

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

HALLWOOD GROUP INC  
Form 10-Q  
May 15, 2003

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

MARK ONE

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

FOR THE PERIOD ENDED MARCH 31, 2003

COMMISSION FILE NUMBER: 1-8303

THE HALLWOOD GROUP INCORPORATED  
(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction of  
incorporation or organization)

51-0261339  
(I.R.S. Employer  
Identification Number)

3710 RAWLINS, SUITE 1500  
DALLAS, TEXAS  
(Address of principal executive offices)

75219  
(Zip Code)

Registrant's telephone number, including area code: (214) 528-5588

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

TITLE OF CLASS -----	NAME OF EACH EXCHANGE ON WHICH REGISTERED -----
Common Stock (\$0.10 par value)	American Stock Exchange
10% Collateralized Subordinated Debentures Due July 31, 2005	New York Stock Exchange

# Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT:

TITLE OF CLASS

Series B Redeemable Preferred Stock

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES    X        NO  
-----        -----

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12B-2 of the Act).

YES            NO        X  
-----        -----

1,361,343 shares of Common Stock, \$.10 par value per share, were outstanding at April 30, 2003.

=====

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

## TABLE OF CONTENTS

ITEM NO.	PART I - FINANCIAL INFORMATION	PAGE
-----	-----	-----
1	Financial Statements (Unaudited):	
	Consolidated Balance Sheets as of March 31, 2003 and December 31, 2002.....	3
	Consolidated Statements of Income for the Three Months Ended March 31, 2003 and 2002.....	5
	Consolidated Statements of Comprehensive Income for the Three Months Ended March 31, 2003 and 2002.....	7
	Consolidated Statements of Changes in Stockholders' Equity for the Three Months Ended March 31, 2003.....	8
	Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2003 and 2002.....	9
	Notes to Consolidated Financial Statements.....	10
2	Managements's Discussion and Analysis of Financial Condition and Results of Operations.....	23

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

3	Quantitative and Qualitative Disclosures about Market Risk.....	32
4	Controls and Procedures and Internal Controls.....	32

PART II - OTHER INFORMATION

1 thru 6	Other Information, Exhibits and Reports on Form 8-K.....	33
	Signature Page.....	34
	Officers' Certifications.....	35
	Index to Exhibits.....	37

Page 2

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS  
(DOLLARS IN THOUSANDS)

ASSETS

	MARCH 31, 2003	DECEMBER 31, 2002
	----- (UNAUDITED)	-----
REAL ESTATE		
Investments in HRP .....	\$ 13,638	\$ 13,525
Receivables and other assets		
Related parties .....	624	732
Other .....	40	60
	-----	-----
	14,302	14,317
TEXTILE PRODUCTS		
Inventories .....	19,133	18,913
Receivables .....	18,002	15,743
Property, plant and equipment, net .....	9,180	9,315
Prepays, deposits and other assets .....	473	548
	-----	-----
	46,788	44,519
OTHER		
Deferred tax asset, net .....	3,825	4,221
Investment in HEC .....	3,364	3,313
Cash and cash equivalents .....	1,285	1,377
Hotel assets held for use .....	350	362
Prepays, deposits and other assets		
Other .....	319	317
Related parties .....	116	140
Restricted cash .....	--	982
	-----	-----
	9,259	10,712
	-----	-----
TOTAL .....	\$ 70,349	\$ 69,548

=====

See accompanying notes to consolidated financial statements.

Page 3

## THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS  
(DOLLARS IN THOUSANDS)

## LIABILITIES AND STOCKHOLDERS' EQUITY

	MARCH 31, 2003	DECEMBER 31, 2002
	----- (UNAUDITED)	-----
REAL ESTATE		
Accounts payable and accrued expenses .....	\$ 246	\$ 1,306
TEXTILE PRODUCTS		
Loans payable .....	13,804	13,247
Accounts payable and accrued expenses .....	11,297	10,803
	-----	-----
	25,101	24,050
OTHER		
10% Collateralized Subordinated Debentures .....	6,612	6,625
Separation Agreement obligations .....	3,875	4,000
Loans payable .....	3,378	2,817
Deferred revenue - noncompetition agreement .....	2,819	3,424
Interest and other accrued expenses .....	1,008	1,274
Capital lease obligations .....	938	1,066
Hotel accounts payable and accrued expenses .....	919	850
	-----	-----
Total other liabilities .....	19,549	20,056
TOTAL LIABILITIES .....	44,896	45,412
REDEEMABLE PREFERRED STOCK		
Series B, 250,000 shares issued and outstanding ...	1,000	1,000
STOCKHOLDERS' EQUITY		
Preferred stock, 250,000 shares issued and outstanding as Series B .....	--	--
Common stock, issued 2,396,103 shares at both dates; outstanding 1,361,343 shares at both dates .....	240	240
Additional paid-in capital .....	54,429	54,452
Accumulated deficit .....	(15,064)	(16,417)
Accumulated other comprehensive income .....	178	191
Treasury stock, 1,034,760 shares at both dates; at cost .....	(15,330)	(15,330)
	-----	-----
TOTAL STOCKHOLDERS' EQUITY .....	24,453	23,136

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

TOTAL .....	\$ 70,349	\$ 69,548
	=====	=====

See accompanying notes to consolidated financial statements.

Page 4

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME  
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)  
(UNAUDITED)

	THREE MONTHS ENDED MARCH 31,	
	2003	2002
	-----	-----
REAL ESTATE		
Fees		
Related parties .....	\$ 1,207	\$ 1,112
Other .....	40	7
Equity income from investments in HRP .....	316	533
	-----	-----
	1,563	1,652
Administrative expenses .....	256	220
Amortization .....	168	168
	-----	-----
	424	388
	-----	-----
Income from real estate operations .....	1,139	1,264
TEXTILE PRODUCTS		
Sales .....	24,799	20,821
Equity income from joint venture .....	--	574
	-----	-----
	24,799	21,395
Cost of sales .....	20,210	18,053
Administrative and selling expenses .....	3,552	2,669
Interest .....	149	166
	-----	-----
	23,911	20,888
	-----	-----
Income from textile products operations .....	888	507
OTHER		
Amortization of deferred revenue - noncompetition agreement ..	604	604
Hotel revenue .....	337	440
Equity income (loss) from investment in HEC .....	51	(41)
Interest and other income .....	1	304

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

	-----	-----
	993	1,307
Hotel expenses .....	448	437
Administrative expenses .....	428	382
Interest expense .....	203	205
	-----	-----
	1,079	1,024
	-----	-----
Other income (loss), net .....	(86)	283
	-----	-----
Income from continuing operations before income taxes .....	1,941	2,054
Income taxes .....	(588)	(738)
	-----	-----
Income from continuing operations .....	1,353	1,316

See accompanying notes to consolidated financial statements.

Page 5

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME  
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)  
(UNAUDITED)

	THREE MONTHS END	
	MARCH 31,	
	-----	-----
	2003	2002
	-----	-----
Income from discontinued hotel operations, net of tax .....	\$ --	\$ --
	-----	-----
Income before cumulative effect of change in accounting principle ..	1,353	1,316
Income from cumulative effect of change in accounting principle .....	--	--
	-----	-----
NET INCOME .....	\$ 1,353	\$ 1,316
	=====	=====
PER COMMON SHARE		
BASIC		
Income from continuing operations .....	\$ 0.99	\$ 0.99
Income from discontinued operations .....	--	--
Income from cumulative effect of change in accounting principle .....	--	--
	-----	-----
Net income .....	\$ 0.99	\$ 0.99
	=====	=====

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

ASSUMING DILUTION			
Income from continuing operations .....	\$	0.99	\$
Income from discontinued operations .....		--	
Income from cumulative effect of change in accounting principle ....		--	
		-----	-----
Net income .....	\$	0.99	\$
		=====	=====
WEIGHTED AVERAGE SHARES OUTSTANDING			
Basic .....		1,361	
		=====	=====
Assuming dilution .....		1,361	
		=====	=====

See accompanying notes to consolidated financial statements.

Page 6

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(IN THOUSANDS)  
(UNAUDITED)

			THREE MONTHS MARCH
			-----
			2003
			-----
NET INCOME .....	\$	1,353	
Other Comprehensive Income (Loss)			
Pro rata share of other comprehensive income (loss) from equity investments			
Amortization of interest rate swap .....		(13)	
		-----	
COMPREHENSIVE INCOME .....	\$	1,340	
		=====	

See accompanying notes to consolidated financial statements.

Page 7

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY  
(IN THOUSANDS)  
(UNAUDITED)

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

	COMMON STOCK		ADDITIONAL PAID-IN CAPITAL	ACCUMULATED DEFICIT
	SHARES	PAR VALUE		
BALANCE, JANUARY 1, 2003 .....	2,396	\$ 240	\$ 54,452	\$ (16,417)
Net income .....				1,353
Pro rata share of partners' capital transactions from equity investment:				
Exercise of stock options .....			(23)	
Amortization of interest rate swap ..				
BALANCE, MARCH 31, 2003 .....	2,396	\$ 240	\$ 54,429	\$ (15,064)

	TREASURY STOCK		TOTAL STOCKHOLDERS' EQUITY
	SHARES	COST	
BALANCE, JANUARY 1, 2003 .....	1,035	\$ (15,330)	\$ 23,136
Net income .....			1,353
Pro rata share of partners' capital transactions from equity investment:			
Exercise of stock options .....			(23)
Amortization of interest rate swap ..			(13)
BALANCE, MARCH 31, 2003 .....	1,035	\$ (15,330)	\$ 24,453

See accompanying notes to consolidated financial statements.

Page 8

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS  
(IN THOUSANDS)  
(UNAUDITED)

	THREE MONTHS MARCH 31	
	2003	
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income .....	\$ 1,353	\$
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Decrease in restricted cash .....	982	
Amortization of deferred revenue - noncompetition agreement .....	(604)	
Depreciation and amortization .....	570	



Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

Deferred tax expense.....	396	
Equity income from investments in HRP .....	(316)	
Equity income/loss from investment in HEC .....	(51)	
Amortization of deferred gain from debenture exchange .....	(13)	
Equity income from textile products joint venture .....	--	
Income from cumulative effect of changes in accounting principles ...	--	
Net change in textile products assets and liabilities .....	(1,910)	
Net change in other assets and liabilities .....	(1,000)	
Discontinued operations:		
Net change in other hotel assets and liabilities .....	(250)	
Gain from extinguishment of hotel debt .....	--	
Deferred tax expense.....	--	
	-----	
Net cash provided by (used in) operating activities .....	(843)	
CASH FLOWS FROM INVESTING ACTIVITIES		
Investments in textile products property and equipment .....	(239)	
Investment in HEC common stock .....	--	
Investment in hotel held for use .....	--	
Investment in marketable securities .....	--	
	-----	
Net cash (used in) investing activities .....	(239)	
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from bank borrowings and loans payable .....	1,555	
Repayment of bank borrowings and loans payable .....	(565)	
Payment of deferred loan costs .....	--	
	-----	
Net cash provided by (used in) financing activities .....	990	
	-----	
DECREASE IN CASH AND CASH EQUIVALENTS .....	(92)	
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD .....	1,377	
	-----	
CASH AND CASH EQUIVALENTS, END OF PERIOD .....	\$ 1,285	\$
	=====	=====

See accompanying notes to consolidated financial statements.

Page 9

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2003

(UNAUDITED)

NOTE 1 -- INTERIM CONSOLIDATED FINANCIAL STATEMENTS, NEW ACCOUNTING PRONOUNCEMENTS AND RECLASSIFICATIONS

Interim Consolidated Financial Statements. The consolidated financial statements of The Hallwood Group Incorporated (the "Company") (AMEX: HWG) have been prepared in accordance with the instructions to Form 10-Q and do not

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

include all of the information and disclosures required by accounting principles generally accepted in the United States of America, although, in the opinion of management, all adjustments considered necessary for a fair presentation have been included. These financial statements should be read in conjunction with the audited consolidated financial statements and related disclosures thereto included in Form 10-K for the year ended December 31, 2002.

**Continuing Operations.** The Company is a holding company that classifies its primary continuing business operations into two segments; real estate and textile products. During 2002, the Company re-entered the energy business as a 28% owner in a private energy company - Hallwood Energy Corporation ("HEC"), but it is not considered a material business segment.

The Company's real estate activities are conducted primarily through wholly-owned subsidiaries. One of the subsidiaries serves as the general partner of Hallwood Realty Partners, L.P. ("HRP"), a publicly traded master limited partnership. Revenues are generated through the Company's pro rata share of earnings of HRP on the equity method of accounting and the receipt of management fees, leasing commissions and other fees from HRP and third parties.

The textile products operations are conducted through the Company's wholly owned Brookwood Companies Incorporated ("Brookwood") subsidiary. Brookwood is an integrated textile service firm that develops and produces innovative fabrics and related products through specialized finishing, treating and coating processes. Brookwood's subsidiary, Strategic Technical Alliance, LLC ("STA") produces advanced breathable, waterproof laminate materials for military applications. Continued development of these fabrics for military, industrial and consumer applications is a key element of Brookwood's business plan.

During 2002, the Company invested \$3,500,000 in HEC. HEC is presently in the developmental stage having drilled 7 test wells in the Barnett Shale Formation of Johnson County, Texas. The Company owns 28% of HEC and accounts for the investment using the equity method of accounting. Certain of the Company's officers and directors are investors in HEC. See Note 3.

**Discontinued Operations.** In December 2000, the Company discontinued its hotel segment, which at that time consisted of five hotel properties. Two hotels were disposed of in 2001, one hotel was sold in January 2002 and the lender completed a foreclosure on one hotel in May 2002. The Company continues to operate a leasehold interest in one hotel.

**New Accounting Pronouncements.** Statement of Financial Accounting Standards No. 148 - Accounting for Stock Based Compensation - Transition and Disclosure, an Amendment of FASB Statement No. 123 ("SFAS No. 148"), was issued in December 2002. This statement provides new transition methods if an entity adopts the fair value based method of valuing stock-based compensation suggested in SFAS No. 123 - Accounting for Stock Based Compensation, as well as requiring additional disclosures in interim and annual financial statements. No options have been granted since 2000. As all options were fully vested as of December 31, 2000, there is no difference between the historical operations and pro forma operations for the periods presented herein had the expense provisions of SFAS No. 123 been adopted.

**Reclassifications.** Certain reclassifications have been made to prior year amounts to conform to the classifications used in the current year.

# Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

MARCH 31, 2003  
(UNAUDITED)

NOTE 2 -- INVESTMENTS IN HRP (DOLLAR AMOUNTS IN THOUSANDS)

DESCRIPTION OF INVESTMENT	AS OF MARCH 31, 2003		AMOUNT AT WHICH CARRIED AT		INC
	NUMBER OF UNITS	COST OR ASCRIBED VALUE	MARCH 31, 2003	DECEMBER 31, 2002	THREE 2003
HALLWOOD REALTY PARTNERS, L.P . . . . .					
- General partner interest . . . . .	--	\$ 8,650	\$ 1,199	\$ 1,350	\$
- Limited partner interest . . . . .	330,432	8,799	12,439	12,175	
Totals . . . . .		\$ 17,449	\$ 13,638	\$ 13,525	\$

At March 31, 2003, Hallwood Realty, LLC ("Hallwood Realty") and HWG, LLC, wholly owned subsidiaries of the Company, owned a 1% general partner interest and a 21% limited partner interest in its HRP affiliate, respectively. The Company accounts for its investment in HRP using the equity method of accounting. In addition to recording its share of HRP's net income, the Company also records non-cash adjustments for the elimination of intercompany profits with a corresponding adjustment to equity income, its pro rata share of HRP's partner capital transactions with corresponding adjustments to additional paid-in capital and its pro rata share of HRP's comprehensive income. The cumulative amount of such non-cash adjustments, from the original date of investment through March 31, 2003, resulted in a \$1,819,000 decrease in the carrying value of the HRP investment. Prior to January 1, 2002, the Company recorded amortization of the amount that the Company's share of the underlying equity in net assets of HRP exceeded its investment on the straight line basis over nineteen years. In accordance with Statement of Financial Accounting Standards No. 142 - Goodwill and Other Intangibles ("SFAS No. 142") the unamortized amount of such "negative goodwill" in the amount of \$568,000, as of January 1, 2002 was recorded as income from cumulative effect of a change in accounting principle.

The carrying value of the Company's investment in the general partner interest of HRP includes the value of intangible rights to provide asset management and property management services. The Company amortizes that portion of the general partner interest ascribed to the management rights. For the three months ended March 31, 2003 and 2002 such amortization was \$168,000 in each period. At March 31, 2003, the remaining unamortized cost was \$392,000.

As further discussed in Note 12, Hallwood Realty, the Company and other defendants are involved in various litigation matters. An unfavorable decision in any of the matters could have an adverse impact on the Company and its investment in HRP.

The Company has pledged 300,397 HRP limited partner units to collateralize the Term Loan and Revolving Credit Facility and the remaining 30,035 units to secure all of the capital leases.

The quoted market price per unit and the Company's carrying value per limited partner unit (AMEX symbol HRY) at March 31, 2003 were \$86.50 and \$37.64,

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

respectively. The general partner interest is not publicly traded.

Page 11

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 MARCH 31, 2003  
 (UNAUDITED)

NOTE 3 -- INVESTMENT IN HEC (DOLLAR AMOUNTS IN THOUSANDS)

DESCRIPTION OF INVESTMENT	AS OF MARCH 31, 2003		AMOUNT AT WHICH CARRIED AT	
	NUMBER OF SHARES	COST OR ASCRIBED VALUE	MARCH 31, 2003	DECEMBER 31, 2002
HALLWOOD ENERGY CORPORATION				
Common stock .....	1,750	\$ 3,500	\$ 3,364	\$ 3,313

The Company owns approximately 28% of HEC. It accounts for the investment using the equity method of accounting and records its pro rata share of HEC's net income (loss), stockholder's equity transactions and comprehensive income (loss) adjustments, if any.

During 2002, the Company invested \$3,500,000 in HEC, which is presently in the development stage, having drilled seven test wells in the Barnett Shale formation of Johnson County, Texas. After constructing a gas gathering system, HEC commenced commercial production and sales from three of the seven wells in February 2003. Currently, six wells are producing and one well has been temporarily abandoned. Aggregate production, including royalty owner share and minor working interest participation, rose to three million cubic feet of gas per day during the first week of May 2003, and was approximately two million cubic feet of gas per day at May 14, 2003.

HEC currently plans to drill between 10 and 20 wells during the balance of 2003; however, this number may vary based upon a variety of operational and economic conditions. Whether HEC drills 10 or 20 additional wells this year, additional capital will be required. HEC currently anticipates that it will solicit equity contributions from its shareholders in combination with commercial, secured bank borrowings to meet its capital requirements. Depending on the level of bank borrowings, coupled with the ultimate level of well development activity, HEC has requested from its shareholders additional equity contributions over the next several months of approximately \$3,300,000. Based on the Company's ownership, its board of directors has resolved to make an additional equity contribution of approximately \$925,000.

HEC holds oil and gas leases covering approximately 37,500 gross and 33,500 net acres of undeveloped leasehold, predominantly in Johnson County, Texas as of May 1, 2003.

Certain of the Company's officers and directors are investors in HEC.

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

Page 12

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2003

(UNAUDITED)

NOTE 4 -- LOANS PAYABLE

Loans payable at the balance sheet dates are as follows (in thousands):

	MARCH 31, 2003	DECEMBER 31, 2002
	-----	-----
Textile Products		
Revolving credit facility, prime + .25% or Libor + 3.00%, due January 2004 .....	\$ 10,755	\$ 10,000
Acquisition credit facility, prime + 1.00% or Libor + 3.25%, due January 2004 .....	1,000	1,000
Equipment term loan, 9.37% fixed, due October 2005 .....	575	62
Subordinated secured promissory note, prime rate, due July 2004 ..	510	59
Equipment term loan, 5.10% fixed, due March 2007 .....	445	46
Equipment term loan, 4.67% fixed, due December 2007 .....	290	29
Subordinated promissory note, non-interest bearing, due February 2005 .....	229	26
	-----	-----
	13,804	13,240
Other		
Loans payable		
Term loan, 7% fixed, due April 2005 .....	2,078	2,310
Revolving credit facility, prime + 0.50% or Libor + 3.25%, due April 2005 .....	1,300	50
	-----	-----
Sub total .....	3,378	2,810
Capital lease obligations, 12.18% fixed, due December 2004 .....	938	1,060
	-----	-----
	4,316	3,880
	-----	-----
Total .....	\$ 18,120	\$ 17,130
	=====	=====

Further information regarding loans payable is provided below:

Textile Products

Revolving Credit Facility. The Company's Brookwood subsidiary has a revolving credit facility in an amount up to \$17,000,000 with Key Bank National Association ("Key Credit Agreement"). Availability for direct borrowings and letter of credit obligations under the Key Credit Agreement are limited to the lesser of the facility amount or the borrowing base as defined in the agreement. Borrowings are collateralized by accounts receivable, inventory imported under trade letters of credit, certain finished goods inventory, machinery and equipment and all of the issued and outstanding capital stock of Brookwood and

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

its subsidiaries. The Key Credit Agreement has a maturity date of January 2, 2004, bears interest at Brookwood's option of prime + 0.25% (4.50% at March 31, 2003) or Libor plus 3.25%, contains various covenants, including maintenance of certain financial ratios, restrictions on dividends and repayment of debt or cash transfers to the Company. The outstanding balance at March 31, 2003 was \$10,755,000.

Cash dividends and tax sharing payments to the Company are contingent upon Brookwood's compliance with the covenants contained in the loan agreement. Brookwood was not in compliance with its minimum net income covenant at December 31, 2002. Brookwood obtained a waiver for this violation from the lender and believes it will be in compliance with all of its covenants for 2003. The Key Credit Agreement does not contain a minimum net income covenant for 2003. At March 31, 2003, Brookwood was in compliance with its loan covenants.

As of March 31, 2003, Brookwood had approximately \$4,950,000 of borrowing base availability.

Acquisition Credit Facility. The Key Credit Agreement provides for a \$2,000,000 acquisition revolving credit line. This facility bears interest at Brookwood's option of prime plus 1.00% (5.25% at March 31, 2003) or Libor plus 3.25%. Brookwood has borrowed \$1,000,000 under this facility.

Page 13

### THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2003

(UNAUDITED)

Subordinated Secured Promissory Note. Brookwood was a 50% partner in STA with an unrelated third party until September 2002. In September 2002, STA purchased the shares owned by the unrelated third party partner, making STA a wholly owned Brookwood subsidiary, and gave the seller a promissory note in the amount of \$596,000. The note bears interest at the prime rate (4.25% at March 31, 2003), requires a quarterly payment of approximately \$85,000 and is due in July 2004. The outstanding balance at March 31, 2003 was \$510,000.

Equipment Credit Facility and Term Loans. The Key Credit Agreement provides for a \$2,000,000 equipment revolving credit line. The facility bears interest at Libor plus 2.75%. In May 2000, Brookwood borrowed \$1,000,000 under this credit line, which was converted into a term loan, at a fixed rate of 9.37%, with a maturity date of October 2005. In February and December 2002, Brookwood borrowed an additional \$542,000 and \$298,000 under this facility and converted those amounts into term loans, at fixed rates of 5.10% and 4.67%, with maturities of March and December 2007, respectively. Brookwood has \$690,000 availability under this facility. The outstanding balance at March 31, 2003 was \$1,310,000.

Subordinated Promissory Note. As part of the purchase price related to the acquisition of an entity in 2000, Brookwood gave the seller a \$375,000 subordinated promissory note dated March 2002. The interest free note is being fully amortized over thirty-six months and has a maturity date of February 2005. The outstanding balance at March 31, 2003 was \$229,000.

In January 2004, the Brookwood revolving and acquisition facilities, with a balance of \$11,755,000 at March 31, 2003, mature. The Company intends to extend or refinance these facilities prior to their maturity.

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

The outstanding balance of the combined Key Bank credit facilities at March 31, 2003 was \$13,804,000.

Other

Term Loan and Revolving Credit Facility. In March 2002, the Company and its HWG, LLC subsidiary entered into a \$7,000,000 credit agreement with First Bank & Trust, N.A. The facility is comprised of a \$3,000,000 term loan and a \$4,000,000 revolving credit facility (the "Term Loan and Revolving Credit Facility"). Term loan proceeds were used in part to repay a \$1,500,000 convertible loan from stockholder. The term loan bears interest at a fixed rate of 7%, matures April 2005 and is fully amortizing requiring a monthly payment of \$92,631. The outstanding principal balance of the term loan at March 31, 2003 was \$2,078,000.

The revolving credit facility bears interest at the Company's option of prime plus 0.50%, or Libor plus 3.25%, and matures April 2005. The interest rate is 4.75% at March 31, 2003. The Company borrowed an additional \$800,000 under the facility in March 2003 and therefore has \$2,700,000 of unused borrowing capacity.

Collateral for the Term Loan and Revolving Credit Facility is 300,397 HRP limited partner units. The credit agreement contains various financial and non-financial covenants, including the maintenance of financial ratios, restrictions on new indebtedness and the payment of dividends. At March 31, 2003 and December 31, 2002, the Company was in compliance with its loan covenants under the Term Loan and Revolving Credit Facility.

Capital Lease Obligations. During 1999, the Company's Brock Suite Hotels subsidiaries entered into three separate five-year capital lease agreements for furniture, fixtures and building improvements at a cost of \$2,085,000 for three GuestHouse Suites Plus properties. The Company has pledged 30,035 HRP limited partner units as additional collateral to secure the leases. The lease terms commenced January 2000 and expire in December 2004. The combined monthly lease payment is \$46,570 and the effective interest rate is 12.18%. The outstanding principal balance at March 31, 2003 was \$938,000.

### NOTE 5 -- 10% COLLATERALIZED SUBORDINATED DEBENTURES

The Company has an issue of 10% Collateralized Subordinated Debentures ("10% Debentures") outstanding due July 31, 2005. The 10% Debentures are listed on The New York Stock Exchange. For financial reporting purposes a

Page 14

### THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2003

(UNAUDITED)

pro-rata portion of an unamortized gain in the original amount of \$353,000 was allocated to the 10% Debentures from a previous debenture issue, and is being amortized over its term. As a result, the effective interest rate is 8.9%.

The 10% Debentures are secured by a junior lien on the capital stock of Brookwood. Balance sheet amounts are detailed below (in thousands):

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

DESCRIPTION	MARCH 31, 2003	DECEMBER 31, 2002
10% Debentures (face amount) .....	\$ 6,468	\$ 6,468
Unamortized gain, net of accumulated amortization ...	144	157
Totals .....	\$ 6,612	\$ 6,625

NOTE 6 -- SEPARATION AGREEMENT

In 1999, the Company entered into the Separation Agreement. The Separation Agreement provided that a former officer and director and related trust exchange their 24% stock ownership in the Company, for 20% of the Company's limited partner interest in HRP, 20% of the Company's common stock interest in the former Hallwood Energy Corporation ("Former HEC"), all of the Company's interest in its condominium hotel business and future cash payments contingent on the net cash flow from the Company's real estate management activities, that being the lesser of 20% of the net cash flow from its real estate management activities for the preceding quarter or \$125,000. These future cash payments are subject to termination or extinguishment in certain events. The Separation Agreement obligation of \$3,875,000 and \$4,000,000 at March 31, 2003 and December 31, 2002, respectively, represents the estimated future cash payments to the trust through the period ending December 2004. The Company has an option to extinguish the future cash payments at any time prior to its expiration in December 2004 upon the payment of \$3,000,000.

NOTE 7 -- DISCONTINUED OPERATIONS - HOTELS

In December 2000, the Company discontinued its hotel segment, principally by allowing its non-recourse debtholders to assume ownership of the properties through foreclosure or by selling or otherwise disposing of its hotel properties. The Company's former hotel segment consisted of three owned properties and two leased properties.

As of June 2002, the Company completed the disposition of all four hotel properties it had previously designated as discontinued operations.

The Company determined that it would retain its leasehold interest in the GuestHouse Suites hotel in Huntsville, Alabama. The Company continues to operate the hotel, subject to a lease concession from the owner. Accordingly, this hotel has been classified as an asset held for use and operating results are reported within continuing operations.

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MARCH 31, 2003  
(UNAUDITED)

A summary of the income from discontinued hotels operations for the quarter ended March 31, 2002 is detailed below (in thousands):



## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

Revenue and Gain from Disposition	
Gain from extinguishment of debt .....	\$ 2,552
Sales .....	215
	-----
	2,767
Expenses	
Deferred federal income tax expense .....	875
Operating expenses .....	256
Interest expense .....	137
Litigation and other disposition costs .....	23
	-----
	1,291
	-----
Income from discontinued hotel operations .....	\$ 1,476
	=====

In January 2002, with assistance and consent of the mortgage lender, the Company sold the GuestHouse Suites hotel in Tulsa, Oklahoma for \$3,000,000. The Company received no cash proceeds from the sale; however, concurrently with the sale, it entered into a loan modification and assumption agreement which included a release that discharged the Company from any further loan obligations. The Company recognized a gain from extinguishment of debt of \$2,552,000, before a deferred tax charge of \$875,000, in the 2002 first quarter.

In February 2002, the lender for the GuestHouse Suites hotel in Greenville, South Carolina obtained a court judgement of foreclosure. In connection with the foreclosure, the lender waived its right to a deficiency judgement against the Company and completed the foreclosure in June 2002. The Company recognized a gain from extinguishment of debt of \$3,237,000, before a deferred tax charge of \$925,000, in the 2002 second quarter.

The Company was a defendant in two lawsuits regarding guaranties of certain obligations of the Embassy Suites and Holiday Inn hotels. In February 2003, the Company settled both matters. The Company agreed (i) to pay \$150,000 in cash and to issue a non-interest bearing promissory note in the amount of \$250,000 payable in equal monthly installments over eighteen months, in exchange for a full release regarding the Embassy Suites hotel and (ii) to pay \$250,000 in cash in exchange for a full release regarding the Holiday Inn hotel. In December 2002, the Company recorded an additional loss provision in the amount of \$247,000 to fully accrue for these two litigation matters.

### NOTE 8 -- DEFERRED REVENUE - NONCOMPETITION AGREEMENT

In March 2001, the Company agreed to sell its investment in Former HEC, which represented the Company's former energy operations, to Pure Resources II, Inc., an indirect wholly owned subsidiary of Pure Resources, Inc. ("Pure"). The Company received \$18,000,000 for the tender of its shares of common stock in May 2001 and received an additional amount of \$7,250,000, pursuant to the terms of a noncompetition agreement that was paid by Pure upon the completion of the merger in June 2001.

Under the noncompetition agreement, the Company agreed to refrain from taking certain actions without the prior written consent of Pure and Former HEC. These covenants were made by the Company in consideration of the transactions contemplated by the merger agreement and the payment by Pure to the Company. For a period of three years after the effective date of the merger agreement, the Company will not, directly or indirectly, engage in oil and gas activities in certain geographic areas without the prior consent of Pure. The Company also

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

agreed to keep Former HEC's confidential and proprietary information strictly confidential.

The Company began amortizing the deferred revenue from the noncompetition agreement, in the amount of \$7,250,000, over a three-year period commencing June 2001. The amortization was \$604,000 in each of the quarters ended March 31, 2003 and 2002.

Page 16

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MARCH 31, 2003  
(UNAUDITED)

NOTE 9 -- INCOME TAXES

The following is a schedule of the income tax expense (in thousands):

	THREE MONTHS ENDED MARCH 31,	
	2003	2002
	-----	-----
Continuing Operations		
Federal		
Deferred .....	\$ 396	\$ 566
Current .....	29	11
	-----	-----
Sub-total .....	425	577
State .....	163	161
	-----	-----
Total .....	\$ 588	\$ 738
	=====	=====
Discontinued Operations		
Federal		
Deferred .....	\$ --	\$ 875
	=====	=====

The amount of the deferred tax asset (net of valuation allowance) was \$3,825,000 at March 31, 2003. The deferred tax asset arises principally from the anticipated utilization of the Company's NOLs and tax credits from the implementation of various tax planning strategies, which include an anticipated gain from the potential sale of the HRP limited partner units and projected income from operations.

State tax expense is an estimate based upon taxable income allocated to those states in which the Company does business, at their respective tax rates.

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MARCH 31, 2003  
(UNAUDITED)

NOTE 10 -- SUPPLEMENTAL DISCLOSURES TO THE CONSOLIDATED STATEMENTS OF CASH FLOWS

DESCRIPTION	THREE MONTHS ENDED	
	MARCH 31,	
	2003	2002
Supplemental schedule of non-cash investing and financing activities:		
Hotel assets and liabilities relinquished in connection with debt extinguishment:		
Loan payable .....	--	\$
Other liabilities, net .....	--	
Hotel properties .....	--	
Deferred tax asset .....	--	
	-----	-----
	--	\$
	=====	=====
Pro rata share of partner capital transactions of equity investment in HRP:		
Amortization of interest rate swap .....	\$ (13)	\$
Exercise of stock options .....	(23)	
Supplemental disclosures of cash payments:		
Interest paid .....	\$ 374	\$
Income taxes paid .....	424	

NOTE 11 -- COMPUTATION OF INCOME PER SHARE

The following table reconciles the Company's income from continuing operations to income from continuing operations available to common stockholders - assuming dilution, and the number of common shares used in the calculation for the basic and assuming dilution methods (in thousands):

DESCRIPTION	THREE MONTHS ENDED	
	MARCH 31,	
	2003	2002
INCOME AVAILABLE TO COMMON STOCKHOLDERS		
Income from continuing operations .....	\$ 1,353	\$ 1,316

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

Interest expense (net of tax) of assumed loan conversion ...	--	28
Income from continuing operations available to common stockholders - assuming dilution .....	\$ 1,353	\$ 1,344
WEIGHTED AVERAGE SHARES OUTSTANDING		
Basic .....	1,361	1,361
Potential shares from assumed loan conversion .....	--	218
Assuming dilution .....	1,361	1,579

Page 18

### THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2003

(UNAUDITED)

#### NOTE 12 -- LITIGATION, CONTINGENCIES AND COMMITMENTS

Reference is made to Note 18 to the consolidated financial statements contained in Form 10-K for the year ended December 31, 2002.

Litigation.. In June 1997, an action was filed against the Company, HRP, the general partner Hallwood Realty Corporation, a predecessor entity to Hallwood Realty, LLC, and the directors of Hallwood Realty Corporation by Gotham Partners, L.P. in the Delaware Court of Chancery, styled Gotham Partners, L.P. v. Hallwood Realty Partners, L.P., et al (C.A. No. 15754). This action alleges claims of breach of fiduciary duties, breach of HRP's partnership agreement and fraud in connection with certain transactions involving HRP's limited partnership units in the mid 1990's. The Company is alleged to have aided and abetted the alleged breaches. In June 2000, after completing fact discovery, all parties moved for summary judgment on several issues. In September and October 2000, the Delaware court issued three separate written opinions resolving the summary judgment motions. In the opinions, the court ruled that trial would be required as to all issues, except that (i) Gotham was found to have standing to pursue its derivative claims; (ii) defendants were entitled to judgment dismissing the fraud claim; (iii) the general partner was entitled to judgment dismissing the breach of fiduciary duty claims brought against it; and (iv) the general partner's outside directors were entitled to judgment dismissing all claims brought against them. A five-day trial was held in January 2001. In July 2001, the Delaware Court of Chancery rendered its opinion. In its decision, the court determined that an option plan and a sale of units to the company in connection with a reverse unit split implemented by HRP in 1995 were in compliance with HRP's partnership agreement. The court also found that the sale of units to the company in connection with a 1995 odd-lot offer by HRP did not comply with certain procedures required by the HRP partnership agreement. The court ruled that the defendants other than HRP pay a judgment to HRP in the amount of \$3,417,000, plus pre-judgment interest of approximately \$2,891,000 from August 1995. The judgment amount represents what the court determined was an underpayment by the Company. In August 2001, the plaintiff and certain defendants appealed the Court of Chancery's judgment to the Delaware Supreme Court. In October 2001, the Company paid \$6,405,000, including post judgment

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

interest, to HRP, subject to an arrangement that it be returned in full or part if the judgment is modified or reversed on appeal. Oral arguments before the Delaware Supreme Court were heard in February 2002, and a rehearing en banc was held in March 2002. In August 2002, the Supreme Court affirmed the judgment of the trial court that the remaining defendants other than HRP are jointly and severally liable to HRP. The Supreme Court reversed the trial court's determination of damages, and remanded the case to the trial court to fashion appropriate relief. A hearing on the remand proceedings was held before the Delaware Court of Chancery in October 2002. A further hearing on the remand is scheduled to take place in May 2003, with a decision by the Court of Chancery to follow. Since the appellate court reversed the judgment, any subsequent ruling by the trial court on remand may be more or less favorable to the Company.

On April 23, 2003, an action was filed against HRP's general partner, Hallwood Realty, LLC (the "General Partner"), its directors and HRP as nominal defendant by High River Limited Partnership ("High River"), which is wholly owned by Carl C. Icahn, in the Court of Chancery of the State of Delaware, styled High River Limited Partnership v. Hallwood Realty, LLC, et al, (C.A. No. 20276). The action challenges the unit purchase rights agreement dated November 30, 1990, between HRP and EquiServe Trust Company, N.A., as rights agent, as amended (the "Rights Plan"). High River claims in the suit that defendants have wrongfully utilized the Rights Plan to prevent High River and other third parties from purchasing 15 percent or more of the units of HRP, while at the same time exempting the General Partner and its affiliates and subsidiaries from the provisions of the Rights Plan. High River asserts that if defendants make additional purchases of units, they could render removal of the General Partner pursuant to the two-thirds removal provision of the partnership agreement impossible, thereby impeding or preventing the High River tender offer. The complaint seeks as relief an order preventing defendants from treating the General Partner as exempt from or otherwise not subject to the definition of Acquiring Person under the Rights Agreement, or, alternatively, preventing defendants from treating High River as an Acquiring Person under the Rights Agreement or applying the Rights Agreement to the High River tender offer. An initial request by High River for an expedited hearing on the matter was denied.

On April 28, 2003, a putative class action lawsuit was filed against the General Partner, its directors and HRP as nominal defendant by three purported unitholders of HRP in the Court of Chancery of the State of Delaware, styled I.G. Holdings, Inc., et al, v. Hallwood Realty LLC, et al, (C.A. No. 20283). The action asserts that in allegedly refusing to consider a tender offer by High River for the units of HRP, the defendants are not acting in good faith and

Page 19

### THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2003 (UNAUDITED)

are deriving an improper personal benefit in impeding a potential removal of the General Partner or a sale of control of HRP, in breach of their fiduciary duties under the partnership agreement. The complaint seeks as relief an order requiring the General Partner to consider the High River tender offer, an order preventing the General Partner or its affiliates from acquiring units or otherwise improperly entrenching the General Partner or impeding a transaction that would maximize value for the public unitholders, an order directing the defendants to use the Rights Plan fairly, and damages.

The Company was a party to certain litigation in the Delaware Court of

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

Chancery styled, Corporate Property Associates 6 and Corporate Property Associates 7 v. The Hallwood Group Incorporated (C.A. 15661 - NC), that involves a four-year, \$500,000 promissory note of the Company due March 1998. The note was secured by a pledge of 89,269 HRP limited partner units. The agreement under which the note was issued also provided that the pledgee ("CPA," or the "Noteholder") had the right to receive up to an additional \$500,000 based on the increase in price of the HRP units (the "HRP Participation Amount"). In 1996, the Company and CPA entered into an agreement under which the Company would pay off the principal and interest on the note and all other obligations between the parties would be ended. Subsequently, CPA refused to go forward with the agreement and this litigation was instituted. In December 1999, the Company and the Noteholder entered into an agreement, approved by the court, which provided that (i) the Company pay the face amount of \$500,000 plus \$83,000 of accrued interest to the Noteholder; (ii) the Company deposit \$900,000 into an escrow account to secure the maximum amount which could be payable by the Company, including a potential claim of \$400,000 for legal fees; and (iii) that the noteholder release its collateral of 89,269 HRP units. The parties reserved their rights to proceed with the litigation. Trial was held in June 2001 in the Delaware Court of Chancery. In February 2002, the court rendered its decision in favor of the Company. In March 2002, the court entered an order that provided for the return of approximately \$971,000, including accrued interest, to the Company from the escrow account. The Noteholder filed an appeal in April 2002. Oral arguments before the Delaware Supreme Court were heard in September 2002, and a rehearing en banc was held in November 2002. In March 2003, the Delaware Supreme Court issued its opinion reversing the finding of the Trial Court that certain language in the letter agreement in question constituted a general release of Hallwood's obligations. On March 21, 2003, the parties submitted to the Chancery Court an agreed proposed Order and Judgment, which was signed by the Court and terminated the litigation. The Order and Judgment provided for payment out of the escrowed funds of approximately \$547,000 to CPA and \$437,000 to the Company. The Company received its share of the escrowed funds on March 31, 2003.

The Company was a defendant in two lawsuits regarding guaranties of certain obligations of the Embassy Suites and Holiday Inn hotels. In February 2003, the Company settled both matters. The Company agreed (i) to pay \$150,000 in cash and to issue a non-interest bearing promissory note in the amount of \$250,000 payable in equal monthly installments over 18 months, in exchange for a full release regarding the Embassy Suites hotel, and (ii) \$250,000 in cash in exchange for a full release regarding the Holiday Inn hotel. In December 2002, the Company recorded an additional loss provision in the amount of \$247,000 to fully accrue for these two litigation matters.

The Company and its subsidiaries are from time to time involved in various other legal proceedings in the ordinary course of their respective businesses. Management believes that the resolution of the aforementioned litigation matters will not have a material adverse effect on the financial condition, results of operations or cash flows of the Company.

Contingencies. The Company has committed to make additional contributions to the capital of Hallwood Realty, the general partner of HRP, upon demand, up to a maximum aggregate amount of \$13,118,000, subject to the terms of a subscription agreement, to the extent Hallwood Realty has insufficient capital to satisfy creditors of HRP. As of the date of this report no such demands have been made.

In December 1999, the Company distributed certain assets and incurred a contingent obligation, under the Separation Agreement. The contingent obligation, in the amount of \$4,000,000 at December 31, 2002, was the estimated value of the remaining payments under the Separation Agreement. In December 2001 the Company evaluated the contingent obligation and accrued an additional \$500,000 under this agreement, which was paid in 2002. Similarly, the Company

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

reevaluated the obligation at December 2002, and determined that a further cost of \$1,000,000 should be accrued, which is expected to be paid in 2003 and 2004. The Company has an option to

Page 20

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2003

(UNAUDITED)

extinguish the future cash payments at any time prior to its expiration in December 2004 upon payment of \$3,000,000.

In February 2000, Brookwood, through a wholly owned subsidiary, acquired the assets of a company in a textile products-related industry. The purchase price was \$1,479,000 in cash plus contingent payments of up to \$3,000,000, based on specified levels of earnings over the next four years. Effective December 31, 2001, in consideration of thirty six monthly payments aggregating approximately \$375,000, the contingent obligation was reduced to a percentage of cash flow from the acquired subsidiaries, as defined, for the remaining years under the agreement. As of March 31, 2003, no amounts have been paid or were owed in relation to the contingency payments.

Page 21

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2003

(UNAUDITED)

NOTE 13 -- SEGMENT AND RELATED INFORMATION

The following represents the Company's reportable segment operations for the three months ended March 31, 2003 and 2002, respectively (in thousands):

	REAL ESTATE -----	TEXTILE PRODUCTS -----	OTHER -----	DISCONTINUED OPERATIONS -----
THREE MONTHS ENDED MARCH 31, 2003				
Total revenue from external sources.....	\$ 1,563 =====	\$ 24,799 =====	\$ 993 =====	
Operating income.....	\$ 1,139 =====	\$ 888 =====		
Unallocable (loss) income, net.....			\$ (86) =====	
Income from continuing operations before income taxes.....				
THREE MONTHS ENDED MARCH 31, 2002				
Total revenue from external sources.....	\$ 1,652 =====	\$ 21,395 =====	\$ 1,307 =====	

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

Operating income.....	\$ 1,264	\$ 507	
	=====	=====	
Unallocable income, net.....			\$ 283
			=====
Income from continuing operations before income taxes.....			
Income from discontinued operations.....			\$ 1,476
			=====

No differences have occurred in the basis or methodologies used in the preparation of this interim segment information from those used in the December 31, 2002 annual report. The total assets for the Company's operating segments have not materially changed since the December 31, 2002 annual report.

NOTE 14 -- CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE

SFAS No. 142 became effective January 1, 2002 and specifies that goodwill and some intangible assets will no longer be amortized but instead will be subject to periodic impairment testing. The effect of adopting SFAS No. 142 resulted in the recording of income from the cumulative effect of a change in accounting principle in the amount of \$568,000, which represented the unamortized amount of negative goodwill associated with the Company's equity investment in HRP.

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

The Company reported net income of \$1,353,000 for the first quarter ended March 31, 2003, compared to net income of \$3,360,000 in 2002. Income from continuing operations was \$1,353,000 in 2003, compared to \$1,316,000 in 2002. Revenue from continuing operations was \$27,355,000 in 2003, compared to \$24,354,000 in 2002.

Following is an analysis of the results of continuing operations for the real estate, textile products and other business segments, as well as the discontinued operations for the hotel business segment.

REAL ESTATE

The real estate segment reported income of \$1,139,000 for the first quarter of 2003, compared to \$1,264,000 in 2002.

Revenues. Fee income of \$1,247,000 for 2003 increased by \$128,000, or 11%, compared to \$1,119,000 in 2002. Fees are derived from the Company's asset



## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

management, property management, leasing and construction supervision services provided to HRP and various third parties. The increase was due primarily to higher leasing fees in the 2003 first quarter.

Equity income from investments in HRP represents the Company's pro rata share of net income reported by HRP, adjusted for the elimination of intercompany profits. For the 2003 first quarter, the Company reported equity income of \$316,000, compared to \$533,000 in the prior-year period. The decrease resulted principally from increased property operating and administrative costs in 2003.

Expenses. Administrative expenses of \$256,000 increased by \$36,000, or 16%, in the 2003 first quarter, compared to \$220,000 in 2002. The decrease was primarily attributable to the payments of commissions to third party brokers associated with leasing income.

Amortization expense of \$168,000 in both the 2003 and 2002 quarters related to Hallwood Realty's general partner investment in HRP to the extent allocated to management rights.

### TEXTILE PRODUCTS

The textile products segment reported income of \$888,000 for the first quarter of 2003, compared to \$507,000 in 2002.

Revenue. Sales of \$24,799,000 increased \$3,978,000, or 19%, in the 2003 first quarter, compared to \$20,821,000 in the 2002 first quarter. The increase was principally due to additional sales of specialty fabric to U.S. military contractors.

During 2000, Brookwood formed STA, a 50-50 joint venture, with an unrelated third party that is also in a textile-related industry. STA acquired the 50% ownership interest not owned by Brookwood in September 2002. Accordingly, STA became a wholly owned subsidiary in September 2002. Prior to the acquisition, Brookwood utilized the equity method of accounting for its investment in STA. Brookwood's equity income from STA was \$574,000 in the first quarter of 2002.

Expenses. Cost of sales of \$20,210,000 increased by \$2,157,000, or 12%, in the 2003 first quarter, compared to \$18,053,000 in the 2002 first quarter. The increase in cost of sales was principally the result of the increase in sales. The higher gross profit margin for the 2003 first quarter (18.5% versus 13.3%) resulted from the sales increase of specialty fabric to military contractors. Administrative and selling expenses of \$3,552,000 increased by \$883,000 in the 2003 first quarter, compared to \$2,669,000 for the 2002 period. The increase is primarily attributable to royalties incurred in 2003 to the Company's former joint venture partner in STA. Interest expense of \$149,000 decreased by \$17,000, or 10%, for the 2003 first quarter, compared to \$166,000 in 2002, principally due to a decrease in average borrowings.

Page 23

### THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

### OTHER

The other segment reported a loss of \$86,000 for the first quarter of 2003, compared to income of \$283,000 in 2002.

Revenue. Amortization of deferred revenue of \$604,000 in the 2003 and 2002 quarters is attributable to the noncompetition fee received in connection with the sale of the Company's investment in Former HEC. The original \$7,250,000 cash payment is being amortized over a three year period which began June 2001.

Hotel revenue was \$337,000 in the 2003 first quarter, compared to \$440,000 in 2002. The 23% decrease in 2003 was attributable to reduced occupancy, partially offset by an increased average daily rate. Revenues have been adversely impacted by a general downturn in the hotel industry and increased competition in the local market.

Equity income from investment in Hallwood Energy Corporation ("HEC") in the amount of \$51,000 for the 2003 first quarter relates to the Company's pro rata share of income from HEC's operations, compared to an equity loss of \$41,000 in 2002.

Interest and other income decreased to \$1,000 for the 2003 first quarter, compared to \$304,000 in 2002, principally attributable to a gain of \$296,000 on the exercise of an option and related sale of a marketable security in the 2002 first quarter.

Expenses. Administrative expenses of \$428,000 for the 2003 first quarter increased by \$46,000, or 12%, from the prior-year amount of \$382,000, due to increased professional fees. Interest expense in the amount of \$203,000 for the 2003 first quarter decreased by \$2,000 from the prior year amount of \$205,000. The decrease was primarily due to the repayment of the stockholder loan in 2002 partially offset by borrowings under the Term Loan and Revolving Credit Facility.

Hotel expenses, which include operating expenses, depreciation and interest costs was \$448,000 for the 2003 first quarter, which increased by \$11,000, or 3%, compared to \$437,000 in 2002.

### INCOME TAXES

Income taxes relating to continuing operations were \$588,000 for the 2003 first quarter, compared to \$738,000 in 2002. The 2003 quarter included a \$396,000 non cash federal deferred charge, a \$29,000 federal current charge and \$163,000 for state taxes. The 2002 quarter included a \$566,000 non cash federal deferred charge, a \$11,000 federal current charge and \$161,000 for state taxes. The state tax expense is an estimate based upon taxable income allocated to those states in which the Company does business at their respective tax rates.

As of March 31, 2003, the Company had approximately \$78,000,000 of tax net operating loss carryforwards ("NOLs") and temporary differences to reduce future federal income tax liability. Based upon the Company's expectations and available tax planning strategies, management has determined that taxable income will more likely than not be sufficient to utilize approximately \$11,250,000 of the NOLs prior to their ultimate expiration in the year 2020.

Management believes that the Company has certain tax planning strategies available, which include the potential sale of certain real estate investments, that could be implemented, if necessary, to supplement income from operations to fully realize the net recorded tax benefits before their expiration. Management has considered such strategies in reaching its conclusion that, more likely than not, taxable income will be sufficient to utilize a portion of the NOLs before

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

expiration; however, future levels of operating income and taxable gains are dependent upon general economic conditions and other factors beyond the Company's control. Accordingly, no assurance can be given that sufficient taxable income will be generated for utilization of the NOLs. Management periodically re-evaluates its tax planning strategies based upon changes in facts and circumstances and, accordingly, considers potential adjustments to the valuation allowance of the deferred tax asset. Although the use of such carryforwards could, under certain circumstances, be limited, the Company is presently unaware of the occurrence of any event which would result in

Page 24

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

such limitations. In addition, utilization of NOLs in the future may be limited if changes in the Company's stock ownership create a change in control, as provided in Section 382 of the Internal Revenue Code of 1986, as amended.

DISCONTINUED OPERATIONS - HOTELS

In December 2000, the Company decided to discontinue its hotel operations and dispose of its hotel segment, principally by allowing its non-recourse debtholders to assume ownership of the properties through foreclosures or by selling or otherwise disposing of its hotel properties. The Company's former hotel segment consisted of three owned properties and two leased properties. In accordance with accounting standards for reporting discontinued operations, hotel operations (apart from the leasehold interest in the GuestHouse Suites Plus hotel in Huntsville, Alabama that the Company continues to operate and has been classified as an asset held for use) have been segregated from the Company's continuing operations and have been reported as a single line item -- Loss from Discontinued Operations. Discontinued operations for the three months ended March 31, 2002 are presented below (in thousands):

Revenue and Gain from Disposition	
Gain from extinguishment of debt .....	\$2,552
Sales .....	215
	-----
	2,767
Expenses	
Deferred federal income tax expense .....	875
Operating expenses .....	256
Interest expense .....	137
Litigation and other disposition costs .....	23
	-----
	1,291
	-----
Income from discontinued hotels operations ....	\$1,476
	=====

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

As of June 2002, the Company completed the disposition of all four hotel properties it had previously designated as discontinued operations.

Revenue. In January 2002, with assistance and consent of the mortgage lender, the Company sold the GuestHouse Suites hotel in Tulsa, Oklahoma for \$3,000,000. The Company received no cash proceeds from the sale; however, concurrently with the sale, it entered into a loan modification and assumption agreement which included a release that discharges the Company from any further loan obligations. The Company recognized a gain from extinguishment of debt of \$2,552,000, before a deferred tax charge of \$875,000, in the 2002 first quarter.

Sales of \$215,000 in the 2002 first quarter were principally attributable to the GuestHouse Suites hotel in Greenville, South Carolina, prior to its disposition in June 2002.

Expenses. Operating expenses of \$256,000 and interest expense of \$137,000 for the 2002 first quarter related to the Greenville hotel prior to its disposition. The litigation and other disposition costs principally relate to legal fees and other expenses in connection with the disposition and resolution of two litigation matters discussed below.

The Company was a defendant in two lawsuits regarding guaranties of certain obligations of the Embassy Suites and Holiday Inn hotels. In February 2003, the Company settled both matters. The Company agreed (i) to pay \$150,000 in cash and to issue a non-interest bearing promissory note in the amount of \$250,000 payable in equal monthly installments over eighteen months, in exchange for a full release regarding the Embassy Suites hotel and (ii) to pay \$250,000 in cash in exchange for a full release regarding the Holiday Inn hotel. In December 2002, the Company recorded an additional loss provision in the amount of \$247,000 to fully accrue for these two litigation matters.

Page 25

### THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE

SFAS No. 142 became effective January 1, 2002 and specifies that goodwill and some intangible assets will no longer be amortized but instead will be subject to periodic impairment testing. The effect of adopting SFAS No. 142 by the Company resulted in the recording of income from the cumulative effect of a change in accounting principle in the amount of \$568,000, which represented the unamortized amount of negative goodwill associated with the Company's equity investment in HRP.

##### INVESTMENT IN HALLWOOD ENERGY CORPORATION

The Company owns approximately 28% of HEC. It accounts for the investment using the equity method of accounting and records its pro rata share of HEC's net income (loss), stockholder's equity transactions and comprehensive income (loss) adjustments, if any.

During 2002, the Company invested \$3,500,000 in HEC, which is presently in

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

the development stage, having drilled seven test wells in the Barnett Shale formation of Johnson County, Texas. After constructing a gas gathering system, HEC commenced commercial production and sales from three of the seven wells in February 2003. Currently, six wells are producing and one well has been temporarily abandoned. Aggregate production, including royalty owner share and minor working interest participation, rose to three million cubic feet of gas per day during the first week of May 2003, and was approximately two million cubic feet of gas per day at May 14, 2003.

HEC currently plans to drill between 10 and 20 wells during the balance of 2003; however, this number may vary based upon a variety of operational and economic conditions. Whether HEC drills 10 or 20 additional wells this year, additional capital will be required. HEC currently anticipates that it will solicit equity contributions from its shareholders in combination with commercial, secured bank borrowings to meet its capital requirements. Depending on the level of bank borrowings, coupled with the ultimate level of well development activity, HEC has requested from its shareholders additional equity contributions over the next several months of approximately \$3,300,000. Based on the Company's ownership, its board of directors has resolved to make an additional equity contribution of approximately \$925,000.

HEC holds oil and gas leases covering approximately 37,500 gross and 33,500 net acres of undeveloped leasehold, predominantly in Johnson County, Texas as of May 1, 2003.

### CRITICAL ACCOUNTING POLICIES

There have been no changes to critical accounting policies identified and set forth in the Company's Form 10-K for the year ended December 31, 2002.

### RELATED PARTY TRANSACTIONS

HRP. The Company's real estate subsidiaries earn asset management, property management leasing and construction supervision fees for their management of HRP's real estate properties. Hallwood Realty earns: (i) an asset management fee equal to 1% of the net aggregate base rents of HRP's properties, (ii) acquisition fees equal to 1% of the purchase price of newly acquired properties and; (iii) disposition fees with respect to real estate investments, other than the properties owned at the time of HRP's formation in 1990, equal to 10% of the amount by which the sales price of a property exceeds the purchase price of such property. HCRE earns property management, leasing and construction supervision fees. The management contracts with HRP expire on June 30, 2004 and provide for: (i) a property management fee equal to 2.85% of cash receipts collected from tenants; (ii) leasing fees equal to the current commission market rate as applied to net aggregate rent (none exceeding 6% of the net aggregate rent); and (iii) construction supervision fees for administering construction projects equal to 5% of total construction or tenant improvement costs.

## THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

A summary of the fees earned from HRP is detailed below (in thousands)

	THREE MONTHS ENDED MARCH 31,	
	2003	2002
Property management fees .....	\$ 486	\$ 474
Leasing fees .....	385	227
Construction supervision fees .....	184	257
Asset management fees .....	152	154
	-----	-----
Total .....	\$1,207	\$1,112
	=====	=====

Hallwood Realty is also reimbursed for certain costs and expenses, at cost, for administrative level salaries and bonuses, employee and director insurance and allocated overhead costs. In addition, since HRP does not employ any individuals, the compensation and other costs related to approximately 90 employees rendering services on behalf of HRP and its properties are reimbursed to Hallwood Realty and HCRE by HRP.

HSC Financial Corporation. The Company has entered into a financial consulting contract with HSC Financial Corporation ("HSC"), a corporation associated with Mr. Anthony J. Gumbiner, the Company's chairman and principal stockholder. The contract provides for HSC to furnish and perform international consulting and advisory services to the Company and its subsidiaries, including strategic planning and merger activities, at a rate of \$795,000 per year. HSC is also eligible for bonuses from the Company or its subsidiaries, subject to approval by the Company's or its subsidiaries' board of directors. Additionally, the Company reimburses HSC for reasonable and necessary expenses of office space and administrative services.

A summary of the fees and expenses paid to HSC are detailed below (in thousands):

	THREE MONTHS ENDED MARCH 31,	
	2003	2002
Consulting fees .....	\$199	\$199
Office space and administrative services .....	25	19
	----	----
Total .....	\$224	\$218
	=====	=====

In addition, HSC performs services for certain affiliated entities that are not subsidiaries of the Company, for which it receives consulting fees, bonuses or other forms of compensation and expenses. The Company recognizes a proportionate share of such compensation and expenses, based upon its ownership

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

percentage in the affiliated entities, through the utilization of the equity method of accounting.

HEC. During 2002, the Company invested \$3,500,000 in HEC, a private energy company. The Company owns approximately 28% of HEC and accounts for the investment using the equity method of accounting. Certain of the Company's officers and directors are investors in HEC.

Brookwood. During 2000, Brookwood formed STA with an unrelated party that is also in a textile-related industry, principally to produce advanced, breathable, waterproof laminate materials for military applications. In September 2002, STA acquired the 50% ownership interest not owned by Brookwood for \$1,000,000 in cash, the issuance of a \$596,000 note bearing interest at the prime rate and royalty payments for three years based upon production under a specified contract. Accordingly, STA became a wholly owned subsidiary of Brookwood in September 2002. Brookwood reported sales to STA of \$4,325,000 for the three month period ended March 31, 2002.

Page 27

### THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

The Company and its subsidiaries have entered into various contractual obligations and commercial commitments in the ordinary course of conducting its business operations, which are provided below as of March 31, 2003 (in thousands):

	PAYMENTS DUE DURING THE YEAR EN			
	2003*	2004	2005	2006
<b>CONTRACTUAL OBLIGATIONS</b>				
Long term debt				
Term Loan and Revolving				
Credit Facility .....	\$ 741	\$ 1,052	\$ 1,585	\$ --
10% Debentures (face amount) .....	--	--	6,468	--
Loans payable (Brookwood) .....	626	12,518	383	180
Capital lease obligations .....	394	544	--	--
Separation Agreement .....	375	3,500	--	--
Operating leases .....	840	1,076	834	653
	-----	-----	-----	-----
Total .....	\$ 2,976	\$18,690	\$ 9,270	\$ 833
	=====	=====	=====	=====

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

	AMOUNT OF COMMITMENT DURING THE YEAR ENDING					EXPIRATION
	2003*	2004	2005	2006	2007	THEREAFTER
COMMERCIAL COMMITMENTS						
Employment contracts .....	\$300	\$200	\$ 50	--	--	--
Letters of credit .....	295	--	--	--	--	--
Total .....	\$595	\$200	\$ 50	--	--	--

\* For the nine months ended December 31, 2003.

The Company's Term Loan and Revolving Credit Facility and 10% Debentures require compliance with various loan covenants and financial ratios, which, if not met, will trigger a default. The Term Loan and Revolving Credit Facility requires a minimum debt service coverage ratio, as defined, for each rolling four quarter period, a senior leverage ratio, as defined, and a minimum collateral value coverage. Additionally, Brookwood's credit agreement requires compliance with various loan covenants and financial ratios, principally a debt service coverage ratio and a debt to equity ratio.

The principal ratios, as defined in the respective agreements, as of the end of the first quarter in the year ended December 31, 2003 and as of December 31, 2002 are provided below (dollar amount in thousands):

DESCRIPTION	REQUIREMENT	MARCH 31, 2003
TERM LOAN AND REVOLVING CREDIT FACILITY		
Net cash flow, as defined	must exceed \$3,400.....	\$5,995
Debt service coverage	must exceed 1.2 to 1.0.....	1.77
Senior leverage	must be less than 2.5 to 1.0.....	1.45
Collateral value coverage	must exceed 200% of loan balance.....	769%

The Company was in compliance with its loan covenants under the Term Loan and Revolving Credit Facility as of December 31, 2002 and March 31, 2003.



Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

DESCRIPTION	REQUIREMENT	MARCH 31, 2003
-----	-----	-----
BROOKWOOD CREDIT AGREEMENT		
Minimum net income, as defined	must exceed \$1,500 ytd 12/31/02.....	--
Debt service coverage	must exceed 1.25 to 1.00.....	2.22
Debt to equity	must be less than 45% in 2003; 50% in 2002.....	40%

Brookwood was in compliance with its loan covenants for all interim periods during 2002, except for the quarter ended December 31, 2002, when it did not meet its minimum net income loan covenant. The covenant, which required a minimum net income of \$1,500,000, was not met as Brookwood's net income for the year ended December 31, 2002 was \$1,436,000. Brookwood obtained a waiver for this violation from the lender. The Key Credit Agreement does not contain a minimum net income covenant for 2003. Brookwood was in compliance with its covenants as of March 31, 2003, and believes that it will be in compliance with its covenants for calendar 2003.

The Indenture for the 10% Debentures contains various covenants, which if violated, may result in a call of the entire issue. The principal covenants prohibit any subsidiary of the Company from commencing receivership, bankruptcy or insolvency proceedings.

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

LIQUIDITY AND CAPITAL RESOURCES

The Company's cash position decreased by \$92,000 during the 2003 first quarter to \$1,285,000 as of March 31, 2003. The primary source of cash was \$990,000 provided by financing activities. The primary uses of cash were \$843,000 for operating activities, principally an increase in inventories and receivables at Brookwood, net of \$437,000 received in connection with the settlement of litigation, and \$239,000 for textile products equipment.

The Company principally operates in the real estate and textile products business segments. During 2002, the Company reentered the energy business as a minority owner in HEC.

The Company's real estate segment generates funds principally from its property management and leasing activities, without significant additional capital costs. The Company has pledged 300,397 of its HRP limited partnership units and the interest in its real estate subsidiaries to collateralize the Term Loan and Revolving Credit Facility and the remaining 30,035 HRP units to secure all of the capital leases.

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

The Company's textile products segment generates funds from the dyeing and finishing of fabrics and their sale to customers in the consumer, industrial, medical and military markets. Brookwood maintains a revolving line of credit facility and separate acquisition and equipment facilities. All facilities have a maturity of January 2004. At March 31, 2003, Brookwood had approximately \$4,950,000 of unused borrowing capacity on its revolving line of credit facility. In the year ended December 31, 2002, Brookwood paid \$250,000 to the Company under its tax sharing agreement but no cash dividends. Future cash dividends and tax sharing payments to the Company are contingent upon Brookwood's compliance with the covenants contained in the credit facility. Brookwood was in compliance with its loan covenants for all interim periods in 2002, except for the quarter ended December 31, 2002, when it did not meet its minimum net income loan covenant. The covenant, which required a minimum net income of \$1,500,000, was not met as Brookwood's net income was \$1,436,000. Brookwood obtained a waiver for this violation from the lender. The loan does not contain a minimum net income covenant for 2003. Brookwood was in compliance with its covenants as of March 31, 2003, and believes that it will be in compliance with its covenants for calendar 2003.

In March 2002, the Company and its HWG, LLC subsidiary entered into the \$7,000,000 Credit Agreement with First Bank & Trust, N.A. The facility is comprised of a \$3,000,000 term loan and a \$4,000,000 revolving credit facility (the "Term Loan and Revolving Credit Facility"). The term loan proceeds were used in part to repay the \$1,500,000 convertible loan from stockholder in March 2002, bears interest at a fixed rate of 7%, matures April 1, 2005 and is fully amortizing requiring a monthly payment of \$92,631. The revolving credit facility bears interest at the Company's option of prime plus 0.50%, or Libor plus 3.25%, and matures April 1, 2005. Collateral for the Term Loan and Revolving Credit Facility is 300,397 HRP limited partner units. The credit agreement contains various financial and non-financial covenants, including the maintenance of financial ratios, restrictions on new indebtedness and the payment of dividends. The Company was in compliance with the loan covenants at March 31, 2003. The Company borrowed \$500,000 under the Revolving Credit Facility in 2002 and \$800,000 in March 2003, and therefore has \$2,700,000 of unused borrowing capacity.

In January 2004, the Brookwood revolving and acquisition facilities, with a balance of \$11,755,000 at March 31, 2003, mature. Brookwood intends to extend or refinance these facilities prior to their maturity.

In February 2000, Brookwood, acquired the assets of a company in a textile products-related industry. The purchase price was \$1,450,000 in cash plus contingent payments of up to \$3,000,000, based on specified levels of earnings over the next four years. Effective December 31, 2001, in consideration of thirty six monthly payments aggregating approximately \$375,000, the contingent obligation was reduced to a percentage of cash flow from the acquired subsidiaries, as defined, for the remaining years under the agreement.

In May 2003, the Company agreed to invest additional funds in HEC in the approximate amount of \$925,000. Depending upon the timing of the investment, an additional borrowing under the Company's revolving credit facility may be required.

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### FORWARD-LOOKING STATEMENTS

In the interest of providing stockholders with certain information regarding the Company's future plans and operations, certain statements set forth in this Form 10-Q are forward-looking statements. Although any forward-looking statement expressed by or on behalf of the Company is, to the knowledge and in the judgment of the officers and directors, expected to prove true and come to pass, management is not able to predict the future with absolute certainty. Forward-looking statements involve known and unknown risks and uncertainties, which may cause the Company's actual performance and financial results in future periods to differ materially from any projection, estimate or forecasted result. Among others, these risks and uncertainties include, the ability to obtain financing or refinance maturing debt; a potential oversupply of commercial office buildings and industrial parks in the markets served; fees for leasing, construction and acquisition of real estate properties; lease and rental rates and occupancy levels obtained; and the ability to compete successfully with foreign textile production and the ability to generate new products. These risks and uncertainties are difficult or impossible to predict accurately and many are beyond the control of the Company. Other risks and uncertainties may be described, from time to time, in the Company's periodic reports and filings with the Securities and Exchange Commission.

Page 31

#### THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes to the Company's market risks during the quarter ended March 31, 2003.

The Company is exposed to market risk due to fluctuations in interest rates. The Company utilizes both fixed rate and variable rate debt to finance its operations. As of March 31, 2003, the Company's total outstanding loans and debentures payable of \$24,588,000 were comprised of \$11,023,000 of fixed rate debt and \$13,565,000 of variable rate debt. There is inherent rollover risk for borrowings as they mature and are renewed at current market rates. The extent of this risk is not quantifiable or predictable because of the variability of future interest rates and the Company's future financing requirements. A hypothetical increase in interest rates of one percentage point would cause an annual loss in income and cash flows of approximately \$246,000, assuming that outstanding debt remained at current levels.

The Company's real estate division through its investment in HRP will sometimes use derivative financial instruments to achieve a desired mix of fixed versus floating rate debt. As of March 31, 2003, HRP had an interest cap agreement for one of its mortgage loans, which will limit HRP's exposure to changing interest rates to a maximum of 10%. Management does not consider the portion attributable to the Company to be significant.

## Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

### ITEM 4. CONTROLS AND PROCEDURES AND INTERNAL CONTROLS

Controls and procedures. It is the conclusion of the Company's principal executive officer and principal financial officer that the Company's disclosure controls (as defined in Exchange Act rules 13a-14 and 15d-14), based on their evaluation of these controls and procedures as of a date within 90 days of the filing of this Quarterly Report, are effective in timely alerting them to the material information relating to the Company required to be included in its periodic filings with the Securities and Exchange Commission. Management necessarily applied its judgment in assessing the costs and benefits of such controls and procedures which, by their nature, can provide only reasonable assurance regarding management's control objectives. The design of any system of controls and procedures is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

The Company's independent auditors have provided written communication to management and the audit committee on the need to improve the closing process at the Brookwood subsidiary. Management has begun making improvements to this process.

Internal controls. Other than noted above, there were no significant changes in the Company's internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation.

Page 32

### THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

#### PART II - OTHER INFORMATION

Item  
-----

1 Legal Proceedings

Reference is made to Note 12 to the Company's consolidated financial statements included within this Form 10-Q.

2 Changes in Securities None

3 Defaults upon Senior Securities None

4 Submission of Matters to a Vote of Security Holders None

5 Other Information

On May 1, 2003, High River Limited Partnership, an affiliate of Carl C. Icahn, announced its unsolicited tender offer for any and all of the outstanding limited partnership units of HRP. On May 7, 2003, HRP

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

announced that the management, board of directors and professional advisors of the General Partner were evaluating the offer and has subsequently advised its unitholders of its recommendation to reject the tender offer.

6 Exhibits and Reports on Form 8-K

(a) Exhibits

99.1 Certification of Principal Executive Officer and Principal Financial Officer, dated May 15, 2003, pursuant to 18 U.S.C. Section 1350, adopted pursuant to Section 906 to the Sarbanes-Oxley Act of 2002.

(b) Reports on Form 8-K

Dated April 22, 2003 - On April 15, 2003, The Hallwood Group Incorporated issued a press release regarding its results of operations for the fourth quarter and year ended December 31, 2002.

-----

Page 33

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE HALLWOOD GROUP INCORPORATED

Dated: May 15, 2003

By: /s/ Melvin J. Melle

-----  
Melvin J. Melle, Vice President  
(Duly Authorized Officer and  
Principal Financial and  
Accounting Officer)

Page 34

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

CERTIFICATION BY CHIEF EXECUTIVE OFFICER

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

I, Anthony J. Gumbiner, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The Hallwood Group Incorporated (the "Registrant");
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the period presented in this quarterly report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Registrant and have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the Registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the Registrant's ability to record, process, summarize and report financial data and have identified for the Registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal controls; and
6. The Registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 15, 2003

/s/ Anthony J. Gumbiner

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

By: Anthony J. Gumbiner  
Title: Chief Executive Officer

Page 35

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

CERTIFICATION BY CHIEF FINANCIAL OFFICER

I, Melvin J. Melle, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The Hallwood Group Incorporated (the "Registrant");
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the period presented in this quarterly report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Registrant and have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the Registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the Registrant's ability to record, process, summarize and report financial data and have identified for the Registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal

Edgar Filing: HALLWOOD GROUP INC - Form 10-Q

controls; and

6. The Registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 15, 2003  
-----

/s/ Melvin J. Melle  
-----

By: Melvin J. Melle  
Title: Chief Financial Officer

Page 36

THE HALLWOOD GROUP INCORPORATED AND SUBSIDIARIES

INDEX TO EXHIBITS

EXHIBIT NUMBER -----	DESCRIPTION -----
99.1	Certification of Principal Executive Officer and Principal Financial Officer, dated May 15, 2003, pursuant to 18 U.S.C. Section 1350, adopted pursuant to Section 906 to the Sarbanes-Oxley Act of 2002.

Page 37