INDEPENDENT BANK CORP /MI/
Form 8-K
April 16, 2003

SECURITIES AND EXCHANGE COMMISSION<br>WASHINGTON, D.C. 20549

FORM 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 Date of Report (Date of earliest event reported): April 16, 2003

## INDEPENDENT BANK CORPORATION

(Exact name of registrant as specified in its charter)

Michigan
(State or Jurisdiction of Incorporation or Organization)

0-7818
38-2032782
(Commission File Number)
(I.R.S. Employer Identification No.)

230 West Main Street, Ionia, Michigan 48846
(Address of principal executive offices)
(616) 527-9450
(Registrant's telephone number, including area code)
NONE
Former name, address and fiscal year, if changed since last report.

Item 9. Regulation FD Disclosure
The information attached at Exhibit A is supplemental data to the Registrant s press release dated April 16, 2003 regarding its earnings during the quarter ended March 31, 2003.

## INDEPENDENT BANK CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Financial Condition



```
Shareholders' Equity
    Preferred stock, no par value--200,000 shares authorized; none
        outstanding
    Common stock, $1.00 par value--30,000,000 shares authorized;
        issued and outstanding: 17,922,268 shares at March 31, 2003
        and 17,822,090 shares at December 31, 2002 17,922
    Capital surplus
    75,863
    Retained earnings
    48,081
    Accumulated other comprehensive income
    3,527
```



## INDEPENDENT BANK CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Operations




## Non-performing assets

|  | $\begin{gathered} \text { March 31, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 2002 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (dollars in | sands) |
| Non-accrual loans | \$6,371 | \$5,738 |
| Loans 90 days or more past due and still accruing interest | 2,400 | 3,961 |
| Restructured loans | 163 | 270 |
| Total non-performing loans | 8,934 | 9,969 |
| Other real estate | 3,910 | 3,908 |
| Total non-performing assets | \$12,844 | \$13,877 |
| As a percent of Portfolio Loans |  |  |
| Non-performing loans | $0.64 \%$ | $0.72 \%$ |
| Allowance for loan losses | 1.23 | 1.21 |
| Non-performing assets to total assets | 0.62 | 0.67 |
| Allowance for loan losses as a percent of non-performing loans | 192 | 168 |

## Edgar Filing: INDEPENDENT BANK CORP /MI/ - Form 8-K

## Allowance for loan losses

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
|  | (in thousands) |  |
| Balance at beginning of period | \$16,705 | \$16,167 |
| Additions (deduction) |  |  |
| Provision charged to operating expense | 1,000 | 927 |
| Recoveries credited to allowance | 340 | 203 |
| Loans charged against the allowance | (917) | (493) |
| Balance at end of period | \$17,128 | \$16, 804 |
| Net loans charged against the allowance to |  |  |
| average Portfolio Loans (annualized) | 0.17 \% | 0.08 |

```
Brokered CDs(1)
Fixed rate FHLB advances(1)
Variable rate FHLB advances(1)
Securities sold under agreements to
    Repurchase(1)
Federal funds purchased
    Total
```

March 31, 2003

December

| Amount | Average <br> Maturity | Rate | Amount | Averag <br> Maturi |
| :---: | :---: | :---: | :---: | :---: |
|  | (dollars in thousands) |  |  |  |
| \$272,284 | 1.5 years | $2.58 \%$ | \$278, 012 | 1.9 ye |
| 75,856 | 6.6 years | 5.16 | 62,861 | 7.9 ye |
| 63,700 | 0.3 years | 1.52 | 131,200 | 0.3 ye |
| 85,221 | 0.2 years | 1.41 | 98,712 | 0.1 ye |
| 25,245 | 1 day | 1.56 | 23,840 | 1 |
| \$522,306 | 1.8 years | $2.58 \%$ | \$594,625 | 1.8 ye |

${ }^{(1)}$ Certain of these items have had their average maturity and rate altered through the use of derivative instruments, including pay-fixed and pay-variable interest rate swaps.

## Capitalization

| March 31, | December 31, |
| :---: | :---: | :---: |
| 2003 |  |



## Non-Interest Income

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
|  | (in thousands) |  |
| Service charges on deposit accounts | \$3,271 | \$2,712 |
| Net gains (losses) on assets |  |  |
| Real estate mortgage loans | 4,032 | 1,806 |
| Securities | 512 | (34) |
| Title insurance fees | 743 | 623 |
| Bank owned life insurance | 378 |  |
| Manufactured home loan origination fees and commissions | 358 | 434 |
| Mutual fund and annuity commissions | 256 | 229 |
| Real estate mortgage loan servicing fees | (350) | 295 |
| Other | 1,215 | 1,060 |
| Total non-interest income | \$10,415 | \$7,125 |

Three months ended
March 31,
2003
(in thousands)

| Real estate mortgage loans originated | $\$ 262,128$ |
| :--- | ---: |
| Real estate mortgage loans sold | 229,744 |
| Real estate mortgage loans sold with servicing rights released | 16,757 |
| Net gains on the sale of real estate mortgage loans | 140,72 |
| Net gains as a percent of real estate mortgage loans sold | 147,032 |
| $(" L o a n s ~ S a l e ~ M a r g i n ")$ | 12,33 |
| Impact of SFAS \#133 adjustments on the Loan Sale Margin |  |

## Non-Interest Expense

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
|  | (in thousands) |  |
| Salaries | \$ 6,291 | \$ 5,818 |
| Performance-based compensation and benefits | 1,304 | 1,190 |
| Other benefits | 2,046 | 1,780 |
| Compensation and employee benefits | 9,641 | 8,788 |
| Occupancy, net | 1,598 | 1,306 |
| Furniture and fixtures | 1,320 | 1,106 |
| Data processing | 923 | 713 |
| Communications | 684 | 646 |
| Advertising | 769 | 612 |
| Loan and collection | 942 | 505 |
| Supplies | 464 | 333 |
| Amortization of intangible assets | 276 | 246 |
| Other | 1,438 | 1,487 |
| Total non-interest expense | \$18,055 | \$15,742 |

## Average Balances and Tax Equivalent Rates



## Edgar Filing: INDEPENDENT BANK CORP /MI/ - Form 8-K

| Taxable loans (1) | \$ 1,467,558 | \$ | 26,504 | 7.28 | \% | \$ 1,405,75 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tax-exempt loans (1,2) | 11,988 |  | 242 | 8.19 |  | 11,62 |
| Taxable securities | 210,108 |  | 2,899 | 5.60 |  | 181,54 |
| Tax-exempt securities (2) | 165,236 |  | 3,037 | 7.45 |  | 133,04 |
| Other investments | 10,111 |  | 142 | 5.70 |  | 21,59 |
| Interest Earning Assets | 1,865,001 |  | 32,824 | 7.10 |  | $1,753,56$ |
| Cash and due from banks | 41,139 |  |  |  |  | 37,99 |
| Other assets, net | 104,742 |  |  |  |  | 65,69 |
| Total Assets | \$ 2,010,882 |  |  |  |  | \$ 1,857,25 |
| Liabilities |  |  |  |  |  |  |
| Savings and NOW | \$ 679,372 |  | 1,420 | 0.85 |  | \$ 623,81 |
| Time deposits | 662,630 |  | 5,751 | 3.52 |  | 640,05 |
| Other borrowings | 336,681 |  | 3,642 | 4.39 |  | 288,38 |
| Interest Bearing Liabilities | 1,678,683 |  | 10,813 | 2.61 |  | $1,552,25$ |
| Demand deposits | 160,241 |  |  |  |  | 142,86 |
| Other liabilities | 29,994 |  |  |  |  | 27,05 |
| Shareholders' equity | 141,964 |  |  |  |  | 135,07 |
| Total liabilities and shareholders' equity | \$ 2,010,882 |  |  |  |  | \$ 1,857,25 |
| Tax Equivalent Net Interest Income |  | \$ | 22,011 |  |  |  |
| Tax Equivalent Net Interest Income as a Percent of Earning Assets |  |  |  | 4.75 | \% |  |

(1) All domestic
(2) Interest on tax-exempt loans and securities is presented on a fully tax equivalent basis assuming a marginal tax rate of $35 \%$

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## Date

April 16, 2003
By
s/ Robert N. Shuster
Robert N. Shuster, Principal Financial Officer

Date
April 16, 2003

By s/ James J. Twarozynski
James J. Twarozynski, Principal Accounting Officer

