R&G FINANCIAL CORP Form 10-Q November 14, 2002

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2002

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO

Commission file number: 000-21137

# **R&G FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

Puerto Rico	66-0532217
(State of incorporation or organization) 280 Jesús T. Piñero Avenue Hato Rey, San Juan, Puerto Rico 00918	(I.R.S. Employer Identification No.)
(Address of principal executive offices) (Zip Code)	1424

(Registrant s telephone number, including area code)

Indicate by checkmark whether Registrant (a) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such report (s) and (b) has been subject to such filing requirements for at least 90 days.

YES [X] NO [ ]

Number of shares of Class B Common Stock outstanding as of September 30, 2002: 19,432,687 (Does not include 14,553,056 Class A Shares of Common Stock which are exchangeable into Class B Shares of Common Stock at the option of the holder.)

#### **TABLE OF CONTENTS**

#### PART 1-FINANCIAL INFORMATION

ITEM 1: CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

**CONSOLIDATED STATEMENTS OF INCOME** 

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

CONSOLIDATED STATEMENTS OF CASH FLOWS

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Item 2: Management s Discussion and Analysis

Item 3: Quantitative and Qualitative Disclosures about Market Risk

Item 4. Controls and Procedures

### PART II OTHER INFORMATION

Item 1: Legal Proceedings

**Item 2: Changes in Securities** 

Item 3: Defaults Upon Senior Securities

Item 4: Submission of Matters to a Vote of Security Holders

Item 5: Other Information

Item 6: Exhibits and Reports on Form 8-K

**SIGNATURES** 

**Guarantee Agreement** 

## **R&G FINANCIAL CORPORATION**

## **INDEX**

Pa	ag
Part I Financial Information	
Item 1.	
Consolidated	
Financial	
Statements	
3	
Consolidated	
Statements of Example 2 of Exam	
Financial	
Condition as of	
September 30, 2002 (Unaudited)	
and December 31,	
2001	
3	
Consolidated	
Statements of	
Income for the	
Three and Nine	
Months Ended	
September 30,	
2002 and 2001	
(Unaudited)	
4	
Consolidated	
Statements of	
Comprehensive	
Income for the	
Three and Nine	
Months Ended September 30,	
2002 and 2001	
(Unaudited)	
5	
Consolidated	
Statements of	
Cash Flows for the	
Nine Months	
Ended	
September 30,	
2002 and 2001	
(Unaudited)	
6	
Notes to	
Unaudited	
Consolidated Financial	
Statements	
7	
Item 2.	
Management s	
Discussion and	
Analysis	

19

Item 3.

Quantitative and

Qualitative

Disclosures about

Market Risk

29

**Item 4.** Controls

and Procedures

30

Part II Other Information

Item 1. Legal

Proceedings

31

Item 2. Changes

in Securities

31

Item 3. Defaults

upon Senior

Securities

31

Item 4.

Submission of

Matters

31

Item 5. Other

Information

31

Item 6. Exhibits

and Reports on

Form 8-K

31

Signatures

33

2

#### PART 1-FINANCIAL INFORMATION

#### ITEM 1: CONSOLIDATED FINANCIAL STATEMENTS

#### **R&G FINANCIAL CORPORATION** CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

September December 30, 31, 2002 2001

(Unaudited)

#### **ASSETS**

Cash and due from banks \$100,576,752 \$79,223,030 Money market investments:

Securities purchased under agreements to resell

15,023,590

Time deposits with other banks 82,594,524 63,477,978

Mortgage loans held for sale, at lower of cost

or market

225,007,503 236,434,204

Mortgage backed securities held for trading, at

fair value

52,196,068 75,796,172

Trading securities pledged on repurchase

agreements, at fair value

21,743,310 18,151,659

Mortgage backed and investment securities

available for sale, at fair value

1,874,881,933 1,566,895,312

Available for sale securities pledged on

repurchase agreements

745,908,244 514,783,468

Mortgage backed and investment securities

held to maturity, at amortized cost (estimated

market value: 2002 - \$30,947,229; 2001 -

\$60,682,234)

30,702,699 60,425,371

Held to maturity securities pledged on

repurchase agreements, at amortized cost

(estimated market value: 2002 - \$47,676,359;

2001 - \$15,445,319)

47,027,256 15,206,183

Loans receivable, net

2,625,828,191 1,802,388,064

Accounts receivable, including advances to

investors, net

33,355,088 23,056,424

Accrued interest receivable

41,769,788 35,426,760

Servicing asset

147,553,664 105,146,902

Premises and equipment 37,476,521 22,401,045 Other assets 103,843,045 30,557,544
\$6,170,464,586 \$4,664,393,706
LIABILITIES AND STOCKHOLDERS EQUITY  Liabilities:  Deposits \$2,814,349,618 \$2,061,223,825  Securities sold under agreements to repurchase 1,509,275,666 1,396,938,849  Notes payable 196,330,499 195,586,855  Advances from FHLB 870,725,000 464,125,000  Other borrowings 10,376,164 7,971,888  Accounts payable and accrued liabilities 121,211,711 71,867,012  Other liabilities 9,661,996 7,559,690
5,531,930,654 4,205,273,119
Stockholders equity:  Preferred stock \$ 01 par value 20 000 000

Preferred stock, \$.01 par value, 20,000,000 shares authorized, non-cumulative perpetual monthly income preferred stock, \$25 liquidation value:

7.40% Series A, 2,000,000 shares authorized, issued and outstanding 50,000,000 50,000,000 7.75% Series B, 1,000,000 shares authorized, issued and outstanding 25,000,000 25,000,000 7.60% Series C, 2,760,000 shares authorized, issued and outstanding 69,000,000 69,000,000 7.25% Series D, 2,760,000 shares authorized, issued and outstanding 69,000,000 Common stock: Class A \$.01 par value, 40,000,000 shares authorized, 14,553,056 issued and outstanding in 2002 (2001-16,053,056) 145,531 160,531 Class B \$.01 par value, 60,000,000 shares authorized, 19,432,687 issued and outstanding in 2002 (2001-10,237,675) 194,327 152,413 Additional paid-in capital 114,914,423 71,254,084 Retained earnings 280,337,149 229,997,012 Capital reserves of the Bank 11,629,328 11,629,328 Accumulated other comprehensive income 18,313,174 1,927,219 638,533,932 459,120,587 \$6,170,464,586 \$4,664,393,706

Table of Contents 8

3

Interest income:

# R&G FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF INCOME

Three month period ended September 30,		perio	month d ended nber 30,	
	2002	2001	2002	2001
	(Unau	ıdited)	(Una	udited)
	(Dollars	in thousand	s except for	r per share

(Dollars in thousands except for per share data)

Loans \$50,086 \$40,509 \$127,569 \$114,292 Money market and other investments 9,480 8,075 28,113 23,683 Mortgage-backed securities 29,346 22,792 83,564 60,761

Total interest income 88,912 71,376 239,246 198,736

Interest expense:

Deposits
23,826 22,242 65,416 67,937
Securities sold under agreements to repurchase
12,708 12,112 37,764 36,628
Notes payable
1,795 3,523 5,152 8,545
Other
9,273 5,603 21,550 18,142

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		-	
		-	
		<u>.</u>	
Total interest expense 47,602 43,480 129,882 131,252			
		-	
		-	
		•	
Net interest income 41,310 27,896 109,364 67,484 Provision for loan losses (3,970) (3,225) (13,520) (7,325)			
		-	
		-	
		-	
Net interest income after provision for le 37,340 24,671 95,844 60,159	oan losses	•	
		<u>-</u>	
		-	
		-	
		-	
Other income:			
Net gain on origination and sale of loans 24,380 17,314 57,841 44,301 Loan administration and servicing fees 11,193 8,339 30,817 25,031	S		

Service charges, fees and other 4,539 3,089 12,471 8,994

40,112 28,742 101,129 78,326
Total revenues 77,452 53,413 196,973 138,485
Operating expenses:
Employee compensation and benefits 12,535 8,991 32,087 23,840 Office occupancy and equipment 5,138 4,270 14,106 12,291 Other administrative and general 27,712 16,716 61,681 41,040
45,385 29,977 107,874 77,171

Income before income taxes and cumulative effect from change in accounting principle 32,067 23,436 89,099 61,314
Income tax expense:
Current 5,880 4,795 18,575 12,006 Deferred 1,139 1,236 1,324 3,136
7,019 6,031 19,899 15,142
Income before cumulative effect from change in accounting principle 25,048 17,405 69,200 46,172 Cumulative effect from change in accounting principle, net of income tax benefit of \$206 (323)

Earnings per common share before cumulative effect from change in accounting principle Diluted \$0.63 \$0.46 \$1.81 \$1.29

Earnings per common share Basic \$0.64 \$0.48 \$1.83 \$1.31

Diluted

\$0.63 \$0.46 \$1.81 \$1.28

Weighted average number of shares outstanding Basic 33,053,988 30,895,298 31,892,007 29,453,062 Diluted 33,301,846 31,639,707 32,209,740 30,181,107

The accompanying notes are an integral part of these statements.

4

# R&G FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three month period ended September 30,		Nine month period ended September 30,	
	2002	2001	2002	2001
	(Un	audited)	(Una	udited)
Net income	\$25,048	(Dollars \$17,405	in thousands) \$69,200	\$45,849
Other comprehensive income, before tax: Unrealized gains (losses):				
Cash flow hedges (6,749) (5,216) (7,954) (10,958)				
Investment securities:				
Arising during period 12,651 27,277 35,265 32,324 Less: Reclassification adjustments for (gains) losses included in net income (228) 312 (449) (932)				
12,423 27,589 34,816 31,392				

5,674 22,373 26,862 20,434 Income tax expense related to items of other comprehensive income (2,226) (8,725) (10,476) (7,969)

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	_
	_
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	_
3,448 13,648 16,386 12,465 Cumulative effect from change in accounting principle, net of income taxes of \$745 1,166	
1,100	_
	_
	_
Other comprehensive income, net of tax 3,448 13,648 16,386 13,631	_ _
	_
	_
Comprehensive income, net of tax \$28,496 \$31,053 \$85,586 \$59,480	_
	-

The accompanying notes are an integral part of these statements.

5

# R&G FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

Nine month period ended September 30,

2002 2001

(Unaudited) (Dollars in thousands)

Cash flows from operating activities:

Net income \$69,200 \$45,849

Adjustments to reconcile net income to net cash provided by operating activities:

Depreciation and amortization 5,132 4,897 Amortization of premium on investment securities, net 3,042 349 Amortization of servicing rights 20,856 11,904 Provision of reserves for impairment on servicing asset 6,500 Provision for loan losses 13.520 7.325 Provision for bad debts in accounts receivable 450 Gain on sales of loans

(793)
Gain on sales of mortgage-backed and investment securities available for sale
(449) (932)

Unrealized profit on trading securities and derivative instruments

(151) (554)

Increase in mortgage loans held for sale

(54,181) (200,990)

Net decrease (increase) in

mortgage-backed securities held for trading

20,739 (8,968)

Increase in receivables

(13,896) (10,387)
Increase in other assets
(6,687) (4,039)
(Decrease) increase in notes
payable and other borrowings
(21,852) 96,650
Increase in accounts payable and
accrued liabilities
22,619 15,698
Increase in other liabilities
1,343 3,641

Total adjustments (3,465) (85,749)

Net cash provided by (used in) operating activities 65,735 (39,900)

Cash flows from investing activities:

Purchases of investment securities (889,752) (567,260) Proceeds from sales of securities available for sale 431,949 205,905 Principal repayments on mortgage-backed securities and redemptions of investment securities 581,476 336,375 Net assets acquired, net of cash received (63,679)Proceeds from sales of loans 91,631 Net originations of loans (820,786) (532,983) Purchases of FHLB stock, net (19,171) (13,847) Acquisition of premises and equipment (6,796) (5,688) Acquisition of servicing rights

(37,285) (20,114)
Net cash used in investing activities (824,044) (505,981)
Cash flows from financing activities:
Increase in deposits net 284,987 198,623 Decrease in federal funds purchased (15,000) Increase in securities sold under agreements to repurchase net 92,234 356,903 Advances from (repayments to) FHLB, net 288,500 (26,375) Repayment of term notes (35,500) Proceeds from issuance of preferred stock 90,799 66,602 Proceeds from issuance of common stock 46,096 31,391 Cash dividends:
Common stock (7,876) (5,644) Preferred stock (10,984) (7,200)
Net cash provided by financing activities 783,756 563,800

Net increase in cash and cash equivalents 25,447 17,919 Cash and cash equivalents at beginning of period 157,724 69,090	
Cash and cash equivalents at end of period \$183,171 \$87,009	
Cash and cash equivalents include:	
Cash and due from banks \$100,577 \$5,382 Securities purchased under agreements to resell 81,627 Time deposits with other banks	
82,594	
\$183,171 \$87,009	
	The accompanying notes are an integral part of these statements.
	6

#### **Table of Contents**

#### R&G FINANCIAL CORPORATION NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 REPORTING ENTITY AND BASIS OF PRESENTATION

#### Reporting entity

The accompanying unaudited consolidated financial statements include the accounts of R&G Financial Corporation (the Company), a diversified financial services company, and its wholly-owned subsidiaries, R-G Premier Bank of Puerto Rico (the Bank), a commercial bank, Crown Bank, F.S.B. (Crown Bank), a federal savings bank, R&G Mortgage Corp. (R&G Mortgage), a Puerto Rico mortgage banking corporation, R&G Investments Corporation, a Puerto Rico corporation and licensed securities broker-dealer, and Home & Property Insurance Corp., a Puerto Rico insurance agency. The Company, currently in its 30th year of operations, operates as a financial holding company pursuant to the provisions of the Gramm-Leach-Biley Act of 1999, and is primarily engaged in banking, mortgage banking, and securities and insurance brokerage through its subsidiaries.

On June 7, 2002, the Company acquired The Crown Group, Inc., a Florida corporation, and its wholly-owned savings bank subsidiary, Crown Bank, F.S.B. (Crown Bank), hereinafter collectively referred to as Crown, for an aggregate of \$100.0 million in cash. The acquisition resulted in goodwill totaling approximately \$46.3 million which is included in other assets in the accompanying consolidated statement of financial condition as of September 30, 2002.

The Bank and Crown Bank provide a full range of banking services, including residential, commercial and personal loans and a diversified range of deposit products. The Bank operates through twenty-seven branches located mainly in the northeastern part of the Commonwealth of Puerto Rico, and Crown Bank operates in the Orlando and Tampa/St. Petersburg metropolitan areas through 14 full-service offices. The Bank also provides private banking, trust and other financial services to its customers. The Bank and Crown Bank are subject to the regulations of certain federal and local agencies, and undergoes periodic examinations by those regulatory agencies.

R&G Mortgage is engaged primarily in the business of originating FHA-insured, VA- guaranteed, and privately insured first and second mortgage loans on residential real estate. R&G Mortgage pools loans into mortgage-backed securities and collateralized mortgage obligation certificates for sale to investors. After selling the loans, it retains the servicing function. R&G Mortgage is also a seller-servicer of conventional loans. R&G Mortgage also originates FHA insured, VA guaranteed and privately insured first and second mortgage loans on residential real estate (1 to 4 families), through its wholly-owned subsidiary, The Mortgage Store of Puerto Rico. R&G Mortgage is licensed by the Secretary of the Treasury of Puerto Rico as a mortgage company and is duly authorized to do business in the Commonwealth of Puerto Rico.

The Company also originates FHA insured, VA guaranteed and privately insured first and second mortgage loans on residential real estate (1 to 4 families) in the States of New York, New Jersey, Connecticut, North Carolina and Florida, through Continental Capital Corp. (Continental Capital), a wholly-owned subsidiary of Crown Bank.

The Company also owns R&G Acquisition Holdings Corporation (RAC), a Florida corporation and savings and loan holding company, which is the parent of Crown Bank. In April 2002, RAC formed R&G Capital Trust I, a Delaware statutory business trust, which issued \$25.0 million of trust preferred securities in a private placement. Such securities are included within notes payable in the accompanying Consolidated Statements of Financial Condition. The Company has guaranteed certain obligations of RAC to R&G Capital Trust I.

7

#### **Table of Contents**

Effective July 12, 2002, the Company began trading of its Class B Common Stock on the New York Stock Exchange ( NYSE ) under the new symbol RGF. At such time, the Company voluntarily delisted its Class B Common Stock from trading on the NASDAQ National Market under the symbol RGFC.

#### Basis of presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions for Form 10-Q. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles. However, in the opinion of management, the accompanying unaudited consolidated financial statements include all adjustments (consisting of normal recurring accruals) necessary for a fair statement of the Company s financial condition as of September 30, 2002 and the results of operations and changes in its cash flows for the three and nine months ended September 30, 2002 and 2001.

The results of operations for the three and nine month periods ended September 30, 2002 are not necessarily indicative of the results to be expected for the year ending December 31, 2002. The unaudited consolidated financial statements and notes thereto should be read in conjunction with the audited financial statements and notes thereto for the year ended December 31, 2001.

#### Basis of consolidation

All significant intercompany balances and transactions have been eliminated in the accompanying unaudited financial statements.

#### Accounting for Derivative Instruments and Hedging Activities

Effective January 1, 2001, the Company adopted SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. Upon the adoption of this Statement, the Company recognized a gain of approximately \$1.9 million as other comprehensive income in stockholders equity related to derivative instruments that were designated as cash flow hedges, and a loss of approximately \$529,000 in the income statement related to derivative instruments that did not qualify for hedge accounting.

#### New accounting pronouncements

On January 1, 2002, the Company adopted SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, which addresses financial accounting and reporting for the impairment or disposal of long-lived assets. While SFAS No. 144 supersedes SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of, it retains many of the fundamental provisions of that Statement. SFAS No. 144 also supersedes the accounting and reporting provisions of APB Opinion No. 30, Reporting the Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions, for the disposal of a segment of a business. However, it retains the requirement in Opinion No. 30 to report separately discontinued operations and extends that reporting to a component of an entity that either has been disposed of by sale, abandonment, or in a distribution to owners or is classified as held for sale. The adoption of this Statement did not have an effect on the consolidated financial position or results of operations of the Company.

On January 1, 2002, the Company adopted also SFAS No. 142, Goodwill and Other Intangible Assets. SFAS No. 142 requires that goodwill and intangible assets with indefinite useful lives no longer be amortized but instead tested for impairment at least annually in accordance with the provisions of SFAS No. 142. SFAS No. 142 also requires that intangible assets with definite useful lives be amortized over the respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with SFAS No. 144.

8

#### **Table of Contents**

During the first quarter of 2002, based on further evaluation of the adoption effects of SFAS No. 142, management determinated that the initial adoption of this Statement on January 1, 2002 had no effect on the financial conditions or results of operations of the Company.

#### NOTE 2 EARNINGS PER SHARE

Basic earnings per common share are computed by dividing net income (less preferred stock dividends) by the weighted average number of shares of common stock outstanding. The weighted average of outstanding stock options granted in connection with the Company's Stock Option Plan (247,858 and 744,409 during the three month periods ended September 30, 2002 and 2001, respectively, and 317,733 and 728,045 during the nine month periods ended September 30, 2002 and 2001, respectively), are included in the weighted average number of shares for purposes of the diluted earnings per share computation. No other adjustments are made to the computation of basic earnings per share to arrive at diluted earnings per share.

Dividends per share on common stock declared and paid by the Company were as follows:

Three period Septem	ended	Nine n period Septem	ended
2002	2001	2002	2001
\$0.086375	\$0.06775	\$0.243875	\$0.19150

#### NOTE 3 INVESTMENT AND MORTGAGE-BACKED SECURITIES

The carrying value and estimated fair value of investment and mortgage-backed securities by category are shown below. The fair value of investment securities is based on quoted market prices and dealer quotes, except for the investment in Federal Home Loan Bank (FHLB) stock which is valued at its redemption value.

		September 30, 2002 (Unaudited)	December 31, 2001
Mortgage-backed securities held for tra	ading:		
GNMA certificates \$9,606,660 \$18,151,659 FHLMC certificates 64,332,718 75,796,172			
\$73,939,378 \$93,947,831			

9

### **Table of Contents**

September 30, 2002 December 31, 2001 Amortized Fair Amortized Fair cost value cost value (Unaudited) Mortgage-backed securities available for sale: Collateralized mortgage obligations (CMO): Due from one to five years \$14,106,119 \$14,106,119 \$ \$ Due from five to ten years 44,613,567 45,291,628 27,211,880 27,316,041 Due over ten years 389,008,931 394,361,198 202,546,424 202,468,023 447,728,617 453,758,945 229,758,304 229,784,064 CMO residuals (interest only), interest only strips (IO s) and other mortgage-backed securities  $23,\!200,\!436 \quad 23,\!013,\!167 \quad 19,\!135,\!814 \quad 20,\!424,\!258$ 

FNMA certificates:

Due from five to ten years 384,010 402,611 538,047 549,144 Due over ten years

245,084,279 254,274,655 266,495,176 270,935,878	
245,468,289 254,677,266 267,033,223 271,485,022	
FHLMC certificates:	
Oue within one year	
4,086 4,207	
Due from one to five years 34,630 35,602 73,195 74,382	
Oue from five to ten years 1,048,135 1,097,104 1,264,702 1,292,010	
Oue over ten years	
730,154,660 746,490,853 435,662,149 437,026,277	
731,241,511 747,627,766 437,000,046 438,392,669	

GNMA certificates:

Due from one to five years 50,063 50,313	
Due from five to ten years 17,601,500 17,759,785 11,053,286 11,172,001	
Due over ten years 486,164,541 491,663,293 513,507,515 511,638,456	
100,100,000	
503,766,041 509,423,078 524,610,864 522,860,770	
1,951,404,894 1,988,500,222 1,477,538,251 1,482,946,783	
Investment securities available for sale:	
Mortgage securities portfolio mutual funds 3,261,194 3,223,400	
5,201,-5. 6,226,100	

Puerto Rico Government and Agencies Obligations-

Due over ten years

603,191 603,191
U.S. Government and Agencies securities:
Due within one year 20,000,000 20,000,000 9,600,000 9,806,480 Due from one to five years
286,922,156 292,025,164 156,522,492 157,408,260  Due from five to ten years
146,791,478 151,659,415 307,109,665 310,937,946
453,713,634 463,684,579 473,232,157 478,152,686
Corporate debt obligations:
Due from one to five years 55,986,973 57,745,706 53,636,583 54,502,744  Due from five to ten years 3,495,244 3,286,292  Over ten years 11,292,787 11,269,620

10

## **Table of Contents**

FHLMC certificates:

On January 1, 2001 the Company reclassified mortgage-backed securities available for sale with a fair value of \$75.9 million to held for trading. Upon transfer, the Company recognized a gain of approximately \$833,000.

		September 30, 2002		December 31, 2001	
	1	Amortized cost	Fair value	Amortized cost	Fair value
		(Unaud	ited)		
Mortgage-backed securities held to maturity: GNMA certificates:					
Due from five to ten years \$5,889,933 \$5,893,169 \$7,180,376 \$7,111,405 Due over ten years 34,869,444 35,226,858 37,042,861 37,091,537					
40,759,377 41,120,027 44,223,237 44,202,942					
FNMA certificates:					
Due over ten years 6,683,846 6,976,773 7,593,982 7,909,958					

Due over ten years 108,253 108,484 128,335 124,863	
47,551,476 48,205,284 51,945,554 52,237,763	
Investment securities held to maturity: U.S. Government and Agencies obligations- Due with year 2,492,479 2,492,479	in one
Puerto Rico Government and Agencies obligations:	
Due from one to five years 27,120,000 27,354,000 12,691,000 12,731,365 Due from five to ten years	
466,000 471,825 10,895,000 11,058,425	

27,586,000 27,825,825 23,586,000 23,789,790

Other:
Due from one to five years
100,000 100,000 100,000 100,000
30,178,479 30,418,304 23,686,000 23,889,790
\$77,729,955 \$78,623,588 \$75,631,554 \$76,127,553

### **Table of Contents**

In addition to the investment and mortgage-backed securities pledged on repurchase agreements and reported as pledged assets in the statement of financial condition, at September 30, 2002 the Company had investment securities pledged as collateral on repurchase agreements where the counterparties do not have the right to sell or repledge the assets as follows:

Carrying Amount

(Unaudited)
(Dollars in thousands)

Mortgage-backed securities held for trading, at fair value

\$ 9,895

Mortgage-backed and investment securities available for sale, at fair value
812,259

Mortgage-backed securities held to maturity, at amortized cost
423

#### NOTE 4 LOANS AND ALLOWANCE FOR LOAN LOSSES

\$822,577

Loans consist of the following:

September 30, 31, 2002 2001 (Unaudited) (Dollars in thousands)

#### Real estate loans:

Residential first mortgage \$1,426,670 \$996,885 Residential second mortgage 41,362 33,321 Land 39,805 9,188 Construction 316,324 227,271 Commercial 577,582 385,171

2,401,743 1,651,836

Undisbursed portion of loans in process (94,388) (92,935) Net deferred loan costs 170 21 2,307,525 1,558,922 Other loans: Commercial 157,538 79,909 Consumer: Secured by deposits 26,163 26,176 Secured by real estate 72,596 83,509 Other 91,866 71,507 Unearned interest (414) (207) 347,749 260,894 Total loans 2,655,274 1,819,816 Allowance for loan losses (29,446) (17,428)

\$2,625,828 \$1,802,388

12

### **Table of Contents**

The changes in the allowance for loan losses follow:

Nine months ended September 30, 2002 2001 (Unaudited) (Dollars in thousands) Balance, beginning of period \$17,428 \$11,600 Provision for loan losses 13,520 7,325 Acquired reserves 7,463 Transferred reserves 806 Loans charged-off (9,763) (4,961) Recoveries 798 399 Balance, end of period \$29,446 \$15,169

The following table sets forth the amounts and categories of R&G Financial s non-performing assets at the dates indicated.

September December
30, 31,
2002 2001

(Dollars in thousands)
(Unaudited)

Non-accruing loans:

Residential real estate \$54,511 \$50,358 Residential construction 1,675 871 Commercial real estate 25,878 16,945 Commercial business 4,683 3,105 Consumer unsecured 641 303

1
Total 87,388 71,582
Accruing loans greater than 90 days delinquent:
Residential real estate
Residential construction
Commercial real estate 682 Commercial business 540 462 Consumer 685 428
Total accruing loans greater than 90 days delinquent 1,916 890
Total non-performing loans 89,304 72,472
Real estate owned, net of reserves 18,660 10,061 Other repossessed assets

18,858 10,423
Total non-performing assets \$108,162 \$82,895
Total non-performing loans as a percentage of total loans (1) 3.25% 3.79%

13

### **Table of Contents**

	September 30, 2002	December 31, 2001
	(Dollars in (Unau	
Total non-performing assets as a percentage of total assets	1.75%	1.78%
Allowance for loan losses as a percentage of total non-performing loans (2)	32.97%	24.05%
Allowance for loan losses as a percentage of total loans outstanding (2)	1.07%	0.91%
Net charge-offs to average loans outstanding	0.51%	0.32%

- (1) While the ratio of non-performing loans to total loans decreased from 3.79% to 3.25% from December 31, 2001 to September 30, 2002, such ratios were nonetheless larger than they would otherwise have been due to loan securitizations during 2000, 2001 and the first nine months of 2002, which reduced the amount of loans considered in the calculation of the ratio. Without giving effect to loan securitizations, as of September 30, 2002 and December 31, 2001, the ratio of non-performing loans to total loans would have been 2.45% and 2.75%, respectively. Non-performing loans at September 30, 2002 exclude \$27.3 million delinquent residential mortgage loans sold during the second quarter of 2002.
- (2) Because of the nature of the collateral, R&G Financial s historical charge-offs with respect to residential real estate loans have been low. Excluding R&G Financial s residential loan portfolio, the allowance for loan losses to total loans and to total non-performing loans at September 30, 2002 and December 31, 2001 would have been 2.30% and 84.6%, respectively, and 1.97% and 78.8%, respectively.

A significant amount of the increase in the Company s non-accruing commercial real estate and real estate owned is attributable to assets acquired in connection with the acquisition of Crown Bank in June 2002. Total non-accruing loans and real estate owned acquired in connection with such acquisition totaled \$13.2 million and \$5.1 million, respectively. Management believes that it established appropriate reserves with respect to such assets in connection with the acquisition.

14

### **Table of Contents**

### NOTE 5 MORTGAGE LOAN SERVICING

The changes in the servicing asset of the Company follows:

		onth period ended mber 30,
	2002	2001
		nudited) n thousands)
Balance at beginning of period Rights originated 19,041 19,002 Rights purchased 22,682 1,112 Crown acquired 32,478 Scheduled amortization (13,669) (8,210) Unscheduled amortization (7,187) (2,500) Reserves for impairment (6,500) (1,194) Other adjustments (4,438)	\$105,147	\$95,079
Balance at end of period \$147,554 \$103,289	_	
	-	

The portion of the Company s mortgage loans servicing portfolio consisting of the servicing asset that was originated by the Company prior to the adoption of SFAS No. 122 on loans not sold as of the date of the financial statements, is not reflected as an asset on the Company s Consolidated Financial Statements, and is not subject to amortization or impairment.

# NOTE 6 DEPOSITS

Deposits are summarized as follows:

September 30, December 31, 2002 2001

(Unaudited) (Dollars in thousands)

Passbook savings	\$319,238	\$199,756
NOW accounts Super NOW accounts 332,211 236,898 Regular checking accounts (non-interest bearing) 123,550 78,213 Commercial checking accounts (non-interest bearing) 259,174 167,781	90,939	68,412
805,874 551,304	-	
Certificates of deposit:	- -	
Under \$100,000 654,740 429,913 \$100,000 and over 1,030,180 874,495		
1,684,920 1,304,408	- -	
Accrued interest payable 4,318 5,756	- -	
\$2,814,350 \$2,061,224	-	

15

### **Table of Contents**

### NOTE 7 COMMITMENTS AND CONTINGENCIES

At September 30, 2002, the Company is liable under limited recourse provisions resulting from the sale of loans to several investors, principally FHLMC. The principal balance of these loans, which are serviced by the Company, amounts to approximately \$704.7 million at September 30, 2002. Liability, if any, under the recourse provisions at September 30, 2002 is estimated by management to be insignificant.

In April 2002, R&G Acquisition Holdings Corporation (a wholly-owned subsidiary of R&G Financial) ( RAC ), a Florida corporation and savings and loan holding company, formed R&G Capital Trust I ( R&G Capital Trust ), a Delaware statutory business trust. R&G Capital Trust issued \$25.0 million of trust preferred securities in a private placement. The Company has guaranteed certain obligations of RAC to R&G Capital Trust.

### NOTE 8 SUPPLEMENTAL INCOME STATEMENT INFORMATION

Employee costs and other administrative and general expenses are shown in the Consolidated Statements of Income net of direct loan origination costs. Direct loan origination costs are capitalized as part of the carrying cost of mortgage loans and are offset against mortgage loan sales and fees when the loans are sold, or amortized as a yield adjustment to interest income on loans held for investment.

Total employee costs and other expenses before capitalization follows:

	Three month period ended September 30,			period ended mber 30,
	2002	2001	2002	2001
	(Una	udited)	(Una	udited)
		(Dollars in	thousands)	
Employee costs	\$19,524	\$14,811	\$51,940	\$40,858
Other administrative and general expenses	\$29,083	\$18,198	\$65,530	\$44,828
	16			

### **Table of Contents**

### NOTE 9 INDUSTRY SEGMENTS

The following summarized information presents the results of the Company s operations for its traditional banking and mortgage banking activities:

			Three m	(Dollars in nonth period e		mber 30,		ļ
		20	002			200	01	
				(Unau	dited)			
	Banking	Mortgage Banking	Other	Segments Totals	Banking	Mortgage Banking	Other	Segment Totals
evenues on-interest expenses 18,924 26,333 984 46,241 12,947 17,396 320 30,663 acome before income taxes 21,067 \$9,400 \$1,326 \$31,793 \$17,396 \$5,130 \$1,099 \$23,625	\$39,991	\$35,733		\$78,034			\$1,419	\$54,288
		20	002				2001	
	Banking	Mortgage Banking		(Una Segments Totals	audited) Banking	Mortgag g Banking		Segm r Tot
nues	\$103,809	\$89,067	\$6,131	\$199,007	\$77,793	3 \$60,652	2 \$3,56	1 \$142
interest expenses								

378 58,996 2,466 110,840 34,180 44,374 809 79,363

ne before income taxes (and cumulative effect from change in accounting

431 \$30,071 \$3,665 \$88,167 \$43,613 \$16,278 \$2,752 \$62,643

In April 2002, the Company through RAC, formed R&G Capital Trust, as a wholly-owned finance subsidiary. R&G Capital Trust does not qualify as an operating segment under SFAS No. 131 and has no independent operations and no other function other than the issuance of its securities and the related purchase of its junior subordinated debentures from RAC, and to distribute payments referred thereon to the holders of its securities.

17

# **Table of Contents**

The following is a reconciliation of reportable segment revenues and income before income taxes to the Company  $\,$ s consolidated amounts (unaudited):

	ene	ended Nine month peri		Three month period ended Nine month period September 30, September 3		ended Nine month period		period ended ber 30,
	2002	2001	2002	2001				
Davanuasi		(Dollars	in thousands)					
Revenues: Total revenues for reportable segments \$78,034 \$54,288 \$199,007 \$142,006 Elimination of intersegment revenues (1,248) (1,356) (3,949) (4,002) Corporate revenues 666 481 1,915 481	_							
Total consolidated revenues	- - -							
\$77,452 \$53,413 \$196,973 \$138,485	- -							
	•							
Income before income taxes:  Total income before income taxes for reportable segments \$31,793 \$23,625 \$88,167 \$62,643  Elimination of intersegment profits (171) (479) (388) (1,259)  Unallocated corporate income (expenses), net 445 290 1,320 (70)	_							
	_							

Income before income taxes, consolidated \$32,067 \$23,436 \$89,099 \$61,314

	<b>-</b> -		
npany among its industry segments and a reconciliation 30, 2002 and December 31, 2001 follows:	of reportable segment ass	ets to the Compan	y s consolidated total
	September 30, 2002 (Unaudited)	December 31, 2001 thousands)	
Assets: Banking \$5,382,997 \$3,929,980  Mortgage Banking 877,257 843,250  Other 114,511 8,083	(Donais III	tilousailus)	
Total assets for reportable segments 6,374,765 4,781,313 Parent company assets 65,554 81,644 Elimination of intersegment balances (269,854) (198,563)			
Consolidated total assets \$6,170,465 \$4,664,394			

18

#### **Table of Contents**

### Item 2: Management s Discussion and Analysis

#### General

R&G Financial Corporation (the Company ) is a Puerto Rico chartered diversified financial holding company that, through its wholly-owned subsidiaries, is engaged in banking, mortgage banking, securities brokerage and insurance activities. The Company, currently in its 30th year of operations, operated 86 branch offices (27 bank branches mainly located in the northeastern section of Puerto Rico, 14 bank branches in the Orlando and Tampa/St. Petersburg Florida markets, 40 mortgage offices in Puerto Rico and, 5 mortgage offices in the United States) as of September 30, 2002.

On June 7, 2002, the Company, through its Florida holding company, R&G Acquisition Holdings Corporation, acquired The Crown Group, Inc., a Florida corporation, and its wholly-owned savings bank subsidiary, Crown Bank, F.S.B. ( Crown Bank ), hereinafter collectively referred to as RAC, for an aggregate of \$100.0 million in cash. RAC operates Crown Bank in the Orlando and Tampa/St. Petersburg metropolitan areas through 14 full-service offices.

The Orlando market is one of the fastest growing markets in Florida, both generally and for Hispanics in particular, and provides the Company with what it believes is a cost effective way to access the Hispanic markets in the United States, while providing a strong platform for further expansion in Florida. Crown Bank s balance sheet is complementary to the Company s, and is predominantly secured by real estate. The acquisition was accretive to our earnings per share during the second (one month only) and third quarter of 2002.

The Company also provides a full range of banking services in Puerto Rico through R-G Premier Bank of Puerto Rico (the Bank), a Puerto Rico commercial bank. Banking activities include commercial banking services, corporate and construction lending, consumer lending and credit cards, offering a diversified range of deposit products and, to a lesser extent, trust and other services through its private banking department.

Mortgage banking activities are conducted through R&G Mortgage Corp., Puerto Rico s second largest mortgage banker, The Mortgage Store of Puerto Rico, Inc., also a Puerto Rico mortgage company, and Continental Capital Corp., a New York mortgage banking company and wholly-owned subsidiary of Crown Bank with offices in New York, North Carolina and Florida. Its mortgage banking activities include the origination, purchase, sale and servicing of mortgage loans on single-family residences, the issuance and sale of various types of mortgage-backed securities, the holding of mortgage loans, mortgage-backed securities and other investment securities for sale or investment, and the purchase and sale of servicing rights associated with such mortgage loans and, to a lesser extent, the origination of construction loans and mortgage loans secured by income producing real estate and land (the mortgage banking business).

The Company began insurance operations in November 2000 through Home & Property Insurance Corp., a Puerto Rico insurance agency, and securities brokerage in early 2002 through R&G Investments Corporation, a Puerto Rico corporation and licensed broker-dealer.

The Company is the second largest mortgage loans originator and servicer of mortgage loans on single family residences in Puerto Rico. R&G Financial s mortgage servicing portfolio increased to approximately \$11.25 billion as of September 30, 2002, from \$7.1 billion as of the same date a year ago, an increase of 63.2%. During the second quarter of 2002 the Company acquired a servicing portfolio of \$2.6 billion as part of the acquisition of Crown Bank. R&G Financial s strategy is to continue to increase the size of its mortgage servicing portfolio by relying principally on internal loan originations.

As part of its strategy to maximize net interest income, R&G Financial maintains a substantial portfolio of mortgage-backed and investment securities. At September 30, 2002, the Company held securities available for sale with a fair market value of \$2.6 billion, which included \$2.0 billion of mortgage-backed securities, of which \$509.4 million consisted primarily of Puerto Rico GNMA securities,

19

### **Table of Contents**

the interest on which is tax-exempt to the Company. These securities are generally held by the Company for longer periods prior to sale in order to maximize the tax-exempt interest received thereon.

A substantial portion of R&G Financial s total mortgage loan originations has been comprised of refinance loans. R&G Financial s future results could be adversely affected by a significant increase in mortgage interest rates that reduces refinancing activity. However, the Company believes that refinancing activity is less sensitive to interest rate changes in Puerto Rico than in the mainland United States because a significant amount of refinance loans are made for debt consolidation purposes.

R&G Financial customarily sells or securitizes into mortgage-backed securities substantially all the loans it originates, except for certain non-conforming conventional mortgage loans and certain consumer, construction, land, and commercial loans which are held for investment and classified as loans receivable.

### Financial Condition

At September 30, 2002, total assets amounted to \$6.2 billion, as compared to \$4.7 billion at December 31, 2001, an increase of \$1.5 billion or 32.3%. On June 7, 2002 the Company completed the acquisition of Florida based The Crown Group, Inc. ( Crown ), with total consolidated assets of \$712.3 million and deposits of \$469.7 million at the time of acquisition. Excluding the increase in assets due to the Crown acquisition, total assets increased by \$793.7 million or 17.0% from December 31, 2001. The \$793.7 million increase in total assets was primarily the result of a \$463.7 million or 22.3% increase in mortgage-backed and investment securities available for sale, and a \$358.7 million or 19.9% increase in loans receivable, net.

At September 30, 2002, R&G Financial had \$2.6 billion of borrowings (consisting of securities sold under agreements to repurchase, notes payable, FHLB advances and other borrowings), compared to \$2.1 billion at December 31, 2001. R&G Financial utilized repurchase agreements and FHLB Advances to fund its growth during the period.

At September 30, 2002, R&G Financial s allowance for loan losses totaled \$29.4 million, which represented a \$12.0 million or 69.0% increase from the level maintained at December 31, 2001. The allowance for loan losses at September 30, 2002 includes \$7.5 million of acquired reserves from the Crown acquisition. At September 30, 2002, R&G Financial s allowance represented approximately 1.07% of the total loan portfolio and 32.97% of total non-performing loans. However, excluding R&G Financial s residential loan portfolio, which has minimal charge-off experience, the allowance for loan losses to total loans and to total non-performing loans would have been 2.30% and 84.6%, respectively. The increase in the allowance for loan losses reflects the increase in R&G Financial s commercial real estate and construction loan portfolio.

Non-performing loans amounted to \$89.3 million at September 30, 2002, an increase of \$16.8 million when compared to \$72.5 million at December 31, 2001. Such increase is net of \$27.3 million non-performing residential mortgage sold during the second quarter of 2002. At September 30, 2002, \$54.5 million or 61.0% of non-performing loans consisted of residential mortgage loans. Management attributes the increase in recent years to increased delays in the foreclosure process in Puerto Rico. Because of the nature of the real estate collateral, R&G Financial has historically recognized a low level of loan charge-offs. R&G Financial s aggregate charge-offs as a percentage of average loans outstanding amounted to 0.51% during the first nine-months of 2002, 0.32% during 2001 and 0.17% during 2000. Although loan delinquencies have historically been higher in Puerto Rico than in the United States, actual foreclosures and any resulting loan charge-offs have historically been lower than in the United States. While the ratio of non-performing loans to total loans decreased from 3.79% to 3.25% from December 31, 2001 to September 30, 2002, such ratios were nonetheless larger than they would otherwise have been due to loan securitizations undertaken by the Company, which have reduced the amount of loans considered in the calculation of the ratio. Without giving effect to loan securitizations, at September 30, 2002 and December 31, 2001, the ratio of non-performing loans to total loans would have been 2.45% and 2.75%, respectively.

20

### **Table of Contents**

Stockholders equity increased from \$459.1 million at December 31, 2001 to \$638.5 million at September 30, 2002. The \$179.4 million or 39.1% increase was due primarily to the issuance of 2,760,000 shares of the Company s 7.25% Monthly Income Preferred Stock, Series D, during the first half of 2002 for aggregate net proceeds of \$66.6 million, the issuance of 2,525,000 shares of Class B common stock in August 2002 for aggregate net proceeds of \$45.2 million, the \$69.2 million net income recognized during the period, net of dividends declared, and a \$16.4 million increase in other comprehensive income, due mainly to unrealized gains on securities available for sale during the period of \$35.3 million (\$21.5 million net of taxes).

### Results of Operations

During the three and nine months ended September 30, 2002, R&G Financial reported net income of \$25.0 million and \$69.2 million, or \$.63 and \$1.81 of earnings per diluted share, respectively, compared to net income before the cumulative effect of a change in accounting principle of \$17.4 million and \$45.8 million or \$0.46 and \$1.28 of earnings per diluted share for the comparative periods in 2001, which reflects an increase in earnings per share of 37.0% and 41.4% for the three and six months periods ending September 30, 2002 over the comparable periods in 2001.

Net interest income increased by \$41.9 million or 62.1% during the nine month period ended September 30, 2002 to \$109.4 million, primarily due to an increase in the average balance of interest-earning assets, together with a 47 basis point increase in the net interest margin from 2.49% to 2.96%. The provision for loan losses amounted to \$13.5 million during the nine months ended September 30, 2002, a 84.6% increase over the prior comparable period, as R&G Financial increased it general reserves to reflect the expected continued growth in commercial lending, which involves greater credit risk than residential lending.

R&G Financial also increased its non-interest income by \$22.8 million or 29.1% during the nine months ended September 30, 2002 over the prior comparable period to \$101.1 million. Net gain on sale of loans increased significantly, by \$13.5 million or 30.6% over the prior comparable period, which was due both to an increased volume of loans originated and sold as well as increased profits made on loans sold. Loan administration and servicing fees also increased by \$5.8 million or 23.1% over the comparable periods, due to the growth in the Company s loan servicing portfolio.

Net interest income increased by \$13.4 million or 48.1% to \$41.3 million during the quarter ended September 30, 2002, due to an increase in the average balance of interest-earning assets, together with a 10 basis points increase in the net interest margin from 2.86% to 2.96%. Net gain on sale of loans increased 40.8% to \$24.4 million during the three month ended September 30, 2002.

Total expenses increased by \$30.7 million or 39.8% during the nine months ended September 30, 2002 over the prior comparable period, primarily due to a \$20.6 million or 50.3% increase in other administrative and general expenses, primarily due to increased amortization of \$10.1 million of the Company's servicing asset, together with a \$7.0 million provision for valuation impairment reserves during the third quarter of 2002, and increased advertising expenses to increase loan production and other marketing initiatives. Employee compensation and benefits increased by \$8.2 million or 34.6% associated with general growth in Company operations as well as increased loan production. These increases were accompanied by a \$1.8 million or 14.8% increase in occupancy expenses.

Total expenses increased by \$15.4 million or 51.4% during the three month period ended September 30, 2002 over the prior comparable period, due to a \$11.0 million or 65.8% increase in other general and administrative expenses, comprised primarily of the \$7.0 million provision for valuation impairment reserves of the Company s servicing asset, a \$3.5 million or 39.4% increase in employee compensation and benefits, and a \$868,000 or 20.3% increase in occupancy expenses.

21

### **Table of Contents**

### Interest Rate Risk Management

The following table summarizes the anticipated maturities or repricing or R&G Financial s interest-earning assets and interest-bearing liabilities as of September 30, 2002, based on the information and assumptions set forth in the notes below. For purposes of this presentation, the interest earning components of loans held for sale and mortgage-backed securities held in connection with the Company s mortgage banking business as well as all securities held for trading, are assumed to mature within one year. In addition, investments held by the Company which have call features are presented according to their contractual maturity date.

Four

More

More

Within Than Than One Three Over Year Three Twelve Five Years to Three Five (Dollars in Thousands) Months Months Years Years Years Total Interest-earning assets(1): Loans receivable \$1,153,448 \$249,875 \$372,741 \$234,100 \$645,354 \$2,655,518 Mortgage loans held for sale 59,673 165,335 225,008 Mortgage-backed securities(2)(3) 164,755 459,435 316,316 260,650 906,817 2,107,973 Investment Securities(3) 234,571 150,320 199,883 73,243 6,469 664,486 Other interest-earning assets(4) 82,595 82,595 Total \$1,695,042 \$1,024,965 \$888,940 \$567,993 \$1,558,640 \$5,735,580

Interest bearing liabilities:
Deposits (5)
NOW and Super NOW accounts \$20,994 \$59,263 \$65,149 \$52,771 \$224,973 \$423,150 Passbook savings accounts 7,980 23,144 57,622 46,098 184,394 319,238 Regular and commercial checking 19,137 53,583 58,901 47,710 203,393 382,724 Certificates of deposit 305,327 614,898 452,917 309,524 2,254 1,684,920 FHLB advances 87,000 64,000 285,725 294,000 140,000 870,725 Securities sold under agreements to repurchase (6) 280,458 592,036 258,582 378,200 1,509,276 Other borrowings(7) 47,905 133,596 206 181,707
Total 768,801 1,540,520 1,179,102 1,128,303 755,014 5,371,740
Effect of hedging instruments 180,000 (10,000) (90,000) (80,000)

Edgar Filing: R&G FINANCIAL CO	RP - Form 10-Q
	•
Excess (deficiency) of interest-earning assets over interest-bearing liabilities \$1,106,241 \$(525,555) \$(290,162) \$(650,310) \$723,626 \$363,840	
	ı
	ı
	ı
	I
	ı
Cumulative excess (deficiency) of interest-earning assets over interest-bearing liabilities \$1,106,241 \$580,686 \$290,524 \$(359,786) \$363,840	
	ı
	ı
	ı
	ı
	I
Cumulative excess (deficiency) of interest-earning assets over interest-bearing liabilities as a percent of total assets 17.93% 9.41% 4.71% (5.83)% 5.90%	1
	1
	ı

!			
(footnotes on following page)			
	22		

#### **Table of Contents**

(1)

Adjustable-rate loans are included in the period in which interest rates are next scheduled to adjust rather that in the period in which they are due, and fixed-rate loans are included in the periods in which they are scheduled to be repaid, based on scheduled amortization, in each case as adjusted to take into account estimated prepayments.

(2) Reflects estimated prepayments in the current interest rate environment.(3) Includes securities held for trading, available for sale and held to maturity.(4) Includes securities purchased under agreement to resell, time deposits with other banks and federal funds sold, if any.(5) Does not include non-interest-bearing deposit accounts.(6) Includes federal funds purchased, if any.(7) Comprised of warehousing lines, notes payable, trust preferred securities and other borrowings.

As of September 30, 2002, the Company had a one year positive gap of approximately \$580.7 million which constituted 9.41% of total assets at such date, compared to a positive gap of approximately \$462.6 million or 9.92% of total assets at December 31, 2001. R&G Financial s positive gap within one year at September 30, 2002 and December 31, 2001 is due primarily to an increasing amount of adjustable rate loans resulting from greater emphasis in commercial and construction lending as well as to the extension during 2001 and 2002 of the maturity dates of certain borrowings of the Company into longer-term maturities at very attractive rates, taking advantage of reducted interest rates during such period. The Company estimates that as of September 30, 2002, approximately 53% of all borrowings of the Company had maturity dates longer than one year. In addition, the Company has entered into certain derivative instruments and increased its portfolio of investment securities held for trading, reducing its gap exposure.

While the above table presents the Company s loans receivable portfolio held for investment purposes according to its maturity date, from time to time the Company may negotiate special transactions with FHLMC and/or FNMA or other third party investors for the sale of such loans. There can be no assurance, however, that the Company will be successful in consummating any such transactions.

The following table presents for the periods indicated R&G Financial s total dollar amount of interest from average interest-earning assets and the resultant yields, as well as the interest expense on average interest-bearing liabilities expressed both in dollars and rates, and the net interest margin. The table does not reflect any effect of income taxes. All average balances are based on the average of month-end balances for R&G Mortgage and Crown Bank, and average daily balances for the Bank in each case during the periods presented.

23

# **Table of Contents**

For the three month period ended September 30,

		To the mount period ended population,				
		2002		2001		
(Dollars in thousands)	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield, Rate
Interest-Earning Assets:						
Interest-Earning Assets: Cash and cash equivalents(1) \$164,721 \$306 0.74% \$30,431 \$324 4.26% Investment securities available for sale 586,240 8,029 5.48 420,479 6,851 6.52 Investment securities held to maturity 27,414 369 5.38 13,706 200 5.84 Mortgage-backed securities held for trading 77,719 1,106 5.69 113,846 1,802 6.33 Mortgage-backed securities available for sale 1,795,230 27,547 6.14 1,209,321 20,255 6.70 Mortgage-backed securities held to maturity 48,520 693 5.71 48,868 735 6.02 Loans receivable, net (2) 2,784,689 50,086 7.19 2,011,547 40,509 8.06 FHLB of New York Stock 93,066 776 3.34 55,380 700 5.06						
5,577,599 \$88,912 6.38% 3,903,578 \$71,376 7.31%						
	<u> </u>					
	<u> </u>					

Non-interest-earning assets

203,668	309,390	
Total assets \$5,781,267	\$4,212,968	
Interest-Bearin	ng Liabilities:	
Deposits \$2,698,319 \$ Securities sold 1,376,646 1 Notes payable 232,472 1,7 Other borrowi	23,826 3.53% \$1,872,192 \$22,242 4.75% I under agreements to repurchase (3) 2,708 3.69 1,098,472 12,135 4.42 95 3.09 266,811 3,523 5.28	

Total interest-bearing liabilities

5,135,325 \$47,602 3.71% 3,671,214 \$43,480 4.74%	
-	
Non-interest-bearing liabilities 40,993 116,462	
Total liabilities 5,176,318 3,787,676	
3,170,516 3,767,070	
Stockholders equity 604,949 425,292	

otal liabilities and stockholders equity 5,781,267 \$4,212,968	
let interest income; interest rate spread (5)	
\$41,310 2.67% \$27,896 2.57%	
fet interest margin 2.96% 2.86%	
2.70 % 2.00 %	

Average interest-earning assets to average interest-bearing 108.61% 106.33%	ng liabilities
	24

# **Table of Contents**

Non-interest-earning assets

For the nine month period ended September 30,

2001

(Dollars in thousands)	Average Balance		Yield/	Average		Yield/
(Dollars in thousands)	Darance	Interest	Rate	Balance	Interest	Rate
I. (F. ' A. (						
Interest-Earning Assets:  Cash and cash equivalents (1) \$91,933 \$902 1.31% \$37,109 \$1,345 4.83%  Investment securities available for sale 563,497 23,950 5.67 394,164 19,770 6.69  Investment securities held to maturity 25,093 1,020 5.42 7,506 325 5.77  Mortgage-backed securities held for trading 84,241 3,480 5.51 108,557 5,117 6.28  Mortgage-backed securities available for sale 1,677,697 77,901 6.19 1,114,739 54,343 6.50  Mortgage-backed securities held to maturity 49,982 2,183 5.82 29,049 1,301 5.97  Loans receivable, net (2) 2,354,631 127,569 7.22 1,866,557 114,292 8.16  FHLB of New York Stock 79,151 2,241 3.77 49,933 2,243 5.99						
Total interest-earning assets 4,926,225 \$239,246 6.48% 3,607,614 \$198,736 7.35%						

338,364 301,599	
Total assets \$5,264,589 \$3,909,213	
Interest-Bearing Liabilities:	
Deposits \$2,340,924 \$65,416 3.73% \$1,773,775 \$67,937 5.11% Securities sold under agreements to repurchase (3) 1,399,763 37,764 3.60 973,255 36,717 5.03 Notes payable 252,815 5,152 2.72 231,468 8,545 4.92 Other borrowings(4) 643,326 21,550 4.47 446,538 18,053 5.39	

Total interest-bearing liabilities

4,636,828 \$129,882 3.73% 3,425,036 \$131,252 5.11%
-
Non-interest-bearing liabilities 112,911 96,956
Total liabilities 4,749,739 3,521,992
Stockholders equity 514,850 387,221

Fotal liabilities and stockholders equity
\$5,264,589 \$3,909,213
Net interest income; interest rate spread(5)
\$109,364 2.75% \$67,484 2.24%
Net interest margin 2.96% 2.49%
2.90% 2.49%

Average interest-earning assets to average interest-bearing 106.24% 105.33%	g liabilities
	25

### **Table of Contents**

(1) Comprised of cash and due from banks, securities purchased under agreements to resell, time deposits with other banks and federal funds sold.

(2) Includes

mortgage loans

held for sale and

non-accrual

loans.(3) Includes

federal funds

purchased.(4) Comprised

of long-term

debt, advances

from the FHLB

of New York,

trust preferred

securities and

other

borrowings.(5) Interest

rate spread

represents the

difference

between R&G

Financial s

weighted

average yield on

interest-earning

assets and the

weighted

average rate on

interest-bearing

liabilities. Net

interest margin

represents net

interest income

as a percent of

average

interest-earning

assets.

### Mortgage Loan Servicing

The following table sets forth certain information regarding the mortgage loan servicing portfolio of R&G Financial for the periods indicated.

At or for the nine months ended September 30,

2002

2001

(Dollars in thousands)

Composition of Servicing Portfolio at period end:

GNMA \$2,721,221 \$2,958,985 FNMA/FHLMC 5,926,375 2,337,570 Other mortgage loans (3) 2,602,507 1,808,222

Total servicing portfolio (3) \$11,250,103 \$7,104,777 Activity in the Servicing Portfolio: Beginning servicing portfolio \$7,224,571 \$6,634,059 Add: Loan originations and purchases 1,529,819 1,415,853 Servicing of portfolio loans acquired (4) 4,168,844 3,837 Less: Sale of servicing rights(1) (176,644) (164,875) Run-offs(2) (1,496,487) (784,097) Ending servicing portfolio(3) \$11,250,103 \$7,104,777

Number of loans serviced 162,823 113,181 Average loan size \$69 \$63 Average servicing fee rate 0.51% 0.50%

(1) Corresponds to loans sold, servicing released, by Continental Capital.

26

### **Table of Contents**

2) Run-offs refer to regular amortization of loans, prepayments and foreclosures.

(3) At the dates shown. included \$981.1 million and \$1.0 billion of loans serviced for the Bank, respectively, which constituted 8.7% and 14.1% of the total servicing portfolio, respectively, and \$120.8 million of loans in Crown Bank s portfolio as of September 30, 2002, or 1.1% of the total servicing portfolio at such date.(4) Includes \$2.6 billion acquired through Crown Bank acquisition in

June 2002.

A large portion of the mortgage loans in R&G Financial s servicing portfolio are secured by single (one-to-four) family residences secured by real estate located in Puerto Rico. At September 30, 2002, 62.6% of the Company s mortgage servicing portfolio was related to mortgages secured by real property located in Puerto Rico.

The Company reduces the sensitivity of its servicing income to increases in prepayment rates through a strong retail origination network that has increased or maintained the size of R&G Financial s servicing portfolio even during periods of high prepayments. In addition, a substantial portion of the Company s servicing portfolio consists of tax-exempt FHA/VA mortgage loans in Puerto Rico which carry lower interest rates than those on conventional loans, which tends to reduce risks related to R&G Financial s servicing portfolio. During the nine month periods ended September 30, 2002 and 2001, the Company recognized \$7.2 million and \$2.5 million, respectively, of unscheduled amortization on mortgage servicing rights, and made provisions for impairment of approximately \$6.5 million and \$1.2 million during such respective periods.

### Liquidity and Capital Resources

Liquidity - Liquidity refers to the Company s ability to generate sufficient cash to meet the funding needs of current loan demand, savings deposit withdrawals, principal and interest payments with respect to outstanding borrowings and to pay operating expenses. It is management s policy to maintain greater liquidity than required in order to be in a position to fund loan purchases and originations, to meet withdrawals from deposit accounts, to make principal and interest payments with respect to outstanding borrowings and to make investments that take advantage of interest rate spreads. The Company monitors its liquidity in accordance with guidelines established by the Company and applicable regulatory requirements. The Company s need for liquidity is affected by loan demand, net changes in deposit levels and the scheduled maturities of its borrowings. The Company can minimize the cash required during the times of heavy loan demand by modifying its credit policies or reducing its marketing efforts. Liquidity demand caused by net reductions in deposits are usually caused by factors over which the Company has limited control. The Company derives its liquidity from both its assets and liabilities. Liquidity is derived from assets by receipt of interest and principal payments and prepayments, by the ability to sell assets at market prices and by utilizing unpledged assets as collateral for borrowings. Liquidity

is derived from liabilities by maintaining a variety of funding sources, including deposits, advances from the FHLB of New York and other short and long-term borrowings.

The Company s liquidity management is both a daily and long-term function of funds management. Liquid assets are generally invested in short-term investments such as securities purchased under agreements to resell, federal funds sold and certificates of deposit in other financial institutions. If the Company requires funds beyond its ability to generate them internally, various forms of both short and long-term borrowings provide an additional source of funds. At September 30, 2002, the Company had \$119.7 million in borrowing capacity under unused warehousing and other lines of credit, \$768.7 million in borrowings capacity under unused lines of credit with the FHLB of New York and \$25.0 million under unused fed funds lines of credit. The Company has generally not relied upon brokered deposits as a source of liquidity.

27

### **Table of Contents**

At September 30, 2002, the Company had outstanding commitments to originate and/or purchase mortgage and non-mortgage loans (including unused lines of credit) of \$365.9 million. Certificates of deposit which are scheduled to mature within one year totaled \$916.7 million at September 30, 2002, and borrowings that are scheduled to mature within the same period amounted to \$1.2 billion. The Company anticipates that it will have sufficient funds available to meet its current loan commitments.

Capital Resources - The Company issued \$25 million in Trust Preferred Securities in April 2002 through R&G Capital Trust I, a subsidiary of RAC. The Trust Preferred Securities increased the Company s regulatory capital, which allows for the continued growth of our franchise. The ability to treat these Trust Preferred Securities as regulatory capital under Federal Reserve guidelines, coupled with the Federal income tax deductibility of the related expense, provides the Company with a cost-effective form of capital.

The FDIC s capital regulations establish a minimum 3.0 % Tier I leverage capital requirement for the most highly-rated state-chartered, non-member banks, with an additional cushion of at least 100 to 200 basis points for all other state-chartered, non-member banks, which effectively will increase the minimum Tier 1 leverage ratio for such other banks from 4.0% to 5.0% or more. Under the FDIC s regulations, the highest-rated banks are those that the FDIC determines are not anticipating or experiencing significant growth and have well diversified risk, including no undue interest rate risk exposure, excellent asset quality, high liquidity, good earnings and, in general, which are considered a strong banking organization and are rated composite 1 under the Uniform Financial Institutions Rating System. Leverage or core capital is defined as the sum of common stockholders equity (including retained earnings), noncumulative perpetual preferred stock and related surplus, and minority interests in consolidated subsidiaries, minus all intangible assets other than certain qualifying supervisory goodwill and certain purchased mortgage servicing rights.

The FDIC also requires that banks meet a risk-based capital standard. The risk-based capital standard for banks requires the maintenance of total capital (which is defined as Tier I capital and supplementary (Tier 2) capital) to risk weighted assets of 8%. In determining the amount of risk-weighted assets, all assets, plus certain off-balance sheet assets, are multiplied by a risk-weight of 0% to 100%, based on the risks the FDIC believes are inherent in the type of asset or item. The components of Tier 1 capital are equivalent to those discussed above under the 3% leverage capital standard. The components of supplementary capital include certain perpetual preferred stock, certain mandatory convertible securities, certain subordinated debt and intermediate preferred stock and general allowances for loan and lease losses. Allowance for loan and lease losses includable in supplementary capital is limited to a maximum of 1.25% of risk-weighted assets. Overall, the amount of capital counted toward supplementary capital cannot exceed 100% of core capital. At September 30, 2002, the Bank met each of its capital requirements, with Tier 1 leverage capital, Tier 1 risk-based capital and total risk-based capital ratios of 6.80%, 12.77% and 13.74%, respectively. At September 30, 2002 Crown Bank also met each of its capital requirements, with Tier 1 (core) capital, Tier 1 risk-based capital and total risk-based capital ratios of 8.44%, 11.86% and 12.91%, respectively.

In addition, the Federal Reserve Board has promulgated capital adequacy guidelines for bank holding companies which are substantially similar to those adopted by FDIC regarding state-chartered banks, as described above. The Company is currently in compliance with such regulatory capital requirements.

### **Critical Accounting Policies**

The Company considers its Allowance for Loan Losses policy critical to its sound operations. The Company provides for loan losses each period by an amount resulting from both (a) an estimate by management of loan losses that occurred during the period and (b) the ongoing adjustment of prior estimates of losses occurring in prior periods. The provision for loan losses increases the allowance for loan losses which is netted against loans on the consolidated statements of financial condition. As losses are confirmed, the loan is written down, reducing the allowance for loan losses. See Note 1 of the

28

### **Table of Contents**

Notes to the Consolidated Financial Statements as of December 31, 2001 for further information regarding the Company s provision and allowance for loan losses policy.

The Company also considers, as critical to the sound operations of the Company, its policy for the measurement and periodic evaluation for impairment of its servicing asset and retained interests resulting from the sale or securitization of residential mortgage loans and/or financial asset transfers of mortgage loans accounted for as sales.

As of September 30, 2002, the Company had a servicing asset of \$147.6 million, and retained interests (CMO residuals and interest only strips) resulting from financial asset transfers accounted for as sales totaling \$22.7 million. Such assets are initially recorded at their fair value at the time of sale or securitization. Once recorded, such assets are periodically evaluated and adjusted accordingly using discounted future cash flows techniques, via Company simulation models and through external consultants. Generally, the value of such assets decline with decreases in interest rates and conversely increases when interest rates increase. An impairment is recognized on the Company servicing asset whenever the prepayment pattern of the underlying mortgage loans indicates that the fair value of such asset is lower than its carrying amount. Retained interests are adjusted periodically to their estimated fair value, and are included within mortgage-backed securities available for sale on the consolidated statements of financial condition. See Notes 1 and 3 of the Notes to the Consolidated Financial Statements as of December 31, 2001 for further information regarding the Company servicing asset and retained interests policy.

### **Recent Legislation**

On July 30, 2002, President Bush signed into law the Sarbanes-Oxley Act of 2002, or the SOA. The stated goals of the SOA are to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities laws.

The SOA is the most far-reaching U.S. securities legislation enacted in some time. The SOA generally applies to all companies, both U.S. and non-U.S., that file or are required to file periodic reports with the Securities and Exchange Commission, or the SEC, under the Securities Exchange Act of 1934, or the Exchange Act. Given the extensive SEC role in implementing rules relating to many of the SOA s new requirements, the final scope of these requirements remains to be determined.

The SOA includes very specific additional disclosure requirements and new corporate governance rules, requires the SEC and securities exchanges to adopt extensive additional disclosure, corporate governance and other related rules and mandates further studies of certain issues by the SEC and the Comptroller General. The SOA represents significant federal involvement in matters traditionally left to state regulatory systems, such as the regulation of the accounting profession, and to state corporate law, such as the relationship between a board of directors and management and between a board of directors and its committees.

This SOA addresses, among other matters: audit committees; certification of financial statements by the chief executive officer and the chief financial officer; the forfeiture of bonuses and profits made by directors and senior officers in the twelve month period covered by restated financial statements; a prohibition on insider trading during pension plan black out periods; disclosure of off-balance sheet transactions; a prohibition on personal loans to directors and officers; expedited filing requirements for Forms 4s; disclosure of a code of ethics and filing a Form 8-K for a change or waiver of such code; real time filing of periodic reports; the formation of a public accounting oversight board; auditor independence; and various increased criminal penalties for violations of securities laws.

The SOA contains provisions which became effective upon enactment on July 30, 2002 and provisions which will become effective from within 30 days to one year from enactment. The SEC has been delegated the task of enacting rules to implement various of the provisions with respect to, among other matters, disclosure in periodic filings pursuant to the Exchange Act.

### Item 3: Quantitative and Qualitative Disclosures about Market Risk

Quantitative and qualitative disclosures about market risks at December 31, 2001 are presented in Item 7A of the Company s Annual report on Form 10-K. Information at September 30, 2002 is presented on page 22 of this Report. Management believes there have been no material changes in the Company s market risk since December 31, 2001.

29

### **Table of Contents**

#### **Item 4. Controls and Procedures**

Within the 90 days prior to the date of this report, the Company carried out an evaluation, under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer along with the Company s Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to the Securities Exchange Act of 1934 (Exchange Act ) Rule 13a-14. Based upon that evaluation, the Company s Chief Executive Officer along with the Company s Chief Financial Officer concluded that the Company s disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company s periodic Securities and Exchange Commission (SEC) filings. There have been no significant changes in the Company s internal controls or in other factors which could significantly affect these controls subsequent to the date the Company carried out its evaluation.

Disclosure controls and procedures are Company controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

30

### **Table of Contents**

### PART II OTHER INFORMATION

### Item 1: Legal Proceedings

The Registrant is involved in routine legal proceedings occurring in the ordinary course of business which, in the aggregate, are believed by management to be immaterial to the financial condition and results of operations of the Registrant.

Item 2: Changes in Securities

Not applicable.

Item 3: Defaults Upon Senior Securities

Not applicable.

Item 4: Submission of Matters to a Vote of Security Holders

Not applicable.

Item 5: Other Information

Not applicable.

Item 6: Exhibits and Reports on Form 8-K

No.

Item 601 exhibits: (a)

Description

Amended and Restated Agreement and Plan of Merger by and between R&G Financial Corporation, R-G Premier Bank of Puerto Rico and R-G Interim Premier Bank, dated as of September 27, 1996(1)

2.1 2.2 Agreement and Plan of Reorganization by and among **R&G** Financial Corporation, R&G Acquisition Holdings Corporation, The Crown Group, Inc. and Crown Bank, a Federal Savings Bank dated as of December 19, 2001, as amended (2)3.1.0Certificate of Incorporation of R&G Financial Corporation (3)3.1.1Certificate of

Amendment to the Certificate

of Incorporation of R&G Financial Corporation (3)

31

# **Table of Contents**

Resolutions designating

No.	Description
3.1.2	
Amended and	
Restated	
Certificate of	
Incorporation	
of R&G	
Financial	
Corporation	
(4)3.1.3	
Amendment	
to the	
Amended and Restated	
Certificate of	
Incorporation	
of R&G	
Financial	
Corporation	
(5)3.1.4	
Second	
Amendment	
to Amended	
and Restated	
Certificate of	
Incorporation of R&G	
Financial	
Corporation	
(15)3.1.5	
Certificate of	
Resolutions	
designating	
the terms of	
the Series A	
Preferred Stock	
(6)3.1.6	
Certificate of	
Resolutions	
designating	
the terms of	
the Series B	
Preferred	
Stock	
(7)3.1.7	
Certificate of Resolutions	
designating	
the terms of	
the Series C	
Preferred	
Stock	
(12)3.1.8	
Certificate of	
Desolutions	

the terms of

the Series D

Preferred

Stock (13)3.2

Bylaws of

R&G

Financial

Corporation

(3)4.0

Specimen of

Stock

Certificate of

R&G

Financial

Corporation

(3)4.1 Form

of Series A

Preferred

Stock

Certificate of

R&G

Financial

Corporation

(9)4.2 Form

of Series B Preferred

Stock

Certificate of

R&G

Financial

Corporation

(10)4.3 Form

of Series C

Preferred

Stock

Certificate of

R&G

Financial

Corporation

(11)4.4 Form

of Series D

Preferred

Stock

Certificate of

R&G

Financial

Corporation

(14)10.1

Master

Custodian

Agreement

between R&G

Mortgage

Corporation

and R-G

Premier Bank

of Puerto Rico

dated

February 16,

1990, as

amended on

June 27, 1996

(3)10.2

Master

Production

Agreement

between R&G

Mortgage and

R-G Premier

Bank of

Puerto Rico

dated

February 16,

1990, as

amended on

August 30,

1991 and

March 31,

1995 (3)10.3

Data

Processing

Computer

Service

Agreement

between R&G

Mortgage and

R-G Premier

Bank of

Puerto Rico

dated

December 1,

1994 (3)10.4

Securitization

Agreement by

and between

R&G

Mortgage and

**R-G Premier** 

Bank of

Puerto Rico,

dated as of

July 1, 1995

(3)10.5 R&G

Financial

Corporation

Stock Option

Plan

(3)(\*)10.6

Guarantee

Agreement between R&G

Financial

Corporation,

R&G

Acquisition

Holdings

Corporation

and

Wilmington

Trust as

Guarantee

Trustee with

respect to the Capital

Securities issued by R&G Capital Trust I.

(1) Incorporated by reference from the Registration Statement on Form S-4 (Registration No. 333-13199) filed by the Registrant with the Securities and Exchange Commission (SEC) on October 1, 1996.

(2) Incorporated

by reference

from the

Registrant s

Current Report

on Form 8-K

filed with the

SEC on

December 20,

2001.(3) Incorporated

by reference

from the

Registration

Statement on

Form S-1

(Registration

No. 333-06245)

filed by the

Registrant with

the SEC on June

18, 1996, as

amended.(4) Incorporated

by reference

from the

Registrant s

Current Report

on Form 8-K

filed with the

SEC on

November 19,

1999.(5) Incorporated

by reference

from the

Registrant s

Current Report

on Form 8-K

filed with the

SEC on June 12,

2001.(6) Incorporated

by reference

from the

Registrant s

Current Report

on Form 8-K

filed with the

SEC on

August 31,

1998(7) Incorporated

by reference

from the

Registrant s

Form 10-K filed

with the SEC on

April 13,

2000.(8) Incorporated

by reference

from

Pre-Effective

Amendment

No. 1 to the

Registrant s

Registration

Statement on

Form S-3 (File

No. 333-55834),

filed with the

SEC on March 7,

2001.(9) Incorporated

by reference

from the

Registrant s

Registration

Statement on

Form S-3

(Registration

No. 333-60923),

as amended,

filed with the

SEC on

August 7,

1998.(10) Incorporated

by reference

from the

Registrant s

Registration

Statement on

Form S-3

(Registration

No. 333-90463),

filed with the

SEC on

November 5,

1999.(11) Incorporated

by reference

from the

Registrant s

Registration

Statement on

Form S-3 (File

No. 333-55834),

filed with the

SEC on

February 16,

2001.(12) Incorporated

by reference

from the

Registrant s

Form 10-K filed

with the SEC on

April 14,

2001.(13) Incorporated

by reference

from the

Registrant s

Current Report

on Form 8-K

filed with the

SEC on March 7,

2002.(14) Incorporated

by reference

from the

Registrant s

Registration

Statement on

Form S-3 (File

No. 333-81214)

filed with the

SEC on

January 22,

2002.(15) Incorporated

by reference

from the

Registrant s

Current Report

on Form 8-K

filed with the

SEC on June 18,

2002.(\*) Management

contract or

compensatory

plan or

arrangement.

32

### **Table of Contents**

- (b) Reports on Form 8-K
- (1) The Registrant filed a current report on Form 8-K on July 3, 2002, announcing the filing of a listing application with The New York Stock Exchange to list its Class B Common Stock.
- (2) The Registrant filed a current report on Form 8-K on July 11, 2002, announcing receipt of approval to list its Class B Common Stock on The New York Stock Exchange (the NYSE), and that the Class B Common would begin trading on the NYSE on July 12, 2002 and be delisted from the Nasdaq National Market effective July 11, 2002.
- (3) The Registrant filed a current report on Form 8-K on July 17, 2002, with an attached press release announcing its earning for the second quarter and six months ended June 30, 2002.
- (4) The Registrant filed a current report on Form 8-K on July 30, 2002, announcing the pricing of an offering of 3.5 million shares of is Class B Common Stock at a price of \$19.00 per share.
- (5) The Registrant filed a current report on Form 8-K on August 2, 2002, announcing the closing of the offering of 3.5 million shares of its Class B Common Stock.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**R&G FINANCIAL CORPORATION** 

Date: November 14, 2002 By: /S/ VICTOR J. GALAN

Víctor J. Galán, Chairman and Chief Executive Officer

(Principal Executive Officer) By: /S/ JOSEPH R. SANDOVAL

Joseph R. Sandoval Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)

33

#### **Table of Contents**

### **CERTIFICATIONS**

### I, Víctor J. Galán, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of R&G Financial Corporation;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all
  material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this
  quarterly report;
- 4. The registrant s other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which the periodic report is being prepared;
  - (b) Evaluated the effectiveness of the registrant s disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the Evaluation Date); and
  - (c) Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date:
- 5. The registrant s other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant s auditors and to the audit committee of the registrant s board of directors (or persons performing the equivalent function):
  - (a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant s ability to record, process, summarize and report financial data and have identified for the registrant s auditors any material weaknesses in internal controls;
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant s internal controls; and
- 6. The registrant s other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002

/s/ Víctor J. Galán Chairman of the Board and Chief Executive Officer

### **Table of Contents**

- I, Joseph R. Sandoval, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of R&G Financial Corporation;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all
  material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this
  quarterly report;
- 4. The registrant s other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which the periodic report is being prepared;
  - (b) Evaluated the effectiveness of the registrant s disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the Evaluation Date ); and
  - (c) Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date:
- 5. The registrant s other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant s auditors and to the audit committee of the registrant s board of directors (or persons performing the equivalent function):
  - (a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant s ability to record, process, summarize and report financial data and have identified for the registrant s auditors any material weaknesses in internal controls;
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant s internal controls; and
- 6. The registrant s other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002

/s/ Joseph R. Sandoval Senior Vice President and Chief Financial Officer