SUN HYDRAULICS CORP Form 10-Q November 15, 2005

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 1, 2005

Commission file number 0-21835

SUN HYDRAULICS CORPORATION

(Exact Name of Registration as Specified in its Charter)

FLORIDA 59-2754337

(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Incorporation or Organization)

1500 WEST UNIVERSITY PARKWAY SARASOTA, FLORIDA

34243

(Address of Principal Executive Offices)

(Zip Code)

941/362-1200

(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes be No o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes o No b

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

The Registrant had 10,911,002 shares of common stock, par value \$.001, outstanding as of November 4, 2005.

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Ex-4.2 Revolving Credit Agreement

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PART I: FINANCIAL INFORMATION

Item 1.
Sun Hydraulics Corporation
Consolidated Balance Sheets

(in thousands, except share data)

	October 1, 2005 (unaudited)	De	ecember 25, 2004
Assets			
Current assets:			
Cash and cash equivalents	\$ 6,809	\$	9,300
Restricted cash	423		462
Accounts receivable, net of allowance for doubtful accounts of \$160 and \$170	10,697		8,611
Inventories	7,911		7,105
Deferred income taxes	392		392
Other current assets	900		776
Total current assets	27,132		26,646
Property, plant and equipment, net	44,315		43,687
Other assets	1,796		1,475
	-,,,,		-,
Total assets	\$73,243	\$	71,808
Liabilities and shareholders equity Current liabilities:			
Accounts payable	\$ 3,740	\$	2,536
Accrued expenses and other liabilities	4,511		4,609
Long-term debt due within one year	454		1,058
Dividends payable	1,091		522
Taxes payable	302		1,198
Total current liabilities	10,098		9,923
Long-term debt due after one year	2,021		11,196
Deferred income taxes	4,980		4,986
Other noncurrent liabilities	286		300
Total liabilities	17,385		26,405
Commitments and contingencies			
Shareholders equity: Preferred stock, 2,000,000 shares authorized, par value \$0.001, no shares			
outstanding			
	11		10

Common stock, 20,000,000 shares authorized, par value \$0.001, 10,906,248 and 10,441,920 shares outstanding Capital in excess of par value 32,686 28,579 Unearned compensation related to outstanding restricted stock (381)(608)Retained earnings 21,607 13,867 Accumulated other comprehensive income 1,935 3,566 Treasury stock (11)Total shareholders equity 55,858 45,403

The accompanying Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

Total liabilities and shareholders equity

\$

71,808

\$73,243

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Sun Hydraulics Corporation Consolidated Statements of Operations (in thousands, except per share data)

	Three mo October 1, 2005 (unaudited)			onths ended September 25, 2004 (unaudited)		
Net sales	•	28,726	\$	23,164		
Cost of sales		19,701		16,117		
Gross profit		9,025		7,047		
Selling, engineering and administrative expenses		4,644		4,002		
Operating income		4,381		3,045		
Interest expense		102		123		
Foreign currency transaction gain		(23)		(43)		
Miscellaneous expense/(income), net		100		(7)		
Income before income taxes		4,202		2,972		
Income tax provision		1,284		1,092		
Net income	\$	2,918	\$	1,880		
Basic net income per common share	\$	0.27	\$	0.18		
Weighted average basic shares outstanding		10,894		10,343		
Diluted net income per common share	\$	0.27	\$	0.18		
Weighted average diluted shares outstanding		10,991		10,459		
Dividends declared per share The accompanying Notes to the Consolidated, Unaudited Financial Statement statements.		0.100 an integral	\$ I part of	0.050 these financial		

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Sun Hydraulics Corporation Consolidated Statements of Operations (in thousands, except per share data)

	Nine mo October 1, 2005 (unaudited)		Sep	ended tember 25, 2004 naudited)
Net sales	\$	88,819	\$	71,077
Cost of sales		59,956		49,338
Gross profit	:	28,863		21,739
Selling, engineering and administrative expenses		13,387		12,262
Operating income		15,476		9,477
Interest expense Foreign currency transaction gain Miscellaneous expense/(income), net		385 (290) 78		405 (75) (25)
Income before income taxes		15,303		9,172
Income tax provision		5,384		3,343
Net income	\$	9,919	\$	5,829
Basic net income per common share	\$	0.92	\$	0.57
Weighted average basic shares outstanding		10,797		10,217
Diluted net income per common share	\$	0.91	\$	0.57
Weighted average diluted shares outstanding Dividends declared per share The accompanying Notes to the Consolidated, Unaudited Financial Statements statements.	\$	10,893 0.225 integral pa	\$ art of the	10,304 0.140 ese financial

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Sun Hydraulics Corporation Consolidated Statement of Changes in Shareholders Equity and Comprehensive Income (unaudited)

(in thousands)				Capital in	Unearned compensation related to	on A	.ccumulate	ed		
	Prefer Pre ferre	dCommon (Commo	n excess of		Retainedo	Retainedomprehens Tweasury			
	shares stock	shares	stock	par value	stock	earnings	income	stock	Total	
Balance, December 25, 2004 Recognition of unearned	\$	10,442	\$ 10	\$ 28,579	\$ (608)	\$ 13,867	\$ 3,566	\$(11)	\$ 45,403	
compensation, restricted stock Shares issued,					227				227	
stock options Shares issued,		347	1	2,366					2,367	
ESPP Shares issued,		10		111					111	
ESOP Purchase and		110		1,058					1,058	
retirement of treasury stock Stock option income tax		(3)		(38)				11	(27)	
benefit				610					610	
Dividends declared Comprehensive						(2,179)			(2,179)	
income: Net income Foreign currenc	y					9,919			9,919	
translation adjustments							(1,631)		(1,631)	
Comprehensive income									8,288	
Balance, October 1, 2005	\$	10,906	\$ 11	\$ 32,686	\$ (381)	\$ 21,607	\$ 1,935	\$	\$ 55,858	

The accompanying Notes to the Consolidated, Unaudited Financial Statements are an integral part of this financial statement.

Sun Hydraulics Corporation

Sun riyuraunes Corporation			
Consolidated Statements of Cash Flows (in thousands)	Nine months ended October 1, 2005 (unaudited)	September 25, 2004 (unaudited)	
Cash flows from operating activities:			
Net income	\$ 9,919	\$ 5,829	
Adjustments to reconcile net income to net cash provided by operating			
activities:			
Depreciation and amortization	4,172	4,073	
Loss on disposal of assets	18	43	
Provision for deferred income taxes	(6)	(93)	
Allowance for doubtful accounts	(10)	6	
Stock-based compensation expense	245	186	
(Increase) decrease in:			
Accounts receivable	(2,076)	(2,211)	
Inventories	(806)	(173)	
Other current assets	(124)	(56)	
Other assets	72	31	
Increase (decrease) in:			
Accounts payable	1,204	(226)	
Accrued expenses and other liabilities	960	1,533	
Taxes payable	(286)	2,050	
Other liabilities	(14)	(23)	
Net cash provided by operating activities	13,268	10,969	
Cash flows from investing activities:			
Investment in WhiteOak	(400)		
Capital expenditures	(6,207)	(3,531)	
Proceeds from dispositions of equipment	1	19	
Net cash used in investing activities	(6,606)	(3,512)	
Cash flows from financing activities:			
Proceeds from debt	10,099		
Repayment of debt	(19,878)	(5,837)	
Proceeds from exercise of stock options	2,348	1,387	
Proceeds from stock issued	111		
Payments for purchase of treasury stock	(27)	(657)	
Proceeds from reissuance of treasury stock		589	
Dividends to shareholders	(1,609)	(885)	
Net cash used in financing activities	(8,956)	(5,403)	

Effect of exchange rate changes on cash and cash equivalents		(236)		359
Net (decrease) increase in cash and cash equivalents		(2,530)		2,413
Net (decrease) merease in easii and easii equivalents		(2,330)		2,413
Cash and cash equivalents, beginning of period		9,762		5,219
Cash and cash equivalents, end of period	\$	7,232	\$	7,632
Supplemental disclosure of cash flow information:				
Cash paid:				
Interest	\$	385	\$	405
Income taxes	\$	6,286	\$	1,386
The accompanying Notes to the Consolidated, Unaudited Financial Statements statements.	s are a	an integral	part of th	ese financial
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SUN HYDRAULICS CORPORATION NOTES TO THE CONSOLIDATED, UNAUDITED FINANCIAL STATEMENTS (Dollars in thousands except per share data)

1. BASIS OF PRESENTATION AND SUMMARY OF BUSINESS

Sun Hydraulics Corporation, and its wholly-owned subsidiaries and joint ventures, design, manufacture, and sell screw-in cartridge valves and manifolds used in hydraulic systems. The Company has facilities in the United States. the United Kingdom, Germany, Korea, France, and China. Sun Hydraulics Corporation (Sun Hydraulics), with its main offices located in Sarasota, Florida, designs, manufactures, and sells primarily through distributors. Sun Hydraulik Holdings Limited (Sun Holdings), a wholly-owned subsidiary of Sun Hydraulics, was formed to provide a holding company for the European market operations; its wholly-owned subsidiaries are Sun Hydraulics Limited (a British corporation, Sun Ltd.) and Sun Hydraulik GmbH (a German corporation, Sun GmbH). Sun Ltd. operates a manufacturing and distribution facility located in Coventry, England, and Sun GmbH operates a manufacturing and distribution facility located in Erkelenz, Germany. Sun Hydraulics Korea Corporation (Sun Korea), a wholly-owned subsidiary of Sun Hydraulics, located in Inchon, South Korea, operates a manufacturing and distribution facility. Sun Hydraulics, SARL (Sun France), a wholly-owned subsidiary of Sun Hydraulics, located in Bordeaux, France, operates a sales and engineering support facility. Sun Hydraulics Systems (Shanghai) Co., Ltd. (Sun China), a 50/50 joint venture between Sun Hydraulics and Links Lin, the owner of Sun Hydraulics Taiwanese distributor, is located in Shanghai, China, and operates a manufacturing and distribution facility. Sun Hydraulics acquired a 40% equity method investment in WhiteOak Controls, Inc. (WhiteOak), on June 28, 2005 (see Note 3). WhiteOak, located in Mediapolis, Iowa, designs and produces complementary electronic control products.

The accompanying unaudited interim consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission for reporting on Form 10-Q. Accordingly, certain information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements are not included herein. The financial statements are prepared on a consistent basis (including normal recurring adjustments) and should be read in conjunction with the consolidated financial statements and related notes contained in the Annual Report on Form 10-K for the fiscal year ended December 25, 2004, filed by Sun Hydraulics Corporation (together with its subsidiaries, the Company) with the Securities and Exchange Commission on March 24, 2005. In Management s opinion, all adjustments necessary for a fair presentation of the Company s financial statements are reflected in the interim periods presented. Operating results for the three and nine month periods ended October 1, 2005, are not necessarily indicative of the results that may be expected for the period ending December 31, 2005.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Stock-Based Compensation

The Company has adopted the disclosure only provisions of Statements of Financial Accounting Standards (FAS) No. 148, Accounting for Stock-Based Compensation Transition and Disclosure, an amendment to FAS No. 123, Accounting for Stock-Based Compensation (FAS 148), and has elected to follow Accounting Principles Board Opinion (APB) No. 25, Accounting for Stock Issued to Employees and related interpretations in accounting for its employee stock options. Under APB 25, because the exercise price of employee stock options equals the market price of the underlying stock on the date of grant, no compensation expense is recorded.

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If the company had elected to recognize compensation expense for stock options based on the fair value at grant date, consistent with the method prescribed by FAS No. 123, *Accounting for Stock-Based Compensation* (FAS 123), net income and earnings per share would have been reduced to the pro forma amounts below. The pro forma amounts were determined using the Black-Scholes valuation model with weighted average assumptions as set forth below.

	Three Months Ended		Nine Months Ended				
	October Septemb		ptember	October	September		
	1,		25,	1,		25,	
	2005		2004	2005	2004		
Net Income as Reported	\$ 2,918	\$	1,880	\$ 9,919	\$	5,829	
Stock-based compensation reported in net income, net of related taxes	48		35	144		117	
Stock compensation expense calculated under FAS 123, net of related taxes	(67)		(49)	(223)		(159)	
Pro Forma Net Income	\$ 2,899	\$	1,866	\$ 9,840	\$	5,787	
Basic net income per common share:							
As reported	\$ 0.27	\$	0.18	\$ 0.92	\$	0.57	
Pro forma	\$ 0.27	\$	0.18	\$ 0.91	\$	0.57	
Diluted net income per common share:							
As reported	\$ 0.27	\$	0.18	\$ 0.91	\$	0.57	
Pro forma	\$ 0.26	\$	0.18	\$ 0.90	\$	0.56	
Assumptions							
Risk-free interest rate	4.22%		4.03%	4.22%		4.03%	
Expected lives (in years)	6.5		6.5	6.5		6.5	
Expected volatility	30.32%		40.00%	30.32%		40.00%	
Dividend yield	2.19%		1.53%	2.19%		1.53%	
Earnings per share	_						

The following table represents the computation of basic and diluted earnings per common share as required by FAS No. 128, *Earnings Per Share* (in thousands, except per share data):

	Three Months Ended				Nine Months Ended			
	October 1, 2005	Sep	tember 25, 2004		etober 2005	Sep	otember 25, 2004	
Net income	\$ 2,918	\$	1,880	\$	9,919	\$	5,829	
Weighted average basic shares outstanding	10,894		10,343	1	0,797		10,217	
Basic net income per common share	\$ 0.27	\$	0.18	\$	0.92	\$	0.57	
Effect of dilutive stock options	97		116		96		87	

Weighted average diluted shares outstanding 10,991 10,459 10,893 10,304

Diluted net income per common share \$ 0.27 \$ 0.18 \$ 0.91 \$ 0.57

Diluted earnings per common share excludes antidilutive stock options of approximately 68 for the periods ended September 25, 2004.

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Stock Split

On June 10, 2005, the Company declared a three-for-two stock split, effected in the form of a 50% stock dividend, to shareholders of record on June 30, 2005, payable on July 15, 2005. The Company issued approximately 3,600,000 shares of common stock as a result of the stock split. The effect of the stock split on outstanding shares and earnings per share was retroactively applied to all periods presented.

Reclassification

Certain amounts shown in the 2004 consolidated financial statements have been reclassified to conform to the 2005 presentation.

52-53 Week Fiscal Year

The Company s fiscal year ends on the Saturday nearest to the end of the month of December. Each quarter consists of two 4-week periods and one 5-week period. The 2005 fiscal year will end on December 31, 2005, resulting in a 53-week year. As a result of the 2004 fiscal year ending December 25, 2004, the year-to-date period ending October 1, 2005, consists of five 4-week periods and four 5-week periods.

3. ACQUISITIONS

On June 28, 2005, Sun Hydraulics acquired shares of common stock representing 40% of the outstanding shares of WhiteOak Controls, Inc. (WhiteOak). WhiteOak designs and produces electronic amplifiers and other control products. The Company, together with WhiteOak, will co-develop products to be used in and in conjunction with other Company products. The acquisition price paid by the Company was \$400. The excess paid over pro rata share of net assets of \$274 is being classified as developed technology and is being amortized over a period of 10 years.

4. RESTRICTED CASH

The restricted cash balance at October 1, 2005, consisted of \$423 in reserves as a required deferment for customs and excise taxes in the U.K. operation. The restricted amount was calculated as an estimate of two months of customs and excise taxes for items coming into the Company s U.K. operations and is held with Lloyd s TSB in the U.K.

5. INVENTORIES

	Oc	December 25, 2004		
Raw materials	\$	2,523	\$	2,523
Work in process		2,916		2,487
Finished goods		2,720		2,402
Provision for slow moving inventory		(248)		(307)
Total	\$	7,911	\$	7,105

6. GOODWILL

On October 1, 2005, the Company had \$715 of goodwill, related to its acquisition of Sun Korea. Goodwill is held in other assets on the balance sheet. Valuation models reflecting the expected future

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cash flow projections were used to value Sun Korea at December 25, 2004. The analysis indicated that there was no impairment of the carrying value of the goodwill. As of October 1, 2005, no factors were identified that indicated impairment of the carrying value of the goodwill.

7. LONG-TERM DEBT

	October 1, 2005	De	cember 25, 2004
\$11,000 five-year note, collateralized by U.S. real estate and equipment and a 65% stock pledge in the foreign subsidiaries, interest rate Libor + 1.9% or prime rate at Company s discretion, due July 23, 2008.	\$	\$	10,220
\$12,000 revolving line of credit, collateralized by U.S. real estate and equipment and a 65% stock pledge in the foreign subsidiaries, interest rate Libor + 1.9% or prime rate at Company s discretion, due July 23, 2006.			
\$35,000 revolving line of credit, collateralized by U.S. assets, interest rate Libor + 1.5% or Bank s Base Rate at Company s discretion (5.228% at October 1, 2005), due August 1, 2011.	999		
\$2,400 12-year mortgage note on the German facility, fixed interest rate of 6.05%, due September 30, 2008. 10-year notes, fixed interest rates ranging from 3.5-5.1%, collateralized by equipment in Germany, due between 2009 and 2011.	687 728		947 1,009
Other	61		78
Less amounts due within one year	2,475 (454)		12,254 (1,058)
Total	\$ 2,021	\$	11,196

On August 11, 2005, the Company completed a refinancing of its existing debt in the U.S. with Fifth Third Bank (the Bank). The new financing consists of a secured revolving line of credit of \$35 million (the Line of Credit). The Line of Credit is secured by the Company s U.S. assets, including its manufacturing facilities, and requires monthly payments of interest. The Line of Credit has a floating interest rate for the first year of 1) 1.5% over the 30-day LIBOR Rate (as defined), or 2) the Bank s Base Rate (as defined), at the Company s discretion. Thereafter, the interest rate will vary based upon the Company s leverage ratio. The Line of Credit is payable in full on August 1, 2011, but maturity may be accelerated by the Bank upon an Event of Default (as defined). Prepayment may be made without penalty or premium at any time upon the required notice to the Bank. At October 1, 2005, the Line of Credit had an outstanding balance of \$999.

The Line of Credit is subject to debt covenants including: 1) Debt (as defined) to Tangible Net Worth (as defined) ratio of not more than 1.5:1.0, 2) Funded Debt (as defined) to EBITDA (as defined) ratio of not more than 2.5:1.0, and 3) EBIT (as defined) to Interest Expense (as defined) ratio of not less than 1.1:1.0; and requires the Company to maintain its primary domestic deposit accounts with the Bank. As of October 1, 2005, the Company was in compliance with all debt covenants.

8. SEGMENT REPORTING

The individual subsidiaries comprising the Company operate predominantly in a single industry as manufacturers and distributors of hydraulic components. The Company is multinational with operations in the United States, and subsidiaries in the United Kingdom, Germany, Korea, and France. Amounts for France, due to their immateriality, are included with the U.S. In computing operating profit for the foreign subsidiaries, no allocations of general corporate expenses have been made. Management bases its financial decisions by the geographical location of its operations. Identifiable assets of the foreign subsidiaries are those assets related to the operation of those companies. United States assets consist of all other operating assets of the Company.

Segment information is as follows:

	United States	Korea	Germany	United Kingdom	Elimination	Consolidated
Thus Months			v	8		
Three Months Ended October 1, 2005						
Sales to unaffiliated						
customers	\$ 18,118	\$ 2,992	\$ 3,736	\$ 3,880	\$	\$ 28,726
Intercompany sales	5,179	•	16	721	(5,916)	•
Operating income	3,121	377	617	270	(4)	4,381
Depreciation	973	37	121	255		1,386
Capital expenditures	1,733	7	712	117		2,569
Three Months						
Ended October 1, 2004						
Sales to unaffiliated						
customers	\$ 14,676	\$ 1,900	\$ 3,390	\$ 3,198	\$	\$ 23,164
Intercompany sales	4,112		19	465	(4,596)	
Operating income	1,921	201	791	135	(3)	3,045
Depreciation	960	34	132	259		1,385
Capital expenditures	883	32	38	99		1,052
Nine Months						
Ended October 1, 2005						
Sales to unaffiliated						
customers	\$ 55,821	\$ 8,909	\$ 11,914	\$ 12,175	\$	\$ 88,819
Intercompany sales	16,614		59	2,068	(18,741)	
Operating income	10,855	1,174	2,705	923	(181)	15,476
Depreciation	2,934	112	340	779		4,165
Capital expenditures	4,565	14	806	822		6,207
Nine Months						
Ended September 25, 2004						
Sales to unaffiliated						
customers	\$ 44,566	\$ 6,744	\$ 9,860	\$ 9,907	\$	\$ 71,077
Intercompany sales	12,029	*	52	1,301	(13,382)	,
Operating income	6,361	776	2,013	338	(11)	9,477
Depreciation	2,835	102	341	795	, ,	4,073
Capital expenditures	2,921	40	105	465		3,531

Operating income is total sales and other operating income less operating expenses. Segment operating income does not include interest expense and net miscellaneous income/expense.

9. NEW ACCOUNTING PRONOUNCEMENTS

In November 2004, the FASB issued FAS No. 151 (FAS 151), *Inventory Costs, an amendment of ARB No. 43*, *Chapter 4*. The amendments made by FAS 151 clarify that abnormal amounts of idle facility expense, freight, handling costs and wasted materials (spoilage) should be recognized as current-period charges and requires the allocation of fixed production overheads to inventory based on the normal capacity of the production facilities. While FAS 151 enhances Accounting Research Bulletin No. 43,

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Restatement and Revision of Accounting Research Bulletins, and clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material (spoilage), the statement also removes inconsistencies between ARB 43 and International Accounting Standards No. 2 (IAS 2) and amends ARB 43 to clarify that abnormal amounts of costs should be recognized as period costs. Under some circumstances, according to ARB 43, the above listed costs may be so abnormal as to require treatment as current period charges. FAS 151 requires these items be recognized as current-period charges regardless of whether they meet the criterion of so abnormal and requires allocation of fixed production overheads to the costs of conversion.

This standard will be effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The impact of the adoption of FAS 151 on the Company s reported operating results, financial position and existing financial statement disclosure is not expected to be material.

In December, 2004, the FASB issued FAS No. 123 (revised 2004) (FAS 123(R)), *Share-Based Payment*, which is a revision of FAS 123. FAS 123(R) supersedes APB 25 and FAS 123, and amends FAS No. 95, *Statement of Cash Flows*. This Statement requires entities to recognize the cost of employee services received in exchange for awards of equity instruments based on the grant-date fair value of those awards (with limited exceptions). This Statement eliminates the alternative to use APB 25 s intrinsic value method of accounting that was provided in FAS 123 as originally issued. Under APB 25, issuing stock options to employees at or above fair value generally resulted in no recognition of compensation cost.

FAS 123(R) also requires that the Company estimate the number of awards that are expected to vest and to revise the estimate as the actual forfeitures differ from the estimate. This standard is effective as of the beginning of the first annual reporting period that begins after June 15, 2005. The effect of these items and other changes in FAS 123(R) as well as the potential impact on the Company s reported operating results, financial position and existing financial statement disclosure is currently being evaluated.

FAS 123(R) requires that the benefits of tax deductions in excess of recognized compensation cost be reported as a financing cash flow, rather than as an operating cash flow, thus reducing net operating cash flows and increasing net financing cash flows in the periods after the effective date. The Company cannot estimate what these amounts will be in the future because they depend on, among other things, when employees exercise stock options.

The Company currently follows the disclosure only provisions of FAS 148, and has elected to follow APB 25 and related interpretations in accounting for its employee stock options. The Company uses the Black-Scholes formula to estimate the value of stock options granted to employees for disclosure purposes. FAS 123(R) requires that the Company use the valuation technique that best fits the circumstances. The Company is currently evaluating other techniques.

In December 2004, the FASB issued FASB Staff Position (FSP) 109-1 (FSP 109-1) and 109-2 (FSP 109-2). FSP 109-1 provides guidance on the application of FAS No. 109, *Accounting for Income Taxes* (FAS 109), with regard to the tax deduction on qualified production activities provision within H.R. 4520, The American Jobs Creation Act of 2004 (Act), that was enacted on October 22, 2004. FSP 109-2 provides guidance on a special one-time dividends received deduction on the repatriation of certain foreign earnings to qualifying U.S. taxpayers. The Act contains numerous provisions related to corporate and international taxation including repeal of the Extraterritorial Income (ETI) regime, creation of a new Domestic Production Activities (DPA) deduction and a temporary dividends received deduction related to repatriation of foreign earnings. The Act contains various effective dates and transition periods. Under the guidance provided in FSP 109-1, the new DPA deduction will be treated as a special deduction as described in FAS 109. As such, the special deduction has no effect on the Company s deferred tax assets and liabilities existing at the enactment date. Rather, the impact of this deduction will be reported in the period in which the deduction is claimed on the Company s income tax return. The Company does not expect the net effect of the phase-out of the ETI deduction and phase-in of the new DPA deduction to result in a material impact on its effective income tax rate in 2005.

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In FSP 109-2, the FASB acknowledged that, due to the proximity of the Act s enactment date to many companies year-ends and the fact that numerous provisions within the Act are complex and pending further regulatory guidance, many companies might not be in a position to assess the impacts of the Act on their plans for repatriation or reinvestment of foreign earnings. Therefore, the FSP provided companies with a practical exception to the permanent reinvestment standards of FAS 109 and APB No. 23, *Accounting for Income Taxes Special Areas*, by providing additional time to determine the amount of earnings, if any, that they intend to repatriate under the Act s provisions. The Company is not yet in a position to decide whether, and to what extent, it might repatriate foreign earnings to the U.S. Therefore, under the guidance provided in FSP 109-2, no deferred tax liability has been recorded in 2005 in connection with the repatriation provisions of the Act. The Company is currently analyzing the future impact of the temporary dividends received deduction provisions contained in the Act.

10. COMMITMENTS AND CONTINGENCIES

The Company is not a party to any legal proceedings other than routine litigation incidental to its business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the results of operations, financial position or cash flows of the Company.

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Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW

Sun Hydraulics Corporation is a leading designer and manufacturer of high-performance screw-in hydraulic cartridge valves and manifolds, which control force, speed and motion as integral components in fluid power systems. The Company sells its products globally through wholly-owned companies and independent distributors with some direct accounts. Sales outside the United States for the Quarter ended October 1, 2005, were 50% of total net sales. Approximately 66% of product sales are used by the mobile market, which is characterized by applications where the equipment is not fixed in place, the operating environment is often unpredictable, and duty cycles are generally moderate to low. Some examples of mobile equipment include off-road construction equipment, fire and rescue equipment and mining machinery.

The remaining 34% of sales are used by industrial markets, which are characterized by equipment that is fixed in place, typically in a controlled environment, and which operates at higher pressures and duty cycles. Automation machinery, metal cutting machine tools and plastics machinery are some examples of industrial equipment. The Company sells to both markets with a single product line.

Industry conditions

Demand for the Company s products is dependent on demand for the capital goods into which the products are incorporated. The capital goods industries in general, and the fluid power industry specifically, are subject to economic cycles. According to the National Fluid Power Association (the fluid power industry s trade association in the United States), the United States index of shipments of hydraulic products decreased -16%, -3% and -2% in 2001, 2002 and 2003, respectively. This trend reversed in 2004 as the United States index of shipments of hydraulics products increased 25%. The index of shipments has continued to show growth through August 2005, increasing 17%. The Company s order trend has historically tracked closely to the United States Purchasing Managers Index (PMI). The index was 59.4 at the end of September 2005 compared to 58.5 at the end of September 2004. When PMI is over 50, it indicates economic expansion; when it is below 50, it indicates contraction in the economy.

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Results for the third quarter (Dollars in millions except net income per share)

	September		
	October 1,	25,	
	2005	2004	Increase
Three Months Ended			
Net Sales	\$28.7	\$ 23.2	24%
Net Income	\$ 2.9	\$ 1.9	53%
Net Income per share:			
Basic	\$0.27	\$ 0.18	50%
Diluted	\$0.27	\$ 0.18	50%
Nine Months Ended			
Net Sales	\$88.8	\$ 71.1	25%
Net Income	\$ 9.9	\$ 5.8	71%
Net Income per share:			
Basic	\$0.92	\$ 0.57	61%
Diluted	\$0.91	\$ 0.57	60%

The Company had another excellent quarter with sales increasing 24% bringing year to date sales to 25% over last year. The Company is confident going into the fourth quarter, as economic indicators in the U.S. capital goods market remain strong. The PMI, which Sun s business historically tracks, continues to show purchasing strength in the economy.

The Company continues to strengthen its balance sheet by building cash and paying down debt. In September, the Company doubled its quarterly dividend from \$0.05 to \$0.10. It is also in a great position to take advantage of potential future internal or external investment opportunities through utilization of its new \$35 million credit facility. In addition to Robert W. Baird, which has provided independent research coverage on Sun Hydraulics since 1997, Westminster Securities Corporation initiated independent research on the Company in October, 2005.

The Company s CFO, Dick Dobbyn, will be retiring early next year, and Tricia Fulton will assume the CFO position. Ms. Fulton has been with the Company since 1997 and has worked closely with Mr. Dobbyn since this time. The Company is proud that it was able to fill this important position from inside and has complete confidence that Ms. Fulton will do an outstanding job. Mr. Dobbyn, who will retain the CFO position through the close of 2005, will continue to work with the Company in an advisory role, including work on special projects. *Outlook*

Historically, demand in the fourth quarter slows compared to prior periods, particularly in foreign markets. The Company estimates sales for the fourth quarter will be approximately \$27 million, a 15% increase over the fourth quarter last year, and annual sales will be approximately \$116 million, a 22% increase compared to 2004. Fourth quarter earnings per share are estimated to be between \$0.20 and \$0.23 per share, compared to \$0.19 per share in the fourth quarter last year.

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COMPARISON OF THE THREE MONTHS ENDED OCTOBER 1, 2005 AND SEPTEMBER 25, 2004 Not Sales

Net sales were \$28.7 million, an increase of \$5.5 million, or 24.0%, compared to \$23.2 million in 2004. The increase was due in large part to the continued growth of the manufacturing sector, particularly in North America where sales increased 22.2%, as shipments within the U.S. increased 21.5% and Canadian shipments increased 30.0%.

European sales increased 15.9%, or \$1.1 million, to \$7.9 million. Significant increases were noted in Finland, Sweden, Italy and the Netherlands.

Asian sales increased 52.8%, or \$1.5 million, to \$4.3 million, led by domestic sales in Korea and China.

Gross Profit

Gross profit increased \$2.0 million, or 28.1%, to \$9.0 million. Gross profit as a percentage of net sales increased to 31.4% in the third quarter of 2005, compared to 30.4% in the third quarter last year. Gross profit increases primarily related to higher sales volume.

Selling, Engineering and Administrative Expenses

Selling, engineering and administrative expenses increased 16.0%, or \$0.6 million, to \$4.6 million compared to the same quarter last year. The increase was primarily due to increased audit and contract labor fees, including Sarbanes-Oxley 404 compliance, foreign compensation expense, and a write-off of the remaining deferred loan costs related to the extinguishment of debt.

Interest Expense

Interest expense for the quarter ended October 1, 2005, remained flat at \$0.1 million compared to the quarter ended September 25, 2004. Total average debt for the quarter ended October 1, 2005, was \$7.0 million compared to \$13.6 million for the quarter ended September 25, 2004. Although average debt outstanding decreased during the period ended October 1, 2005, the average interest rate on variable debt increased from the period ended September 25, 2004.

Foreign Currency Transaction Gain

There was minimal impact to net income in the quarters ended October 1, 2005, and September 25, 2004, as a result of foreign currency transactions.

Miscellaneous Expense/(Income), Net

Miscellaneous expense increased \$0.1 million compared to the quarter ended September 25, 2004. The increase was due to expenses related to a sales tax audit in Florida, which was completed during the quarter.

Income Taxes

The provision for income taxes for the quarter ended October 1, 2005, was 30.6% of pretax income compared to 36.7% for the quarter ended September 25, 2004. The change was attributable to a change in the U.S. effective tax rate of approximately 1% for some additional permanent benefits estimated this quarter and a true-up to the Company s completed 2004 U.S. tax return.

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COMPARISON OF THE NINE MONTHS ENDED OCTOBER 1, 2005 AND SEPTEMBER 25, 2004

The Company s fiscal year ends on the Saturday nearest to the end of the month of December. Each quarter consists of two 4-week periods and one 5-week period. The 2005 fiscal year will end on December 31, 2005, resulting in a 53-week year. As a result of the 2004 fiscal year ending December 25, 2004, the year-to-date period ending October 1, 2005, consists of five 4-week periods and four 5-week periods.

Net Sales

Net sales were \$88.8 million, an increase of \$17.7 million, or 25.0%. This increase reflected the continued economic recovery of the manufacturing sector in the United States, increased domestic sales in Korea and China, and strong demand in Continental Europe and Scandinavia.

Gross Profit

Gross profit increased 32.8%, or \$7.1 million. Gross profit as a percentage of net sales increased to 32.5% from 30.6% last year. A moderate and selective sales price increase in January this year, coupled with increased sales volume and improved productivity, offset the increased cost of parts and raw materials.

Selling, Engineering, and Administrative Expenses

Selling, engineering and administrative expenses increased 9.2%, or \$1.1 million, to \$13.4 million compared to last year. The increase was primarily due to increased audit and contract labor fees related to 2005, including Sarbanes-Oxley 404 compliance, personnel related expenses, foreign compensation expense, a write-off of the remaining deferred loan costs related to the extinguishment of debt and costs for a bi-annual European trade show.

Interest Expense

Interest expense for the nine months ended October 1, 2005, remained flat at \$0.4 million compared to the nine months ended September 25, 2004. Total average debt for the period ended October 1, 2005, was \$7.4 million compared to \$15.3 million for the period ended September 25, 2004. Although average debt outstanding decreased during the period ended October 1, 2005, the average interest rate on variable debt increased from the period ended September 25, 2004.

Foreign Currency Transaction Gain

Foreign currency gains were \$0.3 and \$0.1 million for the nine months ended October 1, 2005, and September 25, 2004, respectively. While the Euro, the Korean Won and the British Pound made gains against the U.S. dollar during each of the nine month periods, the U.K. operations experienced losses related to sales conducted in U.S. dollars.

Miscellaneous Expense/(Income), Net

Miscellaneous expense increased \$0.1 million compared to the quarter ended September 25, 2004. The increase was due to expenses related to a sales tax audit in Florida, which was completed during the quarter.

Income Taxes

The provision for income taxes for the nine months ended October 1, 2005, was 35.2% of pretax income compared to 36.4% for the nine months ended September 25, 2004. The change was primarily due to

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the relative mix of income and different tax rates in effect among the countries in which the Company sells its products.

LIQUIDITY AND CAPITAL RESOURCES

Historically, the Company s primary source of capital has been cash generated from operations, although fluctuations in working capital requirements have from time to time been met through borrowings under revolving lines of credit. The Company s principal uses of cash have been to pay operating expenses, make capital expenditures, pay dividends to shareholders and service debt.

Cash from operations for the nine months ended October 1, 2005, was \$13.3 million, compared to \$11.0 million for the nine months ended September 25, 2004. The \$4.1 million increase in net income was offset by working capital changes related to increased volume. Days sales outstanding (DSO) were 34 and 33 at October 1, 2005, and September 25, 2004, respectively. Inventory turns were 10.0 as of October 1, 2005, compared to 9.5 as of September 25, 2004.

Capital expenditures, consisting primarily of purchases of machinery and equipment, were \$6.2 million for the nine months ended October 1, 2005, compared to \$3.5 million for the nine months ended September 25, 2004. Capital expenditures for the year are projected to be approximately \$8.5 million.

The Company declared quarterly dividends of \$0.10 per share to shareholders of record September 30, 2005, payable on October 15, 2005. The declaration and payment of future dividends is subject to the sole discretion of the Board of Directors, and any determination as to the payment of future dividends will depend upon the Company s profitability, financial condition, capital needs, future prospects and other factors deemed pertinent by the Board of Directors.

On August 11, 2005, the Company completed a refinancing of its existing debt in the U.S. with Fifth Third Bank (the Bank). The new financing consists of a secured revolving line of credit of \$35 million. (the Line of Credit). The Line of Credit is secured by the Company s U.S. assets, including its manufacturing facilities, and requires monthly payments of interest. The Line of Credit has a floating interest rate for the first year of 1) 1.5% over the 30-day LIBOR Rate (as defined), or 2) the Bank s Base Rate (as defined), at the Company s discretion. Thereafter, the interest rate will vary based upon the Company s leverage ratio. The Line of Credit is payable in full on August 1, 2011, but maturity may be accelerated by the Bank upon an Event of Default (as defined). Prepayment may be made without penalty or premium at any time upon the required notice to the Bank.

The Company believes that cash generated from operations and its borrowing availability under its revolving Line of Credit will be sufficient to satisfy the Company s operating expenses and capital expenditures for the foreseeable future. In the event that economic conditions were to severely worsen for a protracted period of time, the Company would have several options available to ensure liquidity in addition to increased borrowing. Capital expenditures could be postponed since they primarily pertain to long-term improvements in operations. Additional operating expense reductions also could be made. Finally, the dividend to shareholders could be reduced or suspended.

Off Balance Sheet Arrangements

The Company uses the equity method of accounting to account for its investments in Sun China and WhiteOak. The Company does not have a majority ownership in or exercise control over either of the entities. The Company does not believe that its investments in Sun China or WhiteOak qualify as Variable Interest Entities, within the scope of FASB Interpretation (FIN) No. 46, *Consolidation of Variable Interest Entities, an interpretation of ARB No. 5*, nor are they material to the financial statements of the Company at October 1, 2005.

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Seasonality

The Company generally has experienced increased sales during the second quarter of the year, largely as a result of the order patterns of our customers. As a result, the Company s second quarter net sales, income from operations and net income historically are the highest of any quarter during the year.

Inflation

The impact of inflation on the Company s operating results has been moderate in recent years, reflecting generally lower rates of inflation in the economy. While inflation has not had, and the Company does not expect that it will have, a material impact upon operating results, there is no assurance that the Company s business will not be affected by inflation in the future.

Critical Accounting Policies and Estimates

The Company currently only applies judgment and estimates which may have a material effect on the eventual outcome of assets, liabilities, revenues and expenses for impairment of long-lived assets, accounts receivable, inventory, goodwill and accruals. The following explains the basis and the procedure for each account where judgment and estimates are applied.

Revenue Recognition

The Company reports revenues, net of sales incentives, when title passes and risk of loss transfers to the customer. The effect of material non-recurring events is provided for when they become known.

Impairment of Long-Lived Assets

In accordance with Statement of Financial Accounting Standards (FAS) No. 144, *Accounting for Impairment or Disposal of Long-lived Assets* (FAS 144), long-lived assets, such as property and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the asset is measured by comparison of its carrying amount to future net cash flows the asset is expected to generate. If such assets are considered to be impaired, the impairment to be recognized is measured as the amount by which the carrying amount of the asset exceeds its fair market value.

The Company assesses the recoverability of goodwill and intangible assets not subject to amortization under FAS No. 142, *Goodwill and Other Intangible Assets* (FAS 142). See Goodwill below.

Accounts Receivable

The Company sells to most of its customers on a recurring basis, primarily through distributors with which the Company maintains long-term relationships. As a result, bad debt experience has not been material. The allowance for doubtful accounts is determined on a specific identification basis by a review of those accounts that are significantly in arrears. There can be no assurance that a distributor or a large direct sale customer with overdue accounts receivable balances will not develop financial difficulties and default on payment. See balance sheet for allowance amounts. *Inventory*

The Company offers a wide variety of standard products and as a matter of policy does not discontinue products. On an ongoing basis, component parts found to be obsolete through design or process changes are disposed of and charged to material cost. The Company reviews on-hand balances of products and component parts against specific criteria. Products and component parts without usage or that have excess quantities on hand are evaluated. An inventory reserve is then established for the full inventory carrying value of those products and component parts deemed to be obsolete or slow moving. See Note 5 for inventory reserve amounts.

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Goodwill

The Company acquired its Korean operations in September 1998 using the purchase method. As a result, goodwill is reflected on the consolidated balance sheet. A valuation based on the cash flow method was performed at December 25, 2004. It was determined that the value of the goodwill was not impaired. There is no assurance that the value of the acquired company will not decrease in the future due to changing business conditions. See Note 5 for goodwill amounts.

Accruals

The Company makes estimates related to certain employee benefits and miscellaneous accruals. Estimates for employee benefit accruals are based on information received from plan administrators in conjunction with management s assessments of estimated liabilities related to workers compensation, health care benefits and annual contributions to an employee stock ownership plan (ESOP), established in 2004 as part of the Company s retirement plan. Estimates for miscellaneous accruals are based on management s assessment of estimated liabilities for costs incurred.

FORWARD-LOOKING INFORMATION

Certain oral statements made by management from time to time and certain statements contained herein that are not historical facts are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and, because such statements involve risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Forward-looking statements, including those in Management s Discussion and Analysis of Financial Condition and Results of Operations, are statements regarding the intent, belief or current expectations, estimates or projections of the Company, its Directors or its Officers about the Company and the industry in which it operates, and assumptions made by management, and include among other items, (i) the Company s strategies regarding growth, including its intention to develop new products; (ii) the Company s financing plans; (iii) trends affecting the Company s financial condition or results of operations; (iv) the Company s ability to continue to control costs and to meet its liquidity and other financing needs; (v) the declaration and payment of dividends; and (vi) the Company s ability to respond to changes in customer demand domestically and internationally, including as a result of standardization. Although the Company believes that its expectations are based on reasonable assumptions, it can give no assurance that the anticipated results will occur. Important factors that could cause the actual results to differ materially from those in the forward-looking statements include, among other items, (i) the economic cyclicality of the capital goods industry in general and the hydraulic valve and manifold industry in particular, which directly affect customer orders, lead times and sales volume; (ii) conditions in the capital markets, including the interest rate environment and the availability of capital; (iii) changes in the competitive marketplace that could affect the Company s revenue and/or cost bases, such as increased competition, lack of qualified engineering, marketing, management or other personnel, and increased labor and raw materials costs; (iv) changes in technology or customer requirements, such as standardization of the cavity into which screw-in cartridge valves must fit, which could render the Company s products or technologies noncompetitive or obsolete; (v) new product introductions, product sales mix and the geographic mix of sales nationally and internationally; and (vi) changes relating to the Company s international sales, including changes in regulatory requirements or tariffs, trade or currency restrictions, fluctuations in exchange rates, and tax and collection issues. Further information relating to factors that could cause actual results to differ from those anticipated is included but not limited to information under the headings Business (including under the subheading Business Risk Factors) in the Company s Form 10-K for the year ended December 25, 2004, and Management s Discussion and Analysis of Financial Conditions and Results of Operations in this Form 10-Q for the quarter ended October 1, 2005. The Company disclaims any intention or obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

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Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is exposed to market risk from changes in interest rates on borrowed funds, which could affect its results of operations and financial condition. The Company had approximately \$1.1 million in variable-rate debt outstanding at October 1, 2005. The Company has managed this risk by its ability to select the interest rate on its debt financing at LIBOR plus 1.5% or the Bank s Base Rate, whichever is more advantageous. Beginning in August 2006, the interest rate on its debt financing will remain variable based upon the Company s leverage ratio. At October 1, 2005, a 1% change in interest rates up or down would have affected the Company s income statement on an annual basis by approximately \$11,000 at the current, variable-rate outstanding debt level.

The Company s exposure to foreign currency exchange fluctuations relates primarily to the direct investment in its facilities in the United Kingdom, Germany and Korea. The Company does not use financial instruments to hedge foreign currency exchange rate changes.

Item 4. CONTROLS AND PROCEDURES

As of October 1, 2005, the Company s management, under the direction of its Chief Executive Officer and the Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of the disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Our disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed in our SEC reports is recorded, processed, summarized and reported within the time periods specified by the SEC s rules and forms, and is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Based upon that evaluation, the Company s Chief Executive Officer and the Chief Financial Officer concluded that the Company s disclosure controls and procedures were effective at the reasonable assurance level as of October 1, 2005, in timely alerting them to material information required to be included in the Company s periodic SEC filings.

There were no significant changes in the Company s internal controls over financial reporting during the period ended October 1, 2005, that materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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PART II OTHER INFORMATION

Item 1. Legal Proceedings.

None.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In November 2004, the Company s Board of Directors authorized the repurchase of up to \$2.5 million of Company stock, to be completed no later than January 15, 2006. The stock purchases will be made in the open market or through privately negotiated transactions. Market purchases will be made subject to restrictions relating to volume, price and timing in an effort to minimize the impact of the purchases on the market for the Company s securities. The amount of the stock repurchases was set based upon the anticipated number of shares that will be required to fund the Company s ESOP and employee stock purchase plan, through fiscal year 2005.

The Company did not purchase any shares during the third quarter under the plan. The total number of shares that have been purchased through the plan is 7,600. Under the Plan, the Company may still purchase approximately \$2.4 million of Company.

Item 3. Defaults upon Senior Securities.

None.

Item 4. Submission of Matters to a Vote of Security Holders.

None.

Item 5. Other Information. None.

Item 6. Exhibits.

Exhibits:

Exhibit

Number

Exhibit Description

- 4.1 Credit and Security Agreement dated August 11, 2005, between the Company, as Borrower, and Fifth Third Bank, as Lender.
- 4.2 Renewal and Future Advance Revolving Line of Credit Promissory Note dated August 11, 2005, between the Company, as Borrower, and Fifth Third Bank, as Lender.
- 4.3 Renewed, Amended and Restated Mortgage and Security Agreement dated August 11, 2005, between the Company, as Mortgagor, and Fifth Third Bank, as Mortgagee.
- 31.1 CEO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 CFO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

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- 32.1 CEO Certification pursuant to 18 U.S.C. § 1350.
- 32.2 CFO Certification pursuant to 18 U.S.C. § 1350.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Sarasota, State of Florida on November 14, 2005.

SUN HYDRAULICS CORPORATION

By: /s/ Richard J. Dobbyn Richard J. Dobbyn Chief Financial Officer (Principal Financial and Accounting Officer)