EXXON MOBIL CORP Form 10-Q August 02, 2012

#### **UNITED STATES**

#### **SECURITIES AND EXCHANGE COMMISSION**

Washington, D. C. 20549

#### **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_to\_\_\_\_to\_\_\_\_

**Commission File Number 1-2256** 

**EXXON MOBIL CORPORATION** 

(Exact name of registrant as specified in its charter)

NEW JERSEY 13-5409005

(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification Number)

5959 Las Colinas Boulevard, Irving, Texas

75039-2298

(Address of principal executive offices)

(Zip Code)

(972) 444-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\ddot{}$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer "

Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $^{\cdot\cdot}$  No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the lates practicable date.						
Class	Outstanding as of June 30, 2012					
Common stock, without par value	4,615,939,496					

#### **EXXON MOBIL CORPORATION**

### **FORM 10-Q**

## FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2012

### **TABLE OF CONTENTS**

	Page
PART I. FINANCIAL INFORMATION	Number
Item 1. Financial Statements	
Condensed Consolidated Statement of Income	3
Three and six months ended June 30, 2012 and 2011	
Condensed Consolidated Statement of Comprehensive Income	4
Three and six months ended June 30, 2012 and 2011	
Condensed Consolidated Balance Sheet	5
As of June 30, 2012 and December 31, 2011	
Condensed Consolidated Statement of Cash Flows	6

Six months ended June 30, 2012 and 2011

Conden	sed Consolidated Statement of Changes in Equity	7
Six r	months ended June 30, 2012 and 2011	
Notes to	o Condensed Consolidated Financial Statements	8
Item 2.	Management's Discussion and Analysis of Financial	21
	Condition and Results of Operations	
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	26
Item 4.	Controls and Procedures	26
	PART II. OTHER INFORMATION	
ltem 1.	Legal Proceedings	27
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	28
ltem 6.	Exhibits	28
Signature		29
Index to E	xhibits	30

#### **PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements** 

# EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF INCOME (millions of dollars)

	Three Months Ended June 30,				Six Mont Jun		
	<u>2012</u>		<u>2011</u>		<u>2012</u>		<u>2011</u>
REVENUES AND OTHER INCOME							
Sales and other operating revenue (1)	\$ 112,745	\$	121,394	\$	231,934	\$	230,645
Income from equity affiliates Other income	3,651 10,967		3,720 372		7,861 11,621		7,547 1,298
Total revenues and other income	127,363		125,486		251,416		239,490
COSTS AND OTHER DEDUCTIONS							
Crude oil and product purchases	66,344		69,447		136,169		129,944
Production and manufacturing expenses	9,787		10,322		19,637		19,842
Selling, general and administrative expenses	3,486		3,681		7,087		7,308
Depreciation and depletion	3,899		3,881		7,741		7,642
Exploration expenses, including dry holes	372		592		894		926
Interest expense	50		45		157		74
Sales-based taxes (1)	8,027		8,613		16,520		16,529
Other taxes and duties	9,207		10,286		19,505		19,689
Total costs and other deductions	101,172		106,867		207,710		201,954
Income before income taxes	26,191		18,619		43,706		37,536
Income taxes	8,537		7,721		16,253		15,725
Net income including noncontrolling interests	17,654		10,898		27,453		21,811
Net income attributable to noncontrolling interests	1,744		218		2,093		481
Net income attributable to ExxonMobil	\$ 15,910	\$	10,680	\$	25,360	\$	21,330
Earnings per common share (dollars)	\$ 3.41	\$	2.19	\$	5.41	\$	4.33
Earnings per common share - assuming dilution (dollars)	\$ 3.41	\$	2.18	\$	5.41	\$	4.32

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Dividends per common share (dollars)	\$ 0.57	\$ 0.47	\$ 1.04	\$ 0.91
(1) Sales-based taxes included in sales and other operating revenue	\$ 8,027	\$ 8,613	\$ 16,520	\$ 16,529

The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.

# EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (millions of dollars)

	Three Months Ended June 30,			Six Months Er June 30,				
		<u>2012</u>		<u>2011</u>		<u>2012</u>		<u>2011</u>
Net income including noncontrolling interests Other comprehensive income (net of income taxes)	\$	17,654	\$	10,898	\$	27,453	\$	21,811
Foreign exchange translation adjustment Adjustment for foreign exchange translation (gain)/loss		(1,367)		778		(322)		2,112
included in net income Postretirement benefits reserves adjustment		(4,302)		-		(4,235)		-
(excluding amortization) Amortization and settlement of postretirement benefits reserves		224		(160)		(180)		(565)
adjustment included in net periodic benefit costs		1,236		321		1,629		631
Change in fair value of cash flow hedges Realized (gain)/loss from settled cash flow hedges		-		7		-		10
included in net income  Total other comprehensive income		(4,209)		(14) 932		(3,108)		(33) 2,155
Comprehensive income including noncontrolling interests  Comprehensive income attributable to		13,445		11,830		24,345		23,966
noncontrolling interests Comprehensive income attributable to ExxonMobil	\$	196 13,249	\$	293 11,537	\$	521 23,824	\$	612 23,354

The information in the Notes to Condensed Consolidated Financial Statements

is an integral part of these statements.

# EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEET (millions of dollars)

		June 30, <u>2012</u>		Dec. 31, <u>2011</u>
ASSETS				
Current assets				
Cash and cash equivalents	\$	17,802	\$	12,664
Cash and cash equivalents – restricted		215		404
Notes and accounts receivable – net Inventories		33,741		38,642
Crude oil, products and merchandise		11,729		11,665
Materials and supplies		3,429		3,359
Other current assets		5,881		6,229
Total current assets		72,797		72,963
Investments, advances and long-term receivables		33,921		34,333
Property, plant and equipment – net		214,940		214,664
Other assets, including intangibles – net		7,987		9,092
Total assets	\$	329,645	\$	331,052
LIABILITIES Comment link illition				
Current liabilities	\$	6.704	\$	7 711
Notes and loans payable	Φ	6,704 51,322	Φ	7,711 57,067
Accounts payable and accrued liabilities Income taxes payable		12,110		12,727
Total current liabilities		70,136		77,505
Long-term debt		8,877		9,322
Postretirement benefits reserves		22,117		24,994
Deferred income tax liabilities		36,851		36,618
Other long-term obligations		23,679		21,869
Total liabilities		161,660		170,308
Commitments and contingencies (Note 2)				
EQUITY				
Common stock, without par value:				
Authorized: 9,000 million shares				
Issued: 8,019 million shares		9,221		9,512
Earnings reinvested		351,421		330,939
Accumulated other comprehensive income		(10,659)		(9,123)
Common stock held in treasury:		(10,000)		(0,120)
3,403 million shares at June 30,		(		
2012		(187,172)		
3,285 million shares at				(476.005)
December 31, 2011				(176,932)
ExxonMobil share of equity		162,811		154,396
		- ,		,

Noncontrolling interests	5,174	6,348
Total equity	167,985	160,744
Total liabilities and equity	\$ 329,645	\$ 331,052

The number of shares of common stock issued and outstanding at June 30, 2012 and December 31, 2011 were 4,615,939,496 and 4,733,948,268, respectively.

The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.

-5-

## EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (millions of dollars)

	Six Mont Jun	hs En e 30,	ded
OAGU ELOWO EDOM ODEDATINO ACTIVITICO	<u>2012</u>		<u>2011</u>
CASH FLOWS FROM OPERATING ACTIVITIES  Net income including noncontrolling interests  Depreciation and depletion	\$ 27,453 7,741	\$	21,811 7,642
Changes in operational working capital, excluding cash and debt	3,408		1,078
Net (gain) on asset sales All other items – net	(11,109) 2,011		(600) (186)
Net cash provided by operating activities	29,504		29,745
CASH FLOWS FROM INVESTING ACTIVITIES			
Additions to property, plant and equipment Proceeds associated with sales of subsidiaries, property, plant and	(16,188)		(14,863)
equipment, and sales and returns of investments	6,243		2,838
Additional investments and advances Additions to marketable securities	(397) -		(2,949) (1,754)
Other investing activities – net	1,235		871
Net cash used in investing activities	(9,107)		(15,857)
CASH FLOWS FROM FINANCING ACTIVITIES			
Additions to long-term debt	389		249
Reductions in long-term debt	(11)		(43)
Additions/(reductions) in short-term debt – net	(214)		1,182
Cash dividends to ExxonMobil shareholders Cash dividends to noncontrolling interests	(4,878) (137)		(4,496)
Changes in noncontrolling interests	198		(152) (12)
Tax benefits related to stock-based awards	-		171
Common stock acquired	(10,716)		(11,165)
Common stock sold	` 86 <sup>°</sup>		452
Net cash used in financing activities	(15,283)		(13,814)
Effects of exchange rate changes on cash	24		388
Increase/(decrease) in cash and cash equivalents	5,138		462
Cash and cash equivalents at beginning of period	12,664	_	7,825
Cash and cash equivalents at end of period	\$ 17,802	\$	8,287

#### SUPPLEMENTAL DISCLOSURES

Income taxes paid	\$ 12,327	\$ 13,547
Cash interest paid	\$ 290	\$ 262

The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.

-6-

## EXXON MOBIL CORPORATION CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (millions of dollars)

## ExxonMobil Share of Equity Accumulated

		ommon Stock	Earnings Reinvested	C	Other compresensive ncome	Common Stock Held in Treasury	ExxonMobi Share of Equity	Co	Non- ntrolling terests	Total Equity
Balance as of December 31, 2010 Amortization of	\$	9,371	\$ 298,899	\$	(4,823)	\$ (156,608)	\$ 146,839	\$	5,840	\$ 152,679
stock-based awards		383	-		-	-	383		-	383
Tax benefits related stock-based awards Other	to	133 (535)	-		-	-	133 (535)		- (4)	133 (539)
Net income for the period		-	21,330		-	-	21,330		481	21,811
Dividends – common shares		-	(4,496)		-	-	(4,496)		(152)	(4,648)
Other comprehensive income		-	-		2,024	-	2,024		131	2,155
Acquisitions, at cost		-	-		-	(11,165)	(11,165)		(12)	(11,177)
Dispositions Balance as of		-	-	•	-	1,038	1,038	•	-	1,038
June 30, 2011	\$	9,352	\$ 315,733	\$	(2,799)	\$ (166,735)	\$ 155,551	\$	6,284	\$ 161,835
Balance as of December 31, 2011	\$	9,512	\$ 330,939	\$	(9,123)	\$ (176,932)	\$ 154,396	\$	6,348	\$ 160,744
Amortization of stock-based awards Tax benefits		439	-		-	-	439		-	439
related to stock-based awards		23	-		-	-	23		-	23
Other		(753)	-		-	-	(753)		(1,450)	(2,203)

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Net income for the period		-	25,360	-	-	25,360	2,093	27,453
Dividends – common shares		-	(4,878)	-	-	(4,878)	(214)	(5,092)
Other comprehensive income		-	-	(1,536)	-	(1,536)	(1,572)	(3,108)
Acquisitions, at cost		-	-	-	(10,716)	(10,716)	(31)	(10,747)
Dispositions		-	-	-	476	476	-	476
Balance as of June 30, 2012	\$	9,221	\$ 351,421	\$ (10,659)	\$ (187,172)	\$ 162,811	\$ 5,174	\$ 167,985
		Six Mo	nths Ended 2012 Held in	June 30,		Six Months	Ended Ju	ne 30, 2011
Common Stock	I	hauss	Treasury	Outstanding	•	leeued	Treasury	Outstanding

		Held in		Held in							
Common Stock Share Activity	Issued	Treasury O	utstanding	Issued	Treasury O	utstanding					
-	(m	nillions of share	s)	(mi	illions of share	s)					
Balance as of December 31	8,019	(3,285)	4,734	8,019	(3,040)	4,979					
Acquisitions	-	(127)	(127)	-	(136)	(136)					
Dispositions	-	9	9	-	19	19					
Balance as of June 30	8,019	(3,403)	4,616	8,019	(3,157)	4,862					

The information in the Notes to Condensed Consolidated Financial Statements is an integral part of these statements.

#### **EXXON MOBIL CORPORATION**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of Financial Statement Preparation

These unaudited condensed consolidated financial statements should be read in the context of the consolidated financial statements and notes thereto filed with the Securities and Exchange Commission in the Corporation's 2011 Annual Report on Form 10-K. In the opinion of the Corporation, the information furnished herein reflects all known accruals and adjustments necessary for a fair statement of the results for the periods reported herein. All such adjustments are of a normal recurring nature. The Corporation's exploration and production activities are accounted for under the "successful efforts" method.

#### 2. Litigation and Other Contingencies

#### Litigation

A variety of claims have been made against ExxonMobil and certain of its consolidated subsidiaries in a number of pending lawsuits. Management has regular litigation reviews, including updates from corporate and outside counsel, to assess the need for accounting recognition or disclosure of these contingencies. The Corporation accrues an undiscounted liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. The Corporation does not record liabilities when the likelihood that the liability has been incurred is probable but the amount cannot be reasonably estimated or when the liability is believed to be only reasonably possible or remote. For contingencies where an unfavorable outcome is reasonably possible and which are significant, the Corporation discloses the nature of the contingency and, where feasible, an estimate of the possible loss. For purposes of our contingency disclosures, "significant" includes material matters as well as other matters which management believes should be disclosed. ExxonMobil will continue to defend itself vigorously in these matters. Based on a consideration of all relevant facts and circumstances, the Corporation does not believe the ultimate outcome of any currently pending lawsuit against ExxonMobil will have a materially adverse effect upon the Corporation's operations, financial condition, or financial statements taken as a whole.

On June 30, 2011, a state district court jury in Baltimore County, Maryland returned a verdict against Exxon Mobil Corporation in Allison, et al v. Exxon Mobil Corporation, a case involving an accidental 26,000 gallon gasoline leak at a suburban Baltimore service station. The verdict included approximately \$497 million in compensatory damages and approximately \$1.0 billion in punitive damages in a finding that ExxonMobil fraudulently misled the plaintiff-residents about the events leading up to the leak, the leak's discovery, and the nature and extent of any groundwater contamination. ExxonMobil believes the verdict is not justified by the evidence and that the amount of the compensatory award is grossly excessive and the imposition of punitive damages is improper and unconstitutional. The trial court denied a post-trial motion that ExxonMobil filed to overturn the punitive damages verdict and entered a Final Judgment in the amount of \$1,488 million. ExxonMobil has appealed the verdict and judgment. The appeal is pending before the Maryland Court of Appeals. In an earlier trial involving the same leak and different plaintiffs, the jury awarded compensatory damages but rejected the plaintiffs' punitive damages claims. Those plaintiffs did not appeal the jury's denial of punitive damages. On February 9, 2012, the Maryland Court of Special Appeals reversed in part and affirmed in part the trial court's decision on compensatory damages in that case. The Maryland Court of Appeals granted writs of certiorari to both parties in response to their separate petitions seeking reversals of portions of the Court of Special Appeals' decision. The appeals in both of these cases have been consolidated before the Maryland Court of Appeals. The ultimate outcome of all of this litigation is not expected to have a material adverse effect upon the Corporation's operations, financial condition, or financial statements taken as a whole.

#### **Other Contingencies**

The Corporation and certain of its consolidated subsidiaries were contingently liable at June 30, 2012, for guarantees relating to notes, loans and performance under contracts. These guarantees are not reasonably likely to have a material effect on the Corporation's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

	Co	quity mpany gations <i>(1)</i>	As of Ju Thi Obl	Total		
Guarantees			(millior	s of dollars	:)	
Debt-related	\$	1,990	\$	64	\$	2,054
Other		3,774		3,977		7,751
Total	\$	5,764	\$	4,041	\$	9,805

#### (1) ExxonMobil share

Additionally, the Corporation and its affiliates have numerous long-term sales and purchase commitments in their various business activities, all of which are expected to be fulfilled with no adverse consequences material to the Corporation's operations or financial condition. The Corporation's outstanding unconditional purchase obligations at June 30, 2012, were similar to those at the prior year-end period. Unconditional purchase obligations as defined by accounting standards are those long-term commitments that are noncancelable or cancelable only under certain conditions, and that third parties have used to secure financing for the facilities that will provide the contracted goods or services.

The operations and earnings of the Corporation and its affiliates throughout the world have been, and may in the future be, affected from time to time in varying degree by political developments and laws and regulations, such as forced divestiture of assets; restrictions on production, imports and exports; price controls; tax increases and retroactive tax claims; expropriation of property; cancellation of contract rights and environmental regulations. Both the likelihood of such occurrences and their overall effect upon the Corporation vary greatly from country to country and are not predictable.

In accordance with a nationalization decree issued by Venezuela's president in February 2007, by May 1, 2007 a subsidiary of the Venezuelan National Oil Company (PdVSA) assumed the operatorship of the Cerro Negro Heavy Oil Project. This Project had been operated and owned by ExxonMobil affiliates holding a 41.67 percent ownership interest in the Project. The decree also required conversion of the Cerro Negro Project into a "mixed enterprise" and an increase in PdVSA's or one of its affiliate's ownership interest in the Project, with the stipulation that if ExxonMobil refused to accept the terms for the formation of the mixed enterprise within a specified period of time, the government would "directly assume the activities" carried out by the joint venture. ExxonMobil refused to accede to the terms proffered by the government, and on June 27, 2007, the government expropriated ExxonMobil's 41.67 percent interest in the Cerro Negro Project. ExxonMobil's remaining net book investment in Cerro Negro producing assets is about \$750 million.

On September 6, 2007, affiliates of ExxonMobil filed a Request for Arbitration with the International Centre for Settlement of Investment Disputes (ICSID) invoking ICSID jurisdiction under Venezuela's Investment Law and the Netherlands-Venezuela Bilateral Investment Treaty. The ICSID Tribunal issued a decision on June 10, 2010, finding that it had jurisdiction to proceed on the basis of the Netherlands-Venezuela Bilateral Investment Treaty. The ICSID arbitration proceeding is continuing and a hearing on the merits was held in February 2012. At this time, the net impact of these matters on the Corporation's consolidated financial results cannot be reasonably estimated. Regardless, the Corporation does not expect the resolution to have a material effect upon the Corporation's operations or financial condition.

An affiliate of ExxonMobil is one of the Contractors under a Production Sharing Contract (PSC) with the Nigerian National Petroleum Corporation (NNPC) covering the Erha block located in the offshore waters of Nigeria. ExxonMobil's affiliate is the operator of the block and owns a 56.25 percent interest under the PSC. The Contractors are in dispute with NNPC regarding NNPC's lifting of crude oil in excess of its entitlement under the terms of the PSC. In accordance with the terms of the PSC, the Contractors initiated arbitration in Abuja, Nigeria, under the Nigerian Arbitration and Conciliation Act. On October 24, 2011, a three-member arbitral Tribunal issued an award upholding the Contractors' position in all material respects and awarding damages to the Contractors jointly in an amount of approximately \$1.8 billion plus \$234 million in accrued interest. The Contractors petitioned a Nigerian federal court for enforcement of the award, and NNPC petitioned the same court to have the award set aside. On May 22, 2012, the court set aside the award. The Contractors have appealed that judgment. At this time, the net impact of this matter on the Corporation's consolidated financial results cannot be reasonably estimated. However, regardless of the outcome of enforcement proceedings, the Corporation does not expect the proceedings to have a material effect upon the Corporation's operations or financial condition.

## 3. Other Comprehensive Income Information

	F Ex	ExxonMobil Share Other Comprehe Cumulative Post- Foreign retirement Exchange Benefits Translation Reserves			ensiv Unr Cha Fai on	e Income ealized ange in r Value ı Cash	
	Ad	justment	A	djustment		Flow edges	Total
				(millions of		_	
Balance as of December 31, 2010 Current period change excluding amounts reclassified	\$	5,011	\$	(9,889)	\$	55	\$ (4,823)
from accumulated other comprehensive income Amounts reclassified from accumulated other		1,939		(492)		10	1,457
comprehensive income Total change in accumulated other comprehensive		-		600		(33)	567
income		1,939		108		(23)	2,024
Balance as of June 30, 2011	\$	6,950	\$	(9,781)	\$	32	\$ (2,799)
Balance as of December 31, 2011 Current period change excluding amounts reclassified	\$	4,168	\$	(13,291)	\$	-	\$ (9,123)
from accumulated other comprehensive income Amounts reclassified from accumulated other		(266)		(152)		-	(418)
comprehensive income Total change in accumulated other comprehensive		(2,484)		1,366		-	(1,118)
income		(2,750)		1,214		-	(1,536)
Balance as of June 30, 2012	\$	1,418	\$	(12,077)	\$	-	\$ (10,659)

Three Month	ns Ended	Six Months Ended					
June :	30,	June 30,					
<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>				
	(millions o	f dollars)					

Income Tax (Expense)/Credit For Components of Other Comprehensive Income								
Foreign exchange translation adjustment	\$	23	\$	(51)	\$	(37)	\$	(87)
Postretirement benefits reserves adjustment Postretirement benefits reserves	Ψ	_0	Ψ	(0.)	Ψ	(01)	Ψ	(0.)
adjustment (excluding amortization)		(71)		60		90		237
Amortization and settlement of postretirement		(71)		00		30		207
benefits reserves								
adjustment included in net periodic benefit costs		(743)		(146)		(932)		(301)
Unrealized change in fair value on cash flow								
hedges								
Change in fair value of cash flow hedges		-		(3)		-		(5)
Realized (gain)/loss from settled cash flow hedges								
included in net income		-		8		-		20
Total	\$	(791)	\$	(132)	\$	(879)	\$	(136)

## 4. Earnings Per Share

	Three Months Ended June 30,					Six Months Ended June 30,			
		<u>2012</u>		<u>2011</u>		<u>2012</u>	<u>2011</u>		
<b>Earnings per common share</b> Net income attributable to ExxonMobil (millions of dollars)	\$	15,910	\$	10,680	\$	25,360	\$	21,330	
Weighted average number of common shares outstanding (millions of shares)		4,656		4,906		4,686		4,934	
Earnings per common share (dollars)	\$	3.41	\$	2.19	\$	5.41	\$	4.33	
Earnings per common share - assuming dilution  Net income attributable to ExxonMobil (millions of dollars)	\$	15,910	\$	10,680	\$	25,360	\$	21,330	
Weighted average number of common shares outstanding (millions of shares)  Effect of employee stock-based awards  Weighted average number of common shares outstanding - assuming dilution		4,656 1 4,657		4,906 6 4,912		4,686 1 4,687		4,934 7 4,941	
Earnings per common share - assuming dilution (dollars)	\$ 11-	3.41	\$	2.18	\$	5.41	\$	4.32	

#### 5. Pension and Other Postretirement Benefits

	Three Months Ended June 30,				9	nded		
		<u>2012</u>		2011 millions	of do	<u>2012</u>	•	<u>2011</u>
Pension Benefits - U.S.			•			,		
Components of net benefit cost								
Service cost	\$	160	\$	124	\$	316	\$	249
Interest cost		205		198		410		396
Expected return on plan assets Amortization of actuarial loss/(gain) and prior		(204)		(193)		(394)		(385)
service cost		144		124		290		247
Net pension enhancement and								
curtailment/settlement cost		123		101		246		202
Net benefit cost	\$	428	\$	354	\$	868	\$	709
Pension Benefits - Non-U.S.								
Components of net benefit cost								
Service cost	\$	166	\$	146	\$	334	\$	285
Interest cost	•	282	*	323	*	580	*	639
Expected return on plan assets		(273)		(296)		(562)		(586)
Amortization of actuarial loss/(gain) and prior		, ,		, ,		,		, ,
service cost		237		193		491		377
Net pension enhancement and								
curtailment/settlement cost (1)		1,423		-		1,429		-
Net benefit cost	\$	1,835	\$	366	\$	2,272	\$	715
Other Postretirement Benefits								
Components of net benefit cost								
Service cost	\$	36	\$	38	\$	69	\$	64
Interest cost		101		101		204		204
Expected return on plan assets		(10)		(12)		(21)		(22)
Amortization of actuarial loss/(gain) and prior								
service cost		55		49		108		106
Net benefit cost	\$	182	\$	176	\$	360	\$	352
	т.	-	т	-	т.		т	-

<sup>(1)</sup> Non-U.S. net pension enhancement and curtailment/settlement cost for the three months and six months ended June 30, 2012, includes \$1,420 million (on a consolidated company, before tax basis) of

accumulated other comprehensive income for the postretirement benefit reserves adjustment that was recycled into earnings and included in the Japan restructuring gain reported in "Other income" (See Note 10).

#### 6. Financial Instruments

The fair value of financial instruments is determined by reference to observable market data and other valuation techniques as appropriate. The only category of financial instruments where the difference between fair value and recorded book value is notable is long-term debt. The estimated fair value of total long-term debt, including capitalized lease obligations, was \$9.4 billion at June 30, 2012, and \$9.8 billion at December 31, 2011, as compared to recorded book values of \$8.9 billion at June 30, 2012, and \$9.3 billion at December 31, 2011. The fair value of long-term debt by hierarchy level at June 30, 2012 is shown below:

	Level 1	<u>Level 2</u> (millions of c	Level 3	<u>Total</u>
Long-term debt fair value	\$ 6,555	\$ 2,472	\$ 378	\$ 9,405

The fair value hierarchy for long-term debt is primarily Level 1 and represents quoted prices in active markets. Level 2 includes debt whose fair value is based upon a publicly available index. The Level 3 amount is primarily capitalized leases whose value is typically determined through the use of present value and specific contract terms.

### 7. Disclosures about Segments and Related Information

	Three Months Ended June 30,			Six Months Ei June 30,			nded
	<u>2012</u>		<u>2011</u>		<u>2012</u>		<u>2011                                   </u>
			(millions	of dol	llars)		
EARNINGS AFTER INCOME TAX							
Upstream							
United States	\$ 678	\$	1,449	\$	1,688	\$	2,728
Non-U.S.	7,680		7,092		14,472		14,488
Downstream							
United States	834		734		1,437		1,428
Non-U.S. (1)	5,812		622		6,795		1,027
Chemical							
United States	494		625		927		1,294
Non-U.S. (1)	955		696		1,223		1,543
All other	(543)		(538)		(1,182)		(1,178)
Corporate total	\$ 15,910	\$	10,680	\$	25,360	\$	21,330

<sup>(1) 2012</sup> periods include gain associated with the Japan restructuring (See Note 10) of \$5.3 billion in the non-U.S.

Downstream and \$0.6 billion in the non-U.S. Chemical segments.

	S AND OTHER OPERATING								
KEVE	NUE (2)								
	Upstream								
	United States	\$	2,607	\$	3,629	\$	5,574	\$	6,915
	Non-U.S.		7,059		8,705		14,955		17,583
	Downstream								
	United States		30,461		32,038		61,370		59,575
	Non-U.S.		62,809		65,960		129,827		125,151
	Chemical		02,000		00,000		120,027		120,101
	United States		3,747		4,129		7,674		7,776
	Non-U.S.		6,055		6,926		12,523		13,634
			•		•				•
	All other		7	_	7		11		11
	Corporate total	\$	112,745	\$	121,394	\$	231,934	\$	230,645
(2)	Includes sales-based taxes								
INTER	SEGMENT REVENUE								
	Upstream								
	United States	\$	2,111	\$	2,598	\$	4,603	\$	4,957
	Non-U.S.	Ψ	11,896	Ψ	12,873	Ψ	24,066	Ψ	25,178
			11,090		12,073		24,000		23,176
	Downstream								
	United States		5,282		5,115		10,792		9,645
	Non-U.S.		14,737		19,632		31,906		36,133

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Chemical

CC				
United States	3,000	3,502	6,128	6,318
Non-U.S.	2,580	2,685	5,273	5,135
All other	67	62	137	126

### 8. Accounting for Suspended Exploratory Well Costs

For the category of exploratory well costs at year-end 2011 that were suspended more than one year, a total of \$95 million was expensed in the first six months of 2012.

## 9. Condensed Consolidating Financial Information Related to Guaranteed Securities Issued by Subsidiaries

Exxon Mobil Corporation has fully and unconditionally guaranteed the deferred interest debentures due September 1, 2012 (\$2,808 million) of SeaRiver Maritime Financial Holdings, Inc., a 100-percent-owned subsidiary of Exxon Mobil Corporation.

The following condensed consolidating financial information is provided for Exxon Mobil Corporation, as guarantor, and for SeaRiver Maritime Financial Holdings, Inc., as issuer, as an alternative to providing separate financial statements for the issuer. The accounts of Exxon Mobil Corporation and SeaRiver Maritime Financial Holdings, Inc. are presented utilizing the equity method of accounting for investments in subsidiaries.

Financial		and	
Holdings,	All Other	Eliminating	
Inc.		•	Consolidated
		•	
	/	Financial Holdings, All Other Inc. Subsidiaries	Financial and Holdings, All Other Eliminating

Condensed consolidated statemen Revenues and other income Sales and other operating revenue,	t of co	omprehen:	sive ii	<u>ncome</u>	for	three mont	hs ended June	30, 2	<u>2012</u>
including sales-based taxes	\$	4,241	\$	-	\$	108,504	\$	- \$	112,745
Income from equity affiliates		16,024		11		3,620	(16,004)	)	3,651
Other income		128		-		10,839		-	10,967
Intercompany revenue Total revenues		13,722		-		99,535	(113,257)	)	-
and other income		34,115		11		222,498	(129,261)	)	127,363
Costs and other deductions									
Crude oil and product purchases Production and		14,648		-		162,006	(110,310)	)	66,344
manufacturing expenses Selling, general and administrative		1,845		-		9,425	(1,483)	)	9,787

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expenses		783		-		2,868		(165)		3,486
Depreciation and depletion		410		-		3,489		-		3,899
Exploration expenses, including dry										
holes		70		_		302		-		372
Interest expense		130		73		1,159		(1,312)		50
Sales-based taxes		-		-		8,027		-		8,027
Other taxes and duties		11		-		9,196		-		9,207
Total costs and										
other		17,897		73		196,472		(113,270)		101,172
deductions										
Income before income taxes		16,218		(62)		26,026		(15,991)		26,191
Income taxes		308		(27)		8,256		-		8,537
Net income including										
noncontrolling										
interests		15,910		(35)		17,770		(15,991)		17,654
Net income attributable to										
noncontrolling interests		-		-		1,744		-		1,744
Net income attributable to	\$	15,910	\$	(35)	\$	16,026	\$	(15,991)	\$	15,910
ExxonMobil	Ψ	10,010	Ψ	(00)	Ψ	10,020	Ψ	(10,001)	Ψ	10,010
Comprehensive income	•	10015	•	(0.5)	•			(10 115)		10015
attributable to ExxonMobil	\$	13,249	\$	(35)	\$	13,153	\$	(13,118)	\$	13,249

		SeaRiver			
	Exxon Mobil	Maritime		Consolidating	
	Corporation Parent	Financial Holdings,	All Other	and Eliminating	
	Guarantor	Inc.	Subsidiaries (millions of dol	•	Consolidated
ensed consolidated statemen	t of compreher	nsive income	for three month	ns ended June 3	<u>80, 2011</u>

Condensed consolidated statemen	t of compreh	<u>iensive incom</u>	e for three mon	ths ended June 3	<u>80, 2011</u>
Revenues and other income					
Sales and other operating					
revenue,					
including sales-based	\$ 4,811	\$ -	\$ 116,583	Φ	\$ 121,394
taxes	Ф 4,011	Ф -	\$ 116,583	\$ -	\$ 121,394
Income from equity	9,169	9 (9)	2 607	(0.127)	2 720
affiliates	9,108	9 (9)	3,697	(9,137)	3,720
Other income	26	-	346	-	372
Intercompany revenue	14,473	3 1	116,608	(131,082)	-
Total revenues					
and other	28,479	(8)	237,234	(140,219)	125,486
income					
Costs and other deductions					
Crude oil and product	13,577	7 _	184,103	(128,233)	69,447
purchases	13,377	_	104,103	(120,233)	09,447
Production and					
manufacturing					
expenses	2,003	-	9,745	(1,426)	10,322
Selling, general and					
administrative					
expenses	707		3,154	(180)	3,681
Depreciation and depletion	425	-	3,456	-	3,881
Exploration expenses,					
including dry					
holes	47		545	-	592
Interest expense	87	7 69	1,151	(1,262)	45
Sales-based taxes			8,613	-	8,613
Other taxes and duties	11	-	10,275	-	10,286
Total costs and	16,857	7 69	221,042	(131,101)	106,867
other deductions			,	•	,
Income before income taxes	11,622	` ,	16,192	(9,118)	18,619
Income taxes	942	2 (26)	6,805	-	7,721
Net income including					
noncontrolling					
interests	10,680	) (51)	9,387	(9,118)	10,898
Net income attributable to					
			218	-	218

noncontrolling interests										
Net income attributable to ExxonMobil	\$	10,680	\$	(51)	\$	9,169	\$	(9,118)	\$	10,680
Comprehensive income										
attributable to ExxonMobil	\$	11,537	\$	(51)	\$	9,843	\$	(9,792)	\$	11,537
Condensed consolidated statemen	t of o	comprehe	nsive	income	for	six months	end	ed June 30,	2012	2
Revenues and other income		•								_
Sales and other operating										
revenue,										
including sales-based	\$	8,720	\$	_	\$	223,214	\$	-	\$	231,934
taxes	•	-, -	,		•	-,	•		•	- ,
Income from equity affiliates		25,420		16		7,791		(25,366)		7,861
Other income		252		_		11,369		_		11,621
Intercompany revenue		28,129		1		216,035		(244,165)		11,021
Total revenues		20,123		•		210,000		(244,100)		
and other		62,521		17		458,409		(269,531)		251,416
income		,				,		(===;===;		
Costs and other deductions										
Crude oil and product		20.020		-		044 044		(000,004)		100 100
purchases ·		30,032				344,341		(238,204)		136,169
Production and										
manufacturing										
expenses		3,826		-		18,744		(2,933)		19,637
Selling, general and										
administrative										
expenses		1,584		-		5,831		(328)		7,087
Depreciation and depletion		814		-		6,927		-		7,741
Exploration expenses,										
including dry holes		187				707				904
		279		146				- (2.722)		894 157
Interest expense Sales-based taxes		219		140		2,465 16,520		(2,733)		157 16,520
Other taxes and duties		21		_		19,484		_		19,505
Total costs and						•				
other deductions		36,743		146		415,019		(244,198)		207,710
Income before income taxes		25,778		(129)		43,390		(25,333)		43,706
Income taxes		418		(54)		15,889		-		16,253
Net income including										
noncontrolling										
interests		25,360		(75)		27,501		(25,333)		27,453
Net income attributable to										
noncontrolling		_		-		2,093		_		2,093
interests						,				,
Net income attributable to	\$	25,360	\$	(75)	\$	25,408	\$	(25,333)	\$	25,360
ExxonMobil		•		. ,		•		/		•
Comprehensive income attributable to ExxonMobil	\$	23,824	\$	(75)	\$	23,576	\$	(23,501)	\$	23,824
attributable to Exxonivioui	Ψ	20,024	Ψ	(13)	Ψ	20,070	Ψ	(20,001)	Ψ	20,024

**SeaRiver** 

Maritime

Consolidating

and

Exxon

Mobil

**Corporation Financial** 

	Parent Guarantor			Holdings, Inc.		All Other Subsidiaries (millions of do		Eliminating Adjustments Illars)		Consolidated	
Condensed consolidated statemen	t of	comprehe	nsive	income	e for	six months	enc	led June 30,	201	<u>1</u>	
Revenues and other income		·									
Sales and other operating											
revenue,											
including sales-based	\$	9,058	\$	_	\$	221,587	\$	_	\$	230,645	
taxes	Ψ	3,000	Ψ		Ψ	221,007	Ψ		Ψ	200,040	
Income from equity		20,323		(13)		7,492		(20,255)		7,547	
affiliates		•		(10)				(==,===)			
Other income		56		-		1,242		-		1,298	
Intercompany revenue		26,701		2		224,389		(251,092)		-	
Total revenues		E0.400		(4.4)		454740		(074 047)		000 100	
and other		56,138		(11)		454,710		(271,347)		239,490	
income											
Costs and other deductions											
Crude oil and product		27,683		-		347,874		(245,613)		129,944	
purchases								, ,			
Production and											
manufacturing		0.000				10 704		(0.770)		10.040	
expenses		3,880		-		18,734		(2,772)		19,842	
Selling, general and administrative											
		1,437				6,223		(352)		7,308	
expenses  Depreciation and depletion		811		-		6,831		(332)		7,306 7,642	
Exploration expenses,		011		-		0,031		-		7,042	
including dry											
holes		111		_		815		_		926	
Interest expense		141		137		2,190		(2,394)		74	
Sales-based taxes		-		-		16,529		(2,004)		16,529	
Other taxes and duties		20		_		19,669		_		19,689	
Total costs and											
other deductions		34,083		137		418,865		(251,131)		201,954	
Income before income taxes		22,055		(148)		35,845		(20,216)		37,536	
Income toyee		705		(5.0)		15.051		(, <b>-</b> )		15 705	

(51)

(97)

15,051

20,794

481

(20,216)

725

21,330

Income taxes

Net income including

Net income attributable to

noncontrolling interests

481

15,725

21,811

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noncontrolling interests					
Net income attributable to ExxonMobil	\$ 21,330	\$ (97)	\$ 20,313	\$ (20,216)	\$ 21,330
Comprehensive income attributable to ExxonMobil	\$ 23,354	\$ (97)	\$ 22,096	\$ (21,999)	\$ 23,354

	Co	xon Mobil orporation Parent uarantor	M Fi	eaRiver laritime inancial oldings, Inc.	S	All Other ubsidiaries nillions of doll	 <b> </b>	onsolidating and Eliminating Adjustments	Co	Consolidated			
Condensed consolidated	l bala	ince sheet a	s of	June 30, 2	•		,						
Cash and cash equivalents	\$	3,251	\$	-	\$	14,551	\$	-	\$	17,802			
Cash and cash equivalents - restricted		62		-		153		-		215			
Notes and accounts receivable - net		3,157		26		31,714		(1,156)		33,741			
Inventories Other current assets		1,690 777		-		13,468 5,104		- -		15,158 5,881			
Total current assets		8,937		26		64,990		(1,156)		72,797			
Property, plant and equipment - net		20,477		-		194,463		-		214,940			
Investments and other assets		282,484		408		502,481		(743,465)		41,908			
Intercompany receivables		17,050		2,859		593,250		(613,159)		-			
Total assets	\$	328,948	\$	3,293	\$	1,355,184	\$	(1,357,780)	\$	329,645			
Notes and loans payable	\$	1,485	\$	2,808	\$	2,411	\$	-	\$	6,704			
Accounts payable and accrued liabilities		3,405		27		47,890		-		51,322			
Income taxes payable		-		-		13,266		(1,156)		12,110			
Total current liabilities		4,890		2,835		63,567		(1,156)		70,136			
Long-term debt		354		-		8,523		-		8,877			
Postretirement benefits reserves		11,879		-		10,238		-		22,117			
Deferred income tax liabilities		1,778		-		35,073		-		36,851			
Other long-term obligations		5,344		-		18,335		-		23,679			
Intercompany payables Total liabilities		141,892 166,137		381 3,216		470,886 606,622		(613,159) (614,315)		- 161,660			
Earnings reinvested		351,421		(1,107)		166,047		(164,940)		351,421			
Other ExxonMobil equity		(188,610)		1,184		577,341		(578,525)		(188,610)			
oquity		162,811		77		743,388		(743,465)		162,811			

ExxonMobil share of equity Noncontrolling								
interests		-		-		5,174	-	5,174
Total equity		162,811		77		748,562	(743,465)	167,985
Total liabilities and equity	\$	328,948	\$	3,293	\$	1,355,184	\$ (1,357,780)	\$ 329,645
Condensed consolidated	bala	ance sheet a	s of	Decembe	r 31.	2011		
Cash and cash equivalents Cash and cash	\$	1,354	\$	-	\$	11,310	\$ -	\$ 12,664
equivalents - restricted		239		-		165	-	404
Notes and accounts receivable - net		2,719		-		36,569	(646)	38,642
Inventories Other current assets Total current		1,634 353		-		13,390 5,876	-	15,024 6,229
l otal current assets		6,299		-		67,310	(646)	72,963
Property, plant and equipment - net		19,687		-		194,977	-	214,664
Investments and other assets		260,410		393		485,157	(702,535)	43,425
Intercompany receivables		17,325		2,726		543,844	(563,895)	-
Total assets	\$	303,721	\$	3,119	\$	1,291,288	\$ (1,267,076)	\$ 331,052
Notes and loans payable	\$	1,851	\$	2,662	\$	3,198	\$ -	\$ 7,711
Accounts payable and accrued liabilities		3,117		57		53,893	-	57,067
Income taxes payable		-		2		13,371	(646)	12,727
Total current liabilities		4,968		2,721		70,462	(646)	77,505
Long-term debt		293		-		9,029	-	9,322
Postretirement benefits reserves		12,344		-		12,650	-	24,994
Deferred income tax liabilities		1,450		-		35,168	-	36,618
Other long-term obligations		5,215		-		16,654	-	21,869
Intercompany payables Total liabilities		125,055 149,325		386 3,107		438,454 582,417	(563,895) (564,541)	- 170,308
Earnings reinvested		330,939		(1,032)		141,467	(140,435)	330,939
Other ExxonMobil equity		(176,543)		1,044		561,056	(562,100)	(176,543)
ExxonMobil share of equity		154,396		12		702,523	(702,535)	154,396
Noncontrolling interests		-		-		6,348	-	6,348

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Total equity	154,396	12	708,871	(702,535)	160,744
Total liabilities	\$ 303,721	\$ 3,119	\$ 1,291,288	\$ (1,267,076)	\$ 331,052

SeaRiver

	Exxon Mobil Maritim			itime	Consolidating							
		rporation Parent uarantor	Hold	Financial Holdings, All Other I Inc. Subsidiaries A (millions of dollars)				and ninating istments	Co	onsolidated		
Condensed consolidated statement	ent o	f cash flows	for six	month	s en	ded June 3	0, 201	<u>12</u>				
Cash provided by/(used in) operating activities Cash flows from investing activities	\$	1,866	\$	(3)	\$	28,468	\$	(827)	\$	29,504		
Additions to property, plant and equipment		(1,790)		-		(14,398)		-		(16,188)		
Proceeds associated with sales of long-term assets		475		-		5,768		-		6,243		
Net intercompany investing		17,045	(	(133)		(17,238)		326		-		
All other investing, net Net cash provided by/(used in)		177		-		661		-		838		
investing activities Cash flows from financing		15,907	(	(133)		(25,207)		326		(9,107)		
activities												
Additions to long-term debt		-		-		389		-		389		
Reductions in long-term debt		-		-		(11)		-		(11)		
Additions/(reductions) in short-term debt - net		(368)		-		154		-		(214)		
Cash dividends		(4,878)		-		(827)		827		(4,878)		
Net ExxonMobil shares sold/(acquired)		(10,630)		-		-		-		(10,630)		
Net intercompany financing activity		-		(4)		190		(186)		-		
All other financing, net Net cash provided by/(used in)		-		140		61		(140)		61		
financing activities		(15,876)		136		(44)		501		(15,283)		
Effects of exchange rate changes on cash Increase/(decrease) in cash and cash		-		-		24		-		24		
equivalents	\$	1,897	\$	-	\$	3,241	\$	-	\$	5,138		

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<u>`</u>	Condensed consolidated statement of cash flows for six months ended June 30, 2011											
Cash provided by/(used in) operating activities	\$	3,739	\$	2	\$	26,577	\$	(573)	\$	29,745		
Cash flows from investing												
activities												
Additions to property,		(4.007)				(40.500)				(4.4.000)		
plant and equipment		(1,337)		-		(13,526)		-		(14,863)		
Proceeds associated with		163		_		2,675		_		2,838		
sales of long-term assets		100				2,070				2,000		
Net intercompany investing		13,258		(177)		(13,484)		403		-		
All other investing, net		(1,323)		_		(2,509)		_		(3,832)		
Net cash provided		(1,020)				(2,000)				(0,002)		
by/(used in)												
investing activities		10,761		(177)		(26,844)		403		(15,857)		
Cash flows from financing												
activities												
Additions to long-term		-		-		249		-		249		
debt Reductions in long-term												
debt		-		-		(43)		-		(43)		
Additions/(reductions) in		070				000				1 100		
short-term debt - net		873		-		309		-		1,182		
Cash dividends		(4,496)		-		(572)		572		(4,496)		
Net ExxonMobil shares		(10,713)		_		_		_		(10,713)		
sold/(acquired)		( , ,								, ,		
Net intercompany financing activity		-		-		227		(227)		-		
All other financing, net		171		175		(164)		(175)		7		
Net cash provided						( /		(****)		-		
by/(used in)												
financing activities		(14,165)		175		6		170		(13,814)		
Effects of exchange rate		_		_		388		_		388		
changes on cash												
Increase/(decrease) in cash and cash												
equivalents	\$	335	\$	_	\$	127	\$	_	\$	462		
594114151115	Ψ	550	Ψ		Ψ		Ψ		Ψ			

-19-

## 10. Japan Restructuring

On June 1, 2012, the Corporation completed the restructuring of its Downstream and Chemical holdings in Japan. Under the restructuring, TonenGeneral Sekiyu K. K. (TG), a consolidated subsidiary owned 50 percent by the Corporation, purchased for \$3.9 billion the Corporation's shares of a wholly-owned affiliate in Japan, EMG Marketing Godo Kaisha (previously known as ExxonMobil Yugen Kaisha), which resulted in TG acquiring approximately 200 million of its shares currently owned by the Corporation along with other assets. As a result of the restructuring, the Corporation's effective ownership of TG was reduced to approximately 22 percent and a gain of \$6.5 billion was recognized. The gain is included in "Other income" partially offset by amounts included in "Income tax expense" and "Net income attributable to noncontrolling interests".

The gain includes \$1.9 billion of the Corporation's share of other comprehensive income recycled into earnings (see note 3 below). The gain also includes remeasurement of TG's shares that the Corporation continues to own to \$0.7 billion, based on TG's share price on the Tokyo Stock Exchange. The Corporation will account for its remaining investment using the equity method.

Summarized balance sheet for the Japan entities subject to the restructuring follows:

Assets		(millions o	of dollars)
Assets	Current assets (1) Net property, plant and equipment Other assets	\$	6,391 4,700 989
Total assets		\$	12,080
Liabilities			
	Current liabilities (2) Long-term debt	\$	7,398 22
	Postretirement benefits reserves Other long-term obligations		2,066 826
Total liabilities		\$	10,312
Equity			
	ExxonMobil share of equity (3)  Noncontrolling interests	\$	(256) 2,024
Total equity Total liabilities	· ·	\$ \$	1,768 12,080

- (1) The aggregate replacement cost of inventories exceeded the LIFO carrying values by \$2.4 billion at June 1, 2012.
- (2) On June 1, 2012, Japan's unused credit lines for short-term financing were \$1.0 billion.
- (3) The accumulated other comprehensive income associated with the Japan restructuring was recycled into earnings. At June 1, 2012, ExxonMobil's share of accumulated other comprehensive income was a benefit of \$1.9 billion, including \$2.5 billion related to cumulative translation adjustments offset by \$0.6 billion related to postretirement benefit reserves adjustments.

#### **EXXON MOBIL CORPORATION**

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **FUNCTIONAL EARNINGS SUMMARY**

		Second	Quar	ter	First Six Months				
<u>Earnings (l</u>	J.S. GAAP)	<u>2012</u>		<u>2011</u>		<u>2012</u>		<u>2011</u>	
				(millions	ot aoil	iars)			
Upstream									
	United States	\$ 678	\$	1,449	\$	1,688	\$	2,728	
	Non-U.S.	7,680		7,092		14,472		14,488	
Downstream	n								
	United States	834		734		1,437		1,428	
	Non-U.S.	5,812		622		6,795		1,027	
Chemical									
	United States	494		625		927		1,294	
	Non-U.S.	955		696		1,223		1,543	
Corporate a	and financing	(543)		(538)		(1,182)		(1,178)	
	e attributable to il (U.S. GAAP)	\$ 15,910	\$	10,680	\$	25,360	\$	21,330	
• .	er common share (dollars) er common share - assuming	\$ 3.41	\$	2.19	\$	5.41	\$	4.33	
_ago po	dilution (dollars)	\$ 3.41	\$	2.18	\$	5.41	\$	4.32	

References in this discussion to total corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the income statement. Unless otherwise indicated, references to earnings, special items, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

#### **REVIEW OF SECOND QUARTER 2012 RESULTS**

ExxonMobil results for the second quarter 2012 reflect our ongoing commitment to develop and deliver the energy needed to help meet global demand and underpin economic recovery and growth. Despite global economic uncertainty, we continue to invest throughout the business cycle taking a long-term view of

resource development.
Second quarter earnings of \$15.9 billion included a net gain of \$7.5 billion associated with divestments and tax-related items. Excluding these items, second quarter earnings were \$8.4 billion.
In the second quarter, capital and exploration expenditures were \$9.3 billion.
The Corporation distributed \$7.7 billion to shareholders in the second quarter through dividends and share purchases to reduce shares outstanding.
Earnings in the first six months of 2012 of \$25,360 million increased \$4,030 million from 2011.
Earnings per share – assuming dilution for the first six months of 2012 increased 25 percent to \$5.41.

-21-

	Second Quarter				First Six Months					
	<u>2012</u>		<u>2011                                   </u>		<u>2012</u>		<u>2011</u>			
	(millions of dollars)									
<u>Upstream earnings</u>										
United States	\$ 678	\$	1,449	\$	1,688	\$	2,728			
Non-U.S.	7,680		7,092		14,472		14,488			
Total	\$ 8,358	\$	8,541	\$	16,160	\$	17,216			

Upstream earnings in the second quarter of 2012 were \$8,358 million, down \$183 million from the second quarter of 2011. Lower liquids and U.S. natural gas realizations decreased earnings by \$870 million, while lower sales volumes reduced earnings by \$330 million. All other items, including gains on asset sales mainly in Angola, increased earnings by \$1.0 billion.

On an oil-equivalent basis, production decreased 5.6 percent from the second quarter of 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was essentially flat.

Liquids production totaled 2,208 kbd (thousands of barrels per day), down 143 kbd from the second quarter of 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was down about 1 percent, as field decline was mostly offset by lower downtime and ramp-up of Angola and Nigeria projects.

Second quarter natural gas production was 11,661 mcfd (millions of cubic feet per day), down 606 mcfd from 2011. Excluding the impacts of entitlement volumes and divestments, natural gas production was up about 1 percent, as higher demand and lower downtime more than offset field decline.

Earnings from U.S. Upstream operations were \$678 million, \$771 million lower than the second quarter of 2011. Non-U.S. Upstream earnings were \$7,680 million, up \$588 million from the prior year.

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Upstream earnings in the first six months of 2012 were \$16,160 million, down \$1,056 million from the first half of 2011. Higher liquids realizations, partially offset by lower gas realizations, increased earnings by \$80 million. Lower sales volumes decreased earnings by \$1,140 million. Net gains on asset sales, mainly in Angola, were offset by higher operating expenses and unfavorable tax effects.

On an oil-equivalent basis, production in the first six months of 2012 was down 5.5 percent compared to the same period in 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was down about 1 percent.

Liquids production in the first six months of 2012 of 2,211 kbd decreased 164 kbd compared with 2011. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was down about 1 percent, as field decline was mostly offset by project ramp-up and lower downtime.

Natural gas production in the first six months of 2012 of 12,849 mcfd decreased 541 mcfd from 2011. Excluding the impacts of entitlement volumes and divestments, natural gas production was down about 1 percent, with field decline partly offset by higher demand and lower downtime.

Earnings in the first six months of 2012 from U.S. Upstream operations were \$1,688 million, down \$1,040 million from 2011. Earnings outside the U.S. were \$14,472 million, essentially flat with the prior year.

	Second Quarter				<b>First Six Months</b>						
	<u>2012</u> <u>2011</u>			<u>2012</u>		<u>2011</u>					
	(millions of dollars)										
Downstream earnings											
United States	\$ 834	\$	734	\$	1,437	\$	1,428				
Non-U.S.	5,812		622		6,795		1,027				
Total	\$ 6,646	\$	1,356	\$	8,232	\$	2,455				

Second quarter 2012 Downstream earnings of \$6,646 million were up \$5.3 billion from the second quarter of 2011. The gain associated with the Japan restructuring contributed \$5.3 billion. Improved margins and volume and mix effects increased earnings by \$670 million. All other items, including unfavorable foreign exchange effects, higher operating expenses, and one-time tax items, decreased earnings \$670 million. Petroleum product sales of 6,171 kbd were 160 kbd lower than last year's second quarter.

Earnings from the U.S. Downstream were \$834 million, up \$100 million from the second quarter of 2011. Non-U.S. Downstream earnings of \$5,812 million were \$5,190 million higher than last year.

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Downstream earnings in the first six months of 2012 of \$8,232 million increased \$5,777 million from 2011. The gain associated with the Japan restructuring contributed \$5.3 billion. Higher margins increased earnings by \$610 million, while volume and mix effects increased earnings by \$220 million. All other items, including higher operating expenses, one-time tax items, and unfavorable foreign exchange effects, partially offset by other asset management gains, decreased earnings by \$360 million. Petroleum product sales of 6,243 kbd decreased 56 kbd from 2011.

U.S. Downstream earnings in the first six months of 2012 were \$1,437 million, consistent with 2011. Non-U.S. Downstream earnings were \$6,795 million, an increase of \$5,768 million from last year.

	Second Quarter				First Six Months					
	<u>2012</u>		<u>2011</u>		<u>2012</u>		<u>2011</u>			
	(millions of dollars)									
Chemical earnings										
United States	\$ 494	\$	625	\$	927	\$	1,294			
Non-U.S.	955		696		1,223		1,543			
Total	\$ 1,449	\$	1,321	\$	2,150	\$	2,837			

Second quarter 2012 Chemical earnings of \$1,449 million were \$128 million higher than the second quarter of 2011. The gain associated with the Japan restructuring increased earnings by \$630 million, while weaker margins decreased earnings by \$150 million. Volume and mix effects lowered earnings by \$100 million. All other items, mainly unfavorable foreign exchange effects, decreased earnings by \$250 million. Second quarter prime product sales of 5,972 kt (thousands of metric tons) were 209 kt lower than last

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veai 5	Second	quarter.

Chemical earnings in the first six months of 2012 of \$2,150 million were \$687 million lower than 2011. The gain associated with the Japan restructuring increased earnings by \$630 million, while weaker margins decreased earnings by \$750 million. Lower volumes decreased earnings by \$70 million. All other items, including unfavorable foreign exchange effects, higher operating expenses, and tax items, decreased earnings by \$500 million. Prime product sales of 12,309 kt were down 194 kt from 2011.

	Second Quarter				First Six Months				
	<u>2012</u>		<u>2011</u>		<u>2012</u>	<u>2011</u>			
Corporate and financing earnings	\$ (543)	\$	(538)	\$	(1,182)	\$	(1,178)		

Corporate and financing expenses of \$543 million in the second quarter of 2012 were flat with the second quarter of 2011, as the benefit from the Japan restructuring was offset by one-time tax items.

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Corporate and financing expenses were \$1,182 million for the first six months of 2012, flat with the first half of 2011 as the benefit from the Japan restructuring was offset by one-time tax items.

-23-

#### LIQUIDITY AND CAPITAL RESOURCES

		Second 2012	l Qua	rter <u>2011</u> (millions	s of de	First Six 2012 ollars)	( Моі	nths <u>2011</u>
Net cash provided by/(used in) Operating activities Investing activities Financing activities Effect of exchange rate changes					\$	29,504 (9,107) (15,283) 24	\$	29,745 (15,857) (13,814) 388
Increase/(decrease) in cash and cash equivalents					\$	5,138	\$	462
Cash and cash equivalents (at end of period)					\$	17,802	\$	8,287
Cash and cash equivalents – restricted (at end of period)						215		246
Total cash and cash equivalents (at end of period)					\$	18,017	\$	8,533
Cash flow from operations and asset sales  Net cash provided by operating activities (U.S. GAAP)  Proceeds associated with sales of subsidiaries, property,	\$	10,217	\$	12,889	\$	29,504	\$	29,745
plant & equipment, and sales and returns of investments		3,730		1,497		6,243		2,838
Cash flow from operations and asset sales	\$	13,947	\$	14,386	\$	35,747	\$	32,583

Because of the ongoing nature of our asset management and divestment program, we believe it is useful for investors to consider asset sales proceeds together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities.

Total cash and cash equivalents of \$18.0 billion at the end of the second quarter of 2012 compared to \$8.5 billion at the end of the second quarter of 2011.

Cash provided by operating activities totaled \$29.5 billion for the first six months of 2012, \$0.2 billion lower than 2011. The major source of funds was net income including noncontrolling interests of \$27.5 billion, an increase of \$5.6 billion from the prior year period. The adjustment for the noncash provision of \$7.7 billion

for depreciation and depletion was essentially flat with 2011. Changes in operational working capital added to cash flows in both periods. These items were partially offset by the net gain on asset sales of \$11.1 billion in 2012 and \$0.6 billion in 2011. For additional details, see the Condensed Consolidated Statement of Cash Flows on page 6.

Investing activities for the first six months of 2012 used net cash of \$9.1 billion, a decrease of \$6.8 billion compared to the prior year. Spending for additions to property, plant and equipment increased \$1.3 billion to \$16.2 billion. Proceeds from asset sales of \$6.2 billion, increased \$3.4 billion reflecting the impact of the Japan restructuring. Additional investment and advances decreased by \$2.6 billion to \$0.4 billion.

Cash flow from operations and asset sales in the second quarter of 2012 of \$13.9 billion, including asset sales of \$3.7 billion, decreased \$0.4 billion from the comparable 2011 period. Cash flow from operations and asset sales in the first six months of 2012 of \$35.7 billion, including asset sales of \$6.2 billion, increased \$3.2 billion from the comparable 2011 period.

Net cash used in financing activities of \$15.3 billion in the first six months of 2012 was \$1.5 billion higher than 2011, mostly reflecting the absence of 2011 net short-term debt issuance.

During the second quarter of 2012, Exxon Mobil Corporation purchased 60 million shares of its common stock for the treasury at a gross cost of \$5.0 billion. These purchases were to reduce the number of shares outstanding. Shares outstanding decreased from 4,676 million at the end of the first quarter to 4,616 million at the end of the second quarter 2012. Purchases may be made in both the open market and through negotiated transactions, and may be increased, decreased or discontinued at any time without prior notice.

The Corporation distributed to shareholders a total of \$7.7 billion in the second quarter of 2012 through dividends and share purchases to reduce shares outstanding.

Total debt of \$15.6 billion compared to \$17.0 billion at year-end 2011. The Corporation's debt to total capital ratio was 8.5 percent at the end of the second quarter of 2012 compared to 9.6 percent at year-end 2011.

Although the Corporation issues long-term debt from time to time and maintains a revolving commercial paper program, internally generated funds are expected to cover the majority of its net near-term financial requirements.

The Corporation, as part of its ongoing asset management program, continues to evaluate its mix of assets for potential upgrade. Because of the ongoing nature of this program, dispositions will continue to be made from time to time which will result in either gains or losses. Additionally, the Corporation continues to evaluate opportunities to enhance its business portfolio through acquisitions of assets or companies, and enters into such transactions from time to time. Key criteria for evaluating acquisitions include potential for future growth and attractive current valuations. Acquisitions may be made with cash, shares of the Corporation's common stock, or both.

Litigation and other contingencies are discussed in Note 2 to the unaudited condensed consolidated financial statements.

#### **TAXES**

	Second Quarter				First Six Months		
	<u>2012</u>		<u>2011</u>		<u>2012</u>		<u>2011</u>
	(millions of dollars)						
Income taxes	\$ 8,537	\$	7,721	\$	16,253	\$	15,725
Effective income tax rate	<i>36 %</i>		45 %	,	41 %	•	46 %
Sales-based taxes	8,027		8,613		16,520		16,529
All other taxes and duties	10,036		11,175		21,239		21,491
Total	\$ 26,600	\$	27,509	\$	54,012	\$	53,745

Income, sales-based and all other taxes and duties totaled \$26.6 billion for the second quarter of 2012, a decrease of \$0.9 billion from 2011. Income tax expense increased by \$0.8 billion to \$8.5 billion with the impact of higher earnings mostly offset by the lower effective tax rate. The effective income tax rate was 36 percent compared to 45 percent in the prior year period, due to a lower effective tax rate on divestments. Sales-based taxes and all other taxes and duties decreased by \$1.7 billion to \$18.1 billion reflecting lower prices and the Japan restructuring.

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Income, sales-based and all other taxes and duties totaled \$54.0 billion for the first six months of 2012, an increase of \$0.3 billion from 2011. Income tax expense increased by \$0.5 billion to \$16.3 billion with the impact of higher earnings mostly offset by the lower effective tax rate. The effective income tax rate was 41 percent compared to 46 percent in the prior year due to a lower effective tax rate on divestments. Sales-based and all other taxes decreased by \$0.3 billion.

#### **CAPITAL AND EXPLORATION EXPENDITURES**

	Second Quarter			First Six Months			
	<u>2012</u>		<u>2011</u>		<u>2012</u>		<u>2011</u>
			(millions	of do	llars)		
Upstream (including exploration expenses)	\$ 8,393	\$	9,436	\$	16,472	\$	16,336
Downstream	569		484		1,008		934
Chemical	368		352		681		801
Other	9		34		12		56
Total	\$ 9,339	\$	10,306	\$	18,173	\$	18,127

Capital and exploration expenditures in the second quarter of 2012 were \$9.3 billion, down 9 percent from the second quarter of 2011.

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Capital and exploration expenditures were a record \$18.2 billion for the first six months of 2012 as ExxonMobil progresses plans to invest about \$37 billion per year over the next five years to help meet the global demand for energy. Actual spending could vary depending on the progress of individual projects.

#### FORWARD-LOOKING STATEMENTS

Statements relating to future plans, projections, events or conditions are forward-looking statements. Actual results, including project plans, costs, timing, and capacities; capital and exploration expenditures; resource recoveries; and share purchase levels, could differ materially due to factors including: changes in oil or gas prices or other market or economic conditions affecting the oil and gas industry, including the scope and duration of economic recessions; the outcome of exploration and development efforts; changes in law or government regulation, including tax and environmental requirements; the outcome of commercial negotiations; changes in technical or operating conditions; and other factors discussed under the heading "Factors Affecting Future Results" in the "Investors" section of our website and in Item 1A of ExxonMobil's 2011 Form 10-K. We assume no duty to update these statements as of any future date.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information about market risks for the six months ended June 30, 2012, does not differ materially from that discussed under Item 7A of the registrant's Annual Report on Form 10-K for 2011.

#### Item 4. Controls and Procedures

As indicated in the certifications in Exhibit 31 of this report, the Corporation's chief executive officer, principal financial officer and principal accounting officer have evaluated the Corporation's disclosure controls and procedures as of June 30, 2012. Based on that evaluation, these officers have concluded that the Corporation's disclosure controls and procedures are effective in ensuring that information required to be disclosed by the Corporation in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to them in a manner that allows for timely decisions regarding required disclosures and are effective in ensuring that such information is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. There were no changes during the Corporation's last fiscal quarter that materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

#### PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

Chalmette Refining, LLC, owner of the Chalmette Refinery (operated by ExxonMobil Oil Corporation), is in discussions with the Louisiana Department of Environmental Quality (LDEQ) to resolve self-reported deviations arising from refinery operations and relating to certain Clean Air Act Title V permit conditions, limits, and other requirements. The matter involves deviations reported to the Agency in semi-annual reports covering the time period from 2006 through 2011. It is anticipated that LDEQ will assess an administrative penalty in this matter in excess of \$100,000.

The New Mexico Environment Department (NMED) has issued a notice of violation for alleged violations of the New Mexico Air Quality Control Act and air permits for compressor engines at the XTO Energy Inc. Valencia Canyon Compressor Station in Rio Arriba County, New Mexico. The NMED is also seeking civil penalties in excess of \$100,000 to resolve these alleged air permitting violations. XTO Energy Inc. plans to meet with the NMED in an effort to resolve this matter.

Refer to the relevant portions of Note 2 of this Quarterly Report on Form 10-Q for further information on legal proceedings.

-27-

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchase of Equity Securities for Quarter Ended June 30, 2012

	Total Number	Average	Total Number of Shares Purchased as Part of Publicly	Maximum Number Of Shares that May Yet Be Purchased
	Of Shares	Price Paid	Announced Plans	Under the Plans or
Period	Purchased	per Share	or Programs	Programs
April, 2012	18,687,988	\$85.03	18,687,988	
May, 2012	21,049,962	\$82.90	21,049,962	
June, 2012	20,582,440	\$81.53	20,582,440	
Total	60,320,390	\$83.09	60,320,390	(See Note 1)

Note 1 - On August 1, 2000, the Corporation announced its intention to resume purchases of shares of its common stock for the treasury both to offset shares issued in conjunction with company benefit plans and programs and to gradually reduce the number of shares outstanding. The announcement did not specify an amount or expiration date. The Corporation has continued to purchase shares since this announcement and to report purchased volumes in its quarterly earnings releases. In its most recent earnings release dated July 26, 2012, the Corporation stated that third quarter 2012 share purchases to reduce shares outstanding are anticipated to equal \$5 billion. Purchases may be made in both the open market and through negotiated transactions, and purchases may be increased, decreased or discontinued at any time without prior notice.

#### Item 6. Exhibits

Exhibit	Description
31.1	Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Chief Executive Officer.
31.2	Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Financial Officer.
31.3	

	Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Accounting Officer.
32.1	Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Chief Executive Officer.
32.2	Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Financial Officer.
32.3	Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Accounting Officer.
101	Interactive Data Files.

## **EXXON MOBIL CORPORATION**

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## **EXXON MOBIL CORPORATION**

Date: August 2, 2012 By: /s/ Patrick T. Mulva

Name: Patrick T. Mulva

Title: Vice President, Controller and

Principal Accounting Officer

-29-

## **INDEX TO EXHIBITS**

Exhibit	Description
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