

Marcus & Millichap, Inc.  
Form SC 13D/A  
December 10, 2018

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE 13D**  
**Under the Securities Exchange Act of 1934**  
**(Amendment No. 13)**

**MARCUS & MILLICHAP, INC.**

**(Name of Issuer)**

**Common Stock**

**(Title of Class of Securities)**

**566324109**

**(CUSIP Number)**

**Alexander Yarmolinsky**

**Chief Financial Officer**

**Phoenix Investments Holdings LLC**

**777 S. California Avenue**

**Palo Alto, CA 94304**

**(650) 494-1400**

**(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)**

**November 28, 2018**

**(Date of Event Which Requires Filing of this Statement)**

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of §§240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box.

**Note:** Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See §240.13d-7 for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 ( Act ) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

(Continued on following pages)

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SCHEDULE 13D

CUSIP No. 566324109

1 NAME OF REPORTING PERSONS

Phoenix Investments Holdings LLC

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) (b)

3 SEC USE ONLY

4 SOURCE OF FUNDS

OO

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)

6 CITIZENSHIP OR PLACE OF ORGANIZATION

|              |   |                        |
|--------------|---|------------------------|
| Delaware     |   |                        |
| NUMBER OF    | 7 | SOLE VOTING POWER      |
| SHARES       |   |                        |
| BENEFICIALLY | 0 |                        |
| OWNED BY     | 8 | SHARED VOTING POWER    |
| EACH         |   |                        |
| REPORTING    | 9 | 14,887,348             |
| PERSON       |   | SOLE DISPOSITIVE POWER |
| WITH         | 0 |                        |

10 SHARED DISPOSITIVE POWER

14,887,348

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

14,887,348

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

38.5%\*

14 TYPE OF REPORTING PERSON

CO

\* Based on 38,651,360 shares of common stock outstanding as of November 1, 2018.

CUSIP No. 566324109

1 NAME OF REPORTING PERSONS

Ionian Investments Manager LLC

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) (b)

3 SEC USE ONLY

4 SOURCE OF FUNDS

OO

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)

6 CITIZENSHIP OR PLACE OF ORGANIZATION

|              |    |                                      |
|--------------|----|--------------------------------------|
| Delaware     |    |                                      |
| NUMBER OF    | 7  | SOLE VOTING POWER                    |
| SHARES       |    |                                      |
| BENEFICIALLY | 0  |                                      |
| OWNED BY     | 8  | SHARED VOTING POWER                  |
| EACH         |    |                                      |
| REPORTING    | 9  | 14,887,348<br>SOLE DISPOSITIVE POWER |
| PERSON       |    |                                      |
| WITH         | 0  |                                      |
|              | 10 | SHARED DISPOSITIVE POWER             |

14,887,348

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

14,887,348

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

38.5%\*

14 TYPE OF REPORTING PERSON

CO

\* Based on 38,651,360 shares of common stock outstanding as of November 1, 2018.

CUSIP No. 566324109

1 NAME OF REPORTING PERSONS

George M. Marcus

2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) (b)

3 SEC USE ONLY

4 SOURCE OF FUNDS

OO

5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)

6 CITIZENSHIP OR PLACE OF ORGANIZATION

|                     |            |                          |
|---------------------|------------|--------------------------|
| U.S.A.<br>NUMBER OF | 7          | SOLE VOTING POWER        |
| SHARES              |            |                          |
| BENEFICIALLY        | 18,021     |                          |
| OWNED BY            | 8          | SHARED VOTING POWER      |
| EACH                |            |                          |
| REPORTING           | 15,745,628 |                          |
| PERSON              | 9          | SOLE DISPOSITIVE POWER   |
| WITH                |            |                          |
|                     | 18,021     |                          |
|                     | 10         | SHARED DISPOSITIVE POWER |

15,745,628

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

15,745,628

12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

40.7%\*

14 TYPE OF REPORTING PERSON

IN

\* Based on 38,651,360 shares of common stock outstanding as of November 1, 2018.

## SCHEDULE 13D

### Explanatory Note

This Amendment No. 13 to the statement on Schedule 13D ( **Amendment No. 13** ) relates to the common stock, par value \$0.0001 per share, of Marcus & Millichap, Inc.

George M. Marcus, Ionian Investments Manager LLC, and Phoenix Investments Holdings LLC filed the initial statement on Schedule 13D on November 12, 2013 (the **Initial Statement** ) and capitalized terms used in this Amendment No. 12, but not otherwise defined, have the meanings given to them in the Initial Statement. This Amendment No. 13 amends and supplements the disclosure under Item 4 and amends and restates the disclosures in the cover pages hereto and Items 5 and 7 of Amendment No. 12 to the Initial Statement filed on November 6, 2018 ( **Amendment No. 12** ).

#### **Item 4. Purpose of Transaction.**

Item 4 of Amendment No. 12 is hereby amended and supplemented by deleting the disclosure under paragraph (j) and adding the following in its place:

Except as described in this Item 4, Item 6, potential pro rata distributions to Phoenix's members and potential sales from time to time pursuant to Rule 144 under the Securities Act of 1933 or the previously filed Registration Statement on Form S-3 (File No. 333-224821), the Reporting Persons do not have, as of the date of this Amendment No. 12, any other plans or proposals that relate to or would result in any of the actions or events specified in clauses (a) through (i) of Item 4 of Schedule 13D. The Reporting Persons may change their plans or proposals in the future. In determining from time to time whether to sell or to distribute to Phoenix's members the MMI Common Stock reported as beneficially owned in this Schedule 13D, as amended, (and in what amounts) or to retain such securities, the Reporting Persons will take into consideration such factors as they deem relevant, including the business and prospects of the Issuer, anticipated future developments concerning the Issuer, existing and anticipated market conditions from time to time, general economic conditions, regulatory matters, and other opportunities available to the Reporting Persons. The Reporting Persons reserve the right to acquire additional securities of the Issuer in the open market, in privately negotiated transactions (which may be with the Issuer or with third parties), or otherwise; to dispose of all or a portion of their holdings of securities of the Issuer; or to change their intention with respect to any or all of the matters referred to in this Item 4.

#### **Item 5. Interest in Securities of the Issuer.**

Item 5 of Amendment No. 12 is hereby amended and restated by the following:

(a) Based on the Issuer's Form 10-Q for quarter ended September 30, 2018, 38,651,360 shares of MMI Common Stock were outstanding as of November 1, 2018. As of December 6, 2018, the Reporting Persons beneficially own the following amounts of MMI Common Stock:

- (i) George M. Marcus: 15,745,628 shares (40.7%)
- (ii) Ionian: 14,887,348 shares (38.5%)

(iii) Phoenix: 14,887,348 shares (38.5%)

Mr. Marcus beneficial ownership consists of:

18,021 shares of MMI Common Stock held directly by Mr. Marcus,

840,259 shares of MMI Common Stock held directly by The George and Judy Marcus Family Foundation II (the **George and Judy Marcus Foundation II**) of which Mr. Marcus is a trustee and has voting and/or investment power with respect to the shares held by the George and Judy Marcus Foundation II, and

14,887,348 shares of MMI Common Stock held directly by Phoenix of which Ionian is the sole non-member manager and, as the sole member and manager of Ionian, Mr. Marcus has voting and/or investment power with respect to the shares held by Phoenix.

(b) The Reporting Persons have the sole power to vote or direct the vote of the following amounts of MMI Common Stock:

(i) George M. Marcus: 18,021 shares

(ii) Ionian: 0 shares

(iii) Phoenix: 0 shares

The Reporting Persons have the sole power to dispose or direct the disposition of the following amounts of MMI Common Stock:

(i) George M. Marcus: 18,021 shares

(ii) Ionian: 0 shares

(iii) Phoenix: 0 shares

The Reporting Persons have the shared power to vote or direct the vote of the following amounts of MMI Common Stock:

(i) George M. Marcus: 15,745,628 shares

(ii) Ionian: 14,887,348 shares

(iii) Phoenix: 14,887,348 shares

As noted above, Mr. Marcus shared power to vote or direct the vote consist of (i) 840,259 shares held directly by the George and Judy Marcus Foundation II of which Mr. Marcus, as trustee, may direct the vote, and (ii) 14,887,348 shares held directly by Phoenix of which Mr. Marcus, as the sole member and manager of Ionian, may direct the vote. Ionian, as the sole non-member manager of Phoenix, shares with Phoenix the power to vote the 14,887,348 shares held directly by Phoenix.

The Reporting Persons have the shared power to dispose or direct the disposition of the following amounts of MMI Common Stock:

(i) George M. Marcus: 15,745,628 shares

(ii) Ionian: 14,887,348 shares

(iii) Phoenix: 14,887,348 shares

As noted above, Mr. Marcus shared power to dispose or direct the disposition consists of (i) 840,259 shares held directly by the George and Judy Marcus Foundation II of which Mr. Marcus, as trustee, may direct the disposition, and (ii) 14,887,348 shares held directly by Phoenix of which Mr. Marcus, as the sole member and manager of Ionian, may direct the disposition. Ionian, as the sole non-member manager of Phoenix, shares with Phoenix the power to dispose the 14,887,348 shares held directly by Phoenix.

(c) The Reporting Persons have engaged in transactions in MMI Common Stock in the past 60 days as follows:

On October 31, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$34.9475 per share pursuant to Rule 144 of the Securities Act.

On November 1, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$35.0566 per share pursuant to Rule 144 of the Securities Act.

On November 2, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$35.1047 per share pursuant to Rule 144 of the Securities Act.

On November 5, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$34.82 per share pursuant to Rule 144 of the Securities Act.

On November 6, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$34.8612 per share pursuant to Rule 144 of the Securities Act.

On November 7, 2018, Phoenix sold 24,648 shares of MMI Common Stock at an average price of \$36.2047 per share pursuant to Rule 144 of the Securities Act.

On November 12, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$37.3098 per share pursuant to a Registration Statement under the Securities Act.

On November 13, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$37.0548 per share pursuant to a Registration Statement under the Securities Act.

On November 14, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$37.0434 per share pursuant to a Registration Statement under the Securities Act.

On November 15, 2018, Phoenix sold 17,025 shares of MMI Common Stock at an average price of \$37.0049 per share pursuant to a Registration Statement under the Securities Act.

On November 16, 2018, Phoenix sold 15,258 shares of MMI Common Stock at an average price of \$37.0057 per share pursuant to a Registration Statement under the Securities Act.

On November 19, 2018, Phoenix sold 2,500 shares of MMI Common Stock at an average price of \$37.0021 per share pursuant to a Registration Statement under the Securities Act.

On November 26, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$37.0377 per share pursuant to a Registration Statement under the Securities Act.

On November 27, 2018, Phoenix sold 26,681 shares of MMI Common Stock at an average price of \$37.0137 per share pursuant to a Registration Statement under the Securities Act.

On November 28, 2018, Phoenix sold 20,202 shares of MMI Common Stock at an average price of \$37.0110 per share pursuant to a Registration Statement under the Securities Act.

(d) Not applicable.

(e) Not applicable.

**Item 7. Material to be filed as Exhibits.**

Item 7 of Amendment No. 12 is hereby amended and restated by the following:

Exhibit A: Joint Filing Agreement (filed herewith)

**SIGNATURES**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: December 7, 2018

PHOENIX INVESTMENTS HOLDINGS  
LLC

by Ionian Investments Manager LLC  
Its Non-Member Manager

/s/ George M. Marcus

GEORGE M. MARCUS, Sole Member and  
Manager

IONIAN INVESTMENTS MANAGER LLC

/s/ George M. Marcus

GEORGE M. MARCUS, Sole Member and  
Manager

GEORGE M. MARCUS

/s/ George M. Marcus

**EXHIBIT A**

**JOINT FILING AGREEMENT**

Each of the undersigned hereby agrees that the Schedule 13D, to which this Agreement is attached as Exhibit A, and all amendments thereto may be filed on behalf of each such person.

Dated: December 7, 2018

PHOENIX INVESTMENTS HOLDINGS  
LLC  
by Ionian Investments Manager LLC  
Its Non-Member Manager

/s/ George M. Marcus  
GEORGE M. MARCUS, Sole Member and  
Manager

IONIAN INVESTMENTS MANAGER LLC

/s/ George M. Marcus  
GEORGE M. MARCUS, Sole Member and  
Manager

GEORGE M. MARCUS

/s/ George M. Marcus