HEALTH CARE REIT INC /DE/ Form 10-Q August 09, 2007

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

(Mark One)

þ QUARTERLY REPORT PURSUANT TO SEG	CTION 13 OR 15 (d) OF THE SECURITIES
EXCHANGE ACT OF 1934	
For the quarterly period ended <u>June 30, 2007</u>	
or	
o TRANSITION REPORT PURSUANT TO SEC EXCHANGE ACT OF 1934	CTION 13 OR 15 (d) OF THE SECURITIES
For the transition period from to	
Commission File num	nber 1-8923
HEALTH CARE R	
(Exact name of registrant as sp	
Delaware	34-1096634
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
One SeaGate, Suite 1500, Toledo, Ohio	43604
(Address of principal executive office)	(Zip Code)
(419) 247-28	00
(Registrant s telephone number	r, including area code)
(Former name, former address and former fisc	cal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all	I reports required to be filed by Section 13 or 15(d) of
the Securities Exchange Act of 1934 during the preceding 12 mg	onths (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to the filir	
Yes b	No o
Indicate by check mark whether the registrant is a large accel	erated filer, an accelerated filer, or a non-accelerated
filer. See definition of accelerated filer and large accelerated fi	
Large accelerated filer b Accelerated fi	
Indicate by check mark whether the registrant is a shell comp Yes o No	any (as defined in Rule 12b-2 of the Exchange Act).
As of July 31, 2007, the registrant had 80,995,561 shares of c	

TABLE OF CONTENTS

	Page
PART I. FINANCIAL INFORMATION	
Item 1. Financial Statements (Unaudited)	
Consolidated Balance Sheets June 30, 2007 and December 31, 2006	3
	_
Consolidated Statements of Income Three and six months ended June 30, 2007 and 2006	4
Consolidated Statements of Stockholders Equity Six months ended June 30, 2007 and 2006	5
Consolidated Statements of Cash Flows Six months ended June 30, 2007 and 2006	6
Notes to Unaudited Consolidated Financial Statements	7
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	13
Item 3. Quantitative and Qualitative Disclosures About Market Risk	31
Item 4. Controls and Procedures	32
PART II. OTHER INFORMATION	
Item 1A. Risk Factors	32
Item 4. Submission of Matters to a Vote of Security Holders	32
Item 5. Other Information	33
Item 6. Exhibits	34
Signatures	34
EX-3.9	
<u>EX-10.2</u>	
<u>EX-31.1</u>	
<u>EX-31.2</u>	
EX-32.1	
<u>EX-32.2</u> 2	

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
CONSOLIDATED BALANCE SHEETS
HEALTH CARE REIT, INC. AND SUBSIDIARIES

	(U	December 31, 2006 (Note) usands)		
Assets Real estate investments:				
Real property owned				
Land and land improvements	\$	403,460	\$	386,693
Buildings and improvements		4,086,599		3,659,065
Acquired lease intangibles		136,589		84,082
Real property held for sale, net of accumulated depreciation Construction in progress		24,520 173,408		14,796 138,222
Construction in progress		173,400		130,222
		4,824,576		4,282,858
Less accumulated depreciation and amortization		(414,628)		(347,007)
Total real property owned		4,409,948		3,935,851
Loans receivable		250,238		194,448
Less allowance for losses on loans receivable		(7,406)		(7,406)
		242,832		187,042
Net real estate investments		4,652,780		4,122,893
Other assets:		1,002,700		1,122,075
Equity investments		4,700		4,700
Deferred loan expenses		19,036		20,657
Cash and cash equivalents		38,472		36,216
Receivables and other assets		109,816		96,144
		172,024		157,717
Total assets	\$	4,824,804	\$	4,280,610
Liabilities and stockholders equity				
Liabilities:	Φ	264 400	ø	225 000
Borrowings under unsecured lines of credit arrangements Senior unsecured notes	\$	364,400 1,539,155	\$	225,000 1,541,814
Secured debt		500,811		378,972
Liability to subsidiary trust issuing preferred securities		52,195		52,215
Accrued expenses and other liabilities		98,545		101,588
Total liabilities		2,555,106		2,299,589

Minority interests		2,294		2,228
Stockholders equity:				
Preferred stock, \$1.00 par value:	33	8,993		338,993
Authorized - 50,000,000 shares				
Issued and outstanding - 13,174,989 shares at June 30, 2007 and				
December 31, 2006				
Common stock, \$1.00 par value:	8	0,752		73,152
Authorized - 225,000,000 shares				
Issued - 80,986,231 shares at June 30, 2007 and 73,272,052 shares at				
December 31, 2006				
Outstanding - 80,882,318 shares at June 30, 2007 and 73,192,128 shares				
at December 31, 2006				
Capital in excess of par value	2,18	1,830		1,873,811
Treasury stock	(3	3,941)		(2,866)
Cumulative net income	99	4,463		932,853
Cumulative dividends	(1,32)	7,018)	((1,238,860)
Accumulated other comprehensive income		(135)		(135)
Other equity		2,460		1,845
Total stockholders equity	2,26	7,404		1,978,793
Total liabilities and stockholders equity	\$ 4,82	4,804	\$	4,280,610

NOTE: The consolidated balance sheet at December 31, 2006 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements.

See notes to unaudited consolidated financial statements

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) HEALTH CARE REIT, INC. AND SUBSIDIARIES

	Three Months Ended June 30,				Six Months Ended June 30,			
		2007	2006		2007	,	2006	
			(In thousands, e	xcept p	er share da	ata)		
Revenues:								
Rental income	\$	111,532	\$ 71,757	\$	216,670	\$	142,396	
Interest income		6,576	4,480		11,725		8,742	
Other income		1,144	1,665		2,737		2,030	
		119,252	77,902		231,132		153,168	
Expenses:								
Interest expense		33,457	22,325		65,138		45,597	
Property operating expenses		8,657	0		15,825		0	
Depreciation and amortization		35,341	22,788		68,995		44,407	
General and administrative		9,888	4,798		19,680		10,773	
Loan expense		1,236	707		2,503		1,418	
Provision for loan losses		0	250		0		500	
		88,579	50,868		172,141		102,695	
Income from continuing operations before								
minority interests		30,673	27,034		58,991		50,473	
Minority interests		(161)	0		(286)		0	
Income from continuing operations		30,512	27,034		58,705		50,473	
Discontinued operations: Net gain (loss) on sales of properties		1,033	929		2,010		2,482	
Income (loss) from discontinued operations,		202	20		00#		2.4	
net		392	38		895		24	
		1,425	967		2,905		2,506	
Net income		31,937	28,001		61,610		52,979	
Preferred stock dividends		6,317	5,333		12,634		10,666	
Net income available to common stockholders	\$	25,620	\$ 22,668	\$	48,976	\$	42,313	

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Average number of common shares outstanding: Basic Diluted		79,060 79,546		61,548 61,868		76,159 76,714		59,871 60,201
Earnings per share:								
Basic:								
Income from continuing operations available	ø	0.21	ф	0.25	Φ	0.60	ф	0.66
to common stockholders	\$	0.31	\$	0.35	\$	0.60	\$	0.66
Discontinued operations, net		0.02		0.02		0.04		0.04
Net income available to common								
stockholders*	\$	0.32	\$	0.37	\$	0.64	\$	0.71
	·							
Diluted:								
Income from continuing operations available								
to common stockholders	\$	0.30	\$	0.35	\$	0.60	\$	0.66

stockholders*

Discontinued operations, net

Net income available to common

See notes to unaudited consolidated financial statements

0.02

0.32

0.02

0.37

\$

0.04

0.64

0.04

0.70

4

^{*} Amounts may not sum due to rounding

Table of Contents

CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (UNAUDITED) HEALTH CARE REIT, INC. AND SUBSIDIARIES

Six Months Ended June 30, 2007

			L.	IX WIUIIUIS	s Enucu Ju	ine 30, 2007			
		~	Capital in	_			cumulat Other		
	Preferred	Common	Excess of	Treasury	Cumulativ Net	e Cumulat Gæ r	nprehen	s it)t her	
	Stock	Stock	Par Value	Stock	Income	Dividends (In t	Income housand		Total
Balances at beginning of period Comprehensive income:	\$338,993	\$73,152	\$1,873,811	\$(2,866)	\$932,853	\$(1,238,860)			\$1,978,793
Net income Other comprehensive income:					61,610				61,610
Total comprehensive income									61,610
Issuance of common shares from dividend reinvestment and stock incentive									
plans, net of forfeitures Proceeds from issuance of		1,275	48,726	(1,075)				(114)	48,812
common shares Compensation expense related to		6,325	259,293						265,618
stock options Cash dividends paid: Common stock-\$0.9591 per								729	729
share Preferred stock, Series D-\$0.9844						(75,524)			(75,524)
per share Preferred stock, Series E-\$0.75						(3,937)			(3,937)
per share						(56) (6,672)			(56) (6,672)

8

Preferred stock, Series F-\$0.9532 per share Preferred stock, Series G-\$0.9376 per share

(1,969) (1,969)

Balances at end

of period \$338,993 \$80,752 \$2,181,830 \$(3,941) \$994,463 \$(1,327,018) \$(135) \$2,460 \$2,267,404

Six Months Ended June 30, 2006

			Capital in				umula Other	ted	
	Preferred	Common	Excess of	Treasury	Cumulativo Net	e Cumulatine	prehei	Sitte er	
	Stock	Stock	Par Value	Stock (In	Income thousands	Dividends I	ncome	Equity	Total
Balances at beginning of period Comprehensive income: Net income Other	\$276,875	\$58,050	\$1,306,471	\$(2,054)	\$830,103 52,979	\$(1,039,032)	\$0 3	\$ 343	\$1,430,756 52,979
comprehensive income:									0
Total comprehensive income									52,979
Issuance of common shares from dividend reinvestment and stock incentive									
plans, net of forfeitures Proceeds from issuance of		1,173	38,027	(660)				(19)	38,521
common shares SFAS123(R)		3,223	106,554						109,777
reclassification Compensation			(521)					521	0
expense related to stock options Cash dividends								683	683
paid: Common stock-\$1.26 per						(76,112)			(76,112)

share

Preferred stock, Series D-\$0.9844

per share (3,938) (3,938)

Preferred stock, Series E-\$0.75 per

share (56) (56)

Preferred stock,

Series F-\$0.9532 per share (6,672)

Balances at end of

period \$276,875 \$62,446 \$1,450,531 \$(2,714) \$883,082 \$(1,125,810) \$0 \$1,528 \$1,545,938

See notes to unaudited consolidated financial statements

4

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) HEALTH CARE REIT, INC. AND SUBSIDIARIES

	Six Months Ended June 30,			
		2007		2006
Operating activities		(In tho	usanas	S)
Net income	\$	61,610	\$	52,979
Adjustments to reconcile net income to net cash provided from operating	Ψ	01,010	Þ	32,919
activities:				
Depreciation and amortization		69,408		47,392
Other amortization expenses		2,315		1,418
Capitalized interest		(4,896)		(1,111)
Provision for loan losses		0		500
Stock-based compensation expense		4,453		3,351
Minority interests share of earnings		286		0
Rental income less than (in excess of) cash received		(4,123)		8,404
(Gain) loss on sales of properties		(2,010)		(2,482)
Increase (decrease) in accrued expenses and other liabilities		(8,652)		4,972
Decrease (increase) in receivables and other assets		(6,482)		(14,460)
Net cash provided from (used in) operating activities		111,909		100,963
Investing activities				
Investment in real property		(411,901)		(177,584)
Investment in loans receivable		(89,959)		(13,360)
Other investments, net of payments		(1,389)		(2,100)
Principal collected on loans receivable		35,601		31,551
Proceeds from sales of properties		24,183		31,478
Other		(1,673)		(374)
Net cash provided from (used in) investing activities		(445,138)		(130,389)
Financing activities				
Net increase (decrease) under unsecured lines of credit arrangements		139,400		(49,000)
Principal payments on secured debt		(24,485)		(1,411)
Net proceeds from the issuance of common stock		309,830		146,290
Decrease (increase) in deferred loan expense		(882)		(712)
Distributions to minority interests		(220)		0
Cash distributions to stockholders		(88,158)		(86,778)
Net cash provided from (used in) financing activities		335,485		8,389
Increase (decrease) in cash and cash equivalents		2,256		(21,037)
Cash and cash equivalents at beginning of period		36,216		36,237
Cash and cash equivalents at end of period	\$	38,472	\$	15,200

Supplemental cash flow information-interest paid	\$	66,060	\$ 46,945
Supplemental schedule of non-cash activites:			
Assets and liabilities assumed from real property acquisitions:			
Secured debt	\$	146,335	\$ 25,049
Other liabilities		9,815	
Other assets		6,050	
See notes to unaudited consolidated financial st	atemer	nts	
6			

HEALTH CARE REIT, INC. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE A Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial information and with instructions to Quarterly Report on Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered for a fair presentation have been included. Operating results for the six months ended June 30, 2007 are not necessarily an indication of the results that may be expected for the year ending December 31, 2007. For further information, refer to the financial statements and footnotes thereto included in our Annual Report on Form 10-K/A for the year ended December 31, 2006.

NOTE B Windrose Medical Properties Trust Merger

As discussed in our Annual Report on Form 10-K/A for the year ended December 31, 2006, we completed our merger with Windrose Medical Properties Trust on December 20, 2006. These operations are the principal component of our operating property segment (see Note M). Allocation of the purchase price has not been finalized and is subject to adjustment.

NOTE C Real Estate Investments

During the six months ended June 30, 2007, we invested \$411,901,000 of cash in real property (including \$104,520,000 of cash advances for construction in progress) and provided cash loan financings of \$89,959,000. We also converted \$74,221,000 of completed construction projects into operating lease properties during the six months ended June 30, 2007. As of June 30, 2007, we had \$431,112,000 of unfunded construction commitments relating to existing construction in progress projects. Also during the six months ended June 30, 2007, we sold real property generating \$24,183,000 of net cash proceeds and collected \$35,601,000 of cash as repayment of principal on loans receivable.

On May 22, 2007, we completed the acquisition of 17 medical office buildings in ten states and Paramount Real Estate Services from affiliates of the Rendina Companies. This acquisition enhances both the size and quality of our medical office building portfolio while also strengthening our property management platform. The acquisition does not meet the thresholds for a significant acquisition and therefore no pro forma financial information is presented. The results of operations for these properties and Paramount have been included in our consolidated results of operations from the date of acquisition. The total purchase price has been allocated to the tangible and identifiable intangible assets and liabilities based upon their respective fair values. Such allocations have not been finalized and, as such, the allocation of the purchase consideration included in the accompanying unaudited Consolidated Balance Sheet at June 30, 2007, is preliminary and subject to adjustment. Adjustments to this preliminary allocation will be made when identifiable tangible and intangible asset valuations have been completed. The following table presents the purchase price calculation and the allocation to assets acquired and liabilities assumed, based upon their estimated fair values (in thousands):

Cash consideration	\$ 141,967
Secured debt assumed	146,335
Other liabilities assumed	6,171
Total purchase price	\$ 294,473
Land and land improvements	\$ 3,770
Buildings and improvements	237,656
Acquired lease intangibles	33,474
Above market lease intangibles	17,167
Cash and cash equivalents	4

Receivables and other assets	6,046
Total assets acquired Below market lease intangibles Fair value of secured debt	298,117 3,522 122
Purchase price Secured debt assumed Other liabilities assumed	294,473 146,335 6,171
Total liabilities assumed	152,506
Net assets acquired	\$ 141,967
	7

HEALTH CARE REIT, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE D Distributions Paid to Common Stockholders

On February 20, 2007, we paid a dividend of \$0.2991 per share to stockholders of record on January 31, 2007. This represents a total dividend of \$0.64 per share when combined with the prorated dividend of \$0.3409 per share paid on December 28, 2006 in connection with the Windrose merger. These dividends related to the period from October 1, 2006 through December 31, 2006.

On May 21, 2007, we paid a dividend of \$0.66 per share to stockholders of record on May 4, 2007. These dividends related to the period from January 1, 2007 through March 31, 2007.

NOTE E Fair Value of Derivative Instruments

We are exposed to various market risks, including the potential loss arising from adverse changes in interest rates. We may elect to use financial derivative instruments to hedge interest rate exposure. These decisions are principally based on our policy to match our variable rate investments with comparable borrowings, but are also based on the general trend in interest rates at the applicable dates and our perception of the future volatility of interest rates. Derivatives are recorded at fair market value on the balance sheet as assets or liabilities.

On May 6, 2004, we entered into two interest rate swap agreements (the Swaps) for a total notional amount of \$100,000,000 to hedge changes in fair value attributable to changes in the LIBOR swap rate of \$100,000,000 of fixed rate debt with a maturity date of November 15, 2013. The Swaps are treated as fair-value hedges for accounting purposes and we utilize the short-cut method to assess effectiveness. The Swaps are with highly rated counterparties in which we receive a fixed rate of 6.0% and pay a variable rate based on six-month LIBOR plus a spread. At June 30, 2007, the Swaps were reported at their fair value as a \$1,679,000 other liability (\$902,000 other asset at December 31, 2006). For the three and six months ended June 30, 2007, we incurred \$51,000 and \$50,000 of losses, respectively, related to the Swaps that was recorded as an addition to interest expense. For the three and six months ended June 30, 2006, we incurred \$56,000 and \$71,000 of losses, respectively, related to the Swaps that was recorded as an addition to interest expense.

The valuation of derivative instruments requires us to make estimates and judgments that affect the fair value of the instruments. Fair values for our derivatives are estimated by a third party consultant, which utilizes pricing models that consider forward yield curves and discount rates. Such amounts and the recognition of such amounts are subject to significant estimates that may change in the future.

NOTE F Discontinued Operations

Three assisted living facilities were held for sale as of June 30, 2007. We did not recognize an impairment loss on these assets as the fair value less estimated costs to sell exceeded our carrying values. During the six months ended June 30, 2007, we sold three assisted living facilities, one skilled nursing facility and one land parcel with carrying values of \$22,173,000 for a net gain of \$2,010,000. In accordance with Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, we have reclassified the income and expenses attributable to all properties sold and attributable to the properties held for sale at June 30, 2007 to discontinued operations. Expenses include an allocation of interest expense based on property carrying values and our weighted average cost of debt. The following illustrates the reclassification impact of Statement No. 144 as a result of classifying properties as discontinued operations for the periods presented (in thousands):

	Three Mo Jui	Six Months Ended June 30,		
	2007	2006	2007	2006
Revenues:				
Rental income	\$ 765	\$ 2,434	\$ 1,794	\$ 5,255
Expenses:				
Interest expense	167	762	486	1,728
Provision for depreciation	206	1,343	413	2,985
General and adminstrative	0	291	0	518

Income (loss) from discontinued operations, net \$ 392 \$ 38 \$ 895 \$ 24

8

HEALTH CARE REIT, INC. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued) NOTE G Contingent Liabilities

We have an outstanding letter of credit issued for the benefit of certain insurance companies that provide workers compensation insurance to one of our tenants. Our obligation under the letter of credit matures in 2009. At June 30, 2007, our obligation under the letter of credit was \$2,450,000.

As of June 30, 2007, we had \$431,112,000 of unfunded construction commitments.

NOTE H Accumulated Other Comprehensive Income

Accumulated other comprehensive income includes unrealized gains or losses on our equity investments and unrecognized actuarial losses from the adoption of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans An amendment of FASB Statements No. 87, 88, 106 and 132(R) on December 31, 2006. These items are included as a component of stockholders equity. We did not recognize any comprehensive income other than the recorded net income for the six months ended June 30, 2007 or 2006.

NOTE I Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share data):

	Three Mo Jun					Six Months Ended June 30,		ded
		2007	-	2006		2007	ĺ	2006
Numerator for basic and diluted earnings per share net income available to common stockholders	\$	25,620	\$	22,668	\$	48,976	\$	42,313
Denominator for basic earnings per share weighted average shares Effect of dilutive securities:		79,060		61,548		76,159		59,871
Employee stock options		98		58		167		68
Non-vested restricted shares		388		262		388		262
Dilutive potential common shares		486		320		555		330
Denominator for diluted earnings per share adjusted weighted average shares		79,546		61,868		76,714		60,201
Basic earnings per share	\$	0.32	\$	0.37	\$	0.64	\$	0.71
Diluted earnings per share	\$	0.32	\$	0.37	\$	0.64	\$	0.70

The diluted earnings per share calculation excludes the dilutive effect of 123,000 stock options for the three and six months ended June 30, 2007 because the exercise prices were greater than the average market price. The diluted earnings per share calculation excludes the dilutive effect of 267,000 stock options for the three and six months ended June 30, 2006 because the exercise prices were greater than the average market price. The Series E Cumulative Convertible and Redeemable Preferred Stock, the Series G Cumulative Convertible Preferred Stock and the \$345,000,000 senior unsecured convertible notes due December 2026 were not included in these calculations as the effect of the conversions into common stock was anti-dilutive for the relevant periods presented.

NOTE J Other Equity

Other equity consists of accumulated option compensation expense which represents the amount of amortized compensation costs related to stock options awarded to employees and directors subsequent to January 1, 2003. Expense, which is recognized as the options vest based on the market value at the date of the award, totaled \$188,000 and \$729,000 for the three and six months ended June 30, 2007, respectively, and \$192,000 and \$683,000 for the same periods in 2006.

9

HEALTH CARE REIT, INC. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued) NOTE K **Stock Incentive Plans**

Our 2005 Long-Term Incentive Plan authorizes up to 2,200,000 shares of common stock to be issued at the discretion of the Compensation Committee of the Board of Directors. The 2005 Plan replaced the 1995 Stock Incentive Plan and the Stock Plan for Non-Employee Directors. The options granted to officers and key employees under the 1995 Plan continue to vest through 2010 and expire ten years from the date of grant. Our non-employee directors, officers and key employees are eligible to participate in the 2005 Plan. The 2005 Plan allows for the issuance of, among other things, stock options, restricted stock, deferred stock units and dividend equivalent rights. Vesting periods for options, deferred stock units and restricted shares generally range from three years for directors to five years for officers and key employees. Options expire ten years from the date of grant.

Valuation Assumptions

The fair value of each option grant is estimated on the date of grant using the Black-Scholes-Merton option pricing model with the following weighted-average assumptions:

	Six Months	Six Months
	Ended	Ended
	June 30, 2007	June 30, 2006
Dividend yield (1)	5.60%	6.79%
Expected volatility	19.9%	20.3%
Risk-free interest rate	4.74%	4.35%
Expected life (in years)	5	5
Weighted-average fair value (1)	\$ 8.31	\$ 5.26

(1) Certain options

granted to

employees

include dividend

equivalent rights

(DERs). The

fair value of

options with

DERs also

includes the net

present value of

projected future

dividend

payments over

the expected life

of the option

discounted at

the dividend

yield rate.

The dividend yield represented the dividend yield of our common stock on the dates of grant. Our computation of expected volatility was based on historical volatility. The risk-free interest rates used were the 10-year U.S. Treasury Notes yield on the dates of grant. The expected life was based on historical experience of similar awards, giving consideration to the contractual terms, vesting schedules and expectations regarding future employee behavior. **Option Award Activity**

The following table summarizes information about stock option activity for the six months ended June 30, 2007:

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

	Number						
	of Shares	Weighted Average Exercise		Weighted Average Remaining Contract Life	Aggregate Intrinsic Value		
Stock Options	(000 s)]	Price	(years)	(\$000 s)		
Options at beginning of year	917	\$	30.79	7.9			
Options granted	124		45.73				
Options exercised	(349)		28.19				
Options terminated	(2)		39.72				
Options at end of period	690	\$	34.77	7.7	\$	6,293	
Options exercisable at end of period	308	\$	31.09	6.7	\$	3,942	
Weighted average fair value of options granted during the period		\$	8.31				

The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying options and the quoted price of our common stock for the options that were in-the-money at June 30, 2007. During the six months ended June 30, 2007, the aggregate intrinsic value of options exercised under our stock incentive plans was \$5,628,000 determined as of the date of option exercise. During the six months ended June 30, 2006, the aggregate intrinsic value of options exercised under our stock incentive plans was \$2,111,000 determined as of the date of option exercise. Cash received from option exercises under our stock incentive plans for the six months ended June 30, 2007 was \$9,850,000. Cash received from option exercises under our stock incentive plans for the six months ended June 30, 2006 was \$3,190,000.

10

HEALTH CARE REIT, INC. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of June 30, 2007, there was approximately \$2,900,000 of total unrecognized compensation cost related to unvested stock options granted under our stock incentive plans. That cost is expected to be recognized over a weighted average period of four years. As of June 30, 2007, there was approximately \$10,878,000 of total unrecognized compensation cost related to unvested restricted stock granted under our stock incentive plans. That cost is expected to be recognized over a weighted average period of three years.

The following table summarizes information about non-vested stock incentive awards as of June 30, 2007 and changes for the six months ended June 30, 2007:

	Sto	Restricted Stock				
	Number of	Weighted Average		Number of	Weighted Average Grant Date Fair Value	
	Shares (000 s)		nt Date Shares Value (000 s)			
Non-vested at December 31, 2006	478	\$	5.35	248	\$	34.07
Vested	(218)		3.78	(119)		35.22
Granted	124		8.31	260		44.85
Terminated	(2)		7.63	(1)		39.36
Non-vested at June 30, 2007	382	\$	7.20	388	\$	40.92

NOTE L Segment Reporting

We invest across the full spectrum of senior housing and health care real estate. We evaluate our business and make resource allocations on our two business segments—investment properties and operating properties. Under the investment property segment, we invest in senior housing and health care real estate through acquisition and financing of primarily single tenant properties. Properties acquired are primarily leased under triple-net leases and we are not involved in the management of the property. Our primary investment property types include skilled nursing facilities, assisted living facilities, independent living/continuing care retirement communities and specialty care facilities. Under the operating property segment, we primarily invest in medical office buildings that are typically leased under gross leases, modified gross leases or triple-net leases, to multiple tenants, and generally require a certain level of property management. The accounting policies of the segments are the same as those described in the summary of significant accounting policies (see Note 1 to our Annual Report on Form 10-K/A for the year ended December 31, 2006). There are no intersegment sales or transfers. We evaluate performance based upon net operating income of the combined properties in each segment.

Non-segment revenue consists mainly of interest income on non-real estate investments and other income. Non-segment assets consist of corporate assets including cash, accounts receivable and deferred financing costs among others. Non-property specific revenues and expenses are not allocated to individual segments in determining our performance measure.

Summary information for the reportable segments during the three and six months ended June 30, 2007 and 2006 is as follows (in thousands):

					Keal		
			Property	Net	Estate		
Rental	Interest Other	Total	Operating	Operatin	gepreciation	n / Interest	Total
Income		Revenue	es	Income	Amortizatio	Expense	
(1)	Income Income	(1)	Expenses	(2)	(1)	(1)	Assets

Three months ended June 30, 2007:

Investment Properties Operating Properties Non-segment/Corporate	\$ 84,105 28,192	\$6,576	\$ 1,144	\$,	\$ 8,657	\$ 90,681 19,535 1,144	\$ 25,056 10,491	\$ 2,312 4,637 26,675	\$ 3,377,096 1,275,684 172,024
	\$ 112,297	\$ 6,576	\$ 1,144	\$ 120,017	\$ 8,657	\$ 111,360	\$ 35,547	\$ 33,624	\$ 4,824,804
Three months ended June 30, 2006:									
Investment Properties	\$ 74,191	\$4,480		\$ 78,671		\$ 78,671	\$ 24,131	\$ 2,369	\$ 2,958,442
Operating Properties Non-segment/Corporate			\$ 1,665	1,665		1,665		20,718	103,670
	\$ 74,191	\$4,480	\$ 1,665	\$ 80,336	\$ 0	\$ 80,336	\$ 24,131	\$ 23,087	\$ 3,062,112
				11					

Table of Contents

HEALTH CARE REIT, INC. NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Rental Income	Interest	Other	Total Revenues	Property Operating		Real Estate epreciatio mortizatio		Total
	(1)	Income	Income		Expenses		(1)	(1)	Assets
Six months ended June 30, 2007:	` ,			, ,	•	. ,	` ,	` ,	
Investment Properties	\$ 164,707	\$11,725		\$ 176,432		\$ 176,432	\$49,436	\$ 4,622	\$3,377,096
Operating Properties	53,757			53,757	\$ 15,825	37,932	19,972	8,092	1,275,684
Non-segment/Corporate			\$2,737	2,737		2,737		52,910	172,024
	\$ 218,464	\$11,725	\$ 2,737	\$ 232,926	\$ 15,825	\$ 217,101	\$ 69,408	\$65,624	\$4,824,804
Six months ended June 30, 2006:									
Investment Properties	\$ 147,651	\$ 8,742		\$ 156,393		\$ 156,393	\$47,392	\$ 4,347	\$ 2,958,442
Operating Properties Non-segment/Corporate			\$ 2,030	2,030		2,030		42,978	103,670
	\$ 147,651	\$ 8,742	\$ 2,030	\$ 158,423	\$ 0	\$ 158,423	\$47,392	\$47,325	\$3,062,112

- (1) Includes amounts from discontinued operations.
- (2) Net operating income (NOI) is used to evaluate the operating performance of our properties. We define NOI as total revenues, including tenant reimbursements, less property level operating expenses, which exclude depreciation and amortization, general and administrative

expenses, impairments, interest expense and discontinued operations. We believe NOI provides investors relevant and useful information because it measures the operating performance of our properties at the property level on an unleveraged basis. We use NOI to make decisions about resource allocations and to assess the property level performance of

our properties.

NOTE M New Accounting Pronouncements

On January 1, 2007, we adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes. The Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes. The Interpretation prescribes guidance for recognizing, measuring, reporting and disclosing a tax position taken or expected to be taken in a tax return. The adoption of the Interpretation did not have a material impact on our financial position or results of operations.

In September 2006, the FASB also issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements (SFAS 157), which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 will be effective for fiscal year 2008. Adoption of SFAS 157 is not expected to have a material impact on our financial position, although additional disclosures may be required.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS 159), which permits companies to elect to measure certain eligible items at fair value. Subsequent unrealized gains and losses on those items will be reported in earnings. Upfront costs and fees related to those items will be reported in earnings as incurred and not deferred. SFAS 159 will be effective for fiscal year 2008. If a company elects to apply the provisions of the SFAS 159 to eligible items existing at that date, the effect of the remeasurement to fair value will be reported as a cumulative effect adjustment to the opening balance of retained earnings. Retrospective application will not be permitted. We are currently assessing whether we will elect to use the fair value option for any eligible items.

NOTE N Significant Changes and Events

Convertible Notes Issuance

On July 20, 2007, we completed the issuance of \$400,000,000 4.75% convertible senior unsecured notes due July 15, 2027. We generated net proceeds of approximately \$389,500,000.

Line of Credit Expansion

On August 6, 2007, we closed on a \$1,150,000,000 unsecured revolving credit facility to replace our \$700,000,000 facility which was scheduled to mature in July 2009 and our \$40,000,000 facility that was scheduled to expire in May 2008. Among other things, the new facility provides us with additional financial flexibility and borrowing capacity, extends our agreement to August 2011 and reduces our borrowing cost from 80 basis points to 60 basis points over LIBOR.

12

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis is based primarily on the consolidated financial statements of Health Care REIT, Inc. for the periods presented and should be read together with the notes thereto contained in this Quarterly Report on Form 10-Q. Other important factors are identified in our Annual Report on Form 10-K/A for the year ended December 31, 2006, including factors identified under the headings Business, Risk Factors and Management s Discussion and Analysis of Financial Condition and Results of Operations.

Executive Overview

Business

Health Care REIT, Inc. is a self-administered, equity real estate investment trust that invests in the full spectrum of senior housing and health care real estate. Founded in 1970, we were the first REIT to invest exclusively in health care facilities. The following table summarizes our portfolio as of June 30, 2007:

	Percentage			Percentage Number # Investment				
	Investments(1)	of 1	Revenues(2)	of	of Beds/Units	per	Operators/	
					or			
	(in		(in		Sq.	metric		
Type of Property	thousands) Inv	estments	thousands Re	venues(29)r	operties Ft.	(3)	Tenants St	tates
Independent								
living/CCRCs	\$ 588,241	13%	\$ 21,137	9%	50 6,037 un	tls45,264 per unit	20	20
Assisted living								
facilities	1,032,430	22%	52,815	23%	20612,516 uni	ts90,521 per unit	24	33
Skilled nursing								
facilities	1,535,795	33%	91,458	39%	23231,446 bed	ls49,048 per bed	22	28
Medical office								
buildings	1,202,284	26%	50,076	21%	4029 75,776 sq.	ft. 281 per sq. ft	t. 811	17
Specialty care								
facilities	303,886	6%	14,703	6%	20 1,508 bed	224,934 per bed	9	9
Other income			2,737	2%				
	* 4.66 * 62.6	100~	4.222 026	100~	6.1 -			
Totals	\$ 4,662,636	100%	\$ 232,926	100%	617			

- (1) Investments include gross real estate investments and credit enhancements which amounted to \$4,660,186,000 and \$2,450,000, respectively.
- (2) Revenues include gross revenues and revenues from discontinued

operations for the six months ended June 30, 2007.

(3) Investment per metric was computed by using the total investment amount of \$5,093,748,000 which includes gross real estate investments, credit enhancements and unfunded construction commitments for which initial funding has commenced which amounted \$4,660,186,000, \$2,450,000 and \$431,112,000, respectively.

Our primary objectives are to protect stockholder capital and enhance stockholder value. We seek to pay consistent cash dividends to stockholders and create opportunities to increase dividend payments to stockholders as a result of annual increases in rental and interest income and portfolio growth. To meet these objectives, we invest across the full spectrum of senior housing and health care real estate and diversify our investment portfolio by property type, operator/tenant and geographic location.

Substantially all of our revenues and sources of cash flows from operations are derived from operating lease rentals and interest earned on outstanding loans receivable. These items represent our primary source of liquidity to fund distributions and are dependent upon our obligors—continued ability to make contractual rent and interest payments to us. To the extent that our obligors experience operating difficulties and are unable to generate sufficient cash to make payments to us, there could be a material adverse impact on our consolidated results of operations, liquidity and/or financial condition. To mitigate this risk, we monitor our investments through a variety of methods determined by the type of property and operator/tenant. Our asset management process includes review of monthly financial statements for each property, periodic review of obligor credit, periodic property inspections and review of covenant compliance relating to licensure, real estate taxes, letters of credit and other collateral. In monitoring our portfolio, our personnel use a proprietary database to collect and analyze property-specific data. Additionally, we conduct extensive research to ascertain industry trends and risks. Through these asset management and research efforts, we are typically able to intervene at an early stage to address payment risk, and in so doing, support both the collectibility of revenue and the value of our investment.

In addition to our asset management and research efforts, we also structure our investments to help mitigate payment risk. We typically limit our investments to no more than 90% of the appraised value of a property. Operating leases and loans are normally credit enhanced by guaranties and/or letters of credit. In addition, operating leases are typically structured as master leases and loans are generally cross-defaulted and cross-collateralized with other loans,

operating leases or agreements between us and the obligor and its affiliates.

For the six months ended June 30, 2007, rental income and interest income represented 94% and 5%, respectively, of total gross revenues (including revenues from discontinued operations). Substantially all of our operating leases are designed with either fixed or contingent escalating rent structures. Leases with fixed annual rental escalators are generally recognized on a straight-line basis over the initial lease period, subject to a collectibility assessment. Rental income related to leases with contingent rental escalators is generally

13

Table of Contents

recorded based on the contractual cash rental payments due for the period. Our yield on loans receivable depends upon a number of factors, including the stated interest rate, the average principal amount outstanding during the term of the loan and any interest rate adjustments.

Depending upon the availability and cost of external capital, we anticipate investing in additional properties. New investments are generally funded from temporary borrowings under our unsecured lines of credit arrangements, internally generated cash and the proceeds from sales of real property. Our investments generate internal cash from rent and interest receipts and principal payments on loans receivable. Permanent financing for future investments, which replaces funds drawn under the unsecured lines of credit arrangements, is expected to be provided through a combination of public and private offerings of debt and equity securities and the incurrence or assumption of secured debt. We believe our liquidity and various sources of available capital are sufficient to fund operations, meet debt service obligations (both principal and interest), make dividend distributions and finance future investments.

Depending upon market conditions, we believe that new investments will be available in the future with spreads over our cost of capital that will generate appropriate returns to our stockholders. During the six months ended June 30, 2007, we completed \$661,790,000 of gross new investments and had \$52,038,000 of investment payoffs, resulting in net investments of \$609,752,000. We expect to complete gross new investments of \$1.0 billion to \$1.2 billion during 2007, including acquisitions of approximately \$750,000,000 to \$950,000,000 and funded new development of approximately \$250,000,000. We anticipate the sale of real property and the repayment of loans receivable totaling approximately \$100,000,000 to \$200,000,000 resulting in net new investments of \$800,000,000 to \$1.1 billion during 2007. It is possible that additional loan repayments or sales of real property may occur in the future. To the extent that loan repayments and real property sales exceed new investments, our revenues and cash flows from operations could be adversely affected. We expect to reinvest the proceeds from any loan repayments and real property sales in new investments. To the extent that new investment requirements exceed our available cash on hand, we expect to borrow under our unsecured lines of credit arrangements. At June 30, 2007, we had \$38,472,000 of cash and cash equivalents and \$375,600,000 of available borrowing capacity under our unsecured lines of credit arrangements.

Windrose Medical Properties Trust Merger

As discussed in our Annual Report on Form 10-K/A for the year ended December 31, 2006, we completed our merger with Windrose Medical Properties Trust on December 20, 2006. These operations are the principal component of our operating property segment (see Note M to our unaudited consolidated financial statements). The results of operations for this segment represent the primary change in our consolidated results of operations from the prior year. Allocation of the purchase price has not been finalized and is subject to adjustment.

Rendina/Paramount Acquisition

In May 2007, we completed the acquisition of 17 medical office buildings and Paramount Real Estate Services from affiliates of Rendina Companies for an aggregate purchase price of approximately \$294,473,000. The results of operations for these properties and Paramount have been included in our consolidated results of operations from the date of acquisition. Allocation of the purchase price has not been finalized and is subject to adjustment.

Key Transactions in 2007

We have completed the following key transactions to date in 2007:

our Board of Directors increased our quarterly dividend to \$0.66 per share, which represents a two cent increase from the quarterly dividend of \$0.64 paid for 2006. The dividend declared for the quarter ended June 30, 2007 represents the 145th consecutive dividend payment;

we completed \$661,790,000 of gross investments and had \$52,038,000 of investment payoffs during the six months ended June 30, 2007;

we completed a public offering of 6,325,000 shares of common stock with net proceeds to the company of approximately \$265,337,000 in April 2007;

we issued \$400,000,000 of 4.75% convertible senior unsecured notes due July 2027 with net proceeds to the company of approximately \$389,500,000 in July 2007; and

we closed on a \$1,150,000,000 unsecured revolving credit facility to replace our \$700,000,000 facility which was scheduled to mature in July 2009 and our \$40,000,000 facility which was scheduled to mature in May 2008. Among other things, the new facility provides us with additional financial flexibility and borrowing capacity, extends our agreement to August 2011 and reduces our borrowing cost from 80 basis points to 60 basis points over LIBOR.

14

Key Performance Indicators, Trends and Uncertainties

We utilize several key performance indicators to evaluate the various aspects of our business. These indicators are discussed below and relate to operating performance, concentration risk and credit strength. Management uses these key performance indicators to facilitate internal and external comparisons to our historical operating results, in making operating decisions and for budget planning purposes.

Operating Performance. We believe that net income available to common stockholders (NICS) is the most appropriate earnings measure. Other useful supplemental measures of our operating performance include funds from operations (FFO) and funds available for distribution (FAD); however, these supplemental measures are not defined by U.S. generally accepted accounting principles (U.S. GAAP). Please refer to the section entitled Non-GAAP Financial Measures for further discussion of FFO and FAD and for reconciliations of FFO and FAD to NICS. These earnings measures and their relative per share amounts are widely used by investors and analysts in the valuation, comparison and investment recommendations of companies. The following table reflects the recent historical trends of our operating performance measures for the periods presented (in thousands, except per share data):

	Three Months Ended								
			September	December					
	March 31,	June 30,	30,	31,	March 31,	June 30,			
	2006	2006	2006	2006	2007	2007			
Net income									
(loss) available to									
common stockholders	\$19,645	\$22,668	\$21,480	\$17,494	\$23,356	\$25,620			
Funds from operations	41,354	45,870	45,898	44,459	56,207	59,979			
Funds available for	·		•		·				
distribution	49,975	47,071	48,032	46,809	53,825	59,016			
Per share data (fully									
diluted):									
Net income									
(loss) available to									
common stockholders	\$ 0.34	\$ 0.37	\$ 0.34	\$ 0.27	\$ 0.32	\$ 0.32			
Funds from operations	0.71	0.74	0.73	0.69	0.76	0.75			
Funds available for									
distribution	0.85	0.76	0.76	0.72	0.73	0.74			

Credit Strength. We measure our credit strength both in terms of leverage ratios and coverage ratios. Our leverage ratios include debt to book capitalization and debt to market capitalization. The leverage ratios indicate how much of our balance sheet capitalization is related to long-term debt. The coverage ratios indicate our ability to service interest and fixed charges (interest, secured debt principal amortization and preferred dividends). We expect to maintain capitalization ratios and coverage ratios sufficient to maintain investment grade ratings with Moody s Investors Service, Standard & Poor s Ratings Services and Fitch Ratings. The coverage ratios are based on earnings before interest, taxes, depreciation and amortization (EBITDA) which is discussed in further detail, and reconciled to net income, below in Non-GAAP Financial Measures. Leverage ratios and coverage ratios are widely used by investors, analysts and rating agencies in the valuation, comparison, investment recommendations and rating of companies. The following table reflects the recent historical trends for our credit strength measures for the periods presented:

		Three Mor	nths Ended		
		September	December		
March 31,	June 30,	30,	31,	March 31,	June 30,

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

	2006	2006	2006	2006	2007	2007
Debt to book capitalization ratio Debt to market	52%	49%	51%	53%	54%	52%
capitalization ratio	38%	37%	36%	39%	40%	41%
Interest coverage ratio Fixed charge coverage	2.99x	3.16x	2.98x	2.75x	2.82x	2.83x
ratio	2.41x	2.52x	2.41x	2.23x	2.28x	2.30x

Concentration Risk. We evaluate our concentration risk in terms of asset mix, investment mix, customer mix and geographic mix. Concentration risk is a valuable measure in understanding what portion of our investments could be at risk if certain sectors were to experience downturns. Asset mix measures the portion of our investments that are real property. In order to qualify as an equity REIT, at least 75% of our real estate investments must be real property whereby each property, which includes the land, buildings, improvements, intangibles and related rights, is owned by us and leased to a tenant pursuant to a long-term operating lease. Investment mix measures the portion of our investments that relate to our various property types. Customer mix measures the portion of our investments that relate to our top five customers. Geographic mix measures the portion of our investments that relate to our top five states. The following table reflects our recent historical trends of concentration risk for the periods presented:

15

Table of Contents

	March 31, 2006	June 30, 2006	September 30, 2006	December 31, 2006	March 31, 2007	June 30, 2007
Asset mix:						
Real property	94%	94%	93%	95%	94%	95%
Loans receivable	6%	6%	7%	5%	6%	5%
Investment mix:						
Independent living/CCRCs	15%	15%	16%	13%	13%	13%
Assisted living facilities	33%	33%	32%	25%	24%	22%
Skilled nursing facilities	45%	45%	46%	34%	36%	33%
Medical office buildings				22%	21%	26%
Specialty care facilities	7%	7%	6%	6%	6%	6%
Customer mix:						
Emeritus Corporation	12%	12%	11%	9%	8%	8%
Brookdale Senior Living						
Inc.	10%	10%	9%	7%	7%	6%
Home Quality Management,						
Inc.			8%	6%	6%	5%
Life Care Centers of						
America, Inc.	7%	8%	7%	6%	6%	5%
Merrill Gardens L.L.C.	7%	7%	6%	4%	4%	4%
Tara Cares, LLC		6%				
Delta Health Group, Inc.	6%					
Remaining operators	58%	57%	59%	68%	69%	72%
Geographic mix:						
Florida	14%	14%	15%	17%	16%	16%
Texas	8%	8%	8%	11%	13%	13%
Massachusetts	12%	11%	11%	8%	8%	7%
California				7%	7%	7%
Ohio	9%	9%	8%	6%	6%	6%
North Carolina	7%	7%	6%			
Remaining states	50%	51%	52%	51%	50%	51%

We evaluate our key performance indicators in conjunction with current expectations to determine if historical trends are indicative of future results. Our expected results may not be achieved and actual results may differ materially from our expectations. Factors that may cause actual results to differ from expected results are described in more detail in Forward-Looking Statements and Risk Factors and other sections of this Quarterly Report on Form 10-Q. Management regularly monitors economic and other factors to develop strategic and tactical plans designed to improve performance and maximize our competitive position. Our ability to achieve our financial objectives is dependent upon our ability to effectively execute these plans and to appropriately respond to emerging economic and company-specific trends. Please refer to our Annual Report on Form 10-K/A for the year ended December 31, 2006, under the headings Business, Risk Factors and Management s Discussion and Analysis of Financial Condition and Results of Operations for further discussion of these risk factors.

Portfolio Update

Investment Properties. Payment coverages of the operators in our investment property portfolio continue to remain strong. Our overall payment coverage is at 1.96 times, which is consistent with the prior year. The table below reflects our recent historical trends of portfolio coverages. Coverage data reflects the 12 months ended for the periods presented. CBMF represents the ratio of facilities earnings before interest, taxes, depreciation, amortization, rent and management fees to contractual rent or interest due us. CAMF represents the ratio of earnings before interest, taxes, depreciation, amortization, and rent (but after imputed management fees) to contractual rent or interest due us.

	March 31, 2005		March 31, 2006		March 31, 2007	
	CBMF	CAMF	CBMF	CAMF	CBMF	CAMF
Independent						
living/CCRCs (1)			1.47x	1.25x	1.42x	1.22x
Assisted living facilities	1.49x	1.27x	1.53x	1.31x	1.59x	1.38x
Skilled nursing facilities	2.18x	1.65x	2.16x	1.58x	2.20x	1.58x
Specialty care facilities	3.46x	2.82x	3.02x	2.42x	2.64x	2.09x
Weighted averages	1.90x	1.52x	1.93x	1.51x	1.96x	1.52x

(1) As a result of our significant independent living/continuing care retirement community acquisitions in the fourth quarter of 2005, we began to separately disclose this facility classification in our portfolio reporting. We adopted the National Investment Center definitions and reclassified certain of our existing facilities to this classification.

16

Table of Contents

Operating Properties. The primary performance measure for our operating properties is net operating income (NOI) as discussed below in Non-GAAP Financial Measures. At June 30, 2007, we had 109 medical office buildings and four specialty care facilities in our operating properties portfolio. The following table summarizes and reconciles our net operating income for the periods indicated (in thousands):

	Rental Income	O	Property Operating Expenses		Net Operating Income	
Three months ended June 30, 2007:						
Medical office buildings	\$ 26,289	\$	8,597	\$	17,692	
Specialty care facilities	1,903		60		1,843	
Totals	\$ 28,192	\$	8,657	\$	19,535	
Six months ended June 30, 2007:						
Medical office buildings	\$ 50,076	\$	15,748	\$	34,328	
Specialty care facilities	3,681		77		3,604	
Totals	\$ 53,757	\$	15,825	\$	37,932	

Corporate Governance

Maintaining investor confidence and trust has become increasingly important in today s business environment. Health Care REIT, Inc. s Board of Directors and management are strongly committed to policies and procedures that reflect the highest level of ethical business practices. Our corporate governance guidelines provide the framework for our business operations and emphasize our commitment to increase stockholder value while meeting all applicable legal requirements. In March 2004, the Board of Directors adopted its Corporate Governance Guidelines. These guidelines meet the listing standards adopted by the New York Stock Exchange and are available on our Web site at www.hcreit.com and from us upon written request sent to the Senior Vice President Administration and Corporate Secretary, Health Care REIT, Inc., One SeaGate, Suite 1500, P.O. Box 1475, Toledo, Ohio 43603-1475.

Liquidity and Capital Resources

Sources and Uses of Cash

Our primary sources of cash include rent and interest receipts, borrowings under unsecured lines of credit arrangements, public and private offerings of debt and equity securities, proceeds from the sales of real property and principal payments on loans receivable. Our primary uses of cash include dividend distributions, debt service payments (including principal and interest), real property investments (including construction advances), loan advances and general and administrative expenses. These sources and uses of cash are reflected in our Consolidated Statements of Cash Flows and are discussed in further detail below.

The following is a summary of our sources and uses of cash flows (dollars in thousands):

	Six Months Ended			Change			
	June 30,	J	une 30,				
	2007		2006		\$	%	
Cash and cash equivalents at beginning of period	\$ 36,216	\$	36,237	\$	(21)	0%	
Cash provided from (used in) operating activities	111,909		100,963		10,946	11%	
Cash provided from (used in) investing activities	(445,138)		(130,389)	(3	14,749)	241%	
Cash provided from (used in) financing activities	335,485		8,389	3	27,096	3,899%	
Cash and cash equivalents at end of period	\$ 38,472	\$	15,200	\$	23,272	153%	

Operating Activities. The change in net cash provided from operating activities is primarily attributable to an increase in net income and to changes in receivables/other assets and accruals/other liabilities. The increase in net income is discussed below in Results of Operations.

17

Table of Contents

The following is a summary of our straight-line rent (dollars in thousands):

	Six Mo	onths I	Ended	Chan	ge
	June				
	30,	J	June 30,		
	2007		2006	\$	%
Gross straight-line rental income	\$ 8,109	\$	4,616	\$ 3,493	76%
Cash receipts due to real property sales	0		(1,494)	1,494	-100%
Prepaid rent receipts	(4,910)		(11,526)	6,616	-57%
Rental income related to above/below market leases	924		0	924	n/a
Cash receipts less than (in excess of) rental income	\$ 4,123	\$	(8,404)	\$12,527	n/a

Gross straight-line rental income represents the non-cash difference between contractual cash rent due and the average rent recognized pursuant to Statement of Financial Accounting Standards No. 13, *Accounting for Leases* (SFAS 13), for leases with fixed rental escalators, net of collectibility reserves. This amount is positive in the first half of a lease term (but declining every year due to annual increases in cash rent due) and is negative in the second half of a lease term. The increase in gross straight-line rental income is primarily attributable to leases in our operating properties segment, assumed in connection with the Windrose merger on December 20, 2006. The decrease in prepaid rent receipts is primarily attributable to cash received in connection with the acquisition of Commonwealth Communities Holdings LLC by Kindred Healthcare, Inc. in February 2006 as discussed in our Annual Report on Form 10-K for the year ended December 31, 2005.

Investing Activities. The changes in net cash used in investing activities are primarily attributable to net changes in real property and loans receivable. The following is a summary of our investment and disposition activities (dollars in thousands):

		Six Mont	hs Ended	
	June 3	30, 2007	June 3	0, 2006
	Facilities	Amount	Facilities	Amount
Real property acquisitions:				
Independent living/CCRCs			1	\$ 6,781
Assisted living facilities	2	\$ 9,875	3	26,150
Skilled nursing facilities	7	103,300	11	87,482
Medical office buildings	19	314,175		
Specialty care facilities	1	11,923		
Land parcels		6,127		3,274
Total acquisitions	29	445,400	15	123,687
Less: Assumed debt		(146,335)		(25,049)
Assumed other assets/(liabilities), net		(3,765)		
Cash disbursed for acquisitions		295,300		98,638
Construction in progress cash advances		104,520		70,296
Capital improvements to existing properties		12,081		8,650
Total cash invested in real property		411,901		177,584
Real property dispositions:				
Assisted living facilities	3	16,037	4	26,974

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Skilled nursing facilities Land parcels	1	4,500 3,646	2	4,017 487
Proceeds from real property sales	4	24,183	6	31,478
Net cash investments in real property	25	\$ 387,718	9	\$ 146,106
Advances on loans receivable: Investments in new loans Draws on existing loans		\$ 76,875 13,084		\$ 10,601 2,759
Total investments in loans		89,959		13,360
Receipts on loans receivable: Loan payoffs Principal payments on loans		29,936 5,665		21,240 10,311
Total principal receipts on loans		35,601		31,551
Net cash advances (receipts) on loans receivable		\$ 54,358		\$ (18,191)

Financing Activities. The changes in net cash provided from or used in financing activities are primarily attributable to changes related to our unsecured lines of credit arrangements, proceeds from the issuance of common stock and principal payments on secured debt.

18

Table of Contents

For the six months ended June 30, 2007, we had a net increase of \$139,400,000 on our unsecured lines of credit arrangements as compared to a net decrease of \$49,000,000 for the same period in 2006.

The following is a summary of our common stock issuances (dollars in thousands, except per share amounts):

April 2006 public issuance 2006 DRIP	Shares Issued 3,222,800 959,501	Issue Price 36.00 34.73	Gross roceeds 116,021 33,323	\$ Net Proceeds 109,777 33,323
2006 Options	148,302	21.51	3,190	3,190
2006 Totals	4,330,603		\$ 152,534	\$ 146,290
April 2007 public issuance 2007 DRIP 2007 Options	6,325,000 787,382 349,437	\$ 44.01 43.64 28.19	\$ 278,363 34,362 9,850	\$ 265,618 34,362 9,850
2007 Totals	7,461,819		\$ 322,575	\$ 309,830

The increase in secured debt principal payments is primarily attributable to the extinguishment of \$20,506,000 of loans during the three months ended June 30, 2007. See the discussion of interest expense below in Results of Operations for additional information.

In order to qualify as a REIT for federal income tax purposes, we must distribute at least 90% of our taxable income (including 100% of capital gains) to our stockholders. The decrease in dividends is primarily attributable to a decrease in our common stock dividends due to the payment of prorated dividends of \$0.2991 in February 2007 and \$0.3409 in December 2006 in conjunction with the Windrose merger.

The following is a summary of our dividend payments (in thousands, except per share amounts):

		Six Mont	ths Ended	
	June 30	June 3	30, 2006	
	Per		Per	
	Share	Amount	Share	Amount
Common Stock	\$ 0.9591	\$75,524	\$ 1.2600	\$76,112
Series D Preferred Stock	0.9844	3,937	0.9844	3,938
Series E Preferred Stock	0.7500	56	0.7500	56
Series F Preferred Stock	0.9532	6,672	0.9532	6,672
Series G Preferred Stock	0.9376	1,969		0
Totals		\$88,158		\$86,778

Off-Balance Sheet Arrangements

We have an outstanding letter of credit issued for the benefit of certain insurance companies that provide workers compensation insurance to one of our tenants. Our obligation under the letter of credit matures in 2009. At June 30, 2007, our obligation under the letter of credit was \$2,450,000.

We are exposed to various market risks, including the potential loss arising from adverse changes in interest rates. We may or may not elect to use financial derivative instruments to hedge interest rate exposure. These decisions are principally based on the general trend in interest rates at the applicable dates, our perception of the future volatility of interest rates and our relative levels of variable rate debt and variable rate investments. As of June 30, 2007, we participated in two interest rate swap agreements related to our long-term debt. Our interest rate swaps are discussed

19

Table of Contents

Contractual Obligations

The following table summarizes our payment requirements under contractual obligations as of June 30, 2007 (in thousands):

		Pay	ments Due by Po	eriod		
Contractual Obligations	Total	2007	2008-2009	2010-2011	Thereafter	
Unsecured lines of credit						
arrangements	\$ 364,400	\$ 0	\$ 364,400	\$ 0	\$ 0	
Senior unsecured notes (1)	1,539,830	52,500	42,330		1,445,000	
Secured debt (1)	500,435	4,070	80,716	66,989	348,660	
Trust preferred liability (1)	51,000				51,000	
Contractual interest obligations	1,121,966	79,816	283,668	234,928	523,554	
Capital lease obligations	0					
Operating lease obligations	49,704	1,515	5,496	4,847	37,846	
Purchase obligations	466,678	52,992	266,634	147,052		
Other long-term liabilities	0					
Total contractual obligations	\$4,094,013	\$ 190,893	\$ 1,043,244	\$ 453,816	\$ 2,406,060	

(1) Amounts represent principal amounts due and do not reflect unamortized premiums/discounts or other fair value adjustments as reflected on the balance sheet.

At June 30, 2007, we had an unsecured credit arrangement with a consortium of twelve banks providing for a revolving line of credit (revolving credit) in the amount of \$700,000,000, which was scheduled to expire on July 26, 2009. Borrowings under the agreement were subject to interest payable in periods no longer than three months at either the agent bank s prime rate of interest or the applicable margin over LIBOR interest rate, at our option (6.175% at June 30, 2007). The applicable margin was based on our ratings with Moody's Investors Service and Standard & Poor s Ratings Services and was 0.8% at June 30, 2007. In addition, we paid a facility fee annually to each bank based on the bank s commitment under the revolving credit facility. The facility fee depended on our ratings with Moody s Investors Service and Standard & Poor s Ratings Services and was 0.15% at June 30, 2007. We also paid an annual agent s fee of \$50,000. Principal was due upon expiration of the agreement. Additionally, we had another unsecured line of credit arrangement with a bank for a total of \$40,000,000, which was scheduled to expire May 30, 2008. Borrowings under this line of credit were subject to interest at either the bank s prime rate of interest (8.25% at June 30, 2007) or 0.8% over LIBOR interest rate, at our option. Principal was due upon expiration of the agreement. At June 30, 2007, we had \$364,400,000 outstanding under the unsecured lines of credit arrangements and estimated total contractual interest obligations of \$46,115,000. Contractual interest obligations are estimated based on the assumption that the balance of \$364,400,000 at June 30, 2007 is constant until maturity at interest rates in effect at June 30, 2007.

Subsequent to June 30, 2007, we closed on a \$1.15 billion unsecured revolving credit facility to replace both our \$700,000,000 facility and our \$40,000,000 facility. Among other things, the new facility provides us with additional financial flexibility and borrowing capacity, extends our agreement to August 2011 (with the ability to extend for one year at our discretion if we are in compliance with all covenants) and reduces our borrowing cost from 80 basis points

to 60 basis points over LIBOR.

We have \$1,539,830,000 of senior unsecured notes principal outstanding with fixed annual interest rates ranging from 4.75% to 8.0%, payable semi-annually. Subsequent to June 30, 2007, we issued \$400,000,000 4.75% convertible senior unsecured notes due July 15, 2027. Total contractual interest obligations on senior unsecured notes totaled \$841,056,000 at June 30, 2007. Additionally, we have mortgage loans with total outstanding principal of \$500,435,000, collateralized by owned properties, with fixed annual interest rates ranging from 4.89% to 8.21%, payable monthly. The carrying values of the properties securing the mortgage loans totaled \$957,079,000 at June 30, 2007. Total contractual interest obligations on mortgage loans totaled \$195,210,000 at June 30, 2007.

On May 6, 2004, we entered into two interest rate swap agreements (the Swaps) for a total notional amount of \$100,000,000 to hedge changes in fair value attributable to changes in the LIBOR swap rate of \$100,000,000 of fixed rate debt with a maturity date of November 15, 2013. The Swaps are treated as fair-value hedges for accounting purposes and we utilize the short-cut method to assess effectiveness. The Swaps are with highly rated counterparties in which we receive a fixed rate of 6.0% and pay a variable rate based on six-month LIBOR plus a spread. At June 30, 2007, total contractual interest obligations were estimated to be \$39,585,000.

At June 30, 2007, we had operating lease obligations of \$49,704,000 relating to ground leases at certain of our properties and office space leases.

Purchase obligations are comprised of unfunded construction commitments and contingent purchase obligations. At June 30, 2007, we had outstanding construction financings of \$173,408,000 for leased properties and were committed to providing additional financing of approximately \$431,112,000 to complete construction. At June 30, 2007, we had contingent purchase obligations totaling \$35,566,000. These contingent purchase obligations primarily relate to deferred acquisition fundings and capital improvements. Deferred acquisition fundings are contingent upon a tenant satisfying certain conditions in the lease. Upon funding, amounts due from the tenant are increased to reflect the additional investment in the property.

20

Capital Structure

As of June 30, 2007, we had stockholders equity of \$2,267,404,000 and a total outstanding debt balance of \$2,456,561,000, which represents a debt to total book capitalization ratio of 52%. Our ratio of debt to market capitalization was 41% at June 30, 2007. For the six months ended June 30, 2007, our interest coverage ratio was 2.82 to 1.00. For the six months ended June 30, 2007, our fixed charge coverage ratio was 2.29 to 1.00. Also, at June 30, 2007, we had \$38,472,000 of cash and cash equivalents and \$375,600,000 of available borrowing capacity under our unsecured lines of credit arrangements.

Our debt agreements contain various covenants, restrictions and events of default. Among other things, these provisions require us to maintain certain financial ratios and minimum net worth and impose certain limits on our ability to incur indebtedness, create liens and make investments or acquisitions. As of June 30, 2007, we were in compliance with all of the covenants under our debt agreements. None of our debt agreements contain provisions for acceleration which could be triggered by our debt ratings. However, under our unsecured lines of credit arrangements, the ratings on our senior unsecured notes are used to determine the fees and interest payable.

As of July 31, 2007, our senior unsecured notes were rated Baa2 (stable), BBB- (positive) and BBB (stable) by Moody s Investors Service, Standard & Poor s Ratings Services and Fitch Ratings, respectively. We plan to manage the company to maintain investment grade status with a capital structure consistent with our current profile. Any downgrades in terms of ratings or outlook by any or all of the noted rating agencies could have a material adverse impact on our cost and availability of capital, which could in turn have a material adverse impact on our consolidated results of operations, liquidity and/or financial condition.

On May 12, 2006, we filed an open-ended automatic or universal shelf registration statement with the Securities and Exchange Commission covering an indeterminate amount of future offerings of debt securities, common stock, preferred stock, depositary shares, warrants and units. As of July 31, 2007, we had an effective registration statement on file in connection with our enhanced DRIP program under which we may issue up to 10,760,247 shares of common stock. As of July 31, 2007, 10,309,576 shares of common stock remained available for issuance under this registration statement. Depending upon market conditions, we anticipate issuing securities under our registration statements to invest in additional properties and to repay borrowings under our unsecured lines of credit arrangements.

Results of Operations

Our primary sources of revenue include rent and interest. Our primary expenses include interest expense, depreciation and amortization, property operating expenses and general and administrative expenses. These revenues and expenses are reflected in our Consolidated Statements of Income and are discussed in further detail below. The following is a summary of our results of operations (dollars in thousands):

	Three Mor	nths Ended	Chang	ge	Six Mon	ths Ended	Change		
	June 30,	June 30,			June 30,	June 30,			
	2007	2006	\$	%	2007	2006	\$	%	
Net income available									
to common									
stockholders	\$ 25,620	\$ 22,668	\$ 2,952	13%	\$ 48,976	\$ 42,313	\$ 6,663	16%	
Funds from operations	59,979	45,870	14,109	31%	116,187	87,223	28,964	33%	
Funds available for									
distribution	59,016	47,071	11,945	25%	112,842	97,045	15,797	16%	
EBITDA	102,275	75,938	26,337	35%	199,087	149,126	49,961	34%	
Per share data (fully diluted): Net income available to common									
stockholders	\$ 0.32	\$ 0.37	\$ (0.05)	-14%	\$ 0.64	\$ 0.70	\$ (0.06)	-9%	
Funds from operations	0.75	0.74	0.01	1%	1.51	1.45	0.06	4%	

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Funds available for distribution	0.74	0.76	(0.02)	-3%	1.47	1.61	(0.14)	-9%
Interest coverage ratio Fixed charge coverage	2.83x	3.16x	-0.33x	-10%	2.82x	3.08x	-0.26x	-8%
ratio	2.30x	2.52x	-0.22x 21	-9%	2.29x	2.46x	-0.17x	-7%

Table of Contents

Revenues were comprised of the following (dollars in thousands):

	Three Mo	onths	Ended	Chang	Six Moi	nths	Change			
	June 30, June 30,		une 30,		June 30,		June 30,			
	2007		2006	\$	%	2007		2006	\$	%
Rental income	\$ 111,532	\$	71,757	\$ 39,775	55%	\$216,670	\$	142,396	\$74,274	52%
Interest income	6,576		4,480	2,096	47%	11,725		8,742	2,983	34%
Transaction fees										
and other income	1,144		1,665	(521)	-31%	2,737		2,030	707	35%
Totals	\$119,252	\$	77,902	\$41,350	53%	\$ 231,132	\$	153,168	\$77,964	51%

The increase in gross revenues is primarily attributable to increased rental income resulting from the acquisitions of new properties from which we receive rent. See the discussion of investing activities in Liquidity and Capital Resources above for further information. Certain of our leases contain annual rental escalators that are contingent upon changes in the Consumer Price Index and/or changes in the gross operating revenues of the tenant s properties. These escalators are not fixed, so no straight-line rent is recorded; however, rental income is recorded based on the contractual cash rental payments due for the period. If gross operating revenues at our facilities and/or the Consumer Price Index do not increase, a portion of our revenues may not continue to increase. Sales of real property would offset revenue increases and, to the extent that they exceed new acquisitions, could result in decreased revenues. Our leases could renew above or below current rent rates, resulting in an increase or decrease in rental income.

Interest income increased from 2006 primarily due to an increase in the balance of outstanding loans. Expenses were comprised of the following (dollars in thousands):

	Three M			Chang	Six Moi		Change		
	June 30, 2007	Jì	une 30, 2006	\$	%	June 30, 2007	June 30, 2006	\$	%
Interest expense	\$33,457	\$	22,325	\$11,132	50%	\$ 65,138	\$ 45,597	\$ 19,541	43%
Property operating									
expenses	8,657		0	8,657	n/a	15,825	0	15,825	n/a
Depreciation and									
amortization	35,341		22,788	12,553	55%	68,995	44,407	24,588	55%
General and									
administrative	9,888		4,798	5,090	106%	19,680	10,773	8,907	83%
Loan expense	1,236		707	529	75%	2,503	1,418	1,085	77%
Provision for loan									
losses	0		250	(250)	-100%	0	500	(500)	-100%
Totals	\$ 88,579	\$	50,868	\$ 37,711	74%	\$ 172,141	\$ 102,695	\$ 69,446	68%

The following is a summary of our interest expense (dollars in thousands):

	Three Mo	onths	Ended	Change			Six Months Ended				Change		
	June 30,	Jı	June 30,		June 30,			June 30,	J	June 30,			
	2007		2006		\$		%	2007		2006		\$	%
Senior unsecured													
notes	\$ 23,671	\$	19,574	\$	4,097		21%	\$47,342	\$	39,149	\$	8,193	21%
Secured debt	6,949		2,369		4,580		193%	12,714		4,347		8,367	192%

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Unsecured lines of								
credit	4,592	1,997	2,595	130%	8,633	4,869	3,764	77%
Subsidiary trust								
liability	931	0	931	n/a	1,781	0	1,781	n/a
Capitalized								
interest	(2,570)	(909)	(1,661)	183%	(4,896)	(1,111)	(3,785)	341%
SWAP losses								
(savings)	51	56	(5)	-9%	50	71	(21)	-30%
Discontinued								
operations	(167)	(762)	595	-78%	(486)	(1,728)	1,242	-72%
Totals	\$ 33,457	\$ 22,325	\$11,132	50%	\$65,138	\$ 45,597	\$ 19,541	43%

The increase in interest expense on senior unsecured notes is due to higher average borrowings offset by lower average interest rates. For the six months ended June 30, 2007, we had \$1,539,830,000 of senior unsecured notes principal outstanding with a weighted average interest rate of 6.159% compared to \$1,194,830,000 and 6.566% for the prior year. The changes from the prior year are due to the issuance of \$345,000,000 4.75% senior unsecured convertible notes in November 2006.

The change in interest expense on secured debt is due to the net effect and timing of assumptions, extinguishments and principal amortizations. The following is a summary of our secured debt principal activity (dollars in thousands):

22

	Three Mont June 30		Three Mon June 30		Six Month June 30.		Six Months Ended June 30, 2006		
		Weighted		Weighted		Weighted		Weighted	
		Avg.		Avg.		Avg.		Avg.	
		Interest		Interest		Interest		Interest	
	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	
Beginning									
balance	\$ 376,506	6.347%	\$ 131,946	7.135%	\$ 378,400	6.406%	\$ 107,540	7.328%	
Debt assumed	146,335	5.824%			146,335	5.824%	25,049	6.315%	
Debt									
extinguished	(20,506)	7.732%			(20,506)	7.732%			
Principal									
payments	(1,900)	6.425%	(768)	7.212%	(3,794)	6.466%	(1,411)	7.292%	
Ending balance	\$ 500,435	6.137%	\$ 131,178	7.135%	\$ 500,435	6.137%	\$ 131,178	7.135%	
Monthly	4.710.063	c 40===		= 40.500		6404**		= 2 00 = 1	
averages	\$518,860	6.187%	\$ 131,563	7.135%	\$ 521,101	6.194%	\$ 121,176	7.208%	

The change in interest expense on unsecured lines of credit arrangements is due primarily to the net effect and timing of average draws, paydowns and variable interest rate changes. The following is a summary of our unsecured lines of credit arrangements (dollars in thousands):

	Three Months	Ended June 30,	Six Months En	nded June 30,
	2007	2006	2007	2006
Balance outstanding at quarter end	\$364,400	\$146,000	\$364,400	\$146,000
Maximum amount outstanding at any month				
end	\$364,400	\$146,000	\$381,000	\$201,000
Average amount outstanding (total of daily				
principal balances divided by days in				
period)	\$270,891	\$111,247	\$257,346	\$147,605
Weighted average interest rate (actual				
interest expense divided by average				
borrowings outstanding)	6.78%	7.18%	6.71%	6.60%

We have a \$51,000,000 liability to a subsidiary trust issuing trust preferred securities that was assumed in the Windrose merger in December 2006. The trust preferred securities mature on March 30, 2036, are redeemable at our option beginning March 30, 2011, and require quarterly distributions of interest to the holders of the trust preferred securities. The trust preferred securities bear a fixed rate per annum equal to 7.22% through March 30, 2011, and a variable rate per annum equal to LIBOR plus 2.05% thereafter.

We capitalize certain interest costs associated with funds used to finance the construction of properties owned directly by us. The amount capitalized is based upon the borrowings outstanding during the construction period using the rate of interest that approximates our cost of financing. Our interest expense is reduced by the amount capitalized. Capitalized interest for the three and six months ended June 30, 2007 totaled \$2,570,000 and \$4,896,000, respectively, as compared with \$909,000 and \$1,111,000 for the same periods in 2006.

On May 6, 2004, we entered into two interest rate swap agreements (the Swaps) for a total notional amount of \$100,000,000 to hedge changes in fair value attributable to changes in the LIBOR swap rate of \$100,000,000 of fixed rate debt with a maturity date of November 15, 2013. The Swaps are treated as fair-value hedges for accounting purposes and we utilize the short-cut method to assess effectiveness. The Swaps are with highly rated counterparties

in which we receive a fixed rate of 6.0% and pay a variable rate based on six-month LIBOR plus a spread. For the three and six months ended June 30, 2007, we incurred \$51,000 and \$50,000 of losses, respectively, related to the Swaps that was recorded as an addition to interest expense. For the three and six months ended June 30, 2006, we incurred \$56,000 and \$71,000 of losses, respectively, related to the Swaps that was recorded as an addition to interest expense.

As discussed in our Annual Report on Form 10-K/A for the year ended December 31, 2006, we completed our merger with Windrose Medical Properties Trust on December 20, 2006. These operations are the principal component of our property operating expenses. There was no similar activity in the prior year periods.

Depreciation and amortization increased primarily as a result of additional investments in properties owned directly by us. See the discussion of investing activities in Liquidity and Capital Resources above for additional details. To the extent that we acquire or dispose of additional properties in the future, our provision for depreciation and amortization will change accordingly.

General and administrative expenses as a percentage of revenues (including revenues from discontinued operations) for the three and six months ended June 30, 2007, were 8.24% and 8.45%, respectively, as compared with 6.34% and 7.13% for the same periods in 2006. The increase from 2006 is primarily related to \$1,750,000 of acquisition finders—fees paid during the three months ended June 30, 2007 and costs associated with our initiatives to attract and retain appropriate personnel to achieve our business objectives. During the quarter ended June 30, 2007, we recorded \$1,750,000 of one-time acquisition finders—fees paid to former Windrose management in connection with the closing of the Rendina/Paramount transaction. These fees relate to services rendered prior to the consummation of the Windrose merger in December 2006. Due to the recipients—current employment status with the company, the fees have been expensed as compensation rather than included in the purchase price of the acquisition, as is typical with such fees.

23

Table of Contents

Loan expense represents the amortization of deferred loan costs incurred in connection with the issuance and amendments of debt. The change in loan expense is primarily due to costs associated with the issuance of \$345,000,000 of senior unsecured convertible notes in November and December 2006 and costs related to the assumption of secured debt in connection with the Windrose merger in December 2006.

As a result of our quarterly evaluation, we concluded that the allowance for loan losses at December 31, 2006 remained appropriate as of June 30, 2007. The provision for loan losses is related to our critical accounting estimate for the allowance for loan losses and is discussed below in Critical Accounting Policies.

Other items were comprised of the following (dollars in thousands):

	Three Mo	Months Ended		Change		Six Months Ended					Change		
	June												
	30,	J	une 30,			Ju	ne 30,]	June 30,				
	2007		2006	\$	%	2	2007		2006		\$	%	
Minority interests	\$ (161)	\$	0	\$ (161)	n/a	\$	(286)	\$	0	\$	(286)	n/a	
Gain (loss) on													
sales of properties	1,033		929	104	11%		2,010		2,482		(472)	-19%	
Discontinued													
operations, net	392		38	354	932%		895		24		871	3,629%	
Preferred													
dividends	(6,317)		(5,333)	(984)	18%	(12,634)		(10,666)	((1,968)	18%	
Totals	\$ (5,053)	\$	(4,366)	\$ (687)	16%	\$(10,015)	\$	(8,160)	\$ ((1,855)	23%	

Minority interests relate to certain joint venture properties acquired in connection with the Windrose merger in December 2006. There were no similar investments in the prior year period.

Three assisted living facilities were held for sale as of June 30, 2007. We did not recognize an impairment loss on these assets as the fair value less estimated costs to sell exceeded our carrying values. During the six months ended June 30, 2007, we sold three assisted living facilities, one skilled nursing facility and one land parcel with carrying values of \$22,173,000 for a net gain of \$2,010,000. These properties generated \$895,000 of income after deducting depreciation and interest expense from rental revenue for the six months ended June 30, 2007. All properties sold subsequent to January 1, 2005 and held for sale at June 30, 2007 generated \$24,000 of income after deducting depreciation and interest expense from rental revenue for the six months ended June 30, 2006. Please refer to Note G of our unaudited consolidated financial statements for further discussion.

The increase in preferred stock dividends is due to an increase in average outstanding preferred shares as a result of the issuance of 2,100,000 shares of 7.5% Series G Cumulative Convertible Preferred Stock in connection with the Windrose merger in December 2006.

24

Table of Contents

Non-GAAP Financial Measures

We believe that net income, as defined by U.S. GAAP, is the most appropriate earnings measurement. However, we consider FFO and FAD to be useful supplemental measures of our operating performance. Historical cost accounting for real estate assets in accordance with U.S. GAAP implicitly assumes that the value of real estate assets diminishes predictably over time as evidenced by the provision for depreciation. However, since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient. In response, the National Association of Real Estate Investment Trusts (NAREIT) created FFO as a supplemental measure of operating performance for REITs that excludes historical cost depreciation from net income. FFO, as defined by NAREIT, means net income, computed in accordance with U.S. GAAP, excluding gains (or losses) from sales of real estate, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. FAD represents FFO excluding the non-cash straight-line rental adjustments.

EBITDA stands for earnings before interest, taxes, depreciation and amortization. We believe that EBITDA, along with net income and cash flow provided from operating activities, is an important supplemental measure because it provides additional information to assess and evaluate the performance of our operations. Additionally, restrictive covenants in our long-term debt arrangements contain financial ratios based on EBITDA. We primarily utilize EBITDA to measure our interest coverage ratio, which represents EBITDA divided by total interest, and our fixed charge coverage ratio, which represents EBITDA divided by fixed charges. Fixed charges include total interest, secured debt principal amortization and preferred dividends.

During the quarter ended June 30, 2007, we recorded \$1,750,000 (\$0.02 per diluted share) of one-time acquisition finders—fees paid to former Windrose management in connection with the closing of the Rendina/Paramount transaction. These fees relate to services rendered prior to the consummation of the Windrose merger in December 2006. Due to the recipients—current employment status with the company, the fees have been expensed as compensation rather than included in the purchase price of the acquisition, as is typical with such fees. These fees have not been added back for the calculations of FFO, FAD or EBITDA.

Net operating income (NOI) is used to evaluate the operating performance of certain real estate properties such as medical office buildings. We define NOI as rental revenues, including tenant reimbursements, less property level operating expenses, which exclude depreciation and amortization, general and administrative expenses, impairments, interest expense and discontinued operations. We believe NOI provides investors relevant and useful information because it measures the operating performance of our medical office buildings at the property level on an unleveraged basis. We use NOI to make decisions about resource allocations and to assess the property level performance of our medical office buildings.

Our supplemental measures are financial measures that are widely used by investors, equity and debt analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. Management uses these financial measures to facilitate internal and external comparisons to our historical operating results and in making operating decisions. Additionally, these measures are utilized by the Board of Directors to evaluate management. Our supplemental measures do not represent net income or cash flow provided from operating activities as determined in accordance with U.S. GAAP and should not be considered as alternative measures of profitability or liquidity. Finally, the supplemental measures, as defined by us, may not be comparable to similarly entitled items reported by other real estate investment trusts or other companies.

25

Table of Contents

The table below reflects the reconciliation of FFO to net income available to common stockholders, the most directly comparable U.S. GAAP measure, for the periods presented. The provisions for depreciation and amortization include provisions for depreciation and amortization from discontinued operations. Amounts are in thousands except for per share data.

						ree Mor							,	Six Mor	ths	Ended
		arch 31, 2006		ne 30, 2006	•	30, 2006		31, 2006		arch 31, 2007		ine 30, 2007		ne 30, 2006	Jı	une 30, 2007
FFO Reconciliation: Net income available to common																
stockholders Depreciation and	\$1	9,645	\$2	2,668	\$2	1,480	\$1	7,494	\$2	23,356	\$2	5,620	\$4	2,313	\$	48,976
amortization Loss (gain) on sales	2	3,262	2	4,131	2	4,526	2	5,645	3	33,860	3	5,547	4	7,392		69,408
of properties Minority interests	((1,553)		(929) 0		(108) 0		1,324 (4)		(977) (32)	((1,033) (155)	(2,482)		(2,010) (187)
Funds from operations	\$4	1,354	\$4	5,870	\$4	5,898	\$4	4,459	\$5	56,207	\$5	9,979	\$8	7,223	\$1	16,187
Average common shares outstanding: Basic Diluted		8,178 8,535		1,548 1,868		52,524 52,866		64,277 64,687		73,224 73,791		9,060 9,546		9,871 0,201		76,159 76,714
Per share data: Net income available to common stockholders																
Basic Diluted	\$	0.34 0.34	\$	0.37 0.37	\$	0.34 0.34	\$	0.27 0.27	\$	0.32 0.32	\$	0.32 0.32	\$	0.71 0.70	\$	0.64 0.64
Funds from operations		<i>.</i>		<i>3.2</i> ,		<i>3.</i> 2 .		3 .2 ,		~ <i>-</i>		5.52		3., 0		
Basic Diluted	\$	0.71 0.71	\$	0.75 0.74	\$	0.73 0.73	\$	0.69 0.69	\$	0.77 0.76	\$	0.76 0.75	\$	1.46 1.45	\$	1.53 1.51

The table below reflects the reconciliation of FAD to net income available to common stockholders, the most directly comparable U.S. GAAP measure, for the periods presented. The provisions for depreciation and amortization include provisions for depreciation and amortization from discontinued operations. Amounts are in thousands except for per share data.

			Six Mon	ths Ended			
		September	December				
March 31,	June 30,	30,	31,	March 31,	June 30,	June 30,	June 30,
2006	2006	2006	2006	2007	2007	2006	2007

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

common stockholders Depreciation and amortization and assess of properties (1,553) \$24,526 \$25,645 \$33,860 \$35,547 \$47,392 \$69,408 Loss (gain) on sales of properties (1,553) (1,553) (929) (108) 1,324 (977) (1,033) (2,482) (2,010) Gross straight-line rental income related to above/(below) market leases 10,310 2,710 3,256 4,285 2,078 2,832 13,000 4,910 Rental income related to above/(below) market leases 0 0 0 (60) (460) (464) 0 (924) Amortization of deferred loan expenses Cap Ex, tenant improvements, lease commissions 0 0 0 (21) (1,063) (762) 0 (18,25) Minority interests 0 0 0 (21) (1,063) (762) 0 (18,25) Minority interests 0 0 0 (21) (1,063) (762) 9 18,72 Punds available for distribution \$49,975 \$47,071	FAD Reconciliation: Net income available to																
Amortization 23,262 24,131 24,526 25,645 33,860 35,547 47,392 69,408 Loss (gain) on sales of properties (1,553) (929) (108) 1,324 (977) (1,033) (2,482) (2,010) (3705) (1,553) (1,553) (929) (108) 1,324 (977) (1,033) (2,482) (2,010)	common stockholders	\$19	9,645	\$22	2,668	\$2	21,480	\$1	7,494	\$2	23,356	\$2	25,620	\$4	2,313	\$	48,976
properties (1,553) (929) (108) 1,324 (977) (1,033) (2,482) (2,010) Gross straight-line rental income (2,400) (2,216) (1,904) (2,912) (4,231) (3,878) (4,616) (8,109) Prepaid/straight-line rent receipts 10,310 2,710 3,256 4,285 2,078 2,832 13,020 4,910 Rental income related to above/(below) market leases 0 0 0 (60) (460) (464) 0 (924) Amortization of deferred loan expenses 711 707 782 1,056 1,267 1,236 1,418 2,503 Cap Ex, tenant improvements, lease commissions 0 0 0 (21) (1,063) (762) 0 (1,825) Minority interests 0 0 0 (2) (5) (82) 0 (87) Funds available for distribution \$49,975 \$47,071 \$48,032 \$46,809 \$53,825 \$59,016 \$97,045 \$112,842 Averag	amortization	23	3,262	2	4,131	2	24,526	2	25,645	3	33,860	3	55,547	4	7,392		69,408
rental income (2,400) (2,216) (1,904) (2,912) (4,231) (3,878) (4,616) (8,109) Prepaid/straight-line rent receipts (10,310) (2,710) (3,256) (4,285) (2,078) (2,832) (13,020) (4,910) Rental income related to above/(below) market leases (2,078) (4,616) (4,616) (4,910) (4,91	properties	(1,553)		(929)		(108)		1,324		(977)	((1,033)	((2,482)		(2,010)
rent receipts	rental income	(2	2,400)	(2	2,216)	((1,904)	((2,912)	((4,231)	((3,878)	(4,616)		(8,109)
Babove/(below) market leases	rent receipts	10	0,310	,	2,710		3,256		4,285		2,078		2,832	1	3,020		4,910
Amortization of deferred loan expenses 711 707 782 1,056 1,267 1,236 1,418 2,503 Cap Ex, tenant improvements, lease commissions 0 0 0 0 (21) (1,063) (762) 0 (1,825) Minority interests 0 0 0 0 (2) (5) (82) 0 (87) Funds available for distribution \$49,975 \$47,071 \$48,032 \$46,809 \$53,825 \$59,016 \$97,045 \$112,842 Average common shares outstanding: Basic 58,178 61,548 62,524 64,277 73,224 79,060 59,871 76,159 Diluted 58,535 61,868 62,866 64,687 73,791 79,546 60,201 76,714 Per share data: Net income available to common stockholders Basic \$0.34 \$0.37 \$0.34 \$0.27 \$0.32 \$0.32 \$0.71 \$0.64 Diluted 0.34 0.37 0.34 0.27 0.32 0.32 0.70 0.64 Funds available for	above/(below) market		0		0		0		(60)		(460)		(464)		0		(924)
Cap Ex, tenant improvements, lease commissions 0 0 0 0 (21) (1,063) (762) 0 (1,825) Minority interests 0 0 0 0 (2) (5) (82) 0 (87) Funds available for distribution \$49,975 \$47,071 \$48,032 \$46,809 \$53,825 \$59,016 \$97,045 \$112,842 Average common shares outstanding: Basic 58,178 61,548 62,524 64,277 73,224 79,060 59,871 76,159 Diluted 58,535 61,868 62,866 64,687 73,791 79,546 60,201 76,714 Per share data: Net income available to common stockholders Basic \$0.34 \$0.37 \$0.34 \$0.27 \$0.32 \$0.32 \$0.71 \$0.64 Diluted 0.34 0.37 0.34 0.27 0.32 0.32 0.32 0.70 0.64 Funds available for	Amortization of								, ,		, ,		. ,				
commissions 0 0 0 (21) (1,063) (762) 0 (1,825) Minority interests 0 0 0 (2) (5) (82) 0 (87) Funds available for distribution \$49,975 \$47,071 \$48,032 \$46,809 \$53,825 \$59,016 \$97,045 \$112,842 Average common shares outstanding: Basic 58,178 61,548 62,524 64,277 73,224 79,060 59,871 76,159 Diluted 58,535 61,868 62,866 64,687 73,791 79,546 60,201 76,714 Per share data: Net income available to common stockholders Basic \$0.34 \$0.37 \$0.34 \$0.27 \$0.32 \$0.32 \$0.71 \$0.64 Diluted 0.34 0.37 0.34 0.27 0.32 0.32 0.70 0.64 Funds available for	Cap Ex, tenant		/11		707		182		1,056		1,267		1,236		1,418		2,503
Funds available for distribution \$49,975 \$47,071 \$48,032 \$46,809 \$53,825 \$59,016 \$97,045 \$112,842 Average common shares outstanding: Basic 58,178 61,548 62,524 64,277 73,224 79,060 59,871 76,159 Diluted 58,535 61,868 62,866 64,687 73,791 79,546 60,201 76,714 Per share data: Net income available to common stockholders Basic \$0.34 \$0.37 \$0.34 \$0.27 \$0.32 \$0.32 \$0.71 \$0.64 Diluted 0.34 0.37 0.34 0.27 0.32 0.32 0.32 0.70 0.64 Funds available for	_		0		0		0		(21)	((1,063)		(762)		0		(1,825)
distribution \$49,975 \$47,071 \$48,032 \$46,809 \$53,825 \$59,016 \$97,045 \$112,842 Average common shares outstanding: Basic 58,178 61,548 62,524 64,277 73,224 79,060 59,871 76,159 Diluted 58,535 61,868 62,866 64,687 73,791 79,546 60,201 76,714 Per share data: Net income available to common stockholders Basic \$0.34 \$0.37 \$0.34 \$0.27 \$0.32 \$0.32 \$0.71 \$0.64 Diluted 0.34 0.37 0.34 0.27 0.32 0.32 0.70 0.64 Funds available for	Minority interests		0		0		0		(2)		(5)		(82)		0		(87)
Average common shares outstanding: Basic 58,178 61,548 62,524 64,277 73,224 79,060 59,871 76,159 Diluted 58,535 61,868 62,866 64,687 73,791 79,546 60,201 76,714 Per share data: Net income available to common stockholders Basic \$0.34 \$0.37 \$0.34 \$0.27 \$0.32 \$0.32 \$0.71 \$0.64 Diluted 0.34 0.37 0.34 0.27 0.32 0.32 0.30 0.64 Funds available for																	
outstanding: Basic 58,178 61,548 62,524 64,277 73,224 79,060 59,871 76,159 Diluted 58,535 61,868 62,866 64,687 73,791 79,546 60,201 76,714 Per share data: Net income available to common stockholders Basic \$ 0.34 \$ 0.37 \$ 0.34 \$ 0.27 \$ 0.32 \$ 0.32 \$ 0.71 \$ 0.64 Diluted 0.34 0.37 0.34 0.27 0.32 0.32 0.70 0.64 Funds available for	distribution	\$49	9,975	\$4′	7,071	\$4	8,032	\$4	6,809	\$5	53,825	\$5	9,016	\$9	7,045	\$1	12,842
Diluted 58,535 61,868 62,866 64,687 73,791 79,546 60,201 76,714 Per share data: Net income available to common stockholders Basic \$0.34 \$0.37 \$0.34 \$0.27 \$0.32 \$0.32 \$0.71 \$0.64 Diluted 0.34 0.37 0.34 0.27 0.32 0.32 0.70 0.64 Funds available for	outstanding:																
Net income available to common stockholders Basic \$ 0.34 \$ 0.37 \$ 0.34 \$ 0.27 \$ 0.32 \$ 0.32 \$ 0.71 \$ 0.64 Diluted 0.34 0.37 0.34 0.27 0.32 0.32 0.70 0.64 Funds available for			-				-		-		-		-		-		
Basic \$ 0.34 \$ 0.37 \$ 0.34 \$ 0.27 \$ 0.32 \$ 0.32 \$ 0.71 \$ 0.64 Diluted 0.34 0.37 0.34 0.27 0.32 0.32 0.70 0.64	Net income available to																
Funds available for		\$	0.34	\$	0.37	\$	0.34	\$	0.27	\$	0.32	\$	0.32	\$	0.71	\$	0.64
	Diluted		0.34		0.37		0.34		0.27		0.32		0.32		0.70		0.64
distribution	Funds available for distribution																
Basic \$ 0.86 \$ 0.76 \$ 0.77 \$ 0.73 \$ 0.74 \$ 0.75 \$ 1.62 \$ 1.48		\$		\$		\$		\$		\$		\$		\$		\$	
Diluted 0.85 0.76 0.76 0.72 0.73 0.74 1.61 1.47 26	Diffuted		0.85		0.76			6	U.72		0.73		U./4		1.01		1.4/

Table of Contents

The table below reflects the reconciliation of EBITDA to net income, the most directly comparable U.S. GAAP measure, for the periods presented. Interest expense and the provisions for depreciation and amortization includes discontinued operations. Tax expense represents income-based taxes. Amortization represents the amortization of deferred loan expenses. Adjusted EBITDA represents EBITDA as adjusted below for items pursuant to covenant provisions of our unsecured lines of credit arrangements. Dollars are in thousands.

			Three Mo	onths Ended			Six Months Ended			
	March		September	December	March					
	31, 2006	June 30, 2006	30, 2006	31, 2006	31, 2007	June 30, 2007	June 30, 2006	June 30, 2007		
EBITDA Reconciliation:										
Net income	\$24,978	\$28,001	\$ 26,813	\$22,958	\$29,673	\$ 31,937	\$ 52,979	\$ 61,610		
Interest expense	24,238	23,087	24,274	25,235	31,999	33,624	47,325	65,624		
Tax expense (benefit) Depreciation and	0	12	70	0	11	(69)	12	(58)		
amortization Amortization of deferred loan	23,262	24,131	24,526	25,645	33,860	35,547	47,392	69,408		
expenses	711	707	782	1,056	1,267	1,236	1,418	2,503		
EBITDA Stock-based	73,189	75,938	76,465	74,894	96,810	102,275	149,126	199,087		
compensation expense Provision for loan	2,514	838	839	2,789	3,177	1,276	3,351	4,453		
losses	250	250	250	250	0	0	500	0		
Adjusted EBITDA	\$75,953	\$77,026	\$ 77,554	\$77,933	\$99,987	\$103,551	\$152,977	\$203,540		
Interest Coverage Ratio:										
Interest expense	\$24,238	\$23,087	\$ 24,274	\$ 25,235	\$31,999	\$ 33,624	\$ 47,325	\$ 65,624		
Capitalized interest	202	909	1,384	1,976	2,327	2,570	1,111	4,896		
Total interest EBITDA	24,440 \$73,189	23,996 \$75,938	25,658 \$ 76,465	27,211 \$ 74,894	34,326 \$96,810	36,194 \$102,275	48,436 \$149,126	70,520 \$199,087		
EDITOA	\$ 13,109	\$ 13,936	\$ 70 ,4 03	J 14,094	\$90,610	\$102,273	\$149,120	\$199,067		
Interest coverage ratio	2.99x	3.16x	2.98x	2.75x	2.82x	2.83x	3.08x	2.82x		
Adjusted EBITDA	\$75,953	\$77,026	\$77,554	\$77,933	\$99,987	\$103,551	\$152,977	\$203,540		
Interest coverage ratio-adjusted	3.11x	3.21x	3.02x	2.86x	2.91x	2.86x	3.16x	2.89x		
Fixed Charge Coverage Ratio: Total interest	\$24,440 643	\$23,996 768	\$ 25,658 773	\$ 27,211 849	\$34,326 1,894	\$ 36,194 1,894	\$ 48,436 1,411	\$ 70,520 3,788		

Edgar Filing: HEALTH CARE REIT INC /DE/ - Form 10-Q

Secured debt principal amortization								
Preferred dividends	5,333	5,333	5,333	5,464	6,317	6,317	10,666	12,634
Total fixed charges EBITDA	30,416 \$73,189	30,097 \$75,938	31,764 \$ 76,465	33,524 \$ 74,894	42,537 \$96,810	44,405 \$102,275	60,513 \$149,126	86,942 \$199,087
Fixed charge coverage ratio	2.41x	2.52x	2.41x	2.23x	2.28x	2.30x	2.46x	2.29x
EBITDA adjusted	\$75,953	\$77,026	\$77,554	\$77,933	\$99,987	\$103,551	\$152,977	\$203,540
Fixed charge coverage ratio-adjusted	2.50x	2.56x	2.44x	2.32x 27	2.35x	2.33x	2.53x	2.34x

Table of Contents

Critical Accounting Policies

Our consolidated financial statements are prepared in accordance with U.S. GAAP, which requires us to make estimates and assumptions. Management considers an accounting estimate or assumption critical if:

the nature of the estimates or assumptions is material due to the levels of subjectivity and judgment necessary to account for highly uncertain matters or the susceptibility of such matters to change; and

the impact of the estimates and assumptions on financial condition or operating performance is material. Management has discussed the development and selection of its critical accounting policies with the Audit Committee of the Board of Directors and the Audit Committee has reviewed the disclosure presented below relating to them. Management believes the current assumptions and other considerations used to estimate amounts reflected in our consolidated financial statements are appropriate and are not reasonably likely to change in the future. However, since these estimates require assumptions to be made that were uncertain at the time the estimate was made, they bear the risk of change. If actual experience differs from the assumptions and other considerations used in estimating amounts reflected in our consolidated financial statements, the resulting changes could have a material adverse effect on our consolidated results of operations, liquidity and/or financial condition. Please refer to our Annual Report on Form 10-K/A for the year ended December 31, 2006 for further information regarding significant accounting policies that impact us. There have been no material changes to these policies in 2007.

The following table presents information about our critical accounting policies, as well as the material assumptions used to develop each estimate:

Nature of Critical Accounting Estimate

Allowance for Loan Losses

We maintain an allowance for loan losses in accordance with Statement of Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan, as amended, and SEC Staff Accounting Bulletin No. 102, Selected Loan Loss Allowance Methodology and Documentation Issues. The allowance for loan losses is maintained at a level believed adequate to absorb potential losses in our loans receivable. The determination of the allowance is based on a quarterly evaluation of all outstanding loans. If this evaluation indicates that there is a greater risk of loan charge-offs, additional allowances or placement on non-accrual status may be required. A loan is impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due as scheduled according to the contractual terms of the original loan agreement. Consistent with this definition, all loans on non-accrual are deemed impaired. To the extent circumstances improve and the risk of collectibility is diminished, we will return these loans to full accrual status.

Assumptions/Approach Used

The determination of the allowance is based on a quarterly evaluation of all outstanding loans, including general economic conditions and estimated collectibility of loan payments and principal. We evaluate the collectibility of our loans receivable based on a combination of factors, including, but not limited to, delinquency status, historical loan charge-offs, financial strength of the borrower and guarantors and value of the underlying property.

As a result of our quarterly evaluation, we concluded that the allowance for loan losses at December 31, 2006 remained appropriate as of June 30, 2007, resulting in an allowance for loan losses of \$7,406,000 relating to loans with outstanding balances of \$97,778,000. Also at June 30, 2007, we had a loan with an outstanding balance of \$799,000 on non-accrual status.

28

Nature of Critical Accounting Estimate

Depreciation and Amortization

Substantially all of the properties owned by us are leased under operating leases and are recorded at cost. The cost of our real property is allocated to land, buildings, improvements and intangibles in accordance with Statement of Financial Accounting Standards No. 141, Business Combinations. The allocation of the acquisition costs of properties is based on appraisals commissioned from independent real estate appraisal firms.

Assumptions/Approach Used

We compute depreciation and amortization on our properties using the straight-line method based on their estimated useful lives which range from 15 to 40 years for buildings and five to 15 years for improvements. Lives for intangibles are based on the remaining term of the underlying leases.

For the six months ended June 30, 2007, we recorded \$55,968,000, \$8,112,000 and \$5,328,000 as provisions for depreciation and amortization relating to buildings, improvements and intangibles, respectively, including amounts reclassified as discontinued operations. The average useful life of our buildings, improvements and intangibles was 32.4 years, 12.0 years and 5.3 years, respectively, for the six months ended June 30, 2007.

Impairment of Long-Lived Assets

We review our long-lived assets for potential impairment in accordance with Statement of Financial Accounting Standards No. 144, Accounting for the Impairment and Disposal of Long-Lived Assets. An impairment charge must be recognized when the carrying value of a long-lived asset is not recoverable. The carrying value is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. If it is determined that a permanent impairment of a long-lived asset has occurred, the carrying value of the asset is reduced to its fair value and an impairment charge is recognized for the difference between the carrying value and the fair value.

The net book value of long-lived assets is reviewed quarterly on a property by property basis to determine if there are indicators of impairment. These indicators may include anticipated operating losses at the property level, the tenant s inability to make rent payments, a decision to dispose of an asset before the end of its estimated useful life and changes in the market that may permanently reduce the value of the property. If indicators of impairment exist, then the undiscounted future cash flows from the most likely use of the property are compared to the current net book value. This analysis requires us to determine if indicators of impairment exist and to estimate the most likely stream of cash flows to be generated from the property during the period the property is expected to be held.

We did not record any impairment charges for the six months ended June 30, 2007.

Fair Value of Derivative Instruments

The valuation of derivative instruments is accounted for in accordance with Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS133), as amended by Statement of Financial Accounting Standards

The valuation of derivative instruments requires us to make estimates and judgments that affect the fair value of the instruments. Fair values for our derivatives are estimated by a third party consultant, which utilizes pricing models that consider forward yield curves and

No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities. SFAS133, as amended, requires companies to record derivatives at fair market value on the balance sheet as assets or liabilities.

discount rates. Such amounts and the recognition of such amounts are subject to significant estimates which may change in the future. At June 30, 2007, we participated in two interest rate swap agreements related to our long-term debt. At June 30, 2007, the swaps were reported at their fair value as a \$1,679,000 other liability. For the six months ended June 30, 2007, we incurred \$50,000 of losses related to our swaps that was recorded as an addition to interest expense.

29

Nature of Critical Accounting Estimate

Revenue Recognition

Revenue is recorded in accordance with Statement of Financial Accounting Standards No. 13, Accounting for Leases, and SEC Staff Accounting Bulletin No. 104, Revenue Recognition in Financial Statements, as amended (SAB104). SAB104 requires that revenue be recognized after four basic criteria are met. These four criteria include persuasive evidence of an arrangement, the rendering of service, fixed and determinable income and reasonably assured collectibility. If the collectibility of revenue is determined incorrectly, the amount and timing of our reported revenue could be significantly affected. Interest income on loans is recognized as earned based upon the principal amount outstanding subject to an evaluation of collectibility risk. Substantially all of our operating leases contain fixed and/or contingent escalating rent structures. Leases with fixed annual rental escalators are generally recognized on a straight-line basis over the initial lease period, subject to a collectibility assessment. Rental income related to leases with contingent rental escalators is generally recorded based on the contractual cash rental payments due for the period.

Assumptions/Approach Used

We evaluate the collectibility of our revenues and related receivables on an on-going basis. We evaluate collectibility based on assumptions and other considerations including, but not limited to, the certainty of payment, payment history, the financial strength of the investment s underlying operations as measured by cash flows and payment coverages, the value of the underlying collateral and guaranties and current economic conditions.

If our evaluation indicates that collectibility is not reasonably assured, we may place an investment on non-accrual or reserve against all or a portion of current income as an offset to revenue.

For the six months ended June 30, 2007, we recognized \$11,725,000 of interest income and \$218,464,000 of rental income, including discontinued operations. Cash receipts on leases with deferred revenue provisions were \$4,910,000 as compared to gross straight-line rental income recognized of \$8,109,000 for the six months ended June 30, 2007. At June 30, 2007, our straight-line receivable balance was \$56,419,000, net of reserves totaling \$2,854,000. Also at June 30, 2007, we had a loan with an outstanding balance of \$799,000 on non-accrual status.

Forward-Looking Statements and Risk Factors

This Quarterly Report on Form 10-Q may contain forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements concern and are based upon, among other things, the possible expansion of the company s portfolio; the sale of properties; the performance of its operators/tenants and properties; its occupancy rates; its ability to acquire or develop properties; its ability to manage properties; its ability to enter into agreements with new viable tenants for vacant space or for properties that the company takes back from financially troubled tenants, if any; its ability to make distributions; its policies and plans regarding investments, financings and other matters; its tax status as a real estate investment trust; its ability to appropriately balance the use of debt and equity; its ability to access capital markets or other sources of funds; its critical accounting policies; and its ability to meet its earnings guidance. When the company uses words such as may, estimate or similar expressions, it is making for should. believe, expect, anticipate, project, intend. statements. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties. The company s expected results may not be achieved, and actual results may differ materially from expectations. This may be a result of various factors, including, but not limited to: the status of the economy; the status of capital markets, including prevailing interest rates; issues facing the health care industry, including compliance with, and changes to, regulations and payment policies and operators /tenants difficulty in cost-effectively obtaining and maintaining adequate liability and other insurance; changes in financing terms; competition within the health care and senior housing industries; negative developments in the operating results or financial condition of operators/tenants,

including, but not limited to, their ability to pay rent and repay loans; the company s ability to transition or sell facilities with a profitable result; the failure of closings to occur as and when anticipated; acts of God affecting the company s properties; the company s ability to timely reinvest sale proceeds at similar rates to assets sold; the company s ability to re-lease space at similar rates as vacancies occur; operator/tenant bankruptcies or insolvencies; government regulations affecting Medicare and Medicaid reimbursement rates; liability or contract claims by or against operators and tenants; unanticipated difficulties and/or expenditures relating to future acquisitions and the integration of multi-property acquisitions; environmental laws affecting the company s properties; changes in rules or practices governing the company s financial reporting; and legal and operational matters, including real estate investment trust qualification and key management personnel recruitment and retention. Other important factors are identified in our Annual Report on Form 10-K/A for the year ended December 31, 2006, including factors identified under the headings Business, Risk Factors and Management s Discussion and Analysis of Financial Condition and Results of Operations. Finally, we assume no obligation to update or revise any forward-looking statements or to update the reasons why actual results could differ from those projected in any forward-looking statements.

30

Table of Contents

Item 3. Quantitative and Qualitative Disclosures about Market Risk

We seek to mitigate the effects of fluctuations in interest rates by matching the terms of new investments with new long-term fixed rate borrowings to the extent possible. We may or may not elect to use financial derivative instruments to hedge interest rate exposure. These decisions are principally based on our policy to match our variable rate investments with comparable borrowings, but are also based on the general trend in interest rates at the applicable dates and our perception of the future volatility of interest rates. This section is presented to provide a discussion of the risks associated with potential fluctuations in interest rates.

We historically borrow on our unsecured lines of credit arrangements to acquire, construct or make loans relating to health care and senior housing properties. Then, as market conditions dictate, we will issue equity or long-term fixed rate debt to repay the borrowings under the unsecured lines of credit arrangements.

A change in interest rates will not affect the interest expense associated with our fixed rate debt. Interest rate changes, however, will affect the fair value of our fixed rate debt. Changes in the interest rate environment upon maturity of this fixed rate debt could have an effect on our future cash flows and earnings, depending on whether the debt is replaced with other fixed rate debt, variable rate debt, or equity or repaid by the sale of assets. The following table illustrates the impact of a 1% increase in interest rates on the fair value of our fixed rate debt as of the dates indicated (in thousands):

	June 30), 2007	June 30), 2006
		Change in		Change in
	Balance	fair value	Balance	fair value
Senior unsecured notes	\$ 1,539,830	\$ (66,569)	\$ 1,194,830	\$ (33,250)
Secured debt	486,029	(24,392)	131,178	(5,690)
Liability to a subsidiary trust issuing preferred securities	51,000	(1,695)		
Totals	\$ 2,076,859	\$ (92,656)	\$ 1,326,008	\$ (38,940)

On May 6, 2004, we entered into two interest rate swap agreements (the Swaps) for a total notional amount of \$100,000,000 to hedge changes in fair value attributable to changes in the LIBOR swap rate of \$100,000,000 of fixed rate debt with a maturity date of November 15, 2013. The Swaps are treated as fair-value hedges for accounting purposes and we utilize the short-cut method in accordance with Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended. The Swaps are with highly rated counterparties in which we receive a fixed rate of 6.0% and pay a variable rate based on six-month LIBOR plus a spread. At June 30, 2007, the Swaps were reported at their fair value as a \$1,679,000 other liability (\$2,635,000 other liability at June 30, 2006). A 1% increase in interest rates would result in a decrease in fair value of our Swaps by approximately \$5,099,000 at June 30, 2007 (\$6,328,000 at June 30, 2006). Assuming no changes in the notional amount of \$100,000,000 of our Swaps, a 1% increase in interest rates would result in increased annual interest expense of \$1,000,000.

Our variable rate debt, including our unsecured lines of credit arrangements, is reflected at fair value. At June 30, 2007, we had \$364,400,000 outstanding related to our variable rate debt and assuming no changes in outstanding balances, a 1% increase in interest rates would result in increased annual interest expense of \$3,644,000. At June 30, 2006, we had \$146,000,000 outstanding related to our variable rate debt and assuming no changes in outstanding balances, a 1% increase in interest rates would have resulted in increased annual interest expense of \$1,460,000.

We are subject to risks associated with debt financing, including the risk that existing indebtedness may not be refinanced or that the terms of refinancing may not be as favorable as the terms of current indebtedness. The majority

of our borrowings were completed under indentures or contractual agreements that limit the amount of indebtedness we may incur. Accordingly, in the event that we are unable to raise additional equity or borrow money because of these limitations, our ability to acquire additional properties may be limited.

31

Item 4. Controls and Procedures

Our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures are effective in providing reasonable assurance that information required to be disclosed by us in the reports we file with or submit to the Securities and Exchange Commission (SEC) under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. No changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) occurred during the fiscal quarter covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1A. Risk Factors

Except as provided in Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations Forward Looking Statements and Risk Factors, there have been no material changes from the risk factors identified under the heading Risk Factors in our Annual Report on Form 10-K/A for the year ended December 31, 2006.

Item 4. Submission of Matters to a Vote of Security Holders

Our annual meeting of stockholders was duly called and held on May 3, 2007 in Toledo, Ohio. Proxies for the meeting were solicited on behalf of the Board of Directors pursuant to Regulation 14A of the General Rules and Regulations of the SEC. There was no solicitation in opposition to the Board s nominees for election as directors as listed in the Proxy Statement, and all such nominees were elected.

Votes were cast at the meeting upon the proposals described in the Proxy Statement for the meeting (filed with the SEC pursuant to Regulation 14A and incorporated herein by reference) as follows:

Proposal #1 Election of four directors for a term of three years:

Nominee	For	Withheld
Raymond W. Braun	63,485,501	1,289,817
Thomas J. DeRosa	63,821,699	953,619
Jeffrey H. Donahue	63,809,530	965,788
Fred S. Klipsch	63,416,174	1,359,144

Proposal #2 An amendment to our Second Restated Certificate of Incorporation to increase the number of authorized shares of common stock from 125.000.000 to 225.000.000:

For	55,096,506
Against	9,259,769
Abstain	419,043

Proposal #4 Ratification of the appointment of Ernst & Young LLP as independent registered public accounting firm for the fiscal year 2007:

For		63,843,478
Against		615,803
Abstain		316,038
	32	

Table of Contents

With respect to Proposal #3, an amendment to our Second Restated Certificate of Incorporation to increase the number of authorized shares of preferred stock from 25,000,000 to 50,000,000, the annual meeting was adjourned until May 11, 2007 to give stockholders the benefit of additional time to vote. The reconvened meeting was held on May 11, 2007, and votes were cast at the meeting upon the proposal as follows:

Holders of shares of Common Stock:

For	36,962,914
Against	9,727,620
Abstain	405,667

Holders of shares of Preferred Stock:

For	6,750,490
Against	1,034,177
Abstain	51,030

Item 5. Other Information

Entry into a Material Definitive Agreement

On August 6, 2007, the company and certain of its subsidiaries entered into a \$1,150,000,000 unsecured line of credit with a consortium of 17 banks, with KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Securities LLC, Bank of America, N.A., JPMorgan Chase Bank, N.A., Barclays Bank PLC, Calyon New York Branch and Fifth Third Bank, as documentation agents. The agreement expires on August 5, 2011 but may be extended for an additional year, at the company s option, upon payment of an extension fee. The agreement provides for both revolving loans and swing line loans. Revolving loans are subject to interest payable in periods no longer than three months at either the administrative agent s prime rate of interest or the applicable margin over LIBOR interest rate, at the company s option, and principal is due upon expiration of the agreement. The applicable margin is based on the company s ratings with Moody s Investors Service, Inc. and Standard & Poor s Ratings Services and is currently 0.6%. Swing line loans may not exceed, in the aggregate, \$40,000,000, bear interest at the respective swing line bank s cost of funds plus the applicable margin and reduce availability under the line of credit. Principal under such loans is due five business days prior to the expiration of the agreement.

The company annually pays a facility fee to each bank based on the bank s commitment under the line of credit. The facility fee depends upon the company s ratings with Moody s and Standard & Poor s and is currently 0.15% of each bank s commitment. The company also pays an annual agent s fee of \$50,000. The agreement includes customary representations and warranties by the company and certain of its subsidiaries and the borrowings under the agreement are subject to acceleration upon the occurrence of certain events of default.

The foregoing description does not purport to be a complete statement of the parties—rights and obligations under this line of credit. The above description is qualified in its entirety by reference to the Fourth Amended and Restated Loan Agreement by and among the company and certain of its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Securities LLC, Bank of America, N.A., JPMorgan Chase Bank, N.A., Barclays Bank PLC, Calyon New York Branch and Fifth Third Bank, as documentation agents, dated as of August 6, 2007, which is filed as Exhibit 10.2 to this Quarterly Report on Form 10-Q.

Termination of a Material Definitive Agreement

The new \$1,150,000,000 unsecured line of credit replaces the \$700,000,000 unsecured line of credit with a consortium of 12 banks, with KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Securities LLC, Bank of America, N.A. and JPMorgan Chase Bank, N.A., as documentation agents, that would have expired on July 24, 2009. Borrowings under the prior line of credit were subject to interest at either the agent bank s prime rate of interest or the applicable margin over LIBOR interest rate, at the company s option. The applicable margin was 0.8% as of August 6, 2007. In addition, the company annually paid a facility fee to each bank based on the bank s commitment under the line of credit. The facility fee was 0.15% of each bank s commitment as of August 6, 2007. The company also paid an annual agent s fee of \$50,000. The parties

terminated the agreement on August 6, 2007.

The new \$1,150,000,000 unsecured line of credit also replaces the \$40,000,000 unsecured line of credit between the company and certain of its subsidiaries and Fifth Third Bank that would have expired on May 30, 2008. Borrowings under this line of credit were subject to interest at either the bank s prime rate of interest or 0.9% over LIBOR interest rate, at the company s option. The parties terminated the agreement on August 6, 2007.

33

Table of Contents

Creation of a Direct Financial Obligation or an Obligation under an Off-Balance Sheet Arrangement of a Registrant

See the disclosure above regarding the new \$1,150,000,000 unsecured line of credit.

Item 6. Exhibits

- 3.1 Second Restated Certificate of Incorporation of Health Care REIT, Inc. (filed with the SEC as Exhibit 3.1 to Health Care REIT, Inc. s Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.2 Certificate of Designation, Preferences and Rights of Junior Participating Preferred Stock, Series A, of Health Care REIT, Inc. (filed with the SEC as Exhibit 3.1 to Health Care REIT, Inc. s Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.3 Certificate of Amendment of Second Restated Certificate of Incorporation of Health Care REIT, Inc. (filed with the SEC as Exhibit 3.1 to Health Care REIT, Inc. s Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.4 Certificate of Amendment of Second Restated Certificate of Incorporation of Health Care REIT, Inc. (filed with the SEC as Exhibit 3.1 to Health Care REIT, Inc. s Form 8-K filed June 13, 2003, and incorporated herein by reference thereto).
- 3.5 Certificate of Designation of 7 7/8% Series D Cumulative Redeemable Preferred Stock of Health Care REIT, Inc. (filed with the SEC as Exhibit 2.5 to Health Care REIT, Inc. s Form 8-A/A filed July 8, 2003, and incorporated herein by reference thereto).
- 3.6 Certificate of Designation of 6% Series E Cumulative Convertible and Redeemable Preferred Stock of Health Care REIT, Inc. (filed with the SEC as Exhibit 3.1 to Health Care REIT, Inc. s Form 8-K filed October 1, 2003, and incorporated herein by reference thereto).
- 3.7 Certificate of Designation of 7 5/8% Series F Cumulative Redeemable Preferred Stock of Health Care REIT, Inc. (filed with the SEC as Exhibit 2.5 to Health Care REIT, Inc. s Form 8-A filed September 10, 2004, and incorporated herein by reference thereto).
- 3.8 Certificate of Designation of 7.5% Series G Cumulative Convertible Preferred Stock of Health Care REIT, Inc. (filed with the SEC as Exhibit 3.1 to Health Care REIT, Inc. s Form 8-K filed December 20, 2006, and incorporated herein by reference thereto).
- 3.9 Certificate of Amendment of Second Restated Certificate of Incorporation of Health Care REIT, Inc.
- 10.1 Credit Agreement by and among Health Care REIT, Inc. and certain of its subsidiaries and Fifth Third Bank, dated as of May 31, 2007 (filed with the SEC as Exhibit 10.1 to Health Care REIT, Inc. s Form 10-Q filed May 10, 2007, and incorporated herein by reference thereto).
- 10.2 Fourth Amended and Restated Loan Agreement, dated as of August 6, 2007, by and among Health Care REIT, Inc. and certain of its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Securities LLC, Bank of America, N.A., JPMorgan Chase Bank, N.A., Barclays Bank PLC, Calyon New York Branch and Fifth Third Bank, as documentation agents.

31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.

- 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350 by Chief Executive Officer.
- 32.2 Certification pursuant to 18 U.S.C. Section 1350 by Chief Financial Officer.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HEALTH CARE REIT, INC.

Date: August 9, 2007 By: /s/ George L. Chapman

George L. Chapman,

Chairman and Chief Executive Officer

(Principal Executive Officer)

Date: August 9, 2007 By: /s/ Scott A. Estes

Scott A. Estes,

Senior Vice President and Chief Financial

Officer

(Principal Financial Officer)

Date: August 9, 2007 By: /s/ Paul D. Nungester, Jr.

Paul D. Nungester, Jr.,

Vice President and Controller (Principal Accounting Officer)

34