

ALLSTATE CORP
Form 10-Q
August 04, 2010

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 1-11840

THE ALLSTATE CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

36-3871531

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(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

2775 Sanders Road, Northbrook, Illinois 60062
(Address of principal executive offices) (Zip Code)

(847) 402-5000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of July 30, 2010, the registrant had 538,068,662 common shares, \$.01 par value, outstanding.

THE ALLSTATE CORPORATION

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June 30, 2010

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

THE ALLSTATE CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

| (\$ in millions, except per share data) | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|----------|------------------------------|-----------|
| | 2010 (unaudited) | 2009 | 2010 (unaudited) | 2009 |
| Revenues | | | | |
| Property-liability insurance premiums | \$ 6,513 | \$ 6,560 | \$ 13,016 | \$ 13,142 |
| Life and annuity premiums and contract charges | 545 | 494 | 1,089 | 978 |
| Net investment income | 1,049 | 1,108 | 2,099 | 2,284 |
| Realized capital gains and losses: | | | | |
| Total other-than-temporary impairment losses | (288) | (471) | (538) | (1,196) |
| Portion of loss recognized in other comprehensive income | (18) | 154 | (23) | 154 |
| Net other-than-temporary impairment losses recognized in earnings | (306) | (317) | (561) | (1,042) |
| Sales and other realized capital gains and losses | (145) | 645 | (238) | 1,011 |
| Total realized capital gains and losses | (451) | 328 | (799) | (31) |
| | 7,656 | 8,490 | 15,405 | 16,373 |
| Costs and expenses | | | | |
| Property-liability insurance claims and claims expense | 4,714 | 5,002 | 9,506 | 9,722 |
| Life and annuity contract benefits | 485 | 407 | 927 | 794 |
| Interest credited to contractholder funds | 450 | 561 | 913 | 1,140 |
| Amortization of deferred policy acquisition costs | 949 | 1,229 | 1,963 | 2,626 |
| Operating costs and expenses | 789 | 702 | 1,618 | 1,503 |
| Restructuring and related charges | 13 | 32 | 24 | 77 |
| Interest expense | 92 | 97 | 184 | 185 |
| | 7,492 | 8,030 | 15,135 | 16,047 |
| Gain on disposition of operations | 2 | 1 | 3 | 4 |
| Income from operations before income tax expense | 166 | 461 | 273 | 330 |
| Income tax expense | 21 | 72 | 8 | 215 |
| Net income | \$ 145 | \$ 389 | \$ 265 | \$ 115 |
| Earnings per share: | | | | |
| Net income per share - Basic | \$ 0.27 | \$ 0.72 | \$ 0.49 | \$ 0.21 |
| Weighted average shares - Basic | 540.7 | 539.8 | 540.4 | 539.3 |
| Net income per share - Diluted | \$ 0.27 | \$ 0.72 | \$ 0.49 | \$ 0.21 |
| Weighted average shares - Diluted | 543.0 | 540.6 | 542.4 | 540.1 |
| Cash dividends declared per share | \$ 0.20 | \$ 0.20 | \$ 0.40 | \$ 0.40 |

See notes to condensed consolidated financial statements.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

| (\$ in millions, except par value data) | June 30, 2010 (unaudited) | December 31, 2009 |
|---|---------------------------------|----------------------|
| Assets | | |
| Investments: | | |
| Fixed income securities, at fair value (amortized cost \$81,425 and \$81,243) | \$ 81,925 | \$ 78,766 |
| Equity securities, at fair value (cost \$3,356 and \$4,845) | 3,254 | 5,024 |
| Mortgage loans | 7,173 | 7,935 |
| Limited partnership interests | 3,119 | 2,744 |
| Short-term, at fair value (amortized cost \$2,414 and \$3,056) | 2,414 | 3,056 |
| Other | 2,058 | 2,308 |
| Total investments | 99,943 | 99,833 |
| Cash | 711 | 612 |
| Premium installment receivables, net | 4,830 | 4,839 |
| Deferred policy acquisition costs | 5,003 | 5,470 |
| Reinsurance recoverables, net | 6,537 | 6,355 |
| Accrued investment income | 851 | 864 |
| Deferred income taxes | 1,301 | 1,870 |
| Property and equipment, net | 935 | 990 |
| Goodwill | 874 | 875 |
| Other assets | 1,822 | 1,872 |
| Separate Accounts | 8,003 | 9,072 |
| Total assets | \$ 130,810 | \$ 132,652 |
| Liabilities | | |
| Reserve for property-liability insurance claims and claims expense | \$ 19,434 | \$ 19,167 |
| Reserve for life-contingent contract benefits | 13,483 | 12,910 |
| Contractholder funds | 49,443 | 52,582 |
| Unearned premiums | 9,684 | 9,822 |
| Claim payments outstanding | 733 | 742 |
| Other liabilities and accrued expenses | 6,054 | 5,726 |
| Long-term debt | 5,909 | 5,910 |
| Separate Accounts | 8,003 | 9,072 |
| Total liabilities | 112,743 | 115,931 |
| Commitments and Contingent Liabilities (Note 10) | | |
| Equity | | |
| Preferred stock, \$1 par value, 25 million shares authorized, none issued | -- | -- |
| Common stock, \$.01 par value, 2.0 billion shares authorized and 900 million issued, 538 million and 537 million shares outstanding | 9 | 9 |
| Additional capital paid-in | 3,155 | 3,172 |
| Retained income | 31,552 | 31,492 |
| Deferred ESOP expense | (44) | (47) |
| Treasury stock, at cost (362 million and 363 million shares) | (15,760) | (15,828) |
| Accumulated other comprehensive income: | | |
| Unrealized net capital gains and losses: | | |
| Unrealized net capital losses on fixed income securities with OTTI | (332) | (441) |
| Other unrealized net capital gains and losses | 588 | (1,072) |
| Unrealized adjustment to DAC, DSI and insurance reserves | 72 | 643 |
| Total unrealized net capital gains and losses | 328 | (870) |
| Unrealized foreign currency translation adjustments | 43 | 46 |
| Unrecognized pension and other postretirement benefit cost | (1,244) | (1,282) |
| Total accumulated other comprehensive loss | (873) | (2,106) |
| Total shareholders' equity | 18,039 | 16,692 |
| Noncontrolling interest | 28 | 29 |
| Total equity | 18,067 | 16,721 |
| Total liabilities and equity | \$ 130,810 | \$ 132,652 |

See notes to condensed consolidated financial statements.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ in millions)

| | | Six Months Ended | |
|---|----------|------------------|----------|
| | | June 30, | |
| | 2010 | (unaudited) | 2009 |
| Cash flows from operating activities | | | |
| Net income | \$ 265 | \$ | 115 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation, amortization and other non-cash items | 26 | | (86) |
| Realized capital gains and losses | 799 | | 31 |
| Gain on disposition of operations | (3) | | (4) |
| Interest credited to contractholder funds | 913 | | 1,140 |
| Changes in: | | | |
| Policy benefits and other insurance reserves | 306 | | (148) |
| Unearned premiums | (135) | | (283) |
| Deferred policy acquisition costs | (70) | | 548 |
| Premium installment receivables, net | 9 | | 55 |
| Reinsurance recoverables, net | (206) | | (133) |
| Income taxes | 74 | | 1,359 |
| Other operating assets and liabilities | 116 | | (112) |
| Net cash provided by operating activities | 2,094 | | 2,482 |
| Cash flows from investing activities | | | |
| Proceeds from sales | | | |
| Fixed income securities | 9,114 | | 8,856 |
| Equity securities | 3,046 | | 3,547 |
| Limited partnership interests | 278 | | 214 |
| Mortgage loans | 44 | | 141 |
| Other investments | 62 | | 262 |
| Investment collections | | | |
| Fixed income securities | 2,391 | | 2,658 |
| Mortgage loans | 638 | | 598 |
| Other investments | 44 | | 65 |
| Investment purchases | | | |
| Fixed income securities | (11,900) | | (12,424) |
| Equity securities | (1,501) | | (4,207) |
| Limited partnership interests | (616) | | (268) |
| Mortgage loans | (10) | | (14) |
| Other investments | (79) | | (41) |
| Change in short-term investments, net | 439 | | 3,167 |
| Change in other investments, net | (128) | | (80) |
| Disposition of operations | -- | | 12 |
| Purchases of property and equipment, net | (69) | | (104) |
| Net cash provided by investing activities | 1,753 | | 2,382 |
| Cash flows from financing activities | | | |
| Proceeds from issuance of long-term debt | -- | | 1,000 |
| Repayment of long-term debt | (1) | | (1) |
| Contractholder fund deposits | 1,567 | | 2,450 |
| Contractholder fund withdrawals | (5,112) | | (7,736) |
| Dividends paid | (215) | | (327) |
| Treasury stock purchases | (5) | | (3) |
| Shares reissued under equity incentive plans, net | 25 | | -- |
| Excess tax benefits on share-based payment arrangements | (4) | | (6) |
| Other | (3) | | 11 |
| Net cash used in financing activities | (3,748) | | (4,612) |
| Net increase in cash | 99 | | 252 |
| Cash at beginning of period | 612 | | 415 |
| Cash at end of period | \$ 711 | \$ | 667 |

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See notes to condensed consolidated financial statements.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. General

Basis of presentation

The accompanying condensed consolidated financial statements include the accounts of The Allstate Corporation and its wholly owned subsidiaries, primarily Allstate Insurance Company (AIC), a property-liability insurance company with various property-liability and life and investment subsidiaries, including Allstate Life Insurance Company (ALIC) (collectively referred to as the Company or Allstate).

The condensed consolidated financial statements and notes as of June 30, 2010, and for the three-month and six-month periods ended June 30, 2010 and 2009 are unaudited. The condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring accruals), which are, in the opinion of management, necessary for the fair presentation of the financial position, results of operations and cash flows for the interim periods. These condensed consolidated financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009. The results of operations for the interim periods should not be considered indicative of results to be expected for the full year.

Adopted accounting standards

Disclosures about Fair Value Measurements

In January 2010, the Financial Accounting Standards Board (FASB) issued new accounting guidance which expands disclosure requirements relating to fair value measurements. The guidance adds requirements for disclosing amounts of and reasons for significant transfers into and out of Levels 1 and 2 and requires gross rather than net disclosures about purchases, sales, issuances and settlements relating to Level 3 measurements. The guidance also provides clarification that fair value measurement disclosures are required for each class of assets and liabilities. Disclosures about the valuation techniques and inputs used to measure fair value for measurements that fall in either Level 2 or Level 3 are also required. The Company adopted the provisions of the new guidance as of March 31, 2010, except for disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements, which are required for fiscal years beginning after December 15, 2010. Disclosures are not required for earlier periods presented for comparative purposes. The new guidance affects disclosures only; and therefore, the adoption had no impact on the Company's results of operations or financial position.

Consolidation of Variable Interest Entities

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In June 2009, the FASB issued new accounting guidance which requires an entity to perform a qualitative analysis to determine whether it holds a controlling financial interest (i.e., is a primary beneficiary) in a variable interest entity (VIE). The analysis identifies the primary beneficiary of a VIE as the entity that has both the power to direct the activities of the VIE that most significantly impact the economic performance of the VIE and the obligation to absorb losses, or the right to receive benefits, that could potentially be significant to the VIE. The Company adopted the new guidance as of January 1, 2010. The adoption resulted in the consolidation of four VIEs for which the Company concluded it is the primary beneficiary as of January 1, 2010.

Two of the consolidated VIEs hold investments managed by Allstate Investment Management Company (AIMCO), a subsidiary of the Company. Consolidation as of January 1, 2010 resulted in an increase in total assets of \$696 million, an increase in total liabilities of \$679 million, an increase in retained income of \$7 million and an increase in noncontrolling interest of \$10 million. During the first quarter of 2010, the Company sold substantially all its variable interests in these two VIEs. As a result, the Company deconsolidated the VIEs as of March 26, 2010. The Condensed Consolidated Statement of Operations for the six months ended June 30, 2010 reflects the effect of the consolidation for the portion of the period the Company was the primary beneficiary, which was not material.

The adoption also resulted in the consolidation of two insurance company affiliates, Allstate Texas Lloyds and Allstate County Mutual Insurance Company, that underwrite homeowners and auto insurance policies, respectively, and reinsure all of their net business to AIC. Consolidation as of January 1, 2010 resulted in an increase in total assets of \$38 million, an increase in total liabilities of \$34 million, an increase in retained income of \$3 million and an increase in unrealized net capital gains and losses of \$1 million.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

In the normal course of investing activities, the Company invests in variable interests issued by VIEs. These variable interests include structured investments such as asset-backed securities, commercial mortgage-backed securities and residential mortgage-backed securities as well as limited partnerships, special purpose entities and trusts. For these variable interests, the Company concluded it is not the primary beneficiary due to the amount of the Company's interest in the VIEs and the Company's lack of power to direct the activities that are most significant to the economic performance of the VIEs. The Company's maximum exposure to loss on these interests is limited to the amount of the Company's investment, including future funding commitments, as applicable.

Pending accounting standards

Embedded Credit Derivatives Scope Exception

In March 2010, the FASB issued accounting guidance that clarifies the scope exception for embedded credit derivative features related to the transfer of credit risk in the form of subordination of one financial instrument to another. The guidance addresses how to determine which embedded credit derivative features, including those in collateralized debt obligations and synthetic collateralized debt obligations, are considered to be embedded derivatives that should not be analyzed for potential bifurcation and separate accounting under the existing accounting guidance for embedded derivatives. The guidance is effective for fiscal quarters beginning after June 15, 2010. The Company will be required to bifurcate the credit default swaps embedded in synthetic collateralized debt obligations purchased after January 1, 2007. The amortized cost and fair value of the synthetic collateralized debt obligations subject to the guidance is \$100 million and \$48 million, respectively, as of June 30, 2010. Prospectively, the periodic changes in fair value of the embedded credit derivatives will be recorded in net income. The adoption of this guidance on July 1, 2010 is not expected to have a material impact on the Company's results of operations or financial position.

Consolidation Analysis Considering Investments Held through Separate Accounts

In April 2010, the FASB issued guidance clarifying that an insurer is not required to combine interests in investments held in a qualifying separate account with its interests in the same investments held in the general account when performing a consolidation evaluation. The guidance is effective for fiscal years and interim periods beginning after December 15, 2010 with early adoption permitted. The adoption of this guidance is not expected to have a material impact on the Company's results of operations or financial position.

2. Earnings per share

Basic earnings per share is computed based on the weighted average number of common shares outstanding, including unvested participating restricted stock units. Diluted earnings per share is computed based on the weighted average number of common and dilutive potential common

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shares outstanding. For Allstate, dilutive potential common shares consist of outstanding stock options and unvested non-participating restricted stock units.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The computation of basic and diluted earnings per share is presented in the following table.

| (\$ in millions, except per share data) | Three months ended | | Six months ended | |
|--|--------------------|---------------|------------------|---------------|
| | 2010 | June 30, 2009 | 2010 | June 30, 2009 |
| Numerator: | | | | |
| Net income | \$ 145 | \$ 389 | \$ 265 | \$ 115 |
| Denominator: | | | | |
| Weighted average common shares outstanding | 540.7 | 539.8 | 540.4 | 539.3 |
| Effect of dilutive potential common shares: | | | | |
| Stock options | 2.1 | 0.8 | 2.0 | 0.8 |
| Restricted stock units (non-participating) | 0.2 | -- | -- | -- |
| Weighted average common and dilutive potential common shares outstanding | 543.0 | 540.6 | 542.4 | 540.1 |
| Earnings per share - Basic | \$ 0.27 | \$ 0.72 | \$ 0.49 | \$ 0.21 |
| Earnings per share - Diluted | \$ 0.27 | \$ 0.72 | \$ 0.49 | \$ 0.21 |

The effect of dilutive potential common shares does not include the effect of options with an anti-dilutive effect on earnings per share because their exercise prices exceed the average market price of Allstate common shares during the period or for which the unrecognized compensation cost would have an anti-dilutive effect. Options to purchase 27.7 million and 26.4 million Allstate common shares, with exercise prices ranging from \$28.52 to \$62.84 and \$26.69 to \$64.53, were outstanding at June 30, 2010 and 2009, respectively, but were not included in the computation of diluted earnings per share for the three-month periods. Options to purchase 26.1 million and 26.8 million Allstate common shares, with exercise prices ranging from \$27.36 to \$64.53 and \$26.69 to \$64.53, were outstanding at June 30, 2010 and 2009, respectively, but were not included in the computation of diluted earnings per share for the six-month periods.

3. Supplemental Cash Flow Information

Non-cash investment exchanges, including modifications of certain mortgage loans, fixed income securities, and other investments, as well as mergers completed with equity securities and limited partnerships, totaled \$353 million and \$156 million for the six months ended June 30, 2010 and 2009, respectively.

Liabilities for collateral received in conjunction with the Company's securities lending and over-the-counter (OTC) derivatives are reported in other liabilities and accrued expenses or other investments in the Condensed Consolidated Statements of Financial Position. The accompanying cash flows are included in cash flows from operating activities in the Condensed Consolidated Statements of Cash Flows along with the activities resulting from management of the proceeds, which are as follows:

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(\$ in millions)

| | Six months ended June 30, | |
|---|------------------------------|----------|
| | 2010 | 2009 |
| Net change in proceeds managed | | |
| Net change in short-term investments | \$ 211 | \$ (530) |
| Operating cash flow provided (used) | 211 | (530) |
| Net change in cash | 2 | -- |
| Net change in proceeds managed | \$ 213 | \$ (530) |
| Net change in liabilities | | |
| Liabilities for collateral, beginning of year | \$ (658) | \$ (340) |
| Liabilities for collateral, end of period | (445) | (870) |
| Operating cash flow (used) provided | \$ (213) | \$ 530 |

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THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

4. Investments

Fair values

The amortized cost, gross unrealized gains and losses and fair value for fixed income securities are as follows:

| (\$ in millions) | Amortized cost | Gross unrealized | | Fair value |
|--|-------------------|------------------|------------|---------------|
| | | Gains | Losses | |
| At June 30, 2010 | | | | |
| U.S. government and agencies | \$ 8,673 | \$ 512 | \$ -- | \$ 9,185 |
| Municipal | 18,760 | 663 | (574) | 18,849 |
| Corporate | 34,490 | 1,929 | (484) | 35,935 |
| Foreign government | 2,902 | 362 | (12) | 3,252 |
| Residential mortgage-backed securities (RMBS) | 9,915 | 228 | (1,182) | 8,961 |
| Commercial mortgage-backed securities (CMBS) | 2,685 | 47 | (600) | 2,132 |
| Asset-backed securities (ABS) | 3,962 | 85 | (475) | 3,572 |
| Redeemable preferred stock | 38 | 1 | -- | 39 |
| Total fixed income securities | \$ 81,425 | \$ 3,827 | \$ (3,327) | \$ 81,925 |
| At December 31, 2009 | | | | |
| U.S. government and agencies | \$ 7,333 | \$ 219 | \$ (16) | \$ 7,536 |
| Municipal | 21,683 | 537 | (940) | 21,280 |
| Corporate | 32,770 | 1,192 | (847) | 33,115 |
| Foreign government | 2,906 | 306 | (15) | 3,197 |
| RMBS | 9,487 | 130 | (1,630) | 7,987 |
| CMBS | 3,511 | 30 | (955) | 2,586 |
| ABS | 3,514 | 62 | (550) | 3,026 |
| Redeemable preferred stock | 39 | 1 | (1) | 39 |
| Total fixed income securities | \$ 81,243 | \$ 2,477 | \$ (4,954) | \$ 78,766 |

Scheduled maturities

The scheduled maturities for fixed income securities are as follows at June 30, 2010:

| (\$ in millions) | Amortized | Fair |
|------------------|-----------|------|
|------------------|-----------|------|

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| | cost | | value |
|--|-------------|----|--------------|
| Due in one year or less | \$ 2,800 | \$ | 2,830 |
| Due after one year through five years | 23,730 | | 24,574 |
| Due after five years through ten years | 15,391 | | 16,471 |
| Due after ten years | 25,627 | | 25,517 |
| | 67,548 | | 69,392 |
| RMBS and ABS | 13,877 | | 12,533 |
| Total | \$ 81,425 | \$ | 81,925 |

Actual maturities may differ from those scheduled as a result of prepayments by the issuers. Because of the potential for prepayment on RMBS and ABS, they are not categorized by contractual maturity. CMBS are categorized by contractual maturity because they generally are not subject to prepayment risk.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Net investment income

Net investment income is as follows:

| (\$ in millions) | Three months ended | | Six months ended | |
|-----------------------------------|--------------------|----------|------------------|----------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Fixed income securities | \$ 955 | \$ 993 | \$ 1,914 | \$ 2,035 |
| Equity securities | 25 | 19 | 46 | 35 |
| Mortgage loans | 99 | 131 | 203 | 268 |
| Limited partnership interests | 7 | 4 | 13 | 7 |
| Short-term investments | 2 | 6 | 4 | 19 |
| Other | 6 | (4) | 7 | (3) |
| Investment income, before expense | 1,094 | 1,149 | 2,187 | 2,361 |
| Investment expense | (45) | (41) | (88) | (77) |
| Net investment income | \$ 1,049 | \$ 1,108 | \$ 2,099 | \$ 2,284 |

Realized capital gains and losses

Realized capital gains and losses by security type are as follows:

| (\$ in millions) | Three months ended | | Six months ended | |
|-----------------------------------|--------------------|--------|------------------|---------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Fixed income securities | \$ (188) | \$ 15 | \$ (324) | \$ 122 |
| Equity securities | 45 | 27 | 59 | (136) |
| Mortgage loans | (28) | (16) | (53) | (48) |
| Limited partnership interests | 26 | (84) | 5 | (423) |
| Derivatives | (308) | 420 | (493) | 515 |
| Other | 2 | (34) | 7 | (61) |
| Realized capital gains and losses | \$ (451) | \$ 328 | \$ (799) | \$ (31) |

Realized capital gains and losses by transaction type are as follows:

(\$ in millions)

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| | Three months ended | | Six months ended | |
|--|--------------------|----------|------------------|----------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Impairment write-downs | \$ (239) | \$ (291) | \$ (462) | \$ (911) |
| Change in intent write-downs | (67) | (26) | (99) | (131) |
| Net OTTI losses recognized in earnings | (306) | (317) | (561) | (1,042) |
| Sales | 145 | 263 | 233 | 681 |
| Valuation of derivative instruments | (283) | 367 | (438) | 470 |
| Settlements of derivative instruments | (27) | 52 | (57) | 40 |
| EMA limited partnership income | 20 | (37) | 24 | (180) |
| Realized capital gains and losses | \$ (451) | \$ 328 | \$ (799) | \$ (31) |

Gross gains of \$144 million and \$297 million and gross losses of \$113 million and \$77 million were realized on sales of fixed income securities during the three months ended June 30, 2010 and 2009, respectively. Gross gains of \$286 million and \$777 million and gross losses of \$187 million and \$159 million were realized on sales of fixed income securities during the six months ended June 30, 2010 and 2009, respectively.

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| (\$ in millions) | | June 30, 2010 | | December 31, 2009 |
|------------------|----|--------------------------|----|------------------------------|
| Municipal | \$ | (13) | \$ | (10) |
| Corporate | | (51) | | (51) |
| RMBS | | (559) | | (594) |
| CMBS | | (94) | | (127) |
| ABS | | (73) | | (89) |
| Total | \$ | (790) | \$ | (871) |

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(Unaudited)

Rollforwards of the cumulative credit losses recognized in earnings for fixed income securities held as of the end of the period are as follows:

| (\$ in millions) | Three months ended | | Six months ended | |
|---|--------------------|------------|------------------|------------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Beginning balance | \$ (1,236) | \$ -- | \$ (1,187) | \$ -- |
| Beginning balance of cumulative credit loss for securities held at April 1, 2009 | -- | (1,357) | -- | (1,357) |
| Additional credit loss for securities previously other-than-temporarily impaired | (101) | (44) | (180) | (44) |
| Additional credit loss for securities not previously other-than-temporarily impaired | (71) | (148) | (172) | (148) |
| Reduction in credit loss for securities disposed or collected | 95 | 43 | 226 | 43 |
| Reduction in credit loss for securities other-than-temporarily impaired to fair value | 1 | -- | 1 | -- |
| Change in credit loss due to accretion of increase in cash flows and time value of cash flows for securities previously other-than-temporarily impaired | 3 | -- | 3 | -- |
| Ending balance | \$ (1,309) | \$ (1,506) | \$ (1,309) | \$ (1,506) |

The Company uses its best estimate of future cash flows expected to be collected from the fixed income security discounted at the security's original or current effective rate, as appropriate, to calculate a recovery value and determine whether a credit loss exists. The determination of cash flow estimates is inherently subjective and methodologies may vary depending on facts and circumstances specific to the security. All reasonably available information relevant to the collectability of the security, including past events, current conditions, and reasonable and supportable assumptions and forecasts, are considered when developing the estimate of cash flows expected to be collected. That information generally includes, but is not limited to, the remaining payment terms of the security, prepayment speeds, foreign exchange rates, the financial condition of the issue or issuer(s), expected defaults, expected recoveries, the value of underlying collateral and current subordination levels, vintage, geographic concentration, available reserves or escrows, third party guarantees and other credit enhancements. Additionally, other information, such as industry analyst reports and forecasts, sector credit ratings, financial condition of the bond insurer for insured fixed income securities, and other market data relevant to the realizability of contractual cash flows, may also be considered. The estimated fair value of collateral may be used to estimate recovery value if the Company determines that the security is dependent on the liquidation of collateral for ultimate settlement. If the estimated recovery value is less than the amortized cost of the security, a credit loss exists and an other-than-temporary impairment for the difference between the estimated recovery value and amortized cost is recorded in earnings. The portion of the unrealized loss related to factors other than credit remains classified in OCI. If the Company determines that the fixed income security does not have sufficient cash flow or other information to determine a recovery value for the security, the Company may conclude that the entire decline in fair value is deemed to be credit related and is recorded in earnings.

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Unrealized net capital gains and losses

Unrealized net capital gains and losses included in accumulated other comprehensive income are as follows:

| (\$ in millions) | | Fair | Gross unrealized | | Unrealized net |
|--|----|--------|------------------|------------|----------------|
| At June 30, 2010 | | value | Gains | Losses | gains (losses) |
| Fixed income securities (1) | \$ | 81,925 | \$ 3,827 | \$ (3,327) | \$ 500 |
| Equity securities | | 3,254 | 165 | (267) | (102) |
| Short-term investments | | 2,414 | -- | -- | -- |
| Derivative instruments (2) | | 7 | 10 | (8) | 2 |
| Unrealized net capital gains and losses, pre-tax | | | | | 400 |
| Amounts recognized for: | | | | | |
| Insurance reserves (3) | | | | | (292) |
| DAC and DSI (4) | | | | | 403 |
| Amounts recognized | | | | | 111 |
| Deferred income taxes | | | | | (183) |
| Unrealized net capital gains and losses, after-tax | | | | | \$ 328 |

(1) Unrealized net capital gains and losses for fixed income securities as of June 30, 2010 comprises \$(510) million related to unrealized net capital losses on fixed income securities with OTTI and \$1,010 million related to other unrealized net capital gains and losses.

(2) Included in the fair value of derivative securities are \$5 million classified as assets and \$(2) million classified as liabilities.

(3) The insurance reserves adjustment represents the amount by which the reserve balance would increase if the net unrealized gains in the applicable product portfolios were realized and reinvested at current lower interest rates, resulting in a premium deficiency. Although the Company evaluates premium deficiencies on the combined performance of life insurance and immediate annuities with life contingencies, the adjustment primarily relates to structured settlement annuities with life contingencies, in addition to annuity buy-outs and certain payout annuities with life contingencies.

(4) The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized.

| At December 31, 2009 | Fair | Gross unrealized | | Unrealized net |
|-----------------------------|-----------|------------------|------------|----------------|
| | value | Gains | Losses | gains (losses) |
| Fixed income securities (1) | \$ 78,766 | \$ 2,477 | \$ (4,954) | \$ (2,477) |
| Equity securities | 5,024 | 381 | (202) | 179 |
| Short-term investments | 3,056 | -- | -- | -- |
| Derivative instruments (2) | (20) | 2 | (25) | (23) |

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| | |
|--|----------|
| Unrealized net capital gains and losses, pre-tax | (2,321) |
| Amounts recognized for: | |
| Insurance reserves | -- |
| DAC and DSI | 990 |
| Amounts recognized | 990 |
| Deferred income taxes | 461 |
| Unrealized net capital gains and losses, after-tax | \$ (870) |

(1) Unrealized net capital gains and losses for fixed income securities as of December 31, 2009 comprises \$(679) million related to unrealized net capital losses on fixed income securities with OTTI and \$(1,798) million related to other unrealized net capital gains and losses.

(2) Included in the fair value of derivative securities are \$(2) million classified as assets and \$18 million classified as liabilities.

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Change in unrealized net capital gains and losses

The change in unrealized net capital gains and losses for the six months ended June 30, 2010 is as follows:

(\$ in millions)

| | |
|-------------------------|----------|
| Fixed income securities | \$ 2,977 |
| Equity securities | (281) |
| Derivative instruments | 25 |
| Total | 2,721 |

Amounts recognized for:

| | |
|--|----------|
| Insurance reserves | (292) |
| DAC and DSI | (587) |
| Decrease in amounts recognized | (879) |
| Deferred income taxes | (644) |
| Increase in unrealized net capital gains and losses | \$ 1,198 |

Portfolio monitoring

The Company has a comprehensive portfolio monitoring process to identify and evaluate each fixed income and equity security whose carrying value may be other-than-temporarily impaired.

For each fixed income security in an unrealized loss position, the Company assesses whether management with the appropriate authority has made a decision to sell or whether it is more likely than not the Company will be required to sell the security before recovery of the amortized cost basis for reasons such as liquidity, contractual or regulatory purposes. If a security meets either of these criteria, the security's decline in fair value is other than temporary and is recorded in earnings.

If the Company has not made the decision to sell the fixed income security and it is not more likely than not the Company will be required to sell the fixed income security before recovery of its amortized cost basis, the Company evaluates if it expects to receive cash flows sufficient to recover the entire amortized cost basis of the security by comparing the estimated recovery value, calculated by discounting the best estimate of future cash flows at the security's original or current effective rate, as appropriate, to the amortized cost of the security. If the Company does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the fixed income security, the credit loss component of the impairment is recorded in earnings, with the remaining amount of the unrealized loss related to other factors recognized in OCI.

For equity securities, the Company considers various factors, including whether the Company has the intent and ability to hold the equity security for a period of time sufficient to recover its cost basis. Where the Company lacks the intent and ability to hold to recovery, or believes the recovery period is extended, the equity security's decline in fair value is considered other than temporary and is recorded in earnings. For equity securities managed by a third party, the Company has contractually retained its decision making authority as it pertains to selling equity securities that are in an unrealized loss position.

The Company's portfolio monitoring process includes a quarterly review of all securities through a screening process which identifies instances where the fair value compared to amortized cost (for fixed income securities) and cost (for equity securities) is below established thresholds. The screening process also includes the monitoring of other criteria such as ratings, ratings downgrades and payment defaults. The securities identified, in addition to other securities for which the Company may have a concern, are evaluated for potential other-than-temporary impairment using all reasonably available information relevant to the collectability or recovery of the security. Inherent in the Company's evaluation of other-than-temporary impairment for these fixed income and equity securities are assumptions and estimates about the financial condition of the issue or issuer and its future earnings potential. Some of the factors considered in evaluating whether a decline in fair value is other than temporary are: 1) the financial condition, near-term and long-term prospects of the issue or issuer, including relevant industry specific market conditions and trends, geographic location and implications of rating agency actions and offering prices; 2) the specific reasons that a security is in a significant unrealized loss position, including overall market conditions which could affect liquidity; and 3) the length of time and extent to which the fair value has been less than amortized cost or cost.

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The following table summarizes the gross unrealized losses and fair value of fixed income and equity securities by the length of time that individual securities have been in a continuous unrealized loss position.

| (\$ in millions) | Less than 12 months | | | 12 months or more | | | Total unrealized losses |
|--|---------------------|------------|-------------------|-------------------|------------|-------------------|-------------------------|
| | Number of issues | Fair value | Unrealized losses | Number of issues | Fair value | Unrealized losses | |
| At June 30, 2010 | | | | | | | |
| Fixed income securities | | | | | | | |
| U.S. government and agencies | 6 | \$ 185 | \$ -- | 1 | \$ 2 | \$ -- | \$ -- |
| Municipal | 234 | 1,004 | (23) | 627 | 4,017 | (551) | (574) |
| Corporate | 259 | 2,484 | (94) | 248 | 3,258 | (390) | (484) |
| Foreign government | 10 | 160 | (10) | 4 | 29 | (2) | (12) |
| RMBS | 203 | 796 | (11) | 435 | 2,368 | (1,171) | (1,182) |
| CMBS | 7 | 71 | (2) | 176 | 1,170 | (598) | (600) |
| ABS | 51 | 559 | (20) | 146 | 1,256 | (455) | (475) |
| Redeemable preferred stock | 2 | 21 | -- | -- | -- | -- | -- |
| Total fixed income securities (1) | 772 | 5,280 | (160) | 1,637 | 12,100 | (3,167) | (3,327) |
| Equity securities | 2,498 | 1,901 | (254) | 4 | 60 | (13) | (267) |
| Total fixed income and equity securities | 3,270 | \$ 7,181 | \$ (414) | 1,641 | \$ 12,160 | \$ (3,180) | \$ (3,594) |
| Investment grade fixed income securities | 619 | \$ 4,424 | \$ (145) | 1,175 | \$ 9,257 | \$ (1,630) | \$ (1,775) |
| Below investment grade fixed income securities | 153 | 856 | (15) | 462 | 2,843 | (1,537) | (1,552) |
| Total fixed income securities | 772 | \$ 5,280 | \$ (160) | 1,637 | \$ 12,100 | \$ (3,167) | \$ (3,327) |
| At December 31, 2009 | | | | | | | |
| Fixed income securities | | | | | | | |
| U.S. government and agencies | 38 | \$ 3,523 | \$ (16) | -- | \$ -- | \$ -- | \$ (16) |
| Municipal | 761 | 3,646 | (123) | 747 | 5,024 | (817) | (940) |
| Corporate | 399 | 5,072 | (178) | 421 | 5,140 | (669) | (847) |
| Foreign government | 50 | 505 | (15) | 1 | 1 | -- | (15) |
| RMBS | 387 | 1,092 | (23) | 453 | 2,611 | (1,607) | (1,630) |
| CMBS | 25 | 232 | (4) | 259 | 1,790 | (951) | (955) |
| ABS | 39 | 352 | (20) | 173 | 1,519 | (530) | (550) |
| Redeemable preferred stock | 1 | -- | -- | 1 | 21 | (1) | (1) |
| Total fixed income securities (1) | 1,700 | 14,422 | (379) | 2,055 | 16,106 | (4,575) | (4,954) |
| Equity securities | 1,665 | 1,349 | (113) | 28 | 450 | (89) | (202) |
| Total fixed income and equity securities | 3,365 | \$ 15,771 | \$ (492) | 2,083 | \$ 16,556 | \$ (4,664) | \$ (5,156) |
| Investment grade fixed income securities | 1,587 | \$ 13,891 | \$ (293) | 1,561 | \$ 13,127 | \$ (2,848) | \$ (3,141) |
| Below investment grade fixed income securities | 113 | 531 | (86) | 494 | 2,979 | (1,727) | (1,813) |
| Total fixed income securities | 1,700 | \$ 14,422 | \$ (379) | 2,055 | \$ 16,106 | \$ (4,575) | \$ (4,954) |

(1) Gross unrealized losses resulting from factors other than credit on fixed income securities with other-than-temporary impairments for which the Company has recorded a credit loss in earnings total \$5 million for the less than 12 month category and \$603 million for the 12 months or greater category as of June 30, 2010

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and \$20 million for the less than 12 month category and \$729 million for the 12 months or greater category as of December 31, 2009.

As of June 30, 2010, \$1.01 billion of unrealized losses are related to securities with an unrealized loss position less than 20% of amortized cost or cost, the degree of which suggests that these securities do not pose a high risk of being other-than-temporarily impaired. Of the \$1.01 billion, \$666 million are related to unrealized losses on investment grade fixed income securities. Investment grade is defined as a security having a rating of Aaa, Aa, A or Baa from Moody's, a rating of AAA, AA, A or BBB from S&P, Fitch, Dominion or Realpoint, a rating of aaa, aa, a or bbb from A.M. Best, or a comparable internal rating if an externally provided rating is not available. Unrealized losses on investment grade securities are principally related to rising interest rates or widening credit spreads since the securities were acquired.

As of June 30, 2010, the remaining \$2.58 billion of unrealized losses are related to securities in unrealized loss positions greater than or equal to 20% of amortized cost or cost. Investment grade securities comprising \$1.11 billion of these unrealized losses were evaluated based on factors such as discounted cash flows and the financial condition and near-term and long-term prospects of the issue or issuer and were determined to have adequate

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resources to fulfill contractual obligations, such as recent financings or bank loans, cash flows from operations, collateral or the position of a subsidiary with respect to its parent's bankruptcy. Of the \$2.58 billion, \$1.37 billion are related to below investment grade fixed income securities and \$98 million are related to equity securities. Of these amounts, \$1.30 billion of the below investment grade fixed income securities had been in an unrealized loss position for a period of twelve or more consecutive months as of June 30, 2010. Unrealized losses on below investment grade securities are principally related to RMBS, CMBS and ABS and were the result of wider credit spreads resulting from larger risk premiums since the time of initial purchase, largely due to macroeconomic conditions and credit market deterioration, including the impact of declining residential and commercial real estate valuations.

RMBS, CMBS and ABS securities in an unrealized loss position were evaluated based on discounted cash flows and credit ratings, as well as the performance of the underlying collateral relative to the securities' positions in the respective securitization trusts. The evaluation for RMBS and ABS in an unrealized loss position also takes into consideration credit enhancements from bond insurers, where applicable. Municipal bonds in an unrealized loss position were evaluated based on the quality of the underlying security, taking into consideration credit enhancements from bond insurers, where applicable. Unrealized losses on equity securities are primarily related to equity market fluctuations.

As of June 30, 2010, the Company has not made a decision to sell and it is not more likely than not the Company will be required to sell fixed income securities with unrealized losses before recovery of the amortized cost basis. As of June 30, 2010, the Company had the intent and ability to hold the equity securities with unrealized losses for a period of time sufficient for them to recover.

Limited partnership impairment

As of June 30, 2010 and December 31, 2009, the carrying value of equity method limited partnership interests totaled \$1.90 billion and \$1.64 billion, respectively. The Company recognizes an impairment loss for equity method investments when evidence demonstrates that it is other-than-temporarily impaired. Evidence of a loss in value that is other than temporary may include the absence of an ability to recover the carrying amount of the investment or the inability of the investee to sustain a level of earnings that would justify the carrying amount of the investment. The Company had write-downs of \$1 million for the three months ended June 30, 2010 and had no write-downs for the three months ended June 30, 2009 related to equity method limited partnership interests. The Company had write-downs of \$1 million and \$10 million for the six months ended June 30, 2010 and 2009, respectively, related to equity-method limited partnership interests.

As of June 30, 2010 and December 31, 2009, the carrying value for cost method limited partnership interests was \$1.22 billion and \$1.10 billion, respectively. To determine if an other-than-temporary impairment has occurred, the Company evaluates whether an impairment indicator has occurred in the period that may have a significant adverse effect on the carrying value of the investment. Impairment indicators may include: actual recent cash flows received being significantly less than expected cash flows; reduced valuations based on financing completed at a lower value; completed sale of a material underlying investment at a price significantly lower than expected; significantly reduced valuations of the investments held by limited partnerships; or any other adverse events since the last financial statements received that might affect the fair value of the investee's capital. Additionally, the Company uses a screening process to identify those investments whose net asset value is below established thresholds for certain periods of time, as well as investments that are performing below expectations, for further impairment consideration. If a cost method limited partnership is deemed other-than-temporarily impaired, the carrying value is written down to fair value, generally estimated to be equivalent to the reported net asset value of the underlying funds. The Company had write-downs of \$7 million and

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\$46 million for the three months ended June 30, 2010 and 2009, respectively, and write-downs of \$31 million and \$233 million for the six months ended June 30, 2010 and 2009, respectively, related to cost method investments that were other-than-temporarily impaired.

5. Fair Value of Assets and Liabilities

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The hierarchy for inputs used in determining fair value maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Assets and liabilities recorded on the Condensed

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Consolidated Statements of Financial Position at fair value are categorized in the fair value hierarchy based on the observability of inputs to the valuation techniques as follows:

Level 1: Assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Company can access.

Level 2: Assets and liabilities whose values are based on the following:

- (a) Quoted prices for similar assets or liabilities in active markets;
- (b) Quoted prices for identical or similar assets or liabilities in markets that are not active; or
- (c) Valuation models whose inputs are observable, directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. Unobservable inputs reflect the Company's estimates of the assumptions that market participants would use in valuing the assets and liabilities.

The availability of observable inputs varies by instrument. In situations where fair value is based on internally developed pricing models or inputs that are unobservable in the market, the determination of fair value requires more judgment. The degree of judgment exercised by the Company in determining fair value is typically greatest for instruments categorized in Level 3. In many instances, valuation inputs used to measure fair value fall into different levels of the fair value hierarchy. The category level in the fair value hierarchy is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company uses prices and inputs that are current as of the measurement date, including during periods of market disruption. In periods of market disruption, the ability to observe prices and inputs may be reduced for many instruments.

The Company has two types of situations where investments are classified as Level 3 in the fair value hierarchy. The first is where quotes continue to be received from independent third-party valuation service providers and all significant inputs are market observable; however, there has been a significant decrease in the volume and level of activity for the asset when compared to normal market activity such that the degree of market observability has declined to a point where categorization as a Level 3 measurement is considered appropriate. The indicators

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considered in determining whether a significant decrease in the volume and level of activity for a specific asset has occurred include the level of new issuances in the primary market, trading volume in the secondary market, the level of credit spreads over historical levels, applicable bid-ask spreads, and price consensus among market participants and sources.

The second situation where the Company classifies securities in Level 3 is where specific inputs significant to the fair value estimation models are not market observable. This occurs in two primary instances. The first relates to the Company's use of broker quotes. The second relates to auction rate securities (ARS) backed by student loans for which a key input, the anticipated date liquidity will return to this market, is not market observable.

Certain assets are not carried at fair value on a recurring basis, including investments such as mortgage loans, limited partnership interests, bank loans and policy loans. Accordingly, such investments are only included in the fair value hierarchy disclosure when the investment is subject to remeasurement at fair value after initial recognition and the resulting remeasurement is reflected in the condensed consolidated financial statements. In addition, equity options embedded in fixed income securities are not disclosed in the hierarchy with free-standing derivatives as the embedded derivatives are presented with the host contracts in fixed income securities. As of June 30, 2010, 73.4% of total assets are measured at fair value and 0.7% of total liabilities are measured at fair value.

In determining fair value, the Company principally uses the market approach which generally utilizes market transaction data for the same or similar instruments. To a lesser extent, the Company uses the income approach which involves determining fair values from discounted cash flow methodologies. For the majority of Level 2 and Level 3 valuations, a combination of the market and income approaches is used.

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Summary of significant valuation techniques for assets and liabilities measured at fair value on a recurring basis

Level 1 measurements

- Fixed income securities: Comprise U.S. Treasuries. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
- Equity securities: Comprise actively traded, exchange-listed U.S. and international equity securities. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
- Short-term: Comprise actively traded money market funds that have daily quoted net asset values for identical assets that the Company can access.
- Separate account assets: Comprise actively traded mutual funds that have daily quoted net asset values for identical assets that the Company can access. Net asset values for the actively traded mutual funds in which the separate account assets are invested are obtained daily from the fund managers.

Level 2 measurements

- Fixed income securities:

U.S. government and agencies: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

Municipal: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

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Corporate, including privately placed: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. Also included are privately placed securities valued using a discounted cash flow model that is widely accepted in the financial services industry and uses market observable inputs and inputs derived principally from, or corroborated by, observable market data. The primary inputs to the discounted cash flow model include an interest rate curve, as well as published credit spreads for similar assets in markets that are not active that incorporate the credit quality and industry sector of the issuer.

Foreign government: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

RMBS - U.S. government sponsored entities (U.S. Agency), Prime residential mortgage-backed securities (Prime) and Alt-A residential mortgage-backed securities (Alt-A); ABS - auto and student loans and other: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads.

Redeemable preferred stock: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, underlying stock prices and credit spreads.

CMBS: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, collateral performance and credit spreads.

- Equity securities: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active.
- Short-term: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. For certain short-term investments, amortized cost is used as the best estimate of fair value.
- Other investments: Free-standing exchange listed derivatives that are not actively traded are valued based on quoted prices for identical instruments in markets that are not active.

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OTC derivatives, including interest rate swaps, foreign currency swaps, foreign exchange forward contracts, and certain credit default swaps, are valued using models that rely on inputs such as interest rate yield curves, currency rates, and counterparty credit spreads that are observable for substantially the full term of the contract. The valuation techniques underlying the models are widely accepted in the financial services industry and do not involve significant judgment.

- Contractholder funds: Derivatives embedded in certain annuity contracts are valued based on internal models that rely on inputs such as interest rate yield curves and equity index volatility assumptions that are market observable for substantially the full term of the contract. The valuation techniques are widely accepted in the financial services industry and do not include significant judgment.

Level 3 measurements

- Fixed income securities:

Municipal: ARS primarily backed by student loans that have become illiquid due to failures in the auction market are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, including estimates of future coupon rates if auction failures continue, maturity assumptions and illiquidity premium. Also included are municipal bonds that are not rated by third party credit rating agencies but are rated by the NAIC, in addition to other high-yield municipal bonds. The primary inputs to the valuation of these municipal bonds include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields and credit spreads.

Corporate, including privately placed: Primarily valued based on non-binding broker quotes. Also included are equity-indexed notes which are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, such as volatility. Other inputs include an interest rate curve, as well as published credit spreads for similar assets that incorporate the credit quality and industry sector of the issuer.

RMBS - Subprime residential mortgage-backed securities (Subprime) and Alt-A: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads. Also included are Subprime and Alt-A securities that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, Subprime and certain Alt-A securities are categorized as Level 3.

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Foreign government: Valued based on non-binding broker quotes.

CMBS: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, collateral performance and credit spreads. Also included are CMBS that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, certain CMBS are categorized as Level 3.

ABS - Collateralized debt obligations (CDO): Valued based on non-binding broker quotes received from brokers who are familiar with the investments. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, all CDO are categorized as Level 3.

ABS - student loans and other: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads. Also included are ABS that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, certain ABS are categorized as Level 3.

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- **Other investments:** Certain OTC derivatives, such as interest rate caps and floors, certain credit default swaps and OTC options (including swaptions), are valued using models that are widely accepted in the financial services industry. These are categorized as Level 3 as a result of the significance of non-market observable inputs such as volatility. Other primary inputs include interest rate yield curves and credit spreads.
- **Contractholder funds:** Derivatives embedded in certain annuity contracts are valued internally using models widely accepted in the financial services industry that determine a single best estimate of fair value for the embedded derivatives within a block of contractholder liabilities. The models use stochastically determined cash flows based on the contractual elements of embedded derivatives and other applicable market data. These are categorized as Level 3 as a result of the significance of non-market observable inputs.

Assets and liabilities measured at fair value on a non-recurring basis

Mortgage loans written-down to fair value in connection with recognizing impairments are valued based on the fair value of the underlying collateral. Limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments are valued using net asset values.

The following table summarizes the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of June 30, 2010:

| (\$ in millions) | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) | Counterparty and cash collateral netting | Balance as of June 30, 2010 |
|-------------------------------|---|---|--|---|--------------------------------------|
| Assets | | | | | |
| Fixed income securities: | | | | | |
| U.S. government and agencies | \$ 5,018 | \$ 4,167 | \$ -- | | \$ 9,185 |
| Municipal | -- | 16,652 | 2,197 | | 18,849 |
| Corporate | -- | 33,710 | 2,225 | | 35,935 |
| Foreign government | -- | 3,252 | -- | | 3,252 |
| RMBS | -- | 6,951 | 2,010 | | 8,961 |
| CMBS | -- | 1,252 | 880 | | 2,132 |
| ABS | -- | 1,142 | 2,430 | | 3,572 |
| Redeemable preferred stock | -- | 38 | 1 | | 39 |
| Total fixed income securities | 5,018 | 67,164 | 9,743 | | 81,925 |
| Equity securities | 3,033 | 155 | 66 | | 3,254 |
| Short-term investments | 257 | 2,157 | -- | | 2,414 |
| Other investments: | | | | | |

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| | | | | | | |
|-------------------------------------|------------------|------------------|-----------------|-----------|--------------|------------------|
| Free-standing derivatives | -- | 474 | 27 | \$ | (220) | 281 |
| Separate account assets | 8,003 | -- | -- | | | 8,003 |
| Other assets | 4 | -- | 2 | | | 6 |
| Total recurring basis assets | 16,315 | 69,950 | 9,838 | | (220) | 95,883 |
| Non-recurring basis (1) | -- | -- | 90 | | | 90 |
| Total assets at fair value | \$ 16,315 | \$ 69,950 | \$ 9,928 | \$ | (220) | \$ 95,973 |
| % of total assets at fair value | 17.0 % | 72.9 % | 10.3 % | | (0.2)% | 100.0 % |

Liabilities

| | | | | | | | | |
|---|-----------|------------|-----------|--------------|-----------|--------------|-----------|------------|
| Contractholder funds: | | | | | | | | |
| Derivatives embedded in annuity contracts | \$ | -- | \$ | (106) | \$ | (119) | \$ | (225) |
| Other liabilities: | | | | | | | | |
| Free-standing derivatives | | (2) | | (600) | | (126) | | 217 |
| Total liabilities at fair value | \$ | (2) | \$ | (706) | \$ | (245) | \$ | 217 |
| % of total liabilities at fair value | | 0.3 % | | 95.9 % | | 33.3 % | | (29.5) % |

(1) Includes \$78 million of mortgage loans and \$12 million of limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table summarizes the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of December 31, 2009:

| (\$ in millions) | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) | Counterparty and cash collateral netting | Balance as of December 31, 2009 |
|---|---|---|--|---|--|
| Assets | | | | | |
| Fixed income securities: | | | | | |
| U.S. government and agencies | \$ 4,415 | \$ 3,121 | \$ -- | | \$ 7,536 |
| Municipal | -- | 18,574 | 2,706 | | 21,280 |
| Corporate | -- | 30,874 | 2,241 | | 33,115 |
| Foreign government | -- | 3,177 | 20 | | 3,197 |
| RMBS | -- | 6,316 | 1,671 | | 7,987 |
| CMBS | -- | 1,182 | 1,404 | | 2,586 |
| ABS | -- | 1,025 | 2,001 | | 3,026 |
| Redeemable preferred stock | -- | 37 | 2 | | 39 |
| Total fixed income securities | 4,415 | 64,306 | 10,045 | | 78,766 |
| Equity securities | 4,821 | 134 | 69 | | 5,024 |
| Short-term investments | 278 | 2,778 | -- | | 3,056 |
| Other investments: | | | | | |
| Free-standing derivatives | -- | 882 | 146 | \$ (482) | 546 |
| Separate account assets | 9,072 | -- | -- | | 9,072 |
| Other assets | -- | -- | 2 | | 2 |
| Total recurring basis assets | 18,586 | 68,100 | 10,262 | (482) | 96,466 |
| Non-recurring basis (1) | -- | -- | 235 | | 235 |
| Total assets at fair value | \$ 18,586 | \$ 68,100 | \$ 10,497 | \$ (482) | \$ 96,701 |
| % of total assets at fair value | 19.2 % | 70.4 % | 10.9 % | (0.5) % | 100.0 % |
| Liabilities | | | | | |
| Contractholder funds: | | | | | |
| Derivatives embedded in annuity contracts | \$ -- | \$ (217) | \$ (110) | | \$ (327) |
| Other liabilities: | | | | | |
| Free-standing derivatives | (2) | (596) | (91) | \$ 276 | (413) |
| Total liabilities at fair value | \$ (2) | \$ (813) | \$ (201) | \$ 276 | \$ (740) |
| % of total liabilities at fair value | 0.3 % | 109.9 % | 27.1 % | (37.3) % | 100.0 % |

(1) Includes \$211 million of mortgage loans and \$24 million of limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments.

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The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three months ended June 30, 2010.

| (\$ in millions) | Total realized and unrealized gains (losses) included in: | | | | | | | Balance as of June 30, 2010 |
|---|---|----------------|--|--|------------------------|--------------------------|----|-----------------------------|
| | Balance as of March 31, 2010 | Net income (1) | OCI on Statement of Financial Position | Purchases, sales, issuances and settlements, net | Transfers into Level 3 | Transfers out of Level 3 | | |
| Assets | | | | | | | | |
| Fixed income securities: | | | | | | | | |
| Municipal | \$ 2,482 | \$ (31) | \$ 21 | \$ (236) | \$ 16 | \$ (55) | \$ | 2,197 |
| Corporate | 2,177 | (10) | 26 | 45 | 151 | (164) | | 2,225 |
| RMBS | 2,079 | (111) | 180 | (124) | -- | (14) | | 2,010 |
| CMBS | 1,130 | (73) | 192 | (165) | -- | (204) | | 880 |
| ABS | 2,403 | 3 | 6 | 141 | -- | (123) | | 2,430 |
| Redeemable preferred stock | 2 | -- | -- | (1) | -- | -- | | 1 |
| Total fixed income securities | 10,273 | (222) | 425 | (340) | 167 | (560) | | 9,743 |
| Equity securities | 72 | (6) | 1 | (1) | -- | -- | | 66 |
| Other investments: | | | | | | | | |
| Free-standing derivatives, net | (38) | (99) | -- | 38 | -- | -- | | (99)(2) |
| Other assets | 2 | -- | -- | -- | -- | -- | | 2 |
| Total recurring | | | | | | | | |
| Level 3 assets | \$ 10,309 | \$ (327) | \$ 426 | \$ (303) | \$ 167 | \$ (560) | \$ | 9,712 |
| Liabilities | | | | | | | | |
| Contractholder funds: | | | | | | | | |
| Derivatives embedded in annuity contracts | \$ (90) | \$ (30) | \$ -- | \$ 1 | \$ -- | \$ -- | \$ | (119) |
| Total recurring | | | | | | | | |
| Level 3 liabilities | \$ (90) | \$ (30) | \$ -- | \$ 1 | \$ -- | \$ -- | \$ | (119) |

(1) The effect to net income totals \$(357) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(345) million in realized capital gains and losses, \$22 million in net investment income, \$4 million in interest credited to contractholder funds and \$30 million in life and annuity contract benefits.

(2) Comprises \$27 million of assets and \$126 million of liabilities.

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(Unaudited)

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the six months ended June 30, 2010.

| (\$ in millions) | Total realized and unrealized gains (losses) included in: | | | | | | Balance as of June 30, 2010 |
|---|---|----------------|--|--|------------------------|--------------------------|-----------------------------|
| | Balance as of December 31, 2009 | Net income (1) | OCI on Statement of Financial Position | Purchases, sales, issuances and settlements, net | Transfers into Level 3 | Transfers out of Level 3 | |
| Assets | | | | | | | |
| Fixed income securities: | | | | | | | |
| Municipal | \$ 2,706 | \$ (47) | \$ 58 | \$ (452) | \$ 16 | \$ (84) | \$ 2,197 |
| Corporate | 2,241 | (37) | 101 | 34 | 163 | (277) | 2,225 |
| Foreign government | 20 | -- | -- | (20) | -- | -- | -- |
| RMBS | 1,671 | (169) | 343 | 179 | -- | (14) | 2,010 |
| CMBS | 1,404 | (107) | 300 | (328) | 24 | (413) | 880 |
| ABS | 2,001 | 18 | 99 | 472 | -- | (160) | 2,430 |
| Redeemable preferred stock | 2 | -- | -- | (1) | -- | -- | 1 |
| Total fixed income securities | 10,045 | (342) | 901 | (116) | 203 | (948) | 9,743 |
| Equity securities | 69 | (6) | 4 | 3 | -- | (4) | 66 |
| Other investments: | | | | | | | |
| Free-standing derivatives, net | 55 | (232) | -- | 78 | -- | -- | (99)(2) |
| Other assets | 2 | -- | -- | -- | -- | -- | 2 |
| Total recurring | | | | | | | |
| Level 3 assets | \$ 10,171 | \$ (580) | \$ 905 | \$ (35) | \$ 203 | \$ (952) | \$ 9,712 |
| Liabilities | | | | | | | |
| Contractholder funds: | | | | | | | |
| Derivatives embedded in annuity contracts | \$ (110) | \$ (12) | \$ -- | \$ 3 | \$ -- | \$ -- | \$ (119) |
| Total recurring | | | | | | | |
| Level 3 liabilities | \$ (110) | \$ (12) | \$ -- | \$ 3 | \$ -- | \$ -- | \$ (119) |

(1) The effect to net income totals \$(592) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(631) million in realized capital gains and losses, \$54 million in net investment income, \$3 million in interest credited to contractholder funds and \$12 million in life and annuity contract benefits.

(2) Comprises \$27 million of assets and \$126 million of liabilities.

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Transfers between level categorizations may occur due to changes in the availability of market observable inputs, which generally are caused by changes in market conditions such as liquidity, trading volume or bid-ask spreads. Transfers between level categorizations may also occur due to changes in the valuation source. For example, in situations where a fair value quote is not provided by the Company's independent third-party valuation service provider and as a result the price is stale or has been replaced with a broker quote, the security is transferred into Level 3. Transfers in and out of level categorizations are reported as having occurred at the beginning of the quarter in which the transfer occurred. Therefore, for all transfers into Level 3, all realized and changes in unrealized gains and losses in the quarter of transfer are reflected in the Level 3 rollforward table.

There were no transfers between Level 1 and Level 2 during the three and six months ended June 30, 2010.

During the three and six months ended June 30, 2010, certain CMBS and ABS were transferred into Level 2 from Level 3 as a result of increased liquidity in the market and the availability of market observable quoted prices for similar assets. When transferring these securities into Level 2, the Company did not change the source of fair value estimates or modify the estimates received from independent third-party valuation service providers or the internal valuation approach. Accordingly, for securities included within this group, there was no change in fair value in conjunction with the transfer resulting in a realized or unrealized gain or loss.

Transfers into Level 3 during the three and six months ended June 30, 2010, including those related to Corporate fixed income securities, included situations where a fair value quote was not provided by the Company's independent third-party valuation service provider and as a result the price was stale or had been replaced with a broker quote resulting in the security being classified as Level 3. Transfers out of Level 3 during the three and six

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months ended June 30, 2010, including those related to Corporate fixed income securities, included situations where a broker quote was used in the prior period and a fair value quote became available from the Company's independent third-party valuation service provider. A quote utilizing the new pricing source was not available as of the prior period, and any gains or losses related to the change in valuation source for individual securities were not significant.

The following table provides the total gains and (losses) included in net income during the period for Level 3 assets and liabilities still held at June 30, 2010.

| (\$ in millions) | Three months ended June 30, 2010 | Six months ended June 30, 2010 |
|--|--|--------------------------------------|
| Assets | | |
| Fixed income securities: | | |
| Municipal | \$ (31) | \$ (43) |
| Corporate | (14) | (50) |
| RMBS | (106) | (164) |
| CMBS | (19) | (43) |
| ABS | 14 | 15 |
| Total fixed income securities | (156) | (285) |
| Equity securities | (7) | (6) |
| Other investments: | | |
| Free-standing derivatives, net | (55) | (141) |
| Total recurring Level 3 assets | \$ (218) | \$ (432) |
| Liabilities | | |
| Contractholder funds: | | |
| Derivatives embedded in annuity contracts | \$ (30) | \$ (12) |
| Total recurring Level 3 liabilities | \$ (30) | \$ (12) |

The amounts in the table above represent gains and losses included in net income during the period presented for the period of time that the asset or liability was determined to be in Level 3. These gains and losses total \$(248) million for the three months ended June 30, 2010 and are reported in the Condensed Consolidated Statements of Operations as follows: \$(233) million in realized capital gains and losses, \$20 million in net investment income, \$5 million in interest credited to contractholder funds and \$30 million in life and annuity contract benefits. These gains and losses total \$(444) million for the six months ended June 30, 2010 and are reported in the Condensed Consolidated Statements of Operations as follows: \$(461) million in realized capital gains and losses, \$34 million in net investment income, \$5 million in interest credited to contractholder funds and \$12 million in life and annuity contract benefits.

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(Unaudited)

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three months ended June 30, 2009.

| (\$ in millions) | Total realized and unrealized gains (losses) included in: | | | | | | Total gains (losses) included in net income for financial instruments still held at June 30, 2009 (3) |
|--|---|----------------|--|--|--|-----------------------------|---|
| | Balance as of March 31, 2009 | Net income (1) | OCI on Statement of Financial Position | Purchases, sales, issuances and settlements, net | Net transfers in and/or (out) of Level 3 | Balance as of June 30, 2009 | |
| Assets | | | | | | | |
| Fixed income securities: | | | | | | | |
| Municipal | \$ 2,395 | \$ (4) | \$ 95 | \$ (44) | \$ 71 | \$ 2,513 | \$ (4) |
| Corporate | 9,818 | (2) | 586 | (554) | (11) | 9,837 | (15) |
| RMBS | 2,506 | (55) | 115 | -- | (189) | 2,377 | (57) |
| CMBS | 775 | (72) | 253 | 1 | (13) | 944 | (72) |
| ABS | 1,379 | (26) | 270 | 145 | (40) | 1,728 | (27) |
| Redeemable preferred stock | 2 | -- | -- | -- | -- | 2 | -- |
| Total fixed income securities | 16,875 | (159) | 1,319 | (452) | (182) | 17,401 | (175) |
| Equity securities | 73 | -- | -- | -- | (3) | 70 | -- |
| Other investments: | | | | | | | |
| Free-standing derivatives, net | (103) | 213 | -- | 49 | -- | 159(2) | 246 |
| Other assets | 3 | (1) | -- | -- | -- | 2 | (1) |
| Total recurring Level 3 assets | \$ 16,848 | \$ 53 | \$ 1,319 | \$ (403) | \$ (185) | \$ 17,632 | \$ 70 |
| Liabilities | | | | | | | |
| Contractholder funds: | | | | | | | |
| Derivatives embedded in annuity contracts | \$ (291) | \$ 131 | \$ -- | \$ 5 | \$ -- | \$ (155) | \$ 131 |
| Total recurring Level 3 liabilities | \$ (291) | \$ 131 | \$ -- | \$ 5 | \$ -- | \$ (155) | \$ 131 |

(1) The effect to net income totals \$184 million and is reported in the Condensed Consolidated Statements of Operations as follows: \$38 million in realized capital gains and losses, \$15 million in net investment income and \$(131) million in life and annuity contract benefits.

(2) Comprises \$296 million of assets and \$137 million of liabilities.

(3) The amounts represent gains and losses included in net income for the period of time that the asset or liability was determined to be in Level 3. These gains and losses total \$201 million and are reported in the Condensed Consolidated Statements of Operations as follows: \$52 million in realized capital gains and losses,

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\$17 million in net investment income, \$(1) million in interest credited to contractholder funds, and \$(131) million in life and annuity contract benefits.

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(Unaudited)

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the six months ended June 30, 2009.

| (\$ in millions) | Total realized and unrealized gains (losses) included in: | | | | | Balance as of June 30, 2009 | Total gains (losses) included in net income for financial instruments still held at June 30, 2009 (3) |
|---|---|----------------|--|--|--|-----------------------------|---|
| | Balance as of December 31, 2008 | Net income (1) | OCI on Statement of Financial Position | Purchases, sales, issuances and settlements, net | Net transfers in and/or (out) of Level 3 | | |
| Assets | | | | | | | |
| Fixed income securities: | | | | | | | |
| Municipal | \$ 2,463 | \$ (3) | \$ 61 | \$ (35) | \$ 27 | \$ 2,513 | \$ (3) |
| Corporate | 10,195 | (52) | 638 | (880) | (64) | 9,837 | (65) |
| RMBS | 2,988 | (59) | (209) | (143) | (200) | 2,377 | (73) |
| CMBS | 457 | (106) | 172 | (4) | 425 | 944 | (94) |
| ABS | 1,714 | (166) | 288 | 9 | (117) | 1,728 | (153) |
| Redeemable preferred stock | 2 | -- | -- | -- | -- | 2 | -- |
| Total fixed income securities | 17,819 | (386) | 950 | (1,053) | 71 | 17,401 | (388) |
| Equity securities | 74 | -- | (4) | 3 | (3) | 70 | -- |
| Other investments: | | | | | | | |
| Free-standing derivatives, net | (101) | 219 | -- | 41 | -- | 159(2) | 254 |
| Other assets | 1 | 1 | -- | -- | -- | 2 | 1 |
| Total recurring | | | | | | | |
| Level 3 assets | \$ 17,793 | \$ (166) | \$ 946 | \$ (1,009) | \$ 68 | \$ 17,632 | \$ (133) |
| Liabilities | | | | | | | |
| Contractholder funds: | | | | | | | |
| Derivatives embedded in annuity contracts | \$ (265) | \$ 105 | \$ -- | \$ 5 | \$ -- | \$ (155) | \$ 105 |
| Total recurring | | | | | | | |
| Level 3 liabilities | \$ (265) | \$ 105 | \$ -- | \$ 5 | \$ -- | \$ (155) | \$ 105 |

(1) The effect to net income totals \$(61) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(230) million in realized capital gains and losses, \$65 million in net investment income, \$1 million in interest credited to contractholder funds, and \$(105) million in life and annuity contract benefits.

(2) Comprises \$296 million of assets and \$137 million of liabilities.

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(3) The amounts represent gains and losses included in net income for the period of time that the asset or liability was determined to be in Level 3. These gains and losses total \$(28) million and are reported in the Condensed Consolidated Statements of Operations as follows: \$(196) million in realized capital gains and losses, \$62 million in net investment income, \$(1) million in interest credited to contractholder funds, and \$(105) million in life and annuity contract benefits.

Presented below are the carrying values and fair value estimates of financial instruments not carried at fair value.

Financial assets

| (\$ in millions) | June 30, 2010 | | December 31, 2009 | |
|--|-------------------|---------------|-------------------|---------------|
| | Carrying value | Fair value | Carrying value | Fair value |
| Mortgage loans | \$ 7,173 | \$ 6,182 | \$ 7,935 | \$ 6,336 |
| Limited partnership interests - cost basis | 1,218 | 1,269 | 1,103 | 1,098 |
| Bank loans | 362 | 336 | 420 | 391 |

The fair value of mortgage loans is based on discounted contractual cash flows or, if the loans are impaired due to credit reasons, the fair value of collateral less costs to sell. Risk adjusted discount rates are selected using current rates at which similar loans would be made to borrowers with similar characteristics, using similar types of properties as collateral. The fair value of limited partnership interests accounted for on the cost basis is determined using reported net asset values of the underlying funds. The fair value of bank loans, which are reported in other investments on the Condensed Consolidated Statements of Financial Position, are valued based on broker quotes from brokers familiar with the loans and current market conditions.

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Financial liabilities

| (\$ in millions) | June 30, 2010 | | December 31, 2009 | |
|--|----------------|------------|-------------------|------------|
| | Carrying value | Fair value | Carrying value | Fair value |
| Contractholder funds on investment contracts | \$ 37,533 | \$ 36,586 | \$ 40,943 | \$ 39,328 |
| Long-term debt | 5,909 | 6,133 | 5,910 | 6,016 |
| Liability for collateral | 445 | 445 | 658 | 658 |

The fair value of contractholder funds on investment contracts is based on the terms of the underlying contracts utilizing prevailing market rates for similar contracts adjusted for the Company's own credit risk. Deferred annuities included in contractholder funds are valued using discounted cash flow models which incorporate market value margins, which are based on the cost of holding economic capital, and the Company's own credit risk. Immediate annuities without life contingencies and fixed rate funding agreements are valued at the present value of future benefits using market implied interest rates which include the Company's own credit risk.

The fair value of long-term debt is based on market observable data (such as the fair value of the debt when traded as an asset) or, in certain cases, is determined using discounted cash flow calculations based on current interest rates for instruments with comparable terms and considers the Company's own credit risk. The liability for collateral is valued at carrying value due to its short-term nature.

6. Derivative Financial Instruments

The Company primarily uses derivatives for risk management and asset replication. In addition, the Company has derivatives embedded in non-derivative host contracts that are required to be separated from the host contracts and accounted for at fair value. With the exception of non-hedge derivatives used for asset replication and non-hedge embedded derivatives, all of the Company's derivatives are evaluated for their ongoing effectiveness as either accounting hedge or non-hedge derivative financial instruments on at least a quarterly basis. The Company does not use derivatives for trading purposes. Non-hedge accounting is generally used for portfolio level hedging strategies where the terms of the individual hedged items do not meet the strict homogeneity requirements to permit the application of hedge accounting.

The Company primarily uses derivatives to partially mitigate potential adverse impacts from changes in risk-free interest rates, negative equity market valuations and increases in credit spreads. Property-Liability uses interest rate swaption contracts and exchange traded options on Treasury futures to offset potential declining fixed income market values resulting from potential rising interest rates. Property-Liability also uses interest rate swaps to mitigate municipal bond interest rate risk within the municipal bond portfolio. Exchange traded equity put options are utilized by Property-Liability for overall equity portfolio protection from significant declines in equity market values below a targeted level. Equity index futures are used by Property-Liability to offset valuation losses in the equity portfolio during periods of declining equity market values. Credit default swaps are typically used to mitigate the credit risk within the Property-Liability fixed income portfolio.

Portfolio duration management is a risk management strategy that is principally employed by Property-Liability wherein, depending on the current portfolio duration relative to a designated target and the expectations of future interest rate movements, the Company uses financial futures and interest rate swaps to change the duration of the portfolio in order to mitigate the economic effect that interest rates would otherwise have on the fair value of its fixed income securities.

Property-Liability uses futures to hedge the market risk related to deferred compensation liability contracts and forward contracts to hedge foreign currency risk associated with holding foreign currency denominated investments and foreign operations.

Allstate Financial uses foreign currency swaps primarily to reduce the foreign currency risk associated with issuing foreign currency denominated funding agreements and holding foreign currency denominated investments. Credit default swaps are also typically used to mitigate the credit risk within the Allstate Financial fixed income portfolio.

Asset-liability management is a risk management strategy that is principally employed by Allstate Financial to balance the respective interest-rate sensitivities of its assets and liabilities. Depending upon the attributes of the

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assets acquired and liabilities issued, derivative instruments such as interest rate swaps, caps, floors, swaptions and futures are acquired to change the interest rate characteristics of existing assets and liabilities to ensure the relationship is maintained within specified ranges and to reduce exposure to rising or falling interest rates. Allstate Financial uses financial futures and interest rate swaps to hedge anticipated asset purchases and liability issuances and futures and options for hedging the Company's equity exposure contained in equity indexed annuity product contracts that offer equity returns to contractholders. In addition, Allstate Financial uses interest rate swaps to hedge interest rate risk inherent in funding agreements.

When derivatives meet specific criteria, they may be designated as accounting hedges and accounted for as fair value, cash flow, foreign currency fair value or foreign currency cash flow hedges. Allstate Financial designates certain of its interest rate and foreign currency swap contracts and certain investment risk transfer reinsurance agreements as fair value hedges when the hedging instrument is highly effective in offsetting the risk of changes in the fair value of the hedged item. Allstate Financial designates certain of its foreign currency swap contracts as cash flow hedges when the hedging instrument is highly effective in offsetting the exposure of variations in cash flows for the hedged risk that could affect net income. Amounts are reclassified to net investment income or realized capital gains and losses as the hedged item affects net income.

Asset replication refers to the synthetic creation of assets through the use of derivatives and primarily investment grade host bonds to replicate securities that are either unavailable in the cash markets or more economical to acquire in synthetic form. The Company replicates fixed income securities using a combination of a credit default swap and one or more highly rated fixed income securities to synthetically replicate the economic characteristics of one or more cash market securities. The Company also creates synthetic exposure to equity markets through the use of exchange traded equity index future contracts and an investment grade host bond.

The Company's primary embedded derivatives are conversion options in fixed income securities, which provide the Company with the right to convert the instrument into a predetermined number of shares of common stock; equity options in Allstate Financial annuity product contracts, which provide equity returns to contractholders; and equity-indexed notes containing equity call options, which provide a coupon payout that is determined using one or more equity-based indices.

The notional amounts specified in the contracts are used to calculate the exchange of contractual payments under the agreements and are generally not representative of the potential for gain or loss on these agreements. However, the notional amounts specified in selling protection credit default swaps represent the maximum amount of potential loss, assuming no recoveries.

Fair value, which is equal to the carrying value, is the estimated amount that the Company would receive or pay to terminate the derivative contracts at the reporting date. The carrying value amounts for OTC derivatives are further adjusted for the effects, if any, of legally enforceable master netting agreements and are presented on a net basis, by counterparty agreement, in the Condensed Consolidated Statements of Financial Position. For certain exchange traded derivatives, the exchange requires margin deposits as well as daily cash settlements of margin accounts. As of June 30, 2010, the Company pledged \$69 million of securities and cash, in the form of margin deposits.

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The net impact to pre-tax income for derivatives includes valuation and settlements of derivatives. For those derivatives which qualify for fair value hedge accounting, net income includes the changes in the fair value of the hedged risk, and therefore reflects any hedging ineffectiveness. For cash flow hedges, gains and losses amortized from accumulated other comprehensive income are reported in net income. For embedded derivatives in convertible fixed income securities and equity-indexed notes, net income includes the change in fair value of the embedded derivative and accretion income related to the host instrument. For non-hedge derivatives, net income includes changes in fair value and accrued periodic settlements.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Condensed Consolidated Statements of Financial Position at June 30, 2010.

(\$ in millions, except number of contracts)

| | Balance sheet location | Notional amount | Volume (1) | | Fair value, net | Gross asset | Gross liability |
|---|-------------------------|-----------------|---------------------|--|-----------------|-------------|-----------------|
| | | | Number of contracts | | | | |
| Asset derivatives | | | | | | | |
| Derivatives designated as accounting hedging instruments | | | | | | | |
| Interest rate swap agreements | Other investments | \$ 39 | n/a | | \$ (3) | \$ -- | \$ (3) |
| Foreign currency swap agreements | Other investments | 41 | n/a | | 5 | 5 | -- |
| Total | | \$ 80 | n/a | | \$ 2 | \$ 5 | \$ (3) |
| Derivatives not designated as accounting hedging instruments | | | | | | | |
| Interest rate contracts | | | | | | | |
| Interest rate swap agreements | Other investments | \$ 573 | n/a | | \$ 45 | \$ 49 | \$ (4) |
| Interest rate swaption agreements | Other investments | 1,000 | n/a | | 9 | 9 | -- |
| Interest rate cap and floor agreements | Other investments | 61 | n/a | | 1 | 1 | -- |
| Financial futures contracts and options | Other investments | n/a | 30,500 | | 1 | 1 | -- |
| Financial futures contracts and options | Other assets | n/a | 16,235 | | 1 | 1 | -- |
| Equity and index contracts | | | | | | | |
| Options, futures and warrants (2) | Other investments | 73 | 40,200 | | 215 | 215 | -- |
| Options, futures and warrants | Other assets | n/a | 1,621 | | 3 | 3 | -- |
| Foreign currency contracts | | | | | | | |
| Foreign currency swap agreements | Other investments | 40 | n/a | | 3 | 3 | -- |
| Foreign currency forwards and options | Other investments | 363 | n/a | | 6 | 10 | (4) |
| Embedded derivative financial instruments | | | | | | | |
| Conversion options in fixed income securities | Fixed income securities | 878 | n/a | | 194 | 199 | (5) |
| Equity-indexed call options in fixed income securities | Fixed income securities | 425 | n/a | | 57 | 57 | -- |
| Other embedded derivative financial instruments | Other investments | 1,000 | n/a | | 2 | 2 | -- |
| Credit default contracts | | | | | | | |
| Credit Default Swaps Buying Protection | Other investments | 152 | n/a | | 2 | 2 | -- |
| Credit Default Swaps Selling Protection | Other investments | 60 | n/a | | (3) | -- | (3) |
| Other contracts | | | | | | | |
| Other contracts | Other investments | 13 | n/a | | -- | -- | -- |
| Other contracts | Other assets | 6 | n/a | | 2 | 2 | -- |
| Total | | \$ 4,644 | 88,556 | | \$ 538 | \$ 554 | \$ (16) |
| Total derivative assets | | \$ 4,724 | 88,556 | | \$ 540 | \$ 559 | \$ (19) |

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

(2) In addition to the number of contracts presented in the table, the Company held 1,483,373 stock warrants. Stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

| | Balance sheet location | Liability derivatives | | | | Gross asset | Gross liability |
|---|--------------------------------------|-----------------------|-----------------------------------|-----------------|--------|-------------|-----------------|
| | | Notional amount | Volume (1) Number of contracts | Fair value, net | | | |
| Derivatives designated as accounting hedging instruments | | | | | | | |
| Interest rate swap agreements | Other liabilities & accrued expenses | \$ 3,832 | n/a | \$ (240) | \$ 14 | \$ (254) | |
| Interest rate swap agreements | Contractholder funds | -- | n/a | 3 | 3 | -- | |
| Foreign currency swap agreements | Other liabilities & accrued expenses | 161 | n/a | 2 | 5 | (3) | |
| Foreign currency and interest rate swap agreements | Other liabilities & accrued expenses | 435 | n/a | 27 | 27 | -- | |
| Foreign currency and interest rate swap agreements | Contractholder funds | -- | n/a | 12 | 12 | -- | |
| Total | | \$ 4,428 | n/a | \$ (196) | \$ 61 | \$ (257) | |
| Derivatives not designated as accounting hedging instruments | | | | | | | |
| Interest rate contracts | | | | | | | |
| Interest rate swap agreements | Other liabilities & accrued expenses | \$ 8,372 | n/a | \$ (144) | \$ 99 | \$ (243) | |
| Interest rate swaption agreements | Other liabilities & accrued expenses | 9,250 | n/a | 15 | 15 | -- | |
| Interest rate cap and floor agreements | Other liabilities & accrued expenses | 3,563 | n/a | (32) | 1 | (33) | |
| Financial futures contracts and options | Other liabilities & accrued expenses | n/a | 7,947 | -- | -- | -- | |
| Equity and index contracts | | | | | | | |
| Options and futures | Other liabilities & accrued expenses | 48 | 23,961 | (49) | -- | (49) | |
| Foreign currency contracts | | | | | | | |
| Foreign currency swap agreements | Other liabilities & accrued expenses | 50 | n/a | 8 | 8 | -- | |
| Foreign currency forwards and options | Other liabilities & accrued expenses | 377 | n/a | (8) | 6 | (14) | |
| Embedded derivative financial instruments | | | | | | | |
| Guaranteed accumulation benefits | Contractholder funds | 1,015 | n/a | (75) | -- | (75) | |
| Guaranteed withdrawal benefits | Contractholder funds | 721 | n/a | (40) | -- | (40) | |
| Equity-indexed options in life and annuity product contracts | Contractholder funds | 4,236 | n/a | (106) | -- | (106) | |
| Other embedded derivative financial instruments | Contractholder funds | 85 | n/a | (4) | -- | (4) | |
| Credit default contracts | | | | | | | |
| Credit Default Swaps Buying Protection | Other liabilities & accrued expenses | 844 | n/a | 2 | 14 | (12) | |
| Credit Default Swaps Selling Protection | Other liabilities & accrued expenses | 793 | n/a | (104) | 2 | (106) | |
| Total | | \$ 29,354 | 31,908 | \$ (537) | \$ 145 | \$ (682) | |
| Total derivative liabilities | | \$ 33,782 | 31,908 | \$ (733) | \$ 206 | \$ (939) | |
| Total derivatives | | \$ 38,506 | 120,464 | \$ (193) | | | |

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(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Consolidated Statements of Financial Position at December 31, 2009.

| | Balance sheet location | Asset derivatives | | | | |
|---|-------------------------|-------------------|-----------------------------------|-----------------|-------------|-----------------|
| | | Notional amount | Volume (1) Number of contracts | Fair value, net | Gross asset | Gross liability |
| (\$ in millions, except number of contracts) | | | | | | |
| Derivatives designated as accounting hedging instruments | | | | | | |
| Interest rate swap agreements | Other investments | \$ 45 | n/a | \$ (3) | \$ -- | \$ (3) |
| Foreign currency swap agreements | Other investments | 23 | n/a | (2) | -- | (2) |
| Total | | \$ 68 | n/a | \$ (5) | \$ -- | \$ (5) |
| Derivatives not designated as accounting hedging instruments | | | | | | |
| Interest rate contracts | | | | | | |
| Interest rate swap agreements | Other investments | \$ 1,206 | n/a | \$ 49 | \$ 62 | \$ (13) |
| Interest rate swaption agreements | Other investments | 8,500 | n/a | 95 | 95 | -- |
| Interest rate cap and floor agreements | Other investments | 52 | n/a | 2 | 2 | -- |
| Financial futures contracts and options | Other investments | n/a | 30,000 | 12 | 12 | -- |
| Financial futures contracts and options | Other assets | n/a | 404 | -- | -- | -- |
| Equity and index contracts | | | | | | |
| Options, futures and warrants (2) | Other investments | 62 | 43,850 | 435 | 435 | -- |
| Options, futures and warrants | Other assets | n/a | 102 | -- | -- | -- |
| Foreign currency contracts | | | | | | |
| Foreign currency swap agreements | Other investments | 53 | n/a | 1 | 1 | -- |
| Foreign currency forwards and options | Other investments | 476 | n/a | 5 | 8 | (3) |
| Embedded derivative financial instruments | | | | | | |
| Conversion options in fixed income securities | Fixed income securities | 936 | n/a | 312 | 316 | (4) |
| Equity-indexed call options in fixed income securities | Fixed income securities | 475 | n/a | 89 | 89 | -- |
| Other embedded derivative financial instruments | Other investments | 1,000 | n/a | 2 | 2 | -- |
| Credit default contracts | | | | | | |
| Credit Default Swaps Buying Protection | Other investments | 329 | n/a | (6) | 2 | (8) |
| Credit Default Swaps Selling Protection | Other investments | 93 | n/a | (8) | 2 | (10) |
| Other contracts | | | | | | |
| Other contracts | Other investments | 75 | n/a | -- | -- | -- |
| Other contracts | Other assets | 6 | n/a | 2 | 2 | -- |
| Total | | \$ 13,263 | 74,356 | \$ 990 | \$ 1,028 | \$ (38) |
| Total derivative assets | | \$ 13,331 | 74,356 | \$ 985 | \$ 1,028 | \$ (43) |

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

(2) In addition to the number of contracts presented in the table, the Company held 101,255 stock rights and 1,352,432 stock warrants. Stock rights and stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

| | Balance sheet location | Liability derivatives | | | | |
|---|--------------------------------------|-----------------------|---------------------|-----------------|-------------|-----------------|
| | | Volume (1) | | | | |
| | | Notional amount | Number of contracts | Fair value, net | Gross asset | Gross liability |
| Derivatives designated as accounting hedging instruments | | | | | | |
| Interest rate swap agreements | Other liabilities & accrued expenses | \$ 2,443 | n/a | \$ (230) | \$ -- | \$ (230) |
| Foreign currency swap agreements | Other liabilities & accrued expenses | 179 | n/a | (18) | 3 | (21) |
| Foreign currency and interest rate swap agreements | Other liabilities & accrued expenses | 870 | n/a | 231 | 231 | -- |
| Foreign currency and interest rate swap agreements | Contractholder funds | -- | n/a | 44 | 44 | -- |
| Total | | \$ 3,492 | n/a | \$ 27 | \$ 278 | \$ (251) |
| Derivatives not designated as accounting hedging instruments | | | | | | |
| Interest rate contracts | | | | | | |
| Interest rate swap agreements | Other liabilities & accrued expenses | \$ 6,187 | n/a | \$ 28 | \$ 68 | \$ (40) |
| Interest rate swaption agreements | Other liabilities & accrued expenses | 2,000 | n/a | 34 | 34 | -- |
| Interest rate cap and floor agreements | Other liabilities & accrued expenses | 3,896 | n/a | (16) | 9 | (25) |
| Equity and index contracts | | | | | | |
| Options, futures and warrants | Other liabilities & accrued expenses | 45 | 21,098 | (214) | 3 | (217) |
| Foreign currency contracts | | | | | | |
| Foreign currency swap agreements | Other liabilities & accrued expenses | 54 | n/a | 3 | 3 | -- |
| Foreign currency forwards and options | Other liabilities & accrued expenses | 185 | n/a | 2 | 2 | -- |
| Embedded derivative financial instruments | | | | | | |
| Guaranteed accumulation benefits | Contractholder funds | 1,113 | n/a | (66) | -- | (66) |
| Guaranteed withdrawal benefits | Contractholder funds | 810 | n/a | (41) | -- | (41) |
| Equity-indexed options in life and annuity product contracts | Contractholder funds | 4,321 | n/a | (217) | -- | (217) |
| Other embedded derivative financial instruments | Contractholder funds | 85 | n/a | (3) | -- | (3) |
| Credit default contracts | | | | | | |
| Credit Default Swaps Buying Protection | Other liabilities & accrued expenses | 839 | n/a | (40) | 5 | (45) |
| Credit Default Swaps Selling Protection | Other liabilities & accrued expenses | 1,195 | n/a | (65) | 7 | (72) |
| Total | | \$ 20,730 | 21,098 | \$ (595) | \$ 131 | \$ (726) |
| Total derivative liabilities | | \$ 24,222 | 21,098 | \$ (568) | \$ 409 | \$ (977) |
| Total derivatives | | \$ 37,553 | 95,454 | \$ 417 | | |

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

The following table provides a summary of the impacts of the Company's foreign currency contracts in cash flow hedging relationships in the Condensed Consolidated Statements of Operations and the Condensed Consolidated Statements of Financial Position. Amortization of net gains from accumulated other comprehensive income related to cash flow hedges is expected to be \$1 million during the next twelve months.

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(\$ in millions)

| | Three months ended June 30, | | Six months ended June 30, | |
|--|--------------------------------|---------|------------------------------|---------|
| | 2010 | 2009 | 2010 | 2009 |
| Effective portion | | | | |
| Gain (loss) recognized in OCI on derivatives during the period | \$ 22 | \$ (28) | \$ 28 | \$ (24) |
| Gain (loss) recognized in OCI on derivatives during the term of the hedging relationship | 2 | (15) | 2 | (15) |
| Gain reclassified from AOCI into income (net investment income) | -- | -- | 1 | 1 |
| Gain reclassified from AOCI into income (realized capital gains and losses) | 2 | 1 | 2 | 1 |
| Ineffective portion and amount excluded from effectiveness | | | | |
| Gain recognized in income on derivatives (realized capital gains and losses) | -- | -- | -- | -- |

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following tables present gains and losses from valuation, settlements and hedge ineffectiveness reported on derivatives used in fair value hedging relationships and derivatives not designated as accounting hedging instruments in the Condensed Consolidated Statements of Operations.

| (\$ in millions) | Three months ended June 30, 2010 | | | | | | Total gain (loss) recognized in net income on derivatives |
|---|----------------------------------|-----------------------------------|------------------------------------|---|------------------------------|---|---|
| | Net investment income | Realized capital gains and losses | Life and annuity contract benefits | Interest credited to contractholder funds | Operating costs and expenses | | |
| Derivatives in fair value accounting hedging relationships | | | | | | | |
| Interest rate contracts | \$ (72) | \$ 2 | \$ -- | \$ 13 | \$ -- | \$ (57) | |
| Foreign currency and interest rate contracts | -- | (1) | -- | (16) | -- | (17) | |
| Subtotal | (72) | 1 | -- | (3) | -- | (74) | |
| Derivatives not designated as accounting hedging instruments | | | | | | | |
| Interest rate contracts | -- | (282) | -- | -- | -- | (282) | |
| Equity and index contracts | -- | 82 | -- | (70) | (14) | (2) | |
| Embedded derivative financial instruments | -- | (106) | (28) | 112 | -- | (22) | |
| Foreign currency contracts | -- | 3 | -- | -- | (1) | 2 | |
| Credit default contracts | -- | (9) | -- | -- | -- | (9) | |
| Other contracts | -- | 1 | -- | 2 | -- | 3 | |
| Subtotal | -- | (311) | (28) | 44 | (15) | (310) | |
| Total | \$ (72) | \$ (310) | \$ (28) | \$ 41 | \$ (15) | \$ (384) | |
| Six months ended June 30, 2010 | | | | | | | |
| | Net investment income | Realized capital gains and losses | Life and annuity contract benefits | Interest credited to contractholder funds | Operating costs and expenses | Total gain (loss) recognized in net income on derivatives | |
| Derivatives in fair value accounting hedging relationships | | | | | | | |
| Interest rate contracts | \$ (113) | \$ 2 | \$ -- | \$ 12 | \$ -- | \$ (99) | |
| Foreign currency and interest rate contracts | -- | (1) | -- | (40) | -- | (41) | |
| Subtotal | (113) | 1 | -- | (28) | -- | (140) | |
| Derivatives not designated as accounting hedging instruments | | | | | | | |
| Interest rate contracts | -- | (438) | -- | -- | -- | (438) | |
| Equity and index contracts | -- | 43 | -- | (36) | (8) | (1) | |
| Embedded derivative financial instruments | -- | (119) | (8) | 110 | -- | (17) | |
| Foreign currency contracts | -- | 20 | -- | -- | (6) | 14 | |

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| | | | | | | |
|--------------------------|----------|----------|--------|-------|---------|----------|
| Credit default contracts | -- | (3) | -- | -- | -- | (3) |
| Other contracts | -- | 1 | -- | 2 | -- | 3 |
| Subtotal | -- | (496) | (8) | 76 | (14) | (442) |
| Total | \$ (113) | \$ (495) | \$ (8) | \$ 48 | \$ (14) | \$ (582) |

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Three months ended June 30, 2009

| | Net investment income | Realized capital gains and losses | Life and annuity contract benefits | Interest credited to contractholder funds | Operating costs and expenses | Total gain (loss) recognized in net income on derivatives |
|---|-----------------------|-----------------------------------|------------------------------------|---|------------------------------|---|
| Derivatives in fair value accounting hedging relationships | | | | | | |
| Interest rate contracts | \$ 71 | \$ 6 | \$ -- | \$ (1) | \$ -- | \$ 76 |
| Foreign currency and interest rate contracts | -- | (2) | -- | 90 | -- | 88 |
| Subtotal | 71 | 4 | -- | 89 | -- | 164 |
| Derivatives not designated as accounting hedging instruments | | | | | | |
| Interest rate contracts | -- | 540 | -- | -- | -- | 540 |
| Equity and index contracts | -- | (132) | -- | 32 | 16 | (84) |
| Embedded derivative financial instruments | -- | 52 | 133 | (68) | -- | 117 |
| Foreign currency contracts | -- | (7) | -- | -- | (12) | (19) |
| Credit default contracts | -- | (38) | -- | -- | -- | (38) |
| Other contracts | (1) | -- | -- | (4) | -- | (5) |
| Subtotal | (1) | 415 | 133 | (40) | 4 | 511 |
| Total | \$ 70 | \$ 419 | \$ 133 | \$ 49 | \$ 4 | \$ 675 |

Six months ended June 30, 2009

| | Net investment income | Realized capital gains and losses | Life and annuity contract benefits | Interest credited to contractholder funds | Operating costs and expenses | Total gain (loss) recognized in net income on derivatives |
|---|-----------------------|-----------------------------------|------------------------------------|---|------------------------------|---|
| Derivatives in fair value accounting hedging relationships | | | | | | |
| Interest rate contracts | \$ 78 | \$ 10 | \$ -- | \$ (13) | \$ -- | \$ 75 |
| Foreign currency and interest rate contracts | -- | (3) | -- | 60 | -- | 57 |
| Subtotal | 78 | 7 | -- | 47 | -- | 132 |
| Derivatives not designated as accounting hedging instruments | | | | | | |
| Interest rate contracts | -- | 579 | -- | -- | -- | 579 |
| Equity and index contracts | -- | (85) | -- | 9 | 3 | (73) |
| Embedded derivative financial instruments | -- | 29 | 110 | (85) | -- | 54 |
| Foreign currency contracts | -- | (6) | -- | -- | (12) | (18) |
| Credit default contracts | -- | (10) | -- | -- | -- | (10) |
| Other contracts | (1) | -- | -- | (1) | -- | (2) |
| Subtotal | (1) | 507 | 110 | (77) | (9) | 530 |
| Total | \$ 77 | \$ 514 | \$ 110 | \$ (30) | \$ (9) | \$ 662 |

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following tables provide a summary of the changes in fair value of the Company's fair value hedging relationships in the Condensed Consolidated Statements of Operations.

| (\$ in millions) | Three months ended June 30, 2010 | | | |
|---|----------------------------------|--|----------------------------|-------------|
| | Gain (loss) on derivatives | | Gain (loss) on hedged risk | |
| | Interest rate contracts | Foreign currency & interest rate contracts | Contractholder funds | Investments |
| Location of gain or (loss) recognized in net income on derivatives | | | | |
| Interest credited to contractholder funds | \$ 9 | \$ (24) | \$ 15 | \$ -- |
| Net investment income | (43) | -- | -- | 43 |
| Realized capital gains and losses | 2 | (1) | -- | -- |
| Total | \$ (32) | \$ (25) | \$ 15 | \$ 43 |

| (\$ in millions) | Six months ended June 30, 2010 | | | |
|---|--------------------------------|--|----------------------------|-------------|
| | Gain (loss) on derivatives | | Gain (loss) on hedged risk | |
| | Interest rate contracts | Foreign currency & interest rate contracts | Contractholder funds | Investments |
| Location of gain or (loss) recognized in net income on derivatives | | | | |
| Interest credited to contractholder funds | \$ 8 | \$ (57) | \$ 49 | \$ -- |
| Net investment income | (56) | -- | -- | 56 |
| Realized capital gains and losses | 2 | (1) | -- | -- |
| Total | \$ (46) | \$ (58) | \$ 49 | \$ 56 |

| (\$ in millions) | Three months ended June 30, 2009 | | | |
|---|----------------------------------|--|----------------------------|-------------|
| | Gain (loss) on derivatives | | Gain (loss) on hedged risk | |
| | Interest rate contracts | Foreign currency & interest rate contracts | Contractholder funds | Investments |
| Location of gain or (loss) recognized in net income on derivatives | | | | |
| Interest credited to contractholder funds | \$ -- | \$ 79 | \$ (79) | \$ -- |
| Net investment income | 105 | -- | -- | (105) |
| Realized capital gains and losses | 6 | (2) | -- | -- |
| Total | \$ 111 | \$ 77 | \$ (79) | \$ (105) |

| (\$ in millions) | Six months ended June 30, 2009 | | | |
|---|--------------------------------|--|----------------------------|-------------|
| | Gain (loss) on derivatives | | Gain (loss) on hedged risk | |
| | Interest rate contracts | Foreign currency & interest rate contracts | Contractholder funds | Investments |
| Location of gain or (loss) recognized in net income on derivatives | | | | |
| Interest credited to contractholder funds | \$ (26) | \$ 44 | \$ (18) | \$ -- |
| Net investment income | 145 | -- | -- | (145) |
| Realized capital gains and losses | 10 | (3) | -- | -- |
| Total | \$ 129 | \$ 41 | \$ (18) | \$ (145) |

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The Company manages its exposure to credit risk by utilizing highly rated counterparties, establishing risk control limits, executing legally enforceable master netting agreements (MNAs) and obtaining collateral where appropriate. The Company uses MNAs for OTC derivative transactions, including interest rate swap, foreign currency swap, interest rate cap, interest rate floor, credit default swap, forward and certain option agreements (including swaptions). These agreements permit either party to net payments due for transactions covered by the agreements. Under the provisions of the agreements, collateral is either pledged or obtained when certain predetermined exposure limits are exceeded. As of June 30, 2010, counterparties pledged \$3 million in cash and \$9 million in securities to the Company, and the Company pledged \$4 million in cash and \$366 million in securities to counterparties which includes \$327 million of collateral posted under MNAs for contracts containing credit-risk-contingent provisions that are in a liability position and \$43 million of collateral posted under MNAs for contracts without credit-risk-contingent liabilities. The Company has not incurred any losses on derivative financial instruments due to counterparty nonperformance. Other derivatives including futures and certain option contracts

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

are traded on organized exchanges, which require margin deposits and guarantee the execution of trades, thereby mitigating any potential credit risk associated with transactions executed on organized exchanges.

Counterparty credit exposure represents the Company's potential loss if all of the counterparties concurrently fail to perform under the contractual terms of the contracts and all collateral, if any, becomes worthless. This exposure is measured by the fair value of OTC derivative contracts with a positive fair value at the reporting date reduced by the effect, if any, of legally enforceable master netting agreements.

The following table summarizes the counterparty credit exposure by counterparty credit rating as it relates to interest rate swap, foreign currency swap, interest rate cap, interest rate floor, credit default swap, forward and certain option agreements (including swaptions).

| (\$ in millions) | Number of counterparties | June 30, 2010 | | | December 31, 2009 | | | |
|-------------------|--------------------------|---------------------|---------------------|---------------------------------|--------------------------|---------------------|---------------------|---------------------------------|
| | | Notional amount (2) | Credit exposure (2) | Exposure, net of collateral (2) | Number of counterparties | Notional amount (2) | Credit exposure (2) | Exposure, net of collateral (2) |
| Rating (1) | | | | | | | | |
| AA- | 1 | \$ 672 | \$ 21 | \$ 12 | 2 | \$ 3,269 | \$ 26 | \$ 1 |
| A+ | 3 | 1,547 | 14 | 11 | 5 | 12,359 | 204 | 57 |
| A | 2 | 94 | -- | -- | 3 | 2,551 | 62 | 30 |
| A- | 1 | 89 | 30 | 30 | 1 | 145 | 23 | 23 |
| Total | 7 | \$ 2,402 | \$ 65 | \$ 53 | 11 | \$ 18,324 | \$ 315 | \$ 111 |

(1) Rating is the lower of S&P or Moody's ratings.

(2) Only OTC derivatives with a net positive fair value are included for each counterparty.

Market risk is the risk that the Company will incur losses due to adverse changes in market rates and prices. Market risk exists for all of the derivative financial instruments the Company currently holds, as these instruments may become less valuable due to adverse changes in market conditions. To limit this risk, the Company's senior management has established risk control limits. In addition, changes in fair value of the derivative financial instruments that the Company uses for risk management purposes are generally offset by the change in the fair value or cash flows of the hedged risk component of the related assets, liabilities or forecasted transactions.

Certain of the Company's derivative instruments contain credit-risk-contingent termination events, cross-default provisions and credit support annex agreements. Credit-risk-contingent termination events allow the counterparties to terminate the derivative on certain dates if AIC's, ALIC's or Allstate Life Insurance Company of New York's (ALNY) financial strength credit ratings by Moody's or S&P fall below a certain level or in

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the event AIC, ALIC or ALNY are no longer rated by both Moody's and S&P. Credit-risk-contingent cross-default provisions allow the counterparties to terminate the derivative instruments if the Company defaults by pre-determined threshold amounts on certain debt instruments. Credit-risk-contingent credit support annex agreements specify the amount of collateral the Company must post to counterparties based on AIC's, ALIC's or ALNY's financial strength credit ratings by Moody's or S&P, or in the event AIC, ALIC or ALNY are no longer rated by both Moody's and S&P.

The following summarizes the fair value of derivative instruments with termination, cross-default or collateral credit-risk-contingent features that are in a liability position, as well as the fair value of assets and collateral that are netted against the liability in accordance with provisions within legally enforceable MNAs.

| (\$ in millions) | June 30, 2010 | December 31, 2009 |
|--|------------------|----------------------|
| Gross liability fair value of contracts containing credit-risk-contingent features | \$ 633 | \$ 429 |
| Gross asset fair value of contracts containing credit-risk-contingent features and subject to MNAs | (216) | (265) |
| Collateral posted under MNAs for contracts containing credit-risk-contingent features | (327) | (122) |
| Maximum amount of additional exposure for contracts with credit-risk-contingent features if all features were triggered concurrently | \$ 90 | \$ 42 |

Credit derivatives - selling protection

Credit default swaps (CDS) are utilized for selling credit protection against a specified credit event. A credit default swap is a derivative instrument, representing an agreement between two parties to exchange the credit risk of a specified entity (or a group of entities), or an index based on the credit risk of a group of entities (all commonly

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referred to as the reference entity or a portfolio of reference entities), for a periodic premium. In selling protection, CDS are used to replicate fixed income securities and to complement the cash market when credit exposure to certain issuers is not available or when the derivative alternative is less expensive than the cash market alternative. CDS typically have a five-year term.

The following table shows the CDS notional amounts by credit rating and fair value of protection sold as of June 30, 2010:

| (\$ in millions) | Notional amount | | | | | Total | Fair value |
|---------------------------------|-----------------|--------|--------|--------|--------------|--------|------------|
| | AAA | AA | A | BBB | BB and lower | | |
| Single name | | | | | | | |
| Investment grade corporate debt | \$ -- | \$ 50 | \$ 144 | \$ 157 | \$ 20 | \$ 371 | \$ (13) |
| High yield debt | | -- | -- | -- | 12 | 12 | (1) |
| Municipal | -- | 190 | -- | -- | -- | 190 | (18) |
| Subtotal | -- | 240 | 144 | 157 | 32 | 573 | (32) |
| Baskets | | | | | | | |
| Tranche | | | | | | | |
| Investment grade corporate debt | -- | -- | -- | -- | 65 | 65 | (35) |
| First-to-default | | | | | | | |
| Investment grade corporate debt | -- | -- | -- | 15 | -- | 15 | -- |
| Municipal | -- | -- | 100 | -- | -- | 100 | (39) |
| Subtotal | -- | -- | 100 | 15 | 65 | 180 | (74) |
| Index | | | | | | | |
| Investment grade corporate debt | 1 | 2 | 26 | 66 | 5 | 100 | (1) |
| Total | \$ 1 | \$ 242 | \$ 270 | \$ 238 | \$ 102 | \$ 853 | \$ (107) |

The following table shows the CDS notional amounts by credit rating and fair value of protection sold as of December 31, 2009:

| (\$ in millions) | Notional amount | | | | Total | Fair value |
|---------------------------------|-----------------|-------|-------|--------------|--------|------------|
| | AA | A | BBB | BB and lower | | |
| Single name | | | | | | |
| Investment grade corporate debt | \$ 63 | \$ 86 | \$ 84 | \$ 30 | \$ 263 | \$ (12) |
| High yield debt | -- | -- | -- | 10 | 10 | -- |
| Municipal | 135 | -- | -- | -- | 135 | (10) |
| Subtotal | 198 | 86 | 84 | 40 | 408 | (22) |
| Baskets | | | | | | |

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| | | | | | | |
|---------------------------------|--------|--------|--------|--------|----------|---------|
| Tranche | | | | | | |
| Investment grade corporate debt | -- | -- | -- | 65 | 65 | (27) |
| First-to-default | | | | | | |
| Investment grade corporate debt | -- | 45 | 15 | -- | 60 | -- |
| Municipal | 20 | 135 | -- | -- | 155 | (28) |
| Subtotal | 20 | 180 | 15 | 65 | 280 | (55) |
| Index | | | | | | |
| Investment grade corporate debt | 14 | 159 | 408 | 19 | 600 | 4 |
| Total | \$ 232 | \$ 425 | \$ 507 | \$ 124 | \$ 1,288 | \$ (73) |

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In selling protection with CDS, the Company sells credit protection on an identified single name, a basket of names in a first-to-default (FTD) structure or a specific tranche of a basket, or credit derivative index (CDX) that is generally investment grade, and in return receives periodic premiums through expiration or termination of the agreement. With single name CDS, this premium or credit spread generally corresponds to the difference between the yield on the referenced entity's public fixed maturity cash instruments and swap rates, at the time the agreement is executed. With a FTD basket or a tranche of a basket, because of the additional credit risk inherent in a basket of named credits, the premium generally corresponds to a high proportion of the sum of the credit spreads of the names in the basket and the correlation between the names. CDX index is utilized to take a position on multiple (generally 125) reference entities. Credit events are typically defined as bankruptcy, failure to pay, or restructuring, depending on the nature of the reference credit. If a credit event occurs, the Company settles with the counterparty, either through physical settlement or cash settlement. In a physical settlement, a reference asset is delivered by the buyer of protection to the Company, in exchange for cash payment at par, whereas in a cash settlement, the Company pays the difference between par and the prescribed value of the reference asset. When a credit event occurs in a single name or FTD basket (for FTD, the first credit event occurring for any one name in the basket), the contract terminates at time of settlement. When a credit event occurs in a tranche of a basket, there is no immediate impact to the Company until cumulative losses in the basket exceed the contractual subordination. To date, realized losses have not exceeded the subordination. For CDX index, the reference entity's name incurring the credit event is removed from the index while the contract continues until expiration. The maximum payout on a CDS is the contract notional amount. A physical settlement may afford the Company with recovery rights as the new owner of the asset.

The Company monitors risk associated with credit derivatives through individual name credit limits at both a credit derivative and a combined cash instrument/credit derivative level. The ratings of individual names for which protection has been sold are also monitored.

7. Reserve for Property-Liability Insurance Claims and Claims Expense

The Company establishes reserves for claims and claims expense (loss) on reported and unreported claims of insured losses. The Company's reserving process takes into account known facts and interpretations of circumstances and factors including the Company's experience with similar cases, actual claims paid, historical trends involving claim payment patterns and pending levels of unpaid claims, loss management programs, product mix and contractual terms, law changes, court decisions, changes to regulatory requirements and economic conditions. In the normal course of business, the Company may also supplement its claims processes by utilizing third party adjusters, appraisers, engineers, inspectors, other professionals and information sources to assess and settle catastrophe and non-catastrophe related claims. The effects of inflation are implicitly considered in the reserving process.

Because reserves are estimates of unpaid portions of losses that have occurred, including incurred but not reported losses, the establishment of appropriate reserves, including reserves for catastrophes, is an inherently uncertain and complex process. The ultimate cost of losses may vary materially from recorded amounts, which are based on management's best estimates. The highest degree of uncertainty is associated with reserves for losses incurred in the current reporting period as it contains the greatest proportion of losses that have not been reported or settled. The Company regularly updates its reserve estimates as new information becomes available and as events unfold that may affect the resolution of unsettled claims. Changes in prior year reserve estimates, which may be material, are reported in property-liability insurance claims and claims expense in the Condensed Consolidated Statements of Operations in the period such changes are determined.

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Management believes that the reserve for property-liability insurance claims and claims expense, net of reinsurance recoverables, is appropriately established in the aggregate and adequate to cover the ultimate net cost of reported and unreported claims arising from losses which had occurred by the date of the Condensed Consolidated Statements of Financial Position based on available facts, technology, laws and regulations.

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8. Reinsurance

Property-liability insurance premiums and life and annuity premiums and contract charges have been reduced by the reinsurance ceded amounts shown in the following table:

| (\$ in millions) | Three months ended | | Six months ended | |
|--|--------------------|--------|------------------|--------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Property-liability insurance premiums | \$ 273 | \$ 264 | \$ 541 | \$ 529 |
| Life and annuity premiums and contract charges | 202 | 202 | 393 | 406 |

Property-liability insurance claims and claims expense and life and annuity contract benefits and interest credited to contractholder funds have been reduced by the reinsurance ceded amounts shown in the following table:

| (\$ in millions) | Three months ended | | Six months ended | |
|--|--------------------|-------|------------------|--------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Property-liability insurance claims and claims expense | \$ 111 | \$ 67 | \$ 191 | \$ 178 |
| Life and annuity contract benefits | 219 | 157 | 349 | 618 |
| Interest credited to contractholder funds | 9 | 9 | 16 | 15 |

9. Company Restructuring

The Company undertakes various programs to reduce expenses. These programs generally involve a reduction in staffing levels, and in certain cases, office closures. Restructuring and related charges include employee termination and relocation benefits, and post-exit rent expenses in connection with these programs, and non-cash charges resulting from pension benefit payments made to agents in connection with the 1999 reorganization of Allstate's multiple agency programs to a single exclusive agency program. In the six months ended June 30, 2010, restructuring programs primarily relate to Allstate Protection's claim and field sales office consolidations and realignment of litigation services. The expenses related to these activities are included in the Condensed Consolidated Statements of Operations as restructuring and related charges, and totaled \$13 million and \$32 million during the three months ended June 30, 2010 and 2009, respectively, and \$24 million and \$77 million for the six months ended June 30, 2010 and 2009, respectively.

The following table presents changes in the restructuring liability during the six months ended June 30, 2010.

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| (\$ in millions) | Employee costs | Exit costs | Total liability |
|------------------------------------|-------------------|---------------|--------------------|
| Balance at December 31, 2009 | \$ 45 | \$ 6 | \$ 51 |
| Expense incurred | 15 | -- | 15 |
| Adjustments to liability | (5) | -- | (5) |
| Payments applied against liability | (20) | (1) | (21) |
| Balance at June 30, 2010 | \$ 35 | \$ 5 | \$ 40 |

The payments applied against the liability for employee costs primarily reflect severance costs, and the payments for exit costs generally consist of post-exit rent expenses and contract termination penalties. As of June 30, 2010, the cumulative amount incurred to date for active programs totaled \$168 million for employee costs and \$45 million for exit costs.

10. Guarantees and Contingent Liabilities

State facility assessments

The Company is required to participate in assigned risk plans, reinsurance facilities and joint underwriting associations in various states that provide insurance coverage to individuals or entities that otherwise are unable to purchase such coverage from private insurers. Because of the Company's participation, it may be exposed to losses that surpass the capitalization of these facilities and/or to assessments from these facilities.

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Shared markets

As a condition of maintaining its licenses to write personal property and casualty insurance in various states, the Company is required to participate in assigned risk plans, reinsurance facilities and joint underwriting associations that provide various types of insurance coverage to individuals or entities that otherwise are unable to purchase such coverage from private insurers. Underwriting results related to these arrangements, which tend to be adverse, have been immaterial to the Company's results of operations.

Guarantees

The Company owns certain fixed income securities that obligate the Company to exchange credit risk or to forfeit principal due, depending on the nature or occurrence of specified credit events for the referenced entities. In the event all such specified credit events were to occur, the Company's maximum amount at risk on these fixed income securities, as measured by the amount of the aggregate initial investment, was \$111 million at June 30, 2010. The obligations associated with these fixed income securities expire at various dates on or before March 26, 2014.

Related to the disposal through reinsurance of substantially all of Allstate Financial's variable annuity business to The Prudential Insurance Company of America, a subsidiary of Prudential Financial, Inc. (collectively Prudential) in 2006, the Company and its consolidated subsidiaries, ALIC and ALNY, have agreed to indemnify Prudential for certain pre-closing contingent liabilities (including extra-contractual liabilities of ALIC and ALNY and liabilities specifically excluded from the transaction) that ALIC and ALNY have agreed to retain. In addition, the Company, ALIC and ALNY will each indemnify Prudential for certain post-closing liabilities that may arise from the acts of ALIC, ALNY and their agents, including in connection with ALIC's and ALNY's provision of transition services. The reinsurance agreements contain no limitations or indemnifications with regard to insurance risk transfer, and transferred all of the future risks and responsibilities for performance on the underlying variable annuity contracts to Prudential, including those related to benefit guarantees. Management does not believe this agreement will have a material adverse effect on results of operations, cash flows or financial position of the Company.

The Company provides residual value guarantees on Company leased automobiles. If all outstanding leases were terminated effective June 30, 2010, the Company's maximum obligation pursuant to these guarantees, assuming the automobiles have no residual value, would be \$12 million at June 30, 2010. The remaining term of each residual value guarantee is equal to the term of the underlying lease that ranges from less than one year to three years. Historically, the Company has not made any material payments pursuant to these guarantees.

In the normal course of business, the Company provides standard indemnifications to contractual counterparties in connection with numerous transactions, including acquisitions and divestitures. The types of indemnifications typically provided include indemnifications for breaches of representations and warranties, taxes and certain other liabilities, such as third party lawsuits. The indemnification clauses are often standard contractual terms and are entered into in the normal course of business based on an assessment that the risk of loss would be remote. The terms of the indemnifications vary in duration and nature. In many cases, the maximum obligation is not explicitly stated and the contingencies triggering the obligation to indemnify have not occurred and are not expected to occur. Consequently, the maximum amount of the obligation

under such indemnifications is not determinable. Historically, the Company has not made any material payments pursuant to these obligations.

The aggregate liability balance related to all guarantees was not material as of June 30, 2010.

Regulation and Compliance

The Company is subject to changing social, economic and regulatory conditions. From time to time, regulatory authorities or legislative bodies seek to influence and restrict premium rates, require premium refunds to policyholders, require reinstatement of terminated policies, restrict the ability of insurers to cancel or non-renew policies, require insurers to continue to write new policies or limit their ability to write new policies, limit insurers' ability to change coverage terms or to impose underwriting standards, impose additional regulations regarding agent and broker compensation, regulate the nature of and amount of investments, and otherwise expand overall regulation of insurance products and the insurance industry. The Company has established procedures and policies to facilitate compliance with laws and regulations, to foster prudent business operations, and to support financial reporting. The Company routinely reviews its practices to validate compliance with laws and regulations and with internal procedures and policies. As a result of these reviews, from time to time the Company may decide to modify some of

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its procedures and policies. Such modifications, and the reviews that led to them, may be accompanied by payments being made and costs being incurred. The ultimate changes and eventual effects of these actions on the Company's business, if any, are uncertain.

A multi-state market conduct examination of Allstate's claims handling practices is in process and Florida, Illinois, Iowa, and New York are serving as the lead states. The official notice of the examination was issued by the Illinois Department of Insurance (formerly Illinois Division of Insurance) on March 30, 2009.

Legal and regulatory proceedings and inquiries

Background

The Company and certain subsidiaries are involved in a number of lawsuits, regulatory inquiries, and other legal proceedings arising out of various aspects of its business. As background to the Proceedings subsection below, please note the following:

- These matters raise difficult and complicated factual and legal issues and are subject to many uncertainties and complexities, including the underlying facts of each matter; novel legal issues; variations between jurisdictions in which matters are being litigated, heard, or investigated; differences in applicable laws and judicial interpretations; the length of time before many of these matters might be resolved by settlement, through litigation or otherwise; the fact that some of the lawsuits are putative class actions in which a class has not been certified and in which the purported class may not be clearly defined; the fact that some of the lawsuits involve multi-state class actions in which the applicable law(s) for the claims at issue is in dispute and therefore unclear; and the current challenging legal environment faced by large corporations and insurance companies.
- The outcome of these matters may be affected by decisions, verdicts, and settlements, and the timing of such decisions, verdicts, and settlements, in other individual and class action lawsuits that involve the Company, other insurers, or other entities and by other legal, governmental, and regulatory actions that involve the Company, other insurers, or other entities. The outcome may also be affected by future state or federal legislation, the timing or substance of which cannot be predicted.
- In the lawsuits, plaintiffs seek a variety of remedies including equitable relief in the form of injunctive and other remedies and monetary relief in the form of contractual and extra-contractual damages. In some cases, the monetary damages sought include punitive or treble damages. Often specific information about the relief sought, such as the amount of damages, is not available because plaintiffs have not requested specific relief in their pleadings. When specific monetary demands are made, they are often set just below a state court jurisdictional limit in order to seek the maximum amount available in state court, regardless of the specifics of the case, while still avoiding the risk of removal

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to federal court. In Allstate's experience, monetary demands in pleadings bear little relation to the ultimate loss, if any, to the Company.

- In connection with regulatory examinations and proceedings, government authorities may seek various forms of relief, including penalties, restitution, and changes in business practices. The Company may not be advised of the nature and extent of relief sought until the final stages of the examination or proceeding.
- For the reasons specified above, it is often not possible to make meaningful estimates of the amount or range of loss that could result from the matters described below in the Proceedings subsection. The Company reviews these matters on an ongoing basis and follows appropriate accounting guidance when making accrual and disclosure decisions. When assessing reasonably possible and probable outcomes, the Company bases its decisions on its assessment of the ultimate outcome following all appeals.
- Due to the complexity and scope of the matters disclosed in the Proceedings subsection below and the many uncertainties that exist, the ultimate outcome of these matters cannot be reasonably predicted. In the event of an unfavorable outcome in one or more of these matters, the ultimate liability may be in excess of amounts currently reserved, if any, and may be material to the Company's operating results or cash flows for a particular quarterly or annual period. However, based on information currently known to it, management believes that the ultimate outcome of all matters described below, as they are resolved over time, is not likely to have a material adverse effect on the financial position of the Company.

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Proceedings

There is a nationwide putative class action pending against Allstate that challenges Allstate's use of a vendor's automated database in valuing total loss automobiles. To a large degree, this lawsuit mirrors similar lawsuits filed against other carriers in the industry. Plaintiffs allege that Allstate systematically underpays first party total loss vehicle claims. The plaintiffs are seeking actual and punitive damages. The lawsuit is in the discovery stage and Allstate is vigorously defending it. Management believes that this lawsuit, as it has evolved over time, is not likely to be material.

The Company is vigorously defending a number of matters in various stages of development filed in the aftermath of Hurricane Katrina, including individual lawsuits and a statewide putative class action in Louisiana. The Louisiana Attorney General filed a putative class action lawsuit in state court against Allstate and other insurers on behalf of Road Home fund recipients alleging that the insurers have failed to pay all damages owed under their policies. The insurers removed the matter to federal court. The district court denied plaintiffs' motion to remand the matter to state court and the U.S. Court of Appeals for the Fifth Circuit (Fifth Circuit) affirmed that ruling. The defendants filed a motion to dismiss and the plaintiffs filed a motion to remand the claims involving a Road Home subrogation agreement. In March 2009, the district court denied the State's request that its claims be remanded to state court. As for the defendant insurers' motion, the judge granted it in part and denied it in part. Dismissal of all of the extra-contractual claims, including the bad faith and breach of fiduciary duty claims, was granted. Dismissal also was granted of all claims based on the Valued Policy Law and all flood loss claims based on the levee breaches finding that the insurers flood exclusions precluded coverage. The remaining claims are for breach of contract and for declaratory relief on the alleged underpayment of claims by the insurers. The judge did not dismiss the class action allegations. The defendants also had moved to dismiss the complaint on grounds that the State had no standing to bring the lawsuit as an assignee of insureds because of anti-assignment language in the insurers policies. The judge denied the defendants' motion for reconsideration on the assignment issue but found the matter was ripe for consideration by the federal appellate court. The defendants have filed a petition for permission to appeal to the Fifth Circuit. The Fifth Circuit has accepted review. After the Fifth Circuit accepted review, plaintiffs filed a motion to remand the case to state court, asserting that the class claims on which federal jurisdiction was premised have now effectively been dismissed as a result of a ruling in a related case. The Fifth Circuit has denied the motion for remand, without prejudice to plaintiffs' right to refile the motion for remand after the Fifth Circuit disposes of the pending appeal. The Fifth Circuit heard oral argument on July 7, 2010 and a decision is pending.

Allstate has been vigorously defending a lawsuit involving worker classification issues. This lawsuit is a certified class action challenging a state wage and hour law. In this case, plaintiffs sought monetary relief, such as penalties and liquidated damages, and non-monetary relief, such as injunctive relief. In December 2009, the liability phase of the case was tried and, on July 6, 2010, the court issued its decision finding in favor of Allstate on all claims. The time for appeal has not yet run.

The Company is defending certain matters relating to the Company's agency program reorganization announced in 1999. These matters are in various stages of development.

- These matters include a lawsuit filed in 2001 by the U.S. Equal Employment Opportunity Commission (EEOC) alleging retaliation under federal civil rights laws (the EEOC I suit) and a class action filed in 2001 by former employee agents alleging retaliation and age

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discrimination under the Age Discrimination in Employment Act (ADEA), breach of contract and ERISA violations (the Romero I suit). In 2004, in the consolidated EEOC I and Romero I litigation, the trial court issued a memorandum and order that, among other things, certified classes of agents, including a mandatory class of agents who had signed a release, for purposes of effecting the court's declaratory judgment that the release is voidable at the option of the release signer. The court also ordered that an agent who voids the release must return to Allstate any and all benefits received by the [agent] in exchange for signing the release. The court also stated that, on the undisputed facts of record, there is no basis for claims of age discrimination. The EEOC and plaintiffs asked the court to clarify and/or reconsider its memorandum and order and in January 2007, the judge denied their request. In June 2007, the court granted the Company's motions for summary judgment. Following plaintiffs' filing of a notice of appeal, the U.S. Court of Appeals for the Third Circuit (Third Circuit) issued an order in December 2007 stating that the notice of appeal was not taken from a final order within the meaning of the federal law and thus not appealable at this time. In March 2008, the Third Circuit decided that the appeal should not summarily be dismissed and that the question of whether the

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matter is appealable at this time will be addressed by the Third Circuit along with the merits of the appeal. In July 2009, the Third Circuit vacated the decision which granted the Company's summary judgment motions, remanded the cases to the trial court for additional discovery, and directed that the cases be reassigned to another trial court judge. In January 2010, the cases were assigned to a new judge for further proceedings in the trial court.

- A putative nationwide class action has also been filed by former employee agents alleging various violations of ERISA, including a worker classification issue. These plaintiffs are challenging certain amendments to the Agents Pension Plan and are seeking to have exclusive agent independent contractors treated as employees for benefit purposes. This matter was dismissed with prejudice by the trial court, was the subject of further proceedings on appeal, and was reversed and remanded to the trial court in 2005. In June 2007, the court granted the Company's motion to dismiss the case. Following plaintiffs' filing of a notice of appeal, the Third Circuit issued an order in December 2007 stating that the notice of appeal was not taken from a final order within the meaning of the federal law and thus not appealable at this time. In March 2008, the Third Circuit decided that the appeal should not summarily be dismissed and that the question of whether the matter is appealable at this time will be addressed by the Third Circuit along with the merits of the appeal. In July 2009, the Third Circuit vacated the decision which granted the Company's motion to dismiss the case, remanded the case to the trial court for additional discovery, and directed that the case be reassigned to another trial court judge. In January 2010, the case was assigned to a new judge for further proceedings in the trial court.

In these agency program reorganization matters, plaintiffs seek compensatory and punitive damages, and equitable relief. Allstate has been vigorously defending these lawsuits and other matters related to its agency program reorganization.

In New Mexico, Allstate is defending a certified class action challenging the method by which Allstate discloses installment fees. The class members are limited to New Mexico policyholders based on the trial court's acceptance of plaintiffs' amended complaint. The plaintiffs contend that installment fees must be disclosed on the insurance policy itself, which would include the declarations page, because the fees allegedly meet the legal definition of "premium". Plaintiffs seek repayment of installment fees since October 1996. As a result of current developments, management believes that this lawsuit, as it is resolved over time, is not likely to be material.

Other Matters

Various other legal, governmental, and regulatory actions, including state market conduct exams, and other governmental and regulatory inquiries are currently pending that involve the Company and specific aspects of its conduct of business. Like other members of the insurance industry, the Company is the target of a number of class action lawsuits and other types of proceedings, some of which involve claims for substantial or indeterminate amounts. These actions are based on a variety of issues and target a range of the Company's practices. The outcome of these disputes is currently unpredictable.

One or more of these matters could have an adverse effect on the Company's operating results or cash flows for a particular quarterly or annual period. However, based on information currently known to it, management believes that the ultimate outcome of all matters described in this Other Matters subsection, in excess of amounts currently reserved, if any, as they are resolved over time is not likely to have a material effect on the operating results, cash flows or financial position of the Company.

Asbestos and environmental

Allstate's reserves for asbestos claims were \$1.14 billion and \$1.18 billion, net of reinsurance recoverables of \$582 million and \$600 million, at June 30, 2010 and December 31, 2009, respectively. Reserves for environmental claims were \$190 million and \$198 million, net of reinsurance recoverables of \$48 million and \$49 million, at June 30, 2010 and December 31, 2009, respectively. Approximately 60% and 62% of the total net asbestos and environmental reserves at June 30, 2010 and December 31, 2009, respectively, were for incurred but not reported estimated losses.

Management believes its net loss reserves for asbestos, environmental and other discontinued lines exposures are appropriately established based on available facts, technology, laws and regulations. However, establishing net loss reserves for asbestos, environmental and other discontinued lines claims is subject to uncertainties that are

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greater than those presented by other types of claims. The ultimate cost of losses may vary materially from recorded amounts, which are based on management's best estimate. Among the complications are lack of historical data, long reporting delays, uncertainty as to the number and identity of insureds with potential exposure and unresolved legal issues regarding policy coverage; unresolved legal issues regarding the determination, availability and timing of exhaustion of policy limits; plaintiffs' evolving and expanding theories of liability, availability and collectability of recoveries from reinsurance, retrospectively determined premiums and other contractual agreements; and estimating the extent and timing of any contractual liability, and other uncertainties. There are also complex legal issues concerning the interpretation of various insurance policy provisions and whether those losses are covered, or were ever intended to be covered, and could be recoverable through retrospectively determined premium, reinsurance or other contractual agreements. Courts have reached different and sometimes inconsistent conclusions as to when losses are deemed to have occurred and which policies provide coverage; what types of losses are covered; whether there is an insurer obligation to defend; how policy limits are determined; how policy exclusions and conditions are applied and interpreted; and whether clean-up costs represent insured property damage. Management believes these issues are not likely to be resolved in the near future, and the ultimate cost may vary materially from the amounts currently recorded resulting in an increase in loss reserves. In addition, while the Company believes that improved actuarial techniques and databases have assisted in its ability to estimate asbestos, environmental, and other discontinued lines net loss reserves, these refinements may subsequently prove to be inadequate indicators of the extent of probable losses. Due to the uncertainties and factors described above, management believes it is not practicable to develop a meaningful range for any such additional net loss reserves that may be required.

11. Income Taxes

A reconciliation of the statutory federal income tax rate to the effective income tax rate on income from operations for the six months ended June 30 is as follows:

| (\$ in millions) | 2010 | | 2009 | |
|---|-------|--------|--------|--------|
| Statutory federal income tax rate - expense | \$ 96 | 35.0 % | \$ 116 | 35.0 % |
| Tax-exempt income | (98) | (35.8) | (134) | (40.6) |
| Dividends received deduction | (9) | (3.3) | (8) | (2.3) |
| Deferred foreign tax credit | 2 | 0.8 | 11 | 3.4 |
| Adjustment to prior year tax liabilities | -- | -- | (19) | (5.7) |
| State income taxes | 5 | 1.8 | 7 | 2.2 |
| Non-deductible executive compensation | 5 | 1.8 | -- | -- |
| Other | 7 | 2.6 | (6) | (1.9) |
| Valuation allowance | -- | -- | 248 | 75.1 |
| Effective income tax rate - expense | \$ 8 | 2.9 % | \$ 215 | 65.2 % |

Income tax expense for the six months ended June 30, 2009 included expense of \$254 million attributable to an increase in the valuation allowance relating to the deferred tax asset on capital losses.

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12. Components of Net Periodic Pension and Postretirement Benefit Costs

The components of net periodic cost for the Company's pension and postretirement benefit plans are as follows:

| (\$ in millions) | Three months ended | | Six months ended | |
|--|--------------------|------------------|------------------|------------------|
| | 2010 | June 30, 2009 | 2010 | June 30, 2009 |
| Pension benefits | | | | |
| Service cost | \$ 37 | \$ 31 | \$ 75 | \$ 63 |
| Interest cost | 80 | 83 | 160 | 165 |
| Expected return on plan assets | (82) | (99) | (165) | (198) |
| Amortization of: | | | | |
| Prior service credit | -- | -- | (1) | (1) |
| Net actuarial loss | 39 | 4 | 79 | 8 |
| Settlement loss | 13 | 16 | 26 | 32 |
| Net periodic pension cost | \$ 87 | \$ 35 | \$ 174 | \$ 69 |
| Postretirement benefits | | | | |
| Service cost | \$ 3 | \$ 3 | \$ 6 | \$ 7 |
| Interest cost | 10 | 15 | 20 | 29 |
| Amortization of: | | | | |
| Prior service (credit) cost | (5) | 1 | (11) | 1 |
| Net actuarial gain | (6) | (8) | (11) | (16) |
| Net periodic postretirement benefit cost | \$ 2 | \$ 11 | \$ 4 | \$ 21 |

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13. Business Segments

Summarized revenue data for each of the Company's business segments are as follows:

| (\$ in millions) | Three months ended | | Six months ended | |
|---|--------------------|---------------|------------------|---------------|
| | 2010 | June 30, 2009 | 2010 | June 30, 2009 |
| Revenues | | | | |
| <i>Property-Liability</i> | | | | |
| Property-liability insurance premiums | | | | |
| Standard auto | \$ 4,154 | \$ 4,162 | \$ 8,291 | \$ 8,326 |
| Non-standard auto | 230 | 247 | 464 | 493 |
| Total auto | 4,384 | 4,409 | 8,755 | 8,819 |
| Homeowners | 1,512 | 1,523 | 3,028 | 3,058 |
| Other personal lines | 617 | 628 | 1,233 | 1,266 |
| Allstate Protection | 6,513 | 6,560 | 13,016 | 13,143 |
| Discontinued Lines and Coverages | -- | -- | -- | (1) |
| Total property-liability insurance premiums | 6,513 | 6,560 | 13,016 | 13,142 |
| Net investment income | 310 | 334 | 614 | 678 |
| Realized capital gains and losses | (106) | 201 | (296) | (113) |
| Total Property-Liability | 6,717 | 7,095 | 13,334 | 13,707 |
| <i>Allstate Financial</i> | | | | |
| Life and annuity premiums and contract charges | | | | |
| Traditional life insurance | 104 | 100 | 210 | 200 |
| Immediate annuities with life contingencies | 31 | 34 | 58 | 68 |
| Accident and health | 151 | 114 | 307 | 226 |
| Total life and annuity premiums | 286 | 248 | 575 | 494 |
| Interest-sensitive life insurance | 249 | 235 | 491 | 461 |
| Fixed annuities | 10 | 11 | 23 | 23 |
| Total contract charges | 259 | 246 | 514 | 484 |
| Total life and annuity premiums and contract charges | 545 | 494 | 1,089 | 978 |
| Net investment income | 723 | 764 | 1,454 | 1,583 |
| Realized capital gains and losses | (353) | 121 | (515) | 78 |
| Total Allstate Financial | 915 | 1,379 | 2,028 | 2,639 |
| <i>Corporate and Other</i> | | | | |
| Service fees | 3 | 1 | 6 | 4 |
| Net investment income | 16 | 10 | 31 | 23 |
| Realized capital gains and losses | 8 | 6 | 12 | 4 |
| Total Corporate and Other before reclassification of service fees | 27 | 17 | 49 | 31 |
| Reclassification of service fees (1) | (3) | (1) | (6) | (4) |
| Total Corporate and Other | 24 | 16 | 43 | 27 |

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| | | | | | | | | |
|-----------------------|----|-------|----|-------|----|--------|----|--------|
| Consolidated revenues | \$ | 7,656 | \$ | 8,490 | \$ | 15,405 | \$ | 16,373 |
|-----------------------|----|-------|----|-------|----|--------|----|--------|

(1) For presentation in the Condensed Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to operating costs and expenses.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Summarized financial performance data for each of the Company's reportable segments are as follows:

| (\$ in millions) | Three months ended | | Six months ended | |
|---|--------------------|------------------|------------------|------------------|
| | 2010 | June 30, 2009 | 2010 | June 30, 2009 |
| Net income | | | | |
| <i>Property-Liability</i> | | | | |
| Underwriting income | | | | |
| Allstate Protection | \$ 209 | \$ 1 | \$ 284 | \$ 215 |
| Discontinued Lines and Coverages | (2) | (4) | (6) | (10) |
| Total underwriting income (loss) | 207 | (3) | 278 | 205 |
| Net investment income | 310 | 334 | 614 | 678 |
| Income tax expense on operations | (149) | (40) | (237) | (176) |
| Realized capital gains and losses, after-tax | (69) | 131 | (192) | (185) |
| Property-Liability net income | 299 | 422 | 463 | 522 |
| <i>Allstate Financial</i> | | | | |
| Life and annuity premiums and contract charges | 545 | 494 | 1,089 | 978 |
| Net investment income | 723 | 764 | 1,454 | 1,583 |
| Periodic settlements and accruals on non-hedge derivative financial instruments | 11 | (3) | 28 | (2) |
| Contract benefits and interest credited to contractholder funds | (935) | (927) | (1,840) | (1,856) |
| Operating costs and expenses and amortization of deferred policy acquisition costs | (157) | (235) | (335) | (465) |
| Restructuring and related charges | 1 | (2) | 1 | (20) |
| Income tax expense on operations | (63) | (26) | (133) | (68) |
| Operating income | 125 | 65 | 264 | 150 |
| Realized capital gains and losses, after-tax | (230) | 82 | (335) | (88) |
| DAC and DSI accretion (amortization) related to realized capital gains and losses, after-tax | 4 | (131) | 2 | (150) |
| DAC and DSI unlocking related to realized capital gains and losses, after-tax | -- | -- | (18) | (224) |
| Reclassification of periodic settlements and accruals on non-hedge financial instruments, after-tax | (7) | 2 | (18) | 1 |
| Gain on disposition of operations, after-tax | 1 | 1 | 2 | 3 |
| Allstate Financial net (loss) income | (107) | 19 | (103) | (308) |
| <i>Corporate and Other</i> | | | | |
| Service fees (1) | 3 | 1 | 6 | 4 |
| Net investment income | 16 | 10 | 31 | 23 |
| Operating costs and expenses (1) | (104) | (104) | (204) | (197) |
| Income tax benefit on operations | 33 | 36 | 65 | 68 |
| Operating loss | (52) | (57) | (102) | (102) |
| Realized capital gains and losses, after-tax | 5 | 5 | 7 | 3 |
| Corporate and Other net loss | (47) | (52) | (95) | (99) |
| Consolidated net income | \$ 145 | \$ 389 | \$ 265 | \$ 115 |

(1) For presentation in the Condensed Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to operating costs and expenses.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

14. Other Comprehensive Income

The components of other comprehensive income on a pre-tax and after-tax basis are as follows:

| (\$ in millions) | 2010 | | Three months ended June 30, | | 2009 | |
|---|----------|----------|-----------------------------|----------|------------|-----------|
| | Pre-tax | Tax | After-tax | Pre-tax | Tax | After-tax |
| Unrealized net holding gains and losses arising during the period, net of related offsets | \$ 492 | \$ (172) | \$ 320 | \$ 3,239 | \$ (1,043) | \$ 2,196 |
| Less: reclassification adjustment of realized capital gains and losses | (142) | 50 | (92) | (57) | 20 | (37) |
| Unrealized net capital gains and losses | 634 | (222) | 412 | 3,296 | (1,063) | 2,233 |
| Unrealized foreign currency translation adjustments | (27) | 10 | (17) | 30 | (10) | 20 |
| Unrecognized pension and other postretirement benefit cost | 31 | (10) | 21 | (12) | 4 | (8) |
| Other comprehensive income | \$ 638 | \$ (222) | 416 | \$ 3,314 | \$ (1,069) | 2,245 |
| Net income | | | 145 | | | 389 |
| Comprehensive income | | | \$ 561 | | | \$ 2,634 |
| | | | Six months ended June 30, | | | |
| | 2010 | | 2009 | | | |
| | Pre-tax | Tax | After-tax | Pre-tax | Tax | After-tax |
| Unrealized net holding gains and losses arising during the period, net of related offsets | \$ 1,574 | \$ (550) | \$ 1,024 | \$ 2,896 | \$ (999) | \$ 1,897 |
| Less: reclassification adjustment of realized capital gains and losses | (268) | 94 | (174) | (473) | 166 | (307) |
| Unrealized net capital gains and losses | 1,842 | (644) | 1,198 | 3,369 | (1,165) | 2,204 |
| Unrealized foreign currency translation adjustments | (5) | 2 | (3) | 18 | (6) | 12 |
| Unrecognized pension and other postretirement benefit cost | 57 | (19) | 38 | (13) | 4 | (9) |
| Other comprehensive income | \$ 1,894 | \$ (661) | 1,233 | \$ 3,374 | \$ (1,167) | 2,207 |
| Net income | | | 265 | | | 115 |
| Comprehensive income | | | \$ 1,498 | | | \$ 2,322 |

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of

The Allstate Corporation

Northbrook, IL 60062

We have reviewed the accompanying condensed consolidated statement of financial position of The Allstate Corporation and subsidiaries (the Company) as of June 30, 2010, and the related condensed consolidated statements of operations for the three-month and six-month periods ended June 30, 2010 and 2009, and the condensed consolidated statements of cash flows for the six-month periods ended June 30, 2010 and 2009. These interim financial statements are the responsibility of the Company s management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statement of financial position of The Allstate Corporation and subsidiaries as of December 31, 2009, and the related consolidated statements of operations, comprehensive income, shareholders equity, and cash flows for the year then ended (not presented herein); and in our report dated February 25, 2010, which report includes an explanatory paragraph relating to a change in the Company s recognition and presentation for other-than-temporary impairments of debt securities in 2009, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated statement of financial position as of December 31, 2009 is fairly stated, in all material respects, in relation to the consolidated statement of financial position from which it has been derived.

/s/ Deloitte & Touche LLP

Chicago, Illinois

August 4, 2010

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED JUNE 30, 2010 AND 2009

OVERVIEW

The following discussion highlights significant factors influencing the consolidated financial position and results of operations of The Allstate Corporation (referred to in this document as we, our, us, the Company or Allstate). It should be read in conjunction with the condensed consolidated financial statements and notes thereto found under Part I. Item 1. contained herein, and with the discussion, analysis, consolidated financial statements and notes thereto in Part I. Item 1. and Part II. Item 7. and Item 8. of The Allstate Corporation Annual Report on Form 10-K for 2009. Further analysis of our insurance segments is provided in the Property-Liability Operations (which includes the Allstate Protection and the Discontinued Lines and Coverages segments) and in the Allstate Financial Segment sections of Management's Discussion and Analysis (MD&A). The segments are consistent with the way in which we use financial information to evaluate business performance and to determine the allocation of resources.

Allstate is focused on three priorities: improve customer loyalty, reinvent protection and retirement for the consumer and grow our businesses.

HIGHLIGHTS

- Consolidated net income was \$145 million in the second quarter of 2010 compared to \$389 million in the second quarter of 2009, and \$265 million in the first six months of 2010 compared to \$115 million in the first six months of 2009. Net income per diluted share was \$0.27 in the second quarter of 2010 compared to \$0.72 in the second quarter of 2009, and \$0.49 in the first six months of 2010 compared to \$0.21 in the first six months of 2009.
- Property-Liability net income was \$299 million in the second quarter of 2010 compared to \$422 million in the second quarter of 2009, and \$463 million in the first six months of 2010 compared to \$522 million in the first six months of 2009.
- The Property-Liability combined ratio was 96.8 in the second quarter of 2010 compared to 100.0 in the second quarter of 2009, and 97.9 in the first six months of 2010 compared to 98.4 in the first six months of 2009.
- Allstate Financial had a net loss of \$107 million in the second quarter of 2010 compared to net income of \$19 million in the second quarter of 2009, and a net loss of \$103 million in the first six months of 2010 compared to a net loss of \$308 million in the first six months of 2009.
- Total revenues were \$7.66 billion in the second quarter of 2010 compared to \$8.49 billion in the second quarter of 2009, and \$15.41 billion in the first six months of 2010 compared to \$16.37 billion in the first six months of 2009.
- Property-Liability premiums earned in the second quarter of 2010 totaled \$6.51 billion, a decrease of 0.7% from \$6.56 billion in the second quarter of 2009, and \$13.02 billion in the first six months of 2010, a decrease of 1.0% from \$13.14 billion in the first six months of 2009.
- Net realized capital losses were \$451 million in the second quarter of 2010 compared to net realized capital gains of \$328 million in the second quarter of 2009, and net realized capital losses were \$799 million in the first six months of 2010 compared to \$31 million in the first six months of 2009.

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- Investments as of June 30, 2010 totaled \$99.94 billion, an increase of 0.1% from \$99.83 billion as of December 31, 2009. Net investment income in the second quarter of 2010 was \$1.05 billion, a decrease of 5.3% from \$1.11 billion in the second quarter of 2009, and \$2.10 billion in the first six months of 2010, a decrease of 8.1% from \$2.28 billion in the first six months of 2009.
- Book value per diluted share (ratio of shareholders' equity to total shares outstanding and dilutive potential shares outstanding) was \$33.24 as of June 30, 2010, an increase of 19.3% from \$27.87 as of June 30, 2009 and an increase of 7.8% from \$30.84 as of December 31, 2009.
- For the twelve months ended June 30, 2010, return on the average of beginning and ending period shareholders' equity was 6.1%, an increase of 17.2 points from (11.1)% for the twelve months ended June 30, 2009.
- At June 30, 2010, we had \$18.04 billion in capital. This total included \$3.05 billion in deployable invested assets at the parent holding company level.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED JUNE 30, 2010 AND 2009

CONSOLIDATED NET INCOME

| (\$ in millions) | Three months ended June 30, | | Six months ended June 30, | |
|---|--------------------------------|---------------|------------------------------|---------------|
| | 2010 | 2009 | 2010 | 2009 |
| Revenues | | | | |
| Property-liability insurance premiums | \$ 6,513 | \$ 6,560 | \$ 13,016 | \$ 13,142 |
| Life and annuity premiums and contract charges | 545 | 494 | 1,089 | 978 |
| Net investment income | 1,049 | 1,108 | 2,099 | 2,284 |
| Realized capital gains and losses: | | | | |
| Total other-than-temporary impairment losses | (288) | (471) | (538) | (1,196) |
| Portion of loss recognized in other comprehensive income | (18) | 154 | (23) | 154 |
| Net other-than-temporary impairment losses recognized in earnings | (306) | (317) | (561) | (1,042) |
| Sales and other realized capital gains and losses | (145) | 645 | (238) | 1,011 |
| Total realized capital gains and losses | (451) | 328 | (799) | (31) |
| Total revenues | 7,656 | 8,490 | 15,405 | 16,373 |
| Costs and expenses | | | | |
| Property-liability insurance claims and claims expense | (4,714) | (5,002) | (9,506) | (9,722) |
| Life and annuity contract benefits | (485) | (407) | (927) | (794) |
| Interest credited to contractholder funds | (450) | (561) | (913) | (1,140) |
| Amortization of deferred policy acquisition costs | (949) | (1,229) | (1,963) | (2,626) |
| Operating costs and expenses | (789) | (702) | (1,618) | (1,503) |
| Restructuring and related charges | (13) | (32) | (24) | (77) |
| Interest expense | (92) | (97) | (184) | (185) |
| Total costs and expenses | (7,492) | (8,030) | (15,135) | (16,047) |
| Gain on disposition of operations | 2 | 1 | 3 | 4 |
| Income tax expense | (21) | (72) | (8) | (215) |
| Net income | \$ 145 | \$ 389 | \$ 265 | \$ 115 |
| Property-Liability | \$ 299 | \$ 422 | \$ 463 | \$ 522 |
| Allstate Financial | (107) | 19 | (103) | (308) |
| Corporate and Other | (47) | (52) | (95) | (99) |
| Net income | \$ 145 | \$ 389 | \$ 265 | \$ 115 |

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED JUNE 30, 2010 AND 2009

PROPERTY-LIABILITY HIGHLIGHTS

- Premiums written, an operating measure that is defined and reconciled to premiums earned in the Property-Liability Operations section of the MD&A, increased 0.4% to \$6.64 billion in the second quarter of 2010 from \$6.62 billion in the second quarter of 2009, and 0.1% to \$12.90 billion in the first six months of 2010 from \$12.88 billion in the first six months of 2009.

- Allstate brand standard auto premiums written increased 1.9% to \$3.95 billion in the second quarter of 2010 from \$3.88 billion in the second quarter of 2009, and 1.5% to \$7.97 billion in the first six months of 2010 from \$7.85 billion in the first six months of 2009.

- Allstate brand homeowners premiums written increased 2.2% to \$1.57 billion in the second quarter of 2010 from \$1.53 billion in the second quarter of 2009, and increased 1.9% to \$2.75 billion in the first six months of 2010 from \$2.70 billion in the first six months of 2009.

- Encompass brand premiums written decreased 20.4% to \$288 million in the second quarter of 2010 from \$362 million in the second quarter of 2009, and 20.8% to \$551 million in the first six months of 2010 from \$696 million in the first six months of 2009.

- Premium operating measures and statistics contributing to overall Allstate brand standard auto premiums written increase were the following:

- 1.7% decrease in policies in force (PIF) as of June 30, 2010 compared to June 30, 2009

- 3.3% increase in the six month policy term average gross premium before reinsurance to \$444 in both the second quarter and first six months of 2010 from \$430 in the same periods of 2009

- the six month renewal ratio was 89.0% and 88.9% in the second quarter and first six months of 2010, respectively, and was comparable to the same periods of 2009

- 0.4% increase in new issued applications in the second quarter of 2010 compared to the same period of 2009, and 5.4% decrease in new issued applications in the first six months of 2010 compared to the same period of 2009

- Premium operating measures and statistics contributing to overall Allstate brand homeowners premiums written increase were the following:

- 4.0% decrease in PIF as of June 30, 2010 compared to June 30, 2009

- 6.1% increase in the twelve month policy term average gross premium before reinsurance to \$933 in the second quarter of 2010 from \$879 in the second quarter of 2009, and 6.4% increase in the twelve month policy term average gross premium before reinsurance to \$927 in the first six months of 2010 from \$871 in the first six months of 2009

- 0.3 point increase in the twelve month renewal ratio to 88.3% in the second quarter of 2010 compared to 88.0% in the second quarter of 2009, and 0.4 point increase in the twelve month renewal ratio to 88.2% in the first six months of 2010 compared to 87.8% in the first six months of 2009

- 4.1% increase in new issued applications in the second quarter of 2010 compared to the same period of 2009, and 0.7% decrease in new issued applications in the first six months of 2010 compared to the same period of 2009

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– \$3 million decrease in catastrophe reinsurance costs to \$136 million in the second quarter of 2010 from \$139 million in the second quarter of 2009, and \$9 million decrease in catastrophe reinsurance costs to \$271 million in the first six months of 2010 from \$280 million in the first six months of 2009

• Factors comprising the Allstate brand standard auto loss ratio decrease of 0.6 points to 70.1 in the second quarter of 2010 from 70.7 in the second quarter of 2009, and the loss ratio of 69.8 in the first six months of 2010 which was comparable to the first six months of 2009 were the following:

– 1.9% and 0.9% increase in standard auto claim frequency (rate of claim occurrence per policy in force) for property damage in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009

– 4.2% and 4.8% increase in standard auto claim frequency for bodily injury in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009

– 1.5% and 0.5% decrease in auto claim severities (average cost per claim) for property damage in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009

– 1.0% and 1.1% decrease in auto claim severities for bodily injury in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED JUNE 30, 2010 AND 2009

- Factors comprising the Allstate brand homeowners loss ratio, which includes catastrophes, decrease of 12.5 points to 82.6 in the second quarter of 2010 from 95.1 in the second quarter of 2009, and a decrease of 3.9 points to 85.0 in the first six months of 2010 from 88.9 in the first six months of 2009 were the following:

- 11.1 point decrease in the effect of catastrophe losses to 34.7 points in the second quarter of 2010 compared to 45.8 points in the second quarter of 2009, and 0.7 point decrease in the effect of catastrophe losses to 35.9 points in the first six months of 2010 compared to 36.6 points in the first six months of 2009

- 1.7% and 3.3% increase in homeowner claim frequency, excluding catastrophes, in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009

- 0.7% and 0.1% decrease in claim severity, excluding catastrophes, in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009

- Factors comprising the \$182 million decrease in catastrophe losses to \$636 million in the second quarter of 2010 compared to \$818 million in the second quarter of 2009, and \$50 million decrease to \$1.28 billion in the first six months of 2010 compared to \$1.33 billion in the first six months of 2009 were the following:

- \$83 million of favorable reserve reestimates in the second quarter of 2010 compared to \$1 million unfavorable reserve reestimates in the second quarter of 2009, and \$98 million favorable reserve reestimates in the first six months of 2010 compared to \$59 million favorable reserve reestimates in the first six months of 2009

- 30 events with \$758 million of losses in the second quarter of 2010 compared to 31 events with losses of \$795 million in the second quarter of 2009, and 41 events with losses of \$1.38 billion in the first six months of 2010 compared to 45 events with losses of \$1.39 billion in the first six months of 2009

- Factors comprising prior year reserve reestimates of \$150 million favorable in the second quarter of 2010 compared to \$20 million unfavorable in the second quarter of 2009, and prior year reserve reestimates of \$173 million favorable in the first six months of 2010 compared to \$35 million favorable in the first six months of 2009 included:

- prior year reserve reestimates related to auto, homeowners and other personal lines in the second quarter of 2010 contributed \$85 million favorable, \$61 million favorable and \$5 million favorable, respectively, compared to prior year reserve reestimates in the second quarter of 2009 of \$4 million favorable, \$11 million favorable and \$32 million unfavorable, respectively, and prior year reserve reestimates related to auto, homeowners and other personal lines in the first six months of 2010 contributed \$80 million favorable, \$69 million favorable and \$27 million favorable, respectively, compared to prior year reserve reestimates in the first six months of 2009 of \$39 million favorable, \$43 million favorable and \$41 million unfavorable, respectively

- prior year reserve reestimates in both the second quarter and first six months of 2010 are largely attributable to prior year catastrophes and severity development that was better than expected

- Property-Liability underwriting income of \$207 million in the second quarter of 2010 compared to an underwriting loss of \$3 million in the second quarter of 2009, and Property-Liability underwriting income of \$278 million in the first six months of 2010 compared to \$205 million in the first six months of 2009 included the following primary contributing factor:

- Allstate brand homeowners loss ratio, which includes catastrophes, decreased 12.5 points to 82.6 in the second quarter of 2010 from 95.1 in the second quarter of 2009, and decreased 3.9 points to 85.0 in the first six months of 2010 from 88.9 in the first six months of 2009

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Underwriting income (loss), a measure not based on accounting principles generally accepted in the United States of America (GAAP), is defined below.

- Property-Liability investments as of June 30, 2010 were \$35.07 billion, an increase of 1.6% from \$34.53 billion as of December 31, 2009. Net investment income was \$310 million in the second quarter of 2010, a decrease of 7.2% from \$334 million in the second quarter of 2009, and \$614 million in the first six months of 2010, a decrease of 9.4% from \$678 million in the first six months of 2009.
- Net realized capital losses were \$106 million in the second quarter of 2010 compared to net realized capital gains of \$201 million in the second quarter of 2009, and net realized capital losses were \$296 million in the first six months of 2010 compared to \$113 million in the first six months of 2009.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED JUNE 30, 2010 AND 2009

PROPERTY-LIABILITY OPERATIONS

Overview Our Property-Liability operations consist of two business segments: Allstate Protection and Discontinued Lines and Coverages. Allstate Protection comprises two brands, the Allstate brand and Encompass® brand. Allstate Protection is principally engaged in the sale of personal property and casualty insurance, primarily private passenger auto and homeowners insurance, to individuals in the United States and Canada. Discontinued Lines and Coverages includes results from insurance coverage that we no longer write and results for certain commercial and other businesses in run-off. These segments are consistent with the groupings of financial information that management uses to evaluate performance and to determine the allocation of resources.

Underwriting income (loss), a measure that is not based on GAAP and is reconciled to net income below, is calculated as premiums earned, less claims and claims expense (losses), amortization of deferred policy acquisition costs (DAC), operating costs and expenses and restructuring and related charges, as determined using GAAP. We use this measure in our evaluation of results of operations to analyze the profitability of the Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income is the GAAP measure most directly comparable to underwriting income (loss). Underwriting income (loss) should not be considered as a substitute for net income and does not reflect the overall profitability of the business.

The table below includes GAAP operating ratios we use to measure our profitability. We believe that they enhance an investor's understanding of our profitability. They are calculated as follows:

- Claims and claims expense (loss) ratio - the ratio of claims and claims expense to premiums earned. Loss ratios include the impact of catastrophe losses.
- Expense ratio - the ratio of amortization of DAC, operating costs and expenses, and restructuring and related charges to premiums earned.
- Combined ratio - the ratio of claims and claims expense, amortization of DAC, operating costs and expenses, and restructuring and related charges to premiums earned. The combined ratio is the sum of the loss ratio and the expense ratio. The difference between 100% and the combined ratio represents underwriting income (loss) as a percentage of premiums earned.

We have also calculated the following impacts of specific items on the GAAP operating ratios because of the volatility of these items between fiscal periods.

- Effect of catastrophe losses on combined ratio - the percentage of catastrophe losses included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.

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- Effect of prior year reserve reestimates on combined ratio - the percentage of prior year reserve reestimates included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.
- Effect of restructuring and related charges on combined ratio - the percentage of restructuring and related charges to premiums earned.
- Effect of Discontinued Lines and Coverages on combined ratio - the ratio of claims and claims expense and other costs and expenses in the Discontinued Lines and Coverages segment to Property-Liability premiums earned. The sum of the effect of Discontinued Lines and Coverages on the combined ratio and the Allstate Protection combined ratio is equal to the Property-Liability combined ratio.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED JUNE 30, 2010 AND 2009

Summarized financial data, a reconciliation of underwriting income (loss) to net income, and GAAP operating ratios for our Property-Liability operations are presented in the following table.

| (\$ in millions, except ratios) | Three months ended | | Six months ended | |
|--|--------------------|----------|------------------|-----------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Premiums written | \$ 6,640 | \$ 6,615 | \$ 12,898 | \$ 12,884 |
| Revenues | | | | |
| Premiums earned | \$ 6,513 | \$ 6,560 | \$ 13,016 | \$ 13,142 |
| Net investment income | 310 | 334 | 614 | 678 |
| Realized capital gains and losses | (106) | 201 | (296) | (113) |
| Total revenues | 6,717 | 7,095 | 13,334 | 13,707 |
| Costs and expenses | | | | |
| Claims and claims expense | (4,714) | (5,002) | (9,506) | (9,722) |
| Amortization of DAC | (914) | (940) | (1,839) | (1,889) |
| Operating costs and expenses | (664) | (591) | (1,368) | (1,269) |
| Restructuring and related charges | (14) | (30) | (25) | (57) |
| Total costs and expenses | (6,306) | (6,563) | (12,738) | (12,937) |
| Income tax expense | (112) | (110) | (133) | (248) |
| Net income | \$ 299 | \$ 422 | \$ 463 | \$ 522 |
| Underwriting income (loss) | | | | |
| Net investment income | 310 | 334 | 614 | 678 |
| Income tax expense on operations | (149) | (40) | (237) | (176) |
| Realized capital gains and losses, after-tax | (69) | 131 | (192) | (185) |
| Net income | \$ 299 | \$ 422 | \$ 463 | \$ 522 |
| Catastrophe losses (1) | \$ 636 | \$ 818 | \$ 1,284 | \$ 1,334 |
| GAAP operating ratios | | | | |
| Claims and claims expense ratio | 72.4 | 76.2 | 73.1 | 74.0 |
| Expense ratio | 24.4 | 23.8 | 24.8 | 24.4 |
| Combined ratio | 96.8 | 100.0 | 97.9 | 98.4 |
| Effect of catastrophe losses on combined ratio (1) | 9.8 | 12.5 | 9.9 | 10.2 |
| Effect of prior year reserve reestimates on combined ratio (1) | (2.3) | 0.3 | (1.3) | (0.3) |
| Effect of restructuring and related charges on combined ratio | 0.2 | 0.5 | 0.2 | 0.4 |
| Effect of Discontinued Lines and Coverages on combined ratio | -- | -- | 0.1 | -- |

(1) Prior year reserve reestimates included in catastrophe losses totaled \$83 million and \$98 million favorable in the three months and six months ended June 30 2010, respectively, compared to \$1 million unfavorable and \$59 million favorable in the three months and six months ended June 30, 2009, respectively.

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Premiums written, an operating measure, is the amount of premiums charged for policies issued during a fiscal period. Premiums earned is a GAAP measure. Premiums are considered earned and are included in the financial results on a pro-rata basis over the policy period. The portion of premiums written applicable to the unexpired terms of the policies is recorded as unearned premiums on our Condensed Consolidated Statements of Financial Position.

A reconciliation of premiums written to premiums earned is shown in the following table.

| (\$ in millions) | Three months ended June 30, | | Six months ended June 30, | |
|--|--------------------------------|----------|------------------------------|-----------|
| | 2010 | 2009 | 2010 | 2009 |
| Premiums written: | | | | |
| Allstate Protection | \$ 6,640 | \$ 6,615 | \$ 12,898 | \$ 12,885 |
| Discontinued Lines and Coverages | -- | -- | -- | (1) |
| Property-Liability premiums written | 6,640 | 6,615 | 12,898 | 12,884 |
| (Increase) decrease in unearned premiums | (110) | (70) | 135 | 267 |
| Other | (17) | 15 | (17) | (9) |
| Property-Liability premiums earned | \$ 6,513 | \$ 6,560 | \$ 13,016 | \$ 13,142 |
| Premiums earned: | | | | |
| Allstate Protection | \$ 6,513 | \$ 6,560 | \$ 13,016 | \$ 13,143 |
| Discontinued Lines and Coverages | -- | -- | -- | (1) |
| Property-Liability | \$ 6,513 | \$ 6,560 | \$ 13,016 | \$ 13,142 |

ALLSTATE PROTECTION SEGMENT

Premiums written by brand are shown in the following table.

| (\$ in millions) | Three months ended June 30, | | | | | |
|--------------------------|-----------------------------|----------|-----------------|--------|---------------------|----------|
| | Allstate brand | | Encompass brand | | Allstate Protection | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Standard auto | \$ 3,948 | \$ 3,876 | \$ 169 | \$ 217 | \$ 4,117 | \$ 4,093 |
| Non-standard auto | 220 | 232 | 1 | 5 | 221 | 237 |
| Homeowners | 1,565 | 1,532 | 94 | 112 | 1,659 | 1,644 |
| Other personal lines (1) | 619 | 613 | 24 | 28 | 643 | 641 |
| Total | \$6,352 | \$ 6,253 | \$ 288 | \$ 362 | 6,640 | \$ 6,615 |
| | Six months ended June 30, | | | | | |
| | Allstate brand | | Encompass brand | | Allstate Protection | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Standard auto | \$ 7,971 | \$ 7,854 | \$ 329 | \$ 421 | \$ 8,300 | \$ 8,275 |
| Non-standard auto | 457 | 473 | 4 | 13 | 461 | 486 |
| Homeowners | 2,754 | 2,703 | 174 | 209 | 2,928 | 2,912 |

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| | | | | | | |
|--------------------------|----------|------------------|--------|--------|-----------|------------------|
| Other personal lines (1) | 1,165 | 1,159 | 44 | 53 | 1,209 | 1,212 |
| Total | \$12,347 | \$ 12,189 | \$ 551 | \$ 696 | \$ 12,898 | \$ 12,885 |

(1) Other personal lines include commercial, condominium, renters, involuntary auto and other personal lines.

Allstate brand premiums written, excluding Allstate Canada, by the direct channel increased 24.0% to \$181 million in the second quarter of 2010 from \$146 million in the second quarter of 2009, and 25.3% to \$366 million in the first six months of 2010 from \$292 million in the first six months of 2009. The direct channel includes call centers and the internet.

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Premiums earned by brand are shown in the following table.

| (\$ in millions) | Three months ended June 30, | | | | | |
|----------------------|-----------------------------|----------|-----------------|--------|---------------------|----------|
| | Allstate brand | | Encompass brand | | Allstate Protection | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Standard auto | \$ 3,969 | \$ 3,928 | \$ 185 | \$ 234 | \$ 4,154 | \$ 4,162 |
| Non-standard auto | 228 | 240 | 2 | 7 | 230 | 247 |
| Homeowners | 1,416 | 1,409 | 96 | 114 | 1,512 | 1,523 |
| Other personal lines | 592 | 600 | 25 | 28 | 617 | 628 |
| Total | \$ 6,205 | \$ 6,177 | \$ 308 | \$ 383 | \$ 6,513 | \$ 6,560 |

| (\$ in millions) | Six months ended June 30, | | | | | |
|----------------------|---------------------------|-----------|-----------------|--------|---------------------|-----------|
| | Allstate brand | | Encompass brand | | Allstate Protection | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Standard auto | \$ 7,912 | \$ 7,845 | \$ 379 | \$ 481 | \$ 8,291 | \$ 8,326 |
| Non-standard auto | 458 | 477 | 6 | 16 | 464 | 493 |
| Homeowners | 2,832 | 2,826 | 196 | 232 | 3,028 | 3,058 |
| Other personal lines | 1,184 | 1,210 | 49 | 56 | 1,233 | 1,266 |
| Total | \$ 12,386 | \$ 12,358 | \$ 630 | \$ 785 | \$ 13,016 | \$ 13,143 |

Premium operating measures and statistics that are used to analyze the business are calculated and described below. Measures and statistics presented for Allstate brand exclude Allstate Canada, loan protection and specialty auto.

- **PIF:** Policy counts are based on items rather than customers. A multi-car customer would generate multiple item (policy) counts, even if all cars were insured under one policy.
- **Average premium-gross written:** Gross premiums written divided by issued item count. Gross premiums written include the impacts from discounts and surcharges, and exclude the impacts from mid-term premium adjustments, ceded reinsurance premiums, or premium refund accruals. Allstate brand average gross premiums represent the appropriate policy term for each line, which is 6 months for standard and non-standard auto and 12 months for homeowners. Encompass brand average gross premiums represent the appropriate policy term for each line, which is 12 months for standard auto and homeowners and 6 months for non-standard auto.
- **Renewal ratio:** Renewal policies issued during the period, based on contract effective dates, divided by the total policies issued 6 months prior for standard and non-standard auto (12 months prior for Encompass brand standard auto) or 12 months prior for homeowners.
- **New issued applications:** Item counts of automobiles or homeowners insurance applications for insurance policies that were issued during the period. Does not include automobiles that are added by existing customers.

Standard auto premiums written totaled \$4.12 billion in the second quarter of 2010, an increase of 0.6% from \$4.09 billion in the second quarter of 2009, and \$8.30 billion in the first six months of 2010, an increase of 0.3% from \$8.28 billion in the first six months of 2009.

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| <u>Standard Auto</u> | Allstate brand | | Encompass brand | |
|------------------------------------|----------------|--------|-----------------|--------|
| | 2010 | 2009 | 2010 | 2009 |
| Three months ended June 30, | | | | |
| PIF (thousands) | 17,529 | 17,836 | 750 | 984 |
| Average premium-gross written (1) | \$ 444 | \$ 430 | \$ 989 | \$ 966 |
| Renewal ratio (%) (1) | 89.0 | 89.0 | 66.9 | 69.4 |
| Six months ended June 30, | | | | |
| PIF (thousands) | 17,529 | 17,836 | 750 | 984 |
| Average premium-gross written (1) | \$ 444 | \$ 430 | \$ 993 | \$ 961 |
| Renewal ratio (%) (1) | 88.9 | 88.8 | 67.8 | 69.8 |

(1) Policy term is six months for Allstate brand and twelve months for Encompass brand.

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Allstate brand standard auto premiums written totaled \$3.95 billion in the second quarter of 2010, an increase of 1.9% from \$3.88 billion in the second quarter of 2009, and \$7.97 billion in the first six months of 2010, an increase of 1.5% from \$7.85 billion in the first six months of 2009. Contributing to the Allstate brand standard auto premiums written increase in the second quarter and first six months of 2010 compared to the same periods of 2009 were the following:

decrease in PIF as of June 30, 2010 compared to June 30, 2009, due to fewer policies available to renew

0.4% increase in new issued applications on a countrywide basis to 498 thousand in the second quarter of 2010 from 496 thousand in the second quarter of 2009, and 5.4% decrease to 962 thousand in the first six months of 2010 from 1,017 thousand in the first six months of 2009 impacted by decreases in Florida and California, due in part to rate actions that were approved in 2009 in these markets and other actions to improve profitability. Excluding Florida and California, new issued applications on a countrywide basis increased 14.3% to 391 thousand in the second quarter of 2010 from 342 thousand in the second quarter of 2009, and increased 9.7% to 757 thousand in the first six months of 2010 from 690 thousand in the first six months of 2009, with new issued application increases in 39 states, most of which offer an auto discount (the Preferred Package Discount) for our target customer (multi-car residence owner).

increase in average gross premium in the second quarter and first six months of 2010 compared to the same periods of 2009, primarily due to rate changes, partially offset by customers electing to change coverage levels of their policy

the renewal ratio in the second quarter and first six months of 2010 was comparable to the same periods of 2009.

Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for standard auto and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business in a state.

| | Three months ended June 30, | | | | | |
|-----------------|------------------------------------|-------------|---------------------------|-------------|----------------------------------|-------------|
| | # of States | | Countrywide(%) (1) | | State Specific(%) (2) (3) | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Allstate brand | 32 (4) (5) | 12 | 0.2 | 0.8 | 0.5 | 4.3 |
| Encompass brand | 10 | 8 | (0.1) | 1.0 | (0.5) | 8.3 |

| | Six months ended June 30, | | | | | |
|--------------------|----------------------------------|-------------|---------------------------|-------------|----------------------------------|-------------|
| | # of States | | Countrywide(%) (1) | | State Specific(%) (2) (3) | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Allstate brand (4) | 34 (5) | 25 | 0.5 | 1.7 | 1.1 | 4.6 |
| Encompass brand | 14 | 30 | 1.4 | 4.6 | 3.2 | 8.0 |

(1) Represents the impact in the states where rate changes were approved during the three months and six months ended June 30, 2010 and 2009, respectively, as a percentage of total countrywide prior year-end premiums written.

(2) Represents the impact in the states where rate changes were approved during the three months and six months ended June 30, 2010 and 2009, respectively, as a percentage of its respective total prior year-end premiums written in those states.

(3) Based on historical premiums written in those states, rate changes approved for standard auto totaled \$23 million and \$82 million in the three months and six months ended June 30, 2010, respectively, compared to \$131 million and \$309 million in the three months and six

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months ended June 30, 2009, respectively.

(4) Includes Washington D.C.

(5) Includes targeted rate decreases in certain markets to improve our competitive position for target customers.

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Non-standard auto premiums written totaled \$221 million in the second quarter of 2010, a decrease of 6.8% from \$237 million in the second quarter of 2009, and \$461 million in the first six months of 2010, a decrease of 5.1% from \$486 million in the first six months of 2009.

| <u>Non-Standard Auto</u> | Allstate brand | | Encompass brand | |
|------------------------------------|----------------|--------|-----------------|--------|
| | 2010 | 2009 | 2010 | 2009 |
| Three months ended June 30, | | | | |
| PIF (thousands) | 706 | 743 | 10 | 29 |
| Average premium-gross written | \$ 619 | \$ 612 | \$ 429 | \$ 477 |
| Renewal ratio (%) | 72.5 | 73.3 | 40.2 | 70.0 |
| Six months ended June 30, | | | | |
| PIF (thousands) | 706 | 743 | 10 | 29 |
| Average premium-gross written | \$ 619 | \$ 613 | \$ 436 | \$ 484 |
| Renewal ratio (%) | 72.1 | 72.4 | 45.3 | 69.0 |

Allstate brand non-standard auto premiums written totaled \$220 million in the second quarter of 2010, a decrease of 5.2% from \$232 million in the second quarter of 2009, and \$457 million in the first six months of 2010, a decrease of 3.4% from \$473 million in the first six months of 2009. Contributing to the Allstate brand non-standard auto premiums written decrease in the second quarter and first six months of 2010 compared to the same periods of 2009 were the following:

decrease in PIF as of June 30, 2010 compared to June 30, 2009, due to a decline in the number of policies available to renew
 10.5% decrease in new issued applications to 77 thousand in the second quarter of 2010 from 86 thousand in the second quarter of 2009, and 6.4% decrease to 176 thousand in the first six months of 2010 from 188 thousand in the first six months of 2009
 increase in average gross premium in the second quarter and first six months of 2010 compared to the same periods of 2009
 0.8 point and 0.3 point decrease in the renewal ratio in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009

Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for non-standard auto and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business in a state.

| | Three months ended June 30, | | | | | |
|-----------------|------------------------------------|-------------|---------------------------|-------------|----------------------------------|-------------|
| | # of States | | Countrywide(%) (1) | | State Specific(%) (2) (3) | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Allstate brand | 5 (4) | 2 | 2.7 | 0.1 | 10.9 | 3.2 |
| Encompass brand | -- | -- | -- | -- | -- | -- |
| | Six months ended June 30, | | | | | |
| | # of States | | Countrywide(%) (1) | | State Specific(%) (2) (3) | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Allstate brand | 6 (4) | 6 | 3.6 | 0.3 | 12.5 | 2.2 |

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Encompass brand -- 1 -- 0.9 -- 31.7

- (1) Represents the impact in the states where rate changes were approved during the three months and six months ended June 30, 2010 and 2009, respectively, as a percentage of total countrywide prior year-end premiums written.
- (2) Represents the impact in the states where rate changes were approved during the three months and six months ended June 30, 2010 and 2009, respectively, as a percentage of its respective total prior year-end premiums written in those states.
- (3) Based on historical premiums written in those states, rate changes approved for non-standard auto totaled \$24 million and \$32 million in the three months and six months ended June 30, 2010, respectively, compared to \$1 million and \$3 million in the three months and six months ended June 30, 2009, respectively.
- (4) Includes Washington D.C.

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Homeowners premiums written totaled \$1.66 billion in the second quarter of 2010, an increase of 0.9% from \$1.64 billion in the second quarter of 2009, and \$2.93 billion in the first six months of 2010, an increase of 0.5% from \$2.91 billion in the first six months of 2009. Excluding the cost of catastrophe reinsurance, premiums written increased 0.7% and 0.2% in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009.

| <u>Homeowners</u> | Allstate brand | | Encompass brand | |
|---|----------------|--------|-----------------|----------|
| | 2010 | 2009 | 2010 | 2009 |
| Three months ended June 30, | | | | |
| PIF (thousands) | 6,821 | 7,104 | 336 | 411 |
| Average premium-gross written (12 months) | \$ 933 | \$ 879 | \$ 1,301 | \$ 1,255 |
| Renewal ratio (%) | 88.3 | 88.0 | 76.5 | 79.3 |
| Six months ended June 30, | | | | |
| PIF (thousands) | 6,821 | 7,104 | 336 | 411 |
| Average premium-gross written (12 months) | \$ 927 | \$ 871 | \$ 1,300 | \$ 1,253 |
| Renewal ratio (%) | 88.2 | 87.8 | 76.9 | 79.4 |

Allstate brand homeowners premiums written totaled \$1.57 billion in the second quarter of 2010, an increase of 2.2% from \$1.53 billion in the second quarter of 2009, and \$2.75 billion in the first six months of 2010, an increase of 1.9% from \$2.70 billion in the first six months of 2009. Contributing to the Allstate brand homeowners premiums written increase in the second quarter and first six months of 2010 compared to the same periods of 2009 were the following:

decrease in PIF of 4.0% as of June 30, 2010 compared to June 30, 2009, due to fewer policies available to renew and fewer new issued applications

4.1% increase in new issued applications to 151 thousand in the second quarter of 2010 from 145 thousand in the second quarter of 2009 driven by our Castle Key Indemnity Company subsidiary, due to a 2008 regulatory consent decree to sell 50,000 new homeowner policies in Florida by November 2011, and 0.7% decrease to 270 thousand in the first six months of 2010 from 272 thousand in the first six months of 2009. Excluding Florida, new issued applications on a countrywide basis decreased 6.2% to 136 thousand in the second quarter of 2010 from 145 thousand in the second quarter of 2009, and 7.4% to 251 thousand in the first six months of 2010 from 271 thousand in the first six months of 2009.

increase in average gross premium in the second quarter and first six months of 2010 compared to the same periods of 2009, primarily due to rate changes

0.3 point and 0.4 point increase in the renewal ratio in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009

decrease in the net cost of our catastrophe reinsurance program in the second quarter and first six months of 2010 compared to the same periods of 2009

As of June 30, 2010, an increased Home and Auto discount is now available in 37 states. This has successfully shifted our mix of new business towards multi-line customers.

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Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for homeowners, including rate changes approved based on our net cost of reinsurance, and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state.

| | # of States | | Three months ended June 30, | | | |
|-----------------|-------------|--------|-----------------------------|------|---------------------------|------|
| | | | Countrywide(%) (1) | | State Specific(%) (2) (3) | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Allstate brand | 14 (4) | 16 | 2.0 | 1.7 | 11.3 | 13.3 |
| Encompass brand | 7 | 10 (4) | -- | 0.5 | (0.3) | 5.7 |

| | # of States | | Six months ended June 30, | | | |
|-----------------|-------------|--------|---------------------------|------|---------------------------|------|
| | | | Countrywide(%) (1) | | State Specific(%) (2) (3) | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Allstate brand | 19 (4) | 24 | 2.9 | 4.1 | 9.7 | 9.2 |
| Encompass brand | 11 | 25 (4) | 0.6 | 2.1 | 2.5 | 6.5 |

(1) Represents the impact in the states where rate changes were approved during the three months and six months ended June 30, 2010 and 2009, respectively, as a percentage of total countrywide prior year-end premiums written.

(2) Represents the impact in the states where rate changes were approved during the three months and six months ended June 30, 2010 and 2009, respectively, as a percentage of its respective total prior year-end premiums written in those states.

(3) Based on historical premiums written in those states, rate changes approved for homeowners totaled \$120 million and \$174 million in the three months and six months ended June 30, 2010, respectively, compared to \$106 million and \$262 million in the three months and six months ended June 30, 2009, respectively.

(4) Includes Washington D.C.

Underwriting results are shown in the following table.

| (\$ in millions) | Three months ended June 30, | | Six months ended June 30, | |
|-----------------------------------|--------------------------------|----------|------------------------------|-----------|
| | 2010 | 2009 | 2010 | 2009 |
| Premiums written | \$ 6,640 | \$ 6,615 | \$ 12,898 | \$ 12,885 |
| Premiums earned | \$ 6,513 | \$ 6,560 | \$ 13,016 | \$ 13,143 |
| Claims and claims expense | (4,713) | (5,000) | (9,503) | (9,717) |
| Amortization of DAC | (914) | (940) | (1,839) | (1,889) |
| Other costs and expenses | (663) | (589) | (1,365) | (1,265) |
| Restructuring and related charges | (14) | (30) | (25) | (57) |
| Underwriting income | \$ 209 | \$ 1 | \$ 284 | \$ 215 |
| Catastrophe losses | \$ 636 | \$ 818 | \$ 1,284 | \$ 1,334 |

Underwriting income (loss) by line of business

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| | | | | | | | | |
|----------------------|----|------|----|-------|----|-------|----|-------|
| Standard auto | \$ | 217 | \$ | 201 | \$ | 430 | \$ | 459 |
| Non-standard auto | | 10 | | 21 | | 25 | | 40 |
| Homeowners | | (57) | | (235) | | (249) | | (320) |
| Other personal lines | | 39 | | 14 | | 78 | | 36 |
| Underwriting income | \$ | 209 | \$ | 1 | \$ | 284 | \$ | 215 |

Underwriting income (loss) by brand

| | | | | | | | | |
|---------------------|----|-----|----|-----|----|------|----|-----|
| Allstate brand | \$ | 201 | \$ | 5 | \$ | 319 | \$ | 212 |
| Encompass brand | | 8 | | (4) | | (35) | | 3 |
| Underwriting income | \$ | 209 | \$ | 1 | \$ | 284 | \$ | 215 |

Allstate Protection experienced underwriting income of \$209 million during the second quarter of 2010 compared to \$1 million in the same period of 2009. For the six months ended June 30, 2010, Allstate Protection's underwriting income was \$284 million compared to \$215 million in the same period of 2009. The increase in both periods was

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primarily due to decreases in homeowners underwriting loss. Homeowners underwriting loss decreased 75.7% to an underwriting loss of \$57 million in the second quarter of 2010 from an underwriting loss of \$235 million in the second quarter of 2009, and 22.2% to an underwriting loss of \$249 million in the first six months of 2010 from an underwriting loss of \$320 million in the first six months of 2009. The decrease in both periods was primarily due to lower catastrophes losses including prior year reestimates for catastrophes, partially offset by increases in homeowner claim frequency excluding catastrophes. Loss cost decreases outpaced earned premium decreases which are impacted by earned rate increases.

Catastrophe losses in the second quarter and first six months of 2010 were \$636 million and \$1.28 billion, respectively, as detailed in the table below. This compares to catastrophe losses in the second quarter and first six months of 2009 of \$818 million and \$1.33 billion, respectively.

We define a catastrophe as an event that produces pre-tax losses before reinsurance in excess of \$1 million and involves multiple first party policyholders, or an event that produces a number of claims in excess of a preset, per-event threshold of average claims in a specific area, occurring within a certain amount of time following the event. Catastrophes are caused by various natural events including high winds, winter storms, tornadoes, hailstorms, wildfires, tropical storms, hurricanes, earthquakes and volcanoes. We are also exposed to man-made catastrophic events, such as certain acts of terrorism or industrial accidents. The nature and level of catastrophes in any future period cannot be reliably predicted.

Catastrophe losses related to events that occurred by the size of the event are shown in the following table.

| (\$ in millions) | Three months ended | | | | | | |
|-----------------------------------|--------------------|---------------------------|---------------|--------|-----------------------|------------------------------------|--|
| | | | June 30, 2010 | | Combined ratio impact | Average catastrophe loss per event | |
| | Number of events | Claims and claims expense | | | | | |
| Size of catastrophe | | | | | | | |
| \$101 million to \$250 million | 1 | 3.3% | \$ 111 | 17.5% | 1.7 | \$ 111 | |
| \$50 million to \$100 million | 4 | 13.3 | 259 | 40.7 | 4.0 | 65 | |
| Less than \$50 million | 25 | 83.4 | 388 | 61.0 | 5.9 | 16 | |
| Total | 30 | 100.0% | 758 | 119.2 | 11.6 | 25 | |
| Prior year reserve reestimates | | | (83) | (13.1) | (1.2) | | |
| Prior quarter reserve reestimates | | | (39) | (6.1) | (0.6) | | |
| Total catastrophe losses | | | \$ 636 | 100.0% | 9.8 | | |
| | Six months ended | | | | | | |
| | | | June 30, 2010 | | Combined ratio | Average catastrophe | |
| | Number of events | Claims and | | | | | |

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| | | | claims expense | | impact | loss per event |
|-----------------------------------|----|--------|-------------------|--------|--------|----------------|
| Size of catastrophe | | | | | | |
| \$101 million to \$250 million | 3 | 7.3% | \$ 473 | 36.8% | 3.6 | \$ 158 |
| \$50 million to \$100 million | 7 | 17.1 | 435 | 33.9 | 3.4 | 62 |
| Less than \$50 million | 31 | 75.6 | 474 | 36.9 | 3.6 | 15 |
| Total | 41 | 100.0% | 1,382 | 107.6 | 10.6 | 34 |
| Prior year reserve reestimates | | | (98) | (7.6) | (0.7) | |
| Total catastrophe losses | | | \$ 1,284 | 100.0% | 9.9 | |

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Catastrophe losses incurred by the type of event are shown in the following table.

| (\$ in millions) | Three months ended June 30, | | | | Six months ended June 30, | | | |
|--------------------------------------|--------------------------------|---------------------|--------|---------------------|------------------------------|---------------------|----------|---------------------|
| | 2010 | Number of events | 2009 | Number of events | 2010 | Number of events | 2009 | Number of events |
| Tornadoes | \$ 141 | 5 | \$ 147 | 3 | \$ 141 | 5 | \$ 293 | 4 |
| Wind/Hail | 616 | 24 | 572 | 25 | 979 | 30 | 885 | 35 |
| Other events | 1 | 1 | 76 | 3 | 262 | 6 | 215 | 6 |
| Prior year reserve reestimates | (83) | | 1 | | (98) | | (59) | |
| Prior quarter reserve reestimates | (39) | | 22 | | -- | | -- | |
| Total catastrophe losses | \$ 636 | 30 | \$ 818 | 31 | \$ 1,284 | 41 | \$ 1,334 | 45 |

Combined ratio Loss ratios are a measure of profitability. Loss ratios by product, and expense and combined ratios by brand, are shown in the following table. These ratios are defined in the Property-Liability Operations section of the MD&A.

| | Three months ended June 30, | | | | Six months ended June 30, | | | | | | | |
|---|--------------------------------|-------|---|------|---|--------|----------------|------|---|------|---|-------|
| | Loss ratio (1) | | Effect of catastrophe losses on the loss ratio | | Effect of pre-tax reserve reestimates on the combined ratio | | Loss ratio (1) | | Effect of catastrophe losses on the loss ratio | | Effect of pre-tax reserve reestimates on the combined ratio | |
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Allstate brand loss ratio: | | | | | | | | | | | | |
| Standard auto | 70.1 | 70.7 | 2.0 | 2.1 | (1.9) | (0.1) | 69.8 | 69.8 | 1.3 | 1.9 | (1.0) | (0.4) |
| Non-standard auto | 68.9 | 67.1 | 0.4 | 1.3 | (4.8) | (2.5) | 68.8 | 67.7 | 0.4 | 1.0 | (3.1) | (1.5) |
| Homeowners | 82.6 | 95.1 | 34.7 | 45.8 | (4.2) | (0.9) | 85.0 | 88.9 | 35.9 | 36.6 | (2.3) | (1.1) |
| Other personal lines | 65.7 | 72.5 | 8.3 | 9.8 | (0.7) | 5.0 | 64.6 | 69.2 | 7.8 | 8.8 | (2.3) | 2.9 |
| Total Allstate brand loss ratio | 72.5 | 76.3 | 10.0 | 12.8 | (2.4) | 0.1 | 72.7 | 74.0 | 9.8 | 10.5 | (1.5) | (0.3) |
| Allstate brand expense ratio | 24.3 | 23.6 | | | | | 24.7 | 24.3 | | | | |
| Allstate brand combined ratio | 96.8 | 99.9 | | | | | 97.4 | 98.3 | | | | |
| Encompass brand loss ratio: | | | | | | | | | | | | |
| Standard auto | 73.0 | 73.5 | 0.5 | 0.4 | 1.6 | 2.1 | 74.9 | 73.8 | 0.8 | 0.6 | 3.4 | (0.2) |
| Non-standard auto | 100.0 | 85.7 | -- | -- | -- | (14.3) | 100.0 | 75.0 | -- | -- | -- | (6.3) |
| Homeowners | 64.6 | 76.3 | 15.6 | 22.8 | (1.0) | 1.8 | 84.2 | 69.0 | 31.1 | 16.4 | (1.5) | (5.6) |
| Other personal lines | 64.0 | 71.4 | -- | 3.6 | (4.0) | 7.1 | 77.6 | 75.0 | 6.1 | 1.8 | -- | 10.7 |
| Total Encompass brand loss ratio | 69.8 | 74.4 | 5.2 | 7.3 | 0.3 | 2.1 | 78.3 | 72.5 | 10.6 | 5.4 | 1.6 | (1.1) |
| Encompass brand expense ratio | 27.6 | 26.6 | | | | | 27.3 | 27.1 | | | | |
| | 97.4 | 101.0 | | | | | 105.6 | 99.6 | | | | |

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**Encompass brand
combined ratio**

| | | | | | | | | | | | | |
|---|------|-------|-----|------|-------|-----|------|------|-----|------|-------|-------|
| Allstate Protection loss ratio | 72.4 | 76.2 | 9.8 | 12.5 | (2.3) | 0.3 | 73.0 | 74.0 | 9.9 | 10.1 | (1.4) | (0.3) |
| Allstate Protection expense ratio | 24.4 | 23.8 | | | | | 24.8 | 24.4 | | | | |
| Allstate Protection combined ratio | 96.8 | 100.0 | | | | | 97.8 | 98.4 | | | | |

(1) Ratios are calculated using the premiums earned for the respective line of business.

Standard auto loss ratio for the Allstate brand decreased 0.6 points in the second quarter of 2010 compared to the same period of 2009 due to favorable reserve reestimates, partially offset by higher claim frequency. The standard auto loss ratio for the Allstate brand in the first six months of 2010 was comparable to the same period of 2009 as more favorable reserve reestimates and lower catastrophe losses were offset by higher claim frequency. In the second quarter and first six months of 2010, claim frequencies in the bodily injury and physical damage

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED JUNE 30, 2010 AND 2009

coverages have increased compared to the same periods of 2009, but remain within historical norms. Bodily injury and physical damage coverages severity results increased in line with historical Consumer Price Index (CPI) trends.

Non-standard auto loss ratio for the Allstate brand increased 1.8 points and 1.1 points in the second quarter and first six months of 2010 compared to the same periods of 2009 due to higher claim frequencies, partially offset by favorable reserve reestimates and lower catastrophe losses. Bodily injury and physical damage coverages severity results increased in line with historical CPI trends.

Homeowners loss ratio for the Allstate brand decreased 12.5 points to 82.6 in the second quarter of 2010 from 95.1 in the second quarter of 2009, and 3.9 points to 85.0 in the first six months of 2010 from 88.9 in the first six months of 2009 due to lower catastrophe losses including prior year reserve reestimates for catastrophes, partially offset by higher frequencies excluding catastrophes. Frequencies excluding catastrophes increased in both periods of 2010 compared to the same periods of 2009, in part, due to inclement weather. Loss cost decreases outpaced earned premium decreases which are impacted by earned rate increases.

Expense ratio for Allstate Protection increased 0.6 points and 0.4 points in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009. Restructuring costs decreased 0.3 points and 0.2 points in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009, driven by costs associated with reorganization of the Business Insurance sales and support model. Excluding restructuring, the expense ratio for Allstate Protection increased 0.9 points and 0.6 points in the second quarter and first six months of 2010, respectively, compared to the same periods of 2009. Improved operational efficiencies were offset by increased investments in marketing, increases in the net costs of employee benefits due to unfavorable investment results and lower earned premium.

The impact of specific costs and expenses on the expense ratio are included in the following table.

| | Allstate brand | | Three months ended June 30, Encompass brand | | Allstate Protection | |
|-----------------------------------|----------------|------|--|------|---------------------|------|
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Amortization of DAC | 13.9 | 14.1 | 18.2 | 18.4 | 14.0 | 14.3 |
| Other costs and expenses | 10.2 | 9.0 | 9.1 | 7.9 | 10.2 | 9.0 |
| Restructuring and related charges | 0.2 | 0.5 | 0.3 | 0.3 | 0.2 | 0.5 |
| Total expense ratio | 24.3 | 23.6 | 27.6 | 26.6 | 24.4 | 23.8 |

| | Allstate brand | | Six months ended June 30, Encompass brand | | Allstate Protection | |
|--|----------------|------|--|------|---------------------|------|
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |