

NOMURA HOLDINGS INC
Form 6-K
January 29, 2004
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FORM 6-K

U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

**Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934**

Commission File Number: 1-15270

Supplement for the month of January 2004.

Total number of pages: 24.

The exhibit index is located on page 2.

NOMURA HOLDINGS, INC.

(Translation of registrant's name into English)

9-1, Nihonbashi 1-chome

Chuo-ku, Tokyo 103-8645

Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

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Form 20-F

Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

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Information furnished on this form:

EXHIBIT

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<u>2. [Nomura Institute of Capital Markets Research To Be Established]</u>	24

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NOMURA HOLDINGS, INC.

By: /s/ MASANORI ITATANI

Masanori Itatani

Senior Managing Director

Date: January 29, 2004

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January 29, 2004

Financial Highlights – Nine months ended December 2003

We are pleased to report the following consolidated financial highlights based on consolidated financial information under US GAAP for the nine months ended December 2003.

For further information, please contact:

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TEL: +813-3211-1811

Table of Contents**Financial Summary For the nine Months Ended December 31, 2003**

Date: January 29, 2004
Company name (code number): **Nomura Holdings, Inc. (8604)**
Head office: 1-9-1, Nihonbashi, Chuo-ku, Tokyo 103-8011, Japan
Stock exchange listings: (In Japan) Tokyo, Osaka, Nagoya
(Overseas) New York, Amsterdam, Singapore
Representative: Nobuyuki Koga
President and Chief Executive Officer, Nomura Holdings, Inc.
For inquiries: Koichi Ikegami
General Manager, Investor Relations Department, Nomura Group Headquarters, Nomura Securities Co., Ltd.
Tel: (Country Code 81) 3-3211-1811
URL(<http://www.nomura.com>)

(1) Operating Results

	For the nine months ended		For the year ended
	December 31		March 31
	2003	2002	2003
(Yen amounts in millions, except per share data)			
Total revenue	¥ 790,829	¥ 634,390	¥ 840,919
Change from the nine months ended December 31, 2002	24.7%		
Net revenue	¥ 565,005	¥ 415,562	¥ 566,274
Change from the nine months ended December 31, 2002	36.0%		
Income before income taxes and cumulative effect of accounting change	¥ 189,182	¥ 59,627	¥ 47,409
Change from the nine months ended December 31, 2002	217.3%		
Net income	¥ 102,417	¥ 146,041	¥ 119,913
Change from the nine months ended December 31, 2002	(29.9)%		
Basic net income per share	¥ 52.80	¥ 74.42	¥ 61.26
Diluted net income per share	¥ 52.80	¥ 74.42	¥ 61.26
Return on shareholders' equity (ROE)	8.1%*	9.5%*	7.4%

* ROE for the nine months ended December 31, 2003 and 2002 are calculated as follows:

$$\frac{(\text{Income before cumulative effect of accounting change} \times (4/3) + \text{Cumulative effect of accounting change, if any})}{$$

$$(\text{Shareholders' equity at the beginning of period} + \text{Shareholders' equity at the end of period}) / 2$$

(2) Financial Position

At December 31

At March 31

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	2003	2002	2003
(Yen amounts in millions, except per share data)			
Total assets	¥ 27,863,899	¥ 19,451,687	¥ 21,169,446
Shareholders' equity	¥ 1,725,431	¥ 1,723,821	¥ 1,642,328
Shareholders' equity as a percentage of total assets	6.2%	8.9%	7.8%
Book value per share	¥ 888.61	¥ 885.77	¥ 846.40

(3) Scope of consolidation and equity method application

Number of consolidated subsidiaries and variable interest entities: 133

Number of affiliated companies, which were accounted for by the equity method: 12

(4) Movement in the scope of consolidation and equity method application for this period

Number of consolidation	Inclusion 22	Exclusion 2
Number of equity method application	Exclusion 1	

Nomura provides investment, financing and related services in the capital markets on a global basis. In the global capital markets there exist various uncertainties due to, but not limited to, economic and market conditions. Nomura, therefore, releases its results on a more frequent quarterly basis, and does not present earnings forecasts.

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NOMURA HOLDINGS, INC.

FINANCIAL HIGHLIGHTS

(UNAUDITED)

			<u>% Change</u>	<u>Translation into U.S. dollars</u>	
	<u>For the nine months ended/ as of</u>				<u>For the year ended/ as of</u>
	<u>December 31, 2002 (A)</u>	<u>December 31, 2003 (B)</u>	<u>(B-A)/(A)</u>	<u>December 31, 2003</u>	<u>March 31, 2003</u>
(yen and dollar amounts in millions, except per share data)					
<u>FOR THE PERIOD ENDED</u>					
			%		
Total revenue	¥ 634,390	¥ 790,829	24.7	\$ 7,382	¥ 840,919
Net revenue	415,562	565,005	36.0	5,274	566,274
Non-interest expenses	355,935	375,823	5.6	3,508	518,865
Income before income taxes and cumulative effect of accounting change	59,627	189,182	217.3	1,766	47,409
Income before cumulative effect of accounting change	36,242	102,417	182.6	956	10,114
Cumulative effect of accounting change	109,799				109,799
Net income	146,041	102,417	(29.9)	956	119,913
Per share data :					
Basic-					
Income before cumulative effect of accounting change	18.47	52.80	185.9	0.49	5.17
Cumulative effect of accounting change	55.95				56.09
Net income	74.42	52.80	(29.1)	0.49	61.26
Diluted-					
Income before cumulative effect of accounting change	18.47	52.80	185.9	0.49	5.17
Cumulative effect of accounting change	55.95				56.09
Net income	74.42	52.80	(29.1)	0.49	61.26
Cash dividends		7.50		0.07	15.00
Return on equity (ROE):	9.5%*	8.1%*			7.4%
<u>AT PERIOD-END</u>					
Total Assets	¥ 19,451,687	¥ 27,863,899		\$ 260,094	¥ 21,169,446
Shareholders' equity	1,723,821	1,725,431		16,106	1,642,328
Per share data :					
Shareholders' equity	885.77	888.61		8.29	846.40

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* ROE for the interim period is calculated as below:

$$\frac{(\text{Income before cumulative effect of accounting change} \times (4/3) + \text{Cumulative effect of accounting change, if any})}{(\text{Shareholders' equity at the beginning of period} + \text{Shareholders' equity at the end of period}) / 2}$$

Table of Contents**Results of Operations****Financial Overview**

The following table provides selected consolidated income statement information for the nine months ended December 31, 2002 and 2003.

	Millions of yen	
	For the nine months ended	
	December 31, 2002	December 31, 2003
Non-interest revenue	¥ 320,287	¥ 494,616
Net interest revenue	95,275	70,389
Net revenue	415,562	565,005
Non-interest expenses	355,935	375,823
Income before income taxes	59,627	189,182
Income tax expense	23,385	86,765
Cumulative effect of accounting change (*1)	109,799	
Net income	¥ 146,041	¥ 102,417
Return on equity (ROE)	9.5%	8.1%

(*1) Cumulative effect of accounting change represents writing off the remaining unamortized negative goodwill associated with the acquisition of Nomura Asset Management Co., Ltd.

Nomura Holdings, Inc. and its consolidated entities (Nomura) reported net revenue of ¥ 565.0 billion for the nine months ended December 31, 2003, an increase of 36% from the same period in the prior year. Non-interest expenses were ¥ 375.8 billion for the nine months ended December 31, 2003, an increase of 6% from the same period in the prior year.

Income before income taxes and net income were ¥ 189.2 billion and ¥ 102.4 billion, respectively, for the nine months ended December 31, 2003. This compares to income before income taxes and net income of ¥ 59.6 billion and ¥ 146.0 billion, respectively, for the same period in the prior year.

Total assets were ¥ 27.9 trillion at December 31, 2003, an increase of ¥ 6.7 trillion from March 31, 2003 and total shareholders' equity increased by ¥ 83.1 billion from March 31, 2003 to ¥ 1.7 trillion at December 31, 2003. Nomura's return on equity was 8.1% for the nine months ended December 31, 2003.

Table of Contents**Business Segments***Operating Results of Domestic Retail*

	Millions of yen	
	For the nine months ended	
	December 31, 2002	December 31, 2003
Non-interest revenue	¥ 191,938	¥ 224,680
Net interest revenue	2,119	1,235
Net revenue	194,057	225,915
Non-interest expenses	159,609	166,390
Income before income taxes	¥ 34,448	¥ 59,525

Domestic Retail has further strengthened its capabilities to provide personalized investment consultation services with customers in order to meet their various investment needs in the current low interest rate environment. Net revenue increased by 16% from ¥ 194,057 million for the nine months ended December 31, 2002 to ¥ 225,915 million for the nine months ended December 31, 2003. Non-interest expenses increased by 4% from ¥ 159,609 million for the nine months ended December 31, 2002 to ¥ 166,390 million for the nine months ended December 31, 2003. As a result, Income before income taxes increased by 73% from ¥ 34,448 million for the nine months ended December 31, 2002 to ¥ 59,525 million for the nine months ended December 31, 2003.

Operating Results of Global Wholesale

	Millions of yen	
	For the nine months ended	
	December 31, 2002	December 31, 2003
Non-interest revenue	¥ 137,769	¥ 215,180
Net interest revenue	78,081	51,266
Net revenue	215,850	266,446
Non-interest expenses	148,652	169,003
Income before income taxes	¥ 67,198	¥ 97,443

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Global Wholesale has made an effort to manage its business portfolio based on global customers' order-flow and Fixed Income and Equity increased net gain on trading. Net revenue increased by 23% from ¥ 215,850 million for the nine months ended December 31, 2002 to ¥ 266,446 million for the nine months ended December 31, 2003. Non-interest expenses increased by 14% from ¥ 148,652 million for the nine months ended December 31, 2002 to ¥ 169,003 million for the nine months ended December 31, 2003. As a result, Income before income taxes increased by 45% from ¥ 67,198 million for the nine months ended December 31, 2002 to ¥ 97,443 million for the nine months ended December 31, 2003.

Fixed Income

Net revenue increased by 16% from ¥ 117,913 million for the nine months ended December 31, 2002 to ¥ 136,698 million for the nine months ended December 31, 2003, mainly due to an increase in net gain on trading relating to foreign currency bonds. Non-interest expenses increased by 29% from ¥ 52,882 million for the nine months ended December 31, 2002 to ¥ 68,092 million for the nine months ended December 31, 2003. As a result, Income before income taxes increased by 5% from ¥ 65,031 million for the nine months ended December 31, 2002 to ¥ 68,606 million for the nine months ended December 31, 2003.

Table of Contents*Equity*

Net revenue increased by 23% from ¥ 60,642 million for the nine months ended December 31, 2002 to ¥ 74,659 million for the nine months ended December 31, 2003, mainly due to an increase in customers' order-flow, such as block trading. Non-interest expenses increased by 11% from ¥ 48,696 million for the nine months ended December 31, 2002 to ¥ 53,984 million for the nine months ended December 31, 2003. As a result, Income before income taxes increased by 73% from ¥ 11,946 million for the nine months ended December 31, 2002 to ¥ 20,675 million for the nine months ended December 31, 2003.

Investment Banking

Net revenue for Investment Banking increased by 7% from ¥ 48,085 million for the nine months ended December 31, 2002 to ¥ 51,489 million for the nine months ended December 31, 2003, partly due to a revitalization in equity capital markets. Non-interest expenses for Investment Banking decreased by 4% from ¥ 40,568 million for the nine months ended December 31, 2002 to ¥ 38,992 million for the nine months ended December 31, 2003. As a result, Income before income taxes for Investment Banking increased by 66% from ¥ 7,517 million for the nine months ended December 31, 2002 to ¥ 12,497 million for the nine months ended December 31, 2003.

Merchant Banking

Net loss for Merchant Banking was ¥ 10,790 million for the nine months ended December 31, 2002 and Net revenue for Merchant Banking was ¥ 3,600 million for the nine months ended December 31, 2003, mainly due to gains from exit transactions and a rise in the fair value of investments. Non-interest expenses for Merchant Banking increased by 22% from ¥ 6,506 million for the nine months ended December 31, 2002 to ¥ 7,935 million for the nine months ended December 31, 2003. As a result, Loss before income taxes for Merchant Banking was ¥ 17,296 million for the nine months ended December 31, 2002 and ¥ 4,335 million for the nine months ended December 31, 2003.

Operating Results of Asset Management

	Millions of yen	
	For the nine months ended	
	December 31, 2002	December 31, 2003
Non-interest revenue	¥ 27,428	¥ 25,690
Net interest (expense) revenue	1,730	1,225
Net revenue	29,158	26,915
Non-interest expenses	25,699	26,767
Income (loss) before income taxes	¥ 3,459	¥ 148

Net revenue decreased by 8% from ¥ 29,158 million for the nine months ended December 31, 2002 to ¥ 26,915 million for the nine months ended December 31, 2003, due to a decrease in asset management and portfolio service fees reflecting declines in the outstanding balance of bond investment trusts. Non-interest expenses increased by 4% from ¥ 25,699 million for the nine months ended December 31, 2002 to ¥ 26,767 million for the nine months ended December 31, 2003, mainly due to a special withdrawal charge paid to the Japan Securities Dealers Employees Pension Fund by Nomura Asset Management Co., Ltd. As a result, Income before income taxes was ¥ 3,459 million for the nine months ended December 31, 2002 and ¥ 148 million for the nine months ended December 31, 2003.

Other Operating Results

Other operating results include gain (loss) on investment securities, equity in earnings (losses) of affiliates and other financial adjustments. Please refer to Note 5 to the consolidated financial information for a reconciliation of segment results to income statement information. Loss before income taxes in Other decreased from ¥ 7,728 million for the nine months ended December 31, 2002 to ¥ 4,193 million for the nine months ended December 31, 2003.

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NOMURA HOLDINGS, INC.
CONSOLIDATED INCOME STATEMENT INFORMATION
(UNAUDITED)

<u>Millions of yen</u>	<u>% Change</u>	Translation into millions of U.S. dolla
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