

ENERGY FOCUS, INC/DE  
Form 4  
December 20, 2013

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*

Luo Jiangang

(Last) (First) (Middle)  
18 MICHELLE WAY  
(Street)

PINE BROOK, NJ 07058

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol

ENERGY FOCUS, INC/DE [EFOI]

3. Date of Earliest Transaction  
(Month/Day/Year)  
12/18/2013

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership Indirect Beneficial Ownership (Instr. 4)
				(A) or (D)	Price		
				Code	V	Amount	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Underlying Security (Instr. 3 and
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	Derivative Security		Code	V	Disposed of (D) (Instr. 3, 4, and 5)		Date Exercisable	Expiration Date	Title
					(A)	(D)			
Common Stock Option	\$ 0.48	12/18/2013	A		50,000		01/18/2014 <sup>(1)</sup>	12/18/2023	Common Stock
Subordinated Convertible Debt <sup>(2)</sup>	\$ 0.23	05/30/2013	A		869,565		09/30/2013 <sup>(3)</sup>	12/31/2016	Common Stock
Subordinated Convertible Debt <sup>(2)</sup>	\$ 0.23	08/02/2013	A		434,783		12/31/2013 <sup>(3)</sup>	12/31/2016	Common Stock
Subordinated Convertible Debt <sup>(2)</sup>	\$ 0.23	09/16/2013	A		1,282,609		01/31/2014 <sup>(3)</sup>	12/31/2016	Common Stock
Subordinated Convertible Debt <sup>(2)</sup>	\$ 0.23	10/10/2013	A		2,608,696		02/28/2014 <sup>(3)</sup>	12/31/2016	Common Stock

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
Luo Jiangang 18 MICHELLE WAY PINE BROOK, NJ 07058	X	X		

## Signatures

/s/ Eric Hilliard with Power of Attorney for  
Jiangang Luo

12/20/2013

\_\_Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Date applies to 1/12th of the total as option vest monthly over a twelve month period.
- (2) Subordinated convertible debt matures on December 31, 2016, and is convertible into shares of Common Stock at \$0.23 per share.

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(3) Represents date when debt first becomes convertible into shares of Common Stock.

(4) Mr. Luo is Managing Partner of Prime Science & Technology, Inc.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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