INDEPENDENT BANK CORP /MI/ Form 8-K April 16, 2003

## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 Date of Report (Date of earliest event reported): <u>April 16, 2003</u>

### INDEPENDENT BANK CORPORATION

(Exact name of registrant as specified in its charter)

#### Michigan

(State or Jurisdiction of Incorporation or Organization)

0-7818 38-2032782

(Commission File Number)

(I.R.S. Employer Identification No.)

230 West Main Street, Ionia, Michigan 48846

(Address of principal executive offices)

#### (616) 527-9450

(Registrant's telephone number, including area code)

#### **NONE**

Former name, address and fiscal year, if changed since last report.

#### Item 9. Regulation FD Disclosure

The information attached at Exhibit A is supplemental data to the Registrant s press release dated April 16, 2003 regarding its earnings during the quarter ended March 31, 2003.

# INDEPENDENT BANK CORPORATION AND SUBSIDIARIES <u>Consolidated Statements of Financial Condition</u>

		March 31, 2003
	_	(u
Assets Cash and due from banks Securities available for sale Federal Home Loan Bank stock, at cost Loans held for sale Loans	\$	(in 59,798 386,291 10,369 106,695
Commercial Real estate mortgage Installment		561,096 593,075 235,720
Allowance for loan losses	Total Loans	1,389,891 (17,128)
Property and equipment, net Bank owned life insurance Accrued income and other assets	Net Loans	1,372,763 40,894 35,800 48,883
	Total Assets \$	2,061,493
Liabilities and Shareholders' Equity Deposits	\$	
Non-interest bearing Savings and NOW Time	¥	184,379 688,498 687,468
Federal funds purchased Other borrowings Charanteed preferred beneficial interests in Company's subordinate	Total Deposits	1,560,345 25,245 225,256
Guaranteed preferred beneficial interests in Company's subordinate debentures Accrued expenses and other liabilities	a	67,850 37,404
Τ	– Total Liabilities	1,916,100

Shareholders' Equity	
Preferred stock, no par value200,000 shares authorized; none	
outstanding	
Common stock, \$1.00 par value30,000,000 shares authorized;	
issued and outstanding: 17,922,268 shares at March 31, 2003	
and 17,822,090 shares at December 31, 2002	17,922
Capital surplus	75 <b>,</b> 863
Retained earnings	48,081
Accumulated other comprehensive income	3 <b>,</b> 527
Total Shareholders' Equity	145,393
Total Liabilities and Shareholders' Equity \$	2,061,493

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# INDEPENDENT BANK CORPORATION AND SUBSIDIARIES <u>Consolidated Statements of Operations</u>

		Three Month March 3 2003
		 (unaudit
	ex	(in thous cept per sha
Interest Income Interest and fees on loans Securities available for sale Taxable	\$	26,661 \$
Tax-exempt Other investments		2,899 1,918 142
Total Interest Income		31,620
Interest Expense Deposits Other borrowings		7,171 3,642
Total Interest Expense		10,813
Net Interest Income Provision for loan losses		20,807
Net Interest Income After Provision for Loan Losses		19,807
Non-interest Income Service charges on deposit accounts Net gains (losses) on assets		3,271
Real estate mortgage loans Securities		4,032 512

Title insurance fees Manufactured home loan origination fees and commissions Other income	_	743 358 1,499
Total Non-interest Income	_	10,415
Non-interest Expense Compensation and employee benefits Occupancy, net Furniture and fixtures Other expenses		9,641 1,598 1,320 5,496
Total Non-interest Expense		18,055
Income Before Federal Income Tax Federal income tax expense		12,167 3,350
Net Income	\$	8,817 \$
Net Income Per Share  Basic  Diluted  Dividends Per Common Share	\$	.49 \$
Declared Paid	\$	.14 \$ .14

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## Non-performing assets

		March 31, 2003	December 31, 2002
		(dollars in t	:housands)
Non-accrual loans		\$6 <b>,</b> 371	\$5 <b>,</b> 738
Loans 90 days or more pa	ast due and		
still accruing intere	st	2,400	3,961
Restructured loans		163	270
	Total non-performing loans	8,934	9,969
Other real estate		3,910	3,908
	Total non-performing assets		\$13,877
As a percent of Portfol:	io Loans		
Non-performing loans		0.64 %	0.72 %
Allowance for loan loa	sses	1.23	1.21
Non-performing assets to	o total assets	0.62	0.67
Allowance for loan losse	es as a percent of		
non-performing loans		192	168

#### Allowance for loan losses

	Three months ended March 31,	
	2003	2002
	(in thous	sands)
Balance at beginning of period	\$16 <b>,</b> 705	\$16 <b>,</b> 167
Additions (deduction)		
Provision charged to operating expense	1,000	927
Recoveries credited to allowance	340	203
Loans charged against the allowance	(917)	(493)
Balance at end of period	\$17,128	\$16,804
	========	========
Net loans charged against the allowance to		
average Portfolio Loans (annualized)	0.17 %	0.08 %

	March 31, 2003		December 3		
	Amount	Average Maturity	Rate	Amount	Averag Maturi
		· <b></b>	(dollars ir	n thousands)	
Brokered CDs(1)	\$272 <b>,</b> 284	1.5 years	2.58%	\$278 <b>,</b> 012	1.9 y∈
Fixed rate FHLB advances(1)	75 <b>,</b> 856	6.6 years	5.16	62 <b>,</b> 861	7.9 ye
Variable rate FHLB advances(1)	63,700	0.3 years	1.52	131,200	0.3 ye
Securities sold under agreements to					
Repurchase (1)	85 <b>,</b> 221	0.2 years	1.41	98,712	0.1 ye
Federal funds purchased	25,245	1 day	1.56	23,840	1
Total	\$522 <b>,</b> 306	1.8 years	2.58%	\$594 <b>,</b> 625	1.8 ye
				========	

<sup>(1)</sup> Certain of these items have had their average maturity and rate altered through the use of derivative instruments, including pay-fixed and pay-variable interest rate swaps.

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## Capitalization

March 31, December 31, 2003 2002 (in thousands) \$ 12,600

Unsecured debt

Capitalization 5

Preferred Securities	\$67,850	17,250
Shareholders' Equity		
Preferred stock, no par value		
Common Stock, par value \$1.00 per share	17,922	17,822
Capital surplus	75,863	75,076
Retained earnings	48,081	41,785
Accumulated other comprehensive income (loss)	3,527	3,364
Total shareholders' equity	145,393	138,047
Total capitalization	\$213,243	\$167 <b>,</b> 897
	======	======

#### **Non-Interest Income**

	Three months ended March 31,	
	2003	2002
	(in th	ousands)
Service charges on deposit		
accounts	\$3 <b>,</b> 271	\$2 <b>,</b> 712
Net gains (losses) on assets		
Real estate mortgage loans	4,032	1,806
Securities	512	(34)
Title insurance fees	743	623
Bank owned life insurance	378	
Manufactured home loan origination fees		
and commissions	358	434
Mutual fund and annuity commissions	256	229
Real estate mortgage loan servicing fees	(350)	295
Other	1,215	1,060
Total non-interest income	\$10,415	\$7 <b>,</b> 125
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Three months ended

March 31,

2003 2002

(in thousands)

Non-Interest Income 6

Real estate mortgage loans originated	\$262 <b>,</b> 128	\$140,72
Real estate mortgage loans sold	229,744	147,31
Real estate mortgage loans sold with servicing rights released	16,757	12,33
Net gains on the sale of real estate mortgage loans	4,032	1,80
Net gains as a percent of real estate mortgage loans sold		
("Loans Sale Margin")	1.75%	1.2
Impact of SFAS #133 adjustments on the Loan Sale Margin		

### **Non-Interest Expense**

	Three months ended March 31,		
	2003 2002		
	(in tho	ousands)	
Salaries	\$ 6,291	\$ 5,818	
Performance-based compensation and benefits	1,304	1,190	
Other benefits	2,046	1,780	
Compensation and employee benefits	9,641	8 <b>,</b> 788	
Occupancy, net	1,598	1,306	
Furniture and fixtures	1,320	1,106	
Data processing	923	713	
Communications	684	646	
Advertising	769	612	
Loan and collection	942		
Supplies	464	333	
Amortization of intangible assets	276	246	
Other	1,438	1,487	
Total non-interest expense	\$18,055	\$15 <b>,</b> 742	

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## **Average Balances and Tax Equivalent Rates**

Three Months Ended March 31,

	2003		
Average			Average
Balance	Interest	Rate	Balance
		(dollars	in thousands)

Assets

Taxable loans (1)	\$ 1,467,558	\$ 26,504	7.28 %	\$ 1,405,75
Tax-exempt loans (1,2)	11,988	242	8.19	11,62
Taxable securities	210,108	2,899	5.60	181 <b>,</b> 54
Tax-exempt securities (2)	165,236	3,037	7.45	133,04
Other investments	10,111	142	5.70	21 <b>,</b> 59
Interest Earning Assets		32,824	7.10	1,753,56
Cash and due from banks	41,139			37 <b>,</b> 99
Other assets, net	104,742			65 <b>,</b> 69
Total Assets	\$ 2,010,882			\$ 1,857,25 ======
Liabilities				
Savings and NOW	\$ 679,372	1,420	0.85	\$ 623,81
Time deposits	•	5,751		640,05
Other borrowings		3,642	4.39	288,38
Interest Bearing Liabilities	1,678,683		2.61	1,552,25
Demand deposits	160,241			142,86
Other liabilities	29,994			27,05
Shareholders' equity	141,964			135,07
Total liabilities and shareholders' equity	\$ 2,010,882			\$ 1,857,25
	=======			=======
Tax Equivalent Net Interest Income		\$ 22,011 ======		
Tax Equivalent Net Interest Income				
as a Percent of Earning Assets			4.75 %	

All domestic (1)

Interest on tax-exempt loans and securities is presented on a fully tax equivalent basis assuming a marginal tax rate of 35%

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

s/ Robert N. Shuster Date April 16, 2003 By

Robert N. Shuster, Principal Financial Officer

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Date	April 16, 2003	Ву	s/ James J. Twarozynski	
		•	James J. Twarozynski, Principal Accounting	

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Officer