

PROLOGIS  
Form 10-Q  
November 10, 2008

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2008**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 01-12846**

**PROLOGIS**

(Exact name of registrant as specified in its charter)

**Maryland  
(State or other jurisdiction of  
incorporation or organization)**

**74-2604728  
(I.R.S. Employer  
Identification No.)**

**4545 Airport Way, Denver, Colorado  
(Address or principal executive offices)**

**80239  
(Zip Code)**

**(303) 567-5000**

**(Registrant's telephone number, including area code)**

**(Former name, former address and former fiscal year, if changed since last report)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐  
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934).

Yes ☐ No ☒

The number of shares outstanding of the Registrant's common shares as of November 3, 2008 was 265,658,322.

**PROLOGIS  
INDEX**

	<b>Page Number(s)</b>
<b><u>PART I.</u></b>	
<b><u>Financial Information</u></b>	3
<u>Item 1. Financial Statements:</u>	3
<u>Consolidated Statements of Earnings and Comprehensive Income (Loss) Three and Nine months ended September 30, 2008 and 2007</u>	3
<u>Consolidated Balance Sheets September 30, 2008 and December 31, 2007</u>	5
<u>Consolidated Statements of Cash Flows Nine months ended September 30, 2008 and 2007</u>	6
<u>Notes to Consolidated Financial Statements</u>	7
<u>Report of Independent Registered Public Accounting Firm</u>	27
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	28
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	50
<u>Item 4. Controls and Procedures</u>	51
<b><u>PART II.</u></b>	
<b><u>Other Information</u></b>	51
<u>Item 1. Legal Proceedings</u>	51
<u>Item 1A. Risk Factors</u>	51
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	52
<u>Item 3. Defaults Upon Senior Securities</u>	52
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	52
<u>Item 5. Other Information</u>	52
<u>Item 6. Exhibits</u>	53
<u>EX-12.1</u>	
<u>EX-12.2</u>	
<u>EX-15.1</u>	
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>INSTANCE DOCUMENT</u>	
<u>SCHEMA DOCUMENT</u>	
<u>CALCULATION LINKBASE DOCUMENT</u>	
<u>LABELS LINKBASE DOCUMENT</u>	
<u>PRESENTATION LINKBASE DOCUMENT</u>	
<u>DEFINITION LINKBASE DOCUMENT</u>	

**Table of Contents****PART 1.****Item 1. Financial Statements**

**PROLOGIS**  
**CONSOLIDATED STATEMENTS OF**  
**EARNINGS AND COMPREHENSIVE INCOME (LOSS)**  
**(Unaudited)**  
**(In thousands, except per share data)**

	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Revenues:				
Rental income	\$ 253,499	\$ 280,514	\$ 784,223	\$ 807,677
CDFS disposition proceeds:				
Developed and repositioned properties	613,443	735,428	3,013,511	2,092,081
Acquired property portfolios	190,711	2,406,795	353,886	2,406,795
Property management and other fees and incentives	35,502	27,095	97,572	72,679
Development management and other income	7,991	10,321	18,522	23,936
Total revenues	1,101,146	3,460,153	4,267,714	5,403,168
Expenses:				
Rental expenses	85,822	74,835	262,710	216,658
Cost of CDFS dispositions:				
Developed and repositioned properties	542,311	572,668	2,464,228	1,488,343
Acquired property portfolios	190,711	2,338,186	353,886	2,338,186
General and administrative	57,836	50,208	173,523	146,973
Depreciation and amortization	81,889	71,852	243,893	223,610
Other expenses	3,689	3,550	11,792	21,484
Total expenses	962,258	3,111,299	3,510,032	4,435,254
Operating income	138,888	348,854	757,682	967,914
Other income (expense):				
Earnings from unconsolidated property funds, net	18,299	46,688	36,285	81,456
Earnings (losses) from CDFS joint ventures and other unconsolidated investees, net	2,192	4,679	(1,414)	6,996
Interest expense	(83,327)	(107,964)	(252,587)	(287,255)
Interest and other income, net	1,822	11,613	17,082	32,522
Total other income (expense)	(61,014)	(44,984)	(200,634)	(166,281)
Earnings before minority interest	77,874	303,870	557,048	801,633
Minority interest share in loss (income), net	1,031	(1,855)	4,510	(2,751)

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Earnings before certain net gains	78,905	302,015	561,558	798,882
Gains recognized on dispositions of certain non-CDFS business assets	1,152	21,289	5,814	145,374
Foreign currency exchange gains (losses), net	(10,344)	991	(34,950)	10,145
Earnings before income taxes	69,713	324,295	532,422	954,401
Income taxes:				
Current income tax expense	11,577	14,204	49,101	58,949
Deferred income tax expense	10,742	11,892	19,478	5,710
Total income taxes	22,319	26,096	68,579	64,659
Earnings from continuing operations	47,394	298,199	463,843	889,742

(Continued)

**Table of Contents**

**PROLOGIS**  
**CONSOLIDATED STATEMENTS OF**  
**EARNINGS AND COMPREHENSIVE INCOME (LOSS) (CONTINUED)**  
**(Unaudited)**  
**(In thousands, except per share data)**

	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Discontinued operations:				
Income (loss) attributable to disposed properties and assets held for sale, net	\$ (189)	\$ 992	\$ (296)	\$ 3,693
Gains recognized on dispositions:				
Non-CDFS business assets	2,492	6,607	8,161	38,732
CDFS business assets	108		2,232	22,537
Total discontinued operations	2,411	7,599	10,097	64,962
Net earnings	49,805	305,798	473,940	954,704
Less preferred share dividends	6,333	6,354	19,071	19,065
Net earnings attributable to common shares	43,472	299,444	454,869	935,639
Other comprehensive income (loss) items:				
Foreign currency translation gains (losses), net	(279,436)	88,700	(144,737)	93,366
Unrealized gains (losses) on derivative contracts, net	827	(9,987)	(7,966)	(9,234)
Comprehensive income (loss)	\$ (235,137)	\$ 378,157	\$ 302,166	\$ 1,019,771
Weighted average common shares outstanding				
Basic	263,139	257,435	261,665	256,270
Weighted average common shares outstanding				
Diluted	266,133	267,871	270,665	267,177
Net earnings per share attributable to common shares Basic:				
Continuing operations	\$ 0.16	\$ 1.13	\$ 1.70	\$ 3.40
Discontinued operations	0.01	0.03	0.04	0.25
Net earnings per share attributable to common shares Basic	\$ 0.17	\$ 1.16	\$ 1.74	\$ 3.65
Net earnings per share attributable to common shares Diluted:				
Continuing operations	\$ 0.15	\$ 1.09	\$ 1.65	\$ 3.27
Discontinued operations	0.01	0.03	0.04	0.24

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Net earnings per share attributable to common shares    Diluted	\$     0.16	\$     1.12	\$     1.69	\$     3.51
Distributions per common share	\$   0.5175	\$     0.46	\$   1.5525	\$     1.38

The accompanying notes are an integral part of these Consolidated Financial Statements.

4

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Table of Contents

**PROLOGIS**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands, except per share data)

	September 30, 2008 (Unaudited)	December 31, 2007
<b>ASSETS</b>		
Real estate	\$ 17,285,584	\$ 16,578,845
Less accumulated depreciation	1,523,778	1,368,458
	15,761,806	15,210,387
Investments in and advances to unconsolidated investees	2,570,571	2,345,277
Cash and cash equivalents	341,087	399,910
Accounts and notes receivable	301,116	340,039
Other assets	1,490,996	1,408,814
Discontinued operations    assets held for sale	1,487	19,607
Total assets	\$ 20,467,063	\$ 19,724,034
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Liabilities:		
Debt	\$ 11,097,901	\$ 10,506,068
Accounts payable and accrued expenses	925,365	933,075
Other liabilities	759,887	769,408
Discontinued operations    assets held for sale	38	424
Total liabilities	12,783,191	12,208,975
Minority interest	111,615	78,661
Shareholders' equity:		
Series C Preferred Shares at stated liquidation preference of \$50 per share; \$0.01 par value; 2,000 shares issued and outstanding at September 30, 2008 and December 31, 2007	100,000	100,000
Series F Preferred Shares at stated liquidation preference of \$25 per share; \$0.01 par value; 5,000 shares issued and outstanding at September 30, 2008 and December 31, 2007	125,000	125,000
Series G Preferred Shares at stated liquidation preference of \$25 per share; \$0.01 par value; 5,000 shares issued and outstanding at September 30, 2008 and December 31, 2007	125,000	125,000
Common Shares; \$0.01 par value; 262,652 shares issued and outstanding at September 30, 2008 and 257,712 shares issued and outstanding at December 31, 2007	2,627	2,577
Additional paid-in capital	6,660,352	6,412,473
Accumulated other comprehensive income	122,619	275,322



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Retained earnings	436,659	396,026
Total shareholders' equity	7,572,257	7,436,398
Total liabilities and shareholders' equity	\$ 20,467,063	\$ 19,724,034

The accompanying notes are an integral part of these Consolidated Financial Statements.

5

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**Table of Contents**

**PROLOGIS**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**  
**(In thousands)**

	<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
Operating activities:		
Net earnings	\$ 473,940	\$ 954,704
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Minority interest share in (losses) earnings	(4,510)	2,751
Straight-lined rents	(24,806)	(34,042)
Cost of share-based compensation awards	27,732	18,782
Depreciation and amortization	244,529	227,445
Equity in earnings from unconsolidated investees	(34,871)	(88,452)
Changes in operating receivables and distributions from unconsolidated investees	14,152	50,258
Amortization of deferred loan costs	9,140	7,827
Amortization of debt premium, net	(1,593)	(6,813)
Gains recognized on dispositions of non-CDFS business assets	(13,975)	(184,106)
Gains recognized on dispositions of CDFS business assets included in discontinued operations	(2,232)	(22,537)
Impairment charges		12,600
Unrealized foreign currency exchange losses, net	27,218	11,706
Deferred income tax expense	19,478	5,710
Increase in accounts and notes receivable and other assets	(59,020)	(122,977)
(Decrease) increase in accounts payable and accrued expenses and other liabilities	(11,471)	199,665
Net cash provided by operating activities	663,711	1,032,521
Investing activities:		
Real estate investments	(4,306,323)	(3,640,109)
Tenant improvements and lease commissions on previously leased space	(44,333)	(50,095)
Recurring capital expenditures	(27,208)	(28,482)
Purchase of Macquarie ProLogis Trust ( MPR ), net of cash acquired		(1,137,028)
Cash consideration paid in Parkridge acquisition, net of cash acquired		(707,374)
Investments in and net advances to unconsolidated investees	(149,347)	(507,378)
Return of investment from unconsolidated investees	98,046	39,087
Proceeds from dispositions of real estate assets	3,209,094	3,087,967
Proceeds from repayment of notes receivable	1,497	42,008
Net cash used in investing activities	(1,218,574)	(2,901,404)
Financing activities:		
Proceeds from sales and issuances of common shares under various common share plans	217,107	26,664

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Distributions paid on common shares	(414,236)	(354,152)
Dividends paid on preferred shares	(19,071)	(19,065)
Minority interest contributions (distributions), net	24,833	(7,065)
Debt and equity issuance costs paid	(11,448)	(8,602)
Net proceeds from credit facilities	537,694	119,017
Proceeds from issuance of debt to finance MPR and Parkridge acquisitions		1,719,453
Proceeds from issuance of convertible senior notes	544,500	1,228,125
Proceeds from issuance of senior notes, secured and unsecured debt	599,612	6,459
Payments on senior notes, secured and unsecured debt and assessment bonds	(963,363)	(787,391)
Net cash provided by financing activities	515,628	1,923,443
Effect of foreign currency exchange rate changes on cash	(19,588)	19,921
Net (decrease) increase in cash and cash equivalents	(58,823)	74,481
Cash and cash equivalents, beginning of period	399,910	475,791
Cash and cash equivalents, end of period	\$ 341,087	\$ 550,272

See Note 12 for information on non-cash investing and financing activities and other information.

The accompanying notes are an integral part of these Consolidated Financial Statements.

**Table of Contents**

**PROLOGIS  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)**

**1. General:**

**Business.** ProLogis, collectively with our consolidated subsidiaries ( we , our , us , the Company or ProLogis ), publicly held real estate investment trust ( REIT ) that owns, operates and develops (directly and through our unconsolidated investees) primarily industrial distribution properties in North America, Europe and Asia. Our business consists of three reportable business segments: (i) property operations; (ii) investment management; and (iii) CDFS business. Our property operations segment represents the direct long-term ownership of industrial distribution and retail properties. Our investment management segment represents the long-term investment management of property funds and the properties they own. Our CDFS business segment primarily encompasses our development or acquisition of real estate properties that are generally contributed to a property fund in which we have an ownership interest and act as manager or sold to third parties. See Note 11 for further discussion of our business segments.

**Basis of Presentation.** The accompanying consolidated financial statements, presented in the U.S. dollar, are prepared in accordance with U.S. generally accepted accounting principles ( GAAP ). GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities as of the date of the financial statements and revenue and expenses during the reporting period. Our actual results could differ from those estimates and assumptions. All material intercompany transactions with consolidated entities have been eliminated.

The accompanying unaudited interim financial information has been prepared according to the rules and regulations of the U.S. Securities and Exchange Commission ( SEC ). Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted in accordance with such rules and regulations. Our management believes that the disclosures presented in these financial statements are adequate to make the information presented not misleading. In our opinion, all adjustments and eliminations, consisting only of normal recurring adjustments, necessary to present fairly our financial position as of September 30, 2008 and our results of operations for the three and nine months ended September 30, 2008 and 2007 and cash flows for the nine months ended September 30, 2008 and 2007 have been included. The results of operations for such interim periods are not necessarily indicative of the results for the full year. The accompanying unaudited interim financial information should be read in conjunction with our December 31, 2007 Consolidated Financial Statements, as filed with the SEC in our Annual Report on Form 10-K, as amended.

Certain amounts included in the accompanying consolidated financial statements for 2007 have been reclassified to conform to the 2008 financial statement presentation.

**Adoption of New Accounting Pronouncements.** In September 2006, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 157, *Fair Value Measurements* ( SFAS 157 ). SFAS 157 defines fair value, establishes a framework for measuring fair value in accordance with GAAP and expands disclosures about fair value measurements. SFAS 157 applies to other accounting pronouncements that require or permit fair value measurements but does not require any new fair value measurements. In February 2008, the FASB issued FASB Staff Position No. FAS 157-2, *Effective Date of FASB Statement No.157* ( FSP FAS 157-2 ), that delays the effective date of SFAS 157 's fair value measurement requirements for nonfinancial assets and liabilities that are not required or permitted to be measured at fair value on a recurring basis. The adoption of SFAS 157 on January 1, 2008 for financial assets and liabilities, primarily derivative contracts that we or our unconsolidated investees are party to, did not have a material impact on our financial position and results of operations. Fair value measurements identified in FSP FAS 157-2 will be effective for our fiscal year beginning January 1, 2009. We are currently assessing the impact, if any, that SFAS 157 will have on our financial position and results of operations, as it relates to nonfinancial assets and liabilities.

**Recent Accounting Pronouncements.** In December 2007, the FASB issued SFAS No. 141R, *Business Combinations* ( SFAS 141R ) and SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements An Amendment of ARB No. 51* ( SFAS 160 ). SFAS 141R and SFAS 160 require most identifiable assets, liabilities,

noncontrolling interests and goodwill acquired in a business combination to be recorded at full fair value and require noncontrolling interests (previously referred to as minority interests) to be reported as a

7

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**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

component of equity, which changes the accounting for transactions with noncontrolling interest holders. The provisions of SFAS 141R and SFAS 160 are effective for our fiscal year beginning January 1, 2009. SFAS 141R will be applied to business combinations occurring after the effective date and SFAS 160 will be applied prospectively to all changes in noncontrolling interests, including any that existed at the effective date. We are currently assessing what impact the adoption of SFAS 141R and SFAS 160 will have on our financial position and results of operations.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* an amendment of FASB Statement No. 133 (SFAS 161). SFAS 161 requires enhanced disclosures related to derivative instruments and hedging activities. SFAS 161 will require disclosures relating to: (i) how and why an entity uses derivative instruments; (ii) how derivative instruments and related hedge items are accounted for under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*; and (iii) how derivative instruments and related hedged items affect an entity's financial position, financial performance and cash flows. SFAS 161 must be applied prospectively and will be effective for our fiscal year beginning January 1, 2009, although early adoption is allowed. We do not expect the adoption of SFAS 161 in 2009 to have an impact on our financial position or results of operations.

In May 2008, the FASB issued FASB Staff Position No. APB 14-1 *Accounting for Convertible Debt Instruments that May Be Settled in Cash Upon Conversion (Including Partial Cash Settlement)* that requires separate accounting for the debt and equity components of convertible debt. The value assigned to the debt component is the estimated fair value of a similar bond without the conversion feature, which would result in the debt being recorded at a discount. The resulting debt discount would be amortized over the period during which the debt is expected to be outstanding (for example, through the first optional redemption date) as additional non-cash interest expense. The effective date is January 1, 2009 with the application of the new accounting applied retrospectively to both new and existing convertible instruments, including the convertible notes we issued in 2007 and 2008. As a result of the new accounting, beginning in 2009, we will recognize an additional non-cash interest expense, for purposes of calculating earnings, of between \$64 million and \$82 million per annum, prior to the capitalization of interest as a result of our development activities. In addition, we will be required to restate our 2007 and 2008 results to reflect the additional non-cash interest expense for the periods the convertible notes were outstanding in those years.

## **2. Mergers and Acquisitions:**

In February 2007, we purchased the industrial business and made a 25% investment in the retail business of Parkridge Holdings Limited (Parkridge), a European developer. The total purchase price was \$1.3 billion, which was financed with \$733.9 million in cash, \$339.5 million of equity (4.8 million common shares valued for accounting purposes at \$71.01 per share) and the remainder through the assumption of debt and other liabilities. The cash portion of the acquisition was funded with borrowings under our global senior credit facility (Global Line) and a new multi-currency credit facility.

## **3. Unconsolidated Investees:**

### *Summary of Investments*

Our investments in and advances to unconsolidated investees, which are accounted for under the equity method, are summarized by type of investee as follows (in thousands):

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
Property funds	\$ 1,865,609	\$ 1,755,113
CDFS joint ventures and other unconsolidated investees	704,962	590,164
Totals	\$ 2,570,571	\$ 2,345,277



Table of Contents

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

*Property Funds*

We recognize fees and incentives and our proportionate share of net earnings or losses, related to our investments in property funds, as follows (in thousands):

	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Earnings (losses) from unconsolidated property funds:				
North America	\$ 4,408	\$ 5,163	\$ (1,798)	\$ 16,804
Europe	7,277	37,167	16,977	51,635
Asia	6,614	4,358	21,106	13,017
Total earnings from unconsolidated property funds	\$ 18,299	\$ 46,688	\$ 36,285	\$ 81,456
Property management and other fees and incentives:				
North America	\$ 15,423	\$ 11,487	\$ 44,734	\$ 31,258
Europe	15,181	10,139	39,957	31,031
Asia	4,898	5,469	12,881	10,390
Total property management and other fees and incentives	\$ 35,502	\$ 27,095	\$ 97,572	\$ 72,679

In our CDFS business segment, as further discussed in Note 11, we develop and acquire real estate properties with the intent to contribute the properties to various property funds in which we have an ownership interest and act as manager. Upon contribution of properties to a property fund, we realize a portion of the profits from our CDFS activities due to the increased fair value, based on third party appraisals, and to the extent of third party ownership in the property fund. After we contribute the property, we continue to maintain a long-term ownership interest in our CDFS properties. This business strategy has provided us liquidity to fund our development activities and has increased fee income. We generally receive ownership interests in the property funds (based on our pre-contribution interest) as part of the proceeds generated by the contributions of properties. The property funds generally own operating properties that we have contributed to them, although certain of the property funds have also acquired properties from third parties.

Property management and other fees and incentives include fees and incentives earned for services performed on behalf of the property funds and our fund partners. We earn fees for acting as the manager and earn additional fees by providing other services including, but not limited to, acquisition, development, construction management, leasing and financing activities. We may also earn incentive performance returns based on our fund partners' returns over a specified period.

Information about our investments in the property funds is as follows (dollars in thousands):

<b>Property Fund</b>	<b>Ownership Percentage</b>		<b>Investment in and Advances to</b>	
	<b>September 30, 2008</b>	<b>December 31, 2007</b>	<b>September 30, 2008</b>	<b>December 31, 2007</b>
ProLogis California	50.0%	50.0%	\$ 102,298	\$ 106,630
ProLogis North American Properties Fund I	41.3%	41.3%	25,658	27,135



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ProLogis North American Properties Fund VI	20.0%	20.0%	36,028	37,218
ProLogis North American Properties Fund VII	20.0%	20.0%	31,965	31,321
ProLogis North American Properties Fund VIII	20.0%	20.0%	13,848	14,982
ProLogis North American Properties Fund IX	20.0%	20.0%	13,509	13,986
ProLogis North American Properties Fund X	20.0%	20.0%	15,620	15,721
ProLogis North American Properties Fund XI	20.0%	20.0%	28,590	30,712
ProLogis North American Industrial Fund (1)	23.2%	23.2%	132,841	104,277
ProLogis North American Industrial Fund II (2)	36.9%	36.9%	268,196	274,238
ProLogis North American Industrial Fund III (3)	20.0%	20.0%	126,186	123,720
ProLogis Mexico Industrial Fund (4)	20.0%	20.0%	102,452	38,085
ProLogis European Properties ( PEPR ) (5)	24.9%	24.9%	443,838	494,593
ProLogis European Properties Fund II ( PEPF II ) (6)	24.5%	24.3%	203,875	158,483
ProLogis Japan Properties Fund I	20.0%	20.0%	92,030	87,663
ProLogis Japan Properties Fund II	20.0%	20.0%	191,983	189,584
ProLogis Korea Fund (7)	20.0%	20.0%	21,288	6,765
ProLogis China Acquisition Fund (8)	33.0%		15,404	
Totals			\$ 1,865,609	\$ 1,755,113

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

- (1) In connection with a contribution in the first quarter of 2008, we advanced the property fund \$7.5 million, all of which was repaid in the second quarter of 2008. For the nine months ended September 30, 2008, this property fund had \$161.8 million of revenues and \$417,000 of both income from continuing operations and net income.
- (2) In July 2007, we acquired all of the units in Macquarie ProLogis Trust, an Australian listed property trust ( MPR ) which had an 88.7% ownership interest in ProLogis North American Properties Fund V. The total consideration was approximately \$2.0 billion

consisting of cash in the amount of \$1.2 billion and assumed liabilities of \$0.8 billion. We entered into foreign currency forward contracts to economically hedge the purchase price of MPR. As this type of contract does not qualify for hedge accounting treatment, we recognized mark to market gains of \$9.3 million in earnings for the second quarter of 2007 and additional gains of \$17.3 million in the third quarter of 2007 upon settlement of the contracts. These gains are included in Foreign Currency Exchange Gains and Losses, Net in our Consolidated Statements of Earnings and Comprehensive Income (Loss).

As a result of the MPR acquisition, we owned 100% and consolidated the results of the assets for approximately two months, at

which time the lender converted certain of the bridge debt into equity of a new property fund, ProLogis North American Industrial Fund II, in which we currently have a 36.9% equity interest. Upon conversion by the lender in the third quarter of 2007, we recognized net gains of \$68.6 million that are reflected as Proceeds and Costs of CDFS Acquired Property Portfolios in our Consolidated Statements of Earnings and Comprehensive Income (Loss) in both the three and nine months ended September 30, 2007.

- (3) We formed this property fund in July 2007 to acquire a portfolio of properties from a third party.
- (4) We formed this property fund in the third quarter of 2007. In April 2008, we loaned this

property fund  
\$86.6 million  
that was used to  
repay bridge  
financing that  
had matured and  
for a portion of  
the costs related  
to a third party  
acquisition.

Through  
September 30,  
2008, the fund  
had repaid  
\$44.5 million of  
this loan with  
proceeds  
obtained from  
third party  
financing. The  
loan bears  
interest at  
LIBOR plus a  
margin and is  
payable upon  
demand. In  
connection with a  
contribution we  
made to this fund  
in October 2008,  
we loaned the  
fund an  
additional \$31.8  
million. On  
October 30,  
2008, the  
property fund  
closed on  
insurance  
company  
financing of  
\$44.5 million, the  
proceeds of  
which were used  
to pay down the  
loans to us.

- (5) In July 2007, this  
property fund  
sold a portfolio  
of 47 properties.

- (6) This property fund was formed in July 2007. Our ownership interest in ProLogis European Properties Fund II ( PEPF II ), which made its first acquisition in September 2007, is 24.5%, which includes a 17.0% direct interest and a 7.5% indirect interest. Our indirect interest is due to our 24.9% investment in PEPR, which owns approximately 30.0% of PEPF II.
- (7) This property fund made its first acquisition in July 2007.
- (8) In April 2008, we formed a property fund in China, ProLogis China Acquisition Fund, in which we currently have a 33% ownership. This property fund will primarily acquire distribution properties from third parties in our targeted

distribution  
markets across  
China. The  
property fund  
agreements  
provide for a  
total capacity,  
including our  
equity, our  
partner's equity  
and leverage, to  
be approximately  
\$2 billion.

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

We are committed to offer to contribute substantially all of the properties that we develop and stabilize in certain markets to the following funds, subject to the property meeting certain leasing and other criteria, other than the ProLogis China Acquisition Fund that was formed to acquire properties from third parties. The following table outlines acquisitions made by these property funds from ProLogis and third parties during the nine months ended September 30, 2008, including the related financing of such acquisitions, and the remaining equity commitments of each property fund from us and our fund partners as of September 30, 2008 (in millions):

	Fund Acquisitions					Remaining Equity Commitments (1)		Available
	Third		Total	Debt	Equity and Other	Fund	Expiration Date	Under Credit Facility
	ProLogis	Parties				ProLogis	Partners	
ProLogis North American Industrial Fund	\$ 615.2	\$	\$ 615.2	\$ 332.1	\$ 283.1	\$ 120.3	\$ 506.1	2/09(2) \$ 64.3
ProLogis Mexico Industrial Fund	91.4	189.8	281.2	133.7	147.5	64.7	246.7	8/10
ProLogis European Properties Fund II	1,870.6	84.0	1,954.6	801.0	1,153.6	447.6	2,185.4(3)	8/10 291.1
ProLogis Japan Properties Fund II	683.9	83.7	767.6	457.9	309.7	47.7	190.7	9/10
ProLogis Korea Fund		81.2	81.2	8.4	72.8	25.4	101.7	6/10
ProLogis China Acquisition Fund	83.6		83.6		83.6	315.2	640.0	4/12
Total	\$ 3,344.7	\$ 438.7	\$ 3,783.4	\$ 1,733.1	\$ 2,050.3	\$ 1,020.9	\$ 3,870.6	\$ 355.4

(1) These amounts represent the remaining equity commitments from us and our



fund partners.  
We generally fulfill our equity commitment with a portion of the proceeds from the properties we contribute to the property fund. Our fund partners fulfill the commitment with the contribution of cash. The property fund generally obtains debt financing for a portion of the acquisition price depending on market conditions and the leverage terms of the property fund agreements.

- (2) We are currently in discussions with our fund partners relative to an extension of the majority of the remaining commitments.
- (3) PEPF II's equity commitments are denominated in Euro and include PEPR's commitment and have a remaining commitment of 1.5 billion.

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Summarized financial information of the property funds (for the entire entity, not our proportionate share) and our investment in such funds is presented below (dollars in millions):

	<b>2008</b>			
	<b>North America</b>	<b>Europe</b>	<b>Asia</b>	<b>Total</b>
For the three months ended September 30, 2008:				
Revenues	\$ 216.3	\$ 171.8	\$ 77.5	\$ 465.6
Net earnings (losses)(1)	\$ (2.3)	\$ 23.0	\$ 24.0	\$ 44.7
For the nine months ended September 30, 2008:				
Revenues	\$ 622.5	\$ 480.3	\$ 212.7	\$ 1,315.5
Net earnings (losses)(1)	\$ (43.8)	\$ 50.2	\$ 83.9	\$ 90.3
As of September 30, 2008:				
Total assets	\$9,813.4	\$8,478.4	\$4,929.1	\$23,220.9
Amounts due to us	\$ 53.8	\$ 38.2	\$ 123.3	\$ 215.3
Third party debt (2)	\$5,767.7	\$4,534.3	\$2,414.2	\$12,716.2
Total liabilities	\$6,052.8	\$5,250.6	\$3,214.2	\$14,517.6
Minority interest	\$ 15.1	\$ 11.8	\$	\$ 26.9
Equity	\$3,745.5	\$3,215.9	\$1,715.0	\$ 8,676.4
Our weighted average ownership (3)	27.4%	24.7%	20.1%	25.0%
Our investment balance (1)(4)	\$ 897.2	\$ 647.7	\$ 320.7	\$ 1,865.6
Deferred gains, net of amortization (5)	\$ 242.7	\$ 268.7	\$ 159.2	\$ 670.6

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

	<b>2007</b>			
	<b>North America</b>	<b>Europe</b>	<b>Asia</b>	<b>Total</b>
For the three months ended September 30, 2007:				
Revenues	\$ 161.6	\$ 120.8	\$ 47.3	\$ 329.7
Net earnings (6)	\$ 9.1	\$ 148.6	\$ 17.1	\$ 174.8
For the nine months ended September 30, 2007:				
Revenues	\$ 441.1	\$ 361.0	\$ 120.5	\$ 922.6
Net earnings (6)	\$ 42.6	\$ 202.5	\$ 53.2	\$ 298.3
As of December 31, 2007:				
Total assets	\$9,034.7	\$6,526.4	\$3,810.5	\$19,371.6
Amounts due to us	\$ 24.8	\$ 70.0	\$ 109.1	\$ 203.9
Third party debt (2)	\$5,305.2	\$3,456.2	\$1,889.5	\$10,650.9
Total liabilities	\$5,678.5	\$4,057.7	\$2,550.7	\$12,286.9
Minority interest	\$ 17.4	\$ 10.8	\$	\$ 28.2
Equity	\$3,338.8	\$2,457.8	\$1,259.9	\$ 7,056.5
Our weighted average ownership (3)	27.9%	24.8%	20.0%	25.5%
Our investment balance (1)(4)	\$ 818.0	\$ 653.1	\$ 284.0	\$ 1,755.1
Deferred gains, net of amortization (5)	\$ 216.4	\$ 193.9	\$ 127.0	\$ 537.3

(1) In 2007, certain of the property funds in North America issued short-term bridge financing to finance their acquisitions of properties from us and third parties and entered into interest rate swap contracts, designated as cash flow hedges, to mitigate interest expense volatility associated with movements of interest rates.

Based on the anticipated refinancing of the bridge financings with long-term debt issuances, certain of these derivative contracts no longer met the requirements for hedge accounting in 2008 and, therefore, the change in fair value of these contracts was recorded through earnings, along with the gain or loss on settlement. Included in net earnings (losses) from North America for the three and nine months ended September 30, 2008 are net losses of \$1.9 million and \$42.1 million, respectively, which represent the losses recognized from the change in value and settlement of these contracts. We included our proportionate share of these losses of \$0.7 million and \$15.4 million in

Earnings from  
Unconsolidated  
Property Funds  
for the three and  
nine months  
ended  
September 30,  
2008,  
respectively, in  
our  
Consolidated  
Statements of  
Earnings and  
Comprehensive  
Income (Loss).

We have  
recorded our  
proportionate  
share of the  
losses of the  
North America  
funds, in the  
amount of  
\$36.8 million,  
related to the  
instruments that  
qualify for  
hedge  
accounting,  
including the  
outstanding  
contracts  
discussed above  
in Accumulated  
Other  
Comprehensive  
Income in  
Shareholders  
Equity. Once  
these contracts  
are settled, the  
amount of the  
gain or loss  
upon settlement  
that is recorded  
by the property  
funds in  
comprehensive  
income will be  
amortized over

the life of the forecasted transaction. As discussed above, for the contracts that did not qualify for hedge accounting, we recognized our share of the gains or losses in earnings. As of September 30, 2008, ProLogis North American Industrial Fund II has outstanding interest rate swap contracts, with notional amounts aggregating \$223.2 million resulting in a liability at fair value of \$15.9 million and swap rates ranging from 5.73% to 5.83%.

In Japan, the property funds may enter into swap contracts that fix the interest rate of their variable rate debt. These contracts did not qualify for hedge accounting and any change in value of these contracts is recognized as an unrealized gain

or loss in earnings over the term of the contract. These contracts have no cash settlement at the end of the contract term. Included in net earnings from Asia for the three and nine months ended September 30, 2008 are net losses of \$8.7 million and net gains of \$11.3 million, respectively, which represent the change in value of these contracts. We included our proportionate share of these derivative contracts of \$1.7 million of net losses and \$2.3 million of net gains in Earnings from Unconsolidated Property Funds for the three and nine months ended September 30, 2008, respectively, in our Consolidated Statements of Earnings and Comprehensive Income (Loss).

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

- (2) As of  
September 30,  
2008 and  
December 31,  
2007, we had  
not guaranteed  
any of the third  
party debt of the  
property funds.
  
- (3) Represents our  
weighted  
average  
ownership  
interest in all  
property funds  
based on each  
entity's  
contribution to  
total assets,  
before  
depreciation, net  
of other  
liabilities.
  
- (4) The difference  
between our  
ownership  
interest of the  
property funds  
equity and our  
investment  
balance results  
principally from  
three types of  
transactions:  
(i) deferring a  
portion of the  
gains we  
recognize from  
a contribution of  
one of our  
properties to a  
property fund as  
a result of our  
continuing



ownership in the property (see below);

(ii) recording additional costs associated with our investment in the property fund; and  
(iii) advances to the property funds.

(5) This amount is recorded as a reduction to our investment and represents the gains that were deferred when we contributed a property to a property fund due to our continuing ownership in the property.

(6) Included in Net Earnings for Europe is a net gain of \$155.8 million from the disposition of 47 properties by PEPR in July 2007.

*CDFS joint ventures and other unconsolidated investees*

At September 30, 2008, we had investments in entities that perform some of our CDFS business activities (the CDFS joint ventures ) and certain other investments. The CDFS joint ventures include entities that develop and own distribution and retail properties, along with entities that perform land and mixed-use development activity. The other operating joint ventures primarily include entities that own a hotel property and office properties.

We have recognized our proportionate share of the earnings (losses) from the CDFS joint ventures and other unconsolidated investees as follows (in thousands):

	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
North America	\$ 2,716	\$ 949	\$ 10,604	\$ 5,016
Europe	2,492	399	1,825	979

Asia	(3,016)	3,331	(13,843)	1,001
Total earnings (losses) from CDFS joint ventures and other unconsolidated investees	\$ 2,192	\$ 4,679	\$ (1,414)	\$ 6,996

Our investments in and advances to these entities are as follows (in thousands):

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
CDFS joint ventures:		
North America	\$ 63,550	\$ 60,502
Europe (1)	302,464	228,396
Asia (2)	230,713	194,583
Total CDFS joint ventures	596,727	483,481
Other unconsolidated investees	108,235	106,683
Total	\$ 704,962	\$ 590,164

(1) This includes our 25% investment in and advances to a retail joint venture ( Parkridge Retail ) of \$277.6 million and \$224.9 million at September 30, 2008 and December 31, 2007, respectively, including advances of \$122.9 million and \$92.7 million at September 30, 2008 and December 31, 2007, respectively. The advances are under two separate facilities, as follows:

§ In April 2008, we entered into a facility to be used primarily to fund development

activities with a total commitment of 150.0 million (\$214.5 million at September 30, 2008) that bears interest at 8% 12% per annum depending on the timing of the advances. As of September 30, 2008, 23.9 million (\$34.2 million at September 30, 2008) was outstanding under this agreement.

§ In connection with our initial investment in 2007, we entered into a facility, which provides for maximum borrowing of £50 million, bears interest at London Interbank Offered Rate ( LIBOR ) or Euro Interbank Offered Rate ( EURIBOR ) (depending on currency borrowed) plus a margin and matures February 2012. As of September 30,

2008, there was an outstanding balance of £49.0 million (\$88.7 million at September 30, 2008) and as of December 31, 2007, there was an outstanding balance of \$92.7 million.

- (2) This includes our investment in and advances to a retail joint venture in China ( Szitic ) of \$53.2 million and \$70.3 million at September 30, 2008 and December 31, 2007, respectively, including an advance of \$24.0 million made in 2007. Szitic primarily develops retail properties and invests in joint ventures that own and operate retail properties in China that is accounted for under the equity method. The advance accrues interest at 7% per annum and matures in December 2008.

Table of Contents

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

**4. Long-Term Compensation:**

We recognized share-based compensation expense of \$10.1 million and \$4.7 million for the three months ended September 30, 2008 and 2007, respectively, and \$27.7 million and \$18.8 million for the nine months ended September 30, 2008 and 2007, respectively. These amounts include the expense related to awards granted to our outside trustees, and are net of \$3.4 million and \$2.7 million for the three months ended September 30, 2008 and 2007, respectively, and \$9.5 million and \$7.9 million for the nine months ended September 30, 2008 and 2007, respectively, that was capitalized due to our development and leasing activities.

During the three months ended September 30, 2008 and 2007, we recorded \$2.3 million and zero, respectively, and during the nine months ended September 30, 2008 and 2007, we recorded \$6.3 million and \$8.0 million, respectively, of employee departure costs. In 2008, these costs relate to the planned retirement of our Chief Operating Officer in January 2009. In 2007, these costs included \$5.0 million related to the departure of our Chief Financial Officer in March 2007 and \$3.0 million related to other employees.

Our long-term incentive plans provide for grants of share options, stock appreciation rights, full value awards and cash incentive awards to employees and other persons, including outside trustees. The full value awards include restricted share units ( RSUs ) and contingent performance shares ( CPSs ).

*Summary of Activity*

The activity for the nine months ended September 30, 2008, with respect to our share options, is as follows:

	<b>Options Outstanding</b>		
	<b>Number of</b>	<b>Weighted</b>	
	<b>Options</b>	<b>Average</b>	<b>Options</b>
		<b>Exercise Price</b>	<b>Exercisable</b>
Balance at December 31, 2007	7,998,410	\$ 36.63	5,504,282
Granted	3,976	57.21	
Exercised	(1,066,461)	23.92	
Forfeited	(89,777)	53.52	
Balance at September 30, 2008	6,846,148	\$ 38.40	4,896,787

The activity for the nine months ended September 30, 2008, with respect to our full value awards, is as follows:

	<b>Number of</b>	<b>Weighted</b>	
	<b>Shares</b>	<b>Average</b>	<b>Number of</b>
		<b>Original Value</b>	<b>Shares</b>
			<b>Vested</b>
Balance at December 31, 2007	2,554,786		
Granted (1)	404,503		
Exercised	(329,715)		
Forfeited	(50,274)		
Balance at September 30, 2008	2,579,300	\$ 48.64	585,958

(1) During the first quarter of 2008,

we issued two separate CPS awards to our Chief Executive Officer. These awards will be earned, to the extent vested, based upon the attainment of specified levels of total shareholder return over the performance period, which ends December 31, 2012, and may result in the issuance of shares ranging from zero to 300,000.

Table of Contents

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

**5. Income Taxes:**

We and one of our consolidated subsidiaries have elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended, (the Code), and are not generally required to pay federal income taxes if we make distributions in excess of taxable income and meet the REIT requirements of the Code. We have elected taxable REIT subsidiary (TRS) status for some of our consolidated subsidiaries, which operate primarily in the CDFS business segment. Such elections allow us to provide services that would otherwise be considered impermissible for REITs. Many of the foreign countries where we have operations do not recognize REITs or do not accord REIT status under their respective tax laws to our entities that operate in their jurisdiction. In the United States, we are taxed in certain states in which we operate. Accordingly, we recognize income tax expense for the federal and state income taxes incurred by our TRSs, taxes incurred in certain states and foreign jurisdictions and interest and penalties, if any, associated with our unrecognized tax benefit liabilities.

We have recorded liabilities for unrecognized tax benefits as of September 30, 2008 and December 31, 2007 of \$194.1 million and \$192.4 million, respectively. FASB Interpretation No. 48, *"Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109"* defines these liabilities as the difference between a tax position taken or expected to be taken in a tax return and the benefit measured and recognized in the financial statements. These liabilities consist of estimated federal, state and certain international jurisdictional income tax liabilities and interest and penalties, if any. Certain Catellus tax returns for the tax years 1999 through 2005 are under examination by the IRS and state tax authorities. Included in the liabilities for unrecognized tax benefits is our best estimate of the liability we will incur related to these audits. We are currently involved in discussions with the IRS related to these audits, however, the timing and the amount of any settlement are uncertain at this time.

Deferred income tax expense is generally a function of the period's temporary differences, the utilization of tax net operating losses generated in prior years that had been previously recognized as deferred income tax assets and deferred income tax liabilities related to indemnification agreements for contributions to certain property funds.

For federal income tax purposes, certain acquisitions have been treated as tax-free transactions resulting in a carry-over basis for tax purposes. For financial reporting purposes and in accordance with purchase accounting, we record all of the acquired assets and liabilities at the estimated fair values at the date of acquisition. For our TRSs, we recognize the deferred income tax liabilities that represent the tax effect of the difference between the tax basis carried over and the fair value of the tangible assets at the date of acquisition. As taxable income is generated in these subsidiaries, we recognize a deferred income tax benefit in earnings as a result of the reversal of the deferred income tax liability previously recorded at the acquisition date and we record current income tax expense representing the entire current income tax liability. Any increases or decreases to the deferred income tax liability recorded in connection with these acquisitions, related to tax uncertainties acquired, will be reflected as an adjustment to goodwill.

*Indemnification Agreements*

We have indemnification agreements related to most property funds operating outside of the United States for the contribution of certain properties. Under these agreements we indemnify the funds, or our fund partners, for taxes that may be assessed related to the capital gains associated with the step up in the value of the underlying real estate assets when we contribute to these funds.

The ultimate outcome under these agreements is uncertain as it is dependent on the method and timing of dissolution of the related property fund or disposition of any properties by the property fund. Two of our previous agreements were terminated without any amounts being due or payable by us. We consider the probability, timing and amounts in estimating our potential liability under the agreements, which we have estimated as \$38.4 million and \$15.5 million at September 30, 2008 and December 31, 2007, respectively. We continue to monitor these agreements and the likelihood of the sale of assets that would result in recognition of a liability. We will adjust the potential liability in the future as facts and circumstances dictate.

Table of Contents

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

**6. Discontinued Operations:**

At September 30, 2008 and December 31, 2007, we had one property and two properties, respectively, that were classified as held for sale on our Consolidated Balance Sheets. The two properties that were classified as held for sale at December 31, 2007 were sold in the first quarter of 2008. The operations of the properties held for sale or disposed of to third parties during the nine months ended September 30, 2008 and the full year of 2007, including land subject to ground leases, and the aggregate net gains recognized upon their disposition are presented as discontinued operations in our Consolidated Statements of Earnings and Comprehensive Income (Loss) for all periods presented. Interest expense is included in discontinued operations only if it is directly attributable to these properties.

The income (loss) attributable to discontinued operations is summarized as follows (in thousands):

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Rental income	\$ 81	\$ 2,613	\$ 1,334	\$ 12,502
Rental expenses	(229)	(969)	(994)	(4,974)
Depreciation and amortization	(41)	(652)	(636)	(3,835)
Income (loss) attributable to disposed properties and assets held for sale	\$ (189)	\$ 992	\$ (296)	\$ 3,693

The following information relates to properties and land parcels subject to ground leases disposed of to third parties, during the periods presented, and recorded as discontinued operations, including minor adjustments to previous dispositions (in thousands, except number of properties):

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Non-CDFS business assets:				
Number of properties	3	16	7	67
Net proceeds from dispositions	\$ 11,220	\$ 33,679	\$ 62,514	\$ 199,879
Net gains from dispositions	\$ 2,492	\$ 6,607	\$ 8,161	\$ 38,732
CDFS business assets:				
Number of properties	1		2	4
Net proceeds from dispositions	\$ 3,689	\$	\$ 18,897	\$ 173,298
Net gains from dispositions	\$ 108	\$	\$ 2,232	\$ 22,537

**7. Earnings Per Common Share:**

We compute basic earnings per share based on the weighted average number of common shares outstanding during the period. We compute diluted earnings per share based on the weighted average number of common shares outstanding combined with the incremental weighted average effect from all outstanding potentially dilutive instruments.



Table of Contents

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

The following table sets forth the computation of our basic and diluted earnings per share (in thousands, except per share amounts):

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Net earnings attributable to common shares	\$ 43,472	\$ 299,444	\$ 454,869	\$ 935,639
Minority interest (1)(2)		947	3,665	3,409
Adjusted net earnings attributable to common shares	\$ 43,472	\$ 300,391	\$ 458,534	\$ 939,048
Weighted average common shares outstanding Basic	263,139	257,435	261,665	256,270
Incremental weighted average effect of conversion of limited partnership units (2)		5,011	5,088	5,086
Incremental weighted average effect of potentially dilutive instruments (3)	2,994	5,425	3,912	5,821
Weighted average common shares outstanding Diluted	266,133	267,871	270,665	267,177
Net earnings per share attributable to common shares Basic	\$ 0.17	\$ 1.16	\$ 1.74	\$ 3.65
Net earnings per share attributable to common shares Diluted	\$ 0.16	\$ 1.12	\$ 1.69	\$ 3.51

(1) Includes only the minority interest attributable to the convertible limited partnership units.

(2) For the three months ended September 30, 2008, the impact of the limited partnership units is anti-dilutive and, therefore, not reflected in weighted average common shares

outstanding -  
diluted.

- (3) Total weighted average potentially dilutive instruments outstanding (in thousands) were 9,603 and 10,062 for the three months ended September 30, 2008 and 2007, respectively, and 9,993 and 10,393 for the nine months ended September 30, 2008 and 2007, respectively. Of these potentially dilutive instruments, 3,112 and 1,769 were anti-dilutive for the three and nine months ended September 30, 2008, respectively. In 2007, the majority of potentially dilutive instruments were dilutive for both periods.

#### 8. Real Estate:

Real estate assets, including CDFS properties pending contribution or disposition, are presented at cost, and consist of the following (in thousands):

	September 30, 2008	December 31, 2007
Distribution operating properties (1):		

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Improved land	\$ 2,330,806	\$ 2,247,013
Buildings and improvements	9,026,112	8,799,318
Retail operating properties (2):		
Improved land	66,255	77,536
Buildings and improvements	264,426	250,884
Land subject to ground leases and other	404,422	412,530
Properties under development, including cost of land (3)	1,871,141	1,986,285
Land held for development (4)	2,712,379	2,152,960
Other investments (5)	610,043	652,319
Total real estate assets	17,285,584	16,578,845
Less accumulated depreciation	1,523,778	1,368,458
Net real estate assets	\$ 15,761,806	\$ 15,210,387

(1) At September 30, 2008 and December 31, 2007, we had 1,384 and 1,378 distribution properties consisting of 210.2 million square feet and 207.3 million square feet, respectively.

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

- (2) At September 30, 2008 and December 31, 2007, we had 32 and 31 retail properties consisting of 1.2 million square feet and 1.2 million square feet, respectively.
- (3) Properties under development consisted of 144 properties aggregating 42.4 million square feet at September 30, 2008 and 180 properties aggregating 48.8 million square feet at December 31, 2007. Our total expected investment upon completion of the properties under development at September 30, 2008 was approximately \$3.6 billion.
- (4) Land held for development consisted of 10,431 acres and 9,351 acres at September 30,

2008 and  
December 31,  
2007,  
respectively.

- (5) Other investments include:
- (i) restricted funds that are held in escrow pending the completion of tax-deferred exchange transactions involving operating properties (\$48.9 million and \$94.5 million at September 30, 2008 and December 31, 2007, respectively);
  - (ii) earnest money deposits associated with potential acquisitions;
  - (iii) costs incurred during the due diligence process if an acquisition is considered probable;
  - (iv) costs incurred during the pre-construction phase related to future development projects, including purchase options on land and certain

infrastructure costs; (v) cost of land use rights associated with operating properties in China; and (vi) costs related to our corporate office buildings.

We own real estate assets in North America (Canada, Mexico and the United States), Europe (Austria, Belgium, the Czech Republic, France, Germany, Hungary, Italy, the Netherlands, Poland, Romania, Slovakia, Spain, Sweden and the United Kingdom) and Asia (China, Japan and South Korea).

During the nine months ended September 30, 2008, we acquired 21 distribution properties aggregating 5.0 million square feet with a combined purchase price of \$271.5 million.

Our largest customer and 25 largest customers accounted for 2.28% and 19.38%, respectively, of our annualized collected base rents at September 30, 2008.

#### 9. Debt:

Our debt consisted of the following (dollars in thousands):

	September 30, 2008		December 31, 2007	
	Weighted Average Interest Rate	Amount Outstanding	Weighted Average Interest Rate	Amount Outstanding
Global Line	3.31%	\$ 2,427,683	3.20%	\$ 1,955,138
Multi-currency credit facility	5.42%	551,960	5.22%	609,222
Senior notes and other unsecured debt	5.62%	4,290,929	5.46%	4,281,884
Convertible senior notes	2.18%	2,884,055	2.07%	2,332,905
Secured debt	6.76%	912,636	6.55%	1,294,809
Assessment bonds	6.56%	30,638	6.62%	32,110
Totals	4.31%	\$ 11,097,901	4.41%	\$ 10,506,068

Our credit facilities provide aggregate borrowing capacity of \$4.4 billion at September 30, 2008. This includes our Global Line, where a syndicate of banks allows us to draw funds in U.S. dollar, euro, Japanese yen, British pound sterling, Chinese renminbi, South Korean won and Canadian dollar. This also includes a multi-currency credit facility ( Credit Facility ) that allows us to borrow in U.S. dollar, euro, Japanese yen, and British pound sterling and a 35 million pound sterling facility. The total commitments under our credit facilities fluctuate in U.S. dollars based on the underlying currencies. Based on our public debt ratings, interest on the borrowings under the Global Line and Credit Facility primarily accrues at a variable rate based upon the interbank offered rate in each respective jurisdiction in which the borrowings are outstanding, except for the renminbi tranche, which accrues interest based upon the People's Bank of China rate. The Global Line and Credit Facility mature in October 2009; however, we can exercise a 12-month extension at our option for all currencies, except for the renminbi, which matures in May 2009. We are currently working to extend and increase the renminbi tranche. The Credit Facility

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

provides us the ability to re-borrow, within a specified period of time, any amounts repaid on the facility. As of September 30, 2008, under these facilities, we had outstanding borrowings of \$3.0 billion and letters of credit of \$204.8 million, resulting in remaining borrowing capacity of approximately \$1.2 billion.

In May 2008, we closed on \$600.0 million of senior notes maturing 2018 with a coupon rate of 6.625% and \$550.0 million of 2.625% convertible senior notes due 2038. The proceeds were used to repay \$346.6 million of secured debt that was scheduled to mature in November 2008, borrowings on our credit facilities and for general corporate purposes. The convertible notes are convertible at the holder's option after February 2013 and redeemable at our option after May 2013, and in limited circumstances before then. In addition, we issued convertible senior notes in 2007 (\$1.25 billion in March 2007 and \$1.12 billion in November 2007). These notes are convertible at the holders option or redeemable at our option after 2012, and in limited circumstances before then. As such, these notes have been reflected in the maturities table below based on the earliest possible conversion date of 2012 and 2013, although the actual maturity dates of these notes is 2037 for the 2007 issuances and 2038 for the 2008 issuances. Although it is our intent to settle the principal balance of the convertible notes in cash, we have the legal right to settle in either cash or shares. See also Note 1 for a change in accounting that will impact the accounting for the convertible senior notes beginning January 1, 2009.

In October 2008, we finalized a new eight-year term line of credit for 5.0 billion renminbi (or \$730.0 million at September 30, 2008) that may be used by us to fund future development projects in China, by the ProLogis China Acquisition Fund, which we recently formed, or by other property funds in China that we may form in the future.

*Long-Term Debt Maturities*

Principal payments due on our debt, excluding credit facilities, for the remainder of 2008 and for each of the years in the five-year period ending December 31, 2013 and thereafter are as follows (in thousands):

2008	\$ 4,818
2009	352,662
2010	558,897
2011	554,456
2012 (1)	3,073,628
2013 (1)	937,137
Thereafter	2,643,865
 Total principal due	 8,125,463
Less: discount, net	7,205
 Total carrying value	 \$ 8,118,258

- (1) The maturities in 2012 and 2013 included the aggregate principal amounts of the convertible notes of \$2,370.5 million and \$550.0

million,  
respectively, as  
discussed above.

As of September 30, 2008, we are in compliance with all of our debt covenants.

**10. Shareholders Equity:**

During the nine months ended September 30, 2008, we sold and/or issued common shares under various common share plans, including share-based compensation plans, as follows (in thousands):

	<b>Shares</b>	<b>Proceeds</b>
1999 dividend reinvestment plan	64	\$ 3,279
Incentive plan and outside trustee plan	1,480	\$ 15,727
Controlled equity offering program	3,366	\$196,381
Employee share plan	31	\$ 1,413

19



**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

**11. Business Segments:**

We have three reportable business segments:

**Property operations** representing the direct long-term ownership of industrial distribution and retail properties. Each operating property is considered to be an individual operating segment having similar economic characteristics that are combined within the reportable segment based upon geographic location. We also include the net operating income and assets of CDFS business segment properties during the period when they have operations, as the economic characteristics are similar at that point in time and the primary activity associated with the property during that period is leasing. In addition, the costs of our property management function for both our direct-owned portfolio and the properties owned by the property funds and managed by us are all reported in rental expenses in the property operations segment. Our operations in the property operations business segment are in North America (Canada, Mexico and the United States), Europe (the Czech Republic, France, Germany, Hungary, Italy, the Netherlands, Poland, Romania, Slovakia, Spain and the United Kingdom) and Asia (China, Japan and South Korea).

**Investment management** representing the long-term investment management of property funds and the properties they own. We recognize our proportionate share of the earnings or losses from our investments in unconsolidated property funds under the equity method. Also, we include fees earned for services performed on behalf of the property funds, interest earned on advances to the property funds and incentives earned based on investors' returns. We utilize our leasing and property management expertise to manage the properties and the funds, and we report the costs as part of rental expenses in the property operations segment. The assets of the investment management segment include our investments in and advances to the unconsolidated property funds. Each investment in a property fund is considered to be an individual operating segment having similar economic characteristics that are combined within the reportable segment based upon geographic location. Our operations in the investment management segment are in North America (Canada, Mexico and the United States), Europe (Belgium, the Czech Republic, France, Germany, Hungary, Italy, the Netherlands, Poland, Slovakia, Spain, Sweden and the United Kingdom) and Asia (China, Japan and South Korea).

**CDFS business** primarily encompasses our development of real estate properties that are subsequently contributed to a property fund in which we maintain an ownership interest and act as manager, or sold to third parties. Additionally, we acquire properties with the intent to rehabilitate and/or reposition the property in the CDFS business segment prior to contributing to a property fund. The proceeds and related costs of these dispositions are presented as Developed and Repositioned Properties in the Consolidated Statements of Earnings and Comprehensive Income (Loss). In addition, we occasionally acquire a portfolio of properties with the intent of contributing the portfolio to an existing or future property fund. The proceeds and related costs of these dispositions are presented as Acquired Property Portfolios in the Consolidated Statements of Earnings and Comprehensive Income (Loss). We also have investments in several unconsolidated entities that perform development activities and we include our proportionate share of their earnings or losses in this segment. Additionally, we include fees earned for development activities performed on behalf of customers or third parties, interest income earned on notes receivable related to asset sales to third parties or development activities and gains on the disposition of land parcels, including land subject to ground leases. As discussed above, during the period these properties have operations, the net operating income and assets are included in the Property Operations segment. The separate activities in this segment are considered to be individual operating segments having similar economic characteristics that are combined within the reportable segment based upon geographic location. Our CDFS business segment operations are in North America (Canada, Mexico and the United States), in Europe (Austria, Belgium, the Czech Republic, France, Germany, Hungary, Italy, the Netherlands, Poland, Romania, Slovakia, Spain, Sweden and the United Kingdom) and in Asia

(China, Japan and South Korea).

We have other operating segments that do not meet the threshold criteria to disclose as a reportable segment, primarily the management of land subject to ground leases in the United States. Each ground lease is considered to be an individual operating segment.

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

We generally present the operations and net gains associated with properties sold to third parties as discontinued operations. Accordingly, these amounts are excluded from the segment presentation. See Note 6 for detail of our discontinued operations.

Reconciliations are presented below for: (i) each reportable business segment's revenue from external customers to our total revenues; (ii) each reportable business segment's net operating income from external customers to our earnings before minority interest; and (iii) each reportable business segment's assets to our total assets. Our chief operating decision makers rely primarily on net operating income and similar measures to make decisions about allocating resources and assessing segment performance. The applicable components of our revenues, earnings before minority interest and total assets are allocated to each reportable business segment's revenues, net operating income and assets. Items that are not directly assignable to a segment, such as certain corporate income and expenses, are reflected as reconciling items. The following reconciliations are presented in thousands:

	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Revenues:				
Property operations (1):				
North America	\$ 203,658	\$ 227,745	\$ 621,422	\$ 654,570
Europe	22,803	33,300	79,584	86,239
Asia	15,019	9,234	46,751	36,774
Total property operations segment	241,480	270,279	747,757	777,583
Investment management (2):				
North America	19,831	16,650	42,936	48,062
Europe	22,458	47,306	56,934	82,666
Asia	11,512	9,827	33,987	23,407
Total investment management segment	53,801	73,783	133,857	154,135
CDFS business (3):				
North America	134,511	2,311,787	731,199	2,752,240
Europe	533,589	844,567	1,926,835	1,125,590
Asia	145,614	2,917	722,063	656,114
Total CDFS business segment	813,714	3,159,271	3,380,097	4,533,944
Total segment revenues	1,108,995	3,503,333	4,261,711	5,465,662
Other North America	12,019	10,235	36,466	30,094
Reconciling item (4)	(19,868)	(53,415)	(30,463)	(92,588)
Total revenues	\$ 1,101,146	\$ 3,460,153	\$ 4,267,714	\$ 5,403,168

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Net operating income:				
Property operations (5):				
North America	\$ 141,943	\$ 169,003	\$ 427,099	\$ 469,159
Europe	9,585	22,491	37,915	59,508
Asia	7,119	6,621	29,783	29,101
Total property operations segment	158,647	198,115	494,797	557,768
Investment management (2):				
North America	19,831	16,650	42,936	48,062
Europe	22,458	47,306	56,934	82,666
Asia	11,512	9,827	33,987	23,407
Total investment management segment	53,801	73,783	133,857	154,135
CDFS business (6):				
North America	21,545	96,593	114,051	234,635
Europe	50,285	145,084	255,883	223,854
Asia	5,287	3,304	180,601	240,386
Total CDFS business segment	77,117	244,981	550,535	698,875
Total segment net operating income	289,565	516,879	1,179,189	1,410,778
Other North America	9,030	7,564	26,716	20,651
Reconciling items:				
Earnings from other unconsolidated investees	1,746	902	7,810	4,971
General and administrative expenses	(57,836)	(50,208)	(173,523)	(146,973)
Depreciation and amortization expense	(81,889)	(71,852)	(243,893)	(223,610)
Other expenses	(114)	(114)	(344)	(344)
Interest expense	(83,327)	(107,964)	(252,587)	(287,255)
Interest and other income, net	699	8,663	13,680	23,415
Total reconciling items	(220,721)	(220,573)	(648,857)	(629,796)
Total earnings before minority interest	\$ 77,874	\$ 303,870	\$ 557,048	\$ 801,633

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
Assets:		
Property operations (7):		

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North America	\$ 7,718,368	\$ 7,971,582
Europe	1,559,181	1,900,327
Asia	1,468,173	940,827
Total property operations segment	10,745,722	10,812,736
Investment management:		
North America	897,191	818,025
Europe	647,713	653,076
Asia	320,705	284,012
Total investment management segment	1,865,609	1,755,113
CDFS business:		
North America	1,720,110	1,596,659
Europe	3,369,312	2,996,415
Asia	1,345,779	1,184,276
Total CDFS business segment	6,435,201	5,777,350
Total segment assets	19,046,532	18,345,199
Other North America	744,867	636,073
Reconciling items:		
Investments in and advances to other unconsolidated investees	108,235	106,683
Cash and cash equivalents	341,087	399,910
Accounts receivable	9,909	17,290
Other assets	214,946	199,272
Discontinued operations assets held for sale	1,487	19,607
Total reconciling items	675,664	742,762
Total assets	\$ 20,467,063	\$ 19,724,034

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

- (1) Includes rental income of our distribution and retail properties.
- (2) Includes investment management fees and incentive revenue and our share of the earnings or losses recognized under the equity method from our investments in unconsolidated property funds along with interest earned on advances to the property funds.
- (3) Includes proceeds received on CDFS property dispositions, fees earned from customers and third parties for development activities, interest income on notes receivable related to asset dispositions to third parties or development activities and

our share of earnings or losses recognized under the equity method from our investment in CDFS joint ventures.

(4) Amount represents net earnings recognized under the equity method from our investments in unconsolidated property funds and CDFS joint ventures and interest income on certain notes receivable. These items are not presented as a component of revenues in our Consolidated Statements of Earnings and Comprehensive Income (Loss).

(5) Includes rental income less rental expenses of our distribution and retail properties. Included in rental expenses are the costs of managing the properties owned by the property funds.

(6) Includes net gains on CDFS

property  
dispositions,  
fees earned  
from customers  
and third parties  
for development  
activities,  
interest income  
on notes  
receivable  
related to asset  
dispositions and  
our share of  
earnings or  
losses  
recognized  
under the equity  
method from  
our investments  
in CDFS joint  
ventures, offset  
partially by land  
holding costs  
and the  
write-off of  
previously  
capitalized  
pursuit costs  
associated with  
potential CDFS  
business assets  
when it  
becomes likely  
the assets will  
not be acquired.

- (7) Includes  
properties that  
were developed  
or acquired in  
the CDFS  
business  
segment and are  
pending  
contribution to a  
property fund or  
disposition to a  
third party. The  
following table  
details these  
properties and



includes the investment balance, which represents our current basis in these properties prior to depreciation, and does not include remaining costs to be incurred prior to contribution or disposition (in thousands).

	September 30, 2008		December 31, 2007	
	Number of Properties	Investment	Number of Properties	Investment
North America	101	\$ 1,090,591	90	\$ 996,384
Europe	95	1,638,891	100	1,815,431
Asia	74	1,238,300	59	790,046
Total	270	\$ 3,967,782	249	\$ 3,601,861

## 12. Supplemental Cash Flow Information:

Non-cash investing and financing activities for the nine months ended September 30, 2008 and 2007 are as follows:

We received \$342.1 million and \$292.3 million of ownership interests in unconsolidated property funds as a portion of our proceeds from the contribution of properties to these property funds in 2008 and 2007, respectively. In addition, in 2007, we recorded \$51.6 million in potential liabilities for future obligations we may have associated with these transactions.

We assumed \$4.0 million and \$23.5 million of secured debt and other liabilities in 2008 and 2007, respectively, in connection with the acquisition of properties.

In 2008 and 2007, we recorded \$6.7 million and \$18.9 million, respectively, of minority interest liabilities associated with investments made in entities that we consolidate and own less than 100%.

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

In connection with the acquisition of all of the units in MPR in July 2007 (see Note 3), we assumed \$828.3 million of debt and reallocated our equity investment of \$47.7 million to assets acquired.

As a result of the conversion by Citigroup of its convertible loan into equity of ProLogis North American Industrial Fund II in August 2007, we began accounting for our investment in this property fund under the equity method of accounting. This transaction resulted in the disposition of \$2.0 billion of real estate assets and \$1.9 billion of associated debt in exchange for an equity investment of \$219.1 million and the recognition of a gain.

We settled \$3.6 million of minority interest liabilities with the conversion of limited partnership units into 128,000 common shares in 2007.

We recognized a \$9.3 million increase in the liability for unrecognized tax benefits, which was accounted for as a reduction to the January 1, 2007 balance of retained earnings in connection with the adoption of the provisions of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes An Interpretation of FASB Statement No. 109*.

As partial consideration for the properties contributed to the China Acquisition Fund during the third quarter of 2008, the fund assumed \$47.9 million in construction liabilities.

The amount of interest paid in cash, net of amounts capitalized, for the nine months ended September 30, 2008 and 2007 was \$202.9 million and \$247.9 million, respectively.

During the nine months ended September 30, 2008 and 2007, cash paid for income taxes was \$63.2 million and \$22.6 million, respectively.

See also the discussion of other non-cash items related to the Parkridge acquisition in 2007 in Note 2 and share-based compensation awards in Note 4.

**13. Derivative Financial Instruments:**

We may use derivative financial instruments to manage our risk associated with interest and foreign currency exchange rate fluctuations on existing or anticipated obligations and transactions. We do not use derivative financial instruments for trading purposes.

The following table summarizes the activity in our derivative instruments (in millions):

	For the nine months ended September 30,					
	2008			2007		
	Foreign Currency Put Options (1)	Foreign Currency Forwards (2)	Interest Rate Swaps (3)	Foreign Currency Put Options (1)	Foreign Currency Forwards (2)	Interest Rate Swaps (3)
Notional amounts at January 1	\$	\$ 360.7	\$	\$ 54.7	\$ 661.0	\$
New contracts			250.0		2,637.1	959.2
Matured or expired contracts		(360.7)	(250.0)	(54.7)	(1,796.8)	(959.2)
Notional amounts at September 30	\$	\$	\$	\$	\$ 1,501.3	\$

- (1) The foreign currency put option contracts are paid in full at execution and are related to our operations in Europe and Japan. The put option contracts provide us with the option to exchange euros, pounds sterling and yen for U.S. dollars at a fixed exchange rate such that, if the euro, pound sterling or yen were to depreciate against the U.S. dollar to predetermined levels as set by the contracts, we could exercise our options and mitigate our foreign currency exchange losses.

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

These contracts generally do not qualify for hedge accounting treatment and are marked-to-market through earnings at the end of each period. We had no activity in 2008 and a net gain of \$0.2 million in earnings for the nine months ended September 30, 2007.

- (2) The foreign currency forward contracts were designed to manage the foreign currency fluctuations of intercompany loans denominated in a currency other than the entity's functional currency and not deemed to be a long-term investment. The foreign currency forward contracts allowed us to sell pounds sterling and euros at a fixed exchange rate to the U.S. dollar. These contracts were not designated as hedges, were marked-to-market

through earnings and were substantially offset by the remeasurement gains and losses recognized on the intercompany loans. We had no forward contracts related to intercompany loans outstanding at September 30, 2008. We recognized net losses of \$3.2 million and \$89.4 million for the nine months ended September 30, 2008 and 2007, respectively.

During the second quarter of 2007, we purchased several foreign currency forward contracts to manage the foreign currency fluctuations of the purchase price of MPR (see Note 3). These contracts allowed us to buy Australian dollars at a fixed exchange rate to the U.S. dollar. Derivative instruments used to manage the foreign currency fluctuations of an anticipated business combination do not qualify for

hedge accounting treatment, are marked-to-market through earnings and reflected in Foreign Currency Exchange Gains, Net in our Consolidated Statements of Earnings and Comprehensive Income (Loss). The contracts settled in July 2007 in connection with the completed acquisition and resulted in the recognition of a net gain of \$26.6 million in earnings for the nine months ended September 30, 2007.

- (3) During the second quarter of 2008, in connection with the issuance of the senior notes and convertible senior notes, we unwound contracts that we entered into in March 2008 and recognized a decrease in value of \$3.3 million associated with these contracts in Accumulated Other Comprehensive Income in Shareholders Equity on our Consolidated

Balance Sheet and began amortizing as an increase to interest expense as interest payments are made on the related notes.

During 2007, we entered into several interest rate swap contracts associated with three primary anticipated debt issuances:

In March 2007, in connection with the issuance of convertible senior notes, we unwound contracts that we entered into earlier in the quarter and recognized a decrease in value of \$1.4 million associated with these contracts in Accumulated Other Comprehensive Income in Shareholders' Equity on our Consolidated Balance Sheet and began amortizing as an increase to interest expense as interest payments are made on the related notes.

In June 2007, we entered into a contract with a notional amount of \$188.0 million, which represented our share of future debt issuances of a new property fund we formed in July 2007, the ProLogis North American Industrial Fund III (see Note 3). This contract qualifies for hedge accounting treatment by the fund and any future changes in value will be recognized in other comprehensive income within equity of the fund. We guarantee the property fund's performance on this contract.

In June 2007, we entered into contracts with an aggregate notional amount of \$271.2 million associated with future debt issuances of a new property fund we formed in July 2007, the ProLogis North American Industrial Fund II (see Note 3). These contracts did not qualify for hedge accounting treatment by us and were marked-to-market resulting in additional interest expense of \$0.8 million for the nine months ended September 30, 2007. These contracts were transferred to ProLogis North American Industrial Fund II following the establishment of the fund, at which time the contracts qualified for hedge accounting treatment by the fund. Future changes in value will be recognized in other comprehensive income within equity of the fund, other than the amounts related to ineffectiveness as discussed in Note 3.

**Table of Contents**

**PROLOGIS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**  
**(Unaudited)**

*Fair Value of Financial Instruments*

Effective January 1, 2008, we adopted SFAS 157, which defines fair value based on the price that would be received upon sale of an asset or the exit price that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS 157 establishes a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value. The fair value hierarchy consists of three broad levels, which are described below:

Level 1 Quoted prices in active markets for identical assets or liabilities that the entity has the ability to access.

Level 2 Observable inputs, other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

Our derivative contracts are the only assets and liabilities that are measured and recognized at fair value using the SFAS 157 hierarchy. To calculate the fair value of the derivative contracts, we primarily use the Level 2 hierarchy and record the resulting asset or liability in Other Assets or Accounts Payable and Accrued Expenses, as appropriate, in our Consolidated Balance Sheets. We had no derivative contracts outstanding as of September 30, 2008.



**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Trustees and Shareholders

ProLogis:

We have reviewed the accompanying consolidated balance sheet of ProLogis and subsidiaries as of September 30, 2008, the related consolidated statements of earnings and comprehensive income (loss) for the three-month and nine-month periods ended September 30, 2008 and 2007, and the related statements of cash flows for the nine-month periods ended September 30, 2008 and 2007. These consolidated financial statements are the responsibility of ProLogis management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole.

Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles. We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of ProLogis and subsidiaries as of December 31, 2007, and the related consolidated statements of earnings, shareholders equity and comprehensive income, and cash flows for the year then ended (not presented herein); and in our report dated February 27, 2008, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2007, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

**KPMG LLP**

Denver, Colorado

November 7, 2008

**Table of Contents****ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with our Consolidated Financial Statements and the related notes included in Item 1 of this report and our 2007 Annual Report on Form 10-K, as amended, Form 10-K.

Certain statements contained in this discussion or elsewhere in this report may be deemed forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Words and phrases such as expects, anticipates, intends, plans, believes, seeks, estimates, designed to achieve, variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future including statements relating to rent and occupancy growth, development activity, changes in sales or contribution volume or profitability of developed properties, general conditions in the geographic areas where we operate and the availability of capital in existing or new property funds are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Some of the factors that may affect outcomes and results include, but are not limited to: (i) national, international, regional and local economic climates; (ii) changes in financial markets, interest rates and foreign currency exchanges rates; (iii) increased or unanticipated competition for our properties; (iv) risks associated with acquisitions and development; (v) maintenance of real estate investment trust (REIT) status; (vi) availability of financing and capital; (vii) changes in demand for developed properties; and (viii) those additional factors discussed in Item 1A. Risk Factors of this report and our Form 10-K. Unless the context otherwise requires, the terms we, us and our refer to ProLogis and our consolidated subsidiaries.

**Management's Overview**

We are a self-administered and self-managed REIT that owns, operates and develops real estate properties, primarily industrial distribution properties, in North America, Europe and Asia (directly and through our unconsolidated investees). Our business is primarily driven by growth in world trade and the related requirements for modern, well-located inventory space in key global distribution locations. Our focus on our customers' expanding needs has enabled us to become the world's largest owner, manager and developer of industrial distribution properties.

Our business is organized into three reportable business segments: (i) property operations; (ii) investment management; and (iii) development or CDFS business. Our property operations segment represents the direct long-term ownership of distribution and retail properties. Our investment management segment represents the long-term investment management of property funds and the properties they own. Our CDFS business segment primarily encompasses our development or acquisition of real estate properties that are subsequently contributed to a property fund in which we have an ownership interest and act as manager, or sold to third parties.

We generate and seek to increase revenues, earnings, funds from operations (FFO), as defined at the end of Item 2, and cash flows through our segments primarily as follows:

**Property Operations Segment** We earn rent from our customers, including reimbursements of certain operating costs, under long-term operating leases in the distribution and retail properties that we own directly. We expect to grow our revenue through the selective acquisition of properties and increases in rental rates and, to a limited extent, increases in leased space primarily of properties in our development pipeline. Our strategy is to achieve increases in rental rates and leased space primarily through continued focus on our customers' global needs for distribution space on the three continents in which we operate.

**Investment Management Segment** We recognize our proportionate share of the earnings or losses from our investments in unconsolidated property funds. Along with the income recognized under the equity method, we recognize fees and incentives earned for services performed on behalf of the property funds and interest earned on advances to the property funds. We earn fees for services provided to the property funds, such as property



**Table of Contents**

management, asset management, acquisition, financing, leasing and development fees. We may earn incentives based on the return provided to our fund partners. We expect growth in income recognized to come from newly created property funds and growth in existing property funds. The growth in the existing property funds is expected to come primarily from additional properties the funds will acquire, generally from us, and increased rental revenues in the property funds due, in part, to the leasing and property management efforts we provide as manager of the properties.

**CDFS Business Segment** We recognize income primarily from the contributions of developed, rehabilitated and repositioned properties and acquired portfolios of properties to the property funds, and from dispositions to third parties. The income is generated due to the increased fair value of the properties at the time of contribution, based on third party appraisals, and the income recognized is only to the extent of the third party ownership interest in the property fund acquiring the property. In addition, we: (i) earn fees from our customers or other third parties for development activities that we perform on their behalf; (ii) recognize interest income on notes receivable related to asset dispositions or development activity; (iii) recognize gains from the disposition of land parcels, including land subject to ground leases; and (iv) recognize our proportionate share of the earnings or losses generated by development joint ventures in which we have an investment. We do not expect growth in income in this segment in the short-term. See **Operational Outlook** below.

*Summary of the nine months ended September 30, 2008*

Net operating income from our property operations segment decreased to \$494.8 million for the nine months ended September 30, 2008 from \$557.8 million for the same period in 2007. The decrease was largely due to us owning a smaller operating portfolio, on average, during the first nine months of 2008 over the same period in 2007, an increase in property management expenses and an increase in insurance and other rental expenses not recoverable from our customers, offset partially by an increase in same store net operating income (as defined below) for the properties we own. Our direct owned portfolio decreased, on average, in part due to the contributions of 66 non-CDFS properties at the end of June 2007 to a property fund. In addition, approximately \$17 million of the decrease was due to the MPR Transaction in 2007, which resulted in us owning 100% of a portfolio of properties for two months in 2007, prior to the creation of a new property fund, as discussed below. Rental expenses include the property management costs we incur to manage our properties and the properties owned by the property funds for which we receive management fee income, which increased \$8.9 million in 2008 compared with 2007, primarily due to the growth in the portfolios we manage on behalf of the property funds. The increase in insurance expense of \$6.0 million was due to a tornado that struck certain properties in Memphis, Tennessee in February 2008 that were owned by us and owned by the property funds and insured by us through our insurance company.

The size and leased percentage of our direct-owned operating portfolio fluctuates due to the timing of contributions and dispositions of properties and the acquisition and development of properties and impacts net operating income in the property operations segment. We had a direct-owned operating portfolio of 1,416 properties at September 30, 2008 as compared with 1,409 properties at December 31, 2007. Our stabilized lease percentage (as defined below) in our direct-owned operating portfolio, including properties pending contribution to a property fund, was 89.5% at September 30, 2008, 92.9% at December 31, 2007 and 93.5% at September 30, 2007.

Our net operating income from the investment management segment was \$133.9 million for the nine months ended September 30, 2008, compared to \$154.1 million for the same period in 2007. In the nine months ended September 30, 2007, we recognized \$38.2 million of income representing our proportionate share of the gain recognized by ProLogis European Properties (PEPR) upon the sale of certain properties. Excluding these gains, net operating income from this segment increased \$18.0 million, or 15.5%, due primarily to an increase in the number of properties managed by us on behalf of the property funds, including several new property funds that were formed in the third quarter of 2007.

We increased our total operating portfolio of distribution and retail properties owned or managed, including direct-owned properties and properties owned by the property funds and industrial CDFS joint ventures, to 501.5 million square feet at September 30, 2008 from 459.5 million square feet at December 31, 2007. This increase is primarily in the portfolio of properties owned by the property funds due to contributions of properties from us and



## **Table of Contents**

acquisitions from third parties. Our stabilized leased percentage for this portfolio (as defined below) was 93.4% at September 30, 2008, compared with 95.6% at December 31, 2007. Our same store net operating income increased by 2.3% in the first nine months of 2008 over the same period in 2007. See below for a reconciliation of our consolidated rental income, rental expenses and net operating income to the same store results.

Net operating income of the CDFS business segment decreased for the nine months ended September 30, 2008 to \$550.5 million from \$698.9 million for the same period in 2007. This decrease was due primarily to decreased levels of contributions and lower profit margins. In 2007, we repositioned a property fund and recognized gains of \$68.6 million in this segment (see below and Note 3 to our consolidated financial statements in Item 1 for additional detail).

### *Key Transactions in 2008*

In the first nine months of 2008, we generated aggregate proceeds of \$3.4 billion and recognized aggregate gains of \$565.5 million from contributions and dispositions of properties, net of amounts deferred and including minor adjustments to previous dispositions, as follows:

- o We generated \$3.0 billion of proceeds and \$549.3 million of gains from the contributions of CDFS developed and repositioned properties and sales of land. This is net of the deferral of \$165.5 million of gains related to our ongoing ownership in the property funds or other unconsolidated investee that acquired the properties and also includes \$21.5 million of previously deferred gains. This also includes one property sold to a third party that was developed under a pre-sale agreement.
- o We contributed, to certain property funds, acquired CDFS property portfolios at cost generating \$353.9 million of proceeds. We acquired these portfolios of properties in 2008, 2007 and 2006 with the intent to contribute them to a new or existing property fund at our cost. In addition, we contributed one non-CDFS property to a property fund generating \$7.1 million of proceeds and \$5.8 million of gains.
- o We disposed of nine CDFS and non-CDFS properties and one parcel of land subject to a ground lease to third parties, all of which are included in discontinued operations, generating proceeds of \$81.4 million and \$10.4 million of gains.

During the nine months ended September 30, 2008, we acquired an aggregate 5.0 million square feet of operating properties with a combined purchase price of \$271.5 million. These properties were primarily acquired for future contribution to a property fund, although we may hold certain properties for long-term investment.

We started development on projects with a total expected cost at completion of \$2.5 billion and completed development projects with a total expected cost of \$2.9 billion. We also acquired 2,203 acres of land (or land use rights) for future development for an aggregate purchase price of \$941.1 million.

We announced the formation of ProLogis China Acquisition Fund and made a contribution of 9 properties in July 2008 that we had acquired earlier in the year with the intent to contribute to a new property fund. The ProLogis China Acquisition Fund will primarily acquire properties from third parties. See Note 3 to our Consolidated Financial Statements in Item 1 for more detail.

We raised \$1.15 billion of proceeds through the issuance of \$600 million of 6.625% senior notes and \$550 million of 2.625% convertible senior notes.

We generated \$196.4 million from the issuance of 3.4 million common shares under our Controlled Equity Offering Program.

**Table of Contents****Results of Operations***Nine months ended September 30, 2008 and 2007*

Information for the nine months ended September 30, regarding net earnings attributable to common shares was as follows:

	<b>2008</b>	<b>2007</b>
Net earnings attributable to common shares (in thousands)	\$454,869	\$935,639
Net earnings per share attributable to common shares Basic	\$ 1.74	\$ 3.65
Net earnings per share attributable to common shares Diluted	\$ 1.69	\$ 3.51

The decrease in net earnings in 2008 from 2007 is due primarily to lower gains on dispositions of properties, lower rental income, lower earnings from unconsolidated investees and higher rental expenses. In 2007, we recognized gains on dispositions of both CDFS and non-CDFS properties of \$879.0 million as compared with \$565.5 million of gains in 2008. Net earnings in 2007 included; (i) the repositioning of a property fund resulting in total gains from CDFS contributions and foreign exchange contracts of \$95.2 million; (ii) the disposition of 77 properties from our property operations segment to two of the unconsolidated property funds, which generated gains of \$145.4 million; and (iii) the recognition of our share of net gains of \$38.2 million from the property funds due to the disposition of properties in 2007. These transactions have also resulted in less rental income in 2008 compared with 2007.

In the discussion that follows, we present the results of operations by reportable business segment. See Note 11 to our Consolidated Financial Statements in Item 1 for further description of our segments.

*Portfolio Information*

Our total operating portfolio of properties includes distribution and retail properties owned by us and distribution properties owned by the property funds and CDFS joint ventures that we manage. Our operating portfolio also includes properties that were developed or acquired in our CDFS business segment and are pending contribution to a property fund or disposition to a third party. The operating portfolio does not include properties under development or any other properties owned by the CDFS joint ventures, other than distribution properties, and was as follows (square feet in thousands):

	<b>September 30, 2008</b>		<b>December 31, 2007</b>		<b>September 30, 2007</b>	
	<b>Number of Properties</b>	<b>Square Feet</b>	<b>Number of Properties</b>	<b>Square Feet</b>	<b>Number of Properties</b>	<b>Square Feet</b>
<b>Reportable Business Segment</b>						
Property operations (1)	1,416	211,436	1,409	208,530	1,396	202,159
Investment management	1,281	282,956	1,131	244,150	1,097	236,958
CDFS business (2)	41	7,126	39	6,801	33	5,070
<b>Totals</b>	<b>2,738</b>	<b>501,518</b>	<b>2,579</b>	<b>459,481</b>	<b>2,526</b>	<b>444,187</b>

- (1) Our operating portfolio includes properties that were developed or acquired in our CDFS business segment and are pending contribution to a property fund or

disposition to a  
third party as  
follows (square  
feet in  
thousands):

	<b>Number of Properties</b>	<b>Square Feet</b>
September 30, 2008	270	61,518
December 31, 2007	249	56,861
September 30, 2007	230	50,727

(2) Only includes distribution properties owned by the CDFS joint ventures. We include our wholly owned CDFS properties in the property operations segment (see above).

The stabilized operating properties owned by us, the property funds and CDFS joint ventures were 93.4% leased at September 30, 2008, 95.6% leased at December 31, 2007 and 95.5% leased at September 30, 2007. The stabilized properties are those properties where the capital improvements, repositioning efforts, new management and new marketing programs for acquisitions or the marketing programs in the case of newly developed properties, have been completed and in effect for a sufficient period of time to achieve stabilization. A property generally enters the stabilized pool at the earlier of 12 months from acquisition or completion or when it becomes



**Table of Contents**

substantially occupied, which we define as 93.0%. We generally classify properties in the property funds to be stabilized.

*Same Store Analysis*

We evaluate the operating performance of the operating properties we own and manage using a same store analysis because the population of properties in this analysis is consistent from period to period, thereby eliminating the effects of changes in the composition of the portfolio on performance measures. We include properties owned by us, and properties owned by the property funds and industrial CDFS joint ventures that are managed by us (referred to as unconsolidated investees), in our same store analysis. We have defined the same store portfolio, for the nine months ended September 30, 2008, as those operating properties that were in operation at January 1, 2007 and have been in operation throughout the full periods in both 2008 and 2007. We have removed all properties that were disposed of to a third party from the population for both periods. We believe the factors that impact rental income, rental expenses and net operating income in the same store portfolio are generally the same as for the total portfolio. In order to derive an appropriate measure of period-to-period operating performance, we remove the effects of foreign currency exchange rate movements by using the current exchange rate to translate from local currency into U.S. dollars, for both periods, to derive the same store results. The same store portfolio, for the nine months ended September 30, 2008, aggregated 377.4 million square feet.

The following is a reconciliation of our consolidated rental income, rental expenses and net operating income, as included in our Consolidated Financial Statements in Item 1, to the respective amounts in our same store portfolio analysis.

	<b>For the nine months ended September 30,</b>		<b>Percentage Change</b>
	<b>2008</b>	<b>2007</b>	
<b>Rental Income (1)(2)</b>			
<b>Consolidated:</b>			
Rental income per our Consolidated Statements of Earnings and Comprehensive Income (Loss)	\$ 784,223	\$ 807,677	
<i>Adjustments to derive same store results:</i>			
Rental income of properties not in the same store portfolio - properties developed and acquired during the period	(125,928)	(57,488)	
Rental income of properties in our Other Segment, not included in the same store portfolio - see Note 11	(36,466)	(30,094)	
Effect of changes in foreign currency exchange rates and other	(6,675)	(18,629)	
<b>Unconsolidated investees :</b>			
Rental income of properties managed by us and owned by our unconsolidated investees	1,092,771	933,805	
<b>Same store portfolio rental income (2)(3)</b>	<b>\$ 1,707,925</b>	<b>\$ 1,635,271</b>	<b>4.44 %</b>
<b>Rental Expenses (1)(4)</b>			
<b>Consolidated:</b>			
Rental expenses per our Consolidated Statements of Earnings and Comprehensive Income (Loss)	\$ 262,710	\$ 216,658	
<i>Adjustments to derive same store results:</i>			
	(53,587)	(18,115)	

Rental expenses of properties not in the same store portfolio -  
properties developed and acquired during the period

Rental expenses of properties in our Other Segment, not

included in the same store portfolio see Note 11

(9,750)

(9,443)

Effect of changes in foreign currency exchange rates and other

(20,844)

(6,786)

**Unconsolidated investees :**

Rental expenses of properties managed by us and owned by our

unconsolidated investees

239,543

191,597

**Same store portfolio rental expenses (3)(4)**

**\$ 418,072**

**\$ 373,911**

**11.81%**

**Table of Contents**

	<b>For the nine months ended September 30,</b>		<b>Percentage Change</b>
	<b>2008</b>	<b>2007</b>	
<b>Net Operating Income (1)</b>			
<b>Consolidated:</b>			
Net operating income per our Consolidated Statements of Earnings and Comprehensive Income (Loss)	\$ 521,513	\$ 591,019	
<i>Adjustments to derive same store results:</i>			
Net operating income of properties not in the same store portfolio — properties developed and acquired during the period	(72,341)	(39,373)	
Net operating income of properties in our Other Segment, not included in the same store portfolio — see Note 11	(26,716)	(20,651)	
Effect of changes in foreign currency exchange rates and other	14,169	(11,843)	
<b>Unconsolidated investees :</b>			
Net operating income of properties managed by us and owned by our unconsolidated investees	853,228	742,208	
<b>Same store portfolio net operating income (3)</b>	<b>\$ 1,289,853</b>	<b>\$ 1,261,360</b>	<b>2.26%</b>

(1) As discussed above, our same store portfolio aggregates properties from our consolidated portfolio and properties owned by the property funds and industrial CDFS joint ventures that are managed by us and in which we invest. During the periods presented, certain properties owned by us were contributed to an unconsolidated investee and are

included in the same store portfolio on an aggregate basis. Neither our consolidated results nor that of the unconsolidated investees, when viewed individually, would be comparable on a same store basis due to the changes in composition of the respective portfolios from period to period (for example, the results of a contributed property would be included in our consolidated results through the contribution date and in the results of the unconsolidated investee subsequent to the contribution date).

- (2) Rental income in the same store portfolio includes straight-line rents and rental recoveries, as well as base rent. We exclude the net termination and renegotiation fees from our same store

rental income to allow us to evaluate the growth or decline in each property's rental income without regard to items that are not indicative of the property's recurring operating performance. Net termination and renegotiation fees represent the gross fee negotiated to allow a customer to terminate or renegotiate their lease, offset by the write-off of the asset recognized due to the adjustment to straight-line rents over the lease term. The adjustments to remove these items are included as effect of changes in foreign currency exchange rates and other in the tables above.

- (3) These amounts include rental income, rental expenses and net operating income of both our consolidated

properties and those properties owned by our unconsolidated investees and managed by us.

- (4) Rental expenses in the same store portfolio include the direct operating expenses of the property such as property taxes, insurance, utilities, etc. In addition, we include an allocation of the property management expenses for our direct-owned properties based on the property management fee that is provided for in the individual management agreements under which our wholly owned management company provides property management services to each property (generally, the fee is based on a percentage of revenues). On consolidation, the management fee income earned by the management company and

the management fee expense recognized by the properties are eliminated and the actual costs of providing property management services are recognized as part of our consolidated rental expenses. These include the costs to manage the properties we own directly and the properties owned by our unconsolidated investees. These expenses fluctuate based on the level of properties included in the same store portfolio and any adjustment is included as effect of changes in foreign currency exchange rates and other in the above table. In addition, in the nine months ended September 30, 2008, we recognized a \$6.0 million increase in insurance expense due to a tornado that

struck certain  
properties  
owned by us  
and the property  
funds, which we  
insure through  
our insurance  
company. This



**Table of Contents**

amount is  
included as  
effect of  
changes in  
foreign currency  
exchange rates  
and other in the  
tables above.

***Property Operations Segment***

The net operating income of the property operations segment consists of rental income and rental expenses from the distribution and retail operating properties that we own directly. The costs of our property management function for both our direct-owned portfolio and the properties owned by the property funds are all reported in rental expenses in the property operations segment. The rental income and expenses of operating properties that we developed or acquired in the CDFS business segment are included in the property operations segment during the interim period from the date of completion or acquisition through the date the properties are contributed or sold. See Note 11 to our Consolidated Financial Statements in Item 1 for a reconciliation of net operating income to earnings before minority interest. The net operating income from the property operations segment, excluding amounts presented as discontinued operations in our Consolidated Financial Statements, was as follows (in thousands):

	<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
Rental income	\$ 747,757	\$ 777,583
Rental expenses	252,960	219,815
Total net operating income property operations segment	\$ 494,797	\$ 557,768

The number and composition of operating properties that we own throughout the periods and the timing of contributions impact rental income and rental expenses and the ratio of net operating income to rental income for each period. The property operations segment includes the rental income and expenses of those properties during the time we owned them in our direct owned portfolio. When a property is contributed to a property fund, we begin reporting our share of the earnings of the property under the equity method in the investment management segment. However, the overhead costs incurred by us to provide the management services to the property fund continue to be reported as part of rental expenses in this segment.

On average, our direct owned portfolio was smaller and the leased percentage was lower in the first nine months of 2008, as compared with the same period in 2007, due to the timing of contributions and dispositions of properties, offset by the acquisition and development of properties. Included in these contributions were 77 non-CDFS properties that were contributed to the unconsolidated property funds in the second and third quarters of 2007. The stabilized lease percentage in our direct-owned portfolio decreased from 92.9% at December 31, 2007 to 89.5% at September 30, 2008.

During the third quarter of 2007, we acquired all of the units in MPR, an Australian listed property trust that had an 89% ownership interest in ProLogis North American Properties Fund V. This transaction resulted in us owning 100% of the assets for approximately two months, when the lender converted certain of the bridge debt into equity of a new property fund, ProLogis North American Industrial Fund II, in which we have a 36.9% equity interest (collectively the MPR Transaction). As we held these properties directly and consolidated their operating results for a short time in 2007, we had net operating income associated with these properties of approximately \$17 million in 2007. In 2008, we are recognizing our proportionate share of the results of these properties through our Earnings from Unconsolidated Property Funds. In addition to the MPR Transaction, the decrease in rental income in 2008 from 2007 is due primarily to the contributions of properties to the unconsolidated property funds, including both CDFS and non-CDFS

properties, offset partially by increases due to increased rental rates on turnovers, new leasing activity and increases in rental recoveries.

Under the terms of our lease agreements, we are able to recover the majority of our rental expenses from customers. Rental expense recoveries, included in both rental income and expenses, were \$176.7 million and \$159.2 million for the nine months ended September 30, 2008 and 2007, respectively. The increases in rental expense recoveries were driven by increased property taxes and common area maintenance expenses such as utilities and snow removal costs.

In addition to the increased recoverable expenses, property management costs and certain non-recoverable costs increased as well, offset somewhat by a decrease in expenses due to the contribution or disposition of the properties. The increase in property management costs in 2008 over 2007 of \$8.9 million is due largely to the

**Table of Contents**

increase in the number of properties we manage on behalf of the property funds. The increase in non-recoverable costs included a \$6.0 million insurance adjustment made during the first quarter of 2008 due to a tornado that struck certain properties owned by us and owned by the property funds and insured by us through our insurance company.

*Investment Management Segment*

The net operating income of the investment management segment consists of: (i) earnings or losses recognized under the equity method from our investments in the property funds; (ii) fees and incentives earned for services performed on behalf of the property funds and our fund partners; and (iii) interest earned on advances to the property funds, if any. The net earnings or losses of the property funds may include the following income and expense items of the property funds, in addition to rental income and rental expenses: (i) interest income and interest expense; (ii) depreciation and amortization expenses; (iii) general and administrative expenses; (iv) income tax expense; (v) foreign currency exchange and derivative contract gains and losses; and (vi) gains on dispositions of properties. The fluctuations in income we recognize in any given period are generally the result of: (i) variances in the income and expense items of the property funds; (ii) the size of the portfolio and occupancy levels in each period; (iii) changes in our ownership interest; and (iv) fluctuations in foreign currency exchange rates at which we translate our share of net earnings to U.S. dollars, if applicable. The costs of the property management function performed by us for the properties owned by the property funds are reported in the property operations segment and the costs of the investment management function are included in our general and administrative expenses. See Notes 3 and 11 to our Consolidated Financial Statements in Item 1 for additional information on the property funds and for a reconciliation of net operating income to earnings before minority interest.

The net operating income from the investment management segment was as follows (in thousands):

	<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
North American property funds (1)	\$ 42,936	\$ 48,062
European property funds (2)	56,934	82,666
Asian property funds (3)	33,987	23,407
Total net operating income investment management segment	\$ 133,857	\$ 154,135

(1) Represents the income earned by us from our investments in 12 property funds in North America. Our ownership interests ranged from 20.0% to 50.0% at September 30, 2008. These property funds on a combined basis owned 833 and 763 properties at

September 30,  
2008 and 2007,  
respectively.

Included in  
2008 are net  
losses of  
\$15.4 million,  
which represent  
our  
proportionate  
share of losses  
that were  
recognized by  
certain of the  
property funds,  
related to  
interest rate  
derivative  
contracts that no  
longer met the  
requirements for  
hedge  
accounting.

Beginning in  
August of 2007,  
as part of the  
MPR

Transaction, we  
own 36.9% of a  
property fund  
that owns 100%  
of the real estate  
assets  
previously  
owned by  
ProLogis North  
American  
Properties Fund  
V. In addition,  
we formed two  
other property  
funds in North  
America that  
made their first  
property  
acquisitions in  
the third quarter  
of 2007.

(2)

Represents the income earned by us from our investments in two property funds in Europe, PEPR and PEPF

II. On a combined basis, these funds owned 362 and 273 properties at September 30, 2008 and 2007, respectively.

The increase in properties is due primarily to contributions we have made to PEPF II since its formation in the third quarter of 2007. In July 2007, PEPR disposed of 47 properties, which resulted in our recognition of a \$38.2 million gain,

representing our proportionate share of the gain recognized by PEPR. At September 30, 2008, our ownership interest in PEPR was 24.9% and our ownership interest in PEPF II was 24.5%, including both our direct and indirect investments.

- (3) Represents the income earned by us from our 20% ownership interest in two property funds in Japan and one property fund in South Korea and a 33% ownership interest in a new property fund in China to which we made our first contribution of properties in July 2008. These property funds on a combined basis owned 86 and 61 properties at September 30, 2008 and 2007, respectively. Included in 2008 are net gains of \$2.3 million, which represent the change in value that was recorded through earnings on certain interest rate

**Table of Contents**

derivative  
contracts that do  
not qualify for  
hedge  
accounting  
treatment. These  
contracts have  
no cash  
settlement at the  
end of the  
contract, but the  
fair value  
fluctuates  
during the term  
of the contract.

***CDFS Business Segment***

Net operating income from the CDFS business segment consists of: (i) gains resulting from the contributions and dispositions of properties we developed or acquired with the intent to contribute to a property fund; (ii) gains from the dispositions of land parcels, including land subject to ground leases; (iii) fees earned for development services provided to customers and third parties; (iv) interest income earned on notes receivable related to property dispositions or development; (v) our proportionate share of the earnings or losses of CDFS joint ventures; and (vi) certain costs associated with the potential acquisition and holding of CDFS business land and property. We recognize a gain based on the increased fair value of the property at the time of contribution, as supported by third party appraisals, to the extent of third party ownership interest in the property fund or unconsolidated investee acquiring the property. See Note 11 to our Consolidated Financial Statements in Item 1 for a reconciliation of net operating income to earnings before minority interest.

For the nine months ended September 30, 2008, our net operating income in this segment was \$550.5 million as compared to \$698.9 million for the same period in 2007, a decrease of \$148.4 million. The decrease was due to a lower level of contributions in 2008, a decrease in our net profit margins on developed and repositioned properties and lower gains on sales of land. Included in 2007 are gains of \$68.6 million resulting from the MPR Transaction as discussed earlier. In 2008 and 2007, 20.7% and 33.6% of the net operating income of this operating segment was generated in North America, 46.5% and 32.0% was generated in Europe and 32.8% and 34.4% was generated in Asia, respectively.

The CDFS business segment's net operating income includes the following components (in thousands):

	<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
CDFS transactions in continuing operations:		
Disposition proceeds, prior to deferral (1)	\$ 3,511,364	\$ 4,694,898
Proceeds deferred (2)	(143,967)	(196,022)
Cost of CDFS dispositions (1)	(2,818,114)	(3,826,529)
Net gains	549,283	672,347
Development management and other income	18,522	23,936
Interest income on notes receivable	3,402	9,107
Net earnings (losses) from CDFS joint ventures (3)	(9,224)	2,025
Other expenses and charges	(11,448)	(8,540)

Total net operating income	CDFS business segment	\$ 550,535	\$ 698,875
CDFS transactions recognized as discontinued operations (4):			
Disposition proceeds		\$ 18,897	\$ 173,298
Cost of dispositions		(16,665)	(150,761)
Net CDFS gains in discontinued operations		\$ 2,232	\$ 22,537

(1) During the nine months ended September 30, 2008, we contributed 104 developed and repositioned properties to the property funds (37 in North America, 60 in Europe and 7 in Japan) and we contributed 24 properties that were part of acquired property portfolios to the property funds (4 in North America, 11 in Europe and 9 in China). This compares with 2007 when we contributed 71 developed and repositioned buildings to the property funds (32 in North America, 34 in Europe and 5 in Japan) and we contributed 168 properties that were part of acquired property



portfolios to the property funds (162 in North America and 6 in Europe). In addition, we recognized net gains of \$6.4 million and \$80.5 million from the disposition of land parcels during the nine months ended September 30, 2008 and 2007, respectively.

The net profit margins we earn in this segment vary quarter to quarter depending on a number of factors, including the type of property contributed, the market in which the land parcel and property are located and other market conditions, including investment capitalization rates. Additionally, we experienced an increase in construction costs due to increased concrete, oil and steel prices, increasing both our construction costs and the

replacement  
cost of our  
portfolio during  
this period in  
2008. The net  
profit

36

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**Table of Contents**

margins we earned on developed and repositioned properties contributed in the first nine months of 2008 were lower than 2007 due to a combination of these factors.

- (2) When we contribute a property to an entity in which we have an ownership interest, we do not recognize a portion of the proceeds in our computation of the gain resulting from the contribution. The amount of the proceeds that we defer is based on our continuing ownership interest in the contributed property that arises due to our ownership interest in the entity acquiring the property. We defer this portion of the gain by recognizing a reduction to our investment in the applicable unconsolidated

investee. We adjust our proportionate share of the earnings or losses that we recognize in later periods to reflect the entity's depreciation expense as if the depreciation expense was computed on our lower basis in the contributed property rather than on the entity's basis in the contributed property. If a loss results when a property is contributed, the entire loss is recognized when it is known.

When a property that we originally contributed to an unconsolidated investee is disposed of to a third party, we recognize a gain during the period that the disposition occurs in CDFS disposition proceeds related to the proceeds we had previously deferred, in

addition to our proportionate share of the gain or loss recognized by the entity in earnings from unconsolidated investees.

Further, during periods when our ownership interest in a property fund decreases, we recognize gains to the extent that proceeds were previously deferred to coincide with our new ownership interest in the property fund.

- (3) This represents our proportionate share of the earnings or losses related to our CDFS joint ventures that develop and operate principally industrial and retail properties. The net losses for the nine months ended September 30, 2008 were driven principally by our investments in two retail development joint ventures in Europe ( Parkridge

Retail ) and  
China ( Szitic ).

The overall net  
losses include  
our share of the  
operating losses  
of these entities,  
offset by the  
interest income  
we recognize  
from the  
advances we  
have made to  
the entities.

§ As a result of our investment in Parkridge Retail, for the nine months ended September 30, 2008 and 2007, we recognized \$7.9 million and \$2.7 million, respectively, as our proportionate share of operating losses of this entity and we recognized \$8.1 million and zero in interest income on the advances we had made, respectively. Our investments in and advances to Parkridge Retail were \$277.6 million and \$224.9 million at September 30, 2008 and December 31, 2007, including advances of \$122.9 million and \$92.7 million, respectively.

§ As a result of our investment in Szitic, we recognized our proportionate share of operating losses of this entity of \$17.1 million and \$1.4 million for the nine months ended September 30, 2008 and 2007, respectively. Our investments in and advances to Szitic were \$53.2 million and \$70.3 million at September 30, 2008 and December 31, 2007, respectively, including an advance of \$24.0 million we made in 2007.

In light of the  
current  
economic and  
capital markets  
environment,  
we are  
evaluating our  
investment in  
these non-core  
entities. See  
Note 3 to our  
Consolidated  
Financial  
Statements in  
Item 1 for  
additional  
information on  
the advances we  
have provided  
to Parkridge  
Retail.

- (4) In 2008, we  
disposed of two  
properties and

one land parcel  
subject to a  
ground lease  
and, in 2007, we  
disposed of four  
properties and  
one land parcel  
subject to a  
ground lease, all  
of which were  
sold to third  
parties and met  
the criteria to be  
presented as  
discontinued  
operations.

The level and timing of income generated from the CDFS business segment is dependent on several factors, including but not limited to: (i) our ability to develop and timely lease properties; (ii) our ability to acquire properties that eventually can be contributed to property funds after rehabilitating or repositioning; (iii) our ability to identify and secure sites for redevelopment; (iv) our ability to generate a profit from these activities; and (v) our success in raising debt and/or equity capital to be used by the property funds to acquire the properties we have to contribute.

#### *Operational Outlook*

Changes in economic conditions will generally affect customer leasing decisions and absorption of new distribution properties. Growth in both world GDP and trade has supported our market fundamentals, which in turn, have supported the leasing activity in our global development pipeline. During the nine months ended September 30, 2008, our property market fundamentals have held up reasonably well, notwithstanding the current credit crisis, which has negatively affected the global economy and our business.

In our total operating portfolio, including properties owned by our unconsolidated investees and managed by us, we executed 95.4 million square feet of leases during the nine months ended September 30, 2008. This includes 31.6 million square feet of initial leasing activity in properties under development, completed developments and repositioned acquisitions in our CDFS pipeline, resulting in our stabilized portfolio being 93.4% leased at September 30, 2008. An important fundamental to our long-term growth is repeat business with our global customers. Historically, approximately half of the space leased in our newly developed properties is with repeat customers (40.4% for the nine months ended September 30, 2008). We have experienced positive rental rate growth on turnovers, in the aggregate, for the past nine quarters, due in part to our in-place rents being under market. However, since the financial crisis has worsened subsequent to September 30, 2008, the impact has not been reflected in our results through September 30, 2008, although we have begun to see customers deferring leasing decisions while assessing the impact of current market conditions on their business. As a result, we may see a slowing in leasing activity.

Due to the greater degree of uncertainty in the global markets, we have significantly reduced new development starts, beginning in the third quarter of 2008. We are also attempting to reduce some of the development and leasing risks in our CDFS business, by focusing on developments that are leased prior to the start of construction, which we refer to as Build to Suit Properties .

**Table of Contents**

As of September 30, 2008, we had 270 completed properties in our CDFS pipeline that were 55.5% leased with a current investment of approximately \$4.0 billion and a total expected investment at contribution of \$4.4 billion. We had 144 properties under development that were 30.0% leased with a current investment of \$1.9 billion and a total expected investment of \$3.6 billion when completed and leased. Our near-term focus will be to complete the development and leasing of these properties, generally for contribution to an existing property fund, subject to available capacity, and to develop Build to Suit Properties. Due to the reduction in planned development starts and rising capitalization rates, which we expect to persist into 2009, we expect revenues and net operating income from the CDFS business segment to be lower for the remainder of 2008 and 2009.

*Other Components of Income***General and Administrative ( G&A ) Expenses**

G&A expenses were \$173.5 million and \$147.0 million for the nine months ended September 30, 2008 and 2007, respectively. The increase in G&A expenses was due primarily to our investment in the infrastructure necessary to support our business growth and expansion into new and existing international markets during 2008, the increase in our investment management business, our growing portfolio of properties through acquisitions and development and the growth in our CDFS business segment. This increase in infrastructure included additional headcount and a higher level of performance-based compensation. Strengthening foreign currencies in 2008 over 2007 accounted for a portion of the increase when our international operations were translated into U.S. dollars at consolidation.

During the nine months ended September 30, 2008 and 2007, we recognized \$6.3 million and \$8.0 million of employee departure costs, respectively, related to accelerated vesting and changes in service periods related to terminated employees in 2007 and our Chief Operating Officer's planned retirement in January 2009.

As noted earlier, we have already decreased our development activities in 2008 and expect to continue to do so into 2009. Due to these changes, as well as the current economic climate, we have initiated cost containment measures to reduce general and administrative expenses for the remainder of 2008 and throughout 2009. In addition, we are considering other plans to further reduce G&A expenses in 2009. Certain of our G&A costs are capitalized as a component of our properties under development. If our development activities decrease, it is likely the amount we capitalize will decrease and G&A costs on a net basis may increase.

**Depreciation and Amortization**

Depreciation and amortization expenses were \$243.9 million and \$223.6 million for the nine months ended September 30, 2008 and 2007, respectively. The increase is due primarily to a higher level of amortization expense related to leasing commissions and other leasing costs.

**Interest Expense**

Interest expense includes the following components (in thousands):

	<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
Gross interest expense	\$ 367,215	\$ 370,138
Net premium amortization	(1,593)	(6,813)
Amortization of deferred loan costs	9,140	7,827
Interest expense before capitalization	374,762	371,152
Capitalized amounts	(122,175)	(83,897)
Net interest expense	\$ 252,587	\$ 287,255

Gross interest expense, before capitalization, decreased in 2008 as compared with the same period in 2007 primarily as a result of additional interest costs in 2007 related to the MPR Transaction discussed earlier, offset with increased borrowing (a function of increased development activities, partially offset by contribution activity) at lower borrowing rates due to the issuance of \$2.9 billion of convertible debt in 2007 and 2008. The increase in





**Table of Contents**

development activities also accounts for the increased capitalized interest. See Note 1 to our Consolidated Financial Statements in Item 1 for a change in accounting that will increase our non-cash interest expense between \$64 million and \$82 million per annum, prior to capitalization of interest as a result of our development activities, retrospectively upon adoption in 2009. Our future interest expense, both gross and the portion capitalized, will vary depending on the level of our development activities.

#### Gains Recognized on Dispositions of Certain Non-CDFS Business Assets

During the nine months ended September 30, 2008 and 2007, we recognized gains of \$5.8 million and \$145.4 million on the disposition of one property and 77 properties, respectively, from our property operations segment to certain of the unconsolidated property funds, including minor adjustments to previous dispositions. Due to our continuing involvement through our ownership in the property funds, these dispositions are not included in discontinued operations and the gains recognized represent the portion attributable to the third party ownership in the property funds that acquired the properties.

#### Foreign Currency Exchange Gains (Losses), net

We and certain of our foreign consolidated subsidiaries have intercompany or third party debt that is not denominated in the entity's functional currency. When the debt is remeasured against the functional currency of the entity, a gain or loss can result. To mitigate our foreign currency exchange exposure, we borrow in the functional currency of the borrowing entity when appropriate. Certain of our intercompany debt is remeasured with the resulting adjustment recognized as a cumulative translation adjustment in Other Comprehensive Income (Loss). This treatment is applicable to intercompany debt that is deemed to be long-term in nature. If the intercompany debt is deemed short-term in nature, when the debt is remeasured, we recognize a gain or loss in earnings. Additionally, we may utilize derivative financial instruments to manage certain foreign currency exchange risks. As of September 30, 2008, we have no outstanding contracts. See Note 13 to our Consolidated Financial Statements in Item 1 for more information on our derivative financial instruments.

During the nine months ended September 30, 2008 and 2007, we recognized net foreign currency exchange losses of \$35.0 million and gains of \$10.1 million, respectively. In 2008, the losses primarily relate to remeasurement losses on intercompany debt and certain derivative contracts. During the second quarter of 2007, we purchased several foreign currency forward contracts to manage the foreign currency fluctuations of the purchase price of MPR, which was denominated in Australian dollars. During the nine months ended September 30, 2007, we recognized net gains of \$26.6 million, from the remeasurement in the second quarter (\$9.3 million gain) and the settlement in the third quarter in connection with the completed acquisition (\$17.3 million gain), of these contracts. This was partially offset by net losses of \$16.5 million we recognized on our third party and intercompany debt transactions during the nine months ended September 30, 2007.

#### Income Taxes

During the nine months ended September 30, 2008 and 2007, our current income tax expense was \$49.1 million and \$58.9 million, respectively. We recognize current income tax expense for income taxes incurred by our taxable REIT subsidiaries and in certain foreign jurisdictions, primarily related to our CDFS business, as well as certain state taxes. We also include in current income tax expense the interest associated with our unrecognized tax benefit liabilities. Our current income tax expense fluctuates from period to period based primarily on the timing of our taxable CDFS income and changes in tax and interest rates.

The deferred tax expense of \$19.5 million and \$5.7 million for the nine months ended September 30, 2008 and 2007, respectively, relates primarily to tax indemnification agreements we entered into during the third quarter of 2007 in connection with the formation of PEPF II and the ProLogis Mexico Industrial Fund, net of the benefit recognized from the termination of the indemnification previously provided to ProLogis North American Properties Fund V.

We have recognized liabilities for unrealized tax benefits as of September 30, 2008 and December 31, 2007 of \$194.1 million and \$192.4 million, respectively. FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109* defines these liabilities as the difference between a tax position taken or expected to be taken in a tax return and the benefit measured and recognized in the financial



**Table of Contents**

statements. These liabilities consist of estimated federal, state and certain international jurisdictional income tax liabilities and interest and penalties, if any. Certain Catellus tax returns for the tax years 1999 through 2005 are under examination by the IRS and state tax authorities. Included in the liabilities for unrealized tax benefits is our best estimate of the liability we will incur related to these audits. We are currently involved in discussions with the IRS related to these audits, however, the timing and the amount of any settlement are uncertain at this time.

See Note 5 to our Consolidated Financial Statements in Item 1 for further discussion on our income taxes.

**Discontinued Operations**

During the nine months ended September 30, 2008 and the year ended December 31, 2007, we disposed of 9 and 80 properties, respectively, as well as land subject to ground leases, to third parties that met the requirements to be classified as discontinued operations. Therefore, the results of operations for these properties, as well as the gain recognized upon disposition, are included in discontinued operations. See Note 6 to our Consolidated Financial Statements in Item 1.

**Other Comprehensive Income (Loss) Foreign Currency Translation Gains (Losses), Net**

For our consolidated subsidiaries whose functional currency is not the U.S. dollar, we translate their financial statements into U.S. dollars at the time we consolidate those subsidiaries' financial statements. Generally, assets and liabilities are translated at the exchange rate in effect as of the balance sheet date. The resulting translation adjustments, due to the fluctuations in exchange rates from the beginning of the period to the end of the period, are included in accumulated other comprehensive income.

During the three and nine months ended September 30, 2008, we recognized losses, in other comprehensive income (loss) of \$279.4 million and \$144.7 million, respectively, related to foreign currency translations of our international business units into US dollars upon consolidation. These losses are mainly the result of the strengthening of the U.S. dollar to the euro and pound sterling from the beginning of the period to September 30, 2008. During the three and nine months ended September 30, 2007, we recognized net gains of \$88.7 million and \$93.4 million, respectively, due primarily to the strengthening euro and pound sterling to the dollar from the beginning of the period to September 30, 2007. We have continued to see volatility in foreign currency exchange rates subsequent to September 30, 2008.

**Weighted Average Shares Diluted**

During the three and nine months ended September 30, 2008, approximately 33% and 18%, respectively, of our potentially dilutive stock options and awards were anti-dilutive due to the decline in our average stock price, which caused a decrease in our weighted average common shares outstanding on a dilutive basis. The number of dilutive instruments included fluctuates based on our stock price for the period. This decrease was offset with an increase caused by a greater number of basic shares outstanding due to the issuance of shares during the respective periods. In addition, during the three months ended September 30, 2008, the convertible limited partnership units were anti-dilutive.

***Three Months Ended September 30, 2008 and 2007***

The changes in net earnings attributable to common shares and its components for the three months ended September 30, 2008, as compared to the three months ended September 30, 2007, are similar to the changes for the nine month periods ended on the same dates or are separately discussed above.

**Environmental Matters**

A majority of the properties acquired by us were subjected to environmental reviews either by us or the previous owners. While some of these assessments have led to further investigation and sampling, none of the environmental assessments have revealed an environmental liability that we believe would have a material adverse effect on our business, financial condition or results of operations.

We record a liability for the estimated costs of environmental remediation to be incurred in connection with certain operating properties we acquire, as well as certain land parcels we acquire in connection with the planned development of the land. The liability is established to cover the environmental remediation costs, including

**Table of Contents**

cleanup costs, consulting fees for studies and investigations, monitoring costs and legal costs relating to cleanup, litigation defense, and the pursuit of responsible third parties. We purchase various environmental insurance policies to mitigate our exposure to environmental liabilities. We are not aware of any environmental liability that we believe would have a material adverse effect on our business, financial condition or results of operations.

**Liquidity and Capital Resources***Overview*

Our credit facilities provide liquidity and financial flexibility, which allows us to efficiently respond to market opportunities and execute our business strategy on a global basis. Regular repayments of our credit facilities are necessary to allow us to maintain adequate liquidity. We anticipate future repayments of the borrowings under our credit facilities to be funded primarily through cash flow from operations, the proceeds from future property contributions and dispositions and from proceeds generated by future issuances of debt or equity securities, depending on market conditions.

We continually assess our capital structure and look for ways to reduce both our outstanding debt and our interest expense while financing our operations. As part of this assessment, we access the capital markets through the issuance of debt or equity securities when we believe the market conditions to be favorable to do so. This may include refinancing of maturing indebtedness, including borrowings on credit facilities that were used to fund acquisitions and development. Due to the continuing uncertainty and increased volatility in the credit markets, we may not be able to finance maturing debt on terms that are as favorable as the terms on the maturing debt. As a part of our CDFS business strategy, we have historically been able to fund much of our development and acquisition costs with the proceeds from the contribution and disposition of properties and borrowings on our credit facilities, when needed. This strategy has made us less dependent on accessing the capital markets. The property funds, which primarily acquire the properties we develop, have also been affected by the current condition of the credit markets. See below for a discussion of the maturing indebtedness of the property funds.

As of September 30, 2008, we have scheduled principal payments of \$4.8 million of debt for the remainder of 2008. Looking forward to 2009, we have scheduled principal payments of \$352.7 million, which includes \$250.0 million of floating rate senior notes that mature in August 2009. We expect to repay these amounts primarily with available cash or borrowings under our existing credit facilities as discussed below. In April 2008, we repaid \$250.0 million of maturing senior notes with available cash. In May 2008, we closed on \$600.0 million of senior notes maturing 2018 with a coupon rate of 6.625% and \$550.0 million of 2.625% convertible senior notes due 2038. The proceeds were used to repay \$346.6 million of secured debt that was scheduled to mature in November 2008, borrowings on our credit facilities and for general corporate purposes. The convertible notes are convertible at the holder's option after February 15, 2013 and redeemable at our option after May 20, 2013, and in limited circumstances before then.

Our credit facilities provide aggregate borrowing capacity of \$4.4 billion at September 30, 2008. The total commitments under our credit facilities fluctuate in U.S. dollars based on the underlying currencies. This includes our Global Line, where a syndicate of banks allows us to draw funds in U.S. dollar, euro, Japanese yen, British pound sterling, Chinese renminbi, South Korean won and Canadian dollar. This also includes a multi-currency senior credit facility (Credit Facility) that allows us to borrow in U.S. dollar, euro, Japanese yen, and British pound sterling. Based on our public debt ratings, interest on the borrowings under the Global Line and Credit Facility primarily accrues at a variable rate based upon the interbank offered rate in each respective jurisdiction in which the borrowings are outstanding. The Credit Facility provides us the ability to re-borrow, within a specified period of time, any amounts repaid on the facility. Also included is a 35 million pound sterling facility (or \$63 million at September 30, 2008) (Sterling Facility) that matures in November 2008, although we are currently working on extending for another year.

The majority of the Global Line and Credit Facility mature in October 2009; however, both the facilities provide for an extension to October 2010, solely at our option and subject to certain customary conditions and the payment of an extension fee. These customary conditions include; (i) we are not in default; (ii) we have appropriately approved such an extension; and (iii) we certify that certain representations and warranties, contained in the agreements, are true and correct in all material respects. The renminbi tranche, which represents 721.2 million renminbi (or \$105.8 million at September 30, 2008), accrues interest based upon the People's Bank of



**Table of Contents**

China rate and matures in May 2009. We are currently in negotiations to extend this tranche for three years and to increase the capacity.

As of September 30, 2008, we had the following amounts outstanding under all our credit facilities (in millions):

	<b>Total Commitment</b>	<b>Outstanding Debt Balance</b>	<b>Outstanding Letters of Credit</b>	<b>Remaining Capacity</b>
Global Line	\$ 3,699	\$ 2,428	\$ 156	\$ 1,115
Credit Facility	600	552		48
Sterling Facility	63		49	14
<b>Total</b>	<b>\$ 4,362</b>	<b>\$ 2,980</b>	<b>\$ 205</b>	<b>\$ 1,177</b>

In October 2008, we finalized a new term line of credit for 5.0 billion renminbi (or \$730.0 million at September 30, 2008) that may be used by us to fund future development projects in China, by the ProLogis China Acquisition Fund, which we recently formed, or by other property funds in China that we might form in the future.

In addition to common share distributions and preferred share dividend requirements, we expect our principal short and long-term cash needs will consist of the following for the remainder of 2008 and for 2009:

completion of the development of the properties in our CDFS pipeline. As of September 30, 2008, we had 144 properties under development with a current investment of \$1.9 billion and a total expected investment of \$3.6 billion when completed and leased;

scheduled principal payments, including \$4.8 million that is due in the remainder of 2008 and \$352.7 million that is due in 2009;

capital expenditures and leasing costs on properties, including completed development properties that are not yet leased;

investments in current or future unconsolidated property funds; and

direct acquisitions of operating properties and/or portfolios of operating properties in key distribution markets for direct, long-term investment in the property operations segment.

We expect to fund cash needs for the remainder of 2008 and for 2009 principally with cash from the following sources, all subject to market conditions:

available cash balances (\$341.1 million at September 30, 2008);

property operations;

fees and incentives earned for services performed on behalf of the property funds and distributions received from the property funds;

proceeds from contributions of properties to current or future property funds. As of September 30, 2008, we had 270 properties in our CDFS pipeline that were leased at 55.5% on average with an aggregate current investment of \$4.0 billion and a total expected investment of \$4.4 billion that we intend to contribute to a property fund (subject to remaining capacity of the funds, as discussed below) or dispose of to third parties;

borrowing capacity under existing credit facilities (\$1.2 billion available as of September 30, 2008), the new facility in China or other future facilities;





**Table of Contents**

proceeds from the issuance of equity or debt securities, including sales under various common share plans, all subject to market conditions (as of November 7, 2008, we have 11.6 million authorized shares available under our Controlled Equity Offering Program and our Board of Trustees (the Board) has authorized an increase to 40.0 million shares);

proceeds from the disposition of land parcels, properties or investments in CDFS joint ventures to third parties; and

assumption of debt in connection with acquisitions.

We consider our ability to generate cash from operating activities, contributions and dispositions of properties and from available financing sources to be adequate to meet our anticipated future development, acquisition, operating, debt service and shareholder distribution requirements for the remainder of 2008 and for 2009.

We may seek to retire or purchase our outstanding debt or equity securities through cash purchases, in open market purchases, privately negotiated transactions or otherwise. Such repurchases or exchanges, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved may be material. We have approximately \$84.1 million remaining on authorization to repurchase common shares that was approved by our Board in 2001. We have not repurchased our common shares since 2003.

*Commitments related to future contributions to Property Funds*

We are committed to offer to contribute substantially all of the properties that we develop and stabilize in certain markets to the following funds, subject to the property meeting certain leasing and other criteria, other than the ProLogis China Acquisition Fund that was formed to acquire properties from third parties. The following table outlines acquisitions made by these property funds from ProLogis and third parties during the nine months ended September 30, 2008, including the related financing of such acquisitions, and the remaining equity commitments of the property fund from us and our fund partners as of September 30, 2008 (dollars in millions):

	Fund Acquisitions					Remaining Equity Commitments (1)			Available Under Credit Facilities
	ProLogis	Third Parties	Total	Debt	Equity and Other	ProLogis	Fund Partners	Expiration Date	
ProLogis North American Industrial Fund	\$ 615.2	\$	\$ 615.2	\$ 332.1	\$ 283.1	\$ 120.3	\$ 506.1	2/09(2)	\$ 64.3
ProLogis Mexico Industrial Fund	91.4	189.8	281.2	133.7	147.5	64.7	246.7	8/10	
ProLogis European Properties Fund II	1,870.6	84.0	1,954.6	801.0	1,153.6	447.6	2,185.4(3)	8/10	291.1
ProLogis Japan Properties Fund II	683.9	83.7	767.6	457.9	309.7	47.7	190.7	9/10	
ProLogis Korea Fund		81.2	81.2	8.4	72.8	25.4	101.7	6/10	
ProLogis China Acquisition Fund	83.6		83.6		83.6	315.2	640.0	4/12	
Total	\$ 3,344.7	\$ 438.7	\$ 3,783.4	\$ 1,733.1	\$ 2,050.3	\$ 1,020.9	\$ 3,870.6		\$ 355.4

(1) These amounts represent the remaining equity commitments from us and our fund partners. We generally fulfill our equity commitment with a portion of the proceeds from the properties we contribute to the property fund. Our fund partners fulfill the commitment with the contribution of cash. The property fund generally obtains debt financing for a portion of the acquisition price depending on market conditions and the leverage terms of the property fund agreements.

(2)

We are currently in discussions with our fund partners relative to an extension of the majority of the remaining commitments.

- (3) PEPF II's equity commitments are denominated in Euro, include PEPR's commitment and have 1.5 billion remaining as of September 30, 2008.

These property funds are committed to acquire such properties, subject to certain exceptions, including that the properties meet certain specified leasing and other criteria, and that the property funds have available capital. We believe that, while the current capital commitments and borrowing capacities of these property funds may be expended prior to the expiration dates of these commitments, each property fund will have sufficient debt and/or equity capital to acquire the properties that we expect to offer to contribute during the remainder of 2008. However, given the current capital markets, there can be no certainty that planned property contributions will be completed if investors are not able to fund equity commitments and the property funds are not able to obtain debt financing. See further discussion on the maturing indebtedness of the property funds below. Should the property funds not acquire,

## **Table of Contents**

because of insufficient capital available to acquire a property that meets the specified criteria or other reason, the rights under the agreement with regard to that specific property will terminate. We continually explore our options related to both new and existing property funds to support the business objectives of our CDFS business segment.

There can be no assurance that if these property funds do not acquire the properties we have available, we will be able to secure other sources of capital such that we can contribute or sell these properties in a timely manner and continue to generate profits from our development activities in a particular reporting period.

In addition, to the extent a property fund acquires properties from a third party, we may be required to contribute our proportionate share of the equity component in cash to the property fund.

### *Cash Provided by Operating Activities*

Net cash provided by operating activities was \$663.7 million and \$1.0 billion for the nine months ended September 30, 2008 and 2007, respectively. The decrease in cash provided by operating activities in 2008 over 2007 is due to the decrease in net earnings primarily as a result of lower gains on contributions and dispositions of properties and changes in our operating assets and liabilities. Cash provided by operating activities exceeded the cash distributions paid on common shares and dividends paid on preferred shares in both periods. As discussed earlier, we expect our income from CDFS dispositions to continue to decrease into 2009. As a result, we expect cash flow from operations to also decrease in 2009 over 2008.

### *Cash Investing and Cash Financing Activities*

For the nine months ended September 30, 2008 and 2007, investing activities used net cash of \$1.2 billion and \$2.9 billion, respectively. The following are the more significant activities for both periods presented:

We generated net cash from contributions and dispositions of properties and land parcels of \$3.2 billion and \$3.1 billion during the nine months ended September 30, 2008 and 2007, respectively.

We invested \$4.4 billion in real estate during the nine months ended September 30, 2008 and \$3.7 billion for the same period in 2007, excluding the MPR and Parkridge acquisitions. These amounts include the acquisition of operating properties (21 properties and 33 properties with an aggregate purchase price of \$271.5 million and \$253.9 million in 2008 and 2007, respectively); acquisitions of land for future development; costs for current and future development projects; and recurring capital expenditures and tenant improvements on existing operating properties. At September 30, 2008, we had 144 distribution and retail properties aggregating 42.4 million square feet under development, with a total expected investment of \$3.6 billion.

In February 2007, we purchased the industrial business and made a 25% investment in the retail business of Parkridge. The total purchase price was \$1.3 billion of which we paid cash of \$733.9 million.

On July 11, 2007, we completed the acquisition of MPR for total consideration of approximately \$2.0 billion, consisting of \$1.2 billion of cash and the assumption of debt and other liabilities of \$0.8 billion. The cash portion was financed by the issuance of a \$473.1 million term loan and a \$646.2 million convertible loan with an affiliate of Citigroup. On August 27, 2007, Citigroup converted \$546.2 million of the convertible loan into equity of a newly created property fund, ProLogis North American Industrial Fund II, and we made a \$100.0 million equity contribution to the property fund that was used to repay the remaining balance on the convertible loan.

We invested cash of \$149.3 million and \$507.4 million during the nine months ended September 30, 2008 and 2007, respectively, in new, existing and potential unconsolidated investees, including the \$100.0 million invested in ProLogis North American Industrial Fund II in 2007 and excluding the initial investment in the Parkridge retail business, which is included in the Parkridge acquisition discussed above.

We received proceeds from unconsolidated investees as a return of investment of \$98.0 million and \$39.1 million during the nine months ended September 30, 2008 and 2007, respectively. The proceeds in 2007 include \$18.7 million received from the liquidation of an investment in an unconsolidated investee.

**Table of Contents**

We generated net cash proceeds from payments on notes receivable of \$1.5 million and \$42.0 million during the nine months ended September 30, 2008 and 2007, respectively.

For the nine months ended September 30, 2008 and 2007, financing activities provided net cash of \$515.6 million and \$1.9 billion, respectively. The following are the more significant activities for both periods presented:

In May 2008 we closed on \$550.0 million of 2.625% convertible senior notes due in 2038. The proceeds were used to repay secured debt and borrowings on our credit facilities and for general corporate purposes. In March 2007, we issued \$1.25 billion of 2.25% convertible senior notes due in 2037. We used the net proceeds of the offering to repay a portion of the outstanding balance under our Global Line and for general corporate purposes.

On our lines of credit and other credit facilities, including the Global Line and the Credit Facility, we had net proceeds from borrowings of \$537.7 million and \$119.0 million for the nine months ended September 30, 2008 and 2007, respectively.

During 2007, we received proceeds of \$1.1 billion and \$600.1 million under facilities used to partially finance the MPR and Parkridge acquisitions.

On our other debt, we had net payments of \$963.4 million and \$787.4 million for the nine months ended September 30, 2008 and 2007, respectively, and we received net proceeds of \$599.6 million from the issuance in May 2008 of \$600.0 million of senior notes due 2018 with a coupon rate of 6.625%.

We generated proceeds from the sale and issuance of common shares of \$217.1 million and \$26.7 million for the nine months ended September 30, 2008 and 2007, respectively.

We paid distributions of \$414.2 million and \$354.2 million to our common shareholders during the nine months ended September 30, 2008 and 2007, respectively. We paid dividends on preferred shares of \$19.1 million for both the nine months ended September 30, 2008 and 2007.

***Off-Balance Sheet Arrangements*****Investment Management Fund Debt**

We had investments in and advances to the property funds at September 30, 2008, of \$1.9 billion. The property funds had total third party debt of \$12,716.2 million (for the entire entity, not our proportionate share) at September 30, 2008 that matures as follows (in millions):

	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>Thereafter</b>	<b>Total (1)</b>
ProLogis European Properties (2)	\$	\$ 478.2	\$ 1,429.7	\$	\$ 407.0	\$	\$ 711.8	\$ 3,026.7
ProLogis European Properties Fund II (3)			1,132.5			375.1		1,507.6
ProLogis California LLC (4)		315.6						315.6
ProLogis North American Properties Fund I			130.6	111.8				242.4
ProLogis North American Properties Fund VI-X					888.1	13.6		901.7
ProLogis North American Properties Fund XI		14.5	42.3			2.6		59.4
ProLogis North American Industrial Fund (5)			185.7	190.0	78.0	89.5	1,054.1	1,597.3
ProLogis North American Industrial Fund II (6)		560.3	111.5		154.0	64.0	432.7	1,322.5
ProLogis North American Industrial Fund III (7)	166.5			118.0		382.6	437.1	1,104.2
ProLogis Mexico Industrial Fund (8)	99.1					125.5		224.6
ProLogis Japan Properties Fund I			93.2	174.9	322.2			590.3
ProLogis Japan Properties Fund II (9)	120.8	92.3	470.3	346.0	507.6	259.8		1,796.8
ProLogis Korea Fund				15.3	11.8			27.1
ProLogis China Acquisition Fund (10)								

Total property funds	\$ 386.4	\$ 1,460.9	\$ 3,595.8	\$ 956.0	\$ 2,368.7	\$ 1,312.7	\$ 2,635.7	\$ 12,716.2
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- (1) As of September 30, 2008, we had no outstanding guarantees related to any debt of the unconsolidated property funds. In our role as the manager of the property funds, we work with the property funds to refinance their maturing debt. There can be no assurance that the property funds will be able to refinance any maturing indebtedness at terms as favorable as the maturing debt, or at all. If the property funds are unable to refinance the maturing indebtedness with newly issued debt, they may be able to otherwise obtain funds by capital contributions from us and our fund partners, in proportion to our ownership interest in such funds, or by

**Table of Contents**

selling assets. As discussed below, certain of the property funds also have credit facilities, which may be used to obtain funds.

Generally, the property funds issue long-term debt and utilize the proceeds to repay borrowings under the credit facilities. See also Note 3 to our Consolidated Financial Statements in Item 1 for information on remaining equity commitments of the property funds.

- (2) PEPR has \$478.2 million of Collateralized Mortgage Backed Securities ( CMBS ) maturing in July 2009. The assets securing these CMBS are valued, in the aggregate, at twice the loan amount, based upon June 2008 valuation reports. We are currently in preliminary negotiations with German mortgage banks

to refinance the debt. PEPR has a credit facility with aggregate borrowing capacity of 900 million (or \$1.3 billion ) under which \$834 million was outstanding with \$447 million remaining capacity, all at September 30, 2008.

- (3) ProLogis European Properties Fund II has a 1 billion credit facility to partially fund property acquisitions. As of September 30, 2008, approximately \$1.1 billion was outstanding and \$291 million was available to borrow under this facility. In September 2008, the fund entered into a term sheet agreement with a group of German mortgage banks for a five-year loan for 380 million financing that is targeted to close in January 2009.

- (4) ProLogis California LLC has \$315.6 million



maturing in 2009 (approximately half in March and half in August). The ratio of debt to the book value of the real estate assets securing this loan is currently 45%. We are in early discussions with U.S. life insurance companies to refinance these loans.

(5) ProLogis North American Industrial Fund has a \$250.0 million credit facility under which approximately \$186 million was outstanding and \$64 million was available at September 30, 2008. In August 2008, the fund entered into an interest rate lock agreement on a five-year loan for \$80 million that is expected to close in November 2008.

(6) The maturities in 2009 of \$560.3 million represent a term loan for \$452.3 million that was issued

by our fund partner in July 2007 when this property fund was formed and matures in July 2009 and \$108.0 million of other secured debt. In October 2008, the fund entered into an interest rate lock agreement on a ten-year loan for \$104.7 million that is expected to close in December 2008. We are in active discussions with our fund partner regarding an extension of the term loan, as well as their underlying equity investment in the property fund.

- (7) The 2008 maturities of \$166.5 million represent a bridge loan that was issued by a subsidiary of our fund partner, Lehman Brothers Holding, Inc. ( Lehman ), at the formation of the fund in July 2007. We have been in discussions with Lehman s bankruptcy advisor regarding the extension of

this loan.

(8) The loan maturing in 2008 was refinanced on October 7, 2008 with a loan of \$99.1 million that matures in 2012. In addition to its existing third party debt, this property fund has a note payable to us for \$42.1 million at September 30, 2008. In connection with a contribution we made to this fund in October 2008, we loaned the fund an additional \$31.8 million. On October 30, 2008, the property fund closed on insurance company financing of \$44.5 million, the proceeds of which were used to pay down the loans to us.

(9) Documentation of the refinance of the 2008 and 2009 TMK bond maturities in Japan Fund II has commenced and the property fund expects the debt related to the 2008 maturities will be

refinanced in  
December 2008  
for a three-year  
term.

- (10) Initial acquisition  
in July 2008 was  
funded with  
equity.

*Contractual Obligations*

Distribution and Dividend Requirements

Our common share distribution policy is to distribute a percentage of our cash flow to ensure we will meet the distribution requirements of the Code relative to maintaining our REIT status, while still allowing us to maximize the cash retained to meet other cash needs such as capital improvements and other investment activities. Because depreciation is a non-cash expense, cash flow typically will be greater than operating income and net earnings.

## **Table of Contents**

In December 2007, the Board approved an increase in the annual distribution for 2008 from \$1.84 to \$2.07 per common share. We paid a distribution of \$0.5175 per common share for the first, second and third quarters of 2008 on February 29, 2008, May 30, 2008 and August 29, 2008, respectively. The payment of common share distributions is dependent upon our financial condition and operating results and may be adjusted at the discretion of the Board.

At September 30, 2008, we had three series of preferred shares outstanding. The annual dividend rates on preferred shares are \$4.27 per Series C preferred share, \$1.69 per Series F preferred share and \$1.69 per Series G preferred share. The dividends are payable quarterly in arrears on the last day of each quarter.

Pursuant to the terms of our preferred shares, we are restricted from declaring or paying any distribution with respect to our common shares unless and until all cumulative dividends with respect to the preferred shares have been paid and sufficient funds have been set aside for dividends that have been declared for the then current dividend period with respect to the preferred shares.

### **Other Commitments**

On a continuing basis, we are engaged in various stages of negotiations for the acquisition and/or disposition of individual properties or portfolios of properties.

### **New Accounting Pronouncements**

See Note 1 to our Consolidated Financial Statements in Item 1.

### **Funds from Operations**

FFO is a non-GAAP measure that is commonly used in the real estate industry. The most directly comparable GAAP measure to FFO is net earnings. Although NAREIT has published a definition of FFO, modifications to the NAREIT calculation of FFO are common among REITs, as companies seek to provide financial measures that meaningfully reflect their business. FFO, as we define it, is presented as a supplemental financial measure. We do not use FFO as, nor should it be considered to be, an alternative to net earnings computed under GAAP as an indicator of our operating performance or as an alternative to cash from operating activities computed under GAAP as an indicator of our ability to fund our cash needs.

FFO is not meant to represent a comprehensive system of financial reporting and does not present, nor do we intend it to present, a complete picture of our financial condition and operating performance. We believe net earnings computed under GAAP remains the primary measure of performance and that FFO is only meaningful when it is used in conjunction with net earnings computed under GAAP. Further, we believe our consolidated financial statements, prepared in accordance with GAAP, provide the most meaningful picture of our financial condition and our operating performance.

NAREIT's FFO measure adjusts net earnings computed under GAAP to exclude historical cost depreciation and gains and losses from the sales of previously depreciated properties. We agree that these two NAREIT adjustments are useful to investors for the following reasons:

(a) historical cost accounting for real estate assets in accordance with GAAP assumes, through depreciation charges, that the value of real estate assets diminishes predictably over time. NAREIT stated in its White Paper on FFO since real estate asset values have historically risen or fallen with market conditions, many industry investors have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. Consequently, NAREIT's definition of FFO reflects the fact that real estate, as an asset class, generally appreciates over time and depreciation charges required by GAAP do not reflect the underlying economic realities.

(b) REITs were created as a legal form of organization in order to encourage public ownership of real estate as an asset class through investment in firms that were in the business of long-term ownership and management

**Table of Contents**

of real estate. The exclusion, in NAREIT's definition of FFO, of gains and losses from the sales of previously depreciated operating real estate assets allows investors and analysts to readily identify the operating results of the long-term assets that form the core of a REIT's activity and assists in comparing those operating results between periods. We include the gains and losses from dispositions of properties acquired or developed in our CDFS business segment and our proportionate share of the gains and losses from dispositions recognized by the property funds in our definition of FFO.

At the same time that NAREIT created and defined its FFO concept for the REIT industry, it also recognized that management of each of its member companies has the responsibility and authority to publish financial information that it regards as useful to the financial community. We believe financial analysts, potential investors and shareholders who review our operating results are best served by a defined FFO measure that includes other adjustments to net earnings computed under GAAP in addition to those included in the NAREIT defined measure of FFO.

Our defined FFO measure excludes the following items from net earnings computed under GAAP that are not excluded in the NAREIT defined FFO measure:

- (i) deferred income tax benefits and deferred income tax expenses recognized by our subsidiaries;
- (ii) current income tax expense related to acquired tax liabilities that were recorded as deferred tax liabilities in an acquisition, to the extent the expense is offset with a deferred income tax benefit in GAAP earnings that is excluded from our defined FFO measure;
- (iii) certain foreign currency exchange gains and losses resulting from certain debt transactions between us and our foreign consolidated subsidiaries and our foreign unconsolidated investees;
- (iv) foreign currency exchange gains and losses from the remeasurement (based on current foreign currency exchange rates) of certain third party debt of our foreign consolidated subsidiaries and our foreign unconsolidated investees; and
- (v) mark-to-market adjustments associated with derivative financial instruments utilized to manage foreign currency and interest rate risks.

FFO of our unconsolidated investees is calculated on the same basis.

The items that we exclude from net earnings computed under GAAP, while not infrequent or unusual, are subject to significant fluctuations from period to period that cause both positive and negative effects on our results of operations, in inconsistent and unpredictable directions. Most importantly, the economics underlying the items that we exclude from net earnings computed under GAAP are not the primary drivers in management's decision-making process and capital investment decisions. Period to period fluctuations in these items can be driven by accounting for short-term factors that are not relevant to long-term investment decisions, long-term capital structures or long-term tax planning and tax structuring decisions. Accordingly, we believe investors are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in planning and executing our business strategy.

Real estate is a capital-intensive business. Investors' analyses of the performance of real estate companies tend to be centered on understanding the asset value created by real estate investment decisions and understanding current operating returns that are being generated by those same investment decisions. The adjustments to net earnings computed under GAAP that are included in arriving at our FFO measure are helpful to management in making real estate investment decisions and evaluating our current operating performance. We believe these adjustments are also helpful to industry analysts, potential investors and shareholders in their understanding and evaluation of our performance on the key measures of net asset value and current operating returns generated on real estate investments.

While we believe our defined FFO measure is an important supplemental measure, neither NAREIT's nor our measure of FFO should be used alone because they exclude significant economic components of net earnings computed under GAAP and are, therefore, limited as an analytical tool. Some of these limitations are:

The current income tax expenses that are excluded from our defined FFO measure represent the taxes that will be payable.

**Table of Contents**

Depreciation and amortization of real estate assets are economic costs that are excluded from FFO. FFO is limited, as it does not reflect the cash requirements that may be necessary for future replacements of the real estate assets. Further, the amortization of capital expenditures and leasing costs necessary to maintain the operating performance of distribution properties are not reflected in FFO.

Gains or losses from property dispositions represent changes in the value of the disposed properties. By excluding these gains and losses, FFO does not capture realized changes in the value of disposed properties arising from changes in market conditions.

The deferred income tax benefits and expenses that are excluded from our defined FFO measure result from the creation of a deferred income tax asset or liability that may have to be settled at some future point. Our defined FFO measure does not currently reflect any income or expense that may result from such settlement.

The foreign currency exchange gains and losses that are excluded from our defined FFO measure are generally recognized based on movements in foreign currency exchange rates through a specific point in time. The ultimate settlement of our foreign currency-denominated net assets is indefinite as to timing and amount. Our FFO measure is limited in that it does not reflect the current period changes in these net assets that result from periodic foreign currency exchange rate movements.

We compensate for these limitations by using the FFO measure only in conjunction with net earnings computed under GAAP. To further compensate, we reconcile our defined FFO measure to net earnings computed under GAAP in our financial reports. Additionally, we provide investors with (i) our complete financial statements prepared under GAAP; (ii) our definition of FFO, which includes a discussion of the limitations of using our non-GAAP measure; and (iii) a reconciliation of our GAAP measure (net earnings) to our non-GAAP measure (FFO, as we define it), so that investors can appropriately incorporate this measure and its limitations into their analyses.

FFO attributable to common shares as defined by us was \$826.8 million and \$1,015.8 million for the nine months ended September 30, 2008 and 2007, respectively. The reconciliations of FFO attributable to common shares as defined by us to net earnings attributable to common shares computed under GAAP are as follows for the periods indicated (in thousands):

	<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
<b>FFO:</b>		
Reconciliation of net earnings to FFO:		
Net earnings attributable to common shares	\$ 454,869	\$ 935,639
Add (deduct) NAREIT defined adjustments:		
Real estate related depreciation and amortization	231,738	215,613
Adjustments to CDFS dispositions for depreciation	(1,710)	(3,583)
Gains recognized on dispositions of certain non-CDFS business assets	(5,814)	(145,374)
Reconciling items attributable to discontinued operations:		
Gains recognized on dispositions of non-CDFS business assets	(8,161)	(38,732)
Real estate related depreciation and amortization	636	3,835
Totals discontinued operations	(7,525)	(34,897)
Our share of reconciling items from unconsolidated investees:		
Real estate related depreciation and amortization	103,908	63,669
Gains on dispositions of non-CDFS business assets	(163)	(34,491)
Other amortization items	(12,503)	(6,376)



Totals unconsolidated investees	91,242	22,802
Totals NAREIT defined adjustments	307,931	54,561
Subtotals NAREIT defined FFO	762,800	990,200
Add (deduct) our defined adjustments:		
Foreign currency exchange (gains) losses, net	27,218	11,595
Current income tax expense	9,658	3,038
Deferred income tax expense (benefit)	19,478	5,710
Our share of reconciling items from unconsolidated investees:		

49

**Table of Contents**

	<b>Nine months ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
Foreign currency exchange losses (gains), net	2,413	5,829
Unrealized losses on derivative contracts	4,998	
Deferred income tax expense (benefit)	234	(599)
Totals unconsolidated investees	7,645	5,230
Totals our defined adjustments	63,999	25,573
FFO attributable to common shares, as defined by us	\$ 826,799	\$ 1,015,773

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to the impact of interest rate changes and foreign-exchange related variability and earnings volatility on our foreign investments. We have used certain derivative financial instruments in the past; primarily foreign currency put option and forward contracts, to reduce our foreign currency market risk, as we deem appropriate. Currently, we do not have any such instruments outstanding. We have also used interest rate swap agreements to reduce our interest rate market risk. We do not use financial instruments for trading or speculative purposes and all financial instruments are entered into in accordance with established policies and procedures.

We monitor our market risk exposures using a sensitivity analysis. Our sensitivity analysis estimates the exposure to market risk sensitive instruments assuming a hypothetical 10% adverse change in year-end interest rates and foreign currency exchange rates. The results of the sensitivity analysis are summarized below. The sensitivity analysis is of limited predictive value. As a result, our ultimate realized gains or losses with respect to interest rate and foreign currency exchange rate fluctuations will depend on the exposures that arise during a future period, hedging strategies at the time and the prevailing interest and foreign currency exchange rates.

***Interest Rate Risk***

Our interest rate risk management objective is to limit the impact of future interest rate changes on earnings and cash flows. To achieve this objective, we primarily borrow on a fixed rate basis for longer-term debt issuances. We have no interest rate swap contracts outstanding at September 30, 2008.

Our primary interest rate risk is created by the variable rate lines of credit. During the nine months ended September 30, 2008, we had weighted average daily outstanding borrowings of \$3.2 billion on our variable rate lines of credit. Based on the results of the sensitivity analysis, which assumed a 10% adverse change in interest rates, the estimated market risk exposure for the variable rate lines of credit was approximately \$8.6 million of cash flow for the nine months ended September 30, 2008.

We also have \$0.3 billion of variable interest rate debt in which we have a market risk of increased rates. Based on a sensitivity analysis with a 10% adverse change in interest rates our estimated market risk exposure for this issuance is approximately \$0.6 million on our cash flow for the nine months ended September 30, 2008.

In addition, we expect our non-cash interest expense to increase between \$64 million and \$82 million per annum, prior to capitalization of interest as a result of our development activities, retrospectively as a result of a change in accounting, when adopted on January 1, 2009. See Note 1 to our Consolidated Financial Statements in Item 1 for further information.

The unconsolidated property funds that we manage, and in which we have an equity ownership, may enter into interest rate swap contracts. See Note 3 to our Consolidated Financial Statements in Item 1 for further information on these derivatives.

***Foreign Currency Risk***

Foreign currency risk is the possibility that our financial results could be better or worse than planned because of changes in foreign currency exchange rates.

Our primary exposure to foreign currency exchange rates relates to the translation of the forecasted net income of our foreign subsidiaries into U.S. dollars, principally euro, pound sterling, yen and renminbi. To mitigate our

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**Table of Contents**

foreign currency exchange exposure, we borrow in the functional currency of the borrowing entity, when appropriate. We also may use foreign currency put option contracts to manage foreign currency exchange rate risk associated with the projected net operating income of our foreign consolidated subsidiaries and unconsolidated investees. At September 30, 2008, we had no put option contracts outstanding and, therefore, we may experience fluctuations in our earnings as a result of changes in foreign currency exchange rates.

We also have some exposure to movements in exchange rates related to certain intercompany loans we issue from time to time and we may use foreign currency forward contracts to manage these risks. At September 30, 2008, we had no forward contracts outstanding and, therefore, we may experience fluctuations in our earnings from the remeasurement of these intercompany loans due to changes in foreign currency exchange rates.

**Item 4. Controls and Procedures**

An evaluation was carried out under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the disclosure controls and procedures (as defined in Rule 13a-14(c)) under the Securities and Exchange Act of 1934 (the Exchange Act ) as of September 30, 2008. Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms.

**PART II****Item 1. Legal Proceedings**

From time to time, we and our unconsolidated investees are party to a variety of legal proceedings arising in the ordinary course of business. We believe that, with respect to any such matters that we are currently a party to, the ultimate disposition of any such matters will not result in a material adverse effect on our business, financial position or results of operations.

**Item 1A. Risk Factors**

As of September 30, 2008, no material changes had occurred in our risk factors as discussed in Item 1A of our Form 10-K, except as supplemented below:

*The recent market disruptions may adversely affect our operating results and financial condition.*

The global financial markets are currently undergoing pervasive and fundamental disruptions. The continuation or intensification of any such volatility may have an adverse impact on the availability of credit to businesses generally and could lead to a further weakening of the U.S. and global economies. It is considered likely that the prevailing economic slowdown will develop into a general recession. To the extent that turmoil in the financial markets continues and/or intensifies, it has the potential to materially affect the value of our properties and our investments in our unconsolidated investees, the availability or the terms of financing that we and our unconsolidated investees have or may anticipate utilizing, our ability and that of our unconsolidated investees to make principal and interest payments on, or refinance, any outstanding debt when due and/or may impact the ability of our customers to enter into new leasing transactions or satisfy rental payments under existing leases. The current market disruption could also affect our operating results and financial condition as follows:

**Debt and Equity Markets** Our results of operations and share price are sensitive to the volatility of the credit markets. The commercial real estate debt markets are currently experiencing volatility as a result of certain factors, including the tightening of underwriting standards by lenders and credit rating agencies and the significant inventory of unsold collateralized mortgage backed securities in the market. Credit spreads for major sources of capital have widened significantly as investors have demanded a higher risk premium. This is resulting in lenders increasing the cost for debt financing. Should the overall cost of borrowings increase, either by increases in the index rates or by increases in lender spreads, we will need to factor such increases into the economics of our acquisitions, developments and property contributions. This may result in our

**Table of Contents**

property operations, CDFS and investment management segments generating lower overall economic returns and a reduced level of cash flow, which could potentially impact our ability to make distributions to our shareholders at current levels and to comply with certain debt covenants. In addition, the recent dislocations in the debt markets have reduced the amount of capital that is available to finance real estate, which, in turn: (i) limits the ability of real estate investors to benefit from higher returns driven by capitalization rate compression; (ii) has slowed real estate transaction activity; and (iii) may result in an inability to refinance debt as it becomes due, all of which may reasonably be expected to have a material impact, favorable or unfavorable, on revenues, income and/or cash flow from the acquisition and operations of real properties and mortgage loans. In addition, the state of the debt markets could have an impact on the overall amount of capital being invested in real estate, which may result in price or value decreases of real estate assets and impact the ability to raise equity capital for us and within our current or future unconsolidated investees.

**Valuations** The recent market volatility will likely make the valuation of our properties and those of our unconsolidated investees more difficult. There may be significant uncertainty in the valuation, or in the stability of the value, of our properties and those of our unconsolidated investees, that could result in a substantial decrease in the value of our properties and those of our unconsolidated investees. As a result, we may not be able to recover the carrying amount of our properties, our investments in our unconsolidated investees and/or goodwill, which may require us to recognize an impairment charge in earnings. Additionally, certain of the fees we generate from our unconsolidated investees are dependent upon the value of the properties held by the investees or the level of contributions we make to the property fund. Therefore, if property values decrease or our level of contributions decrease, certain fees paid to us by our unconsolidated investees may also decrease.

**Government Intervention** The pervasive and fundamental disruptions that the global financial markets are currently undergoing have led to extensive and unprecedented governmental intervention. Such intervention has in certain cases been implemented on an emergency basis, suddenly and substantially eliminating market participants' ability to continue to implement certain strategies or manage the risk of their outstanding positions. In addition, these interventions have typically been unclear in scope and application, resulting in confusion and uncertainty which in itself has been materially detrimental to the efficient functioning of the markets as well as previously successful investment strategies. It is impossible to predict what, if any, additional interim or permanent governmental restrictions may be imposed on the markets and/or the effect of such restrictions on us and our results of operations. There is a high likelihood of significantly increased regulation of the financial markets that could have a material impact on our operating results and financial condition.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of Security Holders**

None.

**Item 5. Other Information**

None.

**Table of Contents**

**Item 6. Exhibits**

- 12.1 Computation of Ratio of Earnings to Fixed Charges
- 12.2 Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Share Dividends
- 15.1 KPMG LLP Awareness Letter
- 31.1 Certification of Chief Executive Officer
- 31.2 Certification of Chief Financial Officer
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

100.INS XBRL Instance Document

100.SCH XBRL Taxonomy Extension Schema Document

100.CAL XBRL Taxonomy Extension Calculation Linkbase Document

100.LAB XBRL Taxonomy Extension Label Linkbase Document

100.PRE XBRL Taxonomy Extension Presentation Linkbase Document

100.DEF XBRL Taxonomy Extension Definition Linkbase Document

Attached as Exhibit 100 to this report are the following financial statements from ProLogis Quarterly Report on Form 10-Q for the quarter ended September 30, 2008 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Statements of Earnings and Comprehensive Income (Loss), (ii) the Consolidated Balance Sheets, (iii) the Consolidated Statements of Cash Flows, and (iv) related notes to these financial statements tagged as blocks of text.

Users of this data are reminded pursuant to Rule 401 of Regulation S-T that the information contained in the XBRL Related Documents (as defined in Regulation S-T) is unaudited, and that these documents are not the financial statements ProLogis filed with the Securities and Exchange Commission ( SEC ). The purpose of submitting these XBRL Related Documents is to assist the SEC in testing the format and technology, and, as a result, investors should not rely on the information in this report, including the attached files, when making investment decisions.

In accordance with Rule 402 of Regulation S-T, the XBRL related information in Exhibit 100 to this Quarterly Report on Form 10-Q shall not be deemed filed for purposes of Section 11 of the Securities Act of 1933, as amended ( Securities Act ) or Section 18 of the Securities Exchange Act of 1934, as amended ( Exchange Act ), or otherwise subject to the liabilities of those sections, and is not part of any registration statement to which it may relate, and shall not be incorporated by reference into any registration or other document filed under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific reference in such filing or document.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**PROLOGIS**

By: /s/ William E. Sullivan  
William E. Sullivan  
*Chief Financial Officer*

By: /s/ Jeffrey S. Finnin  
Jeffrey S. Finnin  
*Managing Director and Chief Accounting Officer*

Date: November 7, 2008

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**Table of Contents**

**Index to Exhibits**

- 12.1 Computation of Ratio of Earnings to Fixed Charges
- 12.2 Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Share Dividends
- 15.1 KPMG LLP Awareness Letter
- 31.1 Certification of Chief Executive Officer
- 31.2 Certification of Chief Financial Officer
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

100.INS XBRL Instance Document

100.SCH XBRL Taxonomy Extension Schema Document

100.CAL XBRL Taxonomy Extension Calculation Linkbase Document

100.LAB XBRL Taxonomy Extension Label Linkbase Document

100.PRE XBRL Taxonomy Extension Presentation Linkbase Document

100.DEF XBRL Taxonomy Extension Definition Linkbase Document

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