

SERVICE CORPORATION INTERNATIONAL  
Form 10-Q  
August 08, 2008

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20549  
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2008**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 1-6402-1**

**SERVICE CORPORATION INTERNATIONAL**

(Exact name of registrant as specified in its charter)

**Texas**

(State or other jurisdiction of incorporation or  
organization)

**74-1488375**

(I. R. S. employer identification number)

**1929 Allen Parkway, Houston, Texas**

(Address of principal executive offices)

**77019**

(Zip code)

**713-522-5141**

(Registrant's telephone number, including area code)

**None**

(Former name, former address, or former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act).

YES  NO

The number of shares outstanding of the registrant's common stock as of August 1, 2008 was 257,162,143 (net of treasury shares).

**SERVICE CORPORATION INTERNATIONAL  
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## GLOSSARY

The following terms are common to the deathcare industry, are used throughout this report, and have the following meanings:

Atneed Funeral and cemetery arrangements after the death has occurred.

Burial Vaults A reinforced outer burial container intended to protect the casket against the weight of the earth.

Cremation The reduction of human remains to bone fragments by intense heat.

General Agency (GA) Revenues Commissions paid to the General Agency (GA) for life insurance policies or annuities sold to preneed customers for the purpose of funding funeral arrangements. The commission rate paid is determined based on the product type sold, the length of payment terms, and the age of the insured/annuitant.

Interment The burial or final placement of human remains in the ground.

Lawn Crypt An outer burial receptacle constructed of concrete and reinforced steel, which is usually pre-installed in predetermined designated areas.

Marker A method of identifying the remains in a particular burial space, crypt, or niche. Permanent burial markers are usually made of bronze, granite, or stone.

Maturity At the time of death. This is the point at which preneed contracts are converted to atneed contracts.

Mausoleum An above ground structure that is designed to house caskets and cremation urns.

Cemetery Perpetual Care or Endowment Care Fund A trust fund used for the maintenance and upkeep of burial spaces within a cemetery in perpetuity.

Preneed Purchase of products and services prior to use.

Preneed Backlog Future revenues from unfulfilled preneed funeral and cemetery contractual arrangements.

Production Sales of preneed funeral and preneed or atneed cemetery contracts.

As used herein, SCI , Company , we , our , and us refer to Service Corporation International and companies owned directly or indirectly by Service Corporation International, unless the context requires otherwise.

**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements**

**SERVICE CORPORATION INTERNATIONAL**  
**CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS**  
**(UNAUDITED)**

**(In thousands, except per share amounts)**

	<b>Three months ended</b>		<b>Six months ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Revenues	\$ 548,782	\$ 565,492	\$ 1,122,233	\$ 1,173,047
Costs and expenses	(441,422)	(462,253)	(877,276)	(928,825)
Gross profit	107,360	103,239	244,957	244,222
General and administrative expenses	(21,658)	(30,159)	(46,733)	(65,387)
(Loss) gain on divestitures and impairment charges, net	(3,858)	9,743	(15,904)	2,063
Other operating income, net	1,691		585	
Operating income	83,535	82,823	182,905	180,898
Interest expense	(33,311)	(36,165)	(67,380)	(73,762)
Loss on early extinguishment of debt		(12,122)		(14,480)
Equity in earnings of unconsolidated subsidiaries		5,559		6,270
Other income, net	1,945	1,755	3,117	1,138
Income from continuing operations before income taxes	52,169	41,850	118,642	100,064
Provision for income taxes	(20,395)	(28,941)	(45,364)	(52,438)
Income from continuing operations	31,774	12,909	73,278	47,626
(Loss) income from discontinued operations (net of income tax (benefit) provision of \$(195), \$1,223, \$(195), and \$1,960, respectively)	(377)	2,209	(362)	5,134
Net income	\$ 31,397	\$ 15,118	\$ 72,916	\$ 52,760
Basic earnings per share:				
Income from continuing operations	\$ .12	\$ .04	\$ .28	\$ .16
Income from discontinued operations, net of tax		.01		.02
Net income	\$ .12	\$ .05	\$ .28	\$ .18
Diluted earnings per share:				
Income from continuing operations	\$ .12	\$ .04	\$ .28	\$ .16
Income from discontinued operations, net of tax		.01		.02
Net income	\$ .12	\$ .05	\$ .28	\$ .18
Basic weighted average number of shares	259,034	290,577	259,919	291,941

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Diluted weighted average number of shares	262,575	296,124	263,712	297,480
Dividends declared per share	\$ .04	\$ .03	\$ .08	\$ .06

(See notes to unaudited condensed consolidated financial statements)

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**SERVICE CORPORATION INTERNATIONAL**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
**(UNAUDITED)**  
**(In thousands, except share amounts)**

	<b>June 30, 2008</b>	<b>December 31, 2007</b>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 104,700	\$ 168,594
Receivables, net	90,936	113,793
Inventories	33,008	36,203
Deferred tax asset	73,182	73,182
Current assets held for sale	1,805	2,294
Other	27,480	27,261
<b>Total current assets</b>	<b>331,111</b>	<b>421,327</b>
Preneed funeral receivables and trust investments	1,398,503	1,434,403
Preneed cemetery receivables and trust investments	1,407,287	1,428,057
Cemetery property, at cost	1,458,945	1,451,666
Property and equipment, net	1,559,090	1,569,534
Non-current assets held for sale	120,999	122,626
Goodwill	1,227,624	1,198,153
Deferred charges and other assets	441,141	400,734
Cemetery perpetual care trust investments	863,284	905,744
	<b>\$ 8,807,984</b>	<b>\$ 8,932,244</b>
<b>Liabilities &amp; Stockholders Equity</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 294,707	\$ 343,392
Current maturities of long-term debt	51,289	36,594
Current liabilities held for sale	201	149
Income taxes	262	46,305
<b>Total current liabilities</b>	<b>346,459</b>	<b>426,440</b>
Long-term debt	1,828,511	1,820,106
Deferred preneed funeral revenues	579,476	526,668
Deferred preneed cemetery revenues	765,275	753,876
Deferred income taxes	147,776	140,623
Non-current liabilities held for sale	89,654	91,928
Other liabilities	388,605	383,642
Non-controlling interest in funeral and cemetery trusts	2,334,152	2,390,288
Non-controlling interest in cemetery perpetual care trusts	871,667	906,590
Commitments and contingencies (Note 15)		
Stockholders equity:		

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Common stock, \$1 per share par value, 500,000,000 shares authorized, 257,164,644 and 262,858,169 issued and outstanding (net of 8,896,829 and 1,961,300 treasury shares, at par)	257,165	262,858
Capital in excess of par value	1,814,724	1,874,600
Accumulated deficit	(750,923)	(797,965)
Accumulated other comprehensive income	135,443	152,590
Total stockholders' equity	1,456,409	1,492,083
	\$ 8,807,984	\$ 8,932,244

(See notes to unaudited condensed consolidated financial statements)

## SERVICE CORPORATION INTERNATIONAL

**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**  
**(UNAUDITED)**  
**(In thousands)**

	<b>Six months ended</b>	
	<b>June 30,</b>	
	<b>2008</b>	<b>2007</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 72,916	\$ 52,760
Adjustments to reconcile net income to net cash provided by operating activities:		
Loss (income) from discontinued operations, net of tax	362	(5,134)
Loss on early extinguishment of debt		14,480
Premiums paid on early extinguishment of debt		(11,368)
Depreciation and amortization	68,008	73,799
Amortization of cemetery property	16,526	17,800
Amortization of loan costs	1,863	3,617
Provision for doubtful accounts	3,915	6,688
Provision for deferred income taxes	28,079	38,024
Loss (gain) on divestitures and impairment charges, net	15,904	(2,063)
Share-based compensation	5,256	5,980
Excess tax benefits from share-based awards	(2,170)	(4,123)
Equity in earnings of unconsolidated subsidiaries		(6,270)
Change in assets and liabilities, net of effects from acquisitions and divestitures:		
Decrease (increase) in receivables	6,484	(5,222)
Increase in other assets	(10,069)	(12,196)
Decrease in payables and other liabilities	(128,320)	(40,626)
Effect of preneed funeral production and maturities:		
Decrease in preneed funeral receivables and trust investments	15,098	19,866
Increase in deferred preneed funeral revenue	20,836	18,656
Decrease in funeral non-controlling interest	(24,640)	(25,518)
Effect of cemetery production and deliveries:		
Decrease in preneed cemetery receivables and trust investments	24,206	30,452
Increase in deferred preneed cemetery revenue	20,421	24,218
Decrease in cemetery non-controlling interest	(17,578)	(19,215)
Other	(585)	(329)
Net cash provided by operating activities from continuing operations	116,512	174,276
Net cash provided by operating activities from discontinued operations		17,279
Net cash provided by operating activities	116,512	191,555
<b>Cash flows from investing activities:</b>		
Capital expenditures	(68,035)	(65,392)
Proceeds from divestitures and sales of property and equipment	12,831	214,494
Acquisitions	(7,871)	(212)
Net deposits of restricted funds and other	(21,477)	(238)
Net cash (used in) provided by investing activities from continuing operations	(84,552)	148,652



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Net cash provided by (used in) investing activities from discontinued operations	858	(8,546)
Net cash (used in) provided by investing activities	(83,694)	140,106
<b>Cash flows from financing activities:</b>		
Proceeds from the issuance of long-term debt	72,000	398,996
Debt issuance costs		(6,443)
Payments of debt	(54,367)	(2,152)
Principal payments on capital leases	(12,013)	(13,807)
Early extinguishment of debt		(422,641)
Purchase of Company common stock	(79,470)	(103,598)
Proceeds from exercise of stock options	3,596	13,189
Excess tax benefits from share-based awards	2,170	4,123
Payments of dividends	(20,879)	(17,645)
Bank overdrafts and other	(6,714)	2,211
Net cash used in financing activities from continuing operations	(95,677)	(147,767)
Net cash used in financing activities from discontinued operations		(2,113)
Net cash used in financing activities	(95,677)	(149,880)
Effect of foreign currency on cash and cash equivalents	(1,035)	1,124
Net (decrease) increase in cash and cash equivalents	(63,894)	182,905
Cash and cash equivalents at beginning of period	168,594	39,880
Cash and cash equivalents at end of period	\$ 104,700	\$ 222,785

(See notes to unaudited condensed consolidated financial statements)

## SERVICE CORPORATION INTERNATIONAL

**CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY**  
**(UNAUDITED)**  
**(In thousands)**

	<b>Outstanding shares</b>	<b>Common stock</b>	<b>Treasury stock, par value</b>	<b>Capital in excess of par value</b>	<b>Accumulated deficit</b>	<b>Accumulated other comprehensive income</b>	<b>Total</b>
Balance at December 31, 2007	262,858	\$ 264,819	\$ (1,961)	\$ 1,874,600	\$ (797,965)	\$ 152,590	\$ 1,492,083
Cumulative effect of accounting change					(3,265)		(3,265)
Net income					72,916		72,916
Dividends declared on common stock (\$ .08 per share)				(20,581)			(20,581)
Other comprehensive loss						(17,147)	(17,147)
Employee share-based compensation earned				4,548			4,548
Stock option exercises	950	950		2,646			3,596
Restricted stock awards, net of forfeitures and other	363	293	70	346			709
Tax benefit related to share-based awards				3,020			3,020
Purchase of Company stock	(7,006)		(7,006)	(49,855)	(22,609)		(79,470)
Balance at June 30, 2008	257,165	\$ 266,062	\$ (8,897)	\$ 1,814,724	\$ (750,923)	\$ 135,443	\$ 1,456,409

(See notes to unaudited condensed consolidated financial statements)

**SERVICE CORPORATION INTERNATIONAL**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands, except per share amounts)**

**1. Nature of Operations**

We are a provider of deathcare products and services, with a network of funeral service locations and cemeteries primarily operating in the United States and Canada. Our operations consist of funeral service locations, cemeteries, funeral service/cemetery combination locations, crematoria, and related businesses.

Funeral service locations provide professional services relating to funerals and cremations, including the use of funeral facilities and motor vehicles and preparation and embalming services. Funeral related merchandise, including caskets, burial vaults, cremation receptacles, flowers, and other ancillary products and services, is sold at funeral service locations. Cemeteries provide cemetery property interment rights, including mausoleum spaces, lots, and lawn crypts, and sell cemetery related merchandise and services, including stone and bronze memorials, markers, casket and cremation memorialization products, merchandise installations, and burial openings and closings. We also sell preneed funeral and cemetery products and services whereby a customer contractually agrees to the terms of certain products and services to be provided in the future.

We divested 70% of Kenyon International Emergency Services (Kenyon), a company that specializes in providing disaster management services in mass fatality incidents, in the fourth quarter of 2007. Kenyon's results are included in our funeral operations segment through the date of the sale. As part of the Alderwoods transaction, we acquired an insurance business that we sold in the third quarter of 2007. The operations of this business through the date of sale are presented as discontinued operations in our condensed consolidated statement of operations.

**2. Summary of Significant Accounting Policies**

*Principles of Consolidation and Basis of Presentation*

Our condensed consolidated financial statements include the accounts of Service Corporation International and all wholly-owned subsidiaries. These financial statements also include the accounts of the funeral trusts, cemetery merchandise and services trusts, and cemetery perpetual care trusts in which we have a variable interest and are the primary beneficiary. The interim condensed consolidated financial statements are unaudited but include all adjustments, consisting of normal recurring accruals and any other adjustments, which management considers necessary for a fair presentation of the results for these periods. These condensed consolidated financial statements have been prepared in a manner consistent with the accounting policies described in our annual report on Form 10-K for the year ended December 31, 2007, unless otherwise disclosed herein, and should be read in conjunction therewith. The accompanying year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. Operating results for interim periods are not necessarily indicative of the results that may be expected for the full year period.

*Reclassifications and Prior Period Items*

Certain reclassifications have been made to prior period amounts to conform to the current period financial statement presentation with no effect on our previously reported results of operations, financial condition, or cash flows.

In connection with our ongoing efforts to remediate our previously reported material weaknesses and other internal control deficiencies, we recorded several immaterial adjustments related to prior accounting periods during the three months ended June 30, 2008. These adjustments were not quantitatively or qualitatively material to our condensed consolidated financial statements for the three or six months ended June 30, 2008, nor were such items quantitatively or qualitatively material to any of our prior annual or quarterly financial statements. The net impact of these adjustments was an increase to our pre-tax income in the amount of \$3.4 million for the three months ended June 30, 2008. These adjustments had no impact on our consolidated or segment gross profit for the three months ended June 30, 2008.

*Use of Estimates in the Preparation of Financial Statements*

The preparation of the condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions as

described in our Form 10-K for the year ended December 31, 2007. These estimates and assumptions may affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of expenses during the reporting period. As a result, actual results could differ from these estimates.

### **3. Recently Issued Accounting Standards**

#### *Determination of the Useful Life of Intangible Assets*

In April 2008, the Financial Accounting Standards Board (FASB) issued FASB Staff Position Statement of Financial Accounting Standards (SFAS) No. 142-3, *Determination of the Useful Life of Intangible Assets* (FSP 142-3). FSP 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS 142, *Goodwill and Other Intangible Assets* and requires enhanced related disclosures. FSP 142-3 must be applied prospectively to all intangible assets acquired as of and subsequent to fiscal years beginning after December 15, 2008. We are currently evaluating the impact of adopting FSP 142-3 on our consolidated financial statements.

#### *Derivative Instruments and Hedging Activities*

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities - An Amendment of FASB Statement No. 133* (SFAS 161). SFAS 161 amends and expands the disclosures required by SFAS 133 to provide an enhanced understanding of the reasons an entity engages in derivative instruments and hedging activities. It also requires disclosures about how such items are accounted for under SFAS 133 and how they impact the entity's financial statements. The provisions of SFAS 161 are effective for us beginning January 1, 2009. The adoption of this statement is not expected to have a material impact on our consolidated financial statements.

#### *Business Combinations*

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations* (SFAS 141(R)), which establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired (including goodwill), the liabilities assumed and any non-controlling interest in the acquiree. SFAS 141(R) also establishes disclosure requirements to enable users of the financial statements to evaluate the nature and financial effects of the business combination. The provisions of SFAS 141(R) are effective for us for business combinations for which the acquisition date is on or after January 1, 2009, with the exception of certain income tax effects related to our prior business combinations, which will be accounted for pursuant to the provisions of SFAS 141(R). The impact of adopting SFAS 141(R) will be dependent on future business combinations, if any, that we may pursue after its effective date.

#### *Non-controlling Interests*

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51* (SFAS 160), which establishes accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS 160 clarifies that a non-controlling interest in a subsidiary, which is sometimes referred to as an unconsolidated investment, is an ownership interest in the consolidated entity that should be reported as a component of equity in the consolidated financial statements. Among other requirements, SFAS 160 requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the non-controlling interest. It also requires disclosure, on the face of the consolidated income statement, of the amounts of consolidated net income attributable to the parent and to the non-controlling interest. The provisions of SFAS 160 are effective for us on January 1, 2009. We are currently evaluating the impact of adopting SFAS 160 on our consolidated financial statements.

#### *Split-Dollar Life Insurance Agreements*

In March 2007, the FASB ratified the consensus reached by the Emerging Issues Task Force (EITF) on Issue No. 06-10 *Accounting for Collateral Assignment Split-Dollar Life Insurance Agreements* (EITF 06-10). EITF 06-10 provides guidance for determining the liability for the postretirement benefit obligation as well as recognition and measurement of the associated asset on the basis of the terms of a collateral assignment agreement. We adopted the provisions of EITF 06-10 effective January 1, 2008. As a result of our adoption, we recorded a \$3.3 million cumulative-effect adjustment which increased our *Accumulated deficit* as of January 1, 2008.

#### *Fair Value Option*

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS 159). SFAS 159 permits entities to choose to measure various financial assets and financial liabilities at fair value. Unrealized gains and losses on items for which the fair value option has been elected are

reported in earnings. The fair value option may be elected on an instrument-by-instrument basis, as long as it is applied to the instrument in its entirety. The election is irrevocable, unless an event specified in SFAS 159 occurs that results in a new election date. We adopted the provisions of SFAS 159 effective January 1, 2008. The adoption of SFAS 159 had no impact on our consolidated financial statements as we elected not to measure any additional financial instruments at fair value as of the date of adoption.

### *Fair Value Measurements*

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* (SFAS 157). The statement defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, establishes a framework for measuring fair value, and expands disclosures about instruments measured at fair value. SFAS 157 establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets;

Level 2 inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument;

Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

An asset's or liability's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

In February 2008, the FASB issued FASB Staff Position (FSP) FAS 157-1, *Application of FASB Statement No. 157 to FASB Statement 13 and Other Accounting Pronouncements that Address Fair Value Measurements for Purposes of Lease Classification or Measurement under Statement 13* (FSP 157-1) and FSP No. FAS 157-2, *Effective Date of FASB Statement No. 157* (FSP 157-2). FSP 157-1 amends SFAS 157 to exclude SFAS No. 13, *Accounting for Leases* and its related accounting pronouncements that address leasing transactions. FSP 157-2 provides a one-year deferral of the effective date of SFAS 157 for non-financial assets and liabilities, except those that are recognized or disclosed in the financial statements at fair value at least annually. In accordance with FSP 157-2, we adopted the provisions of SFAS 157 for our financial assets and liabilities that are measured on a recurring basis at fair value, effective January 1, 2008. These financial assets include the investments of our funeral, cemetery, and cemetery perpetual care trusts. For additional disclosures required by SFAS 157 for these assets, see Notes 4 through 6 to our condensed consolidated financial statements.

The provisions of SFAS 157 have not been applied to our non-financial assets and liabilities. The major categories of assets and liabilities that are subject to non-recurring fair value measurement, for which we have not yet applied the provisions of SFAS 157, are as follows: reporting units measured at fair value in the first step of a goodwill impairment test under SFAS No. 142, *Goodwill and Other Intangible Assets* (SFAS 142); indefinite-lived intangible assets measured at fair value for impairment assessment under SFAS 142; non-financial assets measured at fair value for an impairment assessment under SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, and non-financial assets and liabilities initially measured at fair value in a business combination under SFAS No. 141, *Business Combinations*.

#### **4. Preneed Funeral Activities**

*Preneed funeral receivables and trust investments*, net of allowance for cancellation, represent trust investments, including investment earnings, and customer receivables, net of unearned finance charges, related to unperformed, price-guaranteed preneed funeral contracts. When we, as the primary beneficiary, receive payments from the customer, we deposit the amount required by law into the trust and reclassify the corresponding amount from *Deferred preneed funeral revenues* into *Non-controlling interest in funeral and cemetery trusts*. Amounts are withdrawn from the trusts after the contract obligations are performed. We deposited \$23.9 million and \$27.4 million into and withdrew \$31.6 million and \$39.2 million from the trusts during the three months ended June 30, 2008 and 2007, respectively. We deposited \$44.8 million and \$45.4 million into and withdrew \$70.5 million and \$74.2 million from the trusts during the six months ended June 30, 2008 and 2007, respectively. Cash flows from preneed funeral contracts are presented as operating cash flows in our condensed consolidated statement of cash flows.

The components of *Preneed funeral receivables and trust investments* in our condensed consolidated balance sheet at June 30, 2008 and December 31, 2007 are as follows:





	<b>June 30, 2008</b>	<b>December 31, 2007</b>
	<b>(In thousands)</b>	
Trust investments, at market	\$ 830,783	\$ 848,195
Cash and cash equivalents	150,952	194,728
Insurance-backed fixed income securities	214,986	201,258
Receivables from customers	236,684	225,905
Unearned finance charge	(6,219)	(5,961)
	1,427,186	1,464,125
Allowance for cancellation	(28,683)	(29,722)
Preneed funeral receivables and trust investments	\$ 1,398,503	\$ 1,434,403

The cost and market values associated with funeral trust investments recorded at fair market value at June 30, 2008 and December 31, 2007 are detailed below. Cost reflects the investment (net of redemptions) of control holders in common trust funds, mutual funds, and private equity investments. Fair market value represents the value of the underlying securities and cash held by the common trust funds, mutual funds at published values, and the estimated market value of private equity investments (including debt as well as the estimated fair value related to the contract holder's equity in majority-owned real estate investments). The fair market value of such funeral trust investments, in the aggregate, was 95% and 101% of the related cost basis of such investments as of June 30, 2008 and December 31, 2007, respectively.

	<b>June 30, 2008</b>			
	<b>Cost</b>	<b>Unrealized gains</b>	<b>Unrealized losses</b>	<b>Fair market value</b>
	<b>(In thousands)</b>			
Fixed income securities:				
U.S. Treasury	\$ 54,096	\$ 439	\$ (3,365)	\$ 51,170
Foreign government	99,347	539	(503)	99,383
Corporate	21,938	118	(402)	21,654
Mortgage-backed	18,315	172	(1,299)	17,188
Asset-backed	20			20
Equity securities:				
Preferred stock	1,354	11	(103)	1,262
Common stock	363,168	7,635	(26,619)	344,184
Mutual funds:				
Equity	125,127	1,413	(9,872)	116,668
Fixed income	147,096	2,150	(8,468)	140,778
Private equity and other	53,439	2,244	(8,603)	47,080
Trust investments	\$ 883,900	\$ 14,721	\$ (59,234)	\$ 839,387
Less: Assets associated with businesses held for sale				(8,604)
				\$ 830,783



	<b>December 31, 2007</b>			
	<b>Cost</b>	<b>Unrealized gains</b>	<b>Unrealized losses</b>	<b>Fair market value</b>
	<b>(In thousands)</b>			
Fixed income securities:				
U.S. Treasury	\$ 79,430	\$ 630	\$ (378)	\$ 79,682
Foreign government	60,330	344	(440)	60,234
Corporate	14,937	206	(233)	14,910
Mortgage-backed	2,670	53	(17)	2,706
Asset-backed	33			33
Equity securities:				
Preferred stock	1,581	36	(23)	1,594
Common stock	378,628	12,415	(6,131)	384,912
Mutual funds:				
Equity	127,606	3,991	(2,246)	129,351
Fixed income	140,857	3,005	(1,612)	142,250
Private equity and other	43,820	2,815	(5,297)	41,338
Trust investments	\$ 849,892	\$ 23,495	\$ (16,377)	\$ 857,010
Less: Assets associated with businesses held for sale				(8,815)
				\$ 848,195

Where quoted prices are available in an active market, securities held by the common trust funds and mutual funds are classified as Level 1 investments pursuant to the three-level valuation hierarchy provided in SFAS 157. Our investments classified as Level 1 securities include common stock and mutual funds.

Where quoted market prices are not available for the specific security, then fair values are estimated by using either quoted prices of securities with similar characteristics or a fair value model with observable inputs that include a combination of interest rates, yield curves, credit risks, prepayment speeds, rating, and tax exempt status. These securities are United States (U.S.) Treasury, foreign government, corporate, mortgage-backed and asset-backed fixed income securities, and preferred stock equity securities, all of which are classified within Level 2 of the SFAS 157 valuation hierarchy.

The valuation of private equity and other investments requires significant management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. The fair value of these investments is estimated based on the market value of the underlying real estate and private equity investments. The underlying real estate value is determined using the most recent available appraisals. Private equity investments are valued using market appraisals or a discounted cash flow methodology depending on the nature of the underlying assets. The appraisals assess value based on a combination of replacement cost, comparative sales analysis, and discounted cash flow analysis. As a result of the adoption of SFAS 157 in the first quarter of 2008, we recorded a \$3.5 million decrease in the fair value of our private equity investments held by the funeral trusts to reflect time-based restrictions on the exit from the investments. Such private equity and other investments are included within Level 3 of the SFAS 157 valuation hierarchy.

The inputs into the fair value of our market-based funeral trust investments are categorized as follows:

**June 30, 2008**

	<b>Quoted market prices in active markets (Level 1)</b>	<b>Significant other observable inputs (Level 2)</b>	<b>Significant unobservable inputs (Level 3)</b>	<b>Fair market value</b>
		<b>(In thousands)</b>		
Trust investments	\$601,630	\$ 190,677	\$ 47,080	\$839,387
	12			

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The change in market-based funeral trust investments with significant unobservable inputs (Level 3) is as follows (in thousands):

Fair market value, January 1, 2008	\$ 37,865
Total realized and unrealized gains included in other comprehensive income (a)	9,249
Purchases, sales, contributions, and distributions, net	(34)
Fair market value, June 30, 2008	\$ 47,080

(a) All gains (losses) recognized in other comprehensive income for funeral trust investments are attributable to non-controlling interest holders and are offset by a corresponding increase (decrease) in *Non-controlling interest in funeral and cemetery trusts*. See Note 7 to the condensed consolidated financial statements for further information related to our non-controlling interest in funeral trust investments.

Maturity dates of the fixed income securities included in trust investments, at market, range from 2008 to 2038. Maturities of fixed income securities included in trust investments, at market, at June 30, 2008 are estimated as follows:

	<b>Market (In thousands)</b>
Due in one year or less	\$ 71,772
Due in one to five years	50,693
Due in five to ten years	40,243
Thereafter	26,707
	\$ 189,415

During the three months ended June 30, 2008, purchases and sales of available-for-sale securities included in trust investments were \$55.1 million and \$134.1 million, respectively. These sale transactions resulted in \$9.5 million and \$11.9 million of realized gains and realized losses, respectively, for the three months ended June 30, 2008. During the three months ended June 30, 2007, purchases and sales of available-for-sale securities included in trust investments were \$84.5 million and \$127.5 million, respectively. These sale transactions resulted in \$23.3 million and \$5.7 million of realized gains and realized losses, respectively, for the three months ended June 30, 2007.

During the six months ended June 30, 2008, purchases and sales of available-for-sale securities included in trust investments were \$190.4 million and \$234.8 million, respectively. These sale transactions resulted in \$30.3 million and \$26.9 million of realized gains and realized losses, respectively, for the six months ended June 30, 2008. During the six months ended June 30, 2007, purchases and sales of available-for-sale securities included in trust investments were \$311.9 million and \$195.5 million, respectively. These sale transactions resulted in \$32.8 million and \$12.1 million of realized gains and realized losses, respectively, for the six months ended June 30, 2007.

Earnings from all trust investments are recognized in current funeral revenues when a service is performed, merchandise is delivered, or upon cancellation of the funeral contract. Only the amount we are entitled to retain is recognized when a contract is cancelled. Recognized earnings (realized and unrealized) related to these trust investments were \$9.9 million and \$10.8 million for the three months ended June 30, 2008 and 2007, respectively. Recognized earnings (realized and unrealized) related to these trust investments were \$21.1 million and \$22.1 million for the six months ended June 30, 2008 and 2007, respectively.

We assess our trust investments for other-than-temporary declines in fair value on a quarterly basis. Impairment charges, if any, as a result of this assessment are recognized as investment losses and offset by interest income related to non-controlling interest in funeral trust investments in *Other income, net* in our condensed consolidated statement of operations. As a result of our most recent review at June 30, 2008, we recorded no impairment charges. As a result of our reviews during 2007, we recorded a \$3.5 million impairment charge for other-than-temporary declines in fair value related to unrealized losses on certain private equity and other investments. See Note 7 to the condensed consolidated financial statements for further information related to our non-controlling interest in funeral trust investments.

#### **5. Preneed Cemetery Activities**

*Preneed cemetery receivables and trust investments*, net of allowance for cancellation, represent trust investments, including investment earnings, and customer receivables, net of unearned finance charges, for contracts sold in advance of when the property interment rights, merchandise, or services are needed. When we, as the primary beneficiary, receive payments from the customer, we

deposit the amount required by law into the trust and reclassify the corresponding amount from *Deferred preneed cemetery revenues*, and record the amount into *Non-controlling interest in funeral and cemetery trusts*. Amounts are withdrawn from the trusts when the contract obligations are performed. We deposited \$30.0 million and \$30.6 million into and withdrew \$41.5 million and \$44.2 million from the trusts during the three months ended June 30, 2008 and 2007, respectively. We deposited \$55.3 million and \$59.2 million into and withdrew \$72.7 million and \$81.2 million from the trusts during the six months ended June 30, 2008 and 2007, respectively. Cash flows from preneed cemetery contracts are presented as operating cash flows in our condensed consolidated statement of cash flows.

The components of *Preneed cemetery receivables and trust investments* in the condensed consolidated balance sheet at June 30, 2008 and December 31, 2007 are as follows:

	<b>June 30, 2008</b>	<b>December 31, 2007</b>
	<b>(In thousands)</b>	
Trust investments, at market	\$ 982,863	\$ 759,215
Cash and cash equivalents	155,667	399,301
Receivables from customers	350,406	351,409
Unearned finance charges	(48,780)	(47,527)
	1,440,156	1,462,398
Allowance for cancellation	(32,869)	(34,341)
Preneed cemetery receivables and trust investments	\$ 1,407,287	\$ 1,428,057

The cost and market values associated with the cemetery merchandise and service trust investments recorded at fair market value at June 30, 2008 and December 31, 2007 are detailed below. Cost reflects the investment (net of redemptions) of control holders in common trust funds, mutual funds, and private equity investments. Fair market value represents the value of the underlying securities and cash held by the common trust funds, mutual funds at published values, and the estimated market value of private equity investments (including debt as well as the estimated fair value related to the contract holder's equity in majority-owned real estate investments). The fair market value of such cemetery trust investments, in the aggregate, was 97% and 104% of the related cost basis of such investments as of June 30, 2008 and December 31, 2007, respectively.

	<b>June 30, 2008</b>			
	<b>Cost</b>	<b>Unrealized gains</b>	<b>Unrealized losses</b>	<b>Fair market value</b>
	<b>(In thousands)</b>			
Fixed income securities:				
U.S. Treasury	\$ 46,049	\$ 426	\$ (1,892)	\$ 44,583
Foreign government	15,375	247	(87)	15,535
Corporate	17,207	161	(293)	17,075
Mortgage-backed	14,275	133	(587)	13,821
Equity securities:				
Preferred stock	2,627	24	(108)	2,543
Common stock	508,467	6,996	(22,079)	493,384
Mutual funds:				
Equity	259,433	5,169	(13,248)	251,354
Fixed income	182,162	4,152	(6,539)	179,775
Private equity and other	27,623	1,286	(4,654)	24,255

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Trust investments	\$ 1,073,218	\$ 18,594	\$ (49,487)	\$ 1,042,325
Less: Assets associated with businesses held for sale				(59,462)
				\$ 982,863

	<b>December 31, 2007</b>			
	<b>Cost</b>	<b>Unrealized gains</b>	<b>Unrealized losses</b>	<b>Fair market value</b>
	<b>(In thousands)</b>			
Fixed income securities:				
U.S. Treasury	\$ 19,371	\$ 899	\$ (205)	\$ 20,065
Foreign government	14,016	296		14,312
Corporate	17,297	452	(90)	17,659
Equity securities:				
Preferred stock	2,979	144	(33)	3,090
Common stock	402,028	20,923	(5,956)	416,995
Mutual funds:				
Equity	182,214	12,905	(2,861)	192,258
Fixed income	126,728	5,535	(1,185)	131,078
Private equity and other	26,124	2,103	(3,493)	24,734
Trust investments	\$ 790,757	\$ 43,257	\$ (13,823)	\$ 820,191
Less: Assets associated with businesses held for sale				(60,976)
				\$ 759,215



Where quoted prices are available in an active market, securities held by the common trust funds and mutual funds are classified as Level 1 investments pursuant to the three-level valuation hierarchy provided in SFAS 157. Our investments classified as Level 1 securities include common stock and mutual funds.

Where quoted market prices are not available for the specific security, then fair values are estimated by using either quoted prices of securities with similar characteristics or a fair value model with observable inputs that include a combination of interest rates, yield curves, credit risks, prepayment speeds, rating, and tax exempt status. These securities are U.S. Treasury, foreign government, corporate, mortgage-backed and asset-backed fixed income securities, and preferred stock equity securities, all of which are classified within Level 2 of the SFAS 157 valuation hierarchy.

The valuation of private equity and other investments requires significant management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. The fair value of these investments is estimated based on the market value of the underlying real estate and private equity investments. The underlying real estate value is determined using the most recent appraisals. Our private equity investments are valued using market appraisals or a discounted cash flow methodology depending on the nature of the underlying assets. The appraisals assess value based on a combination of replacement cost, comparative sales analysis, and discounted cash flow analysis. As a result of the adoption of SFAS 157 in the first quarter of 2008, we recorded a \$2.9 million decrease in the fair value of our private equity investments held by the cemetery merchandise and service trusts to reflect time-based restrictions on the exit from the investments. Such private equity and other investments are included within Level 3 of the SFAS 157 valuation hierarchy.

The inputs into the fair value of our market-based cemetery trust investments are categorized as follows:

	<b>June 30, 2008</b>			<b>Fair market value</b>
	<b>Quoted market prices in active markets (Level 1)</b>	<b>Significant other observable inputs (Level 2)</b>	<b>Significant unobservable inputs (Level 3)</b>	
	<b>(In thousands)</b>			
Trust investments	\$924,513	\$93,557	\$ 24,255	\$1,042,325

The change in market-based cemetery trust investments with significant unobservable inputs (Level 3) is as follows (in thousands):

Fair market value, January 1, 2008	\$ 21,809
Total realized and unrealized gains included in other comprehensive income (a)	3,711
Purchases, sales, contributions, and distributions, net	(1,265)
Fair market value, June 30, 2008	\$ 24,255

(a) All gains (losses) recognized in other comprehensive income for cemetery trust investments are attributable to

non-controlling interest holders and are offset by a corresponding increase (decrease) in *Non-controlling interest in funeral and cemetery trusts*. See Note 7 to the condensed consolidated financial statements for further information related to our non-controlling interest in cemetery trust investments.

Maturity dates of the fixed income securities range from 2008 to 2038. Maturities of fixed income securities at June 30, 2008 are estimated as follows:

	<b>Market (In thousands)</b>
Due in one year or less	\$ 1,929
Due in one to five years	32,925
Due in five to ten years	27,925
Thereafter	28,235
	\$ 91,014

During the three months ended June 30, 2008, purchases and sales of available-for-sale securities included in trust investments were \$69.4 million and \$143.0 million, respectively. These sale transactions resulted in \$11.9 million and \$13.3 million of realized gains and realized losses, respectively, for the three months ended June 30, 2008. During the three months ended June 30, 2007, purchases and sales of available-for-sale securities included in trust investments were \$112.7 million and \$94.8 million, respectively. These sale transactions resulted in \$23.0 million and \$5.5 million of realized gains and realized losses, respectively, for the three months ended June 30, 2007.

During the six months ended June 30, 2008, purchases and sales of available-for-sale securities included in trust investments were \$634.7 million and \$247.3 million, respectively. These sale transactions resulted in \$23.4 million and \$29.8 million of realized gains and realized losses, respectively, for the six months ended June 30, 2008. During the six months ended June 30, 2007, purchases and sales of available-for-sale securities included in trust investments were \$357.0 million and \$203.6 million, respectively. These sale transactions resulted in \$36.3 million and \$12.4 million of realized gains and realized losses, respectively, for the six months ended June 30, 2007.

Earnings from all trust investments are recognized in current cemetery revenues when the service is performed, the merchandise is delivered, or upon cancellation of the cemetery contract. Only the amount we are entitled to retain is recognized when a contract is cancelled. Recognized earnings (realized and unrealized) related to these trust investments were \$5.1 million and \$5.2 million for the three months ended June 30, 2008 and 2007, respectively. Recognized earnings (realized and unrealized) related to these trust investments were \$9.6 million and \$9.8 million for the six months ended June 30, 2008 and 2007, respectively.

We assess our trust investments for other-than-temporary declines in fair value on a quarterly basis. Impairment charges, if any, as a result of this assessment are recognized as investment losses and offset by interest income related to non-controlling interest in cemetery trust investments in *Other income, net* in our condensed consolidated statement of operations. As a result of our most recent review at June 30, 2008, we recorded no impairment charges. As a result of our reviews during 2007, we recorded a \$3.2 million impairment charge for other-than-temporary declines in fair value related to unrealized losses on certain private equity and other investments. See Note 7 to the condensed consolidated financial statements for further information related to our non-controlling interest in cemetery trust investments.

## 6. Cemetery Perpetual Care Trusts

We are required by state or provincial law to pay into cemetery perpetual care trusts a portion of the proceeds from the sale of cemetery property interment rights. As the primary beneficiary of the trusts, we consolidate the cemetery perpetual care trust investments with a corresponding amount recorded as *Non-controlling interest in cemetery perpetual care trusts*. We deposited \$6.1 million and \$10.5 million into the trusts and withdrew \$9.3 million and \$10.3 million from the trusts during the three months ended June 30, 2008 and 2007, respectively. We deposited \$11.9 million and \$14.6 million into the trusts and withdrew \$14.5 million and \$18.7 million from the trusts during the six months ended June 30, 2008 and 2007, respectively. Cash flows from cemetery perpetual care contracts are presented as operating cash flows in our condensed consolidated statement of cash flows.

The components of *Cemetery perpetual care trust investments* in the condensed consolidated balance sheet at June 30, 2008 and December 31, 2007 are as follows:

	<b>June 30, 2008</b>	<b>December 31, 2007</b>
	<b>(In thousands)</b>	
Trust investments, at market	\$ 791,686	\$ 817,228
Cash and cash equivalents	71,598	88,516
Cemetery perpetual care trust investments	\$ 863,284	\$ 905,744

The cost and market values associated with market-based trust investments held in cemetery perpetual care trusts recorded at fair market value at June 30, 2008 and December 31, 2007 are detailed below. Cost reflects the investment (net of redemptions) of control holders in common trust funds, mutual funds, and private equity investments. Fair

market value represents the value of the underlying securities and cash held by the common trust funds, mutual funds at published values, and the estimated market value of private equity investments (including debt as well as the estimated fair value related to the contract holder's equity in majority-owned real estate

investments). The fair market value of such cemetery perpetual care trust investments, in the aggregate, was 94% and 100% of the related cost basis of such investments as of June 30, 2008 and December 31, 2007, respectively.

	<b>June 30, 2008</b>			<b>Fair market value</b>
	<b>Cost</b>	<b>Unrealized gains</b>	<b>Unrealized losses</b>	
	<b>(In thousands)</b>			
Fixed income securities:				
U.S. Treasury	\$ 5,313	\$ 762	\$ (252)	\$ 5,823
Foreign government	24,568	370	(152)	24,786
Corporate	41,916	154	(1,919)	40,151
Mortgage-backed	3,889	7	(265)	3,631
Equity securities:				
Preferred stock	5,166	2	(381)	4,787
Common stock	120,031	3,171	(8,695)	114,507
Mutual funds:				
Equity	52,535	154	(4,203)	48,486
Fixed income	572,506	254	(40,157)	532,603
Private equity and other	35,937	1,862	(4,480)	33,319
Cemetery perpetual care trust investments	\$ 861,861	\$ 6,736	\$ (60,504)	\$ 808,093
Less: Assets associated with businesses held for sale				(16,407)
				\$ 791,686

	<b>December 31, 2007</b>			<b>Fair market value</b>
	<b>Cost</b>	<b>Unrealized gains</b>	<b>Unrealized losses</b>	
	<b>(In thousands)</b>			
Fixed income securities:				
U.S. Treasury	\$ 2,647	\$ 703	\$ (1)	\$ 3,349
Foreign government	25,065	789	(13)	25,841
Corporate	42,437	225	(555)	42,107
Mortgage-backed	348	7		355
Equity securities:				
Preferred stock	2,403	13	(58)	2,358
Common stock	128,815	3,501	(2,840)	129,476
Mutual funds:				
Equity	44,221	1,208	(1,003)	44,426
Fixed income	555,509	3,256	(10,714)	548,051
Private equity and other	34,894	3,145	(542)	37,497
Cemetery perpetual care trust investments	\$ 836,339	\$ 12,847	\$ (15,726)	\$ 833,460
				(16,232)

Less: Assets associated with businesses held for sale

\$ 817,228

Where quoted prices are available in an active market, securities held by the common trust funds and mutual funds are classified as Level 1 investments pursuant to the three-level valuation hierarchy provided in SFAS 157. Our investments classified as Level 1 securities include common stock and mutual funds.

Where quoted market prices are not available for the specific security, then fair values are estimated by using either quoted prices of securities with similar characteristics or a fair value model with observable inputs that include a combination of interest rates, yield curves, credit risks, prepayment speeds, rating, and tax exempt status. Examples of such securities are U.S. Treasury, foreign government, corporate, mortgage-backed and asset-backed fixed income securities, and preferred stock equity securities, all of which are classified within Level 2 of the SFAS 157 valuation hierarchy.

The valuation of private equity and other investments requires significant management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. The fair value of these investments is estimated based on the market value of the underlying real estate and private equity investments. The underlying real estate value is determined using the most recent appraisals. Our private equity investments are valued using market appraisals or a discounted cash flow methodology depending on the nature of the underlying assets. The appraisals assess value based on a combination of replacement cost, comparative sales analysis, and discounted cash flow analysis. As a result of the adoption of SFAS 157 in the first quarter of 2008, we

recorded a \$4.9 million decrease in the fair value of our private equity investments held by the cemetery perpetual care trusts to reflect time-based restrictions on the exit from the investments. Such private equity and other investments are included within Level 3 of the SFAS 157 valuation hierarchy.

The inputs into the fair value of our market-based cemetery perpetual care trust investments are categorized as follows:

	<b>June 30, 2008</b>			<b>Fair market value</b>
	<b>Quoted market prices</b>	<b>Significant other observable inputs</b>	<b>Significant unobservable inputs</b>	
	<b>in active markets (Level 1)</b>	<b>(Level 2)</b>	<b>(Level 3)</b>	
	<b>(In thousands)</b>			
Trust investments	\$695,596	\$79,178	\$ 33,319	\$808,093

The change in market-based cemetery perpetual care trust investments with significant unobservable inputs (Level 3) is as follows (in thousands):

Fair market value, January 1, 2008	\$ 32,644
Total realized and unrealized gains included in other comprehensive income (a)	5,101
Purchases, sales, contributions, and distributions, net	(4,426)
Fair market value, June 30, 2008	\$ 33,319

(a) All gains (losses) recognized in other comprehensive income for cemetery perpetual care trust investments are attributable to non-controlling interest holders and are offset by a corresponding increase (decrease) in *Non-controlling interest in cemetery perpetual care trusts*. See Note 7 to the condensed consolidated financial statements for further information related to our non-controlling interest in cemetery perpetual care trust investments.

Maturity dates of the fixed income securities range from 2008 to 2038. Maturities of fixed income securities at June 30, 2008 are estimated as follows:

	<b>Market (In thousands)</b>
Due in one year or less	\$ 2,704
Due in one to five years	38,976
Due in five to ten years	13,465
Thereafter	19,246
	<b>\$ 74,391</b>

During the three months ended June 30, 2008, purchases and sales of available-for-sale securities in the cemetery perpetual care trusts were \$58.3 million and \$64.5 million, respectively. These sale transactions resulted in \$0.9 million and \$0.6 million of realized gains and realized losses, respectively. During the three months ended June 30, 2007, purchases and sales of available-for-sale securities in the cemetery perpetual care trusts were \$58.6 million and \$51.7 million, respectively. These sales transactions resulted in \$18.9 million and \$5.0 million of

realized gains and realized losses, respectively.

During the six months ended June 30, 2008, purchases and sales of available-for-sale securities in the cemetery perpetual care trusts were \$117.1 million and \$125.9 million, respectively. These sale transactions resulted in \$10.4 million and \$13.6 million of realized gains and realized losses, respectively. During the six months ended June 30, 2007, purchases and sales of available-for-sale securities in the cemetery perpetual care trusts were \$227.3 million and \$94.1 million, respectively. These sales transactions resulted in \$24.4 million and \$6.2 million of realized gains and realized losses, respectively.

Distributable earnings from these cemetery perpetual care trust investments are recognized in current cemetery revenues to the extent we incur qualifying cemetery maintenance costs. Recognized earnings related to these cemetery perpetual care trust investments were \$10.2 million and \$13.0 million for the three months ended June 30, 2008 and 2007, respectively. Recognized earnings related to these cemetery perpetual care trust investments were \$20.0 million and \$25.3 million for the six months ended June 30, 2008 and 2007, respectively.

We assess our trust investments for other-than-temporary declines in fair value on a quarterly basis. Impairment charges, if any, as a result of this assessment are recognized as investment losses and offset by interest income related to non-controlling interest in





## Three months ended June 30, 2008

	Funeral	Cemetery	Cemetery perpetual	Other, net	Total
	trusts	trusts	care trusts (In thousands)		
Realized gains	\$ 9,510	\$ 11,959	\$ 865	\$	\$ 22,334
Realized losses	(11,892)	(13,320)	(638)		(25,850)
Interest, dividend, and other ordinary income	14,902	12,502	9,990		37,394
Trust expenses and income taxes	(4,408)	(10,972)	(2,386)		(17,766)
Net trust investment income	8,112	169	7,831		16,112
Interest expense related to non-controlling interest in funeral and cemetery trust investments	(8,112)	(169)			(8,281)
Interest expense related to non-controlling interest in cemetery perpetual care trust investments			(7,831)		(7,831)
Total non-controlling expense	(8,112)	(169)	(7,831)		(16,112)
Other income, net				1,945	1,945
Total other income, net	\$	\$	\$	\$ 1,945	\$ 1,945

## Six months ended June 30, 2008

	Funeral	Cemetery	Cemetery perpetual	Other, net	Total
	trusts	trusts	care trusts (In thousands)		
Realized gains	\$ 30,309	\$ 23,414	\$ 10,352	\$	\$ 64,075
Realized losses (1)	(26,890)	(29,811)	(13,631)		(70,332)
Interest, dividend, and other ordinary income	20,287	16,738	18,376		55,401
Trust expenses and income taxes	(9,071)	(15,394)	(2,922)		(27,387)
Net trust investment income (losses)	14,635	(5,053)	12,175		21,757
Interest (expense) income related to non-controlling interest in funeral and cemetery trust investments	(14,635)	5,053			(9,582)
Interest expense related to non-controlling interest in cemetery perpetual care trust investments			(12,175)		(12,175)
Total non-controlling interest (expense) income	(14,635)	5,053	(12,175)		(21,757)
Other income, net				3,117	3,117
Total other income, net	\$	\$	\$	\$ 3,117	\$ 3,117

## Three months ended June 30, 2007

	Funeral	Cemetery	Cemetery perpetual	Other, net	Total
	trusts	trusts	care trusts (In thousands)		
Realized gains	\$ 23,236	\$ 23,043	\$ 18,924	\$	\$ 65,203
Realized losses (1)	(9,226)	(8,766)	(6,162)		(24,154)
Interest, dividend, and other ordinary income	6,540	7,085	12,371		25,996
Trust expenses and income taxes	(2,331)	(4,869)	(1,393)		(8,593)
Net trust investment income	18,219	16,493	23,740		58,452
Interest expense related to non-controlling interest in funeral and cemetery trust investments	(18,219)	(16,493)			(34,712)
Interest expense related to non-controlling interest in cemetery perpetual care trust investments			(23,740)		(23,740)

Total non-controlling interest expense	(18,219)	(16,493)	(23,740)		(58,452)
Other income, net				1,755	1,755
Total other income, net	\$	\$	\$	\$ 1,755	\$ 1,755

## Six months ended June 30, 2007

	Funeral trusts	Cemetery trusts	Cemetery perpetual care trusts (In thousands)	Other, net	Total
Realized gains	\$ 32,751	\$ 36,337	\$ 24,432	\$	\$ 93,520
Realized losses (1)	(15,637)	(15,619)	(7,383)		(38,639)
Interest, dividend, and other ordinary income	11,651	14,693	22,319		48,663
Trust expenses and income taxes	(5,379)	(8,391)	(2,387)		(16,157)
Net trust investment income	23,386	27,020	36,981		87,387
Interest expense related to non-controlling interest in funeral and cemetery trust investments	(23,386)	(27,020)			(50,406)
Interest expense related to non-controlling interest in cemetery perpetual care trust investments			(36,981)		(36,981)
Total non-controlling interest expense	(23,386)	(27,020)	(36,981)		(87,387)
Other expense, net				1,138	1,138
Total other income, net	\$	\$	\$	\$ 1,138	\$ 1,138

(1) Realized losses include impairment charges for other-than-temporary declines in fair value of \$3.5 million for funeral trusts, \$3.2 million for cemetery trusts, and \$1.2 million for cemetery perpetual care trusts. See Notes 4 through 6 for additional information.

### 8. Income Taxes

Income tax expense during interim periods is based on the estimated annual effective income tax rate plus any discrete items which are recorded in the period that the specific item occurs. Discrete items include such events as accrual true-ups to tax returns, tax audit settlements, and other infrequently occurring or unusual events occurring in a given quarter. For the three months ended June 30, 2008, income tax expense was approximately 39% of pre-tax income and for the six months ended June 30, 2008, income tax expense was approximately 38% of pretax income. Variances in our estimated annual effective tax rate from the 35% federal statutory rate primarily result from the effect of discrete adjustments, state and Canadian income taxes and estimated permanent differences. Specific items which affected income tax expense for the six months ended June 30, 2008 included a return to accrual adjustment on our 2007 Canadian income tax returns which were filed during the second -quarter, accrued interest on contingent tax liabilities recorded under FIN 48, and permanent differences between the book basis and tax basis of asset dispositions.

At June 30, 2008 we had approximately \$148 million of gross unrecognized tax benefits. If all unrecognized benefits were recognized, approximately \$41 million would impact our effective tax rate in future periods. Both of the amounts have increased over the corresponding amount that existed at December 31, 2007 as a result of accrual of interest and penalties associated with our unrecognized tax benefits noted above.

We file numerous US federal, state and foreign income tax returns. A number of years may elapse before particular tax matters, for which we have unrecognized tax benefits, are audited and finally settled. In the United States, the Internal Revenue Service has recently completed its field work for tax years 1999 through 2002 and is currently auditing tax years 2003 through 2005. Various state and foreign jurisdictions are auditing years through 2005. It is reasonably possible that one or more of the multi-jurisdictional audits will be settled by December 31, 2008 and if favorably resolved could result in a significant reduction in the amount of our unrecognized tax benefits.

**9. Debt**

Debt as of June 30, 2008 and December 31, 2007 was as follows:

	<b>June 30, 2008</b>	<b>December 31, 2007</b>
	<b>(In thousands)</b>	
6.5% notes due March 2008	\$	\$ 45,209
7.7% notes due April 2009	28,731	28,731
7.875% debentures due February 2013	55,627	55,627
7.375% senior notes due October 2014	250,000	250,000
6.75% notes due April 2015	200,000	200,000
6.75% notes due April 2016	250,000	250,000
7.0% notes due June 2017	300,000	300,000
7.625% senior notes due October 2018	250,000	250,000
7.5% notes due April 2027	200,000	200,000
Revolving credit facility due November 2011	45,000	
Series B senior notes due November 2011	150,000	150,000
Convertible debentures, maturities through 2013, fixed interest rates at 5.00% conversion prices from \$13.02 to \$50.00 per share	4,175	4,175
Obligations under capital leases	112,574	112,507
Mortgage notes and other debt, maturities through 2050	38,631	15,742
Unamortized pricing discounts and other	(4,938)	(5,291)
<b>Total debt</b>	<b>\$ 1,879,800</b>	<b>\$ 1,856,700</b>
Less current maturities	(51,289)	(36,594)
<b>Total long-term debt</b>	<b>\$ 1,828,511</b>	<b>\$ 1,820,106</b>

Current maturities of debt at June 30, 2008 were comprised primarily of capital leases and our 7.7% Notes due April 2009. Our consolidated debt had a weighted average interest rate of 6.77% at June 30, 2008 and 7.09% at December 31, 2007. Approximately 86% and 89% of our total debt had a fixed interest rate at June 30, 2008 and December 31, 2007, respectively.

**Revolving Credit Facility**

Our revolving credit facility matures in November 2011 and provides a total lending commitment of \$300.0 million, including a sublimit of \$175.0 million for letters of credit. In March 2008, we utilized \$45.0 million of the credit facility to repay our 6.5% notes due March 2008. As of June 30, 2008, we have also used the credit facility to support \$53.7 million of letters of credit. The credit facility provides us with flexibility for working capital, if needed, and is guaranteed by our domestic subsidiaries. The subsidiary guaranty is a guaranty of payment of the outstanding amount of the total lending commitment. It covers the term of the credit facility, including extensions, and totaled a maximum potential amount of \$98.7 million at June 30, 2008. The credit facility contains certain financial covenants, including a minimum interest coverage ratio, a maximum leverage ratio, maximum capital expenditure limitations, and certain cash distribution and share repurchase restrictions. We also pay a quarterly fee on the unused commitment, which ranges from 0.25% to 0.50%.

**Debt Issuances and Additions**

During the six months ended June 30, 2008, we entered into loan agreements with financial institutions totaling \$31.0 million. The proceeds, which are included in mortgage notes and other debt, were used for deposits related to certain transportation vehicles.

In the three months ended June 30, 2007, we completed a private offering of \$400.0 million aggregate principal unsecured senior notes, consisting of \$200.0 million aggregate principal amount of 6.75% Senior Notes due 2015 and

\$200.0 million aggregate principal amount of 7.50% Senior notes due 2027. We are entitled to redeem the notes at any time by paying a make-whole premium. The notes are subject to the provisions of our Senior Indenture dated as of February 1, 1993, as amended, which includes covenants limiting, among other things, the creation of liens securing the indebtedness and certain sale-leaseback transactions. We used the net proceeds from the offering to fund the closing of the tender offers for our 6.50% Notes due 2008 and 7.70% Notes due 2009 as further discussed below and for general corporate purposes.

***Debt Extinguishments and Reductions***

In the three months ended March 31, 2008, we repaid \$45.2 million aggregate principal amount of our 6.50% notes due March 2008. There was no gain or loss recognized as a result of this repayment.

In the three months ended March 31, 2007, we repaid \$100.0 million aggregate principal amount of our term loan. As a result of this transaction, we recognized a loss of \$2.4 million recorded in *Loss on early extinguishment of debt, net* in our condensed consolidated statement of operations, which represents the write-off of unamortized deferred loan costs of \$1.7 million and a \$0.7 million premium to early extinguish the debt.

In the three months ended June 30, 2007, we purchased \$149.8 million aggregate principal amount of our 6.50% Notes due 2008 and \$173.8 million aggregate principal amount of our 7.70% Notes due 2009 in a tender offer. In connection with the repurchase of the notes, we recognized a *Loss on early extinguishment of debt* of approximately \$12.1 million, which represents the write-off of unamortized deferred loan costs of \$0.4 million, a \$1.0 million loss on a related interest rate hedge, and \$10.7 million in premiums paid to extinguish the debt.

#### **Capital Leases**

In the six months ended June 30, 2008 and 2007, we acquired \$14.3 million and \$23.9 million, respectively, of transportation vehicles and other assets using capital leases.

#### **10. Retirement Plans**

The components of net periodic pension plan benefit cost for the three and six months ended June 30 were as follows:

	<b>Three months ended June 30,</b>		<b>Six months ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>		<b>(In thousands)</b>	
Interest cost on projected benefit obligation	\$ 422	\$ 2,083	\$ 785	\$ 4,166
Actual return on plan assets		(909)		(1,935)
Amortization of prior service cost		46		92
	\$ 422	\$ 1,220	\$ 785	\$ 2,323

#### **11. Share-Based Compensation**

##### *Stock Benefit Plans*

We utilize the Black-Scholes valuation model for estimating the fair value of our stock options. This model allows the use of a range of assumptions related to volatility, the risk-free interest rate, the expected life, and the dividend yield. The fair values of our stock options are calculated using the following weighted average assumptions for the six months ended June 30, 2008:

<b>Assumptions</b>	<b>Six months ended June 30, 2008</b>
Dividend yield	1.3%
Expected volatility	45.9%
Risk-free interest rate	2.9%
Expected holding period	5.7 years

##### *Stock Options*

The following table sets forth stock option activity for the six months ended June 30, 2008:

	<b>Options</b>	<b>Weighted-average exercise price</b>
Outstanding at December 31, 2007	13,568,445	\$ 6.25
Granted	1,422,600	11.59
Exercised	(947,202)	3.79
Expired	(7,263)	29.82



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Outstanding at June 30, 2008	14,036,580	\$ 6.95
Exercisable at June 30, 2008	10,631,099	\$ 5.71

As of June 30, 2008, the unrecognized compensation expense related to stock options of \$11.3 million is expected to be recognized over a weighted average period of 2.2 years.

#### Restricted Shares

Restricted share activity for the six months ended June 30, 2008 was as follows:

	<b>Restricted shares</b>	<b>Weighted-average grant-date fair value</b>
Nonvested restricted shares at December 31, 2007	674,576	\$ 9.04
Granted	290,000	11.61
Vested	(362,134)	8.36
Nonvested restricted shares at June 30, 2008	602,442	\$ 10.69

## 12. Stockholders Equity

Our components of *Accumulated other comprehensive income* are as follows:

	<b>Foreign currency translation adjustment</b>	<b>Unrealized gains and losses (in thousands)</b>	<b>Accumulated other comprehensive income</b>
Balance at December 31, 2007	\$ 152,590	\$	\$ 152,590
Activity in 2008	(17,147)		(17,147)
Decrease in net unrealized gains associated with available-for-sale securities of the trusts		(142,954)	(142,954)
Reclassification of unrealized loss activity attributable to the non-controlling interest holders		142,954	142,954
Balance at June 30, 2008	\$ 135,443	\$	\$ 135,443

The assets and liabilities of foreign operations are translated into U.S. dollars using the current exchange rate. The U.S. dollar amount that arises from such translation, as well as exchange gains and losses on intercompany balances of a long-term investment nature, are included in the cumulative currency translation adjustments in *Accumulated other comprehensive income*. Income taxes are generally not provided on foreign currency translation adjustments. Included in the decrease in net unrealized gains associated with available-for-sale securities of the trusts and offset in the reclassification of unrealized loss activity attributable to the non-controlling interest holders are \$9.9 million of unrealized losses attributable to the initial adoption of SFAS 157. See Note 4-6 for further discussion.

The components of comprehensive income are as follows for the three and six months ended June 30, 2008 and 2007:

	<b>Three months ended June 30, 2008</b>		<b>Six months ended June 30, 2008</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>		<b>(In thousands)</b>	
Comprehensive income:				
Net income	\$ 31,397	\$ 15,118	\$ 72,916	\$ 52,760
Other comprehensive income (loss)	4,959	37,190	(17,147)	41,596

Comprehensive income	\$ 36,356	\$ 52,308	\$ 55,769	\$ 94,356
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***Cash Dividends***

On May 14, 2008, our Board of Directors approved a cash dividend of \$.04 per common share. At June 30, 2008, this dividend totaling \$10.3 million was recorded in *Accounts payable and accrued liabilities* and *Capital in excess of par value* in the condensed consolidated balance sheet. This dividend was paid on July 31, 2008.

**Share Repurchase Program**

Subject to market conditions, normal trading restrictions, and limitations in our debt covenants, we may make purchases in the open market or through privately negotiated transactions under our stock repurchase program. In the six months ended June 30, 2008, we repurchased 7.0 million shares of common stock at an aggregate cost of \$79.5 million and an average cost per share of \$11.34. After these purchases, the remaining dollar value of shares authorized to be purchased under the share repurchase program was approximately \$66.1 million at June 30, 2008.

**13. Segment Reporting**

Our operations are both product based and geographically based, and the reportable operating segments presented below include our funeral and cemetery operations. Our geographic areas include United States and Foreign.

Foreign operations consists of our operations in Canada and Germany. We conduct both funeral and cemetery operations in the United States and Canada and funeral operations in Germany.

Our reportable segment information is as follows:

	<b>Funeral</b>	<b>Cemetery (In thousands)</b>	<b>Reportable segments</b>
Three months ended June 30,			
Revenues from external customers:			
2008	\$363,262	\$185,520	\$ 548,782
2007	\$375,852	\$189,640	\$ 565,492
Gross profit:			
2008	\$ 72,372	\$ 34,988	\$ 107,360
2007	\$ 70,490	\$ 32,749	\$ 103,239
Six months ended June 30,			
Revenues from external customers:			
2008	\$768,841	\$353,392	\$1,122,233
2007	\$798,696	\$374,351	\$1,173,047
Gross profit:			
2008	\$180,919	\$ 64,038	\$ 244,957
2007	\$172,735	\$ 71,487	\$ 244,222

The following table reconciles gross profit from reportable segments to our consolidated income from continuing operations before income taxes:

	<b>Three months ended June 30,</b>		<b>Six months ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>		<b>(In thousands)</b>	
Gross profit from reportable segments	\$ 107,360	\$ 103,239	\$ 244,957	\$ 244,222
General and administrative expenses	(21,658)	(30,159)	(46,733)	(65,387)
(Loss) gain on divestitures and impairment charges, net	(3,858)	9,743	(15,904)	2,063
Other operating income, net	1,691		585	
Operating income	83,535	82,823	182,905	180,898
Interest expense	(33,311)	(36,165)	(67,380)	(73,762)
Loss on early extinguishment of debt		(12,122)		(14,480)
Equity in earnings of unconsolidated subsidiaries		5,559		6,270
Other income, net	1,945	1,755	3,117	1,138

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Income from continuing operations before income taxes	\$ 52,169	\$ 41,850	\$ 118,642	\$ 100,064
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Our geographic area information is as follows:

	<b>United States</b>	<b>Foreign (In thousands)</b>	<b>Total</b>
Three months ended June 30,			
Revenues from external customers:			
2008	\$ 492,297	\$ 56,485	\$ 548,782
2007	\$ 519,596	\$ 45,896	\$ 565,492
(Loss) gain on divestitures and impairment charges, net:			
2008	\$ (3,333)	\$ (525)	\$ (3,858)
2007	\$ 10,279	\$ (536)	\$ 9,743
Operating income:			
2008	\$ 70,649	\$ 12,886	\$ 83,535
2007	\$ 81,400	\$ 1,423	\$ 82,823
Six months ended June 30,			
Revenues from external customers:			
2008	\$1,011,344	\$110,889	\$1,122,233
2007	\$1,080,888	\$ 92,159	\$1,173,047
(Loss) gain on divestitures and impairment charges, net:			
2008	\$ (12,871)	\$ (3,033)	\$ (15,904)
2007	\$ 2,576	\$ (513)	\$ 2,063
Operating income:			
2008	\$ 160,378	\$ 22,527	\$ 182,905
2007	\$ 175,610	\$ 5,288	\$ 180,898

#### 14. Supplementary Information

The detail of certain income statement accounts as presented in the condensed consolidated statement of operations is as follows for the three and six months ended June 30:

	<b>Three months ended June 30,</b>		<b>Six months ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>		<b>(In thousands)</b>	
Merchandise revenues:				
Funeral	\$ 118,312	\$ 127,164	\$ 252,533	\$ 273,898
Cemetery	129,021	128,810	237,453	248,262
Total merchandise revenues	247,333	255,974	489,986	522,160
Services revenues:				
Funeral	229,542	236,197	489,052	502,157
Cemetery	47,862	52,703	98,912	109,462
Total services revenues	277,404	288,900	587,964	611,619
Other revenues	24,045	20,618	44,283	39,268
Total revenues	\$ 548,782	\$ 565,492	\$ 1,122,233	\$ 1,173,047

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Merchandise costs and expenses:				
Funeral	\$ 61,239	\$ 64,278	\$ 129,902	\$ 135,930
Cemetery	58,321	55,357	104,697	102,021
Total cost of merchandise	119,560	119,635	234,599	237,951
Services costs and expenses:				
Funeral	113,538	122,335	225,616	241,241
Cemetery	28,170	29,348	55,349	57,184
Total cost of services	141,708	151,683	280,965	298,425
Overhead and other expenses	180,154	190,935	361,712	392,449
Total costs and expenses	\$ 441,422	\$ 462,253	\$ 877,276	\$ 928,825

**15. Commitments and Contingencies****Representations and Warranties**

As of June 30, 2008, we have contingent obligations of \$36.1 million (of which \$26.6 million is reflected in our condensed consolidated financial statements as a liability) resulting from our previous international asset sales and joint venture transactions. In some cases, we have agreed to guarantee certain representations and warranties made in such divestiture transactions with letters of credit or interest-bearing cash investments. We have interest-bearing cash investments of \$25.6 million included in *Deferred charges and other assets* collateralizing certain of these contingent obligations. We believe it is remote that we will ultimately be required to fund third-party claims against these representations and warranties in excess of the carrying value of our recorded liability.

In 2004, we disposed of our funeral operations in France to a newly formed, third-party company. As a result of this sale, we recognized certain Euro-denominated contractual obligations related to representations, warranties, and other indemnifications. The remaining obligation related to these indemnifications is as follows:

	<b>Time limit</b>	<b>Maximum potential amount of future payments</b>	<b>Carrying value as of June 30, 2008 (In thousands)</b>
Litigation provision	Until entire resolution of (i) the relevant claims or (ii) settlement of the claim by the purchaser at the request of the vendor	(1)	15,117
VAT taxes	One month after expiration of the statutory period of limitations	(1)	5,688
Other	Until entire resolution of (i) the relevant claims or (ii) settlement of the claim by the purchaser at the request of the vendor	(1)	4,266
Total			\$ 25,071
Less: Deductible of majority equity owner			(2,471)
			\$ 22,600

(1) The potential maximum exposure for these three items combined is 60 million or \$94.8 million at June 30, 2008.

During the six months ended June 30, 2008, we released certain value-added tax (VAT) indemnifications and tax reserve liabilities related to our former French operations as a result of the expiration of the statutory period of limitations. In addition, we applied certain litigation and other claims against the deductible of the majority owner, and we increased the recorded amount of certain other litigation reserves. These transactions, which after consideration of related foreign currency translation effects resulted in a \$1.0 million reduction of our carrying value of the obligation, were recorded in *(Loss) gain on divestitures and impairment charges, net* in the three and six months ended June 30, 2008.



### ***Litigation***

We are a party to various litigation matters, investigations, and proceedings. For each of our outstanding legal matters, we evaluate the merits of the case, our exposure to the matter, possible legal or settlement strategies, and the likelihood of an unfavorable outcome. We intend to defend ourselves in the lawsuits described herein; however, if we determine that an unfavorable outcome is probable and can be reasonably estimated, we establish accruals we deem appropriate. We hold certain insurance policies that may reduce cash outflows with respect to an adverse outcome of certain of these litigation matters. We accrue such insurance recoveries when they become probable of being paid and can be reasonably estimated.

*Conley Investment Counsel v. Service Corporation International, et al.*; Civil Action 04-MD-1609; In the United States District Court for the Southern District of Texas, Houston Division, a consolidation of three cases that were filed in 2003 and 2004 ( 2003 Securities Lawsuit ). The 2003 Securities Lawsuit names as defendants SCI and several of SCI's current and former executive officers or directors. It is a purported class action alleging that the defendants failed to disclose the unlawful treatment of human remains and gravesites at two cemeteries in Fort Lauderdale and West Palm Beach, Florida. No discovery has occurred, and we cannot quantify our ultimate liability, if any, for the payment of damages.

*Burial Practices Claims.* We are named as a defendant in various lawsuits alleging improper burial practices at certain of our cemetery locations. These lawsuits include the *Valls* and *Garcia* lawsuits described in the following paragraphs.

*Maria Valls, Pedro Valls and Roberto Valls, on behalf of themselves and all other similarly situated v. SCI Funeral Services of Florida, Inc. d/b/a Memorial Plan a/k/a Flagler Memorial Park, John Does and Jane Does*; Case No. 23693CA08; In the Circuit Court of the 11th Judicial Circuit in Miami-Dade County, Florida ( Valls Lawsuit ). The Valls Lawsuit was filed December 5, 2005, and named a subsidiary of SCI as a defendant. The plaintiffs allege the defendants improperly handled remains, did not keep adequate records of interments, and engaged in various other improprieties in connection with the operation of the cemetery. Although the plaintiffs seek to certify as a class all family members of persons buried at the cemetery, the court has dismissed plaintiffs' class action allegations with prejudice. Plaintiffs appeal the ruling. The plaintiffs are seeking monetary damages and injunctive relief and have reserved the right to seek leave from the court to claim punitive damages. We cannot quantify our ultimate liability, if any, for the payment of any damages.

*Reyvis Garcia, Alicia Garcia, et al. v. Alderwoods Group, Inc., Osiris Holding of Florida, Inc, a Florida corporation, d/b/a Graceland Memorial Park South, f/k/a Paradise Memorial Gardens, Inc., et al.* was filed in December 2004, in the Circuit Court of the Eleventh Judicial Circuit in Miami-Dade County, Florida, Case No.: 04-25646 CA 32. The Garcias are the son and sister of the decedent, Eloisa Garcia, who was buried at Graceland Memorial Park South in March 1986, when the cemetery was owned by Paradise Memorial Gardens, Inc. Initially, the suit sought damages on the individual claims of the Garcias relating to the burial of Eloisa Garcia. The Garcias claimed that due to poor record keeping, maps, and the fact that the family could not afford to purchase a marker for the grave, the burial location of the decedent could not be readily located. Subsequently, the decedent's grave was located and verified. In July 2006, plaintiffs amended their complaint, seeking to certify a class of all persons buried at this cemetery whose burial sites cannot be located. Plaintiffs subsequently filed amended class action complaints and added additional named plaintiffs. The plaintiffs are seeking unspecified monetary damages, as well as equitable and injunctive relief. No class has been certified in this matter. We cannot quantify our ultimate liability, if any, for the payment of any damages.

*Funeral Regulations Lawsuits.* We are named as a defendant in various lawsuits alleging violations of federal and state funeral related regulations and/or statutes, including the *Baudino* and *Sanchez* lawsuits described in the following paragraphs.

*Mary Louise Baudino, et al. v. Service Corporation International, et al.* was filed in November 2004 in Los Angeles County Superior Court; Case No. BC324007 ( Baudino Lawsuit ). The Baudino Lawsuit was initially filed as a putative nationwide class action brought on behalf of all persons, entities, and organizations who purchased funeral services from SCI. Plaintiffs allege that funeral related regulations and/or statutes ( Rules ) required us to disclose our markups on all items obtained from third parties in connection with funeral service contracts and that the failure to make certain disclosures of markups resulted in breach of contract and other legal claims. The plaintiffs seek to recover an unspecified amount of monetary damages as well as attorneys' fees, costs, and interest. We deny all of the

claims and deny that the plaintiffs have standing to sue for violations of the Rules. On September 15, 2006, the trial court granted our motion for summary judgment on the merits. Plaintiffs are appealing the summary judgment ruling.

*Richard Sanchez et al. v. Alderwoods Group, Inc. et al.* was filed in February 2005 in the Superior Court of the State of California, for the County of Los Angeles, Central District; Case No. BC328962. Plaintiffs seek to certify a nationwide class on behalf of all consumers who purchased funeral goods and services from Alderwoods. Plaintiffs allege in essence that the Federal Trade Commission's Funeral Rule requires Alderwoods to disclose its markups on all items obtained from third parties in connection with funeral service contracts. Plaintiffs allege further that Alderwoods has failed to make such disclosures. Plaintiffs seek to recover an unspecified amount of monetary damages, attorney's fees, costs, and unspecified injunctive and declaratory relief. This case is substantially similar to the Baudino Lawsuit, and we expect that the outcome of this case will be governed by the law applied in the Baudino Lawsuit.

*Antitrust Claims.* We are named as a defendant in two related class action antitrust cases filed in 2005. The first case is Cause No. 4:05-CV-03394; *Funeral Consumers Alliance, Inc. v. Service Corporation International, et al.*; In the United States District Court for the Southern District of Texas – Houston ( Funeral Consumers Case ). This is a purported class action on behalf of casket consumers throughout the United States alleging that we and several other companies involved in the funeral industry violated federal antitrust laws and state consumer laws by engaging in various anti-competitive conduct associated with the sale of caskets.

The second case is Cause No. 4:05-CV-03399; *Pioneer Valley Casket, et al. v. Service Corporation International, et al.*; In the United States District Court for the Southern District of Texas – Houston Division ( Pioneer Valley Case ). This lawsuit makes the same allegations as the Funeral Consumers Case and is also brought against several other companies involved in the funeral industry. Unlike the Funeral Consumers Case, the Pioneer Valley Case is a purported class action on behalf of all independent casket distributors that are in the business or were in the business any time between July 18, 2001 to the present.

The Funeral Consumers Case and the Pioneer Valley Case seek injunctions, monetary damages, and treble damages. The plaintiffs in the Funeral Consumers Case filed an expert report indicating that the damages sought from all defendants range from approximately \$950 million to \$1.5 billion, before trebling. Additionally, the plaintiffs in the Pioneer Valley Case filed an expert report indicating that the damages sought from all defendants would be approximately \$99 million, before trebling. We deny that we engaged in anticompetitive practices related to our casket sales and intend to vigorously contest these claims and plaintiffs' damages reports. In both cases, we have filed reports of our experts which vigorously dispute the validity of the plaintiffs' damages theories and calculations. We cannot quantify our ultimate liability, if any, for the payment of damages.

In addition to the Funeral Consumers Case and the Pioneer Valley Case, we received Civil Investigative Demands, dated August 2005 and February 2006, from the Attorney General of Maryland on behalf of itself and other state attorneys general, who have commenced an investigation of alleged anticompetitive practices in the funeral industry. We have also received similar Civil Investigative Demands from the Attorneys General of Florida and Connecticut.

*Wage and Hour Claims.* We are named a defendant in various lawsuits alleging violations of federal and state laws regulating wage and hour overtime pay, including the lawsuits described in the following paragraphs.

*Prise, et al., v. Alderwoods Group, Inc., and Service Corporation International*; Cause No. 06-164; In the United States District Court for the Western District of Pennsylvania (the Wage and Hour Lawsuit ). The Wage and Hour Lawsuit was filed by two former Alderwoods (Pennsylvania), Inc., employees in December 2006 and purports to have been brought under the Fair Labor Standards Act ( FLSA ) on behalf of all Alderwoods and SCI-affiliated employees who performed work for which they were not fully compensated, including work for which overtime pay was owed. The court has conditionally certified a class of claims as to certain job positions for Alderwoods employees.

Plaintiffs allege causes of action for violations of the FLSA, failure to maintain proper records, breach of contract, violations of state wage and hour laws, unjust enrichment, fraud and deceit, quantum meruit, negligent misrepresentation, and negligence. Plaintiffs seek injunctive relief, unpaid wages, liquidated, compensatory, consequential and punitive damages, attorneys' fees and costs, and pre- and post-judgment interest. We cannot quantify our ultimate liability, if any, in this lawsuit.

*Bryant, et al. v. Alderwoods Group, Inc., Service Corporation International, et al.*; Case No. 3:07-CV-5696-SI; In the U.S. District Court for the Northern District of California. This lawsuit was filed on November 8, 2007 against SCI and various subsidiaries and individuals. It is related to the Wage and Hour Lawsuit, raising similar claims and brought by the same attorneys. This lawsuit has been transferred to the U.S. District Court for the Western District of Pennsylvania and is now Case No. 08-CV-00891-JFC. We cannot quantify our ultimate liability, if any, in this lawsuit.

*Bryant, et al. v. Service Corporation International, et al.*; Case No. RG-07359593; and *Helm, et al. v. AWGI & SCI*; Case No. RG-07359602; In the Superior Court of the State of California, County of Alameda. These cases were filed on December 5, 2007 by counsel for plaintiffs in the Wage and Hour Lawsuit. These cases assert state law claims like those previously dismissed in the Wage and Hour Lawsuit. These cases were removed to federal court in the U.S. District Court for the Northern District of California, San Francisco/Oakland Division. The *Bryant* case is now Case No. 3:08-CV-01190-SI and the *Helm* case is now Case No. 3:08-CV-01184-SI. We cannot quantify our ultimate

liability, if any, in this lawsuit.

*Stickle, et al. v. Service Corporation International, et al.*; Case No. 08-CV-83; In the U.S. District Court for Arizona, Phoenix Division. Counsel for plaintiffs in the Wage and Hour Lawsuit filed this case on January 17, 2008, against SCI and various related entities and individuals asserting FLSA and other ancillary claims based on the alleged failure to pay for overtime. Plaintiffs seek the same class notice to SCI and related entities that were rejected by the Court in the Wage and Hour Lawsuit. We cannot quantify our ultimate liability, if any, in this lawsuit.

*Ordaz, et al. v. Rose Hills Mortuary, L.P., et al.*; Case No. BC 386500; In the Superior Court of the State of California, for the County of Los Angeles. This case was filed on February 28, 2008 as a purported class action against our Rose Hills location asserting claims based on various violations of California law relating to the payment of wages and work hours.

The ultimate outcome of the matters described above cannot be determined at this time. We intend to aggressively defend all of the above lawsuits; however, an adverse decision in one or more of such matters could have a material adverse effect on us, our financial condition, results of operations, and cash flows.

## 16. Earnings Per Share

Basic earnings per common share (EPS) excludes dilution and is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other obligations to issue common stock were exercised or converted into common stock or resulted in the issuance of common shares that then shared in our earnings.

A reconciliation of the numerators and denominators of the basic and diluted EPS computations is presented below:

	Three months ended June 30,		Six months ended June 30,	
	2008	2007	2008	2007
	(In thousands, except per share amounts)		(In thousands, except per share amounts)	
Income from continuing operations (numerator):				
Income from continuing operations basic	\$ 31,774	\$ 12,909	\$ 73,278	\$ 47,626
After tax interest on convertible debt	13		25	
Income from continuing operations diluted	\$ 31,787	\$ 12,909	\$ 73,303	\$ 47,626
(Loss) income from discontinued operations, net of tax (numerator)	\$ (377)	\$ 2,209	\$ (362)	\$ 5,134
Net income (numerator):				
Net income basic	\$ 31,397	\$ 15,118	\$ 72,916	\$ 52,760
After tax interest on convertible debt	13		25	
Net income diluted	\$ 31,410	\$ 15,118	\$ 72,941	\$ 52,760
Denominator:				
Weighted average shares basic	259,034	290,577	259,919	291,941
Stock options	3,356	5,361	3,543	5,318
Restricted stock	64	186	129	221
Convertible debt	121		121	
Weighted average shares diluted	262,575	296,124	263,712	297,480
Income from continuing operations per share:				
Basic	\$ .12	\$ .04	\$ .28	\$ .16

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Diluted	\$ .12	\$ .04	\$ .28	\$ .16
Income from discontinued operations per share, net of tax:				
Basic	\$	\$ .01	\$	\$ .02
Diluted	\$	\$ .01	\$	\$ .02
Net income per share:				
Basic	\$ .12	\$ .05	\$ .28	\$ .18
Diluted	\$ .12	\$ .05	\$ .28	\$ .18

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The computation of diluted EPS excludes outstanding stock options and convertible debt in certain periods in which the inclusion of such options and debt would be antidilutive in the periods presented. Total options and convertible debentures not currently included in the computation of dilutive EPS are as follows (in shares):

	<b>Three months ended June 30,</b>		<b>Six months ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>		<b>(In thousands)</b>	
Antidilutive options	3,526	1,622	1,544	1,559
Antidilutive convertible debentures	52	307	52	312
Total common stock equivalents excluded from computation	3,578	1,929	1,596	1,871

### 17. Divestiture-Related Activities

As divestitures occur in the normal course of business, gains or losses on the sale of such businesses are recognized in the income statement line item *(Loss) gain on divestitures and impairment charges, net*, including adjustments to contingent obligations and other estimated amounts which are recognized in periods subsequent to the period of divestment.

*(Loss) gain on divestitures and impairment charges, net* consists of the following for the three and six months ended June 30:

	<b>Three months ended June 30,</b>		<b>Six months ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>		<b>(In thousands)</b>	
Gain (loss) on divestitures, net	\$ 604	\$ 28,851	\$ (8,471)	\$ 21,206
Impairment losses	(4,462)	(19,108)	(7,433)	(19,143)
	\$ (3,858)	\$ 9,743	\$ (15,904)	\$ 2,063

**Assets Held for Sale**

We have committed to a plan to sell certain operating properties. As a result, these properties have been classified as assets held for sale in our June 30, 2008 and December 31, 2007 condensed consolidated balance sheets.

Net assets held for sale were as follows:

	<b>June 30, 2008</b>	<b>December 31, 2007</b>
	<b>(In thousands)</b>	
<b>Assets:</b>		
Current assets	\$ 1,805	\$ 2,294
Preneed funeral receivables and trust investments	9,624	9,944
Preneed cemetery receivables and trust investments	62,872	64,751
Cemetery property	7,639	9,341
Property and equipment, at cost	12,454	9,968
Deferred charges and other assets	12,003	12,390
Cemetery perpetual care trust investments	16,407	16,232
<b>Total assets</b>	<b>122,804</b>	<b>124,920</b>
<b>Liabilities:</b>		
Accounts payable and accrued liabilities	201	149
Deferred preneed funeral revenues	7,913	8,388
Deferred preneed cemetery revenues	65,190	67,141
Other liabilities	144	167
Non-controlling interest in cemetery perpetual care trusts	16,407	16,232
<b>Total liabilities</b>	<b>89,855</b>	<b>92,077</b>
<b>Net assets held for sale</b>	<b>\$ 32,949</b>	<b>\$ 32,843</b>

**Discontinued Operations**

As part of the Alderwoods transaction, we acquired an insurance subsidiary that we sold in the third quarter of 2007. Accordingly, the operations of this entity are classified as discontinued operations for the three and six months ended June 30, 2007. In addition, in the second quarter of 2008, we settled an outstanding contingency related to the 2005 divestiture of our operations in Argentina. The loss related to this transaction is included in discontinued operations for the three and six months ended June 30, 2008.

The results of our discontinued operations for the three and six months ended June 30, 2008 and 2007 were as follows:

	<b>Three months ended June 30,</b>		<b>Six months ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>		<b>(In thousands)</b>	
Revenues	\$	\$ 17,162	\$	\$ 42,626
Costs and other expenses		(14,646)		(36,448)
Other income		916		916
Loss on divestitures and impairment charges, net	(572)		(557)	
	(572)	3,432	(557)	7,094

(Loss) income from discontinued operations before income taxes				
Benefit (provision) for income taxes	195	(1,223)	195	(1,960)
(Loss) income from discontinued operations	\$ (377)	\$ 2,209	\$ (362)	\$ 5,134

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **The Company**

We are North America's leading provider of deathcare products and services, with a network of funeral homes and cemeteries unequalled in geographic scale and reach. At June 30, 2008, we operated 1,328 funeral service locations and 379 cemeteries (including 209 combination locations) in North America, which are geographically diversified across 43 states, eight Canadian provinces, the District of Columbia, and Puerto Rico. Our funeral segment also includes the operations of 12 funeral homes in Germany that we intend to exit when economic values and conditions are conducive to a sale. As part of the Alderwoods Group, Inc.



(Alderwoods) transaction in the fourth quarter of 2006, we acquired Mayflower National Life Insurance Company (Mayflower), an insurance business that we sold in July 2007. The operations of this business through the date of sale are presented as discontinued operations in our condensed consolidated statement of operations.

We currently have approximately \$66.1 million authorized to repurchase our common stock. Our financial stability is further enhanced by our \$6.8 billion backlog of future revenues from both trust and insurance funded sales at June 30, 2008, which is the result of preneed funeral and cemetery sales. We believe we have the financial strength and flexibility to reward shareholders through dividends while maintaining a prudent capital structure and pursuing new opportunities for profitable growth.

### **Strategies for Growth**

We are confident about our competitive position, our financial strength, and our ability to further our principal strategies to generate profitable growth over the long-term. These strategies are as follows:

*Target our customer;*

*Drive operating discipline and leverage our scale; and*

*Manage and grow the footprint.*

For additional information on these strategies, see our Annual Report on Form 10-K for the year ended December 31, 2007.

### **Financial Condition, Liquidity and Capital Resources**

#### ***Capital Allocation Considerations***

We rely on cash flow from operations as a significant source of liquidity. In addition, we have approximately \$201.3 million in borrowing capacity under our 5-year, \$300.0 million revolving credit facility. We believe these sources of liquidity can be supplemented by our ability to access the capital markets for additional debt or equity securities. As of June 30, 2008, we were in compliance with all of our debt covenants.

At June 30, 2008, our current liabilities exceeded our current assets by \$15.3 million. We believe our future operating cash flows and available capacity under our credit facility will be adequate to meet our working capital requirements.

#### ***Cash Flow***

We believe our ability to generate strong operating cash flow is one of our fundamental financial strengths and provides us with substantial flexibility in meeting operating and investing needs. Highlights of cash flow for the six months ended June 30, 2008 and 2007 are as follows:

***Operating Activities*** Net cash provided by operating activities in the first half of 2008 was \$116.5 million compared to \$191.6 million in the first half of 2007. Included in the first half of 2008 is a federal tax payment of \$90.0 million related to gains on the sale of our equity investment in French operations and other divestitures in late 2007 and \$3.3 million of Alderwoods transition costs. Included in the first half of 2007 is \$11.4 million of premiums paid on early extinguishment of debt and \$19.5 million of Alderwoods transition costs. Net cash provided by operating activities also decreased \$12.6 million, or 5.7%, due largely to our sale of Mayflower Insurance Company, which contributed \$17.3 million of operating cash from discontinued operations in the first half of 2007.

***Investing Activities*** Net cash provided by investing activities decreased \$223.8 million in the first half of 2008 compared to the first half of 2007 primarily due to a \$201.7 million decrease in proceeds from the sales of businesses in North America and a \$21.2 million increase in deposits of restricted funds. In the first half of 2007, we received \$214.2 million in proceeds from the sales of businesses in North America driven by the sale of properties in accordance with our consent decree with the FTC.

***Financing Activities*** Net cash used in financing activities decreased \$54.2 million in the first half of 2008 compared to the same period in 2007 as a \$372.2 million decrease in debt payments and a \$24.1 million decrease in purchases of the Company's common stock were partially offset by a \$320.6 million decrease in proceeds from the issuance of long-term debt and a \$9.6 million reduction in proceeds from the exercise of stock options. Payments of debt in 2008 included a \$45.2 million repayment of our 6.5% notes due



March 2008, \$9.2 million in other scheduled debt payments, and \$12.0 million in payments on capital leases. Payments of debt of \$438.6 million in 2007 were due to the acceptance of the tenders of \$149.8 million of our 6.50% senior notes due 2008 and \$173.8 million of our 7.70% senior notes due 2009, a \$100.0 million repayment of our term loan, \$2.2 million in scheduled debt payments, and \$13.8 million in payments on capital leases.

#### **Financial Assurances**

In support of our operations, we have entered into arrangements with certain surety companies whereby such companies agree to issue surety bonds on our behalf as financial assurance and/or as required by existing state and local regulations. The surety bonds are used for various business purposes; however, the majority of the surety bonds issued and outstanding have been used to support our preneed funeral and cemetery sales activities that are not backed by trust investments. The obligations underlying these surety bonds are recorded on the condensed consolidated balance sheet as *Deferred preneed funeral revenues* and *Deferred preneed cemetery revenues*. The breakdown of surety bonds between funeral and cemetery preneed arrangements, as well as surety bonds for other activities, is described below.

	<b>June 30, 2008</b>	<b>December 31, 2007</b>
	<b>(Dollars in millions)</b>	
Preneed funeral	\$ 129.9	\$ 134.9
Preneed cemetery:		
Merchandise and services	136.3	148.0
Pre-construction	4.0	6.4
Bonds supporting preneed funeral and cemetery obligations	270.2	289.3
Bonds supporting preneed business permits	5.1	5.4
Other bonds	17.0	8.4
Total surety bonds outstanding	\$ 292.3	\$ 303.1

When selling preneed funeral and cemetery contracts, we may post surety bonds where allowed by state law. We post the surety bonds in lieu of trusting a certain amount of funds received from the customer. The amount of the bond posted is generally determined by the total amount of the preneed contract that would otherwise be required to be trusted, in accordance with applicable state law. For the three months ended June 30, 2008 and 2007, we had \$7.9 million and \$10.2 million, respectively, of cash receipts attributable to bonded sales. For the six months ended June 30, 2008 and 2007, we had \$15.8 million and \$20.6 million, respectively, of cash receipts attributable to bonded sales. These amounts do not consider reductions associated with taxes, obtaining costs, or other costs.

Surety bond premiums are paid annually and are automatically renewable until maturity of the underlying preneed contracts, unless we are given prior notice of cancellation. Except for cemetery pre-construction bonds (which are irrevocable), the surety companies generally have the right to cancel the surety bonds at any time with appropriate notice. In the event a surety company was to cancel the surety bond, we are required to obtain replacement surety assurance from another surety company or fund a trust for an amount generally less than the posted bond amount. Management does not expect that we will be required to fund material future amounts related to these surety bonds because of lack of surety capacity.

#### **Preneed Funeral and Cemetery Activities and Backlog of Contracts**

In addition to selling our products and services to client families at the time of need, we sell price-guaranteed preneed funeral and cemetery contracts, which provide for future funeral or cemetery services and merchandise. Since preneed funeral and cemetery services or merchandise will not be provided until sometime in the future, most states and provinces require that all or a portion of the funds collected from customers on preneed funeral and cemetery

contracts be paid into merchandise and service trusts until the merchandise is delivered or the service is performed. In certain situations, as described above, where permitted by state or provincial laws, we post a surety bond as financial assurance for a certain amount of the preneed funeral or cemetery contract in lieu of placing funds into trust accounts. Our backlog of funeral and cemetery contracts shown below represents the total amount of future revenues we have under contract at June 30, 2008 and December 31, 2007.

The tables below detail our North America results of preneed funeral and cemetery production and maturities, excluding insurance contracts, for the three and six months ended June 30, 2008 and 2007.

	<b>North America</b>			
	<b>Three months ended</b>		<b>Six months ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<b>(Dollars in millions)</b>		<b>(Dollars in millions)</b>	
<b>Funeral:</b>				
Preneed trust-funded (including bonded):				
Sales production	\$ 40.5	\$ 37.3	\$ 78.4	\$ 74.8
Sales production (number of contracts)	8,464	8,048	15,973	16,147
Maturities	\$ 51.7	\$ 47.3	\$ 108.2	\$ 103.4
Maturities (number of contracts)	11,651	11,274	23,940	25,281
<b>Cemetery:</b>				
Sales production:				
Preneed	\$ 110.5	\$ 111.3	\$ 200.5	\$ 203.5
Atneed	63.4	69.8	131.2	144.6
Total sales production	\$ 173.9	\$ 181.1	\$ 331.7	\$ 348.1
Sales production deferred to backlog:				
Preneed	\$ 46.2	\$ 49.7	\$ 80.8	\$ 91.7
Atneed	48.8	52.4	99.9	109.0
Total sales production deferred to backlog	\$ 95.0	\$ 102.1	\$ 180.7	\$ 200.7
Revenue recognized from backlog:				
Preneed	\$ 37.4	\$ 38.5	\$ 89.2	\$ 80.3
Atneed	52.8	52.8	101.5	104.9
Total revenue recognized from backlog	\$ 90.2	\$ 91.3	\$ 190.7	\$ 185.2

*Insurance-Funded Preneed Funeral Contracts:* Where permitted by state or provincial law, customers may arrange their preneed funeral contract by purchasing a life insurance or annuity policy from third-party insurance companies, for which we earn a commission as general sales agent for the insurance company. The policy amount of the insurance contract between the customer and the third-party insurance company generally equals the amount of the preneed funeral contract. We do not reflect the unfulfilled insurance-funded preneed funeral contract amounts in our condensed consolidated balance sheet.

The table below details the North America results of insurance-funded preneed funeral production and maturities for the three and six months ended June 30, 2008 and 2007, and the number of contracts associated with those transactions.

	<b>North America</b>			
	<b>Three months ended</b>		<b>Six months ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>

	(Dollars in millions)		(Dollars in millions)	
Preneed funeral insurance-funded (1):				
Sales production	\$ 81.6	\$ 68.8	\$ 150.4	\$ 149.5
Sales production (number of contracts)	13,610	11,737	25,203	26,342
General agency revenue	\$ 14.7	\$ 12.0	\$ 26.2	\$ 21.7
Maturities	\$ 58.9	\$ 61.7	\$ 126.7	\$ 129.6
Maturities (number of contracts)	11,329	12,236	24,941	28,060

(1) Amounts are not included in the unaudited condensed consolidated balance sheet.

*North America Backlog of Preneed Funeral and Cemetery Contracts:* The following table reflects our North America backlog of trust-funded deferred preneed funeral and cemetery contract revenues including amounts related to *Non-controlling interest in funeral and cemetery trusts* at June 30, 2008 and December 31, 2007. Additionally, the table reflects our North America backlog of unfulfilled insurance-funded contracts (which is not included in our condensed consolidated balance sheet) at June 30, 2008 and December 31, 2007. The backlog amounts presented are reduced by an amount that we believe will cancel before maturity based on historical experience.

The table also reflects our North America preneed funeral and cemetery receivables and trust investments (market and cost bases) associated with the backlog of deferred preneed funeral and cemetery contract revenues, net of the estimated cancellation allowance. We believe that the table below is meaningful because it sets forth the aggregate amount of future revenues we expect to recognize as a result of preneed sales, as well as the amount of assets associated with those revenues. Because the future revenues exceed the asset amounts, future revenues will exceed the cash distributions actually received from the associated trusts.

	<b>North America</b>			
	<b>June 30, 2008</b>		<b>December 31, 2007</b>	
	<b>Market</b>	<b>Cost</b>	<b>Market</b>	<b>Cost</b>
	<b>(Dollars in billions)</b>			
Backlog of trust-funded deferred preneed funeral revenues	\$ 1.64	\$ 1.68	\$ 1.63	\$ 1.63
Backlog of insurance-funded preneed funeral revenues	\$ 3.32	\$ 3.32	\$ 3.36	\$ 3.36
<b>Total backlog of preneed funeral revenues</b>	<b>\$ 4.96</b>	<b>\$ 5.00</b>	<b>\$ 4.99</b>	<b>\$ 4.99</b>
Assets associated with backlog of trust-funded deferred preneed funeral revenues, net of estimated allowance for cancellation	\$ 1.29	\$ 1.33	\$ 1.32	\$ 1.31
Insurance policies associated with insurance-funded deferred preneed funeral revenues, net of estimated allowance for cancellation	\$ 3.32	\$ 3.32	\$ 3.36	\$ 3.36
<b>Total assets associated with backlog of preneed funeral revenues</b>	<b>\$ 4.61</b>	<b>\$ 4.65</b>	<b>\$ 4.68</b>	<b>\$ 4.67</b>
Backlog of deferred cemetery revenues	\$ 1.83	\$ 1.86	\$ 1.78	\$ 1.75
Assets associated with backlog of deferred cemetery revenues, net of estimated allowance for cancellation	\$ 1.25	\$ 1.28	\$ 1.27	\$ 1.25

The difference between the backlog and asset amounts represents the contracts for which we have posted surety bonds as financial assurance in lieu of trusting, the amounts collected from customers that were not required to be deposited into trust, and allowable cash distributions from trust assets. The table also reflects the amounts expected to be received from insurance companies through the assignment of policy proceeds related to insurance-funded funeral contracts.

### **Results of Operations Three Months Ended June 30, 2008 and 2007**

#### **Management Summary**

Key highlights in the second quarter of 2008 were as follows:

Revenues decreased \$16.7 million, or 3.0%, as a result of significant divestiture activity throughout 2007 which included the sale of approximately 400 locations that generated more than \$400 million of proceeds; and

despite a difficult economic environment, comparable average revenue per funeral service increased 4.4%.

Comparable funeral services performed decreased 2.6%.

#### **Results of Operations**

In the second quarter of 2008, we reported net income of \$31.4 million (\$.12 per diluted share) compared to net income in the second quarter of 2007 of \$15.2 million (\$.05 per diluted share). These results were impacted by the following items:

a net after-tax loss on asset sales of \$4.6 million in the second quarter of 2008 versus a net after-tax loss of \$9.7 million in the second quarter of 2007;

an after-tax loss from the early extinguishment of debt of \$7.0 million in the second quarter of 2007;

after-tax expenses related to our acquisition and integration of Alderwoods of \$2.7 million in the second quarter of 2007; and

after-tax loss from discontinued operations of \$0.4 million in the second quarter of 2008 versus after-tax income from discontinued operations of \$2.2 million in the second quarter of 2007.



**Consolidated Versus Comparable Results**

The table below reconciles our consolidated GAAP results to our comparable, or same store, results for the three months ended June 30, 2008 and 2007. We define comparable operations (or same store operations) as those funeral and cemetery locations that were owned for the entire period beginning January 1, 2007 and ending June 30, 2008. The following tables present operating results for funeral and cemetery locations that were owned by us during this period. As implied by our definition of comparable operations, these results include results from the properties that we acquired in the Alderwoods transaction.

<b>Three months ended June 30, 2008</b>	<b>Consolidated</b>	<b>Less: results associated with acquisition/ new construction</b>	<b>Less: results associated with divestitures</b>	<b>Comparable</b>
	<b>(Dollars in millions)</b>			
North America				
Funeral revenue	\$ 361.4	\$ 0.5	\$ 1.0	\$ 359.9
Cemetery revenue	185.5		0.3	185.2
	546.9	0.5	1.3	545.1
Germany				
Funeral revenue	1.9			1.9
Total revenues	\$ 548.8	\$ 0.5	\$ 1.3	\$ 547.0
North America				
Funeral gross profits	\$ 72.3	\$ 0.1	\$ (0.7)	\$ 72.9
Cemetery gross profits	35.0			35.0
	107.3	0.1	(0.7)	107.9
Germany				
Funeral gross profits	0.1			0.1
Total gross profits	\$ 107.4	\$ 0.1	\$ (0.7)	\$ 108.0

<b>Three months ended June 30, 2007</b>	<b>Consolidated</b>	<b>Less: results associated with divestitures</b>	<b>Comparable</b>
	<b>(Dollars in millions)</b>		
North America			
Funeral revenue	\$ 374.3	\$ 22.9	\$ 351.4
Cemetery revenue	189.6	10.7	178.9
	563.9	33.6	530.3
Germany			

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Funeral revenue	1.6			1.6
Total revenues	\$ 565.5	\$	33.6	\$ 531.9
North America				
Funeral gross profits	\$ 70.5	\$	(2.8)	\$ 73.3
Cemetery gross profits	32.8		0.7	32.1
	103.3		(2.1)	105.4
Germany				
Funeral gross profits	(0.1)			(0.1)
Total gross profits	\$ 103.2	\$	(2.1)	\$ 105.3

The following table provides the data necessary to calculate our consolidated average revenue per funeral service for the three months ended June 30, 2008 and 2007. We calculate average revenue per funeral service by dividing consolidated funeral revenue, excluding General Agency (GA) revenues and certain other revenues in order to avoid distorting our averages of normal funeral services revenue, by the number of funeral services performed during the period.

	<b>Three months ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(Dollars in millions, except</b>	
	<b>average</b>	
	<b>revenue per funeral service)</b>	
Consolidated funeral revenue	\$ 363.3	\$ 375.9
Less: consolidated GA and other revenues	17.3	15.6
Adjusted consolidated funeral revenue	\$ 346.0	\$ 360.3
Consolidated funeral services performed	67,962	74,585
Consolidated average revenue per funeral service	\$ 5,091	\$ 4,831

The following table provides the data necessary to calculate our comparable average revenue per funeral service for the three months ended June 30, 2008 and 2007. We calculate average revenue per funeral service by dividing comparable funeral revenue, excluding comparable GA revenues and certain other revenues in order to avoid distorting our averages of normal funeral services revenue, by the comparable number of funeral services performed during the period.

	<b>Three months ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(Dollars in millions, except average revenue per funeral service)</b>	
Comparable funeral revenue	\$ 361.8	\$ 353.0
Less: comparable GA and other revenues	17.1	13.7
Adjusted comparable funeral revenue	\$ 344.7	\$ 339.3
Comparable funeral services performed	67,816	69,661
Comparable average revenue per funeral service	\$ 5,083	\$ 4,871

### ***Funeral Results***

#### ***Funeral Revenue***

Consolidated revenues from funeral operations were \$363.3 million in the three months ended June 30, 2008 compared to \$375.9 million in the same period of 2007. This decrease is primarily due to the divestiture of non-strategic assets throughout 2007, which resulted in a decrease of \$22.9 million of revenue in the second quarter of 2008, partially offset by a 5.4% increase in average revenue per funeral service. Comparable funeral revenues increased \$8.8 million, or 2.5%, compared to the second quarter of 2007 driven by a 4.4% increase in the average revenue per funeral service and a \$3.4 million increase in general agency revenues due to a 20.3% increase in preneed funeral insurance production over the same period in 2007.

#### ***Funeral Services Performed***

Our consolidated funeral services performed decreased 6,623, or 8.9%, in the second quarter of 2008 compared to the same period in 2007. This decrease was primarily due to our planned 2007 divestiture of non-strategic assets, which contributed an incremental 4,846 funeral services in the second quarter of 2007. Our comparable funeral services performed decreased 1,845, or 2.6%, primarily due to the implementation of our strategic pricing initiative at former Alderwoods locations discussed below. Our comparable cremation rate of 42.0% in the three months ended June 30, 2008 increased from the 40.7% rate for the same period in 2007.

#### ***Average Revenue Per Funeral***

Our consolidated average revenue per funeral service increased \$260, or 5.4%, in the three months ended June 30, 2008 over the same period of 2007 and our comparable average revenue per funeral service increased 4.4%, or \$212 per funeral service. These increases reflect the continued benefits from our strategic pricing initiative, which was implemented at former Alderwoods locations throughout 2007. Pursuant to this strategy, we have realigned our pricing focus away from products to service offerings, reflecting our competitive advantage and concentrating on services that our customers believe add the most value. This strategy has resulted in a decline in highly discounted, low-service cremation funeral services, but has continued to generate significant improvements in average revenue per funeral service and increased profitability.

#### ***Funeral Gross Profit***

Consolidated funeral gross profit increased \$2.0 million in the second quarter of 2008 compared to the second quarter of 2007 as the decreased revenue levels discussed above were more than offset by variable cost decreases, primarily in merchandise and salary expenses. The consolidated gross margin percentage increased to 19.9% from 18.7%. Gross profit from our comparable funeral locations decreased \$0.2 million, or 0.3%, as the increase in revenue described above was more than offset by higher selling costs resulting from increased preneed funeral production,

investments in new marketing initiatives, and a \$1.8 million increase in energy-related costs in the second quarter of 2008.

## ***Cemetery Results***

### ***Cemetery Revenue***

Consolidated revenues from our cemetery operations decreased \$4.1 million, or 2.2%, in the second quarter of 2008 compared to the second quarter of 2007. This decrease was due to a \$10.4 million decline in revenue from the divestiture of non-strategic assets that was partially offset by an increase in comparable cemetery revenues. Our comparable cemetery revenues of \$185.2 million in the second quarter of 2008 increased \$6.3 million, or 3.5%, compared to the same period of 2007. This increase is due to increased cemetery sales production and higher property and merchandise recognition rates. These increases were partially offset by a decline in new cemetery property construction revenue as several large non-recurring construction projects were completed in 2007, as well as \$2.3 million less in cemetery perpetual care trust fund income.

### ***Cemetery Gross Profits***

Consolidated cemetery gross profit increased \$2.2 million, or 6.7%, in the second quarter of 2008 compared to the second quarter of 2007 and our comparable cemetery gross profit increased \$2.9 million, or 9.0%. Our comparable cemetery gross margin percentage was 18.9% compared to 17.9% in the same period of 2007. We experienced a \$4.0 million reduction in administrative and overhead costs as synergies from the Alderwoods acquisition were realized. These margin improvements were offset by increased maintenance costs, including higher energy-related costs and increased commissions due to strong production.

## ***Other Financial Statement Items***

### ***General and Administrative Expenses***

General and administrative expenses were \$21.7 million in the second quarter of 2008 compared to \$30.2 million in the second quarter of 2007. The \$8.5 million decrease is primarily due to \$5.6 million of one-time transition and other expenses related to the acquisition of Alderwoods incurred in the second quarter of 2007, as well as a \$2.9 million decrease in employee compensation-related expense.

### ***(Loss) Gain on Divestitures and Impairment Charges, Net***

We recognized a \$3.9 million net pretax loss in the second quarter of 2008 versus a \$9.7 million net pretax gain in the second quarter of 2007 from impairments and asset divestitures primarily associated with non-strategic funeral and cemetery businesses in the United States and Canada.

### ***Interest Expense***

Interest expense decreased to \$33.3 million in the second quarter of 2008, compared to \$36.2 million in the second quarter of 2007 as a result of the repayment of \$100.0 million of our term loan in the second quarter of 2007 and \$50.0 million of our Series A Senior Notes in the fourth quarter of 2007.

### ***Weighted Average Shares***

The diluted weighted average number of shares outstanding was 262.6 million in the second quarter of 2008, compared to 296.1 million in the second quarter of 2007, reflecting share repurchases under our Board-approved share repurchase program.

## **Results of Operations Six Months Ended June 30, 2008 and 2007**

### ***Management Summary***

Key highlights in the first half of 2008 were as follows:

Revenues decreased \$50.8 million, or 4.3%, as a result of significant divestiture activity throughout 2007 which included the sale of approximately 400 locations that generated more than \$400 million of proceeds; and

Despite a difficult economic environment, comparable average revenue per funeral service increased 4.9%; comparable funeral services performed decreased 1.8%.

### **Results of Operations**

In the first half of 2008, we reported net income of \$72.9 million (\$.28 per diluted share) compared to net income in the first half of 2007 of \$52.8 million (\$.18 per diluted share). These results were impacted by the following items: a net after-tax loss on asset sales of \$14.2 million in the first half of 2008 versus a net after-tax loss of \$18.3 million in the first half of 2007;

an after-tax loss from the early extinguishment of debt of \$8.4 million in the first half of 2007;

after-tax expenses related to our acquisition and integration of Alderwoods of \$0.7 million in the first half of 2008 and \$9.7 million in the first half of 2007; and

after-tax loss from discontinued operations of \$0.4 million in the first half of 2008 versus after-tax income from discontinued operations of \$5.1 million in the first half of 2007.

### **Consolidated Versus Comparable Results**

The table below reconciles our consolidated GAAP results to our comparable, or same store, results for the six months ended June 30, 2008 and 2007.

<b>Six months ended June 30, 2008</b>	<b>Consolidated</b>	<b>Less: results associated with acquisition/ new construction</b>	<b>Less: results associated with divestitures</b>	<b>Comparable</b>
	<b>(Dollars in millions)</b>			
North America				
Funeral revenue	\$ 765.0	\$ 0.7	\$ 2.5	\$ 761.8
Cemetery revenue	353.4	0.1	0.8	352.5
	1,118.4	0.8	3.3	1,114.3
Germany				
Funeral revenue	3.8			3.8
Total revenues	\$ 1,122.2	\$ 0.8	\$ 3.3	\$ 1,118.1
North America				
Funeral gross profits	\$ 180.7	\$	\$ (1.2)	\$ 181.9
Cemetery gross profits	64.0		(0.1)	64.1
	244.7		(1.3)	246.0
Germany				
Funeral gross profits	0.3			0.3
Total gross profits	\$ 245.0	\$	\$ (1.3)	\$ 246.3

<b>Six months ended June 30, 2007</b>	<b>Consolidated</b>	<b>Less: results associated with divestitures</b>	<b>Comparable</b>
		<b>(Dollars in millions)</b>	
North America			
Funeral revenue	\$ 795.6	\$ 60.9	\$ 734.7
Cemetery revenue	374.3	23.7	350.6
	1,169.9	84.6	1,085.3
Germany			
Funeral revenue	3.1		3.1
Total revenues	\$ 1,173.0	\$ 84.6	\$ 1,088.4
North America			
Funeral gross profits	\$ 172.7	\$ 5.1	\$ 167.6
Cemetery gross profits	71.5	0.9	70.6
	244.2	6.0	238.2
Germany			
Funeral gross profits			
Total gross profits	\$ 244.2	\$ 6.0	\$ 238.2

The following table provides the data necessary to calculate our consolidated average revenue per funeral service for the six months ended June 30, 2008 and 2007. We calculate average revenue per funeral service by dividing consolidated funeral revenue, excluding GA revenues and certain other revenues in order to avoid distorting our averages of normal funeral services revenue, by the number of funeral services performed during the period.

	<b>Six months ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(Dollars in millions, except average revenue per funeral service)</b>	
Consolidated funeral revenue	\$ 768.8	\$ 798.7
Less: Consolidated GA and other revenues	31.1	28.6
Adjusted consolidated funeral revenue	\$ 737.7	\$ 770.1
Consolidated funeral services performed	145,348	160,672
Consolidated average revenue per funeral service	\$ 5,075	\$ 4,793

The following table provides the data necessary to calculate our comparable average revenue per funeral service for the six months ended June 30, 2008 and 2007. We calculate average revenue per funeral service by dividing comparable funeral revenue, excluding comparable GA revenues and certain other revenues in order to avoid distorting our averages of normal funeral services revenue, by the comparable number of funeral services performed during the period.

	<b>Six months ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(Dollars in millions, except average revenue per funeral service)</b>	
Comparable funeral revenue	\$ 765.6	\$ 737.8
Less: Comparable GA and other revenues	31.0	