

FEDEX CORP  
Form 10-Q  
March 19, 2010

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED February 28, 2010  
OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_  
Commission File Number: 1-15829  
FEDEX CORPORATION  
(Exact name of registrant as specified in its charter)**

Delaware  
(State or other jurisdiction of incorporation or organization)

62-1721435  
(I.R.S. Employer Identification No.)

942 South Shady Grove Road  
Memphis, Tennessee  
(Address of principal executive offices)

38120  
(ZIP Code)

(901) 818-7500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Edgar Filing: FEDEX CORP - Form 10-Q

Common Stock  
Common Stock, par value \$0.10 per share

Outstanding Shares at March 15, 2010  
313,190,004

---

FEDEX CORPORATION  
INDEX

	PAGE
PART I. FINANCIAL INFORMATION	
ITEM 1. Financial Statements	
<u>Condensed Consolidated Balance Sheets</u> <u>February 28, 2010 and May 31, 2009</u>	3
<u>Condensed Consolidated Statements of Income</u> <u>Three and Nine Months Ended February 28, 2010 and 2009</u>	5
<u>Condensed Consolidated Statements of Cash Flows</u> <u>Nine Months Ended February 28, 2010 and 2009</u>	6
<u>Notes to Condensed Consolidated Financial Statements</u>	7
<u>Report of Independent Registered Public Accounting Firm</u>	24
<u>ITEM 2. Management's Discussion and Analysis of Results of Operations and Financial Condition</u>	25
<u>ITEM 3. Quantitative and Qualitative Disclosures About Market Risk</u>	51
<u>ITEM 4. Controls and Procedures</u>	51
<u>PART II. OTHER INFORMATION</u>	
<u>ITEM 1. Legal Proceedings</u>	52
<u>ITEM 1A. Risk Factors</u>	52
<u>ITEM 5. Other Information</u>	52
<u>ITEM 6. Exhibits</u>	52
<u>Signature</u>	54
<u>Exhibit Index</u>	E-1
<u>Exhibit 10.1</u>	
<u>Exhibit 10.2</u>	
<u>Exhibit 10.3</u>	
<u>Exhibit 10.4</u>	
<u>Exhibit 10.5</u>	
<u>Exhibit 10.6</u>	
<u>Exhibit 12.1</u>	
<u>Exhibit 15.1</u>	
<u>Exhibit 31.1</u>	
<u>Exhibit 31.2</u>	

Exhibit 32.1

Exhibit 32.2

EX-101 INSTANCE DOCUMENT

EX-101 SCHEMA DOCUMENT

EX-101 CALCULATION LINKBASE DOCUMENT

EX-101 LABELS LINKBASE DOCUMENT

EX-101 PRESENTATION LINKBASE DOCUMENT

**Table of Contents**

FEDEX CORPORATION  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(IN MILLIONS)

	February 28, 2010 (Unaudited)	May 31, 2009
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 1,549	\$ 2,292
Receivables, less allowances of \$163 and \$196	3,937	3,391
Spare parts, supplies and fuel, less allowances of \$168 and \$175	380	367
Deferred income taxes	517	511
Prepaid expenses and other	300	555
Total current assets	6,683	7,116
<b>PROPERTY AND EQUIPMENT, AT COST</b>		
Less accumulated depreciation and amortization	30,675	29,260
	16,672	15,843
Net property and equipment	14,003	13,417
<b>OTHER LONG-TERM ASSETS</b>		
Goodwill	2,229	2,229
Pension assets	833	311
Other assets	1,128	1,171
Total other long-term assets	4,190	3,711
	\$ 24,876	\$ 24,244

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

FEDEX CORPORATION  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(IN MILLIONS, EXCEPT SHARE DATA)

	February 28, 2010 (Unaudited)	May 31, 2009
<b>LIABILITIES AND STOCKHOLDERS INVESTMENT</b>		
<b>CURRENT LIABILITIES</b>		
Current portion of long-term debt	\$ 283	\$ 653
Accrued salaries and employee benefits	959	861
Accounts payable	1,489	1,372
Accrued expenses	1,641	1,638
 Total current liabilities	 4,372	 4,524
 LONG-TERM DEBT, LESS CURRENT PORTION	 1,668	 1,930
 OTHER LONG-TERM LIABILITIES		
Deferred income taxes	1,384	1,071
Pension, postretirement healthcare and other benefit obligations	931	934
Self-insurance accruals	949	904
Deferred lease obligations	768	802
Deferred gains, principally related to aircraft transactions	274	289
Other liabilities	150	164
 Total other long-term liabilities	 4,456	 4,164
 COMMITMENTS AND CONTINGENCIES		
 COMMON STOCKHOLDERS INVESTMENT		
Common stock, \$0.10 par value; 800 million shares authorized; 313 million shares issued as of February 28, 2010 and 312 million shares issued as of May 31, 2009	31	31
Additional paid-in capital	2,168	2,053
Retained earnings	13,546	12,919
Accumulated other comprehensive loss	(1,362)	(1,373)
Treasury stock, at cost	(3)	(4)
 Total common stockholders investment	 14,380	 13,626
	\$ 24,876	\$ 24,244

The accompanying notes are an integral part of these condensed consolidated financial statements.





**Table of Contents**

FEDEX CORPORATION  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
(UNAUDITED)  
(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

	Three Months Ended February 28,		Nine Months Ended February 28,	
	2010	2009	2010	2009
REVENUES	\$ 8,701	\$ 8,137	\$ 25,306	\$ 27,645
OPERATING EXPENSES:				
Salaries and employee benefits	3,549	3,414	10,350	10,502
Purchased transportation	1,220	1,060	3,429	3,519
Rentals and landing fees	593	609	1,764	1,838
Depreciation and amortization	488	496	1,470	1,479
Fuel	810	636	2,220	3,270
Maintenance and repairs	404	449	1,215	1,507
Other	1,221	1,291	3,556	3,934
	8,285	7,955	24,004	26,049
OPERATING INCOME	416	182	1,302	1,596
OTHER INCOME (EXPENSE):				
Interest, net	(19)	(19)	(52)	(38)
Other, net	(16)	(4)	(28)	(7)
	(35)	(23)	(80)	(45)
INCOME BEFORE INCOME TAXES	381	159	1,222	1,551
PROVISION FOR INCOME TAXES	142	62	457	577
NET INCOME	\$ 239	\$ 97	\$ 765	\$ 974
EARNINGS PER COMMON SHARE:				
Basic	\$ 0.76	\$ 0.31	\$ 2.44	\$ 3.13
Diluted	\$ 0.76	\$ 0.31	\$ 2.43	\$ 3.12
DIVIDENDS DECLARED PER COMMON SHARE	\$ 0.11	\$ 0.11	\$ 0.44	\$ 0.44

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

FEDEX CORPORATION  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (UNAUDITED)  
 (IN MILLIONS)

	Nine Months Ended February 28,	
	2010	2009
Operating Activities:		
Net income	\$ 765	\$ 974
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation and amortization	1,470	1,479
Provision for uncollectible accounts	100	128
Stock-based compensation	80	78
Deferred income taxes and other noncash items	183	71
Changes in assets and liabilities:		
Receivables	(645)	550
Other assets	238	104
Accounts payable and other liabilities	288	(794)
Other, net	(571)	(369)
Cash provided by operating activities	1,908	2,221
Investing Activities:		
Capital expenditures	(1,981)	(1,987)
Proceeds from asset dispositions and other	31	35
Cash used in investing activities	(1,950)	(1,952)
Financing Activities:		
Proceeds from debt issuance		1,000
Principal payments on debt	(632)	(1)
Proceeds from stock issuances	36	10
Excess tax benefit on the exercise of stock options	9	1
Dividends paid	(103)	(103)
Other, net	(16)	(7)
Cash (used in) provided by financing activities	(706)	900
Effect of exchange rate changes on cash	5	(35)
Net (decrease) increase in cash and cash equivalents	(743)	1,134
Cash and cash equivalents at beginning of period	2,292	1,539

Cash and cash equivalents at end of period	\$	1,549	\$	2,673
--	----	-------	----	-------

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

FEDEX CORPORATION  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

(1) **General**

*SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES.* These interim financial statements of FedEx Corporation ( FedEx ) have been prepared in accordance with accounting principles generally accepted in the United States and Securities and Exchange Commission ( SEC ) instructions for interim financial information, and should be read in conjunction with our Annual Report on Form 10-K ( Annual Report ) for the year ended May 31, 2009. Accordingly, significant accounting policies and other disclosures normally provided have been omitted since such items are disclosed therein.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments (including normal recurring adjustments) necessary to present fairly our financial position as of February 28, 2010, the results of our operations for the three- and nine-month periods ended February 28, 2010 and 2009 and cash flows for the nine-month periods ended February 28, 2010 and 2009. Operating results for the three- and nine-month periods ended February 28, 2010 are not necessarily indicative of the results that may be expected for the year ending May 31, 2010.

Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2010 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year.

*GOODWILL.* Goodwill is reviewed at least annually for impairment by comparing the fair value of each reporting unit with its carrying value (including attributable goodwill). Fair value for our reporting units is determined incorporating market participant considerations and management's assumptions on revenue growth rates, operating margins, expected capital expenditures and discount rates. Goodwill is tested for impairment between annual tests whenever events or circumstances make it more likely than not that the fair value of a reporting unit has fallen below its carrying value.

Weak global economic conditions, despite a recent modest improvement, have had a negative impact on our overall earnings and the profitability of our reporting units during 2010. However, we do not believe this indicates that a reevaluation of the goodwill of our reporting units is required as of February 28, 2010. There is an increased risk, however, that we could record a noncash impairment charge relating to goodwill during the fourth quarter of 2010 in connection with our annual impairment tests at our FedEx Freight segment, where economic recovery has lagged our package businesses due to excess capacity in the less-than-truckload ( LTL ) freight market. We currently have \$621 million of goodwill attributable to our FedEx Freight segment.

*NEW ACCOUNTING GUIDANCE.* New accounting rules and disclosure requirements can significantly impact our reported results and the comparability of our financial statements. We believe the following new accounting guidance is relevant to the readers of our financial statements.

On June 1, 2008, we adopted the authoritative guidance issued by the Financial Accounting Standards Board ( FASB ) on fair value measurements, which provides a common definition of fair value, establishes a uniform framework for measuring fair value and requires expanded disclosures about fair value measurements. On June 1, 2009, we implemented the previously deferred provisions of this guidance for nonfinancial assets and liabilities recorded at fair value, as required. The adoption of this new guidance had no impact on our financial statements.

In December 2007, the FASB issued authoritative guidance on business combinations and the accounting and reporting for noncontrolling interests (previously referred to as minority interests). This guidance significantly changed the accounting for and reporting of business combination transactions, including noncontrolling interests. For example, the acquiring entity is now required to recognize the full fair value of assets acquired and liabilities assumed in the transaction, and the expensing of most transaction and restructuring costs is now required. This guidance became effective for us beginning June 1, 2009 and had no material impact on our financial statements because we have not had any significant business combinations since that date.



**Table of Contents**

In December 2008, the FASB issued authoritative guidance on employers' disclosures about postretirement benefit plan assets. This guidance provides objectives that an employer should consider when providing detailed disclosures about assets of a defined benefit pension or other postretirement plan, including disclosures about investment policies and strategies, categories of plan assets, significant concentrations of risk and the inputs and valuation techniques used to measure the fair value of plan assets. This guidance will be effective for our 2010 Annual Report.

In April 2009, the FASB issued new accounting guidance related to interim disclosures about the fair value of financial instruments. This guidance requires disclosures about the fair value of financial instruments for interim reporting periods in addition to annual reporting periods and became effective for us beginning with the first quarter of fiscal year 2010.

*DIVIDENDS DECLARED PER COMMON SHARE.* On February 15, 2010, our Board of Directors declared a dividend of \$0.11 per share of common stock. The dividend will be paid on April 1, 2010 to stockholders of record as of the close of business on March 11, 2010. Each quarterly dividend payment is subject to review and approval by our Board of Directors, and we evaluate our dividend payment amount on an annual basis at the end of each fiscal year.

**(2) Stock-Based Compensation**

We have two types of equity-based compensation: stock options and restricted stock. The key terms of the stock option and restricted stock awards granted under our incentive stock plans are set forth in our Annual Report.

We use the Black-Scholes option pricing model to calculate the fair value of stock options. The value of restricted stock awards is based on the price of the stock on the grant date. We recognize stock-based compensation expense on a straight-line basis over the requisite service period of the award in the "Salaries and employee benefits" caption of our condensed consolidated income statement.

Our total stock-based compensation expense for the periods ended February 28 was as follows (in millions):

	Three Months Ended		Nine Months Ended	
	2010	2009	2010	2009
Stock-based compensation expense	\$ 22	\$ 22	\$ 80	\$ 78

The following table summarizes the stock option shares granted and corresponding weighted-average Black-Scholes value for the nine-month periods ended February 28:

	2010	2009
Stock options granted	4,886,320	2,144,784
Weighted-average Black-Scholes value	\$ 20.22	\$ 24.06

The stock options granted during the nine-month period ended February 28, 2010 were primarily in connection with our principal annual stock option grant during the first quarter of 2010.

**Table of Contents**

See our Annual Report for a discussion of our methodology for developing each of the assumptions used in the valuation model. The following table presents the key weighted-average assumptions used in the valuation calculations for the options granted during the nine-month periods ended February 28:

	2010	2009
Expected lives	5.7 years	5.5 years
Expected volatility	32%	23%
Risk-free interest rate	3.25%	3.33%
Dividend yield	0.749%	0.472%

**(3) Comprehensive Income**

The following table provides a reconciliation of net income reported in our financial statements to comprehensive income for the periods ended February 28 (in millions):

	Three Months Ended	
	2010	2009
Net income	\$ 239	\$ 97
Other comprehensive income:		
Foreign currency translation adjustments, net of tax benefit of \$5 in 2010 and \$1 in 2009	(28)	(3)
Amortization of unrealized pension actuarial gains/losses, net of tax benefit of \$7 in 2009		(11)
Comprehensive income	\$ 211	\$ 83

	Nine Months Ended	
	2010	2009
Net income	\$ 765	\$ 974
Other comprehensive income:		
Foreign currency translation adjustments, net of tax of \$6 in 2010 and benefit of \$36 in 2009	9	(182)
Amortization of unrealized pension actuarial gains/losses, net of tax of \$1 in 2010 and benefit of \$20 in 2009	2	(33)
Comprehensive income	\$ 776	\$ 759

**(4) Financing Arrangements**

We have a shelf registration statement filed with the SEC that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock. During the first quarter of 2010, we repaid our \$500 million 5.50% notes that matured on August 15, 2009 using cash from operations and a portion of the proceeds of our January 2009 \$1 billion senior unsecured debt offering.

A \$1 billion revolving credit facility is available to finance our operations and other cash flow needs and to provide support for the issuance of commercial paper. The revolving credit agreement expires in July 2012. The agreement contains a financial covenant, which requires us to maintain a leverage ratio of adjusted debt (long-term debt,



including the current portion of such debt, plus six times our last four fiscal quarters' rentals and landing fees) to capital (adjusted debt plus total common stockholders' investment) that does not exceed 0.7 to 1.0. Our leverage ratio of adjusted debt to capital was 0.5 at February 28, 2010. We are in compliance with this and all other restrictive covenants of our revolving credit agreement and do not expect the covenants to affect our operations, including our liquidity or borrowing capacity. As of February 28, 2010, no commercial paper was outstanding and the entire \$1 billion under the revolving credit facility was available for future borrowings.

**Table of Contents**

Long-term debt, exclusive of capital leases, had carrying values of \$1.8 billion compared with an estimated fair value of \$2.1 billion at February 28, 2010, and \$2.3 billion compared with an estimated fair value of \$2.4 billion at May 31, 2009. The estimated fair values were determined based on quoted market prices or on the current rates offered for debt with similar terms and maturities.

**(5) Computation of Earnings Per Share**

The calculation of basic and diluted earnings per common share for the periods ended February 28 was as follows (in millions, except per share amounts):

	Three Months Ended		Nine Months Ended	
	2010	2009	2010	2009
<b>Basic earnings per common share:</b>				
Net earnings allocable to common shares	\$ 238	\$ 96	\$ 763	\$ 972
Weighted-average common shares	312	311	312	311
Basic earnings per common share	\$ 0.76	\$ 0.31	\$ 2.44	\$ 3.13
<b>Diluted earnings per common share:</b>				
Net earnings allocable to common shares	\$ 238	\$ 96	\$ 763	\$ 972
Weighted-average common shares	312	311	312	311
Dilutive effect of share-based awards	3	1	2	1
Weighted-average diluted shares	315	312	314	312
<b>Diluted earnings per common share</b>	<b>\$ 0.76</b>	<b>\$ 0.31</b>	<b>\$ 2.43</b>	<b>\$ 3.12</b>
Anti-dilutive options excluded from diluted earnings per common share	9.7	13.9	12.3	11.6

**(6) Retirement Plans**

We sponsor programs that provide retirement benefits to most of our employees. These programs include defined benefit pension plans, defined contribution plans and postretirement healthcare plans. Key terms of our retirement plans are provided in our Annual Report. Our retirement plans costs for the periods ended February 28 were as follows (in millions):

	Three Months Ended		Nine Months Ended	
	2010	2009	2010	2009
U.S. domestic and international pension plans	\$ 75	\$ 42	\$ 226	\$ 131
U.S. domestic and international defined contribution plans	41	51	86	210
Postretirement healthcare plans	11	14	32	43
	\$ 127	\$ 107	\$ 344	\$ 384

The three- and nine-month periods ended February 28, 2010 reflect higher pension costs in 2010 due to the negative impact of market conditions on our pension plan assets at our May 31, 2009 measurement date. This increase in pension costs was offset by lower expenses for our 401(k) plans due to the temporary suspension of the

company-matching contributions, as described in our Annual Report. Those matching contributions were reinstated generally at 50% of their normal levels on January 1, 2010.

**Table of Contents**

Net periodic benefit cost of the pension and postretirement healthcare plans for the periods ended February 28 was as follows (in millions):

	Three Months Ended		Nine Months Ended	
	2010	2009	2010	2009
<b>Pension Plans:</b>				
Service cost	\$ 105	\$ 125	\$ 313	\$ 376
Interest cost	206	200	617	601
Expected return on plan assets	(239)	(265)	(716)	(796)
Recognized actuarial losses (gains) and other	3	(18)	12	(50)
	\$ 75	\$ 42	\$ 226	\$ 131
<b>Postretirement Healthcare Plans:</b>				
Service cost	\$ 6	\$ 8	\$ 18	\$ 23
Interest cost	8	8	23	25
Recognized actuarial gains	(3)	(2)	(9)	(5)
	\$ 11	\$ 14	\$ 32	\$ 43

We made \$731 million in contributions, including \$495 million in tax-deductible voluntary contributions, to our tax-qualified U.S. domestic pension plans ( U.S. Retirement Plans ) during the first nine months of 2010. In March 2010, we made an additional contribution of \$117 million to our U.S. Retirement Plans. During the first nine months of 2009, we made \$483 million in tax-deductible voluntary contributions to our U.S. Retirement Plans. In 2009, we contributed an aggregate of \$1.1 billion to these plans. Our U.S. Retirement Plans have ample funds to meet expected benefit payments.

During 2010, our pension plan asset performance has been strong and we do not expect a significant increase in funding requirements in 2011. However, due to an anticipated lower discount rate, a substantial year-over-year increase in our pension expense in 2011 is likely based on current conditions.

**(7) Business Segment Information**

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively under the respected FedEx brand. Our primary operating companies include Federal Express Corporation ( FedEx Express ), the world's largest express transportation company; FedEx Ground Package System, Inc. ( FedEx Ground ), a leading provider of small-package ground delivery services; and the FedEx Freight LTL Group, which comprises the FedEx Freight and FedEx National LTL businesses of FedEx Freight Corporation, a leading U.S. provider of LTL freight services.

**Table of Contents**

Our reportable segments include the following businesses:

<b>FedEx Express Segment</b>	FedEx Express (express transportation) FedEx Trade Networks (global trade services) FedEx SupplyChain Systems (logistics services)
<b>FedEx Ground Segment</b>	FedEx Ground (small-package ground delivery) FedEx SmartPost (small-parcel consolidator)
<b>FedEx Freight Segment</b>	FedEx Freight LTL Group: FedEx Freight (regional LTL freight transportation) FedEx National LTL (long-haul LTL freight transportation) FedEx Custom Critical (time-critical transportation)
<b>FedEx Services Segment</b>	FedEx Services (sales, marketing and information technology functions) FedEx Office and Print Services, Inc. ( FedEx Office ) (document and business services and package acceptance) FedEx Customer Information Services ( FCIS ) (customer service, billings and collections)

The FedEx Services segment operates combined sales, marketing, administrative and information technology functions in shared services operations that support our transportation businesses and allow us to pursue synergies from the combination of these functions. The FedEx Services segment includes: FedEx Services, which provides sales, marketing and information technology support to our other companies; FCIS, which is responsible for customer service, billings and collections for U.S. customers of our major business units; and FedEx Office, which provides an array of document and business services and retail access to our customers for our package transportation businesses. Effective September 1, 2009, FedEx SupplyChain Systems, formerly included in the FedEx Services reporting segment, was realigned to become part of the FedEx Express reporting segment. Prior year amounts have not been reclassified to conform to the current year segment presentation, as the financial results are materially comparable. The FedEx Services segment provides direct and indirect support to our transportation businesses and accordingly we allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office are allocated to FedEx Express and FedEx Ground. We review and evaluate the performance of our transportation segments based on operating income (inclusive of FedEx Services segment allocations). For the FedEx Services segment, performance is evaluated based on the impact of the total allocated net operating costs of the FedEx Services segment on our transportation segments. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided. We believe these allocations approximate the net cost of providing these functions.

The operating expenses line item *Intercompany charges* on the accompanying unaudited financial summaries of our transportation segments in Management's Discussion and Analysis of Operations and Financial Condition ( *MD&A* ) reflects the allocations from the FedEx Services segment to the respective transportation segments. The *Intercompany charges* caption also includes charges and credits for administrative services provided between operating companies and certain other costs such as corporate management fees related to services received for general corporate oversight, including executive officers and certain legal and finance functions.

**Table of Contents**

Effective August 1, 2009, approximately 3,600 employees (predominantly from the FedEx Freight segment) were transferred to entities within the FedEx Services segment. This internal reorganization further centralizes most customer support functions, such as sales, customer service and information technology, into our shared services organizations. While the reorganization had no impact on the net operating results of any of our transportation segments, the net intercompany charges to our FedEx Freight segment increased significantly with corresponding decreases to other expense captions, such as salaries and employee benefits. The impact of this internal reorganization to the expense captions in our other segments was immaterial.

Certain FedEx operating companies provide transportation and related services for other FedEx companies outside their reportable segment. Billings for such services are based on negotiated rates, which we believe approximate fair value, and are reflected as revenues of the billing segment. These rates are adjusted from time to time based on market conditions. Such intersegment revenues and expenses are eliminated in the consolidated results and are not separately identified in the following segment information, as the amounts are not material.

The following table provides a reconciliation of reportable segment revenues and operating income to our condensed consolidated financial statement totals for the periods ended February 28 (in millions):

	Three Months Ended		Nine Months Ended	
	2010	2009	2010	2009
Revenues				
FedEx Express segment	\$ 5,440	\$ 5,050	\$ 15,678	\$ 17,567
FedEx Ground segment	1,910	1,793	5,477	5,343
FedEx Freight segment	1,040	914	3,090	3,467
FedEx Services segment	406	458	1,322	1,499
Other and eliminations	(95)	(78)	(261)	(231)
	\$ 8,701	\$ 8,137	\$ 25,306	\$ 27,645
Operating Income (Loss) <sup>(1)</sup>				
FedEx Express segment	\$ 265	\$ 45	\$ 714	\$ 930
FedEx Ground segment	258	196	705	604
FedEx Freight segment	(107)	(59)	(117)	62
	\$ 416	\$ 182	\$ 1,302	\$ 1,596

(1) The normal, ongoing net operating costs of the FedEx Services segment are allocated back to the transportation segments.

**Table of Contents****(8) Commitments**

As of February 28, 2010, our purchase commitments under various contracts for the remainder of 2010 and annually thereafter were as follows (in millions):

	Aircraft <sup>(1)</sup>	Aircraft- Related <sup>(2)</sup>	Other <sup>(3)</sup>	Total
2010 (remainder)	\$ 53	\$ 100	\$ 220	\$ 373
2011	789	47	230	1,066
2012	585	10	167	762
2013	365	19	65	449
2014	466		14	480
Thereafter	1,923		126	2,049

(1) Our obligation to purchase 15 of these aircraft (Boeing 777 Freighters, or B777Fs) is conditioned upon there being no event that causes FedEx Express or its employees not to be covered by the Railway Labor Act of 1926, as amended.

(2) Primarily aircraft modifications.

(3) Primarily vehicles, facilities, advertising and promotions contracts, and for the remainder of 2010, a total of \$117 million of quarterly contributions to our U.S.

domestic  
pension plans.

The amounts reflected in the table above for purchase commitments represent noncancelable agreements to purchase goods or services. Commitments to purchase aircraft in passenger configuration do not include the attendant costs to modify these aircraft for cargo transport unless we have entered into noncancelable commitments to modify such aircraft. Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above.

- 14 -

---



**Table of Contents**

We had \$499 million in deposits and progress payments as of February 28, 2010 (a decrease of \$45 million from May 31, 2009) on aircraft purchases and other planned aircraft-related transactions. These deposits are classified in the

Other assets caption of our condensed consolidated balance sheets. In addition to our commitment to purchase B777Fs, our aircraft purchase commitments include the Boeing 757 ( B757 ) in passenger configuration, which will require additional costs to modify for cargo transport. Aircraft and aircraft-related contracts are subject to price escalations. The following table is a summary of the number and type of aircraft we are committed to purchase as of February 28, 2010, with the year of expected delivery:

	B757	B777F <sup>(1)</sup>	Total
2010 (remainder)		1	1
2011	18	4	22
2012	8	4	12
2013		2	2
2014		3	3
Thereafter		13	13
Total	26	27	53

<sup>(1)</sup> Our obligation to purchase 15 of these aircraft is conditioned upon there being no event that causes FedEx Express or its employees not to be covered by the Railway Labor Act of 1926, as amended.

A summary of future minimum lease payments under capital leases and noncancelable operating leases with an initial or remaining term in excess of one year at February 28, 2010 is as follows (in millions):

	Capital Leases	Aircraft and Related Equipment	Operating Leases Facilities and Other	Total Operating Leases
2010 (remainder)	\$ 24	\$ 105	\$ 326	\$ 431
2011	20	526	1,220	1,746
2012	8	504	1,052	1,556
2013	119	499	903	1,402
2014	1	473	767	1,240
Thereafter	16	2,458	5,192	7,650

Edgar Filing: FEDEX CORP - Form 10-Q

Total	188	\$	4,565	\$	9,460	\$	14,025
Less amount representing interest	26						
Present value of net minimum lease payments	\$	162					

While certain of our lease agreements contain covenants governing the use of the leased assets or require us to maintain certain levels of insurance, none of our lease agreements include material financial covenants or limitations.

**Table of Contents****(9) Contingencies**

*Wage-and-Hour.* We are a defendant in a number of lawsuits containing various class-action allegations of wage-and-hour violations. The plaintiffs in these lawsuits allege, among other things, that they were forced to work off the clock, were not paid overtime or were not provided work breaks or other benefits. The complaints generally seek unspecified monetary damages, injunctive relief, or both. The following describes the wage-and-hour matters that have been certified as class actions.

In February 2008, *Wiegele v. FedEx Ground* was certified as a class action by a California federal court, and in April 2008, the U.S. Court of Appeals for the Ninth Circuit denied our petition to review the class certification ruling. The certified class initially included FedEx Ground sort managers and dock service managers in California from May 10, 2002 to the present, but the court subsequently approved the dismissal of the sort managers, leaving only the dock service managers in the class. The plaintiffs allege that FedEx Ground has misclassified the managers as exempt from the overtime requirements of California wage-and-hour laws and is correspondingly liable for failing to pay them overtime compensation and provide them with rest and meal breaks.

In September 2008, in *Tidd v. Adecco USA, Kelly Services and FedEx Ground*, a Massachusetts federal court conditionally certified a class limited to individuals who were employed by two temporary employment agencies and who worked as temporary pick-up-and-delivery drivers for FedEx Ground in the New England region within the past three years. Potential claimants must voluntarily opt in to the lawsuit in order to be considered part of the class. In addition, in the same opinion, the court granted summary judgment in favor of FedEx Ground with respect to the plaintiffs' claims for unpaid overtime wages. The court has since granted judgment in favor of the other two defendants with respect to the overtime claims. Accordingly, the conditionally certified class of plaintiffs is now limited to a claim of failure to pay regular wages due under the federal Fair Labor Standards Act.

In April 2009, in *Bibo v. FedEx Express*, a California federal court granted class certification, certifying several subclasses of FedEx Express couriers in California from April 14, 2006 (the date of the settlement of the *Foster* class action) to the present. The plaintiffs allege that FedEx Express violated California wage-and-hour laws after the date of the *Foster* settlement. In particular, the plaintiffs allege, among other things, that they were forced to work off the clock and were not provided with required meal breaks or split-shift premiums. We asked the U.S. Court of Appeals for the Ninth Circuit to accept a discretionary appeal of the class certification order, but the court refused to accept it at this time.

In September 2009, in *Taylor v. FedEx Freight*, a California state court granted class certification, certifying a class of all current and former drivers employed by FedEx Freight in California who performed line haul services since June 2003. The plaintiffs allege, among other things, that they were forced to work off the clock and were not provided with required rest or meal breaks.

These class certification rulings do not address whether we will ultimately be held liable. We have denied any liability and intend to vigorously defend ourselves in these wage-and-hour lawsuits. We do not believe that any loss is probable in these lawsuits.

*Independent Contractor Lawsuits and State Administrative Proceedings.* FedEx Ground is involved in approximately 50 class-action lawsuits (including 29 that have been certified as class actions), several individual lawsuits and approximately 40 state tax and other administrative proceedings that claim that the company's owner-operators should be treated as employees, rather than independent contractors.

Most of the class-action lawsuits have been consolidated for administration of the pre-trial proceedings by a single federal court, the U.S. District Court for the Northern District of Indiana. With the exception of recently filed cases that have been or will be transferred to the multidistrict litigation, discovery on class certification and classification issues is now complete. In October 2007, we received a decision from the court granting class certification in a Kansas action alleging state law claims on behalf of a statewide class and federal law claims under the Employee Retirement Income Security Act of 1974 on behalf of a nationwide class. In January 2008, the U.S. Court of Appeals for the Seventh Circuit declined our request for appellate review of the class certification decision. In March 2008, the court granted class certification in 19 additional cases and denied it in nine cases. In July 2009, the court granted class certification in eight additional cases and denied it in five cases. Motions for summary judgment on the classification issue (*i.e.*, independent contractor vs. employee) are pending in all 28 of the multidistrict litigation cases that have

been certified as class actions.

**Table of Contents**

In January 2008, one of the contractor-model lawsuits that is not part of the multidistrict litigation, *Anfinson v. FedEx Ground*, was certified as a class action by a Washington state court. The plaintiffs in *Anfinson* represent a class of FedEx Ground single-route, pickup-and-delivery owner-operators in Washington from December 21, 2001 through December 31, 2005 and allege that the class members should be reimbursed as employees for their uniform expenses and should receive overtime pay. In March 2009, a jury trial in the *Anfinson* case was held, and the jury returned a verdict in favor of FedEx Ground, finding that all 320 class members were independent contractors, not employees. The plaintiffs have appealed the verdict. The other contractor-model purported class actions that are not part of the multidistrict litigation are not as far along procedurally as *Anfinson* and many of the lawsuits are currently stayed pending further developments in the multidistrict litigation.

Adverse determinations in these matters could, among other things, entitle certain of our contractors and their drivers to the reimbursement of certain expenses and to the benefit of wage-and-hour laws and result in employment and withholding tax and benefit liability for FedEx Ground, and could result in changes to the independent contractor status of FedEx Ground's owner-operators. We believe that FedEx Ground's owner-operators are properly classified as independent contractors and that FedEx Ground is not an employer of the drivers of the company's independent contractors. Given the nature and status of these lawsuits, we cannot yet determine the amount or a reasonable range of potential loss, if any, but it is reasonably possible that such potential loss or such changes to the independent contractor status of FedEx Ground's owner-operators could be material. However, we do not believe that a material loss is probable in any of these matters.

*ATA Airlines.* ATA Airlines has sued FedEx Express in Indiana federal court alleging that we breached a contract by not including ATA on our 2009 Civil Reserve Air Fleet (CRAF)/Air Mobility Command (AMC) team, which provides cargo and passenger service to the U.S. military. After being advised that it would not be a part of the 2009 team, ATA ceased operations and filed for bankruptcy. ATA has alleged damages of \$106 million, including lost profits, aircraft acquisition costs and bankruptcy-related expenses. We have denied any liability and contend that ATA has suffered no damages. Trial is currently scheduled for July 2010, and we still do not believe that any loss is probable.

*Other.* FedEx and its subsidiaries are subject to other legal proceedings that arise in the ordinary course of their business. In the opinion of management, the aggregate liability, if any, with respect to these other actions will not have a material adverse effect on our financial position, results of operations or cash flows.

**(10) Supplemental Cash Flow Information**

The following table presents supplemental cash flow information for the nine-month periods ended February 28 (in millions):

	2010	2009
Cash payments for:		
Interest (net of capitalized interest)	\$ 101	\$ 68
Income taxes	\$ 182	\$ 464
Income tax refunds received	(276)	(6)
Cash tax payments, net	\$ (94)	\$ 458

**Table of Contents**

(11) Condensed Consolidating Financial Statements

We are required to present condensed consolidating financial information in order for the subsidiary guarantors (other than FedEx Express) of our public debt to continue to be exempt from reporting under the Securities Exchange Act of 1934.

The guarantor subsidiaries, which are wholly owned by FedEx, guarantee \$1.2 billion of our debt. The guarantees are full and unconditional and joint and several. Our guarantor subsidiaries were not determined using geographic, service line or other similar criteria, and as a result, the Guarantor and Non-Guarantor columns each include portions of our domestic and international operations. Accordingly, this basis of presentation is not intended to present our financial condition, results of operations or cash flows for any purpose other than to comply with the specific requirements for subsidiary guarantor reporting. The internal reorganizations discussed in Note 7 had no significant impact on the assets or operations of the guarantor entities. Condensed consolidating financial statements for our guarantor subsidiaries and non-guarantor subsidiaries are presented in the following tables (in millions):

**Table of Contents**

CONDENSED CONSOLIDATING BALANCE SHEETS  
(UNAUDITED)  
February 28, 2010

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	\$ 922	\$ 287	\$ 396	\$ (56)	\$ 1,549
Receivables, less allowances		3,258	719	(40)	3,937
Spare parts, supplies, fuel, prepaid expenses and other, less allowances	2	628	50		680
Deferred income taxes		489	28		517
Total current assets	924	4,662	1,193	(96)	6,683
<b>PROPERTY AND EQUIPMENT, AT COST</b>					
Less accumulated depreciation and amortization	23	28,555	2,097		30,675
	17	15,563	1,092		16,672
Net property and equipment	6	12,992	1,005		14,003
<b>INTERCOMPANY RECEIVABLE</b>					
			1,107	(1,107)	
<b>GOODWILL</b>					
		1,552	677		2,229
<b>INVESTMENT IN SUBSIDIARIES</b>					
	13,593	2,663		(16,256)	
<b>PENSION ASSETS</b>					
	833				833
<b>OTHER ASSETS</b>					
	888	983	111	(854)	1,128
	\$ 16,244	\$ 22,852	\$ 4,093	\$ (18,313)	\$ 24,876
<b>LIABILITIES AND STOCKHOLDERS INVESTMENT</b>					
<b>CURRENT LIABILITIES</b>					
Current portion of long-term debt	\$ 250	\$ 33	\$	\$	\$ 283
Accrued salaries and employee benefits	36	808	115		959
Accounts payable	37	1,137	411	(96)	1,489
Accrued expenses	21	1,437	183		1,641
Total current liabilities	344	3,415	709	(96)	4,372
	1,000	668			1,668

LONG-TERM DEBT, LESS CURRENT PORTION INTERCOMPANY PAYABLE	247	860		(1,107)	
OTHER LONG-TERM LIABILITIES					
Deferred income taxes		2,198	40	(854)	1,384
Other liabilities	273	2,693	106		3,072
Total other long-term liabilities	273	4,891	146	(854)	4,456
STOCKHOLDERS INVESTMENT	14,380	13,018	3,238	(16,256)	14,380
	\$ 16,244	\$ 22,852	\$ 4,093	\$ (18,313)	\$ 24,876



**Table of Contents**

CONDENSED CONSOLIDATING BALANCE SHEETS  
May 31, 2009

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	\$ 1,768	\$ 272	\$ 304	\$ (52)	\$ 2,292
Receivables, less allowances	1	2,717	712	(39)	3,391
Spare parts, supplies, fuel, prepaid expenses and other, less allowances	1	838	83		922
Deferred income taxes		486	25		511
Total current assets	1,770	4,313	1,124	(91)	7,116
<b>PROPERTY AND EQUIPMENT, AT COST</b>					
Less accumulated depreciation and amortization	23	26,984	2,253		29,260
	17	14,659	1,167		15,843
Net property and equipment	6	12,325	1,086		13,417
<b>INTERCOMPANY RECEIVABLE</b>					
	758		379	(1,137)	
<b>GOODWILL</b>					
		1,485	744		2,229
<b>INVESTMENT IN SUBSIDIARIES</b>					
	11,973	2,129		(14,102)	
<b>PENSION ASSETS</b>					
	311				311
<b>OTHER ASSETS</b>					
	911	994	121	(855)	1,171
	\$ 15,729	\$ 21,246	\$ 3,454	\$ (16,185)	\$ 24,244
<b>LIABILITIES AND STOCKHOLDERS INVESTMENT</b>					
<b>CURRENT LIABILITIES</b>					
Current portion of long-term debt	\$ 500	\$ 153			\$ 653
Accrued salaries and employee benefits	26	711	124		861
Accounts payable	5	1,078	380	(91)	1,372
Accrued expenses	51	1,426	161		1,638
Total current liabilities	582	3,368	665	(91)	4,524
<b>LONG-TERM DEBT, LESS CURRENT PORTION</b>					
	1,250	680			1,930

Edgar Filing: FEDEX CORP - Form 10-Q

INTERCOMPANY PAYABLE		1,137		(1,137)	
OTHER LONG-TERM LIABILITIES					
Deferred income taxes		1,875	51	(855)	1,071
Other liabilities	271	2,732	90		3,093
Total other long-term liabilities	271	4,607	141	(855)	4,164
STOCKHOLDERS INVESTMENT	13,626	11,454	2,648	(14,102)	13,626
	\$ 15,729	\$ 21,246	\$ 3,454	\$ (16,185)	\$ 24,244

- 20 -

---

**Table of Contents**CONDENSED CONSOLIDATING STATEMENTS OF INCOME  
(UNAUDITED)

Three Months Ended February 28, 2010

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
REVENUES	\$	\$ 7,360	\$ 1,424	\$ (83)	\$ 8,701
OPERATING EXPENSES:					
Salaries and employee benefits	20	3,053	476		3,549
Purchased transportation		887	360	(27)	1,220
Rentals and landing fees	1	532	61	(1)	593
Depreciation and amortization		438	50		488
Fuel		769	41		810
Maintenance and repairs	1	373	30		404
Intercompany charges, net	(49)	(57)	106		
Other	27	993	256	(55)	1,221
		6,988	1,380	(83)	8,285
OPERATING INCOME		372	44		416
OTHER INCOME (EXPENSE):					
Equity in earnings of subsidiaries	239	26		(265)	
Interest, net	(24)	8	(3)		(19)
Intercompany charges, net	27	(36)	9		
Other, net	(3)	(13)			(16)
INCOME BEFORE INCOME TAXES	239	357	50	(265)	381
Provision for income taxes		119	23		142
NET INCOME	\$ 239	\$ 238	\$ 27	\$ (265)	\$ 239

CONDENSED CONSOLIDATING STATEMENTS OF INCOME  
(UNAUDITED)

Three Months Ended February 28, 2009

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
REVENUES	\$	\$ 6,994	\$ 1,204	\$ (61)	\$ 8,137
OPERATING EXPENSES:					

Edgar Filing: FEDEX CORP - Form 10-Q

Salaries and employee benefits	19	2,889	506		3,414
Purchased transportation		817	253	(10)	1,060
Rentals and landing fees	1	538	71	(1)	609
Depreciation and amortization		429	67		496
Fuel		597	39		636
Maintenance and repairs	1	416	32		449
Intercompany charges, net	(44)	52	(8)		
Other	23	1,066	252	(50)	1,291
		6,804	1,212	(61)	7,955
OPERATING INCOME		190	(8)		182
OTHER INCOME (EXPENSE):					
Equity in earnings of subsidiaries	97	(8)		(89)	
Interest, net	(23)	7	(3)		(19)
Intercompany charges, net	24	(30)	6		
Other, net	(1)	(1)	(2)		(4)
INCOME BEFORE INCOME TAXES	97	158	(7)	(89)	159
Provision for income taxes		56	6		62
NET INCOME (LOSS)	\$ 97	\$ 102	\$ (13)	\$ (89)	\$ 97

**Table of Contents**CONDENSED CONSOLIDATING STATEMENTS OF INCOME  
(UNAUDITED)

Nine Months Ended February 28, 2010

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
REVENUES	\$	\$ 21,451	\$ 4,094	\$ (239)	\$ 25,306
OPERATING EXPENSES:					
Salaries and employee benefits	69	8,881	1,400		10,350
Purchased transportation		2,520	972	(63)	3,429
Rentals and landing fees	3	1,586	177	(2)	1,764
Depreciation and amortization	1	1,312	157		1,470
Fuel		2,107	113		2,220
Maintenance and repairs	1	1,124	90		1,215
Intercompany charges, net	(149)	(86)	235		
Other	75	2,918	737	(174)	3,556
		20,362	3,881	(239)	24,004
OPERATING INCOME		1,089	213		1,302
OTHER INCOME (EXPENSE):					
Equity in earnings of subsidiaries	765	102		(867)	
Interest, net	(76)	34	(10)		(52)
Intercompany charges, net	86	(111)	25		
Other, net	(10)	(17)	(1)		(28)
INCOME BEFORE INCOME TAXES	765	1,097	227	(867)	1,222
Provision for income taxes		374	83		457
NET INCOME	\$ 765	\$ 723	\$ 144	\$ (867)	\$ 765

CONDENSED CONSOLIDATING STATEMENTS OF INCOME  
(UNAUDITED)

Nine Months Ended February 28, 2009

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
REVENUES	\$	\$ 23,165	\$ 4,689	\$ (209)	\$ 27,645
OPERATING EXPENSES:					

Edgar Filing: FEDEX CORP - Form 10-Q

Salaries and employee benefits	63	8,700	1,739		10,502
Purchased transportation		2,585	965	(31)	3,519
Rentals and landing fees	3	1,607	230	(2)	1,838
Depreciation and amortization	1	1,271	207		1,479
Fuel		3,046	224		3,270
Maintenance and repairs	1	1,395	111		1,507
Intercompany charges, net	(149)	3	146		
Other	81	3,216	813	(176)	3,934
		21,823	4,435	(209)	26,049
OPERATING INCOME		1,342	254		1,596
OTHER INCOME (EXPENSE):					
Equity in earnings of subsidiaries	974	137		(1,111)	
Interest, net	(45)	17	(10)		(38)
Intercompany charges, net	60	(82)	22		
Other, net	(15)	(3)	11		(7)
INCOME BEFORE INCOME TAXES	974	1,411	277	(1,111)	1,551
Provision for income taxes		475	102		577
NET INCOME	\$ 974	\$ 936	\$ 175	\$ (1,111)	\$ 974

**Table of Contents**CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS  
(UNAUDITED)

Nine Months Ended February 28, 2010

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ (349)	\$ 1,778	\$ 483	\$ (4)	\$ 1,908
INVESTING ACTIVITIES					
Capital expenditures		(1,860)	(121)		(1,981)
Proceeds from asset dispositions and other		35	(4)		31
CASH USED INVESTING ACTIVITIES		(1,825)	(125)		(1,950)
FINANCING ACTIVITIES					
Net transfers from (to) Parent	77	55	(132)		
Payment on loan between subsidiaries		42	(42)		
Intercompany dividends		103	(103)		
Principal payments on debt	(500)	(132)			(632)
Proceeds from stock issuances	36				36
Excess tax benefit on the exercise of stock options	9				9
Dividends paid	(103)				(103)
Other, net	(16)	(5)	5		(16)
CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES	(497)	63	(272)		(706)
Effect of exchange rate changes on cash		(1)	6		5
Net (decrease) increase in cash and cash equivalents	(846)	15	92	(4)	(743)
Cash and cash equivalents at beginning of period	1,768	272	304	(52)	2,292
Cash and cash equivalents at end of period	\$ 922	\$ 287	\$ 396	\$ (56)	\$ 1,549

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS  
(UNAUDITED)

Nine Months Ended February 28, 2009

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ (383)	\$ 2,210	\$ 415	\$ (21)	\$ 2,221
INVESTING ACTIVITIES					
Capital expenditures		(1,810)	(177)		(1,987)
Proceeds from asset dispositions and other		28	7		35
CASH USED INVESTING ACTIVITIES		(1,782)	(170)		(1,952)
FINANCING ACTIVITIES					
Net transfers from (to) Parent	635	(541)	(94)		
Payment on loan from Parent	17		(17)		
Payment on loan between subsidiaries		20	(20)		
Intercompany dividends		123	(123)		
Proceeds from debt issuances	1,000				1,000
Principal payments on debt			(1)		(1)
Proceeds from stock issuances	10				10
Excess tax benefit on the exercise of stock options	1				1
Dividends paid	(103)				(103)
Other, net	(7)				(7)
CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	1,553	(398)	(255)		900
Effect of exchange rate changes on cash		(12)	(23)		(35)
Net increase (decrease) in cash and cash equivalents	1,170	18	(33)	(21)	1,134
Cash and cash equivalents at beginning of period	1,101	166	272		1,539
Cash and cash equivalents at end of period	\$ 2,271	\$ 184	\$ 239	\$ (21)	\$ 2,673





**Table of Contents**

REPORT OF INDEPENDENT REGISTERED  
PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders

FedEx Corporation

We have reviewed the condensed consolidated balance sheet of FedEx Corporation as of February 28, 2010, and the related condensed consolidated statements of income for the three-month and nine-month periods ended February 28, 2010 and 2009 and the condensed consolidated statements of cash flows for the nine-month periods ended February 28, 2010 and 2009. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of FedEx Corporation as of May 31, 2009, and the related consolidated statements of income, changes in stockholders' investment and comprehensive income, and cash flows for the year then ended not presented herein, and in our report dated July 10, 2009, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of May 31, 2009, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

Memphis, Tennessee

March 19, 2010

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition**

**GENERAL**

The following Management's Discussion and Analysis of Results of Operations and Financial Condition ( MD&A ) describes the principal factors affecting the results of operations, liquidity, capital resources, contractual cash obligations and critical accounting estimates of FedEx Corporation ( FedEx ). This discussion should be read in conjunction with the accompanying quarterly unaudited condensed consolidated financial statements and our Annual Report on Form 10-K for the year ended May 31, 2009 ( Annual Report ). Our Annual Report includes additional information about our significant accounting policies, practices and the transactions that underlie our financial results, as well as a detailed discussion of the most significant risks and uncertainties associated with our financial condition and operating results.

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively under the respected FedEx brand. Our primary operating companies include Federal Express Corporation ( FedEx Express ), the world's largest express transportation company; FedEx Ground Package System, Inc. ( FedEx Ground ), a leading provider of small-package ground delivery services; and the FedEx Freight LTL Group, which comprises the FedEx Freight and FedEx National LTL businesses of FedEx Freight Corporation, a leading U.S. provider of less-than-truckload ( LTL ) freight services. These companies represent our major service lines and, along with FedEx Corporate Services, Inc. ( FedEx Services ), form the core of our reportable segments. Our FedEx Services segment provides customer-facing sales, marketing, information technology and customer service support to our transportation segments. In addition, the FedEx Services segment provides customers with retail access to FedEx Express and FedEx Ground shipping services through FedEx Office and Print Services, Inc. ( FedEx Office ). See Reportable Segments for further discussion.

The key indicators necessary to understand our operating results include:

the overall customer demand for our various services;

the volumes of transportation services provided through our networks, primarily measured by our average daily volume and shipment weight;

the mix of services purchased by our customers;

the prices we obtain for our services, primarily measured by yield (revenue per package or pound or revenue per hundredweight for LTL freight shipments);

our ability to manage our cost structure (capital expenditures and operating expenses) to match shifting volume levels; and

the timing and amount of fluctuations in fuel prices and our ability to recover incremental fuel costs through our fuel surcharges.

The majority of our operating expenses are directly impacted by revenue and volume levels. Accordingly, we expect these operating expenses to fluctuate on a year-over-year basis consistent with the change in revenues and volume. The following discussion of operating expenses describes the key drivers impacting expense trends beyond changes in revenues and volume.

Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2010 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year. References to our transportation segments include, collectively, our FedEx Express, FedEx Ground and FedEx Freight segments.

**Table of Contents****RESULTS OF OPERATIONS****CONSOLIDATED RESULTS**

The following table compares summary operating results (dollars in millions, except per share amounts) for the three- and nine-month periods ended February 28:

	Three Months Ended		Percent	Nine Months Ended		Percent
	2010	2009	Change	2010	2009	Change
Revenues	\$ 8,701	\$ 8,137	7	\$ 25,306	\$ 27,645	(8)
Operating income	416	182	129	1,302	1,596	(18)
Operating margin	4.8%	2.2%	260 bp	5.1%	5.8%	(70) bp
Net income	\$ 239	\$ 97	146	\$ 765	\$ 974	(21)
Diluted earnings per share	\$ 0.76	\$ 0.31	145	\$ 2.43	\$ 3.12	(22)

The following table shows changes in revenues and operating income by reportable segment for the three- and nine-month periods ended February 28, 2010 compared to February 28, 2009 (dollars in millions):

	Change in Revenue		Percent Change in Revenue		Change in Operating Income		Percent Change in Operating Income	
	Three Months Ended	Nine Months Ended	Three Months Ended	Nine Months Ended	Three Months Ended	Nine Months Ended	Three Months Ended	Nine Months Ended
FedEx Express segment	\$ 390	\$ (1,889)	8	(11)	\$ 220	\$ (216)	489	(23)
FedEx Ground segment	117	134	7	3	62	101	32	17
FedEx Freight segment	126	(377)	14	(11)	(48)	(179)	(81)	(289)
FedEx Services segment	(52)	(177)	(11)	(12)				
Other and eliminations	(17)	(30)	NM	NM				
	\$ 564	\$ (2,339)	7	(8)	\$ 234	\$ (294)	129	(18)

**Overview**

Our results for the third quarter of 2010 reflect the benefits of improving global economic conditions, as most major economies are emerging from recession. Our revenue growth was driven by higher volumes across all of our transportation segments during the third quarter of 2010, including continued growth in FedEx International Priority® ( IP ) package shipments at FedEx Express and increased volumes at FedEx Ground. We also experienced the continued benefit of numerous cost containment activities implemented in 2009. Our earnings growth in the third quarter of 2010 was mitigated by a significant negative comparison to 2009 from the impact of volatility in fuel prices and fuel surcharges and operating losses at our FedEx Freight segment, as well as increased costs from the partial reinstatement of several of our employee compensation programs.



**Table of Contents**

The following graphs for FedEx Express, FedEx Ground and the FedEx Freight LTL Group show selected volume trends (in thousands) over the five most recent quarters:

- (1) Package statistics do not include the operations of FedEx SmartPost.

**Table of Contents**

The following graphs for FedEx Express, FedEx Ground and the FedEx Freight LTL Group show selected yield trends over the five most recent quarters:

- (1) Package statistics do not include the operations of FedEx SmartPost.

***Revenue***

Revenues increased 7% during the third quarter of 2010 primarily due to volume increases across all of our transportation segments. At FedEx Express, IP package volume increased 18% led by volume growth in Asia, while IP freight and U.S. domestic package volume growth also contributed to the revenue increase in the third quarter of 2010. At the FedEx Ground segment, market share gains resulted in a 46% increase in volumes at FedEx SmartPost and a 5% increase in volumes at FedEx Ground during the third quarter of 2010. At the FedEx Freight segment, discounted pricing drove an increase in average daily LTL freight shipments, but also resulted in yield declines during the third quarter of 2010. In addition, the impact of one fewer operating day across all of our transportation segments partially offset the revenue increase in the third quarter of 2010.

Revenues decreased during the nine months of 2010 due to yield decreases across all of our transportation segments as a result of lower fuel surcharges and a continued competitive pricing environment for our services. At FedEx Express, our weighted-average U.S. domestic and outbound fuel surcharge was 23.06% in the nine months of 2009 versus 5.70% in the nine months of 2010. Increased volumes at all of our transportation segments due to improved global economic conditions partially offset the yield decreases in the nine months of 2010. Collectively, we believe these trends in volume growth during the third quarter and nine months of 2010 across our transportation segments indicate that global economic conditions are improving; however, the ultimate pace and sustainability of economic recovery remain difficult to predict.

**Table of Contents****Operating Income**

The following tables compare operating expenses expressed as dollar amounts and as a percent of revenue for the three- and nine-month periods ended February 28:

	Three Months Ended		Nine Months Ended	
	2010	2009	2010	2009
Operating expenses:				
Salaries and employee benefits	\$ 3,549	\$ 3,414	\$ 10,350	\$ 10,502
Purchased transportation	1,220	1,060	3,429	3,519
Rentals and landing fees	593	609	1,764	1,838
Depreciation and amortization	488	496	1,470	1,479
Fuel	810	636	2,220	3,270
Maintenance and repairs	404	449	1,215	1,507
Other	1,221	1,291	3,556	3,934
Total operating expenses	\$ 8,285	\$ 7,955	\$ 24,004	\$ 26,049

	Percent of Revenue <sup>(1)</sup>		Percent of Revenue <sup>(1)</sup>	
	Three Months Ended 2010	Three Months Ended 2009	Nine Months Ended 2010	Nine Months Ended 2009
Operating expenses:				
Salaries and employee benefits	40.8%	42.0%	40.9%	38.0%
Purchased transportation	14.0	13.0	13.5	12.7
Rentals and landing fees	6.8	7.5	7.0	6.6
Depreciation and amortization	5.6	6.1	5.8	5.4
Fuel	9.3	7.8	8.8	11.8
Maintenance and repairs	4.7	5.5	4.8	5.5
Other	14.0	15.9	14.1	14.2
Total operating expenses	95.2	97.8	94.9	94.2
Operating margin	4.8%	2.2%	5.1%	5.8%

(1) Given the fixed-cost structure of our transportation networks, the year-over-year comparison of our operating expenses as a percentage of revenue has been



affected by a number of factors, including the impact of lower fuel surcharges, weak economic conditions and our cost-containment activities.

Collectively, these factors have distorted the comparability of certain of our operating expense captions on a relative basis.

Operating income and operating margin increased in the third quarter of 2010 as a result of volume increases at our package businesses, particularly higher-margin IP package and freight services at FedEx Express. Additionally, we continued to benefit in the third quarter of 2010 from cost-containment actions implemented in 2009 to lower our cost structure; however, these benefits were partially offset by increased costs associated with our variable incentive compensation programs. An operating loss for the third quarter of 2010 at the FedEx Freight segment due to continued weakness in the LTL freight market partially offset the earnings increase.

**Table of Contents**

Purchased transportation costs increased 15% in the third quarter of 2010 due to increased utilization of third-party transportation providers associated with our LTL freight and IP package services as a result of higher shipment volumes. Salaries and wages increased 4% in the third quarter of 2010 due to accruals for expected payouts under our variable incentive compensation programs, as well as the partial reinstatement of merit salary increases and 401(k) company-matching contributions effective January 1, 2010. Maintenance and repairs expense decreased 10% in the third quarter of 2010 primarily due to the timing of maintenance events. Lower aircraft utilization as a result of weak economic conditions lengthened maintenance cycles; however, higher maintenance costs are expected in future periods as aircraft become more highly utilized.

Operating income and operating margin decreased in the nine months of 2010 due to a significant negative impact from fuel comparisons and decreased yields from a continued competitive pricing environment driven by global economic conditions. Ongoing weakness in the LTL freight market resulted in an operating loss for the nine months of 2010 at the FedEx Freight segment. Volume increases at our package businesses benefited our results for the nine months of 2010. We continued to benefit in the nine months of 2010 from several actions implemented in 2009 to lower our cost structure, including base salary reductions and optimizing our networks by adjusting routes and equipment types, permanently and temporarily idling certain equipment and consolidating facilities.

Maintenance and repairs expense decreased 19% in the nine months of 2010 primarily due to the timing of maintenance events. Salaries and wages declined 1% in the nine months of 2010, reflecting the pay actions noted above and reduced hours. This decline was partially offset by higher accruals for variable incentive compensation programs. Purchased transportation decreased 3% during the nine months of 2010 due to lower utilization of third-party transportation providers and a lower average price per gallon of fuel. Other operating expense decreased 10% in the nine months of 2010 due to actions to control spending and the inclusion in the prior year of higher reserve requirements for liability claims at FedEx Ground.

The following graph for our transportation segments shows our average cost of jet and vehicle fuel per gallon for the five most recent quarters:

Fuel expense increased 27% during the third quarter of 2010 primarily due to an increase in the average price per gallon of fuel. Fuel expense decreased 32% during the nine months of 2010 primarily due to decreases in the average price per gallon of fuel and fuel consumption, as we lowered flight hours and improved route efficiencies. We experienced significant fuel price and fuel surcharge volatility in the nine months of 2009, when fuel prices peaked at their historical highs before beginning to rapidly decrease. The change in our fuel surcharges for FedEx Express and FedEx Ground lagged the price decrease by approximately six to eight weeks, resulting in a significant benefit to operating income in the nine months of 2009. In contrast, in the nine months of 2010 fuel prices rose during the beginning of the first quarter and have slowly increased, with significantly less volatility than in the nine months of 2009. Accordingly, based on a static analysis of the net impact of year-over-year changes in fuel prices compared to year-over-year changes in fuel surcharges, fuel had a significant negative impact to operating income in the third quarter and nine months of 2010.

**Table of Contents**

Our analysis considers the estimated impact of the reduction in fuel surcharges included in the base rates charged for FedEx Express services. However, this analysis does not consider the negative effects that fuel surcharge levels may have on our business, including reduced demand and shifts by our customers to lower-yielding services. While fluctuations in fuel surcharge rates can be significant from period to period, fuel surcharges represent one of the many individual components of our pricing structure that impact our overall revenue and yield. Additional components include the mix of services purchased, the base price and extra service charges we obtain for these services and the level of pricing discounts offered. In order to provide information about the impact of fuel surcharges on the trend in revenue and yield growth, we have included the comparative fuel surcharge rates in effect for the third quarter and nine months of 2010 and 2009 in the accompanying discussions of each of our transportation segments.

***Income Taxes***

Our effective tax rate was 37.4% for the third quarter of 2010 and 39.5% for the third quarter of 2009. The higher rate in the third quarter of 2009 was principally due to lower pre-tax income during that quarter. Our effective tax rate was 37.4% for the nine months of 2010 and 37.2% for the nine months of 2009. The rates in the nine months of 2009 and 2010 were favorably impacted by the resolution of immaterial state and federal income tax matters during those periods. For the remainder of 2010, we expect the effective tax rate to be between 38.0% and 38.5%. The actual rate, however, will depend on a number of factors, including the amount and source of operating income.

As of February 28, 2010, there were no material changes to our liabilities for unrecognized tax benefits from May 31, 2009. The Internal Revenue Service is currently auditing our 2007 and 2008 consolidated U.S. income tax returns. We file income tax returns in the U.S. and various U.S. states and foreign jurisdictions. It is reasonably possible that certain U.S. federal, U.S. state and foreign jurisdiction income tax return proceedings will be completed during the next 12 months and could result in a change in our balance of unrecognized tax benefits. An estimate of the range of the change cannot be made at this time. The expected impact of any changes would not be material to our consolidated financial statements.

***Outlook***

With global economic conditions continuing to improve, we expect stronger demand for our services in the fourth quarter of 2010 and continued growth in revenue and earnings. We believe the improving economy will result in a more stable pricing environment, consistent with our strategy to improve yields across all of our transportation segments. We continue to closely manage our cost structure; however, continued improvement in demand for our services is expected to produce volume-related increases in our operating costs in future periods, particularly maintenance expense. In addition, in connection with our improving results, we are reinstating several employee compensation programs (variable incentive compensation, merit salary increases and 401(k) company-matching contributions). Starting January 1, 2010, merit salary increases resumed for eligible employees and we reinstated company-matching contributions to 401(k) accounts at 50% of previous levels for most employees. Our results for the third quarter and nine months of 2010 also include the impact of accruals for expected payouts under our variable incentive compensation programs. The impact of reinstating these programs will dampen our earnings growth both in the fourth quarter of 2010 and into fiscal 2011.

Our expectations for continued improvement in our results for the remainder of 2010 are based on a continued recovery in global economic conditions, the sustainability of which is difficult to predict, and fuel prices remaining at current forecasted levels. If the economic recovery stalls, additional actions may be necessary to reduce the size of our networks. However, we will not compromise our outstanding service levels or take actions that negatively impact the customer experience in exchange for short-term cost reductions.

**Table of Contents**

All of our businesses operate in a competitive pricing environment, exacerbated by continuing volatile fuel prices, which impact our fuel surcharge levels. Historically, our fuel surcharges have largely offset incremental fuel costs; however, volatility in fuel costs may impact earnings because adjustments to our fuel surcharges lag changes in actual fuel prices paid. Therefore, the trailing impact of adjustments to our fuel surcharges can significantly affect our earnings either positively or negatively in the short-term.

For the remainder of 2010, we will continue to balance the need to control spending with the opportunity to make investments with high returns, such as in substantially more fuel-efficient Boeing 777 Freighter ( B777F ) and Boeing 757 ( B757 ) aircraft. Moreover, we will continue to invest in critical long-term strategic projects focused on enhancing and broadening our service offerings to position us for stronger growth under improved economic conditions. For additional details on key 2010 capital projects, refer to the Liquidity Outlook section of this MD&A.

As described in Note 9 of the accompanying unaudited condensed consolidated financial statements and the Independent Contractor Matters section of our FedEx Ground segment MD&A, we are involved in a number of lawsuits and other proceedings that challenge the status of FedEx Ground's owner-operators as independent contractors. FedEx Ground anticipates continuing changes to its relationships with its contractors. The nature, timing and amount of any changes are dependent on the outcome of numerous future events. We cannot reasonably estimate the potential impact of any such changes or a meaningful range of potential outcomes, although they could be material. However, we do not believe that any such changes will impair our ability to operate and profitably grow our FedEx Ground business.

See Forward-Looking Statements for a discussion of these and other potential risks and uncertainties that could materially affect our future performance.

***NEW ACCOUNTING GUIDANCE***

New accounting rules and disclosure requirements can significantly impact our reported results and the comparability of our financial statements. We believe the following new accounting guidance is relevant to the readers of our financial statements.

On June 1, 2008, we adopted the authoritative guidance issued by the Financial Accounting Standards Board ( FASB ) on fair value measurements, which provides a common definition of fair value, establishes a uniform framework for measuring fair value and requires expanded disclosures about fair value measurements. On June 1, 2009, we implemented the previously deferred provisions of this guidance for nonfinancial assets and liabilities recorded at fair value, as required. The adoption of this new guidance had no impact on our financial statements.

In December 2007, the FASB issued authoritative guidance on business combinations and the accounting and reporting for noncontrolling interests (previously referred to as minority interests). This guidance significantly changed the accounting for and reporting of business combination transactions, including noncontrolling interests. For example, the acquiring entity is now required to recognize the full fair value of assets acquired and liabilities assumed in the transaction, and the expensing of most transaction and restructuring costs is now required. This guidance became effective for us beginning June 1, 2009 and had no material impact on our financial statements because we have not had any significant business combinations since that date.

In December 2008, the FASB issued authoritative guidance on employers' disclosures about postretirement benefit plan assets. This guidance provides objectives that an employer should consider when providing detailed disclosures about assets of a defined benefit pension or other postretirement plan, including disclosures about investment policies and strategies, categories of plan assets, significant concentrations of risk and the inputs and valuation techniques used to measure the fair value of plan assets. This guidance will be effective for our 2010 Annual Report.

In April 2009, the FASB issued new accounting guidance related to interim disclosures about the fair value of financial instruments. This guidance requires disclosures about the fair value of financial instruments for interim reporting periods in addition to annual reporting periods and became effective for us beginning with the first quarter of fiscal year 2010.

**Table of Contents*****REPORTABLE SEGMENTS***

FedEx Express, FedEx Ground and the FedEx Freight LTL Group represent our major service lines and, along with FedEx Services, form the core of our reportable segments. Our reportable segments include the following businesses:

<b>FedEx Express Segment</b>	FedEx Express (express transportation) FedEx Trade Networks (global trade services) FedEx SupplyChain Systems (logistics services)
<b>FedEx Ground Segment</b>	FedEx Ground (small-package ground delivery) FedEx SmartPost (small-parcel consolidator)
<b>FedEx Freight Segment</b>	FedEx Freight LTL Group: FedEx Freight (regional LTL freight transportation) FedEx National LTL (long-haul LTL freight transportation) FedEx Custom Critical (time-critical transportation)
<b>FedEx Services Segment</b>	FedEx Services (sales, marketing and information technology functions) FedEx Office (document and business services and package acceptance) FedEx Customer Information Services ( FCIS ) (customer service, billings and collections)

***FEDEX SERVICES SEGMENT***

The FedEx Services segment operates combined sales, marketing, administrative and information technology functions in shared services operations that support our transportation businesses and allow us to pursue synergies from the combination of these functions. The FedEx Services segment includes: FedEx Services, which provides sales, marketing and information technology support to our other companies; FCIS, which is responsible for customer service, billings and collections for U.S. customers of our major business units; and FedEx Office, which provides an array of document and business services and retail access to our customers for our package transportation businesses. Effective September 1, 2009, FedEx SupplyChain Systems, formerly included in the FedEx Services reporting segment, was realigned to become part of the FedEx Express reporting segment. Prior year amounts have not been reclassified to conform to the current year segment presentation, as the financial results are materially comparable. The FedEx Services segment provides direct and indirect support to our transportation businesses and accordingly we allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office are allocated to FedEx Express and FedEx Ground. We review and evaluate the performance of our transportation segments based on operating income (inclusive of FedEx Services segment allocations). For the FedEx Services segment, performance is evaluated based on the impact of the total allocated net operating costs of the FedEx Services segment on our transportation segments. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided. We believe these allocations approximate the net cost of providing these functions. The operating expenses line item *Intercompany charges* on the accompanying unaudited financial summaries of our transportation segments reflects the allocations from the FedEx Services segment to the respective transportation segments. The *Intercompany charges* caption also includes charges and credits for administrative services provided between operating companies and certain other costs such as corporate management fees related to services received for general corporate oversight, including executive officers and certain legal and finance functions.

**Table of Contents**

Effective August 1, 2009, approximately 3,600 employees (predominantly from the FedEx Freight segment) were transferred to entities within the FedEx Services segment. This internal reorganization further centralizes most customer support functions, such as sales, customer service and information technology, into our shared services organizations. While the reorganization had no impact on the net operating results of any of our transportation segments, the net intercompany charges to our FedEx Freight segment increased significantly with corresponding decreases to other expense captions, such as salaries and employee benefits. The impact of this internal reorganization to the expense captions in our other segments was immaterial.

FedEx Services segment revenues, which reflect the operations of only FedEx Office as of September 1, 2009, decreased 11% during the third quarter of 2010 and 12% during the nine months of 2010 due to revenue declines at FedEx Office and the realignment of FedEx SupplyChain Systems into the FedEx Express segment effective September 1, 2009. Although revenue at FedEx Office declined during the third quarter and nine months of 2010 due to lower demand for copy services, the allocated net operating costs of FedEx Office decreased, as we continue to see benefits from initiatives implemented in 2009 to reduce that company's cost structure.

***OTHER INTERSEGMENT TRANSACTIONS***

Certain FedEx operating companies provide transportation and related services for other FedEx companies outside their reportable segment. Billings for such services are based on negotiated rates, which we believe approximate fair value, and are reflected as revenues of the billing segment. These rates are adjusted from time to time based on market conditions. Such intersegment revenues and expenses are eliminated in the consolidated results and are not separately identified in the following segment information, as the amounts are not material.

**Table of Contents****FEDEX EXPRESS SEGMENT**

The following tables compare revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) for the three- and nine-month periods ended February 28:

	Three Months Ended		Percent	Nine Months Ended		Percent
	2010	2009	Change	2010	2009	Change
Revenues:						
Package:						
U.S. overnight box	\$ 1,413	\$ 1,410		\$ 4,116	\$ 4,740	(13)
U.S. overnight envelope	400	426	(6)	1,203	1,437	(16)
U.S. deferred	692	682	1	1,919	2,184	(12)
Total U.S. domestic package revenue	2,505	2,518	(1)	7,238	8,361	(13)
International priority	1,748	1,507	16	5,105	5,481	(7)
International domestic <sup>(1)</sup>	142	117	21	427	445	(4)
Total package revenue	4,395	4,142	6	12,770	14,287	(11)
Freight:						
U.S.	525	523		1,464	1,715	(15)
International priority	329	221	49	910	884	3
International airfreight	61	69	(12)	185	311	(41)
Total freight revenue	915	813	13	2,559	2,910	(12)
Other <sup>(2)</sup>	130	95	37	349	370	(6)
Total revenues	5,440	5,050	8	15,678	17,567	(11)
Operating expenses:						
Salaries and employee benefits	2,136	2,064	3	6,215	6,252	(1)
Purchased transportation	292	241	21	830	871	(5)
Rentals and landing fees	397	400	(1)	1,178	1,220	(3)
Depreciation and amortization	254	241	5	757	721	5
Fuel	694	551	26	1,903	2,823	(33)
Maintenance and repairs	261	318	(18)	789	1,093	(28)
Intercompany charges	497	530	(6)	1,436	1,595	(10)
Other	644	660	(2)	1,856	2,062	(10)
Total operating expenses	5,175	5,005	3	14,964	16,637	(10)
Operating income	\$ 265	\$ 45	489	\$ 714	\$ 930	(23)
Operating margin	4.9%	0.9%	400 bp	4.6%	5.3%	(70) bp

<sup>(1)</sup> International domestic

revenues  
include our  
international  
domestic  
express  
operations,  
primarily in the  
United  
Kingdom,  
Canada, China,  
India and  
Mexico.

- (2) Other revenues  
includes FedEx  
Trade Networks  
and, beginning  
in the second  
quarter of 2010,  
FedEx  
SupplyChain  
Systems.



**Table of Contents**

	Percent of Revenue <sup>(1)</sup>		Percent of Revenue <sup>(1)</sup>	
	Three Months Ended 2010	Three Months Ended 2009	Nine Months Ended 2010	Nine Months Ended 2009
Operating expenses:				
Salaries and employee benefits	39.3%	40.9%	39.7%	35.6%
Purchased transportation	5.4	4.8	5.3	5.0
Rentals and landing fees	7.3	7.9	7.5	6.9
Depreciation and amortization	4.7	4.8	4.8	4.1
Fuel	12.7	10.9	12.1	16.1
Maintenance and repairs	4.8	6.3	5.0	6.2
Intercompany charges	9.1	10.5	9.2	9.1
Other	11.8	13.0	11.8	11.7
Total operating expenses	95.1	99.1	95.4	94.7
Operating margin	4.9%	0.9%	4.6%	5.3%

(1) Given the fixed-cost structure of our transportation networks, the year-over-year comparison of our operating expenses as a percentage of revenue has been affected by a number of factors, including the impact of lower fuel surcharges, weak economic conditions and our cost-containment activities. Collectively, these factors have distorted the comparability of certain of our

Edgar Filing: FEDEX CORP - Form 10-Q

operating  
expense captions  
on a relative  
basis.

The following table compares selected statistics (in thousands, except yield amounts) for the three- and nine-month periods ended February 28:

	Three Months Ended		Percent	Nine Months Ended		Percent
	2010	2009	Change	2010	2009	Change
Package Statistics <sup>(1)</sup>						
Average daily package volume (ADV):						
U.S. overnight box	1,190	1,177	1	1,157	1,122	3
U.S. overnight envelope	601	622	(3)	608	621	(2)
U.S. deferred	949	907	5	876	855	2
Total U.S. domestic ADV	2,740	2,706	1	2,641	2,598	2
International priority	530	450	18	511	482	6
International domestic <sup>(2)</sup>	317	281	13	315	300	5
Total ADV	3,587	3,437	4	3,467	3,380	3
Revenue per package (yield):						
U.S. overnight box	\$ 19.16	\$ 19.02	1	\$ 18.73	\$ 22.24	(16)
U.S. overnight envelope	10.70	10.85	(1)	10.41	12.18	(15)
U.S. deferred	11.77	11.94	(1)	11.53	13.44	(14)
U.S. domestic composite	14.74	14.77		14.43	16.94	(15)
International priority	53.23	53.12		52.59	59.89	(12)
International domestic <sup>(2)</sup>	7.22	6.63	9	7.12	7.81	(9)
Composite package yield	19.76	19.13	3	19.39	22.25	(13)
Freight Statistics <sup>(1)</sup>						
Average daily freight pounds:						
U.S.	7,906	7,664	3	7,217	7,431	(3)
International priority	2,577	1,590	62	2,427	2,041	19
International airfreight	1,184	1,251	(5)	1,230	1,575	(22)
Total average daily freight pounds	11,667	10,505	11	10,874	11,047	(2)
Revenue per pound (yield):						
U.S.	\$ 1.07	\$ 1.08	(1)	\$ 1.07	\$ 1.22	(12)
International priority	2.06	2.21	(7)	1.97	2.28	(14)
International airfreight	0.84	0.88	(5)	0.79	1.04	(24)
Composite freight yield	1.26	1.23	2	1.24	1.39	(11)

(1) Package and freight statistics include only the operations of FedEx Express.

- (2) International  
domestic  
statistics include  
our international  
domestic  
express  
operations,  
primarily in the  
United  
Kingdom,  
Canada, China,  
India and  
Mexico.

**Table of Contents*****FedEx Express Segment Revenues***

FedEx Express segment revenues increased 8% in the third quarter of 2010 due to increased IP package volume, particularly from Asia, IP freight volume and U.S. domestic package volume as a result of continued improvement in global economic conditions. The impact of one fewer operating day partially offset the increase in revenue in the third quarter of 2010. FedEx Express segment revenues decreased 11% in the nine months of 2010 due to lower yields primarily driven by a decrease in fuel surcharges. Yield decreases during the nine months of 2010 were partially offset by increased IP package volume, particularly from Asia, IP freight volume and U.S. domestic package volume. IP package yield increased in the third quarter of 2010 due to higher package weights and favorable exchange rates, partially offset by a lower rate per pound. International domestic yield increased during the third quarter of 2010 due to favorable exchange rates, partially offset by a lower rate per pound. U.S. domestic package yield decreased in the third quarter of 2010 due to lower fuel surcharges, partially offset by increased package weights. Lower fuel surcharges were the primary driver of decreased composite package and freight yield in the nine months of 2010. Our weighted-average U.S. domestic and outbound fuel surcharge was 5.70% in the nine months of 2010, compared with 23.06% in the nine months of 2009. U.S. domestic package yield also declined during the nine months of 2010 due to a lower rate per pound and lower package weights. In addition to lower fuel surcharges, IP package yield decreased during the nine months of 2010 due to lower rates, partially offset by favorable exchange rates. International domestic yield decreased during the nine months of 2010 due to lower rates and lower fuel surcharges. Our fuel surcharges are indexed to the spot price for jet fuel. Using this index, the U.S. domestic and outbound fuel surcharge and the international fuel surcharges ranged as follows for the three- and nine-month periods ended February 28:

	Three Months Ended		Nine Months Ended	
	2010	2009	2010	2009
U.S. Domestic and Outbound Fuel Surcharge:				
Low	6.50%	1.00%	1.00%	1.00%
High	8.50	15.00	8.50	34.50
Weighted-average	7.42	8.24	5.70	23.06
International Fuel Surcharges:				
Low	6.50	1.00	1.00	1.00
High	13.00	15.00	13.00	34.50
Weighted-average	10.25	10.57	9.09	20.37

On January 4, 2010, we implemented a 5.9% average list price increase on FedEx Express U.S. domestic and U.S. outbound express package and freight shipments and made various changes to other surcharges, while we lowered our fuel surcharge index by two percentage points. Furthermore, in connection with these changes, the structure of the FedEx Express fuel surcharge table was modified. On January 5, 2009, we implemented a 6.9% average list price increase on FedEx Express U.S. domestic and U.S. outbound express package and freight shipments and made various changes to other surcharges, while we lowered our fuel surcharge index by two percentage points.

***FedEx Express Segment Operating Income***

FedEx Express segment operating income and operating margin increased during the third quarter of 2010 due to volume growth, particularly in higher-margin IP package and freight services. FedEx Express segment operating income and operating margin decreased in the nine months of 2010 as a result of significantly lower fuel surcharges (described below) and a competitive pricing environment driven by global economic conditions. Continued reductions in network operating costs driven by lower flight hours and improved route efficiencies, as well as other actions to control spending, positively impacted our results for the third quarter and nine months of 2010.

**Table of Contents**

Fuel costs increased 26% during the third quarter of 2010 due to an increase in the average price per gallon of fuel. Fuel costs decreased 33% in the nine months of 2010 due to decreases in the average price per gallon of fuel and fuel consumption. Based on a static analysis of the net impact of year-over-year changes in fuel prices compared to year-over-year changes in fuel surcharges, fuel had a significant negative impact to operating income in the third quarter and nine months of 2010. This analysis considers the estimated impact of the reduction in fuel surcharges included in the base rates charged for FedEx Express services.

Purchased transportation costs increased 21% in the third quarter of 2010 due to IP package volume growth, which requires a higher utilization of contract pickup and delivery services. Purchased transportation costs decreased 5% in the nine months of 2010 due to lower utilization of third-party transportation providers (primarily in international locations). Maintenance and repairs expense decreased 18% in the third quarter of 2010 and 28% in the nine months of 2010 primarily due to the timing of maintenance events. Lower aircraft utilization as a result of weak economic conditions lengthened maintenance cycles; however, higher maintenance costs are expected in future periods as aircraft become more highly utilized. Depreciation expense increased 5% in the third quarter and nine months of 2010 primarily due to the addition of 20 new aircraft into service since the third quarter of 2009. Other operating expenses decreased 2% in the third quarter of 2010 and 10% in the nine months of 2010 primarily due to actions to control spending. Intercompany charges decreased 6% in the third quarter of 2010 and 10% in the nine months of 2010 primarily due to lower net operating costs at FedEx Office and lower allocated information technology costs.

**FEDEX GROUND SEGMENT**

The following tables compare revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) and selected package statistics (in thousands, except yield amounts) for the three- and nine-month periods ended February 28:

	Three Months Ended		Percent	Nine Months Ended		Percent
	2010	2009	Change	2010	2009	Change
Revenues	\$ 1,910	\$ 1,793	7	\$ 5,477	\$ 5,343	3
Operating expenses:						
Salaries and employee benefits	289	278	4	859	824	4
Purchased transportation	771	725	6	2,197	2,241	(2)
Rentals	63	58	9	184	167	10
Depreciation and amortization	83	85	(2)	251	246	2
Fuel	3	3	NM	6	8	NM
Maintenance and repairs	41	35	17	119	109	9
Intercompany charges	207	180	15	587	538	9
Other	195	233	(16)	569	606	(6)
Total operating expenses	1,652	1,597	3	4,772	4,739	1
Operating income	\$ 258	\$ 196	32	\$ 705	\$ 604	17
Operating margin	13.5%	10.9%	260 bp	12.9%	11.3%	160 bp
Average daily package volume						
FedEx Ground	3,674	3,511	5	3,526	3,440	3
FedEx SmartPost	1,489	1,020	46	1,248	790	58

Edgar Filing: FEDEX CORP - Form 10-Q

Revenue per package (yield)

FedEx Ground	\$ 7.75	\$ 7.62	2	\$ 7.63	\$ 7.72	(1)
FedEx SmartPost	\$ 1.59	\$ 1.67	(5)	\$ 1.53	\$ 1.92	(20)

- 38 -

---

**Table of Contents**

	Percent of Revenue		Percent of Revenue	
	Three Months Ended 2010	Three Months Ended 2009	Nine Months Ended 2010	Nine Months Ended 2009
Operating expenses:				
Salaries and employee benefits	15.1%	15.5%	15.7%	15.4%
Purchased transportation	40.4	40.4	40.1	42.0
Rentals	3.3	3.2	3.3	3.1
Depreciation and amortization	4.3	4.8	4.6	4.6
Fuel	0.2	0.2	0.1	0.2
Maintenance and repairs	2.2	2.0	2.2	2.0
Intercompany charges	10.8	10.0	10.7	10.1
Other	10.2	13.0	10.4	11.3
Total operating expenses	86.5	89.1	87.1	88.7
Operating margin	13.5%	10.9%	12.9%	11.3%

***FedEx Ground Segment Revenues***

FedEx Ground segment revenues increased 7% during the third quarter of 2010 and 3% during the nine months of 2010 due to volume growth at both FedEx Ground and FedEx SmartPost. Third quarter revenue growth was also driven by yield improvement at FedEx Ground, but was unfavorably impacted by one fewer operating day. For the nine months of 2010, yield decline at both FedEx Ground and FedEx SmartPost partially offset the revenue increase. FedEx Ground average daily volume increased during the third quarter and nine months of 2010 due to continued growth in our commercial business and our FedEx Home Delivery service. Yield improvement at FedEx Ground during the third quarter of 2010 was primarily due to a higher average weight per package. The decline in yield at FedEx Ground during the nine months of 2010 was primarily due to lower fuel surcharges, partially offset by higher base rates and increased extra service revenue.

FedEx SmartPost volumes grew 46% during the third quarter of 2010 and 58% during the nine months of 2010 primarily as a result of market share gains. Yields at FedEx SmartPost decreased 5% during the third quarter of 2010 and 20% during the nine months of 2010 due to changes in customer and service mix. For example, certain customers elected to utilize lower-yielding service offerings that did not require standard pickup and linehaul services.

The FedEx Ground fuel surcharge is based on a rounded average of the national U.S. on-highway average prices for a gallon of diesel fuel, as published by the Department of Energy. Our fuel surcharge ranged as follows for the three- and nine-month periods ended February 28:

	Three Months Ended		Nine Months Ended	
	2010	2009	2010	2009
Low	4.00%	3.25%	2.75%	3.25%
High	5.00	6.75	5.00	10.50
Weighted-average	4.61	5.07	3.86	7.93

On January 4, 2010, we implemented a 4.9% average list price increase and made various changes to other surcharges, including modifying the fuel surcharge table, on FedEx Ground shipments. On January 5, 2009, we implemented a 5.9% average list price increase and made various changes to other surcharges on FedEx Ground shipments.





**Table of Contents**

***FedEx Ground Segment Operating Income***

FedEx Ground segment operating income and operating margin increased during the third quarter and nine months of 2010 due to higher package volume, lower self-insurance expenses and improved performance at FedEx SmartPost. Purchased transportation costs increased 6% during the third quarter of 2010 primarily as a result of higher fuel rates paid to our independent contractors and decreased 2% in the nine months of 2010 due to a lower average price per gallon of fuel, which occurred primarily in the first quarter. Rent expense increased during the third quarter and nine months of 2010 primarily due to higher spending on facilities associated with our multi-year network expansion plan. The increase in salaries and employee benefits expense during the third quarter and nine months of 2010 was primarily due to increased staffing at FedEx SmartPost to support volume growth, and accruals for our variable incentive compensation programs. Intercompany charges increased 15% in the third quarter of 2010 and 9% in the nine months of 2010 primarily due to higher allocated information technology costs (formerly direct charges). Other operating expense decreased during the third quarter and nine months of 2010 due to higher reserve requirements for liability claims in 2009.

***Independent Contractor Matters***

FedEx Ground continues to face legal and regulatory uncertainty with respect to its use of independent contractors. We are involved in numerous lawsuits and other proceedings (such as state tax audits or other administrative challenges) where the classification of the contractors is at issue. (For a description of these proceedings, see Note 9 of the accompanying unaudited condensed consolidated financial statements.)

FedEx Ground has made changes to its relationships with contractors that, among other things, provide incentives for improved service and enhanced regulatory and other compliance by the contractors. For example:

We have an ongoing nationwide program to provide greater incentives to contractors who choose to grow their businesses by adding routes.

During 2009, because of state-specific legal and regulatory issues, we offered special incentives to encourage each New Hampshire-based and Maryland-based single-route pickup-and-delivery contractor to assume responsibility for the pickup-and-delivery operations of an entire geographic service area that includes multiple routes.

As of February 28, 2010, approximately 65% of all service areas nationwide are supported by multiple-route contractors, which comprise approximately 38% of all FedEx Ground pickup-and-delivery contractors.

We anticipate continuing changes to FedEx Ground's relationships with its contractors, the nature, timing and amount of which are dependent on the outcome of numerous future events. We do not believe that any of these changes will impair our ability to operate and profitably grow our FedEx Ground business.

**Table of Contents****FEDEX FREIGHT SEGMENT**

The following tables compare revenues, operating expenses, operating expenses as a percent of revenue, operating (loss)/income and operating margin (dollars in millions) and selected statistics for the three- and nine-month periods ended February 28:

	Three Months Ended		Percent	Nine Months Ended		Percent
	2010	2009 <sup>(2)</sup>	Change	2010	2009 <sup>(2)</sup>	Change
Revenues	\$ 1,040	\$ 914	14	\$ 3,090	\$ 3,467	(11)
Operating expenses:						
Salaries and employee benefits	532	529	1	1,552	1,735	(11)
Purchased transportation	191	104	84	477	435	10
Rentals	29	34	(15)	85	102	(17)
Depreciation and amortization	49	59	(17)	150	166	(10)
Fuel	112	83	35	310	439	(29)
Maintenance and repairs	36	33	9	105	117	(10)
Intercompany charges <sup>(1)</sup>	99	29	241	249	80	211
Other	99	102	(3)	279	331	(16)
Total operating expenses	1,147	973	18	3,207	3,405	(6)
Operating (loss)/income	\$ (107)	\$ (59)	(81)	\$ (117)	\$ 62	(289)
Operating margin	(10.3)%	(6.5)%	(380) bp	(3.8)%	1.8%	(560) bp
Average daily LTL shipments (in thousands)	83.4	66.0	26	79.1	76.4	4
Weight per LTL shipment (lbs)	1,133	1,121	1	1,124	1,129	
LTL yield (revenue per hundredweight)	\$ 16.82	\$ 18.21	(8)	\$ 17.24	\$ 19.46	(11)

<sup>(1)</sup> Certain functions were transferred from the FedEx Freight segment to FedEx Services and FCIS effective August 1, 2009 (as described below). For 2010, the costs associated with these functions,

previously a direct charge, are being allocated to the FedEx Freight segment through intercompany allocations.

- (2) Includes Caribbean Transportation Services, which was merged into FedEx Express effective June 1, 2009.

**Table of Contents**

	Percent of Revenue <sup>(2)</sup>		Percent of Revenue <sup>(2)</sup>	
	Three Months Ended 2010	Three Months Ended 2009	Nine Months Ended 2010	Nine Months Ended 2009
Operating expenses:				
Salaries and employee benefits	51.1%	57.9%	50.2%	50.0%
Purchased transportation	18.4	11.4	15.4	12.6
Rentals	2.8	3.7	2.8	2.9
Depreciation and amortization	4.7	6.4	4.9	4.8
Fuel	10.8	9.1	10.0	12.7
Maintenance and repairs	3.5	3.6	3.4	3.4
Intercompany charges <sup>(1)</sup>	9.5	3.2	8.1	2.3
Other	9.5	11.2	9.0	9.5
Total operating expenses	110.3	106.5	103.8	98.2
Operating margin	(10.3)%	(6.5)%	(3.8)%	1.8%

(1) Certain functions were transferred from the FedEx Freight segment to FedEx Services and FCIS effective August 1, 2009 (as described below). For 2010, the costs associated with these functions, previously a direct charge, are being allocated to the FedEx Freight segment through intercompany allocations.

(2) Due to the fixed-cost structure of our transportation networks, the year-over-year

comparison of our operating expenses as a percentage of revenue has been affected by a number of factors, including the impact of lower fuel surcharges, the competitive pricing environment, weak economic conditions and our cost-containment activities. Collectively, these factors have distorted the comparability of certain of our operating expense captions on a relative basis.

### ***FedEx Freight Segment Revenues***

FedEx Freight segment revenues increased 14% during the third quarter of 2010 as a result of higher average daily LTL shipments, partially offset by lower LTL yield. The LTL freight market remains highly competitive due to excess capacity. Discounted pricing drove an increase in average daily shipments of 26%, but also resulted in yield declines of 8% during the third quarter of 2010. In addition, the impact of one fewer operating day partially offset the increase in revenue in the third quarter of 2010.

FedEx Freight segment revenues decreased 11% during the nine months of 2010 due to lower LTL yield, partially offset by higher average daily LTL shipments. LTL yield decreased 11% during the nine months of 2010 due to a continuing highly competitive LTL freight market (described above) and lower fuel surcharges. Discounted pricing drove an increase in average daily LTL shipments of 4% during the nine months of 2010.

The indexed LTL fuel surcharge is based on the average of the national U.S. on-highway average prices for a gallon of diesel fuel, as published by the Department of Energy. The indexed LTL fuel surcharge ranged as follows for the three- and nine-month periods ended February 28:

	Three Months Ended		Nine Months Ended	
	2010	2009	2010	2009
Low	13.60%	9.20%	10.80%	9.20%
High	14.80	12.80	14.80	23.90
Weighted-average	14.30	10.60	13.40	17.50

On February 1, 2010, we implemented 5.9% general rate increases for FedEx Freight and FedEx National LTL shipments. On January 5, 2009, we implemented 5.7% general rate increases for FedEx Freight and FedEx National LTL shipments.



**Table of Contents**

***FedEx Freight Segment Operating (Loss)/Income***

A weak pricing environment, which led to discounting for our LTL freight services, resulted in a loss in the third quarter and nine months of 2010. The actions implemented in 2009 to lower our cost structure were more than offset by the negative impacts of lower LTL yields during the third quarter and nine months of 2010. Additionally, purchased transportation costs increased significantly during the third quarter of 2010.

Intercompany charges increased in the third quarter and nine months of 2010 due to expenses associated with the functions of approximately 2,700 FedEx Freight segment employees that were transferred to FedEx Services and FCIS in the first quarter of 2010. The costs of these functions were previously a direct charge. As described above in the Reportable Segments section, these employees represented the sales, information technology, marketing, pricing, customer service, claims and credit and collection functions of the FedEx Freight segment and were transferred to allow further centralization of these functions into the FedEx Services segment shared service organization. For 2010, the costs of the functions are being charged to the FedEx Freight segment through intercompany charges with an offsetting reduction in direct charges, primarily salaries and employee benefits. These transfers had no net impact to operating income, although they significantly increased our intercompany allocations.

Purchased transportation costs increased 84% during the third quarter of 2010 and 10% in the nine months of 2010 due to increased utilization of third-party transportation providers as a result of higher shipment volumes. Fuel costs increased 35% during the third quarter of 2010 due to a higher average price per gallon of diesel fuel and increased fuel consumption as a result of higher shipment volumes. Fuel costs decreased 29% during the nine months of 2010 due to a lower average price per gallon of diesel fuel. Based on a static analysis of the net impact of year-over-year changes in fuel prices compared to year-over-year changes in fuel surcharges, fuel had a positive impact to operating income in the third quarter of 2010 and a negative impact to operating income in the nine months of 2010. Rent expense decreased 15% in the third quarter of 2010 and 17% in the nine months of 2010 due to the merger of Caribbean Transportation Services into FedEx Express effective June 1, 2009. Other operating expense decreased 3% in the third quarter of 2010 and 16% in the nine months of 2010 due to the impact of the transfer of employees from the FedEx Freight segment to FedEx Services and FCIS during the first quarter of 2010.

**Table of Contents****FINANCIAL CONDITION****LIQUIDITY**

Cash and cash equivalents totaled \$1.5 billion at February 28, 2010, compared to \$2.3 billion at May 31, 2009. The following table provides a summary of our cash flows for the nine-month periods ended February 28 (in millions):

	2010	2009
Operating activities:		
Net income	\$ 765	\$ 974
Noncash charges and credits	1,833	1,756
Changes in assets and liabilities	(690)	(509)
Cash provided by operating activities	1,908	2,221
Investing activities:		
Capital expenditures and other	(1,950)	(1,952)
Cash used in investing activities	(1,950)	(1,952)
Financing activities:		
Proceeds from debt issuances		1,000
Principal payments on debt	(632)	(1)
Dividends paid	(103)	(103)
Proceeds from stock issuances	36	10
Other	(7)	(6)
Cash (used in) provided by financing activities	(706)	900
Effect of exchange rate changes on cash	5	(35)
Net (decrease) increase in cash and cash equivalents	\$ (743)	\$ 1,134

*Cash Provided by Operating Activities.* Cash flows from operating activities decreased \$313 million in the nine months of 2010 primarily due to reduced income partially offset by the receipt of income tax refunds of \$276 million. We made contributions of \$731 million to our tax-qualified U.S. domestic pension plans ( U.S. Retirement Plans ) during the nine months of 2010, including \$495 million in tax-deductible voluntary contributions. In March 2010, we made additional quarterly contributions of \$117 million to our U.S. Retirement Plans. We made tax-deductible voluntary contributions of \$483 million to our U.S. Retirement Plans during the nine months of 2009.

*Cash Used in Investing Activities.* Capital expenditures during the nine months of 2010 were slightly lower largely due to decreased spending at FedEx Ground and the FedEx Freight segment. See *Capital Resources* for a discussion of capital expenditures during 2010 and 2009.

*Debt Financing Activities.* We have a shelf registration statement filed with the SEC that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock. During the first quarter of 2010, we repaid our \$500 million 5.50% notes that matured on August 15, 2009 using cash from operations and a portion of the proceeds of our January 2009 \$1 billion senior unsecured debt offering. During the nine months of 2010, we made principal payments in the amount of \$132 million related to capital lease obligations.



A \$1 billion revolving credit facility is available to finance our operations and other cash flow needs and to provide support for the issuance of commercial paper. The revolving credit agreement expires in July 2012. The agreement contains a financial covenant, which requires us to maintain a leverage ratio of adjusted debt (long-term debt, including the current portion of such debt, plus six times our last four fiscal quarters' rentals and landing fees) to capital (adjusted debt plus total common stockholders' investment) that does not exceed 0.7 to 1.0. Our leverage ratio of adjusted debt to capital was 0.5 at February 28, 2010. We are in compliance with this and all other restrictive covenants of our revolving credit agreement and do not expect the covenants to affect our operations, including our liquidity or borrowing capacity. As of February 28, 2010, no commercial paper was outstanding and the entire \$1 billion under the revolving credit facility was available for future borrowings.

**Table of Contents**

*Dividends.* We paid cash dividends of \$103 million in the nine months of 2010 and 2009. On February 15, 2010, our Board of Directors declared a dividend of \$0.11 per share of common stock. The dividend will be paid on April 1, 2010 to stockholders of record as of the close of business on March 11, 2010. Each quarterly dividend payment is subject to review and approval by our Board of Directors, and we evaluate our dividend payment amount on an annual basis at the end of each fiscal year.

**CAPITAL RESOURCES**

Our operations are capital intensive, characterized by significant investments in aircraft, vehicles, technology, facilities, package-handling and sort equipment. The amount and timing of capital additions depend on various factors, including pre-existing contractual commitments, anticipated volume growth, domestic and international economic conditions, new or enhanced services, geographical expansion of services, availability of satisfactory financing and actions of regulatory authorities.

The following table compares capital expenditures by asset category and reportable segment for the three- and nine-month periods ended February 28 (in millions):

	Three Months Ended		Nine Months Ended		Percent Change 2010/2009	
	2010	2009	2010	2009	Three Months Ended	Nine Months Ended
Aircraft and related equipment	\$ 158	\$ 233	\$ 1,018	\$ 759	(32)	34
Facilities and sort equipment	138	200	491	595	(31)	(17)
Information and technology investments	77	73	192	214	5	(10)
Vehicles	32	53	193	284	(40)	(32)
Other equipment	27	41	87	135	(34)	(36)
Total capital expenditures	\$ 432	\$ 600	\$ 1,981	\$ 1,987	(28)	
FedEx Express segment	226	334	1,245	1,088	(32)	14
FedEx Ground segment	87	163	303	512	(47)	(41)
FedEx Freight segment	28	58	200	215	(52)	(7)
FedEx Services segment	91	45	233	172	102	35
Total capital expenditures	\$ 432	\$ 600	\$ 1,981	\$ 1,987	(28)	

Capital expenditures during the nine months of 2010 were slightly lower than the prior-year period primarily due to decreased spending at FedEx Ground and the FedEx Freight segment for facilities and sort equipment. Lower spending on vehicles at FedEx Ground also contributed to the decrease in spending for the nine months of 2010. Increased spending for aircraft and related equipment at FedEx Express (described below) and increased spending at FedEx Services for information technology facility expansions and projects partially offset the decrease in capital expenditures for the nine months of 2010. Aircraft and related equipment purchases at FedEx Express during the nine months of 2010 included three new B777Fs, the first of which entered revenue service during the second quarter of 2010.

**LIQUIDITY OUTLOOK**

We believe that our existing cash and cash equivalents, cash flow from operations, and available financing sources are adequate to meet our liquidity needs, including working capital, capital expenditure requirements and debt payment obligations. Although we expect higher capital expenditures in 2010, we anticipate that our cash flow from operations will exceed our capital expenditures. We are closely managing our capital spending based on current and anticipated

volume levels and will defer or limit capital additions where economically feasible, while continuing to invest strategically for future growth. Historically, we have been successful in obtaining unsecured financing, from both domestic and international sources, although the marketplace for such investment capital can become restricted depending on a variety of economic factors. However, we still have access to credit through global credit markets.

**Table of Contents**

Our capital expenditures are expected to be approximately \$2.9 billion in 2010 and include spending for aircraft and related equipment at FedEx Express, network expansion at FedEx Ground and revenue equipment at the FedEx Freight segment. This is an increase from our previous estimate due to additional investments in B777F aircraft. We also continue to invest in productivity-enhancing technologies. We invested \$1.0 billion in aircraft and aircraft-related equipment in the nine months of 2010 and expect to invest an additional \$504 million for aircraft and aircraft-related equipment for the remainder of 2010 at FedEx Express. Aircraft-related capital outlays include the new B777Fs and the B757s, which are substantially more fuel-efficient per unit than the aircraft type they are replacing. These aircraft-related capital expenditures are necessary to achieve significant long-term operating savings and to support projected long-term international volume growth. Our ability to delay the timing of these aircraft-related expenditures is limited without incurring significant costs to modify existing purchase agreements.

As noted above, during the nine months of 2010, we made \$731 million in contributions to our U.S. Retirement Plans. Also, in March 2010, we made \$117 million in quarterly contributions to our U.S. Retirement Plans. We do not expect to make any additional contributions to these plans during the fourth quarter of 2010. Our U.S. Retirement Plans have ample funds to meet expected benefit payments.

During 2010, our pension plan asset performance has been strong and we do not expect a significant increase in funding requirements in 2011. However, due to an anticipated lower discount rate, a substantial year-over-year increase in our pension expense in 2011 is likely based on current conditions.

Standard & Poor's has assigned us a senior unsecured debt credit rating of BBB and commercial paper rating of A-2 and a ratings outlook as stable. During the third quarter of 2010, Moody's Investors Service reaffirmed our senior unsecured debt credit rating of Baa2 and commercial paper rating of P-2 and raised our ratings outlook to stable. If our credit ratings drop, our interest expense may increase. If our commercial paper ratings drop below current levels, we may have difficulty utilizing the commercial paper market. If our senior unsecured debt ratings drop below investment grade, our access to financing may become limited.

***CONTRACTUAL CASH OBLIGATIONS***

The following table sets forth a summary of our contractual cash obligations as of February 28, 2010. Certain of these contractual obligations are reflected in our balance sheet, while others are disclosed as future obligations under accounting principles generally accepted in the United States. Except for the current portion of long-term debt and capital lease obligations, this table does not include amounts already recorded in our balance sheet as current liabilities at February 28, 2010. Accordingly, this table is not meant to represent a forecast of our total cash expenditures for any of the periods presented.

**Table of Contents**

	Payments Due by Fiscal Year (Undiscounted)							Total
	2010 <sup>(1)</sup>	2011	2012	2013	2014	Thereafter	(in millions)	
Operating activities:								
Operating leases	\$ 431	\$ 1,746	\$ 1,556	\$ 1,402	\$ 1,240	\$ 7,650	\$ 14,025	
Non-capital purchase obligations and other	97	228	166	65	14	126	696	
Interest on long-term debt	12	144	125	98	97	1,815	2,291	
Quarterly contributions to our U.S. Retirement Plans	117						117	
Investing activities:								
Aircraft and aircraft-related capital commitments	153	836	595	384	466	1,923	4,357	
Other capital purchase obligations	7	2	1				10	
Financing activities:								
Debt		250		300	250	989	1,789	
Capital lease obligations	24	20	8	119	1	16	188	
Total	\$ 841	\$ 3,226	\$ 2,451	\$ 2,368	\$ 2,068	\$ 12,519	\$ 23,473	

(1) Cash obligations for the remainder of 2010.

We have certain contingent liabilities that are not accrued in our balance sheet in accordance with accounting principles generally accepted in the United States. These contingent liabilities are not included in the table above. In addition, we have historically made voluntary tax-deductible contributions to our U.S. Retirement Plans. These amounts have not been legally required and therefore are not reflected in the table above. However, included in the table above are anticipated quarterly contributions totaling \$117 million for the remainder of 2010 (which was paid in March 2010).

We have other long-term liabilities reflected in our balance sheet, including deferred income taxes, qualified and nonqualified pension and postretirement healthcare plan liabilities and other self-insurance accruals. The payment obligations associated with these liabilities are not reflected in the table above due to the absence of scheduled maturities. Therefore, the timing of these payments cannot be determined, except for amounts estimated to be payable within 12 months, which are included in current liabilities.

*Operating Activities*

The amounts reflected in the table above for operating leases represent future minimum lease payments under noncancelable operating leases (principally aircraft and facilities) with an initial or remaining term in excess of one year at February 28, 2010.

The amounts reflected for purchase obligations represent noncancelable agreements to purchase goods or services that are not capital related. Such contracts include those for printing and advertising and promotions contracts. Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting

purposes and are not included in the table above. See Note 8 of the accompanying unaudited condensed consolidated financial statements for more information.

Included in the table above within the caption entitled "Non-capital purchase obligations and other" is our estimate of the current portion of the liability for uncertain tax positions of \$1 million. We cannot reasonably estimate the timing of the long-term payments or the amount by which the liability will increase or decrease over time; therefore, the long-term portion of the liability (\$70 million) is excluded from the table.

**Table of Contents**

The amounts reflected in the table above for interest on long-term debt represent future interest payments due on our long-term debt, all of which are fixed rate.

*Investing Activities*

The amounts reflected in the table above for capital purchase obligations represent noncancelable agreements to purchase capital-related equipment. Such contracts include those for certain purchases of aircraft, aircraft modifications, vehicles, facilities, computers and other equipment contracts. Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above. See Note 8 of the accompanying unaudited condensed consolidated financial statements for more information.

*Financing Activities*

The amounts reflected in the table above for long-term debt represent future scheduled payments on our long-term debt. For the remainder of 2010, we have scheduled debt payments of \$24 million, which includes principal and interest payments on capital leases.

Additional information on amounts included within the operating, investing and financing activities captions in the table above can be found in our Annual Report.

**CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make significant judgments and estimates to develop amounts reflected and disclosed in the financial statements. In many cases, there are alternative policies or estimation techniques that could be used. We maintain a thorough process to review the application of our accounting policies and to evaluate the appropriateness of the many estimates that are required to prepare the financial statements of a complex, global corporation. However, even under optimal circumstances, estimates routinely require adjustment based on changing circumstances and new or better information.

*GOODWILL.* Goodwill is reviewed at least annually for impairment by comparing the fair value of each reporting unit with its carrying value (including attributable goodwill). Fair value for our reporting units is determined incorporating market participant considerations and management's assumptions on revenue growth rates, operating margins, expected capital expenditures and discount rates. Goodwill is tested for impairment between annual tests whenever events or circumstances make it more likely than not that the fair value of a reporting unit has fallen below its carrying value.

Weak global economic conditions, despite a recent modest improvement, have had a negative impact on our overall earnings and the profitability of our reporting units during 2010. However, we do not believe this indicates that a reevaluation of the goodwill of our reporting units is required as of February 28, 2010. There is an increased risk, however, that we could record a noncash impairment charge relating to goodwill during the fourth quarter of 2010 in connection with our annual impairment tests at our FedEx Freight segment, where economic recovery has lagged our package businesses due to excess capacity in the LTL freight market. We currently have \$621 million of goodwill attributable to our FedEx Freight segment.

Information regarding our critical accounting estimates can be found in our Annual Report, including Note 1 to the financial statements therein. Management has discussed the development and selection of these critical accounting estimates with the Audit Committee of our Board of Directors and with our independent registered public accounting firm.

**Table of Contents**

**FORWARD-LOOKING STATEMENTS**

Certain statements in this report, including (but not limited to) those contained in Outlook, Liquidity, Liquidity Outlook, Contractual Cash Obligations and Critical Accounting Estimates, and the General, Retirement Plans, and

Contingencies notes to the consolidated financial statements, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to our financial condition, results of operations, cash flows, plans, objectives, future performance and business. Forward-looking statements include those preceded by, followed by or that include the words may, could, would, should, believes, expects, anticipates, plans, targets, projects, intends or similar expressions. These forward-looking statements involve risks and uncertainties.

Actual results may differ materially from those contemplated (expressed or implied) by such forward-looking statements, because of, among other things, potential risks and uncertainties, such as:

- economic conditions in the global markets in which we operate;
- the impact of any international conflicts or terrorist activities on the United States and global economies in general, the transportation industry or us in particular, and what effects these events will have on our costs or the demand for our services;
- damage to our reputation or loss of brand equity;
- disruptions to the Internet or our technology infrastructure, including those impacting our computer systems and Web site, which can adversely affect shipment levels;
- the price and availability of jet and vehicle fuel;
- the impact of intense competition on our ability to maintain or increase our prices (including our fuel surcharges in response to rising fuel costs) or to maintain or grow our market share;
- our ability to manage our cost structure for capital expenditures and operating expenses, and match it to shifting and future customer volume levels;
- our ability to effectively operate, integrate, leverage and grow acquired businesses, and to continue to support the value we allocate to these acquired businesses, including their goodwill;
- any impacts on our businesses resulting from new domestic or international government laws and regulation, including regulatory actions affecting global aviation rights, increased air cargo and other security requirements, and tax, accounting, trade (such as protectionist measures enacted in response to the current weak economic conditions), labor (such as card-check legislation or changes to the Railway Labor Act affecting FedEx Express employees), environmental (such as climate change legislation) or postal rules;
- changes in foreign currency exchange rates, especially in the euro, Chinese yuan, Canadian dollar, British pound and Japanese yen, which can affect our sales levels and foreign currency sales prices;
- the impact of costs related to (i) challenges to the status of FedEx Ground's owner-operators as independent contractors, rather than employees, and (ii) any related changes to our relationship with these owner-operators;
- any liability resulting from and the costs of defending against class-action litigation, such as wage-and-hour and discrimination and retaliation claims, patent litigation, and any other legal proceedings;



**Table of Contents**

our ability to maintain good relationships with our employees and prevent attempts by labor organizations to organize groups of our employees, which could significantly increase our operating costs and reduce our operational flexibility;

increasing costs, the volatility of costs and legal mandates for employee benefits, especially pension and healthcare benefits;

significant changes in the volumes of shipments transported through our networks, customer demand for our various services or the prices we obtain for our services;

market acceptance of our new service and growth initiatives;

the impact of technology developments on our operations and on demand for our services;

adverse weather conditions or natural disasters, such as earthquakes and hurricanes, which can disrupt electrical service, damage our property, disrupt our operations, increase fuel costs and adversely affect shipment levels;

widespread outbreak of an illness or any other communicable disease, or any other public health crisis;

availability of financing on terms acceptable to us and our ability to maintain our current credit ratings, especially given the capital intensity of our operations and the current volatility of credit markets;

credit losses from our customers' inability or unwillingness to pay for previously provided services as a result of, among other things, weak economic conditions and tight credit markets; and

other risks and uncertainties you can find in our press releases and SEC filings, including the risk factors

identified under the heading "Risk Factors" in Management's Discussion and Analysis of Results of Operations and Financial Condition in our Annual Report, as updated by our quarterly reports on Form 10-Q.

As a result of these and other factors, no assurance can be given as to our future results and achievements.

Accordingly, a forward-looking statement is neither a prediction nor a guarantee of future events or circumstances, and those future events or circumstances may not occur. You should not place undue reliance on forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

**Table of Contents**

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

As of February 28, 2010, there had been no material changes in our market risk sensitive instruments and positions since our disclosures in our Annual Report. The principal foreign currency exchange rate risks to which we are exposed are in the euro, Chinese yuan, Canadian dollar, British pound and Japanese yen. Historically, our exposure to foreign currency fluctuations has been more significant with respect to our revenues rather than our expenses, as a significant portion of our expenses are denominated in U.S. dollars, such as aircraft and fuel expenses. During the first nine months of 2010, the U.S. dollar has weakened relative to the currencies of the foreign countries in which we operate as compared to May 31, 2009; however, this weakening did not have a material effect on our results of operations.

While we have market risk for changes in the price of jet and vehicle fuel, this risk is largely mitigated by our variable fuel surcharges. However, our fuel surcharges for FedEx Express and FedEx Ground have a timing lag of approximately six to eight weeks before they are adjusted for changes in fuel prices. Our fuel surcharge index also allows fuel prices to fluctuate approximately 2% for FedEx Express and approximately 5% for FedEx Ground before an adjustment to the fuel surcharge occurs. Therefore, our operating income may be affected should the spot price of fuel suddenly change by a significant amount or change by amounts that do not result in an adjustment in our fuel surcharges.

**Item 4. Controls and Procedures**

The management of FedEx, with the participation of our principal executive and financial officers, has evaluated the effectiveness of our disclosure controls and procedures in ensuring that the information required to be disclosed in our filings under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, including ensuring that such information is accumulated and communicated to FedEx management as appropriate to allow timely decisions regarding required disclosure. Based on such evaluation, our principal executive and financial officers have concluded that such disclosure controls and procedures were effective as of February 28, 2010 (the end of the period covered by this Quarterly Report on Form 10-Q).

During our fiscal quarter ended February 28, 2010, no change occurred in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

For a description of all material pending legal proceedings, see Note 9 of the accompanying condensed consolidated financial statements.

**Item 1A. Risk Factors**

There have been no material changes from the risk factors disclosed in our Annual Report (under the heading "Risk Factors" in Management's Discussion and Analysis of Results of Operations and Financial Condition) in response to Part I, Item 1A of Form 10-K.

**Item 5. Other Information**

As previously disclosed, FedEx has Management Retention Agreements ( MRAs ) with each of its executive officers. On March 18, 2010, upon approval by FedEx's Board of Directors, these MRAs were amended, among other things, to:

Shorten the term of the executive officer's employment agreement established upon a change of control from three years to two years;

Provide that during the post-change-of-control employment period the executive officer will be guaranteed the same annual incentive compensation opportunities, but will no longer be guaranteed annual incentive compensation payout amounts;

Reduce the amount of a lump sum cash payment made to the executive officer in the event of a qualifying termination from (a) the sum of (i) three times annual base salary plus three times target annual incentive compensation plus three times target long-term incentive compensation and (ii) prorated target annual bonus and prorated target payments under all long-term incentive plans in effect and (iii) the excess of the actuarial present value of pension benefits as of the date of termination assuming an additional 36 months of age and service over the actuarial present value of what was actually earned as of the date of termination to (b) two times annual base salary plus two times target annual incentive compensation;

Provide that upon a qualifying termination the executive officer is entitled to 18 months of continued coverage of medical, dental and vision benefits, rather than the previous lump sum cash payment equal to 36 months of full benefits coverage; and

Eliminate FedEx's agreement to pay the excise taxes incurred by the executive officer for any payments, distributions or other benefits received or deemed received by the officer from FedEx.

The foregoing summary of the amendments to the MRAs is qualified in its entirety by reference to the text of the form of revised MRA dated March 18, 2010. The form of revised MRA dated March 18, 2010, and a copy marked to show changes from the prior form of MRA, are attached hereto as Exhibits 10.5 and 10.6, respectively, and are incorporated by reference herein.

**Item 6. Exhibits**

Exhibit Number	Description of Exhibit
10.1	First Amendment dated December 29, 2009 (but effective as of September 1, 2008) to the Composite Lease Agreement dated May 21, 2007 (but effective as of January 1, 2007) between the Memphis-Shelby County Airport Authority and Federal Express Corporation.
10.2	First Amendment dated December 29, 2009 (but effective as of September 1, 2008) to the Special Facility Ground Lease Agreement dated as of July 1, 1993 between the Memphis-Shelby County Airport Authority and Federal Express Corporation.
10.3	Supplemental Agreement No. 5 dated as of January 11, 2010 to the Boeing 777 Freighter Purchase Agreement dated as of November 7, 2006 between The Boeing Company and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial

Edgar Filing: FEDEX CORP - Form 10-Q

information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.

- 10.4 Amendment dated December 8, 2009 to the Transportation Agreement dated July 31, 2006 between the United States Postal Service and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
- 10.5 Form of revised Management Retention Agreement, dated March 18, 2010, entered into between FedEx Corporation and each of Frederick W. Smith, David J. Bronczek, Robert B. Carter, T. Michael Glenn, Alan B. Graf, Jr., William J. Logue, David F. Rebholz and Christine P. Richards.
- 10.6 Black-lined version of form of revised Management Retention Agreement, dated March 18, 2010, entered into between FedEx Corporation and each of Frederick W. Smith, David J. Bronczek, Robert B. Carter, T. Michael Glenn, Alan B. Graf, Jr., William J. Logue, David F. Rebholz and Christine P. Richards, marked to show revisions.
- 12.1 Computation of Ratio of Earnings to Fixed Charges.
- 15.1 Letter re: Unaudited Interim Financial Statements.
- 31.1 Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

**Table of Contents**

Exhibit Number	Description of Exhibit
31.2	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.1	Interactive Data Files.

**Table of Contents**

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FEDEX CORPORATION

Date: March 19, 2010

/s/ JOHN L. MERINO  
JOHN L. MERINO  
CORPORATE VICE PRESIDENT  
PRINCIPAL ACCOUNTING OFFICER

- 54 -

---

**Table of Contents**

**EXHIBIT INDEX**

Exhibit Number	Description of Exhibit
10.1	First Amendment dated December 29, 2009 (but effective as of September 1, 2008) to the Composite Lease Agreement dated May 21, 2007 (but effective as of January 1, 2007) between the Memphis-Shelby County Airport Authority and Federal Express Corporation.
10.2	First Amendment dated December 29, 2009 (but effective as of September 1, 2008) to the Special Facility Ground Lease Agreement dated as of July 1, 1993 between the Memphis-Shelby County Airport Authority and Federal Express Corporation.
10.3	Supplemental Agreement No. 5 dated as of January 11, 2010 to the Boeing 777 Freighter Purchase Agreement dated as of November 7, 2006 between The Boeing Company and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
10.4	Amendment dated December 8, 2009 to the Transportation Agreement dated July 31, 2006 between the United States Postal Service and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
10.5	Form of revised Management Retention Agreement, dated March 18, 2010, entered into between FedEx Corporation and each of Frederick W. Smith, David J. Bronczek, Robert B. Carter, T. Michael Glenn, Alan B. Graf, Jr., William J. Logue, David F. Rebholz and Christine P. Richards.
10.6	Black-lined version of form of revised Management Retention Agreement, dated March 18, 2010, entered into between FedEx Corporation and each of Frederick W. Smith, David J. Bronczek, Robert B. Carter, T. Michael Glenn, Alan B. Graf, Jr., William J. Logue, David F. Rebholz and Christine P. Richards, marked to show revisions.
12.1	Computation of Ratio of Earnings to Fixed Charges.
15.1	Letter re: Unaudited Interim Financial Statements.
31.1	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.1	Interactive Data Files.

E-1