

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

GLOBETEL COMMUNICATIONS CORP
Form 10KSB
March 31, 2005

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-KSB

(Mark One)

ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

TRANSITION REPORT UNDER SECTION 13 OR 15(d)
EXCHANGE ACT OF 1934 OF THE SECURITIES

For the transition period from _____ to _____

Commission File Number: 0-23532

GLOBETEL COMMUNICATIONS CORP.

(Name of small business issuer in its charter)

Delaware

88-0292161

(State or other jurisdiction of
incorporation)

(I.R.S. Employer Identification No.)

9050 Pines Blvd. Suite 110 Pembroke Pines, Florida 33024

(Address of Principal Executive Offices) (Zip Code)

Issuer's telephone number: (954) 241-0590

Securities registered under Section 12 (b) of the Exchange Act:

Title of each class Name of exchange on which registered

Securities registered under Section 12 (g) of the Exchange Act:

Common Stock, Par Value \$.00001 Per Share

(Title of class)

(Title of class)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to the filing requirements for the past 90 days. Yes No

Check if there is no disclosure of delinquent filers in response to Item 405 of

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Regulation S-B is not contained in this form, and no disclosure will be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB. |_ |

State issuer's revenues for its most recent fiscal year ended December 31, 2004: \$28,996,213.

As of March 22, 2005, there were 1,080,320,931 shares of the issuer's common stock issued and outstanding. Affiliates of the issuer own 133,622,378 shares of the issuer's issued and outstanding common stock and the remaining 946,698,533 shares are held by non-affiliates. The aggregate market value of the shares held by non-affiliates at March 22, 2005, was \$257,501,995.

DOCUMENTS INCORPORATED BY REFERENCE:

There are documents incorporated by reference in this Annual Report on Form 10-KSB, which are identified in Part III, Item 13.

Transitional Small Business Disclosure Format (Check one): Yes No

(*) Affiliates for the purposes of this Annual Report refer to the officers, directors of the issuer and subsidiaries and/or persons or firms owning 5% or more of issuer's common stock, both of record and beneficially. [GRAPHIC

TABLE OF CONTENTS

	Page
PART I	
Item 1. Description of Business	5
Item 2. Description of Property	16
Item 3. Legal Proceedings	17
Item 4. Submission of Matters to a Vote of Security Holders	20
PART II	
Item 5. Market for Common Equity and Related Stockholder Matters	21
Item 6. Management's Discussion and Analysis or Plan of Operation	23
Item 7. Financial Statements	28
Item 8. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure	87
Item 8a. Controls and Procedures	87
Item 8b. Other Information	89
2	
PART III	
Item 9. Directors, Executive Officers, Promoters and Control Persons, Compliance with Section 16(a) of the Exchange Act	89
Item 10. Executive Compensation	92
Item 11. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	94
Item 12. Certain Relationships and Related Transactions	96
Item 13. Exhibits	96
Item 14. Principal Accountant Fees and Services	97

PART I

Forward-Looking Statements and Risk Factors

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Certain information included in this Form 10-KSB and other materials filed or to be filed by GlobeTel Communications Corp. ("GlobeTel," "we" "us" or "ours") with the Securities and Exchange Commission (as well as information included in oral or written statements made from time to time by us, may contain forward-looking statements about our current and expected performance trends, business plans, goals and objectives, expectations, intentions, assumptions and statements concerning other matters that are not historical facts. These statements may be contained in our filings with the Securities and Exchange Commission, in our press releases, in other written communications, and in oral statements made by or with the approval of one of our authorized officers. Words or phrases such as "believe", "plan", "will likely result", "expect", "intend", "will continue", "is anticipated", "estimate", "project", "may", "could", "would", "should" and similar expressions are intended to identify forward-looking statements. These statements, and any other statements that are not historical facts, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, 15 U.S.C.A. Sections 77Z-2 and 78U-5 (SUPP. 1996), as codified in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended from time to time (the "Act").

Those statements include statements regarding our intent, belief or current expectations, and those of our officers and directors and the officers and directors of our subsidiaries as well as the assumptions on which such statements are based. Prospective investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results and the timing of certain events may differ materially from those contemplated by such forward-looking statements.

3

In connection with the "safe harbor" provisions of the Act, we are filing the following summary to identify important factors, risks and uncertainties that could cause our actual results to differ materially from those projected in forward-looking statements made by us, or on our behalf. These cautionary statements are to be used as a reference in connection with any forward-looking statements. The factors, risks and uncertainties identified in these cautionary statements are in addition to those contained in any other cautionary statements, written or oral, which may be made or otherwise addressed in connection with a forward-looking statement or contained in any of our subsequent filings with the Securities and Exchange Commission. Because of these factors, risks and uncertainties, we caution against placing undue reliance on forward-looking statements. Although we believe that the assumptions underlying forward-looking statements are reasonable, any of the assumptions could be incorrect, and there can be no assurance that forward-looking statements will prove to be accurate. Forward-looking statements speak only as of the date on which they are made. We do not undertake any obligation to modify or revise any forward-looking statement to take into account or otherwise reflect subsequent events, or circumstances arising after the date that the forward-looking statement was made.

The following risk factors may affect our operating results and the environment within which we conduct our business. If our projections and estimates regarding these factors differ materially from what actually occurs, our actual results could vary significantly from any results expressed or implied by forward-looking statements. These risk factors include, but are not limited to, changes in general economic, demographic, geopolitical or public safety conditions which affect consumer behavior and spending including the ongoing ramifications of the September 11, 2001 terrorist attacks and the governmental response to those attacks, including the armed conflict in Iraq or other potential countries; increasing competition in the VoIP segment of the

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

telecommunications industry; adverse Internet conditions which impact customer traffic on our Company's networks in general and which cause the temporary underutilization of available bandwidth; various factors which increase the cost to develop and/or affect the number and timing of the openings of new networks, including factors under the influence and control of government agencies and others; fluctuations in the availability and/or cost of local minutes or other resources necessary to successfully operate our Company's networks; our Company's ability to raise prices sufficiently to offset cost increases, including increased costs for local minutes; the feasibility and commercial viability of our Stratellite project; related contemplated funding from third parties to finance the project, and necessary cooperation with various military and non-military agencies of the United States government, and similar agencies of foreign government and telecommunication companies; depth of management and technical expertise and source of intellectual and technological resources; adverse publicity about us and our networks; our current dependence on affiliates in our overseas markets; the rate of growth of general and administrative expenses associated with building a strengthened corporate infrastructure to support our Company's growing operations; relations between our Company and its employees; legal claims and litigation against the Company; the availability, amount, type, and cost of capital for the Company and the deployment of such capital, including the amounts of planned capital expenditures; changes in, or any failure to comply with, governmental regulations; the amount of, and any changes to, tax rates and the success of various initiatives to minimize taxes; and other risks and uncertainties referenced in this Annual Report on Form 10-KSB. This statement, and any other statements that are not historical facts, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as codified in Section 27A of the Securities Act of 1933 and Section 21E and the Securities Exchange Act of 1934, as amended from time to time (the "Act").

4

This annual report also contains certain estimates and plans related to the telecommunications industry in which we operate. The estimates and plans assume that certain events, trends and activities will occur, of which there can be no assurance. In particular, we do not know what level of growth will exist, if any, in the telecommunications industry, and particularly in those domestic and international markets in which we operate. Our growth will be dependent upon our ability to compete with larger telecommunications companies, and such factors as our ability to collect on our receivables and to generate profitable revenues from operations and/or from the sale of debt or equity securities, of which there can be no assurance. If our assumptions are wrong about any events, trends and activities, then our estimates for the future growth of GlobeTel and our consolidated business operations may also be wrong. There can be no assurance that any of our estimates as to our business growth will be achieved.

ITEM 1. DESCRIPTION OF BUSINESS

General

GlobeTel Communications Corp. (GlobeTel), a Delaware corporation established in July 2002, is engaged in the business of providing telecommunication services, primarily involving Internet telephony using Voice over Internet Protocol ("VoIP") equipment.

GlobeTel is authorized to issue up to 1,500,000,000 shares of Common Stock, par value \$0.00001 per share, and 10,000,000 shares of Preferred Stock, par value \$0.001. The preferred stock is a so-called "blank check" preferred, meaning that its terms such as dividends, liquidation and other preferences, are to be fixed by our Board of Directors at the time of issuance. The dividends, liquidation rights and other preferences for each class of Preferred Stock are explained in

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Item 7, Financial Statements, Note 23.

We were previously a wholly-owned subsidiary of American Diversified Group, Inc. (ADGI). At a special meeting of stockholders of ADGI held on July 24, 2002, the stockholders of ADGI approved a plan (the "Plan") for the exchange of all outstanding shares of ADGI for an equal number of shares of GlobeTel.

ADGI was incorporated under the laws of the State of Nevada as Terra West Homes, Inc. on January 16, 1979. On March 15, 1995, its name was changed to "American Diversified Group, Inc." During the period ended July 24, 2002, ADGI's business activities included (i) sale of telecommunication services primarily involving Internet telephony using VoIP through its Global Transmedia Communications Corporation subsidiary ("Global"), and (ii) wide area network and local area network services provided through its NCI Telecom, Inc. subsidiary ("NCI"). Global was acquired by ADGI on February 19, 2000, and NCI was acquired on June 29, 2000. During 2002, Global and NCI were merged with and into ADGI, with ADGI as the surviving corporation.

5

When ADGI exchanged all of its outstanding shares of common stock for GlobeTel common stock, ADGI became a wholly-owned subsidiary of GlobeTel and GlobeTel began conducting the business formerly conducted by ADGI.

We have a 99% ownership of GTCC de Mexico, S.A. de C.V., a Mexican company established to represent our interests in Mexico. The remaining 1% is owned by the Company's Mexican lawyer who is representing the Company in all matters of the operations in Mexico. GTCC de Mexico is utilized in connection with our operations in Mexico including Banco Azteca. In 2004 we formed wholly-owned subsidiaries: Sanswire, LLC (Sanswire-FL) for our Stratellite project; and Centerline Communications, LLC, (Centerline or CLC) and its wholly-owned subsidiaries, EQ8, LLC, G Link Solutions, LLC, Volta Communications, LLC, and Lonestar Communications, LLC for the purpose of the recording and managing the sale of wholesale minutes and related network management functions.

In 2004, we acquired a 73.15% interest in Consolidated Global Investments, Ltd. (CGI), formerly known as Advantage Telecommunications, Ltd. (ATC), an Australian company. CGI will be utilized in the carrier sales sector of our business and will also function as a licensee of the Sanswire Networks, LLC in Australia.

Business of GlobeTel

We are a telecommunications company with a broad and expanding range of both current and contemplated services, product lines, and projects as described below. Our core products and services are: telephony services that include international wholesale carrier traffic, networks, enhanced services - prepaid calling services and IP Telephony. Our non-telephony products and services include: Stored Value Card Programs and outsourced stored value services for the international banking and telecommunications community. Our Super Hub(TM) network is currently in development and it is our intention to deploy the Stratellites as the most efficient and cost effective means of interconnecting the Super Hub(TM) network.

In our efforts to be on the cutting edge or pioneers in the telecommunication industry, from time to time, we embark on certain services, product lines and projects and enter into certain contractual and non-contractual relationships, which we may subsequently deem unfeasible, impractical, cost prohibitive or otherwise incompatible with our overall business plans. In such cases, we disclose the initial intent and anticipated result of the applicable service, product, project or relationship. We further disclose the current status of each project and current and/or contemplated changes resulting from the factors

mentioned above.

6

International Wholesale Carrier Traffic

The business of International Wholesale Carrier traffic is a business whereby we buy and we sell large blocks of calling minutes with particular origination and termination points. In some instances, we enter into agreements with established international telephone carriers to deliver international calls into their domestic telephone networks for termination to the parties being called. Additionally we purchase a bulk package of minutes to specific destinations and then resell these minutes in smaller quantities to individual and business customers. In most instances, our customers prepay for these minutes or post letters of credit with our bank, securing their purchases.

Beginning in July 2004, we began to migrate these operations from GlobeTel, the parent company, to our subsidiary, Centerline and its subsidiaries. The migration was completed in the beginning of September 2004 and International carrier traffic immediately began to ramp up on the networks.

Networks

To provide our services we interconnect with licensed carriers in each country we desire to provide calling services. In some countries, we place electronic equipment called a "hub" on the carrier's premises and then interconnect with their local network. In other countries, we connect directly to the carrier's hub, which is connected to the local telephone network in that country. We maintain hubs in Miami, Los Angeles, Monterrey Mexico, Sao Paulo, Brazil and Hong Kong.

When we establish service to a new country and traffic volume is relatively low, we create a "virtual" network connection between the two hubs. Virtual networks have been described as "tunnels" through the Internet.

A virtual network is limited to the amount of traffic it can handle. When the limit begins to be approached, we make arrangements with one of several major Internet service providers who maintain a physical connection between the hubs in the form of a leased high speed line. Leased lines have much greater traffic-carrying capacity than virtual networks. We are immediately able to handle a greater volume of calls than the virtual network allows.

At present, we have virtual networks serving callers in the United Kingdom, Australia and the Philippines and physical networks serving customers in Hong Kong, Brazil and Mexico.

We also provide network management services to customers, which includes testing routes, troubleshooting and service requests.

Enhanced Services - PrePaid Calling Services

Our Enhanced Services use proprietary software that operates on our switch interconnected with various customer networks. PrePaid Calling Services are the most widely used Enhanced Service. Our Prepaid Calling Services allows carrier customers and reseller customers to sell their own branded prepaid calling cards in their markets and allows their customers to make both domestic and international calls.

7

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

We are focusing on prepaid calling services and outsourcing the use of our Enhanced Services switch. We are a premier provider and enabler of these services having expanded our market from telephone companies and prepaid calling card resellers to financial institutions who wish to create new revenue sources from their existing bank card customer base by introducing new value added services to their bank cards.

Internet Telephony

Since our launch of the MagicPhone in May of 2004, we have been expanding and upgrading our Internet Telephony product line. Our original MagicPhone product and program, which was based on the SIP protocol is presently being sold primarily in the Mexican market. Along with the MagicPhone launch, we continued product development and have upgraded the system based on new open source standards that better serve the needs of both residential and business consumers. It also opens up many markets that the older technology could not reach. Our new MagicPhone is "plug and play" and provides the user with enhanced features such as conference calling, call forwarding, emergency services, voice mail and multiple lines.

We have targeted the Mexican, Latin American and Eastern European markets for the continued rollout of this product. We are currently beta testing in Mexico, Panama, Argentina, Uruguay and Poland.

Stored Value Services

In late 2003, we began offering new products and services which we call the MagicMoney program. The features of the MagicMoney program allow telecommunications companies and financial institutions worldwide to add true stored value services to their existing products and create new products. MagicMoney stored value services include: prepaid long distance and international calling services, debit card "electronic bank accounts" and funds sharing services.

We developed the MagicMoney program as a stored value product to sell into specific ethnic communities around the world so that Overseas Foreign Workers remain connected with their family members and friends in their country of origin. Some of the features that make our product unique are the combination of such stored value services as inexpensive prepaid calling services, funds sharing between linked cardholders, electronic banking services and a full complement of debit card services that are offered anywhere the Maestro and Cirrus logos are found, which covers between 5 - 8 million merchants and approximately 1 million ATMs around the world.

At the moment, our programs are geared towards Latin American, Philippino and Asian markets linking their overseas family members to home. One of our key goals is to tap into the multi-billion dollar money remittance market while providing all of the other financial and non-financial services not commonly available to these ethnic groups.

8

We are presently working on a number of MagicMoney projects. By having developed a comprehensive stored value services platform and system infrastructure we are able to support a unique range of innovative solutions for telecommunications companies, financial institutions, credit card processors, retail outlets, nonprofit organizations and additional businesses in a range of vertical markets that already have their own existing card programs.

We are now widely recognized as "an enabler" of ground-breaking stored value applications and technology. Our suite of stored value applications aid firms

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

with existing card programs and bring to them flexibility to add ancillary services to their cards. These ancillary services help firms create new profit centers from current products, drive new value added benefits for existing cardholders and create new marketing vehicles for firms to attract new cardholders and grow their businesses. These new stored value technology based solutions further define our paradigm shift.

We have developed a wireless access application to enable the cardholders in the United States to access all of the stored value features and functionally via their mobile phones using SMS technology.

Updates of Disclosed Stored Value Service Agreements & Programs

Banco Azteca Letter of Intent

In February 2005, we signed a Letter of Intent (LOI) with Banco Azteca, the fifth largest financial institution in Mexico. The agreement with Banco Azteca further cements our position in Mexico serving the Latin American Market Segment.

Presently we are working with Banco Azteca on the initial stage development that will enable 2.5 million existing Banco Azteca debit cards to be used for prepaid calling. We expect the commercial launch to take place during the second quarter of 2005.

Bankcard Agreement

In June 2004, we entered into an agreement with Bankcard Inc. (Bankcard), a member of the RCBC Group, one of the largest private commercial bank and financial institutions in the Philippines, to introduce a stored value card program for domestic and international use. Bankcard will be able to issue a MasterCard and/or VISA card that will offer Overseas Filipino Workers and Filipinos in foreign countries, convenient, risk free and low cost international funds transfer and discounted long distance calling services.

We and Bankcard are presently working on the deployment of a MasterCard Electronic Signature based Stored Value Card to be launched in the Philippines, the Middle East and additional countries in South East Asia.

9

We are working with Bankcard on technical and systems integration. Creative and program development is now underway for the co-branded card design, program and marketing development. Bankcard and GlobeTel have determined a tentative launch during the second quarter of 2005.

Globe Telecom Memorandum of Agreement

In October 2004, we signed a Memorandum of Agreement (MOA) with Philippine mobile giant Globe Telecom (Globe) to jointly develop an integrated payment system that will combine the Company's stored value card payment processing capabilities with Globe's SMS applications technology. The purpose of this program is to allow the Company's stored value cardholders to send money directly to family and friends through their Globe Mobile Phone (G-Cash). With this new technology, the SMS/text recipient is then able to withdraw funds from major Filipino retail outlet chains. Globe Telecom is the second largest cellular phone operator in the Philippines with over 10 million subscribers. We are at the end stages of testing a software application to support G-Cash.

Equitable Card Letter of Understanding

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

In August 2004, we signed a Letter of Understanding (LOU) with Equitable Card Network, Inc. for Equitable to enable the Company to issue GlobeTel branded VISA Electron Cards in the Philippines. We are presently working with Equitable to define the nature, type and scope of the relationship we will be forming to issue VISA Electron cards in the Philippines.

Pier One Filipino Seafarers Union

In July 2004, we entered into an agreement with Pier One to develop GTEL's Stored Value Card Program for seafarers. The "Lighthouse Card" will allow Filipino seafarers to load and remit cash from overseas at special rates. Corresponding Lighthouse cardholders in the Philippines can then withdraw money from any ATM in the Philippines and access their account from most locations throughout the world. We are continuing to work on the development and launch of this program.

First Class Professional Agreement

In August 2004, we entered into an agreement with First Class Professional Human Resources, Inc. (FC Professional), a Philippines corporation based in Manila, to develop the GTEL Stored Value Program for use by its members in Japan. FC Professional represents approximately 40,000 Filipino workers in Japan. These benefits will include low cost international calling, funds sharing and loyalty discounts.

At this point in time the FC Professional program is "on hold" due to the mandate passed by the Japanese government that has dramatically reduced the number of Philippine workers who are allowed to work in Japan.

10

OnQ Program

In July 2004, we announced the launching of the stored value card program in Australia, Bill Express, through the Australian distributor, OnQ, with over 8,000 points of sale throughout Australia. The new prepaid debit style product was designed to provide a customer with a convenient alternative to cash that is secure and easy to manage. The program has been put "on hold" pending resolution of commercial issues.

Timesofmoney.com Memorandum of Understanding In September

2004, we entered into a Memorandum of Understanding (MOU) with Times of Money in which Timesofmoney.com would provide direct deposit facilities to 54 banks and issue prepaid cards in India for GTEL cardholders. TimesofMoney.com is a comprehensive, online financial super mall, founded by The Times of India Group, the largest media group in India. It hosts the offerings of best-in-class banks and financial institutions and its product portfolio spans credit cards, loans, mutual funds, tax filing and NRI services. The company is a leading financial portal and has emerged as the backbone of the Banking Industry for online remittances. We continue to work to define the applications for the product.

Englewood Agreement

In May of 2004, we signed a joint venture agreement with Englewood Corporation whereby (Englewood) would provide all of its current and future business opportunities to GlobeTel. This includes carrier customers, carrier termination networks, stored value products and services and value added ATM, debit and credit card products for both financial and non financial products and services and the processing capabilities for such transactions on ATM/debit card networks including but not limited to MasterCard Inc, MasterCard International, VISA and

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

private banking ATM networks. Through Englewood and its subsidiaries carrier traffic, foreign termination and stored value card processing capabilities are underway.

Processing Switch Agreement

In August 2004, through Englewood Corporation, we entered into an agreement to join with Grupo Ingedigit C.A. ("GI"), a certified MasterCard third party transaction processor and the leading electronic financial transactions services backbone provider for the banking industry in Venezuela, establishing a new venture in Miami, Florida providing domestic and worldwide financial transaction processing services. This domestic venture combined with GI's current international processing capabilities will support on its own network all the Magic Money and other private label GTEL stored value card programs around the world, as well as other third party cards. Both parties will contribute equally to the operation of the Miami switch. The switch is expected to be certified to process MasterCard, Visa, Cirrus, and other independent ATM network transactions. Operations are expected to begin by the third quarter of 2005. The switch will be installed and integrated by Englewood Corporation.

11

Super Hubs (TM)

We have consolidated our operations on the development of the Super Hub(TM) and its application in the maturing foreign markets utilizing VoIP technology. Further, we have limited our activities in some markets to focus on opportunities with greater margins.

Each Super Hub(TM) will be interconnected and equipped to provide one-stop shopping for quality voice and data communications. The Super Hub(TM) makes the network unique in its design. It will not be built on the conventional, hub-and-spoke connection but will instead follow a high connectivity, multi-route design only available by using IP.

Our intention is to use the Stratellites (discussed below) as the most efficient and cost-effective means of interconnecting our Super Hubs(TM).

Sanswire Networks LLC

Sanswire is developing a Wireless Broadband Network utilizing high-altitude airships called Stratellites that will be used to provide wireless voice, video, and data services. These Stratellites will form strategic nodes for the Super Hub(TM) Network. A Stratellite is similar to a satellite, but is stationed in the stratosphere rather than in orbit. At an altitude of only 13 miles, each Stratellite will have clear line-of-sight to an entire major metropolitan area and should allow subscribers to easily communicate in "both directions" using readily available wireless devices. Each Stratellite will be powered by a series of solar powered hybrid electric motors and other state-of-the-art energy storage technologies.

In addition to Sanswire's Wireless Broadband Network, proposed telecommunications uses include cellular, 3G/4G mobile, MMDS, paging, fixed wireless telephony, HDTV and others.

We strongly believe that we will be able to use the Stratellites as the most efficient and cost-effective means of interconnecting our Super Hubs(TM).

The Stratellite is being designed and tested to operate at an altitude of between 55,000 and 65,000 feet using GPS coordinates to achieve its on-station position. Tests of the Stratellite and its systems will begin in the second

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

quarter of 2005.

We have had on-going discussions with several groups within the U.S. government and military concerning the rollout and use of the Stratellite. Further, we are in discussions with the other corporate and private groups, as well as foreign governments, all of whom have expressed interest in the development and commercial viability of the Stratellite.

Sanswire has been contacted by the U.S. Army's Space and Missile Defense Command (SMDC), which expressed its desire to be involved in the sharing of technology and information as well as possible involvement in the development of the Stratellite. In addition to the commercial applications being developed by GTEL, the SMDC sees several military intelligence gathering and operational applications for Stratellite-type systems.

12

On January 18, 2005, we signed a Letter of Intent (LOI) with the National Aeronautics and Space Administration (NASA). The agreement with NASA's Dryden Flight Research Center at Edwards Air Force Base in California positions us for future governmental associations and business development ventures. The LOI will create a framework for creation of a Space Act Agreement between GTEL, the developer and provider of the Stratellite, a High Altitude Platform (HAP) Airship, and NASA Dryden Research Center.

The parties also envision that the agreement will employ provisions for joint advocacy and proposal development efforts in the pursuit of future new business opportunities of mutual benefit. The agreement will provide NASA and other agencies the access to the Stratellite for the installation, integration, and deployment of NASA sponsored sensors and other projects. Under the proposed agreement, other government agencies may, in cooperation with NASA Dryden, utilize the Stratellite for their projects and requirements.

On March 8, 2005, we announced a global strategy for Sanswire. We signed a Letter of Intent to immediately establish Sanswire Europe S.A., its first regional operating subsidiary. Sanswire Europe will be a joint venture between GlobeTel's wholly-owned operating subsidiary, Sanswire Networks, LLC and Strato-Wireless Ltd. (SWL), in which GlobeTel will own 55% and Strato-Wireless will own 45% of the shares of the European Venture. The new operation will be managed jointly by J. Randolph Dumas and John A. Jensen, Jr., both former senior Managing Directors at global investment banking firms. Both principals have decades of business experience throughout Europe and the Middle East.

Sanswire Europe is being formed to generate government, military and corporate contracts for Sanswire's Stratellite platforms within Europe. Stratellites are specialized airships that will be placed in the stratosphere to be used for transmitting virtually all types of wireless communications and content. Sanswire Europe will extend the Sanswire franchise into Europe, the Middle East and Africa. Eventually, other regional Sanswire entities will be created to develop opportunities in other regions including Asia and Latin America.

13

Competitive Business Conditions - Telecommunications Services

The telecommunications industry is highly competitive, rapidly evolving and subject to constant technological change and to intense marketing by different providers of functionally similar services. Since there are few, if any, substantial barriers to entry, except in those markets that have not been subject to governmental deregulation, we expect that new competitors are likely

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

to enter our markets. Most, if not all, of our competitors are significantly larger and have substantially greater market presence and longer operating history as well as greater financial, technical, operational, marketing, personnel and other resources than we do.

Our use of IP technology and our proprietary systems and products enables us to provide customers with competitive pricing for telecommunications and stored value services. Nonetheless, there can be no assurance that we will be able to successfully compete with major carriers and financial services companies in present and prospective markets. We are dependent upon local independent affiliates or associates partners in each market for sales and marketing, customer service and technical support. This marketing strategy should minimize our dependency on any single market and/or group of customers and lessen our costs and expedite our entry into markets. There can be no assurance that we will be able to successfully compete in our present and prospective markets.

Competitive Business Conditions - Sanswire Project

We are aware of other companies that are also developing high altitude platforms similar in nature to our Stratellite project. However, we currently believe that the research, development, and, ultimately, the production process to produce and market the Stratellite are proceeding at a faster rate than our known competitors. We believe we are currently approximately two years ahead of our closest competitor. Our position is evidenced by the strong interest and present and contemplated commitments by NASA and other governmental and commercial enterprises in our project, vis-a-vis those of our competitors, which may have more resources available to develop their respective products. Furthermore, since the Sanswire technology and Stratellite project are currently in the development stage, there can be no assurance that the project will successfully complete the development stage and result in a commercially viable product. Even if a properly functioning, commercially viable product is established there can be no assurance that revenues will be achieved from the sales of Stratellites or that the costs to produce such revenues will not exceed the revenues or that the project will otherwise be profitable. However, we do believe that the technology and other intangible assets associated with this project currently have a realizable fair value in excess of the recorded value of approximately \$2.8 million. There can be no assurance that we will be able to successfully achieve the results we anticipate with this project.

Sources and Availability of Hardware and Software

All equipment used by GlobeTel is provided by major suppliers and is readily available. Software to operate the network is commercially available from software suppliers and equipment suppliers, and GlobeTel has developed in-house proprietary software for network applications and stored value products. We are dependent upon many suppliers of hardware and software. However we use equipment from prime manufacturers of equipment including Cisco, Motorola, SUN, HP and Newbridge Networks, among others.

Sources and Availability of Technical Knowledge and Component Parts

The Sanswire project requires a high level of technological knowledge and adequately functioning component parts and sub-assemblies to continue the project and achieve commercial viability. We have current and contemplated arrangements for supply of both internal and external technical knowledge to provide the intellectual capital to continue with this project. Specifically, there is a high level of interest and anticipated cooperation from technical experts within the government, military, and commercial sectors, including NASA. Similarly, we have current and contemplated arrangements for supply required

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

component parts, both internally developed, as well as, outsourced from specialty contractors to provide component parts to continue with this project in the near term.

Dependence on a Few Customers

As discussed below in Part V, Management Discussion and Analysis and Plan of Operation, we are currently dependent on a limited number of customers. As we expand our products, services, and markets, we expect to substantially broaden our customer base and reduce our dependence upon just a few customers.

Trademarks

We have filed marks and/or are filing marks for the following: International trademark application under the Madrid Protocol for MagicMoney. International trademark application under the Madrid Protocol for GlobeTel. Trademark of GlobeTel in Canada. Trademark of MagicMoney in Canada. Trademark of GlobeTel in Mexico. Trademark of MagicMoney in Mexico. Trademark of GlobeTel in Guatemala. Trademark of MagicMoney in Guatemala. Trademark of MagicMoney in Brazil. Trademark of GlobeTel in Brazil. Trademark of GlobeTel in Philippines.

We intend to file for registration of the names "Stratellite" and "Sanswire".

We intend to file for patents covering unique design and intellectual property covering the design and engineering of the Stratellite, but will wait until these are finalized.

Regulatory Matters

Carriers seeking to provide international telecommunication services are required by Section 214 of the Telecommunications Act to obtain authorization from the Federal Communications Commission to provide those services. We have applied for and obtained the required authorization.

Our operations in foreign countries must comply with applicable local laws in each country we serve. The communications carrier with which we associate in each country is licensed to handle international call traffic, and takes responsibility for all local law compliance. For that reason we do not believe that compliance with foreign laws will affect our operations or require us to incur any significant expense.

15

Effect of Existing or Probable Governmental Regulations

In February 1997, the United States and approximately seventy (70) other countries of the World Trade Organization (WTO) signed an agreement committing to open their telecommunications markets to competition and foreign ownership beginning in January 1998. These countries account for approximately 90% of world telecommunications traffic. The WTO agreement provides us and all companies in our industry with significant opportunities to compete in markets where access was previously either denied or extremely limited. However, the right to offer telecommunications services is subject to governmental regulations and therefore our ability to establish ourselves in prospective markets is subject to the actions of the telecommunications authorities in each country. In the event that new regulations are adopted that limit the ability of companies such as ourselves to offer VoIP telephony services and other services, we could be materially adversely affected.

Research and Development

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Research and development costs for 2004 in connection with our Sanswire project were \$260,085. Since our acquisition of the Sanswire assets in April 2004, increasing amounts of time and resources are devoted to Sanswire, and time and resources are expected to continue increasing in the near term as our Stratellite project continues and expands.

Number of Total Employees and Number of Full-Time Employees

At present we have 44 full-time employees, including our executive officers and employees of our subsidiaries. We do not believe that we will have difficulty in hiring and retaining qualified individuals in the fields of Internet telephony and other communications projects although the market for skilled technical personnel is highly competitive. Through our Sanswire subsidiary, we recently hired four highly skilled engineers in connection with our Stratellite project.

ITEM 2. DESCRIPTION OF PROPERTY

We have leased facilities at 9050 Pines Blvd., Suite 110, Pembroke Pines, Florida 33024, as of April 1, 2004. For this new facility, the lease will expire in June 2009, with an initial monthly rent of \$5,462 (plus 6% sales tax), and increases of 4% per year.

16

In November 2004, we leased additional adjacent space under the same terms and period as the existing lease, bringing the total monthly office rent to \$9,186 (including sales tax). We are currently negotiating with the landlord at our present facility to expand our office space due to expected growth of our business operations for the foreseeable future.

In January 2005, we satisfied our lease obligation at 444 Brickell Avenue, Suite 522, Miami, Florida 33131 and have no further obligation in the property.

In January 2005, we signed a lease agreement with the San Bernardino International Airport Authority for hangar space at the airport in San Bernardino, CA for the purpose of assembling and storing the Stratellite prototype. The term of the agreement is from January 15, 2005 through March 31, 2005, at a monthly lease rate of \$9,767. Three months prepaid rent totaling \$29,302 was paid in December 2004. The agreement provides that with the consent of the lessor we may remain on a month-to-month basis, and we do intend to remain in the space for the near term. The condition of this leased facility is deemed to be in satisfactory condition.

Furthermore, due to our expected growth, including the addition of new subsidiaries and operations, additional space may be required in various locations in the United States and abroad in the foreseeable future.

Sanswire Technologies, Inc., the company from which we purchased our Sanswire, LLC intangible assets, had an office space lease in Dekalb County, GA. The lease term was from April 1, 2004 through March 31, 2005, with monthly rent of \$2,628. Although not directly obligated on this lease, the company paid the monthly rent from May 2004 through March 2005, whereas employees of our subsidiary, Sanswire, LLC, utilized the premises. The employees have since vacated the premises.

ITEM 3. LEGAL PROCEEDINGS

Former Consultants

We are a defendant in two lawsuits filed by Matthew Milo and Joseph Quattrocchi, two former consultants, filed in the Supreme Court of the State of New York (Richmond County, Case no. 12119/00 and 12118/00). These matters were

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

subsequently consolidated as a result of an Order of the court and now bear the singular index number 12118/00. The original lawsuits were for breach of contract. The complaint demands the delivery of 10,000,000 shares of ADGI stock to Milo and 10,000,000 to Quattrocchi. GlobeTel was entered into the action as ADGI was the predecessor of the Company. The suit also requests an accounting for the sales generated by the consultants and attorneys fees and costs for the action.

The lawsuits relate to consulting services that were provided by Mr. Milo and Mr. Quattrocchi and a \$50,000 loan advanced by these individuals, dated May 14, 1997, of which \$35,000 has been repaid.

17

We entered into an agreement with Mr. Milo and Mr. Quattrocchi as consultants on June 25, 1998. The agreement was amended on August 15, 1998. On November 30, 1998, both Mr. Milo and Mr. Quattrocchi resigned from their positions as consultants to our company without fulfilling all of their obligations under their consulting agreement. We issued 3 million shares each to Mr. Milo and Mr. Quattrocchi as consideration under the consulting agreement. We have taken the position that Mr. Milo and Mr. Quattrocchi received compensation in excess of the value of the services that they provided and the amounts that they advanced as loans.

Mr. Milo and Mr. Quattrocchi disagreed with our position and commenced action against us that is pending in the Supreme Court of the State of New York. Mr. Milo and Mr. Quattrocchi claim that they are entitled to an additional 24,526,000 shares of our common stock as damages under the consulting agreement and to the repayment of the loan balance. We believe that we have meritorious defenses to the Milo and Quattrocchi action, and we have counterclaims against Mr. Milo and Mr. Quattrocchi.

With regard to the issues related to original index number 12119/00, as a result of a summary judgment motion, the plaintiffs were granted a judgment in the sum of \$15,000. The rest of the plaintiff's motion was denied. The court did not order the delivery of 24,526,000 shares of ADGI common stock as the decision on that would be reserved to time of trial.

An Answer and Counterclaim had been interposed on both of these actions. The Answer denies many of the allegations in the complaint and is comprised of eleven affirmative defenses and five counterclaims alleging damages in the sum of \$1,000,000. The counterclaims in various forms involve breach of contract and breach of fiduciary duty by the plaintiffs.

For the most part, the summary judgment motions that plaintiffs brought clearly stated that their theories of recovery and the documents that they will rely on in prosecuting the action. The next court appearance is for April 14, 2005, for a status conference.

It is still difficult to evaluate the likelihood of an unfavorable outcome at this time in light of the fact that there has been no testimony with regard to the actions. However, the plaintiffs have prevailed with regard to their claim of \$15,000 as a result of the lawsuit bearing the original index Number 12119/00.

However, we cannot project an outcome with any certainty. We have not entered into any settlement negotiations with Mr. Milo and Mr. Quattrocchi and we do not believe that we will be materially adversely affected by the outcome of this proceeding.

Presently, we are continuing our defense and counterclaims in this matter.

Mexico Associate and Customer

We are taking legal actions against our associate and customer in Mexico for non-payment of the amount they owe the company. This customer has substantial assets, including telecommunications equipment, existing working networks and Mexican tax refunds which they have proposed to turn over to us. The motion filed in the Mexican courts was necessary to formally request that we become the assigned payee of the tax refund receivable and formally secure the equipment and to take over the operations of the existing networks.

In February 2004, the customer agreed that proceeds from the network operations will be paid totally to GlobeTel, including the customer's portion of the profit-sharing, until the amount they owe us has been fully paid. Upon full payment, we will begin the sharing profits again in accordance with the contract.

As of the date of this report, we have taken possession and control of the network operations, along with the substantial portion of the related equipment, and we anticipate receiving positive cash flow from the network operations, as well as receipt of the Mexican tax refunds, in 2005.

This situation with our customer has caused us to record an allowance for bad debt expense of \$938,782 through December 31, 2004. However, we believe that ultimately we will realize substantially all of the amounts owed to us from our Mexico associate.

Patent Infringement Lawsuit

A case was filed against us for patent infringement. On or about September 1, 2004, Alexsam, Inc. (Alexsam) filed an action for patent infringement against the company alleging the stored value card and service we are planning to offer infringes one or more of U.S. Patent No. 6,000,608 (the 608 patent) and U.S. Patent No. 6,189,787 (the 787 patent), allegedly owned by Alexsam. The actions were filed in the United States District Court, Eastern District of Texas, styled Alexsam, Inc. vs. Datastream Card Svc., et al. Case Number 2:03-cv-337. On January 14, 2005, the court dismissed the lawsuit against the company.

On February 8, 2005, we filed suit against Alexsam and Robert Dorf (collectively the defendants) in the United States District Court for the Southern District of Florida, Civil Action No. 05-60201, seeking a declaratory judgment from the court that the 608 and 787 patents are invalid, not enforceable and will not be infringed by our stored value card offering. We are also seeking recovery for damages brought on us by Alexsam, the owners of Alexsam and Dorf for breach of confidential disclosure and trust; intentional interference with business advantage; and for unfair competition under Sec. 501.204 of the Florida Statutes. We are currently engaged in settlement discussions with the defendants and have not yet formally served any of the defendants. At this stage of the proceeding our attorneys cannot predict the outcome or the range of possible loss or gain to us.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders in 2003.

Our Annual Meeting of Shareholders was held on August 27, 2004 in Ft.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Lauderdale, Florida. With over 91% favorable votes from all shareholders entitled to vote, the seven (7) nominees for the Board of Directors were elected and the appointment of Dohan & Company, CPAs, P.A. of Miami as the independent registered auditors for the year ending December 31, 2004 was ratified.

The Directors elected for a one-year term ending at the next shareholders meeting in 2005 are Przemyslaw Kostro, Timothy M. Huff, Mitchell A. Siegel, Jerrold R. Hinton, Leigh A. Coleman, Michael K. Molen and Kyle McMahan.

The following table lists the number of votes cast for each matter, including a separate tabulation with respect to each nominee for office. There were no votes against and no abstentions. The total number of voting shares was 773,261,419.

Proposal 1 - Board of Directors

Nominee	Votes For
Przemyslaw L. Kostro	701,542,311
Timothy M. Huff	703,138,332
Jerrold R. Hinton	702,547,732
Leigh A. Coleman	703,257,886
Mitchell A. Siegel	703,102,683
Michael K. Molen	702,957,132
Kyle McMahan	701,230,011

Proposal 2 - Ratification of Dohan & Co., CPAs, P.A. as Independent Auditors	701,579,825
--	-------------

There were no other matters brought to a vote of security holders 2004.

20

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

(a) Market Price

Our shares of common stock are quoted on the Over-the-Counter Bulletin Board (OTCBB) quotation system under the symbol GTEL. As of the date of this report, there are approximately 30 market makers in our common shares.

The following information sets forth the high and low bid price of our common stock during fiscal 2004 and 2003 and was obtained from the National Quotation Bureau. The quotations reflect inter-dealer prices, without retail mark-up, mark-down or commission and may not represent actual transactions.

CALENDAR 2003

	High	Low
Quarter Ended March 31,	\$.0440	\$.0200
Quarter Ended June 30,	\$.0290	\$.0151
Quarter Ended September 30,	\$.0400	\$.0190
Quarter Ended December 31,	\$.1310	\$.0250

CALENDAR 2004

Quarter Ended March 31,	\$.1960	\$.0500
-------------------------	---------	---------

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Quarter Ended June 30,	\$.1300	\$.0800
Quarter Ended September 30,	\$.1280	\$.0700
Quarter Ended December 31,	\$.1400	\$.0100

(b) Holders

As of the date of this report, there were approximately 25,000 beneficial owners of our common stock.

(c) Dividends

We have never paid a dividend and do not anticipate that any dividends will be paid in the near future. We currently have no funds from which to pay dividends and as of December 31, 2004, our accumulated deficit was \$39,661,036. We do not expect that any dividends will be paid for the foreseeable future.

(d) Securities Authorized for Issuance Under Equity Compensation Plans

In September 2003, the board of directors authorized the issuance of stock options totaling 47,751,200 shares to the officers of the company in return for the forgiveness of \$683,168 in accrued salaries and \$33,100 in other accrued expenses through December 31, 2002. The stock options were exercisable at the lower of \$.015 per share or 50% of the closing market price.

21

In December 2003, the board of directors authorized the issuance of stock options totaling 16,333,333 shares to the officers of the company in return for the forgiveness of \$245,000 in accrued salaries through December 31, 2003. The stock options were exercisable at the lower of \$.015 per share or 50% of the closing market price.

On January 8, 2004, the officers exercised their rights to convert the stock options into common stock at \$.015 and as a result, we issued 64,084,533 shares of common stock in January 2004, in accordance with the stock option agreements.

In May 2004, the board of directors approved an Officers' Stock Option Grant Plan, pursuant to which certain officers are entitled to receive stock options, for each of three years, beginning in 2004 (Year 1). The annual number of option shares to be issued will be equal to amounts that, after the exercise of such options, would affect ownership of various percentages of the total shares then issued and outstanding. The following officers received options for shares in the following percentages: CEO - 3% in each of the three years (total 9%); COO - 2% in each of the three years (total 6%), CFO - 1.5% in Year 1 and 1% in each of the following years (total 3.5%), Director and former President - 1.0% in Year 1 and .5% in each of the following years (total 2%), current President - 1% in each of the three years (total 3%), and CTO - 1% in each of the three years (total 3%). The recipient's rights to the options will vest after continued service at the completion of each year. The total of 99,812,946 option shares are to be issued for 2004. The stock options are exercisable at the lower of \$.045 per share or 50% of the closing market price on date of exercise.

In December 2004, we established our 2004 Stock Option Bonus Plan, wherein the board of directors authorized the issuance of stock options totaling 26,487,483 shares to the officers and employees of the company as payment of accrued bonuses through December 31, 2004. The stock options are exercisable at the lower of \$.045 per share or 50% of the closing market price.

In December 2004, the board of directors authorized the issuance of stock options totaling 3,718,279 shares to the directors of the company as payment of accrued board members' stipends through December 31, 2004. The stock options are

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

exercisable at the lower of \$.0391 per share or 50% of the closing market price on date of exercise.

In January 2005 the option holders exercised their rights to convert a portion of the stock options pursuant to the Officers Stock Grant Plan, the 2004 Stock Option Bonus Plan, and the options for accrued directors' stipends into common stock at \$.045, and, as a result, we issued 30,000,000 shares of common stock in January 2005, in accordance with the stock option agreements.

In addition, certain employees, vendors, professionals and consultants were paid with common stock (see Note 21 to financial statements) and with stock options (see Note 22 to financial statements) and certain investment banking and broker's fees were paid with preferred stock (see Note 23 to financial statements) in lieu of cash compensation.

22

ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

General

Twelve months ended December 31, 2004 ("Fiscal 2004" or "2004" or "the current year") compared to twelve months ended December 31, 2003 ("Fiscal 2003" or "2003" or "the prior year").

Results of Operations

Revenues. During the fiscal 2004, our gross sales were \$28,996,213, representing an increase of 155.4% over the prior year when our gross sales were \$11,351,939. Our revenues increased primarily due to revenues from our subsidiary, Centerline and its subsidiaries, which recorded consolidated revenues of \$18,397,582 (or 63.5% of total revenues), consisting primarily of wholesale traffic revenues (telecommunications minutes) and related network management fees. The remainder of our revenues continued to be predominantly from telecommunications minutes going through our Mexico, Philippines and Brazil networks through June 2004. Thereafter substantially all of our wholesale traffic revenues were produced through Centerline.

Our Mexico network generated \$4,774,657 (or 16.5% of gross revenues), while our Philippines network generated \$3,234,279 (or 11.2% of gross revenues) and our Brazil network generated \$2,147,119 (or 7.4% of gross revenues). Other domestic and international wholesale traffic revenues were \$18,840,158 (or 65.0% of gross revenues), including revenues \$7,009,903 (or 24.2% of gross revenue) from Mexico (unrelated to our Mexico network).

Additional revenues generated included \$9,515 from our Stored Value Card program, \$69,845 from our Magic Money program and \$7,717 from the sale of IP Phones. There were no sales from these programs in the prior year.

Cost of Sales. Our cost of sales consists primarily of the wholesale cost of buying bandwidth purchased by us for resale, collocations costs, technical services, wages, equipment leases, and the costs of telecommunications equipment. We had cost of sales of \$29,187,414 for fiscal 2004, compared to \$8,840,872 for fiscal 2003. We expect cost of sales to increase in future periods to the extent that our sales volume increases.

Gross Margin (Loss). Our gross margin (loss) was (\$191,201) or (0.66%) for fiscal 2004, compared to \$2,511,067 or 22.12% of total revenues in fiscal 2003, a decrease of \$2,702,268 or (107.6%). The decrease is primarily due to the fact that there was lower margin on resale of wholesale minutes related to the increased cost of the minutes to terminate, especially the Mexico network, where

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

our margin was less than two percent, and initial activities of Centerline, where our gross margin was minimal or zero. We expect to derive higher margins once we formally take over the operations of our customer's Mexico network as described in Part II, Item 1 "Legal Proceedings," and commence sales directly to the retail market.

23

Operating Expenses. Our operating expenses consist primarily of payroll and related taxes, professional and consulting services, expenses for executive and administrative personnel and insurance, bad debts, investment banking and financing fees, investor and public relations, research and development, sales commissions telephone and communications, facilities expenses, travel and related expenses, and other general corporate expenses. Our operating expenses for fiscal 2004 were \$12,850,250 compared to fiscal 2003 operating expenses of \$3,805,388, an increase of \$9,044,862 or 238%.

The increase is primarily due an increase in officers' and directors' compensation to \$6,520,206, including non-cash compensation, from \$595,000 in the prior year. During fiscal 2004, total officers' and directors' compensation included non-cash equity compensation (stock and stock options) of \$5,805,646, compared \$185,000 in non-cash compensation during fiscal 2003.

In addition, employee payroll and related taxes for fiscal 2004 were \$1,248,562 compared to \$283,408, an increased by \$965,154 or 340.6%. This increase was due to expansion of our operations, facilities and workforce from 15 total employees to 30 during 2004. Included in non-cash equity compensation (stock and stock options) for employees was \$438,187 in fiscal 2004, compared to \$86,000 in fiscal 2003. Consulting and professional fees increased by \$1,487,250 or 206.9%, to \$2,206,237 in 2004 (including \$325,000 in non-cash equity compensation), compared to \$718,987 in 2003 (including \$203,607 in non-cash equity compensation). These increases are related to additional services required to develop and expand our geographical and product markets and projects, including our Stored Value Program, our Sanswire Project, and international markets, primarily in Asia and Australia, as well as increased professional fees in maintaining and expanding a public company.

We incurred \$260,865 of research and development costs for our Sanswire project - development of the Stratellite during fiscal 2004, compared to none in the prior year, whereas the Sanswire assets was acquired in April 2004.

We incurred \$404,747 of sales commissions for our Centerline operations during fiscal 2004, compared to none in the prior year, whereas the Centerline operations began in 2004.

Income (Loss) from Operations. We had an operating loss of (\$13,041,451) for fiscal 2004 as compared to an operating loss of (\$1,294,321) for fiscal 2003, primarily due to the excess of costs of revenues earned over revenues earned and increased operating expenses as described above, including reduced margins and higher operating costs and expansion of our various programs. We expect that we will continue to have higher operating costs as we increase our staffing and continue expanding operations, programs, projects and operating costs related to our newly acquired subsidiaries.

24

Other Income (Expense). We had net other expenses totaling \$120,418 during fiscal 2004 compared to \$4,908,205 during fiscal 2003.

Other income during fiscal 2004 included \$268,397 in net gains on the

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

settlements of liabilities, compared to \$26,274 in 2003. Various liabilities, representing disputed obligations, were settled for amounts less than the previously recorded values, pursuant to agreements between us and the vendors. We also reported a net gain of \$55,842 in 2003 in connection with the closing of operations of our St. Louis, Missouri office after accounting adjustments were made. We had interest income of \$2,067 in fiscal 2004 compared to none in fiscal 2003.

Other expense of \$56,804 in fiscal 2004 was a result of losses realized on the disposition of fixed assets, compared to a loss of \$42,301 in fiscal 2003. Other expense of \$4,834,878 in fiscal 2003 was as a result of the write-off of assets and liabilities resulting from the transactions in Australia with IPW.

Interest expense for fiscal 2004 was \$189,520 compared to \$113,142 during fiscal 2003. Interest expense increase was primarily due to the accrual of contractual financing charges in connection with the operations of our Centerline subsidiary. Other interest charges actually decreased in 2004, as result in reduction of our total debts.

Net Income (Loss). We had a net loss of (\$13,166,869) in fiscal 2004 compared to a net loss of (\$6,202,526) in fiscal 2003. The net loss is primarily attributable to the increase in the operating expenses as discussed above.

Liquidity and Capital Resources

Assets. At December 31, 2004, we had total assets of \$6,195,977 compared to total assets of \$4,144,231 as of December 31, 2003.

The current assets at December 31, 2004, were \$2,561,197, compared to \$3,389,421 at December 31, 2003. As of December 31, 2004, we had \$601,649 of cash and cash equivalents compared to \$224,994 as of December 31, 2003.

Our net accounts receivable were \$1,740,883 as of December 31, 2004, compared to \$3,039,427 at the same point in 2003. Approximately 92% of the December 31, 2004 receivables were attributable to three customers, including 63% or \$773,319 (net of allowance) related to the Mexico network and 22% or \$266,167 (net of allowance) related to the Brazil network. We have increased our allowance for doubtful accounts by \$1,141,534 for the year, the substantial portion of which relates to two of these three customers.

25

Other current assets included \$66,912 in prepaid expense, primarily prepaid minutes with carriers, compared to \$71,000 in 2003; \$63,976 inventory of IP Phones, compared to none in the prior year; and deposits on equipment purchases and other current assets of \$88,994 compared to none in 2003.

We had other assets totaling \$3,181,012 as of December 31, 2004, compared to \$318,435 as of December 31, 2003. The increase was attributable primarily to the acquisition of the Sanswire intangible assets valued at \$2,778,000 and additional investments of \$50,000 in CGI, our unconsolidated foreign subsidiary, totaling \$352,300 as of December 31, 2004.

Liabilities. At December 31, 2004, we had total liabilities of \$919,400 compared to total liabilities of \$1,908,686 as of December 31, 2003.

The current liabilities at December 31, 2004 were \$914,682 compared to \$1,908,686 at December 31, 2003, a decrease of \$994,004. The decrease is principally due to payments of notes and loans payable, payment of accounts and loans payable to related parties with stock, and a reduction in accounts payable. There were no significant long-term liabilities as of December 31, 2004

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

and 2003.

Cash Flows. Our cash used in operating activities was (\$4,467,989) for 2004, compared to (\$1,389,102) for the prior year. The increase was primarily due to the increased level of operations and operating activities and changes in our current assets and liabilities.

Our cash used in investing activities, including acquisitions of property and equipment investment in CGI, and loans to employees for a total of (\$356,570) compared to (\$607,401) in the prior year.

Net cash provided by financing activities was \$5,201,124, principally from the sale of preferred stock, for 2004, as compared to \$2,019,686, principally from the sale of preferred and common stock and proceeds from notes and loans payable, for the prior year.

In order for us to pay our operating expenses during 2004 and 2003, including certain operating expenses of our wholly-owned subsidiaries, Sanswire and Centerline, and the overall expansion of our operations, we raised \$5,157,500 in sales of preferred stock in 2004, compared \$717,140 and \$500,000 in sales of preferred stock and common stock, respectively in 2003. We also raised \$60,000 and \$144,194 from proceeds from related party payables in 2004 and 2003, respectively. We generated \$375,000 and \$784,259 from loans and notes payable in 2004 and 2003, respectively.

As detailed in the financial statements, we have stock subscriptions receivable for preferred shares that will raise a total of approximately \$12.25 million in cash in 2005, primarily in the form of financing provided by Series B preferred shareholders. Of these funds, \$10 million is committed to the purchases of equipment (two data switches) for our stored value program. With this funding, as well as the additional funding received to-date in 2005, we will have the existing capital resources necessary to fund our operations and capital requirements as presently planned over the next twelve months. However, if we do not receive the full amount, then we may not have the existing capital resources or credit lines available that are sufficient to fund our operations and capital requirements and therefore we may have to pursue additional funds through the issuance of debt and/or equity instruments.

26

Through the date of this report we raised an additional approximately \$5 million in equity placements in 2005. Furthermore, the capital markets have responded favorably to our growth and business strategies through to-date in the first quarter of 2005, particularly as a result of our Stratellite project, and increased investment is anticipated in the near term.

As reflected in the accompanying financial statements, during the year ended December 31, 2004, we had a net loss of (\$13,166,869) compared to a net loss of (\$6,202,526) during 2003. Consequently, there is an accumulated deficit of (\$39,661,036) at December 31, 2004, compared to (\$26,494,167) at December 31, 2003.

27

ITEM 7. FINANCIAL STATEMENTS

GLOBETEL COMMUNICATIONS CORP. AND SUBSIDIARIES
CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2004 AND 2003
TABLE OF CONTENTS

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

	Page

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM	29
CONSOLIDATED FINANCIAL STATEMENTS	
Consolidated Balance Sheets	30
Consolidated Statements of Operations	32
Consolidated Statements of Cash Flows	34
Consolidated Statements of Stockholders' Equity	36
Notes to Consolidated Financial Statements	37

28

Dohan and Company	7700 North Kendall Drive, 200
Certified Public Accountants	Miami, Florida 33156-7564
A Professional Association	Telephone: (305) 274-1366
	Facsimile: (305) 274-1368
	E-mail: info@uscpa.com
	Internet: www.uscpa.com

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders
GlobeTel Communications Corp. and Subsidiaries
Pembroke Pines, Florida

We have audited the accompanying consolidated balance sheet of GlobeTel Communications Corp. and Subsidiaries (the Company) as of December 31, 2004, and the related consolidated statements of operations, cash flows and stockholders' equity for the years then ended December 31, 2004 and 2003. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of GlobeTel Communications Corp. and Subsidiaries as of December 31, 2004 and 2003, and the results of their operations and their cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Miami, Florida
March 19, 2005

Member:

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Florida Institute of Certified Public
Accountants
American Institute of Certified Public Accountants
Private Companies and SEC Practices Sections
National and worldwide associations through
Accounting Group International

29

GLOBETEL COMMUNICATIONS CORP. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET
December 31, 2004

ASSETS

CURRENT ASSETS

Cash and cash equivalents
Accounts receivable, less allowance for doubtful accounts of \$1,505,731
Loans to employees
Prepaid expenses
Inventory
Deposits on equipment purchase
Deferred tax asset, less valuation allowance of \$4,529,043

TOTAL CURRENT ASSETS

PROPERTY AND EQUIPMENT, net

OTHER ASSETS

Investment in unconsolidated foreign subsidiary - Consolidated Global Investments, Ltd.
Intangible assets - Sanswire
Deposits
Prepaid expenses

TOTAL OTHER ASSETS

TOTAL ASSETS

LIABILITIES AND STOCKHOLDERS' EQUITY

COMMITMENTS AND CONTINGENCIES (NOTES 6, 7, 13, AND 17)

LIABILITIES

CURRENT LIABILITIES

Accounts payable
Current portion of capital lease obligations
Accrued officers' salaries
Accrued expenses and other liabilities
Deferred revenues
Related party payables

TOTAL CURRENT LIABILITIES

30

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

LONG-TERM LIABILITIES

Capital lease obligations

TOTAL LONG-TERM LIABILITIES

TOTAL LIABILITIES

STOCKHOLDERS' EQUITY

Series A Preferred stock, \$.001 par value, 10,000,000 shares authorized;
96,500 and 72,000 shares issued and outstanding:

Additional paid-in capital - Series A Preferred stock

Series B Preferred stock, \$.001 par value, 35,000 shares authorized;
35,000 and 0 shares issued and outstanding:

Additional paid-in capital - Series B Preferred stock

Series C Preferred stock, \$.001 par value, 5,000 shares authorized;
750 and 0 shares issued and outstanding:

Additional paid-in capital - Series C Preferred stock

Series D Preferred stock, \$.001 par value, 5,000 shares authorized;
1,000 and 0 shares issued and outstanding:

Additional paid-in capital - Series D Preferred stock

Common stock, \$.00001 par value, 1,500,000,000 shares authorized;
950,849,646 and 653,224,471 shares issued and outstanding

Additional paid-in capital

Stock subscriptions receivable:

Series A Preferred Stock

Series B Preferred Stock

Series D Preferred Stock

Accumulated deficit

TOTAL STOCKHOLDERS' EQUITY

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

See accompanying notes.

31

GLOBETEL COMMUNICATIONS CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS

	For the Year 2004 ----
REVENUES EARNED	\$ 28,996,213
COST OF REVENUES EARNED	29,187,414

GROSS (LOSS) MARGIN	(191,201)

EXPENSES	
Payroll and related taxes	1,248,562

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Consulting and Professional fees	2,206,237
Officers' and Directors' compensation	6,520,206
Bad debts	1,141,534
Investment banking and financing fees	172,106
Investor and public relations	117,856
Commissions expense - CSI	404,747
Research and development - Sanswire	260,085
Other operating expenses	156,011
Telephone and communications	75,390
Travel and related expenses	240,862
Rents	126,424
Insurance and employee benefits	126,644
Depreciation and amortization	53,586

TOTAL EXPENSES	12,850,250

LOSS BEFORE OTHER INCOME (EXPENSE) AND INCOME TAXES	(13,041,451)

OTHER INCOME (EXPENSE)	
Net gains on settlement of liabilities	268,397
Loss on disposition of fixed assets	(56,804)
Loss on deposits with carriers	(149,558)
Gain on discontinued operations	--
Loss on write-off of receivables and non-readily marketable securities	--
Interest income	2,067
Interest expense	(189,520)

NET OTHER INCOME (EXPENSE)	(125,418)

LOSS BEFORE INCOME TAXES	(13,166,869)

INCOME TAXES	
Provision for income taxes	--
Tax benefit from utilization of net operating loss carryforward	--

TOTAL INCOME TAXES	--

NET LOSS	(\$ 13,166,869)
	=====

32

WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING

BASIC	748,388,269
DILUTED	750,639,900
	=====
NET LOSS PER SHARE	
BASIC	(\$ 0.02)
DILUTED	(\$ 0.02)
	=====

See accompanying notes

33

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Years

	2004

CASH FLOWS FROM OPERATING ACTIVITIES	
Net income (loss)	(\$13,166,869)
Adjustments to reconcile net loss to net cash used by operating activities:	
Depreciation and amortization	170,021
Gain on settlement of liabilities	(85,337)
Gain on discontinued operations	--
Loss on disposition of fixed assets	56,804
Loss on write-off of receivables and non-readily marketable securities	--
Bad debt expense	1,141,534
Common stock exchanged for services	1,558,707
Options exchanged for services	5,828,833
(Increase) decrease in assets:	
Accounts receivable	211,010
Prepaid expenses	(66,912)
Inventory	(63,976)
Deposits on equipment purchases	(28,092)
Deposits and prepaid expenses	71,000
Increase (decrease) in liabilities:	
Accounts payable	(309,867)
Accounts payable, to be satisfied with non-readily marketable securities	--
Accrued payroll and related taxes	--
Accrued officers' salaries	198,333
Accrued expenses and other liabilities	29,054
Deferred revenues	14,791
Deferred revenues - related party	(27,023)

NET CASH USED BY OPERATING ACTIVITIES	(4,467,989)

CASH FLOWS FROM INVESTING ACTIVITIES	
Acquisition of property and equipment	(204,206)
Deposit on equipment	(145,479)
Loans to employees	(6,885)

NET CASH USED BY INVESTING ACTIVITIES	(356,570)

CASH FLOWS FROM FINANCING ACTIVITIES	
Sale of preferred stock - Series A	1,057,500
Sale of preferred stock - Series B	2,850,000
Sale of preferred stock - Series C	1,000,000
Sale of preferred stock - Series D	250,000
Sale of common stock	--
Proceeds from capital lease financing	9,554
Payments on capital lease financing	(2,229)

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Proceeds from notes and loans payable	375,000
Payments on notes and loans payable	(398,701)
Proceeds from related party payables	60,000
Payments on related party payables	--

NET CASH PROVIDED BY FINANCING ACTIVITIES 5,201,124

NET INCREASE IN CASH AND EQUIVALENTS 376,565

CASH AND EQUIVALENTS - BEGINNING 224,994

CASH AND EQUIVALENTS - ENDING \$ 601,559

SUPPLEMENTAL DISCLOSURES Cash paid during the period for:

Interest	\$ 11,071
Income taxes	\$ --

In addition to amounts reflected above, common stock was issued for:

Options issued for services	\$ 5,828,833
Options issued for settlement of debt	\$ --
Shares issued for services	\$ 1,546,568
Shares issued for intangible assets	\$ 2,800,000
Shares issued for settlement of debt	\$ --
Conversion of Series A preferred stock to common stock	\$ 1,452,140
Conversion of Series C preferred stock to common stock	\$ 250,000

In addition to amounts reflected above, preferred stock was issued for:

Series A preferred stock issued for broker's fees (107,500 shares, recorded at par)	\$ --
Series B preferred stock issued for broker's fees	\$ 150,000
Series B preferred stock issued for settlement of debt	\$ 500,000

Non-cash Financing Activities:

On April 27, 2004, \$15,000,000 of Series B preferred stock was issued. A stock subscription receivable of \$11,500,000 was outstanding as of December 31, 2004

On April 27, 2004, \$1,000,000 of Series C preferred stock was issued. No stock subscription receivable was outstanding as of December 31, 2004

On July 28, 2004, \$1,000,000 of Series D preferred stock was issued. A stock subscription receivable of \$750,000 was outstanding as of December 31, 2004

=====
See accompanying notes

GLOBETEL COMMUNICATIONS CORP. & SUBSIDIARIES
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY

Common Stock

Additional
Paid-in

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Description -----	Shares -----	Amount -----	Capital -----
Balance, Dec. 31, 2002	605,320,283	6,053	24,444,457
Shares issued for services	23,748,533	237	568,273
Options issued for services	--	--	10,000
Shares issued for severance pay	1,200,000	12	35,988
Shares issued for extinguishment of debt	44,792,000	448	1,430,636
Options issued for extinguishment of debt	0	0	1,016,468
Shares issued for cash	20,080,321	201	499,799
Shares issued for loan collateral	5,000,000	50	(50)
Shares returned for loan collateral	(46,916,666)	(469)	469
Preferred Series A shares issued for cash and stock subscriptions receivable	--	--	--
Net loss	--	--	--
	-----	-----	-----
Balance, Dec. 31, 2003	653,224,471	6,532	28,006,040
	-----	-----	-----
Shares issued for options excercised	59,447,795	595	(595)
Shares issued to / for unconsolidated foreign subsidiary	20,000,000	200	(200)
Shares issued for services	26,264,653	262	1,546,306
Shares issued for Sanswire assets	28,000,000	280	2,799,720
Shares issued for Stratodyne assets	2,000,000	20	(20)
Preferred Series A shares issued for cash and stock subscriptions receivable	--	--	--
Preferred Series A shares issued for broker's fees	--	--	--
Shares issued for conversion of Preferred Series A shares	159,640,000	1,596	1,450,544
Preferred Series B shares issued for cash and stock subscriptions receivable	--	--	--
Preferred Series B shares issued for extinguishment of debt	--	--	--
Preferred Series B shares issued for broker's fees	--	--	--
Preferred Series C shares issued for cash and stock subscriptions receivable	--	--	--
Shares issued for conversions of Preferred Series C shares	2,272,727	23	249,977
Preferred Series D shares issued for cash	--	--	--
Options issued for Board			

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

member stipends	--	--	145,313
Options issued for services, per 2004 Stock Option Plan	--	--	1,191,937
Options issued for services, per Executives Stock Option Grant	--	--	4,491,583
Net loss	--	--	--
	-----	-----	-----
Balance, Dec. 31, 2004	950,849,646	9,508	39,880,605
	=====	=====	=====

PREFERRED STOCK

Series A

Description	Shares	Amount	Additional Paid-in Capital	Stock Subscriptions Receivable
-----	-----	-----	-----	-----
Balance, Dec. 31, 2002	--	--	--	--
Shares issued for services	--	--	--	--
Options issued for services	--	--	--	--
Shares issued for severance pay	--	--	--	--
Shares issued for extinguishment of debt	--	--	--	--
Options issued for extinguishment of debt	--	--	--	--
Shares issued for cash	--	--	--	--
Shares issued for loan collateral	--	--	--	--
Shares returned for loan collateral	--	--	--	--
Preferred Series A shares issued for cash and stock subscriptions receivable	72,000	72	1,092,068	(375,000)
Net loss	--	--	--	--
	-----	-----	-----	-----
Balance, Dec. 31, 2003	72,000	72	1,092,068	(375,000)
	-----	-----	-----	-----
Shares issued for options excercised	--	--	--	--
Shares issued to / for unconsolidated foreign subsidiary	--	--	--	--
Shares issued for services	--	--	--	--
Shares issued for Sanswire assets	--	--	--	--
Shares issued for Stratodyne assets	--	--	--	--
Preferred Series A shares issued for cash and stock subscriptions receivable	70,500	71	1,057,429	375,000
Preferred Series A shares issued for broker's fees	107,500	107	(107)	--

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Shares issued for conversion of Preferred Series A shares	(153,500)	(153)	(1,451,987)	--
Preferred Series B shares issued for cash and stock subscriptions receivable	--	--	--	--
Preferred Series B shares issued for extinguishment of debt	--	--	--	--
Preferred Series B shares issued for broker's fees	--	--	--	--
Preferred Series C shares issued for cash and stock subscriptions receivable	--	--	--	--
Shares issued for conversions of Preferred Series C shares	--	--	--	--
Preferred Series D shares issued for cash	--	--	--	--
Options issued for Board member stipends	--	--	--	--
Options issued for services, per 2004 Stock Option Plan	--	--	--	--
Options issued for services, per Executives Stock Option Grant	--	--	--	--
Net loss	--	--	--	--
	-----	-----	-----	-----
Balance, Dec. 31, 2004	96,500	97	697,403	0
	=====	=====	=====	=====

PREFERRED STOCK

Series B

Description	Shares	Amount	Additional Paid-in Capital	Stock Subscriptions Receivable
-----	-----	-----	-----	-----
Balance, Dec. 31, 2002	--	--	--	--
Shares issued for services	--	--	--	--
Options issued for services	--	--	--	--
Shares issued for severance pay	--	--	--	--
Shares issued for extinguishment of debt	--	--	--	--
Options issued for extinguishment of debt	--	--	--	--
Shares issued for cash	--	--	--	--
Shares issued for loan collateral	--	--	--	--
Shares returned for loan collateral	--	--	--	--
Preferred Series A shares issued for cash and stock subscriptions receivable	--	--	--	--
Net loss	--	--	--	--
	-----	-----	-----	-----
Balance, Dec. 31, 2003	--	--	--	--

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Shares issued for options exercised	--	--	--	--
Shares issued to / for unconsolidated foreign subsidiary	--	--	--	--
Shares issued for services	--	--	--	--
Shares issued for Sanswire assets	--	--	--	--
Shares issued for Stratodyne assets	--	--	--	--
Preferred Series A shares issued for cash and stock subscriptions receivable	--	--	--	--
Preferred Series A shares issued for broker's fees	--	--	--	--
Shares issued for conversion of Preferred Series A shares	--	--	--	--
Preferred Series B shares issued for cash and stock subscriptions receivable	35,000	35	14,999,965	(12,150,000)
Preferred Series B shares issued for extinguishment of debt	--	--	--	500,000
Preferred Series B shares issued for broker's fees	--	--	(150,000)	150,000
Preferred Series C shares issued for cash and stock subscriptions receivable	--	--	--	--
Shares issued for conversions of Preferred Series C shares	--	--	--	--
Preferred Series D shares issued for cash	--	--	--	--
Options issued for Board member stipends	--	--	--	--
Options issued for services, per 2004 Stock Option Plan	--	--	--	--
Options issued for services, per Executives Stock Option Grant	--	--	--	--
Net loss	--	--	--	--
Balance, Dec. 31, 2004	35,000	35	14,849,965	(11,500,000)

PREFERRED STOCK

Series C

Description	Shares	Amount	Additional Paid-in Capital	Stock Subscriptions Receivable
Balance, Dec. 31, 2002	--	--	--	--
Shares issued for services	--	--	--	--
Options issued for services	--	--	--	--

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Shares issued for severance pay	--	--	--	--
Shares issued for extinguishment of debt	--	--	--	--
Options issued for extinguishment of debt	--	--	--	--
Shares issued for cash	--	--	--	--
Shares issued for loan collateral	--	--	--	--
Shares returned for loan collateral	--	--	--	--
Preferred Series A shares issued for cash and stock subscriptions receivable	--	--	--	--
Net loss	--	--	--	--
	-----	-----	-----	-----
Balance, Dec. 31, 2003	--	--	--	--
	-----	-----	-----	-----
Shares issued for options exercised	--	--	--	--
Shares issued to / for unconsolidated foreign subsidiary	--	--	--	--
Shares issued for services	--	--	--	--
Shares issued for Sanswire assets	--	--	--	--
Shares issued for Stratodyne assets	--	--	--	--
Preferred Series A shares issued for cash and stock subscriptions receivable	--	--	--	--
Preferred Series A shares issued for broker's fees	--	--	--	--
Shares issued for conversion of Preferred Series A shares	--	--	--	--
Preferred Series B shares issued for cash and stock subscriptions receivable	--	--	--	--
Preferred Series B shares issued for extinguishment of debt	--	--	--	--
Preferred Series B shares issued for broker's fees	--	--	--	--
Preferred Series C shares issued for cash and stock subscriptions receivable	1,000	1	999,999	--
Shares issued for conversions of Preferred Series C shares	(250)	0	(250,000)	--
Preferred Series D shares issued for cash	--	--	--	--
Options issued for Board member stipends	--	--	--	--
Options issued for services, per 2004 Stock Option Plan	--	--	--	--
Options issued for services, per Executives Stock Option Grant	--	--	--	--
Net loss	--	--	--	--
	-----	-----	-----	-----

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Balance, Dec. 31, 2004	750	1	749,999	--	
	=====	=====	=====	=====	
			PREFERRED STOCK		

			Series D		

			Additional	Stock	
			Paid-in	Subscriptions	Accu
			Capital	Receivable	Def
Description	Shares	Amount	-----	-----	-----
-----	-----	-----			
Balance, Dec. 31, 2002	--	--	--	--	(20,291
Shares issued for services	--	--	--	--	
Options issued for services	--	--	--	--	
Shares issued for severance pay	--	--	--	--	
Shares issued for extinguishment of debt	--	--	--	--	
Options issued for extinguishment of debt	--	--	--	--	
Shares issued for cash	--	--	--	--	
Shares issued for loan collateral	--	--	--	--	
Shares returned for loan collateral	--	--	--	--	
Preferred Series A shares issued for cash and stock subscriptions receivable	--	--	--	--	
Net loss	--	--	--	--	(6,202
	-----	-----	-----	-----	-----
Balance, Dec. 31, 2003	--	--	--	--	(26,494
	-----	-----	-----	-----	-----
Shares issued for options exercised	--	--	--	--	
Shares issued to / for unconsolidated foreign subsidiary	--	--	--	--	
Shares issued for services	--	--	--	--	
Shares issued for Sanswire assets	--	--	--	--	
Shares issued for Stratodyne assets	--	--	--	--	
Preferred Series A shares issued for cash and stock subscriptions receivable	--	--	--	--	
Preferred Series A shares issued for broker's fees	--	--	--	--	
Shares issued for conversion of Preferred Series A shares	--	--	--	--	
Preferred Series B shares issued for cash and stock subscriptions receivable	--	--	--	--	
Preferred Series B shares issued for extinguishment of debt	--	--	--	--	

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Preferred Series B shares issued for broker's fees	--	--	--	--	
Preferred Series C shares issued for cash and stock subscriptions receivable	--	--	--	--	
Shares issued for conversions of Preferred Series C shares	--	--	--	--	
Preferred Series D shares issued for cash	250	1	999,999	(750,000)	
Options issued for Board member stipends	--	--	--	--	
Options issued for services, per 2004 Stock Option Plan	--	--	--	--	
Options issued for services, per Executives Stock Option Grant	--	--	--	--	
Net loss	--	--	--	--	(13,166)
	-----	-----	-----	-----	-----
Balance, Dec. 31, 2004	250	1	999,999	(750,000)	(39,661)
	=====	=====	=====	=====	=====

36

GLOBETEL COMMUNICATIONS CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

Nature of Operations

GlobeTel is engaged in the business of providing telecommunication services, primarily involving Internet telephony using Voice over Internet Protocol ("VoIP") technology and equipment. In addition, our subsidiary, Sanswire, LLC, is developing a National Wireless Broadband Network utilizing high-altitude airships called Stratellites that will be used to provide wireless voice, video, and data services.

Organization and Capitalization

GlobeTel Communications Corp. ("GlobeTel") was organized in July 2002, under the laws of the State of Delaware. Upon its incorporation, GlobeTel was a wholly-owned subsidiary of American Diversified Group, Inc. (ADGI). ADGI was organized January 16, 1979, under the laws of the State of Nevada. ADGI had two other wholly-owned subsidiaries, Global Transmedia Communications Corporation (Global), a Delaware corporation, and NCI Telecom, Inc. (NCI), a Missouri corporation.

On July 1, 2002, both Global and NCI were merged into ADGI. On July 24, 2002, ADGI stockholders approved a plan of reincorporation for the exchange of all outstanding shares of ADGI for an equal number of shares of GlobeTel. Subsequently, ADGI was merged into GlobeTel, which is now conducting the business formerly conducted by ADGI and its subsidiaries, and all references to ADGI in these financial statements now apply to GlobeTel interchangeably.

In July 2002, pursuant to the reincorporation, the Company authorized the issuance of up to 1,500,000,000 shares of common stock, par value of \$0.00001 per share and up to 10,000,000 shares of preferred stock, par value of \$0.001 per share.

Basis of Presentation

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

The financial statements include the accounts of GlobeTel Communication Corp. and its wholly-owned subsidiaries, Sanswire, LLC and Centerline Communications, LLC, and its wholly-owned subsidiaries, EQ8, LLC, EnRoute Telecom, LLC, G Link Solutions, LLC, Volta Communications, LLC, and Lonestar Communications, LLC, as well as the accounts GTCC de Mexico, S.A. de C.V, which GlobeTel owns 99% of.

All material intercompany balances and transactions were eliminated in the consolidation.

37

Reclassifications

Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform to the current year presentation.

The Company's consolidated balance sheets reflect, in other assets, "Investment in unconsolidated subsidiary - Consolidated Global Investments, Ltd." (CGI) at \$352,300 and \$302,300 as of December 31, 2004 and 2003, respectively. The financial statements issued for the prior year listed the \$302,500 in current assets, included in deposits on equipment. This reclassification in 2004 is a result of the Company's acquisition of 73.15% of CGI's stock.

Cash and Cash Equivalents

The Company considers all highly liquid debt instruments with an original maturity of three months or less at the date of purchase to be cash equivalents.

Accounts Receivable and Allowance for Doubtful Accounts

Trade and other accounts receivable are reported at face value less any provisions for uncollectible accounts considered necessary. Accounts receivable primarily includes trade receivables from customers and, in connections with our Mexico network, Mexican tax refunds receivable. The Company estimates doubtful accounts on an item-to-item basis and includes over-aged accounts as part of allowance for doubtful accounts, which are generally ones that are ninety-days overdue. Bad debt expense for the years ended December 31, 2004 and 2003 were \$1,141,534 and \$1,409,994, respectively.

Inventory

Inventory is recorded at lower-of-cost-or-market, first-in first-out (FIFO) basis. Inventory at December 31, 2004 consists of IP (Internet Protocol) phones held for resale.

Property and Equipment

Property and equipment consists of telecommunications equipment, office furniture and equipment, which are stated at cost. Depreciation is based on the estimated useful lives of the assets, ranging from five years for office furniture and equipment to seven years for telecommunications equipment, using the straight-line method. Expenditures for maintenance and repairs are charged to expense as incurred. Major improvements are capitalized. Gains and losses on disposition of property and equipment are included in income as realized.

38

Intangible Assets

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Intangible assets are recorded under the provisions of the Financial Accounting Standards Board (FASB) Statement 142 No. (FAS 142), Goodwill and Other Intangible Assets. FAS 142 requires that an intangible asset that is acquired either individually or with a group of other assets (but not those acquired in a business combination) shall be initially recognized and measured based on its fair value. Costs of internally developing, maintaining and restoring intangible assets (including goodwill) that are not specifically identifiable, that have indeterminate lives, or that are inherent in a continuing business and related to an entity as a whole, are recognized as an expense when incurred.

An intangible asset with a finite useful life is amortized; an intangible asset with an indefinite useful life is not amortized until its useful life is determined to be no longer indefinite. The remaining useful lives of intangible assets not being amortized are evaluated every reporting period to determine whether events and circumstance continue to support an indefinite useful life.

An intangible asset that is not subject to amortization shall be tested for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. The impairment test consists of a comparison of the fair value of the intangible assets with its carrying amount. If the carrying amount of an intangible asset exceeds its fair value, an impairment loss shall be recognized in an amount equal to that excess.

It is the Company's policy to test for impairment no less than quarterly. The Company's Sanswire intangible assets, which consist primarily of intellectual property, including technology and know-how, were evaluated by management, initially and as of December 31, 2004, and determined to have an indefinite useful life and are not subject to amortization. The Company also tested the assets for impairment and determined that no adjustment for impairment was necessary as of December 31, 2004, whereas the fair value of the intangible assets exceed its carrying amount.

Revenue Recognition

Revenues for voice, data, and other services to end-users are recognized in the month in which the service is provided. Amounts invoiced and collected in advance of services provided are recorded as deferred revenue. Revenues for carrier interconnection and access are recognized in the month in which the service is provided.

Sales of telecommunications networks are recognized when the networks are delivered and accepted by the customer. Sales of computer hardware, equipment, and installation are recognized when products are shipped to customers. Provisions for estimated returns and allowances are provided for in the same period the related sales are recorded. Revenues on service contracts are recognized ratably over applicable contract periods. Amounts billed and collected before services are performed are included in deferred revenues.

39

Income Taxes

Income taxes are computed under the provisions of the Financial Accounting Standards Board (FASB) Statement 109 No. (SFAS 109), Accounting for Income Taxes. SFAS 109 is an asset and liability approach that requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of the difference in events that have been recognized in the Company's financial statements compared to the tax returns.

Advertising and Marketing Costs

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Advertising and marketing costs are charged to operations in the period incurred. Advertising and marketing expense for the years ended December 31, 2004 and 2003, were \$19,160 and \$105,314, respectively, and are included in "Investor and public relations" in the consolidated statements of income (loss).

Fair Value of Financial Instruments

Financial instruments, including cash, receivables, securities, accounts payable, and notes payable are carried at amounts which reasonably approximate their fair value due to the short-term nature of these amounts or due to variable rates of interest which are consistent with market rates.

Concentrations of Credit Risk and Economic Dependence

Financial instruments, which potentially subject the Company to a concentration of credit risk, are cash and cash equivalents and accounts receivable. The Company currently maintains a substantial portion of its day-to-day operating cash balances at a single financial institution. The Company had cash balances of \$601,449 and \$224,994 as of December 31, 2004 and 2003, respectively, which are in excess of federally insured limit. As of December 31, 2004 and 2003, the Company had \$462,690 and \$124,994, respectively, in excess of federally insured limits.

The Company operates worldwide. Consequently, the Company's ability to collect the amounts due from customers may be affected by economic fluctuations in each of the geographical locations in which the Company provides its services, principally Central and South America and Asia. The Company is dependent upon certain major customers, key suppliers, and contractual agreements, the absence of which may affect the Company's ability to operate its telecommunications business at current levels.

Recently Issued Accounting Pronouncements

In April 2003, FASB issued Statements of Financial Accounting Standards No. 149 "Amendment of Statement 133 on Derivative Instruments and Hedging Activities" ("SFAS 149"). SFAS 149 amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts and for hedging activities under FASB Statement No. 133 "Accounting for Derivative Instruments and Hedging Activities". SFAS 149 is generally effective for contracts entered into or modified after June 30, 2003.

40

In May 2003, FASB issued Statements of Financial Accounting Standards No. 150 "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" ("SFAS 150"). SFAS 150 establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. SFAS 150 is effective for financial instruments entered into or modified after May 31, 2003.

In December 2003, the Financial Accounting Standards Board (FASB) issued a revised Interpretation No. 46, "Consolidation of Variable Interest Entities" (FIN 46R). FIN 46R addresses consolidation by business enterprises of variable interest entities and significantly changes the consolidation application of consolidation policies to variable interest entities and, thus improves comparability between enterprises engaged in similar activities when those activities are conducted through variable interest entities. The Company does not hold any variable interest entities.

In November 2004, the FASB issued Statement No. 151, "Inventory Costs", to amend the guidance in Chapter 4, "Inventory Pricing", of FASB Accounting Research

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Bulletin (ARB) No. 43, "Restatement and Revision of Accounting Research Bulletins", which will become effective for the Company in fiscal year 2006. Statement 151 clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). The Statement requires that those items be recognized as current-period charges. Additionally, Statement 151 requires that allocation of fixed production overhead to the costs of conversion be based on the normal capacity of the production facilities. Management believes that the adoption of SFAS 151 will not affect the Company's financial position or results of operations.

In December 2004, the FASB issued SFAS No. 153, "Exchanges of Nonmonetary Assets," an amendment to Opinion No. 29, "Accounting for Nonmonetary Transactions." Statement No. 153 eliminates certain differences in the guidance in Opinion No. 29 as compared to the guidance contained in standards issued by the International Accounting Standards Board. The amendment to Opinion No. 29 eliminates the fair value exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance. Such an exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. SFAS No. 153 is effective for nonmonetary asset exchanges occurring in periods beginning after June 15, 2005. Earlier application is permitted for nonmonetary asset exchanges occurring in periods beginning after December 16, 2004. Management does not expect adoption of SFAS No. 153 to have any impact on the Company's financial statements.

In December 2004, the FASB issued SFAS No. 123 (revised 2004) "Share-Based Payments", which is a revision of SFAS No. 123, "Accounting for Stock-Based Compensation". SFAS No. 123(R) supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees and amends SFAS No. 95, "Statement of Cash Flows". Generally, the approach in SFAS No. 123(R) is similar to the approach described in SFAS No. 123. However, SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. The new standard will be effective for the Company in the first interim or annual reporting period beginning after December 15, 2005. The Company expects the adoption of this standard will have a material impact on its financial statements assuming employee stock options are granted in the future.

41

The adoptions of these new pronouncements have not and, other than as noted above, are not expected to have a material effect on the Company's consolidated financial position or results of operations.

Use of Estimates

The process of preparing financial statements in conformity with generally accepted accounting principles in the United States requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Net Loss Per Common Share

Basic net loss per common share has been computed based upon the weighted average number of shares of common stock outstanding during each period. The basic net loss is computed by dividing the net loss by the weighted average number of common shares outstanding during each period. Following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the year ended December 31, 2004:

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

	Income (Numerator)	Shares (Denominator)	Per-Share Amount
Basic Net Loss per Share:			
Income (loss) available to common stockholders	\$(13,166,869) =====	748,388,269 =====	\$ (.02) =====
Effect of Dilutive Convertible Preferred Stock and Options	-- -----	2,251,631 -----	
Diluted Net Income (loss) per Share:			
Income (loss) available to common stockholders plus, assumed Conversions and exercises\$	(13, 166,869) =====	750,639,900 =====	\$ (.02) =====

Available stock options at December 31, 2003, were anti-dilutive and therefore were excluded from the net income (loss) per common share calculation.

42

Impairment of Long-Lived Assets

The Company follows FASB Statement No. 144 (SFAS 144), "Accounting for the Impairment of Long-Lived Assets." SFAS 144 requires that long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amount may not be recoverable. When required, impairment losses on assets to be held and used are recognized based on the fair value of the asset. Long-lived assets to be disposed of, if any, are reported at the lower of carrying amount or fair value less cost to sell.

Stock-Based Compensation

The Company accounts for its stock-based compensation arrangements with employees in accordance with Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB 25") and related interpretations. As such, compensation expense under fixed term option plans is recorded at the date of grant only to the extent that the market value of the underlying stock at the date of grant exceeds the exercise price. In accordance with SFAS No. 123 "Accounting for Stock-Based Compensation" ("SFAS 123"), since the Company has continued to apply the principles of APB 25 to employee stock compensation, pro forma loss and pro forma loss per share information has been presented as if the options had been valued at their fair values. The Company recognizes compensation expense for stock options, common stock and other equity instruments issued to non-employees for services received based upon the fair value of the services or equity instruments issued, whichever is more reliably determined. Stock compensation expense is recognized as the stock option is earned, which is generally over the vesting period of the underlying option.

In December 2002, the FASB issued SFAS No. 148 "Accounting for Stock-Based Compensation". This statement amends SFAS 123. SFAS 148 provides alternative methods of transition for companies that voluntarily change to the fair value-based method of accounting for stock-based employee compensation. In addition, this statement amends the disclosure requirements of SFAS 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based compensation and the effect of the method used on reported results.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

In March 2000, the FASB issued FASB Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation." ("FIN 44") The Company adopted FIN 44, effective July 1, 2000, with respect to certain provisions applicable to new awards, option repricings, and changes in grantee status. FIN 44 addresses practice issues related to the application of APB 25. The Company accounts for stock-based compensation issued to non-employees and consultants in accordance with the provisions of SFAS 123 and SFAS 148 and EITF No. 96-18, "Accounting for Equity Instruments that are issued to Other Than Employees for Acquiring or in Conjunction with Selling, Goods or Services". The measurement date used is the earlier of either the performance commitment date or the date at which the equity instrument holder's performance is complete.

43

Had compensation cost for the Company's stock option plans been determined based on the fair value at the grant date for awards under those plans, consistent with the measurement provisions of SFAS 123 and SFAS 148, the Company's net loss and basic loss per share would have been adjusted as follows:

	2004 ----	2003 ----
Net loss for the year - as reported	\$ (13,166,869)	\$ (6,202,526)
Add: Total stock-based compensation expense included in net loss, as reported determined under APB 25, net of related tax effects	5,828,833	\$ 310,000
Deduct: Total stock-based compensation expense determined under fair value based method for all awards, net of related tax effects	(5,323,319)	\$ (210,800)
Net loss for the year - pro forma	----- \$ (12,661,355) =====	----- \$ (6,103,326) =====
Basic net loss per share - as reported	\$ (0.02)	\$ (0.01)
Basic net loss per share - pro forma	\$ (0.02)	\$ (0.01)
Weighted average fair value of options granted during the year	\$ 0.04	\$ 0.01

The fair value of each option grant has been estimated on the date of the grant using the Black-Scholes option-pricing model with the following assumptions:

	2004 ----	2003 ----
Expected dividend yield	--	--
Expected stock price volatility	300%	150%
Risk-free interest rate	2.0%	2.0%
Expected life of options	2 years	3 years
Block discount applied	--	--

In December 2004, the FASB issued SFAS No. 123 (revised 2004). Share-Based Payment, which is a revision of SFAS No. 123, Accounting for Stock-Based Compensation. SFAS No. 123(R) supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees and amends SFAS No. 95, Statement of Cash Flows. Effective for the years on or after December 15, 2005, the Company will recognize all share-based payments to employees, including grants of employee stock options, in the statement of operations based on their fair values.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

NOTE 2. ACCOUNTS RECEIVABLE AND SALES - SIGNIFICANT CONCENTRATIONS OF CREDIT RISK AND ECONOMIC DEPENDENCE

Eight customers accounted for 98% of the Company's sales for 2004 and two customers accounted for 97% of the Company's sales for 2003, including 7% attributable to the Brazil network, 41% to the Mexico (including 17% related to our Mexico network and 24% unrelated to our network), and 11% to the Philippine network. Four of the customers for the international networks account for 92% of accounts receivable as of December 31, 2004.

44

Sales attributable to foreign operations for the year ended December 31, 2004, were \$28,783,098 or 99% of total sales and \$11,256,907 or 99% of total sales for the year ended December 31, 2003. The amounts include \$2,147,119 or 7% for 2004 and \$2,923,981 or 26% for 2003 from Brazil and \$11,892,643 or 41% for 2004 and \$8,052,143 or 71% from Mexico. Revenue is attributable to these countries, since calls either originate or terminate in these countries. All transactions were accounted for in U.S. currency, and no gain or loss was recorded on fluctuations in foreign currency.

In connection with the Brazil network, \$1,903,264 and \$1,955,818 during years ended December 31, 2004 and 2003, respectively, was paid by our Brazilian network customer directly to a local provider of network termination services, and, accordingly, the accounts receivable due from the customer was reduced by the same amounts.

In connection with the Mexico network, \$4,485,030 and \$5,609,939 during the years ended December 31, 2004 and 2003, respectively, was paid by our Mexico network customer directly to a local provider of network termination services, and, accordingly, the accounts receivable due from the customer was reduced by the same amounts.

During the year ended December 31, 2004, the Company increased its allowance for doubtful accounts by \$1,126,944, predominantly for the receivables from the Mexico and Brazil networks, representing a percentage of amounts receivable, which have not been received as of the date of this report.

NOTE 3. NON-READILY MARKETABLE AVAILABLE-FOR-SALE EQUITY SECURITIES

Network Sales - Charterhouse Investment Holdings, Ltd.

In May 2002, the Company entered into a Network Purchase Agreement with IP World Ltd., (IPW) an Australian corporation to build as many as five (5) networks to be located in different countries throughout the world. As payment for each network the Company agreed to accept 64 million shares of IPW stock, at an agreed-upon value of \$.10 (US) per share, in full payment of the promissory note for the Brazil and Philippines networks. The IPW shares were not listed for sale on the Australian Stock Exchange (ASX) or any other domestic or international securities exchange. At the time, the Company was informed that such listing was imminent, and the Company would be able to sell all or a portion of the IPW shares.

The above agreements and transactions were facilitated by and through Charterhouse Consultancy Service, Ltd, a Nevis corporation, and its successor corporation, Charterhouse Investment Holdings Ltd., a Malaysian corporation (collectively known as "Charterhouse"), and Global VoIP (GVoIP), a Delaware Corporation, of which Timothy Huff, the Company's current CEO was a 99% owner and officer. Although Mr. Huff, by and through GVoIP, originally functioned as consultant to Charterhouse, neither Mr. Huff nor GVoIP were directly compensated for participating in the agreements and transactions described above and below.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Instead, Mr. Huff became an officer and a Director of the Company and assigned any and all interest GVoIP had to the Company without compensation. GVoIP was dissolved immediately thereafter.

45

In connection with agreements between Charterhouse and the Company, Charterhouse paid for the two networks sold to date by the transfer of shares in IPW to the Company. In that connection, Charterhouse maintained 70 million IPW shares in escrow for the Company, and, accordingly, the Company was deemed the beneficial owner of the shares.

As of June 30, 2003, the Company had included in its current assets, \$1,600,000 in non-readily marketable, available-for-sale equity securities, which represent 16 million shares of IP World (IPW) unrestricted stock, valued at \$.10 per share, held in the Company's name and \$4,301,500 in non-readily marketable, available for sale equity securities, due from a related party, Charterhouse, which represent 70 million shares of IPW restricted stock valued at \$.06145 per share, held by Charterhouse on the Company's behalf.

As of September 30, 2003, IP World Ltd. was in liquidation and was no longer listed in the Australian Exchange. The Company is no longer transacting with IPW to move out of liquidation and be relisted in the Australian Exchange. Therefore, the Company charged off \$4,301,500 in stock receivable as well as the \$1,600,000 in stock it had in its name during the three months ended September 30, 2003. As of December 31, 2004, the Company believes that the likelihood of recovering any such amounts is remote.

Service and Installation Agreements

In June 2002, the Company entered into a one-year service agreement with IP World Ltd. for \$240,000, related to servicing the Brazil network, the revenues from which are recognized ratably over the term of the agreement, beginning in July 2002. Revenue of \$120,000 was initially recognized in connection with this agreement.

In July 2002, the Company also entered into an installation and one-year service agreement with IP World Ltd. for \$300,000 (\$60,000 for installation and \$240,000 for maintenance), related to the Philippines network. The revenues from installation were recorded during 2002. The revenues from maintenance services were recognized ratably over the term of the agreement, beginning in October 2002. Revenue of \$60,000 for maintenance services was initially recognized during 2002.

In 2003, the Company continued to report revenues for the agreement for the first and second quarter of the year. Upon writing off the receivable as discussed above, no further revenue was recognized by the Company.

46

NOTE 4. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

	2004	2003
Telecommunications equipment	\$ 549,779	\$ 706,892
Office furniture and equipment	165,979	154,169
	-----	-----
	715,758	861,061

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Accumulated depreciation	(270,002)	(424,686)
	-----	-----
Property and equipment, net book value	\$ 445,756	\$ 436,375
	=====	=====

Total depreciation expense for the years ended December 31, 2004 and 2003, amounted to \$170,021 and \$227,200, respectively. Included in cost of sales is \$116,435 in 2004 and \$182,774 in 2003.

NOTE 5 - INVESTMENT IN UNCONSOLIDATED FOREIGN SUBSIDIARY

In September 2003, the Company entered into an agreement with Advantage Telecommunications Ltd. (ATC), n/k/a Consolidated Global Investments, Ltd. (CGI) an Australian telecommunications corporation where, for a strategic investment of \$1.2 million, the Company would own up to 50% of the stock of ATC, and would have control of the board of directors of ATC. ATC had operations in England and Hong Kong and had points of presence in over 15 countries. The agreement was subsequently modified to where our investment of \$1.2 million would be for purchase of the ATC's telecommunication equipment and network operations in Hong Kong and England. Subsequently, ATC deconsolidated its subsidiaries and suspended operations.

As of December 31, 2003, the Company had remitted \$302,300 to ATC and ATC's assignee. The Company remitted an additional \$25,000 in February and \$25,000 in March 2004 for a total of \$352,300 and as of December 31, 2004 as partial payment towards the completion of the transaction.

Pursuant to additional modifications of the agreement, the Company issued 16,500,000 restricted shares of the Company's common stock to ATC to complete the transaction as follows: (a) 10,000,000 shares, valued at \$847,700, were issued to bring the investment balance to \$1.2 million, and (b) an additional 6,500,000 shares, valued at \$520,000 were issued to bring the investment balance to \$1,720,000. These amounts were agreed to by the Company and ATC.

The investment was structured by the parties and recorded by ATC as a secured convertible note payable to the Company, bearing interest at a rate of 12%, convertible, at the option of the Company, at a conversion rate of AUD\$ 0.005 per share. However, as agreed by the parties, neither the Company nor ATC received or paid, respectively, nor accrued such interest.

47

In May 2004, Advantage Telecommunications Ltd. changed its name to Consolidated Global Investments, Ltd. (CGI) and all reports and filings are now under the name of Consolidated Global Investments, Ltd.

On June 30, 2004, the Company exercised its option to convert the note and was issued 467,327,745 shares of CGI stock. In addition, the Company took an assignment from CGI of a note payable to a CGI bank creditor in the amount of approximately AUD\$ 750,000 (US \$518,000) for a purchase price of 3,500,000 restricted shares of the Company's stock, in full payment of the balance due. Pursuant to an agreement between the Company and CGI, the Company converted the balance to CGI shares, at a conversion rate of AUD\$.005 and on June 30, 2004, the Company was issued 147,968,635 shares of CGI stock.

As a result of the conversions, the Company held a total of 615,296,380 shares representing an ownership interest in CGI of 73.15%. In addition, as a result of and pursuant to the terms of conversion, the Company received options to acquire an additional 467,327,809 shares by June 30, 2007, at AUD\$ 0.005 per share.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Notwithstanding the Company's 73.15% ownership interest and control of CGI's Board of Directors, the Company has not consolidated CGI into its accounts, whereas CGI is a foreign subsidiary of the Company, with no current operations. Furthermore, the primary asset of CGI as of December 31, 2004, consists of the 16.5 million shares of the Company's stock. Such consolidation is not required by generally accepted accounting principles in the United States.

The Company's stock issuances described above were recorded at par value, and the carrying value of the Company's investment in the unconsolidated foreign subsidiary is \$352,000, representing the sum of cash advanced by the Company to CGI through December 31, 2004.

As of December 31, 2004, CGI's shares were not trading on the Australian Stock Exchange, or any other exchange. However, CGI expects the shares to be relisted in the near-term. The Company intends to make CGI into an operating company, with operations in Telecommunications and Sanswire projects, expanding the Company's presence in the Asian market, and resulting in the marketability of CGI's stock and potential income from the subsidiary. Upon the occurrence of such events, the Company may adjust the carrying value of and/or consolidate the subsidiary in accordance with generally accepted accounting principles used in the United States.

In addition, the Company has agreed with the Liquidator of CGI's former UK subsidiary to acquire telecommunication equipment owned by that former subsidiary valued by the Company at \$128,210.

48

NOTE 6 - ASSET ACQUISITION - SANSWIRE

Asset Purchase Agreement - Sanswire Technologies, Inc.

In March 2004, the Company entered into a binding letter of intent to purchase certain assets of Sanswire Technologies, Inc. and its subsidiary, Sanswire, Inc. (collectively, "Sanswire"), a company that is developing a National Wireless Broadband Network utilizing high-altitude airships called Stratellites that will be used to provide wireless voice, video, and data services. The definitive purchase agreement was signed and effective on April 15, 2004.

Asset Purchase Agreement - Stratodyne, Inc.

The Company entered into a purchase agreement, effective August 23, 2004, with Sanswire, Stratodyne, Inc. and its principal shareholder, Vern Koenig, for certain assets of Stratodyne and under substantially the same terms, conditions and consideration as the original Sanswire purchase agreement. The "Stratodyne" agreement supplements the original "Sanswire" agreement. Stratodyne was the primary contractor for Sanswire.

The assets acquired under the Sanswire and Stratodyne agreements consist primarily of intellectual property and proprietary rights in intellectual property. The Stratellite, which is presently in the development stage, is similar to a satellite, but it is stationed in the stratosphere rather than in orbit. As of September 30, 2004, the Company has placed all of Sanswire's and Stratodyne's assets into Sanswire Networks, LLC, its Florida-based, wholly-owned subsidiary ("Sanswire-FL").

As consideration for the purchase, the Company issued 28 million shares of its common stock to Sanswire. In November 2004 all the final documents were delivered and the relationship was consummated. In September 2004, pursuant to the Stratodyne agreement, 2 million shares of the Company's common stock were issued directly to Stratodyne's principal shareholder. These shares are included

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

in the 28 million shares originally issued to Sanswire, and, accordingly, the Sanswire shareholders will retain only 26 million shares issued and return 2 million of the previously issued shares to the Company. On February 5, 2005 GlobeTel filed a registration statement to register shares associated with these agreements.

Contingent Consideration

In accordance with the Sanswire agreement, an additional 200 million shares were to be issued pursuant to the terms and conditions of the "successful commercial launch" of a commercial communications platform aboard an airship developed by Sanswire and Stratodyne by the December 31, 2005 closing date. The Stratodyne agreement provides that 50 million of the 200 million additional shares will be issued to Stratodyne or its assignee(s) and the remaining 150 million shares to Sanswire Technologies, Inc.

For purposes of the Sanswire purchase agreement, a "successful commercial launch" was to be deemed to have occurred if all the conditions in the agreement have been satisfied and all other conditions deemed material by GlobeTel are satisfied, as determined by GlobeTel in its sole discretion. A "successful commercial launch" will occur if (i) an airship (dirigible) is flown for a period of 90 consecutive days at an approximate altitude of 70,000 feet, without technical difficulty, (ii) a customer is able to receive both voice and Internet services at the same time when it uses the "Stratellite service", at a customer-premises equipment (CPE) cost of approximately \$100, and (iii) at least 250,000 paying customers must be able to use the Stratellite service based on agreed upon engineering specifications. For these purposes, it is also assumed that the cost of each airship used in the Stratellite service will not exceed \$3 million, the cost of each tracking earth station will not exceed \$7 million and that each earth station (if more than one) will have the ability to cover several deployed airships at one time. If the cost of any airship or earth station exceeds \$3 million or \$7 million, respectively, at the time that the "commercial launch" is being implemented, the project will not be deemed to be commercially viable and a "successful commercial launch" will not have occurred.

49

The Stratodyne agreement modified the definition of a "successful" commercial launch by eliminating the CPE cost provisions described in (ii) above, and eliminated all of the provisions of (iii) above, except that it is assumed that the cost of each airship used in the Stratellite service will not exceed \$3 million. The other provisions above remain the same in the Stratodyne agreement.

Accounting for Purchase Price and Intangible Assets

The purchase price for the assets acquired was \$2,800,000, based on a value of \$.10 per share for the 28 million Company shares issued in the transaction. The Company allocated the purchase price based on the estimated fair market value of the asset acquired as follows: (a) Sanswire equipment - \$32,000; and (b) Sanswire and Stratodyne intangible assets - \$2,768,000. In addition, the Company recorded an additional \$10,000 to the purchase price to account for estimated cost of issuing and registering the shares for public sale in connection with this transaction. Sanswire-FL's assets, liabilities, results of operations and cash flows are consolidated in these financial statements.

Since it is presently unknown whether or not Sanswire and Stratodyne will achieve the above referenced results required to be entitled to the contingent consideration, no amount for such contingent consideration was recorded as a liability or included in the allocation of the purchase price. The Company will record the 200 million contingent shares at fair value upon issuance of the shares or at such time that the Company may determine that the issuance of the

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

shares is probable and the value ascribable to the shares is estimable.

The intangible assets include technology-based, marketing-related, and contract-related assets. The Company determined that the intangible assets have an indefinite life, and, accordingly, are not subject to amortization. Instead, the Company tests the asset for impairment at each reporting period, and upon the occurrence of any significant event that may affect the carrying value of the assets. The Company tested the assets for impairment and determined that no impairment existed and no adjustment to the carrying value was required as of December 31, 2004, and through the date of this filing. Sanswire-FL's research, development, testing of, and cooperation with governmental and commercial entities regarding, the Stratellite technology is continuing, and no event occurred or circumstances known to management exist to indicate impairment.

50

The results of operations Sanswire-FL for the year ended December 31, 2004, which are consolidated in the Company's results of operations, included expenses of \$746,826 with no sales or costs of sales.

Stratellite Build-Out Memorandum of Agreement (MOA) and Advances to Sanswire

An MOA between the Company and Mr. Koenig dated August 23, 2004, stated the following: Mr. Koenig agreed to resume and expedite the build-out of the prototype of the Stratellite; the Stratellite is a proprietary technology acquired by the Company as part of the asset purchase agreement with Sanswire; when completed, the prototype will be used for demonstration and testing for commercial use; the original expected completion of the build-out agreement was January 15, 2005; the Company agreed to provide funding to complete the build-out process of the Stratellite prototype; and the Company provided a total of \$200,000.

The Company has provided amounts to or on behalf of Sanswire-FL in excess of the above amounts, including approximately \$600,000 through December 31, 2004, and at total of approximately \$1,000,000 through the date of this report.

Employment Agreements

In connection with the Sanswire asset purchase agreement, the Company also entered into three-year employment agreements with five former Sanswire Technology, Inc. executives. Michael Molen, Jairo Rivera, Brian Keith, Keith Sistrunk and Jane Molen were to serve as the Chief Executive Officer, Chief Financial Officer; Chief Operating Officer, Chief Technology Officer and Comptroller of Sanswire-FL, respectively. Mr. Molen was to receive an earn-out based on value of Sanswire-FL compared to the Company (exclusive of Sanswire-FL). If the value of Sanswire-FL was less than 24% of the value of the Company, Mr. Molen would be entitled to receive stock equal to 10% of GlobeTel common stock outstanding on the date of valuation. Mr. Molen had the right to select the valuation date and a mutually agreeable third party will evaluate the value of Sanswire-FL compared to GlobeTel.

During the three months ended September 30, 2004, the Company decided to restructure the operations of Sanswire, LLC and eliminate redundant positions. As a result, Mr. Molen has accepted the appointment as Chairman of Sanswire, LLC and a member of GlobeTel's Board of Directors and stepped down as CEO of Sanswire, LLC. The Company closed the Sanswire, Inc. offices in Atlanta and Mr. Sistrunk and Ms. Molen have separated from the Company.

51

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

In connection with the Stratodyne agreement, the Company entered into a three-year key employment agreement with Vernon Koenig, Stratodyne's principal shareholder, to perform services including, but not limited to, telecommunications services and other services that Mr. Koenig serves as Sanswire-FL's Chief Design Engineer, and is responsible for development of the Stratellite. Mr. Koenig will receive a salary of no less than \$75,000 per year, plus grants of stock options based on performance evaluations given annually by the Company.

Independent Contractor Agreement

In September 2004, the Company entered into an agreement with Hotzone Wireless, LLC, a service provider for consulting/engineering services related to the Sanswire Stratellite project. The non-exclusive service provider will provide engineering / consulting services, transmission equipment, and installation and testing of equipment.

The term of the agreement is for six (6) months and shall automatically renew for additional one (1) year terms after the initial term unless terminated by either party. As initial compensation, Company will pay the service provider \$10,000 per month.

NOTE 7 - CENTERLINE COMMUNICATIONS, LLC.

Centerline Communications, LLC.

On June 30, 2004, the Company entered into an operating agreement with Carrier Services, Inc. ("CSI") a Nevada corporation, also a telecommunications company to operate Centerline Communications, LLC, a wholly-owned subsidiary of the Company.

The purposes of Centerline and its subsidiaries are to build telecommunications revenue and client base, utilizing each party's network and financial resources and to engage in any other business or activity that is necessary and proper to accomplish the above purposes.

Pursuant to the agreement, the Company is responsible for all costs associated with the operation and maintenance of the Prepaid Calling Card Platform, all expenses related to funding, staffing, technical support, customer service, equipment, and credit facilities. CSI is responsible for all costs and responsibilities associated with operation of the termination network, providing network facilities for the termination of carrier traffic, administer and operate the termination network, including subscriber accounts and tracking of minutes, all training and salary expenses of its sales personnel, all marketing expenses connected with the sale of the calling services and all other organizations related expense in any foreign base operation in which the LLC is operating.

The agreement provided for minimum selling requirements of \$50 million per year for the LLC. This revenue must be profitable. If the LLC brought in \$50 million at the end of the first year of operation, CSI will receive \$1 million of the company's publicly traded stock. If CSI repeats the \$50 million in profitable revenue in year two, CSI would receive another \$1 million of the company's publicly traded stock. The initial term of the agreement was for two years and automatically renewable for another two years.

The parties subsequently modified the agreement to provide for minimum selling requirements of \$25 million for the LLC. This revenue must be profitable. Upon the LLC achieving in \$25 million in profitable revenues, CSI will receive 5

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

million shares of the company's publicly traded stock.

Due To / From CSI

The required revenues were achieved in January 2005 and CSI became entitled to the 5 million shares. As of December 31, 2004, the Company recorded \$404,707 due to CSI, computed by applying a ratio, based on the revenues achieved through December 2004 (approximately \$18.4 million) compared to the required \$25 million, to the number of shares to be issued recorded at a price \$.11 per share, the closing market value of the Company's stock as of December 31, 2004.

CSI owed the Company a total of \$401,723 as of December 31, 2004, consisting of the amounts due for accounts receivable collected by CSI on behalf of the LLC and for accounts receivable, pre-paid expenses and accounts payable assumed by CSI, and payments made by the Company on behalf of CSI, net of any payments made by CSI on behalf of the Company.

The Company offset the \$404,707 due to CSI against the \$401,723 due from CSI, to result in a net amount due to CSI of \$3,024 as of December 31, 2004, which is included in accounts payable.

In February 2005 the Company issued approximately 1.32 million shares to CSI, which the Company sold on CSI's behalf, resulting in net proceeds of approximately \$517,000, of which \$100,000 was paid to CSI and the remaining \$417,000 is currently held by the Company to collateralize the amounts due to the Company from CSI.

The Company and CSI mutually decided to conclude their joint business operations as of February 6, 2005. Upon completion of the parties reconciling and agreeing upon the final amount due from CSI , whereas it is anticipated that the \$417,000 currently being held by the Company will not exceed the final amount due from CSI to the Company, the \$417,000 will be applied against the amount due from CSI. The remaining amount due to CSI will be paid by the Company and the remaining approximately 3.5 million shares due to CSI will be issued.

"Partner Incentive and Financing Agreements"

The Company uses the term "partner" in a sense different than the strict legal definition. Herein, the term "partner" is equivalent to "business associate." The Company, Centerline and its subsidiaries entered in "Partner Incentive and Financing Agreements" with various parties ("Partners") in the business of providing the transmission of wholesale voice and/or data communications services to domestic and international destinations utilizing a proprietary call processing platform, technologies, software and other equipment ("Calling Services") to produce profitable revenues utilizing the Calling Services of the partners for an initial term of two (2) years.

53

The "Partners" shall be compensated on a semi-annual basis with a grant of equity and cash commissions. These grant and commissions will be paid out by Centerline, utilizing cash generated by the operations and stock given by the Company as part of the original agreement between CSI and the Company.

Six (6) months after the date of the agreement, "Partner" will be granted an option to purchase shares of publicly traded common stock of the Company ("Shares"). The grant shall be calculated pursuant to the terms of the "Partner's" stock option agreement, which is based on a predetermined stock strike price for the first six months of operation, and the formula used for the remaining three periods shall be 75% of the stock price at the grant date. Vested shares would be exercisable by "Partner" every six (6) months during the

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

term of the agreement and for a period of thirty (30) days following the termination of this agreement.

The amount of the stock grant is calculated as follows:

For each \$1,000,000 of revenue generated in a 12-month period, "Partner" shall be entitled to an option for a grant of 25,000 shares of common stock of GTEL. For each additional \$1,000,000 revenues generated after the first \$5,000,000, "Partner" shall be entitled to an option for a grant of 50,000 shares of common stock of GTEL. In the event that revenues exceed \$10,000,000 in the 12-month period, "Partner" shall receive additional options for a grant of 20,000 shares of common stock of GTEL for each additional \$1,000,000 of revenue generated in excess of \$10,000,000.

The agreement provides for cash incentive bonuses based on revenues generated pursuant to the parties' agreements. This grant is in addition to the stock option grant described above. So long as the "Partner" continues to produce profitable Calling Services revenues during the term of the agreement, and the "Partner" is not in breach of the parties' agreements, the cash bonus earned shall be paid as follows:

For each \$1,000,000 of revenue generated in a 12-month period, "Partner" shall be entitled to receive a cash bonus of \$15,000. For each additional \$1,000,000 revenues generated above the first \$5,000,000 revenue, the "Partner" shall be entitled to receive a cash bonus of \$35,000. In the event that revenues exceed \$10,000,000 in the 12-month period, "Partner" shall receive an additional cash bonus of \$20,000 for each additional \$1,000,000 of revenue generated above \$10,000,000.

As further inducement for the "Partners" to generate profitable revenues utilizing their Calling Services, the Company, through Centerline and its subsidiaries, shall provide accounts receivable financing for customers and advance payments for vendors while "Partner" retains 100% of its profit margin. The "Partner" shall provide credit terms to qualified customers of the "Partner" and the determination of qualified customers shall remain within the sole discretion of Centerline. Centerline or its subsidiaries shall provide necessary prepayments to its vendors where required. Prepayment shall preferably take the form of a letter of credit, or through an established escrow account and/or cash prepayment. The determination of the nature and amount of vendor prepayment shall remain within the sole discretion of Centerline. The "Partner" agrees to repay Centerline for all funds advanced by it for the benefit of "Partner's" Calling Services customers and/or vendors within the agreed terms.

54

Centerline shall acquire equipment necessary to facilitate Calling Services from "Partner's" customer or to "Partner's" vendors. Equipment purchase shall be subject to approval of Centerline's management. Centerline will continue to expand the network to grow its family of vendors during the term of the agreement and make all Centerline vendors' excess capacity available to "Partner." "Partner" will be granted the use of Centerline's TDM and/or VoIP switching facilities. Network use is included in the .00025 per minute fee. "Partners" agree to sell network directly to Centerline at their best wholesale price where vendors are not financed/secured by "Partner" pursuant to the agreement. In addition, Centerline will retain the right to purchase excess termination provided by "Partners" at "Partner's" cost and Centerline will share with "Partner" margin generated by Centerline sales utilizing "Partner's" vendors on a 50/50 basis.

Profit margin on all traffic terminated through "Partner's" network from "Partner's" customers, less an operating fee of .00025 per minute, shall be paid

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

to "Partner" on a monthly basis following receipt of payment from "Partner's" customers. In the event "Partner" customer purchases network from Centerline, the parties agree that Centerline will share with "Partner" the margin, on a 50/50 basis.

The wholly-owned subsidiaries of Centerline that are subject to the "Partner" Incentive and Financing Agreements as of the date of this filing are EQ8, LLC, G Link Solutions, LLC, Volta Communications, LLC, and Lonestar Communications, LLC. During 2004, only Volta Communications, LLC and Lonestar Communications, LLC had operations, which are consolidated in the operations of Centerline above. In conjunction with each "Partner Incentive and Financing Agreement, Management Agreements" were executed, wherein the "Partners" will provide general management for the respective subsidiaries of Centerline in connection with the development, marketing and implementation of the business operations of Centerline's respective subsidiaries.

The parties agreed any equity compensation "Partners'" are entitled to, if any, shall be paid from the Company's shares issueable to CSI as described above, and, furthermore, the cash bonuses, if any, shall also be the obligation of CSI. However, whereas the anticipated profit margin was not achieved, and the management fees not paid, the Company believes that no additional compensation is payable to the "Partners" by CSI or the Company. Furthermore the revenue generated by the partners was not profitable, as required by the agreements. Accordingly, no additional amounts were recorded as owing to the "Partners" by the Company as of December 31, 2004.

55

NOTE 8. MISCELLANEOUS RECEIVABLE

In September 1999, the Company was awarded a judgment against Imaging Systems Synergies, Inc. (ISS) in the amount of \$125,000. However, the Company is uncertain if it will be successful in recovering any damages against ISS. There has been an allowance for uncollectibility for the entire \$125,000. During 2003, the Company determined that this amount is unrecoverable and therefore wrote-off the balance.

NOTE 9 - LOANS AND ACCOUNTS PAYABLE TO RELATED PARTY - CHARTERHOUSE

In January 2003, the Company received a \$50,000 loan from Charterhouse. This loan payable, as well a previous loan of \$311,960 was unsecured, non-interest bearing and have no formal repayment terms. In addition, the Company had an outstanding account payable to Charterhouse for \$135,000 in connection with consulting services provided in 2002. During 2004, all of the amounts owing to Charterhouse were paid in full with the issuance of \$500,000 of Series B preferred stock. The \$3,040 difference between the total amounts payable and amount representing the preferred stock issued was expensed in 2004.

NOTE 10. ACCRUED EXPENSES AND OTHER LIABILITIES

Accrued expenses and other liabilities consisted of the following:

	2004	2003
	----	----
Professional fees	\$ 90,000	\$ 35,000
Interest	--	22,423
Other	3,436	--
	-----	-----
	\$ 93,436	\$ 57,423
	=====	=====

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

NOTE 11. CAPITAL LEASE OBLIGATIONS

Capital lease obligations as of December 31, 2003, consisted of an amount payable for telecommunications equipment, which was abandoned prior to 2003, and the liability was subsequently written off in 2004. See Note 18 below regarding disposition of this obligation.

In March 2004, the Company entered into a lease agreement for office equipment, under which the Company must pay \$279 per month, plus sales tax, for a period of 39 months. The Company expects to have use of the equipment for the substantial portion of its useful life and the lease provides for a bargain purchase option, wherein the Company may acquire ownership of the asset at the end of the lease for 10% of its fair market value. Accordingly, the lease transaction was recorded as a capital lease obligation and ascribed an initial value to the asset and principal amount due on the lease of \$9,554, based on the present value of the monthly payments with an imputed interest rate of 8%. This was the only capital lease obligation as of December 31, 2004.

56

	2004	2003
	----	----
Total capital lease obligations, as described above	\$ 7,564	\$ 53,311
Current obligations under capital leases	(2,846)	(53,311)
	-----	-----
Long-term obligations under capital leases	\$ 4,718	\$ --
	=====	=====

Future minimum lease payments under capital leases for years subsequent to December 31, 2004 are as follows:

2005	\$	3,348
2006		3,348
2007		1,674
Amount representing interest		(3,652)

Present value of future minimum lease payments	\$	4,718
		=====

Interest expense recorded on all capital lease obligations of the Company amounted to \$2,561 and \$15,924 for the years ended December 31, 2004 and 2003, respectively.

NOTE 12 - OPERATING EQUIPMENT LEASE OBLIGATIONS

Telecommunications equipment lease

In July 2004, the Company entered into a lease agreement for telecommunications collocation equipment, under which they made a down payment and other fees totaling \$37,635 and must pay \$3,778 for 24 months. Since the transaction does not qualify as a capital lease, the company charges the monthly payments to cost of sales and amortizes the prepayment to cost of sales over the period of the lease.

57

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

NOTE 13. ACCRUED OFFICERS' SALARIES AND BONUSES

Effective January 1, 2002, GlobeTel entered into three-year employment agreements with its key management. For the year 2002, the agreements provide for annual compensation of \$150,000 for its Chief Executive Officer (CEO), \$125,000 each for its Chief Financial Officer (CFO) and Chief Operating Officer (COO) and \$75,000 each for its Chief Administrative Officer (CAO) and VP of Network Operations. Further, there remained an employment contract with its President, as described below, which calls for annual salaries of \$100,000 per annum. In addition to the base compensation, the employment agreements provide for payment of bonuses that at a minimum equal the executives' base compensation. As of December 31, 2002, the executives all agreed not to receive bonuses to which they were entitled pursuant to the employment agreement.

In 2003, the base compensation increased to \$175,000 for its CEO, \$150,000 each for its CFO and COO, \$90,000 each for its CAO and VP of Network Operations. In 2004, the base compensation increases to \$200,000 for its CEO, \$175,000 each for its CFO and COO, \$120,000 for its CAO and \$110,000 for its VP of Network Operations. Bonuses for each year will also be equal to the base salaries as a minimum, unless otherwise agreed to by the executives.

From October 1, 1996, through December 31, 2003, the Company had an employment agreement with its President wherein the Company agreed to pay compensation of \$100,000 annually. In September 2003, the Company's president resigned effective December 31, 2003, but remained as a member of the board of directors of the Company throughout 2004.

In September 2003, the officers agreed to forego their accrued salaries in exchange for stock options at \$.015 per share or 50% of the market price as of the exercise date. The officers subsequently exercised their stock options in January 2004.

As of December 31, 2003, the Company recorded accrued officers' salaries totaling \$245,000. The officers again agreed to forego their accrued salaries in exchange for stock options at \$.015 per share or 50% of the market price as of the exercise date. The officers subsequently exercised their stock options in January 2004.

As of December 31, 2004, the Company recorded accrued officers' salaries totaling \$198,333, which were subsequently paid in January 2005.

NOTE 14. NOTES AND LOANS PAYABLE

Loan Payable to Related Party -Charterhouse

In October 2002, the holders of two promissory notes agreed that in lieu of payment of principal and interest under the loans, each to accept six (6) million shares of common stock of GlobeTel as payment, which were paid to the note holders directly by the Company's primary customer during 2002, who was also a consultant (Charterhouse). Accordingly, the Company recorded the \$300,000, plus interest of \$11,960, as a loan payable to Charterhouse. In January 2003 Charterhouse loaned an additional \$50,000, for total loans payable of \$361,960. As of December 31, 2004, these amounts, as well as \$135,000 payable for consultancy services rendered in 2002, were settled for Series B preferred stock. See Note 9 above and Note 23 below.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

On August 21, 2002, the Company executed a \$125,000 convertible subordinated promissory note payable to an unrelated third party, due August 21, 2003, with interest payable monthly at a rate of 12% per annum. The note is collateralized with 7.5 million shares of the Company's common stock, which were issued by the Company and held in escrow under the agreement. The Company recorded the issuance of these shares at par value. The note is convertible into shares of the Company's common stock at the option of the holder in whole or in part, in accordance with the terms of the note. The conversion price for this note in effect on any conversion date shall be the lesser of \$.25 or 75% of the per share market value price as of the close of business on the conversion date. Any conversion pursuant to this agreement shall be for a minimum principal of \$10,000 and until the first day of the month preceding the maturity date of this note, the holder may not, during any 30-day period, convert more than the greater of \$100,000 of the principal amount of this note, or 10% of the preceding month's trading value of the common stock as reported by the principal market in which the common stock is traded.

In July 2003, the holder exercised his right to convert the debt into shares of the Company's common stock in accordance with the terms of the note. The conversion rate was determined to be \$.04 and accordingly, the holder retained 3,055,556 shares and returned 4,444,444 to the Company.

On August 27, 2002, the Company executed a \$125,000 convertible subordinated promissory note payable to an unrelated third party, due August 27, 2003, with interest payable monthly at a rate of 12% per annum. The note is collateralized with 7.5 million shares of the Company's common stock, which were issued by the Company and held in escrow under the agreement. The Company recorded the issuance of these shares at par value. The note is convertible into shares of the company's common stock at the option of the holder in whole or in part, in accordance with the terms of the note. The conversion price for this note in effect on any conversion date shall be the lesser of \$.25 or 75% of the per share market value price as of the close of business on the conversion date. Any conversion pursuant to this agreement shall be for a minimum principal of \$10,000 and until the first day of the month preceding the maturity date of this note, the holder may not, during any 30-day period, convert more than the greater of \$100,000 of the principal amount of this note, or 10% of the preceding month's trading value of the common stock as reported by the principal market in which the common stock is traded.

In December 2003, the holder exercised his right to convert the debt into shares of the Company's common stock in accordance with the terms of the note. The conversion rate was determined to be \$.035 and accordingly, the holder retained 3,500,000 shares and returned 4,000,000 to the Company.

59

On October 22, 2002, the Company executed a \$125,000 convertible subordinated promissory note payable to an unrelated third party, due October 22, 2003, with interest payable monthly at a rate of 12% per annum. The note is collateralized with 15 million shares of the Company's common stock, which were issued by the Company and held in escrow under the agreement. The Company recorded the issuance of these shares at par value. The note is convertible into shares of the Company's common stock at the option of the holder in whole or in part, in accordance with the terms of the note. The conversion price for this note in effect on any conversion date shall be the lesser of \$.20 or 75% of the per share market value price as of the close of business on the conversion date. Any conversion pursuant to this agreement shall be for a minimum principal of \$10,000 and until the first day of the month preceding the maturity date of this note, the holder may not, during any 30-day period, convert more than the greater of \$100,000 of the principal amount of this note, or 10% of the preceding month's trading value of the common stock as reported by the principal

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

market in which the common stock is traded.

On November 18, 2002, the Company executed a \$125,000 convertible subordinated promissory note payable to an unrelated third party, due November 18, 2003, with interest payable monthly at a rate of 12% per annum. The note is collateralized with 15 million shares of the Company's common stock, which were issued by the Company and held in escrow under the agreement. The Company recorded the issuance of these shares at par value. The note is convertible into shares of the Company's common stock at the option of the holder in whole or in part, in accordance with the terms of the note. The conversion price for this note in effect on any conversion date shall be the lesser of \$.20 or 75% of the per share market value price as of the close of business on the conversion date. Any conversion pursuant to this agreement shall be for a minimum principal of \$10,000 and until the first day of the month preceding the maturity date of this note, the holder may not, during any 30-day period, convert more than the greater of \$100,000 of the principal amount of this note, or 10% of the preceding month's trading value of the common stock as reported by the principal market in which the common stock is traded.

The October 22 and November 18 notes were from the same investor, and in July 2003, the holder exercised the right to convert the debt into shares of the Company's common stock in accordance with the terms of the note. The conversion rate was determined to be \$.024 and accordingly, the holder retained 10,416,666 shares and returned 19,583,334 to the Company.

On November 25, 2002, the Company executed a \$125,000 convertible subordinated promissory note payable to an unrelated third party, due November 25, 2003, with interest payable monthly at a rate of 12% per annum. The note is collateralized with 15 million shares of the Company's common stock, which were issued by the Company and held in escrow under the agreement. The Company recorded the issuance of these shares at par value. The note is convertible into shares of the Company's common stock at the option of the holder in whole or in part, in accordance with the terms of the note. The conversion price for this note in effect on any conversion date shall be the lesser of \$.20 or 75% of the per share market value price as of the close of business on the conversion date. Any conversion pursuant to this agreement shall be for a minimum principal of \$10,000 and until the first day of the month preceding the maturity date of this note, the holder may not, during any 30-day period, convert more than the greater of \$100,000 of the principal amount of this note, or 10% of the preceding month's trading value of the common stock as reported by the principal market in which the common stock is traded.

60

Also on November 25, 2002, the Company executed a second \$125,000 convertible subordinated promissory note payable to an unrelated third party, due November 25, 2003, with interest payable monthly at a rate of 12% per annum. The note is collateralized with 15 million shares of the company's common stock, which were issued by the Company and held in escrow under the agreement. The company recorded the issuance of these shares at par value. The note is convertible into shares of the company's common stock at the option of the holder in whole or in part, in accordance with the terms of the note. The conversion price for this note in effect on any conversion date shall be the lesser of \$.20 or 75% of the per share market value price as of the close of business on the conversion date. Any conversion pursuant to this agreement shall be for a minimum principal of \$10,000 and until the first day of the month preceding the maturity date of this note, the holder may not, during any 30-day period, convert more than the greater of \$100,000 of the principal amount of this note, or 10% of the preceding month's trading value of the common stock as reported by the principal market in which the common stock is traded.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Both notes dated November 25, 2002 were from the same investor, and in July 2003, the holder exercised the right to convert the debt into shares of the Company's common stock in accordance with the terms of the note. The conversion rate was determined to be \$.022 and accordingly, the holder retained 11,111,112 shares and returned 18,888,888 to the Company.

On November 5, 2002, the Company executed a second \$125,000 convertible subordinated promissory note payable to an unrelated third party, due November 5, 2003, with interest payable monthly at a rate of 12% per annum. The note is collateralized with 15 million shares of the Company's common stock, which were issued by the Company and held in escrow under the agreement. The Company recorded the issuance of these shares at par value. The note is convertible into shares of the Company's common stock at the option of the holder in whole or in part, in accordance with the terms of the note. The conversion price for this note is of \$.025 per share. The note holder also received a common stock purchase warrant giving them the right to purchase 5 million shares of the Company's common stock at the price of \$.03 per share. Subsequent to the execution of this note, additional amounts of \$85,528 were received from the note holder, bringing the total balance to \$210,528.

In May 2003, the holder and the Company agreed that the balance of \$210,528 be converted into shares of the Company's common stock and as a result the collateralized shares were then issued to the holder. In addition, it was agreed upon that the holder's 15 million shares are non-dilutable for 18 months from April 1, 2003. Further, the holder of the note is comprised of three (3) owners, one of whom is Timothy M. Huff who owns 40% of the entity. Timothy Huff is the CEO of the Company.

61

Unsecured Loans and Notes Payable

In February 2003, the Company executed two unsecured promissory notes payable, each for \$100,000 (to fund operations and pay operating expenses), to an unrelated third party, which is also a secured promissory note holder. Each note was originally due in May 2003, and included interest payable monthly at a rate of 25% per annum. The Company and the note holder subsequently agreed to extend due dates of the loans on a month-to-month basis under the same interest rate. In February 2004, the Company paid both notes.

In February 2003, the Company executed a \$40,000 promissory note payable to another party, due on demand with interest payable at 2.5% per annum.

In June 2003, the Company executed a \$200,000 promissory note payable to Commercebank, N.A., due in June 2004, with interest payable at a rate of one percent over the prime rate, currently 4%. In August 2004, the Company repaid its \$200,000 loan with Commercebank, N.A. in full.

Letter of Credit and Bank Loan Payable

As of December 31, 2002, the Company had a \$500,000 letter of credit with Commercebank, N.A., guaranteed by Florida Export Finance Corporation (FEFC). A \$200,000 letter of credit was issued to the Mexican telecom provider that provides local connectivity. In March 2003, the Company issued another \$100,000 to the same Mexican telecom provider. The remaining \$200,000 was used by the Company as collateral for its \$200,000 loan with Commercebank, N.A., the funds of which were used to purchase the telecom equipment used in the Brazil operations.

The letters of credit issued to the Mexican telecom provider have been cancelled by the provider and have been returned. The Company is in the process of

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

negotiating with their bank to renew the letters of credit for use in future transactions

The Company presently does not have any existing letters of credit but has the option of reopening the letter of credit with Commercebank, N.A. should the needs for it arise.

NOTE 15. RELATED PARTY TRANSACTIONS

Related party payables

As of December 31, 2004 and 2003, related party payables were \$117,500 and \$57,500, respectively. The balances represent short-term, non-interest bearing loans by officers of the Company, due on demand.

Notes Payable - Stockholder

As of December 31, 2002, the Company was obligated under a convertible promissory note payable to a stockholder and former director for \$55,000, principally representing advances to the Company. In fiscal 2003, the Company issued 4 million shares in complete settlement of the balance due.

62

NOTE 16 - AGREEMENTS

Consulting, Investment Advisory and Investment Banking Agreements

On August 15, 2002, the Company entered into an agreement with Charles Morgan Securities, Inc. ("Charles Morgan") to provide consulting services for a period of 12 months, including arranging for funding, assisting with corporate and business planning, advice regarding potential mergers and acquisitions, private placements of the Company's stock, and other related services.

The agreement provided that the Company pay Charles Morgan a monthly fee of \$5,000 from August to January 2003, and \$10,000 thereafter for the next six months. The Company also paid an engagement fee of \$30,000 upon initial funding.

In accordance with the agreement, the Company also paid Charles Morgan a total of 2.7 million shares of common stock of the Company for services provided in fiscal 2002 and 1.3 million shares in fiscal 2003, for a total of 4 million shares.

In addition to the shares described above, in August 2002, Charles Morgan received 12.5 million restricted shares (Rule 144) in connection with arranging for the convertible subordinated notes payable above. The Company valued the shares at \$250,000, based on one-half of the closing bid price of the Company's shares on the date of issuance and charged this amount to consulting expense. Pursuant to the agreement, Charles Morgan received an additional 12.5 million restricted shares (Rule 144) for arranging additional financing of \$500,000 during the quarter ending December 31, 2002.

During the third quarter 2002, Global VoIP, a principal customer and related party to the Company, paid Charles Morgan \$35,000 for the initial monthly fee of \$5,000 and the engagement fee of \$30,000. This amount was offset against the remaining accounts receivable balance owed by Global VoIP to the Company.

In January 2003, Fordham Financial Management, Inc. (Fordham Financial), an investment banking firm, based in New York City, assumed all functions and responsibilities of Charles Morgan Securities to provide consulting services. Under the agreement, the Company was obliged to pay a monthly fee of \$10,000. In

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

June 2003, the firm and the Company agreed to suspend the monthly fee until both parties agree it should resume. The Company paid total fees of \$40,000 during the six months ended June 30, 2003. Pursuant to agreement, the Company issued 4.9 million restricted shares of the Company's common stock as payment for services rendered. The Company charged \$51,250 to expense during the three months ended September 30, 2003, based on an amount equal to one-half of the average bid and asked price of the Company's shares on the date of issuance. No further payments were made in the fourth quarter of 2003 as it relates to this investment banking agreement.

63

In October 2003, the Company entered into an agreement with Fordham Financial to raise \$2,500,000 resulting in issuance of circular offering dated October 17, 2003 (Preferred Stock, Series A). Fordham Financial agreed to receive 10% commission for the raising of the investments. In addition to the commissions totaling \$250,000, Fordham Financial also received 57,500 Preferred Stock, Series A as additional compensation. Fordham Financial had subscriptions of \$1,092,140 as of December 31, 2003 and had raised the full \$2,500,000 as of January 31, 2004.

On August 16, 2004, the Company entered into an investment advisory agreement with Charles Morgan Securities, Inc. (CMS) for term ending on December 31, 2005. CMS will render consulting services related to business development, corporate planning, investment and securities matters, including the Company's applying for trading on a higher listed exchange. As compensation for services, the Company will pay a one-time fee of 500 shares of Preferred Class C stock, convertible into 1% of the common shares of the Company after a one year holding period. Pursuant to the agreement, the compensation is not considered earned until when and if the advisor accomplishes the moving of the Company's stock from trading on the OTCBB to another trading board of higher standing by December 31, 2005.

Sanswire, LLC - Australian Project

On April 14, 2004, the Company entered into an agreement with Australian based individuals, Michael Terry, E. John Hardy and Robert Johnson to form a new company to be domiciled in Australia. The new company will have the following distribution: GlobeTel - 45%, Mr. Terry - 30%, Mr. Hardy - 12.5% and Mr. Johnson - 12.5%.

The purpose of the new corporation is to deploy the Stratellite™ technology and other GlobeTel international services in the Australian and New Zealand markets. Messrs. Terry, Hardy & Johnson will undertake initial capital raising to fund the launch of the Stratellite™ technology in Australia while GlobeTel will enter into a license agreement with the new company to provide its Stratellite™ technology and GlobeTel services under terms and conditions agreed upon.

No operations or activities were conducted during 2004 and through the date of this report.

Stored Value Card and Other Telecommunications Programs Agreements

In June 2004, the Company entered into an agreement with Bankcard Inc., a member of the RCBC Group, one of the largest private commercial bank and financial institutions in the Philippines to introduce a stored value card program for domestic and international use. Bankcard will be able to issue a Visa and MasterCard card program that will offer Overseas Filipino Workers and Filipinos in foreign countries, convenient, risk free and low cost international funds transfer and discounted long distance calling services. This agreement was facilitated by Four Star Consulting, a Manila, Philippine-based consulting group

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

who was paid a fee of \$10,000.

64

Several other agreements, letters of intent, and memorandums of understanding regarding stored value cards and other telecommunications programs, as well as the for the Sanswire project, were entered into during 2004 and through the date of this report, none of which required the recording of any assets, liabilities, revenues or expenses.

NOTE 17. COMMITMENTS AND CONTINGENCIES

Mexico Associate and Customer Litigation

GlobeTel is in the process of taking legal actions against its associate and customer in Mexico, GTCC Qualnet Mexico, for non-payment of amounts owed and non-payment to carrier (supplier / vendor) in Mexico. The customer, however, has been cooperating and continues to work with the Company. The customer has Mexican tax refunds receivable and the Company has filed a motion to be the first assigned payee to receive the tax refunds which the customer expects to receive in 2005. The customer also has telecommunications equipment and existing working networks and customers, which the Company is taking over its operations. The Company and its associate / customer, through the court system, are working towards continuing the operations together reaping the full benefits of the working network until the balance due has been paid in full.

As a result of the non-payment and because the outcome of the motion cannot be determined, the Company wrote off \$938,792 of accounts receivables as bad debts.

Former Consultants Litigation

The Company is presently in a dispute with two former consultants who resigned as consultants to the Company prior to December 31, 1998. The remaining balance of a loan payable of \$15,000 originally advanced by the consultants was written-off based on the belief that such loans had been satisfied based in part on the consideration given in the consulting agreement. The Company has taken the position that it owes no further compensation to the consultants, and further that the loans from these two individuals have been satisfied, as a result of the consideration given to the consultants, the consultants' resignation and their failure to provide services required under the consulting agreement. The agreement provided for the arbitration in the event of any dispute. As of the date of this report, the Company cannot predict the outcome of any legal proceeding or arbitration, or whether, as a result of any such proceeding or arbitration, the Company will be required to issue additional common stock as consideration or repay any loans. The \$15,000 awarded was accrued by the Company but unpaid as of December 31, 2004 and as of the date of this report.

65

Patent Infringement Litigation

In September 2004 a case was filed against the Company for patent infringement, alleging the stored value card and service we are planning to offer infringes one or more of U.S. Patents allegedly owned by an unrelated party (Plaintiff). The lawsuit was dismissed in January 2005. In February 2005, the Company filed suit against the Plaintiff and related parties, seeking a declaratory judgment from the court that the referenced patents are invalid, not enforceable and will not be infringed by the Company's stored value card offering. The Company is also seeking recovery of damages for breach of confidential disclosure and

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

trust; intentional interference with business advantage; and for unfair competition under Sec. 501.204 of the Florida Statutes. The Company is currently engaged in settlement discussions with the opposing parties and has not yet formally served any of the parties. At this stage of the proceeding, the Company does not believe an unfavorable outcome to this action is likely.

Service Provider Agreement - Brazil Network

On March 23, 2002, GlobeTel signed a memorandum of understanding with a company called Trans Global Ventures, Inc. (TGV), a company based in Miami, to form a joint venture to be registered as an LLC (Limited Liability Company) in the State of Florida to build out a VoIP network in Brazil offering call origination including but not limited to prepaid calling and 800 number calling as well as access to GlobeTel's Enhanced Services Platform technology.

TGV has been operating in Brazil and had networks with a capacity of 3 million minutes per month in Rio de Janeiro, Sao Paulo and Belo Horizonte. Initially, the venture was to be based on a 50/50 ownership between the two companies. Subsequently, the memorandum of understanding was modified to give GlobeTel 80% ownership, a percentage determined based on the investments to be made by the Company in the venture. Ultimately, however, both companies determined that TGV acting as a service provider would best serve the needs of each company, and therefore both companies agreed to terminate the memorandum of understanding and accordingly, the LLC was never formed.

Under the service provider agreement, for service provided, TGV shall be entitled to receive 20% of the project income, defined as: the revenues from the Brazil network, less direct costs of sales for operating this network, less other costs allocated to this project (based on multiplying total operating expenses by the percentage of Brazil network sales to total Company revenues for the year).

The Brazilian network operated at a ramp-up rate during the first six months of 2002, and upon delivery of equipment during this period, the network began operating at capacity of approximately 4 million minutes per month starting in July 2002. The network continued to operate at or near capacity throughout the year and still continues to operate as of the date of this filing.

The Company recognized revenues of \$2,147,119 and \$2,923,981 for December 31, 2004 and 2003, respectively. The cost of sales, substantially all of which was paid directly to third-party suppliers, was \$1,996,635 in 2004 and of \$1,993,737 in 2003.

66

Service Provider Agreement - Mexico Network

On June 26, 2002, GlobeTel signed a memorandum of understanding with Qualnet Telecom, LLC for a joint venture to be known as GlobeTel Qualnet LLC, to be registered as an LLC (Limited Liability Company) in the State of Florida. The purpose of the venture was to build out a VoIP network in Mexico for call termination throughout the country that will have initial capacity to transport 8 million minutes per month.

Qualnet has been operating in Mexico for several years and has contracts with various Mexican telecom companies. GlobeTel's role in the agreement was to provide financing and equipment to build the network. The agreement was for GlobeTel to have 80% ownership of the venture and Qualnet 20%, and accordingly GlobeTel committed 80% of the funding of the venture in the form of working capital, equipment and guarantees for the issuance of letters of credit as required by the Mexican telecom companies.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Since Qualnet already had points of presence in several cities in Mexico had an established customer base, installation of the equipment and ramping up of the traffic required substantially less time than if the network was to be built from the ground up. As a result, the venture was able to operate within several weeks and was able to fill the network near capacity.

The network continued to operate at capacity throughout the year and it was subsequently determined that each party would be better served by continuing to do business with Qualnet as a service provider. Both parties agreed not to proceed with the joint venture, and accordingly, the LLC was never formed and the parties signed an agreement not to pursue the joint venture agreement as contemplate in the memorandum of agreement dated June 26 2002.

Under the service provider agreement, for services provided, Qualnet shall be entitled to receive 20% of the project income, defined as: the revenues from the Mexico network, less direct costs of sales for operating this network, less other costs allocated to this project (based on multiplying total operating expenses by the percentage of Mexico network sales to total Company revenues for the year).

The Company recognized revenues of \$4,774,657 for the year ended December 31, 2004 and \$8,052,143 for 2003. The cost of sales substantially all of which was paid directly to third-party suppliers were \$4,556,912 in 2004 and \$6,159,401 in 2003.

The network is currently still operating at or near capacity and the relationship continues as that of a service provider. However, as described above, the Company is in the process of taking over the operations of the network and if successful, will control all income and expenses of the operations.

67

Joint Venture Agreement - TrueSpeed Wireless

On September 19, 2002, the Company entered into a joint venture agreement with TrueSpeed Wireless, Inc., a Nevada corporation based in Aliso Viejo, California. The venture is incorporated in Nevada as TrueSpeed Wireless International, Inc. and the structure of the joint venture is based on 50% ownership by GlobeTel and 50% ownership by TrueSpeed Wireless, Inc. The purpose of the joint venture shall be for the deployment of the wireless technology services currently being deployed by TrueSpeed Wireless, Inc. and to market and distribute high-speed wireless data communications.

The venture had not been able to secure contracts in targeted countries and as of December 2003, both companies agreed to dissolve the joint venture. No revenues or expenses were ever generated from the joint venture, nor were there any asset, liability, or equity transactions requiring recording in the financial statements during the existence of the joint venture.

Joint Venture Agreement - Englewood Corporation

On May 3, 2004, the Company entered into a Joint Venture Agreement and Stock Option Plan with Englewood Corporation and respectively with Joseph Seroussi an individual (Agreement). This Agreement replaces in its entirety a Memorandum of Understanding signed among the parties on October 21, 2002. Under the Agreement Englewood gives to the Company all of its current and new products and services in the telephony, financial and non financial services fields all market contacts and relationships and existing and future telecommunications, non financial and financial contracts and to develop the processing capabilities for

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

transactions on networks in conjunction with ATM, debit and credit cards including but not limited to the financial networks of MasterCard, MasterCard International, VISA and private banking ATM networks along with the ability to market such products and services through strategic partners in various countries around the world. Subject to the terms and conditions of the Agreement the Company will earn 100% of all revenues and profits. During the three-year term of this Agreement Englewood at its sole discretion may elect to have a third party independent appraiser, mutually agreed to by both parties, determine the fair market value of the Joint Venture. The Englewood portion of the value of the Joint Venture will be equal to 20% of the fair market value of the Joint Venture.

At Englewood's sole discretion Englewood may elect in whole or in part to exchange in whole or a portion of its interest in the Joint Venture for cashless options granted by the Company. The options granted by the company shall be at .02 cents per share of the Company's common stock, as established on the date that the original Memorandum of Understanding was signed in October of 2002. Once exercised, the options shall be distributed to Englewood over a three-year period in 12 equal parts. Englewood will have piggy back registration rights for a period of two years following the grant of each block of options.

Additionally, at the time of the Agreement, Seroussi will continue to serve as a consultant to the Company for a minimum period of three years. Subsequently Seroussi and the Company have entered in an Agreement whereby Seroussi has given up his consulting contract and on October 1, 2004, joined the Company as its Chief Technical Officer. All of the terms and conditions of the Agreement with Englewood remain the same.

68

Through the date of this report there were no transactions requiring recording in the financial statements related to this joint venture, other than 3 million restricted shares of the Company's common stock issued for consulting services, valued at \$135,000, based on one-half of the closing price of the stock on date of issuance. See Note 21.

Use of Proceeds from Preferred Stock Subscriptions Receivable

During 2005, the Company anticipates receiving Series B Preferred Stock subscriptions of \$11.75 million, of which approximately \$10 million is committed to capital expenditures for equipment for our stored value program.

Leases and Rents

The Company leases office facilities at 9050 Pines Blvd., Suite 110, Pembroke Pines, Florida 33024, as of April 1, 2004. This lease will expire in June 2009, and has an initial monthly rent of \$5,462 with increases of 4% per year.

In November 2004, the Company leased additional adjacent space at the Pembroke Pines, Florida location under the same terms and period as the existing lease, bring the total monthly rent to \$9,186.

GlobeTel formerly leased facilities at 444 Brickell Avenue, Suite 522, Miami, Florida 33131. The Company was under a five-year lease expiring April 2005, with a monthly rent of \$3,463. In January of 2005 the Company satisfied its lease obligation related to this office.

In January 2005, GlobeTel signed a lease agreement with the San Bernardino International Airport Authority for hangar space at the airport in San Bernardino, California for the purpose of assembling and storing the Stratellite prototype. The term of the agreement is from January 15, 2005 through March 31,

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

2005, at a monthly lease rate of \$9,767. Three months prepaid rent totaling \$29,302 was paid in December 2004. The agreement provides that with the consent of the lessor we may remain on a month-to-month basis, and we do intend to remain in the space for the near term.

Sanswire Technologies, Inc., the company from which we purchased our Sanswire, LLC intangible assets, had an office space lease in Dekalb County, Georgia. The lease term was from April 1, 2004 through March 31, 2005, with monthly rent of \$2,628. Although not directly obligated on this lease, the Company paid the monthly rent from May 2004 through March 2005, whereas employees of our subsidiary, Sanswire, LLC, utilized the premises. The employees have since vacated the premises.

69

Effective November 2001, the Company signed a sub-lease agreement for the Jersey City facility with a customer /consultant of the Company. Pursuant to the sublease agreement, the customer/consultant has maintained the obligation of the monthly rent of \$1,600, and at January 31, 2003, the lease expired and the Company has no further obligation to the lessee.

Future minimum rental payments required under the above operating leases subsequent to the year ended December 31, 2004 are as follows:

2005	\$ 154,472
2006	115,771
2007	120,401
2008	125,217
2009 and thereafter	88,617

	\$ 604,478
	=====

Rent expense for 2004 and 2003 was \$126,624 and \$48,607, respectively.

NOTE 18 - NET GAINS ON SETTLEMENT OF LIABILITIES AND DISCONTINUED OPERATIONS

During the year ended December 31, 2004 and 2003 the Company recorded net gains on settlement of debts totaling \$268,397 and \$26,274, respectively, as discussed below.

Equipment Vendor

At December 2003, the Company settled with one its vendors to pay a lesser amount for the purchase of equipment that ultimately did not function as purported. Likewise, the Company wrote off other long-term outstanding liabilities for purchase of equipment that also did not function properly. The settlement and write-off resulted in a gain of \$26,274 in 2003.

Accounts Payable

The Company had included in accounts payable certain disputed amounts payable to creditors totaling \$14,823. The Company does not believe it has obligations to pay the recorded balances, and the vendors have not sought collection from the Company for over one year, and, accordingly, recognized a gain in 2004.

Professional Services Provider and Note Holder

In addition, the Company has recorded accounts payables to a former provider of professional services totaling \$333,060 and a note payable of \$50,000 to an individual, a principal of the professional services firm. The Company entered

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

into an arrangement with the parties, which states that upon payment of a total of \$200,000, all of which was paid prior to December 31, 2004, the remaining balance of the above obligations referred to above will be considered fully satisfied without the necessity of further payments. The balance of \$183,060 was written off and a gain recorded in 2004 whereas the amounts due under the settlement are paid in full and all conditions fulfilled.

70

Capital Lease Obligations

As of December 31, 2003, the Company had a balance due of \$53,311 of principal on capital lease obligation and \$15,924 in accrued interest. The equipment securing the obligation was abandoned prior to the 2003, after the lessee's refusal to accept return of the equipment in settlement of the obligation. The Company does not believe it has an obligation to repay the recorded balance, and neither the original lessee nor assigns have sought collection from the Company for over one year, and, accordingly the Company has recorded a gain of \$69,235 in 2004.

Former Employees of Discontinued Operating Division

In June 2003, the Company ceased operations of its St. Louis, Missouri office. As part of the termination agreement with the employees of the St. Louis office, the employees were authorized to maintain and service the existing clients and keep the property and equipment of that office. The Company agreed to return the customer deposits made by the St. Louis clients. The Company recorded a gain of \$55,842 in 2003 in connection with these transactions, based on the excess of the liabilities extinguished over the assets given up by the Company.

Three terminated employees were issued a total of 1.2 million free-trading shares of the Company's stock as severance pay. The Company charged \$36,000 to expense in 2003 based on an amount equal to the average bid and asked price of the Company's shares on the date of issuance. The Company had a recorded balance due of \$16,279 to terminated employees. However, during the three months ended September 30, 2004, the Company determined, and the former employees agreed, that any and all amounts due to or payable on behalf of the employees had been satisfied and no additional amounts were owed.

Former Consultants

Certain former consultants of the Company were granted a judgment in the sum of \$15,000, as described in Note 17 above. All disputed amounts allegedly payable to the consultants were written off and a gain was reported in prior periods. A loss on settlement of liabilities was recorded during 2004, for the \$15,000 subsequently determined payable.

NOTE 19 - LOSS ON PROPERTY AND EQUIPMENT DISPOSITIONS

As of September 30, 2004, the Company evaluated its property and equipment, including telecommunications equipment, located both within and outside of the United States, and office furniture and equipment ascribed to our various domestic office locations maintained from 2000 through September 30, 2004. Certain assets were abandoned, based on management's determination that such assets have no economic value, due to such factors as technological obsolescence, non-functioning of assets, lack of salvage in excess of costs to dispose, and non-recoverability of assets located in geographical markets and areas in which we are no longer active. During 2004 we recorded a loss on disposition of property and equipment of \$56,804.

Similarly, in 2003, a loss of \$42,301 was recorded in connection with abandoned

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

obsolete equipment.

71

NOTE 20. INCOME TAXES

Deferred income taxes and benefits for 2004 and 2003 are provided for certain income and expenses, which are recognized in different periods for tax and financial reporting purposes. The tax effects (computed at 15%) of these temporary differences and carryforwards that give rise to significant portions of deferred tax assets and liabilities consist of the following:

	2003 ----	Current Period Changes -----	2004 ----
Deferred tax assets:			
Accrued officers' compensation	\$ 137,005	\$ (107,255)	\$ 29,750
Allowance for doubtful accounts	56,818	169,042	225,860
Consulting services elected as start-up costs under IRC Sec. 195 (b)	851,257	(425,628)	425,629
Reincorporation expenses amortized under IRC Sec. 248	25,975	--	25,975
Accumulated depreciation	(376,829)	136,806	(240,023)
Net operating loss carryforwards	2,410,423	1,651,429	4,061,852
	-----	-----	-----
Valuation allowance	3,104,649 (3,104,649)	1,424,394 (1,424,394)	4,529,043 (4,529,043)
	-----	-----	-----
Net deferred tax asset	\$ --	\$ --	\$ --
	=====	=====	=====

A reconciliation of income benefit provided provided at the federal statutory rate of 15% to income tax benefit is as follows:

	2004 ----	2003 ----
Income tax benefit computed at federal statutory rate	\$ (930,379)	\$ (1,975,030)
Accrued officers' salaries	27,505	29,750
Allowance for doubtful accounts	(107,345)	169,042
Depreciation	(7,179)	(4,497)
Losses not benefited	1,017,398	1,780,735
	-----	-----
	\$ --	\$ --
	=====	=====

72

The Company has accumulated net operating losses, which can be used to offset future earnings. Accordingly, no provision for income taxes is recorded in the financial statements. A deferred tax asset for the future benefits of net operating losses and other differences is offset by a 100% valuation allowance due to the uncertainty of the Company's ability to utilize the losses. These net operating losses begin to expire in the year 2021.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

At the end of 2004, the Company had net operating loss carryforwards (of its successor due to accounting for the reincorporation as an "F" reorganization under the Internal Revenue Code) of approximately \$27,079,011, which expire at various dates through 2021.

NOTE 21. COMMON STOCK TRANSACTIONS

During the year ended December 31, 2003, the Company issued the following shares of Common stock:

Date Issued -----	Shares -----	Consideration -----	Valuation -----	Relationship -----
March 14, 2003	2,200,000	Consulting services	\$ 22,000	Consultant
March 14, 2003	1,800,000	Investment banking	18,000	Consultant
May 7, 2003	1,100,000	Consulting services	11,550	Consultant
May 7, 2003	900,000	Investment banking	9,450	Consultant
May 22, 2003	2,500,000	Loan Collateral	--	Note Holder
May 22, 2003	2,500,000	Loan Collateral	--	Note Holder
May 22, 2003	15,000,000	Conversion of debt	239,206	Investor
May 29, 2003	4,000,000	Satisfaction of debt	55,000	Shareholder/F
July 18, 2003	200,000	Severance pay	6,000	Employee
July 18, 2003	500,000	Severance pay	15,000	Employee
July 18, 2003	500,000	Severance pay	15,000	Employee
July 18, 2003	450,000	Legal services	13,500	Legal counsel
July 18, 2003	800,000	Consulting services	24,000	Consultant/em
July 18, 2003	12,844,000	Conversion of debt	256,880	Investor
August 5, 2003	20,080,321	Sale of stock	500,000	Investor/cons
August 5, 2003	--	Marketing services	100,402	Investor/cons
73				
August 8, 2003	3,400,000	Consulting services	102,000	Consultant/em
August 28, 2003	(42,916,666)	Return of shares issued for loan collateral	--	Note Holders
August 28, 2003	--	Conversion of debt	125,000	Investor
August 28, 2003	--	Conversion of debt	250,000	Investor/cons

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

August 28, 2003	--	Conversion of debt	125,000	Investor
August 28, 2003	--	Conversion of debt	250,000	Investor
September 3, 2003	944,444	Consulting services	11,806	Consultant
September 3, 2003	900,000	Consulting services	11,250	Consultant
September 3, 2003	1,100,000	Consulting services	13,750	Consultant
September 3, 2003	3,847,222	Consulting services	49,090	Consultant
September 29, 2003	656,687	Consulting services	8,211	Consultant
October 9, 2003	4,281,333	Additional shares due For Conversion of debt	--	Investor
October 9, 2003	3,650,000	Consulting services	73,000	Consultant/em
October 9, 2003	2,000,000	Officer's salary	40,000	Chief Financi
December 31, 2003	7,500,000	Officer's salary	112,500	Chief Executi
December 31, 2003	1,166,667	Officer's salary	17,500	Chief Financi
December 31, 2003	(4,000,000)	Return of shares issued for loan collateral	--	Note Holder

During the year ended December 31, 2004, the Company issued the following shares of Common stock:

<u>Date Issued</u>	<u>Shares</u>	<u>Consideration</u>	<u>Valuation</u>	<u>Relationship</u>
January 15, 2004	4,500,000	Exercised Stock Options	\$ --	Chief Executi
January 15, 2004	5,166,666	Exercised Stock Options	--	Chief Financi
January 15, 2004	2,000,000	Exercised Stock Options	--	Director/Form
January 15, 2004	9,000,000	Exercised Stock Options	--	Chief Operati
January 15, 2004	1,000,000	Exercised Stock Options	--	President/Dir
January 15, 2004	2,666,667	Exercised Stock Options	--	Vendor
February 3, 2004	3,202,180	Exercised Stock Options	--	Chief Executi
February 3, 2004	1,243,847	Exercised Stock Options	--	Chief Financi
February 3, 2004	2,003,106	Exercised Stock Options	--	Chief Operati

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

February 3, 2004	6,410,513	Exercised Stock Options	--	Employee
February 3, 2004	1,458,333	Exercised Stock Options	--	Accountant
February 4, 2004	20,796,483	Exercised Stock Options	--	Director/Form
February 4, 2004	16,500,000	Investment in Unconsolidated Foreign Subsidiary	--	Investee
February 5, 2004	3,500,000	Investment in Unconsolidated Foreign Subsidiary	--	Creditor of I
February 17, 2004	9,100,000	Consulting Services	425,000	Director (COB
May 11, 2004	108,333	Marketing Services	6,500	Consultant
May 12, 2004	28,000,000	Sanswire Assets Acquisition	2,800,000	Shareholders
May 25, 2004	1,352,528	Investment Banking Fees	67,626	Investment Ba
May 25, 2004	676,264	Investment Banking Fees	33,813	Investment Ba
May 25, 2004	1,352,528	Investment Banking Fees	67,626	Investment Ba
July 29, 2004	1,500,000	Compensation	144,000	Employee
July 29, 2004	500,000	Compensation	48,000	Employee
July 29, 2004	500,000	Compensation	48,000	Employee
August 12, 2004	2,000,000	Consulting Services	192,000	President/For
August 12, 2004	2,000,000	Consulting Services	192,000	Chief Technol (as Nominee
August 12, 2004	175,000	Compensation	7,000	Employee
Sept. 28, 2004	2,000,000	Stratodyne Assets Acquisition	--	Shareholder o
November 4, 2004	7,800,000	Convert Pfd. Ser. A (received as broker fee).	--	Preferred Ser Investment Ba
November 4, 2004	5,200,000	Convert Pfd. Ser. A	--	Preferred Ser
November 17, 2004	26,000,000	Convert Pfd. Ser. A	--	Preferred Ser
November 17, 2004	20,800,000	Convert Pfd. Ser. A	--	Preferred Ser
November 17, 2004	10,920,000	Convert Pfd. Ser. A	157,500	Preferred Ser
November 18, 2004	1,560,000	Convert Pfd. Ser. A	22,500	Preferred Ser
November 19, 2004	9,360,000	Convert Pfd. Ser. A	135,000	Preferred Ser
November 23, 2004	7,800,000	Convert Pfd. Ser. A	112,500	Preferred Ser
November 24, 2004	1,560,000	Convert Pfd. Ser. A	22,500	Preferred Ser
November 30, 2004	9,360,000	Convert Pfd. Ser. A	135,000	Preferred Ser

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

December 1, 2004	31,200,000	Convert Pfd. Ser. A	450,000	Preferred Ser
December 3, 2004	1,560,000	Convert Pfd. Ser. A	22,500	Preferred Ser
75				
December 8, 2004	6,240,000	Convert Pfd. Ser. A	90,000	Preferred Ser
December 10, 2004	12,480,000	Convert Pfd. Ser. A	180,000	Preferred Ser
December 28, 2004	6,240,000	Convert Pfd. Ser. A	90,000	Preferred Ser
December 30, 2004	1,560,000	Convert Pfd. Ser. A	22,500	Preferred Ser
December 31, 2004	(28,000,000)	Return of shares originally issued for Sanswire and Stratodyne Assets	(2,800,000)	Shareholders
December 31, 2004	26,000,000	Reissuance of shares for Sanswire Assets	2,600,000	Shareholders
December 31, 2004	2,000,000	Reissuance of shares for Stratodyne Assets	200,000	Shareholder o
December 31, 2004	3,000,000	Consulting Services	135,000	Consultant
December 31, 2004	3,000,000	Consulting Services	135,000	Consultant
December 31, 2004	500,000	Consulting Services	22,500	Consultant
December 31, 2004	500,000	Consulting Services	22,500	Consultant

In connection with the above, for certain issuances of shares, Forms S-8 have been filed with the Securities and Exchange Commission relative to such issuances of stock. The shares issued were valued by the Company based upon the average bid and asked price of the shares on the date of issuance. The value of these shares was charged to expense unless they were in consideration for future services, in which case they were recorded as deferred consulting fees.

For other issuances of shares during the periods described above, the Company issued restricted shares (Rule 144) of its common stock to consultants and officers for services to the Company. Issuance of restricted shares (Rule 144) are valued, due to limitations in current marketability, by the Company based upon half of the average bid and asked price of the Company's shares on the date of issuance, unless the services provided were valued at another amount as agreed upon between the parties.

Shares issued (retired) for loan collateral were recorded at par value.

NOTE 22. STOCK OPTIONS

During the year ended December 31, 2003, the Company issued the following options to acquire Common stock:

During the year ended December 31, 2003, the Company issued the following

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

options to acquire Common stock:

Date Issued -----	Shares -----	Consideration -----	Valuation -----	Relationship -----
September 26, 2003	2,206,667	Satisfaction of debt	33,100	Former President
September 26, 2003	17,600,000	Accrued salary	264,200	Former President
September 26, 2003	8,944,467	Accrued salary	134,167	Chief Executive
September 26, 2003	7,444,467	Accrued salary	111,667	Chief Operating

76

September 26, 2003	7,444,467	Accrued salary	111,667	Chief Financial
September 26, 2003	4,111,133	Accrued salary	61,667	Controller
December 18, 2003	6,666,667	Officer salary	100,000	Former President
December 18, 2003	5,333,333	Officer salary	80,000	Chief Operating
December 18, 2003	3,333,333	Salary	50,000	Former Controller
December 18, 2003	1,000,000	Officer salary	15,000	President
December 18, 2003	1,666,667	Accounting services	25,000	Accountants
December 18, 2003	2,666,667	Network services	40,000	Vendor

According to option agreements in connection with the above shares, the option prices were the lower of \$.015 per share or one-half of the closing market price on the last reported sale or closing price on the date of the agreement. The above options were issued at \$.015 per share.

The above option shares were issued in "cashless exercises". Accordingly, the option shares actually issued were reduced by the number of shares required to pay for the options as \$.015 per share.

All of the above stock options were subsequently exercised in January 2004.

During the year ended December 31, 2004, the Company issued the following options to acquire Common stock:

Date Issued -----	Shares -----	Consideration -----	Valuation -----	Relationship -----
December 31, 2004	479,778	Accrued Board Member Stipends	18,750	Chief Executive

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

December 31, 2004	479,778	Accrued Board Member Stipends	18,750	Director (COB
December 31, 2004	479,778	Accrued Board Member Stipends	18,750	Chief Operati
December 31, 2004	479,778	Accrued Board Member Stipends	18,750	Director/Form
December 31, 2004	479,778	Accrued Board Member Stipends	18,750	President/Dir
December 31, 2004	479,778	Accrued Board Member Stipends	18,750	Director/Form
December 31, 2004	479,778	Accrued Board Member Stipends	18,750	Director

77

December 31, 2004	359,833	Accrued Board Member Stipends	14,065	Chief Financi
December 31, 2004	4,444,444	Bonus	200,000	Chief Executi
December 31, 2004	3,888,889	Bonus	175,000	Chief Financi
December 31, 2004	3,888,889	Bonus	175,000	Chief Operati
December 31, 2004	694,444	Bonus	31,250	Chief Technol
December 31, 2004	833,333	Bonus	37,500	Senior Vice-P
December 31, 2004	2,777,778	Bonus	125,000	President/Dir
December 31, 2004	1,444,444	Bonus	65,000	Employee
December 31, 2004	2,444,444	Bonus	110,000	Employee
December 31, 2004	670,556	Bonus	30,175	Employee
December 31, 2004	530,556	Bonus	23,875	Employee
December 31, 2004	500,000	Bonus	22,500	Employee
December 31, 2004	412,720	Bonus	18,572	Employee
December 31, 2004	523,144	Bonus	23,541	Employee
December 31, 2004	88,040	Bonus	3,962	Employee
December 31, 2004	281,250	Bonus	12,656	Employee
December 31, 2004	61,040	Bonus	2,747	Employee
December 31, 2004	68,000	Bonus	3,060	Employee
December 31, 2004	20,000	Bonus	900	Employee
December 31, 2004	550,922	Bonus	24,791	Employee of S
December 31, 2004	83,333	Bonus	3,750	Former Employ
December 31, 2004	374,078	Bonus	16,834	Employee of S
December 31, 2004	574,533	Bonus	25,854	Employee of S

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

December 31, 2004	397,456	Bonus	17,886	Former Employ
		78		
December 31, 2004	277,778	Bonus	12,500	Employee of S
December 31, 2004	133,333	Bonus	6,000	Employee of S
December 31, 2004	116,667	Bonus	5,250	Employee of S
December 31, 2004	185,189	Bonus	8,334	Employee of S
December 31, 2004	222,222	Amount owed for services	10,000	Accountant
December 31, 2004	31,519,878	Officer Stock Option Grant	1,418,394	Chief Executi
December 31, 2004	21,013,252	Officer Stock Option Grant	945,596	Chief Operati
December 31, 2004	15,759,939	Officer Stock Option Grant	709,197	Chief Financi
December 31, 2004	10,506,626	Officer Stock Option Grant	472,798	Director/Form
December 31, 2004	10,506,626	Officer Stock Option Grant	472,798	President / D
December 31, 2004	10,506,626	Officer Stock Option Grant	472,798	Chief Technol

2004 Stock Options Issued

In May 2004, the board of directors approved an Officers' Stock Option Grant Plan, pursuant to which certain officers are entitled to receive stock options, for each of three years, beginning in 2004 (Year 1). The annual number of option shares to be issued will be equal to amounts that, after the exercise of such options, would affect ownership of various percentages of the total shares then issued and outstanding. The following officers received options for restricted shares in the following percentages: CEO - 3% in each of the three years (total 9%); COO - 2% in each of the three years (total 6%), CFO - 1.5% in Year 1 and 1% in each of the following years (total 3.5%), Director and former President - 1.0% in Year 1 and .5% in each of the following years (total 2%), current President - 1% in each of the three years (total 3%), and CTO - 1% in each of the three years (total 3%). The recipient's rights to the options will vest after continued service at the completion of each year. The total of 99,812,946 option shares are to be issued for 2004. The stock options are exercisable at the lower of \$.045 per share, based on one-half of the average closing market price for the shares during the ten day period prior to the vesting date of December 31, 2004, or 50% of the closing market price on the date of exercise.

79

In December 2004, we established our 2004 Stock Option Bonus Plan, wherein the board of directors authorized the issuance of stock options for restricted shares totaling 26,487,483 shares to the officers and employees of the company as payment of accrued bonuses through December 31, 2004. The stock options are exercisable at the lower of \$.045 per share, based on one-half of the average

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

closing market price for the shares during the ten-day period prior to the vesting date of December 31, 2004, or 50% of the closing market price on the date of exercise.

In December 2004, the board of directors authorized the issuance of stock options for restricted shares totaling 3,718,279 shares to the directors of the company as payment of accrued board members' stipends through December 31, 2004. The stock options are exercisable at the lower of \$.0391 per share or 50% of the closing market price on date of exercise.

2004 Stock Options Exercised in 2005

As of the date of this report an aggregate of 30,000,000 shares were exercised and issued pursuant to the 2004 Stock Option Bonus Plan, the Officers' Stock Option Grant Plan, and for accrued board members' stipends, and, furthermore, these shares were registered by the Company's filing a Form S-8 registration statement. The number of shares registered were allocated to the individuals exercising the options based a ratio of the number of options held by each individual to the total number of options held by all individuals.

Options Pursuant to Convertible Promissory Notes

On December 16, 2002, the Company filed an SB-2 registration statement to register shares pursuant to the convertible promissory notes as described in Note 14. During 2003, the Company and its lenders decided to wait until the waiting period is over, thereby eliminating the need to file the SB-2 registration statement.

NOTE 23 - PREFERRED STOCK

Series A

In October 2003, the Company entered into an agreement with Fordham Financial Management Inc. to raise funds. In accordance with the agreement, the investors will receive preferred shares convertible into common stock upon investment. An Offering Circular was made available to investors on October 17, 2003.

The offering was for maximum of 150,000 shares ("Shares") of Series A Convertible Redeemable Preferred Stock, par value \$.001 per share ("Series A Preferred"). The shares have a liquidation preference of \$16.67 per share and each share is convertible into a number of shares of Common Stock determined by dividing the number of shares of Common Stock outstanding as of the date of conversion by three, and dividing the result of that calculation by 250,000. The Company may redeem the Shares at \$.001 per share at any time after the second anniversary of the date of issuance. Such redemption would effectively require the investor to convert his shares at that time or lose the entire amount of his investment.

80

As part of the offering, the Company agreed to pay its investment banking consultant, Fordham Financial Management, Inc. a 10% commission, plus 100,000 Shares.

The Company had \$1,200,000 subscribed as of December 31, 2003, and had received \$717,140 (\$1,200,000 less related expenses of \$107,860 and \$375,000 of subscriptions receivable). The full amount of \$2,500,000 had been subscribed as of January 31, 2004, and the \$2,250,000 (\$2,500,000 total less 10% commission) had been received as of February 6, 2004.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

During 2004, preferred shareholders converted a total 153,500 shares into 159,640,000 of the Company's common stock, based on conversion ratio of 1,040 common shares for each preferred share owned, in accordance with the formula described above. The Company had remaining 96,500 Series A Preferred Shares issued and outstanding, representing \$697,500 subscribed, as of December 31, 2004.

In 2005, through the date of this report, preferred shareholders converted a total of an additional 46,000 shares into 59,020,000 of the Company's common stock, based on conversion ratio of common shares for each preferred share owned, in accordance with the formula described above. As of the date of the report, the Company had remaining 50,500 Series A Preferred Shares issued and outstanding, representing \$270,000 subscribed.

In May and June 2003, the Company applied for a loan with a financing company that brokers the transaction with several major European banks. The loans were to be collateralized with preferred stock, which the banks can only convert in the case of a default by the Company. As of September 30, 2003, the transaction had not been consummated and the Company withdrew its application and the preferred stock totaling 1,194,356 shares that were being held in escrow were cancelled.

Series B

On April 27, 2004, the Company agreed to sell 1,000 shares of Series B Preferred Stock of GlobeTel Communications Corp. (GTEL) to Caterham Financial Management, Ltd., a Malaysian company (Caterham), for a total investment of \$15 million. The Company intends to use \$5 million of this investment for working capital and \$10 million to purchase two Stored Value Card Data switches.

The agreement was later modified so that the total number of shares is 35,000 for the same investment convertible into the same amount of common stock as agreed upon on April 27, 2004.

81

With respect to the \$5 million in working capital, Caterham has agreed to advance \$1 million to GTEL on May 7, July 1, September 1, November 1 and December 31 of 2004. The Agreement provides that Caterham has a 10 day grace period, in which to make any scheduled payments. With respect to the Master Card Data switches, Caterham has agreed to advance an aggregate of \$5 million to GTEL to purchase a Stored Value Card Data Switch, which will be located in Miami, Florida and subsequently a second switch will be installed in the Company's Hong Kong operations.

The Certificate of Designation for the Series B Preferred Stock was filed with the State of Delaware on July 30, 2004.

Except for voting rights and conversion rights, each share of Series B Preferred Stock shall have rights that are identical to shares of the Company's common stock. The Series B Preferred Stock issued to Caterham and its nominees will have voting rights equal to 50% plus one share of the Company's authorized shares of common stock for a period of three years beginning on the first closing date an ending three years thereafter, provided that Caterham and/or its nominee have not converted more than 15% of their Series B Preferred Stock into the Company's common stock during this time period. In March 2005 the Company and Caterham amended the agreement to revise voting rights to specify that provided at least 85% of the Series B Preferred Stock remains outstanding, the

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

holders of the Series B Preferred Stock, voting as a group, will have voting rights equal to 50% plus one shares of the Company's authorized shares of common stock for a period up to and including April 30, 2005. Thereafter the holders shall have one vote for each share of common stock for which the Series B Preferred Stock may be converted, regardless of the percentage of Series B Preferred Stock outstanding.

Beginning on the first anniversary after the first closing date and expiring two years thereafter, Caterham and its nominees may convert (in whole or in part) its Series B Preferred Stock into GlobeTel common stock. Each 1,000 share increment of Series B Preferred Stock, as a class, issued to Caterham and its nominees shall be convertible into that number of shares of the Company's common stock equal to 1% of GlobeTel then issued and outstanding shares (the "Aggregate Conversion Shares") as determined on the date in which Caterham, or one of its nominees, first converts its Series B Preferred Stock into the Company's common stock (the "First Conversion Date"). In March 2005 the Company and Caterham amended the agreement to revise conversion rights to provide issuance of 5,542,000 shares of GlobeTel common stock. Each holder of the Series B Preferred Stock will receive shares of GlobeTel aggregate conversion shares based on his pro-rata ownership of the Series B Preferred Stock. Three years after the first closing date, all of the shares of GlobeTel's Series B Preferred Stock which have not converted into GTEL common stock will be automatically converted into shares of GlobeTel's common stock.

The Company had subscribed and received \$3,350,000 as of December 31, 2004 (net of \$11.5 million of subscriptions receivable). A total of \$2,850,000 was received from Caterham; an amount representing \$500,000 was issued to Charterhouse in settlement of outstanding obligations (see Note 14 above). In addition an amount representing \$150,000, was issued as a broker's fee.

82

In January 2005 an additional \$250,000 was received from Caterham. The remaining amount of the subscription receivable, is expect to be received during 2005, including the \$10 million to finance the data switch in connections with the Stored Value Card program.

Series C

On July 30, 2004, the Company filed a Certificate of Designation for Series C Preferred Stock with the State of Delaware.

Provided that the preferred shares have not been converted, the holders of the Series C Preferred Stock, voting as a group, will have voting rights equal to the current conversion share amount at the time of the vote of GTEL's authorized shares of common stock for a period of three years from the first closing date.

For a period of one year after the first closing date, the Series C Preferred Stock shall not be convertible into shares of GTEL common stock. Beginning on the first anniversary of the first closing date and for a period of two years thereafter, Tim Ingram may convert (in whole or part) its Series C Preferred Stock into GTEL common stock. Each 1,000 shares of Series C Preferred Stock will represent 2% of the GTEL common in their converted state. The Series C Preferred Stock shall be convertible in at least 100 share increments, each increment, at the time of conversion, will represent one tenth of 2% of the issued and outstanding shares of GTEL common stock. On the third anniversary of the First Closing Date, all shares of Series C Preferred Stock owned by Tim Ingram will automatically be converted into GTEL common stock (to the extent such shares have not been converted into common stock prior to this date). Except for the

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

aforementioned voting rights and conversion rights, each share of Series C Preferred Stock shall have rights that are identical to that of GTEL's common stock.

On April 27, 2004, the Company agreed to sell 1,000 shares of Series C Preferred Stock of GlobeTel Communications Corp. ("GTEL") to Tim Ingram, a Hong Kong based investment banker, for a total investment of \$1 million. The Company intends to use this \$1 million investment for working capital and purchase of equipment necessary to expand the Company's Stored Value Card Programs.

Tim Ingram agreed to advance \$1 million to GTEL on or before June 25, August 25, October 25 and December 25, 2004. Mr. Ingram advanced \$250,000 to the Company on June 25, 2004 as agreed, and 250 shares of Series C Preferred Stock were issued. Subsequently, Mr. Ingram notified the Company that he will not be funding the remaining \$750,000 and instead agreed to assign the remaining amount to other groups wanting to invest in the Company. In December 2004, Mr. Ingram converted his preferred shares into 2,272,727 common shares, recorded at the then current market price of \$.11 per common share, for a total of \$250,000.

83

On August 20, 2004, the Company agreed to sell 500 shares of Series C Preferred Stock of GlobeTel Communications Corp. ("GTEL") to Paul E. Taboada for a total investment of \$500,000. Mr. Taboada, an individual investor, has also been providing consulting services for the Company for over four years. The Company is using this \$500,000 investment for working capital and purchase of equipment for Sanswire, LLC, necessary to launch the prototype of the Stratellite.

The purchase price is payable in five (5) installments of \$100,000, payable no later than August 30, 2004, September 30, 2004, October 30, 2004, November 30, 2004, and December 30, 2004. The Purchaser has a three-day cure period to remit the monthly payments. As of December 31, 2004, the Company has received the full \$500,000 as agreed upon.

On October 22, 2004, the Company agreed to sell 250 shares of Series C Preferred Stock of GlobeTel Communications Corp. ("GTEL") to Lawrence Lynch for a total investment of \$250,000. Mr. Lynch, an individual investor, is also the current Chief Operating Officer of the Company. The Company used this \$250,000 investment for working capital and purchase of equipment necessary to expand the Company's stored value card programs.

As of December 31, 2004, there were no subscriptions receivable for Series C preferred stock, and the Company does not anticipate issuing any additional shares in connection with this preferred stock series.

Series D

On July 28, 2004, the Company agreed to sell 1,000 shares of Series D Preferred Stock of GlobeTel Communications Corp. ("GTEL") to Mitchell A. Siegel, Chief Operating Officer of the Company. The Company intends to use \$1 million of this investment for working capital and purchase of equipment necessary to expand the Company's stored value card programs.

Mitchell A. Siegel agreed to advance \$1 million to GTEL in four (4) quarterly installments beginning August 2004. The agreement was subsequently modified for the installment period to be semi-annual and to begin in October 2004. Mr. Siegel has remitted the initial \$250,000 and expects to remit the remaining amounts within the established timetable.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

The Certificate of Designation for the Series D Preferred Stock was filed with the State of Delaware on July 30, 2004.

Provided that the preferred shares have not been converted, the Holders of the Series D Preferred Stock, voting as a group, will have voting rights equal to the current conversion share amount at the time of the vote of GTEL's authorized shares of common stock for a period of three years from the first closing date.

84

For a period of two years after the first closing date, the Series D Preferred Stock shall not be convertible into shares of GTEL common stock. Beginning on the second anniversary of the first closing date and for a period of one year thereafter, Mitchell A. Siegel may convert (in whole or part) its Series D Preferred Stock into GTEL common stock. The 1000 shares of Series D Preferred Stock will represent 2% of the GTEL common in their converted state. The Series D Preferred Stock shall be convertible in at least 100 share increments, each increment, at the time of conversion, will represent one tenth of 2% of the issued and outstanding shares of GTEL common stock. On the third anniversary of the first closing date, all shares of Series D Preferred Stock owned by Mitchell A. Siegel will automatically be converted into GTEL common stock (to the extent such shares have not been converted into common stock prior to this date). Except for the aforementioned voting rights and conversion rights, each share of Series D Preferred Stock shall have rights that are identical to that of GTEL's common stock.

NOTE 24 - SUBSEQUENT EVENTS

Financing

During the first quarter of 2005, through the date of this report, the Company received additional investments totaling over \$4 million. Convertible promissory notes with face values totaling \$1.8 million were issued, and, after commissions, fees and costs, a net of \$1,579,487 was received in January 2005. In February 2005 the notes were converted into a total of 23,574,615 shares of the Company's common stock. In March 2005 the investors exercised warrants to purchase a total of 35,366,285 additional shares of common stock for an additional \$2,625,025, including amount due under a redemption buyout of the warrant shares.

On February 5, 2005 GlobeTel filed a registration statement with the Securities and Exchange Commission on Form SB-2 to register shares offered by shareholders who may convert, and eventually did as discussed above, their convertible notes, and additional shares to ensure sufficient number of shares are available for conversion. Further, additional shares totaling 75% of the underlying convertible notes and warrants to ensure that shares are available for conversion under all contingencies.

Sanswire Subsidiaries

On March 8, 2005, we announced a global strategy for its Sanswire Networks Corporation subsidiary. We signed a Letter of Intent to immediately establish Sanswire Europe S.A., its first regional operating subsidiary. Sanswire Europe will be a joint venture between GlobeTel's wholly-owned operating subsidiary, Sanswire Networks, LLC and Strato-Wireless Ltd. (SWL), in which GlobeTel will own 55% and Strato-Wireless will own 45% of the shares of the European Venture. The new operation will be managed jointly by J. Randolph Dumas and John A. Jensen, Jr., both former senior managing directors at global investment banking firms. Both principals have decades of business experience throughout Europe and

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

the Middle East.

85

NOTE 25. SEGMENTS AND RELATED INFORMATION

During the prior year 2001, the Company adopted FASB Statement No. 131 (SFAS No. 131), "Disclosures about Segments of an Enterprise and Related Information," which changes the way the Company reports information about its operating segments.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. All inter-segment sales prices are market based. The Company evaluates performance based on operating earnings of the respective business units, segregated into telecommunications services (international wholesale carrier traffic, networks, prepaid calling services, internet telephony, stored value services and Super Hubs (TM)) and the Sanswire Stratellite project. The "Unallocated" column includes expenses incurred by and net other income realized by the parent corporation, GlobeTel, including corporate operating expenses, not specifically allocated to either operating segment.

	Telecom -----	Sanswire -----	Unallocate -----
Revenues Earned	\$ 28,996,213	\$ --	\$ --
Costs of Revenues Earned	29,187,414	--	--
	-----	-----	-----
Gross Margin (Loss)	(191,201)	--	--
Expenses	901,076	746,827	11,202,34
	-----	-----	-----
Loss Before Other Income (Expense) and Income Taxes	(1,092,277)	(746,827)	(11,202,34)
Other Income (Expense)	(379,511)	--	254,09
	-----	-----	-----
Loss Before Income Taxes	(1,471,788)	(746,827)	(10,948,25)
Income Taxes	--	--	--
	-----	-----	-----
Net Loss	\$ (1,471,788)	\$ (746,827)	\$ (10,948,25)
	=====	=====	=====

86

ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

ITEM 8a. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As required by Rule 13a-15 under the Securities Exchange Act of 1934, as amended

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

(the "Exchange Act"), the Company carried out an evaluation under the supervision and with the participation of the Company's management, including the Chief Executive Officer and President and the Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures as of December 31, 2004. In designing and evaluating the Company's disclosure controls and procedures, the Company and its management recognize that there are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their desired control objectives. Additionally, in evaluating and implementing possible controls and procedures, the Company's management was required to apply its reasonable judgment. Furthermore, in the course of this evaluation, management considered certain internal control areas, including those discussed below, in which we have made and are continuing to make changes to improve and enhance controls. Based upon the required evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that as of December 31, 2004, the Company's disclosure controls and procedures were effective (at the "reasonable assurance" level mentioned above) to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

From time to time, the Company and its management have conducted and will continue to conduct further reviews and, from time to time put in place additional documentation, of the Company's disclosure controls and procedures, as well as its internal control over financial reporting. The Company may from time to time make changes aimed at enhancing their effectiveness, as well as changes aimed at ensuring that the Company's systems evolve with, and meet the needs of, the Company's business. These changes may include changes necessary or desirable to address recommendations of the Company's management, its counsel and/or its independent auditors, including any recommendations of its independent auditors arising out of their audits and reviews of the Company's financial statements. These changes may include changes to the Company's own systems, as well as to the systems of businesses that the Company has acquired or that the Company may acquire in the future and will, if made, be intended to enhance the effectiveness of the Company's controls and procedures. The Company is also continually striving to improve its management and operational efficiency and the Company expects that its efforts in that regard will from time to time directly or indirectly affect the Company's disclosure controls and procedures, as well as the Company's internal control over financial reporting.

87

For the year ended December 31, 2003, the Company's independent auditors, Dohan and Company, CPA's, P.A. ("Dohan") advised management and the Board of Directors by a letter dated March 30, 2004, that in connection with its audit of the Company's consolidated financial statements for the year ended December 31, 2003, it noted certain matters involving internal control and its operation that it considered to be a material weakness under standards established by the American Institute of Certified Public Accountants. Reportable conditions are matters coming to an independent auditors' attention that, in their judgment, relate to significant deficiencies in the design or operation of internal control and could adversely affect the organization's ability to record, process, summarize, and report financial data consistent with the assertions of management in the financial statements. Further, a material weakness is a reportable condition in which the design or operation of one or more internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Dohan advised management and the Board of Directors that it considered the following to constitute material weaknesses in internal control and operations: (i) the Company's failure to adequately staff its finance group to effectively control the increased level of transaction activity, address the complex accounting matters and manage the increased financial reporting complexities and (ii) the Company's current monthly close process does not mitigate the risk that material errors could occur in the books, records and financial statements, and does not ensure that those errors would be detected in a timely manner by the Company's employees in the normal course of performing their assigned functions. Dohan noted that these matters were considered by them during its audit and did not modify the opinion expressed in its independent auditor's report dated March 30, 2004.

As noted above, the Company has made and is continuing to make changes in its controls and procedures, including its internal control over financial reporting, aimed at enhancing their effectiveness and ensuring that the Company's systems evolve with, and meet the needs of, the Company's business. As further noted above, the Company is also continually striving to improve its management and operational efficiency and the Company expects that its efforts in that regard will from time to time directly or indirectly affect the Company's controls and procedures, including its internal control over financial reporting. Toward these ends, the Company has added two more employees to its accounting staff and has increased the utilization of its outside accounting consultants.

Changes in Internal Control Over Financial Reporting

As the Company moves successfully forward along its various product lines, new people have joined the Company while others have been assigned new and expanding responsibilities. In addition to establishing up-to-date financial controls throughout the Company to reflect this new organization and expanding market development, GlobeTel has updated various standards and compliance measures to reflect its emerging global presence.

88

This includes a strict adherence to the Foreign Corrupt Practices act, an updated and enhanced Code of Conduct and Business Ethics as well as its Corporate Governance Statement. As an integral component of the financial controls foundation, GlobeTel has established a Financial Reporting and Controls Committee that addresses all financial control issues on an on-going basis and makes its recommendations directly to the CEO. This Committee, headed by the CFO, includes information technology (IT), both internal as well as external procedures for all security and integrity issues, and their relationship to enhancing the overall financial reporting, controls and back-up systems as needed.

There have been no other significant changes in the Company's internal controls, other than the improvements discussed above, or in other factors that could significantly affect internal controls subsequent to the date of the evaluation.

ITEM 8b. OTHER INFORMATION

NONE

PART III

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(a) OF THE EXCHANGE ACT.

Name	Age	Position	Term
Przemyslaw L. Kostro	42	Chairman	One Year
Timothy M. Huff	40	Chief Executive Officer & Director	One Year
Jerrold R. Hinton, PhD	63	Director	One Year
Leigh A. Coleman	56	President & Director	One Year
Mitchell A. Siegel	58	Chief Operating Officer & Director	One Year
Thomas Y. Jimenez	46	Chief Financial Officer	One Year
Michael Molen	48	Director	One Year
Kyle McMahan	47	Director	One Year
Laina Raveendran Greene	40	Director	One Year

All directors hold office until the next annual meeting of our stockholders and until their successors have been elected and shall qualify. Officers serve at the discretion of our Board of Directors. Przemyslaw L. Kostro, Chairman, was first elected to the Board of Directors in November 2001. From November 2001 to April 2002, Mr. Kostro also served as the CEO of GlobeTel before relinquishing the position to our current CEO. Over the past five years, Mr. Kostro has been an attorney engaged in international law, and has been providing professional and consulting services to several large and mid-sized entities in Europe. During the past two years, he has been providing services to assist us in expanding our business and services worldwide and in obtaining funding for us.

89

Timothy M. Huff, Director, Chief Executive Officer, joined GlobeTel in October 1999, and has served as CEO and as a member of the Board of Directors since April 2002. Prior to joining GlobeTel, Mr. Huff spent over five years owning and operating several successful private telecom companies. Mr. Huff has over eighteen years experience in international telecom business that included working with Sprint and MCI International, where he was involved in the construction of MCI's first international gateways.

Leigh Coleman, President, joined the Company in September 2003. Mr. Coleman was CEO of a major division for an internationally recognized Dutch public company based in the United States. In 2001, Mr. Coleman was CEO of an Australian public company specializing in IP PBX applications and CP equipment before joining GlobeTel. Mr. Coleman has a Masters in Business Administration, and has lectured in Strategic Management at Curtin University in Australia. He has focused on growing companies and international business development since 1986.

Jerrold R. Hinton, Director, has served on the Board of Directors since March 1995. He had previously served as Chief Executive Officer, President and Chairman of the Board from March 1995 to November 2001. Dr. Hinton, a graduate of Florida State University, holds bachelors, masters and doctorate degrees in management, engineering and real estate. From 1992 to early 1995, prior to joining the company, Dr. Hinton served as an officer of United Biomedical, Inc., a private company. In February 2005, Mr. Hinton resigned as a Director.

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

Mitchell A. Siegel, Director, Chief Operating Officer, has served in this capacity and as a member of the Board of Directors since May 2002. Since 1996, he was a consultant to Global Transmedia Communications Corporation and was instrumental in defining our role as a licensed telecommunications company. Mr. Siegel graduated from American University, holding a Bachelors Degree in Business Administration and has completed Masters Degree courses in finance at City College of New York - Bernard Baruch School of Finance.

Thomas Y. Jimenez, CPA, Chief Financial Officer, has served as our CFO since joining the Company in October 1999. For the three years prior to joining the Company, Mr. Jimenez was a consultant to various telecommunications companies, running their financial department and assisted in building networks in different countries. Previously, Mr. Jimenez was a partner in certified public accounting firm in the New York City area. Mr. Jimenez graduated from Cleveland State University with a degree in Business Administration.

Michael Molen has served on our Board of Directors since May 2004. Since 1995, he has served in various capacities for Sanswire Technologies, Inc., including Chairman, Chief Executive Officer and Director. He currently serves as Chief Executive Officer of Sanswire Technologies, Inc. He was nominated to serve on the Company's Board of Directors in accordance with the terms of the Company's asset purchase agreement with Sanswire Technologies, Inc.

90

Kyle McMahan has served on our Board of Directors since May 2004. From 1989 to 2003, Mr. McMahan served as Chief Executive Officer of Southern Mortgage Reporting, Inc., a credit-reporting agency. From April 2001 through September 2003, he served as chairman of INFO 1 Co., Inc., a company that organized, planned and financed the startup of new businesses in the credit reporting industry. Mr. McMahan has served as a board member of The Mortgage Bankers Association of Georgia and The National Credit Reporting Association. He has been nominated to serve on the Company's Board of Directors in accordance with the terms of the Company's asset purchase agreement with Sanswire Technologies, Inc.

Ms. Laina Raveendran Greene joined the Board of Directors of the Company in February 2005. Since 1998, Ms. Greene has been the CEO of GetIT Multimedia Pte. Ltd., a Silicon Valley company based in Singapore. GetIT Multimedia is a content development and delivery company providing solutions for e-learning and e-communications. Ms. Greene has also worked as Business Development Manager for Singapore Telecommunications Limited; an adjunct lecturer at the National University of Singapore; worked with the Singapore delegation during the 1990 GATT-Uruguay Rounds; and acted as a legal consultant and advisor to the International Telecommunications Union (ITU).

(B) COMPLIANCE WITH SECTION 16(A) OF THE EXCHANGE ACT

Section 16(a) of the Securities Exchange Act of 1934 requires that our officers and directors, and persons who own more than ten percent of a registered class of our equity securities, to file reports of ownership and changes in ownership with the Securities and Exchange Commission and with any exchange on which the Company's securities are traded. Officers, directors and persons owning more than ten percent of such securities are required by Commission regulation to file with the Commission and furnish the Company with copies of all reports required under Section 16(a) of the Exchange Act. Based solely upon our review, we did not disclose any failures to file reports under Section 16(a) of the Exchange Act.

We have one audit committee financial expert, Kyle McMahan, who is independent

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

of management. We have a separately designated audit committee. In addition to Mr. McMahan, Jerrold R. Hinton was a member of the audit committee through date of his resignation in February 2005.

91

ITEM 10. EXECUTIVE COMPENSATION.

(a)	(b)	(c)	Annual Compensation		(e)	(f)	Award
Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Other Annual Compensation (\$)	Restricted Stock Awards (\$)		
Przemyslaw L. Kostro Chairman	2004	0	0	443,750 (d)	0		
Przemyslaw L. Kostro Chairman	2003	0	0	0	0		
Przemyslaw L. Kostro Chairman	2002	0	0	0	0		
Timothy M. Huff, CEO	2004	200,000 (a)	200,000 (b)	18,750 (d)	1,418,394 (e)		
Timothy M. Huff, CEO	2003	175,000 (a)	0	0	0		
Timothy M. Huff, CEO	2002	150,000 (a)	0	0	0		
Jerrold R. Hinton, Director/ Former President	2004		0	18,750 (d)	472,798 (e)		
Jerrold R. Hinton, Director/ Former President	2003	100,000 (a)	0	0	0		
Jerrold R. Hinton, Director/ Former President	2002	100,000 (a)	0	0	0		
Leigh A. Coleman President Since June 2004	2004	70,780 (a)	125,000 (b)	50,031 (d)	472,798 (e)		
Mitchell A. Siegel, COO	2004	175,000 (a)	175,000 (b)	18,750 (d)	945,596 (e)		
Mitchell A. Siegel, COO	2003	150,000 (a)	0	0	0		
Mitchell A. Siegel, COO	2002	125,000 (a)	0	0	0		
Thomas Y. Jimenez, CFO	2004	175,000 (a)	175,000 (b)	14,063 (d)	709,197 (e)		
Thomas Y. Jimenez, CFO	2003	150,000 (a)	0	0	0		
Thomas Y. Jimenez, CFO	2002	125,000 (a)	0	0	0		
Lawrence E. Lynch Sr. VP Since August 2004	2004	37,500 (a)	37,500 (b)	0	0		
Joseph Seroussi, CTO Since November 2004	2004	25,000 (a)	31,250 (b)	0	472,798 (e)		
Vivian Manevich, CAO Through Dec. 2002	2004	(c)	0	0	0		
Vivian Manevich, CAO Through Dec. 2002	2003	(c)	0	0	0		
Vivian Manevich, CAO Through Dec. 2002	2002	75,000 (c)	0	0	0		
Michael Molen, Director Since April 2004	2004	0 (c)	0	18,750 (d)	0		
Kyle McMahan, Director Since May 2004	2004	0 (c)	0	18,750 (d)	0		

92

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

(a) Effective January 1, 2002, GlobeTel entered into a three-year employment agreements with its key management. For the year 2002, the agreements provided for annual compensation of \$150,000 for its Chief Executive Officer (CEO), \$125,000 each for its Chief Financial Officer (CFO) and Chief Operating Officer (COO) and \$75,000 each for its Chief Administrative Officer (CAO) and VP of Network Operations. Further, there remained an employment contract with its former President, as described below, which called for a salary of \$100,000 per annum through 2003.

In 2003, the base compensation increased to \$175,000 for its CEO, \$150,000 each for its CFO and COO, \$90,000 each for its CAO and VP of Network Operations.

In 2004, the base compensation increases to \$200,000 for its CEO, \$175,000 each for its CFO and COO, \$120,000 for the Controller (formerly the CAO) and \$110,000 for its VP of Network Operations. Also, GlobeTel hired a new President at an annual compensation of \$125,000 in June 2004, a Senior Vice President (Sr. VP) at an annual compensation of \$100,000 in August 2004, and a Chief Technology Officer (CTO) at an annual compensation of \$125,000 in November 2004.

Accrued but unpaid base compensation of \$82,500 for the CEO, \$57,500 for the CFO and \$58,333 for the COO (a total of \$198,333) were owed as of December 31, 2004. These amounts were paid in January 2005.

(b) In addition to the base compensation, the employment agreements provide for payment of bonuses that at a minimum equal the executives' base compensation, unless otherwise agreed to by the executives. As of December 31, 2003 and 2002, the executives all agreed not to receive bonuses they are entitled to pursuant to the employment agreements. For 2004, the executives did receive the bonuses as entitled to under the agreements. The President received a bonus equal to his gross annual base compensation, the Sr. VP received a bonus equal to his amount of gross compensation received during 2004, and the CTO received a bonus equal to his amount of gross compensation received during 2004. All executive bonuses for 2004 were included in the 2004 Stock Options Plan (see Note 22 to financial statements) and paid with stock options.

(c) Vivian Manevich served as the CAO through 2002. Thereafter, Ms. Manevich accepted a non-executive position in the Company, and, accordingly, any and all compensation for 2003 and 2004 was included in employee payroll and none of her compensation was included in executive compensation.

(d) The Company's Directors received stipends of \$6,250 per quarter, beginning the second quarter of 2004, for a total of \$18,750 per director for 2004. The CFO, who functioned as treasurer reporting to the Board, received stipends equal to 75% of the directors' stipends, or \$4,688 per quarter, beginning the second quarter of 2004, for a total of \$14,063. All Directors' stipends were paid with stock options (see Note 22 to financial statements).

93

In addition, the Chairman received additional stock compensation of \$425,000, for services rendered providing assistance in expanding our business and services world-wide and in obtaining funding for us.

(e) Pursuant to an Officers' Stock Option Grant plan approved by the Board (see Note 22 to financial statements), certain officers are entitled to receive stock options in amounts which, after the exercise of such options, would effect ownership of various percentages of the total shares then issued and

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

outstanding. The following officers received options for restricted shares in the following percentages: CEO - 3%, COO - 2%, CFO - 1.5%, Director and former President - 1.0%, current President - 1%, and CTO - 1%.

All of the stock options issued to executives in 2003 were subsequently exercised in January and February 2004. The schedule below indicates the date issued, number of shares received upon exercise and the aggregate dollar value realized upon exercise.

Shares Exercised	Name	Valuation	Relationship
7,702,180	Timothy Huff	\$658,918	Chief Executive Officer / Director
6,410,513	Thomas Jimenez	625,168	Chief Financial Officer
22,796,483	Jerrold Hinton	1,339,010	Director/Former President
11,003,106	Mitchell Siegel	1,080,168	Chief Operating Officer / Director
1,000,000	Leigh Coleman	108,000	President / Director / Former Consultant

ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

Common Stock

At the date of this report, we had 1,080,320,931 common shares issued and outstanding. The table below sets forth the share ownership of our executive officers and directors, individually and as a group. No other person is the beneficial owner of more than 5% of our issued and outstanding common shares

Title of Class	Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership
Common Stock	Przemyslaw L. Kostro Chairman 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	9,211,385
Common Stock	Timothy M. Huff, CEO 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	34,244,467
Common Stock	Jerrold R. Hinton, Director/ Former President 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	25,160,506 (2)
Common Stock	Leigh A. Coleman President Since June 2004 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	5,176,003
Common Stock	Mitchell A. Siegel, COO	26,592,598 (3)

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

	9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024		
Common Stock	Thomas Y. Jimenez, CFO 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	13,720,879	(4)
Common Stock	Lawrence E. Lynch Sr. VP Since August 2004 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	193,461	
Common Stock	Joseph Seroussi, CTO Since November 2004 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	4,580,969	
Common Stock	Michael Molen, Director Since April 2004 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	130,728	
Common Stock	Kyle McMahan, Director Since May 2004 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	111,382	
	Total of all Officers and Directors as a Group	119,122,378	

(1) Based on 1,080,320,931 shares issued and outstanding on March 22, 2005.

(2) The shares beneficially owned by Jerrold R. Hinton include 50,000 shares owned of record by Higher Ground, a corporation controlled by Mr. Hinton, which may be deemed beneficially owned by Mr. Hinton.

(3) The shares beneficially owned by Mitchell A. Siegel include 8,614,798 shares owned of record by Mr. Siegel's spouse, Mrs. Vivian Manevich-Siegel, a former company officer, which are deemed beneficially owned by Mr. Siegel.

(4) The shares beneficially owned by Thomas Y. Jimenez, include 10,000 shares owned of record by Mr. Jimenez's spouse.

Series C Preferred Stock

At the date of this report, we had 750 shares of Series C Preferred Stock issued and outstanding. The table below sets forth the share ownership of our executive officers and directors, individually and as a group. No other person is the beneficial owner of more than 5% of our issued and outstanding Series C Preferred Stock shares

95

Title of Class	Name and Address of Beneficial Owner	Amount and Nature	Beneficial Ownersh
Series C Preferred Stock	Lawrence E. Lynch Sr. VP Since August 2004 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	250	share
	Total of all Officers and Directors as a Group	250	

Series D Preferred Stock

At the date of this report, we had 1,000 shares of Series D Preferred Stock issued and outstanding. The table below sets forth the share ownership of our

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

executive officers and directors, individually and as a group. No other person is the beneficial owner of more than 5% of our issued and outstanding Series D Preferred Stock shares

Title of Class	Name and Address of Beneficial Owner	Amount	and Nature of Beneficial Ownership
Series D Preferred Stock	Mitchell A. Siegel, COO 9050 Pines Blvd. Suite 110 Pembroke Pines, FL 33024	1,000	share
	Total of all Officers and Directors as a Group	1,000	

ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

See Item 7, Notes 22 and 23 Common Stock Transactions and Stock Option, respectively, to the Notes to Consolidated Financial Statements.

ITEM 13. EXHIBITS

(A) EXHIBITS

EXHIBIT NO.	DESCRIPTION
3.1	Articles of Incorporation (filed as Exhibits 3.1, 3.2 and 3.3 to the Company's Registration Statement on Form 10-SB and incorporated herein by reference)
3.2	Bylaws (filed as Exhibit 3.4 to the Company's Registration Statement on Form 10-SB and incorporated herein by reference)
	Material Contracts-Consulting Agreements and Employment Agreements (filed as Exhibits to Registration 10.1 Statements on Form S-8 and post-effective amendments thereto and incorporated herein by reference)
10.1	Asset Purchase Agreement between the Company and Sanswire, Inc. (incorporated by reference)
10.2	Asset Purchase Agreement between the Company and Stratodyne, Inc. (incorporated by reference)
10.3	Subscriptions Agreements between the Company and Preferred Series A, B, C, and D shares (incorporated by reference)
31.1	Certification of Chief Executive Officer required by Rule 13a-14(a)/15d-14(a)
31.2	Certification of Chief Financial Officer required by Rule 13a-14(a)/15d-14(a)

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, As Amended by Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, As Amended by Section 906 of the Sarbanes-Oxley Act of 2002.
99.1	Safe Harbor Compliance Statement for Forward-Looking Statements filed herewith

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Audit Fees

Dohan and Company CPA's billed approximately \$74,024 for professional services rendered for the audit of our annual financial statements for fiscal year 2003, the reviews of the financial statements included in our Forms 10-QSB for that fiscal year and assistance in filing various proxy statements. For fiscal year 2004, we estimate the amount billed and/or accrued for the same services to be \$75,530.

The above fees were pre-approved by the audit committee based on estimated budgets presented to the audit committee.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this annual report to be signed on its behalf by the undersigned, thereunto duly authorized.

GLOBETEL COMMUNICATIONS CORP.

By: /s/ Timothy M. Huff
Timothy M. Huff, CEO
Miami, Florida
Dated: March 23, 2005

In accordance with the requirements of the Exchange Act, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

97

GLOBETEL COMMUNICATIONS CORP.

Registrant

By: /s/ Timothy Huff
Timothy Huff, Chief Executive Officer and Director
Dated: March 23, 2005

By: /s/ Thomas Y. Jimenez
Thomas Y. Jimenez, Chief Financial Officer
Dated: March 23, 2005

Edgar Filing: GLOBETEL COMMUNICATIONS CORP - Form 10KSB

By: /s/ Leigh A. Coleman
Leigh Coleman, President and Director
Dated: March 23, 2005

By: /s/ Mitchell A. Siegel
Mitchell A. Siegel, Chief Operating Officer and Director
Dated: March 23, 2005