock reported in this Form 4. Michael Zimmerman ("Mr. Zimmerman") is responsible for the supervision and conduct of all investment activities of the Investment Manager, including, without limitation, for all investment decisions with respect to the assets of such investment funds and managed accounts.
- (2) The Investment Manager does not directly own any shares of Common Stock. Mr. Zimmerman personally owns 8,705 shares of Common Stock. After the purchases reported hereby, the Investment Manager may be deemed to beneficially own 4,431,633 shares of Common Stock held by the investment funds and managed accounts. Mr. Zimmerman may be deemed to beneficially own 4,443,338 shares of Common Stock held personally, by The Michael & Holly Zimmerman Family Foundation Inc. and by the investment funds and managed accounts. Each of the Reporting Persons disclaims any beneficial ownership of the shares of Common Stock included in this report to the extent such beneficial ownership exceeds such Reporting Person's pecuniary interest. The amount of securities beneficially owned following the reported transactions includes 3,000 shares of Common Stock held by The Michael & Holly Zimmerman Family

Reporting Owners 5

Foundation Inc. and 8,705 shares of Common Stock personally owned by Mr. Zimmerman.

### **Remarks:**

This is part two of a three-part filing.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.