

Edgar Filing: VERDISYS INC - Form 10QSB/A

VERDISYS INC  
Form 10QSB/A  
November 20, 2003

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-QSB/A  
(AMENDMENT NO. 1)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NO. 333-64122

VERDISYS, INC.  
(Exact name as specified in its charter)

CALIFORNIA  
(State or other jurisdiction of incorporation or organization)

22-3755993  
(I. R. S. Employer Identification No.)

25025 I-45 North, Suite 525  
The Woodlands, Texas  
(Address of executive offices)

77380  
(Zip Code)

(281) 364-6999  
(Registrant's telephone number, including area code)

Reconstruction Data Group, Inc.  
10600 N. De Anza Boulevard, Suite 250  
Cupertino, California 95014  
(408) 517-3305  
(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  NO .

As of September 30, 2003, there were 28,363,315 shares of Verdisys, Inc. Common Stock issued and outstanding.

## Edgar Filing: VERDISYS INC - Form 10QSB/A

EXPLANATORY NOTE: This Amendment No. 1 on Form 10-QSB/A ("Amended Form 10-QSB") is being filed to amend Part I, Item 1 to include a statement disclosing the fact that unaudited interim financial statements included in the Company's Form 10-QSB for the quarter ended September 30, 2003, as filed on November 19, 2003 ("Original Form 10-QSB") were not reviewed and approved by the Company's independent public accountants. In addition, the Company is making certain changes to reflect a reclassification and certain typographical errors in its financial statements and Management's Discussion and Analysis and Results of Operations as more fully described in the Explanatory Note included in Part I, Item 1 herein. Finally, the Company failed to file certain exhibits required to be filed under Exhibit 10 to the Original Form 10-QSB, which are included in this Amended Form 10-QSB.

This Amended Form 10-QSB (1) files Part I, Items 1 and 2 in its entirety to add an Explanatory Note and to make certain changes to the financial statements described in the Explanatory Note included in Part I, Item 1 herein and (2) amends in its entirety Part II, Item 6 of the Original Form 10-QSB. This Amended Form 10-QSB also files all of the exhibits included in the exhibit list in Part II, Item 6 that were not filed in the Original Form 10-QSB. This Amended Form 10-QSB speaks as of the filing date of the Original Form 10-QSB, except for the certifications which speak as of their respective dates and the filing date of the Amended Form 10-QSB. Except as specifically indicated, the Amended Form 10-QSB does not reflect any events occurring subsequent to the filing of the Original Form 10-QSB.

### PART I

#### ITEM 1. FINANCIAL STATEMENTS

##### EXPLANATORY NOTE

Malone & Bailey, PLLC, the Company's independent public accountants, informed the Company that, at the time of the filing of the Original Form 10-QSB, it did not agree with the recognition of certain revenue as presented in the Company's unaudited interim financial statements without a review of certain documentation requested by Malone & Bailey. The Company was not able to provide the requested documentation to Malone & Bailey prior to the extended filing deadline for the Original Form 10-QSB. As a result, the Company's independent accountants have not completed their review and approval of the unaudited interim financial statements and notes thereto included in this Amended Form 10-QSB in accordance with Rule 310(b) of Regulation S-B promulgated under the Securities and Exchange Act of 1934 ("Exchange Act"). The Company believes that the unaudited financial statements and notes to the consolidated financial statements included therein contain all of the information and necessary adjustments for a fair presentation of these financial statements and accompanying notes. In addition to the above, in this Amended Form 10-QSB, the Company is reclassifying a \$200,000 credit from trade receivables to deferred revenue in its September 30, 2003 condensed balance sheet (and the related entries in the condensed statements of cash flows for the nine months ended September 30, 2003). The Company is also correcting a typographical error in the amortization of license expense of \$30 in its condensed statements of operations for the nine months ended September 30, 2003. Neither of these changes has any impact on net income for any period. Finally, the Company is also making certain changes to its Management's Discussion & Analysis of Financial Condition and Results of Operations to correct certain

## Edgar Filing: VERDISYS INC - Form 10QSB/A

typographical errors. The Company anticipates amending this Form 10-QSB when the independent accountants' review is complete.

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

CONDENSED BALANCE SHEET

ASSETS

	SEPTEMBER 30, 2003 Unaudited	DECEMBER 31, 2002
<b>Current assets:</b>		
Cash	\$ 200,501	\$ 10,000
Trade receivable	1,775,236	10,000
Trade receivable - related party (Note 4)	337,500	42,000
Employee advances	--	42,000
Other current assets	25,468	--
Total current assets	2,338,705	53,000
Equipment, net of accumulated depreciation of \$43,153 and \$41,833	411,280	3,000
License, net of accumulated amortization of \$114,585 and 0 (Note 5)	4,917,528	--
<b>Total assets</b>	<b>\$ 7,667,513</b>	<b>\$ 56,000</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 294,763	\$ 1,562,000
Accrued expenses	910,186	905,000
Note payable to stockholders (Note 5)	2,224,510	1,579,000
Deferred revenue	575,884	56,000
Total current liabilities	4,005,343	4,103,000
<b>Long-term debt:</b>		
Deferred revenue	--	80,000
<b>Total liabilities</b>	4,005,343	4,183,000
<b>Commitments and contingencies</b>	--	--
<b>Stockholders' equity:</b>		
Common stock, \$0.001 par value, 50,000,000 and 14,963,139 authorized, 28,363,615 and 14,963,139 issued and outstanding restated to give effect of the merger	28,364	14,000
Additional paid-in capital	15,865,134	6,802,000
Retained earnings	(12,231,328)	(10,944,000)
Total stockholders' equity (deficit)	3,662,170	(4,126,000)

Edgar Filing: VERDISYS INC - Form 10QSB/A

Total Liabilities and Stockholders' Equity

-----  
\$ 7,667,513  
=====

-----  
\$ 56,  
=====

The accompanying notes are an integral part of these condensed financial statements.

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

CONDENSED STATEMENTS OF OPERATIONS  
(Unaudited)

	Three Months Ended September 30,		Nine Months E September 3
	2003	2002	2003
	-----	-----	-----
Revenues:	\$ 2,094,612	\$ 20,509	\$ 2,627,959
Cost and expenses:			
Cost of goods sold	775,278	28,107	1,138,260
Selling, general & administrative	815,722	581,992	2,003,414
Amortization of license	61,638	3,587	107,472
	-----	-----	-----
Operating income (loss)	441,974	(593,177)	(621,187)
Other (income) expense:			
Bad debts	19,999	--	19,999
Debt forgiveness	(61,653)	--	(521,887)
Impairment expense	--	--	1,000,000
Interest expense	59,217	38,926	156,055
	-----	-----	-----
Net income (loss)	\$ 424,411	\$ (632,103)	\$ (1,275,354)
	=====	=====	=====
Basic income (loss) per share	\$ 0.02	\$ (0.05)	\$ (0.06)
	=====	=====	=====
Fully diluted income (loss) per share	\$ 0.01	--	--
Basic weighted average common shares outstanding	26,783,077	13,553,139	21,491,391
	=====	=====	=====
Fully diluted weighted average common shares outstanding	34,893,910	--	--

The accompanying notes are an integral part of these condensed financial statements.

Edgar Filing: VERDISYS INC - Form 10QSB/A

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

CONDENSED STATEMENTS OF CASH FLOWS  
(Unaudited)

	Nine Months Ended	
	September 30, 2003	September 30, 2002
	-----	-----
Cash flows from operating activities:		
Net loss	\$ (1,275,354)	\$ (1,553,978)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities		
Issuance of options and warrants for services	--	353,709
Depreciation and amortization	108,792	8,477
Impairment expense	1,000,000	--
Gain on debt restructuring	(521,888)	--
Shares issued for services	326,329	--
Option expense	810,935	--
Changes in:		
Trade receivable	(1,764,834)	41,510
Trade receivable - related parties	(337,500)	--
Other current assets	17,152	(9,500)
Accounts payable	(86,021)	100,758
Accrued expenses	311,353	570,639
Deferred revenue	439,337	115,730
Net cash used in operating activities	\$ (971,699)	\$ (372,655)
	-----	-----
Cash flows from investing activities:		
Cash payments for license	(100,000)	--
Purchases of equipment	(408,846)	(5,286)
Net cash used in investing activities	(508,846)	(5,286)
	-----	-----
Cash flows from financing activities:		
Payments on the bridge debt	(50,894)	--
Payments on notes payable	(379,596)	--
Payments on convertible notes	(105,000)	
Proceeds from the exercises of warrants	234,251	
Proceeds from the sale of preferred stock	1,982,150	380,000
Net cash provided by financing activities	1,680,911	380,000
	-----	-----
Net change in cash	200,366	2,059
Cash, beginning of period	\$ 135	\$ 3,397

Edgar Filing: VERDISYS INC - Form 10QSB/A

	-----	-----
Cash, end of period	\$ 200,501	\$ 5,456
	=====	=====

The accompanying notes are an integral part of these condensed financial statements.

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

VERDISYS, INC.  
NOTES TO FINANCIAL STATEMENTS  
(Unaudited)

NOTE 1 - ORGANIZATION AND BASIS OF PRESENTATION

Reconstruction Data Group, Inc. ("RDGI") and Verdisys, Inc. ("Verdisys") entered into an Agreement and Plan of Merger on April 24, 2003, as amended, which was effective as of July 18, 2003. Prior to the merger the authorized capital stock of RDGI consisted of 50,000,000 shares of RDGI common stock, \$.001 par value, of which approximately 3,651,500 shares of common stock were outstanding. Immediately prior to closing, RDGI cancelled 2,151,500 shares of common stock, which included 1,485,000 shares of common stock previously owned by the president of RDGI, in exchange for 100% of RDGI's ownership, rights, interest and liabilities in ARC Network. The ARC Network represented all the operations of RDGI immediately prior to the merger.

Prior to the consummation of the merger, the authorized capital stock of Verdisys consisted of 40,000,000 shares of Verdisys common stock, and 60,000,000 shares of preferred stock, no par value, of which 17,935,137 shares of common stock were outstanding. Immediately prior to the merger, Verdisys, Inc. changed its name to Verdisys Operations Corporation and RDGI changed its name to Verdisys, Inc.

Upon consummation of the merger, Verdisys, Inc. issued 25,202,539 newly issued, restricted common shares. Each share of common stock of Verdisys Operation Corporation was converted into and exchanged into one share of restricted common stock of Verdisys, Inc., except shares held in treasury which were cancelled. Following the closing, Verdisys, Inc. remained the surviving corporation with 26,702,539 shares outstanding. The following table reconciles the number of shares of common stock issued and outstanding immediately prior to consummation of the merger to the number of shares of common stock issued and outstanding immediately following consummation of the merger.

RDGI shares just prior to the merger		3,651,500
Shares cancelled:		
Shares owned by President	1,485,000	
Shares owned by other founder	666,500	(2,151,500)
		-----
RDGI shares prior to share issuance		1,500,000
Newly issued shares for the share exchange		25,202,539
		-----
Verdisys shares outstanding immediately after merger		26,702,539

## Edgar Filing: VERDISYS INC - Form 10QSB/A

The accompanying unaudited interim financial statements of Verdisys have been prepared in accordance with accounting principles generally accepted in the United States of America and the rules of the Securities and Exchange Commission ("SEC"), and should be read in conjunction with the audited financial statements and notes thereto contained in Verdisys' Annual Report filed with the SEC on Form 8-K, Amendment No. 1 filed on September 29, 2003, amending a Form 8-K initially filed on July 18, 2003. The merger has been accounted for as a reverse acquisition. The condensed statement of operations presented for the three and nine months ended September 30, 2003 and 2002 include the historical results of Verdisys prior to the merger for each of the periods presented. Earnings per share for periods prior to the merger are restated to reflect the number of equivalent shares received. Historical stockholders' equity of Verdisys is retroactively restated for the equivalent number of shares received in the merger after giving effect to the difference in par value of the issuer's and acquirer's stock with an offset to paid-in capital. Retained earnings (deficit) has been carried forward after the merger.

In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and the results of operations for the interim periods presented have been reflected herein. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the financial statements which would substantially duplicate the disclosure contained in the audited financial statements for 2002 as reported in the 8-KA have been omitted.

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

Certain amounts in financial statements of prior years have been reclassified to conform to the presentation of the current year for comparative purposes. Those reclassifications did not affect consolidated net income for the years presented.

In December 2002, the Financial Accounting Standards Board ("FASB") issued SFAS 148, "Accounting for Stock-Based Compensation - Transition and Disclosure" (SFAS 148). This pronouncement provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. Under the fair value based method, compensation cost for stock options is measured when options are issued. In addition, SFAS 148 amends the disclosure requirements of SFAS 123 to require more prominent and more frequent disclosures in financial statements of the effects of stock-based compensation.

The transition guidance and annual disclosure provisions of SFAS 148 are effective for fiscal years ending after December 15, 2002, with earlier application permitted in certain circumstances. Verdisys has adopted SFAS 148 as of December 31, 2002 through continued application of the intrinsic value method of accounting under APB 25, and enhanced financial statement disclosures of the effect on net income and earnings per share of fair value provisions as if SFAS 148 had been applied.

Verdisys accounts for non-cash stock based compensation issued to non-employees in accordance with the provisions of SFAS No. 123 and EITF No. 96-18, "Accounting for Equity Investments That Are Issued to Non-Employees for Acquiring, or in Conjunction with Selling Goods or Services". Common stock

## Edgar Filing: VERDISYS INC - Form 10QSB/A

issued to non-employees and consultants is based upon the value of the services received or the quoted market price, whichever value is more readily determinable. Verdisys accounts for stock options and warrants issued to employees under the intrinsic value method. Under this method, Verdisys recognizes no compensation expense for stock options or warrants granted when the number of underlying shares is known and the exercise price of the option or warrant is greater than or equal to the fair market value of the stock on the date of grant.

The following table illustrates the effect on net loss and net loss per share if Verdisys had applied the fair value provisions of SFAS No. 123.

	2003	
	Three Months Ended	Nine Months Ended
Net income (loss) as reported	\$ 424,411	\$(1,275,354)
Less: stock based compensation determined Under fair valued-based method	299,008	299,008
	-----	-----
Pro Forma net income (loss)	\$ 125,403	\$(1,574,362)
	=====	=====
Basic net income (loss) per common share:		
As reported	\$ 0.02	\$ (0.06)
Pro forma	\$ --	\$ (0.07)
Diluted net income (loss) per common share:		
As reported	\$ 0.01	\$ --
Pro forma	\$ --	\$ --

The weighted average fair value of the stock options granted during third quarter 2003 and third quarter 2002 was \$410,000 and --, respectively. Variables used in the Black-Scholes options-pricing model include (1) 5.0% risk-free interest rate, (2) expected option life is the actual remaining life of the options as of each year end, (3) expected volatility is zero, and (4) zero expected dividends.

### NOTE 2 - PRIVATE PLACEMENT

In July and August 2003, Verdisys sold 609,000 shares of common stock at \$2.00 per share in a private placement for total proceeds of \$1,218,000 and fees consisted of 39,400 shares of restricted common stock and 9,501 warrants.

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

In connection with the offerings as described above, Verdisys issued 9,501 warrants for the purchase of common stock at a price of \$2.00 per share to certain partners of the placement agent that assisted with the offering. The warrants may be exercised at any time prior to September 5, 2008 by paying cash at the warrant price, prior to a registration statement such warrants may be



## Edgar Filing: VERDISYS INC - Form 10QSB/A

exercised by surrendering such number of shares of common stock received upon exercise of the warrants with a current market price equal to the warrant price.

### NOTE 3 - DEBT FORGIVENESS INCOME

During the three and nine months ended September 30, 2003, Verdisys negotiated settlements of accounts payable Verdisys recorded debt forgiveness of \$61,653 and \$521,888 for the three and nine months ended September 30, 2003, respectively.

### NOTE 4 - RELATED PARTY

In April 2003, Verdisys signed a drilling service contracts with Energy 2000 NGC, Inc. of Louisiana ("Energy 2000"), whereby Energy 2000 will pay Verdisys a minimum of \$1,800,000 for lateral drilling of 45 wells. This contract is a fixed fee contract with the total price depending on the number of wells drilled and offshoot lateral bores drilled. In addition, Verdisys will receive an 80 percent interest in the net operating income after payback from these properties and will also be reimbursed for 20 percent of its field costs. In September, 2003 Verdisys entered into another contract with E2000 for an additional 57 wells with terms similar to the original contract.

Energy 2000 is a related party. Energy 2000 is a wholly owned subsidiary of Berg McAfee Companies for which Eric McAfee, a director of Verdisys, has a 50% ownership. Mr. McAfee has a 0.4% direct ownership of Verdisys and Berg McAfee Companies has a 29.6% ownership in Verdisys, and Clyde Berg, the co-owner of Berg McAfee Companies, owns 1.3% of Verdisys; therefore, Mr. McAfee and Mr. Berg have a total beneficial ownership of 31.3% in Verdisys.

Verdisys has recognized revenues of \$107,500 and \$0 for the three months ended September 30, 2003 and September 30, 2002, respectively, relating to Energy 2000. Verdisys has eliminated revenue of \$33,712 for the three months ended September 30, 2003 for the related party ownership portion of Mr. McAfee and Mr. Berg. Accounts receivable related to Energy 2000 is \$237,500 at September 30, 2003.

The Chairman of the Board of Verdisys is employed by Texas A&M University. The Company recorded \$0 and \$20,380 of revenue from a contract with Texas A&M for the three and nine-months ended September 30, 2003, respectively.

### NOTE 5 - LICENSE AND RELATED NOTES PAYABLE

In April 2003, an individual licensed his lateral drilling technology and equipment to Verdisys. Verdisys agreed to pay \$2,750,000 plus 10 percent of related gross revenues from drilling operations. Verdisys paid \$100,000 upon signing and entered into a note agreement for \$2,650,000 plus 8 percent interest to be paid from May 2003 through March 2004.

In July 2003, Verdisys issued 125,000 restricted shares to the individual in exchange for a \$250,000 reduction of the note payable. During the quarter, certain provisions of the licensing agreement were amended to issuance of 500,000 shares of restricted stock and the grant of a board seat in exchange for elimination of the 10% royalty and agreement to pay \$500 per well drilled. The stock price at the time of issuance was \$4.55 per share. Verdisys accounted for the transaction as an increase in license and stockholders' equity of \$2,275,000.

At September 30, 2003 the gross balance of the license was \$5,025,000 and accumulated amortization was \$114,585 and is being amortized over the remaining life of the patent, 14 years. The balance of the note payable at September 30, 2003 was \$2,020,404. Interest expense of \$67,290 and \$120,404 was recognized for the three and nine-months ended September 30, 2003.

# Edgar Filing: VERDISYS INC - Form 10QSB/A

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

## NOTE 6 - CONCENTRATION OF CREDIT RISK

Verdisys has a concentration of credit risk related to one customer which accounted for 92% of the total revenues for the three months ended September 30, 2003. To mitigate this risk, the Company performs ongoing credit evaluations of its customers and at time requires collateral in support of its trade receivables. Verdisys also has legal rights to claims against the producing properties held by the customer. As of September 30, 2003, accounts receivable from this customer total of approximately \$1.7 million. Management of the Company believes such amount is realizable.

## NOTE 7 - EQUIPMENT

The Company recorded a \$340,000 increase in equipment related to the purchase of 2 drilling rigs. Depreciated expense for the rigs is computed on a straight-line basis over a period of 5 to 7 years. There is no depreciation expense for the quarter related to the rigs as the rigs were acquired at the end of the quarter.

## NOTE 8 - NON-CASH TRANSACTIONS

The following table contains non-cash information for the nine months ended September 30, 2003:

Purchase of license for note payable (see note 5)	\$2,650,000
Stock issued for note payable (see note 5)	\$ 250,000
Stock issued for amendment to license (see note 5)	\$2,275,000
Warrants issued for accounts payable	\$ 95,000
Contributions to capital for restructuring	\$ 548,000
Issuances of equity for bridge debt	\$ 590,000
Stock issued for convertible notes	\$ 506,004

## NOTE 9 -RECENT ACCOUNTING PRONOUNCEMENTS

The FASB issued SFAS 150 -"Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" (SFAS 150). SFAS 150 establishes standards for how an issuer classifies and measures certain financial instruments that is within its scope as a liability or an asset in some circumstances. The adoption of SFAS 150 as of July 1, 2003 did not have a material impact on Verdisys' financial position or results of operations.

## NOTE 10 - COMMITMENTS AND CONTINGENCIES

In January 2003, the FASB released Interpretation No. 45 "Guarantor's Accounting

## Edgar Filing: VERDISYS INC - Form 10QSB/A

and Disclosure Requirements for Guarantees, Including Guarantees of Indebtedness of Others" (FIN 45). FIN 45 requires the disclosure in the financial statements footnotes of the nature of guarantees and the maximum potential amount of future payments that could be required of the guarantor. Footnote disclosures are required for guarantees and indemnification agreements Verdisys issues beginning in year-end financial statements ending after December 15, 2002. FIN 45 also includes liability recognition and measurement provisions that apply prospectively to guarantees issued or modified after December 31, 2002. As of September 30, 2003, no liabilities have been recorded. See footnote 12 for further disclosure.

Verdisys is involved in litigation arising in the normal course of business. Management believes the ultimate resolution of that litigation will not have a material adverse effect on the financial statements.

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

### NOTE 11 - EARNINGS PER COMMON SHARE

Basic earnings per common share are computed by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per common share reflect the potential dilution that could occur when potential common shares are added to common shares outstanding. Diluted earnings per common share are calculated quarterly, and the number of incremental shares to be included at year end is the weighted average of each quarterly calculation. Fully diluted earnings per share are not presented for the nine months ended September 30, 2003 and the nine months ended September 30, 2002, as fully dilutive earnings per share would be anti-dilutive due to the losses in those periods.

### NOTE 12 - SUBSEQUENT EVENTS

In October, Verdisys issued 833,333 shares of common stock, at a price of \$6.00 per share for a total purchase price of \$5,000,000 to Gryphon Master Fund, L.P. Proceeds from the offering were used to pay stock issuance costs of \$420,000, 83,334 warrants at \$6 per share that expire October 24, 2008 and 20,000 shares of restricted common stock. The warrants maybe exercised at any time prior to October 24, 2008 by paying cash at the warrant price, prior to a registration statement such warrants may be exercised, by surrendering such number of shares of common stock received upon exercise of the warrants with a current market price equal to the warrant price. If the Company fails to meet certain milestones related to registration of such shares, Verdisys shall pay liquidated damages equal to 1% of the purchase price of the shares paid for the first 30 days the event is not cured and 2 percent of the purchase price paid for each thirty day period thereafter until cured. In no event shall Verdisys be required to pay more than aggregate liquidated damages of 8% of the purchase price or \$400,000. In addition, if the 30 day average closing price of Verdisys, Inc. common stock drops, such drops could result in the issuance of a maximum of 277,778 additional shares of common stock for no additional compensation. If this occurs, a total of 1,111,111 common shares will have been issued for a price of \$4.50 per share. The maximum exposure under these two provisions total \$1,250,000.

In October 2003, Verdisys amended certain provisions of its contract with its major customer. Under the provisions of the amendment, Verdisys shall refund to its customer \$200,000 if delivery of certain leases to customer does not occur.

## Edgar Filing: VERDISYS INC - Form 10QSB/A

In November 2003, the Company signed an option to purchase a large natural gas field with significant current gas production for a specified time period. The option required the Company to pay a non-refundable deposit of \$500,000 and has incurred fees to date of \$120,000 associated with the transaction.

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND PLAN OF OPERATIONS

This statement may include projections of future results and "forward looking statements" as that term is defined in Section 27A of the Securities Act of 1933 as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934 as amended (the "Exchange Act"). All statements that are included in this Quarterly Report, other than statements of historical fact, are forward looking statements. Although management believes that the expectations reflected in these forward looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct.

#### Management Discussion

Headquartered in The Woodlands, Texas, Verdisys, Inc. (Verdisys or the Company) provides proprietary oil services and solutions for Energy Production Enhancement including patented Lateral Drilling Technologies and secure Satellite Communications.

Verdisys was incorporated in the State of California as Rocker & Spike Entertainment, Inc. on September 27, 2000. Until December 31, 2000, operations consisted of organizational matters, the sale of no par value common stock, and the search for an operating company with which to perform a merger or acquisition. Effective January 1, 2001, Rocker & Spike Entertainment, Inc. purchased the assets and web domain of Accident Reconstruction Communications Network, a sole proprietorship, from the sole proprietor. Following the acquisition, the company changed its name from Rocker & Spike Entertainment, Inc. to Reconstruction Data Group, Inc. effective March 19, 2001.

Reconstruction Data Group, Inc. ("RDGI") and Verdisys, Inc. ("Verdisys") entered into an Agreement and Plan of Merger on April 24, 2003, as amended, which was effective as of July 18, 2003. Prior to the merger, the authorized capital stock of RDGI consisted of 50,000,000 shares of RDGI common stock, \$.001 par value, of which approximately 3,651,500 shares of common stock were outstanding. Immediately prior to closing, RDGI cancelled 2,151,500 shares of common stock, which included 1,485,000 shares of common stock previously owned by the president of RDGI, in exchange for 100% of RDGI's ownership, rights, interest and liabilities in ARC Network. The ARC Network represented all the operations of RDGI immediately prior to the merger.

Prior to the Consummation of the merger, the authorized capital stock of Verdisys consisted of 40,000,000 shares of Verdisys common stock, and 60,000,000 shares of preferred stock, no par value, of which 17,935,137 shares of common stock were outstanding. Immediately prior to the merger, Verdisys, Inc. changed its name to Verdisys Operations Corporation and RDGI changed its name to Verdisys, Inc.

## Edgar Filing: VERDISYS INC - Form 10QSB/A

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

Upon consummation of the merger, Verdisys, Inc. issued 25,202,539 newly issued, restricted common shares. Each share of common stock of Verdisys Operation Corporation was converted into and exchanged into one share of restricted common stock of Verdisys, Inc., except shares held in treasury which were cancelled. Following the closing, Verdisys, Inc. remained the surviving corporation with 26,702,539 shares outstanding. The following table reconciles the number of shares of common stock issued and outstanding immediately prior to consummation of the merger to the number of shares of common stock issued and outstanding immediately following consummation of the merger.

RDGI shares just prior to the merger		3,651,500
Shares cancelled:		
Shares owned by President	1,485,000	
Shares owned by other founder	666,500	(2,151,500)
		-----
RDGI shares prior to share issuance		1,500,000
Newly issued shares for the share exchange		25,202,539
		-----
Verdisys shares outstanding immediately after merger		26,702,539

### Financial Summary

Three Months Ended September 30, 2003 Compared to Three Months Ended September 30, 2002

Verdisys earned \$2,094,612 in revenues and \$424,411 in operating income for the quarter ended September 30, 2003 as compared to revenues of \$20,509 and an operating loss of \$632,103 for the quarter ended September 30, 2002. The significant increase in revenues and operating income for the three months ended September 30, 2003 was due to lateral drilling services utilizing the Landers lateral drilling technology for the first full quarter. There were no comparable revenues in 2002 as the license to the Landers lateral drilling technology was acquired in April 2003.

### Revenues

#### Lateral Drilling Services

Lateral Drilling Services' revenues were \$2,060,788 and \$0 for the three months ended September 30, 2003 and three months ended September 30, 2002, respectively. During the quarter, 31 wells were drilled with Verdisys' proprietary drilling rigs under the Edge Capital Group ("Edge") initial contract for the Monroe field. In addition to the fee for drilling services, Verdisys shall receive a 66 2/3% interest in the net operating income from Edge's portion of the properties' income (the "Verdisys Royalty") after Edge has fully recovered all drilling service fees and related expenses incurred for all wells drilled as part of the contract. The Verdisys Royalty will be calculated as 66 2/3% of the net lease after recovery by Edge (and/or its third party financing sources) of Edge's costs related to the drilling services, including principal, interest, fees and costs for financing such drilling services; cost of acquisition of the lease; land owner royalties or other royalties to third parties other than Edge or Verdisys; and field operating costs. Therefore, after completion of the re-development of the field, Edge will secure for Verdisys a 66 2/3% listing with the gatherer for direct payment of proceeds. It is not

## Edgar Filing: VERDISYS INC - Form 10QSB/A

anticipated that Verdisys will receive any royalties until late 2004 or later. In addition during the quarter, the Company signed a second contract with Edge for drilling services for 100 wells associated with the Franklin field.

During the quarter, two wells were drilled by Verdisys in accordance with the Energy 2000 NGC, Inc.'s (E2000) agreement, and 4 wells during the second quarter 2003. E2000 is a wholly owned subsidiary of Berg McAfee Companies for which Eric McAfee, a director of Verdisys, has a 50% ownership. Mr. McAfee has a 0.4% direct ownership of Verdisys and Berg McAfee Companies has a 29.6% ownership in Verdisys, and Clyde Berg, the co-owner of Berg McAfee Companies, owns 1.3% of Verdisys; therefore, Mr. McAfee and Mr. Berg have a total beneficial ownership of 31.3% in Verdisys. Verdisys has recognized revenues of \$107,500 and \$0 for the three months ended September 30, 2003 and September 30, 2002, respectively, relating to E2000. Verdisys has eliminated revenue of \$33,712 for the three months ended September 30, 2003 for the prorated related party prorate portion of ownership by Mr. McAfee and Mr. Berg. To date, E2000 paid \$160,000 under the contracts, \$100,000 of which was received in October 2003.

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

Accounts receivable related E2000 is \$337,500 at September 30, 2003. In addition to the fee for drilling services, Verdisys shall receive an 80% interest in the net operating income from E2000's portion of the properties' income (the "Verdisys Royalty") after E2000 has fully recovered all drilling service fees and related expenses incurred for all wells drilled as part of the contract. The Verdisys Royalty will be calculated as 80% of the net lease after recovery by Edge and/or its third party financing sources of E2000's costs related to the drilling services, including principal, interest, fees and costs for financing such drilling services; cost of acquisition of the lease; land owner royalties or other royalties to third parties other than E2000 or Verdisys; and field operating costs. Therefore, after completion of the re-development of the field, E2000 will secure for Verdisys an 80% listing with the gatherer for direct payment of proceeds. It is not anticipated that Verdisys will receive any royalties until late 2004 or later.

During the quarter, the Company amended its lateral drilling license agreement with Mr. Landers. In July 2003, Verdisys exchanged 125,000 shares of Verdisys restricted common stock for reduction of a \$250,000 note payable to Mr. Landers. In August 2003, Mr. Landers agreed to retroactively eliminate the royalty fees of 10% of the net revenues on Verdisys' lateral drilling, in exchange for 500,000 shares of restricted common stock of Verdisys plus a \$500 flat fee per well drilled. Mr. Landers agreed to amend the term of the license to the expiration date associated with the patents to the lateral drilling technology. The Company capitalized \$2,275,000 associated with the 500,000 shares issued and is amortizing the amounts associated with the license over a period of 14 years.

### Satellite Communications Services

Satellite Communication Services' revenues for the third quarter ended September 30, 2003 were \$33,824. Revenues were down for the current quarter as compared to the prior 2003 quarter due to the nature of the services provided. As hardware is sold, Verdisys recognizes the revenue in the period it is delivered to the customer. The bandwidth revenue is amortized over the period benefited. Cash collected for bandwidth is recorded as deferred revenue. At September 30, 2003

## Edgar Filing: VERDISYS INC - Form 10QSB/A

there was \$251,228 reflected in the condensed balance sheet as deferred revenue relating to Satellite Communications.

### Operating Income

The operating income for the third quarter ended 2003 improved substantially due to the high gross margins realized from the lateral drilling services.

Nine Months Ended September 30, 2003 Compared to Nine Months Ended September 30, 2002

Verdisys earned \$2,627,959 in revenues and an operating loss of \$621,187 for the nine months ended September 30, 2003 as compared to revenues of \$227,332 and an operating loss of \$1,452,174 for the nine months ended September 30, 2002. The significant increase in revenues and reduction in operating loss for the nine months ended September 30, 2003 was due primarily to lateral drilling services provided utilizing the Landers lateral drilling technology. There were no comparable revenues for the comparable nine month period in 2002 as the license to the Landers lateral drilling technology was acquired in April 2003.

### Revenues

Lateral Drilling Services' revenues for the nine months ended September 30, 2003 were \$2,259,844.

Satellite Communication Services' revenues for the nine months ended September 30, 2003 were \$368,115. Revenues increased due to the increase in contracts to provide satellite communication services.

### Backlog

To date the Company has signed contracts to drill 464 wells and had drilled and completed 37 wells as of September 30, 2003. Of the 464 wells under contract 318 wells are related to Edge's contracts, 102 wells

VERDISYS, INC.  
(Formerly, Reconstruction Data Group, Inc.)

are related E2000's contract and 44 wells are related to Natural Gas Systems, Inc., of which Mr. McAfee and Mr. Berg and other affiliates have a 28.6% beneficial ownership.

### Liquidity and Capital Resources

#### Capital Expenditures

The Company utilized two drilling rigs owned and operated by Mr. Landers and his affiliates during the current quarter. The Company took delivery of two in late September. The completion of two additional rigs in November and three expected in December brings the company's total rig fleet to nine which is expected to cost the company approximately \$1.6 million.

#### Liquidity

In July and August, Verdisys sold 609,000 shares of common stock at \$2.00 per share in a private placement for total proceeds of \$1,218,000 and fees consisted of 39,400 shares of restricted common stock and 9,501 warrants.

In connection with the offering, Verdisys issued 9,501 warrants for the purchase

## Edgar Filing: VERDISYS INC - Form 10QSB/A

of common stock at a price of \$2.00 per share to certain partners of the investment bank that assisted with the offering. The warrants may be exercised at any time prior to September 5, 2008, by paying cash at the warrant price. Prior to a registration statement such warrants may be exercised by surrendering such number of shares of common stock received upon exercise of the warrants with a current market price equal to the warrant price.

In October, Verdisys issued 833,333 shares of common stock, at a price of \$6.00 per share for a total purchase price of \$5,000,000 to Gryphon Master Fund, L.P. Proceeds from the offering were used to pay stock issuance costs of \$420,000, 83,334 warrants at \$6 per share that expire October 24, 2008 and 20,000 shares of restricted common stock. The warrants maybe exercised at any time prior to October 24, 2008 by paying cash at the warrant price. Prior to a registration statement such warrants may be exercised. If a registration statement to register such shares does not occur within a specified time period, Verdisys shall pay liquidated damages equal to 1% of the purchase price of the shares paid for the first 30 days the event is not cured and 2 percent of the purchase price paid for each thirty day period thereafter until cured. In no event shall Verdisys be required to pay aggregate liquidated damages of 8% of the purchase price or \$400,000. In addition, if the 30 day average closing price of Verdisys, Inc. common stock drops, such drops could result in the issuance of a maximum of 277,778 additional shares of common stock for no additional compensation. If this occurs, a total of 1,111,111 common shares will have been issued for a price of \$4.50 per share. The maximum exposure under these two provisions total \$1,250,000. The purpose of this offering was to provide additional operating capital to assist the company in fulfilling its current commitments and expanding operations related to Lateral Drilling operations and Satellite Data Services.

In November 2003, the Company signed an option to purchase a large natural gas field with significant current gas production for a specified time period. The option required the Company to pay a non-refundable deposit of \$500,000 and has incurred fees to date of \$120,000 associated with the transaction.

The company continuously explores ways to expand its operations either by adding new lateral drilling rigs or by acquisitions that fit into the company's lateral drilling or satellite operations. Such expansion will be funded by debt, equity, or a combination.

## PART II

Item 6. Exhibits and Reports on Form 8-K.

### EXHIBITS

Verdisys, Inc. includes herewith the following exhibits, all of which are filed herewith:

- 3.1 Restated Articles of Incorporation of Verdisys, Inc., dated July 15, 2003, filed July 17, 2003 with Secretary of State, State of California.
- 10.1 Employment Agreement, by and between Verdisys, Inc. and Daniel Williams, President and Chief Executive Officer, dated June 2003.
- 10.2 Employment Agreement, by and between Verdisys, Inc. and Andrew Wilson, Chief Financial Officer Officer, dated June 2003.
- 10.3 Employment Agreement, by and between Verdisys, Inc. and David Mauz, Chief Operating Officer, dated June 2003.



## Edgar Filing: VERDISYS INC - Form 10QSB/A

- 10.4 Advisor Agreement, by and between Verdisys, Inc. and Ron Robinson, Chairman of the Board of Directors, dated July 2003.
- 10.5 Advisor Agreement, by and between Verdisys, Inc. and Eric A. McAfee, Director, dated October 1, 2000.
- 10.6 Contract by and between Verdisys, Inc. and Natural Gas Systems, re: lateral drilling services, "Delhi Field", dated September 22, 2003.
- 10.7 Contract by and between Verdisys, Inc. and Edge Capital Group, re: lateral drilling services, "Franklin Field", dated September 27, 2003.
- 10.8 Contract by and between Verdisys, Inc. and Apache Corp, re: satellite services, dated September 11, 2002.
- 10.9 Contract by and between Verdisys, Inc. and Noble Energy, re: satellite services, dated September 17, 2002.
- 10.10 Technology Report "Landers Technology", dated October 13, 2003.
- 10.11 Placement Agency Agreement between the Company and Stonegate Securities, Inc. dated August 26, 2003.
- 10.12 Verdisys Inc. 2003 Stock Option Plan.
- 10.13 Independent Contractor Agreement between the Company and TerrOnne Petroleum Corporation dated August 1, 2003.
- 10.14 Addendum to Contract by and between Verdisys, Inc. and Edge Capital Group re: lateral drilling services, "Monroe Field", dated November 19, 2003.
  - 10.14.1 Letter acknowledging amounts owed to Verdisys, Inc. at September 30, 2003 related to Contract by and between Verdisys, Inc. and Edge Capital Group re: lateral services, "Monroe Field", dated June 16, 2003.
- 31.1 Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Principal Accounting Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Principal Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

### REPORTS ON FORM 8-K

On July 18, 2003, the Company filed a Current Report on Form 8-K reporting its Agreement and Plan of Merger with Verdisys, Inc. as an event under Item 2, which Form 8-K was amended by Amendment No. 1 to Form 8-K filed on September 29, 2003.

# Edgar Filing: VERDISYS INC - Form 10QSB/A

## SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

VERDISYS, INC.

-----  
(Registrant)

Date November 20, 2003  
-----

By: /s/ DAN WILLIAMS  
-----

Name: Dan Williams  
Title: Principal Executive Officer

Date November 20, 2003  
-----

By: /s/ ANDREW WILSON  
-----

Name: Andrew Wilson  
Title: Principal Accounting Officer

## EXHIBIT INDEX

EXHIBIT NUMBER -----	DESCRIPTION -----
3.1	Restated Articles of Incorporation of Verdisys, Inc., dated July 15, 2003, filed July 17, 2003 with Secretary of State, State of California.
10.1	Employment Agreement, by and between Verdisys, Inc. and Daniel Williams, President and Chief Executive Officer, dated June 2003.
10.2	Employment Agreement, by and between Verdisys, Inc. and Andrew Wilson, Chief Financial Officer Officer, dated June 2003.
10.3	Employment Agreement, by and between Verdisys, Inc. and David Mauz, Chief Operating Officer, dated June 2003.
10.4	Advisor Agreement, by and between Verdisys, Inc. and Ron Robinson, Chairman of the Board of Directors, dated July 2003.
10.5	Advisor Agreement, by and between Verdisys, Inc. and Eric A. McAfee, Director, dated October 1, 2000.
10.6	Contract by and between Verdisys, Inc. and Natural Gas Systems, re: lateral drilling services, "Delhi Field", dated September 22, 2003.
10.7	Contract by and between Verdisys, Inc. and Edge Capital Group, re: lateral drilling services, "Franklin Field", dated September 27, 2003.
10.8	Contract by and between Verdisys, Inc. and Apache Corp, re:

## Edgar Filing: VERDISYS INC - Form 10QSB/A

- satellite services, dated September 11, 2002.
- 10.9 Contract by and between Verdisys, Inc. and Noble Energy, re: satellite services, dated September 17, 2002.
- 10.10 Technology Report "Landers Technology", dated October 13, 2003.
- 10.11 Placement Agency Agreement between the Company and Stonegate Securities, Inc. dated August 26, 2003.
- 10.12 Verdisys Inc. 2003 Stock Option Plan.
- 10.13 Independent Contractor Agreement between the Company and TerrOnne Petroleum Corporation dated August 1, 2003.
- 10.14 Addendum to Contract by and between Verdisys, Inc. and Edge Capital Group re: lateral drilling services, "Monroe Field", dated November 19, 2003.
- 10.14.1 Letter acknowledging amounts owed to Verdisys, Inc. at September 30, 2003 related to Contract by and between Verdisys, Inc. and Edge Capital Group re: lateral services, "Monroe Field", dated June 16, 2003.
- 31.1 Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Principal Accounting Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Principal Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.