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ULTRAPAR HOLDINGS INC

Form 425

March 20, 2007

Filer: Ultrapar Participações S.A.

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Subject of the offer: Refinaria de Petróleo Ipiranga S.A.,  
Distribuidora de Produtos de Petróleo Ipiranga S.A. and

Companhia Brasileira de Petróleo Ipiranga S.A.

Commission File Number: 001-14950

Petrobras, Ultrapar and Braskem enter into an  
agreement to acquire Ipiranga Group operations

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March 19, 2007

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Disclaimer

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This presentation contains forward-looking statements. Such statements are not statements of historical fact, and reflect the beliefs and expectations of Petrobras', Ultrapar's and Braskem's management. The words "anticipates", "believes", "estimates", "expects", "forecasts", "intends", "plans", "predicts", "projects", "targets" and similar words are intended to identify these statements, which necessarily involve known and unknown risks and uncertainties, considering Petrobras, Ultrapar and Braskem information.

Accounting information are updated until December 31, 2006 and Petrobras, Ultrapar and Braskem are not obliged to update them in light of new information or future developments.

Petrobras, Ultrapar and Braskem are not responsible for any transaction or investment decision based on the information contained in this presentation.

Summary

- o Motivation
- o Ipiranga Group
- o Operation Structure
- o Benefits

Motivation

- |X| Reorganization and consolidation of key sectors in the Brazilian economy:
  - o Fuel distribution sector; o Petrochemical sector.
- |X| For Petrobras:
  - o Increased share in the Brazilian petrochemical sector; o Assured sale of Petrobras' refined products in the Brazilian domestic market;
  - o Increased share in renewable fuels in the Brazilian market; |X| For
- Ultrapar:
  - o Operational growth - already the leader in LPG market, it will become the second largest fuel distribution company in Brazil, with a market share of around 15%;
  - o Large scale operating and administrative benefits; o Investment opportunities with the potential growth of the biofuel market. |X| For Braskem:
  - o New phase in the consolidation of the Brazilian petrochemical industry;
  - o Increased business size;
  - o Increased competitiveness through integration of the production chain;
  - o Reinforced leadership in thermoplastic resins: PE, PP and PVC.

Ipiranga Group  
Overview

|X| Fuel Distribution

- o 4,240 gas stations network in December, 2006; o 2nd largest company in the sector with a 20% market share.

|X| Petrochemicals

- o Annual production capacity of 730,000 tons of petrochemical resins through IPQ in 2006;
- o Brazilian market leader in HDPE with an approximate 33% market share; o Controls Copesul together with Braskem .

|X| Oil Refining

- o Refining capacity of 17,000 barrels/day.

|X| In 2006, Ipiranga Group's consolidated net revenue totaled R\$ 30 billion, EBITDA R\$ 1.0 billion and net income R\$ 534 million.

|X| Fuel Distribution  
Among the 10 most valuable brands in Brazil(1)

Ipiranga Group:  
Fuel distribution EBIT

|X| National presence(1) (except RR and AP):  
o DPPI: 916 gas stations in RS and South and West of SC;  
o CBPI: 3,324 gas stations in other Brazilian states.

Ipiranga Group: market positioning (1H06) (2):

1 Survey published in Gazeta Mercantil newspaper, March/06

2 Figures from August/06 - Apimec

3 Figures from November/06. Source: ANP (volume)

Petrochemicals

Relevant position in the Brazilian petrochemical industry

|X| Ipiranga Petroquimica:

IPQ - EBITDA Evol

- o 5 industrial plants with a joint resin production capacity of 730 kt/year in 2006:
- o PE: 550 kt/year;
- o PP: 180 kt/year.
- o 16% share of PE market, leadership in HDPE; o Net Revenue of R\$ 2 billion; o EBITDA of R\$ 184 million in 2006.

|X| Copesul - shared control with Braskem:

- o Total production capacity of 3.3 million t/year of basic petrochemicals, including 1.25 million t/year of ethylene;
- o Second largest cracking plant in Latin America; o Net Revenue of R\$ 6.4 billion; o EBITDA of R\$ 1,147 million in 2006.

Source: Copesul, IPQ and CVM

Ipiranga Group Corporate Structure  
Main Companies

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Description of the Acquisition

- |X| Investment agreement between Petrobras, Ultrapar and Braskem;
- |X| Stage 1 - Ultrapar acquires the shares held by the controlling shareholders;
- |X| Stage 2 - Ultrapar makes a tender offer for the acquisition of common shares ("tag along"): CBPI, DPPI and RIPI;
- |X| Stage 3 - Petrobras and Braskem make a tender offer for the delisting of Copesul (CPSL);
- |X| Stage 4 - Ultrapar incorporates CBPI, DPPI and RIPI preferred shares;
- |X| Stage 5 - Ultrapar will sell part of Ipiranga Group's assets to Braskem and Petrobras;
- |X| Conclusion estimated for the 4Q07.

Post-operation business profiles

|X| Petrobras:

- o Fuel distribution operations in the North, Northeast and Midwest regions, and a 5-year license for the use of the brand;
- o 40% of petrochemical assets (IQ / IPQ / CPSL);
- o 1/3 of the oil refinery (RIPI in operation)

|X| Ultrapar:

- o Fuel distribution operations in the South and Southeast regions and the Ipiranga brand;
- o 1/3 of the oil refinery (RIPI in operation)

|X| Braskem:

- o 60% of petrochemical assets (IQ / IPQ / CPSL);
- o 1/3 of the oil refinery (RIPI in operation)

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Stage 1 - Acquisition of 100% of the shares held by the controlling shareholders

RIPI - Families

Common 61.6%

Preferred 13.8%

TK Total 29.9%

Refinery  
(34% Com./ 66%Pref.)

58.5% Common 58.5% TK

Petrochemical  
Assets

15.3% Common  
3.8% Preferred  
7.7% TK

24.8% Common 4.7% Preferred  
11.4% TK

DPPI  
(33% Com. / 67%Pref.)

62.9% Common 21.0% KT

CBPI  
(33% Com. / 67%Pref.)

DPPI - Families

Common 69.2%

Preferred 13.5%

TK Total 32.1%

CBPI - Families

Common 3.6%

Preferred 0.4%

TK Total 1.5%

41.5% Common

Shareholder	Stock	Price per Share	Total (R\$ MM)
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CBPI	Common - TAG	58.10	74.85
	Preferred	20.55	5.44
DPPI	Common	140.09	713.54
	Common - TAG	112.07	215.15
	Preferred	29.57	79.63
RIPI	Common	132.85	763.12
	Common - TAG	106.28	43.28
	Preferred	38.93	105.14
Total			2000.16

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Stage 2 - Control change public tender offers (tag along): CBPI, DPPI and RIPI

### Tag Along

Shareholders	Price per Share	Total (R\$MM)
CBPI	58.10	178.38
DPPI	112.07	186.42
RIPI	106.28	406.95
Total		771.75

Stage 3 - Petrobras and Braskem will carry out tender offer for the delisting of Copesul (CPSL)

### Copesul Delisting Tender Offer

Shareholders	Price per Share	Total
CPSL	37.60	1437.00

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Stage 5 - Asset sale and transfer

Petrochemical assets to Petrobras and Braskem;

Petrobras/Braskem  
100%

IQ

86.9% Com.  
IPQ

29,46% Com.

Braskem                      Copesul                      Petrobras

Transfer of distribution operations in the North, Northeast and Midwest regions;

Petrobras

100%

Distribution in the North, Northeast and Midwest

Ultrapar  
100%      100%

DPPI      Distribution in the Southeast and South

Petrobras/Ultrapar/Braskem

100%  
RIPI in operation

Total value of the transaction

- o Total value of the transaction was approximately US\$ 4 billion, divided as follows:
  - o Petrobras: US\$ 1.3 billion;
  - o Braskem: US\$ 1.1 billion;
  - o Ultrapar: issue of 52.8 million shares

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Strategy - Petrobras

- o Petrochemicals:
  - o Selective expansion in the Brazilian and Southern Cone petrochemical markets;
  - o Effective participation in the consolidation and restructuring of Brazil's petrochemical industry;
  - o Expansion and appreciation of Petrobras' assets in Rio Grande do Sul;
  - o Selective investments in projects that add value to oil, natural gas and refinery products.
- o Distribution:
  - o Leading the Brazilian petroleum by-product and biofuel market, with profitability;
  - o Strengthening of market position in the North, Northeast and Midwest with the resellers and large customers - industrial, aviation, transportation and energy generation - guaranteeing the sale of PETROBRAS refinery products;
  - o Selective expansion of the gas station network, adding value to Petrobras' system image;
  - o Generation of synergies between assets - basis and terminals - increasing gas station network value - 6,200 active resellers - distributed all over the country in addition to its 12,000 large consumer portfolio.

Benefits - Ultrapar

- o Qualified growth of its operations;
- o Substantial expansion in fuel distribution area
  - o Global-scale company;
  - o Strengthening for future expansions;
  - o Combination of efficiencies, logistics and resale management know-how.
- o Ultrapar will have two major distribution brands for oil by-products distribution;
- o Accelerate investments in Ipiranga's operation:
  - o Potential growth in the Brazilian consumption;
  - o Potential growth in the biofuel market.
- o 2006 pro-forma figures:
  - o Net revenue of approximately R\$ 23.7 billion;
  - o EBITDA of R\$ 861 million;
- o Continuity of the quality in the Company's capital structure;
- o Substantial improvement in the liquidity of the Company's shares, with prospects of joining the IBOVESPA index.

Benefits - Braskem

- o Consolidation as the largest petrochemical producer in Latin America, with an annual production capacity of 10 million tonnes, and one of the 10 largest in the world in terms of EBITDA;
- o Leadership in all thermoplastic resins - PP, PE and PVC - with a market share of more than 50%;
- o Integration of the Southern Petrochemical Complex, with great potential for synergy capture and new investments;
- o Improved quality and productivity via higher EBITDA and EBITDA margins through the strong integration of the production chain;
- o Continuity of the quality in the capital structure;

2006 pro-forma figures:

- o Gross revenue of US\$ 10 billion;
- o Net revenue of US\$ 7.7 billion;
- o EBITDA of US\$ 1.4 billion;
- o Net Debt/EBITDA ratio of 2.9x

Commitment to Growth

Brazil investing in Brazil.

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Other than the information contained in this document, Ultrapar Participacoes S.A. has not filed with the SEC any information relating to the merger of the acquisition of the Ipiranga Group, including with respect to the tender and exchange offer transactions referred to above (the "transactions"). As they become available, Ultrapar Participacoes S.A. will be filing with the SEC additional documents relating to the transactions. **WE URGE INVESTORS TO READ THE DEFINITIVE OFFERING DOCUMENTS AND ANY OTHER RELEVANT DOCUMENTS TO BE FILED WITH THE SEC, BECAUSE THEY CONTAIN IMPORTANT INFORMATION.**

Investors will be able to obtain copies of the offering document and other documents from the SEC's Public Reference Room at 450 Fifth Street N.W., Washington D.C., 20549. Please call the SEC at 1-800-SEC-0330 for further information on the Public Reference Room. The documents may also be obtained from the website maintained by the SEC at <http://www.sec.gov>, which contains reports and other information regarding registrants that file electronically with the SEC. In addition, documents (including any exhibits) filed with the SEC by Ultrapar Participacoes S.A. will be available free of charge from the Investor Relations office of Ultrapar Participacoes S.A., located at Avenida Brigadeiro Luis Antonio, 1343, 9º Andar São Paulo, SP, Brazil 01317-910 011-55-11-3177-6695. **PLEASE, READ THE DEFINITIVE OFFERING DOCUMENTS CAREFULLY BEFORE MAKING A DECISION REGARDING THE MERGER.**

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