SAP AG Form 11-K June 25, 2010

#### SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 11-K

	FORM 11-K
(Mark One)	
þ	ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fise	eal year ended December 31, 2009
	OR
О	TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE
	ACT OF 1934
For the tra	nsition period from to
	Commission file number 001-14251
A. Full ti	tle of the plan and the address of the plan, if different from that of the issuer named below:
	SAP America, Inc. 401(k) Plan
	SAP America, Inc.
	3999 West Chester Pike
	Newtown Square, PA 19073
B. Name	of issuer of the securities held pursuant to the plan and the address of its principal executive office:
	SAP AG
	Dietmar-Hopp-Allee 16
	69190 Walldorf
	Federal Republic of Germany
Exhibit Ind	ex appears on page II-2

# SAP AMERICA, INC. 401(k) PLAN Table of Contents

	Page
Report of Independent Registered Public Accounting Firm	1
Statements of Net Assets Available for Benefits, December 31, 2009 and 2008	2
Statements of Changes in Net Assets Available for Benefits, Years ended December 31, 2009 and 2008	3
Notes to Financial Statements	2
Schedule:	
1 Schedule H, Line 4i Schedule of Assets (Held at End of Year), December 31, 2009	11

#### **Exhibit:**

#### Exhibit 23.1

Note: All other schedules required by the Department of Labor s Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974 (ERISA) have been omitted because there is no information to report.

#### **Table of Contents**

#### **Report of Independent Registered Public Accounting Firm**

The Plan Administrator SAP America, Inc. 401(k) Plan:

We have audited the accompanying statements of net assets available for benefits of SAP America, Inc. 401(k) Plan (the Plan) as of December 31, 2009 and 2008, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2009 and 2008, and the changes in net assets available for benefits for the years then ended, in conformity with U.S. generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of Schedule H, Line 4i Schedule of Assets (Held at End of Year) as of December 31, 2009 is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor s *Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974*. The supplemental schedule is the responsibility of the Plan s management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ KPMG LLP Pittsburgh, Pennsylvania June 25, 2010

1

#### **Table of Contents**

### SAP AMERICA, INC. 401(k) PLAN

### Statements of Net Assets Available for Benefits December 31, 2009 and 2008

	2009	2008
Assets:		
Investments, at fair value	\$ 1,002,762,337	\$ 709,280,749
Participant loans	11,078,749	8,946,330
Receivables:		
Employer contributions	2,995,107	539,166
Participant contributions	2,447,258	1,859,324
•		
Total receivables	5,442,365	2,398,490
		, ,
Net assets, reflecting investments at fair value	1,019,283,451	720,625,569
Adjustment from fair value to contract value for		
fully benefit-responsive investment contracts	(1,731,419)	1,057,280
Net assets available for benefits	\$ 1,017,552,032	\$ 721,682,849
See accompanying notes to financial statements.		
	2	

# SAP AMERICA, INC. 401(k) PLAN

Statements of Changes in Net Assets Available for Benefits Years ended December 31, 2009 and 2008

		2009	2008
Additions:			
Additions to net assets attributed to:  Investment income (loss):			
Net appreciation (depreciation) in fair value of investments	\$	165,584,819	\$ (304,709,998)
Interest and dividend income	Ψ	23,562,797	26,305,575
		20,002,777	20,000,010
Total investment income (loss)		189,147,616	(278,404,423)
Contributions:		50 400 570	24 646 220
Employer		52,490,572	24,646,320
Participant Rollovers		93,311,293 9,580,960	92,228,582 95,031,745
Kollovers		9,360,900	93,031,743
Total contributions		155,382,825	211,906,647
Total additions (reductions)		344,530,441	(66,497,776)
Deductions:			
Deductions from net assets attributed to:		40 475 002	20 174 557
Benefits paid to participants		48,475,903 185,355	38,174,557 175,590
Administrative expenses		105,555	173,390
Total deductions		48,661,258	38,350,147
Net increase (decrease)		295,869,183	(104,847,923)
Net assets available for benefits:			
Beginning of year		721,682,849	826,530,772
End of year	\$	1,017,552,032	\$ 721,682,849
See accompanying notes to financial statements.			

6

#### SAP AMERICA, INC. 401(k) PLAN

Notes to Financial Statements

#### (1) Description of Plan

The following description of SAP America, Inc. 401(k) Plan (the Plan) provides only general information. Participants should refer to the Plan agreement for a complete description of the Plan s provisions.

#### (a) General

The Plan is a defined contribution plan covering all employees of SAP America, Inc., SAP International, Inc., SAP Labs, LLC, SAP Public Services, Inc., SAP Global Marketing, Inc., SAP Government Support and Services, Inc., TomorrowNow, Inc., SAP Industries, Inc., SAP Governance Risk & Compliance, Inc., OutlookSoft Corporation, Business Objects Americas, and Visiprise LLC (collectively, the Company or the Companies). There are no minimum age or service requirements for employees to become eligible to participate in the Plan. The Plan is subject to the provisions of the *Employee Retirement Income Security Act of 1974* (ERISA). The Plan is also subject to certain provisions of the *Internal Revenue Code of 1986* (the Code). The Companies are subsidiaries of SAP AG (the Parent Company or SAP).

#### (b) Contributions

Participants may contribute a portion of their eligible annual compensation, as defined by the Plan, not to exceed \$16,500 for 2009 and \$15,500 for 2008. The Plan limits eligible compensation to the amount prescribed by Section 401(a)(17) of the Code for purposes of compensation reduction contributions and limits the amount of annual additions to the amount prescribed by Section 415(c) of the Code. Participants direct the investment of their contributions into various investment options offered by the Plan. The Plan currently offers 21 mutual funds, one money market fund, the Parent Company s ADR Stock Fund and one common collective trust as investment options for participants. During 2009, the Company matched 75% of the first 6% of eligible compensation that a participant contributes to the Plan. During 2008, the Company matched 50% of the first 6% of eligible compensation that a participant contributes to the Plan. For purposes of employer matching and employer discretionary contributions, the Company limited the eligible compensation to \$245,000 and \$230,000 in 2009 and 2008, respectively. Employees are permitted to make pre-tax and after-tax contributions of up to 25% of compensation. Participants are permitted to make different contribution elections for (a) compensation consisting of bonuses and commissions, and (b) all other wages. The matching employer contribution is invested as directed by the participant.

Effective January 1, 2009, the Company elected to provide additional employer contributions for certain employees who were participants of the Company s pension plan. The additional employer contribution percentage ranges from 1% to 3% of eligible compensation based on the employee s age and years of service as of December 31, 2008. The contributions are subject to annual IRS compensation and contribution limits.

Additional employer discretionary contributions may be contributed at the option of the Company and are invested as directed by the participant. Employer discretionary contributions were not made in 2009 or 2008. The employer discretionary contributions are allocated to participants who, with respect to the plan year for which a contribution is made, are employed by the Company on the last day of the plan year, have worked 1,000 hours in that year, and have elected a deferral contribution. The employer discretionary contributions are allocated as an additional matching contribution.

(Continued)

4

#### **Table of Contents**

The applicable dollar limits on pre-tax contributions allow individuals who have reached age 50 by the end of the plan year, and who may no longer make pre-tax contributions because of limitations imposed by the Code or the Plan, to make catch-up contributions for that year. Eligible individuals may make catch-up contributions up to the lesser of (a) the individual s compensation for the year less any other deferrals, or (b) \$5,500 for 2009 and \$5,000 for 2008. Assets of \$6,771,400 and \$88,976,093 in 2009 and 2008, respectively, were transferred into the Plan due to various acquisitions and are included in rollovers on the Statements of Changes in Net Assets Available for Benefits.

#### (c) Participant Accounts

All employer and employee contributions made to the Plan on behalf of a participant will be credited to the account established in that participant s name. As of each valuation date, each participant s account, after taking into account any contributions made on behalf of that participant and allocated to their account, is credited with earnings/losses attributable to the participant s chosen investments. The benefit to which a participant is entitled is the benefit that can be provided from the participant s vested account. All amounts credited to the participant s account are invested as directed by the participant. All dividends, capital gain distributions, and other earnings received on investment options are specifically credited to a participant s account and are immediately used to invest in additional shares of those investment options.

### (d) Vesting

Participants are vested immediately in their contributions plus actual earnings/losses thereon. Vesting in the employer contribution to their accounts is based on years of service as defined in the Plan. A participant is 50% vested after two years of service and 100% vested after three years of service.

#### (e) Forfeitures

Forfeitures are first applied to pay administrative expenses and then to offset required employer contributions. For the years ended December 31, 2009 and 2008, forfeitures of \$1,572,795 and \$2,288,841, respectively, were used to pay administrative expenses and to offset required employer contributions. At December 31, 2009 and 2008, forfeited nonvested accounts totaled \$577,825 and \$1,071,042, respectively.

#### (f) Participant Loans

Participants may borrow up to a maximum of \$50,000 or 50% of their vested account balance, whichever is less. The majority of the Plan s outstanding loans are secured by the vested balance in the participant s account with original terms of up to 60 months; however, a longer term may be permitted in accordance with the Plan document. The loans bear interest at rates which are commensurate with local prevailing rates as determined quarterly by the Plan Administrator. A maximum of two loans with outstanding balances is permitted at any time by each participant.

#### (g) Payment of Benefits

Upon termination of employment, a participant may elect to receive a distribution equal to the value of the participant s vested interest in their account in the form of a lump-sum amount, agreed upon installments, or a life annuity with or without a survivor option. Employees (other than 5% owners) who attain the age of  $70^{1}/2$  years will not be required to commence minimum distributions until they terminate employment. Employees who are 5% owners must commence minimum distributions by April 1st of the calendar year after they attain the age of  $70^{1}/2$  years. Employees may elect withdrawals during employment subject to the terms described in the Plan document.

(Continued)

5

#### (2) Summary of Significant Accounting Policies

The following are the significant accounting policies followed by the Plan:

#### (a) Basis of Accounting

The accompanying financial statements are prepared on the accrual basis of accounting.

#### (b) Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and changes therein, and disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

#### (c) Investment Valuation and Income Recognition

The Plan s investments are stated at fair value with the exception of the Vanguard Retirement Savings Trust (VRST), which is a common collective trust fund that is fully invested in contracts deemed to be fully benefit-responsive, and stated at contract value. The contract value is the relevant measure to the Plan because it is the amount that is available for Plan benefits. Accordingly, investments as reflected in the Statements of Net Assets Available for Benefits state the VRST at fair value, with a corresponding adjustment to reflect the investment at contract value. Shares of registered investment companies and the SAP ADR Stock Fund are valued at quoted market prices, which represent the net asset value of shares held by the Plan at year-end.

Purchases and sales of securities are recorded on a trade-date basis. Dividends are recorded on the ex-dividend date. Interest income is accrued when earned.

#### (d) Participant Loans

Participant loans are valued at cost, which approximates fair value.

#### (e) Payment of Benefits

Benefits are recorded when paid.

### (f) Fully Benefit-Responsive Investment Contracts

As described in the Financial Accounting Standards Board (FASB) Accounting Standards Code (ASC) Subtopic 946-210, *Balance Sheet*, investment contracts held by a defined contribution plan are required to be reported at fair value. However, contract value is the relevant measurement, as contract value is the amount participants will receive if they were to initiate permitted transactions under the terms of the Plan. As required by ASC Subtopic 946-210, the Statements of Net Assets Available for Benefits presents the investment contracts at fair value with the adjustment from fair value to contract value. The Statements of Changes in Net Assets Available for Benefits are prepared on a contract value basis.

The investment in the VRST includes fully benefit-responsive investments stated at fair value. Contract value is equal to principal balance plus accrued interest. There are no reserves against contract value for credit risk of the contract issuer or otherwise. The average yield and crediting interest rates for the VRST were 3.15% and 2.86%, respectively, for 2009 and 3.67% and 3.38%, respectively, for 2008. The crediting interest rate is based on a formula agreed upon with the issuer. Certain events limit the ability of the Plan to transact at contract value with the issuer. Such events include the following: (i) amendments to the Plan documents (including complete or partial plan termination or merger with another plan); (ii) changes to the Plan s prohibition on competing investment options or deletion of equity wash provisions; (iii) bankruptcy of the Plan Sponsor or other Plan Sponsor events (e.g., divestitures or spin-offs of a subsidiary) which cause a significant withdrawal from the Plan, or (iv) the failure of the trust to qualify for exemption from federal income taxes or any required prohibited transaction exemption under ERISA. The Plan Administrator does not believe that any such event that would limit the Plan s ability to transact at contract value with participants is probable of occurring.

(Continued)

6

#### **Table of Contents**

#### (g) Recently Issued Accounting Standards

In January 2010, the FASB issued an Accounting Standard Codification Update for improving disclosures about fair value measurements. This update requires companies to disclose, and provide the reasons for, all transfers of assets and liabilities between the Level 1 and 2 fair value categories. It also clarifies that companies should provide fair value measurement disclosures for classes of assets and liabilities which are subsets of line items within the Statements of Net Assets Available for Benefits, if necessary. In addition, the update clarifies that companies are required to provide disclosures about the fair value techniques and inputs for assets and liabilities classified within Level 2 or 3 categories. The disclosure requirements prescribed by this update are effective for fiscal years beginning after December 31, 2009 or the year ending December 31, 2010 for the Plan. This update also requires companies to reconcile changes in Level 3 assets and liabilities by separately providing information about Level 3 purchases, sales, issuances and settlements on a gross basis. This provision of this update is effective for fiscal years beginning after December 15, 2010 or the year ending December 31, 2011 for the Plan. The adoption of this update is not expected to materially impact the Plan s fair value measurement disclosures.

In September 2009, the FASB issued an Accounting Standard Codification Update for fair value measurements and disclosures related to investments in certain entities that calculate net asset value per share or its equivalent. The update permits, as a practical expedient, a reporting entity to measure the fair value of an investment that is within the scope of the amendments in this update on the basis of the net asset value per share of the investment (or its equivalent) if the net asset value of the investment (or its equivalent) is calculated in a manner consistent with the measurement principles of this update as of the reporting entity s measurement date. The update also requires disclosures by major category of investment about the attributes of investments within the scope of the update. The update is effective for annual periods ending after December 15, 2009. The adoption of this update did not have a material impact on the Plan s financial statements as of December 31, 2009.

In June 2009, the FASB issued the ASC establishing the Codification as the single source of authoritative nongovernmental GAAP. The Codification did not change current GAAP, but was intended to simplify user access to all authoritative GAAP by providing all the authoritative literature related to a particular topic in one place. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. On the effective date of the Codification, all existing accounting standard documents were superseded and all other accounting literature not included in the Codification was considered nonauthoritative, other than guidance issued by the SEC. The Codification was effective for annual reporting periods ending after September 15, 2009. The adoption of the Codification did not have a material impact on the Plan s financial statements as of December 31, 2009.

In April 2009, the FASB issued standards for determining fair value when the volume and level of activity for the asset or liability have significantly decreased and for identifying transactions that are not orderly. The standards were effective prospectively for annual reporting periods ending after June 15, 2009. The application of the provisions of these standards did not have a material impact on the Plan s financial statements as of December 31, 2009.

(Continued)

7

#### **Table of Contents**

Valuation Hierarchy

#### (3) Fair Value Measurements

The Plan adopted FASB ASC Topic 820, *Fair Value Measurements and Disclosures*, effective January 1, 2008. FASB ASC Topic 820 defines fair value as the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date and establishes a framework for measuring fair value. It establishes a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date.

A financial instrument s categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels of the fair value hierarchy under FASB ASC Topic 820 are described as follows:

- Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets. Level 1 assets and liabilities include Registered investment companies (Mutual funds), money market funds and common stocks.
- Level 2 Observable inputs other than Level 1 prices, for example, quoted prices for similar assets and liabilities in the active market, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs that are observable or can be corroborated, either directly or indirectly, for substantially the full term of the financial instrument. Level 2 assets and liabilities include items that are traded less frequently than exchange traded securities and whose model inputs are observable in the market or can be corroborated by market observable data. Examples in this category are common collective trust funds.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement. These unobservable inputs reflect the Plan s own assumptions about the market that participants would use to price an asset based on the best information available in the circumstances.

#### Valuation Methodologies

Following is a description of the valuation methodologies used for instruments measured at fair value.

Registered Investment Companies: Mutual funds are valued at the net asset value (NAV) on a market exchange. Each fund s NAV is calculated as of the close of business of the New York Stock Exchange (NYSE) and National Association of Securities Dealers Automated Quotations (NASDAQ).

SAP ADR Stock Fund: The stock fund includes the Company s common stock and is valued at the closing price reported in the active market in which the individual securities are traded.

Common Collective Trust Funds: There are no readily available market quotations for a fund. The fund s fair value is based on securities in the portfolio which typically is the amount which the fund might reasonably expect to receive for the security upon a current sale. These funds are either valued on a daily or monthly basis.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies and assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

(Continued)

8

The following table summarizes, by level within the fair value hierarchy, the Plan s investment assets at fair value as of December 31, 2009. As required by FASB ASC Topic 820, assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

	Fair Value Measurements Using Input Levels:			
	Level 1	Level 2	Level 3	Total
Mutual Funds	\$ 900,552,557	\$	\$	\$ 900,552,557
Money Market Fund	829,909			829,909
SAP ADR Stock Fund		14,356,888		14,356,888
Common Collective Trust Fund		87,022,983		87,022,983
Total investments measured at fair value	\$ 901,382,466	\$ 101,379,871	\$	\$1,002,762,337

The Plan has \$87,022,983 of investments in alternative investment funds which are reported at fair value and has concluded that the net asset value reported by the underlying funds approximates the fair value of the investments. These investments are redeemable at net asset value under agreements with the underlying funds. However, it is possible that these redemption rights may be restricted or eliminated by the funds in the future in accordance with the underlying fund agreements. Due to the nature of the investments held by the funds, changes in market conditions and the economic environment may significantly impact the net asset value of the funds and, consequently, the fair value of the Plan s interest in the funds. Furthermore, changes to the liquidity provisions of the funds may significantly impact the fair value of the Plan s interest in the funds.

#### (4) Investments

The following presents investments that represent 5% or more of the Plan s net assets:

	December 31		
	2009	2008	
Vanguard Wellington Fund	\$ 281,524,026	\$ 209,176,533	
Vanguard 500 Index Fund	107,637,446	70,983,403	
Vanguard Retirement Savings Trust	87,022,983	75,697,267	
Vanguard International Growth Fund	81,121,765	43,596,664	
Vanguard Windsor II Fund	68,768,021	51,146,576	
Vanguard Total Bond Market Index Fund	66,285,107	56,136,660	
Vanguard Global Equity Fund	54,616,160	*	

<sup>\*</sup> Balance does

not exceed 5%

or more of the

Plan s net assets.

During 2009 and 2008, the Plan s investments, including gains and losses on investments bought and sold, as well as held during the year, appreciated/(depreciated) in fair value as follows:

	2009	2008
Mutual Funds	\$ 162,088,248	\$ (301,197,767)
SAP ADR Stock Fund	3,496,571	(3,512,231)

\$165,584,819 \$(304,709,998)

(Continued)

9

#### **Table of Contents**

#### (5) Related-Party Transactions

Certain Plan investments are shares of mutual funds or a common collective trust fund managed by an affiliate of Vanguard Fiduciary Trust Company. Vanguard Fiduciary Trust Company is the Trustee as defined by the Plan (Plan Trustee) and, therefore, these transactions qualify as party-in-interest transactions. All fees for the investment management services are paid by the Company. The Company may be reimbursed for reasonable Plan expenses paid by the Company on behalf of the Plan, provided the Company advises the Plan Trustee of the liability owed to the Company. Additionally, participants can invest in the Parent Company s ADR Stock Fund. The Parent Company is a related party.

#### (6) Plan Termination

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to amend, modify, or terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, participants would become 100% vested in their employer contributions.

#### (7) Tax Status

On June 23, 2008, the Internal Revenue Service issued a favorable determination letter to the Company indicating that the Plan, as amended and restated as of January 1, 2002, remains in compliance with the applicable provisions of the Code and the regulations thereunder. The Plan has been amended since January 1, 2002; however, the Plan Administrator and the Plan s counsel believe that the Plan, both in form and in operation, remains in compliance with applicable provisions of the Code and the regulations thereunder.

#### (8) Risks and Uncertainties

The Plan invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants—account balances and the amounts reported in the Statements of Net Assets Available for Benefits.

10

Schedule 1

### SAP AMERICA, INC. 401(k) PLAN

Schedule H, Line 4i Schedule of Assets (Held at End of Year) December 31, 2009

Identity of issue, borrower, lessor, or similar party		Description of investment and loans	Current value	
(*)	Vanguard Funds:			
( )	Wellington	Registered investment company	\$ 281,524,026	
	500 Index	Registered investment company	107,637,446	
	International Growth	Registered investment company	81,121,765	
	Windsor II	Registered investment company	68,768,021	
	Total Bond Market Index	Registered investment company	66,285,107	
	Global Equity	Registered investment company	54,616,160	
	Strategic Equity	Registered investment company	48,145,314	
	Explorer	Registered investment company	42,908,553	
	Target Retirement 2035	Registered investment company	23,160,543	
	Target Retirement 2030	Registered investment company	23,041,017	
	Morgan Growth	Registered investment company	22,926,743	
	Target Retirement 2025	Registered investment company	19,737,112	
	U.S. Growth	Registered investment company	15,624,953	
	Target Retirement 2020	Registered investment company	13,045,932	
	Target Retirement 2015	Registered investment company	9,591,988	
	Target Retirement 2040	Registered investment company	9,292,468	
	Target Retirement 2010	Registered investment company	3,765,539	
	Target Retirement 2045	Registered investment company	3,610,865	
	Target Retirement Income	Registered investment company	2,471,196	
	Target Retirement 2050	Registered investment company	2,207,012	
	Target Retirement 2005	Registered investment company	1,070,797	
(*)	Vanguard Prime Money Market Fund	Interest-bearing cash account	829,909	
(*) (**)	Vanguard Retirement Savings Trust	Common collective trust	87,022,983	
(*)	SAP ADR Stock Fund	American depository receipts	14,356,888	
(*)	Participant loans	Participant loans bearing interest at rates ranging from 4% to 10.5%		
		due through the year 2019.	11,078,749	

Table of Contents 16

1,013,841,086

<sup>(\*)</sup> Denotes party-in-interest.

# (\*\*) Represents the

fair value. The

contract value as

of December 31,

2009 was

\$85,291,564 for

the Vanguard

Retirement

Savings Trust.

See accompanying Report of Independent Registered Public Accounting Firm.

11

#### **Table of Contents**

#### **Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Plan Administrator has duly caused this Annual Report to be signed on the SAP America, Inc. 401(k) Plan s behalf by the undersigned hereunto duly authorized.

SAP America, Inc. 401(k) Plan

By: /s/ Frank Reing

Frank Reing Plan Administrator Date: June 25, 2010

II-1

#### **Exhibit Index**

# Exhibit No. **Description** Consent of Independent Registered Public Accounting Firm 23.1 II-2 7 Proceeds from stock issuances 272 462 Excess tax benefit on the exercise of stock options 31 27 Dividends paid (171) (142) Purchase of treasury stock, including accelerated share repurchase agreements (1,016) (3,984) Other, net (23) (18)

Cash provided by (used in) financing activities

1,583 (1,912)

Table of Contents

19

Effect of	exchange rate	changes	on cash
(104) (1	0)		

Net increase (decrease) in cash and cash equivalents

570 (1,875)

Cash and cash equivalents at beginning of period

2,908 4,917

Cash and cash equivalents at end of period

\$ 3,478 \$ 3,042

The accompanying notes are an integral part of these condensed consolidated financial statements.

- 7 -

#### FEDEX CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

#### (1) General

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES. These interim financial statements of FedEx Corporation (FedEx) have been prepared in accordance with accounting principles generally accepted in the United States and Securities and Exchange Commission (SEC) instructions for interim financial information, and should be read in conjunction with our Annual Report on Form 10-K for the year ended May 31, 2014 (Annual Report). Accordingly, significant accounting policies and other disclosures normally provided have been omitted since such items are disclosed in our Annual Report.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments (including normal recurring adjustments) necessary to present fairly our financial position as of February 28, 2015, the results of our operations for the three- and nine-month periods ended February 28, 2015 and 2014 and cash flows for the nine-month periods ended February 28, 2015 and 2014. Operating results for the three- and nine-month periods ended February 28, 2015 are not necessarily indicative of the results that may be expected for the year ending May 31, 2015.

Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2015 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year.

BUSINESS ACQUISITIONS. During the third quarter of 2015, we acquired two businesses, expanding our portfolio in e-commerce and supply chain solutions. On January 30, 2015, we acquired GENCO Distribution System, Inc. (GENCO), one of the largest third-party logistics providers in North America, for \$1.4 billion, which was funded using a portion of the proceeds from our January 2015 debt issuance (see Note 3). The financial results of this business are included in the FedEx Ground segment from the date of acquisition.

In addition, on December 16, 2014, FedEx acquired Bongo International, LLC (Bongo), a leader in cross-border enablement technologies and solutions, for \$42 million in cash from operations. The financial results of this acquired business are included in the FedEx Express segment from the date of acquisition.

These acquisitions will allow us to enter new markets, as well as strengthen our current service offerings to existing customers. We expect that the goodwill of \$40 million associated with our Bongo acquisition will be entirely attributable to our FedEx Express reporting unit. We expect that the goodwill of approximately \$1.1 billion associated with our GENCO acquisition will be primarily attributable to our FedEx Ground and FedEx Express reporting units.

The financial results of these acquired businesses from the date of acquisition were not material, individually or in the aggregate, to our results of operations and therefore, pro forma financial information has not been presented.

#### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

The estimated fair values of the assets and liabilities related to these acquisitions have been recorded in the FedEx Ground and FedEx Express segments and are included in the accompanying unaudited balance sheets based on a preliminary allocation of the purchase price (summarized in the table below in millions). These allocations will be completed during our fourth quarter.

Current assets	\$ 344
Property and equipment	96
Goodwill	1,112
Intangible assets	175
Other non-current assets	37
Current liabilities	(225)
Long-term liabilities	(84)
Total purchase price	\$ 1,455

The goodwill recorded of approximately \$1.1 billion is primarily attributable to expected benefits from synergies of the combinations with existing businesses and other acquired entities. The majority of the purchase price allocated to goodwill is not deductible for U.S. income tax purposes. The intangible assets acquired consist primarily of customer-related intangible assets, which will be amortized over an estimated useful life of ten years.

EMPLOYEES UNDER COLLECTIVE BARGAINING ARRANGEMENTS. The pilots of Federal Express Corporation (FedEx Express), which represent a small number of FedEx Express s total employees, are employed under a collective bargaining agreement. The contract became amendable in March 2013, and the parties are currently in negotiations. In October 2014, FedEx Express formally requested assistance from the National Mediation Board (NMB) to mediate the negotiations. The NMB is the U.S. governmental agency that oversees labor agreements for entities covered by the Railway Labor Act of 1926, as amended (Railway Labor Act). The progression of negotiations into the mediation stage has no impact on our operations. In addition to our pilots at FedEx Express, certain non-U.S. employees are unionized.

*STOCK-BASED COMPENSATION.* We have two types of equity-based compensation: stock options and restricted stock. The key terms of the stock option and restricted stock awards granted under our incentive stock plans and all financial disclosures about these programs are set forth in our Annual Report.

Our stock-based compensation expense was \$26 million for the three-month period ended February 28, 2015 and \$106 million for the nine-month period ended February 28, 2015. Our stock-based compensation expense was \$23 million for the three-month period ended February 28, 2014 and \$94 million for the nine-month period ended February 28, 2014. Due to its immateriality, additional disclosures related to stock-based compensation have been excluded from this quarterly report.

*RECENT ACCOUNTING GUIDANCE.* New accounting rules and disclosure requirements can significantly impact our reported results and the comparability of our financial statements. These matters are described in our Annual Report.

We believe that no other new accounting guidance was adopted or issued during the first nine months of 2015 that is relevant to the readers of our financial statements. However, there are numerous new proposals under development which, if and when enacted, may have a significant impact on our financial reporting.

TREASURY SHARES. In September 2014, our Board of Directors authorized the repurchase of up to 15 million shares of common stock. It is expected that the share authorization will primarily be utilized to offset equity compensation dilution over the next several years. During the third quarter of 2015, we repurchased 400,000 shares of FedEx common stock at an average price of \$172 per share for a total of \$69 million. As of February 28, 2015, 13.6 million shares remained under the share repurchase authorization.

#### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

DIVIDENDS DECLARED PER COMMON SHARE. On February 13, 2015, our Board of Directors declared a quarterly dividend of \$0.20 per share of common stock. The dividend will be paid on April 1, 2015 to stockholders of record as of the close of business on March 11, 2015. Each quarterly dividend payment is subject to review and approval by our Board of Directors, and we evaluate our dividend payment amount on an annual basis at the end of each fiscal year.

#### (2) Accumulated Other Comprehensive Income (Loss)

The following table provides changes in accumulated other comprehensive income (loss) ( AOCI ), net of tax, reported in our condensed consolidated financial statements for the periods ended February 28 (in millions; amounts in parentheses indicate debits to AOCI):

	Three Mor		Nine Mon	
	2015	2014	2015	2014
Foreign currency translation gain (loss):				
Balance at beginning of period	\$ (76)	\$ 68	\$ 77	\$ 102
Translation adjustments	(152)	(30)	(305)	(64)
Balance at end of period	(228)	38	(228)	38
Retirement plans adjustments:				
Balance at beginning of period	(3,711)	(3,837)	(3,771)	(3,922)
Reclassifications from AOCI	30	45	90	130
Balance at end of period	(3,681)	(3,792)	(3,681)	(3,792)
Accumulated other comprehensive loss at end of period	\$ (3,909)	\$ (3,754)	\$ (3,909)	\$ (3,754)

The following table presents details of the reclassifications from AOCI for the periods ended February 28 (in millions; amounts in parentheses indicate debits to earnings):

		Amount Reclassified from AOCI			Affected Line Item in the Income Statement
	Three Mon	ths Ended	Nine Mon	ths Ended	
	2015	2014	2015	2014	
Retirement plans:					

Edgar Filing: SAP AG - Form 11-K

Amortization of actuarial					
losses and other	\$ (76)	\$ (98)	\$ (229)	\$ (290)	Salaries and employee benefits
Amortization of prior service					
credits	28	28	86	85	Salaries and employee benefits
Total before tax	(48)	(70)	(143)	(205)	
Income tax benefit	18	25	53	75	Provision for income taxes
AOCI reclassifications, net of					
tax	\$ (30)	\$ (45)	\$ (90)	\$ (130)	Net income

# (3) Financing Arrangements

We have a shelf registration statement with the SEC that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock.

#### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

During the quarter, we issued \$2.5 billion of senior unsecured debt under our current shelf registration statement, comprised of \$400 million of 2.30% fixed-rate notes due in February 2020, \$700 million of 3.20% fixed-rate notes due in February 2025, \$500 million of 3.90% fixed-rate notes due in February 2035, \$650 million of 4.10% fixed-rate notes due in February 2045, and \$250 million of 4.50% fixed-rate notes due in February 2065. Interest on these notes is paid semiannually. We utilized the net proceeds to fund our \$1.4 billion acquisition of GENCO and the remaining proceeds for working capital and general corporate purposes.

A \$1 billion revolving credit facility is available to finance our operations and other cash flow needs and to provide support for the issuance of commercial paper. The agreement contains a financial covenant, which requires us to maintain a leverage ratio of adjusted debt to capital that does not exceed 70%. Our leverage ratio of adjusted debt to capital was 59% at February 28, 2015. We are in compliance with the leverage ratio covenant and all other covenants of our revolving credit agreement and do not expect the covenants to affect our operations, including our liquidity or expected funding needs. See our Annual Report for a description of the term and additional covenant details of our revolving credit facility.

Long-term debt, exclusive of capital leases, had a carrying value of \$7.2 billion compared with an estimated fair value of \$7.8 billion at February 28, 2015 and a carrying value of \$4.7 billion compared with an estimated fair value of \$5.0 billion at May 31, 2014. The estimated fair values were determined based on quoted market prices and the current rates offered for debt with similar terms and maturities. The fair value of our long-term debt is classified as Level 2 within the fair value hierarchy. This classification is defined as a fair value determined using market-based inputs other than quoted prices that are observable for the liability, either directly or indirectly.

#### (4) Computation of Earnings Per Share

The calculation of basic and diluted earnings per common share for the periods ended February 28 was as follows (in millions, except per share amounts):

	Three Months Ended 2015 2014			311000	-	Vine Mon 2015	nths Ended 2014	
Basic earnings per common share:								
Net earnings allocable to common shares <sup>(1)</sup>	\$	579	\$	377	\$	1,799	\$	1,365
Weighted-average common shares		283		303		284		312
Basic earnings per common share	\$	2.05	\$	1.24	\$	6.34	\$	4.38
Diluted earnings per common share:								
Net earnings allocable to common shares <sup>(1)</sup>	\$	579	\$	377	\$	1,799	\$	1,365

Edgar Filing: SAP AG - Form 11-K

Weighted-average common shares	283	303	284	312
Dilutive effect of share-based awards	4	4	4	3
Weighted-average diluted shares	287	307	288	315
Diluted earnings per common share	\$ 2.01	\$ 1.23	\$ 6.25	\$ 4.34
Anti-dilutive options excluded from diluted earnings per common				
share	2.0	0.5	2.1	4.3

<sup>(1)</sup> Net earnings available to participating securities were immaterial in all periods presented.

#### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

#### (5) Retirement Plans

We sponsor programs that provide retirement benefits to most of our employees. These programs include defined benefit pension plans, defined contribution plans and postretirement healthcare plans. Key terms of our retirement plans are provided in our Annual Report. Our retirement plans costs for the periods ended February 28 were as follows (in millions):

	Thi	Three Months Ended				ne Mor	nths Ended	
	2015 20		014	2015		2	2014	
U.S. domestic and international pension plans	\$	66	\$	124	\$	199	\$	366
U.S. domestic and international defined contribution plans		96		90		284		269
U.S. domestic and international postretirement healthcare plans		21		20		61		59
	\$	183	\$	234	\$	544	\$	694

Net periodic benefit cost of the pension and postretirement healthcare plans for the periods ended February 28 included the following components (in millions):

	Three Months Ended 2015 2014					ne Mon 2015	nths Ended 2014	
Pension Plans	_	015 2		2014	2013			2014
Service cost	\$	165	\$	164	\$	493	\$	492
Interest cost		274		264		824		790
Expected return on plan assets		(420)		(374)		(1,260)		(1,121)
Recognized actuarial losses and other		47		70		142		205
	\$	66	\$	124	\$	199	\$	366
	Three Months Ended 2015 2014			Ended 2014	Nine Mon 2015			Ended 2014
Postretirement Healthcare Plans								
Service cost	\$	10	\$	10	\$	30	\$	29
Interest cost		11		10		31		30
	\$	21	\$	20	\$	61	\$	59

Contributions to our tax qualified U.S. domestic pension plans ( U.S. Pension Plans ) for the nine months ended February 28 were as follows:

	20	15	2014	
Required	\$	380	\$ 48	0
Voluntary		115	1	5
	\$	495	\$ 49	5

In March 2015, we made approximately \$160 million in voluntary contributions to our U.S. Pension Plans. Our U.S. Pension Plans have ample funds to meet expected benefit payments.

#### (6) Business Segment Information

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively under the respected FedEx brand. Our primary operating companies include FedEx Express, the world s largest express transportation company; FedEx Ground Package System, Inc. (FedEx Ground), a leading North American provider of small-package ground delivery services; and FedEx Freight, Inc. (FedEx Freight), a leading U.S. provider of less-than-truckload (LTL) freight services.

- 12 -

#### FEDEX CORPORATION

# ${\bf NOTES\ TO\ CONDENSED\ CONSOLIDATED\ FINANCIAL\ STATEMENTS\ (Continued)}$

(UNAUDITED)

Our reportable segments include the following businesses:

**FedEx Express Segment** FedEx Express (express transportation)

FedEx Trade Networks (air and ocean freight forwarding and customs brokerage)

FedEx SupplyChain Systems (logistics services)

Bongo (cross-border enablement technology and solutions)

**FedEx Ground Segment** FedEx Ground (small-package ground delivery)

FedEx SmartPost (small-parcel consolidator)

GENCO (third-party logistics)

**FedEx Freight Segment** FedEx Freight (LTL freight transportation)

FedEx Custom Critical (time-critical transportation)

FedEx Services Segment FedEx Services (sales, marketing, information technology, communications and

back-office functions)

FedEx TechConnect (customer service, technical support, billings and collections)

FedEx Office (document and business services and package acceptance)

FedEx Services Segment

The FedEx Services segment operates combined sales, marketing, administrative and information technology functions in shared services operations that support our transportation businesses and allow us to obtain synergies from the combination of these functions. For the international regions of FedEx Express, some of these functions are performed on a regional basis by FedEx Express and reported in the FedEx Express segment in their natural expense line items.

The FedEx Services segment provides direct and indirect support to our transportation businesses, and we allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office, which are an immaterial component of our allocations, are allocated to FedEx Express and FedEx Ground. We review and evaluate the performance of our transportation segments based on operating income (inclusive of FedEx Services segment allocations). For the FedEx Services segment, performance is evaluated based on the impact of its total allocated net operating costs on our transportation segments.

Operating expenses for each of our transportation segments include the allocations from the FedEx Services segment to the respective transportation segments. These allocations also include charges and credits for administrative services provided between operating companies. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided. We believe these allocations approximate the net cost of providing

these functions and our allocation methodologies are refined as necessary to reflect changes in our businesses.

During the first quarter of 2015, we ceased allocating to our transportation segments the costs associated with our corporate headquarters division. These costs included services related to general oversight functions, including executive officers and certain legal and finance functions. This change allows for additional transparency and improved management of our corporate oversight costs. These costs are included in Corporate, eliminations and other in our segment reporting and reconciliations. Prior year amounts have been revised to conform to the current year segment presentation. This change did not impact our condensed consolidated financial statements included in Note 10.

#### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

#### Other Intersegment Transactions

Certain FedEx operating companies provide transportation and related services for other FedEx companies outside their reportable segment. Billings for such services are based on negotiated rates, which we believe approximate fair value, and are reflected as revenues of the billing segment. These rates are adjusted from time to time based on market conditions. Such intersegment revenues and expenses are eliminated in our consolidated results and are not separately identified in the following segment information, because the amounts are not material.

The following table provides a reconciliation of reportable segment revenues and operating income to our unaudited condensed consolidated financial statement totals for the periods ended February 28 (in millions):

	Three Months Ended					Nine Mon		
		2015		2014	2015			2014
Revenues								
FedEx Express segment	\$	6,656	\$	6,674	\$	20,542	\$	20,123
FedEx Ground segment		3,393		3,031		9,416		8,610
FedEx Freight segment		1,428		1,347		4,622		4,205
FedEx Services segment		370		368		1,138		1,134
Eliminations and other		(131)		(119)		(379)		(344)
	\$	11,716	\$	11,301	\$	35,339	\$	33,728
Operating Income <sup>(1)</sup>								
FedEx Express segment	\$	384	\$	168	\$	1,237	\$	798
FedEx Ground segment		558		490		1,568		1,412
FedEx Freight segment		68		35		348		217
Corporate, eliminations and other		(48)		(52)		(191)		(164)
•		. ,		. ,		. ,		. ,
	\$	962	\$	641	\$	2,962	\$	2,263

#### (7) Commitments

As of February 28, 2015, our purchase commitments under various contracts for the remainder of 2015 and annually thereafter were as follows (in millions):

<sup>(1)</sup> Prior year amounts have been revised to conform to the current year segment presentation regarding the allocation of corporate headquarters costs.

Edgar Filing: SAP AG - Form 11-K

	Airc	raft and					
	Aircra	ft-Related	Other <sup>(1)</sup>	Total			
2015 (remainder)	\$	415	\$ 180	\$	595		
2016		1,249	335		1,584		
2017		1,013	186		1,199		
2018		1,389	111		1,500		
2019		1,033	68		1,101		
Thereafter		4,429	111		4,540		
Total	\$	9,528	\$ 991	\$	10,519		

<sup>(1)</sup> Primarily equipment, advertising contracts and contributions to our U.S. Pension Plans, which are further described in Note 5.

#### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

The amounts reflected in the table above for purchase commitments represent noncancelable agreements to purchase goods or services. As of February 28, 2015, our obligation to purchase four Boeing 767-300 Freighter ( B767F ) aircraft and nine Boeing 777 Freighter ( B777F ) aircraft is conditioned upon there being no event that causes FedEx Express or its employees not to be covered by the Railway Labor Act. Commitments to purchase aircraft in passenger configuration do not include the attendant costs to modify these aircraft for cargo transport unless we have entered into noncancelable commitments to modify such aircraft. Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above.

We had \$401 million in deposits and progress payments as of February 28, 2015 on aircraft purchases and other planned aircraft-related transactions. These deposits are classified in the Other assets caption of our consolidated balance sheets. Aircraft and aircraft-related contracts are subject to price escalations. The following table is a summary of the key aircraft we are committed to purchase as of February 28, 2015 with the year of expected delivery:

	B767F	B777F	Total
2015 (remainder)	4		4
2016	11	2	13
2017	12		12
2018	11	2	13
2019	6	2	8
Thereafter		12	12
Total	44	18	62

A summary of future minimum lease payments under noncancelable operating leases with an initial or remaining term in excess of one year at February 28, 2015 is as follows (in millions):

		Operating Leases						
	Air	craft		Total				
	and F	and Related Facilities			Operating			
	Equipment and Other		Leases					
2015 (remainder)	\$	82	\$ 411	\$	493			
2016		461	1,628	2	2,089			
2017		400	1,767	2	2,167			
2018		329	1,335	1	1,664			
2019		273	1,149	1	1,422			
Thereafter		550	7,459	8	8,009			

Total \$ 2,095 \$ 13,749 \$ 15,844

Future minimum lease payments under capital leases were immaterial at February 28, 2015. While certain of our lease agreements contain covenants governing the use of the leased assets or require us to maintain certain levels of insurance, none of our lease agreements include material financial covenants or limitations.

#### (8) Contingencies

*Wage-and-Hour.* We are a defendant in a number of lawsuits containing various class-action allegations of wage-and-hour violations. The plaintiffs in these lawsuits allege, among other things, that they were forced to work off the clock, were not paid overtime or were not provided work breaks or other benefits. The complaints generally seek unspecified monetary damages, injunctive relief, or both. We do not believe that a material loss is reasonably possible with respect to any of these matters.

- 15 -

#### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(UNAUDITED)

Independent Contractor Lawsuits and State Administrative Proceedings. FedEx Ground is involved in numerous class-action lawsuits (including 25 that have been certified as class actions), individual lawsuits and state tax and other administrative proceedings that claim that the company s owner-operators should be treated as employees, rather than independent contractors.

Most of the class-action lawsuits were consolidated for administration of the pre-trial proceedings by a single federal court, the U.S. District Court for the Northern District of Indiana. The multidistrict litigation court granted class certification in 28 cases and denied it in 14 cases. On December 13, 2010, the court entered an opinion and order addressing all outstanding motions for summary judgment on the status of the owner-operators (i.e., independent contractor vs. employee). In sum, the court ruled on our summary judgment motions and entered judgment in favor of FedEx Ground on all claims in 20 of the 28 multidistrict litigation cases that had been certified as class actions, finding that the owner-operators in those cases were contractors as a matter of the law of 20 states. The plaintiffs filed notices of appeal in all of these 20 cases. The Seventh Circuit heard the appeal in the Kansas case in January 2012 and, in July 2012, issued an opinion that did not make a determination with respect to the correctness of the district court s decision and, instead, certified two questions to the Kansas Supreme Court related to the classification of the plaintiffs as independent contractors under the Kansas Wage Payment Act. The other 19 cases that are before the Seventh Circuit were stayed pending a decision of the Kansas Supreme Court.

On October 3, 2014, the Kansas Supreme Court determined that a 20 factor right to control test applies to claims under the Kansas Wage Payment Act and concluded that under that test, the class members were employees, not independent contractors. The case was subsequently transferred back to the Seventh Circuit, where both parties made filings requesting the action necessary to complete the resolution of the appeals. The parties also made recommendations to the court regarding next steps for the other 19 cases that are before the Seventh Circuit. FedEx Ground has requested that each of those cases be separately briefed given the potential differences in the applicable state law from that in Kansas. During the second quarter of 2015, we established an accrual for the estimated probable loss in the Kansas case that was required to be recognized pursuant to applicable accounting standards. This amount was immaterial.

The multidistrict litigation court remanded the other eight certified class actions back to the district courts where they were originally filed because its summary judgment ruling did not completely dispose of all of the claims in those lawsuits. Three of these matters settled for immaterial amounts and have received court approval. One of the cases is on appeal with the Court of Appeals for the Eleventh Circuit and one is currently pending in the Eastern District of Arkansas. Two cases in Oregon and one in California were appealed to the Ninth Circuit Court of Appeals, where the court reversed the district court decisions and held that the plaintiffs in California and Oregon were employees as a matter of law and remanded the cases to their respective district courts for further proceedings.

During the first quarter of 2015, we established an accrual for the estimated probable losses in the Oregon and California cases that were required to be recognized pursuant to applicable accounting standards. These amounts were immaterial. Material exposure above the accrued amounts, however, is reasonably possible, and accordingly we have undertaken a process to attempt to estimate a range of reasonably possible losses based on currently available

information relating to the cases. This process has included attempting to evaluate what facts may arise in the course of discovery and what legal rulings the courts may render and how these facts and rulings might impact FedEx Ground s loss. For a number of reasons, we are not currently able to estimate a range of reasonably possible losses in excess of the amounts accrued. The number and identities of plaintiffs in these lawsuits are uncertain, as they are dependent on how the class of full-time drivers is defined and how many individuals will qualify based on whatever criteria may be established. In addition, the parties have conducted only very limited discovery into damages, which could vary considerably from plaintiff to plaintiff and be dependent on evidence pertaining to individual plaintiffs, which has yet to be produced in the cases. Further, the range of potential losses could be impacted substantially by future rulings by the courts, including on the merits of the claims, on FedEx Ground s defenses, and on evidentiary issues.

With respect to the matters that are pending outside of California and Oregon, it is reasonably possible that potential loss in some of these lawsuits or changes to the independent contractor status of FedEx Ground s owner-operators could be material.

- 16 -

#### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(UNAUDITED)

We have undertaken a process to attempt to estimate a range of reasonably possible loss based on currently available information relating to these cases. Similar to our analysis of loss contingency in the California and Oregon cases, this process has included attempting to evaluate what facts may arise in the course of discovery and what legal rulings the courts may render and how these facts and rulings might impact FedEx Ground s loss. As a consequence of many of the same factors described above, as well as others that are specific to these cases, we are not currently able to estimate a range of reasonably possible loss. We do not believe that a material loss is probable in these matters.

In addition, we are defending contractor-model cases that are not or are no longer part of the multidistrict litigation. These cases are in varying stages of litigation, and we do not expect to incur a material loss in any of these matters.

Adverse determinations in matters related to FedEx Ground s independent contractors, could, among other things, entitle certain of our owner-operators and their drivers to the reimbursement of certain expenses and to the benefit of wage-and-hour laws and result in employment and withholding tax and benefit liability for FedEx Ground, and could result in changes to the independent contractor status of FedEx Ground s owner-operators in certain jurisdictions. We believe that FedEx Ground s owner-operators are properly classified as independent contractors and that FedEx Ground is not an employer of the drivers of the company s independent contractors.

City and State of New York Cigarette Suit. On December 30, 2013, the City of New York filed suit against FedEx Express and FedEx Ground arising from our alleged shipments of cigarettes to New York City residents. The claims against FedEx Express were subsequently dismissed. On March 30, 2014, the complaint was amended adding the State of New York as a plaintiff. Beyond the addition of the State as a plaintiff, the amended complaint contains several amplifications of the previous claims. First, the claims now relate to four shippers, none of which continues to ship in our network. Second, the amended complaint contains a count for violation of the Assurance of Compliance (AOC) we had previously entered into with the State of New York, claiming that since 2006, FedEx has made shipments of cigarettes to residences in New York in violation of the AOC. Lastly, the amendment contains new theories of Racketeer Influenced and Corrupt Organizations Act (RICO) violations. In May 2014, we filed a motion to dismiss almost all of the claims. On November 12, 2014 the City and State of New York filed a separate but almost identical lawsuit that includes two additional shippers. On March 9, the court ruled on our motion to dismiss, granting our motions to limit the applicable statute of limitations to four years and to dismiss a portion of the claims. The court, however, denied our motion to dismiss some of the claims, including the RICO claims. Loss in these lawsuits is reasonably possible, but the amount of any loss is expected to be immaterial.

*Environmental Matters.* SEC regulations require disclosure of certain environmental matters when a governmental authority is a party to the proceedings and the proceedings involve potential monetary sanctions that management reasonably believes could exceed \$100,000.

In February 2014, FedEx Ground received oral communications from District Attorneys Offices (representing California s county environmental authorities) and the California Attorney General s Office (representing the California Division of Toxic Substances Control) that they were seeking civil penalties for alleged violations of the state s hazardous waste regulations. Specifically, the California environmental authorities alleged that FedEx Ground

improperly generates and/or handles, stores and transports hazardous waste from its stations to its hubs in California. In April 2014, FedEx Ground filed a declaratory judgment action in the United States District Court for the Eastern District of California against the Director of the California Division of Toxic Substances Control and the county District Attorneys with whom we have been negotiating. In June 2014, the California Attorney General filed a complaint against FedEx Ground in Sacramento County Superior Court alleging violations of FedEx Ground as described above. The County District Attorneys filed a similar complaint in Sacramento County Superior Court in July 2014. The county and state authorities filed a motion to dismiss FedEx Ground s declaratory judgment action, and their motion was granted on January 22, 2015. FedEx Ground filed a notice of appeal with the Ninth Circuit Court of Appeals on February 23, 2015. Loss in this matter is reasonably possible, however, the amount of any loss is expected to be immaterial.

- 17 -

#### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(UNAUDITED)

On January 14, 2014, the U.S. Department of Justice (DOJ) issued a Grand Jury Subpoena to FedEx Express relating to an asbestos matter previously investigated by the U.S. Environmental Protection Agency. On May 1, 2014, the DOJ informed us that it had determined to continue to pursue the matter as a criminal case, citing seven asbestos-related regulatory violations associated with removal of roof materials from a hangar in Puerto Rico during cleaning and repair activity, as well as violation of waste disposal requirements. Loss is reasonably possible; however, the amount of any loss is expected to be immaterial.

Department of Justice Indictment Internet Pharmacy Shipments. In the past, we received requests for information from the DOJ in the Northern District of California in connection with a criminal investigation relating to the transportation of packages for online pharmacies that may have shipped pharmaceuticals in violation of federal law. In July 2014, the DOJ filed a criminal indictment in the United States District Court for the Northern District of California in connection with the matter. A superseding indictment was filed in August 2014. The indictment alleges that FedEx Corporation, FedEx Express and FedEx Services, together with certain pharmacies, conspired to unlawfully distribute controlled substances, unlawfully distributed controlled substances and conspired to unlawfully distribute misbranded drugs. The superseding indictment adds conspiracy to launder money counts related to services provided to and payments from online pharmacies. We continue to believe that our employees have acted in good faith at all times and that we have not engaged in any illegal activities.

Accordingly, we will vigorously defend ourselves in this matter. If we are convicted, remedies could include fines, penalties, forfeiture and compliance conditions. Given the early stage of this proceeding, we cannot estimate the amount or range of loss, if any; however, it is reasonably possible that it could be material if we are convicted.

Other Matters. In August 2010, a third-party consultant who works with shipping customers to negotiate lower rates filed a lawsuit in federal district court in California against FedEx and United Parcel Service, Inc. (UPS) alleging violations of U.S. antitrust law. This matter was dismissed in May 2011, but the court granted the plaintiff permission to file an amended complaint, which FedEx received in June 2011. In November 2011, the court granted our motion to dismiss this complaint, but again allowed the plaintiff to file an amended complaint. The plaintiff filed a new complaint in December 2011, and the matter remains pending before the court. In February 2011, shortly after the initial lawsuit was filed, we received a demand for the production of information and documents in connection with a civil investigation by the DOJ into the policies and practices of FedEx and UPS for dealing with third-party consultants who work with shipping customers to negotiate lower rates. In November 2012, the DOJ served a civil investigative demand on the third-party consultant seeking all pleadings, depositions and documents produced in the lawsuit. We are cooperating with the investigation, do not believe that we have engaged in any anti-competitive activities and will vigorously defend ourselves in any action that may result from the investigation. While the litigation proceedings and the DOJ investigation move forward, and the amount of loss, if any, is dependent on a number of factors that are not yet fully developed or resolved, the amount of any loss is expected to be immaterial.

On June 30, 2014, we received a Statement of Objections from the French Competition Authority (FCA) addressed to FedEx Express France, formerly known as TATEX, regarding an investigation by the FCA into anticompetitive behavior that is alleged to have occurred primarily in the framework of trade association meetings that included the

former general managers of TATEX prior to our acquisition of that company in July 2012. In September 2014, FedEx Express France submitted its observations in response to the Statement of Objections to the FCA. Given the early stage of this matter, we cannot yet determine the amount or range of potential loss; however, it is reasonably possible that it could be material.

FedEx and its subsidiaries are subject to other legal proceedings that arise in the ordinary course of their business. In the opinion of management, the aggregate liability, if any, with respect to these other actions will not have a material adverse effect on our financial position, results of operations or cash flows.

- 18 -

#### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

#### (9) Supplemental Cash Flow Information

Cash paid for interest expense and income taxes for the nine-month periods ended February 28 was as follows (in millions):

	2015		2	014
Cash payments for:				
Interest (net of capitalized interest)	\$	196	\$	121
Income taxes	\$	859	\$	716
Income tax refunds received		(7)		(50)
Cash tax payments, net	\$	852	\$	666

#### (10) Condensed Consolidating Financial Statements

We are required to present condensed consolidating financial information in order for the subsidiary guarantors (other than FedEx Express) of our public debt to continue to be exempt from reporting under the Securities Exchange Act of 1934, as amended.

The guarantor subsidiaries, which are 100% owned by FedEx, guarantee \$7.0 billion of our debt. The guarantees are full and unconditional and joint and several. Our guarantor subsidiaries were not determined using geographic, service line or other similar criteria, and as a result, the Guarantor Subsidiaries and Non-guarantor Subsidiaries columns each include portions of our domestic and international operations. Accordingly, this basis of presentation is not intended to present our financial condition, results of operations or cash flows for any purpose other than to comply with the specific requirements for subsidiary guarantor reporting.

### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

Condensed consolidating financial statements for our guarantor subsidiaries and non-guarantor subsidiaries are presented in the following tables (in millions):

### CONDENSED CONSOLIDATING BALANCE SHEETS

(UNAUDITED)

February 28, 2015

	Non-									
		G	uarantor	guaranto	or					
	Parent	Sul	bsidiaries	Subsidiar	ies E	liminations	Cor	solidated		
ASSETS										
CURRENT ASSETS										
Cash and cash equivalents	\$ 2,14	2 \$	492	\$ 88	36	\$ (42)	\$	3,478		
Receivables, less allowances		1	4,355	1,27	7	(49)		5,584		
Spare parts, supplies, fuel, prepaid										
expenses and other, less allowances	10	C	687	12	23			910		
Deferred income taxes			476	3	34			510		
Total current assets	2,24	3	6,010	2,32	20	(91)		10,482		
PROPERTY AND EQUIPMENT, AT										
COST	2	8	40,264	2,36	50			42,652		
Less accumulated depreciation and										
amortization	2:	3	20,973	1,23	31			22,227		
Net property and equipment	;	5	19,291	1,12	29			20,425		
INTERCOMPANY RECEIVABLE			1,406	1,57	78	(2,984)				
GOODWILL			1,552	2,25	53			3,805		
INVESTMENT IN SUBSIDIARIES	23,73	5	3,753			(27,489)				
OTHER ASSETS	2,05	5	856	47	73	(1,988)		1,396		
	\$ 28,039	9 \$	32,868	\$ 7,75	53 5	\$ (32,552)	\$	36,108		

LIABILITIES AND STOCKHOLDERS

**INVESTMENT** 

**CURRENT LIABILITIES** 

Edgar Filing: SAP AG - Form 11-K

Accrued salaries and employee benefits	\$ 35	\$	1,053	\$ 143	\$	\$ 1,231
Accounts payable	60	)	1,327	754	(91)	2,050
Accrued expenses	314	ļ	1,410	238		1,962
Total current liabilities	409	)	3,790	1,135	(91)	5,243
LONG-TERM DEBT, LESS CURRENT						
PORTION	6,978	}	248	2		7,228
INTERCOMPANY PAYABLE	2,984	ļ			(2,984)	
OTHER LONG-TERM LIABILITIES						
Deferred income taxes			4,294	191	(1,988)	2,497
Other liabilities	1,656	)	3,229	243		5,128
Total other long-term liabilities	1,656	)	7,523	434	(1,988)	7,625
STOCKHOLDERS INVESTMENT	16,012	2	21,307	6,182	(27,489)	16,012
	\$ 28,039	\$	32,868	\$ 7,753	\$ (32,552)	\$ 36,108

### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

### CONDENSED CONSOLIDATING BALANCE SHEETS

May 31, 2014

ASSETS	]	Parent		uarantor osidiaries	gu	Non- arantor sidiaries	Eliminations		Con	nsolidated
CURRENT ASSETS										
Cash and cash equivalents	\$	1,756	\$	441	\$	861	\$	(150)	\$	2,908
Receivables, less allowances	Ф	1,730	Ф	4,338	Ф	1,151	Ф	(31)	Ф	5,460
Spare parts, supplies, fuel, prepaid		<u> </u>		4,550		1,131		(31)		3,400
expenses and other, less allowances		59		674		60				793
Deferred income taxes		39		501		21				522
Deferred income taxes				301		21				322
Total current assets		1,817		5,954		2,093		(181)		9,683
PROPERTY AND EQUIPMENT, AT COST		28		38,303		2,360				40,691
Less accumulated depreciation and		20		30,303		2,500				10,051
amortization		22		19,899		1,220				21,141
				,		-,				,
Net property and equipment		6		18,404		1,140				19,550
INTERCOMPANY RECEIVABLE				1,058		1,265		(2,323)		
GOODWILL				1,552		1,238		( ) ,		2,790
INVESTMENT IN SUBSIDIARIES		20,785		3,754		,		(24,539)		,
OTHER ASSETS		2,088		747		250		(2,038)		1,047
	\$	24,696	\$	31,469	\$	5,986	\$	(29,081)	\$	33,070
LIABILITIES AND STOCKHOLDERS INVESTMENT CURRENT LIABILITIES										
Current portion of long-term debt	\$		\$	1	\$		\$		\$	1
Accrued salaries and employee benefits	Ψ	55	Ψ	1,042	Ψ	180	Ψ		Ψ	1,277
Accounts payable		2		1,530		620		(181)		1,971
Accrued expenses		405		1,444		214		(101)		2,063
		.00		-,						_,505

Edgar Filing: SAP AG - Form 11-K

Total current liabilities	462	4,017	1,014	(181)	5,312
LONG-TERM DEBT, LESS CURRENT					
PORTION	4,487	249			4,736
INTERCOMPANY PAYABLE	2,323			(2,323)	
OTHER LONG-TERM LIABILITIES					
Deferred income taxes		4,059	93	(2,038)	2,114
Other liabilities	2,147	3,230	254		5,631
Total other long-term liabilities	2,147	7,289	347	(2,038)	7,745
STOCKHOLDERS INVESTMENT	15,277	19,914	4,625	(24,539)	15,277
	\$ 24.696	\$ 31.469	\$ 5.986	\$ (29.081)	\$ 33,070

### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

# CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

Three Months Ended February 28, 2015

			Gu	arantor		Non- arantor				
	Pa	rent		sidiaries	_	sidiaries	Elim	ninations	Con	solidated
REVENUES	\$	10110	\$	9,793	\$	2,024	\$	(101)	\$	11,716
OPERATING EXPENSES:										
Salaries and employee benefits		25		3,784		602				4,411
Purchased transportation				1,527		695		(57)		2,165
Rentals and landing fees		1		597		89		(1)		686
Depreciation and amortization				593		59				652
Fuel				790		20				810
Maintenance and repairs				468		37				505
Intercompany charges, net		(48)		(34)		82				
Other		22		1,231		315		(43)		1,525
				8,956		1,899		(101)		10,754
OPERATING INCOME				837		125				962
OTHER INCOME (EXPENSE):										
Equity in earnings of subsidiaries		580		90				(670)		
Interest, net		(66)		6		2				(58)
Intercompany charges, net		68		(74)		6				
Other, net		(2)		(4)		11				5
INCOME BEFORE INCOME TAXES		580		855		144		(670)		909
Provision for income taxes				248		81				329
NET INCOME	\$	580	\$	607	\$	63	\$	(670)	\$	580
COMPREHENSIVE INCOME	\$	607	\$	596	\$	(75)	\$	(670)	\$	458

# CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

# (UNAUDITED)

# Three Months Ended February 28, 2014

			Gu	arantor		Non- arantor				
	Par	ent	Sub	sidiaries	_	sidiaries	Elim	inations	Con	solidated
REVENUES	\$		\$	9,509	\$	1,876	\$	(84)	\$	11,301
OPERATING EXPENSES:										
Salaries and employee benefits		24		3,615		528				4,167
Purchased transportation				1,426		680		(43)		2,063
Rentals and landing fees		1		576		86		(1)		662
Depreciation and amortization				601		51				652
Fuel				1,138		25				1,163
Maintenance and repairs		1		406		31				438
Intercompany charges, net		(52)		(17)		69				
Other		26		1,234		295		(40)		1,515
				8,979		1,765		(84)		10,660
OPERATING INCOME				530		111				641
OTHER INCOME (EXPENSE):										
Equity in earnings of subsidiaries		378		80				(458)		
Interest, net		(45)		4		3				(38)
Intercompany charges, net		46		(52)		6				
Other, net		(1)		(9)		1				(9)
INCOME BEFORE INCOME TAXES		378		553		121		(458)		594
Provision for income taxes				165		51				216
NET INCOME	\$	378	\$	388	\$	70	\$	(458)	\$	378
COMPREHENSIVE INCOME	\$	419	\$	388	\$	44	\$	(458)	\$	393

# FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

# CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

Nine Months Ended February 28, 2015

	F	Parent	uarantor osidiaries	guarantor sidiaries	Elir	minations	Con	solidated
REVENUES	\$		\$ 29,488	\$ 6,136	\$	(285)	\$	35,339
OPERATING EXPENSES:								
Salaries and employee benefits		78	11,119	1,707				12,904
Purchased transportation			4,381	2,170		(147)		6,404
Rentals and landing fees		4	1,746	263		(4)		2,009
Depreciation and amortization		1	1,783	170				1,954
Fuel			2,913	69				2,982
Maintenance and repairs			1,497	107				1,604
Intercompany charges, net		(191)	(82)	273				
Other		108	3,635	911		(134)		4,520
			26,992	5,670		(285)		32,377
OPERATING INCOME			2,496	466				2,962
OTHER INCOME (EXPENSE):								
Equity in earnings of subsidiaries		1,802	291			(2,093)		
Interest, net		(172)	15	4				(153)
Intercompany charges, net		176	(192)	16				
Other, net		(4)	(5)	17				8
INCOME BEFORE INCOME								
TAXES		1,802	2,605	503		(2,093)		2,817
Provision for income taxes			836	179				1,015
NET INCOME	\$	1,802	\$ 1,769	\$ 324	\$	(2,093)	\$	1,802
COMPREHENSIVE INCOME	\$	1,883	\$ 1,733	\$ 64	\$	(2,093)	\$	1,587

- 24 -

### CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

# (UNAUDITED)

# Nine Months Ended February 28, 2014

	Non- Guarantor guarantor Parent Subsidiaries Subsidiaries						Flir	ninations	Con	solidated
REVENUES	\$	1 arciit	\$	28,184	\$	5,796	\$	(252)	\$	33,728
OPERATING EXPENSES:										
Salaries and employee benefits		79		10,697		1,616				12,392
Purchased transportation				4,008		2,092		(118)		5,982
Rentals and landing fees		4		1,697		253		(4)		1,950
Depreciation and amortization		1		1,785		152				1,938
Fuel				3,330		73				3,403
Maintenance and repairs		1		1,302		94				1,397
Intercompany charges, net		(163)		(47)		210				
Other		78		3,559		896		(130)		4,403
				26,331		5,386		(252)		31,465
OPERATING INCOME				1,853		410				2,263
OTHER INCOME (EXPENSE):										
Equity in earnings of subsidiaries		1,367		323				(1,690)		
Interest, net		(114)		14		5				(95)
Intercompany charges, net		117		(134)		17				
Other, net		(3)		(14)		1				(16)
INCOME BEFORE INCOME TAXES		1,367		2,042		433		(1,690)		2,152
Provision for income taxes				648		137				785
NET INCOME	\$	1,367	\$	1,394	\$	296	\$	(1,690)	\$	1,367
COMPREHENSIVE INCOME	\$	1,487	\$	1,401	\$	235	\$	(1,690)	\$	1,433

### FEDEX CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued) (UNAUDITED)

### CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

### (UNAUDITED)

# Nine Months Ended February 28, 2015

	P	arent	arantor sidiaries	No guara Subsid	intor	Elimi	nations	Con	solidated
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$	(460)	\$ 3,443	\$	382	\$	108	\$	3,473
INVESTING ACTIVITIES									
Capital expenditures		(1)	(2,849)	(	(119)				(2,969)
Business acquisitions, net of cash acquired		(1,429)							(1,429)
Proceeds from asset dispositions and		(1,12)							(1,12)
other			35		(19)				16
CASH USED IN INVESTING ACTIVITIES		(1,430)	(2,814)		(138)				(4,382)
FINANCING ACTIVITIES									
Net transfers from (to) Parent		692	(681)		(11)				
Payment on loan between subsidiaries		0,2	202		(202)				
Intercompany dividends			38		(38)				
Principal payments on debt			(1)						(1)
Proceeds from debt issuance		2,491							2,491
Proceeds from stock issuances		272							272
Excess tax benefit on the exercise of									
stock options		31							31
Dividends paid		(171)							(171)
Purchase of treasury stock		(1,016)							(1,016)
Other, net		(23)	(105)		105				(23)
CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		2,276	(547)		(146)				1,583
			(31)		(73)				(104)

Edgar Filing: SAP AG - Form 11-K

Effect of exchange rate changes on cash					
Net increase in cash and cash equivalents	386	51	25	108	570
Cash and cash equivalents at beginning of period	1,756	441	861	(150)	2,908
Cash and cash equivalents at end of period	\$ 2,142	\$ 492	\$ 886	\$ (42)	\$ 3,478

### CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

# (UNAUDITED)

# Nine Months Ended February 28, 2014

	Parent		Guarantor Subsidiaries		Non- guarantor Subsidiaries		Eliminations		Con	solidated
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	¢	(104)	¢	2 296	¢	2.41	¢	(45)	¢	2.579
OPERATING ACTIVITIES	\$	(104)	\$	2,386	\$	341	\$	(45)	\$	2,578
INVESTING ACTIVITIES										
Capital expenditures				(2,342)		(212)				(2,554)
Proceeds from asset dispositions and										
other				26		(3)				23
CASH USED IN INVESTING										
ACTIVITIES				(2,316)		(215)				(2,531)
FINANCING ACTIVITIES										
Net transfers from (to) Parent		136		(123)		(13)				
Payment on loan between subsidiaries				5		(5)				
Intercompany dividends				36		(36)				
Principal payments on debt		(250)		(4)						(254)
Proceeds from debt issuance		1,997								1,997
Proceeds from stock issuances		462								462
Excess tax benefit on the exercise of										
stock options		27								27
Dividends paid		(142)								(142)
Purchase of treasury stock		(3,984)								(3,984)
Other, net		(18)								(18)
CASH USED IN FINANCING										
ACTIVITIES		(1,772)		(86)		(54)				(1,912)
Effect of exchange rate changes on cash				(9)		(1)				(10)
Net (decrease) increase in cash and cash equivalents		(1,876)		(25)		71		(45)		(1,875)
Cash and cash equivalents at beginning of period		3,892		405		717		(97)		4,917
Cash and cash equivalents at end of period	\$	2,016	\$	380	\$	788	\$	(142)	\$	3,042

- 27 -

#### REPORT OF INDEPENDENT REGISTERED

#### PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders

FedEx Corporation

We have reviewed the condensed consolidated balance sheet of FedEx Corporation as of February 28, 2015, and the related condensed consolidated statements of income and comprehensive income for the three-month and nine-month periods ended February 28, 2015 and 2014 and the condensed consolidated statements of cash flows for the nine-month periods ended February 28, 2015 and 2014. These financial statements are the responsibility of the Company s management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of FedEx Corporation as of May 31, 2014, and the related consolidated statements of income, comprehensive income, changes in stockholders—investment, and cash flows for the year then ended not presented herein, and in our report dated July 14, 2014 (except for Note 14, as to which the date is January 6, 2015), we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of May 31, 2014, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

Memphis, Tennessee

March 19, 2015

### Item 2. Management s Discussion and Analysis of Results of Operations and Financial Condition

#### **GENERAL**

The following Management's Discussion and Analysis of Results of Operations and Financial Condition (MD&A) describes the principal factors affecting the results of operations, liquidity, capital resources, contractual cash obligations and critical accounting estimates of FedEx Corporation (FedEx). This discussion should be read in conjunction with the accompanying quarterly unaudited condensed consolidated financial statements and our Annual Report on Form 10-K for the year ended May 31, 2014 (Annual Report). Our Annual Report includes additional information about our significant accounting policies, practices and the transactions that underlie our financial results, as well as a detailed discussion of the most significant risks and uncertainties associated with our financial condition and operating results.

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively, under the respected FedEx brand. Our primary operating companies are Federal Express Corporation (FedEx Express), the world s largest express transportation company; FedEx Ground Package System, Inc. (FedEx Ground), a leading North American provider of small-package ground delivery services; and FedEx Freight, Inc. (FedEx Freight), a leading U.S. provider of less-than-truckload (LTL) freight services. These companies represent our major service lines and, along with FedEx Corporate Services, Inc. (FedEx Services), form the core of our reportable segments.

Our FedEx Services segment provides sales, marketing, information technology, communications and certain back-office support to our transportation segments. In addition, the FedEx Services segment provides customers with retail access to FedEx Express and FedEx Ground shipping services through FedEx Office and Print Services, Inc. (FedEx Office) and provides customer service, technical support and billing and collection services through FedEx TechConnect, Inc. (FedEx TechConnect). See Reportable Segments for further discussion. Additional information on our businesses can also be found in our Annual Report.

The key indicators necessary to understand our operating results include:

the overall customer demand for our various services based on macro-economic factors and the global economy;

the volumes of transportation services provided through our networks, primarily measured by our average daily volume and shipment weight;

the mix of services purchased by our customers;

the prices we obtain for our services, primarily measured by yield (revenue per package or pound or revenue per hundredweight and shipment for LTL freight shipments);

our ability to manage our cost structure (capital expenditures and operating expenses) to match shifting volume levels; and

the timing and amount of fluctuations in fuel prices and our ability to offset these fluctuations through our fuel surcharges.

The majority of our operating expenses are directly impacted by revenue and volume levels. Accordingly, we expect these operating expenses to fluctuate on a year-over-year basis consistent with the change in revenues and volumes. Therefore, the discussion of operating expense captions focuses on the key drivers and trends impacting expenses other than changes in revenues and volume. The line item Other operating expenses predominantly includes costs associated with outside service contracts (such as security, facility services and cargo handling), insurance, professional fees, uniforms and advertising.

Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2015 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year. References to our transportation segments include, collectively, our FedEx Express, FedEx Ground and FedEx Freight segments.

#### RESULTS OF OPERATIONS

#### **CONSOLIDATED RESULTS**

The following table compares summary operating results (dollars in millions, except per share amounts) for the periods ended February 28:

		ree Mont 015		Ended 014	Percent Change	_	ine Mont 2015		Ended 2014	Percent Change
Revenues	\$1	1,716	\$1	1,301	4	\$3	35,339	\$3	33,728	5
Operating income		962		641	50		2,962		2,263	31
Operating margin		8.2%		5.7%	250bp		8.4%		6.7%	170bp
Net income	\$	580	\$	378	53	\$	1,802	\$	1,367	32
Diluted earnings per share	\$	2.01	\$	1.23	63	\$	6.25	\$	4.34	44

The following table shows changes in revenues and operating income by reportable segment for the periods ended February 28, 2015 compared to February 28, 2014 (dollars in millions):

		nge in	Change in			
	Rev	Revenues		Operating Income		
	Three	Three Nine		Nine		
	Months	Months	Months	Months		
	Ended	Ended	Ended	Ended		
FedEx Express segment	\$ (18)	\$ 419	\$ 216	\$ 439		
FedEx Ground segment	362	806	68	156		
FedEx Freight segment	81	417	33	131		
FedEx Services segment	2	4				
Corporate, eliminations and other	(12)	(35)	4	(27)		
	\$415	\$ 1,611	\$ 321	\$ 699		

#### Overview

Our earnings for the third quarter and nine months of 2015 increased significantly due to the strong performance of each of our transportation segments. Higher volumes across all of our transportation segments and improved yields at FedEx Ground and FedEx Freight were key drivers of our results. In addition, earnings growth was driven by the

positive net impact of fuel, benefits from our profit improvement program commenced in 2013, a lower year-over-year impact from severe winter weather and reduced pension expense. Our results for the third quarter of 2015 include higher incentive compensation accruals and in the nine months of 2015, higher maintenance expense primarily due to the timing of aircraft maintenance events at FedEx Express.

Treasury stock repurchases had a \$0.11 year-over-year positive impact on the third quarter earnings per diluted share and a \$0.42 impact on the nine months of 2015 earnings per diluted share.

- 30 -

The following graphs for FedEx Express, FedEx Ground and FedEx Freight show selected volume trends (in thousands) over the five most recent quarters:

(1) International domestic average daily package volume represents our international intra-country express operations.

- 31 -

The following graphs for FedEx Express, FedEx Ground and FedEx Freight show selected yield trends over the five most recent quarters:

#### Revenue

Revenues increased 4% in the third quarter due to improved performance at our FedEx Ground and FedEx Freight segments and 5% in the nine months of 2015 due to improved performance at all our transportation segments. At FedEx Ground, revenues increased 12% in the third quarter and 9% in the nine months of 2015 due to higher volume from continued growth in both our commercial business and FedEx Home Delivery service, as well as increased yields. At FedEx Freight, revenues increased 6% in the third quarter and 10% in the nine months of 2015 primarily due to higher average daily shipments and revenue per shipment. Revenues at FedEx Express declined slightly in the third quarter due to the negative impact of lower fuel surcharges, which were partially offset by higher U.S. and international export volumes. FedEx Express revenues increased 2% during the nine months of 2015 due to U.S. and international export volume growth, which were partially offset by lower fuel surcharges.

- 32 -

#### **Operating Expenses**

The following tables compare operating expenses expressed as dollar amounts (in millions) and as a percent of revenue for the periods ended February 28:

	Three Mor	nths Ended	Nine Months Ended		
	2015	2014	2015	2014	
Operating expenses:					
Salaries and employee benefits	\$ 4,411	\$ 4,167	\$ 12,904	\$ 12,392	
Purchased transportation	2,165	2,063	6,404	5,982	
Rentals and landing fees	686	662	2,009	1,950	
Depreciation and amortization	652	652	1,954	1,938	
Fuel	810	1,163	2,982	3,403	
Maintenance and repairs	505	438	1,604	1,397	
Other	1,525	1,515	4,520	4,403	
Total operating expenses	\$ 10,754	\$ 10,660	\$ 32,377	\$ 31,465	

	Percent of Revenue				
	Three Month	s Ended	Nine Months Ended		
	2015	2014	2015	2014	
Operating expenses:					
Salaries and employee benefits	37.6%	36.9%	36.5%	36.7%	
Purchased transportation	18.5	18.2	18.1	17.7	
Rentals and landing fees	5.9	5.8	5.7	5.8	
Depreciation and amortization	5.6	5.8	5.5	5.8	
Fuel	6.9	10.3	8.4	10.1	
Maintenance and repairs	4.3	3.9	4.6	4.1	
Other	13.0	13.4	12.8	13.1	
Total operating expenses	91.8	94.3	91.6	93.3	
Operating margin	8.2%	5.7%	8.4%	6.7%	

Operating expenses grew during the third quarter and nine months of 2015 primarily due to volume-related growth in salaries and employee benefits and purchased transportation expenses, higher incentive compensation accruals and in the nine months of 2015, higher maintenance and repairs expense. However, operating margin expanded due to revenue growth, a significant benefit from the net impact of fuel (as further described below), benefits from our profit improvement program, which we commenced in 2013, a lower year-over-year impact from severe winter weather and reduced pension expense.

Operating expenses included an increase in salaries and employee benefits expense of 6% in the third quarter and 4% in the nine months of 2015 due to additional staffing to support volume growth and higher incentive compensation accruals, partially offset by the positive impact of our voluntary buyout program and lower pension expense. Purchased transportation costs increased 5% in the third quarter due to volume growth and higher service provider

rates at FedEx Ground and 7% in the nine months of 2015 due to volume growth and higher service provider rates at FedEx Ground and FedEx Freight. The timing of aircraft maintenance events at FedEx Express primarily drove an increase in maintenance and repairs expense of 15% in the third quarter and nine months of 2015.

- 33 -

#### **Fuel**

The following graph for our transportation segments shows our average cost of jet and vehicle fuel per gallon for the five most recent quarters:

Fuel expense decreased 30% in the third quarter and 12% in the nine months of 2015 due to lower aircraft fuel prices. However, fuel prices represent only one component of the two factors we primarily consider meaningful in understanding the impact of fuel on our business. Consideration must also be given to the fuel surcharge revenue we collect. Accordingly, we believe discussion of the net impact of fuel on our results, which is a comparison of the year-over-year change in these two factors, is important to understand the impact of fuel on our business. In order to provide information about the impact of fuel surcharges on the trend in revenue and yield growth, we have included the comparative weighted-average fuel surcharge percentages in effect for the third quarter and nine months of 2015 and 2014 in the accompanying discussions of each of our transportation segments.

The index used to determine the fuel surcharge percentage for our FedEx Freight business adjusts weekly, while our fuel surcharges for FedEx Express and FedEx Ground businesses incorporate a timing lag of approximately six to eight weeks before they are adjusted for changes in fuel prices. For example, the fuel surcharge index in effect at FedEx Express in February 2015 was set based on December 2014 fuel prices. In addition, the structure of the table that is used to determine our fuel surcharge at FedEx Express and FedEx Ground does not adjust immediately for changes in fuel price, but allows for the fuel surcharge revenue charged to our customers to remain unchanged as long as fuel prices remain within certain ranges.

Beyond these factors, the manner in which we purchase fuel also influences the net impact of fuel on our results. For example, our contracts for jet fuel purchases at FedEx Express are tied to various indices, including the U.S. Gulf Coast index. While many of these indices are aligned, each index may fluctuate at a different pace, driving variability in the prices paid for jet fuel. Furthermore, under these contractual arrangements, approximately 75% of our jet fuel is purchased based on the index price for the preceding week, with the remainder of our purchases tied to the index price for the preceding month, rather than based on daily spot rates. These contractual provisions mitigate the impact of rapidly changing daily spot rates on our jet fuel purchases.

Because of the factors described above, our operating results may be affected should the market price of fuel suddenly change by a significant amount or change by amounts that do not result in an adjustment in our fuel surcharges, which can significantly affect our earnings either positively or negatively in the short-term.

We routinely review our fuel surcharges and our fuel surcharge methodology. On February 2, 2015, we updated the tables used to determine our fuel surcharges at FedEx Express, FedEx Ground and FedEx Freight.

The net impact of fuel had a significant benefit in the third quarter and nine months of 2015 to operating income. This was driven by decreased fuel prices during the third quarter and nine months of 2015 versus prior year, which was partially offset by the year-over-year decrease in fuel surcharge revenue during these periods.

The net impact of fuel on our operating results does not consider the effects that fuel surcharge levels may have on our business, including changes in demand and shifts in the mix of services purchased by our customers. While fluctuations in fuel surcharge percentages can be significant from period to period, fuel surcharges represent one of the many individual components of our pricing structure that impact our overall revenue and yield. Additional components include the mix of services sold, the base price and extra service charges we obtain for these services and the level of pricing discounts offered.

#### **Income Taxes**

Our effective tax rate was 36.2% for the third quarter of 2015 and 36.0% for the nine months of 2015, compared with 36.4% in the third quarter and 36.5% in the nine months of 2014. The tax rates in 2015 have decreased primarily due to discrete tax benefits related to changes in valuation allowances required in certain entities and jurisdictions. For 2015, we expect an effective tax rate between 36.0% and 36.5%. The actual rate, however, will depend on a number of factors, including the amount and source of operating income.

We are subject to taxation in the United States and various U.S. state, local and foreign jurisdictions. Substantially all U.S. federal income tax matters through fiscal year 2011 are concluded, and we are currently under examination by the Internal Revenue Service for the 2012 and 2013 tax years. It is reasonably possible that certain income tax return proceedings will be completed during the next twelve months and could result in a change in our balance of unrecognized tax benefits. The expected impact of any changes would not be material to our consolidated financial statements. As of February 28, 2015, there were no material changes to our liabilities for unrecognized tax benefits from May 31, 2014.

#### **Business Acquisitions**

During the third quarter of 2015, we acquired two businesses, expanding our portfolio in e-commerce and supply chain solutions. On January 30, 2015, we acquired GENCO Distribution System, Inc. (GENCO), one of the largest third-party logistics providers in North America, for \$1.4 billion, which was funded using a portion of the proceeds from our January 2015 debt issuance. The financial results of this business are included in the FedEx Ground segment from the date of acquisition.

In addition, on December 16, 2014, FedEx acquired Bongo International, LLC (Bongo), a leader in cross-border enablement technologies and solutions, for \$42 million in cash from operations. The financial results of this acquired business are included in the FedEx Express segment from the date of acquisition.

These acquisitions will allow us to enter new markets, as well as strengthen our current service offerings to existing customers. The financial results of these acquired businesses were immaterial to our results for the third quarter of 2015. See Note 1 of the accompanying unaudited financial statements for further discussion of these acquisitions.

#### **Outlook**

We expect revenue and earnings growth to continue into the fourth quarter of 2015, driven by ongoing improvements in the results of all of our transportation segments. We expect continued moderate global economic growth to drive volume and yield improvements. Our results in 2015 will continue to benefit from execution of the profit

improvement programs announced in 2013 and which are further described in our Annual Report. Our results for the fourth quarter of 2015 will also benefit from lower pension expense due to strong asset returns in 2014; however, results for 2015 will be constrained by higher accruals for our incentive compensation programs to the extent our financial performance exceeds our business plan objectives. Our expectations for earnings growth in the fourth quarter of 2015 are dependent on key external factors, including fuel prices and the pace of improvement in the global economy.

Other Outlook Matters. For details on key 2015 capital projects, refer to the Liquidity Outlook section of this MD&A.

As described in Note 8 of the accompanying unaudited condensed consolidated financial statements and the Independent Contractor Model section of our FedEx Ground segment MD&A, we are involved in a number of lawsuits and other proceedings that challenge the status of FedEx Ground sowner-operators as independent contractors. FedEx Ground anticipates continuing changes to its relationships with its owner-operators. The nature, timing and amount of any changes are dependent on the outcome of numerous future events. We cannot reasonably estimate the potential impact of any such changes or a meaningful range of potential outcomes, although they could be material. However, we do not believe that any such changes will impair our ability to operate and profitably grow our FedEx Ground business.

On March 16, 2015, we announced that our FedEx SmartPost business will be merged into FedEx Ground effective September 1, 2015. The FedEx SmartPost service remains an important component of our service offerings and this internal structural change will enhance our ability to leverage the strengths of both the FedEx Ground and FedEx SmartPost networks to maximize operational efficiencies and will provide greater flexibility to meeting the needs of our e-commerce customers. There will be no personnel reductions associated with this merger and the estimated cost of the merger activities is immaterial to our results.

See Forward-Looking Statements for a discussion of these and other potential risks and uncertainties that could materially affect our future performance.

#### RECENT ACCOUNTING GUIDANCE

New accounting rules and disclosure requirements can significantly impact our reported results and the comparability of our financial statements. These matters are described in our Annual Report.

We believe that no other new accounting guidance was adopted or issued during the nine months of 2015 that is relevant to the readers of our financial statements. However, there are numerous new proposals under development which, if and when enacted, may have a significant impact on our financial reporting, as described in our Annual Report.

#### REPORTABLE SEGMENTS

FedEx Express, FedEx Ground and FedEx Freight represent our major service lines and, along with FedEx Services, form the core of our reportable segments. Our reportable segments include the following businesses:

**FedEx Express Segment** FedEx Express (express transportation)

FedEx Trade Networks (air and ocean freight forwarding and customs brokerage)

FedEx SupplyChain Systems (logistics services)

Bongo (cross-border enablement technology and solutions)

**FedEx Ground Segment** FedEx Ground (small-package ground delivery)

FedEx SmartPost (small-parcel consolidator)

GENCO (third-party logistics)

**FedEx Freight Segment** FedEx Freight (LTL freight transportation)

FedEx Custom Critical (time-critical transportation)

FedEx Services Segment FedEx Services (sales, marketing, information technology, communications and

back-office functions)

FedEx TechConnect (customer service, technical support, billings and collections)

FedEx Office (document and business services and package acceptance)

#### FEDEX SERVICES SEGMENT

The operating expenses line item Intercompany charges on the accompanying unaudited financial summaries of our transportation segments reflects the allocations from the FedEx Services segment to the respective transportation segments. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided.

- 36 -

We allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office, which are an immaterial component of our allocations, are allocated to FedEx Express and FedEx Ground. We believe these allocations approximate the net cost of providing these functions and our allocation methodologies are refined as necessary to reflect changes in our businesses.

During the first quarter of 2015, we ceased allocating to our transportation segments the costs associated with our corporate headquarters division. These costs included services related to general oversight functions, including executive officers and certain legal and finance functions. This change allows for additional transparency and improved management of our corporate oversight costs. These costs were previously included in the operating expenses line item. Intercompany charges on the accompanying unaudited financial summaries of our transportation segments. These costs are included in. Corporate, eliminations and other in our segment reporting and reconciliations. Prior year amounts have been revised to conform to the current year segment presentation. The increase in these unallocated costs in the nine months of 2015 from the prior year was driven by a legal contingency reserve recorded in the first quarter of 2015 associated with the multi-district litigation matters described in Note 8.

See Note 6 of the accompanying unaudited condensed consolidated financial statements and our Annual Report for more information.

- 37 -

## FEDEX EXPRESS SEGMENT

FedEx Express offers a wide range of U.S. domestic and international shipping services for delivery of packages and freight including priority services, which provide time-definite delivery within one, two or three business days worldwide, and deferred or economy services, which provide time-definite delivery within five business days worldwide. On December 16, 2014, we acquired Bongo, a leader in cross-border enablement technologies. Bongo s financial results are included in the following table from the date of acquisition. The following table compares revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) for the periods ended February 28:

	Three Mor	nths Ended 2014	Percent Change	Nine Months Ended 2015 2014		Percent Change
Revenues:						_
Package:						
U.S. overnight box	\$ 1,653	\$ 1,643	1	\$ 5,040	\$ 4,852	4
U.S. overnight envelope	392	393		1,207	1,210	
U.S. deferred	895	869	3	2,524	2,369	7
Total U.S. domestic package revenue	2,940	2,905	1	8,771	8,431	4
International priority	1,463	1,542	(5)	4,742	4,760	
International economy	560	540	4	1,729	1,639	5
·						
Total international export package						
revenue	2,023	2,082	(3)	6,471	6,399	1
International domestic <sup>(1)</sup>	328	347	(5)	1,082	1,077	
Total package revenue	5,291	5,334	(1)	16,324	15,907	3
Freight:						
U.S.	580	577	1	1,745	1,786	(2)
International priority	375	379	(1)	1,182	1,184	
International airfreight	45	48	(6)	133	157	(15)
Total freight revenue	1,000	1,004		3,060	3,127	(2)
Other <sup>(2)</sup>	365	336	9	1,158	1,089	6
Total revenues	6,656	6,674		20,542	20,123	2
Operating expenses:						
Salaries and employee benefits	2,580	2,509	3	7,596	7,418	2
Purchased transportation	614	608	1	1,942	1,876	4
Rentals and landing fees	436	432	1	1,284	1,273	1
Depreciation and amortization	364	374	(3)	1,106	1,116	(1)
Fuel	697	1,010	(31)	2,573	2,952	(13)
Maintenance and repairs	324	273	19	1,060	888	19
Intercompany charges <sup>(3)</sup>	461	474	(3)	1,363	1,413	(4)

Edgar Filing: SAP AG - Form 11-K

Other	796	826	(4)	2,381	2,389	
Total operating expenses <sup>(3)</sup>	6,272	6,506	(4)	19,305	19,325	
Operating income <sup>(3)</sup>	\$ 384	\$ 168	129	\$ 1,237	\$ 798	55
Operating margin <sup>(3)</sup>	5.8%	% 2.5%	330bp	6.0%	4.0%	200bp

- 38 -

	Percent of Revenue				
	Three Months Ended		Nine Montl	ns Ended	
	2015	2014	2015	2014	
Operating expenses:					
Salaries and employee benefits	38.8%	37.6%	37.0%	36.9%	
Purchased transportation	9.2	9.1	9.5	9.3	
Rentals and landing fees	6.5	6.5	6.2	6.3	
Depreciation and amortization	5.5	5.6	5.4	5.5	
Fuel	10.5	15.1	12.5	14.7	
Maintenance and repairs	4.9	4.1	5.2	4.4	
Intercompany charges <sup>(3)</sup>	6.9	7.1	6.6	7.0	
Other	11.9	12.4	11.6	11.9	
Total operating expenses <sup>(3)</sup>	94.2	97.5	94.0	96.0	
-					
Operating margin <sup>(3)</sup>	5.8%	2.5%	6.0%	4.0%	

<sup>(1)</sup> International domestic revenues represent our international intra-country express operations.

<sup>(2)</sup> Includes FedEx Trade Networks, FedEx SupplyChain Systems and Bongo.

<sup>(3)</sup> Prior year amounts have been revised to the current year segment presentation regarding the allocation of corporate headquarters costs.

The following table compares selected statistics (in thousands, except yield amounts) for the periods ended February 28:

		nree Moi			Percent	]	Nine Mon	ths		Percent
Davidson Charles (1)		2015		2014	Change		2015		2014	Change
Package Statistics <sup>(1)</sup>										
Average daily package volume (ADV):		1.050		1 202	-		1.040		1 150	0
U.S. overnight box		1,258		1,202	5		1,243		1,153	8
U.S. overnight envelope		516		515			521		538	(3)
U.S. deferred		1,024		984	4		928		871	7
Total U.S. domestic ADV		2,798		2,701	4		2,692		2,562	5
International priority		398		399			410		409	
International economy		175		168	4		175		168	4
		-,-								-
Total international export ADV		573		567	1		585		577	1
r										
International domestic <sup>(2)</sup>		831		780	7		854		822	4
Total ADV		4,202		4,048	4		4,131		3,961	4
		,		1,010			1,202		-,,	
Revenue per package (yield):										
U.S. overnight box	\$	20.85	\$	21.70	(4)	\$	21.34	\$	22.15	(4)
U.S. overnight envelope		12.07	·	12.09		·	12.18	·	11.84	3
U.S. deferred		13.88		14.01	(1)		14.32		14.31	
U.S. domestic composite		16.68		17.07	(2)		17.15		17.32	(1)
International priority		58.40		61.38	(5)		60.79		61.30	(1)
International economy		50.60		51.01	(1)		52.03		51.24	2
International export composite		56.01		58.30	(4)		58.17		58.37	
International domestic <sup>(2)</sup>		6.28		7.05	(11)		6.67		6.90	(3)
Composite package yield		19.99		20.91	(4)		20.80		21.14	(2)
Freight Statistics <sup>(1)</sup>					( - )					(-)
Average daily freight pounds:										
U.S.		8,145		8,263	(1)		7,831		7,850	
International priority		2,823		2,823	(-)		2,866		2,917	(2)
International airfreight		718		757	(5)		673		839	(20)
and many gard		, 10			(0)		0,70		007	(=0)
Total average daily freight pounds		11,686		11,843	(1)		11,370		11,606	(2)
Total avoluge daily morgin pounds		11,000		11,010	(1)		11,070		11,000	(-)
Revenue per pound (yield):										
U.S.	\$	1.13	\$	1.11	2	\$	1.17	\$	1.20	(3)
International priority	Ψ	2.11	Ψ	2.13	(1)	Ψ	2.17	Ψ	2.14	1
International airfreight		1.00		1.00	(1)		1.04		0.98	6
Composite freight yield		1.36		1.35	1		1.42		1.42	
Composite neight field		1.50		1.55	1		1.72		1.74	

- (1) Package and freight statistics include only the operations of FedEx Express.
- (2) International domestic statistics represent our international intra-country express operations.

## FedEx Express Segment Revenues

FedEx Express revenues declined slightly in the third quarter due to the negative impact of lower fuel surcharges and unfavorable exchange rates. These negative impacts were partially offset by increases in U.S. and international export base yields and volumes. Revenues during the nine months of 2015 increased 2% due to U.S. and international export base yield and volume growth, which were partially offset by lower fuel surcharges and unfavorable exchange rates.

U.S. domestic yields decreased in the third quarter and nine months of 2015 due to the negative impact of lower fuel surcharges, which were partially offset by higher rates. The decrease in international export yields in the third quarter and nine months of 2015 was due to the negative impact of lower fuel surcharges and exchange rates and was partially offset by higher rates and weight per package. U.S. domestic volumes increased 4% in the third quarter and 5% in the nine months of 2015 driven by both our overnight and deferred service offerings.

Our U.S. domestic and outbound fuel surcharge and the international fuel surcharges ranged as follows for the periods ended February 28:

	Three Mont	Three Months Ended		hs Ended
	2015	2014	2015	2014
U.S. Domestic and Outbound Fuel Surcharge:				
Low	3.50%	9.00%	3.50%	8.00%
High	6.00	10.00	9.50	10.50
Weighted-average	4.80	9.49	7.62	9.34
International Fuel Surcharges:				
Low	0.50	13.00	0.50	12.00
High	15.00	18.50	18.00	19.00
Weighted-average	11.57	16.31	14.49	16.16

On February 2, 2015, FedEx Express updated the tables used to determine fuel surcharges. On September 16, 2014, FedEx Express announced a 4.9% average list price increase for FedEx Express U.S. domestic, U.S. export and U.S. import services effective January 5, 2015. In January 2014, we implemented a 3.9% average list price increase for FedEx Express U.S. domestic, U.S. export and U.S. import services.

## FedEx Express Segment Operating Income

FedEx Express operating income and operating margin increased in the third quarter and nine months of 2015, driven by U.S. domestic and international export base yield and volume growth, the positive net impact of fuel, benefits associated with our profit improvement program, a lower year-over-year impact from severe winter weather and reduced pension expense. These factors were partially offset by higher maintenance expense and higher incentive compensation accruals.

Within operating expenses, salaries and employee benefits increased 3% in the third quarter and 2% in the nine months of 2015 due to additional staffing to support volume growth and higher incentive compensation accruals, partially offset by the benefits from our voluntary employee severance program and lower pension expense. Maintenance and repairs expense increased 19% in the third quarter and nine months of 2015 primarily due to the timing of aircraft maintenance events. Higher utilization of third-party transportation providers and costs associated with the growth of our freight-forwarding business at FedEx Trade Networks drove an increase in purchased transportation costs of 1% in the third quarter and 4% in the nine months of 2015.

Fuel expense decreased 31% in the third quarter and 13% in the nine months of 2015 due to lower aircraft fuel prices. The net impact of fuel had a significant benefit in the third quarter and nine months of 2015 to operating income. See the Fuel section of this MD&A for a description and additional discussion of the net impact of fuel on our operating results.

### FEDEX GROUND SEGMENT

FedEx Ground service offerings include day-certain service delivery to businesses in the United States and Canada and to nearly 100% of U.S. residences. FedEx SmartPost consolidates high-volume, low-weight, less time-sensitive business-to-consumer packages and utilizes the United States Postal Service (USPS) for final delivery. On January 30, 2015, we acquired GENCO, one of the largest third-party logistics providers in North America. GENCO s financial results are included in the following table from the date of acquisition, which has impacted the year-over-year comparability of revenue and operating expenses. The following table compares revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) and selected package statistics (in thousands, except yield amounts) for the periods ended February 28:

	Three Mon 2015	ths Ended 2014	Percent Change	Nine Mont 2015	hs Ended 2014	Percent Change
Revenues:						585
FedEx Ground	\$ 3,021	\$ 2,751	10	\$8,569	\$7,858	9
FedEx SmartPost	285	280	2	760	752	1
GENCO	87		NM	87		NM
Total revenues	3,393	3,031	12	9,416	8,610	9
Operating expenses:						
Salaries and employee benefits	565	460	23	1,498	1,319	14
Purchased transportation	1,348	1,253	8	3,765	3,476	8
Rentals	126	105	20	349	299	17
Depreciation and amortization	136	121	12	381	350	9
Fuel	3	7	(57)	9	14	(36)
Maintenance and repairs	61	57	7	174	166	5
Intercompany charges <sup>(1)</sup>	281	274	3	834	821	2
Other	315	264	19	838	753	11
Total operating expenses <sup>(1)</sup>	2,835	2,541	12	7,848	7,198	9
Operating income <sup>(1)</sup>	\$ 558	\$ 490	14	\$ 1,568	\$ 1,412	11
Operating margin <sup>(1)</sup>	16.4%	16.2%	20bp	16.7%	16.4%	30bp
Average daily package volume						
FedEx Ground	5,136	4,817	7	4,851	4,584	6
FedEx SmartPost	2,360	2,529	(7)	2,117	2,276	(7)
Revenue per package (yield)						
FedEx Ground	\$ 9.32	\$ 9.04	3	\$ 9.28	\$ 9.00	3
FedEx SmartPost	\$ 1.97	\$ 1.82	8	\$ 1.91	\$ 1.76	9

	Percent of Revenue					
	Three Mont	hs Ended	Nine Mont	hs Ended		
	2015	2014	2015	2014		
Operating expenses:						
Salaries and employee benefits	16.7%	15.2%	15.9%	15.3%		
Purchased transportation	39.7	41.3	40.0	40.4		
Rentals	3.7	3.5	3.7	3.5		
Depreciation and amortization	4.0	4.0	4.0	4.1		
Fuel	0.1	0.2	0.1	0.2		
Maintenance and repairs	1.8	1.9	1.8	1.9		
Intercompany charges <sup>(1)</sup>	8.3	9.0	8.9	9.5		
Other	9.3	8.7	8.9	8.7		
Total operating expenses <sup>(1)</sup>	83.6	83.8	83.3	83.6		
Operating margin <sup>(1)</sup>	16.4%	16.2%	16.7%	16.4%		

### FedEx Ground Segment Revenues

FedEx Ground segment revenues increased 12% in the third quarter and 9% in the nine months of 2015 due to volume and yield growth at FedEx Ground and yield growth at FedEx SmartPost, partially offset by lower volumes at FedEx SmartPost.

Average daily volume at FedEx Ground increased 7% in the third quarter and 6% in the nine months of 2015 due to continued growth in our commercial business and FedEx Home Delivery service. Yield increased 3% in the third quarter and nine months of 2015 primarily due to rate increases and higher dimensional weight charges.

FedEx SmartPost average daily volume decreased 7% in the third quarter and nine months of 2015 due to the reduction in volume from a major customer. FedEx SmartPost yield increased 8% in the third quarter and 9% in the nine months of 2015 due to rate increases and improved customer mix, partially offset by higher postage costs. FedEx SmartPost yield represents the amount charged to customers net of postage paid to the USPS.

The FedEx Ground fuel surcharge is based on a rounded average of the national U.S. on-highway average price for a gallon of diesel fuel, as published by the Department of Energy. Our fuel surcharge ranged as follows for the periods ended February 28:

	Three Mor	nths Ended	Nine Months Ended	
	2015	2014	2015	2014
Low	5.50%	6.50%	5.50%	6.50%
High	6.00	6.50	7.00	7.00
Weighted-average	5.85	6.50	6.38	6.61

<sup>(1)</sup> Prior year amounts have been revised to conform to the current year segment presentation regarding the allocation of corporate headquarters costs.

On February 2, 2015, FedEx Ground updated the tables used to determine fuel surcharges. On September 16, 2014, FedEx Ground and FedEx Home Delivery announced a 4.9% increase in average list price effective January 5, 2015. In addition, as announced in May 2014, FedEx Ground began applying dimensional weight pricing to all shipments effective January 5, 2015. In January 2014, FedEx Ground and FedEx Home Delivery implemented a 4.9% increase in average list price. FedEx SmartPost rates also increased.

## FedEx Ground Segment Operating Income

FedEx Ground segment operating income increased 14% in the third quarter and 11% in the nine months of 2015 driven by higher revenue per package and volumes, the positive net impact of fuel, and a lower year-over-year impact from severe winter weather. The increase to operating income was partially offset by higher network expansion costs, as we continue to invest heavily in our FedEx Ground and FedEx SmartPost businesses.

- 43 -

The inclusion of GENCO in the FedEx Ground segment results has impacted the year-over-year comparability of all operating expenses. Along with incremental costs from GENCO, purchased transportation expense increased 8% in the third quarter and nine months of 2015 due to volume growth and higher service provider rates. Additional staffing to support volume growth drove an increase in salaries and employee benefits expense of 23% in the third quarter and 14% in the nine months of 2015. Other expense increased 19% in the third quarter and 11% in the nine months of 2015 primarily due to self-insurance costs and real estate taxes. Network expansion caused rentals expense to increase 20% in the third quarter and 17% in the nine months of 2015. Depreciation and amortization expense increased 12% in the third quarter and 9% in the nine months of 2015 due to network expansion and trailer purchases.

#### **Independent Contractor Model**

FedEx Ground is involved in numerous lawsuits and other proceedings (such as state tax or other administrative challenges) where the classification of its independent contractors is at issue. We are vigorously defending ourselves in all of these proceedings and continue to believe that FedEx Ground s owner-operators are properly classified as independent contractors and not employees of FedEx Ground. For a description of these proceedings, see Note 8 of the accompanying unaudited condensed consolidated financial statements.

For additional information on the FedEx Ground Independent Service Provider model, see Part 1, Item 1 of our Annual Report under the caption Independent Contractor Model.

- 44 -

## FEDEX FREIGHT SEGMENT

FedEx Freight service offerings include priority services when speed is critical and economy services when time can be traded for savings. The following table compares revenues, operating expenses, operating expenses as a percent of revenue, operating income (dollars in millions), operating margin and selected statistics for the periods ended February 28:

			Percent Change	Nine Mont 2015	hs Ended 2014	Percent Change
Revenues	\$ 1,428	\$ 1,347	6	\$ 4,622	\$ 4,205	10
Operating expenses:						
Salaries and employee benefits	663	598	11	2,005	1,807	11
Purchased transportation	235	231	2	792	715	11
Rentals	33	31	6	96	94	2
Depreciation and amortization	54	58	(7)	170	172	(1)
Fuel	109	146	(25)	399	436	(8)
Maintenance and repairs	49	42	17	148	134	10
Intercompany charges <sup>(1)</sup>	108	105	3	329	329	
Other	109	101	8	335	301	11
Total operating expenses <sup>(1)</sup>	1,360	1,312	4	4,274	3,988	7
Operating income (1)	\$ 68	\$ 35	94	\$ 348	\$ 217	60
Operating margin <sup>(1)</sup>	4.8%	2.6%	220bp	7.5%	5.2%	230bp
Average daily LTL shipments (in thousands)						
Priority	62.0	59.5	4	67.1	61.5	9
Economy	26.8	26.3	2	28.4	27.3	4
Total average daily LTL shipments	88.8	85.8	3	95.5	88.8	8
Weight per LTL shipment (lbs)						
Priority	1,287	1,280	1	1,262	1,255	1
Economy	1,007	1,002		1,010	995	2
Composite weight per LTL shipment	1,203	1,195	1	1,187	1,175	1
LTL revenue per shipment						
Priority	\$ 231.92	\$ 224.63	3	\$ 229.43	\$ 222.99	3
Economy	265.66	257.74	3	265.51	257.10	3
Composite LTL revenue per shipment	\$ 242.52	\$ 235.14	3	\$ 240.30	\$ 233.61	3
LTL yield (revenue per hundredweight)						
Priority	\$ 18.02	\$ 17.54	3	\$ 18.18	\$ 17.77	2
Economy	26.38	25.71	3	26.29	25.83	2
Composite LTL yield	\$ 20.17	\$ 19.67	3	\$ 20.24	\$ 19.88	2

- 45 -

	Percent of Revenue				
	Three Mont	ths Ended	Nine Mont	hs Ended	
	2015	2014	2015	2014	
Operating expenses:					
Salaries and employee benefits	46.4%	44.4%	43.4%	43.0%	
Purchased transportation	16.5	17.2	17.1	17.0	
Rentals	2.3	2.3	2.1	2.2	
Depreciation and amortization	3.8	4.3	3.7	4.1	
Fuel	7.6	10.8	8.6	10.4	
Maintenance and repairs	3.4	3.1	3.2	3.2	
Intercompany charges <sup>(1)</sup>	7.6	7.8	7.1	7.8	
Other	7.6	7.5	7.3	7.1	
Total operating expenses <sup>(1)</sup>	95.2	97.4	92.5	94.8	
Operating margin <sup>(1)</sup>	4.8%	2.6%	7.5%	5.2%	

### FedEx Freight Segment Revenues

FedEx Freight segment revenues increased 6% in the third quarter and 10% in the nine months of 2015 due to higher average daily shipments and revenue per shipment. Average daily LTL shipments increased 3% in the third quarter and 8% in the nine months of 2015 due to higher demand for both of our service offerings. LTL revenue per shipment increased 3% in the third quarter due to higher rates and in the nine months of 2015 due to higher weight per LTL shipment and higher rates.

The weekly indexed LTL fuel surcharge is based on the average of the U.S. on-highway average prices for a gallon of diesel fuel, as published by the Department of Energy. The indexed LTL fuel surcharge ranged as follows for the periods ended February 28:

	Three Mont	hs Ended	Nine Months Ended		
	2015	2014	2015	2014	
Low	20.90%	23.00%	20.90%	22.70%	
High	24.60	23.70	26.20	23.70	
Weighted-average	22.70	23.20	24.70	23.10	

On February 2, 2015, FedEx Freight updated the tables used to determine fuel surcharges. On September 16, 2014, FedEx Freight announced a 4.9% average increase in certain U.S. and other shipping rates effective January 5, 2015. In June 2014, FedEx Freight increased its published fuel surcharge indices by three percentage points. In March 2014, FedEx Freight increased certain U.S. and other shipping rates by an average of 3.9%. In July 2013, FedEx Freight increased certain U.S. and other shipping rates by an average of 4.5%.

#### FedEx Freight Segment Operating Income

Prior year amounts have been revised to conform to the current year segment presentation regarding the allocation of corporate headquarters costs.

FedEx Freight segment operating income and operating margin increased in the third quarter and nine months of 2015 due to higher LTL revenue per shipment and higher average daily LTL shipments.

Within operating expenses, salaries and employee benefits increased 11% in the third quarter and the nine months of 2015 due to additional staffing to support volume growth and higher incentive compensation accruals. Volume growth and higher service provider rates drove an increase to purchased transportation expense of 11% in the nine months of 2015. Other expense increased 11% in the nine months of 2015 driven partially by higher cargo claims.

- 46 -

### FINANCIAL CONDITION

## **LIQUIDITY**

Cash and cash equivalents totaled \$3.5 billion at February 28, 2015, compared to \$2.9 billion at May 31, 2014. The following table provides a summary of our cash flows for the nine-month periods ended February 28 (in millions):

	2015	2014
Operating activities:		
Net income	\$ 1,802	\$ 1,367
Noncash charges and credits	2,534	2,519
Changes in assets and liabilities	(863)	(1,308)
Cash provided by operating activities	3,473	2,578
Investing activities:		
Capital expenditures	(2,969)	(2,554)
Business acquisitions, net of cash acquired	(1,429)	
Proceeds from asset dispositions and other	16	23
Cash used in investing activities	(4,382)	(2,531)
Financing activities:		
Principal payments on debt	(1)	(254)
Proceeds from debt issuances	2,491	1,997
Proceeds from stock issuances	272	462
Dividends paid	(171)	(142)
Purchase of treasury stock, including accelerated share repurchase agreements	(1,016)	(3,984)
Other	8	9
Cash provided by (used in) financing activities	1,583	(1,912)
Effect of exchange rate changes on cash	(104)	(10)
Net increase (decrease) in cash and cash equivalents	\$ 570	\$ (1,875)

Cash flows from operating activities increased \$895 million in the nine months of 2015 primarily due to higher net income and the inclusion in the prior year of payments associated with our voluntary employee buyout program. Capital expenditures during the nine months of 2015 were higher primarily due to increased spending for aircraft at FedEx Express and sort facility expansion at FedEx Ground. See Capital Resources for a discussion of capital expenditures during 2015 and 2014.

During the quarter, we issued \$2.5 billion of senior unsecured debt under our current shelf registration statement. We utilized the net proceeds to fund our \$1.4 billion acquisition of GENCO and the remaining proceeds for working capital and general corporate purposes. See Note 3 of the accompanying unaudited financial statements for further discussion of this debt issuance and Note 1 for discussion of business acquisitions.

In September 2014, our Board of Directors authorized the repurchase of up to 15 million shares of common stock. It is expected that the additional share authorization will primarily be utilized to offset equity compensation dilution over the next several years. During the third quarter of 2015, we repurchased 400,000 shares of FedEx common stock at an average price of \$172 per share for a total of \$69 million. As of February 28, 2015, 13.6 million shares remained under the share repurchase authorization.

- 47 -

#### **CAPITAL RESOURCES**

Our operations are capital intensive, characterized by significant investments in aircraft, vehicles, technology, facilities, and package-handling and sort equipment. The amount and timing of capital additions depend on various factors, including pre-existing contractual commitments, anticipated volume growth, domestic and international economic conditions, new or enhanced services, geographical expansion of services, availability of satisfactory financing and actions of regulatory authorities.

The following table compares capital expenditures by asset category and reportable segment for the periods ended February 28 (in millions):

						Percei	nt Change
						201	5/2014
	Thre	ee Mon	ths Ended	Nine Mor	nths Ended[I	nree Month	Nine Months
	20	015	2014	2015	2014	Ended	Ended
Aircraft and related equipment	\$	472	\$ 308	\$ 1,270	\$1,001	53	27
Facilities and sort equipment		294	215	746	545	37	37
Vehicles		184	210	523	634	(12)	(18)
Information and technology investments		59	91	209	253	(35)	(17)
Other equipment		71	40	221	121	78	83
Total capital expenditures	\$ 1	1,080	\$ 864	\$ 2,969	\$ 2,554	25	16
FedEx Express segment	\$	569	\$ 472	\$ 1,649	\$ 1,467	21	12
FedEx Ground segment		291	199	794	609	46	30
FedEx Freight segment		147	110	285	250	34	14
FedEx Services segment		73	83	240	228	(12)	5
Other				1			NM
Total capital expenditures	\$ 1	1,080	\$ 864	\$ 2,969	\$ 2,554	25	16

Capital expenditures during the nine months of 2015 were higher than the prior-year period primarily due to increased spending for aircraft at FedEx Express and increased spending for sort facility expansion at FedEx Ground. Aircraft and related equipment purchases at FedEx Express during the nine months of 2015 included the delivery of ten Boeing 767-300 Freighter ( B767F ) and thirteen Boeing 757 ( B757 ) aircraft, as well as the modification of certain aircraft before being placed into service.

#### LIQUIDITY OUTLOOK

We believe that our existing cash and cash equivalents, cash flow from operations and available financing sources are adequate to meet our liquidity needs, including working capital, capital expenditure and business acquisition requirements and debt payment obligations. Our cash and cash equivalents balance at February 28, 2015 includes \$488 million of cash in offshore jurisdictions associated with our permanent reinvestment strategy. We do not believe that the indefinite reinvestment of these funds offshore impairs our ability to meet our domestic debt or working capital obligations. Although we expect higher capital expenditures in 2015, we anticipate that our cash flow from operations will be sufficient to fund these expenditures. Historically, we have been successful in obtaining unsecured

financing, from both domestic and international sources, although the marketplace for such investment capital can become restricted depending on a variety of economic factors.

Our capital expenditures are expected to be approximately \$4.2 billion in 2015 and include spending for aircraft and aircraft-related equipment at FedEx Express, sort facility expansion, primarily at FedEx Ground, and vehicle replacement at all our transportation segments. We invested \$1.3 billion in aircraft and aircraft-related equipment in the nine months of 2015 and expect to invest an additional \$485 million for aircraft and aircraft-related equipment during the remainder of 2015. In March 2015, we made \$165 million in contributions to our U.S. Pension Plans. Our U.S. Pension Plans have ample funds to meet expected benefit payments. See Note 5 of the accompanying unaudited condensed consolidated financial statements for expected future benefit payments for the remainder of 2015.

We have a shelf registration statement filed with the Securities and Exchange Commission (SEC) that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock.

A \$1 billion revolving credit facility is available to finance our operations and other cash flow needs and to provide support for the issuance of commercial paper. As of February 28, 2015, no commercial paper was outstanding and the entire \$1 billion under the revolving credit facility was available for future borrowings. See Note 3 and our Annual Report for a description of the term and significant covenants of our revolving credit facility.

Standard & Poor s has assigned us a senior unsecured debt credit rating of BBB and commercial paper rating of A-2 and a ratings outlook of stable. Moody s Investors Service has assigned us a senior unsecured debt credit rating of Baa1 and commercial paper rating of P-2 and a ratings outlook of stable. If our credit ratings drop, our interest expense may increase. If our commercial paper ratings drop below current levels, we may have difficulty utilizing the commercial paper market. If our senior unsecured debt credit ratings drop below investment grade, our access to financing may become limited.

### CONTRACTUAL CASH OBLIGATIONS AND OFF-BALANCE SHEET ARRANGEMENTS

The following table sets forth a summary of our contractual cash obligations as of February 28, 2015. Certain of these contractual obligations are reflected in our balance sheet, while others are disclosed as future obligations under accounting principles generally accepted in the United States. Except for the current portion of interest on long-term debt, this table does not include amounts already recorded in our balance sheet as current liabilities at February 28, 2015. We have certain contingent liabilities that are not accrued in our balance sheet in accordance with accounting principles generally accepted in the United States. These contingent liabilities are not included in the table below. We have other long-term liabilities reflected in our balance sheet, including deferred income taxes, qualified and nonqualified pension and postretirement healthcare plan liabilities and other self-insurance accruals. The payment obligations associated with these liabilities are not reflected in the table below due to the absence of scheduled maturities. Accordingly, this table is not meant to represent a forecast of our total cash expenditures for any of the periods presented.

	Payments Due by Fiscal Year (Undiscounted)							
	(in millions)							
	20	$15^{(1)}$	2016	2017	2018	2019	Thereafter	Total
Operating activities:								
Operating leases	\$	493	\$ 2,089	\$ 2,167	\$ 1,664	\$1,422	\$ 8,009	\$ 15,844
Non-capital purchase obligations and								
other		152	333	182	111	68	111	957
Interest on long-term debt		14	325	320	320	320	5,591	6,890
Quarterly contributions to our U.S.								
Pension Plans		8						8
Investing activities:								
Aircraft and aircraft-related capital								
commitments		415	1,249	1,013	1,389	1,033	4,429	9,528
Other capital purchase obligations		21	2	4				27
Financing activities:								
Debt						750	6,490	7,240

Total \$1,103 \$3,998 \$3,686 \$3,484 \$3,593 \$24,630 \$40,494

## (1) Cash obligations for the remainder of 2015.

Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above. Such purchase orders often represent authorizations to purchase rather than binding agreements. See Note 7 of the accompanying unaudited condensed consolidated financial statements for more information.

- 49 -

### **Operating Activities**

The amounts reflected in the table above for operating leases represent future minimum lease payments under noncancelable operating leases (principally aircraft and facilities) with an initial or remaining term in excess of one year at February 28, 2015.

Included in the table above within the caption entitled Non-capital purchase obligations and other is our estimate of the current portion of the liability (\$1 million) for uncertain tax positions and amounts for purchase obligations that represent noncancelable agreements to purchase goods or services that are not capital related. Such contracts include those for printing and advertising and promotions contracts. We cannot reasonably estimate the timing of the long-term payments or the amount by which the liability for uncertain tax positions will increase or decrease over time; therefore, the long-term portion of the liability for uncertain tax positions (\$34 million) is excluded from the table.

The amounts reflected in the table above for interest on long-term debt represent future interest payments due on our long-term debt, all of which are fixed rate.

We had \$401 million in deposits and progress payments as of February 28, 2015 on aircraft purchases and other planned aircraft-related transactions.

#### **Investing Activities**

The amounts reflected in the table above for capital purchase obligations represent noncancelable agreements to purchase capital-related equipment. Such contracts include those for certain purchases of aircraft, aircraft modifications, vehicles, facilities, computers and other equipment.

#### Financing Activities

The amounts reflected in the table above for long-term debt represent future scheduled payments on our long-term debt. For the remainder of 2015, we have no scheduled principal debt payments.

Additional information on amounts included within the operating, investing and financing activities captions in the table above can be found in our Annual Report.

#### **CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make significant judgments and estimates to develop amounts reflected and disclosed in the financial statements. In many cases, there are alternative policies or estimation techniques that could be used. We maintain a thorough process to review the application of our accounting policies and to evaluate the appropriateness of the many estimates that are required to prepare the financial statements of a complex, global corporation. However, even under optimal circumstances, estimates routinely require adjustment based on changing circumstances and new or better information.

GOODWILL. Goodwill is tested for impairment between annual tests whenever events or circumstances make it more likely than not that the fair value of a reporting unit has fallen below its carrying value. We do not believe there has been any change of events or circumstances that would indicate that a reevaluation of the goodwill of our reporting units is required as of February 28, 2015, nor do we believe the goodwill of our reporting units is at risk of failing

impairment testing. For additional details on goodwill impairment testing, refer to Note 1 of our Annual Report.

- 50 -

Information regarding our critical accounting estimates can be found in our Annual Report, including Note 1 to the financial statements therein. Management has discussed the development and selection of these critical accounting estimates with the Audit Committee of our Board of Directors and with our independent registered public accounting firm.

### FORWARD-LOOKING STATEMENTS

Certain statements in this report, including (but not limited to) those contained in Outlook, Liquidity, Capital Liquidity Outlook, Contractual Cash Obligations and Critical Accounting Estimates, and the General, Resources, Retirement Plans, and Contingencies notes to the consolidated financial statements, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to our financial condition, results of operations, cash flows, plans, objectives, future performance and business. Forward-looking statements include those preceded by, followed by or that include the words may, could, should, would, believes, expects. projects, intends or similar expressions. These forward-looking statemen anticipates, plans, estimates, targets, involve risks and uncertainties. Actual results may differ materially from those contemplated (expressed or implied) by such forward-looking statements, because of, among other things, potential risks and uncertainties, such as:

economic conditions in the global markets in which we operate;

significant changes in the volumes of shipments transported through our networks, customer demand for our various services or the prices we obtain for our services;

damage to our reputation or loss of brand equity;

disruptions to the Internet or our technology infrastructure, including those impacting our computer systems and website, or data breaches or leakage, including those arising from malware, attempts to penetrate our network or human error, which can adversely affect our operations and reputation among customers;

the price and availability of jet and vehicle fuel;

our ability to manage our cost structure for capital expenditures and operating expenses, and match it to shifting and future customer volume levels;

the impact of intense competition on our ability to maintain or increase our prices (including our fuel surcharges in response to fluctuating fuel price) or to maintain or grow our market share;

our ability to effectively operate, integrate, leverage and grow acquired businesses, and to continue to support the value we allocate to these acquired businesses, including their goodwill;

our ability to maintain good relationships with our employees and prevent attempts by labor organizations to organize groups of our employees, which could significantly increase our operating costs and reduce our operational flexibility;

the impact of costs related to (i) challenges to the status of FedEx Ground s owner-operators as independent contractors, rather than employees, and (ii) any related changes to our relationship with these owner-operators;

our ability to execute on our profit improvement programs;

the impact of any international conflicts on the United States and global economies in general, the transportation industry or us in particular, and what effects these events will have on our costs or the demand for our services;

- 51 -

any impacts on our businesses resulting from new domestic or international government laws and regulation, including regulatory actions affecting global aviation or other transportation rights, increased air cargo and other security or safety requirements, and tax, accounting, trade (such as protectionist measures enacted in response to weak economic conditions), labor (such as card-check legislation or changes to the Railway Labor Act of 1926, as amended affecting FedEx Express employees), environmental (such as global climate change legislation), information security or postal rules;

adverse weather conditions or localized natural disasters in key geographic areas, such as earthquakes, volcanoes, and hurricanes, which can disrupt our electrical service, damage our property, disrupt our operations, increase our fuel costs and adversely affect our shipment levels;

any impact on our business from disruptions or modifications in service by the USPS, which is a significant customer and vendor of FedEx, as a consequence of the USPS s current financial difficulties or any resulting structural changes to its operations, network, service offerings or pricing;

increasing costs, the volatility of costs and funding requirements and other legal mandates for employee benefits, especially pension and healthcare benefits;

the increasing costs of compliance with federal, state and foreign governmental agency mandates (including the Foreign Corrupt Practices Act and the U.K. Bribery Act) and defending against inappropriate or unjustified enforcement or other actions by such agencies;

changes in foreign currency exchange rates, especially in the Chinese yuan, euro, Brazilian real, British pound and the Canadian dollar, which can affect our sales levels and foreign currency sales prices;

market acceptance of our new service and growth initiatives;

any liability resulting from and the costs of defending against class-action litigation, such as wage-and-hour and discrimination and retaliation claims, and any other legal or governmental proceedings;

the outcome of future negotiations to reach new collective bargaining agreements including with the union that represents the pilots of FedEx Express (the current pilot contract became amendable in March 2013, and the parties are currently in negotiations);

the impact of technology developments on our operations and on demand for our services, and our ability to continue to identify and eliminate unnecessary information technology redundancy and complexity throughout the organization;

governmental underinvestment in transportation infrastructure, which could increase our costs and adversely impact our service levels due to traffic congestion or sub-optimal routing of our vehicles and aircraft;

widespread outbreak of an illness or any other communicable disease, or any other public health crisis;

availability of financing on terms acceptable to us and our ability to maintain our current credit ratings, especially given the capital intensity of our operations; and

other risks and uncertainties you can find in our press releases and SEC filings, including the risk factors identified under the heading Risk Factors in Management's Discussion and Analysis of Results of Operations and Financial Condition in our Annual Report, as updated by our quarterly reports on Form 10-Q.

- 52 -

As a result of these and other factors, no assurance can be given as to our future results and achievements. Accordingly, a forward-looking statement is neither a prediction nor a guarantee of future events or circumstances and those future events or circumstances may not occur. You should not place undue reliance on the forward-looking statements, which speak only as of the date of this report. We are under no obligation, and we expressly disclaim any obligation, to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

As of February 28, 2015, there had been no material changes in our market risk sensitive instruments and positions since our disclosures in our Annual Report.

The principal foreign currency exchange rate risks to which we are exposed are in the Chinese yuan, euro, Brazilian real, British pound and the Canadian dollar. Historically, our exposure to foreign currency fluctuations is more significant with respect to our revenues than our expenses, as a significant portion of our expenses are denominated in U.S. dollars, such as aircraft and fuel expenses. During the nine months of 2015, the U.S. dollar strengthened relative to the currencies of the foreign countries in which we operate, as compared to May 31, 2014; however, this strengthening did not have a material effect on our results.

While we have market risk for changes in the price of jet and vehicle fuel, this risk is largely mitigated by our indexed fuel surcharges. For additional discussion of our indexed fuel surcharges see the Fuel section of Management s Discussion and Analysis of Results of Operations and Financial Condition.

#### **Item 4. Controls and Procedures**

The management of FedEx, with the participation of our principal executive and financial officers, has evaluated the effectiveness of our disclosure controls and procedures in ensuring that the information required to be disclosed in our filings under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, including ensuring that such information is accumulated and communicated to FedEx management as appropriate to allow timely decisions regarding required disclosure. Based on such evaluation, our principal executive and financial officers have concluded that such disclosure controls and procedures were effective as of February 28, 2015 (the end of the period covered by this Quarterly Report on Form 10-Q).

During our fiscal quarter ended February 28, 2015, no change occurred in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### **Item 1. Legal Proceedings**

For a description of all material pending legal proceedings, see Note 8 of the accompanying unaudited condensed consolidated financial statements.

#### Item 1A. Risk Factors

There have been no material changes from the risk factors disclosed in our Annual Report (under the heading Risk Factors in Management s Discussion and Analysis of Results of Operations and Financial Condition ) in response to

Part I, Item 1A of Form 10-K.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information on FedEx s repurchases of our common stock during the third quarter of 2015:

## ISSUER PURCHASES OF EQUITY SECURITIES

	Total Number of	Average Price	Total Number of Shares Purchased as Part of Publicly Announced	Maximum Number of Shares That May Yet Be Purchased Under the
Period	<b>Shares Purchased</b>	Paid per Share	Program	Program
Dec. 1-31, 2014	200,000	173.22	200,000	13,800,000
Jan. 1-31, 2015				13,800,000
Feb. 1-28, 2015	200,000	171.01	200,000	13,600,000
Total	400,000		400,000	

The repurchases were made under the stock repurchase program approved by our Board of Directors and announced on September 29, 2014 and through which we were authorized to purchase, in the open market or in privately negotiated transactions, up to an aggregate of 15 million shares of our common stock. As of March 18, 2015, 13.6 million shares remained authorized for purchase under the September 2014 stock repurchase program, which is the only such program that currently exists. The program does not have an expiration date.

## **Item 6. Exhibits**

4.4

Exhibit Number	Description of Exhibit
4.1	Indenture, dated as of August 8, 2006, between FedEx Corporation, the Guarantors named therein and The Bank of New York Mellon Trust Company, N.A. (formerly, The Bank of New York Trust Company, N.A.), as trustee. (Filed as Exhibit 4.3 to FedEx Corporation s Registration Statement on Form S-3 filed with the Securities and Exchange Commission on September 19, 2012, and incorporated herein by reference).
4.2	Supplemental Indenture No. 6, dated as of January 9, 2015, between FedEx Corporation, the Guarantors named therein and The Bank of New York Mellon Trust Company, N.A., as trustee. (Filed as Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).
4.3	Form of 2.300% Note due 2020. (Included in Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).

Form of 3.200% Note due 2025. (Included in Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).

- 4.5 Form of 3.900% Note due 2035. (Included in Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).
- 4.6 Form of 4.100% Note due 2045. (Included in Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).

- 54 -

- 4.7 Form of 4.500% Note due 2065. (Included in Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).
- Amendment dated December 23, 2014 (but effective as of October 27, 2014), amending the Transportation Agreement dated April 23, 2013 between the United States Postal Service and Federal Express Corporation (the Transportation Agreement ). Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
- Amendment dated December 10, 2014 (but effective as of November 24, 2014), amending the Transportation Agreement. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
- Amendment dated December 23, 2014 (but effective as of January 5, 2015), amending the Transportation Agreement. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
- Amendment dated February 19, 2015 (but effective as of December 1, 2014), amending the Transportation Agreement. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
- Letter Agreement dated as of January 22, 2015, amending the Boeing 767-3S2 Freighter Purchase Agreement dated as of December 14, 2011 between The Boeing Company and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
- 12.1 Computation of Ratio of Earnings to Fixed Charges.
- 15.1 Letter re: Unaudited Interim Financial Statements.
- 31.1 Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.1 Interactive Data Files.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FEDEX CORPORATION

Date: March 19, 2015 /s/ JOHN L. MERINO JOHN L. MERINO

CORPORATE VICE PRESIDENT AND

PRINCIPAL ACCOUNTING OFFICER

- 56 -

## **EXHIBIT INDEX**

Exhibit Number	Description of Exhibit
4.1	Indenture, dated as of August 8, 2006, between FedEx Corporation, the Guarantors named therein and The Bank of New York Mellon Trust Company, N.A. (formerly, The Bank of New York Trust Company, N.A.), as trustee. (Filed as Exhibit 4.3 to FedEx Corporation s Registration Statement on Form S-3 filed with the Securities and Exchange Commission on September 19, 2012, and incorporated herein by reference).
4.2	Supplemental Indenture No. 6, dated as of January 9, 2015, between FedEx Corporation, the Guarantors named therein and The Bank of New York Mellon Trust Company, N.A., as trustee. (Filed as Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).
4.3	Form of 2.300% Note due 2020. (Included in Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).
4.4	Form of 3.200% Note due 2025. (Included in Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).
4.5	Form of 3.900% Note due 2035. (Included in Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).
4.6	Form of 4.100% Note due 2045. (Included in Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).
4.7	Form of 4.500% Note due 2065. (Included in Exhibit 4.1 to FedEx Corporation s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 9, 2015, and incorporated herein by reference).
10.1	Amendment dated December 23, 2014 (but effective as of October 27, 2014), amending the Transportation Agreement dated April 23, 2013 between the United States Postal Service and Federal Express Corporation (the Transportation Agreement ). Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
10.2	Amendment dated December 10, 2014 (but effective as of November 24, 2014), amending the Transportation Agreement. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
10.3	Amendment dated December 23, 2014 (but effective as of January 5, 2015), amending the Transportation Agreement. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange

Act of 1934, as amended.

E-1

	10.4	Amendment dated February 19, 2015 (but effective as of December 1, 2014), amending the Transportation Agreement. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
	10.5	Letter Agreement dated as of January 22, 2015, amending the Boeing 767-3S2 Freighter Purchase Agreement dated as of December 14, 2011 between The Boeing Company and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
	12.1	Computation of Ratio of Earnings to Fixed Charges.
	15.1	Letter re: Unaudited Interim Financial Statements.
	31.1	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
	31.2	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
	32.1	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
	32.2	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
1	01.1	Interactive Data Files.

E-2